

1 SUPREME COURT OF THE STATE OF NEVADA

2
3 LEWIS HELFSTEIN, MADALYN
4 HELFSTEIN, SUMMIT LASER
5 PRODUCTS, INC., SUMMIT
6 TECHNOLOGIES LLC

7 Appellants

8 vs.

9 UI SUPPLIES, UNINET IMAGING AND
10 NESTOR SAPORITI,

11 Respondents.

No. 56383

District Court No. A587003
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Tracie K. Lindeman

12 **RESPONDENTS' ANSWERING BRIEF**

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KRAVITZ, SCHNITZER, SLOANE & JOHNSON, CHTD.
GARY E. SCHNITZER, ESQ. (NSB 395)
MICHAEL B. LEE, ESQ. (NSB 10122)
8985 So. Eastern Ave., Ste. 200
Las Vegas, NV 89123
Tel - 702.222.4182
Fax - 702.362.2203
gschnitzer@kssattorneys.com
mlee@kssattorneys.com
Attorneys for Respondents

TABLE OF CONTENTS

I.	JURISDICTIONAL STATEMENT	2
II.	STATEMENT OF THE ISSUES	2
III.	STATEMENT OF THE CASE	2
	A. Nature of the Case	2
	B. Course of Proceedings and Disposition Below	3
IV.	STATEMENT OF THE FACTS	4
	A. Consulting Agreement	4
	B. Agreement For Purchase and Sale of Assets	5
	1. Warranties From Seller to Respondents	6
	2. Respondents Relied on Appellant's Representation that the Consulting Agreement was no Being Assigned	7
V.	SUMMARY OF THE ARGUMENTS	7
VI.	ARGUMENT	8
	A. Statement of the Standard fo Review	8
	B. Respondents' Claims Against Appellants Arise out of the Consulting Agreement	9
	C. Appellants are Indispensable Parties to the Underlying Case	10
	1. Joinder of Additional Parties Under Rule 13(h)	11

2.	Third-Party Practice Under Rule 14	12
3.	Appellants are Proper Cross-Claimants Under Rule 19, And Proper Third-Party Defendants Under Rule 14(a)	12
VII.	CONCLUSION	13
	CERTIFICATE OF COMPLIANCE	15
	CERTIFICATE OF SERVICE	16

TABLE OF AUTHORITIES

Cases:

<i>State ex. Rel. Masto v. Second Judicial Dist. Court ex rel.</i> 125 Nev. 5, ___, 1999 P.3d 828, 832 (2009)	8
<i>Clark Co. Public Employees v. Pearson</i> 106 Nev. 587, 590, 798 P.2d 136, 137 (1990)	8
<i>Phillips v. Parker,</i> 106 Nev. 415, 417, 794 P.2d 716, 718 (1990)	8
<i>May v. Anderson,</i> 121 Nev. 668, 672-73, 119 P.3d 1254, 1257 (2005)	8
<i>Int’l Assoc. Firefigthers v. City of Las Vegas,</i> 104 Nev. 615, 618, 764 P.2d 478, 480 (1988)	9
<i>Truck Ins. Exchange v. Palmer J. Swanson, Inc.,</i> 124 Nev. 59, ___, 189 P.3d 656, 660 (2008)	9
<i>Thomson-CSF. S.A. v. American Arbitration Ass’n,</i> 64 F.3d 773, 776 (2d Cir.1995).	9
<i>Steelworkers v. Warrior & Gulf Co.,</i> 363 U.S. 574, 582, 80 S.Ct. 1347, 4 L.Ed.2d 1409 (1960).	9
<i>Mikohn Gaming Corp. V. McCrea,</i> 120 Nev. 248, 252, 89 P.3d 36, 39 (2004)	9, 10
<i>Inter. Paper v. Schwabedissen Maschinen & Anlagen,</i> 306 F.3d 411, 416-17 (4th Cir.2000)	9
<i>Potts v. Vokits,</i> 101 Nev. 90, 92, 692 P.2d 1304, 1306 (1985)	11
<i>Reid v. Royal Ins. Co.,</i> 80 Nev. 137, 140, 390 P.2d 45, 46 (1964)	12

Statutes:

Nevada Rules of Civil Procedure 13(h)	7, 8, 10, 11
Nevada Rules of Civil Procedure 14(a)	7, 8, 10, 12, 13
Nevada Revised Statute § 38.221(3)	9
Nevada Rules of Civil Procedure 19	11

1 **I. JURISDICTIONAL STATEMENT**

2 Respondents UI Supplies, Inc. (“UI”), UniNet Imaging (UI and UniNet Imaging are
3 collectively referred to as “UniNet”), and Nestor Saporiti (“Mr. Saporiti”) (UI, UniNet, and
4 Mr. Saporiti are collectively referred to as the “Respondents”) are not dissatisfied with
5 Appellants’ Lewis Helfstein (“Mr. Helfstein”), Madalyn Helfstein, Summit Laser Products,
6 Inc. (“Summit”), and Summit Technologies, LLC. (also referred to as “Summit”) (all
7 collectively referred to as “Appellants”) (collectively referred to as “Appellants”)
8 jurisdictional statement.

9 **II. STATEMENT OF THE ISSUES**

10 1. Did Plaintiffs’ The Ira and Edythe Seaver Family Trust, Ira Seaver (“Mr.
11 Seaver”), and Circle Consulting Corporation (“Circle Consulting”) (all collectively referred to
12 as “Plaintiffs”) instigation of the underlying action arise under the 2004 Consulting & Non-
13 Competition Agreement (“Consulting Agreement”) or the 2007 Agreement for Purchase and
14 Sale of Assets by and between UI Supplies, INC., and SUMMIT TECHNOLOGIES, LLC
15 (“Asset Purchase Agreement”)?

16 2. Are Appellants indispensable parties to the adjudication of the Consulting
17 Agreement, which does not contain a mandatory arbitration clause and sets Nevada as the
18 proper forum?

19 **III. STATEMENT OF THE CASE**

20 **A. Nature of the Case**

21 On April 3, 2009, Plaintiffs filed a Complaint against both Appellants and
22 Respondents. Plaintiffs asserted ten causes of action: (1) Breach of Circle Consulting
23 Contract (against Appellants and Respondents); (2) Breach of Summit Technologies
24 Formation Agreement (against Appellants only); (3) Breach of Summit Technologies
25 Operating Agreement (against Appellants only); (4) Breach of Fiduciary Duty (against
26 Appellants only); (5) Promissory Estoppel (against Respondents only); (6) Unjust Enrichment
27 (against Respondents only); (7) Accounting (against Appellants only); (8) Declaratory Relief
28 (against Appellants and Respondents); (9) Breach of Implied Covenant of Good Faith and

1 Fair Dealing (against Appellants and Respondents); and (10) Alter Ego (against Appellants
2 and Respondents). (App. Vol. I at AA00001 - 16.) However, on November 23, 2009,
3 Plaintiffs executed a voluntary dismissal of Appellants. *Id.* at AA000038-39.

4 In turn, on January 19, 2010, Respondents filed a Cross Claim against Appellants. The
5 Cross Claim asserts twelve claims against Appellants: (1) Breach of Contract; (2) Breach of
6 the Covenant of Good Faith and Fair Dealing; (3) Unjust Enrichment; (4) Fraud; (5)
7 Fraudulent Misrepresentation; (6) Intentional Misrepresentation; (7) Negligent
8 Misrepresentation; (8) Breach of Express and Implied Warranties; (9) Implied Indemnity; (10)
9 Express Indemnity; (11) Apportionment; and (12) Equitable Estoppel.¹ *Id.* at AA00040 - 73.

10 Plaintiffs are asserting claims for alleged breach of the Consulting Agreement against
11 the Respondents. *Id.* at AA00008-13 at ¶¶ 24-27, 48-53. However, Respondents were not a
12 party to that contract. Only Appellants were parties to both the Consulting Agreement and the
13 Asset Purchase Agreement. In that light, they are “indispensable” to the adjudication of the
14 dispute over the Consulting Agreement, and to Respondents’ defense from Plaintiffs’
15 frivolous litigation. Similarly, Appellants are liable to Respondents under a theory of
16 indemnification for any damages they may incur as a result of the claims arising under the
17 Consulting Agreement.

18 **B. Course of Proceedings and Disposition Below**

19 On April 20, 2010, Appellants filed a Motion to Stay or Dismissal and to Compel
20 Arbitration (“Compel Motion”). (App. Vol. I at AA00074-120) On May 25, 2010, the
21 District Court heard oral arguments in support of the legal briefs from the Parties regarding
22 the Compel Motion. *Id.* at AA000199-200. After entertaining all Parties, it denied the
23 Compel Motion. *Id.* It found that:

24 Cross-Claimants’ cross claims against Cross-Defendants do not arise
25 under the 2007 Agreement for Purchase and Sale of Assets by and
26 between UI Supplies, INC., and SUMMIT TECHNOLOGIES, LLC.
27 (“Asset Purchase Agreement”). As such, the binding arbitration

28 ¹ In terms of classifying the cross-claims, the first eight claims arise under Nevada Rule of Civil Procedure 13(h).
The remaining claims arise under Nevada Rule of Civil Procedure 14(a) based on a theory of indemnification, which
constitute third-party claims. This is addressed in more detail in section I(A).

1 clause, choice of forum, and choice of law provisions of the Asset
2 Purchase Agreement do not apply.

3 *Id.* at 200. On July 16, 2010, Respondents entered this Order.

4 On July 7, 2010, Appellants filed a Notice of Appeal, Case Appeal Statement, and this
5 instant Motion. *Id.* at 201-203. Thereafter, they filed another motion to stay crossclaim
6 pending appeal (“Appeal Stay Motion”) on July 7, 2010. (App. Vol. II at AA000204-209.)
7 Notably, Plaintiffs’ filed an opposition to the Appeals Stay Motion, asserting that Appellants
8 “appear now to be indispensable parties to this action and any further delay is costly to
9 plaintiffs.” *See* Pls.’ Opp. To Appeal Stay Motion at 2:2-3 attached as Exhibit “A”.
10 Similarly, Plaintiffs stated that “[t]o allow Mr. Helfstein to distance himself from the trial at
11 this point will result in both the plaintiffs and [Respondents] being prejudiced, as well as
12 causing a great inconvenience to this court.” *Id.* at 2:23-25. On August 20, 2010, the District
13 Court, without entertaining oral arguments and reviewing the briefing only, denied the Appeal
14 Stay Motion. *Id.* at AA000281.

15 VI. STATEMENT OF THE FACTS

16 A. Consulting Agreement

17 The following facts are taken from Plaintiffs’ Complaint. On or about August 12,
18 2004, Appellants entered into an Agreement with Mr. Seaver to form Summit. (App. Vol. I at
19 AA00003 at ¶ 5.) Appellants would manage and control Summit, but would need Mr.
20 Seaver’s approval on decisions concerning the capital structure of Summit. *Id.* On September
21 1, 2004, Circle Consulting entered into the Consulting Agreement that established Circle
22 Consulting would provide consulting services to Summit from January 1, 2005 to December
23 31, 2014. *Id.*; *see also* AA000142-51 (Consulting Agreement). In terms of the material
24 provisions of the Consulting Agreement to the Motion, it contained a paragraph stating that:

25 14. Governing Law.

26 The agreement shall be governed by and construed in
27 accordance with the laws of the State of Nevada. If any
28 provision of this agreement shall be unenforceable or invalid,
such unenforceability or invalidity shall not affect the
remaining provisions of this agreement. In the event of any
such action, proceeding or counterclaim brought by either

1 party hereto in connection with or arising under this
2 Agreement, the parties hereby agree to waive trial by jury in
any such action or proceeding.

3 *Id.* at AA000149-50 at ¶ 14.

4 **B. Agreement For Purchase and Sale of Assets**

5 On or about March 27, 2007, UI and Summit entered into the Asset Purchase
6 Agreement. (App. Vol. I at AA000089-108 [partial copy, does not include all exhibits].)
7 With regard to employment contracts and other benefits, the Asset Purchase Agreement
8 specifically provided that:

9 Employment Contracts and Benefits: “**Exhibit E** attached is a list of
10 all Seller’s employment contracts, collective bargaining agreements,
11 and pension, bonus, profitsharing, stock options, or other agreements
12 providing for employee remuneration or benefits. To the best of
13 Seller’s knowledge, as of the date of this Agreement, Seller is not in
14 default under any of these agreements, nor has any event occurred
that with notice, lapse of time, or both, would constitute a default by
Seller of any of these agreements. **Seller’s obligations under these
agreements shall cease as of the Closing Date,** and Seller makes no
representations as to the assignability of such agreements.”

15 *Id.* at AA000098 at ¶ 7.6 (emphasis added). “Exhibit E” explicitly states that
16 “CONSULTING AGREEMENT WITH IRA SEAVER AND LEWIS HELFSTEIN NOT
17 BEING ASSUMED.” *Id.* at AA000108. Thus, the Consulting Agreement automatically
18 terminated as of the Closing Date. *Id.*

19 Furthermore, on November 10, 2009, Mr. Helfstein provided a Declaration regarding
20 the Consulting Agreement. He wrote that:

21 I was responsible for negotiating and approving the [Asset Purchase
22 Agreement] on behalf of Summit. As part of the [Asset Purchase
23 Agreement], Uninet negotiated **replacement** consulting agreements
24 between Uninet, myself and Mr. Seaver. I executed a **replacement**
consulting agreement with Uninet on my own behalf. There were
negotiations between Uninet and Seaver for a **replacement**
agreement, but to the best of my knowledge was (sic) no such
agreement was signed.

25
26 *Id.* at AA00174-75 at ¶ 7 (emphasis added). Thus, the Asset Purchase Agreement clearly
27 establishes that Respondents did not assume the Consulting Agreement.

28 ////

1 1. Warranties From Seller to Respondents

2 The Asset Purchase Agreement provided Respondents with a series of warranties,
3 which are directly applicable to their right to seek indemnification from Appellants from
4 liability arising out of the Consulting Agreement. Summit represented that it had the approval
5 and authority of all members to enter into the Asset Purchase Agreement. (App. Vol. I at
6 AA000093-95 at ¶ 6.1.) Summit asserted that it had full power and authority to enter into the
7 Asset Purchase Agreement “without any conflict with any other restriction or limitation,
8 whether imposed by or contained in Seller’s management agreement or by or in any law, legal
9 requirement, or otherwise.” *Id.*

10 Similarly, Summit also represented that there were no potential claims or threats of
11 litigation involving the assets it was selling other than ACM Technologies v. Summit
12 Technologies LLC. *Id.* at AA000096 at ¶ 6.6. It provided a general disclosure that:

13 Seller does not know, or have reason to know, of any matters,
14 occurrences, or other information that has not been disclosed to
15 Buyer and that would materially and adversely affect the Acquired
16 Assets purchased by Buyer or its conduct of the business involving
17 such Acquired Assets. Moreover, no representations or warranty by
18 Seller in this Agreement, or any documents furnished to Buyer by
19 Seller, **contains or will contain any untrue statement of a**
20 **material fact**, or omit to state a material fact necessary to make the
21 statements contained in these sources accurate.

22 *Id.* at AA000096 at ¶ 6.7 (emphasis added).

23 Additionally, the Asset Purchase Agreement also stated that:

24 The execution, delivery, and performance of this Agreement by
25 Seller and the consummation of the transactions contemplated by this
26 Agreement will not result in or constitute any of the following: (a)
27 a default or an event that, with notice, lapse of time, or both, would
28 be a default, breach, or violation of the management agreement of
29 Seller or any lease, license, promissory note, conditional sales
30 contract, commitment, indenture, or other agreement, instrument, or
31 arrangement to which Seller is a party or by which any of them or
32 any asset or properties of any of them is bound

33 *Id.* at AA000098 at ¶ 7.9. The Asset Purchase Agreement also provided that it had the
34 necessary right, power, legal capacity, and authority to enter into the agreement, and “no
35 approvals or consents of any person other than the Seller [was] necessary in connection with
36 the sale” of Summit’s assets. *Id.* at AA000098 at ¶ 7.10.

1 Finally, and most important, Summit stated that:

2 to the best of Seller's knowledge, none of the representations and
3 warranties made by Seller in this Agreement, or in any certificate or
4 memorandum furnished or to be furnished, contains or will contain
any untrue statement of material fact, or omits to state a material fact
necessary to prevent the statement from being misleading.

5 *Id.* at AA000099 at ¶ 7.12.

6 In total, Appellants provided several warranties to Respondents that: (1) the Consulting
7 Agreement was terminated; (2) it had the necessary authority and consent to terminate the
8 Consulting Agreement; (3) there were no potential claims or threats of litigation; (4) there
9 would not be a breach of the Consulting Agreement from the Asset Purchase Agreement; and
10 (5) there were no misrepresentations of material fact that would make any of the foregoing
11 misleading.

12 2. *Respondents Relied on Appellants' Representation that the Consulting*
13 *Agreement was not Being Assigned*

14 Appellants induced Respondents into executing the Asset Purchase Agreement based
15 on their representation that the Consulting Agreement was not being assigned through the
16 Asset Purchase Agreement. Respondents did not want the Consulting Agreement. They
17 merely wanted the technology and assets owned by Summit. Exhibit "E" and the Declaration
18 of Mr. Helfstein all demonstrate that the Asset Purchase Agreement did not assign the
19 Consulting Agreement. These are key facts that support Respondents' claims for
20 indemnification and evidence Appellants' status as indispensable parties to Plaintiffs' claims
21 arising out of the Consulting Agreement.

22 **V. SUMMARY OF THE ARGUMENTS**

23 Appellants are indispensable parties to claims arising out of the Consulting Agreement.
24 The Consulting Agreement contains a mandatory clause making Nevada the proper forum for
25 those disputes. Under Nevada Rule of Civil Procedure 13(h), Respondents are entitled to
26 bring a cross-claim against Appellants based on the nature of Plaintiffs' action. Furthermore,
27 they are also allowed to join Appellants to the underlying action under Nevada Rule of Civil
28 Procedure 14(a) based on their right to seek indemnification. As such, this Appeal should be

1 denied in its entirety.

2 VI. ARGUMENT

3 Appellants argue that the arbitration and forum selection clauses of the Asset Purchase
4 Agreement mandates that Respondents bring their cross/third-party claims in an arbitration
5 separate from Plaintiffs' action. Appellants' Opening Br. at 6:18-20, 8:5-23. However, they
6 did not address the District Court's ruling that Respondents' cross claims against Appellants
7 arose out of Plaintiffs' action under the Consulting Agreement. (App. Vol. I at AA000149-50
8 at ¶ 14.) Similarly, Appellants also failed to address the Consulting Agreement's forum
9 selection clause that made Nevada the proper forum. *Id.* at AA000149-50 at ¶ 14. Instead,
10 Appellants completely ignored the underlying procedural issue that Plaintiffs instigated a
11 lawsuit for the Consulting Agreement, not the Asset Purchase Agreement, in their attempts to
12 enforce the arbitration and venue clauses of the Asset Purchase Agreement. Ultimately,
13 Appellants' failure to refute that they are indispensable parties to Plaintiffs' litigation for the
14 Consulting Agreement illustrates the futility of this appeal. *See Ex. A et seq.*

15 This Argument is organized into three Parts. Part A sets for the standard of review for
16 the enforcement of an arbitration/venue appeal. Part B demonstrates how Appellants' status
17 as indispensable parties to the Consulting Agreement permit claims against them under
18 Nevada Rules of Civil Procedure 13 and 14. Finally, Part C explains that Respondents never
19 assumed the Consulting Agreement,

20 A. Statement of the Standard of Review

21 Interestingly, Appellants omitted the statement of review, which is crucial to any
22 appeal. Arbitration clauses and choice of forum are both questions of contract interpretation.
23 *State ex rel. Masto v. Second Judicial Dist. Court ex rel.*, 125 Nev. 5, ___, 199 P.3d 828, 832
24 (2009) (citing *Clark Co. Public Employees v. Pearson*, 106 Nev. 587, 590, 798 P.2d 136, 137
25 (1990); *Phillips v. Parker*, 106 Nev. 415, 417, 794 P.2d 716, 718 (1990)). Thus, this
26 Honorable Court reviews such questions under a *de novo* standard. *Id.*

27 District Courts have the discretion to determine the enforceability of an arbitration
28 clause. *May v. Anderson*, 121 Nev. 668, 672-73, 119 P.3d 1254, 1257 (2005). "Nevada

1 courts resolve all doubts concerning the arbitrability of the subject matter of a dispute in favor
2 of arbitration.” *Int’l Assoc. Firefighters v. City of Las Vegas*, 104 Nev. 615, 618, 764 P.2d
3 478, 480 (1988). However, “[i]f the court finds that there is no enforceable agreement, it may
4 not . . . order the parties to arbitrate.” NEV. REV. STAT. § 38.221(3).

5 Generally, arbitration is a matter of contract and “ ‘a party cannot be required to submit
6 to arbitration any dispute which he has not agreed so to submit.’ ” *Truck Ins. Exchange v.*
7 *Palmer J. Swanson, Inc.*, 124 Nev. 59, ___, 189 P.3d 656, 660 (2008) (quoting *Thomson-CSF*
8 *S.A. v. American Arbitration Ass’n*, 64 F.3d 773, 776 (2d Cir.1995) (quoting *Steelworkers v.*
9 *Warrior & Gulf Co.*, 363 U.S. 574, 582, 80 S.Ct. 1347, 4 L.Ed.2d 1409 (1960))). Thus, while
10 Nevada recognizes a strong policy in favor of arbitration, “such agreements must not be so
11 broadly construed as to encompass claims and parties that were not intended by the original
12 contract.” *see Mikohn Gaming Corp. v. McCrea*, 120 Nev. 248, 252, 89 P.3d 36, 39 (2004).
13 Nevertheless, the obligation to arbitrate, which was executed by another party, may attach to a
14 nonsignatory. *Truck Ins. Exchange*, 189 P.3d at 660 (citing *Inter. Paper v. Schwabedissen*
15 *Maschinen & Anlagen*, 206 F.3d 411, 416-17 (4th Cir.2000)).

16 **B. Respondents’ Claims Against Appellants Arise out of the Consulting**
17 **Agreement**

18 There is no enforceable agreement that requires arbitration in this matter. As stated
19 earlier, Plaintiffs’ claims arise under the Consulting Agreement. Without admitting the
20 sufficiency of those claims, Plaintiffs allege that Respondents are liable to them for breach of
21 that agreement. (App. Vol. I at AA00001-16.) Notably, Respondents were never a party to
22 the Consulting Agreement, nor assumed it. *Id.* at AA000093-95 at ¶¶ 6.1, 6.6, 6.7, 7.9, 7.10,
23 7.12. The only parties to that Agreement were Plaintiffs and Appellants.

24 The Consulting Agreement does not require arbitration. *Id.* at AA000142-51.
25 Plaintiffs should not be allowed to prosecute their claims against Respondents without joining
26 Appellants in this matter. *See* Ex. A. Otherwise, gross injustice and unfairness would befall
27 Respondents since they never assumed the Consulting Agreement. While Appellants are
28 attempting to characterize the cross-claims as arising under the Asset Purchase Agreement,

1 they completely failed to acknowledge their status as indispensable parties to the Consulting
2 Agreement. In that light, the cross-claims against Appellants are appropriate arise under the
3 Consulting Agreement.

4 Similarly, the forum selection clause of the Asset Purchase Agreement is also
5 inapplicable. As stated earlier, the Consulting Agreement clearly sets Nevada as the proper
6 jurisdiction for claims arising out of it. (App. Vol. I at AA000149-50 at ¶ 14.) Plaintiffs are
7 prosecuting a case solely based on the Consulting Agreement. As such, the forum selection
8 clause of the Asset Purchase Agreement is inapplicable. Thus, enforcing those clauses to
9 allow Appellants to escape this jurisdiction is improper.

10 Respondents respectfully request that this Honorable Court affirm the District Court.
11 Plaintiffs' action arises under the Consulting Agreement. The Asset Purchase Agreement
12 cannot be so broadly construed as to encompass claims arising under the Consulting
13 Agreement. This is especially true since the plain language of the Asset Purchase Agreement
14 specifically states that Respondents were not assuming the Consulting Agreement. Both the
15 arbitration and venue clauses of the Asset Purchase Agreement are inapplicable as it pertains
16 to the Consulting Agreement.

17 **C. Appellants are Indispensable Parties to the Underlying Case**

18 Appellants are indispensable parties to the adjudication of the Consulting Agreement.
19 See Ex. A. "It would be impossible for [the District Court] to properly adjudicate [Plaintiffs']
20 action and all of the claims at issue between these parties without [Appellants] participating in
21 it." *Id.* at 3:1-2. "[R]esolution of [Plaintiffs'] case will primarily depend on the actions and
22 credibility of the principal parties to the [Asset Purchase Agreement] transaction, which were
23 Mr. Saporiti and Mr. Helfstein." *Id.* at 2:21-23.

24 Thus, as indispensable parties Plaintiffs' claims arising under the Consulting
25 Agreement, Appellants are proper parties under Nevada Rules of Civil Procedure 13(h) and
26 14(a). While Plaintiffs' allege that the Asset Purchase Agreement assigned the Consulting
27 Agreement to Respondents, this does not invoke the arbitration/venue clauses of the Asset
28 Purchase Agreement. *Mikohn Gaming Corp. v. McCrea*, 120 Nev. 248, 252, 89 P.3d 36, 39

(2004) (“such agreements must not be so broadly construed as to encompass claims and parties that were not intended by the original contract”). Simply, Plaintiffs did not assert an action under the Asset Purchase Agreement. (App. Vol. I at AA000199-200.) As such, the Asset Purchase Agreement cannot be so broadly construed as to encompass Plaintiffs’ action under the Consulting Agreement.

1. Joinder of Additional Parties Under Rule 13(h)

A cross claim is the proper procedural device for the joinder of additional parties when the joinder is necessary for just adjudication based on its status as an “indispensable party,” or the relief arises out of the same transactions, occurrences, or series of transactions and occurrences with common questions of fact and/or law. NEV. R. CIV. PRO. 13(h). “An indispensable party is a party who is ‘necessary’ to an action, but for some reason, cannot be made a party to that action.” *Potts v. Vokits*, 101 Nev. 90, 92, 692 P.2d 1304, 1306 (1985). If the court finds that a party is indispensable, it must decide whether in equity and good conscience the action should proceed. *Id.* “If in equity and in good conscience the action cannot proceed without the necessary party, that party is ‘indispensable’” *Id.*

Nevada Rule of Civil Procedure 19 states that:

- (a) A person who is subject to service of process and whose joinder will not deprive the court of jurisdiction over the subject matter of the action shall be joined as a party in the action if (1) in the person’s absence **complete relief cannot be accorded** among those already parties, or (2) the person claims an **interest relating to the subject of the action** and is so situated that the disposition of the action in the persons absence may (I) as a practical matter **impair or impede the persons ability to protect that interest** or (ii) leave any of the persons already parties subject to a **substantial risk** of incurring double, multiple, or otherwise **inconsistent obligations** by reason of the claimed interest. If the person has not been so joined, the **court shall order that the person be made a party**. If the person should join as a plaintiff but refuses to do so, the person may be made a defendant, or, in a proper case, an involuntary plaintiff.

(Emphasis added).

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1 2. Third-Party Practice Under Rule 14

2 Third-party practice “is based upon a theory of indemnity.” *Reid v. Royal Ins. Co.*, 80
3 Nev. 137, 140, 390 P.2d 45, 46 (1964). When a third-party may be liable to a defendant, the
4 defendant may, as a third-party plaintiff, make a claim against the third-party defendant for all
5 or part of the plaintiff’s claim against the third-party plaintiff. NEV. RULE. CIV. PRO. 14(a).
6 “The application of indemnity (when proper) shifts the burden of the entire loss from the
7 defendant tort-feasor to another who should bear it instead.” *Reid*, 80 Nev. at 141, 390 P.2d
8 at 47 (citing Prosser, Torts § 46 (2nd Ed.)).

9 3. Appellants are Proper Cross-Claimants Under Rule 19, and Proper
10 Third-Party Defendants Under Rule 14(a)

11 Appellants are indispensable parties to Plaintiffs’ claims under the Consulting
12 Agreement. *See* Ex. A. As a practical matter, Appellants’ absence from this litigation impairs
13 and impedes Respondents’ ability to protect their interests. Similarly, there is a substantial
14 risk of inconsistent outcomes if Respondents are obligated to defend this action without the
15 presence of Appellants. Thus, Respondents respectfully request that this Honorable Court
16 consider the extent that a judgment rendered without Appellants will prejudice Respondents.
17 Additionally, they also request that the Court consider the extent that a judgment under the
18 Consulting Agreement can actually be rendered without Appellants when Respondents were
19 never a party to it nor assumed it.

20 Plaintiffs are suing Respondents for breach of the Consulting Agreement. *Id.* at
21 AA000001-16. Nevertheless, in Plaintiffs’ own words to describe how Appellants are
22 “indispensable” to the underlying action, they explain:

23 [Appellants appear now to be indispensable parties to [the
24 underlying] action and any further delay is costly to plaintiffs. (Ex.
25 A at 2:2-3) [R]esolution of this case will primarily depend on the
26 actions and credibility of . . . Mr. Helfstein. To allow Mr. Helfstein
27 to distance himself from the trial at this point will result in both the
28 plaintiffs and [Respondents] being prejudiced, as well as causing a
great inconvenience for [the District Court].” (*Id.* at 2:21-25) It
would be impossible for [the District Court] to properly adjudicate
[the underlying] action and all of the claims at issue between these
parties with [Appellants] participating in it.

1 Furthermore, this Honorable Court should take notice that Appellants' active fault
2 actually and proximately caused 100% of Plaintiffs' alleged damages. Appellants were
3 contractually obligated to Circle Consulting through the Consulting Agreement. (App. Vol. I
4 at AA000142-51.) Thus, they had a legal obligation to abide by those terms and avoid
5 materially breaching the Consulting Agreement. In terms of the Asset Purchase Agreement,
6 Mr. Helfstein provided several warranties that he secured Mr. Seaver's consent to terminate
7 the Consulting Agreement upon the sale of Summit's assets. *Id.* at AA000093-95 at ¶ 6.1.

8 Respondents' warranties in the Asset Purchase Agreement demonstrate that
9 Respondents are entitled to indemnification from Appellants. These warranties included
10 representations that: (1) the Consulting Agreement was terminated; (2) it had the necessary
11 authority and consent to terminate the Consulting Agreement; (3) there were no potential
12 claims or threats of litigation; (4) there would not be a breach of the Consulting Agreement
13 from the Asset Purchase Agreement; and (5) there were no misrepresentations of material fact
14 that would make any of the foregoing misleading. *Id.* at ¶¶ 6.1, 6.6, 6.7, 7.9, 7.10, 7.12.

15 The undisputed facts demonstrate that the only defendants culpable for Plaintiffs'
16 alleged damages are Appellants. Overwhelming evidence demonstrates that Respondents did
17 not want to assume the Consulting Agreement. *See Id.* Respondents do not have any legal
18 obligation to Plaintiffs. As such, any liability borne by Respondents should be completely
19 shifted to Appellants. *See* NEV. R. CIV. PRO. 14(a). In total, the Nevada Rules of Civil
20 Procedure demand that Appellants remain parties to this action in Nevada. The cross-claims
21 and third-party claims do not arise against Appellants solely based on the Asset Purchase
22 Agreement. They arise directly out of the Consulting Agreement itself. Under that contract, it
23 specifically provides that Nevada is the proper forum.

24 **VII. CONCLUSION**


25 The District Court's opinion that Respondents' cross/third-party claims arise out of the
26 Consulting Agreement should be affirmed. Appellants are clearly indispensable parties to
27 both the Consulting Agreement and the Asset Purchase Agreement. *See* Ex. A. Their status
28 as the only party with privity of contract to both agreements demonstrates how they are

1 indispensable to Plaintiffs' case. Furthermore, the plain language of the Consulting
2 Agreement does not contain an arbitration agreement and explicitly states that Nevada is the
3 proper venue for disputes arising under the Consulting Agreement. As the Consulting
4 Agreement is the controlling document upon which the Plaintiffs are prosecuting this
5 litigation, those terms should control.

6 Furthermore, the Nevada Rules of Civil Procedure permit Respondents to join
7 Appellants in this action. Under Rule 13(h), Appellants qualify as indispensable parties who
8 are participants in the same transactions arising under Plaintiffs' Complaint. Additionally,
9 Appellants are obligated to indemnify Respondents for any damages Plaintiffs have allegedly
10 incurred under the Consulting Agreement. Those damages would be directly related to the
11 active fault of Appellants. This allows for a complete shift of liability from Respondents to
12 Appellants.

13 DATED this 7 day of December, 2010.

14 **KRAVITZ, SCHNITZER, SLOANE & JOHNSON, CHTD.**

15
16 

17 GARY E. SCHNITZER, ESQ.
18 Nevada Bar No. 395
19 MICHAEL B. LEE, ESQ.
20 Nevada Bar No. 10122
21 8985 S. Eastern Avenue, Suite 200
22 Las Vegas, Nevada 89123
23 Attorneys for Respondents
24
25
26
27
28

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DATED this 7 day of December, 2010.

Elizabeth Lee

15

CERTIFICATE OF MAILING

I HEREBY CERTIFY that on this 17th day of ~~October~~ ^{December}, 2010, I placed a copy of the foregoing **RESPONDENTS' ANSWERING BRIEF** in the United States mail, postage pre-paid, and addressed as follows:

J. Michael Oakes, Esq.
Foley & Oakes, PC
850 East Bonneville Avenue
Las Vegas, NV 89101
Tel: 702-384-2070
Fax: 702-384-2128
mike@foleyoakes.com
Attorneys for Appellants

Jeffrey R. Albregts, Esq. (NBN 0066)
SANTORO, DRIGGS, WALCH,
KEARNEY, HOLLEY & THOMPSON
400 South Fourth Street, Third Floor
Las Vegas, Nevada 89101
Tel: (702) 791-0308
Fax: (702) 791-1912
jalbregts@nevadafirm.com
Attorneys for Plaintiffs

Byron L. Ames, Esq. (NBN 7581)
Jonathan D. Blum, Esq. (NBN 9515)
THARPE & HOWELL
3425 Cliff Shadows Parkway, Suite 150
Las Vegas, Nevada 89129
Tel: (702) 562-3301
Fax: (702) 562-3305
bames@tharpe-howell.com
jblum@tharpe-howell.com
Attorneys for Plaintiffs


An employee of KRAMITZ, SCHNITZER,
SLOANE & JOHNSON, CHTD

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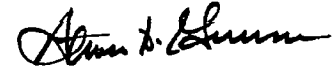
EXHIBIT “A”

EXHIBIT “A”

SANTORO, DRIGGS, WALCH,
KEARNEY, HOLLEY & THOMPSON

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CLERK OF THE COURT

OPPS

JEFFREY R. ALBREGTS, ESQ. /NBN 0066
SANTORO, DRIGGS, WALCH,
KEARNEY, HOLLEY & THOMPSON
400 South Fourth Street, Third Floor
Las Vegas, Nevada 89101
Telephone: (702) 791-0308
Facsimile: (702) 791-1912
jalbregts@nevadafirm.com
banderson@nevadafirm.com

JONATHAN D. BLUM, ESQ. /NBN 9515
THARPE & HOWELL
3425 Cliff Shadows Parkway, Suite 150
Las Vegas, NV 89129
Telephone: (702) 562-3301
Facsimile: (702) 562-3305
jblum@tharpe-howell.com

ROBERT M. FREEDMAN, ESQ.
Admitted Pro Hac Vice
THARPE & HOWELL
15250 Ventura Boulevard, Ninth Floor
Sherman Oaks, CA 91403
Telephone: (818) 205-9955
Facsimile: (818) 205-9944
rfreedman@tharpe-howell.com
Attorneys for Plaintiffs

**DISTRICT COURT
CLARK COUNTY, NEVADA**

IRA AND EDYTHE SEAVER FAMILY
TRUST; IRA SEAVER; and CIRCLE
CONSULTING CORPORATION,

Plaintiffs,

v.

UI SUPPLIES; UNINET IMAGING, INC.;
NESTOR SAPORITI; DOES 1 through 20; and
ROE entities 21 through 40, inclusive,

Defendants.

Case No.: A587003
Dept. No.: XI

**PLAINTIFFS' OPPOSITION TO LEWIS
HELFSTEIN, MADALYN HELFSTEIN,
SUMMIT LASER PRODUCTS, INC. AND
SUMMIT TECHNOLOGIES, LLC'S
MOTION TO STAY CROSSCLAIM
PENDING APPEAL**

AND RELATED ACTIONS.

DATE: 8-20-10
TIME: CHAMBERS

Plaintiffs, and each of them, hereby oppose the Motion to Stay Crossclaim Pending
Appeal of defendants Lewis Helfstein, Madalyn Helfstein, Summit Laser Products, Inc. and
Summit Technologies, LLC.

POINTS AND AUTHORITIES

These moving defendants appear now to be indispensable parties to this action and any further delay is costly to plaintiffs. As this Court may recall, plaintiffs previously filed their Motion for Good Faith Settlement with these moving defendants, but took that motion off calendar before it was even heard. Pursuant to the settlement agreement between plaintiff and these moving defendants, a copy of which was attached as an exhibit to plaintiffs' previous Motion for Good Faith Settlement with them, plaintiffs voluntarily dismissed (without prejudice) their pending claims against them. Correspondingly, these moving defendants were also required to do two things: (1) pay plaintiffs \$60,000, and (2) cooperate (which appears to now mean "come clean") with plaintiffs with respect to litigation with the Uninet or Saporiti defendants. This contractual obligation to cooperate under the settlement agreement will continue until the plaintiffs case against the Uninet defendants concludes.

While these moving defendants funded the settlement, there is ample evidence that they may have breached their agreement to cooperate with plaintiffs. This includes, among other things, attempting to mislead this court concerning the operative version of the Asset Sale Agreement. In fact, it was Mr. Helfstein's actions in this regard that led to this Honorable Court denying Plaintiffs' recent motion for summary judgment, and denying the Helfstein defendants motion to remove the cross-action to arbitration in New York. In addition, the Helfstein defendants have not cooperated by providing evidence requested in the form of an affidavit, thus requiring the plaintiffs' to proceed with his deposition in New York.

As this Court correctly noted at the recent hearing, resolution of this case will primarily depend on the actions and credibility of the principal parties to the transaction, which were Mr. Saporiti and Mr. Helfstein. To allow Mr. Helfstein to distance himself from the trial at this point will result in both the plaintiffs and the Uninet defendants being prejudiced, as well as causing a great inconvenience for this court.

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SANTORO, DRIGGS, WALCH,
KEARNEY, HOLLEY & THOMPSON

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1 It would be impossible for this Court to properly adjudicate this action and all of the
2 claims at issue between these parties without the Helfstein defendants participating in it. At this
3 point it appears that the Helfstein defendants are hoping for a delay of at least two years or more
4 in their appeal to the Nevada Supreme Court of this Court's order denying their motion to
5 remove their case with the Saporiti-Uninet defendants to New York, thereby further delaying the
6 trial of this case during the interim.

7 The delay noted above is a significant factor in this case, as in addition to monetary
8 damages, the plaintiffs are seeking a declaration from this court of the parties' rights and
9 obligation under the Seaver Consulting Agreement which does not expire for almost another four
10 years! Underscoring the problems and complexity of this issue is the fact that Uninet, by virtue
11 of its cross-complaint against Mr. Seaver has put at issue Mr. Seaver's ability to function in his
12 profession. This needs to be adjudicated as quickly as possible so he can go on with his life.

13 Other than asserting the arbitration contract provision, the Helfstein defendants have not
14 demonstrated any justification, or prejudice that they would incur by their being required to
15 remain in this case and denying a stay to them now. The court should simply allow the parties to
16 finish discovery and proceed to trial as currently scheduled.¹

17 Plaintiffs therefore respectfully oppose the Helfstein defendants pending motion and ask
18 this Court to deny the same.

19 DATED this 23 day of July, 2010.

20 SANTORO, DRIGGS, WALCH,
21 KEARNEY, HOLLEY & THOMPSON

22
23 JEFFREY R. ALBRECHTS, ESQ.
24 Nevada Bar No. 0066
25 400 South Fourth Street, Third Floor
26 Las Vegas, NV 89101
27 *Attorneys for Plaintiffs*

28 ¹ Having said that, given the recent difficulties over the protective order and, accordingly,
provision of documents to experts in order to meet the deadlines for expert disclosures in this
case, the current schedule may have to briefly be continued, but not for some two years or more.

SANTORO, DRIGGS, WALCH,
KEARNEY, HOLLEY & THOMPSON

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CERTIFICATE OF MAILING


I HEREBY CERTIFY that on the 23rd day of July, 2010, and pursuant to NRCP 5(b), I deposited for mailing in the U.S. Mail a true and correct copy of the foregoing **PLAINTIFFS' OPPOSITION TO LEWIS HELFSTEIN, MADALYN HELFSTEIN, SUMMIT LASER PRODUCTS, INC. AND SUMMIT TECHNOLOGIES, LLC'S MOTION TO STAY CROSSCLAIM PENDING APPEAL**, postage prepaid and addressed to:

J. Michael Oakes, Esq.
FOLEY & OAKES, PC
850 East Bonneville Avenue
Las Vegas, NV 89101
*Attorneys for Lewis Helfstein,
Madalyn Helfstein, Summit Laser
Products, Inc., Summit Technologies, LLC*

Gary E. Schnitzer, Esq.
Michael B. Lee, Esq.
KRAVITZ, SCHNITZER, SLOANE &
JOHNSON, CHTD.
8985 South Eastern Avenue, Suite No. 200
Las Vegas, Nevada 89123
*Attorneys for Defendants UI Supplies,
Uninet Imaging and Nestor Saporiti*

Robert M. Freedman, Esq.
THARPE & HOWELL
15250 Ventura Boulevard
Ninth Floor
Sherman Oaks, CA 91403
and

Byron L. Ames, Esq.
Jonathan D. Blum, Esq.
Senior Associate
THARPE & HOWELL
3425 Cliff Shadows Parkway
Suite No. 150
Las Vegas, NV 89129
Co-Counsel for Plaintiffs


An employee of Santoro, Driggs, Walch,
Kearney, Holley & Thompson