### JOINT APPENDIX PART 2

(b) All monthly payments mentioned in the preceding subsection (a) of this paragraph 1. and all payments to be made under the note secured hereby shall be added together, and the aggregate amount thereof shall be paid by the Trustor each month on the date specified in said note for the payment of monthly installments in a single payment to be allocated by the Beneficiary to the following items in the order set forth:

- i. Taxes, assessments, fire and other hazard insurance premiums;
- ii. Interest on said indebtedness secured hereby;
- iii. Amortization of the principal of said indebtedness secured hereby.

Any deficiency in the amount of any such aggregate monthly payment shall constitute an event under this Trust Deed.

2. If the Total of the payments made under (a) of paragraph 1 preceding shall exceed the amount of payments actually made by Beneficiary for taxes, assessments, or insurance premiums, as the case may be released, applied on any indebtedness secured hereby, or be credited by Beneficiary on subsequent payments to be made by Trustor. If, however, the monthly payments made under (a) of paragraph 1 preceding shall not be sufficient to pay taxes, and assessments, and insurance premiums, as the case may be, when the same shall become due and payable, then Trustor shall pay to Beneficiary any amount necessary to make up the deficiency on or before the date when payment of such taxes, assessments, or insurance premiums shall be due. If there shall be a default under any of the provisions of this Trust Deed and thereafter a sale of the premises in accordance with the provisions thereof, or if the Beneficiary acquires the property otherwise after default, Beneficiary at its option may apply, at the time of commencement of such proceedings, or at the time the property is otherwise acquired, the balance then remaining in the funds accumulated under (a) of paragraph 1 preceding, as a credit against the amount of principal then remaining unpaid under said note.

### TO PROTECT THE SECURITY OF THIS TRUST DEED, TRUSTOR AGREES:

- 3. To keep said property in good condition and repair; not to remove or demolish any building thereon; to complete or restore promptly and in good workmanlike manner any building which may be constructed, damaged or destroyed thereon; to comply with all laws, covenants and restrictions affecting said property; not to commit or permit waste thereof; not to commit, suffer or permit any act upon said property in violation of law; to do all other acts which from the character or use of said property may be reasonably necessary, the specific enumerations herein not excluding the general; and, if the loan secured hereby or any part thereof is being obtained for the purpose of financing construction of improvements on said property, Trustor further agrees:
  - (a) To commence construction promptly and to pursue same with reasonable diligence to completion in accordance with plans and specifications satisfactory to Beneficiary, and
  - (b) To allow Beneficiary to inspect said property at all times during construction.

Trustee, upon presentation to it of an affidavit signed by Beneficiary, setting forth facts showing a default by Trustor under this numbered paragraph, is authorized to accept as true and conclusive all facts and statements therein, and to act thereon hereunder.

- To provide and maintain insurance, of such type or types and amounts as Beneficiary may require, on the improvements now existing or hereafter erected or placed on said property. Such insurance shall be carried in companies approved by Beneficiary with loss payable clauses in favor of and in form acceptable to Beneficiary. In event of loss, Trustor shall give immediate notice to Beneficiary, who may make proof of loss, and each insurance company concerned is hereby authorized and directed to make payment for such loss directly to Beneficiary instead of to Trustor and Beneficiary jointly, and the insurance proceeds, or any part thereof, may be applied by Beneficiary, at its option, to the reduction of the indebtedness hereby secured or to the restoration or repair of the property damaged. In the event that the Trustor shall fail to provide satisfactory hazard insurance within thirty days prior to the expiration of any expiring policy, the Beneficiary may procure, on the Trustor's behalf, insurance in favor of the Beneficiary alone. If insurance cannot be secured by the Trustor to provide the required coverage, this will constitute an active default under the terms of this Trust Deed. In the event of the foreclosure of this Trust Deed or other Transfer of title to the granted property in extinguishment, in whole or in part, of the debt secured hereby, all right, title, and interest of the Trustor in and to any insurance policy then in force shall pass to the purchaser or grantee.
- 5. To deliver to, pay for and maintain with Beneficiary until the indebtedness secured hereby is paid in full, such evidence of title as Beneficiary may require, including abstracts of title or policies of title insurance and any extensions or renewals thereof or supplements thereto.
- 6. To appear in and defend any action or proceeding purporting to affect the security hereof, the title to said property, or the rights or powers of Beneficiary or Trustee; and should Beneficiary or Trustee elect to also appear in or defend any such action or proceeding, to pay all costs and expenses, including cost of evidence of title and attorney's fees in a reasonable sum incurred by Beneficiary or Trustee.

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- 7. To pay at least 10 days before delinquency all taxes and assessments affecting said property find luding all assessments upon water company stock and all rents, assessments and charges for water, appurtenant to or used in connection with said property; to pay, when due, all encumbrances, charges, and lien with interest on said property or any part thereof, which at any time appear to be prior or superior hereto; to pay all costs, fees, and expenses of this Trust.
- 8. Should Trustor fail to make any payment or to do any act as herein provided, then Beneficiary or Trustee, but without obligation so to do and without notice to or demand upon Trustor and without releasing Trustor from any obligation thereof, may: Make or do the same in such manner and to such extent as either may deem necessary to protect the security hereof, Beneficiary of Trustee being authorized to enter upon said property for such purposes; commence, appear in and defend any action or proceeding purporting to affect the security hereof or the rights of powers of Beneficiary of Trustee; pay, purchase, contest, or compromise any encumbrance, charge or lien which in the judgement of either appears to be prior or superior hereto; and in exercising any such powers, incur any liability, expend whatever amounts in its absolute discretion it may deem necessary therefor, including cost of evidence of title, employment of counsel, and payment of reasonable counsel fees.
  - 9. That the Beneficiary shall have the right to inspect said property at any and all times during usual business hours.
- 10. To pay immediately and without demand all sums expended hereunder by Beneficiary or Trustee with Interest from date of expenditure at the Credit Union's maximum rate for unsecured loans until paid, and the repayment thereof shall be secured hereby.

### IT IS MUTUALLY AGREED THAT:

- Should said property or any part thereof be taken or damaged by reason of any public improvement or condemnation proceeding, or damaged by fire, or earthquake, or in any other manner, Beneficiary shall be entitled to all compensation, awards, and other payments or relief therefor, and shall be entitled at its option to commence, appear in and prosecute in it's own name, any action or proceedings, or to make any compromise or settlement, in connection with such taking or damage. All such compensation, awards, damages, rights of action and proceeds, including the proceeds of any policies of fire and other insurance affecting said property, are hereby assigned to Beneficiary, who may, after deducting therefrom all its expenses, including attorney's fees, apply the same on any indebtedness secured hereby. Trustor agrees to execute such further assignments of any compensation, award, damages, and rights of action and proceeds as Beneficiary or Trustee may require.
- Deed and the note for endorsement (in case of full reconveyance, for cancellation and retention), without affecting the liability of any person for the payment of the indebtedness secured hereby, Trustee may (a) consent to the making of any map or plat of said property; (b) join in granting any easement or creating any restriction thereon; (c) join in any subordination or other agreement affecting this Trust Deed or the lien or charge thereof; (d) grant any extension or modification of the terms of this loan; (e) reconvey, without warranty, all or any part of said property; (f) take other or additional security for the payment thereof. The grantee in any reconveyance may be described as "the person or persons entitled thereto," and the recitals therein of any matters or facts shall be conclusive proof of the truthfulness thereof. Trustor agrees to pay reasonable Trustee's fees for any of the services mentioned in this paragraph.
- As additional security, Trustor hereby assigns to Beneficiary, during the continuance of these trusts, all rents, issues, royalties, and profits of the property affected by this Trust Deed. Until Trustor shall default in the payment of any indebtedness secured hereby or in the performance of any agreement hereunder, Trustor shall have the right to collect all such rents, issues, royalties, and profits earned prior to default as they become due and payable. If Trustor shall default as aforesaid, Trustor's right to collect any of such moneys shall cease and Beneficiary shall have the right, with or without taking possession of the property affected hereby, to collect all rents, royalties, issues, and profits. Failure or discontinuance of Beneficiary at any time or from time to time to collect any such moneys shall not in any manner affect the subsequent enforcement by Beneficiary of the right, power, and authority to collect the same. Nothing contained herein, nor the exercise of the right by Beneficiary to collect, shall be, or be construed to be, an affirmation by Beneficiary of any tenancy, lease or option, nor an assumption of liability under, nor a subordination of the lien or charge of this Trust Deed to any such tenancy, lease or option.
- Upon any default by Trustor hereunder, Beneficiary may at any time without notice, either in person, by agent, or by a receiver to be appointed by a court (Trustor hereby consenting to the appointment of Beneficiary as such receiver), and without regard to the adequacy of any security for the indebtedness hereby secured, enter upon and take possession of said property or any part thereof, in its own name sue for or otherwise collect said rents, issues, and profits, including those past due and unpaid, and apply the same, less costs and expense of operation and collection, including reasonable attorney's fees, upon any indebtedness secured hereby, and in such order as Beneficiary may determine.
- 15. The entering upon and taking possession of said property, the collection of such rents, issues, and profits, or the proceeds of fire and other insurance policies, or compensation or awards for any taking or damage of said property, and the application or release

REFERENCE: MESQUITE FOR #718299-1.1 ereunder or : lidate any act of the pursuant to such notice. thereof as aforesaid, shall not cure or wa any default or notice of default hereunder or :

- 16. Failure on the part of Beneficiary to promptly enforce any right hereunder shall not operate as a waiver of such right and the waiver by Beneficiary of any default or acceptance of payment of any sum secured hereby after its due date shall not constitute a waiver of any other subsequent default.
- 17. In the event of the passage, after the date of this Trust Deed, of any law deducting from the value of the property for the purposes of taxation, any lien thereon, or changing in any way the laws now in force for the taxation of trust deeds or debts secured by trust deed, or the manner of the collection of any such taxes, so as to affect this Trust Deed, the indebtedness secured hereby shall immediately become due and payable at the option of the Beneficiary.
- 18. Time is of the essence hereof. Upon default by Trustor in the payment of any indebtedness secured hereby or in the performance of any agreement hereunder or in the event a receiver or a trustee is appointed for Trustor of Trustor's property, or Trustor makes an assignment for benefit of creditors, or Trustor becomes insolvent, or a petition is filed by or against Trustor pursuant to any of the United States Bankruptcy Act, as amended, all sums secured hereby shall immediately become due and payable at the option of Beneficiary. In the event of such default, Beneficiary may execute or cause Trustee to execute a written notice of default and of election to cause said property to be sold to satisfy the obligation hereof, and Trustee shall file such notice for record in each county wherein said property or some part or parcel thereof is situated. Beneficiary also shall deposit with Trustee, the note and all documents evidencing expenditures secured hereby.
- After the lapse of such time as may then be required by law following the recordation of said notice of default, and notice 19. of default and notice of sale having been given as then required by law, Trustee, without demand on Trustor, shall sell said property on the date and at the time and place designated in said notice of sale, either as a whole or in separate parcels, and in such order as it may determine (but subject to any statutory right of Trustor to direct the order in which such property, if consisting of several known lots or parcels, shall be sold), at public auction to the highest bidder, the purchase price payable in lawful money of the Untied States at the time of sale. The person conducting the sale may, for any cause he deems expedient, postpone the sale from time to time until it shall be completed and, in every such case, notice of postponement shall be given by public declaration thereof by such person at the time and place last appointed for the sale; provided, if the sale is postponed for longer than one day beyond the day designated in the notice of sale, notice thereof shall be given in the same manner as the original notice of sale. Trustee shall execute and deliver to the purchaser its Deed conveying said property so sold, but without any covenant or warranty, express or implied. The recitals in the Deed of any matters or facts shall be conclusive proof of the truthfulness thereof. Any person, including Beneficiary, may bid at the sale. Trustee shall apply the proceeds of the sale to payment of (1) the costs and expenses of exercising the power of sale and of the sale, including the payment of the Trustee's and attorney's fees; (2) cost of any evidence of title procured in connection with such sale and revenue stamps on Trustee's Deed; (3) all sums expended under the terms hereof, not then repaid, with accrued interest at the Credit Union's maximum rate for unsecured loans from date of expenditure; (4) all other sums then secured hereby; and (5) the remainder, if any, to the person or persons legally entitled thereto, or the Trustee, in its discretion, may deposit the balance of such proceeds with the County Clerk of the county in which the sale took place.
- 20. Trustor agrees to surrender possession of the hereinabove described Trust property to the Purchaser at the aforesaid sale, immediately after such sale, in the event such possession has not previously been surrendered by Trustor.
- 21. Upon the occurrence of any default hereunder, Beneficiary shall have the option to declare all sums secured hereby immediately due and payable and foreclose this Trust Deed in the manner provided by law for the foreclosure of mortgages on real property and Beneficiary shall be entitled to recover in such proceedings all costs and expenses incident thereto, including a reasonable attorney's fees in such amount as shall be fixed by the court.
- 22. Beneficiary may appoint a successor trustee at any time by filing for record in the office of the County Recorder of each county in which said property or some part thereof is situated, a substitution of trustee. From the time the substitution is filed for record, the new trustee shall succeed to all the powers, duties, authority and title of the trustee named herein or of any successor trustee. Each such substitution shall be executed and acknowledged, and notice thereof shall be given and proof thereof made, in the manner provided by law.
- This Trust Deed shall apply to, inure to the benefit of and bind all parties hereto, their heirs, legatees, devises, 23. administrators, executors, successors and assigns. All obligations of Trustor hereunder are joint and several. The term "Beneficiary" shall mean the owner and holder, including any pledge, of the note secured hereby. In this Trust Deed, whenever the context so requires, the masculine gender includes the feminine and/or neuter, and the singular number includes the plural.
- Trustee accepts this Trust when this Trust Deed, duly executed and acknowledged, is made a public record as provided by law. Trustee is not obligated to notify any party hereto of pending sale under any other Trust Deed or of any action or proceeding in which Trustor, Beneficiary, or Trustee shall be a party, unless brought by Trustee. Initials Telle W Ka

- 25. This Trust Deed shall onstrued according to the laws of the State of V. 1/2
- 26. Notwithstanding any provision herein or in said note, the total liability for payments in the nature of interest shall not exceed the limits now imposed by the applicable laws of the State of NV.
- 27. If any provision hereof should be held unenforceable or void, then such provision shall be deemed separable from the remaining provisions and shall in no way affect the validity of this Trust Deed.
- 28. The undersigned Trustor requests that a copy of any notice of default and of any notice of sale hereunder be mailed to him at the address hereinbefore set forth.

Signature of Trustor:

By: Glifford Redekop, Managing Member

By: Isaac Farrell, Managing Member

By: Franco Soro, Managing Member

By: Managing Member

By: Managing Member

Kathy Arrington, Managing Member

LLC ACKNOWLEDGMENT

STATE OF NEVADA

:ss

**COUNTY OF** 

on the \_\_\_\_\_\_ day of \_\_\_\_\_\_ A.D., 2003 personally appeared before me Cufford Redekop

\_\_\_\_\_\_\_ Tso ac \_\_\_\_\_\_ Former Soro , Kathy Arrington

the signer(s) of the above instrument, who duly acknowledged to me that he/she is a member of \_\_\_\_\_\_\_ Mesquite \_\_\_\_\_\_\_\_, L.L.C. and that he/she executed the same.

Residing at:

My Commission Expires:

JOY K. HEARN
Notary Public Nevada
No 96-3887-1
(A) appt. 8Ep. Aug. 9, 2004

Initials MB DE KA

### REQUEST FOR FULL RECONVEYANCE

(To be used only when indebtedness secured hereby has been paid in full)

TO:	Trustee.					
Said are he to can to you	note, together with all ereby requested and di ncel said note above m	other indebtednes rected, on paymer nentioned, and all with the said Trust	s secured by sant to you of any other evidence: Deed, and to re	id Trust Deed he sums owing to so of indebtednes econvey, withou	edness secured by the wi as been fully paid and sa you under the terms of s ss, secured by said Trust at warranty, to the partie	atisfied; and yo said Trust Deed Deed delivere
Dated	d, 20	0				
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				6	Initials	

20020411 Order Number: 02-019049-SPC

# EXHIBIT "A" LEGAL DESCRIPTION

THAT PORTION OF THE NORTH HALF (N ½) OF THE SOUTHEAST QUARTER (SE ¼) OF SECTION 18, TOWNSHIP 13 SOUTH, RANGE 71 EAST, M.D.M., CLARK COUNTY, NEVADA, MORE PARTICULARLY DESCRIBED AS FOLLOWS:

LOT TWO (2) AS SHOWN ON FILE IN FILE 100 OF PARCEL MAPS, PAGE 84, IN THE OFFICE OF THE COUNTY RECORDER, CLARK COUNTY, NEVADA.

CLARK COUNTY, NEVADA JUDITH A. VANDEVER, RECORDER RECORDED AT REQUEST OF:

NEVADA TITLE COMPANY

04-11-2002 08:01 STX OFFICIAL RECORDS BOOK: 20020411 INST: 00069

.00

7

FEE: 20.00 RPTT:

001-18-702-018

WHEN LECORDED, MAIL TO: AMERICA FIRST CREDIT UNION ATTN: BUSINESS SERVICES P.O. Box 9339 Ogden, Utah 84409-0339 REFERENCE: MESQUITE JABEZ, LLC #718299-1.1

Moid Statement
Musquite Jabey LLC

Bendusm NV 89052

SPACE ABOVE THIS LINE FOR RECORDER'S USE



### **DUE - ON - TRANSFER RIDER**

Notice: This rider adds a provision to the Security Instrument allowing the Lender to require repayment of the Note in full upon transfer of the property.

See Exhibit "A" for exact legal description of the property.

### LIQUOR STORE/MINI MART AND EIGHT ACRE LAND PARCEL

### APPROXIMATELY: 820 WEST MESQUITE BOULEVARD, MESQUITE, NEVADA

AMENDED COVENANT. In addition to the covenants and agreements made in the Security Instrument, Borrower and Lender further covenant and agree as follows:

### A. TRANSFER OF THE PROPERTY OR A BENEFICIAL INTEREST IN BORROWER

Transfer of the Property or a Beneficial Interest in Borrower. If all or any part of the Property or an interest therein is sold or transferred by Borrower (or if a beneficial interest in Borrower is sold or transferred and Borrower is not a natural person or persons but is a corporation, partnership, trust or other legal entity) without Lender's prior written consent, excluding (a) the creation of a lien or encumbrance subordinate to this Security Instrument which does not relate to a transfer of rights of occupancy in the property, (b) the creation of a purchase money security interest for household appliances, (c) a transfer by devise, decent or by operation of law upon the death of a joint tenant or (d) the grant of any leasehold interest of three years or less not containing an option to purchase, Lender may, at Lender's option, declare all the sums secured by this Security Instrument to be immediately due and payable.

If Lender exercises such option to accelerate, Lender shall mail Borrower notice of acceleration. Such notice shall provide a period of not less than 30 days from the date the notice is mailed within which Borrower may pay the sums declared due. If Borrower fails to pay such sums prior to the expiration of such period, Lender may, without further notice or demand on Borrower, invoke any remedies permitted by the Trust Deed for collection, possession and foreclosure.

Borrower will continue to be obligated under the Note and this Security Instrument unless Lender releases Borrower in writing.

# REFERENCE: MESQUITE JABEZ 1710279-1.1

IN WITNESS WHEREOF, Borrower has executed this Due-On-Transfer Rider.

BY: MESQUITE JABEZ, LLC

By: Danel
Isaar/Farrell, Managing Member
By:
Franco Soro, Managing Member
By: Tathy arington
Kathy Arrington, Managing Member
•
LLC ACKNOWLEDGMENT
STATE OF NEVADA
:ss
COUNTY OF
on the 11 day of April 3 A.D., 2007, personally appeared before me afford Rede top  I saac Farrell Franco Solo Kather Allingto
the signer(s) of the above instrument, who duly acknowledged to me that he/she is a member of
Newquite Sabez, L.L.C. and that he/she executed the same
Residing at:  JOY K. HEARN  Notary Public Nevada  Notary Public
My Commission Expires:  No. 96-3887.1  Aly appl sup. Aug. 9, 2004

200204 11 Order Number: 02-014042-SPC

# EXHIBIT "A" LEGAL DESCRIPTION

THAT PORTION OF THE NORTH HALF (N ½) OF THE SOUTHEAST QUARTER (SE ¼) OF SECTION 18, TOWNSHIP 13 SOUTH, RANGE 71 EAST, M.D.M., CLARK COUNTY, NEVADA, MORE PARTICULARLY DESCRIBED AS FOLLOWS:

LOT TWO (2) AS SHOWN ON FILE IN FILE 100 OF PARCEL MAPS, PAGE 84, IN THE OFFICE OF THE COUNTY RECORDER, CLARK COUNTY, NEVADA.

CLARK COUNTY, NEVADA
JUDITH A. VANDEVER, RECORDER
RECORDED AT REQUEST OF:

NEVADA TITLE COMPANY 04-11-2002 08:01 STX

3

OFFICIAL RECORDS
BOOK: 20020411 INST: 00070

FEE:

16.00 RPTT:

. 66

201-18-702018

WHEN RECORDED, MAIL TO: AMERICA FIRST CREDIT UNION 4646 SO, 1500 W. STE 130 OGDEN, UTAH 84405

ATTN: BUSINESS SERVICES

SPACE ABOVE THIS LINE FOR RECORDER'S USE

### TRUST DEED With Assignment of Rents

12002 between MESOUITE JABEZ, LLC THIS TRUST DEED, made this whose address is 28 ANTHEM CREEK CIRCLE, HENDERSON, NEVADA 89052, TIMOTHY W. BLACKBURN, ATTORNEY, as TRUSTEE, and AMERICA FIRST CREDIT UNION a Utah Corporation, as BENEFICIARY.

WITNESSETH: That Trustor CONVEYS AND WARRANTS TO TRUSTEE IN TRUST, WITH POWER OF SALE, the following described properties, situated in CLARK County, State of Nevada:

### SEE ATTACHED "EXHIBIT A" FOR LEGAL DESCRIPTION

### LIQUOR STORE/MINI MART AND EIGHT ACRE LAND PARCEL APPROXIMATELY: 820 WEST MESQUITE BOULEVARD, MESQUITE, NEVADA

Together with all the estate, right, title, and interest, including insurance, which trustor now has or may hereafter, acquire, either in law or inequity, in and to said premises; to have and to hold the same, together with the buildings and improvements thereon and all alterations, additions or improvements now or hereafter made thereto, including all machinery, equipment, material, appliances, and fixtures now or hereafter installed or placed in said buildings or on said real property for the generation or distribution of air, water, heat, electricity, light, fuel or refrigeration or for ventilating or air conditioning purposes or for sanitary or drainage purposes, for the removal of dust, refuse or garbage and including stoves, ranges, cabinets, laundry equipment, all elevators, awnings, window shades, Venetian blinds, drapery rods and brackets, screens, floor coverings, including all rugs and carpets attached to floors, lobby furnishings and incinerators and all other similar items and things; all to the items and things so specified and all other similar items or things, whether now or hereafter placed on the property, being hereby declared to be, and in all circumstances, shall be construed to be, for and in connection with the purposes and powers of this trust deed, things affixed to and a part of the realty described herein; the specific enumerations herein not excluding the general, and together with all singular lands, tenements, hereditaments, reversion and reversions, remainder and remainders, rents, issues, profits, privileges, water rights and appurtenances of every kind and nature thereunto belonging to or in any way appertaining, or which may be hereafter acquired and used or enjoyed with said property, or any part thereof, SUBJECT HOWEVER, to the right, power and authority hereinafter given to and conferred upon beneficiary to collect and apply such rents, issues, and profits. FOR THE PURPOSE OF SECURING (1) payment of the indebtedness evidenced by a promissory note of even date herewith, in the principal sum of STWO MILLION NINE HUNDRED THOUSAND AND NO/100 DOLLARS, made by Trustor, payable to the order of Beneficiary at the times, in the manner and with interest as therein set forth, and any extensions and/or renewals or modifications thereof; (2) the performance of each agreement of Trustor herein contained; (3) the payment of such additional loans or advances as hereafter may be made to Trustor, or his successors or assigns, when evidenced by a promissory note or notes reciting that they are secured by this Trust Deed; and (4) the payment of all sums expended or advanced by Beneficiary under or pursuant to the terms hereof, together with interest thereon as herein provided.

1. Upon request of the Beneficiary and from and after the date of such request, Trustor agrees to pay to Beneficiary in addition to the monthly payments of principal and interest payable under the terms of said note, monthly until said note is fully paid, the following sums:

(a)An installment of the taxes and assessments levied or to be levied against the premises covered by this Trust Deed and an installment of the premium or premiums that will become due and payable to renew the insurance of the premises covered hereby against loss by fire or such other hazard as may reasonably be required by the Beneficiary in amounts, and in a company or companies, satisfactory to the Beneficiary. Such installments shall be equal, respectively, to the estimated premium or premiums for such insurance, and taxes and assessments, next due (as estimated by the Beneficiary) less all installments already paid therefor, divided by the number of months that are to elapse before one month prior to the date when such premium or premiums and taxes and assessments will become due. Such added payments shall not be, nor be deemed to be, trust funds but may be commingled with the general funds of the Beneficiary, and no interest shall be payable in respect thereof. The said Beneficiary shall use such monthly payments to the extent they will suffice to pay such premium or premiums and taxes and assessments when due. Initials IF MED W Ka

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- (b) All monthly payments mentioned in the preceding subsection (a) of this paragraph 1, and all payments to be made under the note secured hereby shall be added together, and the aggregate amount thereof shall be paid by the Trustor each month on the date specified in said note for the payment of monthly installments in a single payment to be allocated by the Beneficiary to the following items in the order set forth:
  - i. Taxes, assessments, fire and other hazard insurance premiums;
  - ii. Interest on said indebtedness secured hereby;
  - iii. Amortization of the principal of said indebtedness secured hereby.

Any deficiency in the amount of any such aggregate monthly payment shall constitute an event under this Trust Deed.

2. If the Total of the payments made under (a) of paragraph 1 preceding shall exceed the amount of payments actually made by Beneficiary for taxes, assessments, or insurance premiums, as the case may be released, applied on any indebtedness secured hereby, or be credited by Beneficiary on subsequent payments to be made by Trustor. If, however, the monthly payments made under (a) of paragraph 1 preceding shall not be sufficient to pay taxes, and assessments, and insurance premiums, as the case may be, when the same shall become due and payable, then Trustor shall pay to Beneficiary any amount necessary to make up the deficiency on or before the date when payment of such taxes, assessments, or insurance premiums shall be due. If there shall be a default under any of the provisions of this Trust Deed and thereafter a sale of the premises in accordance with the provisions thereof, or if the Beneficiary acquires the property otherwise after default, Beneficiary at its option may apply, at the time of commencement of such proceedings, or at the time the property is otherwise acquired, the balance then remaining in the funds accumulated under (a) of paragraph 1 preceding, as a credit against the amount of principal then remaining unpaid under said note.

### TO PROTECT THE SECURITY OF THIS TRUST DEED, TRUSTOR AGREES:

- 3. To keep said property in good condition and repair; not to remove or demolish any building thereon; to complete or restore promptly and in good workmanlike manner any building which may be constructed, damaged or destroyed thereon; to comply with all laws, covenants and restrictions affecting said property; not to commit or permit waste thereof; not to commit, suffer or permit any act upon said property in violation of law; to do all other acts which from the character or use of said property may be reasonably necessary, the specific enumerations herein not excluding the general; and, if the loan secured hereby or any part thereof is being obtained for the purpose of financing construction of improvements on said property, Trustor further agrees:
  - (a) To commence construction promptly and to pursue same with reasonable diligence to completion in accordance with plans and specifications satisfactory to Beneficiary, and
  - (b) To allow Beneficiary to inspect said property at all times during construction.

Trustee, upon presentation to it of an affidavit signed by Beneficiary, setting forth facts showing a default by Trustor under this numbered paragraph, is authorized to accept as true and conclusive all facts and statements therein, and to act thereon hereunder.

- To provide and maintain insurance, of such type or types and amounts as Beneficiary may require, on the improvements now existing or hereafter erected or placed on said property. Such insurance shall be carried in companies approved by Beneficiary with loss payable clauses in favor of and in form acceptable to Beneficiary. In event of loss, Trustor shall give immediate notice to Beneficiary, who may make proof of loss, and each insurance company concerned is hereby authorized and directed to make payment for such loss directly to Beneficiary instead of to Trustor and Beneficiary jointly, and the insurance proceeds, or any part thereof, may be applied by Beneficiary, at its option, to the reduction of the indebtedness hereby secured or to the restoration or repair of the property damaged. In the event that the Trustor shall fail to provide satisfactory hazard insurance within thirty days prior to the expiration of any expiring policy, the Beneficiary may procure, on the Trustor's behalf, insurance in favor of the Beneficiary alone. If insurance cannot be secured by the Trustor to provide the required coverage, this will constitute an active default under the terms of this Trust Deed. In the event of the foreclosure of this Trust Deed or other Transfer of title to the granted property in extinguishment, in whole or in part, of the debt secured hereby, all right, title, and interest of the Trustor in and to any insurance policy then in force shall pass to the purchaser or grantee.
- 5. To deliver to, pay for and maintain with Beneficiary until the indebtedness secured hereby is paid in full, such evidence of title as Beneficiary may require, including abstracts of title or policies of title insurance and any extensions or renewals thereof or supplements thereto.
- 6. To appear in and defend any action or proceeding purporting to affect the security hereof, the title to said property, or the rights or powers of Beneficiary or Trustee; and should Beneficiary or Trustee elect to also appear in or defend any such action or proceeding, to pay all costs and expenses, including cost of evidence of title and attorney's fees in a reasonable sum incurred by Beneficiary or Trustee.

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- 7. To pay at least 10 days ore delinquency all taxes and assessments affering said property, including all assessments upon water company stock and all rents, assessments and charges for water, appurtenant to or used in connection with said property; to pay, when due, all encumbrances, charges, and lien with interest on said property or any part thereof, which at any time appear to be prior or superior hereto; to pay all costs, fees, and expenses of this Trust.
- 8. Should Trustor fail to make any payment or to do any act as herein provided, then Beneficiary or Trustee, but without obligation so to do and without notice to or demand upon Trustor and without releasing Trustor from any obligation thereof, may: Make or do the same in such manner and to such extent as either may deem necessary to protect the security hereof, Beneficiary of Trustee being authorized to enter upon said property for such purposes; commence, appear in and defend any action or proceeding purporting to affect the security hereof or the rights of powers of Beneficiary of Trustee; pay, purchase, contest, or compromise any encumbrance, charge or lien which in the judgement of either appears to be prior or superior hereto; and in exercising any such powers, incur any liability, expend whatever amounts in its absolute discretion it may deem necessary therefor, including cost of evidence of title, employment of counsel, and payment of reasonable counsel fees.
  - 9. That the Beneficiary shall have the right to inspect said property at any and all times during usual business hours.
- 10. To pay immediately and without demand all sums expended hereunder by Beneficiary or Trustee with Interest from date of expenditure at the Credit Union's maximum rate for unsecured loans until paid, and the repayment thereof shall be secured hereby.

### IT IS MUTUALLY AGREED THAT:

- Should said property or any part thereof be taken or damaged by reason of any public improvement or condemnation proceeding, or damaged by fire, or earthquake, or in any other manner, Beneficiary shall be entitled to all compensation, awards, and other payments or relief therefor, and shall be entitled at its option to commence, appear in and prosecute in it's own name, any action or proceedings, or to make any compromise or settlement, in connection with such taking or damage. All such compensation, awards, damages, rights of action and proceeds, including the proceeds of any policies of fire and other insurance affecting said property, are hereby assigned to Beneficiary, who may, after deducting therefrom all its expenses, including attorney's fees, apply the same on any indebtedness secured hereby. Trustor agrees to execute such further assignments of any compensation, award, damages, and rights of action and proceeds as Beneficiary or Trustee may require.
- 12. At any time and from time to time upon written request of Beneficiary, payment of its fees and presentation of this Trust Deed and the note for endorsement (in case of full reconveyance, for cancellation and retention), without affecting the liability of any person for the payment of the indebtedness secured hereby, Trustee may (a) consent to the making of any map or plat of said property; (b) join in granting any easement or creating any restriction thereon; (c) join in any subordination or other agreement affecting this Trust Deed or the lien or charge thereof; (d) grant any extension or modification of the terms of this loan; (e) reconvey, without warranty, all or any part of said property; (f) take other or additional security for the payment thereof. The grantee in any reconveyance may be described as "the person or persons entitled thereto," and the recitals therein of any matters or facts shall be conclusive proof of the truthfulness thereof. Trustor agrees to pay reasonable Trustee's fees for any of the services mentioned in this paragraph.
- As additional security, Trustor hereby assigns to Beneficiary, during the continuance of these trusts, all rents, issues, 13. royalties, and profits of the property affected by this Trust Deed. Until Trustor shall default in the payment of any indebtedness secured hereby or in the performance of any agreement hereunder, Trustor shall have the right to collect all such rents, issues, royalties, and profits earned prior to default as they become due and payable. If Trustor shall default as aforesaid, Trustor's right to collect any of such moneys shall cease and Beneficiary shall have the right, with or without taking possession of the property affected hereby, to collect all rents, royalties, issues, and profits. Failure or discontinuance of Beneficiary at any time or from time to time to collect any such moneys shall not in any manner affect the subsequent enforcement by Beneficiary of the right, power, and authority to collect the same. Nothing contained herein, nor the exercise of the right by Beneficiary to collect, shall be, or be construed to be, an affirmation by Beneficiary of any tenancy, lease or option, nor an assumption of liability under, nor a subordination of the lien or charge of this Trust Deed to any such tenancy, lease
- 14. Upon any default by Trustor hereunder, Beneficiary may at any time without notice, either in person, by agent, or by a receiver to be appointed by a court (Trustor hereby consenting to the appointment of Beneficiary as such receiver), and without regard to the adequacy of any security for the indebtedness hereby secured, enter upon and take possession of said property or any part thereof, in its own name sue for or otherwise collect said rents, issues, and profits, including those past due and unpaid, and apply the same, less costs and expense of operation and collection, including reasonable attorney's fees, upon any indebtedness secured hereby, and in such order as Beneficiary may determine.
- 15. The entering upon and taking possession of said property, the collection of such rents, issues, and profits, or the proceeds of fire and other insurance policies, or compensation or awards for any taking or damage of said property, and the application or release Initial Ka

thereof as aforesaid, shall not cure or waive any default or notice of default hereunder or in 'idate any act done pursuant to such notice.

- 16. Failure on the part of Beneficiary to promptly enforce any right hereunder shall not operate as a waiver of such right and the waiver by Beneficiary of any default or acceptance of payment of any sum secured hereby after its due date shall not constitute a waiver of any other subsequent default.
- 17. In the event of the passage, after the date of this Trust Deed, of any law deducting from the value of the property for the purposes of taxation, any lien thereon, or changing in any way the laws now in force for the taxation of trust deeds or debts secured by trust deed, or the manner of the collection of any such taxes, so as to affect this Trust Deed, the indebtedness secured hereby shall immediately become due and payable at the option of the Beneficiary.
- 18. Time is of the essence hereof. Upon default by Trustor in the payment of any indebtedness secured hereby or in the performance of any agreement hereunder or in the event a receiver or a trustee is appointed for Trustor of Trustor's property, or Trustor makes an assignment for benefit of creditors, or Trustor becomes insolvent, or a petition is filed by or against Trustor pursuant to any of the United States Bankruptcy Act, as amended, all sums secured hereby shall immediately become due and payable at the option of Beneficiary. In the event of such default, Beneficiary may execute or cause Trustee to execute a written notice of default and of election to cause said property to be sold to satisfy the obligation hereof, and Trustee shall file such notice for record in each county wherein said property or some part or parcel thereof is situated. Beneficiary also shall deposit with Trustee, the note and all documents evidencing expenditures secured hereby.
- 19. After the lapse of such time as may then be required by law following the recordation of said notice of default, and notice of default and notice of sale having been given as then required by law, Trustee, without demand on Trustor, shall sell said property on the date and at the time and place designated in said notice of sale, either as a whole or in separate parcels, and in such order as it may determine (but subject to any statutory right of Trustor to direct the order in which such property, if consisting of several known lots or parcels, shall be sold), at public auction to the highest bidder, the purchase price payable in lawful money of the Untied States at the time of sale. The person conducting the sale may, for any cause he deems expedient, postpone the sale from time to time until it shall be completed and, in every such case, notice of postponement shall be given by public declaration thereof by such person at the time and place last appointed for the sale; provided, if the sale is postponed for longer than one day beyond the day designated in the notice of sale, notice thereof shall be given in the same manner as the original notice of sale. Trustee shall execute and deliver to the purchaser its Deed conveying said property so sold, but without any covenant or warranty, express or implied. The recitals in the Deed of any matters or facts shall be conclusive proof of the truthfulness thereof. Any person, including Beneficiary, may bid at the sale. Trustee shall apply the proceeds of the sale to payment of (1) the costs and expenses of exercising the power of sale and of the sale, including the payment of the Trustee's and attorney's fees; (2) cost of any evidence of title procured in connection with such sale and revenue stamps on Trustee's Deed; (3) all sums expended under the terms hereof, not then repaid, with accrued interest at the Credit Union's maximum rate for unsecured loans from date of expenditure; (4) all other sums then secured hereby; and (5) the remainder, if any, to the person or persons legally entitled thereto, or the Trustee, in its discretion, may deposit the balance of such proceeds with the County Clerk of the county in which the sale took place.
- 20. Trustor agrees to surrender possession of the hereinabove described Trust property to the Purchaser at the aforesaid sale, immediately after such sale, in the event such possession has not previously been surrendered by Trustor.
- Upon the occurrence of any default hereunder, Beneficiary shall have the option to declare all sums secured hereby immediately due and payable and foreclose this Trust Deed in the manner provided by law for the foreclosure of mortgages on real property and Beneficiary shall be entitled to recover in such proceedings all costs and expenses incident thereto, including a reasonable attorney's fees in such amount as shall be fixed by the court.
- 22. Beneficiary may appoint a successor trustee at any time by filing for record in the office of the County Recorder of each county in which said property or some part thereof is situated, a substitution of trustee. From the time the substitution is filed for record, the new trustee shall succeed to all the powers, duties, authority and title of the trustee named herein or of any successor trustee. Each such substitution shall be executed and acknowledged, and notice thereof shall be given and proof thereof made, in the manner provided by law.
- 23. This Trust Deed shall apply to, inure to the benefit of and bind all parties hereto, their heirs, legatees, devises, administrators, executors, successors and assigns. All obligations of Trustor hereunder are joint and several. The term "Beneficiary" shall mean the owner and holder, including any pledge, of the note secured hereby. In this Trust Deed, whenever the context so requires, the masculine gender includes the feminine and/or neuter, and the singular number includes the plural.
- 24. Trustee accepts this Trust when this Trust Deed, duly executed and acknowledged, is made a public record as provided by law. Trustee is not obligated to notify any party hereto of pending sale under any other Trust Deed or of any action or proceeding in which Trustor, Beneficiary, or Trustee shall be a party, unless brought by Trustee.

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Initials Telle W KA

REFERENCE: MESOUITE JABEZ. LLC #718299-1.1

			, , , , , , , , , , , , ,	
25.	This Trust Deed shall be construed according to the laws of the State of	rad =	OM /	W

- Notwithstanding any provision herein or in said note, the total liability for payments in the nature of interest shall not exceed the limits now imposed by the applicable laws of the State of NV.
- If any provision hereof should be held unenforceable or void, then such provision shall be deemed separable from the remaining provisions and shall in no way affect the validity of this Trust Deed.
- The undersigned Trustor requests that a copy of any notice of default and of any notice of sale hereunder be mailed to him 28. at the address hereinbefore set forth.

Signature of Trustor:

BY:	MESQUITE, JABEZ LLC
	By: 1. M. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.
	Glifford Redekop, Managing Member
	By: Davill
	Isaac Farrell, Managing Member
	By:
	Franco Soro, Managing Member
	By: Kather anenton
	Kathy Arrington, Managing Member

LLC ACKNOWLEDGMENT

STATE OF NEVADA	•
:s	s ·
COUNTY OF	•
on the 10 day	of Daril A.D., 2007 personally appeared before me Clifford Redekop wco Soro, Kathy Arrington
the signer(s) of the above	instrument, who duly acknowledged to me that he/she is a member of Mesquite.
Sabez UC	, L.L.C. and that he/she executed the same.
Residing at:	JOY K. HEARN  Notary Public Nevada  No 96-3887-1  Notary Public

My Commission Expires:

No. 96-3887-1 My appt. exp. Aug. 9, 2004

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### REQUEST FOR FULL RECONVEYANCE

TO:

Trustee.

(To be used only when indebtedness secured hereby has been paid in full)

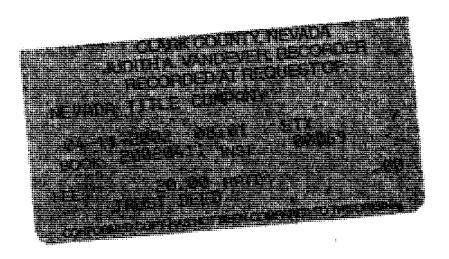
	ether with the sai	id Trust Deed	, and to reconvey	, without warranty, to	said Trust Deed delivered the parties designated by
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Order Number: 02-01-1442-SPC

# EXHIBIT "A" LEGAL DESCRIPTION

THAT PORTION OF THE NORTH HALF (N ½) OF THE SOUTHEAST QUARTER (SE ½) OF SECTION 18, TOWNSHIP 13 SOUTH, RANGE 71 EAST, M.D.M., CLARK COUNTY, NEVADA, MORE PARTICULARLY DESCRIBED AS FOLLOWS:

LOT TWO (2) AS SHOWN ON FILE IN FILE 100 OF PARCEL MAPS, PAGE 84, IN THE OFFICE OF THE COUNTY RECORDER, CLARK COUNTY, NEVADA.



001-18-702-018

WHEN RECORDED, MAIL TO: AMERICA FIRST CREDIT UNION ATTN: BUSINESS SERVICES P.O. Box 9339 Ogden, Utah 84409-0339 Mail Statement
Mail Statement
Musquite Jakey LC

Mendusm NV 89052

SPACE ABOVE THIS LINE FOR RECORDER'S USE

....

### **DUE - ON - TRANSFER RIDER**

Notice: This rider adds a provision to the Security Instrument allowing the Lender to require repayment of the Note in full upon transfer of the property.

See Exhibit "A" for exact legal description of the property.

### LIQUOR STORE/MINI MART AND EIGHT ACRE LAND PARCEL

APPROXIMATELY: 820 WEST MESQUITE BOULEVARD, MESQUITE, NEVADA

AMENDED COVENANT. In addition to the covenants and agreements made in the Security Instrument, Borrower and Lender further covenant and agree as follows:

### A. TRANSFER OF THE PROPERTY OR A BENEFICIAL INTEREST IN BORROWER

Transfer of the Property or a Beneficial Interest in Borrower. If all or any part of the Property or an interest therein is sold or transferred by Borrower (or if a beneficial interest in Borrower is sold or transferred and Borrower is not a natural person or persons but is a corporation, partnership, trust or other legal entity) without Lender's prior written consent, excluding (a) the creation of a lien or encumbrance subordinate to this Security Instrument which does not relate to a transfer of rights of occupancy in the property, (b) the creation of a purchase money security interest for household appliances, (c) a transfer by devise, decent or by operation of law upon the death of a joint tenant or (d) the grant of any leasehold interest of three years or less not containing an option to purchase, Lender may, at Lender's option, declare all the sums secured by this Security Instrument to be immediately due and payable.

If Lender exercises such option to accelerate, Lender shall mail Borrower notice of acceleration. Such notice shall provide a period of not less than 30 days from the date the notice is mailed within which Borrower may pay the sums declared due. If Borrower fails to pay such sums prior to the expiration of such period, Lender may, without further notice or demand on Borrower, invoke any remedies permitted by the Trust Deed for collection, possession and foreclosure.

Borrower will continue to be obligated under the Note and this Security Instrument unless Lender releases Borrower in writing.

IN WITNESS WHEREOF, Borrower has executed this Due-On-Transfer Rider.

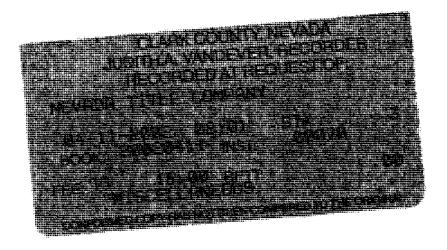
BY: MESQUITE JABEZ, LLC
By: Lellul (A)
Clifford Redekop, Managing Member
By: Danel
Isaac/Farrell, Managing Member
Ву:
Franco Soro, Managing Member
By:
Kathy Arrington, Managing Member
arphi
•
LLC ACKNOWLEDGMENT
STATE OF NEVADA
COUNTY OF
on the 11 day of April 3 A.D., 2007 personally appeared before me afford Redebop
the signer(s) of the above instrument, who duly acknowledged to me that he/she is a member of
Meguste. South above histrathent, who duty acknowledged to the that he/she is a member of
N H
Residing at:  JOY K. HEARN  Notary Public Nevada  Notary Public  No. 96-3887-1
My Commission Expires:  No. 96-3887-1  My appt. exp. Aug. 9, 2004

Order N. ..ber: 02-01-1442-SPC

# EXHIBIT "A" LEGAL DESCRIPTION

THAT PORTION OF THE NORTH HALF (N ½) OF THE SOUTHEAST QUARTER (SE ¼) OF SECTION 18, TOWNSHIP 13 SOUTH, RANGE 71 EAST, M.D.M., CLARK COUNTY, NEVADA, MORE PARTICULARLY DESCRIBED AS FOLLOWS:

LOT TWO (2) AS SHOWN ON FILE IN FILE 100 OF PARCEL MAPS, PAGE 84, IN THE OFFICE OF THE COUNTY RECORDER, CLARK COUNTY, NEVADA.



**RPLY** 1 **Bogatz Law Group** 2 I. SCOTT BOGATZ, ESQ. **CLERK OF THE COURT** Nevada Bar No. 3367 3 CHARLES M. VLASIC III, ESQ. Nevada Bar No. 11308 4 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 5 Telephone: (702) 776-7000 6 Facsimile: (702) 776-7900 sbogatz@isbnv.com 7 cvlasic@isbnv.com Attorneys for Defendants 8 9 DISTRICT COURT 10 **CLARK COUNTY, NEVADA** 11 12 AMERICA FIRST FEDERAL CREDIT UNION, a federally chartered credit union, 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 Case No.: A-13-679511-C BOGATZ LAW GROUP (702) 776-7000 FAX: (702) 776-7900 13 Plaintiff, Dept. No.: XXX 14 15 **Date: August 29, 2013** VS. 16 FRANCO SORO, an individual; MYRA Time: 9:00 a.m. TAIGMAN-FARRELL, an individual; 17 ISAAC FARRELL, an individual; KATHY ARRINGTON, an individual; AUDIE 18 EMBESTRO, an individual; DOES 1 through 10; ROE ENTITIES I through X, 19 20 Defendants. **DEFENDANTS' REPLY IN SUPPORT OF MOTION TO DISMISS** 21 22 Defendants, FRANCO SORO, MYRA TAIGMAN-FARRELL, ISAAC FARRELL, 23 KATHY ARRINGTON, and AUDIE EMBESTRO (hereinafter collectively referred to as "Defendants"), through their attorneys of record, the law firm of Bogatz Law Group, hereby 24 25 respectfully files this Reply in Support of Motion to Dismiss. This Reply is made and based 26 upon all the papers, pleadings and records on file herein, together with the following points and 27 28

Page 1 of 8

# BOGATZ LAW GROUP 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 (702) 776-7000 FAX: (702) 776-7900

authorities, and any oral argument entertained by the Court at the time of the hearing in this matter.

Dated this 27th day of August, 2013.

### **BOGATZ LAW GROUP**

By: /s/ Charles M. Vlasic III
I. Scott Bogatz, Esq.
Nevada Bar No. 3367
Charles M. Vlasic III, Esq.
Nevada Bar No. 11308
3800 Howard Hughes Parkway, Suite 1850
Las Vegas, Nevada 89169
Attorneys for Defendants

### **MEMORANDUM OF POINTS & AUTHORITIES**

### I. <u>INTRODUCTION</u><sup>1</sup>

There is no dispute that the parties hereto expressly agreed that any dispute arising under the loan documents in question would be adjudicated by a Utah court. In its Opposition, America First offers just two reasons why this Court should deny the pending Motion to Dismiss. First, America First mistakenly argues that the forum selection clauses contained in the loan documents can be ignored because its right to seek a deficiency judgment did not arise from the loan documents themselves, but rather from Nevada statutes. Second, America First improperly suggests that the forum selection clauses contained in the loan documents can be ignored because they are permissive, rather than mandatory in nature. For a variety of reasons set forth in more detail below, however, neither of these arguments survive scrutiny. In fact, nothing contained in the Opposition filed by America First requires, let alone allows this Court to deny the pending Motion to Dismiss. Accordingly, because the loan documents at the center of this dispute mandate that *only* a Utah court has jurisdiction to entertain the claims brought by America First

<sup>1</sup> Unless otherwise stated herein, the capitalized terms herein have the same meanings ascribed to them in the underlying Motion to Dismiss filed by the Defendants on July 29, 2013.

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in its Complaint, this case must be dismissed pursuant to Nevada Rules of Civil Procedure 12(b)(1) and 12(h)(3).

#### **LEGAL ARGUMENT** II.

### AMERICA FIRST IS ATTEMPTING TO ENFORCE AND RECOVER **A.** UPON AN OBLIGATION CREATED BY A PROMISSORY NOTE, NOT **NEVADA'S STATUTES.**

In its Opposition, America First argues that its "right to seek a deficiency judgment did not arise from any provision of the Loan Documents themselves, but rather from Nevada statute." Based upon this erroneous supposition, America First suggests that the Court should simply ignore the applicable law and jurisdiction selection clauses contained in the underlying Loan Documents. This argument is demonstrative of either a fundamental misunderstanding of basic contract and real property law, or a transparent attempt to confuse and mislead the Court with semantics. In either case, this argument lacks merit.

"In Nevada, promissory notes on real estate loans are typically secured by deeds of trust on the property." Edelstein v. Bank of New York Mellon, 286 P.3d 249, 254 (2012). "The note represents the right to the repayment of the debt, while the [deed of trust] . . . represents the security interest in the property that is being used to secure the note." <u>Id.</u> (emphasis added) (quoting Robert E. Dordan, Mortgage Electronic Registration Systems (MERS), Its Recent Legal Battles, and the Chance for a Peaceful Existence, 12 Loy. J. Pub. Int. L. 177, 180 (2010)).

"When the grantor defaults on the note, the deed-of-trust beneficiary can select the judicial process for foreclosure pursuant to NRS 40.430 or the "nonjudicial" foreclosure-bytrustee's sale procedure under NRS Chapter 107." Id. (citing Nev. Land & Mtge. v. Hidden Wells, 83 Nev. 501, 504, 435 P.2d 198, 200 (1967)). Moreover, "a party can bring an action on the note for a deficiency judgment . . . ." Nev. Land & Mortgage Co., 83 Nev. at 504, 435 P.2d at 200 (emphasis added); see Welburn v. Eighth Judicial Dist. Court of State of Nev. In & For Cnty. of Clark, 107 Nev. 105, 106, 806 P.2d 1045, 1046 (1991). The Supreme Court of Nevada explained this concept long ago:

<sup>&</sup>lt;sup>2</sup> See August 20, 2013 Opposition to Motion to Dismiss at p.  $3: \P \P 14 - 15$ .

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Where a default has occurred, a beneficiary, under a deed of trust, can select the judicial process for foreclosure pursuant to NRS 40.430, or the procedure under NRS ch. 107, of foreclosure by a trustee's sale and then bring an action on the promissory note for any deficiency which may occur.

Nev. Land & Mortgage Co., 83 Nev. at 504, 435 P.2d at 200 (emphasis added).

Put simply, Nevada's statutes, in and of themselves, do not grant any independent rights to creditors, nor do they create any independent obligations upon borrowers or guarantors. Rights to receive payments and obligations to make payments arise under contracts between parties. Nevada's statutes, and particularly NRS 40.455 merely sets forth the processes and procedures for enforcing these rights and obligations and for obtaining a deficiency judgment following a default on the underlying loan documents. See NRS 40.451 et al.; Carrillo v. Valley Bank of Nev., 103 Nev. 157, 160 n.1, 734 P.2d 724, 726 n.1 (1987) (noting "[t]he proper procedure . . . to follow in seeking a deficiency judgment is set forth in NRS 40.455."); Verreaux v. D'Onofrio, 108 Nev. 142, 144, 824 P.2d 1021, 1022 (1992) (internal citations omitted) (stating "NRS Chapter 40 'provides a comprehensive scheme of creditor and debtor protection with respect to the foreclosure and sale of real property subject to security interests.""). Accordingly, the argument that America First's "right to seek a deficiency judgment did not arise from any provision of the Loan Documents themselves, but rather from Nevada statute[s]" must be rejected by this Court.

### B. AMERICA FIRST IS ATTEMPTING TO AVOID ITS CONTRACTUAL OBLIGATIONS UNDER THE LOAN DOCUMENTS.

America First's mischaracterization of the applicable jurisdiction selection clauses contained in the Loan Documents as merely permissive, represents a disingenuous attempt to avoid its contractual obligations under the Loan Documents.<sup>3</sup>

America First manages to cite just two cases in support of its argument that the language contained in the Loan Documents was inserted by them merely to suggest that Utah might have jurisdiction over any dispute in connection with the Loan at issue herein - City of New Orleans v.

See August 20, 2013 Opposition to Motion to Dismiss at pp. 3 - 5.

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Mun. Admin. Servs., Inc., 376 F.3d 501 (5th Cir. 2004) and Hunt Wesson Foods, Inc. v. Supreme Oil Co., 817 F.2d 75 (9th Cir. 1987).<sup>4</sup> First, it is important to note that neither of these cases were decided under Nevada law, so neither case is binding upon this Court.<sup>5</sup> It is also important to note that neither of these cases analyzed the same language contained in the underlying Loan Documents.<sup>6</sup> Most importantly, it is important to note that in both of these cases, the respective courts noted that the contracts in question should be construed against the dafter. Ironically, that is exactly what the Defendants have asked the Court to do in this case, as set forth in more detail below.

Indeed, it is well settled in Nevada that "[p]arties are free to contract, and the courts will enforce their contracts if they are not unconscionable, illegal, or in violation of public policy." Rivero v. Rivero, 125 Nev. 410, 429, 216 P.3d 213, 226-227 (2009) (citing NAD, Inc. v. Dist. Ct., 115 Nev. 71, 77, 976 P.2d 994, 997 (1999) (explaining that "parties are free to contract in any lawful matter")). In fact, the Supreme Court of Nevada has specifically held:

It is not a proper function of the court to re-write or distort a contract under the guise of judicial construction. The law will not make a better contract for parties than they themselves have seen fit to enter into, or alter it for the benefit of one party and to the detriment of the other. The judicial function of a court of law is to enforce the contract as it is written.

Pioneer Title Ins. & Trust Co. v. Cantrell, 71 Nev. 243, 245-246, 286 P.2d 261, 263 (1955) (internal citations omitted) (emphasis added). It is also well settled that any ambiguity in a contract will be construed against the drafter. Anvui, LLC v. G.L. Dragon, LLC, 123 Nev. 212, 215-16, 163 P.3d 405, 407 (2007) (citing Mullis v. Nev. Nat'l Bank, 98 Nev. 510, 513, 654 P.2d 533, 535 (1982)).

See August 20, 2013 Opposition to Motion to Dismiss at p. 5.

<sup>&</sup>lt;sup>5</sup> City of New Orleans, 376 F.3d 501 (interpreting Louisiana law); Hunt Wesson Foods, Inc., 817 F.2d 75 (interpreting California law).

<sup>&</sup>lt;sup>6</sup> City of New Orleans, 376 F.3d at 504-05; <u>Hunt Wesson Foods</u>, <u>Inc.</u>, 817 F.2d at 76.

<sup>&</sup>lt;sup>7</sup> City of New Orleans, 376 F.3d at 505; Hunt Wesson Foods, Inc., 817 F.2d at 78.

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Importantly, the Supreme Court of Nevada also holds that as long as a forum selection clause has been "obtained through 'freely negotiated' agreements and [is] not 'unreasonable and unjust," it should be enforced. Tandy Computer Leasing, a Div. of Tandy Electronics, Inc. v. Terina's Pizza, Inc., 105 Nev. 841, 843, 784 P.2d 7, 8 (1989) (quoting Burger King Corp. v. Rudzewicz, 471 U.S. 462, 472 n. 14 (1985)) (holding that a forum selection clause stating "jurisdiction would be in Texas and venue in Fort Worth, Texas" would have been enforceable if the parties had negotiated the clause); see The M/S Bremen v. Zapata Off-Shore Co., 407 U.S. 1, 12 (1972). Moreover, the Supreme Court of Nevada expressly held that forum selection clauses should not be "rendered meaningless by allowing parties to disingenuously back out of their contractual obligations through attempts at artful pleading." Tuxedo Int'l Inc. v. Rosenberg, 127 Nev. \_\_\_, 251 P.3d 690, 693 (2011).

In this case, as set forth in the underlying Motion, the parties entered into a Loan Agreement which expressly and unambiguously provided that "[t]he parties agree and submit themselves to the jurisdiction of the courts of the State of Utah with regard to the subject matter of th[at] agreement." Similarly, the Note evidencing the loan at issue in this litigation provided that if "there is a lawsuit, [Defendants] agree[] to submit to the jurisdiction of the court in the county in which Lender is located" – which is in the State of Utah. <sup>10</sup>

America First drafted these Loan Documents. As the drafter, America First could have left the applicable jurisdiction selection clauses out the Loan Documents completely, or they could have identified and inserted Nevada, or any other state[s] they wanted. For whatever

<sup>&</sup>lt;sup>8</sup> It is important to note that America First mischaracterizes the holding from the United States Supreme Court in <u>Breman</u>. <sup>8</sup> In its Opposition, America First incorrectly suggests that <u>Breman</u> stands for the proposition that *only* forum selection clauses which contain exclusive or "mandatory" language can be enforced. <u>See</u> August 20, 2013 Opposition to Motion to Dismiss at p. 5 : ¶ 10 - 17. A closer reading of <u>Breman</u>, however, actually reveals the importance that the United States Supreme Court placed on enforcing forum selection clauses in general, a sentiment clearly shared by Nevada Courts. <u>Bremen</u>, 407 U.S. at 12; Tandy, 105 Nev. at 843, 784 P.2d at 8.

<sup>&</sup>lt;sup>9</sup> <u>See</u> July 29, 2013 Motion to Dismiss at Exhibit A at p. 6 (emphasis added).

<sup>&</sup>lt;sup>10</sup> <u>See</u> July 29, 2013 Motion to Dismiss at Exhibit B at p. 3 (emphasis added). The Defendants did not reference the Deed of Trust at issue, which does contain a Nevada choice of law provision, because the Deed of Trust merely represents the security interest in the property, not the underlying obligation upon which America First is suing. <u>See Edelstein</u>, 286 P.3d at 254.

reason, however, when it drafted these agreements, America First deliberately and specifically chose to only identify *Utah* as the state which would have subject matter over this dispute, and specifically as the state in which any lawsuit between the parties would be brought. This is what the parties bargained for and agreed to. America First has not alleged that these Loan Documents were unconscionable, illegal, or in violation of public policy. Furthermore, America First has not alleged that the Loan Documents were not freely negotiated, unreasonable or unjust. Accordingly, this Court should not, and cannot allow this express, deliberate jurisdiction selection language to be ignored and rendered meaningless by America First now simply because it apparently believes that doing so would convenient or advantageous to its case against the Defendants. See Tuxedo, 127 Nev. at \_\_, 251 P.3d at 693; Cantrell, 71 Nev. at 245-246, 286 P.2d at 263.

### III. <u>CONCLUSION</u>

Given the foregoing, and as set forth more fully in the underlying Motion to Dismiss, this case must be dismissed because this Court does not have subject matter jurisdiction over this dispute. Pursuant to the express terms of the Loan Documents freely entered into by the parties hereto, only a Utah court has jurisdiction to entertain the claims brought by America First in its Complaint. For these reasons, the underlying Complaint must be dismissed pursuant to NRCP 12(b)(1) and 12(h)(3).

Dated this 27th day of August, 2013.

### **BOGATZ LAW GROUP**

By: /s/ Charles M. Vlasic
I. Scott Bogatz, Esq.
Nevada Bar No. 3367
Charles M. Vlasic III, Esq.
Nevada Bar No. 11308
3800 Howard Hughes Parkway, Suite 1850
Las Vegas, Nevada 89169
Attorneys for Defendants

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# 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 (702) 776-7000 FAX: (702) 776-7900 **BOGATZ LAW GROUP**

# **CERTIFICATE OF MAILING**

I hereby certify that on the 27th day of August, 2013, I served a copy of the foregoing DEFENDANTS' REPLY IN SUPPORT OF MOTION TO DISMISS upon each of the parties by depositing a copy of the same in a sealed envelope in the United States Mail, Las Vegas, Nevada, First-Class Postage fully prepaid, and addressed to:

> Stanley W. Parry, Esq. Timothy R. Mulliner, Esq. BALLÁRD SPAHR LLP 100 North City Parkway, Suite 1750 Las Vegas, NV 89106 Attorneys for Plaintiff

and that there is a regular communication by mail between the place of mailing and the place(s) so addressed.

> /s/ Mike Li An employee of Bogatz Law Group

Page 8 of 8

#### A-13-679511-C

## DISTRICT COURT CLARK COUNTY, NEVADA

A-13-679511-C America First Federal Credit Union, Plaintiff(s)
vs.
Franco Soro, Defendant(s)

August 29, 2013 9:00 AM Motion to Dismiss

HEARD BY: Wiese, Jerry A COURTROOM: RJC Courtroom 14A

COURT CLERK: Alice Jacobson

**RECORDER:** 

**REPORTER:** Kristy Clark

**PARTIES** 

PRESENT: Mulliner, Tim Attorney

Vlasic, Charles Attorney

### **JOURNAL ENTRIES**

- Mr. Vlasic argued the case should be in the State of Utah and this Court did not have jurisdiction. Opposition by Mr. Mulliner. COURT ORDERED, matter taken UNDER ADVISEMENT and will issue an Order from Chambers.

CLERK'S NOTE: Refer to Order filed 9/9/13

PRINT DATE: 09/17/2013 Page 1 of 1 Minutes Date: August 29, 2013

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DISTRICT COURT
CLARK COUNTY, NEVADA

CLERK OF THE COURT

AMERICA FIRST FEDERAL CREDIT UNION, a federally chartered credit union, Plaintiff, Case No.: A679511 Dept. No.: XXX VS. FRANCO SORO, an individual; MYRA TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY ARRINGTON, an individual; AUDIE EMBESTRO, an individual; DOES 1 through **ORDER RE:** 10; ROE ENTITIES I through X, **DEFENDANTS' MOTION** TO DISMISS Defendants.

### INTRODUCTION AND FINDINGS OF FACT.

This matter stems from a business agreement, entered into in approximately 2002. At that time, America First apparently entered into a Business Loan Agreement whereby America First agreed to lend and Defendants agreed to borrow, approximately \$2,900,000.00 for business purposes. On or about the same date, a Commercial Promissory Note was executed, and it was secured by a Trust Deed with Assignment of Rents.

America First apparently went through the process of a non-judicial foreclosure of the subject Clark County, Nevada, property, and now seeks a deficiency judgment for the remaining amount which is allegedly owing.

On 7/29/13, the Defendants filed a Motion to Dismiss before this Court, arguing that this court does not have subject matter jurisdiction over this matter, due to the parties' agreement, which stipulates to the jurisdiction of the State of Utah. Plaintiff filed an Opposition on 8/20/13, and the Defendants filed a Reply on 8/27/13. This matter

involuntary (stat) Dis Judgmt on Arb Award  Vitri to Dis (by deft)	 Non-Jury Trial	
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came on before this Court on August 29, 2013. Plaintiff was represented by Tim Mulliner, Esq., and Defendant was represented by Charles Vlasic, Esq. The Court heard oral argument, but took the matter under advisement because the Court had not had the opportunity to review the Defendant's Reply brief prior to the hearing, as a copy had not been provided to chambers and Odyssey did not show a copy, even at the time of the hearing. The Court has now had an opportunity to review all of the pleadings, and enters the following Order.

The Defendants' Motion to Dismiss is based on NRCP 12(b)(1) and NRCP 12(h)(3). Those Rules read in pertinent part as follows:

... the following defenses may at the option of the pleader be made by motion:
(1) lack of jurisdiction over the subject matter.

Whenever it appears by suggestion of the parties or otherwise that the court lacks jurisdiction of the subject matter, the court shall dismiss the action.<sup>2</sup>

The Business Loan Agreement in this case contained language as follows:

**Applicable Law**. This Agreement (and all loan documents in connection with this transaction) shall be governed by and construed in accordance with the laws of the State of Utah.

**Jurisdiction**. The parties agree and submit themselves to the jurisdiction of the courts of the State of Utah with regard to the subject matter of this agreement.<sup>3</sup>

The Commercial Promissory Note contained language as follows:

If there is a lawsuit, Borrower(s) agrees to submit to the jurisdiction of the court in the county in which Lender is located.<sup>4</sup>

NRCP 12(b)(1). NRCP 12(h)(3).

See Business Loan Agreement at pg. 6.

See Commercial Promissory Note at pg. 3.

 The Trust Deed contained language as follows:

This Trust Deed shall be construed according to the laws of the State of NV. Notwithstanding any provision herein or in said note, the total liability for payments in the nature of interest shall not exceed the limits now imposed by the applicable laws of the State of NV.<sup>5</sup>

Although the Trust Deed includes language indicating that Nevada law applies, the Trust Deed is simply security for the Promissory Note.<sup>6</sup>

Plaintiff's attempt to obtain a deficiency judgment is an action based upon the Business Loan Agreement and the Commercial Promissory Note, not based on the Trust Deed. The Plaintiff has already foreclosed on the subject property.

Plaintiffs argue that the language contained in the Loan Agreement and in the Promissory Note constitutes a "consent" to jurisdiction in Utah, but does not indicate that "exclusive jurisdiction" is in Utah. Plaintiff cites to a 5<sup>th</sup> Circuit case for the proposition that, "For a forum selection clause to be exclusive, it must go beyond establishing that a particular forum will have jurisdiction and must clearly demonstrate the parties' intent to make that jurisdiction exclusive."

Defendants argue that "forum selection clauses should not be rendered meaningless by allowing parties to disingenuously back out of their contractual obligations through attempts at artful pleading." Defendants argue that the Loan Agreement and the Note contain a forum selection clause, which is fully enforceable.

In Defendant's Reply, they argue that, "In Nevada, promissory notes on real estate loans are typically secured by deeds of trust on property," and that "The note represents the right to the repayment of the debt, while the [deed of trust] . . . represents

See Trust Deed, paragraphs 25-26, at pg. 5.

See pg. 2 of the Commercial Promissory Note.

See pgs. 4-5 of Plaintiff's Opposition, citing to City of New Orleans v. Municipal Admin. Services, 376 F.3d 501, 504 (5<sup>th</sup> Cir. 2004). Note that Plaintiff also cites to Hunt Wesson Foods, Inc. v. Supreme Oil Co., 817 F.2d 75 (9<sup>th</sup> Cir. 1987), for the same proposition.

See Defendant's Motion at pg. 5, citing to *The M/S Bremen v. Zapata Off-Shore Co.*, 407 U.S. 1, 12-15 (1972); *Tuxedo Int'l Inc. v. Rosenberg*, 127 Nev. \_\_\_, 251 P.3d 690, 693 (2011).

the security interest in the property that is being used to secure the note."9

Defendants further argue that in Nevada, "parties are free to contract, and the courts will enforce their contracts if they are not unconscionable, illegal, or in violation of public policy." Further, the Nevada Supreme Court has held that as long as a forum selection clause has been "obtained through 'freely negotiated' agreements and [is] not 'unreasonable and unjust,' it should be enforced."

#### CONCLUSIONS OF LAW.

This Court concludes, based upon the evidence presented, that the Loan Agreement and the Promissory Note contain language which clearly expresses the parties' intent to submit litigation relating to the Agreement and the Note, to the jurisdiction of the State of Utah. This Court finds that while the language of such documents could have more clearly made such forum selection "exclusive," nonetheless, the language clearly enough identifies Utah as the forum which they selected for purposes of subject matter jurisdiction. Because the property which provided security for the loan, was already foreclosed upon, the language contained in the Trust Deed is no longer relevant. This Court will not attempt to second guess the intent of the parties, or the clear language of the contract, but will instead enforce the contract as written. Whether or not the Plaintiff has a valid claim for a deficiency judgment in the State of Utah, under the laws of the State of Utah, and pursuant to the Loan Agreement and the Promissory Note, is for a Utah court to decide.

• • • • •

See Defendant's Reply at pg. 3, citing *Edelstein v. Bank of New York Mellon*, 286 P.3d 249, 254 (2012).

See Defendant's Reply at pg. 5, citing *Rivero v. Rivero*, 125 Nev. 410, 429, 216 P.3d 213, 226-227 (2009).

See Defendant's Reply at pg. 6, citing Tandy Computer Leasing, a Div. of Tandy Electronics, Inc. v. Terina's Pizza, Inc., 105 Nev. 841, 843, 784 P.2d 7, 8, (1989).

ORDER.

Based upon the foregoing, and good cause appearing,

IT IS HEREBY ORDERED that Defendants' Motion to Dismiss is hereby GRANTED.

DATED this \_\_\_\_\_day of September, 2013.

JERRY A. WIESE II DISTRICT COURT JUDGE, DEPT. XXX

### **CERTIFICATE OF SERVICE**

I hereby certify that on or about this the 6th day of September, 2013, the forgoing was eserved, mailed, faxed or a copy was placed in the attorney's folder to the following:

I. Scott Bogatz, Esq., Bogatz Law Group

Stanley Warren Parry, Esq., Ballard Spahr

Vickie Freeman, JEA for Dept XXX

JA 080

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**NOED** 1 **Bogatz Law Group** I. SCOTT BOGATZ, ESQ. 2 **CLERK OF THE COURT** Nevada Bar No. 3367 3 CHARLES M. VLASIC III, ESQ. Nevada Bar No. 11308 3800 Howard Hughes Parkway, Suite 1850 4 Las Vegas, Nevada 89169 Telephone: (702) 776-7000 5 Facsimile: (702) 776-7900 sbogatz@isbnv.com 6 cvlasic@isbnv.com Attorneys for Defendants 7 8 **DISTRICT COURT** 9 **CLARK COUNTY, NEVADA** 10 AMERICA FIRST FEDERAL CREDIT 11 Case No.: A-13-679511-C UNION, a federally chartered credit union, 12 Dept. No.: XXX Plaintiff, 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 (702) 776-7000 FAX: (702) 776-7900 **BOGATZ LAW GROUP** 13 VS. 14 FRANCO SORO, an individual; MYRA 15 TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY 16 ARRINGTON, an individual; AUDIE EMBESTRO, an individual; DOES 1 17 through 10; ROE ENTITIES I through X, 18 Defendants. 19 NOTICE OF ENTRY OF DECISION AND ORDER GRANTING DEFENDANTS' **MOTION TO DISMISS** 20 YOU, AND EACH OF YOU WILL PLEASE TAKE NOTICE that a Decision and Order 21 Granting Defendants, FRANCO SORO, MYRA TAIGMAN-FARRELL, ISAAC FARRELL, 22 KATHY ARRINGTON, and AUDIE EMBESTRO (hereinafter collectively referred to as 23 "Defendants")'s Motion to Dismiss was filed in the above-entitled matter on the 9th day of 24 September, 2013, a copy of which is attached hereto as **Exhibit A**. 25 26 27 28

# BOGATZ LAW GROUP 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 (702) 776-7000 FAX: (702) 776-7900

Dated this 10th day of September, 2013.

### BOGATZ LAW GROUP

By: /s/ Charles M. Vlasic
I. Scott Bogatz, Esq.
Nevada Bar No. 3367
Charles M. Vlasic III, Esq.
Nevada Bar No. 11308
3800 Howard Hughes Parkway, Suite 1850
Las Vegas, Nevada 89169
Attorneys for Defendants

### **CERTIFICATE OF MAILING**

NOTICE OF ENTRY OF DECISION AND ORDER GRANTING DEFENDANTS' MOTION TO DISMISS upon each of the parties by depositing a copy of the same in a sealed envelope in the United States Mail, Las Vegas, Nevada, First-Class Postage fully prepaid, and addressed to:

Stanley W. Parry, Esq.
Timothy R. Mulliner, Esq.
BALLARD SPAHR LLP
100 North City Parkway, Suite 1750
Las Vegas, NV 89106
Attorneys for Plaintiff

and that there is a regular communication by mail between the place of mailing and the place(s) so addressed.

/s/ Jaimie Stilz-Outlaw
An employee of Bogatz Law Group

# EXHIBITA

# EXHIBITA

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Electronically Filed 09/09/2013 03:45:53 PM 1 **DISTRICT COURT** CLERK OF THE COURT **CLARK COUNTY, NEVADA** 2 CLERK OF THE COURT **CLARK COUNTY, NEVADA** 2 3 AMERICA FIRST FEDERAL CREDIT UNION, a federally chartered credit union, 4 5 Plaintiff, Case No.: A679511 Dept. No.: XXX 6 VS. 7 FRANCO SORO, an individual; MYRA 8 TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY 9 ARRINGTON, an individual; AUDIE 10 EMBESTRO, an individual; DOES 1 through ORDER RE: 10; ROE ENTITIES I through X, **DEFENDANTS' MOTION** 11 TO DISMISS 12 Defendants. 13 14 INTRODUCTION AND FINDINGS OF FACT. 15 This matter stems from a business agreement, entered into in approximately 16 2002. At that time, America First apparently entered into a Business Loan Agreement 17 whereby America First agreed to lend and Defendants agreed to borrow, approximately 18 \$2,900,000.00 for business purposes. On or about the same date, a Commercial 19 Promissory Note was executed, and it was secured by a Trust Deed with Assignment of 20 Rents. 21 America First apparently went through the process of a non-judicial 22 foreclosure of the subject Clark County, Nevada, property, and now seeks a deficiency 23 judgment for the remaining amount which is allegedly owing. 24 On 7/29/13, the Defendants filed a Motion to Dismiss before this Court, 25 arguing that this court does not have subject matter jurisdiction over this matter, due to SEP 9 9 2013 5 the parties' agreement, which stipulates to the jurisdiction of the State of Utah. Plaintiff filed an Opposition on 8/20/13, and the Defendants filed a Reply on 8/27/13. This matter Stip Dis □ Sum Jdgmt , Til Voluntary Dis envoluntary (stat) Dis 🔲 Stip Jdgmt ■ Non-Jury Trial Juny Trial Ludgrid on Arb Awaid Default Jegmi ☐ Transferred dir to Dis (by deft).

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came on before this Court on August 29, 2013. Plaintiff was represented by Tim Mulliner, Esq., and Defendant was represented by Charles Vlasic, Esq. The Court heard Mulliner, Esq., and Defendant was represented by Charles Vlasic, Esq. The Court heard oral argument, but took the matter under advisement because the Court had not had the opportunity to review the Defendant's Reply brief prior to the hearing, as a copy had not been provided to chambers and Odyssey did not show a copy, even at the time of the hearing. The Court has now had an opportunity to review all of the pleadings, and enters the following Order.

The Defendants' Motion to Dismiss is based on NRCP 12(b)(1) and NRCP 12(h)(3). Those Rules read in pertinent part as follows:

... the following defenses may at the option of the pleader be made by motion:
(1) lack of jurisdiction over the subject matter.<sup>1</sup>

Whenever it appears by suggestion of the parties or otherwise that the court lacks jurisdiction of the subject matter, the court shall dismiss the action.<sup>2</sup>

The Business Loan Agreement in this case contained language as follows:

Applicable Law. This Agreement (and all loan documents in connection with this transaction) shall be governed by and construed in accordance with the laws of the State of Utah.

**Jurisdiction**. The parties agree and submit themselves to the jurisdiction of the courts of the State of Utah with regard to the subject matter of this agreement.<sup>3</sup>

The Commercial Promissory Note contained language as follows:

If there is a lawsuit, Borrower(s) agrees to submit to the jurisdiction of the court in the county in which Lender is located.<sup>4</sup>

NRCP 12(b)(1).

NRCP 12(h)(3).

See Business Loan Agreement at pg. 6.
See Commercial Promissory Note at pg. 3.

This Trust Deed shall be construed according to the laws of the State of NV. This Trust Deed shall be construed according to the laws of the State of NV. Notwithstanding any provision herein or in said note, the total liability for payments in the nature of interest shall not exceed the limits now imposed by the applicable laws of the State of NV.<sup>5</sup>

Although the Trust Deed includes language indicating that Nevada law applies, the Trust Deed is simply security for the Promissory Note.<sup>6</sup>

The Trust Deed contained language as follows:

Plaintiff's attempt to obtain a deficiency judgment is an action based upon the Business Loan Agreement and the Commercial Promissory Note, not based on the Trust Deed. The Plaintiff has already foreclosed on the subject property.

Plaintiffs argue that the language contained in the Loan Agreement and in the Promissory Note constitutes a "consent" to jurisdiction in Utah, but does not indicate that "exclusive jurisdiction" is in Utah. Plaintiff cites to a 5<sup>th</sup> Circuit case for the proposition that, "For a forum selection clause to be exclusive, it must go beyond establishing that a particular forum will have jurisdiction and must clearly demonstrate the parties' intent to make that jurisdiction exclusive."

Defendants argue that "forum selection clauses should not be rendered meaningless by allowing parties to disingenuously back out of their contractual obligations through attempts at artful pleading." Defendants argue that the Loan Agreement and the Note contain a forum selection clause, which is fully enforceable.

In Defendant's Reply, they argue that, "In Nevada, promissory notes on real estate loans are typically secured by deeds of trust on property," and that "The note represents the right to the repayment of the debt, while the [deed of trust] . . . represents

See Trust Deed, paragraphs 25-26, at pg. 5.
See pg. 2 of the Commercial Promissory Note.

See pgs. 4-5 of Plaintiff's Opposition, citing to City of New Orleans v. Municipal Admin. Services, 376 F.3d 501, 504 (5<sup>th</sup> Cir. 2004). Note that Plaintiff also cites to Hunt Wesson Foods, Inc. v. Supreme Oil Co., 817 F.2d 75 (9<sup>th</sup> Cir. 1987), for the same proposition.

See Defendant's Motion at pg. 5, citing to *The M/S Bremen v. Zapata Off-Shore Co.*, 407 U.S. 1, 12-15 (1972); *Tuxedo Int'l Inc. v. Rosenberg*, 127 Nev. , 251 P.3d 690, 693 (2011).

the security interest in the property that is being used to secure the note."9

Defendants further argue that in Nevada, "parties are free to contract, and the Defendants further argue that in Nevada, "parties are free to contract, and the courts will enforce their contracts if they are not unconscionable, illegal, or in violation of public policy." Further, the Nevada Supreme Court has held that as long as a forum selection clause has been "obtained through 'freely negotiated' agreements and [is] not 'unreasonable and unjust,' it should be enforced."

### CONCLUSIONS OF LAW.

This Court concludes, based upon the evidence presented, that the Loan Agreement and the Promissory Note contain language which clearly expresses the parties' intent to submit litigation relating to the Agreement and the Note, to the jurisdiction of the State of Utah. This Court finds that while the language of such documents could have more clearly made such forum selection "exclusive," nonetheless, the language clearly enough identifies Utah as the forum which they selected for purposes of subject matter jurisdiction. Because the property which provided security for the loan, was already foreclosed upon, the language contained in the Trust Deed is no longer relevant. This Court will not attempt to second guess the intent of the parties, or the clear language of the contract, but will instead enforce the contract as written. Whether or not the Plaintiff has a valid claim for a deficiency judgment in the State of Utah, under the laws of the State of Utah, and pursuant to the Loan Agreement and the Promissory Note, is for a Utah court to decide.

. . .

See Defendant's Reply at pg. 3, citing Edelstein v. Bank of New York Mellon, 286 P.3d 249, 254 (2012).

See Defendant's Reply at pg. 5, citing Rivero v. Rivero, 125 Nev. 410, 429, 216 P.3d 213, 226-227 (2009).

See Defendant's Reply at pg. 6, citing Tandy Computer Leasing, a Div. of Tandy Electronics, Inc. v. Terina's Pizza, Inc., 105 Nev. 841, 843, 784 P.2d 7, 8, (1989).

### ORDER.

Based upon the foregoing, and good cause appearing, Based upon the foregoing, and good cause appearing,

IT IS HEREBY ORDERED that Defendants' Motion to Dismiss is hereby

**GRANTED.** 

DATED this \_\_\_\_\_day of September, 2013.

JERRY A. WIESE II DISTRICT COURT JUDGE, DEPT. XXX

### **CERTIFICATE OF SERVICE**

I hereby certify that on or about this the 6th day of September, 2013, the forgoing was esserved, mailed, faxed or a copy was placed in the attorney's folder to the following:

I. Scott Bogatz, Esq., Bogatz Law Group

Stanley Warren Parry, Esq., Ballard Spahr

Vickie Freeman, JEA for Dept XXX

ı		Electronically Filed 09/27/2013 04:39:53 PM	
1 2 3 4 5 6 7	NOAS Stanley W. Parry, Esq. Nevada Bar No. 1417 Timothy R. Mulliner Nevada Bar No. 10692 BALLARD SPAHR LLP 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106-4617 Telephone: (702) 471-7000 Facsímile: (702) 471-7070 Email: parrys@ballardspahr.com Email: mullinert@ballardspahr.com Attorneys for Plaintiff/Appellant	CLERK OF THE COURT	
8	DISTRIC	CT COURT	
9	CLARK COUNTY, NEVADA		
10	AMERICA FIRST FEDERAL CREDIT UNION, a federally chartered credit union,	Case No.: A-13-679511-C	
11	Plaintiff,	Dept. No.: XXX	
12	v.		
<ul><li>13</li><li>14</li><li>15</li></ul>	FRANCO SORO, and individual; MYRA TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY ARRINGTON, an individual; and AUDIE EMBESTRO, an individual; DOE Individuals 1 to 10; and ROE Business Entities 1 to 10.		
16	Defendants.		
17 18	NOTICE (	OF APPEAL	
19	Notice is given that America First Feder	ral Credit Union appeals to the Supreme Court of	
20	Nevada from the Order Re: Defendants' Mot	ion to Dismiss entered by the district court on	
21	September 9, 2013 <sup>1</sup> .		
22	BALLARD SPAHR LIP		
<ul><li>23</li><li>24</li><li>25</li><li>26</li><li>27</li></ul>		Stanley W. Parry Nevada Bar No. 1417 Timothy R. Mulliner Nevada Bar No. 10692 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106 Attorneys for Plaintiff/Appellant	
28	Notice of Entry was served on September #10195156 v1	ber 10, 2013.	

# Ballard Spahr LLP 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106-4617

### **CERTIFICATE OF SERVICE**

Pursuant to N.R.C.P. 5(b), I hereby certify that on the 27<sup>th</sup> day of September, 2013, a true and correct copy of the foregoing **NOTICE OF APPEAL** was served to the following in the manner set forth below:

I. Scott Bogatz, Esq. BOGATZ LAW GROUP 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, NV 89169

[ ] Facsimile Transmission

[X] U.S. Mail, Postage Prepaid

[ ] E-mail

[ ] Certified Mail, Receipt No. \_\_\_\_\_, return receipt requested

an Employee of Ballard Spahr LLP

DMWEST #10195156 v1

EIGHTH JUDICIAL DISTRICT COURT CLARK COUNTY, NEVADA

\* \* \* \*

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America First Federal Credit Union, CASE NO.: A-13-679511-C Plaintiff(s)

**DEPARTMENT 30** 

**CLERK OF THE COURT** 

V\$. Franco Soro, Defendant(s)

## **CERTIFICATION OF STATEMENT OF APPEAL**

I hereby certify the following to be the accurate statement of the above case.

Witness my hand this 15th day of: System, 2014.

Jerry A. Wiese II, District Court Judge

DEPT XXX AS VEGAS, NV 89155

27

Stanley W. Parry Nevada Bar No. 1417 Timothy R. Mulliner Nevada Bar No. 10692 Matthew D. Lamb Nevada Bar No. 12991 BALLARD SPAHR LLP 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106 Telephone: (702) 471-7000 Facsimile: (702) 471-7070 parrys@ballardspahr.com mullinert@ballardspahr.com lambm@ballardspahr.com 8 Attorneys for Plaintiff

### DISTRICT COURT

### CLARK COUNTY, NEVADA

AMERICA FIRST FEDERAL CREDIT UNION, a federally chartered credit union,

Case No. A-13-679511-C

Plaintiff,

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FRANCO SORO, an individual; MYRA TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY ARRINGTON, an individual; and AUDIE EMBESTRO, an individual;

Defendants.

Dept. No. XXX

## SETTLED AND APPROVED STATEMENT OF PROCEEDINGS FROM HEARING ON DEFENDANTS' MOTION TO DISMISS

Pursuant to NRAP 9(c), in the absence of a transcript or recording of the August 29, 2013 hearing on defendants/respondents' Motion to Dismiss, counsel for plaintiff/appellant served a statement of proceedings from the hearing, counsel for defendants/respondents served his objections to the same, and the Court settled and approved the statement and objections of counsel to prepare the following statement of proceedings for the August 29, 2013 hearing:

DMWEST #10831923 v1

- 1. The parties stated their appearances. Timothy Mulliner appeared on behalf of AFCU. Charles Vlasic appeared on behalf of defendants. Mr. Mulliner requested that the hearing be recorded. Judge Wiese stated that his department does not record hearings and that, if the parties wanted a record, the hearing would need to be reported. Mr. Mulliner requested that the hearing be reported.
- 2. Judge Wiese stated that he was in receipt of the Motion to Dismiss and AFCU's opposition, but that he had not received a reply brief from the defendants. Mr. Vlasic stated that he had filed and served a reply, but that the courtesy copy to the judge's chambers might have been delivered to the wrong department or otherwise delivered in error. Mr. Vlasic offered to provide the court with a courtesy copy of defendants' reply brief after the hearing.
- 3. As counsel for the movant, Mr. Vlasic made his arguments first, tracking essentially the same arguments made in defendants' briefing. Specifically, Mr. Vlasic argued that the loan documents deprive the court of subject matter jurisdiction and require AFCU to bring their action for a deficiency judgment in Utah. Mr. Vlasic argued that the case law set forth in his motion should compel this result.
- 4. Mr. Mulliner argued that the contract language relied upon by Defendants acted merely as the parties' consent to jurisdiction in Utah, should AFCU choose to file an action there, but did not deprive courts outside of Utah of jurisdiction. Mr. Mulliner further argued that applicable case law draws a distinction between a voluntary consent to jurisdiction and an exclusive forum selection clause, and that the latter requires clear and express language making a particular venue the only venue in which a lawsuit can be filed. Mr. Mulliner argued that there is no such language in the contracts at issue here.
- 5. Judge Wiese raised the issue that the Loan Agreement includes a choice of law provision applying Utah law, while the Deed of Trust includes a choice of law provision applying Nevada law, then asked which clause should control here.

Mr. Mulliner argued that the choice of law provision and forum selection clause were two separate issues and that the Utah choice of law provision would have no effect on AFCU's right to choose jurisdiction and venue in Nevada. Additionally, Mr. Mulliner argued that, because the real property securing the loan was located in Nevada, Nevada law would necessarily apply to the resulting deficiency action. Mr. Mulliner argued that allowing the parties to contract around this result would allow lenders to avoid Nevada's anti-deficiency laws and other protections to guarantors in Nevada by choosing the laws of a state that are more favorable to lenders. Mr. Mulliner argued that, among other reasons, public policy would preclude this result.

6. In closing, Mr. Vlasic argued that this deficiency action was an action based upon an alleged breach of the Loan Agreement and Promissory Note, not the Deed of Trust, and that the forum selection clauses contained within the Loan Agreement and the Promissory Note should therefore apply. Mr. Vlasic further argued that the case law cited by AFCU was distinguishable, in part because neither case cited by AFCU was decided under Nevada law, and also because both cases actually stood for the proposition that contracts should be interpreted according to their plain meaning and any ambiguity in the contracts should be construed against the drafter. Mr. Vlasic argued that the loan documents in this case plainly required AFCU to bring any action on the loan documents in Utah, and that because AFCU was the drafter of the loan documents in question, any ambiguity in the loan documents should be construed against them. Mr. Vlasic argued that the case law cited in his reply brief supported this result.

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7. Judge Wiese concluded the hearing by stating that he was inclined to deny the motion, but that he would take the matter under advisement and defer his ruling until after reviewing defendants' reply.

Respectfully submitted per the Court's instructions,

BALLARD SPAHR LLP

By: /s/ Timothy R. Mulliner
Stanley W. Parry
Nevada Bar No. 1417
Timothy R. Mulliner
Nevada Bar No. 10692
Matthew D. Lamb
Nevada Bar No. 12991
100 North City Parkway, Suite 1750
Las Vegas, Nevada 89106

Attorneys for Plaintiff

#### IN THE SUPREME COURT OF NEVADA

AMERICA FIRST FEDERAL CREDIT UNION, a federally chartered credit union,

Appellant,

v.

FRANCO SORO, an individual; MYRA TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY ARRINGTON, an individual; and AUDIE EMBESTRO, an individual;

Respondents.

Supreme Court No. 64130

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#### APPEAL

from the Eighth Judicial District Court, Clark County The Honorable JERRY A. WIESE, District Judge District Court Case No. A-13-679511-C

#### JOINT APPENDIX

Stanley W. Parry, Nevada Bar No. 1417
Timothy R. Mulliner, Nevada Bar No. 10692
Matthew D. Lamb, Nevada Bar No. 12991
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mullinert@ballardspahr.com
lambm@ballardspahr.com

Attorneys for America First Federal Credit Union

### ALPHABETICAL INDEX

Acceptance of Service	JA 016
Affidavit of Service – Audie Embestro	JA 014-015
Affidavit of Service – Franco Soro	JA 008-009
Affidavit of Service – Isaac Farrell	JA 010-011
Affidavit of Service – Kathy Arrington	JA 006-007
Affidavit of Service – Myra Taigman-Farrell	JA 012-013
Complaint	JA 001-005
Court Minutes	JA 074
Defendants' Reply in Support of Motion to Dismiss	JA 066-073
Motion to Dismiss	JA 017-038
Notice of Appeal	JA 090-091
Notice of Entry of Decision and Order Granting Defendants'  Motion to Dismiss	JA 081-089
Opposition to Defendants' Motion to Dismiss	JA 039-065
Order re: Defendants' Motion to Dismiss	JA 075-080
Settled and Approved Statement of Proceedings from Hearing on Defendants' Motion to Dismiss	JA 092-096

### CHRONOLOGICAL INDEX

Complaint	JA 001-005
Affidavit of Service – Kathy Arrington	JA 006-007
Affidavit of Service – Franco Soro	JA 008-009
Affidavit of Service – Isaac Farrell	JA 010-011
Affidavit of Service – Myra Taigman-Farrell	JA 012-013
Affidavit of Service – Audie Embestro	JA 014-015
Acceptance of Service	JA 016
Motion to Dismiss	JA 017-038
Opposition to Defendants' Motion to Dismiss	JA 039-065
Defendants' Reply in Support of Motion to Dismiss	JA 066-073
Court Minutes	JA 074
Order re: Defendants' Motion to Dismiss	JA 075-080
Notice of Entry of Decision and Order Granting Defendants' Motion to Dismiss	JA 081-089
Notice of Appeal	JA 090-091
Settled and Approved Statement of Proceedings from Hearing on Defendants' Motion to Dismiss	IA 092-096

### **CERTIFICATE OF SERVICE**

I certify that on October 13, 2014, I served a copy of the foregoing **Joint Appendix** to the following via U.S. Mail:

I. Scott Bogatz, Esq. Charles M. Vlasic III, Esq. BOGATZ LAW GROUP 3883 Howard Hughes Parkway, Suite 790 Las Vegas, Nevada 89169

Attorneys for Respondents

/s/ Sarah Walton
An Employee of Ballard Spahr

### CIVIL COVER SHEET

A-13-679511-C

\_County, Nevada Case No.

X X X

(Assigned by Clerk's Office) I. Party Information Plaintiff(s) (name/address/phone): America First Federal Credit Defendant(s) (name/address/phone): Franco Soro, Myra Taigman-Union Farrell, Issac Farrell, Kathy Arrlington, Audie Embestro, DOE Individials 1 - 10 and ROE Business Entites 1 - 10 Attorney (name/address/phone): Timothy R. Mulliner, Esq., Ballard Spahr LLP, 100 North City Parkway, Suite 1750, Las Vegas, NV Attorney (name/address/phone): 89101 II. Nature of Controversy (Please check applicable bold category and ☐ Arbitration Requested applicable subcategory, if appropriate) Civil Cases **Torts** Real Property Negligence ☐ Landlord/Tenant ☐ Product Liability ☐ Negligence – Auto ☐ Product Liability/Motor Vehicle Unlawful Detainer ☐ Other Torts/Product Liability ☐ Negligence – Medical/Dental ☐ Title to Property ☐ Negligence – Premises Liability ☐ Intentional Misconduct ☐ Foreclosure ☐ Torts/Defamation (Libel/Slander) (Slip/Fall) Liens ☐ Interfere with Contract Rights ☐ Negligence – Other Quiet Title ☐ Employment Torts (Wrongful termination) Specific Performance Other Torts Condemnation/Eminent Domain Anti-trust ☐ Fraud/Misrepresentation Other Real Property ☐ Insurance ☐ Partition Legal Tort ☐ Planning/Zoning ☐ Unfair Competition Other Civil Filing Types Probate ☐ Construction Defect Appeal from Lower Court (also check Estimated Estate Value: \_\_\_ applicable civil case box) Chapter 40 Transfer from Justice Court ☐ Summary Administration General ☐ Justice Court Civil Appeal Breach of Contract ☐ General Administration ☐ Building & Construction ☐ Civil Writ ☐ Special Administration Insurance Carrier Other Special Proceeding ☐ Set Aside Estates Commercial Instrument Other Civil Filing Other Contracts/Acct/Judgment ☐ Trust/Conservatorships Compromise of Minor's Claim Collection of Actions ☐ Individual Trustee ☐ Conversion of Property **Employment Contract** ☐ Damage to Property Corporate Trustee Guarantee Employment Security Other Probate Sale Contract Enforcement of Judgment Uniform Commercial Code ☐ Foreign Judgment – Civil Civil Petition for Judicial Review ☐ Other Personal Property ☐ Foreclosure Mediation Recovery of Property Other Administrative Law Stockholder Suit Department of Motor Vehicles Other Civil Matters Worker's Compensation Appeal III. Business Court Requested (Please check applicable category; for Clark or Washoe Counties only.) ☐ NRS Chapters 78-88 ☐ Investments (NRS 104 Art. 8) ☐ Enhanced Case Mgmt/Business Other Business Court Matters Commodities (NRS 90) Deceptive Trade Practices (NRS 598) Trademarks (NRS 600A) Securities (NRS 90) Signature of initiating party or representative

See other side for family-related case filings.

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COMP Stanley W. Parry, Esq. **CLERK OF THE COURT** Nevada Bar No. 1417 Timothy R. Mulliner, Nevada Bar No. 10692 BALLARD SPAHR LLP 4 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106 Phone: 702.471.7000 Facsimile: 702.471.7070 parrys@ballardspahr.com mullinert@ballardspahr.com 8 Attorneys for Plaintiff 9 DISTRICT COURT 10 **CLARK COUNTY, NEVADA** 11 AMERICA FIRST FEDERAL CREDIT Case No.: A - 1 3 - 6 7 9 5 1 1 - C UNION, a federally chartered credit union, 12 100 NORTH CITY PARKWAY, SUITE 1750 Dept. No.: Plaintiff, XXXLAS VEGAS, NEVADA 89106 (702) 471-7000 FAX (702) 471-7070 13 BALLARD SPAHR LLP V. 14 FRANCO SORO, an individual; MYRA 15 **Arbitration Exemption Claimed:** TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY 16 ARRINGTON, an individual; and AUDIE (Amount in Controversy Exceeds \$50,000 EMBESTRO, an individual; DOE Individuals 1 17 to 10; and ROE Business Entities 1 to 10. 18 Defendants. 19 **COMPLAINT** 20 21 Plaintiff America First Federal Credit Union hereby complains against Defendants Franco Soro, Myra Taigman-Farrell, Isaac Farrell, Kathy Arrington, and Audie Embestro as follows: 22 23 PARTIES, JURISDICTION AND VENUE 24 Plaintiff America First Federal Credit Union ("America First") is a federally 1. chartered credit union with offices at 4646 South 1500 West, Suite 130, Riverdale, Utah. 25 26 2. Defendant Franco Soro is an individual who, on information and belief, resides in 27 Clark County, Nevada.

Defendant Myra Taigman-Farrell is an individual who, on information and belief,

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resides in Clark County, Nevada.

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- Defendant Kathy Arrington is an individual who, on information and belief, resides 4. in Clark County, Nevada.
- 5. Defendant Audie Embestro is an individual who, on information and belief, resides in Austin, Texas.
- 6. Defendants Franco Soro, Myra Taigman-Farrell, Isaac Farrell, Kathy Arrington, and Audie Embestro are collectively referred to hereafter as "Defendants."
  - The events giving rise to this Complaint took place in Clark County, Nevada. 7.
- The Court has subject matter jurisdiction over this matter and personal jurisdiction 8. over Defendants.
- 9. Venue is proper within this district pursuant to NRS 13.010 and by consent of the parties.

### **GENERAL ALLEGATIONS**

- 10. On April 11, 2002, Defendants executed in favor of America First a Commercial Promissory Note which evidenced a loan from America to Mesquite Jabez LLC and Defendants in the amount of \$2,900,000 (the "Note").
- The Note was secured by a Trust Deed with Assignment of Rents (the "Deed of 11. Trust") executed by Mesquite Jabez, LLC on or about April 11, 2002, which was recorded in Clark County, Nevada on April 11, 2002 as Instrument No. 00069, Book No. 20020411 (the "Deed of Trust").
- The Note, Deed of Trust, and other documents executed contemporaneously 12. therewith are hereafter referred to as the "Loan Documents."
- Pursuant to the Loan Documents, Defendants agreed that each of them are jointly 13. and severally liable for all amounts due under the Note.
- The Deed of Trust encumbered certain real property located in Clark County, 14. Nevada, as more particularly described in the Deed of Trust.
- 15. Defendants defaulted on their loan obligations by failing to make required payments when due.

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	16.	As a result of Defendants' default, America First proceeded with a non-judicia
foreclo	sure sa	le of the collateral designated in the Deed of Trust (the "Collateral") in accordance
with N	levada la	aw.

- A trustee's sale was held on October 4, 2012 at the front entrance to Nevada Legal 17. News, 930 South Fourth Street, Las Vegas, Nevada. At the sale, the trustee sold the Collateral in a public auction.
- America First was the high bidder at the sale and purchased the Collateral for 18. \$1,215,000.00.
- As of the date of the foreclosure sale, Defendants owed a principal balance of 19. \$2,527,656.03 to America First pursuant to the terms of the Loan Documents.
- 20. With interest, penalty interest, and late fees, the total amount due and owing to America First under the terms of the Loan Agreement as of December 12, 2011 exceeded \$3,628,010.34.
- At the time of the foreclosure sale, the fair market value of the Collateral did not 21. exceed \$1,215,000.00.
- After the foreclosure, the remaining balance due and owing to America First under 22. the Loan Agreement exceeds \$2,413,010.34.

### FIRST CLAIM FOR RELIEF (Breach of Contract/Deficiency Against Defendants)

- America First repeats and realleges the allegations set forth above by reference as 23. though fully stated herein.
  - The Loan Documents are a valid contract. 24.
  - Borrowers breached their obligations under the Loan Documents. 25.
- Pursuant to N.R.S. 40.455(1), at any time within six months after the trustee's sale 26. of the Collateral described in Deed of Trust, America First is entitled to commence an action to recover the balance due upon the obligations for which the Deed of Trust was given as security.
- America First completed the non-judicial foreclosure sale of the Collateral, but was 27. not made whole.

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100 NORTH CITY PARKWAY, SUITE 1750

LAS VEGAS, NEVADA 89106

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28. As a result of Borrower's breach of contract, a deficiency balance remains, and America First is entitled to recover an award of its damages in excess of \$10,000.

29. In addition, pursuant to the terms of the Loan Agreement, America First is entitled to recover its attorneys fees and costs incurred in bringing this action.

### PRAYER FOR RELIEF

WHEREFORE, America First requests the following relief:

- 1. For damages in an amount to be proven at trial exceeding ten thousand dollars (\$10,000.00);
  - 2. For pre and post judgment interest:
  - 3. For attorney's fees and costs;
  - 4. For interest on all of the above amounts; and
  - 5. For such other and further relief as the Court deems just.

Dated this <u>His</u>day of April, 2013.

BALLARD SPAHR LLP

Stanley W. Parry Nevada Bar No. 1417 Timothy R. Mulliner

Nevada Bar No. 10692

100 North City Parkway, Suite 1750

Las Vegas, Nevada 89106

Attorneys for Plaintiff

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06/19/2013 03:42:44 PM 1 **AOS** Stanley W. Parry, Esq. **CLERK OF THE COURT** 2 Nevada Bar No. 1417 Timothy R. Mulliner 3 Nevada Bar No. 10692 BALLARD SPAHR LLP 4 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106 5 Telephone: (702) 471-7000 Facsimile: (702) 471-7070 Email: parrys@ballardspahr.com Email: mullinert@ballardspahr.com 7 8 Attorneys for Plaintiff 9 **DISTRICT COURT** CLARK COUNTY, NEVADA 10 11 AMERICA FIRST FEDERAL CREDIT 12 UNION, a federally chartered credit union, 13 Case No. A-13-679511-C Plaintiff, VS. Dept. No. XXX 14 FRANCO SORO, an individual; MYRA 15 TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY 16 **AFFIDAVIT OF SERVICE** ARRINGTON, an individual; and AUDIE EMBESTRO, an individual; DOE Individuals 1 17 to 10; and ROE Business Entities 1 to 10. 18 Defendants. 19 20 21 22 23 24 25 26 27 28

1 STATE OF **NEVADA** ) ss. 2 COUNTY OF CLARK 3 RANDALL RAYMOND RUEGER, #R-066858, being duly sworn, or under penalty of perjury, states that at all times herein Affiant was and is a citizen of the United States, over 18 years of age, and not a 4 party to or interested in the proceedings in which this Affidavit is made. That Affiant received a copy of the following document(s): SUMMONS; COMPLAINT 6 on the 14 day of JUNE, 2013, and 7 served the same on this 16 day of JUNE, 2013 at 5:51 PM by: 8 Serving Defendant Kathy Arrington, an individual by personally delivering and leaving a copy with Kathy Arrington - Defendant (Caucasian, Female, 55 yrs., 5'7", 150 lbs., Gray hair, Brown eyes), 9 located at 6424 Sundown Heights, Las Vegas, Nevada 89130. 10 CONTROL #21025848 11 SUBSCRIBED AND SWORN to before me this 12 187H Day of JUNE, 2013. (Server Signature) 13 NOTARY PUBLIC in and for 14 County of CLARK, State of NEVADA My Commission Expires: 4/2/17 15 16 JEFF PRICE Notary Public - State of Nevada My Appointment No. 13-10453-1 17 Expires: April 2, 2017 18 19 20 21 22 23 24 25 26

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1 **AOS** Stanley W. Parry, Esq. **CLERK OF THE COURT** Nevada Bar No. 1417 Timothy R. Mulliner 3 Nevada Bar No. 10692 BALLARD SPAHR LLP 4 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106 Telephone: (702) 471-7000 Facsimile: (702) 471-7070 Email: parrys@ballardspahr.com Email: mullinert@ballardspahr.com 7 8 Attorneys for Plaintiff 9 **DISTRICT COURT** 10 **CLARK COUNTY, NEVADA** 11 AMERICA FIRST FEDERAL CREDIT 12 UNION, a federally chartered credit union, 13 Case No. A-13-679511-C Plaintiff, VS. Dept. No. XXX 14 FRANCO SORO, an individual; MYRA 15 TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY 16 **AFFIDAVIT OF SERVICE** ARRINGTON, an individual; and AUDIE 17 EMBESTRO, an individual; DOE Individuals 1 to 10; and ROE Business Entities 1 to 10. 18 Defendants. 19 20 21 22 23 24 25 26 27 28

1 STATE OF **NEVADA** ) ss. 2 COUNTY OF CLARK 3 JUDITH MAE ALL, #R-040570, being duly sworn, or under penalty of perjury, states that at all times herein Affiant was and is a citizen of the United States, over 18 years of age, and not a party to or 4 interested in the proceedings in which this Affidavit is made. That Affiant received a copy of the following document(s): 5 SUMMONS; COMPLAINT 6 on the 20 day of JUNE, 2013, and served the same on this 20 day of JUNE, 2013 at 7:44 PM by: 8 Serving Defendant Franco Soro, an individual by personally delivering and leaving a copy with Kazuko Soro - Wife (Asian, Female, 60's, 5'5", 150 lbs., Salt & Pepper hair, Brown eyes), located at 9 8175 Cassian Court, Las Vegas, Nevada 89129. 10 CONTROL #21026249 11 SUBSCRIBED AND SWORN to before me this 12 **2411** Day of <u>JUNE</u>, 20<u>13</u>. (Server Signature) 13 NOTARY PUBLIC in and for 14 County of CLARK, State of NEVADA My Commission Expires: 🖄 (SEAL) 15 16 K. SCANNAPIECO Notary Public-State of Nevada 17 APPT, NQ. 13-10452-1 My App. Expires March 25, 2017 18 19 20 21 22 23 24 25 26 27 28

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06/27/2013 02:56:27 PM 1 **AOS** Stanley W. Parry, Esq. **CLERK OF THE COURT** 2 Nevada Bar No. 1417 Timothy R. Mulliner Nevada Bar No. 10692 **BALLARD SPAHR LLP** 4 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106 Telephone: (702) 471-7000 Facsimile: (702) 471-7070 Email: parrys@ballardspahr.com Email: mullinert@ballardspahr.com 7 8 Attorneys for Plaintiff 9 **DISTRICT COURT CLARK COUNTY, NEVADA** 10 11 AMERICA FIRST FEDERAL CREDIT 12 UNION, a federally chartered credit union, 13 Case No. A-13-679511-C Plaintiff, Dept. No. XXX 14 FRANCO SORO, an individual; MYRA 15 TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY 16 AFFIDAVIT OF SERVICE ARRINGTON, an individual; and AUDIE 17 EMBESTRO, an individual; DOE Individuals 1 to 10; and ROE Business Entities 1 to 10. 18 Defendants. 19 20 21 22 23 24 25 26 27 28

STATE OF **NEVADA** ) ss. 2 COUNTY OF CLARK 3 JUDITH MAE ALL, #R-040570, being duly sworn, or under penalty of perjury, states that at all times herein Affiant was and is a citizen of the United States, over 18 years of age, and not a party to or 4 interested in the proceedings in which this Affidavit is made. That Affiant received a copy of the following document(s): **SUMMONS; COMPLAINT** 6 on the <u>25</u> day of <u>JUNE</u>, 20<u>13</u>, and 7 served the same on this 25 day of JUNE, 2013 at 8:42 PM by: 8 Serving Defendant Isaac Farrell, an individual by personally delivering and leaving a copy at 67 Incline Village Court, Henderson, Nevada 89074 with Judy R. - Gate Guard (Caucasian, Female, 50's, 5'8", 220 lbs., Strawberry Blond hair, Brown eyes, Glasses), a person of suitable age and discretion authorized to accept service of process. Pursuant to NRS 14.090. 10 11 CONTROL #21026448 12 SUBSCRIBED AND SWORN to before me this 13 **210** Day of <u>JUNE</u>, 20<u>13</u>. 14 15 County of CLARK, State of NEVAI My Commission Expires: (SEAL) 16 17 K. SCANNAPIECO lotary Public-State of Nevada 18 19 20 21 22 23 24 25 26 27

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1 2 3 4 5 6 7	AOS Stanley W. Parry, Esq. Nevada Bar No. 1417 Timothy R. Mulliner Nevada Bar No. 10692 BALLARD SPAHR LLP 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106 Telephone: (702) 471-7000 Facsimile: (702) 471-7070 Email: parrys@ballardspahr.com Email: mullinert@ballardspahr.com	CLERK OF THE COURT
8	Attorneys for Plaintiff	
9	DISTRIC	CT COURT
10	CLARK COU	NTY, NEVADA
11	AMERICA FIRST FEDERAL CREDIT UNION, a federally chartered credit union,	) ) (
13	Plaintiff,	Case No. A-13-679511-C
14	VS.	Dept. No. XXX
15 16 17 18	FRANCO SORO, an individual; MYRA TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY ARRINGTON, an individual; and AUDIE EMBESTRO, an individual; DOE Individuals 1 to 10; and ROE Business Entities 1 to 10.	AFFIDAVIT OF SERVICE  ) )
19	Defendants.	) )
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1 STATE OF NEVADA ) ss. 2 COUNTY OF CLARK 3 JUDITH MAE ALL, #R-040570, being duly sworn, or under penalty of perjury, states that at all times herein Affiant was and is a citizen of the United States, over 18 years of age, and not a party to or 4 interested in the proceedings in which this Affidavit is made. That Affiant received a copy of the following document(s): 5 SUMMONS; COMPLAINT 6 on the 25 day of JUNE, 2013, and 7 served the same on this 25 day of JUNE, 2013 at 8:42 PM by: 8 Serving Defendant Myra Taigman-Farrell, an individual by personally delivering and leaving a copy at 67 Incline Village Court, Henderson, Nevada 89074 with Judy R. - Gate Guard (Caucasian, Female, 9 50's, 5'8", 220 lbs., Strawberry Blond hair, Brown eyes, Glasses), a person of suitable age and discretion authorized to accept service of process. Pursuant to NRS 14.090. 10 11 CONTROL #21026447 12 UBSCRIBED AND SWORN to before me this 13 Day of <u>JUNE</u>, 20<u>13</u>. 14 NOTARY PUBLIC in and for 15 County of CLARK, State of NEVADA My Commission Expires: (SEAL) 16 17 K. SCANNAPIECO Notary Public-State of Nevada 18 APPT NO. 13-10452-1 My App. Expires March 25, 2017 19 20 21 22 23 24 25 26 27 28

1 **CLERK OF THE COURT AOS** Stanley W. Parry, Esq. 2 Nevada Bar No. 1417 Timothy R. Mulliner 3 Nevada Bar No. 10692 BALLARD SPAHR LLP 4 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106 5 Telephone: (702) 471-7000 Facsimile: (702) 471-7070 6 Email: parrys@ballardspahr.com 7 Email: mullinert@ballardspahr.com 8 Attorneys for Plaintiff 9 DISTRICT COURT 10 CLARK COUNTY, NEVADA 11 AMERICA FIRST FEDERAL CREDIT 12 UNION, a federally chartered credit union, 13 Case No. A-13-679511-C Plaintiff, vs. 14 Dept. No. XXX FRANCO SORO, an individual; MYRA 15 TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY 16 AFFIDAVIT OF SERVICE ARRINGTON, an individual; and AUDIE 17 EMBESTRO, an individual; DOE Individuals 1 to 10; and ROE Business Entities 1 to 10. 18 Defendants. 19 20 21 22 23 24 Person Who Served Papers: 25 KEVIN BLANDFORD, I am a: Texas process server Service Provided for: Registration No.: SCH000000214 26 NATIONWIDE LEGAL LLC 720 S. 4th STREET-SUITE 305 Employee.: Independent Contractor 27 LAS VEGAS, NV 89101 City.: Austin (702)385-5444 28

1	STATE OF STATE OF
2	STATE OF Sta
3	KEVIN BLANDFORD, #SCH000000214, being duly sworn, or under penalty of perjury, states that at
4	all times herein Affiant was and is a citizen of the United States, over 18 years of age, and not a party to or interested in the proceedings in which this Affidavit is made. That Affiant received a copy of the
5	following document(s): SUMMONS; COMPLAINT
6 7	on the 20 day of JUNE, 2013, and served the same on this 25 day of JUNE, 2013 at 8:38 PM by:
8	Serving Defendant Audie Embestro, an individual by personally delivering and leaving a copy at
9	360 Nueces Street, Austin, Texas with Christine Lemchi - Concierge (African American, Female, 23 yrs., 160-200 lbs., 5'11", Black hair, Brown eyes), a person of suitable age and discretion authorized to
10	accept service of process.
11	CONTROL #21026251
12	CYTOCONTON AND CHYONNY ( 1 C
13	SUBSCRIBED AND SWORN to before me this  12 day of June , 20 (3
14	(Server Signature)
15	NOTARY PUBLIC in and for County of Yaran, State of Example 19
16	My Commission Expires: 32 (36) 5 (SEAL)
17 18	ALISA GARCIA  MY COMMISSION EXPIRES February 28, 2015
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ACSR **CLERK OF THE COURT** Stanley W. Parry, Esq. Nevada Bar No. 1417 Timothy R. Mulliner, Nevada Bar No. 10692 BALLARD SPAHR LLP 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106 Phone: 702.471.7000 Facsimile: 702.471.7070 parrys@ballardspahr.com mullinert@ballardspahr.com Attorneys for Plaintiff DISTRICT COURT 9 **CLARK COUNTY, NEVADA** 10 AMERICA FIRST FEDERAL CREDIT 11 UNION, a federally chartered credit union, Case No.: A-13-679511-C 12 Dept. No.: XXX 100 NORTH CITY PARKWAY, SUITE 1750 Plaintiff, 0101-114 (201) 441-2000 EVX (202) 411-2000 EVX (202) 415-2000 EVX (202 LAS VEGAS, NEVADA 89106 BALLARD SPAHR LLP ACCEPTANCE OF SERVICE FRANCO SORO, an individual; MYRA TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY ARRINGTON, an individual; and AUDIE EMBESTRO, an individual; DOE Individuals 1 to 10; and ROE Business Entities 1 to 10. 17 Defendants. 18 I, Charles M. Vlasic III, counsel for all Defendants in this matter, have the authority to 19 accept service of the Summons and Complaint on behalf of said Defendant and hereby accept such 20 service on behalf of all Defendants. By agreement between counsel, the deadline for all 21 Defendants to respond to the Complaint shall be July 29, 2013. 22 Dated this 9<sup>th</sup> day of July. 23 **BOGATZ LAW GROUP** 24 25 By: Charles M. Vlasic III, Esq. 26 Nevada Bar No. 11308 3800 Howard Hughes Pkwy., Ste. 1850 27 Las Vegas, Nevada 89169 Attorneys for Defendants 28

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**MDSM** 1 **Bogatz Law Group** I. SCOTT BOGATZ, ESQ. 2 **CLERK OF THE COURT** Nevada Bar No. 3367 3 CHARLES M. VLASIC III, ESQ. Nevada Bar No. 11308 3800 Howard Hughes Parkway, Suite 1850 4 Las Vegas, Nevada 89169 Telephone: (702) 776-7000 5 Facsimile: (702) 776-7900 sbogatz@isbnv.com 6 cvlasic@isbnv.com Attorneys for Defendants 7 8 **DISTRICT COURT** 9 **CLARK COUNTY, NEVADA** 10 AMERICA FIRST FEDERAL CREDIT 11 Case No.: A-13-679511-C UNION, a federally chartered credit union, 12 Dept. No.: XXX Plaintiff, 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 **BOGATZ LAW GROUP** (702) 776-7000 FAX: (702) 776-7900 13 Date: VS. 14 Time: FRANCO SORO, an individual; MYRA 15 TAIGMAN-FARRELL, an individual; ISAAC FARRELL, an individual; KATHY 16 ARRINGTON, an individual; AUDIE EMBESTRO, an individual; DOES 1 17 through 10; ROE ENTITIES I through X, 18 Defendants. **MOTION TO DISMISS** 19 Defendants, FRANCO SORO, MYRA TAIGMAN-FARRELL, ISAAC FARRELL, 20 KATHY ARRINGTON, and AUDIE EMBESTRO (hereinafter collectively referred to as 21 "Defendants"), through their attorneys of record, the law firm of Bogatz Law Group, hereby 22 respectfully move for dismissal of the Complaint filed by Plaintiff, AMERICA FIRST 23 FEDERAL CREDIT UNION ("America First"), pursuant to NRCP 12(b)(1) and 12(h)(3). This Motion is made and based upon all the papers, pleadings and records on file herein, together with 25 26 27 28

# **BOGATZ LAW GROUP**

the following points and authorities, and any oral argument entertained by the Court at the time 1 2 of the hearing in this matter. 3 Dated this 29th day of July, 2013. **BOGATZ LAW GROUP** 4 5 /s/ Charles M. Vlasic III 6 I. Scott Bogatz, Esq. Nevada Bar No. 3367 7 Charles M. Vlasic III, Esq. Nevada Bar No. 11308 8 3800 Howard Hughes Parkway, Suite 1850 9 Las Vegas, Nevada 89169 Attorneys for Defendants 10 **NOTICE OF MOTION** 11 You and each of you, will please take notice that Defendants' MOTION TO DISMISS 12 will come on regularly for hearing on the 29 day of AUGUST, 2013, at the hour of 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 (702) 776-7000 FAX: (702) 776-7900 13 9:00A \_\_\_.m., or as soon thereafter as counsel may be heard in Department XXX of the above 14 referenced Court. 15 Dated this 29th day of July, 2013. 16 BOGATZ LAW GROUP 17 18 /s/ Charles M. Vlasic III I. Scott Bogatz, Esq. 19 Nevada Bar No. 3367 Charles M. Vlasic III, Esq. 20 Nevada Bar No. 11308 3800 Howard Hughes Parkway, Suite 1850 21 Las Vegas, Nevada 89169 22 Attorneys for Defendants 23 25 26 27 28 Page 2 of 8

# BOGATZ LAW GROUP 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169

(702) 776-7000 FAX: (702) 776-7900

**MEMORANDUM OF POINTS & AUTHORITIES** 

### I. <u>INTRODUCTION.</u>

This case must be dismissed pursuant to Nevada Rules of Civil Procedure 12(b)(1) and 12(h)(3), because this Court does not have subject matter jurisdiction over this dispute. Each of the allegations contained in the Complaint filed by America First, and all the relief sought thereby, arise directly from, and relate directly to a Business Loan Agreement and Promissory Note wherein the parties expressly agreed that any disputes arising thereunder would be adjudicated under Utah law, by a Utah court. Accordingly, because *only* a Utah court has jurisdiction to entertain the claims brought by America First in its Complaint, the Court must dismiss this case in its entirety.

## II. STATEMENT OF RELEVANT FACTS.<sup>1</sup>

#### A. THE LOAN DOCUMENTS.

On or about April 11, 2002, America First and the Defendants entered into a Business Loan Agreement ("Loan Agreement"), whereby America First agreed to lend, and the Defendants agreed to borrow, approximately \$2,900,000 for use in the construction of a liquor store/mini mart. On or about the same date, "Defendants executed in favor of America First, a Commercial Promissory Note which evidenced a loan from America First to Mesquite Jabez LLC and Defendants in the amount of \$2,900,000 (the "Note")." "The Note was secured by a Trust Deed with Assignment of Rents (the "Deed of Trust") executed by Mesquite Jabez, LLC on or about April 11, 2002 . . . ."

28 See Complaint on file herein at ¶ 11.

<sup>2</sup> <u>See</u> Complaint on file herein at ¶ 10.

Because all allegations in a complaint generally must be taken as true for the purposes of a motion to dismiss analysis, the Defendants will not detail herein, the many allegations set forth by America First that the Defendants dispute. See Conway v. Circus Circus Casinos, Inc., 116 Nev. 870, 873, 8 P.3d 837, 840 (2000).

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# BOGATZ LAW GROUP 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 (702) 776-7000 FAX: (702) 776-7900

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#### B. THE APPLICABLE LAW AND JURISDICTION SELECTION CLAUSES.

The Loan Agreement contained an "Applicable Law" clause which expressly provided:4

**Applicable Law**. This Agreement (and all loan documents in connection with this transaction) shall be governed by and construed in accordance with the laws of the State of Utah.<sup>5</sup>

The Loan Agreement also contained a "Jurisdiction" selection clause which expressly provided:

**Jurisdiction**. The parties agree and submit themselves to the jurisdiction of the courts of the State of Utah with regard to the subject matter of this agreement.<sup>6</sup>

Similarly, the Note contained a jurisdiction selection clause which expressly provided:

If there is a lawsuit, [Defendants] agree[] to submit to the jurisdiction of the court in the county in which Lender is located.

First America is located at "4646 South 1500 West, Suite 130, Riverdale, Utah."8

# C. AMERICA FIRST'S ATTEMPT TO CIRCUMVENT THE APPLICABLE LAW AND JURISDICTION SELECTION CLAUSES.

Now, despite the fact that the parties hereto expressly agreed that all of the loan documents, including the Loan Agreement and Note "would be governed and construed in accordance with the laws of the State of Utah," that the parties would "submit themselves to the jurisdiction of the courts of the State of Utah," and that if a lawsuit was filed in connection with the Loan Agreement and/or Note, that lawsuit would be brought in Utah, (where America First is located)<sup>9</sup>, America First has impermissibly filed the underlying lawsuit in a Nevada court, seeking to recover against Defendants under Nevada law.<sup>10</sup>

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<sup>&</sup>lt;sup>4</sup> Because the Complaint "necessarily relies" upon the Loan Agreement and the Note, they can be considered by the Court when deciding this Motion to Dismiss without converting it to a motion for summary judgment. See, e.g., Marder v. Lopez, 450 F.3d 445, 448 (9th Cir. 2006).

<sup>&</sup>lt;sup>5</sup> See Loan Agreement attached hereto as **Exhibit A** at p. 6.

<sup>&</sup>lt;sup>6</sup> See Exhibit A at p. 6.

<sup>&</sup>lt;sup>7</sup> <u>See</u> Note attached hereto as **Exhibit B** at p. 3.

<sup>&</sup>lt;sup>8</sup> See Complaint on file herein at ¶ 1.

<sup>&</sup>lt;sup>9</sup> <u>See</u> Complaint on file herein at ¶ 1.

<sup>&</sup>lt;sup>10</sup> <u>See</u> generally Complaint on file herein.

# 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 (702) 776-7000 FAX: (702) 776-7900

#### LEGAL STANDARD. III.

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NRCP 12(b)(1) expressly authorizes this Court to dismiss a complaint for lack of subject matter jurisdiction. Similarly, NRCP 12(h)(3) states that "[w]henever it appears by suggestion of the parties or otherwise that the court lacks jurisdiction of the subject matter, the court shall dismiss the action." A motion to dismiss for lack of subject matter jurisdiction "may be utilized when a lack of jurisdiction over the subject matter appears on the face of the pleading." Girola v. Roussille, 81 Nev. 661, 663, 408 P.2d 918, 919 (1965).

#### IV. LEGAL ARGUMENT.

#### A. THIS CASE MUST BE DISMISSED PURSUANT TO NEVADA RULES OF IVIL PROCEDURE 12(B)(1) AND 12(H)(3), AS THIS COURT NOT HAVE SUBJECT MATTER JURISDICTION OVER THIS DISPUTE.

In Nevada, there is no dispute that forum and jurisdictional selection clauses are fully enforceable. The M/S Bremen v. Zapata Off-Shore Co., 407 U.S. 1, 12-15 (1972); Tuxedo Int'l <u>Inc. v. Rosenberg</u>, 127 Nev. \_\_\_, 251 P.3d 690, 693 (2011) (noting that "forum selection clauses should not be rendered meaningless by allowing parties to disingenuously back out of their contractual obligations through attempts at artful pleading"); Campanelli v. Conservas Altamira, S.A., 86 Nev. 838, 841, 477 P.2d 870, 872 (1970) (stating that "[i]gnorance through negligence or inexcusable trustfulness will not relieve a party from his contract obligations") (internal citations omitted); Tandy Computer Leasing, a Div. of Tandy Electronics, Inc. v. Terina's Pizza, Inc., 105 Nev. 841, 843, 784 P.2d 7, 8 (1989) (quoting Burger King Corp. v. Rudzewicz, 471 U.S. 462, 472 n. 14 (1985)) (noting that as long as the selection clause has been "obtained through 'freely negotiated' agreements and [is] not 'unreasonable and unjust," it should be enforced).

The Breman case is instructive here. In Breman, the parties entered into a commercial contract wherein they agreed to have any disputes among themselves heard by a London court. 407 U.S. at 2. There, the United States Supreme Court held that the clause at issue should be enforced, explaining "[t]he choice of that forum was made in an arm's-length negotiation by experienced and sophisticated businessmen, and absent some compelling and countervailing reason it should be honored by the parties and enforced by the courts." <u>Id.</u> at 12. The Court further noted that "[t]he elimination of all such [jurisdictional] uncertainties by agreeing in advance on a forum acceptable to both parties is an indispensable element in international trade, commerce, and contracting." <u>Id.</u> at 13-14.

In this case, America First's Complaint must be dismissed for lack of subject matter jurisdiction pursuant to NRCP 12(b)(1) and 12(h)(3), because the parties expressly agreed in an arm's-length transaction, to have any disputes related to the Business Loan Agreement and/or the Promissory Note heard by a *Utah court*, applying *Utah law*. Specifically, the parties entered into a Loan Agreement which expressly provided that "Ithe parties agree and submit themselves to the jurisdiction of the courts of the <u>State of Utah</u> with regard to the subject matter of this agreement." Similarly, the Note evidencing the loan at issue in this litigation provided that if "there is a lawsuit, [Defendants] agree[] to submit to the jurisdiction of the court in the county in which Lender is located" – which is in the <u>State of Utah</u>. Here, just as in <u>Breman</u>, these forum and jurisdiction selection clauses are fully enforceable. As a result, <u>only</u> a *Utah* court has jurisdiction to entertain the claims brought by America First in its Complaint. To hold otherwise would render these expressly bargained-for clauses meaningless, and would allow America First to back out of their contractual obligations.

#### V. <u>CONCLUSION.</u>

This case must be dismissed because this Court does not have subject matter jurisdiction over this dispute. Pursuant to the express terms of the Loan Agreement and Note freely entered into by the parties hereto, only a Utah court has jurisdiction to entertain the claims brought by

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<sup>&</sup>lt;sup>11</sup> <u>See</u> **Exhibit A** at p. 6 (emphasis added).

<sup>&</sup>lt;sup>12</sup> See Exhibit B at p. 3 (emphasis added).

## 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, Nevada 89169 (702) 776-7000 FAX: (702) 776-7900 **BOGATZ LAW GROUP**

America First in its Complaint. For these reasons, the underlying Complaint must be dismissed pursuant to NRCP 12(b)(1) and 12(h)(3).

Dated this 29th day of July, 2013.

#### **BOGATZ LAW GROUP**

By: /s/ Charles M. Vlasic
I. Scott Bogatz, Esq.
Nevada Bar No. 3367
Charles M. Vlasic III, Esq.
Nevada Bar No. 11308
3800 Howard Hughes Parkway, Suite 1850
Las Vegas, Nevada 89169
Attorneys for Defendants

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# **BOGATZ LAW GROUP**

### **CERTIFICATE OF MAILING**

I hereby certify that on the 29th day of July, 2013, I served a copy of the foregoing MOTION TO DISMISS upon each of the parties by depositing a copy of the same in a sealed envelope in the United States Mail, Las Vegas, Nevada, First-Class Postage fully prepaid, and addressed to:

> Stanley W. Parry, Esq. Timothy R. Mulliner, Esq. BALLÁRD SPAHR LLP 100 North City Parkway, Suite 1750 Las Vegas, NV 89106 Attorneys for Plaintiff

and that there is a regular communication by mail between the place of mailing and the place(s) so addressed.

> /s/ Jaimie Stilz-Outlaw An employee of Bogatz Law Group

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# EXHIBITA

# EXHIBITA

#### BUSINESS LOAN AGREEMENT

***************************************	
Agreement Date:	
Reference:	Lender:
MESOUTTE JABEZ, LLC 8718299-1.1	AMERICA FIRST CREDIT UNION PO BOX 9339
	OGDEN, UTAH 84409

NOTE: ALL REFERENCES TO BORROWER INCLUDE ALL SIGNERS ON NOTE AND GUARANTOR(S).

Borrower has received prior losns from Lender or has applied to Lender for a losn or losns or other financial accommodations, including those which may, but need not, be described on any addendum or exhibit attached hereto. All such losns and financial accommodations together with future losns and financial accommodations from Lender to Borrower are referred to in this Agreement individually as the "Losn" and collectively as the "Losns".

Borrower understands and agrees that: (a) In granting, renewing or extending any Loan, Lender is relying upon Borrower's representations, warranties, and agreements as set forth in this Agreement; (b) the granting, renewing or extending of any Loan by Lender at all times shall be subject to Lender's sole judgement and discretion; and (c) all such Loans shall be and remain subject to the following terms and conditions of the Agreement.

TERM. This Agreement shall be effective as of the date of this Agreement and shall continue thereafter until all Loans and obligations of Borrower to Lender have been performed in full.

REPRESENTATIONS AND WARRANTIES. Borrower represents and warrants to Lender as of the date of this Agreement, and as of the date of each disbursement of Loan proceeds, the following:

Organization. Borrowers are individuals and a limited liability company duly organized, and in good standing under the laws of the state of Nevada.

Authorization. The execution, delivery, and performance of this Agreement by Borrower has been duly authorized by all necessary action by Borrower and do not conflict with, result in violation of, or constitute a default under any provision of its Articles of Incorporation or Organization, or Bylaws, or any agreement or other instrument binding upon it or any law or governmental regulation or court decree applicable to Borrower.

Financial Information. Each financial statement and other financial information of Borrower supplied to Lender is certified as being true and correct and truly disclosed Borrower's financial condition as of the date thereof, and there has been no material adverse change in Borrower's financial condition subsequent to the date of the most recent financial statement, or other financial information, supplied to Lender.

INITIALS

REFERENCE:

MESOUTE JABEZ, LLC #718299-1.1

Lender:

AMERICA FIRST CREDIT UNION

Borrower understand(s) and agree(s) that AFCU has relied upon the financial information provided in connection herewith, in making its decision to extend credit as provided by the loan documents of similar date. Each financial statement was prepared in accordance with generally accepted accounting principles consistently maintained throughout the periods involved. At the present time, there exists no material unrealized or anticipated losses from any unfavorable commitments of the Borrower.

Litigation. No litigation or claim (including unpaid taxes) against Borrower ispending or threatened and no other event has occurred which materially may adversely affect Borrower's financial condition other than such litigation, claim or other event, if any, as has been disclosed in writing to Lender.

AFFIRMATIVE COVEMANTS. Borrower covenants and agrees that while the Agreement is in effect, Borrower will:

Litigation. Promptly inform Lender of all litigation and claims and all threatened litigation and claims affecting Borrower or any guarantor of Borrower which could materially affect the financial condition of Borrower.

Financial Records. Maintain its books and records in accordance with generally accepted accounting principles applied on a consistent basis and permit Lender to examine and audit Borrower's books and records at all reasonable times.

Financial Statements. Furnish Lender with, as soon as available, but in no event later than 60 days after the end of each fiscal year, operating statements, lease information, and other pertinent data related to the secured property, and, as soon as available, but in no event later than 60 days after filling, Borrower's tax return and financial statement, prepared and certified as correct to the best knowledge and belief by a person knowledgeable as to the Borrower's financial affairs. All financial reports required to be provided under this Agreement shall be prepared in accordance with generally accepted accounting principles on a consistent basis and certified by Borrower as being true and correct.

Additional Information. Furnish such additional information and statements, lists of assets and liabilities, budgets, forecasts and other reports with respect to Eurrower's financial condition and business operations, or the collateral held as security, as Lender may request from time to time.

Insurance. Maintain fire and public liability insurance and such other insurance as Lender may require with respect to Borrower's properties and operations in form, accounts, coverages and with insurance companies reasonably acceptable to Lender. Borrower upon request of Lender will deliver to Lender from time to time the policies or certificates of insurance on forms satisfactory to Lender, including stipulations that coverages will not be canceled or diminished without at least ten (10) days prior written notice to Lender. In connection with all policies covering, assets of Borrower

INITIALS:

REFERENCE:

Lender:

MESOUTE JABEZ, LLC #718299-1.1

AMERICA FIRST CREDIT UNION

in which Lender holds or is offered a security interest for the Loans, Borrower shall provide Lender with such loss payable endorsements as Lender may require.

Insurance Reports. Furnish to Lender, upon request of Lender, reports on each existing policy of insurance showing such information as Lender may reasonably request including the following: (a) the name of insurer: (b) the risks insured: (c) the amount of the policy: (d) the property insured; (e) the then current value on the basis of which insurance has been obtained, and the manner of determining that value; and (f) the expiration date of the policy. In addition, Borrower shall upon request (however not more often than annually) have an independent appraiser satisfactory to Lender determine, as applicable, the cash value or replacement cost of any collateral.

Guaranties. Prior to disbursement of the Loan Proceeds, furnish to Lender, on forms satisfactory to Lender, guaranties of the Loans executed in amounts and by the quarantors named below:

Name (s)

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Amount (s)

All individuals have personal liability (full recourse). See Note.

The above guaranties are in addition to the liability of those individuals and/or entities executing the Promissory Note.

Other Agreements. Comply with all terms and conditions of all other loan agreements now or hereafter existing between Borrower and any other party and notify Lender immediately in writing of any default in connection therewith.

Loan Proceeds. Use the proceeds of all Loans solely for Borrower's business operations or as otherwise specifically consented to by Lender in writing.

Taxes, Etc. Pay and discharge when due all of its indebtedness, obligations, assessments, taxes and liens, of every kind and nature, except when contested in good faith by appropriate proceedings with adequate reserves therefor having been set aside on its books; the Borrower immediately shall pay or cause to be paid all such assessments, taxes, charges or indebtedness whenever foreclosure on any lien that may have attached appears imminent.

Performance. Perform and comply with all terms, conditions, and provisions set forth in this Agreement and in all other instruments and agreements between Borrower and Lender.

Operations. Conduct its business affairs in a reasonable and prudent manner and in compliance with all applicable federal, state and municipal laws, ordinances rules and regulations respecting its properties, charters, businesses and operations, including compliance with all minimum funding and other requirements relating to Borrower's employee benefit plans.

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REFERENCE:

Lender:

MESOUITE JABEZ, LLC #718299-1.1

AMERICA FIRST CREDIT UNION

Additional Documentation and Assurances. Make, execute and deliver to Lender such security agreements, instruments, documents and other agreements as Lender or its attorneys may reasonably request to evidence and secure the Loans, and to perfect such security interests.

CESSATION OF ADVANCES. Lender shall have no obligation to advance or disburse Loan funds under this Agreement or otherwise if: (a) Borrower dies, becomes incompetent or insolvent, files a petition in bankruptcy or similar proceedings, or is adjudged a bankrupt; (b) an Event of Default occurs, including without limitation the unauthorized use of loan proceeds; or (c) Lender, for any reason and in the exercise or its sole discretion, deems itself insecure even though no Event of Default shall have occurred.

EVENTS OF DEFAULT. Each of the following shall constitute an Event of Default under this Agreement:

Default on Loan. Failure to pay when due any installment of principal or interest on any Loan or any other sum owing from Borrower to Lender.

Other Breaches. Failure to comply with or to perform any other provisions of the Agreement, or any other agreement between Borrower and Lender. If such a failure is curable and if Borrower has not been given a prior notice of a breach of the same provision of the applicable agreement, it may be cured (and no event of default will have occurred) if Borrower, after receiving written notice from Lender demanding cure of such failure. (a) cures the failure within 15 days; (b) if the cure requires more than 15 days, immediately initiates steps sufficient to cure the failure and thereafter continues and completes all reasonable and necessary steps sufficient to produce compliance as soon as reasonably practical.

Defaults as to Third Persons. Failure to pay any indebtedness due any third person, and such failure shall continue beyond any applicable grace period, or the Borrower permits an event of default to exist under any agreement binding the Borrower.

Change in Condition. Material change in the financial condition of the Borrower or any Guarantor or in the operation of Borrower's business.

False Statements. Any representation, warranty or statement made or furnished to Lender by or on behalf of Borrower under this Agreement is, or at the time made or furnished was, false or misleading in any material respect.

Defective Collateralization. Any mortgage, security agreement, guaranty or other security instrument given to Lender in connection with any Loan shall at any time and for any reason cease to be in full force and effect.

Insolvency. Dissolution or termination of Borrower's existence as a going business, insolvency, appointment of a receiver for any part of Borrower's property, any assignment for the benefit of creditors, or the commencement of any proceeding under

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REFERENCE:

MESOUTTE JABEZ, LLC #718299-1.1

Lender:

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bankruptcy or insolvency laws by or against Borrower.

Creditor Proceeding. Commencement of Poreclosure, whether by judicial proceeding, self-help, repossession or any other method, by any creditor of Borrower against any collateral securing the Loans. However, this subsection shall not apply in the event of a good faith dispute by Borrower as to the validity or reasonableness of the claim which is the basis of the foreclosure suit, provided that Borrower gives Lender written notice of such claim and furnishes adequate reserves for the claim.

Events Affecting Guarantor. Any of the preceding events occur with respect to any guarantor of a Loan or such guarantor dies or becomes incompetent, unless the obligations arising under the guaranty and related agreement have been unconditionally assumed by the guarantor's estate in a manner satisfactory to Lender.

EFFECT OF AN EVENT OF DEFAULT. If any Default described above shall occur, all commitments of Lender under this Agreement shall immediately terminate, (including any obligation to make Loan disbursements or advances), and all Loans shall become immediately due and payable, all without notice of any kind to the Borrower, at the option of Lender, except for an Event of Default described in the "Insolvency" subsection, in which case such acceleration shall be automated and not optional.

Additionally, upon the occurrence of any Event of Default, Lender may, and is hereby authorized by the Borrower, at any time and to the fullest extent permitted by applicable law, without advance notice to the Borrower (any such notice being expressly waived by the Borrower), to set-off and apply any and all deposits at any time held and any other indebtedness at any time owing by the Lender to, or for the credit or the account of the Borrower against any or all of the indebtedness owing by the Borrower to the Lender under any Loan, irrespective of whether the Lender has exercised any other rights which it has with respect to such indebtedness, including, without limitation, any acceleration rights.

MISCELLAMEOUS PROVISIONS. The following miscellaneous provisions are a part of this Agreement.

Inspections. Borrower agrees that lender may inspect the collateral in connection with this loan upon giving reasonable notice to the borrower.

Notices. All notices required to be given by either party to the other under this Agreement shall be in writing and shall be effective when actually delivered or when deposited in the United States mail, first class postage prepaid, addressed to theother party to whom the notice is to be given at the address shown above or to such other addresses as either party may designated to the other in writing. If there is more than one Borrower, notice to any Borrower shall constitute notice to all Borrowers.

Exhibits. Any additional loan terms or conditions set forth on any addendum or exhibit hereto are hereby incorporated into this Agreement by reference as if fully set forth in the Agreement.

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REFERENCE:

Lender:

MESQUITE JABEZ, LLC #718299-1.1

AMERICA FIRST CREDIT UNION

Amendments, Modifications, and Waivers. An express waiver by bender of an Event of Default will not constitute a waiver of Lender's right to declare a default under Similar or identical circumstances. No amendment, modification, waiver, or consent with respect to any provision of this Agreement by Lender shall be effective unless it is in writing and signed and delivered by Lender to Borrower, and then any such amendment, modification, waiver, or consent shall be effective only in the specific instance and for the specific purpose for which given.

Costs and Expenses. Borrower agrees to pay upon demand all of Lender's out-of-pocket expenses, including attorney's fees, incurred in connection with this Agreement or in connection with the Loans made pursuant to this Agreement. Lender may pay someone else to help collect the Loans and to enforce this. Agreement and Borrower will pay that amount. This includes, subject to any limits under applicable law. Lender's attorney's fees and legal expenses, whether or not there is a law suit, including attorney's fees for bankruptcy proceedings (including efforts to modify or vacate any automatic stay or injunction), appeals, and any anticipated post-judgement collection services. Borrower also will pay any court costs, in addition to all other sums provided by law.

Guarantors. The word "Guarantor" as used in the Agreement means and includes all guarantors, sureties and accommodation parties.

Liability. If there is more than one Borrower under this Agreement or on any loan, all obligations of such Borrowers shall be joint and several.

Successors and Assigns. This Agreement shall be binding upon Borrower and Lender and their respective beirs, successors and assigns, and shall inure to the benefit of Borrower and Lender and the successors and assigns of Lender.

Acceptance. This Agreement is accepted by Lender in the State of Utah.

Applicable Law. This Agreement (and all loan documents in connection with this transaction) shall be governed by and construed in accordance with the laws of the State of Utah.

Jurisdiction. The parties agree and submit themselves to the jurisdiction of the courts of the State of Utah with regard to the subject matter of this agreement.

Indemnification. The Borrower shall indemnify and hold America First Credit Union harmless from any and all liability, costs, charges or assessments with respect to harardous or toxic substances or waste handling, disposal, storage repairs or cleanup, whether incurred or imposed pursuant to state or federal law, relating to or arising from the Borrower's business or activities or failure to act.

Construction. The provisions of this Agreement shall be in addition to those of any promissory note, deed of trust, pledge or security agreement, guaranty, construction agreement, assumption agreement, or other evidence of liability executed by Borrower now or hereafter held by Lender (the "Loan Documents"), all of which shall be construed as complementary to each other. Nothing herein contained shall/prevent Lender from

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REFERENCE:

Lender:

MESQUITE JABEZ, LLC #718299-1.1

AMERICA FIRST CREDIT UNION

enforcing any or all Loan Documents in accordance with their respective terms.

Enforcement. Lenders failure to enforce any provision of this agreement will not limit its ability to enforce that provision, or any other provision of this agreement, in the future.

The loan documents may not be contradicted by evidence of any oral agreement or alleged oral agreement. Any agreements between the parties must be in writing.

Borrower acknowledges it has read all of the provisions of this Business Loan Agreement and agrees to its terms.

INITIALS

# EXHIBITB

# EXHIBIT B

## COMMERCIAL PROMISSORY NOTE

(SIMPLE INTEREST)

BORROWER(S): Individuals: Clifford Redekop, et al  Entities: Mesquite Jabez, LLC  Account #: 718299-1.1		<b>(S)</b> :	LENDER:
		ekop, et al	AMERICA FIRST CREDIT UNION PO BOX 9339 OGDEN, UTAH 84409
		bez, LLC	PRINCIPAL AMOUNT: \$ <u>2,900,000</u>
			and a second
togeti Intere	ter with st will a	n interest on scorue on the	pay to Lender, or order, TWO MILLION NINE HUNDRED THOUSAND***** DOLLARS the unpaid principal balance outstanding from time to time at the rate set out below, outstanding unpaid principal balance for each day that any amount is outstanding and will his Note is paid in full.
ADVA	MCES	UNDER THIS	NOTE WILL BE MADE AS:
	XX	A single a	dvance
	N/A	Multiple a	dvances
	N/A	À constru	ction loan (subject to Construction Loan Agreement)
٠.	N/A	Revolving	Line of Credit*
		*Subject to	o annual renewal and new appraisal on collateral.
_ <u>XX</u> _		D RATE FEAT	TURE: The interest rate on this Note will be at a fixed rate of <u>8.00</u> percent per annum
_XX_	VARIABLE RATE FEATURE: After the 60 month fixed period, the interest rate on this Note will be subject to change from time to time as the Reference Rate described below changes from time to time. The following provisions, numbered (1) through (5), apply during the variable rate period of the loan:		
	(1)	RATE CHAN	IGES. Interest rate changes will occur:
		<u>.XX</u> _	On the 30th day of April . 2007, and on the last day of each month thereafter (as the Reference Rate changes).
		N/A_	On the last day of each month from the inception of the loan (as the Reference Rate changes).
	(2)	REFERENCE	RATE. The Reference Rate for purposes of this Note is:
		<u> </u>	An independent index or rate known as the yield in percent per annum of United States Treasury Note (Five Year, adjusted for constant maturity) for the most recent date asquoted in the Key Interest Rates section of that edition of the Wall Street Journal published on the Tuesday immediately preceding the relevant Adjustment Date
		N/A_	Wall Street Journal published Prime Rate. Initials DACKE
			Page -1-

#### REFERENCE: MESQUITE JABEZ, LLC #718299-1.1

- (3) INTEREST RATE. The interest rate to be applied to the unpaid principal balance of this Note shall be a rate of 375 basis points (3.75 percentage points) over the Reference Rate indicated above.
- (4) INTEREST RATE FLOOR. Notwithstanding the foregoing provisions, under no circumstances shall the interest rate on this Note be less than N/A percent per annum.
- (5) PAYMENT CHANGES. Whenever increases occur in the interest rate, Lender may, but need not, change Borrower's payments to ensure that loan will pay off by its original maturity date (or within the original amortization period) and that payments cover accruing interest.

Interest shall be calculated on this Note on the basis of 365/365.

BORROWER(S) WILL PAY THIS NOTE AS FOLLOWS:						
MONTHLY PAYMENTS OF:						
N/A Interest Only*	XX Amortizing payments of Principal and Interest					
N/A Interest Reserve						
PAYMENTS BEGIN ON THE:	PAYMENTS BEGIN ON THE:					
20 TH Day of <u>May</u> , 20 02	20_TH Day ofMay, 20_02 And continue on the same day of each month.					
MONTHLY PAYMENT AMOUNT: <u>\$22,385</u>	MONTHLY PAYMENT AMOUNT: \$22,385					
Amortization Period: <u>Z5</u> Years	Loan Term: <u>10</u> Year(s)					
Maturity Date: <u>April 30</u> , 2012	Maturity Date: <u>April 30</u> , 20 <u>12</u>					
Note: All unpaid principal and interest will be due in full on the maturity date. This amount will be a <u>balloon</u> <u>payment</u> if the amortization period is longer than the loan term.						
THIS LOAN IS SECURED BY ALL OF THE FOLLOWING:						
1. XX First Second Trust Deed						
Liquor Store/Mini Mart						
(Including all Inventory and Equipment						
And Eight Acre Land Parcel	······································					
820 West Mesquite Boulevard.	<del></del>					
Mesquite, NV	·					
2FirstSecond Trust Deed						
	Initials DELAM					
Page -2-						

	REFERENCE: MESQUITE JABEZ, LLC #718299-1.1
Release Provision:	
SEE TRUST DEED FOR ACTUAL LEGAL DESCRIPTIONS. THE IS DOCUMENTATION (EITHER NOW, OR LATER IF NECESSARY) THE COLLATERAL DESCRIBED.  Prapayment Papalty THERA WILL BE A PRE-PAYMENT PENAL LOAN PALANCA FOR THE FREY AND SECOND YEARS OF THE	TO ADEQUATELY PERFECT AFCU'S INTEREST IN  TO ADEQUATELY PERFECT AFCU'S INTEREST IN  TY EQUIVALENT NO 3/6 OF THE OUTS NAMDING  YOAN. A 2/6 PRE-PAYMENT PENALTY POR THE
THIRD AND FOURTH YEARS OF THE LOAN. A 19 PRE-PAYING THERE WILL BE NO PRE-PAYMENT PENALTY THEREAFTER. NO MAKE ABDITIONAL PRINCIPAL REQUICTIONS OF TO 10% ANNI	TWITHSTANDING THE ABOVE, BORROWER MAY
If Borrower(s) does not pay as agreed, or if Borrower(s) or any gu with Lender, Borrower(s) will be in default. Upon default, or if Le declare the entire unpaid principal balance and accrued interest will then pay that amount.	nder reasonably deems itself insecure, Lender may
Upon default, Lender also may increase the interest to 18 per of acceleration or maturity as part of the sum due and subject to the maximum rate permitted by applicable law.	
Borrower's payment will be late if not received within10 Borrower(s) will be charged5_ % of the payment amount as	
Sorrower(s) will pay Lender at the address named above, or suc	th other place as Lender may designate in writing.
Lender may pay someone else to help collect this Note if Borrowithat amount. This includes Lender's attorneys' fees whether or bankruptcy proceedings, appeals, and anticipated post-judgement court costs. Lender may delay enforcing any of its right under the Borrower(s) agrees to submit to the jurisdiction of the court in the surrower(s).	not there is a lawsuit, including attorneys' fees for it collection services. Borrower(s) also will pay any his Note without losing them. If there is a lawsuit,
RIGHT OF SET-OFF	
Borrower(s) authorizes Lender, to the extent permitted by applic to Lender, (b) at any time Lender reasonably deems itself insecut to charge or set-off all sums owing on this Note against any of Sc savings, or some other account), including all accounts held join may open in the future. Borrower(s) grants Lender a contractual p to secure this right.	re, or (c) in case of Borrower's death or insolvency, strower's accounts with Lender (whether checking, tly with someone else and all accounts Borrower(s)
REFERENCE RATES	
If the Variable Rate Loan box is marked on the previous page, the time as the Reference Rate indicated on the previous page of the affect interest rates. That Reference Rate is not necessarily the it is an index used by Lender to set the rates on loans made by make loans based on other rates as well. Somewer(s) in executate based upon the Reference Rate.	his form changes in response to market forces that lowest rate charged by Lender on its loans. Rather, Lender subject to the Reference Rate. Lender may ting this Note agrees that Lender may set the loan
The Reference Rate in effect at any time on this Note is availab	ole from Lender. Initials ### ################################

Page -3-

#### MISCELLANEOUS PROVISIONS.

Unless the parties agree otherwise, payments will be applied first to any collection costs, then to any late charges, then to accrued unpaid interest, and any remaining amount to principal.

Borrower(s) waives presentment, demand for payment, protest, notice of dishonor, and notice of every other kind. The obligations of Borrower(s) under this Note are joint and several.

NOTE: A WRITTEN NOTICE IS REQUIRED THIRTY DAYS PRIOR TO ANY PAY-OFF, EXCEPTING THE STATED MATURITY DATE. IF A THIRTY DAY NOTICE IS NOT GIVEN, THEN INTEREST CHARGES WILL BE ASSESSED EQUIVALENT TO A THIRTY DAY NOTICE PERIOD. THIS IS IN ADDITION TO THE STATED PREPAYMENT PENALTY.

THIS PROMISSORY NOTE INCORPORATES BY REFERENCE THAT CERTAIN BUSINESS LOAN AGREEMENT, FLOOD INSURANCE CERTIFICATE, AGREEMENT TO PROVIDE FIRE-INSURANCE AND EXTENDED COVERAGE INSURANCE, AUTHORIZATION TO DISBURSE, AND ANNUAL INFORMATION FORM, WHICH DOCUMENTS ARE ATTACHED AS EXHIBITS HERETO. THE UNDERSIGNED ACKNOWLEDGE THAT THEY HAVE READ THE AFOREMENTIONED DOCUMENTS IN THEIR ENTIRETY, AND THAT BY THEIR SIGNATURES BELOW, AGREE TO BE BOUND BY THE TERMS CONTAINED THEREIN.

THE UNDERSIGNED ACKNOWLEDGE THEY HAVE READ THIS PROMISSORY NOTE IN ITS ENTIRETY, WITH ALL ITS PROVISIONS, INCLUDING THE PRE-PAYMENT PENALTY AND THE THIRTY DAY NOTICE PROVISION.

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Josy-Bowier, Individually	Audie Embestro, Individually
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BY: MESQUITE JABEZ/LLC	
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#### REFERENCE: MESQUITE JABEZ, LLC #718299-1.1

# AMERICA FIRST CREDIT UNION ADDENDUM TO COMMERICAL PROMISSORY NOTE

- Partial Releases at lender's sole discretion, but calculated at no less than 125% of the parcel's pro-rate share of the loan amount. This may require a specific appraisal for the parcel to be released. The liquor store will not be released until the loan is paid off.
- 2. No implied approval of related loans (any future request to be considered on its own merits.)

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DMWEST #10125797 v1

Electronically Filed 08/20/2013 10:07:44 AM **OPPS** Stanley W. Parry, Esq. 2 Nevada Bar No. 1417 Timothy R. Mulliner 3 Nevada Bar No. 10692 BALLARD SPAHR LLP **CLERK OF THE COURT** 4 100 North City Parkway, Suite 1750 Las Vegas, Nevada 89106-4617 Telephone: (702) 471-7000 Facsímile: (702) 471-7070 Email: parrys@ballardspahr.com Email: mullinert@ballardspahr.com Attorneys for Plaintiff 8 DISTRICT COURT 9 CLARK COUNTY, NEVADA 10 AMERICA FIRST FEDERAL CREDIT Case No.: A-13-679511-C UNION, a federally chartered credit union, Dept. No.: XXX Plaintiff, 12 13 || V. August 29, 2013 Date: 14 FRANCO SORO, and individual; MYRA TAIGMAN-FARRELL, an individual; ISAAC Time: 9:00 a.m. FARRELL, an individual; KATHY ARRINGTON, an individual; and AUDIE EMBESTRO, an individual; DOE Individuals 1 to 10; and ROE Business Entities 1 to 10. 17 Defendants. 18 **OPPOSITION TO DEFENDANTS' MOTION TO DISMISS** 19 Plaintiff, America First Federal Credit Union ("America First"), by and through 20 undersigned counsel, hereby files its Opposition to Defendants' Motion to Dismiss. 21 MEMORANDUM OF POINTS AND AUTHORITIES 22 INTRODUCTION I. 23 By their motion, Defendants argue that this Court lacks subject matter jurisdiction over a 24 deficiency claim arising under Nevada law and resulting from the non-judicial foreclosure of real 25 property located in Clark County, Nevada in accordance with Nevada law. This argument is not 26 supported by the language set forth in the underlying loan documents consenting to jurisdiction 27 in Utah (which language is characterized by Defendants as a "forum selection clause") and is 28 contrary to Nevada law. Therefore, Defendants' motion should be denied.

#### II. STATEMENT OF FACTS

Defendants, in making their motion, concede that the Court should accept all the allegations set forth in the Complaint as true for the purposes of analyzing this motion. (Defendant's Motion to Dismiss ("Defendants' Mot."), 3 n. 1.) As set forth in the Complaint, by this action America First seeks a deficiency judgment against Defendant pursuant to N.R.S. 40.455(1). (See generally Complaint.) For the purposes of this memorandum, capitalized terms not otherwise defined herein shall have the same meaning as they are given in the Complaint.

Defendants' motion to dismiss is based on certain language set forth in the Loan Documents underlying the secured loan that ultimately resulted in the deficiency America First seeks to recover, which language Defendants claim constitutes a "jurisdiction selection clause" which, according to Defendants "expressly provide[s]" that "only a Utah court has jurisdiction to entertain the claims brought by America First in its Complaint." (Defendants' Mot., 4, 6.) As set forth below, Defendants' interpretation is contrary to the plain language they rely on and unsupported by law. Specifically, Defendants' rely on the following provisions of the Loan Agreement:

Applicable Law. This Agreement (and all loan documents in connection with this transaction) shall be governed by and construed in accordance with the laws of the State of Utah.

**Jurisdiction**. The parties agree and submit themselves to the jurisdiction of the courts of the State of Utah with regard to the subject matter of this agreement.

(Loan Agreement, a copy of which is attached to Defendant's Mot. as Exh. A., at 6.) Defendants' Motion also relies on the last sentence of the following paragraph from the Note:

Lender may pay someone else to help collect this Note if Borrower(s) does not pay. Borrower(s) will also pay Lender that amount. This includes Lender's attorneys' fees whether or not there is a lawsuit, including attorneys' fees for bankruptcy proceedings, appeals, and anticipated post-judgment collection services. Borrower(s) will also pay any court costs. Lender may delay enforcing any of its right under this Note without losing them. If there is a lawsuit, Borrower(s) agrees to submit to the jurisdiction of the court in the county in which Lender is located.

(Note, 3 (emphasis added).) As set forth below, none of these provisions deprives this Court of jurisdiction over this deficiency action.<sup>1</sup>

#### III. LEGAL ARGUMENT

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# A. This Court Has Subject Matter Jurisdiction Over this Action, Which Arose Under N.R.S. 40.455(1).

N.R.S. 40.455(1) provides, in relevant part:

[U]pon application of the judgment creditor or the beneficiary of the deed of trust within 6 months after the date of the foreclosure sale or the trustee's sale held pursuant to NRS 107.080, respectively, and after the required hearing, the court shall award a deficiency judgment to the judgment creditor or the beneficiary of the deed of trust if it appears from the sheriff's return or the recital of consideration in the trustee's deed that there is a deficiency of the proceeds of the sale and a balance remaining due to the judgment creditor or the beneficiary of the deed of trust, respectively.

In this case, America First is the beneficiary of Deed of Trust and brought this action within six months after completing the non-judicial foreclosure of the Clark County, Nevada property that was encumbered by the Deed of Trust. America First's right to seek this deficiency did not arise from any provision of the Loan Documents themselves, but rather from Nevada statute. *See* N.R.S. 40.455 (creating the statutory right to a deficiency judgment). In fact, any cause of action for breach of contract under the Loan Documents after foreclosure would be barred by Nevada's one-action rule pursuant to N.R.S. 40.430. Instead, America First has the statutory right, under Nevada law, to pursue its deficiency action in this Nevada court.

# B. The Non-Exclusive Consent to Jurisdiction Contained in the Loan Documents Does not Deprive this Court of Subject Matter Jurisdiction.

Defendant argues that this Court lacks jurisdiction "because the parties expressly agreed in an arms-length transaction, to have any disputes related to the Business Loan Agreement and/or the Promissory Note heard by a Utah court, applying Utah law." (Defendants' Mot., 6.)

DMWEST #10125797 v1

Tellingly, Defendants' motion makes no reference to the Deed of Trust encumbering property located in Clark County, Nevada, the foreclosure of which gave rise to this deficiency claim. The Deed of Trust actually states that it is to be "construed according to the laws of the State of NV." (Deed of Trust, a true and correct copy of which is attached hereto as Exhibit A, at ¶ 26.)

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This argument misrepresents the contents of the Loan Documents and advocates an interpretation of the Loan Documents that is entirely contrary to law.

As an initial matter, the plain language of the provisions relied on by Defendants does not impose any requirement that disputes between the parties be heard in Utah. Indeed, it is a stretch to even characterize those provisions, which do nothing more than *consent* to jurisdiction in the State of Utah, as a "forum selection clause." There is no language in the loan agreements suggesting or implying that a dispute between the parties should be brought in Utah, much less any language suggesting that *only* a Utah court would have jurisdiction. America First does not dispute that forum selection clauses are generally enforceable under Nevada law, but in this case the plain language of the contract itself does not select or designate Utah as a forum, much less suggest or imply that Utah courts would have exclusive jurisdiction over any disputes between the parties.

"Where a document is clear and unambiguous on its face, the court must construe it from the language therein." Southern Trust Mortgage Co., v. K & B Door Co., Inc., 104 Nev. 564, 568, 763 P.2d 353, 355 (1998). A court has no power to create a new contract or new duties for the parties, which they have not created or intended themselves. Old Aztec Mine, Inc. v. Brown, 97 Nev. 49, 52, 623 P.2d 981, 983 (1981). Defendants' Motion requests that this Court insert an "exclusive jurisdiction" clause into the Loan Documents after the fact and thereby deprive America First of its chosen forum. To do so would be entirely contrary to Nevada law with respect to contract interpretation. The plain language of the provisions at issue indicates that their sole intention was to *consent* in advance to jurisdiction in Utah, should an action be brought there. The parties did nothing by those clauses but "submit themselves to the jurisdiction of the Courts of the State of Utah." (Loan Agreement, Defs.' Mot. at 6.) Nothing in that language deprives this Court of jurisdiction. Had the parties intended to make Utah the sole forum for disputes to be heard, they would have inserted language to that effect.

Moreover, even if the language at issue were a "forum selection clause," it falls far short of designating Utah as an exclusive forum. "For a forum selection clause to be exclusive, it must go beyond establishing that a particular forum will have jurisdiction and must clearly

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demonstrate the parties' intent to make that jurisdiction exclusive." City of New Orleans v. Municipal Admin. Services, 376 F.3d 501, 504 (5th Cir. 2004). Language specifically requiring suit in a specific forum renders a forum selection clause mandatory. Id. In Hunt Wesson Foods, Inc. v. Supreme Oil Co., 817 F.2d 75 (9th Cir. 1987), the Ninth Circuit addressed the question of whether a "forum selection clause" that (1) specified that California law applied and (2) specified that the courts of Orange County, California had jurisdiction over the parties required the transfer of a suit filed in New Jersey. Id. at 76. Hunt Wesson Foods held that language consenting to jurisdiction but lacking language mandating exclusive jurisdiction "clearly falls short of designating an exclusive forum." Id. at 77-78.

Bremen v. Zapata Off-Shore Co., 407 U.S. 1 (1972), which Defendants cite as instructive and suggest requires dismissal of this action, actually addressed a forum selection clause containing mandatory language specifying that "[a]ny dispute arising must be treated before the London Court of Justice." Id. at 2. This language, which was ultimately enforced by the Court, was sufficient to justify depriving the plaintiff of its chosen forum. Such language is exactly what is lacking in this case. Unlike in Bremen, because the "forum selection clauses" at issue in this case contain no mandatory language, this Court has jurisdiction and Defendants' motion should be denied.

#### IV. CONCLUSION

Based on the foregoing, Defendants' motion to dismiss should be denied.

Dated this day of August, 2013.

BALLARD SPAHR LLP

Stanley W. Parry Nevada Bar No. 1417 Timothy R. Mulliner

Nevada Bar No. 10692

100 North City Parkway, Suite 1750

Las Vegas, Nevada 89106

Attorneys for Plaintiff

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### **CERTIFICATE OF SERVICE**

Pursuant to N.R.C.P. 5(b), I hereby certify that on the 19th day of August, 2013, a true and correct copy of the foregoing **MOTION TO DISMISS** was served to the following in the manner set forth below:

I. Scott Bogatz, Esq. BOGATZ LAW GROUP 3800 Howard Hughes Parkway, Suite 1850 Las Vegas, NV 89169

[] Facsimile Transmission

[X] U.S. Mail, Postage Prepaid

[] E-mail

[ ] Certified Mail, Receipt No. \_\_\_\_\_, return receipt requested

an Employee of Ballard Spahr LLP

DMWEST #10125797 v1

# Exhibit A

# Exhibit A

# Exhibit A

*REFERENCE: MESQUIT* XX #718299-1.1 01-18-7620

WHEN RECORDED, MAIL TO: AMERICA FIRST CREDIT UNION 4646 SO. 1500 W. STE 130 OGDEN, UTAH 84405

ATTN: BUSINESS SERVICES

SPACE ABOVE THIS LINE FOR RECORDER'S USE

#### TRUST DEED With Assignment of Rents

between MESQUITE JABEZ, LLC THIS TRUST DEED, made this whose address is 28 ANTHEM CREEK CIRCLE, HENDERSON, NEVADA 89052, TIMOTHY W. BLACKBURN, ATTORNEY, as TRUSTEE, and AMERICA FIRST CREDIT UNION a Utah Corporation, as BENEFICIARY.

WITNESSETH: That Trustor CONVEYS AND WARRANTS TO TRUSTEE IN TRUST, WITH POWER OF SALE, the following described properties, situated in <u>CLARK</u> County, State of Nevada:

SEE ATTACHED "EXHIBIT A" FOR LEGAL DESCRIPTION

#### LIQUOR STORE/MINI MART AND EIGHT ACRE LAND PARCEL APPROXIMATELY: 820 WEST MESQUITE BOULEVARD, MESQUITE, NEVADA

Together with all the estate, right, title, and interest, including insurance, which trustor now has or may hereafter, acquire, either in law or inequity, in and to said premises; to have and to hold the same, together with the buildings and improvements thereon and all alterations, additions or improvements now or hereafter made thereto, including all machinery, equipment, material, appliances, and fixtures now or hereafter installed or placed in said buildings or on said real property for the generation or distribution of air, water, heat, electricity, light, fuel or refrigeration or for ventilating or air conditioning purposes or for sanitary or drainage purposes, for the removal of dust, refuse or garbage and including stoves, ranges, cabinets, laundry equipment, all elevators, awnings, window shades, Venetian blinds, drapery rods and brackets, screens, floor coverings, including all rugs and carpets attached to floors, lobby furnishings and incinerators and all other similar items and things; all to the items and things so specified and all other similar items or things, whether now or hereafter placed on the property, being hereby declared to be, and in all circumstances, shall be construed to be, for and in connection with the purposes and powers of this trust deed, things affixed to and a part of the realty described herein; the specific enumerations herein not excluding the general, and together with all singular lands, tenements, hereditaments, reversion and reversions, remainder and remainders, rents, issues, profits, privileges, water rights and appurtenances of every kind and nature thereunto belonging to or in any way appertaining, or which may be hereafter acquired and used or enjoyed with said property, or any part thereof, SUBJECT HOWEVER, to the right, power and authority hereinafter given to and conferred upon beneficiary to collect and apply such rents, issues, and profits. FOR THE PURPOSE OF SECURING (1) payment of the indebtedness evidenced by a promissory note of even date herewith, in the principal sum of **TWO** MILLION NINE HUNDRED THOUSAND AND NO/100 DOLLARS, made by Trustor, payable to the order of Beneficiary at the times, in the manner and with interest as therein set forth, and any extensions and/or renewals or modifications thereof; (2) the performance of each agreement of Trustor herein contained; (3) the payment of such additional loans or advances as hereafter may be made to Trustor, or his successors or assigns, when evidenced by a promissory note or notes reciting that they are secured by this Trust Deed; and (4) the payment of all sums expended or advanced by Beneficiary under or pursuant to the terms hereof, together with interest thereon as herein provided.

1. Upon request of the Beneficiary and from and after the date of such request, Trustor agrees to pay to Beneficiary in addition to the monthly payments of principal and interest payable under the terms of said note, monthly until said note is fully paid, the following sums:

(a)An installment of the taxes and assessments levied or to be levied against the premises covered by this Trust Deed and an installment of the premium or premiums that will become due and payable to renew the insurance of the premises covered hereby against loss by fire or such other hazard as may reasonably be required by the Beneficiary in amounts, and in a company or companies, satisfactory to the Beneficiary. Such installments shall be equal, respectively, to the estimated premium or premiums for such insurance, and taxes and assessments, next due (as estimated by the Beneficiary) less all installments already paid therefor, divided by the number of months that are to elapse before one month prior to the date when such premium or premiums and taxes and assessments will become due. Such added payments shall not be, nor be deemed to be, trust funds but may be commingled with the general funds of the Beneficiary, and no interest shall be payable in respect thereof. The said Beneficiary shall use such monthly payments to the extent they will suffice to pay such premium or premiums and taxes and assessments when due. Initials IF MB W Ka