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IN THE SUPREME COURT OF THE STATE OF NEVADA

SCENIC NEVADA, INC.

Appellant,

Case No. 65364

v.

CITY OF RENO, a Political Subdivision
of the State of Nevada,

Respondent.

JOINT APPENDIX

VOL. 9

Mark Wray, #4425
Law Offices of Mark Wray
608 Lander Street
Reno, Nevada 89509
(775) 348-8877
(775) 348-8351 fax
Attorney for Appellant
SCENIC NEVADA, INC.

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IN THE COURT OF APPEALS
STATE OF ARIZONA
DIVISION ONE



DIVISION ONE
FILED: 11/17/2011
RUTH A. WILLINGHAM,
CLERK
BY: DLL

SCENIC ARIZONA, an Arizona) No. 1 CA-CV 09-0489
corporation; NEIGHBORHOOD)
COALITION OF GREATER PHOENIX, an) DEPARTMENT B
Arizona corporation,)
)
Plaintiffs/Appellants/)
Cross-Appellees,) O P I N I O N
)
v.)
)
CITY OF PHOENIX BOARD OF)
ADJUSTMENT, a municipal agency,)
)
Defendant/Appellee,)
)
)
AMERICAN OUTDOOR ADVERTISING,)
INC., an Arizona corporation,)
)
Defendant/Appellee/)
Cross-Appellant.)
)

Appeal from the Superior Court in Maricopa County

Cause No. LC2008-000497-001 DT

The Honorable Joseph C. Kreamer, Judge

AFFIRMED IN PART; REVERSED IN PART AND REMANDED

Gammage & Burnham, P.L.C.
By Cameron C. Artigue and Carolyn V. Williams
Attorneys for Plaintiffs/Appellants/Cross-Appellees

Phoenix

Gary Verburg, Office of the City Attorney
By L. Michael Hamblin
Attorneys for Defendant/Appellee City of Phoenix

Phoenix

Shorall McGoldrick Brinkmann, PC
By Thomas J. Shorall, Jr. and Asa William Markel
Attorneys for Defendant/Appellee/Cross-Appellant
American Outdoor Advertising
Phoenix

Rogers Towers, P.A.
By William D. Brinton, Pro Hac Vice
Arizona Center for Law in the Public Interest
By Joy E. Herr-Cardillo
Attorneys for Amicus Curiae The Sierra Club
and Scenic America, Inc.
Jacksonville, FL
Tucson

Quarles & Brady L.L.P.
By Kevin D. Quigley, David E. Funkhouser III
and Sarah R. Anchors
Attorneys for Amicus Curiae Clear Channel Outdoor, Inc.
Phoenix

Thomas C. Horne, Arizona Attorney General
By Bryan B. Perry, Assistant Attorney General
Attorneys for Amicus Curiae Arizona Department of Transportation
Phoenix

B R O W N, Judge

¶1 The City of Phoenix Board of Adjustment ("Board") granted a use permit to American Outdoor Advertising, Inc. ("American Outdoor") to operate an electronic billboard adjacent to Interstate 17.¹ The Neighborhood Coalition of Greater

¹ The billboard at issue is the substantial equivalent of a large digital picture frame. It displays a static color image that changes every eight seconds. The image is produced using matrices of thousands of tiny light emitting diodes ("LEDs"). An LED is "[a] semiconductor diode that converts applied voltage to light." Webster's II New College Dictionary 641 (3d ed. 2005). The images displayed on the screen are programmed remotely through a computer terminal. Using this technology, billboards can "provide dynamic and realistic views much like color television." Federal Highway Administration ("FHWA"), Research Review of Potential Safety Effects of Electronic

Phoenix, along with Scenic Arizona,² petitioned for special action in the superior court, asserting the billboard would violate Arizona Revised Statutes ("A.R.S.") section 28-7903 (1998),³ a provision of the Arizona Highway Beautification Act ("AHBA"). The court determined that Scenic had standing to challenge the Board's decision, but denied the petition on its merits, finding the Board did not act in excess of its authority. For the following reasons, we affirm the court's decision as to standing, but reverse on the merits because the billboard's intermittent lighting is not allowed under the AHBA.

BACKGROUND

¶2 In early 2008, American Outdoor submitted an "application for zoning adjustment" to the City requesting a use permit to allow an "electronic message board" on an existing

Billboards on Driver Attention and Distraction (Literature Review), <http://www.fhwa.dot.gov/realestate/elecbbbrd/chap2.html> (last visited Oct. 20, 2011).

² Neighborhood Coalition is a citizen organization whose announced purpose "is to protect, and give a voice" to members "who want to protect and preserve aesthetic, economic, and safety concerns within their neighborhoods." Scenic Arizona is a statewide organization "dedicated to scenic preservation and outdoor advertising control" that endeavors to "give a voice to citizens and members who are concerned by traffic safety and its interplay with aesthetic regulation." Except as otherwise noted, we refer to both organizations collectively as "Scenic."

³ We cite the current statutes when there have been no relevant changes.

billboard.⁴ A zoning adjustment hearing officer initially considered the application and approved the billboard subject to several conditions, including a maximum brightness level, a minimum display time of eight seconds for each image, extinguishment of all illumination from 11:00 p.m. until sunrise, and a prohibition against any animation or any "flashing, blinking, or moving lights."

¶3 Scenic appealed the hearing officer's decision to the Board, asserting in part that the billboard would use "intermittent light" in violation of the AHBA. At the hearing before the Board, Scenic's representatives presented testimony outlining their opposition to the use permit for the reasons previously addressed in their appeal letter and accompanying exhibits. American Outdoor's representative responded that the billboard's changing light display was nothing more than a "change of copy" and that a letter from the Arizona Department of Transportation ("ADOT") to the City's zoning administrator indicated ADOT's approval of the proposed use. American Outdoor also referenced a favorable ruling by an administrative law

⁴ This type of outdoor advertising is also referred to as an "off-premises changeable electronic variable message sign" or a "digital changing video display." For convenience, we refer to the message board at issue here as "the billboard," and to these types of outdoor advertising devices generally as digital billboards or electronic billboards.

judge ("ALJ") in an ADOT enforcement action and a Federal Highway Administration ("FHWA") guidance memorandum that purportedly approved electronic billboards.

¶4 Following the hearing, the Board upheld the hearing officer's decision to grant the permit, finding that the billboard would "be in compliance with all provisions of the [city] ordinance and other laws." Scenic then petitioned for special action relief in the superior court pursuant to A.R.S. § 9-462.06(K) (2008), naming the Board and American Outdoor (collectively "American Outdoor") as defendants. Scenic alleged that the Board's decision violated the AHBA and therefore the Board acted in excess of its authority. American Outdoor moved to dismiss for lack of standing. Scenic's subsequent motion to amend the complaint was unopposed. After Scenic filed its amended complaint, American Outdoor again moved to dismiss for lack of standing. The court denied the motion, but subsequently denied the relief Scenic requested. Scenic appealed and American Outdoor cross-appealed the court's ruling on standing.

DISCUSSION⁵

I. Scenic Qualifies as a "Person Aggrieved" Under the Municipal Board of Adjustment Statute.

¶5 American Outdoor asserts that Scenic's members are not "aggrieved" by the Board's decision, and that if individual members do not have standing, Scenic cannot sue on their behalf.⁶ In reviewing a trial court's denial of a motion to dismiss, "we consider the facts alleged in the complaint to be true . . . and determine whether the complaint, construed in a light most favorable to the plaintiff, sufficiently sets forth a valid claim." *Douglas v. Governing Bd. of the Window Rock Sch. Dist.* No. 8, 206 Ariz. 344, 346, ¶ 4, 78 P.3d 1065, 1067 (App. 2003) (internal quotations and citations omitted); see also *Warth v. Seldin*, 422 U.S. 490, 501 (1975) ("For purposes of ruling on a motion to dismiss for want of standing, both the trial and

⁵ On appeal, the Board filed a separate answering brief addressing the merits of the special action. Because the Board's arguments closely parallel American Outdoor's arguments, we need not separately address the Board's position.

⁶ For convenience, and consistent with the terminology used by the parties, we frame this issue generally as whether Scenic has "standing" to challenge the Board's decision in superior court. The more accurate question, however, is whether Scenic qualifies as a "person aggrieved" under A.R.S. § 9-462.06(K) within the context of the AHBA. See *Ass'n of Data Processing Serv. Orgs., Inc. v. Camp*, 397 U.S. 150, 153 (1970) (quoting 5 U.S.C. § 702 (1964 ed., Supp. IV)) ("[T]he Administrative Procedure Act grants standing to a person 'aggrieved by agency action within the meaning of a relevant statute.'").

reviewing courts must accept as true all material allegations of the complaint, and must construe the complaint in favor of the complaining party.").

¶6 In its amended complaint, Scenic alleged as follows: (1) its members use, and intend to continue using, the streets and highways within view of the billboard and the billboard affects their aesthetic enjoyment; (2) the billboard creates an increased safety risk to its members by distracting them and other drivers on the road and thereby increases the risk of traffic accidents; and (3) its members face longer drive times and increased fuel consumption if they choose to alter their routes to avoid the billboard.⁷ American Outdoor contends that these allegations are conclusory and thus "not entitled to be accepted as true." Although broadly stated, Scenic's amended complaint does include material factual allegations relating to the harm its members have suffered; therefore, we presume the allegations are true. Cf. *Aldabbagh v. Ariz. Dept. of Liquor Licenses and Control*, 162 Ariz. 415, 417, 783 P.2d 1207, 1209 (App. 1989) (When reviewing a motion to dismiss, "the well-pleaded material allegations of the complaint are taken as

⁷ Scenic did not allege that any of its members are "taxpayers" within the meaning of § 9-462.06(K). See discussion *infra* ¶¶ 7, 10.

admitted, but conclusions of law or unwarranted deductions of fact are not.").

¶7 If a statute authorizes judicial review of an administrative decision, deciding whether a plaintiff has standing "must begin with a determination of whether the statute in question authorizes review at the behest of the plaintiff." *Sierra Club v. Morton*, 405 U.S. 727, 732 (1972). The pertinent statute here is A.R.S. § 9-462.06(K), which provides that a "person aggrieved" by a decision of the Board may file a special action in superior court seeking review of the decision. The statute provides further that a "taxpayer, officer or department of the municipality affected by a decision" of the Board also may seek judicial review. Thus, Scenic must demonstrate that under those provisions at least one of its members is "aggrieved" by the decision of the Board, which is an issue we review de novo. See *Armory Park Neighborhood Ass'n v. Episcopal Cmty. Servs.*, 148 Ariz. 1, 6, 712 P.2d 914, 919 (1985) (noting that representational standing may be based on members of the organization having "standing to sue in their own right"); *Center Bay Gardens v. City of Tempe*, 214 Ariz. 353, 356, ¶ 15, 153 P.3d 374, 377 (App. 2007) ("Unless there are fact issues that require resolution, whether a party has standing to sue is a question of law, which we review de novo."). Additionally,

this type of statute is "remedial and must be construed liberally to promote the ends of justice." See *City of Scottsdale v. McDowell Mountain Irr. & Drainage Dist.*, 107 Ariz. 117, 121, 483 P.2d 532, 536 (1971) (considering whether appellants qualified as "any person affected" under A.R.S. § 45-1522, which provides a judicial remedy for challenging the organization of an irrigation district).

¶8 No prior reported case has squarely addressed the meaning of "person aggrieved" within the context of § 9-462.06(K), particularly under the circumstances presented here, where the plaintiff seeks judicial review of the Board's approval of a hearing officer's grant of a use permit for operation of an electronic billboard. Our legislature has given the Board the duty to hear and decide appeals from decisions made by the zoning administrator, such as the grant or denial of variances, the issuance of use permits, or the interpretation of a zoning ordinance. *Austin Shea (Arizona) 7th St. & Van Buren, L.L.C. v. City of Phoenix*, 213 Ariz. 385, 390, ¶ 21, 142 P.3d 693, 698 (App. 2006) (citing A.R.S. § 9-462.06(C)). In resolving matters before it, the Board may receive evidence and take testimony from witnesses who are placed under oath. *Id.* Thus, the Board acts in a "quasi-judicial" capacity. *Id.* (citing *Lane v. City of Phoenix*, 169 Ariz. 37, 41, 816 P.2d 934,

938 (App. 1991)). Additionally, "[t]he Board must act in accordance with the law or it is without jurisdiction." *Arkules v. Bd. of Adjustment*, 151 Ariz. 438, 440, 728 P.2d 657, 659 (App. 1986).

¶9 The statute does not define "person aggrieved," but we are able to discern from its use in § 9-462.06(K) that the legislature intended to permit much broader standing in this context than in other proceedings.⁸ When the legislature has intended to impose more stringent standing requirements, it has used different language than what it included in the statute here. See *P.F. West, Inc. v. Superior Court*, 139 Ariz. 31, 33-34, 676 P.2d 665, 667-68 (App. 1984) (construing A.R.S. § 11-808(D), which permits a judicial challenge to a county board of

⁸ "Aggrieved" means "having legal rights that are adversely affected." *Black's Law Dictionary* 73 (8th ed. 2004). As our supreme court has observed, the term "person aggrieved" must be considered in the context in which it is used. *Mendelsohn v. Superior Court*, 76 Ariz. 163, 166, 261 P.2d 983, 986 (1953) ("We find that whether the legislature has given [petitioners] the right to appeal cannot be determined by looking only to the phrase 'the person aggrieved'. Our exhaustive examination of the law and cases in Words and Phrases 'Aggrieved' and 'Person Aggrieved', Corpus Juris Secundum 'Aggrieved', and Black's Law Dictionary, 3rd ed., 'Aggrieved Party', served to remind us of what Humpty Dumpty told Alice—'When I use a word, it means just what I choose it to mean—neither more nor less.' Chapter Six, *Through the Looking Glass*, Charles Dodgson. . . . Accordingly, the question of whether these [petitioners] have the right to appeal must be bottomed on something more substantial than a pedantic construction of two adjectives and one noun.").

adjustment decision only by an "adjacent or neighboring property owner who is specially damaged," and finding no such restrictive language in statute allowing appeal to a county board of adjustment); see also *Mendelsohn*, 76 Ariz. at 169, 261 P.2d at 988 ("Instead of these more specific terms, the legislature chose the phrase 'the person aggrieved', which has a broader signification Had the legislature meant to limit the right to [appeal to] one of the two parties it could have used, and doubtless would have used, a more limited term.").

¶10 In contrast, the plain language of § 9-462.06(K) does not limit standing to adjacent property owners, nor does it restrict potential challengers to those who are parties to a zoning or adjustment proceeding. See *Mail Boxes, Etc., U.S.A. v. Indus. Comm'n*, 181 Ariz. 119, 121, 888 P.2d 777, 779 (1995) (recognizing that courts look first to language of the statute to determine legislative intent). Even within the context of the municipal board of adjustment statutes, the legislature chose to differentiate between the standing requirements. Under § 9-462.06(D), an appeal to the board may be taken by "persons aggrieved or by any officer, department, board or bureau of the municipality affected by a decision of the zoning administrator" A challenge in superior court, however, may be filed by a "person aggrieved" or by a "taxpayer." A.R.S. § 9-

462.06(K). The legislature plainly intended that standing to challenge a board decision in superior court would be easier to establish than an appeal to the board of adjustment; otherwise, the legislature would not have included the "taxpayer" category. See *P.F. West*, 139 Ariz. at 34, 676 P.2d at 668 ("Since these statutes were enacted together, we must assume that the legislature intended different consequences to flow from the use of different language in these three subsections.").

¶11 We are also guided by the principle that deciding whether a person is aggrieved necessarily involves examining the legal basis of the claimed injury. See *McDowell Mountain*, 107 Ariz. at 121, 483 P.2d at 536 (quoting *Camp*, 397 U.S. at 153) (applying the United States Supreme Court's definition of standing as "whether the interest sought to be protected by the complainant is arguably within the zone of interests to be protected or regulated by the statute."); *Town of Paradise Valley v. Gulf Leisure Corp.*, 27 Ariz. App. 600, 606-07, 557 P.2d 532, 538-39 (1976) (same). The AHBA was adopted to promote "the reasonable, orderly, and effective display of outdoor advertising," while also promoting "the safety and recreational value of public travel and [preserving] natural beauty." See Arizona-Federal Agreement, November 18, 1971; 23 U.S.C. § 131(a) (2010); *infra* ¶ 29.

¶12 Additionally, whether a particular plaintiff can establish standing to challenge a use permit for a billboard involves unique considerations that may not be present in other land use contexts. See *City of Ladue v. Gilleo*, 512 U.S. 43, 48 (1994) ("[S]igns take up space and may obstruct views, distract motorists, displace alternative uses for land, and pose other problems that legitimately call for regulation."); *Metromedia, Inc. v. City of San Diego*, 453 U.S. 490, 507-08 (1981) (noting safety and aesthetic concerns related to billboard advertising); *Ballen v. City of Redmond*, 466 F.3d 736, 744 (9th Cir. 2006) ("The externalities of billboards include perdurable⁹ visual pollution that pervades a substantial volume of our eyesight and grows into an unignorable part of our cultural landscape."). Unlike an apartment building, trailer park, or retail supercenter, a billboard exists for the purpose of capturing the attention of highway drivers. The intended use of a billboard such as that at issue here has little or nothing to do with the land on which it sits. Thus, the potential impact of a particular billboard on a person who operates a vehicle on the highway is highly relevant in determining whether that

⁹ Perdurable means "extremely durable" or "permanent." Webster's II New College Dictionary 836 (3d ed. 2005).

individual has been adversely affected within the context of the AHBA.

¶13 Based on the foregoing, Scenic was required to allege sufficient facts to establish that the interests of its members would be adversely affected by the decision of the Board. Scenic was therefore obligated to allege specific harm that legitimately falls within the zone of interests the AHBA was intended to protect. Scenic alleged that the billboard would affect the aesthetic enjoyment of its members, create an increased safety risk, and cause longer drive times and increased fuel consumption. The essence of these allegations is the claimed interference with the proper use and enjoyment of one of the highways of this state, which are interests within the scope of the AHBA. See A.R.S. §§ 28-7901 to -7915 (1998, Supp. 2010); see also *Camp*, 397 U.S. at 153-54 (recognizing that the interest of an aggrieved person within the meaning of a relevant statute "may reflect aesthetic, conservational, and recreational as well as economic values") (internal quotations and citation omitted).¹⁰

¹⁰ American Outdoor relies on *Spahn v. Zoning Bd. of Adjustment*, 977 A.2d 1132, 1152 (Pa. 2009), asserting that civic organizations do not have standing to challenge a zoning board of adjustment decision. *Spahn*, however, is not persuasive here. It merely stands for the proposition that the legislature may limit who has the right to challenge a zoning decision. See *id.*

¶14 Our conclusion does not conflict with well-established principles of standing involving other land use challenges that typically do not involve a specific statutory appeal procedure. In those cases, a plaintiff generally must satisfy judicially-established requirements to show (1) "particularized harm resulting from the decision[,]" (2) "an injury in fact, economic or otherwise[,]" and (3) the "damage alleged [is] peculiar to the plaintiff or at least more substantial than that suffered by the community at large." *Center Bay Gardens*, 214 Ariz. at 379, ¶ 20, 153 P.3d at 379 (internal quotations and citations omitted). Our opinions in these other cases have generally focused on proximity to the proposed use and the impact the use will have on the plaintiff and the immediately surrounding neighborhood. See, e.g., *Blanchard v. Show Low Planning and Zoning Comm'n*, 196 Ariz. 114, 118, ¶¶ 21, 24, 993 P.2d 1078, 1082 (App. 1999) (finding that proximity made it sufficiently likely that traffic, litter, drainage, and noise from the proposed project would significantly affect plaintiff's property); *Buckelew v. Town of Parker*, 188 Ariz. 446, 449, 452, 937 P.2d 368, 371, 374 (App. 1996) (finding standing based on allegations of property damage to plaintiff's property, noise,

(finding state law imposed more strict requirements than the city's ordinance).

littering, threats of violence, increased criminal activity, and the destruction of personal property by tenants on adjacent property); *Center Bay Gardens*, 214 Ariz. at 360, ¶ 26, 153 P.3d at 381 (concluding that a proposed development project would harm plaintiffs' property because it would be across the street and would nearly triple the living density in the area and fail to abide by previously required landscape set-offs).¹¹

¶15 Such cases stand on the well-established principle that when challenging a governing board's zoning decision, a plaintiff must allege particularized injury to his or her own property. See, e.g., *Blanchard*, 196 Ariz. at 118, ¶ 24, 993 P.2d at 1082. It is clear to us that proximity to one's own property is much less relevant to the question of standing in the context of a challenge to a billboard along a highway, which

¹¹ Of the various reported land use decisions in Arizona, only *Buckelew* involved the statutory right to judicially challenge a board of adjustment decision under § 9-462.06(K). But we did not address the "person aggrieved" standard in *Buckelew*; instead, we found the plaintiff had standing based on the specific damages to his residence, which was located adjacent to the offending use. 188 Ariz. at 452, 937 P.2d at 374. In *Center Bay Gardens*, we referenced § 9-462.06(K) in a footnote, stating that "[w]e do not consider the 'aggrieved person' standard to create a substantially different test than that set forth in *Buckelew*, *Blanchard*, and the related cases." 214 Ariz. at 358, ¶ 20, n.7, 153 P.3d at 379, n.7. However, *Center Bay Gardens* involved a challenge to a decision of the Tempe City Council to grant several variances from its zoning ordinance. *Id.* at 354-55, ¶¶ 3-5, 153 P.3d at 375-76. It did not involve a challenge to the decision of the board of adjustment under § 9-462.06(K), and thus the statement in the footnote is dictum.

by law may be located only in commercial or industrial areas. See A.R.S. § 28-7902(A) (Supp. 2010); FHWA, A History and Overview, <http://www.fhwa.dot.gov/realestate/oacprog.html#TERMS> (last visited Oct. 20, 2011) ("The objective of the [Federal] Highway Beautification Program legislation was to limit billboards to areas of similar land use In so doing, the areas not having commercial and industrial areas would be protected from the intrusion of off-premise[s] outdoor advertising signs."). We reject American Outdoor's effort to characterize the issue of standing here as one based on proximity and proof of damage to property. Nothing in the language of § 9-462.06(K) suggests that the legislature intended that the "person aggrieved" would be required to prove damages to real property he or she owned in close proximity to the offending land use.

¶16 In sum, the plain language of the board of adjustment statute is expansive, which means the legislature intended to allow substantial public input and challenge. Cf. *Mendelsohn*, 76 Ariz. at 170, 261 P.2d at 989 ("Unquestionably, our liquor legislation envisages participation by the general public in the administration of the liquor laws. . . . The persons upon whose doorsteps the liquor business will operate, and whose businesses, homes, and families will be affected thereby, are

given the same rights as those who seek to engage in the liquor traffic."); *Center Bay Gardens*, 214 Ariz. at 360, ¶ 29, n.9, 153 P.3d at 381, n.9 (stating that "parties are not prevented from asserting 'selfish' interests in opposition to zoning decisions, nor are boards of adjustment precluded from considering such interests."). Additionally, the injuries alleged here fall within the zone of interests the AHBA was intended to protect—the safety and aesthetics of Arizona's highways. Finally, restricting standing to only those neighboring property owners who experience injuries to their own properties would make highway billboards, which are restricted to commercial and industrial areas, virtually immune from judicial review. Although the absence of any appropriate plaintiff is not a valid reason for granting standing,¹² it is a relevant consideration when, as here, the injuries alleged by plaintiffs fall within the broad parameters of § 9-462.06(K) and the established purposes of the Federal Highway Beautification Act ("FHBA") and the AHBA. Because Scenic has satisfied the "person aggrieved" requirement under § 9-462.06(K), we agree with the superior

¹² See *Schlesinger v. Reservists Comm. to Stop the War*, 418 U.S. 208, 227 (1974) ("The assumption that if respondents have no standing to sue, no one would have standing, is not a reason to find standing.")

court's determination that Scenic has standing to challenge the use permit.

II. The Use Permit Violates the Arizona Highway Beautification Act.

¶17 The AHBA, under the section titled "Outdoor Advertising Prohibited," provides in pertinent part as follows:

Outdoor advertising shall not be placed or maintained adjacent to the interstate, secondary or primary systems at the following locations or positions, under any of the following conditions or if the outdoor advertising is of the following nature:

. . . .

4. If it is visible from the main traveled way and displays a red, flashing, blinking, intermittent or moving light or lights likely to be mistaken for a warning or danger signal, except that part necessary to give public service information such as time, date, weather, temperature or similar information.¹³

. . . .

5. If an illumination on the outdoor advertising is of such brilliance and in such a position as to blind or dazzle the vision of travelers on the main traveled way.

¹³ These prohibitions apply only to "off-premises advertising." See A.R.S. § 28-7902(A)(2) (Supp. 2010) (providing an exception for "[s]igns, displays and devices that are located on the premises of the activity that they advertise") (emphasis added). It is undisputed that the billboard at issue here constitutes off-premises advertising and is therefore subject to the AHBA lighting restrictions.

A.R.S. § 28-7903(A) (1998) (emphasis added).

¶18 The issues we must resolve are whether the billboard displays intermittent lighting, and if it does, whether such lighting violates the AHBA. Because resolution of these issues is based on statutory interpretation, our review of the Board's legal determination is de novo. See *Pingitore v. Town of Cave Creek*, 194 Ariz. 261, 264, ¶ 18, 981 P.2d 129, 132 (App. 1998).

¶19 We note at the outset the complexity of this task. The technology that allows digital images to be displayed on billboards using internal lighting directed from a remote location was not in existence until long after the AHBA was adopted. Neither the statute nor the related administrative regulations define "intermittent," and ADOT's informal positions and interpretations on the topic have recently changed. Similarly, efforts by the FHWA to provide guidance to the states as to whether federal law allows digital billboards are largely unhelpful to our analysis. Furthermore, two legislative attempts within the last decade to change the AHBA to specifically allow digital billboards have failed. With those factors in mind, we analyze whether the billboard proposed by American Outdoor complies with Arizona law.

¶20 When construing a statute, our goal is to find and give effect to legislative intent. *Mail Boxes, Etc.*, 181 Ariz.

at 121, 888 P.2d at 779. We look first to the plain language of the statute as the best indication of the legislature's intent. *Id.* "Each word, phrase, and sentence must be given meaning so that no part will be [void], inert, redundant, or trivial." *City of Phoenix v. Yates*, 69 Ariz. 68, 72, 208 P.2d 1147, 1149 (1949). Although a statute's language must be consulted first, uncertainty about the meaning of the statute's terms requires us to apply "methods of statutory interpretation that go beyond the statute's literal language." *Estancia Dev. Assoc., L.L.C. v. City of Scottsdale*, 196 Ariz. 87, 90, ¶ 11, 993 P.2d 1051, 1054 (App. 1999). These methods must include "consideration of the statute's context, language, subject matter, historical background, effects and consequences, and spirit and purpose," *id.*, as well as "the evil sought to be remedied," *McElhaney Cattle Co. v. Smith*, 132 Ariz. 286, 290, 645 P.2d 801, 805 (1982).

A. The Billboard Uses Intermittent Lighting.

¶21 American Outdoor suggests that its billboard does not display "intermittent" lighting within the meaning of the AHBA because its LED lighting is "constant" and the display merely changes "copy" every eight seconds. We disagree. The lighting is not "constant," as counsel for American Outdoor essentially conceded at oral argument. Counsel agreed that because black

light does not exist, any time the color black is part of an LED image, some of the LED lights have been turned off. Furthermore, asserting that the continuous transitions of brightly lit images on the billboard are changes of "copy" ignores reality. What American Outdoor calls a change of "copy" is actually a transition from one lighted image to the next lighted image. In this context, "copy" means a lighted image; therefore, a change of "copy" means a change of lighted image. One cannot be separated from the other.

¶22 Consistent with the ordinary meaning of intermittent, defined as "[s]tarting and stopping at intervals . . . occasional, periodic, sporadic," Webster's II New College Dictionary 593 (3d ed. 2005), any "intermittent" light is constant until the point that it changes, which of course creates the intermittency. See *Airport Props. v. Maricopa County*, 195 Ariz. 89, 99, ¶ 36, 985 P.2d 574, 584 (App. 1999) (stating we may turn to "recognized, authoritative dictionaries . . . [for] the ordinary meanings of words contained in statutory provisions"). Because the combination of LEDs used to display each brightly lit image on the billboard changes every eight seconds, the billboard's lighting necessarily is intermittent under the plain meaning of the statute. Thus, we are not persuaded by American Outdoor's attempt to exempt its

billboard from the bar on intermittent lighting. The billboard uses multiple arrangements of lighting to display images that stop and start at regular intervals, which means it uses intermittent lighting.

¶23 Our conclusion is supported by the City's position that the proposed billboard would utilize intermittent lighting; indeed, that was the reason the billboard required a permit. See Phoenix City Ordinance ("Phx. Ord.") § 705.2(A)(19) ("Intermittent or flashing illumination or animation may be permitted subject to a use permit."). The City wrote a letter in October 2007, apparently in response to an inquiry about digital billboards, in which the City's planning director described intermittent lighting as "stopping and starting at regular intervals" and observed that an electronic message board that changed "every so many seconds" would meet the definition of intermittent. At the board of adjustment hearing, the zoning administrator attempted to clarify the prior letter, stating that the City only required American Outdoor to apply for a use permit because the billboard would involve a change of "copy." Her explanation fails, however, because nothing in the City Code requires a use permit for a change in "copy." Indeed, it would be absurd if a sign company were required to seek a use permit each time it desired to change the copy on a traditional

billboard by painting a new advertisement or installing a new canvas, a point recognized in the City Code. See Phx. Ord. § 705(B)(2)(n) (stating there is no permit required for "[c]hanging copy on a legal sign"); Phx. Ord. § 705.2(A)(19). Additionally, in response to a Board member's question requesting legal advice, the deputy city attorney present at the Board hearing acknowledged the billboard's lighting could be considered intermittent for purposes of state law.¹⁴ Thus, while it is possible that under the City Code "intermittent" means something different from the AHBA, the record does not reveal any legislative action taken by the City to define or clarify "intermittent." Furthermore, the City is not permitted to adopt standards that are less strict than the AHBA. See A.R.S. § 28-7912(B) (1998) ("Cities, towns or counties shall not assume control of advertising under this section if the ordinance is less restrictive than this article.").¹⁵

¹⁴ The attorney added, however, that he believed the state prohibition on intermittent lighting applied only to lights that were "likely to be mistaken for a warning or danger signal." See discussion *infra* II.C.

¹⁵ Local zoning authorities are not preempted from enforcing outdoor advertising ordinances as long as the local law is at least as restrictive as the AHBA. *Libra Group, Inc. v. State of Arizona*, 167 Ariz. 176, 181, 805 P.2d 409, 414 (1991) ("We find that the reference to 'lawfully placed' includes local law, if any exists, as the act also recognizes county and municipal authority to issue permits for outdoor advertising signs in its

¶24 In sum, we reject American Outdoor's position that its billboard does not display intermittent lighting. Because the combination of lights used to display various images on the billboard changes at periodic intervals, they are intermittent under the plain meaning of the statute.

B. Intermittent Lighting of Billboards in Arizona Has Not Been Approved by the FHWA, the Arizona Legislature, or ADOT.

¶25 Alternatively, American Outdoor asserts that even if the lighting on its billboard may be intermittent, the billboard does not violate state law because the images it displays change only every eight seconds. American Outdoor's argument assumes that notwithstanding the plain language of the statute, it must allow for some intermittent lighting. American Outdoor asserts that federal administrators and other state and city governments have agreed that billboards whose digital images change no more

permitting provision."). Phoenix zoning ordinances authorize the issuance of a use permit if the proposed use "[w]ill be in compliance with all provisions of this ordinance and the laws of the City of Phoenix, Maricopa County (if applicable), State of Arizona, or the United States." Phx. Ord. § 307(A)(7)(b) (amended on Jan. 19, 2011, by Ord. No. G-5584, to read "Will be in compliance with all provisions of this ordinance and the laws of the City of Phoenix."). Therefore, the use permit issued to American Outdoor cannot be upheld if it was issued in contravention of a City ordinance, or a state or federal law. Cf. A.A.C. R17-3-701(A)(1)(d) ("'Illegal sign' means one which was erected and/or maintained in violation of the state law.").

frequently than every eight seconds are permitted, and argues that its billboard's lighting does not violate the AHBA because those regulators have said so. Resolving this argument requires us to review the pertinent history and purpose of the AHBA. See *Carrow Co. v. Lusby*, 167 Ariz. 18, 20, 804 P.2d 747, 749 (1990) ("Legislative intent often can be discovered by examining the development of a particular statute.").

1. Federal Highway Beautification Act

¶26 The federal government, concerned about the unregulated placement of billboards along interstate highways, adopted the Federal-Aid Highway Act of 1958 ("Bonus Act"). Pub. L. No. 85-381, 72 Stat. 89 (expired June 30, 1965); see also FHWA, A History and Overview, Federal-Aid Highway Act of 1958, <http://www.fhwa.dot.gov/realestate/oacprog.htm#ACT1958> (last visited Oct. 20, 2011). If states agreed to prohibit billboards within 660 feet of highways in areas not zoned either industrial or commercial, the original legislation authorized bonus payments from the federal government of one-half of one percent of the highway construction costs. 23 C.F.R. 750.101; see *Covenant Media of Ill., L.L.C. v. City of Des Plaines, Ill.*, 496 F.Supp.2d 960, 962, n.2 (N.D. Ill. 2007) (explaining the Bonus Act).

¶27 In 1965, Congress enacted the FHBA to regulate outdoor advertising signs adjacent to highways. *Libra*, 167 Ariz. at 178, 805 P.2d at 411 (citing Pub. L. No. 89-285, 79 Stat. 1028 (1965) (codified at 23 U.S.C. § 131)). The purpose of the FHBA is to "protect the public investment in such highways, to promote the safety and recreational value of public travel, and to preserve natural beauty." 23 U.S.C. § 131(a) (2002). The FHBA mandates that a state that fails to provide "effective control" of specified advertising signs along interstate and primary highway systems faces a penalty of a ten-percent reduction of its share of federal highway funds. *Libra*, 167 Ariz. at 178, 805 P.2d at 411 (citing 23 U.S.C. § 131(b)). In accordance with the FHBA, most states, including Arizona, adopted statutes to provide "effective control" of advertising signs along federally-funded highways. The FHBA includes "certain standards for 'effective control,' and provides that each state and the Secretary of Transportation may enter into an agreement for the erection and maintenance of certain signs adjacent to a highway within industrial or commercial areas." *Id.* (citing 23 U.S.C. § 131(d)).

¶28 A 1968 amendment to the Act added a provision requiring the Secretary of Transportation to accept state and local determinations of "customary use" with regard to size,

lighting, and spacing of signs in commercial and industrial areas. Highway Appropriation Act, Pub. L. No. 90-495, § 6(a), 82 Stat. 815 (1968). A 1978 amendment applicable to Bonus states allowed signs advertising activities conducted on the same property, or on-premises signs, to change messages at reasonable intervals by electronic process or remote control. Surface Transportation Assistance Act of 1978, Pub. L. No. 95-599, § 122, 92 Stat. 2689 (1978). The clear congressional intent, however, was that this change did not apply to off-premises billboards. H.R. Rep. No. 95-1485, at 26917 (1978).¹⁶

2. AHBA/Arizona-Federal Agreement

¶29 In 1970, the Arizona Legislature adopted the AHBA, which contains provisions regulating outdoor advertising within 660 feet of the edge of the right-of-way along highways. *Libra*, 167 Ariz. at 178, 805 P.2d at 411 (citing 1970 Ariz. Sess. Laws, ch. 214, § 1 (2nd Reg. Sess.)) (codified at A.R.S. §§ 18-711 to -720, repealed by 1973 Ariz. Sess. Laws, ch. 146, § 85 (1st Reg. Sess.)). "It is undisputed that the [AHBA] was adopted to comply with the terms of the [FHBA], in order that Arizona would receive its full share of federal highway funds." *Id.* at 180,

¹⁶ More background on federal outdoor advertising requirements is available from the Federal Highway Administration website. FHWA, A History and Overview, The Outdoor Advertising Control Program, <http://www.fhwa.dot.gov/realestate/oacprog.html#OACP> (last visited Oct. 20, 2011).

805 P.2d at 413. The AHBA also directed the State Highway Commission to enter into an agreement with the United States Secretary of Transportation. 1970 Ariz. Sess. Laws, ch. 214, § 1 (2nd Reg. Sess.) (formerly codified at A.R.S. § 18-716 (1970), currently codified at A.R.S. § 28-7907 (1998)). The legislative history contains no relevant information relating to the issues presented here, as it simply references the authority of the Commission "to acquire strips of land adjacent to highways for 'beautification purposes.'" Minutes of Ariz. H. Comm. Natural Res. on H.B. 195, 29th Leg., 2nd Reg. Sess. (Mar. 31, 1970).

¶30 The Arizona-Federal Agreement ("Agreement") was signed on November 18, 1971, and is almost identical to the current language of the AHBA. A.R.S. § 18-713(A)(5) (1970). The Agreement recites that its purpose is to "promote the reasonable, orderly, and effective display of outdoor advertising while remaining consistent with the national policy to protect the public investment[,] . . . to promote the safety and recreational value of public travel and to preserve natural beauty." Arizona-Federal Agreement, November 18, 1971.

3. FHWA Guidance Memorandum

¶31 In support of its argument that we should construe the Arizona statute to allow digital images that change no more frequently than every eight seconds because regulators elsewhere

have allowed such billboards, American Outdoor relies on a 2007 guidance memorandum issued by an FHWA Associate Administrator for Planning, Environment, and Realty. See Guidance Memorandum from FHWA to Div. Adm'rs (Sept. 25, 2007). The memorandum was written to "Division Administrators" and explained at the outset that pursuant to 23 C.F.R. 750.705, a state department of transportation must obtain FHWA approval of "any changes to its laws, regulations, and procedures to implement the requirements of its outdoor advertising control program." The memorandum then stated that "[p]roposed laws, regulations, and procedures" that would allow digital billboards subject to "acceptable criteria . . . do not violate a prohibition against 'intermittent,' or 'flashing' or 'moving' lights as those terms are used in the various [federal-state agreements]" ("FSAs").¹⁷ That statement was followed by the comment that "all of the requirements in the [FHBA] and its implementing regulations, and the specific provisions of the FSAs, continue to apply." Recognizing that many technological advances had occurred since the FSAs were entered into with the states, the memorandum then explained that digital billboards are acceptable "if found to be consistent with the FSA and with acceptable and approved State

¹⁷ The FHWA identified an acceptable display duration time as being "between 4 and 10 seconds," and stated that "8 seconds is recommended."

regulations, policies and procedures." Division administrators were instructed to consider all relevant information submitted by a state for proposed regulation of digital billboards, including duration of message, transition time, brightness, spacing, and location. The division administrators were also (1) told to "confirm that the State provided for appropriate public input, consistent with applicable State law and requirements" and (2) "strongly encouraged to work with their State in its review of their existing FSAs."

¶32 Although the FHWA memorandum may indicate the federal agency's willingness to allow a state to permit some intermittent billboard lighting, the only standards, rules, or regulations Arizona has adopted to address electronic billboards are the provisions of the AHBA. Nothing in our record indicates there has been any attempt by ADOT to obtain FHWA approval for any proposed law, regulation, or procedure that would exempt digital billboards from the current state prohibition against intermittent lighting. Similarly, we are unaware of any authority suggesting that a guidance memorandum from the FHWA has binding legal effect on the states, and the memorandum itself includes a disclaimer that it is "not intended to amend applicable legal requirements." In a nutshell, the only purpose of the memorandum was to open the door to individual states to

work with the FHWA to find acceptable solutions for allowing digital billboards, in the discretion of each state. The memorandum did not eliminate the AHBA's prohibition of intermittent lighting.

4. Interpretations by ADOT

¶33 American Outdoor also asserts that we must defer to ADOT's recent interpretation of the AHBA, because it is entitled to great weight. It is true that "[j]udicial deference should be given to agencies charged with the responsibility of carrying out specific legislation, and ordinarily an agency's interpretation of a statute or regulation it implements is given great weight." *U.S. Parking Sys. v. City of Phoenix*, 160 Ariz. 210, 211, 772 P.2d 33, 34 (App. 1989) (citation omitted). But that general rule does not necessarily apply when the agency's interpretation of a particular provision is not longstanding. See *id.* at 212, 772 P.2d at 35; cf. *Kubby v. Hammond*, 68 Ariz. 17, 21, 198 P.2d 134, 137 (1948) (deferring to the agency definition when the word "industrial" had been construed the same way by the agency for seventeen years). Moreover, an "agency's interpretation is not infallible, and courts must remain the final authority on critical questions of statutory construction." *U.S. Parking Sys.*, 160 Ariz. at 211, 772 P.2d at 34.

¶34 The only arguably longstanding interpretation by ADOT is its (recently abandoned) position that electronic billboards are prohibited because they display intermittent lighting. In 2004, ADOT commenced an enforcement action to prohibit operation of two digital billboards placed on Interstate 10 and Interstate 17. After a hearing, the ALJ found in favor of the advertising company. Clear Channel Outdoor Advert. Co., 03SGN-094 (Jan. 8, 2004). In a post-hearing brief, ADOT vigorously contested the ALJ's decision, arguing that the billboards used intermittent lighting in violation of the AHBA. The ALJ denied reconsideration and rehearing, and ADOT did not judicially appeal the decision. Additionally, in 2003 and 2005, ADOT's representatives made comments in legislative committee hearings supporting the agency's position that the AHBA as currently drafted does not permit electronic billboards. See *infra* ¶ 48, n.24.

¶35 But in a January 2008 letter to the City's zoning administrator regarding proposals by other applicants for use permits for digital billboards, ADOT stated it did "not have any objection to the issuance" of the permits. Without citation to regulation or published policy, the agency declared that "[t]he State's outdoor advertising regulations do not prohibit signs

that are capable of changing static copy through electronic means at a reasonable frequency."¹⁸

¶36 In light of these conflicts, prior to oral argument we issued an order requesting ADOT to submit an *amicus curiae* brief addressing (1) its interpretation of A.R.S. § 28-7903(A)(4); (2) the "legal effect" of its January 2008 letter to the City's zoning administrator; and (3) whether ADOT's interpretation of § 28-7903(A)(4) is "consistent with its obligations under A.R.S. §§ 28-7907 and 28-7908." In response, ADOT filed a one-page brief stating that its policy for electronic billboards, as reflected in an attached guidance policy memorandum dated August 4, 2008, is consistent with ADOT's obligations under the AHBA. The ADOT "policy" memorandum provides a brief history of electronic billboards and quotes portions of the 2007 FHWA guidance memorandum, but omits any guidance as to whether electronic billboards violate the AHBA's prohibition against intermittent lighting. The amicus brief explained further that

¹⁸ Two days before the letter was sent, ADOT's employees, including the author of the letter, exchanged emails indicating that ADOT had taken a "hands-off approach" to digital billboards since the 2004 enforcement matter and that the industry had attempted a legislative change. The email exchange further noted that "[b]efore we bring FHWA in on this, we probably need to determine what ADOT's/The State's position is" and suggested the option of obtaining an opinion from the attorney general "once we get a sense of what is happening."

the letter to the City's zoning administrator "has no legal effect" beyond the fact that it correctly stated ADOT's position relating to specific use permits that the City was considering and ADOT's policy regarding electronic billboards.

¶37 Contrary to Scenic's assertion, the positions taken by ADOT relating to pending legislation, *see infra* n.24, and the 2004 enforcement proceeding do not constitute the type of longstanding precedent that merits judicial deference to the administrative agency. Similarly, ADOT's January 2008 letter to the City and its August 2008 "policy" memorandum provide no support for American Outdoor's argument that ADOT has adopted a policy allowing electronic billboards. Even if we could construe these informal actions as policies, they have not been adopted by rule as contemplated by the AHBA or the Administrative Procedures Act ("APA").¹⁹ Thus, the lack of

¹⁹ The AHBA provides in part as follows:

The director shall adopt and enforce rules governing the placing, maintenance and removal of outdoor advertising. The rules shall be consistent with:

1. The public policy of this state to protect the safety and welfare of the traveling public.
2. This article.

formality and the inconsistency with which ADOT has approached the issue persuade us that ADOT's interpretations of the statute are not entitled to judicial deference. Therefore, we are left with the plain meaning of the statute, which, as discussed *supra* ¶ 22, does not permit digital billboards.

C. **Intermittent Lighting is Not Restricted by the Phrase "Likely to be Mistaken for a Warning or Danger Signal."**

¶38 American Outdoor next contends the billboard does not violate the AHBA because the statutory provision prohibits only intermittent lights that are likely to be mistaken for a warning or danger signal. See A.R.S. § 28-7903(A)(4) (prohibiting off-

3. The terms of the agreement with the United States secretary of transportation pursuant to § 28-7907.

4. The national standards, criteria and regulations promulgated by the United States secretary of transportation pursuant to 23 United States Code § 131.

A.R.S. § 28-7908(A). The APA explains the meaning of a rule:

"Rule" means an agency statement of general applicability that implements, interprets or prescribes law or policy, or describes the procedure or practice requirements of an agency. Rule includes prescribing fees or the amendment or repeal of a prior rule *but does not include intraagency memoranda that are not delegation agreements.*

A.R.S. § 41-1001(18) (Supp. 2010) (emphasis added).

premises sign "[i]f it is visible from the main traveled way and displays a red, flashing, blinking, intermittent or moving light or lights likely to be mistaken for a warning or danger signal, except that part necessary to give public service information such as time, date, weather, temperature or similar information").²⁰ Thus, according to American Outdoor, unless an outdoor advertising display has an intermittent light and such light is likely to be mistaken for a warning or danger signal, the advertising display is allowed under the statute. Scenic counters that § 28-7903(A)(4) lists different types of prohibited lights, one of which is a light that is likely to be mistaken for a warning or danger signal.

¶39 Viewing the plain language of the statute, both parties' interpretations are plausible; however, neither construction gives effect and meaning to each word and phrase. Thus, because the statute is ambiguous, we turn to other

²⁰ In the original version of the statute, there was a comma after "intermittent" and before "moving light." A.R.S. § 18-713 (1970). The comma was removed by legislative act in 1972. Act of Mar. 15, 1972, 1972 Ariz. Sess. Laws 52. Nothing indicates that the legislature intended to change the meaning by removing the comma, and we will not infer that intent absent some indication. *State v. Govorko*, 23 Ariz. App. 380, 384, 533 P.2d 688, 692 (1975) ("Certainly if the legislature intended such a significant change in the breadth of the statute, one would expect a more substantial showing of such intent than the use of a grammatical sleight of hand with commas.").

recognized methods of statutory construction to attempt to ascertain the intent of the legislature.²¹ See *Centric-Jones Co. v. Town of Marana*, 188 Ariz. 464, 468, 937 P.2d 654, 658 (App. 1996).

¶40 Keeping in mind the historical background of the AHBA, we analyze whether the legislature intended that intermittent lights be prohibited only if they are "likely to be mistaken for a warning or danger signal." See *Calvert v. Farmers Ins. Co. of Ariz.*, 144 Ariz. 291, 294, 697 P.2d 684, 687 (1985) (ascertaining legislative intent based on "words, context, subject matter, and effects and consequences of the statute"). American Outdoor's interpretation of § 28-7903(A)(4) would render superfluous the exception for lighting "necessary to give public service information such as time, date, weather, temperature or similar information." Under American Outdoor's view, the prohibition only applies to lighting that falls within a single category—lighting that is likely to be mistaken for a warning or danger signal. If that were true, however, no need

²¹ The statute's uncertainty is presumably a natural consequence of the poor wording of the federal legislation on which it is based. As one author observed, "[i]t must be conceded . . . that title I of the Highway Beautification Act is one of the worst-drafted pieces of legislation ever to emerge from the Congress." Roger A. Cunningham, *Billboard Control Under the Highway Beautification Act of 1965*, 71 Mich. L. Rev. 1295, 1371 (1972-73).

would exist for a specific exception governing lighting for public service information. Instead, any lights that are flashing, blinking, intermittent, or moving, except those likely to be mistaken for a warning or danger signal, would be permitted. But we must strive not to construe statutory schemes in a way that renders any portion of them superfluous, and therefore we cannot agree with American Outdoor's restrictive interpretation. See *Grand v. Nacchio*, 225 Ariz. 171, 175-76, ¶ 22, 236 P.3d 398, 402-03 (2010) ("We ordinarily do not construe statutes so as to render portions of them superfluous.").

¶41 Furthermore, if we were to adopt the statutory construction urged by American Outdoor—that "likely to be mistaken" modifies every other kind of light in that subsection—the result would severely diminish Arizona's "effective control" over billboard lighting. Granted, under American Outdoor's interpretation, the AHBA would still prohibit lights "likely to be mistaken for a warning or danger signal," and lights "of such brilliance and in such a position as to blind or dazzle the vision of travelers on the main traveled way." See A.R.S. § 28-7903(A)(4)-(5). But beyond those narrow prohibitions, the lighting options would be unrestricted. For example, the statute would not bar animations or other videos, given that they could hardly be mistaken for a warning or danger signal or

rise to the level of blinding brilliance. Similarly, a colorful array of holiday lights could be allowed, even if the lights flash or blink. Flashing floodlights used to light a traditional billboard that could intermittently rotate between light and darkness every few seconds to capture the attention of nighttime drivers might also not be prohibited. Even a light display involving "chasing snakes" would appear to be permissible. See *Ellison Furniture & Carpet Co. v. Langever*, 113 S.W. 178, 178 (Tex. Civ. App. 1908) (describing proposed electric sign with the word "Ellison" surrounded by a border consisting of rows of electric lights "so arranged that by a system of intermittent lights the border produced the effect of two snakes chasing each other around the word 'Ellison'").

¶42 These lighting scenarios are entirely inconsistent with the safety and beautification purposes of the AHBA, the FHBA, and the Agreement, a principle apparently recognized at least in part by ADOT. In its January 2008 letter to the City, ADOT wrote: "The State's outdoor advertising regulations do not prohibit signs that are capable of changing static copy through electronic means at a reasonable frequency. *They do however prohibit electronic signs that display or emulate animation.*" (Emphasis added.) The bifurcated interpretation suggested by American Outdoor and reflected in the ADOT letter demonstrates

why it would be plainly contrary to the legislature's intent to adopt American Outdoor's contention that the prohibition in § 28-7903(A)(4) applies only to lighting that is "likely to be mistaken for a warning or danger signal."

¶43 To the extent American Outdoor argues that the AHBA's main purpose is safety rather than beautification, that argument also fails. The AHBA must be interpreted in a manner consistent with the Agreement and the FHBA. There is no question that safety considerations are an essential component of the AHBA; however, those provisions do not override the beautification aspect of the legislation. Because the purpose of the statutory scheme was to limit the proliferation of billboards, we are not persuaded by American Outdoor's narrow reading of the lighting provisions of the AHBA. See *South Dakota v. Volpe*, 353 F. Supp. 335, 340 (1973) ("Congress never intended to subvert the [FHBA's] stated purpose to arbitrary actions taken by the individual state legislatures.").

¶44 Based on the history and purpose of the statute, we conclude that the most reasonable reading is to follow the statute exactly as it is punctuated. Accordingly we read the statute as barring "a red, flashing, blinking, intermittent or moving light," as well as "lights likely to be mistaken for a warning or danger signal." Thus, a billboard that displays an

intermittent light is prohibited without regard to whether the display is likely to be mistaken for a warning or danger signal. Recognizing that the statute is not drafted artfully, this reading adheres most closely to the legislative history and intent. See *Calvert*, 144 Ariz. at 294, 697 P.2d at 687 (noting "[t]he cardinal rule of statutory interpretation is to determine and give effect to the legislative intent behind the statute"); *State v. Cornish*, 192 Ariz. 533, 537, ¶ 16, 968 P.2d 606, 610 (App. 1998) ("Courts will apply constructions that make practical sense rather than hypertechnical constructions that frustrate legislative intent.").²²

¶45 Our conclusion is consistent with the Arizona Legislature's unsuccessful efforts to amend the law twice within the last eight years. In 2003, House Bill 2364 proposed an amendment that would have specifically permitted electronic billboards as long as they displayed a static, non-animated message that changed no more frequently than every six seconds. H.B. 2364, 46th Leg., 1st Reg. Sess. (Ariz. 2003). The proposed legislation passed the House but failed by a roll call vote in a

²² Our interpretation does not purport to resolve all potential issues relating to other types of lighting prohibited by the AHBA. For example, reading the statute as we do here would mean that a billboard using just one "red" light for illumination would be prohibited, a potentially absurd result. However, the type of "red" lights that the statute prohibits is not a question before us.

Senate committee. Minutes of Ariz. S. Comm. on Commerce on H.B. 2364, 46th Leg., 1st Reg. Sess. (Apr. 2, 2003).

¶46 In 2005, House Bill 2461 proposed adding the following language to the AHBA: "'Intermittent' means a pattern of changing light intensity, other than that achieved with immediate, fade or dissolve transitions between messages, where any message remains static for less than six seconds." H.B. 2461, 47th Leg., 1st Reg. Sess. (Ariz. 2005). The bill also proposed definitions for "fade" and "dissolve" and would have required a separate permit for digital billboards, along with a mandate that ADOT separately establish and collect fees for those permits. *Id.* Both the House and Senate passed the bill, but the governor vetoed it, pointing to opposition from neighborhood associations and Arizona's major observatories. See Letter from Governor Janet Napolitano to Speaker Jim Weiers (May 9, 2005).

¶47 Normally, "[r]ejection by the house or senate, or both, of a proposed bill is an unsure and unreliable guide to statutory construction." *City of Flagstaff v. Mangum*, 164 Ariz. 395, 401, 793 P.2d 548, 554 (1990). However, there are limited occasions when such inaction by the legislature can be relevant in determining the intended scope of a statute. See *Long v. Dick*, 87 Ariz. 25, 29, 347 P.2d 581, 583-84 (1959) (explaining

that "the members of the legislature were repeatedly made aware of the operation of the statute and must have known its administrative interpretation and application. Yet, no change of any material or substantial nature occurred"); *Ni v. Slocum*, 127 Cal.Rptr.3d 620, 631 (2011) (construing the legislature's passage of a bill, which the governor later vetoed, directing further study on creation of a digital electoral system as evidence that the legislature did not believe such a system was addressed by existing statutes); *Denver Publ'g. Co. v. Bd. of Cnty. Comm'rs of Cnty. of Arapahoe*, 121 P.3d 190, 197 (Colo. 2005) (comparing the broad definition of "public record" in failed legislation with the narrower definition included in successful legislation).

¶48 Here, the legislative history includes statements made by the advertising industry, opposition groups, and ADOT representatives during the committee hearings.²³ Those

²³ Scenic points to testimony in 2003 from various entities, including the Arizona Outdoor Advertising Association and ADOT showing that ADOT's interpretation of current statutes meant that an amendment would be necessary to allow digital billboards. Wendy Briggs, representing the Association, testified that ADOT's "interpretation of the existing law is that these boards are not permitted," but it was her contention "that they are already permitted in some instances." Minutes of Ariz. H. Comm. on Commerce and Military Affairs on H.B. 2364, 46th Leg., 1st Reg. Sess. (Feb. 24, 2003). Kevin Biesty, on behalf of ADOT, stated that ADOT believed that Arizona would be out of compliance with federal law, could jeopardize the

statements, together with the legislature's decision to attempt to adopt legislation, tend to support the legislature's understanding that electronic billboards are barred by existing laws. At a minimum, the legislative history demonstrates that the legislature was aware of ADOT's informal positions in 2003 and 2005 that the AHBA did not allow electronic billboards.²⁴

Agreement, and would stand to lose approximately \$65 million in federal funding if the amendment were adopted. He proposed a stakeholder meeting to review "the issue with a view to drafting rules and guidelines in regard to the new technology." *Id.* Blake Custer, for Clear Channel Outdoor, explained he had discussed electronic billboards with the City of Phoenix and "was informed there needed to be a change in the law" before such billboards would be allowed. *Id.* We generally give no weight to comments of non-legislators at committee hearings to ascertain the intent of the legislature. *Hayes v. Cont'l Ins. Co.*, 178 Ariz. 264, 270, 872 P.2d 668, 674 (1994). However, these statements indicate the uncertain status of whether digital billboards were permissible when this legislation was proposed.

In 2005, a representative of Young Electric Sign Company spoke in support of the proposed amendment, stating it would be a clarification of the original language. Minutes of Ariz. H. Comm. on Transp. on H.B. 2461, 47th Leg., 1st Reg. Sess. (Feb. 10, 2005). ADOT representatives explained that "since the statutes have been enacted, it has been ADOT's position that all offsite electronic variable message signs were prohibited." *Id.* ADOT supported the bill because it would "provide[] a tool for ADOT to establish a baseline at six-second intervals, and to actually regulate these signs and recover permit fees." *Id.*

²⁴ We also note that the legislature did amend different provisions of the AHBA in 2005, adding an expanded definition of on-premises signage that would include a "comprehensive commercial development." 2005 Ariz. Sess. Laws, ch. 157, § 2 (1st Reg. Sess.) (codified at A.R.S. § 28-7902(A)(2)). But the amendment also provided that the expanded use would be

D. Arizona Has Not Changed the Statutory Prohibition of Intermittent Lighting.

¶49 We recognize that digital billboards are now permitted in many states. But those states have acted legislatively or administratively to formally enact standards, and Arizona has not. Of the states that allow digital billboards, the vast majority do so only by specific statute or regulation that addresses the "intermittent" issue.

¶50 For example, in Delaware, the legislature adopted a statute expressly permitting digital billboards and stating they are "not considered to be in violation of flashing, intermittent, or moving lights criteria" if they comply with certain conditions, including a minimum display time of ten seconds, brightness controls, limitations on proximity to other digital billboards, and default settings in case of a malfunction. 17 Del. C. § 1110(b)(3)(e) (2010). The Iowa Administrative Code provides that "[n]o off-premises sign shall include any flashing, intermittent or moving light or lights," but specifically exempts digital billboards so long as they comply with certain restrictions, such as a fixed message time and transition time. Iowa Admin. Code r.761-117.3(1)(e)(1-3)

applicable only insofar as it "does not cause a reduction of federal aid highway monies pursuant to 23 United States Code section 131." *Id.*

(2010). Similarly, the Texas Department of Transportation adopted a formal rule stating "the use of an electronic image on a digital display device is not the use of a flashing, intermittent, or moving light." 43 Tex. Admin. Code § 21.252 (2011). The rule also requires a minimum display time of eight seconds, a maximum transition time of two seconds, a default setting in case of malfunction, and brightness controls. *Id.* § 21.257.²⁵

¶51 A failed effort by South Dakota is also relevant here. See *Volpe*, 353 F. Supp. at 341. In *Volpe*, South Dakota sued the United States Secretary of Transportation seeking to compel the Secretary to pay \$3 million that was withheld from federal highway funds, representing a ten-percent reduction of the funds based on South Dakota's failure to comply with the FHBA. *Id.* at 337. The Secretary had determined that South Dakota had failed to adopt an acceptable statute that effectively controlled outdoor advertising. *Id.*

²⁵ For additional examples, see, e.g., Fla. Admin. Code Ann. r.14-10.004(3) (2010) (allowing changeable message signs subject to restrictions, including minimum display time and maximum transition time); Idaho Admin. Code r.39.03.60.300.05 (2011) (same); Ala. Admin. Code r.450-10-1-.13 (2011) (same); Kan. Stat. Ann. § 68-2234(e) (2010) (same); Ohio Admin. Code 5501:2-2-02(B) (2010) (same); Mich. Comp. Laws Ann. § 252.318(f) (2011) (same); N.J. Admin. Code 16:41C-8.8(a) (2011) (same).

¶52 One of South Dakota's contentions was that the Secretary had acted arbitrarily and unreasonably in not accepting the state's determination of "customary use" with regard to size, lighting, and spacing requirements. *Id.* at 341. The court rejected the argument, explaining that the Secretary was "[c]harged with administering the Act and preserving the stated purpose from the caprice of the individual states, [and that] the Secretary established these generally accepted criteria as a floor to acceptable alternatives." *Id.* The court found that South Dakota's provisions were unacceptable and agreed with the Secretary that they did not meet the minimum national standards. *Id.*

¶53 There is no contention here that Arizona has failed to adopt an acceptable statute effectively controlling outdoor advertising. Arizona has done so, and its beautification act, including the prohibition of intermittent lighting, has been in place since 1970. Intermittent lighting has not become exempt from the statutory prohibition merely because of technology that now allows a myriad of lighting options that were unavailable in 1970. American Outdoor's principal argument relies on the notion that changing the light display no more than every eight seconds is a reasonable determination of what should be defined as intermittent and what should not. That may well be the case;

however, neither the AHBA nor the Agreement includes an exception for "limited" intermittence, and it is not our function to re-write the statute to allow one. Stated differently, it is neither our responsibility nor our prerogative to determine that a light display changing every seven seconds uses intermittent lighting while one changing every eight seconds does not. Instead, those functions lie squarely with the legislature, and to the extent permitted by the AHBA, by delegation with the director of ADOT. See A.R.S. § 28-7908(A) ("The director shall adopt and enforce rules governing the placing, maintenance and removal of outdoor advertising.")²⁶ Furthermore, allowing for public input through legislative amendment and/or formal rulemaking procedures is sound public policy. See *Winsor v. Glasswerks PHX, L.L.C.*, 204 Ariz. 303, 310, ¶ 24, 63 P.3d 1040, 1047 (App. 2003) (some policy issues are "best handled by legislatures with their comprehensive machinery for public input and debate").²⁷

²⁶ ADOT has adopted various rules relating to outdoor advertising control, including definitions of some "specialized terms," but has not defined "intermittent." See Ariz. Admin. Code R17-3-701(A).

²⁷ As a further indication that technological advances in the billboard industry relating to electronic billboards, as well as the economic implications of such changes, have not been fully addressed by ADOT or the legislature, we note that the fee currently charged by ADOT for a billboard permit is a one-time

¶54 In sum, the conclusion we reach here is consistent with the AHBA, the Agreement, and the FHBA. We emphasize that we are interpreting the law as it has existed for over forty years. Our decision confirms that neither the legislature nor ADOT has formally addressed the effects of substantial technological changes relating to the operation and use of off-premises outdoor advertising displays. Because we hold that a digital billboard uses intermittent lighting and is therefore prohibited by the AHBA, the use permit was granted in violation of state law and is therefore invalid.²⁸

CONCLUSION

¶55 We hold that Scenic has standing to challenge the Board's decision granting American Outdoor's application for a use permit to operate an electronic billboard. We also hold

payment of twenty dollars. See Permit Application, <http://www.azdot.gov/highways/MaintPermits/PDF/Application.pdf> (last visited Oct. 20, 2011). By contrast, the City of Tolleson currently charges a \$3,000 per month permit fee for a digital billboard. Tolleson City Zoning Ordinance § 12-4-132(H)(6). ("If a use permit for digital billboard is approved, such approval is subject to a monthly 'Off-Premise[s] Sign Advertising Permit Fee' in the amount of \$3,000 per month, payable to the City of Tolleson.").

²⁸ Based on this resolution, we need not address Scenic's contention that the Board failed to make required findings of fact. See *Yuma County v. Tongelad*, 15 Ariz. App. 237, 238, 488 P.2d 51, 52 (1971) (not addressing parties' arguments concerning findings of fact when the decision was based on other reversible error).

that the Board acted in excess of its authority in granting the permit because the billboard's lighting violates the Arizona Highway Beautification Act. We therefore remand for entry of judgment in favor of Scenic.

/s/

MICHAEL J. BROWN, Judge

CONCURRING:

/s/

DIANE M. JOHNSEN, Presiding Judge

/s/

MARGARET H. DOWNIE, Judge

*Scenic Nevada
333 Flint Street
Reno, NV 89504*

Reno City Council
1 First Street
Reno, NV 89501

July 11, 2012

Dear Mr. Mayor and Members of the City Council:

You are about to review the latest draft ordinance allowing digital billboards that was largely written by the billboard industry and now recommended for approval by staff over our objections. Our position remains that digital billboards are new construction and prohibited by city code. But, if the council moves forward with this ordinance change, here are some of the problems Scenic Nevada can see with the last draft we were permitted to review as well as our comments, suggestions and questions.

Saunders Outdoor's Proposal – Double Jeopardy

Council members have said the only way to get “meaningful reduction of billboards” is to allow digital billboards in exchange for removals. At the last stakeholders meeting, Saunders proposed an ordinance that only requires removals in the clutter areas. Saunders doesn't own any billboards inside these areas so restrictions would not affect it. Outside these targeted areas, Saunders wants a 1 to 1 ratio which paves the way for Saunders to replace all of its boards with digitals. Of course, this means all boards owned by other billboard companies outside the clutter area can be replaced on a 1 to 1 ratio too. Then, along with Clear Channel Outdoor, it wants the city to grant exceptions to the restrictions in the cluttered areas or digital billboard-free areas, which are:

Clutter Areas:

- I 80 from Robb Drive to the western city limits
- U.S. 395 from Panther to the northern city limits
- Midtown, Wells Avenue, TODs (east 4th Street, Mill Street, north section of South Virginia Street) and Regional Centers (Downtown and Medical Center)

Digital Billboard-free areas

- Along certain sections of Mount Rose Highway, I 80 and US 395

We don't know how many billboards are located inside or outside these areas. At the very least, staff should provide a count of billboards, where they are located and which company owns them to determine if the draft ordinance would reduce clutter and protect Reno's views. Despite the unknowns, the current draft has too many loopholes and would accomplish very little except to increase digital advertising with no guarantees that clutter will be reduced. For example:

- Billboard companies can choose to replace only the billboards outside the clutter area with digitals and no removals will be needed, except to meet spacing requirements.
- Billboards companies can, with city council approval, eliminate or reduce removal requirements when placing digitals in the clutter areas.
- If removals are required, a billboard company can choose to surrender banked receipts instead of removing billboards from cluttered areas.
- Billboard companies can exceed the billboard cap in the clutter areas and replace boards in a cleared area with approval from the city council in a Special Exception permit.

Clear Channel Outdoor's Proposal – Diluting Restrictions

The draft allows digital billboards with restrictions meant to remove billboard clutter. But it also provides exceptions to many of the proposed restrictions. Here are the restrictions that can be removed in a public hearing with a Special Exception permit approved by the city council:

- 4 to 1 trade ratio; or 8 to 1 in banked receipts; or an equal combination
- All spacing, design and location requirements
- No digital billboards within 1000 feet of a residentially zoned and used parcel or school on the same side of the street
- Billboard caps in the clutter areas
- Removed signs in the clutter areas shall not be replaced or banked
- No more than seven billboards along US 395 from Patriot Blvd to Neil Road
- No billboards along McCarran except Talbot to Mill Street and Northtowne Lane to Sutro
- No digital billboards along Mount Rose Highway
- No digital billboards on I 80 west of Garson Drive
- No digital billboards on I 80 in Mogul (from Verdi on ramps to Robb interchange)
- No digital billboards on 395 north of McCarran

Proposed by Clear Channel Outdoor and modified by city staff, the proposed draft says billboard companies can ask to vary up to two restrictions in one permit. For example, Saunders Outdoor, using one of its banked receipts, could get city council approval to put up a digital in one of the digital billboard-free zones, like Mount Rose Highway or parts of McCarran without removing a single billboard. The Special Exception permit is a way to place a digital without removing clutter and to negate other protections for the community.

Industry giant Clear Channel proposed the Special Exception permit as a way to get buy in for a 4 to 1 trade ratio from smaller billboard companies, like Saunders Outdoor, which is opposed to trades. The special permit allows digitals without having to remove any billboard inventory. But, Saunders rejected this to avoid the uncertainty and expense of a public hearing. Instead, they proposed the 1 to 1 ratio citywide except for

the targeted areas. Tossing a bone to others in the industry, Saunders proposed exceptions in the targeted areas.

We don't agree with the concept of the Special Exceptions permit. Especially noxious is the industry's ability to vary important restrictions inserted to protect the community from blight. Now, between the two billboard industry proposals, 1 to 1 ratio citywide except the clutter areas and Special Exceptions in the clutter areas, the "meaningful reduction" of billboards evaporates.

Exceptions to the Exceptions

The staff's previous drafts were an effort to find a compromise appealing enough to the billboard industry to take down billboards, as city council directed. But, this watered-down version seems to favor the billboard industry, with little in it to preserve or protect the community from billboard blight. And, it is confusing. It provides restrictions, exceptions to the restrictions and exceptions to the exceptions to the restrictions.

For example, staff added an important restriction to prevent a billboard company from replacing billboards cleared from a cluttered area, which we agree with. But, with a Special Exception permit, the city council can waive that restriction. The draft should say no new billboards, replacements or relocations in cleared areas; no exceptions.

In another example, the restriction that no digitals are allowed on Mount Rose Highway can be waived in a Special Exception permit but not if the findings show the digital blocks views of the mountains. We appreciate that staff is trying to provide some protection of scenic mountain views. But, we think the draft should just say no digitals permitted on Mount Rose Highway; no exceptions.

Side Effects

Here are some other disturbing side effects of the proposed code:

- If required, billboard companies choose which billboards they will remove
- Billboard companies will remove unwanted, low-income producing boards to put up digitals in high traffic areas, increasing their revenues.
- Clear Channel can surrender its banked receipts to place up to four digital billboards in clutter areas without removing a single billboard from city streets.
- Digitals can be erected in digital billboard-free zones, with city council approval
- Unless there is a Special Exception permit granted in a public hearing, no one knows where a digital will be placed, until its up and running, 24/7. Property values within 500 feet of billboards plummet.
- Digital billboards can be placed across the street from a residential parcel in a commercial zone, without a public hearing. Midtown, for example, includes a three story apartment building.
- There will be some removals; but where we live, work and shop there will be more billboards.
- The billboard bank, with permits lasting 15 years, will continue to perpetuate blight and clutter. Banked receipts can be sold at will.

Positive Features of the Draft

The draft ordinance has changed many, many times over the past four years. But, there are elements that show respect for community appearance. For example, there are no exceptions permitted for the new "general standards" in Section 18.16.905 (n) 1-13.

We don't agree with the concept of the Special Exceptions permit. But if approved, we hope the following listed in the findings for a Special Exception permit will remain:

- Can't vary more than two standards in the restrictions (one is better).
- Proposed digitals are smaller by 300 square feet than the boards being replaced
- Proposed digital does not block views of the downtown Reno skyline, the mountains or the Truckee River.

We also agree with the conditions of approval for a Special Exceptions permit, which can include hours of operation, height and flip times. Other controls within the Special Exception permit which should be approved are:

- Fines for construction without approvals
- One year time limit to build a digital that is approved with a Special Exception permit
- Monitoring plans for compliance by the administrator

Questions

The following is a list of questions and issues Scenic Nevada believes should be discussed before the city council makes its decision:

1. How can the draft ordinance work to reduce clutter if:
 - All billboard companies can avoid some removals through the Special Exceptions permits or by replacing digitals outside the clutter areas;
 - Lease agreements will prevent removals for several years, delaying or preventing billboard removals from cluttered streets;
 - All billboard companies are allowed to continue to bank billboard receipts.
2. How can you stop a billboard company from placing a billboard in a cleared area, if it meets spacing, zoning and location requirements? How can you expect a property owner who loses billboard lease revenue in a trade not to seek a lease from another company with a banked receipt? Is this a takings?
3. If a digital billboard cannot go "dark", how can the city council expect to condition the hours of operation in a Special Exception permit for nearby residents?
4. What happens if a billboard company does not have a "discernable message or graphic" at all times as proposed in the draft? Is the billboard removed or is the company fined? How will you enforce this?

5. Why does the draft ordinance continue the bank, if the city council's policy is to reduce clutter? Why not stop banking permits now and retire the bank once current receipts are used or expire?
6. Instead of an administrator making recommendations to the city council at a public hearing, why not establish a citizens' committee to make recommendations? The administrator could be the dedicated staff person for the committee and also serve as a staff expert devoted to sign control. Also, why not require public hearings for all billboards, not just at the request of a billboard company seeking code exceptions.
7. There is no way to prohibit interactive billboards, the next wave in digital billboard advertising. How will you stop it, when advertisers claim first amendment rights?
8. How does the council's policy to allow digitals to reduce clutter fit with the council's policy on saving energy? The billboard industry admits it takes at least 4,000 to 6,000 KWHs monthly to light one digital. That is the equivalent to the energy use of four to six homes. We think this is a conservative number. Others have said that one digital uses enough energy to power 13 homes.
9. Why allow billboard companies to vary up to two restrictions in a Special Exception permit, if the goal is to allow smaller companies to compete with permit-heavy giants like Clear Channel? Why not allow only one exception to the digital restrictions?
10. What does residentially "owned and used" mean? Can a digital billboard be placed next to a residential parcel if it's vacant or used as a professional office, for example?
11. Digital billboards are a way to improve billboard company profits. Is there a way to tax the billboard industry for using our public spaces and roads?
12. The ordinance does not deal with existing problem billboards such as the 4th and Mayberry billboard that is detrimental to the neighboring business's ability to conduct business. Can the city target problem billboards for removal just as they are targeting clutter areas?
13. In the latest draft, The Special Exception permits covers the restrictions in 18.16.904(b)(4-7, 10) and now (11) - top of page 5 - which says billboards must meet all required spacing, design and location requirements "unless otherwise allowed" by a Special Exception permit. Is this meant to accommodate Clear Channel Outdoor's leases in Midtown? Those leases won't meet spacing requirements, according to Clear Channel's testimony. **Don't we have enough non-conforming billboards in Reno?**

Common Goals Exist to Build Consensus for Strong Sign Control

The purpose of the ballot initiative in 2000 was to reduce the billboard presence in Reno by prohibiting new billboard construction. Billboard companies would not be forced to remove billboards. It was thought that if new billboard construction was prohibited and older billboards were removed willingly, over time, clutter in Reno would be reduced.

As you know, that didn't occur primarily because the city council started the billboard banking system ten years ago. The permits for removed billboards can be banked and "relocated" in new permitted locations, maintaining the number of billboard permits here.

Some city council members are not content with the current billboard cap, increased through annexation, to about 300 billboard permits. We don't believe the solution is allowing digital billboards. But, based on council comments and some features in the staff's draft ordinance, we do see that common goals exist among members of the city council and Scenic Nevada, regarding the future of billboards in Reno. Those goals are:

- Reduction of billboard clutter
- Sensitive placement of billboards citywide
- Attrition to achieve a reduced cap
- Improved public process

Over the past four years, what we've seen is legal and community development staff trying to wedge digital billboards into the landscape, despite the ballot initiative and the community's objections, because of city council direction and pressure from the billboard industry to allow them.

Perhaps, the city council should first develop a citywide policy that includes our shared goals. And rather than approve this draft ordinance, direct staff to take some time to study the issues, work with the community and make a recommendation that will work toward achieving our common goals.

It may mean that staff comes to the conclusion that digitals are what we've been saying all along. Digital billboards are new construction. New billboard construction was prohibited by the voters in 2000 and it is not allowed in city code. And, that a better approach is strong sign control that enforces no new construction and prohibits relocations to reduce billboard advertising in our public spaces, city streets and along our highways.

The following is the conclusion from a legal staff memo written in 2008 to city officials in Durham, North Carolina, considering a code to change to allow digitals. Karen Sindelar wrote:

"In conclusion, Durham's investment in billboard regulation, the positive aesthetic impacts from past billboard and on-premise sign regulations, and the extremely high cost under federal and now state law, of requiring removal of a billboard once it has been constructed make it imperative that any change to Durham's billboard ordinances be approached cautiously. Elected leaders could 'just say no' thus saving professional staff considerable time needed to focus on the many other planning priorities that have been identified by the community and elected leaders. However, if consideration of Fairways' request proceeds, then it is recommended that investigation and ordinance proposals be led by planning staff and by persons invested in the appearance and welfare of the community and not by the billboard industry itself. Issues needing examination include the traffic safety effect of electronic billboards, their more intrusive

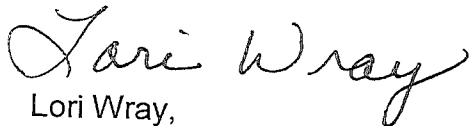
impact on the aesthetics of the community, and the benefits (if any) that allowance of such billboards would bring. Particular existing problematic billboards could be identified for a possible 3-to-1 swap or 4-to-1 swap, with the development of some community consensus regarding both the attractiveness or locational problems of billboards. There is no room for error, since, once allowed, it will be virtually impossible to require removal of a billboard that is later determined to be ugly, intrusive, or not befitting Durham's image." Page 4, legal staff memo to Durham City Officials, December 2, 2008, attached.

The Durham City Council refused to allow digitals in 2010. The city's strong sign control laws have worked to reduce billboards from a high of about 150 to 94 today. Durham is about the same size as Reno in square miles and population. With a community, including residents, business and public officials, interested in protecting its appearance, it also manages to attract significant tourist dollars.

Over a year ago, in St. Paul, Minnesota, a **Clear Channel Outdoor** digital billboard was condemned and removed to make way for a public improvement project. Since then, Clear Channel and the state of Minnesota have been in negotiations to determine how much the taxpayers will have to pay. A first in this country, the cost is expected to be in the millions. (See blightfighters.org video – "Clear Channel Digital Sneak Attack")

On this issue, what you decide today will have a long lasting impact on our community. Please consider all the ramifications, not just the desires of the billboard industry.

Sincerely,



Lori Wray,
Member, Board of Directors
On Behalf Of
Scenic Nevada

Scenic Nevada
PO Box 32
33 Flint Street
Reno, Nevada 89505

Reno City Council
1 East First Street
Reno, Nevada 89501

August 16, 2012

Re: Digital Billboard Ordinance – August 22 Council Meeting

Dear Mr. Mayor and City Council Members,

Scenic Nevada is opposed to the ordinance allowing digital billboards within the city limits for the following reasons:

- Allowing digital billboards and permits for their construction is prohibited by Reno Municipal Code, Section 18.16.902 (a) which states:
"The construction of new off-premises advertising displays/billboards is prohibited, and the City of Reno may not issue permits for their construction. (Approved by the voters at the November 7, 2000, General Election, Question R-1. The results were certified by the city council on November 14, 2000."
- A majority in the community is opposed to digitals; 57% voted for the ballot initiative; 55% polled in a 2011 survey, commissioned by Scenic Nevada, said they were opposed to digital billboards.
- Digitals are meant to distract drivers and therefore can decrease safety on our public roadways.
- Digitals use far too much energy; at least 4,000 to 6,000 Kwhs per month, enough to power from four to six homes.
- They will mar our scenic mountain views, clutter our city streets and contribute to blight. One Philadelphia study shows that residential parcels within 500 feet of a billboard cause property values to decline by up to \$30, 000.
- Digital billboards are far more intrusive than traditional billboards because of their ability to flash brightly lit, changeable advertisements every eight seconds, night and day. Without a public hearing, no one knows where a digital may pop up, until the digital billboard is up and running.
- The Appellate Court in Arizona found in a unanimous 51-page opinion that digital billboards use flashing, intermittent lights and therefore are prohibited on federally controlled highways. In Reno the federal highways include Interstate 80 and U.S. 395.

History

Despite the ballot initiative, the Planning Commission was tasked by the City Council in February 2008 with developing an ordinance to allow digitals. The Planning Commission recommendation was not unanimous. A motion to "not allow digital billboards" barely failed in a 2 to 3 vote. A motion to recommend approval of an ordinance change, allowing digitals under certain conditions, was approved in a 4 to 2 vote. The recommended ordinance submitted to the city council was tossed out and the council started over again. After two brief workshops, neither

of which the Mayor attended, the council approved the ordinance in a first reading July 18, 2012. Scenic Nevada was in attendance at every hearing and workshop during the past four years, speaking for the voters who tried to ban new billboards and providing testimony and arguments against passage which unfortunately were largely ignored. In an ordinance containing dozens of new and modified provisions, only two or three of Scenic Nevada's suggestions were incorporated without modifications.

Billboard Clutter Will Remain

The City Council's stated goal is to reduce billboard clutter by requiring billboard companies to take down traditional billboards in exchange for putting up a digital. The billboard industry's goal is to increase their presence by keeping current inventories from being removed, while erecting as many digital billboards as possible.

The ordinance may not provide the City Council's intended results for the following reasons:

- Billboards can come back. If a space exists, there is no language to prevent traditional billboards from returning to private properties zoned for billboards, once billboards are removed from an area in a trade.
- The billboard bank perpetuates clutter in two ways. Billboard companies can trade in existing banked receipts instead of removing billboards from the streets. Billboard companies can continue to store permits in the bank from outside the clutter areas for use in future trades inside the clutter areas.
- Billboard owners can have removal requirements waived at a public hearing by the City Council.
- There are two removal ratios; 4 to 1 inside the clutter areas and 2 to 1 outside the clutter areas. Billboard companies can minimize billboard removal requirements by only placing digitals outside the clutter areas.

The Ordinance May Work Against the Community and for the Billboard Industry

The billboard industry will use the ordinance to increase advertising in our public spaces and city streets and highways. For example, with as few as two banked receipts or one billboard removal, a billboard company can place a two-sided digital, flashing a total of 16 different advertising messages day and night. In this scenario, one double sided billboard with two ads will be removed. Another two sided billboard with two ads can then be replaced with a digital, flashing 16 ads. The billboard company gives up advertising space for four traditional ads and in return is allowed space for 16 digital ads.

Loopholes were created in the ordinance to placate the billboard industry. At first the vision was to draft a citywide ordinance that would require every billboard company equally to surrender traditional billboards to get a digital billboard; remove four traditional billboards from our city streets, to get one digital billboard, for example. In an effort to reduce clutter, banked receipts would not be accepted in lieu of removals from the street.

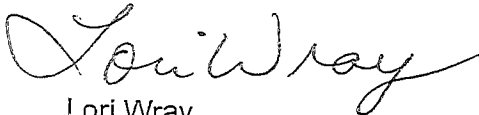
But that didn't suit the billboard industry. Somewhere during the process, it became accepted that billboard banked receipts could be used in a trade. Then removals changed from an 8 to 1 ratio to a 4 to 1 ratio. But that didn't suit Saunders Outdoor, a company with only 10 permits in Reno. So, industry giant Clear Channel Outdoor suggested special exceptions to the removal requirements with a public hearing and approval by the City Council. Still unsatisfied,

Saunders asked the city to waive removal requirements in the areas where they own billboards to eliminate the need for a public hearing and Council approval. The City Council approved that request with modifications. Saunders wanted a 1 to 1 ratio and the City Council approved a 2 to 1 ratio for them. Then, again at Saunders' request, the Council changed the definition of an animated billboard, to preserve more billboards from being removed in a trade. So much for the voter mandate that there be no new billboards and no building permits issued for construction of billboards.

And this is what the community is stuck with: digitals are allowed in clutter areas with a 4 to 1 removal ratio in any restricted area, or 8 to 1 in banked receipts or a combination. In all other areas, the removal requirement is 2 to 1. The special exceptions remain citywide, which means all the billboard companies can get waivers on removal requirements in a public hearing by the City Council. The result is that permit-heavy Clear Channel Outdoor now has even fewer removal requirements that it had asked for. Time will tell whether Saunders Outdoor is satisfied with the 2 to 1 removal ratio for its billboards inserted in the ordinance to preserve its inventory from being removed in a digital trade.

The ordinance is complicated, contrary to the vote of the people of Reno, and helps the industry avoid removing billboards from Reno's clutter streets. The ordinance may cause some removals in areas where billboard companies don't want billboards anyway. But the possible removal of some of those billboards won't be enough to notice and it is not worth the price of allowing these ugly, intrusive, distracting, energy hogs from marring our beautiful mountain views and blighting our city streets. Please, take a hard look at what you are about to do. Uphold the voter mandate and vote against this ordinance at the second reading.

Sincerely,



Lori Wray
Member Board of Directors
On Behalf of Scenic Nevada

Lori Wray

From: Claudia Hanson [hansonc@reno.gov]
Sent: Friday, October 05, 2012 10:05 AM
To: chris@barrettresources.biz; Elawson@yesco.com; jjohnson@yesco.com;
tweatherby@yesco.com; susanholshouser@clearchannel.com;
jfrankovich@mcdonaldcarano.com; AaronWest@clearchannel.com;
brad.grover@cbsoutdoor.com; ryan.brooks@cbsoutdoor.com; tim.fox@cbsoutdoor.com;
kevin.johnson@cbsoutdoor.com; ryan@saundersoutdoor.com; susan@saundersoutdoor.com;
FGilmore@rbsllaw.com; Lori Wray; Mark Wray; countertourist@gmail.com;
dgsmith@bigsky.reno.nv.us; sue@argentnevada.com
Subject: October 10, 2012
Attachments: Oct 10 first reading.docx

Hello Electronic Billboard Working Group,

I am sending out the latest version of the Electronic Billboard Ordinance, please see attached. This ordinance will be introduced at the October 10, 2012 City Council public hearing. The second reading is currently scheduled for October 24.

Please let me know if you have any questions.

Claudia C. Hanson, AICP
Planning & Engineering Manager
City of Reno
775-334-2381

City wants to trade with sign companies

BY SUSAN VOYLES.

svoyles@rgj.com

If Reno is to legalize digital billboards, city council members want to make a deal with the sign companies.

For each new sign, the council wants three or four older signs removed.

The new digital signs can present six to eight different messages, allowing more advertising on the same board.

"We've got an industry asking for a favor to make more money," Councilman Dave Aiazzi said. "I'm all for that, but citizens get something out of it, too. They did vote not to allow new boards."

The council Wednesday sent a development code change to the planning commission to

SEE SIGNS ON 7A

Signs/City planner wants to wait for study

From 1A

legalize the signs and the swapping provision. The council asked for the code change a year ago, and staff put it on the planning commission's agenda last month.

Reno planning director John Hester pulled the code change off the May 6 planning commission agenda.

His recommendation was to wait for release of a U.S. Highway Administration study on safety late this year or early 2010.

Billboard company officials told the council they have waited long enough.

Council members said they didn't need the federal government to tell them whether

the signs are safe or not.

"I haven't seen anything about running off the road or running over Aunt Nellie" because of distracting digital billboards, Mayor Bob Cashell said.

Councilwoman Jessica Sferrazza said she wants the billboard companies to work together to clear some of the billboard clutter and blight along South Virginia Street.

Since voters approved a limit to new billboards in 2000, she said sign companies have been allowed to move billboards to properly zoned areas, but few have come down on South Virginia.

"How are we ever going

to eliminate them?" Sferrazza asked. "Areas with billboards are stuck with those billboards and all that clutter forever."

The animated digital billboards would be limited to one every 1,000 feet along a city roadway.

Scenic Nevada, which spurred the billboard initiative in 2000, opposes digital boards as illegal signs and also wants to wait for the federal highway study.

"We believe they are a danger," said Lori Wray of Scenic Nevada. "If someone takes their eyes off the road for two seconds, there's a higher incidence of a crash or a near crash."

5/15/09

Lori Wray

From: Claudia Hanson [hansonc@reno.gov]
Sent: Wednesday, May 26, 2010 11:59 AM
To: Lori Wray
Cc: Doug Smith
Subject: RE: Billboard Spacing

Hi Lori and Doug.

Since Donald was the staff person helping me with this and he was let go with the last round of cuts it will probably not be until around January.
I will, of course, keep you posted.

Claudia

-----Original Message-----

From: "Lori Wray" <lwrap@markwraylaw.com>
To: "Claudia Hanson" <hansonc@reno.gov>
Cc: "Doug Smith" <dgsmith@scenicnevada.org>
Date: Wed, 26 May 2010 10:21:34 -0700
Subject: RE: Billboard Spacing

Hi Claudia,

Thanks for the information and for the call about this last week. I was able to inform the Scenic Nevada Board of the change at our meeting earlier this month. Of course, everyone wanted to know how the CD staff was coming along on the digital ordinance. So, I was wondering if you have any idea when the proposed wording is coming out. Thanks.

Lori

-----Original Message-----

From: Claudia Hanson
Sent: Tuesday, May 25, 2010 4:51 PM
To: Lori Wray; Doug Smith; West, Aaron; Susan Holshouser;
susan@saundersoutdoor.com; Weston Saunders; dschulte@yesco.com

Hello Everybody,

No, this is not the LED ordinance. This is just spacing along the freeway

and arterials. As most of you know Council initiated an amendment to clarify the 100 foot requirement off of freeways and arterials. The question is if we measure from the edge of the road or the edge of the right-of-way. We have always measured from the edge of the road.

Expanding

it to right-of-way could potentially open up more locations.

Please review the attached ordinance and let me know if you have any

Lori Wray

From: Lori Wray
Sent: Wednesday, April 27, 2011 5:40 PM
To: 'hansonc@reno.gov'; Doug Smith
Subject: RE: Billboard Workshop

Yes, thanks Claudia.

Lori

From: Claudia Hanson [<mailto:hansonc@reno.gov>]
Sent: Wednesday, April 27, 2011 5:38 PM
To: Lori Wray; Doug Smith
Subject: Billboard Workshop

Ok, let's get this thing going again.
I am looking at having a workshop on May 24 at 4:00.
Does this time work for you?

Lori Wray

From: Claudia Hanson [hansonc@reno.gov]
Sent: Tuesday, May 10, 2011 2:10 PM
To: John Frankovich; Pete Mack; Susan Holshouser; jlparmer@sbcglobal.net; Todd Collins; West, Aaron; susan@saundersoutdoor.com; schultesusan6@msn.com; dschulte@yesco.com; Lori Wray; Mark Wray; wardi@sbcglobal.net; day@chipbyte@com; Doug Smith; Robin Reeve; kruben@roanderson.com; Claudia Hanson;
Cc: peternewmann@sbcglobal.net; Vern Kloos
Subject: Marilyn Craig; Lisa Mann; BarbaraDiCianno
Electronic Billboard Ordinance Workshop

Hello,

You are receiving this e-mail because you participated in the Electronic Billboard draft ordinance process in 2008 or have requested to be included in this process. If you know anybody who would like to be involved please feel free to forward this e-mail. If you no longer want to be involved please disregard this e-mail.

On May 24, 2011 from 4:00-6:00 p.m. the City of Reno, Community Development Department will be hosting a workshop to discuss a draft ordinance regarding Electronic Billboards. This workshop will be held at 450 Sinclair in the second floor conference room. We will e-mail draft wording prior to the workshop.

Thank you for your participation.

Claudia C. Hanson, AICP
Planning & Engineering Manager
City of Reno
775-334-2381

Lori Wray

From: Claudia Hanson [hansonc@reno.gov]
Sent: Friday, May 20, 2011 4:36 PM
To: John Frankovich; Pete Mack; Susan Holshouser; jlparmer@sbcglobal.net; Todd Collins; schultesusan6@msn.com; dschulte@yesco.com; Lori Wray; Mark Wray; wardi@sbcglobal.net; day@chipbyte.com; Douglas Smith; kruben@roanderson.com; PETER C. NEUMANN; Vern Kloos; Marilyn Craig; Daniela Monteiro
Subject: Billboard Information

Hello Electronic Billboard Working Group,

Please find attached the draft ordinance from 2009. I have highlighted the sections that were called out to need additional discussion. The questions/topics requested by the Planning Commission are highlighted at the end of the attachment. This will serve as our list of topics to discuss on Tuesday, May 24th. We will follow this up with a workshop with the Planning Commission this summer.

Again, the meeting will be held at 450 Sinclair on the second floor from 4:00 p.m. - 6:00 p.m. Our elevator is broken at this time so please let me know if you need any assistance.

Claudia C. Hanson, AICP
Planning & Engineering Manager
City of Reno
775-334-2381

Reno Council to ask: Are flashing billboards distracting, dangerous?

By Brian Duggan
bduggan@rgj.com

After a year-and-a-half hiatus, talk of digital billboards in Reno will surface again today.

Reno officials have been eyeing an electronic billboard ordinance since 2008, but talks ended in November 2009 in anticipation of a study that looked into driver distraction and digital billboards by the Federal Highway Administration. While that study was completed in late 2010, the results have not been made public.

The digital billboards, which use LED lights and can switch messages every few seconds, already exist in Sparks and on land owned by the Reno Sparks Indian Colony. Any official action by the Reno Planning Commission might not come until September, and

IF YOU GO

The Reno Planning Commission will address the digital billboards in a public workshop on Wednesday.

WHEN: 5 p.m.

WHERE: City Council Chambers, 1 E. First St.

See BILLBOARDS, 6A »

7/27/2011



An electronic billboard faces the freeway at the Walmart on 2nd Street. KELLY LAFFERTY/RGJ

Billboards/Opposition group to present its point of view

From 1A

an ordinance allowing digital billboards would ultimately need a vote by the Reno City Council, which could come as early as fall, said Councilman Dwight Dortch.

There won't be a draft ordinance at today's meeting, said Planning Manager Claudia Hanson. Instead the meeting is designed to be an information session, which will include a discussion of the 2000 ballot question that banned any new billboards in Reno. It was approved by 57 percent of voters.

Scenic Nevada will also give a presentation at the meeting in opposition to digital billboards. The group is an affiliate of Scenic America, which is embroiled in other anti-billboard fights around the nation.

Board member Doug Smith, the former president of Scenic Nevada, said adding digital billboards to city code would violate the 2000 ballot initiative.

"We're saying this is a new billboard, it's a new technology," Smith said. "We're saying the initiative petition drive said no new billboards."

Aaron West, the real estate manager for Clear Channel Outdoor in Reno, said his company has nine electronic billboards in Sparks and tribal land, which includes two along the Spooner Highway in

BILLBOARD BALLOT QUESTION

Reno voters approved a ballot question in 2000 that wanted to know if the construction of new off-premise billboards — the things you see while driving on the freeway — should be prohibited and the city barred from issuing permits for their construction. The measure passed with about 57 percent approval. As a result, the number of billboards were capped at 278, but the City Council eventually approved a banking system where advertisers could take one billboard down and erect it in another approved area.

Carson City.

"If anything we've actually decreased the number of billboards," he said.

West said his company has taken down and banked 35 billboards since 2000 — city officials said it's OK for billboard operators to take one down and erect it somewhere else, which does not add more billboards to Reno.

Dortch said adding digital billboards to city code is a matter of the city keeping up with a new technology, adding that he does not agree with Scenic Nevada's argument against the billboards.

"One of the arguments has been safety, and if that's their reason for not wanting these is public safety, I haven't seen anything that tells me these are less safe than regular billboards," Dortch said.

While there have been many industry-financed studies that found no correlation between car acci-

dents and digital billboards, a March 2010 story in USA Today noted the American Association of State Highway and Transportation Officials conducted a review of studies on digital billboards, concluding they "attract drivers' eyes away from the road for extended, demonstrably unsafe periods of time."

Councilman Dave Alazzi said proving whether electronic billboards are unsafe will be the job of Scenic Nevada, adding there are other options other than banning the new technology.

"If I say, we'll allow electronic billboards, but for every one you put up, you'll have to take three other ones down," Alazzi said. "If the goal is to get rid of billboards, there's ways to try to do that by working with the industry."

He added, "I don't love billboards... but I don't think government should put industries out of business."

7/27/2011

Lori Wray

From: Lori Wray
Sent: Monday, April 23, 2012 8:28 PM
To: 'cashellr@reno.gov'; 'aiazzi@reno.gov'; 'zadras@reno.gov'; 'gustind@reno.gov'; 'pierrere@pahascheff.com'; 'pierrerno@sbcglobal.net'; 'dortchd@cityofreno.com'; 'sferrazzaj@reno.gov'
Cc: 'cityclerk@reno.gov'; John Hara (harafox@sbcglobal.net); Sue Smith (sue@argentnevada.com); 'Scenic Nevada Admin'
Subject: Ordinance Suggestions for Digital Billboard Workshop
Attachments: image001.png

Dear Mr. Mayor and City Council Members:

Scenic Nevada was encouraged by the city council's statements at the last workshop on creating a policy to reduce billboard blight. However, we have major concerns about the current council direction to allow digitals. The policy you are considering - to trade traditional billboards for digitals - conflicts with other policies or codes the city has enacted. Namely, upholding the voters' wishes, energy conservation, protecting the health, safety and welfare, protecting the quality of life in Reno, encouraging economic vitality, protecting our property values from further decline and following state and federal law on intermittent lighting.

So, below is what we'd like you to consider at the workshop on Wednesday and what we think will work to reduce clutter over time:

- Continue to ban digitals
- Stop banking billboard permits now and close the bb bank, after current banked receipts are relocated or expire
- When a bb is removed by it's owner for any reason, the bb permit is surrendered and the bb cap is reduced
- Ban the new construction and relocation of billboards, except for current banked receipts
- Educate private property owners. Improving aesthetics increases property values and draws residents and tourists to local business, while bbs cause a reduction in nearby property values and adds blight to commercial neighborhoods
- Provide incentives to private property owners that don't renew or allow bb leases on their property

Scenic Nevada is opposed to digitals and allowing them violates the ballot initiative, approved by the voters in 2000, which says that new billboard construction is prohibited. Under the proposed ordinance, trading traditional bbs for digitals won't work to reduce clutter in the long term. But, if digitals are approved, here are some additional steps to protect the community:

- Require public hearings for all new billboards, allowing conditions of approval such as hours of operation to protect nearby property owners
- Set up a bb committee with members to include city staff, a billboard industry representative, Scenic Nevada, and members of the public; the committee would review billboard applications and make recommendations to the Reno Planning Commission. This effort is meant to prevent compatibility problems that could arise (see attached photo) such as the Lavender Ridge/YESCO sign on Fourth Street
- All removals for trades must come down off the streets first
- Identify ALL areas of clutter; removals must be from cluttered streets first, nonconforming bbs second; and then permits from the billboard bank
- Once bbs are removed for trades, initiate a ban to prevent bbs from returning to cleared areas
- Stop banking billboard permits now and close the bb bank, after current banked receipts are relocated or expire
- Billboards removed for spacing and location requirements or in a trade cannot be relocated; permits cannot be banked; the bb cap would be reduced by the total number of removals
- Require 2000-foot spacing between digitals and traditional bbs on both sides of the street; to protect scenic views and property values

- Whatever spacing is finally decided upon should be on both sides of the street
- Increase permit fees. Use increased fees for street maintenance, aesthetic improvements, and, if necessary, to buy bbs in cluttered areas
- Digital bb permits expire after one year and must be renewed at a public hearing or removed at owners expense, and permit can't be banked
- No interactive billboards
- No digitals in areas where driving concentration is more demanding; freeway interchanges, roundabouts, around curves, near merging lane and areas of high pedestrian use such as the university, Midtown, school zones

Thanks for your consideration.

Lori Wray
Member, Board of Directors
Scenic Nevada
775 348-8877

Lori Wray

From: Claudia Hanson [hansonc@reno.gov]
Sent: Thursday, June 07, 2012 3:58 PM
To: John Frankovich; chris@barretresources.biz; West, Aaron; Lori Wray; Mark Wray; John Hara; Doug Smith; Sue Smith; Susan Holshouser; susan@saundersoutdoor.com; ryan@saundersoutdoor.com; Frank Gilmore; chowderr1@att.net; kevin.johnson@cbsoutdoor.com; brad.grover@cbsoutdoor.com; ryan.brooks@cbsoutdoor.com; chris.steinbacher@cbsoutdoor.com; Elawson@yesco.com
Cc: Marilyn Craig; Fred Turnier
Subject: Draft Ordinances
Attachments: Saunders.docx; Clear Channel.doc

Hello Everyone,

Please find attached the 3 versions of the draft ordinance. One was proposed by Saunders, one by Clear Channel (discussed at the April 25 City Council meeting), and one from staff which incorporates a number of the ideas that were discussed at the City Council meeting. Please look them over and I hope to see you on Monday. Again, if you can't make it on Monday please e-mail me any comments you might have.

If I have forgotten to copy someone, please forward.

Thank you for your participation.

Claudia C. Hanson, AICP
Planning & Engineering Manager
City of Reno
775-334-2381

Lori Wray

From: Lori Wray
Sent: Friday, June 15, 2012 9:42 AM
To: hansonc@reno.gov; sue@argentnevada.com
Subject: RE: Digital BB Ordinance Review

I can come to the meeting at 10 a.m. Tuesday. Where is it being held? Thanks.

Lori

From: Claudia Hanson [mailto:hansonc@reno.gov]
Sent: Friday, June 15, 2012 9:13 AM
To: Lori Wray; sue@argentnevada.com
Subject: RE: Digital BB Ordinance Review

No problem. The meeting was rescheduled for Tuesday at 10:00. Yes, I am still shooting for July 11. Can't remember if I told you but Saunders hired Frank Gilmore to represent them in the drafting of this ordinance. He called me about 2 weeks ago to let me know that.

-----Original Message-----

From: Lori Wray <lwrap@markwraylaw.com>
To: "hansonc@reno.gov" <hansonc@reno.gov>, "sue@argentnevada.com" <sue@argentnevada.com>
Date: Fri, 15 Jun 2012 15:18:40 +0000
Subject: RE: Digital BB Ordinance Review

Hi Claudia,

Disregard the noon request. Sue and I just talked on the phone and realized it just isn't going to work for us today. So we won't be coming in today. But, thanks for trying to accommodate us.

You mentioned that you had to cancel the billboard meeting on Monday. (Hope you're feeling better.) Are you setting another meeting with the billboard industry and can Scenic Nevada attend that?

Also, are you still moving forward with putting the proposed digital ordinance on the July 11 city council meeting? Thanks.

Lori

From: Claudia Hanson [mailto:hansonc@reno.gov]
Sent: Thursday, June 14, 2012 10:23 PM
To: sue@argentnevada.com
Cc: Lori Wray
Subject: Re: Digital BB Ordinance Review

I'm open 8:30-10 and 11-1:30

Sent from my iPhone

On Jun 14, 2012, at 6:18 PM, Sue Smith <sue@argentnevada.com> wrote:

I made another appointment for 11.

-Sent via mobile-

On Jun 14, 2012, at 5:59 PM, Claudia Hanson <hansonc@reno.gov> wrote:

Should be fine. I now have a 10:00 but it should be over by 11.

Sent from my iPhone

On Jun 14, 2012, at 5:02 PM, Lori Wray <lwray@markwraylaw.com> wrote:

Well, how's 11 a.m.? I'm leaving town tomorrow for the weekend at around 3 p.m.

From: Claudia Hanson [<mailto:hansonc@reno.gov>]
Sent: Thursday, June 14, 2012 4:55 PM
To: Lori Wray
Cc: Sue Smith
Subject: RE: Digital BB Ordinance Review

Hello Ladies,

Sorry for the delay. I ended up being really sick on Monday and Tuesday (Cancelled the meeting billboard meeting) and then I was in the Council meeting most of Wednesday. I am open tomorrow other than a 1:30-3 meeting.

Claudia

-----Original Message-----

From: Lori Wray <lwray@markwraylaw.com>
To: "hansonc@reno.gov" <hansonc@reno.gov>
Cc: Sue Smith <sue@argentneveda.com>
Date: Tue, 12 Jun 2012 21:53:33 +0000
Subject: RE: Digital BB Ordinance Review

Claudia,

What time Friday morning? Thanks.

Lori

From: Claudia Hanson [<mailto:hansonc@reno.gov>]
Sent: Friday, June 08, 2012 6:24 PM
To: Lori Wray
Subject: Re: Digital BB Ordinance Review

Wednesday is Council so that won't work but Friday morning is open.

Sent from my iPhone

On Jun 8, 2012, at 4:10 PM, Lori Wray <lwray@markwraylaw.com> wrote:

Claudia,



JA 1975

SN 1180



JA 176

SN 1181

* 2,800 SLOTS *

NO CHAINS REQUIRED



THUNDER VALLEY
CASINO • RESORT
1-800-HWY65

JA 1977

SN 1182

SIERRA TRADING POST
OUTLET **SAVE**
35-70%

← Left 1 Mi • Sierra Ctr. Pkwy.

001202

ClearChannel

AMODEI
of
CONGRESS

JA 1978

SN 1183

HERE'S A
NEW TOWN
COMING
TO TOWN

KR
Kiley Ranch
A TACO BELL LOCATED PROPERTY

WWW.KILEYRANCH.COM

005851

\$1,000,000
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Above billboard facing I80 and blocking Reno skyline. Below, Reno skyline view after billboard was removed.

