

Direct Mail Offer Comparison by Category \$250 ADT Reno Player (August 2014)

Casino Name	Free Play Hotel Rood & Glft Offers (1998)	Special Event Offers (1) Offers Received	Promotion Offers	Ourniment Offers (1) Offers Received (V.) \$15,000 Bings Blitz
Silver Legacy	Fron Slot Play Offer & Hotel Offer	Dick Fox Golden Boys - August 1	51 Million Dollar Game Changers	CALCOCA DISTRICT CONCENTRATION OF THE CALCOCATION O
1	1 \$21 (rea sixt play (valid Aug 4)	* (2) (ree Tickels	* Play daily	370,000 Bingo Bing
Total Offers Received	* \$21 free slot play (velid Aug 11)	The Beach Boys - August 2	* Lagacy Video Lotto	* Thursday, August 14 * (2) free entries
] 2	* \$21 free slot play (velid Aug 18)	* (2) tree Tickets	* Random Riches	(2) nee entries
1	* \$21 free sixt play (valid Aug 25)	Sera Bareilles - August 6	* Big Sirika Progressiva	i .
i	* \$39 Room Rates Sunday - Thursday - August 1-31	* (2) tree Tickets	* Break the Bank Bonuses	1
1		Gebriel iglosias - August 9	STORE HIS BUILD BOTH BOTH BOTH	
1	* \$21 Resort Credit for Hole) Items	* (2) froe Tickets	\$100,000 Mustang & Money Madness	i i
1		Thompson Square - August 15	*Thru September 7	!
į į		* (2) free Tickets	* Drawings on Friday, Saturday and Sunday	
}		Brian Regan - August 22	* Grand Prize (2014 Mustang)	
1		* (2) free Tickets		1
1		Lucas Oil Reces - August 22-23	<u>'</u>	j
{		° (2) free Tickets		i i
1		David Gray - August 29		1
1		* (2) free Tickets		
1		Engelbert Humperdinak - August 38		
[(2) free Tickets		
1		Teal Chin • August 31		
Mary and the Control of the Control	The Pay Hotel Food & Bitt Office State Service	* (2) free Tickets		
	end the end of 11 Offers Received to	Special Event Office Committee	Promotion Offers	Tournament Offers
Hugget	Free Slot Play Offer & Hotel Offer	A STATE OF THE PROPERTY OF THE PARTY OF THE	Participation of the Control of the	TA IL (I Offers Received
, maggar	*\$15 free skit play (valid Aug 5-7)	Nuggel Rib Cook-off	\$60,008 Text 4 Treasure	\$20,000 777 Slot Torunament
Total Offers Received	* \$15 free skit play (valid Aug 11-14)	*Wed-Tuesday (Aug 27-Sept 2)	* August 16-17	* Aug 22-24
3	*\$15 free slot play (valid Aug 17-20)	*(2) Free Tickets - one day to VIP event	* Play daily game via Text on Phone	\$20,000 Prize Pool - \$5,000 first Prize
(·	*\$15 free slot play (valid Aug 23-26)	,		· ·
1	A 10 Men and bigh (American B Stake))			· · · · · · · · · · · · · · · · · · ·
1 1	\$10 Dining Credit (Aug 6-9)	ete , *		
I	*\$10 Dining Credit (Aug 19-22)	t .		
1 .	"\$10 Dining Credit (Aug 24-26)			* .
1 1		· .	i i	1
		L		i





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Hankston Alexander	Control Free Play Holel, Food & Giff Offers and Artificial	Special Event Offers	What replace the sould be sufficient to the supplication of the su	Distribution con the second se
Gasino Namo	Free Play: Hojel, Food & Gift Offers 1997 (47)	Park (1) Offers Received (1) Environ	Promotion Office	J S. (0) Offers Repelved 1.5
GSR	Free Slot Play & Hotel Offer	S88k Givesway Weekend	Sunday Gift Give Aways	
Tatel Offers Received	* \$40 free slot play (valid Aug 1-2)	* August 22-24	* Each Sunday in August (2-8p)	
HOLNI CURUIS Received	\$40 free skit play (valid Aug 4-5)	* Up to \$10,000 Grand Proize	*Wireless Headphones (Aug 3)	
1 3	*\$40 free slot play (valid Aug 8-9)	* (2) Nights I-tolet Stay	* 50 Piece Food Slorage (Aug 10)	ł
	*\$40 free slot play (valid Aug 11-13)	L	* Soap & Hand Dispenser (Aug 17)	
1	*\$40 free slot play (valid Aug 15-16) *\$40 free slot play (valid Aug 18-20)	Masters of Megic - thru August 10	Wireless Mobile Phone Zone (Aug 24)	
1	* \$40 free slot play (valid Aug 22-23)	* (2) free tickets	3 Piece BBQ Set (Aug 31)	
1	*\$40 free slot play (valid Aug 25-27)	i	I	i
1	*\$40 free slot play (valid Aug 20-27)	i	Play your Points	
	and the and bush (Applic Viol. 20-20)	Ī	*August 6 & Seplemeber 1 (10am-10pm)	i
i	் யுற lo (4) Hotel sizys up to (2) nights	į.	Exchange comps for Free play (2-1)	
Ī	any day (8 nights lotal - 7 days between trips)	İ		
1	end cold to influences - Leads persect tubel	1	August Multipliers	
i	Proe Dining Cradit	ļ	Every Thursday in August and August 15-16	
ł	*\$15 Dining Credit (Aug 1-31)		*2x Pialinum, 3x Legend, 5x Elite, 7x Grand	
XX STATES AND ADDRESS OF	P. S.	A String Str. Special Funni Officer vant Autropa		
Vasino Name &	The Play Jose Feed & Gin Office Street Play 1 (1997) The Play I could be seen that the	CONTRACTOR Offers Received 1 Contractor	Trial Promotion Offers	(1) One Received to Associate
Peppermili	Free Slot Play Offer & Hotel Offer		Play the Pros Football Contest	Sioi August Nights Siot Tournament
	* \$20 free slot play (valid July 29- Aug 1)		*1 Free Entry for Season long football contest	*Aug 3-4
Total Ollors Received	*\$20 from slot play (valid Aug 2)		the state of the s	*(1) Free entry
3	* \$20 free slot play (valid Aug 5-6)	,	\$210,008 Amore Flat and Cash Giveaway	*\$40,000 Prize Pool - \$10,000 first Prize
1 '	*\$20 free slot play (valid Aug 9)		*June 15 - September 5, 2014	Training the store of the state
4	*\$20 free slot play (valid Aug 12-15)		* Swipe and Win a Prize Daily	, T
1	\$20 free slot play (valid Aug 19-22)	•	* Collect Letters and Spelithe word of the month	
i .	\$20 free slot play (valid Aug 23)		*One Free Letter per day - Earn 20 Points for another	
1	* \$20 free slot play (valid Aug 26-29) * \$20 free slot play (valid Aug 30)	,	 	
1	azu iree siot pray (valid Aug 30)	·	Sunday Big Spin	
	* (2) free nights in Peppermill Tower (7/26-8/28)		"Sundays - Noon-midnight	
	"Sunday -Thursday	·	Kiosk game for chance to win \$5-\$1,000 Free pley	* *
	Suitely - mulausy	· ·	One free swipe per day	•
September Sales September	Free Pay Horel Food & Gift Offers	To the Edit of Special Event Offers (\$71)	* Red Card holders must earn one point to qualify	
2 - Casino Name	CAST COURT (1911) Drain Harrister	A Par A Land A JOHn Peceloni	But St. (Complete State of St. (St. 1941) Co.	es a Journament Offers &
Atlantis	Free Slot Play Offer & Hotel Offer	Wyponna Concert	Batman Wonder Wheels Slot Party	Constitution of the second Section Sec
1	'\$10 Free Play (Aug 4-6)	*August 29th - Friday at 9pm	*August 15-16	·
Total Offers Received	*\$15-\$200 Free Play (Aug 16)	* (2) free tickets	* Free entries between 4p-midrigibl (Aug 15)	
1 1	*\$10 Free Play (Aug 20-21)	1 * *	* Drawings every 30 minutes (7-10p on Aug 16)	
}	*\$10 Frae Play (Aug 26-28)		,	
1	Swipe & Win (Aug 30)		Driven to Win (\$100,000 Quarterly Weekend)	
1			*August 22-23	
]	* (2) free nights Deluxa Tower (Aug 1-31)		* Drawings at 8p and 10p each day * Grand Prize (BMW)	
				·
	* (1) Free Hol August Nights T-shirt (Aug 1-2)			
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Direct Mail Offer Comparison by Category \$100 ADT Reno Player (August 2014)

Casino Name	Free Pay Hotel Food & Gift Office State Play Office Recovery 17	Special Event Offers (6.2.4)	Promotion Offers	word: Tournement Offers
Total Ollers Recoived	*\$5 fine oblightsy (velid Aug 4) *35 fine oblightsy (velid Aug 4) *35 fine oblightsy (velid Aug 11) *35 fine oblightsy (velid Aug 18) *35 fine oblightsy (velid Aug 76) *35 fine oblightsy (velid Aug 76) *359 Room Rates Sunday **Thursday - August 1-31 *\$5 Resort Credit for Hotel Rems		51 Million Dollar Game Changerr Flay dally Logacy Video Lotie Logacy Video Lotie Random Riches Big Sirike Progressive Brank the Bank Bonuans S100,008 Mustating & Money Madness Thus September 7 Drawfing on Friday, Salurdey and Sunday Grand Prize (2014 Mustang)	
Casino Name (L.) Nugget Total Otters Received	System Fine Party Hotels Frod & GHT Offers 200 Miles Share Takes Note 1, 200 Miles 1 (200 Miles	Special Event Office 1	Promotion Offers (I) Other piceway 15.5 \$6,000 Text 4 Tresure *August 16-17 *Play delly game via Text on Phone	P Cournement Offers - Ways (6) Offers Received: 1 / 18.55





Direct Mail Offer Comparison by Category \$50 ADT Reno Player (August 2014)

Caretownson automatical	Froe Play Hotel, Food & Gift Offers A	Tellero chorry on		
Cas no flame	hed a first (1) Offers Received	(Special Event Offers)	Promotion Offers	Tournament Offers (0) Offers Received
GSR	Free Slot Play & Hotel Offer	Masters of Magic - thru August 10	Sunday Gift Give Aways	THE PROPERTY (II) CHIEFE RECEIVED AS ASSAULT SE
1	* \$15 froe slot play (valid Aug 1-2)	* (2) free tickets	* Each Sunday in August (2-6p)	1
Total Offers Received	* \$15 free aiot play (volid Aug 4-6)	1 ,-,	* Wireless Headphones (Aug 3)	!
2	*\$15 free slot play (valid Aug 8-9)	1	* 50 Piece Food Storage (Aug 10)	
į.	* \$15 froe clot play (valid Aug 11-13)	1	Soap & Hand Dispenser (Aug 17)	
	*\$15 free alot play (valid Aug 15-16)	j	*Wireless Mobile Phone Zone (Aug 24)	1
	* \$15 free alot play (valid Aug 18-20)	i .	*3 Place BBQ Sot (Aug 31)	ŀ
	*\$15 free alot play (valid Aug 22-23)	1	a very bon on (vn8 21)	ŀ
1	*\$15 free slot play (valid Aug 25-27)	ŧ	Pisy your Points	i
i	* \$15 free slot play (valid Aug 29-30)	ĺ		
l .			* August 6 & Septemeber 1 (10am-10pm) * Exchange comps for Free play (2-1)	
1	* (2) Free nights - Sun-Thur		Countings competer Free play (2-1)	
1	any day (6) nights total -10 days between trips)	1	August Multipliers	
ì	1	†	* Every Thursday in August and August 15-16	į
	Free Dining Credit	<u> </u>	*2x Platinum, 3x Legend, 5x Elite, 7x Grand	1
<u></u>	*\$5 Dining Credit (Aug 1-31) (Sun-Fri)	i	and annual, and angeline, and colle, and College	
	Free Play Hotal Food & Gin Difers	Special Eveni Offers (1999)	Promotion Offers	Coloniament Office (Co.)
Casino Name	A TANAMA SETTI Office Received E. T. Care Co.	Alc: a 12 (0) Offers Received at 45 1 1 2	The state of the s	to Dies Bece ver 12 12 22
Peppermill	Free Slot Play Offer & Hotel Offer		\$210,000 Amore First and Cash Giveaway	A CONTRACTOR OF THE PROPERTY O
	*\$10 free slot play (valid July 29-Aug 1)	į .	* June 15 - September 6, 2014	1
Total Offers Received	*\$10 free slot play (valid Aug 2)		* Swipe and Win a Prize Daily	
1 '	*\$10 free slot play (valid Aug 5-8)	[* Collect Letters and Spall the word of the month	Į.
1	\$10 free slot play (valid Aug 9)	ļ	* One Free Letter per day - Earn 20 Points for another	{
I .	*\$10 free slot play valid Aug 12-15)	Ē.	''	
1	*\$10 free slot play (valid Aug 18-22)	ł	Sunday Big Spin	
1	*\$10 free alol play (valid Aug 23)	l .	* Sundays - Noon-midnight	
1	*\$10 fee slot play (valid Aug 26-29) *\$10 fee slot play (valid Aug 30)	{	* Klosk game for chance to win \$5-\$1,000 Free play	
	4 to line aidt birth (Attid Vind 20)		* One free swips per day	
1	*(2) free rights in Peppermill Tower (7/28-8/28)		* Red Card holders must earn one point to qualify	
1	* Sunday - Thursday	i		ł
ł	Contray - Thursday		,	i i
CONTRACTOR STATES	CELEVITY Free Play Hotel Food & Gitt Offers - Supply	COLUMN PURE PRESENT THE WORLD SAVE TO BE SEEN	A100 - 00 - 00 - 00 - 00 - 00 - 00 - 00	
Casino Name	PTI Dies Regiver	Special Event Official 1 (1) (0) Official Received 1	Romoton Offers (1997) 1997	Conflournment Offers
Atlantis	Free Slot Play Offer & Hotel Offer	The second secon	Balman Wonder Wheels Slot Party	Land (III) Offers Received at 1
į l	*\$5 Free Play (Aug 4-6)		* August 15-16	
Total Offers Received	'\$10-\$100 Free Play (Aug 16)		* Free entries between 4p-midngtht (Aug 15)	
1 1	*\$5 Free Play (Aug 20-21)		* Drawings every 30 minutes (7-10p on Aug 16)	
1	"\$5 Free Play (Aug 26-28)		and the contract of the cutting (a)	
	"Swipe & Win (Aug 30)	I	Orlven to Win (\$198,000 Quanerly Weekend)	
1		l	* August 22-23	
1 1	*2 for 1 room nights (Aug 1-31)		* Drawings at 80 and 10e each day	
	Commignis group (-VI)		' Grand Prize (BMW)	
	A 241 Pro- 17 14			
1	* (1) Free Hot August Nights T-shirt (Aug 1-2)			
				L



EXHIBIT 30 Part 3 of 3

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 30 Part 3 of 3



Direct Mail Offer Comparison by Category \$50 ADT Reno Player (August 2014)

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res 6lot Play Other & Hotel Offer	Office Received #42.00	Assembly on the Committee of the Committ	Fig. (0) Offen Received
* \$5 free slot play (valid Aug 4) * \$5 free slot play (valid Aug 11)	,	* Play delly * Logacy Video Lotto	
* \$5 free alot play (valid Aug 25) * \$39 Room Rates Bunday - Thursday - August 1-31		* Random Riches * Big Strike Progressive * Break the Bank Bonuses	
* \$5 Resert Credit for Hotel flems		*Thru Suptember 7 * Drawings on Friday, Saturday and Sunday * Grend Prize (2014 Mustang)	
Street Flay, Hotel; Food & Gift Offices	it Special Event Offers	The Report of the Property of	100 Total Tournament Offers (128) Quite
* \$10 freu siot play (valid Aug 5-7) * \$10 free slot play (valid Aug 11-14)	The state of the s	Seo,000 lext 4 Treasure	2 La La 10) Offers Received
* \$10 free slot play (valid Aug 17-20) * \$10 free slot play (valid Aug 23-26)		* Play daily game vis Text on Phone	
* \$5 Dining Cradit (Aug 6-9) * \$5 Dining Cradit (Aug 10-22) * \$5 Dining Cradit (Aug 24-26)		·	
	* \$5 free sot play (valid Aup 4) \$5 free sot play (valid Aup 11) \$5 free sot play (valid Aup 18) \$5 free sat play (valid Aup 18) \$5 free sat play (valid Aup 26) \$39 Room Ratee Sunday - Thurday - August 1-31 \$5 Rosort Credit for Hotel Boms \$5 Rosort Credit for Hotel Boms \$6 Rosort Credit for Hotel Boms \$7 Free Flay, Hotel Food 8. Off Offers \$7 Free Flay, Hotel Food 8. Off Offers \$7 Sto Free sot play (valid Aup 11-14) \$10 free sot play (valid Aup 11-14) \$10 free sot play (valid Aup 17-20) \$10 free sot play (valid Aup 23-36) \$5 Dining Credit (Aup 6-9) \$5 Dining Credit (Aup 16-22)	** \$5 free sot play yeald Aug 4) \$5 free sot play yeald Aug 11) \$5 free sot play yeald Aug 11) \$5 free sot play yeald Aug 25) \$39 Room Ratee Sunday - Thurday - August 1-31 \$5 Rosort Credit for Hotel items \$5 Uniforms for lay (valid Aug 11-14) \$10 free sot play (valid Aug 11-14) \$10 free sot play (valid Aug 17-20) \$10 free sot play (valid Aug 17-20) \$10 free sot play (valid Aug 17-20) \$5 Dining Credit (Aug 6-9) \$5 Dining Credit (Aug 10-22)	** 55 free sot play (valid Aug 4) **S free sot play (valid Aug 4) **S free sot play (valid Aug 11) **S free sot play (valid Aug 25) **S free sot play (valid Aug 27) **S free sot play (valid Aug 27) **S free sot play (valid Aug 27) **S for sot play (valid Aug 27) **S for sot play (valid Aug 27) **S for so to play (valid Aug 27) **S



美国的特别的	The same deposit all some General and an artistical		Security of the security of th
Free Play			\$50-\$5(n) Free Play (Aug. 16)
	\$125 Free Play (Aug 21-29)		\$50 Free Play (Aug 20-20)
	i e		330 Fact by (Aug 20-20)
	2250		\$100
lotel	(2) Free nights - any day - Aug 3 31	(2) Free nights - Aug 15 16	(2) free nights -Aug 5-9
	Multiple stays allowed (3 days between trips)	(2) Fice nights - Aug 19-21	(2) free nights - Aug 15-16
\$45 per night value)	up-10 (14) stiglas	(2) Free nights - Aug 22-24	(3) free nights - Aug 21-24
	· ·	, ,	(12) free triggies - Nutr 21-24
			(2) fice Nights - Aug 29-30
	\$130	\$270	\$405
Diaing	\$25 Dining Credit - August 3-31		
	1		İ
Giftx/Other	Wireless Headphones - August 3	50	so
(\$40/320 per gift)			
same to hea file)	50 Pieco Food Storage - August 10	1	
	Soop & Hand Dispenser - August 17	1	
	Wireless Mobile Plane Zone - August 24	<u> </u>	
	3 Piece BBQ Ser - August 3		!
	\$100	30	50
Promotion Events	Grand Power Winners Juckpot (daily)	\$210,000 Fiar and Coats Givenway (dnily)	Morey Maker Jackpot (dally)
\$10 per event)	55 Grand/Muhipliers (Wednosdays)	Buona Fortuna Collect and Win (daily)	Baiman Siot Party (Aug 15-16)
\$20 per week for daily	Points for Free Play Exchange Day (August 6)	\$10,000 Big Soin Kiosk Game (Sundays)	Driven to Win \$100k Givenway (Aug 22-23)
nonnitimud entivities	1	Points for Free Play Exchange Days (every Thursday)	Comp Point Far Free Play Exchange (Aug 5,21,24)
e.rondon: progress (ves)	1	, and a second control of the second control	Cough tour time time time time (ving 2'11'74)
	i		
Point Mukipliers .	\$120	\$320	5240
	2x,3x,5x,7x Paints (Every Tourseley)	6x Points (Aug 15-16)	4x Points (Aug 3,15)
\$30 per dujý	2x,3x,5x,7x Points (Aug 15,16 mm 25)	5x Points (Aug 22)	2x/3x(Plas/Diamond) - (Aug 8,14,20)
	1	[4x Points (every Wednesday)	3x Points (Aug 11,25)
	1		4x Reels (Aug 7,27)
			2x Points (Aug 1,18,28,31)
	\$2/0	52-40	\$300
remiam Evenis	Tony Beancil (August 9 - Iwo tickets & two night stay)		3300
3/50 par event)		§	Ī
		•	
for Premium Events	\$150	50	10
	\$85,000 Cash Weekend (August 22-24)	CanFest - August 23	Viva Finsta - Aug 9 - Dinner for 2
F75 per event)	Drawings & Two free nights	(2) VIP Tickets - senting and Buffet	The state of the s
	\$75	\$7.5	875
Concort Offers	Musters of Magic (thru August 10)		Wynoma & The Big Noise (Aug 20)
	(2) free tickets		* Two tickets
	\$40		375
ret Tournamen!s	1	\$15,000 Bingo Blas (Aug 19)	
20 per day offered)	1	1	1
	30	\$20	92
vitalionsi	1	Slot August Nights Siot Tournament (Aug 3-4)	\$40,000 Upside Down Tournament (Aug 17-18)
ournaments	I .	Triple Header Slot Tournament (Aug 24-25)	The same same same same same same same sam
75 event only)		1	į .
) 25 event & hatel)	50	\$250	\$125
ACCUMANT OF THE PARTY.		THE RESIDENCE OF THE PARTY OF T	Control of the Contro
建设工作工作的	A STATE OF THE PARTY OF THE PAR		



Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$250 ADT Sacramento slot player

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Free Play	(S20 Free Play (Aug J-31)	520) ree play (Aug 5-7)
		\$20 Free play (Aug 11-14)
	i	\$20 Free play (Aug 17-20)
	ŀ	\$20 Free play (Aug 23-26)
		The part (Amy 20-00)
	\$20	\$80
Hotel	(1) free night - any day - Ang 1-31	
(\$45 per night value)	(2) free nights - any day - through Aug 31	
	\$135	
Dining		\$10 Dining Credit (Aug 6-9)
	1	\$10 Dining Credit (Aug 19-22)
		\$10 Dining Credit (Aug 24-26)
	sa	530
Gift#Other		500
(\$40/\$20 per gift)	j	
	50	
Promotion Events	Break the Hank Bonuses (daily)	SO Text 4 Treasure July 7 - August 17
(\$40 per eveni)	\$1 Million Game Changer (daily)	
(\$20 per week for daily	\$100k Mustang & Money Drawings (weekends)	
promotianol activities	Points to Free Play (Friday's)	
i.e.rundom progressives)	Time to receip (rinitys)	
men of more than the contract of		. 1
•	\$320	\$40
Paint Multipliers		2x Points (Aug 6,7,12,13,14,15,16,18,19,20,21,24,26)
(\$30 per day)		3x Points (Aug 4,10,25)
		4x Points (Aug 3)
	sp	
Premium Events	30	\$5/0
(\$150 per eyeni)	50	so
Non Premium Events		
(\$75 per event)	30	
Concert Offers	Dick Fox Golden Boys (Aug 1) - (2) free tickets	
	Beach Boys (Aug 2) - (2) free tickets	
	Sara Barcilles (Aug 8) - (2) free tickets	
	Gabriel Ighesias (Aug 9) - (2) free tickets	i
	Thompson Square (Aug 15) - (2) free tickets	
	Brian Regan (Aug 22) - (2) free tickets	
	Lucus Oil Races (Aug 22-23) - (2) free tickets	
	David Gray (Aug 29) - (2) free tickets	
	Engelbert Humperdinck (Aug 30) - (2) free tickets	
	Tsai Chin (Aug 31) - (2) free tickets	
	6760	ļ
roc Tournaments	\$750 \$15,000 Bingo Biliz (Aug 14)	50
\$20 per day offered)	inject Dings Dina (Aug 1-1)	
nvitationa)	\$20	\$0
ovinaments	1	\$20,000 777 Slot Tournment - Aug 22-24
\$75 event only)	1	
\$125 event & hotel)	\$0	\$75
	THE RESERVE OF THE PARTY OF THE PARTY.	





Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$100 ADT Sacramento slot player

ree Play	\$50 Free Play (Aug 4-18)	OCCUPATION OF THE PROPERTY OF	AND AND THE PROPERTY OF THE PARTY OF THE PAR
reering	\$50 Free Play (Aug 21-29)	\$50 I ree Play (August 0-31)	\$15 Free Plny (Aug 20-28)
	*nu cree till? (veil Xt-5a)		
	\$100		
lotet	(2) Free nights - any day - Aug 3 31	(2) Free nights - Sunday-Thursday - August 3-31	(1) Free Night - Aug 4-31
\$45 pernight value)	Multiple stays allowed (3 days between trips)	(2) Free nights - Aug. 19-21	Monday - Thursday
	up to (14) nights		Michaely - Hursday
	\$630	\$160	\$45
Pining	\$15 Dining Credit - August 3-31		***
	\$15		
ilits/Other	Wireless Hendphones - August 3		
\$40/\$20 per gift)	50 Piece Food Storage - August 10		
	Soap & Hand Dispenser - August 17	·	
	Wireless Mobile Phone Zone - August 24		
	3 Piece BBQ Set - August 3)		
	\$100	5.0	
remotion Events	Grand Power Winners Jackpot (daily)	\$210,000 Fiat and Cash Givenway (daily)	
\$40 per event)	55 Grand/Multipliers (Wednesdays)	Buona Featura Collect and Win (daily)	Money Maker Jackpot (duily)
\$20 per week for dally	Points for Free Play Exchange Day (August 6)	S10,000 Big Soin Kiosk Game (Sundays)	Batman Slot Party (Aug 15-16)
omotional activities		Points for Free Play Exchange Days (every Thursday)	Driven to Win \$100k Givenway (Aug 22-23)
e,ruudoni progressives)	1	to the ties they Exchange Days (every Indisday)	Comp Point For Prec Play Exchange (Aug 5,21,24)
, - ,		•	
	\$120	5320	\$240
oint Multipliers	2x,3x,5x,7x Points (Every Thursday)	6x Points (Aug 15-16)	4x Points (Aug 3.15)
(ייָס <i>)</i>	2x,3x,5x,7x Points (Aug 15,16 and 25)	Sx Points (Aug 22)	2x/3x(Pin/Dismond) - (Aug 8,14,20)
		4x Points (every Wednesday)	3x Points (Aug 11,25)
	· ·		4x Reck (Aug 7,27)
		1	2x Points (Aug 1,18,28,31)
	5210	\$240	2390
reminin Events			
\$150 per event)	•		
	, m		
on Premium Events 175 per event)	\$88,000 Cash Weekend (August 22-24)		
irs per evenij	Drawings & Two free nights		
oncert Offers	\$75 Masters of Magic (thru August 10)	03	03
onter (Oileig			
	(2) free tickets	1	
rec Tournaments	\$40	50	\$0
20 per day offered)		\$15,000 Bingo Binst (Aug 19)	
p- way afferent	su su		
vitational	3//	Stat August Victor Chart	
onturaments	1	Slot August Nights Slot Tournament (Aug 3-4)	
75 eveni imbe)	1	Triple Meader Slot Tournament (Aug 24-25)	
125 event & hotel)	\$0		\
AND THE RESERVE		\$250	. 02
THE PROPERTY OF THE PARTY OF TH		《大学》,《大学》,"大学》,"大学》,"大学》,"大学》,"大学》,"大学》,"大学》,"	THE PROPERTY OF THE PROPERTY O



Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$100 ADT Sacramento slot player

Free Play	A STATE OF THE PROPERTY OF THE	SID to a local state of the same state of the sa
		\$10 Free play (Aug 5-7)
		\$10 Free play (Aug 11-14)
		\$10 Free play (Aug 17-20)
		\$10 Free play (Aug 23-26)
Hotel	03	340
(\$45 per night value)		
(#45 per nigni varae)		
	so	
Dining		\$5 Dining Credit (Aug 6-9)
		\$5 Dining Credit (Aug 19-22)
		S5 Dining Credit (Aug 19-22) S5 Dining Credit (Aug 24-26)
	\$0	
Gifts/Other	4"	535
(\$40/\$20 per gift)		
	so	
Promotion Eyents	Break the Bank Bonuses (daily)	Text 4 Treasure July 7 - August 17
(\$40 per event)	\$1 Million Game Changer (daily)	
(\$20 per week for daily	\$100k Mustang & Money Drawings (weekends)	a, me
promotional activities	Points to Free Play (Friday's)	
i.e.random progressives)		
· . · · · · · · · · · · · · · · · · · ·	\$320	\$40
Point Multipliers	1	2x Points (Ang 6,7,12,13,14,15,16,18,19,20,21,24,26)
		3x Points (Aug 4,10,25)
		4x Points (Aug 3)
		*
Premium Events	\$0	\$510
\$150 per event)	\$0	
Non Fremium Events	30	
\$75 per event)	\$0	
Concert Offers		
	so	so
Free Tournaments		\$0
S20 per day offered)		
	30	so
nvitational		
fournaments		
375 event only)		1
\$125 event & hotel)	SO SO	so
THE SECOND SECTION		





Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$50 ADT Sacramento slot player

SR0 Free Plny (Aug 2 (2) Free nights - nay Multiple stays allowed up to (14) nights - nay Multiple stays allowed up to (14) nights SZ0 Dinlag Credit - A Wireless Hendphones SO Piece Food Storage Sonp & Hand Dispone Wireless Mobile Phon 3 Piece MBQ Set - Aut Dispone Wireless Mobile Phon 3 Piece MBQ Set - Aut Set Set Set Set Set Set Set Set Set Se	act resolves a C2M of Fall September 1		PERSONAL PRODUCTION OF THE PROPERTY OF THE PRO
Hotel (24) Free night value) (25) Free night value) Dining Dining Dining Dining S20 Dining Credit - A S20 Dining Credit - A Gitts/Other S40/S20 per glft) S50 Piece Food Storng Soop & Hand Dispone Wireless Mobile Phot 3 Piece HBQ Set - Au Promotion Events S40 per week for doily- fromotional activities extransion progressives) Point Multipliers S30 per doy Dent Multipliers S30 per doy Dent Multipliers S30 per doy Masters of Magic (the C2) free tickets Treatment Events S37 per event) Dencert Offers Masters of Magic (the C2) free tickets Tree Tournaments S20 per doy offered) Avitational Divitational	B 1-1"/		\$15 Free Play (Aug 20-28)
Multiple stays allow up to (14) nights	g 21-29)		or row ray (Aug 20-2n)
Multiple stays allow up to (14) nights	\$160		\$15
up to (14) nights S20 Dining S20 Dining Credit - A Sifts/Other Wireless Hendphones S60 Piece Food Storng S60 per event) S20 per veent of the Sift Phot Sift Per Play E Permettion Events S60 per veent of the Sift Phot Sift Free Play E Points for Free Play E S20 per day) S20 per day Masters of Magic (three Caper of Magic (three Caper day) Masters of Magic (three Caper day) S20 per day offered Masters of Magic (three Caper day) S20 per day offered	ny day - Aug 3-31	(2) Free nights - Aug 19-21	(1) Free Night - Aug 4-31
Dining S20 Dining Credit - A Gifts/Other 3/40/320 per glft) So Piece Food Stong Song & Hendphones So Piece Food Stong Song & Hendphones So Piece Food Stong Song & Hand Dispone Wireless Mobile Phot 3 Piece HBQ Set - Au Fromotion Events S40 per week for delip- fromotional activities cerandom progressives) Paint Multipliers S10 per depty 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A) Freidum Events S130 per event) Son Premium Events S130 per event) Son Premium Events S130 per event Masters of Magic (the (2) free tickets Free Tournaments S20 per day offered) Avitational utranaments	wed (3 days between trips)		Monday - Thursday
Sifts/Other 3/40/\$20 per y(f) So Piece Food Stong Song & Hand Dispons Wireless Mobile Phore Wireless Mobile Phore 3 Piece 1/18 Q Sci - Au Promotion Events 540 per vector for daily romotional activities exrandom progressives) Point Multipliers \$20 per week for daily romotional activities exrandom progressives) Point Multipliers \$20 per day) \$20 yex yex for daily romotional activities exrandom progressives) Foints for Free Play E 2x,3x,5x,7x Points (A			Manual y
Gifts/Other (\$A(0/\$20 per ylft)	\$630		
340/320 per glf) 50 Piece Food Storng Song & Hard Dispon Wifeless Mobile Phot 3 Piece HBQ Set - Au Promotion Events 540 per event) 540 per veek for doily romotional activities extended progressives) 22,3x,5x,7x Points (22,3x,5x,7x Points (22,3x,5x,7x Points (32,3x,5x,7x Points (42,3x,5x,7x Points (42,3x,5x,5x,7x Points (42,3x,5x,5x,7x Points (42,3x,5x,5x,7x Points (42,3x,5x,5x,5x,7x Points (42,3x,5x,5x,5x,7x Points (42,3x,5x,5x,5x,5x,5x,5x,5x,5x,5x,5x,5x,5x,5x	- August 3-31		343
SO Piece Food Storing Sorp & Hand Dispore Wireless Mohle Phot 3 Piece BBQ Set - Au romotion Events 640 per even) 550 per even) 610 th Multipliers 610 per day) 611 22x,3x,5x,7x Points (22x,3x,5x,7x Points (32x,3x,5x,7x Points (42x,3x,5x,7x Points (\$20		so
Sorp & Hand Dispone Wireless Mobile Phot 3 Piece 1802 bet 187	nes - August 3		
Witeless Mobile Phot 3 Piece 1BDQ Set - Au 2 Permettion Events 3540 per event) 5540 per event) 555 GrandPower Winner 55 GrandPower 60 to Free Play E 6			
3 Prece IMPQ Set - Au Promotion Events 540 per week for daily strong for daily			į
Grand Power Winners \$40 per event \$50 ger week for delily roundtond activilite e random progressives) Points for Free Play E 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (A 2x,3x,	hone Zone - August 24		
540 per event) 550 GrandMultipliers Points for failly romotional activities extransion progressives) 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (B 2x,3x,5x			
540 per vevel) 550 GrandMultipliers Folus for failly romotional activities cerundom progressives) 22x,3x,5x,7x Points (E 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (B 2x,3x,5x,5	\$100	so.	
540 per vevel) 550 GrandMultipliers Folus for failly romotional activities cerundom progressives) 22x,3x,5x,7x Points (E 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (B 2x,3x,5x,5	ers Jackpot (daily)	\$210,000 Fint and Cash Givenway (daily)	03
S20 per week for dolly points for Free Play E vormotional activities erandom progressives) 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points		Buona Fortana Collect and Win (daily)	Money Maker Inckpot (daily)
onnolonal activities errondom progressives) olint Multipliers 22,3x,5x,7x Points (2 2x,3x,5x,7x Points (3 2x,3x,5x,7x Points (4 2x,	Exchange Day (Appens) 6)	510,000 Big Soin Klosk Game (Sundays)	Baunan Slot Party (Aug 15-16)
united in progressives) alist Multipliers 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (A 2	, and a second	Beint for Franchist County (Sundays)	Driven to Win \$100k Giveaway (Aug 22-23)
oint Multipliers 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (E 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (A 2x,3x,5x,7x Points (B 2x,3		Points for Free Play Exchange Days (every Thursday)	Comp Point Per Free Play Exchange (Aug 5,21,24)
retulum Events RISO per comit on Premium Events RISO per event) Concert Offers Concert Offe			
retulum Events RISO per comit on Premium Events RISO per event) Concert Offers Concert Offe	\$120	\$3.20	8240
retulum Events 8150 per ovent) ion Premtum Events 875 per event) ioncert Offers Masters of Magic (thr (2) free tickets ree Tournaments E20 per day offered) aviitational		6x Points (Aug 15-16)	4x Points (Aug 3,15)
ion Premium Events 873 per event) Ioneert Offers Masters of Magic (three tickets ree Tournaments 120 per day offered) Authalional authalional	(Aug 15,16 and 25)	5x Points (Aug 22)	2x/3x(Plat/Dismontl) - (Aug 8,14,20)
ion Premium Events 873 per event) Ioneert Offers Masters of Magic (three tickets ree Tournaments 120 per day offered) Authalional authalional	• •	4x Points (every Wednesday)	3x Points (Aug 11,25)
ion Premium Events 873 per event Dencert Offers Masters of Magic (three tinkets Tree Tournaments 820 per day offered) avitational durantees		, ()	
ion Premium Events 873 per event Dencert Offers Masters of Magic (three tinkets Tree Tournaments 820 per day offered) avitational durantees			dx Recis (Aug 7,27)
ion Premium Events 873 per event Dencert Offers Masters of Magic (three tinkets Tree Tournaments 820 per day offered) avitational durantees	\$210	\$240	2x Points (Aug 1,18,28,31)
ton Premium Events 873 per event) lunceri Offers (2) free tickets ree Tournaments 20 per day offered) avitational ournaments			\$390
on Premium Events 7.7 per event) loncert Offers (2) free tickets ree Tournaments 20 per day offered) uvitational purnaments			·
Oncert Offers Masters of Magic (thru (2) free tickets ree Tournaments 20 per day offered uvitational ournaments	\$17		
Oncert Offers Masters of Magic (thru (2) free tickets ree Tournaments 20 per day offered uvitational ournaments		\$0	.50
oncert Offers Masters of Magic (three tickets ree Tournaments 20 per day offered) uvitational purnaments		•	
(2) free tickets ree Tournaments 520 per day offered) avitational ournaments	50		
(2) free tickets ree Tournaments 520 per day offered) avitational ournaments			
rec Tournaments 20 per day officed) avitational ournaments			
i20 per day officraci) 	\$40	1	1
i20 per day official) .vitalional purnaments	210	\$7	30
vitational surnaments		\$15,000 Bingo Blast (Aug 19)	
urnaments	40		}
urnaments		520	
		Slot August Nights Slot Tournament (Aug 3-4)	
		· · · · · · · · · · · · · · · · · · ·	
75 event only)		1	İ
125 event & hosel)	50	\$125	



Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$50 ADT Sacramento slot player

Free Play	Suvercheggeya	AND THE PROPERTY OF THE PROPER
irree irany		\$5 Free play (Aug 5-7)
		\$5 Free play (Aug 11-14)
		\$5 Free play (Aug 17-20)
	1	\$5 Free play (Aug 23-26)
	80	
Hotel		\$20
(\$45 per night value)		
	02	so.
Dining		\$5 Dining Credit (Aug 6-9)
		\$5 Dining Credit (Aug 19-22)
		\$5 Dining Credit (Aug 24-26)
		\$15
Gifts/Other		313
(\$40/\$20 per gift)	-	
	1	· ·
	\$0	
Promotion Events	Break the Bank Bonuses (daily)	Text 4 Treasure July 7 - August 17
(\$40 per event)	\$1 Million Game Changer (daily)	Total Constitution of August 17
(\$20 per week for daily	\$100k Mustang & Money Drawings (weekends)	• • •
promotional activitles .	Points to Free Play (Friday's)	•
.e.random progressives)		
,	· ·	
	\$320	
Point Multipliers		2x Points (Aug 6,7,12,13,14,15,16,18,19,20,21,24,26)
		3x Points (Aug 4,10,25)
	į.	4x Points (Aug 3)
	1	W. 5 5 / 2 .
	so	\$5/0
Premium Events		9570
\$150 per eveni)	\$0	so
Von Premium Events		
\$75 per event)	\$0	
Concert Offers	,	The state of the s
	50	\$0
Tree Tournaments		
\$20 per day offered)	·	
	50	\$0
nvitational		μν
Cournaments	Į.	
\$75 event only)	†	
\$125 event & hotel)	so	





5250 ADT Slot Player Sacramento Direct Mail Free Slot Play Offers Received

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		g 1/2 g/1		<i>K</i> 1		÷.	and the most			San San San San	***		10.0	
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	3					Check to his	- J	50 (40) (40) 50 (40) (40) (40)						
	· 10 40 4	74.77	23.7							salamin a Summarian de la compania			a Marianica de	25.0
(n#Ettel											海斯尼	900	L(1) =	
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S100 ADT Slot Player Sacramento Direct Mail Free Slot Play Offers Received

			June			July			tugeul					
	fal Wrek	2nd Weak	Srd Woot	4th Week	1st Wrok	2nd West	3rd Week	4th Week	9th Which	14.864	hal Watel	Há Ngo k	44.964	50 Time
GSR	-	*	·		10072	al Thirt	1477/g	Pig	- John Cynnedd Daeth a differen	Join 1	1	Rive		18 m in 1800
						.,,,,,,	3,3000	74604	* ***	*	A Paris	To discuss Williams	Marin Control	er a warming
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·	;								many () California	Sen and sense make	See 16 Thatties		the territorial of	the Australia
Atlantis		T (Company)	2: C									menta was baga was is a salah sak	3 4 4	707
Silver Legacy		1 1 1		<u> </u>	3				jana ja Gjaj Koja ja josepaja		en de la companya de la companya de la companya de la companya de la companya de la companya de la companya de	5	**************************************	and the second
Nugget	1.00					201			- 10 mg	arting	1000	DATES		200070





S50 ADT Slot Player Sacramento Direct Mail Free Slot Play Offers Received

			June		1		July			1	J. N			
	Assett Jet	2nd Visigh	3rd Wedi	4th West.	16! Work	2nd Week.	3rd Vryek	41n Wesk	Sin (See)	lit Net	24344	Inf Noot:	415 7/100	Sill What
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liver Legacy]							5.87	T-11-11-11-11-11-11-11-11-11-11-11-11-11	4.1	पर्राप्तर, स्ट्राइट क		200	
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												1177	1 10-31-4-10-31	





Direct Mail Offer Comparison by Category \$250 ADT Sacramento Player (August 2014)

Casino Name	Free Play Hotel Food & Gitt Offers	Screen (2) (3) Office Received	Promotion Offers 11 Offers Received	THE RESERVE TOURS AND THE PARTY OF THE PARTY
GSR	Free Stot Play & Hotel Offer	SBBk Givesway Weekend	Sunday Gift Give Awaye	(0) Offers Received
Total Offers Received	* \$125 free slot play (valid August 4-18) * \$125 free slot play (valid August 21-28)	August 22-24	* Each Sunday in August (2-8p)	
5	The state of the s	* Up to \$10,000 Grand Protes * (2) Nights Hotel Stay	Wireless Headphones (Aug 3)	
1	* (2) free nights - any day - Aug 3-31	1	* 50 Piece Food Storege (Aug 10) * Soap & Hand Dispenser (Aug 17)	
1	"Multiple stays allowed - up to (14) nights	Tony Bannett Concert - August 9 * (2) free tickets	* Wireless Mobile Phone Zone (Aug 24)	1
	* \$25 Dining Credit	(2) Nights Hotel Stay	* 3 Piece BBQ Set (Aug 31)	
	valid August 3-31	,	Pisy your Points	
]	1	Masiers of Magic - thru August 16 * (2) free tickets	*August 6 & Septemater 1 (10am-10pm)	į
}	1	(2) 1100 000015	*Exchange comps for Free play (2-1)	
1	ł		August Multipliers	
		•	* Every Thursday in August and August 15-16 *2x Platinum, 3x Legend, 5x Effe, 7x Grend	
Casino Nama	24 Price Prey Hotel Food A Gift Offers	Special Event Offers	Last Section of the Company of the C	Tournament Offers
Peppemili	Service Control (Villag (Cacanac S) Description (Cacanac S)	(1) Offers Received Can Fast (August 23)	Promotion Offers	Devision (2) Offers Received Sit (6) From (3)
Total Offers Received		5-11pm	6x Points weekend * August 15-16	Slot August Nights Slot Tournsment * Aug 3-4
IDIAI OIRI/S KECOIVOG		* (2) Free lickets + Sosting and Buffet * (2) Free hotel nights	"(2) Free hole(nights	* (1) free entry
		(2) Free notel rights	\$219,000 Amore Fist and Cash Givezway	* \$40,000 Prize Pool - \$10,000 first Prize
		5.11	" June 15 - September 6, 2014	*(2) Free hotal nights
l i			Swips and Win a Prize Daily	
1	!	•	* Collect Letters and Spat the word of the month * One Free Latter per day - Earn 20 Points for another	Triple Header Slot Tournament August 24-25
	1		1	* (1) Free entry
1	' '' !		Sunday Big Spln 'Sundays - Noon-midnight	\$20,000 Prize Pool - \$7,500 first Prize
	·	•	' Klock game for chance to win \$5.\$1,000 Free play	*\$15,000 bonus pool for playing all (3) in series *(2) Free hotel nights
i	ļ		* One free swipe per day * Red Card holders must earn one point to qualify	,,
TAX DE LA CONTRACTION DE L'ACTION	NAME OF TAXABLE PARTY OF TAXABLE PARTY.]	
desicasino name	Fig. Ray Hotel, nood & Girt Chers At con-	pecial Evolutioners (F. 17) (2) Offers Received 6-51	Promotion Officers (# 1995)	
Atlantia	Free Slot Play Offer & Hotel Offer	Viva Fiesta Dinner		Upside Down Slot Tournament
Total Offers Received	* S50-\$500 Free play (August 16) * (2) fine hotel nights - August 15-16	* August 8th * Dinner for (2) ppl at 7pm	*August 15-16	August 17-18
5		(2) free hole! nights	*Frae entries between 4p-midngtht (Aug 15) *Drawings every 30 minutes (7-10p on Aug 16)	* (1) Free entry
	* \$50 Free play (August 20-28) * (2) free hotel nights -August 20-28			\$40,000 Prize Pool - \$10,000 first Prize 450 Winners
	/r1 was noise (siding -writing Sh-50	Wynosna Concert *August 29th - Friday at 9pm	Driven to Win (\$100,600 Quarterly Weekend)	* (2) Free nights
.	,	* (2) free tickets	*August 22-23 *Drawings at 8p and 10p each day	* Buffel for (2)
	ı	* (2) free hotel nights -	* Grand Prize (BMW)	
		L		





Direct Mail Offer Comparison by Category \$250 ADT Sacramento Player (August 2014)

Casino Name	Free Play Hote), Food & Gilt Offers	Special Event Offers	Promotion Office 335 7	Street Stroumment Offers Strong
Silvar Ligacy Total Offers Received	Free Stort Play Offer & Holds of Offer Free Stort Play Offer & Holds of Offer * \$20 free stol play (well August 1-31) *(1) Free hold right (August 1-31) *(2) Free hold right (valid through August 31)	(a) Other Precession of Ot	St Million Dollar Game Changers Play daily Lagncy Video Lotio Random Riches By Brike Progressive By Brike Progressive Break the Bank Borusas \$100,000 Mustang & Money Madness Thrus Seplember 7 Drawings on Friday, Saturday and Sunday ' Grand Prize (2014 Musbing)	315,000 Blogo Bitez Thursday, August 14 (2) trae entities
Nugget Total O'Yers Received 2	Free Sky chola. Food & GR Offer (1986) Free Slot Piey Offer & Hold Offer 1982 (1986) \$20 free slot piey (wald Aug 5-7) \$20 free slot piey (wald Aug 11-14) \$20 free slot piey (wald Aug 11-14) \$20 free slot piey (wald Aug 11-20) \$20 free slot piey (wald Aug 12-26) \$10 Dining Credit (Aug 6-9) \$10 Dining Credit (Aug 19-22) \$10 Dining Credit (Aug 24-20)	Spetial Event Officia (0) Official Received 145 (100 Str.)	Proprietion Offers: 3 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	St. July (smert, Offers) \$20,003 777 Slot Torunament *Aug 22-24 *(1) Fire entry *\$20,000 Prize Pool - \$5,000 first Prize



Direct Mail Offer Comparison by Category \$100 ADT Sacramento Player (August 2014)

G.S.R Total Officer Roomand 3 Total Officer Roomand 3 Total Officer Roomand 3 Total Officer Roomand 3 Total Officer Roomand 4 Total Officer Roomand 3 Total Officer Roomand 4 Total Officer Roomand 5 Total Officer Roomand 5 Total Officer Roomand 4 Total Officer Roomand 5 Total Officer Roomand 5 Total Officer Roomand 5 Total Officer Roomand 5 Total Officer Roomand 5 Total Officer Roomand 5 Total Officer Roomand 6 Total Officer Roomand 7 Total Officer R	Casino Harne	Fine Play, Hotel Fond & Gift Offers	Special Event Offers	Promotion Offers	Tournament Offers (0) Offers Received
** ** **Col fine ship her yould August 21-20) ** **(2) fiee hights - my day - Aug - 3-31 **(3) fine highe stays enlowed - up to (14) nights ** **15 Dring Cred **valid August 3-31 **(2) fine tickets **Identify the stays enlowed - up to (14) nights **Sing the hights - my day - Aug - 3-31 **(2) fine tickets ** **(3) fine tickets **(4) fine tickets **(5) fine tickets **(5) fine tickets **(5) fine tickets **(5) fine tickets **(5) fine tickets **(5) fine tickets **(6) fine tickets **(6) fine tickets **(7) fine tickets **(7) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(8) fine tickets **(9) fi	GSR		S88k Givenway Weekend	Sunday Gift Give Aways	MASSAGE STREET AND AND AND AND AND AND AND AND AND AND
**Comparison of the control of the c	Total Offers Received	*\$50 free slot play (valid August 4-18)		* Each Sunday in August (2-8p)	Í
**Sosp. A Hand Disponser (Aug. 17) **Multiple salive allowed - up to (14) rights **Stip Dining Credit **velid August 3-31 **Sosp. A Hand Disponser (Aug. 17) **Westees Mobile Phane Zone (Aug. 24) **3 Price BBQ Self (Aug. 31) **Play your Points **August Multipliers **Lexation Aarma **Pappermill **Polyment of the Self (Aug. 18) **August Multipliers **Lexation Aarma **Pappermill **Total Others Received **3 **3 Fee Stot Pip Office A Hots Office **Solf Pee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **3 Fee Nights - Peoppermill Tower **Sunday - Thursday - August 3-31 **Total Others Received **August August	3			* 50 Piece Food Storege (Aug 3)	i
* 3 Piece BBQ Set (Aug 31) **Play your Polits* **August 6. Soptember 1 (10am-10pm) **Exchange comps for Free play (2-1) **August Multipliers* **Every Thursday in August and August 15-15 **72. Platinum, 3s. Legend, & Eite, 7s. Grand **Peppermitt **Total Unter Received **Sto Free Sibt Play Offer & Hotel Offer Sibt Play Offer & Hotel Offer Sibt Play Offer & Hotel O		(2) free nights - any day - Aug 3-31	1	* Sosp & Hand Dispenser (Aug 17)	
* \$15 Dining Credit * valid August 2-31		Mulliple stays allowed - up to (14) nights		* Wireless Mobile Phone Zone (Aug 24)	
**Agust 8 & September 1 (10em-10pm) **Exchange comps for Five pby (2-1) **August Multiplers **Castro August August and August 15-15 **Castro August August August and August 15-15 **Castro August August August August 15-15 **Castro August August August August 15-15 **Castro August A		* \$15 Dining Credit	(2) 1100 tickers	- 3 Piece BBQ Set (Aug 31)	}
* Exchange comps for Free play (2-1) August Multipliers * Every Thursday in August and August 15-15 * 2x Plainum, 3x Legend, 5x Else, 7x Grand * Every Thursday in August and August 15-15 * 2x Plainum, 3x Legend, 5x Else, 7x Grand * Feppermill Free Stor Play Office & Recolored * Solid Control of the Story of the August 3 21) * Total Office Recolored * Sunday Big Spin * Sunday Big Sp		* valid August 3-31		Play your Points	i i
August Multipliers Examp Thursday in August and August 15-15 2. Plainum, 3. Lugand, 5. Ete., 7x Grand 2. Standard, 2. Plainum, 3. Lugand, 5. Ete., 7x Grand 2. Standard, 2. Plainum, 3. Lugand, 5. Ete., 7x Grand 2. Standard, 3. Plainum, 3. Lugand, 5. Ete., 7x Grand 2. Standard, 3. Plainum, 3. Lugand, 5. Ete., 7x Grand 2. Standard, 3. Plainum, 3. Lugand, 5. Ete., 7x Grand, 3. Plainum, 3. Lugand, 5. Ete., 7x Grand, 3. Plainum, 3. Lugand, 5. Ete., 7x Grandard, 3. Plainum, 3. Lugand, 5. Lugand, 5. Lugand, 5. Lugand, 5. Lugand, 5. Lugand				*August 6 & Septemeber 1 (10am-10pm)	1
* Every Third say in August and August 15-15 **Z. Plailump, 3. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele,		i		* Exchange comps for Free play (2-1)	1
* Every Third say in August and August 15-15 **Z. Plailump, 3. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele, 7. Grand **Z. Pres Note Indialump, 4. Lapend & Ele,		İ	1	August Multipliers	l i
Casino Name Casino Name Peppermill Total Others Received 3 Casino Name Peppermill Total Others Received 3 Casino Name Casino Name Peppermill Total Others Received 3 Casino Name Casino N				* Every Thursday in August and August 15-15	{
Feppermill Total Citiers Received 3 *Softee askip lay (which August 3-31) *Collect Letters and Spell the word of the month *Sunday - Right Spin *Collect Letters and Spell the word of the month *One First Letter part day - Earn 20 Points for smother *Sunday - Right Spin *Sunday -	SATING CALLS STANGED AND	ESSECTION FIRST PROPERTY HANDS FROM RICHLOW AND VALUE OF THE	ANALON IN THE PROPERTY OF THE	*2x Platinum, 3x Lagend, 5x Eifle, 7x Grand	
Feppermill Total Citiers Received 3 *Softee askip lay (which August 3-31) *Collect Letters and Spell the word of the month *Sunday - Right Spin *Collect Letters and Spell the word of the month *One First Letter part day - Earn 20 Points for smother *Sunday - Right Spin *Sunday -		A State of the 2011 Offers Received	(i) Offers Received	Committee Commit	Journament Offices 3 10 18 12
Total Offers Received 3 Page Nights - Peppermit Tower 3 (3) Free Nights - Peppermit Tower 5 Under your Number of Num	Peppermill	Free Stot Play Offer & Hotel Offer		\$210,000 Amore Flat and Cash Giveaway	Slot August Nights Slot Tournament
**Collect Letters and Spall the word of the morth **Sunday - August 3-31 **Collect Letters and Spall the word of the morth **One Fire Letter and Spall the word of the morth **Sunday - August 3-31 **Sunday - August 3-31 **Sunday - August 3-31 **Sunday - August 3-31 **Sunday - August 3-31 **Sunday - August 3-31 **Sunday - August 3-31 **Sunday - August 3-31 **Sunday - August 3-31 **Triple Header Stot Tournsament **August 24-25 **One Fire a bull of the August 24-25 **Triple Header Stot Tournsament **August 24-25 **Triple Header Stot Tournsament **Triple Header Stot Tournsament **August 24-25 **Triple Header Stot Tournsament **Triple Header Stot To	Total Offers Received	*\$50 Iree slot play (valid August 3:31)			* Aug 3-4
*One Free Letter par day - Farn 20 Points for smother Sundays - Non-midright *Cons free Non-midright *Cons free Non-midright *Nosk game for chance to win \$5.\$1,000 Free play *One free Non-midright *Nosk game for chance to win \$5.\$1,000 Free play *One free Non-by par day *Red Card holders must gam one point to quality *Cons free Non-by par day *Red Card holders must gam one point to quality *Cons free Non-by par day *Red Card holders must gam one point to quality *Cons free Non-by part game	3	* (3) Free Nights - Peppermit Tower			(1) Free entry
Sunday Big Spin * Sundays - Noon-midright * Nosk game for chance to win \$5.\$1,000 Free play * Red Cerd holders must gam one point to quality * Red Cerd holders must gam one point to quality * Red Cerd holders must gam one point to quality * Red Cerd holders must gam one point to quality * 20,000 Pitzs Pool \$7,500 bits Pitzs * 20,000 Pitzs Pool \$7,500 bits Pit		" Sunday- Thursday - August 3-31	1	* One Free Letter par day - Fara 20 Points for souther	* \$40,000 Prize Pool - \$10,000 first Prize
* Sundays - Noon-midright * Nucks game for channes to win \$5.\$1,000 Free play * Nucks game for channes to win \$5.\$1,000 Free play * Red Cerd holders must gam one point to qualify * Red Cerd holders must gam one point to qualify * 20,000 Pitze Pool • \$7.500 bnst Pitze * 1,000 bnuss pool for playing all (3) in series * (2) Free hotel nights * Atlantis * Total Offers Received * 1,100 bnuss pool for playing all (3) in series * (3) Series Reserved * 1,100 bnuss pool for playing all (3) in series * (2) Free hotel nights * 1,100 bnuss pool for playing all (3) in series * (2) Free hotel nights * 1,100 bnuss pool for playing all (3) in series * (3) Series Reserved * 1,100 bnuss pool for playing all (3) in series * (4) Free hotel nights * 1,100 bnuss pool for playing all (3) in series * (2) Free hotel nights * 1,100 bnuss pool for playing all (3) in series * (3) Free bnuss pool for playing all (3) in series * (4) Free bnuss pool for playing all (3) in series * (5) Free bnuss pool for playing all (3) in series * (6) Free bnuss pool for playing all (3) in series * (7) Free bnuss pool for playing all (3) in series * (8) Free bnuss pool for playing all (3) in series * (9) Free hotel nights * August 14-15 * Free sold Play Offer & Hotel Offer * 1,100 bnuss pool for playing all (3) in series * (9) Free hotel nights * August 14-15 * Tree sold Play Offer & Hotel Offer * 1,100 bnuss pool for playing all (3) in series * (1) Free bnuss pool for playing all (3) in series * (1) Free bnuss pool for playing all (3) in series * (1) Free bnuss pool for playing all (3) in series * (2) Free bnuss pool for playing all (3) in series * (2) Free bnuss pool for playing all (3) in series * (2) Free bnuss pool for playing all (3) in series * (2) Free bnuss pool for playing all (3) in series * (2) Free bnuss pool for playing all (3) in series * (2) Free bnuss pool for playing all (3) in series * (2) Free bnuss pool for playing all (3) in series * (2) Free bnuss pool for playing all (3) in series * (2)		(e. 3/2	i		1/11/4
** (I) Free entry **Close free subject by win \$\$ \$1,000 Free play **Close free subject by a series **Red Card holders must garn one point to quality **Red Card holders must garn one point to quality **Experimental Control of the Series **Experimental Control of the Series **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Adamtis** **Adamtis** **Tree Riny, Hole from Kortt Difers **Adamtis** **Ada		. "	i	Sunday Big Spin	Triple Header Slot Tournament
**Con Free swipe per day **Red Cerd holders must garn one point to quality **Red Cerd holders must garn one point to quality **Red Cerd holders must garn one point to quality **Table Double pool for playing all (3) in series **(2) Free hotel nights **Affant/s **Tree Biof Play Offer & Hotel Offer **Support 15-15 **Tree Biof Play Offer & Hotel Offer **Support 15-15 **Tree biof Play Offer & Hotel Offer **Support 15-15 **Tree biof Play Offer & Hotel Offer **Support 15-15 **Tree shrifes between 4-p-midnjih (Aug 15) **Drawings every 30 minutes (7-10p on Aug 15) **Drawings every 30 minutes (7-10p on Aug 15) **Drawings all 00 minutes (7-1				* Klosk pame for change to win \$5-\$1 000 Free nine	
*(2) Free hotel nights *(2) Free hotel nights *(3) Free hotel nights *(4) District Resolved *(5) Office Resolved *(5) Office Resolved *(6) Office Resolved *(7) Office Resolved *(8) Free hotel nights *(9) Office Resolved *(1) Time hotel nights - August 4-31 *(1) Time hotel nights - August 4-31 *(1) Time hotel nights - August 4-31 *(1) Time hotel nights - August 4-31 *(1) Time hotel nights - August 4-31 *(1) Time hotel nights - August 4-31 *(1) Time hotel nights - August 4-31 *(1) Time hotel nights - August 4-31 *(2) Free hotel nights *(2) Free hotel nights *(3) Free hotel nights *(4) Office Resolved *(4) District Resolved *(5) Office Resolved *(6) Office Resolved *(7) Free hotel nights *(8) Office Resolved *(9) Office Resolved *(9) Office Resolved *(1) Time hotel nights - August 4-31 *(1) Time hotel nights - August 4-31 *(1) Time hotel nights - August 4-31 *(1) Office Resolved *(1) Time hotel nights *(1) Office Resolved *(1) Time hotel nights *(1) Office Resolved *(1) Time hotel nights *(1) Office Resolved *(1) Time hotel nights *(1) Office Resolved *(2) Time hotel nights *(1) Office Resolved *(2) Time hotel nights *(1) Office Resolved *(2) Time hotel nights *(3) Office Resolved *(4) Office Resolved *(4) Office Resolved *(5) Office Resolved *(6) Office Resolved *(6) Office Resolved *(7) Office Resolved *(8) Office Resolved *(9) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(1) Office Resolved *(2) Office Resolved *(2) Office Resolved *(2) Office Resolved *(2) Office Resolved *(3) Office Resolved *(4) Office Resolved *(4) Office Resolved *(5) Office Resolved *(6) Office Resolved *(6) Office Resolved *(6) Office Resolved *(7) Office Resolved *(7) Office Resolved *(7) Office Resolved *(7) Office Resolved *(7) Offic				* One free swipe per day	
Castio Name Castio Name		•	·	* Red Card holders must garn one point to qualify	* \$15,000 bonus pool for playing all (3) in series
Atlantis Free Slot Play Offer & Hotel Offer \$ 1500 Pree play (August 20-2e) 70tal Offers Recoived			,		* (2) Free hotel nights
Atlantis Free Slot Play Offer & Hotel Offer \$ 1500 Pree play (August 20-2e) 70tal Offers Recoived		Six a Flay, Hotel, Fobil & Om Otters	Special Event Offers	PERSONAL PROPERTY OF STREET	STATE THE STATE OF
*\$60 Free play (August 20-26) *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(1) free hole nights -August 4-31 *(2) Free parties between 4-pinking 1-10 *(3) Free parties between 4-pinking 1-10 *(4) Free parties between 4-pinking 1-10 *(4) Free parties between 4-pinking 1-10 *(5) Free parties between 4-pinking 1-10 *(6) Free parties between 4-pinking 1-10 *(6) Free parties between 4-pinking 1-10 *(7) Free parties between 4-pinking		Free Sid Play Offer & Hotel Offer	Principality (0) Office Received	The second control of the second control of	A File (D) Of on Received Land
Total Offers Received (1) free holen nights -August 4-31 Free antites between 4p-inidinglist (Aug 15) Driven to Win (\$100,000 Quarterly Weekend) August 22-23 "Drawlings also and 10p each day		*\$50 Free play (August 20-28)			
* Drawings every 30 minutes (7-10p on Aug 15) - Driven to Win (\$100,000 Quarterly Weekend) * August 22-29 * Drawings at 8p and 10p each day		* (1) free hotel nights -August 4-31			1
* August 22-29 ** Drawlings at 8b and 10b each day	7 '	• *		* Drawings every 30 minutes (7-10p on Aug 15)]
* August 22-29 ** Drawlings at 8b and 10b each day				Driven to Win (\$100 000 Dunslady Meatand)	
* Drževings al Bp and 10p each day Grand Prize (BMW)					
"Grand Prize (BMW)	i			* Drawings at 8p and 10p each day	
	į			* Grand Prize (BMW)	







Direct Mail Offer Comparison by Category \$100 ADT Sacramento Player (August 2014)

Cashio Name	Free Play Hotel, Food & Gilt Office (0) Office Received	Special Event Dileta	De g Promotion Offers	Tight SIC Journment Office (1)
Silver Legacy Total Offers Received 0			51 Million Dollar Game Changers Play daily Legacy Viceo Lotto Random Richea Big Strike Progressive Break the Bank Borusas 6100,000 Mustang & Money Madroca 17hru September 7 Drawings on Fridey, Relurdey and Sunday Grand Proz Gült Mussang)	South the second of the second
Se Casino Name	Free Play Hotel Food & Gift Offers (0) Differs Received	Eligibe Eg Special Evant Office	a Solit as at Promotion Office St.	2 Tournament Offers
Nugget Total Offers Received	Free Slot Play Offer & Hotel Offer \$10 fees skip play (yeld Aug 5-7) \$10 fees skip play (yeld Aug 11-14) \$10 fees skip play (yeld Aug 17-20) \$10 fees skip play (yeld Aug 23-25)	The state of the s	Science (Areacre * August 16-17 * Play daily game via Text on Phone	受いた。 Represented Manager Raben Mod 多数である。 では、 では、 では、 では、 では、 では、 では、 では、
	\$5 Dining Credit (Aug 6-9) - \$5 Dining Credit (Aug 19-22) - \$5 Dining Credit (Aug 24-25)			





Direct Mail Offer Comparison by Category \$50 ADT Sacramento Player (August 2014)

Casino Name	Free Play Hotel, Food & Gill Offers	Special Event Offere	Premotion Offers	Figureament Offers
GSR	Free Sint Play & Hotel Offer	Masters of Magic - June 19 - August 10	Sunday GHI Give Aways	AN AN (0) Offers Received.
l	*\$80 free alot play (valid August 4-18)	* (2) free tickets	* Each Sunday in August (2-8p)	
* Total Offers Received	*\$80 Irao alot play (valid August 21 28)		* Wireless Headphones (Aug 3)	ł
1 -	* (2) free nights - any day - Aug 3-31		*50 Piece Food Storage (Aug 10) *Soap & Hand Dispenser (Aug 17)	
1	"Multiple Stays allowed - up to (14) nights		*Wireless Mobile Prione Zone (Aug 24)	
1	*\$20 Dining Credit		" 3 Piece BBO Set (Aug 31)	
Ī	*valid August 3-31		Play your Points	•
			* August 6 & Septemober 1 (10am-10pm)	
			Exchange comps for Free play (2-1)	
1			August Multipliers	
	· ·		* Every Thursday in August and August 15-16	į
TO SECURE AND ADDRESS.	TEXTS A STOR Play Hotel Food & Giff Offers 199 Ave.	December of Adartal Fund Officer out out of the	2x Platnum, 3x Legond, 5x Elite, 7x Grand	
Cae no Name	Train Play Hote / Food & Car Offers (2007)	N 2 (II) Others Received	Frenchion Offers	Tournament Offers
Peppermili	Free Slot Play & Hotal Offer (2) free nights - (Aug 19-21)		\$219,000 Amore Fiat and Cash Giveaway	5lot August Nights Sigt Tournament
Total Offers Received	(x) nee rights - (right (3-21)		* June 15 - September 6, 2014 * Swipe and Win a Prize Dally	* Aug 3-4
2			* Collect Letters and Spall the word of the month	* (1) Free entry * \$40,000 Prize Pool - \$10,000 first Prize
	4.00		*One Free Letter per day - Earn 20 Points for enother	* (2) Free hotel nights
.:	· '		Sunday Blo Soln	i
	•		* Sundaya - Noon-midnight	!
	,		* Klosk game for chance to win \$5-\$1,000 Free play * One free swips per day	
		.,	*Red Card lackless must seen one point to qualify	1
Casino Name of	Play Hotel Food & Giff Office Co.	A PAGE T Special Event Officer Street, a		Color to Tourisment Ofference
	Free Slot Play Offer & Hotel Offer	Ju) Offers Received	Batman Wonder Wheels Slot Party	J. Farrier L. 14(0) Offers Repelved Science 1244
1 i	* \$50 Free play (August 20-25)		* August 15-16	
Total Offers Received	* (1) free hotel nights -August 4-31		* Free entries between 4p-midnoth! (Aug 15)	
'			* Drawings every 30 minutes (?-10p on Aug 18)	
1)·		Driven to Vin (\$100,000 Quarterly Weekend)	
			* August 22-23	
			* Drawings at 8p and 10p each day * Grand Prize (BMW)	
			eveno cura foxusi	





Direct Mail Offer Comparison by Category \$50 ADT Sacramento Player (August 2014)

C. Casino Name	Free Play Hotel: Food & Giff Ottors	Special Event Offers	Promotion Offers	Give Tournament Offers X/250000
Silver Legacy		The state of the s	51 Million Dollar Game Changers	20 USS (0) Offers Recoived to the second
1		1	'Play dally	·
Total Olfers Received			* Lagacy Video Lotto	
, ,			* Random Riches	
1			* Big Strike Progressive	
I .			* Break the Bank Bonuses	
1				
			\$100,000 Mustang & Money Madness	ì
1			Thru September 7	ł
L			* Drawings on Friday, Saturday and Sunday * Grand Prize (2014 Mostano)	
	The First Place Play Hotel, Food & Gift Offere W. S. R. V.	1885 February Special Front Office Promise Many	PROMERNICATION (2014 MINISTERNAL CONTRACTOR OF A CONTRACTOR OF	
本学にCasino Name 会会	Fies Play Hotel Food & Giff Offers V. S. C. (1) Offers Received	0) Offers Received The State of the state of	Pempilion Office (0) Office Received (1)	Journament Offers (4) 64 (4)
Nugget	Free Siot Play Offer & Hotel Offer		560,800 Text 4 Treasure	A STANSANT OF THE RECEIVED THE STANSANT AND ADDRESS OF THE
	35 free slot play (valid Aug 5-7)		* August 16-17	
Total Offers Received	\$5 free slot play (valid Aug 11-14)		* Play deliy game vis Text on Phone	
1 '	* \$5 free stot play (velid Aug 17-20)		, , ,	
l .	* \$5 free slot play (valid Aug 23-26)			•
1	* \$5 Dining Credit (Aug 6-9)			
į i	* \$5 Dining Credii (Aug 18-22)			
1	* \$5 Dining Gradit (Aug 24-26)			
21.5	- · · · · ·	•		



EXHIBIT 31

<u>DESIGNATED</u> <u>HIGHLY CONFIDENTIAL INFORMATION</u>

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 31

1

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada Corporation, d/b/a GRAND SIERRA RESORT,

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada)
Corporation, d/b/a PEPPERMILL CASINO;)
RYAN TORS, an individual; JOHN DOES I-X,)
and JANE DOES I-X and CORPORATIONS I-X,)

Defendant(s).

VIDEOTAPED DEPOSITION OF SCOTT BEAN

(HIGHLY CONFIDENTIAL PAGES 27 - 211)

called for examination by counsel for Defendant Peppermill Casinos, Inc., d/b/a Peppermill Casino pursuant to Notice, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, at 8:36 a.m., Thursday, April 2, 2015, before Becky Van Auken, a Certified Court Reporter.

APPEARANCES: (See separate page)

Reported by: BECKY VAN AUKEN, CCR No. 418, RMR, CRR

1	A The one where you had the 6 and 7 percent
2	by each
3	Q Oh, okay. That is going to be Exhibit 77,
4	page Bates 709 I think is what you're referring to.
5	A Right. So this comment here, the Nugget
6	rolled out 7 1/2 percent reinvestment.
7	Q All right. Let me focus on what you just
8	directed my attention to as Exhibit 77, first page.
9	There's a comp reinvestment percentage put
10	forth in these paragraphs for the Peppermill,
11	Atlantis, Nugget, Eldorado, and Silver Legacy.
12	Correct?
13	A Yes, sir.
14	Q And if you got we know these two
15	formulas are intertwined; you know, coin-in, par,
16	theo, theo, comp dollars, comp reinvestment
17	percentage.
18	Once you have the comp reinvestment
19	percentage for a machine excuse me, comp
20	reinvestment percentage, you can work backwards and
21	get the par on the machine?
22	A Yes, sir.
23	Q And so once GSR has these comp percentage
24	reinvestments, it can go determine the par of these
25	machines?

			99
1	A Yes,	sir.	
2	Q And y	you have this information. Do you	
3	consider this in	formation public?	
4	A No, s	sir. This is no.	
5	Q This	is confidential?	
6	A Yes,	sir.	
7	Q In fa	act, we've had it marked "Highly	
8	Confidential."		
9	A Uh-hı	ıh.	
10	Q Corre	ect?	
11	A Yes,	sir.	
12	Q But y	yet the GSR has the main number with	
13	which it can dete	ermine par at the Peppermill and its	
14	comp reinvestment	t percentage?	
15	A Based	d on Compton and Dancer's	
16	Q Repor	rt?	
17	A re	eport.	
18	Q So yo	ou can go you can go know and	
19	realize the pars	at the Atlantis or the pars at the	
20	Peppermill. Corr	rect?	
21	A Yes,	sir.	
22	Q All r	gight. Now, while at the Peppermill,	
23	would it be fair	to say that you had a little bit of	a
24	rocky existence t	chere?	
25	A I mea	n, I guess however you want to	

STATE OF NEVADA)
COUNTY OF WASHOE)

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Thursday, April 2, 2015, at the offices of Robison, Belaustegui, Sharp & Low, 71
Washington Street, Reno, Nevada, I was present and took verbatim stenotype notes of the videotaped deposition of SCOTT BEAN, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 8th day of April, 2015.

BECKY VAN AUKEN, CCR #418

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Jacqueline Bryant
Clerk of the Court
Transaction # 5235334 : csulezic

EXHIBIT 32

EXHIBIT 32

1

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada)
Corporation, d/b/a GRAND SIERRA RESORT,)

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada)
Corporation, d/b/a PEPPERMILL CASINO;)
RYAN TORS, an individual; JOHN DOES I-X,)
and JANE DOES I-X and CORPORATIONS I-X,)

Defendant(s).

VIDEOTAPED DEPOSITION OF WILLIAM NATALE PAGANETTI

called for examination by counsel for Plaintiff pursuant to Notice, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, at 2:30 p.m., Thursday, April 2, 2015, before Becky Van Auken, a Certified Court Reporter.

APPEARANCES: (See separate page)

Reported by: BECKY VAN AUKEN, CCR No. 418, RMR, CRR

		T T O
1	Q Okay. That's it.	
2		
3	EXAMINATION	
4		
5	BY MR. ROBISON:	
6	Q One question, Mr. Paganetti about your	
7	ability to ascertain a par.	
8	If you saw the GSR billboard advertising	
9	the Buffalo at its lowest par setting, 5.28, could yo	эu
LO	not then do a ratio analysis to determine what the pa	ar
11	setting was on another machine; for example, a	
L2	Cleopatra?	
L3	A I believe I could.	
L4	Q All you have to do is know one par.	
L5	Correct?	
L 6	A I believe so.	
L 7	Q Thank you.	
L8		
.9	EXAMINATION	
20	•	
21	BY MR. JOHNSON:	
22	Q And can you be more specific how that wou	ld
23	be done, then?	
2.4	A Yeah. Give me a little bit of time.	
25	So if the billboard said lowest Buffalo p	a y

table or lowest par setting on Buffalo, you would know what the par setting is; you would know what that hold percentage is.

If I went to the Grand Sierra, played a thousand dollars in coin in, the theoretical for me as a player is the coin in multiplied by the par of the 5.28. I'd get \$52.80 in theoretical. Then I would check my comps that I earned off that and I would know what the comp rate is.

So then if I earned \$5.28 in comps, I would know I had a 10 percent comp rate for that.

10 percent of 5280 is the \$5.28 would be the

10 percent comp reinvestment rate to my theoretical.

So if it was 10 percent, then I'd go take a thousand dollars in another game, I'd put a thousand dollars in coin in, I see how much did I get in comps, and then I could figure out from what I got in comps to what the theoretical generated from the thousand coin in would have been. And then you would know that that was the par of that game to get that theoretical.

Q And that would be on a -- like, for example, your counsel said Cleopatra?

A I don't --

- Q Or whatever machine you chose?
- A I believe so, yeah.

STATE OF NEVADA ŚS. COUNTY OF WASHOE

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Thursday, April 2, 2015, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, I was present and took verbatim stenotype notes of the deposition of WILLIAM NATALE PAGANETTI, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 9th day of April, 2015.

BECKY VAN AUKEN, CCR #418

EXHIBIT 33

<u>DESIGNATED</u> <u>HIGHLY CONFIDENTIAL INFORMATION</u>

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 33

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada)
Corporation, d/b/a GRAND SIERRA RESORT,)

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada)
Corporation, d/b/a PEPPERMILL CASINO;
RYAN TORS, an individual; JOHN DOES I-X,)
and JANE DOES I-X and CORPORATIONS I-X,)

Defendant(s).

*** CONFIDENTIAL ***

DEPOSITION OF MICHAEL DRAEGER

(Pages 17-39)

called for examination by counsel for Defendant Peppermill Casinos, Inc., d/b/a Peppermill Casino pursuant to Notice, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, at 10:00 a.m., Monday, October 20, 2014, before Becky Van Auken, a Certified Court Reporter.

Reported by:

BECKY VAN AUKEN, CCR No. 418, RMR, CRR

		32
1	A	I would say both Charles Bluth and Keith
2	Spears.	
3	Q	Did you see the par sheets?
4	A	Only when doing my MICS compliance.
5	Q	What's a MICS compliance?
6	A	MICS compliance would have you verify a
7	slot machin	e's par sheet against its visible pay
8	tables on t	he machine.
9	Q	So you would open up the machine yourself?
10	A	No.
11	Q	You would just compare the pay tables that
12	were on the	screen without opening the machine?
13	А	I would look at the pay table information
14	with the sl	ot tech.
15	Q	And then what would you do with the pay
16	table infor	mation?
17	A	Record it on a separate sheet to be
18	compared to	the par.
19	Q	Okay. So the pay tables is a way to verify
20	par?	
21	А	Yes.
22	Q	Anybody can do that with some mathematic
23	skills, cor	rect?
24	А	Yes.
25	Q	So pars really aren't secret, are they?

1 STATE OF NEVADA ss. 2 COUNTY OF WASHOE 3 I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of 6 Nevada, do hereby certify: 7 That on Monday, OCTOBER 20, 2014, at the offices of Robison, Belaustegui, Sharp & Low, 71 8 9 Washington Street, Reno, Nevada, I was present and 10 took verbatim stenotype notes of the videotaped deposition of MICHAEL DRAEGER, who personally appeared 11 12 and was duly sworn by me and was deposed in the matter 13 entitled herein; and thereafter transcribed the same into typewriting as herein appears; 14 15 That the foregoing transcript is a full, true and correct transcription of my stenotype notes 16 17 of said deposition. 18 Dated at Reno, Nevada, this 25th day of 19 October, 2014. 20 21 Beduevant 22 23 BECKY VAN AUKEN, CCR \$418 24

25

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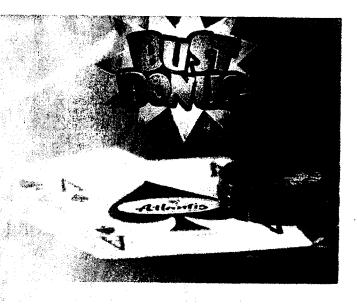
EXHIBIT 34

EXHIBIT 34



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Be one of the first to play Bust Bonus Blackjack, the newest and most exciting table game exclusively at Atlantis. Place your Bust Bonus bet and if the dealer busts, you win!





TRUTH IN NUMBERS 20% LOOSEr!

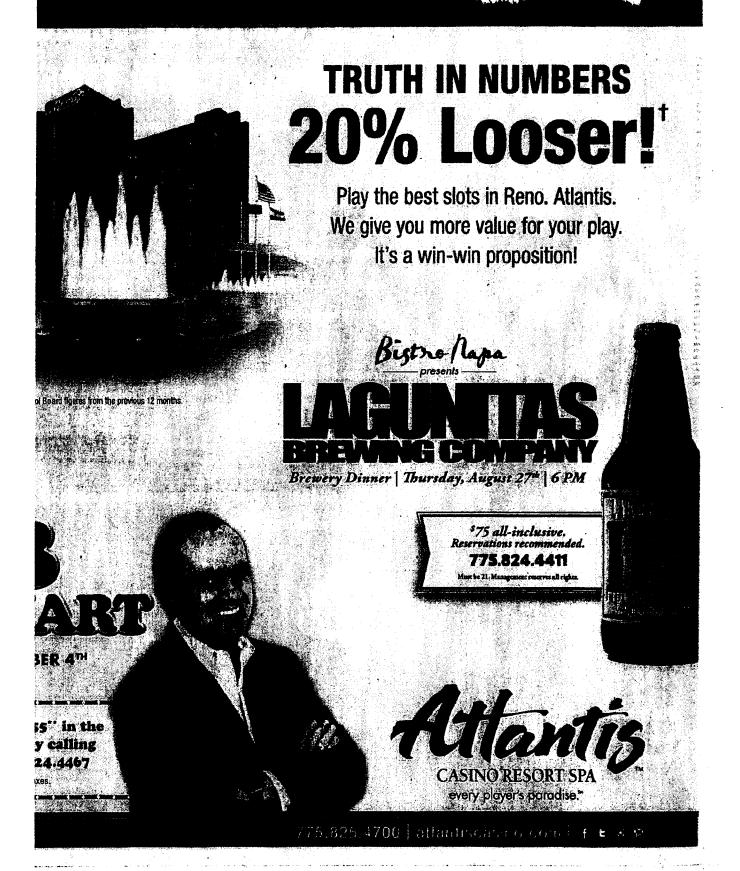
Play the best slots in Reno. Atlantis. We give you more value for your play. It's a win-win proposition!



RENO GAZETTE JOURNALIREJ CO

INA . SUNDAY, AUGUST 2, 2015





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EXHIBIT 35

EXHIBIT 35



RESERVATIONS

Check In

Check Out

Adults 2

V

Children

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Promo Code

CHECK AVAILABILITY

CLUB CORTEZ
(HTTP://ELCORTEZHOTELCASINO.COM/GAMING/CLUB-CORTEZ/)

SLOTS

(HTTP://ELCORTEZHOTELCASINO.COM/GAMING/SLOTS/)

TABLE GAMES
(HTTP://ELCORTEZHOTELCASINO.COM/GAMING/TABLE-GAMES/)

SPORTS BOOK
(HTTP://ELCORTEZHOTELCASINO.COM/GAMING/SPORTS-BOOK/)

KENO
(HTTP://ELCORTEZHOTELCASINO.COM/GAMING/KENO/)

PLAY FOR FUN (HTTP://ELCORTEZHOTELCASINO.COM/GAMING/PLAY-FOR-FUN/)

At the El Cortez, we know there's no sound sweeter than hitting a jackpot. We have some of the loosest slots in town, and whatever your favorite kind of machine is, we have it. From exciting penny and nickel machines to \$5 machines including video poker, video keno, video reels, and multi-game machines, the El Cortez is one of the only places in Vegas where patrons can enjoy ticket or classic coin-operated machines. The El Cortez won Best Paying Slots in 2012 and Best Video Poker in 2014 in the annual Best of Las Vegas poll. Bonus \$50 in Free Play for every jackpot of \$1,200 or more!*

43% LOOSER THAN THE LAS VEGAS STRIP

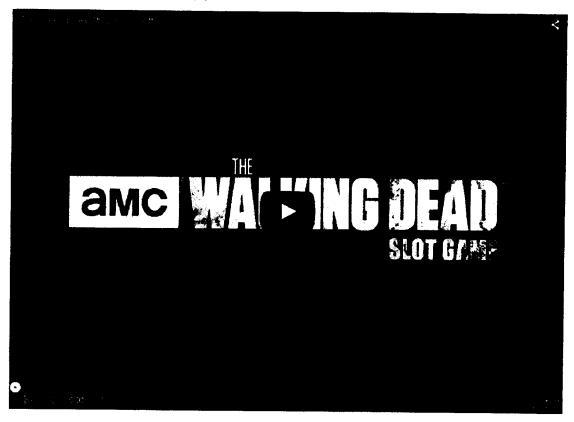
#36% LOOSER
THAN CLARK COUNTY AVERAGE

PLAY ALL THE HOT NEW GAMES AT EL CORTEZ

The El Cortez features both video slots and traditional reels, as well as multiple denomination and multiple payline machines. We're always adding more games, so stop in today to play. Check out some of these new machines to hit our floor:

THE WALKING DEAD

Hit AMC show The Walking Dead has had everyone talking, and now it will have everyone winning. With exciting wheel bonuses and iconic imagery from the show, you'll always be hungry for more.



AVATAR

From the wilds of Pandora to the wilds on your reels, James Cameron's epic film comes alive in the Avatar Video Slots at the El Cortez.



http://elcortezhotelcasino.com/gaming/slots/

8/4/2015

FAMILY GUY

Join the whole Griffin gang in the Family Guy Video Slots at El Cortez. With classic clips from the show, crazy bonus games, and more, you'll be laughing all the way to the bank.



http://elcortezhotelcasino.com/gaming/slots/

8/4/2015

KING OF BLING

Party like a rock star with the King of Bling video slot from El Cortez. With seven SHOUTOUT random award events, you'll be spinning and scratching your way to the top.



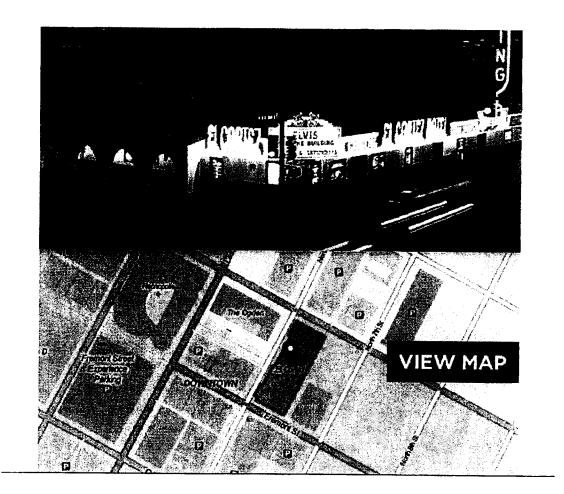
*Statistics certified by CDC Gaming Reports for the 12 months ending March 31, 2015. See details at casino cage. * Must be a Club Cortez Member – <u>Sign Up Today (/gaming/club-cortez/)</u>



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EXHIBIT 36

EXHIBIT 36

10-K 1 c24987e10vk.htm FORM 10-K

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______to ____

Commission file number 001-32373

LAS VEGAS SANDS CORP.

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of incorporation or organization)

27-0099920

(IRS Employer Identification No.)

3355 Las Vegas Boulevard South
Las Vegas, Nevada
(Address of principal executive offices)

89109

(Zip Code)

Registrant's telephone number, including area code: (702) 414-1000

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange on Which Registered

Common Stock (\$0.001 par value)

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes 🗹 No 🖸

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes \square No \boxtimes

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. Yes \(\mathbb{Z}\) No \(\mathbb{D}\)

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🗵 No 🗆

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GLA does not include space that is currently under development or not on the market for lease. Base rent per square foot is the weighted average base or minimum rent charge in effect at the end of the reporting period for all tenants that would qualify to be included in occupancy. Tenant sales per square foot is the sum of reported comparable sales for the trailing 12 months divided by the comparable square footage for the same period. Only tenants that have been open for a minimum of 12 months are included in the tenant sales per square foot calculation.

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Year Ended December 31, 2011 Compared to the Year Ended December 31, 2010

Operating Revenues

Our net revenues consisted of the following:

	Year Ended December 31,			
	2011	2010	Percent Change	
	(Dollars in thousands)			
Casino	\$ 7,437,002	\$ 5,533,088	34.4%	
Rooms	1,000,035	797,499	25.4%	
Food and beverage	598,823	446,558	34.1%	
Mall	325,123	186,617	74.2%	
Convention, retail and other	501,351	354,175	41.6%	
	9,862,334	7,317,937	34.8%	
Less — promotional allowances	(451,589)	(464,755)	2.8%	
Total net revenues	\$ 9,410,745	\$ 6,853,182	37.3%	

Consolidated net revenues were \$9.41 billion for the year ended December 31, 2011, an increase of \$2.56 billion compared to \$6.85 billion for the year ended December 31, 2010. The increase in net revenues was primarily driven by a \$1.66 billion increase from the progressive opening of the Marina Bay Sands, as well a \$719.2 million increase across all of our Macao operations and a \$111.5 million increase at our Las Vegas Operating Properties.

Casino revenues increased \$1.90 billion compared to the year ended December 31, 2010. The increase was primarily due to a \$1.30 billion increase at the Marina Bay Sands and a \$576.5 million increase at our Macao operations, primarily driven by an increase in Rolling Chip volume. The following table summarizes the results of our casino activity:

	Year	Year Ended December 31,			
	2011	2010	Change		
		(Dollars in thousands)			
Macao Operations:		•			
The Venetian Macao					
Total casino revenues	\$ 2,430,144	\$ 2,086,668	16.5%		
Non-Rolling Chip drop	\$ 4,178,865	\$ 3,737,693	11.8%		
Non-Rolling Chip win percentage	27.3%	26.2%	1.1 pts		
Rolling Chip volume	\$ 52,016,771	\$ 42,650,092	22.0%		
Rolling Chip win percentage	2.95%	3.07%	(0.12)pts		
Slot handle	\$ 3,564,612	\$ 2,926,606	21.8%		
Slot hold percentage	6.4%	7.1%	(0.7)pts		
Sands Macao			(0.,)p2		
Total casino revenues	\$ 1,251,084	\$ 1,168,117	7.1%		
Non-Rolling Chip drop	\$ 2,811,966	\$ 2,512,122	11.9%		
Non-Rolling Chip win percentage	20,5%	20.3%	0.2pts		
Rolling Chip volume	\$ 31,537,280	\$ 27,415,476	15.0%		
Rolling Chip win percentage	2.79%	3.06%	(0.27)pts		
Slot handle	\$ 2,055,911	\$ 1,599,199	28.6%		
Slot hold percentage	5.5%	5.9%	(0.4)pts		

Four Seasons Macao	
Total casino revenues	\$ 583,476 \$ 433,424 34.6%
Non-Rolling Chip drop	\$ 388,290 \$ 391,554 (0.8)%
Non-Rolling Chip win percentage	40.3% 29.0% 11.3pts
Rolling Chip volume	\$ 18,983,716 \$ 17,890,832 6.1%
Rolling Chip win percentage	, , , , , , , , , , , , , , , , , , , ,
Slot handle	2.88% 2.56% 0.32pts \$ 833,525 \$ 510,392 63.3%
Slot hold percentage	1 5 6
Singapore Operations:	5.7% 5.9% (0.2)pts
Marina Bay Sands	
Total casino revenues	\$ 2,364,922 \$ 1,062,386 122.6%
Non-Rolling Chip drop	\$ 4,445,232 \$ 2,372,451 87.4%
Non-Rolling Chip win percentage	23.0% 22.2% 0.8pts
Rolling Chip volume	\$ 49,843,694 \$ 22,277,677 123.7%
Rolling Chip win percentage	
Slot handle	2.88% 2.74% 0.14pts \$ 9,959,670 \$ 3,676,402 170.9%
Slot hold percentage	
U.S. Operations:	5.3% 5.8% (0.5)pts
Las Vegas Operating Properties	
Total casino revenues	\$ 430,758 \$ 496,637 (13.3)%
Table games drop	\$ 430,758 \$ 496,637
Table games win percentage	, , , , , , , , , , , , , , , , , , , ,
Slot handle	(0.5)pts
Slot hold percentage	
Sands Bethlehem	8.7% 7.9% 0.8pts
Total casino revenues	\$ 376,618 \$ 285,856 31.8%
Table games drop	
Table games win percentage	274.176
Slot handle	
Slot hold percentage	5,070
• • • •	7.2% 7.1% 0.1pts

Table of Contents

In our experience, average win percentages remain steady when measured over extended periods of time, but can vary considerably within shorter time periods as a result of the statistical variances that are associated with games of chance in which large amounts are wagered.

41

Room revenues increased \$202.5 million compared to the year ended December 31, 2010. The increase in room revenues was primarily due to a \$169.9 million increase at the Marina Bay Sands, as well as increases at The Venetian Macao, Four Seasons Macao and at our Las Vegas Operating Properties driven by an increase in average daily room rates. The hotel tower at Sands Bethlehem opened in May 2011. The suites at Sands Macao are primarily provided to casino patrons on a complimentary basis. The following table summarizes the results of our room activity:

		Year Ended December 31,			
		2011		2010	Change
Macao Operations: The Venetian Macao	· :	(Roon	reve	nues in thousa	ads)
Total room revenues Occupancy rate Average daily room rate Revenue per available room Sands Macao	\$ \$ \$	220,116 91.4% 232 212	\$ \$ \$	199,277 90.9% 213 194	10.5% 0.5pts 8.9% 9.3%
Total room revenues Occupancy rate	\$	23,820 90.5%	\$	24,495 93.2%	(2.8)% (2.7)pts

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EXHIBIT 37

EXHIBIT 37

Page 1 of 5

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Plaintiff GRAND SIERRA RESORT ("GSR"), by and through its counsel of record, Cohen-Johnson, LLC, hereby submits and identifies its expert witnesses and discloses the expert report pursuant to NRCP 16.1(a)(2) in this matter as follows:

I. EXPERT WITNESSES

A. Jeremy A. Aguero Principal Analyst Applied Analysis 6385 S. Rainbow Blvd., Suite 105 Las Vegas, Nevada 89118

Jeremy Aguero is expected to testify regarding his opinion in this matter in regards to damages in accordance with his affidavit attached hereto as Exhibit A (Bates Stamped GSR 17,998 - GSR 17,999) in lieu of report due to the failure of Defendant Peppermill Casino to provide documents requested in this case. Upon receipt of the requested information a full expert report prepared by Applied Analysis, including opinions, data and any other information considered in forming said report and opinions, his professional qualifications, and any other related matters will be produced.

Attached hereto is Mr. Aguero Curriculum Vitae and his testimonial history attached hereto as Exhibit B and Bates Stamped GSR 18,000 - GSR 18,018

Plaintiff reserves the right to supplement this disclosure as further investigation and discovery may reveal additional information.

Page 2 of 5

AFFIRMATION

Pursuant to NRS 239B.030

The undersigned does hereby affirm that this document does not contain the social security number of any person.

Dated this Zwolday of March, 2015

COHEN-JOHNSON, LLC

By:

H. Stan Johnson, Esq./ Nevada Bar No. 00265 Terry Kinnally, Esq. Nevada Bar No 06379

255 E. Warm Springs Road, Suite 100

Las Vegas, Nevada 89119 Attorneys for Plaintiff

Page 3 of 5

INDEX OF EXHIBITS

Exhibits	Description	Pages
1	Affidavit of Jeremy Aguero	3
2	Curriculum Vitae of Jeremy A. Aguero	20

COHEN-JOHNSON, LLC 255 E. Warm Springs Road, Suite 100 Las Vegas, Nevada 89119 (702) 823-3500 FAX: (702) 823-3400

Page 4 of 5

Page 5 of 5

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Exhibit "1"

Exhibit "1"

STATE OF NEVADA)
COUNTY OF CLARK) ss;)

AFFIDAVIT OF JEREMY AGUERO.

- I, Jeremy Aguero, being duly sworn on oath and under the penalty of perjury state that the following is true of my own personal knowledge and if called to testify in this matter would testify as follows:
- 1. I am a Principal Analyst with Applied Analysis. My CV is attached hereto and incorporated herein as to my credentials.
- 2. I have been retained to offer expert testimony in the case of GSR v. Peppermill on the subject of damages sustained by GSR as a result of the conduct of Peppermill and Ryan Tors in the unauthorized keying of GSR's slot machines and the taking of par information.
- 3. I will testify that GSR is seeking damages based on multiple damages theories including a royalty theory based on the value of the misappropriated trade secrets to Peppermill and the economic benefit obtained by Peppermill in not incurring the costs of obtaining such information by legal means, as well as the value of the competitive advantage obtained by Peppermill from this information.
- 4. To determine the amount of these damages, it is necessary for me to know and/or obtain:
- A) The slot performance reports generated by the Peppermill as required by the State of Nevada Gaming Control Board Minimum Internal Control Standards (MICS) Sections 116 through 125 inclusive. This data should be provided in daily format for all slot machines individually and with the required summaries for ten years if possible but in no case less than the five-year retention period required by Gaming Control Board Regulation 6.060 and referenced in MICS Section 212.
- B) A detailed summary of the Peppermill's advertising, marketing and promotional programs going back ten years where possible and including:
 - Sample copy of all print, radio and Internet-based advertising programs;
 - 2. Advertising budgets, by media type, by period, including any outside agency cost;
 - All internal or external analyses of program effectiveness, return-on-investment analyses or other similar studies related to advertising, marketing, or promotional programs;
 - 4. A detailed report of all slot contests/tournaments including any internal or external analyses of program effectiveness, return-on-investment analyses or other similar studies relating to slot contests/tournaments from at least January 1, 2009, or earlier where possible, through the present;

- A detailed report of all player promotions offered including any internal or external analyses of program effectiveness, return-on-investment analyses or other similar studies relating to slot contests/tournaments;
- A copy of the Peppermill's oustomer loyalty programs, including without limitation, Peppermill's Passport Rewards Club (PRC) including:

a) How the club is structured;

Any changes to the PRC or any similar or related customer loyalty program offered by the Peppermill during the period of January 1, 2009 through the present; Any internal or external analysis of loyalty program effectiveness, return on investment analyses or other similar studies relating to Peppermill's customer loyalty

As of the present date Peppermill has not provided this information which is necessary for me to complete my analysis and report. Once this information has been received I shall prepare my expert report setting forth my expert opinion as to the calculation of damages in this matter.

Affirmation Pursuant to NRS 239B.030

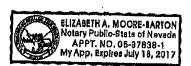
The undersigned does hereby affirm that the preceding document does not contain the social security number of any person.

Further your Affiant sayeth naught.

SUBSCRIBED and SWORN to before me this _27 day of February, 2015.

NOTARY PUBLIC in and for said

County and State



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Jacqueline Bryant
Clerk of the Court
Transaction # 4841113: mpurdy

Exhibit "2"

Exhibit "2"



EXPERT WITNESS CREDENTIALS - JEREMY A. AGUERO

PROFESSIONAL AND BUSINESS HISTORY

Principal Analyst
Applied Analysis, June 1997-Present
Las Vegas, Nevada

Market Analyst/Intern
Coopers & Lybrand L.L.P., January 1996–June 1997, Financial Advisory Services Group
Las Vegas, Nevada

EDUCATION

Juris Doctorate, 2004 William S. Boyd School of Law Cum Laude, Dean's Graduation Award

- ♦ CALI Awards: (4)
- Lead a team of students who introduced and passed legislation in 2003, which clarified a conflict in a provision of the Nevada Revised Statutes as it relates to lottery payouts.
- Commerce Clause Limitations & Nevada's Tax Debate of 2003, A Review and Analysis (Recommended for submission to the Tannenwald Competition), 2003
- Keeping Pace with Technology: The Issue of State and Local Taxation of Internet Sales, 2003
- State and Local Taxation of Securifizations, 2003

Bachelor's Degree, Hotel Administration, 1997 University of Nevada, Las Vegas

Cum Laude, Wm. M. Weinberger Graduate Award

- Undertook a special course of study under the direction of Dr. Shannon Bybee focusing on economics, finance, impact analysis and market analysis
- ♦ Elected Student Senate Representative, 1995 & 1996
- Student Association, Executive Board, 1995 & 1996
- Organized and led a team of students that drafted and adopted organizational constitution and bylaws

SELECTED PROJECT EXPERIENCE

Retained by the City of Las Vegas to review and analyze foreclosure trends throughout southern Nevada.
 The comprehensive analysis considers foreclosure volumes, pre-foreclosure activities and the disposition of foreclosed properties.

REBEARCH, ANALYSIS, SOLUTIONS.



- Retained by Pisanelli Bloe as an expert witness for the defendant in a case involving the temporary suspension
 of construction and evolving economic conditions in a dispute between a development company and national
 home builder. AA was asked to review and comment on changing economic conditions.
- Retained by the State Bar of Nevada to develop and evaluate financial strategies related to the disposition
 and potential acquisition of real property. In connection with this analysis, AA was also asked to evaluate the
 southern Nevada economy and commercial real estate sector relative to project feasibility.
- Retained by Boles, Schiller & Flexner as an expert witness for the defendant in a case involving a loan
 agreement between Plainfield Specialty Holdings II and VV Ventures Operations. AA was asked to determine
 whether a material adverse effect had occurred in the context of whether funding of the loan should continue
 and to review aspects related to the viability of the project.
- Retained by the Regional Transportation Commission of Southern Nevada to review the reasonableness of
 the best and final offers submitted by Veolia Transportation and First Transit for fixed route services in
 southern Nevada. Analysis was used in the Regional Transportation Commission's determination in awarding
 the service contract valued at more than \$600 million. Notably, AA was originally contacted by both Veolia
 Transportation and First Transit to analyze the reasonableness of the offers on their behalf. Both parties
 agreed to allow us to review the contract for the Regional Transportation Commission as an independent and
 objective third party.
- Retained by Zuffa, Inc., the parent company of the Ultimate Fighting Championship (UFC), to undertake a
 series of pre-and post-event economic and fiscal impact studies. These studies have been completed not only
 for the UFC's Las Vegas-based events but also for events throughout the United States, in Canada, Mexico,
 Brazil, Australia, Germany, and other host jurisdictions around the world.
- Retained by Station Casinos to review and monitor economic activities in southern Nevada on a monthly
 basis. AA has also prepared a number of presentations and analyses for Station Casinos relative to the
 projection of key demand variables, geographic concentrations of foreclosure activity, various forms of
 measuring inflation, the impact of rising gasoline prices, and economic trends in other markets throughout the
 United States.
- Retained by Coyote Springs Renewable Ventures to explore labor supply-demand considerations under existing market dynamics (at the time, southern Nevada had a 15-percent unemployment rate) as well as to develop a cost-benefit analysis for development of a wind turbine manufacturing plant at the Coyote Springs site.
- AA was retained by Steer Davies Gleave to develop a range of projection scenarios for southern Nevada's
 tourism industry to assist the company in evaluating the market potential of a high-speed rail service between
 Las Vegas and southern California.

RESEARCH, ANALYSIS, SOLUTIONS,



- Refained by the City of Henderson to review and analyze the economic and fiscal impacts of the legislation
 during the 2011 Regular Session of the Nevada State Legislature. The focus of AA's effort was specific to
 legislation with the potential to impact local governments.
- Retained by BrightSource Energy to review and analyze the economic and fiscal impacts associated with the
 development of a utility-scale solar energy generation facility located in both Nevada and California.
- Retained by Starwood Capital Group to research and analyze macro and micro economic conditions
 potentially impacting a select set of gaming properties in the southern Nevada market.
- Retained by Odyssey Real Estate Capital and Lone Star Investments to provide a general overview of Las Vegas market conditions, as well as how southern Nevada is positioned relative to a post-recessionary recovery and longer-term growth.
- Retained to identify and review the most favorable locations to site a number of Steak in Shake restaurants in the southern Nevada region.
- Refained by the Nevada insurance Council to review and analyze the potential impacts of proposed legislation
 that would have disallowed consideration of credit scores in pricing insurance coverage. Our analysis
 reviewed the impact of similar initiatives in other areas of the United States and compiled impact data from
 state insurers covering more than 70 percent of the insured population.
- Retained by Boyd Gaming Corporation to review and analyze economic conditions in the southern Nevada
 market and to prepare a series of projections relative to population, employment, income and locals gross
 gaming win. Projections were presented to the company's top management and its board of directors.
- Retained by Big Traffic Mass Media to review, analyze, compare and contrast the reach of mobile biliboard advertising as compared to other forms of outdoor advertising.
- Retained by Pisanelli Bice as an expert witness for the defendant in a case involving changes to Mandalay
 Bay that a tenant claimed adversely affected their restaurant and nightclub operations. AA was asked to
 review economic conditions, the classification of key property elements, and to overview the history of
 nightclub openings and closings within the southern Nevada tourism market.
- Worked jointly with the Nevada Secretary of State's office to analyze business filling data as a leading indicator
 of Nevada's economic activity. Our analysis ultimately led to the development of the Quarterly Economic &
 Business Activity Report released by Secretary Miller.

RESEARCH. ANALYSIS. SOLUTIONS.



- Retained by Herrah's Entertainment Inc. (now Caesar's Entertainment, Inc.) to prepare a fiscal and economic
 impact statement for the development of an arena along the Las Vegas Strip. The analysis included a survey
 of consumer sentiment relative to various alternative funding strategies as well as an estimate of incremental
 retail sales and use tax yields within the resort corridor.
- Retained by the Regional Transportation Commission of Southern Nevada to evaluate the potential economic
 and fiscal Impact of Indexing Clark County's fuel tax to the Consumer Price Index. The analysis included an
 analysis of the Impacts on the RTC's operations as well as the Impacts on various consumer groups.
- AA was retained by Wolf, Rifkin, Shapiro, Schulman & Rabkin, LLP as an expert witness for the plaintiffs in a
 case brought against Platinum Hotel. AA was asked to review various claims and representations made to
 investors by the developer.
- Retained by Southern California Edison and Lewis & Roca to estimate the economic and fiscal impacts
 associated with the development of approximately 35 miles of electricity transmission lines and related
 facilities in the southern portions of California and Nevada; the project is known as the Eldorado-Ivanpah
 Transmission Project.
- Retained by Kemp Jones as an expert witness for the defense in a case brought against Scott Financial
 Services regarding a non-performing investment in the now defunct Manhattan West project. AA was asked
 to review market conditions underlying the credit display.
- Retained by Pinnacle Homes to evaluate the potential costs and benefits of implementation of a sprinkler requirement for one and two family homes in Clark County, Nevada.
- Retained by the Las Vegas Convention and Visitors Authority to review and analyze the economic impacts associated with its various operations and southern Nevada's tourism industry generally. Reports have included the impact of LVCVA operations on the community, visitors' tax contribution, major tax payments by hotel casino operations, advertising and marketing program return on investment analyses, fiscal contribution to school and road construction programs, the relative dependence of the economy on tourism activities, trends in international visitation and other similar topics. AA also prepares a quarterly national economic briefing and tracks sector trends on behalf of the LVCVA.
- Retained by the Nevada Housing Division to evaluate the market potential for two proposed mixed-use, multifamily projects in the southern Nevada area. Other elements of the projects analyzed included limited retail, daycare facilities or other ancillary uses in support of the primary residential element.
- Retained by Herbst Gaming, Inc. (now Affinity Gaming, Inc.) to conduct primary market research on consumer
 activities for its Primm Valley Casinos. The analysis included a number of surveys of existing clients, lost
 clients and those traveling over interstate 15.

RESEARCH. ANALYSIS. SOLUTIONS.



- Retained by a company seeking to provide taxi services in Reno and Sparks Nevada to evaluate competitive concentrations relative to the requirements of Nevada Revised Statutes 706.8827; and where possible, to gauge the depth of the market and to identify potentially underserved segments. AA was also asked to review the operator's financial pro forms and other budget documents to develop conclusions relative to the market growth necessary to make the operator profitable.
- Retained by Cox Communications to review and analyze market conditions in southern Nevada and to prepare
 a presentation to be delivered to the company's key staff and management on key trends with the potential to
 impact service demand.
- Retained by Chapman Law Firm as an advisor and potential expert witness in land condemnation and eminent domain actions in Clark County, Nevada.
- Retained by Presidential Suites to evaluate alternative strategies for the company's Las Vegas real property
 holdings in light of current realities and expected market conditions. Essentially a highest and best use
 analysis, AA reviewed the potential marketability and financial productivity of multiple alternative uses for two
 parcels.
- Retained by the Associated General Contractors to review, analyze and monitor economic conditions
 impacting the construction and development industries. AA produces a quarterly economic briefing for the
 AGC that is routinely distributed to the AGC's members, the media and state and local elected officials.
- Retained by the City of Las Vegas Office of Business Development, Redevelopment Division to review and analyze the economic and fiscal impact associated with the development of the Las Vegas Museum of Organized Crime and Law Enforcement.
- Retained by the Regional Transportation Commission of Southern Nevada to evaluate the impacts of traffic
 congestion into and out of Boulder City, resulting from changes in traffic patterns after the opening of the Mike
 O'Callaghan Pat Tillman Memorial Bridge. The analysis included a survey of local businesses and included
 a calculation of the value of drive-in visitor traffic primarily originating from feeder markets in Phoenix, Artzona.
- AA was retained by Holland & Hart, LLP as an expert witness for the plaintiff in a case involving Wells Fargo
 Bank's financing of a commercial retail development located at the southwest corner of Blue Diamond Road
 and Buffalo Drive at the Mountain's Edge master-planned community in the southwest portion of the Las
 Vegas valley; the project has been known as "The Edge." AA was asked to review and analyze the
 reasonableness of the project's development plan, given present economic reallities.
- Retained by the Las Vegas Valley Water District to review and analyze changes in economic conditions and
 to project connection charges sourced to new development activity.

REBEARCH, ANALYBIS, SOLUTIONS.



- Retained by Coyote Springs Investment to review the economic and fiscal impacts associated with the
 development of a 21,142 acre master planned community, located in Clark and Lincoln County, Nevada. This
 analysis was updated several times and used for multiple reasons, including, without limitation, a hearing on
 water resource allocation before the Nevada State Engineer.
- Retained by the Nevada Resort Association to summarize the economic and fiscal impacts of Nevada's tourism industry. AA routinely updates the Association's website and its materials.
- Retained by the Las Vegas Chamber of Commerce to review, analyze and report on Nevada's education
 system, including a comparative analysis of student performance, the identification of statistically significant
 factors in predicting student academic success, operating and capital funding levels, and alternative legislative
 strategies. The analyses were used by the Chamber, as well as the Nevada State Legislature, in developing
 education reform strategies during the 2011 Legislative Session.
- Retained by King Midas World Entertainment to review and analyze the potential market for a US play-for-fun
 and Italian-based casino gaming website based on the theme and characters of the book The Seven Sins:
 The Tyrent Ascending.
- Retained by the Clark County School District to review economic, fiscal and policy issues' potential impact on the state's schools,
- Retained by the Clark County Flood Control District to review, analyze and quantify the potential economic
 impacts associated with the District's long-term construction master plan.
- Retained by the Capitol Company to review and analyze the potential impact of legislation and initiatives in the state of Nevada.
- Prepared a series of presentations, reports and analyses for a Nevada-based community bank on national, regional, state and local economic conditions. Presentations were prepared and delivered monthly to bank staff with ad hoc analyses on specific economic and real estate related issues.
- Retained by the Las Vegas Chamber of Commerce to review financial disclosures required of local governments by Nevada Revised Statute 288 after creating or modifying collectively bargained labor agreements.
- Retained by General Moly, Inc. and Gallatin Public Affairs to obtain primary research data on residents' perceptions of General Moly and its proposed Mt. Hope Mine. The Mt. Hope Mine is located in Eureka County, Nevada.

RESEARCH, ANALYSIS, SOLUTIONS.



- Retained Jointly with Hobbs, Ong and Association by the Nevada System of Higher Education to review costsavings initiatives sourced to Internal service departments.
- Retained by the Picerne Group to review, analyze and monitor supply and demand trends for multi-family residential products in both southern Nevada and the Phoenix metropolitan area.
- Worked cooperatively with Opportunity Village, a local non-profit organization that provides care and work opportunities for those with mental disabilities, to develop an economic and fiscal impact statement for the organization's operations. The analysis, which is used routinely by the organization, demonstrates that the organization not only provides hundreds of jobs for people who would not otherwise have them, but also saves the state more than \$10 million annually in reduced public service costs.
- Retained by the Building Jobs Coalition to Identify and analyze potential economic development strategies.
 AA ultimately produced a report entitled Creating 100,000 Nevada Jobs as well as a website that summarized the key findings of our review and analysis. The report was used by the Coalition in revising the Nevada's economic development policies.
- Retained as part of a consultant team asked to review and provide recommendations to restructure Washoe
 County internal service department functions.
- Retained by the City of Henderson to prepare an economic and fiscal impact analysis pursuant to Nevada's
 Community Redevelopment Law (NRS 279.573 et seq). The update was required due to changes in the local
 economy that necessitated a reevaluation all of its land planning efforts, including those such as the
 Cornerstone Redevelopment Area.
- Retained by the Silverton Hotel and Casino to review and analyze the local market relative to the potential
 acquisition of the neighborhood casino hotel in southern Nevada.
- Retained by the Retail Association of Nevada to review, analyze and monitor retail trends throughout the state of Nevada. This analysis has produced a number of reports on key consumer spending and retail business trends. AA also prepared a number of comparative analyses on economic trends for the Association as well as a report on the potential impacts of legislation seeking to change Nevada's affiliate nexus laws relative to required collection of sales tax by some internet based retailers.
- Retained by Rational Services Limited, a subsidiary of PokerStars, to review and analyze the economic and
 fiscal impacts of legalizing internet Poker in the State of Nevada. Our analysis was delivered to the Nevada
 State Legislature during its 2011 Session.
- Retained by American Medical Response and MedicWest ambulance to review and analyze the economic
 impacts associated with emergency medical services in the southern Nevada region.

RESEARCH, ANALYSIS, SOLUTIONS,



- Retained by Gordon Silver and the Tavern Owners Association to review and analyze the economic and fiscal impacts of the Nevada Clean Indoor Air Act.
- Retained by the Nevada Development Authority to review, analyze and monitor the economic and fiscal
 impacts of Nevada's economic development policies and the initiatives undertaken by the Authority. The
 results of our analyses include a quarterly economic development tracking brief as well as in-depth
 presentations prepared for the Nevada State Legislature in both 2009 and 2011.
- Retained by Wynn Las Vegas to review and analyze the economic and fiscal impact of various legislative initiatives.
- Managed a team of analysts in support of Clark County's Community Growth Task Force. The Task Force
 met for one-year and was charged with the review of growth-related issues in Southern Nevada and to develop
 a series of recommendations on how growth might be most efficiently managed into the foreseeable future.
 AA was tasked with a review of underlying economic issues as well as a series of benefit-cost analyses for
 high-priority strategies, in addition, a Community indicators Program was also created by AA in support of the
 Task Force efforts.
- Expert witness for the defense in a dispute involving the Conrad-Majestic hotel/condominium project in Las Vegas, Nevada. Specifically, AA was retained to review and analyze historical and current market conditions relating to the absorption and pricing of luxury condominiums in the Las Vegas market.
- Developed and analyzed alternative property tax modifications on behalf of the Nevada State Legislature and
 Office of the Nevada Governor. Project included the compilation of parcel-level data (i.e., just over one million
 parcels) for Nevada's 17 counties and the development of an econometric model that allowed for real-time
 "what-if" scenario analysis. AA's model was used to compare and contrast the fiscal and economic impact of
 several hundred alternative proposals.
- Selected to chair the Governor's Task Force on Tax Policy Technical Working Group. In doing so, served as
 the principal analyst for the Task Force and co-authored its 1,200-page report. The Task Force reviewed
 Nevada's economy and its fiscal system as well as developed a series of recommendations almed at
 addressing the state's long-run revenue-expenditure imbalance. The Task Force's report has been called the
 most comprehensive study of Nevada's fiscal system in the State's history.
- Prepared a review of the economic, fiscal, and social impacts that the hospitality industry has on the State of Nevada. This review included consideration of direct and indirect employment, wage, and output impacts. The project also required an in-depth analysis of Nevada's municipal revenue and expense structure. State, county, and local taxes were analyzed, and the hospitality industry's contribution estimated. Social impact factors reviewed included population growth, employment and unemployment, public service costs, social

RESEARCH. ANALYSIS. SOLUTIONS.



assistance programs, crime rate, and underage and problem gambling. In addition, the evolution of the gaming and hospitality industry, Nevada's regulatory structure, and current market indicators were also reviewed.

- Expert witness for the defense in a dispute involving the sale of the property upon which the Krystle Towers
 project was to be built. Specifically, AA was retained to review and analyze historical and current market
 conditions relating to the absorption and pricing of luxury condominium units in the Las Vegas market.
- Retained by the Las Vegas Chamber of Commerce to review, analyze and report on fiscal issues affecting
 the state of Nevada. Analyses included a detailed review of public employee wages and salaries, Nevada's
 Public Employee Retirement System, post-retirement health care, and various budgeting policies. The
 analyses were used by the Chamber as well as the Nevada State Legislature in making significant reforms to
 public employee benefits in 2009 and 2011.
- Retained by MedicWest Ambulance to compare and contrast public sector and private sector ambulance service costs. The analysis was ultimately used by MedicWest to put down an initiative by the North Las Vegas Fire Department that would have diverted a number of emergency medical transports from MedicWest to the fire department as a revenue generating measure.
- Retained by the Large-scale Solar Association to provide a comparative analysis of potential tax burdens for
 a prototypical 100-megewatt, utility scale solar facility in Nevada, Arizona and California. Analysis presented
 to the 2009 Session of the Nevada State Legislature and used in developing the state's abatement strategy.
- Retained as part of a team of business and community leaders opposed to the passage of the Tax and Spending Control for Nevada initiative ("TASC"). Analysis included a review of the potential implications of the initiative as well as a comparative analysis of alternative versions that were circulated. This analysis was introduced in the state court hearings on the matter and was utilized by the Nevada Supreme Court in finding that TASC should be removed from the November 2008 ballot.
- Retained by Bailey Kennedy and Aspen Financial as an expert witness for the defendant in a case involving
 the performance of various real estate investments within the southern Nevada market. AA was asked to
 review and comment on changing market conditions.
- Retained by Ballard Spahr, LLP as an expert witness for the defendant in a case involving a loan agreement
 between Lehman Brothers and Trimont Real Estate Advisor. AA was asked to review and comment on tourism
 sector conditions and the viability of a project that proposed to acquire and renovate the Atrium Suites Las
 Vegas Hotel.
- Retained by the City of Las Vegas to evaluate the economic and fiscal impacts of its redevelopment area
 activities. Analysis was used by the City and the Nevada State Legislature in revising Nevada's redevelopment
 laws as they relate to the distribution of tax revenue during the 2009 Session of the Nevada Legislature.

REBEARCH, ANALYSIS, SOLUTIONS,



- Expert witness for St. Many's Hospital in its dispute against Renown Medical relating to unfair business
 practices in the northern Nevada hospital market. Analysis considered historical contract requirements,
 definition of the relevant competitive market and mathematical analyses of market concentration.
- Retained by the Association General Contractors to review and analyze the economic and fiscal impacts of
 construction programs in the state of Nevada. The analysis has been used by the Association and Legislature
 to help preserve construction and even accelerate some capital construction programs for roads (see, Senate
 Bill 5, 26th Special Session of the Nevada State Legislature).
- Retained as an expert witness by Coyote Springs investment, LLC in its petition to move water between major basins in Nevada. Analysis required a review and comparative analysis of the economic benefits of water use.
- Obtained, analyzed and reported market-based data in support of filings required in the acquisition of the Mandalay Bay Reports by MGM MIRAGE. This included a review and analysis of supply and demand characteristics, an extensive inventory of existing and future development locally, regionally and nationally, and a comparative analysis of performance-based statistics.
- Retained by the City of North Las Vegas to evaluate gaming market concentration issues. Specifically, the
 analysis considered current and projected development of restricted and non-restricted gaming licensees
 relative to demand growth in the region.
- Acted as the lead economic and fiscal analyst in support of the Las Vegas Convention and Visitors Authority's \$737-million facility enhancement program. This included a comprehensive market analysis, internal and external return on investment calculations and the development of a performance measurement model. In January 2006, the Convention Center Board unanimously approved the enhancement program.
- Retained by Credit Suisse First Boston to prepare a review and analysis of market conditions in Clark County, Nevada. Analysis included a review of supply and demand conditions in the single family and multi-family residential markets as well as the office, industrial, retail, and vacant land markets. Also included economic modeling of anticipated future performance and identification of areas of opportunity.
- Managed preparation of a regional demographic snapshot on behalf of the Clark County Department of Child
 and Family Services. The analysis included a detailed review and analysis of economic factors impacting
 demand for government programs as well as a review and analysis of the department's service array.
- Retained by Snell & Wilmer to analyze competitive market issues relating to taxi cabs in the Las Vegas market.
 Specifically, an equilibrium model was constructed, projecting supply and demand based on a projection of underlying land use development. The objective of the analysis was to determine if the expansion of one

RESEARCH ANALYSIS. SOLUTIONS,



company would adversely impact either existing operators or the level of service in that company's primary trade area.

- Managed the review and analysis of several market feasibility analyses for developments ranging from highrise condominiums to retail centers. Analysis included a review and analysis of supply and demand trends and well as competitive profiling and site-related analyses.
- Prepared a review and analysis of housing affordability issues on behalf of the Southern Nevada
 Homebullders Association. Analysis included a review of housing affordability issues as well as price stability
 and market sustainability. Report was ultimately delivered to the Nevada State Legislature's interim committee
 on housing affordability.
- Retained by Clark County, Nevada to provide expert testimony relating to economic conditions and cost of living escalation factors in the County's arbitration with the Police Protective Association.
- Prepared a review and analysis of residential and commercial development indicators for a private
 equity/investment firm seeking to acquire a construction materials company in southern Nevada. This analysis
 included a review of historical trends as well as a 10-year projection of development activity. It also included
 a review and analysis of major project activity.
- Retained by the California Ambulance Association to review and analyze market conditions, economic and
 fiscal, impacting the state's emergency medical transport service providers. This analysis included a survey
 of selected providers and a report detailing challenges facing the industry.
- Prepared an economic, fiscal and community impact statement on behalf of the Nevada Cancer Institute. The
 analysis considered the economic, fiscal and social benefits to the community of providing comprehensive
 cancer care in Nevada. It also considered the impacts of medical service provider co-location and industry
 clustering.
- Prepared a portion of the economic impact statement for Southern Nevada Regional Transportation Commission, relative to the local government portion of the Las Vegas Monorali Project. This study included a detailed review of existing and future land use conditions for ½ and ½-mile rings around each proposed monorali station. Existing and future land uses were then translated into jobs, wages and business output. The before and after conditions were compared to identify the project's economic impact.
- Selected as part of a consultant team asked to analyze the potential fiscal, economic and social impacts of a
 growth interruption in Southern Nevada. This analysis required a documentation of the state and regional
 economy and projections at various levels of potential impact. It also required the coordination of regional and
 national panels of economic experts as well as a local working group of government administrators. The

RESEARCH, ANALYSIS, SOLUTIONS,

James & March



results of our analysis were delivered to various public bodies including Clark County's Regional Planning Commission and the State Engineer.

- Prepared a comprehensive market analyses for a number of development/ redevelopment alternatives for a
 resident-oriented gamling operator in Nevada. Project considered the demographics of the primary trade area,
 likely capture rates, site characteristics, and a potential service array.
- Selected as part of a consultant team asked to estimate the economic and fiscal impacts of a high-tech
 manufacturing firm's expansion into one of seven U.S. states. This analysis required an assessment of a \$1
 billion development schedule over a 13-year build-out period. The analysis included a review of how states
 would be impacted, fiscally and economically, in terms of employment, wages, and output and tax collections.
 State and local taxes and proposed incentive packages were also reviewed as were labor markets,
 infrastructure availability and delivery cost constraints.
- Managed a team of analysts asked to review the current and potential impacts of construction defect litigation.
 This analysis considered how construction defect laws affect home prices, housing supply, competition and several other market variables. It also considered how more limited supplies of affordable housing might adversely affect Southern Nevada's labor market, specifically as it relates to services industries.
- Retained by the Bureau of Land Management to review and analyze the impacts of the release of 380 acres
 of property for development in Carson City and Douglas County, Nevada. This analysis considered economic,
 fiscal and social impacts on an interconnected regional economic unit. It also considered a number of
 alternative uses at the site, from hotel-gaming to residential.
- Managed a team of analysts asked to develop an information tracking system for the Clark County Air Quality
 Division. This effort required the migration of over 70 legacy databases into one integrated information system.
 In performing this analysis, our team identified nearly \$1 million in billings that had been missed or wrongly
 characterized by the legacy system.
- Selected as a component of a consultant team to review and analyze the operations of a riverboat casino
 hotel in Rock Island, Illinois. This project included a report that was ultimately presented to the state's
 legislature discussing the economic impact factors created by dockside gaming versus mandatory cruising for
 competitive facilities within the Quad Cities.
- Provided litigation support services in a matter involving fees charged by a contractor to dispose of medical
 waste. This analysis required a reconstruction and review of accounting records as well as comparative
 analysis of services provided in Western States.
- Selected as part of a consultant team asked to estimate the fiscal and economic impacts of a 1,900-acre master planned community development in North Las Vegas, Nevada. This analysis required the development

RESEARCH, ANALYSIS, SOLUTIONS.



of a 20-year development absorption build-out schedule as well as estimates of public revenues and public service costs.

- Retained by the Clark County Department of Aviation to review and analyze the value of land trades in the 5,300-acre Clark County Cooperative Management Area. This study required a comprehensive review of longrun value created by controlled development within areas impacted by McCarran International Airport's noise environs.
- Retained by the Clark County Department of Finance to project revenue streams at the county and township level over a ten-year projection period. This analysis considered revenues generated directly by the county as well as distributions from state and federal sources.
- Managed a comprehensive economic, demographic and market analysis of Central City and Black Hawk, Colorado for a national gaming operator. This analysis included a review of historical supply and demand conditions; an examination of current and projected market performance; an analysis of existing, planned, proposed, and under-construction competitive gaming facilities; a survey of infrastructure developments; and an analysis of historical, existing and potential regulatory conditions.
- Selected as part of the consulting team asked to prepare a 3,000-acre redevelopment plan for the City of North Las Vegas. This project required estimates of financial feasibility, economic vitality, development trends, and revenues likely to be generated via tax increment financing alternatives.
- Managed comprehensive economic, demographic, and site analysis for a proposed Native American gaming
 facility in Southern California under the covenants and restrictions of the Pala Band of Mission Indians
 Compact. This project included the generation of performance estimates for twelve competitive facilities, a
 review and analysis of existing demand and urban economic factors, an analysis of transportation and location
 restrictions, and an analysis of the potential contribution of an innovative video lottery terminal required under
 compacted operations.
- Provided litigation support in a class action lawsuit where members of a residential community claimed the
 value of their property was decreased when a public golf course was made private. This analysis required a
 longitudinal study of home sales and pricing trends over a five-year period.
- Selected as part of the team asked to develop a parcel-level revenue maximization plan for a local master
 plan community developer. Specifically, this analysis reviewed general pricing trends for the Valley's major
 master-planned communities versus those of the subject developer. The project also considered the relative
 value of amenities and infrastructure improvements offered by a number of developers.
- Retained by the Clark County Regional Flood Control District in 1999 and again in 2002 to develop a costbenefit analysis for the District's flood master plan. This project required consideration of inundation reduction,

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economic output and productivity, emergency management and several qualitative elements. Our 1999 analysis was called a model of government accountability by the Clark County Board of Commissioners.

- Prepared and managed a market analysis for a convention and banquet facility in the Las Vegas Vailey for a
 local developer. The project included a review of existing, planned, proposed, and under-construction meeting
 facilities, as well as five-year market projections.
- Selected as part of the team asked to review the potential costs and benefits of creating a new local air quality
 control agency on behalf of Southern Nevada Regional Planning Coalition. This analysis included a review of
 existing operations, staffing, space requirements, funding alternatives, and potential single-agency costs (i.e.,
 the creation of a fund balance).
- Developed the absorption timeline for the Clark County Southwest Study Area in support of a public facilities
 needs assessment in 1999 and again in 2003. This analysis included the projection of land uses, property
 values, population and employment densities, occupancy rates, and school enrollment.
- Worked as a member of the team selected to prepare detailed site analysis of Las Vegas' suburban casino
 market as part of strategic plan for a Nevada gaming corporation. The work involved the segmentation of the
 market into competitive submarkets in order to identify those areas with greatest growth potential.
- Prepared an absorption study for a 7,500-acre tract of land located in North Las Vegas, Nevada as part of a
 team reviewing the land on behalf of the United State Bureau of Land Management. The study included annual
 absorption estimates, by land use, through the project's development as well as a review of potential changes
 to the development's land use mix.
- Designed, developed and employed a set of moniforing indices specific to the Las Vegas gaming market, including the Applied Analysis Gaming Index. The publications have a national distribution base, and our gaming index is a recurring feature in the State's largest daily paper.
- Selected as a member of the consultant team hired to perform a fiscal impact analysis for the City of Las
 Vegas. This analysis included the creation of an absorption model to identify probable build-out patterns by
 land use type. These land uses were then translated into own-source revenues and public service costs (using
 a service standard method) for the City through build out. The revenues and costs were analyzed under
 alternative economic conditions (i.e., population growth rates) to determine whether existing revenue sources
 were sufficient to fund the public services demanded.
- Generated a fiscal impact model that was used to estimate the impact of a waste management contract
 extension with a governmental service provider. This model balanced the net present value of the cost to
 comply with the projected value of the expected contract extension, ultimately determining the "break-even"
 point.

RESEARCH. ANALYSIS. SOLUTIONS.



- Selected as part of the consulting team that prepared a market study, site analysis, and a fiscal forecast for a
 mixed-use rural entertainment facility in Nevada on behalf of an international development company. The
 facility included a hotel, Class III casino, RV park, convenience store and gas station.
- Worked as a part of a team charged with evaluating the potential impacts of a business tax initiative proposed
 to be levied in the State of Nevada. A significant portion of this study included a detailed review of economic
 diversification throughout the Western United States and in Nevada. Diversity's effects on the State's revenuegenerating powers were also considered.
- In 1999 and 2000, selected as part of the team engaged to estimate the absorption timeline for a series of
 "villages" within a major master-planned community. This included a detailed review of economic and
 demographic conditions and an econometric projection of both supply and demand. The project was
 performed as part of the special improvement district process.
- Designed a database application for Palm Pilot handheld computers, which allows users to identify, search, sort and update an extensive series of data on Las Vegas office, industrial and retail markets.
- From 1996 to the present, performed and/or managed an ongoing quarterly report reviewing existing and projected trends in the office, industrial and retail market for Southern Nevada's commercial real estate community. In 2005, vacant land, apartments and luxury condominium reports were added to AA's publication list. These analyses include a review of urban economic conditions, competitive facility profiles, and a three-year performance projection of both supply and demand for the company's existing and proposed projects. During 2004 and 2005, AA was the sole provider of economic information for Propertyline, Nevada's largest on-line commercial real estate listing service.
- Worked as part of the team charged with generating socioeconomic estimates and projections for the Clark County (Las Vegas) Regional Transportation Commission's Planning Variable Update, 1998 and 2000. Specifically, our role involved establishing baseline estimates and generating trend information on population, employment, housing units, and household income for 1,140 traffic analysis zones through the year 2020. Our role further involved the coordination of geographic information systems, the integration of the planning data from several independent jurisdictions and public agencies, relational database management, and econometric modeling.
- Performed numerous highest and best use studies for developments throughout the Las Vegas Valley. These
 studies have been for properties as diversified as hotel-gaming establishments to condominiums to retail strip
 centers. Generally speaking, these studies include a comprehensive review of locational factors, area
 economics and demographics, existing and potential competitive supply, existing and projected demand,
 project development costs and a maximal use analysis.

RESEARCH. ANALYSIS. SOLUTIONS.



- Prepared an economic model designed to run "what it" scenarios for a solid waste disposal firm. The model
 was used to assist the company in its negotiations with a local government regarding the potential value of a
 proposed contract extension and the potential cost of complying with the United States Environmental
 Protection Agency administrative order dealing with waste storage at the Sunrise Mountain Landfill Facility.
- Worked in conjunction with a prominent financial advisory services firm to prepare a review of cash handling
 procedures for White Pine County, Nevada. The review included a diagnostic of existing policies, a revised
 set of cash handling procedures, and a series of internal audit checkpoints.
- Reviewed and analyzed the Clark County (Las Vegas) School District's school-siting methodology on behalf
 of a major Nevada development corporation.
- Managed a review of operations at the departmental level for a gaming corporation in Biloxi, Mississippi. This
 project focused on cost control procedures implemented with the goal of increased revenues at the EBITDA
 line.
- Conducted an industrial site selection analysis for a manufacturing and distribution firm. The project included
 the analysis of available parcels relative to zoning, visual perception, location, accessibility to rail service, local
 roadways and freeways, topography, easements, flood zones and other site-related issues.

SELECTED PRESENTATIONS

Presenter, "The Numbers Tell the Story," Preview Las Vegas, January 2015.

Presenter, "The 2014 Las Vegas Perspective," Las Vegas Perspective Annual Meeting, March 2014

Presenter, "How Far We've Come," Preview Las Vegas, January 2014

Presenter, "Wired for the Future," Las Vegas Perspective Annual Meeting, April 2013

Presenter, "Opportunity is Everywhere," Preview Les Vegas, January 2013

Presenter, "The 2012 Las Vegas Perspective," Las Vegas Perspective Annual Meeting, March 2012

Presenter, "Reset, Rethink, Rebuild," Preview Las Vegas, February 2012

Presenter, "Reinventing the Las Vegas Economy," Las Vegas Perspective Annual Meeting, April 2011

Presenter, "The Rise and Fall of the Next Great Economy," Preview Las Vegas, February 2011

RESEARCH, ANALYSIS, SOLUTIONS.

GSR18015



Presenter, "The Impacts of the Financial Crisis on the State of Nevada," Federal Financial Crisis Inquiry Commission, September 2010

Presenter, "Dealing with the New Normal", Western Legislators Conference, September 2010

Presenter, "Signs of Life", Preview Las Vegas, February 2010

Presenter, "The Glass is Half Empty - The Glass is Half Full", Las Vegas Perspective Annual Meeting, April 2009

Presenter, "Top 10 Indicators to Watch", Preview Las Vegas, February 2009

Presenter, "Charting the Course", Las Vegas Perspective Annual Meeting, April 2008

Presenter, "Top 10 Indicators to Watch" Preview Las Vegas, February 2008

Presenter, "The Implications of Current Market Trends", Las Vegas Perspective Annual Meeting, April 2007

Presenter, *Economic Trends Impact Southern Nevada Multi-Housing Market*, SNMA Annual Trends Conference, February 2007

Presenter, "10 Trends to Watch", Preview Les Vegas, January 2007

Presenter, "Luxury Condominium Market - The State of the Industry" Las Vegas High-rise Conference, February 2006.

Presenter, 2003 Lionel, Sawyer and Collins Legislative Roundup, "The Fiscal Outcome of the 71st Legislative Session."

SELECTED COMMUNITY INVOLVEMENT AND AWARDS

Alumni of the Year, William Boyd School of Law, 2011

Board of Directors, Nevada State Bank, 2011

Hispanic of the Year, Southern Nevada Latin Chamber of Commerce, 2010

Member, President Elect and President, Nevada Child Seekers, 2009-Present

Adjunct Professor, HMD 401, Hotel Law. William F. Harrah College of Hotel Administration, 2006 to Present

Board Member, R&R Charitable Foundation, 2009-Present

REBEARCH. ANALYSIS. SOLUTIONS.

GSR18016



Member of the Board of Directors and Executive Secretary (2010-2011), Opportunity Village, 2009 to Present

Gubernatorial Appointee, Nevada Housing Stabilization Task Force, 2008 to Present

Chairman, Technical Working Group, Governor's Task Force on Tax Policy, December 2001 - November 2002

Member, Clark County Organization & Resource Review Committee, June 2002

Nevada Taxpayers Association, Good Government Special Recognition Award, February 2003

Member, Board of Directors, Hispanics In Politics, 1999

Member and President (20101), Board of Directors, Nevada Child Seekers, 2009 to Present

Board of Advisors, Nevada Council on Problem Gambling, 1999 to Present

Insider Club Inductee, The Ralston Report, May 2003

Top 40 Under 40 in Business, InBusiness Megazine, 2001

Who's Who in Nevada, 2002 to Present

Coach, Juniors Basketball, 2003 to Present

Coach, Paseo Verde Little League, Board of Advisors, 2004 to Present

PUBLICATIONS IN THE LAST TEN YEARS

Author, "A Positive Outlook," a recurring series of monthly articles for Nevada State Bank (November 2011 — present); articles are available at https://www.nsbank.com/about_us/forecast/index.isp.

Co-author, <u>intelligence-Led Governance</u>: <u>Establishing Meaningful Community Indicators</u>. Presented at an International conference on community monitoring in Leuven, Belgium, June 2006.

AA routinely produces written reports for our clients that may or may not be made available to the public by such clients; the nature of these reports are summarized in the sub-section, Selected Project Experience.

WITNESS TESTIMONY OR DEPOSITIONS IN THE LAST FOUR YEARS

Impacts of the Financial Crisis on the State of Nevada
(Testified before the Financial Crisis Inquiry Commission, which was created as part of the Fraud Enforcement and Recovery Act (Public Law 111-21) passed by the U.S. Congress and signed by the President in May 2009)

RESEARCH, ANALYSIS. SOLUTIONS.

GSR18017



Southern Nevada Employment and Workforce Trends (Testified before the U.S. Subcommittee on Education and the Workforce)

In re Club Vista Financial Services, LLC, et al. vs. Scott Financial Corporation, et al. Case No. A579963
District Court, Clark County, Nevada
(Deposition)

Service Employees Union International (SEIU) Labor Relations Matter (Testified at hearing before arbitrator as an expert witness on economic and employment issues in a labor dispute between the Las Vegas Convention and Visitors Authority and its labor union)

Water Resource Matter, Nevada Groundwater Basins 180, 181, 182, 194
State of Nevada Water Engineer
(Testified at Hearing before the State of Nevada Water Engineer as an expert witness for the Southern Nevada Water Authority)

In re Las Vegas Development Associates v. KB Home Nevada, inc. Case No. A566442
District Court, Clark County, Nevada
(Deposition)

In re Golden Road Motor Inn, dba Atlantis Casino Resort Spa v. Sumona Islam, Grand Sierra Resort, et al. Case No. CV12-01171
District Court, Washoe County, Nevada
(Deposition and Trial)

In re Jeffrey Soffer, et al. v. Five Mile Capital Partners LLC, et al. Case No. 2:12-cv-01407-JCM-GWF United States District Court, District of Nevada (Deposition)

Testified between 2009 and 2014 before the Nevada State Legislature, county commissions and local government boards on multiple occasions

RESEARCH, ANALYSIS, SOLUTIONS,

EXHIBIT 38

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 38

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RA 02241

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Plaintiff MEI-GSR HOLDINGS, LLC., a Nevada Corporation, d/b/a Grand Sierra Resort (hereinafter referred to as "GSR"), by and through its counsel of record, H. Stan Johnson, Esq. of Cohen|Johnson, LLC., hereby submits and identified its expert witness and discloses the expert report pursuant to NRCP 16.1(a)(2) in this matter as follows:

I. EXPERT WITNESS

A. Jeremy A. Aguero Principal Analyst Applied Analysis 6385 S. Rainbow Blvd., Suite 105 Las Vegas, Nevada 89118

Jeremy Aguero is expected to testify regarding the Expert Witness Report prepared by Applied Analysis, including opinions, data and any other information considered in forming said report (Attached as Exhibit "1") and opinions, his professional qualifications, and any other related matters.

Plaintiff reserves the right to supplement the expert witness disclosure as further investigation and discovery may reveal additional information.

II. NON-RETAINED EXPERTS

A. Ralph Burdick

Mr. Burdick is a non-retained expert and currently holds the position as Vice-President of Casino Operations for Grand Sierra Resort.

B. Toby Taylor

Mr. Taylor is a non-retained expert and currently holds the position as Executive Director of Slots for Grand Sierra Resort.

C. Scott Bean

Mr. Bean is a non-retained expert and he currently provides consulting services to Grand Sierra Resort.

Page 2 of 5

COHEN-JOHNSON, LLC 255 E. Warm Springs Road, Suite 100 Las Vegas, Nevada 89119 (702) 823-3500 FAX: (702) 823-3400

D. Craig Robinson

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Mr. Robinson is a non retained expert and he currently holds the position as Chief Financial Officer for Grand Sierra Resort.

F. Christopher Abraham

Mr. Abraham is a non-retained expert and he currently holds the position as Vice President of Marketing for Grand Sierra Resort.

G. Terry Vavra

Mr. Vavra is a non-retained expert and he currently holds the position as Vice-President of Development for Grand Sierra Resort.

III. DOCUMENTS

June 4, 2015 Expert Report Prepared by Applied Analysis, Bates Stamped A. GSREXP 01 - GSREXP 028.

Plaintiff reserves the right to supplement the document disclosures as further investigation and discovery may reveal additional information.

Affirmation Pursuant to NRS §239B.030

The undersigned does hereby affirm that the preceding document does not contain the social security number of any person.

Dated this 4th day of June, 2015.

COHEN JOHNSON, LLC.

By:

H. STAN JOHNSON, ESQ. Nevada Bar No. 00265 sjohnson@coherjohnson.com TERRY KINNALLY, ESQ.

Nevada Bar No. 6379 tkinnally@cohenjohnson.com

CHRIS DAVIS, Esq. Nevada Bar No. 6616

cdavis@cohenjohnson.com 255 E. Warm Springs Road, Suite 100

Las Vegas, Nevada 89119

Attorney for MEI-GSR Holdings, LLC. d/b/a Grand Sierra Resort

Page 3 of 5

COHEN-JOHNSON, LLC 255 E. Warm Springs Road, Suite 100 Las Veges, Nevada 89119 (702) 823-3500 FAX. (702) 823-3400

INDEX OF EXHIBITS

<u>Exhibits</u>	<u>Description</u>	Pages
1.	Expert Report prepared by Jeremy Aguero	29

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CERTIFICATE OF SERVICE

	The state of the s
Pursu	ant to NRCP 5(b), I certify that I am an employee of COHEN JOHNSON, LLC.,
and that on th	is date I caused to be served a true and correct copy of the PLAINTIFF MEI-GSR
HOLDINGS	, LLC. A NEVADA CORPORATION, D/B/A GRAND SIERRA RESORT'S
AMENDED	DISCLOSURE OF EXPERT WITNESS on all the parties to this action by the
method(s) inc	licated below:
x	by placing an original or true copy thereof in a sealed envelope, with sufficient postage affixed thereto, in the United States Mail, Las Vegas, Nevada and addressed to:
<u> </u>	by using the Court's CM/ECF Electronic Notification System addressed to:
	ROBINSON, BELAUSTEGUI, SHARP & LOW C/o Kent R. Robison, Esq. 71 Washington Street Reno, Nevada 89503 krobison@rbsllaw.com Attorney for the Defendant Peppermill
_x	by electronic email addressed to the above: by personal or hand/delivery addressed to: by facsimile(fax) addresses to: by Federal Express/UPS or other overnight delivery addressed to:
	DATED the 4 th day of June, 2015.

0 0

en-Johnson, LLC.

Exhibit "1"

Filed Under Seal HIGHLY CONFIDENTIAL INFORMATION HIGHLY CONFIDENTIAL – SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED IN JULY 17, 2014

To Be Opened Only Upon Further Order of This Court or for the Sole Use of the Court and its' Employees

Exhibit "1"

Expert Report

MEI-GSR HOLDINGS, LLC, a Nevada Corporation, d/b/a/ GRAND SIERRA RESORT

VS.

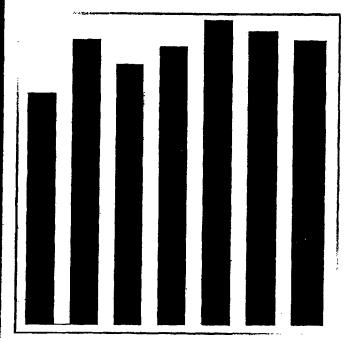
PEPPERMILL CASINOS, INC., a Nevada Corporation, d/b/a
PEPPERMILL CASINO; RYAN TORS, an individual; JOHN DOES I-X and
JANE DOES I-X; and ABC CORPORATIONS I-X

District Court
Washoe County, Nevada

Case No. CV13-01704 Dept. No. B7



APPLIED ANALYSIS



GSREXP001

Expert Report
MEI-GSR Holdings vs. Peppermill Casinos, Inc.

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Statement of Compensation for the Study and Testimony	

APPLIED ANALYSIS

GSREXP002

INTRODUCTION

Applied Analysis ("AA") was retained by Cohen-Johnson, LLC ("Cohen Johnson") on behalf of MEI-GSR Holdings, LLC, doing business as Grand Sierra Resort ("GSR"), to evaluate potential damages stemming from Peppermilli Casinos, Inc. ("Peppermill") employee Ryan Tors unlawfully obtaining casino operating information from GSR slot machines. This is case number CV13-01704, now before the Second Judicial District Court of the State of Nevada, Washoe County. In submitting this analysis we respectfully reserve the right to revisit, revise and supplement this analysis should additional data become available.

GENERAL BACKGROUND

Ryan Tors ("Tors"), an employee of Peppermillt, unlawfully accessed the slot machines of GSR at the direction of his employer. Specifically, Tors opened a number of machines and accessed each machine's diagnostic screens and payback percentages. This was part of a systematic and coordinated data-gathering effort that a Nevada Gaming Control Board investigation determined had been going on since at least 2011 and included at least 10 other casino properties. Information was then relayed back to Tors' superiors at Peppermill and was subsequently used by the Peppermill in developing its casino operations strategy. The issue of the deceitful, surreptitious and unlawful actions of Tors, and whether his actions were at the behest of the Peppermill, is not at issue here. In a Stipulation for Settlement and Order executed on February 13, 2014, between the Peppermill and the Nevada Gaming Control Board, Peppermill admits to violations of the Nevada Gaming Control Act and Regulations of the Nevada Gaming Commission. Peppermill also agreed to pay a \$1,000,000 fine to the State of Nevada, among the largest fines ever imposed on a Nevada non-restricted gaming illcensee.

The fundamental question presented here is the extent to which GSR was damaged as a result of Peppermill's actions. The question of whether competitive information was obtained in an illegal or unethical manner has already been settled; the question of damages turns generally on the profits lost by the aggreed party or profits illegally or unethically earned by the acts of a third party, sometimes referred to as unjust enrichment. We note, however, that in instances where the ability to prove such damages is not possible, courts have used a "reasonable royalty" approach under the Uniform Trade Secrets Act,2

COMPETITIVE INFORMATION

There seems to be at least some question as to whether obtaining information on the settings of slot machines should be considered Ill-gained competitive intelligence. We would submit that the mere fact that the Peppermit accepted a \$1,000,000 fine and admitted "each and every allegation" set forth in the Nevada Gaming Control Board's

APPLIED ANALYSIS

GSREXP003

¹ NGC 13-23, State Gaming Control Board v. Peppermill Casinos, Inc., February 13, 2014 (at page 6).

² Uniform Trade Secrets Act (1985 with Amendments, Section 3. Damages).

MEI-GSR Holdings vs. Peppermill Casinos, Inc.

complaint would provide clear and convincing evidence of wrongdoing in the acquisition of GSR's competitive information. That said, the Peppermill experts' suggestion that the information obtained by the Peppermill did not damage its competitors because it could be easily obtained, because it was of no analytical value or because the keys needed to unlock competitors' gaming machines are easily accessed is little more than an ex post facto attempt to recast the fact that the Peppermill systematically sought to obtain, over multiple years, information it viewed as valuable that was kept under lock and key by its competitors.

The expert reports of Dr. Lucas and Ms. Friedman were thoughtful and well-constructed in many respects; however, the position that the Peppermill's actions would merely "satisfy some measure of curiosity" attempts to downplay the facts of the immediate case and stands in sharp contrast as to why, for example, the industry would rely on a Harvard-trained computer scientist and Ph.D. researcher from among the largest gaming colleges in the country for information, analysis and insights. "Curiosity" is defined as "the desire to learn or know more about something or someone of "a strong desire to know or learn something." In the private sector, the accumulation of this knowledge is generally referred to as business intelligence or competitive intelligence and there are strong arguments that it is more valuable today then ever.

Both Dr. Lucas and Ms. Friedman submit that the information improperly obtained by the Peppermill did not amount to a trade secret because it was "readily ascertainable by proper means by the public or any other persons who can obtain commercial or economic value from its disclosure or use." The Peppermill, a sophisticated casino operator, did not appear to know slot machine settings could be obtained by the calculations set forth by Dr. Lucas and Ms. Friedman, calling into question how "readily ascertainable" such data were at the time by the parties involved in this case. Perhaps the Peppermill had such knowledge but preferred the expediency provided by a less ethical approach to obtaining the information. Or, perhaps it was something altogether different. Perhaps the program was never about the digital settings on a handful of casino gaming machines as much as it was a carefully conceived effort to obtain competitive intelligence on whether GSR and other local casinos were tightening or locsening their slot machines over time. As outlined by Dr. Lucas and Ms. Friedman, taken alone, the individual machine settings obtained by the lilegal actions of Ryan Tors on July 12, 2013 are of little relevance. By contrast, when viewed collectively with other information available to Peppermill, including without limitation, historical data collected by its employees, the result is business intelligence that the company clearly valued and which both its competitors and its regulators viewed as illigotten.

Finally, the idea that this information has no value is disputed by the Peppermill's own testimony. In the settlement hearing with the Nevada Gaming Commission, the attorney for the Peppermill categorized his client's behavior as

³ Expert Report of Stacy Friedman, page 19.

⁴ See, Merriam-Webster Dictionary (available at: http://www.merriam-webster.com/dictionary/curiosity).

⁵ See, Oxford Dictionaries (available at: http://www.oxforddictionaries.com/us/definition/american_english/curiosity).

See, e.g., A. McAfee and E. Brynjolfsson, Big Data: The Management Revolution. Harvard Business Review (October 2012); J. Frates and S. Sharp, Using Business Intelligence to Discover New Market Opportunities. Journal of Competitive Intelligence and Management, Volume 3, Issue 3, Fall 2005; and T. Davenport (Guest Contributor), What Business Can Learn From Intelligence. The Wall Street Journal | CIO Journal. September 24, 2014.

CERTIFICATE OF SERVICE

I certify that I am an employee of Robison, Belaustegui, Sharp & Low, and pursuant to NRAP 5(b)(2)(D) and N.E.F.C.R. 7, I caused the **RESPONDENT PEPPERMILL CASINOS, INC.'S ANSWERING BRIEF - APPENDIX VOLUME 9** to be filed electronically with the Clerk of the Nevada Supreme

Court. Pursuant to N.E.F.C.R. 9, notice of an electronically filed document by the Court "shall be considered as valid and effective service of the document" on the below listed persons who are registered users.

H. STAN JOHNSON, ESQ.
CHRIS DAVIS, ESQ.
Cohen Johnson Parker Edwards, LLC
255 E. Warm Springs Road, Suite 100
Las Vegas, NV 89119
Email: sjohnson@cohenjohnson.com
cdavis@cohenjohnson.com
Attorneys for Appellant

DATED: This 8th day of May, 2017.

V. JAYNE FERRETTO

Employee of Robison, Belaustegui, Sharp & Low

1	IN THE SUPREME COURT O	OF THE STATE OF NEVADA
2		
3		
4	MEI-GSR HOLDINGS, LLC, a Nevada	Electronically Filed
5	MEI-GSR HOLDINGS, LLC, a Nevada limited liability company, d/b/a GRAND SIERRA RESORT,	May 15 2017 03:18 p.m. Elizabeth A. Brown Supreme Court Supreme Court
6	Appellant, vs.	Supreme Coucheil of Supreme Court
7		District Ct. Case No. CV13-01704
8	PEPPERMILL CASINOS, INC., a Nevada corporation, d/b/a/ PEPPERMILL CASINO;	
9	Respondent.	
10		
11	RESPONDENT PEPPER	MILL CASINOS, INC.'S
12	ANSWERI	
14	APPENDIX	VOLUME 9
15		T O E CIVIL 9
16		
17	ROBISON	, BELAUSTEGUI, SHARP & LOW
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22	THERESE Nevada Ba	M. SHANKS, ESQ. r No. 12890
23	<u>tshanks@r</u>	<u>bsllaw.com</u>
24 25	Reno, Nev	: (775) 329-3151
2627	Attorneys	for Respondent Casinos, Inc., d/b/a Peppermill Casino

Robison, Belaustegui, Sharp & Low 71 Washington St. Reno, NV 89503 (775) 329-3151

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RESPONDENT PEPPERMILL CASINOS, INC.'S ANSWERING BRIEF <u>APPENDIX – CHRONOLOGICAL TABLE OF CONTENTS</u>

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of Depositions Pending Hearing on			
the Matter			
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Complaint			
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Complaint			
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Opposition to Plaintiff's Motion to			

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Compel Peppermill's Production of			
Documents; Opposition to			
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Order			
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Or, In the Alternative, Motion to			00345
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(Continued)			
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· · · · · · · · · · · · · · · · · · ·			

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(Continued)			
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Peppermill Casinos, Inc.'s Opposition to Plaintiff's Objection to Commissioner's Recommendation Denying Plaintiff's Motion for a Protective Order and Request for a Stay of Depositions Pending the Hearing on the Objection	10/24/14	4	RA 00771 – 00806
Defendant Peppermill Casinos, Inc.'s Motion for Order Compelling GSR to Show Cause Why It Not Be Held in Contempt	10/27/14	4	RA 00807 – 00825

Peppermill Casinos, Inc.'s Ex Parte Emergency Motion for Rule 16 Conference	11/12/14	4	RA 00826 – 00830
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2 NEW RESET Chicago Keys Gaming Access Control Switch 2 LOCKS 2

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KEYS 12341 Stot

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gen-10 sarga

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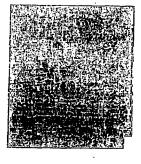


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. 13:15 13:15

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SLOT MACHINE RESET KEY 2341 IGT BALLY WILLIAMS

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. QQ.E2 Q bide

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Page 2 of 6



LG.T. Original Reset Keys (2341) One Pair for (Slots or Poller Machines)

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IGT WILLIAMS BALLY COS WMS SLOT JACKPOT 2841 RESET KEY Jare 01 07:10

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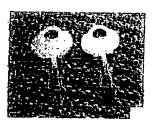
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S69-19 7143

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Page 3 of 6



IGT J/P RESET KEY #2341, NEW, NR. SET OF 12.

Dec-09 15:08

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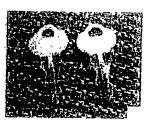


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LG.T. Reset Replacment Keys (2341) One Pair (SALE)

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Page 4 of 5



I.G.T. Original Reset Keys (2341) One Pair for (Sipis or Paker Machinea)

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IGT WILLIAMS BALLY CDS WMS SLOT JACKPOT 23-11 RESET KEY

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| IGT Jackpot Reset Key 02341 for IGT Slot Machines

Nov-10 13:51

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Las Venns Car Keys

Car Key Specialists/Key Programming Lost Keys Replaced / Spare Keys www.labvegascarkeys.com/

Las Vegas Key Shop

3635 Fort Apache rd #204-89147 Call 702-604-1002 and visit us www.lasvegaskeyshop.com/

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Tuttnaver 2340 Autoclaves

Foremost has Tuttnauer 2340Ms in Stock and Ready to Ship 2340 foremostequipment.com/

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Page 5 of 6



НОМЕ

IGT 2341 jackpot reset key

PARTS

MANUALS

DOOR LOCKS

SUBMIT A TICKET

VIEW EXISTING TICKEY

IDENTIFY YOUR GAME

CONTACT US LINKS

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Jackpot reset key, number 2341. Úsed on IGT, Bally and Willams (WMS) gaming machinés

Price: \$1.99

Add to ca



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Price: \$9.95

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Description Reviews (0)

This is a reset key for gaining machines, ILIS #2341

information.

+ ·About Us

Delivery information

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Privacy Policy

* Terris & Conditions

• Legal

Customer Service

· Contact Us

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• Brands

· Gift Vouchers

Affiliates

Specials

My Account

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Order History

· Wish List · Newsletter

OpenCeit Software Cesino Network, Inc. 9:2019

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Jacqueline Bryant
Clerk of the Court
Transaction # 5235334 : csulezic

EXHIBIT 5

AFFIDAVIT OF KENT R. ROBISON IN SUPPORT OF PEPPERMILL'S RENEWED MOTION FOR SUMMARY JUDGMENT REGARDING "TRADE SECRET"

STATE OF NEVADA)
)ss
COUNTY OF WASHOE)

KENT R. ROBISON, being first duly sworn, deposes and states under penalty of perjury that the following assertions are true and correct.

- 1. I am an attorney licensed in Nevada, and I am counsel representing Defendant Peppermill Casinos, Inc. in this matter. I am a shareholder with the law firm of Robison, Belaustegui, Sharp & Low.
- 2. I have personal knowledge of the matters set forth in this Affidavit, and if called to testify, I could. I submit this Affidavit in support of Peppermill Casinos, Inc.'s Renewed Motion for Summary Judgment Regarding "Trade Secret" ("Motion"), to which this Affidavit is attached as Exhibit 5.
- 3. Attached as **Exhibit 3** to this Motion is a true and correct copy of the expert report of Stacy Friedman (**Highly Confidential**).
- 4. Attached as **Exhibit 4** to this Motion is a true and correct copy of a printout from the website Ebay, advertising the sale of 2341 keys.
- 5. Attached as **Exhibit 7** to this Motion is a true and correct copy of the email sent by Ryan Tors on December 29, 2011, which email has been marked as **Highly Confidential**.
- 6. Attached as **Exhibit 8** to this Motion is a true and correct copy of the email sent by Ryan Tors on June 15, 2012, which email has been marked as **Highly Confidential**.
- 7. Attached as Exhibit 9 to this Motion are true and correct copies of excerpts from the deposition transcript of Ryan Tors, which have been marked as Highly Confidential.
- 8. Attached as **Exhibit 10** to this Motion are true and correct copies of excerpts from the deposition transcript of Tracy Mimno, which have been marked as **Highly Confidential**.
- 9. Attached as **Exhibit 11** to this Motion are true and correct copies of excerpts from the deposition transcript of Terry Vavra, which have been marked as **Highly Confidential**.
 - 10. Attached as Exhibit 12 to this Motion are true and correct copies of excerpts from

the deposition transcript of David G. Schwartz, Ph.D., which have been marked as **Highly** Confidential.

- 11. Attached as **Exhibit 13** to this Motion are true and correct copies of excerpts from the October 19, 2015 deposition transcript of Jeremy Aguero.
- 12. Attached as **Exhibit 14** to this Motion is a true and correct copy of the expert report of Anthony Lucas, without appendix, marked as **Highly Confidential**.
- 13. Attached as **Exhibit 15** to this Motion is a true and correct copy of the rebuttal expert report of Tom Sullivan, without exhibits, marked as **Highly Confidential**.
- 14. Attached as **Exhibit 16** to this Motion are true and correct copies of excerpts from the deposition transcript of William Alfred Paganetti.
- 15. Attached as Exhibit 17 to this Motion is a true and correct copy of the October 13, 2015 Letter from David Ensign (Highly Confidential).
- 16. Attached as **Exhibit 18** to this Motion is a true and correct copy of the October 6, 2015 email from John J. Ascuaga.
- 17. Attached as Exhibit 19 to this Motion is a true and correct copy of the Declaration of John Farahi (Highly Confidential).
- 18. Attached as Exhibit 20 to this Motion is a true and correct copy of the October 20, 2015 letter from Russ Sheltra.
- 19. Attached as Exhibit 21 to this Motion is a true and correct copy of the October 26, 2015 letter from Gary Carano (Highly Confidential).
- 20. Attached as **Exhibit 22** to this Motion is a true and correct copy of the October 30, 2015 letter from Jeffery Siri.
- 21. Attached as **Exhibit 23** to this Motion is a true and correct copy of the October 30, 2015 letter from Mitch Gardner.
- 22. Attached as **Exhibit 24** to this Motion are true and correct copies of excerpts from the deposition transcript of Tom Sullivan, which have been marked as **Highly Confidential**.
- 23. Attached as **Exhibit 25** to this Motion are true and correct copies of excerpts from the deposition transcript of Toby Taylor, which have been marked as **Highly Confidential**.

- 24. Attached as **Exhibit 26** to this Motion is a true and correct photo of GSR's Billboard regarding the GSR's Buffalo slot machines.
- 25. Attached as **Exhibit 27** to this Motion are true and correct copies of GSR's billboard regarding its WMS machines.
- 26. Attached as **Exhibit 28** to this Motion are true and correct copies of GSR's website publications regarding GSR's slot and video poker machines.
- 27. Attached as **Exhibit 29** to this Motion are true and correct copies of excerpts from the deposition transcript of John Stone.
- 28. Attached as **Exhibit 30** to this Motion is a true and correct copy of the CDC Consulting, Reno Casinos, Direct Mail Rewards Comparison & Analysis Report dated August 2014, which has been marked as **Highly Confidential**.
- 29. Attached as **Exhibit 31** to this Motion are true and correct copies of excerpts from the deposition transcript of Scott Bean, which have been marked as **Highly Confidential**.
- 30. Attached as **Exhibit 32** to this Motion are true and correct copies of excerpts from the deposition transcript of William Natale Paganetti.
- 31. Attached as **Exhibit 33** to this Motion are true and correct copies of excerpts from the deposition transcript of Michael Draeger, which have been marked as **Confidential**.
- 32. Attached as **Exhibit 34** to this Motion are true and correct copies of advertisements from the Atlantis Casino Resort Spa regarding loose slots.
- 33. Attached as **Exhibit 35** to this Motion are true and correct copies of advertisements from the website of the Cortez Club Casino regarding loose slots.
- 34. Attached as **Exhibit 36** to this Motion is a true and correct copy of the Las Vegas Sands Corp.'s Form 10-K filing for the fiscal year ending December 31, 2011.
- 35. Attached as **Exhibit 37** to this Motion is an accurate and file-stamped copy of GSR's Initial Expert Witness Disclosures, filed March 2, 2015, with exhibits.
- 36. Attached as **Exhibit 38** to this Motion is an accurate, file-stamped copy of GSR's Amended Disclosure of Expert Witness filed June 4, 2015, with exhibits (**Highly Confidential**).
 - 37. Attached as Exhibit 39 is an accurate and file-stamped copy (without exhibits) of

27

28

GSR's Rebuttal Expert Witness Disclosure.

Dated this 13th day of November, 2015.

KENT R. ROBISON

Subscribed and sworn to before me on this 13th day of November, 2015 by Kent R. Robison.

NOTARY PUBLIC



Robison, Belaustegui, Sharp & Low 71 Washington St. Reno, NV 89503 (775) 329-3151

FILED
Electronically
2015-11-13 04:03:25 PM
Jacqueline Bryant
Clerk of the Court
Transaction # 5235334 : csulezic

EXHIBIT 6

NOTE: THERE IS NO EXHIBIT 6

EXHIBIT 7

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

rom: ∍nt:

fo: Subject:

Ryan Tors Thursday, December 29, 2011 8:59 AM NBPartners; Rob Erwin; John C Hanson (Reno GM)

Grand Slerra



Grand Sierra pars.xls

Thanks-Ryan Tors Peppermill Casinos 775 689 7499

HIGHLY CONFIDENTIAL



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PM 0079

Grand Sierra	12/292011
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1	04-15-08	440	91.83	8.17	Buffalo	
2	04-15-07	21016	91.83	8.17	Buffalo	
A	ristocrat	55722	average	8.17		
1	04-15-08	440	93,99	6.01	Ducks in a Row	_
2	04-15-07	21016	94.03	5.97	Cleopatra	
3	04-15-05	571	94.03	5.97	Money Strom	
4	05-25-02	50060	93.98	6.02	Texas Tea	
5	05-25-03		94.98	5.02	Munsters	
6	05-25-01		94.00	6.26	Dbl Dia 2000	
7	03-25-04	358	93.97	6.03	Lil Lady	
Ì	GT		average	5.90		

overali average

6.40

HIGHLY CONFIDENTIAL

^{*}all machines that I can key quickly were flagged as having been loosened, some had the dangler pulled off

EXHIBIT 8

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

om:

int:

To:

Ryan Tors Friday, June 15, 2012 8:51 AM NBPartners; John C Hanson (Reno GM); Billy Paganetti; David McHugh Grand Sierra pars

Subject:



Grand Sierra pars1.xls

Thanks-Ryan Tors Peppermill Casinos 775 689 7499

HIGHLY CONFIDENTIAL



6/14/2012

Grand Sierra					
1	04-07	20375	93.99	6.01	Ducks in a Row
2	04-18	1011	91.82	8.18	Buffalo
3	04-10	20050	94.06	5.94	Enchanted Unicom
4	01-07	127	94.01	5,99	Cats
5	10-47	246	93.99	6.01	Horoscope
6	05-26	937	92.51	7.49	Wolf Run
Ū	55 20		äverade	6.60	

HIGHLY CONFIDENTIAL

EXHIBIT 9

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

1	Case No. CV13-01704
2	Dept. No. B7
3	IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA
4	IN AND FOR THE COUNTY OF WASHOE
5	
6	-000-
7	MEI-GSR Holdings, LLC, a Nevada) Corporation, d/b/a Grand Sierra Resort,)
8) Plaintiff,)
9) -vs-
10	PEPPERMILL CASINOS, INC., a Nevada)
11	Corporation, d/b/a PEPPERMILL CASINO;)
12	RYAN TORS, an individual; JOHN DOES I-X,) and JANE DOES I-X and CORPORATIONS I-X,)
13	Defendant(s).
14	/
15	*** HIGHLY CONFIDENTIAL ***
16	*** ATTORNEYS' EYES ONLY ***
17	VIDEOTAPED DEPOSITION OF RYAN TORS, VOLUME I
18	(Pages 131-286)
19	called for examination by counsel for Defendant Peppermill
20	Casinos, Inc., d/b/a Peppermill Casino pursuant to Notice, at
21	the offices of Gunderson Law Firm, 3895 Warren Way, Reno,
22	Nevada, at 9:38 a.m., Friday, September 19, 2014, before
23	Becky Van Auken, a Certified Court Reporter.
24	
25	Reported by: BECKY VAN AUKEN, CCR No. 418, RMR, CRR

CAPTIONS UNLIMITED OF NEVADA, INC. (775) 746-3534

136

machines in the Reno-Sparks community, do you?

A I did. Yes.

Q You did do that?

A Yes.

3

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Q All right. However, isn't it true that you also turned in reports to the Peppermill that were contrived?

A Yes.

Q That were fake?

A That were fake. Yes.

Q And you just made up the numbers?

A I made up the pars. I really went to a location and they really represented sections and machine numbers.

This one I made mistakes on, I can see here. It's embarrassing. But -- but, no, often I just contrived them, yes.

Q And did you tell your employers or any representatives at the Peppermill that the reports that you made up, that you contrived, were actually hypothetical and just guesses?

A I didn't tell anybody.

Q Did you think that they might believe that this -- these reports that you made were actually reports of what you actually saw on diagnostic screens

CAPTIONS UNLIMITED OF NEVADA, INC. (775) 746-3534

1 at various properties as a result of keying? 2 I thought -- I -- yeah, they thought that 3 they were real, yes. 4 Yeah. And you told them --5 I believe so. 6 0 -- you told them, even though they were 7 fake, that they were real? 8 I represented them as being -- being real. 9 I -- I wouldn't even have said they're not fake. I --10 I represented them as being real, yes. 11 I mean, you wouldn't have given them to 12 Peppermill people if you told them that they were 13 fake, would you? 14 Α No. 15 Q All right. 16 All right. So if we get back to Exhibit 7 17 specifically, I need the jury to be able to understand 18 this information as it flows left to right. Okay? 19 Α Okay. 20 And I don't know if the camera can actually 21 see this if I -- if I ask you to hold it up. So would 22 you hold up the -- the sheet so the camera can pick up 23 on it so you explain these entries across left to 24 right.

25

Α

Okay.

```
1
              Α
                    That's actually a machine number.
                                                       A slot
 2
        number, excuse me. And it's just sloppy work. You
 3
        know, I missed some down here. It's just -- this --
 4
        this is very -- this is kind of embarrassing. Even
 5
        the date's screwed up.
 6
                   All right. So the number right there next
 7
        to Aristocrat, 86723, that's a fictitious number,
 8
        isn't it?
 9
                   Appears to be.
10
                   Because there is no pars for this
11
        fictitious machine. You just have an average.
                                                        And
12
        what you did is average the first two machines to get
        to 8.17, didn't you?
13
14
              Α
                   Yes.
15
                   There is no third Buffalo keyed, was there?
16
                   No.
17
                   And there's no third Buffalo faked, is
18
        there?
19
              Α
                   No.
20
                   How do you explain this?
21
                   It's just sloppy work. I don't -- it's
22
        just -- it's just an embarrassing thing. I don't --
23
        you know, I don't remember doing this. So I -- I
24
       can't tell you exactly. But what -- what -- I don't
```

25

know.

STATE OF NEVADA)
COUNTY OF WASHOE)

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Friday, September 19, 2014, at the offices of Gunderson Law Firm, 3895 Warren Way, Reno, Nevada, I was present and took verbatim stenotype notes of the videotaped deposition of RYAN TORS, VOLUME I, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 27th day of September, 2014.

DICILIFON LILLION
BECKY VAN AUKEN, COR #418

EXHIBIT 10

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

1

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada)
Corporation, d/b/a GRAND SIERRA RESORT,)

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada Corporation, d/b/a PEPPERMILL CASINO,

Defendant(s).

VIDEOTAPED DEPOSITION OF TRACY MIMNO

(Pages 1-27)

HIGHLY CONFIDENTIAL - VIDEOTAPED DEPOSITION OF TRACY MIMNO

(Pages 28-292)

called for examination by counsel for Defendant Peppermill Casinos, Inc., d/b/a Peppermill Casino pursuant to Notice, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, at 9:12 a.m., Wednesday, November 4, 2015, before Becky Van Auken, a Certified Court Reporter.

Reported by:

BECKY VAN AUKEN, CCR No. 418, RMR, CRR

1 BY MR. ROBISON: 2 How did you characterize the process by 3 which John Stone asked our VIP host what the 4 theoretical win was? 5 I recall speaking that -- I'm not sure what 6 our policy is at the Peppermill and would need more information on how he went about it. 7 8 0 Well, we both know once you get theoretical 9 win, you can calculate par ethically. Correct? 10 With -- I agree to the methodology we have 11 discussed. 12 Known coin-in, known theoretical win; easy 13 division of one into the other to determine the par of 14 the machine? 15 Starting points and so forth, yes. 16 And from there you can go to comp 17 reinvestment percentage, et cetera. Correct? 18 Α Yes. 19 All right. Finally, the last letter is --20 on Exhibit 186 is a letter from Mitch Gardner, vice 21 president, Bordertown. Do you know this gentleman? 22 And -- oh, I must have skipped his. 23 I think it's the last page.

HIGHLY CONFIDENTIAL

Oh, it is. Okay.

I do not know him.

24

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	203
1	Q Do you know of the Bordertown Casino?
2	A Is where is Bordertown?
3	Q Going out towards Hallelujah Junction.
4	A Oh, yes. Out by Bonanza perhaps.
5	Q No, no. Out by past as you're going
6	to Hallelujah Junction north on 395.
7	A Okay. Okay.
8	Okay. And did you have a question on this?
9	Q I was going to make sure you got familiar
10	with the letter before I asked the question. Are you
11	ready?
12	A Yes.
13	Q All right. Mr. Gardner has also analyzed
14	the situation where GSR got 13 pars. And let me
15	explain to you why it's 13 in this in this letter.
16	If you look at Exhibit 7, you'll see that
17	there are two machines.
18	A Okay.
19	Q See the Buffalo machine and the 440?
20	A Yes.
21	Q And see the first IGT machine has got the
22	same machine number?
23	A At 440?
24	Q Something's wrong with that. Correct?
25	There wouldn't be a machine number 440 that's a

Buffalo at your establishment and a Ducks in a Row machine No. 440, would there?

A You would have to ask Mr. Tors.

Q Well, I'm asking the GM of GSR whether or

not you give the same machine number to different themes.

A I was not there on 12/29/2011. I can say it is not logical that you would do that.

Q Okay. Do you do that now? Do you give different machines the same machine number?

A No.

Q In fact, the way to track machines is -- in part is to give them different machine numbers so they have individual identities?

A It would not be logical to give two machines -- the same machine number to more than one machine.

Q Have you ever seen that done at any of the properties that you've worked at?

A I can't say that anyone would do it intentionally.

Q At the Red Hawk did you give Buffalo the same machine number --

A I would not --

Q -- as a Ducks in a Row?

HIGHLY CONFIDENTIAL

STATE OF NEVADA)
COUNTY OF WASHOE)

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Wednesday, November 4, 2015, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, I was present and took verbatim stenotype notes of the videotaped deposition of TRACY MIMNO, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 12th day of November, 2015.

BECKY WAN AUKEN, CCR #418

EXHIBIT 11

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED
CONFIDENTIALITY AGREEMENT AND PROTECTIVE
ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

1

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada)
Corporation, d/b/a GRAND SIERRA RESORT,)

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada)
Corporation, d/b/a PEPPERMILL CASINO;)
RYAN TORS, an individual; JOHN DOES I-X,)
and JANE DOES I-X and CORPORATIONS I-X,)

Defendant(s).

DEPOSITION OF TERRY VAVRA

(HIGHLY CONFIDENTIAL PAGES 186 - 225)

called for examination by counsel for Defendant Peppermill Casinos, Inc., d/b/a Peppermill Casino pursuant to Notice, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, at 9:30 a.m., Wednesday, December 3, 2014, before Becky Van Auken, a Certified Court Reporter.

APPEARANCES: (See separate page)

Reported by: BECKY VAN AUKEN, CCR No. 418, RMR, CRR

CAPTIONS UNLIMITED OF NEVADA, INC. (775) 746-3534

1	or the win per unit of your floor, yes.
2	Q So keying one machine doesn't tell you what
3	the weighted average is going to be, does it?
4	A One machine, no.
5	Q Six out of 1100?
6	A Probably not.
7	Q I want to turn your attention, sir, to
8	Interrogatory No. 4. The question is: Has the GSR
9	conducted any investigations since July of 2011
10	concerning Peppermill's comp strategies, reinvestment
11	strategies or efforts to determine Peppermill's par
12	settings, player theoretical holds or other
13	information pertinent to the Peppermill's gaming
14	strategies for slot machines?
15	The answer, after not waiving objections,
16	is that GSR has never conducted any investigation.
17	Why do you say that?
18	A Any investigation which would be deemed
19	illegal or improper.
20	Q Okay. How about what investigations has
21	the GSR done that are legal and proper?
22	A Simply our shoppers simply would walk
23	through the properties and observe volumes and
24	business and purely observational.

We know that Compton & Dancer has shopped

25

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STATE OF NEVADA)
) ss.
COUNTY OF WASHOE)

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Wednesday, December 3, 2014, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, I was present and took verbatim stenotype notes of the deposition of TERRY VAVRA, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 8th day of December, 2014.

BECKY VAN AUKEN, CCR #418

EXHIBIT 12

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 12

1	IN THE SECOND JUDICIAL DISTRICT FOR THE STATE OF NEVADA
2	IN AND FOR THE COUNTY OF WASHOE
3	* * * *
4	MEI-OSR HOLDINGS, LLC, a Nevada Corporation, d/b/a
5	GRAND SIERRA RESORT,
6	Plaintiff,
7	vs. CASE NO.: CV13-01704 DEPT. NO.: B7
8	PEPPERMILL CASINOS, INC., a Nevada Corporation, d/b/a
9	PEPPERMILL CASINO; RYAN TORS, an individual; JOHN DOES I-X,
10	and JANE DOE I-X and CORPORATIONS I-X,
11	Defendants.
12	
13	
14	CONFIDENTIAL DEPOSITION OF
15	DAVID G. SCHWARTZ, PH.D.
16	
17	October 21, 2014
18	9:27 a.m.
19	2300 West Sahara Avenue Suite 770
20	Las Vegas, Nevada
21	
22	Christine M. Jacobs, CCR No. 455
23	
24	
25	



difficult.

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- Q. Well, what he said at his deposition, he can't tell us which ones he did and which ones he made up.
- 4 | Now, I don't know what to do with that, do you?
 - A. Right now I don't. But again, I'd like some more time to look into that.
 - Q. If he's right, he's got an average par of 6.4, which renders your 6 inapplicable, if true.
 - A. If the average par is 6.4?
- 10 Q. Yeah. But that's not the average par, is it?
- 11 A. I don't know what the average par is.
- Q. I mean that's seven machines out of 303
- 13 machines. That's not reliable, is it?
- 14 A. I would want a bigger sample.
 - Q. Yeah, you'd want probably close to 40 percent to be reliable according to the statistics of this kind of analysis; correct?
- 18 A. Possibly, yes.
 - Q. So if you used 2 percent of the number of machines on the floor, you're doing so at a high degree of risks. Fair enough?
 - A. Sure.
 - Q. And you wouldn't recommend that anybody relied on a sample of 3 percent, would you, as an expert?
 - A. It all depends on what they're using it for.



DAVID G. SCHWARTZ, PH.D. Confidential MEI-OSR vs. PEPPERMILL

1	REPORTER'S CERTIFICATE
2	STATE OF NEVADA)) ss.
3	COUNTY OF CLARK)
4	I, CHRISTINE M. JACOBS, a certified shorthand
5	reporter for the state of Nevada, do hereby certify:
6	That I reported the deposition of the witness, DAVID
7	G. SCHWARTZ, PH.D, commencing on October 21, 2014,
8	commencing at the hour of 9:27 a.m.
9	That prior to being examined, the witness was by me
10	duly sworn to testify to the truth, the whole truth, and
11	nothing but the truth;
12	That I thereafter transcribed my said shorthand
13	notes into typewriting and that the typewritten
14	transcription of said deposition is a complete, true and
15	accurate transcription of my said shorthand notes taken
16	down at said time. That review of the transcript was
17	requested.
18	I further certify that I am not a relative or
19	employee of an attorney or counsel involved in said
20	action.
21	IN WITNESS WHEREOF, I have hereunto set my hand
22	in my office in the County of Clark, State of Wevada,
23	this 31st day of October 2014.
24	CHRISTINE M. JACOBS, CCR 455



25

800.211.DEPO (3376) EsquireSolutions.com

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Electronically
2015-11-13 04:03:25 PM
Jacqueline Bryant
Clerk of the Court
Transaction # 5235334: csulezic

EXHIBIT 13

EXHIBIT 13

1

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada Corporation, d/b/a GRAND SIERRA RESORT,

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada)
Corporation, d/b/a PEPPERMILL CASINO;)
RYAN TORS, an individual; JOHN DOES I-X,)
and JANE DOES I-X and CORPORATIONS I-X,)

Defendant(s).

DEPOSITION OF JEREMY AGUERO

called for examination by counsel for Defendant Peppermill Casinos, Inc., d/b/a Peppermill Casino pursuant to Notice, at the offices of Cohen Johnson, 255 E. Warm Springs Road, Suite 100, Las Vegas, Nevada, at 9:34 a.m., Monday, October 19, 2015, before Becky Van Auken, a Certified Court Reporter.

APPEARANCES: (See separate page)

Reported by: BECKY VAN AUKEN, CCR No. 418, RMR, CRR

give an independent value to now has an \$8 million value?

A I am.

Q Well, why did you tell me you couldn't value it before?

A I don't think that I did. I said that you have to take it in its context.

Q I see. And I misspoke. I apologize.

A That's okay.

Q You're saying that the individual piece of pizza, Exhibits 7 and 8, if removed from the constellation of other information, its value is not ascertainable?

A That is correct.

Q Okay. There you go.

So because the other pars from the other casinos are an indispensable part of this constellation of information, without the other pars does the data in Exhibit 7 and 8 have value?

A Yes, sir.

Q How much?

A I don't know. I don't think that's readily ascertainable, but less.

Q And given the value of 8 million as these pars fit into the pie, the constellation of

CAPTIONS UNLIMITED OF NEVADA, INC. (775) 746-3534

STATE OF NEVADA)
COUNTY OF WASHOE)

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Monday, October 19, 2015, at the offices of Cohen Johnson, 255 E. Warm Springs Road, Suite 100, Las Vegas, Nevada, I was present and took verbatim stenotype notes of the deposition of JEREMY AGUERO, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 25th day of October, 2015.

Bledy and Lulen
BECKY VAN AUKEN, CCR #418

EXHIBIT 14

<u>DESIGNATED</u> <u>HIGHLY CONFIDENTIAL INFORMATION</u>

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 14

MEI-GSR HOLDINGS, LLC.

(Plaintiff)

- versus -

PEPPERMILL CASINOS, INC., RYAN TORS, JOHN DOES I-X, JANE DOES I-X, and CORPORATIONS I-X

(Defendants)

REBUTTAL TO MR. AGUERO'S EXPERT REPORT
PROFESSOR ANTHONY LUCAS

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appendix A (CV)		

1. QUALIFICATIONS

I worked in the hotel-casino industry for 11 years in the areas of operations analysis and financial planning and analysis, with a concentration in the area of casino analytics. My responsibilities included analysis of casino operations and performance, preparation of the annual operating budget, and long- and short-range business plans. I worked in three different gaming markets over the course of my career for companies such as MGM Grand Hotel & Casino, Harvey's Hotel Casino Resort, and Palace Station Hotel Casino.

In 1999, I began consulting to gaming properties in the areas of casino operations analysis and casino marketing. Over the years this business has grown considerably, as I have provided consulting services for gaming clients in both domestic and international jurisdictions, including Fortune 500 companies and governmental agencies such as the Internal Revenue Service.

The focus of my doctoral dissertation was on the role of the physical environment in the slot player satisfaction process. My model also looked at the relationship between slot player satisfaction and key customer loyalty variables such as intent to return, willingness to recommend, and desire to remain in the casino environment. This work has been replicated and extended by several scholars following its publication in 2003.

As a tenured full professor at UNLV, I have taught courses in the following areas: casino management, casino marketing, statistics (with an emphasis on gaming applications), and a research seminar in casino topics. All of these courses are offered in the William F. Harrah College of Hotel Administration. Additionally, through UNLV's International Gaming Institute, I have delivered hundreds of casino management and

marketing presentations/seminars to industry professionals from jurisdictions across the globe.

My publications include top-selling textbooks on casino management, some of which have been adopted by more than 30 colleges/universities. I have also authored more than 30 peer-reviewed academic journal articles on gaming-related matters. I have received research awards for several of these scholarly papers, including Article of the Year from Cornell Quarterly and CHRIE's prestigious Wiley Award for best original research paper in the field of hospitality. My work is frequently cited by scholars within the field.

I have served as both an expert witness and consultant to legal counsel on several gaming-related matters which are all listed on the last page of my Curriculum Vitae (See Appendix A). Additional details related to my academic achievements and industry experience can be found in my Curriculum Vitae.

2. STATEMENT OF ASSIGNMENT

I have been asked by counsel for the Defendants (hereinafter Peppermill) to provide a rebuttal to the expert reports submitted by Mr. Jeremy Aguero of Applied Analysis on behalf of the Plaintiff (hereinafter GSR).

In accordance with NRCP 16.1(a)(2)(B), the current compensation to be paid for my analysis and testimony is \$300 per hour. My compensation is in no way affected by the opinions that I express in this report or by the outcome of this case.

I reserve the right to revise and supplement this report based on additional materials that I might review, including materials that have not yet been made available to me.

3. SUMMARY OF CONCLUSIONS

- **3.1.** I do not believe that the hypothetical from the Nevada Gaming Commission referenced in Mr. Aguero's report serves as a valid basis for a damages model (See Section 4.1).
- **3.2.** The basis of the damages model advanced by Mr. Aguero is flawed because it includes all slot denominations (See Section 4.2).
- **3.3.** The NGCB data used by Mr. Aguero and available to the public serves as a far superior means to position a casino within a market, in terms of its par settings. The availability of the NGCB data highlights the lack of usefulness for a handful of penny pars in any attempt to achieve the same end (See Section 4.3).
- **3.4.** Mr. Aguero's analysis highlights that the Peppermill already knew the extent to which it *could* increase its pars, based on the NGCB data from the Peppermill's reporting group. Therefore, a handful of penny pars was not needed or useful in this regard and would not serve as a valid basis for damages (See Section 4.4).
- 3.5. The "knowledge" to which Mr. Aguero assigns an \$8 million value is readily ascertainable by proper, ethical and simple means (See Sections 4.3 & 4.4).
- **3.6.** Mr. Aguero's reports fail to identify or establish an independent economic value for the par settings allegedly obtained by Mr. Tors, as his analysis is based on superior public data that were readily available to the Peppermill (See Section 4.4).

3.7. Mr. Aguero's \$8 million valuation of the par settings allegedly obtained by Mr. Tors hinges on the assumption that increases in pars will lead to increases slot win. This conclusion contradicts a primary finding from his Applied Analysis report issued in February 2015, posing a direct challenge to the foundation and reliability of Mr. Aguero's \$8 million valuation. [1]

4. SUPPORT FOR CONCLUSIONS

4.1. Referenced Hypothetical

In my opinion the hypothetical referenced by Mr. Aguero is not a valid starting point for a damages model, as the comment itself was offered to describe a general business strategy and it contains some inconsistencies and unsupported assumptions. The quote from the NGC Public Comment (hereinafter, the hypothetical) is included here to facilitate my rebuttal.

As we told the Board and we told the investigators, and Mr. Paganetti said, if he sees one at seven percent, then he says, well, I can take mine from four and-a-half to five and-a-half percent, I'm still a percent and-a-half lower. So I'm still going to get the business. But that extra percent adds a hundred thousand dollars a week in extra revenue.²

First, the hypothetical is referring to an existing overall floor par of a competitor, which the Peppermill could not accurately infer from a handful of penny game pars, even it had similar samples collected over multiple years.

¹ See Slot Market Assessment: Analysis of Industry Data (Feb. 25, 2015) from Applied Analysis at p. 9, "While statistical correlations on a state-by-state basis vary due to any number of factors, the broader, aggregate trends would suggest a rising hold percentage has not [emphasis added] translated into incremental gaming revenue for operators during the post-recession era. In fact, they very well may be contributing to its decline." Nevada's indexed data were consistent with the broader aggregate trends referenced in the preceding sentence (See Ibid at p. 42).

² Transcript of the Nevada Gaming Commission February 2014 Agenda, Feb. 20, 2014, at p. 26.

Second, the hypothetical assumes that most players can and would detect differences in pars on reel slot machines, which I do not believe is true. This second, unsupported assumption is behind the cause-and-effect conclusion related to a property's general ability to woo "price-sensitive" players away from its competitors by manipulating pars.

Third, the difference between the pars of the casinos used in the hypothetical goes from 1.5% (on Line 3) to 1.0% (on Line 4). Next, the 1.0% difference in pars is related to a \$100,000 per week revenue windfall. No basis is offered for what I can only assume is an anecdotal conclusion regarding the relationship between par settings and win levels. That is, exactly how does a 1% (or 1.5%) lower overall floor par lead to a gain in revenue of \$100,000 per week? Further, how could anyone actually know such thing? I cannot imagine the design of an experiment that would allow for this conclusion. For example, even if management manipulated its own pars, against a doubtfully constant market par, the quasi-experimental design would be riddled with bias under real-world operating conditions. For example, the design would have to either account for or dangerously assume all free-play, advertising, and promotional activities were constant across all competitors. I do not see how these variables could be known or appropriately accounted for in any such analysis. Additionally, the measurement technique employed would also have to account for internal changes in the same variables across time (e.g., the frequency and value of free-play awards from the Peppermill). The claim of a \$100,000 per week gain in slot win resulting from the 1.0 - 1.5% gap in floor par was either anecdotal or simply offered as the hypothesized outcome of a general operating philosophy.

³ See Lucas, A. (2015). Expert Report, GSR v. Peppermill, at Section 4.4, Paragraph 2.

The hypothetical presumes that players do not consider the overall quality and condition of the casino itself and the variety and desirability of the property's nongaming amenities when they choose where to play. It also ignores potential differences in casino marketing offers and promotions and slot club benefit structures. The hypothetical inaccurately suggests that par is the chief determinant, if not the sole determinant of a player's patronage decision.

Just because the par changes from 4% to 5% doesn't mean that gamblers suddenly have more money to lose. For example, if a player had a \$100 trip bankroll, a casino operator could not suddenly expect to win \$125 dollars from this player simply because the par was increased by 25%. Players cannot print money - their bankrolls are established by factors such as their personal income and expenses. If you were already attracting a player at 4% and then raised the par to 5% and retained that player's patronage, his business would still only be worth \$100, because that sum is 100% of the player's gaming bankroll/budget.

For the reasons stated in this subsection (4.1) of this rebuttal, it is my belief that the purpose of the hypothetical was merely to describe a very general business strategy and its *intended* or *hypothesized* outcome, without regard for other critical influences on slot machine business volumes and market share. The hypothetical did not represent any type of precise analysis, accurate estimate, or enumeration of any actual gains in business volumes resulting from changes in par. Without taking into account the factors described in subsection 4.1 of this report, the hypothetical is dangerously presumptive.

4.2. All Denominations vs. \$0.01 Games

I do not see the basis for a damages model (Aguero's) that considers hypothetical effects associated with all slots (i.e., all denominations and game types), when the case addresses information obtained on \$0.01 video reels. Independent of the other issues directly related to this case, such an approach would be unreliable and grossly overstate damages, if any there were.

4.3. A Handful of Pars vs. NGCB Data

The hypothetical describes a positioning strategy by way of par settings in relation to those of competing casinos. However, the NGCB supplies the data needed to compare the house advantage for the slot floor (via actual hold percentage) of one property against local competitors with similar gaming revenues. 4 Plus, there are only a maximum of five competitors in the Peppermill's NGCB reporting category, making any comparisons to that market particularly meaningful.⁵

Mr. Aguero relied on this NGCB data to construct his damages model. For the purposes of positioning a property via house advantages, this public data is far superior to a handful of penny pars from competing properties. In fact, the NGCB data would allow the Peppermill to position its slot floor par against the market for each denomination (e.g., \$0.01 games, \$0.05 games, \$0.25 games, etc.).

⁴ See NGCB Gaming Revenue Report, Washoe County Reno Area, \$36M+ Revenue Range, for the calendar years ending 2010 – 2014.

5 Ibid.

4.4. Capacity for Increasing Pars

Mr. Aguero's analysis highlights that the Peppermill already knew the extent to which it *could* increase its pars, based on the NGCB data from the Peppermill's reporting group. "The knowledge" provided by a handful of pars would not be needed to reach Mr. Aguero's conclusion. Within the context of the referenced hypothetical, with respect to identifying capacity for increasing pars, I fail to see the value in a handful of penny pars. It is important to remember that the Peppermill competes against every casino in the market, making the market-level comparison using NGCB reports superior and preferable. For the purposes of positioning any property by way of par, the use of the NGCB data in Mr. Aguero's report clarifies the lack of usefulness of the pars allegedly obtained by the Peppermill from the GSR.

5. REFERENCE MATERIALS

Slot Market Assessment: Analysis of Industry Data (Feb. 25, 2015). Las Vegas, Nevada: Applied Analysis.

Lucas, A. (2015). Expert Report, GSR v. Peppermill, at Section 4.4, Paragraph 2.

NGCB Gaming Revenue Report, Washoe County Reno Area, \$36M+ Revenue Range, for the calendar years ending 2010 – 2014.

Transcript of the Nevada Gaming Commission February 2014 Agenda, Feb. 20, 2014, at p. 26.

Dated: October 12, 2015

Anthony F. Lucas

EXHIBIT 15

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED
CONFIDENTIALITY AGREEMENT AND PROTECTIVE
ORDER FILED JULY 17, 2014

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EXHIBIT 15

REBUTTAL EXPERT WITNESS REPORT OF TOM SULLIVAN

I have been engaged as an expert witness to analyze, evaluate and rebut the expert opinions, reports and testimony of the Plaintiff's expert witness, Jeremy Aguero.

I. NRCP 16.1(a)(2)(B):

Attached as **Exhibit 1** is a copy of NRCP 16.1(a)(2)(B). Set forth in section II is the complete statement of the opinions I intend to express, together with the basis and reasons therefore.

- A. In formulating and expressing my opinions, I have reviewed the following:
- 1. The deposition of Jeremy Aguero taken on September 15, 2015;
- 2. Mr. Aguero's June 4, 2015 Errata to Expert Witness Report;
- Mr. Aguero's August 27, 2015 Amended Expert Report attached to Plaintiff's Supplemental Disclosure of Expert Witness;
- The Applied Analysis article entitled "Slot Market Assessment Analysis of Industry
 Data" provided to the Association of Gaming Equipment Manufacturers on February
 25, 2015;
- 5. Exhibits 7, 8 and 11 to the depositions taken in Case No. CV13-01704;
- 6. The transcript of my deposition taken on August 4, 2015;
- 7. The Declaration of John Farahi;
- A copy of the Plaintiff's Complaint filed in Case No. CV13-01704 against the Peppermill;
- 9. The Expert Witness Report of Stacy Friedman dated March 2, 2015;
- 10. The Expert Witness Report of Dr. Anthony Lucas dated March 1, 2015;
- 11. Nevada Gaming Commission Hearing transcript of the February 20, 2014 hearing;

- 12. The deposition transcript of John Stone, CDC Consulting taken on April 1, 2015;
- 13. A copy of Nevada Trade Secret statute, NRS 600A.010 600A.100; and
- 14. 10Ks and 10Qs of the Las Vegas Sands and the Wynn, publicly held companies.
- B. Exhibits To Be Used As Support For Opinions.

None at this time.

C. Statement of Qualifications.

See attached Exhibit 2.

D. <u>Publications Authored Within the Preceding Ten Years</u>.

None.

E. Compensation.

See attached Exhibit 3.

F. Other Cases In Which Expert Testimony Was Given.

None.

II. OPINIONS AND THE BASIS AND REASONS THEREFORE:

In addition to the following, I submit the opinions and the reasons for those opinions that are set forth in my deposition attached hereto as **Exhibit 4**. Specifically, and in addition to my deposition testimony, it is my opinion that:

A. Theoretical Hold Percentage Settings (pars) are not secret in the Northern Nevada Casino Market. This opinion is based upon my experience and knowledge in the casino industry and knowing how to ascertain the par settings on video reel machines by and through legitimate and proper means. The fact that pars are easy to ascertain through proper means renders them, in and of themselves, independently valueless.

B. Based on my extensive experience in the casino industry, including my service as Slot Director at the Grand Sierra Resort, it is my opinion that "knowledge" of the par settings on video reel machines of a competitor casino have no independent economic value, and have no actual or potential economic value. The par settings on a competitor's video reel machines are not only readily ascertainable by proper means, they have no independent value because a par setting has to be considered in light of a multitude of other factors and variables including, but not limited to, the slot floor mix, game volatility, the free play earned, the comp reinvestment percentages and strategies associated therewith and all of the various marketing influences that to which the par settings have been subjected. Without knowing all of these applicable variables and influences, knowing a competitor's pars are meaningless.

Pars have no market value to casino competitors because par settings and theoretical hold percentages are often the subject of discussions by, between and among former employees of competing casinos, discussions by and between casinos and slot machine manufacture representatives. "Net" floor pars (after accounting for floor par) are also easily determined through review and analysis of Nevada Gaming Control Board gaming revenue reports. Pars are ascertainable for many Nevada publicly held casinos by evaluating 10Ks and 10Qs filed by those public companies. Pars are also easily determined by advertising practices of competing casinos, such as those reflected in **Exhibit 5**, 6 and 7 attached hereto.

C. The opinions of Mr. Aguero are flawed, inaccurate, inappropriate and unreliable. Specifically, the quoted statement of Frank Schreck set forth on pages 3 and 4 of Mr. Aguero's Amended Expert Report is essentially unintelligible and makes no sense. The statement appears to refer to one slot machine set at a gross theoretical hold of 7%, but then refers to a gross floor par of 4 1/2 % being increased to a floor par of 5 1/2%. If an increase in par were made as

suggested, it would not necessarily or automatically result in increased revenue. This simple fact is proven by the AGEM Slot Market Assessment article in which Mr. Aguero's company concludes that since 2007, the national and Nevada casino markets have increased their par settings, which in part may have resulted in a dramatic decline in slot handle and slot win. I agree essentially with the finding of Applied Analysis that suggests "Aggregate trends would suggest a rising hold percentage has not translated into incremental gaming revenue for operators during the post-recession era. In fact, they very well may be contributing to its decline." Based on my experience, I agree that increasing pars could cause slot revenue to decline.

- D. The "knowledge" Mr. Aguero refers to on page 5 of his Amended Expert Report is knowledge that is easily ascertained by and through proper means. A gambling casino does not need to improperly utilize a reset key (2341 key) to obtain "knowledge" that its net hold percentages (net win percentage) could be increased by 1% without affecting market share. That knowledge is very simply and easily obtained through a casino's analysis of its own revenue reports through which it determines its net win and then compares that net win to the gaming revenue reports published by the Nevada Gaming Control Board, which reflect net hold of the market. Therefore, the "knowledge" has no value.
- E. In my opinion, if there were hypothetical discussions through which the Peppermill would be attempting to obtain the "knowledge" referred to in Mr. Aguero's report (p. 5, bottom paragraph), the Peppermill would be foolish to pay any money whatsoever for the "knowledge" it could easily obtain by simply analyzing its own revenue, net win and comparing those metrics with the reports published by and readily accessible from the Gaming Control Board. Mr. Aguero's report reveals an inexcusable lack of knowledge, experience and familiarity with how casinos (including GSR) actually operate.

- F. Mr. Aguero's report contradicts his deposition testimony. In his deposition, he renders an opinion that the Peppermill would not purchase "knowledge", but rather would purchase an opportunity to have free "unfettered" access to all slot machines on the floor of the GSR for a period of approximately 18 months. That perpetual and unrestricted "access" is not even mentioned in his report, nor are GSR's pars, Exhibits 7 and 8 or any GSR revenue information. GSR's pars appear to be irrelevant to Mr. Aguero. Nonetheless, that hypothetical, perpetual access would have no value for many reasons, some of which are:
 - 1. Video poker pars are readily ascertainable through an analysis of the pay table;
 - 2. Video roulette pars are readily ascertainable;
 - The pars for wide area progressive slot machines are readily ascertainable because of manufacturer's control of the par setting;
 - 4. As reflected by **Exhibit 8**, some casinos run advertisements by and through which their floor par can be determined;
 - Some casinos publish advertisements through which pars can be readily ascertained by competitors because competitors have access to manufacture par sheets;
 - 6. By various shopping techniques and activities such as extended play on specific machines, pars can be readily ascertained with a high degree of accuracy, provided the competitor has the applicable par sheet;
 - Public filings such as 10Qs and 10Ks often publish their floor par in their public filings;
 - 8. Pars are also readily ascertainable through a process of analyzing the comps afforded a player when compared to the comps afforded the same player on a machine of a known par through a method sometimes referred to as ratio analysis;

9. As former Slot Director of the GSR and as a result of my proper legal and ethical shopping activities, it is my opinion that I could ascertain the pars of other competitor casinos with a high and reliable degree of accuracy.

It is my opinion that experienced and knowledgeable casino operators are familiar with the foregoing and it is my opinion that the Peppermill executives possess the same knowledge that I have stated above. I, therefore, believe that in a hypothetical negotiation between Peppermill and GSR, the Peppermill would refuse to pay any money whatsoever for perpetual and continued "unfettered" access to the pars of the GSR for an 18 month period. Indeed, without knowing more about the GSR's strategies and casino metrics, knowing and using such pars would be risky and could likely be financially counterproductive. For the Peppermill to rely on and/or use in any way the pars of another casino without all of the other pertinent and more relevant "GSR information" would be a ludicrous endeavor for a reasonable and competent casino operator.

For Mr. Aguero to assume that all factors remain unchanged is an incredibly false assumption. In the casino industry, nothing is more evident than the reality that everything constantly changes with slot strategies, marketing strategies and slot performance.

DATED: This 9th day of October, 2015.

TOM SULLI

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Jacqueline Bryant
Clerk of the Court
Transaction # 5235334 : csulezic

EXHIBIT 16

EXHIBIT 16

1

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada)
Corporation, d/b/a GRAND SIERRA RESORT,)

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada)
Corporation, d/b/a PEPPERMILL CASINO;)
RYAN TORS, an individual; JOHN DOES I-X,)
and JANE DOES I-X and CORPORATIONS I-X,)

Defendant(s).

VIDEOTAPED DEPOSITION OF WILLIAM ALFRED PAGANETTI

called for examination by counsel for Plaintiff pursuant to Notice, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, at 2:30 p.m., Friday, April e, 2015, before Becky Van Auken, a Certified Court Reporter.

APPEARANCES: (See separate page)

Reported by: BECKY VAN AUKEN, CCR No. 418, RMR, CRR

CAPTIONS UNLIMITED OF NEVADA, INC. (775) 746-3534

is too short. I don't need arguments and this and that. I like people.

If somebody was keying my machine and I was there, I'd tell them the answer. I even had told Ryan Tors at one time, "Tell the customers if they feel the machine is tight."

To me, it was a non-event. A non-event. If you want to know my pars, you can have Western Village pars, you can have Wendover pars, and you can have this, or anybody else that would ask for them.

BY MR. JOHNSON:

- Q But as your counsel pointed out, once you provided those pars, you could change the pars the next day. Correct?
 - A I don't quite understand what you --
 - Q Well, if you divulged your pars to --

A I don't care. They're such a small part of the ingredient. I don't care if I know everybody's pars. It has no value to us. An individual par by itself -- I hope I'm not getting --

MR. ROBISON: Go ahead. I'm not going to yell at you. Go ahead.

THE WITNESS: An individual par to Bill

Paganetti has zero value with all the other comfort -
I mean, I could go on and on, and I don't want to bore

CAPTIONS UNLIMITED OF NEVADA, INC. (775) 746-3534

STATE OF NEVADA) ss.
COUNTY OF WASHOE)

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Friday, April 3, 2015, at the offices of Robison, Belaustegui, Sharp & Low, 71
Washington Street, Reno, Nevada, I was present and took verbatim stenotype notes of the deposition of WILLIAM ALFRED PAGANETTI, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 9th day of April, 2015.

BECKY VAN AUKEN, CCR #418

EXHIBIT 17

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 17

October 13, 2015

Kent Robison Robison, Belaustegui, Sharp & Low 71 Washington St Reno, Nv 89503

Dear Mr. Robison,

I have been asked to inform you of my opinions concerning these issues.

- 1. Do the 7 or 9 pars (theoretical hold percentages) reflected on the attached two schedules have any independent economic value? They do not. The par settings of individual machines located at a competitor's casino do not have any value, independent or otherwise.
- 2. Would I pay money to know the par settings on a handful (say 15) of penny video reel slot machines of a competitor? I would not. The information has no value.
- 3. If I were to be involved in negotiations with a competitor where I was asked to pay for the "knowledge" that I could raise my floor par by 1% point and still be lower than my competitor, I would refuse to pay any money for that "knowledge". That "knowledge" is readily ascertainable without having to pay for it.
- 4. Paying money for the par settings on video reel penny slot machines of my competitors would be foolish and in my opinion that would never happen in the real world. Too many factors and influences are involved in gaming practices, slot strategies and casino operations for par settings to have any independent economic value.
- 5. If I negotiated for 18 months of complete and unfettered access to another casinos par settings, I would offer no money for that access. Without knowing much more about the other casino's operation, paying for access to pars alone would be foolish.

David Ensign

crom:

ant: ſo: Subject:

Ryan Tors
Thursday, December 29, 2011 8:59 AM
NBPartners; Rob Erwin; John C Hanson (Reno GM)

Grand Slerra



Grand Sterra parsads

Thanks-Ryan Tors Peppermill Casinos 775 689 7499

HIGHLY CONFIDENTIAL



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7	03-25-04	358	93.97	6.03	Lii Lady	
f	05-25-01		94.00	6.26	Dbl Dia 2000	
5	05-25-03		94.98		Munsters	
4	05-25-02	50 06 0	93.98		Texas Tea	
3	04-15-05	671	94.03	5.97	Money Strom	
2	04-15-07	21016	94.03	5.97	Cleopatra	
1	04-15-08	440	93.99	B.01	Ducks In a Row	-
,	iristocrat	65722	average	8.17		
2	04-15-07	21016	91.83	8.17	Buffalo	
1	04-15-08	440	91.83	8.17	Buffalo	
Grand Sierra					12/292011	

^{*}all machines that I can key quickly were flagged as having been loosened, some had the dangler pulled off

HIGHLY CONFIDENTIAL

rom: int To:

Subject:

Ryan Tors Friday, June 15, 2012 8:51 AM NBPartners; John C Hanson (Reno GM); Billy Paganetti; David McHugh

Grand Sierra pars



Grand Slerra pais1.xis

Thanks-Ryan Tors Peppermill Casinos 775 689 7499

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1

6/14/2012

_			average	6.60	
6	05-26	937	92.51	7,49	Wolf Run
5	10-47	246	93.99		Horoscope
4	01-07	127	94.01		Cats
3	04-10	20050	94.06	•	Enchanted Unicom
Ź	04-18	1011	91.82		Buffalo
1	04-07	20376	93.99		Ducks in a Row
Grand Sierra					

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Transaction # 5235334: csulezic

EXHIBIT 18

EXHIBIT 18

October 6, 2015

Via Email: michelle@lvcreno.com

Michelle Salazar, CPA/ABV, CVA, CFE

Litigation and Valuation Consultants

1575 Delucchi Lane, Suite 217

Reno, NV 89502

Via Email: stacy@olympiangaming.com

Stacy Friedman

Olympian Gaming

13915 S.W. Otter Lane

Beaverton, OR 97008

Via Email: tony.lucas22@gmail.com

Anthony Lucas, Ph.D.

2562 Deer Season Street

Henderson, NV 89052

Via Email: tsullivannnv@yahoo.com

Tom Sullivan

5525 Tannerwood Drive

Reno, NV 89511

Re: Grand Sierra Resort v. Peppermill Casinos Inc. re: Par Settings

Through Peppermill's counsel, Kent Robison, I have been asked for my opinion on the discussion regarding par settings (theoretical hold percentages) of video reel slot machines in Northern Nevada and if I consider them to be secret and or confidential. They are not. It is known throughout the industry that par settings are ascertainable through a variety of proper means. In fact most casinos in Northern Nevada are fully aware of and have knowledge about the par settings of their competitors.

My career in gaming started in the early 50's with a gentleman from Boise, Idaho named Dick Graves who owned a number of restaurants throughout Idaho. I had met Dick while working my way through college. Dick was much more than a restaurateur. He was a great idea man. So when Idaho outlawed slot machines in restaurants, Mr. Graves packed up and headed to the Reno/Sparks area in 1953 and I joined him fresh out of school.

In 1955, Graves opened Dick Graves' Nugget in Sparks, Nevada. By 1960, I agreed to purchase the 60 seat coffee shop with a row of slot machines with a handshake deal. Over 5 decades John Ascuaga's Nugget grew from that coffee shop on B Street in Sparks, Nevada to a full season destination resort that included 1600 rooms, 9 award winning restaurants, over 110,000 square feet of convention space, big name entertainment, and a full service casino floor with numerous table games and over 1,500 slot machines at one time.

As a Northern Nevada casino operator for over 55 years, I became very familiar with the gaming and marketing strategies needed to run a successful operation. I am well aware of the shopping activities that occur amongst the Northern Nevada casinos. Shopping is an accepted industry practice by which competitors attempt to learn more about each other through inspections, visits, and other analytical tools. The Nevada Gaming Control Board Reports also reflect the net par settings for Northern Nevada casinos, including the six largest performing casinos. While

individual properties are not identified in the gaming reports, the net par for the various markets are published.

To be competitive it is far more valuable to ascertain a specific market's par from public records than it is to know individual par settings on individual machines of individual competitors.

For many reasons, pars change frequently. Pars mean nothing without additional information such as free play, theoretical win, frequency, variability, comp reinvestment percentage and much more. Pars alone, without information about the machine, the floor par, the other slot settings and free play have no value in and of themselves. Each operator knows their coin in slot revenue and the net par for that specific market. Therefore, any casino operator could determine whether to raise or lower pars based upon their own net win percentage compared to the net pars of the market in Northern Nevada published by gaming. Par levels are not a secret. In fact we have ascertained pars of competitors through the various methods previously listed.

Because so much information is available concerning the par settings of the Northern Nevada casinos, it is my firm belief that pars have no independent economic value. I have also considered the issue of whether any reasonable and thoughtful casino operator and owner would pay any money for a license agreement to have access to the par setting of other casinos. The notion is absurd. No reasonably prudent casino operator would pay money to have access to another casino's pars.

I hope the foregoing helps you with your assignments to formulate expert opinions in the above-referenced matter. Thank you for your courtesy and cooperation.

Sincerely,

John J. Ascuaga

EXHIBIT 19

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 19

DECLARATION OF JOHN FARAHI

John Farahi, being first duly sworn, deposes and states under penalty of perjury as follows:

- I am Co-Chairman of the Board of Directors of Monarch Casino and Resort, Inc. I am also Chief Executive Officer of Monarch Casino and Resort, Inc. and have served in that capacity since 1993.
- 2. I have also served as Chief Executive Officer of Golden Road Motor Inn, Inc. since 1993. I have been responsible for the major and important operational decisions concerning the operations of the Atlantis Casino Resort.
- 3. I have been asked to express my opinion concerning the issue of whether par settings on slot machines have independent economic value. I have extensive familiarity with the Northern Nevada casino market. I am familiar with and have substantial experience in decisions, strategies and operations of slot machine strategies and marketing programs.
- 4. I have over 30 years' experience regarding slot machine operations, strategies and marketing programs.
- 5. I have been provided a copy of and I am familiar with the Plaintiff MEI-GSR Holdings, LLC, d/b/a/ Grand Sierra Resort's Supplemental Disclosure of Expert Witness to which Jeremy Aguero's August 28, 2015 Amended Expert Report is attached.
- 6. In my opinion, Mr. Aguero's Amended Expert Report is flawed, incorrect and unreliable.
- 7. Every casino could engage in the same process as did Mr. Aguero in his August 27, 2015 Amended Report. Each casino property in Northern Nevada can readily ascertain its own "slot machine operating metrics" and can easily ascertain its own total coin in for any given year, its own total slot revenue for any given year and its

own "net hold" percentage (net win) for any given year. A casino operator could then easily and properly compare its own slot machine operating metrics to the information revealed by Nevada Gaming Control Board revenue reports to ascertain whether the casino's net floor par is below or above the market as reflected in the gaming revenue reports and could adjust its par settings accordingly.

- 8. One of the mistakes Mr. Aguero has made is to suggest that higher pars mean increased revenue. The higher the par setting, the less time on device by the customer. Reduced time on device reduces the entertainment value to the customer. Raising pars alone does not increase coin in.
- 9. I have been made aware of the fact that Ryan Tors was a former employee of the Peppermill and that he utilized a "reset key" (2341 key) to obtain hold percentages from various slot machines from various gaming casinos, including the Atlantis, in the Reno/Sparks area.
- 10. Attached hereto is what I have been informed are Exhibits 7 and 8 to the depositions taken in the above-captioned matter. Assuming that the par and payback percentage information reflected in these exhibits is accurate, it is my opinion that the information set forth and contained in Exhibits 7 and 8 attached hereto is too limited to have value to a reasonably prudent casino operator or owner. As the Chief Executive Officer of the company that owns and operates the Atlantis Casino Resort Spa, I would not pay any money whatsoever for a license to know or use the par and payback percentages set forth in the attached exhibits.

crom:

ent:

fo: Subject:

Ryan Tors Thursday, December 29, 2011 8:59 AM NBPartners; Rob Erwin; John C Hanson (Reno GM) Grand Sterra



Grand Sierra pars.xls

Thanks-Ryan Tors Peppermill Casinos 775 689 7499

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12/292011

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- 1	04-15-08	440	91.83	8.17	Buffalo	
2	04-15-07	21016	91.83	8.17	Buffalo	
-	Aristocrat	55722	average	8.17		
1	04-15-08	440	93,99	6.01	Ducks in a Row	
2	04-15-07	21016	94.03	5.97	Cleopatra	
3	04-15-05	571	94.03	5.97	Money Strom	
4	05-25-02	50060	93.98	6.02	Texas Tea	
5	05-25-03		94.98	5.02	Munsters	
6	05-25-01		94.00	6.26	Dbl Dla 2000	
7	03-25-04	358	93.97	6.03	Lli Lady	
Ì	GT		average	5.9 0	-	

overall average

6.40

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 $[\]mbox{{}^{*}}\mbox{all}$ machines that I can key quickly were flagged as having been loosened, some had the dangler pulled off

rom: int: To: Subject: Ryan Tors Friday, June 15, 2012 8:51 AM NBPartners; John C Hanson (Reno GM); Billy Paganetti; David McHugh Grand Sierra pars



Grand Sierra pars1.xls

Thanks-Ryan Tors Peppermill Casinos 775 689 7499

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6/14/2012

Grand Sierra					
1	04-07	20375	93.99	6.01	Ducks in a Row
ż	04-18	1011	91.82	8.18	Buffalo
3	04-10	20050	94.06	5.94	Enchanted Unicom
4	01-07	127	94.01	5,99	Cats
5	10-47	246	93.99	6.01	Horoscope
6	05-26	937	92.51		Wolf Run
J			average	6.60	

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Transaction # 5235334 : csulezic

EXHIBIT 20

EXHIBIT 20



October 20, 2015

Via Email: stacy Friedman
Olympian Gaming
13915 S.W. Otter Ln
Beaverton OR 97008

Via Email: tony.lucas22@gmail.com Anthony Lucas, Ph.D. 2562 Deer Season St Henderson NV 89502

Via Email: michelle@lvreno.com
Michelle Salazar, CPA/ABc, CVA, CFE
Litigation and Valuation Consultants
1575 Delucchi Ln, Ste 217
Reno NV 89502

RE: Grand Sierra Resort v. Peppermill Casinos Inc. re: Par Settings

Dear Mr. Friedman, Mr. Lucas and Ms. Salazar:

I have been asked to give you my thoughts about whether a small number of par settings (6-15) obtained from a competitor's casino by utilization of a master key (2341) would have any value. I strongly believe that getting 6-15 pars (or playback percentages) from one of our competitors would have no value at all. We would not pay for them. We would be foolish to use them in any way. I would not bargain for them without substantially more par information and without all other information about the competitor's free play, frequency, variability, overall marketing strategy, overall slot strategies, a knowing of a few pars from a competitor's floor is knowledge that is worthless. Movement (up or down) or the decision to not change our floor par is dependent on our operations, not a few par settings from one of our competitor's.

Should you want to discuss these strongly held opinions, please feel free to call.

Sincerely,

Russ Sheltra

Owner Bonanza Casino

Ryan Sheltra General Manager

EXHIBIT 21

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED
CONFIDENTIALITY AGREEMENT AND PROTECTIVE
ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 21



T: 775.328.0100 | F: 775.337.9218

100 W. Liberty St. 11th Floor Suite 1150, Reno, NV 89501

eldoradoresorts.com

October 26, 2015

Via Email: michelle@lvcreno.com
Michelle Salazar, CPA/ABV, CVA, CFE
Litigation and Valuation Consultants
1575 Delucchi Lane, Suite 217
Reno, NV 89502

Via Email: stacy@olympiangaming.com Stacy Friedman Olympian Gaming 13915 S.W. Otter Lane Beaverton, OR 97008

Via Email: tony.lucas22@gmail.com Anthony Lucas, Ph.D. 2562 Deer Season Street Henderson, NV 89052

Via Email: tsullivannv@yahoo.com Tom Sullivan 5525 Tannerwood Drive Reno, NV 89511

Re: GSR v. Peppermill

Gentlemen and Ms. Salazar:

I have been informed that you are serving as expert witnesses for the Peppermill in the above-referenced matter. Please be advised that I am Chairman of the Board of Directors and Chief Executive Officer of Eldorado Resorts, Inc. ("ERI"), a publicly traded corporation formed through the merger of Eldorado Resorts and MTR Gaming Group, Inc. ERI operates the Eldorado Hotel Casino in Reno and casinos located in Shreveport Louisiana, Columbus Ohio, Erie Pennsylvania, and Cumberland, West Virginia. ERI has also owned a 50% interest in the Silver Legacy Resort Casino in Reno since its opening in 1995. ERI will be closing on the acquisition of the remaining 50% interest in the Silver Legacy Resort and the acquisition of the Circus Circus Reno Hotel Casino before the end of this year. I have worked in the casino industry continuously since 1973 in a variety of positions, starting with jobs on casino floor. Prior to the merger of Eldorado Resorts, LLC with MTR Gaming Group in 2014, I served in multiple positions as an executive in the Eldorado Hotel Casino and its affiliated entities, and served as the General Manager and Chief Executive Officer of the Silver Legacy Resort commencing upon its opening in 1995. I own significant interests in ERI, as well as in Bodine's Casino in Carson City, the Carson Valley Inn in Minden, and Sharkey's Casino in Gardnerville. I have extensive knowledge and experience in gaming

Michelle Salazar, CPA/ABV, CVA, CFE Stacy Friedman Anthony Lucas, Ph.D. Tom Sullivan October 26, 2015 Page 2

operations, slot strategies, and marketing strategies for gaming establishments generally and, particularly, for those operated within the Northern Nevada area.

I am aware of the fact that a representative of the Peppermill was caught utilizing a master key to access video reel slot machines in various casinos in the Reno-Sparks area. When the media disclosed the Peppermill's involvement in this activity, I was

concerned about the unethical conduct displayed by the Peppermill in using this form of "shopping". I am also aware of the Gaming Control Board's investigation and I feel it is appropriate that the Peppermill was properly sanctioned in having to pay a \$1,000,000 fine. Having paid the \$1,000,000 fine, the Peppermill has, in my opinion, been adequately and appropriately sanctioned for their conduct.

I have reviewed the two emails and attachments that are attached to this letter. I am aware that these two attachments are, in part, the basis for GSR's lawsuit against the Peppermill. I am also aware of the fact that obtaining 6 to 15 par settings from a competitor is of no value. The 6 to 15 pars reflected on the attached documents have absolutely no independent economic value. If I were involved on behalf of the Eldorado, Silver Legacy or Circus Circus in negotiations to purchase the par information reflected on the attached documents, I would pay nothing for the par information. The par information reflected on the attached documents is severely limited to par settings on a small number of machines. Because there are so few par settings reflected on these documents and because these documents do not reflect other crucial slot strategies that are more influential in gaming operations, I would pay no money in actual negotiations concerning the potential purchase of this information.

Should you have any questions, I am available at your convenience.

Voure vany trub

GARY CARLANO

Attachments

crom:

ent: fo: Subject:

Ryan Tors Thursday, December 29, 2011 8:59 AM NBPartners; Rob Erwin; John C Hanson (Reno GM) Grand Sierra



Grand Sierra pars.xis

Thanks-Ryan Tors Peppermill Casinos 775 689 7499

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12/292011

1	04-15-08	440	91.83	8.17	Buffalo	
2	04-15-07	21016	91.83	8.17	Buffalo	
-	Aristocrat	55722	average	8.17		
1	04-15-08	440	93.99	6.01	Ducks in a Row	
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6	05-25-01		94.00	8.26	Dbl Dla 2000	
7	03-25-04	358	93.97	6.03	Lii Lady	
1	G T		average	5.80		

overall average

6.40

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^{*}all machines that I can key quickly were flagged as having been loosened, some had the dangier pulled off.

·om: int

To: Subject: Ryan Tors Friday, June 15, 2012 8:51 AM NBPartners; John C Hanson (Reno GM); Billy Paganetti; David McHugh Grand Sierra pars



Grand Sierra pats1.xis

Thanks-Ryan Tors Peppermill Casinos 776 689 7499

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6/14/2012

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FILED
Electronically
2015-11-13 04:03:25 PM
Jacqueline Bryant
Clerk of the Court
Transaction # 5235334 : csulezic

EXHIBIT 22

EXHIBIT 22



October 30, 2015

Mr. Kent R. Robinson, Esq. Robinson, Belaustegui, Sharp & Low 71 Washington Streets Reno, NV 89503

Re: Grand Sierra Lawsuit Against Peppermill

Dear Mr. Robinson:

I met with your client Bill Paganetti on October 30, 2015, to discuss the issues involved in the lawsuit filed against the Peppermill by the Grand Sierra Resort. Mr. Paganetti asked be to give you my opinion concerning the value of knowing the slot machine par settings of slots machines from other casinos.

Prior to expressing my opinion of knowing the slot machine par settings of other casinos, I would like to give you some background of my experience in the gaming industry. I have been in the gaming business since November 1, 1981, when I started at the Club Cal Neva's finance department. In 2001, I became the Chief Executive Officer of the Club Cal Neva. In 2012 I became the sole shareholder of Club Cal Neva. Additionally, in 2014, I opened Siri's Casino in downtown Reno. As part of my experience I have been and continue to be closely involved in the setting of slot machine par percentages at the Club Cal Neva and Siri's Casino.

Mr. Paganetti informed me that the Peppermill is being sued because one of its employees obtained 6 to 15 par settings from the Grand Sierra Resort over a period of six months. He further asked me to indicate the value of knowing a competitor's hold percentage on slot machines.

Prior to giving my opinion of the value of the knowledge, some information to consider:

- All casinos have video poker slot machines, and the pay table on video poker machines are displayed on the screen of these machines. Based on the pay table of a video poker machine anyone can find out the par percentage of a video poker machine in any casino. Additionally there are web sites, e.g. www.wizardofodds.com, that have the hold information readily available for anyone to view.
- 2. Casinos such as the Peppermill and Grand Sierra Resort have large gaming floors with large number and varied mix of slot machines, slot machine denominations, and slot machine locations. Many casinos vary slot machine hold percentages based on various factors such as (i) the location of a slot machine on the gaming floor (ii) if the location is more likely to attract a local or tourist, (iii) if the machine is close to an exit, in the middle of the casino, in a hard to find location, (iv) the hold percentage of an adjacent machine, e.g. placing a higher hold machine next to a lower hold machine, (v) etc.

Mr. Kent R. Robinson, Esq. Robinson, Belaustegui, Sharp & Low Re: Grand Sierra Resort Lawsuit Against Peppermill October 30, 2015 Page 2 of 3

- 3. Slot machine hold percentages can also vary based on the internal casino offers such as the amount of free play that a customer can earn, the amount awarded to customers for complimentary privileges, the amount awarded to customers for other promotions such a drawings, car giveaways, and special events (dinners shows, entertainment, etc.).
- 4. Casino can change par settings at any time. Machines are developed to allow the casino to adjust the par settings by simply changing the programming of the machine. A casino does not have to purchase a new machine or even a new operating program to adjust a par setting.
- 5. I have known Bill Paganetti for over 20 years, and he has always been very involved in slot operations of the Peppermill properties. Bill has always expressed his philosophy concerning slot machines and hold percentages, and his philosophy has never changed. Mr. Paganetti would not, in my opinion, change a slot machine par based on information of slot par settings from another casino.

With this information in taken into account, to suggest that Bill Paganetti gained valuable information from knowing the slot machine par settings from 6 to 15 machines at the Grand Sierra Resort is absolutely ridiculous. There are such a large number of variables that have to be taken into account when setting slot machine hold percentages that knowledge of another casino par settings would be of little or no benefit. This is further confirmed by the fact that only 6 to 15 machine par settings were obtained over a six month period. This sample is much too small and, since it was done over a significant period of time, could not have yielded inside information that would have created a competitive advantage to the Peppermill. I do not know of any casino operator that would rely on just knowing a par setting of another casino to adjust their par settings.

The simple conclusion is that if I were asked to pay someone to provide me with par settings for 6 to 15 slot machines at the Grand Sierra Resort or for any other casino in my competitive market I would refuse to pay anything; this knowledge is without value and would provide me with no benefit.

A final note, knowledge of the par settings for 6 to 15 slot machines at the Grand Sierra Resort would most certainly not have caused any other damages to the Grand Sierra Resort. A location such as the Grand Sierra Resort or Peppermill have many other factors that should be considered, such a quality and number hotel rooms, dining, entertainment, promotional activities, convention sales, amenities, atmosphere, etc. Knowledge of par settings on small sample of slot machines would not have given the Peppermill a competitive advantage that would have shifted customers from the Grand Sierra Resort to the Peppermill.

(Continued on next page)

Mr. Kent R. Robinson, Esq. Robinson, Belaustegui, Sharp & Low

Re: Grand Sierra Resort Lawsuit Against Peppermill

October 30, 2015

Page 3 of 3

If you have any questions concerning the information contained in this letter, or if you would like to further discuss this matter, please do not hesitate to contact me.

Sincerely,

Club Cal Neva and

Siri's Casino

President, Chief Executive Officer,

and Sole Shareholder

/JLS

FILED
Electronically
2015-11-13 04:03:25 PM
Jacqueline Bryant
Clerk of the Court
Transaction # 5235334: csulezic

EXHIBIT 23

EXHIBIT 23

October 30, 2015

Bill Paganetti Peppermill Hotel Resort 2707 South Virginia Street Reno, Nevada 89502

Re: Par Settings

Dear Bill:

You asked me to give you my comments, opinions and understanding about the value of the limited number of par settings obtained by the Peppermill from the GSR. My understanding is that there is some dispute about whether your former employee, Ryan Tors, actually "keyed" video reel slot machines at the GSR. This letter is based upon the assumption that Mr. Tors obtained seven par settings from GSR slot machines from December 29, 2011. You have also asked me to consider the assumption that Mr. Tors obtained six par settings from the GSR in June of 2012. You informed me that the machines from which these par settings were obtained were IGT and Aristocrat video reel machines located on the floor of GSR.

There is absolutely no value to a competitor of GSR to have these par settings. The par settings have no individual value. The seven par settings presumably obtained in December 2011 have no value to another casino operation. The total of 13 pars theoretically obtained by Mr. Tors over a six month period have no value whatsoever. If GSR attempted to sell me the par information that Mr. Tors presumably obtained, I would refuse to buy them because they simply have no value whatsoever. The statements I make in this letter to you are based upon my extensive experience as a casino operator and my extensive experience with slot strategies, marketing strategies and casino operation strategies. Par settings are changed frequently. Par settings are dependent on many other operational factors which, if not fully known and understood, make 13 par settings of a casino that has over 1,000 slot machines on its floor irrelevant, immaterial and valueless.

I enjoyed our discussion. Good luck.

Sincerely,

Mitch Gardner Vice President

Bordertown Casino RV Resort

EXHIBIT 24

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 24

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada)
Corporation, d/b/a GRAND SIERRA RESORT,)

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada)
Corporation, d/b/a PEPPERMILL CASINO;)
RYAN TORS, an individual; JOHN DOES I-X,)
and JANE DOES I-X and CORPORATIONS I-X,)

Defendant(s).

DEPOSITION OF TOM SULLIVAN

(PAGES 1 - 21)

CONFIDENTIAL - DEPOSITION OF TOM SULLIVAN

(PAGES 22 - 101)

called for examination by counsel for Defendant Peppermill
Casinos, Inc., d/b/a Peppermill Casino pursuant to Notice, at
the offices of Robison, Belaustegui, Sharp & Low,
71 Washington Street, Reno, Nevada, at 1:30 p.m., Tuesday,
August 4, 2015, before Becky Van Auken, a Certified Court
Reporter.

Reported by: BECKY VAN AUKEN, CCR No. 418, RMR, CRR

CAPTIONS UNLIMITED OF NEVADA, INC. (775) 746-3534

In Mississippi, when I arrived we were about 6. When I left we were about 7 1/2. So when I came back to Reno, it was noticeably looser. But at the Reno Hilton one of the major reasons it was such a low hold is 70 percent of the volume was video poker.

Q Oh, okay.

1.3

A So when you have -- a huge preponderance of your coin-in is video poker, video poker is a substantially lower hold percentage.

Q Sure. It's always around 2, 2.1, isn't it?

A Again, you can have a game as low as .09 with Deuces Wild, and probably 3.4 would be your high end.

Q Ascertainable, though? Those pars are ascertainable by the playing public on video poker?

A I can sit here and ask Siri to access them and I will know, by looking at the pay table, exactly what that hold is. It's extremely transparent.

Q Right. It's not confidential if you know what you're doing.

A Not at all. And there are massive literature out there on strategy specific to video poker to optimize your strategy to understand -- to your questions earlier -- how do I use free play, how do I use comp points, how do I get entertainment

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BY MR. ROBISON: 1 Keno? 2 Q 3 Α Keno? It has to be the same as the keno game? 4 5 Again, it's a math equation, so yes. Sure. So we know the par on keno, we know 6 7 the par on roulette, we know the par on video poker 8 and --Video reel's a wild card. 9 Video is a wild card. Sometimes we don't 10 know the hold on a video reel. 11 12 Α If you look at a video reel game, just looking at it, you can -- especially the multiline 13 14 games, it really isn't obvious by just looking at it what the hold is. If you have access to par, you know 15 16 what the range are -- the ranges are. Par sheets? 17 0 18 Correct. Α 19 Right. Q But other than that, it's -- those games 20 are designed more for an entertainment value. It's 21 22 fun. It's exciting. You want to get to the bonus 23 round. But it's not a skill-based game, where I believe video poker is. 24

HIGHLY CONFIDENTIAL

25

Q

Sure.

Sure.

finite number. The theo is what the game is set at that you may or may not get. So there's -- if you have a reinvestment of 20 percent, it doesn't impact the theoretical hold at all. It only impacts the actual hold, or in this case, what we're talking about, the gross. So I'm not sure where you're headed.

1.8

Q Well, for example, if I know exactly what the coin-in was and I knew what the theo was, I know what the par is. I mean, I can calculate the par.

A If I know what the actual is and the coin-in is, I can calculate what the actual hold is for that day, and then I can compare it to what I've set my theoretical at to know what my delta or variance is, yes.

Q But I mean the competitor. Once a competitor knows the theo, tracks the coin-in, they can calculate the par on that machine for that day?

A If I were to go to a competitor, which I have, and play a game and put a hundred dollars of coin-in through that game to get a concept of where they're at, I can play the game like anyone else, I can determine how much I won or lost, and I can come up with a ballpark figure --

Q Generally.

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A It's not going -- with a hundred dollars in coin-in, it may not give me what I need because I don't have that cycle.

- Q Yeah. I mean, let's face it. The more you play, the more accurate you're going to be. The more coin-in, the more accurate you are.
 - A That's correct.

- Q The estimate is going to be --
- A Right. The higher the coin-in you have --
- Q Once you get the estimate, you go to the par sheets and you go, hey, look, I'm spot on here at 7.

A Uh-huh. I mean, from an operator standpoint, my goal is make sure my game is set up appropriately, set up per the par sheet, that my par sheets are accurate and obtainable -- because if Gaming comes in, I have to show them -- and to make it basically a fair game.

Q And, again, the par sheets are the manufacturer's owner manual, so to speak?

A The manufacturer provides you a par sheet that shows you what your options are based on what Gaming has approved for that particular game and chip. Every game -- every game is different, and every game has their own par sheet.

HIGHLY CONFIDENTIAL

1 abstract? 2 Again, when you use the term "abstract," I Α 3 wasn't a hundred percent familiar. I would always look at it as the Gaming Revenue Report. 4 Okay. Is this what you're referring to? 5 6 For example, the heading is "Washoe County Reno Area 7 All Nonrestricted Locations." Which is everybody that has a license, yes. 8 9 Right. And then reading the columns right 0 to left, it's the rolling twelve-month period, 10 11 three-month period, and the month. 12 Correct. Α And, for example, if you go down to the 13 second category, which is "Slot Machines," you see the 14 15 column that refers to win percent? 16 Α Yes, sir. 17 That's more or less the net hold? I don't know how they report it. It could 18 19 be the gross prior to the deductions we talked about It says "Win Percent." 20 earlier. 21 Right. This is the -- the percentage of money that is derived from the play? 22

23

24

25

the net.

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I think it would be the gross.

Right. I don't think it would be the --

You don't know one way or the other?

	52
1	A Yes.
2	Q correct?
3	A Yes.
4	Q Did that influence strategies?
5	A We wanted to be competitive, but it
6	depended upon, you know again, a great example
7	here. Let's say this was back in 2004. Not
8	significantly different. The property I was at was
9	pulled this curve way down.
10	Did it influence our strategy? Well
11	Q What do you mean it pulled it way down?
12	A Well, at 3.2 2.8 to 3.2 hold at Reno
13	Hilton definitely impacted this 5.23, if that was
14	if this was that a comparative analysis.
15	Q You were probably pulling Harrah's down.
16	A Pulling the whole market down.
17	Q Unless some of the properties were as low
18	as the Hilton.
19	A At the time, I don't know if they were.
20	Q How do you know that they weren't? You
21	have a pretty good idea from shopping?
22	A From shopping and from looking at this
23	gaming report specific and looking at who was in what
24	category.
25	Q Mr. Sullivan, it's not that hard, using

HIGHLY CONFIDENTIAL

1	this data, to figure out where you are in the market
2	with your par, is it?
3	A It is not hard at all.
4	Q It's pretty easy?
5	A Yes, sir. Again, it's a math equation.
6	Q It's a simple math equation?
7	A Uh-huh.
8	Q So you pretty much know where you are with
9	regard to par competitiveness to the Atlantis?
10	A Yes.
11	Q To the Peppermill?
12	A Yes.
13	Q To the Nugget?
14	A Yes.
15	Q To Harrah's?
16	I guess the bigger players now are
17	Eldorado
18	A Within a very close range. I won't be able
19	to tell you it is a 4.5 at the Nugget and a 3.9 at the
20	Peppermill, but I can tell you that I'm going to get
21	it pretty close.
22	Q With par sheets and that kind of data,
23	gaming abstracts and Wells, you know where you are
24	A Yes, sir
25	Q as a strategist and as an experienced

1	Q You recall those?
2	A Of course I do. I did them at GSR.
3	Q Right.
4	And where did those video advertisements
5	go? What media?
6	A They were television ads that we did. I
7	don't know if they were out-of-market or in. I
8	believe they were actually in the Sacramento area and
9	they were here.
10	Q Okay.
11	A And that I don't even remember the year
12	that we did those. Probably
13	Q It was under Rosen, though?
14	A Absolutely.
15	Q And it was part of this 40 percent
16	reduction?
17	A Right. It was a marketing strategy.
18	Q Was it your impression that the GSR had a
19	reputation of having high pars, tight machines, until
20	you did that 40 percent ad?
21	A I've worked in the industry on the slot
22	side for approximately 20 years.
23	Q Right.
24	A And regardless of what my holds have been
25	in the variety of properties that I work at, I get the

STATE OF NEVADA)
COUNTY OF WASHOE)

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Tuesday, August 4, 2015, at the offices of Robison, Belaustegui, Sharp & Low,
71 Washington Street, Reno, Nevada, I was present and took verbatim stenotype notes of the deposition of TOM SULLIVAN, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 10th day of August, 2015.

BECKY VAN AUKEN, CCR #418

EXHIBIT 25

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada)
Corporation, d/b/a GRAND SIERRA RESORT,)

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada)
Corporation, d/b/a PEPPERMILL CASINO;)
RYAN TORS, an individual; JOHN DOES I-X,)
and JANE DOES I-X and CORPORATIONS I-X, }

Defendant(s).

DEPOSITION OF TOBY TAYLOR

(HIGHLY CONFIDENTIAL PAGES 18 - 73)

called for examination by counsel for Defendant Peppermill Casinos, Inc., d/b/a Peppermill Casino pursuant to Notice, at the offices of Robison, Belaustegui, Sharp & Low, 71 Washington Street, Reno, Nevada, at 2:15 p.m., Monday, November 3, 2014, before Becky Van Auken, a Certified Court Reporter.

Reported by:

BECKY VAN AUKEN, COR No. 418, RMR, CRR

CAPTIONS UNLIMITED OF NEVADA, INC. (775) 746-3534

```
1
                    Yes. Or ask for explanation.
               Α
 2
               Q
                    Okay. And then would there be a
 3
        corresponding change with regard to the comp
 4
        reinvestment percentages if you changed the par?
 5
                    Again, I mean, I can't remember how the
 6
        reinvestment at Harrah's completely worked.
 7
        a while.
 8
                    The comp reinvestment percentages, does
 9
        that kind of go to the marketing side or is that still
10
        in the slot department?
11
               Α
                    It's mainly marketing.
12
               Q
                    Okay. So you're working on themes,
13
        location, et cetera, par settings, and they're working
14
        on the comp reinvestment percentages and the
15
        strategies for marketing?
16
                    Correct.
17
                    All right. When you were at the Atlantis
              0
        did you have anything to do with the slot department?
18
19
              Α
                    No.
20
                    Did you have access to their slot tracking
21
        system?
22
              Α
                    No.
23
              Q
                    Did you shop for Harrah's at all?
24
              Α
                    Yes.
25
              Q
                    And what properties did you shop?
```

1 BY MR. ROBISON: 2 I forgot a follow-up question or two on 3 topic No. 17, Mr. Taylor. 4 Going back to you being produced as the 5 person most knowledgeable about the diagnostics 6 received, accessed, or retrieved by Tors, do you know 7 what he received? 8 Other than what was on the paper, no. 9 Okay. Other than Exhibit 14 --10 14. 11 -- which is that piece of paper, you have 12 no information about what diagnostic or accounting 13 information was received by Mr. Tors? 14 Correct. 15 And then what you do know from Exhibit 14 16 is what we've covered here today which is legible to 17 you? 18 Α Yes. 19 Other than that, you have no information to 20 bring to the table? 21 Α No. 22 With regard to these par settings and the 23 overall gaming at the GSR, pars are known or can be

HIGHLY CONFIDENTIAL

Yeah. You can see the pay table, the pay

ascertained quite easily with the keno games, right?

24

25

Α

1	schedule, on keno.
2	Q And therefore determine the hold
3	percentage?
4	A Correct.
5	Q Same with blackjack?
6	A Black well, the rules determine. So,
7	yeah, I guess you can get there.
8	Q Same with video poker?
9	A Yes.
10	Q Same with the video roulette?
11	A I'm not as familiar with that, so
12	Q And same with Wheel of Fortune?
13	A No, you can't determine Wheel of Fortune
14	just by playing the game or by
15	Q Well, no, there's only one setting for
16	Wheel of Fortune
17	A Correct.
18	Q and the par sheet tells you what that
19	is, so all your competitors know what your Wheel of
20	Fortunes are at. Correct?
21	A Right.
22	Q And those keno, blackjack, video are
23	a substantial part of the casino play?
24	A Yes. It's not the majority in our house,
25	but it does there are a lot of folks that play

STATE OF NEVADA)
COUNTY OF WASHOE)

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Monday, November 3, 2014, at the offices of Robison, Belaustegui, Sharp & Low, 71
Washington Street, Reno, Nevada, I was present and took verbatim stenotype notes of the deposition of TOBY TAYLOR, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 10th date day of November, 2014.

BECKY VAN AUKEN, CCR #418

EXHIBIT 26



EXHIBIT 27



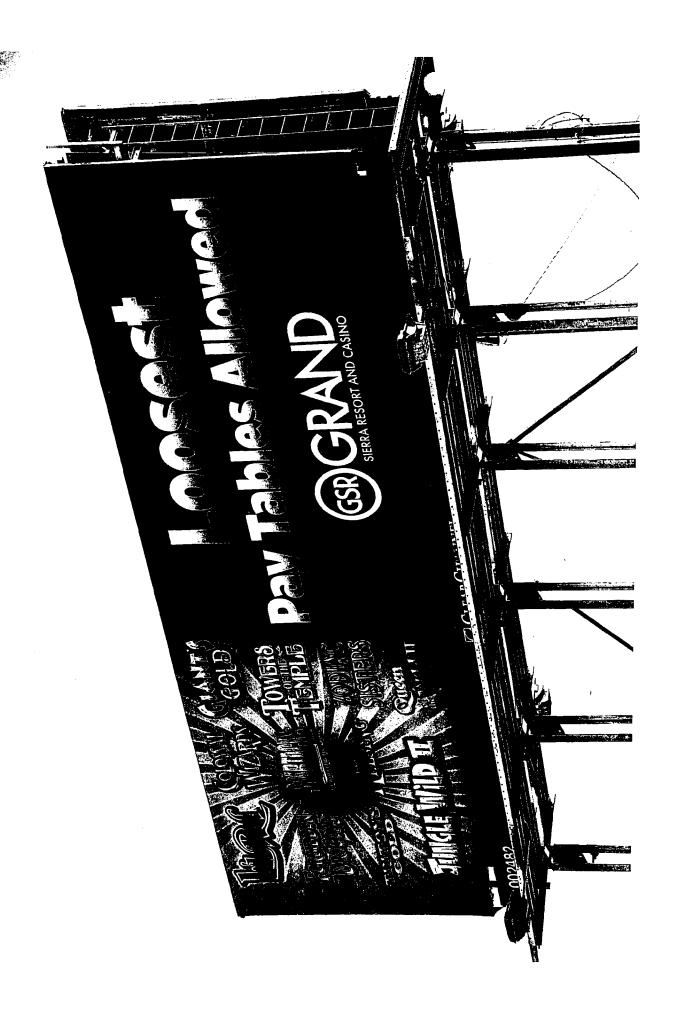
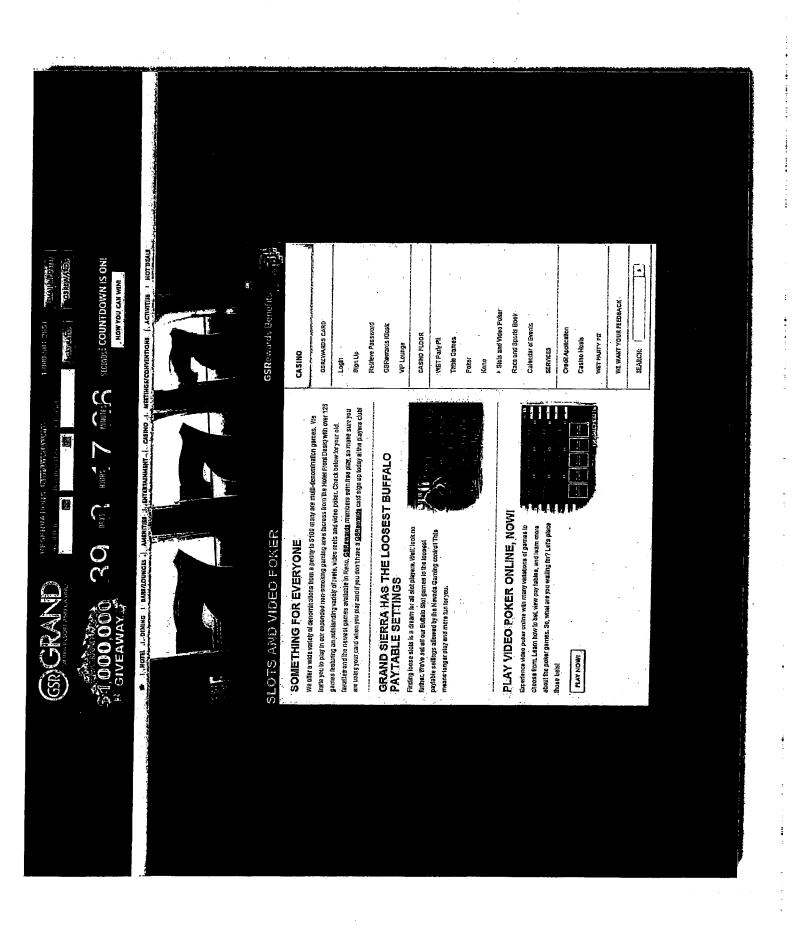


EXHIBIT 28



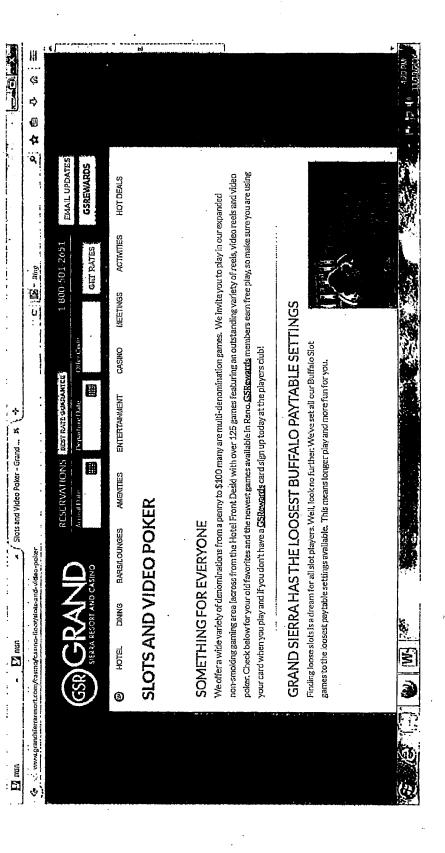




EXHIBIT 29

1

Case No. CV13-01704

Dept. No. B7

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

IN AND FOR THE COUNTY OF WASHOE

-000-

MEI-GSR HOLDINGS, LLC, a Nevada Corporation, d/b/a GRAND SIERRA RESORT,

Plaintiff,

-vs-

PEPPERMILL CASINOS, INC., a Nevada)
Corporation, d/b/a PEPPERMILL CASINO;)
RYAN TORS, an individual; JOHN DOES I-X,)
and JANE DOES I-X and CORPORATIONS I-X,)

Defendant(s).

DEPOSITION OF JOHN STONE

called for examination by counsel for Defendant Peppermill
Casinos, Inc., d/b/a Peppermill Casino pursuant to Notice, at
the offices of Robison, Belaustegui, Sharp & Low, 71
Washington Street, Reno, Nevada, at 9:30 a.m., Wednesday,
April 1, 2015, before Becky Van Auken, a Certified Court
Reporter.

APPEARANCES: (See separate page)

Reported by: BECKY VAN AUKEN, CCR No. 418, RMR, CRR

CAPTIONS UNLIMITED OF NEVADA, INC. (775) 746-3534

1 0 I know that because of them, and you know 2 that because of what you did. 3 Correct. Α Now, in order to get spot on to that 4 5 6 percent reinvestment percentage, you walk through 6 that -- pretty much that same scenario that we 7 discussed. You go to a certain amount of coin in, say 8 \$1,000, at a known par or unknown par, and you get the 9 theo, say 60 bucks, and then you know the par for that machine is 6 percent? 10 11 Α Correct. 12 And you get the theo from the Peppermill 13 through your social engineering, look or ask, get the 14 theo, then determine the par. Now you've got the theo 15 win because you've asked for it or seen it from the 16 Peppermill. Correct? 17 Α Right. And when I say see it, you looked at the 18 screen at the VIP office. Correct? 19 20 А Correct.

21

22

23

24

25

6 --

A Actually that's not going to come out to

Now you've got the theo. You take it down

to the second formula and you've got the theo win, you

determine your comp dollars, 6, you divide 60 into

```
1
        Bates 709. And this -- correct me if I'm wrong --
 2
        this is pretty good stuff for a competitor to know.
 3
        Would you agree?
 4
              Α
                    Yes.
                         Absolutely.
 5
                    Now, this is as good as it gets in the
 6
                   Would you agree?
        industry.
 7
                    Yes.
 8
                    If you know these comp reinvestment
 9
        percentages of these various competitors, you know a
10
        lot about their strategies?
11
                    You do.
              Α
12
                    And you also know their pars because you
13
        can work backwards?
14
                    That is how I achieved it, so you can do
15
        the same thing, yes.
16
                    Just go backwards and determine the pars?
              0
17
              Α
                    Somewhat, I guess. I'm not too sure I
18
        quite --
                    Well, you don't do that, though?
19
20
                    Right. But taken from this, can I
21
        determine what the par is on a certain machine?
                                                           No.
22
                    You can determine what the floor par is?
23
              Α
                    The floor par, yes.
24
                    Of course, that's more important than the
25
        par of a given machine, by far, isn't it?
```

STATE OF NEVADA)
) ss.
COUNTY OF WASHOE)

I, BECKY VAN AUKEN, a Certified Court Reporter in and for the County of Washoe, State of Nevada, do hereby certify:

That on Wednesday, April 1, 2015, at the offices of Robison, Belaustegui, Sharp & Low, 71
Washington Street, Reno, Nevada, I was present and took verbatim stenotype notes of the deposition of JOHN STONE, who personally appeared and was duly sworn by me and was deposed in the matter entitled herein; and thereafter transcribed the same into typewriting as herein appears;

That the foregoing transcript is a full, true and correct transcription of my stenotype notes of said deposition.

Dated at Reno, Nevada, this 6th day of April, 2015.

BECKY VAN AUKEN, CCR #418

EXHIBIT 30 Part 1 of 3

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 30 Part 1 of 3



Reno Casinos Direct Mail Rewards Comparison & Analysis Report August 2014

Overview:

The following report summarizes the information contained in the direct mail offers received for the month of August 2014. CDC Consulting maintains player's accounts at Peppermill, Atlantis, Silver Legacy and Nugget casinos and are included in this comparative direct mail analysis for Grand Sierra Resort and Casino.

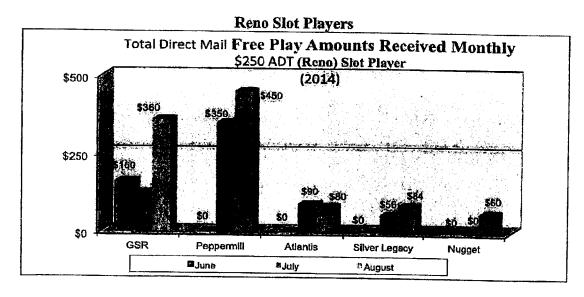
For baseline comparison purposes, six identical player accounts were established at Grand Sierra Resort and Casino. Comparable slot play takes place on each of these accounts each month as well.

In order to review the direct mail offers received, (3) player accounts have been established at each casino using a *Reno* address and (3) player accounts using a *Sacramento* address. One player account at each address is played to \$250 ADT, \$100 ADT and \$50 ADT.

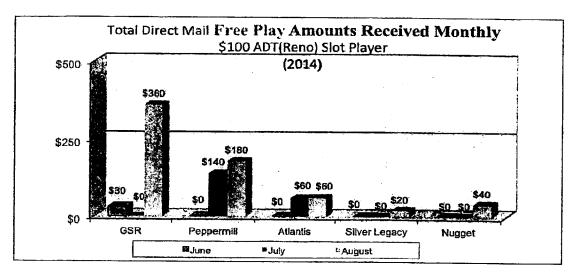
In order to achieve an "apples to apples" comparison, similar \$1 reel slots are played at each casino during the course of each month's gaming visit to these casinos.

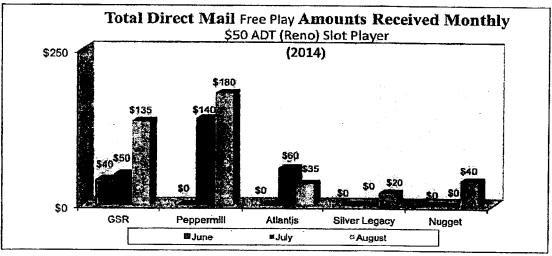
Direct Mail Free Play Rewards Comparisons:

The total amount of direct mail free play rewards received by the local Reno area slot players in August are compared in the charts below.







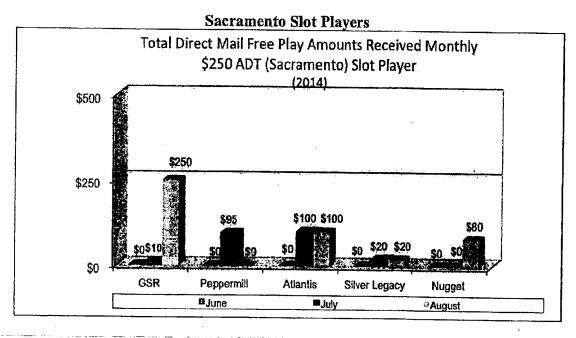


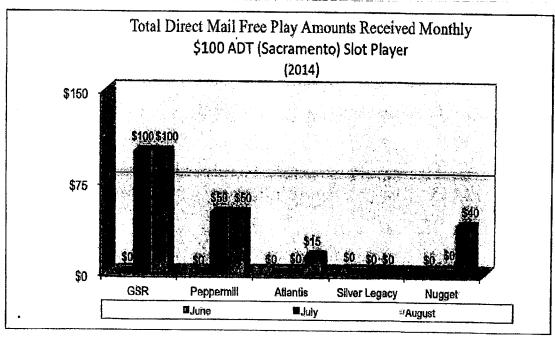
- GSR added weekends (Fri-Sat) as free play grant days for the month of August. This has
 more than doubled their free play offerings for the month of August to the Reno locals.
- Total free play grant days for the Reno local customers are ranked below:
 - 1. GSR/Peppermill: 9
 - 2. Atlantis: 5
 - 3. Silver Legacy/Nugget: 4
- GSR until recently had been the only Northern Nevada casino to send out a "free play voucher" based on their prior days play. This promotion seems to have ended and replaced with the additional free play grant days during the month.
- GSR has also joined the Peppermill & Atlantis by offering several "Play your Points" days
 during the month of August. Customers can exchange their points for Free Play through this
 program. Due to the fact that the Silver Legacy and the Nugget offers players the choice of
 using their points for either free play or comps, similar "points for play" day promotions are
 not offered here.



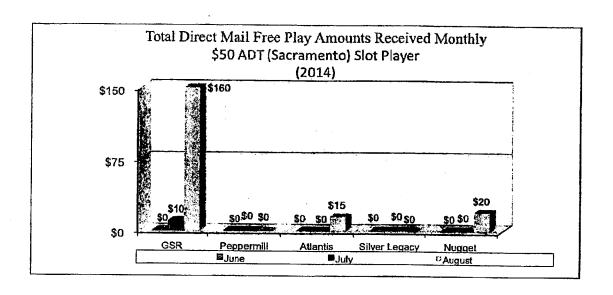
Direct Mail Free Play Rewards Comparisons:

The total amount of direct mail free play rewards received by the non-local Sacramento area slot players in August are compared in the charts below.





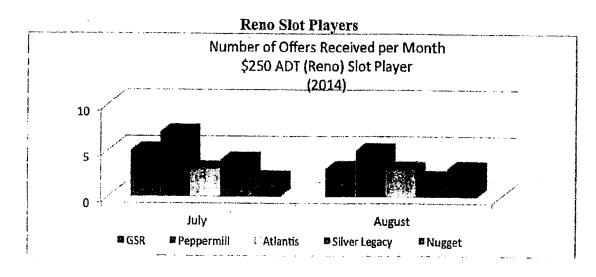


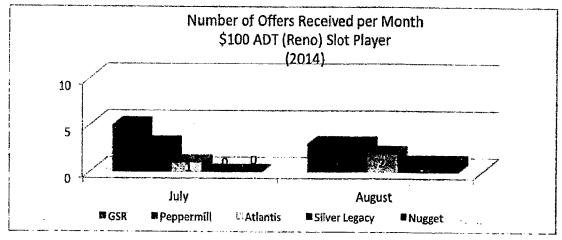


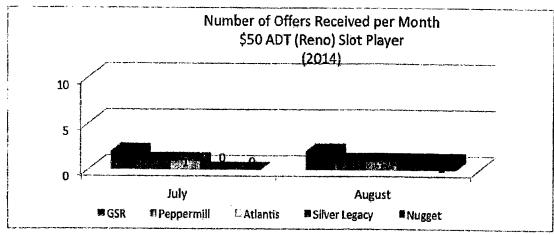
- GSR \$50 ADT non-local account received an \$80 free play offer valid twice monthly. This large re-investment is possibly due to a large tracked actual loss in May 2014.
- Peppermill's \$250 ADT non-local customer did not receive a Free Play offer for the month
 of August. This customer did receive an offer for September and October therefore possibly
 a mail pull timing issue or database error.
- The non-local Atlantis player accounts received their free play and room offers in the quarterly format used by the Atlantis. These quarterly free play & room offers are valid into October 2014. (see attached copy of \$250 ADT Sacramento area Atlantis player quarterly free play offer)
- Silver Legacy sent one free play offer to \$250 ADT customer. The other two accounts ((\$100 & \$50 ADT) at the Silver Legacy did not receive any offers for the month of August. Both the \$100 & \$50 ADT player accounts are newly established indicating that the Silver Legacy is the market laggard in regards to responding to new player activity.
- The Nugget customers received their free play and dining offers for the month of August. The non-local customer did not receive any type of room offer with this piece. (see attached copy of \$250 ADT Sacramento area player Nugget August Mailer)

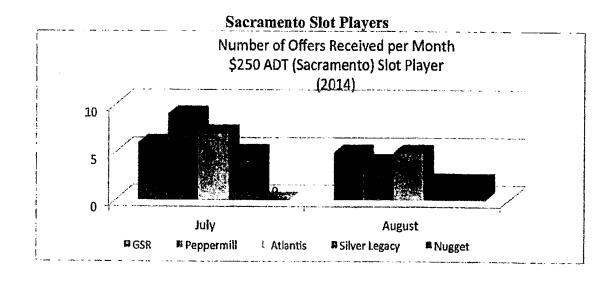
Direct Mail Offer/Promotional Volume Comparisons:

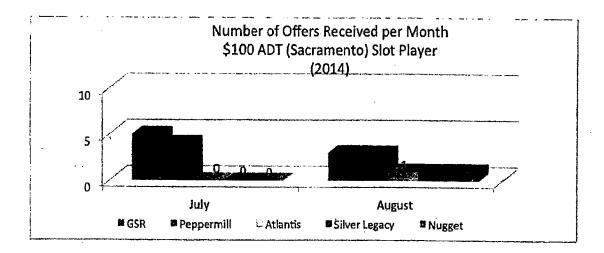
The volume of direct mail, email offers and promotions received by each of the player segments in the Reno and Sacramento areas in August are compared in the charts on the following pages.

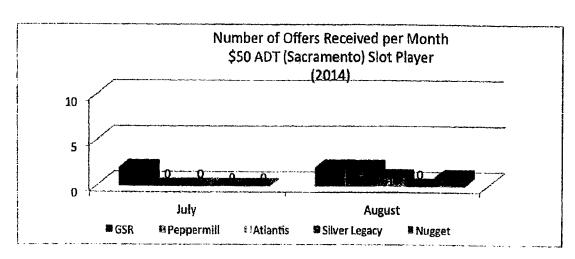










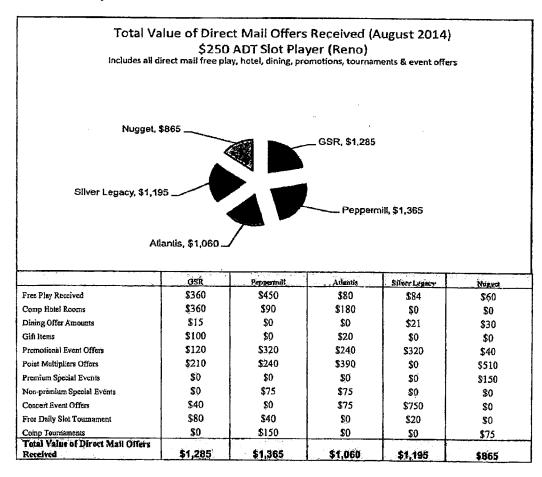


Overall Value of Direct Mail Offers & Promotions Received

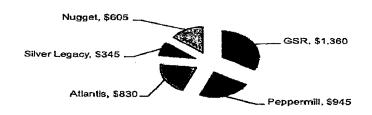
The total estimated/perceived value of each casino's direct mail rewards offers received for August is compared in the chart & graph combinations on the following pages. This total value amount is our interpretation of the *perceived* value of all free play rewards, hotel, dining, event, promotions and tournament offers received this month.

- Peppermill and Atlantis continued to have a strong presence of point multipliers throughout the month of August.
- The Nugget increased their number of point multiplier days for the month of August (19) versus July (13).
- Silver Legacy continues to be the market leader in the entertainment segment. The majority of their offer value is based on entertainment invitations.
- GSR introduced a monthly gift program that is similar to the Northern California casino
 market. Premium level customers get a free gift on select days while other customers have
 the opportunity to earn a select number of points in order to receive the free gift of the week.
- GSR also introduced "Play your Point" days on select days at a 2-1 comp to free play
 exchange rate. Peppermill and Atlantis also have select days for comp to free play
 exchanges at this same ratio of 2-1.
- GSR has the most liberal offering of "free" room nights during the month of August.

 Customers have the ability to "re-book" their monthly offers with a nominal time period in between stays.

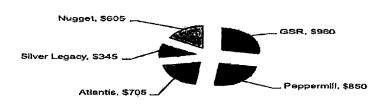


Total Value of Direct Mail Offers Received (August 2014) \$100 ADT Slot Player (Reno) Includes all direct mail free play, hotel, dining, promotions, tournaments & event offers



	GSR	Peppennill	Atlantis	Silver Legacy	Nugger
Free Play Received	\$360	\$180	\$60	\$20	\$40
Comp Hotel Rooms	\$360	\$90	\$45	\$0	\$0
Dining Offer Amounts	\$15	\$0	\$0	\$5	\$15
Gift Items	\$100	\$0	\$20	\$O	\$0
Promotional Event Offers	\$120	\$320	\$240	\$320	\$40
Point Multipliers Offers	\$210	\$240	\$ 390	\$0	\$510
Premium Special Events	\$0	\$0	\$0	\$0	\$0
Non-premium Special Events	\$75	\$0	\$0	\$0	\$0
Concert Event Offers	\$40	.\$0	\$75	\$0	\$0
Free Daily Slot Tournament	\$80	\$40	\$0	\$0	\$0
Comp Tournaments	\$0	\$75	\$0	\$0	\$0
Total Value of Direct Mail Offers Received	\$1,360	\$945	\$830	\$345	\$605

Total Value of Direct Mail Offers Received (August 2014) \$50 ADT Slot Player (Reno) Includes all direct mail free play, hotel, dining, promotions, tournaments & event offers



	GSR	Pepperinill	Atlantis	Silver Legacy	Nagget
Free Play Received	\$135	\$180	\$35	\$20	\$40
Comp Hotel Rooms	\$270	\$90	\$20	\$0	\$0
Dining Offer Amounts	\$ 5	\$0	\$0	\$5	\$15
Gift Items	\$100	\$0	\$20	\$0	\$0
Promotional Event Offers	\$120	\$320	\$240	\$320	\$40
Point Multipliers Offers	\$210	\$240	\$390	\$0	\$510
Premium Special Events	\$0.	\$0	\$0	so	\$0
Non-premium Special Events	\$0	\$0	\$0	\$0	\$0
Concert Event Offers	\$40	\$0	\$0	\$0	\$0
Free Daily Slot Tournament	\$80	\$20	\$0	\$0	\$0
Comp Tournaments	\$0	\$0	\$0	\$0	\$0
Total Value of Direct Mail Offers Received	\$960	\$850.	\$705	\$345	\$605



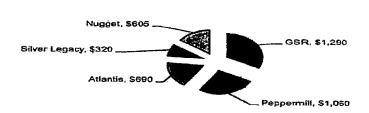
Sacramento Slot Players

Total Value of Direct Mail Offers Received (August 2014) \$250 ADT Slot Player (Sacramento) Includes all direct mail free play, hotel, diolog, promotions, tournaments & event offers



· .	GSR	Peppamil	Arlantis	Silver Lagacy	Norget
Free Play Received	\$250	S0	\$100	\$20	\$80
Comp Hotel Rooms	\$630	\$270	\$405	\$135	\$0
Dining Offer Amounts	\$25	\$0	\$0	so	\$30
Gift Items	\$100	\$0	\$0	\$0	\$0
Promotional Event Offers	\$120	\$320	\$240	\$320	\$ 40
Point Multipliers Offers	\$210	\$240	\$390	\$0	\$510
Premium Special Events	\$150	\$0	\$ 0	\$0	\$0
Non-premium Special Events	\$75	\$75	\$75	so	\$0
Concert Event Offers	\$40	\$0	\$75	\$750	\$0
Free Daily Slot Tournament	\$0	\$20	\$0	\$20	\$0
Comp Tournaments	\$0	\$250	\$125	\$0	\$75
Total Value of Direct Mail Offers Received	\$1,600	\$1,175	\$1,410	\$1,245	\$735

Total Value of Direct Mail Offers Received (August 2014) \$100 ADT Slot Player (Sacramento) Includes all direct mail free play, hotel, dining, promotions, tournaments & event offers

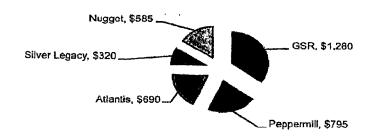


	GSR	Peppermil	Atlantis	Silver Legacy	Nungea
Free Play Received	\$100	\$50	\$15	\$0	\$40
Comp Hotel Rooms	\$630	\$180	\$45	\$0	\$0
Dining Offer Amounts	\$15	\$0	\$0	\$0	\$15
Gift Hems	\$1,00	\$0	\$0	\$0	\$0
Promotional Event Offers	\$120	\$320	\$240	\$320	\$40
Point Multipliers Offers	\$210	\$240	\$390	\$0	\$510
Premium Special Events	\$0	\$0	\$0	\$0	\$0
Non-premium Special Events	\$75	\$0	\$0	\$0	\$0
Concert Event Offers	\$40	\$0	\$0	\$0	\$0
Free Daily Slot Tournament	\$0	\$20	\$0	\$0	\$0
Comp Tournaments	\$0	\$250	\$0	\$0	\$0
Total Value of Direct Mail Offers Received	\$1,290	\$1,060	\$690	\$320	\$605





Includes all direct mail free play, hotel, dining, promotions, tournaments & event offers



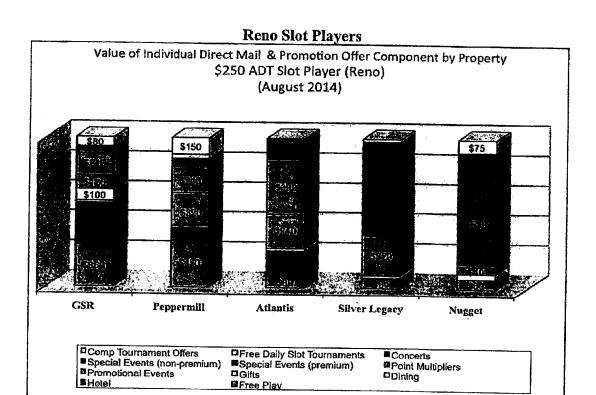
· · · · · · · · · · · · · · · · · · ·	GSR.	Pepprintil	Atlantis	Silver Legacy	Nugget
Free Play Received	\$160	\$0	\$15	\$0	\$20
Comp Hotel Rooms	\$630	\$90	\$45	\$0	\$0
Dining Offer Amounts	\$20	\$0	\$0	. \$0	\$15
Gift Items	\$100	\$0	\$0	\$0	\$0
Promotional Event Offers	\$120	\$320	\$240	\$320	\$40
Point Multipliers Offers	\$210	\$240	\$390	\$0	\$510
Premium Special Events	\$0	\$0	\$0	\$0	\$0
Non-premium Special Events	\$0	·\$0	\$0	\$0	\$0
Concert Event Offers	. \$40	\$0	\$0	\$0	\$0
Free Daily Slot Tournament	,\$0	\$20	\$0	\$0	\$0
Comp Tournaments	\$0	\$125	\$0	\$o	\$0
Total Value of Direct Mail Offers Received	\$1,280	\$795	\$690	\$320	\$585

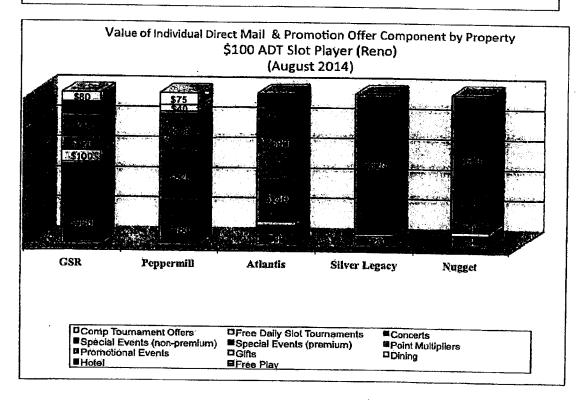
- The lack of "free" hotel room offers by the Nugget seems to be an odd strategy. None of the
 non-local or local customers direct mail offers for the month of August contained a room
 offer component of any kind. (see attached copy of \$250 ADT Sacramento area player
 Nugget August Mailer)
- Overall first impressions of the Nuggets direct mail program are very poor. Offer value is far below the market standard for all player levels and the mail pieces themselves are poorly constructed and hard to read.

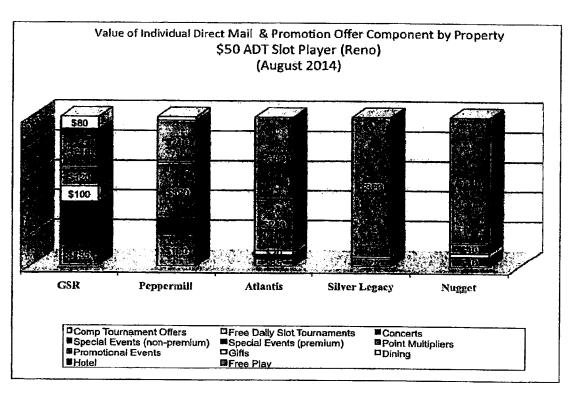
Comparison of Individual Reward Components Offered:

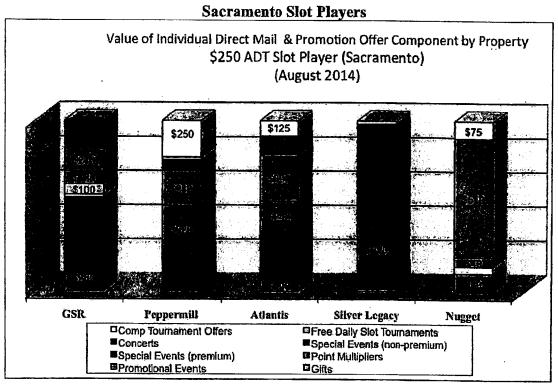
The graphs on the following pages compare the reward components that were included in the August direct mail & promotional offers received by the Reno and Sacramento area slot players. The relative importance of each reward component to each casino as well as the diversity of reward components or lack of diversity can be seen in this format.

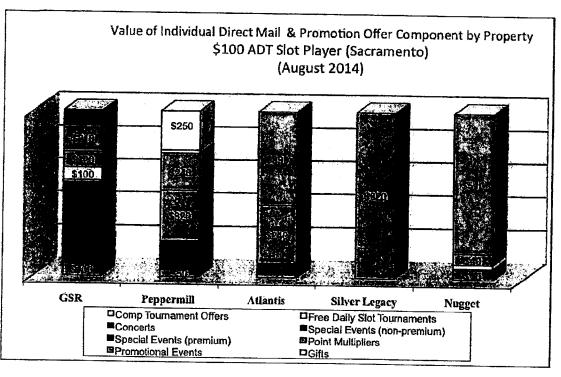
The Grand Sierra's direct mail offers to all player segments is now being seen as being much more diverse and having a much higher level of variety when compared to earlier in the year.

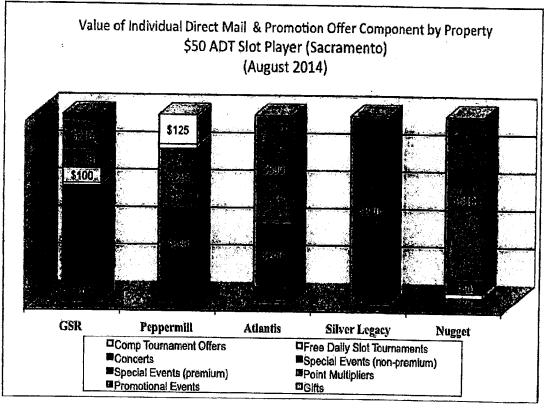














Silver Legacy:

Entertainment:

Silver Legacy sent over \$750 in entertainment value to the \$250 ADT Local and Non-Local account holders for the month of August. Entertainment seems to be a core marketing strategy that Silver Legacy tries to maximize, (See attached \$250 ADT Mailer highlighting Entertainment)

\$1 Million Game Changer Promotions:

Over the past year the Silver Legacy has been very successful in the development of their "Million Dollar Game Changer" daily promotional package into a strong competitive advantage. These four promotions are well advertised, well executed through both the kiosk and slot machine interface, and are easy for the guest to understand.

The Silver Legacy has converted the majority of their yearly promotional budget into this combination of ongoing promotions, and from the outside looking in it appears this was a very good decision on their part.

Attached to this report is a brochure that explains in detail each of these promotions that currently make up the Million Dollar Game Changer concept. The "Break the Bank" promotion that targets only the penny slots is by far biggest part of this suite of promotions.

Peppermill:

\$25k Payday:

Peppermill has introduced a new Sunday drawing component starting September 21, 2014. Drawings held on Sunday's (noon, 2p and 5p). Drawing dates: September 21, October 26 and November 30, 2014. "Earn Drawing tickets all month long for a chance to win a share of \$25,000 Cash and Free Play. \$5,000 Grand Prize" (Promoting at Players Club – no advertising yet.)

Any questions you may have regarding the information contained in this report, please feel free to contact me at any time.

John Stone CDC Consulting

Telephone: Email: 702.378.0634

john.stone@compdance.com



\$150 IN FREE SLOT PLAY

GUARANTEED!

To redeem Free Play, swipe your Club Paradise card at any Paradise Rowards kinsk.

550 FREE PLAY August 20 - 28, 2014

550 FREE PLAY Soptember 24-29, 2014

\$50 FREE PLAY October 7 – 15, 2014

\$150 TOTAL



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Two FREE Nights Deluxe Tower Accommodations!

ABSOLUTELY FREE. No charge to your Player Account.

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Valid August 4 - October 31, 2014



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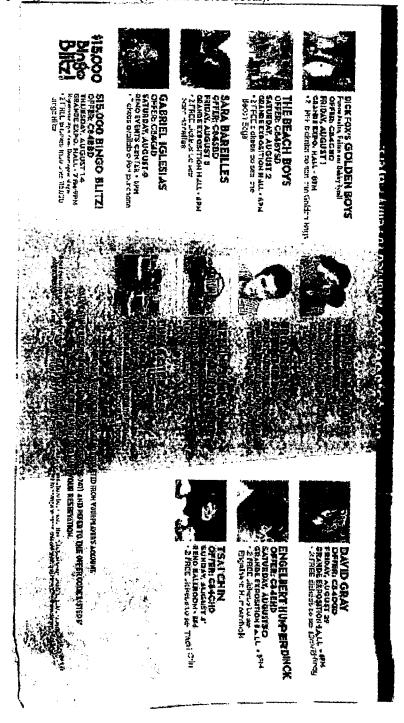


EXHIBIT 30 Part 2 of 3

DESIGNATED HIGHLY CONFIDENTIAL INFORMATION

CONFIDENTIAL-SUBJECT TO STIPULATED CONFIDENTIALITY AGREEMENT AND PROTECTIVE ORDER FILED JULY 17, 2014

To be Opened Only Upon Further Order of This Court Or for the Sole Use of the Court and its Employees

EXHIBIT 30 Part 2 of 3



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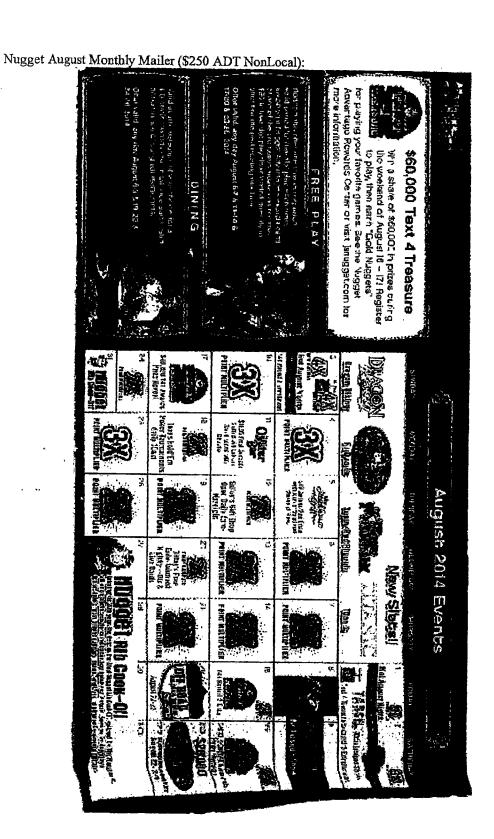


FOR MORE PAROMETRIAL CONTACT CASERO MARKETRAG AT 1-800-487-1713 or (TTA) 228-4717









Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$250 ADT Reno slot player

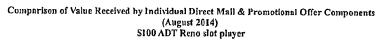
	Children Control Contr	AND THE PROPERTY OF THE PROPER	The control of the co
Free Play	\$40 Free Play (Aug. 1-2)	SSO Free Play (July 29 - Aug 1)	Personal Property of the Control of
•	S40 Free Play (Aug 4-6)	\$50 Free Play (Aug 2)	\$10 Free Play (Aug 4-6)
	\$40 Free Play (Aug 8-9)		\$25-\$500 Free Pluy (Aug 16)
		SSO Free Play (Aug 5-8)	\$10 Free Play (Aug 20-21)
	\$10 Free Play (Aug 11-13)	\$50 Firet Play (Aug 9)	\$10 Free Play (Aug 26-28)
	\$40 Free Play (Aug 15-16)	\$50 Free Play (Aug 12-15)	Swipe & Win (Aug 30)
	\$40 Free Pluy (Aug 18-20)	\$50 Free Play (Aug 19-22)	1
	\$40 Free Play (Aug 22-23)	\$50 Free Play (Aug 23)	i
	\$40 Free Play (Aug 25-27)	\$50 Free Play (Ang 26-29)	ì
	\$40 Free Play (Aug 29-30)	\$50 Free Play (Aug 30)	
	\$360	\$430	\$80
Hotel	(2) Free nights - my day - Aug 3-31	(2) Free nights - any day - 7/28-8/28	(2) Free nights - any day - Aug 1-31
(\$45 prv night value)	Multiple stays allowed (7 days between trips)	Tuscan Tower Suite	Deluxe Tower
	up to (8) nights		(2) Free nights - Aug 22-23
	\$360	190	
Dining	\$15 Dining Credit - Sunday-Friday -August 3-31	179	\$/80
Glfts/Other	Wireless Hendphones - August 3	50	02
\$40/\$20 per gift)		J	(1) Free Hot August Nights T-Shirt (Aug 1-2)
\$41#320 per £91)	50 Piece Food Storage - August (0		1
	Scorp & Hand Dispensor - August 17		
	Wireless Mobile Phone Zone - August 24		
	3 Piece BBQ Set - August 31		1
	5100 Fields \$100	50	520
Promotion Events	Grand Power Winners Jackpot (dnily)	\$210,000 Flat and Cash Givenway (daily)	
(\$40 per event)	55 GrandMultipliers (Wednesdays)	Buons Forums Collect and Win (daily)	Money Maker Jackpot (daily)
\$20 per week for daily	Points for Free Play Exchange Day (August 6)	\$10,000 Big Spin Kiosk Game (Sundays)	Batznan Slot Party (Aug 15-16)
romotianal activities	To the text of Exchange Day (August u)		Driven to Win \$100k Giveaway (Aug 22-23)
.e.random progressives)		Points for Free Play Exchange Days (every Thursday)	Comp Point For Free Play Exchange (Aug 5,21,24)
es una oni progressives)	Ma yes		
	\$120		,
oint Multipliers	2x,3x,5x,7x Points (Every Thursday)	6x Points (Aug 15-16)	\$240
\$30 per day)	2x,3x,5x,7x Points (Aug. 15,16 and 25)		4x Points (Aug 3,15)
sso per ausy	ZX,3X,3K,/X Points (Aug. 15,16 and 25)	2 × 1 Colleg (2518 22)	2x/3x(Plut/Diamond) - (Aug 8,14,20)
	Tombus area was a six	I4x Points (every Wednesday)	3x Points (Aug 11,25)
	1	and the same of th	4x Recis (Aug 7,27)
	<u> </u>		2x Points (Aug 1,18,28,31)
	5210	\$240	\$390
remium Events			3390
S150 per event)	}		
	5.0		
ian Premium Events			\$0
875 per event)	<u> </u>	(2) VIP Tickets - seating and Buffet	Viva Fiesta - Aug 9 - Dinner for 2
- / 97559/			
	Mostare of Marie (the Arrest 10)	\$75	\$75
Concert Offers	Masters of Magic (thru August 10)	\$75	Wyoonna & Tae Big Noise (Aug 29)
	Masters of Mugic (thru August 10) (2) free tickets		
Concert Offers	Musters of Mugio (thro August 10) (2) free tickets 540		Wyoonna & Tae Big Noise (Aug 29) * Two tickets
Concert Offers	Masters of Mugic (thru August 10) (2) free tickets	\$0 \$15,000 Bingo Blast (Aug 19)	Wyoonna & Tae Big Noise (Aug 29)
oncert Offers	Masters of Magio (thru August 10) (2) free tickets 5-40 \$5,000 Lucky Bonus Slot Tourney (Each Tuesday)		Wyoonna & Tae Big Noise (Aug 29) * Two tickets
oncert Offers ree Tournaments 20 per day offered)	Musters of Mugio (thro August 10) (2) free tickets 540	\$0 \$15,000 Bingo Blast (Aug 19) Play tha Prox (1 free entry) \$40	Wywonn & Tae Big Noiss (Aug 29) * Two tickets \$75
oneurt Offers 'se Touthaments 20 per day offered) vitational	Masters of Magio (thru August 10) (2) free tickets 5-40 \$5,000 Lucky Bonus Slot Tourney (Each Tuesday)	\$0 \$15,000 Bingo Blast (Aug 19) Play tha Pros (I free entry)	Wyoona & Tae Big Noise (Aug 29) * Two tickes
oncert Offers rec Touthaments 20 per day offered) ivitational	Masters of Magio (thru August 10) (2) free tickets 5-40 \$5,000 Lucky Bonus Slot Tourney (Each Tuesday)	\$0 \$15,000 Bingo Blest (Aug 19) Play the Pros (1 free entry) \$40 Sloi August Nights Slot Tournement (Aug 3-4)	Wywonn & Tan Big Noiss (Aug 29) * Two tickets \$7.5
oncert Offers rec Touthaments 20 per day offered) ivitational	Masters of Magio (thru August 10) (2) free tickets 5-40 \$5,000 Lucky Bonus Slot Tourney (Each Tuesday)	\$0 \$15,000 Bingo Blast (Aug 19) Play tha Prox (1 free entry) \$40	Wywonn & Tan Big Noiss (Aug 29) * Two tickets \$7.5
oncurt Offers	Masters of Magio (thru August 10) (2) free tickets 5-40 \$5,000 Lucky Bonus Slot Tourney (Each Tuesday)	\$15,000 Bingo Blast (Aug 19) Play tha Pros (I free entry) \$40 Slot August Nighte Slot Tournament (Aug 3-4) Triple Bander Slot Tournament (Aug 24-25)	Wynoons & Tae Big Noiss (Aug 29) "Two tickets \$7.5
oncert Offers The Tournaments The Tournaments The Tournaments The Tournaments The Tournaments The Event only)	Minsters of Magio (thru August 10) (2) free tickets 5-40 \$5,000 Lucky Benus Slot Tourney (Each Tuesday) \$800	\$0 \$15,000 Bingo Blest (Aug 19) Play the Pros (1 free entry) \$40 Sloi August Nights Slot Tournement (Aug 3-4)	Wywonn & Tae Big Noiss (Aug 29) * Two tickets \$75



Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$250 ADT Reno slot player

ament in the court of the court	Land Street Regularity Street	TO THE REPORT OF THE PROPERTY
Free Play	\$21 Free Play (Aug 4)	\$15 Free play (Aug 5-7)
	\$21 Free Flny (Aug 11)	\$15 Free play (Aug 11-14)
	\$21 Free Play (Aug 18)	S15 Free play (Aug 17-20)
	\$21 Free Play (Aug 25)	\$15 Free play (Aug 23-26)
	192	\$60
flotel		
(\$45 per night value)	30	93
Dining	S21 Resort Credit (Aug 1-31)	\$10 Dinling Credit (Aug 6-9)
-	, , , , , , , , , , , , , , , , , , , ,	S10 Dining Credit (Aug 19-22)
		\$10 Dining Credit (Aug 24-26)
	\$27	\$30
Gifts/Other		
(\$40/\$20 per gift)		
	\$0	
Prontotlen Events	Break the Bank Bonuses (daily)	Text 4 Treasure July 7 - August 17
(\$40 per event)	51 Million Game Changer (daily)	
\$20 per week for dully	\$100k Mustang & Money Drawings (weekends)	i
promotional activities	Points to Free Play (Friday's)	
Le.random progressives)	+	
· <u>· · · · · · · · · · · · · · · · · · </u>	\$320	\$40
Point Multipliers		2x Points (Aug 6,7,12,13,14,15,16,18,19,20,21,24,26)
		3x Points (Aug 4,10,25)
		4x Points (Aug 3)
		\$510
Premium Events		Rib Cook Off (Aug 27-Sept 2)
(\$150 per event)	50	VIP entry for 2 & two free nights
Non I'remium Events	30	\$150
375 per event)	so	\$0
Concert Offers	Dick Fox Golden Boys (Aug 1) - (2) free tickets	5,
	Beach Boys (Aug 2) - (2) free tickets	
	Sara Bareilles (Aug 8) - (2) free tickets	
	Gabriel Iglesias (Aug 9) - (2) free tickets	
	Thompson Square (Aug 15) - (2) free tickets	1
	Brian Regen (Aug 22) - (2) free tickets	1
	Lucas Oil Roces (Aug 22-23) - (2) free tickets	
	David Gray (Aug 29) - (2) free tickets	<u> </u>
	Engelbert Humperdinck (Aug 30) - (2) free rickets	
	Tsai Chin (Aug 31) - (2) free rickets	
ree Tournaments	\$750 \$15,000 Bingo Bitz (Aug 14)	\$0
\$20 per day offered)	Station Builds But (Mile 14)	
	\$20	
nyltational		\$20,000 777 Slot Tournament - Aug 22-24
Courrisments	1	
\$75 event only)	†	
(\$75 event only) (\$125 event & lustel)	50	\$75





LO, DEGREE ASSAULAND	PROPERTY AND ADDRESS OF THE CONTROL	THE PERSON OF THE PROPERTY OF THE PERSON OF	Militarian appropriate contractor and a franchistation of the contractor and the contract
Free Play	S40 Free Play (Aug 1-2)	\$20 Free Play (July 29 -Aug 1)	\$10 Free Play (Aug 4-6)
	\$40 Free Play (Aug 4-6)	\$20 Free Play (Ang 2)	\$15-\$200 Pree Play (Aug 16)
	\$40 Prec Play (Aug 8-9)	\$20 Free Play (Aug 5-8)	
	\$40 Free Play (Aug 11-13)	S20 Free Play (Aug 9)	S10 Free Pisy (Aug 20-21)
	\$40 Free Play (Aug 15-16)		\$10 Free Play (Aug 26-28)
	\$40 Free Play (Aug 18-20)	S20 Free Play (Aug 12-15)	Swipe & Win (Aug 30)
		520 Free Play (Aug 19-22)	1
	\$40 Free Play (Aug 22-23)	S20 Free Play (Aug 23)	
	\$40 Free Play (Aug 25-27)	\$20 Free Play (Aug 26-29)	
	\$40 Free Play (Aug 29-30)	\$20 Free Play (Aug 30)	1
	\$360	4110	
Hotel	(2) Free nights - any day - Aug 3-31	(2) Free nights - Sunday-Thursday- 7/28-8/28	\$60
(\$45 per night value)	Multiple stays allowed (7 days between trips)		(2) Free nights - any day - Aug 1-31
and per rugar statute)		Peppennill Tower Room	Deluxe Tower
	up to (8) nights	į	
	\$360	.002	\$45
Dining	\$15 Dining Credit - Sunday-Friday - August 3-31		
	\$15	50	30
Gifts/Other	Wireless Headplannes - August 3		(1) Prec Hot August Nights T-Shirt (Aug 1-2)
(\$40/\$20 per gift)	50 Piece Food Storage - August 10	i	(**) toe controller talking toping (trill 1-5)
	Soup & Hand Dispenser - August 17		
	Wireless Mobile Phone Zone - August 24		•
	3 Piece BBO Set - August 31		
	1100		1
Promotion Events	Grand Power Winners Jackpo! (daily)	,50	\$20
(\$40 per avent)	155 Grand/Multipliers (Wednesdays)	S210,000 Fint and Cash Giveawny (daily)	\$40,000 Cush Weekend (July 18-19) :
		Buom Forman Collect and Win (daily)	Money Maker Jackpot (daily)
\$20 per week for daily	Points for Free Play Exchange Day (August 6)	\$10,000 Big Soin Klosk Game (Sundays)	Batman Slot Party (Aug 15-16)
promotional activities		Points for Free Play Exchange Days (every Thursday)	Driven to Win \$100k Givesway (Aug 22-23)
l.e.random progressives)			Comp Point For Free Play Exchange (Aug 5,21,24)
	\$120	\$320	
Paint Multipliers	2x,3x,5x,7x Points (Every Thursday)	6x Points (Aug 15-16)	\$240
\$30 per day)	2x,3x,5x,7x Points (Aug 15,16 and 25)	Sx Points (Aug 22)	4x Points (Aug 3,15)
api, per any,	Experience (ring 1,10 mid 25)		2x/3x(PlavDiamond) - (Aug 8,14,20)
		4x Points (every Wednesday)	3x Points (Aug 11,25)
		" " "	4x Reels (Aug 7,27)
		\	2x Points (Aug 1,18,28,31)
	\$210	\$240	\$390
remium Events			
\$150 per event)			İ
ion Premium Events	S0	\$0	02
	\$88,000 Cash Weekend (August 22-24)		
\$75 per event)	Drawings & Two free nights		1
	\$75	\$0	\$0
Concert Offers	Masters of Magic (thru August 10)		Wynoana & The Big Noise (Aug 29)
	(2) free tickets		* Two tickets
	\$40	50	\$75
ree Tournaments	\$5,000 Lucky Bonus Slot Tourney (Ench Tuesday)	\$15,000 Bingo Blast (Aug 19)	
\$20 per day offered)	1	Play the Pros [1 free entry]	!
	\$80	\$40	50
rvitational		Slot August Nights Slot Tournament (Aug 3-4)	
vernaments	l	,	1
COL DISTRICTION	•	I .	1
	į	I	t .
\$75 event only) \$125 event & hotel)	\$0	575	
\$75 event only)	5()	\$75	SO



Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$100 ADT Reno slot player

at an area and	COMPANY TO THE STATE OF THE STA	Maria Company Company
Free Play	\$5 Free Play (Aug 4)	\$10 Free play (Aug 5-7)
	S5 Free Play (Aug 11)	\$10 Free play (Aug 11-14)
	S5 Free Play (Aug 18)	\$10 Free play (Aug 17-20)
	S5 Free Play (Aug 25)	\$10 Free play (Aug 23-26)
	, , , , , , , , , , , , , , , , , , ,	310 Fice play (Mag 23-20)
lietel	\$20	\$40
(\$45 per night value)		
(SAS per migni value)	\$0	\$0
Dining	\$5 Resort Credit (Aug 1-31)	S5 Dining Credit (Aug 6-9)
-		S5 Dining Credit (Aug 19-22)
		\$5 Dining Credit (Aug 24-26)
	\$5	
Gifts/Other		\$15
(\$40/\$20 per giff)		1
,		
	\$0	SO
Promotion Events	Break the Bank Bonuses (daily)	Text 4 Trensure July 7 - August 17
(\$40 per event)	\$1 Million Game Changer (daily)	1
(\$20 per week for daily	\$100k Mustang & Money Drawings (weekends)	
promotional activities	Points to Free Play (Friday's)	1 h
i.e.random progressives)		
,		
	. \$320 ;	\$40
Point Multipliers		2x Points (Aug 6,7,12,13,14,15,16,18,19,20,21,24,26)
		3x Points (Aug 4,10,25)
		4x Points (Aug 3)
Premium Events	\$0	\$510
(\$150 per event)	50	\$o
Non Premium Events		30
(\$75 per event)	\$0	••
Concert Offers		\$0
Prec Tournaments	30	\$0
	•	
\$20 per day offered)		
	<u> </u>	\$0
nvitational		***
Fournaments		
(\$75 event only)		
8125 event & hotel)	50	50
CONTRACTOR OF THE		50





Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$50 ADT Reno slot player

STANDARD TO THE	PROMINERAL PROPERTY OF THE PRO	Construction and a second second	486
Free Play	515 Free Play (Ang. 1-7)	2001 re- Play (July 29 - Aug. 1)	THE RESERVE THE MINISTER PROPERTY AND
·	SIS Free Plny (Aug 46)		S5 I ree Play (Aug 4-6)
	S13 Free Plny (Aug #4)	510 Free Play (Aug 2)	510-5100 Free Play (Aug 16)
	[515 Free Play (Aug 11-13)	SIQ Free Play (Aug 5-8)	\$5 Free Play (Any 20-21)
		310 Free Play (Aug 9)	35 Free Play (Aug 26-28)
	515 Free Ploy (Aug 15-16)	\$10 Free Play (Aug 12-15)	Swip: & Win (Aug 30)
•	\$15 Free Ploy (Aug 18-20)	\$10 Free Play (Aug 19-22)	1
	\$15 Face Play (Aug. 22-23)	\$10 Free Play (Aug 23)]
	\$15 Free Play (Aug. 25-27)	\$10 Free Play (Ang 26-29)	ł
1	\$15 Free Play (Aug. 29-30)	\$10 Free Play (Aug 30)	1
			1
	\$135	3/80	Les
Uptel	(2) Free nights - Sunday-Thursday - Aug 3-31	(2) Free nights - Smuley-Thursday- 7/28-K/28	Two for I room nights - Sundry-Thursday - Aug 3-28
(\$45 per niglu volue)	Multiple stuye ellowed (10 days between trips)	Peppennill Tower Room	Deluge Tower
	up to (6) nights	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Denier Jones
	\$270		520
Diving	55 Dining Credit - Snadny-Fridny - August 3-31		
		·	
GIfts/Other	55	50	St)
	Wireless Hendghonex - August 3		(1) Free Hot August Nights T-Shirt (Aug 1-2)
(\$40/\$30 per glft)	50 Piece l'ood Storage - August 10	'	1
	Scop & Hand Dispenser - August 17		,
	Wireless Mobile Pinone Zone - August 24		
	3 Piece BBQ Set - August 31		
	0012	so so	\$20
Promisin Events	Grand Power Winners Jockpot (daily)	\$210,000 Fint and Cash Giveoway (delly)	Money Maker Inckpot (daily)
(\$40 per event)	55 Gmid/Multipliers (Wednesdays)		
(\$20 per week for elaily			Batmen Slot Party (Aug 15-16)
promotional activities	Carefust of		Driven to Win \$100k Givenway (Aug 22-23)
i.e.random prograssives)	į	Points for Free Play Exchange Days (every Taumshy)	Comp Point For Free Play Exchange (Aug 5,21,24)
	1	•	
	\$120	5320	
Point Multipliers	2x,3x,5x,7x Points (Every Thursday)	6x Points (Aug 15-16)	\$240
(\$30 per they)	2x,3x,5x,7x Points (Aug 15,16 and 25)	L' 1. T	4x Points (Aug 3,15)
	, , , , , , , , , , , , , , , , , , , ,	L 1 7 .6	2x/3x(Plat/Diamond) - (Aug 8,14,20)
	,		3x Points (Aug 11,25)
			4x Recis (Ang 7,27)
	\$210		2x Points (Aug 1,18,28,31)
Promium Events	5210	5)40	5.390
2i 50 per eway)			
2000 par c mony	3.0		
Non Premium Evenis		50	3.0
STS DEF ENGLIS	<u> </u>		
ar o pas eveni)			
Concert Offers	Mosters of Magic (thru August 10)	\$0	50
Concert Offers			
	(2) feer tickets		
	340		oʻz
Transaction 1	Pr book I b cl m dr im		
	\$5,000 Lucky Bonus Slot Tourney (Each Tuesday)	\$15,000 Bingo Blast (Avg 19)	
	, , , , , , , , , , , , , , , , , , , ,		
\$20 per day offered)	SS,000 Lucky Bonus Slot Tourney (Each Tuesday) S80	\$15,000 Bingo Blas (Avy 19) 120	\$0
320 per day officed) nvltational	, , , , , , , , , , , , , , , , , , , ,		
320 per day affired) nvltational ournaments	, , , , , , , , , , , , , , , , , , , ,		
320 per day offered) nellational fournaments 175 even only)	5,60		
320 per day offered) nellational fournaments 175 even only)	, , , , , , , , , , , , , , , , , , , ,		so so
Free Tourn smeats 320 per day affired invitational Cournaments 335 even ruly 5125 even d houch	5,60	120	



Comparison of Value Received by Individual Direct Mail & Promotional Offer Components (August 2014) \$550 ADT Reno slot player

78世纪世纪8000000000000000000000000000000000	ECCLE STREET SILVEN LOGICUM STREET	Ended to the Colonial Confedence of the Colonial Colonia
Free Play	\$5 Free Play (Aug 4)	\$10 Free play (Aug 5-7)
	\$5 Free Play (Aug 11)	\$10 Free play (Aug 11-14)
	\$5 Free Play (Aug 18)	\$10 Free play (Aug 17-20)
	\$5 Free Play (Aug 25)	\$10 Free play (Aug 23-26)
Hotel	\$20	340
(\$45 per night value)		
(*** /***)	\$0	so
Dining	\$5 Resort Credit (Aug 1-31)	\$5 Dining Credit (Aug 6-9)
	(1.12.1)	\$5 Dining Credit (Aug 19-22)
		\$5 Dining Credit (Aug 19-22) \$5 Dining Credit (Aug 24-26)
	\$5	\$15
Gifts/Other		317
(\$40/\$20 per gift)		
	\$0	so so
Promotion Events	Break the Bank Bonuses (daily)	Text 4 Treasure July 7 - August 17
(\$40 per event)	\$1 Million Game Changer (daily)	
(\$20 per week for daily	\$100k Mustang & Money Drawings (weekends)	·
promotional activities	Points to Free Play (Friday's)	
i.e.random progressives)	1	
	, and the second	
	3320	\$40
Point Multipliers	·	2x Points (Aug 6,7,12,13,14,15,16,18,19,20,21,24,26)
		3x Points (Aug 4,10,25)
		4x Points (Aug 3)
	· ·	
	\$0	\$510
Premium Events		
(\$150 per event)	80	\$0
Non Premium Events		
(\$75 per event)		. 80
Concert Offers		
r m.	\$0	\$0
Free Tournaments		
(\$20 per day offered)		
T	\$0	02
Invitational		
Tournaments		
(\$75 event only)		
(\$125 event & hotel)	\$0	02
100		







\$250 ADT Slot Player Reno Direct Mail Free Slot Play Offers Received

	Year						July		Angust					
	lu Zel	2nd West	Ird Year	40 Am3	14 fied	Zeri Wasi.	And Wheal	40, Wind	Sch Wins	Lu West	3nd West	440.4	415 Voca	16k Wind
CSR	COP Fram Pag (I Finds March			ing Dolly Rewards two by - July 1	525 (See Play	William Pin	\$1575 749 (84418)	डोक्डोवर् मुक्	in main		Maring Ping	ENDONEY	Miles	e obje
				3 3						77.7	11.	15 S		
epperudii	ž.												1000) NEW	
(Hantis			in the second		k. <u></u> w 3			37. n						
Ilyny Ligacy	1		الرائدة						17				S	i Drug
Regiset	44	on with		a de la compa								100	inco.	Territoria de la companya del companya de la companya del companya de la companya







\$100 ADT Slot Player Reno Direct Mail Free Slot Play Offers Received

	Juni				:	Jelo			August					
	lu Week	2nd Winds	3-d Thods	th Work	tu West	ind Work	ind Norte	4th Tital	to West	the Winet	Sed Ward	tod West.	-Ha Work	50 Was
sn				17 (Dally Beyeste no 27 - IA ()			· · · · · · · · · · · · · · · · · · ·	' -	to provid		Table Plat	Application	SUTTON	200 Fire Play
Samuel Co							. <u> </u>	ئۇلىرىشىنىڭ ئارلىقىنى	Posta e e e jeden	193		Selim Pay	MIN THE	
pptrull			e grad	10 e 20 e 20	100/1007	Designation of the last of the	SETTING THE	刺来		52112		995-in-		
	100		,	* 18 3				理论			12.74			
lecth						10 % 26 Abrah.	one year.				Lietos de 18	**************************************		
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(gr)	R.	τγ ε.			E'RYS		Section 1	. Le constitue con	: T	77.76	(Dec.)	4.0		esine'n







\$50 ADT Slot Player Reno Direct Mail Free Slot Play Offers Received

	Jine					Jaly			Avend					
	Ist West	Zad Nort	Jed Worl	46 04.1	is Wed	Jed Work	3rd Week	- Alle Brook	Sta Word	Ju West	2nd With	Jul West	4th Beek	7th bireck
R	Mai mit mail			ng (Dall) Sirna(d) uml6 : lab l	110 State Flag 4)atr 1-31	110 Specifics chalp 7.30s	\$16 Three 17 pg	Sjosowejny Harrigan	erifering General)		marjarty grafes	115 Feet Play	ALS Friedry	315 to 16 (4)
. <u> </u>										7	2000	eg jiw ma a (au) bith	SUD-FINE	SIS (mark)
operwill)			786, 45		(10)-(10)	Spirana Madania	i Digwell	and date	N. Salar	Parece		1	神學	April 1
		1 ()	deno. A	en de partir de la company	the transfer	Canada Pian Indoperation	hanna y San				Tankar 1	the state 148) and	7	No Parent
anth						SUPPLY CHARLES	Maria Caranta) () () () () () () () () () (A Company	
Laguey *	7.					diam'r								
cl			200				7" X. Y.		G15074	man and		a 00 = 0	D. C.	







Direct Mail Offer Comparison by Category \$250 ADT Reno Player (August 2014)

F	No. of Control of	Free Play, Hotel Food & Gilt Offers	Service Special Event Offers Streets 1992	Fromotion Offers	Standard Commenced Commenced
F	CAL CORNO NOME PARE	4500 (394) 2640 (4) Offers Recolved and the manufacture	M (1) Offers Recrived to the last of the last	GALA CONTROL TO Office Received And Address of the Control of the	La la la la la la la la la la la la la la
- 1	GSR	Free Slot Play & Rotel Offer	Masters of Magic -thru August 10	Sunday Gift Give Aways	The state of the s
- 1		* \$40 (roo slot play (yalid Aug 1-2)	* (2) from tickets	* Each Sunday in August (2-8p)	
- 1	Total Offers Received	* \$40 free slot play (valid Aug 4-5)	1 '''	*Wireless Headphones (Aug 3)	
- 1	3	*\$40 free slot play (valid Aug 8-9)		*50 Piece Food Slorage (Aug. 10)	
- 1		*\$40 freu slot play (valid Aug 11-13)	Į.	* Soap & Hand Dispenser (Aug 17)	
ı		*\$40 free slot play (valid Aug 15-16)	ļ	* Wireless Mobile Phone Zone (Aug 24)	
- 1		* \$40 free slot play (valid Aug 18-20)		*3 Ploce BBQ Set (Aug 31)	
- 1		* \$40 free slot play (valid Aug 22-23)	i		
- 1		* \$40 free slot play (valid Aug 25-27)	1	Play your Points	
- 1		* \$40 free slot play (valid Aug 29-30)		*August B & Septemeter ((10err-10om)	
- 1		• • •		* Exchange comps for Free play (2-1)	
- I		" up to (4) Hotel stays up to (2) nights		Exchange comps for Free bray (2-1)	
- 1		any day (8 nights lotal - 7 days between trips)		4 12	
- 1				August Multiplion	
- 1		Free Dining Credit		* Every Thursday in August and August 15-18	
- 1		* \$15 Dining Credil (Aug 1-31)		*2x Platinum, 3x Lagend, 5x Elite, 7x Grand	
- 17	Chican care a science of a proper	Tree Pay Hotel, Food & Ght Offers William			
- 13	ce Casino Hame	Cont. 1.2 (1) Offers Received	Special Event Offers	an Proposition Office Spins of the Control of the C	purposent Offers as a second
F		Free Slot Play Offer & Hotel Offer		Office Received	(2) Offers Received
1	терринин	*\$50 free slot play (valid July 29- Aug 1)	Can Fest (August 23) * 5-11om	\$210,000 Amore Flat and Cash Giveaway	Stot August Nights Stot Tournament
- 1	Total Offers Received	* \$50 free sot play (valid Aug 2)		June 15 - Seplember 6, 2014	* Alig 3-4
- 1	5	* \$50 free slot play (valid Aug 5-8)	* (2) Free tickets + Sealing and Buffet	* Swipe end Win a Prize Dally	* (1) Free entry
- 1	٠ ,	* \$50 free slot play (valid Aug 9)		* Collect Letters and Spall the word of the month	*\$40,000 Prize Pool - \$10,000 first Prize
	673	* \$50 free slot play (valid Aug 12-15)		* One Free Letter per day - Earn 20 Points for another	
- 1		* \$50 free slot play (valid Aug 12-15)	1 4 A	2 M	Triple Header Slot Tournament
- 1			# 1 ·	Sunday Big Spin	* August 24-25
٠.		\$50 free slot play (valid Aug 23)	·	Sundays - Noon-midnight	* (1) Free entry
- 1		\$50 free slot play (valid Aug 26-29)	- 2	* Klosk game for chance to win \$5-\$1,000 Free play	*\$20,000 Prize Pool - \$7,500 first Prize
- 1		* \$50 free slot play (valid Aug 30)		* One free swipe per day	* \$15,000 bonus pool for playing all (3) in series
ı				* Red Card holders must earn one point to qualify	the part of the pa
4		" (2) free nights in Tuscan Tower (7/28-8/28)	144		, ,
- 1		ļ i	, .	Play the Pros Football Contest	
ŀ.	on the contract of the con-			* 1 Free Entry for Season long (outtral) contest	
- 3	Casino Hames	The Free Pay Hole Food & Giff Office	Street in Special Event Offers # 14 PHOTO	Primition Office (1997) per n	CONTROL OF STATE OF S
- 14		Tural 1 Olar Received.	TV E- Kit 2 (2) Offers Reculoed 1971 1994 2	THE PARTY OF THE PROPERTY OF THE PARTY OF TH	
- 1	Atlantis	Free Slot Play Offer & Hotel Offer	Viva Fiests Dinner	Bauman Wonder Wheels Slot Party	The state of the s
- 1		*S1D Free Play (Aug 4-6)	* August Bih	* August 15-18	
- [Yolal Offers Received	*\$25-\$500 Free Play (Aug 16)	* Dinner for (2) ppl at 7pm	* Free entries between 40-midmiht (Aun 15)	į į
- 1	3	*\$10 Free Play (Aug 20-21)		* Drawings every 30 minutes (7-10p on Aug 16)	
- {	l l	*\$10 Free Play (Aug 25-28)	Wynonna Concert	(1-10) dirrog (a)	
- 1	f	*Swipe & Win (Aug 3D)	* August 29th - Friday at 9pm	Driven to Win (\$100,600 Quarterly Weekend)	l
- [ł		* (2) free tickets	August 22-23	l
- 1	1		' '	* Drawings at 8p and 10p each day	l
- 1	i	* (2) free nights Deluxe Tower (Aug 1-31)		* Grand Prize (BMW)	' 1
- 1	1	* (2) free nights Deluxe Tower (Aug 22-23)	i	(MR11)	l
- 1	}	,			! I
1	ŧ	* (1) Free Hot August Nights T-shirt (Aug 1-2)			
L	1			1	

