### IN THE SUPREME COURT OF THE STATE OF NEVADA

## Case No.: 72371

Electronically Filed Feb 28 2018 11:33 a.m. Elizabeth A. Brown Clerk of Supreme Court

## PARDEE HOMES OF NEVADA

Appellant,

v.

JAMES WOLFRAM and WALT WILKES, et al.

Respondents.

Appeal Regarding Judgment and Post-Judgment Orders Eighth Judicial District Court District Court Case No.: A-10-632338-C

#### JOINT APPENDIX – VOLUME 18 OF 88

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10/29/2013	Transcript re Trial – <b>filed under seal</b>	35	JA005264- JA005493
10/30/2013	Transcript re Trial	37-38	JA005512- JA005815
12/09/2013	Transcript re Trial – <b>filed under seal</b>	40-41	JA005821- JA006192
12/10/2013	Transcript re Trial	42-43	JA006193- JA006530
12/12/2013	Transcript re Trial – filed under seal	44-45	JA006533- JA006878
12/13/2013	Transcript re Trial - Part 1	46	JA006953- JA007107
12/13/2013	Transcript re Trial - Part 2	47-48	JA007108- JA007384
10/23/2013	Trial Exhibit A	23	JA003404- JA003544
10/23/2013	Trial Exhibit B – <b>filed under seal</b>	23	JA003545- JA003625
10/23/2013	Trial Exhibit C	23	JA003626- JA003628
10/23/2013	Trial Exhibit D	23	JA003629- JA003631
10/23/2013	Trial Exhibit E – <b>filed under seal</b>	23	JA003632- JA003634

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10/23/2013	Trial Exhibit F	23	JA003635- JA003637
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10/23/2013	Trial Exhibit H	23	JA003639- JA003640
10/23/2013	Trial Exhibit I	23	JA003641- JA003643
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10/23/2013	Trial Exhibit K	24	JA003670- JA003674
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10/23/2013	Trial Exhibit M	24	JA003679- JA003680
10/23/2013	Trial Exhibit N	24	JA003681- JA003683
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10/23/2013	Trial Exhibit P	27	JA004084
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10/23/2013	Trial Exhibit R	27	JA004086- JA004089
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10/23/2013	Trial Exhibit X	27	JA004097
10/23/2013	Trial Exhibit Y	27	JA004098
10/23/2013	Trial Exhibit Z	27	JA004099- JA004100
10/23/2013	Trial Exhibit 1	27	JA004289- JA004292
10/23/2013	Trial Exhibit 10 – <b>filed under seal</b>	27	JA004320- JA004329
10/23/2013	Trial Exhibit 11 – <b>filed under seal</b>	28	JA004330- JA004340
10/23/2013	Trial Exhibit 12 – <b>filed under seal</b>	28	JA004341- JA004360
10/23/2013	Trial Exhibit 13 – <b>filed under seal</b>	28	JA004361- JA004453
10/28/2013	Trial Exhibit 15	34	JA005228- JA005232
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10/28/2013	Trial Exhibit 19	34	JA005236- JA005237
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10/23/2013	Trial Exhibit 21	28	JA004454
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10/30/2013	Trial Exhibit 23a	39	JA005816- JA005817
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10/23/2013	Trial Exhibit 25	28	JA004455- JA004462
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12/12/2013	Trial Exhibit 40	46	JA006949- JA006950
12/12/2013	Trial Exhibit 41	46	JA006951- JA006952
10/23/2013	Trial Exhibit 6 – <b>filed under seal</b>	27	JA004293- JA004307
10/23/2013	Trial Exhibit 7 – <b>filed under seal</b>	27	JA004308- JA004310
10/23/2013	Trial Exhibit 8 – <b>filed under seal</b>	27	JA004311- JA004312
10/23/2013	Trial Exhibit 9 – filed under seal	27	JA004313- JA004319
10/23/2013	Trial Exhibit AA	27	JA004101- JA004102
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10/23/2013	Trial Exhibit DD	27	JA004105
10/23/2013	Trial Exhibit EE	27	JA004106- JA004113
10/23/2013	Trial Exhibit FF	27	JA004114- JA004118
10/23/2013	Trial Exhibit GG	27	JA004119- JA004122
10/23/2013	Trial Exhibit HH	27	JA004123

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10/23/2013	Trial Exhibit II	27	JA004124
10/23/2013	Trial Exhibit JJ	27	JA004125
10/23/2013	Trial Exhibit KK	27	JA004126- JA004167
10/23/2013	Trial Exhibit LL	27	JA004168
10/23/2013	Trial Exhibit MM	27	JA004169
10/23/2013	Trial Exhibit NN	27	JA004170- JA004174
10/23/2013	Trial Exhibit OO	27	JA004175- JA004183
10/23/2013	Trial Exhibit PP	27	JA004184- JA004240
10/23/2013	Trial Exhibit QQ	27	JA004241- JA004243
10/23/2013	Trial Exhibit RR	27	JA004244- JA004248
10/23/2013	Trial Exhibit SS	27	JA004249- JA004255
10/23/2013	Trial Exhibit TT	27	JA004256- JA004262
10/23/2013	Trial Exhibit UU	27	JA004263- JA004288
10/24/2013	Trial Exhibit VV	31	JA004791

Date	Document Description	Volume	Labeled
12/10/2013	Trial Exhibit WW	43	JA006531- JA006532
12/12/2013	Trial Exhibit XX	46	JA006879- JA006935

Dated this 28<sup>th</sup> day of February, 2018.

## McDONALD CARANO LLP

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Attorneys for Appellant

## **CERTIFICATE OF SERVICE**

I hereby certify that I am an employee of McDonald Carano LLP, and on the 28<sup>th</sup> day of February, 2018, a true and correct copy of the foregoing document was e-filed and e-served on all registered parties to the Supreme Court's electronic filing system:

/s/ Beau Nelson An Employee of McDonald Carano LLP

	Electronically Filed <sup>1</sup> 1/2/2018 12:52 PM
	Steven D. Grierson CLERK OF THE COURT
1	DISTRICT COURT Others &
2	CLARK COUNTY, NEVADA
3	
4	
5	JAMES WOLFRAM, )
6	) Plaintiff, )
7	vs. ) CASE NO. A-10-632338-C
8	) PARDEE HOMES OF NEVADA, )
9	ORIGINAL
10	) Defendant.
11	)
12	TRANSCRIPT
13	OF
14	PROCEEDINGS
15	
16	BEFORE THE HONORABLE KERRY L. EARLEY
17	DISTRICT COURT JUDGE
18	HELD ON MONDAY, SEPTEMBER 23, 2013
19	AT 8:30 a.m.
20	APPEARANCES:
21	For the Plaintiff: JAMES M. JIMMERSON, ESQ.
22	JAMES J. JIMMERSON, ESQ.
23	For the Defendant: PATRICIA K. LUNDVALL, ESQ. AARON D. SHIPLEY, ESQ.
24	
25	Reported by: Loree Murray, CCR No. 426

LAS VEGAS, NEVADA, MONDAY, SEPTEMBER 23, 2013 1 8:30 A.M. 2 \* 3 4 THE COURT: Good morning, counsel. 5 Ι apologize, we were waiting for a marshal. Thank you. 6 7 Thank you, Karl, you did excellent. THE MARSHAL: Thank you. 8 THE COURT: All right. I kind of put all the 9 piles of what we're doing. I think I have it all 10 covered, but where do you want to start? I have the 11 motions in limine from both of you. I have defendant's 12 motion for partial summary judgment and defendant's 13 motion to compel production. Wherever you want to 14 start, I have a pile. 15 Do you want to start with production and the 16 summary judgments before we go to motions in limine? 17 MR. JAMES M. JIMMERSON: Perfectly fine, your 18 Honor. 19 MS. LUNDVALL: Good morning, your Honor. Ι 20 21 will go ahead and make an appearance, and we'll follow whatever direction you wish for us to make. 22 THE COURT: All right. 23 MS. LUNDVALL: I'm Pat Lundvall, and this is 24 Aaron Shipley from McDonald Carano for Pardee Homes of 25

1 Nevada.

2	MR. JAMES M. JIMMERSON: Good morning, Judge,
3	Jim Jimmerson and Jim Jimmerson for the plaintiffs.
4	MS. LUNDVALL: Would the Court would like to
5	start with our motion to compel?
б	THE COURT: That would be great.
7	MS. LUNDVALL: This one I think is pretty
8	simple and straightforward, your Honor. It deals with
9	notes that were used by a witness to prepare himself
10	for deposition. And I think that it is a fairly
11	standard practice that every attorney knows that when
12	you take a deposition, what's one of the first
13	questions that you ask? You ask what documents that
14	the witness may have reviewed in preparation for their
15	deposition.
16	Why are you asking that or why does an
17	attorney ask that? Because we have a statute that's a
18	rule of evidence that says if, in fact, you've used
19	notes or you've used documents or you've used writings
20	by which then to refresh your recollection to prepare
21	yourself then by which to testify, in fact, then those
22	documents are discoverable. And so therefore, we ask
23	Mr. Wolfram whether or not he'd reviewed any documents,
24	and he said, Yes, that he had.
25	Also, I think it's fairly common and standard

practice that as an attorney, when you prepare your 1 witness, you are cautious about what documents then 2 that you show that particular witness in an effort to 3 try to prepare them for trial or prepare for --4 THE COURT: Deposition. 5 MS. LUNDVALL: For their depositions. And 6 7 the reason we do that is because you're cautious, because you know that there's -- the statute says if 8 9 you use documents to prepare yourself to testify during the deposition, that, in fact, those documents are 10 discoverable. 11 During the course of Mr. Wolfram's 12 deposition, we asked him, and he said that, said he 13 reviewed two different sets of notes. He apparently, 14 according to his testimony --15 THE COURT: On his previous deposition and 16 then he had some separate notes? 17 MS. LUNDVALL: He had some separate notes on 18 a separate pad of paper, and I asked him if those 19 assisted him in being able to testify, and he said, 20 Yes, I think so. He said, They allowed me to see 21 22 things more clearly or to see things in a better way, and he said he also may have testified differently the 23 first time around. 24 He very clearly indicated that those notes 25

and those documents that he had reviewed then had provided help and assistance to him in providing testimony then during his deposition, so we made a request for those notes.

The response then that we got from opposing counsel was that those documents were protected by the attorney/client privilege, and therefore, that we were not going to get access to those, and therefore, we brought this motion to compel.

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THE COURT: Okay.

MS. LUNDVALL: The case law, we believe, is pretty uniform within this jurisdiction, particularly within the jurisdiction that examines Nevada's statute, and Nevada's statute is unique in that it differs from the federal rule of evidence on this.

16THE COURT: You're talking about NRS 50.125.17MS. LUNDVALL: That's correct, your Honor.18THE COURT: Right.

MS. LUNDVALL: And I compared to the Federal Rule of Evidence 612, our state statute allows you to discover those documents, either used while testifying or before. THE COURT: Or before?

THE COURT: Or before? MS. LUNDVALL: And so therefore, I believe that these fall within the category of documents that

have been used by Mr. Wolfram to prepare himself to 1 testify, and then he stated, in fact, they did help and 2 assist him to be able to provide deposition testimony, 3 so we would like to have access then to those notes. 4 THE COURT: 5 Okay. I'm actually getting a taller podium. Ι 6 actually tried to order one. That's like for miniature 7 Sorry, you're too tall. people. 8 MR. JAMES M. JIMMERSON: 9 We're just a little tall, that's all. 10 THE COURT: It's even short for me, and I'm 11 short, but I appreciate you using it. 12 MR. JAMES M. JIMMERSON: Your Honor, as you 13 heard, NRS 50.125 is what governs this issue. 14 THE COURT: Right. 15 MR. JAMES M. JIMMERSON: In order to get the 16 notes, okay, there must be two things that are 17 established. One, that the notes were actually used to 18 refresh recollection, and two, that there was a waiver 19 of the privilege, okay. 20 As to Issue Number 1, okay, the case law on 21 point is very clear when it says that you must 22 establish that the notes were used to refresh 23 recollection. I'll quote from Sipsis (phonet), okay? 24 Before refreshing a witness' memory, it must appear the 25

witness has no recollection of the evidence to be 1 refreshed. 2 THE COURT: The foundation. 3 MR. JAMES M. JIMMERSON: Exactly, and that's 4 what you saw from Judge Denton's order, is that the 5 foundation hadn't been laid properly, and they went 6 7 back to allow for the foundation to be laid. Now, reading from the deposition transcript, 8 Question, Did those personal notes then help prepare 9 you for your deposition here today? 10 Answer, I think so, 'cause I could not look 11 at, had a chance to really sit down and see things, you 12 know. I may have made answers a little bit differently 13 had I had time to reflect like I did when I was reading 14 the deposition, but mostly everything seemed to be all 15 right with me. 16 That answer is referring specifically to --17 THE COURT: The first deposition. 18 MR. JAMES M. JIMMERSON: Exactly. So the 19 notes he made in the margins of the first deposition, I 20 don't have those notes. I asked my client to find 21 those notes, as we gave you for an in camera review 22 where you read actually the actual notepad notes. He 23 makes no reference to those notepad notes. He makes no 24 reference to, Those actually helped refresh my 25

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recollection or I had no memory of what I put down
 there and I needed to remember in preparation for this
 deposition.

THE COURT: In the second deposition, that's where I focused, can I be honest, because I read it very carefully, and it's very specific on NRS 50.125 that the notes refreshed Mr. Wolfram's memory, either before or while testifying.

The purpose of the second deposition was an 9 entirely new area. In fact, Ms. Lundvall said, We're 10 not going to plow old ground, so the whole focus of the 11 second deposition had nothing to do, in fact, you would 12 have been objecting if it would have gone over, which 13 is always a problem. That's why I was very specific 14 when people get a second deposition, attorneys tend to 15 want to go over old ground, because maybe they can get, 16 not that we would, but could get inconsistent answers, 17 you know, so it was, that's where I focused. That was 18 entirely different. 19

In fact, Ms. Lundvall was very fair about it and said, We're not gonna go over old ground, so in my thoughts for the foundation and my impression from looking at the it, he basically went over his old deposition to make himself feel better, that he did okay.

MR. JAMES M. JIMMERSON: Yes. 1 THE COURT: Nothing to do with how he was 2 gonna testify in this, which was very specific on time 3 and effort damages, which is what I granted this 4 deposition for, a very specific focused area. 5 MR. JAMES M. JIMMERSON: Uh-huh. 6 THE COURT: And I would have sustained any 7 objections if they tried to go through old ground, all 8 the stuff that was covered in the first, so I looked at 9 that that way. 10 How, by looking at his first deposition, 11 entirely different areas of inquiry, how would that 12 refresh his recollection in any way for the new topic, 13 which was time and effort damages? 14 MR. JAMES M. JIMMERSON: Exactly. 15 THE COURT: And there was never a moment 16 where he said, Wait a minute, my notes told me 17 something, so I honestly looked at it as a foundation 18 issue. 19 And Ms. Lundvall's right, you have a right to 20 them, but under our statute, you still have to have 21 that foundation, and without the foundation, NRS 50.125 22 doesn't come into play, you know. 23 And the reason I'm comfortable on my decision 24 in this one is because they were two totally separate, 25

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different -- now, if the first deposition had been 1 continued and it wasn't just focused on this new 2 additional discovery area, I still didn't see the 3 foundation, but it would be a little --4 MR. JAMES M. JIMMERSON: It would be a 5 different animal. 6 THE COURT: It wouldn't be so clear cut to 7 That's, that's how I look at it before I even get 8 me. to the waiver. And the case law is very strong on 9 foundation. It has to refresh your recollection. 10 MR. JAMES M. JIMMERSON: Exactly, your Honor. 11 THE COURT: And everything he testified to 12 was nothing that was asked in the previous one. And my 13 impression was he just made notes, as some witnesses 14 do, almost preparing for trial when you have them 15 review their deposition, you know, to meet with you, so 16 that's how I looked at it, so that's kind of where I 17 wanted to focus. 18 I'm not even getting to the waiver, because I 19 feel like the foundation is very explicit, and the case 20 law says that, and applying the facts to this case, I 21 didn't see any evidence that it refreshed his 22 recollection, and it actually makes sense, since it was 23 a whole different area of inquiry. 24 MR. JAMES M. JIMMERSON: Uh-huh. 25

Is how I have looked at that. THE COURT: Ι 1 mean I went over all the notes, I went through page and 2 line of his deposition to see, you know, the same thing 3 you said, It may have made my answers a little 4 different, but she's not asking him about that topic. 5 MR. JAMES M. JIMMERSON: Uh-huh. 6 THE COURT: In fact, she specifically wasn't 7 supposed to go through that, so that wouldn't refresh 8 his -- everything seemed all right. That was from the 9 separate one, same with the notes, so that's how I look 10 at it. 11 I'm gonna rule -- if you want to address it, 12 that's where I looked. The foundation in this case was 13 the area I had a real issue with. 14 May I very briefly be heard? MS. LUNDVALL: 15 THE COURT: Absolutely. I didn't mean to cut 16 you off, but I don't need other argument, because I 17 really feel strong on the foundation. 18 MR. JAMES M. JIMMERSON: Okay. 19 MS. LUNDVALL: One of the things -- two 20 21 points I would like to make as far as in reply, your 22 Honor. THE COURT: Sure. 23 MS. LUNDVALL: Is that Mr. Jimmerson makes 24 reference to Judge Denton's order. 25

THE COURT: It was attached. 1 It's my case. 2 MS. LUNDVALL: THE COURT: I saw that. 3 MS. LUNDVALL: In fact, we litigated this 4 issue before Judge Denton. 5 THE COURT: I saw that. 6 MS. LUNDVALL: What Judge Denton ordered in 7 that specific case was that we needed to go back and to 8 establish which notes were at issue, not whether or not 9 the notes refreshed someone's recollection, not whether 10 or not the notes had been used while testifying, not 11 whether or not the notes had been used before to 12 prepare himself, but which notes were at issue. 13 THE COURT: Okay. But that doesn't apply. 14 Ι still have the statute foundation here, so I really 15 hate to get into what somebody else did in another 16 courtroom, because as you know --17 MS. LUNDVALL: I agree. 18 THE COURT: You know, more facts than I 19 would, I honestly read it, just because I read 20 everything, but I didn't use it in any way for my 21 decision. First of all, I wasn't there. I don't know 22 the full facts. I've learned that when other counsel 23

25 that and I research and look at it, and I don't get

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come in front of me and say judge such and such did

1 full facts, so I always do not rely on that unless it's
2 something -- and if I needed more, if I had to rely on
3 that, I would have asked for more facts.

I focused on the foundation, which it's explicit under NRS 50.125 that the notes had to refresh the recollection. That's the whole point of the statute, is that it refreshed -- and that makes sense, if it refreshed their recollection, you should have a pright to look at that, because they're testifying to something that's relevant in your deposition.

If something did refresh their recollection for something they're testifying to, you would have a right to that, because you need to see what it was that refreshed, because that also could be relevant to what your witness is testifying to. That, that's the purpose of the statute.

I looked, you know, which makes sense, that's 17 why you would have the right, but you've got to have 18 the foundation, and I just didn't see the foundation 19 that Mr. Wolfram used these notes or the notes on the 20 depo or the other ones to refresh his recollection to 21 testify in the second deposition, and as I, you know, 22 as I said, it was a whole different area, whole 23 different, and that was the point of the second. 24 The only reason we did the second was 25

because, as you know, after the second amended complaint and all the things we've been through, it was specific for that, and I just don't see any foundation for that.

And he, I mean there's nothing in his testimony that gives specific foundation, and then when you do that fact on top of, as your statement, I'm not gonna plow old ground, which I appreciate and I'm sure counsel appreciates, I just don't see the foundation under NRS 50.125, so I'm not gonna, I'm gonna order they do not produce it.

My ruling is I see no foundation in anything 12 that I reviewed that Mr. Wolfram used, either the notes 13 he jotted on his old deposition, his previous 14 deposition, or the hand notes, that refreshed his 15 recollection to testify in this second deposition on an 16 entirely new area of inquiry that was very specific. 17 It was a new area of discovery based on this Court's 18 ruling. 19

20 MS. LUNDVALL: Your Honor, what I try hard 21 not to do is talk over someone, and particularly I'm 22 not going to talk over the top of you, all right? 23 THE COURT: That's okay. 24 MS. LUNDVALL: There's one last point, and I 25 would simply --

THE COURT: I apologize, because I think it 1 through, and I like the interaction back, because if my 2 thought process is wrong or my analysis, I like the 3 input. It helps me. 4 Well, I appreciate that, but MS. LUNDVALL: 5 by that same token, I'm not going to talk over the top 6 7 of you. THE COURT: Two at one time doesn't work, I 8 9 agree. MS. LUNDVALL: I think it's real hard for the 10 court reporter to take down two people talking at once. 11 Notwithstanding, the Court seems to be 12 focused on the foundation component, so when I asked 13 Mr. Wolfram, Did your review of these notes help you to 14 prepare for this deposition, the deposition that we 15 were taking at that point in time, his response was, I 16 think so. I think so. 17 THE COURT: Yeah. 18 MS. LUNDVALL: And so what they wish to 19 construe that answer as, I think so, I think that those 20 notes helped me to be able to prepare for this 21 They want to construe it as, No, they 22 deposition. didn't refresh my recollection. But what is the 23 reasonable assumption that comes from, in response to a 24 question that says, Did these notes help you prepare 25

for this deposition, and his response is, I think so? 1 THE COURT: But that's very qualified. 2 Ι mean that's -- and then take that, that's a qualified 3 answer, and that second deposition was an entirely 4 different area of inquiry. How could his deposition 5 notes from a previous deposition that had nothing do 6 7 with, as you stated yourself in the deposition, I'm not gonna plow old ground, how does that refresh his 8 recollection on a brand new area of inquiry? Common 9 sense tells you that doesn't make sense. 10 MS. LUNDVALL: May I? 11 THE COURT: Let me just finish. He says, I 12 It's qualified. think so. 13 MS. LUNDVALL: Mat I? 14 THE COURT: Go ahead. 15 MS. LUNDVALL: So in his prior deposition, we 16 asked him questions about how much time and effort that 17 he had put into researching this case, and he says, I 18 don't know. It would be impossible for me to be able 19 to tell. I don't know whether or not if his counsel 20 gave information to him to be able to put words in his 21 22 mouth. THE COURT: Then you should have used that 23 when you asked time and effort and say, We asked you 24 this before, did those notes refresh you, and, I think 25

so, a qualified answer, does not, to me, open up the 1 foundation for NRS 50.125. 2 MS. LUNDVALL: I understand what the Court's 3 ruling is. I appreciate the Court allowing me to make 4 a record as far as on this point. 5 THE COURT: Oh, absolutely. 6 MS. LUNDVALL: Thank you, your Honor. 7 THE COURT: You're welcome. 8 I'm going to deny the motion to compel. 9 Then it's defendant's motion for partial 10 summary judgment for the accounting as a remedy as 11 opposed to a cause of action. 12 MS. LUNDVALL: One of the things I like best 13 about practicing in the Eighth Judicial is that we have 14 the opportunity for law and motion day. 15 THE COURT: That is true. 16 MS. LUNDVALL: This is something that you 17 don't get in Second Judicial, 18 THE COURT: I know you don't. 19 MS. LUNDVALL: You don't get it in Ninth 20 Judicial. There is only a handful of jurisdictions 21 that do allow you to do that. 22 THE COURT: That's true. And it is helpful 23 for a judge. At least for this judge it's helpful very 24 much to have argument on issues. 25

MS. LUNDVALL: I will tell you it's helpful, 1 but from the standpoint of a supervising attorney, to 2 offer different styles, you know, to the people that 3 you are trying to mentor to suggest that they go in and 4 sit in the courtroom and be able to see the 5 differences. 6 THE COURT: Sure. 7 MS. LUNDVALL: The thing that I find too from 8 my practice is I always learn something. 9 THE COURT: That's what makes it fun, isn't 10 I did it 30 years, and I still, every day, learned 11 it? something. I think that's why we're all still doing 12 this, right? 13 MS. LUNDVALL: Well, it's the idea of being 14 able to be a perpetual student and still be able to 15 make your house payment. 16 That's a good way to say it. THE COURT: 17 Ι never thought of that. We kind of are, aren't we? 18 MS. LUNDVALL: So when we sat in your 19 courtroom on July 9th, 2013 of this year, you taught me 20 something, and it was in the context of Abunadi case, I 21 know I'm butchering the name, but it was in the context 22 of looking at a claim that had been plead as a claim 23 for accounting and whether or not that was a separate 24 legal theory or whether or not that is a remedy that 25

one is able to retain as a result of the legal theory, so we looked into that. And the research, I hate to make this sound presumptuous, but the research indicates you're absolutely right, that the accounting is a remedy. It's not a claim for relief.

The accounting cause of action is a claim by 6 7 which, it is a remedy by which you have to demonstrate, and in this particular context, the plaintiffs have 8 contended that we breached a contract, that's their 9 argument, and that breach of contract is the legal 10 claim, the remedy by which they seek is an accounting, 11 and so therefore, accounting as a separate cause of 12 action should be dismissed, no different than what you 13 did for in the --14

THE COURT: Abunadi.

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MS. LUNDVALL: Abunadi case.

The one case I do want to particularly bring to the Court's attention, it is the decision that our Nevada Supreme Court had issue, and it was discussed first in the opposition to our motion, because our opposition, our motion was --THE COURT: It was very short. MS. LUNDVALL: -- a couple of pages, and in

the opposition, they brought out a Nevada Supreme Court decision. It's the Botsworth versus Van Ripper case.

THE COURT: I got it, okay.

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MS. LUNDVALL: In the Botsworth versus Van Ripper case, our Nevada Supreme Court then identified the fact, and this was in the context of a partnership dispute, that there were numerous remedies that flowed from and numerous remedies one could request by reason of a partnership dispute, and one of those remedies was an accounting.

9 The Court went on to describe that there's a 10 difference between money damages, which are referred to 11 as a legal remedy, what is the consequence of making a 12 money damage claim? It gives you a foundation for 13 something.

THE COURT: For the accounting?

MS. LUNDVALL: It also gives the foundation
for asking for a jury.

THE COURT: Again, does --

MS. LUNDVALL: But the accounting is an 18 equitable claim, so therefore, that jurisdiction falls 19 within the Court's jurisdiction. So to the extent that 20 in this case, because we are before the Court on a 21 bench trial, their accounting claim falls within this 22 Court's equitable jurisdiction, and, in fact, then it 23 is based upon their breach of contract claim. 24 So the Court has the power by which to order 25

an accounting as a remedy, but it is not a separate legal theory, and therefore, that's why we want our motion for partial summary judgment.

THE COURT: Right.

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5 MR. JAMES M. JIMMERSON: Your Honor, much has 6 been made about the Abunadi case.

THE COURT: Yeah. And I will tell you here's 7 what I did on that case, because I had the issue she 8 said, and as I say, I look back at the issues, but what 9 I did on that case is they were doing a summary 10 judgment. It was very poorly pled complaint, not to 11 cast dispersions on anybody, and what I did for that 12 accounting constructive trust, I granted, the motion 13 for summary judgment was granted without prejudice 14 because they did not plead it, and it was confusing on 15 whether they wanted a constructive trust, whether they 16 wanted the accounting or what they were doing for the 17 cause of action, so I did not hold as a matter of law 18 that accounting is a remedy that meets a legal cause 19 action, but Ms. Lundvall is right, there's cases both 20 ways, I have to be honest. 21

That one was not briefed as well as yours, but when I looked at it, it had an insufficiency, and that's how I did it, because I then went back and looked at the cases and whether that issue of whether

it's a remedy or cause of action. Constructive trust 1 really messed it up, because that also is more of a 2 remedy. 3 So that's what I did on that. I actually 4 pulled my order up. 5 MR. JAMES M. JIMMERSON: And your order 6 actually was --7 THE COURT: Did you look at the order too? 8 MR. JAMES M. JIMMERSON: Yes, your Honor. 9 In that case, as you said, it was constructive trust and 10 an accounting, it was not an accounting specific claim, 11 and really there's only three paragraphs in that 12 complaint as compared to --13 THE COURT: 14 Right. MR. JAMES M. JIMMERSON: Here we have, and I 15 will speak specifically to Botsworth versus Van Ripper, 16 and I will get on to the evolution of the Nevada case 17 law here. To quote the Nevada Supreme Court, it says, 18 It's also well settled in law that one party to a joint 19 adventure may sue the other at law for breach of 20 contract or a share of the profits or losses or a 21 contribution for advances made in excess of his share, 22 but the remedy at law does not preclude a suit in 23 equity for an accounting. 24 They are talking there not in terms of just 25

specifically remedy, they're talking about suits at law and suits in equity for an accounting, so it is very clear that the cause of action for an accounting for a suit in equity is appropriate.

5 Furthermore, the State of Nevada Supreme 6 Court 50 years later in Foster versus Bank National 7 Trust and Savings Association examined both California 8 and Utah law for how an accounting should proceed.

9 THE COURT: As a cause of action.
 10 MR. JAMES M. JIMMERSON: It's not clear
 11 whether or not --

THE COURT: Not -- okay, you're with me then. 12 MR. JAMES M. JIMMERSON: Exactly. It is not 13 clear whether it was specifically for a cause of 14 action, but I would submit to you that if a Court who 15 says 50 years earlier you can proceed in a suit in 16 accounting, looks to both Utah and California, which 17 both states permit a cause of action for accounting, 18 that they would not say, Well, you can only find a 19 remedy, you cannot use it for an independent cause of 20 action when in 1993 the California Supreme Court 21 affirmed the District Court's decision in a single 22 count, a single count complaint which was for 23 24 accounting.

THE COURT: Yeah, I saw that.

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MR. JAMES M. JIMMERSON: Exactly, so if the 1 Nevada Supreme Court is going to be, at least when it 2 says a suit in accounting as opposed to a remedy, an 3 equitable remedy, and 50 years later rely on both Utah 4 and California who adopt a separate cause of action for 5 accounting, and when you have case law at least from 6 7 the District of Nevada and District of California who are saying that a constructive trust is a remedy and 8 not a cause of action, but an accounting is an 9 independent cause of action, okay. 10 THE COURT: I agree, they mix it up, can I be 11 honest? They mix up the --12 MR. JAMES M. JIMMERSON: 13 Exactly. THE COURT: They do. I understand that 14 completely. 15 MR. JAMES M. JIMMERSON: And the reason, this 16 is being made, okay, and if you looked at their own 17 summary judgment motion, they actually identified the 18 elements of a cause of action for accounting. 19 THE COURT: I saw that. 20 MR. JAMES M. JIMMERSON: Exactly, and to the 21 22 extent that we are learning this and reading the Dairy Queen case from the Supreme Court, it talks about a 23 very complicated transaction, and Rule 53 eliminates 24 the need for accounting for the reason to dissect that 25

cause of action. It is not saying the cause of action 1 doesn't exist, it says the rules of civil procedure 2 eliminated the need for such a cause of action. 3 They almost infer under Dairy THE COURT: 4 Queen that there is a cause of action. 5 MR. JAMES M. JIMMERSON: Exactly. 6 THE COURT: They don't say it, they infer it. 7 And then other cases, you know, I looked at the 8 Hackett, I know it's district court, I know, and it's 9 not necessarily precedence, and they just dismissed it 10 out of hand. I mean it's very interesting. 11 So obviously, it's an -- they're crossovers, 12 because as a preliminary, I know it's federal district 13 court, I don't have to follow it as precedent, I face 14 that every day, I understand that. I mean I just found 15 it just, the Court says, The Court does not need to 16 address plaintiffs's request for an accounting and the 17 imposition of a constructive trust, because they are 18 remedies, not causes of action, and not even a cite or 19 anything, so it obviously is an area that's confusing. 20 MR. JAMES M. JIMMERSON: And we're actually a 21 fairly unique case in this sense, because most claims 22 for accounting are an accounting for money, you know. 23 THE COURT: 24 Right. MR. JAMES M. JIMMERSON: Because this is such 25

a complicated set of transactions. 1 This is the issue, and you're 2 THE COURT: asking for money damages too, so can I ask practically, 3 does it matter? 4 MR. JAMES M. JIMMERSON: Yes. 5 THE COURT: I was trying to get to the bottom 6 7 line that there has to be a practical difference here. MR. JAMES M. JIMMERSON: And it ties back 8 into Sandy Valley. 9 THE COURT: Okay. We wouldn't be going 10 through all this for just a fun lecture and scholarly 11 endeavor, right? 12 MR. JAMES M. JIMMERSON: Exactly, your Honor. 13 THE COURT: I got it. 14 MR. JAMES M. JIMMERSON: The reason why it's 15 important to us and why it's surely important for 16 defendant is that in this case, it really does hinge on 17 who the prevailing party is, because the prevailing 18 party will be granted attorney's fees as per the 19 contract between the parties. 20 THE COURT: Okay. 21 22 MR. JAMES M. JIMMERSON: So the prevailing party analysis will be did you receive any money 23 damages, that would be a key indicator or a key factor 24 in your decision as to who the prevailing party is, 25

whether or not you found a breach or whether you found 1 the covenant of good faith and fair dealing has been 2 breached. 3 So whether or not the attorney's fees as 4 damages are awarded is a key element as to --5 THE COURT: To the accounting. 6 MR. JAMES M. JIMMERSON: As per the 7 accounting claim is a key element as to whether or not 8 we're able to proceed as the prevailing party and ask 9 for attorney's fees, because we're only seeking 10 information as opposed to --11 THE COURT: Money damages. 12 MR. JAMES M. JIMMERSON: Exactly. The 13 information isn't the formula for Coca-Cola, it has 14 value to our clients only. So it's the information 15 that's valuable. We'll argue that later. If we didn't 16 receive attorney's fees as damages, we -17 THE COURT: I knew there was a bottom line 18 here. I appreciate it, because I worked hard on this. 19 There's something here. 20 MR. JAMES M. JIMMERSON: Exactly. And that's 21 22 in play at the end of trial. Were there to be a finding in favor of plaintiff and there would be 23 attorney's fees as damages, it would strengthen a case 24 for prevailing party were the case to be appealed or 25

whatnot as opposed to saying you demonstrated a breach. 1 Whether there were damages, the prevailing party 2 analysis suggests that if the defendant only had to pay 3 \$1 in nominal damages, they should get their fees, as 4 opposed to us who are here because they want the 5 information, not necessarily some large sum of money in 6 7 damages. THE COURT: It impacts their future, 8 9 potentially. MR. JAMES M. JIMMERSON: Exactly. So that's 10 purpose here. It really gets into the prevailing party 11 analysis later on at the end of trial. 12 THE COURT: Okay. I knew there was 13 something. 14 And I have to, and I understand I have to 15 decide it on the law in this, not what the impact will 16 be, and I understand that too. I just, I knew there 17 was something else, but I have to focus on the law, 18 whether it's a remedy or cause of action. 19 MR. JAMES M. JIMMERSON: And I would submit 20 to you it is both, it is seen as both. 21 THE COURT: It's both. 22 MR. JAMES M. JIMMERSON: Exactly. And the 23 elements are very clear, there needs to be a special 24 relationship of trust in order to trigger the duty to 25

account, whether that's by common law, for example, 1 with an attorney or accountant, or whether it's 2 establish the by a contract between partners. 3 THE COURT: So you have to prove up the 4 elements. 5 MR. JAMES M. JIMMERSON: Exactly. There are 6 7 other elements here. It's not just, Oh, we're gonna give you an accounting. 8 THE COURT: No, I understand. It's like any 9 other cause of action, you have to prove up the 10 elements or it doesn't happen. 11 MR. JAMES M. JIMMERSON: Exactly. And, you 12 know, they both have a duty, and they have failed to 13 account, and we can establish both of those elements. 14 THE COURT: Okay. Ms. Lundvall, because 15 honestly, this one I really struggled with before 16 today. I really struggled with this, because the case 17 law is, you know, all over, so I would appreciate your 18 reply to help me. 19 MS. LUNDVALL: Your Honor, one of the things 20 that I'd like to address first is in the argument made 21 by Mr. Jimmerson --22 Right. THE COURT: 23 MS. LUNDVALL: 24 That is that their accounting claim seeks information. Now, this is an interesting 25

issue from my perspective. The reason that we brought 1 this motion for partial summary judgment is because 2 that we perceived always that they were trying to use 3 this accounting claim to water down and to change what 4 the information obligations were within the breach of 5 contract. 6 THE COURT: Okay. Water down or change what? 7 The terms of the contract are what is --8 MS. LUNDVALL: That's correct. 9 THE COURT: Because that's the reason, the 10 way that was written, that's pretty broad. 11 Nevermind. I just read it recently, but 12 asking for information is open to a lot of 13 interpretations. 14 MS. LUNDVALL: And from his perspective, 15 that's where the parties had specifically negotiated 16 language within the commission agreements. 17 THE COURT: Right. 18 MS. LUNDVALL: That language is in a single 19 paragraph. It has two sentences to it. That first 20 sentence says that you're entitled to receive the 21 22 exercise of the option pursuant to Paragraph 2, all right? I'm paraphrasing. 23 24 THE COURT: I just read it this morning, as a matter of fact, so I understand those two sentences. 25

So in other words, under MS. LUNDVALL: 1 Paragraph 2 --2 THE COURT: If there was an option purchase, 3 you get a commission. 4 There's an exercise notice MS. LUNDVALL: 5 that has to trigger the option purchase, all right? 6 7 There has to be an exercise notice of that, so they're entitled to know that. 8 THE COURT: Right. 9 MS. LUNDVALL: The second sentence there 10 says, You are entitled to be reasonably informed of the 11 amounts and the due dates of your commission payments, 12 okay, so those --13 THE COURT: Those are the two sentences. 14 MS. LUNDVALL: Those are the two sentences. 15 The parties contracted for those two sentences. That's 16 what they agreed on. That's what they signed their 17 signature to. That's what they said. This is the 18 agreement that is going to bind our future 19 relationship. 20 Now, what we have always perceived this 21 accounting claim then to be something more than that 22 they were asking for information, more than what was 23 specifically contracted for. 24 THE COURT: Well --25

But, and so this is where I'm MS. LUNDVALL: 1 going with this, that they claim they want information. 2 When we get to the time of trial, what we are going to 3 demonstrate to the Court is that they have every 4 conceivable piece of information that there is 5 concerning any of the transactions between CSI and 6 7 Pardee. That's what we're intending to prove at the time of trial, but the issue for this purpose of this 8 particular cause of action deals with whether or not 9 they get more than what the parties had contracted for 10 under the commission agreement. 11 THE COURT: And they're looking, I 12 understand, for information to make sure that it's not 13 a trust me, that you're gonna tell me. 14 MS. LUNDVALL: Precisely. 15 THE COURT: Pardee, you're gonna tell me 16 every option, and without the information, I'm not 17 going to go where I'm going, but I understand the 18 difference. 19 MS. LUNDVALL: And that's where, like I said, 20 at the time of trial the Court is gonna see that not 21 only have they in the past had every piece of 22 information, but they've had the availability. And the 23 simple proposition on this is that land transactions 24 are public records, and I'm not gonna get into what is 25

going to be proven up at the time of trial, but the point I guess that I'm trying to make is this: We're trying to confine them, and the reason why is so that they can not expand upon the contracting parties' language that was found within the commission agreement. Therefore when we looked at.

7 THE COURT: That's where you're doing the 8 parol evidence.

9 MS. LUNDVALL: That's part of it, but also in 10 this particular cause of action, because they've tried 11 to use this cause of action to try to bootstrap 12 themselves into an argument that they were entitled to 13 more than what the parties had contracted for in the 14 commission agreement.

15 THE COURT: So your argument is they're 16 trying to use it that they're entitled to more 17 information than how you interpret reasonably informed 18 of amounts and did dates of commissions for options, 19 right?

MS. LUNDVALL: Correct. THE COURT: That helps me. MS. LUNDVALL: And the one issue, MR. Jimmerson makes the point that, well, it is going to be his concern that somehow that this is going to be dispositive as to the prevailing party --

1

THE COURT: Right.

MS. LUNDVALL: -- routine. In other words, 2 his arguments is this: That we could lose on the 3 breach of contract action, that there could be a 4 demonstration that Pardee has fully performed every 5 single contractual provision that it was obligated to, 6 and therefore, under the contract, that they are not 7 entitled to attorney's fees, but he says though we 8 might be able to prevail on the accounting cause, and 9 therefore, I could get my attorney's fees in that 10 fashion, but what is his argument then? He makes my 11 argument that they are trying to expand the contractual 12 obligations. 13

THE COURT: I think that's apparent from everything I read. I mean that's their interpretation, Ms. Lundvall. I get that, I went back and read through all the summary judgments and the motions to amend. I understand their position, and I, you know, understand your position. I understand that.

MS. LUNDVALL: Now, so let me as far as getting back then to the specific point then that we made for purposes of this motion for partial summary judgment.

24 When we originally brought our motion for 25 summary judgment, we focused on one thing that was

uniform to all the causes of action, and that is there was not a breach of contract. The Court had indicated in ruling as far as on our motion for summary judgment that there were material issues of fact on that. We understand that. We're going trial on that particular point.

But then the one fact that we sit in your 7 courtroom and we understand now that an accounting is a 8 remedy, it is not a separate cause of action, that's 9 why we brought our motion for partial summary judgment 10 on this, and what we're trying to do is to confine then 11 our obligations that we owed to the plaintiffs to the 12 four corners then of the commission agreement and not 13 to allow then some type of an expansion of those 14 contractual obligations. And that's where we get into 15 then the issue as to whether or not the accounting 16 claim that they have pled is a remedy. 17

18 THE COURT: Oh, absolutely, I understand 19 that. There's a distinction.

MS. LUNDVALL: They understand that, in fact, and they even argue in their opposition that they have to prove up a breach of the commission agreement by which to get to an accounting. What does that tell you? That tells you that they're using, that the accounting for which they've pled is a remedy. It is

an equitable remedy, and, therefore, if it is a remedy it is not a separate cause of action, and therefore, the line of cases then that says that an accounting is a remedy applies in this particular circumstance, and it is not any different than the ruling that you made back on July 9th in the Abunadi case so as to be able to find that an accounting was remedy.

8 THE COURT: I didn't rule that way, but I'm 9 not counting on that. That was a whole different 10 circumstance, but I understand your argument. You're 11 right, there's two sides, very much so.

MS. LUNDVALL: And the one thing that they 12 wish to, as far as try to push upon the Court, is some 13 cases from the state of California that have identified 14 then that in certain circumstances, that an accounting 15 may be a separate cause of action, but when you look at 16 those cases, each and every one of those cases has a 17 common denominator, and the common denominator is that 18 there was a breach of fiduciary duty that had been 19 alleged. And as the Court well knows, a fiduciary duty 20 is different than a contractual obligation. 21 THE COURT: Absolutely. 22 MS. LUNDVALL: So therefore, what you would 23

24 look for in their complaint then would be some

25 allegation that says we were fiduciaries. We're not.

We were two contracting parties. Each had separate and 1 sophisticated counsel that negotiated the terms of this 2 commission agreement, and it was an arm's length 3 transaction, and that's what has been pled, that is 4 what the proof is. That's what the disputed facts are. 5 And so to try to bootstrap their way into claiming that 6 accounting is something separate based upon a line of 7 cases that asserts breach of fiduciary duty, those line 8 of cases, even if it were applicable here in Nevada, 9 have no application as to the facts of the case at bar, 10 and so therefore, we would ask the Court then to grant 11 our motion for summary judgment. 12 MR. JAMES M. JIMMERSON: Your Honor, I would 13 14 appreciate a response. Absolutely, because I'm very THE COURT: 15 honest with you, this one I've really struggled with, 16 because, you know, the cases seem to, they're not very 17 precise on how to distinguish or if it is both, in what 18 circumstances is it both. I understand. 19

20 MR. JAMES M. JIMMERSON: I'll address the 21 last issue first on the issue of fiduciary.

THE COURT: That's what I'm interested in. We know it wasn't a fiduciary duty, so we understand that.

25

MR. JAMES M. JIMMERSON: Exactly, your Honor,

and the cases are actually clear there needs to be a
 special relationship but not one of fiduciary
 relationship.

I'll quote from Dahon North America, Inc.
versus Hawn, which is a Central District of California
case, saying an accounting requires a relationship but
not necessarily a fiduciary relationship, citing to
Sell versus McLaughlin.

9 THE COURT: Give up me that case again.
 10 MR. JAMES M. JIMMERSON: It's Dahon North
 11 America, Inc. versus hawn.

12THE COURT:That's a California case?13MR. JAMES M. JIMMERSON:2012.14THE COURT:Okay.

MR. JAMES M. JIMMERSON: WL 141 3681, and 15 it's citing to Sell, which is a actually the case that 16 was cited in the defendant's motion for summary 17 judgment, and when they're talking about that, I'll 18 actually quote from Mobias, which is the case we cited 19 in the District of Nevada, which said, Under Nevada 20 law, in order to prevail on a claim for inspection and 21 accounting, a plaintiff must establish the existence of 22 a relationship of special trust between a plaintiff and 23 defendant, not necessarily a fiduciary relationship. 24 THE COURT: Okav. 25

MR. JAMES M. JIMMERSON: And later on in Mobias, and this was quoted at length in our opposition for summary judgment, you will see it there, it actually looked to California law and Delaware law when as to whether or not in a case for accounting what is necessary in order to trigger the special relationship status.

THE COURT: Relationship of special trust. 8 MR. JAMES M. JIMMERSON: Exactly. And the 9 way they did that is looking at whether or not there 10 was a breach of the covenant of good faith and fair 11 dealing arising from the contract, and the example they 12 gave was a passive investor relying upon the more 13 active investor or the operator and whether or not the 14 passive investor is owed money. They're relying on the 15 person with superior information. 16

17

THE COURT: Knowledge.

Exactly, for whether MR. JAMES M. JIMMERSON: 18 or not they owed money. Here, the person with superior 19 knowledge is the defendant, is Pardee, because our 20 clients were not only not allowed to go to the 21 meetings, but they weren't given the contracts so they 22 could have that same knowledge, which is the contracts 23 we are claiming they should have handed over to us or 24 at least give up some information. 25

THE COURT: Between Pardee and Coyote? 1 MR. JAMES M. JIMMERSON: No, between Pardee 2 and our clients. Our clients were not asked to be in 3 the meetings, they were asked to stay outside. 4 THE COURT: They went to the first initial 5 meeting. 6 MR. JAMES M. JIMMERSON: And I think they had 7 one other meeting six months later. 8 THE COURT: 9 Okay. MR. JAMES M. JIMMERSON: But this, the party 10 with special knowledge, the party with better 11 knowledge, it's one who's relied upon to be trustworthy 12 and truthful in what's going on. 13 THE COURT: In the relationship. 14 MR. JAMES M. JIMMERSON: Exactly. Pardee. 15 So it is not just fiduciary duty, it can be 16 established through a breach contract, which you have 17 someone with inferior knowledge relying upon someone 18 with superior knowledge. 19 THE COURT: Okay. 20 MR. JAMES M. JIMMERSON: As to the issue of 21 22 whether or not it is remedy versus a cause of action, it is both. Everyone can agree it is a remedy. The 23 24 question though is --THE COURT: Is it a cause of action. 25

MR. JAMES M. JIMMERSON: Is it a cause of 1 action, and the answer is yes. 2 THE COURT: And under what circumstances. 3 MR. JAMES M. JIMMERSON: Exactly. There are 4 elements. You need to establish a duty, you need to 5 establish failure to account, and Ms. Lundvall said 6 7 something that was quite important, and that is that they're going to show that the plaintiffs have all the 8 information that they could possibly have right now, 9 okay? 10 THE COURT: But when did they get it? 11 MR. JAMES M. JIMMERSON: And from whom did 12 they receive that information? They received it by 13 subpoena from Coyote Springs, not from Pardee, so the 14 information we're actually seeking that you'll see is 15 going to be at issue later today on the motions in 16 limine is whether or not those documents that we 17 received were authentic, and do they actually reflect 18 the transactions between the parties. 19 She said land transactions are a public 20 record, you're area, right but this isn't just about 21 land transactions. Your heard during the motion for 22 summary judgment that the land needs to be designated 23 for production residential property. 24 THE COURT: Single family production 25

1 residential.

2	MR. JAMES M. JIMMERSON: Exactly, and that is
3	not public record, okay, and the information as to
4	where the property that is designated for that is
5	contained in those contracts, the contracts that
б	THE COURT: That's the key issue, right.
7	MR. JAMES M. JIMMERSON: Exactly.
8	THE COURT: No, that's not, then it's gonna
9	come out at trial there's divergence.
10	MR. JAMES M. JIMMERSON: It is absolutely one
11	of the issues we're going to have to establish. If
12	they weren't entitled to it because it wasn't
13	residential property, it wasn't designated for that.
14	We'll find that out, but in order for them to receive
15	the commission under the option agreement, under the
16	commission agreement, it needed to be designated for
17	that.
18	THE COURT: Right.
19	MR. JAMES M. JIMMERSON: So that's
20	THE COURT: It says that.
21	MR. JAMES M. JIMMERSON: Exactly. The key
22	information is contained in those contracts, and more
23	importantly, okay, we didn't get them. We asked for
24	them. We didn't get them. They were duty bound to get
25	it.

1	And when they quote the commission letter
2	agreement, they're missing a couple of key words here.
3	They're entitled to be reasonably informed not just as
4	to due dates of commissions, they're entitled to be
5	reasonably informed as to all matters relating to due
6	dates and amounts of commissions, so that doesn't just
7	mean here's what you're getting and here's when you're
8	receiving, okay? If it's all matters and reasonably
9	informed, it also includes here's why you're receiving
10	this, here's the basis, here's the math, here is, you
11	know, we are purchasing this much property, here's
12	where it's located, here's what we're purchasing it
13	for, and under the commission agreement you're entitled
14	to this much.
15	THE COURT: Here's where it's designated as.
16	MR. JAMES M. JIMMERSON: Exactly, here's the
17	information, which absolutely would be required to
18	determine how much they are receiving and when they are
19	supposed to receive it. That, of course, is what's at
20	issue here.
21	And those documents were asked to be

And those documents were asked to be produced. We've not just asked before this lawsuit was filed, we've done, as you now have before you, requests for production requesting those amendments. They were not produced. We only could receive them by having to

> Loree Murray, CCR #426 District Court IV

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1 subpoena Coyote Springs.

The issues here go to there is a duty, and this was briefed extensively during the motion for summary judgment.

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THE COURT: Right.

6 MR. JAMES M. JIMMERSON: It's not just 7 receiving the information, the duty must be discharged 8 by the one who has that duty, okay, it is the party 9 that needs to --

THE COURT: That's the special relationship.

MR. JAMES M. JIMMERSON: Exactly, because the Court, citing from an Illinois decision which actually was relied upon by the Nevada Supreme Court talking about what an accounting is, and in that decision they talked about there's a difference between complying with the Court's order or the rules of civil procedure and complying with your duty to account.

The rules of civil procedure and the rules of the Court are distinct. They can apply to third parties if they receive a subpoena; however, the duty to account, okay, may go beyond what the Court requires, because it arises from that duty to produce information or monies, and so that's the issue. So when you are faced with a conflict on the

25 law, and there, as you say --

1

THE COURT: Yes.

MR. JAMES M. JIMMERSON: You've got one case 2 from the District of Nevada which says it's a remedy, 3 not an independent cause of action, without any 4 explanation, and you have a litany of cases that 5 actually go into detail as to is an independent cause 6 7 of action, here are the elements. THE COURT: Here's the elements and here's 8 the criteria. 9 MR. JAMES M. JIMMERSON: Exactly. It is very 10 clear that an accounting is a cause of action, okay and 11 a remedy, when necessary, okay, because in this case 12 we're dealing with information, okay? It's the cause 13 of action that's important. You need to produce 14 information. Really what's at issue is the 15 information, which goes to whether or not they're going 16 to receive monies 30, 35 years from now, because it's a 17 40 year option. 18 THE COURT: I'm concerned about the future 19 thing. 20 MR. JAMES M. JIMMERSON: Exactly. 21 So we're 22 really in a unique situation here, because most of the times it is for a complicated situation. As Dairy 23 Queen enunciated here, it's we need information, we 24 can't get it. We've used the rules of the Court to get 25

1 it, still haven't gotten it.

And they have a duty to provide us that 2 information. The elements are there. We submit to you 3 we'll establish those elements at trial. I understand 4 that's in dispute. 5 THE COURT: Yeah. 6 MR. JAMES M. JIMMERSON: But the final thing 7 ends with --8 THE COURT: 9 Okay. MR. JAMES M. JIMMERSON: Ms. Lundvall went on 10 to say that we're, you know, on the prevailing party 11 analysis, if they were to win the breach of contract or 12 the breach of the covenant of good faith case, we could 13 somehow win the accounting action. No, your Honor, 14 thinking the opposite, we could win the breach of 15 contract and have \$1 in nominal damages, and, but it's 16 the accounting claim that allows you to give special 17 damages, predominantly under Sandy Valley. 18

You could probably do it under breach of contract, but the law is not nearly as clear as far as the claim for accounting for the equitable relief. THE COURT: I understand, right. MR. JAMES M. JIMMERSON: Exactly. So to the extent that we are protecting our ability to allow the Court to say firmly, They are the prevailing party,

because both, they are receiving the accounting and they are getting attorney's fees as damages, because it really is, in terms of monetary issues here, the attorney's fees represent the bulk of what both sides have been affected by this.

THE COURT: Right.

6

7 MR. JAMES M. JIMMERSON: So when, you know,
8 it's that issue.

If they win the breach of contract and the 9 breach of covenant of good faith and fair dealing, 10 we're gonna be very hard pressed to win the accounting 11 claim, and I submit it would be almost impossible, but 12 if the reverse happens and we are successful, they 13 could still turn around and say, You are not the 14 prevailing party. We are asking the Court not just in 15 terms of, of, because the law says there's a claim, 16 okay, but because policy should dictate that this Court 17 should uphold the accounting claim for the purposes of 18 determining whether or not there's a prevailing party. 19 THE COURT: Okay. 20 MS. LUNDVALL: Your Honor, this continues to 21 be our motion, so I'm hoping the Court will allow me? 22 THE COURT: Absolutely, I want all the input 23 This is the one that I'm very honest with 24 I can get. you, I've struggled with, because, so no, I appreciate 25

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it.

MS. LUNDVALL: I would like to make a couple of observations in response then to what Mr. Jimmerson had to present to the Court.

Number one, he contends that he doesn't need
a fiduciary duty claim or a fiduciary duty
relationship.

8

THE COURT: Right.

9 MS. LUNDVALL: So as to be able to support 10 then a claim for an accounting. When he, what he tries 11 to argue then is that instead what you need is a 12 special relationship.

13 THE COURT: Right, a relationship of special14 trust.

MS. LUNDVALL: All right. So this is the first time this argument has been advanced. Nevada has a long line of cases dealing with what is a special relationship in the context of contracting parties.

19 It starts with a female attorney that was in 20 Reno, Nevada, and her name was Aluwavich (phonetic), 21 and that Aluwavich claim established a law that was the 22 first case that our Nevada Supreme Court had analyzed, 23 whether or not, in the context of contracting parties, 24 was the state of Nevada going to recognize a special 25 relationship such that a, someone could bootstrap

1 themselves into claims that were more than breach of 2 contract.

And so therefore, if the Court, as the Court 3 has demonstrated a great deal of intellectual curiosity 4 about this case, what I would ask is for the Court to 5 then allow us to bring that line of cases to your 6 7 attention, and what the Court will see as a, as a result of that is that in Nevada, the only special 8 relationship in the context of contracting parties that 9 has ever been recognized is in the insurance context. 10 And so therefore, we would ask for that opportunity so 11 the Court, if you're going to take into account his 12 argument and if you're going to consider his argument 13 then in making your determination, we ask for us to be 14 able to bring those cases to you, and it's a very 15 simple proposition by which to do so. 16 THE COURT: I'm fine with that. 17 MS. LUNDVALL: All right. 18 THE COURT: I think that's the way he has to 19

19 go on this, so I, at least I have written the cases 20 down. I'm going to look back, so I appreciate it, 21 because I realize this is a very significant issue to 23 both parties. 24 So she's just asking, and I agree, if she

25 could give supplemental briefing. I would give you the

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same right. 1 MR. JAMES M. JIMMERSON: I actually would 2 support that. 3 THE COURT: Okay. Because it's been very 4 helpful, but I didn't get a clear answer from this. 5 And once again, I absolutely would request if 6 7 you would do it, to give me supplemental briefings on these, because I honestly didn't look at it this way 8 either. I didn't. I just was doing the crossover and 9 trying to figure out how I could apply it as best I 10 could to this case, which is important, and that's 11 where oral arguments has focused me. 12 So I would appreciate the supplemental 13 briefing from both, because obviously it's a 14 significant issue and it's a complicated issue, because 15 it's more fact specific to why your case, which is 16 different from other contractual cases I've had --17 MS. LUNDVALL: Well, and from this 18 perspective, your Honor, my suggestion would be to 19 allow the parties then a specific time frame to do 20 simultaneous briefing. 21 THE COURT: That would be fine. You tell me, 22 what would you like? 23 I would propose by the close 24 MS. LUNDVALL: of business on Friday that we can get that additional 25

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briefing then to the Court. 1 MR. JAMES M. JIMMERSON: I would support 2 that, your Honor. 3 THE COURT: Gave me the date on Friday. 4 MR. JAMES M. JIMMERSON: The 27th. 5 MR. JAMES J. JIMMERSON: The 27th. 6 THE COURT: Okay. If I get them by 7 September --8 MR. JAMES J. JIMMERSON: Close of business. 9 THE COURT: I could work on it over the 10 weekend. 11 MS. LUNDVALL: Thank you, your Honor. 12 THE COURT: Anytime on Friday would be great 13 so I can take it home. 14 MS. LUNDVALL: And we'll bring that line of 15 cases to demonstrate that not only does this case not 16 present a special relationship, but our Nevada Supreme 17 Court then has been very specific on that. 18 THE COURT: That it's just to the insurance, 19 they have not opened it to any other context is what 20 you're telling me? 21 That's correct. 22 MS. LUNDVALL: That's the last research that I've done as far as on this 23 24 particular topic, and I'm more than happy then to be able to bring that to the Court's attention. 25

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THE COURT: Okay.

The second point though I want 2 MS. LUNDVALL: to make to the Court, and that was this: Mr. Jimmerson 3 said that he could not prevail on his accounting claim 4 without demonstrating a breach of contract. That, to 5 me, is dispositive of the issue that is before the 6 Court, and if he misspoke, I understand, but I'm taking 7 his word at face value that he presented to the Court. 8 He's saying, If I, I cannot prevail on my 9 accounting claim without a breach of contract 10 demonstrated, if that's accurate, what he is 11 acknowledging is that --12 THE COURT: They weren't in the alternative. 13 MS. LUNDVALL: Yeah, that accounting is a 14 remedy for them by reason of proving up a breach of 15 contract. 16 And with that, your Honor, we would submit 17 then, subject to the supplemental motions. 18 THE COURT: Okay. 19 MS. LUNDVALL: On this particular issue. 20 THE COURT: Okay. 21

MS. LUNDVALL: I'm not gonna get into as far as the argument that they've made, how he misspoke concerning what they requested during the course of discovery, what they got during the course of

1 discovery.

2 THE COURT: That will all come out during the 3 trial anyway.

MS. LUNDVALL: Exactly. 4 If I could focus just on the THE COURT: 5 facts that I need which you both have done to make this 6 7 legal decision, then I know the rest will come out. Т know that we're reading all the things again --8 MS. LUNDVALL: Thank you, your Honor. 9 THE COURT: -- over the weekend, all right. 10 Okay. Then if you would give me, I would 11 really appreciate the supplemental briefing. If you 12 could do it by 5:00 p.m. Friday, I know your weeks are 13 busy, then what I will do, I don't want to make you 14 come back again, what I do is I put them on a chambers 15 calendar, because I don't want it to fall through the 16

17 cracks, and take it under submission, so I'll go ahead, 18 how about Wednesday?

MR. JAMES J. JIMMERSON: We'd be happy to come back and listen to your decision. It's a 15 minute exercise.

THE COURT: Let me do this, let me look at that, and then I'll decide, but for me, just for my purposes, so I make sure I do it, I put on a chambers calendar. It doesn't mean I may not set it for

hearing, can we do it that way, and I'm going out of 1 town on --2 THE CLERK: Do we want to do October 9th? 3 THE COURT: That would be fine, because I 4 know we have a trial date, and I understand it's 5 critical to your preparations for trial. 6 7 What I will do is put it on my chambers It doesn't mean I won't decide before then, calendar. 8 and if it brings more questions to me, I prefer to 9 bring you back so I can get your -- if I have 10 questions, that helps me sort it out, Because sometimes 11 the supplementals may give me more questions than 12 13 answers. MR. JAMES J. JIMMERSON: Absolutely. 14 THE COURT: In this kind of area so, let's do 15 it that way. 16 So supplemental briefing on this issue by 17 5:00 p.m. September 27th, and then I will either make a 18 decision by the 9th or actually schedule you to come 19 back. 20 And I don't have regular court on Monday, so 21 22 I can do it on a Monday or Friday, the special settings. 23 24 MR. JAMES J. JIMMERSON: Okay. Thank you, your Honor. 25

THE COURT: You're welcome. 1 Let me get all my notes on that. 2 Okay. All right. Do we wanted to start with 3 the defendants or the plaintiff's motions in limine? 4 The plaintiffs motions in limine might be easier, 5 because I wasn't quite sure what you agreed to. And 6 7 what I did, I think I got it. MR. JAMES M. JIMMERSON: There are three 8 groups generally on the motions in limine. 9 THE COURT: Okay. 10 MR. JAMES M. JIMMERSON: I believe there are 11 1 through 13. 12 Okay. THE COURT: 13 MR. JAMES M. JIMMERSON: 14 through 19. 14 THE COURT: And 14 through 19. 15 MR. JAMES M. JIMMERSON: And the third is 21 16 and 22. 17 THE COURT: Okay. 18 MR. JAMES M. JIMMERSON: And just for the 19 Court's reference, the contracts that, the transaction 20 between Pardee and Coyote Springs are the 6 through 13. 21 THE COURT: Do it again. 22 MR. JAMES M. JIMMERSON: The transaction, the 23 24 contracts between Pardee and Coyote Springs, the amendments and the amended option agreement. 25

THE COURT: Okay. 1 MS. LUNDVALL: Can you give me the categories 2 you have again? 3 MR. JAMES M. JIMMERSON: 6 through 13, 14 4 through 19, and 21 and 22. 5 14 through 19 are the parcel map or the plat 6 7 maps, and 21 and 22 are the correspondence from. THE COURT: 14 to 19 are the parcel maps. 8 MR. JAMES M. JIMMERSON: And the plat maps, 9 and 21 and 22 are the --10 THE COURT: Correspondence. 11 MR. JAMES M. JIMMERSON: Correspondence from 12 Mr. Lash from 2007 to 2009. There's been some segments 13 of agreement. I withdrew 20 and 23 through 25, so 14 those correspondence have been, that's parts of the 15 agreement between counsel. 16 THE COURT: And the 1 to 5 are withdrawn 17 under stipulation. 18 MR. JAMES M. JIMMERSON: Yes. 19 THE COURT: Okay. That's where I was, okay. 20 So let's start with, I'll call it Group 21 Number 1, which is Motions in Limine 6 through 13. 22 They're basically the documents under the same 23 24 arguments. MR. JAMES M. JIMMERSON: Yes. 25

That's what I thought. THE COURT: 1 MR. JAMES M. JIMMERSON: Given the practice 2 notice Eighth Judicial District Court of having 3 separate motions in limine as opposed to omnibus 4 motions, I apologize. I understand. 5 THE COURT: No, it's fine. Breaking it down 6 7 helped me out though, because I was trying to go through each one, figuring, okay, that helped me. 8 Thank you. 9 Okay, 6 through 19. 10 MR. JAMES M. JIMMERSON: The issue before the 11 Court is whether or not these documents are relevant 12 and whether or not they have been authenticated. As 13 the opposition stated, the foundation needs to be 14 established prior to the documents being considered to 15 be admissible. 16 Right, at trial. THE COURT: 17 MR. JAMES M. JIMMERSON: I'll deal with 18 authenticity first. 19 As we stated in our motion, we have provided 20 the affidavit of the custodian of records from Coyote 21 Springs identifying these as true and correct copies, 22 the documents that we asked for. 23 Secondly, we have provided the quotation from 24 John Lash, he identified the documents in his 25

deposition, and finally, we had demonstrated through 1 the defendant's own reply in support of their motion 2 for summary judgment as, quote, authenticated 3 documentary evidence where they proceeded to list each 4 and every one of the contracts between Pardee and CSI. 5 THE COURT: Okay. 6 MR. JAMES M. JIMMERSON: Never once do they 7 say they are not authentic, and never once do they say 8 they are not relevant. The relevance is clear here. 9 They demonstrate the transactions at issue. The issue 10 is whether or not they've been authenticated, and we 11 have provided both sworn testimony from both the 12 defendant as well as Coyote Springs. 13 And, okay, the standard before you is whether 14 or not a fact could reasonably conclude that they're 15 what they say they are. You are the trier of fact. 16 THE COURT: Right. 17 MR. JAMES M. JIMMERSON: And you're able to 18 make that determination, because we know what the 19 documents say, okay, and there are some issues on 20 handwritten notes and stray marks, and we aren't 21 submitting those handwritten notes or stray marks are 22 part of the agreement. 23 24 THE COURT: You're just saying the standard amendments as produced? 25

MR. JAMES M. JIMMERSON: Exactly, as 1 produced. And because they're a party to those 2 amendments, they are able to tell us whether or not 3 they are authentic. 4 THE COURT: Right. Pardee should be able to 5 say that. 6 MR. JAMES M. JIMMERSON: Exactly. 7 THE COURT: Without bringing someone from 8 CSI. 9 MR. JAMES M. JIMMERSON: A party is able to 10 tell us if they weren't authentic. 11 THE COURT: Is it the reverse? 12 MR. JAMES M. JIMMERSON: Pardee can tell us 13 are the documents we presented to you authentic, and 14 that argument hasn't been made, and the reason is they 15 can't make the argument unless CSI literally 16 constructed these documents. The documents are real, 17 so the only question before you is are they admissible, 18 so the only possible way they could be considered 19 admissible is if they are authenticated. They didn't 20 dispute this issue, unless they claim they are hearsay, 21 but statements of a party, they are, by definition, not 22 hearsay. They reflect interest in land, okay? They 23 are excepted from the hearsay rule. 24 So the only question for you is: Are they 25

authentic, and the answer is they are, not, not just
 because of the words of Coyote Springs and John Lash,
 but they are, quote, authenticated documentary
 evidence, according to the papers submitted to you.

I will be happy to respond to the issueMs. Lundvall has on those arguments.

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THE COURT: Okay, 6 through 13.

MS. LUNDVALL: Your Honor, I brought an 8 entire box of motions in limine that have been filed by 9 the defendants or filed by the plaintiffs, and let me 10 set the stage on this a little bit. They took every 11 single one of their proposed trial exhibits, and they 12 made it the subject of a motion in limine, so you've 13 got a motion in limine on every single one of their 14 proposed trial exhibits, and so to the extent that they 15 brought these motions before we had our Rule -- I think 16 it's 2.67 conference, where the parties are supposed to 17 sit down and stipulate to the admission of documents, 18 that's why some of these have now been withdrawn, 19 because we already stipulated. 20 THE COURT: I saw that. 21 They brought their motion in 22 MS. LUNDVALL: limine, and they asserted one ground for the 23 admissibility issue, and that was hearsay, and we had 24

25 never contested or we never fussed about the fact that

these documents were hearsay. That had never been 1 asserted as to their admissibility. 2 THE COURT: All right. 3 MS. LUNDVALL: All right. But that was the 4 single ground they brought in their motion in limine. 5 And what we did fuss about was the fact that the actual 6 7 exhibits they are proposing, because they sent them to us and they gave them to us. 8 THE COURT: Right. 9 MS. LUNDVALL: These are not the documents 10 that they received in response to a subpoena duces 11 tecum. 12 THE COURT: It's the wrong format? 13 MS. LUNDVALL: No. It's got handwritten 14 marks all over it. 15 THE COURT: Didn't you already say you're not 16 gonna do the ones, you're taking off the handwritten 17 notes? 18 MR. JAMES M. JIMMERSON: No, your Honor. 19 MS. LUNDVALL: But he hasn't --20 THE COURT: Hold on. 21 MR. JAMES M. JIMMERSON: 22 Just to quickly answer the question, your Honor, we produced and 23 submitted to this Court documents as they were 24 produced, the identical documents produced from CSI. 25

We're not suggesting the handwritten notes or 1 underlining or stray marks are submitted as evidence. 2 THE COURT: I mean are you saying -- here's 3 my question. 4 MR. JAMES M. JIMMERSON: I didn't want to 5 alter the documents. 6 THE COURT: Exactly. I understand. 7 Here's my question, Pardee. Don't you have 8 clean copies of these exacts same documents? 9 MS. LUNDVALL: From this perspective, your 10 Honor, we do have clean copies. 11 THE COURT: Then that solves the issue. 12 MS. LUNDVALL: It does solve the issue, but 13 what they've been trying to do is to push this issue. 14 The stray marks are all over these documents, and these 15 stray marks are not, what we can see, what were put on 16 here by CSI, they were put on here by the plaintiffs 17 when they were reviewing documents. 18 If you're THE COURT: It's a non-issue. 19 telling me you don't want the stray marks anyway, all 20 we have to do then is if you have what I call clean 21 copies, then problem solved. 22 MS. LUNDVALL: They are more than happy to 23 come to our offices and to be able to pull the clean 24 copies then from the responses to the subpoena duces 25

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tecum that was served. Moreover, what these documents 1 do not have are, some of the exhibits, they're only 2 partials, and so if, in fact, a party like the 3 plaintiffs wished to proffer an exhibit --4 THE COURT: They have to have the complete 5 exhibit. 6 MS. LUNDVALL: They have to do the complete 7 exhibit. 8 THE COURT: I don't think you would argue 9 with that, would you? 10 MR. JAMES M. JIMMERSON: I wouldn't, your 11 Honor. 12 THE COURT: Because I wouldn't allow partial 13 unless there is a stipulation or grounds that the other 14 is irrelevant or has no basis. 15 MR. JAMES M. JIMMERSON: If what we're having 16 here is an agreement to use the clean copies we have, I 17 had no idea there were additional exhibits that were 18 missing. These are, quite literally, Judge --19 THE COURT: What you got from CSI? 20 MR. JAMES M. JIMMERSON: Exactly. 21 22 The next question is, your Honor, we made requests for these documents, and they weren't, and you 23 24 have those requests and you have the responses. I mean this is --25

THE COURT: We have a lot of old history. We 1 have so many new things coming up with this. 2 Let's kind of start with a baseline here. 3 MR. JAMES M. JIMMERSON: If she wants --4 THE COURT: Let me ask this, from Exhibits 6 5 through 13, do you have clean complete copies? 6 7 MS. LUNDVALL: What we have is the same responses to the subpoena duces tecum that was received 8 from CSI, and we would be more than happy if they want 9 to take the time to come to my office because they have 10 marked up their own copies, we would like to offer it 11 to them. 12 MR. JAMES J. JIMMERSON: Do you know how 13 outrageous this is that they have their copies and 14 won't produce them? Talk about an accounting. 15 MS. LUNDVALL: This is an issue that they 16 have created, and what they're trying to do is to put 17 the expense of solving the issue that they created upon 18 me. 19 THE COURT: I'm sure they will pay copying 20 21 charges. 22 MR. JAMES M. JIMMERSON: Of course we will, your Honor. 23 24 MS. LUNDVALL: Precisely. Real easy, okay? THE COURT: If you would 25

make copies of these Exhibits 6 through 13, produce 1 them to Mr. Jimmerson, and Mr. Jimmerson -- and give 2 them a copying bill that's reasonable, 50 cents a page 3 or something, right, I think the problem is solved, 4 correct? 5 Are you willing to do that? 6 MR. JAMES M. JIMMERSON: Absolutely, your 7 Honor, and if there's no issue as to their --8 THE COURT: That would take care of this 9 issue, because you also need to have complete, you 10 know, and who did what to who at this stage, we have so 11 many big legal issues, and it's such a big case to both 12 of you, I would really like to focus my energy on the 13 legal things for both of you and not who did what to 14 whom in discovery. 15 MR. JAMES M. JIMMERSON: Exactly. 16 THE COURT: I don't mean to discourage, you 17 know, but I'd really like to focus on where we need to 18 go in the future, because this is big for both of you, 19 and I fully appreciate that. 20 If we could do that, Ms. Lundvall, that would 21 22 be great. MS. LUNDVALL: From this perspective, your 23 Honor --24 I appreciate it. THE COURT: 25

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MS. LUNDVALL: We'll do that. The point I'm 1 trying to make though is very simply, we pointed out 2 these deficiencies a long time ago to them, and we, as 3 far as made them aware of these deficiencies. 4 I understand. THE COURT: 5 MS. LUNDVALL: So to the extent what we're 6 7 simply trying to do is to make sure the evidence that is before you is the proper evidence. 8 THE COURT: And I assume you would want the 9 same thing. 10 MR. JAMES M. JIMMERSON: Absolutely, your 11 Honor. 12 THE COURT: The judge would certainly 13 appreciate having complete copies, so if you would do 14 that, that would be, I would be very thankful. 15 MR. JAMES M. JIMMERSON: The reason why these 16 were withdrawn, one correction, these were not every 17 single trial exhibit. I have, pursuant to the Court's 18 order, proposed the exhibit list, deposition list, they 19 are distinct, but --20 THE COURT: Okay. 21 MR. JAMES M. JIMMERSON: If we could get as 22 an agreement now as to the admissibility of these new 23 documents that we're gonna get, I would agree to their 24 admissibility here. 25

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THE COURT: Okay. So can we stipulate to the 1 admissibility of what you are producing regarding 2 Exhibits 6 through 13? 3 Your Honor. MS. LUNDVALL: 4 THE COURT: On authentication? 5 MS. LUNDVALL: On authentication. They still 6 7 have to lay foundation by which to then --THE COURT: That they're relevant. 8 MS. LUNDVALL: That they have witnesses. 9 I'm assuming they have witnesses by which they can 10 establish the foundation as to the importance of these. 11 THE COURT: Relevance. 12 MS. LUNDVALL: And to the extent -- so to the 13 extent they have, then we won't have any type of a --14 THE COURT: She has no foundation problems to 15 the documents themselves, you just have to establish 16 relevancy, which --17 MR. JAMES M. JIMMERSON: Okay. 18 THE COURT: -- you have to do any way. 19 Ι don't want your cooking recipes from last night. 20 MR. JAMES M. JIMMERSON: I guess the question 21 I mean to the extent that we've made 22 is this: agreements to all of the prior agreements, to these 23 24 amendments, were relevance and admissibility --What's the difference? THE COURT: 25

MR. JAMES M. JIMMERSON: Exactly. Do we 1 really want to have, do I really have to ask someone: 2 Is this relevant to making this determination, or can 3 we agree that it's relevant to this case? I mean 4 that's --5 MR. JAMES J. JIMMERSON: CSI and Pardee made 6 7 agreements after the fact and never disclosed to the plaintiffs? They're not stipulating to relevancy. 8 Come on. 9 THE COURT: Do you still have an issue on 10 relevancy as far as the foundation, because that's the 11 only foundation left. 12 MS. LUNDVALL: Your Honor, from this 13 perspective, from my standpoint I believe there is a 14 difference between relevancy and foundation. 15 THE COURT: What foundation? Tell me what 16 foundation are they missing. 17 MS. LUNDVALL: Understood, but to the extent, 18 as far as what they're suggesting is that they believed 19 the relevancy to this is the fact that Pardee and CSI 20 entered into the agreement, then fine, we don't have 21 any issue when it comes to that form of relevance. 22 THE COURT: Once it comes in, it can be used 23 for whatever I feel is --24 MR. JAMES M. JIMMERSON: Exactly. 25

So just stipulate it's relevant? THE COURT: 1 MR. JAMES M. JIMMERSON: Yeah. 2 MS. LUNDVALL: On this one, I will try to 3 make it easy on them. We have a witness that's gonna 4 come in, and we'll be able to through, and that witness 5 will be able to explain to the Court the importance of 6 7 these documents then and what these documents were about, so you're gonna have that evidence. 8 THE COURT: But they don't necessarily want 9 to wait until you bring that witness, correct? 10 MR. JAMES M. JIMMERSON: Exactly, your Honor. 11 THE COURT: They have to do their case in 12 chief. They don't want to be waiting until the defense 13 does --14 MR. JAMES M. JIMMERSON: Exactly, your Honor. 15 MS. LUNDVALL: They're calling our people 16 during their case in chief. 17 MR. JAMES M. JIMMERSON: We are, your Honor. 18 MS. LUNDVALL: Please don't talk over the top 19 of me, if you don't mind. 20 But what I'm trying to do is make this 21 easier, because the Court is going to have those 22 witnesses, so to the extent the Court wishes for an 23 admission on relevance, once the fact they get the 24 proper document then before the Court, then we won't 25

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have any issue with this whatsoever. 1 THE COURT: Okay. So we have the 2 stipulation. 3 MR. JAMES M. JIMMERSON: Yes, your Honor. 4 And I would just reserve our right to amend the 5 proposed trial exhibit list that we have prepared for 6 7 today. THE COURT: That's fine. 8 MR. JAMES M. JIMMERSON: To reflect new 9 documents. 10 THE COURT: That's fine, okay. 11 All right. So on the motions in limine for 12 plaintiff's motions in limine, it's been withdrawn 13 pursuant to stipulation? 14 MR. JAMES M. JIMMERSON: Yes, your Honor. 15 THE COURT: That would be the best way to 16 reflect the record. 17 Let's go to Group 2, Exhibits 14 to 19, which 18 my understanding are parcel maps and plat --19 MR. JAMES M. JIMMERSON: Plat maps, parcel 20 maps and plat maps. They distinguish between the two 21 22 \_ \_ THE COURT: They do? 23 MR. JAMES M. JIMMERSON: -- at the recorder's 24 office again, your Honor, because this was a response, 25

a group response, an omnibus response to our motions. 1 THE COURT: 2 Right. MR. JAMES M. JIMMERSON: The issues are 3 against the same authenticity and relevance. Again, 4 your Honor, as to the issue of authenticity, it's a 5 certified copy that was presented to the Court. The 6 7 actual originals we have are certified copies. They have been providing copies of those originals. We have 8 authentic documents. They were presented to you in 9 smaller font. The originals are much bigger. They are 10 very large. 11 THE COURT: Right. 12 MR. JAMES M. JIMMERSON: And by statute, they 13 14 are --THE COURT: Aren't they public records? 15 MR. JAMES M. JIMMERSON: They are public 16 records, and by statute they are self-authenticating 17 documents because they are certified copies of --18 THE COURT: Public records. 19 MR. JAMES M. JIMMERSON: Exactly. 20 THE COURT: I just want to make sure. 21 22 MR. JAMES M. JIMMERSON: Exactly. You're а hundred percent correct, because there is no hearsay. 23 24 Again, we addressed the issues as to admissibility, but as to relevance, they are the maps of the land. 25

That's in issue. THE COURT: 1 MR. JAMES M. JIMMERSON: 2 Exactly. THE COURT: Okay. 3 MR. JAMES M. JIMMERSON: And I'm sure this 4 Court would very much appreciate to know where, with 5 respect to the contracts, this land was purchased, so 6 7 that is absolutely, the relevance is very clear here as to why this Court would want to look at --8 THE COURT: I think that's the dispute --9 MR. JAMES M. JIMMERSON: Exactly. 10 THE COURT: -- for both parties, okay. 11 Ms. Lundvall, what about these parcel maps 12 and plat maps, do you have any objection to them? 13 MS. LUNDVALL: This one, your Honor, is very 14 simple. 15 THE COURT: Oh, good. 16 MS. LUNDVALL: This, being this, we don't 17 argue as far as the authenticity of these because of 18 the fact they have certified copies. 19 THE COURT: Right. 20 MS. LUNDVALL: But what counsel tells you and 21 he's trying to make himself as a witness are these are 22 the parcel maps of the land that was purchased. 23 THE COURT: That's a decision I would have to 24 make. 25

Bingo, and therefore, the MS. LUNDVALL: 1 foundation --2 THE COURT: I didn't take it that way. Ι 3 understand exactly. I understand that's what they want 4 That's why I made the comment to 5 to prove. Mr. Jimmerson, that's what's in dispute. 6 MS. LUNDVALL: And that's why they need a 7 witness by which to lay the foundation for these 8 particular maps, because taking a parcel map from 9 anyplace and just putting a certified stamp on it and 10 saying that this should be admissible without being 11 able to have a witness --12 THE COURT: They have to hook up relevancy, 13 obviously. 14 MS. LUNDVALL: Bingo. 15 THE COURT: That's it. 16 MS. LUNDVALL: Bingo. 17 THE COURT: I wouldn't let it in if it wasn't 18 That's true of any piece of evidence at relevant. 19 trial. 20 MR. JAMES M. JIMMERSON: That's true. 21 22 MS. LUNDVALL: That's why, in fact, the Court cannot admit these pretrial without being able to 23 have a witness that would be able to tell you this 24 parcel map deal was this particular transaction and 25

that this is the land that's at issue, so therefore, we 1 can't stipulate then to these particular parcel maps, 2 because they don't have that, and we dispute that. 3 MR. JAMES M. JIMMERSON: Your Honor? 4 Okay, I'm trying to figure out THE COURT: 5 what her objection, the objection is. 6 MS. LUNDVALL: It's foundation. It's 7 foundation. 8 THE COURT: Foundation, but not on 9 authenticity, it's just whether they can make it 10 relevant, lay the foundation at trial. 11 MS. LUNDVALL: Exactly. 12 MR. JAMES M. JIMMERSON: The agreements we 13 just made a stipulation to as to admissibility. 14 We'll have to establish these are the exact maps. We pulled 15 the maps from the maps referenced in these agreements. 16 THE COURT: But what Ms. Lundvall's saying is 17 you have to have someone establish what they, that they 18 say what you say, what you're alleging they say. 19 They'll get in. 20 MR. JAMES M. JIMMERSON: But the documents 21 22 you have before you that have been stipulated to their admissibility, okay, actually make specific reference 23 to --24 THE COURT: The ones before? 25

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MR. JAMES M. JIMMERSON: Exactly, your Honor. 1 THE COURT: I skipped those once I got the 2 stipulation. 3 MR. JAMES M. JIMMERSON: Exactly. You can 4 look to the agreements, even the first agreement of 5 this case. The option agreement between Pardee and CSI 6 7 defines the purchase property by a map. THE COURT: So that will be easy to hook up, 8 if the map number matches to the agreement. 9 MR. JAMES M. JIMMERSON: Exactly, and that's 10 already been stipulated as admissible, so all of the 11 agreements between the parties, between Pardee and CSI, 12 have been deemed admissible, and they make specific 13 reference to these maps. The relevance is clear, you 14 don't need a witness to establish --15 THE COURT: I don't know, as you know, but if 16 it hooks up that way, it's an easy fix. 17 MS. LUNDVALL: It's an easy fix when they put 18 a witness as far as on the stand to establish that 19 foundation, but for counsel to be able to try to 20 substitute his testimony --21 THE COURT: No. 22 MS. LUNDVALL: That's the point I'm trying to 23 make. 24 You know what, the only THE COURT: Okay. 25

issue you had really is you don't have an issue with authenticity. They get in. You're gonna put in the agreements first anyway, because otherwise they won't flow properly, so that will hook up real easy is what you're saying to me?

MR. JAMES M. JIMMERSON: Yes.

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7 THE COURT: So as far as 14 to 19, basically 8 the only issue you are concerned about is authenticity. 9 You don't want any problems like that.

Obviously, no one is going to, you know, if 10 she wants to say it's not relevant, if she has a proper 11 argument at trial, she can bring it. You know what you 12 need to do to prove it up. I don't want to make a 13 ruling that it is relevant and it hooks up, because I 14 don't know everything, but I think, for our purposes, 15 for this motion in limine, I just looked at them as 16 authenticity and getting rid of any document-type 17 objections, and that's kind of where we need to focus. 18

So you really don't have any objection to 19 those, correct, as far as authenticity for 14 to 19? 20 MS. LUNDVALL: Correct, your Honor. 21 THE COURT: So we'll make that part of the 22 stipulation, so that also will be withdrawn, so no 23 24 problems with authenticity at trial, per stipulation. MR. JAMES M. JIMMERSON: Yes, your Honor. 25

THE COURT: Okay. 1 MR. JAMES M. JIMMERSON: Finally --2 THE COURT: 21 and 22, which is Lash's 3 correspondence. 4 MR. JAMES M. JIMMERSON: Yes, your Honor, 5 dated specifically from November 24, 2009, and I 6 7 believe August 23, 2007. It's very clearly, your Honor, it's a 8 statement by an agent of the opposing party. Again, 9 they didn't, because they didn't specifically respond 10 in their opposition, their opposition was to Motions in 11 Limine 16 through 19, I just bootstrapped it to the 12 Motions in Limine 21 and 22 which were not part of the 13 stipulation. I assumed they would make that same 14 objection. 15 THE COURT: Okay. 16 MR. JAMES M. JIMMERSON: Again, there's no 17 issue of authenticity. These were produced by the 18 defendant, okay, and they were identified as --19 THE COURT: And I assume Mr. Lash is going to 20 be a witness? 21 22 MR. JAMES M. JIMMERSON: Exactly. He's going to be a witness. 23 THE COURT: Yes. 24 And the letters that MR. JAMES M. JIMMERSON: 25

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he wrote to our clients are absolutely relevant, 1 because the key issue is what information was provided 2 by the defendant to the plaintiffs, so again, there 3 shouldn't be any issue as to whether they should be 4 admissible. They should be deemed admissible, because 5 they are both authentic documents, copies of the 6 documents produced by the defendant, and they are the, 7 they are relevant because they are the embodiment of 8 the communication and information between the 9 plaintiffs and defendants. 10 THE COURT: Okay. 11 MS. LUNDVALL: This one is a chicken and an 12 ego, your Honor. We have a motion before you dealing 13 with parol evidence, and one of the issues from our 14 perspective is that while we very much want you to see 15 these letters, what I didn't want to have is some 16 arguments that somehow that we've waived --17 THE COURT: Your parol evidence. 18 MS. LUNDVALL: -- our parol evidence 19 objection because of these communications, so to the 20 extent that if the Court denies our motion dealing with 21 parol evidence --22 THE COURT: We have no problem. 23 We have no problem as far as MS. LUNDVALL: 24 with these documents. 25

THE COURT: Okay. 1 MS. LUNDVALL: If, in fact, the Court grants 2 our motion --3 THE COURT: Then they wouldn't be relevant, 4 they would it be excluded under parol evidence, okay. 5 MR. JAMES M. JIMMERSON: Your Honor, in 6 7 addition to the parol evidence, it also would go to the issues of notice. That is, did they provide the 8 notice, it was not necessarily whether or not --9 THE COURT: Parol evidence is just in terms 10 of the contract, I understand that. 11 MR. JAMES M. JIMMERSON: Exactly. It goes to 12 the issue of whether or not our clients were notified 13 as to whether or not they had actually fulfilled --14 THE COURT: These are legitimate issues that 15 need to come up in trial. That puts me in kind of a 16 tough position here. That's why I don't want to make 17 decisions on relevancy, because it may come in for 18 another purpose. 19 MR. JAMES M. JIMMERSON: Yes. 20 THE COURT: I'm looking at -- you don't have 21 any problem with authenticity, correct? 22 MS. LUNDVALL: No, your Honor. 23 THE COURT: So I would like to treat this as 24 the other two groups. 25

MR. JAMES M. JIMMERSON: Yes, your Honor. 1 THE COURT: There is absolutely no problem 2 with authenticity. Once again, at the time of trial, 3 the foundation will be laid for relevancy, and your 4 argument will be, Hey, it goes to notice. If it gets 5 in for notice, which is a whole separate purpose, okay? 6 MR. JAMES M. JIMMERSON: Yes, your Honor. 7 THE COURT: So Motions in Limine 21 and 22 8 will also be withdrawn by stipulation that they are 9 authentic. We don't have to worry about any issues as 10 to hearsay or anything, it just comes to what is 11 relevant in this case, and that would make everything 12 clean for me and for you, okay? 13 MR. JAMES M. JIMMERSON: Yes, your Honor. 14 THE COURT: Okay. So that would be all of 15 plaintiff's, correct? Am I right? 16 MR. JAMES J. JIMMERSON: Your Honor, would it 17 be acceptable to the defendants if we could get clean 18 copies of the contracts of Pardee and CSI by Friday 19 afternoon? 20 THE COURT: Could you get it by Friday when 21 your supplemental brief is due? 22 MS. LUNDVALL: I believe so, your Honor. 23 THE COURT: Thank you so much. 24 MR. JAMES J. JIMMERSON: Thank you. 25

THE COURT: That takes care of those. 1 Then we're gonna go to the defendant's 2 motions in limine, correct? 3 Why do I have number two here? Let's see, 4 let's start with Defendant's Motion in Limine Number 1, 5 and I'm confused on this one. That's why I had my law 6 7 clerk call you. I thought this was decided and briefed in the motion for summary judgment and the extensive 8 briefing on the second amended complaint, and I noticed 9 this was filed before the ruling, so that's why I 10 actually had my law clerk call. 11 What is different, Ms. Lundvall, on this 12 motion in limine than what I already decided. 13 MS. LUNDVALL: Your Honor, from this 14 perspective, this is, as far as the way that I'm 15 suggesting as far as how the Court should handle both, 16 the first of motion that dealt with the attorney's fees 17 as damages as well as the compensation for time, both 18 of those, the Court had indicated that there was 19 evidence that the Court wished to hear at the time of 20 trial. 21 THE COURT: Right, but I'm not at trial yet. 22 MS. LUNDVALL: I know that. 23 THE COURT: Okay. 24 So therefore, my suggestion is MS. LUNDVALL: 25

that these motions don't get denied, but they get 1 deferred then until a point then which would actually 2 be the plaintiff's case in chief. 3 THE COURT: Right, these really aren't 4 motions in limine. And I looked back through my 5 ruling, absolutely they have to prove up the elements, 6 7 okay? MS. LUNDVALL: So from this perspective, 8 these motions were filed way back in March. 9 THE COURT: That's why I actually had my law 10 clerk, but I, I looked at all the timing and pulled up 11 everything. I understand the timing. 12 MS. LUNDVALL: So I think that the Court's 13 instinct is correct, that you've made the determination 14 then on these particular ones, and it's a matter of 15 then the plaintiffs then offering the evidence that the 16 Court has identified. 17 THE COURT: Right, under the criteria, right. 18 So why would I continue this? I mean you're 19 not -- I don't understand why it's really a proper 20 subject for a motion in limine. Maybe I'm just not 21 thinking clearly, I'm not sure. 22 I think I already made it clear that they 23 have to prove it up at trial, so it really isn't -- I 24 look at motions in limine as specifically excluding 25

evidence or something that can be decided in an 1 evidentiary hearing. This isn't evidentiary. 2 They know the elements, you know. I guess I 3 don't understand why it's a motion in limine. 4 Well, at the time that the MS. LUNDVALL: 5 Court -- when we filed a motion in limine, the Court 6 7 had not made the substantive determination. THE COURT: I absolutely, I understood that, 8 Ms. Lundvall. Like I said, once again, that's why when 9 I started working on yours, because these were 10 extensive, I actually had my law clerk call, because I 11 realized the timing they were done, so before I did, I 12 had them call and ask if I need to review them, and you 13 said yes, so I wanted to know. 14 MS. LUNDVALL: The communication I'm trying 15 to articulate though is that these simply can be set 16 aside until we can determine if, in fact, plaintiffs 17 have offered up the evidence. 18 THE COURT: That's what I was hoping when I 19 called. Maybe I didn't have my law clerk articulate 20 it. 21 Also, we had brought a motion 22 MS. LUNDVALL: in limine dealing with a production of evidence, you 23 know, post the discovery cutoff, and that discovery 24 cutoff was a long time ago. 25

THE COURT: Right. 1 The Court's extended it, so we 2 MS. LUNDVALL: have withdrawn --3 THE COURT: So what do you want to do on this 4 first motion in limine? Do you want to withdraw it? 5 MS. LUNDVALL: My suggestion is that the 6 7 Court, at this point in time, if you want to deal with that, you just simply hold it in abeyance until the 8 close of plaintiff's case in chief. 9 THE COURT: Okay. That's fine. 10 MS. LUNDVALL: The only issue then that 11 really is before the Court then in our motions in 12 limine deals with the parol evidence. 13 THE COURT: Right, okay. And that's the same 14 with Motion in Limine Number 2, okay. 15 All right. And now we go to Defendant's 16 Motion in Limine Number 3 is the parol evidence. 17 If I can harken the Court all MS. LUNDVALL: 18 the way back as far as to the argument that we had 19 before you on our motion for summary judgment, there 20 was an acknowledgement then by the plaintiffs during 21 that point in time that the commission agreement, which 22 is the contract that's at issue in this case, was clear 23 and unambiguous, so if you've got a contract that is 24 clear and unambiguous, the general rule then is parol 25

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evidence is not admissible.

The plaintiffs have now changed their position in opposition to our motion in limine. Their motion now is that there's some type of an ambiguity in the paragraph that deals with what information to which they were entitled.

They have the throwaway line at the second 7 sentence of the paragraph that states, in addition, 8 that they be entitled to reasonable information on all 9 matters relating to the amount and the due dates of 10 their commissions. They have a throwaway line in their 11 opposition. It says, That is subject to multiple 12 They don't offer what those multiple interpretations. 13 interpretations are. They don't offer where there's an 14 ambiguity within the contractual language. They don't 15 offer any suggestion that the plain meaning of the 16 words that are used in that paragraph somehow are 17 capable of more than one interpretation, and that for 18 some reason that the plain meaning of that language 19 cannot be taken at face value by the Court in making 20 its determination by applying the facts to that plain 21 22 meaning.

And so we submit that the language contained in the commission agreement is clear and unambiguous, exactly like they acknowledged back during the motion

practice on the motion for summary judgment, and that, in fact, there has been no offering to the Court of some type of an ambiguity, and as long as the Court makes a finding that the contract at issue, the commission agreement, is clear and unambiguous, then the parol evidence is excluded.

And what that means from a parol evidence perspective, it is very important to what evidence then the Court will hear, and it is whether or not that all of the contractual documents, the drafts, the arguments, the portions that came in versus got deleted from the red lines and the black lines --

13 THE COURT: You're just talking to the terms, 14 not performance of the contract?

MS. LUNDVALL: Precisely.

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THE COURT: Just the terms, correct?

Precisely. So I'm not talking MS. LUNDVALL: 17 anything about performance, I'm talking about what do 18 the, does the contractual language mean within the 19 commission agreement, and so to that extent, your 20 Honor, that's why we brought the motion, and that there 21 is specific evidence that it would be excluded by 22 reason of the Court granting this motion. 23 THE COURT: I understand. 24 Maybe it would be better if I didn't spend so much time on this. 25

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MR. JAMES M. JIMMERSON: No, your Honor, I 1 can assure you that both parties are well served with 2 you spending as much time as you are. 3 THE COURT: Goodness. 4 MR. JAMES M. JIMMERSON: The issue for the 5 Court isn't that either party wants to bring in 6 7 previous negotiations or these other things, okay? The key issue really is what do the terms mean. 8 THE COURT: Yeah. 9 MR. JAMES M. JIMMERSON: And in their 10 citation to the Galardi case that was recently decided 11 is precisely --12 THE COURT: On point. 13 MR. JAMES M. JIMMERSON: Exactly. They have 14 brought in an expert to say this is what this means in 15 traditional usage in this --16 THE COURT: Because I wrote down here parol 17 evidence, meaning --18 MR. JAMES M. JIMMERSON: Exactly. 19 THE COURT: And the big term is "reasonably 20 informed." 21 MR. JAMES M. JIMMERSON: And the reason we're 22 here is because there is a difference as to what the 23 24 meaning of that term is, okay? THE COURT: Right. 25

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MR. JAMES M. JIMMERSON: So to the extent 1 they're asking that we exclude evidence --2 THE COURT: Of prior discussion, anything 3 before, do you have problem with that? 4 MR. JAMES M. JIMMERSON: We've never had an 5 In fact, we haven't proposed as trial exhibits issue. 6 any of those prior negotiations, so we have no issue as 7 to we want to say this means that, because we talked 8 about this back here. 9 THE COURT: Or you have any correspondence or 10 anything prior, like anything that might have happened 11 with coming up with the terms of the commission 12 agreement, because I'm sure there were discussions and 13 stuff. Since Mr. Jimmerson was involved, I'm sure 14 there were some discussions, and I'm sure that was a 15 matter of quite a bit of negotiations. 16 MR. JAMES J. JIMMERSON: We are -- no, there 17 are. There are. There are. 18 THE COURT: And you don't want to bring any 19 of that. 20 MR. JAMES M. JIMMERSON: We didn't propose 21 them as trial exhibits for this exact reason. We know 22 what the agreement is. 23 THE COURT: Okay. I didn't know there were 24 that many trial exhibits, but I agree with her on that. 25

MR. JAMES J. JIMMERSON: Yes. And we've not 1 suggested that that is admissible. 2 THE COURT: Okay. 3 MR. JAMES M. JIMMERSON: Whether or not 4 you're going to allow us to have someone take the stand 5 and say this is what this means. 6 THE COURT: Okay. 7 MR. JAMES M. JIMMERSON: And to the extent 8 the goal is to eliminate that particular testimony, we 9 are fighting for that, but we are absolutely not 10 presenting to this Court old agreements or old 11 negotiations. 12 THE COURT: I'm focused right where you want 13 me to be. 14 MR. JAMES M. JIMMERSON: Right. The 15 reasonably informed, there's clearly disagreement as to 16 what means. We can argue that it's unambiguous, 17 because its real meaning is our meaning or the real 18 meaning is their meaning. 19 THE COURT: Their meaning. 20 MR. JAMES M. JIMMERSON: Okay. 21 But 22 ultimately, we are not asking the Court to say that it is admissible for Mr. Wolfram to take the stand and 23 say, John Lash told me in May of 2004 before we had 24 this agreement. We're not. 25

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THE COURT: Good.

MR. JAMES J. JIMMERSON: The only issue, of course, is what is the meaning of the agreement, and the Supreme Court has consistently held that to the extent they're able to tell us what the meaning of that agreement is, you're able to --

THE COURT: All right.

8 MS. LUNDVALL: Mr. Jimmerson just 9 acknowledged that, in fact, our motion should be 10 granted. He said --

THE COURT: On the terms of what, any parol 11 evidence, not the meaning. Not, parol evidence does 12 not exclude any testimony to determine the meaning of 13 the term "reasonably informed," as I read it, which I 14 looked at, but anything under parol evidence, any 15 discussion, any telephone calls, any prior drafts, what 16 the commission agreement is, anything like that, which 17 is how I'm evaluating the parol evidence in this case, 18 you're in agreement as long as we all understand what 19 parol evidence means? 20

MS. LUNDVALL: That's correct, your Honor. So from the standpoint of our motion never suggested anything to the contrary, our motion never said, Hey, you've got to adopt our meaning as far as this contractual language. We understand that the parties

have a dispute over the meaning, but the question becomes what evidence can they offer? Can we go back and try to offer all the other drafts and the conversations and the negotiations? No. They've acknowledged then that our motion should be granted.

6 THE COURT: This is much easier than I 7 thought it would be, because that's, honestly, 8 Ms. Lundvall, how I looked at it.

As long as we're all clear on what we mean 9 and what we're saying by granting this motion in limine 10 is any discussions, any discussions, any documents, 11 any, any evidence related to prior terms, anything, the 12 terms and the contract would in any way be affected by 13 what was done prior, that is not under the parol 14 evidence, and I'm granting -- that would not be 15 granted, would not be admitted because of the parol 16 evidence. 17

It's not to be interpreted in any way that 18 the parol evidence or this ruling would in any way 19 limit testimony to determine the meaning of the 20 contractual terms. One specifically we talked about is 21 the term "reasonably informed," and I don't know if 22 there's others, but obviously that's one I keyed on. 23 MR. JAMES J. JIMMERSON: 24 That's a big one. THE COURT: Because it came from the summary 25

judgment, so we're in agreement on that. 1 Oh, my goodness, that's nice. That's very 2 nice. 3 Okay, have I gone through everything? 4 I believe so. MS. LUNDVALL: 5 THE COURT: Do you want me to -- I'm in my 6 7 last pile, so hopefully we're done. I'm out of piles here. 8 MR. JAMES M. JIMMERSON: Your Honor, just to 9 confirm, the pretrial documents that you requested in 10 advance of today, we'll be amending our list consistent 11 with --12 THE COURT: We also, we have the list from 13 Kelly, but I have a list I put together for bench 14 trials I was gonna give to you today also, because I, 15 since I've been doing so many, I've come up with a 16 better way to handle it, so I am not -- so I actually 17 have a list of that too, because you and I know that 18 pretrial isn't as helpful as some of this -- oh, not 19 that, it isn't -- I put a lot together. I understand 20 the significance of pretrial. Please don't read it 21 that I don't, but do we have that list? 22 THE CLERK: Yes, I do. 23 24 THE COURT: I want to take the opportunity to give it to both of you. 25

MR. JAMES J. JIMMERSON: We appreciate it, 1 your Honor. 2 THE COURT: And there's exhibit guidelines as 3 well. 4 MR. JAMES M. JIMMERSON: Your Honor, I do 5 have one question, and this is an issue that's actually 6 7 come up since we've received the documents. To the extent that we would like to get 8 additional certified copies of the large versions of 9 the maps from the recorder's office --10 THE COURT: Yes. 11 MR. JAMES M. JIMMERSON: -- they have stopped 12 producing those, so we have --13 THE COURT: The County has? 14 MR. JAMES M. JIMMERSON: Yes. 15 THE COURT: Or the recorder's. 16 MR. JAMES M. JIMMERSON: As a cost saving 17 measure. 18 THE COURT: I was gonna say it costs --19 MR. JAMES M. JIMMERSON: I would imagine so. 20 To the extent they're still capable of doing it, can we 21 22 get a Court order to the extent you would like additional copies or they would like additional copies? 23 24 I know you have a certified copy. MS. LUNDVALL: I have no idea what counsel is 25

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asking for, but if he would like to enter into a 1 stipulation with us and present it to you for an order, 2 we would be happy to do that. 3 THE COURT: You're just concerned that the 4 clerks's office, the recorder's office, I misspoke, the 5 recorder's office. 6 MR. JAMES J. JIMMERSON: Would be compelled 7 to make a production of what we have so there's two or 8 three copies and not just one. 9 THE COURT: I see, certified copies. 10 MR. JAMES M. JIMMERSON: Exactly, your Honor. 11 THE COURT: Can we get a stipulation that one 12 certified copy is enough or --13 MS. LUNDVALL: Absolutely. 14 THE COURT: That way you would not have the 15 requirement much more than one certified. 16 MR. JAMES M. JIMMERSON: That's perfectly 17 acceptable too, as long as we can make copies. 18 THE COURT: We got a stipulation on that. 19 MR. JAMES M. JIMMERSON: Wonderful. 20 Thank you, your Honor. 21 THE COURT: I need two of these. 22 THE CLERK: I had, I have two. I want to 23 make sure that's what --24 MS. LUNDVALL: And your Honor, the one 25

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question that we had, when does your clerk wish for us 1 to bring over our exhibits to be --2 THE CLERK: If you have them ready a week 3 before, that would be great. I was gonna call guys 4 like a week and a half prior to the trial. 5 MS. LUNDVALL: Brian or someone at our office 6 7 will be responsible to bring them over. THE COURT: Do you have another set? 8 THE CLERK: Yes. 9 THE COURT: This is what I have come up with 10 for civil bench trials, and this is Kristin's. 11 MR. JAMES M. JIMMERSON: Your Honor, can we 12 approach the bench? 13 THE COURT: Sure. It helps you. It's kind 14 of in addition to the regular stuff. 15 MR. JAMES M. JIMMERSON: Thank you very much. 16 THE COURT: You're very welcome. 17 Thank you, counsel. I appreciate it. 18 Please get me the supplemental briefing. 19 MR. JAMES J. JIMMERSON: We will. 20 MR. JAMES M. JIMMERSON: We'll prepare the 21 22 orders on the discovery motions and the dispositive motions. 23 THE COURT: You're gonna do it? 24 The dispositive motion hasn't MS. LUNDVALL: 25

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been ruled upon jet. 1 MR. SHIPLEY: The stipulation, prepare the 2 stipulation. 3 MR. JAMES M. JIMMERSON: Yeah, we will. 4 THE COURT: Work it out. 5 MR. SHIPLEY: And the order on the compel. 6 7 MS. LUNDVALL: Thank you, Judge. THE COURT: You're welcome. 8 It's nice to see you this morning, counsel. 9 \* \* \* 10 11 12 ATTEST: Full, true, and accurate transcript of proceedings. 13 14 15 16 /S/Loree Murray 17 Loree Murray, CCR #426 18 19 20 21 22 23 24 25

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