IN THE SUPREME COURT, STATE OF NEVADA

JAMES A. BOESIGER, an individual; MARIA S. BOESIGER, an individual,

APPELLANTS

Supreme Court No.: Flectronically Filed Aug 09 2018 03:23 p.m. Case No. A-15-72556 Elizabeth A. Brown Clerk of Supreme Court

Department XXIV

VS.

DESERT APPRAISALS, LLC, a Nevada Limited-Liability Company; TRAVIS T. GLIKO, an individual,

APPELLEES.

APPEAL APPENDIX VOLUME 1 of 3

Tab No.	Description	Date
1	Complaint (Bate No. 1-9)	10/02/2015
2	Answer (Bates No. 10-25)	3/21/2016
3	Defendant's Motion to Strike Plaintiff's Designated Expert Craig Jui (Bates No. 26-37)	5/16/2017
4	Plaintiff's Withdraw of Designation of Expert Witness Craig Jui (Bates No. 38-39)	5/22/2017
5	Defendant's Motion for Summary Judgment (Bates No. 40-195)	10/25/2017

	<u> </u>		
6	Notice of Plaintiff's Non-Opposition to Defendants' Motion for Summary Judgment (Bates No. 196-198)	11/17/2017	
7	Plaintiff's Opposition to Motion for Summary Judgment (Bates No. 199-236)	11/17/2017	
8	Defendant's Affidavit in Support of Motion for Summary Judgment (Bates No. 237-239)	11/17/2017	
9	Defendants' Reply in Support of Motion for Summary Judgment (Bates No. 240-255)	12/01/2017	
10	Order and Notice of Entry of Order Granting Defendant's Motion for Summary Judgment (Bates No. 256-266)	1/19/2018 1/25/2018	
11	Notice of Appeal (Bates No. 267-268)	2/16/2018	
12	Notice of Cost Bond (Bates No. 269-271)	3/06/2018	
13	Plaintiff's Statement of Evidence (Bates No. 272-277)	4/26/2018	
14	Defendants' Objection to Plaintiff's Statement of Evidence; and Defendants' Statement of the Proceedings (Bates No. 278-284)	5/09/2018	

Electronically Filed 10/02/2015 11:54:54 AM

1 **CMP** DAVID J. WINTERTON, ESQ. Nevada Bar No. 004142 TENNILLE K. PEREIRA, ESQ. CLERK OF THE COURT 3 Nevada Bar No. 012467 DAVID J. WINTERTON & ASSOCIATES, LTD. 1140 N. Town Center Drive, Suite 120 Las Vegas, Nevada 89144 5 Phone: (702) 363-0317 Facsimile: (702) 363-1630 david@davidwinterton.com 6 tennille@davidwinterton.com 7 Attorneys for Plaintiffs 8 DISTRICT COURT 9 CLARK COUNTY, NEVADA 10 JAMES A. BOESIGER, an individual, 11 DAVID J. WINTERTON & ASSOCIATES, LTD 1140 No. Town Center Drive, Suire 120
Las Vegas, Nevada 89144 MARIA S. BOESIGER, an individual Case No.: A - 15 - 725567 - C 12 Dept. No: Plaintiffs. 1X 13 14 DESERT APPRAISALS, LLC a Nevada Limited-Liability Company, TRAVIS T. 15 GLIKO, an individual; DOES I-X inclusive) ROE CORPORATIONS XI-XX inclusive 16 17 Defendants. [Arbitration Exempt - amount of damages in excess of \$50,000.007 18 Plaintiffs, JAMES A. BOESIGER, an individual, MARIA S. BOESIGER, an individual, 19 ("Plaintiffs") by and through their counsel of record, David J. Winterton & Assoc., Ltd., hereby 20 submits this complaint against Defendants, DESERT APPRAISALS, LLC a Nevada Limited-2 1 Liability Company, TRAVIS T. GLIKO, an individual ("Defendants") DOES I-X inclusive ROE 22 CORPORATIONS XI-XX, and represents the following to this Honorable Court: 23 NATURE OF ACTION 24 This Complaint is for malpractice, third-party beneficiary duty, negligence and breach of 1. 25 a statutory duty. 26 27 28 1

JURISDICTION AND VENUE

ı	They went to a lender to get the Property refinanced.				
2	23,	23. The same appraiser was then retained to do the appraisal.			
3	24.	24. The appraiser did the apprisal and made the exact same error twice.			
4	25.	25. The Defendants used the wrong model for the same house.			
5	26.	26. Twice the Defendants made the same error and did not catch that it was the wrong model			
6	27.				
7	İ	compensation for the damage that has been incurred.			
8 9	(Professional Negligence)				
10	28.	The Plaintiffs restate and reallege each and every allegation contained in Paragraphs 1			
11		through 27 inclusively and incorporates them herein by reference as if fully set forth			
1 2	29.	The appraiser came and looked at the Property.			
1 3	30;	The appraiser stated the square feet of the gross living area above Grade was 3,002. The			
1.4] .	floor plan was adequate. There external obsolescence noted and adjusted.			
1 5	31.	The appraiser sated "I did analyze the contract for sale for the subject purchase			
16		transactionArms length sale; analysis of the contract of sale revealed a sale price of			
17		\$337,000 which was agreed on 09/26/2013. The contract revealed no seller contributions			
18		towards buyers and closing costs."			
19	32. The Plaintiff paid for the appraisal.				
20	33.	The Defendants had a duty to use their professional standard of care in doing the apprisal.			
2 1	34.	If the Defendant had used the proper standard of care, they would have learned that they			
22		were using the wrong model to do their appraisal. The appraiser went onto the Property			
23		and looked at the Property.			
24	35.	The appraiser stated that the floor plan was adequate. He should have known it was the			
25		wrong floor plan.			
26	36.	The appraisal industry outlines the duty of an appraiser. The Defendants fell below the			
2 7		standard of care.			
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The Plaintiff even paid for the appraisal.

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The appraiser sated "I did analyze the contract for sale for the subject purchase

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WHEREFORE, Plaintiffs prays for relief against the Defendants as follows:

Plaintiffs prays for relief for the first cause of action and several causes of action as follows:

- 1. That Plaintiffs be awarded damages in excess of \$50,000;
- 2. That Plaintiffs be paid interest;
- 3. That Plaintiffs be awarded punitive damages if applicable;
- For attorneys fees and costs in bringing this action; 4.
- 5. For such other relief as the court deems just and proper.

DATED this 3 day of October, 2015.

Submitted by:

Nevada Bar No. 004142

1140 No. Fown Center Drive, Suite 120 Las Vegas, Nevada 89144

Attorney for Plaintiffs

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1 **ANS** LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C. JOSEPH P. GARIN, ESQ. (NV Bar No. 6653) CLERK OF THE COURT STEPHEN G. KEIM, ESQ. (NV Bar NO. 11621) 9900 Covington Cross Drive, Ste. 120 Las Vegas, Nevada 89144 (702) 382-1500 phone 3 (702) 382-1512 fax garin@lipsonneilson.com 5 skeim@lipsonneilson.com 6 Attorneys for Defendants Desert Appraisals, LLC 7 and Trávis T. Gliko 8 DISTRICT COURT 9 CLARK COUNTY, NEVADA Lipson, Neilson, Cole, Seltzer & Garin, P.C. 10 JAMES A. BOESIGER, an individual, CASE NO.: A-15-725567-C DEPT. NO.: IX MARIA S. BOESIGER, an individual, 11 9900 Covington Cross Drive, Suite 120 Las Vegas, Nevada 89144 (702) 382-1500 - Fax: (702) 382-5152 Plaintiffs, 12 13 DESERT APPRAISALS, LLC AND TRAVIS T. GLIKO'S ANSWER AND DESERT APPRAISALS, LLC, a Nevada 14 Limited-Liability Company, TRAVIS T. GLIKO, an individual, DOES I-X, inclusive; AFFIRMATIVE DEFENSES TO PLAINTIFFS' COMPLAINT 15 ROE CORPORATIONS XI-XX, inclusive, 16 Defendants. 17 Defendants Desert Appraisals, LLC and Travis T. Gliko ("Defendants"), by and through their attorneys of record, the Law Office of LIPSON, NEILSON, COLE, SELTZER & GARIN, 18 P.C., submit their Answer and Affirmative Defenses to Plaintiffs' Complaint as follows: 19 20 **NATURE OF ACTION** 21 1. In answering paragraph 1 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or 22 information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to 23 24 their proof. 25 III26 111 27 111 28 III

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JURISDICTION AND VENUE

- 2. In answering paragraph 2 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 3. In answering paragraph 3 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 4. In answering paragraph 4 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.

PARTIES

- 5. In answering paragraph 5 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 6. In answering paragraph 6 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 7. In answering paragraph 7 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 8. In answering paragraph 8 of the Complaint, Defendants admit the allegations contained therein.

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III

III

- 10. In answering paragraph 10 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 11. In answering paragraph 11 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.

GENERAL ALLEGATIONS

- 12. In answering paragraph 12 of the Complaint, the document referenced by Plaintiffs is the best evidence and speaks for itself, therefore, no response is required. To the extent a response is required, Defendants neither admit or deny the remaining allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 13. In answering paragraph 13 of the Complaint, the document referenced by Plaintiffs speaks for itself, therefore, no response is required. To the extent a response is required, Defendants neither admit or deny the remaining allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 14. In answering paragraph 14 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.

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- 15. In answering paragraph 15 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 16. In answering paragraph 16 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- In answering paragraph 17 of the Complaint, Defendants admit the allegations 17. contained therein.
- 18. In answering paragraph 18 of the Complaint, Defendants deny the allegations contained therein.
- In answering paragraph 19 of the Complaint, Defendants deny the allegations 19. contained therein.
- 20. In answering paragraph 20 of the Complaint, Defendants deny the allegations contained therein.
- In answering paragraph 21 of the Complaint, Defendants deny the allegations 21. contained therein.
- In answering paragraph 22 of the Complaint, Defendants deny the allegations 22. contained therein.
- In answering paragraph 23 of the Complaint, Defendants deny the allegations 23. contained therein.
- In answering paragraph 24 of the Complaint, Defendants deny the allegations 24. contained therein.
- 25. In answering paragraph 25 of the Complaint, Defendants deny the allegations contained therein.
- In answering paragraph 26 of the Complaint, Defendants deny the allegations 26. contained therein.

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III

In answering paragraph 27 of the Complaint, Defendants deny the allegations 27. contained therein.

FIRST CAUSE OF ACTION (Professional Negligence)

- In answering paragraph 28 of the Complaint, Defendants incorporate and 28. re-assert all admissions, denials, and allegations contained in previous paragraphs as if fully set forth herein.
- In answering paragraph 29 of the Complaint, Defendants admit the allegations 29. contained therein.
- 30. In answering paragraph 30 of the Complaint, to the extent that Plaintiffs' allegations purport to recite written documents, the documents are the best evidence and speak for themselves. To the extent the allegations are inconsistent with the documents, Defendants deny the allegations contained therein.
- 31. In answering paragraph 31 of the Complaint, to the extent that Plaintiffs' allegations purport to recite written documents, the documents are the best evidence and speak for themselves. To the extent the allegations are inconsistent with the documents, Defendants deny the allegations contained therein.
- In answering paragraph 32 of the Complaint, Defendants neither admit or deny 32. the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 33. In answering paragraph 33 of the Complaint, Defendants admit only to those legal duties imposed by law, under the circumstances of this case, and to no others.
- In answering paragraph 34 of the Complaint, Defendants deny the allegations 34. contained therein.
- In answering paragraph 35 of the Complaint, Defendants deny the allegations 35. contained therein.

- 36. In answering paragraph 36 of the Complaint, Defendants deny the allegations contained therein.
- 37. In answering paragraph 37 of the Complaint, Defendants deny the allegations contained therein.
- 38. In answering paragraph 38 of the Complaint, Defendants deny the allegations contained therein.
- 39. In answering paragraph 39 of the Complaint, Defendants deny the allegations contained therein.
- 40. In answering paragraph 40 of the Complaint, Defendants deny the allegations contained therein.
- 41. In answering paragraph 41 of the Complaint, Defendants deny the allegations contained therein.

SECOND CAUSE OF ACTION (Third-Party Beneficiary to the Contract)

- 42. In answering paragraph 42 of the Complaint, Defendants incorporate and re-assert all admissions, denials, and allegations contained in previous paragraphs as if fully set forth herein.
- 43. In answering paragraph 43 of the Complaint, Defendants deny the allegations contained therein.
- 44. In answering paragraph 44 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 45. In answering paragraph 45 of the Complaint, Defendants deny the allegations contained therein.
- 46. In answering paragraph 46 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.

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- 47. In answering paragraph 47 of the Complaint, Defendants neither admit or deny the allegations contained therein as the allegations relate to an entity other than this answering Defendant and this answering Defendants are without knowledge or information to form a belief as to the truth of the allegation and leaves Plaintiffs to their proof.
- In answering paragraph 48 of the Complaint, to the extent Plaintiff purports to 48. reference a written document, the written document is the best evidence and speaks for itself. To the extent the allegations are inconsistent with the documents, those allegations are denied.
- 49. In answering paragraph 49 of the Complaint, Defendants deny the allegations contained therein.
- In answering paragraph 50 of the Complaint, Defendants neither admit or deny 50. the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- In answering paragraph 51 of the Complaint, Defendants deny the allegations 51. contained therein.
- In answering paragraph 52 of the Complaint, Defendants deny the allegations 52. contained therein.
- In answering paragraph 53 of the Complaint, Defendants neither admit or deny 53. the allegations contained therein as the allegations relate to an entity other than this answering Defendant and this answering Defendants are without knowledge or information to form a belief as to the truth of the allegation and leaves Plaintiffs to their proof.
- In answering paragraph 54 of the Complaint, Defendants deny the allegations 54. contained therein.
- In answering paragraph 55 of the Complaint, Defendants deny the allegations 55. contained therein.
- In answering paragraph 56 of the Complaint, Defendants deny the allegations 56. contained therein.

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57. In answering paragraph 57 of the Complaint, Defendants deny the allegations contained therein.

THIRD CAUSE OF ACTION (Negligent Misrepresentation)

- 58. In answering paragraph 58 of the Complaint, Defendants incorporate and re-assert all admissions, denials, and allegations contained in previous paragraphs as if fully set forth herein.
- 59. In answering paragraph 59 of the Complaint, Defendants admit the allegations contained therein.
- 60. In answering paragraph 60 of the Complaint, to the extent Plaintiff purports to reference a written document, the written document is the best evidence and speaks for itself. To the extent the allegations are inconsistent with the documents, those allegations are denied.
- 61. In answering paragraph 61 of the Complaint, to the extent Plaintiff purports to reference a written document, the written document is the best evidence and speaks for itself. To the extent the allegations are inconsistent with the documents, those allegations are denied.
- 62. In answering paragraph 62 of the Complaint, Defendants neither admit or deny the allegations contained therein for the reason that Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations and leave Plaintiffs to their proof.
- 63. In answering paragraph 63 of the Complaint, Defendants admit only to those legal duties imposed by law, under the circumstances of this case, and to no others.
- In answering paragraph 64 of the Complaint, Defendants deny the allegations 64. contained therein.
- 65. In answering paragraph 65 of the Complaint, Defendants deny the allegations contained therein.

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66.	In answering paragraph 66 of the Complaint, Defendants deny the allegations
contained the	erein.

- 67. In answering paragraph 67 of the Complaint, Defendants deny the allegations contained therein.
- 68. In answering paragraph 68 of the Complaint, Defendants deny the allegations contained therein.
- 69. In answering paragraph 69 of the Complaint, Defendants deny the allegations contained therein.
- In answering paragraph 70 of the Complaint, Defendants deny the allegations 70. contained therein.
- In answering paragraph 71 of the Complaint, Defendants deny the allegations 71. contained therein.

FOURTH CAUSE OF ACTION (Breach of Statutory Duty to Disclosure Material Facts)

- 72. In answering paragraph 72 of the Complaint, Defendants incorporate and re-assert all admissions, denials, and allegations contained in previous paragraphs as if fully set forth herein.
- In answering paragraph 73 of the Complaint, to the extent that Plaintiffs' 73. allegations purport to recite to Nevada statutes, the statutes are the best evidence and speak for themselves. To the extent the allegations are inconsistent with the statutes, those allegations are denied.
- In answering paragraph 74 of the Complaint, Defendants admit the allegations 74. contained therein.
- 75. In answering paragraph 75 of the Complaint, to the extent Plaintiff purports to reference a written document, the written document is the best evidence and speaks for itself. To the extent the allegations are inconsistent with the documents, those allegations are denied.

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In answering paragraph 76 of the Complaint, to the extent Plaintiff purports to

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AFFIRMATIVE DEFENSES

Desert Appraisals, LLC and Travis T. Gliko ("Defendants"), by and through their attorneys of record, the Law Office of LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C., submit their Affirmative Defenses to Plaintiffs' Complaint as follows:

First Affirmative Defense

Plaintiffs fail to state a claim against Defendant upon which relief may be granted.

Second Affirmative Defense

Plaintiffs fail to mitigate damages, if any.

Third Affirmative Defense

Plaintiffs' claims are barred in whole or in part by the Doctrine of Laches.

Fourth Affirmative Defense

Plaintiffs' claims are barred in whole or in part by the Doctrine of Unclean Hands.

Fifth Affirmative Defense

Defendants were not the proximate cause of Plaintiffs' alleged damages.

Sixth Affirmative Defense

Defendants assert an affirmative defense that Plaintiffs' alleged damages may have been caused or contributed to by the acts or omissions of Plaintiffs and/or other persons or parties, including Plaintiffs, thereby eliminating or reducing liability of these answering Defendants under comparative fault principles.

Seventh Affirmative Defense

Plaintiffs are barred from asserting any claim against these answering Defendants because the alleged injuries and damage, if any, were the result of intervening, superseding conduct, omissions and/or actions by others, including Plaintiffs.

Eighth Affirmative Defense

Plaintiffs have not suffered a cognizable legal injury.

Ninth Affirmative Defense

Defendants employed the services of an attorney to defend this action and should be allowed a reasonable sum for attorneys' fees with associated costs incurred in this action.

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Tenth Affirmative Defense

Defendants did not make a false material representation of fact and, if they did make a false material representation, which Defendants deny, they did not make it with the intent to deceive or induce Plaintiffs to act in reliance.

Eleventh Affirmative Defense

Defendants were not negligent and their conduct did not fall below the standard of care.

Twelfth Affirmative Defense

Defendants deny each and every allegation of the Complaint, as well as Plaintiffs' prayer for relief, not specifically admitted or otherwise pled to herein.

Thirteenth Affirmative Defense

There is no causal connection between Defendants' actions and/or alleged inactions and Plaintiffs' alleged damages, if any.

Fourteenth Affirmative Defense

Plaintiffs' claims are barred by the applicable statute of limitations.

Fifteenth Affirmative Defense

Defendants performed accurate measurements of the subject property.

Sixteenth Affirmative Defense

Defendants' appraisal of the subject property was reasonable.

Seventeenth Affirmative Defense

Defendants' appraisal of the subject property was fair.

Eighteenth Affirmative Defense

Defendants' appraisal was reviewed and approved by the lender.

Nineteenth Affirmative Defense.

The subject property was a model home and contained many upgrades. Thus, it was unique to the community.

Twentieth Affirmative Defense

Pursuant to NRCP 8 and 11, all possible affirmative defenses may not have been alleged herein insofar as sufficient facts were not available after reasonable inquiry upon the

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filing of this Answer to the Complaint, and Defendants reserve the right to amend their Answer to allege additional affirmative defenses as subsequent investigation warrants.

WHEREFORE, Defendants pray for judgment as follows:

- 1. That the Court find no cause of action in favor of Plaintiffs and that Plaintiffs take nothing based on the allegations in their Complaint;
 - That the Complaint be dismissed with prejudice;
 - That the Court award Defendants' reasonable attorneys' fees and costs of suit;
 and
 - 4. For such other and further relief as this Court may deem just and proper. DATED this 21st day of March, 2016.

LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

By:

JOSEPH P. GARIN, ESQ. (NV Bar No. 6653) STEPHEN G. KEIM, ESQ. (NV Bar No. 11621) 9900 Covington Cross Drive, Ste. 120

Las Vegas, Nevada 89144 (702) 382-1500 -phone (702) 382-1512- fax igarin@lipsonneilson.com sanderson@lipsonneilson.com

Attorneys for Defendants Desert Appraisals, LLC and Travis Gliko

Lipson, Neilson, Cole, Seltzer & Garin, P.C.

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CERTIFICATE OF SERVICE

I hereby certify that on the 21st day of March, 2016, service of the foregoing **DESERT APPRAISALS, LLC AND TRAVIS T. GLIKO'S ANSWER AND AFFIRMATIVE DEFENSES TO PLAINTIFFS' COMPLAINT** was made pursuant to NRCP 5(b) and Administrative Order 14-2, electronically transmitted to the Clerk's Office using the Odyssey E-File & Serve system for filling and transmittal to the following Odyssey E-file & Serve registrants:

David J. Winterton, Esq.
Tennille K. Pereira, Esq.
DAVID J. WINTERTON & ASSOC.
1140 N. Town Center Dr., Ste. 120
Las Vegas, NV 89144
david@davidwinterton.com
tenille@davidwinterton.com
Attorneys for Plaintiffs

An Employee of

LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

	3	skeim@lipsonneilson.com	.C.			
	7	Attorneys for Defendants Desert Appraisals, LLC and Travis T. Gliko				
	8	DISTRICT COURT				
	9	CLARK COUNTY, NEVADA				
(702) 382-1500 - Fax: (702) 382-5152	10 11	JAMES A. BOESIGER, an individual,	CASE NO.: A-15-725567-C DEPT. NO.: IX			
	12	m) - to stee				
	13)	INITIAL APPEARANCE FEE			
	14	DESERT APPRAISALS, LLC, a Nevada	DISCLOSURE			
	15	Limited-Liability Company, TRAVIS T.				
	16	Defendants.				
	17	Pursuant to NRS Chapter 19, as amended by Senate Bill 106, filing fees are submitted				
	18	for parties appearing in the above entitled action as i	for parties appearing in the above entitled action as indicated below:			
	19	Defendant, DESERT APPRAISALS, LLC:	\$ 223.00			
	20	Additional Defendant, TRAVIS T. GLIKO:	30.00			
	21	TOTAL REMITTED:	\$ 253.00			
	22	DATED this 21 st day of March, 2016.				
23		LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.				
	24	-2 7/-				
	25	By: JOSEPHP. GARIN, ESQ. (NV Bar No. 6653)				
:	26	9900 Covingto	KEIM, ESQ. (NV Bar No. 11621) on Cross Drive, Ste. 120			
2	27	Las Vegas, Nevada 89144 (702) 382-1500 -phone				
2	28	(702) 382-151 Attorneys for E Travis Gliko	Defendants Desert Appraisals, LLC and			

Lipson, Neilson, Cole, Seltzer & Garin, P.C.

Las Vegas, Nevada 89144 (702) 382-1500 - Fax: (702) 382-5152 **CERTIFICATE OF SERVICE**

I hereby certify that on the 21st day of March, 2016, service of the foregoing **INITIAL APPEARANCE FEE DISCLOSURE** was made pursuant to NRCP 5(b) and Administrative Order 14-2, electronically transmitted to the Clerk's Office using the Odyssey E-File & Serve system for filing and transmittal to the following Odyssey E-file & Serve registrants:

David J. Winterton, Esq.
Tennille K. Pereira, Esq.
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Attorneys for Plaintiffs

An Employee of

LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

Steven D. Grierson CLERK OF THE COURT 1 LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C. JOSEPH P. GARIN, ESQ. 2 Nevada Bar No. 6653 ERIC N. TRAN, ESQ. 3 Nevada Bar No. 11876 9900 Covington Cross Drive, Suite 120 4 Las Vegas, Nevada 89144 (702) 382-1500 - Phone (702) 382-1512 - Fax 5 igarin@lipsonneilson.com 6 etran@lipsonneilson.com Attorneys for Defendants 7 Dessert Appraisals, LLC and Travis T. Gliko 8 DISTRICT COURT 9 **CLARK COUNTY, NEVADA** 10 Lipson, Neilson, Cole, Seltzer & Garin, P.C. 11 JAMES A. BOESIGER, an individual; Case No.: A-15-725567-C MARIA S. BOESIGER, an individual, 12 Dept. No.: IX 9900 Covington Cross Drive, Sulte 120 Las Vegas, Nevada 89144 (702) 382-1500 FAX: (702) 382-1512 13 Plaintiffs, VS, **DEFENDANTS' MOTION TO STRIKE** 14 **PLAINTIFFS' DESIGNATED EXPERT** DESERT APPRAISALS, LLC, a Nevada **CRAIG JIU** 15 Limited-Liability Company; TRAVIS T. GLIKO, an individual; DOES I-X, inclusive; [DISCOVERY COMMISSIONER] 16 ROE CORPORATIONS XI-XX, inclusive. Date: 17 Defendants, Time: 18 19 20 21 22 23 24 25 26

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Defendants Dessert Appraisals, LLC and Travis T. Gliko, by and through their attorneys of record LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C. hereby submits this Motion to Strike Plaintiffs' Designated Expert Craig Jiu. This Motion is made and based on the following Memorandum of Points and Authorities and the Declaration of Eric N. Tran.

DATED this 16th day May, 2017.

LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

/s/ Eric Tran

By:

JOSEPH P. GARIN, ESQ.
Nevada Bar No. 6653
ERIC N. TRAN, ESQ.
Nevada Bar No. 11876
9900 Covington Cross Drive, Suite 120
Las Vegas, NV 89144

Attorney for Defendants Dessert Appraisals, LLC and Travis T. Gliko

NOTICE OF MOTION

TO: ALL PARTIES AND THEIR COUNSEL OF RECORD:

YOU, AND EACH OF YOU, WILL PLEASE TAKE NOTICE that counsel for Defendants Dessert Appraisals, LLC and Travis T. Gliko will bring the foregoing DEFENDANTS' MOTION TO STRIKE PLAINTIFFS' DESIGNATED EXPERT CRAIG JIU on for hearing before the above-entitled Court, on the 16 day of JUNE ______, 2017, at the hour of 9:00A ______, ____.m. in Department IX, at the Reginal Justice Center, 200 Lewis Ave, Las Vegas, NV 89101, or as soon thereafter as counsel may be heard.

DATED this 16th day May, 2017.

LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

/s/ Eric Tran

By:

JOSEPH P. GARIN, ESQ.
Nevada Bar No. 6653
ERIC N. TRAN, ESQ.
Nevada Bar No. 11876
9900 Covington Cross Drive, Suite 120
Las Vegas, NV 89144
Attorney for Defendants Dessert Appraisals, LLC and Travis T. Gliko

DECLARATION OF ERIC N TRAN IN SUPPORT OF DEFENDANTS' MOTION TO STRIKE PLAINTIFFS' DESIGNATED EXPERT CRAIG JIU

Declarant, ERIC N. TRAN, being first duly sworn, deposes and states as follows:

- 1) I am an attorney duly licensed to practice law in the State of Nevada.
- I am an associate attorney at the Las Vegas office of Lipson, Neilson, Cole, Seltzer & Garin, P.C.
- 3) On July 29, 2016, Plaintiffs served their "Designation of Expert Witness Craig Jiu." See Exhibit A. The Designation was one page long and completely failed to comply with the requirements of NRCP 16.1(a)(2). For example, the Designation did not contain a report of any opinions and the basis and reasons therefore. The Designation did not contain the data or other information relied on by Craig Jiu. The Designation did not contain any exhibits to be used as a summary of or support for the opinions. The Designation did not contain the qualifications of Craig Jiu. The Designation did not include a list of all publications authored by the witness within the preceding 10 years. The Designation did not contain the compensation to be paid for the study and testimony. The Designation also did not contain a listing of any other cases in which the witness has testified as an expert at trial or by deposition within the preceding four years.
- 4) On April 21, 2017, I spoke with Plaintiffs' counsel, David Winterton and informed him of the deficiencies in his "Designation of Expert Witness Craig Jiu." <u>See</u> **Exhibit B.** Mr. Winterton then informed me that he would serve his withdrawal of his expert by April 26, 2017.
- 5) As of today's date, I have not heard back from Mr. Winterton and Mr. Winterton has failed to serve his withdrawal of his expert witness Craig Jiu.

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6) I declare under penalty of perjury under the laws of the State of Nevada that the foregoing is true and correct.

Executed this 16th day of May, 2017

ERIC N. TRAN

Las Vegas, Nevada 89144 (702) 382-1500 FAX: (702) 382-1512

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MEMORANDUM OF POINTS AND AUTHORITIES

NRCP 16.1(a)(2) provides that an expert disclosure must "be accompanied by a written report prepared and signed by the witness . . . The report shall contain a complete statement of all opinions to be expressed and the basis and reasons therefor; the data or other information considered by the witness in forming the opinions; any exhibits to be used as a summary of or support for the opinions; the qualifications of the witness, including a list of all publications authored by the witness within the preceding 10 years; the compensation to be paid for the study and testimony; and a listing of any other cases in which the witness has testified as an expert at trial or by deposition within the preceding four years."

Here, Plaintiffs' expert designation completely fails to comply with any of the requirements NRCP 16.1(a)(2) as it is a one page document that only identifies the name of Plaintiffs' alleged expert as Craig Jiu. See Exhibit A. For example, the Designation did not contain a report of any opinions and the basis and reasons therefore. The Designation did not contain the data or other information relied on by Craig Jiu. The Designation did not contain any exhibits to be used as a summary of or support for the opinions. The Designation did not contain the qualifications of Craig Jiu. The Designation did not include a list of all publications authored by the witness within the preceding 10 years. The Designation did not contain the compensation to be paid for the study and testimony. The Designation also did not contain a listing of any other cases in which the witness has testified as an expert at trial or by deposition within the preceding four years.

Because Plaintiffs failed to comply with NRCP 16.1(a)(2), Plaintiffs' expert disclosure should be stricken and Plaintiffs should not be permitted to call Craig Jiu as an expert witness in this matter.

Based on the foregoing, Defendants request that this Court Strike Plaintiffs' expert disclosure.

Dated this 16th day of May, 2017.

LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

/s/ Eric Tran

By: JOSEPH P. GARIN, ESQ. Nevada Bar No. 6653 ERIC N. TRAN, ESQ. Nevada Bar No. 11876 9900 Covington Cross Drive, Suite 120 Las Vegas, NV 89144 Attorney for Defendants Dessert Appraisals, LLC and Travis T. Gliko

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Lipson, Neilson, Cole, Seltzer & Garin, P.C. 9900 Covington Cross Drive, Suins 120 Las Vegas, Nevada 89144 (702) 382-1500 FAX: (702) 382-1512

CERTIFICATE OF SERVICE

The undersigned hereby certifies that service of the foregoing **DEFENDANTS**' **MOTION TO STRIKE PLAINTIFFS' DESIGNATED EXPERT CRAIG JIU**, was made this 16th day of May, 2017 by electronic service on the parties registered to receive such service via Wiznet/Odyssey and by placing a true and correct copy of the same in the U.S. mail, postage prepaid and addressed as follows:

David J. Winterton, Esq. DAVID J. WINTERTON & Assoc. 1140 N. Town Center Dr., Ste. 120 Las Vegas, NV 89144 david@davidwinterton.com Attorneys for Plaintiffs

/s/ Kim Glad

An Employee of LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

EXHIBIT A

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	1	07/2 9 /2016 04:56:17 PM
1	DAVID J. WINTERTON, ESQ.	·
2	Nevada Bar No. 004142 DAVID J. WINTERTON & ASSOCIATES, 1	LTD.
3	1140 N. Town Center Drive, Suite 120 Las Vegas, Nevada 89144 Phone: (702) 363-0317	
4	Facsimile: (702) 363-1630	·
5	Email: david@davidwinterton.com Attorneys for Plaintiffs	
6	DISTRI	CT COURT
7	CLARK COL	UNTY, NEVADA
. 8 . 9	JAMES A. BOESIGER, an individual,) MARIA S. BOESIGER, an individual)	Case No.:Case No. A-15-725567-C
•	· Plaintiffs,)	
10) vs.)	
11) DESERT APPRAISALS, LLC a Nevada)	
12	Limited-Liability Company, TRAVIS T.	•
13	GLIKO, an individual; DOÉS I-X inclusive) ROE CORPORATIONS XI-XX inclusive)	· · · · · · · · · · · · · · · · · · ·
14	Defendants.)	[Arbitration Exempt - amount of damages in excess of \$50,000.00]
15		THE CALLESS OF ADOPTOOLS OF

DESIGNATION OF EXPERT WITNESS CRAIG JIU

COMES NOW, Plaintiffs, by and though their counsel, David J. Winterton & Associates, hereby files this Designation of Craig E. Jiu. He is designated to discuss the errors in the appraisal of the Defendant in this case. The report shall contain a complete statement of all opinions to be expressed and the basis and reasons therefor. Attached is also the data or other information considered by the witness in forming the opinions.

Dated this 27 day of July, 2016.

Hours In

Nevada Bar No. 004142

DAVID J. WINTERTON & ASSOC., LTD. 1140 N. Town Center Drive, Suite 120

Las Vegas, Nevada 89144

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EXHIBIT B

Eric Tran

From:

Eric Tran

Sent:

Friday, April 21, 2017 9:02 AM

To:

'David Winterton'

Cc:

Kim Glad; Ashley Scott-Johnson; Darnell Lynch; Joe Garin

Subject:

RE: Boesinger v. Desert Appraisal.

David,

There is a typo on my last email. Per our conversation, you will serve your official withdrawal of your expert Craig Jiu by next Wednesday APRIL 26, 2017.

Eric Tran

From: Eric Tran

Sent: Friday, April 21, 2017 8:52 AM

To: 'David Winterton' <david@davidwinterton.com>

Cc: Kim Glad <kglad@lipsonneilson.com>; Ashley Scott-Johnson <AScott-Johnson@lipsonneilson.com>; Darnell Lynch

<DLynch@lipsonneilson.com>; Joe Garin <JGarin@lipsonneilson.com>

Subject: Boesinger v. Desert Appraisal.

Mr. Winterton,

Per our conversation today, you agreed that you will be withdrawing your July 29, 2016 designation of Craig Jiu as your expert in this case. You also stated that you will be serving your official withdrawal of your expert by next Wednesday July 26, 2017.

Thank you

Eric Tran

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DAVID J. WINTERTON & ASSOCIATES, LTD 1140 No. Town Center Drive, Suite 120

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CERTIFICATE OF SERVICE

I HEREBY CERTIFY that I served via Electronic Service the foregoing WITHDRAW OF DESIGNATION OF EXPERT WITNESS CRAIG JIU on the day of May, 2017 addressed as follows:

Eric Tran, Esq.
LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.
Nevada Bar N. 011876
9900 Covington Cross Drive, Ste. 120
Las Vegas, Nevada 89144
Eric N. Tran . (etran@lipsogneilson.com)

Employee of DAVID J. WINTERTON & ASSOC., LTD.

I:\DJW\8680#1_Boesiger\withdraw.expert.designation.wpd

10/25/2017 4:18 PM Steven D. Grierson CLERK OF THE COURT 1 LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C. JOSEPH P. GARIN, ESQ. 2 Nevada Bar No. 6653 ERIC N. TRAN, ESQ. 3 Nevada Bar No. 11876 9900 Covington Cross Drive, Suite 120 4 Las Vegas, Nevada 89144 (702) 382-1500 - Phone (702) 382-1512 - Fax 5 igarin@lipsonneilson.com 6 etran@lipsonneilson.com 7 Attomeys for Defendants 8 DISTRICT COURT 9 **CLARK COUNTY, NEVADA** 10 Lipson, Neilson, Cole, Seltzer & Garin, P.C. 11 JAMES A. BOESIGER, an individual, Case No.: A-15-725567-C MARIA S. BOESIGER, an individual, Dept. No. 24 12 **DEFENDANTS DESERT APPRAISALS,** Plaintiffs, 9900 Covington Cross Drive, Suite 120 Las Vegas, Nevada 89144 (702) 382-1500 FAX: (702) 382-1512 13 LLC AND TRAVIS GLIKO'S MOTION FOR SUMMARY JUDGMENT VS, 14 DESERT APPRAISALS, LLC, a Nevada Date: 15 Limited-Liability Company, TRAVIS T. Time: GLIKO, an individual; DOES I-X, inclusive: 16 ROE CORPORATIONS XI-XX, inclusive. 17 Defendants. 18 Defendants Desert Appraisals, LLC and Travis T. Gliko, by and through their 19 attorneys of record LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C. hereby 20 submits this Motion for Summary Judgement on Plaintiffs' Complaint. 21 III22 111 23 III24 III25 111 26 /// 27 /// 28 Page 1 of 21

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This Motion is made and based upon the following Memorandum of Points and Authorities, the papers and pleadings on file, and any oral arguments that this Court may entertain.

DATED this 25th day of October, 2017.

LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

/s/ Eric N. Tran

By:

JOSEPH P. GARIN, ESQ. (Bar No. 6653) ERIC N. TRAN, ESQ. (Bar No. 11876) 9900 Covington Cross Drive, Suite 120 Las Vegas, Nevada 89144

Attorneys for Defendants

NOTICE OF MOTION

TO: ALL INTERESTED PARTIES AND THEIR RESPECTIVE COUNSEL

PLEASE TAKE NOTICE that Defendants Travis Gliko and Desert Appraisals' Motion for Summary Judgment will come on for hearing before the above-entitled Court on the 05 day of Dec. , 2017 in in Dept. XXIV at 9:00am or as soon thereafter as counsel may be heard.

DATED this 25th day October, 2017.

LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

/s/ Eric N. Tran

By: __

JOSEPH P. GARIN, ESQ. (Bar No. 6653) ERIC N. TRAN, ESQ. (Bar No. 11876) 9900 Covington Cross Drive, Suite 120 Las Vegas, Nevada 89144

Attorneys for Defendants

MEMORANDUM OF POINTS AND AUTHORITIES

I. <u>INTRODUCTION</u>

Summary Judgment should be granted in favor of Defendants Desert Appraisal, LLC and Travis Gliko (collectively referred to as "Defendants") against Plaintiffs Maria and James Boesiger's (collectively referred to as "Plaintiffs") Complaint as a matter of law. Plaintiffs' Complaint against Defendants alleges that Defendants committed professional negligence when Defendants improperly conducted an appraisal of Plaintiffs' Property. Because Plaintiffs allege professional negligence, Plaintiffs were required to designate an expert to establish the standard of care, and breach of that standard of care. Plaintiffs however, failed to designate an expert to support their claim for professional negligence. Thus, Plaintiffs will not be able to establish their claim for professional negligence as a matter of law.

Consequently, because Plaintiffs' claims for negligent misrepresentation, and breach of statutory duty to disclose material facts are all premised on their professional negligence claim, these derivative claims also fails as a matter of law. Finally, Plaintiffs' cause of action for breach of the third-party beneficiary contract fails as a matter of law because Plaintiffs were not intended beneficiaries under Defendants' appraisal report.

II. UNDISPUTED FACTUAL BACKGROUND

On September 26, 2013, Plaintiffs entered into a Purchase Agreement to purchase real property located at 5015 Adrian Fog Avenue, Las Vegas, Nevada 89141 ("the Property"). See Purchase Agreement at Exhibit A. As part of the agreement, Plaintiffs made an initial offer of \$337,000.00 contingent on Plaintiffs' obtaining a loan in the amount of \$325,205.00 from the lender, Guild Mortgage, Inc. Id. at DA000004. After Plaintiffs' initial offer of \$337,000.00 to purchase the property was accepted by the Seller, Guild Mortgage hired Defendants to conduct an appraisal on the Property. See Exhibit B Order Report at DA000001. On October 9, 2013, Defendant Gliko conducted an appraisal of the Property. See Appraisal Report attached as Exhibit C. According to the Appraisal Report, Defendant Gliko appraised the Property at \$340,000.00. See Id. Page 3 of 21

Las Vegas, Nevada 89144 (702) 382-1500 FAX: (702) 382-1512

at DA000068. The Property was also appraised at having 3,002 square feet of gross living area. Id. at DA000068. After obtaining the loan, on or about November 12, 2013, Plaintiffs closed on the Property. See Exhibit A at DA000006.

On October 2, 2015, Plaintiffs filed a Complaint against Defendants asserting claims for (1) Professional Negligence; (2) Breach of Third Party Beneficiary Contract; (3) Negligent Misrepresentation; and (4) Breach of the Statutory Duty to Disclose Material Facts pursuant to NRS 645C.470.

Plaintiffs' Complaint stems from Plaintiff Maria Boesiger's belief that "Defendants did an appraisal on the Property that was completely wrong" and that "Defendants used the wrong model to create their appraisal." See Complaint at ¶ 18. The Complaint also alleges that Defendants appraised the Property at 400-500 square feet higher than the actual size of the Property. Id. at ¶ 19. Plaintiffs allege that Defendants' wrong appraisal of the Property resulted in Plaintiffs paying \$337,000.00 for the Property and required Plaintiffs to obtain a larger loan to purchase the Property. <u>Id.</u> at \P 20.

On July 29, 2016, Plaintiffs' served their designation of expert witness naming appraiser Craig Jiu as their expert. See Exhibit D. Plaintiffs stated that Mr. Jiu was designated to discuss the errors in the Defendants' appraisal. Id. However, Plaintiffs' expert disclosure did not contain an expert report regarding the statements or opinions of Mr. Jiu or the data or other information that Mr. Jiu relied upon. Id. Instead, Plaintiffs' "designation of expert witness Craig Jiu" was a one-page document simply stating that Plaintiffs designated Craig Jiu as an expert. Id. On May 22, 2017, Plaintiffs withdrew their Expert Designation of Craig Jiu after Defendants filed a Motion to Strike Plaintiffs' Expert Designation. See Exhibit E. The deadline for expert disclosures was June 8, 2017, and Plaintiffs never disclosed another expert to support their case. Defendants now submit this Motion for Summary Judgment.

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III. LEGAL ARGUMENT

A. THE LEGAL STANDARD FOR MOTIONS FOR SUMMARY JUDGMENT

Summary judgment is appropriate when the pleadings, depositions, answers to interrogatories, admissions, and affidavits, if any, that are properly before the court demonstrate that no genuine issue of material fact exists, and the moving party is entitled to judgment as a matter of law. NRCP 56(c), Wood v. Safeway, Inc., 121 Nev. 724, 729, 121 P.3d 1026, 1029 (2005). When reviewing a motion for summary judgment, the evidence, and any reasonable inferences drawn from it, must be viewed in a light most favorable to the nonmoving party. Lipps v. Southern Nevada Paving, 116 Nev. 497, 498, 998 P.2d 1183, 1184 (2000).

While the pleadings and other proof must be construed in a light most favorable to the nonmoving party, that party bears the burden to "do more than simply show that there is some metaphysical doubt" as to the operative facts in order to avoid summary judgment being entered in the moving party's favor. Wood, 121 Nev. at 732, 121 P.3d at 1031. The nonmoving party "must, by affidavit or otherwise, set forth specific facts demonstrating the existence of a genuine issue for trial or have summary judgment entered against him." Id. A factual dispute is genuine when the evidence is such that a rational trier of fact could return a verdict for the nonmoving party. Id. The nonmoving party "is not entitled to build a case on the gossamer threads of whimsy, speculation, and conjecture." Id.

Further, "[w]here an essential element of a claim for relief is absent, the facts, disputed or otherwise, as to other elements are rendered immaterial and summary judgment is proper." <u>Bulbman Inc. v Nevada Bell</u>, 108 Nev. 105, 111, 825 P.2d at 592 (1992)."

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B. THE LEGAL STANDARD TO ESTABLISH PROFESSIONAL NEGLIGENCE

1) General Principals of Negligence

In order to establish a prima facie case of negligence, a plaintiff must establish four elements: "(1) the existence of a duty of care, (2) breach of that duty, (3) legal causation, and (4) damages." Sanchez ex rel. Sanchez v. Wal-Mart Stores, Inc., 125 Nev. 818, 824, 221 P.3d 1276, 1280 (2009).

2) Negligence by Licensed Professionals

When a claim of negligence is based on an allegation that a professional was negligent, the plaintiff must show that the professional's conduct fell below the standard of care associated with that profession. See Redden v. SCI Colo, Funeral Servs., Inc., 38 P.3d 75, 80–81 (Colo.2001). For those practicing a profession involving specialized knowledge or skill, the applicable standard of care generally requires the actor to possess a standard minimum of special knowledge and ability and to exercise reasonable care in a manner consistent with members of the profession in good standing. Hice v. Lott, 223 P.3d 139, 143 (Colo. App. 2009).

This means that a plaintiff in a professional malpractice action is required to provide expert testimony to establish defendant's standard of care because ordinary persons are not conversant with it. Daniel, Mann, Johnson & Mendenhall v. Hilton Hotels Corp., 98 Nev. 113, 115, 642 P.2d 1086, 1087 (1982); Tommy L. Griffin Plumbing & Heating Co. v. Jordan, Jones & Goulding, Inc., 351 S.C. 459, 570 S.E.2d 197, 203 (S.C.Ct.App. 2002); Hice, 223 P.3d at 143.

In Nevada, the general rule governing the admissibility of expert testimony is NRS. 50.275, which states:

If scientific, technical or other specialized knowledge will assist the trier of fact to understand the evidence or to determine a fact in issues, a witness qualified as an expert by special knowledge, skill, experience, training, or education may testify to matters within the scope of such knowledge.

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9900 Covington Cross Drive, Suite 120 Las Vegas, Nevada 89144 (702) 382-1500 FAX: (702) 382-1512 23 24

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The Nevada Supreme Court discussed NRS 50.275 in Hallmark v. Eldridge, shedding light on various aspects of the statute. Hallmark v. Eldridge, 124 Nev. 492, 189 P.3d 646, 650 (2008). In Hallmark, the Court held that a witness may testify as an expert if (1) the witness is "qualified in an area of 'scientific, technical or other specialized knowledge' (the qualification requirement);" (2) the expert's "specialized knowledge must 'assist the trier of fact to understand the evidence or to determine a fact in issue' (the assistance requirement);" and (3) the expert's testimony is "limited 'to matters within the scope of [the expert's specialized] knowledge' (the limited scope requirement)." Id. 124 Nev. at 498, 189 P.3d at 650 (quoting NRS 50.275).

Before a person may testify as an expert pursuant to NRS 50.275, the District Court must first determine whether he or she is qualified in an area of scientific, technical, or other specialized knowledge. Id., 124 Nev. at 499, 189 P 3d. at 651, In determining whether a person is properly qualified, the court should consider the following factors: "(1) formal schooling and academic degrees, (2) licensure, (3) employment experience, and (4) practical experience and specialized training." Id.

Expert testimony is unnecessary only in such cases where the relevant standard of care does not require specialized or technical knowledge. See Am. Family Mut. Ins. Co. v. Allen, 102 P.3d 333, 343 (Colo.2004); see also White v. Jungbauer, 128 P.3d 263, 264 (Colo.App.2005) (expert testimony is not required if the subject matter of a professional negligence claim lies within the ambit of common knowledge of ordinary persons).; <u>Daniel</u>, 98 Nev.at 115, 642 P.2d at 1087.

3) Real Estate Appraisers as Professionals

In 1989, Congress passed comprehensive legislation, the Financial Institutions Reform, Recovery, and Enforcement Act of 1989, to address problems created by the savings and loan failures of the 1980s. The failures of these financial institutions were caused, in part, by "faulty and fraudulent" appraisals of real estate collateral that undercut the financial stability of these lenders. H. Rep. No. 101-54(I), at 311 (1989). To address this causative factor, Congress established certain requirements for real Page 7 of 21

11 12 9900 Covington Cross Drive, Sulte 120 Las Vegas, Nevada 89144 (702) 382-1500 FAX: (702) 382-1512 13 14 15 16 17 18 19 20 21 22 23 24

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estate appraisals connected to federally related transactions, including mandating that real estate appraisals be conducted "in accordance with uniform standards, by individuals whose competency has been demonstrated and whose professional conduct will be subject to effective supervision." 12 U.S.C. § 3331.

Nevada also subject appraisers to the rigorous requirements and controls associated with licensed professions. Specifically, real estate appraisers are subject to a variety of requirements, and, based on their training and experience, must be certified, licensed, or registered. See NAC 645C.235 (licensure as residential appraiser), NAC 645C.240 (Certification as residential appraiser), NAC645C.243 (certification as general appraiser). For example, NAC 645C.237, which governs certification as residential appraiser, mandates that an applicant possess the following course of instruction and higher education requirements:

- 1. A course of instruction for an applicant for a certificate as a residential appraiser must:
 - (a) Consist of at least the following:
 - (1) Thirty hours of instruction on basic appraisal principles;
 - (2) Thirty hours of instruction on basic appraisal procedures;
 - (3) Fifteen hours of instruction in the National USPAP Course;
- (4) Fifteen hours of instruction on residential market analysis and analysis of the highest and best use of real estate;
- (5) Fifteen hours of instruction on residential appraiser valuation of a site and cost approach;
- (6) Thirty hours of instruction on residential sales comparison and income approaches:
- (7) Fifteen hours of instruction on residential report writing and case studies;
 - (8) Fifteen hours of instruction on statistics, modeling and finance;
- (9) Fifteen hours of instruction on advanced residential applications and case studies:
- (10) Three hours of instruction on the laws of this State governing appraisals: and
- (11) Twenty hours of instruction in elective courses relating to appraisals.
- An applicant for a certificate as a residential appraiser must hold a bachelor's degree or higher from an accredited college or university.

See NAC 645C.237.

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An Appraiser's work is governed by rules and regulations issued by the Nevada Real Estate Division. Appraisers may also be disciplined, or have their certification, license, or registration denied, suspended, or revoked for misconduct. See NAC 645C.405, NAC645C.700, NAC 645C.705, NAC 645C.710.

The Nevada Real Estate Division has also adopted the Uniform Standards of Professional Appraisal Practice ("USPAP") as the generally accepted standards of professional appraisal practice. See NAC 645C.400. The preamble to USPAP states that the purpose of the standards.

> is to promote and maintain a high level of public trust in appraisal practice by establishing requirements for appraisers. It is essential that appraisers develop and communicate their analyses, opinions, and conclusions to intended users of their services in a manner that is meaningful and not misleading.

Appraisal Foundation, Uniform Standards of Professional Appraisal Practice preamble (2008-2009 ed.).

Based on this comprehensive legislative structure, courts have ruled that a claim against a real estate appraiser for professional negligence is the type that does not fall within the common knowledge and requires an expert to establish the standard of care. See Hice, 223 P.3d at 144 (Colo.App.,2009); Brown v. Interbay Funding, LLC, 417 F.Supp.2d 573, 579-80 (D.Del. 2006); see also Timothy J. Harris, The Requirement of Expert Testimony in Appraisal Litigation, Appraisal J. 68-73 (Jan. 1992).

For example, in <u>Hice,</u> the Colorado Court of Appeals, affirmed a trial court granting a defendant's motion for summary judgment due to the plaintiff's failure to disclose an expert and held that absent expert testimony, ordinary persons cannot testify to the standard of care and what whether an appraiser breached the standard of care. See Hice, 223 P.3d at 149 (Stating "absent expert testimony, we are not persuaded that ordinary persons would understand what steps a reasonably prudent appraiser would take to ascertain the nature or physical characteristics of a structure that may be a mobile home or a modular home, what information such an appraiser is

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entitled to rely upon; and whether the appraisers' conduct was, or was not, consistent with those practices.")

In Brown, the court held that expert testimony was required to prove a claim for professional negligence against a real estate appraiser. See Brown, 417 F.Supp.2d at 579-80. In Brown, a mortgage applicant filed suit against an appraiser alleging inter alia, that defendant appraiser's negligence led to their failure to receive a mortgage loan. Id. at 575-76. There, the court held that, absent expert testimony, plaintiffs could not establish the duty of care owed by an appraiser or the alleged violations of professional standards, and therefore the court granted defendants' motion for partial summary judgment. ld.

- C. SUMMARY JUDGMENT SHOULD BE GRANTED IN FAVOR OF DEFENDANTS AS TO PLAINTIFFS' FIRST, THIRD, AND FOURTH CAUSE OF ACTION BECAUSE PLAINTIFFS' FAILURE TO DISCLOSE AN EXPERT WITNESS IS FATAL TO THEIR CASE
 - 1) Plaintiffs' First Cause of Action for Professional Negligence Fails as a Matter of Law Because Without an Expert They Cannot Establish The Existence of the Duty of Care, and Breach of that Duty.

In this case, Plaintiffs' Complaint is one of professional negligence against an appraiser. Defendant Travis Gliko is licensed as a Certified Residential Appraiser pursuant to NAC 645C.240. See Exhibit C at DA000081. As such, Plaintiffs were required to disclose an expert to testify to Defendants' alleged negligence. In fact, Plaintiffs are aware of this requirement that they need an expert as they attempted to designate appraiser Craig Jiu as their expert on July 29, 2016. See Exhibit D. According to Plaintiffs' designation, Mr. Jiu was designated to discuss the errors in the appraisal done by Defendants. Id. By originally designating Craig Jiu, Plaintiffs conceded that an expert was necessary to support their professional negligence claim against Defendants. As discussed above, Plaintiffs ultimately withdrew their designation of Craig Jiu after Defendants filed a Motion to Strike Plaintiffs' Designation due to

Plaintiffs' complete failure to comply with the expert disclosure requirements of NRS 16.1(a)(2). See Exhibit E. The deadline for expert disclosures have now passed and Plaintiffs never designated anyone else to serve as their expert. Thus, Plaintiffs have no evidence to establish the duty of care or evidence to support that their allegations that Defendants breached those duties.

2) Plaintiff Maria Boesiger Does Not Qualify as an Expert.

Instead, Plaintiffs are simply relying solely on Plaintiff Maria Boesiger's testimony and opinion to support their allegations of professional malpractice against Defendants. However, Maria Boesiger is not an expert as she lacks the education, training, and experience necessary to provide any testimony as to the standard of care of appraiser. With regards to her education, Maria Boesiger never graduated high school. Instead, she has a General Equivalency Diploma ("GED"). See Deposition of Maria Boesiger at Exhibit F at 13: 11-13.

Regarding her work experience, after obtaining her GED in 1977, she worked as a barber and a waitress. <u>Id.</u> at 13:14-14:11. Ms. Boesiger then passed her real estate exam sometime in May 2013 and worked at Wardley Real Estate from approximately May 2013 to January 2014 learning to become a Real Estate Agent. <u>See Id.</u> at 21:17-19; 22:15-23:6. During this short time, she never sold or closed any homes and instead only spoke with a couple trying to help them short sale their property. <u>Id.</u> at 23:12-21. For example, Ms. Boesiger testified as follows:

- Q. what was your position there at Wardley?
- A. I was learning to become an agent, so I had a mentor. We did door knocking, called people by the phone, expired For Sale By Owners, things like that.
- Q. Were you involved in any real estate transactions during that time — and that is a broad question, because I'm trying to understand what you did during

¹ Plaintiff James Boesiger testified at his deposition that he does not intent to testify at trial, and Plaintiffs do not list James Boesiger in their NRCP 16.1 Disclosure as a potential witness at trial. See Exhibit G.

this time period when you worked with Wardley. So were you involved in any type or transactions where you sold homes or . . .

A. I never — I never sold or closed anything. I spoke to a couple — a woman who was disabled, and trying to help them short sale their property; but again, I — I left the company eventually —

Id. 23:16-21.

In fact, Ms. Boesiger stated that she only worked on two transactions- the first being the short sale (discussed above), and the second being a condo sale. <u>Id.</u> at 24:13-16. With regards to the condo sale, Ms. Boesiger testified that her responsibilities limited to telephone related duties:

- Q. And that was your responsibility, or what task did you work on with the condo, with the in that condo transaction?
- A. It was mostly by telephone. Somebody was having trouble selling that. And I think the property was in California, so it was a referral I called that I referred to somebody else in that state. And that's about all I know right now.
- Q. Okay.
- A. So that was all, I just sent information.

<u>ld.</u> at 25:2-11.

Ms. Boesiger then worked a real estate Company called RE/MAX for less than a month in February of 2014 where she stated she did not do much:

- Q. What did you do during that month period?
- A. I went there, and it was basically, Johnny, get your computer and everything set up for business cards. And I didn't do really much because it wasn't -- it shut down.
- Q. Sure. So during this time during this one-month time period at RE/MAX, is it so is it fair to say you didn't work on any real estate transactions?

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1 No, I did not work on any transactions. 2 ld. at 26:10-20. 3 Ms. Boesiger has not worked since February of 2014. ld. at 28:10-18. 4 Most importantly, Ms. Boesiger testified that she is not an appraiser; has never 5 been an appraiser, does not know the educational requirements to become an 6 appraiser; does not have a degree in appraising; and never even consulted with an 7 appraiser prior to filing her lawsuit. Id. at 142:12-143:19. In this regard, Ms. Boesiger 8 testified as follows: 9 Q. Ms. Boesiger, are you an appraiser? 10 A. No. 11 Q. Have you ever been an appraiser? 12 A. No. 13 Q. Have you ever taken any courses in appraising 14 residential properties? 15 A. No. 16 Q. Are you aware of the educational requirements 17 necessary to become an appraisal - appraiser of residential properties? 18 19 No. 20 Q. Do you have a degree in appraising? 21. No. A. 22 23 Q. Okay. Did you -- did you consult with any appraisers 24 to look at your case prior to filing your lawsuit? 25 A. No. 26 ld. at 142:12-143:19. 27

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In sum, because Plaintiffs did not disclose an expert, and because Ms. Boesiger simply does not have the education, training, and experience necessary to render any testimony regarding the standard of care or any breach of the standard of care of an appraiser, Plaintiffs will not be able to meet the elements necessary to establish their Professional Negligence claim against Defendants.²

3) Plaintiff's Third Cause of Action for Negligent

Plaintiff's Third Cause of Action for Negligent Misrepresentation and Fourth Cause of Action for Breach of the Statutory Duty to Disclose Material Facts Necessarily Fails because they are Derivative of Plaintiff's Professional Negligence Claim.

Similarly, Plaintiffs' third cause of action for negligent misrepresentation³ and fourth cause of action for breach of statutory duty to disclose material fact pursuant to NRS 645C.470 contain the exact same identical allegations that make up Plaintiffs' first cause of action for professional negligence. Specifically, Plaintiffs cut and paste each of the following allegations for the three causes of action:

Plaintiffs will not be able to prove the first element because "an estimate is an opinion and an estimate of value is an opinion as to value upon which reasonable and honorable men may hold differing views. This is the basis for the frequently announced rule that a charge of fraud normally may not be based upon representations of value." Clark Sanitation, Inc. v. Sun Valley Disposal, 87 Nev. 338, 341, 487 P2d 337, 339 (1971) (citing Frankfurt v. Wilson, 353 S.W.2d 490 (Tex.Civ.App.1961); Burke v. King, 176 Okl. 625, 56 P.2d 1185 (1936)).

Plaintiffs will also not be able to prove that they reasonably relied on the Appraisal Report because there is an inherent conflict of interest between Plaintiffs as the Borrower and the Lender when the Lender is the one that orders an Appraisal Report.

² Ironically, Plaintiffs relied on an expert when calculating damages as Plaintiffs stated in their Request from Exemption from Arbitration that as they were getting ready for trial, "they spoke to an expert that was being used in another case. The Plaintiffs learn that she [sic] could include damages for the overpayment of interest on the loan above and beyond the decrease in value of the property." See Exhibit H, Request for Exemption from Arbitration page 3 at ¶ 7.

³ The elements of negligent misrepresentation are: (1) A false representation made by the defendant; (2) defendant's knowledge or belief that its representation was false or that defendant has an insufficient basis of information for making the representation; (3) defendant intended to induce plaintiff to act or refrain from acting upon the misrepresentation; and (4) damage to the plaintiff as a result of relying on the misrepresentation. Bulbman Inc. v. Nevada Bell, 108 Nev. 105, 110–11, 825 P.2d 588, 592 (1992).

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- The appraiser came and looked at the Property.
- The appraiser stated the square feet of the gross living area above Grade was 3,002. The floor plan was adequate. There external obsolescence noted and adjusted.
- The appraiser stated "I did analyze the contract for sale for the subject purchase transaction...Arm's length sale; analysis of the contract of sale revealed a sale price of \$337,000 which was agreed on 09/26/2013. The contract revealed no seller contributions toward buyers and closing costs,"
- The Plaintiff [sic] paid for the appraisal.
- The Defendants had a duty to use their professional standard of care in doing the appraisal.
- If the Defendant [sic] had used the proper standard of care, they would have learned that they were using the wrong model to do their appraisal. The appraiser went onto the Property and looked at the Property.
- The appraiser stated that the floor plan was adequate. He should have known it was the wrong floor plan.
- The appraisal industry outlines the duty of an appraiser. The Defendants fell below the standard of care.
- As a result, the Defendants were negligent.
- The harm to the Plaintiff [sic] was the direct result of the negligence of the Defendants.
- The Plaintiff [sic] suffered damages as a result of the action of the Defendants in excess of \$10,000.
- The Plaintiff [sic] are entitled to their attorneys fees and costs in having to pursue this matter.
- If the actions are determined to be deliberate, the Plaintiff [sic] is entitled to punitive damages.

Compare ¶129-39, ¶159-69, and ¶174-81, 83, 85-86.

In fact, Plaintiffs' cause of action for negligent misrepresentation and breach of the statutory duty to disclosure material facts are both premised on Defendants' alleged breach of the standard of care. Thus, Plaintiffs' third cause of action for negligent

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misrepresentation, and fourth cause of action for breach of the statutory duty to disclose material facts pursuant to NRS 465C.4704 are derivative of their first cause of action for professional negligence and are also subject to the requirement of an expert testimony. Because Plaintiffs' professional negligence claims fail as a matter of law, their derivative claims also fail. See Tumer v. Mandalay Sports Entertainment, LLC, 124 Nev. 213, 221-22, 180 P.3d 1172, 1178 (2008) (observing that a derivative claim necessarily fails if the underlying claim fails); see also Stoffel v. Eighth Judicial District Court, 2017 WL 1078662, at *1 (Nev. March 20, 2017) (stating that "Zitch's breach of contract; breach of the covenant of good faith and fair dealing are in substance a legal malpractice claim, are derivative of his legal malpractice claim as those claims are premised on petitioners allegedly breaching duties . . . that would not exist but for the attorney-client relationship" and thus must also be dismissed as time barred because his legal malpractice claim is time barred).

D. SUMMARY JUDGMENT SHOULD BE GRANTED DEFENDANTS AS TO PLAINTIFFS' BREACH OF THIRD-PARTY BENEFICIARY CONTRACT CLAIM BECAUSE PLAINTIFFS ARE NOT A THIRD-PARTY BENEFICIARY TO THE APPRAISAL REPORT.

The elements of a breach of contract are as follows: 1) plaintiff and defendant entered into a valid and existing contract; 2) plaintiff performed or was excused from performance; 3) defendant breached the contract; and 4) Plaintiff sustained damages as a result of the breach. Calloway v. City, 116 Nev. 250, 993 P.2d 1259 (2000).

In this case, Plaintiffs' Complaint concedes there was no valid existing contract between Plaintiffs and Defendants to conduct an appraisal of the Property. Instead, Plaintiffs argue that "Guild Mortgage contracted with the Defendants to do an appraisal of the Property to help Plaintiff's [sic] qualify for the loan." See Complaint at ¶ 43. Plaintiffs argue that they relied on the appraisal of the value of the Property, and thus

Plaintiffs' cause of action for breach of the statutory duty to disclose material fact also fails as a matter of law because there is no private right of action against an appraiser for violation of NRS 465C.470.

⁵ Plaintiffs falsely argue that the purpose of the appraisal report was to help Plaintiffs qualify for a loan.

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9900 Covington Cross Drive, Sulte 120 Las Vegas, Nevada 89144 382-1500 FAX: (702) 382-1512 they are a third-party beneficiary to the Appraisal Report. Plaintiffs' argument is baseless as the evidence demonstrates that the sole intended beneficiary of the Appraisal Report was Guild Mortgage, not Plaintiffs.

It is firmly established that only the parties to a contract and any intended thirdparty beneficiaries have standing to enforce the contract. See Wood v. Germann, 130 Nev. Adv. Op. 58, 331 P.3d 859, 861 (2014); Morelli v. Morelli, 102 Nev. 326, 327, 720 P.2d 704, 705-06 (1986). Under Nevada law, a third-party has standing to sue for breach of contract if (1) the third-party status as an intended beneficiary is made clear from the plain language of the agreement, and (2) the third-party's reliance on the agreement must be foreseeable. See Lipshie v. Tracy Inv. Co., 93 Nev. 370, 379, 566 P.2d 819, 824 (1977); Canfora v. Coast Hotels & Casinos, Inc., 121 Nev. 771, 779, 121 P.3d 599, 604-05 (2005); Meritage Homes of Nevada, Inc. v. FNBN-Rescon I, LLC, 86 F. Supp. 3d 1130, 1143 (D. Nev. 2015).

"The clear intent hurdle is a high one..." Meritage Homes of Nevada, Inc., 86 F. Supp. 3d at 1143, citing GECCMC 2005-C1 Plummer St. Office Ltd. P'ship v. JP Morgan Chase Bank, Nat. Ass'n, 671 F.3d 1027, 1033 (9th Cir. 2012). It is not satisfied by "vague, hortatory pronouncements," "explicit reference to a third party," or even "a showing that [a] contract operates to the third parties' benefit and was entered into with them in mind." Id. (internal citations omitted). Rather, a court must examine "the precise language of the contract ... to rebut the presumption that third parties are merely incidental beneficiaries." Id.

1) Plaintiffs Were Not Clearly an Intended "Third Party Beneficiary" to the Appraisal Report.

In this case, there is no evidence that the Appraiser Report was made for the Plaintiffs' intended benefit. On the contrary, the evidence clearly shows that the Appraiser Report was made directly and solely for the benefit of the lender Guild Mortgage. For example, the front of the Appraisal Report states that the appraisal is for "Guild Mortgage." See Exhibit C Appraisal Report at DA000066. The second page of

Page 17 of 21

9900 Covington Cross Drive, Sulte 120 Las Vegas, Nevada 89144 (702) 382-1500 FAX: (702) 382-1512

the Appraisal Report states "the purpose of this summary appraisal report is to provide the lender/client with an accurate, and adequately supported, opinion of the market value of the subject property." See Id. at DA000067. The Appraiser Report also states the intended user and intended use is as follows:

> Intended Use: The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

> **Intended User**: The Intended user for this appraisal report is the lender/client.

ld. at DA000070.

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The Appraisal Report then identified the lender/client as follows:

LENDER/CLIENT Name Solidifi Company Name Guild Mortgage

ld. at DA000072

The Supplemental Addendum portion of the Appraisal Report states the intended user is as follows:

INTENDED USER:

The Intended User of this appraisal report is the Lender/Client. The Intended Use is to evaluate the property that is the subject of this appraisal for a mortgage finance transaction, subject to the state Scope of Work, purpose of the appraisal, reporting requirements of this appraisal report form, and the Definition of Market Value. No additional intended Users are identified by this appraiser.

ld. at DA000076 (bold emphasis added).

Nowhere in the Appraisal Report does it clearly state the intended beneficiaries are the Plaintiffs. On the contrary, as emphasized above, the Appraiser Report clearly states that "no addition intended users are identified by this appraiser." Id. at DA00076. Thus, Plaintiffs cannot meet the clear intent element to be a third-party beneficiary.

III

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2) Plaintiffs Did Not Reasonably Rely on the Appraisal Report Because There is an Inherent Conflict of Interest Between Borrowers and Lenders When the Lender is The One That Orders the Appraisal Report.

In addition, Plaintiffs cannot meet the second element of a third-party beneficiary because Plaintiffs did not reasonably rely on the Appraisal Report. In fact, the Borrowers and Lenders have an inherent conflict of interest in the Appraiser Report. To illustrate this conflict, court have recognized that when a Lender orders an appraisal, it does so for its own protections namely to ensure that the property is an adequate collateral for making a loan. Willemsen v. Mitrosilis, 178 Cal.Rptr.3d 735, 740, 230 Cal.App.4th 622, 629 (Cal.App. 4 Dist., 2014) (stating the bank use appraisals to determine whether the collateral is adequate in making the loan). In contrast, a Borrower is using an appraiser report for his own evaluation to purchase the property, to determine the desirability of the property, and to determine whether the borrower got a good bargain on the Property. Id. In this regard, the court in Willemsen stated as follows:

> One who seeks financing to purchase real property has many means available to assess the property's value and condition, including comparable sales, advice from a realtor, independent appraisal, contractors' inspections, personal observation and opinion, and the like Stated another way. the borrower should be expected to know that the appraisal is intended for the lender's benefit to assist it in determining whether to make the loan, and not for the purpose of ensuring that the borrower has made a good bargain, i.e., not to insure the success investment.

ld. (bold underline emphasis added).

As emphasized above, Plaintiffs did not reasonably rely on the Appraisal Report because Plaintiffs, as the borrower, should be expected to know that the Appraisal Report was ordered by the mortgage company Guild Mortgage for Guild's benefit to assist it in determining whether to make the loan to the borrower Plaintiffs. Plaintiffs should also be expected to know that the purpose of the appraisal was not to ensure Page 19 of 21

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that the borrower got a good bargain or investment on the Property. Thus, because Plaintiffs cannot meet the second element of a third-party beneficiary, their breach of third party beneficiary contract claims fails.

IV. CONCLUSION

In sum, Plaintiffs' failure to designate an expert witness is fatal to their case. Without an expert to testify to the standard of care of an appraiser and Defendants' alleged breach of the standard of care, Plaintiffs will not be able to support their claim for professional negligence. Because Plaintiffs' causes of action for negligent misrepresentation and statutory breach of the duty to disclosure claim are derivative of Plaintiffs' professional negligence claim, these claims also fail. Finally, Plaintiffs' breach of third party beneficiary contract claim fails because Plaintiffs were not clearly intended third party beneficiaries of the Appraisal Report. For these reasons, Defendants request that this Court grant their Motion for Summary Judgment as to Plaintiffs' Complaint.

DATED this 25th day of October, 2017.

LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

/s/ Eric N. Tran

By: _

JOSEPH P. GARIN, ESQ. (Bar No. 6653) ERIC N. TRAN, ESQ. (Bar No. 11876) 9900 Covington Cross Drive, Suite 120 Las Vegas, Nevada 89144

Attorneys for Defendants

Lipson, Neilson, Cole, Seltzer & Garin, P.C. 9900 Covington Cross Drive, Suite 120 Las Vegas, Nevada 89144 (702) 382-1500 FAX: (702) 382-1512

CERTIFICATE OF SERVICE

I hereby certify that on the 25th day of October, 2017, service of the foregoing **DEFENDANTS DESERT APPRAISALS, LLC AND TRAVIS GLIKO'S MOTION FOR SUMMARY JUDGMENT** was made by delivering a copy thereof by electronic means to the Clerk's Office using the Odyssey E-File & Serve System for transmittal to the following Odyssey E-File & Serve registrants:

David J. Winterton, Esq.
Tennille K. Pereira, Esq.
DAVID J. WINTERTON & ASSOC.
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Las Vegas, NV 89144
david@davidwinterton.com
tenille@davidwinterton.com
Attomeys for Plaintiffs

/s/ Kim Glad

An Employee of LIPSON, NEILSON, COLE, SELTZER & GARIN, P.C.

EXHIBIT A



					
		RESIDENTIAL PURCHASE AGREEMENT			
1 2	(Joint Escrow Instructions and Earnest Money Receipt)				
3	÷	Date: _September 26, 2013			
5 6 7	within the city or uni	James A. Boesiger, Maria S. Boesiger ("Buyer"), hereby offers to purchase SO15 Adrian Fog Ave, Las Vegas, NV 89141 ("Property") ncorporated area of Las Vegas , County of Clark			
.8 .9	State of Nevada, Zip	89141 , A.P.N. # 176-25-511-025 for the purchase price of \$ 337,000.00			
.9 10 11 12	and conditions contain	Three Sundred Thirty-Seven Thousend dollars) ("Purchase Price") on the term ned herein: - I does not intend to occupy the Property as a residence.			
	Buyer's Offer				
13 14 15 16		FERMS & CONDITIONS: A. EARNEST MONEY DEPOSIT ("EMD") is presented with this offer -OR- Wired to title within three business days of acceptance			
17 18 19		(NOTE: It is a felony in the State of Nevada-punishable by up to four years in prison and a \$5.000 fine-to write a check for which there are insufficient funds. NRS 193.130(2)(d).)			
20 21 22 23	S	B. ADDITIONAL DEPOSIT to be placed in escrow on or before (date), The additional deposit will -OR will not be considered part of the EMD. (Any conditions on the additional deposit should be set forth in Section 28 herein.)			
24 25 26 27	325,205.00	C. THIS AGREEMENT IS CONTINGENT UPON BUYER QUALIFYING FOR A <u>NEW LOAN</u> ON THE FOLLOWING TERMS AND CONDITIONS: Conventional, FHA, VA, Cother (specify) Interest: E Fixed rate, years -OR- Adjustable Rate, yours, Initial rate of interest not to			
18 19 10 11 :	S	exceed 5.000 %. Initial monthly payment not to exceed 5 med , not including taxes, insurance and/or PMI or MIP. D. THIS AGREEMENT IS CONTINGENT UPON BUYER QUALIFYING TO ASSUME THE			
3 4 5		COLLOWING EXISTING LOAN(S): Conventional, PHA, VA, Other (specify)			
6 7 5 8		B. BUYER TO EXECUTE A <u>PROMISSORY NOTE SECURED BY DEED OF TRUST</u> PER TERMS IN "FINANCING ADDENDUM."			
9 0:5 1 2	5,795.00	F. BALANCE OF PURCHASE PRICE (Balance of Down Payment) in Good Funds to be paid prior to Close of Escrow ("COE").			
3 3	337,000.00	G. TOTAL PURCHASE PRICE. (This price DOES NOT include closing costs, prorations, or other feed and costs associated with the purchase of the Property as defined herein.)			
	harnenne haragrapa	edges that he/she has read, understood, and agrees to each and every provision of this page unless a is otherwise modified by addendum or counteroffer.			
	Buyer's Name:	James A. Boesiger, Maria S. Boesiger BUYER(S) INITIALS:			
	Property Address:	SG15 Adrian Fog Ave Las Vagas, NV 89141 SELLER(S) INITIALS: A / 211			
•	Rev. 12/11	©2011 Greater Las Vegas Association of REALTORS® Page 1 of 11			

	2. ADDITIONAL FINANCIAL TERMS & CONTINGENCIES:
	A. NEW LOAN APPLICATION: Within 3 business days of Assessment States of
	sompleted that application to a langer of duyers choice: (7) sufficing ordering of the appraisal foot lands a servicement
	4 and (3) rumber a preapproval letter to Seller based thom a standard factual credit report and review of data to become exist.
	J Clayer rates to complete any of these conditions within the applicable time frame. Saller response the ciche to semi-large the
- 1	6 Agreement, in such event, both parties agree to cancel the escrow and return EMD to Buyer. Buyer
	7 🗷 does -OR- 🗀 does not
	8 authorize lender to provide loan status undates to Seiter's and Buyer's Brokers on well as Because Officer Buyer
	buyers over entous to contain instrume under the ferms and conditions outlined in this Accourage
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17	5 appraisal is less than the Purchase Price, the transaction will go forward if (1) Buyer, at Buyer's option, elects to pay if
.,	difference and parchase the Property for the Purchase Price of (2) Seller of Caller's antian alegae to advant to the formation in the
19	accordingly, such that the Purchase Price is equal to the appraisal If neither online (1) or (2) is already than Deuter and
20	renegotiates, it renegotiation is unsuccessful, then either Party may cancel this Authorized upon printer action in which over
21	an true and of triping to Diffel.
	3. SALE OF OTHER PROPERTY:
23	This Agreement
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25	Is contingent upon the sale (and closing) of another property which address is
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29 30	☐ is not-OR- ☐ is
31	presently in escrow with N/A
32	presently in escrow with
	When Buyer has accented an offer on the cale of this other way.
	When Buyer has accepted an offer on the sale of this other property, Buyer will promptly deliver a written notice of the sale of Soller. If Buyer's exercise on this other property is terminated absolute and property in the sale of the
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33 34 35 36	third party prior to Buyer's delivery of rotice in facestance of the delivery of rotice in facestance of the parties agree otherwise in writing. If Seller accepts a bona fide written offer from third party prior to Buyer's delivery of rotice of acceptance of a continue of the party prior to Buyer's delivery of rotice of acceptance of a continue of the party prior to Buyer's delivery of rotice of acceptance of a continue of the party prior to Buyer's delivery of rotice of acceptance of a continue of the party prior to Buyer's delivery of rotice of a continue of the party prior to Buyer's delivery of rotice of a continue of the party prior to Buyer's delivery of rotice of the party prior to buyer's delivery of the party prior to buyer's delivery of the party prior
33 34 35 36 37	terminate without further notice unless the parties agree otherwise in writing. If Seller accepts a bona fide written offer from third party prior to Buyer's delivery of notice of acceptance of an offer on the sale of Buyer's property. Seller shall give Buyer written notice of that fact. Within three (3) days of receive of the action three of the party prior to the party prior to the party prior to the party prior to Buyer's property.
33 34 35 36 37	terminate without further notice unless the parties agree otherwise in writing. If Seller accepts a bona fide written offer from third party prior to Buyer's delivery of notice of acceptance of an offer on the sale of Buyer's property. Seller shall give Buyer written notice of that fact. Within three (3) days of receive of the action three of the party prior to the party prior to the party prior to the party prior to Buyer's property.
33 34 35 36 37 38 39	terminate without further notice unless the parties agree otherwise in writing. If Seller accepts a bona fide written offer from third party prior to Buyer's delivery of notice of acceptance of an offer on the sale of Buyer's property. Seller shall give Buyer written notice of that fact. Within three (3) days of receipt of the notice, Buyer will waive the contingency of the sale acceptance of an offer on the sale of Buyer's property, or this Agreement will terminate without further notice. In order to be offective, the wnive of contingency must be accompanied by resemble address the fact that the contingency must be accompanied by resemble address the fact that the contingency must be accompanied by resemble address the fact that the contingency must be accompanied by resemble address the fact that the contingency must be accompanied by resemble address the fact that the contingency must be accompanied by resemble address the fact that the contingency is the fact that the contingency must be accompanied by resemble address the fact that the contingency is the fact that the contingency is the fact that the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the contingency is the contingency of the sale and the conti
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33 34 35 36 37 38 39 40 41 42 43 44 45 46	terminate without further notice unless the parties agree otherwise in writing. If Seller accepts a bona fide written offer from third party prior to Buyer's delivery of notice of acceptance of an offer on the sale of Buyer's property. Seller shall give Buyer written notice of that fact. Within three (3) days of receipt of the notice, Buyer will waive the contingency of the sale and closing of Buyer's other property, or this Agreement will terminate without further notice. In order to be affective, the wnive of contingency must be accompanied by reasonable evidence that funds needed to close escrow will be available and Buyer's ability to obtain financing is not contingent upon the sale and/or close of any other property. 4. KIXTURES AND PERSONAL PROPERTY: The following items will be transferred, free of liens, with the sale of the Property with no real value unless stated otherwise herein. Unless an Item is covered under Section 7(E) of this Agreement all items are transferred in an "AS IS" condition. A. All EXISTING fixtures and fittings including, but not limited to: electrical, mechanical, lighting, plumbing and heating fixtures, ceiling fan(s), fixed the property of the parties colors over the property of the property of the plumbing and heating fixtures, ceiling fan(s), fixed the property of the parties colors over the property of the plumbing and heating fixtures, ceiling fan(s), fixed the property of the parties colors of the parties of the property of the parties colors of the parties of the property of the parties colors of the parties of the partie
33 34 35 36 37 38 39 40 41 42 43 44 45 46 47	terminate without further notice unless the parties agree otherwise in writing. If Seller accepts a bona fide written offer from third party prior to Buyer's delivery of notice of acceptance of an offer on the sale of Buyer's property. Seller shall give Buyer written notice of that fact. Within three (3) days of receipt of the notice, Buyer will waive the contingency of the sale aclosing of Buyer's other property, or this Agreement will terminate without further notice. In order to be offective, the wnive of contingency must be accompanied by reasonable evidence that funds needed to close escrow will be available and Buyer's ability to obtain financing is not contingent upon the sale and/or close of any other property. 4. FIXTURES AND PERSONAL PROPERTY: The following items will be transferred, free of liens, with the sale of the Property with no real value unless stated otherwise herein. Unless an Item is covered under Section 7(E) of this Agreement all items are transferred in an "AS IS" condition. A. All EXISTING fixtures and fittings including, but not limited to: electrical, mechanical, lighting, plumbing and heating fixtures, celling fan(s), fireplace insert(s), gas logs and grates, solar power system(s), built-in appliance(s) window and door screens. Surrings, window coverings, evidence coverages are surrings.
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33 34 35 36 37 38 40 41 42 43 44 45 46 47 48 49 50 51 52 53 54	terminate without further notice unless the parties agree otherwise in writing. If Seller accepts a bona fide written offer from third party prior to Buyer's delivery of notice of acceptance of an offer on the sale of Buyer's property. Seller shall give Buyer written notice of that fact. Within three (3) days of receipt of the notice, Buyer will waive the contingency of the sale and closing of Buyer's other property, or this Agreement will terminate without further notice. In order to be offective, the wnive of contingency must be accompanied by reasonable evidence that funds needed to close escrow will be available and Buyer's ability to obtain financing is not contingent upon the sale and/or close of any other property. 4. FIXTURES AND PERSONAL PROPERTY: The following items will be transferred, free of liens, with the sale of the Property with no real value unless stated otherwise herein. Unless an liem is covered under Section 7(E) of this Agreement all items are transferred in an "AS IS" condition. A. All EXISTING fixtures and Jittings including, but not limited to: electrical, mechanical, lighting, plumbing and heating fixtures, ceiling fan(s), fireplace insert(s), gas logs and grates, solar power system(s), buile-in appliance(s) window and door screens, awaings, shutters, window coverings, attached floor covering(s), tolevision antenna(s), satellite dishe(s), private integrated telephone systems, air coolers/conditioner(s), pool/spa equipment, garage door opener(s)/remote control(s), mailbox, in-ground landscaping, treas/shrub(s), weter softener(s), water purifiers, security systems/alarm(s); B. The following additional items of personal property: Dishwaeher, ptove, refrigerator, Central Vac, Window coverings

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2	A. OPENING OF ESCRO	W: The purchase of	the Property shall b	e consummated	through Escrow
3	("Escrow"). Opening of Escrow shall	take place by the end of	of one (1) business day	ofter execution of	' iliis Agreement
d		Jennifer Wolff	title or esc	row company ("Escr	ow Company" or
5	"ESCROW HOLDER") with	Equity Title	("Escrow Offi	icer") (or such other	escrive officer as
	Escrow Company may assign). Open	C Paramatell			
	Escrow Company may assign). Open	tug of Ezetom sugal occi	or upon Escriw Compa	nys teoerph of the	a fully accepted
7			HOUDER IS Instructed	to houry the Parti	es (unrough mear
8	respective Brokers) of the opening date at	nd the Escrow Number.			
9				1611 1 1601	.e . D .le
10		in Acceptance, Buyer's E	MD as shown in Section	n i(v), and i(B)	it applicable, or
[]		Earnest Money Receipt No	tice and Instructions conta	lned herein.	
12					
13	C. CLOSE OF ESCROW: Clo	se of Escrow ("COE") shall	be on (date)N	ovember 12, 20	013
14	If the designated date fulls on a weekend				
15		3,	•		
16	D. IRS DISCLOSURE: Selle	r is hereby made aware	that there is a regulation	n which became	effective January
	i, 1987, that requires all ESCROW H				
18.					
19	required by federal law to provide this	i information to the interr	ioi Kevenue Service ane:	COE in uie mann	iet bieserinen bå
20	federal Jaw				
21					
22	E. FIRPTA: If applicable (a	s designated in the Selle	r's Response herem), Se	eller agrees to con	ipiele, sign, and
23	deliver to ESCROW HOLDER a certifi	cate indicating whether Sa	ller is a forsign person o	r a nontesidant alle:	n pursuant to the
24	Foreign Investment in Real Property	Tax Act (FIRPTA), A f	foreign person is a nom	resident alien indiv	ridual; a foreign
25	corporation not treated as a domestic of	rmoration or a foreign no	rtuerahin tauet or estate	A resident alies is	not considered a
22	Corporation for nearest as a confessor of	of potation, or a foreign par	1-1	d at moone two costs	Dover and Caller
70	foreign person under FIRPTA, Addition	rat tutormation tot determ:	ining status may be foun	o we wanter Ros-	puyer and pener
27	understand that if Seller is a foreign pe	rson then the Buyer must	withhold a lax in an ann	ount to be determin	ed by ESCROW
28	HOLDER in accordance with FIRPTA	L, unless an exemption a	pplies. Seller agrees to	sign and deliver t	o the ESCROW
29	HOLDER the necessary documents, to	be provided by the ESCR	OW HOLDER, to determ	tine if withholding	is required, (Sec.
	26 USC Section 1445).		·	_	
	20 000 01011 / 1 (2)				
31					
31 32	6. TITLE INSURANCE: Upon (OE. Buver with he are	vided with the following	ng type of title i	nsurance policy:
32		COE, Buyer with he pro	vided with the following	ng type of title i	nsurance policy:
32 33	6. TITLE INSURANCE: Upon (☐ CLTA; ☑ ALTA-Resid	COE, Buyer with be pro cential; -OR- [] ALTA-Ext	vided with the followin tended (including a surve	ng type of title i y, if required).	nsurance policy:
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	C. MOLECTIONS WAN KETATED EX				meclass cartif	ied building
2	the following reserved right. Buyer may have the					
3	inspectors and/or other qualified professionals who	i will inspect t	ne Property. Seller	will ensure the	it necessary u	tilitles (gas,
4	power and water) are turned on and supplied to the	Property within	two (2) business d	pys after execu-	tion of this A	greement, to
5						
-	THE PERSON OF TH				aut Mapovitonia	,
6	TYPE PAID:	BY SELLER	PAID BY BUY	ER 50/50	WAIVEI	A/A
7	Appraisai				🗆	
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25	Well Inspection (Quantity)					<u> </u>
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28	(BICHOCS CREATERS)				🗀	
29	Other:	. 🗖				X
30	Other: Re-Inspections	. 🗖	🗷	🗍	🔲 .,	
31	•					
	If any inspection is not completed and requested re	pairs are not de	livered to Seller wi	thin the Due C	iligence Perio	ad. Ouyer is
32						
32 33	deemed to have waived the right to that inspection	and Seller's lia	bility for the cost o	of all repairs th	at inspection	would have
32 33 34	deerned to have waived the right to that inspection reasonably identified had it been conducted, except	and Seller's lis as otherwise pr	bility for the cost of ovided by law. The	f all repairs the foregoing exp	al inspection enses for insp	would have rections will
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	l Disclosura or items which materially affect value or use of the Property revealed by an inspection, certification or appraisal.
	2 Items of a general maintenance or cosmetic nature which do not materially affect value or use of the Property, which existed at
	3 the time of Acceptance and which are not expressly addressed in this Agreement are deemed accepted by the Buyer, except as
	4 otherwise provided in this section. The Brokers herein have no responsibility to assist in the payment of any repair, correction
	S or deferred maintenance on the Property which may have been revealed by the above inspections, agreed upon by the Buyer
7	6 and Seller or requested by one party.
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10	ocsts which Seller must pay pursuant to loan program requirements. Different loan types (e.g., FHA, VA, conventional) have
11	I different appraisal and financing requirements, which will affect the parties' rights and costs under this Agreement.
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13	G. HOME PROTECTION PLAN: Buyer and Seller acknowledge that they have been made aware of Home Protection Plans that provide coverage to Buyer after COE, Buyer [] waives -OR- I requires a Home Protection Plan with
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	Plan at a price not to exceed \$ 620,00 Buyer will order the Home Protection Plan. Neither Seller nor Brokers make
	any representation as to the extent of coverage or deductibles of such plans. ESCROW HOLDER is not responsible for
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19)
	8. TRANSFER OF TITLE: Upon COE, Buyer shall tender to Saller the agreed upon Purchase Price, and Selter shall
21	The state of the s
	(2) covenants, conditions and restrictions (CC&R's) and related restrictions, (3) zoning or master plan restrictions and public
23 24	utility easements; and (4) obligations assumed and ancumbrances accepted by Buyer prior to COE. Buyer is advised the Property may be reassessed after COE which may result in a real property tax increase or decrease.
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	9. COMMON-INTEREST COMMUNITIES: If the Property is subject to a Common interest Community ("CIC"),
	Soller or his authorized agent shall request the CIC documents and certificate listed in NRS 116.4109 (collectively, the "resale
	package") within two (2) business days of Acceptance and provide the same to Buyer within one (1) business day of Seller's
	raccipt thereof. Buyer may cancel this Agreement without penalty until midnight of the fifth (5th) calendar day following the
	date of receipt of the resale package. If Buyer does not receive the resale package within fifteen (15) calendar days of
	Acceptance, this Agreement may be cancelled in full by Buyer without penalty. If Buyer elects to cancel this Agreement
33	pursuant to this section, he must deliver, via hand delivery or prepaid U.S. mail, a written notice of cancellation to Seller or his authorized agent identified in the Confirmation of Representation at the end of this Agreement. Upon such written cancellation,
	Bayer shall promptly receive a refund of the EMD. The parties agree to execute any documents requested by ESCROW
35	HOLDER to facilitate the refund. If written cancellation is not received within the specified time period, the resule purchage
	will be deemed approved. Seller shall pay all outstanding CIC fines or penalties at COE.
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	10. DISCLOSURES: Within five (5) calendar days of Acceptance of this Agreement, Seller will provide the
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01 11	the state of the second community and the second community of the second commu
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13	🗀 Lead-Based Paint Disclosure and Acknowledgment, required if constructed before 1978 (24 CFR 745.113)
4	Pest Notice Form (not required by Nevada law)
15	Promissory Note and the most recent monthly statement of all loans to be assumed by Buyer
16	□ Open Range Disclosure (NRS 113.065)
17	Scaller Real Property Disclosure Form (NRS 113.130)
	· ·
8	Other (list)
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0	
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	Each party acknowledges that he/she has read, understood, and agrees to each and every provision of this page unless a
	particular paragraph is otherwise modified by addendum or counteroffer.
	Durant Daniel Description Manual & Description of the Control of t
	Buyer's Name: James A. Boesiger, Maria S. Boesiger BUYER(S) NITIALS:
	Buyer's Name: James A. Boesiger, Haria S. Boasiger BUYER(S) INITIALS: 1-1A-15 5015 Adrian Fog Ave Las Vegas, NV 89141 SELLER(S) INITIALS: 10 TO THE SELLER
	Rev. 12/11 ©2011 Greater Las Vegas Association of REAL TORS® Page 5 of 11
	Produced with zipForm® by sinLogiz 16070 Fitsen Allia Road, Fraser, Micrigan 46028 www.ripLogiz.com Maria

ADDITIONAL DISCLOSURES: 1 11. A. LICENSEE DISCLOSURE OF INTEREST (BUYER): Pursuant to NRS 645.252(1)(c), n rent estate 3 licensee must disclose if he/she is a principal in a transaction or has an interest in a principal to the transaction. Don Marti is a licensed real estate agent in the State(s) of Nevada the following interest, direct or indirect, in this transaction: D Principal (Buyer) -OR- D family or firm relationship 5 or ownership interest in Buyer (if Buyer is an entity); (specify relationship) NONE In addition, for NEW CONSTRUCTION, to the extent applicable, Seller will provide: Public Offering 9 Statement (NRS 116.4108); Electric Transmission Lines (NRS 119.1835); Public Services and Utilities (NRS 119.183); Initial 10 Purchase: Disclosure (NRS 113); Construction Recovery Fund (NRS 624); Gaming Corridors (NRS 113.070); Water/Sewage (NRS 113.060); Impact Fees (NRS 278B.320); Surrounding Zoning Disclosure (NRS 113.070); FTC Insulation Disclosure (16 12 CFR 460 16); and Other: N/A AIRPORT NOISE: Buyer hereby acknowledges the proximity of various overflight patterns, airports 15 (municipal, international, military and/or private) and helipads. Buyer also fully understands that existing and future noise 16 levels at this location, associated with existing and future altrort operations, may affect the livability, value and suitability of 17 the Property for residential use. Buyer also understands that these airports have been at their present location for many years, 18 and that future demand and airport operations may increase significantly. For further information, contact your local department of aviation or the Federal Aviation Administration. D. FEDERAL FAIR HOUSING COMPLIANCE AND DISCLOSURES: All properties are offered without regard to race, color, religion, sex, national origin, ancestry, handicap or familial status and any other current requirements of federal or state fair housing law. BUYER'S DUE DILIGENCE: A. DUE DILIGENCE PERIOD: Buyer shall have calendar days from Acceptance to complete Buyer's Due Diligence. Buyer shall ensure that all inspections and certifications are initiated in a timely manner as in complete the Duc Diligence in the time outlined herein. (If utilities are not supplied by the deadline referenced herein or if the disclosures are not delivered to Buyer by the deadline referenced herein, then Buyer's Due Diligence Period will be extended by the same number 30 of calendar days that Soller delayed supplying the utilities or delivering the disclosures, whichever is longer.) During this period Buyer shall have the exclusive right at Buyer's discretion to cancel this Agrooment. In the event of such cancellation, unless otherwise agreed herein, the BMD will be refunded to Buyer. If Buyer provides Seller with notice of objections, the 33 Due Diligence Period will be extended by the same number of calendar days that it takes Sciler to respond in writing to

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be deemed to have waived the right to cancel under this section.

FROPERTY INSPECTION/CONDITION: During the Due Diligence Period. Buyer shall take such 38 action as Buyer deems necessary to determine whether the Property is satisfactory to Buyer including, but not limited to, whether the Property is insurable to Buyer's satisfaction, whether there are unsatisfactory conditions surrounding or otherwise affecting the Property (such as location of flood zones, airport noise, noxious fames or odors, environmental substances or hazards, whether the Property is properly zoned, locality to freeways, railroads, places of worship, schools, etc.) or any other 42 concerns Buyer may have related to the Property. During such Period, Buyer shall have the right to have non-destructive 43 inspections of all structural, roofing, mechanical, electrical, plumbing, heating/eir conditioning, water/well/septic, pool/spa, 44 survey, square footage, and any other property or systems, through licensed and bonded contractors or other qualified 45 professionals. Seller agrees to provide reasonable access to the Property to Buyer and Buyer's inspectors, Buyer agrees to 46 indomnify and hold Seller harmless with respect to any injuries suffered by Buyer or third parties present at Buyer's request 47 while on Seller's Property conducting such inspections, tests or walk-throughs. Buyer's indemnity shall not apply to any 48 injuries suffered by Buyer or third parties present at Buyer's request that are the result of an intentional tort, gross negligence 49 or any misconduct or omission by Seller, Sellers Agent or other third parties on the Property. Buyor is advised to consult with 50 appropriate professionals regarding neighborhood or Property conditions, including but not limited to: schools; proximity and adequacy of law enforcement; proximity to commercial, industrial, or agricultural activities; crime statistics; fire protection: 52 other governmental services; existing and proposed transportation; construction and development; noise or odor from any source; and other nuisances, hazards or circumstances. If Buyer cancels this Agreement due to a specific inspection report. 54 Buyer shall provide Seller at the time of cancellation with a copy of the report containing the name, address, and telephone number of the inspector. Each party acknowledges that he/site has read, understood, and agrees to each and every provision of this page unless a particular paragraph is otherwise modified by addendum or counteroffer.

Buyer's objections. If Buyer fails to cancel this Agreement within the Due Diligence Period (as it may be extended), Buyer will

James A. Boesiger, Meria S. Boesiger Buver's Name: 5015 Adrian Fog Ave Las Vegas, NV 89141 SELLER(S) INITIALS: Property Address: Page 6 of 11 Rev. 12/11 ©2011 Greater Las Vegus Association of REALTORS®

🖈 try zipt.ogiv 18670 Filleen Mile Road, Fresor, Michig

1	C. PRELIMINARY TITLE REPORT: Within ten (10) business days of Opening of Escrow, Title Company
2	shall provide Buyer with a Preliminary Title Report ("PTR") to review, which must be approved or rejected within five (5)
3	business days of receipt thereof. If Buyer does not object to the PTR within the period specified above, the PTR shall be
4	deemed accented. If Buyer makes an objection to any item(s) contained within the FTR, Seller shall have five (5) husiness
5	days after receipt of objections to correct or address the objections. If, within the time specified, Seller fails to have each each
6	exception removed or to correct each such other matter as aforesaid, Buyer shall have the option to: (a) terminate this
7	Agreement by providing notice to Seller and Escrow Officer, entiting Buyer to a refund of the EMD or (h) elect to accept title
8	to the Property as is. All title exceptions approved or desmed accepted are hereafter collectively referred to as the "Permitted
	Exceptions."
Ó	·
j	13. WALK-THROUGH INSPECTION OF PROPERTY: Buyer is entitled under this Agreement to a walk-through of
2	the Property within 3 calendar days prior to COE to ensure the Property and all major systems, appliances,
3	heating/cooling, plumbing and electrical systems and mechanical fixtures are as stated in Seller's Real Property Dischaure
4	Statement, and that the Property and improvements are in the same general condition as when this Agreement was signed by
5	Setter and Buyer, To facilitate Buyer's walk-through, Setter is responsible for keeping all necessary utilities on. If any
6	systems cannot be checked by Bayer on walk-through due to non-access or no power/gas/water, then Buyer reserves the right
7	to hold Seller responsible for defects which could not be detected on walk-through because of lack of such access or
8	power/gas/water. The purpose of the walk-through is to confirm (a) the Property is being maintained (b) repairs, if any, have
9	been completed as agreed, and (c) Seller has complied with Seller's other obligations. If Buyer elects not to conduct a walk-
0	through inspection prior to COE, then all systems, items and aspects of the Property are deemed satisfactory, and Buyer
! [releases Seller's Hability for costs of any repair that would have reasonably been identified by a walk-through inspection,
2	except as otherwise provided by law.
3	
4	14. DELIVERY OF POSSESSION: Seller shall deliver the Property along with any keys, alarm codes, garage door
5	opener/controls and, if freely transferable, parking permits and gate transponders autside of Escrow, upon COE. Seller agrees
6	to vacate the Property and leave the Property in a neat and orderly, broom-clean condition and tender possession no later than
7	
8	considered a trespassor and shall be liable to Buyer for the sum of \$ 100.00 per calendar day in addition to
9	Buyer's legal and equitable remedies. Any personal property left on the Property after the date indicated in this section shall be
0	
1	The second secon
	15. RISK OF LOSS: Risk of loss shall be governed by NRS 113.040. This law provides generally that if all or any
3	material part of the Property is destroyed before transfer of legal title or possession, Seller cannot enforce the Agreement and
4	Buyer is entitled to recover any portion of the sale price paid. If legal title or possession has transferred, risk of loss shall shift
5	to Buyer.
6	LOOKANA COLUMN OF THE CONTROL OF THE
7	16. ASSIGNMENT OF THIS AGREEMENT: Unless otherwise stated herein, this Agreement is non-assignable by
8	Buyer.
	17. CANCELLATION OF AGREEMENT: In the event this Agreement is properly cancelled in accordance with the
i	terms contained herein, then Buyer will be entitled to a refund of the EMD. Neither Buyer nor Seller will be reimbursed for any
2	expenses incurred in conjunction with due diligence, inspections, appraisals or any other matters pertaining to this transaction
3	(unless otherwise provided herein).
4	tantos ones was provided notativi
5	18. DEFAULT:
6	
7	A. MEDIATION: Before any legal action is taken to enforce any term or condition under this Agreement, the
8	parties agree to engage in mediation, a dispute resolution process, through GLVAR. Not withstanding the foregoing.
9	in the event the Buyer finds it necessary to file a claim for specific performance, this section shall not apply.
0	B. IF SELLER DEFAULTS: If Seller defaults in performance under this Agreement, Buyor reserves all legal
	and/or equitable rights (such as specific performance) against Seller, and Buyer may seek to recover Buyer's actual
2	
3 4	damages incurred by Buyer due to Seller's default.
5	
6	
	Each party acknowledges that he/she has read, understood, and agrees to each and every provision of this page unless a
	particular peragraph is otherwise modified by addendum or counteroffer.
	A without
	Buyer's Name: James A. Boesiger, Maria S. Boesiger BUYER(S) INITIALS: M.
	Buyer's Name: James A. Boesiger, Maria S. Boesiger BUYER(S) INITIALS: MARIA S. Boesiger BUYER(S) INITIALS: MARIA SELLER(S)
	Property Address: Las Vegas, NV 89141 SELLER(S) INITIALS: 1 1/1/1/12 Pay 12/11 ©2011 Greater Las Vegas Association of REALTORS® Page 7 of 11
	Rev. 12/11 ©2011 Greater Los Vegas Association of REALTORS® Page 7 of 11 Praducad with 25ptores by 2010gb: 18070 Filton Hills Road, France, Medigen 48020 waterial and second. Marin
	THE III.

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4	(1777) (1777) The desires belo segui reconsti, dester thay (carit, as includated damages, the Office, (i) the
5	project, the Parties agree that Seller's actual damages would be difficult to measure and that the EMD is in fact
б	
7	and the second part of the transfer of the second s
8	HOLDER to Buyer.
9	-0R-
10	Seller shall have the right to recover from Buyer all of Seller's actual damages that Seller ma
11	suffer as a result of Buyer's default including, but not limited to, commissions due, expenses incurred until the
12	Property is sold to a third party and the difference in the sales price.
13	Land of the first
	Instructions to Escrow
14	
	19. ESCROW: If this Agreement or any matter relating herato shall become the subject of any litigation or controvers;
	Buyer and Sellor agree, jointly and severally, to hold ESCROW HOLDER free and harmless from any loss or expense, excel
	losses or expenses as may arise from ESCROW HOLDER'S negligence or willful misconduct. If conflicting demands as
	made or notices served upon ESCROW HOLDER with respect to this Agreement, the parties expressly agree that Escrow
	entitled to file a suit in interpleader and obtain an order from the Court authorizing ESCROW HOLDER to deposit all suc
	documents and monies with the Court, and obtain an order from the Court requiring the parties to interplend and litigate the
	several claims and rights among themselves. Upon the entry of an order authorizing such interpleader, ESCROW HOLDE
	shall be fully released and discharged from any obligations imposed upon it by this Agreement; and ESCROW HOLDER sha
	not be liable for the sufficiency or correctness as to form, manner, execution or validity of any instrument deposited with it, no
	as to the identity, authority or rights of any person executing such instrument, nor for failure of Buyer or Solier to comply with
20	any of the provisions of any agreement, contract or other instrument filed with ESCROW HOLDER or referred to herein
10	ESCROW HOLDER'S duties bereunder shall be limited to the safekeeping of all monles, instruments or other document
	received by it as ESCROW HOLDER, and for their disposition in accordance with the terms of this Agreement. In the ever
28 29	an action is instituted in connection with this escrew, in which ESCROW HOLDER is named as a party or is otherwise
	compelled to make an appearance, all costs, expenses, attorney fees, and judgments ESCROW HOLDER may expend or incuin said action, shall be the responsibility of the parties hereto.
ï	in said decidit, shall be the tesponsionity of the parties acrete.
	20. UNCLAIMED FUNDS: In the event that funds from this transaction remain in an account, held by ESCROV
33	HOLDER, for such a period of time that they are deemed "abandoned" under the provisions of Chapter 120A of the Nevad
	Revised Statutes, ESCROW HOLDER is hereby authorized to impose a charge upon the dormant escrew account. Said charge
5	shall be no less than \$5.00 per month and may not exceed the highest rate of charge permitted by statute or regulation
	ESCROW HOLDER is further authorized and directed to deduct the charge from the dormant escrow account for as long as the
	funds are held by ESCROW HOLDER.
8	
Į	Brokers
9	
	21. BROKER FEES: Buyer herein requires, and Selier agrees, as a condition of this Agreement, that Seller will pa
	Listing Broker and Buyer's Broker, who becomes by this clause a third party beneficiary to this Agreement, that certain sur
2	and/or percentage of the Purchese Price (commission), that Seller, or Seller's Broker, offered for the procurement of rendy
3	willing and able Buyer via the Multiple Listing Service, any other advertisement or written offer, Seller understands an
4	agrees that if Seller defaults hereunder, Buyer's Broker, as a third-party beneficiary of this Agreement, has the right to pursu
5	all legal recourse against Seller for any commission due. In addition to any amount due to Buyer's Broker from Seller of
6 7	Selier's Broker, Buyer Wwill-OR- will not pay Buyer's Broker additional compensation in an amount determined
Ŕ	between the Bayer and Bayer's Broker.
	22. WAYVER OF CLAIMS: Buyer and Setter agree that they are not relying upon any representations made by Broker
0	or Broker's agent. Buyer acknowledges that at COE, the Property will be sold AS-IS, WHERE-IS without any representation
1	or warranties, unless expressly stated herein. Buyer agrees to satisfy himself, as to the condition of the Property, prior to COE
	Each party acknowledges that heishe has read, understood, and agrees to each and every provision of this page unless
	particular paragraph is otherwise modified by addendum or counteroffer.
	dh -
	Buyer's Name: James A. Boesiger, Maria S. Boesiger BUYER(S) INITIALS: W MILLARY
	5015 Adrian Fog Ave
	Property Address: Les Vegas, NV 89141 SELLER(S) INITIALS: // / CW //

Buyer acknowledges that any statements of acreage or square footage by Brokers are simply astimates, and Buyer agrees to make such measurements, as Buyer deems necessary, to ascertain actual acreage or square footage. Buyer waives all claims against Brokers or their agents for (a) defects in the Property; (b) inaccurate estimates of acreage or square footage; (c) and/rommental waste or hazards on the Property; (d) the fact that the Property may be in a flood zone; (c) the Property's proximity to freeways, airports or other nulsances; (f) the zoning of the Property; (g) tax consequences; or (h) factors related to Buyer's failure to conduct walk-throughs or inspections. Buyer assumes full responsibility for the foregoing and agrees to conduct such tests, walk-throughs, inspections and research, as Buyer deems necessary. In any event, Broker's liability is limited, under any and all circumstances, to the amount of that Broker's commission/fee received in this transaction.

Other Matters

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11 23. DEFINITIONS: "Acceptance" means the date that both parties have consented to and received a final, binding 12 contract by affixing their signatures to this Agreement and all counteroffers, "Agent" means a licensee working under a Broker 13 or licensees working under a developer, "Agreement" includes this document as well as all accepted counteroffers and addenda. "Bone Fide" means genuine. "Buyer" means one or more individuals or the ontity that intends to purchase the 15 Property. "Broker" means the Nevada ticensed real estate broker listed herein representing Seller and/or Buyer (and all real 16 estate agents associated therewith). "Business Day" excludes Saturdays, Sundays, and legal holidays. "Calendar Day" means 17 a calendar day from/to midnight unless otherwise specified. "CFR" means the Code of Federal Regulations. "CIC" means 18 Common Interest Community (formerly known as "HOA" or homeowners associations). "CIC Capital Contribution" moins 19 a one-time non-administrative fee, cost or assessment charged by the CIC upon change of ownership. "CIC Transfer Fees" 20 means the administrative service fee charged by a CIC to transfer ownership records. "CLUE" means Comprehensive Loss 21 Underwriting Exchange. "Close of Escrow (COE)" means the time of recordation of the deed in Buyer's name. "Default" 22 means the faiture of a Party to observe or perform any of its material obligations under this Agreement. "Delivered" means 23 personally delivered to Parties or respective Agents, transmitted by facsimile machine, electronic means, overnight delivery, or 24 mailed by regular mail. "Down Payment" is the Purchase Price less lose amount(s). "EMD" means Buyer's earnest money 25 deposit. "Escrow Holder" means the neutral party that will handle the escrow. "FHA" is the U.S. Federal Housing 26 Administration. "GLVAR" means the Greater Las Vegas Association of REALTORS®. "Good Funds" means an acceptable 27 form of payment determined by ESCROW HOLDER in accordance with NRS 645A.171. "IRC" means the Internal Revenue 28 Code (tax code). "LID" means Limited Improvement District. "N/A" means not applicable. "NAC" means Nevada 29 Administrative Code. "NRS" means Nevada Revised Statues as Amended. "Party" or "Parties" means Buyer and Sellor. "PTTI" means principal, interest, taxes, and hazard insurance. "PMI" means private mortgage insurance. "PST" means 30 Pacific Standard Time, and includes daylight savings time if in effect on the date specified. "PTR" means Preliminary Title 32 Report, "Property" means the real property and any personal property included in the sale as provided herein. "Receipt" 33 means delivery to the party or the party's agent. "Seller" means one or more individuals or the entity that is the owner of the Property. "SID" means Special Improvement District, "Title Company" means the company that will provide title insurance. "USC" is the United States Code. "VA" is the Veterans Administration. 35

37 24. SIGNATURES, DELIVERY, AND NOTICES:

- A. This Agreement may be signed by the parties on more than one copy, which when taken together, each signed copy shall be read as one complete form. This Agreement (and documents related to any resulting transaction) may be signed by the parties manually or digitally. Facsimile signatures may be accepted as original.
- B. Delivery of all instruments or documents associated with this Agreement shall be delivered to the Agent for Seller or Buyer if represented.
- 45 C. Except as otherwise provided in Section 9, when a Party wishes to provide notice as required in this 46 Agreement, such notice shall be sent regular mail, personal delivery, by facsimile, overnight delivery and/or by email to the 47 Agent for that Party. The notification shall be effective when postmarked, received, faxed, delivery confirmed, and/or read teceipt confirmed in the case of email. Any cancellation notice shall be contemporaneously faxed to Escrow.
- 50 25. IRC 1031 EXCHANGE: Seller and/or Buyer may make this transaction part of an IRC 1031 exchange. The party 51 electing to make this transaction part of an IRC 1031 exchange will pay all additional expenses associated therewith, at no cost to the other party. The other party agrees to execute any and all documents necessary to effectuate such an exchange.

Each party selmowledges that he/she has read, understood, and agrees to each and every provision of this page unless a particular paragraph is otherwise modified by addendum or counteroffer.

Buyer's Name: 3	ames A. Boesiger, Maria S. Boesiger	BUYER(S) INITIALS:	17535
Property Address:	5015 Adrian Fog Ave Las Vegas, NV 89141	SELLER(S) INITIALS:	(D) (D)
Rev. 12/11	©2011 Greater Las Vegas Association of RE	ALTORS®	Page 9 of 1

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2 3 4 5	any provision hereof, or for any other judicial remedy, then the prevailing party shall be entitled to be reimbursed by the losing
9	such provailing party.
	THIS IS A LEGALLY BINDING CONTRACT. All parties are advised to seek independent legal and tax advice to review the terms of this Agreement.
13 14 15	NO REAL ESTATE BROKER/AGENT MAY SIGN FOR A PARTY TO THIS AGREEMENT UNLESS THE BROKER OR AGENT HAS A PROPERLY EXECUTED POWER OF ATTORNEY TO DO SO.
18 19 20 21	THIS FORM HAS BEEN APPROVED BY THE GREATER LAS VEGAS ASSOCIATION OF REALTORSO (GLVAR). NO REPRESENTATION IS MADE AS TO THE LEGAL VALIDITY OR ADEQUACY OF ANY PROVISION IN ANY SPECIFIC TRANSACTION. A REAL ESTATE BROKER IS THE PERSON QUALIFIED TO ADVISE ON REAL ESTATE TRANSACTIONS. IF YOU DESIRE LEGAL OR TAX ADVICE, CONSULT AN APPROPRIATE PROFESSIONAL.
24	This form is available for use by the real estate industry. It is not intended to identify the user as a REALTOR®, REALTOR® is a registered collective membership mark which may be used only by members of the NATIONAL ASSOCIATION OF REALTORS® who subscribe to its Code of Ethics.
	27. ADDENDUM(S) ATTACHED: Wardley Addendum
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29	
	28. ADDITIONAL TERMS:
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Į	Earnest Money Receipt
O	
	BUYER'S AGENT ACKNOWLEDGES RECEIPT FROM BUYER HEREIN of the sum of \$ 6,000.00 evidenced by Cash, Casher's Chook, Personal Check, or @ Other Wired to title
13	payable to Equity Title . Upon Acceptance, Earnest Money to be deposited within ONE (1) business
4	day, with 🖾 Escrow Holder, 🗌 Buyer's Broker's Trust Account, - OR - 🔲 Seller's Broker's Trust Account.
ď	Date: 09/26/2013 Signed: Buyer's Agent: Donald Marti
	Each party acknowledges that he/she has read, understood, and agrees to each and every provision of this page unless a particular paragraph is otherwise modified by addendum or counteroffer.
	Buyer's Name:
	5015 Adrian Fog Ave
	Property Address: Las Vegas, NV 89141 SELLER(S) INITIALS: From 1 1/10 1/10 1/10 1/10 1/10 1/10 1/10 1
	TOT, LAILT SECTIONS OF LEGISTORY OF LIGHT LOSS LAIGHT LAID LAIGHT LAID LAIGHT LAID LAIGHT LAID LAID LAID LAID LAID LAID LAID LAID

			
	Buye	er's Acknowledgement of	Offer
2	Unon Accentance Russer serves to be being	d hu such provision of this Asses	ment, and all signed addenda, disclosures, and
3	estachments.	o oy each provision or nos Agree	men, and an althou adminut, mechanica, and
5	(love los tome	James A. Bossiger	09/26/2013 : □AM □ PM
2	Buyer's Signature	Buyer's Printed Name	09/26/2013 : ☐ AM ☐ PM Date Time
-	154) Cl 3 Olgitatoro	Duyers Fillion (taile	Date time
2	Marshall Company		
8	Marian Doein	Maria S. Boesiger	09/26/2013 AM PM Date Time
9	Buyer's Signature	Buyer's Printed Name	Date Time
10			
11	Seller must respond by: 5:00 FIAM RIPN	(ng(month) September .	(day) 27 , (year) 2013 . Unless this
(2	Agreement is accented, referred or country	red below and delivered to the	Buyer's Broker before the above date and
13			Dajor a Groker Debite the himse date and
14		10165 BIR BIRGE	•
	Confirmation of Representation: The Buyer is	represented in this transaction by:	
б			
	Buyer's Broker: Jeff Bowmers	Agent's Name: D	onald Marti
8	Company Name: Wardley Real Batata	Agent's Public II	0; 228762
9	Phone: (702) 506-5033	Office Address:	7670 W. Lake Mead Blvd, Sta 100
0	Email: dmarti 6068 gmail.com		Las Vegas, NV 89128
ŽĮ.		and a parties or by	
22	4,,		
_		2 11 1 2	
		Seller's Response	
3			
4		at he/she accepts and agrees to be	e bound by each provision of this Agreement,
15	and all signed addenda, disclosures, and attachme	ints.	
б	COUNTER OFFER: Seller accepts the terms	of this Agreement subject to the attr	ached Counter Offer #1.
7	☐ REJECTION: In accordance with NAC 645.6	532, Selfer hereby informs Buyer the	offer presented berein is not accepted.
8			
9	FIRPTA DECLARATION: Pursuant to Section	5.E. herein, Seller declares that he/s	she
0	☐ is not -OR-		
Į	ls a foreign person therefore subjecting this tra	nsaction to FIRPTA withholding.	,
2	_		•
3	O: 10 -		
4	Halma Mamay	Jaima M. Damaso	9/26/2013 : DAM DPM
5	Séller's Signature	Seller's Printed Name	9/26/2013 : DAM DPM
6	,		
7	$\alpha \cdot A \cdot A \cap A$	· ·	•
8	(31 Waynes 4 Danier	Constancia G. Damaso	9/26/2013 - DAM TIPM
9	Seller's Signature	Seller's Printed Name	9/2C/2O13 : DAM DPM
0	-	,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
1	Confirmation of Representation: The Seiler is r	epresented in this transaction by:	
2		·	
3	Seller's Broker: <u>Jeff Sommers</u>	Agent's Name; De	
4	Company Name: Wardley Real Estate	Office Address:	7670 W. Lake Mead Blvd Ste 100
5	Phone: (702)256-4900		Las Varas, NV 89128
6	Email: dmarti606@gmail.com	Fax: (702) 256	
7			
P	LICENSEE DISCLOSURE OF INTEREST	SELLERY Pursuant to NRS	665 252(1)(c) a real estate licenses must
į	disclose if he/she is a principal in a transaction or	has an interest in a principal to the t	repression Don Marti
1	is a licenced real est	ate agent in the Clute(a) of	Yevada , and has the following interest.
ĭ	direct or indirect in this transaction (Bring	are agent in the state(a) of	, and has the rondwarg interest,
,	direct or indirect, in this transaction: Princi	pai (Seller) -OK- [] lamily of firm	relationship with Sener or ownership interest
	in Soller (if Soller is an entity): (specify relations		
	Each party acknowledges that he/she has rea	d, understood, and agrees to eac	It and every provision of this page unless a
	particular paragraph is otherwise modified by	addendum or counteroffer.	
			MAT
	Buyer's Name: James A. Boesiger,	, Maria S. Boesiger	BUYER(S) INITIALS: MIL / 7KAS
	5015 Adr	ian Fog Ave	11/14 733
		a, NV 89141	SELLER(S) INITIALS: 1 (1)
		ater Las Vegas Association of REAL	TORS® Page 11 of []
		ogic 18070 Filtoen Will Road, Franci, Michigan 4800	. 8



TIAMAN JULY 1990 ORIGINALI OLIGONALIS STANDA

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1/2001/201/10 10/CILION (10/CELIUM(1)	
In reference to Purchase Agreement and Earnest Money Receipt executed by and between: James	A. Boesider.
Maria S. Boestgar	(Buyer(s)), and
Jaime M. Damaso, Constancia G. Damaso	
September 17 , 2013 , in reference to the real property commonly known as 5015	Adrian Fog Ave
, City Las Vegas , State NV	89141
The following terms are hereby incorporated as part of the Real Estate Purchase Agreement, and to	the extent these terms
modify or conflict with any provision of the Purchase agreement, including all prior Addenda and/o terms shall control.	or Counter Offers, these
1. ROADWAY DISCLOSURES: If hiver has any questions or concerns reparding any planue	d proposed or current

- readvays, freeways or beltways, Buyer should contact Clark County Public Works or the State of Nevede Department of Transportation.
- 2. ENVIRONMENTAL HAZARDS: If any Environmental Hazard is disclosed and Buyer accepts the property, then Buyer shall HOLD SELLER AND BROKER HARMLESS FOR ANY DAMAGES OR INJURIES TO ANY PERSON AND/OR PROPERTY THAT MAY RESULT IN THE FUTURE FROM SUCH ENVIRONMENTAL HAZARD. This clause shall survive the termination of this counter offer and the Real Estate Purchase agreement.
- 3. MOLD/FUNGAL DISCLOSURE: Fungal contaminants (molds including but not limited to Stachybotrys Chartarum) may exist in the Property of which the Seller is unaware. These contaminants generally grow in places where there is excessive moisture, such as where leakages may have occurred in roofs, pipes, walls, plant pots, or where there has been flooding. A professional home inspection may not disclose fungal contaminants. Buyer may wish to obtain an inspection specifically for fungal contaminants to more fully determine the condition of the Property and its environmental status. Neither Wardley Real Estate, nor its agents are experts in the field of fungal contaminants. We strongly encourage and recommend our clients and oustomers to satisfy themselves as to the condition of the Property. The cost and quality of such inspections may vary. Companies able to perform appropriate inspections may be found in the Yellow Pages under "Environmental and Ecological Services." Buyer makes the decision to purchase the Property independent of any representation of the Agents or Brokers involved in the transaction regarding fungal contaminants. Accordingly, Buyer agrees to hold harmless the Agents and Brokers in this transaction in the event any fungal contaminants are present on the Property. Buyer executes the ADDENDUM with the understanding that they should consult with a professional of their choice regarding any questions or concerns before its execution.
- 4. LEAD BASED PAINT DISCLOSURE AND ACKNOWLEDGEMENT 24 CFR 745.113: The Property was E was not built before 1978. If the Property was built before 1978, Seller shall deliver to Buyer with this addendum (if addendum is generated by Seller) or prior to acceptance of this addendum (if addendum is generated by Buyer), the pamphlet Protect your Family from Lead in Your Home and a Disclosure of Information and Acknowledgement regarding Lead-Based Paint Hazards. Buyer's signature on this Addendum will serve as acknowledgement of receipt of pamphlet and disclosure and approval of said disclosure.
- 5. GEOLOGICAL CONDITIONS: Buyer is advised to consult with appropriate professionals and reference maps regarding possible geologic conditions, soil and terrain stability, seismic activity, suitability, and drainage. Some properties may be located in areas of potential seismic (earthquake) activity. Some properties may also contain "wetlands" which may restrict development. Buyer acknowledges that Wardley Real Estate, including any of its agents or salespersons should not be relied upon for any determination as to the geologic conditions of the property.
- 6. ZONING: Zoning and changes in the government's master plan may affect the Buyer's use of the Property. Buyer is responsible for verifying current or future zoning and land use restrictions. Buyer understands and agrees that the Buyer has NOT relied on any representations that the Seller, Brokets, agents or salespersons have made concerning any current or future zoning or other factors which directly or indirectly affect the Property or the surrounding properties other than those disclosures required by Nevada law. Buyer is instructed to contact the proper government or regulatory agencies to satisfy Buyer's concerns. Buyer's concerns.
- 7. CONTRUCTIONS AND CHARACTERISTCS OF THE VICINITY: Southern Nevada is the home to enormous amounts of residential and commercial development and growth. There may be construction in the vicinity of the Property. Buyer acknowledges that he has not received nor relied upon any representation by either the Brokers, agents, salesporsons or the Seller with respect to the condition of the Property that are not contained in the Real Estate Purchase Agreement or in the Seller's Real Property Disclosure Form. Buyer is to satisfy himself concerning this information when construction in the vicinity of the Property is a scitizal element of the purchase decision. the vicinity of the Property is a critical element of the purchase decision.

Revised 10,18,2010

Page 1 of 2

Wardley Reaf Estate 7670 W Lake Mead Blvd Sie 100 Las Vegas, NV 89128 Phone: (702)256-4900 Fax: (702)256-3088 Donald Marti

Maria

- 8. FLOOD HAZARD ZONE AND INSURANCE: If any portion of the Property is situated in an area identified as having special flood hazards by any governmental entity, Lender may require Buyer to obtain and pay for flood insurance is not the Property and its improvements. If Buyer is notified that Property is in a flood zone and/or flood insurance is required, the Buyer will have seven (7) calendar days to approve of same and agrees to furnish lender with insurance should it be required as a loan condition. In the event the Buyer does not submit written objection to the contrary within allotted time frame, this provision is deemed approved.
- 9. UTILITY AVAILABILITY: Buyer is advised to consult with the appropriate professionals regarding the source and availability of water, sewer and other utility services, any applicable use restrictions, and ownership rights. The Property may or may not be connected to public water and sewer, and applicable fees may not have been paid. Wells, well systems, septic tanks, and septic systems, and leach fields may need to be inspected. Septic tanks may need to be pumped.
- 10. RECOMMENDED SERVICES: Wardley Real Estate, its agents, salespersons, and employees are trained in the marketing of real estate. They are not trained or licensed to provide the Buyer or Seller with professional advice regarding the physical condition of any property or regarding any legal or tax matters. Accordingly, neither Wardley Real Estate nor its agents, salespersons, and employees, will make any representations or warranties regarding the physical or legal condition of any property selected by Buyer. Wardley Real Estate strongly recommends that Buyer and Seller consult his/her own design or land use professional, zoning expert, contractor, home inspector, surveyor, title insurer, pest control expert, attorney, tax specialists, estate planner, CPA, accountant, and other professionals regarding any aspect of the Subject Property or this transaction.
- 11. BUSINESS ARRANGEMENTS DISLCOSURE: Wardley Real Estate, in addition to representing the Seller, and/or Buyer, has a business relationship with many companies involved in the real estate buying and selling process. Those companies include but are not limited to: Mortgage Company, Home Security of America and other companies affiliated with our exclusive services program. Any fees charged by these companies are the full amount of fees due to the service/product provider for plan administration and provision of services, as well as reimbursement to Wardley Real Estate based on good faith estimates of its expenses incurred in promoting, selling, processing and advertising these services/products. There are other similar service/product providers available. You are encouraged to shop around to determine that you are receiving the best services/products.

WHEN COMPLETED THIS ADDENDUM/COID	NTER OFFER BECOMES PART OF A LEGALLY BINDING
BEFORE SIGNING	D, SEEK COMPETENT LEGAL AND/OR TAX COUNSEL
In Dente	
ØÐVYER □ SÉLLER	
James A. Boesiger	
Mawa D. Society. X BUYER SELLER	TIME: AM
Maria S. Boesiger	
AGENT Don Marti	with (Brokerage name) <u>Wardley Real Estate</u>
ML3 PURIC ID# <u>ZZ8762</u>	Phone # [702] 506-5033
E-mail Address: dmarti6060gmail.com	
Chock One: (NEVADA LAW REQUIRES THAT EVERY OFFER	REGARDLESS IP IT IS ACCEPTED, COUNTERED OR REJECTED)
X THE UNDERSIGNED ACCEPTS THE FORM ADDENDA, DISCLOSURES AND ATTACHS	MGOING (YLADDENDIAM ELCATINTED ATTED AND ALE
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Jaime Skamara	
Jaime M. Damaso	
BUYER TO SELLER	TIME: \square AM \square PM DATE: $9/26/2013$
Constancia G. Damaso	
AGENT Don Marti	with (Brokerage name) Wardley Real Estate
VILS PUDIC ID# 228762	Phone # (702) 506-5033
E-mail Address: dmarti606@cmail.com	
	Page 2 of 2 Friesh Mill Read France Methods and the page

EXHIBIT B

	Report Description: 5015 Adrian Fog Avenue	Main File No. 1206478 08#3544029 Page #
Į	Index Case Number 1206478 Priority	STATUS SUMMARY
ľ	Londer Gase Number Loan Type	Order Date 10/8/2013
J	Client File Number job Tyne	Due Date
ľ	FHAVA Case Number Property Type	Appraiser Start Date
ļ	Malu File Number an form 1206478 OR#3544029 Form Type	Delivered Date
ľ	Other File Number on form FHA # 332-5827666 Fee Simp.	Leased Fee Involved Date
1	CHOPENTYADDRESS SO15 Adrian Fog Avenue	Ship Report VIa
ľ	City Las Vagas County Clark	BILLING SUMMARY
ļ	State NV Zlp Code 89141 Legal Description Highlands Ra	anch Unit 3, Flat Book Invoke Number 1205478
ķ	129. Page 27. Lot 51	0
Š	Location Project Highlands Ra	
Į	Map Reference Metro Map 83-F3 Census Tract 0056.33	· · · · · · · · · · · · · · · · · · ·
į	: Loan Amount Refinence Sale Price 337,000	Sale Date 09/26/2013
Ė	Total Rooms 9 Bedrooms 4 Baffis 3.1 Estima	ated Value Total Fees 325.0
	Name Dayilme Number Evening Num	nber Other
H	OWNER Damaso, Jaime & Con:	Preferred Payment Method
ď	BORROWER Boesiger James	Pmi 1 # Date
1	CQ-BORROW DOESQUE, James	Prot 2 # Date
	AGENT	Prnt 3 # Date
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V	Addinss 6915 S Pecos Road	CLIENT Guild Mortgage
,	Suite 198	Address 8915 9 Pecos Road
٠.	City Henderson ST NV 7ip 89074	Suite 198
	Contact	City Henderson
H NERS	Day # Eve #	Day # Eve #
킴	Pers. E-Mail Fax	Pers. E-Mail fax
딁	ED) E-Mail	EDI E-Mail
ב פ	BILL TO Guild Mortgage	SHRTO
텕	Address 8915 S Pecos Road	Address
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5	City Henderson ST NV Zlp 89074	City ST Zip
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×Į.	EDI E-Maji	EDI E-Mad
Ī	APPRAISER Travis T. Gliko:	SUPERVISOR
	Address 2595 E Chandler Avenue	Address
	Suite 17	
ċ	City Las Vegas ST NV 7tp 89120	City
1	Day #(7D2) 730-2989 Eve.#	Oay # Eve #
1	Pers, E-Mall <u>travis@desertappraisalenv.com</u> Fax (702) 730-2979	Pers. E-Mail Fax
1	Llo,/Cert. # A.0005721-CR Exp. Dale 12/31/2014	Lio_Cert. #Exp. Date
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Form CROSA — "WinTOTAL" appraisal software by a la mode, inc. — 1-800-ALAMODE

instructions from Cilent

Excaplians, Releases, etc.

EXHIBIT C

APPRAISAL OF REAL PROPERTY

LOCATED AT:

5015 Adrian Fog Avanue Highlands Ranch Unit 3, Plat Book 129, Page 27, Lot 51 Las Vegas, NV 89141

FOR:

Guild Mortgage 8915 S Pecos Road Henderson, NV 89074

AS OF:

10/09/2013

BY:

Travis T. Gilko

	FHA# 332-5827666
11a#	1206478 OR#354402

The purpose of this surnmary appraisal re	hoir is to bigains site	IGHTED CHEST WITH SILE			DE DIE THE SERVE AND		
Property Address 5015 Address Fog A	venue		City Las Vegas		State NV	Zip Code 891	41
Borrower Boesiger, James	into O. Dina D. J. de	Owner of Public Reco	ord Damaso, Jaim	e & Constancia	County Clas	k	
Legal Description Highlands Ranch L Assessor's Parcel # 176-25-511-025	DILL 3, PIRT BOOK 13	29, Page 27, Lot 5	Tax Year 2013		R.E. Taxes \$	2.070	
Neighborhood Name Highlands Rench				letro Map 83-F3	Census Tract		
🗷 Occupant 🗌 Owner 🔲 Tenant 🔀 Vi	ecant	Special Assessments					per months
Property Alghie Appraised 🛛 Fee Simple		Other (describe)					
Assignment Type Purchase Transacti	on 🔲 Refinance Tr		(describe)				
Lender/Client Guild Mortgage	.h & L	Address 8915	S Pecos Road, Su	ite 19B, Henders	on, NV 89074		
is the subject property currently offered for sa Report data source(s) used, offering price(s).	and data(e) CO	O JOY SAIR IN LINE TWEIVE I	nonus phor lo me enec S#1346354, Clark	uve date of this apprai	ISBI?	Yeş No	250 000
as of 05/14/2013 then reduced to \$	343,000 09/12/20	13. The subject is	currentivith a contin	COUNT ASSESSOR	ne subject w. f 09/27/2013	as listed for \$2	109,000
📰 l 🔀 did 🔲 did not analyze the contract	for sale for the subject	purchase transaction. E	xolain the results of the a	analysis of the contrac	et for sale or why the	analysis was not	
performed. Arms length sale; Analysi	<u>Is of the contract o</u>	f saite revealed a s	ales price of \$337,0	000 which was ag	reed on 09/26/2	013. The cont	tract
revealed no seller contributions tow	<u>ardş buyerş dosin</u>	g costs.					
Contract Price \$ 337,000 Date of Ci	ohtract 09/26/2013	is the property seller	the owner of public reco	ord? ⊠ Y65	No Data Source(s)		
is there any financial assistance (loan charge of Yes, report the total dollar amount and deac	s, sale concussions, gr rifte the flame to be not	icoro own paymentassi Id. \$10%;	stanca, etc.) to de pard t	y any party on cenan	OT THE DOMOWER?	Yes	⊠ No
Of the food report the acting control billionity and date	Miles die 1611 Per en de ber	ս, գրել					
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Note: Race and the ractal composition of	the neighborhood an	e not appraisal factors	.				
Alfaign Schemen eil		3,000	Hoteli (Stephies)			e de la companio	1
	Aural Property	/ Values 🗵 Increasin			FICE AGE	One-Unit	60 %
Built-Up Over 75% X 25-75%		VSupply ⊠ Shortage	in Balance		(000) (yrs)	2-4 Unit	5 %
Growth Rapid ⊠ Stable Neighborhood Boundaries The Subfee		ng Time 🔀 Under 8 r			00 Low 0	Mittl-Family	5 %
Star Avenue, East by Decatur Blvd.			Blue Diamond Ros	ad, South by 50	·.	Commercial Other	5 % 25 %
			creational facilities				∠5 % re hv
along with schools and major highw	sys. No adverse f	actora affecting ma	rketability were no	ted at time of insi	pection. Comme	rcial uses are	located
along main routes and have no nego	ative impact.						
Market Conditions (including support for the a	ibove conclusions)	Market activity is	increasing at this th	me, Prices appe	ar to be increasi	g and buyer o	lemand
is strong. Units typically sell within 1	-90 day time fram	e if competitively pr	riced and marketed	properly. Conve	entional governm	ent financing l	s readfly
available with no apparent negative in Otherstons Refer to Plat Map	impact on value. L						
Specific Zoning Classification R-2	-	Area 4,356 SF	onape Medium Density Re	Rectangular	VIEW A	PwrLn;	
Zoning Compliance Legal Legal No	econforming (Grandfat)	nered Use) No Zoni	no I Illegal (describe	seneman (Object	o Onits Per Acre	,	
is the highest and best use of subject properly	as improved (or as pro	ta bas easigned become	ectileations) the amount	y 	Ma Mar de	nacība	
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Freddle Mac Form 70 March 2005

UAD Version 9/2011 Page 1 of 6

FHA # 332-5827666 File# 1206478 OR#3544029

	There are 19 compara	ole properces curren	by offered for sale in	offered for sale in the subject neighborhood ranging in price from \$ 299,750 neighborhood within the past twelve months ranging in sale price from \$ 264,900								
	There are 19 compara FEATURE	DIC SOURS IN THE SHOP	ct reighborhood will									
ı	Address 5015 Adrian For		SUBJECT COMPARABLE SALE # 1			COMPARABLE SALE # 2			COMPARABLE SALE # 3			
ł	Las Vegas, NV		5223 Tulip Hill		9657 Lions Peak Court			11115 Civita Street				
1	Proximity to Subject	100000000000000000000000000000000000000	Las Vegas, NV	Las Vegas, NV 89139			Las Vegas, NV 89141					
ı	Sale Price		0.28 miles NW	0.63 m	0.63 mlles NW			1.62 miles SW				
- 1	Sale Price/Gross Llv. Area			328,23	5			O S		\$ 315,000		
	Data Source(s)	\$ 112,26 sq.f		ft.	\$ 1 <u>14</u>	1.07 sq.ft		\$ 108.67	sq.ft.	- 1		
1	Verification Source(s)		DOC#201307	1502016;DOM Un	K GLVAR	MLS #1	350850;DOM 39	GLYAR MLS	#1:	63747;DOM 3		
	VALUE ADJUSTMENTS	DECEDIOTION	AAPN# 1/6-25-	<u> </u>	APN#	76-24-4	11-031	APN # 176-3				
ı	Sales or Financing	DESCRIPTION	DESCRIPTION	+(-) \$ Adjustment		IPTION_	+(-) \$ Adjustment	DESCRIPTIO	N	+ (-) \$ Adjustment		
	Concessions		ArmLth	1	AmnLth			ArmLth				
ı	Date of Sale/Time	-	Unkn;0	 	Conv;0			Conv;0	i			
ı	Location	Maria	s07/13;c07/13	+2,462	s08/13;c	:07/13	+4,680	509/13;c07/1	3	+3,150		
	Leasahold/Fee Simple	N;Res;	N;Res;		N;Res;			N;Res;				
1	Site	Fee Simple	Fee Simple	 	Fee Sim			Fee Simple				
ł	View	4,356 SF	3,049 SF		6,534 S	<u> </u>	-2,000	5,663 SF				
1	Design (Style)	A;PwrLn;	A;PwrLn;		N;Res;		-3,500	N;Res;		-3,500		
1	Quality of Construction	SWMedit	SWMedit		SWMed	it		SWMedit				
ı	Actual Age	04	04	<u> </u>	Q4			Q4				
ı	Condition	4	0	-10,000				11	П	+8,000		
ı	Above Grade	C3	C3	<u> </u>	СЭ			C3				
ı		Total Borms, Baths	Total Bulms, Beths		Total 8dm	ns. Baiths		Total Stirms, 8:	aths			
	Room Count	9 4 3.1	8 4 2.1	+3,000	10 4	3.1	0		1.0	+1,500		
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를	Pool, Spa	No Pool,No Spa	No Pool, No Spa		No Pool,	No Spai		No Pool,No S	201	F10,000		
g	Net Adjustment (Tokal)		⊠+ □-	\$ 11,962	1 +	⊠ -	-17,000	X + □	- S	17,650		
g	Adjusted Sale Price		Net Adj. 3.6 %		Vet Adj.	4.4 %	71,1000		3%	37,650		
ij	of Comparables		GmssAdĭ. 97%i	\$ 340.107	Genee Adl	0.00			% 3	220.050		
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	Para Sonicale) Clark Conut	v Assessor, GLV.	AR MLS									
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ı	Report the results of the research a	nd analysis of the pric	r sale or transfer histo	pry of the subject prope	arty and con	nbarable sa	las (must additional)	ndor ealer on man	21			
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	Date of Prior Sale/Transfer	03/28/2011				0.01	M (4 APPLE OVER M.S.	150/KI	MDM	DLC SPILE #3		
Ŀ	Price of Prior Sale/Transfer	\$350,000						 -		~		
I	Data Source(s)	Clark County	Assessor C	lark County Asses	POF	Ciarle C	ounly Assessor	01 1 0		. 		
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Freddle Mac Form 70 March 2005

UAD Version 9/2011 Page 2 of 6

FHA#332-5827666

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FHA # 332-5827666 File# 1206478 OR#3544029

This report form is designed to report an appraisal of a one-unit property or a one-unit property with an accessory unit; including a unit in a planned unit development (PUD). This report form is not designed to report an appraisal of a manufactured home or a unit in a condominium or cooperative project.

This appreisal report is subject to the following scope of work, intended use, Intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

SCOPE OF WORK: The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraisar must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

INTENDED USE: The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

DEFINITION OF MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions* granted by anyone associated with the sale.

*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing the appraisal. Unless otherwise stated in this appraisal report, the appraisar has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

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APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that

- I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraises assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the Information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deteritoration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowlingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct,
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report,
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no
- 20. I identified the lender/ollent in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

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FHA # 332-5827666 FRe # 1206478 OR#3544029

- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgages or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a feesimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifles and agrees that;

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- I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraisar's
 analysis, opinions, statements, conclusions, and the appraiser's certification.
- I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
Signature	Signature
Name Trads P. Gliko	Name
Company Name Desert Apprelsels, LLC.	Company Name
Company Address 2595 E Chandler Avenue, Suite 17 3	Company Address
Las Veges, NV 89120	
Telephone Number (792) 730-2989	Telephone Number
Email Address travis@desertappralsalanv.com	Email Address
Date of Signature and Report 10/09/2013	m
Effective Date of Appraisal 10/09/2013	State Certification #
State Certification # A_0005721-CR	or State License #
or State License #	State
or Other (describe) State #	Expiration Date of Certification or License
State NV	
Expiration Date of Certification or License 12/31/2014	SUBJECTPROPERTY
ADDRESS OF PROPERTY APPRAISED	Did not inspect subject property
5015 Adrian Fog Avenue	 Did inspect exterior of subject property from street
Las Vegas, NV 89141	Date of Inspection
APPRAISED VALUE OF SUBJECT PROPERTY \$ 340,000	☐ Did inspect interior and exterior of subject property
LENDER/CLIENT	Date of Inspection
•	
Name Solidiff	COMPARABLE SALES
Company Name Guid Mortgage	
Company Address 6915 S Pecos Road, Sulte 19B, Henderson.	Did not inspect exterior of comparable sales from street
NV 89074 Email Address	Did inspect exterior of comparable sales from street Date of inspection

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FHA # 332-5827866

Uniform Residential Appraisal Report File # 1206478 OR#3544029 COMPARABLE SALE #4 COMPARABLE SALE #5 COMPARABLE SALE #6 5015 Adrien Fog Avenue 10874 Vineyard Pass Street 5499 Valensole Avenue Las Vegas, NV 89141 Las Vegas, NV 89141 Las Vegas, NV 89141 Proximity to Subject 1.39 mlies SW 1.62 miles S 337,000 112.26 sq.ft. \$ 104,97 sq.ft. 370,000 Sale Price 325,000 \$ 125.30 sq.ft. Sate Price/Gross Llv. Area sq.ft Data Source(s) GLVAR MLS #1351547;DOM 91 GLVAR MLS #1375655;DOM 4 Verification Source(s) APN # 176-36-213-011 APN # 176-36-811-033 VALUE ADJUSTMENTS DESCRIPTION DESCRIPTION +(-) \$ Adjustment DESCRIPTION +(-) \$ Adjustment DESCRIPTION +(-) \$ Adjustment Sates or Financing Arm Lth ArmLih Concessions Conv;0 Conv;0 Date of Sale/Time s09/13;c08/13 +1,300 609/13;c08/13 +1,110 N:Res: Location N;Res; N;Res; -3,500 Leasthold/Fee Simple Fee Simple Fee Simple Fee Simple Sta 4,356 SF 5,863 SF 0 8,712 SF -5,000 Vanv A:PwrLn; N;Res; 3,500 N;Res; 3,500 Design (Style) Quality of Construction SWMedit **SWMedit** SWMedit Q4 Q4 Actual Age 4 111 +8,000 12 +8,000 Condition C3 C3 C3 Above Grade Total Brims, Ballis Total Brims, Ballis Total Edrms, Baths Total Bdrms. Batha Room Count 9 4 3.1 B 4 3.0 8 4 3.0 +1,500 +1,500 Gross Living Area 3,002 sq.ft. t.ps 960,E 2,953 sq.ft. Basement & Finished üsf Rooms Below Grade Functional Utility Average Average Average Heating/Cooling **GFWA/Cent** GFWA/Cent GFWA/Cent Energy Efficient (tems None Known None Known None Known Garage/Carport Garage 2 Garage 3 -3,000 Garage 3 -3,000 Porch/Patic/Deck Brick Pat, Balc Cov Patio, Balc -1,500 Covered Pallo Fireplace No FP +1,500 No FP +1,500 Int/Ext Features/Upgrades Good Similar Similar No Pool,No Spa No Pool,No Spa Pool, Spa 20,000 Pool, Spa ⊠+ Net Adj. Net Adjustment (Total) 4,300 □+ 🛛 -22,890 Adjusted Sale Price 1.3 % Net Ad]. 6,2 9 of Comparables See Gross Adj. 6.2 % \$ 329,300 Gross Adj. 12.7 % \$ 347,110 Gross Adj. % \$
Report the results of the research and analysis of the prior sale or transfer history of the subject property and comparable sales (report additional prior sales on page 3). ITEM COMPARABLE SALE #4 COMPARABLE SALE #5 SUBJECT COMPARABLE SALE # 6 Date of Prior Sale/Transfer 03/28/2011 Price of Prior Sale/Transfer \$350,000 Data Source(s) Clark County Assessor Clark County Assessor Clark County Assessor Effective Date of Date Source(s) 10/09/2013 10/09/2013 10/09/2013 Arralysis of prior sale or transfer history of the subject property and comparable sales Analysis/Comments

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Additional Listings

FHA # 332-5827686 File# 1206478 OR#3544829

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Main File No. 1206478 OR#3544029 Page #12 Market Conditions Addendum to the Appraisal Report FHA#332-5827666 The purpose of this addendum is to provide the lenderciant with a clear and accorde understanding of the market trends and conditions prevalent in the subject 1206478 OR#3544029 relighborhood. This is a required addendum for all appraisal reports with an effective date on or after April 1, 2009. roperty Address 5015 Adrian Fog Avenue City Las Venas ZIP Code 89141 State NV Bonower Boesiger, James festivations: The appraiser must use the information required on this form as the basis for bis/her conclusions, and must provide support for those conclusions, regarding housing trands and overall market conditions as reported in the Neighborhood section of the appressal report form. The appressar must fill in all the information to the extent it is available and reliable and must provide analysis as indicated below. If any required data is unavailable or is considered unreliable, the appraisar must provide an explanation, it is recognized that not all data sources will be able to provide data for the shaded areas below; if it is available, however, the appreiser must include the data In the analysis. If data sources provide the required information as an average instead of the median, the appraiser should report the available figure and identify it as an average. Sales and listings must be properties that compete with the subject property, determined by applying the criteria that would be used by a prospective buyer of the subject property. The apprehen must explain any anomalies in the data, such as seasonal markets, new construction, foreclosures, etc. Prior 7-12 Months Prior 4-6 Months Current - 3 Months Overall Trend Total # of Comparable Sales (Settled) ✓ Increasing Stable
✓ Increasing Stable Declining Absorption Rate (Total Sales/Months) 1.00 9,00 Declining Total # of Comparable Active Listings 12 Months of Housing Supply (Total Ustings/Ab.Rate) 4.0 Pitor 7-12 Months Prior 4-6 Months Current - 3 Months Overall Trend Median Comparable Sale Price 320,000 320,000 340,000 Increasing | Stable Median Comparable Sales Days on Market 40 79 17 Decilning ☐ Stable Median Comparable List Price 340,000 Median Comparable Listings Days on Market 47 Median Sale Price as % of List Price N/A N/A ☐ Increasing ☑ Stable
☐ Declining ☑ Stable Decilning
Increasing 100% Seller-(developer, builder, etc.)pald financial assistance prevalent? Explain in detail the seller concessions hands for the past 12 months (e.g., seller contributions increased from 3% to 5%, increasing use of buydowns, closing costs, conde fess, options, etc.). Selfer concessions, foen discounts, and interest buydown trends for the past 12 months are typically 1-5% for single-family end condominium sales. Are foreclosure sales (REO sales) a factor in the market? 🛛 Yes 🔲 No 📑 If yes, exploin (including the trends in listings and sales of loveckused properties) Foreclosure (REO sales), short sales, and currently traditional arms-length transactions are the majority of the closed sales, active listings, and pending sales within the Las Vegas Vailey. REO sales and traditional arms-length transactions are dictating the the current market values and are typically priced similar if in similar condition in order to compete. However, short sales are still the majority of contingent sales within the as Vegas Valley and typically sell lower then REO and traditional arms-length transactions. lite data sources for above Information. Clark County Assessor, GLVAR MLS V/A (not available) data entries are due to insufficient data from the Las Vegas MLS data source. Summerize the above information as support for your conclusions in the Neighborhood section of the appraisal report form. If you used any additional information, such as an analysis of pending sales and/or excited and withdrawn listings, to formulate your conclusions, provide both an explanation and support for your conclusions. The neighborhood sales and listing research/analysis has been expanded outside the subjects immediate subdivision due to the lack of recent comparable sales and listings directly inside the subjects subdivision at time of inspection. The outside subdivisions utilized to gather data and research are comparable to the subjects subdivision with homes of similar design, appeal, quality, and marketability. This is common to utilize sales cuiside the subjects subdivision within the Las Vegas Valley as the competing subdivisions are typically located within a two mile radius from the subject property. The subject and competing subdivisions used to provide support for pathering data within this report including recent dosed sales, active listings, pending, and contingent sales are outlined within in the neighborhood boundaries located on page one of the **See URAR addendum for current market condition statistics*** If the subject is a unit in a condominium or cooperative project , complete the following:
Subject Project Data Prior 7-12 Months Prior 4-6 Months Project Name: Current - 3 Months Overall Trend Total # of Comparable Sales (Settled) ☐ increasing ☐ Stable ☐ Increasing ☐ Stable Declining Absorption Rate (Total Salas/Montins) ___ Declining Total # of Active Comparable Listings Moraths of Unit Supply (Total Listings/Ab.Rate) Are foreclosure sales (REO sales) a factor in the project? Yes No If yas, Indicate the number of REO listings and explain the trends in listings and sales of foreclosed properties. Summarize the above trends and address the impact on the subject unit and project.

Page 1 of 1

2595 E Chandler Avenue, Sulte 17, Eas Vedas, NV Company Address

State NV

Skynature

Company Name

Email Address

Supervisory Appraiser Name

State License/Certification #

Signature:

Cumpany Address

Appreiser Name Travis T. Gliko:

Company Name Desert Appraisals, LLC

State License/Gertification # A.0005721-CR

Freddle Mac Form 71 March 2009

Email Address travis@desertappraisalany.com

State

Fennie Mee Form 1004MC March 2009

Supplemental Addendum

Fig No. 1206478 OR#3544029

Borrower/Cilent	Boesiger, James			
Property Address	5015 Adrian Fog Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89141
Lender	Gulid Mortgage			

FEE DISCLOSURE: Appraiser Fee: \$325,00

Solidifi Appraisal Management Fee: \$75.00

INTENDED USER:

The Intended User of this appraisal report is the Lender/Client. The Intended Use is to evaluate the property that is the subject of this appraisal for a mortgage finance transaction, subject to the stated Scope of Work, purpose of the appraisal, reporting requirements of this appraisal report form, and the Definition of Market Value. No additional intended Users are identified by the

The subject was a former model home that is highly upgraded to include:

Tile flooring, wood flooring, berber carpet, granite kitchen countertops, tumbled merble backsplash, upgraded cabinets throughout, stainless steel appliances, coffered ceilings, upgraded baseboards, upgraded fixtures, security system, surround sound, tankless water heater, central vac, epoxy garage floor, brick paver driveway and patib, balcony, and professional landscaping with synthetic grass.

COMPARABLE SALES AND LISTING ANALYSIS:

The appraiser's comparable search parameters are as follows:

The appraiser's comparable search parameters are as follows:
Single-family two or three story homes within the subjects subdivision and market area ranging in square footage from 2,500SF to 3,500SF built between 2000 to 2013. The closed sales displayed in the analysis were considered to be the most comparable to the subject and the best indicators of value for the subject. They are all considered reasonable purchase alternatives. A reasonable alternative reflects the economic principle of "substitution" whereby a well informed or well advised purchaser will pay no more for a property than the cost of acquiring an equally desirable substitute. Dollar adjustments are an estimate reflecting the market's reaction to the difference in the properties, not necessarily the cost of the difference. Sale #3, #4, #5 were utilized due to the lack of recent comparable sales within a mile distant from the subject property at time inspection. They are located within competing neighborhoods with homes of similar design, appeal, quality, and marketability.

CONDITION AND ADJUSTMENTS:

Comparable properties that have a 100sf variance to the subject property are adjusted \$40 per square foot . Comparable properties that have a 1,000sf lot variance to the subject are adjusted accordingly within the sales comparison grid. The comparable sales were given a increasing time adjustment of 0.3% per month from contract date to effective date due to the increasing market activity at time of inspection. Percentage based on the GLVAR MLS and 1004MC stats.

SQUARE FOOTAGE DIFFERENCE:

The Assessor and MLS Listing have a documented 3,533SF of living area for the subject property. This is incorrect as the subject was a former model home with the garage converted to office space. It has since been converted back to the original floor plan with a 2 car garage but the Assessor and MLS still have the garage space as living area. The appraisers eppox. measurements with the 2 car garage is 3,002SF. This appears to be the correct living square footage as verified with the builders floor plan. Therefore, the appraiser will utilize the appraisers appox measurements within the context of this report.

EXTERNAL OBSOLESCENCE:

External obsolescence noted and adjusted within the sales comparison grid due to the subjects close proximity to power lines.

Cost approach loses reliability as age and depreciation increase. No functional obsolescence observed at time of inspection. Physical depreciation was calculated using the age/life method. See attached sketch addendum for the square foot calculations. Currently the cost approach is not a reliable indicator of value due to the decline of market conditions in the Las Vegas Valley. Construction costs are often higher than current market values.

The subject is owner occupied, therefore, the income approach was not developed as it does not pertain to this appraisal assign ment...

The subject is located within close proximity to recreational facilities as well as parks. Employment centers are close by along with schools and major highways. No adverse factors affecting marketability were noted at time of inspection. Commercial uses are located along main routes and have no negative impact. 25% other present land use consists of vacant land, parks and recreation areas, schools.

SELLER CONTRIBUTIONS:

0-3% seller contributions are typical sales concessions within the subjects market area. Any contributions that exceed 3% are given adjustments within the sales comparison grid.

LIST TO SALE RATIOS:

Currently adjustments for "list to sale" ratio is not relevant due to most properties having multiple bid offers and often selling higher than the original list price. Cash offers are also often accepted in preference to financing and sellers are willing to accept less than list due to not having financing involved in the transaction. It is impossible to determine which type of transaction will occur and therefore there is not a consistent ratio available to apply to the listings.

The appraiser is aware the final value estimate is higher than that of the estimated predominant neighborhood value, however, there are homes within the subject's market area that are higher than the subject in value. It is the opinion of the appraiser that the subject is not an over-improvement for it's neighborhood.

EXPOSURE TIME:

Estimated exposure time ranges from 1-90 days on market.

PRIOR SERVICES:

I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three year period immediately preceding acceptance of this assignment.

Supplemental Addendum

			1010 (200470 0)100014020
Borrower/Client	Boesiger, James		
Property Address	5015 Adrian Fog Avenue		
City	Las Vegas	County Clark	State NV Zip Code 89141
Lender	Gulid Mortgage		

ADDITIONAL COMMENTS:

This appraisal report is not a home inspection, the appraiser only performed a visual inspection of accessible areas and that the appraisal cannot be relied upon to disclose conditions and/or defects in the property. A visual inspection of the scuttle was preformed and no adverse conditions were observed. The utilities were on at time of inspection and appeared to be in working condition. The subject has an upgraded tankless water heater which does not require safety straps. The subject property is in overall good condition and meets the minimum FHA/HUD requirements with exception to any items that may be noted within the Supplemental Addendum.

ELECTRONIC SIGNATURE:

The electronic signature, which has been securely affixed to this report, carries the same level of authenticity as a traditional signature.

MARKET CONDITIONS:

Market activity is increasing at this time due to the lack of inventory within the subjects market area. Prices appear to be increasing and buyer demand is strong. Units typically self within 1-90 day time frame if competitively priced and marketed properly. Conventional government financing is readily available with no apparent negative impact on value. Loan discounts, interest buydowns, and concessions are typical.

GREATER LAS VEGAS ASSOCIATION OF REALTORS REPORTS:

LAS VEGAS – An 18-month run of rising local home prices showed no signs of slowing down in July, according to statistics released today by the Greater Las Vegas Association of REALTORS®(GLVAR).

"Local home prices have been going up since February of 2012 and are now rising faster than anyplace else in the country," said GLVAR President Dave Tina, a longitime local REALTOR®. "Looking back, the median price of an existing single-family home sold here in Southern Navada bottomed out at \$118,000 in January of 2012. Now it's up to \$180,000. We keep expecting these price increases to slow down at some point, but it hasn't't happened yet.

The median price of an existing single-family home sold in Southern Nevada during July was \$180,000, up 2.9 percent from \$175,000 in June and up 35.3 percent from \$133,000 one year ago. Even with this recent appreciation, Tina pointed out that "home prices still have a long way to go to catch up to where they were during our peak," when the median local home price hit \$315,000 in June 2006, Meanwhile, the median price of local condominiums and townhomes sold in July was \$91,500, up 6.4 percent from \$86,000 in June and up 37.6 percent from \$66,500 one year ago. Like last month, Tina welcomed a modest increase in the number of homes listed for eals, though he said the local housing supply is still far too tight to meet demand. GLVAR has also been tracking an increasing number of homes sold by "traditional" sellers — as opposed to lenders, who are responsible for the short sales and foreclosures that dominated the market a few years ago. In July, Tina said "traditional" sales accounted for a recent high of 64 percent of all local home sales. As in past months, GLVAR has also been reporting fewer foreclosures and short sales — which occur when a lender agrees to self a home for less than what the borrower owes on the mortgage. In July, 28.0 percent of all existing home sales were stort sales, down from 31.0 percent in June. Another 8.0 percent of all July sales were bank-owned properties, down from 9.0 percent of all sales in June. The remaining 64 percent of all sales were the traditional type, up from 60 percent in June. Tine expects short sales to continue being a factor in the local housing market this year, primarily because the federal Mortgage Forgiveness Debt Relief Act is set to expire Dec. 31, 2013. Barring any further extensions, any amount of money a bank writes off in agreeing to sell a home as part of a short sele starting in 2014 may become taxable when sellers file their income taxes. GLVAR seld the total number of existing local homes, condominiums and townhomes sold in July was 3,633. That's down slightly from 3,642 in June, but up from 3,572 total sales in July 2012. Compared to June, single-family home sales during July decreased by 0.7 percent, while sales of condos and townhomes increased by 1.9 percent. Compared to one year ago, single-family home sales were up 1.8 percent, white condo and townhome sales were up 1.3 percent. The total number of properties listed for sale on GLVAR's Multiple Listing Service increased in July, with 14,133 single-family homes listed for sale at the end of the month. That's up 2.8 percent from 13,750 single-family homes listed for sale at the end of June, but down 16.6 percent from last year. GLVAR reported a total of 3,479 condos and townhomes listed for sale on its MLS in July, up 0.9 percent from 3,448 listed in June, but down 7.4 percent from one year ago. GLVAR also reported more available homes listed for sale without any sort of pending or contingent offer. By the end of July, GLVAR reported 4,681 single-family homes listed without any sort of offer. That's up 22.3 percent from 3,828 such homes listed in June and up 9.0 percent from one year ago. For condos and townhomes, the 1,609 properties listed without offers in July represented a 9.9 Increase from 1,484 such properties listed in June and a 31.5 percent increase from one year ago. In July, GLVAR reported that 54.5 percent of all existing local homes sold were purchased with cash. That's down from 55.3 percent in June and down from the peak of 59.6 percent set in February. Since 2011, cash buyers have accounted for more than half of all existing local home sales. The median price of bank-owned homes sold in July was \$172,950, up from \$163,750 in June. The median price of homes sold as part of a short sale in July was \$149,000, up from \$145,600 in June. These GLVAR statistics include activity through the end of July 2013. GLVAR distributes such statistics each month based on data collected through its MLS, which does not necessarily account for newly constructed homes sold by local builders or for sale by owners. Other highlights include: The monthly value of local real estate transactions tracked through the MLS during July decreased by 0.7 percent for homes to nearly \$649 million. For condos and townhomes, the total value of all sales in July was more than \$110 million, up 21.4 percent from June. Compared to one year ago, total sales volumes in July were up 31.0 percent for homes and up 70.0 percent for condos and townhomes. In July, 77.9 percent of all local homes and 76.3 percent of all condos and townhomes sold within 60 days. That compares to June, when 76.6 percent of all local homes and 71.6 percent of all condos and townhomes sold within 60 days.

FHA # 332-5827668 No. 1206478 OR#3544029

UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM

(Source: Fannie Mae UAD Appendix D: UAD Field-Specific Standardization Requirements)

Condition Ratings and Definitions

C1

The improvements have been recently constructed and have not been previously occupied. The entire structure and all components are new and the dwelling features no physical depreciation.

Note: Newly constructed improvements that feature recycled or previously used materials and/or components can be considered new dwellings provided that the dwelling is placed on a 100 percent new foundation and the recycled materials and the recycled components have been rehabilitated/remandatured into like-new condition. Improvements that have not been proviously occupied are not considered "new" if they have any significant physical depreciation (that is, newly constructed dwellings that have been vacant for an extended period of time without

C2

The improvements feature no deterred maintenance, little or no physical depreciation, and require no repairs. Virtually all building components are new or have been recently repaired, refinished, or rehabilitated. All outdated components and finishes have been updated and/or replaced with components that meet current standards. Dwellings in this category are either almost new or have been recently completely renovated and are similar in condition to new construction.

Note: The Improvements represent a relatively new property that is well maintained with no deferred maintenance and little or no physical depreciation, or an older property that has been recently completely renovated.

C3

The improvements are well maintained and feature limited physical depreciation due to normal wear and tear. Some components, but not every major building component, may be updated or recently rehabilitated. The structure has been well maintained.

Note: The Improvement is in its first-cycle of replacing short-lived building components (expliances, floor coverings, HVAC, etc.) and is being well maintained. Its estimated effective age is less than its actual age, it also may reflect a property in which the majority of short-lived building components have been replaced but not to the level of a complete renovation.

C4

The improvements feature some minor deferred maintenance and physical deterioration due to normal wear and tear. The dwelling has been adequately maintained and requires only informal repairs to building components/mechanical systems and cosmetic repairs. All major building components have been adequately maintained and are functionally adequate.

Note: The estimated effective age may be close to or equal to its actual age, it reflects a property in which some of the short-lived building components have been replaced, and some short-lived building components are at or near the end of their physical life expectancy; however, they still function adequately. Most minor repairs have been addressed on an ongoing basis resulting in an adequately maintained property.

C5

The improvements feature obvious deferred maintenance and are in need of some significant repairs. Some building components need repairs, rehabilitation, or updating. The functional utility and overall livability is somewhat diminished due to condition, but the dwelling remains useable and functional as a residence.

Note: Some significant repairs are needed to the improvements due to the lack of adequate maintenance, it reflects a property in which many of its short-lived building components are at the end of or have exceeded their physical life expectancy but remain functional.

Ca

The improvements have substantial damage or deferred maintenance with deficiencies or defects that are severe enough to affect the safety, soundness, or structural integrity of the improvements. The improvements are in need of substantial repairs and rehabilitation, including many or most major components.

Note: Substantial repairs are needed to the Improvements due to the lack of adequate maintenance or property damage. It reflects a property with conditions severe enough to affect the safety, soundness, or structural integrity of the Improvements.

Quality Ratings and Definitions

Q1

Dwellings with this quality rating are usually unique structures that are individually designed by an architect for a specified user. Such residences typically are constructed from detailed architectural plans and specifications and feature an exceptionally high level of workmanship and exceptionally high-grade materials throughout the interior and exterior of the structure. The design features exceptionally high-quality exterior refinements and ornamentation, and exceptionally high-quality interior refinements. The workmanship, materials, and finishes

Q2

Dwellings with this quality rating are often custom designed for construction on an individual property owner's site. However, dwellings in this quality grade are also found in high-quality tract developments featuring residence constructed from individual plans or from highly modified or upgraded plans. The design features detailed, high quality exterior ornamentation, high-quality interior refinements, and detail. The workmanship, materiats, and finishes throughout the dwelling are generally of high or very high quality.

UAD Version 9/2011 (Updated 4/2012)

Form UADDEFINET -- "WinTOTAL" appraisal software by a fa mode, inc. -- 1-800-ALAMODE

UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM

(Source: Fannie Mae UAD Appendix D; UAD Field-Specific Standardization Regulierments)

Quality Ratings and Definitions (continued)

Оŝ

Dwellings with this quality rating are residences of higher quality built from individual or readily available designer plans in above-standard residential tract developments or on an individual property owner's site. The design includes significant exterior ornamentation and interiors that are well tinished. The workmanship exceeds acceptable standards and many materials and finishes throughout the dwelling have been upgraded from "stock" standards.

Q.

Dwellings with this quality rating meet or exceed the requirements of applicable building codes. Standard or modified standard building plans are utilized and the design includes adequate fenestration and some exterior ornamentation and interior refinements. Materials, workmanship, finish, and equipment are of stock or builder grade and may feature some upgrades.

0/

Dwellings with this quality rating feature economy of construction and basic functionality as main considerations. Such dwellings feature a plain design using readily available or basic floor plans featuring minimal fenestration and basic finishes with minimal exterior ornamentation and limited interior detail. These dwellings meet minimum building codes and are constructed with (nexpensive, stock materials with limited refinements and upgrades.)

Ωſ

Owellings with this quality rating are of basic quality and lower cost; some may not be suitable for year-round occupancy. Such dwellings are often built with simple plans or without plans, often utilizing the lowest quality building materials. Such dwellings are often built or expanded by persons who are professionally unskilled or possess only minimal construction skills. Electrical, plumbing, and other mechanical systems and equipment may be minimal or non-existent. Older dwellings may feature one or more substandard or non-conforming additions to the original structure.

Definitions of Not Updated, Updated, and Remodeled

Net Updated

Little or no updating or modernization. This description includes, but is not limited to, new homes. Residential properties of fitteen years of age or less often reflect an original condition with no updating, if no major components have been replaced or updated. Those over fitteen years of age are also considered not updated if the appliances, fixtures, and finishes are predominantly dated. An area that is 'Not Updated' my still be well maintained and fully functional, and this rating does not necessarily imply deferred maintenance or physical/functional deterioration.

Updated

The area of the home has been modified to meet current market expectations. These modifications are limited in terms of both scope and cost.

An updated area of the home should have an improved look and feel, or functional utility. Changes that constitute updates include refurbishment and/or replacing components to meet existing market expectations. Updates do not include significant alterations to the existing structure.

Remodeled

Significant finish and/or structural changes have been made that increase utility and appeal through complete replacement and/or expansion.

A remodeled area reflects fundamental changes that include multiple alterations. These alterations may include some or all of the following: replacement of a major component (cabinet(s), batifulb, or bathroom tile), relocation of plumbing/gas fixtures/appliances, significant structural alterations (relocating walls, and/or the addition of) square footage). This would include a complete gutting and rebuild.

Explanation of Bathroom Count

Three-quarter baths are counted as a full bath in all cases. Quarter baths (baths that feature only a toilet) are not included in the bathroom count. The number of full and half baths is reported by separating the two values using a period, where the full bath count is represented to the left of the period and the half bath count is represented to the right of the period.

Example:

3.2 Indicates three full baths and two half baths.

UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM (Source: Fannie Mae UAD Appendix D: UAD Field-Specific Standardization Requirements)

Abbreviations Used in Data Standardization Text

RIPO EN INC		Area Sim
BC	Acres	Area, Site
AdjPrk	Adjacent to Park	Location
AdjPwr	Adjacent to Power Lines	Location
A	Adverse	Location & View
ArmLth	Arms Length Sale	Sale or Financing Concessions
Da	Bathroom(s)	Basement & Finished Rooms Below Grade
br	Bedroom	Basement & Finished Rooms Below Grade
В	Beneficial	Location & View
Cash	Cash	Sale or Financing Concessions
CtySky	City View Skyline View	View View
CtyStr	City Street View	Vlew
Comm	Commercial influence	Location
c	Contracted Date	
Conv	Conventional	Date of Sale/Time
CrtOrd	Court Ordered Sale	Sale or Financing Concessions
DOM	Days On Market	Sale or Financing Concessions
e	Expiration Date	Data Sources
Estate	Estate Saio	Date of Sale/Time
FHA	Federal Housing Authority	Sale or Financing Concessions
61fCse	Golf Course	Sale or Financing Concessions
Glfvw	Golf Course View	Location
nd	Industrial	View
ก	Interior Only Stales	Location & View
_ndfl	Landf/	Basement & Finished Rooms Below Grade
tdSght	Limited Sight	Lecation
isting	Listing	View
/ltn	Mountain View	Sale or Financing Concessions
1	Neutral New	View
lonArm		Location & View
syRd	Non-Arms Length Sale	Sale or Financing Concessions
49114	Busy Road	Location
rk	Other	Basement & Finished Rooms Below Grade
etrl	Park View	View View
wrLn	Pastoral View	View
ADTrn	PowerLines	View
201111	Public Transportation	Location
eio .	Recreational (Rec) Room	Basement & Finished Rooms Below Grade
	Relocation Sale	Sale or Financing Concessions
0	REO Sale	Sale or Financing Concessions
98	Residential	Location & View
1	USDA - Rural Housing	Sale or Financing Concessions
	Settlement Date	Date of Sale/Time
ort	Short Sale	Sale or Financing Concessions
	Square Faet	Area, Site, Basement
т	Square Meters	Area, Site
k	Unknown	Date of Sale/Time
	Veterans Administration	Colo or Populing Constitution
	Withdrawn Date	Sale or Financing Concessions
	Walk Out Basement	Date of Sale/Time
	Walk Up Basement	Basement & Finished Rooms Below Grade
Fr	Water Frontage	Basement & Finished Rooms Below Grade
	Water View	Location View
ods	Woods View	

Other Appraiser-Defined Abbreviations

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L		Committee of the Control of the Cont
	 	
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UAD Version 9/2011 (Updated 4/2012)

APPRAISER CERTIFICATE

STATE OF MEVADA DEPARTMENT OF DUBINESS AND INDUSTRY

PUT TRAINSPIRABLE

REAL ESTATE DEVISION

O'D THANSPERAME

PAPE OF COUNTY POST TRAVES (LIK)

Columnia William A 0005721-CR

They authorized to define CERTIFIED HISTOFINIAL APPRAISER from the latter date in the expersion that of the interpretation that the desired for the expersion that the desired for the expersion that the contract of the contract of the expersion of the contract of the con

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Principality of Arabical States

REAL EXTATE DIVISION

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Real Estate Appraisers Professional Liability:



Paid lasued 07/12/2013 Policy Hundian CLUD 10892-008 Fravious Policy hugher f.10010035-1003

LIBERTY INSURANCE UNDERWRITERS, INC.

(A Stock insurance formulate designate the "Enopseed")

13 Piner Steel 18th Tibes
15 York in 10041

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		Cally Chiese Coas	
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<i>\$</i> >	Fifty Puriod Broth: 07/21/2013 13:01 AAL Simdood Tingl & the as New L	For ONSTANIA Whice posted in	
3.	Reducable Flan	Hach Calin.	
4.	Haligoriae Dajei	09/21/2006	
5.	Incoption Onter	03/21/2695	
6 ,	Limite of Liability: A. \$1,000,000 B. \$1,000,000	fund filaim Argeigate	The Limit of Rightly on Aoch Claim and in the Aggictoric is reduced by Dandysa and Chaine Expenses as defined in this bulker.
7,	.Mai ai meise, betering:astice o		ELA sadiministratura de locarimoni. Sur civos 1600 Anicapa Arcos Sadim Bolatara, Calligrado Parloi (200) 234-0622: Fun (202) 962-0652:
à.	Abbind Presilienc \$1,707	-00	
9.	Bunker of Apprel sers :	Ş.	
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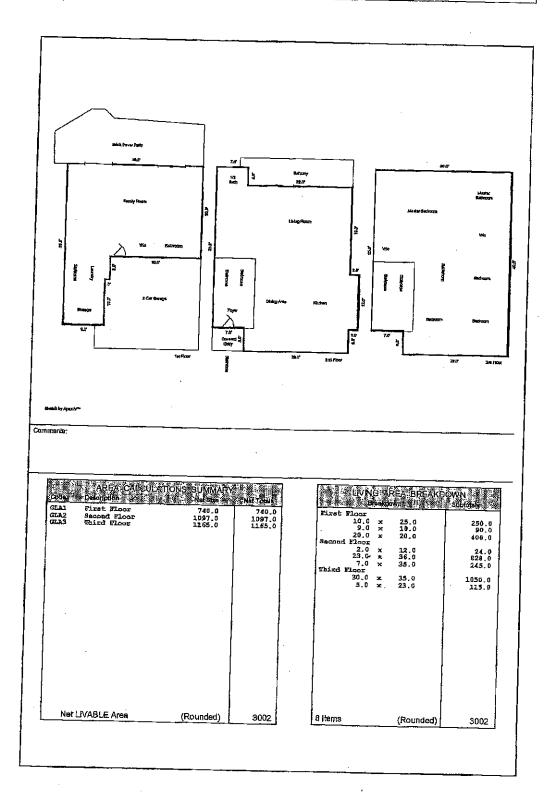
This Decorations Proposing all the completed and expect flosby appearable incoming all executations of extilic themse, and the Real figure appearable Propositional Landmy Insulance Policy shall consider the comment between the hybrid Laurest and De Complete.

LIA001 (04/10)

Avidor Zed Signature

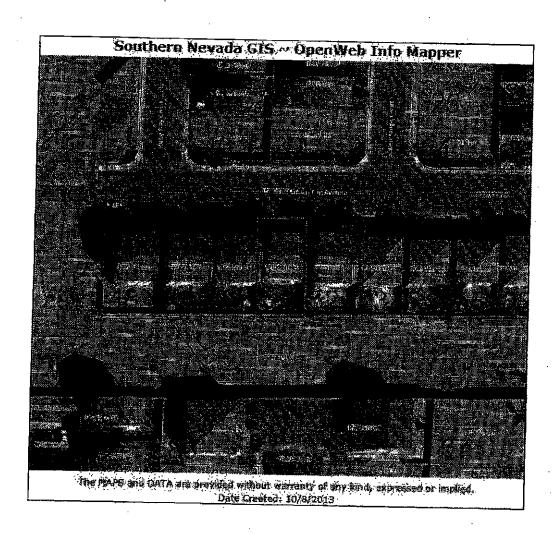
Building Sketch

Bomwer/Client Boesiger, James
Property Address 5015 Adrian Fog Avenue
City Las Vegas County Clark State NV Zip Code 89141
Lender Guild Mortgage S0141



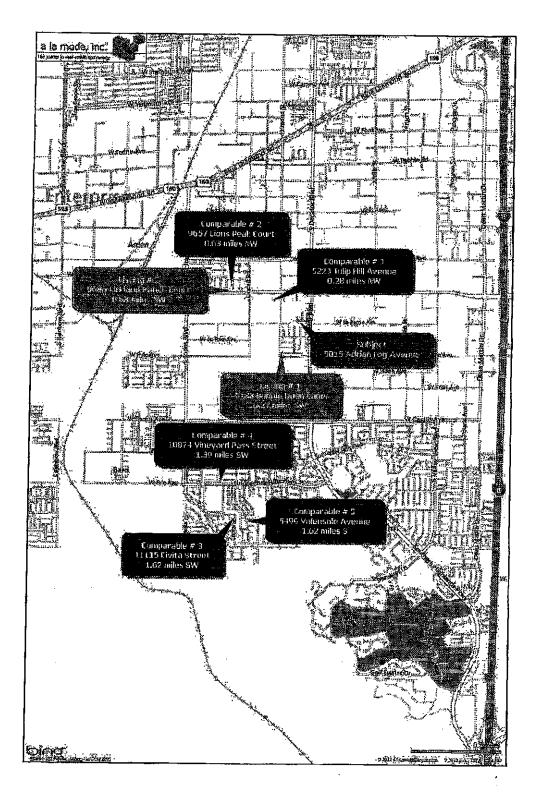
Plat Map

Bottower/Client Boasiger, Jernes		
Property Address 5015 Address Fog Avenue		
City Las Vegas	County Clark	State NV Zip Code 89141
Lender Gulld Mortgage		



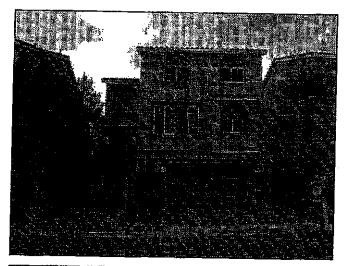
Location Map

Bonower/Cllent	Boesiger, James			 	<u>-</u> -			
Property Address	5015 Addan Fog Avenue							
City	Las Vegas	County	Clark	 State	NV	Zip Goda	B9141	
Lender	Guild Mortgage			 				



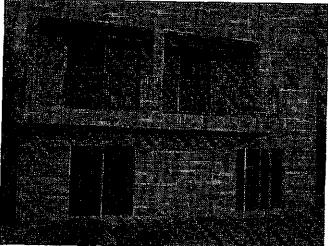
Subject Photo Page

Bonower/Client Boesiger, James		
Property Address 5015 Address Fog Avenue		
City Las Vegas	County Clark	State NV Zip Code 89141
Lender Guild Mortgage		

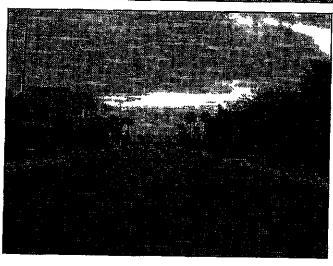


Subject Front

5015 Adrian Fog Avenue
Salas Price 337,000
Grass Living Area 3,002
Total Rooms 9
Total Bedmorns 4
Total Bedmorns 4
Total Bedmorns 3.1
Location N;Res;
View A;Pwrt.n;
Site 4,356 SF
Duality Q4
Age 4



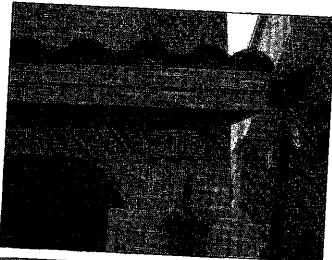
Søbject Rear



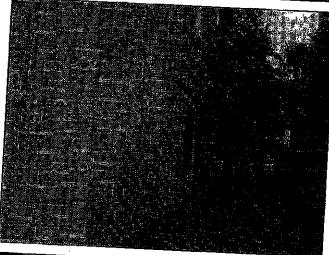
Subject Street

PHOTOGRAPH ADDENDUM

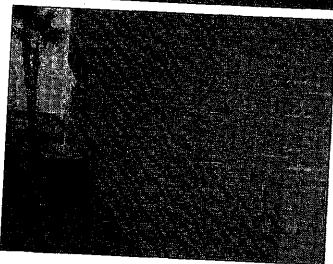
Borrywelfiles D.	
Bortywey/Client Boesiger, James	
The Douglast Jaines	
17/00BitV Address 504 P. Address 504	
Property Address 5015 Adrian Fog Avenue	
City Lee Voes Line of Avenue	
Lander Guild Modern County Clark Control	
Lander Gulid Mortgage county Clark State NV Zin Corta 99444	
State NV Zip Code 89141	



Subject ID



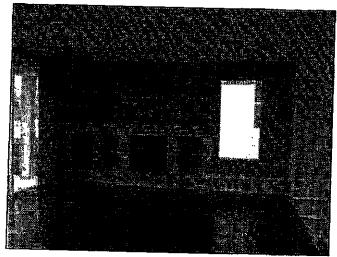
Side 1



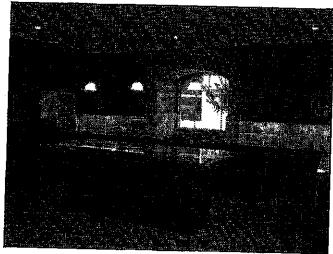
Skte 2

PHOTOGRAPH ADDENDUM

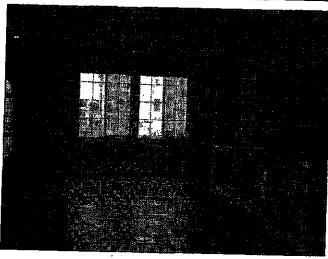
Bonower/Client Boesiger, James	
Property Address 5015 Address Fog Avenue	· <u> </u>
City Las Vegas	County Clerk State NIV 7/0 Code county
Lender Guild Mortgage	County Clark State NV Zip Gode 89141
	



Living Room



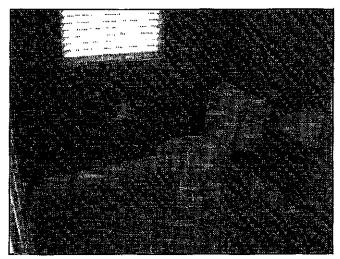
Kitchen



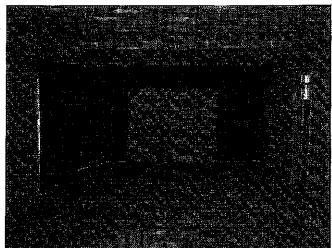
Dining Area

Form GP!C9X5 — "WinYOTAL" appraisal software by a fa mode, fig. — 1-800-ALAMODE

Bonower/Client	Boesiger, James		
Property Address	5015 Adrian Fog Avenue		
City	Las Vegas	County Clark	State NV Zip Code 89141
Lender	Gulld Mortgage		



1/2 Bathroom

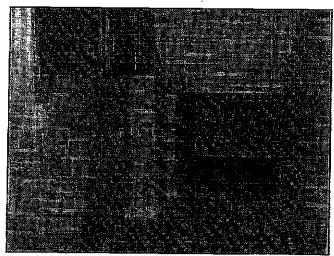


Family Room

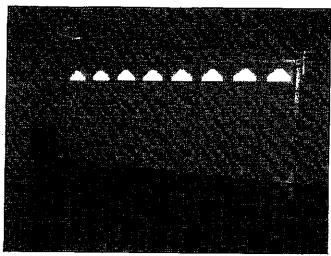


Bathroom

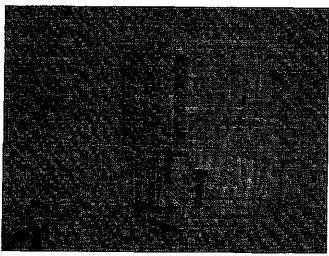
Borrowet/Cllent	Boesiger, James			-					 \neg
Property Address	5015 Adrian Fog Avenue						-		 _
City	Las Vegas	Cov	nty Clark		Stata i	1 V	Zip Code	89141	 \neg
Lender	Guild Mortgage		-			· .			



Laundry Area

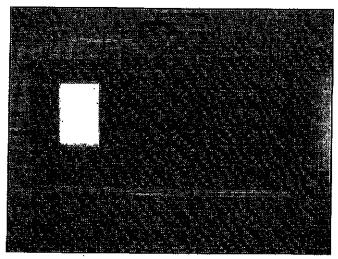


Garage

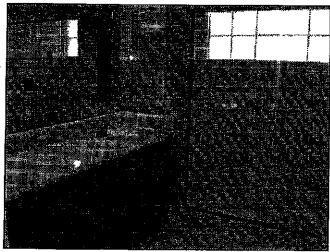


Tankless Water Heater

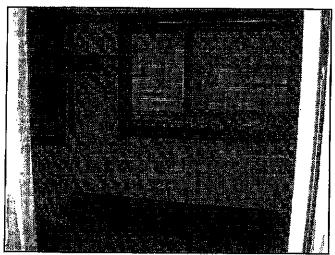
Borrower/Client	Boesiger, James			
	5015 Adrien Fog Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89141
Lender	Guild Mortgage			



Master Bedroom



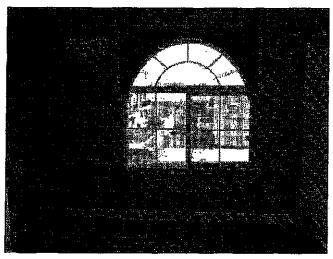
Master Bathroom



Master Closet

Form GPIC3X5 — "WinTOTAL" appraisal software by a la mode, inc. — 1-809-ALAMODE

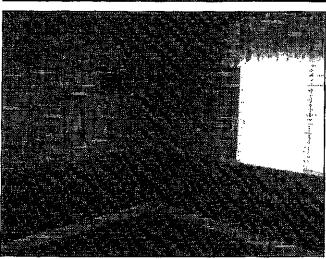
Borrower/Cllant	Boesiger, James		
Property Address	5 5015 Adrian Fog Avenue		
City	Las Vegas	County Clark	State NV Zip Code 89141
Lander	Guild Mortgage		



Badroom

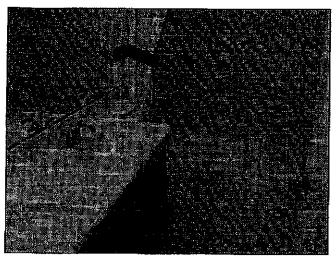


Bedroom

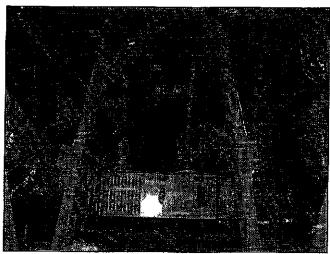


Bedroom

Borrower/Cilent	Boesiger, James			•				
	5015 Adrian Fog Avenue							
City	Las Vegas	County	Clark	State	ΝV	Zip Code	89141	T i
Lender	Guild Mortgage					•		



Bathroom

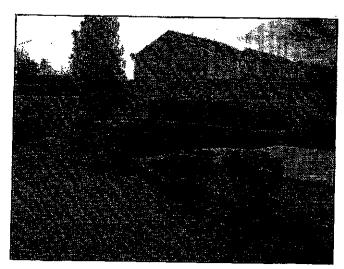


Scuttle View

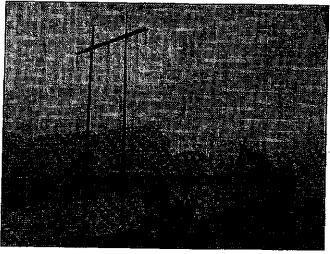


Scuttle View

Borrower/Client Boesiger, James		
Property Address 5015 Adrian Fog Avenue		
City Las Vegas	County Clark	State NV
Lender Guild Mortgage		0410 145 ph 000 93141



Васкуагсі

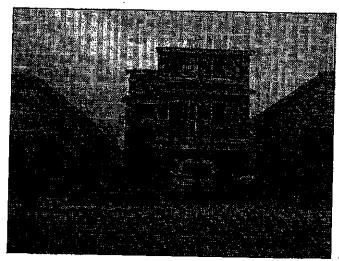




Form GPIC9X5 — "WinTOTAL" appraisal software by a la mode, fnc. — 1-800-ALAMODE

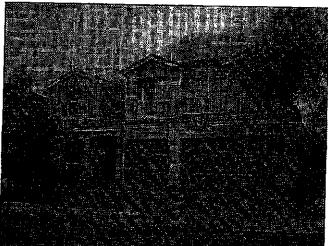
Comparable Photo Page

Borrowar/Client Boasiger, James	
Property Address 5015 Address Fog Avenue	
City Las Vegas	County Clark State NV Zip Code 89141
Lender Gulld Mortgage	CEURAY CHIEFE STAIR NV Zip Code 89141



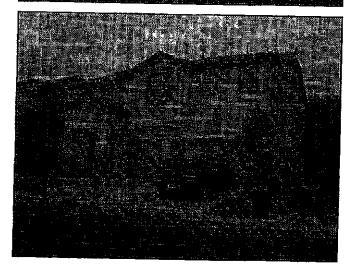
Comparable 1

5223 Tulip Hill Avenue Prox. to Subject Safe Price 0.28 miles NW 328,235 Gross Living Area Total Rooms 3,064 Total Bathpoons 2.1 Location N;Res; View A;PwrLn; Site 3,049 SF Quality Q4 Agje 0



Comparable 2

9657 Llons Peak Court 0.63 miles NW Prox. to Subject Sala Price 390,000 Gross Living Area 3,419 Total Rooms 10 Total Bedrooms Total Bathrooms 3.1 Location N;Res; N;Res; 6,534 SF View Site Quality Q4 Age

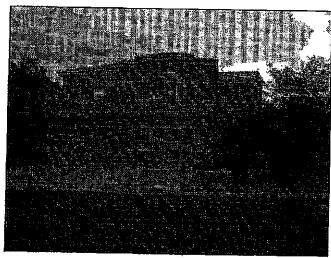


Comparable 3

11115 Civita Street Prex. to Subject 1,62 miles SW Sale Price 315,000 Gross Living Area Total Rooms 2,953 Total Bedrooms Total Bathrooms 3.0 Location N;Res; View N;Res; Sita 5,663 SF Coality

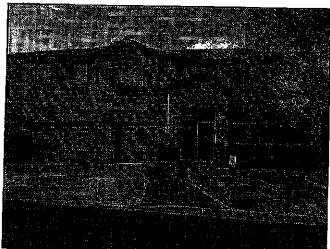
Comparable Photo Page

Don-west Plant - David		-
Bonower/Client Boesiger, James		
Property Address 5015 Address Fog Avenue		
City Las Vegas	County Clark	State NV Zip Code 89141
Lender Gulld Mortgage	outhly Citalic	State NV Zp Code 89141



Comparable 4

10874 Vineyard Pass Street Prox. to Subject 1.39 miles S 1.39 miles SW Sale Price 325,000 Gross Living Area Total Rooms 3,096 Total Bedrooms Total Bathrooms 3.0 N;Res; Location Vlaw N;Res; 5,663 SF Q4 11 Quality



Comparable 5

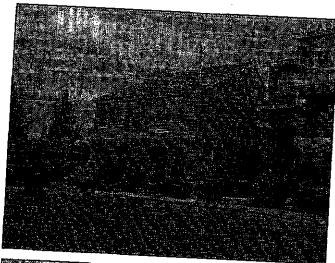
6499 Valensole Avenue
Prox. in Subject 1,62 miles S
Sale Price 370,000
Gross Living Area 2,953
Total Rooms 8
Total Batimoons 3,0
Location N;Res;
View N;Res;
Site 8,712 SF
Cuality Q4
Age 12

Comparable 6

Prox. to Subject Sale Price Gross Living Area Total Rooms Total Badrooms Total Bahtnooms Location View Site Badilly Age

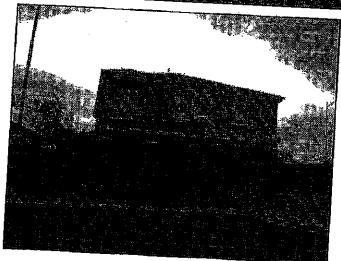
Listing Photo Page

BorowayClient Hoestoer James	Listing Photo Page	<u></u>
Popperty Address Boesiger, James		
Property Address 5015 Adrian Fog Avenue		
Las vegas	County Clark	
called Mortgage	State	NV Zip Code 89141



Listing 1

5188 Bonnie Doon Lene Proximity to Subject 0.27 miles SW Ust Price 329,900 Ust Price
Days on Market
Gress Living Area
Total Rooms
Total Bedrooms
Total Bedrooms 54) Active Listing 2,644 Age



Listing 2

9886 Kirkland Ranch Court Proteinty to Subject 0.63 miles NW Ust Price 369,500 Days on Market 62) Active Listing Gross Living Area 2,990 Total Prooms Total Bedrooms Total Bathrooms 21 2

Listing 3

Proximity to Subject List Price Days on Market Gloss Living Area Total Rooms Total Bedrooms Total Bathmoms Age