## IN THE SUPREME COURT OF THE STATE OF NEVADA

SUPERPUMPER, INC., an Arizona corporation; EDWARD BAYUK, individually and as Trustee of the EDWARD BAYUK LIVING TRUST; SALVATORE MORABITO, an individual; and SNOWSHOE PETROLEUM, INC., a New York corporation,

Appellants,

VS.

WILLIAM A. LEONARD, Trustee for the Bankruptcy Estate of Paul Anthony Morabito,

Respondent.

Case No. 79355

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Appeal from the Second Judicial District Court, the Honorable Connie J. Steinheimer Presiding

## APPELLANTS' APPENDIX, VOLUME 42

(Nos. 7273–7474)

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17	Purchase and Sale Agreement between Arcadia Trust and Bayuk Trust entered effective as of Sept. 27, 2010	Vol. 12, 1953–1961
18	First Amendment to Purchase and Sale Agreement between Arcadia Trust and Bayuk Trust entered effective as of Sept. 28, 2010	Vol. 12, 1962–1964
19	Appraisal Report providing market value estimate of real property located at 8355 Panorama Drive, Reno, NV as of Dec. 7, 2011	Vol. 12, 1965–1995

	DOCUMENT DESCRIPTION	<u>LOCATION</u>
20	An Appraisal of a vacant .977± Acre Parcel of Industrial Land Located at 49 Clayton Place West of the Pyramid Highway (State Route 445) Sparks, Washoe County, Nevada and a single-family residence located at 8355 Panorama Drive Reno, Washoe County, Nevada 89511 as of October 1, 2010 a retrospective date	Vol. 13, 1996–2073
21	APN: 040-620-09 Declaration of Value (dated 12/31/2012)	Vol. 14, 2074–2075
22	Sellers Closing Statement for real property located at 8355 Panorama Drive, Reno, NV 89511	Vol. 14, 2076–2077
23	Bill of Sale for real property located at 8355 Panorama Drive, Reno, NV 89511	Vol. 14, 2078–2082
24	Operating Agreement of Baruk Properties LLC	Vol. 14, 2083–2093
25	Edward Bayuk, as trustee of the Edward William Bayuk Living Trust's Answer to Plaintiff's First Set of Interrogatories (dated 09/14/2014)	Vol. 14, 2094–2104
26	Summary Appraisal Report of real property located at 1461 Glenneyre Street, Laguna Beach, CA 92651, as of Sept. 25, 2010	Vol. 14, 2105–2155
27	Appraisal of Real Property as of Sept. 23, 2010: 1254 Mary Fleming Circle, Palm Springs, CA 92262	Vol. 15, 2156–2185
28	Appraisal of Real Property as of Sept. 23, 2010: 1254 Mary Fleming Circle, Palm Springs, CA 92262	Vol. 15, 2186–2216

	DOCUMENT DESCRIPTION	LOCATION
29	Membership Interest Transfer Agreement between Arcadia Trust and Bayuk Trust entered effective as of Oct. 1, 2010	Vol. 15, 2217–2224
30	PROMISSORY NOTE [Edward William Bayuk Living Trust ("Borrower") promises to pay Arcadia Living Trust ("Lender") the principal sum of \$1,617,050.00, plus applicable interest] (dated 10/01/2010)	Vol. 15, 2225–2228
31	Certificate of Merger dated Oct. 4, 2010	Vol. 15, 2229–2230
32	Articles of Merger Document No. 20100746864-78 (recorded date 10/04/2010)	Vol. 15, 2231–2241
33	Excerpted Transcript of September 28, 2015 Deposition of Edward William Bayuk	Vol. 15, 2242–2256
34	Grant Deed for real property 1254 Mary Fleming Circle, Palm Springs, CA 92262; APN: 507-520-015 (recorded 11/04/2010)	Vol. 15, 2257–2258
35	General Conveyance made as of Oct. 31, 2010 between Woodland Heights Limited ("Vendor") and Arcadia Living Trust ("Purchaser")	Vol. 15, 2259–2265
36	Appraisal of Real Property as of Sept. 24, 2010: 371 El Camino Del Mar, Laguna Beach, CA 92651	Vol. 15, 2266–2292
37	Excerpted Transcript of December 6, 2016 Deposition of P. Morabito	Vol. 15, 2293–2295
38	Page intentionally left blank	Vol. 15, 2296–2297
39	Ledger of Edward Bayuk to P. Morabito	Vol. 15, 2298–2300

	DOCUMENT DESCRIPTION	<u>LOCATION</u>
40	Loan Calculator: Payment Amount (Standard Loan Amortization)	Vol. 15, 2301–2304
41	Payment Schedule of Edward Bayuk Note in Favor of P. Morabito	Vol. 15, 2305–2308
42	November 10, 2011 email from Vacco RE: Baruk Properties, LLC/P. Morabito/Bank of America, N.A.	Vol. 15, 2309–2312
43	May 23, 2012 email from Vacco to Steve Peek RE: Formal Settlement Proposal to resolve the Morabito matter	Vol. 15, 2313–2319
44	Excerpted Transcript of March 12, 2015 Deposition of 341 Meeting of Creditors	Vol. 15, 2320–2326
45	Shareholder Interest Purchase Agreement between P. Morabito and Snowshoe Petroleum, Inc. (dated 09/30/2010)	Vol. 15, 2327–2332
46	P. Morabito Statement of Assets & Liabilities as of May 5, 2009	Vol. 15, 2333–2334
47	March 10, 2010 email from Naz Afshar, CPA to Darren Takemoto, CPA RE: Current Personal Financial Statement	Vol. 15, 2335–2337
48	March 10, 2010 email from P. Morabito to Jon RE: ExxonMobil CIM for Florida and associated maps	Vol. 15, 2338–2339
49	March 20, 2010 email from P. Morabito to Vacco RE: proceed with placing binding bid on June 22nd with ExxonMobil	Vol. 15, 2340–2341

	DOCUMENT DESCRIPTION	LOCATION
50	P. Morabito Statement of Assets & Liabilities as of May 30, 2010	Vol. 15, 2342–2343
51	June 28, 2010 email from P. Morabito to George R. Garner RE: ExxonMobil Chicago Market Business Plan Review	Vol. 15, 2344–2345
52	Plan of Merger of Consolidated Western Corp. with and into Superpumper, Inc. (dated 09/28/2010)	Vol. 15, 2346–2364
53	Page intentionally left blank	Vol. 15, 2365–2366
54	BBVA Compass Proposed Request on behalf of Superpumper, Inc. (dated 12/15/2010)	Vol. 15, 2367–2397
55	Business Valuation Agreement between Matrix Capital Markets Group, Inc. and Superpumper, Inc. (dated 09/30/2010)	Vol. 15, 2398–2434
56	Expert report of James L. McGovern, CPA/CFF, CVA (dated 01/25/2016)	Vol. 16, 2435–2509
57	June 18, 2014 email from Sam Morabito to Michael Vanek RE: SPI Analysis	Vol. 17, 2510–2511
58	Declaration of P. Morabito in Support of Opposition to Motion of JH, Inc., Jerry Herbst, and Berry-Hinckley Industries for Order Prohibiting Debtor from Using, Acquiring, or Disposing of or Transferring Assets Pursuant to 11 U.S.C. §§ 105 and 303(f) Pending Appointment of Trustee; Case No. BK-N-13-51237 (filed 07/01/2013)	Vol. 17, 2512–2516

	DOCUMENT DESCRIPTION	<u>LOCATION</u>
59	State of California Secretary of State Limited Liability Company – Snowshoe Properties, LLC; File No. 201027310002 (filed 09/29/2010)	Vol. 17, 2517–2518
60	PROMISSORY NOTE [Snowshoe Petroleum ("Maker") promises to pay P. Morabito ("Holder") the principal sum of \$1,462,213.00] (dated 11/01/2010)	Vol. 17, 2519–2529
61	PROMISSORY NOTE [Superpumper, Inc. ("Maker") promises to pay Compass Bank (the "Bank" and/or "Holder") the principal sum of \$3,000,000.00] (dated 08/13/2010)	Vol. 17, 2530–2538
62	Excerpted Transcript of October 21, 2015 Deposition of Salvatore R. Morabito	Vol. 17, 2539–2541
63	Page intentionally left blank	Vol. 17, 2542–2543
64	Edward Bayuk's Answers to Plaintiff's First Set of Interrogatories (dated 09/14/2014)	Vol. 17, 2544–2557
65	October 12, 2012 email from Stan Bernstein to P. Morabito RE: 2011 return	Vol. 17, 2558–2559
66	Page intentionally left blank	Vol. 17, 2560–2561
67	Excerpted Transcript of October 20, 2015 Deposition of Dennis C. Vacco	Vol. 17, 2562–2564
68	Snowshoe Petroleum, Inc.'s letter of intent to set out the framework of the contemplated transaction between: Snowshoe Petroleum, Inc.; David Dwelle, LP; Eclipse Investments, LP; Speedy Investments; and TAD Limited Partnership (dated 04/21/2011)	Vol. 17, 2565–2572

	DOCUMENT DESCRIPTION	LOCATION
69	Excerpted Transcript of July 10, 2017 Deposition	Vol. 17, 2573–2579
	of Dennis C. Vacco	
70	April 15, 2011 email from P. Morabito to Christian Lovelace; Gregory Ivancic; Vacco RE: \$65 million loan offer from Cerberus	Vol. 17, 2580–2582
71	Email from Vacco to P. Morabito RE: \$2 million second mortgage on the Reno house	Vol. 17, 2583–2584
72	Email from Vacco to P. Morabito RE: Tim Haves	Vol. 17, 2585–2586
73	Settlement Agreement, Loan Agreement Modification & Release dated as of Sept. 7, 2012, entered into by Bank of America and P. Morabito	Vol. 17, 2587–2595
74	Page intentionally left blank	Vol. 17, 2596–2597
75	February 10, 2012 email from Vacco to Paul Wells and Timothy Haves RE: 1461 Glenneyre Street, Laguna Beach – Sale	Vol. 17, 2598–2602
76	May 8, 2012 email from P. Morabito to Vacco RE: Proceed with the corporate set-up with Ray, Edward and P. Morabito	Vol. 17, 2603–2604
77	September 4, 2012 email from Vacco to Edward Bayuk RE: Second Deed of Trust documents	Vol. 17, 2605–2606
78	September 18, 2012 email from P. Morabito to Edward Bayuk RE: Deed of Trust	Vol. 17, 2607–2611
79	October 3, 2012 email from Vacco to P. Morabito RE: Term Sheet on both real estate deal and option	Vol. 17, 2612–2614

DOCUMENT DESCRIPTION		<u>LOCATION</u>
80	March 14, 2013 email from P. Morabito to Vacco RE: BHI Hinckley	Vol. 17, 2615–2616
81	Page intentionally left blank	Vol. 17, 2617–2618
82	November 11, 2011 email from Vacco to P. Morabito RE: Trevor's commitment to sign	Vol. 17, 2619–2620
83	November 28, 2011 email string RE: Wiring \$560,000 to Lippes Mathias	Vol. 17, 2621–2623
84	Page intentionally left blank	Vol. 17, 2624–2625
85	Page intentionally left blank	Vol. 17, 2626–2627
86	Order for Relief Under Chapter 7; Case No. BK-N-13-51236 (filed 12/22/2014)	Vol. 17, 2628–2634
87	Report of Undisputed Election (11 U.S.C § 702); Case No. BK-N-13-51237 (filed 01/23/2015)	Vol. 17, 2635–2637
88	Amended Stipulation and Order to Substitute a Party to NRCP 17(a) (filed 06/11/2015)	Vol. 17, 2638–2642
89	Membership Interest Purchase Agreement, entered into as of Oct. 6, 2010 between P. Morabito and Edward Bayuk	Vol. 17, 2643–2648
90	Complaint; Case No. BK-N-13-51237 (filed 10/15/2015)	Vol. 17, 2649–2686
91	Fifth Amendment and Restatement of the Trust Agreement for the Arcadia Living Trust (dated 09/30/2010)	Vol. 17, 2687–2726

	DOCUMENT DESCRIPTION	<b>LOCATION</b>
3	n to Recommendation for Order filed August 17, ed 08/28/2017)	Vol. 18, 2727–2734
Exhibit	to Objection to Recommendation for Order	
Exhibit	<b>Document Description</b>	
1	Plaintiff's counsel's Jan. 24, 2017, email memorializing the discovery dispute agreement	Vol. 18, 2735–2736
1 1	on to Objection to Recommendation for Order filed 7, 2017 (filed 09/05/2017)	Vol. 18, 2737–2748
Exhibit for Orde	to Opposition to Objection to Recommendation er	
Exhibit	<b>Document Description</b>	
A	Declaration of Teresa M. Pilatowicz, Esq., in Support of Opposition to Objection to Recommendation for Order (filed 09/05/2017)	Vol. 18, 2749–2752
Reply to Opposition to Objection to Recommendation for Order filed August 17, 2017 (dated 09/15/2017)		Vol. 18, 2753–2758
Defendants' Opposition to Plaintiff's Motion for Partial Summary Judgment (filed 09/22/2017)		Vol. 18, 2759–2774
Support	nts' Separate Statement of Disputed Facts in of Opposition to Plaintiff's Motion for Partial y Judgment (filed 09/22/2017)	Vol. 18, 2775–2790

	DOCUMENT DESCRIPTION	<u>LOCATION</u>
Facts in	s to Defendants' Separate Statement of Disputed Support of Opposition to Plaintiff's Motion for Summary Judgment	
Exhibit	Document Description	
1	Judgment in <i>Consolidated Nevada Corp.</i> , et al v. JH. et al.; Case No. CV07-02764 (filed 08/23/2011)	Vol. 18, 2791–2793
2	Excerpted Transcript of October 20, 2015 Deposition of Dennis C. Vacco	Vol. 18, 2794–2810
3	Order Denying Motion to Dismiss Involuntary Chapter 7 Petition and Suspending Proceedings Pursuant to 11 U.S.C §305(a)(1); Case No. BK- N-13-51237 (filed 12/17/2013)	Vol. 18, 2811–2814
4	Excerpted Transcript of March 21, 2016 Deposition of P. Morabito	Vol. 18, 2815–2826
5	Excerpted Transcript of September 28, 2015 Deposition of Edward William Bayuk	Vol. 18, 2827–2857
6	Appraisal	Vol. 18, 2858–2859
7	Budget Summary as of Jan. 7, 2016	Vol. 18, 2860–2862
8	Excerpted Transcript of March 24, 2016 Deposition of Dennis Banks	Vol. 18, 2863–2871
9	Excerpted Transcript of March 22, 2016 Deposition of Michael Sewitz	Vol. 18, 2872–2879
10	Excerpted Transcript of April 27, 2011 Deposition of Darryl Noble	Vol. 18, 2880–2883

DOCUMENT DESCRIPTION		LOCATION
11	Copies of cancelled checks from Edward Bayuk made payable to P. Morabito	Vol. 18, 2884–2892
12	CBRE Appraisal of 14th Street Card Lock Facility (dated 02/26/2010)	Vol. 18, 2893–2906
13	Bank of America wire transfer from P. Morabito to Salvatore Morabito in the amount of \$146,127.00; and a wire transfer from P. Morabito to Lippes for \$25.00 (date 10/01/2010)	Vol. 18, 2907–2908
14	Excerpted Transcript of October 21, 2015 Deposition of Christian Mark Lovelace	Vol. 18, 2909–2918
15	June 18, 2014 email from Sam Morabito to Michael Vanek RE: Analysis of the Superpumper transaction in 2010	Vol. 18, 2919–2920
16	Excerpted Transcript of October 21, 2015 Deposition of Salvatore R. Morabito	Vol. 18, 2921–2929
17	PROMISSORY NOTE [Snowshoe Petroleum ("Maker") promises to pay P. Morabito ("Holder") the principal sum of \$1,462,213.00] (dated 11/01/2010)	Vol. 18, 2930–2932
18	TERM NOTE [P. Morabito ("Borrower") promises to pay Consolidated Western Corp. ("Lender") the principal sum of \$939,000.00, plus interest] (dated 09/01/2010)	Vol. 18, 2933–2934
19	SUCCESSOR PROMISSORY NOTE [Snowshoe Petroleum ("Maker") promises to pay P. Morabito ("Holder") the principal sum of \$492,937.30, plus interest] (dated 02/01/2011)	Vol. 18, 2935–2937

DOCUMENT DESCRIPTION		<b>LOCATION</b>
20	Edward Bayuk's wire transfer to Lippes in the amount of \$517,547.20 (dated 09/29/2010)	Vol. 18, 2938–2940
21	Salvatore Morabito Bank of Montreal September 2011 Wire Transfer	Vol. 18, 2941–2942
22	Declaration of Salvatore Morabito (dated 09/21/2017)	Vol. 18, 2943–2944
23	Edward Bayuk bank wire transfer to Superpumper, Inc., in the amount of \$659,000.00 (dated 09/30/2010)	Vol. 18, 2945–2947
24	Edward Bayuk checking account statements between 2010 and 2011 funding the company with transfers totaling \$500,000	Vol. 18, 2948–2953
25	Salvatore Morabito's wire transfer statement between 2010 and 2011, funding the company with \$750,000	Vol. 18, 2954–2957
26	Payment Schedule of Edward Bayuk Note in Favor of P. Morabito	Vol. 18, 2958–2961
27	September 15, 2010 email from Vacco to Yalamanchili and P. Morabito RE: Follow Up Thoughts	Vol. 18, 2962–2964
	Support of Motion for Partial Summary Judgment 0/10/2017)	Vol. 19, 2965–2973
Order Recomm 12/07/20	Regarding Discovery Commissioner's nendation for Order dated August 17, 2017 (filed 017)	Vol. 19, 2974–2981

	DOCUMENT DESCRIPTION	<b>LOCATION</b>
0.1. D		W 1 10 2002 2007
	Denying Motion for Partial Summary Judgment (11/2017)	Vol. 19, 2982–2997
Defenda	nts' Motions in Limine (filed 09/12/2018)	Vol. 19, 2998–3006
Exhibits	to Defendants' Motions in Limine	
Exhibit	Document Description	
1	Plaintiff's Second Supplement to Amended Disclosures Pursuant to NRCP 16.1(A)(1) (dated 04/28/2016)	Vol. 19, 3007–3016
2	Excerpted Transcript of March 25, 2016 Deposition of William A. Leonard	Vol. 19, 3017–3023
3	Plaintiff, Jerry Herbst's Responses to Defendant Snowshoe Petroleum, Inc.'s Set of Interrogatories (dated 02/11/2015); and Plaintiff, Jerry Herbst's Responses to Defendant, Salvatore Morabito's Set of Interrogatories (dated 02/12/2015)	Vol. 19, 3024–3044
	n Limine to Exclude Testimony of Jan Friederich /20/2018)	Vol. 19, 3045–3056
Exhibits Jan Frie	to Motion in Limine to Exclude Testimony of derich	
Exhibit	Document Description	
1	Defendants' Rebuttal Expert Witness Disclosure (dated 02/29/2016)	Vol. 19, 3057–3071
2	Condensed Transcript of March 29, 2016 Deposition of Jan Friederich	Vol. 19, 3072–3086

DOCUMENT DESCRIPTION		<u>LOCATION</u>
Oppositi 09/28/20	on to Defendants' Motions in Limine (filed 118)	Vol. 19, 3087–3102
Exhibits Limine	to Opposition to Defendants' Motions in	
Exhibit	Document Description	
A	Declaration of Teresa M. Pilatowicz, Esq. in Support of Opposition to Defendants' Motions in Limine (filed 09/28/2018)	Vol. 19, 3103–3107
A-1	Plaintiff's February 19, 2016, Amended Disclosures Pursuant to NRCP 16.1(A)(1)	Vol. 19, 3108–3115
A-2	Plaintiff's January 26, 2016, Expert Witnesses Disclosures (without exhibits)	Vol. 19, 3116–3122
A-3	Defendants' January 26, 2016, and February 29, 2016, Expert Witness Disclosures (without exhibits)	Vol. 19, 3123–3131
A-4	Plaintiff's August 17, 2017, Motion for Partial Summary Judgment (without exhibits)	Vol. 19, 3132–3175
A-5	Plaintiff's August 17, 2017, Statement of Undisputed Facts in Support of his Motion for Partial Summary Judgment (without exhibits)	Vol. 19, 3176–3205
Defenda: 10/08/20	nts' Reply in Support of Motions in Limine (filed 118)	Vol. 20, 3206–3217
Exhibit Limine	to Defendants' Reply in Support of Motions in	
Exhibit	<b>Document Description</b>	

DOCUMENT DESCRIPTION		LOCATION
1	Chapter 7 Trustee, William A. Leonard's Responses to Defendants' First Set of Interrogatories (dated 05/28/2015)	Vol. 20, 3218–3236
	nts' Opposition to Plaintiff's Motions in Limine to the Testimony of Jan Friederich (filed 10/08/2018)	Vol. 20, 3237–3250
Exhibits to Defendants' Opposition to Plaintiff's Motions in Limine to Exclude the Testimony of Jan Friederich		
Exhibit	<b>Document Description</b>	
1	Excerpt of Matrix Report (dated 10/13/2010)	Vol. 20, 3251–3255
2	Defendants' Rebuttal Expert Witness Disclosure (dated 02/29/2016)	Vol. 20, 3256–3270
3	November 9, 2009 email from P. Morabito to Daniel Fletcher; Jim Benbrook; Don Whitehead; Sam Morabito, etc. RE: Jan Friederich entered consulting agreement with Superpumper	Vol. 20, 3271–3272
4	Excerpted Transcript of March 29, 2016 Deposition of Jan Friederich	Vol. 20, 3273–3296
Defendants' Objections to Plaintiff's Pretrial Disclosures (filed 10/12/2018)		Vol. 20, 3297–3299
Objections to Defendants' Pretrial Disclosures (filed 10/12/2018)		Vol. 20, 3300–3303
Reply to Defendants' Opposition to Plaintiff's Motion in Limine to Exclude the Testimony of Jan Friederich (filed 10/12/2018)		Vol. 20, 3304–3311

	<b>DOCUMENT DESCRIPTION</b>	LOCATION
Minutes 10/19/20	of September 11, 2018, Pre-trial Conference (filed 18)	Vol. 20, 3312
Stipulate	d Facts (filed 10/29/2018)	Vol. 20, 3313–3321
Defendants' Points and Authorities RE: Objection to Admission of Documents in Conjunction with the Depositions of P. Morabito and Dennis Vacco (filed 10/30/2018)		Vol. 20, 3322–3325
	rs Points and Authorities Regarding Authenticity rsay Issues (filed 10/31/2018)	Vol. 20, 3326–3334
Clerk's	Trial Exhibit List (filed 02/28/2019)	Vol. 21, 3335–3413
Exhibits	to Clerk's Trial Exhibit List	
Exhibit	Document Description	
1	Certified copy of the Transcript of September 13, 2010 Judge's Ruling; Case No. CV07-02764	Vol. 21, 3414–3438
2	Findings of Fact, Conclusions of Law, and Judgment; Case No. CV07-02764 (filed 10/12/2010)	Vol. 21, 3439–3454
3	Judgment; Case No. CV07-0767 (filed 08/23/2011)	Vol. 21, 3455–3456
4	Confession of Judgment; Case No. CV07-02764 (filed 06/18/2013)	Vol. 21, 3457–3481
5	November 30, 2011 Settlement Agreement and Mutual Release	Vol. 22, 3482–3613
6	March 1, 2013 Forbearance Agreement	Vol. 22, 3614–3622

	DOCUMENT DESCRIPTION	<u>LOCATION</u>
- 0		W. I. 22. 2622. 2625
8	Order Denying Motion to Dismiss Involuntary Chapter 7 Petition and Suspending Proceedings, Case 13-51237. ECF No. 94, (filed 12/17/2013)	Vol. 22, 3623–3625
19	Report of Undisputed Election—Appointment of Trustee, Case No. 13-51237, ECF No. 220	Vol. 22, 3626–3627
20	Stipulation and Order to Substitute a Party Pursuant to NRCP 17(a), Case No. CV13-02663, May 15, 2015	Vol. 22, 3628–3632
21	Non-Dischargeable Judgment Regarding Plaintiff's First and Second Causes of Action, Case No. 15-05019-GWZ, ECF No. 123, April 30, 2018	Vol. 22, 3633–3634
22	Memorandum & Decision; Case No. 15-05019-GWZ, ECF No. 124, April 30, 2018	Vol. 22, 3635–3654
23	Amended Findings of Fact, Conclusions of Law in Support of Judgment Regarding Plaintiff's First and Second Causes of Action; Case 15- 05019-GWZ, ECF No. 122, April 30, 2018	Vol. 22, 3655–3679
25	September 15, 2010 email from Yalamanchili to Vacco and P. Morabito RE: Follow Up Thoughts	Vol. 22, 3680–3681
26	September 18, 2010 email from P. Morabito to Vacco	Vol. 22, 3682–3683
27	September 20, 2010 email from Vacco to P. Morabito RE: Spirit	Vol. 22, 3684–3684
28	September 20, 2010 email between Yalamanchili and Crotty RE: Morabito -Wire	Vol. 22, 3685–3687

	DOCUMENT DESCRIPTION	<b>LOCATION</b>
29	September 20, 2010 email from Yalamanchili to Graber RE: Attorney Client Privileged Communication	Vol. 22, 3688–3689
30	September 21, 2010 email from P. Morabito to Vacco and Cross RE: Attorney Client Privileged Communication	Vol. 22, 3690–3692
31	September 23, 2010 email chain between Graber and P. Morabito RE: Change of Primary Residence from Reno to Laguna Beach	Vol. 22, 3693–3694
32	September 23, 2010 email from Yalamanchili to Graber RE: Change of Primary Residence from Reno to Laguna Beach	Vol. 22, 3695–3696
33	September 24, 2010 email from P. Morabito to Vacco RE: Superpumper, Inc.	Vol. 22, 3697–3697
34	September 26, 2010 email from Vacco to P. Morabito RE: Judgment for a fixed debt	Vol. 22, 3698–3698
35	September 27, 2010 email from P. Morabito to Vacco RE: First Amendment to Residential Lease executed 9/27/2010	Vol. 22, 3699–3701
36	November 7, 2012 emails between Vacco, P. Morabito, C. Lovelace RE: Attorney Client Privileged Communication	Vol. 22, 3702–3703
37	Morabito BMO Bank Statement – September 2010	Vol. 22, 3704–3710
38	Lippes Mathias Trust Ledger History	Vol. 23, 3711–3716

	DOCUMENT DESCRIPTION	LOCATION
39	Fifth Amendment & Restatement of the Trust Agreement for the Arcadia Living Trust dated September 30, 2010	Vol. 23, 3717–3755
42	P. Morabito Statement of Assets & Liabilities as of May 5, 2009	Vol. 23, 3756–3756
43	March 10, 2010 email chain between Afshar and Takemoto RE: Current Personal Financial Statement	Vol. 23, 3757–3758
44	Salazar Net Worth Report (dated 03/15/2011)	Vol. 23, 3759–3772
45	Purchase and Sale Agreement	Vol. 23, 3773–3780
46	First Amendment to Purchase and Sale Agreement	Vol. 23, 3781–3782
47	Panorama – Estimated Settlement Statement	Vol. 23, 3783–3792
48	El Camino – Final Settlement Statement	Vol. 23, 3793–3793
49	Los Olivos – Final Settlement Statement	Vol. 23, 3794–3794
50	Deed for Transfer of Panorama Property	Vol. 23, 3795–3804
51	Deed for Transfer for Los Olivos	Vol. 23, 3805–3806
52	Deed for Transfer of El Camino	Vol. 23, 3807–3808
53	Kimmel Appraisal Report for Panorama and Clayton	Vol. 23, 3809–3886
54	Bill of Sale – Panorama	Vol. 23, 3887–3890
55	Bill of Sale – Mary Fleming	Vol. 23, 3891–3894
56	Bill of Sale – El Camino	Vol. 23, 3895–3898

	<b>DOCUMENT DESCRIPTION</b>	<b>LOCATION</b>
57	Bill of Sale – Los Olivos	Vol. 23, 3899–3902
58	Declaration of Value and Transfer Deed of 8355 Panorama (recorded 12/31/2012)	Vol. 23, 3903–3904
60	Baruk Properties Operating Agreement	Vol. 23, 3905–3914
61	Baruk Membership Transfer Agreement	Vol. 24, 3915–3921
62	Promissory Note for \$1,617,050 (dated 10/01/2010)	Vol. 24, 3922–3924
63	Baruk Properties/Snowshoe Properties, Certificate of Merger (filed 10/04/2010)	Vol. 24, 3925–3926
64	Baruk Properties/Snowshoe Properties, Articles of Merger	Vol. 24, 3927–3937
65	Grant Deed from Snowshoe to Bayuk Living Trust; Doc No. 2010-0531071 (recorded 11/04/2010)	Vol. 24, 3938–3939
66	Grant Deed – 1461 Glenneyre; Doc No. 2010000511045 (recorded 10/08/2010)	Vol. 24, 3940–3941
67	Grant Deed – 570 Glenneyre; Doc No. 2010000508587 (recorded 10/08/2010)	Vol. 24, 3942–3944
68	Attorney File re: Conveyance between Woodland Heights and Arcadia Living Trust	Vol. 24, 3945–3980
69	October 24, 2011 email from P. Morabito to Vacco RE: Attorney Client Privileged Communication	Vol. 24, 3981–3982

	DOCUMENT DESCRIPTION	LOCATION
70	November 10, 2011 email chain between Vacco and P. Morabito RE: Baruk Properties, LLC/Paul Morabito/Bank of America, N.A.	Vol. 24, 3983–3985
71	Bayuk First Ledger	Vol. 24, 3986–3987
72	Amortization Schedule	Vol. 24, 3988–3990
73	Bayuk Second Ledger	Vol. 24, 3991–3993
74	Opposition to Motion for Summary Judgment and Declaration of Edward Bayuk; Case No. 13-51237, ECF No. 146 (filed 10/03/2014)	Vol. 24, 3994–4053
75	March 30, 2012 email from Vacco to Bayuk RE: Letter to BOA	Vol. 24, 4054–4055
76	March 10, 2010 email chain between P. Morabito and jon@aim13.com RE: Strictly Confidential	Vol. 24, 4056–4056
77	May 20, 2010 email chain between P. Morabito, Vacco and Michael Pace RE: Proceed with placing a Binding Bid on June 22nd with ExxonMobil	Vol. 24, 4057–4057
78	Morabito Personal Financial Statement May 2010	Vol. 24, 4058–4059
79	June 28, 2010 email from P. Morabito to George Garner RE: ExxonMobil Chicago Market Business Plan Review	Vol. 24, 4060–4066
80	Shareholder Interest Purchase Agreement	Vol. 24, 4067–4071
81	Plan of Merger of Consolidated Western Corporation with and Into Superpumper, Inc.	Vol. 24, 4072–4075

	DOCUMENT DESCRIPTION	<b>LOCATION</b>
82	Articles of Merger of Consolidated Western Corporation with and Into Superpumper, Inc.	Vol. 24, 4076–4077
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84	Unanimous Written Consent of the Directors and Shareholders of Consolidated Western Corporation	Vol. 24, 4081–4083
85	Arizona Corporation Commission Letter dated October 21, 2010	Vol. 24, 4084–4091
86	Nevada Articles of Merger	Vol. 24, 4092–4098
87	New York Creation of Snowshoe	Vol. 24, 4099–4103
88	April 26, 2012 email from Vacco to Afshar RE: Ownership Structure of SPI	Vol. 24, 4104–4106
90	September 30, 2010 Matrix Retention Agreement	Vol. 24, 4107–4110
91	McGovern Expert Report	Vol. 25, 4111–4189
92	Appendix B to McGovern Report – Source 4 – Budgets	Vol. 25, 4190–4191
103	Superpumper Note in the amount of \$1,462,213.00 (dated 11/01/2010)	Vol. 25, 4192–4193
104	Superpumper Successor Note in the amount of \$492,937.30 (dated 02/01/2011)	Vol. 25, 4194–4195
105	Superpumper Successor Note in the amount of \$939,000 (dated 02/01/2011)	Vol. 25, 4196–4197

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106		W 1 27 4100 4100
106	Superpumper Stock Power transfers to S. Morabito and Bayuk (dated 01/01/2011)	Vol. 25, 4198–4199
107	Declaration of P. Morabito in Support of Opposition to Motion of JH, Inc., Jerry Herbst, and Berry- Hinckley Industries for Order Prohibiting Debtor from Using, Acquiring or Transferring Assets Pursuant to 11 U.S.C. §§ 105 and 303(f) Pending Appointment of Trustee, Case 13-51237, ECF No. 22 (filed 07/01/2013)	Vol. 25, 4200–4203
108	October 12, 2012 email between P. Morabito and Bernstein RE: 2011 Return	Vol. 25, 4204–4204
109	Compass Term Loan (dated 12/21/2016)	Vol. 25, 4205–4213
110	P. Morabito – Term Note in the amount of \$939,000.000 (dated 09/01/2010)	Vol. 25, 4214–4214
111	Loan Agreement between Compass Bank and Superpumper (dated 12/21/2016)	Vol. 25, 4215–4244
112	Consent Agreement (dated 12/28/2010)	Vol. 25, 4245–4249
113	Superpumper Financial Statement (dated 12/31/2007)	Vol. 25, 4250–4263
114	Superpumper Financial Statement (dated 12/31/2009)	Vol. 25, 4264–4276
115	Notes Receivable Interest Income Calculation (dated 12/31/2009)	Vol. 25, 4277–4278
116	Superpumper Inc. Audit Conclusions Memo (dated 12/31/2010)	Vol. 25, 4279–4284

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118	March 12, 2010 Management Letter	Vol. 25, 4300–4302
119	Superpumper Unaudited August 2010 Balance Sheet	Vol. 25, 4303–4307
120	Superpumper Financial Statements (dated 12/31/2010)	Vol. 25, 4308–4322
121	Notes Receivable Balance as of September 30, 2010	Vol. 26, 4323
122	Salvatore Morabito Term Note \$2,563,542.00 as of December 31, 2010	Vol. 26, 4324–4325
123	Edward Bayuk Term Note \$2,580,500.00 as of December 31, 2010	Vol. 26, 4326–4327
125	April 21, 2011 Management letter	Vol. 26, 4328–4330
126	Bayuk and S. Morabito Statements of Assets & Liabilities as of February 1, 2011	Vol. 26, 4331–4332
127	January 6, 2012 email from Bayuk to Lovelace RE: Letter of Credit	Vol. 26, 4333–4335
128	January 6, 2012 email from Vacco to Bernstein	Vol. 26, 4336–4338
129	January 7, 2012 email from Bernstein to Lovelace	Vol. 26, 4339–4343
130	March 18, 2012 email from P. Morabito to Vacco	Vol. 26, 4344–4344
131	April 21, 2011 Proposed Acquisition of Nella Oil	Vol. 26, 4345–4351
132	April 15, 2011 email chain between P. Morabito and Vacco	Vol. 26, 4352

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134	April 16, 2012 email from Vacco to Morabito	Vol. 26, 4354–4359
135	August 7, 2011 email exchange between Vacco and P. Morabito	Vol. 26, 4360
136	August 2011 Lovelace letter to Timothy Halves	Vol. 26, 4361–4365
137	August 24, 2011 email from Vacco to P. Morabito RE: Tim Haves	Vol. 26, 4366
138	November 11, 2011 email from Vacco to P. Morabito RE: Getting Trevor's commitment to sign	Vol. 26, 4367
139	November 16, 2011 email from P. Morabito to Vacco RE: Vacco's litigation letter	Vol. 26, 4368
140	November 28, 2011 email chain between Vacco, S. Morabito, and P. Morabito RE: \$560,000 wire to Lippes Mathias	Vol. 26, 4369–4370
141	December 7, 2011 email from Vacco to P. Morabito RE: Moreno	Vol. 26, 4371
142	February 10, 2012 email chain between P. Morabito Wells, and Vacco RE: 1461 Glenneyre Street - Sale	Vol. 26, 4372–4375
143	April 20, 2012 email from P. Morabito to Bayuk RE: BofA	Vol. 26, 4376
144	April 24, 2012 email from P. Morabito to Vacco RE: SPI Loan Detail	Vol. 26, 4377–4378

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147	September 4, 2012 email from P. Morabito to Vacco RE: Wire	Vol. 26, 4419–4422
148	September 4, 2012 email from Bayuk to Vacco RE: Wire	Vol. 26, 4423–4426
149	December 6, 2012 email from Vacco to P. Morabito RE: BOA and the path of money	Vol. 26, 4427–4428
150	September 18, 2012 email chain between P. Morabito and Bayuk	Vol. 26, 4429–4432
151	October 3, 2012 email chain between Vacco and P. Morabito RE: Snowshoe Properties, LLC	Vol. 26, 4433–4434
152	September 3, 2012 email from P. Morabito to Vacco RE: Wire	Vol. 26, 4435
153	March 14, 2013 email chain between P. Morabito and Vacco RE: BHI Hinckley	Vol. 26, 4436
154	Paul Morabito 2009 Tax Return	Vol. 26, 4437–4463
155	Superpumper Form 8879-S tax year ended December 31, 2010	Vol. 26, 4464–4484
156	2010 U.S. S Corporation Tax Return for Consolidated Western Corporation	Vol. 27, 4485–4556
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158	Snowshoe Form 1120S 2011 Amended Tax Return	Vol. 27, 4578–4655

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160	October 1, 2012 email from P. Morabito to Vacco RE: Monday work for Dennis and Christian	Vol. 27, 4658
161	December 18, 2012 email from Vacco to P. Morabito RE: Attorney Client Privileged Communication	Vol. 27, 4659
162	April 24, 2013 email from P. Morabito to Vacco RE: BHI Trust	Vol. 27, 4660
163	Membership Interest Purchases, Agreement – Watch My Block (dated 10/06/2010)	Vol. 27, 4661–4665
164	Watch My Block organizational documents	Vol. 27, 4666–4669
174	October 15, 2015 Certificate of Service of copy of Lippes Mathias Wexler Friedman's Response to Subpoena	Vol. 27, 4670
175	Order Granting Motion to Compel Responses to Deposition Questions ECF No. 502; Case No. 13-51237-gwz (filed 02/03/2016)	Vol. 27, 4671–4675
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181	Appraisal of 1461 Glenneyre Street	Vol. 28, 4729–4777
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187	Mortgage – Los Olivos	Vol. 28, 4862
188	Mortgage – Glenneyre	Vol. 28, 4863
189	Mortgage – Mary Fleming	Vol. 28, 4864
190	Settlement Statement – 371 El Camino Del Mar	Vol. 28, 4865
191	Settlement Statement – 370 Los Olivos	Vol. 28, 4866
192	2010 Declaration of Value of 8355 Panorama Dr	Vol. 28, 4867–4868
193	Mortgage – 8355 Panorama Drive	Vol. 28, 4869–4870
194	Compass – Certificate of Custodian of Records (dated 12/21/2016)	Vol. 28, 4871–4871
196	June 6, 2014 Declaration of Sam Morabito – Exhibit 1 to Snowshoe Reply in Support of Motion to Dismiss Complaint for Lack of Personal Jurisdiction – filed in Case No. CV13-02663	Vol. 28, 4872–4874
197	June 19, 2014 Declaration of Sam Morabito – Exhibit 1 to Superpumper Motion to Dismiss Complaint for Lack of Personal Jurisdiction – filed in Case No. CV13-02663	Vol. 28, 4875–4877
198	September 22, 2017 Declaration of Sam Morabito  – Exhibit 22 to Defendants' SSOF in Support of Opposition to Plaintiff's MSJ – filed in Case No. CV13-02663	Vol. 28, 4878–4879

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224	March 24, 2011 email from Naz Afshar RE: telephone call regarding CWC	Vol. 28, 4885–4886
225	Bank of America Records for Edward Bayuk (dated 09/05/2012)	Vol. 28, 4887–4897
226	June 11, 2007 Wholesale Marketer Agreement	Vol. 29, 4898–4921
227	May 25, 2006 Wholesale Marketer Facility Development Incentive Program Agreement	Vol. 29, 4922–4928
228	June 2007 Master Lease Agreement – Spirit SPE Portfolio and Superpumper, Inc.	Vol. 29, 4929–4983
229	Superpumper Inc 2008 Financial Statement (dated 12/31/2008)	Vol. 29, 4984–4996
230	November 9, 2009 email from P. Morabito to Bernstein, Yalaman RE: Jan Friederich – entered into Consulting Agreement	Vol. 29, 4997
231	September 30, 2010, Letter from Compass to Superpumper, Morabito, CWC RE: reducing face amount of the revolving note	Vol. 29, 4998–5001
232	October 15, 2010, letter from Quarles & Brady to Vacco RE: Revolving Loan Documents and Term Loan Documents between Superpumper and Compass Bank	Vol. 29, 5002–5006

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235	August 31, 2010 Superpumper Inc., Valuation of 100 percent of the common equity in Superpumper, Inc on a controlling marketable basis	Vol. 29, 5014–5059
236	June 18, 2014 email from S. Morabito to Vanek (WF) RE: Analysis of Superpumper Acquisition in 2010	Vol. 29, 5060–5061
241	Superpumper March 2010 YTD Income Statement	Vol. 29, 5062–5076
244	Assignment Agreement for \$939,000 Morabito Note	Vol. 29, 5077–5079
247	July 1, 2011 Third Amendment to Forbearance Agreement Superpumper and Compass Bank	Vol. 29, 5080–5088
248	Superpumper Cash Contributions January 2010 thru September 2015 – Bayuk and S. Morabito	Vol. 29, 5089–5096
252	October 15, 2010 Letter from Quarles & Brady to Vacco RE: Revolving Loan documents and Term Loan documents between Superpumper Prop. and Compass Bank	Vol. 29, 5097–5099
254	Bank of America – S. Morabito SP Properties Sale, SP Purchase Balance	Vol. 29, 5100
255	Superpumper Prop. Final Closing Statement for 920 Mountain City Hwy, Elko, NV	Vol. 29, 5101
256	September 30, 2010 Raffles Insurance Limited Member Summary	Vol. 29, 5102

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258	November 9, 2005 Grant, Bargain and Sale Deed; Doc #3306300 for Property Washoe County	Vol. 30, 5104–5105
260	January 7, 2016 Budget Summary – Panorama Drive	Vol. 30, 5106–5107
261	Mary 22, 2006 Compilation of Quotes and Invoices Quote of Valley Drapery	Vol. 30, 5108–5116
262	Photos of 8355 Panorama Home	Vol. 30, 5117–5151
263	Water Rights Deed (Document #4190152) between P. Morabito, E. Bayuk, Grantors, RCA Trust One Grantee (recorded 12/31/2012)	Vol. 30, 5152–5155
265	October 1, 2010 Bank of America Wire Transfer –Bayuk – Morabito \$60,117	Vol. 30, 5156
266	October 1, 2010 Check #2354 from Bayuk to P. Morabito for \$29,383 for 8355 Panorama funding	Vol. 30, 5157–5158
268	October 1, 2010 Check #2356 from Bayuk to P. Morabito for \$12,763 for 370 Los Olivos Funding	Vol. 30, 5159–5160
269	October 1, 2010 Check #2357 from Bayuk to P. Morabito for \$31,284 for 371 El Camino Del Mar Funding	Vol. 30, 5161–5162
270	Bayuk Payment Ledger Support Documents Checks and Bank Statements	Vol. 31, 5163–5352
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272	May 14, 2012 email string between P. Morabito, Vacco, Bayuk, and S. Bernstein RE: Info for Laguna purchase	Vol. 31, 5359–5363
276	September 21, 2010 Appraisal of 8355 Panorama Drive Reno, NV by Alves Appraisal	Vol. 32, 5364–5400
277	Assessor's Map/Home Caparisons for 8355 Panorama Drive, Reno, NV	Vol. 32, 5401–5437
278	December 3, 2007 Case Docket for CV07-02764	Vol. 32, 5438–5564
280	May 25, 2011 Stipulation Regarding the Imposition of Punitive Damages; Case No. CV07-02764 (filed 05/25/2011)	Vol. 33, 5565–5570
281	Work File for September 24, 2010 Appraisal of 8355 Panorama Drive, Reno, NV	Vol. 33, 5571–5628
283	January 25, 2016 Expert Witness Report Leonard v. Superpumper Snowshoe	Vol. 33, 5629–5652
284	February 29, 2016 Defendants' Rebuttal Expert Witness Disclosure	Vol. 33, 5653–5666
294	October 5, 2010 Lippes, Mathias Wexler Friedman, LLP, Invoices to P. Morabito	Vol. 33, 5667–5680
295	P. Morabito 2010 Tax Return (dated 10/16/2011)	Vol. 33, 5681–5739
296	December 31, 2010 Superpumper Inc. Note to Financial Statements	Vol. 33, 5740–5743
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301	September 15, 2010 email from Vacco to P. Morabito RE: Tomorrow	Vol. 33, 5749–5752
303	Bankruptcy Court District of Nevada Claims Register Case No. 13-51237	Vol. 33, 5753–5755
304	April 14, 2018 email from Allen to Krausz RE: Superpumper	Vol. 33, 5756–5757
305	Subpoena in a Case Under the Bankruptcy Code to Robison, Sharp, Sullivan & Brust issued in Case No. BK-N-13-51237-GWZ	Vol. 33, 5758–5768
306	August 30, 2018 letter to Mark Weisenmiller, Esq., from Frank Gilmore, Esq.,	Vol. 34, 5769
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308	Response of Robison, Sharp, Sullivan & Brust's to Subpoena filed in Case No. BK-N-13-51237-GWZ	Vol. 34, 5773–5797
309	Declaration of Frank C. Gilmore in support of Robison, Sharp, Sullivan & Brust's Opposition to Motion for Order Holding Robison in Contempt filed in Case No. BK-N-13-51237-GWZ	Vol. 34, 5798–5801
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Minutes of November 5, 2018, Non-Jury Trial, Day 6 (filed 11/08/2018)	Vol. 40, 7012–7167
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1	Declaration of Gabrielle A. Hamm, Esq. in Support of Plaintiff's Motion to Reopen	Vol. 46, 7909–7913
1-A	September 21, 2017 Declaration of Salvatore Morabito	Vol. 46, 7914–7916
1-B	Defendants' Proposed Findings of Fact, Conclusions of Law, and Judgment (Nov. 26, 2018)	Vol. 46, 7917–7957
1-C	Judgment on the First and Second Causes of Action; Case No. 15-05019-GWZ (Bankr. D. Nev.), ECF No. 123 (April 30, 2018)	Vol. 46, 7958–7962
1-D	Amended Findings of Fact and Conclusions of Law in Support of Judgment Regarding Plaintiffs' First and Second Causes of Action; Case No. 15- 05019-GWZ (Bankr. D. Nev.), ECF No. 126 (April 30, 2018)	Vol. 46, 7963–7994
1-E	Motion to Compel Compliance with the Subpoena to Robison Sharp Sullivan Brust; Case No. 15-05019-GWZ (Bankr. D. Nev.), ECF No. 191 (Sept. 10, 2018)	Vol. 46, 7995–8035

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1-F	Order Granting Motion to Compel Compliance with the Subpoena to Robison Sharp Sullivan Brust; Case No. 15-05019-GWZ (Bankr. D. Nev.), ECF No. 229 (Jan. 3, 2019)	Vol. 46, 8036–8039
1-G	Response of Robison, Sharp, Sullivan & Brust[] To Subpoena (including RSSB_000001 - RSSB_000031) (Jan. 18, 2019)	Vol. 46, 8040–8067
1-H	Excerpts of Deposition Transcript of Sam Morabito as PMK of Snowshoe Petroleum, Inc. (Oct. 1, 2015)	Vol. 46, 8068–8076
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1	Plaintiff's Motion to Reopen Evidence	Vol. 47, 8081–8096
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	hortening Time on Plaintiff's Motion to Reopen e and for Expedited Hearing (filed 02/04/2019)	Vol. 47, 8103–8105
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1	Supplemental Declaration of Gabrielle A. Hamm, Esq. in Support of Plaintiff's Motion to Reopen Evidence (filed 02/04/2019)	Vol. 47, 8111–8113
1-I	Declaration of Frank C. Gilmore in Support of Robison, Sharp Sullivan & Brust's Opposition to Motion for Order Holding Robison in Contempt; Case No. 15-05019-GWZ (Bankr. D. Nev.), ECF No. 259 (Jan. 30, 2019)	Vol. 47, 8114–8128
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_	ons of Law, and Judgment (filed 03/08/2019)	Vol. 47, 8225–8268
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	f Entry of Findings of Fact, Conclusions of Law, ment (filed 03/29/2019)	Vol. 48, 8334–8340
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	ion for Attorneys' Fees and Costs Pursuant to 8 (filed 04/12/2019)	Vol. 48, 8371–8384
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1	Declaration of Teresa M. Pilatowicz In Support of Plaintiff's Application for Attorney's Fees and Costs Pursuant to NRCP 68 (filed 04/12/2019)	Vol. 48, 8385–8390
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3	Defendant's Rejection of Offer of Judgment by Plaintiff (dated 06/15/2016)	Vol. 48, 8398–8399
4	Log of time entries from June 1, 2016 to March 28, 2019	Vol. 48, 8400–8456

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5	Plaintiff's Memorandum of Costs and Disbursements (filed 04/11/2019)	Vol. 48, 8457–8487
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1	Declaration of Teresa M. Pilatowicz In Support of Opposition to Motion to Retax Costs (filed 04/17/2019)	Vol. 49, 8508–8510
2	Summary of Photocopy Charges	Vol. 49, 8511–8523
3	James L. McGovern Curriculum Vitae	Vol. 49, 8524–8530
4	McGovern & Greene LLP Invoices	Vol. 49, 8531–8552
5	Buss-Shelger Associates Invoices	Vol. 49, 8553–8555
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	on to Application for Attorneys' Fees and Costs to NRCP 68 (filed 04/25/2019)	Vol. 49, 8563–8578
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1	Plaintiff's Bill Dispute Ledger	Vol. 49, 8579–8637

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Inc., and to Alter of	nts, Salvatore Morabito, Snowshoe Petroleum, Superpumper, Inc.'s Motion for New Trial and/or or Amend Judgment Pursuant to NRCP 52, 59, and 04/25/2019)	Vol. 49, 8638–8657
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1	February 27, 2019 email with attachments	Vol. 50, 8677–8768
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3	February 27, 2019 email from Marcy Trabert	Vol. 50, 8772–8775
4	February 27, 2019 email from Frank Gilmore to <a href="mailto:eturner@Gtg.legal">eturner@Gtg.legal</a> RE: Friday Trial	Vol. 50, 8776–8777
	s Reply in Support of Application of Attorneys' Costs Pursuant to NRCP 68 (filed 04/30/2019)	Vol. 50, 8778–8790
Exhibit to Plaintiff's Reply in Support of Application of Attorneys' Fees and Costs Pursuant to NRCP 68		
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1	Case No. BK-13-51237-GWZ, ECF Nos. 280, 282, and 321	Vol. 50, 8791–8835

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	ion of Edward Bayuk Claiming Exemption from n (filed 06/28/2019)	Vol. 51, 8865–8870
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1	Copy of June 22, 2019 Notice of Execution and two Write of Executions	Vol. 51, 8871–8896
2	Declaration of James Arthur Gibbons Regarding his Attestation, Witness and Certification on November 12, 2005 of the Spendthrift Trust Amendment to the Edward William Bayuk Living Trust (dated 06/25/2019)	Vol. 51, 8897–8942
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1	Las Vegas June 22, 2019 letter	Vol. 51, 8955–8956

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2	Writs of execution and the notice of execution	Vol. 51, 8957–8970
	of June 24, 2019 telephonic hearing on Decision on ed Motions (filed 07/02/2019)	Vol. 51, 8971–8972
	e Morabito's Notice of Claim of Exemption from n (filed 07/02/2019)	Vol. 51, 8973–8976
	Bayuk's Third Party Claim to Property Levied RS 31.070 (filed 07/03/2019)	Vol. 51, 8977–8982
Order Granting Plaintiff's Application for an Award of Attorneys' Fees and Costs Pursuant to NRCP 68 (filed 07/10/2019)		Vol. 51, 8983–8985
Order Granting in part and Denying in part Motion to Retax Costs (filed 07/10/2019)		Vol. 51, 8986–8988
Plaintiff's Objection to (1) Claim of Exemption from Execution and (2) Third Party Claim to Property Levied Upon, and Request for Hearing Pursuant to NRS 21.112 and 31.070(5) (filed 07/11/2019)		Vol. 52, 8989–9003
Exhibits to Plaintiff's Objection to (1) Claim of Exemption from Execution and (2) Third Party Claim to Property Levied Upon, and Request for Hearing Pursuant to NRS 21.112 and 31.070(5)		
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1	Declaration of Gabrielle A. Hamm, Esq.	Vol. 52, 9004–9007
2	11/30/2011 Tolling Agreement – Edward Bayuk	Vol. 52, 9008–9023
3	11/30/2011 Tolling Agreement – Edward William Bayuk Living Trust	Vol. 52, 9024–9035

	DOCUMENT DESCRIPTION	LOCATION
4	Excerpts of 9/28/2015 Deposition of Edward Bayuk	Vol. 52, 9036–9041
5	Edward Bayuk, as Trustee of the Edward William Bayuk Living Trust's Responses to Plaintiff's First Set of Requests for Production, served 9/24/2015	Vol. 52, 9042–9051
6	8/26/2009 Grant Deed (Los Olivos)	Vol. 52, 9052–9056
7	8/17/2018 Grant Deed (El Camino)	Vol. 52, 9057–9062
8	Trial Ex. 4 (Confession of Judgment)	Vol. 52, 9063–9088
9	Trial Ex. 45 (Purchase and Sale Agreement, dated 9/28/2010)	Vol. 52, 9089–9097
10	Trial Ex. 46 (First Amendment to Purchase and Sale Agreement, dated 9/29/2010)	Vol. 52, 9098–9100
11	Trial Ex. 51 (Los Olivos Grant Deed recorded 10/8/2010)	Vol. 52, 9101–9103
12	Trial Ex. 52 (El Camino Grant Deed recorded 10/8/2010)	Vol. 52, 9104–9106
13	Trial Ex. 61 (Membership Interest Transfer Agreement, dated 10/1/2010)	Vol. 52, 9107–9114
14	Trial Ex. 62 (\$1,617,050.00 Promissory Note)	Vol. 52, 9115–9118
15	Trial Ex. 65 (Mary Fleming Grant Deed recorded 11/4/2010)	Vol. 52, 9119–9121
	f Entry of Order Denying Defendants' Motions for ial and/or to Alter or Amend Judgment (filed 119)	Vol. 52, 9122–9124

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Defenda	to Notice of Entry of Order Denying nts' Motions for New Trial and/or to Alter or Judgment	
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1	Order Denying Defendants' Motions for New Trial and/or to Alter or Amend Judgment (filed 07/10/2019)	Vol. 52, 9125–9127
for an A	f Entry of Order Granting Plaintiff's Application ward of Attorneys' Fees and Costs Pursuant to 8 (filed 07/16/2019)	Vol. 52, 9128–9130
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1	Order Granting Plaintiff's Application for an Award of Attorneys' Fees and Costs Pursuant to NRCP 68 (filed 07/10/2019)	Vol. 52, 9131–9134
	f Entry of Order Granting in Part and Denying in ion to Retax Costs (filed 07/16/2019)	Vol. 52, 9135–9137
	to Notice of Entry of Order Granting in Part and in Part Motion to Retax Costs	
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1	Order Granting in Part and Denying in Part Motion to Retax Costs (filed 07/10/2019)	Vol. 52, 9138–9141

	DOCUMENT DESCRIPTION	<u>LOCATION</u>
Executio	s Objection to Notice of Claim of Exemption from n Filed by Salvatore Morabito and Request for (filed 07/16/2019)	Vol. 52, 9142–9146
	Objection to Claim of Exemption and Third Party Property Levied Upon (filed 07/17/2019)	Vol. 52, 9147–9162
	to Reply to Objection to Claim of Exemption rd Party Claim to Property Levied Upon	
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1	March 3, 2011 Deposition Transcript of P. Morabito	Vol. 52, 9163–9174
2	Mr. Bayuk's September 23, 2014 responses to Plaintiff's first set of requests for production	Vol. 52, 9175–9180
3	September 28, 2015 Deposition Transcript of Edward Bayuk	Vol. 52, 9181–9190
	o Plaintiff's Objection to Notice of Claim of on from Execution (filed 07/18/2019)	Vol. 52, 9191–9194
	ion of Service of Till Tap, Notice of Attachment Upon Property (filed 07/29/2019)	Vol. 52, 9195
	f Submission of Disputed Order Denying Claim of on and Third Party Claim (filed 08/01/2019)	Vol. 52, 9196–9199
	to Notice of Submission of Disputed Order Claim of Exemption and Third Party Claim	
Exhibit	<b>Document Description</b>	
1	Plaintiff's Proposed Order Denying Claim of Exemption and Third-Party Claim	Vol. 52, 9200–9204

	DOCUMENT DESCRIPTION	LOCATION
2	Bayuk and the Bayuk Trust's proposed Order Denying Claim of Exemption and Third-Party Claim	Vol. 52, 9205–9210
3	July 30, 2019 email evidencing Bayuk, through counsel Jeffrey Hartman, Esq., requesting until noon on July 31, 2019 to provide comments.	Vol. 52, 9211–9212
4	July 31, 2019 email from Teresa M. Pilatowicz, Esq. Bayuk failed to provide comments at noon on July 31, 2019, instead waiting until 1:43 p.m. to send a redline version with proposed changes after multiple follow ups from Plaintiff's counsel on July 31, 2019	Vol. 52, 9213–9219
5	A true and correct copy of the original Order and Bayuk Changes	Vol. 52, 9220–9224
6	A true and correct copy of the redline run by Plaintiff accurately reflecting Bayuk's proposed changes	Vol. 52, 9225–9229
7	Email evidencing that after review of the proposed revisions, Plaintiff advised Bayuk, through counsel, that Plaintiff agree to certain proposed revisions, but the majority of the changes were unacceptable as they did not reflect the Court's findings or evidence before the Court.	Vol. 52, 9230–9236
	on to Plaintiff's Proposed Order Denying Claim of on and Third Party Claim (filed 08/01/2019)	Vol. 53, 9237–9240

	DOCUMENT DESCRIPTION	LOCATION
	to Objection to Plaintiff's Proposed Order Claim of Exemption and Third-Party Claim	
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1	Plaintiff's Proposed Order Denying Claim of Exemption and Third-Party Claim	Vol. 53, 9241–9245
2	Defendant's comments on Findings of Fact	Vol. 53, 9246–9247
3	Defendant's Proposed Order Denying Claim of Exemption and Third-Party Claim	Vol. 53, 9248–9252
	of July 22, 2019 hearing on Objection to Claim for on (filed 08/02/2019)	Vol. 53, 9253
Order De	enying Claim of Exemption (filed 08/02/2019)	Vol. 53, 9254–9255
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Bayuk's	Notice of Appeal (filed 08/05/2019)	Vol. 53, 9261–9263
Morabito	nts, Superpumper, Inc., Edward Bayuk, Salvatore o; and Snowshoe Petroleum, Inc.'s, Case Appeal at (filed 08/05/2019)	Vol. 53, 9264–9269
Morabito	nts, Superpumper, Inc., Edward Bayuk, Salvatore o; and Snowshoe Petroleum, Inc.'s, Notice of filed 08/05/2019)	Vol. 53, 9270–9273

	DOCUMENT DESCRIPTION	<u>LOCATION</u>
Bayuk,	to Defendants, Superpumper, Inc., Edward Salvatore Morabito; and Snowshoe Petroleum, otice of Appeal	
Exhibit	<b>Document Description</b>	
1	Findings of Fact, Conclusions of Law, and Judgment (filed 03/29/2019)	Vol. 53, 9274–9338
2	Order Denying Defendants' Motions for New Trial and/or to Alter or Amend Judgment (filed 07/10/2019)	Vol. 53, 9339–9341
3	Order Granting in Part and Denying in Part Motion to Retax Costs (filed 07/10/2019)	Vol. 53, 9342–9345
4	Order Granting Plaintiff's Application for an Award of Attorneys' Fees and Costs Pursuant to NRCP 68 (filed 07/10/2019)	Vol. 53, 9346–9349
	s Reply to Defendants' Objection to Plaintiff's d Order Denying Claim of Exemption and Third-	Vol. 53, 9350–9356
Order De (08/09/20	enying Claim of Exemption and Third-Party Claim 019)	Vol. 53, 9357–9360
	f Entry of Order Denying Claim of Exemption and rty Claim (filed 08/09/2019)	Vol. 53, 9361–9364
	to Notice of Entry of Order Denying Claim of on and Third-Party Claim	
Exhibit	Document Description	
1	Order Denying Claim of Exemption and Third-Party Claim (08/09/2019)	Vol. 53, 9365–9369

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	of Entry of Order Denying Claim of Exemption /12/2019)	Vol. 53, 9370–9373
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Exhibit	<b>Document Description</b>	
1	Order Denying Claim of Exemption (08/02/2019)	Vol. 53, 9374–9376
NRCP	to Make Amended or Additional Findings Under 52(b), or, in the Alternative, Motion for deration (filed 08/19/2019)	Vol. 54, 9377–9401
Findings	to Motion to Make Amended or Additional s Under NRCP 52(b), or, in the Alternative, for Reconsideration	
Exhibit	<b>Document Description</b>	
1	Order Denying Claim of Exemption and Third Party Claim (filed 08/09/19)	Vol. 54, 9402–9406
2	Spendthrift Trust Amendment to the Edward William Bayuk Living Trust (dated 11/12/05)	Vol. 54, 9407–9447
3	Spendthrift Trust Agreement for the Arcadia Living Trust (dated 10/14/05)	Vol. 54, 9448–9484
4	Fifth Amendment and Restatement of the Trust Agreement for the Arcadia Living Trust (dated 09/30/10)	Vol. 54, 9485–9524
5	P. Morabito's Supplement to NRCP 16.1 Disclosures (dated 03/01/11)	Vol. 54, 9525–9529

	DOCUMENT DESCRIPTION	LOCATION
6	Transcript of March 3, 2011 Deposition of P. Morabito	Vol. 55, 9530–9765
7	Documents Conveying Real Property	Vol. 56, 9766–9774
8	Transcript of July 22, 2019 Hearing	Vol. 56, 9775–9835
9	Tolling Agreement JH and P. Morabito (partially executed 11/30/11)	Vol. 56, 9836–9840
10	Tolling Agreement JH and Arcadia Living Trust (partially executed 11/30/11)	Vol. 56, 9841–9845
11	Excerpted Pages 8–9 of Superpumper Judgment (filed 03/29/19)	Vol. 56, 9846–9848
12	Petitioners' First Set of Interrogatories to Debtor (dated 08/13/13)	Vol. 56, 9849–9853
13	Tolling Agreement JH and Edward Bayuk (partially executed 11/30/11)	Vol. 56, 9854–9858
14	Tolling Agreement JH and Bayuk Trust (partially executed 11/30/11)	Vol. 56, 9859–9863
15	Declaration of Mark E. Lehman, Esq. (dated 03/21/11)	Vol. 56, 9864–9867
16	Excerpted Transcript of October 20, 2015 Deposition of Dennis C. Vacco	Vol. 56, 9868–9871
17	Assignment and Assumption Agreement (dated 07/03/07)	Vol. 56, 9872–9887
18	Order Denying Morabito's Claim of Exemption (filed 08/02/19)	Vol. 56, 9888–9890

	DOCUMENT DESCRIPTION	<u>LOCATION</u>
Under N	Motion to Make Amended or Additional Findings JRCP 52(b), or, in the Alternative, Motion for deration (filed 08/20/2019)	Vol. 57, 9891–9893
Addition Alternati Countern	s Opposition to Motion to Make Amended or all Findings Under NRCP 52(b), or, In the eye, Motion for Reconsideration, and motion for Fees and Costs Pursuant to NRS 7.085 /30/2019)	Vol. 57, 9894–9910
Amended the Alt	o Plaintiff's Opposition to Motion to Make d or Additional Findings Under NRCP 52(b), or, In ternative, Motion for Reconsideration, and motion for Fees and Costs Pursuant to NRS 7.085 /30/2019)	Vol. 57, 9911–9914
Exhibits to Errata to Plaintiff's Opposition to Motion to Make Amended or Additional Findings Under NRCP 52(b), or, In the Alternative, Motion for Reconsideration, and Countermotion for Fees and Costs Pursuant to NRS 7.085		
Exhibit	<b>Document Description</b>	
1	Declaration of Gabrielle A. Hamm, Esq.	Vol. 57, 9915–9918
2	Plaintiff's Amended NRCP 16.1 Disclosures (February 19, 2016)	Vol. 57, 9919–9926
3	Plaintiff's Fourth Supplemental NRCP 16.1 Disclosures (November 15, 2016)	Vol. 57, 9927–9930
4	Plaintiff's Fifth Supplemental NRCP 16.1 Disclosures (December 21, 2016)	Vol. 57, 9931–9934
5	Plaintiff's Sixth Supplemental NRCP 16.1 Disclosures (March 20, 2017)	Vol. 57, 9935–9938

	DOCUMENT DESCRIPTION	<u>LOCATION</u>
Addition Alternati	n Support of Motion to Make Amended or all Findings Under NRCP 52(b), or, In the ve, Motion for Reconsideration, and motion for Fees and Costs (filed 09/04/2019)	Vol. 57, 9939–9951
Exhibits to Reply in Support of Motion to Make Amended or Additional Findings Under NRCP 52(b), or, In the Alternative, Motion for Reconsideration, and Countermotion for Fees and Costs		
Exhibit	<b>Document Description</b>	
19	Notice of Submission of Disputed Order Denying Claim of Exemption and Third Party Claim (filed 08/01/19)	Vol. 57, 9952–9993
20	Notice of Submission of Disputed Order Denying Claim of Exemption and Third Party Claim (filed 08/01/19)	Vol. 57, 9994–10010
Addition Alternati Plaintiff	enying Defendants' Motion to Make Amended or all Findings Under NRCP 52(b), or, in the eve, Motion for Reconsideration and Denying s Countermotion for Fees and Costs Pursuant to 85 (filed 11/08/2019)	Vol. 57, 10011–10019
Bayuk's	Case Appeal Statement (filed 12/06/2019)	Vol. 57, 10020–10026
Bayuk's	Notice of Appeal (filed 12/06/2019)	Vol. 57, 10027–10030

	DOCUMENT DESCRIPTION	LOCATION
Exhibits	to Bayuk's Notice of Appeal	
Exhibit	<b>Document Description</b>	
1	Order Denying [Morabito's] Claim of Exemption (filed 08/02/19)	Vol. 57, 10031–10033
2	Order Denying [Bayuk's] Claim of Exemption and Third Party Claim (filed 08/09/19)	Vol. 57, 10034–10038
3	Order Denying Defendants' Motion to Make Amended or Additional Findings Under NRCP 52(b), or, in the Alternative, Motion for Reconsideration and Denying Plaintiff's Countermotion for Fees and Costs Pursuant to NRS 7.085 (filed 11/08/19)	Vol. 57, 10039–10048
Make Ar or, in the Denying	f Entry of Order Denying Defendants' Motion to mended or Additional Findings Under NRCP 52(b), ne Alternative, Motion for Reconsideration and Plaintiff's Countermotion for Fees and Costs to NRS 7.085 (filed 12/23/2019)	Vol. 57, 10049–10052
Exhibit	to Notice of Entry of Order	
Exhibit	<b>Document Description</b>	
A	Order Denying Defendants' Motion to Make Amended or Additional Findings Under NRCP 52(b), or, in the Alternative, Motion for Reconsideration and Denying Plaintiff's Countermotion for Fees and Costs Pursuant to NRS 7.085 (filed 11/08/19)	Vol. 57, 10053–10062
Docket Case No. CV13-02663		Vol. 57, 10063–10111

- 1 Q Do you have any special certifications?
- 2 A No. Besides my resume?
- 3 Q Any --- any sort of special state designation
- 4 or license --
- 5 A No.
- 6 Q -- other than a law degree.
- 7 A I don't. Other than a law degree? So
- 8 outside the practice of law?
- 9 Q Correct.
- 10 A No.
- 11 Q Do you know Paul Morabito?
- 12 A I do.
- 13 Q When did you first meet Mr. Morabito?
- 14 A Hum. Physically meet him? I don't recall
- 15 precisely, but I would say that representation of him or
- 16 some of his entities began in or around about August or
- 17 September, 2007. I did not immediately meet him in
- 18 person.
- 19 Q Okay. How did you first become acquainted
- 20 with Mr. Morabito?
- 21 A During the Reagan administration I was the
- 22 United States Attorney for the Western District of New
- 23 York. My then colleague from San Francisco called me
- 24 one day and asked if I was interested in representing a

- 1 friend of his, who had -- whose companies were subject
- 2 of a compliant in Federal District Court here in the
- 3 Western District."
- 4 Q Continuing page 46, line 5. "When did you
- 5 first meet Mr. Gilmore, Mr. Frank Gilmore?
- 6 A I think that we -- I -- I engaged his law
- 7 firm in 2010. When precisely Frank and I personally met
- 8 would have been sometime after the engagement.
- 9 Precisely when, I don't remember.
- 10 Q Who made the decision to hire Mr. Gilmore's
- 11 law firm in 2010?
- 12 A Well, after the debacle of the trial in front
- 13 of Judge Adams, Mr. Morabito was dissatisfied with his
- 14 then Reno counsel. He turned to me for advice and
- 15 counsel on a successor counselor or counsel in Reno.
- 16 This law firm was referred to me by some other lawyer
- 17 whose name now escapes me. So then I vetted the law
- 18 firm, proposed the law firm to Mr. Morabito and,
- 19 obviously, he's the client. He made the decision."
- 20 Q Page 47, line 10. "Do you know -- and I'm
- 21 probably going to ask for your help on this one -- Sue--
- 22 A Sujata. Yalamanchili.
- 23 Q Okay.
- 24 A She is the attorney director here. I'm not

- 1 even going to try to spell Yalamanchili for you. I do
- 2 know her.
- 3 Q When did you meet her?
- 4 A In 2007.
- 5 Q How did you meet her?
- 6 A Well, after Joe Russoniello connected me to
- 7 Morabito the case here in the Western District and Mr.
- 8 Morabito and I had some preliminary discussions about
- 9 the background of that case, I was pleased to learn that
- 10 it was a Buffalo attorney, Sujata Yalamanchili, who was
- 11 presently involved in the underlying transactions. I
- 12 don't know her personally prior to then.
- 13 Q Did you work with her in the litigation that
- 14 was pending in the Federal Court of the Western District
- 15 of New York?
- 16 A She was an invaluable resource for this
- 17 matter, the Western District of New York case, both
- 18 Western District of New York cases, and she was also a
- 19 resource in the so-called Herbst litigation.
- 20 Q Have you worked with her in any other cases
- 21 that deal with Paul Morabito or any of his entities?
- 22 A Beyond the three that I just mentioned, I
- 23 don't believe so.
- 24 Q Have you worked with her on any transactional

- 1 matters related to Paul Morabito or his entities?
- 2 A No.
- 3 Q Now, we've been discussing a little bit the
- 4 Herbst litigation which is the litigation that was
- 5 pending in Reno, Nevada. There was an approximately
- 6 \$140 million judgment entered. Do you recall when that
- 7 judgment --
- 8 A Well, it was an \$85 million judgment. The
- 9 judgment that was entered was -- I could be wrong, but
- 10 that was the settlement amount.
- 11 Q Okay. There was a substantial judgment at
- 12 some point, though, entered.
- 13 A There was a substantial judgment, correct.
- 14 Q Do you recall when that was entered?
- 15 A September 1, 2010.
- 16 Q And how were you advised that the judgment
- 17 was entered?
- 18 A Phone call from Leif Reid.
- 19 Q And who is Leif Reid?
- 20 A Trial counsel on the case in Reno, Nevada.
- 21 Q What was your reaction to that judgment?
- 22 A Utter surprise.
- 23 Q Did you or your office start taking any
- 24 actions with respect to Morabito's assets?

- 1 A There came a point in time when, after having
- 2 analyzed the decision, so it was a written decision, we
- 3 -- we worked with Paul and the other owners of the
- 4 properties to get valuations on properties and to -- to
- 5 the -- the goal was very simple. The decision entered
- 6 by Judge Adams for as much as Herbst and their
- 7 litigation team wanted to wave that decision around as
- 8 it related to Paul Morabito. They were not willing to
- 9 wave it around as it related to Salvatore Morabito and
- 10 Edward Bayuk. Whom were ex" --
- 11 Q Exonerated.
- 12 A Thank you. "If you will, by Judge Adams.
- 13 Judge Adams found that they were not involved in any of
- 14 the alleged fraud that was the subject of the judgment.
- 15 And the -- the decision of Judge Adams dismissed the
- 16 claims, rejected the claims against Salvatore Morabito
- 17 and Edward Bayuk. The -- the effort was because they
- 18 owned -- all three of them, in many instances, owned
- 19 assets together, the goal, after researching Nevada law
- 20 and consulting with Nevada counsel, was to right-size
- 21 the investment so that everybody walked away with their
- 22 proportionate share of the investment, including Paul A.
- 23 Morabito.
- For instance, the Panorama property, which was

- 1 located in Reno, my relocation -- my recollection serves
- 2 me that it was owned by a Morabito entity and an Edward
- 3 Bayuk entity, but not in equal proportions, if I recall
- 4 correctly. There were properties in California, Laguna
- 5 Beach, California that was jointly owned, again, not in
- 6 equal proportions.
- 7 And then there was Superpumper where all three
- 8 of them had ownership interest. So the goal was
- 9 essentially take all of those assets and to -- to
- 10 identify the value of Morabito's stake in those assets,
- 11 and to transfer the value exclusively to him, and then
- 12 separate the equity, if you will, to the extent it
- 13 existed, for Edward and Sam, because they were now
- 14 relieved of this lawsuit.
- And in an effort to not embroil them,
- 16 ironically, as they are now, in litigation, the
- 17 properties were, again, valued and moved is that
- 18 everybody at the end of the day took, as you took the
- 19 whole and you took the percentage that each one of them
- 20 owned in the whole, the goal was to have Morabito walk
- 21 away with the same value he had in whole, while
- 22 separating from Morabito the interest that Edward and
- 23 Sam also owned.
- 24 Q When did you start that process?

- 1 A Mid -- mid to late September, 2010.
- 2 Q Who ultimately decided to commence this
- 3 separation of the assets?
- 4 A Well, the parties.
- 5 Q The parties being Paul Morabito, Sam
- 6 Morabito, and Edward Bayuk?
- 7 A Sure. Edward and Sam didn't want to be --
- 8 chased because they had had equity interest in
- 9 properties that were also attached to Paul.
- 10 Q So who raised the idea of separating the
- 11 assets?
- 12 A I don't recall.
- 13 Q Do you recall the first discussion regarding
- 14 separating the assets?
- 15 A No.
- 16 Q Do you recall any discussions regarding
- 17 separating the assets?
- 18 A Yes.
- 19 Q When was the first discussion that you can
- 20 remember?
- 21 A I don't recall.
- 22 Q Do you recall what that discussion was?
- 23 A No.
- 24 Q Do you recall who was present during any of

- 1 these discussions?
- 2 A Keep in mind, most of these discussions were
- 3 telephonic.
- 4 Q Okay.
- 5 A So, again, I don't remember.
- 6 Q Do you recall who was on any of the phone
- 7 calls?
- 8 A Well, certainly Paul and, from time to time,
- 9 Edward and Sam. I would say Sam less so than -- than
- 10 Edward. And the -- the Breslow, too. Belaustegui
- 11 people.
- 12 Q Do you recall whether you raised the idea of
- 13 separating assets or if it was raised to you?
- 14 A It might have come from me, mostly because I
- 15 was fixated on the fact that Edward and Sam had been
- 16 exonerated. So the Panorama property's a perfect
- 17 example. Again, I don't remember the two specific
- 18 entities that Edward and Paul controlled that were the
- 19 actual owners of the property. My recollection, and I
- 20 could stand corrected on this if you show me a document,
- 21 is that the split wasn't 50/50; it was either 60/40 or
- 22 70/30, including, you know, mortgage obligation.
- We separated Edward's interest, ownership
- 24 interest, in that so the property located in Nevada

- 1 would be a ripe target for the Herbsts and their
- 2 collection efforts, minus the satisfaction of the
- 3 underlying mortgage, because they didn't have to deal
- 4 with Edward, and Edward was tired of the litigation and
- 5 Edward didn't want to be embroiled in any more
- 6 litigation with the Herbsts. Judge Adam exonerated him.
- 7 He wanted out.
- 8 And this effort was to, to maintain value,
- 9 maintain value -- maintain the value of the Morabito's
- 10 ownership interest while separating the ownership
- 11 interest of the two individuals that were exonerated by
- 12 Judge Adams.
- So go back to the Panorama property just for
- 14 illustration purposes, if it was worth a million
- 15 dollars, just because Edward's ownership interest --
- 16 let's just say it was 30 percent as opposed to 50
- 17 percent. That means that the best that the Herbsts
- 18 could do free and clear of the mortgage was \$700,000 or
- 19 Paul's interest in the Panorama property. By virtue of
- 20 what we did, they now had access to the full million
- 21 dollar value.
- 22 Q Do you recall any of your discussions with
- 23 Paul Morabito regarding the separation of assets?
- 24 A There were many.

			Page 110	
1	Q	Do you recall any specific discussions?	r ago i ro	
2	Α	No.		
3	Q	Did you represent Edward Bayuk individually?		
4	Α	Yes. At that time? Yes.		
5	Q	Did you have a retention agreement with Mr.		
6	Bayuk'	?		
7	Α	I don't believe so.		
8	Q	Is it your normal practice to have retention		
9 agreements with clients that you represent?				
10	Α	Usually.		
11	Q	Is there a reason why you didn't have one		
12 with Mr. Bayuk?				
13	Α	I don't recall.		
14	Q	Did you represent Sam Morabito during this		
15 separation of assets?				
16	Α	I I don't remember whether Sam had		
17 independent counsel or not.				
18	Q	Do you recall if you had a retention		
19	19 agreement with Mr with Mr. Sam Morabito?			
20	Α	No.		
21	Q	No, you don't recall or no, you do		
22	Α	Did not.		
23	Q	Did not have one?		
24	Α	Correct. To the best of my knowledge.		

- 1 Q Do you recall any of your discussions with
- 2 Edward -- with Sam Morabito regarding the separation of
- 3 assets?
- 4 A I don't recall particular conversations.
- 5 Q Do you recall the general sense of your
- 6 discussions?
- 7 A Again, it was -- so, you know, I have an
- 8 ownership interest in property X or an asset X. How am
- 9 I gonna get that out?
- 10 Q Other than Paul Morabito, Sam Morabito, and
- 11 Edward Bayuk, was there anyone else that you discussed
- 12 the separation of assets with?
- 13 A So I mentioned Belaustegui people, but maybe
- 14 even before then, Leif Reid."
- 15 Q Skipping down to page 56 line 20. We --
- 16 that's you.
- 17 A "We -- we were researching Nevada law on
- 18 these types of transfers. We were -- we were -- we were
- 19 spend -- obviously, we weren't Nevada attorneys, so we
- 20 were researching Nevada law and we wanted a better
- 21 understanding of what the -- the -- you know, body of
- 22 caselaw was out there. So it was more technical nature
- 23 with -- with whether it was Leif or with the Belaustegui
- 24 firm, although, eventually, the Belaustegui firm got

- 1 more involved with the mechanics, if you will.
- We were very cognizant of the claims that were
- 3 made in this lawsuit now. And we went to great lengths
- 4 to avoid these claims, which is why -- eventually you'll
- 5 get to it because you asked for it -- why we went to
- 6 Matrix to get independent third-party appraisal of the
- 7 so-called Superpumper asset. We just didn't stick a
- 8 finger in the wind because Nevada law said that you can
- 9 make these transfers, as long as they're arm's length
- 10 and for fair market value. That was our understanding
- 11 of Nevada law.
- And that's how we tried to arrange each one of
- 13 the separations, if you will, of the variation, equity
- 14 interest. "
- 15 Q Page 58, line 22.
- 16 A Would you mark this?
- 17 MR. GILMORE: No, that's me.
- 18 MS. PROCOP: Oh.
- 19 Q "Would you mark this as Exhibit 3, please?"
- 20 Your Honor, Exhibit 3, I understand, is Exhibit 45 in
- 21 the trial binders.
- 22 MS. PILATOWICZ: Correct.
- 23 THE COURT: Thank you.
- MR. GILMORE: "The following was marked for

- 1 identification: Purchase and sale agreement.
- 2 BY MR. GILMORE:
- 3 Q Mr. Vacco, you've been handed what's been
- 4 marked as Exhibit 3. Do you recognize Exhibit 3?
- 5 A Yes. Generally, I do.
- 6 Q And what is Exhibit 3?
- 7 A It's a purchase and sale agreement.
- 8 Q Did you prepare Exhibit 3?
- 9 A My law firm did.
- 10 Q Do you know who in your law firm did?
- 11 A I don't recall specifically.
- 12 Q Did you represent Paul Morabito with respect
- 13 to this purchase and sale agreement?
- 14 A Yes.
- 15 Q Did you represent the Arcadia Living Trust
- 16 dated April 14, 2006, with respect to this purchase and
- 17 sale agreement?
- 18 A Yes."
- 19 Q Page 61, line 13. "Now, this document
- 20 represents the transfer of multiple properties --
- 21 A Right.
- 22 Q -- one being 371 El Camino Del Mar, another
- 23 one being 370 Los Olivos, and the other one being 8355
- 24 Panorama Drive. Do you recognize those properties?

- 1 A I do.
- 2 Q What do you -- what was your recollection
- 3 about who owned the El Camino property?
- 4 A Well, I'm looking at the document, so it's
- 5 refreshed my recollection.
- 6 Q Okay.
- 7 A I mean, the property --
- 8 Q So who owned it?
- 9 A -- according to the document, all of these
- 10 -- so it appears as though the El Camino and Los Olivos
- 11 property was both owned in some proportion or some
- 12 percentage, by the Acadia Living Trust and the William
- 13 Bayuk Living Trust.
- 14 Q Okay. And how did -- how was it determined
- 15 who would receive which properties through this purchase
- 16 and sale agreement?
- 17 A Well, so earlier without this document in
- 18 front of me I gave you just a rough example of the
- 19 Panorama property in Nevada. So this document speaks
- 20 for itself. But it -- it lays out more particularly the
- 21 logic that I -- that I gave you in my -- my example
- 22 response a few minutes ago.
- 23 So as you could see, in the recitals, one --
- 24 one of the big problems here was that Paul and Edward,

- 1 if you will, through their trusts, did not own these
- 2 properties, even-steven. They did not own them equally.
- 3 So, for instance, the three, 371 El Camino in
- 4 Laguna Beach was owned 75/25 by -- 75 Morabito, 25 by
- 5 Bayuk Trust.
- 6 Then the next piece of property, the 370 Los
- 7 Olivos was owned 50/50 by the two of them but did not
- 8 have the same value, if you will, as the -- the El
- 9 Camino property.
- 10 And then the -- it appears from this
- 11 agreement that they then individually owned interest,
- 12 two-thirds and one-third as tenants in common in the
- 13 Panorama property.
- So as you were trying to assess, what did the
- 15 Arcadia Living Trust own, it -- it was so that could be
- 16 segregated and -- and put in Morabito's name versus what
- 17 did the Bayuk Trust -- and Edward and -- again, was
- 18 exonerated in Judge Adams' decision, what portion of
- 19 these properties did he own so that his interest could
- 20 be separated. It -- it was just a matter of simple math
- 21 based upon independent third-party property valuations.
- All of these properties, these three -- so
- 23 let's stick with these three -- all three had
- 24 independent third-party appraisals.

- 1 So we had a fair market value, if you will, as
- 2 determined by a third-party appraiser for each of the
- 3 properties. We then took the ownership interest of each
- 4 of them, each of the properties and each of the
- 5 entities, to come up with the proportionate value of --
- 6 in dollars of -- for both the trust -- the Morabito --
- 7 the Arcadia Living Trust and the Bayuk Trust.
- 8 Q Was there -- how was it determined that the
- 9 Arcadia Living Trust would get the Reno property and
- 10 Edward Bayuk's trust would get the California
- 11 properties?
- 12 A I -- I mentioned earlier that because Edward,
- 13 either individually or through his trust wanted to, my
- 14 words, shake the dust off Reno from his sandals as a
- 15 result of Judge Adams' decision and to get as far away
- 16 from the Herbsts as possible, it made perfect sense,
- 17 since the judgment was a Nevada judgment, that the --
- 18 the judgment debtor, Paul Morabito, should own the
- 19 Nevada property.
- Why would we have given the Nevada property to
- 21 Edward who was looking to cut -- sever his ties with
- 22 Nevada and distance himself from the Herbst street
- 23 mitigation machine.
- 24 Q So the decision was made based on being a

- 1 Nevada judgment and Edward Bayuk not wanting to be
- 2 affiliated with Nevada anymore?
- 3 A And -- and the Herbsts. He had been
- 4 exonerated. He didn't want to continue to be embroiled.
- 5 If the property -- if the property had not -- had been
- 6 taken out of Edward's name, it was clear that, sooner or
- 7 later, through collection efforts of the judgment
- 8 against Paul that Edward was -- Edward's interest in
- 9 this property was going to be implicated.
- 10 So he made it easier for the Herbsts, if you
- 11 will --band I know you understand that by -- by saying
- 12 that the property in Nevada is most -- most reachable by
- 13 the Herbsts, belongs to the judgment debtor.
- 14 Q Who retained the appraisers to appraise the
- 15 properties?
- 16 A So do you mean who found them?
- 17 Q Yes. Who found them?
- 18 A I -- I don't recall. I want to say that --
- 19 that it strikes me that the then sheriff -- I don't know
- 20 if he is still or is not, but the sheriff, Washoe County
- 21 Sheriff Haley, recommended the appraiser from the Reno
- 22 property and I don't know who came up with the appraiser
- 23 for the California properties.
- 24 Q Did you have any conversations with the

- 1 appraisers?
- 2 A Yes, I did.
- 3 Q What was your conversation with -- let's
- 4 start with the appraiser for the Nevada property. Do
- 5 you recall specifically who that was?
- 6 A I don't.
- 7 Q Okay. Do you recall having any conversation
- 8 with the appraiser for the Reno property?
- 9 A I -- I would have had a conversation with
- 10 both appraisers just giving them the general outlines of
- 11 -- of what we were looking for and that was, you know, a
- 12 comparable fair market value for these properties.
- 13 Q Do you recall if it was somebody from your
- 14 office who retained the appraisers?
- 15 A I don't remember.
- 16 Q Okay. So you don't recall if it was Edward
- 17 Bayuk or Paul Morabito?
- 18 A I don't remember. I don't remember how --
- 19 how they were paid. I just -- I remember -- I do -- so
- 20 especially Reno appraiser, because I -- I seem to
- 21 remember a conversation with him about there was a -- an
- 22 auxiliary building that wasn't finished, and what sticks
- 23 out in my mind, a conversation with him about how the --
- 24 you know, he was coming in a little bit lower on the

- 1 value because of the unfinished nature of the -- the
- 2 auxiliary -- auxiliary building.
- 3 Q Was this an auxiliary building that was on
- 4 the Panorama property?
- 5 A Yeah. Yes."
- 6 Q Okay. Down on line 13. "Mr. Vacco, you've
- 7 been handed what's been marked as Exhibit 4. Do you
- 8 recognize Exhibit 4?
- 9 A So I" --
- 10 MR. GIMORE: I'm sorry, your Honor, for my
- 11 records that's Exhibit 46.
- 12 MR. GILMORE: Please proceed.
- 13 A "So I generally recognize it. I -- yes.
- 14 Q What is it?
- 15 A It's a first amendment to the purchase and
- 16 sale agreement, which is Exhibit 3 in this deposition.
- 17 Q Do you recall the reason for the first
- 18 amendment to the purchase agreement?
- 19 A I don't. But, I mean, it speaks for itself
- 20 as I'm reading it.
- 21 Q It indicates that there is a change in the
- 22 fair market value based on appraisals that were
- 23 conducted in Section B -- well, in Section 2? Do you
- 24 see that?

- 1 A I do.
- 2 Q Do you recall where these amounts came from
- 3 in number 2?
- 4 A Just -- I mean, reading paragraph 2 it says
- 5 MAI appraisals were conducted. So these, I'm assuming
- 6 -- I -- I don't know where they came from.
- 7 Q Do you know where the values in the original
- 8 purchase and sale agreement came from?
- 9 A I don't. I thought they were based on the
- 10 appraisals.
- 11 Q There's a reference in number 3 to the
- 12 deletion of a promissory note based on the new
- 13 appraisals. Do you see that?
- 14 A I do.
- 15 Q Do you know why there was supposed to be an
- 16 exchange of a promissory note as opposed to a cash
- 17 payment in the original purchase agreement?
- 18 A So I'm just referring back to Exhibit 3 to
- 19 help refresh my recollection here. So Exhibit 3, which
- 20 was the purchase and sale agreement, in paragraph D, it
- 21 references the theatre equipment that was" personally --
- 22 Q Personalty.
- 23 A -- "Personalty inside the Panorama Drive
- 24 property valued at approximately \$300,000.

- 1 So the promissory note that's referenced in
- 2 Paragraph 1 of \$500,000 represents the value of the
- 3 equipment of \$300,000, plus, without doing the math, the
- 4 differential of the value of the respective interests of
- 5 these three properties. So, in other words, when --
- 6 when we added up, you know, the property -- the total
- 7 amount of the properties, the value, the net value, so
- 8 it would have been net value, deducting the mortgage
- 9 liabilities. So the net equity value of each of the
- 10 three, and then you took each owner's respective
- 11 interest, whether it was one-third or two-thirds, 75/25,
- 12 50/50, you came up with Morabito's equity holdings in
- 13 the whole and Bayuk's equity interest in the whole.
- And without doing the math, the note looked
- 15 like this was probably \$200,000 differential. In other
- 16 words, Bayuk was getting \$200,000 more in value than
- 17 Morabito was getting, and that's why Bayuk entered into
- 18 the note, which also then included the equipment.
- 19 Q Do you know why it was done through a note
- 20 instead of a cash payment?
- 21 A I don't recall.
- 22 Q Do you know if Mr. Bayuk had the funds to
- 23 make a cash payment?
- 24 A I don't -- I don't -- I don't know."

- 1 Q Page 71, line 17. "Do you recall that in
- 2 2012, the Panorama property was listed for sale?
- 3 A Yes. Pursuant to the settlement agreement.
- 4 Q What was your involvement in the listing of
- 5 the sale?
- 6 A So I might have misspoke earlier when" I
- 7 involved Sheriff Haley. It's possible" --
- 8 THE COURT: I'm going to ask you to make sure
- 9 you're reading it exactly. It didn't say I involved
- 10 Sheriff Haley, "I invoked." Line 24.
- 11 MS. PROCOP: I see what you're saying.
- 12 THE COURT: This is the only record we have of
- 13 the testimony, so.
- 14 MS. PROCOP: Let me try this.
- 15 A "So I might have misspoke earlier. When I
- 16 invoked Sheriff Haley, it's possible that it was Sheriff
- 17 Haley who recommended the realtor to sell the property
- 18 as opposed to the appraiser.
- 19 Q Okay.
- 20 A So my role was through the course of
- 21 settlement agreement. I mean, this was selling the
- 22 property, the Panorama property, that Morabito or his
- 23 trust now owned a hundred percent of, selling it was a
- 24 condition of the -- the settlement agreement. Herbst

- 1 wanted to monotize it."
- 2 Q Page 76, line 11. "Prior to the break, I
- 3 handed you what was marked as Exhibit 6", which, your
- 4 Honor, I have identified as Exhibit 61.
- 5 MS. PILATOWICZ: Correct.
- 6 BY MR. GILMORE:
- 7 Q "Do you recognize Exhibit 6?
- 8 A Generally, yes.
- 9 Q What is Exhibit 6?
- 10 A It's a membership interest transfer
- 11 agreement.
- 12 Q For Baruk Properties, LLC?
- 13 A Correct.
- 14 Q Did you prepare this membership interest
- 15 transfer agreement?
- 16 A Somebody in my law firm did.
- 17 Q Do you know who in your law firm did?
- 18 A No.
- 19 Q Did you represent Arcadia Living Trust with
- 20 respect to this membership interest transfer agreement?
- 21 A And/or Paul A. Morabito, yes."
- 22 Q Page 77, line 19. "Can you tell me what the
- 23 Baruk Properties, LLC, is?
- 24 A Well, this is refreshing my recollection. In

- 1 -- it was an LLC owned in equal membership interest by
- 2 the Bayuk Trust and the Arcadia Living Trust. And the
- 3 assets of the LLC, Baruk Properties, LLC, were
- 4 properties in California.
- 5 Q Do you know where you got that list of
- 6 properties that's in the fifth paragraph of the
- 7 membership interest transfer agreement?
- 8 A From Edward or Paul.
- 9 Q And that's your understanding of all of the
- 10 assets of Baruk Properties, LLC?
- 11 A I don't recall if it owned other assets
- 12 besides this, besides these three.
- 13 Q Do you know if there's a reason why other
- 14 properties owned by Baruk Properties, LLC, wouldn't be
- 15 in this list?
- 16 A There probably wouldn't be any reason to not
- 17 include them so, I mean, I -- I can't tell you
- 18 definitively, as I look at this document, whether there
- 19 were other properties. I don't believe there were."
- 20 Q Page 78, line 22. "1 point -- Section 1.1 of
- 21 the agreement has a -- a transfer of the property -- of
- 22 the interest in LLC in return for a promissory note in
- 23 the amount of \$1,617,050.
- 24 A Correct.

- 1 Q Do you see that?
- 2 Do you know how that number was arrived at?
- 3 A I believe, much like the other properties
- 4 that we've discussed, this was an appraisal of these
- 5 three, and because the membership interest was split
- 6 down the middle 50/50, it was easier to arrive at the
- 7 Arcadia Living Trust interest versus the Bayuk Trust
- 8 interest net of the encumbrances.
- 9 So the \$1.617 million would represent the
- 10 Arcadia Living Trust value in the collective, the -- the
- 11 three collective properties together.
- 12 Q When you say 'easier to arrive at the Arcadia
- 13 Trust interest than the Bayuk Trust interest,' what do
- 14 you mean?
- 15 A I -- I either misspoke or you misunderstood
- 16 me. So in the other properties that we talked about,
- 17 where you had a 75/25 split, a 50/50 split as
- 18 individuals as opposed to amongst the trust, and then I
- 19 think there was a two-thirds, one thirds, individually,
- 20 a 75/25 and a 50/50, just made the math more difficult
- 21 based upon the ownership percentages.
- Here, the math was much easier. You had an
- 23 appraisal for all three properties and you netted out --
- 24 frankly, I don't recall. I don't see any reference here

- 1 to any debt.
- 2 So it -- it strikes me an just looking at this
- 3 document that this 1.617 million was a 50 percent
- 4 interest in the value of all three properties combined.
- 5 Q Okay. If were other properties with the
- 6 value not included -- other properties owned by Baruk
- 7 Properties, LLC, with value not included, would that
- 8 increase what should have been paid for the membership
- 9 interest? Object to form.
- 10 A Logically speaking, yes. So, earlier -- I
- 11 don't want to confuse you with my earlier answer. As I
- 12 sit here looking at this document, I see that these
- 13 properties are the sum total of the assets of the -- of
- 14 Baruk Properties, LLC. But I just don't recall that
- 15 with precise clarity.
- 16 Q Do you know why the interest in Baruk
- 17 Properties went to the Bayuk Living Trust as opposed to
- 18 the Arcadia Trust?
- 19 A No, I don't. Well, because as I think about
- 20 it the -- the ownership the properties wasn't going to
- 21 change the ownership of the properties was going to stay
- 22 in the name of Baruk Properties, LLC.
- 23 Q Okay. Do you know why the Baruk -- Bayuk
- 24 Trust obtained all the interest in Baruk Properties as

- 1 opposed to the Arcadia Trust obtaining the interest in
- 2 Baruk Properties?
- 3 A 'Cause pursuant to this agreement, the
- 4 Arcadia Living Trust is surrendering -- is transferring
- 5 its interest to the Bayuk Living Trust.
- 6 Q Do you know how it was decided the interest
- 7 would go to the Bayuk Living Trust?
- 8 A I don't."
- 9 Q "Continuing page 82, line 7. "Okay. In
- 10 Section 1.1 there's a reference to the 1.6 --
- 11 approximate \$1.6 million note. Do you know why there
- 12 was a note in consideration instead of a cash payment?
- 13 A I don't.
- 14 Q Did you discuss Mr. Bayuk's ability to make a
- 15 cash payment?
- 16 A I don't believe that we negotiated the terms,
- 17 so the -- whether he had the" withdrew --
- 18 Q Wherewithal.
- 19 A "Wherewithal to make a \$1.6 million cash
- 20 payment or not was unknown to me.
- 21 Q Negotiated the terms of the agreement or the
- 22 promissory note?
- 23 A The agreement.
- 24 Q Who negotiated the terms of the agreement?

- 1 A I didn't.
- 2 Q Did you know who did? Do you know who did?
- 3 A No.
- 4 Q Who gave you the information as to -- or do
- 5 you know who gave your office information as to what
- 6 terms should go in the membership interest transfer
- 7 agreement?
- 8 A My assumption is Paul and Edward both."
- 9 Q Page 84, line 2. "Mr. Vacco, you've been
- 10 handed what's been marked as Exhibit 7," which I
- 11 understand, your Honor, is Exhibit 62 in the binders.
- 12 THE COURT: Thank you.
- 13 BY MR. GILMORE:
- 14 Q "Do you recognize Exhibit 7?
- 15 A Yes.
- 16 Q What is Exhibit 7?
- 17 A It's the promissory note.
- 18 Q The promissory note?
- 19 A The promissory note that's referenced in
- 20 Exhibit 6.
- 21 Q Okay. So for the transfers of the interests
- 22 in Baruk Properties?
- 23 A Yes.
- 24 Q Did you draft this note?

- 1 A I believe our office did.
- 2 Q Do you know who in your office did?
- 3 A No.
- 4 Q Do you believe it may have been Christian
- 5 Lovelace?
- 6 A It -- it's -- it's possible."
- 7 Q "Page 85, line 2. "Did your office have any
- 8 involvement with respect to following up on payments on
- 9 the promissory note? No objection.
- 10 A I, I don't recall, I just don't recall any
- 11 specific follow-up regarding the monthly payments. I
- 12 don't recall it being brought to my attention that it
- 13 was not happening.
- 14 Q Okay. Are you aware of any names that were
- 15 made?
- 16 A That were made?
- 17 Q Yes.
- 18 A So my -- my recollection on this is fuzzy as
- 19 to whether or not there was a follow-up or my sense is
- 20 that payments were made, yes.
- 21 Q Who gave -- what give you a sense that
- 22 payments were made?
- 23 A Because Edward from time to time would ask me
- 24 about when the payment was due.

- 1 Q Did payments go through your office?
- 2 A No, certainly not."
- 3 Q Page 86, line 5. "Mr. Vacco, you've been
- 4 handed what's been marked as Exhibit 8," which, your
- 5 Honor, I have identified at Exhibit 163 in the trial
- 6 binders.
- 7 THE COURT: Thank you.
- 8 BY MR. GILMORE:
- 9 Q "Do you recognize Exhibit 8?
- 10 A Generally I recognize it, yes.
- 11 Q What is Exhibit 8?
- 12 A It is a membership interest purchase
- 13 agreement.
- 14 Q What is a membership interest purchase
- 15 agreement for?
- 16 A Watchmyblock LLC.
- 17 Q Do you know he what watchmyblock LLC is?
- 18 A I don't know if it's -- it still exists, but
- 19 it was a -- an LLC formed by Edward and Paul at some
- 20 point in time. I don't recall when.
- 21 I mean -- are you asking me what watchmyblock
- 22 is?
- 23 Q Yes. Do you know what it is?
- 24 A It was a concept.

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- 1 Q What was the concept?
- 2 A I will do it disservice as I try to describe
- 3 it, but, essentially, it was going to be an interactive
- 4 social media connected, if you will. Neighborhood block
- 5 club, if you will.
- 6 So, you know, in the old days when -- I'm much
- 7 older than you, but when I was a kid, you know, people
- 8 watched out for themselves by, you know, kind of
- 9 shouting off the front porch, watched out for their
- 10 neighborhood. So the concept here was to protect the
- 11 neighborhood, protect the block, if you will, through
- 12 interactive social media.
- 13 Q Do you know if -- if watchmyblock LLC owned
- 14 anything?
- 15 A It owned zero other than the idea which, you
- 16 know, wasn't at that point in time just an idea.
- 17 Q Did you incorporate watchmyblock, LLC, in New
- 18 York?
- 19 A I don't know if we incorporated it. I don't
- 20 recall that. It may have been a preexisting entity. My
- 21 sense is that was a preexisting entity. In other words,
- 22 preceded our representation of the Morabito interest. I
- 23 do not believe it's a New York LLC.
- 24 Q Do you know if you were listed as the

- 1 resident agent for a New York LLC?
- 2 A I don't. But if you're looking at corporate
- 3 documents, and so if you're -- if you know that's been
- 4 incorporated in New York, then show me something to
- 5 refresh my recollection, but I just don't recall.
- 6 Q Okay. Do you know how you came up with the
- 7 value of the --
- 8 Well, let me back up. Did you draft this
- 9 agreement?
- 10 A Somebody in my office did.
- 11 Q Do you know who in your office?
- 12 A I don't.
- 13 Q Do you know who negotiated the terms of this
- 14 agreement?
- 15 A I do not.
- 16 Q Do you know how the purchase price of \$1,000
- 17 was arrived at?
- 18 A I don't. But what I do know is that this
- 19 wasn't -- the LLC owned an idea. It owned no assets.
- 20 It owned no trademarks. It owned no patent rights. It
- 21 owned an amorphous idea. Frankly, as you research Paul
- 22 A. Morabito, you'll find that there's a plethora of
- 23 LLCs, because every time he had a business idea, he
- 24 formed an LLC. Those LLCs, much like this one, were

- 1 hollow shells, virtually worthless.
- 2 Q Do you know why, if it was a hollow shell,
- 3 there was a purchase agreement to transfer the interest
- 4 in it?
- 5 A Because I believe it was at its nascent" --
- 6 Q Nascent.
- 7 A "Stage, where this some sense that, sooner or
- 8 later, it was going to be a robust social secured media
- 9 security business for neighborhoods.
- 10 Q Did you have that belief, or was that just
- 11 conveyed to you?
- 12 A Did I have a belief?
- 13 Q That this was on the verge of potentially
- 14 being something at some point? That that --
- 15 A Well, on the verge of being something at some
- 16 point is kind of contradictory. I -- I understood the
- 17 concept. It was an interesting concept. But even
- 18 though my -- my residence is Erie County, State of New
- 19 York, I'm intellectually from Missouri. Show me. So --
- 20 the Show Me State.
- 21 Q Mm-hmm.
- 22 A So there was a lot of ideas. A lot of
- 23 concepts. But most, 99.9 percent of the ideas and the
- 24 concepts never, ever came to fruition."

- 1 Q Page 99, line 10. "Was all -- all of the --
- 2 it -- it would appear, looking at the documents, that
- 3 September 30th was a target date to have all of the
- 4 properties transferred. Is that fair?
- 5 A It does look like everything's happening in,
- 6 you know, the 28th, 29th, 30th from the documents, sure.
- 7 Q Do you know why everything happened in that
- 8 time period?
- 9 A Edward wanted out. Edward wanted free and
- 10 clear, as far as he was concerned, from the Herbst
- 11 litigation, and he wanted out. Sam equally but not as
- 12 -- you know, Edward is a hand wringer. He's -- he
- 13 worried about, you know, whether the sun's going to come
- 14 up in the morning.
- 15 Sam is -- is -- is concerned, but Sam wasn't
- 16 calling me every day wondering how he's going to be free
- 17 and clear of the Herbsst. Edward was.
- 18 Q So the fast time line was based on Bayuk's
- 19 insistence?
- 20 A Yes. He was the primary motivator as far as
- 21 my recollection serves me.
- 22 Q Were there other motivators?
- 23 A That was the prime one. I don't -- if this
- 24 were secondary or treasury.

- 1 Q Tertiary.
- 2 A "I don't recall what they were, but Edward
- 3 wanted out.
- 4 Q Do you know who Sefton, S-E-F-T-O-N, Trustees
- 5 is?
- 6 A Well, I came to -- to know it, yes.
- 7 Q What is your understanding of what Sefton
- 8 Trustees is?
- 9 A I'm glad you couched it in terms of my
- 10 understanding, because I don't know precisely. But my
- 11 understanding is that Sefton Trustees is an
- 12 international repository of -- of assets.
- 13 Q How did you become aware of Sefton Trustees?
- 14 A From Paul Morabito.
- 15 Q When did you become aware of it?
- 16 A Postjudgment and probably -- postjudgment in
- 17 the context of the enforcement action. So the net worth
- 18 -- the net worth deposition, in that context. So as now
- 19 Brian and John have the judgment at hand, and now they
- 20 begin enforcement actions, my recollection is that there
- 21 was an awful lot of discovery around that, and there was
- 22 a net worth deposition of Morabito, and it was in that
- 23 context that I became aware of it.
- 24 Q So the first time you heard of it was when

- 1 Morabito mentioned it at a deposition. Is that
- 2 accurate?
- 3 A It was in the context of the net worth either
- 4 discovery or deposition.
- 5 Q Do you recall when that deposition or
- 6 discovery was?
- 7 A I'm just going on a feel here. I would say
- 8 that it was early 2011. It was sometime in 2011. But
- 9 that's -- I just don't believe that it happened in 2010.
- 10 Q Okay. Do you know why Paul Morabito
- 11 transferred \$6 million to Sefton Trustees on September
- 12 15, 2010?
- 13 A No. On what date?
- 14 Q September 15th of 2010.
- 15 A No.
- 16 Q Do you know why Morabito transferred any
- 17 funds at that time to Sefton Trustees?
- 18 A I know what he testified to in the net worth
- 19 deposition.
- 20 Q But you don't have any independent knowledge.
- 21 A Not that would be independent of
- 22 communications directly with him.
- 23 Q Well, communications other than what he said
- 24 in his -- in the deposition? Let me back up.

- 1 Have you had conversations with Paul Morabito
- 2 about transfers to Sefton Trustees?
- 3 A I have.
- 4 Q When did you have those conversations?
- 5 A Generally in the context of sometime in the
- 6 time frame of the discovery or deposition around the net
- 7 worth.
- 8 Q Okay. But have you had conversations that
- 9 weren't --
- 10 A Privileged?
- 11 Q -- weren't on record in the deposition?
- 12 A Yes."
- 13 Q Continuing on page 105, line 3. "Correct?"
- 14 This is one of the -- 105, line 3.
- 15 "Okay. Did -- do you know what happened with
- 16 -- well, do you understand that \$6 million was
- 17 transferred from Paul Morabito to Sefton Trustees?
- 18 A I know that generally, yes.
- 19 Q Okay.
- 20 A I don't know it particularly."
- 21 Q Page 107, line 5. "So do you have any
- 22 understanding of what happened to the \$6 million that
- 23 was transferred to Sefton Trustees?
- 24 A I really don't.

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- 1 Q Did any of that money come back through your
- 2 trust account?
- 3 A Well, so that's why I hesitated a moment ago.
- 4 The record doesn't reflect my hesitation, but
- 5 recognizing that money's fungible, and never having
- 6 access to Sefton's records, what I -- what I do know
- 7 with clarity is what was transferred into our trust
- 8 account from Sefton, or Lakud and Dash, which, you know,
- 9 I believe represented Sefton or had something to do with
- 10 the Sefton money."
- 11 Q Page 109, line 14. "Did your firm have any
- 12 contact with Sefton Trustees to have that money
- 13 transferred?
- 14 A No.
- 15 Q Okay.
- 16 A Other than, you know, receiving the wire
- 17 transfer.
- 18 Q When you saw it -- did you see the deposit
- 19 from Sefton Trustees come in?
- 20 A I was aware of it.
- 21 Q Okay. Did you question who Sefton -- Sefton
- 22 Trustees was?
- 23 A Well, by this time, I knew.
- 24 Q Okay. And you also mentioned that Liburd and

- 1 Dash was someone who you believed to represent?
- 2 A Yes. So excuse me for the mispronunciation
- 3 previously. It's L-I-B-U-R-D and Dash.
- 4 Q And there's a receipt of 1,999,950?
- 5 A Correct. Ten -- ten days after the receipt
- 6 of the half million. So the amounts that are received
- 7 are net of the wire transfer fees.
- 8 Q Okay.
- 9 A So the 449,975 is really 450,000 because you
- 10 add the 25,000 -- the \$2500, it becomes 500,000. I'm
- 11 sorry. 450,000.
- 12 Q And do you know what that money was for?
- 13 A The Liburd and Dash?
- 14 Q Yes.
- 15 A Well, sure you can see that -- just follow
- 16 the trust ledger down. So the amount -- the receipt
- 17 amounts and then -- so on the 18th is the 449. So just
- 18 before easy discussion, the 450 on November 18th from
- 19 Sefton and then on November 28th, ten days later, is the
- 20 Liburd and Dash, essentially \$2 million on that day.
- 21 And then a deposit from Sam Morabito of 559, so roughly
- 22 560.
- But then on November 30th, a day before the
- 24 payment was due, 2.5 -- 2.564 million goes out to First

- 1 American, which was the escrow agent for the Herbsts.
- 2 So of the -- of the \$2,450,000 that came in
- 3 from Sefton and Liburd and Dash it formed the lion's
- 4 share of the money that went to the Herbsts for the
- 5 first payment.
- 6 Q Okay. Are you aware of other deposits from
- 7 Sefton Trustees into your firm's trust account?
- 8 A Well, in the interest of time can you point
- 9 me to where they exist?
- 10 Q I don't see them on this ledger.
- 11 A Oh, sure. So go to 5/11. So it would be
- 12 page Bates number 000481, and go down one, two, three,
- 13 four up from the bottom. And you can see a receipt on
- 14 May 11th, 2012, another \$2,274,389.53. So, again,
- 15 that's essentially \$2,275,000, once you net out the --
- 16 the transfer fee.
- 17 And that came from Liburd and Dash, and lo and
- 18 behold, 14 days later that, 2.274 forms the lion's share
- 19 of the next cash payment to the Herbsts of \$2.5 million.
- 20 So the Sefton moneys, the Herbst got."
- 21 MS. PILATOWICZ: Your Honor? I apologize.
- 22 This is referencing an exhibit that has been admitted.
- 23 I just wanted to make it clear to the Court in case the
- 24 Court chose to follow at long at some point. It's

- 1 Exhibit --
- 2 THE COURT: This is Bates number 000481?
- 3 MR. GILMORE: Correct.
- 4 MS. PILATOWICZ: And it is Exhibit 38 which
- 5 was admitted by stipulation.
- 6 THE COURT: Okay.
- 7 MR. GILMORE: I concur.
- 8 BY MR. GILMORE:
- 9 Q Ma'am, would you reread page 111, line 22 and
- 10 continue? I think there was a misstatement in your
- 11 reading.
- 12 A Yeah. "And that came from Liburd and Dash,
- 13 and lo and behold, 14 days later, that 2.274 forms the
- 14 lion's share of the next cash payment to the Herbsts of
- 15 \$2.5 million. So the Sefton moneys, the Herbsts got.
- 16 Q Do you know if there were any other deposits
- 17 beside the -- the 2.5 -- there -- there would appear to
- 18 be another million dollars that was transferred to
- 19 Sefton Trustees. Do you know what happened to that
- 20 money?
- 21 A I don't know how much was transferred into
- 22 Seftons. I never saw that.
- 23 Q Okay.
- 24 A All I know is what we received.

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- 1 Q Do you -- are you aware of any other
- 2 receipts, from Sefton Trustees or Liburd and Dash, other
- 3 than the ones that we've just gone over?
- 4 A If they're not on this Exhibit 10, they
- 5 didn't happen."
- 6 THE COURT: Is Exhibit 10 38?
- 7 MR. GILMORE: Yes.
- 8 MS. PILATOWICZ: 38, yes.
- 9 MR. GILMORE: It is, your Honor.
- 10 THE COURT: Thank you.
- 11 BY MR. GILMORE:
- 12 Q "There is actually another Lippes trust
- 13 ledger which you know about. Right. That deals with
- 14 UCH -- USHFCC has one as well. It may have Liburd money
- 15 in it. Yeah. Let me be clear. I'm not trying to trick
- 16 you. I didn't pull that one because it --
- 17 A Well, okay. So let's be a little bit more
- 18 careful about this from my perspective.
- 19 Q Okay.
- 20 A So let's go back to page 1, or 478 of Bates
- 21 stamp of the trust ledger, Exhibit 10. So now as I look
- 22 at this document more thoroughly as opposed to
- 23 responding to your questions just now, analyzing it,
- 24 there is a Sefton transfer on November 18th of -- if we

- 1 -- if you don't mind, if we could just round it up to
- 2 the full amount minus the fee, or before the fee is
- 3 deducted, of \$450,000.
- 4 So for the record, that's the second entry on
- 5 this page 1.
- 6 Q Mm-hmm.
- 7 A Right? Do you see that?
- 8 Q Yes.
- 9 A Okay. Then we go down to November 28th. And
- 10 there's essentially a \$2 million transfer from Liburd
- 11 and Dash on November 28th.
- And then we see the entry or the -- the
- 13 disbursement of \$2,564,667.21." Do you want me repeat
- 14 it?
- 15 Q Please do.
- 16 A 2,564,000 -- oh, my gosh. Two million 564 --
- 17 2,564 and 6 --
- 18 Q It's \$2,564,067.21.
- 19 A "On November 30th drawing down the Sefton and
- 20 Liburd deposits.
- Then on December 13th is another \$750,000
- 22 receipt from Liburd and Dash. So on this page, you have
- 23 2.75 -- you have over" 3 million of -- you got close to
- 24 three, not two million -- "3.2 million on this page from

- 1 Sefton or Liburd and Dash. And that \$750,000, as you
- 2 could see, was then disbursed, for the most part, toward
- 3 settlement obligations.
- 4 And why I qualify 'for the most part,' because
- 5 as you go down and reconcile the trust agreements, so --
- 6 the trust ledger, there was a payment to my firm for
- 7 fees. But all the other entries, Berry-Hinckley Trust
- 8 of 53,000 on January 3rd, that's settlement payment.
- 9 The Marine Midland wire accounts, so that
- 10 disbursement on 1 -- January 31st, 2012, that's a
- 11 settlement payment. And when I say 'settlement' because
- 12 there were other obligations in the settlement besides
- 13 cash to the Herbsts. So there's -- the -- those are --
- 14 those monies are coming out of the \$750,000 that came
- 15 from Liburd and Dash on November 30th.
- And we could just keep going here. You know,
- 17 Washoe County Treasurer is a settlement. That's tax
- 18 payments. Again, Midland wire account on 2/27.
- 19 Settlement payment. Straightline Merchant Capital. Off
- 20 the top of my head that doesn't ring a bell, but I
- 21 believe that also was a settlement payment, but I could
- 22 wrong about that.
- 23 But my point is, so between -- this trust
- 24 ledger receives over \$5 million, substantially more than

- 1 \$5 million coming from the Sefton and Liburd and Dash.
- 2 What happened to the rest of it, if it didn't hit here,
- 3 I don't know.
- 4 Q Okay.
- 5 A And by 'here' I mean Exhibit 10."
- 6 MR. GILMORE: That concludes the reading of
- 7 Dennis Vacco's October 20, 2015, deposition that
- 8 commenced at 10:09 a.m.
- 9 THE COURT: Okay. Just so that the record is
- 10 clear, I don't know what you've done with regard to the
- 11 depositions that you identified for the permanent record
- 12 or if you just gave them to me for my consideration?
- MS. PILATOWICZ: We gave them just to you,
- 14 your Honor.
- 15 THE COURT: Okay.
- MS. PILATOWICZ: We did discuss with the court
- 17 reporter that was here yesterday that she may have the
- 18 binder that reflects what the reader is reading.
- 19 THE COURT: To catch up.
- MS. PILATOWICZ: For purposes of the record,
- 21 yes.
- 22 THE COURT: But on page 85 you read a couple
- 23 of lines that were not marked in mine, and that's fine,
- 24 I just want to make sure that was clear.

- Page 146

  1 MS. PILATOWICZ: Your Honor, I do believe that
- 2 this was just an error in marking.
- 3 THE COURT: Okay.
- 4 MS. PILATOWICZ: If there is a situation where
- 5 something is read that we didn't mark, I'll be sure to
- 6 bring it to Court's attention, so. But I believe that
- 7 is just an error.
- 8 THE COURT: That was page 85, lines 2 through
- 9 10. Now, this is a good time to stop for lunch before
- 10 we go into the next deposition. We'll break until 1:15.
- 11 That works for everybody?
- 12 MR. GILMORE: It does.
- 13 THE COURT: Okay. So I'll see you back here
- 14 at 1:15. Court's in recess.
- 15 (Lunch break.)
- 16 THE COURT: We lost our reader.
- 17 MS. PILATOWICZ: We have a new reader.
- 18 THE COURT: Oh, a new reader. Okay.
- 19 MS. PILATOWICZ: But your Honor, before the
- 20 deposition reading there is one housekeeping matter that
- 21 relates to exhibits and the admission of exhibits in
- 22 this case.
- 23 THE COURT: Okay.
- 24 MS. PILATOWICZ: As your Honor may recall

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- 1 during Mr. Leonard's testimony the Court admitted
- 2 certain categories of documents.
- 3 THE COURT: Yes.
- 4 MS. PILATOWICZ: Those being the Hodgson Russ
- 5 communications and Lippes Mathias communications. It
- 6 appears in going over our exhibit list that some of
- 7 those were inadvertently omitted in the reading.
- 8 Rather than bring Mr. Leonard back up, we
- 9 would request that that those documents be admitted.
- 10 They're the same category of documents at this time,
- 11 given that the Court's already ruled on the
- 12 admissibility of the categories of documents. We
- 13 provided the list to Mr. Gilmore, we've discussed it. I
- 14 understand that Mr. Gilmore doesn't have an objection to
- 15 the process, though he maintains objection that was
- 16 previously -- previously asserted when the categories
- 17 were sought to be admitted.
- 18 THE COURT: We'll see if I remember well
- 19 enough to where we're at. Which exhibit numbers are we
- 20 talking about?
- 21 MS. PILATOWICZ: The exhibit numbers that
- 22 we're seeking to admit are Exhibit 36, which was one of
- 23 the Hodgson Russ emails. And the rest came from the
- 24 subpoena and court order that directed Lippes Mathias to

- 1 provide documents to the trustee, which were number --
- 2 oh, I'm sorry, so that was 27 was the Hodgson Russ. And
- 3 the Lippes Mathias documents were Exhibit 36, 69, 76,
- 4 130, 133, 142, 149, 150, 152, 153, 154, and 160.
- 5 THE COURT: And none of these have been
- 6 offered before. Correct?
- 7 MS. PILATOWICZ: Your Honor, I don't know if
- 8 they were offered before and not admitted and that's why
- 9 it didn't make it on our list. They certainly haven't
- 10 been admitted.
- 11 THE COURT: I'm not seeing where any of these
- 12 were offered.
- 13 MS. PILATOWICZ: Then, your Honor, if they're
- 14 not on the list, they weren't previously offered, it was
- 15 certainly the intent to offer them through Mr. Leonard
- 16 when the other exhibits were read. And I don't know --
- 17 they were simply inadvertently omitted.
- 18 THE COURT: Okay. So we're talking about when
- 19 we admitted wholesale, whole bunch of exhibits.
- 20 MS. PILATOWICZ: Correct.
- 21 THE COURT: All right. So Mr. Gilmore, your
- 22 objection to the admission of these exhibits?
- 23 MR. GILMORE: Well, the way I understand it is
- 24 similar to Ms. Pilatowicz is had they recognized that

- 1 they were not included in the original bulk admission of
- 2 the Hodgson Russ and Lippes Mathias documents, my
- 3 understanding is they would have offered them had they
- 4 recognized they were not included. With that
- 5 understanding I would simply renew the same objections I
- 6 had to the previous bulk admission.
- 7 Of course, my objections were overruled and I
- 8 understand that and I can live with that. But -- so my
- 9 only response is I would -- to the extent they're being
- 10 offered in the same bulk offering that the previous
- 11 documents were to which this court admitted, I'll simply
- 12 renew my objections and I anticipate that they would be
- 13 admitted on the same basis as the Court's admission of
- 14 the prior bulk. That's my understanding.
- 15 THE COURT: Okay. And the testimony was that
- 16 these were all received during the regular course from
- 17 the custodians of record and that they had been received
- 18 electronically originally; is that correct?
- 19 MS. PILATOWICZ: That is correct, your Honor.
- 20 THE COURT: And you were offering them as
- 21 records of business regularly conducted --
- 22 MS. PILATOWICZ: Correct.
- 23 THE COURT: -- is that what you were doing?
- 24 MS. PILATOWICZ: Correct.

- 1 THE COURT: So the objection, then, is
- 2 overruled as I had previously ruled and we will admit
- 3 Exhibit 27, 36, 69, 76, 130, 133, 142, 149, 150, 152,
- 4 153, 154, and 160.
- 5 (Exhibits 36, 69, 76, 130, 133, 142, 149, 150,
- 6 152, 153, 154, and 160 are admitted into evidence.)
- 7 MS. PILATOWICZ: Thank you, your Honor.
- 8 THE COURT: And for the purpose of the clerk
- 9 and I, our notes, this is -- these were exhibits from
- 10 the -- identified during -- from the Lippes firm or the
- 11 Hodgson Russ firm. Right?
- 12 MS. PILATOWICZ: Exhibit 27 was admitted from
- 13 the Hodgson Russ firm. The reminder were the Lippes
- 14 documents.
- 15 THE COURT: Okay.
- 16 MS. PILATOWICZ: Thank you, Your Honor.
- 17 THE COURT: You're welcome. So counsel, did
- 18 you want to keep going? We stopped, I think, after the
- 19 first deposition of Mr. Vacco.
- 20 MR. GILMORE: That's correct. And it was
- 21 brought to my attention that we omitted the last three
- 22 lines of Mr. Vacco's -- the morning session of Mr.
- 23 Vacco's October 20, 2015, deposition. So what I'd like
- 24 to do is introduce the Court to my afternoon reader.

Page 151 This morning's reader, which was a fill-in, Mr. Sean Savoy is here to complete the project. THE COURT: Okay. Sir, please come forward 3 and be sworn. 5 COURT CLERK: Please raise your right hand. 6 SEAN SAVOY, 7 8 was duly sworn in to read correctly 9 to the best of his ability. 10 11 COURT CLERK: Thank you. Please be seated at the witness stand. 13 MR. SAVOY: Thank you. 14 THE COURT: You may proceed. 15 MR. GILMORE: Thank you. Mr. Savoy, you have in front of you --16 17 THE COURT: Let's have him spell his name himself. 18 19 MR. SAVOY: Yes. My name is Sean, S-e-a-n, last name S-a-v-o-y. 20 21 MR GILMORE: Mr. Savoy, you've got in front of 22 you a binder which contains deposition transcripts. We'll be going through a few of these in order. But in

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24 front of you I would first like to start with the Dennis

- 1 C. Vacco deposition at the top dated October 20, 2015.
- 2 If you would turn to page 115. And I will start on line
- 3 10.
- 4 BY MR. GILMORE:
- 5 Q "Are you aware of any offshore accounts that
- 6 Paul Morabito held?
- 7 A Other than this one, no."
- 8 MR. GILMORE: That concludes the October 20
- 9 morning deposition of Dennis C. Vacco.
- 10 Mr. Savoy, the next tab on that binder is
- 11 likely to be the deposition of Dennis Vacco, October 20,
- 12 2015, at 2:03 p.m., which is also referred to as the PMK
- 13 deposition. Let me know when you have that in front of
- 14 you.
- 15 MR. SAVOY: I have it.
- 16 THE COURT: Sorry. What time was that?
- 17 MR. GILMORE: 2:03 p.m. --
- 18 THE COURT: All right.
- 19 MR. GILMORE: -- on October 20, 2015.
- 20 THE COURT: Thank you.
- 21 MR. GILMORE: I'll start the questioning on
- 22 page 3, line 8. Let me know when you're there.
- 23 MR. SAVOY: I'm there.
- 24 EXAMINATION

- 1 BY MR. GILMORE:
- 2 Q "Can you please state and spell your name for
- 3 the record?
- 4 A Dennis, D-E-N-N-I-S, middle initial C.,
- 5 Vacco, V, as in victory, A-C-C-O."
- 6 MR. GILMORE: Page 10, line 14. Are you
- 7 there?
- 8 MY SAVOY: Yes.
- 9 BY MR. GILMORE:
- 10 Q "Okay. Let me -- let me back up. What is
- 11 your current role with Snowshoe Petroleum, Inc.?
- 12 A Snowshoe? We still represent Snowshoe.
- 13 Q So you represent them as counsel currently?
- 14 A Correct.
- 15 Q Are there any -- is there --
- 16 A Not in this litigation, obviously.
- 17 Q Understood. Is there any litigation outside
- 18 of this litigation that Snowshoe is involved in?
- 19 A No. Not that I'm aware of.
- 20 Q So in what capacity do you represent them?
- 21 In --in corporate governance matters or do you represent
- 22 them?
- 23 A Corporate governance. From time to time,
- 24 there will are some regulatory compliance issues with

- 1 the facilities in Arizona. Lease issues. The like.
- 2 Q Have you ever held a -- have you ever been an
- 3 officer of Snowshoe Petroleum?
- 4 A I don't believe so.
- 5 Q Have you ever had any involvement with the
- 6 Snowshoe Petroleum other than as counsel?
- 7 A No.
- 8 Q Okay. What makes you qualified to be the
- 9 person most knowledgeable of Snowshoe Petroleum on the
- 10 topics that we discuss?
- 11 A Because me and my firm were principally
- 12 responsible for the transaction documents and the
- 13 transitions -- excuse me, transaction."
- 14 Q Page 13, line 9. "Okay. Did you represent
- 15 Consolidated Nevada Corporation?
- 16 A Again, in the context of the underlying
- 17 Herbst litigation, the answer to that is yes. I argued
- 18 and appeared before the Nevada Supreme Court, which I
- 19 believe led to the settlement discussions in October of
- 20 2011. So I was not only representing CNC from a
- 21 business perspective, but also from a litigation
- 22 perspective.
- There was an interlocutory appeal in that case
- 24 in the underlying case in front of Judge Adams. And the

- 1 appeal that was unfortunately argued at 12, 13 months
- 2 after the judgment went to a central issue in the case.
- 3 Central determination of Judge Adams in the case. And
- 4 that case was argued. Mr. Breslow from Mr. Gilmore's
- 5 firm was my sponsor, if you will, before the Nevada
- 6 Supreme Court. But after that argument, which did not
- 7 go very favorably for John Desmond, we started some
- 8 negotiations.
- 9 So, yes, I was involved in representing CNC in
- 10 both litigation and business matters at the time.
- 11 Q When did you start representing CWC in
- 12 business matters?
- 13 A About at the time that the hand off occurred
- 14 from Leif Reid's firm to my firm and the Belaustegui
- 15 firm. So September, October, November -- you know, Leif
- 16 might have been involved even as late as December of
- 17 2010. But I don't believe Leif was involved in the
- 18 business matters of CWC or CNC. He was -- he was
- 19 involved in the litigation.
- 20 Q Do you know what the ownership interest in
- 21 Consolidated Western Corporation were in 2010?
- 22 September of 2010?
- 23 A It was an 80/10/10 with Paul A. Morabito
- 24 owning 80 percent and Edward and Sam owning 10 each."

- 1 Q Page 15, line 13. "What did Consolidated
- 2 Western Corporation do in September -- what was its
- 3 business purpose in September of 2010?
- 4 A CWC owned -- CWC for sure owned Superpumper,
- 5 Inc. in Arizona.
- 6 Q Do you know if it owned anything else?
- 7 A There might have been a development project,
- 8 Big Wheel Hospitality. Big Wheel.
- 9 Q What makes you think that Consolidated
- 10 Western Corporation may have owned the Big Wheel
- 11 development project?
- 12 A I know that one of those entities -- what I'm
- 13 uncertain about is whether CWC -- whether CNC was the
- 14 same as CWC with a name change, or they were two
- 15 separate entities.
- 16 Q So it's your understanding that either CNC or
- 17 CWC had the ownership interest in the Big Wheel
- 18 development project?
- 19 A The Fernley -- the Fernley truck stop
- 20 project, correct.
- 21 Q And you're just unclear which one it was.
- 22 A Correct.
- 23 Q Now, in -- in -- on approximately September
- 24 29th, 2010, Consolidated Western Corporation was merged

- 1 into Superpumper, Inc.; is that correct?
- 2 A Correct.
- 3 Q What was the purpose of that?
- 4 A Superpumper, Inc. was a -- an Arizona entity.
- 5 The property, the leases, and the businesses were in
- 6 Arizona. And with an eye toward divesting Paul A.
- 7 Morabito of his interest in CW -- in Superpumper through
- 8 CWC, the companies were merged.
- 9 Q Who decided that the companies should be
- 10 merged?
- 11 A I believe the structure of the transaction
- 12 was devised in our law firm, the object of the merger
- 13 was driven by the clients.
- 14 Q And the clients being?
- 15 A Well, CWC, again, was -- the investors were
- 16 Paul, Sam, and Edward. And the same logic that applied
- 17 in this instance that I testified to in the earlier
- 18 deposition about wanting to get Sam and Edward out of
- 19 the litigation mill involving the Herbsts, the goal
- 20 again for this company was to pay off Morabito what he
- 21 was owned. So as the Herbsts were going to chase
- 22 Morabito, they would chase Morabito, Paul, and allow Sam
- 23 and Edward to walk away with their portion of the
- 24 company, plus importantly, the debt. The debt of the

- 1 company which was pretty substantial at the time.
- 2 So, you know, I know that John Desmond
- 3 believed that the company was worth, you know,
- 4 infinitely more than what it was in reality because he
- 5 was not cognizant of the debt.
- 6 Q Did you represent Superpumper, Inc., in
- 7 September of 2010?
- 8 A I'm sure we did.
- 9 Q Do you know for certain?
- 10 A I'm pretty sure we did."
- 11 Q Page 118, line 13. "Around the same time you
- 12 incorporated a new entity called Snowshoe Petroleum,
- 13 Inc.; is that correct?
- 14 A Correct.
- 15 Q Who directed you to form Snowshoe Petroleum,
- 16 Inc.?
- 17 A To the best of my knowledge, it was Edward
- 18 and Sam.
- 19 Q Do you recall having a conversation with
- 20 Edward and Sam about that?
- 21 A Yes.
- 22 Q When was that conversation?
- 23 A Contemporaneous with the actions that we
- 24 took.

		TRANSCRIPT OF PROCEEDINGS - 11/00/2010		
1	Q	What was the purpose of Snowshoe Petroleum,	Page 159	
2	Inc.?			
3	Α	To be the holding company for Superpumper.		
4	Q	Was it your firm that incorporated Snowshoe		
5	5 Petroleum, Inc.?			
6	Α	Yes.		
7	Q	Why was it done in New York?		
8	Α	At the time that this was going on, so Sam,		
9	9 dual Canadian/U.S. citizenship, although I don't know if			
10 he's got a Canadian citizen, but he lives in St.				
11 Catharines, which is about a half-hour drive from here.				
12		The accountant that we were working with at		
13	the tir	me one of the accountants that we were working		
14	with fo	or the business was is located here, and the		
15	15 law firm is located here.			
16	Q	Who is the accountant that you were working		

18 A Dansa & D'Arata.

19 Q Dansa & D'Arata?

20 A Mm-hmm.

21 Q In what capacity were you working with them?

22 A Well, it was more Sam working with them than

23 me.

17 with?

24 Q So it's your understanding that Sam was

- 1 working with them with respect to the Superpumper
- 2 transaction --
- 3 A Superpumper.
- 4 Q -- or just Superpumper business?
- 5 A Both.
- 6 Q Have you represented Snowshoe Petroleum since
- 7 it was formed?
- 8 A Yes. We formed it.
- 9 Q And do you still represent them today?
- 10 A Yes.
- 11 Q And there's been no break in that
- 12 representation?
- 13 A Well, I'm sure they have other counsel, but
- 14 we've had a continuing relationship, yes.
- 15 Q Do you receive any compensation for Snowshoe
- 16 other than through legal services that are provided
- 17 through your firm?
- 18 A No.
- 19 Q How is Snowshoe Petroleum, Inc., capitalized?
- 20 A Sam and Edward put money into the business.
- 21 They each put several hundreds of thousands of dollars
- 22 into the company.
- 23 Q Do you know exactly how much?
- 24 A Off of the top of my head, I don't."

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Page 161 Q Page 21, line 11. "Do you know what that

- 2 money was used for?"
- 3 A To run the company.
- 4 Q And by 'run the company', do you mean --
- 5 A Once --

1

- 6 Q -- do you mean operations?
- 7 A Correct.
- 8 Q Do you know if it was used to pay off debt?
- 9 A Some of it, yes.
- 10 Q Do you know how much of it?
- 11 A I don't remember. At the time of the
- 12 transaction, the merger and then the -- the acquisition
- 13 by Snowshoe Superpumper, Inc., was in default in its
- 14 covenants with Compass, BBVA Compass. Because there was
- 15 two -- there were two financial industries that were at
- 16 play. One was a line of credit and another was a loan.
- 17 And I don't recall, you know, the precise dollar amounts
- 18 as I sit here. I'm sure you have documents that be can
- 19 refresh my recollection. But I think at the time of the
- 20 transaction, the company was -- and they were roughly
- 21 the -- line of credit and the loan were roughly \$3
- 22 million each.
- And while the line of credit wasn't totally
- 24 tapped out, there was a formula in the line of credit

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- 1 that was tied to receivables or equity. There was some
- 2 formula, so that it prevented the company from tapping
- 3 out the full 3 million based upon a snapshot in time of
- 4 its financials, whether it was receivables, or I forgot
- 5 what it was.
- 6 So my -- my recollection is at about the time
- 7 of the transaction, the debt owed to BBVA Compass
- 8 between -- from these two financial instruments was
- 9 close to 5 and a half million dollars.
- 10 When Edward and Sam took over control of the
- 11 company by buying out Morabito's interest in CWC, or
- 12 buying out -- buying out in the company as a result of
- 13 the merger, they had to put money into the company to
- 14 satisfy this covenant about the differential, how much
- 15 of the line of credit was outstanding versus how much
- 16 money they had in the bank, just in a simple way.
- So a portion of what they put in was designed
- 18 to satisfy the covenant. And while I don't know
- 19 precisely, because I didn't run the P&L of the company,
- 20 a portion of what they put in went to operations.
- 21 Q Did you have any involvement in obtaining
- 22 those -- that loan and line of credit from BBVA Compass?
- 23 A No, I did not. I had conversations with BBVA
- 24 Compass about the default in the covenant. And there

- 1 were multiple defaults in the loan covenant.
- 2 So while the loans were serviceable, they were
- 3 performing loans even before the Herbst judgment, there
- 4 was a covenant or two that had been in default.
- 5 Q Do you know who those liens were -- were
- 6 between? Meaning were they loans to Superpumper, Inc.?
- 7 Were they loans to Consolidated Western? Were they
- 8 loans to Superpumper Properties?
- 9 A No, not -- definitely not Superpumper
- 10 Properties. And my recollection is the -- the BBVA
- 11 Compass, both the term loans and the line of credit were
- 12 in the Superpumper, Inc., who were guarantors, and,
- 13 again, before the Herbst judgment, there was already a
- 14 notice of default. It might not have ripened into a
- 15 formal notice, but the bank was already concerned about
- 16 the violation of -- of covenants to the loan, as opposed
- 17 to the terms of the loan.
- 18 Q Did you know what covenants had been -- or
- 19 what covenants BBVA alleged had been violated?
- 20 A The L -- the line of credit was not to be
- 21 disbursed to officers or owners, and a portion of the
- 22 line of credit was.
- 23 Q Do you know why a portion of the line of
- 24 credit was disbursed to officers?

Page 164 A No.

- 2 Q Do you know which officer it was disbursed
- 3 to?

1

- 4 A I believe all three.
- 5 Q Do you know when that occurred?
- 6 A Not precisely but before the Herbst judgment.
- 7 Q So after CWC was merged into Superpumper and
- 8 after Snowshoe Petroleum was formed, Snowshoe Petroleum
- 9 acquired Morabito's 80 percent interest in Superpumper,
- 10 correct?
- 11 A Correct."
- 12 Q Page 29, line 9. "You have been handed
- 13 what's marked as Exhibit 12.
- 14 A Yes."
- 15 MR. GILMORE: Your Honor, for the record,
- 16 Exhibit 12 is Exhibit 80 in the trial binders.
- 17 THE COURT: Thank you.
- 18 BY MR. GILMORE:
- 19 Q "Do you recognize Exhibit 12?
- 20 A I do.
- 21 Q What is Exhibit 12?
- 22 A That's the shareholder interest purchase
- 23 agreement whereby Paul Morabito sold his interest in
- 24 Superpumper, Inc., to Snowshoe Petroleum, Inc.

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- 1 Q Did you draft this document?
- 2 A My office did.
- 3 Q Do you know who in your office drafted it?
- 4 A Probably Christian Lovelace.
- 5 Q In Article 1, Section 1, there's a listed a
- 6 purchase price of \$1,035,094, and it's referenced as a
- 7 preliminary appraisal of the seller's shares. Do you
- 8 know where that \$1,035,094 number came from?
- 9 A It was -- without seeing the actual numbers
- 10 in front of me, it was the Matrix valuation, minus the
- 11 BBVA debt, that was going to be no longer the
- 12 responsibility of Morabito, Paul A. Morabito. And that
- 13 was going to be assumed exclusively by Edward and Sam
- 14 through their ownership interest. So minus the debt.
- 15 And a discount. I forgot exactly what the discount
- 16 percentage was, but it resulted in this -- in this
- 17 million 35.
- 18 Q If I told you that at the time this agreement
- 19 was drafted, Matrix hadn't completed their valuation
- 20 yet, would that change your answer as to where this
- 21 number came from?
- 22 A No. It -- it doesn't because that's why this
- 23 was the initial purchase price, because Matrix had not
- 24 yet finalized their number. So we were going off of

- 1 their minimum number.
- 2 And while I didn't study them last week, I
- 3 know that we sent to you last week a couple of
- 4 iterations of the matrix valuation, or at least I think
- 5 we did. It seemed like there were several e-mails
- 6 exchanged between me and Spencer Cavalier as they were
- 7 working through the valuation process.
- 8 So the 'initial purchase price' as defined in
- 9 the exhibit, was in recognition of the fact that Matrix
- 10 was going to come back with -- with a final number."
- 11 Q Page 32, line 8. "You've been handed what's
- 12 marked as Exhibit 13."
- 13 Your Honor, for the record Exhibit 13 is 236
- 14 in the trial binders.
- 15 A "Yep. Yes."
- 16 THE COURT: Sorry. It's just a thank you.
- 17 BY MR. GILMORE:
- 18 Q Okay. "Do you recognize Exhibit 13?
- 19 A Well, what I recognize is -- so it's a
- 20 two-page document, but it's really just one -- one page.
- 21 What I recognize is the portion on the first
- 22 page, so Superpumper Bates number 00097. But what I
- 23 recognize is the analysis portion.
- So I don't recognize the email that was from

- 1 Sam Morabito to Mike Vanek, but I do recognize what
- 2 appears to be a cut and paste of the analysis of the
- 3 Superpumper acquisition. And, indeed, my partner's
- 4 signature line is on there and our firm name and number.
- 5 So a portion of the document I recognize.
- 6 Q Who do you understand to have completed the
- 7 analysis of Superpumper acquisition, the chart that's in
- 8 the middle of the first page of Exhibit 13?
- 9 A The best of -- the best of my recollection,
- 10 this -- this document would have been a collaboration
- 11 between me and Christian.
- 12 Q Okay. So let's go through the numbers on
- 13 that chart. The first number is the Matrix appraised
- 14 value. Is that the number that you received in the
- 15 final report from Matrix?
- 16 A I believe so.
- 17 Q Okay. And the Compass term loan, what is
- 18 that?
- 19 A That's -- that's the term loan. So I believe
- 20 that that's not the revolver. But that's the
- 21 outstanding -- remember, I told you this was two credit
- 22 facilities. There was a term loan and a line of credit.
- 23 This is the outstanding amount, I believe, although the
- 24 number seems low, as I look at it. So the number seems

- 1 low. But I think that that was at the time of the --
- 2 the value -- the math on this, that was the amount that
- 3 was outstanding on the term loan versus the line of
- 4 credit.
- 5 Q Was that loan a liability of Superpumper?
- 6 A Yes.
- 7 Q Was it a liability of Superpumper at the time
- 8 that Superpumper was appraised?
- 9 A Yes.
- 10 Q Okay. And it looks like subtracting the
- 11 appraised value or subtracting the term loan from the
- 12 appraised value gives a net value of approximately \$4.8
- 13 million?
- 14 A Correct.
- 15 Q And then there's an additional risk discount
- 16 of 35 percent?
- 17 A Yes.
- 18 Q What does that reflect?
- 19 A That's the discount that I mentioned a moment
- 20 ago, 35 percent. The risk discount was the -- the risk
- 21 discount in Edward and Sam acquiring the lion's share of
- 22 the company around the debt and, frankly, Herbst
- 23 litigation.
- 24 Q So let's go over each of those. The first --

- 1 the first element of the risk count is the acquisition
- 2 of the company around the debt?
- 3 A Correct.
- 4 Q What do you mean by that?
- 5 A Well, look -- again, I'm saying I think that
- 6 this 1.682 seems to be a low number because I mentioned
- 7 earlier that at a snapshot in time about -- you know, my
- 8 memory, a snapshot in time that what was owed to Compass
- 9 Bank was nearly 5 and a half million dollars. If my
- 10 recollection is correct, the term loan had been tapped
- 11 out, \$3 million. It was being paid, but it had been
- 12 totally drawn down.
- And the revolver, which was up to \$3 million,
- 14 was in the 2 and a half million dollar range.
- So I'm not sure as I sit here today the 1.6,
- 16 whether it's the -- because that 1.6 looks more like
- 17 what was left on the revolver, because the revolver goes
- 18 up and down, depending on their monthly receivables. So
- 19 that 1.6, it's possible that it mischaracterizes the
- 20 term loan because I -- I do believe that the term loan,
- 21 there was more owed than 1.6. I could be wrong, but
- 22 it's just my sense that when we were doing all this, the
- 23 total dealt to Compass Bank owed by Superpumper was in
- 24 the vicinity of \$5.5 million.

- 1 Q So that 1.68 number would be consistent with
- 2 the number that was the revolving line of credit?
- 3 A That's what I think, sitting here today.
- 4 Q Okay.
- 5 A And what I think, again without the documents
- 6 in front of me, Matrix -- so Matrix is aware of the
- 7 Compass debt. So however they treated it, I'll let the
- 8 document speak for itself.
- 9 But when we got down to the risk factor, and
- 10 -- and -- and here's this additional risk factor that is
- 11 just coming to mind. Paul was a guarantor. At the time
- 12 of the transaction, they were already in violation -- as
- 13 I've testified previously, they are already in violation
- 14 of covenants before the Herbst judgment.
- Then I notified the bank of a Herbst judgment
- 16 that now put the guarantor, Paul A. Morabito, who
- 17 guaranteed the whole shebang, now puts the guarantee in
- 18 default.
- 19 So at the time this is going on Shawn
- 20 Hollenbach I think is the guy at the bank that I'm
- 21 dealing with, he's saying, you know, well, you know, I
- 22 got Paul as my guarantor. Now you tell me he's got, you
- 23 know, millions of dollars of judgment now against him.
- 24 These guys owe me all this money. And, oh, by the way,

- 1 they probably took a distribution that they shouldn't
- 2 have taken out of one these facilities."
- 3 THE COURT: I'm going to stop you. Show down
- 4 just a little. Okay?
- 5 A "You know, this is really upside down here,
- 6 Dennis. So that all went into the risk factor.
- 7 So it wasn't just the value of the money that
- 8 was owed, but it was the risk inherent in the documents.
- 9 I don't believe Edward and Sam were the
- 10 guarantors on these loan instruments with Compass.
- 11 Paul, the judgment debtor, was.
- So the risk, the real risk here was that any
- 13 day that Shawn Hollenbach -- I believe it was Shawn
- 14 Hollenbach. Any day that Shawn Hollenbach decided to
- 15 get a promotion or move on to another bank and we got
- 16 now a new loan officer dealing with us, they're going to
- 17 pull the pin on all of this and foreclose on these --
- 18 these notes.
- 19 And I don't think -- I don't know. I mean,
- 20 these guys -- I wasn't sure that these guys were
- 21 prepared to step up to the plate and throw 5 and a half
- 22 million dollars into this company at that point in time
- 23 to satisfy the bank.
- 24 Q So the -- the risk discount consisted of the

- 1 potential that Compass would foreclose?
- 2 A Correct. The value of the debt -- the -- the
- 3 nature of the debt, okay? The dollar value of the debt,
- 4 most appropriately, the defaults that were already
- 5 existing and not cured, frankly, I don't remember how we
- 6 cured the guarantor default. I don't recall.
- 7 We tried to cure the -- the default around,
- 8 you know, the distance between money that they had in
- 9 the bank and the revolver, because they just couldn't
- 10 make -- take money out of that revolver. They had --
- 11 essentially, they were borrowing their own money. They
- 12 had to have a certain amount of asset in the bank to
- 13 cover the revolver.
- So we tried to cure that default by Edward and
- 15 Sam putting more cash into the till of a company, so it
- 16 -- it -- it, you know, brought down the distance between
- 17 the money outstanding and the money that was on -- cash
- 18 on hand in the company.
- 19 That's what the bank was looking for. What --
- 20 what assets could they go and get in the event they
- 21 wanted to get their money back? So this was some ratio
- 22 in that loan document.
- So we attempted to cure that default, the
- 24 ratio default, if you will, by Edward and Sam putting

- 1 more money into the company.
- 2 I don't recall how we solved the default. I
- 3 think there's a forbearance. Agreement, I just don't
- 4 remember the terms of it.
- 5 Q Were there any other factors that are
- 6 included in that 35 percent risk discount?
- 7 A Yeah. The -- the fact that we might be
- 8 sitting here today.
- 9 Q Other than the ones we've talked about,
- 10 anything else?
- 11 A No. I don't think so.
- 12 Q And then there's an amount of cash paid --
- 13 A Correct.
- 14 Q -- of \$1,035,094?
- 15 A Right. So" --
- 16 Q Go ahead.
- 17 A "So we saw that someplace. We saw that in
- 18 the purchase agreement, Exhibit 12. And that was cash.
- 19 Q That was cash from Sam and Edward?
- 20 A Correct.
- 21 Q Was that money that was -- was that the money
- 22 that you referenced earlier that went into the company
- 23 operations --
- 24 A No.

- 1 Q -- and the --
- 2 A That went to Paul.
- 3 Q Okay. So in addition to the 1.3 million,
- 4 they put in additional money?
- 5 A Absolutely. Yes. In addition to the cash
- 6 payment that they made to Paul they put money into the
- 7 company."
- 8 Q Page 40, line 11. "You've been handed what's
- 9 been marked as Exhibit 14."
- 10 And for the record, Exhibit 14 is Exhibit
- 11 103--
- 12 MS. PILATOWICZ: Through 105.
- 13 MR. GILMORE: In the trial binders.
- 14 THE COURT: I'm sorry, 103?
- MR. GILMORE: I believe it's combined, Exhibit
- 16 14 in the deposition is combined and now consists of
- 17 Exhibits 103, 104 and 105 in the trial binders.
- 18 MS. PILATOWICZ: That's correct.
- 19 THE COURT: Okay. Thank you very much.
- 20 A "Correct.
- 21 BY MR. GILMORE:
- 22 Q Do you recognize Exhibit 14?
- 23 A It's two notes. One is dated November 1st,
- 24 2010. Actually, it's more than -- more than two. So

- 1 one note is dated November 1st, 2010, between Snowshoe,
- 2 a note from Snowshoe to Morabito owing Morabito \$1.462
- 3 million.
- 4 A successor promissory note dated February
- 5 1st, 2011, showing that Snowshoe now owes Paul A.
- 6 Morabito 492,937.
- 7 A successor promissory note dated February
- 8 1st, 2011, whereby Superpumper assumes a \$939,000
- 9 liability that was previously owed by Paul Morabito but
- 10 it was transferred to Paul. Again, Bates stamp number
- 11 00007 is the assignment agreement.
- 12 So there's a -- a lot of documents in this
- 13 exhibit.
- 14 Q Yes. Let's start with the --
- 15 A So --
- 16 Q -- first --
- 17 A Go ahead. I'm sorry.
- 18 Q Let's start with the first note --
- 19 A Yeah.
- 20 Q -- that's dated November 1st, 2010.
- 21 A Correct. So this note, the November 1st,
- 22 2010, Bates stamped number 1 and 2, 01, 02, would be
- 23 reflective of, going back to Exhibit 13, the analysis,
- 24 Superpumper acquisition, the cash of 1 million 35 that

- 1 was paid to Paul, leaving a balance owed to Paul of a
- 2 million 462.
- 3 This promissory note reflects the agreement to
- 4 the company to pay Paul A. Morabito back that \$1.462
- 5 million.
- 6 Q Do you know who was involved in the
- 7 negotiation of this note?
- 8 A It would have been, you know, certainly
- 9 Edward and Paul and maybe Edward, Paul, and Sam. I was
- 10 not involved in the negotiations around it.
- 11 Q Did you draft the promissory note?
- 12 A Yes. Well, I'm sorry. This one here? This
- 13 one here?
- 14 Q Yes.
- 15 A The -- the term would have been --
- 16 Q I think we then --
- 17 A Stop.
- 18 Q Pass to page 42, line 15.
- 19 A Okay.
- 20 Q "Do you know why Snowshoe provided a note
- 21 instead of paying Morabito in full for the interest?
- 22 A They didn't have the money. Snow -- don't
- 23 forget Snowshoe was just -- just formed. It was being
- 24 capitalized by Edward and Sam, as they were putting

- 1 money into the business and paying down the -- some of
- 2 the -- the loan instruments.
- 3 As we go to the successor, you'll see how that
- 4 happened. I mean, so the next page in the exhibit --
- 5 I'm preempting your question here, but Exhibit 3 and 4,
- 6 Bates stamp numbers 03 and 04.
- 7 So at some point in time, as I mentioned to
- 8 you earlier, I think it was the term loan, which is why
- 9 I come back to this Compass term loan on -- on 13 being
- 10 inaccurate. I think that should be the LLC, although
- 11 maybe Christian calls the LLC term, and I'm just -- you
- 12 know, I'm mixing and matching the characterizations of
- 13 these loans.
- 14 Because what happened here, earlier in 2010 --
- 15 precisely when, I don't recall. I had no role in it. I
- 16 did not negotiate the underlying loan documents, but --
- 17 and I think it is really kind of a -- an amendment to
- 18 re-upping of an even earlier loan document with Compass.
- 19 They had their own relationship with the
- 20 bankers. They didn't need me for -- they just needed me
- 21 to help clean some of it up. They didn't need me to
- 22 negotiate with the bankers.
- But what happened is when they re-upped or
- 24 recharged, if you will, one of those loan instruments,

- 1 each one of them took \$939,000, which you'll see
- 2 reflected in the assignment. The successor promissory
- 3 note.
- 4 \$939,000 times three comes pretty darn close
- 5 to the \$3 million. It's just a click or two below the
- 6 \$3 million.
- 7 That was money that was owed to the bank. It
- 8 was owed to Compass. And that formed -- when the
- 9 officers or directors, as they were, pulled money out of
- 10 that loan instrument, it was in violation of the loan
- 11 covenant.
- 12 Sooner or later, it didn't take Shawn
- 13 Hollenbach and BBVA Compass long to kind of figure out
- 14 all of this out as, you know, we're talking about the
- 15 transaction, and we're talking about the Herbst judgment
- 16 and the diminished value of Morabito's guarantee. That
- 17 all of a sudden the bank's saying whoa. It's a white
- 18 knuckle ride for the bank at this point in time.
- 19 So I don't know how much Edward and Sam put
- 20 back into the bank to cover their portion of the 939
- 21 that they each took. But Morabito, after Morabito has
- 22 that 939 that is really owed to the bank. So -- and
- 23 he's now virtually judgment-proof, thanks to the Herbst
- 24 judgment, and he's not an owner of the company anymore.

- 1 So as we were trying to settle down Compass,
- 2 because Edward and Sam want to run this business, and
- 3 Compass is an important partner for them in running the
- 4 business, but they really, you know, have the keys to
- 5 the Kingdom.
- 6 I don't know. I don't think there was a
- 7 conversation where I suggested to Compass, here, I'm
- 8 going to give you the keys. I know I -- I offered to
- 9 John Desmond the keys to Superpumper at one point in
- 10 time. You think it's worth so much, John? Here are the
- 11 keys. You go run it. You assume all the debt and
- 12 liability. We'll give it to you.
- 13 So I'm trying to settle Compass down. And
- 14 part of the process of settling Compass down was
- 15 figuring out this \$939,000."
- 16 Q I think on line 3 you said "I don't think
- 17 there was a conversation where I suggested to Compass."
- 18 A Reread it.
- 19 Q Would you reread page 45, line 3?
- 20 A "I don't know. I think there was a
- 21 conversation where I suggested to Compass" --
- 22 Q Continue and we'll proceed.
- 23 A -- here, I'm going to give you the keys. I
- 24 know I offered to John Desmond the keys to Superpumper

- 1 at one point in time. You think it's worth so much,
- 2 John? Here are the keys. You go run it. You assume
- 3 all the debt and liability. We'll give it to you.
- 4 So I'm trying to settle Compass down and part
- 5 of the process of settling Compass down was figuring out
- 6 this \$939,000.
- 7 Q Okay. Let's --
- 8 A I know I gave you a lot there.
- 9 Q Let's go back to the first successor
- 10 promissory note --
- 11 A Right.
- 12 Q -- that's dated February 1, 2011, that's
- 13 amount of 400 -- approximately \$493,000.
- 14 A Right. But you can't look at that in a
- 15 vacuum because you have to look at it -- with all due
- 16 respect, you have to look at it in the successor
- 17 documents, 005, 006, 007, and so on and so forth, all
- 18 dated February 1st.
- 19 So we start off with the -- the 1.4 that was
- 20 owed to Paul. That was changed. So, frankly, the way
- 21 they're ordered here is a little -- what makes it a
- 22 little confusing, because what really happened first is
- 23 the -- the \$939,000, where Snowshoe promises to Paul to
- 24 Superpumper essentially the \$939,000 that Paul took out

- 1 a year earlier or months earlier. Okay?
- 2 But now because the company is taking on a
- 3 Morabito liability, the 1.4 that was originally owed is
- 4 diminished by the 939.
- 5 So I'm sure if you did the math, you took the
- 6 939 from 1 point -- 1.462, you would get the 492,937.
- 7 So that's how we got to that number.
- 8 Q Okay.
- 9 A Because now the company is, you know,
- 10 relieving Paul of that 939. But the company is, you
- 11 know, putting itself deeper in -- in the -- well, look
- 12 it. Compass didn't care where the money was going to
- 13 come from. When they -- when Morabito become a -- when
- 14 the guarantee become useless, they were focused on,
- 15 we're going to get our money out of the company, out of
- 16 the assets, out of the sales, the receivables, or out of
- 17 these guys. Because they knew Paul was now -- he was
- 18 judgment proof, notwithstanding his guarantee.
- 19 So all of this was designed to normalize the
- 20 relationships that -- the relationships that Superpumper
- 21 had with Compass.
- 22 Q Do you know if \$492,000 was paid from
- 23 Snowshoe to Paul Morabito?,
- A So when we went down your list there were,

- 1 you know -- I'm sorry. Let's go way back here. So
- 2 looking at Exhibit 11, when you asked, you know, whether
- 3 I'm the person of -- most knowledgeable regarding bullet
- 4 point 5 and 6, I said no.
- 5 So I don't know. Since my separation, I don't
- 6 know what happened to the debt, how -- how much of it's
- 7 been paid, whether it's been paid in total or whether
- 8 it's in default. I don't know."
- 9 MR. GILMORE: Your Honor, Exhibit 11 that's
- 10 identified on that page is the Notice of Deposition of
- 11 the Snowshoe person most knowledgeable which has not
- 12 been offered in evidence.
- 13 BY MR. GILMORE:
- 14 Q Page 48, line 2. "Okay. Who was involved in
- 15 determining that 35 percent risk adjustment?
- 16 A So I would say that it was -- and I don't
- 17 mean I would say as a qualification, but my
- 18 recollection is that it was Christian Lovelace, who at
- 19 the time was an associate in our corporate group, and
- 20 Paul Mitchell, who was the corporate group practice --
- 21 practice group leader.
- 22 Q Is Paul Mitchell still with your firm?
- 23 A Yes.
- 24 Q And it's your understanding that they looked

- 1 at those risk factors, and do you know how they came up
- 2 with the exact number of 35 percent?
- 3 A I don't. Mitchell is -- you know, he's a
- 4 skilled practitioner, been at corporate work, M&A work
- 5 for a long time, been in-house at, you know, large
- 6 publicly traded companies. He's done a lot of M&A work.
- 7 Q Do you who know Superpumper Texas is?
- 8 A Well, so Superpumper Texas is a lot -- with
- 9 all due respect, Superpumper Texas is a lot like
- 10 watchmyblock, LLC.
- 11 It was a concept, an idea, that was more
- 12 robust in the planing stages than it ever would become
- 13 in the implementation stages.
- 14 We formed a Superpumper Texas at a time -- I
- 15 don't remember precisely when, but at a time that there
- 16 was the prospect of -- of some collaboration with -- so
- 17 I loosely define it as a collaboration because it kind
- 18 of was in the development stages with a Texas-based fuel
- 19 oil distribution company. And they had retail. So a
- 20 lot like Berry-Hinckley, Berry-Hinckley Industries. But
- 21 it was formed in -- in large measure it was formed just
- 22 so that the -- you know, we could keep track of it in
- 23 our office as to, you know, discussions, meetings with
- 24 the prospective partners. Never went anywhere.

- 1 Q Who were the prospective partners in
- 2 Superpumper Texas?
- 3 A Well, they owned a company, in Texas. They
- 4 owned a company. I don't remember who they were. So
- 5 they were -- they were not partners in Superpumper. So
- 6 when the entity was formed, they weren't partners, but
- 7 the entity was formed with an idea of -- of doing
- 8 business with these people, either acquiring them,
- 9 collaborating, but it never came to fruition.
- 10 I mean, frankly, they were as upside down
- 11 financially -- they were more upside down financially
- 12 than Superpumper, Inc., was.
- 13 Q Was there ever an asset purchase agreement
- 14 drafted with respect to Superpumper Texas?
- 15 A Maybe. I don't -- I don't recall with
- 16 clarity. I mean, I -- it's possible because it's --
- 17 it's possible that a draft -- a draft term sheet, a
- 18 draft agreement might have been sent to their Waco
- 19 lawyer. I seem to recall a lawyer in Waco, maybe. You
- 20 know, someplace down in the southwest. But it never --
- 21 it never came to fruition.
- 22 Q And the purpose of that asset purchase
- 23 agreement have been for Superpumper Texas to purchase
- 24 the assets of this other company in Texas you were

- 1 discussing?
- 2 A Yes, I believe so. But after -- through the
- 3 due diligence it became a nonstarter."
- 4 MR. GILMORE: That concludes Dennis Vacco's
- 5 October 20th, 2015, Person Most Knowledgeable
- 6 deposition.
- 7 Mr. Savoy, the next deposition will be the
- 8 Dennis Vacco, July 10, 2017, deposition, commencing at
- 9 9:16 a.m. This is also referred to it at the top as
- 10 Volume 2.
- 11 MR. SAVOY: I'm there.
- MR. GILMORE: The first line, page 129, line
- 13 4. Are you there?
- 14 MR. SAVOY: Yes.
- 15 EXAMINATION
- 16 BY MR. GILMORE:
- 17 Q "Okay. At the last deposition one of the
- 18 questions that Mr. Gilmore asserted the privilege on was
- 19 relating to the termination of your attorney-client
- 20 representation of Paul Morabito. Do you recall that?
- 21 A Yes.
- 22 Q When was -- just so we can go back and make
- 23 sure we're on the same page, when did the
- 24 attorney-client -- the attorney-client relationship with

- 1 Paul Morabito terminate?
- 2 A I don't remember precisely.
- 3 Q Do you recall -- if I tell you last time you
- 4 testified it was in April or May of 2013, does that
- 5 sound correct?
- 6 A That sounds familiar.
- 7 Q Do you recall why it terminated?
- 8 A There was a combination of factors, but the
- 9 most important was the nonpayment of our fees.
- 10 Q Okay. And last time we were here, you
- 11 testified that you lost the dialogue with Paul Morabito.
- 12 Do you remember that?
- 13 A Yes.
- 14 Q I asked you at that time what makes you say
- 15 that you lost the dialogue, and your response was that's
- 16 -- that's just a conclusion, based upon many
- 17 conversations that I'm not going to get into about the
- 18 relationship, attorney-client relationship had been
- 19 frayed. And then you wouldn't provide any further
- 20 detail about those conversations.
- 21 Do you recall today what those conversations
- 22 were?
- 23 A Not -- not -- no. Not any better than I did
- 24 then.

- 1 Q Do you have any general idea what they were
- 2 about?
- 3 A It was primarily around the outstanding AR."
- 4 Q Page 137, line 12. "Do you know who Sefton
- 5 Trustees is?
- 6 A I just -- in general, I'm familiar with the
- 7 concept of, you know, the Sefton Trustees or the Sefton
- 8 Trust, whatever it is.
- 9 Q And I believe you testified last time that
- 10 you became aware of Sefton Trustees during a deposition
- 11 that Paul Morabito gave. Do you recall that?
- 12 A So I believe that what I was referring to at
- 13 that point in time, I think that there was a
- 14 postjudgment net worth deposition conducted by -- oh,
- 15 boy, I'm drawing a blank on --
- 16 Q Desmond?
- 17 A John Desmond and Brian --
- 18 Q Irvine?
- 19 A -- Irvine. Thank you. John -- how could I
- 20 forget John Desmond? Please don't tell him that I
- 21 forgot his name.
- 22 I don't remember where it was. Someplace in
- 23 Nevada. Maybe it was in Reno. Maybe it was in their
- 24 Vegas office. They are still with the law firm they

- 1 were with at the time. I forgot the name of the firm.
- 2 Gordon & Silver? Is that possible? Is that your law
- 3 firm?
- 4 Q No. My old law firm.
- 5 A Huh?
- 6 Q That's my old law firm.
- 7 A That's your law firm. Okay.
- 8 Q Old law firm.
- 9 A I knew -- I knew someone at Gordon & Silver.
- 10 So, you know, they had done extensive
- 11 discovery. They had a lot of documents, bank records,
- 12 et cetera, et cetera. I mean, those two guys were
- 13 pretty tenacious in those days and pretty thorough, in
- 14 my estimation.
- And there was -- so if Mr. Breslow, so judge?
- 16 Is he now a judge? Judge Breslow and I were co-counsel
- 17 defending the net worth deposition. And we had some
- 18 idea of this money, my recollection, \$6 million
- 19 offshore. And, you know, John, Brian, the Herbst former
- 20 general counsel --
- 21 Q Sean Higgins?
- 22 A Sean Higgins. You see? So I -- you know,
- 23 it's -- I'm not making it up that I just -- I can't -- I
- 24 mean, these names are guys that I, you know, spent 24/7

- 1 with for a long time I should remember their names off
- 2 the top of my head.
- 3 But Sean Higgins believed there was, you know,
- 4 hundreds of millions of dollars, secreted offshore.
- 5 Sean Higgins and I had, you know, a couple of testy
- 6 exchanges over how, you know his math just didn't work.
- 7 He didn't understand, you know, prior transactions.
- 8 But the idea that there was hundreds of
- 9 millions -- I think his -- his target was, you know,
- 10 there's a hundred million dollars out there someplace.
- 11 And while John and Brian didn't necessarily
- 12 adopt the figure, they certainly adopted the idea that
- 13 there was money offshore.
- So we were aware, through the course of their
- 15 leading up to the net worth postjudgment, leading up to
- 16 the net worth deposition, that they were looking, you
- 17 know, far and wide for offshore and, you know, accounts
- 18 in exotic island locations. Caymans, Nevis, you know,
- 19 so on and so forth.
- So I think before we went into the deposition,
- 21 we were generally aware of their search, their inquiry
- 22 and, obviously, we talked to Morabito about it. And so
- 23 I would think -- I think that our knowledge of the
- 24 Sefton Trust money actually came prior to the actual

- 1 deposition.
- 2 But what was -- what was revealed in the
- 3 course of the deposition itself was the nature of the --
- 4 you know, how the money had been placed with this Sefton
- 5 Trust, if you will.
- 6 I forgot which island it was on, but it was,
- 7 you know, an offshore trust.
- 8 So it was really the first time, in my
- 9 recollection -- I mean, maybe I had heard of it
- 10 previously, but I -- I have a very sound recollection
- 11 of, during one of the breaks, being in a break room with
- 12 Barry and saying, you know, something to the effect
- 13 that, you know, this is the first time I've heard that,
- 14 which was the explanation around the -- how the money
- 15 got there.
- 16 Q Well, let me stop you right there. Can you
- 17 explain what you're referring to when you say 'how the
- 18 money got there'?
- 19 A Again, my recollection is that Mr. Morabito
- 20 was taking the position in the deposition that the money
- 21 belonged to a deceased friend of his. Former friend.
- 22 Deceased. And that he had made a commitment to the
- 23 decedent that he was going to -- that this money belongs
- 24 to the decedent.

- 1 And, again, so my recollection might not be
- 2 precise, but I've been giving you the best of my
- 3 recollection on this topic. That the money belonged to
- 4 decedent, that Mr. Morabito had made a commitment to
- 5 him. I want to say his last name was Marsland, Mr.
- 6 Marsland, that Paul had made a commitment to Jim
- 7 Marsland, maybe. Maybe that's Jim Marsland's brother,
- 8 but a Marsland, that upon his death he would utilize
- 9 that money to pay obligations that Marsland owed. And
- 10 that's the money that was in the trust. In the Sefton
- 11 Trust.
- So the money was put by Marsland into the
- 13 Sefton trust for the benefit of somebody. Paul
- 14 characterized it as debtors, or I'm sorry, creditors at
- 15 the time, which was a surprising piece to me.
- 16 Q Why was that surprising to you?
- 17 A Because I had never heard that before.
- 18 Q Had you heard another description of how the
- 19 property got over to Sefton trustees?
- 20 A That it was Marsland's money.
- 21 Q Prior to the deposition, you heard that?
- 22 A Yes.
- 23 Q So what's different between what you heard
- 24 previous and at the deposition that made -- that was

- 1 surprising to you?
- 2 A Well, that post death, that Paul was then
- 3 obligated to pay off the Marsland creditors.
- 4 Q Okay. And then I stopped you when you were
- 5 testifying that you went into a break room --
- 6 A Right.
- 7 Q -- at some point during the deposition and
- 8 were talking to Mr. Breslow and indicated surprise that
- 9 you had never heard that.
- 10 What happened during that conversation?
- 11 A We just both kind of looked at each other and
- 12 said -- you know, as lawyers do, and said, this is a
- 13 surprise development to us and, frankly, didn't make any
- 14 sense to me.
- 15 Q Why didn't it make any sense to you?
- 16 A Why didn't Marsland -- you know, didn't make
- 17 sense that Marsland put money overseas for the purposes
- 18 of creditors after he died. That was the piece that
- 19 didn't make sense. Why -- why-- why was anybody paying
- 20 these creditors after Marsland died?
- 21 Q Did you talk to Paul Morabito about it?
- 22 A No, not before we -- not before we went back
- 23 in because he had already testified to it.
- Q Did you talk to him at any time after --- any

- 1 time about it?
- 2 A Yeah. Afterwards, yes. Afterwards.
- 3 Q And what was that conversation?
- 4 A Very similar to his testimony.
- 5 Q You're telling him you were surprised and him
- 6 saying, that's the story?
- 7 A Yeah. Yes.
- 8 Q And did you have any further conversations
- 9 about whether -- did his story ever change?
- 10 A Well, I don't know if his story ever changed,
- 11 but, you know, I mean, why I find this whole process a
- 12 little tedious, as far as I'm concerned, is that you,
- 13 Mr. Murtha, John Irvine, and -- and Brian -- John
- 14 Desmond and Brian Irvine know that the Herbsts got the
- 15 \$6 million out of the Sefton trust.
- 16 Q Did you --
- 17 A So the money that was in the Sefton trust
- 18 were -- represented the -- the payments on the
- 19 settlement agreement. You know that, and Mr. Murtha
- 20 knows that.
- 21 So the Sefton trust money has -- is already in
- 22 the Herbsts' pockets.
- 23 Q Did you tell Paul Morabito that he needed to
- 24 get Sefton Trustee money back?

- 1 A No, I did not.
- 2 Q Do you know how the money -- how Paul
- 3 Morabito actually ultimately got the money transferred
- 4 back?
- 5 A When -- so after we executed the settlement
- 6 agreement -- and I don't remember the -- the -- you
- 7 know, the precise terms of the payout, but I have a
- 8 recollection that there was a 2 and a half million
- 9 dollar downstroke. The first payment was in the 2, 2
- 10 and a half million dollar range.
- 11 And I know, as you now know, because you have
- 12 our trust records, that Mr. Morabito had arranged for
- 13 that money to be wired from Dash and Liburd, or Dash and
- 14 whatever, which was essentially the Sefton trust.
- 15 So that the money came in 2, 2 and a half
- 16 million dollars. And, again, if you look at this firm's
- 17 trust records, you'll see that, over a period of time
- 18 during the discharging of the obligations under the
- 19 settlement agreement, \$6 million comes into this firm
- 20 and then out to the Herbsts from the Sefton trust."
- 21 MR. GILMORE: Page 153, line 16. And your
- 22 Honor, this portion of the testimony makes reference to
- 23 Exhibit 2, which is in the trial binders as Exhibit 76.
- 24 THE COURT: Thank you.

- 1 BY MR. GILMORE:
- 2 Q "You have been handed Exhibit 2, which
- 3 purports to be an email from Paul Morabito to
- 4 jon@aim13.com with a CC to Dennis Vacco dated March 10,
- 5 2010. Do you see that?
- 6 A Exhibit 2, yes, I'm reviewing it right now.
- 7 Okay. I reviewed it.
- 8 Q Do you know who jon@aim 13.com is?
- 9 A No.
- 10 Q Do you recall receiving this email?
- 11 A No.
- 12 Q Do you have any reason to believe that you
- 13 didn't receive it if you're listed on the CC line?
- 14 A No.
- 15 Q Do you know what this email refers to?
- 16 A It's only the date of the email that
- 17 refreshes -- that refreshes my recollection of -- of the
- 18 timing of this, and although I -- I'm not sure that this
- 19 -- that the timing of March 10th of 2010, that at some
- 20 point in time this is not an ongoing discussion.
- 21 But what was happening -- so this is
- 22 prejudgment by six months. What's happening at this
- 23 point in time is that my recollection is that ExxonMobil
- 24 was looking to divest stores in a variety of U.S.

- 1 markets.
- 2 How Mr. Morabito knew that, I don't recall,
- 3 but I do remember that there was a -- an interest on the
- 4 part of Mr. Morabito and other individuals that -- that
- 5 were in some of these markets, to try to acquire the
- 6 Mobil stores as Mobil was divesting them.
- 7 So that's what this email is about. It's
- 8 talking about prospect -- I mean, you can see the number
- 9 of stores, I mean, in the markets, in the southwest
- 10 market. It says Southwest, so I'm assuming that's the
- 11 Southwest of the United States, market 29 stores, and it
- 12 gives some metrics in terms of, you know, gallons and
- 13 gallons for fee stores. I don't know what that means.
- 14 But this was clearly -- so the summary is 193
- 15 stores. So this is clearly Paul trying to stroke the
- 16 whoever jon@aim13.com is, in working with Paul and --
- 17 and his interest to acquire these 193 stores.
- 18 Q Okay. On the -- starting at the end of the
- 19 second line of the email, it says 'my intention is to
- 20 contribute my existing Arizona (11 stores).' Do you
- 21 understand that to be the Superpumper, Inc., business?
- 22 A The Arizona stores would be Superpumper.
- 23 The following was marked for identification:
- 24 Exhibit 3." Which, your Honor, is Exhibit 77 in the

- 1 trial binders.
- 2 THE COURT: Okay.
- 3 BY MR. GILMORE:
- 4 Q "You've been handed Exhibit 3 which purports
- 5 to be an email from Paul Morabito to Dennis Vacco and
- 6 mpace@millerthompson.com dated May 20th, 2010. Do you
- 7 see that?
- 8 A Yes.
- 9 Q Do you recall receiving this email?
- 10 A No.
- 11 Q Do you have any reason to believe you didn't
- 12 receive it?
- 13 A I have no reason to believe I did not receive
- 14 it.
- 15 Q Okay. The third line -- well, do you know
- 16 what this email is or what it refers to?
- 17 A Well, this is -- so earlier in regard to
- 18 Exhibit 2, I said that, you know, the time frame of this
- 19 email, I thought that there was an elongated period of
- 20 time where Paul was interested in ExxonMobil assets that
- 21 were being divested. So this is almost to the day two
- 22 months later, and he's still talking about it.
- So from this email I can see now that he's
- 24 talking about 88 stores in the Chicago market, which

- 1 were not referenced in Exhibit 2.
- 2 Q And is this email a directive to you to
- 3 complete certain tasks?
- 4 A I'm not sure.
- 5 Q Okay. Number 3 on the list of items in the
- 6 email says arrange paperwork for me to transfer into CWC
- 7 100 percent of the shares of Consolidated Western
- 8 Corporation, which owns 100 percent of Superpumper,
- 9 Inc., at a fair market value, or at a FMV of 30 million.
- 10 Do you know what FMV stands for?
- 11 A Well, typically it means fair market value.
- 12 Q Did you ever arrange paperwork for that
- 13 transfer?
- 14 A I don't think so."
- 15 Exhibit 4 was then marked.
- MR. GILMORE: Your Honor, Exhibit 4 is trial
- 17 Exhibit 79.
- 18 THE COURT: Thank you.
- 19 BY MR. GILMORE:
- 20 Q "You've been handed Exhibit 4, which purports
- 21 to be an email from Paul Morabito to
- 22 george.r.garner@exxonmobil.com.
- 23 A Correct.
- 24 Q A CC to Dennis Vacco, among other parties,

- 1 dated June 29, 2010. Do you see that?
- 2 A Yes.
- 3 Q Do you know what this email refers to?
- 4 A Again, it's in reference to Paul considering
- 5 the acquisitions of a variety of ExxonMobil stores.
- 6 You can see in the fifth paragraph, you know,
- 7 he's talking about Dan Nelson, the former VP of
- 8 government relations for Exxon.
- 9 So I'm pretty confident that this email is
- 10 Paul's whiteboard strategy for the acquisition of a
- 11 variety of ExxonMobil stores, none of which occurred.
- 12 Q Can you explain to me what you mean by
- 13 whiteboard strategy?
- 14 A Paul's an idea guy. He's -- you know, he's a
- 15 big picture idea guy. Give him a whiteboard, and he
- 16 will fill it up with big ideas.
- 17 This whole acquisition of ExxonMobil stores
- 18 what perfect example of his whiteboard big idea
- 19 strategy. Whether it's 88 stores in Chicago, Illinois,
- 20 or 193 stores nationwide, we're going to bring in
- 21 Vice-President Dan Quayle. We're going to bring in the
- 22 VP of government relations from ExxonMobil. This is the
- 23 kind of big thinking that Paul typically did every day.
- 24 Every day.

- 1 The -- the disconnect, almost a hundred
- 2 percent of the time, was that the whiteboard ideas could
- 3 never be translated into reality.
- 4 And this -- so when you ask me in regard to
- 5 Exhibit 3, in many ways, the way I helped modulate
- 6 Paul's big ideas was to let time pass.
- 7 So I don't believe that the documents you
- 8 asked me about were ever generated. If they were, you
- 9 would have them. Okay? I don't believe we did that,
- 10 because in May of -- of 2000 -- May 20th of 2010, my way
- 11 of, again, modulating Paul's big whiteboard ideas
- 12 was to let time because with the passage of time, as you
- 13 can see from Exhibit 4, the plans change.
- So in Exhibit 4, for instance, he references
- 15 the FMV of Superpumper to now -- or of his stores in
- 16 Arizona to now be 25 million and not 30 million in the
- 17 earlier email.
- 18 This is not atypical. This happened
- 19 regularly. Not every day but regularly. And I could --
- 20 and I could attest, without any reservation, that none
- 21 of these big ideas ever came to fruition.
- 22 Q Is Exhibit 4 an email Paul Morabito would
- 23 send out to other parties to try and get them on board
- 24 with his ideas?

- 1 A Well, you could see from the cc list, you
- 2 know, he's writing to two guys at ExxonMobil. Dan
- 3 Nelson, the former VP, is at, you know, Nelsoninsight.
- 4 Jeffrey Fleischer, you know, Fleischer is the guy who
- 5 helped -- who helped arrange for the financing for the
- 6 acquisition of Berry-Hinckley Industries. Tucker Quayle
- 7 I believe is the vice-president's son.
- 8 So yeah. I mean, he was -- he was trying to
- 9 stimulate -- and I haven't even looked at the chain
- 10 here. But he's definitely trying to stimulate interest
- 11 in the minds of -- of the distributees about the fact
- 12 that we can go and get this -- there's a massive
- 13 opportunity here in the form of the Exxon divestitures,
- 14 and it's a great opportunity for us.
- 15 But like I said, none of these, in my five
- 16 years with Mr. Morabito, ever came to fruition."
- 17 MR. GILMORE: Page 161, line 20. Your Honor,
- 18 there's reference to Exhibit 5 which neither party has
- 19 offered. But I do believe that I have it available if
- 20 the Court believes it needs to be offered and admitted.
- 21 THE COURT: Do you have -- do you want to put
- 22 on testimony about it?
- 23 MR. GILMORE: Well, I -- without looking at
- 24 this I'm not sure that the substance of the testimony

- 1 addresses the particular exhibit. Both parties have
- 2 marked this portion of the transcript so I don't want to
- 3 speak for plaintiff, but I had not intended when I
- 4 marked this to offer Exhibit 5. I can not tell you
- 5 today why I made that decision, but appears that we were
- 6 consistent at least.
- 7 MS. PILATOWICZ: Your Honor, I don't have an
- 8 objection to the section being read in without the
- 9 email. I think it does at one point read a line from
- 10 it, but I don't think it goes too much into the email.
- 11 THE COURT: So you all are stipulating to
- 12 Exhibit 5 of the deposition is not being admitted in the
- 13 trial and you're stipulating to the reading without the
- 14 exhibit --
- 15 MS. PILATOWICZ: Correct.
- 16 THE COURT: -- being admitted.
- 17 MS. PILATOWICZ: Correct. Yeah.
- 18 MR. GILMORE: I Agree with Ms. Pilatowicz
- 19 there's one line that they quote. There's nothing else
- 20 in the email that's germane to the issues.
- 21 THE COURT: Okay. You may proceed.
- 22 MR. GILMORE: Mr. Savoy, I'm at line 20 of
- 23 page 161.
- 24 MR. SAVOY: Yes.

- 1 BY MR. GILMORE:
- 2 Q "You've been handed what's been marked
- 3 Exhibit 5, which appears to be an email from Dennis
- 4 Vacco to Paul Morabito dated September 15th, 2010. Do
- 5 you see that?
- 6 A Yes.
- 7 Q Do you recall sending this email?
- 8 A No, I don't.
- 9 Q Do you have any reason to believe that you
- 10 did not send it?
- 11 A I have no reason to believe I did not send
- 12 it.
- 13 Q Can you take a -- some time to read the email
- 14 and let me know when you're done?
- 15 A Mm-hmm.
- 16 Q Yes, you're done?
- 17 A Yes.
- 18 Q Okay. The email's dated September 15th,
- 19 2010. What's significant about that date?
- Well, let me ask you more directly. Was that
- 21 following the entry of the oral judgment in the state
- 22 court action?
- 23 A Yes.
- 24 Q In the approximate amount of 85 million?

- 1 A So even that significant event, I forgot
- 2 whether it was the -- I believe it was the 14th of
- 3 September.
- 4 Q Okay.
- 5 A Is that correct? Was it September 14th of
- 6 2010?
- 7 Q It was the 13th or the 14th.
- 8 A You don't even remember.
- 9 Q The -- the email says Sujata and I had a good
- 10 discussion. Who is Sujata?
- 11 A So Sujata Yalamanchili -- you know her -- was
- 12 the transaction counsel at the time of the acquisition
- 13 of Berry-Hinckley Industries. She's not in this firm.
- 14 Associate, been long-time transaction counsel
- 15 for a variety of -- of convenient store, fuel oil
- 16 enterprises that Mr. Morabito either controlled or
- 17 operated.
- So as such, she is intimately familiar with
- 19 the purchase agreement between the Herbsts and whoever
- 20 was the control entity at the time that the Morabito
- 21 interest sold BHI to the Herbsts. Those transaction
- 22 documents were Sujata's.
- 23 Q Okay. And you reference, Sujata and I had a
- 24 good discussion. Do you know what you're referring to

- 1 there?
- 2 A Well, I would imagine that a day or two after
- 3 the judgment we -- you know, we weren't talking, about
- 4 you know, Italian restaurants in Buffalo. I would --
- 5 I'm just guessing, given the tenor of the email, that we
- 6 talked about the judgment.
- 7 Q Do you have any specific recollection of
- 8 discussions with -- specific discussions with Sujata
- 9 regarding the judgment?
- 10 A We had a variety of discussions, both, you
- 11 know, on this date and -- and subsequent to this date
- 12 with not only Sujata, but a dear friend of mine and
- 13 classmate of ours, Garry Graber, who is a bankruptcy
- 14 counsel, you know, bankruptcy specialist at Sujata's law
- 15 firm.
- 16 Q What was the nature of those discussions?
- 17 A Well, obviously, the impact on the judgment,
- 18 the impact of the judgment and how far reaching the
- 19 judgment was in terms of assets owned or controlled
- 20 jointly by Mr. Morabito and his brother and assets that
- 21 were independently owned by Sam and Ed.
- 22 Q Were there asset protection discussions?
- 23 A Yes.
- 24 Q What sort of assets protection -- protection

- 1 discussions were there?
- 2 A I don't recall. I just don't recall.
- 3 Q Did you discuss with Sujata specific ways to
- 4 -- to protect Mr. Morabito's assets?
- 5 A There was ongoing dialogue with Sujata, with
- 6 Garry Graber, with Leif Reid. It wasn't, you know, one
- 7 day, one discussion; it was an ongoing dialogue."
- 8 MR. GILMORE: 165, line 23. Do I have that
- 9 right?
- 10 THE COURT: It isn't marked on my.
- 11 MS. PILATOWICZ: 166, line 19 is the next one
- 12 I had.
- 13 MR. GILMORE: Okay. 166, line 91. This
- 14 references Exhibit 6, your Honor, which by my account
- 15 also was not offered by either party.
- 16 MS. PILATOWICZ: Your Honor, I don't have this
- 17 Bates number, 44162 through 44146 as a document that was
- 18 admitted. I think there is a discussion about a portion
- 19 of the email. That is included at Exhibit 25 which we
- 20 would have chains and pieces made into the exhibits. So
- 21 Exhibit 25 is what I show as matching up with this
- 22 document even though it a different Bates number just
- 23 because in chains they were produced multiple times.
- 24 THE COURT: So Exhibit 25 with different Bates

- 1 numbers is Exhibit 6.
- 2 MR. GILMORE: That sounds correct to me. I do
- 3 recognize --
- 4 MS. PILATOWICZ: I believe that it's correct.
- 5 THE COURT: So when the testimony is read is
- 6 it read by Bates stamp number?
- 7 MS. PILATOWICZ: It is not.
- 8 MR. GILMORE: No, it is not.
- 9 THE COURT: Thank you.
- 10 MR. GILMORE: There is Bates number reference
- 11 in the marking of this Exhibit 6, which is LMWF SUPP
- 12 044162 through 044164. And I concur based on my memory
- 13 that this particular email shows up in several sequences
- 14 in the LMWF SUPP production.
- 15 THE COURT: Okay. And so Exhibit 25 is
- 16 Exhibit 6, but the Bates stamps numbers are not the
- 17 same.
- 18 MR. GILMORE: I understand that to be the
- 19 case.
- 20 THE COURT: Okay. Thank you.
- 21 BY MR. GILMORE:
- 22 Q "You've been handed Exhibit 6, which purports
- 23 to be a string of emails between Paul Morabito. There's
- 24 an email address syalaman@hodgesonruss.com. Is that

- 1 Sujata?
- 2 A That's Hodgson Russ.
- 3 Q And also to Dennis Vacco and CC Garry Graber.
- 4 A Correct. Who I previously mentioned.
- 5 Q Right. Can you review this string of emails
- 6 and let me know when you're done?
- 7 A Okay. I've read it.
- 8 Q Okay. Starting with -- do you -- do you
- 9 recall what this email refers to?
- 10 A Well, so it does help me to remember -- in
- 11 the first note in the chain, at 4:40 on September 15,
- 12 2010, she talks about I caught up with Garry, who's back
- 13 in Buffalo, on our conversation from yesterday. Like I
- 14 said, there were several ongoing discussions.
- 15 So I don't remember whether I had yet
- 16 personally spoke to Barry -- I'm sorry, Garry or not.
- 17 But, obviously -- that is possible, because there were
- 18 many conference calls.
- 19 Q Okay. On that first --
- 20 A So Graber was consulted. Then later where
- 21 she talks about needing the retainer, I think there was
- 22 some issue because they were now, you know, moving into
- 23 another portion of the firm regarding -- the engagement.
- 24 So she wanted to make sure that she was getting

- 1 additional retain information Graber's advice.
- 2 So Graber's actively involved. He gets more
- 3 actively involved, I think, after this email of the
- 4 15th.
- 5 Q Okay. Starting with the first --
- 6 A But your question was what is this about, and
- 7 this is about the discussion that we -- an ongoing
- 8 dialogue about how do we -- as -- as I think previously
- 9 I testified to, the concern here, the overriding concern
- 10 was the fact that in the oral decision of the Court, and
- 11 then later, in the -- so I don't remember whether the
- 12 written decision or whether it was just a transcript,
- 13 but the document, the Court, Judge Adams, made it
- 14 abundantly clear that Sam Morabito and Edward Bayuk were
- 15 not part of the fraud that the Herbsts had alleged and
- 16 that Judge Adams had determined Mr. Morabito, Mr. Paul
- 17 Morabito, committed.
- 18 The complication from our perspective was that
- 19 they all owned a variety of assets together, not in, you
- 20 know, a nice neat mathematical formula. So not
- 21 one-third, one-third, one-third. The percentage of
- 22 ownerships were all over the place, so as you can see
- 23 here in this email. You can see that there's a
- 24 description of the percentage of the ownerships.

- 1 So the -- the objective that we immediately
- 2 were trying to pursue was not to protect Mr. Paul
- 3 Morabito's assets, but to protect the interests of the
- 4 two individuals that Judge Adams had exonerated.
- 5 Expressly exonerated from the fraud. And that was Sam
- 6 and Edward.
- 7 It was complicated because of the business
- 8 documents, the -- the corporate documents, and further
- 9 complicated by the ownership percentages. But that's
- 10 what we attempted to do.
- 11 So this is Paul -- you know, Paul talking
- 12 about -- so you can see, he chimes in with his response
- 13 here about the fair market value of the company.
- 14 Again, I'm not sure that I can tell from this
- 15 email which company we're talking about. So it -- it
- 16 looks like CoWestco. So I don't know. As I sit here, I
- 17 don't know whether CWC is CoWestco or CoWestco is a
- 18 separate entity, nor can I tell you exactly what
- 19 CoWestco owned at this moment. But it appears that
- 20 that's the company that's being discussed.
- And, you know, we're looking for a way to
- 22 protect Ed and Sam's interest in CoWestco.
- 23 Q Okay. Well, let me ask you some specific
- 24 questions about the emails, starting with the first

- 1 email on the bottom of the page on the page that's Bates
- 2 -- Bates numbered LMWF SUPP 044163. That's the email
- 3 from Sujata to Paul Morabito and you. Correct?
- 4 MS. PILATOWICZ: And your Honor? I apologize,
- 5 it was a reference to the Bates number. I can give you
- 6 correct Bates numbers for reference in Exhibit 25.
- 7 THE COURT: Okay.
- 8 MS. PILATOWICZ: Which is 082393.
- 9 THE COURT: Thank you.
- 10 MS. PILATOWICZ: L&W SUPP 082393.
- 11 MR. GILMORE: Thank you.
- 12 THE COURT: Thank you.
- 13 BY MR. GILMORE:
- 14 Q "And it references in there, garry had a
- 15 number of additional ideas, including a possible marital
- 16 split between Paul and Edward pursuant to which Edward
- 17 could retain some of Paul's assets. Do you see that?
- 18 A Yes.
- 19 Q Do you know if a marital split was ever
- 20 completed?
- 21 A No, I -- I don't believe so because I don't
- 22 believe -- so we're talking about 2010. I don't believe
- 23 that under California -- well, look it. I just don't
- 24 remember the precise status of the New York -- I'm

- 1 sorry, the California Domestic Partner Law at the time.
- 2 But what I can tell you is that there was not -- at
- 3 least not engineered or directed by this law firm, a --
- 4 a split of assets based upon the California domestic
- 5 violations law.
- 6 Q Do you know if Edward and Paul were together
- 7 in September of 2000 -- on September 15th, 2010? And by
- 8 together, I mean in a romantic relationship.
- 9 A Well, I'm not. I don't think I can answer
- 10 that question. They were partners. They were, you
- 11 know, business partners; they were partners. I'm not
- 12 going to define their romantic relationship.
- 13 Q Okay. You're aware that at some point they
- 14 were romantic partners?
- 15 A They were business partners and they were
- 16 partners in -- in a sense that they were a couple.
- 17 Q Okay.
- 18 A Whether it was romantic or not, what the --
- 19 the sex was, I have no idea.
- 20 Q Fair enough.
- 21 A But they -- they were partners domestically
- 22 and from a business perspective.
- 23 Q Fair enough. Do you know when they ceased
- 24 being a couple?

- 1 A I don't.
- 2 Q Okay. Moving up to the next --
- 3 A Not -- not prior to this date.
- 4 Q Not prior to this date they --
- 5 A But --
- 6 Q I just want to understand that they did not
- 7 cease being a couple prior to September 15th, 2010?
- 8 A They did not.
- 9 Q Okay.
- 10 A They -- so put it another way. They were
- 11 domestic partners at this small D small P, because I
- 12 don't know the precise definitions under California law,
- 13 but they were domestic partners as of this date and for
- 14 a long time after this date, meaning September 15th of
- 15 2010."
- MR. GILMORE: Page 174, line 7, your Honor,
- 17 there's another reference to Exhibit 6 which we've
- 18 previously identified.
- 19 THE COURT: Okay. And I do not have that
- 20 marked in my binder.
- 21 MR. GILMORE: Correct.
- 22 THE COURT: Which lines are you going to read?
- 23 MR. GILMORE: I'm referring to line 8 of page
- 24 174.

- 1 THE COURT: You're going to read starting on
- 2 line 7?
- 3 MR. GILMORE: Line 7.
- 4 MS. PILATOWICZ: That was the one that was in
- 5 route.
- 6 MR. GILMORE: Was it? That might be the case.
- 7 Excuse me, your Honor. I don't have it. I
- 8 don't have it having been removed in your binder or your
- 9 list.
- 10 MS. PILATOWICZ: I don't have it as marked.
- 11 So what's the section that you had marked?
- MR. GILMORE: Page 174, line 7.
- 13 THE COURT: To?
- MR. GILMORE: To 176, line 1, but let me
- 15 double check to make sure that that was correctly
- 16 identified. I don't see it on --
- 17 MS. PILATOWICZ: I don't see it.
- 18 MR. GILMORE: Was it on your amended
- 19 designation?
- 20 MS. PILATOWICZ: It was not on my amended
- 21 designation.
- MR. GILMORE: Okay. Well, then, it's not on
- 23 there. I don't know why it was highlighted. So we'll
- 24 -- is the next section 176, line 5?

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- 1 MS. PILATOWICZ: Yes.
- 2 MR. GILMORE: My apologies for that. Page
- 3 176, line 5. Are you with me?
- 4 MR. SAVOY: I am.
- 5 BY MR. GILMORE:
- 6 Q "Are you aware of any appraisal that ever
- 7 took into account -- any appraisal of Superpumper, Inc.,
- 8 or Consolidated Western Corporation that ever took into
- 9 account shareholder advances?
- 10 A Well, we hired a -- a bona fide, recognized
- 11 national appraisal firm.
- 12 Q That being Matrix Capital?
- 13 A Matrix. I forgot how I found them. But
- 14 totally independent. I mean the -- they were not in any
- 15 way, shape, or form connected to Morabito. And we hired
- 16 them precisely for the purpose of conducting a valuation
- 17 of Superpumper.
- 18 Whether the -- the so-called shareholder
- 19 advances, what role they made in that analysis, as I sit
- 20 here I don't recall.
- The \$8 million does not ring a bell to me.
- 22 You know, it doesn't refresh my recollection. It
- 23 strikes me that the number was much less than that.
- 24 But, again, I'm just -- it's -- it's impressions that

- 1 I'm giving you now.
- 2 I don't remember precisely what the -- there
- 3 were advances. The role that those advances played in
- 4 Matrix's appraisal, I don't recall. But they were
- 5 advances because Superpumper -- you know, it's a
- 6 cyclical business, I mean, as your clients well know. I
- 7 mean, the -- the fuel oil business was more of a roller
- 8 coaster, perhaps, than it is today, but -- so the
- 9 Superpumper needed a constant infusion of cash."
- 10 Q 177, line 19 there's a reference to Exhibit 7
- 11 which in my notes refer to Exhibit 27 of the trial
- 12 exhibits.
- 13 THE COURT: Thank you.
- 14 BY MR. GILMORE:
- 15 Q "You've been handed Exhibit Number 7, which
- 16 purports to be an email from Dennis Vacco to Paul
- 17 Morabito and Sujata dated September 20th, 2010, with the
- 18 subject line Spirit. Do you see that?
- 19 A Yes.
- 20 Q Do you know what this email refers to?
- 21 A Let me read it, please.
- 22 Okay. I've read it.
- 23 Q Do you recognize what the email is?
- 24 A It would help if I could recall who Sean

- 1 Hufford was. I recognize the name. I just don't
- 2 remember who he represented.
- 3 Q If I represented to you that Sean Hufford was
- 4 with Spirit Realty --
- 5 A That makes sense.
- 6 Q Spirit Realty, does that --
- 7 A That makes sense.
- 8 Q Okay. Does that help you remember what this
- 9 email is about?
- 10 A Well, this is Paul doing what he -- he so
- 11 frequently did, and that was to get ahead of his
- 12 lawyers, calling Sean Hufford.
- So Spirit, my recollection is for many of the
- 14 stores in Arizona -- I don't think all of them, but for
- 15 many of them this was -- I believe that Spirit owned the
- 16 leases. Maybe they owned the realty. Obviously, they
- 17 owned the realty if they owned the leases.
- 18 Spirit -- here's what I can definitely
- 19 recollect is that before any transaction could occur
- 20 involving the Superpumper stores, Spirit needed to
- 21 approve it.
- 22 It couldn't happen without Spirit's approval
- 23 because the documents, whether they were loan documents
- 24 or lease documents, I just don't recall. But there was

- 1 an obligation to Spirit, a financial obligation to
- 2 Spirit on behalf of Superpumper that, in order for any
- 3 interest in Superpumper to be changed, needed Spirit's
- 4 approval.
- 5 So that's what Paul is doing here on September
- 6 20th. He had a conversation with Sean Hufford, who must
- 7 have been, you know, the head honcho at this point in
- 8 time, at least in terms of these documents, this
- 9 arrangement with Superpumper, advising him that he was
- 10 going to get out.
- 11 Now, that's important because probably Paul --
- 12 most likely Paul personally guaranteed whatever the
- 13 underlying documents were. So that was another layer
- 14 that Sean Hufford would have been concerned about. Not
- 15 only do you need our permission, but, hey, you got this
- 16 PG out there that we're not so willing to give up to
- 17 let's transfer these stores.
- Hopkins Appraisers, if there's a document with
- 19 Hopkins Appraisers' name on it, I'm unaware of it.
- 20 Q Okay. And Paul Morabito references that Sean
- 21 Hufford requested a letter be sent, addressed to him.
- 22 And then your reply is, I remember that the letter not
- 23 be from you.
- 24 A Correct.

- 1 Q Do you recall why you gave that advice?
- 2 A I don't."
- 3 MR. GILMORE: Exhibit 8 was marked," which is
- 4 Exhibit 33 in the trial binders.
- 5 THE COURT: Thank you.
- 6 BY MR. GILMORE:
- 7 Q "You have been handed Exhibit 8, which
- 8 purports to be an email from Paul Morabito to you dated
- 9 September 24, 2010. Do you see that?
- 10 A Yes.
- 11 Q Do you know what that email refers to?
- 12 A Well, as I said earlier, you know, Paul is a
- 13 strong-willed individual and he was, you know, getting
- 14 ahead of counsel. He's writing to Shawn Hollenbach,
- 15 who, as you could see from the -- the signature block at
- 16 the BBVA Compass Commercial Banking division.
- 17 Compass Bank had provided loans and a line of
- 18 credit to Superpumper, and for a variety of reasons, as
- 19 Mr. Morabito says in the first sentence of his note to
- 20 Shawn, that there are several loan covenants that are --
- 21 that the company is in violation of.
- 22 Q And Mr. Morabito's email indicates that Mr.
- 23 Morabito's email to Shawn Hollenbach indicates that --
- 24 indicates, we have advised that it is the intention of

- 1 myself and my fellow shareholders of Superpumper to cure
- 2 these defaults, and BBVA Compass has advised that they
- 3 will work with us in good faith towards effecting those
- 4 cures and putting the loans back in compliance. Do you
- 5 see that?
- 6 A Yes.
- 7 Q Is it your understanding that was BBVA's --
- 8 what Paul Morabito intended to cure the defaults?
- 9 A Well, that's what he intended. I'm not sure
- 10 that that's what happened."
- 11 Q Okay. Page 185, line 8. Exhibit 10 was
- 12 marked, which I believe is Exhibit 133 in the trial
- 13 binders.
- 14 THE COURT: You said 133?
- 15 MR. GILMORE: 133.
- 16 THE COURT: Okay. Thank you.
- 17 BY MR. GILMORE:
- 18 Q "You've been handed Exhibit 10, which
- 19 purports to be an email from Paul Morabito to Dennis
- 20 Vacco dated April 5th, 2011, with a subject line
- 21 attorney-client privileged communication. Can you read
- 22 the email and let me know when you're done?
- 23 A Okay. I've read it.
- 24 Q Do you know what this email refers to?

- 1 A I -- it -- I don't have a specific -- doesn't
- 2 jog my recollection specifically.
- 3 Q Do you have a general understanding?
- 4 A It's another whiteboard -- it's another
- 5 whiteboard conversation. You know. I mean, so now
- 6 we're talking Kevin Shea from Getty Realty. So it's --
- 7 this is another one of the whiteboard conversations
- 8 that, you know, often took place with a lot of people in
- 9 the room and a lot of energy and not a lot of substance.
- 10 So this is another whiteboard conversation that goes
- 11 nowhere.
- 12 Q There's a reference in the email to -- it
- 13 says it would appear that both pieces of finance will be
- 14 offered to Snowshoe by late this week in term sheet
- 15 form. Do you know what Snowshoe is referring to?
- 16 A I don't, but I could tell you, it didn't
- 17 happen. I mean, so that incredible \$150 million offer
- 18 can be made, I mean, that never happened.
- 19 This is -- you know, I mean, you can
- 20 characterize it any way you want. I mean, a less
- 21 charitable way of saying it, it's a pipe dream."
- MR. GILMORE: Page 187, line 4. Your Honor,
- 23 it makes reference to Exhibit 11 which I have as Exhibit
- 24 132 in the trial binders.

- 1 THE COURT: Thank you.
- 2 BY MR. GILMORE:
- 3 Q "You've been handed Exhibit 11, which
- 4 purports to be an email from Paul Morabito to Christian
- 5 Lovelace, Gregory Ivancic, and Dennis Vacco.
- 6 A Ivancic.
- 7 Q Ivancic. Is he from your firm as well?
- 8 A Correct.
- 9 Q Dated April 15th, 2011.
- 10 A Yes. Let me read it, please.
- 11 Okay. I've read it.
- 12 Q Do you know what that email refers to?
- 13 A Well, given the date, February 15th, 2011,
- 14 and the -- there's some similarity between this email
- 15 and Exhibit 10 which you showed me, you know. You know,
- 16 I -- in Exhibit 10 I didn't recognize the attachments,
- 17 CalCo, AZco, RATIOS.pdf, but I see it's here again. I
- 18 still do not recognize this, but it's this email which
- 19 is Exhibit 11.
- 20 Cerberus is, you know, a real estate company.
- 21 Paul was still operating, you know -- I mean, he's still
- 22 thinking about -- so this is 2011. He's still thinking
- 23 about financing models that were, you know, out of vogue
- 24 for ten years. The sale leaseback concept. Okay.

- 1 So it seems to me that this is just a
- 2 continuation of the earlier whiteboard conversation that
- 3 I was referencing in regard to Exhibit 10. This gives
- 4 me a little bit more clarity. It appears as though this
- 5 is an attempt to acquire Nella Oil.
- 6 But, again, this is the classic whiteboard
- 7 discussion. An awful lot of action, you know, a lot of
- 8 -- a lot of energy, a lot of emails, documents pro
- 9 formas, a lot of wishful thinking that never came to
- 10 fruition. This is another example of it.
- 11 Q So another one of Paul Morabito's ideas?
- 12 A It was a Morabito idea that, again, frankly,
- 13 had very little connection to reality."
- MR. GILMORE: Page 189, line 7. Exhibit 12
- 15 has been marked, which I believe to be Exhibit 131 in
- 16 the trial binders.
- 17 THE COURT: Okay. Exhibit 12 is 131?
- 18 MR. GILMORE: Correct.
- 19 THE COURT: Thank you.
- 20 BY MR. GILMORE:
- 21 Q "You've been handed what's been marked
- 22 Exhibit 12, which appears to be a letter of intent dated
- 23 April 21st, 2011, from Walt Dwelle -- Dwelle regarding
- 24 the proposed acquisition of Nella Oil Company."

- 1 A Did you --
- 2 MR. GILMORE: Mr. Fing chimes in. He was the
- 3 lawyer for Mr. Vacco. "Did you say this is a letter
- 4 from Walt Dwelle?
- 5 A letter of intent.
- 6 MR. FINK: To.
- 7 MS. PILATOWICZ: I'm sorry, a letter from
- 8 Snowshoe Petroleum to Walt Dwelle?
- 9 THE WITNESS: Right.
- 10 MR. GILMORE: Thank you for that
- 11 clarification."
- 12 Mr. Fink says "No problem.
- 13 THE WITNESS: Yes.
- 14 BY MR. GILMORE:
- 15 Q Is this the same transaction that was
- 16 referenced in the previous two exhibits?
- 17 A It is. And this is what I was referring to
- 18 about a lot of documents being generated. So here we
- 19 generate a -- so April 21st, this is six days after the
- 20 Exhibit 11 email that you showed me.
- 21 Q And do you know if this was prepared at Paul
- 22 Morabito's direction?
- 23 A Yes. Well, we -- yes. We -- we -- as you
- 24 could see, I mean, of the -- for instance, Paragraph 4

- 1 on page 3, or Bates number 1459, you know, talks about,
- 2 you know, service and the \$65 million proposal which you
- 3 saw in earlier emails generated by Morabito,
- 4 Dwelle had another fuel oil business. Nella
- 5 Oil was -- actually acquired some assets of BHI along
- 6 the way. So it's not -- well, Dwelle was somebody who
- 7 was known to Paul, Ed and Sam."
- 8 MR. GILMORE: Continuing on page 192, line 18.
- 9 Exhibit 14 has been marked, which is Exhibit 137 in the
- 10 trial binders.
- 11 THE COURT: Exhibit 14 is 137?
- 12 MR. GILMORE: Correct.
- 13 THE COURT: Thank you.
- 14 BY MR. GILMORE:
- 15 Q "You've been handed Exhibit 14, which appears
- 16 to be an email from Dennis Vacco to Paul Morabito dated
- 17 August 24th, 2011, subject Tim Hayes.
- 18 Let me know when you had a chance to review
- 19 it.
- 20 A Okay. I recognize it. Well, I -- I've read
- 21 it. I don't have a specific recollection, but I don't
- 22 dispute that it came from me.
- 23 Q Do you know what it refers to?
- 24 A Tim Haves. Tim was a consultant in the fuel

- 1 oil business. He was a consultant. Precisely whether
- 2 it was fuel oil or just general convenience stores or
- 3 whatever, it's my sense that Tim was -- my recollection
- 4 is that Tim was a consultant.
- 5 He was being brought on to do. Something, I
- 6 don't remember what. But you can see, I make the point
- 7 that I did not want Tim Haves. So in other words, new
- 8 people brought to the Edward and Sam's business or
- 9 Paul's business, I didn't want them to be sucked up into
- 10 the Herbst dragnet.
- So I was very careful to point out to Paul
- 12 that however Haves was going to be paid -- I didn't know
- 13 what the \$58,000 is for. Seems like a lot money for a
- 14 consultant. But I was -- I mean, the email speaks for
- 15 itself. I did not want Tim Haves to be subject to the
- 16 harassment of and Desmond and Irvine were engaged in on
- 17 behalf of your clients."
- 18 MR. GILMORE: Page 196, line 10, we miss
- 19 something?
- MS. PILATOWICZ: I have 193 starting at 23.
- 21 MR. GILMORE: I thought that was included.
- 22 Did you not remove that section as well?
- 23 MS. PILATOWICZ: It is in my initial
- 24 designations.

Page 227 MR. GILMORE: You pulled. 1 2 MS. PILATOWICZ: I pulled it. 3 MR. GILMORE: Can we go off the record, your Honor? 5 THE COURT: Okay. 6 (Discussion held off the record.) 7 THE COURT: So we're removing page 193 line 23, through? 9 MR. GILMORE: Through -- we are removing line 192, line 18. 10 11 THE COURT: I'm sorry, 192. 12 MR. GILMORE: I'm sorry, I made a mistake. 13 MS. PILATOWICZ: 193, 22, 193, 23. 14 THE COURT: Okay. I can do that. 15 MS. PILATOWICZ: To 196, line 9 should be 16 removed. 17 THE COURT: I'm sorry, through what? 18 MS. PILATOWICZ: 196. 19 THE COURT: A little dyslexic there. 20 MS. PILATOWICZ: Yes. Let me try this again. 193. 21 22 THE COURT: Right. 23 MS. PILATOWICZ: Line 23. 24 THE COURT: Okay.

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- 1 MS. PILATOWICZ: To 196, line 9 to be removed.
- 2 THE COURT: Okay.
- 3 MR. GILMORE: That's consistent with my
- 4 records as well.
- 5 MR. GILMORE: Pick up on my designation on
- 6 196, line 10.
- 7 MS. PILATOWICZ: Okay.
- 8 MR. GILMORE: Okay?
- 9 THE COURT: Okay. I'm with you.
- 10 MR. GILMORE: Mr. Savoy, I'm at page 196, line
- 11 10. Are you with me?
- 12 MR. SAVOY: I'm with you.
- 13 BY MR. GILMORE:
- 14 Q "Are you aware, in October 2011, of any
- 15 insurance policies that Paul Morabito had?
- 16 A No.
- 17 Q Are you aware --
- 18 A I'm not.
- 19 Q Are you aware of any values of insurance
- 20 policies that Paul Morabito was trying to protect from
- 21 creditors?
- 22 A No. I have no -- no recollection of
- 23 insurance policies.
- 24 Q So no, you don't know, not no, he wasn't

- 1 trying to?"
- 2 Mr. Fink interjects "Why don't you break that
- 3 down separately. That's a bit of a compound.
- 4 GILMORE: Fair enough.
- 5 BY MR. GILMORE:
- 6 Q I asked you if you were aware of any
- 7 insurance policies that Paul Morabito was trying to
- 8 protect from creditors in October of 20011.
- 9 A I am not aware of any insurance policies."
- 10 Q Page 197, line 13, Exhibit 16 has been marked
- 11 which I believe is Exhibit 70 in the trial binders.
- 12 THE COURT: Okay. Thank you.
- 13 BY MR. GILMORE:
- 14 Q "You've been handed Exhibit 16, which appears
- 15 to be a string of emails, the most recent of which is
- 16 from Dennis Vacco to Paul Morabito dated November 10th,
- 17 2011. Do you see that?
- 18 A Yes. 16, again, like I've answered before,
- 19 I'm not disputing that I received this. I have no
- 20 specific recollection of it.
- 21 Q Please review the email, and let me know when
- 22 you've had a chance to review it.
- 23 A Okay. What do you want to know?
- 24 Q Do you recognize what this email is?

- 1 A Well, I -- like I said, I have no specific
- 2 recollection of receiving it. I have a general
- 3 recollection of what it talks about.
- 4 Q What's the general recollection?
- 5 A Well, this is another example of shotty
- 6 recordkeeping. The asset that's being discussed is
- 7 really reflected in the first email in the chain from
- 8 Michele Assauag, who I want to say is a California
- 9 attorney. Oh, what do you know? Yeah. Costa Mesa,
- 10 California. She was representing Bank of America.
- 11 I will try to do this as best I can from my
- 12 recollection.
- 13 At the time of the acquisition of -- and I
- 14 stress for the record, this is the best of my
- 15 recollection.
- So the following events I only know after the
- 17 fact from reviewing documents. But at the time of the
- 18 sale of Berry-Hinckley to the Herbst interest, there was
- 19 a self-insurance trust fund that Berry-Hinckley -- so,
- 20 you know, it's a form of Workers' Comp protection. It
- 21 was an excluded asset in the deal.
- So whatever money had been previously
- 23 contributed by Berry-Hinckley Industries to this trust
- 24 fund that, you know, the upside or the downside of that

- 1 trust fund, as claims were paid out, were excluded from
- 2 -- so the Herbsts did not acquire an interest, positive
- 3 or negative, in the trust fund because at this point in
- 4 time, at the time of the sale I think in 2007, the --
- 5 again, I'm not involved; I'm only giving you my
- 6 recollection from after-the-fact documents.
- 7 So the trust was, you know, still in flux.
- 8 Payments in. Dividends were all determined on an annual
- 9 basis, depending upon the number of claims.
- 10 It must be that Paul anticipated, at the time
- 11 of the Herbst sale, that at the end, you know, when the
- 12 trust -- when the purpose of the trust was exhausted,
- 13 that this would be upside in it.
- 14 As it came out of Berry-Hinckley as a excluded
- 15 asset -- again, this is not a transition that predates
- 16 my representation. But, somehow, Bank of America --
- 17 it's not Bank of America. I believe that a guarantor
- 18 was bank of Montreal, perhaps. Bank of Montreal was
- 19 involved in this trust in some fashion.
- 20 Paul -- and again, this is just -- you know,
- 21 I'm reaching for recollection on this. Paul,
- 22 post-Herbst transaction, so 2007 vintage, secures a
- 23 personal loan from Bank of America.
- 24 My recollection, given this email from

- 1 Michele, talks about certain credit transactions between
- 2 the bank and entities associated with Morabito.
- 3 My recollection that the self-insurance trust
- 4 may have been used as -- there was some guarantees given
- 5 to the Bank of America for \$2 million personal loan. It
- 6 was a \$2 million personal loan to Paul A. Morabito. Had
- 7 nothing to do with the businesses, except I think, as
- 8 you can see from Michele's email, that there were --
- 9 that the -- this loan was backed up by this deed of
- 10 trust. Okay? You can see in her -- she talks about
- 11 1.75 million secured by a deed of trust of first
- 12 position on real property in Laguna. So there -- there
- 13 was properties and the trust that secured the \$2
- 14 million. This was a lawsuit. So now I'm involved, so
- 15 the documents that -- I was not involved -- this law
- 16 firm was not involved at the time that the trust was an
- 17 excluded asset. That would have been Sujata down the
- 18 street. She did those transaction documents.
- 19 I was not involved with the securing of the \$2
- 20 million personal line of credit from Bank of America to
- 21 Paul A. Morabito.
- But at this juncture now, in 2011, Frank and I
- 23 are both involved with trying to unwind this mess
- 24 because Paul is in default on the personal loan.

- 1 So this is about how to -- to fix the default
- 2 on the Bank of America personal line of credit.
- 3 As I sit here, I can't give you chapter and
- 4 verse how exactly the trust funds were employed. But I
- 5 want to say that Bank of America had a bucket of money.
- 6 So I said Bank of Montreal. Somehow, the Bank of
- 7 America now has a letter of credit. How that happened,
- 8 I don't recall.
- 9 So you had -- Bank of America had two things
- 10 going on. Paul owed them \$2 million on the -- the
- 11 personal guarantee for the personal loan, and they were
- 12 sitting on 1.6, \$1.7 million in the form of a letter of
- 13 credit, so they had cash in the bank securing this --
- 14 this self-insurance trust fund.
- They sued, and along the way, frank and I
- 16 resolved the litigation around the personal loan, in
- 17 some fashion the trust money was implicated. Precisely
- 18 how, I don't recall.
- 19 Q Okay. I want to focus on the second most
- 20 recent email in the string, which is on the first page
- 21 of the exhibit which is Bates number LMWF SUPP 077068.
- MS. PILATOWICZ: Which, your Honor, is Exhibit
- 23 70 in the exhibit binder.
- 24 MR. GILMORE: Correct.

- 1 THE COURT: Thank you.
- 2 BY MR. GILMORE:
- 3 Q "It's an email from Paul Morabito to you that
- 4 says on this, I have the -- sorry. Let me start over.
- 5 On this, I have the note that I sold my dad.
- 6 Do you know what that refers to?
- 7 A Generally. I'm not sure I could cite the
- 8 specifics to you at this moment.
- 9 Q Do you know if it's the \$1.6 million note
- 10 that was used to purchase an interest in an entity
- 11 called Woodland Heights, or something like that?
- 12 A Yes. Woodland Heights rings a bell. It was
- 13 in Canada.
- 14 Q Okay. And the next part of the email sales
- 15 cancel it, convert it back to a 50 percent share
- 16 interest in Snowshoe Properties, LLC, and give me the
- 17 right to trigger an option to split the assets and take
- 18 1461 Glenneyre and Edwards ends up with 570 Glenneyre.
- 19 Do you see that?
- 20 A Yes.
- 21 Q Do you know what that refers to?
- 22 A Again, it's -- it's way too convoluted for me
- 23 to recall the specifics here at this moment. But I
- 24 believe the \$1.6 million note that I sold my dad, I --

- 1 in exchange -- so as we, you know, tried to come up with
- 2 fair market value of Paul Morabito's interests and then
- 3 -- you know, for all of these entities, whether it's
- 4 real estate, Superpumper Properties, the homes being
- 5 Reno, Laguna, whatever, we -- we tried to be very
- 6 diligent.
- You know, in hindsight now, you know, perhaps
- 8 we -- you know, I thought that we were answering all the
- 9 questions that you would be asking here today.
- And I think that, ultimately, when you
- 11 understand the plan, you would -- you'll understand
- 12 exactly, you know, how we try to make sure that Edward
- 13 and Sam's interest in these various properties and
- 14 businesses were protected, but that Paul's interest was
- 15 left to you people. Left to the Herbsts. And I think
- 16 that's what we accomplished.
- 17 You might disagree with that. But that's just
- 18 a matter of numbers.
- 19 In that exchange, so as we were trying to get
- 20 everybody lined up in a 70/30 -- you know, 70/30 split
- 21 on this property and a -- you know, you saw in an
- 22 earlier email 42.5 to Sam, 15 to Ed, and the rest to
- 23 Paul, that was not atypical. The ownership interests
- 24 were -- you know, they were not consistent and they were

- 1 all over the place.
- 2 It's my recollection you -- you probably have
- 3 it in an exhibit that you're going to eventually show me
- 4 -- is that, eventually, there what a note, \$1.6 million
- 5 note. Help refresh my recollection. I believe that
- 6 this was money that Edward owed Paul. I could be the --
- 7 it could be the other way around.
- 8 But there was this one point -- out of all of
- 9 these transactions, there was, you know, not only a swap
- 10 of -- of ownership interest and deeds, but then there
- 11 was this resulting note that Edward was going to pay
- 12 Paul over time pursuant to the terms of the note.
- 13 Paul took that note, and in an exchange for
- 14 Woodland Heights, whatever this was, gave -- you know,
- 15 sold that note to his father, who's now deceased.
- 16 Therefore, the payments under the note would go to the
- 17 senior Morabito.
- 18 Frankly, I don't know if Edward ever made any
- 19 payments on it, because as I sit here, I don't know if
- 20 we ever -- so I -- I -- I think that the email on the
- 21 top of the page that you're referring to here, I was
- 22 about to say, I'm not sure that we consummated the
- 23 transaction, but apparently we did, with Mr. Senior
- 24 Morabito's attorney in Ontario.

- 1 And this is now Paul saying, unwind that deal.
- 2 Q Do you know if it was ever unwound?
- 3 A Why I'm having trouble with this is because
- 4 I'm not a hundred percent positive that we ever
- 5 consummated the deal with a document, because there's a
- 6 -- there's a piece of me that says -- and I don't mean
- 7 to sound pejorative here, but Senior Morabito's lawyer
- 8 was somewhat irascible. You know, he was a difficult
- 9 guy to deal with. He might have even had an interest in
- 10 Woodland -- Woodland Height Hills, himself.
- 11 I'm not convinced, as I sit here -- and
- 12 Christian would probably know this better than I do --
- 13 that we actually consummated the first part the deal.
- 14 So the unwinding of it would have been made
- 15 earlier if they had never consummated the first part of
- 16 the deal.
- 17 Q If there are documents, and I'll represent
- 18 that there are signed documents consummating the deal.
- 19 A Yeah. Okay.
- 20 Q If --
- 21 A I'm not disputing that.
- 22 Q If the deal was undone, would your office
- 23 have those documents?"
- MR. SAVOY: I don't have the answer to that.

- 1 Marked."
- 2 MS. PILATOWICZ: It starts again at 207, 14.
- 3 BY MR. GILMORE:
- 4 Q Continuing 207, 14. "There are documents
- 5 that are signed.
- 6 A By whom?
- 7 Q By Paul Morabito, by Sam Morabito on behalf
- 8 of Woodland Heights." And then go down to line 22.
- 9 A But that was the father.
- 10 Q Right. The father.
- And an allonge for the note that is signed.
- 12 A Mm-hmm.
- 13 Q Assuming that those consummated the
- 14 transaction, if there were documents that undid that
- 15 transaction, would your office have them?
- 16 A I don't know. I just don't know."
- 17 MR. GILMORE: Exhibit 17 was marked, which I
- 18 believe is Exhibit 138 in the trial binders.
- 19 THE COURT: Thank you.
- 20 BY MR. GILMORE.
- 21 Q "You've been handed Exhibit 17, which
- 22 purports to be a string of email between you and Paul
- 23 Morabito dated November 11 with the subject line of
- 24 attorney-client privileged communication. Do you

- 1 recognize this email?
- 2 A I don't, but I'm not disputing that I
- 3 received it.
- 4 Q Take a -- take some time to look at it and
- 5 let me know when you've had a chance to review it.
- 6 A Okay.
- 7 Q Do you know what this email is referring to?
- 8 A Well, we are -- we're settled. So we're
- 9 settled with the Herbsts now. We've settled the
- 10 judgment. There was a -- so Desmond wanted, as a part
- 11 of settlement, my recollection was a waiver of statute
- 12 of limitations for the very claim that you're bringing
- 13 -- that's my recollection -- against Edward and Sam and
- 14 Trevor, I believe his last name was Lloyd.
- Again, you know, the guy who shows up in
- 16 documents as, you know, potential owner, I don't know if
- 17 you could if -- I've never seen a document that attests
- 18 to his ownership interest, you know, however de minimis
- 19 it was. Small ownership interest.
- 20 But John had the belief that Trevor had some
- 21 -- some stake in Berry-Hinckley Enterprise or
- 22 Superpumper. I forget which. So as part of the
- 23 settlement. John wanted Edward and Sam and Trevor to
- 24 execute statute of limitation waivers as part of a

- 1 settlement agreement.
- 2 So I'm not sure that we were yet consummated
- 3 because the -- the waivers hadn't been secured. So this
- 4 is Paul telling me how to go about getting Trevor's
- 5 signature.
- 6 Q Do you know why Paul is telling you to tell
- 7 Sam to wire you a million dollars?
- 8 A I don't. I don't know exactly. So by the
- 9 21st, so I take that to mean November 21st, since that's
- 10 the date of this email, November 10th, I don't know what
- 11 that -- this was a -- the original -- I'm sorry. The
- 12 initial payment under the settlement agreement I believe
- 13 was due on December 1st of 2011.
- 14 Q So you think that money was for the
- 15 settlement?
- 16 A Without looking at my trust ledger, I can't
- 17 tell you what it was for."
- 18 MR. GILMORE: Page 210, line 121. Your Honor,
- 19 it makes reference to Exhibit 18 which I believe to be
- 20 Exhibit 139 in the trial binders.
- 21 THE COURT: Okay. I think this is probably a
- 22 good time to take our afternoon recess. 18 is Exhibit
- 23 139. Correct?
- 24 MR. GILMORE: Correct.

Page 241 THE COURT: Okay. We will be in recess. 1 2 (Short break.) THE COURT: Counsel, you may proceed. 3 MR. GILMORE: Thank you. 4 5 MR. GILMORE: Mr. Savoy, before the break we were about to start on page 210 line 21. Are you with me? 7 MR. SAVOY: Yes. 8 BY MR. GILMORE: "You've been handed Exhibit 18, which 10 purports to be an email from Paul Morabito to Dennis Vacco dated November 16, 2011. Once you've had a chance to review the email, let me know. 14 Α Okay. I received -- I am not disputing that I have received it and I have a vague recollection of having received it. 16 17 Do you know what it refers to? 18 Well, this is -- so when we first started the 19 deposition here again today, you pressed me on reasons why I ended my relationship with Paul. This is -- I 20 told him that there were -- that there were many and that, you know, it was over a period of time. 22 So this is an example. This email is an 23 24 example of, you know, why our relationship eventually

- 1 was frayed.
- 2 So he's essentially, you know, scolding me
- 3 because I had said something by virtue of the -- the
- 4 date, November 16th, so it comes on the heels of -- of
- 5 the of the prior exhibit, 17, that you showed me
- 6 talking about, you know, getting Edward, Sam, and Trevor
- 7 to sign something.
- 8 Obviously, I sent a document to Edward. He
- 9 refers to it that you wrote in that litigation letter,
- 10 so I don't know -- you know, I'm assuming that you have
- 11 it. I don't remember precisely what the letter was, but
- 12 I think that it was me writing to Edward and Sam,
- 13 advising them, perhaps at their request, of an impact of
- 14 signing the waiver.
- So, you know, this is Paul saying he came
- 16 home, and Edward has flipped out because he got this
- 17 letter from me, Edward, who's an extraordinarily bright
- 18 guy, is also a handwringer. You know, Edward is an
- 19 extraordinarily bright person, but he is also someone
- 20 who worries about every other little aspect of his life
- 21 no matter how consequential or inconsequential.
- So, obviously, he -- instead of calling me to
- 23 ask me what does this letter really mean? And maybe he
- 24 did that -- he takes it automatic on Paul. So this is

- 1 Paul saying, you wrecked my day."
- 2 Q Paper 213, line 22. Do you have that?
- 3 MS. PILATOWICZ: I don't.
- 4 MR. GILMORE: Right. This was removed.
- 5 MS. PILATOWICZ: This was removed, yes.
- 6 MR. GILMORE: That should conclude the
- 7 deposition of Dennis Vacco dated July 10, 2017. Mr.
- 8 Savoy, would you please locate the deposition transcript
- 9 dated July 11, 2017?
- 10 MR. SAVOY: Yes.
- 11 MR. GILMORE: At the top it identifies itself
- 12 as a volume, Volume 3. Are you with me?
- 13 MR. SAVOY: I'm with you.
- MR. GILMORE: Starting on page 229, your
- 15 Honor, there is a reference to Exhibit 20 which is
- 16 Exhibit 150 in the trial binders.
- 17 MS. PILATOWICZ: I have 151. It was 150,
- 18 you're correct.
- 19 THE COURT: Okay. So which one is it?
- MR. GILMORE: It's Exhibit 150.
- 21 THE COURT: Okay. Thank you.
- 22 BY MR. GILMORE:
- 23 Q "You've been handed Exhibit 20 which appears
- 24 to be an email on which you were copied, an email chain

- 1 on which you're copied dated September 18, 2012. Do you
- 2 see that?
- 3 A Yes.
- 4 Q Do you recall receiving this email?
- 5 A Same -- same statement I've had, same
- 6 qualification. I'm not disputing that I received it. I
- 7 don't recall it specifically.
- 8 Q Thank you.
- 9 On the third page of the document about
- 10 halfway down there was a reference to a note where Ray
- 11 is lending Virsenet roughly \$2.4 million. Do you see
- 12 that?
- 13 A I do.
- 14 Q Do you know the Ray that's being referred to
- 15 there?
- 16 A Ray Whiteman.
- 17 Q Do you know what that \$2.4 million was?
- 18 A What do you mean by that?
- 19 Q Do you recall a \$2.4 million loan from Ray to
- 20 Virsenet?
- 21 A I believe that Ray Whiteman invested at lease
- 22 -- loaned at least -- or invested at least \$2.4 million.
- 23 Q In Virsenet?
- 24 A Yes.

Page 245 MR. GILMORE: I believe that's all. 1 2 MS. PILATOWICZ: Yes. 3 MR. GILMORE: It is, isn't it? 4 MS. PILATOWICZ: Yes. Apologies. That is our 5 marking error. It should end at line 230. 6 THE COURT: Yes. MS. PILATOWICZ: Or page 230, line 6 should be 7 the end of it. 8 THE COURT: It should be ended there? 9 10 MR. GILMORE: Correct. 11 THE COURT: Okay. 12 THE COURT: So nothing 7 through 23 on 230. 13 MR. GILMORE: No. 14 THE COURT: Not lines 7 through 23? MR. GILMORE: Correct. That should not be 15 16 marked. 17 THE COURT: Okay. 18 MR. GILMORE: Page 230, line 7 through 232, line 18 have been removed. 19 THE COURT: How about 233? 20 MR. GILMORE: Say that again, your Honor? 21 22 THE COURT: Page 233 I show lines 1 through 23 18. 24 MR. GILMORE: I don't have that.

Page 246 1 MS. PILATOWICZ: I don't have that either, your Honor. I apologize. 3 THE COURT: So I don't need it? MR. GILMORE: We don't need it. I believe we 5 are done with Dennis Vacco entirely. 6 THE COURT: Okay. MR. GILMORE: The next deposition will be 7 Christian Lovelace. This deposition was taken October 21st, 2015, commencing at 2:15 p.m. MR. SAVOY: I'm not sure where that is. 10 THE COURT: I need to find Lovelace. 11 12 MR. GILMORE: If you would be -- if you look at the cover page on the cover of the binder, Mr. Savoy, it will tell you the witnesses and their ordering. 15 What number tab is that on your binder, sir? 16 MR. SAVOY: 8. 17 THE COURT: It's 12 on mine. 18 MR. GILMORE: Are you ready? 19 THE COURT: I am. 20 MR. GILMORE: I'm starting on page 3, line 5. **EXAMINATION** 21 22 BY MR. GILMORE: 23 "Can you state your name one more time for 24 the record, please?

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A Christian Mark Lovelace.

- 2 Q Where do you currently work, Mr. Lovelace?
- 3 A Lippes, Mathias, Wexler, Friedman.
- 4 Q What is your position there?
- 5 A Partner.

1

- 6 Q How long have you worked for -- is it okay if
- 7 I call it the Lippes law firm?
- 8 A Yes.
- 9 Q Do you understand that?
- 10 A Uh-hum.
- 11 Q How long have you worked for the Lippes law
- 12 firm?
- 13 A July of 2009.
- 14 Q How long have you been a partner with the
- 15 Lippes law firm?
- 16 A January 1, 2014."
- 17 Q Page 6, line 25. "Are you familiar with a
- 18 sale of Paul Morabito's interest in Superpumper to
- 19 Snowshoe Petroleum, Inc., that took place in September
- 20 of 2010?
- 21 A I am.
- 22 Q How are you aware of that?
- 23 A I communicated with Paul Morabito and/or the
- 24 other shareholders of Snowshoe Petroleum and assisted in

- 1 drafting documents for the transaction.
- 2 Q When did you become involved in helping with
- 3 that transaction?
- 4 A On or about maybe August of 2010.
- 5 Q Do you recall how you became involved in
- 6 working on the transaction?
- 7 A I don't exactly, but I would imagine email
- 8 and phone calls.
- 9 Q From who?
- 10 A From Dennis Vacco directing the client work.
- 11 Q You talked to Paul Morabito --
- 12 A I did.
- 13 Q -- you said? Did you talk to -- who else
- 14 did you talk to about the -- let me back up. I'm going
- 15 to refer to the actual sale of Superpumper to Snowshoe
- 16 as the Superpumper transaction. Do you understand that?
- 17 A Yes.
- 18 Q If I use that term in future questions you'll
- 19 understand what I mean?
- 20 A I do.
- 21 Q Who else did you talk to regarding the
- 22 Superpumper transaction?
- 23 A Aside from Paul Morabito?
- 24 Q Aside from Paul Morabito.

- 1 A Edward Bayuk and Sam Morabito and Dennis
- 2 Vacco.
- 3 Q Was there anyone else you talked to?
- 4 A Do you mean in -- through the entire history
- 5 of the transaction? Then I would have to include Stan
- 6 Bernstein, Matrix, and Dave D'Arata's office.
- 7 Q Who is Dave D'Arata?
- 8 A D'Arata is the accountant for Snowshoe
- 9 Petroleum.
- 10 Q Starting in 2010 or the first time that you
- 11 worked on the Superpumper transaction, what were your
- 12 tasks?
- 13 A Preparing documents at that point.
- 14 Q Do you recall --
- 15 A So I would -- I wasn't familiar with
- 16 Superpumper. It was a new file. So Superpumper had a
- 17 -- and at the time Consolidated Western Corporation as
- 18 its parent, had had a long history, so familiarizing
- 19 myself with the file, familiarizing myself with the
- 20 history of the shareholders.
- 21 Q Do you recall what documents you drafted?
- 22 A Stock purchase agreement, the merger
- 23 documents that were needed to merge CWC into
- 24 Superpumper, and documents related to the stock purchase

- 1 agreement. I don't know if I can go through the whole
- 2 list off the top of my head. Resolutions, et cetera.
- 3 Yeah, that's from the best of my knowledge what I
- 4 drafted.
- 5 Q Okay. Let me back up a little because I want
- 6 to understand your background in legal work. Where did
- 7 you go to college?
- 8 A Xavier University undergraduate; university
- 9 at Buffalo Law School.
- 10 Q What year did you graduate from University of
- 11 Buffalo?
- 12 A 2006.
- 13 Q What did you do after graduating from law
- 14 school?
- 15 A I immediately started practicing at -- I was
- 16 at -- a law clerk at one law firm during my law school,
- 17 and immediately after graduating I transitioned to a
- 18 pure merger acquisition corporate law firm for two
- 19 years, then went to another law firm for a year and a
- 20 half where I did business law and transactions, and then
- 21 I came to the Lippes firm in 2009 in July."
- 22 Q Page 11, line 9. "And when you started at
- 23 Lippes what were you doing?
- 24 A Large transactions primarily.

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Q Has that changed since 2009 and today?

- 2 A Yes.
- 3 Q How has that changed?
- 4 A Still do large transactions, but I primarily
- 5 work for myself. I have a large book of clients.
- 6 Q Your law license active?
- 7 A Yes.
- 8 Q Have you ever had any complaints against your
- 9 license?
- 10 A No.
- 11 Q Do you have any certifications?
- 12 A No.
- 13 Q Do you consider yourself to specialize in any
- 14 area?
- 15 A A few.
- 16 Q What are those areas?
- 17 A Mergers, acquisitions, franchise, and I have
- 18 a large book of debt collection and debt buyer national
- 19 clients.
- 20 Q Were -- do you recall how the purchase price
- 21 of Paul Morabito's interest in Superpumper was
- 22 determined?
- 23 A The purchase price was a Matrix valuation. I
- 24 think we had rough estimates what the company was worth,

- 1 but we wanted to be assured with a third-party,
- 2 arm's-length valuation, so we engaged Matrix which gave
- 3 us some preliminary numbers. And we went with some
- 4 preliminary numbers to at least draft the stock purchase
- 5 agreement and do the transaction, close the transaction
- 6 with, obviously, the outlier that there would be an
- 7 uptick when the actual valuation was finalized by
- 8 Matrix. And then when we finally got the number, we
- 9 adjusted it with the debt and the risk discounts and the
- 10 current situation at the time with Compass Bank.
- 11 Q Okay. I'm going to hand you what has been
- 12 marked as Exhibit 13."
- 13 Your Honor, that's 236 in the trial binders.
- 14 THE COURT: Thank you.
- 15 BY MR. GILMORE:
- 16 Q "Do you recognize Exhibit 13?
- 17 A I do.
- 18 Q Did you prepare that chart in Exhibit 13?
- 19 A I drafted that chart.
- 20 Q And the chart that I'm referring to is the
- 21 analysis of Superpumper acquisition?
- 22 A Yes.
- 23 Q Okay. The first number, is that the number
- 24 that you received from Matrix?

- 1 A Yes.
- 2 Q Okay. I don't got my copy in front of me.
- 3 The Compass term loan, what does that refer to?
- 4 A The Compass term loan was a -- well, there's
- 5 two loans. And I think that term loan was a mistake
- 6 because I've looked at it since. I think that the
- 7 Compass term loan is supposed to be the line, the
- 8 Compass line, because that's about right, the 1.6 was
- 9 the line.
- The term loan was, I think, a \$3 million loan
- 11 at the time -- that was fully drawn on at the time of
- 12 the acquisition so that's my recollection of that
- 13 number.
- 14 Q Do you know why the company Compass term loan
- 15 is noted separately in that chart?
- 16 A Because it wasn't taken into account by
- 17 Matrix from what I remember, and I don't know why.
- 18 Q You don't recall why it was taken?
- 19 A No, why it wasn't taken into account by
- 20 Matrix.
- 21 Q Okay. On the bottom of the first set of
- 22 numbers there is a risk discount of 35 percent. Do you
- 23 see that?
- 24 A I do.

- 1 Q What does that refer to?
- 2 A It's -- well, a risk discount is a
- 3 normalizing number traditionally used with valuations
- 4 and closely-held companies to come up with, you know,
- 5 what the parties feel the actual value is based on
- 6 outlying risks. You know, there's always some sort of
- 7 risk taken into account, whether it be a minority risk
- 8 or traditional ones.
- 9 At the time, the risk discount was a
- 10 combination of the defaults with a Compass credit
- 11 facilities, the term and the line, there's defaults on
- 12 both. Compass Bank was well aware of the defaults. It
- 13 was also a factor of the present situation with Paul
- 14 Morabito in October.
- 15 Q What do you mean by that?
- 16 A Well, that he had litigation and judgments
- 17 assessed against him, and the fact of buying the
- 18 percentage of the company at the time was a risk
- 19 assessment of, you know, do we want to separate? If we
- 20 separate ourselves from Paul Morabito, there's always
- 21 going to be risk.
- 22 Q I don't entirely understand what you mean by
- 23 that. Could you explain that further?
- 24 A Sure. Because of a judgment assessed against

- 1 Paul and because the company was already in default,
- 2 Paul had drawn on the term loan, right, and money was
- 3 with Paul. We're probably not going to get that back
- 4 because of the litigation. Sam and Edward would likely
- 5 have to capitalize the company in order to make the
- 6 company good on all of its defaults with Compass Bank.
- 7 The guarantees for Compass Bank, there's only one, Paul.
- 8 In order to do this the right way, where Compass would
- 9 put them in good graces, Edward and Sam would have to
- 10 sign on.
- 11 So all of that taken together, because of
- 12 Paul's his litigation, right, the litigation itself was
- 13 a massive default on Compass and the guaranty. So
- 14 Edward and Sam wouldn't have to take on a guaranty.
- The risk was that Compass would pull
- 16 everything, that we wouldn't get the 939 back, and the
- 17 discount was appropriate to the -- to the risk of the
- 18 company failing and the -- because if that credit was
- 19 canceled, the way that the Superpumper operated, it
- 20 collapses, because you've got to have that bridge credit
- 21 facility.
- 22 Q So how did you come up with a 35 percent
- 23 discount rate?
- 24 A Yeah. And from what I recall, the 35 percent

- 1 was a number that we had discussed with different
- 2 accountants, including Matrix on a call. And, you know,
- 3 standard discount in the industry range from 10 -- 10 to
- 4 40 percent, depending on the combination of discounts
- 5 and what they are. And at the time, the 35 percent was,
- 6 I think, a group discussion in what everybody felt was
- 7 fair. And I think it lined up with what we felt Edward
- 8 and Sam were out because of the bank defaults.
- 9 Q What do you mean that they were out?
- 10 A Well, you know, Paul took out 939. You know,
- 11 if you lost the line of credit, we'd lose about 1.5 to
- 12 \$2 million. It was a big, big risk. If we lose that,
- 13 we lose the business, unless we get another bank. And
- 14 the likelihood of getting another bank after that is not
- 15 good. I mean, it was a very big risk. And then if we
- 16 do default because we lose the line, Edward and Sam are
- 17 now personally guaranteed on all of those leases, which
- 18 is huge -- huge, huge number.
- 19 Q Who was involved in the discussions to come
- 20 up with 35 percent discount?
- 21 A I don't know. I can't tell you with
- 22 certainty, but I can say that everybody that I
- 23 mentioned, including Edward, Sam, Paul, I think, but I'm
- 24 not certain, D'Arata's office, I'm pretty sure Matrix

- 1 and the point person from Matrix. And I can't recall
- 2 his name right now.
- 3 Q Was that Spencer Cavalier?
- 4 A Yeah. I think he was the one that I think
- 5 signed the letter for the appraisal. He was either
- 6 involved or whoever was working with him at the time was
- 7 on the call.
- 8 Q What about Bernstein?
- 9 A Stan would have been on calls, but I don't
- 10 think he was. I don't think that he -- this was his
- 11 area of expertise. I don't think he really weighed in
- 12 on that one, but I would imagine he was involved with at
- 13 least calls on it.
- 14 Q Was there any written communication that went
- 15 back between parties regarding --
- 16 A Not that I recall.
- 17 Q Just let me finish -- regarding the discount
- 18 rate?
- 19 A Not that I recall.
- 20 Q Was there any sort of formula used to
- 21 determine that 35 percent?
- 22 A No.
- 23 Q So if I understand it, it was people with
- 24 experience saying, based on what we've seen, we think 35

- 1 percent is fair?
- 2 A Yes.
- 3 Q Was there any negotiation about that rate?
- 4 A From what I remember, yes. I think Paul had
- 5 started with a 20 percent number and we had started with
- 6 a 40 percent number. And then when in October we found
- 7 out more about the defaults. It held at 35 percent.
- 8 Q When you say 'we started with a 40 percent'
- 9 were you talking --
- 10 A Snowshoe.
- 11 Q Are you talking about Snowshoe?
- 12 A Yes.
- 13 Q So did you represent Paul Morabito in this
- 14 matter?
- 15 A We represented Snowshoe Petroleum in the
- 16 matter and drafted the purchase agreement for Snowshoe.
- 17 Q Did you represent Superpumper?
- 18 A It was a shareholder to shareholder sale, so
- 19 no.
- 20 Q Do you know if there were any other counsel
- 21 involved -- outside of the Lippes law firm, involved in
- 22 this Superpumper transaction?
- 23 A There was not, from what I recall. I can't
- 24 remember if Paul's California counsel at the time was

- 1 involved. I can't remember.
- 2 Q Do you know who his California counsel was?
- 3 A I can't remember his name.
- 4 Q Was it Mark Lehman?
- 5 A Mark Lehman was an attorney, yeah. He was
- 6 counsel with Paul, yeah. I can't remember if he was
- 7 involved, but I know he was active in representation at
- 8 the time for Paul."
- 9 Whereupon, Exhibit 35 to deposition was
- 10 marked.
- 11 Your Honor, that was the First Amended
- 12 Complaint which I believe is the operative pleading in
- 13 this case.
- 14 THE COURT: Okay.
- 15 BY MR. GILMORE:
- 16 Q "Mr. Lovelace, you've been handed what's been
- 17 marked as Exhibit 35. I apologize. I can't find my
- 18 copy. It's a copy of the Amended Complaint. Can you
- 19 turn to paragraph 30?
- 20 Under paragraph 30 there are allegations
- 21 regarding Paul Morabito's interests in -- or Paul
- 22 Morabito's 80 percent interest in Superpumper. I
- 23 believe it's under H, I, J and K.
- 24 A Okay.

Q Do you see that?

2 A I do.

1

- 3 Q Do you see a reference to the stock basis of
- 4 Morabito's interest?
- 5 A Yes, in I.
- 6 Q What is that reference?
- 7 A It's the sentence that says, his stock basis
- 8 in the company 2009 under his tax return.
- 9 Q What is the value it gives it?
- 10 A \$5,588,661.
- 11 Q Did you have any involvement with coming up
- 12 with that stock basis?
- 13 A No.
- 14 Q Did you take that stock basis into account at
- 15 the time of the Superpumper transaction?
- 16 A Of course not.
- 17 Q Okay. What is -- how would that relate to
- 18 the sale of his -- of Mr. Morabito's equity interest in
- 19 Superpumper?
- 20 A It wouldn't.
- 21 Q Okay. Why do you say that it wouldn't?
- 22 A Because the stock basis doesn't have anything
- 23 to do with the value of stock in selling the company.
- 24 It -- it only has effect for tax purposes and to

- 1 identify a capital account for the stockholder.
- 2 If the stockholder put 5.5 million into a
- 3 company and then the following year it tanked because
- 4 the company, the business failed, the product wasn't
- 5 wanted anymore, the company is still not worth 5.5
- 6 million. It's only a tax basis.
- 7 Q Okay. Did you have any involvement in
- 8 drafting the notes for the Superpumper transaction?
- 9 A Yes.
- 10 Q And by notes, I refer to the note in the
- 11 Snowshoe or -- I'm sorry -- the note from Paul -- I'm
- 12 sorry. The note from Snowshoe to Paul Morabito.
- 13 A Yes.
- 14 Q Did you draft that?
- 15 A Yes.
- 16 Q Did you draft -- let me get the exhibit.
- 17 I've handed you what's been marked at Exhibit 14.
- 18 A Yes."
- 19 MR. GILMORE: Your Honor, I believe Exhibit 14
- 20 is Exhibit 103 through 105 of the trial binders.
- 21 THE COURT: Okay.
- 22 BY MR. GILMORE:
- 23 Q "Could you look through Exhibit 14 and tell
- 24 me what it is?

- 1 A Okay. The \$1.4 million note was the note
- 2 drafted following the final Matrix valuation to cover
- 3 the increase in value that Matrix determined above the
- 4 amount paid.
- 5 Q Okay. So is it fair to say that the cash
- 6 price of the purchase was initially based on the initial
- 7 valuation for Matrix and anything about that was
- 8 reflected in the note?
- 9 A Yes.
- 10 Q Okay.
- 11 A And I think the cash consideration was what
- 12 at the time, you know, Sam and Edward were willing to
- 13 put forward until this -- the valuation was final.
- 14 The -- let me go in order here -- assignment
- 15 agreement was entered into by Paul, Superpumper and
- 16 Snowshoe Petroleum as a function to offset amounts due
- 17 in owing between the parties in an effort to simplify
- 18 payments, so instead of having three or four payments
- 19 ongoing there would be less amount. So the successor
- 20 notes -- the two successor notes were a simplification
- 21 of what was due and outstanding.
- 22 Q And those are the two successor notes that
- 23 are included in Exhibit 14?
- 24 A Yes. One is the 493 roughly between Snowshoe

- 1 and Paul and the other 939 from Snowshoe to
- 2 Superpumper."
- 3 MR. GILMORE: That is the end of the Lovelace
- 4 deposition transcript. The next will be Spencer
- 5 Cavalier.
- 6 THE COURT: You didn't open and publish
- 7 Lovelace.
- 8 MR. GILMORE: Probably did not.
- 9 COURT CLERK: And I'm also going to need
- 10 Cavalier.
- 11 MR. GILMORE: I have mine. Might as well do
- 12 them all at once. This is Michael Sewitz. This is
- 13 Spencer Cavalier. I believe Christian Lovelace is in
- 14 possession of the plaintiffs.
- 15 COURT CLERK: As soon as it's provided to me I
- 16 will open and publish Christian Lovelace's deposition.
- 17 I'm not sure of the date of that. I'm opening and
- 18 publishing Spencer Cavalier's deposition that was dated
- 19 -- sorry. I can't see the date again -- June 19th. And
- 20 I am opening and publishing the deposition of Michael
- 21 Sewitz taken March 22nd, 2016.
- 22 MR. GILMORE: Should we proceed?
- THE COURT: Let's find Lovelace's deposition.
- 24 Did you find that? Before we forget.

- 1 MS. PILATOWICZ: Here it is.
- 2 COURT CLERK: Thank you. The date of
- 3 Lovelace's is October 21st, 2015.
- 4 THE COURT: Now, you are going to move forward
- 5 with Spencer Cavalier?
- 6 MR. GILMORE: Right.
- 7 THE COURT: Okay. Thank you.
- 8 MR. GILMORE: Mr. Savoy, I am going to start
- 9 with Spencer Cavalier dated June 19, 2015, commencing at
- 10 1:12 p.m. Do you have that transcript in front of you?
- 11 MR. SAVOY: I do.
- 12 EXAMINATION
- 13 BY MR. GILMORE:
- 14 Q Please turn to page 5, line 14. "Mr.
- 15 Cavalier, my name is Frank Gilmore, and I am from the
- 16 Reno firm of Robison, Belaustegui, Sharp & Lowe, and I
- 17 represent all of the Defendants in the action that has
- 18 brought us here today. Do you understand that?
- 19 A Yes.
- 20 Q Have you and I ever spoken prior to your
- 21 arrival in this room today?
- 22 A No.
- 23 Q Okay. Would you please state your name and
- 24 spell your last name for the record?

- 1 A Spencer Paul Cavalier, C-A-V-A-L-I-E-R.
- 2 Q Mr. Cavalier, where are you currently
- 3 employed?
- 4 A Matrix Capital Markets Group.
- 5 Q And how long have you been so employed?
- 6 A Since 1999 or '98. Late '90's. Sorry. '99
- 7 or '98. I can't give you the exact date, but...
- 8 Q That's fine. Will you please give us the
- 9 benefit of your educational and professional background?
- 10 A I have a Bachelor's in Administration and
- 11 Business from West Virginia University. I have a
- 12 Masters of -- an MBA from Baylor University. I'm a
- 13 Chartered Financial Analyst. I hold that designation.
- 14 And I'm a senior -- Accredited Senior
- 15 Appraiser with the American Society of Appraisers.
- 16 Q Other than any certification or professional
- 17 trade license that you've already mentioned, do you hold
- 18 any others?
- 19 A I do have a Series 7, Series 63. I'm
- 20 registered rep through FINRA.
- 21 Q Okay. Any others?
- 22 A Not that I recall.
- 23 Q Okay. How long have you -- what would you
- 24 consider to be your specialty?

- 1 A Investment in banking focused on mergers and
- 2 acquisitions.
- 3 Q Okay. And how long have you been employed or
- 4 have you considered to have a expertise in that field?
- 5 A Since I joined Matrix.
- 6 Q About 1999 or so?
- 7 A Yes.
- 8 Q Okay. And has that been you primary focus at
- 9 Matrix, is this expertise that you've explained?
- 10 A Correct."
- 11 Q Please turn to page 10, line 5. "Okay. This
- 12 is a Deposition Notice of what's called a 30(b)(6) video
- 13 conference deposition of Matrix Capital Markets, Inc.
- 14 Do you understand that?
- 15 A Yes.
- 16 Q Essentially, Mr. Cavalier, this is requesting
- 17 that Matrix Capital provide somebody who is most
- 18 knowledgeable as to the contents identified on page 2
- 19 which are, and I'll read them in order: 1, the
- 20 company's engagement by or on behalf of Superpumper,
- 21 Inc., in 2010.
- Number 2, the analysis requested and
- 23 performed. And number 3, the result and report which
- 24 provided a valuation of 100 percent of the common equity

- 1 in Superpumper, Inc.
- 2 Do you see that?
- 3 A Yes.
- 4 Q Do you believe that you are the person most
- 5 knowledgeable from Capital Matrix -- from Matrix Capital
- 6 Market Group with respect to these three?
- 7 A Yes.
- 8 Q Thank you. And today you're appearing
- 9 pursuant to the subpoena that you received, correct?
- 10 A Yes."
- 11 Q Please turn to page 12, line 6. "What, if
- 12 anything, did you do to prepare for today's deposition?
- 13 A Not much because I really didn't understand
- 14 the purpose.
- 15 Q Okay.
- 16 A But I'm familiar with the report. I read the
- 17 report.
- 18 Q Do you know anything -- strike that.
- 19 What details do you know, if any, about the
- 20 dispute between the parties that has led to your
- 21 deposition?
- 22 A None.
- 23 Q Okay. Nobody's explained to you who
- 24 represents whom or what their various positions are in

- 1 any litigation; is that correct?
- 2 A The only thing I gathered from these
- 3 documents and a brief overview from Barry.
- 4 Q Okay.
- 5 A No details beyond that.
- 6 Q Could you tell me as verbatim as you can
- 7 remember what Mr. Breslow told you when he contacted you
- 8 the first time?
- 9 A He said there had been a -- there's a dispute
- 10 over the transfer of some stock post the valuation
- 11 assignment we had done. That was it. I mean, I don't
- 12 know when it occurred or we didn't -- he was very
- 13 succinct.
- 14 Q Okay. Has anybody prior to today attempted
- 15 to influence your testimony in any way?
- 16 A No.
- 17 Q Has anybody prior to today attempted to
- 18 influence your valuation report that came from Matrix
- 19 Capital on or about August 31, 2010?
- 20 A No.
- 21 Q Okay. In front of you I've got Exhibit
- 22 Number 3. Back up. One more question.
- 23 Have you reviewed any Pleadings or papers
- 24 filed whatsoever in the litigation that brings us here

- 1 today?
- 2 A No. The only thing I reviewed is what's been
- 3 -- was given to me.
- 4 Q Okay. You've not read the Complaint,
- 5 correct?
- 6 A No.
- 7 Q You've not read any of the Motions filed or
- 8 anything like that. Correct?
- 9 A No.
- 10 Q Okay. Let's go ahead and look at Exhibit 3."
- 11 MR. GILMORE: Your Honor, I've got that
- 12 identified as Exhibit 235 in the trial binders.
- 13 THE COURT: Counsel, you agree?
- 14 MS. PILATOWICZ: Yes, agree.
- 15 THE COURT: Okay. Exhibit 235. Thank you.
- 16 BY MR. GILMORE:
- 17 Q "Is this a document that you've seen before?
- 18 A Yes.
- 19 Q Okay. And please identify it.
- 20 A This is the valuation report we did for the
- 21 client in 2010.
- 22 Q Okay. And who was the client?
- 23 A Let me double-check. I want to make sure it
- 24 wasn't Dennis.

- 1 Q Sure.
- 2 A I'm pretty sure it was Superpumper, but I
- 3 want to make sure so I'll double-check. Yes,
- 4 Superpumper, Inc.
- 5 Q How was it that you came to be tasked with
- 6 preparing a valuation for Superpumper, Inc.?
- 7 A As I recall, we received a phone call from
- 8 Dennis Vacco and asked that we would -- would we prepare
- 9 a valuation of the common equity of the company. And we
- 10 agreed to do that, and we did it.
- 11 Q Thank you. Did Mr. Vacco tell you why he
- 12 needed it?
- 13 A He said that they had to do corporate
- 14 planning. There was some -- maybe some shareholder
- 15 gifting or transfers that may happen in the future but
- 16 it was just to be an equity valuation.
- 17 Q Okay. Did Mr. Vacco indicate or insinuate in
- 18 any way as to what he preferred the potential result of
- 19 the valuation would be?
- 20 A No.
- 21 Q No?
- 22 A No.
- 23 Q Okay. Did he indicate to you or insinuate to
- 24 you in any way whether he required a high evaluation or

- 1 low valuation?
- 2 A No.
- 3 Q Did he tell you anything whatsoever in that
- 4 regard?
- 5 A No.
- 6 Q Did Mr. Vacco or anybody from his office
- 7 attempt at any point to influence the methodologies or
- 8 analysis that went into this valuation --
- 9 A No.
- 10 Q -- report?
- 11 A No.
- 12 Q Okay. Same questions with regard to
- 13 Superpumper.
- 14 At any time prior to the final valuation as
- 15 shown in Exhibit 3, did anybody from Superpumper ever
- 16 attempt to influence your opinion as to the value of
- 17 Superpumper?
- 18 A No.
- 19 Q Did anyone at Superpumper ever tell you what
- 20 they anticipated or what they expected with respect to
- 21 your report?
- 22 A No.
- 23 Q Okay. At any time has anyone offered to pay
- 24 you for your testimony today?

- 1 A No.
- 2 Q Has anyone attempted to influence your
- 3 testimony in any way prior to today?
- 4 A No.
- 5 Q Okay. Did you at any point prior to
- 6 preparing the valuation here have conversations or
- 7 communications with any representatives of Superpumper?
- 8 A Yes.
- 9 Q And do you recall the names of the people you
- 10 would have worked with?
- 11 A Don Whitehead.
- 12 Q And Mr. Whitehead --
- 13 A CFO.
- 14 Q Okay. Mr. Whitehead was the CFO at the time?
- 15 A Yes.
- 16 Q Okay. And what type of communications would
- 17 you have had with him?
- 18 A About financial requests. You know,
- 19 operations about how the company works. General, you
- 20 know, typical valuation questions.
- 21 Q Okay. In your experience in providing this
- 22 type of a report, was there anything in your
- 23 communication with Mr. Whitehead that you considered to
- 24 be unusual?

Page 273 A No.

- 2 Q Pretty standard?
- 3 A Yes.

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- 4 Q Did Mr. Whitehead at any point make any
- 5 insinuations or statements to you that made you believe
- 6 that this was anything other than a standard valuation
- 7 that you had performed?
- 8 A No.
- 9 Q Prior to performing the Superpumper
- 10 valuation, how many valuations of this type have you
- 11 prepared in your career?
- 12 A I have no idea. Many. Many.
- 13 Q More than 20?
- 14 A Oh, yeah.
- 15 Q More than 50?
- 16 A Yes.
- 17 Q Okay. And would that be reports in which you
- 18 were either the lead evaluator or you were personally
- 19 involved in it in some degree?
- 20 A Both.
- 21 Q Okay. Would you say it could go more than
- 22 100?
- 23 A I have to ask a question. I mean, I
- 24 specialize in these types of companies and lots of times

- 1 we don't do formal reports.
- 2 Q Okay.
- 3 A I've valued hundreds of them.
- 4 Q Fair enough.
- 5 A Okay. So...
- 6 Q What are the scenarios whereby you would
- 7 prepare a formal report as opposed to giving an informal
- 8 report to the client?
- 9 A Um, sometimes they call -- clients call and
- 10 they want a -- some type of report, some type of a
- 11 letter. They may not be selling at that time. They
- 12 just want a -- for corporate planning purpose or other
- 13 estate planning purposes, things like that, they would
- 14 want a report."
- 15 Q Page 20, line 13. "Do you recall how much
- 16 Matrix Capital received from Superpumper in exchange for
- 17 preparation of this report?
- 18 A \$40,000.
- 19 Q Okay. Was that, in your estimation, typical
- 20 of a report like this?
- 21 A Yes.
- 22 Q Okay. Did you know Mr. Dennis Vacco prior to
- 23 him contacting you about this valuation?
- 24 A Did not know of -- I knew of him, but I

- 1 didn't know him.
- 2 Q And how -- sorry.
- 3 A Just he was in pol -- I knew his name through
- 4 politics, but I didn't know him as an in -- personally.
- 5 Q Okay. And you had never worked with him
- 6 professionally prior to him contacting you on the
- 7 Superpumper matter; is that right?
- 8 A Never have.
- 9 Q Okay. How about since?
- 10 A I haven't spoken with -- I haven't spoken
- 11 with him since.
- 12 Q Okay. Let's turn to page 2.
- 13 A I just emailed him when I got -- was
- 14 contacted by your office. I didn't know what was
- 15 happening. So I said should I be speaking with this
- 16 firm?
- 17 Q Okay. In any communications with Mr. Vacco
- 18 subsequent to October, 2010, have you discussed any of
- 19 the contact of this valuation?
- 20 A No.
- 21 Q Other than the fact that you had made him
- 22 aware you were going to be testifying?
- 23 A No.
- 24 Q Okay. If you please turn the page, there's a

- 1 correspondence here.
- 2 A Um-hum."
- 3 THE COURT: Let me ask you to stop for just a
- 4 second.
- 5 MR. GILMORE: Sure.
- 6 THE COURT: Thank you. You may proceed.
- 7 BY MR. GILMORE:
- 8 Q Continuing on page 21, line 22. "Okay. If
- 9 you please turn the page, there's a correspondence
- 10 here--
- 11 A Uh-hum.
- 12 Q -- addressed to Superpumper, Inc. in care of
- 13 Dennis Vacco in Buffalo indicated October 13, 2010.
- 14 Do you see that?
- 15 A Yes.
- 16 Q Is this a document you prepared?
- 17 A Yes.
- 18 Q And what is this letter, generally speaking?
- 19 A It's just an overview letter that lays out
- 20 the final results of the valuation, the as-of date, the
- 21 standard of value, our limitations, which are referenced
- 22 later in the report. And it gives a value.
- 23 Q Okay. Prior to today, in anticipation of
- 24 this deposition did you review this letter?

- 1 A I read this. Yeah, this -- yeah.
- 2 Q And as you sit here today was this letter
- 3 accurate as of October 13, 2010?
- 4 A Yes.
- 5 Q Okay. And do you believe it to be accurate
- 6 today in terms of what you were requested to do by
- 7 Superpumper at the time?
- 8 A Yes.
- 9 Q Okay. If we look at the first paragraph, it
- 10 indicates that Superpumper had requested a valuation to
- 11 determine the fair market value of 100 percent of the
- 12 common equity in Superpumper, Inc., on a controlling
- 13 marketable basis as of August 31st, 2010. Do you see
- 14 that?
- 15 A Yes.
- 16 Q Is that what you endeavored to do with
- 17 Matrix?
- 18 A Yes.
- 19 Q Okay. If you see at the bottom of the page
- 20 it indicates, this letter, that evaluation has the
- 21 following qualities. And then it lists 1, 2, 3 and 4.
- 22 Below that in the following paragraph on page 2 you
- 23 said: For our valuation we used standard valuation
- 24 approaches and methodologies. Do you see that?

- 1 A Uh-huh.
- 2 Q Is that accurate?
- 3 A Yes.
- 4 Q Okay. At the conclusion of that paragraph,
- 5 middle of the page, the last sentence says The
- 6 conclusion of value given is based on information
- 7 provided in part by the management of Superpumper.
- 8 Was that information provided you to by Mr.
- 9 Whitehead?
- 10 A Yes.
- 11 Q Did Superpumper fail to provide you anything
- 12 that you believed you needed in order to prepare the
- 13 valuation that you were asked to prepare?
- 14 A Not that I recall.
- 15 Q Okay. The next paragraph explains what I was
- 16 trying to explain earlier.
- 17 A Okay.
- 18 Q This report is a restricted-use report. And
- 19 it is an abridged version of the information would be
- 20 provided in a detailed valuation report.
- 21 Do you see that?
- 22 A Yes.
- 23 Q Do you anticipate, Mr. Cavalier, that had the
- 24 clients requested a detailed valuation report, the

- 1 ultimate assessment of value would have been the same?
- 2 A Yes.
- 3 Q Okay. The next paragraph, you indicate that
- 4 the fair market value of 100 percent of the common
- 5 equity in Superpumper on a controlling marketable basis
- 6 as of August 31, 2010 was \$6,484,514; is that correct?
- 7 A Yes.
- 8 Q Okay. The next paragraph, second line from
- 9 the bottom, you indicate that 'neither Matrix Capital
- 10 Markets Group, Inc. nor the individuals involved in
- 11 preparing this evaluation has any present or
- 12 contemplated future interest in Superpumper, Inc. or any
- 13 other interests that might tend to prevent making a fair
- 14 and unbiased valuation.
- 15 Do you see that?
- 16 A Yes.
- 17 Q Is that accurate?
- 18 A Yes.
- 19 Q Do you believe that this valuation you
- 20 prepared for Superpumper was indeed a fair and unbiased
- 21 valuation?
- 22 A Yes.
- 23 Q Okay. Not subject to any influence by the
- 24 client or by the client's counsel?

- 1 A Correct.
- 2 Q Okay. Couple more things. If you would,
- 3 turn the page then. Following the letter we have a
- 4 Table of Contents of the report.
- 5 Do you see that?
- 6 A Um-hum.
- 7 Q And then we have Introduction and Background.
- 8 A Okay.
- 9 Q Much of which was covered in your
- 10 correspondence, correct?
- 11 A Correct.
- 12 Q I'd like to look at just a couple of things
- 13 quick. On page 2, Paragraph B, Approaches and Methods
- 14 Considered, do you see that?
- 15 A Yes.
- 16 Q The paragraph says Three approaches and
- 17 several methods are available for valuing closely held
- 18 corporate interests in accordance with generally
- 19 accepted valuation principles.
- The three generally accepted approaches are:
- 21 1, the Income Approach; 2, the market approach; and 3,
- 22 the Cost or Asset-Based Approach.
- 23 Do you see that?
- 24 A Yes.

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Q Did you utilize your experience and expertise

- 2 in evaluating all three of these approaches in
- 3 determining a valuation of Superpumper?
- 4 A Yes.

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- 5 Q Okay. On page 9 -- excuse me, page 9 of the
- 6 report is essentially a qualification of the preparer,
- 7 report preparers.
- 8 Do you see that?
- 9 A Yes.
- 10 Q Spencer P. Cavalier. That's you --
- 11 A Right.
- 12 Q -- correct?
- 13 A Uh-hum.
- 14 Q This little bit of a CV, if you will, was
- 15 this current as of the time you prepared the report?
- 16 A Yes.
- 17 Q Okay. Is there anything that you left out of
- 18 this background that would have provided additional
- 19 information to the report reviewer as to your
- 20 qualifications?
- 21 A I don't think so.
- 22 Q Okay. So it was complete and accurate?
- 23 A Yes.
- 24 Q Okay. That may be it. Let me look at my

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- 1 notes here.
- 2 Since this report was prepared in October,
- 3 2010, have you had any conversations with any persons or
- 4 reviewed any materials or updated approaches or
- 5 methodologies which suggest that the valuation
- 6 methodology you used for this Superpumper report is no
- 7 longer accurate?
- 8 A No."
- 9 MR. GILMORE: Please turn to page 40, line 22.
- 10 Are you there?
- 11 MR. SAVOY: I am.
- 12 BY MR. GILMORE:
- 13 Q "Okay. And what capitalization rate did you
- 14 use in the capitalization method you did use?
- 15 A The weighted average cost of capital? Is
- 16 that what you're asking what we used?
- 17 Q Yes.
- 18 A Hold on just a second. 14.26 percent.
- 19 Q And why did you use that rate? Or how did
- 20 you come to that rate, I guess, is probably the best --
- 21 A On Exhibit 8 of the exhibits there's a
- 22 build-up approach. If you can look at that. Okay. So
- 23 at the top part there is a bold line in the middle.
- 24 Q Uh-hum.

- 1 A The top part as we use adjusted asset capital
- 2 pricing model where we build up using the risk-free
- 3 rate, plus this is the lbbotson data, the market risk
- 4 premium and what we call a small company risk premium.
- 5 That's also an Ibbotson report. And then we add to that
- 6 specific company risks.
- 7 So you can -- this is, you know, factors that
- 8 are a little bit subjective, but you add them to build
- 9 up to what we -- you deem to be down below. You add
- 10 those up to be an equity, a discount rate of 25.7
- 11 percent, okay.
- 12 And then you take a growth weighted rate for
- 13 any potential growth of cash flow, and you come to 24.71
- 14 percent prior year discount rate.
- 15 Using that discount rate, you come down -- we
- 16 just rounded to 25, five. You go down beneath the bold
- 17 line.
- We're trying to figure -- what we did here is
- 19 we make assumption if somebody were to buy the company,
- 20 what would be their -- what would be the capitalization
- 21 of the company buying them, what's normal capitalization
- 22 in the market at that time in the period of the market.
- So you take into account the return, the 25
- 24 percent on the equity, and the cost of the debt that

- 1 somebody could potentially have to buy or refinance the
- 2 company.
- 3 You blend those together. We did a 50/50
- 4 blend here. And then we came to a weighted average cost
- 5 of capital of the 14.26 percent."
- 6 THE COURT: I'm going to stop you there. What
- 7 is Exhibit 8?
- 8 MS. PILATOWICZ: It was 2009.
- 9 MR. GILMORE: 150.
- 10 MS. PILATOWICZ: 2009 is 14.
- 11 THE COURT: We're talking about Exhibit 8
- 12 that's referenced on page 41, line 6.
- 13 MR. GILMORE: Correct.
- 14 THE COURT: In the deposition.
- 15 MS. PILATOWICZ: Yes.
- 16 MR. GILMORE: Exhibit 114?
- 17 MS. PILATOWICZ: I think was Exhibit 8 to his
- 18 report.
- 19 MR. GILMORE: Oh, okay.
- THE COURT: So you think it's Exhibit 8 to his
- 21 report. And what is his report filed under?
- MR. GILMORE: It was 223, I believe.
- 23 THE COURT: Mr. Cavalier's report.
- MR. GILMORE: 235. Is that not the case?

- 1 MS. PILATOWICZ: 235, yes.
- 2 THE COURT: Okay. So we said earlier in this
- 3 deposition that Exhibit 3 was 235.
- 4 MR. GILMORE: Correct.
- 5 THE COURT: So it's 235 in its entirety.
- 6 Correct?
- 7 MR. GILMORE: Correct.
- 8 THE COURT: And Exhibit 8 is just an exhibit
- 9 to 235.
- 10 MR. GILMORE: I believe that's accurate.
- 11 THE COURT: Okay.
- 12 MR. GILMORE: He has a number of exhibits
- 13 attached to his report.
- 14 THE COURT: Thank you.
- 15 BY MR. GILMORE:
- 16 Q I'm continuing on page 42, line 15. "Okay.
- 17 So If I'm reading this correctly, when getting to the
- 18 capitalization rate, you took into account the
- 19 volatility of supply and wholesale price of fuel?
- 20 A Uh-hum.
- 21 Q And you took into account the risk of
- 22 declining motor fuels, motor fuels volumes?
- 23 A Yes.
- 24 Q And you took into account the risk of

- 1 concentration of geographical region?
- 2 A Yes.
- 3 Q And you took into account the unknown risk
- 4 related to unknown environmental remediation?
- 5 A Correct.
- 6 Q And you took into account the potential
- 7 threat of new competitor?
- 8 A Yes.
- 9 Q And you took into account credit card fee --
- 10 the risk of credit card fees?
- 11 A Yes.
- 12 Q And you took into account the risk of labor
- 13 turnover?
- 14 A Yes.
- 15 Q And you took into account the risk of
- 16 alternative fuels?
- 17 A Correct."
- 18 MR. GILMORE: Page 46, line 15. Your Honor, I
- 19 believe the reference to Exhibit 4, 14 is also an
- 20 attached exhibit to Mr. Cavalier's written report.
- 21 THE COURT: Which one? Is it Exhibit --
- 22 MR. GILMORE: 235.
- 23 THE COURT: It's Exhibit 235, but is the
- 24 attachment marked 14 or 4?

- 1 MR. GILMORE: Well, I think it's 14 of 14, 4
- 2 of 14. So If you look at --
- 3 THE COURT: Would that be page 4 of 14?
- 4 MR. GILMORE: He has a schedule of attached
- 5 exhibits to his report.
- 6 THE COURT: Okay.
- 7 MR. GILMORE: 1 of 14, 2 of 14, 3 of 14, so.
- 8 THE COURT: So we just looked at 8, 14 of 14?
- 9 MR. GILMORE: Yes.
- 10 THE COURT: All right. Thank you.
- 11 BY MR. GILMORE:
- 12 Q Line 15. "Let's look at the first -- it's
- 13 Exhibit 4 of 14. It's called Reconciliation of
- 14 Valuation Approaches. Can you tell me how you determine
- 15 the weight of each approach?
- 16 A Well, it is subjective, but we determine them
- 17 based on what we think is the most relevant to the
- 18 valuation under circumstances.
- 19 So I can walk down these. You know, I can't
- 20 remember exactly why we weighted them a certain way, but
- 21 the normalization of single period, historical cash
- 22 flow, the first one, we thought that was most
- 23 representative of -- that's the result they have been
- 24 having.

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- 1 So gave them -- we gave that one a 50 percent
- 2 -- I'm sorry. That's normalized single period cash
- 3 flow.
- 4 This is what management thought -- this is the
- 5 farthest column on Exhibit 5 that you were asking about.
- 6 And so this is what management's viewpoint of the future
- 7 economic cash flow would be. This is what they thought.
- 8 Q And I'm sorry. When you say this is what
- 9 management thought, are you talking about the management
- 10 of Superpumper or --
- 11 A Superpumper.
- 12 Q Okay.
- 13 A Superpumper, yes.
- 14 Q Okay.
- 15 A So we weighted that more than the next one,
- 16 which was the Adjusted Historical Cash Flow Method. We
- 17 felt that if that's what management believes the trend
- 18 is going to be for the assets in place, then we should
- 19 give that one more weight. So those are top two.
- 20 Q So -- I'm sorry to interrupt you.
- The weights for both of the income approaches
- 22 were used -- were determined based, in part, on
- 23 discussion with what management felt the future to be?
- 24 A Correct.

- 1 Q Okay.
- 2 A Uh-hum. Right. Down to the Guideline Public
- 3 Company Method. We thought that those two, the two
- 4 guidelines companies were -- are a lot bigger. They
- 5 were a lot different. A lot of them -- both of them
- 6 hold -- held fee simple real estate. They actually
- 7 owned property in addition to having leases.
- 8 They also did different things than
- 9 Superpumper. They did -- they held -- they also
- 10 wholesale fuel. So we didn't put a lot of weight, as
- 11 much weight on that Guideline Company Approach.
- 12 On the Adjusted Balance Sheet Method, we
- 13 looked at every -- the performance of every store and,
- 14 you know, individually valued each store in terms of
- 15 based on empirical data we had, based on what we thought
- 16 they would -- a range that would be valued in the market
- 17 and.
- And that's where we -- how we adjusted the
- 19 balance sheet to market as you saw on the Cost Approach.
- 20 And so we had more confidence in that approach and we
- 21 weighted that more."
- 22 Q Page 50, line 2. "Let's look at what's
- 23 marked -- well, it's not marked. It's Exhibit 7 of 14
- 24 in Exhibit 1.

- 1 A Okay.
- 2 Q I'm looking under Current Liabilities,
- 3 there's listed Accounts Payable. Do you know what's
- 4 included in those accounts payable?
- 5 A I'm sure it's just money they owe the
- 6 vendors.
- 7 Q But this was information that was provided to
- 8 you by management as to what their accounts payable
- 9 were?
- 10 A We don't go into the general ledger and look
- 11 at specific who -- they owe the trash people, they owe
- 12 -- but that's what that typically is. We just --
- 13 Q But this is the information that --
- 14 A Yeah.
- 15 Q -- management provided?
- 16 A This balance sheet was provided by
- 17 management, correct.
- 18 Q So same with Accrued Liabilities, that would
- 19 have been the information that --
- 20 A Yes.
- 21 Q -- management provided you?
- 22 A Yes.
- 23 Q And the line of credit, that would also be
- 24 information management provided to you as to what --

- 1 A Yes.
- 2 Q -- they believe was owed?
- 3 A Um-hum.
- 4 Q Is it fair to say that you would expect a
- 5 purchaser to purchase the company around this time at
- 6 the value you put in the report?
- 7 A The equity of the company?
- 8 Q Yes, the equity.
- 9 A It would depend. Because -- if it -- I mean,
- 10 if the company was going to stay the same with a cer --
- 11 with everybody there and expense structure they had,
- 12 yeah, I would think this would be in the range.
- 13 Q Okay.
- 14 A Yes."
- 15 Q Page 55, line 19. "Okay. Since you prepared
- 16 the report for Superpumper in 2010, have they engaged
- 17 you for any purpose?
- 18 A No.
- 19 Q Okay. Thank you. Business Valuation
- 20 Agreement with" -- I'm sorry. I think that's you,
- 21 line--
- 22 A Yeah.
- 23 Q -- 24?
- 24 A "Business Valuation Agreement with

- 1 Superpumper, Exhibit 10.
- 2 THE COURT: Is that again Exhibit 235?
- 3 MR. GILMORE: No, I believe that that is trial
- 4 binder Exhibit 90 which is the major retention agreement
- 5 we reviewed previously.
- 6 BY MR. GILMORE:
- 7 Q "Okay. Now, Exhibit 10 indicates the total
- 8 fee that was paid to Matrix of \$40,000. Correct?
- 9 A Correct.
- 10 Q Was this be typical, above market, or below
- 11 market?
- 12 A Typical.
- 13 Q Okay. Exhibit 4 is information about the
- 14 leases for each of the sites." I read yours.
- MR. SAVOY: I was wondering.
- 16 MR. GILMORE: Sorry.
- 17 A Exhibit --
- 18 THE COURT: You guys are losing me.
- 19 MR. GILMORE: Me, too.
- MR. SAVOY: That wasn't me.
- 21 THE COURT: So we are at?
- 22 MR. GILMORE: Question 7 --
- THE COURT: Line 7, question on page 56?
- 24 MR. GILMORE: Correct.

- 1 BY MR. GILMORE:
- 2 Q "Okay.
- 3 A Exhibit 4 is information about the leases for
- 4 each of the sites."
- 5 THE COURT: I'm going to ask you Exhibit 4,
- 6 290?
- 7 MR. GILMORE: This would the Exhibit 4 to the
- 8 Matrix report.
- 9 THE COURT: Which was 90?
- 10 MR. GILMORE: Which is 235.
- 11 THE COURT: Okay. I see. Yes. Okay.
- 12 MS. PILATOWICZ: I don't think that is
- 13 correct. Exhibit 4 on the report is the reconciliation
- 14 valuation report. I think this was a valuation analysis
- 15 that he provided.
- MR. GILMORE: Yeah, but it's the back-up for
- 17 his. It's the same exhibit.
- MS. PILATOWICZ: Right. But that wasn't an
- 19 exhibit to the report, that was the exhibit to the
- 20 deposition transcript. It wasn't listed as a report.
- 21 MR. GILMORE: It's the same exhibits. Go to
- 22 his report.
- 23 MS. PILATOWICZ: He's actually referring to
- 24 Exhibit 11 which goes to the lease valuations.

- 1 MR. GILMORE: Oh, I see. We haven't gotten
- 2 there yet. Judge is asking about Exhibit 4.
- 3 MS. PILATOWICZ: Okay. I'm sorry.
- 4 THE COURT: What's Exhibit 4?
- 5 MR. GILMORE: Exhibit 4 is -- Exhibit 4 of 14,
- 6 that's attached to his report.
- 7 THE COURT: To 235. Correct?
- 8 MR. GILMORE: Correct.
- 9 THE COURT: Okay. Thank you.
- 10 BY MR. GILMORE:
- 11 Q And then the question is "I think this is 11.
- 12 A I'm sorry. That's 11. Exhibit 11. I'm
- 13 sorry. And then Exhibit 12 is the -- one of the --
- 14 guideline company that we use in the Market Approach.
- 15 Exhibit 13 is another guideline company we used in the
- 16 Market Approach.
- 17 THE COURT: And I didn't hear what your
- 18 discussion was.
- 19 MR. GILMORE: Correct. And I believe that
- 20 Exhibit 11 he's referring to on line 11 is Exhibit 299
- 21 in the trial binders. Yes?
- 22 MS. PILATOWICZ: Yes.
- 23 MR. GILMORE: And its actually version in the
- 24 trial binders has the Cavalier Exhibit 11 sticker. Do

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- 1 you agree?
- 2 MS. PILATOWICZ: That's correct.
- THE COURT: So Exhibit 11 is Exhibit 299 in
- 4 the trial. And then do you want to do the other while
- 5 we're at it?
- 6 MR. GILMORE: I don't believe -- no. I don't
- 7 -- there's no further references to Exhibit 12 or 13.
- 8 Those have not been offered. He doesn't address them.
- 9 THE COURT: Okay. Thank you.
- 10 MR. GILMORE: Please continue, Mr. Savoy, page
- 11 56, line 11.
- 12 A "I'm sorry. That's 11. Exhibit 11. I'm
- 13 sorry. And then Exhibit 12 is the -- one of the --
- 14 guideline company that we used in the Market Approach.
- 15 Exhibit 13 is another guideline company we used in the
- 16 Market Approach.
- 17 Q One last question I have for you.
- Do you have any intent, if you were asked, to
- 19 travel to Reno, Nevada to testify in open court?
- 20 A No.
- 21 MR. GILMORE: Okay. Thank you. I have no
- 22 more questions. Off the record."
- That concludes, your Honor, deposition of
- 24 Spencer Cavalier.

- 1 THE COURT: Okay. We are getting close to
- 2 time to quit. You still have Sewitz and Bernstein.
- 3 Correct?
- 4 MR. GILMORE: That's correct.
- 5 THE COURT: So we have tomorrow morning. How
- 6 long are those going to take?
- 7 MR. GILMORE: Sewitz is less than 30 pages, so
- 8 I suspect that at this rate it might take us ten to 15
- 9 minutes to do Mr. Sewitz. Mr. Bernstein is probably an
- 10 hour or thereabouts.
- 11 THE COURT: Okay. So if we started at 9:00
- 12 tomorrow morning that would be plenty of time?
- 13 MR. GILMORE: My expectation if we started at
- 14 9:30 or 9:00 we could finish before the morning break.
- 15 That's my expectation.
- 16 THE COURT: Okay. Is there going to be any
- 17 rebuttal case after you rest?
- 18 MS. PILATOWICZ: No, your Honor.
- 19 MS. PIKE TURNER: No, your Honor. With the
- 20 stipulation on the additional exhibits, I think we're
- 21 all in.
- 22 THE COURT: Okay. So we're -- if we start at
- 23 9:00 we'll definitely get done before we have to recess
- 24 for lunch.

- 1 MR. GILMORE: Correct.
- 2 THE COURT: Barring any unforeseen
- 3 circumstances. So we could stop now. It's 20 to five.
- 4 We've had long days. I'm fine with stopping. Because
- 5 we'll -- we could get one of these done, but we still
- 6 have to come back tomorrow.
- 7 MR. GILMORE: Agreed.
- 8 THE COURT: So you can step down. I'll see
- 9 you back tomorrow, I think. Well start again at nine.
- And then I've talked to the court reporter
- 11 who's been here most of the time. She has told me that
- 12 she can get the transcripts to you by the 19th. That's
- 13 the Monday before Thanksgiving.
- MR. GILMORE: Okay.
- 15 THE COURT: I currently have a trial set to go
- 16 on the 26th. But the clerk and I are trying to figure
- 17 out if we can slip that -- starting a day later and you
- 18 can have the 26th for your closing which would give you
- 19 a week, albeit, the Thanksgiving holiday to prepare for
- 20 closing on the 26th. And I didn't know how much time
- 21 you needed. I know that plaintiffs really want to get
- 22 it over with quicker. And that Mr. Gilmore, you said
- 23 you were by yourself and you were feel ganged up on and
- 24 that you needed more time.

- 1 MR. GILMORE: Well, I don't think that's a
- 2 fair characterization of what I said.
- 3 THE COURT: I'm teasing. I know.
- 4 MR. GILMORE: Okay.
- 5 THE COURT: But that you could use more time.
- 6 So I'm just kind of trying to look at that. We can't do
- 7 it Thanksgiving week because she won't have the
- 8 transcript really read for you until the 19th, that's as
- 9 soon as she could do it. So that gives you three days
- 10 before closing. If you need more time, we can try for a
- 11 different date.
- We're currently set for trial on Monday the
- 13 26th and jury trial's Monday the 3rd and jury trial
- 14 Monday the 10th.
- 15 MS. PIKE TURNER: Your Honor, on behalf of
- 16 plaintiffs the further we get out from these facts and
- 17 the witnesses, the harder I think it will be for the
- 18 Court and for the parties to be able to have effective
- 19 closing that will be helpful, so the soonest available
- 20 date is what the plaintiffs would like. And even if
- 21 that meant we do closing even if it's this week or early
- 22 next week, with a follow-up amended proposed findings of
- 23 fact and conclusions of law once we have the benefit of
- the transcripts, perhaps that would be the most helpful

- 1 to the Court.
- THE COURT: That's okay, too, with me.
- 3 MR. GILMORE: Your Honor, my recommendation is
- 4 that we take the 26th. I expect we'll need probably
- 5 more than a half day to complete it based on the size of
- 6 the -- length of the trial and the exhibits. I could be
- 7 ready by the 26th, that's fine. I don't think I could
- 8 be ready this week, certainly not this week.
- 9 THE COURT: Okay. Let me talk to the clerk
- 10 for just a minute.
- Okay, counsel, we think based on what we've
- 12 got that the 26th will be the best date for us to slip
- 13 this to, either that or the 19th, the day that the
- 14 transcript would be ready. So it has to be one of those
- 15 days. But we think the 26th, then you have benefit of
- 16 the transcript.
- 17 MS. PIKE TURNER: Okay, your Honor.
- 18 MR. GILMORE: 26th will work for us.
- 19 THE COURT: So what we're looking at is
- 20 finishing up tomorrow, then doing closings on the 26th.
- 21 And then supplementing with the record your proposed
- 22 findings. And how much time are you going to need to do
- 23 that?
- MS. PIKE TURNER: Your Honor, if we're going

- 1 to wait until the 26th to present our closing I would
- 2 say that our proposed findings should be in conjunction
- 3 therewith.
- 4 THE COURT: Okay. That's fine. That would be
- 5 perfect for me.
- 6 MR. GILMORE: I agree.
- 7 THE COURT: Okay. So when you do your
- 8 supplemental findings with notations to the transcript,
- 9 that's what I need, especially -- I mean, I don't need
- 10 it for your conclusions of law necessarily, but I need
- 11 it for your facts. And that would be very helpful.
- 12 MS. PIKE TURNER: Okay.
- 13 THE COURT: And then I'll have that in front
- 14 of me when you're doing your closing argument as well as
- 15 all the evidence.
- MR. GILMORE: And your Honor, what time would
- 17 the closings be set for on the 26th?
- 18 THE COURT: We were thinking at nine. I know
- 19 you all travel from Las Vegas. Would you rather it be
- 20 9:30? It doesn't make a difference really to us.
- 21 MS. PIKE TURNER: Nine is fine, your Honor, if
- 22 we don't come in the night before there's a six a.m.
- 23 flight.
- 24 THE COURT: Okay.

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1	MS. PIKE TURNER: I don't mind the six a.m.	Page 301
2	THE COURT: Some people live further away from	
3	the airport.	
4	MS. HAMM: Some of us don't.	
5	THE COURT: So 9:00 on the 26th will be	
6	closings. Tomorrow we'll finish up the trial, whatever	
7	time it takes, but we'll finish it up tomorrow. And the	
8	transcript will be ready on the 19th for you all.	
9	Okay. Anything else for this evening?	
10	MR. GILMORE: No, your Honor.	
11	THE COURT: Okay. Thank you. Court's in	
12	2 recess.	
13	(Proceedings continued until November 7, 2018,	
14	1 at 9:00 a.m.)	
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TRANSCRIPT OF PROCEEDINGS - 11/06/2018 Page 302 STATE OF NEVADA) COUNTY OF WASHOE) I, JULIE ANN KERNAN, official reporter of 3 the Second Judicial District Court of the State of Nevada, in and for the County of Washoe, do hereby certify: That as such reporter I was present in 7 Department No. 4 of the above court on Tuesday, November 6, 2018, at the hour of 8:30 a.m. of said day, and I then and there took verbatim stenotype notes of the proceedings had and testimony given therein upon the Nonjury Trial of the case of WILLIAM A. LEONARD, Trustee for the Bankruptcy Estate of Paul Anthony Morabito, Plaintiff, vs. SUPERPUMPER, INC., at al., Defendants, Case No. CV13-02663. 15 16 That the foregoing transcript, consisting of pages numbered 1 through 301, both inclusive, is a full, 17 true and correct transcript of my said stenotype notes, so taken as aforesaid, and is a full, true and correct

20 statement of the proceedings of the above-entitled

21 action to the best of my knowledge, skill and ability.

22 DATED: At Reno, Nevada, this 20th day of November, 2018.

23 /s/ Julie Ann Kernan

24 JULIE ANN KERNAN, CCR #427

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