SUPREME COURT OF NEVADA

Case No. 79668

Electronically Filed Jan 13 2020 05:35 p.m. Elizabeth A. Brown GREENMART OF NEVADA NLV LLC,; an Clerk of Supreme Court NEVADA ORGANIC REMEDIES, LLC

Appellants, v.

SERENITY WELLNESS CENTER LLC; TGIG, LLC; NULEAF INCLINE DISPENSARY, LLC,; NEVADA HOLISTIC MEDICINE, LLC; TRYKE COMPANIES SO NV, LLC; TRYKE COMPANIES RENO, LLC; PARADISE WELLENESS CENTER; GBS NEVADA PARTNERS, LLC; FIDELIS HOLDINGS, LLC; GRAVITAS NEVADA, LLC; NEVADA PURE, LLC; MEDIFARM, LLC; MEDIFARM IV LLC; and STATE OF NEVADA, DEPARTMENT OF TAXATION,

Respondents,

Appeal from the Eighth Judicial District Court, Clark County, Nevada District Court Case # A-19-786962-B The Honorable Elizabeth Gonzalez

APPELLANT'S APPENDIX – VOLUME 41

David R. Koch (NV Bar #8830) Brody R. Wight (NV Bar #13615) KOCH & SCOW LLC 11500 S. Eastern Ave., Suite 210 Henderson, NV 89052 Telephone: (702) 318-5040 Email: <u>dkoch@kochscow.com</u>, <u>bwight@kochscow.com</u> Attorneys for Appellant Nevada Organic Remedies, LLC

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20	Order Granting in Part Motion to Coordinate Cases for Preliminary Injunction Hearing	7/11/19	AA 004938 - AA 004940
22	Order Granting Preliminary Injunction (Findings of Fact and Conclusions of Law)	8/23/19	AA 005277 - AA 005300
46, 47	Preliminary Injunction Hearing, Defendant's Exhibit 2009 Governor's Task Force Report	n/a	AA 011408 - AA 011568
47	Preliminary Injunction Hearing, Defendant's Exhibit 2018 List of Applicants for Marijuana Establishment Licenses 2018	n/a	AA 011569 - AA 011575

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47	Preliminary Injunction Hearing, Defendant's Exhibit 5025 Nevada Organic Remedies, LLC's Organizational Chart	n/a	AA 011576 - AA 011590
47	Preliminary Injunction Hearing, Defendant's Exhibit 5026 Nevada Organic Remedies, LLC's Ownership Approval Letter	n/a	AA 011591, AA 011592
47	Preliminary Injunction Hearing, Defendant's Exhibit 5026 Nevada Organic Remedies, LLC's Ownership Approval Letter as Contained in the Application	n/a	AA 011593 - AA 011600
47	Preliminary Injunction Hearing, Defendant's Exhibit 5038 Evaluator Notes on Nevada Organic Remedies, LLC's Application	n/a	AA 011601 - AA 011603
47	Preliminary Injunction Hearing, Defendant's Exhibit 5045 Minutes of ther Legislative Commission, Nevada Legislative Counsel Bureau	n/a	AA 011604 - AA 011633
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47	Register of Actions for Serenity Wellness Center, LLC v. State of Nevada, Department of Taxation, Case No. A-18-786962-B	n/a	AA011642 - AA 011664
27	Serenity Wellness Center, LLC et al.'s Joinder to MM Development Company Inc. and LivFree Wellness, LLC Development Company Inc. and LivFree Wellness, LLC's's Motion to Amend the Findings of Fact and Conclusions of Law Granting Motion for Preliminary Injunction	9/30/19	AA 006506 - AA 006508
2	Serenity Wellness Center, LLC et al.'s Complaint	1/4/19	AA 000343 - AA 000359
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5, 6	Serenity Wellness Center, LLC et al.'s Ex Parte Motion for Leave to file Brief in Support of Motion for Preliminary Injunction in Excess of Thirty Pages in Length	4/10/19	AA 001163 - AA 001288

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20	Serenity Wellness Center, LLC et al.'s First Amended Complaint	7/3/19	AA 004889 - AA 004906
40	Serenity Wellness Center, LLC et al.'s Joinder to MM Development Company Inc. and LivFree Wellness, LLC Development Company Inc. and LivFree Wellness, LLC's's Motion for Preliminary Injunction	5/20/19	AA 003603 - AA 003636
23	Serenity Wellness Center, LLC et al.'s Joinder to MM Development Company Inc. and LivFree Wellness, LLC Development Company Inc. and LivFree Wellness, LLC's's Objection to Court's Exhibit 3	8/27/19	AA 005540 - AA 005543
27	Serenity Wellness Center, LLC et al.'s Joinder to Nevada Wellness Center, LLC's Motion to Amend the Findings of Fact and Conclusions of Law Granting Motion for Preliminary Injunction	10/7/19	AA 006528 - AA 006538
4	Serenity Wellness Center, LLC et al.'s Motion for Preliminary Injunction	3/19/19	AA 000769 - AA 000878
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5	Serenity Wellness Center, LLC et al.'s Summons to State of Nevada, Department of Taxation	3/26/19	AA 001031 - AA 001034
19	Serenity Wellness Center, LLC et al.'s Supplemental Memorandum of Points and Authorities in Support of Preliminary Injunction	6/10/19	AA 004564 - AA 004716
6	State of Nevada, Department of Taxation's Answer to ETW Management Group, LLC et al.'s Amended Complaint	4/17/19	AA 001313 - AA 001326
19	State of Nevada, Department of Taxation's Answer to ETW Management Group, LLC et al.'s Second Amended Complaint	6/4/19	AA 004513 - AA 004526
5	State of Nevada, Department of Taxation's Answer to MM Development Company Inc. and LivFree Wellness, LLC Development Company Inc. and LivFree Wellness, LLC's's First Amended Complaint	4/10/19	AA 001150 - AA 001162

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15	State of Nevada, Department of Taxation's Answer to Serenity Wellness Center, LLC et al.'s Complaint	5/20/19	AA 003637 - AA 003648
20	State of Nevada, Department of Taxation's Answer to Serenity Wellness Center, LLC et al.'s Corrected First Amended Complaint	7/15/19	AA 004949 - AA 004960
11	State of Nevada, Department of Taxation's Opposition to MM Development Company Inc. and LivFree Wellness, LLC Development Company Inc. and LivFree Wellness, LLC's's Motion for Preliminary Injunction	5/20/19	AA 002704 - AA 002724
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24	State of Nevada, Department of Taxation's Opposition to Motion to Amend the Findings of Fact and Conclusions of Law Granting Motion for Preliminary Injunction	9/23/19	AA 005984 - AA 005990
28	State of Nevada, Department of Taxation's Opposition to Motion to Nevada Wellness Center, LLC's Amend the Findings of Fact and Conclusions of Law Granting Motion for Preliminary Injunction	10/24/19	AA 006827 - AA 006832
28	State of Nevada, Department of Taxation's Opposition to Nevada Organic Remedies, LLC's Application for Writ of Mandamus to Compel State of Nevada, Department of Taxation to Move Nevada Organic Remedies, LLC Into "Tier 2" of Successful Conditional License Applicants	10/24/19	AA 006889 - AA 006954
10	State of Nevada, Department of Taxation's Opposition to Serenity Wellness Center, LLC et al.'s Motion for Preliminary Injunction	5/9/19	AA 002273 - AA 002534
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46	Transcripts for Hearing on Objections to State's Response, Nevada Wellness Center, LLC's Motion Re Compliance Re Physical Address, and Bond Amount Set	8/29/19	AA 011333 - AA 011405
29	Transcripts for the Evidentiary Hearing on Motions for Preliminary Injunction Day 1	5/24/19	AA 007170 - AA 007404
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32, 33	Transcripts for the Evidentiary Hearing on Motions for Preliminary Injunction Day 4	5/30/19	AA 007844 - AA 008086
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38	Transcripts for the Evidentiary Hearing on Motions for Preliminary Injunction Day 10 Volume 1	6/20/19	AA 009350 - AA 009465
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45	Transcripts for the Evidentiary Hearing on Motions for Preliminary Injunction Day 19	8/15/19	AA 011087 - AA 011165
45, 46	Transcripts for the Evidentiary Hearing on Motions for Preliminary Injunction Day 20	8/16/19	AA 011166 - AA 011332

CERTIFICATE OF SERVICE

I hereby certify that the foregoing APPELLANT APPENDIX was filed

electronically with the Nevada Supreme Court on the 13th day of January, 2020.

Electronic service of the foregoing document shall be made in accordance with the

Master Service List as follows:

Michael V. Cristalli, Dominic P. Gentile, Ross J. Miller, and Vincent Savarese, III **Clark Hill PLLC** *Counsel for Respondents, Serenity Wellness Center LLC, TGIG LLC, NuLeaf Incline Dispensary LLC, Nevada Holistic Medicine LLC, Tryke Companies So NV LLC, Tryke Companies Reno LLC, Fidelis Holdings, LLC, GBS Nevada Partners LLC, Gravitas Nevada Ltd., Nevada Pure LLC, MediFarm LLC, and MediFarm IV LLC*

Ketan D. Bhirud, Aaron D. Ford, Theresa M. Haar, David J. Pope, and Steven G. Shevorski **Office of the Attorney General** *Counsel for Respondent*,

The State of Nevada Department of Taxation

David R. Koch, Steven B. Scow, Daniel G. Scow, and Brody R. Wight Koch & Scow, LLC

Counsel for Appellant, Nevada Organic Remedies, LLC

Margaret A. McLetchie, and Alina M. Shell **McLetchie Law** *Counsel for Appellant GreenMart of Nevada NLV LLC* Eric D. Hone, Moorea L. Katz, and Jamie L. Zimmerman H1 Law Group Counsel for Appellant, Lone Mountain Partners, LLC

/s/ David R. Koch

Koch & Scow

orderly placement of equipment and materials 1 2 to prevent misuse. 3 So to prevent misuse and to maintain operations and 4 facilitate cleaning, that to me is what I meant by flow. 5 Okay. So when you're talking about flow, what you're 0 6 really talking about is one part of one of the subparts of the 7 building plans section; right? 8 А Yes. 9 0 Because that's -- I mean, that's -- on page 3, that's 10 one of the parts that is also included with I think the next 11 Section which is adequate lighting --12 А Yeah. 13 -- et cetera, and that all adds up to 10 points? Q 14 А Yes. 15 But that's separate from the prior section which 0 16 talks about things like work tasks, required resources, the 17 stuff we were talking about yesterday when Mr. Gilbert said the 18 basic idea was that the building could be completed within 12 19 months; right? 20 А Yes. 21 So have you ever been to the MM Development facility, Q 22 the one on Sunset, the medicine facility? 23 It's possible, but I don't recall being there. А 24 0 Okay. So you wouldn't know if there were any flow 25 issues with that particular facility?

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A No, I wouldn't.

2 And Mr. Koch was also asking you about hand sinks. 0 Ι 3 agree with him we've talked more about hand sinks than is 4 probably necessary. I'll limit my questions on it, and 5 that's -- under that NAC, I didn't see anything in there, and I 6 think you said this yesterday, but I want to confirm, there's 7 nothing that requires a hand sink to be in or on the retail 8 floor; right?

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No. And we would never require that. No.

Q Okay. So to the extent that flow is part of the grading, the scoring that was used here for floor plans, the Manpower graders are grading on flow based on floor plans that are submitted, but what you're telling me is they get points for flow, but it doesn't really matter because they can go out and build a different facility anyway; right?

16

I suppose that that would be accurate.

Q So essentially they get points for a floor plan that's submitted, and then they go out and change that floor plan, but they got the points anyway. They got the license anyway. So it doesn't really matter. It doesn't affect their score; does it?

A No. But we would have to review and approve those revisions to the floor plans.

24 Q Right. But you wouldn't go back -- what you're 25 telling me is it wouldn't change their score; would it?

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1	A No, it would not.
2	Q So their score is based on aspirational floor plans,
3	but not actual plans?
4	A Correct.
5	MR. RULIS: Nothing further, Your Honor.
6	THE COURT: Anything further?
7	MR. SHEVORSKI: Very briefly.
8	THE COURT: As I see our next witness is here.
9	MR. SHEVORSKI: Understood, Your Honor. I got it
10	yesterday, and I understand now.
11	THE COURT: Okay.
12	MR. SHEVORSKI: We're moving.
13	FURTHER REDIRECT EXAMINATION
14	BY MR. SHEVORSKI:
15	Q My friend Mr. Rulis talked to you and showed you a
16	letter where the word approve was. That was issued that's
17	the 90-day letter?
18	A Yes.
19	Q Okay. And we talked about NRS 453D.210 until we're
20	blue in the face.
21	A Yes.
22	Q Subpart B of 4A says, Issue appropriate license if
23	the application is approved. Is the word appropriate defined
24	anywhere?
25	A No, I don't believe so.
	JD Reporting, Inc.
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A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 So you would -- reading those together, approved and 1 Q 2 appropriate, it's up for the department to determine that; 3 correct? 4 Α Yes. 5 Ο And the department determines procedures for issuance 6 of licenses? 7 А Yes. 8 MR. SHEVORSKI: No further questions. 9 THE COURT: Anyone else? 10 (No audible response) 11 THE COURT: Thank you, Miss. We appreciate your 12 time. Have a very nice afternoon. Drive safely. 13 THE WITNESS: Thank you, Your Honor. 14 THE COURT: Our next witness. 15 Who's my --16 MR. GUTIERREZ: Your Honor, we'll be calling Deonne 17 Contine. 18 THE COURT: Ms. Contine, if you'd come forward, 19 please. You are being called out of order because something happened, and I'm not entirely sure, and we don't have one of 20 21 the plaintiff's witnesses. So we're up to you. 22 THE CLERK: Please raise your right hand. DEONNE CONTINE 23 24 [having been called as a witness and being first duly sworn, 25 testified as follows: JD Reporting, Inc.

1THE CLERK: Thank you. Please be seated. Please2state and spell your name for the record.

3 THE WITNESS: My name is Deonne. It's D-e-o-n-n-e.
4 Contine, C-o-n-t-i-n-e.

THE CLERK: Thank you.

6 THE COURT: Thank you. And there is a pitcher of 7 water there. If you get hungry, we've been asked to work 8 through the lunch hour so Mr. Gentile can make it to a 9 1:00 o'clock hearing across the street. There's M&Ms if you 10 need some. If you need a break, let us know.

There's a bunch of exhibits. Counsel will hope to help you through them, whether it's by the video next to you or one of the binders. And the statute book, in case you need it, is sitting on the bar between you and I.

THE WITNESS: Okay. Thank you.

THE COURT: Uh-huh.

MR. GUTIERREZ: Thank you, Your Honor.

DIRECT EXAMINATION

19 BY MR. GUTIERREZ:

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Q Good morning, Ms. Contine.

A I need to get my glasses out just in case.

All right. Go ahead.

Q Okay. Good morning. Ms. Contine, what's your -- my name is Joe Gutierrez. I represent Essence and Thrive in this case. Tell us, what's your current position with the State of

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1 Nevada?

A I'm the director of the Nevada Department of Administration, which is the department that has most of the internal agencies of state government. So there's 11 agencies within the department.

6

Q How long have you been in that position?

7

A Since February 25th of 2019.

Q And what are your duties as a director of Department9 of Administration?

10 A I oversee the HR, IT, state purchasing, public works, 11 the grant office, the state library, fleet services, risk 12 management, the hearings and appeals division. So I'm the kind 13 of point person for the governor and the governor's staff with 14 respect to those agencies.

15 Q And what was your previous position with the State of 16 Nevada?

A I've had several previous positions with the State. My most recent previous position was director of the Nevada Department of Taxation. I was also a deputy director at the Nevada Department of Taxation, and I also was a senior deputy Attorney General where I represented the Department of Taxation and other state agencies and other state clients.

23 Q What was the time frame that you were employed as 24 executive director of the Department of Taxation?

25

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I was appointed in November of 2014, and I left in

JD Reporting, Inc.

1 January of 2018.

2 Q And what were your duties as executive director of3 the department tax?

A Basically I had -- when I was initially appointed the director, it was during the legislation that became known as the commerce tax. So I participated in the legislative process with respect to that and then implemented the commerce tax.

8 And then I implemented question 2 to some degree9 before I left.

And then overall was responsible for the collection and distribution of the state's revenue, about \$6 billion of state and local taxation revenue and including all the systems that went into that, processing people that, you know, people filing returns, people being audited, people being, you know, having revenue issues, a local government piece, and so I was over pretty much all of that.

17 18

Q And who do you report to as executive director?A Now?

19 Q No. As the executive director of the Department of20 Tax.

A So the way that it's set up is that there's governor's staff, and they all have liaisons to state agencies. So my liaison is kind of -- has always generally been the chief of staff or the general counsel.

25

0

And who was that in 2017 or 2018?

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The chief of staff was Mike Willden [phonetic], and 1 А 2 the general counsel was -- at that time I was the liaison with 3 the chief of staff. Towards the end I -- you know, towards as 4 the administration came -- was coming to an end, there were 5 various people who served at general counsel. I can't remember 6 who was general counsel -- oh, Katie Reynolds was general 7 counsel at the end. I think Joe Reynolds was there for a 8 period of time Mishawn [phonetic] Martin. But Mike was consistent through the -- pretty much the end of the 9 10 administration.

Q Can you just give us a brief overview of your
educational background after high school.

A Sure. I actually worked for 10 years in the San Francisco Bay area as a legal secretary. After working for about seven years, I decided to go to college. I went to junior college in Redwood City, California. I transferred to UC Berkeley where I obtained my undergrad degree in 1999.

I'm from Nevada. I moved back here in 2000 for a temporary job, which ended up being a more permanent situation, and I ended up going to Boyd for law school. And after law school, I clerked here in the Eighth JD for Judge Adair.

And then after about a year I moved to Northern Nevada in 2007, and that's when I started working for the Attorney General.

25

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And are you a licensed attorney in the State of

JD Reporting, Inc.

1 Nevada?

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Yeah. Yes, I am.

Q And tell us about your experience with the attorney general's office. What type of work were you doing?

A When I first started at the attorney general's office, my main client was the State health plan. So I -- I sat with the board, the agency on day-to-day issues, and I participated in litigation that the board -- that the program was involved in at that time.

10 And then I also represented real estate related 11 commissions, so real estate division, appraisal division and 12 common interest community commission as board counsel. I sat 13 with the board when they heard disciplinary actions.

14 And I did -- and I had other just kind of semi, you 15 know, projects that were -- I wasn't the official person, or I 16 just did work for them for a while. I represented the state 17 treasurer for a period, business and industry. Any state 18 agency client that needed some help, I would help out on if I had time, and sometimes you just go in and do projects for --19 20 to help your other -- to help your colleagues. So I did a few 21 of those.

I wrote Attorney General -- I drafted Attorney
General opinions and provided day-to-day advice.

24 Q Did you have experience when you were at the attorney 25 general's office in giving advice on the adoption of

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1 regulations?

2 Not too much, but as I would sit with the board, the Α 3 boards, the various boards or -- there would all -- there could 4 be adoption hearings for regulations so, but the AG's office 5 doesn't have -- when I was at the AG's office, we didn't spend 6 a lot of time working on regs with the agency. If the agencies 7 needed help, they would come to us, and we would help them.

8 0 Tell us about your experience as you got into working with the department in adopting regulations.

10 I'm sorry. The -- when I was the lawyer, or А Okay. 11 when I became --

12 Q As you got into working with the Department of Tax. 13 So when I became the deputy director, that was one of А 14 my areas that -- so I worked with staff to oversee any 15 regulatory changes that needed to come about. And then when 16 the commerce tax was enacted in the 2015 legislation, it was a 17 brand-new tax scheme. So it needed a whole set of regulations. 18 So I shepherded that process and then worked on the regulations to implement the various programs in marijuana. 19

20 21

9

What are the purpose of regulations? 0

А To interpret the provisions of statute and to provide 2.2 some, in some cases to provide process that's not in the 23 statute, to clarify concepts sometimes if the term's not clear or -- that's it. 24

25

0

Okay. I'll let you drink your water. You look like

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1 you were trying to do that for a while.

7

8

2 Ms. Contine, can you walk us through the steps in how 3 regulations are adopted by the department.

A Sure. So I'll go way back and start kind of a big macroview review, and you can just tell me if you don't want this information. I'm not quite sure what you want. So --

So under 233B is the regulatory process, the administrative procedures act for adopting regulations.

9 There's three types of regulations: Emergency, 10 temporary and permanent.

Temporary regulations can only be adopted during 11 12 the -- so temporary regulations are for adoption during 13 legislative sessions because there's a process for legislative 14 review on permanent regulation. So when the legislature is in, 15 there is no legislative review of regulations. So from July 16 1st of the even-numbered year through June 30th of the 17 odd-numbered year, that's the temporary regulation period. 18 From July 1st of the odd-numbered year through June 30th of 19 the even-numbered year, that's the permanent regulation 20 process.

And emergency regulations are essentially emergency is not defined in the statute. It's often been said that emergency is what the governor says is an emergency because the governor has to sign off on emergency regs, and those can be made at any time, and they're good for 120 days.

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So the temporary regulations expire. I can't remember the time frame, but they expire. If you make a temporary regulation, they expire after a time period; however, when you go into the permanent regulation process, you can essentially shortcut a little bit of the permanent process by just if there were no changes and you just wanted to make the temporary regulations permanent.

8 The permanent regulatory process is a little bit more 9 involved, and it takes a lot more time, and so by statute 10 you're required to have one public workshop. It's supposed to 11 be 15 day's notice. You can or cannot have draft language for 12 review.

13 You take public comment. There's no specific period 14 of public comment, but you would work to have public comment at 15 the hearing. You notice the meeting, and then you can accept 16 public comment after that.

17 Then the regulations -- so generally the way it 18 works, you have language, you go to workshop, and then you --19 after you've cleaned up the language, taken public comment, 20 considered input from different groups, people, you know, and 21 what they have to say about the regulations, think about it a 2.2 little bit more, do some analysis, maybe get some legal review. 23 You also have to perform -- prepare a small business impact 24 statement and generally discuss how it's going to affect 25 businesses.

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And then -- and then the language will go to the Legislative Counsel Bureau, the legal division, and they -they review the language for statutory intent and to make sure the process has been followed up to that point.

5 Then they put it into the fancy format that you would 6 see if a regulation was adopted, and they send it back to the 7 agency. That's a process too along the way. So sometimes 8 you'll have some communication with the legislative counsel, 9 and they'll give you feedback or say like I don't think you can 10 do this under this statute, or I don't know if this is the intent. Did you consider this or look at this? So there's 11 12 some kind of back and forth along the way sometimes.

Once the language comes back to the agency, the agency can -- well, once the agency receives the language from LCB and only when they receive the language from LCB can they notice it for adoption, and you have to give 30 days for an adoption hearing.

And then if it's adopted, either depending on whether the law says you adopt by a board or, you know, sometimes directors have authority to adopt, but if there's a board involved, it would go before the board. The board or commission would adopt the regulations, and then it goes back to the legislature to be reviewed by the legislative commission.

25

The legislative commission is -- I think it's a

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permanent commission within the legislative structure that --1 2 by permanent I mean not an interim. It meets all year round. 3 They review regulations and give a final approval, and they 4 also have a subcommittee for regulations. So I think they can 5 delegate some of that work to the subcommittee. 6 And once the legislative commission reviews the 7 regulations, then it goes to essentially the Secretary of State 8 for filing, and then they become. 9 0 Great. And I want to back up where you said there's 10 a back and forth between the department and LCB --11 А Yes. 12 Q -- to look for statutory intent. 13 Yes. Well, they do a review to make sure that the А regulations that you're making are within the legal provisions, 14 15 so whether that be the statute or initiative. 16 And when they make that review, do they put like a Ο 17 number, like an I next to the regulation when they send it 18 back? Is there some sort of symbol that shows they did a 19 review? 20 А Yeah. So there's -- if you look at how the 21 regulation has been through the -- I don't know all the -- I 22 don't know all the letters that go in to their numbering system 23 because it's their numbering system. So it'll be LCB file 24 number, and then you'll have various numbers, and then 25 sometimes it'll be just the agency's version. And as it goes

through that position -- I'm sorry. As it goes through that 1 2 process, it will indicate in some way that it had been sent 3 back, and that's the language that's been reviewed by the 4 Legislative Counsel.

Who were you working with at the Legislative Counsel 0 6 Bureau for the adoption of the permanent regulations for 453D?

А I think Asher Killian [phonetic] or maybe Bryan Fernley [phonetic] and maybe even Brenda Erdose [phonetic].

9 0 Asher Killian. I know that name was mentioned by 10 Kara earlier. Who's that?

He's a -- he's a lawyer at the Legislative Counsel. 11 Α 12 He's -- he -- I think he's drafted most of the regulations 13 related to the marijuana program.

14 And Bryan Fernley is a tax -- well, he sits with the 15 revenue and taxation committees at the legislature. He's -- so 16 it might have been one or both of them and occasionally maybe 17 Brenda Erdose, who is the director.

18 And is Asher the person who actually drafted the 0 19 regulations, or was there somebody within the department who 20 does that?

> А No --

> > Q

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And I'm focusing on --

23 The agencies -- the agencies submit their draft А 24 language, and then the LCB reviews it and changes it and puts 25 in, you know, makes -- you know, does its review, and then

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there's certain drafting conventions that they are confined to.
 So they make some of those changes.

I mean, sometimes an agency will get back a regulation, and there will be something in the regulation that wasn't in the original regulation, and then you say well, what's the point of this? And then it turns out that it was a drafting error -- or drafting decision made by LCB that it made, you know, that they're trying to -- they're thinking of this regulation in the context of all regulations.

10 Q How are those discussions, those back-and-forth 11 discussions on intent done between the department and LCB? Is 12 it over the phone? Are they made in person? How was that 13 done?

A Over the course of my career, both.

Q Okay. And the steps that you just outlined for us, those are the steps that were taken when the regulations for the recreational marijuana process were adopted?

A Yes.

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Q Okay. Now, when you're adopting regulations, can you tell us a difference when you're dealing with adopting regulations that are focusing on the ballot initiative versus a legislative amendment?

A It's basically the same process. There might be a little bit more legislative intent if you're looking at a statute that was enacted by the legislature, but it may not

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surprise you to know that sometimes there's no legislative
 intent. So it's kind of a similar process.

Q And when you're adopting regulations that need to comport with the ballot initiative, is it your understanding that there can't be any modification or amendments to those, to that statute?

A Well, in the case -- in this case, there's no -there was no ability to make the change to what was Question 2 for three years.

10 Q Okay. And that was followed by the department as the 11 department adopted regulations; is that correct?

A Well, we weren't -- at the department we weren't making changes to the legislation. I mean, we -- the department didn't ask for any changes to the statute.

15 Q I guess, okay, my question is, in adopting the 16 regulations, is it your understanding that the regulations need 17 to comport with the statute under Ballot Question 2?

A Yes.

А

19 Q Okay. Now, what was your involvement with the 2018 20 process for adopting the regulations for the recreational 21 marijuana process?

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So starting at the beginning or starting in 2016?

23 Q Start at the beginning, in the beginning when what 24 were you tasked with in adopting those regulations, and what 25 was your involvement?

A So I think the first time that I became involved in kind of what might happen at the State was in the summer of 2016 thinking that possibility -- that there was a possibility that the initiative would pass and trying to kind of get in front of what was likely to be a pretty quick process.

I went to Denver with on like a fact-finding group, with a group of, you know, regulators and legislators and other people in the state that were interested in the process, just kind of understanding what they're doing and trying to learn as best as I could, as we could about what might be coming our way.

And then in one of the concepts that Denver -- or that Colorado had used for legalization was to create this task force. So after the initiative passed, then recommending that we use -- recommending to the governor that we use this, a similar type of process.

17 And then also, you know, when the governor -- there 18 was some discussions between November and January about the 19 revenue picture and what, you know, what that expectation was. 20 So in January, the governor issued the -- you know, did the 21 state of the state where he included revenue from marijuana 2.2 starting on July 1st and talked about an additional tax, and 23 so that was really kind of the policy. You know, that was the 24 level up for me that meant we're going to go forward and do 25 this now essentially. So starting in -- so basically starting

1 to review the initiative, looking at the language, deciding,
2 kind of comparing it to medical, deciding what we could use and
3 what we couldn't use as we moved forward.

Also at this same period of time -- so this is the January, February. This is the early 2017 time period. So the legislation -- the legislature's in session. The work -- the task force is formed. We're working on temporary regulations essentially to get the program going, and I can --

9 Do you want me to briefly talk about each of those, 10 or --

11 Q Yes. Well, we'll walk through those, but back up 12 really quick to your trip to Colorado. When was that? Was 13 that --

A June of -- I think it was June or July of 2016.

15 Q And that was in preparation in case the ballot16 initiative passed?

A Yes.

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Q And who -- when you went to Colorado, was one of your purposes to see how Colorado's system in adopting regulations was implemented, what they looked at and how to improve on that?

A Yes. I mean, one of -- it was just to -- I mean, honestly, we knew nothing at that time. So just kind of how to -- so basically what happened was the regulators in Colorado kind of put together a team of people to speak to us. So

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1	somebody from taxation, somebody from the regulatory, a
2	legislator. They took us on tours of facilities. You know,
3	just a general fact-finding, like what's going on here? What's
4	working? What's not working? I think one of the things that
5	we discussed specifically at that time was when they went from
6	medical to rec and how they how they set that up with, like,
7	separate you had to have a separate facility or a separate
8	entrance and what issues came about because of that. So just
9	kind of understanding the transition and how they worked
10	through those issues and some of the things that that they
11	have done along the way.
12	Q How long was that trip?
13	A A couple days, two, three days.
14	Q And who was on the trip with you?
15	A Well, with me, there was somebody else from my
16	office. I mean, and then there was a do you want a I
17	could try to tell you. I think Nelson Araujo, who was an
18	assemblyman, was there. John Ritter was on that trip.
19	I can't remember anybody else.
20	Q Okay.
21	A I mean, but it was a it was a oh, I think Joe
22	Pollock he was from the Department of Public and Behavioral
23	Health was on the trip.
24	I'm sure there was a couple of other legislators.
25	Patty Farley. She was a legislator at the time.
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1 She's not now. She was on the trip.

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And Amanda Connor.

3 So it was a broad group of people that went on the 4 trip.

Q Okay. And going back to January 2017, the ballot initiative passes, and now the governor has tasked you with moving forward with not permanent -- I'm sorry, temporary, then permanent regulation; is that correct?

9 A Correct. I mean, he tasked me with implementing the 10 program, and then I kind of developed I guess the strategy to 11 do that in the confines of the regulatory structure that we 12 had, and then also in an attempt to have a lot of transparency 13 and to get a lot of input from people by using the task force 14 process.

Q So the task force was adopted because that's how
Colorado had -- that was one of the things you saw from
Colorado that worked for them; is that correct?

A I think, yeah. I mean, I recommended that the governor do it because I thought it would give a level of transparency. It would allow a place for people that, you know, wanted to see the program go forward go forward, but also, you know, with all the public meetings people could indicate their concerns, and just it was a place where everybody could be at the table.

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And what was your position with the governor's task

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1 force?

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I was the chair of the task force.

Q What were your duties as chair of the task force?
A I guess my main duty was to run the task force
5 meetings.

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Q Go ahead.

7 А I mean, yeah. Well, I ran the meetings. We developed the agenda, you know, checked in on the process 8 9 making sure that all of the working groups were assigned, that 10 the working groups were actually working, you know, being --11 overseeing that process. I mean, I -- we ended up hiring a 12 contractor that helped facilitate. So just making sure that 13 they were doing their -- the things that they were supposed to 14 be doing during the process as well so that when we came to the 15 end we would have the report, a good draft of the report that 16 could be reviewed and sent to the governor.

Q And what was -- what was the purpose of the task force? Was one of the purposes to ensure that any regulations adopted were in compliance with the ballot initiative?

A I think it was more to be a basis for the regulations. So some of the discussion that occurred within the task force was -- and the various working groups were, you know, what worked in the medical program, what didn't work in the medical program, what were some concerns that people still had or issues that they would like to see addressed during that

process that we could potentially address in regulation. So it
 was a basis and a starting point for conversation.

MR. GUTIERREZ: Okay. And if you could pull up exhibit -- Proposed Exhibit 5049. Move to admit. March 3rd, 2017, minutes from the governor's task force.

6 THE CLERK: Mr. Gutierrez, here's the hard copy for 7 the --

8 THE COURT: And you can either look at it on the 9 monitors which work okay but are really small, or at the hard 10 copy if you'd like it from counsel.

THE CLERK: That's proposed.

MR. GUTIERREZ: We move to admit it, Your Honor.
THE COURT: Any objection to Exhibit 5049?
MR. SHEVORSKI: No objection.
UNIDENTIFIED SPEAKER: No objection.
THE COURT: Be admitted. Thank you.

17 (Defense Exhibit Number 5049 admitted)
18 MR. GUTIERREZ: And, Bryan, can we pull that up.
19 BY MR. GUTIERREZ:

20 Q Ms. Contine, what we have are March 3rd, 2017, 21 minutes from the governor's task force. I think your name is 22 right under the members present. Do you see that?

A Yes.

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Q Okay. I want to walk through this with you. You called the meeting that day. Who's Daniel Stewart? And is --

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A Yeah. So Daniel Stewart at the time was general
 counsel to the governor.

Q Okay. So was he the person that you were working with in adopting the temporary regulations or the permanent regulations? Who -- what was his role?

A I actually think his role was really pretty limited in that day. He was just there. I think this was the first meeting kind of welcome everybody and indicate kind of where the governor was coming from, so to be a presence from the governor's office.

11 If there would have been -- so he -- he left -- if 12 there would've been any issues, I probably would have dealt 13 with Mike Willden, and then Mike would have dealt with Daniel 14 Stewart, or, I mean, I could have been in meetings with Daniel, 15 but I don't remember specifically.

Q Okay. If you could turn to page 2, and I'm going to focus on the bottom where it says, Madam Chair identified the role of the task force. Do you see that?

19 A Yes.

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20 Q Okay. What was the second role that the task force 21 was supposed to implement?

A Offer suggestions and proposals for legislative and regulatory actions to be taken for the effective and efficient implementation of Question 2.

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Did you believe the task force accomplished that

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1 goal?

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А Yes.

And can you explain that. What -- how did the task 0 force go through with ensuring that Question 2 was going to be complied with when adopting regulations and making 6 recommendations for regulations?

А So if you want more than, like, process, just let me know.

Q Definitely.

10 But first was setting up the process, you know, what Α are the working groups, identifying -- identifying the 11 12 categories of what needed to be addressed, kind of going 13 through each one of those, assigning working group members to 14 those working groups, facilitating some of that discussion and, 15 you know, looking at the initiative, looking at how the 16 initiative was again like how -- what we could use from their 17 medical program and what we could use from other jurisdictions 18 and kind of having discussions of programs across the board and 19 how -- how we might implement Question 2.

20 One of the -- one of the things that I think might be 21 important and relevant is that there was some discussion 22 initially that somebody that opposed marijuana legalization would be on the task force, and I asked that that not happen 23 24 because I kind of felt like we need to have feedback from 25 people that, you know, care about public health and safety, and

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we made every effort to make sure that those types of people 1 2 were included, but having somebody that opposed legalization as 3 a task force member I thought wouldn't be in conjunction with 4 implementing this program.

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I mean, the voters had decided, and so it was just --6 so that was one issue where, like, looking at the initiative 7 and that it had passed and what it meant and how we needed to 8 go forward, you know, I was concerned if we had somebody that 9 was -- that was vocally opposed to the initiative and was 10 actually a task force member that that would not allow us to 11 get the work done that we needed to get done.

12 So it was basically like looking at the initiative, 13 looking, reviewing some of the regulations, reviewing kind 14 of -- and, you know, there were industry members on the various 15 task force working groups, looking at how the process had 16 worked for them within the medical, what were some challenges, 17 what were some regulatory challenges, could they be addressed 18 under this -- under Question 2 as we moved forward, you know, 19 and those types of kind of back-and-forth discussions that 20 occurred during that process.

21 So having someone on the task force that would oppose Q Question 2 wouldn't be beneficial if you're trying to implement 2.2 23 Question 2 effectively; is that correct?

24 Α Right. And it wouldn't be true to, I mean, the task 25 of this body was to help kind of deal with issues after

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legalization had been decided by the voters, and so to have somebody that was -- that was vocally opposed to it, you know, I was just concerned that we'd get bogged down in overall discussion on whether marijuana should be legal or not and not how we would go about regulating it and providing the, you know, the structure for businesses to operate, the state to collect its revenue and to protect public health and safety.

8 Q And can you go to the next page, page 3. On the top 9 you introduce the staff that's facilitating the task force. Do 10 you see that under --

A Yes.

12 Q And I want to walk through who some of these people 13 are. Who's Shelley Hughes?

A She's the chief deputy of the department.

15 Q What was her role with assisting you with the task 16 force?

A She was the second -- she would, you know, she was the second in command of the department. So she would -- in my absence she would be in charge, or she would, you know, she -we basically worked hand in hand on some things.

21 Q And she worked in helping with the adoption of the 22 regulations?

A Some, yeah, but more would be the position of the
deputy director of marijuana.

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And who was that?

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A Well, so at that time it was Anna Thornley [phonetic]. And then -- and then -- do you want me to just go through --

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Yes, please.

5 A Anna left I think mid -- she left before the session 6 was over. So she left pretty early on. She was only with the 7 department for a couple months.

8 So that says Pauline Oliver, but it should say 9 Paulina. And she's the deputy director of compliance. 10 Compliance is revenue and audit. So she's responsible for 11 making sure the people that don't voluntarily comply with tax 12 provisions are taken care of.

13Jorge Pupo was the tax manager of revenue at the14time. He's now the deputy director of the marijuana program.

15 Stephanie Clappstein [phonetic] was the public 16 information officer for the Department of Taxation. So she 17 handled all press inquiries and public facing questions, and I 18 think she developed the website, interacted with people in that 19 regard.

20 Tina was my assistant or is the -- she's the 21 executive assistant for the director.

And Kelly, Jesse and Mike Kratz [phonetic] were consultants with QuantumMark, and that was the -- that was the company that we used to help facilitate the process of the task force.

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1 What was the role of QuantumMark in this process? 0 2 So they prepared agendas. They attended all of the Α 3 task force meetings, all of the working group meetings. They 4 prepared the minutes. They, you know, would prepare the 5 initial draft of the minutes, and they would be reviewed by 6 staff and -- or actually, you know what, I'm not sure about 7 that now that I say that.

8 Tina might have done the initial draft of the9 minutes.

10 And then they -- they gathered -- so basically we had 11 a worksheet. So you'd have a working group meeting. There was 12 a worksheet that they developed, that they helped develop that 13 kind of walked through the recommendation from the working 14 group and indicated the discussion that occurred, if there was 15 any disagreements, you know, generally recorded in summary the, 16 you know, the proceedings that were happening, and then -- and 17 then they would prepare that document for the task force. And 18 a task force member who was on the working group or maybe 19 somebody who wasn't on the task force would use that document 20 as the presentation of the recommendation from the working 21 group to the task force.

Q Okay.

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A So they facilitated all of the -- all of the process
of that.

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Okay. Great. And the next section, it says,

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Discussion and approval of guiding principles under Section 3.
 Do you see that? We're on page 3.

A Oh, yeah.

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Q Okay. Where did these guiding principles come from? A So I think, if I remember right, and I'm trying to go on my memory -- I think a lot of the principles came from the executive order setting up the task force. So they were kind of the governor's principles, and I think many of them were borrowed from the Colorado process.

10QDo you know if Colorado's marijuana -- recreational11marijuana laws were passed through ballot initiative?

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Yes, they were.

13 Q Number 4 on the task force says, Propose efficient 14 and effective regulation that is clear and reasonable and not 15 unduly burdensome. What does that mean?

16 17 A I'm sorry. Can I go back to the last question?Q Yes. Go ahead.

A I'm not a hundred percent sure if the legalization, but under Colorado law, every tax has to go through an initiative process. So that's what makes me think that the marijuana and the taxation were probably together, and they had to -- so they had to go to initiative, but I -- so that's my explanation.

Q Okay. No, that's all fine. In Colorado, the Department of Taxation runs recreational marijuana; is that --

A The department of -- so they have a department of revenue. Within the department of revenue they have marijuana enforcement. Nevada doesn't have a department of revenue. We have just taxation, and then there's tax collections from other various other agencies in Nevada as well.

Q Okay. Great. And my question, my prior question was on Number 4 under the guiding principles proposing efficient and effective regulation that is clear and reasonable and not unduly burdensome. What does that mean to you?

A So basically making sure that we have, you know, a strict enforcement, a tightly controlled market that's -- that promotes a stable market but also allows businesses to operate and isn't -- isn't so restrictive that it is unreasonable to think that a licensee or establishment would be able to comply with the -- with the rules.

And I think that language is partially from
Question 2 because I --

Q Go ahead.

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A You know, I think there was some concern in the initiative that if they didn't have some language like that, they might get a governor and/or a regulator that didn't like the concept of marijuana and might try to regulate it out of existence. So I think there was -- it was being mindful of we have, you know, we need, you know, there's public health and safety concerns, but there's also industry operational

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concerns, and then there was the revenue concern after the
 money was put in the budget.

Q That's an important point. So what you said is that you're mindful of not regulating the companies out of business. Is that fair to say?

A Yes.

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Q And that's where the unduly burdensome language comes8 in as far as this task force guideline?

A Yes.

10 Q Okay. The next one, Number 5, says, the beginning, A 11 discussion between the state and local governments regarding 12 the cost of carrying out Question 2. Tell us about that.

A So in Question 2, there is a provision that says the revenue generated from the 15 percent wholesale tax would go to support the Department of Taxation and local governments in carrying out the provisions of Question 2, and so there was discussion about what local government responsibilities would be and what money essentially from that 15 percent tax the local governments would be entitled to.

20 Q And did the local governments have a say in some of 21 the task force recommendations?

A Yes.

Right.

23 Q Number 7 talks about taking action that is faithful 24 to the text of Question 2?

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Q Explain that for us.

A So just making sure that we're complying with Question 2. I mean, some of it is fleshed out a little bit more in the provisions above, you know, but, you know, read the language of the -- or read the language of the initiative, and then work off of that in terms of regulation.

Q And go to page 6 and specifically on your discussion
of future meeting dates and timelines, do you see that, where
it talks about Senator Segerblom?

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Uh-huh. Yes.

11 Q Recommending that -- it gives -- there's a May 12 30th, 2017, deadline. Do you see that?

A Yes.

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Q What was the -- were there deadlines that you were working underneath during this time frame when adopting some of the regulations or getting -- I'm sorry. Strike that. Deadlines and getting task force recommendations back to the governor?

A There -- you know, we were trying to get the work done within a few months; however, what I -- what he's referring to there is the -- the process was going on during the legislative session, and he wanted -- if there was going to be legislation, that he wanted, you know, he wanted people to be mindful. I mean, the session ends the first Monday in June. So he was trying to suggest that any legislative changes would

need to be made, you know, would need to be put forth by then. 1 2 And, I mean, with all due respect to Senator 3 Segerblom, I don't know that he really quite understand --4 quite understood with respect to Question 2 that there wouldn't 5 be a legislative change, but his concern, I believe just based 6 on his testimony in public and in private, is that he wanted 7 there to be an early start. So he was working on a bill that 8 if the -- if the executive branch wasn't going to do an early 9 start, that he wanted to have a separate bill that would 10 require an early start. 11 0 And --12 Because he thought that would -- or I think there was А 13 some discussion as to whether that would be, you know, because 14 Question 2 said by January 1st, 2018. So then the question 15 was could you have a separate legislation that said before 16 then, before it would be up and operational before then. 17 And were you put in charge of the early start program Q 18 and helping getting the regulations for that --19 А Yeah. 20 -- off the ground? Q 21 А Yes. 22 Q Okay. And tell us about that. How were those 23 temporary regulations developed? 24 Α So basically the temporary regulation process isn't 25 as restrictive, but you do have a draft of the regulations, and

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I, you know, we drafted those internally with some, you know, if we needed -- if we had legal questions, we would ask the attorney general's office or others. They were workshops so that you still have to have a workshop, and they were still adopted by the Nevada Tax Commission, but they don't have to go -- they don't have to do that intermediate review by the legislature.

8 There is a provision, however, that after the 9 regulations were adopted by the agency that the legislative 10 commission has 45 days where they can pull the regulations in 11 to a ledge [phonetic] commission process review. So because of 12 that, I had internal discussions with legislative counsel about 13 the regulations and whether they -- whether the legislative 14 counsel was comfortable, you know, recommending to their bosses 15 that the -- those regulations not be pulled into legislative 16 review.

Q Okay. And can you -- how did the medical marijuana regulations help shape what eventually became the permanent regulations under NAC 453D?

A Well, they were part of -- so the permanent regulations looked at what -- so the permanent regulations looked at the work of the task force in some ways and also and as that related to the medical. So what is -- what was working in medical? Again, what wasn't, you know, what are some -given the language of the initiative, what's different in the

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1	language of initiative in the initiative, you know, and how do
2	we have to plan for that because there were some key
3	differences, provisions that were new that had to be regulated
4	that weren't regulated in in the medical program.
5	So basically looking at the language of the
6	initiative, deciding what is the basis that we can start with
7	at least initially and then what can we build off from that as
8	we move forward. So and that involved all those discussions
9	that went into the working group, the regulatory process both
10	in the temporary process, which is the workshop and the
11	adoption hearings and then the permanent process that started
12	after July 1st.
13	Q And let's turn to what's previously been admitted as
14	Exhibit 2009, which is the governor's task force final report?
15	MR. GUTIERREZ: And may I approach?
16	THE COURT: You may.
17	THE CLERK: Mr. Gutierrez, 2009 is at the very bottom
18	of the cart. It should say 2000 onward.
19	BY MR. GUTIERREZ:
20	Q Ms. Contine, I've handed you the final report for the
21	governor's task force dated May 30th, 2017. Do you see that?
22	A Yes.
23	Q Okay. Turn to page 1 of the document.
24	MR. GUTIERREZ: Where it says, Letter from the
25	chairs, May 30th, 2017, Bryan.
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A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 Do you have that, Bryan? 2 THE WITNESS: Yeah. 3 MR. GUTIERREZ: Okay. 4 EXHIBIT TECHNICIAN: Letter of the chair? 5 MR. GUTIERREZ: Yes. Do you have the actual page, 6 Bryan? Page 1? 7 EXHIBIT TECHNICIAN: What's the Bates stamp number on 8 the bottom right? MR. GUTIERREZ: I don't have it on mine. 9 10 There we go. Okay. BY MR. GUTIERREZ: 11 12 Is that the document you have in front of you, 0 13 Ms. Contine, that's on the screen? 14 А Yes. 15 Okay. Now, this is a letter from you and Chuck 0 16 Calloway to the governor; is that correct? 17 Yes. А 18 And what's the purpose of this letter? Just to Ο 19 summarize the reports? 20 Yeah, summarize the report, talk about the work that А 21 everybody does, did and recognize that process and that work 22 that was involved. And what was Chuck Calloway's role with the task 23 0 24 force? 25 Chuck Calloway was the vice chair. А JD Reporting, Inc.

Q Okay. And now let's go to page 3, and, specifically right where it says, The act directs the Nevada Department of Taxation. Do you see that paragraph?

A Yes.

Q It says, The act directs the department -- the Nevada Department of Taxation should adopt all regulations necessary or convenient to carry out the provisions of this act. What was your understanding as to what that meant, Necessary or convenient to carry out the provisions of the act?

10 A Well, it means that the act had some specific 11 provisions where the department was required to make 12 regulations so that it would be necessary to make regulations 13 on those.

And then convenient is whatever other regulations that needed to be made, and this is broad language in almost every agency statute.

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Explain that for me. What do you --

A So if you have -- so the -- the -- the statute that creates an agency or a board will almost always have the provision that says the agency or the department or whatever it is, the board may make all regulations necessary or convenient to carry out the provisions of this statute. So it's across the board you look in. In many statues that have to deal with the creation of state agencies you'll see that provision.

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Q Okay.

Q

1	A So it basically means that they make the regulations
2	to interpret and operate or give process or somehow interpret
3	or in some way the provisions of that chapter so that people
4	know what they have to do or what the expectations are.
5	Q Okay. Great.
6	THE COURT: Is this a good place to break for lunch?
7	MR. GUTIERREZ: Yes, it would be, Your Honor.
8	THE COURT: All right. So we're going to break
9	until
10	I just looked at the minutes from what Judge Crockett
11	used to set your hearing, Mr. Gentile. I don't think an hour
12	is going to be long enough.
13	MR. GENTILE: I really don't know. I know that the
14	issue deals with alter ego.
15	THE COURT: Yeah.
16	MR. RULIS: And, you know, I don't know the answer.
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	JD Reporting, Inc.
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THE COURT: Okay. So we're going to shoot for you
 being gone until 2:00 o'clock.

So we'll be back here at 2:00 o'clock, which gives us
an hour and 15 minutes, which is our usual lunch break time.
So I apologize for the late lunch.

But good luck.

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(Proceedings recessed at 12:43 p.m., until 2:08 p.m.)

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9 ATTEST: I do hereby certify that I have truly and correctly
10 transcribed the audio/video proceedings in the above-entitled
11 case.

P. Williams

Dana L. Williams Transcriber

Electronically Filed 7/16/2019 2:20 PM Steven D. Grierson CLERK OF THE COURT Frence TRAN DISTRICT COURT CLARK COUNTY, NEVADA * * * * * SERENITY WELLNESS CENTER LLC,. et al. CASE NO. A-19-786962-B Plaintiffs • vs. STATE OF NEVADA DEPARTMENT OF. DEPT. NO. XI TAXATION Transcript of . Defendant Proceedings BEFORE THE HONORABLE ELIZABETH GONZALEZ, DISTRICT COURT JUDGE EVIDENTIARY HEARING - DAY 13 VOLUME II THURSDAY, JULY 11, 2019 COURT RECORDER: TRANSCRIPTION BY: JILL HAWKINS FLORENCE HOYT District Court Las Vegas, Nevada 89146 Proceedings recorded by audio-visual recording, transcript produced by transcription service.

APPEARANCES:

FOR THE PLAINTIFFS: DOMINIC P. GENTILE, ESQ. MICHAEL CRISTALLI, ESQ. ROSS MILLER, ESQ. WILLIAM KEMP, ESQ. NATHANIEL RULIS, ESQ. MAXIMILIEN FETAZ, ESQ. MAHOGANY TURFLEY, ESQ.

FOR THE DEFENDANTS:

KETAN BHIRUD, ESQ. STEVE SHEVORSKI, ESQ. BRIGID HIGGINS, ESQ. ERIC HONE, ESQ. DAVID KOCH, ESQ. ALINA SHELL, ESQ. JARED KAHN, ESQ. JOSEPH GUTIERREZ, ESQ.

LAS VEGAS, NEVADA, THURSDAY, JULY 11, 2019, 2:09 P.M. 1 2 (Court was called to order) 3 UNKNOWN: Your Honor, too, we want to take care of 4 We do have that motion to seal our Exhibit F. We have it. the documents that we think should --5 THE COURT: Let's wait a second. Let me get through 6 7 what I've got on my mind first. I'm looking for plaintiffs' 8 lawvers. I've got a Mr. Kemp. That's pretty close. 9 UNKNOWN: Some are coming. I haven't seen Dominic. THE COURT: I don't need Dominic. I need one person 10 from his office, any one of them. 11 12 Thank you, Ms. Haar. 13 MR. KEMP: Judge, they went over their -- Judge, I know Mr. Cristalli --14 15 THE COURT: Mr. Cristalli is walking in right now. 16 Thank you, Mr. Rulis. You're very fine at your 17 fashion advice. 18 All right. So my trial for next week settled. So how many more days you guys need? 19 20 MR. KOCH: Five. 21 Judge, we were going to rest as soon as MR. KEMP: 22 we came back. And I've talked to Mr. Parker, and we just want 23 to formally rest the plaintiffs' case. 24 THE COURT: I've got to finish this -- oh. Before 25 this witness finishes?

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MR. KEMP: Yeah. 1 2 THE COURT: Okay. That's fine. 3 Because we thought --MR. KEMP: 4 THE COURT: Wait. So I'm looking at this side of 5 the room. How many more days do you guys need? The only witness that I have is Mr. 6 MR. KOCH: 7 Groesbeck, and we've had discussions. He's potentially going 8 to be here tomorrow, but Mr. Kemp says maybe not. Tomorrow 9 I'll know. But he's a relatively brief witness. I don't know if the State has --10 11 THE COURT: Other than finishing Ms. Contine and 12 getting Mr. Groesbeck, what else? 13 MR. GUTIERREZ: Your Honor, we would -- on behalf of Essence and Thrive we want to call at least five or six of the 14 15 plaintiffs' principals. 16 THE COURT: You can call anybody you want. I'm 17 trying to figure --18 MR. GUTIERREZ: It's more coordination, Your Honor. 19 We've been coordinating with counsel, so if you have 20 availability next week we can just make sure by tonight --21 THE COURT: Well, that's what I'm trying to do right 22 now. 23 MR. GUTIERREZ: What's the availability next week? 24 Is it every day? 25 THE COURT: It's like Monday through Friday.

MR. GUTIERREZ: Perfect. Okay. 1 2 I just made a doctor's appointment for THE COURT: 3 Tuesday afternoon, though, because I didn't have Mental Health 4 So I took the time to make a doctor's appointment. Court. So 5 other than that, I'm at your disposal. I don't know if I have 6 a settlement conference on Monday. Hold on. Let's see. Τ 7 don't have a settlement conference on Monday, so I can start 8 as early as 10:30. The question, though, is do you have 9 witnesses that you would like to call? MR. KOCH: Tomorrow -- if Mr. Groesbeck is not 10 11 available tomorrow, I'd like to call him on Monday. Is he 12 available Monday? 13 MR. KEMP: I'd have to check with him, Your Honor. I'd kind of like to know why all of a sudden we're -- as of 14 15 yesterday we were hoping to try to get done tomorrow, and last 16 night they substituted --17 THE COURT: Nobody told me that. 18 MR. KEMP: Judge, I've been trying to get this thing 19 done for two weeks, okay. So, Judge, last night is the first 20 we hear all of a sudden they want four more plaintiffs. Ι 21 just don't understand why they think they need --22 THE COURT: Mr. Kemp, it's okay. As I think you've 23 recognized, no discovery occurred in this case prior to us 24 starting this hearing. As a result of no discovery happening 25 in this case, I have certainly allowed everybody in the room

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enough rope to hang themselves or call the witnesses that they 1 2 want to. If people want to call some more witnesses, I'm 3 going to let them call them so that we have a full and 4 complete record given the lack of discovery that was done 5 prior to this hearing starting. Now I'm just trying to figure out what to do, 6 7 because I want to finish up next week. MR. KOCH: And I think the witnesses that are 8 9 potentially going to be called will be relatively brief. Mr. Groesbeck, for example, my questioning of him would be done in 10 11 20, 25 minutes --12 THE COURT: Great. 13 MR. KOCH: -- whatever additional -- I think all the 14 witnesses would be of that type --MR. GUTIERREZ: That's correct, Your Honor. 15 Every 16 witness we would propose is 20 or 30 minutes. 17 MR. KOCH: -- if they're all available. 18 MR. GUTIERREZ: Just it's availability. 19 THE COURT: All right. So --20 MR. KOCH: We could get them -- frankly, we could get them done today, but, you know, I'm not counting on that. 21 22 MR. KEMP: Judge, can we at least see why we're 23 calling these witnesses while we've got time. 24 THE COURT: Hold on a second. So has anyone heard 25 from Mr. Gentile?

MR. CRISTALLI: Yeah. Your Honor, Mr. Miller and myself were up there. He looks like he's completing his testimony now. He should be back I would imagine very shortly.

5 THE COURT: Okay. So we've got a half hour. MR. CRISTALLI: Next week is a little concerning, 6 7 but he did -- I think Mr. Gentile -- listen, we could continue 8 to go forward without his presence with the witnesses that are 9 remaining. That's not an issue. But I think he really wants to be present, so he may vacate his travel plans. So I don't 10 11 want to speak on his behalf. I'm just anticipating that he 12 will say that.

13 THE COURT: I'll listen to it if he says it.
14 MR. CRISTALLI: Yeah.
15 THE COURT: So we had Mr. Groesbeck?
16 MR. KOCH: Right.

17 THE COURT: Who else?

18 MR. GUTIERREZ: Frank Hawkins.

19 THE COURT: Okay.

20 MR. GUTIERREZ: Brett Scolari from Tryke, one of the 21 plaintiffs; John Matos from ETW; Jesse McCrea, one of the 22 plaintiffs; and Riana Durrett, who's part of the NDA, but 23 she's out of the country, Your Honor.

THE COURT: So other than Mr. Groesbeck can you tell me, because Mr. Kemp requested it, the purpose for which you

1 intend to call each of those witnesses.

2 MR. GUTIERREZ: Absolutely. We're talking about 3 irreparable harm. We have to talk to the plaintiffs about 4 their -- what they've done, what they're doing to buy 5 licenses, which we think goes directly against the irreparable harm problem. We also want to talk about some of their 6 7 applications. We also want to talk about some of the things 8 that they've done and told our clients when it comes to the 9 application process. So, you know, it's not going to take long, Your Honor. At least estimated 30 minutes each one. 10 It's just about scheduling and getting them in. Once we do 11 12 that I think we'll be fine. 13 THE COURT: Okay. All right. MR. CRISTALLI: If I could just inquire, then, Mr. 14 15 Gutierrez. I think that also Damon Hernandez is on the 16 witness list. And then there were two yesterday, that was 17 Chad Christensen and Shawn Luz [phonetic] and Ben Sillitoe. 18 So are -- 'cause you just mentioned Brett. Are you intending 19 to call all of those additional witnesses, as well? 20 MR. GUTIERREZ: My intent is to call at least somebody from the plaintiffs' side. We'll talk with you about 21 22 that. But, like I said, each one, Your Honor, wouldn't be 23 more than 20 minutes, 30 minutes. 24 THE COURT: If I can get them in the room. 25 MR. CRISTALLI: And what about Hernandez?

MR. SHEVORSKI: The State is not calling Mr. 1 2 Hernandez. 3 MR. CRISTALLI: Yes, but he's also on --4 MR. GUTIERREZ: We're not calling Mr. Hernandez, 5 either. 6 MR. CRISTALLI: Okay. 7 MR. SHEVORSKI: I'm sorry. THE COURT: You're just down to plaintiff party 8 9 representatives at this point from the defendants in 10 intervention. Okay. MR. GUTIERREZ: That's correct. With the exception 11 12 of Riana Durrett, who's part of the NDA. But that's -- the 13 rest will be plaintiff party witnesses, Your Honor. THE COURT: Okay. All right. Thanks. 14 15 Now I'm going to go to Mr. Kemp. Mr. Kemp, you 16 wanted to tell me something. 17 MR. KEMP: I have eight, which is Groesbeck, 18 Scolari, Hawkins, Matso, Riana Durrett, Christensen, Losee, 19 and Hilltop. 20 THE COURT: No reason I can't finish that in four and a half days? 21 22 I would think not, Your Honor, especially MR. KEMP: 23 if they're promising in Mr. Koch's case 20 or 25 minutes and 24 Mr. Gutierrez's case 20 to 30 minutes. So I would think you 25 could get done in four days.

But getting back to what we started with, we would rest our case.

3 THE COURT: Okay. Does that include all of the 4 plaintiff parties that have participated in the preliminary 5 injunction hearing?

6 MR. GENTILE: I just heard Mr. Gutierrez say 7 something that tells me that I can use my expert in rebuttal. 8 Let me lay it out for you. If he's going to go into in his 9 case in chief the concept of irreparable harm and he intends 10 to do it through these four, then I have retained a gentleman 11 from Colorado who is an expert in the evaluation of cannabis 12 businesses.

13

20

THE COURT: Okay.

14 MR. GENTILE: So I'll call him in rebuttal.

15 THE COURT: Then you would have a rebuttal witness. 16 It's okay. But I'm only on case in chief. All of the 17 plaintiff parties who've been participating in our preliminary 18 injunction hearing, all of you agree to rest at this point for 19 purposes of this hearing?

Max -- I'm sorry. Mr. Fetaz.

21 MR. FETAZ: On behalf of ETW plaintiffs, yes, we 22 rest.

23 THE COURT: Mr. Gentile?

24 MR. GENTILE: We rest.

25 THE COURT: Mr. Kemp, you already rested.

1

MS. TURFLEY: We rest.

2 THE COURT: Okay. So the plaintiffs' group has 3 rested with the understanding that, depending upon what you 4 guys put on in your case in chief, they may have a rebuttal 5 So are we ready to continue with our current witness. witness? 6 7 MR. GUTIERREZ: Yes, Your Honor. 8 THE COURT: Can you all, and those are you all 9 sitting at the plaintiffs' table, check with your respective clients about their availability for next week. I understand 10 11 that Mr. Gentile may have some travel challenges, but --12 MR. GENTILE: I'm going to forgo it. This is far 13 more important. 14 MS. TURFLEY: I can represent Mr. Parker does have 15 his board meeting on Thursday. 16 We'll let him get to his board meeting. THE COURT: 17 I've broken for board meetings for Mr. Parker before. 18 DEONNE CONTINE, DEFENDANTS' WITNESS, PREVIOUSLY SWORN 19 Ms. Contine, are you ready? You're still under 20 oath. 21 THE WITNESS: Yes. Okay. 22 MR. CRISTALLI: And, Your Honor, before we start 23 with Ms. Contine, I didn't address this prior to her beginning 24 her testimony, but -- and I did speak to Mr. Gutierrez with 25 regard to this issue prior to the testimony starting -- Ms.

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Contine, after her employment with the Department I believe 1 2 went into private practice for a period of time with Kaempfer 3 Crowell, and during that period of time, it was March of 2018, 4 represented the interests of Nevada Pure, Shango. And so we 5 talked about some concern that may exist with regard to 6 privileged communications and potential conflict as it relates 7 to her representation of that company during that period of 8 We haven't gotten there yet. I don't know whether or time. 9 not we will or not, but I wanted to make the Court aware of 10 it.

11 THE COURT: I am sure she will respect the attorney-12 client privilege and any communications she had with the 13 client. It's one of the problems with litigating in the State of Nevada. Some of you may have read a report from 14 15 They don't understand that when you're in a Massachusetts. 16 state as small as Nevada it is impossible to avoid having 17 relationships with people.

19 THE COURT: Okay. Anything else? Now you may 20 continue.

MR. CRISTALLI: Yes, Your Honor.

21MR. GUTIERREZ: Thank you, Your Honor.22DIRECT EXAMINATION (Continued)

23 BY MR. GUTIERREZ:

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Q Ms. Contine, when we left we were talking about the final report of the Governor's Task Force. Do you have that

still in front of you? 1 2 А Yes. 3 0 Okay. And I want you to turn -- if you can, turn to 4 page 19. 5 THE CLERK: I'm sorry, Mr. Gutierrez. Is this 6 Exhibit 2009? 7 MR. GUTIERREZ: I'm sorry. It's 2009, which Yes. 8 was previously admitted. 9 THE CLERK: Thank you. 10 MR. GUTIERREZ: Thank you. BY MR. GUTIERREZ: 11 12 And are you there, Ms. Contine, on page 19? Ο 13 А Yes. Okay. And the first paragraph talks about 14 0 15 application and licensing requirements, and there's several 16 recommendations. And one of the recommendations is about the 17 impact of ownership interest below 5 percent and the most 18 effective way of issuing agent cards. Do you recall having 19 discussions with the Governor's Task Force about ownership 20 interest less than 5 percent? 21 А Yes. 22 Can you tell us about those discussions. Ο Okay. 23 А So there were several discussions along the way in 24 various processes about the difficulty that the industry had 25 faced in the medical program in obtaining -- and essentially

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the burden that it was to actually get anything done through the process when they had to get a signature or a background check from somebody that maybe was a -- had like a, you know, half a percent interest or something like that and lived in Ohio. And so that was an ongoing discussion with the industry about making that process a little bit less burdensome.

Q So the concern when discussing background checks of owners less than 5 percent was to make sure it wasn't burdensome on the industry; is that fair to say?

10 Α Right. And it was their request. And our -- the 11 Department's, you know, the State's interest was kind of 12 looking at the overall purpose of the regulations and, you 13 know, protecting public health and safety and kind of coming 14 to this conclusion that there could be some give on that, 15 because if you have a really small interest in a company, 16 you're not going to be able to dictate actions that may lead 17 to black market sales or things like that. So it was kind of 18 a balance between, again, as I spoke of before, like balancing 19 that public health and safety in the interest of the industry 20 and the interest of the State in trying to come up with 21 something that the State could work with and that the industry 22 could also work with.

Q And when you were having those discussions was -did the Department and the Task Force look at the ballot initiative and NRS 453D to make sure that was in compliance?

А Yes. 1 2 MR. GUTIERREZ: Okay. And if we can, turn to, 3 Brian, NRS 453D. 4 Judge, do you mind if I hand her the --5 THE COURT: You may. Sure. It's right there. 6 THE WITNESS: Okay. 7 (Pause in the proceedings) 8 BY MR. GUTIERREZ: 9 Ο Ms. Contine, are you at -- can you turn to NRS 453D.200. 10 11 А Okay. 12 And you've seen this and read the statute before; Ο 13 correct? 14 А Yes. 15 Okay. Now. the statute says. "The department shall Q 16 adopt all regulations necessary or convenient to carry out the 17 provisions of this chapter." We discussed already what you 18 stated was your interpretation of necessary or convenient; is 19 that correct? 20 А Correct. 21 But the next sentence, tell me what you -- what your Q 22 position is on the next sentence that says, "The regulations 23 must not prohibit the operation of a marijuana establishment 24 either expressly or through the regulations that make their 25 operation unreasonably impracticable."

And that's kind of in line with what I discussed 1 А 2 earlier, which is -- well, I think the -- I'm making an 3 assumption, but I think that I've even had discussions with 4 maybe some of the drafters is that the fear that going forward 5 if somebody didn't like -- if there was -- if somebody didn't 6 like the fact that marijuana had been voted in, legalized by 7 the public, you could make -- you could theoretically make 8 regulations so unreasonable that it would eliminate the 9 ability to operate. So I think that language is meant to 10 address some of that. And so, again, as I testified before, 11 there's always this kind of balance between what's reasonable 12 in terms of regulatory structure, but which still allows the 13 agent -- or the entities to operate the establishments. So in your interpretation the Department in looking 14 0

15 at this provision of the statute also had to consider a 16 balancing, not adopting regulations that would make the 17 operation of an establishment impossible or impracticable as 18 it says; is that correct?

19

A Right. Correct.

20 Q And then if you could turn to the definition of 21 "unreasonably impracticable," which is 453D.030(19). And do 22 you have that in front of you, Ms. Contine?

23 A Yes.

Q Okay. And is that definition of unreasonablyimpracticable, was that used by the Department in adopting

1 regulations to ensure that the marijuana businesses -- that 2 regulations weren't adopted they were going to put them out of 3 business or increase costs unnecessarily high?

A Correct.

4

5 Q Could you explain that a little more for us about 6 how this was utilized with the adoption of the regulations.

7 А So I guess the way that it was utilized was to 8 really consider what were some of the barriers that the 9 industry had faced in the past and how that was affecting how 10 they could operate and whether they could do their business. 11 And so, I mean, the basis for that -- I mean, I think the 12 language is meant to basically say, you know, you can't say, 13 you know, you can't sell edibles or you can't -- you know, so that people couldn't come in and do those types of things. 14 15 But I think -- but in addition to that it was really kind of 16 having that input that, you know, these are some of the 17 challenges that we face in just operating the business and 18 considering those as we went forward under that section and, 19 you know, the reasonable -- you know, making the regulations 20 reasonable and necessary and convenient to carry out the 21 provisions of the chapter.

22 Q And you said you spoke -- or you thought you had 23 discussions with some of the drafters. Who would those be --24 those people be?

25

A Well, or some of the people that were involved in

1 the initiative. I don't know everybody's involvement. Matt 2 Griffin, Joe Bresnie [phonetic], Will Adler, they were all 3 really involved in Question 2 from -- in some sort.

4 Q Did you ever speak to Heather Azzi at the Cannabis 5 Trade Federation?

6

I don't think so.

7

Q Does that name ring a bell to you?

8 A No. But she might have been associated with one of 9 the other people, and maybe there was a conversation that 10 occurred in a group or -- but I don't -- I don't recall her.

11 Q She stated that the intent behind the "necessary or 12 convenient" language was to give the regulatory authority to 13 regulate the cannabis industry. Is that consistent with what 14 the Department looked at?

15 A Yes.

А

16 Q Okay. Do you believe the Department had some 17 deference when interpreting NRS 453D.200 in adopting 18 regulations?

19 A Yes.

20

Q Can you explain that for us.

A Well, generally, you know, a chapter has a lot of provisions in it, and the agency goes about trying to interpret and apply those provisions. With respect to the initiative it was somewhat of a shell and gave kind of the Department the broad authority to do maybe some work that

would have been done legislatively if it had been legislation.
And so to really hone in and fine tune the points of the
regulatory responsibilities, especially the categories of
regulatory responsibility, and then also look more broadly at
how -- you know, what would be necessary and/or convenient to
carry out the initiative.

7 Q Great. And if you could turn back to 453D.200. In 8 adopting the regulations the statute gave a list of criteria 9 that the regulations shall include. Do you see that --10 A Yes.

Q -- under (a) through (m)?

12 A Yes.

11

13 Q And under (b) it discusses qualifications for 14 licensure. Do you see that?

15 A Yes.

16 Q And it says, "qualifications for licensure that are 17 directly and demonstratively related to the operation of a 18 marijuana establishment."

19 A Right.

20 Q How did the Department interpret that particular 21 provision of the statute in adopting the regulations?

A Well, I think the term related to -- so just looking at -- it's kind of a more general provision and then just narrowing it down within the regulations and what's related to operation in a marijuana establishment similar to how you'd

look at other businesses and then what other specific 1 2 provisions maybe that are directly related to and that are 3 directly -- there is some broadness in it, I guess. And so I think in the categories under the regs there's categories for 4 5 involvement in, you know, operating a marijuana business, and then there's more general categories for other -- you know, 6 7 for other things to consider more generally in operating 8 businesses.

9 Q Okay. And did you receive input from operators of 10 marijuana establishments as you adopted the regulations to 11 interpret that provision?

12 A

Yes.

13 Q Okay. Do you recall how diversity as a merit for 14 scoring was included in the regulations?

So I think, you know -- frankly, I think the -- you 15 Α know, there's an ongoing discussion throughout the country, 16 really, on the effects of marijuana legalization and the 17 18 effects of the war on drugs in communities of color or underserved or underrepresented communities, and they've 19 somehow bore the brunt of that. So the discussion in -- you 20 know, there was legislative discussion during that same time 21 in 2017 and I think AB422, which was a broad marijuana bill 22 23 where they talked about that.

And then just considering that, you know, the importance of, you know, different types of diversity and

different -- different ways of thinking, different 1 2 perspectives, where you're coming from. If you have a diverse 3 group of people in your organization, you might be more 4 willing to operate in a community that is -- you know, has 5 been underserved or has been disserved by the war on drugs or, you know, you have a more friendly face to some communities 6 7 like that. And I think there was just -- you know, that was 8 how it was related to the marijuana industry.

9 Q Did the Department receive input from the marijuana 10 industry on diversity either through the Task Force or through 11 AB422?

A Well, I -- you know, I think it would have been discussed through the regulatory process. I mean, it could have been -- I believe it was probably discussed in almost every forum, so that through the Task Force, through the legislature, through the workshops and the adoption hearings for the regulations. So I think it was an ongoing discussion that was happening at the time.

19QDid you have input or recall testifying at the --20either the Assembly or Senate when AB422 was being proposed?

21

A I don't think I testified.

22 Q Okay.

A I'm not 100 percent sure, but I don't think I did.
I think I would have only come to the table if I was called by
the Committee. I didn't --

Q Got it. And AB422, correct me if I'm wrong, was to amend NRS 453A; is that correct?

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4

A Yes, that's correct.

Q And added diversity to 453A?

5 A So -- yes. And they did amend some provisions in 6 453D that made them effective on January 1st of 2020.

7 Q And can you explain that. Where in 453D did they --8 I'm sorrv. So in AB422 they made those changes. А Ι 9 think -- I'm not 100 percent sure of all of them. I want to 10 say some related to advertising and maybe some other 11 provisions. But because they weren't going to be effective 12 with respect to -- so they weren't going to be relevant to 13 what we were doing necessarily, although, again, you know, I would try not to make regulations that, you know, would have 14 15 to be changed once -- you know, there was a desire to have 16 some consistency in the regulations at that point, because if 17 we made -- if the State made a regulation and the legislature 18 had already made a decision on something that would be 19 effective later, you know, then you'd have to go through the 20 whole regulatory process. So to the extent that those 21 provisions complied with the initiative and were reasonable to 22 implement the chapter and the vote of the people, you know, we 23 consider that as important.

Q So to be clear, diversity wasn't added to 453D; correct?

- 1
- A No.

Q Okay. It was added to the regulations under NAC 3 453; is that correct?

- 4 A Yes.
- 5

Q The consideration of diversity?

A Yes. So the bill I believe added that diversity provision only with respect to 453A. I could be wrong on that. They could have made it effective to 453D on January 1st, 2020. I'm not 100 percent sure. But with respect to that requirement for licensing it was added through the regulatory process into NAC 453D.

12 Q And in putting diversity in NAC 453D did the 13 Department look at the "directly and demonstratively related" 14 language as for qualifications to include diversity?

15 A Yeah. I mean, it would have to be -- yes, it would 16 have to be within that -- within that criteria to advance and 17 go through the process and be approved.

18 Q And is that the reason why -- or is that the basis 19 or one of the bases the Department felt it can add diversity 20 as a qualification for licensure or a scoring criteria under 21 the regs?

A I mean, I think the initial analysis was that this would -- our own internal analysis would be that this -- you know, these regulations, the drafts that we're putting forward comply with the statute. And then it goes through that legal 1 process and review, and, again, that's the kind of the second 2 check.

3 0 Okay. And on 453D.200 it says, "The regulations 4 shall include" when it's discussing adoption of the regs. Did 5 you believe that language was limited to only (a) through (m) as what's in there, or did you believe that language gave the 6 7 Department the ability to say, this isn't an exhaustive list, 8 this is a list that the Department can, if it falls under this 9 qualification for directly and demonstratively related, we can 10 add this in the regulations?

So the interpretation is that these are the 11 Α Yes. 12 categories for which the State must -- the Department must 13 make regulations, and then they can make all other regulations 14 within the provisions as long as they comply with the 15 provisions of the -- as long as they're reasonable and not 16 unduly burdensome and not -- I wouldn't say that the State is 17 limited to this.

18 I'll make one kind of caveat on this, is that there 19 was discussion -- so Colorado, when they initiated they had a 20 more expansive -- kind of a more expansive public health 21 provisions, and so the Department did not make public-health-22 related regulations. And it's not because, you know, they 23 weren't necessarily important or that they -- it's just it was 24 out of the expertise of that department and it wasn't 25 specifically called for. So I guess if there was a case where

we could have made regulations on something and other states 1 2 maybe did, and I thought that it would -- you know, it would 3 be to the legislature to kind of flesh that out. And so I 4 didn't want to -- I was trying not to over -- I was trying to 5 be -- you know, have a reasonable interpretation of these provisions and then whatever was reasonable and necessary 6 7 outside of that without going too broadly outside of kind of 8 the authority that we had.

9 Q And in doing that you took the recommendations of 10 the people in the industry, correct, on how they handled their 11 day-to-day operations and what was important to them; is that 12 correct?

13 A Yes.

14

Q And you also took -- go ahead.

15 And also, I mean, you know, again, the Task Force Α 16 was made up of public health professionals, public safety 17 professionals, industry, local governments, the Department of 18 Public and Behavioral Health. So just taking -- and many of 19 those people testified in the regulatory process, too. So 20 just having that broad -- you know, everybody having a seat at 21 the table.

Q Okay. I want to turn to background checks, which is on 453D.200(6) if you turn down there. Do you have that in front of you, Ms. Contine?

25 A Yes.

Q Okay. It says, "The Department shall conduct a background check of each prospective owner, officer, and board member of a marijuana establishment license applicant." How did the Department interpret that provision when adopting the regulations?

A So, again, that was slightly limited by the 5 percent rule, and so -- I mean, do you -- like the process 8 or how -- you want me to explain?

9 Q Yeah. And actually you mentioned the 5 percent 10 rule. Let's look at that. Let's look at NAC 453D.255. You 11 wouldn't have that in front of you, but we'll put it up on the 12 screen. You mentioned the 5 percent rule. Do you see it on 13 the screen, Ms. Contine?

14 A Yes.

15 Q Is this the 5 percent rule you were talking about 16 under 453D.255?

17 A Yes.

Q Okay. And in looking at this particular provision of the regulation it says, "Except as otherwise required in subsection (2), the requirements of this chapter concerning owners of marijuana establishments only apply to a person with an aggregate ownership of 5 percent or more in a marijuana establishment." Do you see that?

24 A Yes.

25

Q And if you go to section (2), it says, "If in the

judgment of the Department the public interest will be served by requiring any owner with an ownership interest of less than 5 percent in a marijuana establishment to comply with any provisions of this chapter concerning owners of marijuana establishments, the Department will notify that owner and he or she must comply with these provisions." Do you see that?

7

A Yes.

8 Q Does subsection (2) of this give the Department some 9 discretion when it comes to potentially checking, if it needs 10 to, the background checks of owners under 5 percent interest? 11 A Yes.

12 Q And do you recall discussions regarding that 13 particular provision of the regulation?

14 А Well, yeah. I mean it -- yes, I mean, again, the 15 whole -- the whole idea behind the process was to balance the 16 public safety, you know, related to public health and safety and then the interest of the industry. So that was a way that 17 18 we could craft -- you know, we could interpret that -- that 19 provision to allow -- you know, to not be as burdensome on the 20 industry, but also still take into account that there may be a 21 time when the department may see something and think ooh, you 22 know, I'm not sure about this, there might be something fishy 23 going on or -- you know, I mean, the whole goal is to keep a 24 regulated, robust market and to not have potential for a black 25 market. It's to bring this -- you know, an unregulated, you

1 know, illegal market into a legal market. And so that was the 2 intent of that.

3 Q Do you believe that the regulation under NAC 4 453D.255 is consistent with the ballot initiative in NRS 5 453D.200 on background checks?

A Yes.

7 THE COURT: So can you explain why.

8 BY MR. GUTIERREZ:

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6

Q Can you explain why.

Yeah, sure. I think it interprets the provisions. 10 Α Again, I think the process that the regulations went through, 11 12 the overall discussion, the input into it, the requirement to 13 make regulations that aren't unduly burdensome and going 14 through that whole process is -- you know, the State has the 15 ability to interpret the provisions when it makes -- to 16 reasonably interpret the provisions to make regulations, and 17 that's what --

18 THE COURT: So you think changing the interpretation 19 of the word "each" to "each who owns 5 percent or more" is 20 reasonable?

THE WITNESS: I think -- yes. I think it's the ability to alleviate a burden as the statute -- or as the initiative requires, but also make sure that the interests of the State are protected, as well, with respect to the public safety part.

THE COURT: But this wasn't a regulation that was being imposed by the Department, it's part of the ballot question. That's why I'm trying to ask why you thought you had authority to make that change.

5 THE WITNESS: I think we that had -- for a couple of 6 reasons. I think we have authority because the agencies 7 generally have authority and deference in interpreting the 8 provisions that they are responsible for regulating or 9 enacting, and that that was an interpretation of that 10 provision.

11 THE COURT: So you think "each," which was approved 12 by the voters in Ballot Question 2, could be interpreted by 13 the Department to be "each with 5 percent or more"?

14 THE WITNESS: Right. And that --

15 THE COURT: Okay. Thanks.

16 THE WITNESS: That's because of the other language 17 within the statute -- or the initiative that required the 18 Department to not have unduly burdensome processes and to 19 effectively not make regulations that prohibited businesses 20 from operating.

21 THE COURT: Okay. Thanks.22 BY MR. GUTIERREZ:

Q And was the Department getting feedback from the members of the industry that background checks for owners with less than 5 percent interest would have been unduly

1 burdensome?

2 A Yes.

Ο

3

Okay. Can you explain that.

4 I mean, it was a major issue in terms of Α Yeah. 5 discussion. I think it was a discussion at the Task Force, it was discussion through the regulatory process. Again, as I 6 7 mentioned when I first -- when you first started asking about 8 this, this was, you know, the examples of having, you know, a 9 half a percent owner that lived in Ohio that had nothing to do with the operation of the business, that didn't live in 10 Nevada, the burdens that industry was having in complying with 11 12 those provisions, and how long everything was taking because 13 of that.

14 Q And with that, Ms. Contine, can we go back to the 15 Governor's Task Force report -- final report --

16 MR. GUTIERREZ: Which is 2009, Brian, and go to 17 page 114.

18 BY MR. GUTIERREZ:

19 Q Do you have that in front of you, Ms. Contine? The 20 title would be "Ownership Issues, Licensing Requirements." 21 Ms. Contine, is that the page you have in front of you?

22 A Yes.

Q Okay. And we talked about this 5 percent and where it came from. And we have here the Task Force recommending this 5 percent standard. Do you see that?

- 1
- A Yes.

Q Okay. And who's on the -- who are the sponsors of 3 that?

A So this is the taxation revenue regulatory structure working group. The individuals are John Ritter and David Goldwater. And the recommendation is that they require only owners with 5 percent or more cumulative ownership to be fingerprinted, to be required to undergo a background check, and resubmit any application for license renewal.

10 Q And that's the recommendation from John Ritter and 11 David Goldwater on behalf of the Governor's Task Force; is 12 that correct?

13 А So they would have been on that working group. So some of the Task Force members were also on individual working 14 15 So in that working group there would have been many groups. 16 other people on that working group, and I think that when --17 as issues were discussed various people within the working 18 group were responsible for working on an individual or a 19 singular recommendation, and that would have been -- in this 20 case it would have been John Ritter and David Goldwater who 21 were tasked from their working group members.

Q Okay. And go to the next page. Under section (4) it talks about what guiding principles that those recommendations support. Do you see that?

25 A Right.

Q And it says "to be responsive to the needs and issues of consumers, non-consumers, local governments, and the industry."

A

4

5 Q And the Guiding Principle 4, "Propose efficient and 6 effective regulation that is clear and reasonable and not 7 unduly burdensome." Is that correct?

8 A Right.

Right.

9 Q And that's what you've been talking about, not being 10 unduly burdensome with this 5 percent requirement?

11 A Right.

12 Okay. And John Ritter, he's a plaintiff in this Ο 13 particular case. We had the opportunity to hear from him 14 early on. Would it surprise you if he testified that his 15 definition of "owner" was that it meant that, "Every owner 16 flows to the initiative, the statute, the regulation and the 17 application, and it's my understanding that the intent was 18 that every single owner in every single company, every single 19 applicant was to be background checked." Is that consistent 20 with what he just -- he recommended as part of his work on the 21 Task Force?

A I mean, the recommendation is what it is. I mean, it's clear to me. I mean, based on my experience and all the discussions that occurred I think it was clear that people were in agreement that the 5 percent would help lessen the

1 burden.

2	Q And Mr. Ritter went on and said, "Every single owner
3	in our company, whether they had a minute percentage of
4	ownership, was background checked." But yet he's here in the
5	Governor's Task Force saying recommending 5 percent or more
6	as part of the regulations that are going to be adopted; is
7	that correct?
8	A Yes.
9	Q Okay. Now, part of the Task Force's job, as we
10	discussed, was to go through and look and to see what
11	provisions of Ballot Question 2 were implicated; is that
12	correct?
13	A Right.
14	Q And that's done on number (5), is that what your
15	understanding is?
16	A Right. Yes.
17	Q It talks under (5) section (5), paragraph (1) of
18	IP1 states that, "The regulations must not prohibit the
19	operation of a marijuana establishment either expressly or
20	through regulations that make their operation unreasonably
21	impracticable." And that's what we've been talking about; is
22	that correct?
23	A Yes.
24	Q Is it fair to say that the Governor's Task Force
25	took Ballot Question 2 into consideration when they

1 recommended this 5 percent threshold within the adoption of 2 the regulations? 3 A Yes. 4 Q Was there any dissent on the group under number (7)?

A No.

5

6 Q Number (6) discusses "What issues does the 7 recommendation resolve?" Do you see that?

8 A Yes.

9 Q The State said, "To allow companies that own 10 marijuana establishment licenses in which there are multiple 11 owners that own less than 5 percent and in some cases far less 12 to be able to operate practically and efficiently." Is that 13 consistent with the Ballot Question 2 and the Statute NRS 14 453D?

15 A Yes. I mean, if you consider, you know, it's kind16 of the opposite of unduly burdensome or not reasonable.

17 Q It goes on to say, "To allow companies that own 18 marijuana establishment license to function based on their 19 governing documents as companies are allowed to with other 20 industries." That was a consideration, correct, as well?

21 A Yes.

Q And it didn't want to have a standard that would have put unduly burdensome pressure on a marijuana establishment; is that correct?

25 A Yes.

Okay. So as we sit here do you believe that the 1 Ο 2 regulations on the 5 percent threshold complied with Ballot 3 Ouestion 2 and the Statute --4 А I do. -- 453D? 5 0 Yes, I do. 6 А 7 Okay. One of the other provisions we've been Q 8 talking about -- if you can turn on this report to page 109, 9 the same exhibit. Ms. Contine, you testified earlier that you 10 left the Department in January of 2018; is that correct? А 11 Yes. 12 And you went into private practice for about a year; Q is that correct? 13 14 A little bit less than that, yes. А 15 Okay. And did you have any involvement in the Q 16 creation of the application for the 2018 recreational 17 application process? 18 Α No. 19 Okay. So any questions about the application itself 0 20 would be outside of your scope and knowledge. Is that fair to 21 say? 22 А Yes. 23 0 You don't have personal knowledge, because you 24 didn't create that application. Is that fair to say? 25 А No, I did not. In fact, when I left the regulations

1 hadn't been fully adopted.

2 And if you could explain that more for us. 0 3 0 So they hadn't been -- so earlier when I explained 4 the process the regulations hadn't gone to the Legislative 5 Commission. They had been drafted. They hadn't gone through the 6 0 7 Legislative Commission for feedback? 8 Well, they hadn't gone -- the Legislative Commission А 9 is the last --10 I'm sorry. They'd already gone through Legislative 0 Council Bureau --11 12 А Right. 13 -- and they just haven't gone to the Legislative 0 14 Commission? They hadn't gone to the Legislative Commission. 15 А So 16 they weren't fully adopted. 17 Do you know when they were fully adopted? 0 February, I think, sometime. 18 Α 19 February. Okay. And it was after you were gone --0 20 Α Right. 21 -- is that correct? Okay. Q 22 А Or -- yeah. 23 THE COURT: February 27th, 2018. 24 MR. GUTIERREZ: February 27th? 25 11

1 BY MR. GUTIERREZ:

2 Q So any questions that I may have or anyone may have 3 about the application itself and the scoring criteria, is that 4 something that you have no knowledge on?

5

25

I have no knowledge of it.

Q Okay. Any questions about how certain companies
were graded or the use of Manpower, for example, is that
something you would have knowledge on?

9 A No.

А

10 Q Okay. So we'll limit your questions on this to the 11 Task Force and with the regulations; is that fair?

A I guess I should say that there were some -- you know, as you plan for something there were some discussions about, you know, that some need to staff up and to, you know, be able to complete the process. So I wouldn't say that I -but I wasn't involved in that decision making ultimately.

Q Were you involved with any of the decisions to, when you talked about staffing, to outsource and hire Manpower or independent contractors to grade the applications?

A Well, I want to -- I'm not going to say I wasn't involved in any conversations, but it wasn't under my purview by the time that happened. I wasn't responsible for that.

Q You didn't make the decisions; is that fair to say?
A Exactly.

Q Okay. And you also didn't make decisions that were

part of the interview process for --1 2 А No. 3 -- graders? Okay. And you don't have knowledge as Ο 4 to whether they were qualified or any questions as to that? 5 Α I don't have any internal knowledge, no. Do you even know who some of the graders were? 6 Ο 7 No. Α 8 Okay. 0 9 I don't know who anybody is. Α So let's go back. We're on page 109 on the 10 Q application and licensing requirement. And could you just 11 tell us what this particular recommendation is for. 12 13 Α On page 109? I'm sorry. That same --It's 109. It should say "Application and Licensing 14 Ο 15 Requirements" up top. Do you see that? 16 Α Right. And I believe they were talking about at least 17 0 18 Bullet Point Number 2 where the Department will not require zoning approval --19 20 Α Right. -- to be submitted in the marijuana establishment 21 Ο 22 application. Do you see that? 23 А Yes. 24 Do you recall some of the discussions regarding 0 25 zoning approval and requiring that as part of the application 1 process?

2 A So in the initiative the zoning and land use3 determinations were reserved for the local government.

4

Q And can you explain why.

5 A I think because the State isn't in the community and 6 the State isn't responsible for, you know, issuing special use 7 permits or the like, and so it was determined that the State 8 wouldn't review the land use.

9 Q That bullet point number -- I'm sorry. Go ahead.
10 A Well, at the time of the initial application.
11 Q It would still be required as part of the final

12 approval; is that fair to say?

13 A Yes.

14 Q Okay. And what was the reason why it wouldn't be 15 required as part of the initial application?

16 I think this is another lesson learned from medical А and also just a slightly different wording in the initiative 17 18 than the wording in the medical statute was intended to take 19 into consideration, that you would get your marijuana license 20 -- your State marijuana license, and then you would make the 21 investment in the local government process, which also can be 22 expensive and a long process. So -- and, you know, it's 23 difficult -- well, the local governments, you know, could make 24 some determinations on location and the like, but not really 25 knowing if somebody had a -- would ultimately have a license

1 for operation.

2	Q And, again, this was an adopted regulation. This
3	was something that the Department looked for input from the
4	industry on what's the most practical and efficient and not
5	unduly burdensome way to adopt; is that fair to say?
6	A Correct.
7	Q And you had people at least that are listed here
8	that are part of the industry. We have John Ritter, again; is
9	that correct?
10	A Yes.
11	Q Okay. Amanda Connor?
12	A Right.
13	Q Steve Gilbert was part of this process, at least
14	this Task Force; is that correct?
15	A Yes.
16	Q Okay. And if you go back down to Bullet Point 2, it
17	says, "No extra point of merit will be awarded for it being
18	included," regarding zoning approval?
19	A Right.
20	Q So was it clear in adopting the regulations that
21	that was the intent, that we want to make sure that any zoning
22	gets left to the local governments and that it's not done
23	until the final application or the final approval is done?
24	A Yes, that's correct. And this was another there
25	was some internal discussions between the State between the

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1 executive --

2 THE COURT: Hold on a second. We need a five-minute 3 break.

4 I need a five-minute break? Why do I need a five-5 minute break?

I'm sorry. I have to talk to some lawyers 6 Oh. 7 who've been bad. Please feel free to get up and move around. 8 MR. SHEVORSKI: You don't mean us, though; right? 9 THE COURT: No. You guys have all been good today. (Court recessed at 2:58 p.m., until 3:06 p.m.) 10 11 THE COURT: Okay. We ready? 12 MR. GUTIERREZ: Ready. Thank you, Your Honor. 13 THE COURT: I'm going to stand up because my back's hurting. So you keep going. 14

15 BY MR. GUTIERREZ:

Q Ms. Contine, before we continue with the Governor's Task Force report, you were talking earlier about the different steps and adopting regulations. Do you recall that?

19 A Yes.

20 Q And the regulations are always sent to LCB for 21 review. Do you recall --

22 A Permanent regulations, yes.

Q Permanent regulations. Now, these regulations under 453D were sent to LCB for review?

25 A Yes.

Q And that reviews for constitutionality to make sure it complied with the Nevada Constitution?

3 A Yeah. It's for intent and to make sure it's within4 the scope of the chapter essentially.

5 Q So the provision that we've been talking about with 6 background checks and the 5 percent threshold and the proposed 7 location was all sent to LCB for review; is that correct?

8 A Yes.

9 Q And LCB did not find any type of constitutional 10 violation with that; is that correct?

11 A Right.

12 Q Do you recall any back and forth with LCB on the 13 issue, on these particular points that we've been talking 14 about?

15 А So one thing I would mention, I think I mentioned 16 earlier that the -- in the temporary regulations the 17 regulation, which doesn't require Legislative Council review 18 or the Legislative Commission review but gives the legislature 19 the option to pull the regulations in within that 45-day 20 period, there was some conversation with Legislative Council 21 regarding the wording of one of the provisions, and it was 22 specifically related to the issue of zoning and land use and 23 whether the Department would require that that happen first 24 before the issue -- the license was conditionally issued. And 25 it was their -- the way they read the reg it didn't seem to

comport with the initiative. And so when I explained that 1 2 that wasn't our intent and that, you know, the language was 3 maybe just off a little bit they were fine with it. We 4 recognize that you don't have to have a local government 5 approval. Our interpretation of the initiative was you don't have to have local government approval prior to getting your 6 7 marijuana establishment license. And so as long as they -- as 8 long as -- they wanted to confirm that that was the intent and 9 that we understood that so that they could give their elected 10 bosses some comfort that we were complying with the initiative and that that regulation wouldn't be pulled into that 45-day 11 12 period. 13 0 Thank you. So that back and forth happened in order to get clarification --14 15 А During the temporary regulation period, yes. 16 During the temporary regulation. Okay. Do you Ο 17 recall who that was with? Brenda Erdos and Brian Fernly, I think. 18 Α 19 Okay. Now we're back on the Governor's Task Force. 0 20 You have that in front of you, Ms. Contine? 21 А Yes. 22 I think we're at page 109. Now, this is talking 0 23 about application licensing requirements and the application 24 process, correct, with zoning? 25 А Yes.

1

Q Okay.

2 A So that was what I was going to explain about this3 section.

Q Oh. Great. Okay. So that's what you were going to cover on that issue. And the guiding principles list for the Task Force, again, health, safety, well being of the Nevada communities, do you see that?

8 A Yes.

9 Q To be responsive of needs and issues of the 10 consumers, non-consumers, and local governments industry. 11 That was considered; correct?

12 A Yes.

Q And regarding Principle 3 it says, "This recommendation will improve upon the medical marijuana application process that was already successfully used."

16 A

Correct.

17 Q "These minor improvements will make it clear to the 18 applicant, the Department, and remove ambiguity." Can you 19 explain that.

A That goes back to what I was just talking about. So there was -- I think there was some -- and I don't know, because I wasn't really involved in the medical, but I know there was some issue with the timing and whether -- whether the local government or the State had final sign off and those types of issues. So I think that was to clarify that. And so 1 -- and to also, you know, relieve any burden of investment in 2 a local -- in a local establishment at the local level if the 3 applicant was not going to receive a State license. So it's 4 to clarify that you couldn't actually operate without the 5 State license, and so once you had that condition that you've 6 passed the general requirements, then you'd work on your local 7 government stuff.

8 Q And the Department relayed that to LCB and had the 9 discussion for the permanent regs, or just for the temporary 10 regs?

A No. Just for the temporary regs, because there is no legislative review. And so that was the issue, was that there wasn't a requirement for legislative review, but in order to advise their own elected bosses they wanted to make sure that we were all on the same page so that they could say, hey, these don't need to be pulled in.

Q That makes sense. And then by the time you were brought the permanent regulations, 453D, those regulations still got run through LCB on these issues to ensure constitutionality; is that correct?

21 A Yes.

Q Can you turn to 112, page 112 on the same document, which is rating criteria on applications. Now, this document discusses the rating criteria for the applications for the 2018 process and the recommendations from the Task Force. Do

1 you see that?

2

5

A Yes.

3 Q Now, John Ritter, Amanda Connor again on discussing 4 this. Do you see that?

A Yes.

Q Okay. So although you weren't involved with the
application process, when it came to the adoption of the
regulations for the application process do you recall having
discussions with the Task Force or with people within the
Department about this criteria?

Lots of discussion about the process and how 11 А Yes. 12 -- the requirements. I mean, I think, you know, initially it 13 was the preference of the Department to flip a coin, but that was outside of the authority in the initiative, so, you know, 14 15 just recognizing that there had to be, you know, criteria that 16 were put into the regulation, that that could be -- that could 17 distinguish people, because there was only a limited number of 18 licenses.

19 Q And with the limited license and trying to 20 distinguish between winners and losers on this process you 21 have to go through and the statute required the qualifications 22 for licensure that are directly and demonstrably related to 23 the operation of a marijuana establishment; is that correct?

24 A

Q

Right. Yes.

25

Now, when determining those qualifications that were

1 directly and demonstrably related to the operation of a 2 marijuana establishment did the Department rely also on the 3 Task Force and on working groups and public input? 4 А Yes. 5 Okay. And it took those considerations in when Ο 6 developing the regulations or 453D; is that correct? 7 А Yes. 8 And if you go to the next page, 113 --0 9 Α Okay. 10 -- the guiding principles, again the Department --Ο the Task Force, I'm sorry, was providing guiding principles to 11 12 promote these qualifications. Do you see that? 13 А Yes. 14 Again, number (4), propose efficient and effective 0 15 regulation that is clear and reasonable, not unduly 16 burdensome, is that your understanding as to these 17 qualifications being complaint with the statute? 18 Α Yes. 19 Section (5) talks about what provision of Question 2 0 20 does this apply to. 21 Α Right. 22 And it discusses the provision of NRS 453D.200 that Ο 23 we've been talking about; is that correct? 24 А Yes. 25 Okay. And after this -- there's no dissent; Q

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1 correct?

2 A Right.

3 Q After this is done and the regulations are drafted 4 it's sent again to LCB for their review to ensure compliance; 5 is that correct?

A Right. So the Task Force made recommendations, and then the Task Force recommendations along with additional analysis and research and going through the entire regulatory process would ultimately lead to what would be the regulations that were approved by the Leg Commission.

11 Q Talk to me a little about the Governor's Task Force 12 reports dated May 30th, 2017.

13 A Yes.

14 Q After you received those recommendations back from 15 Task Force can you walk us through how the regulations are 16 then -- the permanent regulations are then adopted.

17 А Sure. So I think once we got the recommendations we 18 again used QuantumMark, as they had facilitated the Task Force 19 and the medical Task Force -- or the medical process, and they 20 basically put all the categories together and did some 21 benchmarking from other states. So just look at -- because by 22 then, you know, there'd been a few other states that were 23 coming online and with legalization. So looking at some other 24 states and what other states were doing. And then, you know, 25 there would be a decision -- you know, then there would be

communications, meetings between them on the different 1 2 sections of the regulations and asked myself and staff 3 internally to kind of -- you know, when there were decisions 4 points that had to be made. So, you know, hey, you know, 5 Washington does it this way and Colorado does it this way, we've done it this way here before, and kind of just the 6 7 discussions would revolve around, you know, what was the best 8 language to come up with for the draft of the regulations. 9 And that's how -- so that's internally how we did it, and then 10 I'm pretty sure -- well, I can't remember. So under the 11 permanent regulation process you can, of course, go and have a 12 workshop without any language. And I -- but I don't think we 13 did that in this case. I can remember, though. We might have 14 just had a general workshop to get input or maybe we had 15 really rough language, but I can't remember.

16 But then we did have the general -- once we sent the 17 language off to LCB and it was put in the format that, you 18 know, that goes how they format it and do all the things that 19 they do in the review, then it comes because and then we would 20 have a workshop. So in this case we had a series of 21 workshops, so I think we had like a week's worth of workshops 22 on various categories of regulation in July of 2017, and after 23 that we took into consideration, you know, the various 24 comments, additional issues. I think -- I don't -- I think 25 there were -- there were some categories of regulation or some

1 decisions that were to be made that weren't completely fleshed 2 out, so we might have done some work on those. And then we 3 sent them to LCB. And then LCB reviewed and sent them back. 4 And then we noticed the adoption hearing. 5 Now could we turn to Exhibit 5045, which has already 0 6 been admitted. 7 Actually, I think I gave you two copies. Ms. Contine, these are what is Commission minutes 8 9 dated February 27, 2018. Have you ever seen these minutes? 10 I have. А Okay. Now, you've already -- you'd already left the 11 0 12 Department and went in private practice when these minutes were submitted. 13 I had left the Department, yes. 14 А 15 But if you could turn -- this is -- turn to Q Okay. 16 page 3. Will Adler, do you know who that is? 17 А Yes. 18 Q Okay. He made some comments. He said that the 19 regulation was reviewed at length in multiple hearings. He 20 concluded -- I'm going to the very end -- he concluded the 21 Department of Taxation has done a great job and he fully supports R02-17 as written. Do you see that? 22 23 А Yes. 24 Was it your understanding as those regulations were Ο 25 in the process of being adopted that you were getting full

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1 support from the marijuana industry?

I don't know about full support, but I think there 2 А 3 was a lot of work that had gone on during the regulatory 4 process to build a consensus to, you know -- again, I think 5 everybody was on board with balancing, you know, the public health and safety concerns of the State with the 6 7 reasonableness to be able to operate. And I think in general the industry wanted the same thing, a tightly controlled, 8 9 tightly regulated market with strict control because they 10 don't -- they didn't want a black market, as well. So I think it was -- I think it was a -- you know, a group -- a group 11 12 effort. I don't think that everybody was supportive of it, 13 because I know that some of the people on there didn't offer 14 support in their comments. But I think there was a really 15 strong consensus that all the work that had been done led to a 16 workable and reasonable and legal set of rules. 17 And would you agree that everybody had an 0 18 opportunity to be heard throughout the regulation adoption 19 process with the workshops and public --

A I would say the there were -- yes, there were plenty of public avenues to discuss your concerns and have your voice heard, yes.

23 Q If you could turn to page 6. Do you know who 24 Nicholas Spirtos is?

25

A No, not really. I've never met him.

Okay. 1 Q 2 I mean, I just know the name. Α 3 Well, I'll represent that he's one of the plaintiffs 0 4 suing the State of Nevada in these cases. But he said there 5 are no perfect regulations under number (1). Do you see that? Α Yes. 6 7 Do you agree with him? Ο 8 А Yes. 9 Ο Okay. 10 Yes. As much as I'd like to be perfect. Α 11 Number (2) he says, "Not everyone got what they 0 12 wanted during discussions on R092-17, but everybody was 13 heard." And that's what you said; is that correct? 14 А Yes. He then says, "There should be flexibility in the 15 Q 16 legislature and the Department of Taxation." Do you agree 17 with that? 18 Α Yes. 19 And on number (5) he says, "If R092-17 is not 0 20 adopted, the dispensary industry would be operating without 21 quidance." What does that mean? Do you know what he was 22 talking about? 23 А Yes. Because the -- like I said, there's a time 24 frame for the temporary regulations, and also without the 25 permanent regulations you couldn't go forward and do -- and do

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1 another application period under the permanent regs. So 2 without some -- without rules in place you're not able to 3 operate the industry, essentially.

Q And the Department had the time to adopt these regulations? Did it have enough time to go through thoroughly and vet these regulations?

7 A Yes.

8

Q Okay.

9 Α I mean, I don't know about time. I don't know if there was enough time. It's difficult to get the work done in 10 11 the time period, but because we started with kind of multiple 12 processes and had discussion and basically started talking 13 about it at the beginning of the year, I think the process 14 played out as well as could be expected. It's very, very 15 difficult to get regulations, permanent regulations adopted 16 The process is a little cumbersome. within a year. And with respect -- I think I mentioned that I implemented the commerce 17 18 tax right before that, and the commerce tax became effective 19 on July 1st, 2015, and the regulations became effective about 20 a little bit more than a year later, but before the first 21 return was due. So that was the -- that was the level of 22 success we were shooting for. So it's just a -- it's a 23 cumbersome process with a lot of, you know, discussion and 24 meetings and things that have to occur [inaudible].

25

Q And in this process, though, you said the Governor's

1 Task Force was -- do you consider that very helpful in moving 2 this process along for the Department? 3 Α Yes. 4 And having Legislative Council Bureau to make sure Ο 5 that these regulations complied with the ballot initiative and all the legal requirements, that's also very helpful for the 6 7 Department; correct? 8 А Yes. 9 This isn't a decision you were making on your own 0 whether it complied legally; is that correct? 10 Correct. 11 А 12 That you had inputted a lot of people; fair to say? Q 13 А Yeah. I want to -- if you can -- if we could pull 14 Ο Okav. 15 up NAC 453D.295. I want to ask you about this, Ms. Contine. 16 Do you see it on your screen, discussing "Surrender of a 17 license of a marijuana establishment who's not received final 18 inspection"? 19 А Yes. 20 Ο Are you familiar with this provision in the 21 regulations? 22 А Yes. And it states that, "If a marijuana establishment 23 Q 24 has not received a final inspection in 12 months after the 25 date the Department issued a license to the marijuana

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1 establishment, the marijuana establishment must surrender the 2 license to the Department."

3

A Right.

Q Then it says, "The Department may extend the periods
specified in this subsection if the Department in its
discretion determines the extenuating circumstances --" I'm
sorry "-- that extenuating circumstances prevented the
marijuana establishment from receiving a final inspection
within the period specified in this subsection." See that?

10 A Yes.

11 Q And then the next section talks about the -- that 12 the fee paid would be nonrefundable. You see that?

13 A Yes.

14 Q So what would constitute extenuating circumstances, 15 in your opinion?

16 So it's fairly vague in this provision, but the Α 17 Department of Taxation has other provisions that deal with 18 extenuating circumstances, especially with respect to tax 19 liability. And so we would look -- probably in interpreting 20 that we'd look to those like provisions, which are act of God, 21 nature, things that are really beyond the person's control of 22 getting their business up and running. So -- and this was --23 this provision was -- and do you want me to explain the 24 background of kind of how this --

25 Q Please.

So under the medical program the Department of 1 А 2 Public and Behavioral Health gave 18 months to get 3 operational, and then would basically for almost any reason as 4 long as the applicant could show that they were making 5 reasonable steps to be operational, the DPBH would just -would essentially extend that deadline. So the result of that 6 7 is that there were a lot of provisional certificates as we 8 moved into -- as we moved into recreational. And so in order 9 to deal with that on the recreational side, kind of putting this basically hard and fast rule but also recognizing that 10 11 sometimes that there are just things that are beyond the 12 control of the -- of the applicant or the establishment as 13 they're working to get things going. And so extenuating circumstances, again, would just be it's not within your 14 15 control to become operational. 16 Not within the applicant's control? Ο

17

25

A Yes.

18 Q Would this litigation and these lawsuits that have 19 been filed against the State of Nevada constitute extenuating 20 circumstances that would justify an extension?

THE COURT: Are you asking her to speak for the Department of Taxation, since she's no longer in charge of it and she's now with the Department of Administration, who's in charge of the computers at the Listserv?

MR. GUTIERREZ: I'm asking for her opinion as a

1 former head of the Department of Taxation with knowledge of 2 this particular statute -- or regulation.

THE WITNESS: I guess there would have to be -- so your question is is litigation an extenuating circumstance? BY MR. GUTIERREZ:

Q Correct. Would this litigation that's been the reason we've been here for six weeks, there's seven other lawsuits against the State of Nevada, there's an injunction gagainst my client Thrive currently. Would that be extenuating circumstances as you interpret NAC 453D.295 that justifies an extension of the 12-month requirement?

A I think it's -- it's somewhat beyond your control to -- when you're enjoined from doing the things that you need to do under the statute to get your license. So I think there would be some consideration there.

Q Who's the person from the Department now that would -- that would make the decision as to the extending the 18 12-month requirement. Do you have -- do you know?

19 A I don't know.

20 Q Okay. Jorge Pupo worked with --

21 A Yeah.

Q -- underneath you. He answered to you; is that fair to say?

24 A Yes.

25

Q How much involvement did he have in the adoption of

1 the regulation process?

A All of the staff -- it was kind of all hands on deck for the -- for the whole process. So it would have been -- I mean, all of us -- there were -- it was a limited staff in marijuana initially, so everybody had a role in it. I mean, we all -- we all went to the workshops, we all went to the Task Force meetings, we all -- we all participated.

8 Q But when it came to the decision of interpreting the 9 ballot initiative and deciding whether it complied or the regs 10 complied with that, that was something -- was that something 11 Mr. Pupo did, or was it something that was done as a group 12 effort and included LCB and [inaudible]?

13 Α Yeah. I mean, it was done -- you know, ultimately it was done by myself. I mean, I wouldn't put it -- I 14 15 wouldn't put something out there that I didn't think was 16 legally compliant, and then if I did, then there would be discussion either with -- or, you know, sometimes if I wasn't 17 18 sure, I could even ask the AG's Office or, you know, along the 19 way. But generally, you know, I was the director of the 20 Department, and I approved, you know -- I mean, we all worked 21 on it, we all contributed, we had, you know, hours of 22 discussion and analysis, but if essentially, you know, if --23 the buck stopped with the Governor, but right below him then 24 it would have stopped with me.

25

Q So the buck stops with you when it came to adoption

1 of the regulations; fair to say?

And --

- A Yeah.
- 0

2

3

4 A Yeah. Making sure it happened, the process, making5 sure issues were addressed.

Q And making those decisions you relied heavily on Legislative Council Bureau, the AG, and everyone else when it came to --

9 A Well, I wouldn't -- I wouldn't necessarily say that 10 I relied on the Legislative Council Bureau, but I relied on 11 the process. And the process is very specific, and we 12 followed the process. So it wasn't like I was calling them 13 every day and saying, are you guys good with this. But if 14 there were issues back and forth, we all discussed them and 15 made sure that we were on the right track.

16 Q But having Legislative Council Bureau involved 17 helped?

18 A Having that -- well, knowing that -- and under the 19 provisions in .233(b) that they review for legislative intent 20 or statutory intent.

Q Great. And then, Ms. Contine, as you sit here the regulations for the 2018 marijuana recreational process, do you believe that they followed and complied with the ballot initiative and statute 453D?

25 A I do.

MR. GUTIERREZ: And I'll pass the witness. 1 2 THE COURT: I have some questions before we go, 3 because I want to make sure I get my issues addressed before 4 these guys bog us down. 5 So do you know how the initiative process of writing the initiative occurred? 6 7 THE WITNESS: I believe -- I believe that maybe the lady that he had mentioned earlier did some drafting and some 8 9 other people that I mentioned, so Matt Griffin and some of the other people were involved in it. I think they did the 10 11 drafting. I think they pulled a lot from Colorado, but that's 12 just what I've been told. 13 THE COURT: And when you say they, those are people who are in the industry? 14 15 THE WITNESS: I don't -- yeah. I don't know exactly 16 what their relationship with the industry, but they work in -you know, they worked in legalization essentially. And --17 18 yeah. There was something else I was going to say, but I 19 forgot. I don't remember. 20 THE COURT: All right. So let's skip ahead, then, 21 and the --22 THE WITNESS: Oh. I'm sorry. 23 THE COURT: I'm sorry. 24 THE WITNESS: I remembered. I remember at one point 25 when I was the deputy director that there was some

1 conversations with the drafter about them wanting to draft and 2 put the program in the Department of Taxation, and the 3 director at the time not agreeing to it, but basically saying, 4 we're not going to fight you over this. So there was some 5 even communication before.

6 THE COURT: As long as you fund us, we're not going 7 to fight you about it. I've had those discussions at 8 legislative hearings.

9 So let me skip ahead to ballot question passes. 10 When the ballot question passes you've already had an idea the 11 summer before that there might be a situation where you're 12 going to have to gear up to be ready.

13 THE WITNESS: Uh-huh.

14 THE COURT: Who did you assign within the Department 15 to start the regulatory process for the recreational 16 marijuana?

17 THE WITNESS: So at that time there was nobody to 18 assign, so I assigned myself.

19 THE COURT: Okay.

THE WITNESS: So I started doing the initial groundwork, having some additional conversations with people, figuring out -- and, again, I had already met with some people, kind of figuring out what we needed to do. And then -- so then we need some money because we need to hire people, so I need to go to the Interim Finance Committee, so preparing

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all of that work. People in my office do that kind of work. 1 2 But essentially those initial steps. And then basically 3 telling people within the agency, hey, you know, we're doing 4 this and this and this and so I'm going to need all hands on 5 deck. And, again, we had just come off of an implementation process for one whole year, so everybody was used to like the 6 7 franticness of all the deputies. So the Department of 8 Taxation has four deputies, compliance -- at that time it did, 9 compliance, IT, administration, and local government. And so at that time there was no marijuana deputy. So what do we --10 11 how do we implement this from a -- from a legal perspective, 12 from, you know, the rules. That's just one part of it. We 13 have to -- we have to create a system that allows collection 14 of tax, we have to, you know, consider those types of things. 15 We have a budgeting issue, so who in budget, you know, 16 somebody is going to have to come up with a budget and then 17 we're going to have to present that. So it's basically -- I 18 mean, we developed a timeline and we worked. So it was 19 essentially initially just me and the four deputies that were 20 in my staff at that time.

21 THE COURT: And at some point Behavioral Health let 22 you have their marijuana people from medical marijuana.

THE WITNESS: Okay. So that was a legislative decision. That wasn't -- they didn't let us have them. The legislature decided to move that program into the Department

of Taxation, and that happened on July 1st. So after the 1 2 legislature had convened that became effective on July 1st. 3 Theoretically they worked for the Department at that point. 4 There was still structure with budget and space and all of 5 that that had to happen in order for the transition to be fully done. By that time I did have the deputy, and I think 6 7 we got -- I don't know exactly what other positions. We 8 probably got some tax-related positions. So we have like tax 9 examiners, things like that. And then the DPBH staff became part of the Department of Taxation staff on July 1st of 2017. 10 11 However, they were somewhat involved in the whole process 12 because they didn't work for the Department before that, but 13 they were the experts in the area of like -- you know, we didn't have a -- I think Kara has some type of an 14 15 environmental science type background, so with respect to --16 Epidemiology. THE COURT: 17 THE WITNESS: Yeah. So like with lab stuff and all

18 of -- you know, that was part of the process, as well, like 19 regulating the labs. So having that level of expertise and 20 the people that had regulated the market going into that. So 21 they were involved in that process, as well.

THE COURT: Okay. So did the drafting of the regulations begin before or after the team moved over? THE WITNESS: Pretty much a bit simultaneously. THE COURT: About the time they got there.

1 2 THE WITNESS: Yeah.

THE COURT: Had you assigned the task?

3 THE WITNESS: So -- so the -- so the -- the 4 regulations, we hired QuantumMark, essentially. So what they 5 did is they took a lot of the information from the Task Force and then they benchmarked it -- or they -- then they looked at 6 7 other states and provided kind of information what other 8 states were doing, and then we would collectively, so myself, 9 Jorge, Kara, Steve, and maybe a few others -- the deputy, the 10 chief deputy, we would all get together and kind of discuss 11 like, okay, well, what is the best -- because this is the 12 drafting phase, right, so we're just looking for the best 13 draft that we can put out there for review and public comment. 14 And so discussing some of the issues that had occurred in 15 medical.

And I thought back on one of the issues that Dr. Spirtos I knew was not happy about, was the inclusion of testing, lab testing for aspergillus, which had been reported to -- somebody had died in California, and, you know, he didn't like that, because he's like, there's aspergillus everywhere so I think I --

THE COURT: That's that desert fever bacteria? THE WITNESS: Yeah. It's some -- I don't know. You would have to ask Kara for more. But it guess the point is like he was concerned about that. Kara was the subject matter

She wanted it. I ultimately decided I think I said 1 expert. 2 at a meeting, like I know there's some controversy over this, 3 but I think in terms of going forward, you know, I'm going to 4 err, if this is an error, on the side of public health. And 5 so those were kind of -- you know, that was the process that we went through internally before we got to this draft, which 6 7 was who's worked on this or who's an expert in an area and, 8 you know, pulling it all together, having those conversations, 9 weighing what, you know, concerns of industry are with the, you know, concerns for public health and safety, and, you 10 11 know, not being unduly burdensome. And so that was kind of 12 the process, internal process. And then it went out for --13 So when we did the workshops we all sat at the table, and so there were different questions --14 15 THE COURT: I'm still before workshops. I'm not 16 there yet. 17 THE WITNESS: Oh. 18 THE COURT: So who was your point person? 19 THE WITNESS: For? 20 THE COURT: Drafting the internal version of the I'm still back a couple steps behind you. Somebody has 21 regs. 22 to be point person in rule drafting. You've got a whole team 23 of people you've got working on it, but somebody's got to be 24 in charge. 25 THE WITNESS: Well, I was the point person.

THE COURT: Okay. So you're point person. How did you as the point person make sure that the regulations your team and QuantumMark were pulling from every place else, other states, medical, other things that it complied with Ballot Question 2?

Well, I read Ballot Question 2 and I 6 THE WITNESS: 7 looked at the plain language of the statute, and then I looked 8 at some regulations that existed and decided, well, can we use 9 these regulations. So, for instance, in the initial -- in the initial process there's a -- under Question 2 there's a new 10 11 license category that didn't exist before, so we can't borrow 12 -- at least for the temporary regs, you know, we -- no way 13 could we borrow from another -- from that process or there was 14 nothing to kind of guide us. So then the thinking was, how do 15 we -- how do we move forward with that. So then moving 16 forward with that and addressing it in the regulation it was 17 something that was new and different.

So recognizing that there were things within the initiative that were going to be different than the medical program and so we couldn't always rely on that or we couldn't always rely on those states, and so identifying those by reading the language of the initiative and figuring out what we could use from all the -- based on all the information that I've already talked about.

25

THE COURT: Okay. So let me go to the first part of

1 my questions related to Ballot Question 2. The voters decided 2 that they wanted marijuana to be regulated similar to liquor. 3 How did you investigate the way that liquor is regulated to 4 make a determination that you would regulate recreational 5 marijuana in the same way?

6 THE WITNESS: Okay. So I have a couple things to 7 say on that. So first of all, the Department of Taxation 8 regulates liquor partly.

9 THE COURT: They tax liquor. It's regulated on a 10 local level.

11 THE WITNESS: Well, you can't get a wholesale -- you 12 can't get a wholesale liquor license without applying to the 13 Department of Taxation. The liquor scheme is a three-tiered 14 system, so you can't -- you can't regulate marijuana like you 15 regulate liquor, because the initiative also says that the 16 Department can only issue licenses to entities that are part 17 of the medical program. And in the medical program there's 18 vertical integration. So the way I interpreted that is that, 19 you know, they wanted it to be taxed like liquor, essentially. 20 So the tax -- the tax provision is a 15 percent at wholesale, 21 and that's how the Department taxes liquor, as well. And 22 because there's not -- it's not possible to regulate it like 23 liquor under the current scheme knowing that there's already 24 vertical integration. So if the people that you can only give 25 licenses to are already vertically integrated, you know, you

1 can't undo that. You can't say, oh, well, you can't be 2 vertically integrated when you're already vertically 3 integrated. And so I think that was -- it was -- I mean, in 4 all honesty, frankly, I believe it was a way to communicate to 5 voters that marijuana should be considered a recreational 6 device just like alcohol.

7 THE COURT: So that's why in (3)(b) the voters said, 8 business owners are subject to review by the State of Nevada 9 to determine if the business owners and the business location 10 are suitable to produce or sell marijuana; right?

11 THE WITNESS: Right. And so that's the local 12 portion, I believe.

13 THE COURT: Okay. So let me go to my next part.
14 I'm just getting your answers.

15

THE WITNESS: Okay.

16 THE COURT: You don't get to ask me questions or the 17 lawyers, but we'll get there some day.

So why, if the voters decided we were going to handle it like alcohol and liquor are handled, did the Department determine that you did not need to conduct a background check of each prospective owner, officer, and board member of a marijuana establishment license applicant similar to liquor and alcohol applicants?

THE WITNESS: So I would -- I think -- I believe that that is similar to how we treat liquor and -- how the

Department treated liquor applicants. Because there's a recognition in the liquor context that pretty much every liquor wholesaler has some public component. So there's not this ability to have every single entity that has some small piece of ownership reviewed, essentially.

6 And, again, in interpreting that provision, kind of 7 creating a framework under which the industry could operate 8 that would still be true to the overall goals and the purpose 9 in regulating the industry is to make sure we have a regulated market, make sure that we don't have people coming into this 10 11 regulated market that have, you know, ill intent or bad 12 intent, and in applying that 5 percent rule that that would 13 allow the Department to -- and also allowing the Department to do its work over time, that it would be -- it would be based 14 15 on also the feedback from the industry and the reasonableness 16 That's how we got there. And I believe that it of it. 17 complies with that provision, because of what I just explained 18 and then also I think the value of the process and going 19 through the process and having all those levels of review, 20 especially legislative review and then the Legislative 21 Commission review.

22 THE COURT: Legislative Council, or Legislative 23 Commission?

24

25

THE WITNESS: Both.

THE COURT: Okay. Tell me what your definition of

1 "owner" is.

2	THE WITNESS: Well, owner is individual or entity
3	that maybe has individuals in it, so those types of
4	individual. But if there's a if there's an entity that
5	owns another entity, then you would look down to those to
6	that level at some point.
7	THE COURT: Okay. Can you maybe use in more
8	layman's terms for me how you define "owner."
9	THE WITNESS: John Ritter is an owner.
10	THE COURT: I don't need examples.
11	THE WITNESS: I mean, that's how I mean, at that
12	time there were individuals, and so I think that's what the
13	interpretation is. You can't you can't background an
14	entity. So it was individual entity or the individual
15	person within an entity at that 5 percent limit.
16	THE COURT: So you
17	THE WITNESS: By regulation.
18	THE COURT: read "owner" as someone who had an
19	equity interest in the financial proceeds of the business.
20	THE WITNESS: Yes. Yes.
21	THE COURT: Okay. I'm just trying to get the right
22	words. What about
23	THE WITNESS: Somebody who had invested some money.
24	THE COURT: Or sweat equity.
25	THE WITNESS: Right.
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THE COURT: Let's go to officer. What was your 1 definition of "officer"? 2 3 THE WITNESS: So like secretary, president, vice 4 president, traditional corporate officers. 5 THE COURT: Chapter 78 corporate officers? THE WITNESS: Right. 6 7 Okay. What about "board member"? THE COURT: 8 Somebody who was -- who served on the THE WITNESS: 9 board that was -- participated in board meetings as a board member or an officer. I mean, sometimes officers participate 10 11 in the board meetings. 12 THE COURT: Like a board of director. 13 THE WITNESS: Yes. THE COURT: Okay. Like a Chapter 78 corporate board 14 15 member. 16 THE WITNESS: Yeah. 17 THE COURT: All right. So how did you treat LLCs or 18 believe LLCs should be treated when you were drafting the 19 regulations to implement 453D.200(6), which is the part about 20 each owner and every owner? 21 THE WITNESS: Right. And so I guess that that's 22 what I get to -- you go to essentially the individual with a 23 5 percent ownership interest. So 5 percent equity interest. THE COURT: And how did you determine that 5 percent 24 25 was the way to comply with the ballot question that says, each

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1 perspective owner?

2 THE WITNESS: Again, in balancing kind of the requirement to create reasonable rules that businesses can 3 4 operate under and thinking about the public health and safety 5 aspect of the goals, you know, the public health and safety interests of the state, especially public safety, and the 6 7 thinking was a person with less than a 5 percent ownership is 8 not going to have an ownership interest such that they could 9 sway or there could be situations where they have enough control to bring in -- to sell product out the back door. 10 And so that was a reasonable amount based on feedback from the 11 12 industry and concerns that they had about how the process had 13 become so burdensome to them, and then also balancing that with the public safety piece. 14

15 THE COURT: Okay. The ballot question has a lot of 16 information about locations on where operations could be 17 located. Can you tell me how you implemented that in the 18 regulations.

19 THE WITNESS: I'm not quite sure I understand.
20 THE COURT: So the ballot question has a lot of
21 restrictions as to whether marijuana establishments can be
22 located.

THE WITNESS: Right.

23

24 THE COURT: And that requires a specific
25 identification of a location to be able to do that; right?

1

THE WITNESS: Right.

2 THE COURT: Whether there's zoning issues or not, 3 that's a local government issue. 4 THE WITNESS: Right. 5 THE COURT: But, you know, you do have other issues that are in the ballot question related to location. 6 7 THE WITNESS: Right. 8 THE COURT: How did you as the point person in 9 developing the regulations implement that provision? THE WITNESS: Well, I didn't implement these 10 11 regulations, but I -- you know, I helped --12 THE COURT: Created them. You drafted them. 13 THE WITNESS: I helped in the process. And I think that there's something in the regulation regarding distance 14 15 requirements. 16 THE COURT: There are. THE WITNESS: And so developed those distance 17 18 requirements. I think there was general input in that 19 category from local governments because they, you know, they 20 do that, as well. The -- you know, and being mindful of the 21 State has this overall structure that we're trying to create, 22 but these businesses are actually located in a local 23 government. So trying to be true to their -- you know, their 24 -- some of the distance requirements that they have in place 25 or looking to them for feedback. And, you know, when you guys 1 are okaying a business are you talking about the -- like how 2 that would be approved, or --

THE COURT: I'm only trying to find out your process as the point person in taking Ballot Question 2 and creating regulations that are reasonably and convenient to carry out the provisions of this statute -- of this chapter. And I keep reading back to the statute to [inaudible].

8 THE WITNESS: So yeah. I -- so that -- so thinking 9 about that and looking at distance requirements that have been 10 used in terms of location in the past and providing the 11 guidance in that in regulation and having -- having the public 12 process and doing -- taking the input from the various 13 stakeholders that I've already mentioned, the local 14 government, the industry.

15 THE COURT: So part of what the ballot question also 16 requires is that you adopt regulations with conditions that 17 are demonstrably related to operation of a marijuana 18 establishment. Tell me how you implemented that provision in 19 drafting the regulations.

20 THE WITNESS: So are you talking about the licensing 21 piece of it?

THE COURT: No. I'm talking about the application process, because that's what --

24THE WITNESS: Right. Yeah. Okay.25THE COURT: -- it's all coming down to in this part

1 of the hearing.

23

2 THE WITNESS: So -- right. So some of the -- some 3 of the considerations in that section were, you know, fairly 4 -- fairly board. Like do -- you know, do you have -- are --5 you know, can you plan for the safekeeping product and things like that. So -- but then some of the other categories were 6 7 looked at under the guise of like we -- the Department is 8 going to have to distinguish people in some ways. And so then 9 looking at the categories -- so looking at -- so diversity, for instance, how is diversity related to that. And as I 10 discussed earlier, kind of some of those policy considerations 11 12 and kind of how we viewed them to be related to the operation 13 of the establishment and also would provide some ways -- some ways for people to distinguish themselves in various 14 15 categories. So having some categories that you might be able 16 to distinguish yourself and then some -- having some general categories that just looked at are we going to -- are -- you 17 18 know, what are they doing and how is that related to 19 protecting -- to their business and then how is it related to 20 protecting the public health and safety.

21 THE COURT: Okay. Tell me what the taxes paid have 22 to do with that.

THE WITNESS: The taxes paid?

24 THE COURT: That's part of the regulations that got 25 adopted.

1 THE WITNESS: Well, the taxes -- there's a provision 2 in there that provides -- that requires the tax in Question 2, 3 the 15 percent.

THE COURT: Well, no. We all know that we have to pay taxes, and the marijuana business got sold to the public because of the taxes it was going to pay. I understand. But the taxes that an individual pays unrelated to a marijuana business, how is that demonstrably related to the operation of a marijuana business?

10 THE WITNESS: Oh. You mean the requirement to 11 provide information about taxes paid? I think that that isn't 12 -- so is that what you're talking about within that? So the 13 taxes, the education, the civic --

14

THE COURT: Those kind of things, yep.

15 THE WITNESS: -- those kind of things, those are 16 basically to show that you -- that you're invested in the 17 business, that you've been invested in the business, that you are -- again, we're only looking at right now the people who 18 19 have already been in the business, so that you can follow the 20 rules, essentially that you can -- that you've followed rules 21 in the past, that you've contributed when you were required 22 to, that you -- that you have some type of economic 23 involvement, that you -- that in all of those categories, the 24 education, as well, are related to your operation of the 25 business and being -- being -- having these levels of

stability within the process. And I believe that there's that provision that you have to read, and then you have to read the overall other provisions within the chapter together and you have to be able to rank people, so you have to have some categories where people can distinguish themselves. And so those all relate to operation of the business, and so that's why those were put into the regulations.

8 THE COURT: Okay. Why did you decide to hire 9 QuantumMark to assist you with the drafting of the 10 regulations?

THE WITNESS: Because they had assisted in the 11 12 drafting of the medical. They had also assisted in the Task 13 Force, and they -- and they had a level of expertise from those processes. And -- but mostly because they're really 14 15 good at process organization. So because we had to get 16 through these processes fairly quickly -- like the most 17 tedious and burdensome thing about the process is that you --18 pulling everything together. So just --

19 THE COURT: Right. That's why I asked who the point 20 person was.

THE WITNESS: Yes. So they -- they pulled all the information together and made -- based on all the conversation that was happening throughout the way and made -- and put it in a format that it could be easily reviewed by the decision makers. And that was really the reason to have them, is that

1 they created the process that allowed us to facilitate it 2 quickly.

3 THE COURT: And who were the decisions makers? 4 Well, I mean, I was the end decision THE WITNESS: maker on what we would put out for regulation to be 5 6 workshopped in conjunction with, again, the various people in 7 The industry had a role in that, the -- you know, the office. 8 if there were things that were -- you know, I wasn't sure of, 9 I'd take it up the chain of command. So there was, you know, a level of back and forth. 10 11 THE COURT: Okay. 12 THE WITNESS: But, again --13 THE COURT: Who decided you were going to use temp 14 employees to do the application review process? 15 THE WITNESS: So I wasn't involved in that. 16 THE COURT: Okay. So you wouldn't be involved in 17 the decision on how many you've asked Interim Finance and how 18 many you actually utilized. That's was after you left. 19 THE WITNESS: Right. That was after me. 20 THE COURT: I have a note to myself that refers to a 21 statute number, so I've got to look at it and see what my 22 question was. Hold on a second. 23 When you in regulations, which you don't have a copy 24 of, that said after you get the applications somebody's going 25 to review them to determine if they are complete, why was that

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1 included in the regulation?

2 THE WITNESS: I think so that if they weren't 3 complete the person could be notified and cure. 4 THE COURT: Okay. And so was there an anticipation 5 by you as the point person on the regulations that somebody was actually going to look at them to see if they were 6 7 complete? 8 THE WITNESS: Yes. THE COURT: And that something would happen if they 9 weren't complete? 10 11 THE WITNESS: Yes. 12 THE COURT: Whether it's a cure period or a letter 13 saying, we got your application, it's not complete, sorry. 14 THE WITNESS: I mean, there would be some -- well, 15 I mean, and I think that there would be -- if somebody yes. 16 just didn't provide a whole section of the -- of the 17 application or, you know, I think there would be some -- some 18 initial review and -- yes. 19 THE COURT: Did you anticipate when you created the 20 regulations and identified owners that there would be accurate 21 information as to the owners that would be provided to the 22 Department? 23 THE WITNESS: Yes. 24 THE COURT: Okay. And was there any way the 25 Department was to in reviewing an application for completeness

to determine if the information provided by the applicant on 1 2 the ownership was accurate? 3 THE WITNESS: I don't -- I don't know, because I wasn't --4 5 THE COURT: I'm just asking about if -- the 6 intent --7 THE WITNESS: Yeah. THE COURT: -- as you drafted them. Because you 8 9 have a plan on how you're going to implement it, you're on short time, how are you going to get this done. 10 11 THE WITNESS: Right. 12 THE COURT: Okay. And you don't know the last one, 13 since you'd already left. Okay. I'm done. Thank you. Who's up next? 14 15 MR. SHEVORSKI: Mr. Koch. 16 THE COURT: Mr. Koch wants to go next. 17 MR. KOCH: I'll be quick. 18 THE COURT: I was not quick. I tried, but. 19 MR. KOCH: Those are the most questions I think 20 you've asked. THE COURT: Well, I found the decision-maker. 21 22 We got answers. The buck stops here. MR. KOCH: 23 THE COURT: I got something that wasn't "I don't 24 Thank you, by the way. know." 25 MR. KOCH: Thank you.

1	DIRECT EXAMINATION
2	BY MR. KOCH:
3	Q Ms. Contine, my name is David Koch. I represent one
4	of the applicants or licensees here. I just have a few
5	follow-up questions, maybe a few additional items. You were
6	asked about the taxes paid and those kinds of things. Was
7	economic stability for applicants, was that a concern or
8	consideration that the Department had?
9	A Yes.
10	Q Would it concern the Department if an entity got a
11	license but was unable to financially operate its business?
12	A Yes.
13	Q Why would that be a concern?
14	A Well, for a couple of reasons. You know, when you
15	issue a license or when you regulate businesses, which the
16	Department of Taxation does, you necessarily are concerned
17	about tax revenue so you want to give a license or, you know,
18	you want to have people that are actually going to use a
19	license that they give you that you give them or that they
20	receive. So you have to demonstrate some ability to do that,
21	that you can actually operate an establishment, so that's part
22	of it.
23	Also, kind of just a recognition generally that, you
24	know, in this case specifically like you know, that there's
25	competition, so if there's competition you have to have a way,

again, to distinguish people. And so looking at that economic 1 2 stability and then also, as I've mentioned in the past, you 3 know, looking at -- having a public safety component to it 4 that if you don't have the money to operate, then how are you 5 going to get the money? And then there could be -- and because all of these entities already have some sort of 6 7 license, there could be some, you know, temptation to operate 8 outside the regulated market.

9 Q Okay. During these discussions that took place 10 regarding potential regulations that may be adopted, were 11 there any proposed regulations that were considered but not 12 adopted or not put in, even the workshop regulations?

A I'm not sure. I mean, I think we tried to be fairly broad and to take consideration, but you have to start with the drafts. I'm sure there were some ideas or some desires that came about that were just not included, but I can't identify them specifically at this time.

18 Q In that decision whether -- if something were not 19 included, would that be something that would be discussed 20 among the group that was considering those regulations?

21 A Yes.

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Q And would part of the discussion be -- pertain to whether that proposal related or complied with the initiative and the ballot question?

25

Yes. And some of the other concerns, too, like

having -- you know, the other concerns that I've already talked about. I mean, if you -- you know, if you were thinking, you know, controlled market, you know, ability to have a black market and protecting that public health and safety, so some of those considerations.

Q Okay. And one of the lines of questions or
considerations that's been talked about during this hearing
was this possibility that somehow cartels or some criminal
organizations may come in and infiltrate Nevada's market. Was
that a concern?

A No. I don't think that was a huge concern. I think more the concern was having businesses be viable so they wouldn't -- well, I guess ultimately down the line that could be a concern, but if the business is not viable then what are the possibilities that they could leave the regulated market and go to the black market.

Q Okay. Would you say by that, would that be if a business isn't viable, they'd take their inventory and sell it?

A Yeah. Or they're not financially viable and they're not making money, so they figure out another way to earn money off their product.

Q All right. So selling it out the back door perhaps, or doing something else?

25 A Yeah.

Q Was there any consideration to this 5 percent requirement and a concern that maybe a whole bunch of cartel members may buy up 4 percent of a marijuana establishment so they could slip under the 5 percent?

5 I mean, that wasn't specifically considered. Α You know, the discussions along the way did not involve any type 6 7 of people gaming that system to create some illegal activity. 8 But again, I think that second part of that regulation that 9 allows the Department to have some flexibility in reviewing below the 5 percent addresses that and also would address 10 11 other concerns that may come about.

Q So if the Department, for example, received an application that had twenty-five 4 percent owners and they said please don't check our backgrounds, would you anticipate the Department would check those backgrounds still?

A I would anticipate if they saw something that was out of the ordinary or irregular in the application. They would still be required to put the people on the list; that they would -- that would warrant further review. I would expect that, yes.

Q All right. And you talked -- the fact that alcohol, there are public companies that own entities that operate liquor or alcohol establishments, is that right?

24 A Yes.

25 Q And the Department was aware of that?

1

4

A Yes.

2 Q And the Department regulates at least in part 3 alcohol in the state of Nevada?

A Right.

Q And you're aware the ballot initiative, I think the judge asked you about that, the fact that it says that marijuana would be regulated in a manner similar to alcohol. Are you aware of that?

9 A Right.

10 Q Did you understand there to be a requirement that it 11 would be regulated identically to alcohol?

12 A No. And as I explained earlier, I didn't think that 13 was possible.

14 Q Okay. There are seven items listed in the ballot 15 initiative that talk about the characteristics or the 16 similarities. You reviewed those as part of your process?

17 A Yes.

18 Q And did you believe that what was being proposed 19 with respect to regulations carried out those considerations 20 as far as similar regulations to alcohol?

21 A Yes.

Q For example, not operating a vehicle while you're intoxicated or impaired; right?

24 A Right.

25

Q Or not selling products to somebody who's under the

age of 21, that was a consideration, is that right?
 A Right.

Q Okay. So based upon the regulations that were submitted prior to the time that you left, you believe that those regulations were in compliance with that section of the ballot initiative?

7

Α

А

With the section you just read or --

8 Q Regarding the similarity, regulations similar to 9 alcohol, that you believe that that aspect was considered and 10 applied in drafting the regulations?

11

19

Yeah. Yes.

Q Okay. A lot of discussion has been had during this hearing about these physical locations and whether the physical location itself had to be part of the application score as part of that process. You were at least involved or aware of some discussion of that prior to the regulations being drafted, is that right?

18 A Yes.

Q That was part of the Task Force?

A Yes. Well, and again, as I mentioned before, the way that the initiative was written I think was slightly different than it had been applied before and it was attempting to clarify that -- you know, clarify the timing of the various licenses. So, you know, you can't -- you obviously can't operate in a local government without local

1 government approval and you can't sell marijuana without a
2 marijuana license. So kind of determining, you know, kind of
3 how those two systems -- I mean, we had to regulate for those
4 two systems to work together because both of them required
5 some work from different regulating entities.

6 Q Did you anticipate that there would be a process to 7 review specific locations after conditional licenses were 8 granted?

9 A The regulations specifically say that you can't open 10 an establishment unless you have final Department inspection, 11 so that would be the final say in whether you can operate.

12 Q

Okay.

A And with respect to providing the location, I think the intent was if you have a location and you know your location and you want to tell the State about it, that information would be available. But again, in the regulation with identifying that, it wouldn't be scored.

Q So the State or the Department was not actually going out and looking at the proposed location if you had one and say, well, this is a great spot, let's give them extra points or anything like that?

A Well, I don't know what they did in the review because I wasn't there, but the intent in the regulation was that there would not be a review of a specific address within that initial review. And it would be the applicants would

apply for a jurisdiction because the licenses were allocated 1 2 to the jurisdictions proportionate to population in that 3 county. So if you didn't identify on the application, we 4 didn't provide a place to identify -- if the Department didn't 5 request some identification of the jurisdiction, then you wouldn't know how many licenses were in that jurisdiction. 6 7 Q I want to ask you about a provision in the Okay. 8 If we can pull up NRS 453D.210. And we'll put this statute. 9 on the screen for you or if you have it in the book --Yeah, I have it right here. 10 Α 11 -- if it's easier for you there. And NRS 453D.210, 0 12 subsection 5 where it says, "The Department shall approve a 13 license application if." Right. 14 Α You've reviewed this subsection of the statute 15 0 16 before? 17 А Yeah. Yes. Okay. And it says -- it has a number of items 18 Q 19 Let me ask you about (e), which -- I just want to get there. 20 a little bit more understanding of how you interpret that. Ιt 21 says, (e) if "the locality in which the proposed marijuana 22 establishment will be located does not affirm to the 23 Department that the proposed marijuana establishment will be 24 in violation of zoning or land use rules adopted by the 25 locality." What does that mean? It's a little confusing to

1 me, but what do you understand that to mean?

2 A It essentially means that they have to be properly3 zoned at the local level.

4 Q And did the locality have to affirm that the 5 marijuana establishment was in compliance with zoning and land 6 use?

7 I think this is kind of the provision that I've А No. 8 been talking about in some ways that was the difference, 9 essentially, in the drafting of this from medical, which made 10 it clear that there was a local government responsibility essentially to say that people aren't -- they don't have the 11 12 proper zoning. I think the way -- you know, the way that it 13 would be applied essentially is that the applicant at some point -- you know, after the initial approval, we've reviewed 14 15 it, then the applicant would -- there would be some 16 discussion, they would be -- they would show that, you know, they had the local government sign off, so in the final 17 18 inspection. I mean, I'm not sure how. There's various ways 19 to apply that and to insure that, but I guess in its most 20 basic -- the way that it's written that would mean that the 21 Department didn't do anything at all unless the local 22 government said we're not doing X.

23 So in some cases like when initially the letters 24 were sent from the local government saying we're not going to 25 have an Early Start or we're not going to expand or those

1 types of things. So there was some of that communication, but 2 there's other ways to determine that information other than 3 getting an affirmance or nonaffirmance from the local 4 government.

5 Q So did the Department ask local jurisdictions, then, 6 to submit an affirmance or nonaffirmance as part of the -- did 7 you anticipate that would be part of the application process 8 itself in order to approve an application that the local 9 government would first have to affirm that that location was 10 okay?

A Well, I think it would happen during the process
after a conditional license was reviewed or issued.

13 Q And so when this section 5 of subsection or .210 14 says shall approve a license application, did you anticipate 15 that constituted final approval and not just conditional 16 approval?

17 A Yes.

18 Q So it would be some future action taken after 19 conditional approval?

20 A Yes.

21 Q And staying in that same section, 5(c), it says a 22 license application will be approved if "the property is not 23 located within: (1) One thousand feet of a public or private 24 school that provides formal education traditionally associated 25 with preschool or kindergarten through grade 12 and that

1 existed on the date on which the application for the proposed 2 marijuana establishment was submitted to the Department." And 3 I'm interested in that last phrase where it says and which 4 "existed on the date on which the application was submitted." 5 Do you know what that referred to or how did you understand 6 that?

7

A That statute, that provision?

8 Q Right.

9 A So basically at the time that they submitted the 10 application to the Department if then they had received a 11 conditional license they'd go look at wherever they were going 12 to locate it and that analysis would be done at that time.

Q Okay. And so that was anticipated that it would look back when the application was submitted --

15 A Right.

16 Q -- and then the final approval would be issued after 17 the fact?

18 A Right.

19 Q We looked at the Task Force report. Go to Exhibit 2009 again. I think you may have that in front of you or 21 we'll put it up on the screen. And let's go to page 19, Bates 22 number 2515. Mr. Gutierrez looked at a couple of these 23 sections with you. I just want to ask about one or two of 24 them. On the application process it says, "The Task Force 25 recommends the qualifications for licensure of a marijuana

establishment and the impartial numerically-scored bidding process for retail marijuana stores be maintained as in the medical marijuana program except for a change in how local jurisdictions participate in selection of locations."

5 And so first, the item on qualifications for 6 licensure being maintained as the medical marijuana program, 7 did the Department look at the qualifications for licensure 8 that were outlined in the medical marijuana program?

9 A Yes. I mean, it was part of discussion, you know,10 through the process.

11 Q And what we're talking about, drafting these 12 regulations, it sounds like the medical marijuana 13 establishment regulations were used as kind of a starting 14 point; right?

15 A Right.

16 Q You didn't just sit down yourself and say, okay, I'm 17 going to take a blank page and start writing regulations, did 18 you?

A I mean, partially yes. So the basis -- again, a lot of discussion -- I mean, you can see from the Task Force that there's identification of issues that had come up, things that didn't really work that were either unduly burdensome or weren't, you know, able to be -- you know, that were just difficult or weren't, you know, looking at the policy behind it, you know, didn't make sense. So there was a lot of that

1 analysis that went into it. But, yes, the medical, especially 2 considering that everybody that was going to be getting a 3 license initially was going to be already in that regulated 4 market.

5 Q All right. And so it sounds like the Task Force 6 recognized that we'll use medical as a starting point, but 7 maybe we can make some improvements?

8 A Right.

9 Q And what else is referenced there, it says, "Except 10 for a change in how local jurisdictions participate in 11 selection of locations." So that -- is that what we've been 12 talking about with respect to the selection of locations?

13 A Yes.

14 Q And that was something that was talked about in the 15 Task Force and among the industry?

16 A Right.

17 Q And was there anybody that was vehemently opposed to 18 that?

19 A To --

Q To changing so that the selection of the locations, that that modification was proposed. Did anybody come forth and say, no, no, no, no, it was perfect under medical, we want to keep it just like it was, we want to have locations all locked up?

25

A Well, I think under the initiative the wording was a

1 little bit different. So there was a recognition that that 2 process would be a little bit different because of that 3 affirmance language. So it wasn't like the local government 4 could say no, they could just, you know, not say yes. You 5 know, the way that it's worded was a little awkward.

6

Yeah.

0

7 But the understanding of that was that -- was to А 8 eliminate some of the initial problems that had occurred under 9 the medical licensing wherein the State issued licenses and 10 the County issued licenses to different people. And so 11 basically if you -- you need an overall marijuana license and 12 when you've been, you know, deemed to have met some of those 13 requirements then you go -- you do the local government piece. 14 And, you know, because it's -- again, because specifically in 15 the initiative there's land use and zoning requirements that 16 are left to the local government, you have to figure out how the two pieces can work together. And so there was in the 17 18 Task Force and in other -- the regulatory process there was 19 the discussion that the State does the initial review and 20 issues the conditional -- you know, does the ranking, issues 21 the conditional approval and then the local government does 22 its piece.

Q Okay. And there was -- during this Task Force and during the workshops and during the lead up to the adoption of the regulations, was there consideration or discussion about

1 maybe we should require specific locations and grade those and 2 consider those as part of the ranking of the applications?

A Uh, you know, I think there was some consideration, but just looking at the language of the initiative, you know, and again the conversations that I had with various legal counsel, including at the legislature, that the process was to be the State reviews and then the local government does their piece.

9 Q All right. And I guess just in sum it sounds to me 10 like this wasn't just on a lark I'm going to make a decision 11 and just put it as part of the regulations, it was discussed 12 quite a bit.

13 А Yeah. Everything was discussed extensively. Let's go to page 114, Bates number 2610 of that same 14 Ο 15 And this is the section regarding -- from the exhibit. 16 working group for taxation revenue, regulatory structure, ownership issues and licensing requirements. And I believe 17 18 Mr. Gutierrez asked you about a couple of these spots where 19 the sponsor was, among others, John Ritter. Do you see that?

20 A Yes.

Q Okay. And the recommendations here -- before we talk about the text of the actual recommendations, there are several items that are bracketed below in bold. And the first one says, "In order to make the medical program consistent, you need to change NRS 453A.332, paragraph 5." And the next

one under B says, "In order to make the medical program consistent, you need to change NRS 453A." So was there a concern or consideration about consistency between medical and recreational regulations and statutes?

5 A Well, to the extent that initially only -- Yes, I 6 mean, that was a consideration. I mean, the entities had been 7 working under one process and, you know, how would they go and 8 work under another process, so there was some attempt to be 9 consistent.

10 Q And those -- you're talking about the entities. All 11 these entities were essentially the same entities?

12 A Yes, they were the same.

13 Q They had to have a medical license?

14 A Yeah. Yes.

15 And one of the recommendations here, then, it 0 16 specifically says under 5A: "Require only owners of 5 percent 17 or more cumulatively -- see below for a definition of 18 cumulatively -- officers and board members of the company 19 holding license to be fingerprinted, be required to undergo a 20 background check and resubmit a new application for license renewal." So that was specifically something discussed by the 21 22 Task Force and recommended as part of the Task Force, the 5 23 percent requirement?

24 A Yes.

25

Q Do you know, by the time that you left, were any of

1 the marijuana establishments that you're aware of, did they 2 have any public ownership, publicly traded companies? I don't -- I don't recall. I wouldn't know. 3 Α 4 Okay. Based upon the requirement to perform Ο 5 background checks and do fingerprints, do you have an opinion 6 of whether it would be reasonable to expect the Department to 7 conduct background checks and obtain fingerprints if a company 8 had let's say millions of shareholders? Would that be 9 possible for the Department to do that? 10 А No. What was that? 11 Ο 12 А No. 13 Ο Okay. And would you expect --I mean, it would be possible, but it would take a 14 А really, really long time. 15 16 It would maybe be --Ο 17 Longer than it does already. I know that's a Α 18 complaint. 19 It might be impractical? 0 20 А Yes. 21 And if you turn to the next page, 2611 Bates number, Ο 22 when that 5 percent of the ownership recommendations were 23 considered, the Task Force appears to have considered Guiding 24 Principles there under Item 4. Do you see that? 25 А Yes.

Q And Guiding Principle 2 is being responsive to the needs and issues of consumers, non consumers, local governments and the industry. And then Guiding Principle 4, to propose efficient and effective regulation that is clear and reasonable and not unduly burdensome. Did you believe that those guiding principles were satisfied with respect to this 5 percent requirement?

A Yes.

9 And it actually says in Item 5, "What provision or Ο provisions of Question 2 does this recommendation apply to?" 10 And then it points to section 2(b) of I.P. 1, stating that the 11 12 business owners must be suitable. And then in section 5 of 13 paragraph 1 of I.P. 1, that the regulations should not be unreasonably impracticable. So these specific sections of the 14 15 initiative were considered in making this recommendation, is 16 that right?

17

8

A Yes.

And then lastly, Item 6, "What issue does the 18 Q recommendation resolve?" It states, "To allow companies that 19 20 own marijuana establishment licenses in which there are 21 multiple owners no less than 5 percent, in some cases far 22 less, to be able to operate practically and efficiently; to 23 allow companies that own marijuana establishment licenses to 24 function based on their governing documents as companies are 25 allowed to do in other industries." So did you believe that

1 this proposed regulation did allow marijuana establishments to 2 operate as companies are allowed to do in other industries --3 Α Yes. 4 0 -- such as alcohol? 5 А Yes. Any of the regulations that you believe were adopted 6 0 7 did you consider them to be arbitrary? 8 А No. 9 Did you believe them to be reasonably related to the Ο operation of marijuana establishments? 10 11 А Yes. 12 MR. KOCH: Thank you. No further questions. 13 THE COURT: Anybody else on the defendants in intervention team? Mr. Shevorski? 14 15 MR. SHEVORSKI: No questions, Your Honor. 16 THE COURT: Anyone from the plaintiff side? We've got 18 minutes before we break for the day. 17 18 MR. KEMP: Might as well, Your Honor. 19 THE COURT: Thank you, Mr. Kemp. 20 CROSS-EXAMINATION 21 BY MR. KEMP: 22 Good afternoon, ma'am. Ο 23 А Good afternoon. 24 Now, when we were discussing -- when Mr. Gutierrez Ο 25 was discussing the phrase "unreasonably impracticable," you

brought up three times an example of someone in Ohio that 1 2 owned .5 percent that had to sign something. Do you recall 3 that? 4 А Yes. 5 And so that was the example that you gave and that Ο 6 was .5 percent; right? 7 Well, it was just a random thing. It was based on А 8 a cumulation of examples or discussions that had occurred 9 with --10 Okay. Well, maybe it was random, but that was the 0 random one that you used three different times, .5 percent; 11 12 right? 13 А Yeah. Now, as the Court went on with you that the 14 0 15 initiative petition said "every," it didn't say everyone with 16 50 percent; right? 17 Α Right. 18 Q And if the Department wanted to it could have done background checks on, say, everyone over 51 percent ownership; 19 20 right? 21 Well, I think it would have had to go through the Α 22 regulatory process. I mean -- you mean it could have adopted 23 -- it could have --24 Sure. Sure. 0 25 Yes, it could have proposed that, I guess, yes. А

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AA 010140

Q And you think over 51 percent would have met the standard of unreasonably impracticable that would have allowed you to do that; right?

A Well, I think that that's one prong of it, making regulations that -- to carry out -- that are necessary and convenient to carry out the provisions. And also looking at some of the other guiding principles and the overall public health and safety issues related to implementation.

9 Q And obviously it would have been more convenient 10 just to do background checks on people with 51 percent 11 ownership because there would be less of them; right?

12 A Well, then you're not looking at necessarily the13 public health and safety component.

14 Q So you think the public health requirement should be 15 somewhat under 51 ownership for background checks?

16 A I think that some discussion throughout this process 17 that occurred was what provision --

18 Q Could you answer my question first and then I'll let 19 you explain out -- expand.

A I think the Department could say they wanted 51 percent. I don't think that that regulation would go through the process and be approved because of the balancing of --

23 Q You think 51 percent would be inconsistent with 24 Question 2?

25

A Well, I think if the Department had to apply -- if

the Department was only going to background somebody that had 1 2 51 percent, then they wouldn't be looking at any other factors 3 within the initiative. And so I think, yes, it would be inconsistent. 4 5 0 How about 50 percent? I think the discussion was around this 5 percent 6 А 7 that was proposed. 8 I'm not asking what the discussion was around. I′m 0 9 asking whether you thought 50 percent would be inconsistent with Ouestion 2? 10 Uh, if 50 percent would be inconsistent with 11 А 12 Question 2? I think it would be, yes. 13 0 How about 40 percent? I don't know. 14 Α So 40 percent could have been --15 0 16 I think --Α -- consistent with Question 2 in your view? 17 0 18 Α I don't know. I'd probably have to do a little bit more research. I think that the 5 percent was a suggestion 19 20 and then there was some analysis that went in looking at it 21 and making sure that, you know, it would still be consistent 22 and that it would fall under the Department making -- you 23 know, not making regulations that prohibited operations of the 24 industry. 25 0 So 40 percent could have been consistent, but you'd

1 have to think about it? Is that where we wind up?

A Yes.

2

3 Q And so I guess 35, 30, 25, those all could have been 4 consistent, too, but you'd have to think about them, too?

5 A Five percent is a relatively low amount of ownership 6 traditionally. If somebody has a 5 percent ownership of a 7 company they're not making decisions, they're not -- they 8 don't have enough influence over what is happening, and that 9 was the analysis that kind of went into that. So I guess if 10 you threw out a number, then you'd have to kind of do that 11 same type of analysis along the way and determine if --

Q Okay. But just to be clear here, 40, 35, 30, 25, 20, 15, 10 percent, your position is that they could all be consistent with Question 2, but you'd have to think about it; fight?

16 A Right.

17 Q Okay. And I guess -- let's go to 10 --

18 A I mean, based on kind of the parameters that I just19 explained.

20 Q Let's go to 10 percent. Ten percent you would agree 21 would probably be consistent in your mind with Question 2?

A I don't know.

Q Okay. Now, the voters voted on every owner having background checks; right? Right?

25 A Yes.

22

They didn't vote on 1 percent, 5 percent, 10 1 Ο 2 percent, 51 percent. That's not what they voted on, did they? 3 А No. 4 Okay. And you remember that that was a pretty close Ο 5 vote, ten thousand? 6 Α Right. 7 So do you think it would have been the same vote if Q 8 you had every person having to have a background checked as 9 opposed to only 51 percent owners have background checks? Do you think that might have changed some voters? 10 MS. SHELL: Objection. Calls for speculation. 11 12 THE COURT: Overruled. 13 THE WITNESS: I don't know. 14 BY MR. KEMP: 15 Could it change --Ο 16 I don't -- honestly, I don't believe the owners even Α knew about this provision, but --17 Owners or voters? 18 0 19 I mean the voters. А 20 Ο So was one of the reasons the Department discarded 21 the language every owner should have background checks was 22 because you didn't think the voters understood that? 23 MS. SHELL: Objection. Misstates the testimony. 24 THE COURT: Overruled. 25 MR. KOCH: Lacks foundation. Argumentative.

THE COURT: Overruled. 1 2 MS. SHELL: Thank you. THE WITNESS: I don't think that the Department 3 4 disregarded that language. 5 BY MR. KEMP: Well, it didn't apply that language, did it? 6 0 7 Α I think the Department applied the language in interpreting the statute to make the regulation. 8 When it did 9 so it was also balancing that provision with the provision that it not make rules that are impractical or unreasonable or 10 11 unduly burdensome. And so --12 Can you really testify under oath that it would have Ο 13 been unreasonably burdensome to background checks on 4.5, 5, 5.5, 6? Can you really say under oath that that would have 14 15 made a difference to the Department? 16 MS. SHELL: Objection. 17 MR. SHEVORSKI: Objection. Argumentative. THE COURT: Overruled. 18 19 THE WITNESS: I don't know. I'm saying that the 20 Department was taking into consideration and concern some of 21 the feedback that the industry had with respect to the burden 22 that each -- that everybody operating, even in a very 23 inability to control any kind of aspect of the business. And 24 so --25 11

1 BY MR. KEMP:

2	Q Okay, listen to my question. My question was
3	THE COURT: Wait. Let her finish.
4	MR. KEMP: Go ahead.
5	THE COURT: You can finish.
6	THE WITNESS: And so the analysis that went into
7	that percentage was, okay, is there some ability for the
8	Department to still protect the public safety of does this
9	still protect public safety? Does this allow us to allow
10	the Department to have information with respect to a
11	background check of the people that are essentially in control
12	of what happens at the establishment as opposed to somebody
13	that doesn't live in the state or
14	BY MR. KEMP:
15	Q Would 4.5 percent or 5.5 percent be in your view any
16	more unreasonably impracticable than 5 percent?
17	A No.
18	Q 3.5 percent to 6.6 percent, any more unreasonably
19	impracticable than 5 percent?
20	A I don't know. I mean, as you start to get to 10, I
21	think we'd have to look at some additional analysis. I don't
22	know all the constructs of what goes into a company, so I
23	think there would have to be some advice that we'd seek.
24	Q Okay. Well, earlier you told me that .5 percent
25	was, in your words, random. Do you recall that?

- 1
- A Yes.

Five percent is random, too, isn't it? 2 0 3 А Well, again, it was -- as I've stated, the analysis 4 went along the lines of what is burdening the industry and 5 Question 2 says that we don't make rules that are impractical or unduly burdensome. This is something that has said -- that 6 7 the industry has said is burdensome to them. And then looking 8 at what our responsibility was in order to maintain -- to make 9 sure that people were vetted that could affect the operations of the business and could -- to have an overall say in the 10 11 business that could lead to some type of criminal activity. 12 Five percent is a low enough percentage that the Department 13 felt that it could balance those competing interests. So is that a yes answer to my question that 5 14 0 15 percent is random or was that a no answer to my question as to 16 5 percent being random? 17 А No. 18 Ο So that was a no. You don't think 5 percent was just a random figure that the Department pulled out of the 19 20 air?

21 A It was not random in the context of the explanation22 that I gave.

Q Okay. You keep talking about this analysis that the Department -- the Department supposedly did at 5 percent; right?

Well, through --1 Α 2 That's what you said --Ο 3 А Yes. 4 -- the Department did an analysis of the 5 percent Q 5 figure. The Department did it; right? Right? That's what you said. Is that what you said? 6 7 А Yes. 8 Mr. Gilbert testified that he drafted the temporary 0 9 regulations. Is that true or not? MR. KOCH: Objection. Misstates the testimony. 10 THE COURT: Overruled. 11 12 THE WITNESS: I'm sorry, the question is did --13 BY MR. KEMP: Mr. Gilbert said that he was the primary 14 0 15 draftsperson of the temporary regulations. True or false? 16 Was he or was he not? А I don't know what he means by primary. Again, I 17 18 think I've explained the process. I mean, he was involved. Well, actually you haven't explained the process. 19 0 20 You said, quote, "We drafted temporary regulations." You never said who put pen to paper to draft them. Did you do 21 22 that? 23 Α Yes, as part --24 You were the one who took -- you put pen to paper 0 25 and drafted it?

MR. SHEVORSKI: Objection. He's got to let her 1 2 finish her answer, please. 3 THE COURT: You do have to let her finish it. 4 MR. KEMP: Go ahead. 5 THE WITNESS: So as I explained the process before, 6 it was a group effort. And nobody put pen to paper because 7 they put fingers to keyboards. So we all had, you know, kind 8 of different categories. Maybe some person drafted -- I don't 9 remember who drafted every single piece of information. There was a drafting process internally within the agency and those 10 provisions were submitted for public review. 11 12 BY MR. KEMP: 13 Ο So as we sit here today, you don't remember if you drafted it, if Mr. Gilbert drafted it, if Mr. Pupo drafted it 14 15 or someone else drafted it, is that correct? 16 MR. SHEVORSKI: Objection. Vague. 17 THE COURT: Overruled. THE WITNESS: Drafted what? 18 19 BY MR. KEMP: 20 0 The regulations. 21 The temporary regulations? Α 22 Ο The temporary regulations. 23 Α We all drafted the temporary regulations. 24 Okay. With regards to the 5 percent provision, who Ο 25 drafted that?

A I guess I'm -- you mean who typed it up?
Q What do you understand the word draft to mean?
Writing apparently is not what was used. Typing? Who typed
it up originally?

So as I've explained the process, so the Task Force 5 Α met. There were the recommendations. Those recommendations 6 7 were typed up by QuantumMark. They were adopted. Then 8 information from those regulations were copied and pasted into 9 a separate document, along with other information that was gathered along the way, or if somebody in staff was like, hey, 10 look at what they're doing in Colorado or look at what they're 11 12 doing this. And then the document was put all together and 13 the document was actually physically put together and information was sent to the compiler and then once everything 14 15 was compiled the agency made some decisions on what the final 16 draft would look like that we would workshop.

17 Q So my question was who drafted the 5 percent. Can 18 you answer that?

19 A The 5 percent came out of a recommendation from the 20 working group.

21 Q So the government's advisory task force drafted the 22 5 percent?

23 A Well, the recommendation --

24 Q Who first drafted --

25

THE COURT: Wait. You've got to let her finish,

1 Mr. Kemp.

9

2 MR. KEMP: Your Honor, I'm getting flashbacks of --3 THE COURT: I know, but we've still got to let her 4 finish.

5 THE WITNESS: Well, I guess I'm just having trouble 6 with what you mean by drafted. As I've explained, the process 7 is --

8 Q Okay. Let's try --

THE COURT: Wait. Let her finish.

The process initiated with the 10 THE WITNESS: There were recommendations that came 11 Governor's Task Force. 12 out of that. The process also considered -- so it reviewed 13 those recommendations and it also -- the process also considered what was in 453A, what other states were doing. 14 15 An original draft was compiled. So nobody just sat down on a 16 blank slate and started writing. There was information that 17 was all compiled together and then the agency went through and 18 made decision points on the 5 percent. So based on the 19 recommendation from the Task Force that was drafted into a 20 document that a lot of people had input into drafting and then 21 it went through the workshop process.

22 BY MR. KEMP:

Q So if Mr. Gilbert said it was copied from the medical marijuana provision, that's a mistake, that's wrong; right?

I don't know about -- I don't know where -- again, 1 А 2 medical was a basis. The Task Force was a basis. Other 3 states was a basis. At this point I'm not sure where 4 everything -- you know, what decision points happened at which 5 time and how things were pulled together, but that was the process that we went through. 6 7 So is it fair to say you don't know who drafted the 0 8 5 percent or what the basis of it was? Is that fair to say? 9 А No. 10 Okay. Then who drafted it? Who was the first Ο person that wrote 5 percent after Question 2 was passed? 11 12 MR. KOCH: Objection. Asked and answered many 13 times. 14 THE COURT: Overruled. 15 THE WITNESS: That basically took the recommendation 16 and put it in written form? 17 BY MR. KEMP: Question 2 was passed; yes? Yes? 18 Q 19 А Yes. 20 Ο Who was the first person at the Department of Taxation to draft 5 percent for background checks? 21 22 So, the contractor compiled information in writing А 23 based --24 That would be OuantumMark? 0 25 Yes. Based on --А

1 Q So -- Go ahead.

2	A Based on the work in the working group, it was
3	reduced to writing. Maybe John Ritter wrote some of it. I
4	don't know because I wasn't in every working group. But that
5	process then was reduced to this the recommendation within
6	the Task Force, that was then presented to the overall Task
7	Force for review and approval. And then so I guess the
8	answer to your question would be the first time such a
9	recommendation was reduced to writing would have been the
10	recommendation of the working group. And then
11	Q Which would have been in the year 2017, is that
12	right?
13	A Yes.
14	Q Is that right?
15	A Yes.
16	Q Okay. So the fact that it's basically identical to
17	the medical marijuana one in 2014, that's a mere coincidence?
18	A I don't it's not a coincidence.
19	Q So that was not the source of the 5 percent?
20	A Well, again, like I just said, I don't know where
21	everything came from, but and I explained kind of where
22	different things came from. And once the information was all
23	compiled, then the discussion happened about what would be in
24	and what would be out and then we went through the working
25	group.

1

Q Okay. Let's stay away from --

2 THE COURT: This is our -- wait. This is our place 3 for breaking for the day. It's 4:45. I have an argument on 4 closing on another trial tomorrow morning at 8:30. I should 5 be ready for you by ten o'clock. Ten o'clock, Your Honor. 6 MR. KEMP: 7 What's my plan for next week, guys? THE COURT: 8 MR. KOCH: Can I ask first, are we -- tomorrow after 9 finishing Ms. Contine, is there anybody else that is going to 10 be called? 11 THE COURT: Is Mr. Groesbeck coming tomorrow or any 12 of the other people who were identified coming tomorrow? 13 MR. KOCH: I've been told he's not coming tomorrow. MR. KEMP: Your Honor, let's --14 15 I just wanted to know about tomorrow a THE WITNESS: 16 little bit, like when we might be done, because I do have some 17 actual work. THE COURT: Real work? 18 19 THE WITNESS: Yeah. 20 THE COURT: How long have you got, Mr. Kemp, at the 21 pace you're going? 22 MR. KEMP: At the pace I'm going, I probably have 23 five hours, Your Honor. I'm serious, Your Honor. This is 24 turning into another --25 THE COURT: Mr. Kemp, that's okay.

What obligations do you have, ma'am? Because I've 1 2 got next week, too. So unless you're going to be on vacation 3 next week, we could call Friday off and see you on Monday. 4 THE WITNESS: I kind of have to clear it with my 5 boss, too. THE COURT: Isn't your boss the Governor now? 6 7 THE WITNESS: Yes. And he expects me to do my --8 THE COURT: He wanted this thing about transparency. 9 THE WITNESS: Tomorrow I have a one o'clock and a three o'clock. If I have to move them -- well, the three 10 11 o'clock is a large conference call on an issue. 12 THE COURT: Is it easier for you to come Monday or 13 tomorrow? THE WITNESS: Tomorrow. 14 15 THE COURT: Okay. THE WITNESS: But can I be done by three? 16 Judge, it's up to her, it's not up to me. 17 MR. KEMP: THE COURT: I'm going to work through lunch. 18 THE WITNESS: Or 2:45 because I have to make -- I 19 20 have to be on a large conference call. MR. GENTILE: Your Honor, we have no problem if she 21 22 leaves at three and comes back on Monday, but I don't see any 23 way she's done by three. 24 THE COURT: Okay. So I will have you talk with Mr. 25 Shevorski and the team --

THE WITNESS: Okay. 1 2 THE COURT: -- to see what the other options are if 3 we do not finish. In any case, we will break you at 2:45 4 tomorrow so you can get to your conference call. 5 THE WITNESS: Okay. Thank you. THE COURT: How's that? 6 7 THE WITNESS: Yes. 8 THE COURT: And then you and Mr. Shevorski are going 9 to work out because poor Mr. Gilbert I think sat here for four days. Some of the time he was just in the audience. 10 MR. SHEVORSKI: Over several weeks. 11 12 THE COURT: Yeah. All right, what else have you 13 qot? What's my plan for next week, guys? MR. KOCH: We have Monday available. Is everyone 14 15 available Monday? Is. Mr. Groesbeck available? 16 THE COURT: I've got to have witnesses. Having you 17 guys show up without witnesses is not productive. 18 MR. KEMP: Judge, I want to talk about --19 MR. KOCH: I understand Mr. Groesbeck to be the next 20 witness. 21 He keeps saying Mr. Groesbeck. MR. KEMP: I told 22 him if we were going to get done today, which was the original 23 plan, that I would have Mr. Groesbeck cancel ten different 24 business appointments and be here tomorrow so we can get done. 25 Last night, knowing that, they added five more plaintiff's

1 witnesses -- witnesses of plaintiffs. So I told Mr. --

2 THE COURT: They did. They did. You've got3 different groups. Remember, it was over there.

MR. KEMP: Yeah, they did. So I told Mr. Groesbeck that, you know, there's really no need to cancel his appointments because he's going to -- you know, they're going to go on through next week, so I've not talked to him about what day. But this isn't my case-in-chief, this is their case-in-chief.

THE COURT: Well, all I'm trying to figure out is 10 scheduling. There was an identification of five to six people 11 12 that needed to still testify in their case. I have given the 13 plaintiffs a lot of latitude because no discovery was done prior to this evidentiary hearing. I am going to extend the 14 15 same courtesy to the defendants because that's the fair thing 16 to do. So since they're your client representatives, I just need to know what day you want me here to hear them next week. 17

18 MR. KEMP: Judge, I would say Tuesday for Mr.
19 Groesbeck, without talking to him, because I don't think we're
20 going to get done with Ms. Contine until --

THE COURT: She says she can't come back on Monday. Assume for a minute she can't come back on Monday but maybe can come later in the week.

24 MR. KEMP: I thought she said she could come on 25 Monday.

THE COURT: No, which is why I told her to talk to 1 2 Mr. Shevorski because I don't want to get involved in the 3 prioritization of State business. 4 MS. HIGGINS: Your Honor, neither I nor Mr. Graf is 5 available Tuesday. I have ten hearings and he has hearings 6 all day on Tuesday. 7 Judge, I can try and get Mr. Groesbeck MR. KEMP: 8 here on Monday, but he's only one of the eight. 9 THE COURT: I know. That's why I'm asking. Mr. Gentile. 10 11 MR. GENTILE: We have agreed to accept service with 12 regard to Mr. Scolari, not to the others, so I don't know if 13 service has been had. THE COURT: Well, they don't need to subpoena your 14 15 client representative. 16 Well, it's --MR. GENTILE: 17 THE COURT: Okay. MR. GENTILE: I haven't even been able to --18 19 THE COURT: Pick a client representative to show up, you know. 20 21 MR. GENTILE: Any client representative? 22 THE COURT: It's like he's going to ask them --23 MR. GENTILE: Well, he's asked for specific people. 24 I know, but he's got a list of six THE COURT: 25 questions to ask and they're basically the same, so it doesn't

really -- I know what he's trying to do and I'm going to let 1 2 him do it, but we just need to have the people show up. 3 MR. GENTILE: Well, believe it or not --4 THE COURT: Really? 5 MR. GENTILE: -- we found Jimmy Hoffa. THE COURT: Did you? 6 7 MR. GENTILE: Yes. 8 THE COURT: Good. 9 MR. GENTILE: And he will be there on the stand. THE COURT: Good. Great. I'm so glad to hear that. 10 11 So what day -- you don't need me on Tuesday because we have a 12 conflict with Clear River's counsel not being able to be here. 13 And since I made a doctor's appointment that day, it's going 14 to be okay. So do you guys want to plan to do at least one 15 witness on Monday and then try to do the rest on Wednesday? 16 MR. KOCH: I think we do as many as we can on I'm not available on Wednesday, but Monday if we can 17 Monday. 18 do as many -- Mr. Groesbeck and as many of the other 19 individuals. Maybe we can get them all done if they're all 20 here. If Ms. Contine is not available on Monday, we can get 21 the rest of them done, finish her up, if necessary. I don't 22 think she needs to go past tomorrow, but that's not my call. 23 I would ask --24 THE COURT: I know it's not. 25 MR. KOCH: Keep arguing with her. So I think we can

1 get that done tomorrow, get the other witnesses done on Monday 2 and I think we're pretty close.

3 THE COURT: So, Mr. Shevorski, I'm going to task you 4 with talking to Ms. Contine because I understand she does have 5 other responsibilities. And since she's no longer with the Department of Taxation, I'm not going to do what I did to Mr. 6 7 Gilbert and just make her sit in the room the whole time. Ι 8 would like you to try and -- your team to try and figure out 9 when a convenient day next week is if she doesn't finish 10 tomorrow before 2:45 so I know what the plan is because I'm 11 just trying to figure out my week next week. So if I have to 12 volunteer to help other judges with settlement conferences I 13 will have that, since I've gotten the third email today asking 14 if I can help out and I keep ignoring them. 15 MR. SHEVORSKI: We'll get it done. 16 THE COURT: Okay. Will you tell me tomorrow? 17 MR. SHEVORSKI: Yes, Your Honor. 18 THE COURT: Okay. 19 (Court recessed at 4:51 p.m. until the following day, 20 Friday, July 12, 2019, at 10:00 a.m.) 21 22 23 24 25

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CERTIFICATION

I CERTIFY THAT THE FOREGOING IS A CORRECT TRANSCRIPT FROM THE AUDIO-VISUAL RECORDING OF THE PROCEEDINGS IN THE ABOVE-ENTITLED MATTER.

AFFIRMATION

I AFFIRM THAT THIS TRANSCRIPT DOES NOT CONTAIN THE SOCIAL SECURITY OR TAX IDENTIFICATION NUMBER OF ANY PERSON OR ENTITY.

FLORENCE HOYT Las Vegas, Nevada 89146

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FLORENCE M. HOYT, TRANSCRIBER

7/12/19

DATE

Electronically Filed 7/16/2019 2:23 PM Steven D. Grierson CLERK OF THE COURT Frence TRAN DISTRICT COURT CLARK COUNTY, NEVADA * * * * * SERENITY WELLNESS CENTER LLC,. et al. CASE NO. A-19-786962-B Plaintiffs • vs. STATE OF NEVADA DEPARTMENT OF. DEPT. NO. XI TAXATION Transcript of . Defendant Proceedings BEFORE THE HONORABLE ELIZABETH GONZALEZ, DISTRICT COURT JUDGE EVIDENTIARY HEARING - DAY 14 FRIDAY, JULY 12, 2019 COURT RECORDER: TRANSCRIPTION BY: JILL HAWKINS FLORENCE HOYT District Court Las Vegas, Nevada 89146 Proceedings recorded by audio-visual recording, transcript produced by transcription service.

APPEARANCES:

FOR THE PLAINTIFFS:

DOMINIC P. GENTILE, ESQ. MICHAEL CRISTALLI, ESQ. ROSS MILLER, ESQ. WILLIAM KEMP, ESQ. NATHANIEL RULIS, ESQ. ADAM BULT, ESQ. MAXIMILIEN FETAZ, ESQ. THEODORE PARKER, ESQ.

FOR THE DEFENDANTS:

KETAN BHIRUD, ESQ. STEVE SHEVORSKI, ESQ. THERESA HAAR, ESQ. BRIGID HIGGINS, ESQ. ERIC HONE, ESQ. DAVID KOCH, ESQ. ALINA SHELL, ESQ. JARED KAHN, ESQ. JOSEPH GUTIERREZ, ESQ. PHILIP HYMANSON, ESQ.

LAS VEGAS, NEVADA, FRIDAY, JULY 12, 2019, 10:02 A.M. 1 2 (Court was called to order) 3 THE COURT: Good morning, everyone. Remember our 4 plan today is to get Ms. Contine out of here by 2:45, even if 5 she's not finished. Okay. Come on up, Ms. Contine. I didn't 6 want anybody to forget. 7 MR. SHEVORSKI: I took care of business on my end, 8 as well, the question you asked me. 9 DEONNE CONTINE, DEFENDANT, STATE'S WITNESS, SWORN THE CLERK: Please be seated. Please state and 10 11 spell your name for the record. 12 THE WITNESS: My name is Deonne, D-E-O-N-N-E, 13 Contine, C-O-N-T-I-N-E. 14 THE CLERK: Thank you. 15 THE COURT: Mr. Kemp, you may continue. 16 CROSS-EXAMINATION (Continued) 17 BY MR. KEMP: 18 0 Good morning, ma'am. Let's go back to what I call 19 the Memorex question. You remember those Memorex commercials 20 back in the old days? 21 THE COURT: Ah, Mr. Kemp. 22 MR. KEMP: Judge, come on, Judge. I'm testing the 23 depths --24 THE COURT: I remember them, but --25 MR. KEMP: -- of your memory.

THE COURT: I remember them, but not everybody's as 1 2 old as me and you and Mr. Gentile. 3 BY MR. KEMP: 4 0 Do you remember them, ma'am? 5 А No. Basically it was a commercial that says is it 6 0 7 Memorex or is it the original, and Memorex was the copy. 8 Okay. Are you kind of with me so far? 9 Α Yes, I think I am. So yesterday my questions were asking whether the 10 Ο Department just copied the medical marijuana regulation, and 11 12 you said, no, that you and Mr. Pupo and others drafted a new 13 regulation after Question 2 in the Government's Task Force; correct? That was the testimony yesterday; right? 14 15 А So I guess if I could try to clarify what I -because I think there was some miscommunication that we had 16 17 yesterday. 18 0 Well, yesterday your position was it wasn't a 19 copy --20 THE COURT: Wait. Let her finish, please. Judge, I'd rather not have the 21 MR. KEMP: 22 clarification of --23 THE COURT: Counsel, I need her to finish her 24 answers. I understand you may disagree with what she's saying 25 and cross-examine her extensively and aggressively, but give

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1 her the courtesy of answering the question --

MR. KEMP: Yes, Your Honor.

3 THE COURT: -- and then we'll keep going. And we
4 may get done next week.

MR. KEMP: We may

6 THE COURT: All right. Keep going, Ms. Contine. 7 THE WITNESS: So the physical process of taking all 8 of the ideas and the concepts that we were working with and 9 putting it on a piece of paper was QuantumMark. So they --10 BY MR. KEMP:

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That's it?

0

12 A If that's what you consider to be a draft then they13 drafted putting the pen to paper as you said yesterday.

14 Q Yesterday I was suggesting to you that there was 15 testimony from Mr. Gilbert and others that you just copied the 16 medical marijuana reg, and you disagree with that; right?

A I didn't disagree with that. I didn't -- I don't
18 know what you mean by just copied.

19 Q Did the Department not, in fact, simply copy the 20 medical marijuana reg especially with regards to the 5 percent 21 ownership section?

A So with respect to the 5 percent ownership section specifically there's testimony, there's written documentation that was a Task Force recommendation. It was discussed extensively at the Task Force based on that recommendation.

1 The consensus, the fact that it was in the -- also part of the 2 medical it was put into that original draft document that the 3 Department of Taxation then workshopped and took input on and 4 then went through with adoption.

5 Q They copied the 5 percent directly from the medical; 6 yes?

- 7 A Yes.
- 8 Q Yes?
- 9 A Yes.

10 Q Okay. So there was no big discussion about whether 11 it should be 5 percent or 3 percent or 7 percent, right, no 12 discussions such as that?

A There was discussion about the 5 percent both at the working group, the Task Force, the regulation process, and that discussion indicated that it was something that had been working for the industry. It wasn't unduly burdensome, and it was a way that we could move forward and implement the program.

19 Q Were alternatives such as 3 percent, 7 percent 20 explored?

21 A I don't know.

25

Q Okay. And did you do any studies to focus on the complexities of 5 percent as opposed to the Question 2 mandate of every owner?

MR. SHEVORSKI: Objection. Vague.

1

THE COURT: Overruled.

THE WITNESS: No. I mean, we didn't do any studies on the 5 percent, because, again, there was a significant consensus around that.

5 BY MR. KEMP:

6 Q So because the industry and whoever was on the study 7 group liked the 5 percent you went with the 5 percent, that 8 was the reason?

9 A We analyzed internally whether we could make that 10 regulation in the recreational under the initiative, and we 11 considered whether we had the authority and then whether it 12 would be unduly burdensome and whether using that 5 percent 13 would also protect the public safety part.

14 Q And unduly burdensome, did you do any studies as to 15 the cost --

16 A No.

17 Q -- of using a different figure other than 5 percent?
18 A No.

19 Q So as we sit here today you can't tell me whether or 20 not in terms of cost there's any undue burden on checking 21 everyone as opposed to 3 percent, 5 percent, 7 percent, you 22 can't tell me?

A I can't tell you the difference, no.

Q You can't even tell me if there is a difference?
A Well, I can tell you what people testified to --

Q Okay. 1 -- in which I think I have. 2 А 3 THE COURT: And when you say testify you mean before 4 the Task Force? 5 THE WITNESS: The Task Force --THE COURT: Okay. 6 7 THE WITNESS: -- all the various public meetings that were conducted. 8 THE COURT: Thank you. We don't use that as 9 10 testimony as litigators --11 THE WITNESS: Oh. Okay. Sorry. 12 THE COURT: -- I know that in administrative you do. 13 So I just wanted to make sure we were clear. BY MR. KEMP: 14 15 Q And are you suggesting that there was testimony that 16 anything less than 5 percent would be unduly burdensome? 17 I don't recall if there was, but --А 18 Q And are you suggesting that there was testimony that 19 requiring a background check of some sort on every owner would 20 be unduly burdensome? 21 I believable that there was testimony to that Α 22 effect. 23 0 Okay. And why would that be? Why would that be 24 unduly burdensome --25 А Well, you mean --

Q -- based on the testimony as you understood it? A So my understanding in the examples that I've given previously was that it was difficult with small owners that maybe lived out of the jurisdiction to facilitate operation of the business because of the requirements.

Q As I understand, those people were already licensed, because they already had to have a medical license if they were applying in this round; correct?

9 A Yes.

10 Q So these people were already licensed, and you 11 thought it was unduly burdensome to do background checks?

A The way that the program had been run up until that point was that every year annually there was a background check requirement. And every time there was a transfer of ownership the information had to be submitted and that that was -- the requirements to have everyone who had any kind of investment in the company to submit to those requirements was difficult to operate the business.

19 Q Basically they had to go and have their fingerprints 20 taken somewhere and then send it to the Department. That's 21 basically what they had to do; right?

22

A Yes, they had to have fingerprints annually.

23 Q Anything else?

A They had to file the application -- I can't remember -- or file the renewal. I don't know everything that was on

1 the renewal. I never did the renewal.

2 You're not suggesting to me they had to have new 0 3 fingerprints annually as opposed to some sort of updated form, 4 or are you suggesting that? 5 Α They had to have new fingerprints annually. That's your understanding? 6 0 7 Α That's my understanding. 8 All right. 0 9 In fact, I believe in Assembly Bill 422 in the 2017 Α session the industry had that changed. 10 Okay. And Mr. Koch brought up the subject of public 11 0 12 companies yesterday. Do you remember that? 13 А Yes. And he was implying that there's some extreme 14 0 15 difficulty in ascertaining the ownership of a public company. 16 Do you recall those questions? 17 А Yes. 18 0 And do you know how difficult it is for a public 19 company to send a list of shareholders to someone upon 20 request? 21 I don't know how difficult that is, but I quess I Α 22 was thinking of it a little differently in that if you're --23 the way that a public market works the ownership changes all 24 the time with the rules the way that they are if you are 25 required to submit something, you know, if somebody makes a

trade right now it could be different than, you know, in an 1 2 hour from now. So just the vast number of people that would 3 be coming in and out for a really small portion. 4 Okay. Before we get to coming in and out let's get Ο 5 to identifying the owners, see how difficult that is. Do you know, as we sit here today, how difficult it is for a public 6 7 company to identify all of its shareholders? 8 MR. SHEVORSKI: Objection. Vague. 9 THE COURT: Overruled. THE WITNESS: I don't. 10 BY MR. KEMP: 11 12 And have you ever heard of a transfer agent? Ο 13 А No. So if told you that most public companies can log 14 Ο 15 in on Odyssey and print out all their shareholders in less 16 than 10 minutes, prepare a list, that'd be news to you? 17 THE COURT: Odyssey or EDGAR? 18 MR. KEMP: It's Odyssey, Your Honor. 19 THE COURT: Okay. 20 MR. KEMP: Well, I guess it depends on which company 21 it is. Okay. 22 THE WITNESS: Yeah. I mean, I've never used a 23 service like that. I wouldn't have -- I wouldn't know about 24 those services . 25 11

1 BY MR. KEMP:

Q Okay. Do you think that's an unreasonable burden that someone spends 10 minutes giving their list of shareholders?

5 A But how good is that list? How long is that list 6 good for I guess. That's the question. And, you know, how 7 long is that list good for? How do those people submit the 8 information that's required those types of things. I just, I 9 mean, the process of implementing something like that and the 10 process of getting that information would be.

11 Q In this rhetorical question you just asked me, how 12 long is the list good for. That was not discussed at any time 13 by anyone at the Department of Taxation, right, because you 14 didn't know they could get the list?

A Well, I guess just conceptually the way markets work, the way that the trading happens there was a general understanding of that and the difficulty of obtaining accurate information in real time, and, again, balancing those burdens and the abilities to review all of that to get all of that and submit all of that with the recognition that we could still protect public health and safety I think.

Q I just told you you could generate the list in 10 minutes, and you said there were difficulties in getting that in real time. Is 10 minutes what you consider to be a difficulty?

MR. SHEVORSKI: Objection. Foundation. 1 2 THE COURT: Overruled. 3 THE WITNESS: Yes. 4 BY MR. KEMP: 5 So you didn't want to impose the burden on any of Ο the applicants that were public companies that they would 6 7 spend 10 minutes. That's the reason you disregarded Question 8 2 say to everyone -- every owner. Is that what you're telling 9 me? Objection. Argumentative. Misstates --10 MR. KOCH: 11 THE COURT: Overruled. 12 MR. KOCH: -- the initiative, as well. 13 THE WITNESS: No, that's not what I'm saying. What I'm saying is that, again, we were trying to balance the 14 15 request and what the industry was saying at various meetings 16 on the public that would be -- that we would consider testimony but not legal testimony, and balance that burden 17 18 with also the internal, you know, how do you implement a 19 process like this that is going to essentially review and sign 20 off of every single person at one point in time who has an ownership interest because they own whatever and how many 21 22 ever, you know, pieces of stock or whatever they own when 23 tomorrow that might be different. 24 So even as you're reviewing it you couldn't have 25 that accurate information. And so given that situation and

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1 that makeup those burdens and the, again, the policy to kind 2 of work and implement this program with public safety in mind, 3 that's why it was chosen.

4 BY MR. KEMP:

Q Okay. Getting back to the question three questions ago that hasn't been answered yet. These considerations were never discussed by the Department; correct? These specific considerations of the difficulty of updating the public list of shareholders were not discussed by the Department?

10 A It was discussed generally, but the specifics of a11 list and how long we could get a list that was not discussed.

12 Q Okay. Do you know what the Gaming Control Board 13 does?

14 A No.

15 Q You don't know that they require a shareholder's 16 list to be filed on a I believe it's a quarterly basis and 17 updated by the public companies?

18 A No, I don't know that.

19 Q Okay. That'd be a reasonable thing for the 20 Department to do, do you think?

21 MR. KOCH: Objection. Lacks foundation.22 Argumentative.

23 THE COURT: Overruled.

24 MR. SHEVORSKI: Also misstates the law.

25 THE COURT: Overruled.

THE WITNESS: I don't know. I don't know enough 1 about it to know if it'd be reasonable. 2 3 BY MR. KEMP: 4 Well, it would be one option that could be employed, Ο 5 right, you could do that, because the Gaming authorities do it 6 and you can do it? 7 MS. SHELL: Objection. Calls for speculation. 8 THE COURT: Overruled. 9 THE WITNESS: Again, I don't know. I don't know if 10 it's reasonable. I don't know. 11 BY MR. KEMP: 12 0 Okay. So you think it's potentially unreasonable to 13 require a marijuana company that's a public company to provide 14 an updated shareholder list once a quarter. You think it's 15 potentially unreasonable? 16 Α I don't know. 17 Okay. And you don't know because the Department 0 18 didn't study any difficulties with regards to public companies 19 identify their ownership; right? 20 Α Again, no. 21 Okay. Yes, I'm right, you did not study that? Q 22 А Again, no. 23 Q No, you did study that? 24 No, we did not study it. Α 25 Q Okay. Thank you.

I'm answering the question. 1 А 2 All right. Now getting back to Question 2. Ο 3 Question 2 required background checks for everyone, right; 4 yes? 5 Objection. Misstates the initiative. MR. KOCH: THE COURT: Overruled. 6 7 BY MR. KEMP: 8 That's your understanding? 0 9 Α I don't -- can I have the language. THE COURT: The book's right there, ma'am. 10 THE WITNESS: What specific provision are you 11 12 talking about? 13 THE COURT: Ma'am, 453D's in the pocket part. BY MR. KEMP: 14 The background check --15 Ο 16 I don't know if the language says each or every. I Α don't know the exact provision, and I can't find it quickly. 17 So -- but, yes, it required background checks on each or every 18 19 owner. 20 Okay. But it didn't require any specific type of Ο 21 background check; right? 22 А No. 23 Q So, for example, it didn't require you to 24 fingerprint every single owner; right? 25 А Right.

Okay. So if someone were to suggest that the 1 0 2 statute or that Question 2 couldn't be complied with because 3 it demanded fingerprinting every owner, that would be wrong; 4 right? 5 I don't think fingerprinting is in the initiative, Α 6 no, or in the chapter. 7 Now, are you familiar with what's known here in Q 8 Nevada as the Black Book? 9 А No. 10 It's a book that they maintain at the Gaming Control Ο Board that has a list of undesirables, you know, people that 11 12 were in the Mob, slot cheats, you know --13 MS. SHELL: Objection. relevance. 14 THE COURT: Overruled. BY MR. KEMP: 15 16 0 You're not familiar with that at all? 17 I mean, I'm familiar with it now. Okay. Α 18 Q Okay. 19 You just explained it. А 20 Ο Let's say there's 100 names in the Black Book. As 21 we sit here today do you know whether or not the Gaming 22 Control Board uses an optical scanner to compare those 100 23 names in the Black Book to lists of shareholders of public 24 gaming companies? 25 Α I don't know.

1 Q That'd be a reasonable thing to do; right? 2 MR. KOCH: Objection. Lacks foundation. Personal 3 knowledge. 4 THE COURT: Overruled. THE WITNESS: I don't know. I don't know. 5 6 BY MR. KEMP: 7 If you did that you could tell at least from the 0 8 gaming perspective you could tell if these 100 people had bought shares in a gaming company; right? 9 10 I think if you did what you just explained I think А 11 you probably could tell that. 12 And that's a pretty simple thing to do now and use. 0 13 I mean I can't do it, but I watch Nate do it all the time. 14 You know, he pushes a button and he does an optical scan and, 15 you know, we search through thousands of pages of transcript 16 and things pop up right away. That's pretty simple nowadays; 17 right? 18 Α I'll take your word for it. 19 So if they wanted to, the Department of Taxation 0 20 could have required the public companies to update their list 21 periodically even weekly, and they could have run some sort of 22 optical scan on names of undesirables if they wanted to. Thev 23 could have done that; right? 24 MR. SHEVORSKI: Objection. Foundation. 25 THE COURT: Overruled.

THE WITNESS: I, you know, I don't know. I mean, it's a large process to go through and, you know, it could have been an idea that would -- as explored, yes.
BY MR. KEMP:

Q Okay. And you could have taken situations where people maybe had five shares of a \$2 a share marijuana stock, \$10 worth of stock. You could have done a really minimal type of background check on that; right?

9 MR. SHEVORSKI: Objection. Foundation.
10 THE COURT: Overruled.

11 BY MR. KEMP:

12 Q I mean, there was nothing that said you had to do 13 the same degree of background check on every particular owner; 14 right? Nothing in Question 2 made you do that?

A Yeah, there could have been regulations that were made that took certain different characteristics into --

Q Okay. So in general you would agree with me you could have complied with Question 2 in ways other than just having a 5 percent cutoff?

20 A Right. Yes. The regulations could have been21 different, yes.

22 Q Okay. And getting back to those regulations. I 23 don't want to belabor the Memorex point, but I told you 24 yesterday that Mr. Gilbert testified that they just copied the 25 medical marijuana regs. It was actually Mr. Pupo who said

1 that, okay. So your position is that that testimony is 2 erroneous?

A My -- I think I've explained the process quite a bit. There was different information that was taken from different areas. There were different states that were considered, and all of the information with respect to the regulations that were compiled as a draft was done by -- was put into a document by QuantumMark.

Q Okay.

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10 A And the analysis and the work and the revisions and 11 the process was done throughout that whole process from when 12 the Task Force started until the Legislative Commission 13 adopted the regs.

14 Q Well, let's pop up Mr. Pupo's exact testimony, and 15 we'll see if you think it's wrong and if we've got to bring 16 you back for some reason, okay?

MR. PARKER: Can we have that, please, Shane.

18 THE COURT: Can you give us the date of the 19 testimony, please. Because he was here for more than one day. 20 And that'd be you, Mr. Rulis, upon whom lauds have been given 21 for your ability to use OCR systems.

22 MR. RULIS: July 1st, Your Honor. We're talking 23 about the transcripts from July 1st.

24THE COURT: Thank you. And, ma'am, you can see it25on the screen. I'm sure --

THE WITNESS: 1 Yes. 2 THE COURT: -- Mr. Kemp will read it to you. 3 BY MR. KEMP: 4 Okay. Let's take a look at page 78, line 9, Shane. Ο 5 And the Court asked Mr. Pupo a question. 6 "I'm trying to understand the process the Department 7 used in implementing Ballot Question 2 so I can make 8 a determination as to whether it was reasonable and 9 being compliant with Ballot Question 2." Says, "Yes, Your Honor." 10 "Okay." 11 12 Answer, "So the majority or a lot of the regulation 13 came over -- came from what was brought over from 453A and incorporated in these regulations. 14 And 15 then, you know, we looked at the initiative to see 16 what differences there were, cut out what applied 17 and what didn't apply." 18 So Mr. Pupo says you started with the med mal -- or, excuse me, medical marijuana regulations, copied them, and 19 20 took some things out. 21 MR. SHEVORSKI: Objection. Misstates testimony. 22 THE COURT: Overruled. 23 THE WITNESS: I think I've explained the process 24 extensively. I'm not disagreeing that 453A wasn't considered 25 and wasn't a place to begin the analysis after reading the

1 initiative, but there were other provisions that had to be 2 done and dealt with that were -- and in addition to these the 3 provisions that were in 453A were discussed at the Task Force, 4 discussed through the regulatory process. So, yes, there were provisions from 453A that were used in 453D. 5 6 BY MR. KEMP: 7 Okay. And specifically the 5 percent was just a cut Q 8 and paste, wasn't it? 9 MS. SHELL: Objection. Argumentative. 10 THE COURT: Overruled. THE WITNESS: I don't know. I'd have to go and --11 12 MS. SHELL: Misstates prior testimony. 13 THE COURT: Overruled. 14 BY MR. KEMP: 15 Well, we will go to it in a second. But it was a 0 16 cut and paste, wasn't it? 17 I don't know. А Okay. Let's take a look at page 82, line 8, Shane. 18 Q 19 Again, this is Mr. Pupo answering another question by the 20 Judge. 21 "So did it appear to you that the Department just 22 took 453A and made a few changes and then developed 23 regulations for 453D?" 24 Answer, "We took -- we took a good portion of 453A, 25 yes, Your Honor."

The Court, "So tell me why the Department decided 1 2 that it was going to use a 5 percent level for 3 owner?" 4 Answer, "Well, you know, I don't know if that came over from 453A, as well." 5 And then he continues talking about the Governor's 6 7 Task Force. So basically Mr. Pupo was saying that you took 8 the regulation 453A and you used it for 453D. 9 MR. SHEVORSKI: Objection. Misstates testimony. 10 THE COURT: Overruled. BY MR. KEMP: 11 12 Q Right? 13 А No. I think --14 No? 0 -- I think he's saying -- what I'm saying and what he 15 Α 16 is saying are consistent. And, again, I talked extensively 17 about the process. 18 MR. KEMP: Okay. Let's pop up 453A, the 5 percent 19 requirement with the changes, Shane, please. I have prepared 20 for you 453A, the 5 percent requirement -- pull up the one 21 that Nate had this morning, yeah. Okay. The 5 percent 22 requirement with all the changes -- I can't remember what the 23 word is --24 THE COURT: Redline. 25 Compare right. Yeah, redline. MR. KEMP:

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THE COURT: Redline.

2 MR. KEMP: Okay. Redline compare right. 3 BY MR. KEMP: 4 So you can see what the Department actually did, Q 5 okay? And then we'll get back to the cut and paste question, all right? So could you show it to her, please. 6 7 Maybe I should just show it to you. 8 THE COURT: Jill, can you let him have the Elmo. MR. KEMP: Judge, we're done with Memorex. We might 9 10 as well go to the Elmo. 11 THE COURT: It's better than an overhead projector. 12 BY MR. KEMP: 13 0 Okay. So you see, we started with 453A on one side, and they cross that out and it becomes 453D; right? See the 14 15 change that was made? 16 Α Okay. 17 Why don't we start with paragraph (1). The only 0 18 changes made were they took the word "medical" out twice; 19 right? 20 Α Yes, it looks like on this document. 21 That's cut and paste; right? Q 22 А Yes. 23 Q You would agree with me that's a cut and paste? 24 MR. SHEVORSKI: Objection. Vague. THE COURT: Overruled. 25

THE WITNESS: I mean -- yeah, it was a starting 1 2 point, yes. 3 BY MR. KEMP: 4 Okay. Cut and paste, okay. And (2), same thing, Q you took the word "medical" out twice. That was a cut and 5 6 paste; right? 7 MR. SHEVORSKI: Objection. Vague. 8 THE COURT: Overruled. THE WITNESS: Yes. I mean, that's what this 9 I don't know what this document --10 document shows. 11 THE COURT: Mr. Kemp, I need you to mark that as a 12 demonstrative exhibit, please, since it's not otherwise part 13 of my record. Thank you. 14 BY MR. KEMP: 15 And if I'm correct, the medical marijuana statute 0 16 was enacted in 2014. 17 2013. А 2013? 18 Q I think. 19 А 20 0 So this would have been three years before Question 2 passed? 21 22 А Right. 23 Ο So the determination to use 5 percent was made three 24 years before the voters' initiative passed? 25 I'm not sure when the regulations were adopted. А So,

AA 010187

1 yeah. Yeah.

2 Two or three years; is that fair? Ο Okay. 3 А Yes. 4 Two or three years. So would I be correct Okay. Q 5 that -- the 5 percent ownership requirement for background checks that the Department imposed in the 2018 regs, would I 6 7 be correct that they really weren't related in any way, shape, 8 or form to the voters' initiative? 9 MR. KOCH: Objection. Vague. Argumentative. THE COURT: Overruled. 10 11 THE WITNESS: Can you kind of rephrase that. I'm 12 not -- I'm not sure what you're getting at. BY MR. KEMP: 13 You were using the 5 percent in the medical 14 0 15 marijuana statute; right? 16 Well, that was what was in the statute, yes. Α In 2013, 2014; right? 17 Q 18 Α I believe -- I'm going to --19 MR. SHEVORSKI: Objection. Misstates the law. 20 THE COURT: Overruled. 21 THE WITNESS: I don't know exactly --22 BY MR. KEMP: 23 0 Give me a range. It was before the voters' 24 initiative; right? 25 А Well, the medical program was enacted before the

1 voters' initiative, yes.

Okay. So the reason the 5 percent was used had 2 0 3 nothing to do with Question 2 in its -- which referenced to 4 every owner. It was just because you took it from the medical 5 marijuana; right? 6 MR. SHEVORSKI: Objection. Misstates the 7 initiative. THE COURT: Overruled. 8 9 THE WITNESS: No. BY MR. KEMP: 10 11 0 No? 12 А No. 13 0 No, it was not. 14 THE COURT: Mr. Kemp, you still have the Elmo on, so 15 your notes, they aren't very good. 16 (Pause in the proceedings) 17 BY MR. KEMP: 18 Q Okay. Let's turn to another area. Are you familiar 19 in general with the litigation that ensued after the medical marijuana licenses were initiated -- issued? 20 21 А No. 22 Did you know that there was litigation? 0 I knew at some point. 23 А 24 At some point when? 0 25 А I'm not sure.

- 1
- At some point when you were --

A I mean, so the Department of Public and Behavioral
Health managed the medical marijuana. So there would have
been no nexus to what I did. So at some point I was aware
there was litigation, but I don't know when.

Q Okay. When the decision was made to issue new
Iicenses were you aware that there was the potential for some
people to be disappointed and some people to perhaps bring
Jawsuits?

10 A Yes.

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11 Q So you were aware that there was the potential for 12 some applicants to say that they were not scored properly or 13 that the scoring mechanism was improper, make such argument? 14 A Anybody can file a lawsuit, yes.

15 Q Well, that's true. But you at the Department knew 16 that this was a potential problem?

A I knew that there could be potential disputes, yes.
Q Okay. And did the Department have any discussions
as to the procedure that would be employed in the case there
was an acknowledged error in the scoring?

A No, not that -- I mean, I wasn't around during that period of time so I don't -- I don't -- but there wasn't -there wasn't a discussion about that in 2017.

Q Okay. Well, let's put marijuana licensing process
aside and just talk about the Department in general for a

1 second. In general the Department is overseen by something 2 called the Tax Commission?

3

A Yeah, there's an -- yes.

4 Q And as I understand it, there's some sort of 5 appellate process from decisions made by the Department to the 6 Tax Commission?

7 A Yes.

8

Q And can you explain to me what that is.

9 A So generally it's taxpayer disputes or decisions
10 made by the Department, and they can be reviewed by the Tax
11 Commission.

12 0 Okay. So if a taxpayer thinks he's paying too much, 13 he can take that up to the Tax Commission and argue his case? 14 Well, generally the way it works is if there's an А 15 audit performed or if somebody's designated to be a 16 responsible person for liability or there's been a deficiency 17 issued that a taxpayer will dispute. There's a process that 18 it goes through the Department for review and then up through the Tax Commission. 19

20 Q Okay. And the Tax Commission meets once a month or 21 once every two months?

22 A Yeah.

23 Q So there's a lot of appeals that go up to it?

A There's a few, yeah.

25 Q Usually there's about 20 or 30, sometimes as many as

1	40	items	on	their	agenda?

2	A Well, yes. But the agenda includes things other
3	than appeals. There's other things in the statute that
4	require that the Department is required to have the Tax
5	Commission review. Generally the largest thing is the consent
6	agenda, which is just general administrative work that's done
7	under is required by the statute to be reviewed by the
8	Commission.
9	Q When you were the director of the Department of
10	Taxation did you attend Tax Commission meetings?
11	A Yes.
12	Q On a regular basis?
13	A Yes.
14	Q So you've been to dozens of them?
15	A Yes.
16	Q So in addition to disputes to amount, they hear
17	appeals about other things?
18	A Generally they can hear any type of taxpayer dispute
19	with the Department.
20	Q Let's say, for example, that Mr. Pupo or someone in
21	a position of authority at the Department decided, we want to
22	suspend someone or cancel their license totally apart from
23	this process. Is there an appellate right to the Tax
24	Commission?
25	MR. SHEVORSKI: Objection. Vague. Calls for a

legal conclusion. 1 2 THE COURT: Overruled. 3 THE WITNESS: In what context? 4 BY MR. KEMP: 5 Mr. Pupo goes in and he says, your license is Ο suspended. Is that it? Can that person appeal? 6 7 А License for what? I quess. 8 License for a marijuana establishment. 0 9 А I can't remember the process that's in the regs at this point. 10 There's some process for some sort of review; right? 11 0 12 I think there is, yes. А 13 Ο In other words, Mr. Pupo, as nice of a fellow as he is, is not the sole arbiter of what is and isn't to be done 14 15 with regards to marijuana licenses; correct? 16 In that context I think that there's a -- the А regulation provides a process for review. 17 18 Q Okay. What is the process of review for disputes 19 such as scoring in the present [inaudible]? 20 Α There's not a process in the regulation. 21 No process of review? Ο 22 А Correct. 23 Q Okay. And why is that? Why is Mr. Pupo the sole 24 arbiter -- arbitrator in this case, whereas in other cases if 25 you are arguing about \$1,000 tax liability he's not the sole

1 arbitrator?

2	A Well, I think first of all, I don't think Mr.
3	Pupo's the sole arbitrator of the licenses. I mean, I think
4	that, again, there's the process, and the process was applied.
5	Generally there's no in licensing statutes and other
6	there's no there's no appeal process through the
7	administrative agency. So the appeal so we're in the
8	appeal process I guess is my point.
9	Q We are in the appeal process. You mean the Court
10	review?
11	A Yes.
12	Q So there's no
13	A There's no administrative review.
14	Q Okay. All right. Let me just give you a
15	hypothetical. And you understand we have all the scores now
16	of every applicant and all the subparts. We have the graders'
17	notes, and we can see
18	A Okay. I yeah.
19	Q Did you know that?
20	A I knew there was some stuff out there, but I didn't
21	know the extent of it.
22	Q Let's say we went through all of that and we found
23	one applicant that a grievous mistake was made. You know, a
24	mathematical mistake that, instead of adding correctly, they
25	were 20 points undercounted, okay, aAnd that everybody who
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1 looked at it, Mr. Pupo, the director at the time, everybody 2 who looked at it says, wow, there was a 20-point mistake here, 3 okay. You're telling me that there's no procedure to fix 4 that?

5 6 A There's no administrative procedure that I know of.Q So that's just tough luck --

7 A I mean, there's no administrative procedure. I 8 mean, I don't know what kind of internal communication would 9 occur at an agency, but there might be some consideration and 10 a review of it, but I don't -- there's no -- there's no 11 administrative procedure in the regulations. I mean, I don't 12 know --

Q So basically if there's an arithmetic error like I hypothesized and someone loses 20 points and that causes them to lose five marijuana licenses that we've heard some wild evaluations about, there's nothing that can be done administratively. Is that what you're saying?

18 A I'm not saying that there's nothing that can be 19 done, because I don't know what could be done. But I'm saying 20 there's no administrative procedure.

Q Okay. There's no administrative procedure by appealing it to the Tax Commission?

- 23 A Right.
- 24 Q That's your position?

A Well, there's no regulatory -- there's no

regulations that provide for that, and so that's yes. 1 2 And do you know whether or not members of the Tax 0 3 Commission have taken the position that Mr. Pupo should allow 4 errors like that to come to them? I don't know. 5 Α MR. KEMP: Okay. Here. Let's pop up --6 7 Your Honor, I'd move to admit Proposed 133 and 8 Proposed 134, which are transcripts from -- 133 is the 9 transcript from the Tax Commission dated January 14th, 2019. And 134 is the transcript from the Tax Commission dated 10 11 March 4th, 2019. 12 THE COURT: Any objection? 13 MR. SHEVORSKI: No objection from the State. THE COURT: Be admitted. 14 15 (Plaintiffs' Exhibits 133 and 134 admitted) 16 MR. KEMP: Okay. Can we pop up I guess it's --THE COURT: Would you like a hard copy, or are you 17 18 okay looking at it on the screen? THE WITNESS: I'm fine with the screen. Thank you. 19 20 THE COURT: Okay. BY MR. KEMP: 21 22 Let's start with 133. And I would like to focus 0 23 your attention to page 65, lines 6 through 21. And these are 24 comments by Commissioner Kelesis. Am I saying that right, 25 ma'am? Is it Kelesis?

1 A I think so.

2 Q Okay. All right. You know who that is?

3 A Yes.

4 Q He's a lawyer?

5 A Yes, I know who he is.

6 Q He's been on the Tax Commission for quite some time?7 A Right.

Okay. And he says, "And we're going to from the 8 0 9 issuance of the license directly to court. It's like they're 10 skipping us. Somebody is under the distinct impression that 11 we as a commission do not have jurisdiction over this. Τ 12 suggest they read 360 real close." I assume he's referring to 13 some sort of regulation. "We are the head of the Department, and we are the head of Division and it comes to us. So that's 14 15 why I'm asking for the action on it as soon as possible, not 16 to wait, because it seems like anytime -- and I'm frustrated 17 and disappointed. I'm told we're going to have something -- I 18 don't even get the courtesy of a phone call, told we're taking 19 it off. I've got to find out myself. Well, you know, that's 20 an insult. So having said that, that's my request for a 21 special meeting. And I'll give Ms. Oliver the email."

22 Okay. With regards to his position there that the 23 Tax Commission has jurisdiction over appeals concerning these 24 licenses, do you agree or disagree with that?

25

A Would I agree that the Department -- I'm sorry, the

1 Tax Commission has jurisdiction to hear an appeal? 2 0 Yes. 3 А No. 4 So you think Mr. Kelesis -- Commissioner Kelesis is Q 5 wrong? Yes. 6 Α 7 Okay. Why is that? Q Because there's no process for that. 8 Α 9 Ο Okay. Let's take a look at the next section, 134, 10 page --11 So just -- can I make a note. I didn't actually see А 12 it on the screen. So --13 0 Do you want to look -- do you want to read it? 14 I mean, I'm going to take your word for it. Α 15 Q Okay. 16 I just wanted to make that for the record that it Α 17 didn't pop up. 18 MR. SHEVORSKI: You have to turn it off and on. 19 It's called Plaskoning. 20 THE WITNESS: So it was on a minute -- a little bit Do I need to turn it on, again? 21 ago. 22 MR. KOCH: Turn it off and on. 23 THE WITNESS: Oh. I see. 24 THE COURT: Is it on now? 25 THE WITNESS: It says, "Out of range."

1 THE COURT: Can we put it back up real quick just to 2 test, Shane. IT TECHNICIAN: 3 Yes. 4 THE COURT: Is it visible now with the big yellow 5 line? THE WITNESS: No. 6 7 Ramsey --THE COURT: Okay. 8 THE WITNESS: Now. Thank you. 9 THE COURT: Okay. Let us know when you're done 10 reading, Ms. --BY MR. KEMP: 11 12 You want to just read the first paragraph to confirm Q that what I read was accurate. 13 14 Α Okay. So Commissioner Kelesis says they have jurisdiction; 15 Q 16 right? 17 I think he believes that, yes. А 18 Q Okay. And in the hierarchy here how does this work? 19 Are they technically your bosses, or is it co-equal, or how 20 does that work? 21 Under statute the Department -- the Tax Commission Α 22 is head of the Department. That's the actual language in the 23 statute. But -- so they do review -- again, they review 24 disputes with taxpayers, they adopt the regulations, and those 25 types of things. They're not involved in the day-to-day

1 operations of the agency, and they're appointed by the 2 Governor. 3 0 And since they're the head of the Department, that's 4 why you took the temporary regs in for approval; right? 5 Α Right. Or all regs, essentially. 6 Okay. 0 7 Α So -- and I was -- and there -- it's an eight-member 8 body. 9 Ο Okay. 10 So, you know, what Mr. Kelesis wants to do or not do Α is really subject to his discussion with the others on the 11 12 Commission. And I guess if they would have thought as a 13 majority that they would have -- they wanted to review that, 14 they could have done that. 15 So you're saying there is a procedure now to 0 Okay. 16 Is that what you're saying? appeal. 17 Well, again, the Tax Commission can, you know, Α nobody's going to tell the Tax Commission that they can't do 18 19 something. 20 0 Except Mr. Pupo. 21 Α But he didn't tell --22 MR. SHEVORSKI: Objection. Argumentative. 23 THE COURT: Overruled. You can continue. 24 THE WITNESS: But obviously it's an eight-member 25 board. They act in an open meeting. They have to agree on

what they can do. I would maintain that in licensing across 1 2 the board that it's generally that the licensing agencies do 3 not take license denial disputes to the board or Commission 4 that is -- oversees them. 5 BY MR. KEMP: In competitive bidding process they don't take it to 6 0 7 the board that oversees it. Is that what you're telling me? 8 А In competitive bidding? 9 Ο When you have competitive bidders for either a government contract or government licenses they don't take 10 11 disputes to the board that oversees it? That's what you're 12 telling me? 13 MR. KOCH: Objection. Vague. THE COURT: Overruled. 14 15 THE WITNESS: Well, generally, I mean, I -- there 16 might be some specific provisions in some specific chapters, 17 but even in State contract awards there's no -- there's a 18 limited review that happens, and it's provided by in the 19 statute and regulation. 20 BY MR. KEMP: 21 Well, let's start with County contract awards. I Ο 22 think Mr. Parker may add to what I'm going to say on this. In 23 County contract awards there is a bid protest procedure that 24 in some cases ultimately go to the Clark County Commission; am 25 I right?

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A I don't know.

Q So when you say generally there's no appeal you're not saying there's no appeal in these cases of County contracts or --

A I'm saying at the State level generally there's no appeal process unless it's specifically provided for -there's no administrative process for appeal unless it's specifically provided for in the statute.

9 Q Okay.

A In this case it's not specifically provided for.

11 Q Did you know Mr. Pupo wrote a letter when appeals 12 were filed saying, no appeal, that's it, we're done? Did you 13 know that?

14 A No.

0

Q Did he have authority to do that?

16 A I don't know. I didn't know he wrote a letter, so I 17 don't know.

Q Okay. I mean, if you had been the director at the time, would he have had authority to make that decision without consulting you?

21MR. KOCH: Objection. Lacks foundation.22THE COURT: Overruled.

23THE WITNESS: I don't think he would have, but --24BY MR. KEMP:

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That would have been something that would have had

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to be run by the director of the Department; right? 1 2 I mean, I -- you know, that's the kind of Α 3 relationship that I have with my staff. I would have expected 4 at least a heads up, so --5 Okay. And the situation that I've outlined in the Ο 6 hypothetical, if someone just lost 20 points because of a 7 mathematical error, would it have been your practice to look 8 at that? 9 MR. KOCH: Objection. Incomplete hypothetical. THE COURT: Overruled. 10 11 THE WITNESS: I mean, I -- you know, I'd like to think that I would have, you know, been concerned if there was 12 13 truly an error. I don't know if there -- at that point if there was anything I would have been able to do about it, but 14 15 I would have looked into it and tried to figure it out. 16 BY MR. KEMP: So even if there's a pure mathematical error of 17 0 18 20 points and it's recognized by everybody, you're not going to fix it? 19 20 MR. KOCH: Objection. Incomplete hypothetical. 21 THE COURT: Overruled. 22 THE WITNESS: I think that's the opposite of what I 23 just said. If I could --BY MR. KEMP: 24 25 Well, you said you'd look at it. You didn't say --0

MR. SHEVORSKI: I'm sorry, Your Honor. He's got to
 2 let her finish.

THE COURT: Ma'am, were you done?

4 THE WITNESS: What I was trying to express is that 5 if there was a true error and the people that work for me made an error, as the person who reviews their work I would look 6 7 into that error potentially. If there was something within 8 the processes and the laws that govern us that the State could 9 do on that, I would try to figure it out and make -- but if there was not something -- because that's a little bit 10 different than just appealing a denial. That's -- if it's 11 12 truly an error, then, you know, look into that and see what 13 are the possibilities there.

14 BY MR. KEMP:

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15 Q Okay. And you said if the people that work for you 16 made that error. That was the phrase you used?

A Well, if an error was made under my watch I guess. Q Okay. And I assume that in this case since we had temporary employees, the Manpower employees doing the grading, you would include errors by them as being people that work for you?

A Yeah. I think they were contractors of theDepartment. I would have considered them to be the same.

Q Okay. And just briefly on that subject. You had nothing to do with that?

1 A No.

-	
2	Q Okay. And in general you would agree with me that
3	most government employees are pretty professional people. A
4	lot of them have Doctorates and the like?
5	MR. KOCH: Objection. Vague.
6	THE COURT: Overruled.
7	THE WITNESS: I think most yes, I think most
8	people that do work for the State have a professional
9	competency.
10	BY MR. KEMP:
11	Q Okay. And most of them have been there for years;
12	right?
13	A Not anymore.
14	Q Okay. Is that something you need to address with
15	the Governor or the past Governor or what?
16	A Well, people get, you know, they retire. That's
17	Q You do recognize that there is a potential when
18	you get temporary workers doing a task that's normally done by
19	a corporation's own employees, you do recognize that there's a
20	higher potential for mistakes to be made?
21	MR. KOCH: Objection. Incomplete hypothetical and
22	vague.
23	THE COURT: Overruled.
24	THE WITNESS: I don't know. I mean, as I said just
25	a second ago, I think that everybody, you know, that is

1 qualified to do work for the State has a level of competency 2 to do their job. 3 BY MR. KEMP: 4 Q Okay. Let's explore this hypothetical. since Mr. 5 Koch objects that it's vague. Are you familiar with the

6 Boeing Air Max cases where the two airplanes went up and down
7 and --

8 A Yeah.

9 Q -- then they crashed?

10 A Yes.

12

11 Q Okay. Five hundred people got killed?

MS. SHELL: Objection as to relevance.

13 THE COURT: Sustained. Okay. I need you to tell me 14 why that's relevant. Ms. Shell is celebrating.

MR. KEMP: Have you read the news reports that the Boeing --

THE COURT: No. Okay. So assume for a minute that all of us have read those news reports of the tragic accidents relating to the Max.

20 MR. KEMP: I'm getting to the temporary workers, 21 Your Honor.

22 BY MR. KEMP:

Q Have you reads the news reports that Boeing subbed out the engineering function on that particular part on that plane --

А No. 1 2 -- to temporary workers in India? Ο 3 А No. 4 MS. SHELL: The same objection, Your Honor. THE COURT: Overruled. 5 MS. SHELL: Oh. 6 7 THE COURT: Temp workers. 8 BY MR. KEMP: 9 Have you read those news reports? 0 No, not in that detail. 10 Α Okay. And that was in Bloomberg last week, okay. 11 0 Bloomberg was the one that came out with that revelation. 12 13 MR. KEMP: In fact, here's the article, Your Honor, if you want to look at it. 14 15 THE COURT: No. That's okay. I don't need to. I'm 16 not handling that litigation. 17 MR. KEMP: All right. Well, not yet. 18 BY MR. KEMP: So they outsourced an engineering function to \$9-an-19 0 hour engineers in India. You think there's something wrong 20 21 with that? 22 MR. KOCH: Objection. Personal knowledge. 23 MR. SHEVORSKI: Objection. Relevance. 24 THE COURT: Overruled. 25 THE WITNESS: I don't know.

1 BY MR. KEMP:

2	Q Do you recognize that when you outsource a function
3	that's traditionally done by the State to someone like
4	Manpower that there's a higher potential for error?
5	MR. KOCH: Objection. Foundation.
6	THE COURT: Overruled.
7	THE WITNESS: No.
8	BY MR. KEMP:
9	Q And are you familiar with the way the 2014
10	applications were graded?
11	A I think they used contractors, if I remember right.
12	Q Well, actually that grading process was led by Chad
13	Sorrenson. Do you know him?
14	A No.
15	Q You don't know him?
16	A Chad Sorrenson?
17	Q Right. Weston. I'm sorry.
18	A No. I know Chad Weston, yes.
19	Q Okay. Chad Weston. And he's the Department
20	A I mean, I yeah, I know him. I never really
21	worked with him, but I know him.
22	Q Okay. And he was the head of the Department of
23	Health and Human Services?
24	A No.
25	Q What was he the head of?
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I think he was a deputy administrator maybe in the 1 А 2 Department of Public and Behavioral Health. 3 0 Okay. And he and approximately 25 other full-time 4 State employees graded the last application with the 5 assistance of several temporary workers. Is that your 6 understanding? 7 I don't know. А 8 Okay. But assuming I'm right, you -- someone you, 0 9 and when I say you I mean DOT, made the decision to use 10 temporary workers instead of full-time State employees to 11 grade; right? 12 А The Department of Taxation did that, yes. 13 Ο Okay. You weren't part of that decision? No, I wasn't there. 14 А Would you have made a different decision? 15 Q Okay. 16 Α I don't know. 17 Okay. All right. Now, we talked a little bit about 0 18 this building address requirement. The regulations required 19 the applicants to provide a building address; right? 20 MR. KOCH: Objection. Misstates the regulations. 21 THE COURT: Overruled. 22 THE WITNESS: No. 23 BY MR. KEMP: 24 You don't know one way or the other? Ο 25 No. No, I don't think it does require a building А

1 address. 2 A physical address? 0 3 А Yes. 4 Okay. And a physical address in your mind could not Q 5 be a Post Office box? 6 Α Right. 7 Or one of these companies that maintains Post Office Q 8 -- fake Post Office places. Couldn't be that, either; right? 9 I think the idea was to have an office address А 10 essentially. 11 Right. So you couldn't use -- I can't remember what 0 12 it is, UPS. THE COURT: UPS Stores. 13 14 BY MR. KEMP: 15 0 You couldn't use a UPS Store, because that's not a 16 real physical address; right? 17 А I don't think -- I don't think that it would be 18 allowed. 19 Okay. And if you'd been the director at the time, 0 you would have disqualified those applications? 20 21 Α I wouldn't have even reviewed the applications. 22 Okay. Because it was disqualified, or because you 0 23 wouldn't be the person doing the review? 24 А Well, I don't know. I mean, I --25 And let me ask it --Q

1 A -- I would --

T	A I WOULD
2	Q Let me ask it better. Your staff would have been
3	instructed that if they didn't have a physical address apart
4	from a Post Office box or a UPS Store that that application
5	should not be accepted; right?
6	A I think that would be the direction.
7	Q Okay. So the answer to my question is yes?
8	A Yes.
9	Q Okay. And the reason for that is because the
10	statute required it; right?
11	MR. KOCH: Objection. Misstates the law.
12	THE COURT: Overruled.
13	BY MR. KEMP:
14	Q I mean, the reason for your position is because the
15	statute says that?
16	A Right.
17	Q Okay. All right. Okay. I'm going to go to my last
18	area. Mr. Gutierrez asked you some questions about
19	extenuating circumstances. Do you recall those?
20	A Yes.
21	Q And your answer said, and I wrote it down I tried
22	to write it down verbatim. You said, if they were enjoined,
23	that would be beyond their control. Do you recall saying
24	that?
25	A I guess what I yes, I recall saying that.

Q Okay. Now, am I correct that extenuating circumstances in this context, which is whether you need more time to open a marijuana dispensary than a year, am I correct that extenuating circumstances is determined on a case-by-case basis?

6

A Yes.

Q So, in other words, you look at things like whether they've applied with the local municipality for approval, when they applied, whether they started construction, the construction process, all those factors are looked at to determine whether or not there truly are extenuating circumstances?

13 A I think that would be part of it, yes.

14 Q Okay. Now, let's take a case where an applicant --15 and the initial licenses came out say December 6th or 5th; 16 right?

17 A Okay.

18 Okay. And today is July 12th, okay. Let's take the Q 19 case of an applicant who has done -- a winning applicant who 20 has done absolutely nothing to move the ball forward as of 21 this date. They haven't applied in a local jurisdiction, they 22 haven't got a lease, they haven't started building their 23 project. Under those circumstances where someone lets seven 24 or eight months go by without even starting would you agree 25 with me that there would not be extenuating circumstances for

1 an extension in that case?

2 MR. SHEVORSKI: Objection. Incomplete hypothetical. 3 THE COURT: Sustained. Can you rephrase your 4 question.

5 BY MR. KEMP:

Assuming for the sake of argument that we had 6 Q 7 someone given a conditional license on December 6th and we 8 come to today, July 12th, and they have not applied for 9 approval nor gotten approval from the local jurisdiction where 10 they intend to build the store, they haven't retained a contractor, they haven't started construction, and they 11 12 haven't even entered into a lease. Would you agree with me 13 that there's not extenuating circumstances in that situation? 14 MR. SHEVORSKI: Same objection. Incomplete 15 hypothetical. 16 THE COURT: Overruled. 17 THE WITNESS: No. BY MR. KEMP: 18 19 You would not agree with me, or would agree with me? 0 20 А I would not agree with you. I mean, it's not the 21 end of the 12 -- it's not the end of the 12-month period, so

22 you don't --

Q Okay. Fair. But those factors would mitigate
 against a determination of extenuating circumstances; correct?
 MR. KOCH: Objection. Vague. Speculation.

1

THE COURT: Overruled.

THE WITNESS: Yeah, I think a totality of the circumstances type of analysis would occur and --BY MR. KEMP:

Q Okay. So let's say an injunction entered on December 4th, the day before they were supposed to be done, and they hadn't done anything, hadn't done any of these things, okay. Would you agree that there's no extenuating circumstances in that case?

10 A I don't know all the circumstances, so I can't agree 11 that there's not extenuating circumstances.

12 Q Okay. What are the other circumstances you would 13 want to review?

14 A I don't know.

15 Q Okay. Getting local jurisdiction approval would be 16 one; right? Were there efforts in that regard?

A I mean, yes. Like what efforts have you -basically they would demonstrate -- under that reg the purpose was to demonstrate that you've made efforts to open and that despite your best efforts there were circumstances that were beyond your control and you couldn't do that. So you would talk about your efforts, and then you'd talk about your circumstances.

24 Q And having a signed lease would be another one? 25 That'd be another thing you'd look at potentially?

1 A I don't know.

-	
2	Q Okay. Starting construction, would that be
3	something else you'd look at?
4	A Again, it would be a totality of the entire package.
5	So I don't know what would be in there and what wouldn't be in
6	there. It would be based on a case-by-case basis.
7	Q Okay. Is that determination made in the discretion
8	of the Department?
9	A Yes.
10	Q So, in other words, the Department has the
11	discretion to decide whether or not there's extenuating
12	circumstances?
13	A Yes.
14	Q And if that decision is made one way or the other,
15	yes there are, no there aren't, is the appealable to the Tax
16	Commission?
17	A I don't know. I'm not sure. I'd have to look at
18	360.
19	Q So if you automatically and your understanding is
20	if they don't build in 12 months, they automatically lose the
21	license?
22	A Essentially.
23	Q So whether or not there's extenuating circumstances
24	that would result in a termination of a license in your view
25	is potentially appealable to the Tax Commission, but the first

step, the application for the license itself, is not 1 2 appealable. Is that what you're telling me? 3 Α I don't know. 4 Ο Don't know one way or the other? 5 I don't know the second part, the extenuating Α circumstances. I'd have to look into that and get some advice 6 7 and --8 Okay. Have you ever been involved in a case where 0 9 you've given -- not just in marijuana, but given anyone an 10 additional period of time to do something under this extenuating circumstance criteria? 11 12 А No. You mean personally involved? 13 0 Yeah, personally involved. I don't think so. 14 А 15 Okay. And when you were the director of the Q 16 Department of Taxation do you know of any instances where the 17 Department of Taxation gave anyone more time to do something 18 because of extenuating circumstances? I don't recall. I don't -- I don't know. 19 А It wasn't -- I don't recall. 20 21 In general do you believe that men are better Q 22 operators of marijuana establishments than women? 23 А No. 24 In general do you believe that women are better Ο 25 operators of marijuana establishments than men?

1

A No.

Α

Q And in general do you believe that people that were born in Spain would be better operators of marijuana establishments than people born in France?

5

Not necessarily.

6 Q And in general do you think people born in France 7 would be better operators of marijuana establishments than 8 people born in Spain?

9 A No. I don't know.

10 Q Okay. So in your view those factors, whether you're 11 a man or a woman, whether you're born in Spain or born in 12 France, those aren't related to the operation of a marijuana 13 establishment in your view?

14 MR. KOCH: Objection. Misstates testimony.15 THE COURT: Overruled.

16 THE WITNESS: I don't -- they're not related to -- I 17 don't -- that's not what I said. You said who would be 18 better.

19 BY MR. KEMP:

21

25

20 Q Okay.

establishment?

A And I don't know who would be better.

Q Well, if one is not better than the other, would you agree with me that you shouldn't favor one as opposed to the other in selecting persons to operate a marijuana

1

A No.

А

2 Q No, you would not agree with me, or yes, you would 3 agree with me?

4

No, I would not agree with you.

Q Okay. So you think even though someone from Spain is not better than someone from France, that it's okay to favor one category or the other?

A I think that there are considerations to go into the 9 total analysis of a person. And I think it's fine to consider 10 -- I think you're getting at the diversity, and I think it's 11 -- diversity, it's fine to consider the diversity.

12 Q Okay. So let's just give you a more complete 13 hypothetical. Let's say you had 10 owners of a marijuana 14 establishment and they're all Spaniards, and you had 10 owners of a marijuana establishment and they're all French, okay. 15 16 You think it's fair that just because these people are born in 17 Spain, that they -- and just because the people are born in 18 France, that one group gets more points than the other group? 19 А No.

20 Q Okay. That's not fair, is it?

21 A I don't know if it's fair. I don't understand the 22 question.

Q Okay. Well, that's not related to the operation of a marijuana establishment, whether they're born in France or Spain; right?

I don't know what people being born in France and 1 А 2 Spain has to do with anything. But --3 0 I don't, either. But I didn't establish the program 4 here, okay? You would agree with me, though, that whether 5 they're born in Spain or France doesn't have anything to do with the operation of a marijuana establishment? 6 7 MR. KOCH: Objection. Vague. 8 THE COURT: Overruled. 9 THE WITNESS: I don't know anything about those people. There needs to be a totality analysis of different 10 people in their roles and what's going on and considering all 11 the other criteria, I think. 12 BY MR. KEMP: 13 14 Okay. Well, let's slow down a little bit, then. 0 Ιf 15 you merely knew where they were born, if they were born in 16 France or born in Spain, you would agree with me that that 17 does not relate to the operation of a --18 Α It could. 19 It could, but it doesn't necessarily? 0 20 Α Yeah, but it could if you knew more about the person 21 and --22 It could in some cases, but it doesn't in all cases, 0 23 does it? 24 Objection. Incomplete hypothetical and MR. KOCH: 25 vaque.

1

THE COURT: Overruled.

2 THE WITNESS: Yes. You could consider it or you3 could not consider it.

4 BY MR. KEMP:

Q Because you would agree with me that there are some cases where they're born in France or Spain, but that doesn't have anything to do with their ability to operate a marijuana establishment; right?

9 A I don't know.

10 Q Okay. And from that remark I'm assuming that you 11 would not endorse an application procedure that favored people 12 born in France, as opposed to people born in Spain or vice 13 versa. You wouldn't endorse that, would you?

14 A I don't think so. Just that one factor, I don't 15 know.

16 Q And the reason you wouldn't endorse it is because it 17 really doesn't have anything to do with the operation of a 18 marijuana establishment; right?

A I mean, it could if you knew more about the person and the experience, so --

21 Q It could, but the mere birth in a specific country 22 doesn't have anything to do with the operation of a marijuana 23 establishment?

24 A No.

25 MR. KEMP: Okay. Thank you.

THE COURT: Ma'am, do you need a break before I go 1 to Mr. Gentile? 2 3 THE WITNESS: Can we? 4 THE COURT: Yes. THE WITNESS: I would like that. 5 6 THE COURT: You're allowed to ask for a break 7 anytime. 8 THE WITNESS: Thank you. I'd appreciate it. THE COURT: They're not, but you are. 9 All right. So the witness has requested a recess. 10 11 This is a requested recess under BrightSource-Coyote Springs. 12 MR. SHEVORSKI: Understood, Your Honor. 13 (Court recessed at 11:06 a.m., until 11:17 a.m.) THE COURT: Okay. Ms. Contine, are you ready? 14 15 THE WITNESS: Yes. 16 THE COURT: Okay. Mr. Miller, you're up. 17 CROSS-EXAMINATION BY MR. MILLER: 18 19 Ms. Contine, I believe you testified that you went 0 20 to Colorado in an attempt to learn a little bit about that regulatory process to assist in the development of 21 regulations, is that right? 22 23 А Yes. 24 Did you go to any other states? Ο 25 А No. 59

- 1
- Q Okay.

A Well, I have gone to other states since then, yes. I went to Oregon. I've been to a few -- I've been to Colorado again for conferences that regulator-type conferences. I've been to a few of those.

Q Was that prior to the drafting or the implementation7 of the regulations?

8 A During.

9 Q So when you looked at other states' requirements, 10 how many states did you review in terms of how they chose to 11 regulate things like ownership?

A I think -- well, I think at the time we only looked at probably Colorado, Washington and Oregon, and maybe not specifically with respect -- if issues would come up and wanted to see -- so I don't know specifically if we looked to ownership, but if issues would come up and we kind of thought, oh, well this is unique and maybe there's something we could borrow from something else.

19 Q Okay. Do you recall whether or not you looked at 20 the provisions in Colorado as they apply to a determination of 21 suitability and ownership requirements?

22

A I don't think so.

Q Do you recall whether or not you looked at those provisions in any other jurisdictions?

25

A I don't recall specifically, no.

Q Okay. When the Department moved forward with proposing a regulation with a definition of the requirement that they conduct a background check on each owner to instead define that as 5 percent ownership interest, 5 percent or more, right?

6

A Right.

7 Q The Department could have adopted any number of 8 other regulations that would have more closely resembled the 9 intent of the ballot question, is that correct?

MR. KOCH: Objection. Argumentative.
 THE COURT: Overruled.

12THE WITNESS: I think, yes, we could have adopted a13different regulation. Yes.

14 BY MR. MILLER:

Q So you could have, for example, imposed a limitation to a regulation that said if you have an ownership interest that includes a publicly traded corporation, the Department won't consider this application?

19 A That could have been, you know, part of the process20 in workshop and gone through regulation, yes.

21 Q Okay. And if you had adopted such a provision, you 22 might have been able to background check all ownership 23 interest; correct?

24 MR. KOCH: Objection. Speculation.25 THE COURT: Overruled.

THE WITNESS: I don't know. 1 2 BY MR. MILLER: 3 You could have adopted a regulation that limited the 0 4 number of owners that an applicant could provide for in an 5 application, is that correct? I don't know. I don't know if we could have done 6 А 7 that. I don't know. 8 Why wouldn't you have been able to? 0 9 Α Well, I don't know -- again, it's a process. Everybody has their input in your point of review and it goes 10 So I don't know at this point right now if that would 11 to LCB. 12 have been a possibility. 13 Ο But you didn't explore any of those possibilities --No. 14 А 15 -- is that right? Q 16 Not that possibility, no. Α But you would agree that the Department's definition 17 0 18 of the background check provision expands or puts in place a more lax regulatory structure than a background check on each 19 20 owner; correct? 21 I think it keeps in the spirit of protecting the Α public safety when interpreting that provision with that 5 22 23 percent. 24 But maintaining strict regulatory control is Ο 25 obviously an important provision; correct?

A Right. And again, balancing that with the burden and the -- you know, the time frame that everything takes and all of that. So keeping those -- balancing those different concerns.

5 Q Okay. So if you're saying balancing, when there's a 6 provision in the ballot question that says you're going to 7 background check each owner, right, and you had an obligation 8 to maintain strict regulatory compliance on the regulatory 9 structure, what weighed against background checking every 10 owner?

A I think, you know, not making regulations that make the operation, you know, difficult or impractical or burdensome, so making your regulations in a way that recognize that business needs to operate as well and balancing those things, okay. Can you do this and is this still going to take care of the public safety aspect of it.

Q But you would agree that only background checking ownership interest of greater than 5 percent is a more lax regulatory structure than background checking each owner, is that right?

21

22

MR. KOCH: Objection. Vague.

THE COURT: Overruled.

THE WITNESS: More lax? I guess. I don't -- I wouldn't characterize it like that, but it's basically, again, balancing those two provisions. If the people that you're

1 looking at have so little interest in a company, I don't know 2 that it's more safe to necessarily -- or less safe to 3 background check them. But, so I don't know -- yeah, it's not 4 as high a burden for compliance.

5 BY MR. MILLER:

Q You wouldn't say that was more lax? I mean, if an ownership interest that had not been background checked and it turned out to be member of the Sinaloa cartel, that would be a significant problem for the Department, wouldn't you agree?

10

11

MR. KOCH: Objection. Vague.

THE COURT: Overruled.

12 THE WITNESS: I think, again, to the extent that 13 that interest has the ability to control the business was 14 weighed in the case of the 5 percent rule.

15 BY MR. MILLER:

Q At any point when you were drafting the regulations or at any point when you were the head of the Department did you review the Cole memorandum or any of the associated documents that outlined some of the federal concerns?

20 A Yes.

21 Q And you're aware that the Cole memo priorities 22 talked about ownership interest that would include criminal 23 elements?

A Right. The State should try to prevent that.Q Should try?

- 1
- A Yeah. Well, if -- yeah.

2 States have an obligation to, do they not? 0 3 А Well, I think it was some guidance that said if the 4 states do these regulations then the Federal Government is not 5 going to be involved in the business of the state -- at that 6 time. 7 And part of those provisions were intended to make 0 8 sure that criminal elements did not have ownership interest? 9 А Right. And so when you expanded the definition from 10 Ο 11 background checking each individual to ownership interest of 12 over 5 percent, you opened the door, didn't you, to that 13 possibility that there could be ownership interest that could trigger federal scrutiny? 14 15 MR. SHEVORSKI: Objection. Vague. Misstates the 16 law. Overruled. 17 THE COURT: 18 THE WITNESS: Again, the thinking along those lines 19

19 was that the interest would be so insignificant that they 20 would not be able to control the business operations, but yes. 21 BY MR. MILLER:

Q Did you read that anywhere in the Cole memo, that so long as there might be some criminal elements that had ownership interest that are so insignificant that the federal authorities might not care about that?

A I don't think the Cole memo addresses that, no.
Q Are you aware that provisions -- the provisions in
Colorado law until only recently imposed a ban on ownership
interest of marijuana establishment from publicly traded
corporations?

6 A

7 Q You're not aware that only recently that they8 removed that ban?

9

A I don't know.

No.

10 Q Okay. So when you went to Colorado and you were 11 reviewing their provisions, you didn't look into how they 12 might have dealt with the determination of --

13

A No, not that I recall.

I'm going to read to you a provision of the law, the 14 Ο 15 previous law before they made the recent changes. It says, 16 "A medical marijuana business under this subsection 3B is 17 limited to no more than 15 direct beneficial owners, including 18 all parent and subsidiary entities, all of whom are natural 19 persons." There would have been nothing that prevented you 20 from adopting a regulation similar to that in Nevada; right? 21 MR. SHEVORSKI: Objection. Foundation.

22

THE COURT: Overruled.

THE WITNESS: I think one of the other key points is that only people that have licenses were going to be able to get licenses initially. So any change to a structure would

have meant that they would have essentially had to change that 1 2 structure as well for the medical. So I think there was some 3 consideration of that and to the extent that the medical 4 provision, as I've discussed with Mr. Kemp, were working And 5 there was consensus built around them and they were applied 6 and were able to be dealt with by the agency and the industry 7 that those provisions were carried forward. So, yeah, I mean, 8 there was nothing that could have restricted us, I think, but 9 there's other parts of the initiative that we had to take into consideration as well. 10

11 BY MR. MILLER:

12

Q Like what?

13 A Like the fact that only people that are licensed14 medical establishments would get recreational licenses.

Q So you don't think it was possible, then, under those confines to adopt provisions that would have somehow allowed for you to still background check each owner?

18 A No, that's not what I'm saying.

19

Q What are you saying?

A I was saying that we were considering a totality of the whole initiative and figuring out how do we implement this as we transition from this medical to rec and recognizing that there's provisions that apply that seemingly have been working that have been vetted, that have been discussed extensively, and what provisions of those make sense to carry forward.

Q I'm going to read to you -- Colorado, in fact, attempted to repeal the provisions banning publicly traded ownership and interest and the cap that marijuana establishments have of more than 15 direct beneficial owners and the first measure was vetoed by Governor Hickenlooper. I'm going to read to you his veto message dated June 5th, 2018.

8 It says, "Today I vetoed House Bill 18-1011 9 concerning measures to allow greater investment flexibility in a marijuana business at 4:56 p.m. House Bill 18-1011 modifies 10 11 the statutory ownership and investment definitions for medical 12 and retail marijuana licenses and allows publicly traded 13 corporations to invest in marijuana businesses." He goes on to state the rationale for it, which in part includes that 14 15 "while recreational and medical marijuana are legal under 16 Colorado law, however federal law constraints continue to 17 exist. With such uncertainty, expansion of the capital availability of this industry must be done methodically and 18 19 incrementally." Do you remember any of those kinds of 20 concerns being discussed before you expanded the definition 21 of who that background check would apply to?

22

А

No. Not that, no.

23 Q So nobody raised the concern that if we didn't 24 maintain strict regulatory compliance and background check 25 each owner that maybe this would subject us to additional

1 federal scrutiny? No. I think we thought we were doing strict 2 А 3 regulatory compliance. 4 Q By expanding the definition from each owner to 5 ownership interest of over 5 percent? By interpreting the provision in conjunction with 6 Α 7 the other provisions in the initiative and looking at what had 8 been working under medical, yes. 9 You also did not put any restrictions in place that 0 might have constrained out-of-state ownership interest; 10 correct? 11 12 А I don't think so, no. Are you aware that that was a specific concern that 13 0 was outlined on the ballot question itself by opponents of the 14 15 measure? 16 Α No, I don't. 17 Did you review the ballot question prior to the --0 18 Α Yes. 19 Yes? 0 20 Α Yes. Oh, did I review the arguments or the --21 Yes, the arguments. Q 22 Yes, probably. А 23 Q Okay. 24 I don't remember the exact time of reviewing it, but Α 25 I probably reviewed it when I --

Q Because yesterday I believe you testified that you
 didn't believe that maybe the voters were aware of any
 requirement that there would be a background check.

A I don't know. I mean, I did review the ballot. I
5 just don't know what level of review happens when people
6 decide to vote. That was the point of that.

7 Q But the presumption is that they read the materials8 and then go and cast a form ballot, right?

9 A I guess, yeah.

10 Q You weren't going to give deference to the voters as 11 to whether or not they were sufficiently educated on whether 12 or not a background check might have been important to them?

A That's not what I was saying, no.

Q Another would be a provision, the regulations that mandate that an establishment's track record of operating in compliance with the laws for an adequate period of time to demonstrate success would have been a scored criteria as part of the application; right?

19 A Okay. Yeah.

13

21

20 Q Why is that included as part of the criteria?

A I think the thinking behind that I that

demonstrating that you're operating -- again, it was only the medical establishments that were applying for licenses at this point, and so demonstrating that you understand a regulated market, you've operated in a regulated market, you've been

compliant in a regulated market is evidence of your ability to
 do that in the future. That was the rationale.

3 Q And do you believe that should have been strongly 4 considered as part of the applications?

5 A I believe -- I mean, it was put in the regulations, 6 so.

7 Q In fact, you've testified to that several times 8 through different forms, haven't you?

9

A Testified to?

Q To the fact that the track record of regulatory compliance is an important criteria and those individuals who have shown that they can operate in compliance with the regulations and demonstrate success should be rewarded. You testified to that; right?

15 A Well, yeah, it should be considered in moving16 forward I think, yes.

Q I'll show you, just so we're clear, Exhibit 235, page 15. This is the minutes of the Tax Commission hearing where your proposed regulation was adopted. Do you recall that meeting?

21 A Yes.

Q Do you recall that there was a public comment period and during those public comments there were a number of objections raised about those regulations; right?

25

A There were objections along the way, yes.

Q And there were people that testified about specific concerns about what the regulations may or may not have specified for; right?

4 A Yes.

Q Okay. Can you read for me -- this is your statement in response when the commissioners asked you to respond to those public comments, the sentence that begins, "From a regulatory standpoint" midway through the paragraph.

9 THE COURT: Do we need to blow it up or can you see 10 it on the screen, ma'am?

11 THE WITNESS: Right. Right.

12 BY MR. MILLER:

13 Q Can you read it out loud?

Oh, sorry. "From a regulatory standpoint I don't 14 Α 15 know how I cannot give some type of scoring criteria to an 16 entity that has been operating an establishment in compliance with the rules, doesn't have violations, follows the rules, 17 18 doesn't have civil penalties, is paying their taxes, is doing 19 all the things that they have been asked to do in a regulated 20 market up until now. We will consider that and we will 21 consider the work that the people who testified today have 22 been doing as well. We have a situation where only marijuana 23 establishments can apply for licenses, so we have to set --24 we have one set of people that are being favored."

25

Q That's essentially what we were just talking about;

1 right?

2 A Yes.

Q You responded to concerns about public comment by showing people that there was a requirement that you reward the applicants that have shown a track record of compliance; right?

7 A Well, yeah, because it was part of the regulation.8 Yes.

9 Q Okay.

10 A And then the last sentence, just to clarify that, 11 what I was referring to there is that we already are starting 12 with a category of people that are being favored because the 13 initiative only allows those that have been operating in the 14 industry to go forward at that point, so -- to apply at that 15 point. So that was -- that last sentence had to do with that.

16 Q All right. Was it your expectation, then, that that 17 provision of the regulation of evaluating and scoring a 18 history of regulatory compliance would have been followed by 19 the Department?

A I think it was a scoring criteria, yes. I mean, it was in the regulation so, yes, I think it would have been part of the process.

Q Okay. You believe that that was part of the scoring criteria?

25 A Yes.

And what are you using to -- what basis do you have 1 0 2 to believe that that was part of the scoring criteria? 3 А Actually, I don't know -- I don't know all the 4 categories in the scoring criteria, but in the regulation that 5 was given some --Okay. But it would surprise you if regulatory 6 Q 7 compliance was not scored, would it not? 8 А Yeah, I think it's in the regulation. 9 0 So they should have followed the law? I don't know if they didn't follow the law. 10 Α 11 Again, the same statute or regulation, 453.272, 0 12 subsection (h): "The experience of key personnel that the 13 applicant intends to employ in operating the type of marijuana establishment for which the applicant seeks a license." 14 15 Α Right. 16 What do you interpret that provision to mean? 0 In addition to the other people that you've listed, 17 Α 18 do you have anybody else that's helping you along the way to 19 establish your business -- that you're going to use to 20 establish your business. I think that was the purpose of that. 21 A business. But this does not say -- "for which the 0 applicant seeks a license," so that would mean that it's the 22 23 experience on operating a retail establishment, correct, or a 24 dispensary? 25 Well, yeah. Or, you know, I guess you could include А

somebody if you thought that was relevant and make a 1 2 connection into whatever -- how what they had done in the past 3 was relevant to them being considered a key person in this 4 capacity. But, yeah, I mean, it would be the person -- what 5 type of experience did that person have. That would apply towards a dispensary application; 6 0 7 correct? 8 А Right. 9 0 Would it surprise you to learn that that provision was not evaluated or scored as part of the application? 10 MR. KOCH: Objection. Lacks foundation. 11 12 THE COURT: Overruled. 13 THE WITNESS: I don't know. I don't know. I mean, I assume that that was in the scoring criteria and that came 14 15 from the reg. I just don't have the reg in front of me, and so if it was in the reg and it was in the criteria, I would be 16 surprised if it wasn't scored, yes. 17 18 0 When you say the criteria, what are you referring 19 to? 20 Α The application and the scoring criteria in the regulation. 21 22 0 All right. Have you reviewed the application? 23 А Yeah, but I don't have it memorized. I reviewed the 24 regulations, but I don't have everything memorized. But I 25 guess the answer to your question is if it was in the

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1 regulation and if it was part of the scoring criteria, then I
2 would be surprised if it wasn't evaluated.

3 Q That wasn't my question. You said if it was 4 included in the application. Are you aware whether or not it 5 was included in the application?

A My memory says that it was part of -- that it was in the criteria, but -- so I don't know. If you give me a document to look at I'll tell you, but I just don't -- just from my memory I just don't remember everything.

The ballot question itself said that upon 10 0 Okay. receipt of a complete marijuana establishment license 11 12 application, the Department shall within 90 days, A) Issue the 13 appropriate license if the license application is approved. And it says the Department shall approve a license application 14 15 if 80 licenses already issued in a county with a population 16 greater than 700,000. Do you remember that provision?

17 A

Yes.

18 Q When you adopted the reg, it added an additional 19 restriction that allowed the Department to rank applicants by 20 individual localities, is that right?

A No. I don't think they were ranked, but the licenses were -- there was a regulation, I believe, that provided for the allocation of licenses to jurisdictions based on population.

25

MR. MILLER: Can we pull up NAC 453D.272(1).

1 BY MR. MILLER:

2 Q Do you see where it says, "The Department will rank 3 the applications within each applicable locality for any 4 applicants which are in a jurisdiction that limits the number 5 of retail marijuana stores"?

6

A Right.

7 Q But the ballot question didn't impose any such 8 restrictions, did it?

9 A Well, that's an interpretation of the statute and 10 that there's no way to issue licenses within a county in any 11 proportion. So if you looked at just the language it says in 12 Clark County, so you need to come up with some type of a 13 format to determine where in Clark County those licenses go.

14

Q Where does it say that in the ballot question?

A You need to have a regulation on it for interpretation. I mean, I don't know how -- you just would give them to only unincorporated Clark County entities or -- I mean, there has to be a way to hand out licenses proportionate to the population within the county. It was the responsibility of the State to hand out the licenses, so.

Q Right. And I believe you testified that you understood that it was the responsibility of the State to hand out the licenses and that a lot of the other determinations should be left to the local jurisdictions. Is that right? A Well, the determinations regarding zoning and land

1 use.

Q Okay. So when the ballot question itself said that the Department shall approve a license application if -- and it provides a cap of 80 licenses issued in a county with a population greater than 700,000 like Clark, where is the authority to impose an additional limitation on that?

7 A I don't see that as a limitation. It's a function 8 of the process to hand out the licenses and it lets everybody 9 know that what jurisdictions are going to get licenses based 10 on the population. I mean, there's another reg that explains 11 that.

12 Q Right. But I'm talking about the ballot question 13 itself. It doesn't mention anything about jurisdictions or 14 localities being a consideration of the applicants in terms of 15 ranking; right?

16 The statute specifically says in the county, but if Α you read that you would say, oh, well only the county gets 17 18 licenses, and I don't think that was -- we didn't think that 19 was the intent, that they would be issued throughout the 20 county and then you have to figure out a proportionate way to 21 The Department made a regulation to say that the issue them. 22 licenses would be issued proportionately to the various 23 jurisdictions based on population. And then --

Q That was done through the regulatory process; right?
A Right.

The language adding that it had to be done 1 Ο 2 proportionately, there's nothing in there in the ballot 3 question that specified that; right? 4 MR. SHEVORSKI: I'm sorry, Your Honor. He's got to 5 let her finish. THE COURT: Were you finished, ma'am? 6 7 THE WITNESS: Yes, I'm finished. 8 THE COURT: Okav. THE WITNESS: I don't know how to -- I mean, you had 9 to have -- you have to have regulation on carrying out the 10 provisions of the statute and this is one of the -- I don't 11 12 know how you would have just issued 80. We would have just 13 had to issue -- then are you suggesting to just issue 80 licenses only in Clark County? So this is how you hand out 14 15 the licenses. The ranking piece of it is -- relates to the 16 ranking that was required under the initiative and so when --17 the intent was when the applicants applied they would list 18 their jurisdictions and they would be -- as the applications 19 were reviewed and approved, do they want a license in 20 Henderson or do they want a license in Clark County 21 unincorporated. And so this was the process to implement the 22 handing out of the licenses, to interpret that provision and 23 create a process by which the licenses could be handed out to 24 the various jurisdictions. 25 11

1 BY MR.MILLER:

Could you not have just said we're going to issue 2 Ο 3 80 licenses that can be used in Clark County? 4 А Well, somewhere in Clark County? You mean some 5 jurisdiction in Clark County? Just Clark County. Right. Any jurisdiction they 6 0 7 want to go to. That's what the plain language says, does it 8 not? 9 А Well, I quess there could have been -- that could have been in the regulation, yes, if the --10 11 Why would it need to be in the regulation? It says 0 it right there in the plain meaning. If the plain meaning is 12 13 clear, you don't need to turn to the regulations; right? MR. SHEVORSKI: Objection. Argumentative. 14 15 THE COURT: Overruled. 16 THE WITNESS: Well, again, I don't -- I mean, I think -- I don't know how it's possible. Do you just give 17 18 them to Clark County and then Clark County gives them out? I just -- like, how do you proportionately give out the -- if 19 20 you have the State responsible for issuing the licenses, you have to come up with some proportional way to distribute the 21 licenses within the jurisdiction that the initiative calls 22 23 for, so that's what we were attempting to do. That was my understanding of the language and that's what we were 24 25 attempting to do.

- 1
- BY MR. MILLER:

2 Where is that in the ballot question about the Ο 3 proportionality of individual jurisdictions within a county? 4 Α It's not in the ballot. 5 Ο Okay. Again, it was the process by which we were 6 Α 7 interpreting distribution of the licenses within the 8 jurisdictions. 9 But you determined that you were going to -- the Ο State was going to impose a limitation as to which 10 jurisdictions and how many licenses would be given out in each 11 12 jurisdiction; right? 13 MR. SHEVORSKI: Objection. Misstates testimony. THE COURT: Overruled. 14 15 THE WITNESS: We were attempting to apply the 16 initiative as written by developing the system by which the licenses would be allocated within the jurisdiction. 17 That's 18 what we were doing. 19 BY MR. MILLER: 20 0 And in that interpretation were you not supposed to

adopt regulations that could not be unnecessarily impractical 21 towards the issuance of licenses? 22

23 А Yes.

24 So by imposing an additional limitation that granted Ο 25 these licenses by jurisdiction, aren't you in effect limiting

1 how some of those applications could be used?

2 A No. I didn't see it -- we didn't see it that way.
3 Q Some of these jurisdictions had moratoriums, did
4 they not?

5

8

I don't know the status now.

6 Q But like the City of Henderson, for example, at one 7 point had a moratorium on issuing licenses; correct?

A Yes.

Α

9 Q So when the Department chose to further define the 10 provision that said we're going to give out 80 licenses in 11 Clark County and instead say it means 80 licenses in Clark 12 County which means X have to be awarded to Henderson, that 13 restricted the number of licenses that were issued in Clark 14 County that could be opened, is that right?

15 А Well, not necessarily. If the -- if you got a 16 license in Henderson and you couldn't get open, the license could go back into the -- I mean, I think at that time, you 17 18 know, there wasn't an understanding of moratoriums or not 19 moratoriums. I think, again, there were a certain number of 20 licenses available to a county. We interpreted that provision 21 within the regulations to distribute the licenses within that 22 county based on a reasonable determination of population and 23 that's how it came about. I don't see that it was limiting. 24 I think it was interpreting that provision.

25

Q Is there any authority either in the ballot question

or the regulations to then additionally limit the applications 1 2 so that any applicant could only obtain one license per 3 jurisdiction? 4 MR. SHEVORSKI: Objection. Misstates the statute. 5 THE COURT: Overruled. THE WITNESS: The regulation says that you can have 6 7 one or 10 percent in a county, I think. 8 Could you pull up Exhibit 5, page 8. MR. MILLER: 9 I.T. TECHNICIAN: Ross, what page? Sorry, page 8; 433. 10 MR. MILLER: BY MR. MILLER: 11 12 Talking about this -- it's a provision on the Ο 13 application that's in red letter. Have you read that? Okay. 14 Α 15 What do you interpret that to mean? 0 It's basically saying you wouldn't necessarily be 16 Α entitled to more than one license. 17 18 0 It says, "No applicant may be awarded more than one retail store license in a jurisdiction/locality unless there 19 20 are less applicants than licenses allowed in the 21 jurisdiction." So what do you interpret that to mean? 22 I don't know. I wasn't here. I wasn't at the Α 23 Department. I wasn't involved in any of this. So I think 24 it's meant to apply a regulation, but I don't know exactly 25 where it is and I don't know -- I wasn't involved in any of

1 that.

Q I understand you weren't involved, but you drafted the regulations and that's where the authority to impose rules come from, do they not?

A Right. But I wasn't involved in kind of how it was put together and what was in that, so I don't know the thinking behind putting it together this way or any of that. I think it means that you're just notifying people that you're not necessarily entitled to more than one license.

10 Q Not necessarily entitled to more than one license? 11 That's the way you interpret that provision?

12 A Uh-huh.

13 Q It says, "No applicant may be awarded." That's a 14 strict requirement, isn't it?

A Yeah. And so jurisdiction/locality, I guess thatwould apply to the different jurisdictions within the county.

17 Q So would you interpret that to mean that an 18 applicant could not obtain more than --

19 A Yeah, so like one in Henderson, one in Vegas, one in20 Clark County, one in North Las Vegas.

21 Q So if you had -- if an applicant with identical 22 ownership structure who had applied for two licenses in 23 unincorporated Clark County, they would only be given one 24 license; right?

25 A I think so, yes.

And if they had been given more than one license, 1 0 2 that would be a violation of that provision presumably; right? 3 А Again, I'm not exactly sure where that provision 4 comes from, so if it's a provision in the regulation -- again, 5 I didn't put that there and I don't know what the intent of that was. 6 7 Right. But you're familiar, obviously, with the Q 8 fact that an agency can conduct ad hoc rule making; right? 9 Α Right. What is ad hoc rule making? 10 Ο Generally it's when you do -- you make a decision 11 А 12 that should have been made by regulation. 13 0 Right. And so --And there's lots of legal case law that addresses 14 А 15 what that is. 16 So if this was the intention of the Department to Ο further limit how many licenses could be issued to an 17 18 applicant in a jurisdiction, it should have been put in the 19 regulations; isn't that right? 20 Α I think yes. I mean, I don't know -- I think this is interpreting a regulation. I don't -- again, I'm not 21 22 completely familiar with how that got there and why it's 23 there, so. But generally, yes, the regulations should be 24 applied. 25 The regulations should be applied. And I understand Q

1 your testimony is that if this was an additional rule that 2 isn't in the regulations, it should have gone through the 3 regulatory process; right?

A I don't -- generally, yes, but I don't really know
5 -- Yes. I don't really know what this is or why it was
6 included.

7 Q You now oversee the Purchasing Division; right?8 A Yes.

9 Q And what's the purpose of -- what's the mission of 10 the Purchasing Division?

11 A It's the internal State contracting division, so if 12 somebody wants a contract with the State, an agency wants a 13 contractor, they go through a process that's in the statute. 14 Q And they have provisions that are designed to make 15 sure that that process is an impartial and a fair process; 16 right?

17 A Yes.

Q And part of those provisions is the Department that is issuing a contract designate a sole point of contact for all questions to be submitted by potential applicants; right?

21 A Yes.

Q And then once those questions are submitted, then there's a number of processes that the Division could follow but generally they're giving the same information or responses to all applicants; right?

1

A Right.

2 Q And if a department such as Marijuana Division was 3 issuing an application, they can use the resources of the 4 Purchasing Division, right, to assist in the administration of 5 that application?

6 A No.

7 Q They can't use additional resources --

8 A No.

9 Q -- within the State in order to assist?

10 A They can't use Purchasing. Purchasing only does 11 work under Chapter 333, so it would have to be in compliance 12 with that and it's not. No.

Q So resources such as the RFP template that might have been provided to any State agencies aren't available to this marijuana process?

A Yeah, I don't -- no, I wouldn't say that it would be. They're not -- the State isn't issuing a contract for somebody to provide services to the State or goods to the State, so you wouldn't use the provisions of 333 in this case.

20 Q You wouldn't use any of the provisions that outline 21 things like maintaining a sole point of contact for questions 22 and answers?

A I mean, I think you could designate a sole point of contact, but you wouldn't use the Purchasing Division for that.

Q You're familiar with the provisions of NAC 333.155?
 A No.

3 Okav. It's communication with contact person and it 0 4 indicates that the agency "designate a person to answer 5 questions concerning the contract to be awarded by competitive selection pursuant to the request for proposals." And it 6 7 says, "A person who wishes to submit a proposal or a 8 representative of such a person shall not ask questions of or 9 otherwise discuss the contents of a request for proposals with an employee or representative of an agency." It goes on to 10 11 say that if they do that they can be disqualified from the 12 application process. Are you familiar with that provision? 13 А Yes. You just read it to me, so yeah. Right. But in fact you've had contested bids and 14 0 15 application of awards only recently in the Department; right?

16 A Yeah. There has been in Purchasing, yes, before I -17 Q And there's been allegations that there was
18 violations of that provision; right?

19 A Yes.

Q And to the extent that there were violations of those provisions that would have resulted in some individuals potentially getting information from the Department that wasn't provided on an equal basis to all applicants, they can be disqualified; right?

25

A I think so, yes. I'm not -- you know, I'm not 100