SUPREME COURT OF NEVADA

Case No. 79669

GREENMART OF NEVADA NLV LLC,; an Electronically Filed NEVADA ORGANIC REMEDIES, LLC Appellants/Cross-Respondents, Clerk of Supreme Court

v.

ETW MANAGEMENT GROUP LLC; GLOBAL HARMONY LLC; GREEN LEAF FARMS HOLDINGS LLC; GREEN THERAPEUTICS LLC; HERBAL CHOICE INC.; JUST QUALITY LLC; LIBRA WELLNESS CENTER LLC; ROMBOUGH REAL ESTATE INC. D/B/A MOTHER HERB; NEVCANN LLC; RED GARDENS LLC; THC NEVADA LLC; ZION GARDENS LLC; and MMOF VEGAS RETAIL INC., *Respondents/Cross-Appellants*,

and

THE STATE OF NEVADA DEPARTMENT OF TAXATION, *Respondent*,

Appeal from the Eighth Judicial District Court, Clark County, Nevada District Court Case # A-19-797004-B The Honorable Elizabeth Gonzalez

APPELLANT'S APPENDIX – VOLUME 40

David R. Koch (NV Bar #8830) Brody R. Wight (NV Bar #13615) KOCH & SCOW LLC 11500 S. Eastern Ave., Suite 210 Henderson, NV 89052 Telephone: (702) 318-5040 Email: <u>dkoch@kochscow.com</u>, <u>bwight@kochscow.com</u> Attorneys for Appellant Nevada Organic Remedies, LLC

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CERTIFICATE OF SERVICE

I hereby certify that the foregoing **APPELLANT NEVADA ORGANIC REMEDIES, LLC'S OPENING BRIEF** was filed electronically with the Nevada Supreme Court on the 17th day of January, 2020. Electronic service of the foregoing document shall be made in accordance with the Master Service List as follows:

Adam Fulton and Maximilien D. Fetaz Brownsein Hyatt Farber Shreck, LLP

Counsel for Respondents,

ETWManagement Group LLC; Global Harmony LLC; Green Leaf Farms Holdings LL; Green Therapeutics LLC; Herbal Choice Inc.; Just Quality LLC; Libra Wellness Center LLC; Rombough Real Estate Inc. d/b/a Mother Herb; NEVCANN LLC; Red Gardens LLC; TH Nevada LLC; Zion Gardens LLC; and MMOF Vegas Retail Inc.

Ketan D. Bhirud, Aaron D. Ford, Theresa M. Haar, David J. Pope, and Steven G. Shevorski **Office of the Attorney General** *Counsel for Respondent, The State of Nevada Department of Taxation*

David R. Koch, Steven B. Scow, Daniel G. Scow, and Brody R. Wight **Koch & Scow, LLC** *Counsel for Appellant*,

Nevada Organic Remedies, LLC

Margaret A. McLetchie, Alina M. Shell **McLetchie Law** *Counsel for Appellant, Counsel for GreenMart of Nevada NLV LLC*

/s/ David R. Koch

Koch & Scow

1

listed as owners --

2 Ο Okay. 3 А -- and they can send and modify the --4 Is there an automatic notification procedure or Ο 5 anything of the sort when you get a bounceback, an email bounceback? 6 7 If the email -- if the email bounces back, then the А 8 owner will receive a email to that effect, providing that 9 email server was set to that. 10 The owner referring to the State employee? 0 11 А Correct. 12 Okay. So if there were bouncebacks Mr. -- assuming Q 13 Mr. Plaskon was that employee, he would get an email from who? 14 From the Listserv itself. It's all automatic. А 15 It's all automatic. Okay. And as we sit here today 0 16 do you know whether or not there were bounceback emails with 17 regards -- or notifications with regards to Exhibit Number 18 2022? 19 There is no report that tells me that information. А 20 0 Okay. Well, the earliest email date I see on 2021 21 is sometime in 2014, more specifically September 10th, 2014; 22 yes? 23 А Correct. 24 And this email from Mr. Plaskon -- you know, I Ο

25 apologize I've been butchering his name, from Kyle [sic],

okay. You know him as Kyle? Do you even know who this person 1 2 is? 3 А No. 4 Okay. All right. That email date is July 30th, Q 5 2018, which is about three and a half years after the first 6 email was given; right? 7 Α Okay. 8 0 Yes? 9 Α I'll accept that, yes. 10 Okay. Now, during that three-and-a-half-year period Ο do you know if people unsubscribed or they changed their email 11 12 or anything of the sort? That information's not available in the 13 А No. 14 reports. 15 Okay. Would you agree with me that there's the Q 16 potential that in three and a half years people would change their emails? 17 18 MR. KOCH: Objection. Speculation. 19 THE COURT: Overruled. You can answer. 20 THE WITNESS: Yes. 21 BY MR. KEMP: 22 And, in fact, three and a half years is quite a long Ο 23 period. If you had hundreds of people on the email list, you 24 would expect quite a few of them to unsubscribe or change 25 their emails; right?

Depending on the list, yes. 1 Α 2 Okay. And so what was done to determine that these Ο 3 people who had actually subscribed at one point actually got 4 the email, if anything, that you know of? There is no way to determine that --5 Α 6 Okay. 0 7 -- with this product. Α 8 MR. KEMP: All right. No further questions. 9 THE COURT: Anyone else from the plaintiffs or those who are participating wish to examine? 10 Mr. Parker. 11 12 MR. PARKER: Yes, Your Honor. May I check with the 13 clerk for a second, Your Honor? 14 THE COURT: You can. 15 (Pause in the proceedings) 16 MR. PARKER: Your Honor, may I approach the witness? 17 THE COURT: You may. 18 CROSS-EXAMINATION 19 BY MR. PARKER: 20 I only have a few questions for you, Mr. Davidson. Q Looking at Exhibit 307, is that the first? 21 22 А Yes. 23 Q If you could go to page DOT-NVWELL10. 24 I am there. А 25 And the second box says "Applying entity Q

information." Do you see that? First one right above the top 1 2 box says, "General information," right? But below that box it 3 says, "Applying entity information." Do you see that? 4 А Correct. I see it, yes. 5 All right. And then you see the third line down Ο 6 says, "telephone number," and to the right of that it says, "email address." Do you see that email address? 7 8 А Yes, sir. 9 And what is that email address? Ο frank@frankhawkins.com. 10 Α 11 Do you see that email address listed in any of the 0 12 Listservs that have been presented to you? THE COURT: 2021 and 2022? 13 MR. PARKER: Yes, Your Honor. 14 15 THE COURT: Okay. 16 THE WITNESS: That would take a little while to find 17 out. BY MR. PARKER: 18 19 All right. Let me ask this question. If that email 0 20 address is not either of those or any of those Listservs, 21 would you agree with me that in all likelihood that email 22 address did not receive notification via those Listservs? 23 MR. KOCH: Objection. Speculation. 24 THE COURT: Overruled. 25 THE WITNESS: The email address could have received

1 information and then been deleted afterwards, or the person 2 could have unsubscribed. If there were bounce notices coming 3 back, the email could have been removed. I would not know 4 that --

5 BY MR. PARKER:

6 Q

7 A -- if they were on the list then. As of now if 8 they're not on that list then, they were not on the list at 9 that time.

10 Q Which meant that they would not have received notice 11 via that Listserv if they were not on that list; is that 12 correct?

13 A That is correct.

Okay.

14 Q All right. And the reason why I didn't ask about 15 bouncebacks was because I believe Mr. Kemp asked those 16 questions of you previously.

A Bouncebacks only apply if the email server is configured to send bouncebacks. Some email servers do not send those bouncebacks, in which case the name will not be removed from the server.

21 Q Do you know whether or not -- the way you had these 22 Listservs set up whether or not the State would receive 23 notification of bouncebacks?

A Yes, it would.

25 Q Okay. So --

A Providing the recipient's email server send them
 back. That's what I'm trying to qualify.

3 Q And how would that information be confirmed in terms 4 of bouncebacks?

5 A The bounceback would actually come to the Listserv, 6 the Listserv would then send an email message to the owners 7 that this particular email address had received bounces. 8 After three bounces it will be removed from the list.

9 Q In your search of the State's archives did you10 determine whether or not there were any bouncebacks?

11 A There is nothing in the archives concerning 12 bouncebacks. Listserv does not track that information. It is 13 sent out, and that's the last time we would know that there 14 was a bounce.

15 Q So sitting here today you don't know whether or not 16 there were bouncebacks reflected by the Listservs?

A That is correct.

17

18 Q Thank you. Is it also true, sir, that the 19 notifications were simply a notification, and if you wanted 20 the additional information you had to download that 21 information?

A For this particular email that there was in here theinformation would have came with an email.

Q How about in terms of an application? Would the application be a part of the notification, or would you have

1

to download the application?

2 You do not have to download the application. А 3 0 And how do you know this? 4 Well, maybe I should qualify. Are you talking about Α download the application of the Listserv or download the 5 6 attached documents? 7 Attached documents. 0 8 А The documents would have come with the email. 9 Ο Okay. And would they be in a link, or would it be shown on the screen when you pulled up the email? 10 When you pull up your email it will list the 11 А 12 attachments. And it looked like there was two attachments. 13 0 Okay. And then you'd have to download the 14 attachments? 15 А They should have already been downloaded with the 16 email itself. So if you want to -- if you double clicked on it you would have seen the whole email, but it would have been 17 18 in your email client. 19 Okay. You indicated that there were -- there's one 0 20 server and four, five, or six lists; is that correct? 21 Of the marijuana lists; correct. Α 22 Right. Is there only one list related to the 0 23 recreational marijuana? 24 А I do not know that. 25 How would you figure that out? Q

A Whoever is the owner of the lists would be the one who knows which -- how many lists they actually added. I mean, if they named it recreational marijuana, then it would be under the R's instead of the M's. And so I could search for the marijuana and see what came up, but I wouldn't know exactly how many lists are offhand.

Q Okay. And in the manner in which the lists were set up, was that directed by the Marijuana Enforcement Division? How did you determine how the list should be created?

We have a form online that's only accessible to 10 А 11 State employees. They fill it out, and then we generate the 12 list for them. And then from there on out it is their list to 13 manage. I manage the server itself, not the individual lists. 14 So when four or five or six lists were created were 0 15 you directed by the Marijuana Enforcement Division to set up 16 all four, five, or six lists?

17 A I would have gotten four or five or six requests,18 yes.

19 Q Okay. And was there any effort taken to determine 20 if all subscribers for each list -- if all subscribers were 21 actually populated for all lists?

A That would not be done by me. That would be done bythe owner of the individual lists.

Q Okay. And is there a way for you to check to determine whether or not a subscriber on one list would also

1 be on the four or five or six other lists?

2 А The only way to do so would be for me to search for 3 that person on each individual list. 4 And finally, were you given any direction prior to Ο 5 coming here today to determine whether or not any particular applicants were on any of the four, five, or six lists? 6 7 А I don't have any clue of any of the applicants. 8 And so as a result, you cannot tell the Court today 0 9 whether or not Frank Hawkins was on the list? А That is correct. 10 11 MR. PARKER: No further questions, Your Honor. 12 THE COURT: Any of my other -- yes, Mr. Cristalli. 13 MR. CRISTALLI: Thank you, Your Honor. (Pause in the proceedings) 14 15 MR. CRISTALLI: Your Honor, the State has agreed to 16 stipulate to Plaintiffs' 135. THE COURT: 135? 17 MR. CRISTALLI: Yes, Your Honor. 18 THE COURT: Be admitted. 19 (Plaintiffs' Exhibit 135 admitted) 20 21 CROSS-EXAMINATION 22 BY MR. CRISTALLI: 23 Ο Mr. Davidson, can you pull -- or do you have Exhibit 135 in front of you? 24 25 Α I believe so. It's on the screen.

You can see it on the screen. And specifically --Q 1 2 THE COURT: How many pages is 135? 3 MR. CRISTALLI: It goes from DOT044539 to DOT044551. 4 THE COURT: Sir, in case you'd like to look at a 5 hard copy, the clerk has handed it to me to hand to you. Please don't remove the sticky. 6 7 THE WITNESS: Right. 8 MR. CRISTALLI: Specifically, if we could turn to, 9 Shane, DOT044546. BY MR. CRISTALLI: 10 11 And let me know when you get there, Mr. Davidson. 0 12 А I'm there. 13 Ο Okay. And about a quarter of the way down the page it has an email, chad@pisoslv.com. Do you see that? 14 15 А Yes. 16 Okay. And next to chad@pisoslv.com the next line Ο appears that you could have an identifiable name, but in that 17 line item it says, "No name available." Correct? 18 19 Correct. А 20 0 Okay. And then going forward to the date, it appears it says April 10th, 2018. Correct? 21 22 Correct. А 23 Q Okay. Obviously April 10th, 2018, is prior to the 24 July 31st, 2018, notification; correct? 25 Α Correct.

Okay. Now if we can go to DOT044550, the third 1 Q 2 entry down. Do you have that? 3 А Yes. 4 And you see it says chadc@pisoslv.com. Correct? Q 5 Α Correct. And it has an identified person as Chad Christensen; 6 0 7 correct? 8 А Correct. 9 Ο That would be a point of contact, I would assume; 10 right? I would assume so, but I don't know who entered the 11 А 12 information, so I have no idea. You could put any name you 13 want into the name category, and it would have no effect on 14 the email. 15 0 And that's January 30th, 2019; correct? 16 Correct. Α 17 And that is after the July 31st, 2018, notification; 0 18 correct? 19 Correct. А 20 And that email address is different than the 0 previous email address that we just identified as 21 22 chad@pisoslv.com; correct? 23 А Correct. 24 Okay. And there's nothing in that first entry that Ο 25 we looked at to indicate whether or not that particular email

1 was read and received or received and read; correct?

A That is correct.

2

3 Q And there's nothing in that entry that indicates
4 whether or not there was a bounceback on that particular email
5 in the document that you reviewed?

A That is correct. There is no bounceback listed in the report, but the name is still on the list. So it's assumed that the email didn't bounce, because otherwise the name would have automatically been removed from the list.

10 Q And if Mr. Christensen wasn't receiving emails at 11 <u>chad@pisoslv.com</u>, but rather at <u>chadc@pisoslasvegas.com</u>, then 12 he in all likelihood would not have received that first email; 13 correct?

14 MR. KOCH: Objection. Speculation.

15 THE COURT: Overruled.

16 BY MR. CRISTALLI:

17 Q If he was not receiving emails at --

18 A Yeah, if he was not receiving it as Chad, then that19 is correct.

20 Q Would you be able to go back and verify whether or 21 not that particular email received notification of July 31st, 22 2018, notification and whether or not there was a received and 23 read response to that?

24AThe Listserv does not track that information.25QCan we go to State's 2022, I think you have in front

SUPREME COURT OF NEVADA

Case No. 79670

GREENMART OF NEVADA NLV LLC,; and NEVADA ORGANIC REMEDIES, LLC Appellants/Cross-Respondents,

v.

MM DEVELOPMENT COMPANY, INC., A NEVADA CORPORATION, INC., and LIVFREE WELLNESS LLC, dba THE DISPENSARY, a NEVADA LIMITED LIABILITY COMPANY,

Respondents/Cross-Appellants, and THE STATE OF NEVADA DEPARTMENT OF TAXATION,

Respondent

Appeal from the Eighth Judicial District Court, Clark County, Nevada District Court Case # A-18-785818-W The Honorable Elizabeth Gonzalez

<u>6</u> APPELLANT'S APPENDIX – VOLUME 40

David R. Koch (NV Bar #8830)8 Brody R. Wight (NV Bar #13615) KOCH & SCOW LLC 11500 S. Eastern Ave., Suite 210 Henderson, NV 89052 Telephone: (702) 318-5040 Email: <u>dkoch@kochscow.com</u>, <u>bwight@kochscow.com</u> Attorneys for Appellant Nevada Organic Remedies, LLC

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CERTIFICATE OF SERVICE

I hereby certify that the foregoing APPELLANT APPENDIX was filed electronically with the Nevada Supreme Court on the 17th day of January, 2020. Electronic service of the foregoing document shall be made in accordance with the

Master Service List as follows:

Will Kemp and Nathanael R. Rulis Kemp Jones & Coulthard Counsel for Respondents, MM development and LivFree Wellness LLC

Ketan D. Bhirud, Aaron D. Ford, Theresa M. Haar, David J. Pope, and Steven G. Shevorski **Office of the Attorney General** *Counsel for Respondent, The State of Nevada Department of Taxation*

David R. Koch, Steven B. Scow, Daniel G. Scow, and Brody R. Wight Koch & Scow, LLC Counsel for Appellant, Nevada Organic Remedies, LLC

Margaret A. McLetchie, Alina M. Shell **McLetchie Law** *Counsel for Appellant, Counsel for GreenMart of Nevada NLV LLC*

> <u>/s/ Andrea W. Eshenbaugh</u> Employee of Koch & Scow, LLC

1 of you, as well.

2 A Got it.

3 Q And the second page of State's 2022, specifically 4 DOT044722, that is the official announcement that was dated 5 July 31st, 2018; correct?

A Correct.

6

7 Q Okay. And then there was an application attached to 8 that; right?

9 A Correct.

10 Q Okay. Mr. Davidson, were you responsible for 11 uploading the application for the 2018 recreational marijuana 12 licenses on the Department of Taxation Website?

13 A No, I was not.

14 Q Do you know who was responsible for that?

15 A No, I do not.

А

Q Do you know that there was -- do you know whether or not -- after this official announcement whether or not there was a change to the application that was on the Department of Taxation Marijuana Division Website that would have included the application with the changes as it relates to this particular announcement?

22

I would not know that.

Q And you don't know whether or not that particular -the particular application that was attached to this notification was uploaded to the Department of Taxation

Marijuana Division Website prior to the application period? 1 2 А I would not know that. I have no knowledge of the 3 Taxation's Website and how it's run or maintained. 4 MR. CRISTALLI: No further questions, Your Honor. 5 THE COURT: Any of -- Mr. Fetaz. 6 MR. FETAZ: Just one quick. 7 CROSS-EXAMINATION 8 BY MR. FETAZ: 9 Ο Mr. Davidson, what does the IT Department do when an error is indicated when someone is trying to subscribe? 10 11 А The error would go to the owners unless they have --12 unless it's enough of an error that they forgot to tell the 13 Listserv which list they were trying to subscribe to. You can subscribe to the Listserv via email; and if you do so, you 14 15 need to send it to that list, then you'll be added to the 16 list. But if they sent it to just the Listserv itself, that 17 would be an error, because they did not specify the list. 18 0 And do you know when the owner would receive that if 19 there's a certain protocol that the owner would follow in 20 attempting to cure that error? 21 It varies upon the list. The error would bounce --А 22 well, if it's to the list itself and there was a problem, it 23 would bounce to the owner of the list. If the person 24 subscribing tried to subscribe to a nonexistent list or they 25 misspelled it, then that error would come to my attention.

1 And I very seldom get any of those.

2 Understood. I don't know if this obvious question Ο 3 has been asked, but turning to Exhibit 135, in the fifth 4 column there there are the subscription dates. So it can be 5 assumed that if anyone has subscribed after the July 30, 2018, date, which was the date Exhibit 2022 was sent, they wouldn't 6 7 have received that email? 8 MR. KOCH: Objection. Speculation. 9 THE COURT: Overruled. THE WITNESS: If they subscribed after that email 10 11 was sent out, they would not have received that email. They 12 would have to log into the Listserv and then go into the 13 archive to find it. Anyone who is a subscriber to a specific list is allowed to review the archives of that list. 14 15 BY MR. FETAZ: 16 0 And how would one review those archives? 17 Just log into the Listserv. Α 18 Q Turning to Exhibit 135 again at DOT044550. And you'll see an email address near the middle top of the list 19 there, dave@nevcann.com. A little bit farther down. 20 21 Α Okay. 22 Can you go all the way across. You'll see that 0 23 their subscription date was the 30th of January 2019. Do you 24 see that? 25 Α I see that.

And I'll represent to you that NEVCANN is a 1 0 2 plaintiff in this lawsuit, and if this is the subscription 3 date for dave@nevcann, it's your understanding that he would 4 not have received the July 30, 2018, email? 5 MR. KOCH: Objection. Speculation. Overruled. 6 THE COURT: 7 THE WITNESS: This particular email address would 8 not have received it. 9 MR. FETAZ: Thank you. THE COURT: Any more questions, Mr. Fetaz? 10 11 Mr. Shevorski. 12 MR. SHEVORSKI: Not from the State, Your Honor. 13 THE COURT: Mr. Koch. DIRECT EXAMINATION 14 15 BY MR. KOCH: 16 While we're on that subject, that individual at --Ο that person at NEVCANN, the fifth column listed a subscription 17 18 date in January of '19. What if that person were on the list, 19 maybe they subscribed in 2016, took their name off the list, 20 then added back on in 2019? What would be the indication that subscription --21 22 А It would be the latest date when they signed up. 23 They would not --24 Would it be possible that someone would be on the Ο 25 list, take themselves off the list, put themselves on, and

1 there's only one date listed? That is correct. 2 А 3 Ο Possible that they were on the list in 2018? 4 Α That is always possible. 5 Okay. Generally you said that the State has how Ο many Listservs that it uses? 6 7 А Over 500. 8 THE COURT: The State or the marijuana group? 9 BY MR. KOCH: The State. 10 Ο The State itself has over 500 lists. 11 А That's a pretty standard way for State agencies to 12 Ο 13 communicate; is that right? А Correct. 14 15 Do you believe that using Listservs is an efficient Ο 16 way for state agencies to communicate with a large group of people? 17 А It has been so far. 18 19 Is it more efficient, in your opinion, than sending 0 out individual emails to people wherever they may be on a 20 21 manual list? 22 Very much more efficient. А 23 Ο So it's a fairly standard way of communicating; is 24 that right? 25 Α Correct.

1 Q Do you think it's a reasonable way of communicating 2 with a large group of people?

MR. CRISTALLI: Objection. Calls for speculation. THE COURT: Overruled. You can answer.

5 THE WITNESS: Yes, it is a reasonable and 6 inexpensive method.

7 BY MR. KOCH:

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8 Q In your opinion or your experience would it be a 9 better way to communicate than say putting a notice in a 10 newspaper, perhaps, of information that wants to get out 11 there?

12 A For those people who are interested in a specific 13 topic it is. That's where this particular product excels, is 14 in focusing on specific topics.

Q All right. The subscription date that's listed there, that subscription, is that -- an individual has to list themselves to be able to be subscribed; is that right?

18 A Or they can be added to the list through the owner.
19 The owner can do a bulk insert or a single insert as they so
20 desire.

21 Q Do you have any knowledge as far as who was required 22 to be listed on the marijuana Listservs that we've been 23 talking about for a particular applicant or establishment?

A I do not know that information.

Q And you don't know whether one or more individuals

would be required to be listed for that applicant; is that 1 2 right?

3

11

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Α I wouldn't know.

4 And do you know if the State would go out and Ο 5 affirmatively seek out individuals and ask them to be added to the Listserv in order to receive information? 6

7 Α My department would not.

8 Okay. And so it would be up to that applicant or 0 9 the officers or owners of that applicant or establishment to 10 put themselves on; is that right?

That is correct. Α

12 And I want to clarify the questions that you were Ο 13 just asked. It sounded like, from what you said, if someone was not on the list in June or July of 2018, but then they 14 15 added themselves let's say in August of 2018, they could then 16 go back and search and find everything that was sent out from that Listserv prior to their subscription; is that right? 17

18 Α Yes. The archives contain everything from that list 19 from when it was conceived in 2014.

20 MR. KOCH: All right. Thank you. 21

THE COURT: Anyone further? Mr. Kemp.

RECROSS EXAMINATION

23 BY MR. KEMP:

24 Mr. Koch asked you if it would be reasonable to use Ο 25 the email. Do you remember those questions?

1

21

A I'm sorry?

Yes.

Q It would be reasonable to notify people by using the mail to the Listserv. Do you remember his questions that he read?

5 A

Q Okay. In this case the official announcement that
originally came out was posted. Do you understand that one
8 way or the other? It wasn't email. There was a post.

9 A Okay.

Q Okay. Do you think it would be more reasonable to both post it and to email it to the Listserv? If you gave the original notice by posting, should you not continue that mechanism?

A In my opinion, the more methodologies that you would use the more likely you would be to reach your recipient or your audience.

17 Q The more types of notice --

18 A But that is just -- I'm not a marketing person, so I 19 don't really --

20 Q So the more types of notice the better?

A That would be my opinion.

Q And that would also apply, I think we've already covered, you could send it to all six of the marijuana Listservs not just the one. That would have been more reasonable or reasonable --

1 You could cover more -- if the other lists had А 2 different people, you would end up covering a larger amount of 3 recipients. 4 0 It's just a push the button for the State's point of 5 view; right? Kind of, yeah. You'd just send an email to it. 6 Α 7 0 It doesn't cost any more? 8 No, it does not. А 9 In some of the questions you were focusing on Ο Okay. 10 the attachment, and I think you said that they should have used the attachment that was sent out by the email, as opposed 11 12 to something that was on the Website. Do you recall that 13 testimony? 14 А No. Well, if you take a look at 2022 -- you have 15 Ο Okay. 16 it there --17 Α Okay. -- doesn't the official announcement specifically 18 Ο 19 say that they should go to the State's Website and download 20 the latest version of this submission? That's what it says. 21 It doesn't say, use the one that's attached. It says, go to 22 the Website and download the latest version. 23 MR. KOCH: Objection. Document speaks for itself, 24 and personal knowledge. 25 THE COURT: Overruled. You can answer.

1 BY MR. KEMP:

Q Right?

Α

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Okay. It does say that in the email.

Q Okay. And if the State Website -- in fact, until
this hearing started the State Website had the old version.
Whose responsibility is that to ensure that the State Website
had the latest version, this July 30th or 31st version?

8 A That would depend on which particular page on the 9 Website it is and who maintains that particular page. EITS 10 might be housing it, but we don't actually maintain the 11 content. That's handled by the individuals.

Q So assuming for the sake of argument that the State kept the old application on the Website and the official announcement that was emailed to some but not all people on July 30th, 2016, said to download the one on the Website, can you see how people would potentially be confused as to which was the appropriate attachment to use?

18 MR. SHEVORSKI: Objection. Speculation.19 THE COURT: Overruled.

20 THE WITNESS: I can see where people could be 21 confused on almost anything, actually.

22 BY MR. KEMP:

Q Well, they would be confused by virtue of the fact that the State didn't update the application on the Website. That's not their fault, is it? That's not the applicant's

fault, is it? 1 2 MR. KOCH: Objection. Argumentative. 3 THE COURT: Overruled. BY MR. KEMP: 4 5 If the State tells you to download an application in 0 an email and then that application it says to download is not 6 7 the one -- the new one it just emailed out, that's not the 8 applicant's fault, is it? 9 А I would assume not. Okay. It's the State's fault, isn't it? 10 Ο 11 MR. KOCH: Objection. Argumentative. 12 THE COURT: Overruled. THE WITNESS: I would assume so. 13 14 MR. KEMP: Okay. Thank you. 15 Anybody else? Mr. Cristalli. THE COURT: 16 MR. CRISTALLI: Just a quick followup, Your Honor. 17 RECROSS-EXAMINATION BY MR. CRISTALLI: 18 19 Mr. Davidson, with regard to Plaintiffs' Exhibit 0 20 135, you don't know whether or not -- I can ask you -- you 21 don't need to have it in front of you -- you don't know 22 whether or not that that particular list on that Listserv is 23 accurate, do you? 24 I do not. А 25 0 In fact, we've identified at least one entry where

1 it said Chad versus Chad C, and that appears to be different 2 emails; correct?

3 A Correct.

4 Q No way to verify whether or not Chad actually 5 received that particular email correspondence; correct?

A There is no way to verify whether or not he received the email. The Chad email, however, is valid. Whether it's his email or someone else's I do not know.

9 Q And this particular Listserv goes back to 2014; 10 correct?

11 A Correct.

12 Q The application for -- well, the notification for 13 the 2018 application that came out was July 30 or 31st of 14 2018; correct?

15 A Correct.

16 Q The State has notification as to who the applicants 17 would be with regard to the 2018 application process, would 18 they not?

19MR. SHEVORSKI: Objection. Speculation.20THE WITNESS: That's not my --

21 THE COURT: Sustained. Can you rephrase the 22 guestion.

THE WITNESS: -- department. It would be --Taxation would know that, I assume, or whoever was in charge of the list.

THE COURT: Was that the first one? 1 2 MR. SHEVORSKI: That was the first one, Your Honor. 3 MR. CRISTALLI: No further questions, Your Honor. 4 THE COURT: Anyone else? 5 All right. Thank you, sir. I appreciate your time. Have a very nice day. Can you hand me back the one document 6 7 that has the sticky on it. 8 THE WITNESS: Let me find it. Okay. Here it is. 9 THE COURT: Thank you. THE WITNESS: 10 Thank you. THE COURT: Dulce, here's yours. 11 12 Next witness. 13 MR. SHEVORSKI: Thank you, Your Honor. The State 14 calls Ms. Kara Cronkhite. 15 THE COURT: Ms. Cronkhite, if you'll come forward, 16 please. 17 KARALIN CRONKHITE, DEFENDANT STATE'S WITNESS, SWORN THE CLERK: Please be seated. Please state and 18 19 spell your name for the record. 20 THE WITNESS: Karalin Cronkhite, K-A-R-A-L-I-N 21 C-R-O-N-K-H-I-T-E. 22 And, ma'am, there's water in the pitcher THE COURT: 23 next to you, there are M&M's in the dispenser behind you, and 24 there are a ton of exhibits counsel may ask you to look at. 25 THE WITNESS: Thanks, Your Honor.

THE COURT: All right. You may proceed, Mr. 1 2 Shevorski. Thank you, Your Honor. 3 MR. SHEVORSKI: 4 DIRECT EXAMINATION 5 BY MR. SHEVORSKI: Good afternoon, Ms. Cronkhite. Thank you for being 6 0 7 here. I'm with the Attorney General's Office. I'm going to try to get you out of here today. I can't make any promises, 8 9 though. Can you tell us a little bit about your background 10 11 starting with your education. 12 А Yeah. I have a Bachelor's degree in food science 13 and nutrition from California Polytechnic State University in San Luis Obispo, California. And I have a Master's degree in 14 15 public health with a concentration in epidemiology and 16 biostatistics from UNLV. I am a registered Environmental 17 Health Specialist with the National Environmental Health 18 Association. 19 The MPH, what does that mean? What are your -- the 0 20 specialty that you received your MPH in, epidemiology, what is 21 that? 22 А Epidemiology, I like to tell people to think of the 23 word "epidemic," like disease outbreaks. It's a scientific-24 based study where you look at parasites, bacteria, fungi, you 25 know, any pathogens, chronic diseases, as well, like diabetes,

and you look at how they affect populations, how they spread,
 things like that.

3 Q And the other thing you mentioned started with an S.
4 What was that, statistics?

5

6

А

Biostatistics.

Q Biostatistics. What is that?

7 A It's definitely not my passion. It's the study of 8 -- the statistics of basically like diseases is really where 9 my focus was. So if there was -- you would look at certain 10 populations and how that disease affects that population and 11 the statistics associated with that disease in that area 12 really.

13 Q Okay. And any further education besides the BS the 14 MPH? And I think you also mentioned you had a certificate?

A Yeah, my REHS, Registered Environmental Health Specialist, and I have several others. I'm a certified professional in food safety with the National Environmental Health Association. I'm a certified proctor for ServSafe to certify people as food protection managers, and a few other similar ones. I think I'm even a certified pool operator, because I inspected pools at one point.

22

23

Q Swimming pools?

A Yeah. There's been a few.

24 Q Very good. And how do you obtain those certificates 25 as --

For the registered environmental health specialist, 1 А 2 for example, that's the most difficult one, you have to have a 3 Bachelor's degree or equivalent in a scientific field and two 4 years of work experience in environmental or public health 5 just to be considered eligible to sit for the exam. And then 6 you have to pass the exam. I think the passing score is over 7 70 or something like that. 8 Okay. And are there classes you have to take to 0 9 obtain that certificate, or is it an exam? It's an exam. 10 А Okay. 11 Ο 12 There are classes offered. You're not required. А 13 But it's an exam, but you have to have that Bachelor's degree education to be eligible to register for the exam. 14 15 And you passed that exam? 0 16 А Yes. Okay. And when did you obtain that certificate? 17 0 18 Α That was probably around 2011, I would say. And then I have to take continuing education courses to maintain 19 20 it. So we call them CEUs. They're credits you have to maintain. I think it's 24 credits -- 24 hours of learning 21 22 every two years to maintain that certification. 23 Ο And what were the other certificates? 24 Certified Professional in Food Safety. That's also А 25 through the National Environmental Health Association.

And how do you obtain that one? 1 Q 2 That's an exam that you have to take. I don't Α 3 remember the prerequisites for sitting for the exam. 4 Did you pass that exam? 0 5 Α I did. Okay. All right. What other certificates do you 6 0 7 hold? I'm a Certified Proctor for ServSafe, which is a 8 А 9 certification program to get people certified as food protection managers. 10 Is that an exam, or how do you obtain that 11 0 12 certificate? 13 А That is an exam. 14 Okay. Did you pass that exam? Q 15 А Yes. 16 Any other certificates? 0 17 Α Nothing coming to mind. I know there's more, but --18 Q Other than the pool? 19 Yeah. А 20 Now. let's talk a little bit about your work Ο 21 experience. Did you work at a place called the Ecolab? 22 А Yes. 23 Ο And what is that? 24 Ecolab is a huge company worldwide. They do a lot Α 25 of things, but the division I worked for was an Ecolab with

1 the Chemicals Division. I was a food safety sanitarian where 2 I conducted third-party food safety audits for grocery 3 accounts throughout Southern Nevada and Southern Utah and 4 across the country as needed. 5 And did you have a title for that job? 0 I was a Food Safety Sanatarian. 6 А Yes. 7 Ο And how long did you work there? 8 Probably about 18 months, a year and a half. А 9 0 Also worked at the Mirage? 10 Yes. At the Mirage I was the food safety manager --А 11 food safety and sanitation manager, sorry. 12 And what were your duties, if any, at the Mirage? 0 13 А My role was -- I was responsible for all of the food 14 and beverage outlets inside of the Mirage. I had to make sure 15 that they maintained the standard from the local Health 16 Department, the FDA, USDA, OSHA. I also applied for permits 17 with the Southern Nevada Health District, whether it was for a 18 temporary event or we were doing a facility modification or 19 providing plans to them, any applications, I was in charge of 20 those, as well. And I accompanied the health inspector 21 anytime they were on property. 22 And how long approximately did you work for the 0 23 Mirage? 24 I think it was just under two years. Maybe about a А 25 year and a half, two years.

1 Q Then did you go on to work for the Southern Nevada
2 Health Service?

A Yeah, I was with the Southern Nevada Health
District. There I was an Environmental Health Specialist II.

5 Q And what duties, if any, did you have for the6 Southern Nevada Health Service?

7 A I conducted health inspections for mostly food 8 establishments. That'd be anything from processing centers, 9 bakeries, warehouses, festivals, anything that makes and/or 10 sells food or beverages. There was a short period of time 11 where I inspected pools, which is why I have the one 12 certificate.

13 Q And what goes into an inspection that you d -- you'd 14 go out to a facility and what do you do?

A I mean, it's a lot, but if I -- just to summarize briefly, you go in and you make sure that all of their practices, the way that they're storing products, preparing, handling, receiving products is in a manner that's going to protect public health and not pose any, you know, unnecessary risks to the public. Mitigating any risks of becoming ill from consuming those products.

Q Okay. Did you eventually go to work for the State of Nevada in terms of the Department of Public Health?

A Yes. I went to the Department of Public and Behavioral Health, and at that time we were the medical

1

marijuana program.

2 Do you know approximately what year you started? \bigcirc 3 А I started in 2015. 4 And when you started in 2015 what title did you Ο 5 have? 6 Α Medical Marijuana Program Supervisor. 7 Okay. And what duties, if any, did you have with Ο 8 respect to that title? I was responsible for supervising all of the 9 А marijuana inspectors, the marijuana auditors, a few 10 administrative staff, and writing policies, like internal 11 12 policies for staff and also policies and procedures for 13 industry to follow, as well. I assisted with any revision of the regulations and the decision-making processes with 14 15 management. 16 And that was in 2015? Ο Okay. 17 А Yeah. 18 Okay. And you mentioned inspectors. Who are the Q 19 inspectors? 20 А The marijuana inspectors go out and conduct what I would compare to a health inspection, but for a marijuana 21 They inspect the cultivators that grow the 22 facility. 23 marijuana, the producers that extract the marijuana and turn it into different products such as edibles or vape pens, the 24 25 dispensaries that sell the marijuana, and also the

laboratories that test the marijuana. 1 2 Any other people that you supervised? 0 3 А At that time, no. 4 Okay. In 2016 did you still work for the Department Q 5 of Public Health? Yeah. 6 А 7 Okay. And eventually -- are you aware of an Q 8 initiative that the voters approved in 2016 commonly called 9 Ouestion 2? 10 Yeah. Ballot Question 2 initiative. Α Ballot Ouestion 2? 11 0 12 А Uh-huh. 13 Ο Did you eventually move over to the Department of 14 Taxation --15 А Yes. 16 -- sometime after Ballot Question 2 was approved by Ο 17 the voters? 18 А Yeah. After the initiative passed, everyone from 19 the medical marijuana program moved over to the Department of 20 Taxation Marijuana Enforcement Division. 21 Okay. What duties, if any, did you have upon Q 22 arriving with the Department of Taxation? 23 Α My duties remained mostly the same. However, we 24 grew at that time, so we had a lot more staff. So I 25 transitioned out of supervising the auditors. That became the 1 role of the Chief Compliance Audit Investigator, and so I 2 assisted him with the supervision of the auditors until he 3 became comfortable in that role.

4 Q What is an auditor in the context we're talking 5 about here?

A So an auditor accompanies the inspectors when they go out on their visits, we call them routine inspections of the facilities. The auditors are looking more at inventory control, facility security, building safety, things like that, not the public health side, but the security of the product and the security of the building.

12 Q And you were supervising them?

13 A I was.

14 Q Okay. And how long did that go on?

15 A That I supervised them?

16 Q Yes, ma'am.

A From 2015 until we started phasing that out in late
2017. And then Damon Hernandez started taking over that role.
0 Okay. And do you have a brother?

Q Okay. And do you have a brother?

20 A I do have a brother.

21 Q Does he work in the marijuana industry?

22 A Yes, he does.

23 Q Okay. Do you know what company he worked for -- has 24 he worked for multiple companies or just one?

A Just one. However, they've had several changes in

ownership and names. It's currently titled Exhale. 1 2 Did Exhale apply for a retail marijuana license in 0 3 2018? 4 Yes, they did. Α 5 Did they succeed? 0 No, they did not. 6 Α 7 Okay. Did your brother ever contact you about the Q 8 application process? 9 Α No, he did not. 10 Okay. Were you aware that there was a Governor's Ο Task Force with respect to Question 2? 11 12 А Yes. 13 0 And we're still talking about the Question 2 in the context of the 2016 election cycle. Is that fair? 14 15 А Yeah. 16 Did you work on the Governor's Task Force? Ο 17 Yes. I was assigned to the retail operations Α 18 working group. 19 And what did the retail operations group -- working Ο 20 group do? 21 We came up with recommendations for the retail Α 22 stores for the regulations. So we talked about advertising, 23 labeling, receiving product, delivery, all sorts of things, 24 anything that a retail store might do. 25 And you talked about them. Did you come up with any 0

1 recommendations that you can recall?

А 2 We did come up with several recommendations. I 3 don't remember specifically what they were, several regarding 4 warning labels, several with advertising. I don't remember 5 off the top of my head. I know there were some with delivery, 6 as well. 7 Delivery of marijuana? 0 8 А Correct. 9 And how long, if at all, did you work on the Ο 10 Governor's Task Force? I believe we stated meeting in March of 2017, and we 11 А 12 met for 10 weeks. So I believe they were 10 consecutive 13 weeks, but I'm not positive. 14 Any of those weeks that you missed or sick or went 0 15 on vacation? 16 А There was one where I was on vacation, but I called 17 in anyway. So I don't believe I missed any, but it's 18 possible. 19 0 Okay. 20 А And then I did sit in on other meetings just to 21 listen for other working groups, but I wasn't involved in the 22 processes. 23 Ο Were you involved at all in the training of --24 strike that. Have you ever heard of a name Manpower --25 Α Yeah.

Q	in the context of retail marijuana?
A	Yeah.
Q	Okay. And were you involved at all in the hiring of
any perso	n from Manpower in the context of scoring retail
marijuana	applications?
A	No.
Q	Okay. Were you involved in the training of any
person who	o eventually was hired from Manpower?
A	Yes.
Q	Okay. Did you share those training duties with
anyone, o:	r were you working by yourself?
A	Yes. I shared the training duties with David
Witkowski	as part of the non-ID section.
Q	When you say non-ID what do you mean by that?
A	That was the part of the application that was non-
identifie	d, where the scorer is not aware of who they're
scoring.	They don't have any names of owners, the facility
name, any	identifying information whatsoever.
Q	Did you provide any training with respect to the
adequacies	s of the size of the proposed marijuana
establish	nent?
A	Yes, I did.
Q	And what training did you provide?
A	I basically went through the application form, the
evaluator	guidelines and old applications as examples, went
	60
	A Q any person marijuana A Q person who A Q anyone, o: A Witkowski Q A identified scoring. name, any Q adequacies establish

through them line by line explaining to the scorers what they should be looking for, where they might find that information, why it's important, and examples of poor, you know, responses. They might see average responses, they might see excellent responses or they should expect to see, and what would be ideal versus what would be just considered adequate.

Q And in using those examples can you describe, if you recall, what you tried to describe as or trained on what an excellent response would be.

10 A Yes. It was different for every category, but if 11 the category was zero to 10 points an excellent response would 12 fall into the 8- to 10-point range. Adequate I think was the 13 middle one, which was the average that was 4 to 7, and 14 inadequate would be zero to 3.

Q Okay. Did you train Manpower personnel to be looking for any particular materials that the applicant may submit with respect to that category we're talking right now, the adequacy of the size?

19 They are all trained to look at the entire Α Yes. 20 non-ID portion of the application for every single section no 21 matter what. Just because it says it's supposed to be in 22 Tab 3 or Tab 7, wherever, doesn't necessarily mean that's 23 where they'll find that information. So I was very clear that 24 even if they added at the very end of the application where it 25 shouldn't have been, to still consider that they may have to

revise their score or go back and look for other things. 1 Thev 2 were to look at the floor plan, which is the aerial view, the 3 layout of the equipment, very heavy focus on the flow of the 4 consumers that are coming in the store, the staff that's 5 walking through the store and the flow of the product, as well, to ensure that, you know, you don't have -- for example, 6 7 you don't want a consumer going to use the restroom in the 8 back of the store down by the receiving area, something like 9 that. You'd want to make sure that the flow makes sense for the operation. We'd look at -- I told them how to look for 10 11 hand-washing sinks, where they should be located ideally, 12 single entrance, cameras, security cameras not only inside but 13 also the perimeter, lighting, plumbing. So not just the floor plan, but the building plan in itself as a whole, any 14 15 documents that were provided.

They might have provided finish schedules, which would say the material of the floor, as well as ceilings, plumbing to make sure sewage lines aren't going over where product's stored, things like that. There is a lot of information that went into that section, and the timeline -the proposed timeline to complete that, as well as resources that would be required to meet that timeline.

Q If the building was already built, there wouldn't necessarily be a timeline; correct?

25

A Not necessarily. I would say it depends. Because

1 it depends on if they're going to make modifications to that 2 facility.

3 Q Okay. Did you train Manpower personnel how to 4 evaluate a building that is already built for adequacy?

5 Α Yes. So the difference for that would be where you have a building that's not already built you need to look at 6 7 did they consider pouring the concrete, do they have power, do 8 they have water to the building, are they, you know, building 9 from nothing, or do they have a skeleton that -- you know, or 10 foundation to pour, things like that. With an existing 11 building you don't need quite as much detail in that aspect, 12 because you would think it already possibly has those things. 13 However, you would still want to know that the power's still 14 functioning, they don't have to wait to have it turned back 15 on. You'd still want to know that they still have water to 16 the building, that they're not going to be tearing down walls 17 to facilitate better flow. There's a lot of information 18 that's still goes into it. Any improvement, modification, if, 19 you know, those are the things that they would still be 20 looking for in an existing building.

21 Q Okay. And if a building is in existence and has not 22 been shut down by the health inspector, does that mean that 23 it's an excellent building?

A Are you referring to a building that's operational as a marijuana facility?

1

2

Q Correct.

A Can you restate the question again.

Q Certainly. A building that's in operation as a marijuana facility and hasn't been shut down, it's in compliance with the regulations, does that necessarily mean that it's an excellent building or entitled to an excellent score?

8 А No. I could actually say there's a lot of current 9 buildings that are not in my opinion excellent. However --10 Just because a building is compliant with the no. regulations, that just means they're meeting the minimum 11 12 standards. That doesn't mean that they're excellent above and 13 beyond our ideal facility, couldn't score better. It just 14 means that they're meeting the bare minimum requirements.

15 Q Did you provide training with respect to care, 16 quality, and safekeeping?

17 A Yes.

Q What training, if any, did you provide?
A The same as the other section, going through line by
line with the evaluator guidelines telling them what they
mean, what to look for, what's important, good and bad
examples that I've been familiar with, things like that.

Q Okay. What training, if any, did you provide with respect to testing?

25

A For laboratory testing, that section, it was -- I

believe that section involved what the products get tested 1 2 for, what products get tested, you know, if there -- I told 3 them to keep an eye out for if they're only mentioning batches 4 or lots and they're never mentioning productions runs being 5 tested. The responsibility of product being sold is on the dispensary, on the retail store, that even though the 6 7 facilities they receive it from need to be the ones testing 8 it, they're responsible for ensuring that has been tested 9 prior to sale and receipt, handling of the product, storage of the product. I'm trying to remember off the top of my head 10 what else was in that section, but it was a very detailed 11 12 section about when and how to test the product and how to 13 store it in a facility to prevent any additional contamination. 14

15 Q What training, if any, did you provide with respect 16 to the transportation plan?

For the transportation plan section same thing. 17 А Ι 18 went through it line by line. But it was really we're looking 19 to make sure that they have existing procedures in place, 20 existing policies in place, not we will plan to do this, we 21 will do this. It's what are you doing. So you can't have --22 you know, no unmarked -- or no marked vehicles. It has to be 23 non-identifiable as a marijuana delivery vehicle. They have 24 to have a means of communication. I told them to keep an eye 25 out for things like, we will have a means of communication.

Okay, well, we're asking for your plan, what means of communication are you providing is the type of stuff I told them to look out for. A plan for receipt, a plan for, you know, how many drivers are in the car, if there's theft or an accident how they're going to report that incident to law enforcement and the Department. I'm sure there was other information in that section.

8 Q That's your best testimony as you sit here today?9 A Yeah.

10 Q Okay. What training, if any, did you provide with 11 respect to building security?

12 А Building security was about the security of the 13 physical structure itself. So we have guidelines in our regulations for bare minimum requirements, 19-inch monitor for 14 15 example, an alarm, backup battery in case the power goes out, 16 things like that. So in the application they needed to at 17 least meet the bare minimum requirements, but I told them to 18 keep an eye out for people going above and beyond, that would 19 be more ideal. The minimum requirement for battery backup 20 would be five minutes, that's bare minimum, maybe average. 21 But if someone responds that they do 10 minutes, 30 minutes, 22 3 hours, 8 hours, we've seen a lot, that would be going above 23 and beyond. Also armed guards, mantraps, things like that, 24 those would be ideal, not necessarily required, but ideal.

25

Q What's a mantrap?

A mantrap is where when you walk in the front door 1 А 2 or through the front door but into the secondary area there's 3 a spot where the door you just entered through locks, and this 4 door won't open until that one's shut and someone opens it for 5 So you're trapped in that area until you're physically vou. permitted to pass through. It's just an added level of 6 7 security so that you don't get, you know, 10 people running 8 through the door and robbing you.

9 Q That's basically for what I want to know, because 10 I'd never heard of it before. Have you ever heard the phrase 11 "product security"?

- 12 A Product security?
- 13 Q Product security, yes.

14 A Uh-huh.

15 O

And what is that?

Product security is security of the physical 16 Α inventory that's onsite. So that would be these of metric, 17 for example, having an inventory control system that would 18 track your product from seed to sale and just knowing where 19 20 your product is physically at all times. If it's stored 21 behind lockable counters, we require that the locks be at 22 least meeting UL standards, University Laboratory standards, 23 and the flow of product. So another thing to consider in that 24 section is where they're storing the product during business 25 hours, if they're keeping it all in their vault at all times.

What tends to happen is people are constantly going in and out 1 2 of the vaults, and it creates a security risk. If they're --3 you know, if you have a bank teller situation where it's glass 4 and they have a pass-through window that, would be better 5 than, you know, the swinging door where they can just jump over the counter. So there's acceptable, and there's ideal, 6 7 and so I went over with them examples of what they might see 8 in the applications.

9 Q And that was the training you provided to the 10 Manpower personnel?

11 A Yeah.

12 Okay. What about inventory control? Did you Q 13 provide any training with respect to inventory control? А So inventory control section in the 14 Yes. 15 application was about their physical system that they have, a 16 software system that can account for the inventory. Some 17 facilities just use metric and manual, enter manually. Some 18 facilities have a POS system that has an interface with 19 metric.

20 Q And what does POS mean?

A Point of sale. I had to think about that. Point of sale system. So usually a lot of them will interface. I let the scorers know that there are a lot of common companies for those systems they might see. We don't have a preference one over the other, but just to be familiar with words they might

1 see. But we wanted their actual plan, how to use it, not 2 just, we use metric.

3 Q Okay. And how does that fit in with operating 4 procedures for electronic verification?

5 А So electronic verification is the age verification device. So in that I talked to the scorers about how every 6 7 retail store has to have an age verification device, some sort 8 of scanning device that would scan a government-issued valid 9 ID to verify that the individual's over 21 years of age and eligible to purchase marijuana in the State. So, you know, 10 I'd let them know like, we'll get a scanner, is a poor 11 12 response. This is the scanner we will be using, this is how 13 it works, and here's our policy for our staff to reference when scanning an ID, that would be more ideal. 14

15 Q Did you provide any training with respect to 16 proposed impact on the community?

17 A Yes.

And what training, if any, did you provide? 18 Q The community impact entailed a lot of different 19 А 20 information. It not only covered the benefits to the 21 community, but also mitigating nuisances, potential negative 22 impacts to the community. So, you know, if they say they'll 23 let staff volunteer during working hours at, you know, some 24 wherever that'd be great. If they want to encourage -- I 25 don't know. There are a lot of different things they could

have gone with for community impact, shopping local, hiring 1 2 local. For mitigating nuisance side of things, you know, if 3 they're opening and handling and processing marijuana in any 4 way, repackaging it common in some retail stores, then odor 5 mitigation would be an issue I'd want to see discussed. Security. No matter where they are there's a risk of theft, 6 7 which we've seen not just employee theft but, you know, 8 outside sources, and so we'd want to see their security plan 9 for boosting security in the neighborhood, not just causing a risk. Yeah. But there were all -- there was a lot of 10 information. 11

12 I think that section also included providing 13 educational materials to the consumers that were in there purchasing products. So in that we wouldn't want to just see, 14 15 we will provide educational materials. I would want to see 16 the actual educational materials that they'll be providing. 17 That would be the differentiation between acceptable and ideal. But there was -- there's a lot more information in 18 that section I can't think of right now. 19

20 Q Some applicants submitted a property address, many 21 did not. How did lack of a property address factor into the 22 training for the community impact?

A It was irrelevant. The property address wasn't looked at for that part. I don't know if it was looked at at all actually. So it doesn't really matter where you're

located. A good plan is a good plan. So it doesn't really 1 2 matter to the State what community you're benefiting, what 3 local jurisdiction is getting this benefit, what street corner 4 is getting a benefit from that. What matters to us is that 5 you're making an effort to benefit the community that you're 6 in. If that helps. So it was irrelevant to the scoring 7 process. MR. SHEVORSKI: 8 Pass the witness, Your Honor. 9 THE COURT: Anyone at the defense table who's an intervenor wish to examine Ms. Cronkhite? No? 10 All right. Mr. Kemp, you're up. 11 12 MR. KEMP: Your Honor, I think Mr. Parker wants to 13 qo first. 14 THE COURT: Mr. Parker, you wanted to step ahead of 15 Mr. Kemp? 16 MR. PARKER: I do. 17 THE COURT: All right. 18 MR. PARKER: I would like to. 19 CROSS-EXAMINATION 20 BY MR. PARKER: 21 And as I get set up, Ms. Cronkhite, the last thing I Q 22 think you said was --23 (Pause in the proceedings) BY MR. PARKER: 24 25 The last thing I believe you said was, it does not Q

1 matter, the location, it's just what community is going to be 2 benefitted; is that correct?

A Correct.

4 Q How do you know what community will be benefitted if 5 you don't know the location?

6

11

12

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A It doesn't matter.

Q Ms. Cronkhite, you're speaking in circles. So let me ask it one more time. You said it only matters as to what community you're benefitting. Would you agree with me that there's more than one community within the Summerlin area?

MS. SHELL: Objection. Misstates testimony.

THE COURT: Overruled.

13 THE WITNESS: I'll clarify by saying that it doesn't 14 matter which community you're benefitting, it matters that you 15 are benefitting a community within the state of Nevada. 16 BY MR. PARKER:

Q Ms. Cronkhite, how familiar are you with the
statutes and the Administrative Code that govern this process?
A I would say I'm pretty familiar with them.

20 Q Good. Good. That should make it quicker.

21 Ms. Cronkhite, tell me what you understand to be the 22 requirements of the statute pertaining to location.

23 MR. KOCH: Objection. Vague.

24 THE COURT: Overruled.

25 THE WITNESS: There are requirements as to how --

the distancing requirements from schools, playgrounds, 1 2 churches, things like that. Is that what you're referring to 3 BY MR. PARKER: 4 0 And that's under the statute; is that I am. I am. 5 correct? А 6 Correct. 7 In fact, I believe it's under NRS 453D.210(d)(1) Q 8 through (5), just to be more precise. Are you familiar with 9 that? 10 I'd have to look at it to verify that that's exactly А where it is, but I'm familiar with the requirements. 11 12 THE COURT: You left out a section (5) before D. 13 MR. PARKER: Thank you, Your Honor. BY MR. PARKER: 14 15 So if you don't know the location, how would someone 0 16 know if it -- if the proposed establishment would actually 17 comply with the statute? 18 А So we're looking at the adequacy of the proposed building in that section. We're not looking at the physical 19 20 location of it. When a facility applies for their conditional 21 license we're not looking at their physical location at that 22 When they start going through the process of becoming time. 23 operational it would have to get a special land use permit 24 with a land survey, and that would tell us that they are in a 25 compliant zone. And that would be required prior to becoming

1 approved and operational and fully licensed.

2 Q Would you agree with me that the statute does not 3 have that caveat or condition? It doesn't say, we're going to 4 look at this later; it actually says, this is what has to be 5 met.

A It says this is what has to be met. But, like I 7 said, we would not approve a facility for a final license 8 unless that information was met.

9 Q All right. So we agree that is not in the statute 10 the way you described it. You're saying there's this two-11 pronged process here, you give us a building and then later 12 on, after we give you a license, we'll determine if this 13 building will be somewhere that fits the statute. That's what 14 you're telling me?

15

А

They're providing floor plans.

Q Now, tell me. Do you see anything in this statute that mentions the word "floor plan" at all? Take a look. It's on the screen, it's on your screen. I want to make sure we're clear here. Because I've pored over it, the Court has pored over it. Do you see the word "floor plan" in that section?

A No. But the statute does give the department theauthority to determine how to license.

24 Q Let me ask it one more time. And I'm going to ask 25 you to stick to the question. Do you see the word "floor

1 plan" in the statute?

THE COURT: Ma'am, because he's only given you one section of the statute, I have handed you my statute book if you feel it necessary to check all of Section 453D, most of which is Ballot Question 2.

6 BY MR. PARKER:

Q That's true. So you can make yourself comfortable and look through as much as you'd like. But do you recall in the statute -- and I'll just put the question back out there so you can take a look -- the word "floor plan" being used?

11

12

Q Thank you.

А

Q So instead of simply sticking to the statute, which describes the requirements in terms of location, you believe that your Department had the authority to decide that we're going to use floor plans and not consider for purposes of the application the requirements of the statute; is that true?

18 A I don't understand the question.

Not to my knowledge.

19 THE COURT: Can you rephrase your question, Mr.20 Parker.

21 MR. PARKER: Certainly, Your Honor. I sure can. 22 BY MR. PARKER:

23 Q Can you show me -- or can you tell me who gave you 24 the authority to use floor plans, as opposed to building 25 location?

MR. KOCH: Objection. Argumentative. Legal
 conclusion.

THE COURT: Overruled.

3

THE WITNESS: So Ballot Question 2, the initiative, created or led to NRS 453D, the development of NRS 453D, which is the statute. The statute gives the Department the authority to create the application for a marijuana facility. So the NAC 453D was drafted based on the ballot initiative and the statutes.

10THE COURT: Why do you say that, ma'am?11MR. PARKER: Good question, Your Honor.12THE COURT: Can you not help me.

13 THE WITNESS: Your Honor, the ballot initiative14 tasks the Department with licensing.

15 THE COURT: I know that. You just said that the NAC 16 represents the ballot question. And I'm trying to figure out 17 how that is, because I've read them both. So tell me why you 18 said that.

THE WITNESS: We -- Your Honor, we made sure that the information from the ballot question to the best of our abilities was including in the NAC.

THE COURT: Now, when you say we who do you mean?THE WITNESS: The Department.

THE COURT: Well, when you say we the Department who do you mean?

THE WITNESS: That would have been the management of 1 2 the Marijuana Enforcement Division, Jorge --3 THE COURT: Okay. So how about we just give me 4 names of human beings, please. 5 THE WITNESS: Jorge Pupo, Steve Gilbert, I believe Ky Plaskon was involved in that process. 6 7 BY MR. PARKER: 8 So we questioned --0 9 THE COURT: So -- wait. I'm not done. MR. PARKER: I'm sorry, Your Honor. 10 So that group of people that you just 11 THE COURT: 12 identified and yourself got together and looked at Ballot 13 Question 2, and then you just came out of the NAC 453D out of whole cloth? 14 15 THE WITNESS: No. The individuals named and myself, 16 we also used the recommendations from the Governor's Task I believe we had over 70 17 Force working groups. 18 recommendations from them. We had to make sure that all the recommendations were compliant with NRS 453D and the ballot 19 20 initiative, as well. 21 THE COURT: Anything else you used to create the Nevada Administrative Code 453D? 22 23 THE WITNESS: Yes. We also referenced NAC 453A, the 24 medical regulations. 25 THE COURT: And why did you think that was

1 appropriate?

2 THE WITNESS: Because they can be dual-license 3 facility, so they might have medical and recreational at one facility, so we wanted to make sure that it was as easy as 4 5 possible for them to conduct both. 6 THE COURT: So where there was a conflict between 7 453A and 453D what won? THE WITNESS: I believe it was 453D. I don't 8 9 recall. THE COURT: And why do you believe that? 10 THE WITNESS: I believe that there's a statement in 11 12 NRS 453D that states so. 13 THE COURT: Show me. I gave you the book. THE WITNESS: Might take a minute. 14 15 THE COURT: Yep. I'm waiting. And Mr. Parker's going to be patient until I finish. 16 17 MR. PARKER: I am, Your Honor. 18 (Pause in the proceedings) THE WITNESS: Is it possible to get a copy of 19 20 just --21 THE COURT: No. Are you in the pocket part, the 22 back part? 23 THE WITNESS: Oh. No. I'm sorry. 24 THE COURT: That's where it is, because it's new. 25 THE WITNESS: Oh. Okay. Got you.

THE COURT: And because the State has limited budget 1 2 they don't print the books or let us get new books all the 3 time. We have to get the ones with the paper in the back. 4 THE WITNESS: Understood. 5 (Pause in the proceedings) THE WITNESS: I don't see that in here. 6 7 Okay. So the Department determined that THE COURT: 8 453D should trump anything else; right? 9 THE WITNESS: No. We still have 453A, as well. We use both sets of regulations. 10 11 THE COURT: Okay. So let's go back. So you 12 understand that ballot questions can't be modified for a 13 period of three years by Constitution; right? THE WITNESS: Yes. 14 15 THE COURT: So why did the Department think it was 16 okay to modify the ballot question by referring to the medical 17 marijuana section? THE WITNESS: I'm not -- I'm not aware of where we 18 modified. 19 20 THE COURT: So can you look for me at 453D.200(6). 21 THE WITNESS: Okay. Could you tell me how the Department 22 THE COURT: 23 complied with that, at least as far as you know, in the 24 regulation and application process. And I'm on the subsection 25 (6) that says, "The Department shall conduct a background

check of each prospective owner, officer, and board member of 1 2 a marijuana establish [sic] license applicant." 3 THE WITNESS: Yes. That is conducted prior to 4 issuing a final license. 5 THE COURT: Excuse me? 6 THE WITNESS: We conduct background checks of each 7 prospective owner, officer, and board member. 8 THE COURT: Before the final license? 9 THE WITNESS: Before we issue their license, yes. 10 THE COURT: So you don't do it as part of the 11 application process? 12 THE WITNESS: I do believe they do issue their 13 background checks in the application. However, that was part of the ID section. I wasn't charged with reviewing that 14 15 section. THE COURT: Okay. So can you tell me how -- and 16 let's just for a minute assume that I don't know anything at 17 18 all about how the Department of Taxation works. So you get a 19 brand-new statute that is a ballot question that no changes can be made to. 20 THE WITNESS: Uh-huh. 21 22 THE COURT: How do you and the individuals you 23 previously named sit down and come up with regulations that will be compliant with that for you to necessarily and 24 25 conveniently carry out the provisions of that statute?

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1	THE WITNESS: We worked with members of LCB for	
2	guidance. I believe the director at the time was Deonne	
3	Contine. She assisted us, as well, with her legal background.	
4	We also I believe I believe at that time QuantumMark was	
5	assisting us with drafting the regulations, but that might	
6	have been a prior year. I may be mistaken. But we used a lot	
7	of references and a lot of assistance in our DAGS, as well.	
8	BY MR. PARKER:	
9	Q Your what, as well? I couldn't hear you.	
10	A Deputy Attorney General.	
11	THE COURT: DAGS, Deputy Attorney General, also	
12	known as Mr. Werbicky.	
13	THE WITNESS: Yes.	
14	THE COURT: All right. If we could then step back.	
15	You previously said that you also took the Task Force	
16	recommendations into consideration in coming up with the	
17	regulations. Can you tell me how you made a determination if	
18	that was appropriate if you were the one who made that	
19	decision or if somebody else did.	
20	THE WITNESS: I believe it was a group effort for	
21	most of them. We looked at whether we were lawfully able to	
22	do so under statute, to accept their recommendation. We	
23	considered if it was something that we had looked at doing in	
24	the past, how it would create, you know, too many problems for	
25	the facilities or too much risk to public health. We	
24	the past, how it would create, you know, too many problems for	

1 considered anything that had come up in the past, any of the 2 outcomes that potentially might come from that. But for the 3 most part we accepted a good amount of their recommendations 4 from the Governor Task Force.

5 THE COURT: Even if they conflicted with Ballot 6 Question 2?

7

THE WITNESS: No.

8 THE COURT: Okay. So how did you then determine the 9 manner in which the marijuana was to be regulated in a manner 10 similar to alcohol? I haven't heard you mention that yet.

11 THE WITNESS: The similarity under -- to alcohol is 12 that it's regulated by the Department of Taxation. I'm not 13 familiar with how alcohol is regulated fully, but our Deputy 14 Director Jorge Pupo is also tasked with alcohol to some 15 extent, so he has that knowledge.

16 THE COURT: Well, he collects taxes from the liquor 17 establishments, but he doesn't regulate liquor, does he?

THE WITNESS: I don't have that information.

THE COURT: Okay. So you as part of the group who did the regulations didn't look at the way that alcohol is regulated at all, did you?

THE WITNESS: I can't say that I personally did, but I don't know if other management members were looking at that information.

25

18

THE COURT: But you told me it was a group effort,

1 you all got together and came up with these ideas and came up 2 with these regulations.

3 THE WITNESS: Are you referring to the Task Force?
4 THE COURT: No. I'm talking about the people you
5 named for me earlier.

6 THE WITNESS: Yeah. We took recommendations from 7 the Task Force, and we referenced 453A for the most part for 8 ease of transition. I can't testify as to whether or not 9 Steve Gilbert, Jorge Pupo, or Deonne Contine were involved in 10 looking at how alcohol is regulated; however, they're the ones 11 that are involved in that process.

12 THE COURT: Okay. Mr. Parker, I am not going to ask 13 any more questions at this point. Please do what you need to 14 do.

MR. PARKER: Thank you, Your Honor.BY MR. PARKER:

Q Ms. Cronkhite, you've indicated group efforts at times, and then when the Court asked you where this information came from, the group, you seem to suggest you don't know where the information came from. So then that leaves me to try to figure out did these regulations drop from the sky without any direction. Because that's what it seems at this point.

24 MR. KOCH: Objection. Argumentative.
25 THE COURT: Just for the record, that's how it seems

1 to me, too.

2 MR. PARKER: Thank you, Your Honor.
3 THE COURT: Sorry. That's why I stopped asking
4 questions.

5 BY MR. PARKER:

Q So I'm going to try to go through this with you.
And let's start with the statutes. Because I thought we would
be able to go through this quicker, but it does not seem like
we'll be able to do it quicker than -- as quick as I was
hoping, all right.

11 You said one thing to the Judge that really threw 12 me, and I want to start there. You said, we accepted the Task 13 Force recommendations as long as we thought we could lawfully 14 -- lawfully able to accept them.

15 A Correct.

Q What would that -- what was the being able to lawfully accept those recommendations come from? What's the platform for that? Is it the ballot question, is it the statutes, or is it ultimately the Administrative Code? Where's the defining line?

A As long as it was in compliance with the ballot initiative and the NRS 453D, then we could accept it.

23 Q How would you know?

A What do you mean how would I know?

25 Q How would you know if it was compliant with the

1 ballot question? Let's start there. The ballot question 2 required you to do certain things, and you couldn't go outside 3 of the parameters of the ballot question. Would you agree 4 with that?

5

Yes.

Q So if you agree with that, everything that was done following the ballot question had to comply with the ballot question, be it the statute or the Code; is that correct?

9 A Correct.

А

10 Q So if I see a difference between the statute and the 11 Code, would you agree that someone made a mistake?

12 A If there was a differentiation between the two, then13 there could be a possible error.

Q No. There would be an error, wouldn't there? For example, if the statute says every -- and this is what the Judge was asking you. If the statute says under paragraph (6) that you will conduct a background check of every --

18 THE COURT: It says "each."

19 BY MR. PARKER:

20 Q -- of each prospective owner and officer, but the 21 Code says owner is someone with 5 percent interest, that's a 22 difference, would you agree?

23 A Yes.

24 Q So if we see a difference in the statute versus the 25 Code, wouldn't you agree that someone made a mistake there?

1	MR. KOCH: Objection. Argumentative.
2	THE COURT: Overruled.
3	THE WITNESS: Possibly.
4	BY MR. PARKER:
5	Q Right. And if your application says what the
6	statute says but is different than what the Code said, would
7	you agree that someone made a mistake?
8	A If it's different, yes.
9	Q All right. So we know that the application said
10	that the background check would be done of every owner or each
11	prospective owner, and we know the Code says 5 percent
12	interest or better, so we know that there's been mistakes made
13	between the statute, the Code, and the application; is that
14	correct?
15	MR. KOCH: Objection. Argumentative. Lacks
16	foundation.
17	THE COURT: Overruled.
18	BY MR. PARKER:
19	Q Isn't that correct, ma'am?
20	A Yeah. If it's different, then yes.
21	Q Thank you. So now let's see if we can hone in a
22	little bit more on why we have so many differences from the
23	ballot and what made this group think that it could deviate
24	from the ballot, okay. And that's what the Judge was asking,
25	and that's where I started, okay.

So when you're preparing or trying to create the 1 2 Administrative Code was there someone there holding that group 3 to the ballot question? 4 MR. SHEVORSKI: Objection. Vague. 5 THE COURT: Overruled. THE WITNESS: I believe that -- like I said, I 6 7 believe that during that revision of the regulations we had 8 QuantumMark assisting us. 9 THE COURT: Hold on. Ma'am, you just said revision of the regulations. What are you talking about? 10 11 THE WITNESS: Or, sorry, drafting. My apologizes. 12 Drafting. 13 THE COURT: Creation? THE WITNESS: Yes. 14 15 THE COURT: Okay. 16 BY MR. PARKER: 17 And the reason why that's an important question, Ms. 0 Cronkhite, is because we've heard testimony saying that 453D, 18 19 be it the Code -- let's stay with the Code for right now --20 was perhaps modelled after in part 453A, but then, because 21 there are differences here, there are certain provisions that 22 are not like 453A. Do you understand? 23 А Yeah. 24 So certain portions of the Code had to be brand new; Ο 25 right?

1 A Yes.

2 Q Who created the brand-new Code sections?

3 A I don't recall.

6

4 Q All right. Who created the brand-new statutes that 5 had nothing to do with medical marijuana?

MS. SHELL: Objection. Argumentative.

7 THE COURT: Overruled.

8 THE WITNESS: I don't know who created the statutes.
9 BY MR. PARKER:

Q All right. So when you were talking about this group to the Court, to the Judge, do you know sitting here today what members of that team of yours actually created the new portions of the recreational statute, 453D NRS? Who did that?

15 THE COURT: Are you talking about the Code? 16 MR. PARKER: I'm talking about the statute right 17 now. Then we'll get to the Code.

18 BY MR. PARKER:

19 Q So 453D NRS, the statute, one of the ones we just 20 looked at a second ago --

21 A Yes.

Q -- who from your team said -- okay. Wait a second.
 THE COURT: I'm waiting for the objection.

24 MR. PARKER: I'm looking at you right now. I'm not 25 [unintelligible]. I don't want to get [inaudible].

THE COURT: He's going to get number two if he 1 2 objects. 3 MR. PARKER: Well, I'm not going to stop right now. 4 I'm not going to give him two. 5 THE COURT: So start over. And remember that statutes are created by the legislature, not the Department of 6 7 Taxation. 8 THE WITNESS: Yeah. 9 MR. PARKER: I understand. But I think -- I thought there was some help given. 10 11 THE WITNESS: No. No. 12 BY MR. PARKER: 13 0 But I'm going to stop. 14 MR. SHEVORSKI: Objection. Restate what the Judge 15 just said. THE COURT: Doesn't count. 16 17 BY MR. PARKER: 18 Q Did someone from your team review the statutes as a 19 part of creating the Code sections? 20 А Absolutely. Yes. 21 All right. Who? Q 22 Steve Gilbert, Jorge Pupo, Deonne Contine, myself, I А 23 believe Damon Hernandez was involved, and I believe Ky Plaskon 24 might have been involved at that time. I don't recall. 25 All right. And if there was a mistake between the Q

statute and the Code, who would I attribute that mistake to? 1 2 Would it be the whole group? 3 А It would depend on the mistake. Some revisions were 4 made by LCB after we drafted them. There were a lot of people 5 working on them. 6 All right. Do you recall the Code section that Q 7 indicates 5 percent ownership? 8 А Yes. 9 THE COURT: And you're in the Nevada Administrative 10 Code now, Mr. Parker? 11 MR. PARKER: I am. It's NAC 453D I believe .255, 12 Your Honor. BY MR. PARKER: 13 14 0 Do you have that? 15 MR. PARKER: Can you put it on the screen. 16 THE COURT: It's on the screen because I don't get books of the Administrative Code. I have to look at them 17 18 online. And Mr. Parker was correct in identifying the 19 section. 20 BY MR. PARKER: 21 And it's paragraph (1) and (2). Q 22 Α Yeah, I'm familiar with that section. 23 Q Okay. And so we looked at a second ago the statute, 24 and now I'm showing you the Administrative Code .255. Do you 25 see the difference between each prospective owner and now one

with 5 percent interest? 1 Yes. But I don't recall if this was just for agent 2 А 3 cards or for obtaining a license. I'd have to look at it. 4 That's fine. Can you tell me who came up with the 0 5 5 percent? 6 No. I don't recall. Α 7 Do you know why 5 percent was used? Q 8 А No, I don't. 9 You have no idea? Ο No. 10 Α 11 0 All right. Good. 12 THE COURT: It wasn't you? 13 THE WITNESS: It was not me. THE COURT: Okay. 14 15 BY MR. PARKER: 16 Thank you. So going to 453D.205 --Ο THE COURT: Back to the statute? 17 18 MR. PARKER: Yes. Thank you, Your Honor. BY MR. PARKER: 19 Oh. You know something? Let's see -- I want to 20 0 stick with NRS 453D.200 for a second. And we looked at 21 22 paragraph (6) a second ago. I want you to look at section 23 (1)(a) through (K) or (a) through (m). Do you see that? 24 Α Yes. 25 Q All right. And you see where it speaks of the

1 requirements for licensure and it uses the word "directly and 2 demonstrably related to the operation of a marijuana establishment" under (b)? 3 4 А Yes. 5 Do you see that? Ο Uh-huh. 6 А 7 Is that a yes? Q 8 А Yeah. 9 Okay. Good. And then after that there's certain Ο other criteria here. One is requirements for security of 10 marijuana establishments. 11 12 А Yes. 13 0 Now, did the Nevada Administrative Code include these sections as a part of licensing requirements? 14 15 MR. SHEVORSKI: Outside the scope of the direct 16 examination, Your Honor. 17 THE COURT: Overruled. 18 THE WITNESS: The security section I am aware of 19 being in the application. 20 That's not what he asked you, ma'am. THE COURT: He asked you if it's in the Administrative Code for the 21 22 applications. 23 THE WITNESS: I don't know off the top of my head. 24 BY MR. PARKER: 25 Would you agree with me that the Administrative Code 0

should be consistent with the Nevada Revised Statute? 1 2 А Yes. 3 Ο And would you agree with me that the application 4 should be consistent with the Nevada Revised Statute? 5 Α Yes. And all of them take direction from the ballot 6 0 7 question; is that correct? 8 А Yes. So if the application failed to be consistent with 9 Ο the statute, then the application was wrong; is that correct? 10 If it is inconsistent, then that would be wrong. 11 А 12 Right. And if it was inconsistent with the ballot Ο 13 question, it's also wrong? That would be correct. 14 А 15 And if the Administrative Code created by your Ο 16 Department are inconsistent with either the statute or the 17 ballot question, it's wrong? 18 Α If there's inconsistencies, then yes, that would be 19 wrong. 20 Ο All right. So if the ballot question and the statute -- let's just talk about the statute for a second --21 2.2 believed that security was an issue and a criteria directly 23 and demonstrably related to the operation of a marijuana 24 establishment, then the application should also include that; 25 is that correct?

- 1
- Yes. It does. А

2 All right. And if the statute indicates that 0 3 location is important, then the application should follow sit; 4 is that correct?

5

А

That would be correct.

If for some reason your group decided location was 6 0 7 not important, then your group would have made a mistake in 8 terms of the application process; is that correct?

9 А I'm not sure if the physical location was looked at In my section that I trained on, which was the non-ID 10 at all. 11 section, it was not considered for that particular section.

12 I'm going to get to what you trained on. But you've Q 13 already told this Court that you were part of the group that put together this Administrative Code; isn't that correct? 14 15

Some parts of it, yes. Α

16 All right. As well as the application; is that Ο 17 correct?

18 Α Yes.

19 All right. So if the application did not include Ο 20 location as a condition, would you agree with me that it was 21 wrong if it's included in the statute?

22 А If it says --

23 MR. KOCH: Objection. Vague. Lacks foundation. THE COURT: 24 Overruled.

25 THE WITNESS: If it says to do so in the statute,

1 then that would be wrong, yes.

2 BY MR. PARKER:

Q Thank you. Would it also be the case, ma'am, that if the application is incomplete, then that application should not have been considered?

6

7

A That decision would have been over my head.

Q Well, if it's in the statute --

8 If it's in the statute, then that would be correct. А 9 Take a look at 453D.210. Oh. You know something? 0 We'll get there. I want to go to (j) first under the State 10 11 statute we were looking at. And it says here, "Procedures and requirements to enable the transfer of a license for a 12 13 marijuana establishment to another qualified person and to 14 enable a licensee to move from the location of his establishment to another suitable location." Do you see that? 15 16 А Yes. 17 It didn't say a suitable floor plan, did it? 0 18 Α No. 19 Suitable location. Do you have an understanding of 0 20 what a location -- or suitable location means? 21 Α Yes. All right. You would agree with me you cannot 22 0

23 determine a suitable location from a floor plan?

A No. However, we wouldn't issue a final license without the location.

Remember when we started this line of questioning I 1 0 2 asked you to confine yourself to the application for right 3 now, as opposed to this second prong that you have introduced 4 during your testimony? Remember that? Just a second ago I 5 said, we'll get there, let's talk about the Administrative Code and the application; is that correct? 6 7 А Okay. 8 Right. So you cannot determine a suitable location 0 9 by looking at a floor plan; is that correct? 10 А Correct. 11 Ο And the statute requires here a suitable location; 12 is that correct? I can't read the header of this. Let me read it one 13 А second. 14 15 It's on the prior -- you have the book, so you could 0 16 use the --17 THE COURT: The old-fashioned way. 18 MR. PARKER: Yes. The way I typically use. 19 THE WITNESS: The way I'm reading this -- let me 20 read this real quick. 21 BY MR. PARKER: 22 Ο Take your time. 23 Α So .200 is about licensing of a marijuana 24 establishment. 25 0 Yes, ma'am.

And it talks about how the Department "shall adopt 1 А 2 regulations to carry out such provisions. They shall 3 include,: and then (j) that you spoke of, "enable a license to 4 move locations to another suitable location." 5 0 Right. This is about licensure, not necessarily the 6 Α 7 application process. 8 In terms of the application, however, you have to be 0 9 -- you have to provide a suitable location; is that correct? 10 Not that I'm aware of. А Well, the statute says suitable location; is that 11 0 12 correct? 13 Α What I'm reading right now says for licensure, not for application. 14 15 Okay. But the application is a predicate to a 0 16 license, isn't it? 17 It's the first step to obtaining a license. А 18 Q Right. And if the statute believes that a location 19 is important, that the location has to be suitable, you can't 20 determine that from a floor plan; is that correct? 21 MR. KOCH: Objection. Argumentative. 22 THE COURT: Overruled. 23 THE WITNESS: Not in the application. 24 BY MR. PARKER: 25 Q All right.

But it would be confirmed before licensure. 1 А 2 So did you -- do you see anything in the application Ο 3 that says, we're going to suspend the requirements of the 4 statute until after we decide whether or not you're going to 5 get a conditional license and before the final license? 6 MS. SHELL: Objection. 7 BY MR. PARKER: 8 Is there anything that says that in the application? 0 9 MS. SHELL: Objection. Argumentative. THE COURT: Overruled. 10 11 THE WITNESS: Not to my knowledge, no. 12 BY MR. PARKER: 13 Ο All right. So unless you told someone on the side, hey, we're not going to look at this until after we give you 14 15 the conditional license, wouldn't you agree that the statute 16 provided that location was important and it had to be suitable 17 in accordance with the statute? And we've gone over the 18 suitability issues earlier; is that correct? 19 MR. KOCH: Objection. Legal conclusion. Misstates 20 the statute. 21 THE COURT: Overruled. 22 THE WITNESS: I don't believe it says that for the 23 application process, just for licensure. BY MR. PARKER: 24 25 All right. And it doesn't have a -- you don't see a 0

1 distinction in the statute that says anything about 2 application process, distinguishing it from licensing process, 3 do you?

4

A I'd have to --

Q Well, take a look. Do you see anything in the
statute that says, we're going to give -- we're not going to
require you to comply with the statute during the application
process? Is there anything that says that that you can see?
A So NRS 453D.200 is about licensing facilities.
453D.210 is about acceptance of applications.

1 O Yes.

11 Q

12 Can you restate your question? Can you remind me? Α 13 0 Yes. I looked at 453D.210. I'm looking at it right now, as a matter of fact, and it says -- if you go to 14 15 paragraph (2) or (3), it says that "Receiving applications," 16 and you can read further on, then it finally says, "pursuant to this chapter." So I'm trying to figure out where you 17 18 believe that there's a different standard for the application 19 versus the license.

A Well, I would say -- I'm just looking at this briefly right now. I would just say that .210 and .200 are different requirements. One's licensure, one's an application to be considered for a license.

24 Q Right. But does it say -- is there anything that 25 says here that your application does not have to comply with

1 the statute? Do you see that anywhere?

2	A I can't answer the question the way you worded it,
3	but I'll say that it doesn't say in .210 that the application
4	has to have the location. It says it has to be compliance.
5	But licensure is a separate issue. That comes later, after
6	the application process.
7	Q Well, let me help you out, Ms. Cronkhite, because I
8	want you to feel confident that .210 also says what I believe
9	.200 says.
10	So going down 453D.210 I want you to go to paragraph
11	(5)(c), where it talks about the property, again, "is not
12	located within," and then it goes through all the
13	requirements; right?
14	A Yes.
15	Q So would you agree with me under .210 that property
16	and location is important to the statute?
17	A Yes.
18	Q All right. Location is important under the
19	application, which is here, which we're looking at, or is that
20	application or licensing under .210 in your
21	A .210 is application.
22	Q All right. So under the application process, .210,
23	again location is important; is that correct? So be it under
24	.200 or .210 location is important; is that correct, Ms.
25	Cronkhite?

А I would agree, yes. 1 2 Thank you. But despite .210 and .200 requiring Ο 3 location to be discussed, be suitable, your Department decided 4 that it was not necessary for the application; is that 5 correct? 6 MR. KOCH: Objection. Argumentative. Lacks 7 foundation. THE COURT: Overruled. 8 9 BY MR. PARKER: 10 Isn't that correct, ma'am? 0 All I can testify to is that it was not reviewed in 11 А

12 the non-ID section.

13 Q It was not --

14 A Not reviewed in the non-identified section.

15 Q Okay.

16 A I was only responsible for the non-identified 17 section of the application.

18 Q But a second ago you said you and your team were 19 responsible for the Administrative Code.

20 A Yes.

21 Q All right. Would you agree with me that the 22 Administrative Code has to be consistent with the statute in 23 terms of location?

- 24 A Yes.
- 25 Q Thank you. Would you also agree with me now -- I've

shown you .200, which deals with licensing, and .210 that 1 2 deals with applications, that both statutes require suitable 3 locations? 4 А Yes. 5 So would you also agree with me finally that the Ο application in order to be consistent with the statute had to 6 7 consider suitable locations? 8 MR. KOCH: Objection. Argumentative. 9 THE COURT: Overruled. THE WITNESS: It should be considered, yes. 10 11 MR. PARKER: Thank you very much. 12 Your Honor, can we take a break now? 13 THE COURT: I'm going to ask her one question --MR. PARKER: Go right ahead. 14 15 THE COURT: -- that I have from Mr. Pupo's 16 examination where he specifically called her out, and I want to see if it's true. 17 18 Did you do on-the-job training for regulators? THE WITNESS: Yes. 19 20 THE COURT: Did that include training on the importance of compliance for those who were already operating 21 medical marijuana establishments for recreational 2.2 23 establishments? 24 THE WITNESS: Yes. 25 THE COURT: And how did you do that?

THE WITNESS: How did I train the inspectors? 1 2 THE COURT: No. How did you train the --3 MR. PARKER: Evaluators. 4 THE COURT: -- regulators, the evaluators, the ones 5 who were doing the grading --THE WITNESS: Oh. The scorers? 6 7 THE COURT: -- the Manpower folks --8 THE WITNESS: Yes. 9 THE COURT: -- how'd you train them on the 10 compliance aspect? 11 THE WITNESS: I trained them on the non-ID sections. 12 I'm not sure I understand your question. 13 THE COURT: So let me ask the question again. Is 14 compliance part of what you trained anybody on for the grading 15 process? 16 THE WITNESS: I would need to know what you mean by 17 There wasn't a section titled compliance that I'm compliance. 18 aware of. 19 THE COURT: Okay. Wasn't compliance supposed to be 20 an important part of the application process? 21 THE WITNESS: Yes. 22 THE COURT: How did it get in there if it wasn't 23 part of the application or your training? 24 THE WITNESS: I'm just not sure I understand your 25 question. Do you mean compliance with the regulations

1 throughout the application as a whole?

2	THE COURT: No, I don't. So you have people who are
3	currently operating either medical marijuana or recreational
4	marijuana, and they're mostly the people who are applying;
5	right? Some of them are cultivators, some of them are labs,
6	but they're mostly people who are already operating a
7	dispensary; right?
8	THE WITNESS: Uh-huh.
9	THE COURT: Okay. They have compliance reports
10	based on people that you supervise on how they're doing in
11	their operations; right?
12	THE WITNESS: I understand what you're saying.
13	THE COURT: Okay.
14	THE WITNESS: We have a file on every facility.
15	However, the section of the application that I trained on was
16	non-identified. They would have no way of even knowing who
17	they were scoring. So compliance was not considered.
18	THE COURT: In the non-identified part.
19	THE WITNESS: In the non-identified.
20	THE COURT: So in the identified part you
21	participated in that training of the Manpower folks.
22	THE WITNESS: No, I did not. Not for the
23	identified.
24	THE COURT: You didn't review that PowerPoint?
25	THE WITNESS: I may have looked at the PowerPoint,

1 but I didn't go into the detail of how they score. I wasn't 2 involved.

3 THE COURT: But I'm not asking how they were 4 I'm asking was it there at all. scoring. THE WITNESS: I don't recall. 5 6 THE COURT: Okay. This is a non-requested break, 7 Mr. Shevorski. You can talk to her if you want. 8 MR. SHEVORSKI: Thank you, Your Honor. 9 (Court recessed at 3:10 p.m., until 3:20 p.m.) THE COURT: Okay. I just want to remind you you can 10 11 take a break. All you ever have to do is you ask us for a 12 break. I make these lawyers go and go and go and do not give 13 them breaks, because we're in Day 13 or whatever it is. So if you need a break, you let us know. If you run out of water, 14 15 you let us know. Because this is not an endurance test for 16 vou. It is for them. 17 THE WITNESS: Thank you, Your Honor. 18 MR. PARKER: It is for them. Mr. Parker, are you ready to continue? 19 THE COURT: 20 MR. PARKER: I am ready, Your Honor. 21 Ma'am, you're still under oath. THE COURT: 22 BY MR. PARKER: 23 0 Ms. Cronkhite, do you still have NRS 453D.210 in 24 front of you? 25 А I can get there quickly. Yes.

1 When we left off I was talking about the physical 0 2 address under (5) (b). Do you recall that? 3 А Yes. 4 Ο All right. Right above (5) (b) you see (5) (a); 5 right? А Yes. 6 7 And right above that it says -- (5) says, "The Q 8 Department shall approve a license application if"; do you see 9 that? 10 А Yes. So one of my colleagues wanted me to make sure that 11 0 12 we were on the same page in terms of the application, not just 13 the licensing required the location. You see that? 14 А Yes. 15 And it said, "The application will be approved if 0 16 such information is provided regarding the location." Do you 17 see that? 18 Α Yes. 19 So would you further agree with me that when your 0 20 group decided to take the location requirement out of the 21 application that that was a deviation from the statute? 22 MR. KOCH: Objection. Legal conclusion. 23 Argumentative. 24 THE COURT: Overruled. You can answer. 25 I was not personally involved in that THE WITNESS:

1 decision. However, it would not be in compliance with NRS. 2 BY MR. PARKER:

3

Q Thank you very much.

4 Now, looking at from (5)(a) all the way through 5 (5) (f), would you agree with me that these conditions in terms of location -- and actually it's more under (c) through 6 7 (d)(5), that would provide some understanding of the impact 8 the location would have on a community; right? Because it can't be too close to a school, there's a concern there by the 9 government, of course by the State, can't be too close to a 10 11 church, those sorts of things; right?

A Correct. But we wouldn't approve one that was located in this area for a final license. They would have to relocate.

Q That's fine. I'm just talking about impact on the community. That's non-identified; right? Or is that a part of the identified?

18 A Community impact was non-identified.

19 Q That's right in your wheelhouse; right?

20 A Yes.

21 Q All right. So I'm giving you a look ahead in terms 22 of where we're going. Does this have any relationship to 23 community impact?

A Well, as I said, it would never get approved, so it would never be an issue.

Q That's not the point. My point is is location
 2 important to community impact.

3 A It wasn't relevant the way that we scored it -- or4 the way that we trained them to score it.

5 Q Where did you -- what's your understanding of 6 community impact?

7 We looked at -- I trained them with the evaluator Α 8 quidelines. So all the details for what they should be 9 looking for were in evaluator guidelines. But it was how they would help the community be -- you know, with volunteering, 10 11 hiring local, buying furniture from local furniture stores, 12 using small businesses, rather than shopping at Walmart, 13 things like that would benefit the community. Having fundraisers for local charities, things like that. 14

Q Uh-huh. Now, wouldn't you also have to know -- and I used this example, I think, with Mr. Pupo. Summerlin has several micro communities, I would say. Sun City Summerlin is different than Downtown Summerlin, for example.

19 A Yes.

20 Q Would you agree?

21 A Yes.

25

Q So a marijuana operation in Summerlin would have a different effect depending on where it is in Summerlin; right? A I don't believe so.

Q There'd be a different demographic in terms of

1 financial? In Summerlin? 2 А 3 Ο Yeah. 4 Probably not. Α 5 For example, Sun City Summerlin is an older Ο 6 demographic; right? 7 Α Right. 8 As opposed to the area near Downtown Summerlin where Ο 9 you have the Ridges and the Willows and some of the schools; 10 right? Is that yes? 11 А Yes. 12 So there would be a different -- there are different Ο 13 communities within that Summerlin area; is that correct? 14 They're all part of unincorporated Clark County, А 15 which is the local jurisdiction. 16 Well, there's different jurisdictions. There's Ο unincorporated Clark County, and then you've got the City, 17 18 you've got North Las Vegas. And there's communities within 19 each; right? 20 Α Right. 21 So what I'm -- I'm trying to get an understanding 0 22 what does it mean to you and what do you train on when it 23 comes to impact to the community. Did it have any 24 relationship to the statute and being directly and 25 demonstrably related to the operation of a recreational 109

1

marijuana establishment?

It wasn't related to the location in the sense that 2 А 3 as long as they're benefitting a community within the state. 4 It doesn't matter if it's Sun City Summerlin, the Pueblo, 5 Downtown Summerlin as long as they're benefitting a community. Uh-huh. 6 0 7 It could even be a local statewide benefit to the Α 8 community as a state as a whole. 9 Ο So if an application did not comply with the statute, would it be deemed incomplete? And that goes back to 10 NRS 453D.210(4). 11 12 MR. KOCH: Objection. Incomplete hypothetical. 13 THE COURT: Overruled. THE WITNESS: I'm not sure. 14 15 BY MR. PARKER: 16 You're not sure? The person who trained the Ο 17 trainers, you're not sure? 18 Α I only trained on the non-ID section. 19 Yeah. But you were part of the group. 0 20 MR. SHEVORSKI: Objection. Argumentative. 21 THE COURT: Overruled. 22 BY MR. PARKER: 23 Ο It says here in 453D, "Upon receipt of a complete 24 marijuana establishment license application," then you go to 25 (4) to tell what a complete application requires. One is the

location. So for 20 or so applicants who did not provide a 1 2 location as required by the statute wouldn't that application 3 be deemed incomplete pursuant to 453D.210(4)? 4 MR. KOCH: Objection. Misstates the statute. 5 THE COURT: Overruled. 6 THE WITNESS: If that's what it says, then yes. 7 BY MR. PARKER: 8 Thank you. 0 9 So the Judge asked you a couple of questions regarding compliance. Do you have an understanding of what 10 11 compliance means in terms of deficiencies in the operation of 12 a marijuana establishment? 13 А Yeah. Tell me what your understanding of that is. 14 0 15 Being compliant with the regulations would be Α 16 When the inspectors and auditors go out and compliance. conduct their inspections or investigations they write 17 18 statements of deficiencies, and then those are responded to as 19 a plan of correction, and then we can either accept or deny 20 their plan of correction. 21 So selling to a minor would be a deficiency? 0 22 А Yes. 23 Q Would that be a serious deficiency? 24 А Yes. 25 Q Do you recall why -- well, strike that.

Your Department keeps track of deficiencies for all 1 2 the license holders; is that correct? 3 Α Yes. 4 So could that information have been provided to the Ο 5 evaluators or the scorers, we'll call them? А Not for the non-ID section. 6 No. 7 I'm talking for the ID section. Could that have 0 8 been provided to them? 9 А Yes. 10 All right. And would you agree with me that Ο licenses should only be issued to those who are in compliance 11 12 with the regulations governing marijuana sales? 13 А I mean, it would depend on the scope. Because I think every single facility has had some sort of deficiency at 14 15 some point. 16 Okay. But the point is that information could have 0 17 been provided to the evaluators; isn't that correct? 18 It could have been. А 19 Right. 0 20 It's available. А 21 Why wasn't that information provided? Ο If it was provided on the ID section, I don't -- I 22 А don't know whether it was or wasn't. 23 24 Okay. If it wasn't, why wouldn't it have been? Ο Was 25 that a decision made by the group?

1 I wasn't involved in the ID section. I don't know А 2 if they looked at it or not. 3 0 You don't recall there being a conversation between 4 yourself, Mr. Pupo, Mr. Gilbert, Mr. Plaskon saying, we're not 5 going to have the evaluators consider prior performance or 6 compliance? 7 А I don't recall. 8 All right. Let me have you take a look at 96, 0 9 please. 10 MR. PARKER: It's been admitted, Your Honor. 11 THE COURT: Thank you. 12 MR. PARKER: Can you put that on the screen, Shane. 13 Thanks. 14 BY MR. PARKER: 15 Take a second and tell me if you recognize this 0 16 document, Ms. Cronkhite. 17 А Yes. 18 Q And did you prepare this document? 19 А Yes. 20 Ο Now, you just told the Court that you were not 21 involved with the ID side, the identified portion; is that 22 correct? 23 А Correct. 24 It appears here that you indicated that this Ο 25 investigation involving the sale of marijuana to a minor would

not be included in the log for this particular licensee; is 1 2 that correct? 3 Α The log -- no. That's incorrect. 4 Explain it to me, then. Q 5 The log is an open investigation log. This was no Α longer an open investigation. This information is still in 6 7 their file. If they did look at compliance for the 8 application process, they would see this information in their file. 9 10 That's if your Department provided it to the 0 scorers; that is correct? 11 12 А Correct. 13 0 Now, this particular -- do you know what licensee 14 this refers to? 15 А Yeah. It says on the email. Yes. 16 What's the name of the licensee? Ο 17 Well, there's Integral, Nevada Organic Remedies, and Α 18 Henderson Organic Remedies. 19 0 All right. Do you know who owns or is a owner of 20 that company? 21 I don't know the names off the top of my head, no. Α 22 Have you ever heard of Andrew Jolley? Ο 23 А Yes. 24 Do you -- are you familiar with him being associated Ο 25 with these -- or at least with Henderson Organic Remedies or

Nevada Organic Remedies? 1 2 Yes, I believe he is. Α 3 0 All right. Did you have any conversations with Mr. 4 Jolley? Ever? 5 А 6 Ever. 0 7 I've spoken to Mr. Jolley, yes. Α 8 On more than one occasion? 0 9 Yes. I've been in his facilities for inspections. Α Were you aware of the fact that he had -- and this 10 Ο was his testimony -- over 30 or so deficiencies? 11 12 А That sounds common. 13 Ο Okay. And are you aware that the Administrative Code finds that compliance is important for purposes of 14 15 licensing? 16 MR. KOCH: Objection. Vaque. 17 THE COURT: Overruled. THE WITNESS: I'm not sure that it's in the 18 19 Administrative Code. I don't know. 20 BY MR. PARKER: 21 Well, let me help you. Let's take a look at NAC Q 453D.272. 22 23 MR. PARKER: And if you could blow up, Shane, for me 24 paragraph (g), (g) as in good. It should be (1)(g). THE WITNESS: Can I see the header of this section, 25

1 as well?

5

6

7

2 BY MR. PARKER:

3 Q Certainly. It says, "Ranking of applications for 4 retail marijuana store." Do you see that?

A Uh-huh.

Q Is that a yes?

A Yes.

8 Q Okay. Are you familiar with this Administrative9 Code section?

10 A Yes.

And (g) says, "Whether the owners, officers, or 11 0 12 board members of the proposed marijuana establishment have 13 direct experience with the operation of a medical marijuana establishment or marijuana establishment in this state and 14 15 have demonstrated a record of operating such an establishment in compliance with the laws and regulations of the state for 16 an adequate period of time to demonstrate success." Do you 17 see that? 18

19 A Yes.

20 Q If compliance is important based on the 21 Administrative Code, why wouldn't compliance information be 22 provided to the evaluators?

- 23 A I don't have that information.
- 24 Q You didn't make that decision?

25 A No.

- 1
- Q Who made that decision?

2 A I don't know.

Q Uh-huh. All right. And you're telling me that had that information been available to the scorers they would have seen that Nevada Organics -- Organic Remedies had 30-plus deficiencies, including this one selling to a minor?

- 7 A Yes.
- 8 Q Okay.

9 A They would see that.

10 Q And you would agree with me based upon your reading 11 of this Administrative Code section that compliance was 12 important for purposes of licensing?

13 A Yes.

14 Q Okay. Now, I believe that the Governor's Task Force 15 came up with 73 recommendations. Does that sound about right? 16 A That sounds right. Yeah.

17 Q Who decided of the 73 recommendations which ones 18 were accepted?

19 A It was a group effort. Some people were more 20 involved in certain areas than others. More scientific items 21 would have gone through me. But I don't recall all of them.

Q What do you mean by scientific?

A Anything that was based in something that could puta potential threat to public health.

25 Q Okay.

And then everything was run through the DAG and LCB, 1 А 2 as well. 3 Ο When you said that your group put together the 4 Nevada Administrative Code sections how long did that take? 5 Was it a day, a week, couple of weeks, months? How long did 6 it take? 7 I believe it was months. I don't recall it Α 8 specifically. 9 0 All right. But it was not an easy, quick process. 10 Α 11 Ο While you were doing this were you also developing 12 the application? I don't recall. I don't recall the timeline. 13 А Did anyone -- was anyone charged with the task of 14 Q 15 ensuring that the application was consistent with the ballot 16 question? 17 I don't recall who would have been in charge of А 18 that. 19 Were you? 0 20 Α No. 21 Was anyone in charge to make sure that the Q 22 application was consistent with the Nevada Revised Statutes? 23 А Yeah. I don't remember who exactly --24 It wasn't you. 0 25 Α -- but any changes that were made, the individual

looking at it would look at the statute to make sure it was 1 2 compliant. 3 Q Let me find out from your personal knowledge whether 4 or not you did it. 5 For some sections I may have, yes. Α Okay. What sections did you do? 6 0 7 For the NAC? А 8 No, no. I started with the ballot question, and you 0 9 said you didn't know who did that. So then I went to the 10 statutes. А 11 Yes. 12 Who looked at the application, compared it to the Q 13 statute, and said, okay, it's consistent? 14 I don't recall with that. А 15 Did you do it? Q 16 I may have done some parts. I don't recall. Α 17 Do you recall having any questions in All right. 0 18 terms of, well, this may be consistent or not consistent? Do you remember that ever coming up? 19 20 I don't recall. А 21 Same question in terms of Administrative 0 All right. 22 Code. Did anyone sit down with the application and compare it 23 to the Administrative Code to determine whether or not it was 24 consistent? 25 Well, I know that LCB does that, as well, but -- and А

as far as the Department, yes, I believe that that was done 1 2 during the process. 3 0 Now -- but you don't recall doing it yourself? 4 Α I recall doing it sometimes, yes. 5 Ο Sometimes. Yeah. 6 Α 7 Okay. And that was before the application was made Q 8 available to the public? 9 А Yes. All right. Now, did you have any part to play in 10 Ο 11 any changes made to the application itself? Because we have 12 two applications here. We've got application Exhibit 5, 13 application Exhibit 5A. Were you aware of that? 14 А Yes. 15 Were you involved in changing Exhibit 5, which is 0 16 the original application, I believe, to 5A, which is a 17 subsequent version of it? 18 Α I don't believe so, no. 19 Do you know who did that? 0 20 Α No, I don't. 21 If it's only a team of four of you, how did these Ο 22 things happen without you knowing? 23 А I'm -- at the time I was only a supervisor level. Ι 24 wasn't a manager. 25 Okay. But it's still only four of you no matter 0

1 what your title is; right?

A Right.

2

5

12

3 Q So these things were happening without you knowing.4 The changes to the application, for example.

A Yes.

Q So if you didn't know there was a different application available, how did you expect applicants to know that there was more than one application available?

9 A I did know it was --

MR. SHEVORSKI: Objection. Misstates prior 11 testimony.

THE COURT: Overruled.

13 THE WITNESS: I did know that it was available, the 14 new application was available. I was not involved in revising 15 it.

16 BY MR. PARKER:

17 Q Do you know the changes to them?

18 A Not off the top of my head, no.

19 Q Do you know if anyone looked at the new application 20 to see if it was consistent with the ballot, the statutes, or 21 the Administrative Code?

22

A I wasn't involved in that process.

Q All right. So Mr. Pupo told me that he did not want to divulge the scoring metrics to the applicants. Were you aware of that? 1

A Yes.

1	A 165.
2	Q Do you know why he did not want the applicants to
3	know how to prepare their application to maximize the scoring?
4	MR. SHEVORSKI: Objection. Outside the scope.
5	THE COURT: Overruled.
6	THE WITNESS: No. I don't have that information.
7	BY MR. PARKER:
8	Q Are you aware of the fact that the Administrative
9	Code says that, "The Department will include in the request
10	for application the point values that will be allocated for
11	each applicable portion of the application"
12	MR. SHEVORSKI: Objection. Outside the scope.
13	THE COURT: Overruled.
14	THE WITNESS: Yes. And I believe that was provided
15	on the application.
16	BY MR. PARKER:
17	Q Did it provide the point values for the subparts?
18	A No, it did not.
19	Q Do you know why it did not?
20	A No, I
21	Q You don't?
22	A No.
23	Q You'd agree with me that the NAC does not separate
24	subparts from broad parts, it simply says, "The point values
25	will be allocated to each applicable portion of the

1 application"; is that correct? 2 MR. KOCH: Objection. Legal conclusion. 3 THE COURT: Overruled. You can answer. 4 THE WITNESS: Yes, I believe so. 5 BY MR. PARKER: And if you want, let's look at NAC 453D.260. 6 0 7 THE COURT: It'll be on your screen. 8 MR. PARKER: Shane --9 BY MR. PARKER: 10 It'll be on your screen in a second. You can look Q at paragraph (2). Do you see that? 11 12 А Uh-huh. 13 Ο Is that yes? 14 Yes. А 15 All right. So did you check the application or the Q 16 information provided to the applicants to ensure that the 17 applicants knew where the points -- how the points would be 18 allocated? 19 I'm sorry. Can you say the question again. А 20 Sure. Did you review the application or the scoring Ο 21 information provided to the public to determine whether or not 22 the public would know how the points would ultimately be 23 awarded? 24 А I was not charged with that task. No. 25 Q All right. Good enough.

Let's look at 453D.268. We talked about the 1 2 location and the importance of it in the ballot question and 3 in the statutes. Now I'm going to ask you about the Administrative Code sections that pertain to location, okay. 4 5 Α Okay. 6 NAC 453D.268(2)(e). It says here, "An application 0 7 on a form prescribed by the Department. The application must 8 include, without limitation," then you go down to (e) "the 9 physical address." Do you see that? А 10 Yes. Now, somehow even despite the fact that your group 11 0 12 made up the Administrative Code and the application, you took 13 out physical address anyway; is that correct? I did not take it out. 14 А 15 Okay. Who took it out? Ο 16 I don't know. Α So a mystery person took out physical address from 17 0 18 the application despite this group, including you, including it in the Administrative Code; is that correct? 19 20 Α I would say that decision would have been made by someone at the director level, either Jorge Pupo or Deonne 21 22 Contine. 23 0 You would agree with me that it's inconsistent with 24 the Administrative Code? 25 MR. KOCH: Objection. Legal conclusion.

1 Argumentative.

2 THE COURT: Overruled. BY MR. PARKER: 3 4 0 Isn't that true? 5 It appears to be that way. Α 6 Right. Now, given what you have testified today 0 7 under direct examination, the resume that you have based upon 8

7 under direct examination, the resume that you have based upon 8 your examination by my friend Mr. Shevorski, you would agree 9 with me, Ms. Cronkhite, that you did not as a group have the 10 authority to violate the ballot or the statutes; is that 11 correct?

12

Correct.

А

Q And you did not as a group after you made the decisions on the Administrative Code not to violate the Administrative Code in terms of the preparation of the application; is that correct?

17

23

A Correct.

18 Q So after you made all these mistakes you compounded 19 it by changing the application itself, which resulted in 20 Exhibit 5A; is that correct?

21 MR. KOCH: Objection. Argumentative. Lacks22 foundation.

THE COURT: Overruled.

24 THE WITNESS: I don't have that information. I'm 25 not aware.

1 BY MR. PARKER:

2 Okay. Well, let's just sum it up like this. Ο 3 Exhibit 5A, the most recent version of the application, 4 violated the Administrative Code we just read; is that 5 correct? 6 MR. KOCH: Objection. Argumentative. Legal 7 conclusion. THE COURT: Overruled. 8 9 BY MR. PARKER: Isn't that correct? 10 0 It appears to be that way. My background is 11 А 12 science, not law. 13 0 Yeah, but they used your background to create these administrative codes, didn't they? 14 15 Α To an extent for public health, public safety. Yes. 16 All right. Did you have any part to play in the Ο versions of the code that dealt with monopolies? 17 No, I don't believe so. 18 Α 19 Okay. Now, I'd like for you to explain to me on 0 20 non-identified. You said you had nothing to do with the 21 identified, is that correct? 22 А Correct. All right. Would the building itself be a part of 23 Ο the identified or non-identified? 24 25 Α Non-identified.

Q Good enough. Can you tell me in terms of the building what training was provided relative to adequacy of building size?

4 А Oh, as I previously stated, I went through the application form, the evaluator's guidelines, and then sample 5 applications from the 2014 period line by line. The three 6 7 scorers had a strong background in looking at floor plans and 8 building plans previously, so they were very familiar with 9 that aspect of it already. But I explained to them how to look for cameras, where they should be, where hand sinks 10 should be located based on the operation, the flow of 11 12 products, the flow of people, you know, customers and staff; 13 all those aspects. The timeline for completion, the resources needed for construction and everything in-between, how to get 14 from Point A to Point B. 15

Q All right. You said something that differed from your predecessors, and I say predecessors in terms of people coming before you to the stand. We were told that only one, potentially, of the six evaluators had any construction background whatsoever. So did you review resumes of these scorers?

A No. I spoke with them about their background inperson.

Q Were their resumes provided to you?

25 A I don't recall.

1 Q Did you interview any of the evaluators before they
2 were hired?

3 A No, I did not.

4 Q Do you remember the names of the evaluators?
5 A Yes, I do.

6 Q Can you tell me the evaluators that actually had 7 some construction experience?

8 I can't say that they had construction experience. А 9 I don't have construction experience. However, they have experience looking at floor plans and building plans. Dwayne, 10 11 I believe his name was, was a former health inspector. He was 12 an environmental health specialist, which is my background. 13 They are frequently tasked with looking at facility modifications, plan reviews. And then Richard -- I might be 14 15 mixing up Dwayne and Richard. Richard was, I believe, a 16 building and fire inspector. They're always looking at floor 17 plans for exits, flow, you know, auxiliary areas, how much 18 space is available between the hallways. And I think the 19 third one's name was Tina and she had a background in 20 reviewing budgets and floor plans for real estate. So that's 21 the information that they shared with me.

Q All right. So in terms of floor plans versus buildings, how could you tell adequacy of size of building versus a floor plan? Because the application says building, it does not say floor plan. You would agree with that; right?

1

A I believe that's correct.

Q All right. So the question was not -- the scoring should not have been based on adequacy of size of floor plan but adequacy of size of building; right?

5

Correct.

Α

Q All right. So wouldn't the application be incomplete if you're only providing a floor plan and not a building, since it's judging adequacy of building and not adequacy of floor plan?

10 A Well, the floor plan is part of the building plan.11 It's one part of it.

Q Well, what we saw earlier, Ms. Cronkhite, was some applicants who just gave a P.O. box, some to, you know, a Mailbox, Etcetera, and a floor plan, with 11 applications the same floor plan. Didn't say anything about the building or the size of the building or the availability of enlarging the building, which is also a part of your non-identified building size adequacy criteria. Do you remember that?

19 A Yes.

20 Q All right. So how do you judge adequacy of building 21 size if you're not given a building to look at, be it 22 construction plans of an address or anything else?

A I believe that they were to provide all thatinformation.

25

Q Okay. So if they didn't, then it would be

1 incomplete; right?

2

A To an extent, possibly.

Q Correct. Now, tell me, what importance is a sink in a dispensary? I want you to -- in your mind I want you to separate and divorce yourself from cultivation or production and focus on dispensary. Why do you need a sink in the middle of a dispensary?

8 Well, I wouldn't say it needs to be in the middle of А 9 the dispensary, but they need to have hand-washing sinks. For example, a person might feel completely healthy -- and this is 10 11 a dispensary only handling packaged products, for example -- a 12 person might feel completely healthy, they're a young, healthy 13 individual but they're carrying norovirus, for example. That comes out through your pores and your hands and your sweat. 14 15 You're handling the packages. You're giving them to people. 16 If you're not washing your hands frequently and you're 17 constantly touching your mouth, touching your face, you have 18 all this bacteria or virus all over your hands and then you're 19 touching the packages, they go home, they handle the product, 20 they consume it, they'll get norovirus. That is one reason.

Another reason is because a lot of dispensaries do repackage products. They're physically handling open products. They have the potential to contaminate those products. Hand washing is the single most important factor when it comes to reducing the spread of food-borne illness and

1

other diseases.

2 Okay. When I look a the ballot question and the Ο 3 statutes, I don't see where the sink is mentioned. Do you see 4 it mentioned there? 5 А I don't think it goes into that detail. All right. When I looked at the liquor statutes, 6 0 7 and I've been to a few liquor stores just for looking around, 8 I've never seen a sink in liquor stores. 9 Α Liquor stores do have sinks. 10 Right there in Mr. Lee's? Ο Not in the middle where the customers have access, 11 А 12 but for the staff they do. Or Total Wine? 13 0 14 Yes, they do. А 15 Q Where? 16 They have one in the restroom and outside of the Α 17 restroom. 18 Q Okay, that's fine. Restrooms. I've seen them. 19 And one outside. А 20 I haven't seen one outside, but that's fine. 0 21 А Well, you haven't gone in the back area, apparently. 22 They definitely have them. 23 0 In the back areas. Okay. 24 Yes. Where the staff has access, yes. А 25 Good enough. And I'll go with that. But I have not Q

seen them in the non staff areas. So that's what I'm asking in terms of the adequacy of building. I didn't see it in the ballot question and I didn't see it in the statute. Is it in the administrative code?

5 A It wasn't required to have a hand sink in a non-6 staff area.

Q So how can an applicant know that in terms of their application if it's not in the ballot question, it's not in the statute and it's not in the administrative code?

10 A It is in the administrative code that they need to 11 have hand sinks available.

12 Q Okay. Available.

13 A Uh-huh.

Does it say that it's a deficiency if you don't? 14 0 15 It wouldn't be a deficiency. It does say that they Α 16 have to have one available for staff. If it's not available, that would be a deficiency. If they have just one, that's the 17 18 bare minimum requirement. If they have one in specific areas 19 where people are handling products more frequently, that would 20 be an excellent response.

21 MR. PARKER: All right. Your Honor, may I approach 22 Madame Clerk?

THE COURT: You absolutely may.

24 BY MR. PARKER:

23

25

Q Can you take a look at Exhibit 307 DOTNV--

THE COURT: Mr. Parker, you're going to have to help 1 2 her. MR. PARKER: I will. I will. 3 4 THE COURT: There is no way she's going to find 5 Exhibit 307 in the mass of paper that is gathered over there 6 by her. 7 MR. PARKER: I'm taking that as your authority to 8 let me come up here and find it for her. 9 THE COURT: Yes. You may approach the witness, find it and turn it to the right page for her, please. Thank you. 10 MR. PARKER: Thank you, Your Honor. 11 12 BY MR. PARKER: 13 0 So you're looking at Exhibit 307, Bates stamped DOT-NVWELL2. Do you see that? 14 15 А Yes. 16 And it's a letter dated September 18, 2018. Are you Ο familiar with these letters? 17 А It's a common letter that's sent out. I'm familiar 18 19 with the format. I'm not familiar with this specific letter. 20 0 All right. And can you tell me the importance of this letter relative to the adequacy of the operation in that 21 22 building? 23 А It says that they're in compliance. 24 All right. Would that also mean that they have 0 25 sufficient sinks?

It doesn't mean that they have -- necessarily that 1 А 2 they have a sink everywhere that they should, but it means 3 that they're meeting bare minimum requirements for hand sinks. 4 All right. Now, would that also mean that that Q 5 building and the configuration of it would be compliant for 6 purposes of perhaps replicating that building in the 7 application? 8 It would be compliant, but it doesn't imply that А 9 it's perfect. Okay. So is there something that says compliant but 10 0 11 not perfect, or is it just compliance? 12 А Compliance is average. Compliance is acceptable. 13 Ο Okay. So this inspection verifies that this 14 building and this format meets the requirements of the 15 Division; right? 16 А Yes. So however many sinks it has, it's compliant? 17 0 18 Α It's compliant. Yes. 19 Good enough. So if that same building was used as a 0 20 part of an application, then the scorers should not take away 21 points for that building; right? 22 I don't know what you mean by take away points, but А 23 they wouldn't be granted automatically full points because, 24 like I said, compliance doesn't imply perfection. 25 0 Okay. So the application is looking for perfection?

You're being scored and then compared to others --1 А 2 Right. Ο 3 Α -- so the better score is going to be ranked higher. 4 So, yeah, we are looking for comparing and ranking. We're 5 saying who's better. 6 Good enough. 0 7 So one hand sink is not better than three hand А 8 sinks, no. 9 Ο All right. Which also means that if the application 10 is not complete in the first place it shouldn't even be 11 ranked. You've got to be at least compliant with the statute, 12 the regulations before you can get considered; right? 13 А That decision would be over my pay grade. 14 All right. So what was the barometer or the Ο 15 threshold for adequacy of size? I didn't see that in any of 16 the training modules. You mean square footage, specifically? 17 Α 18 Ο Yes. 19 There was no specific requirement for adequacy of А size. What a lot of -- what we like to see, and I mean the 20 21 Department and the scorers like to see is where they explain 22 the population area, how many people they expect to see, how 23 much product that would equate to and their storage area to be 24 able to store that much product to meet the needs of that many 25 people. But the physical size, I mean, a dispensary that's a

1 little mom and pop dispensary versus a huge tourist attraction 2 isn't necessarily what we were looking for.

Q Would you agree with me that there were no modules that provided training for adequacy of size, be it 10,000 square feet or 5,000 square feet? There's nothing that talked about that, is that correct?

A The size wasn't a major issue, no.

Q Okay, but the training on the size?

9 A Like I just said, I explained how they should look
10 at the size --

11

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7

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A -- if it was adequate. If the applicant provided information about the number of consumers that were expected to be coming in and the size of the facility, how many people they could hold in the facility, as long as they had a well thought out plan and it made sense to their proposed operation, that would be considered acceptable.

18 Q All right. So if we'd keep that same document open,19 that same exhibit, go to page 418.

20 A Page 418?

21 Q Yes, ma'am.

Okay.

22 A Okay.

Q This says Tab 5.3.3, Building Establishment Information. Do you recall this being a part of the application criteria?

- 1
- A Yes.

2 All right. And it says, "Documentation concerning Ο 3 the adequacy of the size of the proposed recreational 4 marijuana establishment to serve the needs of persons who are 5 authorized to engage in the use of marijuana must be included in this tab. The content of this response must be in a non-6 7 identified format, include the building and general floor plans with supporting details." What details were you 8 9 speaking of?

I mean, it says in the notes, start-up plans, 10 А 11 potential expansion. We were looking -- the scorers were 12 looking for information such as, like I stated before, the 13 flow, the cameras, making sure that they don't have a public restroom in the back area where consumers are going to go and 14 have access to all their receiving and their vault. You're 15 not walking through the vault to get to the, you know, 16 17 receiving area, things like that. You want to make sure that 18 the flow makes sense for the operation.

19 Q All right. Again it says to include the building?20 A Uh-huh.

- 21 Q Is that a yes?
- 22 A Yes.
- 23 Q Okay. And the floor plan?
- A Yes.
- 25 Q Not just the floor plan; right?

- 1 A Yes.

\perp	A Yes.		
2	Q All right. And if an applicant provided building		
3	plans, and I want you to go to page 505, you actually see the		
4	landscaping plan, the parking. Page 506 you see the		
5	elevations. And then page 508 you see a floor plan; right?		
6	A Yes.		
7	Q Did you provide any training to your evaluators on		
8	how to evaluate elevations, parking, any of those things?		
9	A Yeah, I don't believe we looked at parking, other		
10	than the fact that it was available and they have handicap		
11	spaces available. But, yes, all those things were discussed.		
12	Q And all those things are important?		
13	A Yes.		
14	Q Handicap parking, the amount of parking?		
15	A Yes.		
16	Q Wouldn't you agree with me that there's no parking		
17	afforded to a floor plan?		
18	A Yes.		
19	Q There's no handicap information when you just get a		
20	floor plan?		
21	A Correct. Well, sometimes they are but not always,		
22	no.		
23	Q All right. And right behind that, 509, it's the		
24	start of a subcontract agreement indicating the location where		
25	this place would be, the amount of the contract and an		

1 indication of this applicant's readiness to get going, is that
2 correct?

A I've never seen this. I would have to review it.
Q Well, I'm asking only because I don't think you've
seen it. My point in showing it to you is did you provide any
training to your evaluators to determine and to consider
construction contracts?

A Yes.

9 Q All right. I didn't see it in the training modules.10 What training did you provide them in that respect?

11 A That was verbal. We were going through sample 12 applications and I was showing them in the 2014 applications 13 that we were using as examples things that they could expect 14 to see and how to evaluate those.

Q All right. Now, when an evaluator had a question or was confused by building plans or construction contracts, who answered those questions?

18

Α

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8

Typically I would.

19 Q Okay. Do you recall any of your evaluators coming 20 to you with any questions regarding construction plans, 21 adequacy of building size, floor plans, any of those things?

22

I can't recall any specific questions.

Q All right. Were you the person who they were supposed to go to, since you were training on the nonidentified for questions?

- 1 A Yes.

T	A Yes.		
2	Q And were you also responsible for doing any quality		
3	control or quality assurance regarding their scoring?		
4	A Once they began scoring, I was not involved in the		
5	process any longer.		
6	Q And why is that?		
7	A I can't say the reason, but Department staff were		
8	not involved in the scoring process.		
9	Q Weren't you supposed to be involved in the quality		
10	control for the scoring?		
11	A I personally was not, no.		
12	Q All right. Let's take a look, then, at let's		
13	take a look at Exhibit 205. It's not going to be in that		
14	book.		
15	A Oh.		
16	Q Yeah, it's not going to be in that book. It's going		
17	to be on your screen. Exhibit 205, this is the training		
18	information we got from the Department of Taxation. And page		
19	27. You're familiar with this document, aren't you?		
20	A It looks familiar. It's probably been a long time		
21	since I've seen it.		
22	Q All right. Is this you?		
23	A Yes. This was during the training period before		
24	they were physically scoring real applications.		
25	Q Okay. So you only did quality assurance during the		

training period, you never did -- no one did any quality 1 2 assurance in terms of Department of Taxation employees of the 3 scorers after the real scoring started? 4 А I'm not sure nobody did, but I did not. 5 So in terms of the non-identified, you did nothing Ο 6 in terms of quality assurance? 7 Α Once they physically started actually scoring real 8 applications, no, I was no longer involved. 9 Ο So one of your colleagues testified that they expected the evaluators to QC their own work. Is that your 10 11 understanding or not? 12 А There is a process involved with it. Yes. 13 Ο So if the evaluators made mistakes, QC-ing their own work wouldn't help; would you agree? 14 15 А They did it as a team. No, I've personally been 16 involved with this and it was a huge help. I can give more 17 information if you'd like. 18 0 Yeah. Yeah, certainly I would like. 19 А So when they score, each individual scores 20 independently. 21 Q Okay. 22 No communication with the other two scorers for that А 23 section. They go through it. They write down the scores that 24 they're going to give independently. Then they all three meet 25 together as a group and then they compare scores. And if

they're not in line, then they discuss with each other why 1 2 they're not in line. Maybe one person didn't see a section 3 and gave them a low score and they said, oh, it's actually 4 down here in a completely different area. Then they'd go look 5 through that together as a group and say, oh, yeah, I missed that and then they could revise their score at that point. 6 7 0 But if they all made mistakes, then that would just 8 be a perpetuation of the mistake; right? If they all didn't 9 know what they were doing, then it would never get corrected, right, because they didn't come to you, is that correct? 10 11 А We -- they came to me before they started grading 12 actual applications.

13 Q Right.

14 A So they were coming to me prior to the start of 15 actual scoring.

16 Q But was there an opportunity to come to someone 17 after the real grading started if they were confused?

18 A I believe they could have gone to Ky or asked
19 someone if they were confused during the actual scoring
20 process.

21 Q Was there a process identified in the training for 22 them to come to someone?

A I'm not sure. Ky conducted that training, thatportion of the training.

25

Q I thought you did the training for the non-

1 identified.

I trained how to score. I did not train on who to 2 А 3 go to if they had questions or things like that. 4 So you don't know if they had anyone to go to? Ο 5 I believe they were going to Ky. Α 6 All right. And in terms of your construction Q 7 knowledge, you're familiar with construction plans? 8 А Yes. 9 0 Okay. How are you familiar with construction plans? I used to do plan reviews for the Southern Nevada 10 Α 11 Health District for proposed buildings. 12 Okay. Ο 13 Α And I also review all production plans for proposed facilities, marijuana production facilities. 14 15 Why were there no training slides on that topic? Q That wasn't the general overview. That was the more 16 Α 17 detailed focus, one-on-one training sessions that I conducted. Why aren't there any written information related to 18 0 19 that? 20 I don't know. А Okay. Did you have actual plans that you showed 21 Q 22 them and said, hey, this is what a plan looks like? 23 Α I used samples from previous applications, yes. 24 Okay. So while there may not have been any training Ο 25 modules in written form, you recall doing that in person?

1

A Yes.

2 Q All right. And the same with signage and security.3 Did you have examples of signage and security?

A Yes. We used all -- full non-ID sections from
5 previous applications for all of it.

Q So you used the signage and security from medical7 marijuana locations to judge recreational?

8 A Well, I explained to them in the process what the 9 differences would be, what to keep an eye out for, what 10 changes to expect.

11 Q All right. And how did you do that? For example, 12 because I don't see anything in the paperwork that describes 13 this. On a 3,000 square foot building, how many cameras do 14 you need?

15 A Well, your camera angles should be shown on some 16 sort of floor plan or layout that would show the angle of the 17 cameras so that we can see where the coverage shows.

18 Q So if that wasn't provided in the floor plan, then 19 that would be an incomplete application?

20 A You would be considered inadequate, not necessarily21 incomplete.

22 Q And in terms of security, you know, beyond cameras, 23 would you have to show the location of the vault, would you 24 have to show locking mechanisms for the product? I mean, what 25 do you have to do? Is there any kind of threshold that's in

1 writing that we could refer to, as the Court could or I could 2 to determine whether or not these scorers had it right or 3 wrong?

A I would look at the evaluator's guidelines, but I did explain to them to look for vaults, where the location of the vaults is in relation to where customers are, accessibility, things like that.

Q So take a look at Exhibit 209 and I want you to take
9 a look at -- we'll start at page 391. Are you familiar with
10 this document, the application criteria points breakdown?
11 A Yes.

12 Q Did you use this to train on the non-identified 13 portions of the application?

A No, this isn't the version that I was using.

15 Q Okay. Who was using this version?

16 A I don't know.

17 Q This is nothing you used?

18 A This is the ID section.

19 Q Okay. If we go to the next page it speaks about a 20 transportation plan and the adequacy of security measures for 21 building security.

- 22
- A Yeah. I mean --
- 23 Q At the top, 392.

A It looks like it's possibly the same information, but the one that we were using to train on had a lot more

detail. It had a blue bar across the top. I don't --1 2 You don't recognize this? 0 3 А I've probably seen this, but no, it's not formatted 4 in the same way as the one I used for training. 5 Do you know what a transportation plan is? Ο Yes. 6 А 7 What is it? Ο 8 It's a plan on how they're going to be transporting А 9 the product, whether it's to consumers or to another dispensary. How much they can store at one time; where they 10 can deliver to; what the vehicle has to look like. 11 The 12 communication -- form of communication has to be listed in 13 their trip plan. All that information is in the transportation plan. 14 15 All right. And I didn't see any of that in the Ο 16 training modules. Was that provided in the training modules? It's in the evaluator guidelines. 17 А 18 Okay. So the community impact is also a part of Q this document. I want to show it to you and if you'd tell me 19 20 if this, again, is something that you used or did not use, okay? 21 22 А Okay. 23 Ο Look at the same exhibit, I believe, page 401. Did 24 you use this? 25 А Yes.

Okay. So this is taken from the same information. 1 0 2 I'm trying to figure out why portions of it --3 MR. PARKER: Your Honor, Mr. Rulis says it's also 4 Exhibit 10. 5 THE COURT: Okay. MR. PARKER: But this -- both of them have been 6 7 admitted. 8 THE COURT: Great. 9 MR. PARKER: This may be easier for her to read. If I could approach, Your Honor? 10 THE COURT: You can. And we switched to Exhibit 10. 11 12 MR. PARKER: Yes, we have. 13 THE COURT: It's on the screen. MR. PARKER: It is. 14 15 THE COURT: Thank you, Mr. Rulis. 16 Mr. Parker, how much longer have you got with her? 17 MR. PARKER: Your Honor, maybe 20 minutes. 18 THE COURT: Okay. 19 I'm trying to get through it. MR. PARKER: 20 It's all right, Mr. Parker. I have no THE COURT: anticipation that she's finishing today. 21 22 MR. PARKER: Good. 23 BY MR. PARKER: 24 So, you're familiar with this; correct? Ο 25 А Yes.

The first line that I'm reading, and I don't know 1 0 2 if it's the same that you're reading from, I'm using this one, 3 it says, "The likely impact of the proposed marijuana 4 establishment in which it is proposed to be located in." Do 5 you see that? Uh-huh. 6 А 7 So again, we're not speaking floor plans, we're Q 8 talking location; right? 9 This would be location, like the local jurisdiction. А But see, it doesn't say jurisdiction here. It says 10 0 11 community. It speaks about community. It does not say 12 jurisdiction. Would you agree? 13 Α It's about community, not necessarily the specific address of the facility. 14 15 Well, it says, "Community impact serving authorized 0 16 persons in need." 17 А Yes. 18 Q But again, it doesn't say jurisdiction. There's a distinction between jurisdiction and community, isn't there? 19 20 Α I would say that a jurisdiction can be a community. Right. But we know that there are certain 21 Ο 22 jurisdictions that you can apply for? 23 А Yes. The City. 24 North Las Vegas. Unincorporated Clark Ο 25 County. Henderson. Those are all jurisdictions under the 148

1 definition under the statute; right?

Yes.

А

2

4

3 Ο All right. Community is different than jurisdiction. Isn't that a smaller subset of a jurisdiction, potentially?

5 I mean, community can have a lot of different Α definitions. I wouldn't agree with that necessarily. 6

7 Q All right. And it says here the criteria response 8 clearly demonstrates how the establishment intends to provide 9 their local community with community benefits. Again, I think 10 that if you wanted to use jurisdiction, you could have. You chose to use community; right? 11

12

А Yes.

13 Ο Okay. And so what was the training given -- were 14 there any training modules on this topic or this criteria?

15 I'm not aware of any training modules. Like I said, Α 16 my portion of the training was going line by line through it and through example applications. 17

18 0 All right. And it also refers again to location; 19 right?

20 It doesn't say physical address, but yes, it does Α 21 say location.

22 Good enough. Can you tell me who provided the -- or 0 23 were you involved in any of the training related to education? 24 Are you familiar with the fact that education is a part of the 25 identified criteria?

You mean the education plan or what do you mean? 1 А 2 No. Education levels of the applicants, the 0 3 owners --4 А That's the ID section. I know. I'm asking if you're familiar with the fact 5 0 that that is part of the criteria? 6 7 А Yes. 8 All right. Did you have anything to do with 0 establishing that criteria? 9 10 No, I don't believe so. Α That was not a part of the team effort that you were 11 0 12 involved in? 13 А It may have been, but I don't recall. It doesn't sound familiar. 14 15 Do you remember whether or not or how it was Q 16 determined what the scoring would be for that criteria? No, I don't. I believe it was mostly based off of 17 А 18 what was provided by QuantumMark back in 2014. 19 So that was just a repeat of the 2014 application 0 20 process? 21 А I believe so. 22 Do you recall ever seeing anything in the ballot 0 23 question that dealt with education levels? 24 А Not that I recall. 25 Nor did I. How about in the statutes? 0

- 1 2
- A I don't recall.

Q How about in the administrative code?

3

A I don't recall.

Q Do you know how it found its way into the application process if it's not in the ballot question, the statutes or the administrative code?

7 A Well, I believe that the statutes give us the
8 authority to create the application, so I believe it just came
9 from there.

Q Okay. And do you know who decided the -- how the scoring would be done for education? For example, if you had ten owners and ten of them had B.A.'s and five of those also had Master's Degrees and three of them had Doctorates, how you would score those? Did you have anything to do with that?

15 A I don't recall. I may have been in the room, but I 16 wasn't involved in the decision.

17 Q Do you know how that could be directly and 18 demonstrably related to the operation of a retail marijuana 19 establishment?

A I'm sorry, I didn't hear you.

21 Q Yes. How could that be -- is that related at all to 22 operating a marijuana establishment?

23 A Yes.

20

25

24 Q How is it?

A Well, for me the most important aspect is public

1 health, so if you have people with scientific backgrounds that 2 understand how pathogens can grow or spread then, yes, that 3 scientific education would be very beneficial to them.

Q So then you would not just be judging education but the type of education. So someone who was an Art History major, had a B.A. in Art History, wouldn't score as high as someone who was in a medical science?

8 A Art History might be relevant to a dispensary, but 9 not to my knowledge. I don't know how they scored that 10 section.

11

12

Q So you have no idea how education was scored?A I wasn't involved in that process.

Q All right. And just so I want to make sure we're clear so I don't have to come back to it, you don't recall seeing education as a part of the ballot question, the statutes or the administrative code?

17 A It's not something I remember seeing off the top of18 my head, no.

19 Q All right. Would your answers be the same in terms20 of the financial brackets determined for tax purposes?

A I was in the room when that was being discussed.

22 Q Okay.

A I was not a decision maker in the process.

Q Did you see taxes identified in the ballot question?
A I don't recall. I don't know.

1 Q Did you see them in the statutes?

2 A I don't know.

3 Q You have no idea?

A I would have to look.

5 Q Well, let's take a look at least at the statutes.6 Do you see it anywhere there?

A For the application process?

8 Q Yes. And you can take a look at 453.210 and see if 9 you see taxes paid. And while you're looking, see if you see 10 anything about education levels.

11

22

25

А

4

7

I do not see those mentioned in 210.

Q So how was it decided that that would be added to the application process if it's not in the statutes and it's not in the ballot question?

15 A I don't know personally. I do know if we only did 16 what was in the ballot question it would be a very short 17 application.

18 Q Well, that's why I also included the statutes.
19 Would you agree with me there's no indication in the statutes
20 that the application must contain information regarding
21 educational levels?

A It is a not a requirement, no.

23 Q Same in terms of taxes paid; right?

24 A Correct.

Q But you added it to the application anyway; right?

1 I did not personally add it, but it is in there, Α 2 yes. Your group did? 3 Q 4 А Yes. 5 Thank you. Same with -- how about with in terms of 0 6 financial strength? 7 I do not see that in here, either. Α 8 All right. But it was added to the application 0 9 process; right? 10 It is in there, yes. Α In terms of the signage and that's under, again, 11 0 12 200, paragraph -- 453D.200, paragraph (1)(h). It says, 13 "Reasonable restrictions on signage, marketing, display and 14 advertising." Do you see that? 15 А Yes. 16 Now, that's something that the statute requires, Ο 17 right --18 А Yes. 19 -- consideration of? Can you get signage out of a 0 20 floor plan? 21 It was part of that section and they were to provide Α 22 documentation showing that they had a professional appearance. 23 Signage would show your professional appearance. But it was 24 non-identified, so any identifying information should be 25 removed.

Q But these are the things the statute required, not reflected -- that should have been reflected in the application. And then we've discussed just now things that were added to the application not a part of the statutes; right?

6

25

A Correct.

Q All right. Did anyone ever say, hey, let's pump the brakes here, we're putting things in this application that has nothing to do with or not specifically provided for under the ballot question or the statutes, mainly the education, the taxes, financial strength, any of those three things?

12 A I believe we had approval from LCB to go ahead with 13 it.

14 Q Do you have a name?

15 A I believe we were working with Asher. I don't know16 the last name.

17 Q All right. Now, you've heard of seed to sale?
18 A Yes.

19 Q Tell me what your understanding of seed to sale is.
20 A Seed-to-sale is the tracking, the State tracking
21 system for all inventory statewide. It communicates with
22 every single facility. We use metric so we can track a
23 product from the point of -- you know, when it began all the
24 way until the point that it's sold.

Q Okay. Were the seed-to-sale considerations a part

1 of the application for retail?

2 А Yes. 3 0 Can you tell me why, since they're not dealing with 4 the seed, really, they're simply selling the finished product? 5 Α Yes. They're required to make sure that the product that they receive is traceable back to seed-to-sale --6 7 Q Okay. 8 -- so that that information is in the system. А And 9 then they're responsible for it from receipt into the point that it is sold. 10 Do you see anything within the -- within NRS 453D 11 0 12 that says seed-to-sale for dispensaries? 13 А I would have to look through the whole NRS, but it might -- I think it says inventory. I don't know. 14 15 I'm not seeing anything that says that they're 0 16 required to use the seed-to-sale system. 17 All right. Good enough. And so let me ask you this А question. Were you -- this is kind of jumping around. I'm 18 19 trying to get you out of here in terms of me, Ms. Cronkhite. 20 Were you responsible for in any way taking application 5, 21 Exhibit 5 or application Exhibit 5A off the Website at any 22 given time? 23 А No. I don't handle the website. 24 That wasn't your --Ο 25 А No.

Do you know who was responsible for, as the owner, 1 0 2 managing the website? We heard earlier today that -- from the 3 I.T. person, Mr. Davidson, that he simply provided the 4 platform. He set up the Listserv in terms of having it on the 5 server. But the owner, I'm assuming that's the Department of Taxation, the Division of Marijuana Enforcement was the owner 6 7 of that website. Is that correct? 8 А Yes. 9 Ο Did you manage the website? 10 А No. And do you recall there being public hearings for 11 Ο 12 the medical marijuana? Were you around when that came out? 13 Α What do you mean by public hearings for medical 14 marijuana? 15 Well, were there any public hearings to address how 0 16 the application process would be done for 2014 for the medical or 2018 for the recreational? 17 18 Α We had public presentations where we took -- I'm drawing a blank on the name of the forms that they give us but 19 20 -- impact, the impact statements from Facilities. We present the regulations, the proposed regulations. They submit their 21 22 impact statements. Those are considered and they're revised 23 based on that. So, yes, they were publicly -- they were 24 presented publicly. 25 0 Do you know Amanda Connor?

1	A	Yes, I do.		
2	Q	Have you spoken to her many times?		
3	А	Yes.		
4	Q	Has she attended a lot of meetings?		
5	A	I believe so.		
6	Q	Did you ever have any conversations with her where		
7	you discu	ssed the application process?		
8	A	I don't believe so, no.		
9	Q	Or how what would be required of applicants?		
10	A	No.		
11	Q	Never have?		
12	A	I don't believe so.		
13	Q	Why do you say you don't believe so?		
14	А	I don't recall any conversation where she asked		
15	about the	application process.		
16	Q	Okay. You don't recall her asking you questions		
17	regarding	location versus P.O. boxes?		
18	A	I don't think she would have asked me about that.		
19	That was	kind of out of my scope. It's possible, but I don't		
20	ecall.			
21	Q	Okay. Do you there was a training reference in		
22	an exhibit, Exhibit 109. I wanted to know if you could tell			
23	me what t	his reference is. Exhibit 109, SG91, top left		
24	corner.	So it says, "That training was dumb." It appears to		
25	be writte	n by you, is that correct?		

- 1
- A It appears that way, yes.

-	21	ie appears chae way, yes.		
2	Q	What training were you referring to?		
3	А	I don't know. That's not my oh, yeah, that's my		
4	work numbe	er. Yeah, I don't know what that was. January 2019.		
5	Q	All right. The I'm almost done, Ms. Cronkhite.		
6	There was	a phone interview I'm sorry. There was an		
7	interview	that was conducted with Nevada Wellness Center on		
8	January 17, 2019. Do you recall that?			
9	A	An interview?		
10	Q	Well, it was a meeting at your office, 555		
11	Washington. I don't know if that's your main office, but at			
12	that location.			
13	А	Uh, I'd have to know more information.		
14	Q	You and Mr. Hernandez were there.		
15	А	Was it a score review meeting?		
16	Q	It was.		
17	А	Yes.		
18	Q	Now, are there any requirements that you have		
19	available	at that meeting the application itself for the		
20	applicant	that's coming to meet with you and discuss it?		
21	А	Can you state the question again?		
22	Q	Yes. Do you recall having a meeting like that		
23	before?			
24	А	Yes.		
25	Q	All right. So on January 17th you met with Nevada		

Wellness Center, Mr. Hawkins, Frank Hawkins was there. Do you 1 2 remember that? 3 Α It's possible. 4 Okay. Did you go over or was it a part of the Ο 5 process to go over the application itself? А 6 No. 7 Okay. What information did you or were you allowed 0 8 to give at those meetings? 9 We were only allowed to share their actual numbers, Α the scores that they received compared to the average 10 statewide. 11 12 0 And why were you not allowed to give any more information than that? 13 I believe there is an NRS that states -- I don't 14 Α 15 know the number off the top of my head, that states that 16 they're allowed to have a meeting and the only information 17 that can be provided is their scores. Was there someone listening in by phone? Is that a 18 0 19 yes? 20 Α Yes. Ky Plaskon. 21 All right. So why was there someone listening over Q 22 the phone during that meeting with you and Mr. Hernandez? 23 А He was taking notes. 24 All right. And that's what we thought, too. Ο So we've asked the State for the notes. To your knowledge were 25

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AA 009887

1 all notes provided from those meetings provided to the State? 2 To my knowledge. I didn't have the notes. А 3 0 All right. But Mr. Plaskon would have had the notes? 4 А Yes. 5 And do you recall informing Mr. Hawkins that 0 diversity would only be used as a tie breaker during that 6 7 discussion? 8 No, I don't recall that at all. А 9 0 Okay. That would be incorrect. 10 А 11 0 All right. Why wasn't QuantumMark used to do the 12 evaluations? I don't have that information. I don't know that 13 А 14 they are scorers. I just know that they assist with drafting 15 regulations, creating application processes, things like that. 16 I don't know if they actually conduct the work, if that's even 17 in their scope. 18 0 All right. Do you have any understanding of how 19 many licensees, conditional licensees are completely, 100 20 percent minority owned? 21 No. I don't have that information. А 22 0 And then experience in the marijuana industry in 23 Nevada, that was one of the -- a part of the criteria. Do you 24 recall that? 25 I believe that was the identified section. Α

It was. Did you have anything to do with how that 1 0 2 was scored? 3 А No, I don't believe so. 4 Okay. Your Honor, I think that's all I MR. PARKER: 5 have. Thank you very much. 6 THE COURT: It's 4:34. Mr. Kemp, do you want to 7 start or Mr. Rulis, do you want to start for 11 minutes? 8 MR. RULIS: I do. 9 THE COURT: While you're coming up, I'm going to ask her a question. 10 11 Ma'am, were you aware that some of the non-12 identified applications were grouped together for purposes of 13 the graders' grading? 14 THE WITNESS: I don't know if I have that 15 information. Do you mean multiple locations with one 16 application? 17 THE COURT: Multiple application numbers with one set of results. 18 19 If it was one physical application for THE WITNESS: 20 multiple locations then, yes, I'm aware of that. 21 Well, let me say it a different way. THE COURT: 22 Multiple application numbers to me means that there were 23 different applications, each of them with an individual 24 number. Are you aware for non-identified purposes of those 25 being grouped together for grading?

THE WITNESS: The only knowledge I have is that a 1 2 lot of applicants submitted one complete application for 3 several different locations and that would be scored as one 4 application, I believe, if all the information was exactly the 5 same. THE COURT: Where did you come by that understanding? 6 7 THE WITNESS: I'm not sure I understand what you 8 mean. 9 THE COURT: How did you learn that? 10 THE WITNESS: When Facilities were -- when we were 11 discussing how they would submit their applications, it had 12 been mentioned that they could submit the same application for 13 multiple locations. 14 THE COURT: Who said that? 15 THE WITNESS: I believe Jorge Pupo, Steve Gilbert, 16 Ky Plaskon. 17 Those are three different people. THE COURT: Which 18 one? 19 THE WITNESS: I mean, there was just a conversation. 20 I don't recall exactly. But I know that they had said that 21 they could submit one application. And even on the 22 application form itself -- you can submit one application and 23 there's several check boxes for different locations, different 24 jurisdictions to apply for. 25 THE COURT: Okay. Thank you, ma'am.

THE WITNESS: You're welcome. 1 2 THE COURT: Sorry, Mr. Rulis. 3 MR. RULIS: That's all right, Your Honor. 4 So just to follow up with that, Shane, can you pull 5 up Exhibit 48, please? This one is already admitted, Your Honor. 6 7 CROSS-EXAMINATION 8 BY MR. RULIS: 9 Ο If you go to -- do you recognize what this is? 10 Α Yes. 11 Ο It's tally sheets that the Department put together 12 after the scores were done; right? 13 А Yes. So this first page, that's the identified portion; 14 Q 15 right? 16 Α Yes. 17 And so if you go to the second page, that's the 0 18 scores for the non-identified portion? 19 А Yes. 20 Ο So if you look up at the top right-hand corner where 21 it says, Finalized, and then it has a box that says MEID. 22 А Yes. 23 Q So this one happens to cover the scores for -- it 24 looks like 12 if my math is correct, 12 different 25 applications; right?

А Yes. 1 2 So it's -- this is what Her Honor was talking about, Ο 3 is that you have one score sheet but it's covering 12 4 different non-identified portions; right? 5 А Right. 6 Okay. And you're aware that that happened with 0 7 multiple applicants? 8 А Yes. MR. RULIS: So -- thanks, Shane. 9 10 BY MR. RULIS: When Mr. Parker was asking you some questions, you 11 Ο 12 mentioned that at the time of the application process you were 13 just a supervisor, you weren't a manager. Do you remember 14 that? Correct. 15 А 16 Who were the manager level Department employees at Ο 17 that time? Was that Jorge Pupo and Steve Gilbert? Yes. And Deonne Contine. 18 А And Deonne. Well, so let me ask you about that 19 0 20 because you mentioned Deonne Contine. Her last day with the 21 Department was, as I recall, February of 2018, wasn't it? 22 А Oh, I don't remember. 23 Q Okay. 24 Yeah. А 25 Well, assuming that her last day was I believe Q

February 8th of 2018, she wouldn't have been around when the 1 2 application was being put together, would she? 3 Α I don't recall when we were building the application 4 itself or revising it. I thought she was still around, but I 5 may have been mistaken. It may have been Bill Anderson. 6 Okay. So, sorry, back to the manager level. So it Q 7 would have been whoever the director was at the time --8 А Correct. 9 -- whether that was Ms. Contine or Mr. Anderson, 0 Jorge Pupo and Steve Gilbert? 10 Α Correct. 11 12 And as I understand it, you are now a manager, Ο 13 though; right? А Correct. 14 15 Because I think it was -- congratulations, by the 0 16 way. I think it was February you got a promotion? 17 Α That sounds right, yeah. 18 Q And that's -- you actually got promoted, as I understand it, into Steve Gilbert's old position; right? 19 Correct. 20 А 21 And Steve Gilbert got bumped up. Is that a new Q 22 position? 23 А Yes. He's Health Program Manager III. 24 Okay. So at the time of the application, though, 0 25 what we're talking about is, as I understand the hierarchy, is

1 it's kind of a straight line. You've got Jorge at the top, 2 Steve Gilbert and then you're below Steve Gilbert and then a 3 number of people reported to you; right?

A Correct.

4

5 Q So when you're going through the application process 6 and revising the application, you're reporting to -- directly 7 to Steve Gilbert; right?

8 A Correct.

9 Q So to the extent that -- and one of the things that 10 Mr. Parker went through with you and you were talking about is 11 the grading on the building construction sections of the 12 applications. Do you remember that?

13 A Yes.

14 Q And I know Mr. Parker referred to Exhibit 209. I'm 15 going to have Shane pull up Exhibit 209 and specifically page 16 DOT396. And I think you mentioned that you weren't exactly 17 familiar with this document; right?

18 A That looks more in line with this.

19 Q Right.

20 A Yes.

Q Well, and that's just -- I want to clear up any confusion. I'm going to have Shane also pull up Exhibit 9.

23 A Okay.

Q And I'm going to want to compare them just because when I read them it's the exact same language. I just want to

make sure that you understand that and you're comfortable with 1 2 that. 3 А Okay. 4 So, Shane, will you show her Exhibit 9 MR. RULIS: 5 just in total real quick. BY MR. RULIS: 6 7 So the one there, is that the document that you were 0 8 talking about earlier with the blue bar on it? 9 А Yes. So these are the grading tools that you went 10 Ο Okay. 11 through with the Manpower graders? 12 А Correct. 13 Ο Okay. So if you -- Shane, if you'll pull back up 209, and specifically I'm going to have you look at the 14 15 grading criteria as far as an excellent response goes. And 16 what I want to talk about is when Steve Gilbert was asked about this the question to him was -- and this was back on May 17 18 31st, quite some time ago, but the question to him was, "The prime focus of a building construction section was to make 19 20 sure that the building could actually be built in 12 months? 21 That's what you were looking to do?" 22 А That was a part of it, yes. 23 Ο Okay. And Steve said, "Yeah, with the budget." But 24 we confirmed that "you wanted to make sure that the plans were 25 good enough, the budget was good enough to make sure that

1 there was actually a dispensary built in 12 months." That's 2 what the objective was with the building construction. And 3 Mr. Gilbert said "Yes." Are you telling me it's something 4 different or do you agree with Mr. Gilbert?

5 A That is a portion of it. So I don't know how it was 6 worded to him or what information he had, but that is a 7 portion of it.

Q Well, if he was looking right at 209, page DOT396, 9 and I actually just read from the transcript, it's pages 117 10 and 118 from May 31st, so that's what was asked. And he said 11 yes. So are you telling me that Mr. Gilbert is wrong?

A I don't think he had all the information. I don't think he was fully aware of all the information. He was not wrong, it's a portion of it. It's an important portion of it, but it's not the complete section.

16 Q But now if it came down to determining Mr. Gilbert 17 or your opinion of it, he's your supervisor; right?

18 A He's my supervisor, yes.

19 Q And he at that time was at manager level --

- 20 A Yes.
- 21 Q -- you were not?

22 A Correct.

23 Q Now, one of the other questions that was -- or 24 topics that was asked to you, it was about compliance history 25 and I think you said you didn't deal with that, that would

1 have been identified portion, not the non-identified portion; 2 right?

3 A If it was provided, yes.

4 Q So my question was just who would know if it was 5 provided to the graders?

6 A I'm not sure. Maybe Damon Hernandez or Steve7 Gilbert or Jorge Pupo.

8 Q Okay. So if Mr. Gilbert said he didn't believe any 9 of that compliance history was provided to the Manpower 10 graders, you don't have any reason to disagree with him?

A Correct.

Q And I think you said it but I just want to make sure, the grading criteria that we were just looking at in Exhibit 9 or Exhibit 209, that's the same grading criteria that was just copied over from 2014; right?

16 A For the most part. There may have been some17 revisions based on the revisions to the regulations.

18 Q So if Mr. Gilbert said, yeah, we just copied it 19 over, do you disagree with him?

20 A Like I said, it may have been revised to be in line21 with the 453D versus 453A.

Q Do you know of any revisions that were done to these specific grading criteria?

A No. Not off the top of my head, no.

25

11

Q Now, one of the other things that came up, I think

1 it was during your direct examination, was that you started 2 with the DPBH in 2015; right?

A Correct.

3

12

Q So you weren't around at the time that they were doing the evaluation of the medical marijuana applications in 2014, were you?

7 A Correct.

8 Q You started afterwards?

9 A Yes.

10 THE COURT: So would this be a good place to break, 11 because it's 4:45?

MR. RULIS: Sure, Your Honor.

THE COURT: All right. I have -- I'm down to on the 9:30 calendar four pretrial or three pretrial conferences, so if you guys could be here at 9:45, I can probably get those people in and out of here faster than ten o'clock.

MR. KOCH: Can we leave some books and binders hereif we put them under the table?

THE COURT: You may leave as many books and binders as you want. I am down to four Rule 16's at 8:30, two nine o'clock hearings that are both very short from what they look like, and three pretrials at 9:30. So hopefully the pretrials will be early so I can get done with them and we get started and get her out of here tomorrow.

25

MR. GENTILE: Your Honor, before we adjourn --

THE COURT: Yes, sir.

1

2 MR. GENTILE: I have to appear before Judge Crockett 3 tomorrow at 1:00 p.m.

4 (Off-record colloquy re unrelated case)
5 THE COURT: Well, we will manage. If you have to
6 leave and Mr. Cristalli and Mr. Miller can't handle it with
7 Ms. Cronkhite, then we'll wait until you get back.

8 MR. GENTILE: Well, I don't know if she'll still be 9 on. That's my concern because she was my witness. I don't have any intention of doing cross-examination on her, but. 10 11 THE COURT: Based on what you currently heard? 12 MR. GENTILE: Based on the status of the record. 13 THE COURT: Yeah. MR. GENTILE: But rule number one prevails. 14

15 THE COURT: Yes, it does. Things always change.
16 MR. GENTILE: Yes.

THE COURT: Okay. So anybody who wants to leave your stuff, please feel free. I show that we're having -after we finish this witness, Damon Hernandez.

20MR. SHEVORSKI: Very possibly, Your Honor.21THE COURT: And then Ms. Contine.

22 MR. SHEVORSKI: Well, Ms. Contine is the person you 23 were just talking to. Oh. No.

24 THE COURT: That's Ms. Cronkhite.

25 MR. SHEVORSKI: Cronkhite. That's right. That's

1 subpoenaed by Joseph.

THE COURT: And then after that maybe Mr. Groesbeck? MR. SHEVORSKI: Well, there's also a subpoena out for other witnesses. THE COURT: How many more? MR. SHEVORSKI: Ms. Durrit (phonetic) and there is Mr. Scolari. (Colloquy among counsel) THE COURT: Jill, you can go off. I'm just trying to figure out how many more witnesses. (Court recessed at 4:47 p.m. until the following day, Thursday, July 11, 2019, at 9:45 a.m.)

	<u>11</u>	IDEX		
NAME	DIRECT	CROSS	REDIRECT	RECROSS
PLAINTIFFS' WITNESSES				
Charles R. Davidson Karalin Cronkhite	6/39 49	19/26/32/37 71/164	_	42/46
	*	* *		
	EXH	IBITS		
DESCRIPTION				ADMITTED
<u>PLAINTIFFS' EXHIBIT NO</u> 135	<u>.</u>			32
	*	* *		
DEFENDANTS' EXHIBIT NO	<u>.</u>			
2021 2022				12 18
	*	* *		
	1	L74		

CERTIFICATION

I CERTIFY THAT THE FOREGOING IS A CORRECT TRANSCRIPT FROM THE AUDIO-VISUAL RECORDING OF THE PROCEEDINGS IN THE ABOVE-ENTITLED MATTER.

AFFIRMATION

I AFFIRM THAT THIS TRANSCRIPT DOES NOT CONTAIN THE SOCIAL SECURITY OR TAX IDENTIFICATION NUMBER OF ANY PERSON OR ENTITY.

FLORENCE HOYT Las Vegas, Nevada 89146

Unexce M. Hough

FLORENCE M. HOYT, TRANSCRIBER

7/11/19

DATE

Electronically Filed 7/16/2019 2:17 PM Steven D. Grierson CLERK OF THE COURT Ŧn TRAN DISTRICT COURT CLARK COUNTY, NEVADA * * * * * SERENITY WELLNESS CENTER LLC,) et al., Plaintiffs, CASE NO. A-19-786962-B DEPT NO. XI vs. STATE OF NEVADA DEPARTMENT OF) TRANSCRIPT OF TAXATION, PROCEEDINGS Defendant. BEFORE THE HONORABLE ELIZABETH GONZALEZ, DISTRICT COURT JUDGE THURSDAY, JULY, 11, 2019 EVIDENTIARY HEARING - DAY 13 VOLUME I OF II RECORDED BY: JILL HAWKINS, COURT RECORDER TRANSCRIBED BY: JD REPORTING, INC.

APPEARANCES:

FOR THE PLAINTIFFS:

FOR THE DEFENDANT:

DOMINIC P. GENTILE, ESQ. MICHAEL V. CRISTALLI, ESQ. ROSS J. MILLER, ESQ. WILLIAM S. KEMP, ESQ. NATHANAEL R. RULIS, ESQ. MAXIMILIEN D. FETAZ, ESQ. MAHOGANY TURFLEY, ESQ. KETAN D. BHIRUD, ESQ. STEVEN G. SHEVORSKI, ESQ. THERESA M. HAAR, ESQ. BRIGID M. HIGGINS, ESQ. DAVID R. KOCH, ESQ. ALINA SHELL, ESQ. JARED KAHN, ESQ. MOOREA L. KATZ, ESQ. JOSEPH A. GUTIERREZ, ESQ.

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121

LAS VEGAS, CLARK COUNTY, NEVADA, JULY 11, 2019, 9:44 A.M. 1 2 3 Anything outside -- anything THE COURT: 4 housekeepingwise? Since I have no jury, there's nothing 5 outside the presence. MR. RULIS: Your Honor, I think we're just trying to 6 7 talk scheduling today because we may have to, depending on how 8 long we're going to go with redirect, we may need to take a 9 break between --10 MR. SHEVORSKI: Just in terms of Director Contine's 11 schedule. 12 THE COURT: Okay. So Ms. Cronkhite is here, and I 13 told her yesterday as I left the courtroom that today would not 14 be as bad. So let's work to make sure that I'm not a liar. 15 For those of you who just walked in, I told 16 Mr. Gentile as he walked in that my lunch arrangements have 17 canceled. So we can, if everyone's agreeable, work in to the 18 lunch hour. I asked my staff already so that we will have less of a loss of time while he goes over to visit with Judge 19 20 Crockett. Is everybody okay that, taking a late lunch? 21 I see a bunch of nods of the head. Nobody says no. 22 Great. 23 It's only -- I think -- when is MR. SHEVORSKI: 24 Director Contine coming? 25 MR. BHIRUD: We -- she was available at noon, but we JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 told her to come at 12:45 since we knew about the lunch --1 2 MR. RULIS: And I think that's the issue is we'll 3 have to have a gap between when we finish up with Ms. Cronkhite 4 and, depending on how long it takes, and Ms. Contine. 5 (Pause in the proceedings.) 6 THE COURT: Mr. Rulis, how much is your continued 7 examination of Ms. Cronkhite? MR. RULIS: Five, ten minutes. 8 THE COURT: Who else has examination? 9 10 Mr. Gentile told me that he had none yesterday, but 11 said remember Rule 1, which we all mean -- knows mean things 12 happen. So that means we may be done with Ms. Cronkhite this 13 morning. 14 And then if Mr. Hernandez is testifying, we have him, 15 but I heard yesterday we were withdrawing him, and I crossed 16 him off my list. 17 We may need Ms. Contine this morning. 18 MR. GENTILE: Your Honor, she's available at noon 19 apparently. 20 THE COURT: I heard that. Did you like how I said we 21 may need her this morning? Because I was just trying to do 22 math and I'm running out of people, but, you know, I can go 23 stay in my office and do things. 24 (Pause in the proceedings.) 25 THE COURT: Okay. So are we ready to resume? JD Reporting, Inc.

5

AA 009907

Ms. Cronkhite, if you'd come on back up, we're going 1 2 to reswear you since it's a new day. It sounds like from our 3 math you will be up here for the morning. 4 Remember, if you need a break you're to let us know, 5 okay, otherwise, the lawyers will know they don't really get a 6 break unless it's an emergency. 7 KARALIN CRONKHITE [having been called as a witness and being first duly sworn, 8 9 testified as follows:] 10 THE CLERK: Thank you. Please be seated. 11 Please state and spell your name for the record. 12 THE WITNESS: Karalin Cronkhite. K-a-r-a-l-i-n, 13 C-r-o-n-k-h-i-t-e. 14 THE COURT: Mr. Rulis, you may continue your 15 cross-examination. 16 MR. RULIS: Thank you, Your Honor. 17 CONTINUED CROSS-EXAMINATION 18 BY MR. RULIS: 19 Good morning, Ms. Cronkhite. Q 20 Good morning. А 21 Now, yesterday you were talking about during your Q 2.2 testimony using portions of the 2014 applications to go over with the Manpower graders part of the training. Do you 23 24 remember that? 25 А Yes. JD Reporting, Inc.

Q And those, the specific portions that you were going
 through with the Manpower graders, those were for the building
 plans sections?
 A Yes.

5 Q And those would have been for the medical marijuana 6 applications from 2014, just so we're clear?

A Yes.

8 Q Now, you are aware that the applicants in 2014 were 9 required to have actual physical locations as a part of their 10 application; right?

A Yes.

7

11

14

12 Q And as a matter of fact, if they didn't have physical 13 locations, their applications were rejected in 2014; right?

A That sounds right.

15 Q Okay. Now, did you convey that information to the 16 Manpower graders?

17 A I don't believe that came up because it wasn't listed 18 in that section.

19 Q Okay. So you didn't discuss with them the fact that 20 physical locations were required and that -- in the 21 applications that they were reviewing?

A They were informed and trained that physical locations were not required for the 2018 application period, but I don't recall if that came up during my portion of the training at all, but it was part of their general training.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 But nothing about whether physical locations were 1 Q 2 required in 2014? 3 Right. I don't believe so. А 4 MR. RULIS: All right. That's all I have, Your 5 Honor. 6 THE COURT: Anyone else have further examination of 7 Ms. Cronkhite. 8 (No audible response) 9 THE COURT: Redirect. REDIRECT EXAMINATION 10 11 BY MR. SHEVORSKI: 12 Good morning again, Ms. Cronkhite. Q 13 Good morning. А 14 My friend Mr. Parker asked you quite a bit about, and Q the Court indeed asked you quite a bit about which took 15 16 precedent: The stat -- and the initiative, the statute and the 17 code. Do you recall that? And whether or not the department 18 was aware that the initiative controlled? Do you recall that? 19 А Yes. 20 Okay. Can you, hopefully I can help you with this, 0 21 go to Exhibit 235. There should be a binder. 2.2 MR. SHEVORSKI: May I help, Your Honor? 23 THE COURT: You may. 24 MR. SHEVORSKI: Or attempt. 25 THE CLERK: Mr. Shevorski, it's on the cart next to

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 her on the witness stand, and it's probably going to be in the 1 2 second or third level of that cart. 3 MR. SHEVORSKI: On the cart. 4 (Pause in the proceedings.) 5 BY MR. SHEVORSKI: 6 Ms. Cronkhite, you've been handed what's been marked Q 7 as Exhibit 235. It's already in evidence. Would you please -and I believe you're at page 14. 8 9 А Yes. 10 And you under -- if you wouldn't mind just flipping Q 11 back to the first page real quick. If you could hold that, 12 just hold it. Keep your hand on 14 though. 13 А Okay. 14 And obviously in part of your job you're aware of who Q the Nevada Tax Commission is? 15 16 А Yes. 17 Okay. Does this appear to be minutes of a public Q 18 hearing? 19 А Yes. 20 And the date is January 16th, 2018? Q 21 А Yes. 22 Q Look at the bottom of page 14. It starts, Director 23 Contine stated. 24 А Uh-huh. Yes. 25 Do you see where that's indicated? 0 JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 Yes, I do. Α 2 If you look at the second to let's call it maybe the Q 3 third to last sentence, it says, There are limitations. 4 Α Yes. 5 Ο Do you see where that's indicated? 6 Α Yes, I do. 7 Q It says, There are limitations that we have by 8 statute. The initiative cannot change for three years? Yes. 9 А 10 Did I read that correctly? 0 11 А Yes, you did. 12 So based on that, was the department aware that it Q 13 could not change the initiative in January of 2018? 14 Α Yes, we were. 15 My friend Mr. Parker asked you about NRS 453D.210, 0 16 specifically Subpart 5. Do you remember that? 17 А Yes. 18 It says, The department shall approve a license 0 19 application if, and then it has a colon. I'm not going to ask 20 you to pull up the book again. 21 Yes, I remember. А 22 Q Okay. And Subpart D talks about a physical address, 23 and it's a physical address that is owned by the applicant or 24 has written permission of the property owner; is that correct? 25 Α Yes. JD Reporting, Inc.

AA 009912

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 In 2016, was retail marijuana legal in Douglas 1 Q 2 County? 3 I believe they had a moratorium at that time. А 4 Q In 2017 is that true? 5 А Yes. 6 In 2018? 0 7 A I believe so, yes. In 2019, as we sit here today? 8 0 9 А I believe that they never lifted the moratorium. 10 Okay. Do you know if someone could lawfully give Q 11 permission to operate a marijuana establishment in Douglas 12 County? 13 А No, not with their moratorium. 14 Q Okay. Do you believe it's the intent of this statute 15 for someone to put a false address into their application if 16 they were applying for Douglas County? 17 No, it's not. Α Because they couldn't get written permission, could 18 0 19 they? 20 Α Correct. 21 In the city of Henderson, was retail marijuana Q 22 approved in 2016? 23 They had a moratorium at that time. А No. 24 0 And then in 2017, I believe in September of 2017, 25 they approved I think five retail licenses. Does that sound JD Reporting, Inc.

AA 009913

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 about right? 2 Yes, that sounds right. Α 3 Okay. And the requirement was that they be 0 4 co-located with a medical marijuana establishment? 5 А Correct. 6 I'm going to propose a hypothetical to you. If --Q 7 And the applications are submitted in September 2018; 8 correct? 9 А Yes. 10 And they were scored in October of 2018? Q 11 А Yes. 12 If the city council met in Henderson in October Q 13 of 2018 and changed its requirement for address and said it's 14 no longer required to be co-located, should we just throw out 15 the application process and not have scoring because the city 16 of Henderson has changed its zoning laws? 17 I would say no. Α 18 And you've testified that you're familiar with 0 19 NRS 453D. We talked about some of its provision. In Subpart 20 5 of 210 that we just talked about, it uses the word "approve" --21 2.2 THE COURT: Just in case. 23 THE WITNESS: Thank you. 24 BY MR. SHEVORSKI: 25 -- the department shall approve. Do you know if 0 JD Reporting, Inc.

there's any definition of what approve means?

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Not to my knowledge.

In Subpart 453D.200, Subpart 1A, it says, Procedures 0 for issuance renewal suspension, revocation of a license. Do you know if there's any definition in the statute that defines 6 what procedures the department shall use?

I believe it says that it gives us authority to make 7 А that determination. 8

9 0 The Judge asked you about one provision in particular 10 in Subpart 6 of 453D.200. It says, The department shall 11 conduct a background check of each prospective owner, officer 12 and board member.

13 With respect to the word "owner," I want you to 14 presume that the applicant is owned by a publicly traded 15 In order to do that background check, wouldn't corporation. 16 you have to know how often the company gets its list of 17 shareholders from the transfer agent?

А I suppose.

19 Because otherwise the company wouldn't know who owns Q 20 its shares, the public company, would it?

А Correct.

2.2 Q Now, it says "prospective owners." Does that mean 23 you don't background check current owners?

24 Α We do background check current owners, but it does 25 read that way.

	A-19-786962-B Serenity v. NV Taxation 07-11-19 Day 13	
1	Q Okay. So you'd have to interpret that, wouldn't you?	
2	A Yes.	
3	Q All the time when my friend Mr oh, I forgot his	
4	name	
5	MR. GENTILE: He's got too many friends.	
6	BY MR. SHEVORSKI:	
7	Q Mr. Parker when Mr. Parker was	
8	UNIDENTIFIED SPEAKER: Not much of a friend.	
9	THE COURT: Will you make sure Teddy finds that out.	
10	Just send him an email.	
11	MR. SHEVORSKI: I'll call him, Your Honor.	
12	BY MR. SHEVORSKI:	
13	Q Mr. Parker is talking to you about consistency. He	
14	never used the word interpretation. Wasn't it up to the	
15	department to interpret the statute?	
16	A Correct.	
17	Q Do you know if anything in the statute will require	
18	the department to reject an application that contained a	
19	misspelling and therefore was incomplete or it misdescribed a	
20	board member?	
21	A No, not to my knowledge.	
22	Q If they had misstated the address, if they put in a	
23	proposed address, and they misstated it and misspelled it, is	
24	there anything in the statute that says, and I'm talking about	
25	453D here, that requires the department to reject that	
	ID Poporting Inc	
	JD Reporting, Inc. 14	

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 application? 2 No, not to my knowledge. Α 3 My friend Mr. Parker talked about my beloved 0 4 community of Summerlin and Sun City, and he didn't mention 5 Sienna. He mentioned some other age-restricted communities. 6 Are they all residential neighborhoods? 7 А I believe so, yes. 8 He mentioned The Ridges. Is that a residential 0 9 neighborhood? 10 I think so. I'm not completely familiar with The А 11 Ridges. 12 What about The Willows? Is that a residential 0 13 neighborhood? 14 А Again, I believe so, but I'm not completely sure. 15 0 Does Summerlin allow retail marijuana? 16 They don't have a moratorium to my knowledge, А 17 although I'm not aware of any dispensaries or facilities 18 whatsoever involving marijuana in the Summerlin area. And I am a resident of Summerlin. So I would think I 19 20 would know. 21 I was going to make a statement about the head of Q 22 architecture for Howard Hughes Corporation, but I'll keep it to 23 myself. 24 THE COURT: Thank you. 25 / / / JD Reporting, Inc.

AA 009917

1 BY MR. SHEVORSKI:

2 With respect to some of the rural counties, Douglas Q 3 County, is there a metropolitan neighborhood that might be 4 distinct from the rest of a rural county, in, for example, 5 Humboldt county? 6 No. I believe they're pretty consistent. They're А 7 out --8 So you don't need to know which street the retail 0 9 dispensary is on in Humboldt County to know the community 10 impact, do you? 11 А Correct. 12 THE COURT: Do you mean in Winnemucca? 13 MR. SHEVORSKI: You know what, yes, where Mr. --14 Where Mr. Jenae [phonetic] is from, another one of my 15 friends. 16 THE WITNESS: Correct. 17 MR. SHEVORSKI: No further questions, Your Honor. 18 THE COURT: Any further questions for Ms. Cronkhite? 19 Yes, Mr. Koch? 20 MR. KOCH: Yes. 21 REDIRECT EXAMINATION 22 BY MR. KOCH: 23 Good morning, Ms. Cronkhite. My name is David Koch. 0 24 I represent Nevada Organic Remedies in this matter. I just 25 want to follow up on a few of the things I think you were asked JD Reporting, Inc.

1 about by Mr. Parker.

Q

You were asked about the deficiencies. So you have, well, you're aware of what the deficiency is in the context of a marijuana establishment?

A Correct.

6

5

What is a deficiency?

A A deficiency is any -- any violation of the
regulations, and it could be anything from, you know, a hole in
the wall to a light out to even, you know, something more
extreme, like, selling products that weren't tested for
contaminants or something like that.

12

13

Q So there's a range of deficiencies; is that right?A Absolutely.

14 Q And how is a deficiency -- what's the process for the 15 department to issue a deficiency? How does that take place?

A The inspectors and auditors go out into the facility. They conduct their inspection and audit. After they're complete, they go back to the office and type up their report. We call that a statement of deficiencies, also termed SOD.

That gets sent to the facility, and the facility has 10 business days to respond with all their corrective action plans for every single deficiency, and then the -- they send that back to the inspector and auditor. They review that information and determine if it's acceptable or if it needs more attention.

And so there's a process for the statement of 1 Q 2 deficiency to be issued and then the establishment to 3 propose -- is it a plan to fix that deficiency? 4 Α Correct. It's either what they have already done or 5 what they're going to do going forward. 6 All right. And what happens if an establishment just Q 7 doesn't even respond to the statement of deficiency? 8 We would send them several reminders, follow up А 9 regularly, and if they never responded to that, eventually it 10 would lead to a suspension, and they'd be closed for operation. 11 0 All right. Has that ever occurred with any existing 12 medical establishment? Have they ever been suspended for 13 failure to respond to a statement of deficiency? 14 А One to my knowledge. 15 Okay. Do you know which one? Can you --0 16 I don't know if it's public or private. Is it public 17 information? 18 It was a dispensary. I can't remember the name. А Ι 19 think they go by ShowGrow. 20 0 ShowGrow? 21 I know their facility ID. I just don't know the А 22 name. 23 Okay. So you don't know which entity that is, 0 24 ShowGrow? 25 А Correct. JD Reporting, Inc.

	A-19-786962-B Serenity v. NV Taxation 07-11-19 Day 13
1	Q Is it GB
2	A That sounds; right.
3	Q All right. And that's Mr. Viellion. Do you know
4	have you heard that name?
5	A No, that doesn't sound familiar.
6	Q Have any other dispensaries ever had their license
7	suspended or put on hold for any period of time?
8	A Yes, several.
9	Q Several. How many others would you estimate?
10	A At least 10 suspensions I would guess.
11	Q Okay. And have those establishments had their
12	licenses been put back into good standing after that period?
13	A Yes. They took necessary corrections and were
14	approved to resume operations.
15	Q Okay. Do you know which dispensaries were actually
16	suspended?
17	A Not off the top of my head I don't.
18	Q When an inspection takes place, how common is it for
19	at least one deficiency to be issued by the department?
20	A It's extremely common, almost always. I would say no
21	deficiency letters are very rare.
22	Q How often do inspections take place?
23	A The inspectors go out in the field approximately
24	three days a week and conduct three inspections per day, so
25	approximately nine a week, unless there's something else going
	JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 on that needs their attention in the office. 1 2 And is that nine a week of the same establishment, or 0 3 how many times is an establishment inspected? 4 Α Actually, that would be nine a week per inspector. 5 We have eight inspectors statewide. All different facilities, 6 each facility inspected at least once a year. We shoot for 7 twice a year, sometimes more based on complaints and 8 investigations. 9 0 All right. So each establishment would be inspected 10 at least once a year? 11 А Correct. 12 Probably more? Q 13 Correct. А 14 But not like every week or every month or anything Q 15 like that? 16 А Correct. 17 All right. I'm going to show you Exhibit 96. Q 18 (Pause in the proceedings.) 19 BY MR. KOCH: 20 Exhibit 96 is an email we looked at earlier. I think 0 21 you talked about this for a few minutes with Mr. Parker. So 22 this email, it's kind of interesting. It doesn't look like an 23 electronic print out. It looks like it might be some sort of a 24 photo or screenshot or something like that. Did you produce 25 this to the plaintiffs in this case?

1 No, I did not. А 2 The blacked out section there, the "To" and the "CC," Ο 3 do you know why that's blacked out? 4 Α I am not sure. I'm assuming the person that did send 5 it didn't want their name to be on it. I do have the original 6 email though. So I do know who it was sent to. The original 7 email --8 This copy also cut off the very bottom where I have 9 my confidentiality statement saying that it cannot be 10 distributed without my permission. 11 0 All right. So you didn't give authority for this to 12 be distributed to the plaintiffs in this case? 13 No, I did not. А 14 Do you know how they got it? 0 15 It would have had to have come from somebody who I А 16 emailed it to initially, or it would have been forwarded from 17 someone they sent it to. 18 All right. And do you know as you sit here today who 0 actually sent this or forwarded this email? 19 20 I have an idea, but I don't know for certain. А 21 All right. Does that raise any concern with you that Q 22 a document like this with your confidentiality provision there 23 removed was provided to entities in this case? 24 А Yes, it is concerning. 25 All right. Well, let's take a look at what they said 0 JD Reporting, Inc.

1	because this has been offered as an exhibit in this case as				
2	apparently an important thing for the plaintiffs here. And you				
3	talked about it for a few minutes yesterday. This was relating				
4	to Investigations Letter on the subject or sorry, the				
5	attachment's investigations letter, and you said that it				
6	related to Henderson Organic Remedies. I'm looking at the				
7	attachments Routine Nevada Organic and Investigations SOD				
8	letter to Integral Associates. Were there three letters that				
9	were at issue there? Do you know?				
10	A I believe there were three letters, yes.				
11	MR. KOCH: Okay. Let's put that back up. Keep that				
12	up.				
13	EXHIBIT TECHNICIAN: 96?				
14	MR. KOCH: 96, yeah.				
15	BY MR. KOCH:				
16	Q And Mr. Parker asked you a little bit about this				
17	letter, but can you just tell us why you sent this email				
18	A Yeah.				
19	Q what was the purpose of this email?				
20	A Absolutely. We had just started a incident report				
21	form that's available on our website which gave facilities the				
22	opportunity to basically tell us if something went wrong before				
23	we come out and find it ourselves. I gave them the opportunity				
24	to report any deficiency that might have occurred to us and let				
25	us know that they already took care of it; it's not a problem;				
	JD Reporting, Inc.				
I	22				

1 here's what happened.

It's also required for situations like power outages where their security systems go down for an extended period of time or something to that effect. So we had just initiated this plan and this form.

We had situations where three different facilities had self-reported. I don't know if they were all for sales to a minor or if it was a variety of things. The auditors or inspectors that were assigned to those investigations started writing up statements of deficiencies.

After myself and Jorge Pupo discussed it, it -- we -and I believe other people may have been in the discussion as well, but we were talking about how writing them up and issuing civil penalties for self-reporting would discourage self-reporting, and that really wasn't the intention of this.

16 If we continued taking corrective -- or taking action 17 against facilities that went out of their way to tell us that 18 something went wrong, how they fixed it and how it won't happen 19 again, if we took action against them, then there would be no 20 incentive for them to self-report ever again, and we just would never have that information. So we decided it's more important 21 22 that we have the information, we know it occurred, rather than 23 penalizing them.

24 So we said just send an acknowledgment letter and 25 thank them for notifying us. All the information is still in

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 their file, and it's something that we still keep track of, but 1 2 it just wasn't any longer listed as an open investigation on 3 the complaint and investigation log. 4 Okay. And were these three self-reports by Henderson 0 5 Organic Remedies, Nevada Organic Remedies and Integral 6 Associates, were these the first of the self-reports that you 7 received? 8 А I believe so. 9 Q So these three entities were jumping right in and 10 reporting any issues that they perceived? 11 А Absolutely, yes. 12 And do you believe that that was, the self-reporting, Q 13 do you believe that's a necessary part of the compliance 14 process? 15 I do. А 16 And is compliance -- do you view compliance as --Q 17 well, let me ask you what do you view the purpose of compliance 18 to be, the compliance process as a whole? The process, the purpose of being compliant is to 19 Α 20 protect the public health and safety, make sure that product 21 isn't ending up in the wrong hands, making people sick, 22 basically protection of the public is the main point of 23 compliance. 24 0 All right. And would you view an entity that 25 self-reported a potential issue to be more compliant than an

entity that did not self-report but tried to conceal that 1 2 violation?

> А Absolutely.

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The issue you state in the email here, you talk about 0 the letter, and it goes on in the middle to say, We received 6 your incident report. This was -- I'm sorry. This was the 7 letter. It should state something to the effect of, We received your incident report. The corrective actions taken 8 9 were deemed appropriate or not, parentheses.

10 And so would it be possible that the corrective 11 action suggested by the self-reporting party would not be 12 deemed appropriate?

13 It's possible, and so what we would do at that point А 14 is work with the facility to come up with an appropriate 15 corrective action that would be acceptable to the department.

16 All right. It goes on to say, No further action is Ο 17 necessary at this time, parenthetical, or please take the 18 following actions to remedy the issue.

19 Again, there appears to be -- the department still 20 considered the corrective action to determine if they were 21 appropriate or not; is that correct?

А Correct.

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23 And then it states, These investigations should be 0 24 removed from the log. There's been insinuation by certain 25 parties in this case that the removal of the investigations

1 from the log was somehow unduly influenced by either the 2 entities that are listed here or somebody else. Do you believe 3 that the removal of investigations from the log was in any way 4 improper based upon what you've testified to?

A No, I don't believe it was improper because that is just an internal document only. There's actually probably only four people that really look at it in the office.

I'm the person that maintains the log.

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9 My administrative assistant is the one who enters the 10 information into it and marks investigations as open or closed 11 or adds them and removes them.

Q And so if an entity self-reported an incident, proposed a corrective action, that corrective action were approved and corrective action were taken, would you consider that entity to be compliant with that, with respect to that incident?

17 A Yes, I would. And I -- I mean, things happen at 18 facilities that are out of their control sometimes, and so we 19 take that into consideration.

20 Q And that was something Mr. Parker made -- asked you 21 questions about the fact that Nevada Organic Remedies may have 22 had 30 deficiencies during the course of its operation, and you 23 said that was about normal. Is that what you said?

A Correct, especially considering the amount of time that Nevada Organic Remedies has been operational. They

JD Reporting, Inc.

were -- they've been open for several years now, and so I'm including the medical days. So with that amount of time being operational, the number of facilities that they have, yes, I would say that's -- that's probably on the lower end.

5 Q Are there any establishments that have been open 6 since the time of medical that have never received a deficiency 7 from the department?

A I would be surprised if there was, but it's possible 9 that maybe a facility that doesn't actually operate but 10 maintains their license could potentially do that, but it 11 would -- it would surprise me if there was one.

12 Q All right. What about a facility that actually 13 operates? Would you be surprised if a facility that actually 14 operates did not have a deficiency?

15 A I would be surprised. I'd probably have to go there16 for myself and verify.

17 Q And maybe the investigators weren't doing their job18 very well?

A Yeah. I'd probably have a question or two for them.
Q All right. Have you ever -- do you know the entity
Nevada Wellness Center, Mr. Parker's client?

22 A Yes, I do.

23 Q Has that entity ever received deficiency?

A I believe they have, yes.

25 Q Do you know how many?

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 No, I don't off the top of my head. 1 А 2 MR. KOCH: Let me -- I'm going to -- I could read 3 them to you, but I'm just going to provide you a list if I can, 4 Your Honor --5 THE COURT: Sure. 6 MR. KOCH: -- to the plaintiffs in this case. 7 THE COURT: Could you please show counsel for 8 Mr. Hawkins. Can we drop off a copy there. 9 Thank you. MR. KOCH: Does the Court want one? 10 11 THE COURT: No. 12 MR. KOCH: All right. 13 THE COURT: If it's not admitted, I don't want it. 14 MR. KOCH: Just a list of names. 15 BY MR. KOCH: 16 Ms. Cronkhite, this I believe is a list of the Ο 17 entities that are plaintiff's in the actions that have been 18 coordinated for purposes of this hearing. I think it's 19 complete, but correct me if I'm wrong, anyone, on this. 20 As you look at this list of names, are there any of 21 these entities that have been operational that have never 22 received a deficiency? 23 Not to my knowledge. А 24 0 And if any of these entities that are plaintiffs in 25 this case are operational, you would expect that they have at JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 least one or more deficiencies? 1 2 MR. GENTILE: Objection. That's speculation. 3 THE COURT: Overruled. 4 You can answer. 5 THE WITNESS: I would expect that, yes. 6 BY MR. KOCH: 7 Q All right. And so the fact that an entity or an establishment had a deficiency at some point in time was not a 8 9 disqualifying factor when the applications for retail licenses 10 came -- were submitted in September 2018; is that right? 11 А Correct. 12 But you're aware that an establishment needed to have Q 13 an existing medical certificate to apply in 2018? 14 А Correct. 15 And if that medical certificate were not in good 0 16 standing or suspended, would that applicant be able to apply 17 and receive a recreational license? 18 If they were currently suspended during the time of Α 19 application, no, I don't believe they were allowed to apply, 20 but I could be mistaken. 21 All right. As you look at that list of names there, Q 2.2 do you know if any of those entities have had a suspended 23 license --24 А Yes. 25 -- at any point in time? 0 JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 Which ones? 1 2 Fidelis is the first one I see. I know that they've А 3 had multiple facilities suspended. 4 I believe Libra Wellness has had a suspension. I 5 can't say for sure, but I do think that they have. 6 MR. GENTILE: Object and move to strike. 7 THE COURT: Overruled. 8 THE WITNESS: And I believe Rombough may have had a 9 suspension, but I believe that was for a taxation issue. 10 MR. GENTILE: Same objection. Move to strike. 11 THE COURT: Overruled. 12 THE WITNESS: I think THC Nevada also. I know they 13 had some major issues. I believe it led to a suspension, but 14 again I could be mistaken. 15 MR. GENTILE: Object and move to strike. 16 THE COURT: Overruled. 17 BY MR. KOCH: 18 All right. That is as far as your review as you sit Ο 19 here today? 20 А Yes. 21 Okay. All right. Let me move on to a different Q 2.2 topic. You were asked a lot of questions about one of the 23 statutes we've spent a lot of time with, and that's NRS 453D.200. 24 25 MR. KOCH: And, Bryan, if you could put that up. JD Reporting, Inc.

1 BY MR. KOCH:

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Q And this statute describes, is titled Duties of the
Department Relating Regulation and Licensing of Marijuana
Establishments. When Mr. Parker was asking you questions, you
drew a distinction between regulation and licensing. What is
that distinction in your mind?

A Between regulation and licensing or application and licensing?

9 Q Well, you said -- I think you said -- look back at my 10 notes -- that there was licensure and regulation, and they may 11 be two different things. If you could at least explain what 12 you were thinking along those lines.

A I think, yeah, well, licensure is the process of becoming -- so I'll just go over the process real quick if that's easier.

Initially they apply for a conditional license. That doesn't give them the license. It doesn't give them approval to operate. It's just saying that your application is acceptable, and you can start the process to become operational.

21 Q And let me stop you there. So in this case, we've 22 had a lot of discussion about the fact that the licenses that 23 were issued in December 2018 were conditional. You're aware of 24 that?

A Yes.

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Q And what is the condition or what are the conditions that -- why is it called a conditional license based on what you've explained?

4 А It's called a conditional license at that point 5 because they have not yet met all the conditions to become 6 operational. So they have -- we have a checklist they have to 7 follow, and they have to get their business licenses, both 8 state and local. They have to get their special land use 9 permit that says that the location has been surveyed and meets 10 all of the legal requirements. They have to get their 11 certificate of occupancy for the building. They have to have 12 fire and building inspections. Their scales have to be 13 certified for example.

There's a lot of different things that go into it. We have to verify that all of the owners, officers and board members had their background check and agent cards completed and any other information that we require.

18 Once we get all that information, we go through it, 19 verify that it's all there and complete. I would sign off for 20 the southern facilities. Steve Gilbert would sign off for the 21 northern facilities, and then we would notify the administrative assistant to print and finalize their 2.2 23 certificate, and then they would be allowed to start operating, 24 and at that point we would begin regulating them in compliance 25 with the administrative code.

1	Q Okay. So let me ask I guess a couple questions on			
2	that. One, let's say my client, Nevada Organic Remedies, they			
3	had a conditional license, and they submit a location that is			
4	directly let's say it's inside of a church. Got a big			
5	church building. They say we're going to take one of the			
6	kiosks there, and that's where our establishment will be. Will			
7	that be approved?			
8	A No.			
9	Q And if they insist that that's the only location they			
10	want to have, what happens to their conditional license after			
11	the time period ends?			
12	A It would expire.			
13	Q So they're not able to actually sell marijuana; is			
14	that right?			
15	A Correct.			
16	Q What if my client he has a conditional license, has			
17	not got an approved location but they just start selling			
18	marijuana from somewhere? Again, just put a kiosk on the			
19	street and they start selling marijuana. Are they permitted to			
20	do that?			
21	A No. That would be illegal.			
22	Q What would happen do you know what the penalty or			
23	the provision would be if somebody did that?			
24	A That would be a revocation of their license if they			
25	had one with the conditional we would revoke well, I don't			
	JD Reporting, Inc.			
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know if you revoke a conditional, but we would remove the 1 2 conditional. They would not be allowed to get their final 3 license, and we would notify law enforcement for that area as 4 well, as well as the local jurisdiction for business licensing. 5 0 Okay. 6 I believe the fine is -- or the, not fine, sorry, the А 7 civil penalty is \$30,000 for doing so. 8 Let's look at the bottom of this section 453D.200, 0 9 Number 7, Subsection 7. 10 MR. KOCH: It should be the next page, Bryan. BY MR. KOCH: 11 12 Q The very last Subsection here which says, 13 The department shall inspect marijuana 14 establishments as necessary to enforce this 15 chapter or the regulations adopted pursuant 16 to this section. 17 A client such as mine, Nevada Organic Remedies, that 18 has a conditional license, before they are approved and 19 finalized, can you inspect their establishment? 20 Yes. It's actually one of the requirements. А Thev 21 can ask for a preliminary walk-through in which we would give 22 them advice on how to proceed and if they're going in the right 23 direction. If they choose not to do so, they don't have to. 24 It's not required. 25 And then prior to becoming operational, prior to JD Reporting, Inc.

finalizing that file, the inspector and auditor assigned to
that facility would conduct a -- we call it a preopening
inspection. It's always required. You cannot become
operational without it, and at that point they would conduct a
full inspection as they would on any unannounced inspection
except there's no product on site at that time.

Q Did you conduct any inspections, did the department conduct any inspections of any applicants when their applications were submitted in September of 2018 of their establishment?

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A During the time that they submitted an application?Q Right.

13 A I -- I don't believe so. If we did, it wasn't 14 associated with the application. It was just a routine 15 unannounced inspection.

16 Q There wasn't a requirement to have an inspection 17 conducted in connection with the application itself; right?

A No, it was not.

19 Q And would there be an inspection -- if the 20 application were denied, didn't score high enough, would there 21 be any reason to conduct an inspection?

A No.

Q And so the inspection referenced in paragraph 7,
Subsection 7 could only take place after at least a conditional
license was issued; is that right?

1	A Right. Correct.		
2	Q Let's go back a little bit in that statute. We're		
3	going to go up to Item 3, Subsection 3 of 453D.200. And		
4	Item 3 says,		
5	The Department may by motion or on		
6	complaint, after investigation, notice of the		
7	specific violation, and an opportunity for		
8	hearing, pursuant to the provisions of 233B		
9	of NRS, suspend, revoke, or fine a licensee		
10	for the violation of this chapter or for a		
11	violation of a regulation adopted by the		
12	Department pursuant to this section.		
13	The way that that's written it talks about a		
14	licensee; is that right?		
15	A Correct.		
16	Q And can an entity have a can you conduct an		
17	investigation of an entity that does not have a license? Can		
18	the department do that?		
19	A Only if they have a conditional license and they ask		
20	for an inspection stating that they are ready to become		
21	operational and we do a preopening inspection.		
22	Q Okay. And so this investigation, notice of a		
23	specific violation, do you anticipate that that process would		
24	happen before or after at least a conditional license were		
25	awarded?		

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 It would have to be after. 1 А 2 What about before or after the establishment becomes 0 3 operational in some fashion? 4 А It would likely be after the -- during the preopening 5 inspection is basically a pass or fail. 6 Okay. So Item 3 and Item 7 are both after the Q 7 conditional license has been awarded. That's what the 8 department [indiscernible] 4. 9 The Department may immediately suspend 10 the license of any marijuana establishment if 11 the marijuana establishment knowingly sells, 12 delivers, or otherwise transfers marijuana in 13 violation of this chapter. 14 It goes on, et cetera, from there. Again, to suspend 15 a license, I assume that an entity has to have a license? 16 Yes, they would have to have received their final А 17 license by that time. 18 Okay. So Item 4 under 453D.200 also would be a power 0 19 the department would have after licenses were issued and 20 finalized? 21 А Correct. 22 And what about 5? Q 23 To ensure the individual privacy is 24 protected, the department shall not require a 25 consumer to provide a retail marijuana store JD Reporting, Inc.

with identifying information other than 1 2 government-issued identification to determine 3 the consumer age --4 Et cetera. Would you expect that provision relating 5 to the provision of information -- identifying information take 6 place before or after a license was finalized? That would have to be after the final license was 7 Α issued and they were operational. 8 9 Ο I think we've established that all of these 10 subsections here -- 3, 4, 5 and 7 -- would all take place after 11 a license, either a conditional or more likely final were taken 12 place. 13 What about Number 6? 14 The department shall conduct a 15 background check of each prospective owner, 16 officer and board member of the marijuana 17 establishment license applicant. 18 Do you know if that background check had to take 19 place before or after a license was awarded? 20 For a conditional license, I'm not sure if that was А 21 part of the ID section of the application. I can't say, but I 2.2 know that it is required prior to issuing a final license. 23 All right. And do you believe that that's a 0 24 reasonable requirement to have a background check? Is that 25 right?

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 Yes, I do. А 2 And an owner, officer, board member can't have a Ο 3 felony, can they? 4 А They cannot have specific felonies. They're 5 restricted felonies. 6 Right. Excludable --Q 7 А Yes. Excluded felonies? 8 0 Yes. Uh-huh. 9 А 10 And that would come up in the background check Q 11 presumably? 12 А Yes. 13 Does the department have a process for conducting Q 14 background checks that you're aware of? 15 Yes. Fingerprints go to DPS, Department of Public Α 16 Safety, for processing, and we get the report back from them. 17 And do you know what the authority for the department Q 18 to take fingerprints, where that comes from? 19 А I believe it's NRS, but I can't say for sure. 20 Do you know if it came from the initiative? Q 21 I don't recall. А 22 All right. Let's jump back up to the top of that Q section, 453D.200, and we're just going to look at Item 1, and 23 24 this is one again we spent a lot of time on. This talks about, 25 The Department shall adopt all JD Reporting, Inc.

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1	regulations necessary or convenient to carry	
2	out the provisions of this chapter.	
3	Regulations must not prohibit the operation	
4	of marijuana establishments, either expressly	
5	or through regulations that make their	
6	operation unreasonably impracticable.	
7	So first of all, I understand based on your testimony	
8	from Mr. Parker that you took part you're part of the group	
9	that did endeavor to adopt regulations to carry out the	
10	provisions of the chapter; is that right?	
11	A Yes.	
12	Q And that group was aware of the initiative; is that	
13	right?	
14	A Yes.	
15	Q It was aware of NRS 453D, which encoded the	
16	initiative; is that right?	
17	A Yes.	
18	Q And when the group was meeting, was there discussion	
19	about regulations and whether they were compliant with 453D?	
20	A Yes.	
21	Q Let's suppose somebody in that group, Jorge comes in	
22	and says, hey, I've got a great idea for regulation, proposes a	
23	regulation and he says, I don't know if this complies with the	
24	statute or not, but let's just throw it in there. Would the	
25	group just say, okay, fine, let's just throw it in?	
	JD Reporting, Inc.	
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No. We would express our concerns.

2 Q Would there be discussion about whether that section 3 or the proposed regulation complied with the law?

A Yes.

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Q And so if somebody just arbitrarily came in and said, hey, let's have every -- every marijuana establishment, let's make their names all start with the letter N. Would that be something that the department would have put into place just because somebody came in and asked for that?

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No, we would not.

11 Q Okay. Do you think that would be kind of a silly 12 regulation?

A Yes.

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Q All right. The other items that are listed here, let's look at what it says here because I think Mr. Parker asked you about a few of these things, and his question I think was more about the fact that all these had to be a part of the application, that these all need to be considered then.

19 So first of all, the regulation shall include, A, 20 procedures for the issuance, renewal, suspension and revocation 21 of a license to operate a marijuana establishment.

22 Which of those words listed there would come into 23 play before an application or concurrent with an application?

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The only one would be "issuance"?

Q The renewal, suspension, and revocation will be

1 afterward; is that right?

A Yes.

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Q The qualifications for licensure that are directly and demonstrably related, the operation of a marijuana establishment, was that discussed by the department as part of the regulation process?

A I believe so.

8 Q Okay. Were there any -- do you remember any 9 qualifications that were proposed that -- brought up by 10 somebody and somebody said, no, I don't think that relates to 11 the operation of a marijuana establishment?

A Not that I recall.

Q Okay. And to determine this qualification, do you remember what the department considered in order to decide upon potential qualifications?

16 A I know we relied heavily upon the medical 17 requirements. So that was used as a template.

Q Let's actually look at that. We'll come back to this in a minute, and if we can, the medical regulations, if we could go to -- or it's actually the statute, NRS 453A.328, the criterium.

22 MR. KOCH: Bryan, do you have that? You can take the 23 other one off for now and just blow this one up. 24 BY MR. KOCH:

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Q All right. So this was a medical marijuana

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regularity -- or sorry, statute; is that right? 1 2 Α Yes. 3 And if we look at the bottom of the statute, there's 0 4 a date. It says added by NRS-- to the NRS by 213, and in the 5 section there and then amended in 2017. So when the department 6 was considering regulations for adoption in January of 2018, 7 did the department had this statute that had been passed by the 8 legislature in 2013 and then amended in 2017? 9 Α Yes. And if it had not yet been codified, then we 10 would still have the senate bills and assembly bills that 11 would've gone into that. 12 All right. So we look at the items there if we can Q 13 go up to the top. It states that, 14 In determining whether to issue a 15 medical marijuana establishment registration 16 certificate pursuant to NRS 453A.322, the 17 department shall in addition to the other 18 factors set forth in that section consider 19 the following criteria of merit. 20 Did the department, did you or anyone else in your 21 group look at what was listed here as criteria of merit? 22 Α Yes. It appears that it's very similar. 23 Including Item 1, the financial resources, both 0 24 liquid and illiquid? 25 Α Correct.

JD Reporting, Inc.

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The previous experience of the persons?

A Correct.

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Q And here it talks about operating other businesses or nonprofit organizations. Did anyone say, hey, I know the legislature says criteria under merit, but I don't think so, so let's get rid of it?

A No, we did not.

Q All right. So some of the direction was taken9 apparently from the legislature; is that right?

A Yes.

11 Q Educational achievements in Number 3, that was a 12 criterium that the department believed would be part of the 13 process?

A Yes.

15 Q I think Number 4 is about compassionate use of 16 marijuana to treat medical conditions. That wouldn't be 17 necessarily directly related to recreational, would it?

A Correct.

Q Okay. And then 5 is also about medical use. Let's go down a little bit more. We have likely impact of the proposed medical marijuana establishment on the community and which it is proposed if you locate it.

If you -- that word "community," and you were asked a lot about it, and some people have some view of how why that community is, some people have -- do you know if there's a

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1	definition of community in the statute?			
2	A	There's a definition of community facility		
3	Q	Right.		
4	A	but I don't think that the word community itself		
5	is defined.			
6	Q	What's a community facility? Do you understand how		
7	that's defined?			
8	A	Yeah. That would be like a place where the community		
9	gathers of all age groups, so like a church, a playground, and			
10	things of that nature.			
11	Q	Right. And that's in NRS 453D; correct?		
12	A	Yes, I believe so.		
13	Q	If it's .030, it's the definition section?		
14	A	You're better than I am at that.		
15	Q	All right. Well, we probably looked at it more than		
16	we need t			
17		Community though itself is not defined; right?		
18	A	Not to my knowledge, no.		
19	Q	There's no radius for a community or anything like		
20	that?			
21	A	No.		
22	Q	It doesn't say the community is the township in which		
23	the estab	the establishment will be located?		
24	A	No, not that I'm aware of.		
25	Q	It doesn't have anything about the city blocks or		
		JD Reporting, Inc.		
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A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 anything like that, does it? 2 А No. 3 So the department have to exercise some Okav. 0 4 discretion in deciding what the community would be or the 5 community impact would be? 6 Α Correct. 7 Q All right. Item 7, and maybe we'll come back to this 8 but it says, 9 The adequacy of the size of the proposed 10 medical marijuana establishment to serve the 11 needs of the persons who are authorized to 12 engage in the medical use of marijuana. 13 What is a medical marijuana establishment? 14 Α A medical marijuana establishment is any cultivator, 15 producer, dispensary or laboratory that's affiliated with the 16 growing, processing, dispense, selling or testing of medical 17 marijuana. 18 Okay. Is an establishment -- there's a lot of talk 0 19 about the adequacy of the size of the building. Do you know if 20 there's any regulation either here or in medical or in 21 recreational that specifically says the adequacy or the size of 22 the building is important? 23 А I don't know off the top of my head. 24 0 All right. Well, we'll come back to that then. 25 And then we have a few other items that are listed JD Reporting, Inc.

1 here. 2 Integrated plan, in Number 8, for the care, quality 3 and safekeeping from seed to sale. That was something that was 4 considered in recreational; is that right? 5 А Yes. 6 The amount of taxes paid to the State of Nevada. Q 7 That was something that was considered as well? 8 А Yes. And the 10, diversity on the basis of race, ethnicity 9 0 10 or gender of the applicant. 11 А Yes. 12 That was something that was incorporated in the Q 13 recreational license; is that right? 14 А Yes, it was. 15 And did the department come up with the diversity 0 16 component on its own, just decided, hey, this would be 17 something we want to include? 18 We got the guidelines from the Equal Employment А No. Opportunity guidelines. We used those. 19 20 Okay. But what about the decision just to simply 0 21 consider diversity at all? Was that something that somebody 22 just said, hey, this would be a good idea, or where did that come from? 23 24 А No, it came from -- I believe it was from one of the 25 bills that passed through legislation, but it was very clear JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 during all the hearings that and the drafting of 453D that it 1 2 was very important to legislation and the public that diversity 3 be included. 4 0 All right. Could it have been this actual section 5 where this was added as a criterium of merit? 6 А Yes. 7 Q In 2017? А 8 Yes. Was that addition made after the initial medical 9 0 10 license requirements were drafted in earlier 2014? 11 А Yes. 12 And was there discussion about getting rid of Q 13 diversity because it may not be related to the operation of 14 medical -- or to a marijuana establishment? 15 No, that was not discussed. А 16 All right. And then it says, Item 11, lastly, Any Q 17 other criteria of merit that the department determines to be 18 relevant. 19 So any criteria that was discussed or considered, was 20 there discussion among the group about that criteria? 21 А Yes. 22 Q Was there ever disagreement about potential criteria? 23 Possibly. I don't recall specifics. It was quite a А 24 while ago. 25 Okay. Then let's go back if we could to NRS 453D.200 0 JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 where we were looking a minute ago. And so those 1 2 qualifications for licensure in Subsection 1B that are directly 3 and demonstrably related to the operation of medical -- or with 4 marijuana establishment, we looked at that. 5 Item C requires the security of marijuana 6 establishments. Was that something that was considered as part 7 of the application process? 8 Yes. We had sections about building security and А 9 product security and inventory control. 10 What about D: Requirements to prevent the sale or Q 11 diversion of marijuana and marijuana products to persons under 12 21 years of age? 13 Yes. That was under the verification section of the А application. 14 15 And these regulations were in place prior to the Ο 16 applications being submitted; is that right? 17 Yes. А 18 And so an applicant would be aware of these 0 19 requirements and be expected to submit a plan that would 20 address these requirements? 21 А Yes. 22 What about Item E: Requirements for the packaging of Q marijuana and marijuana products, including requirements for 23 24 child-resistant packaging? Was that part of it? 25 Yes, that was in there. А

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A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 Okay. And child-resistant packaging, is that 1 Q 2 something that's regulated by the department? 3 Yes, it is. А 4 Q Even after a license is issued; is that right? 5 А Yes. 6 And so regulations that relate to child-resistant Q packaging don't just apply to applications; they apply 7 8 throughout the operation of that business. Is that right? 9 А Correct. 10 Okay. What about Item F: Requirements for testing Q and labeling of marijuana and products, including numerical 11 12 indication of potency? Is that something that the department 13 regulates? 14 А Yes, we do. The labels have to state the potency. 15 0 And that's --16 А From the lab report. 17 After a licensee is operational, they need to put Q 18 those labels on? 19 А Correct. And if they don't, they could be penalized for that? 20 Q 21 А Correct. 22 Recordkeeping, Item G, that something -- is that --Q 23 was that part of the application, the recordkeeping 24 requirements? 25 There was a section in policies and procedures А Yes. JD Reporting, Inc.

1 for recordkeeping? 2 Okay. And the restrictions on signage, marketing, 0 3 display and advertising, is that something that is regulated by 4 the department? 5 А Yes. 6 Was signage scored in the application? Do you know? Q 7 Α There was a part in the building adequacy about 8 having a professional appearance. 9 0 All right. And so signage would have been a part of 10 that? 11 А Yes. 12 Procedure for the collection of taxes in Item I, fees Q 13 and penalties imposed by this chapter, was that something that 14 needed to be addressed in the application? 15 Taxes paid was part of the application, and I believe Α 16 that they looked at if they owed taxes. 17 Okay. And then future taxes, did the applicant need Q 18 to provide a plan to pay future taxes? 19 А They did have to provide a budget, and certain taxes 20 were supposed to be listed in there, yes. 21 Okay. What about in J, Procedures and requirements Q 22 to enable the transfer of a license for a marijuana 23 establishment to another qualified person and to enable a 24 licensee to move the location of its establishment to another 25 suitable location? Did you expect or did you see I guess in

any application a proposal to transfer the license being
 applied for?

A I didn't review the 2018 applications. I wasn't part of the scoring team; however, in previous applications, I've scored that's never been something that we saw or looked for.

Q And the relocation from one spot to another, another
suitable location, without be something you would expect to be
before or after a license were granted?

9 A After a license is granted, at least a conditional, 10 we wouldn't -- we wouldn't process change of location for a 11 facility that doesn't have a conditional or final license.

12 Q So if somebody got their application rejected or 13 didn't score high enough, you wouldn't worry about transfer of 14 licenses; right?

15 A Yeah. There would be nothing to move. Yeah.16 O Or transfers of location either?

A Correct.

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18 Q All right. But if someone's operational and they 19 wanted to move, they'd have to get that approved by the 20 department; right?

21 A Yes, they do.

Q And the department has regulations about that?A Yes, we do.

24 Q And those regulations are adapted in accordance with 25 this section; is that right?

JD Reporting, Inc.

1 Α Yeah. 2 Okay. Just lastly then, let's go down to L: Q 3 Procedures to establish the fair market value of wholesale of 4 marijuana. Is that something that was part of the application? 5 А No. That's actually something determined by the 6 department that all operational facilities are held to. 7 Q All right. So this would be something that operational facilities would have to look to based on 8 9 regulations after they're operational? 10 Yes. Correct. А So if we looked at, and then N talks about the civil 11 0 12 penalties for failure to comply. Civil penalties -- are civil 13 penalties imposed on nonlicensees? 14 No, it is not. Α 15 So it appears to me A through M on 453D.200, 0 Okav. 16 Subsection 1, that there are a number of items there. Some of 17 them were part of the application process. Some of them were 18 regulations that would only apply after a licensee was actually 19 operational; is that right? 20 А Yes. 21 And I think as we established also they would also Q 22 apply to the subsequent Sections 2 -- well, actually 2 we 23 didn't talk about, 3, 4, 5, 6 and 7? 24 А Yes. 25 Right? Okay. Ο JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 MR. KOCH: While we've got 200 up, if we could scroll 1 2 up to the first paragraph, Subsection 1. 3 BY MR. KOCH: 4 0 There's language there that says, The regulations in 5 the second to last line, shall not -- sorry. I'll just read 6 it: The regulations must not prohibit the 7 operation of marijuana establishments, either 8 9 expressly or through regulations that make 10 their operation unreasonably impracticable. 11 Was there ever any discussion about regulations that 12 may be unreasonably impractical? 13 Yes, there were several, and we got statements from Α 14 industry as well as public with their concerns. 15 Do you recall what any of those potential regulations 0 16 may have been? 17 There was one specifically that stands out to me. We А 18 had included that laboratories needed to test for Clostridium 19 botulinum. Then we discovered that that is a federally 20 regulated bacteria, and they can't legally obtain it because 21 they're federally illegal with marijuana. So there was a 22 contradiction there. So they were unable to do so legally. 23 Okay. Any others that you recall? 0 24 А Not to -- not that I can remember. 25 What about these inspections? You talked about 0

earlier that those were going to take place on a regular basis.
What if there is a proposal that an establishment be inspected on a daily basis? Would there be a discussion about whether that's practical or not?

5 A Yes. We would absolutely discuss that. That would 6 be impractical both for the facility and for our staffing.

Q Okay. And so a decision was made that a reasonable periodic inspection would take place based upon what the department could do and not to interfere with the businesses; is that right?

A Correct.

12 Q And you believe that the regulations that were 13 considered and eventually adopted by the department were 14 overall reasonable?

A I do.

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16 Q And those regulations were considered or sent to 17 the -- is it the Legislative Counsel Bureau? Is that --

A Yes. That's correct.

Q -- who you talked to, the LCB?

A Uh-huh.

21 Q Okay. And did the LCB have any comments on the 22 regulations that you're aware of?

A They made several minor revisions. I'm not aware of any major revisions that were made where they completely changed anything.

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1	Q All right. And as you consider the regulations that	
2	are in place today, do you believe that those regulations are	
3	necessary for the department to carry out it's role regulating	
4	and overseeing the marijuana industry?	
5	A Yes, I do.	
6	Q Do you believe that those regulations are suitable to	
7	the circumstances of the industry as it is today?	
8	A Yes, I do.	
9	Q The ownership requirements, there were some questions	
10	yesterday about regulations relating to a threshold of	
11	ownership in order to qualify as an owner of the regulated	
12	[indiscernible]. Are you aware of those regulations?	
13	A I'm familiar with them, yes.	
14	Q You're aware that there's a 5 percent threshold in	
15	the Nevada administrative code for owners?	
16	A Yes.	
17	Q Was that something that was discussed among the group	
18	as part of the process of adopting regulations?	
19	A That discussion was more with upper management. I	
20	know I was given the direction, but I don't believe I was	
21	involved in the decision-making process.	
22	Q Okay. Are you aware of any similar regulation in the	
23	medical marijuana side?	
24	A Yes. I believe it's the same.	
25	MR. KOCH: Okay. If we could pull up NAC 453A.302.	
	JD Reporting, Inc.	
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A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 THE COURT: -302?1 2 MR. KOCH: -302, yes. 3 BY MR. KOCH: 4 NAC 453A.302 is titled Applicability of Requirements Ο 5 of Chapter to Certain Owners of Establishments, and it appears 6 based upon the phrasing on the bottom that it was added March 28th, 2014, and effective April 1st, 2014. Do you know 7 8 when the initiative itself went to the voters, the initiative for recreational went to the voters? 9 10 I know it -- I believe 2016 is when it went to the А 11 voters. 12 0 Okay. This section here about the 5 percent 13 ownership -- and I guess I didn't present it to you, but 14 Item 1 says, 15 Except as otherwise required in 16 Subsection 2, the requirements of this 17 chapter concerning owners of medical 18 marijuana establishments only apply to a 19 person with an aggregate ownership interest 20 of 5 percent or more in a medical marijuana 21 establishment. 22 Are you aware of that limitation as it relates to 23 medical? 24 А Yes. 25 Okay. Do you believe that that's a reasonable 0 JD Reporting, Inc.

1 regulation with respect to ownership?

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A Yes, I do.

3 Q Is there any reason that you think it's a necessary 4 regulation?

A There are publicly traded companies where there are hundreds to thousands of people who have 0.01 percent interest or somewhere around there that would be impossible to contact everybody for background checks.

Also, I know that there was some discussion, when I
was given direction, I was informed of some discussion
regarding owners with less than 5 percent interest tended to be
hands-off and not physically in the facilities.

13 Q They wouldn't have control over the operation of the 14 facility; is that right?

A Correct.

Q And Item 2 here says,

17 If in the judgment of the department the 18 public interest will be served by requiring 19 any owner with an ownership interest of less 20 than 5 percent in a medical marijuana 21 establishment to comply with any provisions 22 of this chapter concerning owners of medical 23 marijuana establishments, department will 24 notify that owner, and he or she must comply 25 with those provisions.

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1		Were you aware of that ability for the department to		
2	essentially reach out and require less than 5 percent owners to			
3	comply?			
4	A	Yes, I am.		
5	Q	Do you know if that's the department has ever sent		
6	out a notice like that? Would you be privy to that?			
7	A	If an owner of less than 5 percent is physically		
8	working in the facility, yes, we would require them to do that.			
9	Q	So if an owner is physically working in the facility,		
10	they would need an agent card; right?			
11	A	Correct.		
12	Q	They would need to apply for that agent card?		
13	A	Yes.		
14	Q	Is that right?		
15		And even if they owned .1 percent, they couldn't work		
16	in the facility, couldn't be there unless they had an agent			
17	card; right?			
18	A	Correct.		
19	Q	Each of the applicants in 2018 were licensed under		
20	the medical program; correct?			
21	A	Yes.		
22	Q	And so this regulation, as you understood it, applied		
23	to each of those applicants starting in 2014; is that right?			
24	A	Yes.		
25	Q	And did was there any discussion among the group		
	JD Reporting, Inc.			
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1 in discussing regulations for recreational to say, hey, we 2 should have different ownership requirements; we ought to just 3 do 10 percent or 20 percent as a threshold? Is anything like 4 that?

5 A No. We made our best effort to keep it the same and 6 consistent with medical on all possible levels to make it 7 easier for the operators.

Q And, in fact, if we put the language side by side, and we won't do that, but I'll just represent to you if we look at 453D.255, I believe, relating to 5 percent ownership under NAC 453D.255, it has essentially the same language except for medical is not there. Are you aware of that?

A Yes.

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Q Okay. And that essentially that regulation of the threshold was consistent with the previous medical and taken over to recreational; is that right?

A Yes.

18 Q Did anyone ever tell you that we should regulate 19 recreational much differently than medical?

20 A No. In fact, I heard repeatedly the opposite.
21 Q You read the task force, the Governor's task force
22 report?

A Yes.

24 Q And did you read anything in there to the extent that 25 the task force proposed or recommended that recreational be

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A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 regulated much the same way as medical? 2 That was consistent throughout. Α Yes. 3 And did anyone, was there any outcry from industry or 0 4 anybody else that we should regulate recreational differently? 5 А No, not that I'm aware of. Okay. You were asked about buildings quite a bit. 6 Q 7 А Yes. Do you remember that discussion of building plans and 8 0 9 things like that? 10 Was there a magic number -- let say in financial. I 11 know in financial, that section of the application, there are 12 some thresholds there. If somebody had more than 3.5 million 13 in assets, they would get a certain number of points. If they 14 had a different range, they would get another number of points. 15 When it came to the size of the establishment, was 16 there a square footage that said, hey, if your facility is 17 bigger than 5,000 square feet you get a certain number of 18 points or any sort of cut off there? 19 А No. 20 So the square footage itself, was that specifically 0 21 relevant? Did you just look at the number? 22 А No. 23 When we talk about the size of the establishment, 0 24 what did that -- what is adequacy of size of the establishment? 25 What were the scorers looking at?

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A They were looking at the ability for flow of the people, the consumers visiting the facility, the staff working in the facility and the flow of product through the facility and the adequate space to store product in the facility.

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MR. KOCH: Okay. And let's pull up NAC 453D.268. EXHIBIT TECHNICIAN: Say that again.

MR. KOCH: NAC 453D.268.

BY MR. KOCH:

9 Q And while he's doing that, so if somebody had an 10 application that says, hey, we're going to have a 100,000 11 square-foot building and somebody else said, oh, we're just 12 going to have a 5,000 square-foot building, that hundred 13 thousand square-foot building does not automatically get more 14 points, does it?

15 A No, they would not. We would look at the way that 16 they laid out the facility and make sure that there was 17 adequate space for a typical operation.

Q Okay. So NAC 453D.268 talks about the submission of an application by a person who holds medical marijuana establishment registration certificate for marijuana establishment of same type or different type. Okay. So this regulation, are you familiar with this regulation?

A Yes.

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MR. KOCH: Okay. Let's look at Item 6 if we can. Keep going. I think that's -- I don't know why we do

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A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 our statutes this way. Number. Number. 2 BY MR. KOCH: 3 All right. Item Subsection 6 states, 0 4 As part of the application there should 5 be documentation concerning the size of the 6 proposed marijuana establishment, including, 7 without limitation, building and general 8 floor plans with supporting details. 9 The proposed marijuana establishment, is that the 10 same thing as a building structure? 11 А I suppose it could be. 12 Right. It could be. You could have a stand-alone Q 13 building that's housed as the establishment; right? 14 А Yes. 15 Can you have an establishment within a building that 0 16 also houses other businesses? 17 Yes, as long as they're completely separated within А 18 the building. 19 Right. So, for example, my client Nevada Organic Ο 20 Remedies has an establishment on Eastern Avenue. I quess it's 21 Henderson Organic Remedies. Let's look at that one. I'm more 22 familiar with it. Establishment that's in the one of these 23 shopping centers there. It's in a shopping center. There's 24 other tenants and other stores around it. That's okay? 25 А Yes. JD Reporting, Inc.

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Q Okay. So they don't have to have a stand-alone
 building?

A Correct.

Q All right. And then when it says -- goes on to say the size of the proposed establishment, were you looking for my client to submit the size of the entire building structure within which the establishment would be housed?

8 A Just the portion that their physical establishment9 would be consuming.

Q Okay. And it goes on to say, Including, without limitation, building and general floor plans with supporting details. Do you know if the word building is defined in the statute or the regulation anywhere?

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A No, I don't believe so.

15 Q Yeah, I don't think it is. I think there's actually, 16 well, very few places that it's listed there, but it's 17 certainly not defined as a structure.

18 What would be a building and general floor plan then 19 as you read this provision of the regulations?

20 A So the floor plan would be a portion of the building 21 plan. That's the aerial view. That's the most important part. 22 It shows the layout of all the rooms, the equipment, and you 23 can easily see the flow of the process through that floor plan.

24 Building plans would also potentially include you'd 25 have the elevator floor plans. You'd have the -- the finish

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schedules, which would show the materials of the floors, walls, 1 2 ceilings, if they had base coating for cleanability, things of 3 that nature, plumbing lines, where they're getting their water 4 source from, sewage lines, things like that.

Was there a requirement -- let's say if an applicant 0 6 did not have an existing facility. There's empty lot, and they say that's where we want to put it. Would they be required to submit a plan to actually construct their facility within the 12 months?

> Yes. А

11 0 And would these scorers look at the feasibility of 12 building that facility within 12 months?

13 That was one of the criteria was if it was Α Yes. reasonable within the time frame. 14

15 And so if my client again had proposed to put their 0 16 spot in one section of a building that houses many other 17 companies, do they need to submit an architectural drawing for 18 the entire building? Let's say they're in the mall. If my 19 client was to put his place in the mall, that's going to be the 20 location, do they need to submit architectural drawings of the 21 mall?

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No, they would not.

23 And if I said, well, my -- my location is going to be 0 24 in the mall, that's a really big building. Size is definitely 25 adequate. So would that get me extra points because the mall

JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 is big? 2 No, it would not. А 3 It would just be the adequacy of the actual space 0 4 that I'm going to occupy; is that right? 5 А Correct. 6 Now, if we look at -- let's go to NAC 453D.446. Q 7 THE COURT: -446?MR. KOCH: -446. 8 BY MR. KOCH: 9 10 So NAC 453D.446 says, Requirements for building used Q 11 as marijuana establishment or by dual licensee. 12 All right. So here we had a discussion more about 13 the building, and that seems to imply the talking about the 14 structure; is that right? 15 А Yes. 16 Okay. It says, Item 1, Q 17 A building used as a marijuana 18 establishment or by a dual licensee must 19 have, A, at least one toilet facility which 20 must contain a flushable toilet, mounted 21 toilet tissue and a hand sink with running 22 water which is capable of delivering hot 23 water --24 With the temperatures described there, a bunch of 25 other things related to the rest room, which we probably don't JD Reporting, Inc.

1 need to get into too much detail with.

But let's suppose somebody says, hey, I'm in a big building. I'm in the mall again, and there's a rest room. There's a toilet facility as it's called here down by Dillard's, you know, a few hundred feet down there. That's what I'm going to submit here as part of my plan. Would that be adequate?

A No. It would need to be within their facility.
Q Okay. And it actually references the hand sink there
needs to be part of the -- in the toilet facility, but then
11 let's look at Subsection B, under 1:

Except for a marijuana distributor, the building must have at least one hand-washing sink not located in a toilet facility and located away from any area in which edible marijuana products are cooked or otherwise prepared to prevent splash contamination.

We've talked probably more about hand-washing sinks in this proceeding than I expected to, but here we go. You talked yesterday about the need for a hand-washing sink.

A Yes.

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Q There is a need for that; right?

A Yes.

24 Q And not just in the rest room for going -- after you 25 go to the bathroom, you wash your hands, but for other reasons

JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 too; right? 2 Α Correct. 3 And so if an applicant submitted their plan, they're 0 4 in a big building with lots of other tenants and they say, hey, 5 there's a sink outside by the food court in the mall, it's not 6 in a toilet, it's just out in the open, would that be adequate? 7 Α No, it would not be. It would have to be inside the establishment area 8 0 itself? 9 10 Yes. А 11 Q Okay. And there's a lot of requirements about 12 washing hands, aren't there? 13 Yes, there are. А 14 If we go to 453D.442, 453D.442 talks about Q 15 cleanliness and health of marijuana establishment agents, and 16 it says that each marijuana establishment must ensure that each 17 agent who's employed by or volunteers or provides labor in a 18 marijuana establishment does the following, and Item A is 19 cleans his or her hands or exposed portions of his or her arms 20 in hand-washing sink. 21 So there's a specific regulation about washing hands 2.2 and a hand-washing sink; right? 23 А Yes. 24 0 How you can't just do it in a drinking fountain, can 25 you?

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A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 No, you cannot. 1 Α 2 All right. It has to be a standalone sink? Ο 3 Yes. Α 4 There's been some implication that the sink needs to 0 5 be sitting in the middle of the retail area like a fountain in 6 the middle. Is that expected? 7 А No, it is not. 8 It just needs to be somewhere that's not in the 0 9 toilet facility; is that right? 10 Correct. Ideally it would be conveniently located Α 11 for staff to wash their hands as needed. 12 Okay. And if we go on to look at these requirements Q 13 here, there's actually 11 items where if somebody needs to wash 14 their hands. I won't look at them all, but immediately upon 15 entrance into the establishment, immediately before working 16 with plants, before preparing concentrated marijuana, 17 et cetera, et cetera, coughing, sneezing. You talked about 18 that. So there are 11 different provisions for washing hands 19 and why somebody would need to do that; is that right? 20 А Correct. 21 And so having a hand-washing sink in a reasonable, Q 2.2 accessible place for all agents of the marijuana establishment 23 would be something that the department would be looking for? 24 Α Yes. It would be required for compliance. 25 0 Is there any department think ever propose throwing JD Reporting, Inc.

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1 in a hand washing requirement just as a gotcha for people that 2 may not plan for hand-washing sinks properly?

A No, that's not the reason.

Q All right. There was a reason for that?

A Yes.

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Q And then diversity. Mr. Parker asked you if you were
aware of any establishments that were 100 percent minority
owned that received a license in this recreational period. Did
you say -- did you have any knowledge about that?

A I said I didn't know of -- no, I think he asked how many. I don't know the number. I am aware of one that's all-female owned, but that's the only one that comes to my head at the moment. I don't -- I don't -- I wasn't really involved in that process.

Q Okay. And was there ever any discussion among the group in considering regulations of simply saying, well, let's just give a -- if somebody is 100 percent minority owned, let's just give them a license because they're -- they've got diversity?

20 A No. That would not automatically make them a 21 qualified applicant.

Q And when the applications were scored with respect to let's say the floor plan, the establishment, the plan that's there, did applicant's who had more diversity, were they scored differently for those floor plans?

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That information wouldn't have been available to 1 А No. 2 the scorer because the floor plans were in the nonidentified 3 section whereas diversity was in the identified section. 4 Okay. Even in the identified section were you aware 0 5 of any different rubrics or frameworks for scoring diverse 6 applicants versus perhaps what we'll call nondiverse 7 applicants? 8 The only section where it came into effect was the А 9 diversity section itself. 10 Q Okay. No other sections were impacted by diversity. 11 А 12 And was there ever any discussion to do that, to say Q 13 let's change the financial thresholds for applicants that have a diversity of ownership? 14 15 No, there was not. А 16 It was just one of many requirements? Q 17 А Yes. 18 They still have to comply with the rest of the 0 19 requirements? 20 Α Correct. 21 And now, you know, you've been asked a lot of Q questions. You've been able to sit back and think about this. 2.2 23 As you look back at the process, do you believe that the 24 department conducted the process of adopting regulations and 25 the application and scoring process in a manner that you JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 thought was reasonable under the circumstances? 1 2 Α I believe so, yes. 3 Do you think it's perfect? 0 4 А No. I -- that's hard to say. 5 Q Okay. 6 There's always room for improvement. Α If you are running this application process again in 7 Q a couple years, do you think the department would do it exactly 8 9 the same way as it did in 2018? 10 We would probably make some revisions. А 11 0 Okay. And learn from the process in 2018 and 12 hopefully make it better the next time around? 13 Absolutely. А 14 And do you believe that in your consideration and 0 15 conversations with other department members as part of your 16 process that they use their good-faith judgment and discretion 17 in carrying out their functions in this process? 18 Yes, I do believe that. А 19 Do you believe that the process was impartial in the Q 20 scoring of the applications? 21 Yes, I believe so. Α 22 You said you did not have any conversations with any Q 23 of the evaluators after the applications are submitted, did 24 you? 25 No, I did not. А JD Reporting, Inc.

1 Those evaluators though, you did have a chance to Q 2 communicate with them prior to that time; is that right? 3 Yes, I did. А 4 Q Did you believe them to be competent? 5 А Yes, I do. 6 Did they believe -- appear to you to be reasonably Q 7 intelligent individuals? 8 Α Yes, very much. 9 Ο And some of those items that were talked about, the 10 floor plans and some of those things, some of those could be 11 kind of beyond the scope of a normal layperson. Did you 12 believe those individuals had experience to be able to properly 13 consider those characteristics of the application? 14 Α Yes, I do. 15 All right. Did you see any partiality in the Ο 16 application scoring process where someone was graded 17 differently than someone else simply because of who they were? 18 Not that I'm aware of, but again I wasn't involved in Α 19 the scoring process. 20 All right. Thank you. I have no further questions. Q 21 THE COURT: Anyone else? 2.2 All right. Mr. Gentile --23 MR. GENTILE: Your Honor, can I get --24 THE COURT: -- I assume you now have questions. 25 MR. GENTILE: Yes. I now have questions. They were

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A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 opened up. 2 THE COURT: That's Rule 1. 3 MR. GENTILE: Can I get a five-minute break before we 4 start? 5 THE COURT: Yes, you may have a biological break. 6 I just told my assistant it looked like we would go until 12:45 to break so Mr. Gentile can then walk across the 7 8 street to the Phoenix building to see Department 24, and then 9 we'll resume when he gets back hopefully around --10 MR. GENTILE: Who knows. 11 THE COURT: Oh, my gosh. 12 MR. GENTILE: Well, in reality we are oh for about 20 13 in terms of predicting witnesses, like in this case, and I 14 don't even know what they're going to ask me over there. 15 THE COURT: Okay. 16 UNIDENTIFIED SPEAKER: He's not asking the questions. 17 THE COURT: No, he's answering the questions. So 18 maybe he will use the pretext or the advice we give to people: 19 Yes or no is good, and keep your answers short. 20 UNIDENTIFIED SPEAKER: Maybe. 21 THE COURT: But I don't know. 22 Ma'am, we're going to take a short break so they can 23 all use the rest room. 24 Maybe 10 minutes, guys? 25 (Proceedings recessed at 11:07 a.m., until 11:17 a.m.) JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 THE COURT: Are we ready? 1 2 (No audible response) 3 THE COURT: Okay. You're still under oath. 4 THE WITNESS: Yes. 5 THE COURT: Mr. Gentile --6 MR. GENTILE: Ms. --7 THE COURT: -- your examination. RECROSS-EXAMINATION 8 BY MR. GENTILE: 9 10 Ms. Cronkrighty -- Cronkhite, is your middle name Q 11 spelled N-i-c-h-o? 12 А No. 13 Q It is not. 14 A It is N-i-c-h-o-l-e. 15 Oh, okay. Well, that makes sense. Okay. 0 16 You ever been to San Luis Obispo? 17 Yes. А 18 Okay. I want to call your attention to Exhibit 96, 0 19 which you've testified about. You created this document if I 20 understand your testimony. 21 Oh, that's not on my --А 22 Q Is that on your screen? 23 No. But, yes, I see the document you're referring А 24 to. 25 Well, I want to -- let's get you the hard --Ο JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 THE COURT: Hold on a second. Jill is coming. 1 2 (Pause in the proceedings.) 3 THE COURT: It's okay. Jill is coming, and she knows what to do. 4 5 (Pause in the proceedings.) 6 THE COURT: Better? 7 THE WITNESS: Yes. Thank you. 8 THE COURT: All right. The technology is back 9 working. 10 THE WITNESS: Yes. BY MR. GENTILE: 11 12 Okay. Exhibit 96, it's dated May 2nd of last year. Q 13 Am I right? 14 Yes. Α 15 Okay. And with regard to this document, it appears Ο 16 that you are communicating with somebody about the sale of 17 marijuana to minors --18 А Yes. 19 Q -- having occurred; am I correct? 20 Yes. А 21 And it appears as though it is three separate events Q 22 where marijuana was sold to minors? 23 It appears that way. I don't recall if they were all А 24 related to that. 25 Well, it's the only thing that is mentioned in this, 0 JD Reporting, Inc.

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in the body of this letter. Am I correct?			
A	Correct.		
Q	All right. Now, do you consider yourself to be a law		
enforcement officer?			
A	No, I do not.		
Q	Okay. Have you any experience with the criminal		
justice system?			
A	Work experience, no, I do not.		
Q	You say "work experience"?		
A	No, I don't have any experience with the criminal		
justice			
Q	At all?		
A	I don't believe so.		
Q	Ever?		
A	I don't understand your question.		
Q	Ever? Ever means all the time you've been on the		
planet.			
A	I don't understand it what you mean by do I have any		
experience with them.			
Q	With them		
A	I do work with people involving criminal justice, but		
I personally do not work in criminal justice. No.			
Q	Okay. And you have no experience with the criminal		
justice system outside of work?			
А	Correct.		
	JD Reporting, Inc.		
	in the bo A Q enforceme A Q justice s A Q A justice - Q A Q A Q planet. A Q I persona Q justice s		

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 Okay. With regard to these episodes, how did they 1 Q 2 come to your attention? 3 They were incident reports submitted by the facility Α 4 themselves. Okay. And what did you do in response to the 5 0 6 reports? 7 А We accepted them --I don't want to hear we. We is a -- when I use 8 0 No. 9 the word you, I'm using it in the second person singular. Do 10 you understand? 11 А Yes. 12 All right. What did you do in response to receiving Q 13 these incident reports? 14 Α I did not personally receive the incident reports. 15 They go to a separate email address. The administrative 16 assistant intakes them. I assigned them to people to 17 investigate. I was then directed to hold off on that. I had a 18 discussion with Jorge Pupo, and then I gave the direction to 19 the assigned people investigating to send acknowledgment 20 letters or look through them and see if there was room for 21 improvement. 22 Okay. You said you received a directive not to Q 23 assign these cases for investigation. From whom did you 24 receive that directive? 25 А Jorge Pupo. JD Reporting, Inc.

1 All right. At the time that you -- now, are these Q 2 the only three times that you -- that it has come to your 3 attention that marijuana was sold to a minor by a dispensary in 4 Nevada? 5 А I can't say for certain. It may have occurred since 6 then. 7 Q Okay. Let's think about what you can't -- I want to 8 know if you remember even one other time that it came to your 9 attention that marijuana was being sold by a dispensary to a 10 minor. 11 А I believe it may have occurred another time. 12 What other time? Q I don't know for certain --13 А 14 Q But then you're speculating. Am I right? 15 I would have to check my files. А 16 Okay. As of right now, on the stand, without Q 17 refreshing memory, you can't recall any other events? 18 I can --А 19 Q Such as these? 20 I believe there may have been one. А 21 Yeah, you're quessing. You believe. I'm not asking Q 2.2 you to believe. I'm not asking you to speculate. Here's what 23 the question I'm asking you to answer: Is it correct that as 24 of this moment you cannot remember another one? 25 А No. JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 That's not correct? 1 Q 2 А No. 3 What is correct? 0 4 А I would say it's more likely that we have received 5 them than we haven't. 6 THE COURT: So wait. Let me --7 THE WITNESS: I would have to check my files. THE COURT: Let me, just so I can keep this on the 8 9 right playing field. Mr. Gentile is asking if you have a 10 specific recollection as you sit here. If you don't have a 11 specific recollection, you can tell him, no, and then 12 Mr. Shevorski will be happy to refresh your recollection with 13 any specifics that might help you remember, but Mr. Gentile is 14 just trying to get your memory as you sit here, and he doesn't 15 really mean to be argumentative. That's just the way he is. 16 THE WITNESS: No, I do not remember a specific 17 occurrence at this time. 18 BY MR. GENTILE: 19 Okay. You are aware, are you not, that the sale of Q 20 marijuana to anybody is a federal offense? Am I right? 21 Α Yes. 22 Q Are you aware as to whether someone who knows of a 23 crime being committed has a duty to report it to law 24 enforcement? 25 I'm not sure. I -- that sounds fair. Α JD Reporting, Inc.

It "sounds fair"? 1 0 2 А That sounds right. 3 Sounds right. All right. You received an incident 0 4 report, and you were going to assign it for investigation, but 5 you did not. Am I right? 6 I did assign it for investigation. Α 7 Q I thought you told me that -- I thought you said under oath on the record to everybody in this courtroom that 8 9 you were told not to assign it? 10 I did assign them, and then I was told to have them Α 11 just send acknowledgment letters. 12 I see. So with regard to the assignment of the only Q 13 three sales to minors that you can remember, what was it that 14 you were asking the investigators to do that ultimately you 15 changed? 16 I was asking them to look into how it occurred and А 17 what they're going to do going forward to prevent it from 18 occurring. The only thing that really changed is the facility 19 was not issued a statement of deficiency, and it was not on the 20 open investigation log, otherwise it was still followed 21 through. 22 Q Would it be correct to assume that had this been 23 assigned for investigation, and that investigation being 24 carried out, that you would learn from that investigation who 25 the specific person was that sold marijuana to a minor?

JD Reporting, Inc.

We already had that information from the incident 1 А 2 report. 3 Okay. When you received that information, now, I 0 4 take it was it one person that sold it in three different 5 places, or was it different people that sold it in each of 6 these places? I believe it was different people. 7 А 8 Okay. You understand that oops is not a defense to a 0 criminal violation? 9 10 А Yes. 11 MR. KOCH: Objection. Argumentative. 12 THE COURT: Overruled. 13 BY MR. GENTILE: 14 And when you learned who the people were who sold Ο 15 marijuana to a minor, you reported them to the Las Vegas 16 Metropolitan Police Department? 17 I did not personally report them, no. Α 18 Did you direct that they be reported to the Las Vegas Ο Metropolitan Police Department? 19 20 I don't recall if they had been reported or not. А It -- I don't remember. 21 22 That doesn't answer my question. Did you direct Q 23 someone to report them to law enforcement? 24 А I don't remember. 25 You don't remember if you -- what was the name of the 0 JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 three people that sold marijuana to a minor? 1 2 А I don't remember. 3 MS. SHELL: Objection. Relevance. 4 THE COURT: Overruled. 5 THE WITNESS: I don't remember three specific names 6 from over a year ago. 7 BY MR. GENTILE: 8 Okay. How about one name? Can you remember one? 0 9 А No, I do not. 10 No, not even one? Q 11 А No. 12 Okay. And you can't remember whether you called it Q 13 to the attention of the Henderson Police Department. Am I 14 right? 15 I personally did not. I do not know if I directed А 16 the facilities to do so. 17 Well, let me ask you this. Do you have in place a Q 18 procedure in your Department of Taxation Marijuana Unit for 19 reporting crimes that are committed by dispensaries to law 20 enforcement? 21 I'm not aware. А 22 So you don't know of any procedure. Am I right? Q 23 А Correct. 24 Q Hang on. 25 Do you have any idea --JD Reporting, Inc.

Now, you have a health background. Do you have any 1 2 idea the kind of damage that marijuana can do to a teenager? 3 I believe that information is not fully researched at А this time. 4 5 0 Okay. So is your answer that there's no proof that 6 any damage can occur to a brain under 23 years old by using 7 marijuana? 8 I don't have that information off the top of my head. А 9 I know there's been suggestions that it can impact brain 10 development, but I can't say for certain that it's proven fact 11 at this time, but there -- there are suggested risks, and we do 12 have warnings in place. Yes. 13 And you have those warnings in place because there's Q a health concern. 14 15 There's a concern, yes. А 16 Right. And you don't want to see that occur; right? Q 17 Correct. А 18 And you don't want to see people sell marijuana to 0 19 minors? 20 А Correct. 21 But you did not, to the best of your memory, report Q any of these three sellers to law enforcement in the 22 23 jurisdiction --24 MS. SHELL: Objection. Asked and answered. 25 BY MR. GENTILE: JD Reporting, Inc.

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	A-19-780902-b Selenity V. NV Taxation 07-11-19 Day 15	
1	Q in which	
2	THE COURT: Overruled.	
3	BY MR. GENTILE:	
4	Q in the jurisdiction in which they sold it?	
5	A I don't recall if they were reported to law	
6	enforcement or not. I did not personally report them.	
7	Q All right. And as far as you know, nobody did.	
8	Isn't that fair to say?	
9	A They may have been.	
10	Q Yeah, you're speculating. I said as far as you know,	
11	not as far as you speculate, not what you wish would have	
12	happened, as far as you know, none of these people were	
13	reported to law enforcement for prosecution?	
14	MS. SHELL: Objection. Argumentative.	
15	THE COURT: Overruled.	
16	THE WITNESS: Not that I can remember at this time.	
17	BY MR. GENTILE:	
18	Q Do you know what immunity is? Not in the health	
19	sense but in the legal sense?	
20	THE COURT: Because she does have a degree with	
21	epidemiology. So	
22	THE WITNESS: In the legal sense I'm not as familiar.	
23	BY MR. GENTILE:	
24	Q As far as you know, does the Department of Taxation	
25	Marijuana Unit, and if you picked up medical, I am withdrawing	
	JD Reporting, Inc.	
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it, okay. As far as you know, does the Department of Taxation 1 2 Marijuana Enforcement Unit have the power to grant immunity for 3 a criminal offense? 4 MR. SHEVORSKI: Objection. Legal conclusion. 5 THE COURT: Overruled. 6 If you know. 7 THE WITNESS: I don't know. BY MR. GENTILE: 8 9 Q Now, you do have a relationship with the Attorney 10 General's office. Am I right? 11 Α Yes. 12 Okay. And the Attorney General of the State of Q 13 Nevada is a law enforcement officer. Am I right? 14 I -- I don't know. Α 15 He is the chief law enforcement officer of the State 0 16 of Nevada. Do you understand that? 17 А Yes. 18 Do understand that they prosecute criminal cases? Q 19 А Yes. Q You do? 20 21 If you say so, that sounds right. А 22 THE COURT: You don't have to take it as true because 23 he said it. If you don't know, you can say I don't know. 24 THE WITNESS: I don't know. I don't really deal with 25 the Attorney General's office personally. JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 | | | 2 BY MR. GENTILE: 3 Ever? 0 4 А That's not part of my position. No. 5 So during the course of the framing of the 0 6 regulations that you participated in, you didn't deal with the 7 Attorney General's office? 8 We dealt with Robert Rybicki [phonetic]. А 9 0 I didn't ask you about we. Understand when I say you 10 I mean the first -- the second person singular. Okay? 11 А I worked with Robert Rybicki, the Deputy Attorney 12 That is the only person I worked with. General. 13 Okay. Did you report to the attorney general, your Q 14 department's lawyer, the chief law enforcement officer of the 15 State of Nevada, that you had information that identified the 16 person who sold marijuana to a minor? 17 No. I ---А 18 MR. SHEVORSKI: Objection. Vague. 19 THE COURT: Overruled. 20 THE WITNESS: No. I communicated that with Jorge 21 Pupo. 22 BY MR. GENTILE: 23 And Jorge Pupo said stop investigating, just 0 Okay. 24 send the letter? 25 Yes. And take corrective actions. Make sure Α JD Reporting, Inc.

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corrective actions were taken. Yes.		
Q Corrective action in the sense of compliance,		
administrative compliance; right?		
A Yes.		
Q Did he say anything at all to you about reporting the		
person who sold the marijuana to a minor to law enforcement?		
A Not that I recall.		
Q Did you give any thought whatsoever to the fact,		
forget about that a federal crime had been committed, did you		
give any thought at all to the fact that a State crime under		
Chapter 453, felony, had been committed?		
A Yes, I thought about it.		
Q And you chose then not to report it to law		
enforcement?		
A I don't remember if it had been reported or not.		
Q You know you did not report it?		
A I did not report it.		
Q And to the best of your memory, you can't tell me		
that anybody reported it. Am I right?		
A I can't say. Correct.		
Q Okay. And you have no experience with the criminal		
justice system in your entire life?		
A I would need you to be more specific with the		
question.		
Q What, about your life?		
JD Reporting, Inc.		

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 I mean, I -- I communicate with law enforcement 1 Α 2 sometimes, yes. I don't know what you mean. 3 Have you ever been convicted of shoplifting? Q 4 А Yes. 5 MR. GENTILE: Thank you. 6 Nothing further. 7 THE COURT: Anybody else? 8 MR. GENTILE: Oh, wait, there is something further. BY MR. GENTILE: 9 10 When you applied for your job, did you disclose to Q your employer that you had been convicted of shoplifting? 11 12 My case was dismissed. So -- and it was over 10 А 13 years old. 14 Q So you didn't report it? 15 А It wasn't required. 16 MR. GENTILE: Thank you. 17 THE COURT: Anyone else? 18 Mr. Rulis. MR. GENTILE: Wait a minute. 19 20 UNIDENTIFIED SPEAKER: Seriously. 21 MR. GENTILE: Well, I've got to correct this. 2.2 BY MR. GENTILE: 23 When did you apply for your job? Q Like -- 2015. 24 А 25 Just to refresh your memory, your shoplifting was in Ο JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 2008. It wasn't over 10 years old. 1 2 My case was dismissed. А 3 MR. GENTILE: Thank you. 4 Nothing further. 5 THE COURT: All right. Mr. Rulis. 6 (Pause in the proceedings.) 7 RECROSS-EXAMINATION BY MR. RULIS: 8 9 0 All right. Ms. Cronkhite, I'm going to take you back 10 to some of the questions that Mr. Shevorski was asking you 11 before. 12 А Okay. 13 And he had asked you about in NRS 453D there was no Q 14 definition of the word approved. Do you remember that 15 question? 16 А I believe so. 17 Okay. Now, at the end of the application period Q 18 here, 2018, the department did tell applicants that their 19 applications were approved; right? 20 А At the end of when? I'm sorry. 21 So at the end of the application period in 2018? Q Ι 2.2 believe --23 А Yes. 24 -- I believe the date was December 5th of 2018. Q 25 А That sounds correct. JD Reporting, Inc.

And now the department told certain applicants that 1 Q 2 their applications were approved; right? 3 А Yes. And that's -- I would say approved is actually the 4 0 5 word the department used; right? 6 I believe so, yes. А That's -- I mean, if we want to -- I'll just show it 7 Q to you just so we can confirm it. 8 9 MR. RULIS: Shane, can you pull up Exhibit 131. 10 BY MR. RULIS: 11 0 So this is actually a letter that went from the 12 department to Clear River LLC. You know that Clear River LLC 13 is one of the applicants that had their application approved? 14 Α Okay. Yes. 15 Okay. So if you go down in that first paragraph 0 16 there, it's actually the end of the second line, the beginning 17 of the third line, they actually say, This is to inform you of 18 the intent to conditionally approve, in all caps, your 19 application. So that's the department using the words that are 20 in the actual statute saying they're approving an application; 21 right? 22 А Conditionally approving, yes. 23 Still, you're approving it. I mean, it says, Approve 0 24 your application, does it not? 25 А Yes.

JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 1 So to the extent that approve is defined or not, Q 2 that's the word that the department is using; right? 3 Α Yes. 4 Now, Mr. Shevorski was also asking you questions 0 5 about the City of Henderson and a moratorium that they may have 6 had. Was there a requirement in NRS 453D that the department 7 allocate licenses to the City of Henderson? А I don't --8 9 MR. SHEVORSKI: Objection. Vague. 10 THE WITNESS: -- recall. 11 THE COURT: Overruled. 12 THE WITNESS: I don't recall. It doesn't specify 13 specific jurisdictions, but it does discuss populations. BY MR. RULIS: 14 15 Right. It discusses populations, but it doesn't talk 0 16 about local jurisdictions, does it? It talks about counties? 17 Α I believe so, yes. 18 Right. So to the extent that the city -- or excuse 0 19 me, the department is allocating to particular local 20 jurisdictions, that's not part of NRS 453D; right? 21 Α I quess not, no. 2.2 Q So to the extent that they're talking about -- that 23 Mr. Shevorski was talking about there may have been a 24 moratorium in the City of Henderson, the department wasn't 25 required to allocate to the City of Henderson; right?

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No. 1 Α 2 So he also talked to you about putting in false 0 3 addresses in Douglas County, and he said that, I think -- and 4 I'm going to paraphrase because I can't specifically quote, but 5 that applicants couldn't put in a false address in Douglas 6 County because of the moratorium there. Do you remember that, 7 those questions? 8 А Yes. 9 Q But an applicant could put in a false address for 10 jurisdictions like the City of Las Vegas; right? Because there was no moratorium in the City of Las Vegas, was there? 11 12 I think the point of what he was saying was that they А 13 would have had to use a false address because nothing would 14 have been legally approved. 15 And that's not my question. 0 16 I'm sorry. I don't understand. А 17 There was no moratorium in the City of Las Vegas, was Q 18 there? 19 А No, there was not. 20 So there was no reason why they couldn't use a real Q 21 address; right? 22 А Correct. 23 Same with unincorporated Clark County, there's no 0 moratorium -- there was no moratorium there, was there? 24 25 А Correct. JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 So there was no restriction on finding an actual 1 Q 2 physical location for the proposed dispensary, was there? 3 Α Correct. 4 0 Now, Mr. Koch was asking you questions about 5 NRS 453A, and you understood that NRS 453A is different than 6 NRS 453D; right? Yes, I do. 7 А 8 MR. SHEVORSKI: Objection. Vague. 9 THE COURT: Overruled. 10 BY MR. RULIS: And I believe you even said there were discussions 11 0 12 within the department that those were different statutes; 13 right? Different statutory schemes? 14 А Yes, I believe so. 15 And that just because something was in 453A didn't 0 16 mean that it complied with the requirements for 453D; right? 17 Correct. А 18 So just because something is included in NRS 453A 0 19 doesn't necessarily mean that it complies with the requirements 20 of NRS 453D? 21 Α Correct. 22 Q So, for example, one of the questions that Mr. Koch 23 was asking you about was in the list of items talked about in 24 NRS 453A was diversity. 25 А Yes. JD Reporting, Inc.

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1	Q	Diversity is nowhere in NRS 453D, is it?	
2	A	I don't believe so.	
3	Q	But even though it's not in NRS 453D, the department	
4	decided to	o go ahead and include that because it was part of NRS	
5	453A?		
6	A	Yes, and legislation was very clear that they wanted	
7	it included.		
8	Q	Well, but again we get back to you understand with	
9	the ballot initiative that can't be changed for three years;		
10	right?		
11	A	Correct.	
12	Q	And so if there's legislature that's changing	
13	NRS 453A,	that doesn't apply to NRS 453D; right?	
14	A	Correct.	
15	Q	Now, one of the other things that Mr. Koch was asking	
16	you about	is changes of location, and you talked about changes	
17	of location of licensees.		
18	A	Yes.	
19	Q	Is the department processing changes of location or	
20	conditional licensees?		
21	A	Yes, we can for a conditional license, yes.	
22	Q	Well, you can.	
23	A	Yes.	
24	Q	Are you?	
25	A	Yes, we will. Yes. We do.	
		JD Reporting, Inc.	

That's -- have you had conditional licensees that 1 Q 2 have applied for a change of location already? 3 For this current round, I'm not aware, but in the Α 4 past, yes, we have. 5 Okay. Well, that's -- and that's -- thank you for 0 6 clarifying. I want to be specific, and I'm talking about this 7 particular round because now you understand that there are 8 certain conditional licensees that have addresses on their 9 application that were for a UPS store? 10 I've heard that, yes. А Okay. So do you -- are you aware that any of the 11 0 12 applicants that listed a UPS store, have they applied for a 13 change of location from that UPS store to open up a new 14 location? 15 I'm not aware. I'm not involved with location А 16 changes very much. 17 Now, you also talked about floor plans, and here's Q 18 one question that I have, is to the extent that floor plans 19 were submitted to the department as part of the applications, 20 was it the department's expectation that if an applicant was 21 granted a conditional license that the dispensary they were 22 going to build was compliant with the floor plan that was 23 submitted to the department as part of their application? 24 А Yes. 25 And if they are not building their dispensary in 0

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compliance with the floor plan that was submitted to the 1 2 department, what is the department doing about that? 3 They are to submit a facility modification request to Α 4 the department. We process and review and either approve or 5 make recommendations for modification. So if they're not being held to the floor plans that 6 0 7 were submitted as part of the application, what's the point of 8 grading those floor plans? 9 Α I can't answer that question. 10 Now, you also mentioned part of the -- and I might Q 11 need a little clarification here, but you talked about the 12 building plans and the training that you gave to the Manpower 13 graders as far as building plans go. One of the things you talked about was they were supposed to evaluate the flow of the 14 15 building. Is that --16 Α Yes. 17 Is that accurate? Q 18 А Yes. 19 So where in the grading criteria is the word flow Q 20 mentioned? 21 I would have to look at the grading criteria to see А where it's discussed. 2.2 23 Let's do that. If you take a look at Exhibit 9, and Ο 24 it may be easier for me to get you the physical document so you 25 can flip through it.

JD Reporting, Inc.

A-19-786962-B | Serenity v. NV Taxation | 07-11-19 | Day 13 MR. RULIS: And --1 2 THE COURT: You may. 3 MR. RULIS: Thank you, Your Honor. 4 (Pause in the proceedings.) 5 THE COURT: Are you going to help her clean up the area? 6 MR. RULIS: I'm going to try. 7 8 THE COURT: Thank you. 9 (Pause in the proceedings.) 10 BY MR. RULIS: So did you have a chance to flip through there? 11 Q 12 А Yes. 13 So I was looking at it. I don't see the word flow in 0 14 there anywhere; do you? 15 It doesn't specifically say the word flow; however, Α 16 on page 3 it says, 17 Have a single public entrance and 18 demonstrate strict security measures to deter 19 and prevent theft and unauthorized entrance. 20 That's where I was talking about the flow of 21 product and the flow of people. 2.2 It also says, 23 Is of suitable size, construction and 24 location to facilitate cleaning, maintenance 25 and proper operation. The adequate space for JD Reporting, Inc.

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