

IN THE SUPREME COURT OF THE STATE OF NEVADA

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GREENMART OF NEVADA NLV  
LLC, A NEVADA LIMITED  
LIABILITY COMPANY; NEVADA  
ORGANIC REMEDIES, LLC,

*Appellants,*

vs.

ETW MANAGEMENT GROUP LLC,  
A NEVADA LIMITED LIABILITY  
COMPANY; GLOBAL HARMONY  
LLC, A NEVADA LIMITED  
LIABILITY COMPANY; GREEN  
LEAF FARMS HOLDINGS LLC, A  
NEVADA LIMITED LIABILITY  
COMPANY; HERBAL CHOICE INC.,  
A NEVADA LIMITED LIABILITY  
COMPANY; JUST QUALITY, LLC, A  
NEVADA LIMITED LIABILITY  
COMPANY; LIBRA WELLNESS  
CENTER, LLC, A NEVADA LIMITED  
LIABILITY COMPANY; MOTHER  
HERB, INC., A NEVADA LIMITED  
LIABILITY COMPANY; GBS  
NEVADA PARTNERS, LLC, A  
NEVADA LIMITED LIABILITY  
COMPANY; NEVCANN LLC, A  
NEVADA LIMITED LIABILITY  
COMPANY; RED EARTH LLC, A  
NEVADA LIMITED LIABILITY  
COMPANY; THC NEVADA LLC, A  
NEVADA LIMITED LIABILITY  
COMPANY; ZION GARDENS LLC, A  
NEVADA LIMITED LIABILITY  
COMPANY; and STATE OF  
NEVADA, DEPARTMENT OF  
TAXATION,<sup>1</sup>

*Respondents.*

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ETW MANAGEMENT GROUP LLC, a  
Nevada limited liability company;

SUPREME COURT CASE NO.  
79669

Electronically Filed  
Jun 19 2020 04:29 p.m.  
CASE NO.: A-19-787004-B  
DEPT NO.: XI Elizabeth A. Brown  
Clerk of Supreme Court

**RESPONDENTS' APPENDIX  
VOLUME X**

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<sup>1</sup> Appellants' caption failed to include GREEN THERAPEUTICS LLC, ROMBOUGH REAL ESTATE INC. dba MOTHER HERB, and MMOF VEGAS RETAIL, INC. and incorrectly named MOTHER HERB, INC. and GBS NEVADA PARTNERS.

GLOBAL HARMONY LLC, a Nevada limited liability company; GREEN LEAF FARMS HOLDINGS LLC, a Nevada limited liability company; GREEN THERAPEUTICS LLC, a Nevada limited liability company; HERBAL CHOICE INC., a Nevada corporation; JUST QUALITY, LLC, a Nevada limited liability company; LIBRA WELLNESS CENTER, LLC, a Nevada limited liability company; ROMBOUGH REAL ESTATE INC. dba MOTHER HERB, a Nevada corporation; NEVCANN LLC, a Nevada limited liability company; RED EARTH LLC, a Nevada limited liability company; THC NEVADA LLC, a Nevada limited liability company; ZION GARDENS LLC, a Nevada limited liability company; and MMOF VEGAS RETAIL, INC., a Nevada corporation,

*Respondent/Cross-Appellants,*

v.

STATE OF NEVADA, DEPARTMENT OF TAXATION, a Nevada administrative agency.

*Respondent.*

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**RESPONDENTS' APPENDIX  
VOLUME X**

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LLC, ROMBOUGH REAL ESTATE INC. dba MOTHER HERB, NEVCANN LLC,  
RED EARTH LLC, THC NEVADA LLC, ZION GARDENS LLC, and MMOF  
VEGAS RETAIL, INC. (collectively, "ETW Parties")*

Document Description	Date	Page Nos.
Evidentiary Hearing – Day 20 Transcript	08/16/2019	RA1735 – 1901
E-mail from Mr. Shevorski	08/21/2019	RA1902 – 1904
Findings of Fact and Conclusion of Law Granting Preliminary Injunction	08/23/2019	RA1905 – 1928

**RESPONDENTS' APPENDIX (ALPHABETICAL)**

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RED EARTH LLC, THC NEVADA LLC, ZION GARDENS LLC, and MMOF  
VEGAS RETAIL, INC. (collectively, "ETW Parties")*

<b>Document Description</b>	<b>Volume</b>
Amended Application for Mandamus to Compel State of Nevada, Department of Taxation to Move Nevada Organic Remedies into "Tier 2" of Successful Conditional License Applicants (November 11, 2019)	Volume XI RA2002 – 2056
E-mail from Mr. Shevorski (August 21, 2019)	Volume X RA1902 – 1904
ETW Plaintiffs' Complaint (January 4, 2019)	Volume I RA0179 – 250
ETW Plaintiffs' Complaint – Continued (January 4, 2019)	Volume II RA0251 – 493
ETW Plaintiffs' Second Amended Complaint (May 21, 2019)	Volume III RA0494 – 743
ETW Plaintiffs' Second Amended Complaint – Continued (May 21, 2019)	Volume IV RA0744 – 814
Evidentiary Hearing – Day 4 Transcript (May 30, 2019)	Volume V RA0815 – 1057
Evidentiary Hearing – Day 6 Transcript (June 10, 2019)	Volume VI RA1058 – 1282
Evidentiary Hearing – Day 7 Transcript (June 11, 2019)	Volume VIII RA1350 – 1600

Evidentiary Hearing – Day 7 Transcript – Continued (June 11, 2019)	Volume IX RA1601 – 1602
Evidentiary Hearing – Day 17 Transcript (August 13, 2019)	Volume IX RA1603 – 1694
Evidentiary Hearing – Day 20 Transcript (August 16, 2019)	Volume X RA1735 – 1901
Findings of Fact and Conclusion of Law Granting Preliminary Injunction (August 23, 2019)	Volume X RA1905 – 1928
Google Maps Photo (June 11, 2019)	Volume VII RA1344 – 1346
Governor’s Task Force on the Implementation of Question 2: The Regulation and Taxation of Marijuana Act (May 30, 2017)	Volume I RA0001 – 162
GreenMart of Nevada NLV’s Trial Memorandum (August 15, 2019)	Volume IX RA1714 – 1723
Hearing on Objections to State’s Response, Nevada Wellness Center’s Motion Re Compliance Re Physical Address, and Bound Amount Setting (August 29, 2019)	Volume XI RA1929 – 2001
Nevada Organic Remedies’ Organizational Chart (2018)	Volume I RA0163 – 178
Nevada Organic Remedies’ Pocket Brief Regarding the Interpretation of NRS 435D.200(6) and the Mandate to Conduct Background Checks of Each Owner of an Applicant for a Recreational Marijuana License (August 14, 2019)	Volume IX RA1695 – 1713
Notice of Entry of Order Denying Amended Application for Writ of Mandamus to Compel State of Nevada, Department of Taxation to Move Nevada Organic Remedies into “Tier 2” of Successful Conditional License Applicants (January 14, 2020)	Volume XI RA2057 – 2062
State of Nevada Pocket Brief Regarding the Meaning of the Phrase “All Regulations Necessary or Convenient to Carry Out the Provisions of” (June 10, 2019)	Volume VII RA1283 – 1343
The Essence Entities’ Bench Brief (Corrected) (August 15, 2019)	Volume IX RA1724 – 1734
UPS Store Address (June 11, 2019)	Volume VII RA1347 - 1349

DATED this 19th day of June, 2020.

BROWNSTEIN HYATT FARBER SCHRECK, LLP

*/s/ Adam K. Bult*

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**CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that the foregoing **RESPONDENTS' APPENDIX VOLUME X** was filed electronically with the Nevada Supreme Court on the 19th day of June, 2020. Electronic service of the foregoing document shall be made in accordance with the Master Service List as follows:

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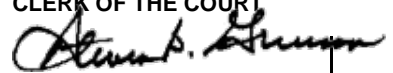
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TRAN

DISTRICT COURT  
CLARK COUNTY, NEVADA  
\* \* \* \* \*

SERENITY WELLNESS CENTER LLC, .  
et al. .

Plaintiffs .

CASE NO. A-19-786962-B

vs. .

STATE OF NEVADA DEPARTMENT OF .  
TAXATION .

DEPT. NO. XI

Defendant .

**Transcript of  
Proceedings**

. . . . .

BEFORE THE HONORABLE ELIZABETH GONZALEZ, DISTRICT COURT JUDGE

**EVIDENTIARY HEARING - DAY 20**

FRIDAY, AUGUST 16, 2019

COURT RECORDER:

TRANSCRIPTION BY:

JILL HAWKINS  
District Court

FLORENCE HOYT  
Las Vegas, Nevada 89146

Proceedings recorded by audio-visual recording, transcript  
produced by transcription service.

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1 LAS VEGAS, NEVADA, FRIDAY, AUGUST 16, 2019, 9:17 A.M.

2 (Court was called to order)

3 THE COURT: Good morning. Are there any  
4 housekeeping matters before Mr. Shevorski begins his closing  
5 argument?

6 Mr. Shevorski, you're up.

7 MR. SHEVORSKI: Thank you, Your Honor.

8 It's typical in these scenarios to address the Court  
9 first, but I'd like this opportunity to thank your staff for  
10 putting up with for what a long, strange trip it's been. And  
11 I don't think could have happened without you. We're  
12 certainly from this side of the table and from that side of  
13 the table very grateful here, all of your help, and especially  
14 me, helping me find the binders over and over again.

15 THE COURT: Thank you, Mr. Shevorski. They are a  
16 great staff. Okay.

17 DEFENDANT STATE'S CLOSING ARGUMENT

18 MR. SHEVORSKI: Very good. Your Honor, when we  
19 first started chatting in May we talked about the adversarial  
20 process in the Attorney General's Office and how it was our  
21 goal to be fair to this side of the table and to this side of  
22 the table. I hope we've been true to our word. We have  
23 brought every witness that has been asked, without a subpoena.  
24 We've responded and provided 50,000, over 50,000 documents  
25 without a single request for production. It was our goal in

1 September of 2018 to be fair, to be honest, to be forthright.  
2 It is our goal in this hearing to be that way, as well. And I  
3 believe we've kept our word.

4 Addressing the merits, there are three  
5 constitutional claims outstanding still. I know Your Honor  
6 has ruled on summary judgment with respect to the property  
7 interests, but since Mr. Gentile, my friend Mr. Gentile has  
8 mentioned that as the outset, I'd like to briefly touch upon  
9 those.

10 Procedural due process. My friend Mr. Gentile is  
11 talking about an administrative problem. He is not talking  
12 about a constitutional one when he says that the Department  
13 went outside of its authority by crafting the regulations;  
14 that is an administrative problem. It might be some other  
15 reason for him openly on the merits to get relief, but it is  
16 not a constitutional problem. There is no liberty interest  
17 that it's affected that he has identified that could be the  
18 subject of remaining part of procedural due process. They  
19 were -- at the application -- this is not a permanent bar from  
20 ever entering into a profession, if you can think back to the  
21 United States Supreme Court precedent in Rah and others.  
22 There's no permanent bar here. There is no bar from the  
23 entirety of the profession. We're talking about a retail  
24 marijuana business and the hope for a license. That is not  
25 consistent with how the United States Supreme Court's defined

1 a liberty interest, nor is it consistent with the precedent in  
2 this state which mirrors our federal Constitution on that  
3 issue. And so the fundamental prerequisite for that claim is  
4 simply not here.

5 Secondly, there still remains substantive due  
6 process. Now, admittedly, that's an illusive term. But it's  
7 not without some definition. And when we talk about our  
8 substantive due process rights we're talking about rights that  
9 go back deeply rooted in ancient liberty. And the same  
10 jurisprudence has been applied recently in the Doe case by  
11 Justice Periguirre in 2017 where he ruled that there isn't a  
12 fundamental substantive due process right so deeply rooted in  
13 ancient liberty to even use medical marijuana. My friends on  
14 this side of the table have never explained -- if you don't  
15 have a right to even use -- a fundamental substantive due  
16 process right to use medical marijuana, how in the world can  
17 you have a right to sell it under substantive due process?  
18 The claim simply fails.

19 Finally, Your Honor, equal protection of the law.  
20 And the Malfitano case that we've talked about so often and  
21 our United States Supreme Court precedent cases, what we're  
22 looking at in these [unintelligible] cases is intentional  
23 discrimination against person, I'm singling you out for  
24 different treatment, without any rational basis. That did not  
25 -- that did not happen here. There's been no evidence in the

1 record for that. The Malfitano case controls, the federal  
2 precedence Gerhart-Lake Montana, 637 F.3d 1013 control. Equal  
3 protection under the law simply doesn't apply.

4 What we're talking about -- what we talked about in  
5 May when we first got here and what we're talking about now is  
6 an administrative law problem. It will never be a  
7 constitutional law problem, and it is not. And as an  
8 administrative law problem, Your Honor, that has a different  
9 starting point.

10 And now I'd like to get to the questions that you  
11 asked that I think my friends elided over yesterday, but  
12 didn't give you very good answers. When you first asked about  
13 did the Department of Taxation exceed the scope of its  
14 authority, the first thing we're talking about is authority  
15 from where. And my friend Mr. Gentile talked about the  
16 initiative, but he didn't talk about the jurisprudence that  
17 informs Your Honor's interpretation of an initiative and how  
18 that might be different from how you would approach a typical  
19 legislative act. Even though the voters when they approve an  
20 initiative are exercising legislative power, Your Honor's  
21 treatment of what they've done is slightly different.

22 And it's different in an important way here. It's  
23 different because you take a liberal approach to the  
24 interpretation of that initiative, and not in the political  
25 sense, but in the sense that you're trying to find what the

1 spirit of the initiative is and what the policy choice was  
2 before the voters and did the administrative body charged with  
3 implementing that policy choice -- was it faithful to the  
4 spirit. I submit, Your Honor, that the answer to that  
5 question is yes. And so the answer to the first question that  
6 you asked, did the Department act outside the scope of its  
7 authority, is no. Is no. Because you take a liberal approach  
8 to the initiative, a broad approach.

9           And we need to talk about -- when we're talking  
10 about acting outside the scope of the authority we need to  
11 know what authority the voters gave to the Department. And we  
12 talked about a few sections with my friends yesterday, but  
13 they skipped over what I believe is the most important  
14 section. And that's the section that you and I have talked  
15 about previously and we talked about for a pocket brief two  
16 months ago, 453D.200(1), excuse me. Within those two  
17 sentences are two grants of power. That's what they are.  
18 There was a grant of power to the Department. The first one  
19 is "adopt all regulations necessary or convenient to carry out  
20 the provisions of this chapter." That is not a limiting  
21 provision. That is a grant of power. "Necessary or  
22 convenient." Those are not limiting provisions. Those are  
23 broad provisions. That is a broad grant of power to implement  
24 the chapter. And when we talked about our pocket brief maybe  
25 a month or so ago there are many examples. Usually in the

1 Western states, where you had progressivism in the early part  
2 of the Twentieth Century that I know you know about,  
3 developing California. They amended their Constitution in  
4 1911, and there you have the initiative power. And many  
5 states followed suit. And so you find these initiatives  
6 typically in the Western states. And one of them is  
7 Washington, which used its initiative power here. And they  
8 have a very similar provision, except they say "necessary or  
9 advisable," not "necessary or convenient."

10 And in the decision that I cited to Your Honor in  
11 the pocket brief what the Washington Court of Appeals -- and  
12 it's a published decision, but it is the Court of Appeals, not  
13 the highest court, and what they were talking about there to  
14 the determine whether or not the Department acted unlawfully  
15 is what is the spirit of this initiative and did the  
16 Department, the regulating body, comply with that spirit. And  
17 the answer was yes. I submit the answer is yes here, as well.  
18 Those governing principles, the broad grant of power is where  
19 we ought to start.

20 The second is another grant of power. But it's more  
21 -- I want to say more important, because it's for the  
22 protection of these folks. It's for the protection of these  
23 folks. "Regulations must not prohibit the operation of  
24 marijuana establishments, either expressly or through  
25 regulations that make their operation unreasonably

1 impractical." And I can't think of a better example of how  
2 that would be so than what I heard from the general counsel of  
3 Mr. Kemp's client, MM Development, when he said, "Yeah, I  
4 suppose the Department and the State of Nevada could do that,  
5 run a background check every second on every transfer of a  
6 public share." But that would be tragic, because he was just  
7 talking about the fiscal externality of that. It would  
8 bankrupt the company. So in that subsection (1) what we have  
9 is a broad grant of power to keep in mind for the Department  
10 to not run these companies into the ground. The voters wanted  
11 practical solutions in keeping with the spirit of these  
12 initiative that did not run these folks into the ground. And  
13 so when we're talking about did the Department go outside the  
14 scope of its authority it's important definitionally to think  
15 about what that authority was. And in each instance when the  
16 voters put that in writing they gave a broad grant of power.  
17 A broad grant of power not only for the Department to do  
18 what's best in health and public safety and the health of the  
19 state, but also what's best in keeping with the spirit for  
20 these folks, to not run them into the ground and not make it  
21 unreasonably impractical.

22           So dealing with the particular sections I think Your  
23 Honor wants me to address, start with 453D.200(1)(b),  
24 "Qualifications for licensure that are directly and  
25 demonstrably related to the operation of a marijuana

1 establishment." I submit to Your Honor that that section is  
2 ambiguous. The definition of "ambiguous" is -- are differing  
3 interpretations that are reasonable." I can't think of a  
4 better example to show ambiguity than when my friends on this  
5 side, particularly Serenity, brought in a sociolinguist to  
6 tell the Court what that meant. That is an admission that  
7 that section is ambiguous. Because if it takes an expert to  
8 explain it, it's ambiguous.

9           Moreover, Your Honor, the expert got it wrong in an  
10 important way, because she skipped over the part of the grant  
11 of power, but also she's misinterpreting the "shall include"  
12 language. That symbolizes a nonexhaustive list. A  
13 nonexhaustive list. It doesn't say that this is only going to  
14 be one of the regulations of the Department, it just says they  
15 shall include. Moreover, when you determine ambiguity you  
16 need to look at the entire chapter as a whole. And so when we  
17 cross-reference the competitive bidding statute at .210(6)  
18 there's no cross-reference back to qualifications. There's no  
19 limitation that says, hey, Department, if you're going to  
20 score applications you must only use qualifications directly  
21 and demonstrably related to operation of a marijuana -- it  
22 doesn't say that. If they wanted to, certainly they could.  
23 But they didn't.

24           So in looking at the chapter as a whole we have a  
25 broad grant of power, a nonexhaustive list, and so thinking



1 about the question you asked about diversity, does the  
2 Department have the power from the voters to include diversity  
3 in its competitive bidding process? Absolutely. Absolutely.  
4 You don't need to read "directly and demonstrably" to common  
5 to that conclusion, because the power is there anyways. It's  
6 a nonexhaustive list. And the only requirement from the  
7 voters on competitive bidding that it be numeric and  
8 impartial. Numeric and impartial. No other indication, no  
9 command from the voters to what to include.

10 But I submit to Your Honor, I submit to Your Honor  
11 because the phrase "directly and demonstrably" is not defined  
12 anywhere, because "operation" is not defined anywhere, and  
13 because the plaintiffs' own expert Mr. Seaborn got on the  
14 stand and agreed with us many different people can have a  
15 different interpretation of that section. That is what Mr.  
16 Seaborn said. We agree.

17 However, in the administrative law world, where many  
18 people can agree or disagree, we get deference. The  
19 Department of Taxation gets great deference. And if people  
20 can have an equally rational solution and think that that's  
21 okay, well, that's fine, that's what we debate about. But in  
22 the courtroom our interpretation controls over an ambiguous  
23 provision that we're charged with interpreting. We came to a  
24 reasonable, rational solution and said that diversity is  
25 directly and demonstrably related to the operation of a

1 marijuana establishment. And I submit that an important  
2 plaintiff agrees. You need look no further than if you went  
3 today on Nevada Wellness Center's Website and looked at their  
4 advisory board, they would be informing the Court how  
5 important diversity is to their operation. And "operation" is  
6 not defined by the voters. But we can think of a definition,  
7 can we? Human resources. Very important diversity, because  
8 inherent diversity, people have shared experience. It's not  
9 irrational to think that that shared experience is important  
10 to human resources. It's not irrational to think that the  
11 shared experience of the end user of these products with the  
12 board members or the advisory board members is important.  
13 It's so important that if you went on Nevada Wellness Center's  
14 Website today, you would see it, how they trumpet diversity,  
15 we share your experience, your inherent experience. So not  
16 only is that, you know -- if that section is ambiguous, we get  
17 the deference. We are within our authority.

18           But I submit to you, Your Honor, even if it wasn't,  
19 diversity is directly and demonstrably related to the  
20 operation of a marijuana establishment. And I submit it's an  
21 important one. It's the important one. It should be  
22 respected.

23           With respect to the address, now, when I was  
24 thinking last night what an important section that my friends  
25 overlook is right above 453D.200(1)(b). It's (1)(a). And in

1 that section is plenary power to the Department of Taxation to  
2 establish "Procedures for the issuance, suspension, and  
3 revocation of a license of a marijuana establishment." That  
4 plenary power certainly includes the power to create  
5 conditional licensure, which is precisely what they did. That  
6 is a broad grant of power. And so if you don't read  
7 subsection .210(5) in isolation, which is what my friends want  
8 to do, you see in (5) of .210 there is no definition of  
9 "approve." It doesn't say when it's to be approved. And  
10 because we have the power to have conditional licensure  
11 granted to us by the voters, we certainly have the power to  
12 say, you don't have to include an address. You could, you  
13 can. If you have -- if you're the owner, if you have the  
14 written permission of the applicant, you can. But it's not  
15 required. It certainly isn't compelled by the initiative.

16 And importantly, Your Honor, this all goes back to  
17 what were the facts on the grounds that the voters knew when  
18 this was being enacted? My friends operate here in the  
19 Southern part of the state. But this -- the State's concerned  
20 statewide. Mr. Terry got on the stand and explained the  
21 situation in the rurals. According to Mr. Terry's unrebutted  
22 testimony, it would be impossible to get an address in the  
23 rural counties where there's a moratorium. And so when we're  
24 creating a application with that reality, it makes no sense to  
25 require an address where it would be impossible.

1           And also, Your Honor, if we talk -- there was some  
2 talk about gamesmanship. And, as you know, [unintelligible],  
3 we don't play that game. But I will say that if we're talking  
4 about physical addresses, no one put before Your Honor,  
5 whether it be Mr. Thomas, no one put before Your Honor -- or  
6 Mr. Scolari, even, a binding lease. What they -- what Mr.  
7 Scolari testified to is those were nonbinding, there was no  
8 obligation on either side. And so, yes, they did -- there was  
9 some effort there. But was that -- did they have the written  
10 permission of the property? No. Because there's no --  
11 there's nothing to bind the property owner, Mr. Scolari said.  
12 That property owner could have walked and said no. Could have  
13 said no. And so the address there really is fool's gold.  
14 There's nothing to bind them there. They could have moved it,  
15 the next property owner could have said no. More importantly,  
16 they can move the address. There's nothing that my friends  
17 have shown where it would be unlawful in the initiative to  
18 move the address. They just have to get approval from us.

19           And so when you take into consideration the fact  
20 that we have plenary power to create the conditional licensure  
21 it's certainly not outside our power to not have people submit  
22 a property address.

23           But addressing the community impact part, the  
24 community doesn't mean physical address. It's a broader term.  
25 It doesn't appear in the initiative. It appears in our

1 application. But it's a broader term. It doesn't mean the  
2 4,000 square feet on the corner. There's no -- and this is  
3 our interpretation of it. It's from -- it's our  
4 interpretation of our own regulations. We get great deference  
5 for that. And think again, Your Honor. We are not operating  
6 where these fellows talking about, you know, the very  
7 expensive 20 miles away from the Strip. We're talking about  
8 the entire state. You don't need a physical address to know  
9 about the community impact if you're talking about a negative  
10 impact, even. You know, homogenous county, one of the rurals  
11 perhaps. But community impact is broader. It's not just the  
12 facility location. What are going to do for the community?  
13 That is included in there, as well. How is this new  
14 stakeholder in the community going to interact with them?  
15 That's part of what we're interested in. It's not the  
16 address. It's not synonymous with location. It's much  
17 broader. And so for my friends to say that somehow we didn't  
18 comply with our own regulations because the property address  
19 there -- wasn't there, because then you can't score community  
20 -- that is just wrong, because they're defining the term too  
21 narrowly, too narrowly. And if there's a dispute between the  
22 plaintiffs and the Department about the meaning of that term,  
23 we get great deference. And I submit that we did not abuse  
24 our discretion there.

25 With respect to the building plans, again, this is a

1 statewide project, a statewide roll-out. There were going to  
2 be people or entities applying for licensure throughout this  
3 state in counties where the local zoning boards did not  
4 approve. Mr. Terry got on the stand. His testimony is  
5 un rebutted. It would have been impossible, impossible. That  
6 does not mean that we can't score a building plan or a floor  
7 plan. That doesn't mean that we can't score that. We can  
8 look at the plan and come to a determination as to adequacy.  
9 As Ms. Cronkhite explained, as to the flow, dare I say even  
10 the risk of Norovirus.

11 THE COURT: Norovirus.

12 MR. SHEVORSKI: Norovirus. I apologize, Your Honor.

13 THE COURT: If we're going to talk about  
14 epidemiology, we have to use the right words.

15 MR. SHEVORSKI: Fair enough, Your Honor. I'm not  
16 going to talk about it anymore.

17 THE COURT: Okay.

18 MR. SHEVORSKI: But you don't need -- there's no --  
19 there's no indication that you need a property address to  
20 thoughtfully consider the prospective proposed marijuana  
21 establishment, because it's not just -- certainly you could  
22 consider that it might be relevant to know the property  
23 address, but it's not necessary certainly in a statewide  
24 project where you couldn't even get a building, as Mr. Terry  
25 said, because it was unlawful. And we were certainly -- we

1 did not act outside of our authority, we did not abuse our  
2 discretion when we did not require a property address, because  
3 it simply was not necessary. And if there are disputes about  
4 whether it was a good system or a bad system or you could have  
5 had a better system, that is not what we're here for. What  
6 we're here for is an abuse of discretion. And my friend Mr.  
7 Bice is going to talk about possibly why what the plaintiffs  
8 are here for is not consistent with the preliminary injunction  
9 standard. And we've agreed that Mr. Bice is going to handle  
10 that part of the argument.

11 THE COURT: Because he loves writs.

12 MR. SHEVORSKI: He does. He does. So I won't touch  
13 on that any further. To put a button it, you do not need a  
14 property address, especially for the statewide project where  
15 it was illegal at the time to even enter into a lease. Mr.  
16 Terry said no one would do it.

17 Finally, Your Honor, the relief requested. We don't  
18 care who ends up with these licenses. It's not our -- we are  
19 here to show Your Honor that we did our level best, acted  
20 fairly, and we'll accept Your Honor's decision whatever it is.  
21 But I submit to you the relief they're requesting has very  
22 little to do with typical preliminary injunction practice.

23 And I will -- I want to end by talking about the  
24 background check and how that's related. We talked about  
25 ambiguous. And Your Honor asked about cure, I submit to you

1 that the background check provision is ambiguous. The word  
2 "prospective" is in there. When is that to occur? The voters  
3 gave no indication of that. Your Honor asked about cure. If  
4 Your Honor would have called out and said, everyone needs to  
5 do a background check, there is a possibility to cure that,  
6 because it says right in the statute "prospective." My  
7 friends like to concentrate on the word "each." But the word  
8 "prospective" is in there. And they provide no definition of  
9 it. And they certainly don't explain how the failure to do a  
10 background check at that time, in September of 2018 up until  
11 December of 2018, harmed them in any way or certainly  
12 threatened them with irreparable harm. If that provision --  
13 if Your Honor's holding was that has to be -- the literal word  
14 of that, every second day there has to be a background check  
15 on public companies, we will do our level best to comply with  
16 it, if it's possible. My friends from this side of the table  
17 one after another said it was impossible.

18 And so what I would encourage Your Honor to do is to  
19 go back to 453D.200(1) and interpret that provision to say  
20 that the 5 percent rule is a rational, reasonable  
21 interpretation. I understand, Your Honor.

22 THE COURT: Okay.

23 MR. SHEVORSKI: But I'd like to take two seconds to  
24 try to convince you otherwise. Because that provision in  
25 453D.200(1) tells us to be conscious not to regulate these



1 people into the ground. And I submit that what we did there  
2 by creating the 5 percent provision is consistent with that  
3 goal, is consistent with the spirit of the initiative and  
4 consistent also with -- again, the general I believe of MM  
5 Development testified that there is no threat to public safety  
6 if you don't background check a person who owns one share of a  
7 publicly traded company.

8           Finally, the 5 percent rule. That is not taken out  
9 of thin air. It's a reasonable compromise, no different than  
10 the compromise made by -- in the gaming world where they have  
11 5 percent rules or 10 percent. It represents a reasonable  
12 compromise where the State, who's charged with regulating  
13 particular industries, tries to balance competing concerns and  
14 comes up with a number. Is there such a thing as a perfect  
15 number? No. But it represents a reasonable compromise, and  
16 it's within our power to find that compromise. And I submit  
17 that that's what we did. It's no more picked out of thin air  
18 than when Mr. Miller was talking about SARS in the currently  
19 regulates with the \$5,000 rule. Could they have picked a  
20 different number? Sure. But no one's calling that \$5,000  
21 rule as somehow that's an abuse of discretion. It represents  
22 a reasonable compromise.

23           Your Honor, I believe that we did -- we acted within  
24 the scope of our authority. I believe we crafted reasonable  
25 regulations that were consistent with the spirit and the

1 intent of the voters. I would ask that Your Honor deny the  
2 preliminary injunction.

3 THE COURT: Before you sit down I would ask you to  
4 specifically address the incomplete information available to  
5 some applicants related to two issues. Some were told that  
6 diversity would be a tiebreaker, and the information related  
7 to requirement of a physical location because of  
8 communications by various employees of the Department of  
9 Taxation with other people.

10 MR. SHEVORSKI: Certainly, Your Honor.

11 With respect to -- I'll take the first issue that  
12 you talked about first.

13 THE COURT: Well, it's generally one issue.

14 MR. SHEVORSKI: Generally one --

15 THE COURT: It's the incomplete information to some  
16 but not others.

17 MR. SHEVORSKI: Incomplete information. Right. So  
18 the tiebreaker issue. Number one is I would say it's actually  
19 true, diversity is a tiebreaker if people have the same score.  
20 It's in the regulation. However, my friends never tell you  
21 when they heard that information. We're here on a preliminary  
22 injunction. They don't say that that was -- that diversity --  
23 they were told diversity was a tiebreaker prior to the  
24 application --

25 THE COURT: I had your own employees testify to

1 that.

2 MR. SHEVORSKI: Not prior. It was --

3 THE COURT: They said that was what they were told  
4 it was going to be.

5 MR. SHEVORSKI: But it is a tiebreaker, Your Honor.  
6 In the case where competing applications have the same score  
7 it is a tiebreaker. However, also, Your Honor, what we're  
8 here on in the preliminary injunction world is what is the  
9 harm, how were they harmed by being told that information. No  
10 one has testified and provided concrete evidence to Your Honor  
11 that that harmed them in any way.

12 Now, certainly it would be unfortunate, but there is  
13 no reliance, there's no injury from hearing that information.  
14 So if that was true, and I'll accept that it was true, in this  
15 instance where is the harm for the purposes of this hearing to  
16 show that there is going -- that preliminary injunction needs  
17 to be in place for the duration until the trial on the merits  
18 based upon that information? My friends haven't even  
19 attempted to argue that to Your Honor or show that to Your  
20 Honor with any concrete evidence.

21 With respect to the address, there is a legal remedy  
22 for that. A legal remedy. If you believe that the State of  
23 Nevada misled you and you spent money based upon being misled,  
24 you have two options, submit an administrative claim and say,  
25 hey, you lied to me, I spent this money, I want it back, I --

1 THE COURT: Subject to the statutory cap.

2 MR. SHEVORSKI: Subject to the statutory cap. But  
3 no one has testified that that statutory cap would even  
4 pierced in this instance. No one's put forward that evidence  
5 to Your Honor now. You might infer that it's higher.

6 THE COURT: You and I know the statutory cap is,  
7 what, 50 grand?

8 MR. SHEVORSKI: It's a hundred, Your Honor.

9 THE COURT: Hundred. Okay.

10 MR. SHEVORSKI: I asked about it.

11 THE COURT: And you've got to go through the Board  
12 of Examiners to get it, so --

13 MR. SHEVORSKI: After -- over a hundred you do,  
14 below a hundred you do not.

15 THE COURT: Okay.

16 MR. SHEVORSKI: However, there is a legal remedy.  
17 You may -- and no one has said it's inadequate. What they  
18 have attempted to do is bootstrap that into this proceeding  
19 when we're talking -- what we're only concerned with is is  
20 there going to be imminent harm that if you don't stop the  
21 train during the pendency of this litigation I am going to  
22 suffer imminent harm. No one has said that related to that.  
23 No one has said -- no one has provided concrete evidence that  
24 being told that a property address was required caused -- is  
25 going to cause them imminent harm. If anything, Your Honor,

1 that's a claim for damages if there's a legal remedy if that  
2 was true. There's a legal remedy for that, and it would not  
3 be the basis for a preliminary injunction.

4           However, I would also say, Your Honor, is after we  
5 produced the ListServ no one has gotten on the stand and said  
6 that, that information didn't go to my company. They said, it  
7 didn't go to me, Mr. Hawkins, for example. But he identified  
8 his email address, his company's email address in the ListServ  
9 at 2021. And if you went to their Website right now, you  
10 would see that email address. No one has said that, it didn't  
11 go to my company. Even Mr. Thomas when he was on the stand  
12 said he didn't check the Website, he didn't know if his  
13 company got it. He knows that he didn't get it, but not that  
14 his company -- and this is someone who's extraordinarily  
15 sophisticated, extraordinarily sophisticated, and he was not  
16 willing to say that his company didn't get it, some person in  
17 his company didn't get it or it wasn't available, they  
18 couldn't have found it on the Website. What he said was he  
19 didn't know if they had.

20           So I would submit to you there's no concrete  
21 evidence at this stage -- it's not appropriate for a  
22 preliminary injunction anyways, but there's concrete evidence  
23 that anyone was somehow misled by 5 and 5A. Thank you, Your  
24 Honor.

25           THE COURT: Thank you, Mr. Shevorski.

1 Mr. Bice.

2 INTERVENOR DEFENDANT ESSENCE'S CLOSING ARGUMENT

3 MR. BICE: Thank you, Your Honor.

4 Your Honor, I am positive that during rebuttal I  
5 will be criticized as being one of the newcomers to the case  
6 and so that everything I say should just be disregarded. But  
7 I would point out to the Court that when they do that that's  
8 the typical response when you can't respond to the message so  
9 you criticize the speaker.

10 We're going to split this up as best we can amongst  
11 the defense team over here, Your Honor, and I appreciate the  
12 Court.

13 THE COURT: Just remember I've got to get Mr. Koch  
14 to trial by 1:00 o'clock.

15 MR. BICE: Yes. He's actually coming right after  
16 me, Your Honor. I'm not going to be that long.

17 So when I sat here yesterday, Your Honor, I was very  
18 interested, because I heard a closing argument on a trial on  
19 the merits. I did not hear a preliminary injunction hearing.  
20 I didn't even here really a discussion about the preliminary  
21 injunction standard. When I started hearing this --

22 THE COURT: You know I know what that is, though.

23 MR. BICE: Oh, absolutely. You're not -- but you're  
24 not the problem here. You're making the decision, but, Your  
25 Honor, this is a preliminary injunction hearing. This matter

1 has been coordinated in front of Her Honor on a preliminary --

2 THE COURT: Only on the preliminary injunction  
3 hearings.

4 MR. BICE: Exactly. So this is not a writ  
5 proceeding, this is not a mandamus proceeding --

6 THE COURT: Not yet.

7 MR. BICE: Right. But it's not a mandamus or  
8 prohibition proceeding challenging governmental action. This  
9 is a motion for preliminary injunction. You know what  
10 preliminary injunction is. But I'm going to focus on one  
11 aspect of it that really -- it is designed to halt a  
12 particular type of harm that the law says that plaintiff is  
13 entitled to be protected against until a trial on the merits  
14 can occur. That's all it's about. That's the sole scope of  
15 it, and that is as a matter of law what a preliminary  
16 injunction is all about.

17 So the question is a straightforward one. What is  
18 going to happen during that window, from today until a trial  
19 on the merits what is going to happen that this -- that you  
20 have a legally protectable right to be protected against,  
21 okay? Because that's the only thing a preliminary injunction  
22 is about, that window and what is irreparably going to harm  
23 you that you are entitled to be protected against.

24 When you listen to the plaintiffs they don't  
25 identify anything. Their injury here, Your Honor, supposedly

1 their injury is, we didn't get a license. Their injury isn't  
2 that the defendants got a license. That's not their injury.  
3 Their injury is, well, we didn't get a license. The  
4 preliminary injunction isn't going to give them a license. A  
5 preliminary injunction, the injunction that they are seeking  
6 is to halt my clients and the rest of these successful  
7 applicants from using the licenses that they were awarded.  
8 That's not an injury to the plaintiffs. The plaintiffs'  
9 theory here, Your Honor, is the most cynical, and that is, if  
10 I can't have it, no one could have it. That's not a  
11 preliminary injunction. That's not a proper exercise of  
12 judicial power to simply say, because I can't have something,  
13 you can't have it, either. They have identified no -- is a  
14 preliminary injunction going to award them revenues? No. Is  
15 it going to award them anything? No.

16 Now, in reading the transcript what I saw was  
17 repeatedly an assertion that the theory of harm that  
18 supposedly will be protected by a preliminary injunction is  
19 what they -- this vague reference to market share. But I  
20 noticed yesterday I don't think that word was uttered once.  
21 And I don't think it was an accident, because, as we and the  
22 other defendants have pointed out in our closing briefing,  
23 Your Honor, the law is clear on that. That is not a legally  
24 protectable interest upon which you may obtain injunctive  
25 relief, market share. These regulations that the State is



1 applying are about protecting the public health and welfare.  
2 They're not about protecting the market share of applicants.  
3 I cannot come to you and say, you know, Your Honor, I think  
4 that the State Bar of Nevada has gotten very lax in who it  
5 gives law licenses to so I want you to enjoin all future law  
6 license applicants until we have a trial on the merits about  
7 the State's laxness in terms of licensing.

8 THE COURT: So you don't like the bar passage rate  
9 being lowered, huh?

10 MR. BICE: Exactly. Right. That's eroding my  
11 market share. Every business could come to the Court and say,  
12 any new competitor erodes my market share. That is not a  
13 legally protectable interest, by the way, and it certainly  
14 isn't entitlement to a preliminary injunction. And that is  
15 what we have pointed out, Your Honor. You know, I  
16 characterize it, Your Honor, as standing, because this is why  
17 it is standing. I don't dispute that they have standing for  
18 certain types of claims here. I heard actually an argument  
19 about standing yesterday that it's actually meritorious on  
20 standing. That was from Mr. Kemp. When Mr. Kemp says he had  
21 the dispute about scoring -- now, others are going to address  
22 that and point out that he's wrong on that, but a dispute  
23 about scoring is standing for writ relief. If you actually  
24 wanted to seek mandamus, that would be -- you would actually  
25 have legal standing.

1 THE COURT: So let me ask you the question, given  
2 that admission.

3 MR. BICE: Yes.

4 THE COURT: Since there are a limited number of  
5 licenses available --

6 MR. BICE: Yes.

7 THE COURT: -- if Mr. Kemp was successful on his  
8 math error issue --

9 MR. BICE: Yep.

10 THE COURT: -- there would be no available licenses  
11 unless an injunction was previously issued to allow those  
12 licenses to be held in abeyance pending determination of that.

13 MR. BICE: No.

14 THE COURT: Tell me why.

15 MR. BICE: That's not accurate. And here's why.  
16 Because if he proved to be right on that, the State would then  
17 have to take action to solve that problem. It would either  
18 have to go in and say, okay, it turned out we were wrong, the  
19 score was lower than the lowest score appropriate -- which, by  
20 the way, is what happened in the NuLeaf case, which I'm going  
21 to talk about here -- and so therefore that license has to be  
22 taken from them. And that was --

23 THE COURT: But they weren't open yet on the NuLeaf  
24 case, because they were still having issues with the zoning  
25 and approval --

1 MR. BICE: That's right.

2 THE COURT: -- by the Commissions and the City  
3 Councils.

4 MR. BICE: That's right. But Mr. Ferrario's client  
5 did actually open and then did have to -- and lost his license  
6 on the appeal to the Supreme Court. So the State can -- the  
7 State will have to address that. Or, if the Court rules that  
8 the State has to give them a license, the State will have to  
9 solve that problem if they could win at a proceeding on the  
10 merits. We're not here -- that's not where we're at. We're  
11 here on a motion for preliminary injunction where the question  
12 is what is going to happen between now and a trial on the  
13 merits that you will be irreparably harmed. That's not what  
14 is before -- that is not what they are arguing.

15 So they're asking you -- they're saying -- you  
16 know, when people file a lawsuit against the State, for  
17 example, and say, they deprived me of due process --

18 THE COURT: You've never done that.

19 MR. BICE: I've done that many times. But what  
20 happens is you're adjudicating --

21 THE COURT: That was sarcasm, Mr. Bice.

22 MR. BICE: Right. You're adjudicating my rights, I  
23 was deprived. If I believed that I was improperly denied  
24 access to a university, either on racial discrimination  
25 grounds or public university on racial discrimination grounds

1 or something else, and there's a limited number of slots, I  
2 don't get to go in to the court and say, enjoin all admissions  
3 to the university until I get an adjudication.

4           Let's just deal with Mr. Kemp, right. He's got one  
5 license, apparently, where he says he quarrels with the  
6 scoring. He wants to enjoin 61 licenses. My client scored  
7 first. He wants to enjoin 61 licenses on that theory. That,  
8 Your Honor, is not a preliminary injunction, that is an --  
9 that is basically an adjudication on the merits, and it's not  
10 about protecting him against irreparable harm. It actually is  
11 just about harming his competitors and using the legal process  
12 to do that.

13           So let me turn, Your Honor, to -- you know, we cite  
14 the caselaw to you. And this is why, Your Honor, I  
15 characterize it as standing, because standing, as the U.S.  
16 Supreme Court has said, is -- it's claim specific and it is  
17 relief specific. So you have to have standing for the claim,  
18 and you have to have standing for each form of relief you're  
19 seeking. And that's the Daimler-Chrysler case, you remember,  
20 at 547 US 332. They do not have standing -- and that's why in  
21 our brief I've characterized it this way -- to enjoin the  
22 government from honoring licenses to third parties.  
23 McDonald's might not like the building across the street run  
24 by Burger King and they might think that the government isn't  
25 enforcing the health care -- the sanitary laws sufficiently

1 against Burger King, but they can't go in and get an  
2 injunction against the government that says, don't allow them  
3 to open because it's going to eat into my market share. Those  
4 laws are not about protecting your market share.

5           The fire marshal case that we gave you where the  
6 fireworks makers got an injunction against the fire marshal  
7 because he supposedly wasn't applying the laws stringent  
8 enough against others, and the court granted him an injunction  
9 saying -- enjoining the fire marshal from issuing certificates  
10 to other people. And the court said that's error, those laws  
11 are not about protecting your market share, you don't get to  
12 do that and particularly on a preliminary injunction.

13           What is going to happen between now and a trial,  
14 Your Honor, that this injunction is going to protect them  
15 against that is irreparable? Nothing. All it's going to do  
16 is harm my clients and harm the public and keep the black  
17 market in play, because now there won't be as many people out  
18 there satisfying the public's desire for this product. That's  
19 all that this is about, if I can't have it, you can't have it.

20           But I don't deny, I do not deny that an injunction  
21 -- if an injunction were appropriate in those circumstances it  
22 would be very valuable. Because you know what it does? It  
23 makes my client's license a hostage. And what's the value of  
24 a hostage? Ransom. That's the value of a hostage. And  
25 that's what this is about, enjoin the State, make their

1 license a hostage, and then we'll negotiate a ransom for the  
2 release of the hostages. That's -- you would be hard pressed  
3 to find a more improper grounds for injunctive relief, a claim  
4 in equity. And that's what this is really about, Your Honor.

5 This preliminary injunction that they've asked for  
6 is not going to stop any irreparable harm between now and a  
7 trial on the merits. And it is just cynical to say, well, if  
8 I can't have, they can't have it, either.

9 Your Honor has been extraordinarily patient. When I  
10 read this transcript it just reminds me, thank goodness I  
11 don't have that job and I how I would not be suited for that  
12 job, because this -- the Court has given the plaintiffs day  
13 after day after day for 18 days on a preliminary injunction to  
14 prove some sort of irreparable harm, which is the cornerstone  
15 of preliminary injunctive relief, irreparable harm, how you  
16 are going to be protected from that irreparable harm until the  
17 trial on the merits can occur. And despite all of that time  
18 and all of that passage of time they've presented nothing in  
19 that regard. All we ever -- all I can see from the transcript  
20 and all I ever heard about while I was in here was this word  
21 "market share." And market share is not an irreparable harm.

22 Now, Mr. Bult yesterday made an interesting  
23 argument. I thought it was interesting. He said, well, the  
24 irreparable harm -- because I think he's the only one that  
25 addressed it -- the irreparable harm is you heard that we need

1 an integrative license and if we don't get an integrative  
2 license we won't -- we may not survive, some people may not  
3 survive, okay. That was his argument. Is this preliminary  
4 injunction going to give them an integrative license? No.  
5 Between now and the trial on the merits will they get an  
6 integrative license? No. So the preliminary injunction, the  
7 relief they are asking for, there's no nexus to the injury  
8 that they claim they are suffering. And that's the problem  
9 with this motion. If you want to seek writ relief, a writ of  
10 prohibition, i.e., on the merits, that's what a writ of  
11 prohibition against state government is about. But a  
12 preliminary injunction, telling state government, please  
13 punish my competitor while I see whether or not I have a claim  
14 against the State, is not appropriate.

15           So then I want to just turn, Your Honor, briefly to  
16 the merits, because I do want to address NuLeaf, because it  
17 was one of my cases. And I think it's very important here,  
18 because some of the arguments I have seen and heard are just  
19 deja vu. And in that regard, Your Honor, I actually pulled  
20 out one of the briefs from NuLeaf yesterday and read it and  
21 had a good chuckle to myself; because what is the argument  
22 that was made in NuLeaf? NuLeaf had actually had a location,  
23 but it had been denied a special use permit. But the statute  
24 said, in order to apply you had to submit -- and this is the  
25 key word that everybody seized upon, in fact, here's one of

1 their brief where it's bold, highlighted, and underlined, this  
2 word --

3 THE COURT: Sounds like Mr. Ferrario to me.

4 MR. BICE: That was Mr. Shapiro. But Mr. Ferrario  
5 did the same thing, bold, highlighted, and underlined -- or  
6 italicised and underlined. It says that they have to submit  
7 all these things in order to admit their application, and that  
8 included land use approval from the local jurisdiction, all  
9 building authorizations, or a letter from the City, okay.  
10 "All" means all. Just read it. "All" means all, black and  
11 white. And Judge Johnson said, yep, I agree with that, it's  
12 black and white, "all" means all. The Nevada Supreme Court  
13 said, no, it doesn't, because you have to read the statute  
14 entirety in its context.

15 And that's all the more important in a case like  
16 this where the State is being called upon for the first time  
17 to implement a new statutory scheme. That's where its --  
18 that's where its discretion is at its apex. So when you look  
19 at NuLeaf and you recognize what's the Nevada Supreme Court  
20 pointing out there, there are -- yes, it says "all," but, you  
21 know what, there are other provisions of the statute that make  
22 that somewhat inapplicable or difficult to comply with, and  
23 the State has the discretion to solve those problems  
24 administratively and to figure out how to do it.

25 And that's the -- that's where I want to turn next



1 to, Your Honor, is the two points that you raised yesterday,  
2 the location issue and then just briefly on the issue about  
3 the background.

4           On the location issue, Your Honor, the State just  
5 told you, and I believe it was Mr. Terry, my recollection,  
6 this is a statewide system. There are many jurisdictions,  
7 it's not just the cow counties. Henderson is an example. The  
8 City of Henderson the State was allocating licenses to. The  
9 City of Henderson had a moratorium. You can't have an actual  
10 address in the city of Henderson. You can't have an actual  
11 address in some of these jurisdictions. How does the State  
12 solve that? Well, apparently, if the plaintiffs had their  
13 way, you'd have to have two different standards, one for  
14 places that wouldn't allow an address and one for places that  
15 would. And you know what, had the State done that, they'd be  
16 screaming from the mountaintops about how discriminatory that  
17 is and how outrageous that the State would engage in such a  
18 practice. But the State, to its credit, solves that problem  
19 in a very reasonable and appropriate fashion. Because it has  
20 the power to issue conditional licenses, you could apply, and  
21 then you have to show them that location and make sure it  
22 satisfies all the criteria. That's what the State is doing  
23 here. It's no different than what was going on in NuLeaf  
24 where NuLeaf had actually been denied a land use permit. The  
25 location that they picked, the City said no. But what did the

1 State say -- or the Nevada Supreme Court say, that's not  
2 disqualifying, because they can petition the State, they could  
3 go seek other locations, and that is -- there's nothing  
4 inappropriate about that. The same is true here today.

5           With respect to this background investigation issue,  
6 Your Honor, I just want to touch on that briefly for the  
7 following point. My client, it doesn't impact them. My  
8 client, the Essence folks, they were all fully vetted and  
9 background investigated. So even if the Court thought there  
10 was some problem with that, there's no grounds to enjoin the  
11 operation of Essence's license. They had their backgrounds  
12 investigated.

13           But let's deal again with "each." You know, they  
14 pound on the word "each." They say, each, each, each. "Each  
15 means all, "each" means every. The State recognizes, and you  
16 heard it from the witnesses, that is impossible to comply  
17 with. And I'm going to leave others to address that, Your  
18 Honor.

19           So in closing, Your Honor, I just -- on two  
20 additional points. On this issue about the location and on  
21 the issue of backgrounds, Your Honor, on any challenge that  
22 they are making to the regulations laches applies. This is  
23 exactly Miller versus Burke, Your Honor. That's exactly what  
24 this is. They sat back and applied and waited to see if they  
25 were successful, and only when they weren't successful did

1 they jump forward and say, haha, those regulations were  
2 invalid. That was the same thing that initiative opponents  
3 did in that case. They sat back, they waited, they let  
4 everybody spend money, and then only when they lost did they  
5 jump -- spring forward and say, aha, the initiative was  
6 invalid. And the Nevada Supreme Court said, too late, you had  
7 the ability to challenge that before all the time, money, and  
8 effort was spent by everybody else.

9           And the same should apply here. This is too late.  
10 If you wanted to complain about the location, you wanted to  
11 complain about diversity, you wanted to complain about this  
12 background investigation, all of which you knew about and  
13 applied under, you could have brought your challenge, you  
14 could have sought dec relief against those before everybody  
15 spent tons of money.

16           And then finally, Your Honor, no one's talking about  
17 this, but the balance of hardships. As I've already pointed  
18 out to you, this injunction is not about guarding any sort of  
19 irreparable harm to them in the interim period, but it will  
20 impose a gigantic hardship on my clients and all the other  
21 successful parties, as well as the public at large. Mr.  
22 Yemenidjian, Your Honor, testified uncontroverted, no one  
23 disputes it, because his background in finance and knowledge  
24 of this stuff cannot be challenged, that just in the Southern  
25 Nevada locations they will lose \$2.8 million per year per

1 license. Just on those five licenses in Southern Nevada, Your  
2 Honor. If the injunction were to last 16 or 18 months, a year  
3 and a half, they will be out over \$20 million. And that's  
4 just on the profit end. That doesn't include all the time,  
5 money, and effort that they've already spent. That -- again,  
6 they are harmed, the public is harmed. The injunction -- such  
7 an injunction would frustrate them, frustrate the public, and  
8 it's not an injunction that would diminish the harm to the  
9 plaintiffs. All it would do is reward the plaintiff by  
10 saying, if I can't have it, no one should have it. And that's  
11 not the basis for injunctive relief. Thank you, Your Honor.

12 THE COURT: Thank you.

13 Mr. Koch.

14 INTERVENOR DEFENDANT NOR'S CLOSING ARGUMENT

15 MR. KOCH: Thank you, Your Honor. You know, we  
16 started this hearing May 24th, the day after school got out,  
17 and here we are, kids are back in school, here we are on the  
18 preliminary injunction hearing. Why have we been here so  
19 long? Well, I would submit to you the reason why is we're at  
20 a hearing in search of a legally cognizable grievance.  
21 Throughout this proceeding and in the complaint certain  
22 assertions were made, but at this hearing new things have come  
23 up. We made a list of over 60 items that the plaintiffs have  
24 raised, and I would say it's everything but the kitchen sink,  
25 but there is the hand sink listed on there. Even the hand

1 sink. It's right there. And so we've wandered from side to  
2 side. The plaintiffs say, well, the Department was partial,  
3 went out on dares with people, they had partiality. In the  
4 next breath they say, well, you were too impartial, you didn't  
5 supervise the people that were being somehow influence, they  
6 didn't supervise the Manpower people, they didn't go in and  
7 micromanage them, you should have had more oversight with the  
8 people that we were partial. So they're blamed for being  
9 partial, they're blamed for being impartial. And on virtually  
10 every side of this coin there are arguments being made both  
11 ways, because the plaintiffs on this side, we're all in the  
12 same boat. Everybody in this room, it might have been a few  
13 points, maybe we're just a few points over the line, maybe  
14 we're way down the list, but we can all agree everybody here  
15 wanted more licenses. But there weren't enough licenses to go  
16 around.

17           So the Department had to make a decision on how it  
18 was going to allocate those licenses, and it had to use a  
19 numerically scored and impartial system. That's really what  
20 were here for. Plaintiffs have challenged all sorts of  
21 problems with the imperfect system, with imperfect people  
22 applying that imperfect system. And I don't think as I sat  
23 here and listened to government employees that I thought, wow,  
24 these are perfect government employees who did everything  
25 right. In fact, there were times I thought we wavered and

1    though, man, there were a lot of problems going I'm hearing  
2    right now. But that's what the system allows for. It does  
3    not allow for the legislative, administrative body to be  
4    overseen and changed by an imperfect judicial system. There's  
5    no perfect system. They're doing the best that they can.

6           And really the ultimate aspect of this as was talked  
7    about, the estoppel and laches aspect of this, the Miller case  
8    really is right on point, as Mr. Bice indicated. A little  
9    analogy here. We're here in a Business Court case. The  
10   Serenity case is a business case, filed as a business case.  
11   If you look at the Business Court designations in those rules  
12   specifically carved out from business cases under EDCR  
13   1.61(b)(1) it says, "The granting, denying, withholding of any  
14   government approvals, permits, licenses, variances,  
15   registrations, or findings of suitability are not Business  
16   Court cases." Yet here we are. Everybody's shown up,  
17   everybody's argued. We've spent literally millions, I'm  
18   assuming, in attorneys' fees. We've submitted briefs, we've  
19   called witnesses, we've made objections that all have been  
20   overruled, and here we are at the end of this making our  
21   arguments --

22           THE COURT: There were some that have been  
23   sustained.

24           MR. KOCH: There have been a few. There have been a  
25   few.

1           THE COURT:  There's a list.  Somebody's keeping a  
2 list of the sustained ones.

3           MR. KOCH:  All right.  So let's come to the end of  
4 this at some point.  Maybe today, maybe next week the Judge  
5 makes her decision --

6           THE COURT:  Not today.

7           MR. KOCH:  -- and that decision is made and  
8 whichever party is unhappy with that decision comes back and  
9 says, oh, this wasn't a Business Court case, we should have  
10 never been there, let's go back to Department 8 where Mr.  
11 Kemp's case was filed, that's the first case filed, that's  
12 where we should have been, so let's throw out everything that  
13 we did here, all the money that was spent, all the time that  
14 was spent sitting here, all the witness that was had, let's  
15 pretend like that never happened, let's go back to square one.  
16 What would everybody say?  Everybody would throw up their  
17 hands and say, no way, we're not doing that, we all agreed,  
18 we're all here, we all acquiesced in the process because we  
19 understood what we were doing.  The same goes for all of the  
20 requirements and all of the issues that are being raised here.

21           And in particular I want to talk about the  
22 prospective owner and the 5 percent rule.  You know, that  
23 5 percent rule didn't just come out of nowhere.  I know the  
24 Court has asked -- you know, Ms. Contine I thought did a fine  
25 job explaining why they had the 5 percent rule.  It's not in

1 the initiative. That's for sure. It doesn't say 5 percent.  
2 One question that the Court asked Ms. Contine, why'd you  
3 impose your judgment over the judgment of the voters' that  
4 they in the initiative, fair question, but I think it's the  
5 wrong question. I think the question would be did the voters  
6 even contemplate a 5 percent, a 10 percent. any kind of a rule  
7 like that. And, as Mr. Hawkins said, probably most apropos  
8 was, I don't think the voters cared about that, they just  
9 wanted to be able to get marijuana. That's what they were  
10 thinking about, but the concern that's in there is public  
11 safety. And Ms. Contine explained why public safety is  
12 protected by that 5 percent rule. And the 5 percent rule did  
13 not just come out of nowhere. In fact, prior to this time the  
14 Task Force specifically talked about it at length. Mr.  
15 Ritter, representative of TGIG, Mr. Gentile's client, was on  
16 that Task Force, actually the one who proposed the 5 percent  
17 rule. After the Task Force it was adopted in regulations in  
18 2018, January. Nobody complained about that rule then. In  
19 fact, what's most interesting is that many of the parties on  
20 this side of the room who did not get a license this go around  
21 are currently operating retail marijuana establishments,  
22 they're public companies, and they have not had background  
23 checks on those less than 5 percent owners. They have not  
24 submitted their shareholder list to have that  
25 1 percent owner or that .1 percent owner background checked.



1 We've heard testimony that that would be impossible, beyond  
2 impracticable --

3 THE COURT: And you know it's not impossible,  
4 because when we have proxy battles we make sure in regular  
5 Business Court cases that we have a record date on which  
6 identified shareholders are made of record, and then the proxy  
7 statements go to those. It's not an impossible situation, Mr.  
8 Koch.

9 MR. KOCH: It is impossible in this sense. One, let  
10 me tell you the problem. The street name aspect.

11 THE COURT: Absolutely. Same thing as proxies.

12 MR. KOCH: Extremely difficult. When does that  
13 background check take place? Does it take place at the time  
14 of the application, does it take place a year down the road,  
15 have all these individual stockholders who are sitting here  
16 now with a license, happily operating, receiving retail  
17 marijuana revenue and income, have they all had those  
18 background checks done? Instead what we're essentially  
19 proposing here is a two-tiered system. Those that are  
20 operating with an existing license don't have to have  
21 background checks on every single shareholder, and those that  
22 apply new, they would have to have such a system.

23 Now, what the plaintiffs are suggesting really is  
24 something that the legislature would have to take up. Mr.  
25 Gentile said, public companies could not operate in gaming

1 until 1967, I believe it is. Well, public companies are  
2 operating marijuana right now, and if the legislature or if  
3 the people wanted to prohibit public companies from operating  
4 in marijuana, they better say so, and they better say so  
5 expressly. But the argument that's being made is an implicit  
6 prohibition on public companies from operating in this space  
7 because whether or not it's impossible, and I would argue it  
8 is, it's certainly impracticable, unreasonably impracticable,  
9 because this is what the statute provides. So instead the  
10 Department adopted the 5 percent rule.

11 Now, 5 percent, Mr. Parker said, well, that's just  
12 pulled out of nowhere. 5 percent is a standard number. If we  
13 were talking about 6.4 percent or 7.9 percent, well, maybe  
14 that's an arbitrary random number, I don't know. But 5  
15 percent was in the medical marijuana regs in 2014. It's not a  
16 new number. It was in the medical regs, and nobody's  
17 complained about it. And we haven't seen the Sinaloa cartel  
18 coming in and taking over medical marijuana. In fact, if the  
19 nightmare scenario that's been talked about were actually  
20 true, you would think that the existing operators who had a  
21 retail establishment, who were not being background checked  
22 below the 5 percent would see an influx of Canadian Mafia,  
23 Sinaloa cartel, the Armenian street gangs all coming and  
24 buying up these minority interests just so they can have a  
25 piece of this pie. But that's not what we're seeing.

1           And certainly to the extent the public safety is the  
2 concern there's been no indication, no evidence, no proof of  
3 that. But really what Mr. Parker, when he asked Ms. Contine,  
4 would it be okay if a felon bought 4 percent because he  
5 wouldn't be background checked; and she said, under the rules  
6 that would be allowed, that question is not about public  
7 safety, because there's no indication that that person's now  
8 going to come in and start causing public safety concerns.  
9 That's a question of punishment for that felon not being  
10 allowed to own stock in that entity. That's not what the  
11 initiative was about. It was not about felons being  
12 prohibited from ownership. It was about public safety.

13           So really when a literal interpretation of a statute  
14 would result in an absurd result, and we argue and explain  
15 this at great length in our pocket brief that was filed, we  
16 can't do that. And that's really what the arguments that are  
17 being made here. Prospective owner in particular is a major  
18 problem. We talked about prospective. "Prospective" means  
19 future, possible. It doesn't mean owner as of record date.  
20 The statute could have said, the owner as of November 1st,  
21 2018. It could have said that. It didn't say that. It says  
22 "prospective owner." And there's some ambiguity there,  
23 certainly.

24           And so the applicants submitted their application,  
25 our company submitted application, backgrounds were checked at

1 that time. Since that I there have been many owners that have  
2 turned over. The Court suggests, well, maybe we could do it  
3 on one day of the year, we could pick a day, we'll do it on  
4 that day and that'll be fine. That's as arbitrary as  
5 anything. Because the remaining 364 days the bad guys come in  
6 and buy up the stock and sell it off before the next check  
7 date.

8           What this Department has done is reasonable under  
9 the circumstances. They've provided a 5 percent rule that  
10 everybody agreed to and everybody indicated they had no  
11 problem with. And when those 30 and \$40 background checks are  
12 coming in and the company's have to pay that, the Department  
13 doesn't have that money, it is going to make it unreasonably  
14 impracticable or impossible to be able to conduct those in a  
15 way that allows those companies to continue to do business.

16           Now, public companies aren't prohibited from  
17 operating in alcohol or prohibited from operating in other  
18 ways. In alcohol in particular it said -- the statute said or  
19 the initiative said, you can be regulated similar the alcohol.  
20 And so for the rule that we have talked about, the 5 percent  
21 rule, which, by the way, applies in gaming, suitability  
22 checks, applies for the SEC, the 5 percent threshold is there.  
23 In the SEC in particular it's very apropos in the sense that  
24 that governs --

25           THE COURT: Well, but you guys are all Canadian

1 companies on Canadian exchanges, so the SEC doesn't really  
2 matter, does it?

3 MR. KOCH: We're not talking about the SEC rules  
4 being brought straight over. But is there a reasonable  
5 interpretation? The SEC over years of regulation said  
6 5 percent, we're going to have some limitations on that.  
7 We're not saying the Canadian stock market is any better than  
8 U.S. stock market. All we're saying is 5 percent rule is a  
9 reasonable basis to decide whether that person has some  
10 control over the company. And that's really what the issue  
11 is.

12 Now, there's a couple of solutions here. If the  
13 Court really were concerned about this, the first solution is  
14 what the statute says itself. The statute does not say when  
15 that background check needs to be conducted. In NRS  
16 453D.200(6) it simply states that they need to conduct a  
17 background check. As we sit here today we're still months  
18 away from the 12 month deadline, which is really, in our view,  
19 what the plaintiffs are trying -- where the plaintiffs are  
20 trying to get us to, the 12 month deadline to get an  
21 inspection. We're months away from that. The Department  
22 could still conduct background checks of every successful  
23 conditional license applicant. They could do it tomorrow,  
24 they could do it the next day, they could do it before you get  
25 your final inspection. That's a timing issue. The Court

1 could say, all right, my injunction is you've got to follow  
2 the statute, you've got to conduct a background check before  
3 you get your final license.

4           It could also decide, as the Court had indicated,  
5 you could theoretically run a background check on a company.  
6 That would be one solution. I don't know how exactly that  
7 happens, but it could be a solution. And if the Court is  
8 concerned that we've got to follow exactly what the voters  
9 wanted, this would comply with that, although it may not be as  
10 precise as a fingerprint background check. Or you could  
11 decide that the Department would have to conduct a background  
12 check of the owners at the time the application was submitted.  
13 I think you'd still have issues with that, but you could at  
14 least have a point in time at the time the application was  
15 submitted.

16           So all these reasons, there's no basis to have a  
17 preliminary injunction of the type that the plaintiffs want.  
18 The plaintiffs want to burn the whole system down because  
19 5 percent is a bad rule so therefore don't give anybody any  
20 licenses. That's not the relief that we're looking for -- or  
21 they're looking for. That's not the relief that should be  
22 granted here.

23           Couple of other items I want to touch, and one is  
24 compliance. The Court has talked about -- or the parties have  
25 talked about compliance quite a bit, and indicated that, well,

1 we've got all these problems with compliance. They brought up  
2 this Exhibit 96. They keep talking about it over and over.  
3 And this is the email from Kara Cronkhite, interestingly, with  
4 the blacked-out names. We never got the answer to that. The  
5 reason the blacked-out names are there is because this  
6 document was obtained illegally. This is a document that  
7 plaintiffs got. No one has come forward and said, here's  
8 who's on this, here's how I got this. It's an internal  
9 Department document. Ms. Cronkhite said, that matter's being  
10 investigated right now. The plaintiffs [unintelligible] come  
11 forward with this illegal document said, oh, look at this,  
12 look at this. What does it actually say? They're  
13 misconstruing, misstating the document intentionally. It says  
14 that the three entities listed there, Henderson Organic  
15 Remedies, NOR, and Integral, it talks about a self-reporting  
16 [inaudible] that said there was an incident, they reported it,  
17 they took the necessary steps to fix it, and we're not going  
18 to conduct an investigation. Plaintiffs say, oh, they swept  
19 it under the rug obviously, without anybody who's corroborated  
20 their version of that story. In fact, the only person that  
21 wrote this email explained it clearly and clearly explained  
22 what happened. Self reporting took place. That's the epitome  
23 of compliance. You don't want compliance -- I guess  
24 compliance could be the person who wrote this email or brought  
25 this in could come forward and say, I conducted an illegal

1 act, here I am, I'm going to comply with the law now. But NOR  
2 went forward and said, we had a problem, we fixed it. That's  
3 what compliance is. It's not about perfect operation without  
4 a single problem. In fact, Mr. Hawkins said, I've never had a  
5 single deficiency. Ms. Cronkhite said, there's no operator  
6 without a deficiency. And while Mr. Hawkins may not be aware  
7 of it, he's not on the email, it sounded like, on the ListServ  
8 or anything else. If he were, somehow he'd be the only  
9 operator in the entire state of Nevada without a deficiency.  
10 He's never put a cardboard box down on the ground that  
11 violates the regulations on those things. Those all sorts of  
12 deficiencies that could be there.

13           So compliance is something that requires the parties  
14 working together with the Department to make sure that they're  
15 operating properly. And compliance is considered in the  
16 context of anyone who could get a license had to be in good  
17 standing. You could not have had your license suspended and  
18 get a new license. You're not going to be able to do that.  
19 And so the Department would take into act compliance in that  
20 context, are you fulfilling the regulations and requirements  
21 of the law.

22           THE COURT: So did they?

23           MR. KOCH: Absolutely.

24           THE COURT: How? I haven't had any evidence that  
25 the Department considered compliance as part of the



1 application process, Mr. Koch.

2 MR. KOCH: A party that was not in good standing --  
3 they didn't need to score it. That's a complete insinuation.  
4 We didn't get a score based on how many deficiencies you have.  
5 That's not what the statute says. It said compliance would be  
6 considered. I don't have the exact language. But a party in  
7 good standing could get a license. A party not in good  
8 standing, and there's several of them that had been suspended  
9 at different points in time, would not get a license. You  
10 can't grant a license to a suspended licensee.

11 THE COURT: So that's how you think compliance was  
12 used as part of the application process?

13 MR. KOCH: It would be a factor in deciding whether  
14 an applicant would be successful. You could not --

15 THE COURT: What evidence in our record do you have  
16 that that's what the Department did?

17 MR. KOCH: I do not. And that testified that  
18 somebody said that somebody was denied a license because they  
19 were suspended. But a license -- I believe the parties had  
20 indicated you had to be in good standing in order to be able  
21 to receive to a license. And it was not part of the scoring  
22 system, did not need to be scored, did not need to be part of  
23 the rubric. It wasn't on there. And along the same lines, if  
24 they're looking about points, there's not a point total listed  
25 for compliance. Nobody complained about that. Nobody had

1 that issue that was raised.

2 THE COURT: Okay.

3 MR. KOCH: Lastly, poor Amanda Connor. Her name has  
4 been brought up. She's not appeared here to testify. Brought  
5 up many times, insinuations have been made, well, she was paid  
6 a lot of money, she must have used some of that money to exert  
7 some kind of influence. You know, we've all been paid a lot  
8 of money to be here. I don't think anyone is going to  
9 insinuate that we have been paid a lot therefore we must be --

10 THE COURT: Mr. Shevorski says he has not.

11 MR. KOCH: -- passing it along. Well --

12 THE COURT: You could look on Transparent Nevada and  
13 figure out what he gets paid to be here.

14 MR. KOCH: All right. All right. But the  
15 insinuation that someone's paid for services and therefore you  
16 must be bribing someone is frankly offensive. Ms. Connor's  
17 good at her job. She represented parties that got licenses,  
18 and represented parties that didn't. In fact, Mr. Ritter, who  
19 was on the Task Force, his company was represented by Ms.  
20 Connor, still didn't get a license. The insinuation that  
21 somehow that calling Jorge, asking for information from Jorge  
22 meant that all her clients got licenses, not factually true.  
23 If it were the case, you would expect all her clients to be at  
24 the top of the list, and Jorge would have been supervising all  
25 the scorers to make sure everybody got a license. Partiality,

1 impartiality breakdown there is quite clear. You can argue  
2 partiality, you can argue communication, all those sorts of  
3 things all you want, but the reality is there's no evidence  
4 that any influence or any change was made.

5           So in the end we can sit here and hyperanalyze this  
6 process, but there's been no showing of arbitrary actions by  
7 the Department, no showing of capriciousness. What they've  
8 showed is the Department didn't have perfect, God-like  
9 confidence in carrying out this process. We all understand  
10 that. There were problems. Any process that we look back on  
11 -- if my day-to-day operation was watched, if anybody sat  
12 there and watched me would say, wow, he's got problems, he's  
13 messing things up. But that's not the basis to enjoin an  
14 entire system from being -- moving forward in an industry such  
15 as this, especially where it's new. The Department is doing  
16 the best that it can, and we will have improvement in the  
17 future.

18           And to say -- last item. To say there's a fixed  
19 number of licenses that will never increase is a false  
20 statement. The statutes provide for the ability to look to  
21 determine if more licenses may be necessary in the future and  
22 can grant more licenses in the future. So we're not dealing  
23 with a finite number of resources for an indefinite period of  
24 time. Thank you.

25           THE COURT: Thank you, Mr. Koch.

1           Next? Mr. Prince.

2           INTERVENOR DEFENDANT THRIVE'S CLOSING ARGUMENT

3           MR. PRINCE: Your Honor, good morning. And for the  
4 record, Dennis Prince appearing -- making the argument on  
5 behalf of the Thrive defendants.

6           Your Honor, I think it's no question that this  
7 marijuana industry is likely the most -- second most heavily  
8 regulated industry in the state of Nevada except for gaming.  
9 And a diverse group of citizens of the state of Nevada voted  
10 to create a comprehensive legislative and regulatory framework  
11 for the sale of marijuana in the state of Nevada. And one of  
12 the things that it did do was empower the State, it gave the  
13 State incredible power in order to regulate this industry.  
14 And I think Mr. Shevorski touched upon it, but the enabling  
15 statute, which is 453D.200, the language of it is critical to  
16 your analysis in this case and why an injunction shouldn't  
17 issue. Because the Department, it says, "shall adopt all  
18 regulations necessary or even convenient." That breadth of  
19 power is widespread and sweeping, because the voters knew and  
20 clearly understood that they weren't creating a complete  
21 regulatory or legal framework for the operation of these  
22 licenses. They were going to leave that to the Department of  
23 Taxation. So they empowered the Department to come up with  
24 the actual framework itself.

25          And if you look at the additional language from

1 subpart (1) regarding "the regulations shall include," that  
2 language is critical, because that is the minimum requirements  
3 mandated by the voters, not an exhaustive list of all the  
4 criteria or the power that the State could have. It doesn't  
5 prohibit the State from adopting additional criteria that in  
6 its discretion and determination benefits the public and the  
7 welfare of this state in order to operate one of these  
8 licenses. So they were tasked with the obligation of creating  
9 regulations to carry out this ballot initiative. And one of  
10 the things they did was as part of the initiative as 453.200  
11 is they've indicated that "qualifications for licensure which  
12 are directly and demonstrably related to the operation of a  
13 marijuana establishment," that was left exclusively to the  
14 Department to make that determination.

15           This Court must view that expansively, not narrowly.  
16 There is no prohibition anywhere that diversity should not be  
17 included, because a diverse group of Nevada citizens voted for  
18 this ballot initiative. So therefore when the Department  
19 started to make this determination of what qualifications it  
20 felt was important or even necessary to carry out this  
21 legislative and regulatory framework diversity was not only  
22 not prohibited, it was likely encouraged. We certainly live  
23 in a time where we've been a civil rights movement for  
24 probably hundreds of years, but certainly the last 50 years,  
25 and certain groups, whether it be females, racial minorities,

1 or religious backgrounds, they are fighting to have their  
2 voice heard and included. Where and under circumstance would  
3 the State be wrong to include diversity as part of its  
4 comprehensive regulation of this industry? And in fact Mr.  
5 Parker on behalf of Nevada Wellness, he says, yes, that does  
6 in fact go to qualifications. Mr. Peckman testified to that  
7 in other testimony demonstrating to that diversity went  
8 directly to qualifications of an applicant. So when you're  
9 considering whether or not the State exceeded its authority,  
10 it's clear that 453D.200 certainly gives this broad grant of  
11 authority to the State to adopt regulations which in fact  
12 promote the appropriate qualifications of all licensees based  
13 upon a diverse background. They gave the State 13 areas in  
14 which to implement regulation, one of which related to  
15 qualifications. But it wasn't a prohibition for adopting any  
16 additional criteria that it felt in its reasonable judgment to  
17 include. And in this situation diversity was included.

18 Now, going back -- because what this relates to was  
19 was the process fair in September of 2018. Were all  
20 applicants on a level playing field? And, more importantly,  
21 did they know that diversity was going to be part of the  
22 scoring system? Every one of these plaintiffs, every singular  
23 one, had a medical marijuana license. They're all existing  
24 licensees. And in 2017 the State of Nevada determined that  
25 diversity was a relevant factor for a medical marijuana

1 license. And looking at NRS 453A.328(10), they include  
2 diversity on the basis of race, ethnicity, or gender of the  
3 applicant or the persons who are proposed to be owners,  
4 officers, or board members. Those are criteria to use. In  
5 addition, the legislature gave the following to the Department  
6 number (11), "adopt any other criteria of merit that the  
7 Department determines to be relevant."

8           When you're construing these statutes I think you  
9 have to construe both -- and harmonize 453A with 453D.

10           THE COURT: Even when they're in conflict with the  
11 ballot question, Mr. Prince?

12           MR. PRINCE: You have to read them in a way that it  
13 creates harmony, not disharmony. If you can't in all  
14 practical ways construe them in a way that creates harmony so  
15 you can carry out the voter initiative, that is your mandate,  
16 as I understand it under Nevada law, and that is your mandate.

17           But the point is was the process unfair. The  
18 process doesn't have to be perfect. It doesn't even state you  
19 can't make mistakes along the way. They can't exceed their  
20 scope of authority or act arbitrary or capricious. That's why  
21 the analysis has to start with the expansiveness of the grant  
22 of authority to the State.

23           But, more importantly, in February of 2018, when the  
24 Department adopted NAC 453D.272, it informed everyone,  
25 including every one of these plaintiffs, that, among others

1 things, diversity of ownership, officers, or board members was  
2 going to be considered a criteria. And the important part of  
3 this language is -- of 453D.272 of the NAC is it talks about  
4 the Department's going to rank the application within what  
5 applicable locality for any applicants where -- which in a  
6 jurisdiction that limits the number of retail marijuana  
7 stores. And one of the factors is diversity. So everyone  
8 knew as of February 2018 that diversity was going to be  
9 considered as part of any additional application for a retail  
10 license in the state of Nevada. Everyone is charged with that  
11 knowledge. Whether they chose to give it any weight, whether  
12 they truly understood it, that's not the point. By February  
13 of 2018 the State has now taken charge of this and made  
14 diversity a factor to consider.

15 But then it goes one step further with the  
16 legislature -- excuse me, with the ballot initiative. If you  
17 go back to 453.200, the voters understood and knew and wanted  
18 the State to come up with a process and a procedure, a  
19 regulatory framework where you can operate -- have a dual-  
20 license operation, which is specifically contemplated, if you  
21 only could apply for one license in 2017, if you have an  
22 existing license, existing medical marijuana license. So they  
23 specifically contemplated a dual-license operation. That's  
24 how you harmonize the diversity component. This aspect of it  
25 has to be read in conjunction with 453A relating to diversity,



1 as well as the adoption of the regulation. But by certainly  
2 September of 2018 every one of these applicants was clearly  
3 aware that diversity was to be considered as part of the  
4 application process. Whether they thought it was going to be  
5 tiebreaker, whether they thought it was going to be a factor  
6 or be scored, that's up to the State to make that  
7 determination. That's within their regulatory and  
8 discretionary authority. It does not -- each applicant does  
9 not have to understand that. Their lack of knowledge does not  
10 take away the State's power or the ability to consider  
11 diversity for any reason.

12           And in addition to that there's not even agreement  
13 between the plaintiffs. Mr. Gentile stood up here and said  
14 it's breaking his heart to make this argument but diversity  
15 somehow is inconsistent with the ballot initiative and that is  
16 a basis to grant this preliminary injunction. Mr. Parker, on  
17 the other hand, stood up here and argued that, yes, diversity  
18 is directly and demonstrably relatable to the qualifications  
19 of an applicant. Even using the plaintiffs' arguments, at a  
20 minimum its ambiguous. If it's ambiguous, then you have the  
21 right to make the determination that, yes, it was reasonable  
22 and fair for the State to make that inclusion. And how are --  
23 you what kind of message would it be for this Court or even  
24 the Nevada Department of Taxation, for that matter, and say,  
25 we are not going to consider, we're specifically not going to

1 consider diversity when considering an application for a  
2 retail license in the state of Nevada. A diverse group of  
3 Nevada citizens voted for this ballot initiative. Therefore,  
4 there can be no reasonable challenge that diversity should not  
5 have been included or that, more importantly, the State  
6 exceeded its authority in including diversity in this. And it  
7 makes it all -- it's all consistent with 453A, 453D when  
8 you're operating a dual-license operation.

9 Now I want to talk specific about --

10 THE COURT: How many more speakers do I have after  
11 Mr. Prince? Four?

12 MR. PRINCE: When Thrive was granted, as well as all  
13 the other intervening defendants, its six licenses on December  
14 5th, 2018, it had a vested property right in those licenses.  
15 In addition, it already had a vested property right in the  
16 licenses that it already had, and was operating a retail  
17 marijuana dispensary. The Burgess case makes clear that once  
18 you became a license holder that now you have the right before  
19 you can have that license revoked to a hearing and a showing  
20 of good cause. And the State has adopted comprehensive  
21 regulation relating to the suspension and/or revocation of a  
22 license, which includes notice and an opportunity to be heard  
23 in a contested proceeding, which would then give rise to some  
24 potential claim for judicial review. We don't have that here.  
25 This unsuccessful applicants have no right to judicial review

1 as an unsuccessful applicant.

2 But, moreover, Thrive, in response to being awarded  
3 those licenses, it paid \$120,000 in licensing fees to the  
4 State of Nevada and is now subject to all of the requirements  
5 for these six licenses, even though it can't use any of them  
6 currently, to the rules and regulations, including relating to  
7 discipline, suspension, or revocation.

8 Now, I'm showing you a slide that Thrive has now  
9 started to advertise that their 3500 West Sahara location is  
10 now open. You had previously granted a temporary restraining  
11 order precluding Thrive from opening that location or against  
12 the State from allowing it to start operation under the  
13 conditional license grant from December 5th, 2018. But what  
14 this demonstrates is even though that location was not on the  
15 application, that they've identified an applicant -- a  
16 location, they went through all the land use and zoning  
17 requirements, they complied with all of the State requirements  
18 and underwent a final inspection by the State, all within six  
19 months.

20 THE COURT: And transferred an existing license to  
21 that location.

22 MR. PRINCE: Absolutely. Which it had the absolute  
23 right to do.

24 THE COURT: I'm criticizing you, Mr. Prince. I'm  
25 must making the record clear that it was not a violation of

1 the TRO --

2 MR. PRINCE: Correct.

3 THE COURT: -- by doing that.

4 MR. PRINCE: Correct. And the only way that they  
5 were able to do that is they actually had to close their  
6 Commerce location and use the existing license in order to  
7 open at 3500 West Sahara. Mr. Kemp argued, interestingly,  
8 yesterday that they should -- that Thrive should have been  
9 enjoined from opening that location at all. Which that's a  
10 fascinating argument. Because Planet 13, in order to open  
11 their location by the Fashion Show Mall on in Industrial, they  
12 had to close their existing southwest store and transfer that  
13 license with the approval of the State. And I'm certain he  
14 doesn't want an injunction against him or his client, rather,  
15 from operating that location on Industrial.

16 But a's critical to this is this 12 month issue --  
17 obligation imposed by the State from the time of the  
18 conditional license grant we have 12 months to be open and  
19 operational. As we sit here today, Judge, and this is part of  
20 the balance of harm, none of these applicants are able to  
21 likely meet that. Thrive has come forward with evidence on  
22 this record that it found a location, went through all the  
23 land use and zoning, and has spent more than a million dollars  
24 between the City of Las Vegas and the City of Reno to open a  
25 location, and has been unable to do so. Part of this record

1 is, for example, if Essence, for example, can't meet this  
2 12 month requirement, it's going to lose favorable zoning in  
3 the City of Reno which is within 1500 feet of the Peppermill  
4 Casino. They're going to lose that valuable right. So when  
5 you're talking about balance of hardship, those are two  
6 things, among other things, that you can be considering, is  
7 the effect upon these intervening defendants, the lack of  
8 ability to become open and operational.

9           Mr. Bice talked about it, but as a license holder  
10 Thrive did not have to, nor did any of the other applicants  
11 have to have an identifiable location on its application. The  
12 NuLeaf decision makes clear that that's not a disqualifying  
13 fact for the State to refuse to issue you a license. But it  
14 allows an applicant like all -- and it is a level playing  
15 field. This applied to everyone, not just the intervening  
16 defendants and the successful applicants, it applied to even  
17 the plaintiffs. They would allow you to find a suitable  
18 location even after you submitted the application as long as  
19 you went through the land use and the zoning requirements and  
20 you got final approval by the State prior to the opening of  
21 your establishment.

22           But I want to go back to -- since we want to focus  
23 on what was the power given to the State through the ballot  
24 initiative. And if you look at 453D.210, this was --  
25 everybody focuses on subpart (b) of -- the physical address

1 where the proposed marijuana establishment will operate --

2 THE COURT: Under section (5)?

3 MR. PRINCE: It is section (5), correct.

4 -- that the physical address where the proposed  
5 marijuana establishment will operate is owned by the applicant  
6 or the applicant has written permission from the property  
7 owner to operate the proposed marijuana establishment on that  
8 property. We focused so much on Clark County and the City of  
9 Las Vegas and Southern Nevada, but this is a statewide rule,  
10 as I'm certain that you're aware of. But, more importantly,  
11 the second largest -- just by way of example, the second  
12 largest city in the state of Nevada is Henderson. They have a  
13 moratorium. There is no way -- for example, when Thrive went  
14 to apply it couldn't have identified a location effectively to  
15 open and operate in Henderson, because there's moratorium.  
16 And we don't know when that will be lifted or what the rules  
17 or requirements for land use and zoning will be in the city  
18 Henderson, in the second largest city in the state of Nevada.  
19 So that virtually would have been an impossibility. But when  
20 you're reading 453D.210 you need to read section (5)(b) with  
21 (e), which says, "The locality," which is clearly ambiguous,  
22 "The locality in which the proposed marijuana establishment  
23 will be located does not affirm to the Department that the  
24 proposed marijuana establishment will be in violation of  
25 zoning or land use rules adopted by the locality." Those have

1 to read together, because that criteria is in the conjunctive,  
2 that's all of the criteria. And under NuLeaf that does not  
3 prohibit -- not having a specified location on the application  
4 does not prohibit the State from issuing the license on a  
5 conditional basis. But when you read 453D.210 as a whole and  
6 you read (b) in connection with (e), it demonstrates that land  
7 use and zoning is an important aspect, and that may not be  
8 resolved until after the conditional license grant, because  
9 you can't even go forward with land use or zoning until you  
10 have the license. You can't even secure property, whether by  
11 lease or even by ownership. Who would spend that type of  
12 money, make that type of commitment if you can't operate the  
13 establishment in a proposed location. And, as Mr. Pupo  
14 testified last week, they knew that this wasn't going to be a  
15 scoring item, so everybody in this regard was treated equally.  
16 No one gained any additional advantage, and no one was denied  
17 any due process, because everybody knew it. And the NuLeaf  
18 decision made clear that the State was not obligated and could  
19 not require a physical location to be considered as a  
20 disqualifying aspect for an applicant.

21 And we also heard from Mr. Terry. For example, the  
22 practical part of this, in other rural jurisdictions there's  
23 not only a moratorium, they haven't even considered the issue  
24 yet. So there's no way for him to identify -- or any  
25 applicant to identify in those smaller rural counties where a

1 proposed location could even go. So that'd be impossible to  
2 even meet that standard. And I'm certain that the voters were  
3 trying to focus on the entirety of the state of Nevada,  
4 including those rural counties, and wanted to make sure their  
5 needs were effectively served. And there's no way that ,if  
6 that is an absolutely requirement, a disqualifying aspect in  
7 the rural counties, therefore we can't be served, every  
8 applicant would be disqualified in a rural county. And that  
9 is the absurd result which your interpretation can't allow to  
10 occur.

11 Now, taking this a step further on location, the  
12 voters specifically contemplated and authorized the Department  
13 to come up with rules relating to transfers of location.  
14 453D.200(j) -- or (5)(j) allows for procedures and  
15 requirements -- not only allows, requires procedures and  
16 requirements not only just to transfer a license, but to also  
17 enable a licensee to move the location of its establishment.  
18 That's exactly what Thrive had to do. But in order to do that  
19 they had to close a store, all to their ongoing harm and  
20 detriment, because now they're no longer able to make money.  
21 Part of the downtown needs of Las Vegas are no longer being  
22 served, where this location on Commerce and Charleston was  
23 located. So now other needs of Southern Nevada are not being  
24 met as a result of this proposed injunction by the plaintiffs.  
25 But certainly the voters contemplated a change of location in



1 2016, because it doesn't even prohibit when a location can  
2 change. So reading this as a whole, certainly location is not  
3 disqualifying factor for anyone.

4           And with respect to the balance of hardships, my  
5 client, Thrive through Mr. Peckman, has not only testified  
6 that they paid \$120,000 for the licensing fees, but they've  
7 also incurred more than a million dollars to become open and  
8 operational not only in the city of Las Vegas, but also the  
9 city of Reno. They are currently on an agenda item in Reno.  
10 They've identified a location, they've been working with the  
11 State, and they're waiting for that to be approved so they can  
12 go forward with their pre-operational process. But, moreover,  
13 the effect of them also affects them everywhere else, because  
14 they can't open their Thrive location because now they don't  
15 have a license to operate Thrive. They're being prevented  
16 from earning money on the existing licenses.

17           There's also another harm, not just to the  
18 individual applicant like Thrive, but to the public. One of  
19 the requested forms of relief by Mr. Bult yesterday was you  
20 need to void all of these regulations, need to void this  
21 process. That's what they're advocating. The State is also  
22 and the public is going to be harmed by that. Number one, the  
23 State collected application fees for 462 applicants at \$5,000  
24 each. They've also received for 61 licenses a \$20,000  
25 licensing fee. They would have to return or be at risk of

1 returning more than \$3 million.

2 Further, they're not collecting the taxes that the  
3 voters stipulated would be collected from operation of these  
4 retail-licensed operations. And fourth -- or third, the black  
5 market continues to go and to thrive is not part of a  
6 regulated industry, which is exactly what a diverse group of  
7 Nevada citizens wanted it enacted this ballot initiative.

8 So therefore the harm to Thrive, Essence, and all of  
9 the other applicants it's substantial and ongoing. Moreover,  
10 we heard testimony in the evidence that Mr. Ritter, the owner  
11 and/or purported operator but maybe an owner, a ghost owner or  
12 whatever you want to call him, of The Grove, he proposed to  
13 purchase Helping Hands at two locations. He came up with  
14 conservative projections that for two stores [unintelligible]  
15 the earnings would be more than \$6 million, net of a \$1.4,  
16 almost  
17 \$1.5 million management for example. That lends credibility  
18 by itself to Mr. Yemenidjian's testimony that conservatively  
19 under his estimate that they're losing \$2.8 million per year  
20 per store. So the losses are substantial and ongoing, Your  
21 Honor. As part of your overall analysis you must consider the  
22 balance of hardships not only to these potentially enjoined  
23 defendants, but also to the public at large, because the  
24 public is the one also who's going to be enjoined throughout  
25 this process that their will will not be effectuated.

1           And then finally, Your Honor, I want to talk about  
2 what are the options that you've here today in terms of some  
3 type of relief. One is -- and Mr. -- and which we agree with  
4 as articulated by Mr. Shevorski and Mr. Bice, there is no  
5 legal basis for injunctive relief. These applicants aren't  
6 going to be any different position now or at the time of a  
7 trial or even after a trial, for that matter. So there's no  
8 legal basis for an injunction at all. And the standard is did  
9 the State exceed its authority and act in a way that's  
10 arbitrary and capricious. And that's not just simply, we made  
11 a mistake, we made an error somewhere. It rises to a high  
12 level. Using the judiciary as one example, the Nevada Supreme  
13 Court could make a determination that a District Court judge  
14 abused his -- was wrong, but did not constitute an abuse of  
15 discretion mandating a reversal or change of outcome. And that  
16 standard is somewhat applicable here. But the three bases  
17 we're talk about it is, number one, diversity. There is no  
18 way that the State acted arbitrarily or capriciously in  
19 considering diversity as a factor. The legislature made a  
20 determination that diversity was important for medical  
21 licensing, the State adopted this criteria in February of  
22 2018, and every applicant knew it.

23           And going to Mr. Bice's argument with respect to the  
24 Miller versus Berg case they could -- if that was a problem,  
25 you should have challenged it then. There's no evidence in

1 this record of any type of a challenge to the inclusion of  
2 diversity as part of the ranking process. And it would send a  
3 terrible message for our state to say that diversity would  
4 exceed the scope of authority for the State to consider as  
5 part of a licensure grant.

6 Second, location. We believe that NuLeaf enables  
7 the State and gives it -- and underscores its broad plenary  
8 authority and discretion to grant conditional licensure  
9 without a specified location on the application, because they  
10 uniquely understood that locations may change, you may not  
11 complete land use or zoning approval or financially you may  
12 just need to change location or downsize or something may  
13 change in the process. But as long as you comply with all of  
14 the land use and zoning requirements and meet all of the  
15 State's specifications and requirements prior to opening,  
16 they're going to give you ability to open and remove the  
17 conditional grant of authority. So location would similarly  
18 not be a basis for any type of injunctive relief.

19 The third area would be background. And I want to  
20 state for the record even if you used the standard from the  
21 ballot initiative, Thrive met that criteria. All --

22 THE COURT: Because they had all of their owners  
23 disclosed in their application.

24 MR. PRINCE: They did. Even when it's under  
25 5 percent.

1           THE COURT: And I have testimony about that from  
2 various defendants. Have you done an analysis, Mr. Prince of  
3 how many of the defendants in intervention and other  
4 applicants complied with NRS 453D.200(6) even though the  
5 application didn't require it?

6           MR. PRINCE: No, I haven't.

7           THE COURT: Okay.

8           MR. PRINCE: I confirmed that on behalf of --

9           THE COURT: You only know from your people.

10          MR. PRINCE: On behalf of Thrive and Essence I did  
11 make that confirmation, and both plans complied with that.  
12 But I do believe that the 5 percent rule is reasonable. The  
13 genesis of it was the Governor's Task Force, of which Mr.  
14 Ritter, who is an operator with TGIG and under The Grove,  
15 wife's name. He participated in that with not only members of  
16 the State, members of the public, but members of industry. So  
17 it does have a rational basis and a reasonable basis to  
18 conclude that 5 percent would be a threshold.

19          But more important, Your Honor, you asked yesterday  
20 is the term "owners" ambiguous. I submit that it's broad  
21 enough to include even a corporate entity. The State can  
22 investigate a corporate entity, and if they feel that further  
23 investigation into these shareholders and the officers and  
24 directors of that corporate entity is needed, they can conduct  
25 that investigation. It may be more extensive than an

1 individual, but certainly the State has that capacity and  
2 ability. Because, for example, nothing prohibits one day  
3 after the application that a public entity or any other  
4 corporation -- they can acquire a percentage interest in an  
5 applicant. So, therefore, we believe that owner under these  
6 regulations, as well as the ballot initiative is broad enough  
7 to include a corporate form of ownership, including  
8 potentially a publicly traded corporation. It would be up to  
9 the State.

10           If the Court is considering any form of injunctive  
11 relief, we want to offer you this alternative. We believe  
12 that the background check would be the only available or  
13 reasonably available alternative to any form of injunctive  
14 relief, and it could be fashioned in this manner. To the  
15 extent that the State did not conduct a background check for  
16 each applicant, or an owner of each applicant that they be  
17 enjoined from issuing a final licensure and allowing them to  
18 open until that background check is complete. That gives --  
19 it's consistent with the grant of authority to the State, it's  
20 consistent with their regulatory authority and their plenary  
21 authority with respect to investigating and approving  
22 licensees without the judiciary controlling how it's done.  
23 But it would allow the State to go back --

24           THE COURT: Mr. Prince, let me stop you. That is an  
25 interesting modification to some of the relief being

1 requested, but how would the Department be able to do that for  
2 those applicants who did not disclose the owners who owned  
3 less than 5 percent?

4 MR. PRINCE: That would be up to the State to make  
5 that determination. Your injunction would require the State  
6 before they issue a license to do that, or go back and  
7 determine if all the --

8 THE COURT: They haven't checked to see if the  
9 applications were complete when they got them, Mr. Prince.

10 MR. PRINCE: But they can do that up until the time  
11 of the grant of the final licensure. And I think they always  
12 have that ability. For example, ownership structure could  
13 change the day after the applications were submitted.

14 THE COURT: Absolutely. And it did for several of  
15 these entities.

16 MR. PRINCE: For some it did. That's why I don't  
17 think the date of the application can be static. I think that  
18 you have to continue to look at issues up to and including the  
19 time of the final approval allowing the business to operate,  
20 because of that ability. That's just a static shot in time.  
21 It doesn't comport with reality, and doesn't even fit with the  
22 State's continuing obligations. For example, if an entity  
23 sold a 5 percent or greater share, then they would have to  
24 investigate that as part of the approval process, right. That  
25 would be mandated.

1           THE COURT: They do that as far as transfer of  
2 ownership process at this point.

3           MR. PRINCE: They would do that.

4           THE COURT: Well, they do.

5           MR. PRINCE: Right.

6           THE COURT: Apparently they're very backlogged, but  
7 they do eventually do it.

8           MR. PRINCE: In addition to that, if they have  
9 concerns about a person or an entity owning 5 percent or less,  
10 they have the discretionary ability and the power to  
11 investigate those in their reasonable decision making.

12           And interestingly enough, this is even more  
13 sensitive than gaming. Gaming only has a 10 percent  
14 threshold. And so you can't argue on one hand that the most  
15 heavily regulated industry our state, gaming, at 10 percent  
16 has no rational or reasonable basis, but somehow 5 is  
17 completely irrational.

18           THE COURT: But Gaming actually does investigations.

19           MR. PRINCE: Well --

20           THE COURT: They actually do applicant  
21 investigations, Mr. Prince. They don't get an application and  
22 say, oh, okay, I'm going to staple it together, give it a  
23 number, and then give it to the temporary employees who've  
24 been hired. It's a very different process in the gaming  
25 application world.



1 MR. PRINCE: I understand the process may be  
2 different, and I think the process is ongoing, and there's  
3 certainly going to be resources and could be dedicated even  
4 after a conditional license grant to investigate all of the  
5 people who are owners, board members, and/or officers of a  
6 successful applicant. There was 461 or -2 applicants.

7 THE COURT: 462.

8 MR. PRINCE: 462. That -- and 90-day window that  
9 would be require such an exhaustive use of manpower and labor  
10 it'd almost be impossible to do that. But, nevertheless, they  
11 have that obligation. The only question you're asking is were  
12 they required to list the owners and background check them.

13 THE COURT: That is what I am saying. Because there  
14 are some applicants who, even though they were not required to  
15 list those with ownership interests below 5 percent, did.

16 MR. PRINCE: Correct.

17 THE COURT: And complied with 453D -- hold on, I've  
18 got to switch screens -- 45D.200(6).

19 MR. PRINCE: Subsection (6).

20 THE COURT: And I'm just trying to figure out -- I  
21 had testimony, so I had bits and pieces, but I'm trying to  
22 figure out how many of all of those 462 applications complied  
23 because either they were being overly cautious or for some  
24 other reason.

25 MR. PRINCE: I think the issue for that would relate

1 to whether or not any of the 61 applications that were  
2 approved -- the only issue would be were any one of those  
3 winning applications, were they not fully background checked  
4 under that standard.

5           That's why I'm saying alternative injunctive relief  
6 -- if you're considering injunctive relief at all, could it  
7 reasonably -- should it relate to background checking and  
8 enjoin the State from allowing anyone to open or go forward  
9 with final license approval if they didn't either complete the  
10 application correctly or didn't have a complete background  
11 check. For my clients, both Thrive and Essence, they  
12 identified every owner, gave them authority to conduct a  
13 background check, and they complied with that obligation,  
14 because we listed that. Our clients should not be penalized  
15 because some other party may not have done that. I'm not  
16 trying -- respectfully to all of the other successful  
17 applicants, I don't know who this would apply to completely.  
18 I think I have an idea who may not -- may have a concern. But  
19 that's not my concern this moment. I'm trying to make certain  
20 that my clients can live within a framework of judicial relief  
21 that you could grant that would not prevent them from moving  
22 forward with their not only pre-opening operations and  
23 expenditure of money, which at this point has been in the  
24 millions of dollars, the loss of revenue has now been in the  
25 millions and is continuing to grow, but it also allows you

1 some judicial discretion on how to fashion an order.

2 But, moreover, I think with regard to -- I was  
3 talking to Mr. Pisanelli yesterday. Owner could include a  
4 corporation, even a publicly --

5 THE COURT: We had that discussion in the first  
6 couple of days of the proceeding, and you and Mr. Pisanelli  
7 and Mr. Bice missed that.

8 MR. PRINCE: Mr. Bice. I know we're new. I know.  
9 But nevertheless --

10 THE COURT: Well, we discussed that issue long ago,  
11 Mr. Prince, sometime in May.

12 MR. PRINCE: And the other issue we raised -- I'm  
13 done -- is with respect to compliance. Because you heard no  
14 evidence of how each applicant complied. I think,  
15 respectfully, Your Honor, that would be burden shifting. That  
16 should be up to the plaintiffs to come forward with there was  
17 compliance problems with one or more of the successful  
18 applicants. That's their showing at the time of a trial, not  
19 at the phase of a preliminary injunction. That would be a  
20 trial on the merits issue and certainly not something to be  
21 considered as part of a preliminary injunction proceeding.

22 And with that --

23 THE COURT: Thank you. Before you sit down, Mr.  
24 Prince, we need a copy of your PowerPoint so we can mark it as  
25 a Court exhibit.

1 MR. PRINCE: We will.

2 THE COURT: Thank you.

3 Dulce, if you would remind him.

4 Who's next? Mr. Kahn.

5 INTERVENOR DEFENDANT HELPING HANDS' CLOSING ARGUMENT

6 MR. KAHN: Good morning, Your Honor. Thank you for  
7 providing Helping Hands Wellness Center the opportunity  
8 through this whole proceeding and to present some closing  
9 arguments today.

10 Without belaboring the Court with repetitive  
11 arguments of what has already been presented, from our side we  
12 do join some of these -- we do join in the arguments from the  
13 State and what have been presented thus far from the  
14 intervenor defendants and what will continue to be presented.

15 However, I do want to address a couple points that I  
16 think are important for this Court to see what was presented  
17 in the record so there's a greater understanding for Your  
18 Honor if she were to issue an injunction or a modified  
19 injunction, and I can address that, as well.

20 The plaintiffs thus far through several weeks of  
21 full-day hearings have tried to paint the picture that there  
22 have been mistakes created by the State through implementing  
23 the statute, creating regulations, or -- and/or in  
24 implementing application process, or in its grading. In  
25 trying to muddy the water of this entire process what they

1 have done is try and create, well, let's throw in a whole  
2 bucketful of mistakes -- that we don't agree with, by the way,  
3 Your Honor -- to see if that rises to the level of arbitrary  
4 and capricious conduct, and then seeking relief that they  
5 described yesterday as multiple forms of relief, let's enjoin  
6 the process so final licenses can't be issued, let's void  
7 these licenses, let's void the regulations -- which would  
8 shutter the industry, by the way, Your Honor, so I don't know  
9 if they actually truly want that remedy -- or let's get more  
10 points because our application was scored incorrectly.

11 Well, the problem with that, Your Honor, is that  
12 many of these applicants are not taking and acknowledging the  
13 responsibility of the errors in their own applications. And I  
14 don't believe that that has been properly before you. The  
15 evidence is there, the record is there. I'm just going to  
16 show you a couple examples, Your Honor. And that's particular  
17 to Mr. Kemp's clients.

18 Mr. Kemp -- and you addressed this and I'm going to  
19 note this here. What if Mr. Kemp were successful in  
20 establishing that he should have had higher points? Do you  
21 enjoin the whole program if he pursues a writ, or do you just  
22 enjoin the next person above him? And that's what they tried  
23 to pursue in NuLeaf. In NuLeaf they didn't enjoin the whole  
24 program because of one complainant saying, I should have  
25 received more points to the person just right above me.

1 That's where MM Development stands. It would be an abuse of  
2 discretion, Your Honor, to say, I'm going to enjoin the whole  
3 program to allow MM Development and LivFree to come in and  
4 take one or maybe two licenses, the enjoin the rest of the 61  
5 applicants. That would be throwing the baby out with the bath  
6 water, Your Honor.

7 But MM Development and LivFree still have to prove a  
8 likelihood of success on the merits to even reach that type of  
9 injunctive relief. And they have not established that. And  
10 the reason they haven't established that, Your Honor, is the  
11 grading process they didn't comply with. I'm going to point  
12 it out to you, and we're going to bring up exhibits in one  
13 second. The application was graded so there's an identified  
14 and a nonidentified. I'm speaking to the choir here. I know  
15 you understand. The graders -- there's testimony that the  
16 graders were separated. The identified graders did not see  
17 the nonidentified portions. So if you put a portion in your  
18 application in the identifying section that is supposed to be  
19 scored in the nonidentified section, that nonidentified grader  
20 has no knowledge you've provided that writeup.

21 And if we want to take a look at MM Development's  
22 application, which is Exhibit 20, and we're going to be  
23 looking at what was Bate stamped MM00009, here is a great  
24 writeup that Mr. Kemp has repeatedly expressed, was that they  
25 submitted that they were going to be able to open up their

1 former MediZine location, it's a built-out, approved  
2 location, clearly could be done within that 12 month period.  
3 They included this writeup in the identified section.

4 Now if we look at Exhibit 2012, which is the scoring  
5 sheet for the nonidentified section, where the building plans  
6 needs to go, it indicates in there that this is in the  
7 nonidentified section where you have to describe that your  
8 facility can be built within the 12 months.

9 So if we go back to M&M's application, Exhibit 20,  
10 on the nonidentified building provision, which is marked  
11 MM001031, this is their writeup in the nonidentified section  
12 -- oh. No. Excuse me. That's LivFree's.

13 While Brian is pulling it up, there's no  
14 description. I'll attest to that, Your Honor. The record  
15 does not -- does reflect that their application in the  
16 nonidentified building portion does not have that same  
17 description that was included in the identified. So when they  
18 complain that the grader failed to give them the scores on the  
19 nonidentified, it was their own error, Your Honor. They failed  
20 to include that writeup therein. That grader never saw that  
21 information, and appropriately and correctly scored it.

22 Now, we're going into basically like a trial on the  
23 merits on that issue, Your Honor. But on a likelihood of  
24 success on a preliminary injunction I think they're going to  
25 have a hurdle and a burden that they can't achieve. Not only

1 that, why -- even if they were able to prove that it was done  
2 right, why enjoin all 61 applicants if only they're jumping up  
3 a couple points.

4           The next, Your Honor, is Mr. Kemp's client LivFree,  
5 okay. LivFree's application was Exhibit 20 -- excuse me, 21,  
6 and they complained that they submitted a plethora of  
7 documents regarding their finances and weren't provided the  
8 correct financial score. Your Honor, when you look at what's  
9 Bates 130 and 133, in it they notate themselves that Bilko  
10 Holdings is the account owned by LivFree's majority owner.  
11 Then on Bate stamp 132 is a financial statement and their bank  
12 statements that show it's Bilko Holdings' bank accounts. Now,  
13 that's fine and sufficient, Your Honor, except for the fact  
14 they didn't comply with the application's directive. The  
15 application Exhibit 5 on page 17 states that, if you are going  
16 to use the -- relying on the funds of an owner, that source  
17 has to unconditionally commit such funds to the use of the  
18 applicant. And they failed to include such a statement,  
19 attestation, letter to that effect. So they've relied on  
20 basically Bilko without saying, Bilko's funds in that account  
21 are unconditionally for the applicant.

22           Now, I'll attest to Your Honor, and my client's  
23 application was admitted to the record yesterday, and in that  
24 application we have unconditional letters of attestation that  
25 says, these board members, owners, and officers, each one



1 individually state our funds are going to be unconditionally  
2 used for the entity. They failed to do that here. And in  
3 fact I believe it was in the MM Development lawsuit even the  
4 declaration from the representative for LivFree who prepared  
5 the application says in her declaration failed to include the  
6 unconditional commitment of funds as part of the application.

7           So now we're talking about let's enjoin this entire  
8 process so that errors by the applicant can stop all of us  
9 from opening. And instead of them acknowledging their errors,  
10 they're saying, the State committed a scoring error and let's  
11 blame the State for our own mistakes. And, Your Honor, that  
12 would be an abuse of discretion to issue an injunction to that  
13 regard.

14           Now, again you inquired today, Your Honor, what  
15 would happen if Mr. Kemp was correct and maybe I'm wrong,  
16 maybe the documents somehow don't speak for themselves, and  
17 he's going to pursue a writ of mandamus for a scoring error.  
18 Again, his client would bump up maybe a couple points, maybe  
19 they'd get above the line, but that only, as the NuLeaf case  
20 explored, was they only pursued that immediate next person  
21 above the line. An injunction for everybody would be much too  
22 broad. They only sought the injunction against the NuLeaf  
23 entity.

24           Here what Mr. Kemp has argued for is, I want more  
25 points and I'm seeking the injunction and we're stopping the

1 whole process. And I don't believe that would be a viable  
2 option.

3           In dealing with an overly broad injunction, and you  
4 had Mr. Prince explore some of the issues on let's say the  
5 background checks, Your Honor. And I agree with you the  
6 background check in the statute and the regulation are clearly  
7 not identical. We support the State's ability to implement  
8 their own regulations and what they did to try  
9 and achieve what would work for the industry in setting a  
10 5 percent benchmark. However, if you were to enjoin the  
11 program, my client complied. We had every owner, officer, and  
12 board member submit their background checks. So why should we  
13 be enjoined if some of the parties on this side of the table  
14 may not have conducted a background check on all their owners?  
15 So the narrowly tailored injunction to tell the State, look,  
16 go back and background check every owner, officer, and board  
17 member, come up with that relief before you issue these people  
18 a final license, fine. And if some of those parties can't  
19 comply, what is the remedy? Well, then they don't get their  
20 final license. That's the remedy of the State. They have a  
21 deadline to perform and obtain those final licenses by a  
22 certain date, December 5th of this year, and if those parties  
23 cannot achieve that mandate from the State to background check  
24 all their owners, well, then, unfortunately, they lose.

25           They would argue that the regulation is of course

1 necessary, reasonable, and within the bounds of the State's  
2 discretion. But if you were to enjoin the entire program  
3 because of that narrow provision, then we would attest that is  
4 a wrongful injunction at least against Helping Hands.

5 Now, we've kind of explored some of the balancing of  
6 the harms. There was presentation yesterday from the  
7 plaintiffs that there's no evidence that these defendants are  
8 going to be harmed, essentially, that there's no evidence in  
9 the record. Now, my client presented LOIs and term sheets of  
10 proposed offers they cannot pursue because of this injunction  
11 proceeding, and that's a potential financial loss to the tune  
12 of \$12 million and \$10.2 million for those licenses. But,  
13 interestingly, Mr. Bult says about his client -- some of his  
14 clients that are cultivators only, similar to Helping Hands  
15 Wellness Center, who only had cultivation and production  
16 licenses, no dispensaries, that his clients are irreparably  
17 harmed and the balancing of the harm is unfair to them because  
18 they can't have a dispensary and they're going to go out of  
19 business because the cultivator is not going to be able to  
20 succeed. Well, then that balancing of the harm test Mr. Bult  
21 proposes certainly applies to my client and why we are  
22 irreparably harmed under that analysis if we're not able to  
23 participate in the market. However, we are. We won licenses.

24 Your Honor, I want to address the compliance issue  
25 that has come up a couple times today. In NRS 453D.201, which

1 is a nonexhaustive list, evidence of compliance is not listed  
2 as one of the mandates for the State to consider. It's not  
3 there in any of those listed factors. Now, the State  
4 certainly could include a review of the compliance as part of  
5 what is directly and demonstrably related and within their  
6 discretion with their broad authority. But specifically it's  
7 not noted. And in then if you look at the regulations, the  
8 NACs, 453D.268(10), the only place compliance shows up there  
9 is when an applicant must provide a set of plans that shows  
10 how they're going to be compliant. They don't actually say,  
11 give us your compliance history.

12           So on one hand you have these plaintiffs who argue,  
13 ne need to have strict interpretation of the ballot  
14 initiative, we cannot falter or waver, we cannot include  
15 diversity, because it's not there, or some say we can't  
16 include it, we must have background checks, some of these  
17 plaintiffs who are public companies couldn't comply. All on  
18 them. Now they're saying, well, you should have included  
19 compliance. But if you look at the statute itself, a strict  
20 reading of it, it does not say compliance is required to be  
21 considered as part of the application.

22           So now are we going to read in new provisions?  
23 Because, if we are, are we reading in the new provisions for  
24 diversity? Are we altering the statute to adhere to what the  
25 State did with their board authority to say we're not going

1 include properties anymore? Once we take a 20/20 hindsight  
2 approach in saying what the State should have included,  
3 shouldn't have included, that would cause a Pandora's box of  
4 suggestions from third parties, and everybody will come up  
5 with new ideas of what they should have included or what they  
6 shouldn't have included in compliant. And it'll be endless.

7           Instead, that is exactly why we designate the  
8 authority to the State and their agency to implement the  
9 regulations for this industry. Because when this ballot  
10 initiative was passed in 2016 it was based on a ballot  
11 initiative written and submitted to the Legislative Council  
12 Bureau and the Secretary of State in April 2014. In April  
13 2014, Your Honor -- and that's Exhibit 5042. In April 2014  
14 the medical marijuana dispensaries were not even open yet.  
15 They had projected, this is what the regulations -- this is  
16 what the statute should look like in the future at some point.  
17 But that is before the industry had even had an attempt to  
18 have any operations. That's before the State had an attempt  
19 to even know how to control these folks in the industry. That  
20 ballot initiative back in 2014 could not contemplate public  
21 companies would be owners or stockholders in any of these  
22 companies, because none of these companies were even  
23 operational at the time.

24           So it doesn't matter that you just say, let's look  
25 at the voters' intent. But you have to look at the whole

1 picture. And that whole picture is what happened when that  
2 ballot initiative was written and submitted to the state in  
3 2014 and nobody contemplated these issues. Nobody  
4 contemplated the property issues, but the State and County  
5 lawsuits that occurred, those were at the end of 2014 into  
6 2015 when that initiative was there. Nobody contemplated  
7 NuLeaf's ruling. That's why it's a -- you have to see it as  
8 almost like a fluid document, which is why it directs the  
9 State to implement necessary regulations, which is what they  
10 did here in this case.

11 I'll close with that, Your Honor, unless you have  
12 any questions.

13 THE COURT: Thank you. And similar to the question  
14 I asked Mr. Prince, have you done an evaluation as to which of  
15 the successful applicants complied with NRS 453D.200(6) beyond  
16 your clients at the time of the application?

17 MR. KAHN: Your Honor, my understanding is that on  
18 our side of the table there are one or two public companies.  
19 I don't know if they have complied with that statutory  
20 initiative. However, there are many other intervenor  
21 defendants on our side of the table besides those two public  
22 companies who all have come in and have said, we have  
23 background checked all our owners, officers, and board  
24 members.

25 THE COURT: I remember hearing that testimony.

1 That's why I'm asking the question, so -- okay. Thank you.

2 MR. KAHN: Thank you, Your Honor.

3 THE COURT: Mr. Hone, Ms. Shell? Who's next?

4 MS. SHELL: I think Mr. Graf is next, Your Honor.

5 THE COURT: Mr. Graf.

6 INTERVENOR DEFENDANT CLEAR RIVER'S CLOSING ARGUMENT

7 MR. GRAF: Thank you, Your Honor.

8 Your Honor, I'd kind of like to start off by  
9 answering a couple of your questions.

10 Tiebreaker provision that you asked questions about  
11 is contained within the actual application. It's in  
12 subsection (6), Your Honor, after the discussion. And, Your  
13 Honor, so some of the questions that you've asked today are  
14 the questions about what sets each of us apart. To answer  
15 your other question, Your Honor, Clear River -- and, Your  
16 Honor, Rusty Graf on behalf of Clear River LLC. Most of the  
17 evidence and presentation of proof regarding Clear River has  
18 been presented through evidence of other people. Charts that  
19 were presented by the State as to the ownership. The  
20 ownership of Clear River LLC is two individuals, that neither  
21 one of them has less than 5 percent and both of those people  
22 were checked. And there's a certain amount of common sense  
23 that goes along with this background check, Your Honor, and  
24 there's a certain amount of common sense that goes along with  
25 this, because in the 18 months of which this application

1 period fell only those applicants that had previously been  
2 licensed could apply. So, Your Honor, if those entities were  
3 the same as Clear River is, those people have already been  
4 background checked. So that's one issue, Your Honor, in terms  
5 of Clear River.

6           The other issues that, you know, Clear River needs  
7 to bring to bear, Your Honor, is the fact that this isn't a  
8 perfect process. None of these very smart people, attorneys  
9 or the parties, got up and said, you know, we expect the State  
10 to be perfect, to throw a no-no. We didn't expect that, Your  
11 Honor. We didn't expect them to be perfect. We don't expect  
12 them during this process. There's going to be errors like Mr.  
13 Kemp's clients'. There are going to be those. But what I  
14 intend on presenting to you hopefully in about 10 or 15  
15 minutes, Your Honor, is the fact that Clear River has none of  
16 those errors.

17           They talked about diversity and advisory boards, and  
18 we'll talk about that as we go through here.

19           One of the things that I wanted to address that was  
20 discussed yesterday was that the defendant intervenors chose  
21 to be here. Your Honor, we chose to be here like somebody  
22 walks out, sees somebody driving away with their car and they  
23 run after them so that they can get their car back. That's  
24 why we're here. We're here to protect the interests that  
25 we've got. Mr. Ritter, TGIG's representative, the Serenity



1 plaintiff here today, testified during his presentation that  
2 the licenses are worth ten to \$12 million. Then we had to  
3 watch the excruciating and uncomfortable testimony of the  
4 cross-examination of the gentleman who came in here to testify  
5 about a document he got from Mr. Ritter that verified the very  
6 testimony of Mr. Ritter, that said, these are worth ten or  
7 \$12 million, and, lo and behold, he presents an offer that  
8 says, I'll offer you \$10 million for your license, I'll offer  
9 you \$12 million for your license.

10           And Her Honor has asked questions throughout this  
11 process about, you know, what things were worth or if there  
12 was a market for these things and everything else. There's a  
13 couple of wrinkles I want to throw into Her Honor's  
14 discussion, and I don't think there's been any answers to  
15 these wrinkles. So NRS 453A.324(1)(a) provides in the medical  
16 marijuana purview that there's only to be 40 dispensaries in  
17 any county that has 700,000 or more people. That number was  
18 increased by the ballot initiative, Your Honor, that was  
19 approved by the people to 80 dispensaries.

20           THE COURT: For recreational.

21           MR. GRAF: For recreational. So there was going to  
22 be different licenses, there were going to be different  
23 dispensaries. There's going to be an increase. No expert on  
24 behalf of these plaintiffs discusses that. The only testimony  
25 that we've got is testimony from Mr. Hawkins and from several

1 other owners that this is going to hurt their market share.  
2 How? Forget the fact that it's mere speculation, that it's a  
3 statement by a corporate representative with no backup. There  
4 is no -- and Dr. Seaborn's the only one that testified to  
5 this, and Dr. Seaborn, what he said, and I went back and I  
6 read it yesterday and it was interesting, he said, it's kind  
7 of like economies of scale. And then I was like, well, I'm a  
8 finance major, I should know what that means. I didn't. So I  
9 went back and I looked it up. Economies of scale means that  
10 you decrease your unit price such that by having larger  
11 production. So as production increases, your unit price  
12 decreases. And I'm like, how does that affect their market  
13 share. It doesn't, Your Honor. And that's the problem with  
14 this whole case by these plaintiffs. That's the problem. The  
15 whole market was growing. Their market share was necessarily  
16 going to be decreased, and nobody, no expert on behalf of the  
17 plaintiffs, not Dr. Seaborn, not any of the testimony by any  
18 of the parties addresses that issue. Her Honor's got to  
19 guess. That's the definition of mere speculation. There's no  
20 irreparable harm. There's been no testimony, there's been no  
21 evidence to prove it, period.

22           Let's set aside the fact that Mr. Parker deferred to  
23 Mr. Bult when he was talking about the relief that they  
24 sought. Mr. Bult doesn't have an injunctive request in his  
25 complaint. Set that aside for now. That's probably for

1 dispositive motions down the road, okay. But in reviewing and  
2 getting ready for this argument I actually read the pleadings.

3 THE COURT: Really?

4 MR. GRAF: Go figure.

5 THE COURT: Me and you are probably the only two.

6 MR. GRAF: Probably.

7 THE COURT: Oh. Mr. Bice probably read them, too.

8 MR. GRAF: So then -- here's the reason why I did  
9 it, Your Honor. I got confused yesterday by Mr. Gentile's  
10 argument. Mr. Gentile's argument, he said at first -- I have  
11 to go to my notes, because I don't want to say it wrong --  
12 that he wants an injunction enjoining the enforcement of the  
13 denial of their applications, is what it says in their  
14 complaint. And in fact on page 16 of their complaint it says,  
15 for a preliminary and permanent injunction enjoining the  
16 enforcement of the denial of their application. I was like, I  
17 don't know what that means. Fine. We're going to enjoin the  
18 denial of your applications, I don't care. I've said that  
19 several times in this case, Your Honor, and I mean it, okay.

20 The second thing is, Your Honor, then Mr. Gentile  
21 said something very curious. He said, I don't want this Court  
22 to issue an injunction that affects any of the intervenors'  
23 rights. And I was like, wait a second. We do have rights.  
24 We're the ones that got conditional licenses. If anybody's  
25 got a property right in this room, it's my client, who didn't

1 do a dang thing wrong in submitting how his applications were  
2 done by his daughter, and then they're trying to take those  
3 away.

4           So, Your Honor, I had a big presentation where I  
5 could go through a bunch of other information and everything  
6 else, but I really want to talk about a couple of things  
7 before I stop. And that is on the State's Website which has  
8 been produced as an exhibit whatever, I don't know what it is,  
9 they have that production that was done after May 10th. And I  
10 know Her Honor doesn't agree with our argument as to petition  
11 for judicial review, but I think it was important that what  
12 they argued during that opposition to petition for judicial  
13 review, they argued that the dispute is between them and the  
14 State. Okay. Then the people that did it right, that were  
15 awarded conditional licenses, they should keep them.

16           So in my trial brief what I tried to do, Your Honor,  
17 was I tried to say, besides the fact that I didn't delete the  
18 conclusion and it was about 10:30 at night; I apologize. So  
19 the issue becomes as to the petitions for judicial review and  
20 the fact that they don't want to disrupt anything that we've  
21 got, this is an equitable proceeding, Your Honor, and with  
22 equity you must do equity. And here what we're really talking  
23 about is the fact that -- and I vacillate back and forth,  
24 because, as Mr. Shevorski says in numerous occasions, I have  
25 friends on both sides of this, and my clients have friends on

1 both sides of this, and everybody in this room knows that it's  
2 a small community. Everybody knows everybody. Ms. Black is  
3 now the president of the NDA, I've got all kinds of things  
4 that I'm being told in different days about what we should  
5 argue and what we shouldn't argue and everything else. But  
6 here's the thing. Everybody in this room I think is for the  
7 proposition that this industry needs to be regulated, number  
8 one, and, number two, that it needs to be brought along in  
9 such a way that's cohesive and logical.

10           What these applications and what the allegations  
11 that are being made say is that, well, there's problems and  
12 you guys did this. Well, what I think may have happened when  
13 the case was started was all of the plaintiffs got together in  
14 a room, and for Serenity case it's Serenity, TGIG, NuLeaf,  
15 Nevada Holistic, Tryke, Fidelis, Gravitas, Pure, MediPharm --  
16 we talked about MediPharm before, but I'll leave that for  
17 another day, also -- all of those people got together and they  
18 said, hey, you know what, we did this, this, and this. And  
19 it's all of the things that they say that they shouldn't have  
20 been doing. There's publicly traded companies in the Serenity  
21 plaintiffs. Her Honor kept asking the question of the  
22 defendants, hey, how many of you complied with subpart (6).  
23 No, Your Honor. When you do your analysis I must request and  
24 urge you to consider how many of the plaintiffs did not comply  
25 with subpart (6). That's important, because they're seeking

1 equity. They have to come to Her Honor with clean hands and  
2 say, Your Honor, we need this injunction because we have a  
3 right and this is good and this is what we need to do. But,  
4 Your Honor, they did not adhere to any of this. There's  
5 public companies on that side of the aisle. There are -- what  
6 else? There are -- Mr. Ritter testified that he used P.O.  
7 boxes. Your Honor, one of the only things that's actually  
8 very clear in the applications is in the section (c) where it  
9 says, you know, where you're going to put the address and  
10 everything else. And here they're saying no address,  
11 whatever. But the one thing it does says in parens on both  
12 5 and 5A, no P.O. boxes, don't do it. He did it.

13 THE COURT: But a UPS Store is okay?

14 MR. GRAF: Your Honor, here's the thing. When you  
15 look at Exhibit 303, Exhibit 303 for Clear River, you look at  
16 bottom, Mr. Black is a well-known realtor in this town. And  
17 what does he do? There's APNs. You got it. You want to see  
18 where his place -- where he was going to put it or North Las  
19 Vegas, Henderson, Las Vegas, Unincorporated Clark County, you  
20 got the APNs. Look them up. That's what I'm saying. I could  
21 care less what anybody else does. I could care less. All I  
22 want to do is I want to walk out of this room and I want to be  
23 to tell Mr. Black, you did everything right, we got a fair  
24 hearing shake from that Judge, and I think you should keep  
25 your licenses, because there's nothing that they say you did

1 wrong.

2           Let's talk about that diversity issue. Let's talk  
3 about it. Phony. Illusory. What was the other word?  
4 Gamesmanship. I used that in my brief. Go ahead and double  
5 check it. I put it in. Gamesmanship. All kinds of stuff.  
6 All of these words. And you know what, Your Honor, they're  
7 just words. You know who's sitting at that table? Nevada  
8 Secretary of State is sitting at that table.

9           THE COURT: Not anymore.

10           MR. GRAF: Sure. Do you think he forgot everything  
11 he did when he was there for however many years? When did  
12 they step up, when did they say, hey, that's about -- your  
13 advisory board is a violation of NRS 86 whatever? Did we hear  
14 that? I'll stop now if they [inaudible]. No. They don't.  
15 Because we didn't violate any law. We didn't violate in  
16 principle, because Her Honor is well aware that in an LLC you  
17 can do what you want. That's why Nevada's great. Because we  
18 have OPAGs that let people say, hey, this is how you're going  
19 to run your business. Not Mr. Kemp, not Mr. Gentile to tell  
20 us how to run our business. And to say that a woman cannot be  
21 on an advisory board or its somehow a sham to put your  
22 daughter as the president of the Nevada Dispensary Association  
23 on your board for your cannabis company? Are you kidding me?  
24 That is completely appropriate. She is one of the bigger  
25 attorneys in this town doing administrative law and submitting

1 these types of applications all over the country.

2           Your Honor, I was subjected to, and, yes, I'm saying  
3 subjected to, Ms. Black because they have applications due in  
4 Missouri tomorrow. For the last month they've been working  
5 15-hour days trying to figure out exactly what to do and  
6 exactly what people want and exactly what they want to have in  
7 each little section of the application. By the way, Your  
8 Honor, that's what everybody in this room did when they  
9 previously submitted all their applications. Is there some  
10 areas that are open to interpretation? Sure. Some of those  
11 areas would include, I would venture to say, Your Honor, in  
12 the ballot initiative in subsection (5) that says, not only  
13 have you been told months after the effective date -- and this  
14 is the section where we've been talking about the background  
15 checks, Your Honor, and this is before the statute. It says,  
16 "Regulations shall include," and then it goes to subpart (6)  
17 and it says this, Your Honor. And what I want Her Honor to  
18 focus on is what it doesn't say. It says, "The Department  
19 shall conduct a background check of each prospective owner,  
20 officer, and board member of the marijuana establishment  
21 license applicant." Doesn't say when.

22           So let's talk about all these practicalities.  
23 Everybody is like trying to argue and say that this is bad and  
24 everything's absolute. That provision says, hey, you've got  
25 to do background checks. My question is when do you do it.



1 There are substantial provisions contained within this ballot  
2 initiative within R092-17, and within the NRS and the NAC that  
3 all say, hey, you're going to get a conditional license and  
4 there's some things you've got to clear up after the  
5 conditional license. I don't see why you don't issue a  
6 conditional license and then say, okay, then we go fix these  
7 people and then these very provisions say if somebody doesn't  
8 pass the background check you kick 'em out.

9           You know, one of the questions I kept asking as we  
10 were going through all this testimony is these people are  
11 like, oh, yeah, there's bad people there. And everybody's got  
12 expulsion clauses in their OPAGs or their bylaws. Somebody's  
13 got an excluded felony, you kick 'em out of the company.  
14 That's it. But this document, this, what Her Honor is  
15 supposed to look at and review, the ballot initiative, doesn't  
16 say when that's supposed to occur. Your Honor, the only  
17 efficient and reasonable way for that to occur is to occur  
18 when you've already whinnied it done, you've gone from the 462  
19 applicants down to whatever it -- it's 17 entities. Do you  
20 think it's a little bit different to do a background check on  
21 17 different applicants, quote, unquote? Yeah. It is. Is it  
22 less expensive for the State? Yes. Is that a benefit to the  
23 people of Nevada if it's less expensive for the State? Yes.

24           If you read the ballot initiative, one of the only  
25 fiscal -- the only fiscal thing that's in there is they say

1 the Department of Health and Services or BPHS, whatever it's  
2 called, has to hire two more people to do the background  
3 checks. That's the fiscal analysis that they performed in  
4 there. I think it's wrong. I think we've all learned that  
5 the testimony is if there's public companies it's going to be  
6 much more expensive. But so what? Her Honor made the  
7 comment, it's like, well, you know, this isn't gaming or  
8 something to that effect and, you know, add to the process  
9 itself. Yeah. We're like the case that Mr. Gentile cited,  
10 the 1957 case that talks about gaming at that time when, as  
11 Mr. Kemp said, gaming for public companies wasn't allowed  
12 until later.

13           It's going to progress. It's going to grow. The  
14 Governor has already signed the order that says he's going to  
15 create a board much like Gaming, and then they'll have either  
16 a board and a commission or vice versa or whatever. But  
17 they're making that bureaucracy. And this industry's going to  
18 pay for it, and that's the other thing that Her Honor has to  
19 consider here. During the -- Her Honor has had testimony at a  
20 bare minimum that there's at least two of these defendants  
21 that have not been able to open during the pendency of this  
22 TRO/preliminary injunction hearing. The loss in revenue to  
23 the state of Nevada is weighing heavily on the side of you not  
24 granting this preliminary injunction, because they  
25 overreached. They overreached. You heard them all say it

1 yesterday, we want every single one of those licenses not  
2 issued. And it's not licenses that are issued. They have  
3 some sort of qualification. One qualification was --

4 THE COURT: Final inspection.

5 MR. GRAF: -- we want a final inspection. They  
6 don't want the licenses issued. Let's call it what it is.

7 So, Your Honor, just kind of to sum up I want to  
8 talk about two broad topics. We don't have multiple licenses,  
9 we didn't hire Amanda Connor, but they did. Mr. Ritter  
10 testified that he used -- and it was funny how he testified to  
11 it. I think he said that --

12 On page 64, Brian of his testimony. Kind of want to  
13 show it to the Court, because I thought it was funny.

14 She was asked, well, did you -- he was asked a  
15 direct question, hey --

16 Can you pull it up, or not?

17 THE COURT: So I'm trying to get the A-V guys to the  
18 trial, too. It's not Mr. Koch only. The A-V guys got to go  
19 over there, because they've got to finish [inaudible].

20 MR. GRAF: So, Your Honor, Mr. Ritter was asked,  
21 hey, did you use it? No. And I'll paraphrase, because I  
22 obviously don't have it up there. But it's in there. Oh, we  
23 used her for regulatory purposes. So you used her -- and  
24 there it is, Your Honor.

25 "There have been some allegations in this case with

1 respect to Amanda Connor, by the way, who's a fine person, met  
2 her multiple times. Pretty remarkable allegations, frankly  
3 based [inaudible]. You're familiar with Ms. Connor. You know  
4 who she is; correct?"

5 "Yes."

6 "Do you consider her to be a competent attorney??"

7 "She's been helpful for us regulatorily." I didn't  
8 know that's a word. "Helpful to TGIG regulatorily?"

9 "Yes."

10 Equity, Your Honor. They can get up here and jump  
11 around and say that she shouldn't have had calls, she  
12 shouldn't have had dinner and she shouldn't have had all of  
13 this other stuff. And at the beginning of this hearing there  
14 was a lot of saber rattling as to all of these bad things that  
15 Her Honor was going to hear. There were some dinners that  
16 were done that were everything else. Not with Clear River.  
17 And there's no evidence or proof of that ever occurring on  
18 behalf Clear River.

19 And then, Your Honor, there's no proof or evidence  
20 as to noncompliance or anything of that nature as to Clear  
21 River. And then, Your Honor, the last thing that I wanted to  
22 talk about -- well, there's two last things. And it's just to  
23 reiterate and show Her Honor the testimony. Mr. Terteryan got  
24 up here, a very soft-spoken man who was talking about the  
25 documents that he received. And we already talked about those

1 offers. I wanted to show the Court on page 74 of Mr. Ritter's  
2 testimony where he testified that he wasn't an owner. But  
3 that's not what he told Mr. Terteryan.

4 And then on page 64 he testified about using Amanda  
5 Connor. But then on page 77 and 78, Brian, at the bottom of  
6 77, "You don't have -- you are not being damaged, you're not  
7 receiving --" go to the next page, "-- you're not being hurt,  
8 you're not getting any additional income because you didn't  
9 qualify; correct?"

10 "Well, we're certainly hurt without being awarded  
11 the licenses, because the licenses themselves have values in  
12 the neighborhood of \$10 million."

13 There's no irreparable harm. When you go from 40 to  
14 80 licenses in a county, that's just new licenses. One of  
15 that things that Her Honor asked some questions about were,  
16 well, you know, there's only 10 in the city and there's 10 in  
17 the county, that's only 20, there's 26 plaintiffs, there's not  
18 enough. There's plenty. There's 80 in the county, and  
19 they're worth about \$10 million apiece. There's no  
20 irreparable harm. If they can prove that they should have had  
21 licenses, there's no irreparable harm. That's the bottom  
22 line, Your Honor. That's what we're talking about here, their  
23 witnesses, equities that are involved on both sides, Your  
24 Honor. And if look at the rest of the plaintiffs in the  
25 Serenity case, there's multiple entities that applied for

1 multiple licenses in the same jurisdictions. That's the  
2 plaintiffs. That's the lack of equity. And then you've also  
3 got the public companies that exist on that side.

4 And then the final thing that I wanted to talk  
5 about, Your Honor, is this. In terms of a modified injunction  
6 or something along those lines I don't think Her Honor has to  
7 get there. She doesn't. Because in each and every instance  
8 that we're talking about here, the address and the P.O. boxes,  
9 there's plaintiffs that have all that. The diversity issue  
10 and everything else, we have all of that on their side. The  
11 percentage of ownership, there's public companies on that  
12 side, too.

13 And then the final thing is, Your Honor, I, too,  
14 would like to thank Her Honor for putting up with us for these  
15 many days, and I appreciate your time and consideration of all  
16 these facts.

17 THE COURT: Thank you, Mr. Graf.

18 Who's next? Ms. Shell.

19 MS. SHELL: Yes, Your Honor. Thank you.

20 INTERVENOR DEFENDANT GREENMART'S CLOSING ARGUMENT

21 MS. SHELL: It's a little difficult following Mr.  
22 Graf. I kind of wished as I was sitting there in retrospect  
23 that I had gone with my first plan, which was a musical number  
24 for everyone. But I'm not ready. So -- and I also realize --

25 THE COURT: Today's National Tell A Joke Day, so

1 you're the first. Thank you.

2 MS. SHELL: Thank you, Your Honor.

3 And I know there's a part that's difficult but also  
4 good for me about going next to last, is that a lot of what I  
5 was going to talk to Your Honor about has already been  
6 addressed by my friend colleagues in this courtroom. And so I  
7 won't belabor it. I just wanted to point out a couple of  
8 things and then talk about one issue that has only been  
9 touched upon a little bit.

10 Now, of course, a big topic of conversation during  
11 these closings has been background checks and whether the  
12 Department properly -- whether the Department exceeded its  
13 powers or otherwise acted arbitrarily or capriciously in  
14 implementing the regulations and limiting, putting a cap on  
15 background checks to only those people with a 5 percent  
16 membership interest. And the short answer to that is no. And  
17 in order to understand why the answer is no Your Honor has to  
18 consider some of the things that plaintiffs don't want you to  
19 think about, that they want you to ignore.

20 Now, as has already been talked about by my  
21 colleagues, the plaintiffs would like you to ignore the vast  
22 body of caselaw that says this Court has to grant and courts  
23 in this State have to grant great deference to an  
24 administrative agency like the Department of Taxation when  
25 they are making decisions about interpreting and implementing

1 statutes that they are empowered to determine and implement.

2 Another thing that they want you to ignore is they  
3 want you to read one little bit of Chapter 453D in isolation  
4 from all the others. They want -- and particularly they want  
5 you to read 453D.200(6) in isolation from all of the other  
6 provisions and from all of the subsections within 453D.200.

7 As Mr. Prince talked about and I believe Mr.  
8 Shevorski talked about a bit, under NRS 453D.200(1) the  
9 Department is specifically tasked -- it's not like optional  
10 for them. It says, "The Department shall adopt regulations  
11 that are necessary and convenient to carry out the provisions  
12 of the chapter." And not just to carry out the provisions of  
13 the Chapter 453D; they're tasked with carrying out the express  
14 desire of the Nevada voters. And what did Nevada voters ask  
15 for? You could see that right in the -- I call it legislative  
16 purpose, but if you look in the purpose section of the NRS  
17 453D, it's at 0202, one of the things that is important and  
18 that the voters specifically asked for is a safe and legal way  
19 to purchase recreational marijuana. And so the Department is  
20 tasked with adopting regulations that will give life to that  
21 desire.

22 And the other thing that they have to do when  
23 they're adopting these regulations is make sure that they're  
24 not unreasonably impracticable. We already talked about what  
25 unreasonably impracticable means aside from having to say that



1 word. It means that you can't place conditions on licensure  
2 that are effectively going to shut the system down.

3 Now, here the Department properly exercised its  
4 discretion to place this 5 percent threshold on background  
5 checks for the owners, officers, and board members of the  
6 applicants. Now, there is a lot of insinuation during closing  
7 argument yesterday from the plaintiffs that this was done in a  
8 vacuum, that this was a decision -- they just plucked a number  
9 out of the air, they decided to do this just based on whim or  
10 caprice. But that's not the case. As Mr. Koch mentioned and  
11 as was talked about extensively during Ms. Contine's testimony  
12 on Day 13, this was a decision that was recommended -- this  
13 5 percent threshold was actually recommended by the Nevada --  
14 the Governor's Task Force. And one of the members of the Task  
15 Force, one of the members of the working group, I believe he  
16 was the chair of the working group that came up with this  
17 recommendation was Mr. Ritter, who's one of the plaintiffs in  
18 this case.

19 Now -- and we've talked a lot -- a lot of what was  
20 talked about during this particular part of Ms. Contine's  
21 testimony was Exhibit 2009. And they talked about in this  
22 recommendation what the guiding principles the working group  
23 considered in proposing this 5 percent threshold. One of the  
24 guiding principles that they considered was -- and I was going  
25 to have Brian throw this up on the screen, but in the interest

1 of time I'll just read it to you.

2           So this is at page 32, lines 5 through 8, on Day 13,  
3 Volume 2. The guiding principle is -- we could have put it up  
4 -- "Propose efficient and effective regulation that is clear  
5 and reasonable and not unduly burdensome." So they thought  
6 about that. What's the burden going to be to the applicants,  
7 what's the burden going to be to the industry, and ultimately  
8 what's the burden going to be to the community that wants to  
9 go and have legal, safe access to recreational marijuana.

10           Another guiding principle that they considered is at  
11 page 33, at lines 17 through 23. Another thing that they  
12 considered was "The regulations must not prohibit the  
13 operation of a marijuana establishment either expressly or  
14 through regulations that make their operation unreasonably  
15 impracticable." And that came directly from the statute.  
16 That comes directly from the NRS 453D.200(1).

17           So it wasn't done in isolation. This threshold  
18 wasn't established just because they wanted to -- this is the  
19 number they picked. This is something that they considered.  
20 They looked at the guidance that they had -- the Department  
21 looked at the guidance that they had under the statutes and  
22 they adopted the regulations accordingly.

23           And we heard a lot of testimony from several  
24 witnesses about why particularly in the case of a publicly  
25 traded company like GreenMart, my client GreenMart is owned by

1 a publicly traded company. Not a secret. A lot of testimony  
2 about why requiring background checks of every owner of a  
3 share of a publicly traded company would be impracticable.  
4 Ms. Contine said, well, look, if we had to do this, let's  
5 assume, because the membership changes so often, the ownership  
6 of these shares changes so often it would shut down the  
7 ability to operate, the Department's ability to operate.

8           And I believe that someone else talked about Mr.  
9 Groesbeck, who is another plaintiff in this case, and Mr.  
10 Groesbeck when he was on the stand testified that Planet 13  
11 has about 125 million shares outstanding. And how does the  
12 Department conduct background checks on a company that size  
13 with that kind of shares without bringing the industry, not  
14 just the Department, the full industry to a halt? And the  
15 answer is you can't. That's something that the members of  
16 this industry recognized, that's something that the Task Force  
17 recognized, and that's something that the Department  
18 recognized.

19           Thus, they put the 5 percent cap on. And again,  
20 that decision is consistent not just with the express purpose  
21 of -- not just with their express powers to enact all  
22 necessary and convenient regulations to govern the industry.  
23 It's consistent with the expressed interests of the people,  
24 the voters of Nevada. They said, we want to protect public  
25 safety by providing people who are 21 or older with safe,

1 legal access to recreational marijuana.

2 Now, another issue that this Court asked us to  
3 address, and I know other folks have touched on this, is the  
4 issue of diversity and was it appropriate to consider and to  
5 weight diversity in these applications.

6 Now, Mr. Gentile in his closing statement yesterday  
7 accused winning applicants of manipulating their board makeups  
8 to score higher on diversity. In his words, he said, and I'm  
9 going to quote from him here -- it was in the Review-Journal  
10 today, too -- that, "Rich white guys went out and rented  
11 minorities to score higher on diversity."

12 So we could spend hours unpacking why that  
13 statement's wrong, but I'm just going to pick on a few. The  
14 first thing that's wrong with Mr. Gentile's statement is that  
15 there is no evidence to support this statement. We've been  
16 here for weeks. Months? Months. We've been here for months.  
17 It's hard to keep track. I think -- I can't remember who  
18 observed, maybe it's Mr. Shevorski, school ended when we  
19 started and then the school year started again now that we're  
20 wrapping up.

21 MR. SHEVORSKI: It was Mr. Koch.

22 MS. SHELL: It was Mr. Koch. But here we are.  
23 We've been here three months. You haven't heard any evidence  
24 that any applicants paid off people to be on their board.  
25 It's not that they didn't try. You may remember that on Day 5

1 Mr. Kemp called Stacey Dougan, who's a board member of  
2 GreenMart, a board member of my client. She's an African-  
3 American businesswoman, she's a long-time cannabis activist,  
4 she's also a great chef. She owns Simply Pure over in the  
5 Container Park. Everybody go try it out. It's really good.

6 Now, at Volume II of Day 5 at page 138 Mr. Kemp --  
7 and this is at lines 9 through 13 -- Mr. Kemp asked Ms. Dougan  
8 really directly. He said, "Okay. Was it your understanding  
9 that any of these promises," meaning the promises to be on the  
10 board, "would include money?"

11 And her answer was, "No."

12 He tried again. He was like, "So there was no --  
13 Okay. So there was no monetary compensation?"

14 Ms. Dougan answered, not that I can remember.

15 Now, next Mr. Parker tried to ask -- get this same  
16 kind of evidence out of Ms. Dougan, and at page 144 of the  
17 same day he was trying to get evidence that she was somehow in  
18 cahoots with my client, with GreenMart to juke the stats by  
19 putting her on the board. And at 144, line 1, he asked her,  
20 "Okay -- right. Did anyone explain to you that diversity  
21 would be a factor for the application process in 2018?"

22 And her answer was, "No."

23 Mr. Parker, I will give him credit for being  
24 thorough, he asked a lot of questions and he kept trying to  
25 get that testimony out.

1           Now, if we skip ahead to the same page to lines 15  
2 through 22 -- I'm sorry. Can you go up just a little, just a  
3 few lines up. I'm sorry. I forgot his question. Okay.

4           And he asked, Mr. Parker asked Stacey, "Did Krista  
5 --" Krista's another board member of GreenMart. "Did Krista  
6 ever tell you that there were diversity points that would be  
7 given for the 2018...process?"

8           And she answered. She answered honestly, she  
9 answered in a way that shows you exactly why she's a member of  
10 GreenMart, a board member of GreenMart and why diversity  
11 matters. She said -- Ms. Dougan answered, "She didn't tell me  
12 that there were -- there's diversity points. But we're big on  
13 women-owned business, so that's --" that's what's important to  
14 her. And she also said, "I don't know what diversity means.  
15 I don't know if it means women, gender, or if you're talking  
16 about race, but in this case there were some conversations,  
17 like, hey, we really want to make sure that we're taking care  
18 of women." This was important. That's why my client was on  
19 the board. She wasn't there because someone was paying her  
20 off to be there. That's not what was going on. But Mr.  
21 Parker asked her -- tried to get that testimony out a few more  
22 ways, but you get the point. There's no there there. So  
23 that's the first thing that's wrong with Mr. Gentile's  
24 statement, lack of evidence.

25           The second thing that's wrong is that Mr. Gentile's

1 statement really reflects plaintiffs' own cynical view about  
2 diversity. A lot of what they've been talking about is  
3 there's not enough transparency in the application process, we  
4 didn't know how points were being allotted. And when they  
5 complained about things like and they accuse without any  
6 evidence whatsoever people like my clients, applicants like my  
7 clients of juking things -- juking the stats, of paying people  
8 off to be on the board it reflects that maybe that's their own  
9 cynicism, that maybe if they knew there was going to be 20 out  
10 of 250 points allotted for diversity, maybe they would have  
11 done -- they would have done what they've accused defendants  
12 and intervenors of doing. That's the second thing.

13 Now there's the final thing, and this is really --  
14 I'll leave you after this, Your Honor. The final thing that's  
15 wrong with Mr. Gentile's statement is his insensitive  
16 language. And really Mr. Gentile's statements and so many  
17 other -- I've lost count of the other statements made in this  
18 courtroom over the past several months illustrate precisely  
19 why diversity is directly and demonstrably related to the  
20 operation of a marijuana establishment. As Ms. Dougan  
21 observed, the marijuana industry is white male space. It's a  
22 space that women and people of color haven't been able to  
23 break into.

24 Brian, can you pull up Day 13, going to page 21, 2  
25 through 7.

1 Ms. Contine also testified about why diversity is  
2 important. "If you have a diverse group of people in your  
3 organization," she said, "you might be more willing to operate  
4 in a community that, you know, has been underserved or have  
5 been disserved by the war on drugs or, you know, you have a  
6 more friendly face to some communities like that."

7 So you're taking white space and you're making it a  
8 space that's welcoming for everybody.

9 And I hope I haven't butchered his name, but Judah  
10 Zakalik from Zion Gardens also talked about another reason why  
11 diversity is important.

12 And, Brian, if you could pull up Day 16 at page 55,  
13 lines 7 through 8.

14 He said, "Our society's diverse, people that use the  
15 product are diverse, the company should be diverse."

16 He also -- I'm sorry. I -- did I get that right?  
17 Yeah, I got that right.

18 What Mr. Zakalik was talking about is it's  
19 important, you need to bring everybody's perspective to the  
20 table. And we need those perspectives if we want to continue  
21 to -- if we want the marijuana industry to continue to grow  
22 and to provide the community safe, legal access to marijuana,  
23 which is what the voters wanted. Our community is more  
24 diverse now than it's ever been. I've lived here all of my  
25 40 years, and it's an upward trend. Over the past 40 years it



1 is a community that has consistently become more diverse. And  
2 as our community continues to become diverse, the marijuana  
3 industry needs to also grow and change so that it can serve  
4 the needs of every person in the community that wants to be  
5 served and also so that marijuana establishments can be good  
6 partners with the community.

7 And that's not something that happened in a vacuum.  
8 And, you know, I would also point you back to 453D.020(3)(b),  
9 which is one of the -- you know, the stated purposes of  
10 Chapter 453D is to confirm that applicants are suitable to  
11 sell recreational marijuana. And in order to be suitable to  
12 sell recreational marijuana in this community the Department  
13 properly exercised discretion to say diversity should be  
14 considered in that.

15 And with that I will turn it over to Mr. Koch.  
16 Thank you, Your Honor.

17 THE COURT: Thank you, Ms. Shell.

18 Mr. Hone.

19 INTERVENOR DEFENDANT LONE MOUNTAIN'S CLOSING ARGUMENT

20 MR. HONE: Your Honor, I have the honor of batting  
21 cleanup today, and so my presentation hopefully is not going  
22 to be duplicative or it will be as minimally duplicative as  
23 possible. I have a punchlist of items on our side that I  
24 would just like to clean up and make sure are in the record on  
25 some of the questions that have been raised today and some of

1 the things that have been raised yesterday and throughout the  
2 hearing, and then wrap it up with a little bit of focus back  
3 onto why we're here and what the people of Nevada really want  
4 here.

5 As a starting point, to answer the Court's question  
6 about 453D.200(b), Lone Mountain -- or I'm sorry, .200(6),  
7 Lone Mountain disclosed all of its owners, and they were all  
8 background checked, and so we did fall under the issue in that  
9 regard.

10 Going through my punchlist I'm going to jump around  
11 real quickly and make some references as quickly as I can with  
12 regard to diversity as a ranking criteria. You asked Mr.  
13 Shevorski how and when that was made known to applicants prior  
14 to submitting applications.

15 Your Honor -- or, Brian, if you can pull up  
16 Exhibit 5A.

17 I'll represent, Your Honor, Exhibit 5 is the same in  
18 this regard. 5A, page 18, Section 6.2 at the bottom, Brian,  
19 the last sentence of 6.2, the block paragraph says, "Rankings  
20 will be based on compliance with provisions of --" it lists  
21 the numbers, and then on the content of the applications  
22 relating to 6.2.2 says, "Diversity of the owners, officers, or  
23 board members." Again, both 5 and 5A, both versions show that  
24 the applicants knew that that would be scored into the process  
25 and before they submitted their applications.

1           With regard to the physical location and land use  
2 issue that's been talked about exhaustively I just want to  
3 point Your Honor to one additional citation in the statute  
4 that I don't think has been brought up in the last two days,  
5 but reflects the issue that there are some impossibilities or  
6 disagreements amongst the statute about what's possible. I'll  
7 refer the Court to NRS 453D.100(2)(d). And it says -- and  
8 this is with regard to the effect of the chapter. And it  
9 says, "The provisions of this chapter do not prohibit," and  
10 then subsection (d) says, "a locality from adopting and  
11 enforcing local marijuana control measures pertaining to  
12 zoning and land use for marijuana establishments." I think  
13 that goes along with what's already been said, which is the  
14 statute and the State cannot prohibit local municipalities and  
15 the requirement of an address, a physical address at the  
16 beginning of the process instead of the final licensing  
17 process is a conflict within the statute and the process.

18           I would also note, Your Honor, we raised the issue  
19 of severability both in the pocket brief that we submitted on  
20 behalf of the intervenors. It's also in our final brief. But  
21 453D.600 of the statutes, if there's a need to segregate out  
22 portions of the statute, the Court has the authority to do  
23 that.

24           I'm going to jump now real quickly to some of the  
25 issues that were not the main points Your Honor asked us to

1 focus on yesterday, but issues that have come up during the  
2 course of the proceeding the last three months and came up  
3 yesterday again, as well. One is the issue community impact  
4 and the scoring process. There's been reference that a  
5 physical location was needed to do that. Your Honor, I would  
6 just note that the scoring is for community impact, not  
7 neighborhood impact. And there's a difference there. And it  
8 was reasonable for the State to consider that in the context  
9 of the greater community, not a particular neighborhood or  
10 physical location.

11 Second, the issue of disclosure of point scoring the  
12 applications, again, both 5A and 5 on pages 17 and 18 break  
13 down the scoring point criteria. There has been testimony  
14 from Mr. Pupo that the reason it was not broken down any  
15 further was so that people did not artificially tailor their  
16 applications to try and score points with the scorers.  
17 Rather, as Mr. Pupo testified, the rationale there was that by  
18 giving general categories people would put in what they were  
19 really doing and they would score that without, as he said,  
20 giving away the answers.

21 The next point, quickly, the word "Manpower" has  
22 become a dirty word. It's been used as a dirty word  
23 throughout these proceedings. I think it's worth noting the  
24 record has reflected during the course of these proceedings  
25 that Manpower, you know, it's not a derogatory term or

1 process. The State was not hiring random temporary day  
2 employees that were being assigned to them. Rather, the State  
3 with its limited resources and budgets went out, hand-picked  
4 the people they wanted to do the process, and as a  
5 administrative process used Manpower to pay and retain them.

6 Again, this has been mentioned before, but on the  
7 one hand plaintiffs have complained that there was an  
8 abdication of oversight by using Manpower employees, but at  
9 the same time they've indicated and would say that if we used  
10 State employees that we would have, you know, again, stacking  
11 the process.

12 Real quickly, and Ms. Shell touched on this a little  
13 bit, a lot of the commentary in closing and a lot of the tone  
14 throughout this process the last several months has been  
15 making speculation or making allegations without any actual  
16 proof. Yesterday we heard comments in reference to this side  
17 of the room stacking their boards, exerting improper  
18 influence, engaging in clear gamesmanship, favoritism, there  
19 being an unequal playing field, and a material advantage. But  
20 there's been no indication of any particularities there with  
21 regard to any particular applicant. For example, my client,  
22 there's been no indication that Lone Mountain used Amanda  
23 Connor, was calling Jorge Pupo on the phone. They're just  
24 simply allegations. And Your Honor knows that allegations  
25 don't amount to proof.

1           One of the issues that came up yesterday that there  
2 was a reference, incidentally, to one of my favorite TV shows  
3 as kid, the reruns of "Hogan's Heros" and Sgt. Schultz, the  
4 character in that sit-com where he would say, "I see nothing,  
5 I hear nothing, I say nothing." There's actually a more --  
6 unfortunately, a saying that is more contemporary now, and  
7 that is the saying, "See something, say something." All of  
8 these applicants in the room, both sides of the room, knew  
9 what the application process was going in. They knew what was  
10 required or asked for, and nobody complained about that in  
11 advance. I won't belabor the laches issue any further, but I  
12 think it's an important issue for the Court to consider.

13           On the compliance issue I'd like to point the Court  
14 to a section of the NRS that I don't think has been raised or  
15 pointed out in the proceedings the last two days with regard  
16 to the issue of what's required for consideration of  
17 compliance. So I'd refer to Court to NRS 453D.210(5)(f)(2)  
18 and in (f)(2) of this section it says -- (5) says, "The  
19 Department shall approve a license application if the persons  
20 who are proposed to be owners, officers, or board members of  
21 the proposed marijuana establishment have not served as an  
22 owner, officer, or board member for a medical marijuana  
23 establishment or a marijuana establishment that has had its  
24 registration certificate or license revoked." This is in  
25 section, again .210, talking about the acceptance and final

1 licensing of applications. And we would propose that that  
2 compliance issue was or is considered by the statutory  
3 provision, and there's been no indication that any license was  
4 granted to any entity whose owners, officers, or board members  
5 had participated in an establishment with a revoked license.

6 As the final context to this I'd like us to refocus  
7 on why we're here, the issues with recreational license, and  
8 how they differ from other privilege licenses in the state of  
9 Nevada.

10 In 2014 when this legislation was written and  
11 submitted to the Secretary of State of it was for a new  
12 industry that had never been regulated and for which there was  
13 no context, there was not a history as in gaming with decades  
14 and decades of advancements in the regulatory process. And I  
15 think it's important also to keep in mind how that legislation  
16 was written. If I didn't understand -- I came into this room  
17 as a lay person that did not understand how the ballot  
18 initiative and the voting process works, I would have been led  
19 to believe by the context or the attempted method of  
20 plaintiffs to say that the language of this statute is -- you  
21 know, is written in stone and it's an absolutely indication of  
22 the will of the Nevada voters. That's not how the process  
23 works. The statute was written. I think there was some  
24 testimony that may have had some input from lawyers who were,  
25 you know, breaking into this space who had submitted to the

1 Secretary of State after people signed petitions, and there  
2 were enough signatures on petitions to submit it to the  
3 legislature, who did not pass it, and it ended up on the  
4 ballot initiative in 2016. There were no caucuses in your  
5 ward or in your county. We didn't have a meeting of all the  
6 citizens of Nevada to sit down and hammer out what this  
7 language should be. Instead, what most likely happened for  
8 most of us is we saw somebody on way into the grocery store  
9 who had a clipboard and asked us to sign whether we would like  
10 this to go up to the legislature or be put on the ballot. So  
11 the language itself may not be the best indication of what the  
12 voters of Nevada really wanted.

13           And we submitted in our pocket brief on behalf of  
14 the intervenors a discussion about what the Court should do if  
15 the language from the voter initiative, which is now a  
16 statute, is ambiguous, inconsistent, or there are  
17 impossibilities in there. And in that pocket brief we  
18 indicated that the Court should take a similar method to what  
19 it would do if the legislature had written a statute that had  
20 some inconsistencies or impossibilities within it. And if  
21 there were those ambiguities, the Court in a legislative  
22 process would go look at the legislative history and what the  
23 intent of the legislature was in putting this up as a statute.

24           We believe that there's no difference in this  
25 situation, either. And the best way we would say to figure



1 out what the will and the intent of the voters of Nevada was  
2 or is would be to look at the statewide ballot question, which  
3 is Exhibit 2020.

4 Brian, if you could pull that up real quickly.

5 Apart from the proposed legislation itself, and your  
6 Court can take common sense into its consideration here, what  
7 most likely the voters of Nevada saw was Question Number 2,  
8 Amendment to the Nevada Revised Statutes where there was a  
9 one-paragraph proposal and voters were asked to vote yes or no  
10 on this one paragraph. And the three primary points in the  
11 question that was in the booth when you voted were, number  
12 one, to decriminalize the possession, sale, and growth of  
13 marijuana, number 2 was to tax it at 15 percent, and number 3  
14 was to regulate it. I would submit that that is the core will  
15 and intent of the people of the state of Nevada.

16 But if you go further, under the explanation and  
17 digest section there's even some additional information that  
18 may be the more active voter would go and read through, and in  
19 the explanation there's -- it flows over on pages 14 and 15,  
20 over to 16. The explanation has a number of paragraphs, and  
21 it explains even further what the point of the statute would  
22 be. The first paragraph talks about decriminalization. The  
23 second paragraph I really want to focus Your Honor on, it  
24 talks about how the ballot measure would allow for the  
25 operation of marijuana establishments. And within that

1 paragraph is some important language. And it indicates, and  
2 this is reflected in the statutory language, that for the  
3 first 18 months the Department of Taxation would only accept  
4 license applications for retail marijuana stores, et cetera,  
5 from persons holding a medical marijuana establishment  
6 registration certificate. So the regulatory scheme was meant  
7 to happen quickly, within 18 months, and that first round of  
8 license grants were supposed to go to people who already had  
9 experience operating medical marijuana facilities in the state  
10 of Nevada. And that's what the State has attempted to do  
11 within that time frame. And, again, we would -- you know, we  
12 take the position that that is what most directly demonstrates  
13 the will of the people. And if this process is either set  
14 aside or delayed, there are some implications upon what would  
15 happen with that process that the voters wanted. And it's  
16 been touched on here today, but I would just reiterate that if  
17 that 18 months -- once that 18 months lapses the next round of  
18 applications does not have to be limited to people who are  
19 establishments or entities that have already operated medical  
20 marijuana licenses in this state. It would be open to  
21 anybody. Any company could come in around the world, around  
22 the country, and it would greatly change that next round of  
23 licensing. And that 18 months is going to lapse in the near  
24 future. And that would impact the safety and the goals of the  
25 people of the state of Nevada, including, as Mr. Bice

1 indicated, a continued room for the black market to operate  
2 and for the lack of control of the majority of the marijuana  
3 in the state.

4           Now, Mr. Gentile said something yesterday, and I  
5 agree with him. The will of the people of Nevada to regulate  
6 recreational marijuana is a sacrosanct directive from the  
7 state of Nevada and its voters. But Mr. Gentile and I  
8 disagree on how we should determine or what best demonstrates  
9 the will of the people. Again, we would propose, Your Honor,  
10 that what most clearly demonstrates the will of the people and  
11 their intent is that recreational marijuana be decriminalized,  
12 taxed, and regulated quickly, with the first round of licenses  
13 going to people who have previously had medical marijuana  
14 licenses.

15           The final thing I will say, Your Honor, is that --  
16 and we addressed this in our closing brief, is that to the  
17 extent the Court intends to enter an injunction it is required  
18 to enter the most narrow injunction possible. My colleagues  
19 on the intervenor side have talked about what some of those  
20 more narrow injunction relief might be, but we would refer  
21 your Court to our briefing on that. Thank you, Your Honor.

22           THE COURT: Thank you, Mr. Hone.

23           Are there any other defendants in intervention with  
24 a wish to make a closing argument?

25           So before I decide if I'm going to take a short

1 break, do you have rebuttal, and how long?

2 MR. KEMP: I think I'm about 30 minutes, Your Honor.

3 THE COURT: So we're going to take a break. We'll  
4 be back at 1:15. So come back at 1:20. I have two conference  
5 calls at 1:05 and [inaudible].

6 (Court recessed at 12:29 p.m., until 1:24 p.m.)

7 THE COURT: Mr. Kemp, are you ready?

8 MR. KEMP: Yes, Your Honor.

9 (Pause in the proceedings)

10 THE COURT: All right. You may proceed.

11 MM DEVELOPMENT PLAINTIFFS' REBUTTAL

12 MR. KEMP: Your Honor, I'd like to start with the  
13 address requirement, and I'm going to try to hit it from two  
14 different angles. One, the evidence that was introduced that  
15 an address was required, and, two, Mr. Bice talked about -- I  
16 don't remember if he used the word "standing," but his brief  
17 talks a lot about standing and would the lack of an address  
18 make any difference. And so I'd kind of like to talk about it  
19 two different angles.

20 First, the evidence. You know, we talked about the  
21 ballot initiative, use of the term "physical address  
22 required." The statute uses "physical address required," the  
23 regs uses "physical address required." And then we had the  
24 testimony. Mr. Shevorski called Director Contine to the  
25 stand. She was the director of the Department of Taxation.

1 She was the one that actually drafted the regulations. Here's  
2 what she said about whether or not a physical address was  
3 required.

4 And, Your Honor, this is from the July 12th -- it's  
5 hard to believe -- July 12th, 2019. I'm on page 49.

6 Question, "Okay. And the physical address in your  
7 mind could not be a Post Office box?"

8 Answer, "Right."

9 Question, "Or one of these companies that maintains  
10 Post Office -- fake Post Office places. Couldn't be that,  
11 either; right?"

12 Answer, "I think the idea was to have an office  
13 address, essentially."

14 Question, "Right. So you couldn't use -- I can't  
15 remember what it is, UPS --"

16 The Court, "UPS Stores."

17 Question, "You couldn't use a UPS Store because  
18 that's not a real physical address; right?"

19 Answer, "I don't think -- I don't think it would be  
20 allowed."

21 This was their principal witness. She was the  
22 director of the Department of Taxation. This testimony is  
23 from the top person of the agency that's involved in this  
24 case, and she says that you could not use a UPS Store.

25 Let's move on.

1 THE COURT: Mr. Shevorski.

2 MR. SHEVORSKI: I'm sorry. I know it's closing, but  
3 I have to object for the record. That is not my witness. She  
4 was produced pursuant to a subpoena. Pursuant to our policy  
5 we provided her.

6 THE COURT: Thank you.

7 MR. KEMP: Your Honor, he went first. But, in any  
8 event --

9 THE COURT: It doesn't matter. She was a witness  
10 who used to be the director of the DOT.

11 MR. KEMP: It doesn't matter. She was the director  
12 of the DOT, and she drafted the regulations, and she says an  
13 address would be required.

14 And it gets better. This is the next page of her  
15 testimony. It's page 49, lines 2 through 18. And we get into  
16 what would happen to the app if you didn't have an address.  
17 And this is what she says.

18 Question, "Let me ask it better. Your staff would  
19 have been instructed that if they didn't have a physical  
20 address apart from a Post Office box or a UPS Store that that  
21 application should not be accepted; right?"

22 Answer, "I think that might be the direction."

23 Question, "Okay. So the answer to my question is  
24 yes?"

25 Answer, "Yes."

1           Question, "Okay. And the reason for it is because  
2 the statute required it; right?"

3           "Repeat the question."

4           "I mean, the reason for your position is because the  
5 statute says that?"

6           "Right."

7           So here we have the director of the Department of  
8 Taxation saying not only was a physical address required by  
9 the statute and the regs that she drafted, but saying that the  
10 applications should have been rejected if they just used UPS  
11 Stores. That's the testimony, Your Honor. They didn't call  
12 one single person from the Department of Taxation that said,  
13 oh, after Ms. Contine left we did some sort of evaluation and  
14 study or something to the effect and we decided to change the  
15 regulation. That regulation's never been changed. The  
16 regulation as we sit here today still says an address is  
17 required.

18           So what happened in this case is Mr. Pupo was  
19 approached by some people who -- you know, I don't want to use  
20 the name again, but he was approached by one of the  
21 consultants. Apparently someone was having trouble giving  
22 physical addresses, and so they flip-flopped right in the  
23 middle of the proceeding. And it certainly wasn't organized,  
24 because they two applications on the Website until this  
25 hearing commenced and they discovered that out, Your Honor.

1 So there was certainly no organized thing.

2 But remember the hierarchy here. Contine is the  
3 director. She is the boss of the whole Department. Mr. Pupo  
4 is under her. He works for her. Under that is Mr. Gilbert,  
5 and under that is Cronkhite. So the bottom line here is we  
6 have the director saying that the address was required and the  
7 applications should have been thrown out.

8 Now let's move to Mr. Bice's point. Would that make  
9 a difference? Well --

10 Can I have my next chart, Shane.

11 This is what would have happened if you had taken  
12 the -- if you had done what Ms. Contine said and you had  
13 disqualified everybody with all these UPS Stores. And I'm  
14 just using the county to make a point of understanding, Your  
15 Honor. Essence disqualified, Essence Henderson disqualified,  
16 NOR disqualified, DeepRoots would have gone from 4 to 1,  
17 Helping Hands from 5 to 2, Cheyenne Medical, another Thrive,  
18 disqualified. GreenMart, we don't know one way or the other  
19 whether they would have been disqualified because they'd  
20 redacted so much of their application we can't tell if they  
21 gave a physical address. But let's assume that they did.  
22 Same is true of Lone Mountain. Those are assumptions.  
23 Commerce Park disqualified, UPS Store. Clear River, again, I  
24 can't tell you one way or the other whether they gave an  
25 address. But the bottom line here is when you disqualify



1 those five that we know for an absolute fact used a UPS Store  
2 MM Development moves from 14 to 9. There's the standing, Your  
3 Honor. It shows why this point can be raised at this time.

4 Now I'd like to flip over to the diversity. The  
5 fundamental problem in this case was that the applicants -- or  
6 at least with regards to diversity is that there was a  
7 manipulation of the diversity by some applicants. And, you  
8 know, GreenMart was the biggest cheater. I can't believe some  
9 of the things Ms. Shell said. At the time the application was  
10 filed GreenMart was owned by a publicly traded Canadian  
11 company. That was at the time the application was filed.

12 Now, when we started this case Ms. Shell told you,  
13 oh, that's not true, Your Honor, our public company didn't own  
14 them. And then --

15 Can I have that, Shane, please, 5/30, line 129.  
16 From the Shell portion -- I mean the -- it's from the Dougan  
17 section.

18 So if you remember what happened, Your Honor, is Ms.  
19 Shell, who told the Court this afternoon that she represents  
20 Ms. Dougan, well, actually what really happened is we asked  
21 her produce Ms. Dougan and some of the other advisory board  
22 members of GreenMart. She refused to do that. I had to serve  
23 a subpoena. Ms. Dougan was supposed to come testify on a  
24 Thursday. They hired another attorney, not Ms. Shell --

25 THE COURT: From Marquis Aurbach.

1           MR. KEMP: -- right, to come in and object. That  
2   guy showed up, and he said, oh, Your Honor, Ms. Dougan's a  
3   busy woman, you know, she can't be here today. So you said,  
4   "Work with Mr. Kemp and try to find a time." So then he  
5   started ignoring phone calls, ignoring emails. And so we  
6   arranged a conference call that day and we said, when can Ms.  
7   Dougan be here, okay. And so he said, can't be there on  
8   Friday -- remember, we were going into a two- or three-week  
9   break, so that was the last time we could have gotten Ms.  
10   Dougan. So he says, can't be there on Friday, Judge, because  
11   she's doing her makeup for some cooking show over on Channel 3  
12   or 13.

13           THE COURT: I remember.

14           MR. KEMP: Yeah. So, in any event, you ordered that  
15   she be here on -- at 1:30 on Friday, and then we took her  
16   testimony.

17           But getting back to my point, when Ms. Shell saw  
18   that I was actually going to bring one of these advisory  
19   members on, oh, all of a sudden she had a big confession for  
20   the Court, which is right here. Your Honor, I was  
21   [unintelligible] for the last five days when I told you that  
22   GreenMart was not owned by MTX, which is the public company,  
23   at the time of the application. That was incorrect, Your  
24   Honor, I'm wrong. Because when the truth was going to come  
25   out she didn't want to -- well, she tried to correct it.

1 All right. So here was the problem with GreenMart.  
2 And just now, an hour ago she stood up there and said, oh,  
3 Your Honor, Ms. Dougan, you know, she's a woman, you know,  
4 we've got to promote diversity. She never once said that  
5 GreenMart was a Canadian publicly traded company. She never  
6 once said that they got 16 diversity points by using this  
7 advisory board. She never once admitted or acknowledged that  
8 the public company didn't even list their officers and  
9 directors, with the exception of two people, which would be  
10 Mr. Boyle and Ms. Davola. All the other ones they left out of  
11 the application. Instead, they put in this advisory board.  
12 And because of that, they got 16 points. We're going to get  
13 into it on the standing point in a minute. But you take away  
14 that 16 points, they wouldn't have won anything.

15 So we have the biggest cheater in the case, got the  
16 16 points for diversity when they're a Canadian public  
17 company, and then they come in and -- she did it again today,  
18 she pretended that Ms. Dougan had something to do with this  
19 company. Well, let's take a look at what Ms. Dougan actually  
20 said.

21 First let's start with Ms. Dougan on 133, 2 through  
22 9, Shane.

23 This is Ms. Dougan's testimony. Seemed like a nice  
24 woman, Your Honor. Doesn't know who any of the shareholders  
25 or owners were, never met the shareholders or owners, didn't

1 know that it was owned by a public company.

2 I think the next one's 136, 11, through 137, 18,  
3 Shane.

4 We tried to see if she knew Mr. Lee, okay. So we  
5 referenced the Lee's Liquor's commercials, the billboards he's  
6 on. Never met that man, never met Shelby Brown. These the  
7 are other fake advisory board members. Never met Caroline  
8 Clark, never met anybody, Shelly Hays. Never met Laura  
9 Martin, never met Rutledge. There's a part in here where we  
10 talk about Lucy Flores. Never met any of them. They never  
11 even had a board meeting, Your Honor.

12 Question, "Okay. So can I assume from that that  
13 you've never had a board meeting?"

14 Answer, "We've never had a board meeting."

15 This was in July. This was almost a year after they  
16 filed their application. It went on.

17 138, 21 through 25, Shane.

18 Okay. She didn't even know they won. She didn't  
19 even know they won, that they were a successful applicant  
20 until a week before she was called to testify. You know, and  
21 then we asked her the critical point, you know, all the people  
22 that use these advisory boards, they like to pretend that they  
23 did it because, oh, we're going to get some input from some  
24 people who are diverse. Well, we asked her did she give any  
25 advice to the corporation. She never --

1           138, 21 through 25, and 139, 10, Shane.

2           Didn't tell her a reason she was on the board. You  
3 know, she was a plant for what base, a chef.

4           Continue, Shane.

5           Specifically says she never gave them any advice at  
6 any time. It was a complete sham, a complete sham to get  
7 diversity points.

8           Now let's turn to Mr. Graf. He says, quote, "My  
9 client didn't do a darn thing wrong," okay. Well, what did  
10 his client do, which would be Mr. Black? Mr. Black, who with  
11 his family is a 100 percent owner of Clear River. They got  
12 12 diversity points. So Mr. Parker referred to this  
13 indirectly yesterday. The problem was that white males  
14 somehow manipulate the process to get diversity points. And  
15 how did he do that? He set up his own little advisory board.  
16 And just like the GreenMart advisory board, wasn't recognized  
17 by the Secretary of State. They didn't tell the Nevada  
18 Secretary of State that these were board members. But when it  
19 came time to file application with the DOT all of a sudden  
20 these people are board members.

21           So what did Mr. Black do? He packed his board with  
22 women. And I'm not going to question Tisha Black. If he had  
23 just put Tisha Black on the application, no questions would be  
24 asked, Your Honor. But that's not what he did. He put on  
25 former UNLV basketball players, specifically Flintie Ray

1 Williams. He put on other people. And as a result of that,  
2 here he is, a white male, instead of getting no diversity  
3 points --

4 MR. GRAF: Objection, Your Honor. He's misstating  
5 the evidence. The only two board were Ms. Black and --

6 THE COURT: Overruled. Please don't make a speaking  
7 objection.

8 MR. GRAF: But there's no witness, Your Honor. I  
9 want to --

10 THE COURT: But there's me.

11 MR. GRAF: Understood, Your Honor.

12 THE COURT: And you already had your chance to make  
13 the argument, Mr. Graf.

14 MR. GRAF: I get it. He's misstating the evidence.

15 THE COURT: Overruled.

16 MR. GRAF: Thank you.

17 THE COURT: Thank you.

18 You may continue.

19 MR. KEMP: Your Honor, the application's in evidence  
20 if you want to take a look at who he listed as officers and  
21 directors. He listed Flintie Ray Williams as an officer or  
22 director. So we explored that a little bit, because for some  
23 reason Mr. Black and Mr. Williams were not available to give  
24 testimony in this case. But, in any event, we explored with  
25 Mr. Hawkins how he felt about Flintie Ray supposedly giving

1 advice or controlling Clear River or helping Mr. Black out.  
2 Here's what Mr. Hawkins had to say.

3 And, Your Honor, this is from July 15th, 2019, 99.

4 "Okay. And do you have any problem with seeking his  
5 advice in running this company, a local company in the state  
6 of Nevada?"

7 And Mr. Hawkins, question, "Are you saying Flintie  
8 is going to run a dispensary?"

9 Question, "That he's on the board and providing  
10 advice and consent to this company. Do you have a problem  
11 with that?"

12 Answer, "Let me make sure I understand what you're  
13 saying. So you're saying Flintie is on Randy's board?"

14 "Uh-huh."

15 "And Flintie is going to give direction to Randy on  
16 how to run the business?"

17 Answer [sic], "Sure."

18 "I'd say no, that will never happen, only because I  
19 know Randy and I know Flintie."

20 And it continues on 22. Question, "So your response  
21 is that Mr. Black won't take the advice?"

22 Answer, "That's my response."

23 Your Honor, it wasn't as bad as GreenMart, but it  
24 was still -- it was still -- caused them to win when they  
25 would have lost. It still was outcome determinative.

1           And can I have my next chart, Shane.

2           You've seen this. We took out all of the diversity  
3 to show what would have happened if you had no diversity in  
4 this process. And so what would have happened -- and this is  
5 the County. So M&M would have won. That solves the standing  
6 problem that Mr. Bice raises. GreenMart would have lost,  
7 Clear River would have lost. So by using these fake advisory  
8 boards, both GreenMart and Clear River got a County license.

9           Let's flip over to the Las Vegas license. Again,  
10 here's what would have happened if you take out all the  
11 diversity. GreenMart again would have lost, M&M would have  
12 won. Solves the standing problem, Your Honor.

13           And then let's take a look at the evidence on  
14 whether or not diversity was directly and demonstrably  
15 related. The only testimony that was referred to by the other  
16 side was the testimony of Mr. Peckman and I believe one other  
17 intervenor that they thought that diversity was directly and  
18 demonstrably related.

19           Well, we had testimony from the DOT on that. They  
20 hate it, they don't like it, but we did have testimony.

21           Can I have Mr. Gilbert's testimony, please, Shane.

22           Your Honor, this is from Day 4 on May 30th, 2019.  
23 That is Mr. Gentile, who did not ask the most simple question  
24 he's ever asked in his life.

25           Question, "I'll bet I can. In determining to



1 include diversity in the organizational subpart or for that  
2 matter any part of the evaluation process for awarding a  
3 license how did you find it to be directly and demonstrably  
4 related to an applicant's ability to operate a marijuana  
5 establishment? What is it about diversity that is connected  
6 to the ability to run a marijuana establishment?"

7 Answer, "I'm not sure I'm the expert to mention  
8 that, but I wouldn't think it would demonstrate --

9 Next page, please, Shane.

10 Question, "It wouldn't. Thank you."

11 Answer, "-- the ability."

12 This is the guy who ran the program. Mr. Gilbert  
13 ran the scoring program. He's not number one or two at this  
14 day, he's one under Mr. Pupo, and he says in his view that  
15 diversity is not related to the operation of a marijuana  
16 program.

17 And let's put this into a little context. Mr.  
18 Gilbert was not brand new. He was with the medical marijuana  
19 program. So he had been administering the marijuana program  
20 for fully five years at the time he supervised the scoring and  
21 at the time he gave his testimony. So what better person to  
22 say whether it's related or not? But they don't like his  
23 testimony, because he kills them on that point, Your Honor,  
24 but that's the evidence.

25 And then finally, Your Honor, I want to go -- a

1 couple quicky rebuttal points. Okay. Here we go. Mr.  
2 Shevorski said, and I quote, he said that, "Mr. Koehler  
3 testified that it would bankrupt the company," unquote, to do  
4 background checks on everybody. That was not the testimony,  
5 Your Honor. Here was the real testimony. This is Mr.  
6 Koehler. This is the part where he says it's prohibitive, but  
7 he said it was --

8 Where's the "tragic" part, Shane? Look for -- show  
9 me the word "tragic."

10 THE COURT: It's highlighted, Mr. Kemp.

11 MR. KEMP: Yeah. "It's tragic that this is  
12 something we can do." So not only did he say the company  
13 wouldn't be bankrupt, but he said they could do it.

14 And with regards to M&M I've already said this, but  
15 I'll say it again, right before this application process they  
16 did -- I can't remember what it was called, a reverse merger  
17 or somehow they bought a shell company or whatever it was.  
18 They only had 164 shareholders at that time. If the State had  
19 wanted to do background checks on each and every one, could  
20 have been done, Your Honor. Wouldn't have been prohibitive.  
21 Or they could have done what Essence did, which was delay your  
22 entry into the public sphere for a couple of months and file  
23 the application and then delay it. As you remember, Essence  
24 was acquired I think late October, early November by GTI.  
25 They could have done that, Your Honor. So it wouldn't even

1 have been difficult for us to give full and complete  
2 background checks that the State had asked for.

3 And did they call any one of their corporate counsel  
4 to tell you, oh, geez, it would be impossible for us? No.  
5 They didn't call the Essence corporate counsel, they didn't  
6 call Thrive, they didn't call Nevada Organic Remedies. All  
7 they include was Mr. Koehler, the M&M corporate counsel, who  
8 said, it would be difficult but I would do and I could do it.

9 Next point Mr. Shevorski said, he said, "Your Honor,  
10 none of these applicants have shown that they had a binding  
11 lease." That is simply not true. M&M had an existing  
12 facility. And, frankly, I can't remember if the lease lasted  
13 over there on Sunset for another 10 or 15 years, but we've  
14 been making lease payments each and every month since we moved  
15 the facility in November to the new location. We pay the rent  
16 every month. So it's just not true that nobody had a binding  
17 lease. And I think there were others in that boat. Dave  
18 Thomas comes to mind and a couple others.

19 But, in any event -- and I don't know that this  
20 makes a difference, but I want it for the record, because  
21 sometimes we can go back and do briefing. If a point's not  
22 rebutted you could get easy rebuttal. Mr. Bice said, oh, Mr.  
23 Kemp and everybody just filed a motion for preliminary  
24 injunction. Well, actually, if you look at the title of our  
25 motion, we call it, "Or, in the Alternative, for a Writ of

1 Mandamus." Again, Your Honor, I don't think it's important,  
2 but it's just not true that this just injunction sought.

3 Then Mr. Bice said, well, at most Mr. Kemp and his  
4 clients want one license or advancing scoring errors for one  
5 license. That's not true, Your Honor. LivFree -- we've gone  
6 through this 40-point financial thing a couple times.  
7 LivFree, if they got the 40 points they should have got, they  
8 would have got five licenses. M&M, I just showed you on the  
9 chart they would have got two if diversity hadn't been  
10 considered. That's seven licenses, Your Honor, not one.

11 Mr. Prince -- moving on, Mr. Prince says that we  
12 were upset that the injunction was violated, the TRO. No.  
13 What I said was that they got us to post a \$450,000 bond on  
14 the pretext that they weren't going to open up that 3500 West  
15 Sahara store. Now they've opened it up, and they're still  
16 contesting the bond dissolution. That's what we're upset  
17 about.

18 Next, Mr. Kahn said that, M&M screwed up, Your  
19 Honor, it's all their fault that they lost, because they  
20 didn't put the fact that there was an existing dispensary as  
21 part of the application on both the ID-ed and the non-ID-ed  
22 portion of their application. That's what he told the Court.  
23 So he said, that's the reason that they should lose.

24 Can I have Exhibit 20, please, Shane, and then 1031.  
25 Your Honor, true, we didn't complete -- repeat the

1 whole narrative in both of them, but we did specifically say  
2 in both sections that it was an existing facility that has  
3 been operated as a fully compliant Nevada-licensed marijuana  
4 dispensary and has previously passed Nevada Department of  
5 Taxation inspections and approvals. So there is absolutely no  
6 basis for his claim that we screwed up the application, you  
7 know. And I'm not going to repeat the argument as to why M&M  
8 should have got the 20 or the results.

9           Next Mr. Kahn says, oh, well, LivFree, LivFree  
10 should never have gotten the 40 points, because they made  
11 another error, they didn't tell, didn't tell on the  
12 application that Bilko is owned by Mr. Menzies.

13           Shane, can I have Exhibit 21, page 130, please.

14           It's right there, Your Honor. Statement providing  
15 the source of cash on hand from the account of Bilko Holdings.  
16 This account is the company management account. This account  
17 is owned by LivFree Wellness Center's majority owner. It's  
18 right there, Your Honor. It was disclosed. That is not the  
19 reason. You know, and again, like I said before, when you've  
20 got this much of a financial section and you spend 15 minutes  
21 reviewing it, really, could these Manpower people have even  
22 turned every page? I don't think so. But to blame us for the  
23 mistake I just think is not appropriate.

24           And then finally, Your Honor, LivFree, the result,  
25 I've alluded to it. Let me show it to you one more time.

1           Shane, can I have the LivFree Slide 5 out of 6. The  
2 LivFree slide on the scoring error.

3           If you add the 40 points that they should have got  
4 -- and, again, everybody got the 40 points if you had any sort  
5 of assets. Even Helping Hands, the company that we heard all  
6 the interesting testimony about the Jamesons' involvement,  
7 even Helping Hands, who listed 8.9 million of assets and  
8 2 million in debt, they got 40. We, we with 25 times that, we  
9 got whatever it was. But these are the differences, Your  
10 Honor. With the correct 40 points it's in the red there, we  
11 would've won five out of six. We would have won in Reno,  
12 Unincorporated Clark, North Las Vegas, Lyon County, Las Vegas.  
13 So that goes directly to Mr. Bice's point that we're just talk  
14 about one license. We're talking about seven. And that's  
15 just us, Your Honor. That's just my two plaintiffs. You  
16 know, I -- that's two of the twenty-nine plaintiffs in this  
17 case. So the suggestion made that, oh, Judge, you don't need  
18 to give them an injunction because somehow or another these  
19 licenses will pop up like magic if Mr. Kemp wins the case  
20 against the State. That is not true. The legislature has  
21 authorized a specific number of licenses for Clark County.  
22 The Department of Taxation cannot give any more than has been  
23 authorized by the legislature. If these people aren't  
24 enjoined from opening the stores and taking those licenses, my  
25 remedy is -- the only possible way to get more licenses, and I

1 don't think it's a remedy, is to go to the legislature and ask  
2 them to issue more licenses, to increase the 80 to whatever.  
3 So there is no -- there is no remedy, Your Honor. And that's  
4 why the injunction should be issued. Thank you.

5 THE COURT: Thank you.

6 Mr. Gentile.

7 SERENITY PLAINTIFFS' REBUTTAL

8 MR. GENTILE: Mr. Kemp's passion for needing to make  
9 that argument overcame my ability to go first. I let him go  
10 first.

11 I have a couple of comments. Number one, in the  
12 course of making your decision it seems to me that the  
13 mechanics that you must employ, I don't think you have any  
14 option, is to use Article 19, Section 2, paragraph 3, where it  
15 says that, "An initiative measure so approved by the voters  
16 shall not be amended, annulled, repealed, set aside, or  
17 suspended by the legislature within three years from the date  
18 it takes effect." That has to be your touchstone.

19 And here's why. The regulations -- we don't attack  
20 the statute. We've never said that there was anything about  
21 the statute itself that was passed in the initiative that is  
22 unconstitutional -- our constitutional argument is based upon  
23 the regulations, because some of them are unconstitutional and  
24 therefore essentially have to be analyzed as amendments or  
25 nullifications of the 453D -- or the way that they were

1 applied. The legislature gave approval to those regulations.  
2 The legislature's ability to do so is constricted by  
3 Article 19, Section 2, paragraph 3.

4 Therefore, this is not a situation and cannot be a  
5 situation where you do a liberal interpretation of the grant  
6 of authority to pass regulations or where the State and the  
7 Department of Taxation benefits from deference to its  
8 decision-making power. To the extent that the regulation  
9 either textually went beyond the delegation or to the extent  
10 that the legitimate, constitutionally sound regulations were  
11 applied in an unconstitutional manner that's the way you have  
12 to approach this decision, because it's not an ordinary  
13 situation with an agency coming in benefitting from deference.

14 Now, there's lots of caselaw that says that an  
15 ongoing constitutional violation is irreparable harm where it  
16 is affecting someone. In this instance -- and I'm really  
17 surprised, because I wouldn't have thought it coming from him  
18 -- Mr. Bice is wrong. Market share is a protectable interest.  
19 Market share is an intangible property right. Market share,  
20 as a matter of fact, is usually what we fight over when we're  
21 in an unfair competition litigation under 598A. It becomes  
22 important to that litigation. It's what you protect.

23 THE COURT: I might be aware of that.

24 MR. GENTILE: Yeah. I'm thinking you are.

25 THE COURT: Yeah.



1 MR. GENTILE: Okay. And so under that circumstance  
2 there is plenty of federal caselaw that says that the  
3 Constitution protects intangible property rights, which is  
4 what market share is. It is part of the property liberty  
5 analysis in the due process argument.

6 As recently as March of this year -- and I did this  
7 on the fly during the argument, because I was a little  
8 surprised by it -- I got online and I see that Judge Jones,  
9 Federal Judge Jones in March of this year in a case called  
10 Guzy versus Guzy, which is at 2019 Westlaw 136, 8614,  
11 identified market share as an interest for which an injunction  
12 can issue to protect it. In 2005 Westlaw 158, 3514, Ride the  
13 Ducks, Philadelphia versus Duck Boat Tours, which is a Third  
14 Circuit case, same result.

15 So there is in fact a basis for you to issue an  
16 injunction to protect the damage that will happen going  
17 forward because, as it stands now, the record in this case is  
18 clear that if anybody other than the cow counties, I'll give  
19 you that, if anybody wants to buy marijuana in the populated  
20 areas of this state and even some of the not-so-populated  
21 areas, they can do it.

22 Now, with respect to the rural areas there are five  
23 that don't -- that still have a moratorium, so the 99,000  
24 figure has to be reduced by whatever the population of the two  
25 counties that don't have moratoria in existence, and one has

1 to ask themselves how many of those -- let's say it is 99,000.  
2 How many are over 21? And how many of those over 21 want to  
3 buy marijuana? Because you have to make that analysis for  
4 this reason. The way the State gets damaged here, the primary  
5 damage would be from a loss of tax revenue, and that is de  
6 minimis at best in this situation as compared to what the loss  
7 of market share of the plaintiffs will be.

8 With regard to the --

9 MR. GRAF: Your Honor, I'm going to object as to  
10 talking -- improper argument, lacks foundation as to any  
11 market share by any party in this case.

12 THE COURT: Overruled.

13 MR. GRAF: Thank you, Your Honor.

14 MR. GENTILE: Oh, I think Mr. -- I think everybody  
15 has testified about market share. Every that owned a  
16 dispensary that testified.

17 With regard to the laches argument, how does one --  
18 how does one put forth a laches argument -- I mean, excuse me,  
19 how does one put forth an as-applied argument until the  
20 application exists, until the way it is applied? You can't.  
21 And most of our arguments here are based on as applied. Not  
22 all, but most, the vast majority. So clearly laches has no  
23 place in this case at all.

24 I don't suggest that I remember verbatim everything  
25 that I said yesterday in my opening statement, but I can tell

1 you that what I said I don't believe had the word "right" in  
2 it at all when I was dealing with the intervenors being able  
3 to go forward and do whatever they wanted to do so long as  
4 it's being done at their own risk. I don't think I ever  
5 conceded that they had a right. But it doesn't really matter,  
6 because we have never come into this courtroom, certainly at  
7 the time that we filed this lawsuit -- which, by the way, was  
8 filed because the State wouldn't give us any information at  
9 all and but for the statute enacted this session we wouldn't  
10 have anything. So it's morphed a lot as transparency became  
11 available. My position yesterday and from the beginning has  
12 been that the intervenors, to the extent that they keep  
13 spending money and time chasing what they know may very well  
14 be an invalid license because it was issued through a  
15 constitutionally improper process, that's their problem. If  
16 they want to keep spending the money, they want to keep  
17 spending the time, I'm not going to tell them they -- I'm not  
18 going to ask you to tell them they can't do it, all right.  
19 Because at the end of the day it's their decision.

20           And finally I want to talk about -- well, before I  
21 get there, there's been some arguments made about compliance  
22 not being necessarily involved in the application and scoring  
23 process. I cited it in the opening part of my summation, I'm  
24 going to cite it again. NAC 453D.272(g) without further  
25 discussion.

1           And finally diversity. Diversity is a good idea.  
2   It's necessary. Nobody has ever criticized that. Certainly I  
3   have never criticized that. If the people in this industry  
4   that are owners of these establishments have any sensitivity  
5   to good citizenship at all, they will employ diversity on  
6   their own. The objection that we have made here is making  
7   diversity something that should be scored. Because it is not  
8   part of the ballot initiative, it was not mentioned in the  
9   initiative, it wasn't mentioned anywhere else until amendments  
10   started to take place, which was after the initiative. And  
11   the initiative can't be amended. And I have to -- when you're  
12   making your decision in this case, you know some of the people  
13   that own these places, they've been before you on other things  
14   or you've met them in the community. Ask yourself the  
15   question, would this applicant have listed this person of  
16   color or whatever other minority would fit the diversity score  
17   if they knew they weren't going to be given points for it?  
18   Because that's the most important social question.

19           I don't have anything further.

20           THE COURT: Thank you, Mr. Gentile.

21           Do any of the -- Mr. Bult.

22                       ETW PLAINTIFF'S REBUTTAL

23           MR. BULT: Very, very quickly, Your Honor.

24           Mr. Prince brought up two points. I just want to  
25   clarify those in rebuttal. I believe that the Thrive

1 application in Reno has actually been taken off the agenda.

2 The second point is the commentary that I asked for  
3 the regulations to be voided out. That's not what I asked  
4 for. I asked that the conditional licenses issued by the  
5 Department be declared void because of their -- they are  
6 invalid, as they conflict with other portions of the NRS.

7 And the last thing I want to comment on is Mr. Graf  
8 made a side comment about that the ETW plaintiffs had not  
9 asked for injunctive relief. That was inadvertent on our  
10 part, and certainly we have the right to have the pleadings  
11 conform to the evidence. And we'll do that at some point in  
12 time.

13 MR. GRAF: And, Your Honor, we did not agree to this  
14 being done by consent. And we're objecting.

15 THE COURT: Mr. Graf, you don't need to do anything.  
16 He didn't ask for an amendment at this time.

17 MR. GRAF: I understand, Your Honor. I just want to  
18 make sure the record's clear that we're not allowing it by  
19 consent pursuant to NRCP 51.

20 THE COURT: Mr. Graf, the matter has already been  
21 tried. That's why your consent was implied, because of the  
22 issues that were involved, or whether we're going to have  
23 other issues discussed later we'll deal with after I make the  
24 decision.

25 Mr. Bult, thank you.

1 Mr. Parker.

2 NEVADA WELLNESS CENTER PLAINTIFF'S REBUTTAL

3 MR. PARKER: Thank you, Your Honor.

4 Your Honor, since Mr. Gentile ended with diversity,  
5 perhaps that's where I'll start. And I'd like to address a  
6 comment made by Mr. Shevorski, the part of me addressing  
7 diversity. In terms of what the regulations said and in terms  
8 of what the application provided the parties or the  
9 applicants, certainly those represented on this side of the  
10 room, Your Honor, didn't know how diversity would be scored.  
11 And if the Court recalls, there's a statute that actually  
12 mandates that the State inform the applicants how the scoring  
13 would be done. And --

14 THE COURT: That's part of the regulations.

15 MR. PARKER: Yes, Your Honor. It is -- actually the  
16 regulation is 453D.260, I think paragraph (2).

17 Do you have that, Shane?

18 Do you have that in front of you, Your Honor?

19 THE COURT: I do.

20 MR. PARKER: It says, "When the Department issues a  
21 request for applications pursuant to this section the  
22 Department will include in the request the point values that  
23 will be allocated to each applicable portion of the  
24 application." That we know was not done. That is a violation  
25 of the regulation that Mr. Pupo acknowledged during his

1 testimony.

2           Now, I will tell you and the Court reminded -- or  
3 actually informed, because I don't believe Mr. Bice or Mr.  
4 Prince were here when it came up, but the Court informed them  
5 that certain testimony had been elicited indicating that  
6 parties were informed that diversity was a tiebreaker. Now, I  
7 don't think the State even knew how they were going to treat  
8 this. And let me tell you why.

9           If I could have Exhibit 108 brought up, Shane. And  
10 it's KP31. So KP stands for Kyril Plaskon, Your Honor. And  
11 page 31 is from the extraction report that we got from the  
12 [unintelligible]. And so the top email or the top text is  
13 from Mr. Plaskon to Steve Gilbert. It says, "Jeanine, Diane,  
14 and I don't find race or ethnicity in 453D. Should race have  
15 been removed as a part of retail applications? Should  
16 evaluators be even looking at diversity? AB 422 doesn't seem  
17 to apply, because it's just medical. Did we leave it in this  
18 app on accident? Just some thoughts."

19           Now, the date of this, Your Honor, is September 18  
20 -- I'm sorry, September 19, 2018. This is the date -- the day  
21 before the closing of application period. So not only did  
22 they not provide the scoring information in the application,  
23 it appears they didn't know what they were doing up until the  
24 last day. And sometime after I guess September 19th they made  
25 a decision on how they would score diversity if scored at all.

1 So the banter we've heard about diversity and how it would be  
2 treated, the State didn't know how they were going to treat  
3 it, Your Honor. They certainly didn't tell the applicants,  
4 and they certainly had an obligation to tell the applicants.

5 Now, Your Honor, in terms of diversity, as well, and  
6 when I first came to the podium, Your Honor, I wanted to point  
7 out that perhaps Mr. Gentile, given some of his remarks  
8 yesterday, he and I were not on the same page in terms of  
9 diversity. In fact, Mr. Prince brought that up to my  
10 attention this morning and tried to confirm it with me where I  
11 was on diversity versus Mr. Gentile. I agree with Mr. Gentile  
12 that diversity is not within the initiative. You don't see it  
13 reflected in the statutes. I think now everyone in the room  
14 can understand that both Mr. Gentile and I agree that  
15 diversity is important. But I can't talk out of both sides of  
16 my mouth. I can't say to this Court that the regulations  
17 should follow the statute and the statute should follow the  
18 ballot question without recognizing that diversity was not in  
19 it.

20 Now, what I will suggest to this Court is that the  
21 arguments offered or suggested by Mr. Shevorski and several of  
22 the intervenors I think is disingenuous or at the very least  
23 they're talking out of both sides of their mouths. Because if  
24 diversity is important, then treat it as if it's important.  
25 Don't marginalize diversity by allowing advisory board,



1 because there's no advisory board even mentioned in the  
2 statute or the regulations. It was a creative -- fiction  
3 created I would say just to get and garner points that they  
4 weren't entitled to. So you can't have it both ways. If  
5 you're going to give diversity some meaning, some teeth, then  
6 make sure it's owners. Make sure it's real officers. That's  
7 not what was done here. This charade -- and I called it a  
8 game and I said it was gamesmanship. I wasn't using that word  
9 lightly. I was trying to find a nice word, as opposed to  
10 saying just flat out cheaters. In fact, I think the Court  
11 suggested I used the word "manipulation." That's what's been  
12 done here. And we all see it. I don't care if we try to make  
13 fun of it in terms of how we approach this Court and this  
14 argument, I don't care how we suggest that we found someone  
15 who had some tangential or peripheral reason on being on this  
16 advisory board. Maybe we just like tall basketball players on  
17 a board because we want some height. I don't know. But what  
18 I do know, that's not the level playing field that was  
19 provided if diversity was to be considered. It just wasn't.

20 Now, Your Honor, you made some really good points.  
21 And I'm not saying this just to say it, but I pointed out  
22 yesterday in my closing questions that I asked, questions that  
23 the Court asked, and you've asked questions today that I think  
24 have not been truly answered by the intervenors. Mr. Prince,  
25 Mr. Bice, several others talked about this 5 percent and how

1 it's reasonable and there may be some support for it based on  
2 gaming and other areas that the State may regulate. Your  
3 Honor, we know what the statute says. If we go to the  
4 statute, 453D.205 -- and actually, Your Honor, let's start at  
5 .200, and then we'll get to .205. 453D.200 talks about the  
6 duties of the Department. And it speaks about what's required  
7 by the State in terms of licensing. And so when I -- when you  
8 can compare the regulation to the statute, we know they don't  
9 match. I think that's been conceded by the intervenors. But  
10 .205 says, "When conducting a background check pursuant to  
11 subsection (6)," which comes from 453D.200, "the Department  
12 may require each prospective owner, officer, and board  
13 member...." Now, the State, as well as intervenors, today  
14 spent a lot of time talking about owners. They never mention  
15 whether or not their officers have been background checked or  
16 their board members. And I don't know if that even includes  
17 their advisory board members, because they didn't mention  
18 that, either. But if you were to follow the statute, what we  
19 do know is that you cannot allow an applicant who has an  
20 excluded felony conviction to become a licensee. How can you  
21 do that without doing a background check? It's impossible.  
22 You have to do it for the prospective owner, the prospective  
23 officer, and the prospective board member. Which means when  
24 the Court asked the questions of each intervenor when they  
25 got, do you know if your owners were, it's not just owners.

1 It's not just shareholders. The question should be, based on  
2 the statute, did all your officers also get background  
3 checked, did all your board members also get background  
4 checked. Because that's what it requires.

5 Now, Your Honor, another thing that I thought was  
6 either ill informed or perhaps something to just throw it over  
7 the Court's head and hope no one really looked into it. This  
8 comment about, you know, we can do it later, just don't grant  
9 the injunction, Your Honor, and let the State figure out now  
10 can we do these background checks now and figure this all out.  
11 Well, Your Honor, if you go to 453D.210, paragraph (4), and I  
12 don't think we've talked about this part of this statute  
13 during the entire 18, 19 days we've been here.

14 THE COURT: I talked about the word "complete."

15 MR. PARKER: You did.

16 THE COURT: I did.

17 MR. PARKER: But no one talked about 90 days. And  
18 that's important. Because it says here, "Upon receipt of a  
19 complete marijuana establishment license application the  
20 Department shall within 90 days issue the appropriate license  
21 if the license application is approved."

22 Now, think about it, Your Honor. The State came and  
23 said, we had 90 days within which to go through all of these  
24 and issue those letters, not 90 days plus six months of this  
25 hearing. Ninety days. They had until December, roughly, to

1 get it done. That time has come and gone. If they didn't do  
2 it, you can't revive it now, it's too late, it's done, that's  
3 it. And the reason why they didn't do it and the reason why  
4 we know they could not have done it, because we know the  
5 intervenors did not provide all of their owners, plain and  
6 simple, much less advisory board members and officers. So  
7 that time has come and gone, and there's nothing they can do  
8 about it now, Your Honor.

9           So Mr. Shevorski said something, and it surprised  
10 me. It truly surprised me. Mr. Shevorski said, the State  
11 doesn't care who gets the license. Now, I think the intention  
12 behind the comment was to show that he's unbiased in terms of  
13 the intervenors versus the plaintiffs. That's my belief. But  
14 you know something, Your Honor? This State, the Department of  
15 Taxation should care. They should care that cheaters or  
16 manipulators don't get licenses. They should care that those  
17 who actually have marijuana -- retail marijuana experience  
18 gets a license. They should care that marijuana  
19 establishments are in compliance. They should care that  
20 owners of marijuana establishments aren't selling to minors.  
21 They should care that owners who perhaps have convictions,  
22 excluded convictions don't become owners. And the way you do  
23 all of those things, Your Honor, the way you do those things  
24 is to actually follow the statute and consider compliance.  
25 The way you do it actually follow the statute and make all

1 prospective owners, officers, and board members get background  
2 checks. That's how you do it. That's how you show that you  
3 care about the Nevada residents, the Nevada taxpayers, people  
4 under 21 not getting marijuana. And that's what the State  
5 should care about.

6 I think it was Mr. Prince, and I'm not sure, I don't  
7 want to attribute this to him and be wrong, but compliance is  
8 actually in the regulation, Your Honor. I think either Mr.  
9 Prince or Mr. Bice, someone said that compliance was not in  
10 the regulation.

11 THE COURT: He said it wasn't in the statute.

12 MR. PARKER: Okay. Well, good enough. I'm assuming  
13 that means he -- that someone understands that it's definitely  
14 in the regulation.

15 THE COURT: That would be me.

16 MR. PARKER: Yes. And so -- thank you, Your Honor.

17 So if we look at .272, Your Honor --

18 NAC 453D.272, Shane.

19 -- (1)(g), it says, "Whether the owners, officers,  
20 or board members of the proposed marijuana establishment have  
21 direct experience with the operation of a medical marijuana  
22 establishment or marijuana establishment in the state and have  
23 demonstrated a record of operating such an establishment in  
24 compliance with the laws and regulations of the state for an  
25 adequate period of time to demonstrate success." Compliance

1 should have always been considered. The suggestion that  
2 Nevada Organic's compliance history was not or should not have  
3 been considered is completely wrong.

4 Now, what we have, Your Honor, is a Department of  
5 Taxation that created regulations that were inconsistent with  
6 the statute and with the initiative or the ballot question.  
7 We also have a Department of Taxation who decided not to  
8 enforce their own regulations that were not compliant with the  
9 statutes and the ballot question. So, Your Honor, if we could  
10 look at Exhibit 309, and this is a year before the  
11 applications were submitted. And again, this is the letter  
12 from Connor & Connor, Attorneys at Law, to the Nevada  
13 Department of Taxation. And it's on behalf of the Nevada  
14 Cannabis Coalition. And she's speaking on compliance with NRS  
15 453A and 453D.

16 The second page of this document has a section  
17 titled, "Background Checks of All Owners, Officers, and Board  
18 Members."

19 If you could highlight that for me. Thank you,  
20 Shane. The entire paragraph. Can you blow that up? There we  
21 go.

22 And it says, "All owners, officers, and board  
23 members must be vetted and have background checks before the  
24 license can be issued, and must be maintained." So it's not  
25 like this Department did not know this requirement a year

1 before these applications were submitted. They knew it, they  
2 had legal advice on it, and decided not to do it.

3 And so one other thing, Your Honor. And I would  
4 like you to take a look at Exhibit 311.

5 Please, Shane.

6 This is why it's important that these background  
7 checks are done.

8 If you could blow up for me the third bullet point.

9 And this is an email from Karalin Cronkhite to Steve  
10 Gilbert dated August 3rd, 2017. So it was just, Your Honor,  
11 just about a month and a half after the letter from Connor &  
12 Connor. And it says, "The City of Las Vegas is conducting  
13 suitability checks through Metro for all owners and agents.  
14 This gives them a local background check, as well as pending  
15 litigation that apparently is not captured in the federal  
16 check that we conduct through DPS. Apparently there have been  
17 situations where we've found people with criminal background  
18 and warrants for drugs after we approved their agent card."

19 So when we talk about the safety of our residents  
20 and the responsible the Department of Taxation to carry out  
21 what the statutes say this is what we're concerned with,  
22 ownership of marijuana establishments by people who aren't  
23 eligible. So there's a real reason, Your Honor, that this  
24 should have been done. They had legal advice that it should  
25 have been done, and they simply decided not to.

1           Now, one other thing I wanted to talk about in terms  
2 of laches, and in part, Your Honor, in part the issue about  
3 scoring goes to laches. Because how do you object when you  
4 don't even know the scoring criteria? How do you object when  
5 you don't know how diversity is going to be handled? The  
6 State obviously didn't know that. And so how could you object  
7 to it? How do you object when Mr. Pupo says himself he wanted  
8 to keep these things a secret? Furthermore, Your Honor, how  
9 do you object when the Department of Taxation failed to even  
10 follow the Nevada Open Meetings Law in terms of postings? We  
11 discussed this seems like months ago now, but they posted  
12 certain information for the application process. They failed  
13 to post any updates on changes to that in accordance with NRS  
14 241. Failed to, Your Honor. So the more information -- and  
15 they say knowledge is power, that perhaps if we had been given  
16 that information, everyone, not those who just had cell  
17 numbers and lunches and dinners and breakfasts and coffees and  
18 drinks, but if the public was given that same information  
19 through the proper posting in compliance with the Nevada Open  
20 Meetings Law, then maybe we could have complained of it then.  
21 But we didn't. In fact, even after the scoring came out and  
22 we tried to get information, they would not disclose it.

23           Now, Your Honor, I think the statutes, the  
24 initiative, and the regulations were supposed to provide for a  
25 fair and level playing field. Certainly there's been no



1 testimony I can recall, and I spent a long time going through  
2 all of the days of this hearing, and I believe every  
3 Department, every Department of Taxation representative  
4 testified that there were mistakes. And not just careless  
5 mistakes, but intentional mistakes. They intended to change  
6 the regulation versus the statute in terms of the 5 percent.  
7 They intended not to do background checks. They intended not  
8 to comply with the statute in terms of revealing the scoring  
9 metrics. All of those are intentional decisions, intentional  
10 mistakes that go to the heart of providing a level playing  
11 field. I don't know how this Court can not enjoin this  
12 process and the results of this unfair process given what this  
13 Court has heard.

14           Now, I applaud the intervenors' attorneys for doing  
15 something that Mitch Cobeaga always told me, if you don't have  
16 the facts, you argue the law, if you don't have the law, then  
17 you argue the facts, if you don't have both, just complain  
18 about the other side. They've done a lot of complaining.  
19 And, you know, I give them that. Took them two and a half,  
20 little more than two and a half hours to complain about things  
21 they are not supported by, because there are no facts that  
22 support their side, and the law doesn't, either. Thank you  
23 very much, Your Honor.

24           THE COURT: Thank you, Mr. Parker.

25           Do any of the other plaintiffs wish to make a

1 rebuttal, or have I finished the rebuttal arguments?

2 Mr. Shevorski, I have a homework assignment for you,  
3 because, as the representative of the State, you are the only  
4 one in a position to be able to provide this information.

5 MR. SHEVORSKI: Yes, Your Honor.

6 THE COURT: And then I need you to give me an  
7 estimate on how long it's going to take you to do it.

8 MR. SHEVORSKI: Okay.

9 THE COURT: And I want a realistic estimate, not one  
10 that keeps you and your staff from sleeping, okay.

11 MR. PRINCE: What was the last comment? I didn't  
12 hear the last comment.

13 MR. SHEVORSKI: She wants me to be able to sleep.

14 MR. PRINCE: Oh.

15 MS. SHELL: Objection, Your Honor.

16 THE COURT: We've had a couple of times during this  
17 where I told them I didn't care if they slept. But this one  
18 isn't one of those.

19 Which successful applicants completed the  
20 application in compliance with NRS 453D.200(6), which is the  
21 provision that says, "All owners -- " I'm sorry, it says "Each  
22 owner," at the time the application was filed in September  
23 2018?

24 MR. SHEVORSKI: Completed applications, and then --

25 THE COURT: So I want to know which of the

1 successful applicants, and I heard an argument today that was  
2 a total of 17 different entities --

3 MR. SHEVORSKI: Yes, Your Honor.

4 THE COURT: -- complied with the statute, as opposed  
5 to the Department's administrative change to the statute which  
6 limited it to a 5 percent or greater ownership interest.

7 MR. SHEVORSKI: Yes, Your Honor.

8 THE COURT: Because I know there are many, because I  
9 have heard testimony during this hearing of various  
10 individuals, whether they were successful or unsuccessful,  
11 that they included all of their shareholders' or owners'  
12 interests.

13 MR. SHEVORSKI: Yes, Your Honor.

14 THE COURT: Okay. How long?

15 MR. SHEVORSKI: I need to talk to Director Young to  
16 figure that out. I don't want to give you an estimate and be  
17 wrong because I don't know the answer.

18 THE COURT: Best estimate.

19 MR. SHEVORSKI: Because of the way you're looking at  
20 me, let's say by Tuesday 5:00 o'clock?

21 THE COURT: Sure. The matter will stand submitted.  
22 I'm going to put it on my chambers calendar for next Friday.

23 When you get the information, Mr. Shevorski, if you  
24 will circulate it to all counsel and my law clerk.

25 MR. SHEVORSKI: Yes. Of course, Your Honor.

1 THE COURT: Thank you. Have a nice day. And --

2 THE CLERK: Your Honor --

3 THE COURT: Yes?

4 THE CLERK: May I return --

5 THE COURT: If there were any exhibits that were  
6 tendered but not offered, we are going to return them to you.  
7 Dulce will prepare receipts for you -- she has the receipts  
8 already so you can come pick them up. So don't leave.

9 THE PROCEEDINGS CONCLUDED AT 2:32 P.M.

10 \* \* \* \* \*

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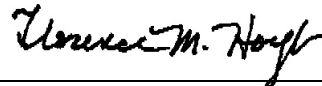
**CERTIFICATION**

I CERTIFY THAT THE FOREGOING IS A CORRECT TRANSCRIPT FROM THE AUDIO-VISUAL RECORDING OF THE PROCEEDINGS IN THE ABOVE-ENTITLED MATTER.

**AFFIRMATION**

I AFFIRM THAT THIS TRANSCRIPT DOES NOT CONTAIN THE SOCIAL SECURITY OR TAX IDENTIFICATION NUMBER OF ANY PERSON OR ENTITY.

**FLORENCE HOYT  
Las Vegas, Nevada 89146**



\_\_\_\_\_  
FLORENCE M. HOYT, TRANSCRIBER

8/19/19

\_\_\_\_\_  
DATE

## EXHIBIT(S) LIST

Case No.: **A-19-786962-B**

Hearing Date: **MAY 24, 2019**

Dept. No.: **XI**

Judge: **HON. ELIZABETH GONZALEZ**

Court Clerk(s): DULCE ROMERA

Plaintiff: **SERENITY WELLNESS CENTER, LLC**

Recorder: **JILL HAWKINS**

**Counsel for Plaintiff:**

**VS.**

Defendant: **STATE OF NEVADA**  
**DEPARTMENT OF TAXATION**

**Counsel for Defendant:**

**See 5/24/19 minutes for complete list of appearances.**

## HEARING BEFORE THE COURT

## COURT'S EXHIBITS

[illegible]

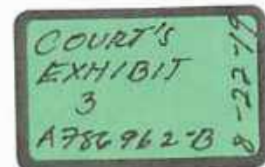
**Meriwether, Danielle LC**

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**From:** Steven G. Shevorski <SShevorski@ag.nv.gov>  
**Sent:** Wednesday, August 21, 2019 3:23 PM  
**To:** Meriwether, Danielle LC; 'Michael Cristalli'; 'Vincent Savarese'; 'Ross Miller'; Ketan D. Bhirud; Robert E. Werbicky; David J. Pope; Theresa M. Haar; 'jag@mgalaw.com'; 'rgraf@blacklobello.law'; 'bhiggins@blacklobello.law'; 'alina@nvlitigation.com'; 'Work'; 'Eric Hone, Esq. (eric@h1lawgroup.com)'; 'jamie@h1lawgroup.com'; 'moorea@h1lawgroup.com'; 'jkahn@jk-legalconsulting.com'; 'dkoch@kochscow.com'; 'sscowa@kochscow.com'; 'Bult, Adam K.'; 'tchance@bhfs.com'; 'a.hayslett@kempjones.com'; 'Nathanael Rulis, Esq. (n.rulis@kempjones.com)'; 'tparker@pnalaw.net'; 'Fetaz, Maximilien'; 'phil@hymansonlawnv.com'; 'shane@lasvegaslegalvideo.com'; 'joe@lasvegaslegalvideo.com'; 'Pat Stoppard (p.stoppard@kempjones.com)'; 'jdelcarmen@pnalaw.net'; Kutinac, Daniel; 'Shalinda Creer'; 'Tanya Bain'; 'Karen Wiehl (Karen@HymansonLawNV.com)'; 'Kay, Paula'; 'Dennis Prince (dprince@thedplg.com)'; 'tlb@pisanellibice.com'; 'JTS@pisanellibice.com'  
**Cc:** Kutinac, Daniel  
**Subject:** RE: A786962 Serenity - Response to Judge's Question on NRS 453D.200(6)

Case : A-19-786962-B  
Dept. 11

Danielle,



The Department of Taxation answers the Court's question as follows:

**Court's Question:** Which successful applicants completed the application in compliance with NRS 453D.200(6) at the time the application was filed in September 2018?

**Answer:** The Department of Taxation answers the Court's question in three parts.

**First,** there were seven successful applicants who are not parties to the coordinated preliminary injunction proceeding. These entities are Green Therapeutics LLC, Eureka NewGen Farms LLC, Circle S Farms LLC, Deep Roots Medical LLC, Pure Tonic Concentrates LLC, Wellness Connection of Nevada LLC, Polaris Wellness Center LLC, and TRNVP098 LLC. Accepting as truthful these applicants' attestations regarding who their owners, officers, and board members were at the time of the application, these applications were complete at the time they were filed with reference to NRS 453D.200(6).

**Second,** there were five successful applicants who are parties to this coordinated preliminary injunction proceeding whose applications were complete with reference to NRS 453D.200(6) if the Department of Taxation accepts as truthful their attestations regarding who their owners, officers, and board members were. These applicants were Clear River LLC, Cheyenne Medical LLC, Essence Tropicana LLC, Essence Henderson LLC, and Commerce Park Medical LLC.

**Third,** there were four successful applicants who are parties to this proceeding regarding whom the Department of Taxation could not eliminate a question as to the completeness of their applications

with reference to NRS 453D.200(6). These applicants were Helping Hands Wellness Center Inc., Lone Mountain Partners LLC, Nevada Organic Remedies LLC, and Greenmart of Nevada NLV LLC.

With respect to the third group, the Department of Taxation could not eliminate a question as the completeness of the applications due to the following:

1. **Helping Hands Wellness Center, Inc.** – The Department of Taxation could not eliminate a question a question regarding the completeness of the applicant's identification of all of its officers on Attachment A in light of Mr. Terteryan's testimony that he is the Chief Operating Officer and was not listed on Attachment A. The Department of Taxation does note, however, that Mr. Terteryan has been the subject of a completed background check.
2. **Lone Mountain Partners, LLC** – The Department of Taxation could not eliminate a question regarding the completeness of the applicant's identification of all of its owners because the Department could not determine whether Lone Mountain Partners, LLC was a subsidiary of an entity styled "Verona" or was owned by the individual members listed on Attachment A.
3. **Nevada Organic Remedies, LLC** - The Department of Taxation could not eliminate a question regarding the completeness of the applicant's identification of all of its owners because the Department could not determine whether there were shareholders who owned a membership interest in the applicant at the time the application was submitted, but who were not listed on Attachment A, as the applicant was acquired by a publicly traded company on or around September 4, 2018.
4. **Greenmart of Nevada NLV, LLC** - The Department of Taxation could not eliminate a question regarding the completeness of the applicant's identification of all of its owners. The Department could not determine whether the applicant listed all its owners on Attachment A because a subsidiary of a publicly traded company owned a membership interest in the applicant at the time the applicant submitted its application.

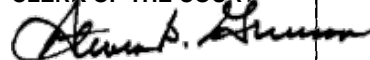
In creating this answer, the Department of Taxation sought to answer the Court's question in a neutral fashion based on the information available to it from the applications themselves, testimony given at the hearing (without reference to issues of admissibility, which an affected party may raise), and information publicly available from a government website (the Canadian Securities Exchange website), which was submitted by the applicant or information submitted about the applicant by an entity claiming an affiliation to the applicant. The Department of Taxation expects that Helping Hands Wellness Center Inc., Lone Mountain Partners LLC, Nevada Organic Remedies LLC, and Greenmart of Nevada NLV LLC may explain why they believe they submitted complete applications in compliance with the provisions of NRS 453D.200(6).

Best regards,

Steve Shevorski

Steve Shevorski  
Head of Complex Litigation  
Office of the Attorney General  
555 E. Washington Ave., Suite 3900  
Las Vegas, NV 89101





1 FFCL

2  
3  
4 DISTRICT COURT

5 CLARK COUNTY, NEVADA

6 SERENITY WELLNESS CENTER, LLC, a  
7 Nevada limited liability company, TGIG, LLC,  
8 a Nevada limited liability company, NULEAF  
9 INCLINE DISPENSARY, LLC, a Nevada  
10 limited liability company, NEVADA  
11 HOLISTIC MEDICINE, LLC, a Nevada limited  
12 liability company, TRYKE COMPANIES SO  
13 NV, LLC, a Nevada limited liability company,  
14 TRYKE COMPANIES RENO, LLC, a Nevada  
15 limited liability company, PARADISE  
16 WELLNESS CENTER, LLC, a Nevada limited  
17 liability company, GBS NEVADA PARTNERS,  
18 LLC, a Nevada limited liability company,  
19 FIDELIS HOLDINGS, LLC, a Nevada limited  
20 liability company, GRAVITAS NEVADA,  
21 LLC, a Nevada limited liability company,  
22 NEVADA PURE, LLC, a Nevada limited  
23 liability company, MEDIFARM, LLC, a Nevada  
24 limited liability company, DOE PLAINTIFFS I  
25 through X; and ROE ENTITY PLAINTIFFS I  
26 through X,

27 Plaintiff(s),

28 vs.

THE STATE OF NEVADA, DEPARTMENT  
OF TAXATION,

Defendant(s).

and

29 NEVADA ORGANIC REMEDIES, LLC;  
30 INTEGRAL ASSOCIATES LLC d/b/a  
31 ESSENCE CANNABIS DISPENSARIES, a  
32 Nevada limited liability company; ESSENCE  
33 TROPICANA, LLC, a Nevada limited liability  
34 company; ESSENCE HENDERSON, LLC, a  
35 Nevada limited liability company; CPCM  
36 HOLDINGS, LLC d/b/a THRIVE CANNABIS  
37 MARKETPLACE, COMMERCE PARK  
38 MEDICAL, LLC, a Nevada limited liability  
company; and CHEYENNE MEDICAL, LLC, a  
Nevada limited liability company; LONE  
MOUNTAIN PARTNERS, LLC, a Nevada

Case No. A-19-786962-B  
Dept. No. 11

FINDINGS OF FACT AND  
CONCLUSIONS OF LAW GRANTING  
PRELIMINARY INJUNCTION

CLERK OF THE COURT

AS 23 2019

1 limited liability partnership; HELPING HANDS  
2 WELLNESS CENTER, INC., a Nevada  
3 corporation; GREENMART OF NEVADA  
4 NLV LLC, a Nevada limited liability company;  
5 and CLEAR RIVER, LLC,

6  
7 Intervenor.

8 This matter having come before the Court for an evidentiary hearing on Plaintiffs' Motion for  
9 Preliminary Injunction beginning on May 24, 2019, and occurring day to day thereafter until its  
10 completion on August 16, 2019;<sup>1</sup> Dominic P. Gentile, Esq., Vincent Savarese III, Esq., Michael V.  
11 Cristalli, Esq., and Ross J. Miller, Esq., of the law firm Gentile Cristalli Miller Armeni Savarese,  
12 appeared on behalf of Serenity Wellness Center, LLC, TGIG, LLC, Nuleaf Incline Dispensary, LLC,  
13 Nevada Holistic Medicine, LLC, Tryke Companies SO NV, LLC, Tryke Companies Reno, LLC,  
14 Paradise Wellness Center, LLC, GBS Nevada Partners, LLC, Fidelis Holdings, LLC, Gravitas Nevada,  
15 LLC, Nevada Pure, LLC, Medifarm, LLC (Case No. A786962-B) (the "Serenity Plaintiffs"); Adam K.  
16 Bult, Esq. and Maximilien D. Fetaz, Esq., of the law firm Brownstein Hyatt Farber Schreck, LLP,  
17 appeared on behalf of Plaintiffs ETW Management Group LLC, Global Harmony LLC, Green Leaf  
18 Farms Holdings LLC, Green Therapeutics LLC, Herbal Choice INC., Just Quality, LLC, Libra  
19 Wellness Center, LLC, Rombough Real Estate Inc. dba Mother Herb, NevCann LLC, Red Earth LLC,  
20 THC Nevada LLC, Zion Gardens LLC, and MMOF Vegas Retail, Inc. (Case No. A787004-B) ( the  
21 "ETW Plaintiffs"); William S. Kemp, Esq. and Nathaniel R. Rulis, Esq., of the law firm Kemp, Jones  
22 & Coulthard LLP, appeared on behalf of MM Development Company, Inc. and LivFree Wellness LLC  
23 (Case No. A785818-W) (the "MM Plaintiffs"); Theodore Parker III, Esq., of the law firm Parker  
24 Nelson & Associates, appeared on behalf of Nevada Wellness Center (Case No. A787540-W)  
25 (collectively the "Plaintiffs"); Steven G. Shevorski, Esq., Ketan D. Bhirud, Esq., and Theresa M. Haar,  
26 Esq., of the Office of the Nevada Attorney General, appeared on behalf of the State of Nevada,  
27 Department of Taxation; David R. Koch, Esq., of the law firm Koch & Scow LLC, appeared on behalf

28  
<sup>1</sup> Although a preservation order was entered on December 13, 2018, in A785818, no discovery in any case was done prior to the commencement of the evidentiary hearing, in part due to procedural issues and to statutory restrictions on disclosure of certain information modified by SB 32 just a few days before the commencement of the hearing. As a result, the hearing was much longer than anticipated by any of the participating counsel. In compliance with SB 32, the State produced previously confidential information on May 21, 2019. These documents were reviewed for confidentiality by the Defendants in Intervention and certain redactions were made prior to production consistent with the protective order entered on May 24, 2019.

1 of Nevada Organic Remedies, LLC; Brigid M. Higgins, Esq. and Rusty Graf, Esq., of the law firm  
2 Black & Lobello, appeared on behalf of Clear River, LLC; Eric D. Hone, Esq., of the law firm H1 Law  
3 Group, appeared on behalf of Lone Mountain Partners, LLC; Alina M. Shell, Esq., of the law firm  
4 McLetchie Law, appeared on behalf of GreenMart of Nevada NLV LLC; Jared Kahn, Esq., of the law  
5 firm JK Legal & Consulting, LLC, appeared on behalf of Helping Hands Wellness Center, Inc.; and  
6 Joseph A. Gutierrez, Esq., of the law firm Maier Gutierrez & Associates, and Philip M. Hymanson,  
7 Esq., of the law firm Hymanson & Hymanson; Todd Bice, Esq. and Jordan T. Smith, Esq. of the law  
8 firm Pisanelli Bice; and Dennis Prince, Esq. of the Prince Law Group appeared on behalf of Integral  
9 Associates LLC d/b/a Essence Cannabis Dispensaries, Essence Tropicana, LLC, Essence Henderson,  
10 LLC, CPCM Holdings, LLC d/b/a Thrive Cannabis Marketplace, Commerce Park Medical, LLC, and  
11 Cheyenne Medical, LLC (the “Essence/Thrive Entities”). The Court, having read and considered the  
12 pleadings filed by the parties; having reviewed the evidence admitted during the evidentiary hearing;  
13 and having heard and carefully considered the testimony of the witnesses called to testify; having  
14 considered the oral and written arguments of counsel, and with the intent of deciding the Motion for a  
15 Preliminary Injunction,<sup>2</sup> makes the following preliminary findings of fact and conclusions of law:

16 ***PROCEDURAL POSTURE***

17 Plaintiffs are a group of unrelated commercial entities who applied for, but did not receive,  
18 licenses to operate retail recreational marijuana establishments in various local jurisdictions throughout  
19 the state. Defendant is Nevada’s Department of Taxation (“DoT”), which is the administrative agency  
20 responsible for issuing the licenses. Some successful applicants for licensure intervened as Defendants.

21 The Serenity Plaintiffs filed a Motion for Preliminary Injunction on March 19, 2019, asking for  
22 a preliminary injunction to:

- 23 a. Enjoin the denial of Plaintiffs applications;  
24 b. Enjoin the enforcement of the licenses granted;  
25 c. Enjoin the enforcement and implementation of NAC 453D;

26  
27 <sup>2</sup> The findings made in this Order are preliminary in nature based upon the limited evidence presented after very  
28 limited discovery permitted on an expedited basis and may be modified based upon additional evidence presented to the  
Court at the ultimate trial of the business court matters.

- 1 d. An order restoring the *status quo ante* prior to the DoT's adoption of NAC 453D;  
2 and  
3 e. Several orders compelling discovery.

4 This Court reviewed the Serenity Plaintiffs' Motion for Preliminary Injunction and at a hearing on  
5 April 22, 2019, invited Plaintiffs in related cases, not assigned to Business Court, to participate in the  
6 evidentiary hearing on the Motion for Preliminary Injunction being heard in Department 11 for the  
7 purposes of hearing and deciding the Motions for Preliminary Injunction.<sup>3</sup>

### 8 ***PRELIMINARY STATEMENT***

9 The Attorney General's Office was forced to deal with a significant impediment at the early  
10 stages of the litigation. This inability to disclose certain information was outside of its control because  
11 of confidentiality requirements that have now been slightly modified by SB 32. Although the parties  
12 stipulated to a protective order on May 24, 2019, many documents produced in preparation for the  
13 hearing and for discovery purposes were heavily redacted because of the highly competitive nature of  
14 the industry and sensitive financial and commercial information being produced.

15 All parties agree that the language of an initiative takes precedence over any regulation that is in  
16 conflict and that an administrative agency has some discretion in determining how to implement the  
17 initiative. The Court gives deference to the agency in establishing those regulations and creating the  
18 framework required to implement those provisions in conformity with the initiative.

19  
20  
21 <sup>3</sup> The complaints filed by the parties participating in the hearing seek declaratory relief, injunctive relief and writs of  
22 mandate, among other claims. The motions and joinders seeking injunctive relief which have been reviewed by the Court in  
conjunction with this hearing include:

23 A786962-B Serenity: Serenity Plaintiffs' Motion for Preliminary Injunction filed 3/19/19 (Joinder to Motion by  
Compassionate Team: 5/17; Joinder to Motion by ETW: 5/6 (filed in A787004); and Joinder to Motion by Nevada  
Wellness: 5/10 (filed in A787540)); Opposition by the State filed 5/9/19 (Joinder by Essence/Thrive Entities: 5/23);  
24 Opposition by Nevada Organic Remedies: 5/9 (Joinder by Lone Mountain: 5/13; Joinder by Helping Hands: 5/21; and  
Joinder by Essence/Thrive Entities: 5/23). Application for TRO on OST filed 5/9/19 (Joinder by Compassionate Team:  
25 5/17; and Joinder by ETW: 5/10 (filed in A787004)); Opposition by Nevada Organic Remedies: 5/9 (Joinder by Clear River:  
5/9); Opposition by Essence/Thrive Entities: 5/10 (Joinder by GreenMart: 5/10; Joinder by Lone Mountain: 5/11; and  
26 Joinder by helping Hands: 5/12).

27 A785818-W MM Development: MM Plaintiffs' Motion for Preliminary Injunction or Writ of Mandamus filed 5/9/19  
(Joinder by Serenity: 5/20 (filed in A786962); Joinder by ETW: 5/6 (filed in A787004 and A785818); and Joinder by  
28 Nevada Wellness: 5/10 (filed in A787540)).

1 The initiative to legalize recreational marijuana, Ballot Question 2 ("BQ2"), went to the voters  
2 in 2016. The language of BQ2 is independent of any regulations that were adopted by the DoT. The  
3 Court must balance the mandatory provisions of BQ2 (which the DoT did not have discretion to  
4 modify);<sup>4</sup> those provisions with which the DoT was granted some discretion in implementation;<sup>5</sup> and  
5 the inherent discretion of an administrative agency to implement regulations to carry out its statutory  
6 duties. The Court must give great deference to those activities that fall within the discretionary  
7 functions of the agency. Deference is not given where the actions of the DoT were in violation of BQ2  
8 or were arbitrary and capricious.

### 9 FINDINGS OF FACT

10 1. Nevada allows voters to amend its Constitution or enact legislation through the initiative  
11 process. Nevada Constitution, Article 19, Section 2.

12 <sup>4</sup> Article 19, Section 2(3) provides the touchstone for the mandatory provisions:

13 . . . . An initiative measure so approved by the voters shall not be amended, annulled, repealed, set aside or  
14 suspended by the Legislature within 3 years from the date it takes effect.

15 <sup>5</sup> NRS 453D.200(1) required the adoption of regulations for the licensure and oversight of recreational marijuana  
16 cultivation, manufacturing/production, sales and distribution, but provides the DoT discretion in exactly what those  
17 regulations would include.

18 . . . the Department shall adopt all regulations necessary or convenient to carry out the provisions of this chapter.  
19 The regulations must not prohibit the operation of marijuana establishments, either expressly or through regulations  
20 that make their operation unreasonably impracticable. The regulations shall include:

21 (a) Procedures for the issuance, renewal, suspension, and revocation of a license to operate a marijuana  
22 establishment;

23 (b) Qualifications for licensure that are directly and demonstrably related to the operation of a marijuana  
24 establishment;

25 (c) Requirements for the security of marijuana establishments;

26 (d) Requirements to prevent the sale or diversion of marijuana and marijuana products to persons under 21  
27 years of age;

28 (e) Requirements for the packaging of marijuana and marijuana products, including requirements for child-  
resistant packaging;

(f) Requirements for the testing and labeling of marijuana and marijuana products sold by marijuana  
establishments including a numerical indication of potency based on the ratio of THC to the weight of a product  
intended for oral consumption;

(g) Requirements for record keeping by marijuana establishments;

(h) Reasonable restrictions on signage, marketing, display, and advertising;

(i) Procedures for the collection of taxes, fees, and penalties imposed by this chapter;

(j) Procedures and requirements to enable the transfer of a license for a marijuana establishment to another  
qualified person and to enable a licensee to move the location of its establishment to another suitable location;

(k) Procedures and requirements to enable a dual licensee to operate medical marijuana establishments and  
marijuana establishments at the same location;

(l) Procedures to establish the fair market value at wholesale of marijuana; and

(m) Civil penalties for the failure to comply with any regulation adopted pursuant to this section or for any  
violation of the provisions of NRS 453D.300.

1           2.       In 2000, the voters amended Nevada’s Constitution to allow for the possession and use  
2 of marijuana to treat various medical conditions. Nevada Constitution, Article 4, Section 38(1)(a). The  
3 initiative left it to the Legislature to create laws “[a]uthoriz[ing] appropriate methods for supply of the  
4 plant to patients authorized to use it.” Nevada Constitution, Article 4, Section 38(1)(e).

5           3.       For several years prior to the enactment of BQ2, the regulation of medical marijuana  
6 dispensaries had not been taken up by the Legislature. Some have argued in these proceedings that the  
7 delay led to the framework of BQ2.

8           4.       In 2013, Nevada’s legislature enacted NRS 453A, which allows for the cultivation and  
9 sale of medical marijuana. The Legislature described the requirements for the application to open a  
10 medical marijuana establishment. NRS 453A.322. The Nevada Legislature then charged the Division of  
11 Public and Behavioral Health with evaluating the applications. NRS 453A.328.

12           5.       The materials circulated to voters in 2016 for BQ2 described its purpose as the  
13 amendment of the Nevada Revised Statutes as follows:  
14

15               Shall the *Nevada Revised Statutes* be amended to allow a person, 21 years old or older, to  
16 purchase, cultivate, possess, or consume a certain amount of marijuana or concentrated  
17 marijuana, as well as manufacture, possess, use, transport, purchase, distribute, or sell marijuana  
18 paraphernalia; impose a 15 percent excise tax on wholesale sales of marijuana; require the  
19 regulation and licensing of marijuana cultivators, testing facilities, distributors, suppliers, and  
20 retailers; and provide for certain criminal penalties?

21           6.       BQ2 was enacted by the Nevada Legislature and is codified at NRS 453D.<sup>6</sup>

22           7.       BQ2 specifically identified regulatory and public safety concerns:

23               The People of the State of Nevada proclaim that marijuana should be regulated in a manner  
24 similar to alcohol so that:

25               (a) Marijuana may only be purchased from a business that is licensed by the State of  
26 Nevada;

27               (b) Business owners are subject to a review by the State of Nevada to confirm that the  
28 business owners and the business location are suitable to produce or sell marijuana;

             (c) Cultivating, manufacturing, testing, transporting and selling marijuana will be strictly  
controlled through State licensing and regulation;

<sup>6</sup> As the provisions of BQ2 and the sections NRS 453D currently in effect (with the exception of NRS 453D.205) are identical, for ease of reference the Court cites to BQ2 as enacted by the Nevada Legislature in NRS 453D.

- 1 (d) Selling or giving marijuana to persons under 21 years of age shall remain illegal;  
2 (e) Individuals will have to be 21 years of age or older to purchase marijuana;  
3 (f) Driving under the influence of marijuana will remain illegal; and  
4 (g) Marijuana sold in the State will be tested and labeled.

5 NRS 453D.020(3).

6 8. BQ2 mandated the DoT to “conduct a background check of each prospective owner,  
7 officer, and board member of a marijuana establishment license applicant.” NRS 453D.200(6).

8 9. On November 8, 2016, by Executive Order 2017-02, Governor Brian Sandoval  
9 established a Task Force composed of 19 members to offer suggestions and proposals for legislative,  
10 regulatory, and executive actions to be taken in implementing BQ2.

11 10. The Task Force’s findings, issued on May 30, 2017, referenced the 2014 licensing  
12 process for issuing Medical Marijuana Establishment Registration Certificates under NRS 453A. The  
13 Task Force recommended that “the qualifications for licensure of a marijuana establishment and the  
14 impartial numerically scored bidding process for retail marijuana stores be maintained as in the medical  
15 marijuana program except for a change in how local jurisdictions participate in selection of locations.”

16 11. Some of the Task Force’s recommendations appear to conflict with BQ2.<sup>7</sup>

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18  
19 <sup>7</sup> The Final Task Force report (Exhibit 2009) contained the following statements:

20 The Task Force recommends that retail marijuana ownership interest requirements remain consistent with the  
21 medical marijuana program. . . .  
22 at 2510.

23 The requirement identified by the Task Force at the time was contained in NAC 453A.302(1) which states:

24 Except as otherwise required in subsection 2, the requirements of this chapter concerning owners of medical  
25 marijuana establishments only apply to a person with an aggregate ownership interest of 5 percent or more in a  
26 medical marijuana establishment.

27 The second recommendation of concern is:

28 The Task Force recommends that NRS 453A be changed to address companies that own marijuana establishment  
licenses in which there are owners with less than 5% ownership interest in the company. The statute should be  
amended to:

\*Limit fingerprinting, background checks and renewal of agent cards to owners officers and board members with  
5% or less cumulatively of the company to once every five years;

\*Only require owners officers and board members with 5% or more cumulatively and employees of the company to  
obtain agent registration cards; and

12. During the 2017 legislative session Assembly Bill 422 transferred responsibility for the registration, licensing, and regulation of marijuana establishments from the State of Nevada Division of Public and Behavioral Health to the DoT.<sup>8</sup>

13. On February 27, 2018, the DoT adopted regulations governing the issuance, suspension, or revocation of retail recreational marijuana licenses in LCB File No. R092-17, which were codified in NAC 453D (the "Regulations").

14. The Regulations for licensing were to be "directly and demonstrably related to the operation of a marijuana establishment." NRS 453D.200(1)(b). The phrase "directly and demonstrably related to the operation of a marijuana establishment" is subject to more than one interpretation.

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\*Use the marijuana establishments governing documents to determine who has approval rights and signatory authority for purposes of signing ownership transfers, applications and any other appropriate legal or regulatory documents.

There was Task Force dissent on the recommendation. The concern with this recommendation was that by changing the requirements on fingerprinting and background checks, the state would have less knowledge of when an owner, officer, and board member commits an offense not allowed under current marijuana law, potentially creating a less safe environment in the state.  
at 2515-2516.

<sup>8</sup> Those provisions (a portion of which became NRS 453D.205) are consistent with BQ2:

1. When conducting a background check pursuant to subsection 6 of NRS 453D.200, the Department may require each prospective owner, officer and board member of a marijuana establishment license applicant to submit a complete set of fingerprints and written permission authorizing the Department to forward the fingerprints to the Central Repository for Nevada Records of Criminal History for submission to the Federal Bureau of Investigation for its report.

2. When determining the criminal history of a person pursuant to paragraph (c) of subsection 1 of NRS 453D.300, a marijuana establishment may require the person to submit to the Department a complete set of fingerprints and written permission authorizing the Department to forward the fingerprints to the Central Repository for Nevada Records of Criminal History for submission to the Federal Bureau of Investigation for its report.



15. A person holding a medical marijuana establishment registration certificate could apply for one or more recreational marijuana establishment licenses within the time set forth by the DoT in the manner described in the application. NAC 453D.268.<sup>9</sup>

<sup>9</sup> Relevant portions of that provision require that application be made

...by submitting an application in response to a request for applications issued pursuant to NAC 453D.260 which must include:

\*\*\*

2. An application on a form prescribed by the Department. The application must include, without limitation:

- (a) Whether the applicant is applying for a license for a marijuana establishment for a marijuana cultivation facility, a marijuana distributor, a marijuana product manufacturing facility, a marijuana testing facility or a retail marijuana store;
- (b) The name of the proposed marijuana establishment, as reflected in both the medical marijuana establishment registration certificate held by the applicant, if applicable, and the articles of incorporation or other documents filed with the Secretary of State;
- (c) The type of business organization of the applicant, such as individual, corporation, partnership, limited-liability company, association or cooperative, joint venture or any other business organization;
- (d) Confirmation that the applicant has registered with the Secretary of State as the appropriate type of business, and the articles of incorporation, articles of organization or partnership or joint venture documents of the applicant;
- (e) The physical address where the proposed marijuana establishment will be located and the physical address of any co-owned or otherwise affiliated marijuana establishments;
- (f) The mailing address of the applicant;
- (g) The telephone number of the applicant;
- (h) The electronic mail address of the applicant;
- (i) A signed copy of the Request and Consent to Release Application Form for Marijuana Establishment License prescribed by the Department;
- (j) If the applicant is applying for a license for a retail marijuana store, the proposed hours of operation during which the retail marijuana store plans to be available to sell marijuana to consumers;
- (k) An attestation that the information provided to the Department to apply for the license for a marijuana establishment is true and correct according to the information known by the affiant at the time of signing; and
- (l) The signature of a natural person for the proposed marijuana establishment as described in subsection 1 of NAC 453D.250 and the date on which the person signed the application.

3. Evidence of the amount of taxes paid, or other beneficial financial contributions made, to this State or its political subdivisions within the last 5 years by the applicant or the persons who are proposed to be owners, officers or board members of the proposed marijuana establishment.

4. A description of the proposed organizational structure of the proposed marijuana establishment, including, without limitation:

- (a) An organizational chart showing all owners, officers and board members of the proposed marijuana establishment;
- (b) A list of all owners, officers and board members of the proposed marijuana establishment that contains the following information for each person:
  - (1) The title of the person;
  - (2) The race, ethnicity and gender of the person;
  - (3) A short description of the role in which the person will serve for the organization and his or her responsibilities;
  - (4) Whether the person will be designated by the proposed marijuana establishment to provide written notice to the Department when a marijuana establishment agent is employed by, volunteers at or provides labor as a marijuana establishment agent at the proposed marijuana establishment;
  - (5) Whether the person has served or is currently serving as an owner, officer or board member for another medical marijuana establishment or marijuana establishment;
  - (6) Whether the person has served as an owner, officer or board member for a medical marijuana establishment or marijuana establishment that has had its medical marijuana establishment registration certificate or license, as applicable, revoked;

1 NRS 453D.210(6) mandated the DoT to use “an impartial and numerically scored competitive bidding  
2 process” to determine successful applicants where competing applications were submitted.

3 16. NAC 453D.272(1) provides the procedure for when the DoT receives more than one  
4 “complete” application. Under this provision the DoT will determine if the “application is complete and

5 (7) Whether the person has previously had a medical marijuana establishment agent registration card or  
6 marijuana establishment agent registration card revoked;

7 (8) Whether the person is an attending provider of health care currently providing written documentation for the  
8 issuance of registry identification cards or letters of approval;

9 (9) Whether the person is a law enforcement officer;

10 (10) Whether the person is currently an employee or contractor of the Department; and

11 (11) Whether the person has an ownership or financial investment interest in any other medical marijuana  
12 establishment or marijuana establishment.

13 5. For each owner, officer and board member of the proposed marijuana establishment:

14 (a) An attestation signed and dated by the owner, officer or board member that he or she has not been convicted of  
15 an excluded felony offense, and that the information provided to support the application for a license for a  
16 marijuana establishment is true and correct;

17 (b) A narrative description, not to exceed 750 words, demonstrating:

18 (1) Past experience working with governmental agencies and highlighting past experience in giving back to the  
19 community through civic or philanthropic involvement;

20 (2) Any previous experience at operating other businesses or nonprofit organizations; and

21 (3) Any demonstrated knowledge, business experience or expertise with respect to marijuana; and

22 (c) A resume.

23 6. Documentation concerning the size of the proposed marijuana establishment, including, without limitation,  
24 building and general floor plans with supporting details.

25 7. The integrated plan of the proposed marijuana establishment for the care, quality and safekeeping of marijuana  
26 from seed to sale, including, without limitation, a plan for testing and verifying marijuana, a transportation or  
27 delivery plan and procedures to ensure adequate security measures, including, without limitation, building security  
28 and product security.

8. A plan for the business which includes, without limitation, a description of the inventory control system of the  
proposed marijuana establishment to satisfy the requirements of NRS 453D.300 and NAC 453D.426.

9. A financial plan which includes, without limitation:

(a) Financial statements showing the resources of the applicant;

(b) If the applicant is relying on money from an owner, officer or board member, evidence that the person has  
unconditionally committed such money to the use of the applicant in the event the Department awards a license to  
the applicant and the applicant obtains the necessary approvals from the locality to operate the proposed marijuana  
establishment; and

(c) Proof that the applicant has adequate money to cover all expenses and costs of the first year of operation.

10. Evidence that the applicant has a plan to staff, educate and manage the proposed marijuana establishment on a  
daily basis, which must include, without limitation:

(a) A detailed budget for the proposed marijuana establishment, including pre-opening, construction and first-year  
operating expenses;

(b) An operations manual that demonstrates compliance with this chapter;

(c) An education plan which must include, without limitation, providing educational materials to the staff of the  
proposed marijuana establishment; and

(d) A plan to minimize the environmental impact of the proposed marijuana establishment.

11. If the application is submitted on or before November 15, 2018, for a license for a marijuana distributor,  
proof that the applicant holds a wholesale dealer license issued pursuant to chapter 369 of NRS, unless the  
Department determines that an insufficient number of marijuana distributors will result from this limitation.

12. A response to and information which supports any other criteria the Department determines to be relevant,  
which will be specified and requested by the Department at the time the Department issues a request for  
applications which includes the point values that will be allocated to the applicable portions of the application  
pursuant to subsection 2 of NAC 453D.260.

1 in compliance with this chapter and Chapter 453D of NRS, the Department will rank the applications . .  
2 . in order from first to last based on the compliance with the provisions of this chapter and chapter  
3 453D of NRS and on the content of the applications relating to . . .” several enumerated factors. NAC  
4 453D.272(1).

5 17. The factors set forth in NAC 453D.272(1) that are used to rank competing applications  
6 (collectively, the “Factors”) are:

- 7 (a) Whether the owners, officers or board members have experience operating another kind  
8 of business that has given them experience which is applicable to the operation of a marijuana  
9 establishment;  
10 (b) The diversity of the owners, officers or board members of the proposed marijuana  
11 establishment;  
12 (c) The educational achievements of the owners, officers or board members of the proposed  
13 marijuana establishment;  
14 (d) The financial plan and resources of the applicant, both liquid and illiquid;  
15 (e) Whether the applicant has an adequate integrated plan for the care, quality and  
16 safekeeping of marijuana from seed to sale;  
17 (f) The amount of taxes paid and other beneficial financial contributions, including, without  
18 limitation, civic or philanthropic involvement with this State or its political subdivisions, by the  
19 applicant or the owners, officers or board members of the proposed marijuana establishment;  
20 (g) Whether the owners, officers or board members of the proposed marijuana establishment  
21 have direct experience with the operation of a medical marijuana establishment or marijuana  
22 establishment in this State and have demonstrated a record of operating such an establishment in  
23 compliance with the laws and regulations of this State for an adequate period of time to  
24 demonstrate success;  
25 (h) The (unspecified) experience of key personnel that the applicant intends to employ in  
26 operating the type of marijuana establishment for which the applicant seeks a license; and  
27 (i) Any other criteria that the Department determines to be relevant.

28 18. Each of the Factors is within the DoT’s discretion in implementing the application  
process provided for in BQ2. The DoT had a good-faith basis for determining that each of the Factors  
is “directly and demonstrably related to the operation of a marijuana establishment.”

19 19. The DoT posted the application on its website and released the application for  
20 recreational marijuana establishment licenses on July 6, 2018.<sup>10</sup>

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28 <sup>10</sup> The DoT made a change to the application after circulating the first version of the application to delete the  
requirement of a physical location. The modification resulted in a different version of the application bearing the same  
“footer” with the original version remaining available on the DoT’s website.

1           20.     The DoT utilized a question and answer process through a generic email account at  
2 marijuana@tax.state.nv.us to allow applicants to ask questions and receive answers directly from the  
3 Department, which were not consistent with NRS 453D, and that information was not further  
4 disseminated by the DoT to other applicants.

5           21.     In addition to the email question and answer process, the DoT permitted applicants and  
6 their representatives to personally contact the DoT staff about the application process.

7           22.     The application period ran from September 7, 2018 through September 20, 2018.

8           23.     The DoT accepted applications in September 2018 for retail recreational marijuana  
9 licenses and announced the award of conditional licenses in December 2018.

10          24.     The DoT used a listserv to communicate with prospective applicants.

11          25.     The DoT published a revised application on July 30, 2018. This revised application was  
12 sent to all participants in the DoT's listserv directory. The revised application modified a sentence on  
13 attachment A of the application. Prior to this revision, the sentence had read, "Marijuana  
14 Establishment's proposed physical address (this must be a Nevada address and cannot be a P.O. Box)."  
15 The revised application on July 30, 2018, read: "Marijuana Establishment's proposed physical address  
16 if the applicant owns property or has secured a lease or other property agreement (this must be a  
17 Nevada address and not a P.O. Box). Otherwise, the applications are virtually identical.

18          26.     The DoT sent a copy of the revised application through the listserv service used by the  
19 DoT. Not all Plaintiffs' correct emails were included on this listserv service.

20          27.     The July 30, 2018 application, like its predecessor, described how applications were to  
21 be scored. The scoring criteria was divided into identified criteria and non-identified criteria. The  
22 maximum points that could be awarded to any applicant based on these criteria was 250 points.

23          28.     The identified criteria consisted of organizational structure of the applicant (60 points);  
24 evidence of taxes paid to the State of Nevada by owners, officers, and board members of the applicant  
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1 in the last 5 years (25 points); a financial plan (30 points); and documents from a financial institution  
2 showing unencumbered liquid assets of \$250,000 per location for which an application is submitted.

3 29. The non-identified criteria consisted of documentation concerning the integrated plan of  
4 the proposed marijuana establishment for the care, quality and safekeeping of marijuana from seed to  
5 sale (40 points); evidence that the applicant has a plan to staff, educate and manage the proposed  
6 recreational marijuana establishment on a daily basis (30 points); a plan describing operating  
7 procedures for the electronic verification system of the proposed marijuana establishment and  
8 describing the proposed establishment's inventory control system (20 points); building plans showing  
9 the proposed establishment's adequacy to serve the needs of its customers (20 points); and, a proposal  
10 explaining likely impact of the proposed marijuana establishment in the community and how it will  
11 meet customer needs (15 points).  
12

13 30. An applicant was permitted to submit a single application for all jurisdictions in which it  
14 was applying, and the application would be scored at the same time.  
15

16 31. By September 20, 2018, the DoT received a total of 462 applications.

17 32. In order to grade and rank the applications the DoT posted notices that it was seeking to  
18 hire individuals with specified qualifications necessary to evaluate applications. The DoT interviewed  
19 applicants and made decisions on individuals to hire for each position.

20 33. When decisions were made on who to hire, the individuals were notified that they would  
21 need to register with "Manpower" under a pre-existing contract between the DoT and that company.  
22 Individuals would be paid through Manpower, as their application-grading work would be of a  
23 temporary nature.  
24

25 34. The DoT identified, hired, and trained eight individuals to grade the applications,  
26 including three to grade the identified portions of the applications, three to grade the non-identified  
27  
28

1 portions of the applications, and one administrative assistant for each group of graders (collectively the  
2 “Temporary Employees”).

3 35. It is unclear how the DoT trained the Temporary Employees. While portions of the  
4 training materials were introduced into evidence, testimony regarding the oral training based upon  
5 example applications was insufficient for the Court to determine the nature and extent of the training of  
6 the Temporary Employees.<sup>11</sup>

7 36. NAC 453D.272(1) required the DoT to determine that an Application is “complete and  
8 in compliance” with the provisions of NAC 453D in order to properly apply the licensing criteria set  
9 forth therein and the provisions of the Ballot Initiative and the enabling statute.

10 37. When the DoT received applications, it undertook no effort to determine if the  
11 applications were in fact “complete and in compliance.”

12 38. In evaluating whether an application was “complete and in compliance” the DoT made  
13 no effort to verify owners, officers or board members (except for checking whether a transfer request  
14 was made and remained pending before the DoT).

15 39. For purposes of grading the applicant’s organizational structure and diversity, if an  
16 applicant’s disclosure in its application of its owners, officers, and board members did not match the  
17 DoT’s own records, the DoT did not penalize the applicant. Rather the DoT permitted the grading, and  
18 in some cases, awarded a conditional license to an applicant under such circumstances, and dealt with  
19 the issue by simply informing the winning applicant that its application would have to be brought into  
20 conformity with DoT records.

21 40. The DoT created a Regulation that modified the mandatory BQ2 provision “[t]he  
22 Department shall conduct a background check of each prospective owner, officer, and board member of  
23 a marijuana establishment license applicant” and determined it would only require information on the

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28 <sup>11</sup> Given the factual issues related to the grading raised by MM and LivFree, these issues may be subject to additional  
evidentiary proceedings in the assigned department.

1 application from persons “with an aggregate ownership interest of 5 percent or more in a marijuana  
2 establishment.” NAC 453D.255(1).

3 41. NRS 453D.200(6) provides that “[t]he DoT shall conduct a background check of each  
4 prospective owner, officer, and board member of a marijuana establishment license applicant.” The  
5 DoT departed from this mandatory language in NAC 453D.255(1) and made no attempt in the  
6 application process to verify that the applicant’s complied with the mandatory language of the BQ2 or  
7 even the impermissibly modified language.

8 42. The DoT made the determination that it was not reasonable to require industry to  
9 provide every owner of a prospective licensee. The DOT’s determination that only owners of a 5% or  
10 greater interest in the business were required to submit information on the application was not a  
11 permissible regulatory modification of BQ2. This determination violated Article 19, Section 3 of the  
12 Nevada Constitution. The determination was not based on a rational basis.

13 43. The limitation of “unreasonably impracticable” in BQ2<sup>12</sup> does not apply to the  
14 mandatory language of BQ2, but to the Regulations which the DoT adopted.

15 44. The adoption of NAC 453D.255(1), as it applies to the application process is an  
16 unconstitutional modification of BQ2.<sup>13</sup> The failure of the DoT to carry out the mandatory provisions  
17 of NRS 453D.200(6) is fatal to the application process.<sup>14</sup> The DoT’s decision to adopt regulations in  
18 direct violation of BQ2’s mandatory application requirements is violative of Article 19, Section 2(3) of  
19 the Nevada Constitution.

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22 <sup>12</sup> NRS 453D.200(1) provides in part:

23 The regulations must not prohibit the operation of marijuana establishments, either expressly or through regulations  
24 that make their operation unreasonably impracticable.

25 <sup>13</sup> For administrative and regulatory proceedings other than the application, the limitation of 5% or greater ownership  
26 appears within the DoT’s discretion.

27 <sup>14</sup> That provision states:

28 6. The Department shall conduct a background check of each prospective owner, officer, and board member of a  
marijuana establishment license applicant.

1           45.     Given the lack of a robust investigative process for applicants, the requirement of the  
2 background check for each prospective owner, officer, and board member as part of the application  
3 process impedes an important public safety goal in BQ2.

4           46.     Without any consideration as to the voters mandate in BQ2, the DoT determined that  
5 requiring each prospective owner be subject to a background check was too difficult for  
6 implementation by industry. This decision was a violation of the Nevada Constitution, an abuse of  
7 discretion, and arbitrary and capricious.

8           47.     The DoT did not comply with BQ2 by requiring applicants to provide information for  
9 each prospective owner, officer and board member or verify the ownership of applicants applying for  
10 retail recreational marijuana licenses. Instead the DoT issued conditional licenses to applicants who  
11 did not identify each prospective owner, officer and board member.<sup>15</sup>

12           48.     The DoT's late decision to delete the physical address requirement on some application  
13 forms while not modifying those portions of the application that were dependent on a physical location  
14 (i.e. floor plan, community impact, security plan, and the sink locations) after the repeated  
15 communications by an applicant's agent; not effectively communicating the revision; and, leaving the  
16 original version of the application on the website, is evidence of conduct that is a serious issue.

17           49.     Pursuant to NAC 453D.295, the winning applicants received a conditional license that  
18 will not be finalized unless within twelve months of December 5, 2018, the licensees receive a final  
19 inspection of their marijuana establishment.  
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25 <sup>15</sup>     Some applicants apparently provided the required information for each prospective owner, officer and board  
26 member. Accepting as truthful these applicants' attestations regarding who their owners, officers, and board members were  
27 at the time of the application, these applications were complete at the time they were filed with reference to NRS  
28 453D.200(6). These entities are Green Therapeutics LLC, Eureka NewGen Farms LLC, Circle S Farms LLC, Deep Roots  
Medical LLC, Pure Tonic Concentrates LLC, Wellness Connection of Nevada LLC, Polaris Wellness Center LLC, and  
TRNVP098 LLC, Clear River LLC, Cheyenne Medical LLC, Essence Tropicana LLC, Essence Henderson LLC, and  
Commerce Park Medical LLC. See Court Exhibit 3 (post-hearing submission by the DoT).



50. The few instances of clear mistakes made by the Temporary Employees admitted in evidence do not, in and of themselves, result in an unfair process as human error occurs in every process.

51. Nothing in NRS 453D or NAC 453D provides for any right to an appeal or review of a decision denying an application for a retail recreational marijuana license.

52. There are an extremely limited number of licenses available for the sale of recreational marijuana.

53. The number of licenses available was set by BQ2 and is contained in NRS 453D.210(5)(d).

54. Since the Court does not have authority to order additional licenses in particular jurisdictions, and because there are a limited number of licenses that are available in certain jurisdictions, injunctive relief is necessary to permit the Plaintiffs, if successful in the NRS 453D.210(6) process, to actually obtaining a license, if ultimately successful in this litigation.

55. The secondary market for the transfer of licenses is limited.<sup>16</sup>

56. If any findings of fact are properly conclusions of law, they shall be treated as if appropriately identified and designated.

## CONCLUSIONS OF LAW

57. “Any person...whose rights, status or other legal relations are affected by a statute, municipal ordinance, contract or franchise, may have determined any question of construction or validity arising under the instrument, statute, ordinance, contract or franchise and obtain a declaration of rights, status or other legal relations thereunder.” NRS 30.040.

58. A justiciable controversy is required to exist prior to an award of declaratory relief. *Doe v. Bryan*, 102 Nev. 523, 525, 728 P.2d 443, 444 (1986).

<sup>16</sup> The testimony elicited during the evidentiary hearing established that multiple changes in ownership have occurred since the applications were filed. Given this testimony, simply updating the applications previously filed would not comply with BO2.

1           59.     NRS 33.010 governs cases in which an injunction may be granted. The applicant must  
2 show (1) a likelihood of success on the merits; and (2) a reasonable probability that the non-moving  
3 party's conduct, if allowed to continue, will cause irreparable harm for which compensatory damage is  
4 an inadequate remedy.

5           60.     Plaintiffs have the burden to demonstrate that the DoT's conduct, if allowed to continue,  
6 will result in irreparable harm for which compensatory damages is an inadequate remedy.

7           61.     The purpose of a preliminary injunction is to preserve the *status quo* until the matter can  
8 be litigated on the merits.  
9

10          62.     In *City of Sparks v. Sparks Mun. Court*, the Supreme Court explained, "[a]s a  
11 constitutional violation may be difficult or impossible to remedy through money damages, such a  
12 violation may, by itself, be sufficient to constitute irreparable harm." 129 Nev. 348, 357, 302 P.3d  
13 1118, 1124 (2013).

14          63.     Article 19, Section 2 of the Constitution of the State of Nevada provides, in pertinent  
15 part:  
16

17           "1. Notwithstanding the provisions of section 1 of article 4 of this constitution, but subject to the  
18 limitations of section 6 of this article, **the people reserve to themselves the power to propose,**  
19 **by initiative petition, statutes and amendments to statutes and amendments to this**  
20 **constitution, and to enact or reject them at the polls.**

21           ...

22           3. If the initiative petition proposes a statute or an amendment to a statute, the person who  
23 intends to circulate it shall file a copy with the secretary of state before beginning circulation  
24 and not earlier than January 1 of the year preceding the year in which a regular session of the  
25 legislature is held. After its circulation, it shall be filed with the secretary of state not less than  
26 30 days prior to any regular session of the legislature. The circulation of the petition shall cease  
27 on the day the petition is filed with the secretary of state or such other date as may be prescribed  
28 for the verification of the number of signatures affixed to the petition, whichever is earliest. The  
secretary of state shall transmit such petition to the legislature as soon as the legislature  
convenes and organizes. The petition shall take precedence over all other measures except  
appropriation bills, and the statute or amendment to a statute proposed thereby shall be enacted  
or rejected by the legislature without change or amendment within 40 days. If the proposed  
statute or amendment to a statute is enacted by the legislature and approved by the governor in  
the same manner as other statutes are enacted, such statute or amendment to a statute shall  
become law, but shall be subject to referendum petition as provided in section 1 of this article.

1 If the statute or amendment to a statute is rejected by the legislature, or if no action is taken  
2 thereon within 40 days, the secretary of state shall submit the question of approval or  
3 disapproval of such statute or amendment to a statute to a vote of the voters at the next  
4 succeeding general election. If a majority of the voters voting on such question at such election  
5 votes approval of such statute or amendment to a statute, it shall become law and take effect  
6 upon completion of the canvass of votes by the supreme court. **An initiative measure so  
approved by the voters shall not be amended, annulled, repealed, set aside or suspended  
by the legislature within 3 years from the date it takes effect.**

6 (Emphasis added.)

7 64. The Nevada Supreme Court has recognized that “[i]nitiative petitions must be kept  
8 substantively intact; otherwise, the people’s voice would be obstructed. . . [I]nitiative legislation is not  
9 subject to judicial tampering-the substance of an initiative petition should reflect the unadulterated will  
10 of the people and should proceed, if at all, as originally proposed and signed. For this reason, our  
11 constitution prevents the Legislature from changing or amending a proposed initiative petition that is  
12 under consideration.” Rogers v. Heller, 117 Nev. 169, 178, 18 P.3d 1034,1039–40 (2001).

14 65. BQ2 provides, “the Department shall adopt all regulations necessary or convenient to  
15 carry out the provisions of this chapter.” NRS 453D.200(1). This language does not confer upon the  
16 DoT unfettered or unbridled authority to do whatever it wishes without constraint. The DoT was not  
17 delegated the power to legislate amendments because this is initiative legislation. The Legislature itself  
18 has no such authority with regard to NRS 453D until three years after its enactment under the  
19 prohibition of Article 19, Section 2 of the Constitution of the State of Nevada.

21 66. Where, as here, amendment of a voter-initiated law is temporally precluded from  
22 amendment for three years, the administrative agency may not modify the law.

23 67. NRS 453D.200(1) provides that “the Department shall adopt all regulations necessary or  
24 convenient to carry out the provisions of this chapter.” The Court finds that the words “necessary or  
25 convenient” are susceptible to at least two reasonable interpretations. This limitation applies only to  
26 Regulations adopted by the DoT.

1           68.     While the category of diversity is not specifically included in the language of BQ2, the  
2 evidence presented in the hearing demonstrates that a rational basis existed for the inclusion of this  
3 category in the Factors and the application.

4           69.     The DoT's inclusion of the diversity category was implemented in a way that created a  
5 process which was partial and subject to manipulation by applicants.

6           70.     The DoT staff provided various applicants with different information as to what would  
7 be utilized from this category and whether it would be used merely as a tiebreaker or as a substantive  
8 category.  
9

10          71.     Based upon the evidence adduced, the Court finds that the DoT selectively discussed  
11 with applicants or their agents the modification of the application related to physical address  
12 information.

13          72.     The process was impacted by personal relationships in decisions related to the  
14 requirements of the application and the ownership structures of competing applicants. This in and of  
15 itself is insufficient to void the process as urged by some of the Plaintiffs.  
16

17          73.     The DoT disseminated various versions of the 2018 Retail Marijuana Application, one  
18 of which was published on the DoT's website and required the applicant to provide an actual physical  
19 Nevada address for the proposed marijuana establishment, and not a P.O. Box, (*see* Exhibit 5), whereas  
20 an alternative version of the DoT's application form, which was not made publicly available and was  
21 distributed to some, but not all, of the applicants via a DoT listserv service, deleted the requirement that  
22 applicants disclose an actual physical address for their proposed marijuana establishment. *See* Exhibit  
23 5A.  
24

25          74.     The applicants were applying for conditional licensure, which would last for 1 year.  
26 NAC 453D.282. The license was conditional based on the applicant's gaining approval from local  
27  
28

1 authorities on zoning and land use, the issuance of a business license, and the Department of Taxation  
2 inspections of the marijuana establishment.

3 75. The DoT has only awarded conditional licenses which are subject to local government  
4 approval related to zoning and planning and may approve a location change of an existing license, the  
5 public safety aspects of the failure to require an actual physical address can be cured prior to the award  
6 of a final license.

7 76. By selectively eliminating the requirement to disclose an actual physical address for  
8 each and every proposed retail recreational marijuana establishment, the DoT limited the ability of the  
9 Temporary Employees to adequately assess graded criteria such as (i) prohibited proximity to schools  
10 and certain other public facilities, (ii) impact on the community, (iii) security, (iv) building plans, and  
11 (v) other material considerations prescribed by the Regulations.

12 77. The hiring of Temporary Employees was well within the DoT's discretionary power.

13 78. The evidence establishes that the DoT failed to properly train the Temporary  
14 Employees. This is not an appropriate basis for the requested injunctive relief unless it makes the  
15 grading process unfair.  
16

17 79. The DoT failed to establish any quality assurance or quality control of the grading done  
18 by Temporary Employees.<sup>17</sup> This is not an appropriate basis for the requested injunctive relief unless it  
19 makes the grading process unfair.  
20

21 80. The DoT made licensure conditional for one year based on the grant of power to create  
22 regulations that develop "[p]rocedures for the issuance, renewal, suspension, and revocation of a  
23 license to operate a marijuana establishment." NRS 453D.200(1)(a). This was within the DoT's  
24 discretion.  
25  
26  
27

28 <sup>17</sup> The Court makes no determination as to the extent which the grading errors alleged by MM and Live Free may be  
subject to other appropriate writ practice related to those individualized issues by the assigned department.

1           81.     Certain of DoT's actions related to the licensing process were nondiscretionary  
2 modifications of BQ2's mandatory requirements. The evidence establishes DoT's deviations  
3 constituted arbitrary and capricious conduct without any rational basis for the deviation.

4           82.     The DoT's decision to not require disclosure on the application and to not conduct  
5 background checks of persons owning less than 5% prior to award of a conditional license is an  
6 impermissible deviation from the mandatory language of BQ2, which mandated "a background check  
7 of each prospective owner, officer, and board member of a marijuana establishment license applicant."  
8 NRS 453D.200(6).  
9

10          83.     The argument that the requirement for each owner to comply with the application  
11 process and background investigation is "unreasonably impracticable" is misplaced. The limitation of  
12 unreasonably impracticable applied only to the Regulations not to the language and compliance with  
13 BQ2 itself.

14          84.     Under the circumstances presented here, the Court concludes that certain of the  
15 Regulations created by the DoT are unreasonable, inconsistent with BQ2 and outside of any discretion  
16 permitted to the DoT.  
17

18          85.     The DoT acted beyond its scope of authority when it arbitrarily and capriciously  
19 replaced the mandatory requirement of BQ2, for the background check of each prospective owner,  
20 officer and board member with the 5% or greater standard in NAC 453.255(1). This decision by the  
21 DoT was not one they were permitted to make as it resulted in a modification of BQ2 in violation of  
22 Article 19, Section 2(3) of the Nevada Constitution.  
23

24          86.     As Plaintiffs have shown that the DoT clearly violated NRS Chapter 453D, the claims  
25 for declaratory relief, petition for writ of prohibition, and any other related claims is likely to succeed  
26 on the merits.

27          87.     The balance of equities weighs in favor of Plaintiffs.  
28

1           88.    “[N]o restraining order or preliminary injunction shall issue except upon the giving of  
2 adequate security by the applicant, in such sum as the court deems proper, for the payment of such  
3 costs and damages as may be incurred or suffered by any party who is found to be wrongfully enjoined  
4 or restrained.” NRCP 65(d).

5           89.    The DoT stands to suffer no appreciable losses and will suffer only minimal harm as a  
6 result of an injunction.

7           90.    Therefore, a security bond already ordered in the amount of \$400,000 is sufficient for  
8 the issuance of this injunctive relief.<sup>18</sup>  
9

10          91.    If any conclusions of law are properly findings of fact, they shall be treated as if  
11 appropriately identified and designated.

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27 <sup>18</sup> As discussed during the preliminary injunction hearing, the Court sets a separate evidentiary hearing on whether to  
28 increase the amount of this bond. That hearing is set for August 29, 2019, at 9:00 a.m.

**ORDER**

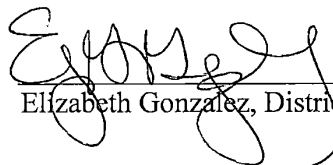
**IT IS HEREBY ADJUDGED ORDERED AND DECREED** that Plaintiffs' Motions for Preliminary Injunction are granted in part.

The State is enjoined from conducting a final inspection of any of the conditional licenses issued in or about December 2018 who did not provide the identification of each prospective owner, officer and board member as required by NRS 453D.200(6) pending a trial on the merits.<sup>19</sup>

The issue of whether to increase the existing bond is set for hearing on August 29, 2019, at 9:00 am.

The parties in A786962 and A787004 are to appear for a Rule 16 conference September 9, 2019, at 9:00 am and submit their respective plans for discovery on an expedited schedule by noon on September 6, 2019.

DATED this 23<sup>rd</sup> day of August 2019.

  
Elizabeth Gonzalez, District Court Judge

**Certificate of Service**

I hereby certify that on the date filed, this Order was electronically served, pursuant to N.E.F.C.R. Rule 9, to all registered parties in the Eighth Judicial District Court Electronic Filing Program.

  
Dan Kutinac

<sup>19</sup> As Court Exhibit 3 is a post-hearing submission by the DoT, the parties may file objections and/or briefs related to this issue. Any issues related to the inclusion or exclusion from this group will be heard August 29, 2019, at 9:00 am.