IN THE SUPREME COURT OF THE STATE OF NEVADA

NUVEDA, LLC,

Appellant,

v.

JENNIFER GOLDSTEIN,

Respondent.

Supreme Court Case No.: A-15-728510-B

JOINT APPENDIX VOLUME VII

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To begin, the Webster Letter was a "book value" or liquidation evaluation of Ms. Goldstein's ownership interest in NuVeda. (See Transcript at 272:21-22.) ("I simply subtracted the liabilities from the assets to obtain the value."). A "book value represents the total amount a company is worth if all of its assets are sold and all the liabilities are paid back. This is the amount that the company's creditors and investors can expect to receive if the company goes for liquidation." (See also Mr. Parker's March 16, 2018, Report at 2.) ("Basing the value of a company on the Company's assets and liabilities defines either the Net Book Value or Adjusted Book Value method."). Tellingly, Section 6.1 of the Operating Agreement provides that when a Member voluntarily resigns his membership, the Member "shall be entitled to receive from the Company only the book value of his Ownership Interest, adjusted for profits and losses to the date of resignation...." (See Operating Agreement at Section 6.1.) (Emphasis added). Therefore, if the Members of NuVeda intended for an expulsed Member to obtain "only the book value of his Ownership Interest," they would and could have said so in Section 6.2. Instead, Section 6.2 requires the appraiser to determine the fair market value.

Furthermore, the Webster Appraisal did not meaningfully appraise anything. The common meaning of the word "appraise" is "to estimate the monetary value of; determine the worth of; assess." Yet, Mr. Webster did not "appraise" NuVeda's assets or liabilities; rather, he accepted the values given to him by Mr. Kennedy, who, in turn, received information concerning NuVeda's assets from Dr. Bady and/or came up with these numbers based on what he had "heard" licenses were "going for." (See JE262.) Thus, as Ms. Goldstein's counsel argued at the Final Hearing, the appraising was actually performed by Mr. Kennedy or Dr. Bady, on behalf of NuVeda, not by an independent appraiser. NuVeda's failure to have an appraiser actually appraise NuVeda violated Section 6.2 of the Operating Agreement.8

In a similar vein, Mr. Webster did not verify whether the assets and liabilities set forth in the Aug. 8 Document, which were copied and used in the Webster Appraisal, were accurate. Had he done so, Mr. Webster may have discovered that the actual balance sheets and profit & loss statements for NuVeda do not appear to support the numbers he utilized. For example, the Liabilities section of NuVeda's Balance Sheet as of December 31, 2017, only includes the debt owed to 2 Prime LLC. (See JE256.) No mention is made of the Judgment to 2113 Investors, Attorney Fees for Litigation, the 4 Front Litigation or a Debt to Windmill group, and there is no indication that these debts were paid off between August 8, 2017, and December 31, 2017. (Id.)9 By way of another example, as shown in NuVeda's Profit & Loss statements for 2015, 2016 and 2017, NuVeda had paid \$130,615.74 in legal fees. It is unclear, however, what those legal fees were for. Regardless, there is simply no evidence that NuVeda was liable for \$510,513.00 in legal fees. The actual books and records produced in this Arbitration establish that the Webster Appraisal is unreliable and does not reflect the fair market value of NuVeda.

⁵ The term "book value" is commonly defined as (1) "the value of a business, property, etc., as stated in a book of accounts (distinguished from <u>market value</u>)", and (2) "total assets minus all liabilities; net worth." *See* https://www.dictionary.com/browse/book-value (last visited Jan. 23, 2019).

⁶ See https://www.investopedia.com/articles/investing/110613/market-value-versus-book-value.asp (last visited Jan. 18, 2019).

⁷ See https://www.dictionary.com/browse/appraise?s=t (last visited Jan. 23, 2019).

⁸ In fact, Mr. Webster confirmed that he had never appraised a cannabis business before, and that his limited understanding of the cannabis industry in Nevada was based on what he had read. (See Transcript at 277:16-23: 290:20-23.)

⁹ A prospective purchaser of any interest in NuVeda would not rely solely on a sheet of assets and liabilities prepared by Mr. Kennedy. Rather, the purchaser would want to review the actual books and records of NuVeda.

What's more, the Webster Appraisal does not take into account the sales that had occurred to date. For instance, if one were to add the sales listed by CWNevada¹o for July and August 2017 for the 3rd Street and N. Las Vegas dispensaries (Rows F-I in JE249), divide that by two (2), and multiply that by twelve (12), that would equal \$7,455,029.00. NuVeda's 35% share of that equals \$2,609,260.16 for one (1) year. Put simply, NuVeda's contention that the fair market value of NuVeda was only \$1.6 million is belied by the record.

If more were required, NuVeda failed to sufficiently explain why the value of its interest in CWNV totaled \$4,790,000.00 in March 2016 (see NUVEDA 000436), but purportedly declined to \$3,500,000.00 in August 2017, despite the commencement of recreational marijuana sales in July 2017. (See e.g., Transcript at 393:7-10.) This is yet another reason why Mr. Webster needed to do more, much more, for the Webster Appraisal to qualify as a fair market value appraisal.

Finally, common sense¹¹ compels the conclusion that while a willing buyer may have purchased NuVeda for \$1,695,277.00 on or about August 8, 2017, no willing seller, much less NuVeda, would have sold NuVeda for that amount on or about August 8, 2017. In fact, NuVeda admitted during the Final Hearing that it would not have sold NuVeda for that amount on August 8, 2017. While this fact, by itself, may not establish that the Webster Appraisal did not determine the fair market value of NuVeda, when this fact is coupled with the other fatal flaws contained in the Webster Appraisal, the inescapable conclusion is that the Webster Appraisal did not establish the fair market value of NuVeda. As such, NuVeda failed to "hire an appraiser to determine fair market value" of Ms. Goldstein's Ownership Interest.

B. The Fair Market Value of Ms. Goldstein's Ownership Interest.

Having decided that the Webster Appraisal does not reflect the fair market value of NuVeda as of August 8, 2017, I must now determine the fair market value of Ms. Goldstein's Ownership Interest as of that date. In order to make this determination, I must utilize the definition of "fair market value" "as the price at which the property would change hands between a willing buyer and a willing seller, neither being under any compulsion to buy or sell and both having reasonable knowledge of the relevant facts." This means that I must decide the fair market value based on certain relevant facts as of August 8, 2017, such as (i) the MIPA was still in effect and NuVeda owned 35% of CWNV in exchange for transferring four licenses, despite that the licenses had not yet been transferred, (ii) the 3rd Street and N. Las Vegas dispensaries were operational and generating sales from both medicinal and recreational marijuana, (iii) NuVeda had no plan to liquidate its assets, and (iv) the APEX Agreement was still in effect.¹²

The evidence submitted during the Final Hearing regarding fair market value consisted of, among other things, conflicting expert opinions, actual contracts entered into by NuVeda

¹⁰ It is unclear why this spreadsheet is from CWNevada, instead of CWNV. For purposes of this analysis, I presumed that the amounts stated in this spreadsheet do not reflect simply CWNevada's 65% of the sales, but reflect all sales at these locations.

¹¹ As the standard jury instruction states, "[a]lthough you are to consider only the evidence in the case in reaching a verdict, you must bring to the consideration of the evidence your everyday common sense and judgment as reasonable men and women."

¹² In response to a direct question I posed before closing arguments, neither party argued that the fair market value should be "adjusted for profits and losses to the date of the expulsion..." or provided sufficient information to make such an adjustment. Therefore, my determination of the fair market value of Ms. Goldstein's Ownership Interest will not include any such adjustment.

and/or the Subsidiaries, testimony by current and former members of NuVeda, and bits and pieces of information of sales of other marijuana licenses.

The standard that governs the admissibility of expert testimony is well-known. NRS 50.275 governs the admissibility of expert testimony. "To testify as an expert witness under NRS 50.275, the witness must satisfy ... three requirements: (1) he or she must be qualified in an area of 'scientific, technical or other specialized knowledge' (the qualification requirement); (2) his or her specialized knowledge must 'assist the trier of fact to understand the evidence or to determine a fact in issue' (the assistance requirement); and (3) his or her testimony must be limited 'to matters within the scope of [his or her specialized] knowledge' (the limited scope requirement)." *Hallmark v. Eldridge*, 124 Nev. 492, 498, 189 P.3d 646, 650 (2008) (quoting NRS 50.275). The district court has "wide discretion" to determine the admissibility of expert testimony on a "case-by-case basis." *Higgs v. State*, 126 Nev. 1, 18, 222 P.3d 648, 659 (2010).

Here, there were reasons to discredit certain aspects of Mr. Parker's opinions. ¹³ First, Mr. Parker's opinion utilized projected data for CWNV, not NuVeda. Second, he failed to discount any value of the licenses by 35% to reflect the MIPA arrangement. Third, Mr. Parker used profit and loss projections that did not conform to actual data.

Similarly, there were reasons to discredit Dr. Clauretie's opinions. *First*, he did not conduct a reasonable investigation into or verify the accuracy or comparability of the information contained in the vague Table One in his February 6, 2018, report. Rather, this information was provided to him by Dr. Bady and he sought confirmation concerning the information from Paris Balaouras, an individual he was directed to speak to by Dr. Bady. And, NuVeda failed to present sufficient evidence to establish that Table One actually contained relevant, comparable information.¹⁴ Indeed, NuVeda never produced the underlying document utilized to prepare Table One.

Second, Dr. Clauretie's chief reason why the Webster Appraisal/liquidation method was appropriate was because NuVeda "indicated that they had trouble getting investments into the company because of the ongoing litigation that was ongoing at the time." (See Transcript at 429:4-6.) However, NuVeda was not in liquidation in August 2017. And, no substantial evidence of problems obtaining investments into NuVeda because of this Arbitration and/or the District Court Action was presented at the Final Hearing. In fact, the evidence was quite the opposite. The evidence established that NuVeda had no obligation to raise funds on its own under the MIPA, and that NuVeda obtained the requisite loans and/or investment in the APEX Agreement. Third, Dr. Clauretie did nothing to confirm the assets and liabilities information provided to him by NuVeda. Fourth, Dr. Clauretie conceded that he was not familiar with the cannabis market in Nevada. Finally, he effectively admitted that, if NuVeda knew in August 2017 about the value that was being negotiated in the PSA but did not him about it, he "wouldn't stand by this report."

¹³ The parties raised numerous objections to the experts' testimony and opinions. For the sake of brevity, I do not address every aspect of each expert's testimony that I found credible and every aspect that I found not credible. Rather, pursuant to the discussion at the end of the Final Hearing, I address a few points from each expert's testimony and opinions.

¹⁴ No specific details were included in Table One, such as the size of any dispensary, the location of the business, and whether reductions or discounts were applied to or included in the value of the license. NuVeda argued that the value of the Licenses should be discounted for certain liabilities, lack of control, and lack of marketability. If, however, I were to accept the values in Table One and those values were already discounted, NuVeda would be asking me to discount the value of the Licenses twice. NuVeda was required to offer sufficient information before I could accept the values set forth in Table One.

Mr. Leauanae's testimony was, in parts, unhelpful. He did not provide an opinion on the fair market value of Ms. Goldstein's Ownership Interest. Mr. Leauanae also wrongly believed that, in August 2017, NuVeda did not have any operations or revenue. Interestingly, at times, Mr. Leauanae's criticisms of Mr. Parker's opinions could equally apply to Dr. Clauretie's opinions. (See e.g., Transcript at 522:17-24.)

However, there were aspects of the experts' opinions that did assist me in understanding the evidence or deciding a fact in issue. Taking into account and weighing all of the evidence, I determined that the fairest way to evaluate fair market value was to analyze two contracts signed by NuVeda and/or one or more the Subsidiaries, actual sales reports, and aspects of the experts' testimony.

First, I relied on the MIPA to perform part of the fair market valuation.¹⁵ In December 2015, CWNevada valued its contribution of \$22,000,000.00 for a 65% share of CWNV. This results in a total valuation of CWNV of \$33,846,153.80, before the sale of recreational marijuana was approved. NuVeda's share of that amount equals \$11,846,153.80.

Mr. Terry testified that recreational sales totaled 4-5 times more than medicinal sales. However, the information provided in Exhibit 249 for the 3rd Street and N. Las Vegas dispensaries reveal recreational sales are on average 3-4 times more valuable than medicinal sales. Therefore, applying a multiplier of 3.5 to NuVeda's share of \$11,846,153.80, equals a fair market value of NuVeda's interest in CWNV at \$41,461,538.30 as of August 8, 2017. Taking 7% of that amount (\$2,902,307.68) and further reducing it by 30%¹⁶ for lack of control and lack of marketability equals \$2,031,615.38. Based on the evidence, I find that the production and cultivation licenses held by Clark Medicinal were worth \$200,000.00 each (or \$400,000.00 total). Ms. Goldstein's 7% share of that amount, reduced by 30% equals \$19,600.00. Based on these calculations, the fair market value of Ms. Goldstein's Ownership Interest as of August 8, 2017, equals \$2,051,215.38.

I also considered the values assigned in the PSA. In exchange for the transfer of three (3) licenses, CWNevada agreed to make a "monthly payment of 2.625% of CW's Gross sales. Payment shall be subject to an absolute minimum of two hundred thirty five thousand eight hundred seventy dollars per month (\$235,870)." Said payments were to begin on January 1, 2018, and the minimum term for these payments was eight (8) years. This equals a minimum value of \$22,643,520.00. Additionally, CWNevada agreed to transfer a two percent (2%) equity holding in CWNevada. Mr. Parker valued this interest at \$4,000,000.00. Thus, NuVeda (or its Subsidiaries) and CWNevada valued the three (3) licenses at a minimum price of \$26,643,520.00. Adding \$200,000.00 to that amount for Nye's remaining production license, plus \$400,000.00 for Clark Medicinal's licenses, that equals a total fair market value of \$27,243,520.00. Taking 7% of that amount and further reducing it by 30% equals \$1,334,932.48 for Ms. Goldstein's Ownership Interest.

However, basing the fair market value of the three (3) licenses on the PSA leads to a skewed result because the value assigned in the PSA was a minimum amount for a minimum number of years. And, the PSA was rescinded for reasons unknown. Therefore, I find that the

¹⁵ If the MIPA were not in effect, the four (4) licenses would be owned 100% by NuVeda, thereby increasing the value of Ms. Goldstein's Ownership Interest.

¹⁶ The experts disagreed on the percentage that should be utilized to discount for lack of control and lack of marketability. Mr. Parker proposed a 28% discount. Dr. Clauretie utilized a 20% discount. Mr. Leauanae testified he would apply a 40-45% discount. After weighing the conflicting opinions, I settled on a 30% discount for lack of control and lack of marketability.

MIPA, which NuVeda claims was and is still in effect, provides a more accurate and reliable value of Ms. Goldstein's Ownership Interest. I find that the fair market value of Ms. Goldstein's Ownership Interest in NuVeda as of August 8, 2017, equals \$2,051,215.38,17 and that NuVeda owes Ms. Goldstein this amount.

I further find that, for the reasons set forth above, Ms. Goldstein is the prevailing party in this Arbitration on her valuation claim against NuVeda. Therefore, Ms. Goldstein is entitled to recover from NuVeda reasonable fees, costs and expenses under Section 12.10 of the Operating Agreement. Ms. Goldstein has until 5:00 p.m. PST on Friday, February 15, 2019, to submit for my review, and serve on NuVeda's counsel and AAA, sufficient and reliable documentation concerning the fees and costs she seeks to recover consistent with the above. She shall also separate out those fees and costs incurred to prosecute her claim against NuVeda from the fees and costs she incurred to prosecute her claims against Dr. Bady and Dr. Mohajer. If Ms. Goldstein is unable to do so, she shall provide legal authority for an award of the fees and costs she seeks. Additionally, Ms. Goldstein shall include in this submission any argument for and calculation of any pre-judgment interest she believes is due to her.

NuVeda shall have until **5:00 p.m. PST on Monday**, **February 25**, **2019**, to respond to Ms. Goldstein's submission on attorneys' fees, costs, and pre-judgment interest. No reply submission is permitted.

Following receipt and review of the above, I will issue the Final Award, which will include the monetary finding above, as well as the specific amount of fees, costs, and pre-judgment interest, if any, awarded to Ms. Goldstein.

This Award shall remain in full force and effect until such time as a final Award is rendered.

Dated: February 7, 2019.

Arbitrator Signature: Mikki A Baker

¹⁷ For a "sanity check," I performed many other calculations utilizing, among other information, CWNevada's sales, the \$25,000,000.00 value Dr. Bady was allegedly going to receive from Mr. Bahri, and an assumption valuing the licenses under the MIPA at \$22,000,000.00 (CWNevada's investment). The different calculations resulted in values ranging from \$1,362,171.20 to \$1,907,046.40, thereby further confirming this number fairly reflects the fair market value of Ms. Goldstein's Ownership Interest.

EXHIBIT 21

AMERICAN ARBITRATION ASSOCIATION COMMERCIAL ARBITRATION TRIBUNAL

In the Matter of the Arbitration between:

Jennifer M. Goldstein, hereinafter referred to as "Ms. Goldstein"

-and-

NuVeda, LLC, hereinafter referred to as "NuVeda"

AAA Case #: 01-15-005-8574

FINAL AWARD

I, Nikki L. Baker, THE UNDERSIGNED ARBITRATOR, having been duly sworn, and having been appointed in accordance with the arbitration agreement entered into between the above referenced parties, and reviewed the evidence and arguments set forth in Ms. Goldstein's submissions regarding attorneys' fees, costs, and prejudgment interest on February 15, 2019, being represented by David Feuerstein, Esq., and Nancy Baynard, Esq., and in NuVeda's response to the same on February 25, 2019, being represented by Matthew T. Dushoff, Esq. and Jason M. Wiley, Esq., I FIND as follows:

A. Attorneys' Fees.

Ms. Goldstein requests an award of \$332,352.77 in attorneys' fees. When considering the reasonableness of attorneys' fees, Nevada courts look to the following four factors:

- (1) the qualities of the advocate: his ability, his training, education, experience, professional standing and skill;
- (2) the character of the work to be done: its difficulty, its intricacy, its importance, time and skill required, the responsibility imposed and the prominence and character of the parties where they affect the importance of the litigation;
- (3) the work actually performed by the lawyer: the skill, time and attention given to the work; and
- (4) the result: whether the attorney was successful and what benefits were derived.

Brunzell v. Golden Gate Nat'l Bank, 85 Nev. 345, 349, 455 P.2d 31, 33 (1969); Shuette v. Beazer Homes Holdings Corp., 124 P.3d 530, 549 (Nev. 2005).

In Nevada, "the method upon which a reasonable fee is determined is subject to the discretion of the court," which "is tempered only by reason and fairness." *Shuette*, 124 P.3d at 548–49. "Accordingly, in determining the amount of fees to award, the court is not limited to one specific approach; its analysis may begin with any method rationally designed to calculate a reasonable amount, including those based on a 'lodestar' amount or a contingency fee." *Id*.

Here, the qualities and skills of Mr. Feuerstein, and the associates who worked with him in this Arbitration, as well as all of the other advocates presently in this Arbitration are not disputable. And, the hourly rates charged by Ms. Goldstein's counsel are well within the prevailing market rates for commercial litigation in Nevada. See e.g., In re USA Commercial Mortg. Co. v. USA SPE LLC, Case Nos. 2:07-CV-892-RCJ-GWF and 3:07-CV-241-RCJ-GWF, 2013 WL 3944184, *20 (D. Nev. 2013) ("The Court finds that those suggested hourly rates are reasonable in comparison to prevailing market rates for complex commercial litigation in Nevada of between \$350 and \$775 an hour...."). NuVeda does not claim otherwise. As a result, this factor weighs in favor of the reasonableness of the attorneys' fees.

As to the second and third factors, the work performed by Mr. Feuerstein is evidenced by his Declaration and the invoices attached thereto as Exhibit D. For the reasons set forth more fully in Section B, *infra*, I disallow any recovery for the fees incurred on February 23, 2018, and February 26, 2018 (totaling \$1,350.00), relating to Mr. Feuerstein's *pro hac* application. With respect to the remainder of the work performed by Mr. Feuerstein and his team, the number of hours expended were reasonable. This factor, thus, weighs in favor of the reasonableness of the attorneys' fees.

Fourth and finally, the result of the work performed by Mr. Feuerstein and his team on behalf of Ms. Goldstein resulted in Ms. Goldstein prevailing in this Arbitration on the issue of value of her Ownership Interest in NuVeda. This successful result satisfies the fourth prong of the *Brunzell* test.

Nevertheless, Ms. Goldstein was unable or unwilling to separate out those fees that were incurred relating to her dismissed claims against Dr. Bady and Dr. Mohajer from those that were incurred to arbitrate the fair market value of her Ownership Interest. Nor did Ms. Goldstein provide to me any legal authority that would justify an award of all of the fees incurred for all of the work performed by Mr. Feuerstein and his team. And, Ms. Goldstein failed to sufficiently explain how all of the work Mr. Feuerstein performed over the past year was relevant to Ms. Goldstein's valuation claim against NuVeda, which is the only claim that proceeded to the Final Hearing. As evidenced by, among other things, the shortening of the duration of the Final Hearing, the facts related to Ms. Goldstein's claims against Dr. Bady and Dr. Mohajer were not the exact same as those related to the valuation claim against NuVeda, although there was overlap.

Therefore, I will award to Ms. Goldstein all of the fees she incurred after January 11, 2019, the date she agreed to dismiss her claims against Dr. Bady and Dr. Mohajer. These fees total

¹I also considered awarding all of the fees incurred relating to Mr. Parker's expert report and the motions in limine that were filed relative to the expert reports. However, the invoices contained block billing on the relevant entries, and each relevant entry also contained time for a task unrelated to the expert reports, thereby preventing the time spent on the relevant tasks from being fairly separated out. (See e.g., Entry by NB on January 8, 2019.) Therefore, the reduced percentage of 34% was applied to

\$36,982.50. I will also award to her \$64,847.35 in attorneys' fees, which represents 34% of the balance of the billable attorney time, minus the \$1,350.00 in fees disallowed above. I find that, under the circumstances of this case and the factors set forth in *Brunzell*, \$101,829.85 represents a reasonable amount of attorneys' fees that Ms. Goldstein is entitled to be awarded under Section 12.10 of the Operating Agreement for prosecuting and prevailing on her valuation claim against NuVeda.²

B. Costs.

I turn now to the \$95,002.32 in costs sought by Ms. Goldstein. Respondents do not specifically challenge the costs incurred for the expert fees (\$9,300.00), the court stenographer (\$6,878.30), or the arbitration fees, including administrative fees, arbitrator compensation, and other expenses outlined in Exhibit H (\$23,676.25), except to argue that Ms. Goldstein failed to apportion the amounts incurred with respect to her claims against Dr. Bady and Dr. Mohajer and her claims against NuVeda. With respect to NuVeda's arguments concerning the expert fees and the court stenographer fees, I find that Ms. Goldstein is entitled to be reimbursed for the full amount of those costs.

As for the arbitration fees, including administrative fees, arbitrator compensation, and other expenses outlined in Exhibit H ("Arbitration Fees"), NuVeda's arguments have some merit. Subsequent to the parties' submissions, I was informed by AAA that of the total Arbitration Fees (representing administrative fees (\$7,700.00) and arbitrator fees (\$71,327.05)), Ms. Goldstein's share equals \$33,885.20. If I added half of the arbitrator compensation fees incurred after January 11, 2019, to the administrative fee reflected in Exhibit H and to 34% of the total arbitrator compensation fees incurred prior to January 11, 2019, the total would equal *more* than Ms. Goldstein's actual share of the Arbitration Fees. Therefore, I find that it is reasonable to require NuVeda to reimburse Ms. Goldstein the sum of \$33,885.20, which represents Ms. Goldstein's share of the Arbitration Fees.

Next, NuVeda challenges the costs incurred for air travel, lodging, and ground travel for Ms. Goldstein's out-of-state counsel. Courts have held that "under normal circumstances, a party that hires counsel from outside the forum of the litigation may not be compensated for travel time, travel costs, or the costs of local counsel." *Interfaith Cmty. Org. v. Honeywell Int'l, Inc.*, 426 F.3d 694, 710 (3d Cir. 2005), as amended (Nov. 10, 2005); Guckenberger v. Boston Univ., 8 F. Supp. 2d 91, 106 (D. Mass. 1998) (travel time deducted where, inter alia, retention of California counsel was not essential but rather a "judgment call by the plaintiffs").

To be sure, Ms. Goldstein was entitled to counsel of her choosing, and such counsel may be located outside the State of Nevada. However, there are attorneys in Las Vegas who were competent to arbitrate a matter such as this one. It is not reasonable to require NuVeda to pay for Ms. Goldstein's counsels' travel to and from Nevada for this Arbitration, hotel stays, and

those entries. See Mendez v. Cnty. of San Bernardino, 540 F.3d 1109, 1129 (9th Cir.2008), overruled on other grounds by Arizona v. ASARCO LLC, 773 F.3d 1050 (9th Cir.2014) (stating that block billing practices "are legitimate grounds for reducing or eliminating certain claimed hours, but not for denying all fees.").

² Under the circumstances of this Arbitration and because I have awarded to Ms. Goldstein the full hourly rate for her attorneys' work, I am not awarding the 5% "success fee" in the amount of \$102,560.78. Ms. Goldstein was certainly free to negotiate paying a lower amount during the pendency of this Arbitration in exchange for paying a success fee later, and such an arrangement does not seem unreasonable as between Ms. Goldstein and her counsel. However, I find that it is not reasonable to require NuVeda to shoulder the obligation of paying the success fee.

transportation while in town. Therefore, I disallow the air travel, lodging, and ground travel expenses incurred for Ms. Goldstein's out-of-state counsel to attend the Final Hearing.

Additionally, pursuant to the Nevada Supreme Court's decision in *Cadle Co. v. Woods & Erickson, LLP*, a court may not award any costs to Ms. Goldstein without "evidence enabling the Court to determine that those costs were reasonable, necessary, and actually incurred." 131 Nev. Adv. Op 15, 345 P.3d 1049, 1054 (2015) (finding the trial court abused its discretion when it awarded costs without "justifying documentation" to support the costs). Ms. Goldstein did not submit "justifying documentation" for her air travel, hotel, ground travel and/or food expenses that she now claims as costs. This is yet another reason to deny Ms. Goldstein recovery of these costs.

Finally, NuVeda argues that the \$1,138.26 charge for legal research is unreasonable. Ms. Goldstein does not provide any other details concerning the topics on which her counsel performed legal research. Nor was the "schedule showing the current basis upon which" "certain costs and expenses" were computed by Ms. Goldstein's counsel included in Exhibit C to Mr. Feuerstein's Declaration. Nevertheless, and because there is little doubt that Ms. Goldstein's counsel performed certain legal research, I find that Ms. Goldstein should recover the reasonable amount of \$400.00 for legal research costs. In total, I find that Ms. Goldstein should be awarded \$50,463.50 in reasonable costs.³

C. <u>Prejudgment Interest</u>.

Lastly, Ms. Goldstein requests \$205,795.87 in prejudgment interest on the value assigned to her Ownership Interest, beginning on August 8, 2017, through February 7, 2019, the date of the Interim Award, plus additional prejudgment interest. NuVeda argues that only a percentage of that amount is recoverable because Ms. Goldstein does not distinguish the amount between Dr. Bady and Dr. Mohajer, and NuVeda. Because the fair market value of Ms. Goldstein's Ownership Interest is and was owed by *NuVeda* pursuant to Section 6.2 of the Operating Agreement, no such distinction was required to be made. The full amount of prejudgment interest is owed by NuVeda under NRS 99.040(1) up to and including the date of this Final Award.

Ms. Goldstein also seeks an award of prejudgment interest on the attorneys' fees paid by Ms. Goldstein. However, because these attorneys' fees were not awarded as special damages, but rather under Section 12.10 of the Operating Agreement, prejudgment interest on attorneys' fees is not appropriate. In addition, the amount of attorneys' fees actually paid by Ms. Goldstein was unknown by NuVeda until her submission on February 15, 2019. If more were needed, Ms. Goldstein did not establish whether the fees paid were attributable to the claims against NuVeda. For any or all of these reasons, prejudgment interest on the fees paid by Ms. Goldstein is not warranted.

³ Ms. Goldstein also requests that she be awarded \$47,660.50 in expenses she purportedly "advanced on behalf of NuVeda that were not reimbursed as part of the valuation..." However, such expenses are not recoverable under Section 12.10 of the Operating Agreement. Nor did the parties agree in writing on January 11 or at the beginning of the Final Hearing that the reimbursement of such expenses was to be considered when determining the fair market value of Ms. Goldstein's Ownership Interest as of August 8, 2017. And, Ms. Goldstein did not present any "justifying documentation" for these expenses. If Ms. Goldstein has a claim to recover this amount from NuVeda, such a claim was not before me and, therefore, I make no decision on whether Ms. Goldstein should be reimbursed for expenses she advanced on behalf of NuVeda, except to say that such expenses are not reimbursable under the plain language of Section 12.10 of the Operating Agreement.

Therefore, based on the Findings set forth in the Interim Award of Arbitrator Regarding Value dated February 7, 2019, which is incorporated by reference herein, and the Findings set forth above, I AWARD as follows:

- 1. Ms. Goldstein is awarded, and NuVeda shall pay Ms. Goldstein, the sum of TWO MILLION FIFTY-ONE THOUSAND TWO HUNDRED FIFTEEN DOLLARS AND THIRTY-EIGHT CENTS (\$2,051,215.38), which represents the fair market value of Ms. Goldstein's Ownership Interest in NuVeda as of August 8, 2017.
- 2. Ms. Goldstein is also awarded, and NuVeda shall pay Ms. Goldstein, the sum of TWO HUNDRED TWENTY-TWO THOUSAND SIX HUNDRED FIFTY-FIVE DOLLARS AND SEVEN CENTS (\$222,655.07), which represents prejudgment interest accrued on the above amount beginning on August 8, 2017, and continuing until and including March 19, 2019.
- 3. Ms. Goldstein is also awarded, and NuVeda shall pay Ms. Goldstein, the sum of ONE HUNDRED FIFTY-TWO THOUSAND TWO HUNDRED NINETY-THREE DOLLARS AND THIRTY-FIVE CENTS (\$152,293.35), which represents the amount of reasonable fees, costs, and expenses Ms. Goldstein is entitled to recover as the prevailing party under Section 12.10 of the Operating Agreement.
- 4. The above sums shall accrue post-judgment interest at the applicable statutory rate of interest commencing on March 20, 2019, until paid in full.

This Award is in full settlement of all claims submitted to this Arbitration. All claims not expressly granted herein are hereby denied.

Mikke Abaker

Dated: March 19, 2019.

Arbitrator Signature: _

Subscribed and sworn to before me this 19TH day of March, 2019.

NOTARY PUBLIC

My Commission expires: March 14, 2022

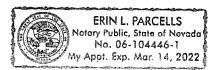


EXHIBIT 22

1	AMERICAN ARBITRATIO	ON ASSOCIATION
2		_
3	BCP HOLDINGS 7, LLC,)
4	JENNIFER GOLDSTEIN,)
5	Plaintiffs,)
6	vs.) Case No.
7	NUVEDA, LLC, a Nevada limited) 01-15-005-8574
8	liability company,)
9)
10	Defendants.)
11		_)
12		
13		
14	REPORTER'S TRANSCRIPT	OF PROCEEDINGS
15	BEFORE ARBITRATOR	NIKKI BAKER
16	WEDNESDAY, JANUA	ARY 16, 2019
17	LAS VEGAS,	NEVADA
18	VOLUME	2
19		
20	REPORTED BY:	
21	KENDALL D. HEATH	
22	NEV. CCR NO. 475	
23	CALIF. CSR NO. 11861	
24	JOB NO.: 3196606	
25	PAGES 259 - 534	
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	AMERICAN ARBITRATION ASSOCIATION	1	APPEARANCES OF COUNSEL (Cont'd):
2		1	For the Defendant
1	BCP HOLDINGS 7, LLC,)		NuVeda, LLC:
į	JENNIFER GOLDSTEIN,)	4	WILEY PETERSEN
5	Plaintiffs,)	5	BY: JASON M. WILEY, ESQ.
6	vs.) Case No.	6	1050 Indigo Drive
7) 01-15-005-8574	7	Suite 130
1	NUVEDA, LLC, a Nevada limited)	8	Las Vegas, NV 89145
1	liability company,)	9	(702) 909-5487
10	Defendants.)	10	jwiley@wileypetersonlaw.com
11		11	
12		12	KOLESAR & LEATHAM
13		13	BY: MATTHEW T. DUSHOFF, ESQ.
14	ARBITRATION PROCEEDINGS - VOLUME 2,	14	400 South Rampart
15	held Wednesday, January 16, 2019, commencing	15	Suite 400
16	at 9:05 a.m. at the offices of Kolesar &	16	Las Vegas, NV 89145
17	Leatham, 400 South Rampart, Suite 400, Las	17	(702) 362-7800
18	Vegas, Nevada, taken before Kendall D. Heath,	18	mdushoff@klnevada.com
19	Certified Court Reporter, Certificate No.	19	ALSO PRESENT:
20	475, in and for the State of Nevada.	20	Jennifer Goldstein
21		21	Pejman Bady
22		22	Pouya Mohajer
23		23	Joe Kennedy
24		24 25	
25	Page 260	23	Page 262
1	ARBITRATOR	1	INDEX
2	NIKKI BAKER, ESQ.	2	EXAMINATION
3	PETERSON BAKER	3	WITNESS PAGE
4	10001 Park Run Drive	4	MICHAEL WEBSTER
5	Las Vegas, NV 89145	5	Direct By Mr. Wiley 267
6	(702) 786-1001	6	Cross By Mr. Feurerstein 274
7	nbaker@petersonbaker.com	7	Redirect By Mr. Wiley293
8	r	8	DR. PEJMAN BADY
9		9	Direct By Mr. Feuerstein 294
10		10	Cross By Mr. Wiley 321
11	APPEARANCES OF COUNSEL:	11	Redirect By Mr. Feuerstein 325
12		12	,
Į.	For the Plaintiff	13	RESPONDENT'S CASE IN CHIEF 333
1		14	JOSEPH KENNEDY
15	FEUERSTEIN KULICK LLP	15	Direct By Mr. Wiley 334
16	BY: DAVID FEUERSTEIN, ESQ.	16	Cross By Mr. Feuerstein 360
17	NANCY BAYNARD, ESQ.	17	Redirect By Mr. Wiley 409
18	205 E. 42nd Street	18	Cross By Arbitrator Baker 413
19	20th Floor	19	DR. TERRENCE CLAURETIE
20	New York, New York 10017	20	Direct By Mr. Dushoff 415
21	(646)768-0591	21	Cross By Mr. Feuerstein 438
22	david@dfmklaw.com	22	Redirect By Mr. Dushoff 475
23		23	Cross By Arbitrator Baker 476
24		24	
25		25	
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ī		7	
1	EXAMINATION (Cont'd)	1	know what your position is so that we can get a
2	WITNESS PAGE	2	resolution so Mr. Dushoff knows
3	JOSEPH LEAUANAE	3	MR. FEUERSTEIN: What team he's playing for?
4	Direct By Mr. Wiley 478	4	ARBITRATOR BAKER: Exactly.
5	Cross By Mr. Feuerstein 519	5	MR. FEUERSTEIN: Arbitrator Baker, I
6	•	6	appreciate the opportunity. While it was not Ms.
7	JOINT EXHIBITS	į.	Goldstein's understanding that we would be sort of
8	MARKED FOR IDENTIFICATION	í.	addressing this up front and having this conversation,
9	Exhibit Description Page	1	we've had time, or that we were waiving the claim as
10	Exhibit 261 Appraisal by Michael Webster 270	1	part of the sort of dismissal of the other claims.
11	Exhibit 262 NuVeda assets and liabilites, and 287	11	
12	partial appraisal by Michael	12	attorneys' fees against NuVeda, only and not pursuant
13	Webster	1	as against the individuals. So if Mr. Dushoff would
14	Exhibit 263 MIPA Agreement 306		like to change jerseys now and play for NuVeda, we're
15	Exhibit 264 Article re Terra Tech 316		fine with that.
16	Exhibit 265 Printout of stock prices 316	16	ARBITRATOR BAKER: Thank you. Anything you
17	•	17	want to add?
18		18	MR. DUSHOFF: No. I think that was in
19		19	exchange of giving him his phone cord back.
20		20	
21		21	is what you're saying.
22		22	-
23		23	ARBITRATOR BAKER: Thank you, So I
24		24	understand that we are going to hear from Mr. Webster;
25		š	correct?
	Page 264		Page 266
I	I W NI!		
1 1	Las vegas, Nevada	1	MR. WILEY: Yes.
2	Las Vegas, Nevada Wednesday, January 16, 2019	1 2	
	Las Vegas, Nevada Wednesday, January 16, 2019 -000-	1	ARBITRATOR BAKER: Let's call Mr. Webster.
2	Wednesday, January 16, 2019	2	ARBITRATOR BAKER: Let's call Mr. Webster. Thereupon,
2 3 4	Wednesday, January 16, 2019 -o0o- ARBITRATOR BAKER: This is the continuation	2 3	ARBITRATOR BAKER: Let's call Mr. Webster. Thereupon, MICHAEL WEBSTER,
2 3 4 5	Wednesday, January 16, 2019 -000- ARBITRATOR BAKER: This is the continuation of the final hearing in the matter styled Jennifer	2 3 4	ARBITRATOR BAKER: Let's call Mr. Webster. Thereupon, MICHAEL WEBSTER, called as a witness by the Respondent
2 3 4 5	Wednesday, January 16, 2019 -000- ARBITRATOR BAKER: This is the continuation of the final hearing in the matter styled Jennifer Goldstein versus NuVeda, LLC, Case No. 0I-15-005-8574.	2 3 4 5	ARBITRATOR BAKER: Let's call Mr. Webster. Thereupon, MICHAEL WEBSTER, called as a witness by the Respondent having been duly sworn, testified as
2 3 4 5 6 7	Wednesday, January 16, 2019 -000- ARBITRATOR BAKER: This is the continuation of the final hearing in the matter styled Jennifer	2 3 4 5 6	ARBITRATOR BAKER: Let's call Mr. Webster. Thereupon, MICHAEL WEBSTER, called as a witness by the Respondent having been duly sworn, testified as follows:
2 3 4 5 6 7 8	Wednesday, January 16, 2019 -000- ARBITRATOR BAKER: This is the continuation of the final hearing in the matter styled Jennifer Goldstein versus NuVeda, LLC, Case No. 01-15-005-8574. Rather than having everyone make appearances	2 3 4 5 6 7 8	ARBITRATOR BAKER: Let's call Mr. Webster. Thereupon, MICHAEL WEBSTER, called as a witness by the Respondent having been duly sworn, testified as follows:
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1 Business Appraisers in San Diego, California. 1 what information do you require the requesting party 2 And what year was that? 2 provide to you in order for you to prepare the 3 1984, I believe. 3 appraisal? 4 Has that certification remained in place A In this case, I was provided an eight month 5 since then? balance sheet of the corporation. 6 A Yes Q Was that the only information that you Have you ever had any disciplinary actions requested from the NuVeda representatives? Q 8 against you? That's all I received, yes. Q Was there any information that you didn't 10 So you've been a certified business appraiser 10 receive that you requested from NuVeda that would have 11 since the mid 1980s? 11 assisted with the preparation of the appraisal? Yes. A No. My understanding was to base the 12 13 O Where have you provided appraisals, 13 appraisal on the balance sheet off the information on 14 the balance sheet. 14 geographic wise? A I'm a licensed -- also a licensed broker, 15 15 Q Let me go ahead and hand you the appraisal. 16 real estate broker in Utah and Nevada. So those two 16 It hasn't been admitted yet. It's going to be 17 admitted as an exhibit to the e-mails. It's not 17 states. And I do these nationwide. If somebody needs 18 stand-alone. 18 an appraisal nationwide, I'll do that. MR. FEUERSTEIN: Go ahead. Mark it 19 Q Approximately how many businesses have you 19 20 provided an appraisal for? 20 stand-alone. I have no objection. 21 21 (Joint Exhibit 261 was marked for A Eight hundred to a thousand. 22 22 Have you ever served as an expert witness in identification.) 23 a court or arbitration proceeding? 23 MR. WILEY: This will be J261. 24 A I have. 24 Q Mr. Webster, if you look at what's been 25 Approximately how many times have you served 25 marked as 261, do you recognize this document? Page 270 1 as an expert witness? A I don't have a marked document. I have the 2 Probably four, maybe five. 2 appraisal in front of me. There's no exhibit mark on 3 Were those all located here in Nevada? 3 it. O 4 A Yes. 4 MR. WILEY: Are you okay with him looking at 5 5 it? Q Is it your understanding that you're here to 6 provide testimony as to the appraisal that you 6 MR. FEUERSTEIN: I mean, if he's going to 7 conducted for NuVeda in August of 2017? 7 look at his documents, what are the underlying 8 Yes. 8 documents in that book? MR. WILEY: This is the appraisal. 9 What is your understanding what the purpose 9 O 10 of the appraisal was for? 10 MR. FEUERSTEIN: What's below it? What are 11 A It was to buy out one of the managing members 11 the rest of the documents? 12 who, I believe, had seven percent of the stock. 12 THE WITNESS: My credentials of the Q Who from NuVeda contacted you regarding the 13 corporation. 13 14 need for the appraisal? 14 MR. FEUERSTEIN: Okay. I'd like to see what 15 A Mr. Joseph Kennedy. 15 the book is: Q Did you have any discussions with any other 16 BY MR. WILEY: 16 17 NuVeda members or representatives? 17 Q Now you've been handed what has been 18 designated as J261. Do you recognize this document? 18 A Say that again. Q Did you have any discussions or contact with 19 19 Α I do.

4 (Pages 268 - 271)

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20

21

22

23

24

Q

A I did.

0

Who prepared this document?

25 your office assist in the preparation of the

Were you the sole preparer of the document?

Did anybody that you're affiliated with or in

20 any other NuVeda members or representatives?

Approximately two.

How many meetings did you have with Mr.

Q Customarily when you prepare an appraisal,

2.1

22

24

25

A No.

0

23 Kennedy?

1 document? 1 prepared the appraisal to discuss the contents 2 A My secretary. 2 therein? And what specific task did your secretary 3 3 Α Other than Mr. Kennedy, no. 4 undertake with respect to the appraisal? What did you discuss with Mr. Kennedy after 5 A She drafted it -- or I drafted it and she put 5 the appraisal was prepared? 6 it on the computer. 6 A Just the basis of the appraisal. Q The appraisal provides that on August 13th, 7 At any time did you have any discussions with 8 2017, you met with Joe Kennedy. Is that a true and 8 anyone from NuVeda where they conveyed that you needed 9 accurate statement? 9 to skew your numbers or change your appraisal in any 10 A It is. 10 way? Q And that Mr. Kennedy provided you with the 11 11 A No. 12 NuVeda balance sheet, which you previously testified Q 12 After August of 2017, did you have any 13 was the case; correct? 13 contact with anybody from NuVeda regarding your 14 A That's correct. 14 valuation? 15 And did that balance sheet list NuVeda assets 15 A I did not. 16 and liabilities? Up until recently? 16 Q 17 A It did. 17 Correct. 18 O The amounts that are set forth in the 18 MR. WILEY: I have no further questions. 19 appraisal, where did you get those amounts for the 19 CROSS-EXAMINATION 20 preparation of the appraisal? 20 BY MR. FEUERSTEIN: 21 A I simply subtracted the liabilities from the 2.1 Good morning, Mr. Webster. How are you? 22 assets to obtain the value. 22 Good morning. 23 And where did you get the assets from? 23 Q I am David Feuerstein. I'm from New York and 24 From Mr. Kennedy in the balance sheet. 24 I'm representing the claimant, Ms. Goldstein, whose Α 25 Same with the liabilities? 25 shares you provided the appraisal for. Page 272 Page 274 1 A Okay. Good to meet you. Q And I think you previously testified that you 2 Nice to meet you, too. 3 derived the fair market value of the company by taking First of all, we talked a little bit. You 4 assets minus the liabilities? 4 have a book that's sitting in front of you, and you A Correct. 5 said that that book contains your report. What else 5 Q Is that a customarily accepted methodology 6 does it contain? 6 7 A My license, my corporation (sic) of NuVeda, 7 for determining the fair market value of a company? A Based on what I had to work with, yes. 8 my C.V. Q Does it contain any backup information that 9 Q Have you used that methodology before, taking 10 the assets minus the abilities to determine the fair 10 you used in preparation of this appraisal that's been 11 marked as Exhibit 261? 11 market --12 A I have. A No. 12 How long have you known Mr. Kennedy for? 13 Q And that's in preparing other business 13 14 appraisals? 14 Approximately three years. 15 15 When did you first meet him? A Yes. 0 16 Q I think you testified to this, but I just 16 A I believe it was approximately three years 17 want to make sure. Other than the balance sheet that 17 ago, maybe two years ago, I believe it was. 18 was provided to you by Mr. Kennedy, did you rely upon 18 Q Two years ago? 19 any other documents, whether from NuVeda or otherwise, 19 Α Yeah, two years. 20 to assist in the preparation of the appraisal? 20 How did you meet him? 21 21 A No. He called me in reference to some 22 Q Did you undertake any independent 22 consultation. 23 23 investigation as to the veracity of those numbers? (Cross-talking.) 24 (Court reporter asks for clarification.) 24 A I did not.

THE WITNESS: He called me in reference about

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25

25

Q Did you contact anyone at NuVeda after you

1 some consultation.

2 BY MR. FEUERSTEIN:

3 Q Was it a consultation with respect to NuVeda

4 or some other business?

5 A NuVeda.

6 Q Do you recall when he contacted you?

7 A I do not.

8 Q Is it typical -- strike that.

9 How did Mr. -- do you know how Mr. Kennedy

10 got your name?

11 A I believe he said it was a referral, but I'm

12 not sure how that occurred,

13 Q Were you surprised to hear from Mr.

14 Kennedy?

15 A No.

16 Q Did someone tell you he was going to be

17 calling you?

18 A I'm sorry.

19 Q Did someone tell you he would be calling

20 you?

21 A No.

22 Q Do you remember where you were when you took

23 the call?

24 A I do not.

Q Would you agree with me that he contacted you

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1 appraisals?

2 A I don't do real estate appraisals, just

3 business appraisals. I'm also a broker, real estate

4 breaker, but I just specialize in businesses.

5 Q Got it. Do you know who Allen Butell is?

6 A I don't.

Q You ever speak to him?

8 A No.

7

17

9 Q After speaking with Mr. Kennedy and telling

10 him about your appraisal, did you ever speak to him

11 again about any request made by Ms. Goldstein?

12 A No.

13 Q The header on your letterhead says, Webster

14 Business Group, and underneath it, it has sort of a

15 quote in Italics. It says, "Where professionalism and

16 confidentiality meet."

Why is that -- why did you quote that there?

18 A Well, over the years, we saw a lot of

19 businesses that require nondisclosures; bars,

20 restaurants, gaming license, liquor license, where it

21 was confidential that the seller didn't know we were

22 selling the business so we had a nondisclosure

23 agreement signed. That's where the confidentiality

24 came in.

25 Q So you would provide an appraisal for that

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1 on a Sunday?

2 A I have no idea.

3 Q Well, you state in your report here that on

4 August 13, you were retained by NuVeda and Mr.

5 Kennedy. Do you see that?

6 A I would have to go back to a calendar to see

7 what date that would be.

8 Q Well, I'll represent to you that on the

9 calendar, August 13th is a Sunday.

10 A Okay.

11 Q Were you in the office?

12 A I don't know where I was.

13 Q Did Mr. Kennedy call you at home?

14 A I have a cell phone. Probably on the cell

15 phone.

16 Q Now, you mentioned that you did 800 to a

17 thousand appraisals?

18 A Consultations, sales and appraisals over 33

19 years, yes.

20 Q Any cannabis companies?

21 A I'm sorry.

22 Q Any other cannabis companies?

23 A No

24 Q How many of those of the 800 to a thousand,

25 either roughly or by percentage, are real estate

1 business and then maintain confidentiality of that

2 appraisal?

3 A No, we're talking about the sale. That's

4 what the letterhead ...

5 Q Okay. So you're talking about the sale of

6 the business?

7 A Yes. We had NDAs on approximately 95 percent

8 of our sales. It was a nice little token.

9 Q Now, you said that -- if I understood you

10 correctly, that what you did with respect to this

11 appraisal is you simply took the information that was

12 given to you by Mr. Kennedy and then added and

13 subtracted and got to a number. Is that fair to

14 say?

15 A That's fair to say.

16 Q And you didn't do any work to confirm any of

17 the numbers; correct?

18 A I did not.

19 Q In fact, you state in your report at the end

20 that you don't warrant the accuracy of the information

21 contained herein?

22 A Yes, sir.

23 Q Is that typical of your business, that when

24 you appraise a business, you do nothing to confirm the

25 accuracy of the numbers you're given?

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- Absolutely.
- 2 Why is that? 0
- I can only attest to what's given to me. I 3
- 4 can't attest to the accuracy of the numbers that are
- 5 given to me. Somebody can falsify numbers.
- So you're writing a disclaimer?
- 7 This is a disclaimer, yes.
- Q If the numbers -- did you understand that 8
- 9 your task here -- well, let me withdraw the question.
- 10 Did you have an understanding that this
- 11 appraisal, which has been marked Exhibit 261, would be
- 12 used to -- pursuant to a contract?
- 13 A Say that again.
- MR. WILEY: Objection. Vague. 14
- 15 BY MR. FEUERSTEIN:
- Q Did you have an understanding -- let me 16
- 17 withdraw.
- 18 Did you know that while you were doing the
- 19 appraisal?
- 20 A I did not -- well, correct that. It was for
- 21 a managing member to be bought out or to leave.
- 22 Did you have an understanding of the
- 23 circumstances of what you were actually calculating?
- 24 Were you calculating book value? Fair market value?
- 25 What standard were you using?

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- Q Would it matter to you, Mr. Webster, in 2 calculating what's known as the fair market value?
- 3 Let me withdraw the question.
- 4 Do you understand what fair market value is?
- 5 In this case, yes.
- 6 Q When you say "in this case," what are you 7 saying?
- 8 A What the business would be worth at the time of the appraisal.
- 10 Q Is there an understanding -- you have an
- 11 understanding in all of your appraisals what the
- 12 phrase "fair market value" means?
- 13 A What the business is worth in today's market.
- 14 That's my understanding as far as business sales.
- O Is there a different understanding for fair
- 16 market value for, say, real estate?
- 17 Yes. Α
- 0 What is the fair market value for real 18
- 19 estate?
- 20 I don't do real estate appraisals.
- So how do you know the fair market value is
- 22 different for real estate than it is for business?
- 23 Because there is a general accepted method of
- 24 real estate and I don't do them. It was taught to us
- 25 in school.

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- 1 A Market value on the assets versus
- 2 liabilities.
- Q And did you have an opinion as to whether 3
- 4 that was the only way to calculate fair market
- 5 value?

7

- Based on the information I had, yes. 6 Α
- Q Did you ask for more information?
- 8 A
- 9 Did you ask to determine -- ask any questions
- 10 at all about the circumstances of the company?
- 11 I did not.
- 12 Did you ask any questions with respect to
- 13 whether the company had revenue?
- 14 A No.
- 15 Did you ask any questions with respect to
- 16 whether the company was a going concern?
- 17
- 18 Did you ask any questions with respect to
- 19 what the intention of the members of the company were
- 20 in order to continue the business?
- 21 Other than the seven percent, no.
- Q You didn't know whether the company was 22
- 23 liquidating or whether it was an ongoing business
- 24 looking for future profits?
- 25 A I did not.

- Q Let me be clear. I'm not asking for how
- 2 you -- one would calculate fair market value
- 3 necessarily. I'm asking what's your definition of
- 4 fair market value? Does it change by business?
- A My definition is what the business would be
- worth in today's market.
- Q Is the only way to determine what the
- 8 business is worth is to add up the assets and subtract
- 9 the liabilities?
- A No, there's discretionary tax methods. You
- 11 have tax statements, you have P&L statements, balance
- 12 sheets. That was not given to me in any of those
- 13 documents.
- 14 Any other ways to do it?
- 15 A For business, the main two things are asset
- 16 and discretionary cash flow.
- 17 How about market comparables?
- 18 Not in business sales. We use multipliers,
- 19 not capitalization rates.
- 20 Q You note on your -- you note in the second
- 21 line under assets, that 35 percent of CWNV, LLC equals
- 22 3.5 -- I think it's 3.5 million. I think there's a
- 23 typo there. Do you see that?
- 24 Yes. Α
- 25 Q The period ought to be a comma; correct?

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- 1 A I'm sorry. I A Mr. Kennedy gave me this. I prepared this 2 The period ought to be a comma; correct? 2 (indicating.) 3 Refer to the balance sheet on my notes? 3 ARBITRATOR BAKER: We're going to mark this 4 MR. DUSHOFF: No. 4 as an exhibit so we can refer to it. 5 BY MR. FEUERSTEIN: THE WITNESS: I prepared this (indicating.) 6 Q I'm sorry. What are those notes from? 6 MR. DUSHOFF: Would you like me to make 7 copies of it? 7 A For the balance sheet. MR. FEUERSTEIN: I'd like to see those notes. ARBITRATOR BAKER: We could do it at a break, 8 9 I asked for that production. unless you'd like to take a break and do it now. ARBITRATOR BAKER: Any objection? You want 10 10 MR. FEUERSTEIN: So everyone is talking from 11 to take a look at it first? 11 the same document, let's take a quick break and make a 12 MR. WILEY: Sure. I've got no objection to I2 copy. 13 them. Can I take these out. You want to take a look 13 ARBITRATOR BAKER: This will be 262. 14 at it? 14 MR. WILEY: I would propose that we have them 15 MR. FEUERSTEIN: Yeah. 15 as two separate exhibits because he just testified (Witness reviewing document.) 16 16 that one was a document that he prepared, and one was 17 BY MR. FEUERSTEIN: 17 a document given to him by Mr. Kennedy. 18 Q So this document, Mr. Webster, this is a 18 ARBITRATOR BAKER: I think the confusion is 19 document you prepared or it was provided to you? 19 that's not clear from what he said. 20 A No, it was provided to me by Mr. Kennedy. 20 MR. FEUERSTEIN: I'd like to have it as one 21 And if I'm looking at it correctly, it looks 21 document. 22 22 like it says on the second page of it that the fair 23 market value was already calculated. Do you see 24 that? 25 25 A No, that would be me that did that. I just THE WITNESS: No. Page 284 1 subtracted and put it up here, then I reiterated down ī 2 below. 2 3 Q Was that document prepared by you or was that 3 4 prepared by Mr. Kennedy? 4 prepare that? A This document was a copy of the balance sheet 5 6 given to me by Mr. Kennedy. 6 the appraisal. Q The first page or the second page? 7 No. This was prepared by me in the 8 Two exhibits?
- 9 appraisal. This reiterates the appraisal. Should be 10 verbatim. Q Do you have the document that Mr. Kennedy 12 provided you? 13 A That would be a copy of this, the balance 14 sheet. I just made a copy of the balance sheet. 15 Q If you look at the next page of the document. 16 Okay. Α 17 0 It says two of three on the bottom; 18 correct? 19 A I don't think we have the whole balance 20 sheet. It was two pages, but I think we have it mixed

21 up with the appraisal. No, that's the balance sheet.

Q I'm just trying to figure out what Mr.

24 Kennedy gave you and what you actually did. So I'm

What's the question, David?

22

23

25 wondering --

ARBITRATOR BAKER: I'm not clear as to 23 whether the first page, that page only, did you Page 286 ARBITRATOR BAKER: You were given that? THE WITNESS: Yes. ARBITRATOR BAKER: The second page, did you THE WITNESS: Yes. That's actually part of ARBITRATOR BAKER: Whatever you want to do. MR. FEUERSTEIN: I'd like to have it as one 10 document. 11 ARBITRATOR BAKER: We'll do that. Let's take 12 a quick break and get a copy for everyone. 13 (Break taken.) 14 (Joint Exhibit 262 was marked for 15 identification.) 16 BY MR. FEUERSTEIN: 17 Q Mr. Webster, where we left off was we were 18 talking about the document that you should have in 19 front of you. It's two pages. The top says, "NuVeda, 20 LLC, assets and liabilities as of 8/8/2017." And then 21 there's a second page that looks like it repeats a 22 little bit of the first page and resembles, if you 23 would, page 2 of 3 of your appraisal. 24 A It would be the third page of my appraisal. 25 Second page?

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- A Second page of my appraisal, yes.
- 2 Q The handwriting that says -- it's on the top
- 3 of the first page of the balance sheet, is that your
- 4 handwriting or is that Mr. Kennedy's?
- 5 A It is.
- 6 O That's your handwriting?
- 7 A Yes.
- 8 Q Would you agree with me, Mr. Webster, that if
- 9 the number in the second line, \$3.5 million number
- 10 changed, that your appraisal would necessarily
- 11 change?
- 12 A Correct.
- 13 Q And you did nothing to confirm whether that
- 14 number was accurate?
- 15 A I did not.
- 16 Q How long did this report take you?
- 17 A Approximately four hours.
- 18 Q It took you four hours to add up all those
- 19 numbers?
- 20 A To draft it, bring my secretary in, draft the
- 21 document. I always draft it up first and then I give
- 22 it to her to type up.
- 23 Q You were given this sheet, you copied
- 24 basically verbatim into your report?
- 25 A Yes. Everything was redone in there.

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- 1 is that correct?
- 2 A That's correct.
- Q Did you ask any questions as to what any of
- 4 the valuations meant under the assets? In other
- 5 words, when you say 35 percent of CWNV, do you have
- 6 any idea what that is?
- 7 A No. I just relied strictly on the balance
- 8 sheet.
- 9 Q Now, it says that you met with Mr. Kennedy on
- 10 August 13, and then you prepared the report by August
- 11 19, or at least dated August 19?
- 2 A The 19th or 17th, yes. 19th, that's correct.
- 13 Q Did you prepare the report immediately or did
- 14 you take some time to do it?
- 15 A Well, the spread between the 13th and the
- 16 19th.
- 17 Q Did you spend 30 minutes a day doing it? Did
- 18 you spend four hours in one day? How did you do it?
 - A I don't remember.
- 20 Q Did you have any understanding, independent
- 21 understanding, Mr. Webster, of the cannabis industry
- 22 in Nevada?

24

- 23 A No, only what I read.
 - Q Can you tell me what you read?
- 25 A How it's growing and how many dispensaries

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- 1 Q And your secretary did that; correct?
- 2 A Yes -- well, the only thing verbatim would be
- 3 the numbers. The other things I put in there were
- 4 disclosures myself.
- 5 Q I mean the numbers that you put in.
- 6 A That's correct.
- 7 Q You added up the numbers, subtracted the
- 8 numbers, about used a calculator to do that?
- 9 A Yes.
- 10 Q The calculation itself, how long did that
- 11 take you?
- 12 A The whole report, approximately four hours.
- 13 Q I understand the whole report took you four
- 14 hours, but I'm asking you specifically just adding and
- 15 subtracting the numbers, how long did that take you?
- 16 A Maybe 10 minutes.
- 17 Q You did nothing to verify any of the
- 18 amounts?
- 19 A I did not.
- 20 Q You didn't ask any questions of Mr. Kennedy,
- 21 you didn't look at any independent sources, you did
- 22 nothing of the sort; correct?
- 23 A That's correct.
- 24 Q You didn't ask for any documents and weren't
- 25 provided any documents other than the balance sheet; Page 289

- 1 there are, so forth.
- Q Did you happen to know whether cannabis was
- 3 medicinal, recreational, both in August of 2017?
- 4 A I knew that they approved the medical first
- 5 and then the last session, they approved the --
- 6 Q Did you know whether in August of 2017,
- 7 cannabis was being sold recreationally in Nevada or
- 8 was it later?
- 9 A It was later they approved it.
- 10 Q Did it matter to you -- performing your fair
- 11 market value appraisal of the business, did it matter
- 12 to you whether it was recreational or not?
- 3 A No
- 4 Q Have you kept up with -- let me ask you a
- 15 question. I want to give you a small hypothetical.
- 16 A Okay.
- 17 Q Suppose a buyer decides to make an offer for
- 18 a business, and that buyer offers, let's say, \$30
- 19 million for the business. You with me so far?
- 20 A I am.
- 21 Q Would you agree that the seller sells its
- 22 business for \$30 million, that that's fair market
- 23 value of the business?
- 24 MR. WILEY: Objection. Improper
- 25 hypothetical. Mr. Webster is here as a lay witness.

. Page 291

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1
          ARBITRATOR BAKER: Overruled.
                                                           1 Mr. Kennedy?
 2
          THE WITNESS: Without substantiation, no
                                                           2
                                                                A That's correct.
 3 numbers?
                                                           3
                                                                  MR. WILEY: Nothing further.
 4 BY MR. FEUERSTEIN:
                                                                  ARBITRATOR BAKER: I have one quick question,
 5
       Q Yes.
                                                           5 Mr. Webster. In your letter dated August 19, 2017,
 6
          Ask the question again, please.
                                                           6 you refer to a NuVeda, LLC balance sheet dated August
 7
          The business, someone wants to buys it for
                                                           7 8, 2017. Is that the first page of the exhibit that
 8 $30 million and the business is amenable to selling
                                                           8 we've been going over?
 9 itself for $30 million. So you have a willing buyer
                                                                  THE WITNESS: Yes.
10 and a willing seller. Are you with me?
                                                          10
                                                                  ARBITRATOR BAKER: So that is the balance
11
       A Yes. The seller wants to sell it for 30 and
                                                          11 sheet that you're referencing?
12 the buyer wants to buy it for 30?
                                                          12
                                                                  THE WITNESS: Yes.
13
       Q You got it.
                                                          13
                                                                  ARBITRATOR BAKER: Any other follow up?
14
       A Okay.
                                                          14
                                                                  MR. FEUERSTEIN: No.
15
       Q Is that the fair market value of the
                                                          15
                                                                  ARBITRATOR BAKER: Thank you, Mr. Webster.
16 business? Is that one way of measuring it?
                                                          16
                                                                  MR. FEUERSTEIN: I believe our next witness
17
       A I would say if they agree to buy the
                                                          17 is Dr. Pej Bady.
18 business, yes.
                                                          18 Thereupon,
19
       Q Just a couple quick questions. What did you
                                                          19
                                                                        DR. PEJMAN BADY,
20 do to prepare for today's hearing?
                                                         20
                                                                called as a witness by the Claimant having
21
       A I'm sorry.
                                                         21
                                                                been duly sworn, testified as follows:
22
           What did you do to prepare for today's
       Q
                                                         22
                                                                       DIRECT EXAMINATION
23 hearing?
                                                         23 BY MR. FEUERSTEIN:
24
       A I went over the appraisal and got my license
                                                         24
                                                                Q Good morning, Dr. Bady. How are you?
25 together and my credentials and my C.V.
                                                         25
                                                                A Good morning, sir. I'm good,
                                                 Page 292
                                                                                                          Page 294
 1
       Q Did you meet with any of the lawyers sitting
                                                           1
                                                                Q Bear with me one second.
 2 here today?
                                                           2
                                                                  MR. DUSHOFF: Mr. Feuerstein, did you want me
 3
       A No. This is the first I met anybody except
                                                           3 to make an extra copy of that?
 4 Mr. Kennedy.
                                                           4
                                                                  MR. FEUERSTEIN: If you could. It doesn't
       Q Did you speak to Mr. Kennedy in anticipation
                                                           5 have to be right now.
 6 of today's hearing?
                                                                Q Dr. Bady, you were here yesterday when there
 7
       A No.
                                                           7 was a discussion about Dr. Bahri. Do you recall
 8
          MR. FEUERSTEIN: I'll pass the witness.
                                                          8 that?
 9
          MR. WILEY: Redirect.
                                                           9
                                                                A Yes.
10
          ARBITRATOR BAKER: Yes.
                                                                Q Do you recall previously testifying in this
                                                          10
11
              REDIRECT EXAMINATION
                                                          11 case that you had pledged an interest to Dr. Bahri --
12 BY MR. WILEY:
                                                                  MR. DUSHOFF: Objection. Relevance. We have
                                                          12
13
      Q Mr. Webster, the exhibit that's been marked
                                                          13 already discussed all causes of action. No attorneys'
14 as 262, I just want to make it clear on the record,
                                                          14 fees against them regarding Bahri and so forth. This
15 the first page of this document, this was a document
                                                          15 is discussing the value of them.
16 that was provided to you by Mr. Kennedy; correct?
                                                          16
                                                                  What they're going into right now is alleged
17
          That's correct.
                                                          17 allegations of potential self-dealing with Dr. Bahri
18
          And the only authorship that you have on the
                                                          18 and issues with Dr. Bahri pledging shares and so
19 first page of this document was the handwritten
                                                          19 forth, which is beyond the scope of what we're
20 calendar year?
                                                         20 testifying to today.
21
      A Yes.
                                                         21
                                                                  MR. FEUERSTEIN: Not really.
22
       Q And then the second page, it's your testimony
                                                         22
                                                                  ARBITRATOR BAKER: Overruled.
23 that that's just a copy of page 2 of your appraisal?
                                                         23 BY MR. FEUERSTEIN:
24
                                                         24
                                                                Q Do you recall testifying to that
25
      Q This second page was not provided to you by
                                                         25 previously?
                                                Page 293
                                                                                                          Page 295
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- 1 A I'm sorry. To what?
- 2 Q Do you recall testifying previously in this
- 3 case about pledging shares to Dr. Bahri?
- 4 A I don't recall exactly. Can you refresh my
- 5 memory?
- 6 Q Yes, be happy to. If you could look at --
- 7 you're going to have to go into the exhibit. There's
- 8 your computer. You have a deposition transcript dated
- 9 January 12th, 2018.
- 10 MR. WILEY: What exhibit number?
- 11 MR. FEUERSTEIN: It doesn't have an exhibit
- 12 number. The depositions aren't numbered as
- 13 exhibits.
- 14 MR. WILEY: I don't think we have it. I
- 15 think we just have exhibits.
- 16 MR. FEUERSTEIN: No. My little thumb
- 17 drive --
- 18 THE WITNESS: This only has exhibits. Is
- 19 there an exhibit number?
- 20 MR. FEUERSTEIN: Let me see if I can help
- 21 you. Did you not load the depositions on here?
- MR. DUSHOFF: He's there. Which one do you
- 23 want?
- MR. FEUERSTEIN: I'm actually going to change
- 25 my mind. So January 16, 2018.

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- 1 A Yes.
- 2 Q You weren't trying to rip Dr. Bahri off, were
- 3 you?
- 4 A No
- Q You were giving him what you thought was a generous deal?
- 7 A No, that's the deal that Shane came up with,
- 8 the valuation that we had to use at that time.
- 9 Q And Dr. Bahri agreed with it?
- 10 A Yes.
- 11 Q Can you give me the time frame of when that
- 12 was?
- 13 A That was when we were trying to raise money,
- 14 which was, I would say -- actually, I take it back.
- 15 We never pledged the licenses because two weeks later,
- 16 Shane dropped the value of the company from \$25
- 17 million to \$10 million, and Dr. Bahri was very upset
- 18 about losing his value in the company over two weeks.
- 9 So he said I don't want to do this. He
- 20 threatened a lawsuit and that sort of thing. So
- 21 nothing was ever pledged. None of the percentages
- 22 ever went to anyone. The whole thing just went belly 23 up.
- 24 Q There was a point in time, Dr. Bady, that you
- 25 pledged two percent to Dr. Bahri for a \$25 million

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- 1 MR. DUSHOFF: Okay.
- 2 BY MR. FEUERSTEIN:
- Q If you could turn, Dr. Bady, to page,
- 4 transcript page 112. You probably have the same one
- 5 as me, so it's going to be page 29 of the PDF.
- 6 A Okav.
- 7 MR. DUSHOFF: Your Honor, if there's a
- 8 question before him and he wants to impeach him with
- 9 the deposition, that's proper use of a deposition.
- 10 MR. FEUERSTEIN: I asked him if he recalled
- 11 -- okay. Let me ask the question.
- 12 (Cross-talking.)
- 13 BY MR. FEUERSTEIN:
- 14 Q Let me ask the question. Dr. Bady, do you
- 15 recall testifying previously in this case that you had
- 16 pledged two percent interest to Dr. Bahri at a \$25
- 17 million valuation?
- 18 A I don't remember exactly what I said, but I
- 19 can go -- I can answer that question.
- 20 Q Let me ask, do you recall pledging to
- 21 Dr. Bahri a two percent interest at a \$25 million
- 22 valuation?
- 23 A Yes.
- 24 Q You thought -- Dr. Bahri is your friend;
- 25 correct?

- 1 valuation; correct?
- 2 A Define "pledge." Nothing ever got
- 3 transferred. No percentage of the company ever got
- 4 transferred.
- 5 Q I'm not asking whether it actually got
- 6 transferred. You had a deal with Dr. Bahri where you
- 7 were going to give him two percent -- let me finish my
- 8 question.
- 9 A Oh, I'm sorry.
- 10 Q Where you gave him a two percent interest at
- 11 a valuation of \$25 million dollars. Is that fair to
- 12 say?
- 13 A We discussed it.
- 14 Q Did you come to an agreement on it?
- 15 A We did. Verbal agreement, no
- 16 documentation.
- 17 Q Did Dr. Bahri contribute money in connection
- 18 with that agreement?
- 19 A He loaned us -- from what I recall, he loaned
- 20 us a million dollars to purchase the land in Apex.
- 21 And we were going to use, from what I recall, half of
- 22 it towards a percentage buying shares in the company
- 23 and half of it as a loan.
- Q And that money that was going towards shares
- 25 in the company was that \$25 million valuation when you

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1 agreed to this deal? 1 very few documents that Dr. Clauretie reported he 2 Α Originally. 2 relied on. 3 Q Okay. 3 ARBITRATOR BAKER: You can get to that, but 4 But the whole --4 I'm going to allow this questioning. I'm going to 5 5 overrule the objection. There's no question pending. 6 BY MR. FEUERSTEIN: There came a point in time, Dr. Bady, that 6 7 you met with an individual named Dr. Clauretie. Is Q Did you provide Dr. Clauretie any 8 that fair to say? documents? A I did not. 9 A Yes, it is. 10 How much time did you spend with him? Did Mr. Kennedy? 10 11 I don't recall. I met with him a few 11 I think so. 12 occasions actually. 12 Q Do you recall what those documents were? Q How many times? 13 I think they were balance sheets and that 13 14 Α Probably three times. 14 sort of thing. I don't remember exactly. 15 Do you recall where you met him? 15 Q Did you provide Dr. Clauretie any documents I think once was at the CW offices in Ali 16 with respect to sales of licenses? 16 17 Baba, and I think I met him once at Joe Kennedy's 17 A No. I did give him information of a 18 office, I believe. 18 gentleman who's been involved in the cannabis industry 19 before Nevada got on the market, and I told him --19 O Any other times? 20 Α I don't remember. 20 gave him the information to contact him. I did do 21 What were the purposes of your meetings? 21 that. I forgot to say that. I apologize. 22 He was going to ask questions about the Was that the extent of your conversations 23 company and information that he was discussing with 23 about valuations for licenses with Dr. Clauretie? 24 Joe. 24 A Yes, I believe so. This is a long time. I 25 Q Did you or Mr. Kennedy give Dr. Clauretie any 25 don't remember. We only met a few times. I don't Page 300 Page 302 1 documents? 1 remember exactly what we talked about. A Yes. What was the name of the person that you 3 Q What documents? 3 gave --Um --MR. WILEY: I'm going to object. This is Α 5 going towards litigation work-product. It could be Q Let me finish my question. What was the name 6 of the person that you gave Dr. Clauretie? 6 privileged. ARBITRATOR BAKER: Mr. Clauretie is an A Last name is Paris Balaouras or something 7 7 8 like that. 8 expert. 9 MR. WILEY: Correct. MR. DUSHOFF: I have a spelling for that if 10 ARBITRATOR BAKER: So if he was given 10 you'd like me to provide that. 11 documents, that would be in his work file. ARBITRATOR BAKER: That would be great. 12 MR. WILEY: Correct. 12 MR. DUSHOFF: S-m-i-t-h. 13 ARBITRATOR BAKER: And expert work files are 13 B-a-l-a-o-u-r-a-s. 14 discoverable. 14 BY MR. FEUERSTEIN: MR. WILEY: With respect to the documents, 15 Q Dr. Bady, you've seen Mr. Webster's appraisal 16 yes. But if we're going to go down the avenue of 16 of the company? 17 discussions that were had between Dr. Bady and 17 A Yes. 18 Dr. Clauretie, that is privileged information. 18 Do you recall what the number was they 19 ARBITRATOR BAKER: I've always understood 19 thought the fair market value of the company was? 20 they were not. 20 No. Α 21 21 MR. FEUERSTEIN: I agree. And I would just Q A million, six? 22 22 further add that I expect -- we've already talked Α Yep. 23 about Dr. Clauretie's report, some motions in limine 23 At the time he issued that appraisal, NuVeda

25

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A Yes.

24 was being sued by Ms. Goldstein; correct?

24 in this case, and frankly Dr. Bady's testimony is a

25 little startling because there were no documents or

1 Q Mr. Terry; correct? 1 A August of 2017. 2 2 And what happened in September of 2017, do Α Yes. 0 3 Forefront; correct? 3 you recall, one month later? 4 Yes. I don't know the timing of Forefront, A I don't know. Autumn. I don't recall. 5 but there was an issue there. Do you recall entering into an agreement to Q There was an issue. Any other lawsuits 6 sell your interest, NuVeda's interest in CWNV for more 7 than \$24 million or \$26 million? 7 against NuVeda? 8 A The 2113 issue, 2113 progressed, so I don't A No. 9 know exactly where. Q Take a look, if you will, Dr. Bady, at -- we Q Well, if you look in what's been marked as 10 need to go off the record for a second. 11 Exhibit 261, did we lose that document somehow? Did 11 ARBITRATOR BAKER: We can go off the record. 12 he take it with him? 12 (Break taken.) 13 13 A Probably. (Joint Exhibit 263 was marked for 14 0 The valuation contemplated the 2113 number; 14 identification.) 15 correct? Do you see that in the liabilities? 15 BY MR. FEUERSTEIN: A Yes. The first one, yes. Q Dr. Bady, I'm going to give you a document 16 16 17 So Dr. Bady, why didn't you sell the company 17 we've marked as a joint exhibit list 263. 18 to Mr. Terry and Ms. Goldstein for a million, six? Take a look at the document and then I'll ask 18 19 They didn't ask me. 19 you to turn the page to the end. Let me know if you 20 You would have sold it -- you're testifying 20 recognize any of those signatures. 021 today --21 A I do. 22 22 A I don't think I would have sold it. Q Who signed the top? 23 Why not? 23 That's -- I think that's Pouya Mohajer. Q 24 A I started this company for different reason 24 Who signed the second one? 25 and this had a whole different set of values for me. 25 That's me. Α Page 304 Page 306 1 Plus, to try to hijack the company, I would never deal 1 That's Mr. Kennedy below you? Q 2 with them. 2 Α 3 Q So you were just making a bad business 3 Q And I believe that's Mr. Padgett; correct? 4 decision, but --4 Correct. 5 MR. DUSHOFF: Objection. Argumentative. Do you understand what it means when you sign 6 MR. FEUERSTEIN: I'll withdraw the question. 6 a document, Dr. Bady? 7 Q Dr. Bady, I just want to make sure I have my Yes. Α 8 timing of events right. Do you recall when first 0 What's it mean? 9 recreational marijuana sales took place? You're agreeing to the terms. 10 When the first sale took place? 10 So when you signed this document, you agreed 0 Π 0 Approximately. 11 to its terms; correct? 12 Yeah. July -- it was --12 13 MR. DUSHOFF: Objection. Vague. 13 Q Do you recognize this document? 14 Is it for NuVeda or for the entire industry? 14 I do. Α 15 MR. FEUERSTEIN: I'm asking for the entire 15 Q Let me ask you a question: In August of 16 industry. 16 2017, was it your view that the MIPA was still in 17 THE WITNESS: Industry got voted on Question 17 existence? 18 2, 2017, was supposed to go into effect in beginning 18 Yes. 19 of 2018, but there was a early start program that they 19 Am I correct in saying in this document 20 allowed them to have a start in July 1 to ramp up. 20 that's been marked as JX263, the members, remaining 21 BY MR. FEUERSTEIN: 21 members of -- the members of Nye and Clark were 22 Q Okay. And in August --22 essentially selling the underlying assets for a future 23 A July 1 of 2017. I apologize. 23 guaranteed payment?

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24

25

A I'm sorry. Repeat the question.

Yeah. Let's just look at the document. If

Q I understood. And Ms. Goldstein, you

25 expelled her when?

- 1 you look at one, two, three, four -- the fifth
- 2 paragraph down, it says, "As previously contracted by
- 3 CW and Clark and Nye." Do you see that?
- 4 A Uh-huh.
- 5 Q Who are Clark and Nye?
- 6 A These are the entities that own the
- 7 licenses.
- 8 Q And those were the licenses that were --
- 9 those were the licenses that were, for lack of a
- 10 better word, pledged or transferred pursuant to the
- 11 MIPA; right?
- 12 A Correct.
- 13 Q And it says, "Clark and Nye shall transfer to
- 14 CW, LLC, the marijuana-related business licenses
- 15 described herein and owned by Clark and Nye, and
- 16 thereby entitling CW as the owner of the licenses, the
- 17 ability to be engaged in all lawful businesses and
- 18 sales authorized by said licenses."
- 19 Did I read that correctly?
- 20 A Yes.
- 21 Q Then if I read -- turn the page to page 2.
- 22 And it says, "In consideration for the purchase of the
- 23 aforementioned licenses." So you understand that
- 24 those aforementioned licenses are the licenses that
- 25 were being transferred by Clark and Nye; correct?
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- 1 you understand how much money, what we just read, at a
- 2 minimum would have entitled G2BH to?
- 3 A I don't know the exact calculation, but I can
- 4 guess.
- 5 Q Give me your guess.
- 6 A It would be over \$20 million.
- 7 Q Now, go to the next paragraph. It says, "In
- 8 addition to CW's monthly payments to G2BH on or before
- 9 January 1, 2018, CW shall transfer to G2BH a two
- 10 percent equity holding of CW." Do you see that?
- 11 A Yes.
- 12 Q Do you have any idea sitting here today what
- 13 that valuation could be, two percent to CW?
- 14 A Right now?
- 15 Q No. At the time that you entered into the
- 16 contract.
- 17 A I have no idea what that means.
- 18 O Then it had some terms in the event there was
- 19 a sale.
- 20 MR. WILEY: Is that a question?
- 21 MR. FEUERSTEIN: No, I was just making a
- 22 statement.
- 23 Q At the same time, Dr. Bady, there were
- 24 certain agreements that had been entered into between
- 25 either the members of NuVeda or the subsidiary, Clark

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- 1 A Correct.
- 2 Q "And commencing on January 1, 2018, CW shall
- 3 pay to Glad 2B Home, LLC, a monthly payment of 2.625
- 4 percent of CW's gross sales." Do you see that?
- 5 A Correct.
- 6 O "Payment amount shall be subject to an
- 7 absolute minimum of \$235,870 per month." Do you see
- 8 that?
- 9 A Yes.
- 10 Q When you signed on behalf of Nye, you agreed
- 11 to those terms; correct?
- 12 A Yes.
- 13 Q It then goes on in the following paragraph,
- 14 it says, the last sentence of the next paragraph, "The
- 15 minimum term for this payment arrangement shall be
- 16 eight years commencing on January 1, 2018." Do you
- 17 see that?
- 18 A Yes.
- 19 Q Do you know how much minimum payment that
- 20 would have entitled G2BH over the term of the
- 21 contract?
- 22 A To be honest, this never transpired, got
- 23 rescinded. No money got exchanged. We just never
- 24 went into effect.
- 25 Q That's not my question. My question is do

- 1 Natural and Apex. Do you recall that?
- 2 A Can you say it again.
- 3 Q Yeah. In 2016, plus or minus, there were
- 4 certain agreements that had been entered into between
- 5 the Clark Natural Medical Solutions, not this one, and
- 6 the group of entities known as Apex. Are you aware of
- 7 those documents?
- 8 A Are you talking about the Apex sale when we
- 9 had the property in Apex?
- 10 Q No, I'm talking about the Apex --
- 11 A Operations.
- 12 Q -- operations?
- 13 A Yes.
- 14 Q And you were aware of that?
- 15 A Yes.
- 16 Q As of August of 2017, that agreement was
- 17 still in place. Is that fair to say?
- 18 A Yes.
- 19 Q And in September of 2017, that agreement was
- 20 still in place, correct, in Apex operations?
- 21 A In North Las Vegas?
- 22 O Yes.
- 23 A Yes.
- 24 Q Is that -- I'm just curious, is that
- 25 agreement still in force today?

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	1 A	Yes.	1	Q I'm waiting for one document that's supposed
	2 Q	Dr. Bady, did you ever meet with Mr. Webster	2	to be printed. Just bear with me for one second and
	3 prior t	o today?	3	see where it is.
	4 A	No.	4	Have you ever heard of a company, Dr. Bady,
	5 Q	Did you ever meet with a group called	5	called Red Earth?
	6 Anthe	m?	6	A No.
	7 A	Yes.	7	Q Do you know whether do you know of a
	8 Q	What did you meet with Anthem about?	8	company called MJ Holdings?
	9 A	l wanted them to look at the the Parker	9	A Yes.
1) report		10	Q What is MJ Holdings?
1	I Q	Did you personally retain Anthem?	11	A I think MJ Holdings, I believe Paris is
1	2 A	Yes.	12	involved with them. And they I think it's a
1	3 Q	Do you know how much time Anthem spent on	13	publicly traded company, I believe. Actually, I know
1.	4 this re	port?	14	it's a publicly traded company.
1.	5 A	No.	15	Q Do you know how Mr. Balaouras got involved in
1	6 Q	Did they bill you for their time?	16	MJ Holdings?
1	7 A	I'm sorry.	17	A No.
1	8 Q	Did they bill you for their time?	18	Q Do you know if he was acquired by MJ Holdings
1	9 A	Yes. I don't know the exact amount.	19	as part of a transaction?
2	Q 0	Do you have an approximation?	20	A No.
2	1 A	Yes. I think the dollar amount?	21	MR. FEUERSTEIN: I need this document. Let's
2	2 Q	Yes.	22	go off for a second.
2	3 A	Between the few times they worked for us, 1	23	ARBITRATOR BAKER: Sure.
2	4 think (close to \$10,000, something like that.	24	(Break taken.)
2.	5 Q	And you mentioned a man named Paris	25	MR. FEUERSTEIN: I'm going to mark for
_		Page 312		Page 31-
	1 Balao	uras?	1	identification two documents, 264, to the extent they
	2 A	Balaouras, something like that.	2	get admitted. I'll represent on the record that they
-	3 Q	Do you know what Mr. Balaouras does?	3	are printouts from websites concerning MJ Holdings and
	4 A	Yes.	4	Paris Balaouras.
- ALL THE COLUMN	5 Q	What does he do?	5	MR. DUSHOFF: I'd be making the same
	6 A	He is in the cannabis industry. From what I	6	objection that they made to us regarding the Terra
	7 unders	stand, he started in the Arizona market, I think	7	Tech and any articles regarding Terra Tech in this
	8 they're	e in the California market and the Nevada	8	matter, printing them out and articles from where, I
	9 marke	at. They own dispensaries, I believe, in all	9	don't know.
1	three i	markets.	10	MR. FEUERSTEIN: Terra Tech article was in.
1	1 Q	He's also in the Nevada market?	11	ARBITRATOR BAKER: I believe it was the SEC
1	2 A	Yes.	12	part that we allowed in this form. You had an
1	3 Q	Do you know what company he owned or has	13	objection to the other two pages and I did not allow
1.	4 owner	d in Nevada?	14	those.
1.	5 A	I don't know the ownership structure. I	15	MR. FEUERSTEIN: Right. And unlike those two
1	6 think l	he's involved with Acres. I don't think, I know	1	pages, these pages have a source of the material
1	7 he's in	volved with Acres.	17	coming from the website. You can confirm it for
1	•	Any other companies?	į	yourself, should you choose. The authenticity of it
1		I don't know the detail of his stuff.	ĺ	is not the same as what you were printing out with the
2	•	Do you happen to know whether he sold any	20	source material.
		esses in Nevada? Cannabis businesses, of course.	21	MR. DUSHOFF: With all due respect, I could
2		I know they sold stuff in Arizona, his		have just gone online, we could have all gone online
1	-	any did. I don't know the details, I just know		from Terra Tech and seen exactly where that was from,
1		very well-known and respected, knowledgeable	}	but didn't have the opportunity to do so. The
2	5 guy in	the industry.	25	objection did not get those in.
1		Page 313	6	Page 315

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- But he challenged my authenticity of literally going to Terra Tech's website and there it
- 3 was. I'm just going to raise the same objection here
- 4 and leave it up to you for your ruling on that.
- 5 MR. WILEY: I'll argue relevancy as well.
- 6 MR. FEUERSTEIN: I'll tie the relevance in in 7 a moment.
- 8 ARBITRATOR BAKER: Let me see it.
- 9 MR. FEUERSTEIN: To be clear, Joint Exhibit
- 10 257 is the same quality document.
- 11 ARBITRATOR BAKER: I'll overrule. I'll allow
- 12 some questions on that. Is this one exhibit?
- 13 MR. FEUERSTEIN: These are two exhibits, 264
- 14 and 265.

1

- 15 (Joint Exhibit 264 and 265 were
- 16 marked for identification.)
- 17 MR. WILEY: Which one is 264?
- MR. FEUERSTEIN: The article is 264 and the
- 19 printout with the stock price is 265.
- 20 MR. DUSHOFF: I understand your ruling. The
- 21 Terra Tech had to do with valuing. When you say
- 22 article in, it was a value of the -- that they
- 23 purchased, which is clearly relevant to what we were
- 24 talking about is the value of the purchase or sale of,
- 25 I think marijuana establishments.

1 question.

- 2 A Okay.
- 3 Q Do you see that there, this represents 264,
- 4 an announcement of a definitive agreement of MJ
- 5 Holdings to acquire Red Earth. Do you see that?
- 6 A Yes.
- 7 (Court reporter asks for clarification.)
- 8 MR. FEUERSTEIN: Red Earth.
- Q Do you see if you go into the second
- 10 paragraph below, the sort of bullet points, it says,
- 11 "In connection with the acquisition, Paris Balaouras,
- 12 manager of Red Earth and a seasoned entrepreneur, will
- 13 serve as CEO of the combined company and will assume
- 14 the role of chairman of the board upon close of the
- 15 transaction." Do you see that?
- 16 A Yes.
- 17 Q Does this refresh your recollection at all
- 18 how Mr. Balaouras became involved with MJ Holdings?
- 19 A I mean, I know how he came involved.
- 20 Q Is this how he became involved with MJ
- 21 Holdings?
- 22 A From what I read, yes.
- 23 Q And it says that, "Red Earth is a holder of a
- 24 provisional cannabis cultivation license." Do you see
- 25 that in the first bullet point?

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- This has nothing to do with value in this
- 2 case. It really just talks about, after reading it,
- 3 that Mr. Balaouras is to assume the CEO role. And
- 4 there is no other information. But there's nothing in
- 5 here that has anything to do with --
- 6 ARBITRATOR BAKER: Let me just stop you. I
- 7 don't think I've heard a question yet on what he's
- 8 asking. You can object to relevance when he asks
- 9 questions that don't go to the issue of value, but I 10 haven't even heard a question yet. But I understand
- 11 your objection, but let's hear what he's going to ask.
- 12 BY MR. FEUERSTEIN:
- 13 Q Dr. Bady, have you had a chance to look over
- 14 Exhibit 264 yet?
- 15 A Both these?
- 16 Q Just one of them, just 264.
- 17 ARBITRATOR BAKER: 264 is the one without the
- 18 graph on it.
- MR. WILEY: Everyone okay with me marking
- 20 this one?
- 21 MR. FEUERSTEIN: No objection.
- 22 THE WITNESS: I have it.
- 23 BY MR. FEUERSTEIN:
- 24 Q Take a moment and let me know when you've
- 25 taken a look. I'll direct your attention to the

1 A Okay.

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- 2 Q And do you see in the second bullet point,
- 3 "All Red Earth unit holders will receive approximately
- 4 \$52.7 million common shares of MJ Holdings." Do you
- 5 see that?
- 6 A Yes.
- 7 Q Take a look at what's been marked as Joint
- 8 Exhibit 265. Do you see that that's a quote for MJ
- 9 Holdings corporate. Do you see that?
- 10 A What do you mean by "quote."
- 11 Q A stock quote, yes. A stock quote.
- 12 A Yes.
- 13 Q And do you see in the bold, sort of on the
- 14 left-hand side under MJ Holdings, it says, 98 cents.
- 15 Do you see that?
- 16 A Yes.
- 17 Q And do you see if you go down a little bit
- 18 farther, it says it's a historical quote. Do you see
- 19 that?
- 20 A Uh-huh.
- 21 Q And it has a date. What's the date?
- 22 A November 14, 2017.
- 23 Q Right. It's the same date as the article was
- 24 printed in Exhibit 264; is that correct?
- 25 A Yes.

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Q And if I did some very rough multiplication ARBITRATOR BAKER: Sustained. Can you 2 and I multiplied 52.7 million shares by 98 cents, what 2 rephrase that. 3 do I get, Dr. Bady? 3 BY MR. WILEY: A Fifty million. Q Since the MIPA was executed in December of 5 Approximately 50 million; right? And that 5 2015, has that document been in full force and 6 was for one provisional cultivation license in Las 6 effect? 7 Vegas: isn't that correct? A Yes. 8 MR. DUSHOFF: Objection. That's not what Q In fact, it's been testified by you in court 9 this says. It says it purchased Red Earth. I have no 9 proceedings before? 10 10 idea what other assets or anything else Red Earth has. Α Yes. 11 He's saying that they have this cultivation license. 11 And you recall Mr. Padgett testifying that in 12 That's what they specifically --12 the district court hearing? 13 ARBITRATOR BAKER: Sustained. 13 I don't recall. 14 BY MR. FEUERSTEIN: 14 Did any party perform any obligations 15 Q Dr. Bady, do you have any idea what other 15 required of Exhibit J263? 16 assets Red Earth has? 16 17 I don't know Red Earth, what they own. The 17 Did Clark or Nye receive any monies or 18 distributions as set forth in J263? 18 answer is no. 19 Q Dr. Bady, I want to go back for a moment to 19 20 263, which is the purchase and sale agreement. The 20 Was there ever any transfer of equity 21 company -- if Clark and Nye had already entered into 21 holdings as contemplated by Exhibit J263? 22 the MIPA, and as you testified, the MIPA was an 22 A No. 23 enforceable agreement at the time, why did you sign 23 Talk about the overall financial structure of 24 Joint Exhibit 263? 24 NuVeda. Since entering into the MIPA, has NuVeda 25 We were trying to streamline our business. 25 received any distributions from CWNV? 1 We thought this would be a good situation for us, and 1 A No. 2 it didn't work out. 2 Q Has CWNV been a profitable enterprise at any 3 MR. FEUERSTEIN: Pass the witness. 3 time since the execution? 4 **CROSS-EXAMINATION** Α No. 5 BY MR. WILEY: Has NuVeda or any of its subsidiaries Q Dr. Bady, while you're looking at Exhibit 6 received any monies pursuant to the MIPA? 7 J263, let me ask you a couple of questions regarding 7 A No. 8 that. I believe your testimony was the status of the Q Do you recall --9 PSA, is that still in full force and effect? A I'm sorry. I've got to correct that. Yes, 10 A This thing? 10 there was a debt sheet at the end of MIPA that was 11 0 Yes, J263. 11 supposed to pay some debts back and we had paid some 12 Α 12 of those debts. I don't remember exactly, but we 13 What steps did the execution of that document 13 received some money from CW to pay those debts, 14 take to make sure that that document was no longer in 14 small amount. I don't remember exact amount. 15 full force and effect? 15 Small. 16 A This whole thing was rescinded with another 16 Q Do you recall Mr. Feuerstein asking you about 17 document. I don't know --17 documents provided to Dr. Clauretie? Q And were the terms and conditions of the MIPA Yes. 18 19 always in full force and effect from execution of said 19 Q Do you recall providing any documents to 20 document? 20 Dr. Clauretie? 21 A Yes. 21 I don't recall. 22 MR. FEUERSTEIN: Sorry. What's the "said 22 Q You could have?

17 (Pages 320 - 323)

And again, I believe your testimony was with

25 respect to Red Earth, LLC. You don't know what that

Page 321

23

24

A Yes.

23 document"?

MR. WILEY: The MIPA.

MR. FEUERSTEIN: Objection.

24

25

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1 something like that. I don't remember exactly. 1 company's portfolio includes, do you? 2 Q Do you recall, I think Mr. Wiley asked you 2 3 questions about Mr. Padgett testifying in connection 3 You were here for Shane Terry's testimony 4 with the preliminary injunction hearing. Do you 4 yesterday; right? 5 recall that? A Yes. The question --Did you hear Mr. Terry testify as to the 7 acquisition of a cultivation license? Q Yeah. Do you recall Mr. Padgett 8 testifying? 8 Α Yes. 9 (Court reporter asks for clarification.) Do you recall the amount that Mr. Terry paid 10 BY MR. FEUERSTEIN: 10 for that cultivation license? 11 Do you recall Mr. Padgett testifying? 11 \$200,000. Α A I'm sorry. I thought the question was do I 12 Do you recall Shane Terry testifying about 12 13 recall Jason's question. 13 the acquisition of a production license? 14 That's right. 14 I do recall Jason's question. 15 15 Q And do you reeall the acquisition or the 16 My apologies. 16 price of that production license? 17 Take a look, if you will, at Exhibit 164. A Yes, \$200,000. 17 18 Can you help me with this? This is another Do you recall Mr. Terry's testimony as to 18 19 deposition. 19 when the acquisition of the cultivation license and 20 This is the transcript from the preliminary 20 production license occurred? Q 21 injunction. A It was in 2016, I believe. I'm sorry. I 22 A Okay. What page? 22 don't recall the month he said. I'm not sure. 23 MR. WILEY: No further questions. 23 Q We're on page -- I'm not on a page yet. I'm 24 going to ask you some questions. 24 ARBITRATOR BAKER: Mr. Feuerstein, do you Dr. Bady, do you believe that Mr. Padgett is 25 25 have any additional questions? Page 326 Page 324 1 MR. FEUERSTEIN: Yes. 1 an honest man? 2 REDIRECT EXAMINATION No. 3 BY MR. FEUERSTEIN: 3 Q You think -- you understand he's a lawyer; 4 correct? Q Dr. Bady, what's your understanding of CW's 5 obligations pursuant to the MIPA? 0 You think he understands what the penalties 6 A There was a series of obligations. They were 6 7 supposed to build out the cultivation. They were --7 of perjury are? 8 0 Processing; right? Yes. 9 Α Processing. 9 You understand the penalty of perjury; 10 10 right? What else were they supposed to do? 11 They were supposed to manage the dispensary, 11 Α Yes. O Do you think that -- you know what happens to 12 run and manage the dispensaries. 12 13 How about build out the dispensaries? 13 a lawyer if he perjures himself in testimony? 14 Yes. I'm sorry. They did, yes. 14 MR. DUSHOFF: Objection. Speculation. Α 15 How about stock the dispensaries? 15 MR. FEUERSTEIN: I'll withdraw the question. Q Do you have any reason to believe that 16 Α Yes. 16 17 They were supposed to do that? 17 Mr. Padgett perjured himself at the hearing --018 Yes. All the management running of the 18 A Yeah. 19 19 dispensaries was their obligation. Q -- on January 8, 2016? 20 Q Do you recall there being a penalty clause in 20 MR. DUSHOFF: Objection. Speculation; 21 the MIPA in the event that if they didn't build out 21 vague. 22 ARBITRATOR BAKER: Sustained. 22 the cultivation or processing in a timely fashion? 23 A Yeah. I think the MIPA clause, when they do 23 BY MR. FEUERSTEIN:

Q Do you believe Mr. Padgett provided truthful

25 testimony at the hearing on January 8, 2016?

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24

24 build it, there's supposed to be some of the monies

25 that would come back to us first or earlier or

1 MR. DUSHOFF: Objection. Vague; calls for 2 Q You think Mr. Padgett was lying there? 2 speculation; legal conclusion. 3 ARBITRATOR BAKER: Sustained. Maybe you can MR. DUSHOFF: Objection. 3 4 narrow the question, do you believe he was truthful 4 MR, WILEY: Objection. 5 ARBITRATOR BAKER: Sustained. 5 when he said. 6 BY MR. FEUERSTEIN: MR. FEUERSTEIN: I'll do that. 7 O Do you think -- I'll withdraw the question. 7 Q When testifying about what the MIPA provided, 8 Dr. Bady, do you believe that Mr. Padgett was truthful 8 Then you see below, Mr. Padgett on line 16 9 says, beginning with No. 2, "If they're not up and 9 in his testimony? 10 running, then we start writing checks." Do you see 10 MR. DUSHOFF: Objection. Vague. If there's 11 a specific question, the proper use of a transcript, 11 that? 12 if there's something that he wants -- if there's 12 Α Oh, yes. Is that consistent with your understanding of 13 something about the MIPA he wants to talk about, put 13 0 14 the MIPA? 14 down the specific -- if he's saying some things could 15 A I want to say it's talking about the 15 be truthful, some things he doesn't believe they're 16 truthful, what specific part in the transcript is he 16 cultivation or not. 17 MR. WILEY: Objection. Vague. 17 referring to. 18 What are you talking about as far as --18 ARBITRATOR BAKER: Sustained. 19 THE WITNESS: Let me read it. 19 Mr. Feuerstein, perhaps you could say, do you agree 20 with Mr. Padgett said. 20 BY MR. FEUERSTEIN: 21 Yeah, you can read it. 21 MR. FEUERSTEIN: I will do that in a minute. 22 Q Do you agree with Mr. Padgett statement, 22 When the two are not up and running, I don't 23 Dr. Bady, that CW had a guaranty that the greenhouse 23 know what he means by two. I could assume he's 24 talking about dispensaries. 24 would be up and running and operational in 2016? 25 (Cross-talking.) 25 A Do I agree with it? Page 328 Page 330 Q So it's your understanding, Dr. Bady, that 1 Q Yeah. 2 In that document? 2 if, in fact, the cultivation and processing weren't up 3 3 and running by a certain date, that CW was not Q I'm just asking with his testimony, Mr. 4 Padgett testimony. Do you agree with that 4 obligated to write a check to CWNV immediately. Is 5 statement? 5 that your understanding? Yes, he said he's going -- I believe from 6 A Yes. 7 what I recall, he said something about that. And would have to only write a check some Q Is that consistent with your understanding 8 time in the future. Is that your understanding? 9 of the MIPA? A Yes. 10 A Yes, it is. 10 Q But it did have an obligation, existing Q I'd like you to turn to page 15, Dr. Bady. 11 obligation to pay that check retroactively to January 11 12 And if you need a little more context, you can start 12 2017? 13 on page 14, but I'm going to focus on line 3, page 15. 13 A I don't remember the exact date on the MIPA, 14 A I'm sorry. Line 3, you say? 14 but I believe the thought process is correct. 15 Q So let's look at 149, Exhibit 149, which is Line 3. 15 16 "And if it is," is that what you want? 16 the MIPA. Α Q Right. And Mr. Padgett says, "And if it is, What page? 17 17 Α 18 if it doesn't have a harvest in it, and it isn't 18 149. Q 19 making money, then until such time as it does, we spec 19 Got it. Α 20 out what the cost of the revenue should be per square 20 Q And if you could turn to page, I think it's 21 foot and then we write a check monthly to CWNV as lost 21 18 of the PDF, it should say on the title on the top 22 profits." Do you see that? 22 of the page, Additions to operating agreement. Do you 23 A Yes. 23 see that?

MR. DUSHOFF: Do you have a Bates number on

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24

25 that?

24

25 terms of the MIPA?

Q Do you believe that's consistent with the

```
1
                                                            1 Thereupon,
         MR. FEUERSTEIN: The one you guys put in
                                                            2
                                                                           JOSEPH E. KENNEDY.
 2 here. It doesn't have the Bates on it.
                                                            3
                                                                  called as a witness by the Respondent
 3
         MR. DUSHOFF: Really?
                                                            4
                                                                  having been duly sworn, testified as
 4
         MR. FEUERSTEIN: Honestly. Yours has a Bates
                                                            5
                                                                  follows:
 5 number, Matt?
         MR. WILEY: RESP50017.
                                                            6
                                                                          DIRECT EXAMINATION
 6
 7 BY MR. FEUERSTEIN:
                                                            7 BY MR. WILEY:
                                                            8
                                                                  Q Mr. Kennedy, can you please state and spell
      Q It says, Additions to operating agreement, so
                                                              your name for the record.
 9 we're on the same page, at the top?
10
          Yes.
                                                           10
                                                                  A Joseph Eugene Kennedy. J-o-s-e-p-h,
                                                           11 E-u-g-e-n-e, K-e-n-n-e-d-y.
      Q
          On the bottom of the page it says, Lost
11
                                                                  Q Mr. Kennedy, are you affiliated with
12 profits. Do you see that?
                                                           12
                                                           13 NuVeda?
13
          Yes. I got it.
                                                           14
                                                                  A I am.
14
          Why don't you read that into the record.
15
          "If cultivation and production are not up and
                                                           15
                                                                  0
                                                                      In what way?
                                                                      I'm the CFO.
16 running in earnest by the end of 2016, CW shall
                                                           16
                                                                  Α
                                                           17
                                                                      When did your affiliation with NuVeda
17 provide lost profits to CWNV based on the number of
                                                                  Q
18 months the facilities are tardy in opening, and based
                                                           18 begin?
19 on the profits those facilities actually make for the
                                                           19
                                                                  Α
                                                                      Back in 2014.
                                                           20
                                                                      Were you the CFO back in 2014?
                                                                  Q
20 same number of months upon opening."
21
      Q And that's your understanding of what the
                                                           21
                                                                      No, some time in 2016.
                                                           22
22 obligation is?
                                                                      Did you have any other title with NuVeda
                                                           23
                                                              prior to being CFO?
23
      A Yes.
24
      Q Is it your belief or is it your
                                                           24
                                                                     I was a board member.
                                                           25
25 understanding, Dr. Bady, that that obligation still
                                                                      Do you have an ownership interest?
                                                 Page 332
                                                                                                            Page 334
                                                            l
 1 exists today?
                                                                 A I do.
                                                            2
                                                                     You had an ownership interest ever since your
      Α
          Yes.
                                                            3
                                                              affiliation with the company began?
 3
          And it's retroactive to January 1, 2017?
      0
                                                            4
                                                                     Yes.
                                                                  Α
 4
 5
                                                                      With respect to being a CFO, what duties and
          And there's been no amendments to the MIPA to
                                                            6 obligations are you responsible for on behalf of
 6 change that obligation; correct?
                                                            7
                                                              NuVeda?
      A Correct.
 7
                                                            8
      Q And there's been no obligations to the
                                                                  A I do the accounting for the company, I file
                                                              the tax returns for the company, and I prepare
 9 operating agreement to change that obligation;
                                                              whatever reports are requested by the management.
10 correct?
                                                           11
                                                                     Do you have a background in accounting?
11
      A That is correct.
12
         MR. FEUERSTEIN: No further questions.
                                                           12
                                                                 Α
                                                                     I do.
13
         ARBITRATOR BAKER: I don't have any
                                                           13
                                                                  Q
                                                                     Can you provide a brief overview of the
                                                           14 summary of your accounting background?
14 questions. Thank you.
         MR. FEUERSTEIN: We rest. We have Joe, but
                                                           15
                                                                  A I'm an enrolled agent. I first prepared tax
16 you're going to take him first, but Joe is part of our
                                                           16 returns for compensation in 1970, and I have been
                                                           17 basically preparing returns ever since.
17 case too.
18
         ARBITRATOR BAKER: Joe Kennedy's testimony as 18
                                                                  Q Preparing returns for who?
19 will be included. Okay.
                                                           19
                                                                  A I prepare returns -- most of my returns are
20
                                                           20 for corporations or for limited liability companies,
         (Discussion off the record.)
21
              RESPONDENT'S CASE IN CHIEF.
                                                           21 but I also do individual tax returns when they are
                                                           22 associated.
22
         MR. WILEY: Respondents recall Joe Kennedy.
                                                           23
                                                                    For example, if a K-1 is issued from one of
23 ///
                                                           24 the entities, I may do the tax return for that
24 ///
25 ///
                                                           25 individual who is seeking the K-1.
                                                 Page 333
                                                                                                            Page 335
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- Q Again, without getting into specifics, were Q Do you recall the events of the summer of 2 you provided an opinion as to whether or not NuVeda 2 2017 that led to Ms. Goldstein's expulsion? 3 was complying with the provisions of 6.2? 3 A I do. Q Do you recall participating in a meeting of 5 which the members voted on Ms. Goldstein's 5 Do you recall the provisions of 6.2 requires 6 the company to hold a meeting in order for an 6 expulsion? 7 expulsion to occur? A I did. Do you recall which members voted in favor of Α Yes. 9 Q Did NuVeda notice and hold that meeting? 9 Ms. Goldstein's expulsion? 10 Yes, Dr. Bady, and Dr. Mohajer. They did. 10 Did you vote? 11 I abstained. 12 Do you recall the combined percentage voting 13 14 interest that Dr. Bady and Dr. Mohajer possessed in 14 15 August 2017? 16 It was more than 65 percent. 16 Are you familiar with the NuVeda operating 17 18 agreement? 19 19 member? A I am. 20 Specifically, provision 6.2 regarding 20 21 expulsion? 22 Α Yes. O Do you recall the percentage of voting 23 24 interest required to expulse a member? 25 A Fifty-one percent.
 - What's your understanding as to retention of 12 an appraiser to provide a fair market value as to the 13 expulsed member's interest? Was the question what was my -- can you 15 please repeat. Q Sure. What is your understanding as to the 17 events that NuVeda must undertake in retaining an 18 appraiser to value the interest of an expulsed After the member's been expelled, within the 21 30 days we're required to get an independent 22 appraiser, licensed appraiser to appraise the company 23 as of the date of the expulsion, and to present the 24 appraisal to the expelled member, and to prepare to 25 pay the member according to the rules, which could Page 336 Q Is it your testimony that Dr. Bady and 1 involve four separate payments. Q Who from NuVeda was primarily responsible for 3 the retention of an appraiser to provide the appraisal A Yes. 4 of Ms. Goldstein's interest? 5
- 2 Dr. Mohajer had the requisite voting interest to 3 expulse Ms. Goldstein? 4 Q Did you participate in the drafting of the 6 NuVeda operating agreement? 7 Α No. 8 Do you know who did --Q 9 Α 10 Q -- prepare the operating agreement? 11 Yes. Α 12 0 Who's that? 13 Jennifer Goldstein. 14 In the weeks leading up to the vote of Ms. 15 Goldstein's expulsion, did you review the operating 16 agreement, specifically section 6.2, to ensure that 17 the company complied with that provision? 18 A No. 19 Did you have any discussions -- and please 20 answer this yes or no -- with counsel regarding the 21 provisions of 6.2? 22 Yes. 23 0 This was prior to Ms. Goldstein's

24 expulsion?

A Yes.

25

MR. FEUERSTEIN: I'm sorry. Can you repeat 6 the question. 7 (Record read.) 8 THE WITNESS: That was me. 9 BY MR. WILEY: Q Ultimately you made a selection of Mr. 10 11 Webster? 12 13 Did you know Mr. Webster prior to retaining 14 him on behalf of NuVeda? 15 A He had done the appraisal when Shane Terry 16 had been expelled in March of '16. 17 Q And what steps or actions did you take 18 personally with respect to the retention of Mr. A I called Mr. Webster and explained what --

19 Webster? 20 21 our requirements, and I asked him what he needed me to 22 have prepared for him and we arranged a meeting. 23 Q Did Mr. Webster request certain information 24 from NuVeda to assist him with the appraisal? 25 A He did. Page 337 Page 339

- 1 Q What did he ask for?
- 2 A He asked for a current balance sheet and a
- 3 profit and loss statement.
- 4 Q And you provided that information to him?
- 5 A I did.
- 6 Q And you possessed that information personally
- 7 at the time?
- 8 A Yes.
- 9 Q Anybody else from NuVeda prepare the
- 10 company's financials at that time?
- 11 A No.
- 12 Q Did NuVeda use an outside accounting firm at
- 13 any time in 2017?
- 14 A Yes, we had our tax returns reviewed by
- 15 Michael Singer company.
- 16 Q Was there any information that Mr. Webster
- 17 requested that NuVeda could not provide him to assist
- 18 him in his preparation for the appraisal?
- 19 A No.
- 20 Q It's your understanding that provision 6.2 of
- 21 the operating agreement simply provides for an
- 22 appraisal of the fair market value of the expulsed
- 23 member?
- 24 A I understand that, yes.
- 25 Q No special report or expert report or audit

- 1 Q Let's go ahead and look at the appraisal.
- 2 And I don't know, did Mr. Webster take his copy?
- 3 ARBITRATOR BAKER: I think he may have.
- 4 MR. WILEY: What was the appraisal? What
- 5 number?
- 6 MR. FEUERSTEIN: 261.
- 7 BY MR. WILEY:
- 8 Q Mr. Kennedy, you're looking at Exhibit 261?
- 9 A I am.
- 10 Q And do you recognize this document?
- 11 A I do.
- 12 Q Turn to the bottom of that page, the assets.
- 13 The second asset was this 35 percent of CWNV, LLC, at
- 14 a valuation of \$3.5 million; correct?
- 15 A Correct.
- 16 Q How did you come up with that valuation and
- 17 the determination of that amount?
- 18 A There were two dispensary licenses and based
- 19 on what I knew from inquiry of the current sale price
- 20 of dispensary licenses, it was about \$5 million a
- 21 license at that time. So we had \$10 million for the
- 22 two dispensary licenses. We had two --
- 23 MR. FEUERSTEIN: Objection to -- the
- 24 testimony he's testifying to now is hearsay. Whatever
- 25 his information is, is from some third party who's not

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- 1 needs to be done to calculate the interest of an
- 2 expulsed member?
- 3 A I made an effort to make sure that the
- 4 information I provided to the appraiser was accurate
- 5 and current.
- 6 Q Other than providing the information to Mr.
- 7 Webster, did you assist in the preparation of the
- 8 appraisal in any way?
- 9 A I had discussions with him about certain
- 10 liabilities that the company had and we came to a
- 11 consensus on how to treat them in the appraisal.
- 12 Q Specifically, can you expand upon your
- 13 answer, any questions that Mr. Webster might have
- 14 had?
- 15 A Well, we discussed the Forefront litigation
- 16 and the Shane Terry litigation, and we decided that
- 17 there was no practical way to determine what the
- 18 liability was for either of those -- those
- 19 litigations.
- 20 So we made a note at the bottom of the
- 21 balance sheet to say that those were not considered
- 22 because the range was so great and the possibility of
- 23 us correctly deciding what those numbers would be
- 24 was -- we decided was not possible. So we simply made
- 25 a note that those two liabilities would be left out.

- I testifying at this hearing. He is saying I heard it
- 2 from other sources.

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- 3 So none of this testimony, which is from
- 4 outside parties who aren't appearing, so I don't know
- 5 how Mr. Kennedy gets to get that in.
- 6 ARBITRATOR BAKER: Well, if I understand, Mr.
- 7 Wiley, you're having him testify as to how he came up
- 8 with this \$3.5 million, which was on this sheet, which
- 9 was then transferred into here. So I'm going to
- 10 overrule the objection.
- 11 BY MR. WILEY:
- 12 Q Go ahead, Mr. Kennedy.
- 13 A Then we had a production and a cultivation
- 14 license that we valued at \$200,000 each, and then we
- 15 took 35 percent of that amount.
- 16 Q Then the final asset down there at Clark
- 17 Natural, can you explain how you came up with that
- 18 evaluation?
- 19 A We had a production and cultivation license
- 20 for North Las Vegas that was held under that
- 21 subsidiary. And at the time, I was told that there
- 22 were too many production licenses in North Las Vegas.
- 23 So we had \$200,000 for the cultivation license and
- 24 \$150,000 for the production license.
 - Q And those amounts were booked on NuVeda's Page 343

1 balance sheet? 2 A Yes. 3 Let's go ahead and turn the page to 4 liabilities. First liability is a judgment of 2113 5 Investors, LLC, in the amount of \$1.3 million. Can 6 you explain what that judgment and that liability 7 entails? A When NuVeda had bid on the North Las Vegas, 8 9 the 2113 North Las Vegas Boulevard site in North Las 10 Vegas, they bid \$2.5 million for that site, which they 11 understood or we all understood to include an approval 12 for a dispensary license, because the owner of the 13 property was the City of North Las Vegas and they were 14 anxious to dispose of it.

15 So the bid of \$2.5 million was accepted as 16 the highest bid. And so when the time came, which was 17 December 31st, 2014, I believe, when the time came to

18 pay for it, about seven days before the funds were 19 due, I was contacted by Dr. Bady and he said our

20 investors are not going to come through, so we're

21 going to need to raise the cash ourselves. 22

So I went to my lines of credit. I took my 23 cash from the bank. Dr. Bady did the same thing and

24 we came up with the \$2.5 million.

25 But I was unwilling to buy the property in 1 Investors. This amount here, it was a settlement that

2 was signed off by all parties, including the court.

3 Q The 2113 --

ARBITRATOR BAKER: Before you go there, what

5 is the timing of this, when this initial 2113

6 Investors coming up with the money and all this, what

7 time period are we talking about?

THE WITNESS: To come up with the money for 8

9 the original site, seven days.

10 ARBITRATOR BAKER: No, I mean year, month

11 time.

12 THE WITNESS: So once the properties were

13 acquired, it was approximately a year later that I

14 realized they didn't make any lease payments and they

15 destroyed both properties and I was very concerned.

16 ARBITRATOR BAKER: When was the initial --

17 when you say you came up with the \$2.5 million, what

18 was that time period?

19 THE WITNESS: That was within 30 days.

20 ARBITRATOR BAKER: Month and date

21 approximately.

THE WITNESS: Well, it was December 31st of,

23 I think it was 2015.

24 MR. WILEY: 2014.

25 THE WITNESS: 2014.

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Page 344 1 the name of NuVeda because none of the other members

2 who owned, Dr. Mohajer, Shane Terry and Jennifer

3 Goldstein and the Winmill group who had such a large

4 interest in it, that I was fearful for the invested

5 money.

6 So about a month later, the second dispensary 7 site came up. We had raised no funds, so we put both

8 sites into the company, 2113 Investors, LLC.

So I arranged for a lease to be created,

10 which would transfer both sites to NuVeda for the

11 exact amount that was paid for those -- that 2113 had

12 paid for those sites so that -- because we were

13 anticipating that funds would be coming in some time

14 in the next few months.

15 The funds never came in, and the lease

16 payments were never made, and the property was -- the

17 Third Street property was demolished. And the North

18 Las Vegas property was ignored and had significant

19 damage to the interior of the building because it

20 wasn't properly secured during the time that NuVeda

21 had it under lease.

22 So after approximately a year of no lease

23 payments and both properties sitting there in a

24 destroyed state, I decided that I should protect our

25 interest and file suit against NuVeda for 2113

ARBITRATOR BAKER: Sorry. Go ahead. 1 2 BY MR. WILEY:

Q When you say all the parties signed off on

4 the 2113 Investors settlement, which party

5 specifically signed off on behalf of NuVeda?

A I would have to see the sheet. I don't 7 recall.

Q Turning your attention to the fourth

9 liability, the debt to 2 Prime, what is your

10 understanding as to the debt to 2 Prime as of August

11 2017?

12 That was amounts that were lent to NuVeda to

13 continue its day-to-day business.

14 O Other than the assets, the liabilities that

15 are listed in the appraisal, were there any other

16 assets or liabilities of the company that weren't

17 included or provided to Mr. Webster?

18 A Well, they're in the appraisal, the

19 liabilities for Shane Terry and Forefront.

20 Q I understand. Those aren't contemplated in

21 the calculation --

22 A No, they weren't.

23 -- of the liabilities. I'm saying are there

24 any other assets or liabilities that were excluded

25 from being provided to Mr. Webster?

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A Yes. 1 A No. 2 And that's pursuant to the MIPA? Q And that's a true and accurate overview of Q 3 That's pursuant to the MIPA. 3 the accounting of NuVeda as of August 2017? Is the MIPA still in full force and effect 4 Q Providing overview of the status of the 5 today? A Yes. 6 company in August of 2017, first let's start with the 6 Is it your testimony that the MIPA has always Q 7 two dispensary licenses. Were the dispensaries open 8 been in full force and effect since its execution? 8 in August of 2017? A Yes. 10 Are you familiar with two individuals named Approximately how long had they been open? 10 11 Mr. Winmill and Mr. Penders? A I think North Las Vegas was December of 2016 Lam. 12 and Third Street was January of 2017. 12 13 0 Who are Mr. Winmill and Mr. Penders? O And those dispensaries were compiling sales 14 figures and revenues during that period of open until 14 They are former members of NuVeda. Do you recall when Mr. Winmill and Mr. 15 15 August of 2017? 16 Penders relinquished their interest in the company? A Yes. 16 A I remember the process. I don't remember the Q How about the cultivation and production 17 18 license of August of 2017, was NuVeda actively 18 dates. 19 Q What was the process? operating the cultivation license at that time? I negotiated with them. They had sent NuVeda A No. 20 21 a bill for \$133,000 for security planning costs, and How about the production license at that 21 Q 22 they held between them at that time, one half of one 22 time? 23 percent interest in the company. I negotiated the A I assume you're talking about the nine 23 24 amount to be paid to them down to \$80,000, and they 24 licenses or do you mean the North Las Vegas licenses? 25 sold back their interest to NuVeda for \$1,000. Q I mean both. Page 348 A Okay. Nye, there was a movement to start to O Let's get some clarification. The payment of 1 1 2 \$80,000, that wasn't for their membership interest; 2 build a production facility, but it hadn't been 3 correct? 3 completed, and there was no action on the cultivation 4 A Not at all. It was for their services 4 license. 5 rendered. 5 Then with respect to Clark Medicinal? 0 And then the payment for the relinquishment 0 A We were entering into an agreement with a 7 for their interest was in what amount? group of investors to build a facility in North Las \$1,000. Vegas on Simmons Avenue and Brooks. Q And they owned a collective what 9 9 And that's --10 percentage? 10 That would be both, the production and the 11 One half of one percent. 11 cultivation. So based upon that, the valuation of the 12 O Those are the Apex individuals? 12 13 company would have been what? 13 Those were the Apex individuals. You were in the room for Dr. Bady's 14 \$200,000. 14 15 Q And that was an amount agreed to by Mr. 15 testimony; correct? 16 Winmill and Mr. Penders? 16 Yes. Would you agree with his assessment that 17 17 Turning your attention to Exhibit 198. 18 0 18 NuVeda and its members have not received any 19 Α 19 distributions from inception to present date?

> 22 Α

Q

20

When the dispensaries were open, who was in 21 document?

22 charge of management of those two locations?

O Are the dispensaries still being managed by

A CWNV.

25 CWNevada?

20

21

23

24

23 What is it?

Yes

That's the settlement agreement with the 24

Joint Exhibit 198, do you recognize that

25 Winmill Group.

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- Do you see the date of that agreement? 2 May 17, 2016. 3 Q So May 17, 2016, Mr. Winmill and Mr. Penders 4 relinquished their interest, their one half of one 5 percent interest for \$1,000. Is that your 6 testimony? 7 A That is. 8 Your testimony places a valuation of \$200,000 9 based upon that acquisition? A Yes. 10 After Mr. Webster prepared his appraisal, was 11 12 NuVeda ready, willing and able to remit payments to 13 Ms. Goldstein for her interest in the company? 14 A Yes. 15 Did NuVeda contact Ms. Goldstein regarding 16 the relinquishment of her interest through payment? 17 A Through its general counsel. Did general counsel relay to you Ms. 18 19 Goldstein's response? 20 A No. 21 No, it wasn't conveyed to you or no, there 22 was no response? A No, it wasn't conveyed to me. 23 Q At any time did Ms. Goldstein reach out to 24 25 you and request that payment be tendered?
- - Page 352

16 NuVeda, or 35 percent, so more than one-third. The retail rec on Third Street is the same. 18 The retail medical at North Las Vegas Boulevard is 19 also 35 percent of it is NuVeda. And retell rec at 20 North Las Vegas Boulevard is the same situation, 35 21 percent for NuVeda. 22 Q What's the time period contemplated by 23 Exhibit 249? 24 A It's apparently from April '17 to May of 25 2018. Page 354 Q And that time period encompasses the time

Q Mr. Kennedy, Joint Exhibit 249, do you

6 figures that are set forth in 249 as they relate to

11 Ali Baba, NuVeda has no interest in the retail

14 Diamond. The retail medical for Third Street,

15 one-third of the net revenues from that would be for

A NuVeda has -- okay. Going across the 9 columns, NuVeda has no interest in the cultivation at

10 Oakridge. NuVeda has no interest in the production at

Has no interest in the retail rec for Blue

Can you explain to the arbitrator the sales

1 BY MR. WILEY:

A I do.

3 recognize that document?

12 medical for Blue Diamond.

13

- 1 A No. O NuVeda and CWNevada continued to operate as 3 if -- continued to operate pursuant to the terms and 4 conditions of the MIPA? 5 6 Does CWNevada continue to manage and run the 7 dispensaries? 8 A They do. 9 (Court reporter asks for clarification.) 10 MR. WILEY: To manage and run the 11 dispensaries. 12 Q Let's go ahead and have you look at 13 Exhibit 249. MR. FEUERSTEIN: What number? 14
- MR. WILEY: 249. I think we're going to run 15 16 into the same trouble, aren't we? That's the 17 spreadsheet. 18 Do you have any issue with Mr. Kennedy 19 looking at my 249? 20 MR. FEUERSTEIN: As long as it has your 21 answers next to it. 22 MR. WILEY: I'm not smart enough to provide

23 the answer.

24

25 ///

MR. FEUERSTEIN: It's fine. Page 353

1 2 within which Ms. Goldstein was expulsed from the 3 company; correct? A Well, not entirely. She was expelled in 5 August of 2017, and there are four months before that, 6 that were -- that she was a member. 7 But August 2017 is included in Exhibit Q 8 J249? Α I'm sorry. 10 The sales for August 2017 are included in 0 11 J249? 12 13 What were the NuVeda sales in August of 2017 14 as set forth in J249? 1.5 Okay.

Put your math skill to the test.

MR. FEUERSTEIN: We'll stipulate to the 17 18 number. 19 MR, WILEY: Okay. 20 MR. FEUERSTEIN: It's 616,693.87. 21 THE WITNESS: Yes. 22 BY MR. WILEY: Q So for that year period of time, what is the 24 approximate amount NuVeda sales from the dispensaries 25 at Third Street and North Las Vegas run? Page 355 25 (Pages 352 - 355)

16

1 A 7.2 million. 1 three of the other entities. At this moment, the 2 Q Have you had a chance to review Mr. Parker's 2 buildings have been completed. 3 expert reports? 3 There was contemplated it would cost about 6 4 A Yes. 4 million for the project. We actually ran over about 5 Are you familiar with Mr. Parker's assertion 5 50 percent. And there's about 9 million outstanding 6 that the projected NuVeda revenues were 16.85 million 6 in loans on the property. 7 in year two, and 33.05 million in year three in his The agreement is that all parties or all of 8 report? 8 the entities will stand as they are until the loan has 9 A Yes. 9 been repaid. At that time, the entities will all 10 Q Is it your understanding that the time period 10 receive an interest in Apex ops -- well, it would be 11 of year two in Mr. Parker's report contemplated 2016 11 land would have 20 percent, management would have 40 12 and 2017 and year three, it was 2017 and 2018? 12 percent, and Clark Natural would have 40 percent. But 13 13 all the outstanding debt has to be repaid before any 14 Q So NuVeda didn't realize the 33.05 million in 14 transfers of interest occur. 15 revenue during that time period, did they? 15 So Clark Natural at this moment has its two A It did not. 16 licenses, and there's potential interest once the debt 17 The revenues didn't come close to that --17 has been repaid. It's actually the value of the land 18 (Court reporter asks for clarification.) 18 and buildings right now is zero because the liability 19 BY MR. WILEY: 19 against them are the exact amount that it costs to 20 Q The NuVeda revenues did not come close to the 20 build them. That's my overview. 21 amount set forth in the Parker report, did they? 21 Q And again, this agreement has to do with the 22 A They did not. 22 cultivation and production license that is held by 23 23 Clark Natural? Do you believe that the sales amount set 24 forth in Joint Exhibit 249 are true and accurate? 24 A Correct. 25 A I do. 25 And it's your testimony that that entity Page 356 Page 358 Q Is there any reason to doubt their 1 still holds those two licenses? 2 veracity? A That entity still holds those two licenses. 3 A No. 3 Until the retirement of the debt? 4 Q Let's look at -- we have all the exhibits 4 Until the retirement of the debt. 5 from yesterday in that pile? 5 What benefit did Clark Natural receive under 6 ARBITRATOR BAKER: It should be. 6 this intercompany agreement? MR. WILEY: The Apex company agreement, what The buildings have been constructed by the 8 exhibit was that? 8 other parties, which Clark Natural never could have 9 MR. FEUERSTEIN: It's between 257 and --9 afforded to do, or just couldn't afford to do. 10 ARBITRATOR BAKER: 259. And at the end of the retirement of the debt, 11 BY MR. WILEY: 11 presuming that the debt has been retired from income Q Mr. Kennedy, turning your attention to Joint 12 from the venture, at that time, Clark Natural will 13 Exhibit 259, do you recognize that agreement? 13 share in 40 percent of the net income generated by the 14 A I do. 14 enterprise. 15 O Or that document, I should say. 15 MR. WILEY: Look at my notes real quick. 16 Do you provide an overview as to what's set 16 Pass the witness. 17 forth in this exhibit? MR. FEUERSTEIN: Can we take a -- what would A This is what I call the build it and they 18 you like to do, Arbitrator Baker? I'm not going to 19 will come agreement. This agreement says that Apex 19 fall within my seven minutes. 20 ops, Apex land, Apex manager and Clark Medicinal ARBITRATOR BAKER: I do need to take a break 21 Solutions, LLC, will go into a joint venture in which 21 at 12:30 to make a call. If you guys want to break 22 Apex land will purchase the land and finance the 22 now and we can come back at 1:00, or if you want to 23 building of the buildings. 23 get started for a little bit and want to go 15

MR. FEUERSTEIN: I'm happy to do that. Let

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25

24 minutes, 20 minutes.

Apex manager will manage the operations. And

25 Apex ops will be the entity to be shared by the -- all

Under the MIPA. 1 me cover one topic with Mr. Kennedy and then I think 0 2 we can break for lunch. 2 This was the appendix A? I'm sorry. 3 I don't remember if it's appendix A, but it 3 CROSS-EXAMINATION 4 was at the back end of the MIPA. There was a chart 4 BY MR. FEUERSTEIN: Q Mr. Kennedy, do you recall your testimony 5 that had the potential liabilities. 6 with Mr. Wiley a moment ago about the judgment to 2113 Do you recall, Mr. Kennedy, that back rent 7 was one of the liabilities that 2113 was supposed to 7 Investors that was included in the Webster group 8 report? 8 pay -- I'm sorry -- that CW was supposed to pay on 9 Α Yes. 9 behalf of NuVeda? 10 A No. 10 You and I -- by the way, we've been in this Q 11 format before. I took your deposition earlier in 11 Q Let me refresh your recollection. Take a 12 2018. Do you recall that? 12 look at the MIPA, which I believe is your Exhibit 149. A I do. 13 Tell me when you've opened it up. 13 Q And do you recall -- if you could summarize I have. 14 14 15 for Arbitrator Baker, what were the alleged damages 15 And you go to the very last page and there's 16 that 2113 sought in its lawsuit against NuVeda? 16 a chart there. Let me know when you get there. 17 17 A Failure to pay rent per the leases, 18 demolition of the Third Street building and damages to And you see, if you look in the chart and 18 19 from -- counting from the bottom, it's the fourth and 19 the North Las Vegas building. 20 fifth rows, there's an entry for 1320 South Third 20 Q Now, you recall, and I think you testified, 21 that you had entered into a lease on behalf of 2113 21 Street rent and 2113 North Las Vegas Boulevard rent. 22 Investors and NuVeda. Do you recall that testimony? 22 Do you see that? 23 Yes. A Ldo. 23 A 24 O And do you recall whose obligation under the At the bottom? 25 lease it was to procure insurance for the building? 25 Yeah, near the bottom. Fourth and fifth up Page 360 Page 362 A Each party was to ensure their own 1 from the bottom. Ī 2 interest. Q Yeah. And it's for about \$240,000. Do you 3 You're sure about that? 3 see that? Well, it's a triple net lease, and the A Yes. 4 5 premium for the easualty damage to the building was to Q That was the back rent allegedly owed by 6 be paid by NuVeda. NuVeda; correct? 7 Q Who was obligated to procure the insurance? A I don't think 2113 was a party to this 8 A I was told it was procured by NuVeda in 8 agreement. 9 conjunction with ensuring their own interest. Q I'm not asking, Mr. Kennedy, whether it was. 10 Can you answer my question, Mr. Kennedy? Who 10 I'm asking you, this represents that CW was going to 11 was responsible under the lease to procure the 11 pay the debts for NuVeda to those entities? 12 insurance? 12 Yes. 13 A 2113 Investors. 13 Q So, so far you said that the damage you 14 That's your entity; correct? 14 sought were rent and demolition. The rent was 0 15 supposed to be paid by CW, and you were supposed to 15 Α That's my entity. 16 Did you procure the insurance, Mr. Kennedy? 16 procure insurance for the building; correct? 17 Α No 17 A Well, actually, we had the insurance company You also mentioned that some of your 18 come out and look at the building and because --18 19 liability was unpaid rent. Do you recall that? Q It's correct; yes or no? Correct; yes or no, 19 20 A I recall that. 20 Mr. Kennedy? You can redirect him. 21 O And do you recall that in entering into the 21 MR. WILEY: He can answer the question. 22 22 MIPA, there was a list of potential liabilities that MR. FEUERSTEIN: My question was, was it

THE WITNESS: Repeat the question.

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23 CW was going to pay on behalf of NuVeda. Do you

24 recall that?

A Under the MIPA?

25

23 correct.

24

25 ///

1 BY MR. FEUERSTEIN: 2 Q The insurance was supposed to be procured by 3 2113; correct? 4 A Correct. 5 Now, Mr. Kennedy, you were here in the room 6 when Dr. Bady testified about the obligations within 7 the MIPA; correct? 8 A Yes. 9 Q And Dr. Bady testified that it was CW's 10 obligation to build out the dispensaries; correct? 11 Α Yes. 12 0 And those dispensaries are the buildings 13 situated on those two properties, 1320 South Third 14 Street and 2113 North Las Vegas Boulevard; correct? 15 A Correct. 16 So CW was picking up the cost to build the 17 buildings; correct? 18 Partially correct. 19 Now, what weren't they paying for, Mr. 20 Kennedy? 21 A They didn't pay for the structure on Third 22 Street. 23 Where is that said anywhere in the MIPA? 0 24 I don't know. Α 25 Well, take a look, Mr. Kennedy, if you will. Page 364 1 Okay. Α 2 Q At page 3 of the MIPA. Tell me when you're 3 there. 4 Okay. I'm on page 3. Α 5 0 Look at section 1.1E. 6 Okay. And it says, "Commencing as of the effective 7 8 date, CW shall commence funding and paying for 100 percent of Romanette i, all necessary tenant 10 improvements, furniture, fixtures, equipment and fees 11 and expenses relating thereto for the development of 12 the facilities on the properties and all matters 13 relating thereto in the manner, and as further 14 described on schedule 1 attached hereto, incorporated 15 herein by this reference collectively the tenant 16 improvements." 17 Did I read that correctly? 18 You did. 19 Q Does it carve out of that sentence anywhere 20 it's not going to do anything with respect to the 21 structure? 22 Α Yes. 23 Where does it say that? It says tenant improvements. Tenant

25 improvements are not the structure.

Q You'd agree with me that the definition of 2 tenant improvements is actually a defined term in this 3 agreement; correct? A I'm very experienced with industrial real 5 estate and I know what tenant improvements are. They 6 do not include the walls, the roof, the foundation. Q Are the walls fixtures? 8 A No. Q Are the walls -- is the development of the 10 facility part of the fixtures or part of the walls? 11 A My experience, all triple net leases exclude 12 the walls, the floor and the ceiling. Q Of course, this isn't a triple net lease; 13 14 correct? 15 Well, this is a separate agreement. The 16 leases that were put in place on these --17 Q I'm not asking a question about the lease. 18 I'm asking a question with respect to this document, 19 the MIPA, Mr. Kennedy. It says here tenant 20 improvements, and I'm asking you, that's a defined 21 term; correct? 22 A It's a term of art. 23 Q No, no, no. You understand what I mean by a 24 25 A Yeah. Where's the definition? Page 366 1 Q I'll point it right to you. It's right at 2 the end of Romanette i, it says, Tenant improvements. 3 Do you see that? It's referring to everything that 4 was stated before that. 5 MR. WILEY: 1s that a question? 6 MR. FEUERSTEIN: I'm asking if he sees that. 7 THE WITNESS: No. I'm sorry. 8 BY MR. FEUERSTEIN: Q It's okay. Let's go back to section 1.1E on 10 page 3. 11 A E? 12 E as in Edward. 13 A Okay. I have it. 14 Q And you're in Romanette i. What it says is, 15 and you can read it to yourself, but then it says at 16 the end, "Collectively the initial cap tenant, initial 17 cap improvements." Do you see that? 18 Collectively the tenant improvement, I see 19 that. 20 Q And you have an understanding, Mr. Kennedy, 21 of contracts and what it means when you put something 22 in parentheses and quotes with initial caps; correct?

28 (Pages 364 - 367)

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23

24

A Correct.

25 Do you understand a defined term?

Q I've been using the phrase "defined term."

- 1 A I know what a defined term is.
- 2 Q And what this is reflecting in the MIPA is
- 3 that the phrase or the defined term of tenant
- 4 improvements means everything that was mentioned in
- 5 Romanette i; correct?
- 6 A Yes.
- 7 Q Well, so if CW had the obligation to pay for
- 8 everything in Romanette i, and you had the obligation
- 9 to pay and procure insurance, and CW had the
- 10 obligation to pay all of the back rent, how were you
- 11 entitled to \$1.3 million?
- 12 A First of all, we haven't completed the
- 13 discussion about what's included in E, and I'm telling
- 14 you the building was not included as part of E. And
- 15 at this late date, I have no recollection of how we
- 16 accounted for the award in the 2113 agreement.
- I can only tell you that it was reviewed by
- 18 attorneys on both sides, it was approved and it was
- 19 recorded and tendered to the court.
- 20 Q Do you recall the members of NuVeda having a
- 21 vote on whether to enter into that settlement?
- 22 A Since I was on the other side of the
- 23 agreement, I didn't participate in that discussion.
- 24 Q So you have no idea whether Ms. Goldstein
- 25 approved or rejected approving that settlement?
- Page 368

- 1 it, but I just want to direct your attention to 6.2.
- 2 A Okay.
- 3 Q And I think you had testified in response to
- 4 a question from Mr. Wiley that you needed 51 percent
- 5 of the vote to expulse a member. If you're looking at
- 6 6.2, is that still your testimony, 51 percent?
 - A No, apparently it's variable.
- 8 Q How do you mean variable?
- 9 A It says, "Voting members would be all members
- 10 other than member A, and the vote could require 60
- 11 percent that the 80 percent disinterested voting
- 12 interest to carry."
- 3 Q In fairness, I'm not trying to trick you, but
- 14 it's really -- that was an example. It's in any
- 15 situation, it's 60 percent of the disinterested
- 16 members.
- 17 A Saying 60 percent of the 80 percent, which
- 18 would be 48 percent.
- 19 Q That was just an example there because the
- 20 person who's --
- 21 (Cross-talking)
- 22 Q I'm just saying, the example you pointed to,
- 23 the member who's being expelled holds 20 percent;
- 24 correct?
- 25 A Correct.

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- 1 A I have no idea if anybody discussed it or
- 2 what, but I do know that the settlement agreement was
- 3 returned to my attorney, McClairis, and then was
- 4 filed.
- 5 MR. FEUERSTEIN: I think on this point, I've
- 6 got through enough of 2113. If I start another area,
- 7 I think we'll bleed close to 12:30. So why don't we
- 8 break for lunch.
- 9 ARBITRATOR BAKER: How long do we want to
- 10 break? We're in recess until one o'clock.
- 11 (Break taken.)
- 12 ARBITRATOR BAKER: Back on the record. Mr.
- 13 Kennedy, you understand you're still under oath?
- 14 THE WITNESS: Yes.
- 15 BY MR. FEUERSTEIN:
- 16 Q Mr. Kennedy, I want to go back to parts where
- 17 you started off your testimony, I guess it was this
- 18 morning. You said a couple of things. 1 just want to
- 19 make sure the record is clear.
- 20 Can you open up Exhibit 8, which should be
- 21 the NuVeda operating.
- 22 A Is it 148.
- 23 O No, just 8.
- 24 A Got it.
- 25 Q And I don't want to spend a lot of time with
 Page 369

- Q So the standard is not a 50 percent standard
- 2 flat across the line. It's, as you said, variable;
- 3 correct?
- 4 A Correct.
- 5 Q You also said that the appraisal has to be
- 6 done, I think, within 30 days, and I just want to
- 7 direct your attention to the next paragraph. It's not
- 8 really the appraisal that has to be done, it's a
- 9 notice provision; correct?
- 10 A Correct.
- 11 Q Now, you mentioned in response to some
- 12 questions from Mr. Wiley, that there were
- 13 conversations that you had with counsel concerning how
- 14 to expel a member; is that fair to say?
- MR. WILEY: Just answer yes or no to these
- 16 questions.
- 17 THE WITNESS: Yes.
- 18 BY MR. FEUERSTEIN:
- 19 Q And who was the counsel?
- 20 A It was RGC, Allen Butell.
- 21 Q Did you happen to know if Allen Butell ever
- 22 represented Dr. Bady personally?
- 23 A I don't know.
- 24 Q Do you happen to know if Mr. Butell ever
- 25 represented CW personally?

- 1 A CW could be represented personally?
- 2 Q I'm sorry. CW as an entity, thank you.
- 3 A No, I don't know.
- 4 Q How long were the conversations with Mr.
- 5 Butell?
- 6 A 15 minutes.
- 7 Q Had somebody tasked him with the -- withdraw
- 8 the question.
- 9 Did Mr. Butell provide any written documents
- 10 with respect to the expulsion?
- 11 A Not to me.
- 12 Q Did he provide it to anybody at NuVeda?
- 13 A I don't know.
- 14 Q Did anyone ask him to provide a legal
- 15 memorandum?
- 16 A I don't know.
- 17 Q You didn't?
- 18 A I did not.
- 19 O You testified in response to some questions
- 20 from Mr. Wiley that you thought that a dispensary
- 21 license was worth \$5 million; correct?
- 22 A Correct.
- 23 Q And a cultivation license was worth \$200,000;
- 24 correct?
- 25 A Correct.

1 A A license that was permanent, which required

- 2 having a location that was approved by the state. The
- 3 license didn't have to own the facility; it just had
- 4 to have a facility that the State approved of.
- 5 Q As long as it had a facility that the State
- 6 approved, which made it a permanent license, in your
- 7 view was worth \$5 million?
- 8 A Yes.
- 9 O What is your basis for that?
- 10 A Some sales that happened around the time that
- 11 we were looking. There was one sale in the county
- 12 area, and there was one sale in the city. And my
- 13 information was that they averaged out to about \$5
- 14 million.
- 15 Q Where did you get that information? Where
- 16 did you get it from?
- 17 A I got it from Dr. Bady.
- 18 Q Do you know where Dr. Bady got it from?
- 19 A From the principals in the sales.
- 20 Q How do you know?
- 21 A He told me.
 - Q Did you do anything -- did you do anything,
- 23 Mr. Kennedy, to confirm for yourself whether the
- 4 valuations from Dr. Bady were accurate?
- 25 A We also had the dispensary -- we also had the Page 374

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- 1 Q And same question with respect to a
- 2 production license; correct?
- 3 A Correct.
- 4 Q So at the time prior to entering into the
- 5 MIPA, is it fair to say that NuVeda held assets that
- 6 were worth plus or minus \$11 million?
- 7 A Well, the assets were worth that, but without
- 8 consideration of the liabilities.
- 9 Q I'm just asking right now about the assets.
- 10 A Yes.
- ARBITRATOR BAKER: And this is prior to the
- 12 MIPA?
- MR. FEUERSTEIN: Prior to the MIPA.
- 14 Q And what liabilities other than the one --
- 15 withdraw the question.
- What liabilities did NuVeda have at the time
- 17 that it entered into the MIPA?
- 18 A Had two dispensary licenses that required
- 19 building dispensaries. They had no facilities. Both
- 20 facilities had to be built, and they had to be built
- 21 in a relatively short period of time according to the22 State.
- 23 Q So is it your testimony, Mr. Kennedy, that
- 24 the license, the dispensary license with a facility is
- 25 worth \$5 million, or is it just the license itself?

- 1 production and cultivation licenses that were
- 2 temporary at the time, and the solution to making
- 3 those --

22

- 4 Q Mr. Kennedy, I'm not asking that you
- 5 question. I'm asking a different question.
- 6 I'm asking you, did you do anything to
- 7 confirm for yourself whether the numbers that Dr. Bady
- 8 gave you were, in fact, accurate?
- 9 A I talked to other people in the industry who
- 10 confirmed.
- 11 Q Who did you talk to?
- 12 A All right. I talked to Chris, I think his
- 13 name is Deglajon (phonetic), something like that.
- 14 It's NG something. I spoke with Brian Padgett. I
- 15 spoke with my daughter. That's about it.
- 16 Q Did you do any independent research on the
- 17 Internet?
- 18 A I don't recall.
- 19 Q Did you do any -- you talk to any bankers or
- 20 brokers in the business?
- 21 A Actually, we touched the cannabis industry,
- 22 so no point in talking to the banks.
- 23 Q Is it your testimony, Mr. Kennedy, there's
- 24 not a single bank institution brokering deals in the
- 25 cannabis industry?

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Α Yes. Q But when you testified in this case, it 1 2 was -- previously, it was in 2018; correct? 2 Q You've heard of CW Cowan -- Cowan Bank? 3 3 A Correct. You heard of Canacort Bank (phonetic)? And your belief then was it would add 4 0 5 Α significant value; correct? Have you heard of World Bank of Canada? Α Correct. 6 7 And your belief in 2017 was the same, that it Α Are there any banks in Nevada you want to Owould add significant value; correct? 8 talk about? 9 I want to explain why. 9 My question wasn't about banks in Nevada. 10 Your lawyer can redirect you. 10 A If they bank, they have fed access for their 11 That's fine. 11 bank, then they won't touch it. It's the fed that is Α 12 the controlling factor. 12 Q It was in 2017, correct, that a 13 vertically-integrated license would add significant Did you talk to any --13 A I don't know if there were banks that don't 14 value; correct? 14 15 Thought so. 15 use the fed. Α Q Did you talk to any brokers in the cannabis 16 So back to my question, Mr. Kennedy, if I can 16 17 business in determining whether those numbers you got 17 put you back in time. Okay. 18 from Dr. Bady is correct? 18 Α 19 19 A That's a good question. No. Q When you thought it would add significant 20 value, how much value is "significant" in your view? 20 You talk to -- now, you have a view or you'd 21 I don't recall what I thought at the time. 21 agree with me, Mr. Kennedy, that when you combine 22 these licenses such as to create a vertical, you 22 Going back, if you can go back, what you Q 23 increase the value substantially; correct? 23 think is significant value? 24 MR. WILEY: Asked and answered. 24 Potentially. 25 ARBITRATOR BAKER: Overruled. 25 O When would you increase the value? Page 376 Page 378 1 A Well, if you had a cultivation that could 1 MR. WILEY: You can answer. 2 supply your production that could then put the product 2 THE WITNESS: I can't recall what I thought 3 on your dispensary, you would have a guaranteed 3 then. I can only recall what I think now. 4 source, a guaranteed method of preparing your edibles 4 BY MR. FEUERSTEIN: 5 and everything and a place to vend it from. Now, Mr. Kennedy, are you aware of a man Q What do you believe the estimate value of named Thomas Hanyie, H-A-Y-N-I-E? 6 7 those three licenses combined would be? A No. A I don't know they would be any different than Q Are you aware of, Mr. Kennedy, of licenses 9 they would be separately. 9 for sale in Nevada in or around April of 2017, for a 10 Q So your view now is, if I combine the 10 dispensary for \$12 million? 11 licenses so I can sell them in the vertical, they 11 A I was only looking at completed sales, not 12 would be the same price as otherwise? 12 what was for sale. 13 A I have a reason for saying that. 13 Q I'm asking were you aware of it? 14 Q I'm just asking is that your testimony now? 14 A 1 was not. 15 15 Q Were you aware there was a cultivation and 16 Now, do you recall giving your deposition in 16 production facility available for sale for \$12 million Q 17 this case, Mr. Kennedy? 17 in or around April of 2017? 18 A I do. 18 19 Do you recall testifying if you had the 19 Were you aware, Mr. Kennedy, that there was a 20 ability to sell a vertically-integrated license, it 20 vertical enterprise in Nevada being for sale in April 21 would add significant value? Do you recall it? 21 of 2017 for \$25 million? 22 22 A I do. MR. WILEY: I'm going to object; lacks

MR. FEUERSTEIN: I'm asking if he's aware of

Page 377

24

25 it.

23 foundation.

23

25

Q

So, in that case, you could add significant

value, but today when you're testifying you can't?

A Because I've learned since then.

```
1
         ARBITRATOR BAKER: Overruled.
                                                              1 facility?
                                                              2
 2
         THE WITNESS: Respond?
                                                                      MR. WILEY: Objection.
 3
         ARBITRATOR BAKER: Yes, please.
                                                              3
                                                                      ARBITRATOR BAKER: Sustained.
 4
         THE WITNESS: No.
                                                                      MR. FEUERSTEIN: I'm going to move the
 5 BY MR. FEUERSTEIN:
                                                              5 document nonetheless as an exhibit, given that it's a
       O Were you aware there was a cultivation
                                                              6 newspaper article, again, that is two pages long with
 7 facility for sale for $7 and a half million?
                                                              7 a URL link so you can check the authenticity of the
       A No.
                                                              8 document. From our perspective, it's no different
       Q As you testified, you didn't do anything to
                                                              9 than the Terra Tech article that was admitted
10 make yourself aware when you were valuing the licenses
                                                             10 earlier.
11 that were on NuVeda's balance sheet; correct?
                                                             11
                                                                      ARBITRATOR BAKER: I don't see any basis to
       A As far as I knew, there were only two or
                                                             12 get it in through this witness based upon his
13 three sales in Clark County, the total of Clark
                                                             13 testimony.
14 County. I didn't look for what was offered for sale
                                                             14
                                                                      MR. FEUERSTEIN: Okay. We'll save it for
15 because some of the asking prices were -- had no
                                                             15 another one.
   correlation to what they sold for.
                                                                      Mr. Kennedy, were you involved at all in the
17
       Q Have you ever heard of a company called
                                                             17 Clauretie reports, or in helping form the Clauretie
18 Canadian Bioceutical Corporation?
                                                             18 reports that are going to be testified to in a little
19
       A I know a lot of Canadian some things.
                                                             19 bit?
20
      Q I'll take it that you're not familiar?
                                                             20
                                                                   A 1 did meet with Dr. Clauretie, yes.
2.1
      A I'm not familiar.
                                                             21
                                                                       What did you discuss with him?
22
          And I guess you're not aware that in May of
                                                             22
                                                                       I gave him a balance sheet and income
23 2017, Canadian Bioceutical Corporation, that it was
                                                             23 statement and had discussions with him about
24 buying a U.S. subsidiary for $19 million?
                                                             24 responding to questions about the company.
25
       A I heard about significant purchases of
                                                             25
                                                                   Q How many balance sheets did you provide?
                                                   Page 380
                                                                                                               Page 382
 1 cannabis companies from Canadian companies.
                                                              1
                                                                   A I gave him the same balance sheet that I gave
          And were you aware of that in 2017?
                                                              2 to Mr. Webster.
 3
           I didn't even know if they were done by then.
                                                                   Q Do you happen to know whether -- do you have
          See if I can refresh your recollection, Mr.
                                                              4 any recollection whether you gave him a balance sheet
 5 Kennedy. I'll mark as I think we're marking it as
                                                              5 from 2016 as well?
 6 Claimant's Exhibit 1, marking for identification to
                                                                   A I don't recall.
 7 see if we can refresh his recollection.
                                                                   Q Take a look at the expert report, tab 2, in
 8
          MR. WILEY: I think he testified, no, he
                                                              8 front of you. If you would, take a look, Mr. Kennedy,
 9 doesn't.
                                                              9 page 13 of that report.
10
          MR. FEUERSTEIN: I thought he said what he
                                                             10
                                                                      (Witness reviewing document.)
11 knew about was, he's heard of Canadian companies
                                                             11
                                                                      I see it.
12 buying, makes lots of acquisitions.
                                                             12
                                                                   Q
                                                                       Is that a balance sheet that you provided
13
          MR. WILEY: Not with respect to what you're
                                                             13 him?
14 showing him. He's not saying he has any information
                                                             14
                                                                   A I don't specifically recall.
15 or knowledge as to this purported sale that you're
                                                             15
                                                                   Q
                                                                       If it wasn't you, who would it have been?
16 discussing.
                                                             16
                                                                      I was going to say in all probability it was
                                                             17 me.
17
          MR. FEUERSTEIN: Let me lay some
18 foundation.
                                                             18
                                                                   Q Do you see, Mr. Kennedy, that in that, in the
19
       Q Mr. Kennedy, do you have any knowledge
                                                             19 third asset down, the asset CWNV Investment, do you
20 whatsoever about Canadian Bioceutical Corporation
                                                            20 see that?
21 exercising an option to purchase 100 percent of Green
                                                            21
                                                                   A I do.
22 Mart of Nevada?
                                                            22
                                                                   Q What did you say? You see it's valued at
23
       A I am not.
                                                            23 $4,470,000?
           So you have no idea whether it would spend
                                                            24
                                                                   A I do.
25 $19 million for a cultivation and production
                                                            25
                                                                   Q That's as of March 10, 2016; correct?
```

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- 1 A Correct.
- 2 Q And that's approximately a million 2.7, more
- 3 than what it was valued at in March -- in August of
- 4 2017; correct?
- 5 A Correct.
- 6 Q And in August of 2017, the licenses were
- 7 recreational as well as medical; correct?
- 8 A Yes.
- 9 Q And in August of 2017, they were affiliated
- 10 with permanent structures; correct?
- 11 A Yes.
- 12 Q And they were operational; correct?
- 13 A Not all of them.
- 14 Q Really? So your testimony now is the
- 15 dispensary licenses in -- let me finish the
- 16 question -- that the dispensary licenses were not
- 17 operational in August of 2017?
- 18 A No, the dispensary licenses were, but not all
- 19 of the licenses were.
- 20 MR. WILEY: You asked about license.
- 21 MR. FEUERSTEIN: 1 realize that.
- 22 Q The cultivation and production licenses, they
- 23 were not operational in CWNV; correct?
- 24 A Correct.
- 25 Q But they were permanent; correct?

- 1 we would bear our share of the losses.
- 2 Q Can you point -- what document says that, Mr.
- 3 Kennedy?
- 4 A The document would be the MIPA.
- 5 Q So let's look at the MIPA. MIPA, I believe
- 6 it's Exhibit 149 on the computer?
 - Okay. Why don't you take a look at it, Mr.
- 8 Kennedy, and find me the provision that says that
- 9 NuVeda would be responsible for 35 percent of the
- 10 losses.
- 11 (Witness reviewing document.)
- 12 A It's on page 2, 1.1 B.
- 13 Q You had 35 percent of the issue and
- 14 outstanding membership interest of CWNV. Is that what
- 15 you're suggesting?
- 16 A Yeah.
- 17 Q If you look down to 1.1 E, CW was obligated
- 18 to pay Romanette iii, sufficient working capital for
- 19 the operations of the businesses of Clark and Nye; you
- 20 see that?
- 21 A Yes.
- 22 Q And it was 100 percent of that; correct?
- 23 A For operating capital, yes.
- 24 Q One hundred percent of that?
- 25 A Yeah.

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- 1 A Not yet.
- 2 Q They're still not permanent today?
- 3 A They are now; we made a pod.
- 4 Q When did you make that pod?
- 5 A In late '17.
- 6 Q I'll ask the same testimony question I asked
- 7 Dr. Bady: You understood that in the MIPA, there was
- 8 an obligation for CW to pay money for not getting the
- 9 cultivation up and running by end of '16; correct?
- 10 A Yes.
- 11 Q And that obligation still exists today;
- 12 correct?
- 13 A No. I think it was offset.
- 14 Q What was it offset by, Mr. Kennedy?
- 15 A Well, we had a right to 35 percent of the net
- 16 income, but we also were obligated for 35 percent of
- 17 the net losses.
- 18 Q Where does it say that in the MIPA?
- 19 A That's what we agreed to at some point down
- 20 the line.
- 21 Q So even though Dr. Bady testified that the
- 22 MIPA was never amended, now you're suggesting that the
- 23 MIPA was changed because you agreed to offset the
- 24 losses?
- 25 A I'm saying it was interpreted to agree that

- 1 Q And one hundred percent of build-out for the 2 dispensaries; correct?
- 3 A Yes.
- 4 Q And one hundred percent for the build-out for
- 5 the cultivation and for the production; correct?
- 6 A Yeah.
- 7 Q So what losses are there, if all -- if CW is
- 8 paying 100 percent of ---
- 9 A Paying the capital. We have a partnership,
- 10 and the partnership is defined by the federal tax code
- 11 says that unless you have exceptions in the DLLC,
- 12 we're liable for 35 percent of the losses, and we're
- 13 also going to be credited with 35 percent of the
- 14 profits. It says nothing to do with the capital
- 15 expenses. The capital expenses are a different
- 16 story.
- 17 Q Let me ask you a question: You're getting 35
- 18 percent of the losses as 35 percent partner; correct?
- 19 That's what you're suggesting?
- 20 A I'm saying once the capital has been invested
- 21 and the business is up and operating, if the business
- 22 has a loss, then we're to bear what our proportionate
- 23 share of the loses. If the business has a profit, we
- 24 receive that proportion of the profit.
 - 5 Q With all due respect, Mr. Kennedy, you agree Page 387

- 1 with me there's a difference between a tax loss or an
- 2 actual loss; correct? You can allocate --
- 3 A Yeah, it's worse for the marijuana
- 4 business.
- Q If a business is --5
- 6 A Because of the way the entities are treated.
- 7 2 ADE says you can't deduct your normal expenses.
- 8 Q Is it your testimony sitting here today, Mr.
- 9 Kennedy, that NuVeda, there was a shortfall of
- 10 capital, cash in the business, that NuVeda had an
- 11 obligation to pay 35 percent of that short-fall,
- 12 notwithstanding what we just read in section 1.1 E?
- 13 A No, not the capital. I'm talking about the
- 14 income.
- 15 So let's make sure we're on the same page.
- 16 If at the end of the day CW puts in all the money to
- 17 operate the business; correct?
- 18 Α
- 19 Q And at the end of the day, you didn't make --
- 20 CWNV did not make a profit; it has a loss; right?
- 21
- 22 That loss gets allocated 65 percent to CW and
- 23 35 percent to NuVeda?
- 24 A Precisely.
- 25 And that loss technically will flow down to Page 388

- Q Let me withdraw the question and ask another 2 the question.
- 3 You had a benefit. NuVeda had a benefit of
- 4 lost profits coming to it at some point in time under
- 5 the MIPA; correct?
- Yes.
- Q And that was an obligation of CW; correct?
- 8 Α Correct
- You released -- you're saying now for the
- 10 first time that you released CW from that
- 11 obligation?
- 12 A I didn't say relieved them. I said offset.
- 13 Okay. You offset them. You offset them.
- 14 What did you offset them with?
- 15 A We offset them with the promises that the
- 16 cultivation would be up and running in Nye County and
- 17 that we would be receiving benefits from that, that
- 18 cultivation facility by November of 2016.
- 19 I think you mis -- that's an obligation?
- 20 A That's an obligation.
- 21 Q CW had an obligation to pay you?
 - Α
- 23 And that obligation existed all the way into
- 24 the future, correct, as it's written in the
- 25 agreement?

22

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- 1 the members of NuVeda?
- Α Correct.
- Which is a tax benefit when you're reporting
- 4 your taxes because you can offset with your gains;
- 5 correct?
- A The K-1 will show a loss, yes.
- Q And you can offset that loss or any gains you
- 8 made from that tax year or carry them forward;
- 9 correct?
- 10 A Correct.
- 11 Q That's what you bargained for in the MIPA;
- 12 correct?
- 13 A We weren't anticipating losses when we
- 14 created the MIPA. I mean, I know as a person who does
- 15 taxes, that if we have a loss, how those losses will
- 16 be distributed, yes.
- 17 Q So are you suggesting that at some point down
- 18 the road, the members of NuVeda got together and
- 19 agreed to waive the provision of lost profits?
- 20 Let me ask the question differently: What
- 21 did you give up? What was the consideration that
- 22 NuVeda gave to then, to CW, in order to release CW
- 23 from its obligation to pay the loss profits?
- A Well, we didn't give up anything because
- 25 there were no loss profits, so ...

- 1 A Correct.
- 2 Explain to me the arithmetic as to why you
- 3 would offset anything; right? It sounds to me what
- 4 you're giving up your tax benefit of loss, to relieve
- 5 CW of an obligation to pay you profits?
- A There are two aspects to the loss: One of
- 7 them is that it passes through to the members, so the
- 8 members, correct, do receive a tax benefit of a loss,
- 9 which incidentally had to go two other entities before
- 10 it got to the taxpayer. But the second is that
- 11 somebody had to fund that loss, and we didn't have to
- 12 fund the loss.
- 13 In exchange for not having our cultivation
- 14 facility in Nye, that loss was funded by NuVeda.
- 15 Q We just talked about the fact that hat loss
- 16 was an obligation of CW --
- 17 By CWNV.
- Paying that loss was an obligation of CWNV 18
- 19 because 1.1 E said they had to pay all the working 20 capital?
- 21 That's not working capital. It's loss by
- 22 revenue. The capital is your investment into the
- 23 facilities and everything else. It's not used for
- 24 paying for the staff and the product and all the other

25 things. That's operating capital.

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- Q Really, Mr. Kennedy? Your testimony is --
- 2 the distinction you're making is that working capital
- 3 and operating capital are two different terms?
- Yes.
- 5 Q There's no question pending. If that's your 6 testimony.
- 7 What document reflects the deal that you just
- described, Mr. Kennedy? 8
- The 1065 for CWNV.
- 10 What's that?
- 11 The tax return.
- 12 What document agreement between you and CW
- 13 exists to reflect what you just described in the
- 14 record?
- 15 MR. WILEY: Objection. Asked and answered.
- 16 ARBITRATOR BAKER: Overruled.
- 17 THE WITNESS: What document describes our
- 18 agreement?
- 19 BY MR. FEUERSTEIN:
- 20 Q That agreement that you just described.
- 21 A It was a verbal agreement at the time we were
- 22 preparing the tax returns.
- 23 Q Is there any -- has it been memorialized in
- 24 writing?
- 25 A I think it was in the minutes of the

- Q And you agreed to the terms of the purchase 2 and sale agreement in or around September 20, 2017?
- MR. WILEY: I'm going to object. Outside the 4 scope of direct.
- 5 ARBITRATOR BAKER: Overruled.
- 6 BY MR. FEUERSTEIN:
- Q You did hear my question? You agreed to the
- 8 terms what's been marked as Joint Exhibit 263 in or
- 9 around September 2017?
- 10 A Yeah. I wouldn't have signed it otherwise.
- Q Glad 2B Home is an entity where you're the 11
- 12 resident agent?
- 13 A I think Pro Advice is, but I own Pro
- 14 Advice.
- 15 Have you ever done -- did you ever calculate
- 16 the minimum amount of money that would be entitled to
- 17 Glad 2B Home pursuant to this agreement?
- 18 It was somewhere just about \$20 million.
- 19 Did you give a valuation with respect to the
- 20 interest in CW?
- 21 A Could be anywhere from zero -- I never
- 22 thought it was very much.
- 23 Q Do I understand this agreement correctly,
- 24 which is that NuVeda and its members were essentially
- 25 giving all of its right in CWNV to an entity owned a

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- I meeting.
- Q In whose minutes? 2
- CWNV's. 3
- 4 Q Do you know if those losses were passed on to
- 5 Ms. Goldstein, by the way, in 2017?
- A I'd have to look at the tax returns.
- 7 Q Mr. Kennedy, with respect to going back to
- 8 the Clauretie report, can you just explain to me why
- 9 the asset went down between 2016 and 2017?
- 10
- 11 I'd like to direct your attention to what
- 12 we've marked as 263. It's not in the computer. It's
- 13 a paper document.
- 14 Okay.
- 15 Q Mr. Kennedy, we'll go through the document in
- 16 a moment.
- 17 If you'll turn the page to the last page, I
- 18 just want to confirm that's your signature on the
- 19 third signature line of Glad 2B Home?
- 20 That is my signature.
- 21 And you understand what your signature means Q
- 22 when signing a document?
- 23 Means I signed it.
- 24 Means you agreed to the terms?
- 25 A I agreed to the terms of the document.

- 1 100 percent by you, then you were going to receive all
- 2 the money from CWNV or from CWNevada, rather?
- No, not me.
- Who are the members of Glad 2B Home, LLC?
- Different members over different times. But
- 6 at this moment -- what's the date on here? I think it
- was Michelle Thompson and myself.
- Q Who was it, I'm sorry?
- Michelle Thompson and myself.
- 10 Who is Michelle Thompson?
- 11 An individual who lives in Las Vegas.
- 12 So all of the rights that Dr. Bady had and
- 13 any profit from CWNV he was giving away?
- A The intent of this agreement was that Glad 2B
- 15 Home would act as an escrow agent. It was never
- 16 intended that Glad 2B Home would receive the funds.
- 17 Q Why was Glad 2B Home acting as escrow agent
- 18 in September 2017?
- 19 A Because we needed an entity to act as an
- 20 escrow agent because the two parties couldn't agree on
- 21 payment a recipient, and I happened to have an
- 22 available LLC that didn't have any function.
- 23 Was there an escrow agreement that was
- 24 entered into?

25 A If it's not in this agreement, then the

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1 finish the logic? 1 answer is no. O No, not vet. 2 Q You recognize the -- you recognize the 3 signature on the bottom of the last page on behalf of 3 Is there something spectacular about the 4 cultivation and processing facility of Apex that would 4 CWNevada? 5 cost \$9 million of capital? 5 A I do. Ö And that's Brian Padgett? A First of all, it includes a significant 6 7 That's Brian Padgett's signature. 7 amount of land that goes with it. It's 12.4 acres, 8 You'd agree with me based on the date of the 8 and it's right next to the North Las Vegas airport. 9 document, Mr. Kennedy, that this was entered into 9 So we were able to get it in town, green house 10 facility because we didn't have complaints from the 10 approximately one month after Mr. Webster provided his 11 appraisal; correct? 11 neighbors about odor and things like that because the 12 neighbor was the airport. 12 A Correct. 13 Then, lastly, it was built to use a lot less 13 Q And do you recall how long it took for the 14 members of NuVeda to negotiate this document that's 14 power because it was designed originally made for 15 been marked as Exhibit 263 with Brian Padgett? 15 Saudi Arabia, and they have 30 years of experience 16 using these, and can even keep the temperature in the 16 I don't recall how long it took to negotiate 17 it. 17 green houses in the 70s without using air 18 conditioning. 18 O Did it take six months? 19 A I just don't recall. It could be a lengthy 19 Q Besides from this build-out, do you have any 20 view, Mr. Kennedy, of what it cost to build the 20 agreement, or it could have been a lengthy time or a cultivation facility in Nevada? 22 A You mean a green house? There are three 22 You testified a little bit in your deposition 23 options. 23 about the Apex transaction we'll call it? 24 Tell me the three options. 24 Q 25 25 The three options, are, you can have a green What was the thought process of entering into Page 396 1 that transaction? I house; you can have an indoor, which is a concrete A We didn't have any capital to build a 2 tilt-up building, or you can have an outdoor 3 facility -- a cultivation or production facility in 3 facility. 4 North Las Vegas, so the thought process was that 4 Q Well, I don't need to know how much it cost 5 somebody else would build it; that we would utilize 5 to build an outdoor facility. 6 our license to allow them to use the facility to Okay. generate cash. 7 How much is a green house? 7 Q When sufficient amounts were generated to 8 A green house is probably about a hundred 9 retire all of the debt, that then the three different dollars a square foot. 10 parties would have their proportionate shares. So we So if it's a 25,000 square foot facility, you 10 11 would have shared 40 percent a facility which we 11 think it cost \$2.5 million build-out? 12 thought at the time was going to cost 6 million to 12 Yes. 13 build, and turned out to cost 9 million to build, but 13 Q And indoor? 14 we would have a 40 percent share of that after enough 14 Indoor would be a little bit higher. It 15 revenue had been generated. 15 would be about \$145 a square foot. 16 Q How big is the facility on the Apex 16 Q So almost 50 percent more than --17 property? 17 Yes. Α 18 18 Α 32,000 square feet. What about the production facility, how much 19 Q How big was the contemplated facility in Nye 19 does that cost? 20 County? 20 A Variable. I would say they're all going to 21 Α I don't know. 21 be either the concrete tilt-up or steel buildings, so 22 Q Do you recall Brian Padgett testifying he was 22 they're going to be in the ballpark of \$150 a square 23 looking to build a cultivation facility of 25,000 23 foot. Depends on the power requirements.

Depends on the equipment as well; right?

A That's why the power requirements are for the

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24

25

24 square feet?

A I do not recall that. You don't want me to

25

1 equipment.

- 2 Q But I'm asking the total cost of the building
- 3 it's going to depend greatly on the type of machinery
- 4 you put in there; correct. The machines have varying
- 5 costs?
- 6 A I wasn't thinking about the machines, I was 7 just thinking about the building.
- 8 Q We talked a little bit about the experts and
- 9 you talked about Clauretie. I think you testified
- 10 that you met with him; correct?
- 11 A I did.
- 12 Q How many times did you meet with him?
- 13 A Four, maybe five times, one of them being
- 14 social.
- 15 Q You're friends with Mr. Clauretie?
- 16 A I like Mr. Clauretie.
- 17 Q How long have you known him?
- 18 A Since '16.
- 19 Q Do you remember the timing of those visits?
- 20 Was it mostly in '16? Was it '18?
- 21 A About four months ago we moved into a new
- 22 house and invited Dr. Clauretie and his wife over for
- 23 dinner.
- 24 Q I was talking more about the times you met
- 25 with him in preparation for his reports. For those in Page 400

- 1 appraisal for this case?
- 2 A Yes.
- 3 Q Why?
- 4 A One of the lawyers I dealt with, George
- 5 Maglares, M-A-G-L-A-R-E-S, recommended him.
- 6 Q At the time you were aware there were expert
- 7 reports -- withdraw the question.
- 8 At the time that you went back to Mr. Webster
- 9 in August of 2017, you were aware there were expert
- 10 reports exchanged by the parties; correct?
- 11 A For the --
- 12 Q In connection with this arbitration?
- 13 A Yes. Shane Terry's report.
- 14 Q Right. And NuVeda's --
- 15 A NuVeda report.
- 16 Q And the individual respondents' report;
- 17 correct?
- 18 A I wasn't involved in the production of those,
- 19 but I was aware they existed.
- 20 Q You certainly had conversation with
- 21 Dr. Clauretie in 2016 in preparation of that report;
- 22 correct?
- 23 A Yes.
- 24 Q So you must have known they were being done
- 25 or perculating somewhere; correct?

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- 1 '18, more than they were in '16?
- 2 A Yes, they were in '18 more than in '16.
- 3 Q What about Joe Lahoney?
- 4 A Leauanae, I think. Close enough.
- 5 Q Did you meet with him at all?
- 6 A I have seen him twice.
- 7 Q How many hours you spend with Dr. Clauretic
- 8 in discussing the report?
- 9 A Five or six hours, total.
- 10 Q Did you ever see drafts of his report?
- 11 A Yes.
- 12 Q Did you edit those drafts?
- 13 A No.
- 14 O Same question with Mr. Leauanae.
- 15 A I did not see a draft of his report.
- 16 Q Aside from giving them the balance sheet of
- 17 NuVeda, did you give them any other documents?
- 18 A No. Well, the income statement.
- 19 Q The conversations you had with Dr. Bady about
- 20 the license transactions, can you give me the time
- 21 frame when these conversations took place?
- 22 A I see Dr. Bady all the time. I couldn't give
- 23 you a date.
- 24 Q Is there a particular reason, Mr. Kennedy,
- 25 that you chose Mr. Webster in doing the quote/unquote

- 1 A Yeah, but I didn't know they were
- 2 submitted.
- 3 Q Any reason you didn't provide them to Mr.
- 4 Webster so he could do his own assessment as to the
- 5 value of NuVeda?
- 6 A Because I provided him with what he asked me
- 7 for, and no more.
- 8 Q Did you tell him at the time that there was
- 9 litigation? Their expert reports had been exchanged
- 10 between the parties?
- 11 A I told them there was litigation,
- 12 obviously.
- 13 Q Did you tell him there were expert reports
- 14 already submitted between the parties?
- 15 A I didn't know there were expert reports
- 16 already submitted.
- 17 Q You were aware, Mr. Kennedy, there were sales
- 18 figures for CWNV and around August 2017?
- 19 A There were what?
- 20 Q Sales figures.
- 21 A Sales figures?
- 22 O Yes.
- 23 A For CWNV?
- 24 Q Yes.
- 25 A Yes.

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- 1 Q As I recall, you were the liaison between
- 2 NuVeda and CW. You were the CWNV representative, is
- 3 that fair?
- 4 A We all met every week on a Tuesday morning,
- 5 so everybody was there. I didn't have any special
- 6 standing.
- 7 Q Ms. Goldstein was never there, was she?
- 8 A No.
- 9 Q Mr. Kennedy, during those meetings you would
- 10 get sales figures; correct?
- 11 A No. That's not how we got them.
- 12 Q How did you get them?
- 13 A We got text messages.
- 14 Q When you went with Mr. Webster, did you tell
- 15 Mr. Webster you had sales figure for the
- 16 dispensaries?
- 17 A I didn't have the sales figure and the
- 18 expenses. I only had sales figures.
- 19 Q Did you tell Mr. Webster that you had sales
- 20 figures?
- 21 A Yes
- 22 O And he didn't want them?
- 23 A He didn't need them.
- 24 Q Now, you testified in response to one of
- 25 questions from Mr. Wiley that you believe that the

- 1 recall that answer?
- 2 A I do.
- 3 Q Then you said, "As I explained to you,
- 4 though, if you're going to ask me that I absolutely
- 5 know that records are accurate, the problem is that a
- 6 lot of it is cash. So I am taking their word for what
- 7 the cash amounts are." You recall that?
- 8 A Yes.
- 9 Q And cash amounts would be part of sales;
- 10 correct?
- II A Yeah, sure.
- 12 Q So are you sitting here today -- when you
- 13 said you think they're accurate, they're taking CW's
- 14 word for it: correct?
- 15 A Well, there are some controls, and that's the
- 16 reason that I think they're accurate. Doesn't matter
- 17 whether -- in fact, all transactions at the
- 18 dispensaries are done in cash. But they have to go
- 19 through a state-mandated point of sale machine called
- 20 MJ Freeway, and the MJ Freeway sales are correlated to
- 21 something called metric, which measures the amount of
- 22 cannabis in all of the -- in the cultivation, in the
- 23 production and in the dispensaries.
- 24 So because they're correlated, I have
- 25 confidence in the figures.

Page 406

- 1 sales figures were accurate. Do you recall that
- 2 testimony?
- 3 A Yes
- Q And you recall testifying previously that you
- 5 didn't know if the records were accurate because
- 6 there's a lot of cash in the business?
- 7 A I think those were in response to two
- 8 different questions.
- 9 Q Well, they're definitely two different
- 10 questions because one of those questions was mine, and
- 11 one was Mr. Wiley's.
- 12 A Well --
- 13 Q Let me direct your attention back to your
- 14 deposition on, I guess you're going to have to call it
- 15 up. I want -- well, let me ask the question first,
- 16 Mr. Kennedy.
- 17 That I asked you as the chief financial
- 18 officer of NuVeda, how is it that you monitor how much
- 19 CW is actually contributing to the CWNV enterprise?
- 20 You remember me asking you that question?
- 21 A Yes.
- 22 O You said, "CWNV has a CPA who does basically
- 23 all the bookkeeping and accounting, and I have a close
- 24 relationship with him. I spend a significant amount
- 25 of time with him and review those together." Do you Page 405

- 1 Q Do you audit that yourself?
- 2 A I have had to do that just recently for a
- 3 transaction.

Page 404

- 4 Q What transaction?
- 5 A I don't audit the entire spectrum of them.
- 6 Q What transaction did you have to do it for?
- 7 A We had some material that had been spoiled in
- 8 transit, and it was returned to the Clark facility,
- 9 and I had to make sure that the green waste was
- 10 accounted for in metric before we could issue
- 11 replacement material on MJ Freeway.
- 12 Q I'm sorry. Maybe I'm confused in the
- 13 transaction.

16

18

- 14 A In other words --
- 15 Q Where were you distributing eannabis to?
 - A One of the dispensaries in Las Vegas.
- 17 Q And where were you distributing it from?
 - A Clark Natural in North Las Vegas.
- 19 Q So Clark Natural is now operational?
- 20 A The production facility had some prerolls.
- 21 Q And how long has Clark Natural been
- 22 operational for?
- 23 A Four months.
- 24 Q Are they growing cannabis in the green
- 25 houses?

A Growing it. We had to get rid of the first 1 this purchase and sale agreement? 2 crop, and we are now on a second crop which, we hope 2 Α No. 3 3 will be selling in February. Mr. Kennedy, you agree with me that Section MR. FEUERSTEIN: Let me confer with my client 4 6.2 of the operating agreement simply requires that 4 5 and make sure I don't have anything else. 5 NuVeda acquire an appraisal as to the determination of ARBITRATOR BAKER: Okay. Let's take 6 an expulsed member's interest; correct? 6 A Correct. 7 five-minute break. 8 (Break taken.) You were in the room for the testimony of Mr. 9 BY MR. FEUERSTEIN: 9 Webster; is that correct? 10 A I was. Q Mr. Kennedy, very quickly, if, in fact, the 10 11 fair market value of NuVeda's interest in CWNV Mr. Webster testified that the methodology he 11 12 increases, even if we accept the Webster report, you'd 12 used was the asset method in determining the fair 13 agree that the fair market value of Ms. Goldstein's 13 market value of the company? 14 share would increase as well; correct? 14 He did. You mean after August 8, 2018? 15 You recall Mr. Webster testifying that that Q I'm just asking, if we replaced \$3.5 million, 16 was an approved methodology used by appraisers? 16 17 the number that you provided, Mr. Webster, with, say, 17 A I recall that. 18 the \$22 million that's in the purchase and sale You recall Mr. Webster testifying that he has 18 19 agreement, you'd agree with me that the full value of 19 used the asset method in prior business valuations? 20 NuVeda would increase? 20 Yes. Turning your attention to the sales figures. 21 22 Q And Ms. Goldstein's interest would increase 22 I don't know if you still have them up; you don't have 23 concomitantly; correct? 23 to access them. 24 Yes. As you sit here today, you have no reason to 25 MR. FEUERSTEIN: No further questions. 25 doubt the veracity of sales numbers that you received Page 408 I from CWNV, do you? 1 REDIRECT EXAMINATION 2 BY MR. WILEY: I have no reason to doubt it. Q Mr. Kennedy, turning to Exhibit 263, the Q Let's talk about the judgment of 2113 3 4 purchase and sale agreements, you were in the room for 4 investors has. Is it your testimony that that 5 Dr. Bady's testimony? 5 judgment remains valid? A I was. A It does. 7 Dr. Bady testified that that document is no You recall Mr. Feuerstein asking you 8 longer in full force and effect; correct? questions about payment of rents? A That's correct. I do. 10 Is it your understanding that that document 10 And payment of rents from CW? 11 was rescinded? If CW made a payment to -- on that to 2113 11 12 A It was. 12 investors, it would be credited against the judgment Q And that the terms and conditions of the MIPA 13 13 amount. 14 were always in full force and effect? 14 Q But as of August 8, 2017, no payments had 15 A Yes. 15 been made; correct? 16 0 Did Glad 2B Home, LLC, ever receive any 16 No payments had been made. 17 monies pursuant to this purchase and sale agreement 17 Q And it's your understanding that that is the 18 that they put in a, quote/unquote, escrow account? 18 appraisal date or -- excuse me, the expulsion date of 19 A No. 19 Ms. Goldstein? Q Were any of the obligations required of any 20 A Yes, it is. 21 of the parties of this purchase and sale agreement Mr. Feuerstein asked you some questions about

23 you recall that line of questioning?

22 purported sales of license here in Clark County. Do

Q As you sit here today, you don't know one way

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24

25

Α I do.

22 ever undertaken?

A No.

Q Did Glad 2B Home ever disburse any funds,

25 regardless of the source, to any of the parties to

23

Page 411

1 or the other regarding veracity of any of those 1 A Told me before we met what he was looking 2 for. 2 purported sales and the figures, do you? Q Okay. Then did you speak with him before you 3 A No. I sought out all the sales information I 3 4 could get. 4 prepared this first page Exhibit 262? 5 Α Yes. 5 Q For clarification purposes, I think 6 Mr. Feuerstein was going down the right road with 6 So you spoke with him over the phone? 7 respect to section 6.2 and the percentage of voting 7 This was in response to making our 8 interest needed to expulse Ms. Goldstein. Instead of 8 appointment. 9 the 50 percent you testified to, is it your And he says, this is what I need from you, so 10 understanding now that that is 60 percent? 10 you went and prepared this first page, and then you 11 brought it to him on August 13th? A It's 60 percent of the disinterested 11 12 parties. 12 A He came to me actually, but, yes. 13 O Did Dr. Bady and Dr. Mohajer possess greater 13 Q And when you went to prepare this document, 14 than 60 percent interest in August 2017 at the time 14 what did you look at? 15 the expulsion occurred? A I looked at the P&Ls and the balance sheets, Yes. 16 the prior ones, and I just updated them. Not that 16 Α You recall we talked about the MIPA and 17 0 17 complex, so... 18 certain events related thereto. In the event that the 18 Q So in order to prepare this document, which 19 license were transferred and the terms and conditions 19 you prepared in anticipation of meeting with Mr. 20 Webster; correct? 20 of the MIPA were not effectuated, would that open up 21 NuVeda to any liability from CWNV? 21 A Correct. 22 22 You went and looked at other profit and loss Α Yes. 23 Can you give an overview of the summary of 23 documents, balance statements, updated them. Did you 24 the liabilities that would be owed to CWNV in that 24 look at anything else? 25 instance? 25 A No. Page 412 Page 414 A In that instance, then all of the build-outs 1 ARBITRATOR BAKER: Any follow up? 2 that CWNV paid for would have to be repaid to them, 2 MR. FEUERSTEIN: Can I follow up on something 3 plus 16 percent per year from the time that they were 3 Mr. Wiley said or just on you? 4 completed, and the other expenses that they may have 4 ARBITRATOR BAKER: Just on me. 5 5 paid, other coasts they had on behalf of NuVeda would MR. FEUERSTEIN: No. 6 have to be reimbursed with the same conditions. 6 ARBITRATOR BAKER: Thank you, Mr. Kennedy. MR. WILEY: Nothing further. 7 Who is up first? 7 8 CROSS-EXAMINATION 8 MR. WILEY: It's going to be Dr. Clauretie. 9 BY ARBITRATOR BAKER: 9 Thereupon, 10 Q Mr. Kennedy, I have a couple questions. 10 DR. TERRENCE CLAURETIE, 11 11 called as a witness by the Respondent 12 12 having been duly sworn, testified as Q Can you look at 262, the exhibit. Do you 13 follows: 13 have it? 14 MR. WILEY: It's going to be the last one 14 DIRECT EXAMINATION 15 there. I think it's the last one. You want this one? 15 BY MR. DUSHOFF: 16 ARBITRATOR BAKER: Yes, if you don't mind. Q It's pronounced Clauretie? 17 Q I just want to clarify a couple of points. 17 Clauretie. 18 You testified that this first page of Exhibit 262 is 18 Dr. Clauretie, can you spell your last name 19 something that you prepared; correct? 19 for the record. 20 20 A Yes, I prepared it. A C-l-a-u-r-e-t-i-e. 21 Q Did you prepare this before you spoke with 21 Q Dr. Clauretie, can you give us your 22 Mr. Webster on August 13th? 22 educational background after high school? 23 A I did. A Got a B.A. in economics from Stonehill

24 College, which is south of Boston. M.A. in economics,

25 and Ph.D. in economics, both from Washington State

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24

Q And so when you spoke with him on August

25 13th, did he tell you what he was looking for?

Q And how long have you been testifying as an 1 University, and at one time several years ago I had a 2 CPA certificate, and that's my educational 2 expert witness? Since 1983. Α 3 background. Bring you up to today of why we're here 4 Q How about teaching experience? 5 today. A I taught at Moss University for a year, then You were retained by NuVeda to provide a fair 6 in West Virginia for total of eight years, Shepherd 6 7 market value of NuVeda at the time, initially of March 7 State University. I thought for about eight years at 8 10, 2016, is that correct? 8 LSU in Shriveport, Louisiana, and finished up my 9 teaching career beginning 1988 through 2011 at UNLV. A I believe so. Q What do you teach? 10 I want you to -- you have a book right there. 10 11 A I started off by teaching basic economics and The book has an index, if you look on the 12 statistics, monetary theory, but ended up going more 12 13 into finance and real estate. So I ended up teaching 13 very first page. A Got it. 14 a lot of finance, mainly corporation finance, as well 14 15 0 And tab 2. 15 as real estate and real estate finance. 16 Tab 2. That makes it easy. So it was more or less of a move from 16 Yes, Report, Fair Market Value as of March, 17 17 economics at the beginning to heavily concentrated 18 teaching in finance. In fact, at UNLV I was on the 18 10, 2016. 19 And that's a report you prepared; correct? 19 finance department. Only in the last year was I in 20 Yes. 20 the economics department. It was more finance than Α You also prepared report tab 3, Updated 21 economics. Q Have you ever testified in court as an 22 Report of Fair Market Value as of 3/10 by yourself, as 22 23 of 11 -- on 11/28 2016; correct? 23 expert? 24 Α Yes. 24 25 Both of those were done for Mr. Shane Terry 25 And how many times is that? Page 418 Page 416 1 as of the value on March 10, 2016; correct? A Several hundred. I've been deposed over 1 2 I didn't do it for him. 2 1.500 times. 3 You did it for NuVeda? Q And where have you been -- have you ever been 3 Right. 4 certified as an expert in District Court here in 4 Α 5 As of that date? 5 Nevada? 6 In regards to Shane Terry; not for him, A Many times, yes. 6 7 correct. 7 Q That would also the hundred times you've Q You were retained by NuVeda, not retained by 8 8 testified? Shane Terry? 9 A Oh, yes. A Yes. I did those reports in regards to Shane Q Have you ever testified as a business 10 10 11 Terry's case; correct. 11 valuation expert? 12 So let's go, because I don't want to spend 12 Α Yes. 13 time on Shane Terry since he's no longer in this case. Can you tell me how many times you've done 13 0 14 Let's go to tab 7. 14 that? 15 Yes, sir. A Probably half a dozen to a dozen maybe, 15 I want to look at tab 7. 16 around that area. 16 17 Yes. Α 17 0 Is that here in the state of Nevada? You recognize tab 7? 18 0 18 Α 19 A Yes. Were you certified as an expert in doing the 19 What do you recognize tab 7 to be? 20 Q 20 business valuations? Tab 7 was a report that I did -- really had 21 A I was certified, qualified to do that because 21 22 two parts to it, but the main part, the first part was 22 of my educational and experience background. 23 the market value of NuVeda as of August the 8th, Q So you were qualified as an expert when you 23 24 2017. were doing --24 25 And NuVeda retained you to prepare this 25 A Yeah, yeah. Page 419 Page 417

1 report for -- as of August 8th, 2017; is that 1 Bal --2 correct? 2 Balaouras. 3 A Yes. 3 I think we have the proper spelling of 4 And what did you -- I'm going to put you down 4 Balaouras. Meeting with Paris Balaouras of Acres 5 on page 1. You write here, "Materials relied upon." 5 Cannabis? 6 The first that you have here is "Report of Michael Α Yes. 7 Webster valuating NuVeda on a liquidation basis." 7 O What did you meet with him about? 8 MR. FEUERSTEIN: I'm sorry, Matt, you're A I had been provided with a list from 9 reading from page --9 principals of NuVeda a list of sales. 10 MR. DUSHOFF: Page 1 of 7. 10 MR. FEUERSTEIN: Arbitrator Baker. 11 MR. FEUERSTEIN: On 8 --11 ARBITRATOR BAKER: Is there an objection? 12 ARBITRATOR BAKER: 7. 12 MR. FEUERSTEIN: Yeah, I'm going to object 13 MR. FEUERSTEIN: I'm there. 13 for a moment. 14 BY MR. DUSHOFF: 14 As you know, we made a motion in limine with Q Report of Mr. Michael Webster valuating 15 respect to Dr. Clauretie's testimony, and in 16 NuVeda on litigation basis. What, if anything, did 16 particular, to the fact when we had made a request for 17 you reply upon Mr. Webster's for your report? 17 all documents provided to the expert that he based his A There were two things: No. 1, I wanted to 18 opinion on. We have received no list that was 19 see if he did the evaluation on the liquidation basis 19 provided to him. They have not claimed or shown the 20 the same way I would do, and it was consistent with 20 list to us in the production, so the idea of him 21 the way it was done. And I also wanted to see if for 21 testifying on this matter now, I think is prejudicial 22 to, or, in fact, contrary to what your order was. 22 some reason my numbers might be different from his. 23 and there was a slight difference, but pretty much the MR. DUSHOFF: We have that balance sheet that 24 same numbers for the liabilities, so forth. 24 you have that we have admitted, it's the exact same 25 So I didn't rely on it for my opinion. I 25 balance sheet. If you look at the numbers, it's the Page 420 Page 422 I just relied upon it to see if there was a consistency I exact same balance sheet. 2 between what we were doing, so if there was not a MR. FEUERSTEIN: I'm not objecting to the 3 consistency, then I could take that into 3 balance sheet. I'm objecting with respect to what I 4 consideration, but you didn't find any 4 think the doctor just said, that he was provided a 5 inconsistencies. 5 list of transactions. O You also have here various discussions --MR. DUSHOFF: This is the list. 7 withdrawn. MR. FEUERSTEIN: If that was the list You also relied on -- skip over the articles. 8 provided to him in a document, which is what it sounds 9 You said you relied on a balance sheet of NuVeda as of 9 like when someone says "a list," then I'm objecting to 10 August 8, 2017. Who provided you that balance sheet; 10 his testimony because we were never provided that 11 do you remember? 11 list. A Yes. I sat down with Mr. Joe Kennedy. And, 12 ARBITRATOR BAKER: I understood his testimony 13 actually, some of the elements were provided by Mr. 13 that there was a list of questions provided to you by 14 Kennedy; some of the elements were provided by outside 14 NuVeda management, and then you started to talk about, 15 information. So I can go over that for you, but 15 I think, meeting with him, and that's when the 16 most -- all of the liabilities were provided by Mr. 16 objection happened. Was that your testimony? 17 Joe Kennedy. 17 THE WITNESS: Well, my testimony was that I Q I'm asking you right now about the balance 18 was provided with the list indicated in Table I. 19 sheet. We'll get to the other stuff, but you relied 19 MR. FEUERSTEIN: It was provided as a 20 on the balance sheet from Joe Kennedy. Joe Kennedy 20 document? 21 gave you the balance sheet? 21 THE WITNESS: Yes. 22 A Except for a couple of items, yes. 22 MR. FEUERSTEIN: I'm objecting. 23 We'll get to those in your Tables. I just 23 ARBITRATOR BAKER: I'm sorry. You provided

24 the list for what? In what? This is -- in Section 2,

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25 we're going to --

24 want to go over this right here.

And you have here No. 4, meeting with Paris

25

1 MR. FEUERSTEIN: He's on Table 1, page 5. 1 that he assisted in raising over a hundred million 2 ARBITRATOR BAKER: Okay, okay. 2 dollars to oversee the development, construction and 3 THE WITNESS: That's the list I was provided 3 launch of cannabis businesses in Arizona, California 4 and Nevada; is that correct? 4 with. 5 MR. DUSHOFF: Which is what we've already 5 A We didn't discuss that verbally. 6 discussed with many of the other experts already in What did you discuss? 7 A We discussed in general his background. This 7 this case. 8 ARBITRATOR BAKER: Who provided this list to 8 bio was given to me by him. 9 you? 9 Q What did you discuss with Paris? 10 A The main reason I sat down with him, and I 10 THE WITNESS: I believe it was Pej Bady, but 11 told Mr. Balaouras, the reason I am here because I 11 I met with several principals at the time, but I 12 believe it was him. 12 have a list of recently sold licenses -- excuse me, 13 licenses to produce, cultivation and dispense 13 MR. DUSHOFF: Mr. Feuerstein actually even 14 marijuana products. 14 asked Dr. Bady regarding that. 15 ARBITRATOR BAKER: I'm going to note your 15 I want to know if the values in this table, 16 in this list, are reasonable in light of your 16 objection. I want to hear the testimony, and then we 17 can address it after the testimony. Okay? 17 experience and your knowledge of the market as it 18 exists at this time. 18 BY MR. DUSHOFF: 19 His discussion with me, they are very, very Q Let me ask you before we go to this. Why did 20 you come -- how did you come to meet with Paris? 20 reasonable, and I don't see anything in these values 21 Let's talk about that first. 21 that are maybe out of the ordinary. But there was one 22 value that I think was very low for dispensary. But A Fine. After I was provided the list, I 23 other than that, he said, these are reasonable in 23 wanted to verify -- because it was provided by the 24 light of my experience. 24 principals of NuVeda, I wanted to independently verify 25 25 whether the values in that list were reasonable. Q I want you to turn to Table 1, that's on Page 424 Page 426 They gave me the name of someone who they I page 5. In regards to the dates, the type, and the 2 thought was very, very knowledgeable of the industry 2 amount. 3 because of his position. I met with that gentleman 3 Α Yes. 4 and that was Paris Balaouras. Are those the same exact numbers, the same Q And do you have Paris Balaouras -- I believe 5 exact, word for word, number for number, that you were 6 it's in your report. You have his bio; is that 6 given in the list you were given? You just reproduced 7 correct? 7 it on here? A Yes. It's on page 20. A Correct. Q And what did you find out about Paris You said there was an outlier. I want you to 10 Balaouras -- I'll just call him Paris. What did you 10 look at May 16th. You see that dispensary? 11 find out about Paris and his involvement in the 11 A I sure do. 12 marijuana industry? 12 0 \$500,000? A Well, from the bio which he gave me -- I did 13 Α Yes. 14 not write that -- he gave me that bio, and from my As compared to the rest of them, that is 15 discussions with him, I came to believe that he was 15 about, at the very least, that is way off compared to 16 the values, is it not? 16 knowledgeable enough to look at the values in Table 1 17 and tell me if he thought that those were reasonable 17 Α Yes. 18 estimates of what the value were for dispensary, Q Approximately 5 million, 4 and a half million 18 19 cultivation, production licenses. 19 dollars? 20 So Paris, to me, was an outside source that I 20 A Right. 21 could go to, to verify the reasonableness of the 21 You don't know why that is, do you? 22 22 values that were given to me. 23 23 And you came to a conclusion of value in this Q So let me run something by you in here.

25

Page 425

A Yes.

24 Let's go to Exhibit A that you have here.

So according to Mr. Balaouras, he told you

25

24 matter for NuVeda; isn't that correct?

```
Q I want you to turn to page 3 in your report,
                                                                    1 relied upon, and you can look at tab 7, page 1, you
 2 please, and No. 10.
                                                                    2 can do the same for tab 3, page 1, and tab 2, and I'll
 3
       A Yes.
                                                                    3 represent that there is no reference whatsoever to
       Q And No. 10 says the liquidation value of the
                                                                    4 some articles about investing in cannabis
 5 enterprise as of August 8 is estimated to be
                                                                            And it sounds to me, based on his last
 6 $1,605,277; is that correct?
                                                                    6 answer, and we can have the court reporter read it
           Correct.
                                                                    7 back, that he's basing his opinion on that article.
 8
            What methodology did you use to get to that
                                                                    8 So he's testifying now, and his opinion based on
 9 number?
                                                                    9 information he did not list in his actual report.
 10
       A I looked at the market value of the asset,
                                                                            MR. DUSHOFF: My response is he wasn't
11 the book value and the liabilities, subtracted off the
                                                                   11 testifying about some article. He was testifying
12 book value the liabilities from the market value of
                                                                   12 about this litigation and the effect on value and why
13 the assets, and that difference is the estimated
                                                                   13 he pulled a liquidation value, because there's not an
14 equity for market value of the company at that time
                                                                   14 investor, in his opinion as an expert, that would
15 based on liquidating the company.
                                                                   15 invest the money they would invest on the basis of the
16
       Q Why did you use the liquidation method?
                                                                   16 litigation, which he provides for in here saying that
17
           That's probably the best question here.
                                                                   17 the litigation really has had a negative effect on the
18
          MR. FEUERSTEIN: Way to go, Matt.
                                                                   18 value, that's why he chose the liquidation.
          THE WITNESS: I was informed by principals in
                                                                   19
                                                                            ARBITRATOR BAKER: But is his opinion that he
20 NuVeda again, that they had acquired the licenses to
                                                                  20 was talking about no investor and those conclusions,
21 cultivate, produce, distribute, and they wanted to go
                                                                  21 are those conclusions contained in this report?
22 forward with their business.
                                                                  22
                                                                           MR. DUSHOFF: Yes, he talks about --
23
          But what they told me was very reasonable,
                                                                  23
                                                                           ARBITRATOR BAKER: Can you point me to where?
24 that just because you have the license, doesn't mean
                                                                  24
                                                                           MR. DUSHOFF: Yes.
25 that you're ready to go. Requires other investments:
                                                                  25
                                                                           THE WITNESS: Page 4.
                                                        Page 428
                                                                                                                          Page 430
 1 Production facilities, rental payment for -- working
                                                                             MR. DUSHOFF: Page 4 he talks about the
 2 capital, as we call it in corporate finance. They
                                                                    2 absence of litigation, and the litigation effect on
 3 needed significant investments to go forward.
                                                                    3 whether an influx of cash investment. So he does talk
          They indicated that they had had trouble
                                                                    4 about that and afraid that litigation will have a
 5 getting investments into the company because of the
                                                                    5 negative effect on there.
 6 ongoing litigation that was ongoing at the time.
                                                                             ARBITRATOR BAKER: I still don't see where he
          Now, I had read some reports, and I can tell
                                                                   7 talks about can't get an investor.
 8 you that the plaintiffs in that particular ongoing
                                                                             MR. DUSHOFF: What he's talking about, and
 9 litigation had reports done that indicated that their
                                                                   9 also if you look in -- he's talking about they can't
10 value was as much as $10 million. So I concluded it
                                                                  10 get investors, nobody would invest because of the
11 was reasonable to suspect that no banker or no
                                                                  11 litigation. Litigation is affecting the value of it.
12 investor, reasonable investor, would put the kinds of
                                                                  12 And his opinion, because of the litigation, that it's
13 money that they needed to continue -- to commence and
                                                                  13 going to affect the value, and hence why he did
14 continue their operations into that business, with the
                                                                  14 liquidation. That's what his testimony is.
15 potential large amount of money that might be settled
                                                                  15
                                                                            MR. FEUERSTEIN: Arbitrator Baker, just to be
16 against the company in litigation.
                                                                  16 clear, I'm not objecting to what he's testifying to in
17
          So my conclusion was that a liquidation value
                                                                  17 his report. All I'm objecting to is the fact he's
18 can be made with relative certainty if we have good
                                                                  18 embellishing with some report that he did not
19 values there, and under the understanding that this
                                                                  19 identify.
20 business could not attract the investment necessary to
                                                                            ARBITRATOR BAKER: That's what I was trying
21 be an ongoing concern at that time.
                                                                  21 to get to. I'm going to sustain your objection. I
          MR. FEUERSTEIN: I'm going to move to strike
22
                                                                  22 won't consider the testimony about investments. I'll
23 that last answer on the following basis, that is, it
                                                                  23 have the transcript, so I'll know exactly what I won't
```

25

Page 429

24 consider.

MR. FEUERSTEIN: Thank you.

24 falls outside the scope of the expert's opinion.

25 He's listed in his reports the documents that he has

- 1 MR. DUSHOFF: I'll move on, but if I may at 2 some point revisit that.
 3 Q I want you to turn to Table 3.
 4 A Yes, sir.
 5 Q Before we go to Table 3, which is on page 9, 6 is the liquidation method an acceptable method to 7 determine fair market value of a company?
 8 A Yes, depending on the circumstances.
 9 Q How about in this circumstance?
 10 A Yes, very much so.
- 11 Q So why is that, or did we already go through 12 that?
- 13 A In this case it is because of the necessity, 14 as I indicated on page 4, that they would need eash 15 flows to continue their operations as a going concern.
- 16 The cash flows would be in jeopardy because of the 17 litigation.
- 18 Q So let's go to Table 3.
- 19 A Yes.
- 20 Q Table 3 contains assets. You see that it's
- 21 your assets, liabilities, and equity. You see that?
- 22 A Yes.
- 23 Q And also license holding --
- 24 A Yes.
- 25 Q -- Of CWNV.

1 percent of the CWNV, LLC -- 1 apologize, from the

- 2 MIPA. Is that where you got that?
- 3 A I got that actually from discussions with the 4 principals. That's the case --
- 5 Q And 35 percent of 9 million would come out to 6 3,360,000?
- 7 A 9 million 6.
- 8 Q 9 million 6, I apologize.
- 9 A Correct.
- 10 Q So you valued the cultivation lieense at
- 11 \$300,000?
- 12 A Yes. I increased that as well, just to give
- 13 an alternative estimate of the value of those
- 14 licenses.
- 15 Q So you valued on the higher end than
- 16 lesser?

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- 17 A Yes. I did two valuations: The low one was
- 18 at 7.4 back on Table 2, I believe, and this one would
- 19 be a high value of 9.6.
- Q And you used the high value in order to get
- 21 the 1,605,277; correct?
- A Exactly. I took the 9 million 6, take 35
- 23 percent of that, and that gives you up above
- 24 3,360,000. All the other numbers -- excuse me, the
- 25 \$400,000 there is the Clark County Medical Solutions.

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- Now, you have -- I want you to look at the
- 2 balance sheet. This information that you have here in
- 3 Table 3, some of this information was given to you by
- 4 Joe Kennedy in the balance sheet; correct?
- 5 A Yes.

1

- 6 Q And some of this information you got,
- 7 specifically let's talk about the dispensaries down in
- 8 your expert report. You see that where it says
- 9 "Dispensaries, \$9 million"?
- 10 A Yes, held by CWNV.
- 11 Q How did you get to that number?
- 12 A Okay, that you'll have to go back. That
- 13 information was not given to me by Mr. Kennedy.
- 14 You have to go back to my Table 1 and see
- 15 that the dispensaries had an average value of
- 16 3,541,000. But then what I did when I was preparing
- 17 Table 3, I said what sort of values would we get if we
- 18 left out the low value of \$500,000. I came up with
- 19 something closer to like 4 million or something, so I
- 20 said, let's say 4.5 million, and we'll give a value of
- 21 the dispensaries at \$4.5 million a piece that were
- 22 owned by CWNV at the time. That's where I got the \$9
- 23 million, the two dispensaries, 4.5 each.
- 24 Q From the operating agreement, that's where
- 25 you've got -- if you can look under Padgett, 35

- 1 All the others numbers, especially when you get to the
- 2 liabilities, all the liability numbers were given to
- 3 me by Mr. Kennedy.
- 4 Q And here for the liquidation purposes, you
- 5 did assets minus liabilities equals 1.605; correct?
- 6 A Market value of the assets minus book value
- 7 of the liabilities, correct.
- 8 Q Just I want to bring you to page 9.
- 9 A Yes, sir.
- 10 Q You did a value of an ongoing concern?
- 11 A Right.
- 12 Q But you never used -- this is not something
- 13 you used in determining the value -- used in
- 14 determining the value of NuVeda; correct?
- 15 A That's correct, I was just doing a
- 16 hypothetical example of where those licenses might
- 17 come into play in the absence of a litigation.
- 8 If you want to try to value this as a going
- 19 concern, with the information you have on the valuable
- 20 licenses, that's the best you could do if there were
- 21 no litigation, that you could do with the data.
- Q Right. That's why on page 11 you have
- 23 just -- a hypothetical -- you use the same numbers for
- 24 revenue from 1 through 25, and expenses and net
- 25 income, because it really wasn't about the numbers as

1 much as it was about the value of the licenses: 3 A It's a hypothetical example of how you can 4 look at just the license and come up with some theory 5 of why that could help, estimate the value of a 6 company as a going concern based on the balance 7 sheet. Q Okay. And let's turn to page 13 of your 9 report. 10 Α Okay. Page 13 of your report, if you look at -- I 12 want you to look at the second to last sentence. It 13 says in this case from Tables 2 and 3, you have values 14 of -- you have these two values. Now, what are those 15 values? A Again, if you're put in a position to say, 17 you know what, can you take this balance sheet and 18 tell me in any way what possible, what the value would 19 be as a going concern, you would look at the value of 20 the licenses and say, well, that's about the best you 21 can do because they do represent in a sense -- the 22 licenses are valued in the marketplace based on how 23 they will produce revenues and expenses. 24 Now, you want to know where those figures 25 came from? Page 436 Q Sure. A The 2,990,000 figures comes from --Q Table 2? A Table 2. And you would go and you would look 5 at the value of the licenses. 35 percent of CW is 6 2,590,000. The Clark County Medical Solutions at 7 400,000; that's 2,990,000. 3,760,000 would come from 8 Table 3, and you go up and you take the 3,360,000 from 9 the 35 percent CW, and add in the 400,000 from the 10 Clark Medical Solutions. If you wanted to try to attempt to say, Well, 12 if you could do this with just this information as a 13 going concern, could you possibly come up with some 14 sort of a method, and that's the only thing I could 15 think of. Q So, in your testimony, your estimation, in 17 your expert opinion, that the liquidation value is a 18 reasonable and accepted method in this case to use to 19 determine the value of NuVeda? 20 A Yes 21 MR. DUSHOFF: Pass the witness. 22 MR. FEUERSTEIN: Take two-minute break. I'll

23 get into my cross.

(Break taken.)

ARBITRATOR BAKER: Sure.

24

25

1 **CROSS-EXAMINATION** 2 BY MR. FEUERSTEIN: 3 Q Good afternoon, Dr. Clauretie. My name is 4 David Feuerstein. I'm a lawyer on behalf of Ms. 6 I have some questions on your direct 7 testimony and the reports that you've written in this 8 case. Is that okay? 9 Did you say reports in this case, with a 10 plural? 11 Q Reports with a "S" yes. 12 Okay. 13 You submitted three reports in this 14 arbitration; is that correct? A I believe that is probably accurate. 15 16 Q Is the entirety of your opinions contained in 17 those reports? 18 A Well, to the best of my knowledge and belief 19 they are. 20 You don't intend to offer any opinions that 21 are not set forth in your report; is that fair to 22 say? A Unless the questions is going in that 23 24 direction, no, I don't. 25 Q Do your reports reflect all the documents you Page 438 I reply on? A I believe so. Q You're familiar with the phrase, 4 Dr. Clauretie, "garbage in/garbage out"? 5 A You betcha. Q What does that mean to you? 6 7 A It means the results of calculations are only 8 as good as the inputs into those calculations. Now, you testified a little bit in response 10 to Mr. Dushoff's questions about your expert testimony 11 experience. I have a few questions about that, 12 Sure. Α 13 Q Have you ever testified with respect to a 14 cannabis company before? 15 A Only to a leasehold interest, that's it. 16 Q So it was a property valuation? 17 A Leasehold interest of a cannabis company, 18 correct, not the value -- not the operations itself, 19 correct. Other than that, no, sir. 20 Q Have you ever worked with Kolesar and Leatham 21 before? 22 A Yes. 23 O Have you ever worked with Mr. Dushoff 24 before? 25 A I don't believe so.

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Q How about Mr. Wiley, you worked with him I going concern to know whether the business is actually 2 before, Jason Wiley? 2 operational or not? 3 Other than this case? A Well, it's a great question. One may have Q Yes. 4 the opinion that once you begin an operation, then you Α No. 5 should move away from perhaps looking at it from a Now, you testified in response to some 6 liquidation standpoint. But just because you commence 7 questions about the fact you have a conclusion that 7 operations in some fashion doesn't mean that you're 8 the litigation in this case would -- affected the 8 going to be successful without an influx of a lot more 9 valuation of the company. Is that fair to say? 9 capital. A To be precise, there's two different ways to 10 That's what I was told, that they had trouble 11 raising the capital to continue operations at any 11 value the company. The litigation did not value --12 the litigation did not affect it on valuing on the 12 significant level. So if that was the case because of 13 liquidation basis. It would have affected the value 13 litigation, until that litigation would go away, they 14 as an ongoing concern because the litigation would 14 were not able to raise the capital sufficient to 15 prevent the influx of cash flow necessary to continue 15 continue operations or to bring them to any level that 16 the operations. 16 would be profitable. 17 Q And that's what I want to focus on. 17 Therefore, if you can't bring your operations 18 I want to be certain we distinguish those 18 to a profitable level, the best valuation is the 19 two. 19 liquidated value. 20 I appreciate the clarity. Q Let me interrupt you -- are you finished? 21 Your understanding -- what was your A No. It's an unfortunate circumstance where 22 understanding of NuVeda's business as of August 2017? 22 the plaintiffs in the case bringing litigation seeking 23 damages for which they have now, because of the 23 A Their business was that they had licenses for 24 production and cultivation, the stages of which I'm 24 litigation, have limited the ability of the company to 25 not certain of at that time. They also had 35 percent 25 operate. Page 440 Page 442 1 interest in two dispensary licenses. Q I just want to make sure you're done. I 2 What's the basis of that testimony right 2 didn't mean to interrupt you before. 3 there? Where did you learn that? That's okay. But that's what I believe is Information that was given to me by Mr. 4 the case where you have significant numbers in a 5 Kennedy. 5 litigation reasonable to say that it's difficult to Q Was it documentary information or just 6 attract investors to operate at a profitable level. conversation? 7 So let me ask you a hypothetical. A I don't recall. Sure. Did you ask for any documents to understand Does your opinion change at all if I told you 10 why NuVeda held a 35 percent interest in two 10 that NuVeda did not have responsibility for funding 11 dispensary licenses? 11 the operations of the dispensaries; that they didn't 12 Did I ask if he had any documents? 12 have to raise capital in order to continue the 13 Q Did you ask any documents to support it? 13 business? 14 Α No. 14 MR. DUSHOFF: Objection. Beyond the scope of 15 Did you have any understanding of what was 15 his knowledge. He testified on what he was given and 16 going on in or about August 2017 with respect to the 16 what he did this on. 17 dispensary licenses? 17 ARBITRATOR BAKER: Overruled. 18 No. THE WITNESS: I do not know. I cannot sit 19 Did you ask whether the dispensary licenses 19 here and tell you precisely the amount of investments 20 were operational or stagnant? 20 and capital they would have to raise at the time I did

21 the report. The only thing I can tell you is that

24 you anymore than that.

22 they told me they had significant problems raising the

23 monies necessary to continue operations. I can't tell

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25 ///

21

22

24

No.

23 let me take a step back.

Did you know whether who was responsible --

Is it important to you in determining whether

25 or not to evaluate a company on a liquidation basis or

1 BY MR. FEUERSTEIN:

- 2 Q I'm going to ask you again a hypothetical,
- 3 because I want you to see, sitting here today having
- 4 the expert qualifications that you have, if, in fact,
- 5 we took away the component of them having to raise
- 6 capital.
- Assume for the moment NuVeda had no
- 8 obligation to raise capital and no need to raise
- 9 capital because there was a contractual source that
- 10 was required to pay for all the operating expenses of
- 11 the company, everything. Are you with me so far?
- 12 Following my hypothetical?
- 13 A Not really but, go ahead.
- 14 Q I want to make sure you understand because I
- 15 want to get clarity on this.
- 16 A I think you have an argument you can present,
- 17 but not to me.
- 18 Q 1 want to make sure we're on the same page.
- Suppose that NuVeda entered into a contract,
- 20 and that contract required that a third-party, or the
- 21 contracting party, had to pay all the expenses going
- 22 forward to develop the business, to develop the
- 23 licenses, run the dispensaries, build the cultivation.
- 24 That's what the contract provided.
- 25 In exchange for that contract, NuVeda would Page 444

- 1 you ask it one more time just so we're clear what
- 2 information you would need.
- 3 BY MR. FEUERSTEIN:
- 4 Q In the hypothetical I provided to you with
- 5 respect to a contract between NuVeda and another
- 6 party, and the other party would be paying all of the
- 7 expenses for operations -- build-out, development,
- 8 et cetera, such that NuVeda didn't have to raise
- 9 money -- would that change your conclusion as to
- 10 whether to use the going concern method or the
- 11 liquidation method?
- 12 A I'd have to have a lot more information than
- 13 I have.
- 14 Q Can you tell me -- I don't need an exhaustive
- 15 list, but a list of what items you would need to know.
- 16 A Well, let me start with one obvious answer:
- 17 What are the financial resources of the guarantor of
- 18 funds? If we don't know what the financial resources
- 19 are and the obligations -- I'd have to read the
- 20 contract, I'd have to read all sorts of things. There
- 21 are legal arguments involved, and I'm not a legal
- 22 expert.
- So you're really going into an area I don't
- 24 have enough information to give you an answer, and I'm
- 25 not going to give an answer that, oh, yes, that would

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- 1 give 65 percent of the interest in the licenses to
- 2 that party. You with me so far?
- 3 A 65 percent? NuVeda would?
- 4 Q Yes.
- 5 A Not 35 percent?
- 6 Q They give 65 percent, retaining 35 percent.
- 7 A Thank you.
- 8 Q In that situation, does it change your
- 9 conclusion with respect to the fact that whether or
- 10 not to use a going concern model or a liquidation
- 11 model?
- 12 A I'd have to know a lot more information about
- 13 that aspect.
- 14 Q What else would you need to know?
- 15 A I can't tell you as I sit here.
- 16 Q Well, you just said you needed to know more
- 17 information so I'm asking to follow up, what
- 18 information did you need?
- 19 MR. DUSHOFF: Objection. Asked and answered.
- 20 He's at the point of badgering. He already answered
- 21 he doesn't know. He provided a hypothetical. He
- 22 doesn't know the answer to the hypothetical, and now 23 he wants to ask questions regarding, finding more
- 24 information on a hypothetical.
- 25 ARBITRATOR BAKER: Overruled. I'll ask that

- 1 definitely change my opinion, without knowing a lot
- 2 more about that situation which you're talking about.
- 3 And you asked for examples, and it could be many more
- 4 as I sit here today.
- 5 Q Without the -- I understand your reluctance
- 6 to say it would definitely change it. Would it affect
- 7 your conclusion?
- 8 A It wouldn't affect my valuation at all.
- 9 Q I'm not asking the valuation. Would it
- 10 affect your decision to use the going concern method
- 11 or the liquidation method?
- 12 A Anything is possible. I don't know. I can't
- 13 go down that route.
- 14 Q What did you base your determination on when
- 15 you claimed that the litigation in this case would
- 16 prevent an investor from investing in NuVeda? What's
- 17 your basis for that statement?
- 18 A No. Let me be precise. What I stated was
- 19 that the instigation of litigation presented a
- 20 substantial financial risk to potential investors.
- 22 are you basing that on?
- 23 A Well, couple of things: I mean, I've talked
- 24 to the principals, and they've told me they had
- 25 trouble raising money for the company, for the firm as
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What's the basis of that conclusion? What

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21

1 a result of the litigation. 2 2 I base it on the fact that litigation itself Α 3 depresses the value of companies in the marketplace 3 4 even. So if litigation or the threat of a litigation 5 affects the value of a company, then clearly it could 6 affect the value of the company in this particular 7 case, particularly it would affect the value of the 8 company if it cut off sources of funds for growth or 9 development. Q I assume -- let me ask you a question. Is it 11 always the case when there is a litigation the 11 12 valuation of the business is depressed? 13 A Yes. Well, unless it's de minimis. It's 13 Α Yes. 14 almost always. In fact, there's literature on the 14 Q 15 effect of litigation on values of companies. Of 15 alone. 16 course, it's going to affect the value of the 16 17 company. 18 Q But you didn't site any of that literature in 19 your report; correct? 20 A No. You asked the question, and I answered 21 it. 21 22 Q I assume the principals -- in your 23 discussions with the principals, nobody involved with 23 24 NuVeda revealed to you that there was an agreement 25 called the Membership Interest Purchase Agreement or I MIPA; is that fair to say? 2 2 A I'm not familiar with that. 3 And I assume --I'm not familiar with it. It doesn't ring a 4 4 5 bell. 5 Q And I assume that in the discussions with the 7 members of NuVeda, that nobody revealed or discussed 8 an operating agreement for CWNV; is that fair to 9 say? 10 An operating agreement with CWNV? I don't 10 11 believe I've seen that or heard about that. 11 stepwise. 12 Q In the course of your report, drafting your 12 13 report, Dr. Clauretie, did you ever ask for the 14 discovery documents in this case? 15 A No. 16 Did you ask for the pleadings in this case? 16 17 17 Α 18 Q Did you ask for any of the deposition 19 transcripts in this case? 20 A I did not. 21 Q I want to turn to -- let me ask you a 22 question. If I looked at your report that's on tab 7. 22

23

24

25

A Tab 7?

Q Yes, tab 7.

A Let me go to that, please.

Q Yes. That's the one we're talking about? Yes. Did that report incorporate your prior 4 reports and the opinions set forth therein? A I believe I may have referred to my prior 6 report on page 15 where I valued 3/10/16 liquidation 7 value, 1,684,368 and on this report 1,605,277. That's 8 the only reference I think I made to that report. 9 There may be something else in there, but that's the 10 only thing I recall, sir. You recall having an issue about statements 12 about a report filed by Don Parker; correct? And one of your -- I'm going to leave that Now, I want you to turn to the balance sheet 17 that you provided in your report on Table 2. Table 2 18 was with the --A Table 2 was the lower of the estimate of the 20 license estimates; yes. Q I appreciate that. I'm just going to ask 22 some general questions. Did you do anything, Dr. Clauretie, to 24 actually confirm any of the numbers other than with 25 respect to CWNV and Clark, did you confirm any of the Page 450 1 other numbers on this list? I did not audit this. You did not? I did not audit it. And you think it's important in issuing an 6 expert report to provide an independent assessment of 7 a balance sheet if you're going to be doing a 8 liquidation value of a company? Would you ask that again? I guess what I'm asking, maybe we'll do it When you do a liquidation value of a company, 13 which you're effectively doing I think you said, 14 you're taking the assets, subtracting the liabilities 15 and figuring out what the equity is; correct? A Market value of the assets? Yes. Do you think it's important as an 18 expert to provide an independent valuation of all of 19 those numbers on the balance sheet such that you're 20 comfortable issuing a report on the accuracy of what 21 the equity is in the document or in your conclusion? It's important that the numbers accurately

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24

25

23 reflect reality.

O

What did you do to confirm --

A I didn't say it's important for me to confirm

1 them. Okay. 2 In this particular case, I met with Mr. 3 Kennedy -- the real issue is the liabilities because, 4 except for the cash items, the assets are pretty much 5 the value of the licenses, which I went over with Mr. 6 Paris Balaouras. So if you look at the liabilities, 6 7 that's where you would want to perhaps do an 8 investigation. And you didn't do that investigation? 10 A I did not, and there is a reason for that. 10 11 The reason for that is --12 Mr. Dushoff can ask you the reason. 12 13 A Okay. 13 14 Now, you testified, Dr. Clauretie, that one 14 15 of the individuals at NuVeda provided you a list is 15 16 how you comprised Table 1; is that your testimony? 17 Yes. 17 18 Q Does the list that you received look exactly 18 19 like that? A No. I mean this is vertical, but it was 21 horizontal. 21 22 Was there any other information on the list 23 other than what's on this page? 24 No. Oh, was there any other information on 24 25 the list? 25 Page 452 Q Yeah.

THE WITNESS: They wouldn't be the same. I 2 don't know if they would be the same, and that's 3 precisely the reason why I went to Mr. Balaouras and 4 said these are the licenses which has NuVeda given me 5 as comparable to their licenses. In your opinion, are these license values 7 reasonable to apply to the NuVeda situation? It was 8 reasonable. 9 BY MR. FEUERSTEIN: Q That was the extent of your conversation with 11 Paris? A That's was the essential part, yes. How long was your conversation with him? 20 minutes, half an hour. Q You know that Paris was referred to you by 16 Dr. Bady; correct? A Correct. And you have no idea if Dr. Bady had a 19 conversation between the time he referred you and the 20 time you arrived; correct? A Do not know that. Q Did you have a conversation with Paris in person? Over the phone? By e-mail? How was it? A With Paris? 0 Yes. Page 454 In person. I went to his office. 2 When did that conversation take place?

A Yeah, I think there was some footnotes, but I 3 can't recall. Q Was there --A Let me put it this way: I don't think there 6 was any essential information on the list in terms of 7 the valuation -- of determining the valuation of the 8 licenses, but there may have been. I did not peruse 9 the entire sheet other than the value of the 10 licenses. Q Is there anything, in your view, that would 12 be essential in being able to determine whether the 13 value of the licenses in this list is somehow 14 comparable to the licenses held by NuVeda?

17 Okay. Sure. 18 Q Is a cultivation facility -- rather, is a 19 dispensary in Clark County the same as a dispensary in 20 Nye County? 21 A I see what you're saying. No. 22 Q Is a cultivation facility that's 500 feet the

23 same as a cultivation facility that's 25,000 feet? 24 MR. DUSHOFF: Objection; beyond the scope.

25 ARBITRATOR BAKER: Overruled.

A I'm not following that.

Let me flesh it out for you.

15

16

- 3 A It took place -- within a week, I didn't
- 4 write the date down. Within a week when I authored my
- 5 report, because I knew the deadline was coming up when
- 6 they wanted me to write the report, so I saw him
- 7 relatively soon.
- Q Is there a reason, Dr. Clauretie, that you
- 9 took into account sales from January or in January of
- 10 2018?
- 11 A Any reason I took them?
- Q Why did you accept them as indicative of what
- 13 the value of Ms. Goldstein's interest is worth?
- A What date again? 14
- 15 MR. DUSHOFF: Objection. That was not the
- 16 testimony. Indicative of what the licenses --
- 17 MR. FEUERSTEIN: You're right. Let me
- 18 withdraw the question and ask it better.
- 19 THE WITNESS: Yeah, ask it a little bit
- 20 better.
- 21 MR. DUSHOFF: That wasn't a great question,
- 22 by the way.
- 23 BY MR. FEUERSTEIN:
- Q Is there a particular reason that the
- 25 licenses sold in January of 2018 were considered in

1 arriving at the conclusion of what the licenses were A I don't know; I can't tell you. 2 2 worth in August of 2017? In 2018 whether those licenses were 3 A No particular reason. So --3 recreational or medicinal? Sitting here --A I don't know. 5 MR. DUSHOFF: There's no question before you, Is it your opinion, Dr. Clauretie, that when 6 Dr. Clauretie. 6 you have an operating business that doesn't require THE WITNESS: I did not see as I look -- as I 7 capital to continue to run, that the book value is the 8 look at it now, I don't see there's big decline in 8 best way to assess fair market value? 9 prices. In fact, the cultivations went up. I didn't MR. DUSHOFF: Define "book value." Are you 10 see any change from pre July 2017 to post July 2017. 10 talking liquidation value? 11 I didn't see any appreciable changes there. 11 BY MR. FEUERSTEIN: 12 So I had a larger number. The larger the 12 Q Liquidation value. Want me to say it again 13 number you have, the better. 13 for you? 14 BY MR. FEUERSTEIN: Ι4 You better do that. 15 Q Is it your opinion, Dr. Clauretie, that you Q So it's okay in your view when valuing a 16 business to use data points that come after a certain 16 have an operating business that doesn't require any 17 date for which you're evaluating that business? 17 outside capital --MR. DUSHOFF: Objection. Misstates his 18 18 Assume you're operating. 19 testimony. 19 That the best way to figure out the fair 20 MR. FEUERSTEIN: I just asked him a question 20 market value is to use the liquidation method? 21 and he answered it. 21 MR. DUSHOFF: Objection. Vague; overbroad. 22 MR. DUSHOFF: Objection; misstates the 22 In this case was it the best, or you're talking 23 testimony. He took them into account --23 overall? MR. FEUERSTEIN: I'm saying overall. In his 24 ARBITRATOR BAKER: Okay. Sustained. 25 Can you rephrase your question. 25 expert opinion. Page 456 Page 458 1 BY MR. FEUERSTEIN: I ARBITRATOR BAKER: Overruled. Q Dr. Clauretie, is it acceptable in your 2 THE WITNESS: The best value between values 3 opinion, to use data points that come after the date 3 of liquidating the company and values of ongoing 4 on which you're supposed to be valuing the business to 4 concern, the best value is always a function of the 5 determine valuation? 5 situation that you're looking at. So I can't answer 6 that question. I can just say that if you had a going A Under certain circumstances, yes. 7 concern that didn't make (unintelligible), maybe value What circumstances? A If you have reason to believe there's no 8 of an ongoing concern might be better. 9 substantial change in values. There is a determination to be made, in my 10 Q Let me ask you another question, 10 opinion, that this was the best method at that time 11 Dr. Clauretie. 11 for this company in this circumstance, but you can't 12 You have independent familiarity with the --12 say uniformly in every case which is best. It's a 13 case-by-case analysis you would have to make. 13 with Nevada's eannabis market. Are you familiar 14 BY MR. FEUERSTEIN: 14 what's going on in the cannabis market in Nevada? 15 A Today? Q So there's no rule of thumb, in your view, 16 MR. DUSHOFF: Objection; vague. 16 that says when you ought to use the liquidation value 17 THE WITNESS: No. 17 versus when you should use the ongoing concern 18 BY MR. FEUERSTEIN: 18 value? 19 O Did you happen to know, for example, whether 19 A There would be a circumstance using a rule of 20 the licenses that sold in February 2016 were medical 20 thumb like bankruptcy or something like that. But 21 licenses or recreational licenses? 21 generally, no absolute determination. It goes on the 22 A I can tell you in 2016 those were licenses 22 facts of the case at hand. 23 that were sold prior to recreational being approved. Q And you'd agree with me if the facts you were Q In 2017, did you know whether those licenses 24 provided were inaccurate or incomplete, your

25 determination to use the liquidation value may not be

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25 were recreational or medicinal?

1 correct? 1 months. So to be able to answer questions completely A To the extent they were de minimus, it would 2 and accurately as you would like, I may not be able to 3 be de minimus, or substantial, could be substantial. 3 do. I hope you appreciate that. Q And would you view the fact that NuVeda Q I do. I'll direct you and help refresh your 5 didn't require any outside capital to fund its 5 recollection, so I hope you appreciate that. 6 operations in August 2017 to be a de minimus fact or 6 A Okay. 7 fairly relevant fact? 7 I would like to know, because you sort of MR. DUSHOFF: Objection. Beyond the scope of 8 raised it, what did you do in preparation for today's 9 his knowledge; improper hypothetical. 9 testimony? 10 He doesn't know anything about any of that. 10 A I read my report. That is on tab 7. 11 ARBITRATOR BAKER: Overruled. 11 Okay. Did you meet with counsel to talk 12 THE WITNESS: That's correct. I don't know 12 about anything? 13 anything about their situation other than the fact 13 Α Yes. 14 what they told me, and they're the best people to 14 When did you meet with counsel? 15 A I met with counsel yesterday. 15 answer that question. 16 BY MR. FEUERSTEIN: 16 When did you meet with them? Q I want you to turn, Dr. Clauretie, to your 17 I think it was about 2:00 o'clock. 18 18 report. MR. DUSHOFF: I think you're mistaken. Two A Yes. 19 days ago. I'm looking for the right page. First, I'd 20 THE WITNESS: Two days ago, Monday. 21 like you to go on tab 2. 21 BY MR. FEUERSTEIN: A Tab 2. One second; got it. 22 Q Dr. Clauretie, before we move off this, I 23 Q And the first thing I'd like you to look at 23 want to point you to page 14. You say on page 14 in 24 is on page 13. There's a balance sheet as of 3/10 24 paragraph 2, do you see that? You're looking on the 25 2016? 25 wrong page, sir. Page 460 Page 462 A I see that. Q And you see there's, again -- first of all, 2 It says \$4.5 million valuation was based on 0 3 recent sale for \$5 million. That also included a 3 where did you get the information for that balance 4 leasehold advantage and options. Do you see that? 4 sheet? Mr. Joe Kennedy. 5 Yes, I see that. Q What did you do to confirm the accuracy of 6 Does that refresh your recollection as to how that information? 7 the number was calculated in the balance sheet? A Nothing. Yes. Did you do anything to confirm the 9 O Did you actually look at the leasehold and 10 options? 10 accuracy --11 A I did not at that time. 11 A I did not audit it. 12 Q Did you at that time have this so-called list 12 Was that something that was told to you by 13 one of the principals of NuVeda? 13 with respect to the asset -- with respect to the 14 14 valuation of licenses? A It was. 15 A I did not. 15 Q Did you do anything to confirm the accuracy 16 of that? 16 0 How did you get to the valuation of licenses 17 there? 17 A I did not. 18 Q Now, turn the page if you would, A I'm not sure. I'm not sure in this report. 19 Let me explain something to you: I could take some 19 Dr. Clauretie, to page 15. 20 20 time, an hour, a day, go through all of these past Yes. 21 21 reports and be able to answer your questions a lot I'm sorry, page 16. And if you look at page 22 better. But these reports were done a couple of years 22 16, there's a -- right below paragraph 7 it says 23 "Member Loans." Do you see that? 23 ago, and my memory would only be improved by taking

It says number about Jennifer Goldstein,

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24

25

A Yes.

24 the time to go through them again.

I have not looked at these reports in some

25

```
1 $47,660.50. Do you see that?
                                                                 1
                                                                          No. I just asked for a list of their
 2
                                                                 2 assets.
 3
       Q And that was a number, I assume, was provided
                                                                 3
                                                                       Q And they told you the only assets were what
 4 to you by the members of NuVeda; correct?
                                                                 4 was set forth in Table I or Table 3 of your report; is
           Yes. That would have been a liability.
                                                                 5 that fair to say?
          Let me ask you another question,
                                                                       A That's correct.
                                                                 6
 7 Dr. Clauretie. Assume for the moment -- I want to go
                                                                         Now, I want you to assume for the moment,
 8 back to my hypothetical with the contract, where the
                                                                 8 Dr. Clauretie, that in July of 2017, recreational
 9 contract is there to provide financing to NuVeda's
                                                                 9 sales of marijuana began in Nevada. Okay?
10 licenses so they can operate, they can run, and they
                                                                10
                                                                          Okay.
11 don't need to get any sort of outside capital. You
                                                                11
                                                                           What do you think, sitting here today, that
12 with me so far?
                                                                12 would do to the valuation of the dispensary
13
       A Yes.
                                                                13 licenses?
       Q Suppose also there's a provision in that
                                                                14
                                                                         MR. DUSHOFF: Objection; speculation. What
15 contract that requires this outside source who's
                                                                15 he thinks would happen? It's already beyond the scope
16 funding NuVeda to provide payments, future payments
                                                                16 of his knowledge. We keep doing these assumptions.
17 based on certain terms of the contract; so NuVeda is
                                                                17 It keeps dragging on and on.
18 assured of getting money as profits in the future. Is
                                                                18
                                                                         If he has an actual question on the
19 that an asset of the company?
                                                               19 valuation, I ask that we get to it.
20
      A I don't know.
                                                               20
                                                                         ARBITRATOR BAKER: Sustained.
21
       Q What would you need to know to determine
                                                               21
                                                                         MR. FEUERSTEIN: Arbitrator Baker, he
22 whether a contract promising further payments is an
                                                               22 provided a expert report. I feel compelled to
23 asset to the company?
                                                               23 expand ---
       A The way you're structured; there's so many
                                                               24
                                                                         ARBITRATOR BAKER: I think the testimony is
25 questions. I can come up with lots of questions
                                                               25 he doesn't know.
                                                     Page 464
                                                                                                                    Page 466
 1 unless you can give me more details.
                                                                 1 BY MR. FEUERSTEIN:
 2
         For example, you'd have to give me a lot more
                                                                      Q Is that your answer, you wouldn't know what
 3 details about that particular contract. The contract
                                                                 3 happens in the case of -- in the promulgation of
 4 itself, the obligations, liquidated damages in the
                                                                 4 recreational laws?
 5 case of the contract, financial position of the
                                                                      A I don't know what has happened to the values
 6 obligor.
                                                                 6 as we sit here today.
         I mean, you're asking an open-ended question.
                                                                      Q Okay. You understand, by the way, the
 8 You're asking a question of me that I can't give you a
                                                                 8 reports that you're providing and that Mr. Parker
 9 yes or no on your hypothetical without knowing a lot
                                                                9 provided are designed to calculate fair market
10 more ahout your hypothet. I'm not trying to gemiset
                                                               10 valuation, not loss profits; correct?
11 (phonetic) around the matter, I'm really not, but I'm
                                                                      A Yes. I take the term "fair market value" to
12 not going to allow you to get me to provide an answer
                                                               12 incorporate -- fair market value is a -- the market
13 yes or no on something that is so open-ended.
                                                               13 value arrived between a willing seller and a willing
      Q Okay. I was simply asking a question. I
                                                               14 buyer, and it would pertain to both an ongoing
15 appreciate your response.
                                                               15 business and a liquidated business as well.
16
         I'm going to give you a -- well, in
                                                                      Q Is it your testimony or your understanding
17 determining whether to use the book value or the
                                                               17 that NuVeda was in liquidation as of August 2017?
18 liquidation value -- let me take the question back
                                                               18
19 because I started off and I kept getting worse.
                                                               19
                                                                      Q Do you have an understanding sitting here
         In determining to use the liquidation value,
                                                               20 today, Dr. Clauretie, what a vertically-integrated
```

Do I have an understanding?

Do you have an understanding how that applies

Page 465

22

23

24

25

21 enterprise is?

O Yes.

A

In general.

21 did you ask the principals of NuVeda whether they had

Did you ask them for any contracts that might

22 provided you all the assets of the company?

25 provide beneficial contributions to the company?

23

24

I in the cannabis business? 1 between the book value of an asset and the market 2 MR. DUSHOFF: Objection; relevance. This 2 value of an asset. Okay? In fact, the book value of 3 doesn't go to the valuation, to anything he's 3 their assets is like a couple thousand dollars maybe 4 testified to before here today. 4 that they applied to get the license. 5 He was given information. I hate speaking 5 The market value reflects what those licenses 6 objections, but this is going far afield. 6 can make on an ongoing basis as if it were ongoing 7 ARBITRATOR BAKER: I'm going to allow it. 7 concern. If you think about an investor that went to 8 Overruled. 8 NuVeda and said you're in trouble, we'll buy your 9 BY MR. FEUERSTEIN: 9 licenses because you can't operate, those investors 10 Q Do you know how the phrase 10 are thinking about what the cash flows and revenues 11 vertically-integrated applies in the marijuana 11 and expenses are going to be from that license, and 12 space? 12 they're not going to pay more for that license than 13 In general? 13 what it's worth in terms of the cash flows that are A 14 generated. 14 O Yes. 15 I believe so. 15 That's what I'm showing in a hypothetical Α 16 What's your understanding? 16 example in this section of the report. That, if you 17 A A vertically-integrated company, in the 17 consider an investor in a license, valuing the license 18 marijuana business you would have a company that owns 18 based on the cash flows of operating it, then, yes, 19 the cultivation facility, the production facility, and 19 you can come to the conclusion that, in a sense, the 20 market value of the license represents the market 20 the dispensaries. 21 Q Sitting here today, do you know whether 21 value as an ongoing concern. 22 22 selling a vertically-integrated set of licenses does If they had to liquidate because they 23 anything to the price of those licenses? 23 couldn't continue, they would sell it to an investor 24 that could continue, and that investor would pay the 24 A No. 25 ARBITRATOR BAKER: No, you don't know or no 25 market value of the license, which reflects basically 1 it doesn't? I want to be clear. You don't know? I operating that license with revenues, cash flows, 2 THE WITNESS: No. 2 expected rate of return and so forth. The only reason 3 ARBITRATOR BAKER: Okay. I was doing that section of the (unintelligible.) 4 BY MR. FEUERSTEIN: The numbers here have nothing do with the 5 5 actual numbers of NuVeda, Q I want to turn to page 11 of your report. 6 MR. DUSHOFF: Which one? Q I think I understand that. I guess my 7 MR. FEUERSTEIN: I'm sorry, tab 7. 7 question, is the \$900,000 number in revenues just a 8 Q I thought I understood you to say that the 8 number you picked out of thin air? 9 numbers you include in here in revenue, expenses were 10 numbers that you derived from the balance sheet. Did 10 Q Could it have been \$2 million --11 I hear you correctly? 11 Right. Exactly. It's probably a little bit 12 No, not at all. 12 too low because the value of that license in my 13 Can you explain to me then how you picked the 13 hypothet comes out to be 2.2 million, something like 14 number of \$900,000? 14 that, exactly. 15 Α Yes. 15 Q So I guess my question is how does Table 4 --16 Q Okay. 16 if you're picking the numbers out of thin air and not 17 The question when I was writing the report, 17 basing it on any sort of numbers that are actual 18 the question came to my mind: Is there any way to try 18 numbers of NuVeda, how does Table 4 do anything with 19 to estimate the value of a going concern based solely 19 respect to bolstering your opinion or refuting what 20 on its assets? And in some situations, you can't. 20 NuVeda is alleging -- what claimant is alleging?

Page 469

If you assume that the value of the asset

There's a difference in the balance sheet

22 reflects the value of the company going forward, the

23 cash flows that asset will make. Let me help clarify

24 that for you.

25

Page 471

A It doesn't. I'll answer one more. It's an

22 intellectual exercise to say that if you really wanted

23 to look at the value of the licenses and extract from

25 still come back to the value of the licenses.

24 them some sort of value as a going concern, then you

21

```
And if I told you that the revenue number in
                                                                1 tell you why. Because I'm not a legal expert, but
 2 year one was in the millions, the actual number, that
                                                                2 there's also some legalese in there as to when you do
 3 wouldn't mean anything to you?
                                                               3 valuations and what you know after a valuation was
       A If the actual number was a million?
                                                                4 done should not affect that valuation, so that's a
       Q Multiple millions; how about 7 million?
                                                               5 good question.
          MR. DUSHOFF: I'm going to ask some clarity.
                                                                        The other question is, was any of the
 7 Are we talking about this example on page 11?
                                                               7 information that would have produced the valuation of
          MR. FEUERSTEIN: No. I'm asking him --
                                                               8 $30 million generally known at the time of the
       Q If you had a data point that said the actual
                                                               9 valuation? That's another very important question.
10 revenue of the two dispensary licenses was north of $7
                                                               10 30 days after they discovered they owned this plot of
11 million in 2017 and 2018, that doesn't affect your
                                                              II land and discovered oil on it does not affect the
12 opinion?
                                                              12 valuation of 30 days prior to that. There's a
13
       A
          No.
                                                              13 serendipity. So it's the question of what they could
14
          Now, I'm looking at page 17 to 18 of your
                                                              14 have sold their assets for and paid off their
       Q
15 report.
                                                              15 liabilities as of that date of valuation.
16
      Α
          Okay.
                                                              16
                                                                        The fact that a week later or two weeks later
17
       Q About this you say on the bottom of page 17
                                                              17 or a month later of a day later it was worth $30
18 next to the last line, "To my knowledge, there have
                                                              18 million, you'd have to ask the question, if that
19 been no market transactions of fractional share in a
                                                              19 information was available that produced the $30
20 marijuana company in Clark County." You see that?
                                                              20 million as of that date earlier, then that would have
21
         MR. DUSHOFF: Where are you looking at?
                                                              21 affected the value then. Does that help you out?
22
         MR. FEUERSTEIN: Second to last line.
                                                              22 BY MR. FEUERSTEIN:
23
         THE WITNESS: Yes.
                                                                     Q So if the members of NuVeda knew or had
24 BY MR. FEUERSTEIN:
                                                              24 reason to know that they were going to sell an asset
      Q There have been no market transactions with
                                                              25 for $30 million dollars 30 days or within a certain
                                                    Page 472
                                                                                                                 Page 474
 1 fractional share in a marijuana company in Clark
                                                               1 amount of time after the expulsion, that would affect,
 2 County with an interest in six licenses. You see
                                                               2 in your view, the valuation of the company?
 3 that?
                                                                       MR. DUSHOFF: Objection. Speculation as to
      A
          Yes.
                                                               4 what -- speculation as to what they know.
         I was asking, Matt.
      Q
                                                               5
                                                                       ARBITRATOR BAKER: Overruled, I believe that
                                                               6 we're still in the hypothetical; right?
      Q So you don't know whether NuVeda ever sold
                                                               7
                                                                       MR. FEUERSTEIN: We are.
 8 fractional interests in the licenses that it holds
                                                                       MR. DUSHOFF: But hypothetical asking what
   sitting here today?
                                                               9 members of NuVeda knew.
10
      A Correct.
                                                              10
                                                                       ARBITRATOR BAKER: Understood.
11
         THE WITNESS: Can we take a break?
                                                              11 BY MR. FEUERSTEIN:
12
         MR. FEUERSTEIN: You need a break?
                                                                    Q Did you get my question?
                                                              12
13 Absolutely.
                                                                    A Well, let me answer it this way: If they
14
         ARBITRATOR BAKER: Let's take a break.
                                                              14 happen to have information when I sat down with them
15
         (Break taken.)
                                                              15 that this company may have a value of $30 million
16 BY MR. FEUERSTEIN:
                                                              16 dollars a week later than what I sat down with them,
17
      Q Dr. Clauretie, I have one question, or one
                                                              17 something like that, and they didn't tell me that
18 set of questions. I want you to assume for the moment
                                                              18 information, then I wouldn't stand by this report,
19 that 30 days after Ms. Goldstein's expulsion, NuVeda
                                                              19
                                                                       MR. FEUERSTEIN: No further questions.
20 sold its assets for $30 million.
                                                              20
                                                                           REDIRECT EXAMINATION
21
         Does that affect your conclusion in any way?
                                                              21 BY MR. DUSHOFF:
22
                                                              22
         MR. DUSHOFF: Objection. Improper
                                                                    Q I wasn't going to have any questions until
23 hypothetical.
                                                              23 the follow-up.
24
         ARBITRATOR BAKER: Overruled.
                                                              24
                                                                       Mr. Feurstein just put together a
25
         THE WITNESS: That's a good question. Let me
                                                              25 hypothetical, said 30 days later there was somebody
                                                   Page 473
                                                                                                                 Page 475
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1 who offered them -- it was a sell for $30 million.
                                                               1 Thereupon,
 2 They offered for sale, somebody bought it. Isn't that
                                                               2
                                                                             JOSEPH LEAUANAE,
 3 one of the definitions of fair market value? Has
                                                               3
                                                                    called as a witness by the Repondent having
 4 nothing do with your value. If there's a willing
                                                               4
                                                                    been duly sworn, testified as follows:
 5 buyer and a willing seller for $30 million doesn't
                                                               5
                                                                            DIRECT EXAMINATION
 6 affect what you valued at on that given day, on
                                                               6 BY MR. WILEY:
 7 August 8; correct?
                                                               7
                                                                       Would you state your name for the record.
       A On that given day?
                                                               8
                                                                    A Joseph L-e-a-u-a-n-a-e.
       Q
          Yes.
                                                               9
                                                                       MR. FEUERSTEIN: Can you state it one more
                                                              10 time.
10
      A Correct.
11
       Q Even two days later somebody offered $30
                                                              11
                                                                       ARBITRATOR BAKER: Maybe twice.
12 million to purchase that property, that's just a
                                                              12
                                                                       THE WITNESS: Joseph Leauanae.
13 willing buyer; is that correct? And then a willing
                                                              13 BY MR. WILEY:
14 seller would assume that, and that would be fair
                                                                    Q Mr. Leauanae, can you provide your background
                                                              14
15 market value; correct?
                                                              15 post high school.
16
      A It would be, yeah.
                                                                    A Bachelor of science in accounting from
17
          MR. DUSHOFF: Thank you. I have nothing
                                                              17 University of Utah as well as master's in business
18 further.
                                                              18 administration from Utah as well.
19
          ARBITRATOR BAKER: I have one clarification
                                                                    Q Can you provide an overview of your
20 question.
                                                             20 professional certification.
21
               CROSS-EXAMINATION
                                                                    A CPA, certified public accountant in Nevada,
22 BY ARBITRATOR BAKER:
                                                             22 California and Utah. I'm actually -- do you happen to
      Q Table 1 that's on page 5, tab 7 of your
                                                             23 have my report? Sometimes I forget.
24 report, which I believe you testified you showed this
                                                             24
                                                                       ARBITRATOR BAKER: Right here.
                                                             25
25 to -- I'm going to say Mr. Paris because I won't
                                                                       MR. FEUERSTEIN: Tab 4, your initial
                                                    Page 476
                                                                                                                 Page 478
 1 pronounce his last name correctly.
                                                               1 report.
          Show the original document.
                                                                       THE WITNESS: I'm a Certified Information
          That was my question. It was exactly this
                                                               3 Technology Professional, which is a designation
 4 information and nothing else that was shown to Mr.
                                                               4 granted by the American Institute of Certified Public
 5 Paris? Understanding he didn't show him this page,
                                                               5 Accountants. I'm a CFF, which is Certified in
 6 but I'm just talking about --
                                                               6 Financial Forensics, also by AICPA. I am a CFE, which
 7
      A Correct.
                                                              7 is a Certified Fraud Examiner with the Association of
      Q -- the universe of information you provided
                                                              8 Certified Fraud Examiners. I am an ABV, which is
 9 to him is contained in this Table I; is that
                                                              9 Accredited in Business Valuation by the AICPA, and I
10 correct?
                                                             10 am an ASA, which is an Accredited Senior Appraiser
11
      A The document itself might have had a footnote
                                                             11 with the American Society of Appraisers.
12 or heading something here, but I said, Look at these
                                                             12 BY MR. WILEY:
13 values, and that's what he opined upon. Those values
                                                                   Q That's it?
                                                             13
14 are reasonable, comparables to the licenses held by
                                                             I4
                                                                       (Laughter.)
15 NuVeda.
                                                             15
                                                                       You have experience providing business
      Q Was there any information as to where the
16
                                                             16 valuations?
17 licensed were located in any other information?
                                                             17
                                                                   A I do.
18
          On the data sheet?
                                                                   Q And approximately how long have you been
19
      Q Yes.
                                                             19 providing business valuations?
20
      A No ma'am
                                                             20
                                                                   A Over 20 years.
         ARBITRATOR BAKER: I don't have any other
                                                             21
                                                                       Has that been exclusively in Nevada?
22 questions. Thank you.
                                                             22
23
         THE WITNESS: Thank you.
                                                             23
                                                                       What are the jurisdictions that you've
24 ///
                                                             24 provided business valuations?
25 ///
                                                             25
                                                                   A Also in Utah and in California, but I've also
                                                   Page 477
                                                                                                                Page 479
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1 been involved in cases that span multiple 1 Why is that? 2 2 jurisdictions. 3 Q Have you previously been retained as an 4 expert witness in any litigation proceedings? 5 6 Q Approximately how many times? 7 Α Hundreds of times. 8 Have you ever been disqualified as an expert 9 witness? 9 10 A Not to my knowledge. 11 I think you've already opened up tab 4 in the 12 exhibit binder set forth in front of you. 12 13 Yes, I have. 13 was set forth? 14 Do you recognize that document? 14 Q Α 15 15 Α Q 16 Q And can you provide for the arbitrator what 16 17 that document is? 18 A This report was the first of three reports 19 that I have issued in this case. 20 What is the date of the report that's 21 contained in tab 4? 21 22 A November 29, 2016. 23 If I refer to this report as the November 24 26th report, you know I'm referring to tab 4? 24 Q 25 A Yes. 25 Page 480 l Q What was the purpose of the preparation of 2 the November '16 report? A We had been asked to review a report prepared 3 been sufficient equity. 4 by Don Parker as of May 2016 that opined as of value 4 5 as of March 2016. This report spoke to Don Parker's 6 report as of March 2016. Q Let's go ahead and thumb to page 7 of your 8 report, please. A Okay. O Under section 6 entitled, "Our Analysis of 11 Parker's Key Considerations," it appears you addressed 12 four considerations in that section; is that 13 correct? 13 valuations? 14 A Yes. 14 Q The first was with respect to Mr. Parker's 15 did later as well. 15 16 valuation approaches. What did you determine with 16 17 respect to those methodologies?

A Mr. Parker looked at three approaches -- the

19 income approach, the asset approach and the market

Q Is that problematic in your view in any

20 approach -- and he ultimately determined that the

21 market approach and the asset approach, in his

22 opinion, did not apply as of that valuation date.

23

25

24 way?

A Yes.

In the qualitative sections of Mr. Parker's 3 report, he referred to various characteristics that 4 seems to better fit the asset approach application, 5 meaning this is a company that had no operations at 6 that point in time or limited operations, no revenues, 7 was in a federally illegal industry, had limited access to financing, issues of that nature. Whereas, the approach Mr. Parker ultimately 10 used in that valuation was an income approach that 11 anticipated significant revenue growth. Q Did you agree with the revenue growth that And can you explain why not? A Mr. Parker had five different projection 17 scenarios, and each of the projection scenarios, he 18 anticipated kind of a best case, worse case spectrum, 19 then he applied what he considered the appropriate 20 level of risk to those various projections. 1 had concerns regarding the derivation of 22 those projections and assessment of the risk applied 23 against those projections. What specifically? His income projections really were wide Page 482 1 ranging, and they also included initial periods, l 2 think at least a couple of years, where there hadn't He projected the company would have negative 5 equity for the first couple of years without any 6 explanation in his report as to how the company would 7 overcome the issues that you would expect, which is, 8 no capitalization, the potential inability to grow 9 without other financing. Those issues were not 10 addressed in Mr. Parker's report. Q Were there any other considerations or 12 analysis that you had with respect to the Yes. So, and this perhaps relates to what he At the time of his March 2016 analysis, he 17 indicated that he did not believe there was sufficient 18 companies to form a comparable market, meaning that he 19 did not deem the market approach to be useful as of 20 that valuation date. 21 Q And subsequently he did? 22 A That's correct. O I believe you touched briefly about not 24 considering the asset approach, but do you believe 25 that was a methodology that should have been

1 considered at this time? A I do. For a company that hasn't generated 3 really any substantive operations, you will at least 4 have a value, that is the value if you close your 5 doors. If you close your doors, you got a value as 6 is. That would essentially be the asset approach. So 7 that would at least serve as kind of a grounding or tempering basis for the determination of value. What Parker did instead with the income 10 approach, he projected out using five different 11 scenarios, none of which, according to his own report 12 and through the use of hypothetical restrictions in 13 his report, he did not evaluate in any meaningful way. 14 So he has projections that were provided to 15 him; he has an assessment of risk that I deemed 16 excessively low for the projections he applied them 17 against, and he determined their value under one 18 approach that did not appear to be even close to the 19 value that he determined under the asset approach that 20 he ultimately disregarded.

21 I have issues with the way that he calculated 22 his asset approach. But even his asset approach was 23 significantly less than his income approach 24 indications.

25 Q What issues do you have with Mr. Parker's Page 484 1 actually achieve that projected income.

2 The projected income we kind of talked about.

3 The assessment risk associated with that income I also

4 have issues with. He had what he determined to be an

5 18 percent discount or that he applied against the

6 income stream after adjusting it for, basically before 7 tax dollars.

So he started with an 18 percent discount,

9 and he adjusted it upwards by 8 percent to get to a

10 discount rate of about 26 percent.

11 In my experience, if you're looking at a

12 discount rate for post tax dollars of 18 percent,

13 which is what that number represents, you're looking

14 at companies that have been fairly well established,

15 that have a long history of profits, that are

16 federally legal, and don't -- that are not restricted

17 by certain things such as there's a revenue ruling

18 Section 280 E, which basically says that companies in

19 this marijuana space are not allowed to deduct certain

20 expenses. They can essentially just deduct cost of

21 goods sold.

22 If you're looking at an income statement for

23 any business, the expenses are primarily broken up

24 into two different types: Costs of goods sold, which

25 are essentially expenses required to generate the

Page 486

1 asset approach?

2 A Just the -- he has various assessments of

3 asset value that come from source unknown.

The second consideration that you set forth

5 in your report on page 10 dealt with Parker's

6 assessment of projected income. What issues did 7 Anthem have with the assessment of the projected

8 income?

With the projected income, some of the

10 considerations were that, first of all, he had five 11 different scenarios. But then in addition to those

12 scenarios, he didn't appear to consider some of the

13 issues that he did list qualitatively, meaning he

14 indicated this is a federally-illegal business with

15 limited access to financing and some of these other

16 issues.

17 It's an early stage company, there's no

18 necessarily proven track record as of the valuation 19 date. But then when he's projected this income and

20 assessed the risk, he does not appear to consider

21 those risks in his calculation of what we refer to as

22 the discount rate.

23 So when you're doing an income approach,

24 there are two primary components: There's the

25 projected income, then there's the risk that you will Page 485 1 revenues, then operating expenses, which are 2 administrative, overhead-type expenses that are

3 required -- the salary for your office staff,

4 et cetera.

280-E basically only allows you to deduct the

6 cost of goods sold and not all the other expenses.

7 You're still going to generate, or cause to be

8 incurred those expenses, but you're just not allowed

9 to deduct them for tax purposes.

10 In his analysis, Parker uses 35 a percent tax

11 rate. In my experience with marijuana companies, the

12 effective tax rate you're looking is typically quite a

13 bit more than that.

Q Mr. Leauanae, did you take any umbrage with

15 respect to Mr. Parker's reliance and the projections

16 that Shane Terry provided to him?

A I do to the extent he sought, at least in my

18 opinion, to disqualify any potential due diligence he

19 might have had to undertake.

So he had hypothetical conditions in his

21 report that basically said essentially that he would

22 accept these at face value. But then I believe he

23 used that hypothetical condition to assess a

24 relatively low discount rate. He assumed that this

25 industry essentially was stable, management operations

1 would be consistent, some of which I don't know that

2 he necessarily demonstrated elsewhere in his report.

3 So he makes assumptions through this

4 hypothetical condition session that I think he then

5 justifies or uses to justify what I believe are

6 artificially high projections and artificially low in

7 receiving those projections.

B Q Your report addresses Parker's inclusion of a

9 large income growth without the corresponding increase

10 in expenses. Can you provide for the arbitrator an

11 overview of your assessment on damage?

12 A To a certain extent this also touches on the

13 280-E issue as well. In order to generate revenues,

14 you have to incur expenses. The way that Parker

15 builds his model, I see the revenue growth, but I

16 don't see the expenses that you would otherwise expect

17 to see with that level of growth.

18 So, essentially, if you imagine in Parker's

19 model, he projects that after a certain point in time,

20 relatively quickly, almost every dollar that is earned

21 in revenues is going to go straight to the bottom line

22 or straight to net income, which is not typically the

23 case, especially a new industry that is federally

24 illegal, has a lot of competitors, things of that

25 nature.

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I essentially what he did.

2 Q The last topic covered under your second

3 consideration has to do with Parker's application of

4 generic industry growth. First of all, what is a

5 growth rate?

6 A Growth rate basically is just the increment

7 by which subsequent years, if we're using years as the

8 period, increases over a base period.

9 Q And how was Parker's application of a generic 10 industry growth rate problematic?

11 A Kind of corollary to, if I'm valuing a

12 business, I'm valuing that particular business. I'm

13 not valuing that industry. By applying an industry

14 growth rate to a particular business. And, again, I

15 have issues with his derivation of the actual income

16 for the business.

17 Assuming that his derivation of income was

18 accurate, applying an industry growth rate to a

19 particular business without justifying why that

20 industry growing rate applies, it's essentially saying

21 you're valuing the industry.

There's no reduction from that growth to

23 reflect the actuality of the company you're valuing.

24 So to call that a business valuation I think is

25 disingenuous.

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1 Q The report also addresses an issue with

2 Parker's reliance on projected incomes for 2015 where

3 he shifted those same amounts to March of 2016. You

4 have any issue with that action?

5 A I do. So essentially what Parker did, he had

6 projections that were prepared or effective as of

7 March of 2015, and then, he without anything more than

8 I think a one-sentence explanation, moved them forward

9 to be as of March 16th. And the only explanation that

10 was provided was that he believed that that better fit

11 the fact pattern or the facts set. I'm not quite sure

12 what that means. He doesn't justify that any further.

13 In my opinion, if you have projections,

14 again, even if you're comparing those projections

15 March of 2015 to operations through March of 2016, you

16 would have had a comparative. You would have

17 projections for a year and actual activity for a year.

Had he done that comparison, I think he would

19 have noticed that those March projections did not

20 realize in that first year. His response to realizing

21 that they wouldn't match is basically taking those

22 exact same projections without modification and moving

23 them forward one year.

So essentially he's saying it didn't work for

25 the last year, but maybe for the next year,

1 Q The third consideration that you set forth in 2 your report on page 13 has to do with Parker's

3 assessment of discount rates. First, can you provide

4 a brief summary as to what a discount rate entails in

5 a valuation?

6 A So a discount rate essentially is the

7 reflection, when it's used in an income approach, it's

8 a reflection of the risk inherent in the projected

9 income. So in this particular case, Parker used a

10 build-up method, which essentially is an alternative

11 investment theory. Meaning, instead of investing in

12 the company, you could invest elsewhere. You could

13 invest in treasury, you could invest in large or small

14 publicly-traded companies.

His build-up method getting to about 18

16 percent I don't really have a particular issue with.

17 The issue I do have with this derivation is that he

18 stop short. The additional increment that he doesn't

19 appear to consider quantitatively is the assessment

20 that ties all the qualitative factors in his report to

21 the number.

You're looking at a company that is almost

23 early stage venture capital levels. Typically in my

24 experience, those discount rates start around 40, 45

25 percent, as opposed to 18 percent. That's just for Page 491

1 early stages companies. Then you've got to factor in 2 the characteristics of a federally illegal company, 3 potential mismanagement, if there was any, issues that 4 would increment the discount rate. To use an 18 percent discount rate for a 6 company that he qualitatively indicates had problems. 7 I think is a mismatch that results in significant 8 problems with his result. Q You also briefly touched upon the fact that 10 Parker's estimation of growth in net income is 11 ridiculously high for years 1 through 5, but then 12 levels out thereafter, and there is no reconciliation; 13 is that correct? MR. FEUERSTEIN: Object to the form. You're 15 leading your own witness now. You use the phrase, 16 "ridiculously high." 17 ARBITRATOR BAKER: Sustained. Rephrase. 18 BY MR. WILEY: 19 Q Your report talks about Parker's estimation 20 of growth and nct income for years 1 through 5, and 21 then levels out thereafter. 22 Do you see any issue with that? 23 A Yes. 24 And what issue is that? 25 So essentially what Parker has applied in the Page 492 1 income approach is what's referred to as a discounted 2 cash flow method. The discounted cash flow method

1 first five years as opposed to why there's a big drop 2 after five. 3 Q Parker applied a 28 percent discount for lack 4 of control and lack of marketability. Do you question 5 that application at all? A I did. 7 Why so? 8 The derivation of that 28 percent is a 9 combination of two different things: One is a 10 discount for lack of control of 10 percent, and the 11 other is a discount for lack of marketability of 20 13 A discount for lack of control is basically a 14 reflection of the inherent inability to manage 100 15 percent operations of the company. So to the extent a 16 company is not managed well and could be managed 17 better had you controlled the company, then the 18 discount for control would be greater. So to the 19 extent as of the valuation date, the company may have 20 been mismanaged or had other issues, that discount 21 would have possibly been higher. 22 Typically in my experience, the discount for 23 lack of control is closer to about 20 percent. His 24 derivation of 10 percent came about through examining 25 closed-end funds. It has a very specific application Page 494

3 calculates out into the future a discrete period of 4 time during which the company is going through either 5 excessive or less than normal growth. At a certain point in time it reaches what we 7 refer to as terminal value, meaning after that point 8 in time, things stabilize and they grow in perpetuity 9 at a constant rate. Parker used a three percent 10 constant growth rate. I have no problem with that. 11 The problem I do have, though, is he's basically 12 saying for the first five years there's this 13 significant growth and all of a sudden it completely 14 disappears. 15 Instead, so what he may argue, well, I could

16 have grown it out for 10 years or 15 years and had 17 even more growth, but instead I determined that after 18 five years, it will go terminal. 19 I would have approached it from a slightly 20 different perspective. I would say if you're going to 21 say after five years something is going to happen, 22 that causes everything to stabilize, it's not in his 23 report. There's no demonstration in his report as to 24 why this significant drop, which to me would lead me 25 to question why there's significant growth during the Page 493

1 that I don't believe is applicable to an operating 2 company here. So that's the discount for lack of 3 control.

The discount for lack of marketability is 20 5 percent, and basically what that reflects is a 6 discount for the fact this is a privately-held company 7 and a minority interest in a privately-held company, 8 and you can't just turned around and sell it and get 9 cash in your account a day later. So there's various 10 studies that speak to these discounts.

But ultimately what Parker did, he referenced 12 a couple of studies, then he said the discount 13 indication was 26 percent, but he was reducing it by 14 six to 20 percent because he said in the operating 15 agreement there's language of the buy-back of an 16 expulsed partner.

17 To my opinion, the buy-back for an expulsed 18 partner was no different than the language that would 19 allow another departing partner to leave and get paid 20 market value. I don't know that that reduction of six 21 percent has any necessary play in the calculation of 22 the discount rate.

23 Again, I also have an issue with his 24 calculation of just the 26 percent unadjusted discount 25 for the lack of marketability. He referenced a couple Page 495

1 of studies, but in my experience, those discounts, 1 ourselves in the foot with respect to our argument on 2 especially for a minority interest, can be fairly 2 a motion to strike, just to make sure we've got belt 3 substantial. This creates a compounding issue when we 3 and suspenders, we're going to address the 4 are comparing a 22 percent interest, which was the 4 methodologies when we believe they're improper. And 5 case with Terry to a seven percent interest, which is 5 that was the crux of our argument. 6 the case with Goldstein. 6 So we had to have language that provides for A 22 percent interest has the ability to do 7 the testimony of the expert if deemed necessary, and 8 certain things, perhaps needs the approval of only a 8 based upon the arbitrator's ruling, it was deemed 9 few other people to reach super majority than a seven 9 necessary. 10 percent interest might. So there are discrepancies as MR. FEUERSTEIN: To the extent it was deemed 10 11 well in the level of ownership interest that are not 11 necessary by the arbitrator's ruling, that was over a 12 reflected in his 20 percent discount for lack of 12 almost a week ago now, and this is the first we're 13 marketability. 13 hearing of any change. 14 MR. FEUERSTEIN: I'm going to move to strike 14 ARBITRATOR BAKER: I don't believe when I 15 that last part of his testimony. I don't think that 15 made that decision that I had this December 27th 16 there's any opinion or any part of his opinion that 16 report, because I think I asked during the call, was 17 speaks to that. I think his first two opinions speak 17 there any -- did respondent's have the opportunity to 18 to Mr. Terry's interest, and then his actual opinion 18 respond to Mr. Parker's report. My recollection is 19 served in rebuttal simply says that you shouldn't pay 19 the answer was, yeah, it may not have exactly been 20 attention to the report because all the prior reports 20 produced on the right day, but we got it out. 21 of Mr. Parker were with respect to Terry. Now it's 21 And so I said I'm not striking that, and I'm 22 with respect to Goldstein. So I think he's speaking 22 not striking Mr. Parker's report. So I don't think I 23 outside the scope of his reports. 23 have this in front of me. MR. WILEY: I would offer that there's 24 But let me -- I'm going to note -- let's put 25 language in the report which expressly provides 25 this to the side for a second, this issue of -- I Page 496 Page 498 1 that. 1 think he does challenge in his report, I'm looking at 2 ARBITRATOR BAKER: Where? 2 tab 4, about the lack of control, lack of 3 marketability equal to 28 percent. MR. FEUERSTEIN: In fact, I would just note I have not read the entirety of it, so l 4 on page 6 of the rebuttal report, tab 12, Mr. Leauanae 5 stated, "Given our foundational objection that these" 5 can't tell you what other details there are. But 6 -- paragraph 5 -- "that these theories and 6 let's get through his testimony. You can ask your 7 cross, then we'll figure out how to handle that. 7 methodologies should be precluded because their use is 8 predicated on an improper supplement, which is an 8 MR. WILEY: I don't believe he fully answered 9 opinion that we provide based upon our training and 9 the last question, so can we have the question posed 10 before counsel lodged his objection. 10 experience as business valuation and economy damage 11 experts, we do not address these technical issues in 11 (Record read.) 12 MR. WILEY: We'll just move on. I think he 12 this report." 13 MR. WILEY: Keep reading. 13 did cover that answer. 14 14 Q Mr. Leauanae, let me ask you a question quick MR. FEUERSTEIN: I will, page 7. 15 "Notwithstanding the foregoing, we reserve 15 regarding the history of valuations. 16 the right to address these technical issues in a 16 Have you had the opportunity to render 17 valuations for any marijuana companies in the past? 17 report or through testimony if deemed necessary." I think you have a blanket sort of open 18 Yes. 19 opportunity to opine on things that are not in your 19 O How many? 20 A I've been involved in probably ten or so, 20 report, doesn't give an opportunity to understand his 21 opinions ahead of time and prepare for them. 21 including currently. 22 22 Have you been retained as an expert witness MR. WILEY: Again, based upon the fact that 23 we filed our motion to strike in the expert report, 23 in any of the marijuana valuation cases? 24 Α Yes. 24 there was never an expert disclosure by Ms. Goldstein

Approximately how many times?

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25

25 of Mr. Parker, and as such we didn't want to shoot

- 1 A At least three or four, possibly more.
- 2 Q I want to turn your attention to tab 10 in
- 3 the expert witness report.
- 4 A 1 have it in front of me.
- 5 Q You recognize this document?
- 6 A I do.
- 7 Q What is this document?
- 8 A This was the second report that I issued in 9 this case.
- 10 Q For a minute, let's take tab 10 and tab 12.
- 11 Let me ask you about tab 12. Do you recognize that
- 12 document?
- 13 A I do.
- 14 O What is that document?
- 15 A This was the third report that I issued in
- 16 this case.
- 17 Q And the second report was issued -- has an
- 18 issue date of December 13, 2018?
- 19 A Yes.
- 20 Q And the third has issue date of December 27,
- 21 2018?
- 22 A Yes.
- 23 Q Explain to me the structure of your second
- 24 and third reports.
- A Essentially at the time, from Parker's

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- 1 purposes, which was my rebuttal report dated December
- 2 27th, was that it appeared he was taking an analysis
- 3 that was, for all intents and purposes, calculated for
- 4 Shane Terry, which was a different interest as of a
- 5 different valuation date, which essentially could mean
- 6 a different company, and trying to apply it to a
- 7 different individual.
- And so my rebuttal in the December 27, 2018,
- 9 report was a rebuttal of Parker's analysis as it
- 10 pertained to Terry, not really for any other
- 11 purpose.
- 12 Q Mr. Parker in his second report switches his
- 13 methodology from income approach to the market
- 14 approach?
- 15 A Yes.
- 16 Q Do you find that problematic in any way?
- 17 A I do.
- 18 Q How so?
- 19 A I'm just trying to tab it in the binder,
- 20 which I believe is the February 23rd report of
- 21 Mr. Parker.
- So, essentially, a valuation requires --
- 23 always requires consideration of the three approaches:
- 24 The income approach, the asset approach, and the
- 25 market approach. I don't think I actually necessarily

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- 1 analysis, I was rebutting an analysis of Terry's
- 2 interest. So the facts that Parker in his second and
- 3 third reports, the reports that I was rebutting,
- 4 considered post valuation date information, meaning
- 5 information as of March 2016, I determined that from a
- 6 valuation perspective, that was improper.
- 7 Q And what specifically did you find is
- 8 improper as far as part of Mr. Parker's methodology?
- 9 A Really it even goes beyond methodology to 10 clearing.
- Valuation is conducted as of a specific
- 12 valuation date. So the only information that you
- 13 should know, or use, is what was known or knowable as
- 14 of that valuation date. The valuation date at the
- 15 time of these reports was March of 2016, or at least
- 16 the first two reports. The information, however, that
- 17 he references in his second report and his third
- 18 report was after March of 2016.
- So my response is essentially to the second
- 20 report or in my second report, which was dated
- 21 December 13, 2018, was that Parker considered post
- 22 valuation date information and, therefore, the
- 23 analysis that he conducted and the conclusions he
- 24 derived did not apply as of March 2016.
- 25 My criticisms of his third report for my

- 1 describe what they are.
- 2 The income approach basically determines what
- 3 the value for a company will be based on the
- 4 assessment of the returns and the risk generating
- 5 those returns, as I discussed before.
- 6 The asset approach basically is a reflection
- 7 of the value of the company at a particular point in
- 8 time when you consider its assets and it's
- 9 liabilities. If the difference between assets and
- 10 liabilities is positive, then it has a positive asset
- 11 value.
- The market approach is typically broken into
- 13 two different methods: One is the guideline public
- 14 company method, and the other is referred to as the
- 15 transaction method. Essentially, the guideline public
- 16 company method looks to public markets for companies
- 17 that are actively traded and comparable, and
- 18 determines from the share prices of those companies
- 19 what a potential multiple might be for your subject
- 20 company.
- 21 The transaction method, by contrast, looks
- 22 for transactions in an entire company, meaning the
- 23 sale of one hundred percent of an interest in a
- 24 company, and determines multiples as well that then

25 applies to the subject company. So those are the

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1 three approaches. In his first report, he ultimately used the 3 income approach and disregarded the other two. 4 Notably when he disregarded the market approach, he 5 said there were no comparables. As of his February 11 other than it did occur. 12 13 report there, tab 8. 14 15 16 Company Method"? 17 A It is. 18 19

6 2018 report, again, when he's still referring to

7 Terry's interest as of March 16, he suddenly deems the

8 market approach to have comparables, and the income 9 approach to have no value in his assessment. Again,

10 there's no explanation as to why this change occurred,

Q Turning to page 4 of Mr. Parker's second

A I have it in front of me.

Q That's under the heading "Guideline Public

Q You spoke briefly about that.

MR. FEUERSTEIN: Where are you?

20 MR. WILEY: Page 4, tab 8.

21 MR. FEUERSTEIN: Thank you.

22 BY MR. WILEY:

23 Q You testified briefly about the public

24 guideline company method. Did you find any issue with

25 Mr. Parker's use of the four companies that are set

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25

1 according to the witness, improperly used information

2 post -- that became available post March 2016. Now

3 Mr. Wiley is directing him to specific issues and

4 specific companies and asking him to say do you have

5 issue with those companies.

6 He doesn't say anything in his report that I

7 take issue with any of the companies that are used,

8 any of the facts, anything like that. He just says

9 that he's using like a general statement to back his

10 way into specific testimony that was never opined on

11 in the report and, therefore, is outside his scope,

12 improper.

13 MR. WILEY: The initial application as set

14 forth in Parker's 2016 valuation dismisses this

15 methodology and now comes back --

16 ARBITRATOR BAKER: This is the guideline

17 public company method?

18 MR. WILEY: Yeah, under the market approach,

19 because at that time, this is set forth in the

20 expert's opinion, there were publicly-traded companies

21 that were active in cannabis. We're talking about

22 publicly-traded companies, which as the testimony will

23 show, that this is the use of those companies in that

24 box right there.

As the cannabis industry matures, largely due

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I forth in the box in the bottom of that page?

2 MR. FEUERSTEIN: Objection. Goes beyond the

3 scope of his opinion. There's nothing talked about

4 that in any of the docs submitted to date.

MR. WILEY: Other than the fact he addresses

6 the methodologies that are set forth in complete

7 detail in his expert witness report of December 13th.

8 specifically, when he's talking about in the second

9 paragraph of section 4, "As demonstrated above, Parker

10 mentioned the only reason he was able to supplement

11 his original valuation analysis with the application

12 of the market approach was he used information that

13 was not known, knowable or applicable in March 10th,

14 2016. Fundamental consideration in business valuation

15 is that the value should be determined as of a

16 specific date using information that was known or

17 knowable as of that date."

So, now, we have a switch in the fundamental

19 methodology that it's being used to determine the

20 application of the accounting principals, and as such,

21 the expert witness should be able to testify as to and

22 opine on as to those issues. Switching from a market

23 approach --

24 MR. FEUERSTEIN: I believe what he opined on

25 and what he said in his testimony was that Mr. Parker, Page 505 I to the push for legalization, publicly-traded

2 companies involved in the marijuana trade became more

3 widely followed both by the public at large and market

4 analysts. So based upon that, that was the shift from

5 Parker's methodology into the second report and --

ARBITRATOR BAKER: I'll allow a few

7 questions. Let's keep this moving forward, so

8 objection overruled.

9 BY MR. WILEY:

10 Mr. Leauanae, did you take umbrage with

11 Mr. Parker's use of the publicly-traded companies as

12 comparables as set forth in tab 8, page 4?

13 A Yes.

14 How so?

15 So assuming even though the date August 2017

16 does not show anywhere on Parker's February 2018

17 report, assuming that this analysis applies to August

18 2017, I have issues relative to the application of

19 this guideline public company method because, in his

20 own report, he references that the selection of these

21 companies came from a list that was available only

22 after August of 2017. It was available as of February

23 2018, more than six months later. And he also used

24 financial metrics that were only known as of February

25 2018, as opposed to August 2017.

So in addition to the other issues I have Do you have any issue with Mr. Parker using 2 with the market approach, the fact that he uses post 2 these companies to prepare a market cap/revenue 3 valuation information subsequent to August 2017 in 3 multiplier to use in Nevada? 4 conducting his analysis is a problem. 4 MR. FEUERSTEIN: Objection; beyond the 5 MR. FEUERSTEIN: My objection --5 scope. 6 ARBITRATOR BAKER: I understand. Let's move ARBITRATOR BAKER: Sustained. 6 7 on. 7 MR. DUSHOFF: Your Honor, if I may be heard 8 BY MR. WILEY: 8 on this? Q In your second and third report, did you have 9 ARBITRATOR BAKER: Yes, go ahead. 10 10 ongoing concerns with the use of Terry provided MR. DUSHOFF: Thank you. We had our motion 11 revenue projections? II in front you at the time when this was still going on, 12 A I did. 12 when they filed the report. We had the motion and 13 Why so? 13 said, hey, wait a minute, this is not correct. They Q 14 A Those projections changed in Mr. Parker's 14 cannot file this supplement, because clearly, his 15 February 23rd report. The only rationale provided was 15 supplement was based off something off of the 2016 16 that the projections he then used were more current. 16 that she never hired. 17 There was no assessment as to any due diligence he 17 So out of an abundance of caution, we said, 18 undertook to verify the veracity of those numbers. 18 hey, we told you what happened. We told our expert, Q Did the same issues you had with respect to 19 hey, this is what this is. We think you're not going 20 the initial report regarding the 28 percent discount 20 to be able to get this in because, as he said, it's an 21 for lack of control and lack of marketable, did those 21 improper supplement. 22 remain? 22 Now, he reserved the right to testify, but it 23 A They did. 23 wasn't something -- you didn't even rule on yet that 24 Q For the same reasons you testified 24 their expert's supplementation was out. This was --25 previously? 25 you ruled on that after, after the motion you heard Page 508 Page 510 1 A Yes. 1 this, and you said, You know what, I'm going to allow 2 Let's go ahead and look at Mr. Parker's 2 that in as long as you had a rebuttal. But this was 3 December 14th report, which is tab 11. 3 part of out rebuttal, knowing that there may be more A I have it in front of me. 4 information that he has been allowed to testify to 5 Q Did you have an opportunity to review this 5 regarding this. This was after your motion. 6 report? You could have said, You know what, I'm not A I did. 7 letting that in. And I'm not letting that in, and Q Now, what are your initial thoughts regarding 8 then a rebuttal would have been moot anyhow if you 9 this report? 9 weren't letting that in. 10 MR. FEUERSTEIN: Just note my objection. 10 He should have a right to be able -- what 11 ARBITRATOR BAKER: That's sustained. 11 you're doing now is foreclosing us on being able to 12 BY MR. WILEY: 12 have our person rebut their expert witness that you 13 Q You agree with me that the value of Ms. 13 allowed to come testify after he submitted a rebuttal 14 Goldstein's interest was determined for the first time 14 report on it. What he's trying to say, Listen, I'll 15 in the report dated December 14, 2018? 15 reserve -- this is not right. You said, I'll allow it 16 A In report is supposed to represent Ms. 16 based on a rebuttal when he said it was not right. 17 Goldstein's interest, yes. 17 But he should have a right to absolutely testify 18 Q Turn your attention to page 5 of the report 18 regarding what's wrong with this report. 19 that's denoted in tab 11. 19 MR. WILEY: More importantly, we are talking 20 I have it in front of me. 20 about the multiplier issue, which hasn't been 21 In the box at the top of the page are the 21 addressed yet in rebuttal. Mr. Parker was able to 22 four companies. Do you recognize those companies? 22 opine as to the use of the market cap/revenue 23 Α 23 multiplier, how he addressed that methodology. 24 Q Are any of those privately-held companies? 24 We believe it's improper. We believe that

25 the expert will opine why it is improper. And, again,

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25

No, not to my knowledge.

1 we're talking about an issue where we do have language But we never had that opportunity because you 2 set forth in the third report from Anthem as to what 2 ruled on it afterwards. If they're asking us to do a 3 will allow Mr. Leauanae to be able to opine as to 3 rebuttal to the rebuttal, that's a different 4 valuation of Ms. Goldstein, which of course, we saw 4 situation. That would be nuts, but you did not rule 5 for the first time 32 days ago. 5 on it yet. What they're asking for us to do is a MR. FEUERSTEIN: Can I respond? 6 6 rebuttal to a rebuttal and that is not fair. 7 ARBITRATOR BAKER: Yes. If they're saying trial by ambush, that's 8 MR. FEUERSTEIN: 1 feel little bit that this 8 ridiculous. What do they think, we're not going to 9 is somewhat to an extent of trial by ambush. Don 9 try and rebut the actual facts in here, that 10 Parker had a report, he's actually submitted multiple 10 Mr. Parker can just make up stuff and we're not going 11 reports in this case, and Anthem has had the 11 to go against it? 12 opportunity to respond to those reports. The same four companies, the Terra Tech and 13 The market multiplier, revenue multiplier was 13 Marafam (phonetic) was the same ones that were used in 14 not produced for the first time in Ms. Goldstein's 14 eight, the exact same companies. So if he was able to 15 report. It was actually produced way back when, in 15 testify regarding that, how was he not able to testify 16 tab 8, back in February of 2018, to which Anthem filed 16 regarding this? It's not ambush. They had all the 17 a rebuttal report. It was at that time Anthem could 17 information regarding this. 18 have said just like it said in its rebuttal report to ARBITRATOR BAKER: Did he testify, or in his 19 tab 11, that we take issue with the revenue 19 expert reports talk about this market capitalization 20 multiplier, and here's why we take issue with the 20 issue with these companies? 21 revenue multiplier, and I would have had an ample two 21 MR. FEUERSTEIN: No, he did not. 22 weeks to prepare and talk about why I take issue with 22 MR. WILEY: Let the expert --23 his issue. 23 THE WITNESS: I did speak to those because 24 Instead they've punted twice. They punted 24 they were post valuation date as they related to 25 Terry. So in my opinion, it was improper to even 25 back in February 2018, they didn't take issue with it, Page 512 Page 514 1 and they punted here again. 1 consider that information. The fact there was no knowledge of whether ARBITRATOR BAKER: Here's the issue that I 3 Mr. Parker's report was going to get in as of December 3 have: I understand your arguments to Parker's report 4 2017 doesn't mean they couldn't prepare for it as it 4 on December 14th. We hashed this out as the subject 5 was. It's the old boycott rule, always prepare. But 5 of the motion. 6 I don't think it's fair to say now without anything. I recall being told, because I asked, did you 7 It's not even produced in their pretrial brief as to 7 have -- did the respondents have the opportunity to 8 why they're taking issue and what basis they're taking 8 respond, and the response I recall was, Well, yeah, 9 issue with the revenue multiplier. They're just 9 but it may not have gotten out exactly on December 10 dropping it on us now for the very first time. 10 29th or whenever rebuttals were due to reports, in As Mr. Wiley said, they had 32 days to 11 which case I said -- I think I asked you, are you 12 prepare for this. 12 going to move to strike it? 13 MR. DUSHOFF: If we may. He doesn't address I think you kind of wabbled a little bit. 14 what I discussed before. I think it's humorous coming 14 Well, I want to take a look at it and I'm not sure. 15 out when I cross-examined Mr. Parker, he somehow comes 15 You hadn't even had the chance to look at it yet. I 16 out with this proxy thing; that was never brought up, 16 said, Well, forget it. I'm not going to exclude it 17 never in any of his reports anywhere when I said, You 17 because I'll let yours in, and I'll let their report 18 used CWNV report for the NuVeda reports. Now all of a 18 in. But I did not have this report in front of me. 19 sudden that's not a surprise? That gets in? No. 19 and I was never informed that it was a reservation of He has a right to testify regarding this. We 20 a right to rebut it later. And my recollection is you 21 never had the opportunity because there was no ruling. 21 haven't had the opportunity to look at it even at that 22 If we had a ruling before he did -- before he did his 22 point? 23 23 rebuttal, we could have said, Okay, listen, you need MR. FEUERSTEIN: Correct. 24 to do your specific rebuttal regarding the facts in 24 ARBITRATOR BAKER: That's my recollection of

25 the conversation. So here's what I'm going to do.

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25 here. You can't just reserve your right to testify.

1 I'm going to allow it, and this is already -- we're 2 already at 5:19. 3 So I'm going to allow a few more questions. 4 I'm going to look through these reports in detail, and 5 I will note your objection and decide whether to give 6 any weight to what he is testifying to or not. And I 7 think that's the quickest way and the fairest way to 8 sort of move this along. MR. DUSHOFF: May I ask, weight as to Ms. 10 Goldstein's -- as to 11? 11 ARBITRATOR BAKER: What he is testifying 12 to -- I mean, I need to read his report in detail. I 13 don't even know -- there's some reviews and opinion, I 14 don't even know what he's trying to say right now is 15 even marginally can be inserted in that. I don't know 16 at this point because I have not read it. 17 21 give it at that point.

So let's finish with some testimony. Let's 18 move this along. I'm going to go back and read these 19 reports, and then decide in my decision how much 20 weight, whether to consider it, how much weight to 22 MR. WILEY: Arbitrator Baker, I'll be brief.

23 Q Mr. Leauanae, what is your opinion on the use 24 of four public companies as a base line determination 25 for the market cap revenue multiplier? Page 516 I method.

2 Q If you were preparing a market approach 3 valuation of NuVeda, what would you look for in a 4 comparable? 5 A I would look for a company that had revenues

6 that were comparable to the extent of 10 to 20 times 7 revenues to get the right size. I would look for a

8 company that was actively traded. I would typically 9 disregard OTC companies, which are all four of these,

10 because they would not represent an active market.

11 I would identify the criteria I used in the 12 selection of my companies, which is not something 13 that's present in any meaningful way in Parker's 14 report.

15 Q In your opinion, would you dismiss Parker's 16 report and his methodology in its entirety?

17 A I would say the way he narrowed down to this 18 market approach and excluded consideration of the 19 asset income approach is problematic, and that problem

20 is only exacerbated by the problems I see in his

21 application of the market approach. Again, I'm not a 22 trier-of-fact obviously, but from a valuation

23 standpoint, I would say this analysis is improper.

24 MR. WILEY: I have nothing further.

ARBITRATOR BAKER: Mr. Feuerstein.

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A I would say having that few number of 2 companies does not constitute a market for purposes of guideline public company method. Q What would need to be done to make it

5 compatible and usable as far as a comparable?

A There needs to be a correlation between the 7 general database from which these companies were 8 derived and their application in this case. Those

9 details were not provided in Mr. Parker's report other

10 than reference to a list that he then modified as well 11 without any justification or explanation.

12 Q Do you have any issue with Mr. Parker

13 providing that a private company's market cap revenue

14 multiplier is 50 percent of a public company? A Not necessarily, but, again, that's a 15

16 subjective assessment. And when you're looking at

17 these four companies, these are all what we refer to 18 as over-the-counter companies, OTC. While they are

19 publicly-traded, they could be very well be thinly

20 traded.

21 So if you image the bottom of the bucket in

22 terms of public companies, these would be them. And I 23 would say they would not constitute a freely and

24 actively traded market that is a requirement of

25 comparables under the guideline public company

CROSS-EXAMINATION

2 BY MR. FEUERSTEIN:

3 Good evening, Mr. Leauanae.

4

25

5 I'm going to call you Joe. Q

6 That's perfect.

7 Now, you don't provide an independent

8 valuation of Ms. Goldstein's interest; correct?

That's correct.

10 You weren't asked to calculate what the

11 interest should be given the corrections; is that

12 right?

13 A That's right.

14 You didn't do a review of any the other

15 expert reports from respondents to determine whether

16 those analyses are correct; isn't that true?

17 A I didn't review any other reports.

18 Q Before I continue, let me make sure we're on

19 the same page.

20 Your report at tab 4, your report at 10, and

21 your report at 12, that is the entire scope of your

22 opinion that you're offering in this case, correct,

23 subject to what we've been fighting about today on the

24 record?

25 A Yes.

And it contains all the documents that you If I were presenting the results of those 2 relied on and all the information that you processed 2 discussions as a valuation opinion, then the question 3 in the course of your analysis; correct? 3 would go to the level of due diligence that was 4 undertaken to verify the statements that were made to That's fair, yes. 5 How long did those reports take you to do? 5 you. Q I can't recall. 6 Let me stop you right there. If there was no 7 Can you estimate for me? 7 due diligence taken to verify the statements made to 8 The first one would have taken the majority 8 you, other than by relying on the principles and one of the time; the last two, less so. 9 other person, does that seem reliable in your 10 opinion? Can you estimate how long the first one took 10 11 you? 11 It would depend on the nature of the assets. 12 12 It could be, it could not be, it just depends. For 13 Did you meet with any of the members of 13 example, if the representation in the balance sheet 14 NuVeda to talk about facts that were troubling to you 14 says there's \$100,000 in eash, that's something that's 15 or interesting to you? 15 easily verifiable. If the assessment is that there's 16 I believe I would have, yes. 16 a million dollars in intangible value, that's less so. 17 17 Q So if an expert, for example, provided a Who did you speak to? 18 valuation of a marijuana license, cannabis license and 18 Most likely Pej and Joe Kennedy. I'm not 19 sure if I spoke with any other individuals. 19 relied on the statements of his clients, the 20 Q I think you testified -- I'm going to turn 20 statements of one other person and nothing else, is 21 that reliable to determine the valuation of a cannabis 21 back to my notes so I quote you correctly. That you 22 license? 22 took issues with the asset approach because they came 23 from sources -- "there was asset value that came from 23 A I would say that would probably be an issue 24 sources unknown," did I write that down correctly? 24 without additional due diligence for verification. 25 25 That's fair, yes. You mentioned during your testimony that Page 520 Page 522 1 Q Is it your view that when asset values come 1 you've been involved with approximately ten marijuana 2 from sources unknown, that's not a proper expert 2 company valuations; is that right? 3 report? That's fair. 4 Α When asset values come from --Have those all been in the state of Nevada? Q Let me restate the question. When an expert 5 Some operations outside but, yes. 6 uses asset values that come from sources unknown, does You were an expert witness in three or four 7 that detract from the reliability of the report? 7 of those matters; correct? Not necessarily. A was designated in at least three or four, What situations can it still be considered 9 10 reliable? 10 Q Did you testify in those matters? A It would depend on the level of due diligence 11 Α Not yet. 12 that should be undertaken by the appraiser. For 12 Did you provide reports in those matters? 13 example, if I value a business that has a fair amount 13 Some of them, yes. 14 of real estate, I'm not a real estate appraiser, so I 14 Did you provide actual valuations or just 15 may rely on the appraisals done by real estate 15 criticisms of other expert's valuations? 16 appraisers. A It's a combination, but some of those did 16 17 Q Let me ask you a hypothetical: Would you 17 provide values or estimates of value. 18 view it to be -- an expert report to be reliable if What -- were they businesses that were akin 19 to NuVeda in the sense they were operating companies 19 the expert took his client's data, spoke to a person 20 referred to him by the client, and did no other due 20 with vertical licenses? 21 diligence whatsoever to confirm the values of the 21 A That's fair.

Q And did you use the -- what approach,

23 methodology did you use to determine the valuations of

A Look at all three approaches, and typically

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22

25

24 those companies?

22 assets or the liabilities?

24 discussions were presented.

Q What do you mean?

A It would depend on how the result of those

23

25

1 in the ones that resulted in the report, I think the 2 genesis for was most of the opinions was the income

3 approach.

Q Why did you use the income approach instead 5 of the asset approach?

A It wasn't so much a selection on my part, but 7 a comparison of the three approaches, and which 8 provided the best amount of data and potentially the

9 most reliable outcome.

10 Q Is there a rule of thumb, in your view, Joe, 11 when one doing evaluations should choose the

12 liquidation approach or asset approach versus the

13 other two approaches?

A rule of thumb, not necessarily. Really the 15 appraiser has discretion, but they should consider all

16 three approaches.

17 Q Were you aware in drafting your two rebuttal

18 opinions whether at the time that you did that,

19 whether NuVeda was operational?

20 A I don't recall.

21 Q Do you recall whether the dispensary licenses

22 that NuVeda possesses were operational?

23 As of the two December reports?

24 Yes, as of the two December reports.

25 I can't recall. 1 expert that result in a report, not to my knowledge.

2 Q How about just the valuations and conducting

3 valuation rather than being an expert or not?

A Yes. Typically when assisting in the

5 consulting area, meaning in a mergers and acquisitions

6 area, looking at potential during the due diligence

7 phase of a transaction, assisting with what

8 indications a value might exist, I have looked at

9 various indications, including revenue multiples as

10 well as net income multiples.

11 Q Is there any sort of standard in the industry

12 that you're aware of, of revenue multiples for private

13 companies in assessing value?

14 A It's a hard question to answer because --

Q I only ask hard questions.

16 (Laughter.)

15

17 A There's various multiples. Whether or not

18 they are applicable is really the issue.

Q Have you seen in the course of your

20 evaluations of other marijuana companies, the revenue

21 multiplier of six being applied on top line revenue?

22 Yes.

23 You're aware -- withdrawn.

24 Are you aware, Joe, there was a document

25 called the MIPA that was entered into between NuVeda

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Q Do you recall or have any knowledge whether 2 NuVeda was -- those dispensary licenses were recording

3 any sales?

A I can't recall.

1

Q Is the fact that those dispensary licenses

6 that they were recording sales, is that important in

7 any way in your decision of which valuation approach 8 to apply?

A You should apply all three approaches, but it 10 would be probative in terms of how it would apply in 11 each of the approaches.

12 Q By the way, you don't have an opinion -- you 13 didn't provide an opinion with respect to the revenue

14 multiplier, correct, what it should be?

A Again, when I was reviewing this in terms of

16 it being a Terry report, it's my belief that even

17 getting to a criticism of a revenue multiplier was

19 Q In the course of your valuations for the

20 other 10 marijuana companies, have you used a revenue

21 multiplier in those instances?

22 A For some of those it's been a consideration,

23 yes.

24 Have you used it, yes or no? Q

25 A For ones that I've been designated as an 1 and a company called CWNevada?

A I'm not sure about the name of the document,

3 but I believe -- I have a general understanding of an

4 agreement.

5 Q What's your general understanding of that

A Just there was -- if you're referring to the

8 2015 transaction, just there was a combination of two

9 entities that resulted in an entity known as CWNV.

10 Q Do you know what any of the parties'

11 obligations in CWNV -- let me withdraw the question.

12 Do you know any of the parties' obligations

13 in CWNV, meaning what's NuVeda's obligations and what

14 are CWNV's obligations?

A Just the general recollection that I believe

16 CW was going to be responsible for management. As to

17 what management functions specifically, I don't know.

O So you have no recollection or idea sitting

19 here today whether one party or the other was

20 responsible for paying operating cost and expenses in

21 the build-outs?

22 A My understanding, CW was to contribute, but

23 the totality of those contributions, I don't know.

24 Would it be important or relevant in your

25 valuation of NuVeda if, in fact, CW was responsible

1 for paying all the costs and expenses in building out I may have reviewed it, I just don't 2 the dispensaries, the operating costs, and the 2 recall. 3 production and cultivation? 3 Q Let me direct you, Joe, to Exhibit 164. So A It could be, yes. 4 you're going to have to play computer expert. Q You mentioned, or you noted in your report --MR. WILEY: Let me help you. Go ahead and 6 I go to your tab 4. 6 minimize that one. If I go to your report, on page 21 you 7 MR. FEUERSTEIN: Instruct him how to pull up 8 identify the letter of intent between NuVeda and 8 the answers. 9 CWNevada. You see that? 9 MR. WILEY: Yeah. See the one that says A I know it's in here. Can you point me to it. 10 Feuerstein's a bad guy. Click on that one. Q 16. 11 (Laughter.) 12 Yes, I see that. 12 THE WITNESS: I've got the document in front 13 Q Did you ask for any additional information? 13 of me. 14 I can't recall. 14 MR. FEUERSTEIN: Move to strike. 15 Q Do you recall having any conversations with 15 (Laughter.) 16 either the lawyers or the individuals at NuVeda for 16 BY MR. FEUERSTEIN: 17 additional information in framing your opinions? 17 Q Take a look at the document, Joe. Tell me if 18 As of that November 2016, I can't recall. 18 you've seen it before. 19 How about at any point in time? 19 I don't recall. 20 Most likely, because I think there's a 20 You know who Brian Padgett is, though? 21 commentary in here regarding not being able to see \$22 21 I do. 22 million referenced in Parker's report, so I believe I 22 Who is he? Q I believe he was counsel at one point in this 23 would have sought clarification. 23 Α Q To that end, you mention in your -- by the 24 case. 25 25 way, did you read all the documents on here what's Would you accept my representation he's also Page 528 Page 530 1 been marked as Appendix 1? 1 a principal in CWNevada? No, I don't believe I would have. A Sure. Did somebody in your office read all the I'd like you to turn to page 89, or scroll 4 documents? 4 down to page 89. Possibly not. A I'm there. Q Possibly not? Q And I want you to look -- you can look at the A Yes. This is just a reflection of the 7 question beginning on page 6 -- excuse me, line 6, and documents we received. 8 I want you to see in particular, beginning on line 15, Q Were those documents -- did you ask for those 9 where Mr. Padgett testified, "In total value, I mean, 10 documents, or those were the documents that were just 10 we came up with a total value for the deal, which 11 provided to you? 11 includes cost savings when you don't have pay a loan A It probably would have started with a general 12 of \$4 and a half million back, total value of 13 approximately \$22 million." You see that? 13 request for information. I don't know if it was 14 supplemented for additional information we did not 14 A I do. 15 request. Do you have any recollection whether you saw 16 Q Do you recall reviewing the transcript of 16 that prior to issuing your report? 17 Brian Padgett in connection with the preliminary 17 A I can't recall. 18 injunction hearing? If you had seen that prior to issuing your 19 A I don't know. 19 report, would it have affected your opinion therein? 20 Q If I directed you to No. 25. A It would have, but I think my opinion was 21 I see that. 21 regarding the LOI referenced in Mr. Parker's report. 22 Q It says transcript of preliminary injunction 22 I don't know if this was any portion of the LOI. 23 hearing. You see that? Q I think what you say, you mention on page 8

24 that you were referring -- there was talk of the LOI,

25 and you say it bears noting that the LOI received by

Page 529

24

25

I do.

You don't recall ever reviewing that?

		T	
1	our office does not reference \$22 million; you see	1	REPORTER'S CERTIFICATE
2	that?	2	
3	A 1 do.	3	I, the undersigned, a Certified Shorthand
4	Q I'm asking if, in fact, you had the testimony	4	Reporter of the State of Nevada, do hereby certify:
	from one of the principals of the party who we claim	5	That the foregoing proceedings were taken
1	was paying the \$22 million, would that change your	6	before me at the time and place herein set forth; that
	opinion in anyway?	7	any witnesses in the foregoing proceedings, prior to
8		8	testifying, were duly sworn; that a record of the
	A I would say this is a reference to 22 million. I don't know if this would be a	1	
			which was thereafter transcribed under my direction;
	representation of the value it represented.		that the foregoing transcript is a true record of the
11	MR. FEUERSTEIN: I think I'm finished. I'd		testimony given.
1	like to sort of look at my notes. If I have anything,	13	Further, before completion of the
i	it's going to be very brief.	14	proceedings, review of the transcript [] was []
14	F		was not requested.
1	break.	16	I further certify I am neither financially
16	(Break taken.)	17	interested in the action nor a relative or employee of
17	MR. FEUERSTEIN: I don't think I have any		any attorney or party to this action.
18	further questions at this time.	19	IN WITNESS WHEREOF, I have this date
19	MR. DUSHOFF: Your Honor, and I apologize,	20	subscribed my name.
20	just walking in. I know from your prior ruling that		Dated: January 31, 2019
21	basically the exchange, and I apologize speaking out	22	•
22	of order but basically based on Mr. Feuerstein's	23	
23	motion to strike, it was summarily stated that since	24	Ka fel / Ve in death
24	he didn't mention anything about in 12 regarding 11,	25	NV. CCR NO. 4/5
25	that it's summarily out. That, therefore, if he		CALIF. CSR NO. 11861
	Page 532		Page 534
,	didn't mention it		
2	ARBITRATOR BAKER: That's not what I said. I		
i			
i	objections. And what I'm going to do is get the		
ŧ	transcript, I'm going to read back through it. I'm		
	going to read through these reports is what I said,		
	because I don't know whether something he said,		
	because there appears to be some sort of analysis and		
	considerations, even in this December I don't know		
	whether what he said then encompass what was objected		
11	to or is it fairly included.		
12	So I noted the objection. I'm going to go		
13	back and read through the transcript, and I'm going to		
14	read these before I issue an opinion. That was my		
15	decision.		
16	MR. DUSHOFF: I apologize. I was just		
17	getting a case regarding that very issue you were		
18	talking about.		
19	ARBITRATOR BAKER: Okay. Anything else?		
20	MR. WILEY: No redirect for me.		
21	MR. FEUERSTEIN: Nothing from me.		
22	ARBITRATOR BAKER: Thank you. Let's go off		
	the record for now.		
24	(TIME NOTED: 6:00 p.m.)		
25	, , , , , , , , , , , , , , , , , , ,		
	Page 533		

From: Jason Wiley <jwiley@wileypetersenlaw.com>

Sent: Wednesday, June 19, 2019 1:42 PM

To: Brian R. Irvine <BIrvine@dickinson-wright.com>

Subject: EXTERNAL: Goldstein v. NuVeda

Brian:

I spoke with my client's representatives and they are amenable to the extension. The one request we have is that the accrual of interest is suspended during the period you need to get up to speed, file the response, and we have the hearing on the motion to vacate. Please let me know if you are amenable to the request.

JMW

Jason M. Wiley, Esq. Partner



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Electronically Filed 6/21/2019 4:43 PM Steven D. Grierson CLERK OF THE COURT

NOTA 1 **DICKINSON WRIGHT PLLC** BRIAN R. IRVINE Nevada Bar No. 7758 BROOKS T. WESTERGARD 3 Nevada Bar No. 14300 4 100 West Liberty Street Suite 940 5 Reno, Nevada 89501 Tel.: (775) 343-7500 6 Fax: (844) 670-6009 Email: birvine@dickinsonwright.com 7 Email: bwestergard@dickinsonwright.com 8 9 Attorneys for Plaintiff Jennifer M. Goldstein 10 DISTRICT COURT 11 **CLARK COUNTY, NEVADA** 12 NUVEDA, LLC, a Nevada limited liability 13 Case No.: A-15-728510-B company, SHANE M. TERRY, a Nevada 14 resident; and JENNIFER M. GOLDSTEIN, a Dept. No.: 11 Nevada resident, 15 Plaintiffs, 16 VS. 17 PEJMAN BADY; POUYA MOHAJER; DOE 18 Individuals I-X and ROE Entities I-X, inclusive, 19 Defendants. 20 21 NOTICE OF APPEARANCE OF BRIAN R. IRVINE AND BROOKS T. WESTERGARD 22 23 BRIAN R. IRVINE and BROOKS T. WESTERGARD of the law firm of DICKINSON 24 WRIGHT PLLC file this Notice of Appearance as attorneys of record for Plaintiff, JENNIFER 25 M. GOLDSTEIN, and request that copies of all notices, pleadings and documents be served 26 upon them at DICKINSON WRIGHT PLLC, 100 West Liberty Street, Suite 940, Reno, NV 27 ///

Page 1 of 3

JA01463

1	89501; birvine@dickinsonwright.com, bwestergard@dickinsonwright.com.
2	DATED this 21st day of June, 2019.
3	
4	DICKINSON WRIGHT PLLC
5	/s/ Brian R. Irvine BRIAN R. IRVINE
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13	Attorneys for Plaintiff Jennifer M. Goldstein
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1	CERTIFICATE OF SERVICE
2	I certify that I am an employee of DICKINSON WRIGHT PLLC, and that on this date,
3	pursuant to NRCP 5(b), I am serving a true and correct copy of the NOTICE OF
4	APPEARANCE OF BRIAN R. IRVINE AND BROOKS T. WESTERGARD to the
5	following individuals by United States Mail, postage fully prepaid:
6	Jason M. Wiley, Esq Matthew T. Dushoff
7	Ryan S. Petersen Scott D. Fleming WILEY PETERSON KOLESAR & LEATHAM
8	1050 Indigo Drive, Suite 130 400 South Rampart Boulevard
9	Las Vegas, NV 89145 Suite 400 Las Vegas, NV 89145
10	Erika Pike Turner Shane Terry
11	Dylan t. Ciciliano 222 Karen Avenue, Suite 3305 GARMAN TURNER GORDON LLP Las Vegas, NV 89109
12	650 White Drive, Suite 100 Las Vegas, NV 89119
13	Las vegas, iv 69119
14	DATED this 21st day of June, 2019.
15	// 6': 1.0.6 : 1
16	/s/ Cindy S. Grinstead An Employee of DICKINSON WRIGHT PLLC
17	RENO 88728-1 41063v1
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28	

From:

Brian R. Irvine <BIrvine@dickinson-wright.com>

Sent:

Friday, June 28, 2019 2:13 PM

To:

Jason Wiley

Cc:

Brooks T. Westergard

Subject:

RE: EXTERNAL: Goldstein v. NuVeda

Jason-

Thanks for getting back to me. My client is not willing to suspend the accrual of interest. It is our position that Nuveda has filed the motion to vacate when it could have not done so and simply paid the judgment. And, the motion to vacate was filed almost 90-days after the arbitration award was issued, so the delay and continued accrual of interest has been caused by the filing of the motion and when it was filed.

My client would be willing to agree to suspend interest if Nuveda were amenable to depositing the full amount of the judgment, included accrued interest, into an escrow account (or similar account) pending disposition of the motion to vacate. Please let me know if Nuveda would be agreeable to that. Otherwise, we can file a motion to continue the hearing.

Thanks, and have a good weekend.

Brian

Brian R. Irvine Member

100 West Liberty Street Suite 940

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DICKINSON WRIGHT PLICE

ARIZONA CAUROPHIA FLORICA BENTLY OF MICHIGAN NEVADA CHIC TENNESSEL TEXAS WASHINGTONIOC TORONGO

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Steven D. Grierson
CLERK OF THE COURT

MCNT 1 **DICKINSON WRIGHT PLLC** BRIAN R. IRVINE Nevada Bar No. 7758 BROOKS T. WESTERGARD 3 Nevada Bar No. 14300 4 100 West Liberty Street Suite 940 5 Reno, Nevada 89501 Tel.: (775) 343-7500 6 Fax: (844) 670-6009 Email: birvine@dickinsonwright.com 7 Email: bwestergard@dickinsonwright.com 8 9 Attorneys for Plaintiff Jennifer M. Goldstein 10 DISTRICT COURT 11 **CLARK COUNTY, NEVADA** 12 NUVEDA, LLC, a Nevada limited liability 13 Case No.: A-15-728510-B company, SHANE M. TERRY, a Nevada 14 resident; and JENNIFER M. GOLDSTEIN, a Dept. No.: 11 Nevada resident, 15 Plaintiffs, 16 VS. 17 PEJMAN BADY; POUYA MOHAJER; DOE 18 Individuals I-X and ROE Entities I-X, inclusive, 19 Defendants. 20 21 MOTION TO CONTINUE HEARING ON NUVEDA, LLC'S MOTION TO VACATE ARBITRATION AWARD AND TO 22 EXTEND BRIEFING DEADLINES 23 (FIRST REQUESTED EXTENSION) 24 Plaintiff Jennifer M. Goldstein ("Goldstein"), by and through her counsel of record, 25 BRIAN R. IRVINE and BROOKS T. WESTERGARD of the law firm of DICKINSON 26 27

Page 1 of 6

JA01467

WRIGHT PLLC, hereby files her Motion to Continue Hearing on Nuveda, LLC's ("Nuveda") Motion to Vacate Arbitration Award and to Extend Briefing Deadlines ("Motion").

This Motion is based upon the papers and pleadings on file herein, the attached Memorandum of Points and Authorities, and the Declaration of Brian R. Irvine.

DATED this 1st day of July, 2019.

DICKINSON WRIGHT PLLC

/s/ Brian R. Irvine
BRIAN R. IRVINE
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BROOKS T. WESTERGARD
Nevada Bar No. 14300
100 West Liberty Street
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Reno, Nevada 89501

Tel.: (775) 343-7500 Fax: (844) 670-6009

Email: <u>birvine@dickinsonwright.com</u>
Email: <u>bwestergard@dickinsonwright.com</u>

Attorneys for Plaintiff Jennifer M. Goldstein

MEMORANDUM OF POINTS AND AUTHORITIES

Goldstein respectfully requests that the Court continue and re-schedule the hearing on Nuveda's Motion to Vacate Arbitration Award, which is currently set for July 19, 2019. Goldstein further requests an enlargement of time to prepare a responsive filing to Nuveda's Motion to Vacate Arbitration Award as Goldstein is unable to respond within the procedural deadline.

Pursuant to EDCR 2.22(d), the Court may continue a hearing "upon a showing by motion supported by affidavit or oral testimony that such continuance is in good faith, reasonably necessary and is not sought merely for delay." In this case, Goldstein has met all three requirements for continuing the July 19, 2019, hearing and extending the briefing deadlines.

The need to continue the hearing and modify the briefing deadlines became apparent in light of recent events. Specifically, Goldstein has engaged new counsel to oppose the Motion to Vacate Arbitration Award, and counsel is in the process of obtaining the file from Goldstein's prior counsel so they can review it in order to prepare Goldstein's opposition. (Decl. of B. Irvine at PP 6-7, Exhibit 1). Counsel is advised that the arbitration hearing took three days and that the file includes pre-arbitration briefing that will be relevant to this Court's disposition of the Motion to Vacate Arbitration Award. (*Id.* at P7). Moreover, counsel for Goldstein has discussed with opposing counsel the possibility of a mutual agreement and stipulation to continue the hearing date and extend the deadline for a responsive filing. (*Id.* at P8-12). However, an agreement could not be reached, thus necessitating the filing of the instant Motion. (*Id.*)

Therefore, in order to allow new counsel adequate time to obtain and review the file and prepare the opposition, Goldstein hereby moves this Court for an order that the hearing on Nuveda's Motion to Vacate Arbitration Award, currently scheduled for hearing on July 19, 2019, at 3:00 p.m., be continued to August 22, 2019, or any other date this Court deems proper. Goldstein further requests that the briefing deadlines on Nuveda's Motion to Vacate Arbitration Award be extended as follows:

- a. Goldstein's Opposition to Nuveda's Motion to Vacate Arbitration Award shall be filed on or before August 7, 2019; and
- b. Nuveda's Reply in support of its Motion to Vacate Arbitration Award shall be filed on or before August 14, 2019.

Goldstein submits the instant Motion in good faith and does not believe the requested continuance and extension of time will have an adverse or prejudicial effect on the interests of any party to this action.

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1	A proposed order is attached to this Motion as Exhibit 2 .
2	DATED this 1st day of July, 2019.
3	DICKINSON WRIGHT PLLC
4	
5	/s/ Brian R. Irvine
6	BRIAN R. IRVINE Nevada Bar No. 7758
7	BROOKS T. WESTERGARD Nevada Bar No. 14300
8	100 West Liberty Street
9	Suite 940 Reno, Nevada 89501
10	Attorneys for Jennifer M. Goldstein
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1	<u>CERT</u>	IFICATE O	F SERVIC	<u>E</u>			
2	I certify that I am an employee	e of DICKIN	SON WRIG	HT PLLC, aı	nd that	on this	date,
3	pursuant to NRCP 5(b), I am ser	ving a true	and correc	et copy of the	he M(OTION	TO
4	CONTINUE HEARING ON	NUVEDA,	LLC'S	MOTION	TO	VAC	ATE
5	ARBITRATION AWARD AND TO) EXTEND	BRIEFING	G DEADLINI	ES to the	he follo	wing
6	individuals by United States Mail, pos	stage fully pro	epaid:				
7 8	Jason M. Wiley, Esq Ryan S. Petersen	So	atthew T. D	ing			
9	WILEY PETERSON 1050 Indigo Drive, Suite 130		KOLESAR & LEATHAM 400 South Rampart Boulevard				
10	Las Vegas, NV 89145		iite 400 as Vegas, N	V 89145			
11	Erika Pike Turner		nane Terry				
12	Dylan T. Ciciliano GARMAN TURNER GORDON LI 650 White Drive, Suite 100		22 Karen Av as Vegas, N	venue, Suite 3 V 89109	305		
13 14	Las Vegas, NV 89119						
15	DATED this 1st day of July, 2	019.					
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EXHIBIT TABLE

Exhibit	Description	Page(s) ¹
1	Declaration of Brian R. Irvine in Support of Motion to	3
	Continue the July 19, 2019, Hearing Date and Extend	
	Briefing Deadlines	
2	Order: (1) Granting Jennifer M. Goldstein's Request for	2
	Extension of Time to File Opposition to Nuveda, LLC's	
	Motion to Vacate Arbitration Award; and (2)	
	Continuing Hearing on Nuveda, LLC's Motion to	
	Vacate Arbitration Award	

RENO 88728-1 41401v1

¹ Exhibit page counts are exclusive of exhibit slip sheets.

EXHIBIT 1

EXHIBIT 1

.	DECL
1	DICKINSON WRIGHT PLLC
2	BRIAN R. IRVINE
	Nevada Bar No. 7758
3	BROOKS T. WESTERGARD
4	Nevada Bar No. 14300
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_	Reno, Nevada 89501 Tel.: (775) 343-7500
6	Fax: (844) 670-6009
7	Email: birvine@dickinsonwright.com
	Email: bwestergard@dickinsonwright.com
8	
9	Attorneys for Plaintiff Jennifer M. Goldstein
10	DISTRICT COURT
11	CLARK COUNTY, NEVADA
12	
12	
13	NUVEDA, LLC, a Nevada limited liability Case No.: A-15-728510-B
	company, SHANE M. TERRY, a Nevada
14	resident; and JENNIFER M. GOLDSTEIN, a Dept. No.: 11
15	Nevada resident,
	Plaintiffs,
16	VS.
17	V 5.
1 /	PEJMAN BADY; POUYA MOHAJER; DOE
18	Individuals I-X and ROE Entities I-X, inclusive,
10	
19	Defendants.
20	
21	DECLADATION OF DRIAND, IDVINE IN CURROUT OF
21	<u>DECLARATION OF BRIAN R. IRVINE IN SUPPORT OF</u> MOTION TO CONTINUE THE JULY 19, 2019, HEARING DATE AND EXTEND
22	BRIEFING DEADLINES
	DIGET IN O DETERMINED
23	I DDIANID IDVINE 1, houst-retete out 1, along a Callegran
24	I, BRIAN R. IRVINE, do hereby state and declare as follows:
	1. I am a duly licensed attorney in the State of Nevada and am an attorney at the
25	
26	law firm of DICKINSON WRIGHT PLLC, attorneys of record for Jennifer Goldstein ("Ms
	Goldstein") in the above-captioned matter.
27	, , , , , , , , , , , , , , , , , , , ,

- I have personal knowledge of and am competent to testify concerning the facts stated herein, except for those matters stated upon information and belief, and as to those matters, I believe them to be true.
- 3. This Declaration is provided in support of the Motion to Continue Hearing on Nuveda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines.
- 4. The need to continue the hearing on Nuveda, LLC's Motion to Vacate Arbitration Award and to extend briefing deadlines became apparent in light of recent events.
 - 5. Nuveda, LLC filed its Motion to Vacate Arbitration Award on June 17, 2019.
- 6. I was retained to oppose the Motion to Vacate Arbitration Award on June 21, 2019 and filed a Notice of Appearance on the above-captioned matter on the same day.
- 7. Although I have been diligently working with Ms. Goldstein to obtain her file from previous counsel, I have been unable thus far to obtain and review the file, though I believe I will receive the file in the upcoming days. I am advised that the arbitration hearing lasted three days and that the file includes pre-arbitration briefing that will be relevant to this Court's disposition of the Motion to Vacate Arbitration Award.
- 8. I contacted Nuveda, LLC's counsel by telephone to request a stipulation to continue the hearing and to modify the briefing schedule.
- 9. Nuveda, LLC's counsel initially indicated that an extension would not be a problem, but later informed me that Nuveda, LLC would only be willing to continue the hearing and extend briefing deadlines if Ms. Goldstein agreed to suspend the accrual of interest until the Motion to Vacate Arbitration Award is heard.
- 10. I informed Nuveda, LLC's counsel that Ms. Goldstein was not willing to agree to a suspension of the accrual of interest because, *inter alia*, the Motion to Vacate Arbitration Award was filed almost 90-days after the arbitration award was filed, and the continued accrual of interest has been caused solely by the delay in filing the Motion to Vacate Arbitration Award.

1	11. I also informed Nuveda, LLC's counsel that Ms. Goldstein would be willing to
2	suspend interest if Nuveda, LLC were amenable to depositing the full amount of the judgment,
3	including accrued interest, into an escrow account (or similar account) pending disposition of
4	the Motion to Vacate Arbitration Award.
5	12. Nuveda, LLC's counsel informed me that Nuveda, LLC would not stipulate to a
6	continuance of the hearing date or extension of briefing schedule on the proposed terms, thus
7	necessitating the filing of the instant Motion.
8	DATED this 1st day of July, 2019.
9	/ / D .
10	/s/ Brian R. Irvine BRIAN R. IRVINE
11	RENO 88728-1 41400v1
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EXHIBIT 2

EXHIBIT 2

1	ORDR DICKINSON WRIGHT PLLC	
2	BRIAN R. IRVINE	
3	Nevada Bar No. 7758 BROOKS T. WESTERGARD	
4	Nevada Bar No. 14300	
5	100 West Liberty Street Suite 940	
6	Reno, Nevada 89501 Tel.: (775) 343-7500	
	Fax: (844) 670-6009	
7	Email: birvine@dickinsonwright.com Email: bwestergard@dickinsonwright.com	
8		
9	Attorneys for Plaintiff Jennifer M. Goldstein	
10	DISTRICT	COURT
11	CLARK COUNT	Y, NEVADA
12	NUVEDA, LLC, a Nevada limited liability company, SHANE M. TERRY, a Nevada	Casc NO., A=1.3=1.40.3 (U=D)
13	resident; and JENNIFER M. GOLDSTEIN, a	Dept. No.: 11
14	Nevada resident,	ORDER:
15	Plaintiffs, vs.	(1) GRANTING JENNIFER M.
16		GOLDSTEIN'S REQUEST FOR
17	PEJMAN BADY; POUYA MOHAJER; DOE Individuals I-X and ROE Entities I-X, inclusive,	OPPOSITION TO NUVEDA, LLC'S
18	Defendants.	MOTION TO VACATE ARBITRATION AWARD; AND
19	D \$1\$maumo.	,
20		(2) CONTINUING HEARING ON NUVEDA, LLC'S MOTION TO
21		VACATE ARBITRATION AWARD
22		
23	Nuveda, LLC filed its Motion to Vacate A	rbitration Award on June 17, 2019. Jennifer
24	Goldstein ("Goldstein") filed her Motion to Cont	inue Hearing on Nuveda, LLC's Motion to
25	Vacate Arbitration Award and Extend Briefing De	eadlines on July 1, 2019. The Court, having
26	reviewed Goldstein's Motion, and good cause	appearing, therefore makes the following
27	findings and orders:	
- 1	.1	

1	1. Nuveda, LLC filed its Motion to Vacate Arbitration Award on June 17, 2019.
2	2. Goldstein's original opposition deadline is July 1, 2019.
3	3. Goldstein filed her Motion to Continue Hearing on Nuveda, LLC's Motion to
4	Vacate Arbitration Award and Extend Briefing Deadlines on July 1, 2019.
5	4. THE COURT HEREBY FINDS good cause to continue the hearing on Nuveda,
6	LLC's Motion to Vacate Arbitration Award and to extend briefing deadlines and therefore
7	ORDERS that Goldstein's Motion is GRANTED.
8	5. THE COURT FURTHER ORDERS that the deadline for Goldstein to file an
9	Opposition to Nuveda, LLC's Motion to Vacate Arbitration Award is, 2019.
10	6. THE COURT FURTHER ORDERS that the deadline for Nuveda, LLC to file a
11	Reply to Goldstein's Opposition to Nuveda, LLC's Motion to Vacate Arbitration Award is
12	, 2019.
13	7. THE COURT FURTHER ORDERS that the hearing on the Motion to Vacate
14	Arbitration Award is continued to, 2019 at:m.
15	IT IS SO ORDERED this day of, 2019.
16	
17	DISTRICT COURT JUDGE
18	
19	Prepared and submitted by:
20	DICKINSON WRIGHT PLLC
21	<u>/s/ Brian R. Irvine</u> BRIAN R. IRVINE, NBN 7758
22	BROOKS T. WESTERGARD, NBN 14300 100 West Liberty Street, Suite 940
23	Reno, Nevada 89501 Tel.: (775) 343-7500
24	Fax: (844) 670-6009
25	Email: <u>birvine@dickinsonwright.com</u> Email: <u>bwestergard@dickinsonwright.com</u>
26	
27	Attorneys for Plaintiff Jennifer M. Goldstein RENO 88728-1 41399v1
20	
28	Page 2 of 2

.	DECL
1	DICKINSON WRIGHT PLLC
2	BRIAN R. IRVINE
	Nevada Bar No. 7758
3	BROOKS T. WESTERGARD
4	Nevada Bar No. 14300
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_	Reno, Nevada 89501 Tel.: (775) 343-7500
6	Fax: (844) 670-6009
7	Email: birvine@dickinsonwright.com
	Email: bwestergard@dickinsonwright.com
8	
9	Attorneys for Plaintiff Jennifer M. Goldstein
10	DISTRICT COURT
11	CLARK COUNTY, NEVADA
12	
12	
13	NUVEDA, LLC, a Nevada limited liability Case No.: A-15-728510-B
	company, SHANE M. TERRY, a Nevada
14	resident; and JENNIFER M. GOLDSTEIN, a Dept. No.: 11
15	Nevada resident,
	Plaintiffs,
16	VS.
17	V 5.
1 /	PEJMAN BADY; POUYA MOHAJER; DOE
18	Individuals I-X and ROE Entities I-X, inclusive,
10	
19	Defendants.
20	
21	DECLADATION OF DRIAND, IDVINE IN CURROUT OF
21	<u>DECLARATION OF BRIAN R. IRVINE IN SUPPORT OF</u> MOTION TO CONTINUE THE JULY 19, 2019, HEARING DATE AND EXTEND
22	BRIEFING DEADLINES
	DIGET IN O DETERMINED
23	I DDIANID IDVINE 1, houst-retete out 1, along a Callegran
24	I, BRIAN R. IRVINE, do hereby state and declare as follows:
	1. I am a duly licensed attorney in the State of Nevada and am an attorney at the
25	
26	law firm of DICKINSON WRIGHT PLLC, attorneys of record for Jennifer Goldstein ("Ms
	Goldstein") in the above-captioned matter.
27	, , , , , , , , , , , , , , , , , , , ,

- I have personal knowledge of and am competent to testify concerning the facts stated herein, except for those matters stated upon information and belief, and as to those matters, I believe them to be true.
- 3. This Declaration is provided in support of the Motion to Continue Hearing on Nuveda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines.
- 4. The need to continue the hearing on Nuveda, LLC's Motion to Vacate Arbitration Award and to extend briefing deadlines became apparent in light of recent events.
 - 5. Nuveda, LLC filed its Motion to Vacate Arbitration Award on June 17, 2019.
- 6. I was retained to oppose the Motion to Vacate Arbitration Award on June 21, 2019 and filed a Notice of Appearance on the above-captioned matter on the same day.
- 7. Although I have been diligently working with Ms. Goldstein to obtain her file from previous counsel, I have been unable thus far to obtain and review the file, though I believe I will receive the file in the upcoming days. I am advised that the arbitration hearing lasted three days and that the file includes pre-arbitration briefing that will be relevant to this Court's disposition of the Motion to Vacate Arbitration Award.
- 8. I contacted Nuveda, LLC's counsel by telephone to request a stipulation to continue the hearing and to modify the briefing schedule.
- 9. Nuveda, LLC's counsel initially indicated that an extension would not be a problem, but later informed me that Nuveda, LLC would only be willing to continue the hearing and extend briefing deadlines if Ms. Goldstein agreed to suspend the accrual of interest until the Motion to Vacate Arbitration Award is heard.
- 10. I informed Nuveda, LLC's counsel that Ms. Goldstein was not willing to agree to a suspension of the accrual of interest because, *inter alia*, the Motion to Vacate Arbitration Award was filed almost 90-days after the arbitration award was filed, and the continued accrual of interest has been caused solely by the delay in filing the Motion to Vacate Arbitration Award.

1	11. I also informed Nuveda, LLC's counsel that Ms. Goldstein would be willing to
2	suspend interest if Nuveda, LLC were amenable to depositing the full amount of the judgment,
3	including accrued interest, into an escrow account (or similar account) pending disposition of
4	the Motion to Vacate Arbitration Award.
5	12. Nuveda, LLC's counsel informed me that Nuveda, LLC would not stipulate to a
6	continuance of the hearing date or extension of briefing schedule on the proposed terms, thus
7	necessitating the filing of the instant Motion.
8	DATED this 1st day of July, 2019.
9	
10	/s/ Brian R. Irvine BRIAN R. IRVINE
11	RENO 88728-1 41400v1
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OPP

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, || MATTHEW T. DUSHOFF, ESQ.

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Attorneys for NuVeda, LLC

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IN THE EIGHTH JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA
IN AND FOR THE COUNTY OF CLARK

NUVEDA, LLC, a Nevada limited liability company; SHANE M. TERRY, an individual; and JENNIFER M. GOLDSTEIN, an individual;

Plaintiffs,

V.

PEJMAN BADY, an individual; POUYA MOHAJER, an individual; DOES I to X, inclusive; and ROES I to X, inclusive,

Defendants.

Case No.: A-15-728510-B

Dept. No.: XI

NUVEDA, LLC'S OPPOSITION TO MOTION TO CONTINUE HEARING ON NUVEDA, LLC'S MOTION TO VACATE ARBITRATION AWARD AND TO EXTEND BRIEFING DEADLINES

[FIRST REQUESTED EXTENSION]

-AND-

NOTICE OF NO OPPOSITION TO ITS MOTION TO VACATE ARBITRATION AWARD

JA01483

NUVEDA, LLC ("NuVeda"), by and through its counsel of record, Matthew T. Dushoff, Esq. and Scott D. Fleming, Esq. of the law firm Kolesar & Leatham, and Jason M. Wiley, Esq. and Ryan S. Petersen, Esq. of the law firm Wiley Petersen, hereby files NuVeda, LLC's Opposition to Motion to Continue Hearing on NuVeda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines [First Requested Extension] and Notice of No Opposition to Its Motion to Vacate Arbitration Award ("Opposition and Notice").

The Opposition and Notice is made and based upon the papers and pleadings on file herein, the attached exhibits, the declaration of Jason M. Wiley, Esq., the memorandum of Points and Authorities submitted in support hereof, the referenced Nevada Rules of Civil Procedure and the Rules of Practice for the Eighth Judicial District Court of the State of Nevada, and upon any oral argument that this Court may entertain.

DATED this 11th day of July, 2019.

27

28

KOLESAR & LEATHAM

/s/ Matthew T. Dushoff, Esq.

MATTHEW T. DUSHOFF, ESO.

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Attorneys for NuVeda, LLC

JA01484

POINTS AND AUTHORITIES

I.

INTRODUCTION

On June 17, 2019, NuVeda filed its Motion to Vacate Arbitration Award petitioning this Court to vacate the award obtained by Goldstein against NuVeda at the close of an American Arbitration Association proceeding. Two days later, Goldstein's counsel contacted NuVeda's counsel requesting the parties stipulate to continue the hearing on the motion and extend the remaining briefing dates. That same day – June 19, 2019 – NuVeda conveyed it was amenable to the stipulation provided that Goldstein suspend the accrual of interest on the arbitration's final award until the parties conducted the hearing on the motion to vacate.

Goldstein provided no response to the proposal until June 28, 2019. By that time, the time to oppose NuVeda's motion to vacate had expired.

On July 1, 2019, Goldstein filed her Motion to Continue Hearing on NuVeda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines wherein she sought, in pertinent part, to reset the remaining briefing (including her opposition) to NuVeda's motion to vacate. In petitioning the Court, Goldstein cites one authority – EDCR 2.22(d) which is applicable *only* to a party's request to continue a hearing. Goldstein fails to cite *any* authority in support of her motion to extend the briefing schedule and, as such, the motion is fatally flawed and should be denied.

Examination of EDCR 2.22(d) which, as noted, applies to a request to continue hearing, provides that a Court may grant such request upon showing the moving party is acting in good faith, the continuance is reasonably necessary, and the request is not made simply to delay proceedings. Goldstein then incorrectly applies the good faith/reasonably necessary/no delay analysis to her request to extend the time within which to oppose NuVeda's motion to vacate. This is clearly erroneous. EDCR 2.25 and NRCP 6 provide that a party petitioning the Court to extend the time within which to respond *after* the deadline date had passed – as in the present matter – must show that the failure to timely respond was the result of excusable neglect. Goldstein's motion does not address nor provide excusable neglect and, in the absence of the requisite authorities, serves as the death knell to the request to extend.

Even assuming *arguendo* that the good faith/reasonably necessary/no delay analysis equates to an excusable neglect analysis – which it does not – Goldstein's motion to extend is still without merit. As provided, NuVeda's counsel proposed conditions to the stipulation on June 19, 2019. Goldstein chose not to respond and, more importantly, not to oppose NuVeda's motion to vacate arbitration award. Goldstein has not demonstrated any excusable neglect for her failure to oppose the motion to vacate the arbitration award.

Goldstein's motion is procedurally and factually flawed and, as such, should be denied. In conjunction with a denial of the motion, the Court should grant NuVeda's Motion to Vacate Arbitration Award pursuant to EDCR 2.20 since Goldstein failed to oppose said motion.

II.

STATEMENT OF FACTS AND PROCEDURAL HISTORY

- 1. On December 3, 2015, Shane Terry ("Terry") and Jennifer Goldstein ("Goldstein") filed their Complaint against Pejman Bady ("Bady") and Pouya Mohajer ("Mohajer") commencing this litigation. *See* Register of Actions Case No. A-15-728510 ("Register of Actions"), a true and correct copy of which is appended hereto as **Exhibit A.**
- 2. In June 2016, Terry and Goldstein filed a Demand for Arbitration in this litigation, and the matter was subsequently assigned as American Arbitration Association Case No. 01-15-005-8574 with Nikki Baker, Esq. appointed as arbitrator, and commonly referred to as *Terry et al. v. NuVeda*, *LLC et al. See* Register of Actions.
- 3. On January 15-17, 2019, the parties participated in the Arbitration Final Hearing. *See* Declaration of Jason Wiley, Esq. in Support of NuVeda, LLC's Opposition to Motion to Continue Hearing on NuVeda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines [First Requested Extension] ("Wiley Declaration") ¶4 appended hereto as **Exhibit B.**
- 4. On February 7, 2019, the Arbitrator issued an Interim Award of Arbitrator Regarding Value ("Interim Award"). *See* Wiley Declaration ¶5.
 - 5. On March 19, 2019, the Arbitrator issued the Final Award. See Wiley Declaration ¶6.

- 6. On June 17, 2019 <u>and within the statutorily prescribed time within which to file a motion to vacate an arbitration award</u> NuVeda filed NuVeda, LLC's Motion to Vacate Arbitration Award. See Register of Actions.
- 7. Pursuant to EDCR 2.20(e), a response to NuVeda' Motion to Vacate Arbitration Award was due on June 27, 2019 ("[w]ithin 10 days after the service of the motion . . . the opposing party <u>must</u> serve and file written notice of nonopposition or opposition thereto . . .").
- 8. On June 19, 2019, Goldstein's newly retained counsel, Brian Irvine, Esq., participated in a telephone conference with NuVeda's counsel, Jason Wiley, Esq., wherein Mr. Irvine requested an extension for Goldstein to oppose the Motion to Vacate Arbitration Award. *See* Wiley Declaration ¶7.
- 9. During said conference, NuVeda's counsel indicated that he did not have authority to grant the request without receiving consent from NuVeda. *See* Wiley Declaration ¶8.
- 10. Later on June 19, 2019, NuVeda's counsel sent email correspondence to Goldstein's counsel providing that NuVeda was amenable to the extension provided that the accrual of interest was "suspended during the period [counsel needed] to get up to speed, file the response, and [conduct] the hearing on the motion to vacate." *See* email correspondence from Jason Wiley, Esq. to Brian Irvine, Esq. dated June 19, 2019, a true and correct copy of which is appended hereto as **Exhibit C.**
- 11. On June 28, 2019, <u>and for purposes relevant hereto after an opposition to NuVeda's Motion to Vacate Arbitration Award was due</u>, Goldstein's counsel sent NuVeda's counsel correspondence stating that Goldstein was "not willing to suspend the accrual of interest" unless NuVeda deposited the full amount of the "judgment" into an escrow account pending disposition of the motion to vacate." See email correspondence from Brian Irvine, Esq. to Jason Wiley, Esq., a true and correct copy of which is appended hereto as **Exhibit D.**¹
- 12. On July 1, 2019 (i.e., <u>after</u> the date within which to oppose NuVeda's Motion to Vacate Arbitration Award pursuant to EDCR 2.20), Goldstein filed her Motion to Continue Hearing on

¹ Goldstein does not possess a judgment against NuVeda. NRS 38.243 provides "[u]pon granting an order confirming, vacating without directing a hearing, modifying or correcting an award, the court shall enter a judgment in conformity therewith." This Court has not granted such an order.

JA01487

NuVeda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines [First Requested Extension] ("Motion to Extend"). *See* Register of Actions.

- 13. The Motion to Extend relies exclusively on EDCR 2.22(d) in asserting that a Court may continue a hearing "upon a showing by motion supported by affidavit or oral testimony that such continuance is in good faith, reasonably necessary and is not sought merely for delay." *See* Motion to Extend 2:23-25.
- 14. Goldstein also asserts incorrectly that "the requested continuance and extension of time will [not] have an adverse or prejudicial effect on the interests of any party to this action." *See* Motion to Extend 3:22-24.
- 15. The Declaration of Brian R. Irvine in Support of Motion to Continue the July 19, 2019, Hearing Date and Extend Briefing Deadlines ("Irvine Declaration") asserts that Goldstein "was not willing to agree to the suspension of the accrual of interest because, *inter alia*, the Motion to Vacate Arbitration Award was filed almost 90-days after the arbitration award was filed, and the continued accrual of interest has been caused solely by the delay in filing the Motion to Vacate Arbitration Award," *See* Irvine Declaration 2:22-26.

III.

Legal Argument and Analysis

A. Goldstein's Motion to Extend is Procedurally Flawed and Must Be Denied

1. ECDR 2.22(d)

EDCR 2.22(d) provides:

When it appears to the court that a written <u>notice of motion</u> has been given, the court may not, unless the other business of the court requires such action, <u>continue the matter specified in the notice</u> except as provided in this rule or upon a showing by motion supported by affidavit or oral testimony that such continuance is in good faith, reasonably necessary and is not sought merely for delay.

(emphasis added)

2. Goldstein Erroneously Relies on EDCR 2.22(d) in Support of its Argument that the Deadline to Respond to NuVeda's Motion to Vacate Arbitration Award Should be Extended

Goldstein's Motion to Extend contains the simplistic argument that (a) EDCR 2.22(d) provides that a *hearing* may be continued upon a showing by motion that such continuance is in good faith,

reasonably necessary and is not sought merely for delay; and (b) since Goldstein can purportedly satisfy these elements, that continuing the hearing on NuVeda's Motion to Vacate Arbitration Award <u>and</u> extending the briefing deadlines is warranted. *See* Motion to Extend 2:23-28.

In so asserting, Goldstein relies solely upon EDCR 2.22(d) in support of her position to extend the briefing deadlines. This is clear error. Examination of that rule and subsection clearly and unequivocally provides that EDCR 2.22(d) applies solely to the continuance of a hearing on a motion and has no applicability whatsoever to the extension of time within which to oppose a motion. Extension of time to respond is set forth in EDCR 2.25 and NRCP 6.

3. EDCR 2.25

EDCR 2.25(a) provides, in pertinent part:

Every motion or stipulation to extend time shall inform the court of any previous extensions granted and state the reasons for the extension requested. <u>A request for extension made after the expiration of the specified period shall not be granted unless the moving party, attorney, or other person demonstrates that the failure to act was the result of excusable neglect.</u>

(emphasis added)

4. <u>NRCP 6</u>

Similarly, NRCP 6(b)(ii) provides:

When an act may or must be done within a specified time, the Court may, for good cause, extend the time on motion made after the time has expired if the party failed to act because of excusable neglect.

(emphasis added)

5. Goldstein's Motion to Extend Does Not Cite the Authorities Necessary to Move this Court to Extend the Brief Schedule

Though titled "Motion to Continue Hearing on NuVeda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines," Goldstein provides no authorities to extend the briefing scheduled and/or time to oppose NuVeda's Motion to Vacate Arbitration Award in her moving papers. As provided herein, EDCR 2.25 and NRCP 6 govern motions to extend. Both rules clearly and unambiguously provide that requests to extend time lodged with the Court <u>after</u> the expiration of the specified period shall not be granted unless the moving party demonstrates that the failure to act was the result of excusable neglect.

argument that her failure to oppose NuVeda's Motion to Vacate Arbitration Award was the product of excusable neglect; or (c) does not even use the phrase "excusable neglect." As such, Goldstein cannot satisfy the requirements of either the local rule or the Nevada rule to extend the time within which to oppose NuVeda's motion and, as such, the Court should deny the Motion to Extend and, by extension, grant NuVeda's Motion to Vacate Arbitration Award pursuant to EDCR 2.20(e) ("[f]ailure of an opposing party to serve and file written opposition may be construed as an admission that the motion and/or joinder is meritorious and a consent to granting the same.").

Goldstein's Motion to Extend (a) does not cite EDCR 2.25 or NRCP 6; (b) does not provide

B. Goldstein's Motion to Extend is Factually Flawed

1. Goldstein's Motion to Extend Does Not Demonstrate Excusable Neglect

Even if the Court subscribes to the attenuated theory that Goldstein's analysis of EDCR 2.22(d) (i.e., good faith, reasonably necessary, and no delay) equates to an excusable neglect analysis – which it does not – Goldstein cannot demonstrate satisfaction of excusable neglect necessary to extend the date within which to oppose NuVeda's Motion to Vacate Arbitration Award.

The factual events are undisputed. NuVeda filed its Motion to Vacate Arbitration Award on June 17, 2019. The applicable rules of civil procedure call for Goldstein to oppose the motion within ten days – i.e., June 27, 2019. See EDCR 2.20(e). On June 19, 2019, Goldstein's counsel contacted NuVeda's counsel and requested the parties stipulate to extend the briefing schedule and continue the hearing date. See [insert]. NuVeda's counsel responded – <u>later that same day</u> – and stated that it would so stipulate provided Goldstein agreed to suspend the accrual of interest during the extended period and until the parties conducted the hearing on NuVeda's Motion to Vacate Arbitration Award.

Thereafter, Goldstein did not respond to NuVeda's request until <u>after</u> the expiration of the time within which to oppose NuVeda's Motion to Vacate Arbitration Award. NuVeda and its representatives did nothing to hamper Goldstein's efforts and, in fact, responded to Goldstein's counsel expeditiously. Goldstein, in turn, had eight (8) days to consider NuVeda's "suspend accrual of interest" proposal before the deadline date to oppose the motion to vacate, and neither responded during the period to oppose said motion nor did she file a motion pursuant to EDCR 2.25 or NRCP to extend the deadline date. Filing a motion to extend the opposition date prior to the expiration of said date would

have eliminated the need to demonstrate excusable neglect. The NuVeda Supreme Court has held that the concept of "excusable neglect" applies to instances where some external factor beyond a party's control affect the party's ability to act or respond as required. *Mosely v. Eighth Judicial Dist. Court*, 124 Nev. 654, 667-68, 188 P.3d 1136, 1145-46 (2008). Here, there were no external factors beyond Goldstein's control affecting her ability to act or respond.

Goldstein's failure to act and her conduct and actions as described herein, does not constitute excusable neglect necessary to extend deadline dates after the expiration of said date. Accordingly, Goldstein's Motion to Extend should be denied and, due to Goldstein's failure to oppose NuVeda's Motion to Vacate Arbitration Award, that motion should be granted.

C. NuVeda's Notice of No Opposition to Its Motion to Vacate Arbitration Award

As provided herein, Goldstein has failed to oppose NuVeda' Motion to Vacate Arbitration Award within the time prescribed by EDCR 2.20. As such, that same rule provides that "[f]ailure of an opposing party to serve and file written opposition may be construed as an admission that the motion and/or joinder is meritorious and a consent to granting the same." See EDCR 2.20(e). NuVeda hereby provides the Court with notice of Goldstein's failure to file an opposition and respectfully requests that the Court grant the relief sought by NuVeda pursuant to the Motion to Vacate Arbitration Award.

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1		IV.	
2	CONCLUSION		
3	For the foregoing reasons, Goldstein's Motion to Extend should be denied.		
4	DATED this 11 th day of July, 2019.		
5			
6	KOLESAR & LEATHAM	WILEY PETERSEN	
7			
8	/s/ Matthew T. Dushoff, Esq.	/s/ Jason M. Wiley, Esq.	
9	MATTHEW T. DUSHOFF, ESQ. Nevada Bar No. 4975	JASON M. WILEY, ESQ. Nevada Bar No. 9274	
10	SCOTT FLEMING, ESQ. Nevada Bar No. 5638	RYAN S. PETERSEN, ESQ. Nevada Bar No. 10715	
11	400 South Rampart Boulevard Suite 400	1050 Indigo Drive Suite 130	
12	Las Vegas, Nevada 89145 Telephone: 702.362.7800	Las Vegas, Nevada 89145 Telephone: 702.910.3329	
13	mdushoff@klnevada.com sfleming@klnevada.com	jwiley@wileypetersenlaw.com rpetersen@wileypetersenlaw.com	
14	Attorneys for NuVeda, LLC	Attorneys for NuVeda, LLC	
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EXHIBIT A

REGISTER OF ACTIONS

CASE No. A-15-728510-B

Nuveda, LLC, Plaintiff(s) vs. Pejman Bady, Defendant(s)

Case Type: Other Business Court Matters Date Filed: 12/03/2015 Location: Department 11 Cross-Reference Case Number: A728510

69648

Supreme Court No.:

PARTY INFORMATION

00000000000

Defendant

Bady, Pejman

Lead Attorneys Vincent J. Aiello III Retained 702-362-7800(W)

Defendant

Mohajer, Pouya

Alvin W. Maupin Retained 7023660622(W)

Plaintiff

Goldstein, Jennifer M

Jennifer Goldstein Retained 415-517-6464(W)

Plaintiff

Nuveda, LLC

Jason M. Wiley Retained 702-910-3329(W)

Plaintiff

Terry, Shane M

Jennifer Goldstein Retained 415-517-6464(W)

EVENTS & ORDERS OF THE COURT

DISPOSITIONS

11/16/2017 Clerk's Certificate (Judicial Officer: Gonzalez, Elizabeth)

Debtors: Nuveda, LLC (Plaintiff), Shane M Terry (Plaintiff), Jennifer M Goldstein (Plaintiff)

Creditors: Pejman Bady (Defendant), Pouya Mohajer (Defendant) Judgment: 11/16/2017, Docketed: 11/27/2017

Comment: Supreme Court No. 69648; Judgment Affirmed

OTHER EVENTS AND HEARINGS

12/03/2015 Other Contract Case

12/03/2015 Complaint (Business Court)

Complaint

Minute Order (3:00 AM) (Judicial Officer Allf, Nancy) 12/04/2015

Result: Minute Order - No Hearing Held

12/07/2015 Summons

Summons

12/07/2015 Summons

Summons

12/07/2015 Motion

Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time

12/08/2015 Minute Order (3:00 AM) (Judicial Officer Allf, Nancy)

Minute Order: Recusal

Minutes

Result: Recused

12/08/2015 Motion

Plaintiffs' Motion to Seal Exhibit 2-D to Plaintiffs' Motion for Preliminary Injunction and Application for Order Shortening Time

12/08/2015 Motion

Motion to Recuse the Honorable Nancy L. Allf

Initial Appearance Fee Disclosure 12/08/2015

Initial Appearance Fee Disclosure 12/09/2015

Notice of Department Reassignment

Notice of Department Reassignment
Affidavit of Attempted Service

12/09/2015 Affidavit of Attempted Service

12/09/2015 Affidavit of Attempted Service

Affidavit of Attempted Service 12/09/2015 Affidavit of Attempted Service

Affidavit of Attempted Service 12/09/2015 Affidavit of Attempted Service Affidavit of Attempted Service Affidavit of Due Diligence 12/09/2015 Affidavit of Due Diligence Affidavit of Due Diligence 12/09/2015 Affidavit of Due Diligence 12/09/2015 Affidavit Affidavit of Service 12/09/2015 Peremptory Challenge Plaintiffs' Peremptory Challenge Notice of Department Reassignment 12/10/2015 Notice of Department Reassignment 12/10/2015 Filed Under Seal Exhibit 2-D to Plaintiff's Motion for Preliminary Injuction and Application on Order Shortening Time Certificate of Service 12/10/2015 Certificate of Service 12/10/2015 Application Application for Order Shortening Time 12/11/2015 Notice of Entry of Order Notice of Entry of Order Shortening Time and Notice of Hearing 12/11/2015 Peremptory Challenge Dr. Bady's Peremptory Challenge 12/11/2015 Notice of Department Reassignment Notice of Department Reassignment 12/14/2015 Telephonic Conference (8:45 AM) (Judicial Officer Gonzalez, Elizabeth) Telephonic Conference: Application for Preliminary Injunction Parties Present Minutes Result: Granted in Part 12/14/2015 Opposition to Motion Pouya Mohajer, MD's Opposition to Plaintiff's Motion for Preliminary Injunction and Application on Order Shortening Time 12/14/2015 Initial Appearance Fee Disclosure Initial Appearance and Fee Disclosure 12/14/2015 Opposition to Motion Pejman Bady's Opposition to Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction 12/14/2015 Joinder Pouya Mohajer, MD's Joinder to Pejmon Bady's Countermotion for Preliminary Injunction 12/15/2015 Temporary Restraining Order Temporary Restraining Order 12/16/2015 Notice of Entry Notice of Entry of Temporary Restraining Order Notice of Posting Bond 12/21/2015 Notice of Posting Bond 12/22/2015 Motion to Seal/Redact Records (Withdraw 1/22/16) Defendant Pejman Bady's Motion to Seal Exhibit 20 Attached to Pejman Bady's Opposition to Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction 12/23/2015 Reply Plaintiff's Reply to Pejman Bady's Opposition to Plaintiffs' Motion for Preliminary Injunction and Opposition to Countermotion for Preliminary Injunction Supplemental Brief 12/23/2015 Dr. Pejman Bady's Supplemental Brief in Support of His Opposition to Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction 12/23/2015 Appendix Appendix of Exhibits to Dr. Pejman Bady's Supplemental Brief in Support of His Opposition to Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction 12/24/2015 Supplemental Brief Pouya Mohajer's Supplemental Opposition to Plaintiffs' Motion for Preliminary Injunction Preliminary Injunction Hearing (10:00 AM) (Judicial Officer Gonzalez, Elizabeth) 12/28/2015 12/28/2015, 01/06/2016, 01/07/2016, 01/08/2016 Preliminary Injunction Hearing 12/10/2015 Reset by Court to 12/21/2015 12/14/2015 Reset by Court to 12/15/2015 12/15/2015 Reset by Court to 12/28/2015 12/21/2015 Reset by Court to 12/22/2015 12/22/2015 Reset by Court to 12/14/2015 Result: Continued 12/28/2015 Opposition and Countermotion (10:00 AM) (Judicial Officer Gonzalez, Elizabeth) 12/28/2015, 01/06/2016, 01/07/2016, 01/08/2016 Pejman Bady's Opposition to Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction
Result: Continued 12/28/2015 Joinder (10:00 AM) (Judicial Officer Gonzalez, Elizabeth) 12/28/2015, 01/06/2016, 01/07/2016, 01/08/2016 Pouya Mohajer, MD's Joinder to Pejmon Bady's Countermotion for Preliminary Injunction Result: Continued 12/28/2015 CANCELED All Pending Motions (10:00 AM) (Judicial Officer Gonzalez, Elizabeth) Vacated - On in Error 12/28/2015 All Pending Motions (10:00 AM) (Judicial Officer Gonzalez, Elizabeth) Parties Present

Minutes Result: Matter Heard 12/30/2015 Telephonic Conference (10:00 AM) (Judicial Officer Gonzalez, Elizabeth) Telephonic Conference: Resumption of Preliminary Injunction Hearing Parties Present Minutes Result: Matter Heard Reporters Transcript 01/04/2016 Transcript of Proceedings: Preliminary Injunction Hearing - Day 1 December 28, 2015 All Pending Motions (10:00 AM) (Judicial Officer Gonzalez, Elizabeth) 01/06/2016 Parties Present Minutes Result: Matter Heard 01/07/2016 All Pending Motions (9:30 AM) (Judicial Officer Gonzalez, Elizabeth) Parties Present Result: Matter Heard 01/08/2016 All Pending Motions (9:00 AM) (Judicial Officer Gonzalez, Elizabeth) Parties Present Minutes Result: Matter Heard 01/13/2016 Findings of Fact, Conclusions of Law and Judgment Findings of Fact and Conclusions of Law Denying Plaintiffs' Motion for Preliminary Injunction, Denying Defendant's Countermotion for Preliminary Injunction and Joinder, and Entering Provisional Remedy Pursuant to N.R.S. 38.222 01/14/2016 CANCELED Motion (3:00 AM) (Judicial Officer Barker, David) Vacated - Moot Motion to Recuse the Honorable Nancy L. Allf Motion to Seal/Redact Records (8:30 AM) (Judicial Officer Gonzalez, Elizabeth)

Plaintiffs' Motion to Seal Exhibit 2-D to Plaintiffs' Motion for Preliminary Injunction and Application for Order Shortening Time 01/19/2016 Parties Present **Minutes** 01/13/2016 Reset by Court to 01/14/2016 01/14/2016 Reset by Court to 01/19/2016 01/19/2016 Reset by Court to 01/19/2016 Result: Denied 01/19/2016 CANCELED Opposition and Countermotion (8:30 AM) (Judicial Officer Gonzalez, Elizabeth) Peiman Bady's Opposition to Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction 01/19/2016 Reporters Transcript Transcript of Proceedings: Preliminary Injunction Hearing - Day 2, January 6, 2016 Reporters Transcript 01/19/2016 Transcript of Proceedings: Preliminary Injunction Hearing - Day 3, January 7, 2016 01/19/2016 Reporters Transcript Transcript of Proceedings: Preliminary Injunction Hearing - Day 4, January 8, 2016 01/19/2016 Notice of Appeal Notice of Appeal 01/20/2016 Case Appeal Statement Case Appeal Statement 01/22/2016 CANCELED Motion to Seal/Redact Records (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) Vacated - per Stipulation and Order Defendant Pejman Bady's Motion to Seal Exhibit 20 Attached to Pejman Bady's Opposition to Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction 01/22/2016 Stipulation and Order Stipulation and Order to Withdraw Defendant Peiman Bady's Motion to Seal Exhibit 20 Attached to Pejman Bady's Opposition to Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction Notice of Entry of Stipulation and Order 01/22/2016 Notice of Entry of Stipulation and Order to Withdraw Defendant Pejman Bady's Motion to Seal Exhibit 20 Attached to Pejman Bady's Opposition to Plaintiffs' Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction 01/27/2016 Notice of Entry Notice of Entry of Findings of Fact and Conclusions of Law Denying Plaintiffs' Motion for Preliminary Injunction, Denying Defendant's Countermotion for Preliminary Injunction and Joinder, and Entering Provisional Remedy Pursuant to N.R.S. 38.222 01/28/2016 Amended Notice of Appeal 01/28/2016 Order Denying Motion Order Denying Plaintiffs' Motion To Seal Exhibit 2-D To Plaintiffs' Motion For Preliminary Injunction And Application For Order Shortening Time 01/29/2016 Amended Notice of Appeal Second Amended Notice Of Appeal Notice of Posting Bond 01/29/2016 Notice Of Posting Bond Certificate of Service 02/01/2016 Certificate Of Service 02/02/2016 Notice Notice of Filing of Exhibit 20 to Defendant Pejman Bady's Opposition to Plaintiff's Motion for Preliminary Injunction and Application on Order Shortening Time and Countermotion for Preliminary Injunction 02/08/2016 Notice of Entry of Order Notice of Entry of Order 02/11/2016 Notice

Notice of Filing Exhibit 2-D to Plaintiff's Motion for Preliminary Injunction and Application for Order Shortening Time

02/12/2016 Motion for Attorney Fees Pouya Mohajer, MD's Motion for Attorney's Fees 02/23/2016 Supplement Pouya Mohajer, MD's Supplement to his Motion for Attorney's Fees Opposition to Motion 02/24/2016 Plaintiff's Opposition to Defendant Pouya Mohajer's Motion for Attorney's Fees 03/09/2016 Memorandum of Points and Authorities Nuveda LLC'S Amicus Memorandum of Points and Authorities to Pouya Mohajer, MD'S Motion for Attorney's Fees 03/11/2016 Reply in Support Pouya Mohajer, MD's Reply in Support of His Motion for Attorney's Fees

Motion for Attorney Fees and Costs (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) 03/18/2016 Pouya Mohajer, MD's Motion for Attorney Fees **Minutes** Result: Denied Without Prejudice 03/25/2016 **Order Denying Motion** Order Denying Defendant Pouva Mohajer's Motion for Attorney's Fees Notice of Entry of Order 03/25/2016 Notice of Entry of Order Denying Defendant Pouya Mohajer's Motion for Attorney's Fees 04/20/2016 Substitution of Attorney Substitution of Attorneys Order Scheduling Status Check 06/10/2016 Order Scheduling Status Check Status Check (8:30 AM) (Judicial Officer Gonzalez, Elizabeth) 07/07/2016 Parties Present **Minutes** Result: Matter Heard 08/19/2016 Motion for Order Motion for Leave of Court to File a Motion to Amend Findings of Fact and Conclusions of Law 08/22/2016 Certificate of Service Certificate of Service 08/22/2016 Certificate of Service Certificate of Service 08/25/2016 Notice Notice of Representation for Nuveda LLC 08/31/2016 Errata Errata to Motion for Leave of Court to File a Motion to Amend Findings of Fact and Conclusions of Law 09/06/2016 Opposition to Motion Plaintiff Shane M. Terry's Opposition to NuVeda's Motion for Leave of Court to File a Motion to Amend Findings of Fact and Conclusions of Law and Countermotion to Strike Affidavits 09/19/2016 Errata Errata to Plaintiff Shane M. Terry's Opposition to NuVeda's Motion for Leave of Court to File a Motion to Amend Findings of Fact and Conclusions of Law and Countermotion to Strike Affidavits 09/23/2016 Motion for Leave (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) Plaintiff Nuveda, LLC 's Motion for Leave of Court to File a Motion to Amend Findings of Fact and Conclusions of Law Result: Granted 09/23/2016 Opposition and Countermotion (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) Plaintiff Shane M. Terry's Opposition to NuVeda's Motion for Leave of Court to File a Motion to Amend Findings of Fact and Conclusions of Law and Countermotion to Strike Affidavits Result: Matter Heard 09/23/2016 All Pending Motions (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) Minutes Result: Minute Order - No Hearing Held 10/12/2016 Motion to Amend Motion to Amend Findings of Fact and Conclusions of Law 10/14/2016 Order Order 10/21/2016 Opposition to Motion Plaintiff Shane M. Terry's Opposition to NuVeda's Motion to Amend Findings of Fact and Conclusions of Law 11/05/2016 Reply to Opposition Reply to Shane Terry's Opposition to Motion to Amend Findings of Fact and Conclusions of Law Motion (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) 11/18/2016 NuVeda LLC's Motion to Amend Findings of Fact and Conclusions of Law **Minutes** Result: Minute Order - No Hearing Held Order Denying Motion 12/14/2016 Order Denying Nuveda's Motion to Amend Findings of Fact and Conclusions of Law Notice of Entry of Order 12/14/2016 Notice of Entry of Order Denying Nuveda's Motion to Amend Findings of Fact and Conclusions of Law Notice of Change of Firm Name 03/09/2017 Notice of Change of Status, Change of Firm Name and Address 08/25/2017 Substitution of Attorney Substitution of Counsel 08/25/2017 Certificate of Service Certificate of Service 09/30/2017 Order Scheduling Status Check Order Scheduling Status Check 10/16/2017 Status Check (8:30 AM) (Judicial Officer Gonzalez, Elizabeth) Parties Present <u>Minutes</u> Result: Set Status Check 11/16/2017 NV Supreme Court Clerks Certificate/Judgment - Affirmed

Nevada Supreme Court Clerk's Certificate Judgment - Affirmed 11/17/2017 Motion to Dismiss Motion to Dismiss Arbitration 11/27/2017 Certificate of Service Certificate of Service 12/11/2017 Opposition Opposition to Motion to Dismis Arbitration 12/11/2017 Opposition Opposition to Motion to Dismiss Arbitration Motion to Withdraw As Counsel 12/23/2017 Motion to Withdraw as Attorney of Record for Nuveda, LLC, Pejman Bady and Pouya Mohajer 12/28/2017 Certificate of Service Certificate of Service Application 12/29/2017 Application for Order Shortening Time for Motion to Withdraw as Attorney of Record for Nuveda LLC, Pejman Bady and Pouya Mohajer 01/05/2018 Order Shortening Time Order Shortening Time 01/05/2018 Substitution of Attorney Substitution of Counsel 01/08/2018 Motion to Dismiss (8:30 AM) (Judicial Officer Gonzalez, Elizabeth) Defendants' Motion to Dismiss Arbitration Parties Present **Minutes** Result: Denied 01/10/2018 Minute Order (4:00 PM) (Judicial Officer Gonzalez, Elizabeth) Minute Order re: Counsel Alan J. Buttell's Ex Parte Application for Temporary Restraining Order and an Order to Show Cause Why a Motion for Preliminary Injunction Should Not Issue on Order Shortening Time Result: Denied 01/22/2018 Motion to Withdraw as Counsel (8:30 AM) (Judicial Officer Gonzalez, Elizabeth) Alan J. Buttell, Esq.'s Motion to Withdraw as Attorney of Record for Nuveda, LLC, Pejman Bady and Pouya Mohajer Parties Present Minutes 01/26/2018 Reset by Court to 01/22/2018 Result: Off Calendar 01/30/2018 Order Denying Order Denying Motion to Dismiss Arbitration 01/31/2018 Notice of Entry of Order Notice of Entry of Order 03/08/2018 Motion to Enforce Intervenor CWNevada's Motion to Enforce January 13, 2016 District Court Order & October 13, 2017 Supreme Court Order of Affirmance on Oder Shortening Time 3-8-18 03/08/2018 Motion to Intervene CWNevada, LLC's Motion to Intervene as Defendant on Order Shortening Time 3-6-18 03/09/2018 Appendix Appendix of Exhibits to Opposition to CWNevada s Motions to 1) Intervene as a Defendant on Order Shortening Time, And 2) Enforce January 13, 2016 District Court Order and October 13, 2017 Supreme Court Order of Affirmance on Order Shortening Time, Vol. IV 03/09/2018 Opposition Opposition to CWNevada s Motions to 1) Intervene as a Defendant on Order Shortening Time, And 2) Enforce January 13, 2016 District Court Order and October 13, 2017 Supreme Court Order of Affirmance on Order Shortening Time 03/09/2018 Appendix Appendix of Exhibits to Opposition to CWNevada s Motions to 1) Intervene as a Defendant on Order Shortening Time, And 2) Enforce January 13, 2016 District Court Order and October 13, 2017 Supreme Court Order of Affirmance on Order Shortening Time, Vol. I 03/09/2018 Appendix of Exhibits to Opposition to CWNevada s Motions to 1) Intervene as a Defendant on Order Shortening Time, And 2) Enforce January 13, 2016 District Court Order and October 13, 2017 Supreme Court Order of Affirmance on Order Shortening Time, Vol. II 03/09/2018 Appendix Appendix of Exhibits to Opposition to CWNevada s Motions to 1) Intervene as a Defendant on Order Shortening Time, And 2) Enforce January 13, 2016 District Court Order and October 13, 2017 Supreme Court Order of Affirmance on Order Shortening Time, Vol. III 03/09/2018 Ex Parte Ex Parte Application to Associate Counsel David Feuerstein 03/09/2018 Joinder Joinder to Plaintiff Shane Terry's Opposition to CW Nevada's Motions to 1) Intervene as a Defendant on Order Shortening Time, and 2) Eriforce January 13, 2016 District Court Order and October 13, 2017 Supreme Court Order of Affirmance on Order Shortening Time 03/09/2018 Joinder To Motion Joinder to Intervenor CWNevada's Motion to Enforce January 13, 2016 District Court Order and October 13, 2017 Supreme Court Order of Affirmance on Order Shortening Time 03/10/2018 Errata Errata to Appendix of Exhibits to Opposition to Motions to: 1) Intervene as a Defendant on Order Shortening Time, and 2) Enforce January 13, 2016 District Court Order and October 13, 2017 Supreme Court Order of Affirmance on Order Shortening Time, Vol. IV Motion to Enforce (8:30 AM) (Judicial Officer Gonzalez, Elizabeth) 03/12/2018 Intervenor CWNevada's Motion to Enforce January 13, 2016 District Court Order & October 13, 2017 Supreme Court Order of Affirmance on Oder Shortening Time Result: Matter Heard 03/12/2018 Motion to Intervene (8:30 AM) (Judicial Officer Gonzalez, Elizabeth) CWNevada, LLC's Motion to Intervene as Defendant on Order Shortening Time Result: Granted 03/12/2018 All Pending Motions (8:30 AM) (Judicial Officer Gonzalez, Elizabeth) Parties Present Minutes

Result: Matter Heard 03/12/2018 Ex Parte Order Order Granting Ex Parte Application to Associate Counsel David Todd Feuerstein 03/13/2018 Notice of Entry of Order Notice of Entry of Order Notice of Compliance 03/13/2018 Notice of Compliance Re: Order Granting Ex Parte Motion to Associate Counsel David Todd Feuerstein 03/30/2018 Status Check (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) 03/30/2018, 04/16/2018 Parties Present **Minutes** 04/13/2018 Reset by Court to 04/16/2018 Result: Matter Continued 04/10/2018 Status Report Status Report Regarding Intervenor CWNevada's Motion to Enforce January 13, 2016 District Court Order and October 13, 2017 Supreme Court Order of Affirmance on Order Shortening Time and Request to Order the Parties to Proceed with the Transfer of the Licenses as Contracted Telephonic Conference (2:30 PM) (Judicial Officer Gonzalez, Elizabeth) 04/16/2018 Telephonic Conference at Request of the Court Parties Present **Minutes** Result: Matter Heard 05/01/2018 Stipulation and Order Stipulation and Order to Vacate Hearing 05/02/2018 CANCELED Evidentiary Hearing (9:00 AM) (Judicial Officer Gonzalez, Elizabeth) Vacated - per Stipulation and Order Evidentiary Hearing: Motion to Enforce January 23, 2016 Order 05/01/2018 Reset by Court to 05/02/2018 05/03/2018 Notice of Entry of Order Notice of Entry of Order 07/12/2018 Order Shortening Time Motion to Withdraw as Counsel; and Application for Order Shortening Time 07/16/2018 Motion to Withdraw as Counsel (9:00 AM) (Judicial Officer Gonzalez, Elizabeth) Garman Turner Gordon, LLP's Motion to Withdraw as Counsel; and Application for Order Shortening Time Parties Present <u>Minutes</u> Result: Granted 07/17/2018 Minute Order (2:57 PM) (Judicial Officer Gonzalez, Elizabeth) Minute Order Setting Status Check Minutes Result: Set Status Check 07/25/2018 Order Granting Order Granting Motion to Withdraw as Counsel Notice of Entry of Order 07/25/2018 2018 0725 10/19/2018 Status Check (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) 10/19/2018, 11/02/2018, 02/01/2019, 04/19/2019 Status Check: Arbitration Minutes 03/04/2019 Reset by Court to 03/04/2019 03/04/2019 Reset by Court to 04/19/2019 Result: Matter Continued 03/19/2019 Order 06/14/2019 Status Check (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) 06/14/2019, 06/28/2019 Status Check: Judgment Minutes Result: Matter Continued 06/17/2019 Motion NuVeda, LLC's Motion to Vacate Arbitration Award 06/18/2019 Clerk's Notice of Hearing Notice of Hearing 06/21/2019 Notice of Appearance Notice of Appearance of Brian R. Irvine and Brooks T. Westergard Motion to Continue 07/01/2019 Motion to Continue Hearing of Nuveda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines (First Requested Extension) 07/02/2019 Request Request for Hearing on Motion to Continue Hearing on Nuveda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines 07/03/2019 Clerk's Notice of Hearing Notice Of Hearing Motion (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) 07/19/2019 Nuveda, LLC's Motion to Vacate Arbitration Award Argument (9:00 AM) (Judicial Officer Gonzalez, Elizabeth) 07/22/2019 Argument: Motion to Vacate Arbitration Award Motion to Continue Trial (3:00 AM) (Judicial Officer Gonzalez, Elizabeth) 08/02/2019 Request For Hearing On Motion To Continue Hearing On Nuveda LLC's Motion To Vacate Arbitration Award and To Extend Briefing Deadlines

FINANCIAL INFORMATION

	Defendant Bady, Pejman Total Financial Assessme Total Payments and Credi Balance Due as of 07/11	nt its		2,143.00 2,143.00 0.00
12/08/2015 12/08/2015 12/11/2015	Efile Payment Transaction Assessment	Receipt # 2015-127363-CCCLK	Bady, Pejman	1,483.00 (1,483.00 450.00
12/11/2015 11/03/2016 11/03/2016	Transaction Assessment	Receipt # 2015-128723-CCCLK Receipt # 2016-107362-CCCLK	Bady, Pejman GTG LLP	(450.00) 210.00 (210.00)
	Defendant Mohajer, Pouy Total Financial Assessme Total Payments and Credi Balance Due as of 07/11	nt ts		1,483.00 1,483.00 0.00
12/14/2015 12/14/2015	Transaction Assessment Efile Payment	Receipt # 2015-129164-CCCLK	Mohajer, Pouya	1,483.00 (1,483.00)
02/09/2019	Intervenor CWNevada LL Total Financial Assessmer Total Payments and Credi Balance Due as of 07/11/ Transaction Assessment	nt ts		1,483.00 0.00 1,483.00 1,483.00
	Plaintiff Goldstein, Jennife Total Financial Assessmer Total Payments and Credi Balance Due as of 07/11/	nt ts		30.00 0.00 30.00
12/04/2015	Transaction Assessment			30.00
	Plaintiff Nuveda, LLC Total Financial Assessmer Total Payments and Credi Balance Due as of 07/11/	ts		1,554.00 1,554.00 0.00
12/04/2015 12/04/2015 01/20/2016 01/20/2016	Transaction Assessment Efile Payment Transaction Assessment Efile Payment	Receipt # 2015-126155-CCCLK Receipt # 2016-05891-CCCLK	Nuveda, LLC	1,530.00 (1,530.00) 24.00 (24.00)
	Plaintiff Terry, Shane M Total Financial Assessmer Total Payments and Credii Balance Due as of 07/11/	ts		480.00 450.00 30.00
	Transaction Assessment Transaction Assessment Efile Payment	Receipt # 2015-127901-CCCLK	Terry, Shane M	30.00 450.00 (450.00)

EXHIBIT B

1	DECL LASON M. WILEY, ESO.		
2	JASON M. WILEY, ESQ. Nevada Bar No. 9274		
3	RYAN S. PETERSEN, ESQ. Nevada Bar No. 10715		
4	WILEY PETERSEN 1050 Indigo Drive		
5	Suite 130 Las Vegas, Nevada 89145		
	Telephone: 702.910.3329 jwiley@wileypetersenlaw.com		
6	rpetersen@wileypetersenlaw.com		
7 8	MATTHEW T. DUSHOFF, ESQ.		
9	Nevada Bar No. 4975 SCOTT D. FLEMING, ESQ.		
10	Nevada Bar No. 5638 KOLESAR & LEATHAM 400 South Rampart Boulevard		
11	Suite 400 Las Vegas, Nevada 89145		
12	Telephone: 702.362.7800 mdushoff@klnevada.com		
13	sfleming@klnevada.com		
14	Attorneys for NuVeda, LLC		
15			
16	IN THE EIGHTH JUDICIAL DISTRICT	COURT OF THE STATE OF NEVADA	
17	IN AND FOR THE COUNTY OF CLARK		
18			
19	NUVEDA, LLC, a Nevada limited liability	Case No.: A-15-728510-B	
20	company; SHANE M. TERRY, an individual; and JENNIFER M. GOLDSTEIN, an individual;	Dept. No.: XI	
21	Plaintiffs,	DECLARATION OF JASON WILEY, ESQ.	
22		IN SUPPORT OF NUVEDA, LLC'S OPPOSITION TO MOTION TO	
23	V.	CONTINUE HEARING ON NUVEDA,	
24	PEJMAN BADY, an individual; POUYA MOHAJER, an individual; DOES I to X, inclusive; and ROES I to X, inclusive,	LLC'S MOTION TO VACATE ARBITRATION AWARD AND TO EXTEND BRIEFING DEADLINES	
25	Defendants.	[FIRST REQUESTED EXTENSION]	
26		-AND-	
27		NOTICE OF NO OPPOSITION TO ITS	
28		MOTION TO VACATE ARBITRATION AWARD	

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7 -	I, Jas	son Wiley, Esq., do hereby declare:	
8	1.	I am over the age of eighteen years old, of sound mind, and have never been convicted	
9 0	of a felony o	or any crime involving moral turpitude.	
10	2.	I have personal knowledge of all events set forth herein, unless stated upon information	
11 a	and belief, and as to those statements, I believe them to be true.		
12	3.	I have served as counsel to NuVeda, LLC ("NuVeda") in this proceeding since January	
13 2	2018.		
14	4.	On January 15-17, 2019, the parties participated in the Arbitration Final Hearing.	
15	5.	On February 7, 2019, the Arbitrator issued an Interim Award of Arbitrator Regarding	
16 V	Value.		
17	6.	On March 19, 2019, the Arbitrator issued the Final Award.	
18	7.	On June 19, 2019, I participated in a telephone conference with Brian Irvine, Esq.	
19 w	vherein Mr.	Irvine requested an extension for Goldstein to oppose the Motion to Vacate Arbitration	
20 A	Award.		
21	8.	During this conference, I indicated that I did not have authority to grant the request	
22 w	vithout rece	ive consent from NuVeda.	
23	Pursu	ant to NRS 53.045, I declare under penalty of perjury under the laws of Nevada that the	
24 fo	oregoing is	true and correct.	
25	Exec	uted this 11 th day of July, 2019.	
26 27		XM/XX	
28		JASON M! WILEY	

EXHIBIT C

and the second of the second o

From: Jason Wiley <jwiley@wileypetersenlaw.com>

Sent: Wednesday, June 19, 2019 1:42 PM

To: Brian R. Irvine <BIrvine@dickinson-wright.com>

Subject: EXTERNAL: Goldstein v. NuVeda

Brian:

I spoke with my client's representatives and they are amenable to the extension. The one request we have is that the accrual of interest is suspended during the period you need to get up to speed, file the response, and we have the hearing on the motion to vacate. Please let me know if you are amenable to the request.

JMW

Jason M. Wiley, Esq. Partner



1050 Indigo Drive
Suite 130
Las Vegas, Nevada 89145
Office 702.910.3329 | |Direct 702.909.5487 | Mobile 702.845.7401
jwiley@wileypetersenlaw.com

CONFIDENTIALITY NOTICE: This email transmission (and/or the attachments accompanying it) may contain confidential information belonging to the sender which is protected by the attorney-client privilege. The information is intended only for the use of the intended recipient. If you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution, or the taking of any action in reliance on the contents of this information is strictly prohibited. Any unauthorized interception of this transmission is illegal. If you have received this transmission in error, please promptly notify the sender by reply email, and then dispose of all copies of the transmission.

The information contained in this e-mail, including any attachments, is confidential, intended only for the named recipient(s), and may be legally privileged. If you are not the intended recipient, please delete the e-mail and any attachments, destroy any printouts that you may have made and notify us immediately by return e-mail.

Neither this transmission nor any attachment shall be deemed for any purpose to be a "signature" or "signed" under any electronic transmission acts, unless otherwise specifically stated herein. Thank you.

EXHIBIT D

The second secon

From:

Brian R. Irvine <BIrvine@dickinson-wright.com>

Sent:

Friday, June 28, 2019 2:13 PM

To:

Jason Wiley

Cc:

Brooks T. Westergard

Subject:

RE: EXTERNAL: Goldstein v. NuVeda

Jason-

Thanks for getting back to me. My client is not willing to suspend the accrual of interest. It is our position that Nuveda has filed the motion to vacate when it could have not done so and simply paid the judgment. And, the motion to vacate was filed almost 90-days after the arbitration award was issued, so the delay and continued accrual of interest has been caused by the filing of the motion and when it was filed.

My client would be willing to agree to suspend interest if Nuveda were amenable to depositing the full amount of the judgment, included accrued interest, into an escrow account (or similar account) pending disposition of the motion to vacate. Please let me know if Nuveda would be agreeable to that. Otherwise, we can file a motion to continue the hearing.

Thanks, and have a good weekend.

Brian

Brian R. Irvine Member

100 West Liberty Street Suite 940

Phone 775-343-7507 Fax 844-670-6009

Reno NV 89501-1991
Profile V-Card

Email Blrvine@dickinsonwright.com

DICKINSON WRIGHTING

ARIZONA CAUROPHIA FLORICA BENTLY OF MICHIGAN NEVADA CHIC TENNESSEL TEXAS WASHINGTONIOC TORONGO

1	DECL JASON M. WILEY, ESQ.	
2	Nevada Bar No. 9274 RYAN S. PETERSEN, ESQ.	
3	Nevada Bar No. 10715 WILEY PETERSEN	
4	1050 Indigo Drive Suite 130	
5	Las Vegas, Nevada 89145	
6	Telephone: 702.910.3329 <u>jwiley@wileypetersenlaw.com</u> rpetersen@wileypetersenlaw.com	
7	rpetersen(a), whey peterse maw.com	
8	MATTHEW T. DUSHOFF, ESQ.	
9	Nevada Bar No. 4975 SCOTT D. FLEMING, ESQ. Nevada Bar No. 5638	
10	KOLESAR & LEATHAM	
11	400 South Rampart Boulevard Suite 400	
12	Las Vegas, Nevada 89145 Telephone: 702.362.7800 mdushoff@klnevada.com	
13	sfleming@klnevada.com	
14	Attorneys for NuVeda, LLC	
15	Allorneys for Ivaveau, EEC	
16	IN THE EIGHTH JUDICIAL DISTRICT	COURT OF THE STATE OF NEVADA
17	IN AND FOR THE C	OUNTY OF CLARK
18		
19	NUVEDA, LLC, a Nevada limited liability	Case No.: A-15-728510-B
20	company; SHANE M. TERRY, an individual; and JENNIFER M. GOLDSTEIN, an individual;	Dept. No.: XI
21	Plaintiffs,	DECLARATION OF JASON WILEY, ESQ.
22	V.	IN SUPPORT OF NUVEDA, LLC'S OPPOSITION TO MOTION TO
23	PEJMAN BADY, an individual; POUYA	CONTINUE HEARING ON NUVEDA, LLC'S MOTION TO VACATE
24	MOHAJER, an individual; DOES I to X, inclusive; and ROES I to X, inclusive,	ARBITRATION AWARD AND TO EXTEND BRIEFING DEADLINES
25	Defendants.	[FIRST REQUESTED EXTENSION]
26		-AND-
27		NOTICE OF NO OPPOSITION TO ITS
28		MOTION TO VACATE ARBITRATION AWARD

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7 -	I, Jas	son Wiley, Esq., do hereby declare:	
8	1.	I am over the age of eighteen years old, of sound mind, and have never been convicted	
9 0	of a felony o	or any crime involving moral turpitude.	
10	2.	I have personal knowledge of all events set forth herein, unless stated upon information	
11 a	and belief, and as to those statements, I believe them to be true.		
12	3.	I have served as counsel to NuVeda, LLC ("NuVeda") in this proceeding since January	
13 2	2018.		
14	4.	On January 15-17, 2019, the parties participated in the Arbitration Final Hearing.	
15	5.	On February 7, 2019, the Arbitrator issued an Interim Award of Arbitrator Regarding	
16 V	Value.		
17	6.	On March 19, 2019, the Arbitrator issued the Final Award.	
18	7.	On June 19, 2019, I participated in a telephone conference with Brian Irvine, Esq.	
19 w	vherein Mr.	Irvine requested an extension for Goldstein to oppose the Motion to Vacate Arbitration	
20 A	Award.		
21	8.	During this conference, I indicated that I did not have authority to grant the request	
22 w	vithout rece	ive consent from NuVeda.	
23	Pursu	ant to NRS 53.045, I declare under penalty of perjury under the laws of Nevada that the	
24 fo	oregoing is	true and correct.	
25	Exec	uted this 11 th day of July, 2019.	
26 27		XM/XX	
28		JASON M! WILEY	

Electronically Filed
7/16/2019 3:09 PM
Steven D. Grierson
CLERK OF THE COURT

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DICKINSON WRIGHT PLLC

BRIAN R. IRVINE

Nevada Bar No. 7758

BROOKS T. WESTERGARD

Nevada Bar No. 14300

100 West Liberty Street

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9

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Attorneys for Plaintiff Jennifer M. Goldstein

10

DISTRICT COURT

Case No.: A-15-728510-B

Time of Hearing: 9:00 a.m.

Date of Hearing: August 12, 2019

Dept. No.: 11

CLARK COUNTY, NEVADA

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NUVEDA, LLC, a Nevada limited liability company, SHANE M. TERRY, a Nevada resident; and JENNIFER M. GOLDSTEIN, a Nevada resident,

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Plaintiffs,

VS.

PEJMAN BADY; POUYA MOHAJER; DOE Individuals I-X and ROE Entities I-X, inclusive.

Individuals I-X and ROE Entities I-X, inclusive,

Defendants.

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REPLY IN SUPPORT OF MOTION TO CONTINUE HEARING ON NUVEDA, LLC'S

MOTION TO VACATE ARBITRATION AWARD AND TO

EXTEND BRIEFING DEADLINES

BRIAN R. IRVINE and BROOKS T. WESTERGARD of the law firm of DICKINSON

WRIGHT PLLC, hereby files her Reply in Support of her Motion to Continue Hearing on

Plaintiff Jennifer M. Goldstein ("Goldstein"), by and through her counsel of record,

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Page 1 of 12

JA01510

Case Number: A-15-728510-B

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Nuveda, LLC's ("Nuveda") Motion to Vacate Arbitration Award and to Extend Briefing Deadlines.

This Reply is based upon the papers and pleadings on file herein, the attached Memorandum of Points and Authorities, and the Declaration of Brian R. Irvine.

DATED this 16th day of July, 2019.

DICKINSON WRIGHT PLLC

/s/ Brian R. Irvine
BRIAN R. IRVINE
Nevada Bar No. 7758
BROOKS T. WESTERGARD
Nevada Bar No. 14300
100 West Liberty Street
Suite 940
Reno, Nevada 89501

Tel.: (775) 343-7500 Fax: (844) 670-6009

Email: <u>birvine@dickinsonwright.com</u>
Email: <u>bwestergard@dickinsonwright.com</u>

Attorneys for Plaintiff Jennifer M. Goldstein

MEMORANDUM OF POINTS AND AUTHORITIES

I. FACTS AND PROCEDURAL HISTORY

On June 17, 2019, NuVeda filed its Motion to Vacate Arbitration Award ("Motion to Vacate"). On July 1, 2019, Goldstein filed her Motion to Continue Hearing on NuVeda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines ("Motion"). Between the time NuVeda filed its Motion to Vacate and the filing of Goldstein's Motion, counsel for NuVeda and counsel for Goldstein were engaged in discussions regarding continuing and rescheduling the hearing on NuVeda's Motion to Vacate and a corresponding extension of the briefing deadlines in order to allow Goldstein's new counsel to obtain the file from prior counsel, review the file and prepare Goldstein's opposition to the Motion to Vacate. (Decl. of

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motion. If this is acceptable to you in form, please let me know

and I will contact the court to see what dates they have available

so we can plug in a hearing date and dates for the filing of the opposition and reply. You and I had discussed conducting the hearing on August 13-15 or August 19-23. Let me know if any of those dates do not work for you.

If you cannot agree to continue the hearing without the suspension of interest, please let me know immediately, as we intend to file a motion to continue.

Please give me a call with any questions.

(Id.) Later that same day, Monday, July 1, 2019, NuVeda's counsel responded as follows:

Brian:

If it was my call, I would stipulate to the [sic] extend the date within which to respond but, as evidenced by your client's response, there is a bit of bad blood between our respective clients. As such, go ahead and file your motion to extend and we will go from there. Thanks

(Id.)

As noted above, on July 1, 2019, shortly after NuVeda's counsel sent the above correspondence, Goldstein filed her Motion. In her Motion, Goldstein requested a continuance of the hearing pursuant to EDCR 2.22(d) and an extension of the briefing deadlines because (1) Goldstein had recently engaged new counsel to oppose NuVeda's Motion to Vacate, and (2) Goldstein's new counsel was in the process of obtaining the file from Goldstein's prior counsel. (Motion at 2-3, on file herein). Goldstein also stated that "counsel for Goldstein has discussed with opposing counsel the possibility of a mutual agreement and stipulation to continue the hearing date and extend the deadline for a responsive filing. However, an agreement could not be reached, thus necessitating the filing of the instant Motion." (*Id.* at 3). Based on these circumstances, Goldstein also requested that this Court enlarge the time to prepare a responsive filing to NuVeda's Motion to Vacate. (*Id.* at 2).

On July 11, 2019, NuVeda, LLC ("NuVeda") filed its Opposition to Motion to Continue Hearing on NuVeda, LLC's Motion to Vacate Arbitration Award and to Extend

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Briefing Deadlines and Notice of No Opposition to its Motion to Vacate Arbitration Award ("Opposition"). In its Opposition, NuVeda argues that Goldstein's Motion was "procedurally and factually flawed and, as such, should be denied." (Opposition at 4, on file herein). In support of its Opposition, NuVeda invokes the "excusable neglect" standards under EDCR 2.25 and NRCP 6 based on NuVeda's assertion that Goldstein's Motion was filed after the deadline to oppose the Motion to Vacate had expired. (*Id.* at 6-9).

II. <u>DISCUSSION</u>

A. <u>Legal Standard</u>

Eighth District Court Rules "must be liberally construed . . . to promote and facilitate the administration of justice." EDCR 1.10. This Nevada Supreme Court has also long recognized "the basic underlying policy to have each case decided upon its merits." *Hotel Last Frontier Corp. v. Frontier Props., Inc.*, 79 Nev. 150, 155, 380 P.2d 293, 295 (1963).

Pursuant to NRCP 6(b)(1)(B): "When an act may or must be done within a specified time... the court may, for good cause, extend the time... with or without motion or notice if the court acts, or if a request is made, before the original time or its extension expires; or... on motion made after the time has expired if the party failed to act because of excusable neglect." Similarly, EDCR 2.25(a) provides, in part: "Every motion or stipulation to extend time shall inform the court of any previous extensions granted and state the reasons for the extension requested. A request for extension made after the expiration of the specified period shall not be granted unless the moving party, attorney or other person demonstrates that the failure to act was the result of excusable neglect."

The Supreme Court of Nevada has established that, where a party seeks to show excusable neglect under NRCP 6(b), that party "is required to demonstrate that (1) it acted in good faith, (2) it exercised due diligence, (3) there is a reasonable basis for not complying within the specified time, and (4) the nonmoving party will not suffer prejudice." *Moseley v. Eighth Judicial Dist. Court ex rel. Cty. of Clark*, 124 Nev. 654, 668, 188 P.3d 1136, 1146 (2008).

B. Goldstein has Established Excusable Neglect

1. Goldstein Acted in Good Faith

The Nevada Supreme Court has defined "good faith" for purposes of establishing excusable neglect in the context of a motion to set aside judgment pursuant to NRCP 60(b). Stoecklein v. Johnson Elec., Inc., 109 Nev. 268, 271, 849 P.2d 305, 307 (1993). In Stoecklein, the Nevada Supreme Court stated that "[g]ood faith is an intangible and abstract quality with no technical meaning or definition and encompasses, among other things, an honest belief, the absence of malice, and the absence of design to defraud." Id. at 273, 849 P.2d at 309. "In common usage the term is used to describe a state of mind denoting honesty of purpose and freedom from intent to defraud." Id.

Here, it is clear that Goldstein has acted in good faith. As explained above, as soon as Goldstein retained new counsel after NuVeda filed its Motion to Vacate, new counsel immediately reached out to opposing counsel to discuss a continuance of the hearing on the Motion to Vacate and an extension of the briefing deadlines. The correspondence between Goldstein's and NuVeda's respective counsel shows that Goldstein was of the belief that the parties were in the process of negotiating a stipulated continuance of the hearing and an extension of the briefing deadlines. In fact, the July 1, 2019 email from Goldstein's counsel had "attached a draft stipulation to continue the hearing on the motion to vacate arbitration award and to continue the deadlines for briefing the motion." (Decl. of B Irvine at P7, Exhibit 1). NuVeda's counsel's email in response stated that "[i]f it was [his] call, [he] would stipulate to . . . extend the date within which to respond but . . . there is a bit of bad blood between our respective clients. As such, go ahead and file your motion to extend and we will go from there." (Id.) Thus, the parties were clearly negotiating a mutual agreement to extend the briefing deadlines up until and including July1, 2019, the same day Goldstein filed her Motion.

The correspondence between counsel clearly shows "an honest belief, the absence of malice, and the absence of design to defraud." *Stoecklein*, 109 Nev. 268, 273, 849 P.2d at 309. The circumstances surrounding the instant Motion reflect Goldstein's good faith and similarly

establish excusable neglect. Similarly, the fact that Goldstein's counsel had not obtained Goldstein's file from her former counsel constitutes circumstances that were outside of Goldstein's control.

Based on the foregoing, Goldstein has established good faith for purposes of NRCP 6(b) and EDCR 2.25.

2. Goldstein was Diligent in Filing her Motion

As explained throughout this Reply, Goldstein was diligent in her efforts to obtain an extension of the briefing deadlines. Again, Goldstein's counsel was in constant communication with NuVeda's counsel from the time Goldstein's counsel was retained until the time Goldstein filed the instant Motion. NuVeda did not confirm that it would not stipulate to an extension of the briefing deadlines until July 1, 2019, and Goldstein filed her Motion on the same day. Goldstein was attempting to resolve the issue without burdening this Court with holding a hearing and deciding an unnecessary motion. Thus, NuVeda cannot reasonably claim that Goldstein failed to act diligently in seeking an extension of the briefing deadlines. Moreover, Nuveda has not, and cannot claim that the minor delay in filing the Motion to Continue caused it any prejudice, whereas denial of the Motion to Continue and granting Nuveda's Motion to Vacate would cause extreme prejudice to Goldstein.

3. Goldstein had a reasonable basis for not complying within the specified time

In addition to the circumstances outlined above, Goldstein's anticipated deadline for her opposition to NuVeda's Motion to Vacate was based on an apparent conflict between the Eighth Judicial District Court Rules and the new Nevada Rules of Civil Procedure, which became effective on March 1, 2019. Under EDCR 2.20(e), "[w]ithin 10 days after the service of the motion, . . . the opposing party must serve and file written notice of nonopposition or opposition thereto, together with a memorandum of points and authorities and supporting affidavits, if any, stating facts showing why the motion and/or joinder should be denied." Pursuant to EDCR 1.14(a), "[w]hen the period of time prescribed or allowed is less than 11 days, intermediate Saturdays, Sundays, and non-judicial days must be excluded in the

computation." Based upon the calculation of time under EDCR 1.14(a), Goldstein's Motion would have been due on the day it was filed, July 1, 2019.

However, under the recently amended NRCP 6(1)(B) time is computed by "count[ing] every day, including intermediate Saturdays, Sundays, and legal holidays." In explaining the purpose of the rule change, the Advisory Committee stated:

Rule 6(a) represents a major change in calculating time deadlines. It adopts the federal time-computation provisions in FRCP 6(a). Under Rule 6(a)(1), all deadlines stated in days are computed the same way, regardless of how long or short the period is. This simplifies time computation and facilitates "day-of-the-week" counting, but it has required revision to time deadlines stated elsewhere in the NRCP. To compensate for the shortening of time periods previously expressed as less than 11 days by the directive to count intermediate Saturdays, Sundays, and legal holidays, many of the periods have been lengthened. In general, former periods of 5 or fewer days are lengthened to 7 days, while time periods between 6 and 15 days are now set to 14 days.

(emphasis added). While the recently amended NRCP has been completely overhauled to compensate for the new time computation, by increasing days for response from 10 days up to 14 days, the Eighth Judicial District Court Rules have not yet been amended to align with the change. See https://www.leg.state.nv.us/CourtRules/EighthDCR.html (last visited July 16, 2019). Indeed, if the 10-day window under the Eighth Judicial District Court Rules had been amended to comply with the new NRCP, Goldstein's opposition to NuVeda's Motion to Vacate would have been due 14 days after the day it was filed, or July 1, 2019.

Goldstein fully recognizes that "[a]lthough inadvertence, ignorance of the rules, or mistakes construing the rules do not usually constitute 'excusable' neglect, it is clear that 'excusable neglect' under Rule 6(b) is a somewhat 'elastic concept' and is not limited strictly to omissions caused by circumstances beyond the control of the movant. *Briones v. Riviera Hotel & Casino*, 116 F.3d 379, 381 (9th Cir. 1997). In that regard, Goldstein submits that there was a reasonable basis for not complying within the specified time.

4. NuVeda will not Suffer Prejudice if the Motion is Granted

Although NuVeda states in its Opposition that "Goldstein also asserts – incorrectly – that 'the requested continuance and extension of time will [not] have an adverse or prejudicial effect on the interests of any party to this action," NuVeda does not elaborate on what prejudice it will suffer if the instant Motion is granted. Indeed, NuVeda will not suffer any prejudice if the Motion is granted – the parties have stipulated that the Motion to Vacate will be heard on August 12, 2019, only three weeks after the originally scheduled hearing.

Goldstein filed her Motion four (4) calendar days and two (2) judicial days after the deadline to file an opposition to NuVeda's Motion to Vacate. NuVeda was clearly aware and on notice of Goldstein's need for additional time to meaningfully respond to NuVeda's Motion to Vacate based on the numerous communications between counsel. Moreover, NuVeda's counsel's statement that, if it were up to him, he would have stipulated to extend the briefing schedule further shows that NuVeda would not be prejudiced by this Court granting the instant Motion. Indeed, although NuVeda's counsel represented that he did not have the authority to stipulate to the extension, the duty of "a lawyer [to] make reasonable efforts to expedite litigation consistent with the interests of the client . . . does not preclude a lawyer from granting a reasonable request from opposing counsel for an accommodation, such as an extension of time." NRPC 3.2.

To the contrary, Goldstein would be severely prejudiced if her Motion is denied and this Court construes Goldstein's failure to serve a timely opposition as an admission that NuVeda's Motion to Vacate is meritorious as requested in NuVeda's Opposition. (Opposition at 9). This is especially true considering Nevada's strong public policy of deciding cases on the merits. *Hotel Last Frontier Corp.*, 79 Nev. at 155, 380 P.2d at 295. To that end, it is important for the Court to consider that construing Goldstein's failure to timely file her Motion as a concession would effectively overturn the arbitration decision that forms the basis of this dispute.

Indeed, "the scope of judicial review of an arbitration award is limited and is nothing like the scope of an appellate court's review of a trial court's decision." *Health Plan of Nevada, Inc. v. Rainbow Med., LLC.*, 120 Nev. 689, 695, 100 P.3d 172, 176 (2004). A reviewing court does not concern itself with whether the arbitrator made the "correct" ruling; rather, it will deny relief from an arbitrator's ruling unless it was "arbitrary, capricious, or unsupported by the agreement" or the arbitrator "manifestly disregarded the law." *Bohlmann v. Printz*, 120 Nev. 543, 546-47, 96 P.3d 1155, 1157-58 (2004) overruled on other grounds by *Bass-Davis v. Davis*, 122 Nev. 442, 452 n.32, 134 P.3d 103, 109 n.32 (2006).

If Goldstein's Motion is denied, she will be precluded from defending the arbitration award that has already been entered in her favor. Moreover, given the deference afforded to arbitrator's decisions and corresponding awards, Goldstein will be severely prejudiced if her Motion is denied.

III. <u>CONCLUSION</u>

Based on the foregoing, Goldstein's Motion to Continue Hearing on Nuveda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines should be granted.

DATED this 16th day of July, 2019.

DICKINSON WRIGHT PLLC

/s/ Brian R. Irvine
BRIAN R. IRVINE
Nevada Bar No. 7758
BROOKS T. WESTERGARD
Nevada Bar No. 14300
100 West Liberty Street
Suite 940
Reno, Nevada 89501

Attorneys for Jennifer M. Goldstein

1 **CERTIFICATE OF SERVICE** 2 I certify that I am an employee of DICKINSON WRIGHT PLLC, and that on this date, 3 pursuant to NRCP 5(b), I am serving a true and correct copy of the REPLY IN SUPPORT OF MOTION TO CONTINUE HEARING ON NUVEDA, LLC'S MOTION TO 4 5 VACATE ARBITRATION AWARD AND TO EXTEND BRIEFING DEADLINES to the 6 following individuals by United States Mail, postage fully prepaid: 7 Jason M. Wiley, Esq. Matthew T. Dushoff Ryan S. Petersen Scott D. Fleming 8 WILEY PETERSEN **KOLESAR & LEATHAM** 1050 Indigo Drive, Suite 130 400 South Rampart Boulevard 9 Las Vegas, NV 89145 Suite 400 10 Las Vegas, NV 89145 11 Erika Pike Turner Shane Terry Dylan T. Ciciliano 222 Karen Avenue, Suite 3305 12 GARMAN TURNER GORDON LLP Las Vegas, NV 89109 650 White Drive, Suite 100 13 Las Vegas, NV 89119 14 15 DATED this 16th day of July, 2019. 16 /s/ Cindy S. Grinstead 17 An Employee of DICKINSON WRIGHT PLLC 18 19 20 21 22 23 24 25 26 27

EXHIBIT TABLE

Exhibit	Description	Page(s)!
1	Declaration of Brian R. Irvine in Support of Reply	7
	in Support of Motion to Continue the July 19, 2019,	
	Hearing Date and Extend Briefing Deadlines	

RENO 88728-1 41763v1

¹ Exhibit slip sheets are exclusive of exhibit page counts.

EXHIBIT 1

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1	DECL DICKINSON WRIGHT PLLC
2	BRIAN R. IRVINE
2	Nevada Bar No. 7758
3	BROOKS T. WESTERGARD
4	Nevada Bar No. 14300 100 West Liberty Street
5	Suite 940
	Reno, Nevada 89501
6	Tel.: (775) 343-7500 Fax: (844) 670-6009
7	Email: birvine@dickinsonwright.com
8	Email: bwestergard@dickinsonwright.com
9	Attorneys for Plaintiff Jennifer M. Goldstein
10	DISTRICT COURT
11	CLARK COUNTY, NEVADA
12	
13	NUVEDA, LLC, a Nevada limited liability Case No.: A-15-728510-B
14	resident; and JENNIFER M. GOLDSTEIN, a Dept. No.: 11
15	Nevada resident,
16	Plaintiffs,
	vs.
17	PEJMAN BADY; POUYA MOHAJER; DOE
18	Individuals I-X and ROE Entities I-X, inclusive,
19	Defendants.
20	
21	DECLARATION OF BRIAN R. IRVINE IN SUPPORT OF
	REPLY IN SUPPORT OF MOTION TO CONTINUE THE JULY 19, 2019, HEARING
22	DATE AND EXTEND BRIEFING DEADLINES
23	I DDIANID IDVINE do harehy state and dealers as fallows.
24	I, BRIAN R. IRVINE, do hereby state and declare as follows:
25	1. I am a duly licensed attorney in the State of Nevada and am an attorney at the
26	law firm of DICKINSON WRIGHT PLLC, attorneys of record for Jennifer Goldstein ("Ms
27	Goldstein") in the above-captioned matter.

- 2. I have personal knowledge of and am competent to testify concerning the facts stated herein, except for those matters stated upon information and belief, and as to those matters, I believe them to be true.
- 3. This Declaration is provided in support of the Reply in Support of Motion to Continue Hearing on NuVeda, LLC's Motion to Vacate Arbitration Award and to Extend Briefing Deadlines.
 - 4. NuVeda, LLC filed its Motion to Vacate Arbitration Award on June 17, 2019.
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RENO 88728-1 41749v1

RENO 00/20-141/49V

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Brooks T. Westergard

From: Jason Wiley <jwiley@wileypetersenlaw.com>

Sent: Monday, July 1, 2019 1:34 PM

To: Brian R. Irvine

Cc: Brooks T. Westergard

Subject: RE: EXTERNAL: Goldstein v. NuVeda

Brian:

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JMW

Jason M. Wiley, Esq. Partner



1050 Indigo Drive
Suite 130
Las Vegas, Nevada 89145
Office 702.910.3329 | Direct 702.909.5487 | Mobile 702.845.7401

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If you cannot agree to continue the hearing without the suspension of interest, please let me know immediately, as we intend to file a motion to continue.

Please give me a call with any questions.

Thanks,

Brian Irvine

Brian R. Irvine Member

100 West Liberty Street Suite 940

Phone 775-343-7507 Fax 844-670-6009

Reno NV 89501-1991
Profile V-Card

Email Birvine@dickinsonwright.com

DICKINSON WRIGHTPUG

ARIZONA CALIFORNIA FLORICA KENTUCKY MICHIGAN NEVADA OHIO FENNESSEE TEXAS WASHINGION D.C. TORONTO

From: Brian R. Irvine

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Thanks, and have a good weekend.

Brian

From: Jason Wiley < jwiley@wileypetersenlaw.com>

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To: Brian R. Irvine < BIrvine@dickinson-wright.com >

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I spoke with my client's representatives and they are amenable to the extension. The one request we have is that the accrual of interest is suspended during the period you need to get up to speed, file the response, and we have the hearing on the motion to vacate. Please let me know if you are amenable to the request.

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Neither this transmission nor any attachment shall be deemed for any purpose to be a "signature" or "signed" under any electronic transmission acts, unless otherwise specifically stated herein. Thank you.

*****	DECL DICKINSON WRIGHT PLLC
2	BRIAN R. IRVINE Nevada Bar No. 7758
3	BROOKS T. WESTERGARD
4	Nevada Bar No. 14300 100 West Liberty Street
5	Suite 940 Reno, Nevada 89501
6	Tel.: (775) 343-7500
7	Fax: (844) 670-6009 Email: birvine@dickinsonwright.com
8	Email: bwestergard@dickinsonwright.com
9	Attorneys for Plaintiff Jennifer M. Goldstein
10	DISTRICT COURT
11	CLARK COUNTY, NEVADA
12	
13	NUVEDA, LLC, a Nevada limited liability company, SHANE M. TERRY, a Nevada
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