IN THE SUPREME COURT OF THE STATE OF NEVADA

APCO CONSTRUCTION, INC., A
NEVADA CORPORATION; AND SAFECO INSURANCE COMPANY OF AMERICA,

Appellants, vs.

HELIX ELECTRIC OF NEVADA, LLC, A NEVADA LIMITED LIABILITY COMPANY, Respondent.

APPEAL<br>from the Eighth Judicial District Court, Clark County<br>The Honorable Elizabeth Goff Gonzalez, District Judge District Court Case No. A-16-730091-B<br>John Randall Jefferies, Esq. (SBN 3512)<br>Christopher H. Byrd, Esq. (SBN 1633)<br>Elizabeth J. Bassett (SBN 9013)<br>FENNEMORE CRAIG, P.C.<br>300 South 4th Street, $14^{\text {th }}$ Floor<br>Las Vegas, Nevada 89101<br>Telephone: (702) 692-8000<br>Attorneys for Appellants APCO Construction, Inc. and Safeco Insurance Company of America

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| 19 | II | $\begin{aligned} & \hline \text { JA310- } \\ & \text { JA313 } \end{aligned}$ | 9/7/2017 | Notice of Entry Order Denying Motion for Partial Summary Judgment |


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| V | JA782JA802 | 3/29/2019 | Opposition to APCO Construction's and Safeco Insurance Company of America's Motion in Limine No. 3 to Preclude the Introduction of Evidence Related to Helix's Extended General Conditions and Motion in Limine No. 4 to Preclude any Evidence of Helix's Accounting Date or Job Cost Reports |
| VI | $\begin{gathered} \text { JA973- } \\ \text { JA994 } \end{gathered}$ | 5/31/2019 | Opposition to APCO Construction's and Safeco Insurance Company of America's Motion to Exclude the Testimony of Kurt Williams |
| II | JA176JA282 | 6/9/2017 | Opposition to Motion for Summary Judgment |
| IV | JA454JA610 | 11/20/2018 | Opposition to Omnibus Motion in Limine $1-2$ |
| II | $\begin{aligned} & \hline \text { JA305- } \\ & \text { JA309 } \end{aligned}$ | 9/7/2017 | Order Denying (i) Motion to Dismiss and <br> (ii) Order for Fees and Costs |
| II | JA303- <br> JA304 | 9/7/2017 | Order <br> Summary Judgment |
| XVI | $\begin{aligned} & \hline \text { JA3367- } \\ & \text { JA3372 } \\ & \hline \end{aligned}$ | 6/3/2019 | Plaintiff's Trial Exhibit PX101 |
| $\begin{aligned} & \text { XVI, } \\ & \text { XVII } \end{aligned}$ | $\begin{gathered} \hline \text { JA3373- } \\ \text { JA3400 } \end{gathered}$ | 6/3/2019 | Plaintiff's Trial Exhibit PX102 |
| I | $\begin{gathered} \text { JA13- } \\ \text { JA15 } \end{gathered}$ | 1/19/2016 | Proof of Service of Summons on Defendant APCO Construction, Inc. |
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| VI | $\begin{aligned} & \hline \text { JA923- } \\ & \text { JA928 } \\ & \hline \end{aligned}$ | 5/16/2019 | Safeco Insurance Company of America's Answer to Plaintiff's Complaint |
| I | $\begin{gathered} \text { JA27- } \\ \text { JA47 } \end{gathered}$ | 4/11/2017 | Safeco's Motion to Dismiss Plaintiff's Claims Against Bond and Countermotion for Fees and Costs of Motion |

HELIX ELECTRIC OF NEVADA LLC, )

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Plaintiff, ) CASE NO. A-16-730091-B DEPT NO. XI

\section*{TRANSCRIPT OF} PROCEEDINGS
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BEFORE THE HONORABLE ELIZABETH GONZALEZ, DISTRICT COURT JUDGE WEDNESDAY, JUNE 5, 2019

BENCH TRIAL - DAY 3

APPEARANCES:
FOR THE PLAINTIFF:
CARY B. DOMINA, ESQ. JEREMY D. HOLMES, ESQ. RONALD J. COX, ESQ.

FOR THE DEFENDANTS:
JOHN R. JEFFERIES, ESQ.

RECORDED BY: JILL HAWKINS, COURT RECORDER TRANSCRIBED BY: JD REPORTING, INC.

## I N D EX

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LAS VEGAS, CLARK COUNTY, NEVADA JUNE 5, 2019, 9:04 A.M. * * * * *

THE COURT: So you ready?
MR. JEFFERIES: Yes, Your Honor.
THE COURT: I was trying to remember last night, Mr. Domina, how many times Mr. Pelan has been in front of me because he's at settlement conferences and proceedings, and he mentioned one of the cases yesterday, a project I had done the settlement conference on, and I had forgotten that one.

## JOE PELAN

[having been called as a witness and being first duly sworn, testified as follows:]

THE COURT: It makes you feel old.
THE CLERK: Thank you. Please be seated. Please state and spell your name for the record.

THE WITNESS: Joe Pelan. J-o-e, P-e-l-a-n.
THE COURT: And I don't even want to count how many cases Helix has been involved in.

MR. JEFFERIES: May I approach, Your Honor?
THE COURT: You can.
MR. JEFFERIES: May I approach?
THE COURT: Yes, you can.
(Pause in the proceedings.)
THE COURT: Next in order.
So I am suffering from allergies pretty bad today.

JD Reporting, Inc.

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Yesterday I was trying to do the hot tea in the afternoon. So if I have to take a break to go blow my nose and get more hot tea, I apologize, but it's hitting me bad today.

MR. JEFFERIES: May I approach the witness?
THE COURT: You may.
CONTINUED DIRECT EXAMINATION
BY MR. JEFFERIES:
Q Good morning, Mr. Pelan.
A Good morning.
Q Can you identify what's been marked as Defendant's Proposed Exhibit 214.

A It's a summary that we did of Helix's accounting. I think it's Exhibit 50 from the entire project. So we used their categories and then colonized it so it was easier to read and depict what went where.

Q Okay. And Exhibit 50 was the complete job cost report that was just produced to us about two weeks ago --

A Yeah.
Q -- is that right?
A Yes.
Q Okay. And is Exhibit 214 similar -- Proposed 214 similar to Proposed 212 except you've added a reference to the Bates labeling within Exhibit 50?

A That's correct.
MR. JEFFERIES: Your Honor, I'd move for the JD Reporting, Inc.

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admission of 214.
MR. DOMINA: No objection, Your Honor.
THE COURT: Be admitted.
(Defense Exhibit Number DX214 admitted)
MR. JEFFERIES: I want to make sure yesterday we had marked Demonstrative 6. May I approach and show the witness that?

THE COURT: You may.
THE CLERK: No. That's 5. If you wanted a copy -MR. JEFFERIES: I've asked Mr. Domina --

THE COURT: And D6, you have D6 too?
THE CLERK: Yes.
BY MR. JEFFERIES:
Q And I want to make sure our record is clear. What does Exhibit D6, your analysis, confirm to you?

A Well, this compares Helix's claimed amounts from May 2013 to October 2013 versus the accounting that they gave us for those specific items.

Q Okay. And what is the -- based on your review and what you could discern from Exhibit 50, what is the figure that you determined in terms of costs for the compensable period recognized by the city?

A $\quad \$ 26,015.87$.
THE COURT: 2-6-0-1-5-8-7?
THE WITNESS: Yes.

JD Reporting, Inc.

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THE COURT: Okay.
BY MR. JEFFERIES:
Q Yesterday, sir, you testified that you did not have any agreement with Helix representatives regarding the rescission of the release or the new release. Are you aware of any -- strike that.

Was there any agreement between APCO and Helix that Helix could reserve its claims for extended overhead and cash the check?

A No.
MR. JEFFERIES: I think that's all I have, and this is our last witness. If I could --

THE COURT: Will you check your exhibits, please.
MR. JEFFERIES: Yes.
THE COURT: Now, that you've got a new one you admitted.
(Pause in the proceedings.)
MR. JEFFERIES: That's all I have with this witness.
THE COURT: Okay. Cross.
MR. DOMINA: Yes, Your Honor.
THE COURT: I'm not going to ask you to rest until you do redirect. CROSS-EXAMINATION

BY MR. DOMINA:
Q Good morning, Mr. Pelan. JD Reporting, Inc.

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A Good morning.
Q Am I pronouncing your last name correct?
A You are.
Q Okay. I think during the deposition I was doing it incorrect and wanted to make sure I was doing it correctly now.

Sir, if you would, I'm going to have Chris pull up the subcontract agreement.

MR. DOMINA: Chris, if you'll pull up Exhibit J11. BY MR. DOMINA:

Q And for the most part, I mean, do what you prefer, but for the most part I will have him put it on the screen. So if you can see it better on the screen, do what your preference is.

So I'm going to -- you recognize this as being the subcontract between Helix and APCO?

A Yes.
Q Okay. I'm going to have you turn to page 36. MR. DOMINA: Chris, can you pull that up.

BY MR. DOMINA:
Q Do you recognize this document? He'll blow up once we get to a particular provision, but just in general, while it's smaller, do you recognize the document?

A Yes.
Q Okay. And what was this document? JD Reporting, Inc.

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A That's Helix addendum to our contract.
Q Okay. And if you would, let's go to the very last paragraph. It's entitled Section 6, Paragraph 6.1. Add the following new paragraph. Do you see that language?

A Yes.
Q Would you read that language for me.
A Contractor shall make available to subcontractor in prompt fashion all information in its possession that affects subcontractor's ability to meet obligations under the subcontract.

Information that affects the subcontract shall include, not limited to, information relating to such matters as delays, modifications to the contract agreement and the -with the owner or other subcontracts -- contractors that affect the work of the something.

Q Subcontractor. You can stop there because the next page goes on.

A Okay.
Q So I'm focused in on the language here that says that the contractor agrees to provide information relating to matters of delays and modifications to the contractor's agreement with the owner. Now, those modifications would include change orders; would they not?

A No.
Q They wouldn't include change orders? Why wouldn't a JD Reporting, Inc.
modification to a contract include a change order?
A It would include the change orders to Helix, but it wouldn't necessarily include the change orders to other subcontractors or APCO because --

Q And I appreciate the clarification. What if I said change orders that affected Helix's scope of work? Or Helix's claims?

A You can say that. I don't know that this says that I guess.

Q So your position is that this provision does not require $A P C O$ to provide information to Helix regarding any modifications, changes to its agreement with the owner that might affect Helix's scope of work or a claim that's pending?

A I think we satisfied that obligation.
Q You let -- it's your testimony that you advised Helix that you had settled a claim for your extended general conditions with the owner?

A That's not what I said.
Q Okay. You said that you had satisfied that condition. What about -- forget change orders. What about settlement agreements? Is it your understanding, is it your position that this provision requires APCO to notify Helix if it entered into a settlement agreement with the owner that may affect the rights of Helix to be able to go forward with the claim?

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A Yes.
Q Okay. And do you believe that APCO notified Helix that it had settled a claim, its claim for extended general conditions with the owner?

A Well, you're making a leap there, but --
Q I'm making a leap?
A Yes.
Q In what fashion? I'll let you talk. What do you mean?

A Well, as I said before, I don't see that as part of the obligation there.

Q Okay. So that's what you're saying. You don't think that this provision is as encompassing or provides the obligations that I'm describing now: That you would have to provide notice to Helix that you settled a claim that could potentially affect their claim?

A I guess I didn't understand that question.
Q Well, strike that. I think we've had enough discussion on it. That's fine.

A Okay.
THE COURT: So let me ask the question different because I had this one written down from yesterday. So when you entered into the agreement with the City of North Las Vegas to resolve your claim, and I think that was the October letter that [indiscernible] into, why did you think that Helix had let

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their claim go?
THE WITNESS: Well, it was rejected, and they hadn't responded.

THE COURT: So when you say, "they hadn't responded," what do you mean?

THE WITNESS: They presented an invoice. It was rejected by the city, and then two weeks later they gave us an unconditional -- or a conditional final. So that led me to believe that it wasn't going further.

THE COURT: And despite the communications you were having with folks at Helix about the issue, you thought it wasn't going to go any further?

THE WITNESS: To be honest I did not know, and I -- I truly was looking for more backup so that I could process it properly.

THE COURT: Did you think the City of North Las Vegas would still talk about Helix's claim after you reached your settlement on APCO's claim?

THE WITNESS: Yes.
THE COURT: Why?
THE WITNESS: Because that was APCO's portion of the claim with the city. I could have had 10 subcontractors, and each one had to be vetted separately for their merits and their particular delays because typically on construction you have guys that start at the beginning and they end before the

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contract time is up. You have guys starting in the middle and that kind of thing. So as I said yesterday, we keep everything separate. There was nothing malice about me settling with them and then processing Helix's. I was ready to process it, and I took three stabs at the apple for them.

THE COURT: So here's why I'm asking the question. You know that I deal with construction all the time, and some of the developer owners that have appeared in front of me have taken the position that once they resolve a claim with a general contractor that all the claims with the subcontractors have resolved as part of that process. Was that your understanding with this, or did you think they were still going to talk to the subs from the city?

A Well, we had eight more change orders approved after the fact, and so it did not close the job. It did not close anyone's rights in my opinion.

THE COURT: Okay. Thank you, sir.
All right. Sorry for the interruption, Mr. Domina, but I was going to lose my Post-it note because it had already fallen off my computer once.

MR. DOMINA: I'm glad you asked those questions. I may ask more questions or expound upon that because that's the way --

THE COURT: That's your job. I just -- my Post-it note fell off the screen and went facedown, and so I would have JD Reporting, Inc.

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missed it in about a half-hour, and I would have forgotten my questions.

MR. DOMINA: I understand that. BY $\operatorname{MR}$. DOMINA:

Q Sir, if you would, let's go to Joint Exhibit 19. Chris will pull that up for you. It's just faster to do the screen if you don't mind.

A Okay.
Q So can you see the email, or does he need to blow it up right away so you can take a look at it?

A I can't read it.
Q Do you recognize this email from yesterday?
MR. DOMINA: Go ahead, Chris.
BY MR. DOMINA:
Q It's an email from Kurk Williams to you dated June 21st, 2013. This was on the screen yesterday.

A Yes.
Q Remember the discussion where -- this is where initially Helix submitted its first claim or its first, I shouldn't say claim, but its breakdown of the claim on or about June 19th, and you received the letter and responded to Helix saying is this it, is that all you're sending, just the letter.

And then you can see the email string here where Kurk responds back to you and said, Do you need anything else? And there's some discussion, and at the end Kurk ends the

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conversation, at least what we see here and says, If needs be, we have job cost detail reports that show costs the project is absorbing to manage the project that is not overhead costs.

Did you ever tell or instruct Kurk that he needed to provide the job cost report to help substantiate the claim?

A I didn't say those words, but I sent him a letter and said you need more backup. It was either end of August or September.

Q But you didn't specifically say the job cost report; correct? And at this time it was a letter; right?

A Yes.
Q There was a letter with no backup?
A No, I sent the letter.
Q No. No. No. As of this date, Helix had provided APCO with a letter, but no backup after that, just a letter and a breakdown of what the daily cost was; correct? Remember the letter? I can take you to the letter itself.

A That Helix sent?
Q Helix's June 19th letter, do you remember seeing it?

A I do.
Q Okay. And it showed a daily cost of $\$ 640$ a day that they were incurring at the time? Do you recall that?

A I do.
Q Okay. So when you responded to this email, you had JD Reporting, Inc.

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already given -- you had already received a breakdown, but you did not ask for specifically a job cost report to substantiate the $\$ 640$ a day cost that was being conveyed to you at the time; is that correct?

A I'm not sure I understand the word breakdown as you're using it because --

Q The $\$ 640$ a day wasn't just a flat -- it wasn't just a flat amount; right. There was --

A No. There were components.
Q Components. A breakdown of what that consisted of; correct?

A Sure.
Q Okay. And so your testimony is that you did not specifically ask for the job cost report of Helix to support the $\$ 640$ a day claim?

A I didn't use those words, no.
Q Okay. Let's go to JX70, please, page 6. Sir, do you recognize this document?

A No.
Q Okay. It's a -- does this appear to be a change -no, what is a change notice?

A Well, it's Helix Electric requesting funds for additional work.

Q Okay. And I think you testified that even after the city approved the general conditions or the change order that JD Reporting, Inc.

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APCO submitted for its own extended general conditions, the settlement agreement that was entered into, that there were change orders on the job after that. Is that your understanding? There were approved change orders after the date that the extended general conditions were approved?

A Yes.
Q Okay. And you also indicated that there were multiple change orders. Yesterday you said there were multiple change orders on the job during the time of the delay when Helix was out there during the nine-month delay. Is that your testimony?

A Yeah.
Q Okay.
A Yes. Sorry.
Q Does this appear to be one of those change orders that Helix submitted? If you look at the date, it's June 28th, 2013. Do you see that? That would be within the delay period; correct? Can you see that at the top right there?

A Yeah, I see it.
Q Okay. So you're agreeing with me, right, that this is a change order notice that was submitted by Helix to APCO on June 28, 2013?

A I can't tell you that from this one little snippet.
Q He's doing it just to help you so you can read it, but please look at the whole document.

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## Can you see that?

A Okay. Christmas tree lights --
Q Do you recall there being a change order regarding Christmas tree lights?

A I think so. I'd have to look at the log.
Q The city is on top of it, huh? This is in June, and Christmas tree opening is not for another six months. They're kind of on top of it, aren't they? No question there. Just a comment.

So do you recall the specific scope of what was going on with Christmas tree lights?

A No. Some of these later change orders, what happens on public works property -- properties is people from various departments start waddling through the job and then pointing and shooting and asking project manager for their wants and wishes, and you forgot this and that, and so that's what prompts a lot of change orders at the end of a --

Q Okay. All right.
A -- project.
MR. DOMINA: So let's turn to the second page of that document, Chris, page 7.

MR. JEFFERIES: What exhibit number?
MR. DOMINA: I am looking at Exhibit 70. We were on 6, and now we're going to go to 7 .

MR. JEFFERIES: My screen is not working. So that's JD Reporting, Inc.

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why I bug you for --
THE COURT: Do you need help --
MR. DOMINA: I think you just need to turn it on.
THE COURT: -- getting your screen working?
MR. DOMINA: Ramsey knows how to do it.
THE COURT: Power.
MR. JEFFERIES: It was on.
There it is. Thank you.
THE COURT: Awesome job, Ramsey.
THE MARSHAL: Thank you.
MR. DOMINA: Good thing you're back.
BY MR. DOMINA:
Q Okay. So we're all on page 7 of Exhibit 70. This is the second page of that document. How much is Helix seeking or notifying APCO that it would be seeking by way of this change order request?

A It appears to be $\$ 10,460$.
Q Okay. And is that how the process normally works? Somebody from APCO notifies Helix that there may be a change, or there's a request to price new scope of work, and Helix will submit a change notice similar to this to price out that scope of work?

A Yeah. Typically they're generated in the field at a meeting and whatnot in the trailer, and whether it be prompted by an RFI or city request --

JD Reporting, Inc.

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Q Okay.
A -- we process it for them.
Q Helix did --
A I'm not --
Q In this case, Helix didn't want the Christmas tree lights. It wasn't for their benefit; right? It was for the city's benefit? Somebody was asking that Helix do this work that wasn't within their contract; correct?

A Okay.
Q You don't agree with that?
A Well, you alluded to the fact that they don't want the change order.

Q No, no. What I said was this isn't for Helix's benefit. This is -- the lights aren't Helix who wants it. Somebody else wants the work done and is directing Helix to do it, and it's outside their contract?

A Yes. They didn't request the work.
Q Okay. They didn't think it was a great idea out of their own. It was someone else that brought it to them?

A Yeah.
Q Right? Okay. That's how it works. And then, if we turn to -- so the number there that was being requested was 10,460. If we turn to page 3 of the same exhibit, do you recognize this document?

A Yes.

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Q Okay. And is this APCO's change order request to the city for the same scope of work?

A Yes.
Q Okay. And the dollar amount there is 10,983? Do you see it? The dollar amount that you're seeking from the city for that same scope of work that Helix is doing?

A Yes.
Q Why is it that you are asking for a higher amount than what Helix was asking from APCO?

A Well, by contract, we are allowed to add 5 percent on approved change orders.

Q Okay. So you've marked up -- you've marked up Helix's --

And at this point this change order request hasn't been approved. You don't know if it's going to be approved or not; correct? It's a change order request?

A I think there's a page missing, but that's just me.
Q You think there's a page missing. I'm just saying, at the time, think about it back at the time, the city doesn't send you a change order -- issue you a change order until you submit to the city a change order request; correct? You'd have to submit something telling them that you are looking to be paid money, a change order request?

A Yes.
Q Okay. And that's what we're looking at here. It's JD Reporting, Inc.

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your change order request which included Helix's amount, and APCO has marked it up and submitted it to the city for processing; correct?

A Yes.
Q Okay. Then -- and, in fact, if we look at the date succession, this is dated -- you've dated this July 11th.

MR. DOMINA: Down at the bottom, Chris, his
signature.
BY MR. DOMINA:
Q It's dated July 11th, which is the same date of the document, and if we go to the last page, which is page 2 of Exhibit 70, the last page that I want to show you anyway, what is this document?

A That's Brian Bohn's approval.
Q Okay. So this is --
A From the city's approval.
Q Okay. So this is the city's approval approving the change order request that we saw previously, and if you notice the -- it says cost of change in the middle of the page 10,983. That was the same amount that APCO was seeking from the city with the markup; correct?

A Yes.
Q It was APCO's expectation that this dollar amount would be added to APCO's contract; correct?

A That's typical.

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Q Right. It's typical, and the amount, the monies wouldn't be paid from the city directly to Helix. It went through APCO's contract; correct?

A Yes.
Q Okay. And then if you go to page 8, once you received -- once APCO received confirmation from the city that it had approved that change order request and was increasing the price of APCO's contract, APCO then submitted on page 8 a change order or issued a change order to Helix; correct?

A That's correct.
Q And that was for the amount that Helix was seeking, the 10,460 without the markup that APCO had included?

A Right.
Q Right. And at the bottom of that document, we see that there's a tracking of Helix's subcontract value and that this would now be added to the original contract value; correct?

A Yes.
Q Okay. So now let's go to JX15, page 2.
And before we do that, that is the normal process that any general contractor undertakes when they're looking to submit a change order on behalf of their subs so that their sub could get paid as well as the general contractor; is that correct?

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Q Okay. Nothing unique about that process?
A No.
Q Okay. Now, let's go to JX15, page 2. Do you recognize this document?

A Now I do.
Q You do. Okay. And is this the change order request that APCO submitted to the city on May 9, 2013, seeking, among other things, an extension of its general conditions on the project?

A Yes.
Q All right. And, in fact, let's look at that specific line item. It says, General conditions nine months, and then you've got a unit price of 53,245 . Is that a monthly price that's being broken out there?

Do you see that? It says unit price, 53,245?
A [No audible response.]
Q Do you see where I'm at?
A Yes, I see it.
Q Okay. Is that a monthly breakdown?
A Yes.
Q And then if you take nine months and times it by that, that's why you get the number over to the right, 479, 205?

A Yes.
Q And so APCO was seeking -- and this is -- had the JD Reporting, Inc.

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nine months actually --
This is May 9th, 2013. That's only five months into the delay that ultimately resulted on the project; correct?

A Yes.
Q Okay. So five months into it APCO is now seeking the full nine months of delay damages or the extended overhead or extended general conditions that it hadn't actually even incurred; is that correct?

A Well, four and a half months of them hadn't occurred.
Q Four and a half. A part of them. Albeit --
A Yes.
Q -- part -- part of it had, but there were still some that had not yet actually occurred; correct?

A Correct.
Q Okay. So when you submitted this document, did you include -- first of all, did APCO reach out to its subcontractors and notify them that it was submitting a change order request to the city to be paid for the extended general conditions that were occurring on the project since it went nine months over?

A No.
Q Okay. And why didn't you do that?
A Because of my testimony yesterday where I had conversations with the subcontractors due to the rebid, and I

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wasn't anticipating any claims from the subcontractors.
Q Okay. So it's your testimony that the subcontractors, before there was even a delay, because this wasn't -- you would agree that the bid documents showed a 12 month schedule; correct?

A Yes.
Q And it's your testimony that the subcontractors bid that project knowing that it was going to go nine months past the 12 month schedule, that the bid documents that are public documents said?

A I didn't said that.
Q Okay. What are you saying then? I don't understand.
A I said yesterday that the original job bid I believe for 17 months, and when it rebid, the city changed alternates which reduced a little bit of their price.

Q Took scope out?
A Alternates, whether they could use it or not. So the time should have been in alternates, so to speak. The base contract was supposed to be done in 12 months, but we all knew that it could not be done.

Q Okay. And what documentation, what evidence do you have besides the testimony that you're offering today that we all knew, all of your subcontractors knew that this job was going to go over the 12 month schedule that the city issued in a public record?

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A The only thing I can say to that is 38 other guys didn't claim.

Q Now, you would agree that the electrician that's on a project is -- has generally a substantial amount of scope on a project as far as the cost of any given project, electrician, or the electricity part of it is usually a large component of any given project; correct?

A That depends, but --
Q That depends. On this project was it a pretty good chunk of it?

A 4 million out of 28.
Q Okay. But you've got a lot of trades.
A I'm sorry?
Q There's a lot of trades that are involved on a project of this size.

A Yes.
Q You said 34?
A I believe when I asked Mary Jo the question the other day there was a total of 40 contractors on the job.

Q Okay. A total of 40. Now, did all of them have site trailers on the job?

A No.
Q Did all of them have project managers that were on the job?

A You're using the term "all"?

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Q Well, I mean, do you know that -- you said none of -only a few of them did submit claims for extended overhead costs. How many of them had site trailers?

A Well, that's hard for me to sit here and answer because of some of them were intermittent. They weren't there that long, but they did bring in a trailer for the people to work out of, and there was a few that didn't even hook up power. Sitting here today, I'm going to say five.

Q Okay. Was the landscape company one of them?
A Yes.
Q Okay. So Helix was one of them; correct?
A Yes.
Q There was a trailer out there, and the landscape company had one, and those were at least two of the claims that we know of that -- or two of the subcontractors that notified APCO early on that they were experiencing extended general conditions; correct?

A Yes.
Q Okay. Extended overhead costs. All right. And it's your testimony yesterday that that number that we're looking at on Exhibit 15, page 2, $\$ 479,205$, that does not include any claim of Helix or any other subcontractor; correct?

A It does not.
Q Okay. Now, let's go to Exhibit 25, page 3. This document has been discussed during the trial. Do you recognize JD Reporting, Inc.

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this as being the first invoice that Helix submitted to you -or not the first. I shouldn't say that. A revised invoice that Helix submitted to APCO for its extended overhead costs?

A Yes.
Q All right. And turning to the first page of Exhibit 25, is this the change order request that APCO submitted to the city along with Helix's invoice?

A Yes.
Q All right. And the dollar amounts are exactly the same; correct? There's no more -- APCO did not put a mark up, did not attempt to put a mark up on the claim that Helix was asserting?

A That's correct.
Q And this claim was asserted separate from a claim that APCO was asserting against the city contemporaneous with the claim that it had submitted on behalf of Helix to the city -- that was -- that was wordy. I'll strike that.

A I was losing --
THE COURT: Are you going to try again?
THE WITNESS: I was getting lost.
BY MR. DOMINA:
Q The change order request that we're looking at on Exhibit 25, that was submitted by APCO to the city at the same time that the city was -- that APCO had submitted its own claim to the city for its extended general conditions; correct?

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A Well, within reason. I don't know how many days apart, but, yes, same time frame.

Q Meaning both APCO and Helix were experiencing or were submitting -- strike that. Strike that.

I think we got what we wanted out of that. Thank you.

Let's go to Exhibit 22. Sir, do you recognize this document?

A Yes.
Q Okay. This is the October 2nd, 2013, letter that the Judge was asking you about earlier. The subject line says Response to Time Impact Analysis Reports 1 and 2. This document did not affect any other component -- or is it your understanding that this document did not affect any other component of the project other then $A P C O$ 's claim for extended overhead conditions as it's broken down in the table below?

A Yes.
Q -- is that correct?
Okay. So as we look at this document here, I want to turn your attention to the first sentence -- second sentence in the first paragraph. It says in our review, it was determined that APCO was granted 119 noncompensatory calendar days bringing the contract completion from January 11th, 2013, to May 10th, 2013.

What's your understanding of what the city was JD Reporting, Inc.

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telling APCO with respect to those, that time frame, January 11th to May 10th?

A Are you asking me for what they told me?
Q What did they tell you? What's your understanding?
A There were some concurrent delays. So they didn't want to pay for that.

Q Okay. And who was responsible for those concurrent delays?

A Well, they didn't give me a list, but obviously there were components of the job, and I believe Helix was one.

Q Okay. Have you seen evidence in this trial --
THE COURT: Let him finish.
MR. DOMINA: I'm sorry.
THE COURT: Helix was one. Keep going.
THE WITNESS: Yes. Landscaper was another.
THE COURT: And when you're finished, let us know.
THE WITNESS: All right. Concrete. We had issues with getting playground equipment that was running way late.

So I'm trying to do this from memory. I want to say five or six concurrent delays, but I didn't feel that they were -- they had some -- they had some merit to their comments. So that's why I agreed to this.

Q Okay. So, number one, and let's break that down a little bit --

And you are done testifying, correct, on that

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subject, on that question that I asked?
A Yeah.
Q Okay. Number one, you said that the city came back and said, hey, there's some concurrent delays. Now, if there's a concurrent delay, isn't it your understanding that the owner, the city will not pay for any compensable delays during that same time frame that APCO or its subs might have been responsible for? Is that your understanding?

A Yes.
Q Okay. And so the city came back to you and said, hey, there's 119 days here in this at the time -- well, in this nine-month delay that you're claiming that we're not going to pay you for because we've identified concurrent delays that APCO is responsible for, and you said some of those were broken down to identify Helix as the -- as one of the contractors that was responsible for the delay?

A Broken down?
Q Was --
A You asked me for what they told me.
Q Okay. Told you --
A There's no paper trail on this.
Q Okay. This was all verbal. This was a verbal discussion. And who did you talk to at the city? Was it Joemel?

A Randy Duvall.

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Q Randy Duvall. So above Joemel then?
A Yes.
Q And you're saying that Randy Dumel --
A Duvall.
Q That's a cross between Joemel and Duvall. Yeah. I'm a little bit tired, but we're going to do this and hammer it.

So let's talk about that. Let's talk about that.
A Okay.
Q Randy Duvall told you, even though this letter is written to you and identifies the 119 noncompensatory delays, in a verbal discussion, he told you, oh, yeah, those delays, at least one of them was Helix's fault. Did he tell you exactly what the issue was with Helix's scope that made it a concurrent delay?

A Well, first of all he called out the scopes, not the subcontractors, that were concurrent.

Q Okay.
A Okay. Fair enough?
Q Fair point. Got it.
A So and one of them was the $\$ 600,000$ of light fixtures that were not delivered until the end of January which is over a month past the original completion date.

Q And whose responsibility was it to order the light fixtures?

A Helix.

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Q Okay. That wasn't taken out of Helix's subcontract?
A Well, that's another story if you'd like to hear that.

Q Well, I just want to know. Is it your position that light fixtures was included, the supply of light fixtures was included in Helix's contract?

A Somewhat.
Q Okay. Somewhat.
A Yes.
Q Does that mean some of them were; some of them were not? Or is it black and white? What do you mean by "somewhat"? I'll let you expand.

A Okay. Graybar did the major components of the light fixture package out there. It was $\$ 2 \mathrm{million}$ and change. When we were bidding the project, I said Vic -- I was talking to Victor on the phone.

I said, Victor, we're trying to get this job. You need to help me out.

And he said, Okay. What are you thinking?
And I said, Well, if we buy the light fixtures, will that help?

He goes, Absolutely.
I said, But you have the relationship with Graybar.
So they submitted -- Helix provided the submittals.
They provided the ordering. Obviously there was a -- an issue JD Reporting, Inc.

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for whatever reason for that's about 25 percent or so of those fixtures. And why they weren't delivered, I do not know. They were way late.

Q Okay. So that's what you meant -THE COURT: The ones from Graybar were way late? THE WITNESS: Yes.

BY MR. DOMINA:
Q Okay. And so that's what you meant by sort of?
A Yes, sir.
Q So they weren't going to pay for it. It wasn't in their contract to pay for it, but you said that it was this kind of side deal that Victor was going to, to help you out a little bit, do the submittals and submit the purchase order to Graybar?

A Yes. He had them send it to me directly.
Q Using APCO's money to pay for it?
A Yes, sir.
Q Okay. Did you at the time that you were told this information from Mr. Duvall, did you reach out to Victor or anyone else at Helix and, one, either tell them about this issue, or two, give them an opportunity to present some sort of defense or support to rebut what the city was saying here?

A $\quad$ No.
Q Okay. And why didn't you do that?
A Because I handle each situation one at a time.

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Q Did you feel that you -- and, in fact, today you testified, well, you thought there might have been some merit, but, you know, you really didn't like that. Were there -- did you want to rebut? Did you want to reject the city's position that 119 days of that nine-month delay were compensable?

A You're asking me what I wanted to do?
Q Did you feel that you should have rejected those 119 days?

A Well, when there's this much money involved, I go see the owners. And I said, look --

Q Just let me stop you there. Owners of APCO?
A Yes, sir.
Q Okay. Thank you. Keep going.
A Sorry. And I said we put in a million dollar change order. I don't know if it's the timing of this. It's not the timing of this document. They're offering 560. Do you want me to take it and not file a claim, and they said, yes.

Q Okay. So APCO made a business decision to take what was being offered, which admittedly was 119 days less than what it was seeking by way of its initial change order request; is that correct?

A That's correct.
Q Okay. And you made that business decision without including any discussion with your subcontractors, including Helix; correct?

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A That's correct.
Q Let's take a look at the -- this table here. The general conditions, the total of -- if you go to the far right, it says daily price $\$ 365$ or 365 days. There's a Number 1,107 --

THE COURT: What exhibit are you on?
MR. DOMINA: Oh. I thought I was still on
Exhibit 22. Sorry, Your Honor.
THE COURT: I was just checking.
BY $\operatorname{MR}$. DOMINA:
Q Okay. So that table there, you look to the far right, 1,750?

A There must be something in here. Sorry.
Q Allergies?
A Something.
THE COURT: So it's not just me?
THE WITNESS: No. It's something in here I think. MR. DOMINA: Mine start in the spring for some -Whatever it is in the spring I get.

THE COURT: Well, we got a lot of rain this year. So
a lot of things are blooming, and a lot of people are sick. MR. DOMINA: Yeah.

THE COURT: Which means everybody at the courthouse
is sick because, boy do we get a lot of the public in here. MR. DOMINA: A lot of the, yes, very diverse public JD Reporting, Inc.

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comes through here. Okay.
THE COURT: Sir, if you need Kleenex or tea, let us know.

THE WITNESS: Think you.
THE COURT: Okay. Keep going.
BY MR. DOMINA:
Q All right. So, Mr. Pelan, this number that we're looking at here, that's a daily cost that APCO is alleging it was incurring on the project during that delay; correct?

A Yes, sir.
Q That cost was never supported by a job cost report before the city decided to pay APCO for this money; correct?

A Every month.
Q Every month you provided them a job cost report?
A I brought you a copy if you'd like to see a cover sheet.

Q Okay. And this wasn't provided as part of your evidence at trial?

A I'm not going to provide the 3-inch file on something I didn't think was important.

Q Okay. Well, you're challenging Helix's claim because you claim they didn't have a job cost report to support their daily cost; correct?

A I didn't say that. You said that.
Q No, no. You're not challenging --

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A I asked for backup so that I could try to get their change order paid. I never got it.

Q But as of today, I'm not talking about back then during the project, I'm talking about today, you're challenging, your attorney and you are challenging, APCO is challenging Helix's claim of the daily rate that they were charging based on the fact that it doesn't match up with what's in their job cost report; is that true?

A Absolutely.
Q Okay. So you didn't think that perhaps Helix might argue to want to see the same backup that APCO put to the -the claims they put to the city to support its daily cost?

A I don't have time to babysit 40 contractors and/or -Victor is a very seasoned manager, and he knows how to do these things, and it appears to me now that the reason they didn't give us the backup is because they didn't -- they didn't want to provide a lower number.

Q Okay. But --
A That's what it appears now.
Q Okay.
A So we're mixing now and later. So I'm just making my comment.

Q Well, it's easy to say that now when you're in trial and on the stand before the Judge, but when you had the opportunity, when the email was there, and he said I can give JD Reporting, Inc.

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this to you if you'd like it, you didn't ask for it, did you? We've been through that. And you said no.

A I didn't ask for the word that you said.
Q The job cost report?
A That's correct.
Q That's what we're talking about.
A I asked for backup. Backup is the same thing to me.
Q Okay. All right. Let's go to page 2 of the document. I want to turn your attention to the second to the last paragraph. It says it is also understood that APCO will forgo any claims for delays, disruptions, general conditions and overtime costs associated with the weekend work previously performed and presently ongoing to achieve the above dates and for any other claim, present or future, that may occur on the project. Now --

A It should have said from APCO.
Q From APCO, and it should have said only in relation to the extended general conditions claim? Because this -- this document doesn't -- you are right. This doesn't close out the project; right?

A No.
Q It's still ongoing. It's October 2nd. There's still people out there?

A That's correct.
Q But it does relate to the general condition claim JD Reporting, Inc.

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that APCO submitted to the city; does it not?
A It does.
Q And it closes that out; does it not?
A Only APCO's portion.
Q Okay. And that was APCO's belief?
A That's my belief.
Q That's your belief, and we learned yesterday that the city, Joemel, had a different belief, did he not? Were you here when Mr. Llamado testified?

A You know, I listened, but I don't know what he believed.

Q Okay. Do you know what he said yesterday?
A Was that yesterday?
Q Or Monday. I'm sorry.
THE COURT: It was Monday.
BY MR. DOMINA:
Q See, it's blurring. Monday he was here, and he stood on that stand, and he testified that the city absolutely believed that by signing the settlement agreement it took care of any and all claims with APCO as it relates to the claim for extended general conditions, but it included any claims that its subs may have. You were here; right?

A I was here.
Q Okay. Does that accurately reflect what he said?
A That accurately reflects what he said, but he also JD Reporting, Inc.

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said he was not the author of this document.
Q Well, what the document says, he's supporting what the document says; correct?

A [No audible response.]
Q Okay. Do you have any reason to believe that Mr. Joemel, who is an employee of the City of North Las Vegas, who has no ties to Helix, has no ties to APCO, is a third-party neutral would come into court and misrepresent facts under testimony?

A I don't think he would misrepresent.
Q Okay. All right. Let's go to Exhibit 3 of that same -- excuse me, Exhibit 22, page 3. And, sir, do you recognize this as being the change order or the change order conflict authorization that the city, basically the city's approval accepting payment or willingness to make payment to APCO in the amount of $\$ 560,000$-- $\$ 560,724$ for the extended general condition claim?

A Yes.
Q Okay. And it's your testimony that after signing all of this that your subs, including Helix, still had an opportunity to pursue a claim directly against the city for their own claim?

A It kind of says that.
Q Okay. How does it kind of say that?
A Blow it up again.

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The time impact analysis offer to APCO. I'm the only one that presented one so far.

Q Okay. But your claim for extended general conditions did not include any of your subcontractors' claims; right?

A That's correct.
Q Okay. And if you, as we heard from the city, they had an issue with the way that you submitted the claims of Helix, and we'll get to those in a minute. So let's reserve discussion on that. We'll get to those. What I want to do is move you to Exhibit --

MR. DOMINA: Oh. Actually, Your Honor, counsel and I spoke. There's a document that we'd like to identify as Proposed Exhibit JX --

Proposed Exhibit number what is it?
UNIDENTIFIED SPEAKER: 103.
MR. DOMINA: -- 103.
THE CLERK: JX or PX?
MR. DOMINA: PX.
What did we call it? It's the next one in line? PX?
THE COURT: PX next in order?
MR. DOMINA: Yeah.
THE COURT: Okay.
THE CLERK: 103.
MR. DOMINA: PX103.
THE COURT: And what do you want to do?

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MR. DOMINA: I want to -- this is the pay
application.
(Pause in the proceedings.)
Okay. Your Honor, may I approach?
THE COURT: You can.
Any objection to PX103?
MR. JEFFERIES: No, Your Honor.
THE COURT: PX103 will be admitted.
(Plaintiff's Exhibit Number PX103 admitted)
MR. DOMINA: Thank you.
THE COURT: And it's a pay app?
MR. DOMINA: It's APCO's pay application to the city. THE COURT: Date?

MR. DOMINA: Can I have that, please.
THE COURT: Come on.
MR. DOMINA: Sorry?
THE COURT: Date. What's the date of the pay application?

MR. DOMINA: I gave her my copy. I'm getting it.
I believe the date is -- it's right around the end of the project, October 1st, 2013.

THE COURT: October 2013.
Okay. Keep going.
MR. DOMINA: All right. And, Chris, are you able to pull that up then for him? Because it's not going to be in the JD Reporting, Inc.

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book yet.
Your Honor, can I hand it to the witness?
THE COURT: Uh-huh.
MR. DOMINA: We may get it in the book as well but. THE WITNESS: Thank you.

BY MR. DOMINA:
Q Okay. So are you -- do you recognize this as being Pay Application Number 22 from APCO to the City of North Las Vegas?

A No.
Q What is this document then?
A This document is a sheet done by the city after each pay application is done. They memorialize on their document in order to get it through financing. This is not our pay application. This is their cover sheet to our pay application.

Q Okay. Is there -- can you scroll through the documents at all and tell me are there -- is it just that's their document, and now you have -- is your pay application at all submitted to this, or is this entirely the document that you're testifying to being a city document?

A It would have been attached.
Q Okay. But it's not in this case?
A Right.
Q Okay. Well, let's go -- let me take you to a couple of things on this real quick.

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A Okay.
Q So what -- describe for me what this document is again. It's a document that the city maintains and captures after they received pay applications from APCO?

A Once they approve our pay application and it has to go to finance to get paid, someone at the city puts this information on their document for their records and to fund whatever the amount is, and it --

Q Okay.
A So it's -- it's their document.
Q Does it -- do you know if it reflects all of the amounts that the city has agreed to pay APCO? And because you don't work for the city, I'm asking you if you know. If you don't, then that's fine.

A I don't know if that's the final number, 27, 540 -27,540,000. I do not know if that's the final number.

Q Okay. Well, to be candid, we kind of misconstrued what it was. Understanding it was something different, it was labeled differently in your production, and so we assumed it was one of the pay applications that were submitted. So I'm going to go ahead and leave it in the record. That's fine, but I'm not going to ask you any further questions on it.

A Okay.
Q All right. Let's go to JX24, page 5, please. Okay. Do you recognize this document, Mr. Pelan?

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A Yes. It's been talked about.
Q Okay. Is this the conditional waiver and release that APCO claims forms the basis of Helix's waiver, APCO's argument that Helix waived its claim for extended overhead costs?

A Yes.
Q Okay. And you'd agree that this is dated October 18, 2013; correct?

A Yes.
Q All right. Now, when you received this document and it said zero in disputed claims, you believed that Helix no longer had or was walking away from its claim for extended general conditions. That's your position? Extended overhead costs.

A I didn't see this until after the fact, later, but we were getting retention requests from a lot of subcontractors. That's handled by our accounting department.

Q When did you see this document for the first time?
A Well, that's a good question.
Q Okay.
A I truly don't know.
Q Okay. So it's not your position today that as of October 18, 2013, APCO knew, because it -- or you knew, you were taking the position because you had received this document that day that Helix was waiving its claim for extended overhead JD Reporting, Inc.

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costs?
A Say that again. I'm sorry.
Q You said that you didn't even get it. You didn't get it the day that it's dated. You didn't think you had seen it until you said subsequently; correct?

A Yeah. I don't know if it was a week or two or whatever.

Q Okay. All right. And I was asking you, well, because it's important because if you're looking at this document as the date that APCO understood that Helix was no longer pursuing its claim, that's an important date to know for the Court. So can you tell us when you might have seen this document for the first time.

A I would say within a week. I just couldn't tell you the day.

Q Okay. So within a week of the date that's there. All right. Now, and were there any other discussions --

Is it your belief that you formed at that time in receiving this document that you formed the position that Helix was walking away from its claim based on this document only, or was there a discussion about that?

A There was no discussion.
Q Okay. So it's based on this document entirely?
A Discussion with who though?
Q With Helix?

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A No, there was no discussion.
Q Okay. Helix didn't come and say we're going to put this at zero. We're not going to pursue our claim. You know, you tried everything, you know, Kumbaya. We'll, next time, we'll get them next time?

A We're still working on the job.
Q Okay. All right. So your position is just based on this document is why you believe Helix had, quote, unquote, waived its claim?

A Yes.
Q Okay. Let's turn to JX25, page 2. 25, page 2. Okay. Do you recognize this document? A little bit blurry, I know.

A Yes, it is.
Q Sometimes it gets better when you blow it up. Sometimes it doesn't.

THE COURT: Sometimes it gets worse.
MR. DOMINA: Yeah.
THE WITNESS: Yes.
BY MR. DOMINA:
Q Okay. Do you recall sending a letter in early October 2 to Helix letting them know for the first time that their claim to the city had been rejected, and in there you said there's -- you need to give me more backup if you want me to take this to the city again. Do you remember that?

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A Yes.
Q And that happened before this letter came; right?
A That's correct.
Q Okay. So this is -- is it your understanding this October 31st letter was being done by Helix in response to your request to provide additional backup to their claim?

A I believe so.
Q Okay. Now, they do that; right? I mean, if you read the letter, you've read it; I'm not going to waste the Court's time, but we've read the letter, and we know that there were -there was the -- there was an invoice, and there was a breakdown of what that daily cost of $\$ 640$ a day was, and it actually included additional amounts; correct? It was revised from the first invoice?

A It was revised, yes.
Q Okay. And instead of being 640, there were new line items that were included in that list of general extended overhead costs that were being incurred; correct?

A Yes. There was an undocumented menu.
Q Okay. A menu, that's fine. So -THE COURT: Undocumented menu?

THE WITNESS: Yeah. That's --
THE COURT: Okay.
MR. DOMINA: I haven't heard that one, but -THE COURT: That's a new term for me.

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MR. DOMINA: Yeah.
THE WITNESS: Well --
BY MR. DOMINA:
Q Well, let's get back to this letter here. This is dated October 31st, 2013?

A Right.
Q And Helix is now giving you the backup you requested for, and in addition, the last sentence, they say, in addition, we will be submitting a separate invoice for extended overhead for the dates of September 2nd through October 25th. So they give you the backup that you asked for, and now they're telling we're going to be doing some more -- giving you some more because two more months have now transpired on the project since it was delayed, and they're telling you that they're asserting their claim; right? You didn't read this and think that APCO or that Helix had now waived its claim?

A Well, that was a long-winded question.
Q Well, I was just putting it out there. But the question is when you got this, after all of that, did you believe that Helix had still waived its claim based on that conditional you saw?

A They didn't have -- yes. As far as I'm concerned, they didn't have a claim, and this is not a claim. They did not provide the backup. They provided a menu.

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A If you'd like to know what kind of backup that you're supposed to do for extended general conditions, I -- obviously you counsel people on this, that one-liners don't get it. You have to provide proof of your cost.

Q And I don't mean to cut you off because I like to hear you talk, but --

THE COURT: I'd rather hear his answer. MR. DOMINA: Yeah.

THE COURT: So, sir, if you could finish, please. MR. DOMINA: Okay.

THE WITNESS: So the way we do it on every project that has some kind of extended general condition, which is not many, three or four maybe in the past 10 years, you provide notice. You put them on notice, and then you give them your monthly costs. We provide a cover sheet that shows the people that we're charging for. We even copy their paycheck stubs. We put the menu of all the components that we're experiencing extra costs on. We provide invoices for those costs, and you total them up at the bottom, and that's the way you do a claim. BY MR. DOMINA:

Q How come we're not --
A You don't do a two liner or three liner and then -and then just say I'm charging you four hours a day with no substantiation. We don't know today, as we sit here where Helix was truly impacted. If they're still doing their own

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contract work in February, when was the cutoff point? They -if Victor wants to throw stuff against the wall, I'll send it through the pipe for him, but if I ask for information that he knows that he needs to give me, he should give it to me. That's my answer.

Q Okay. All right. Thank you. But what you did there was actually addressed two different components. I asked you, when you received this letter, did you still believe that they had waived it, not that they -- that you were rejecting it or you wanted more backup, but I wanted to know, when you got this letter on October 31st, 2013, did you believe that Helix had waived its claim based on that general -- or the conditional waiver that you saw --

A And I believe my answer was --
THE COURT: Wait. You've got to let Mr. Domina finish.

THE WITNESS: I'm sorry.
MR. DOMINA: Yeah.
THE COURT: It's okay.
BY MR. DOMINA:
Q -- that you saw perhaps a week earlier according to your testimony?

THE COURT: All right. Now, you. THE WITNESS: Okay. I did not consider this a claim. JD Reporting, Inc.

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BY MR. DOMINA:
Q I'm not saying it's a claim, but --
A Yes, you did.
Q Did they -- did they convey to you that they were still pursuing a claim, not that this was the claim, but they were still pursuing a claim against APCO for their extended overhead costs?

A No.
Q You did not recognize this as -- you said no. Okay. Clarify. What are you answering?

A What are you asking?
Q Okay. I asked, did you recognize -- that's a good exchange.

MR. JEFFERIES: There should be an objection in there somewhere.

THE COURT: It's all right.
BY MR. DOMINA:
Q Did you --
THE COURT: Can we start over?
MR. DOMINA: Yeah.
THE COURT: Okay.
MR. DOMINA: Let's start over.
BY MR. DOMINA:
Q When you received this letter October 31st from
Helix, did you understand that they had waived their claim, or

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were they still going to pursue their claim?
A I didn't understand it either.
Q Okay. You didn't understand either?
A That's correct.
Q You didn't believe that this letter where they said they're going to be submitting two more months of invoices, and they gave you backup that they thought supported their claim, that this would be sufficient to let you know that they were going to go forward with the claim?

A No, it was not sufficient.
Q Okay. All right. It wasn't sufficient notice that they were going to pursue their claim, not the backup. It wasn't sufficient notice to tell you that they had rescinded that conditional waiver if it was ever operative in the first place?

Do you know what the term rescinded means?
A Yes, sir.
Q Okay. What you understand it to mean?
A When you take something back.
Q Okay. You didn't recognize the October 31st letter as Helix's way of taking back the conditional waiver that said zero?

A No. Because first of all the contract language that we spoke about before, where my opinion was Victor -- I don't even know if he knew about -- well, yes, he did. He was

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copied, wasn't he? No. Was he? No.
Q Okay.
A So anyway, they were asking me to collect some extended general conditions, and I could do that if I had the information. I felt that $I$ was indemnified by my contract language, but I would do my best to get him his money.

Q Okay. So you felt you were indemnified by your contract language, but you were going to go and kind of run the course for Victor anyway?

A I would.
Q Okay. Did you tell Victor that at this time again that, hey, I don't know why you're sending me these notices that you've got a claim because you don't, but I'll do it anyway?

A I can't remember when. We'd have to look at communication, but I don't even remember when Victor got involved in this.

Q Okay. All right. Let's go to Exhibit 25, page 5. So again, after receiving the conditional waiver, APCO understands that Helix has waived its claim. Yet this is an email from November 12th, 2013, where the city is forwarding Helix's claim for extended overhead costs and the revised claim; right? The 111,001?

A Yes.
Q That's --

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A I believe so. I can't see the whole thing, but I think it is.

Q Right. I'll take you to the page, but the attachment says 68.1.

A Right.
MR. DOMINA: And if we go to the first page of Exhibit 25, Chris. BY $\operatorname{MR}$. DOMINA:

Q Do you understand that to be 68.1, the change order request 68.1?

A Yes.
Q Okay.
MR. JEFFERIES: What exhibit?
MR. DOMINA: We're in 25.
MR. JEFFERIES: Thank you.
$\operatorname{MR}$. DOMINA: Page 1 of 25.
All right. Okay. Let's go to 25, page 11.
BY MR. DOMINA:
Q Do you remember seeing this email chain yesterday?
A Yes.
Q Okay. So that October 31st letter, Helix told APCO that it would be submitting invoices for September and October, and now on November 13th, the bottom email, that's exactly what's happening; right? You'd agree that Helix submitted September and October's billings or its claim for extended

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overhead costs to APCO; correct? By way of this email. You understand that to be true?

A You lost me. Did you mean that we sent it to the city?

Q No. I wanted to say Helix submitted to you its claims for September and October by way of this email; correct?

A Well --
Q Do you see where it says -- and we can look at the last email. It says, hello, attached is an invoice for extended overhead for September 13 through October 13.

I know I was more cursory in reviewing it, but that's just because you're the last guy, and we've seen this a lot.

A Right.
Q So I thought we'd go quicker, but I'll slow down to make sure you don't feel like I'm showing you documents that don't say what I'm representing them to say?

A Isn't your half-hour about up?
Q Who says I'm up to a half-hour?
A That's what you said yesterday.
Q Oh. Yeah, well he wanted a break, and so -THE COURT: Guys. Guys. Guys.

THE WITNESS: Sorry.
THE COURT: Let's just finish up.
MR. DOMINA: Okay.

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BY MR. DOMINA:
Q So in this instance, Helix submitted it to APCO, and then your response says, the city has your change order request. I cannot approve without their approval. So you're acknowledging to Helix that you did, in fact, submit the change order request to the city; correct?

A Yes.
Q All right. And you didn't say, I thought this was waived back in October of 20 -- or excuse me, October 13th -18th, when you submitted the conditional waiver. You didn't tell them why are you even sending this? You waived that claim; right? That's not in the email chain here? Do you understand my question?

A It's not in the email chain.
Q Okay. And did you tell them? Did you call them up and say, hey, I'm going to write something that completely contradicts what I'm going to tell you on the phone, but I think you waived your claim? Did you have any conversations with them at all?

A No. We had no conversations until after the fact.
Q Okay. And, in fact, Kurk's response to you is, thanks for passing this on, Joe; right? They thought you passed it on. They don't know that you've got this secret position that they've waived their claim and that they're not going to get their claim? Because you're going to take the

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position that it's waived; is that right?
A I didn't think in those terms. I told you I felt indemnified from Victor's language in my conversations with him that I would do my best to collect his money.

Q Okay.
THE COURT: And when you say you think you were indemnified, that's the language in the revision to the addendum that says you don't pay him unless you get paid by the city?

THE WITNESS: Yes.
THE COURT: Okay.
BY MR. DOMINA:
Q And by the way, do you know what that clause is called?

THE COURT: A pay if paid clause.
BY $\operatorname{MR}$. DOMINA:
Q Do you know what we call that clause? Pay if paid, do you consider that a pay if paid clause?

A I consider that a Victor understanding the situation clause.

Q Okay. That's fine, but anyway.
A Because I heard pay if paid for months on Manhattan West.

Q Okay. Well, then you're probably pretty well-versed on how the Courts in Nevada treat that, but let's move on.

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Let's go to Exhibit 27.
Do you remember this email from yesterday and prior days?

A Yes.
Q This is your email January 28th, 2014, and you're talking to Victor and Bob about this meeting with Randy Duvall, and you said that you're going to discuss the remaining change order issues on February 14th. As of this time, January 28th, 2014, there were no pending change order issues between APCO and Helix other than the pending claim for extended general conditions; correct?

A That's correct.
Q Okay. Is that what you were referring to when you wrote this email?

A There were other change orders as well.
Q Other change orders involving Helix?
A Well, I misunderstood what your statement was.
Q Yeah. I said at the time that this -- at the time of this date, January 28th, 2014, you're talking to them about pending change order issues, the remaining change order issues?

A No, that wasn't exclusively for Helix.
Q Okay. But you didn't bring it to their attention other than there was at least one change order that was pending for Helix that you had talked to Mr. Duvall about at this meeting; correct?

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A Yes.
Q And that only -- that change order could have only been the pending claim for extended conditions?

A Correct.
Q Okay. Again, no email saying you waived it. I'm not going to waste Mr. Duvall's time going to a meeting discussing a claim that you've already waived, Victor, because you waived it back on October 18th. You didn't tell him that? It was the opposite. You told him that you would go and talk to him about it; right?

A The email speaks for itself.
Q Okay. All right. I'm okay with that. Let's go to April 16, 2000 -- oh, sorry. That's not just the date. Let's give you the exhibit number.

Exhibit 29. Top of the page. This is your email. You'll recall we've seen this email string, Kurk, because we're now April 16, 2014, in Kurk Williams's response to you and says, Hey, where's our retention? We need to get retention. We've been off the job for six months. There's no reason why we shouldn't have retention by now.

And your response is, Kurk, Helix is the only firm holding up the release of retention, just so you know. I can't sign the final release with a pending claim. I'll talk to Victor tomorrow.

It's your position today, as you sit here today that JD Reporting, Inc.
on April 16, 2014, the pending claim that you're referring to is Helix's claim for extended conditions; correct?

A Yes.
Q Okay. Let's go to Exhibit 32. Okay. This is a letter. You remember this letter; do you not? September 26, 2014, letter from Victor to you?

A Yes.
Q Okay. And in this letter, he asks for payment, final payment in the amount, and he says it right here, please accept this letter as formal demand for a final payment, including claim for general conditions in the amount of $\$ 243,828$, and he's basically saying that's what you owe us. Do you have an understanding of how that dollar amount is broken down?

A Yes.
Q And what's your understanding? How is that broken down?

A Well, as it's been stated, he was requesting 138,000 on top of his 105- retention.

Q Okay. Did you respond to this letter?
A I don't recall.
Q Okay. You don't recall he --
A You'll have to show it to me.
I think I did, but I --
Q Is that a document that you would've thought would be important to produce at trial where the subcontractor is

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claiming that you owe them $\$ 138,000$, and you want to be able to produce your response to that?

A I can't remember what --
Q Okay.
A -- what the response would have been.
Q Well, what would the response have been?
A No, what I'm saying is I can't remember if I wrote a letter or whatever. If it's in our documents, fine.

Q Okay. I haven't seen it. I've seen a lot of other correspondence after that that doesn't say what -- what your position is today, but, okay.

Let's move on to --
MR. DOMINA: And, Your Honor, I probably -- I did, I went home and did some work, and so my half-hour, is not going to be a half-hour, but I probably --

THE COURT: Mr. Domina, have I tried to stop you?
MR. DOMINA: No, I know, but I don't want to -- I know the Court [indiscernible] if we want to take a break, I'm okay with that, or I can keep going.

THE COURT: So how much longer, at the pace you're currently going --

MR. DOMINA: Yeah.
THE COURT: -- how much longer do you anticipate?
$\operatorname{MR}$. DOMINA: I do think it's about a half-hour.
THE COURT: Okay. So let's take a short break. It's JD Reporting, Inc.

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10:20 now. If we could come back at 10:30.
MR. DOMINA: Okay.
THE COURT: This is not a requested break.
(Proceedings recessed at 10:19 a.m., until 10:32 a.m.)
THE COURT: Okay. You're still under oath.
THE WITNESS: Yes.
THE COURT: Someday we're going to get done.
MR. DOMINA: Thank you, Your Honor. We'll try to move a little faster here.

Okay. Let's go to Exhibit 36, Chris. I'd like to go to page 3 of Exhibit 36.

BY MR. DOMINA:
Q Mr. Pelan, do you recall seeing this email string from yesterday where Mary Jo from your office initially sent a conditional waiver and a copy of the check for Helix to sign on October 29th, 2014? To the bottom half of that -- the bottom portion of the email.

A Yes.
Q Okay. And you recall we looked at the conditional waiver, and it had a -- it still said none in the disputed amount, but it was a document that APCO was providing to Helix to sign; correct?

A Yes.
Q Okay.
A Well --

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Q Do you remember seeing that from yesterday?
A Maybe.
Q I'm just trying to speed it up but --
A I apologize. I may have been making notes.
Q Okay. Well, I can show you --
THE COURT: Sir, if you need to look at a document,
you let us know. We're here to get your best recollection, and if you need it refreshed, please let us know.

THE WITNESS: Okay.
MR. DOMINA: I don't know if I have it handy. Chris, go to -- I know it's in there somewhere.

Will one of you guys find it, please, the conditional waiver, and I'll move on, but we'll get to it in a minute to refresh --

BY MR. DOMINA:
Q I can move on, and we'll bring it back so that you can confirm.

A Sure.
Q That I wasn't showing you something I misrepresented. And then you recall that this email string, after Eddie from Helix received the email from Mary Jo, your office, she forwarded it then internally and asked Kurk Williams what happened to the claim because the conditional waiver showed zero in there. Do you remember that discussion from yesterday?

A Yeah. Kurk asked the question.

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Q Well, I think Eddie did first to --
A Oh, yeah, you're right.
Q -- to Kurk; right?
A Right.
Q And then if you turn the page. Kurk then sends the email to Victor and says did we settle the claim for extended overhead, and then that's when Victor received the response and forwarded it to you, and then in capital letters, with several exclamation points, says, This isn't going to work. Do you remember that?

A Yes.
Q Do you see that?
A I do.
Q And then your response is what? What is your response?

MR. DOMINA: If you could let him see his response.
THE WITNESS: Make some changes for me to approve. BY MR. DOMINA:

Q Yeah. Victor, make change for me to approve. Now, do you recall ever receiving on October 29th a proposed change to that conditional waiver?

A I think so.
Q Yeah. Let's go to page 4 of Exhibit 36. Do you remember seeing this document where the payment -- now, it went from a conditional waiver to an unconditional waiver and

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release upon final payment, and the disputed amount was none, but the payment amount was now increased to include both retention and the claim for $\$ 138,000$. Do you recall seeing that yesterday?

A Yes.
Q Okay. Now, at the time that you received this change that you had elicited or solicited from Victor, APCO had not yet paid Helix the check; correct?

A That's correct.
Q All right. And isn't it true that additional conversation and discussions occurred between you and Victor as to what the unconditional waiver and release would look like because you didn't -- you weren't going to pay the 238 -243,000 that he was seeking by way of this unconditional; correct?

A Absolutely not.
Q Okay. You weren't going to pay that. So you rejected that, but then there were continued discussions on what that unconditional waiver and release would look like, and, in fact, you went to Jim Barker, general counsel for APCO, and you asked his advice, or you asked him what you should do, and he gave you authority to go ahead and exchange the payment or the retention payment for an unconditional waiver and release upon final payment with the noted changes --

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Q -- that.
No?
A No.
Q That wasn't your testimony?
A No.
Q Did you talk to Mr. Barker at all about it?
A Yes. Made a phone call.
Q Okay. And what did he say?
A Just give him the check.
Q Just give him the check, not in exchange for his, whatever he wants, whatever the release he wants?

A No.
MR. DOMINA: Okay. Your Honor, I'm going to ask that we publish the witness's deposition, please.

THE COURT: Hold on a moment. We have to get out the sealed version of the original transcript of the deposition so that we can open it and publish it.

MR. DOMINA: This is a stall tactic, bleep, bleep, bleep.

THE COURT: Yeah. She's a -- she's in the box. You know, when I tell other Judges that we have this process, they just look at me like I'm crazy. In other states they don't --

MR. DOMINA: We can wait patiently.
THE COURT: They don't do it that way.
How do they do it in Arizona?

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MR. JEFFERIES: You don't -- we don't go through that process.

THE COURT: You don't go through this process. Yeah, nobody I've ever talked to in other States does this process. I don't know why we use this process still, but we do. MR. DOMINA: It's actually kind of fun.

THE COURT: Trying to explain to a jury what a deposition is as the envelope is being opened, but, you know, there is no jury here.

Sir, as I told I think Mr. Johnson yesterday, if you need to look in different places of the transcript to give yourself context when you're asked a question, please feel free to do so.

THE WITNESS: Okay.
BY MR. DOMINA:
Q Okay. Mr. Pelan, I'd like you to turn to page 163 of your deposition transcript.

A Hello. Yeah.
Q You're there. Okay. I want you to go to line 10. Do you see -- you know how to read the lining, the numbering on it?

A Yeah.
Q Okay. Line 10 -- or actually, it's 11 -- no, I'm right. It's 10. And it says, this is me, I showed you this particular email that we're looking at now, and I said, Your JD Reporting, Inc.

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email says, this is on October 28th -- 29th, excuse me, Victor, make change for me to approve. Thanks.

And I said, Can you tell me what you're talking about there.

And your answer was, Yeah. Now, it makes sense with the email that I sent prior with -- mentioning Jay Smith because I went to Jay, and we got our in-house counsel Jim Barker involved, and he said, tell him to make -- he can make the change, and you'll give him his check and have a nice day.

Do you remember that testimony?
A Yes.
Q When you said make the change, make the change of what? You were talking about the change to the conditional waiver; correct?

A Let me -- let me -- give me a minute.
Q Yeah. I don't want to surprise you.
A Yes. Okay.
Q Okay. So you're confirming that you did, in fact, receive instructions from Jim Barker to let him make the change, and then you would exchange the retention check for that -- the revised unconditional waiver?

A I did. But I didn't -- I didn't accept it.
Q Okay. You didn't accept it. All right. Okay. Let's go to -- now, let me ask you. Yesterday you testified that you thought you -- APCO had received the retention check

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in July of 2014. Do you recall that?
A I think so.
Q Do you know if it was specifically June 10th, 2014?
A I think there were -- you have the -- there might be a document in our production.

Q Okay. I've never seen the retention check or anything. The only thing $I$ have is your counsel filed a motion, a motion in limine back on July 20th, 2018, and in there there's a representation that on June 10th, 2014, APCO received final retention from the city. Do you have any reason to dispute the statement in the motion that retention was received on June 10th, 2014?

A No.
Q Okay. And then if we go to Exhibit 37. And this will just pull up on the screen. It will be easier because it's fast. I'm not going to ask you much -Do you understand this to be a copy of the retention check that was paid to Helix?

A Yes.
Q Okay. And it's your position, APCO's position that Helix received this on October 29th, 2014?

A Yes.
Q Okay. So APCO received it on -- retention from June 10th from the city, and then on October 29th, it paid that 105 to Helix; correct?

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A Yes.
Q Okay. All right. I'd like to take a look at some of the documents, the summary sheets that you and your counsel put together and that we've marked as -- some of them have been admitted into evidence. Some were demonstrative. The one I want to look at is DX204. And Chris can pull that.

Do you have that in front of you then?
A Yeah.
Q It might be easiest if you look at the screen. If you can see it.

A Okay.
Q Okay. Can you tell me first of all what this document is again.

A This is the, just the combination of looking at the daily sign-in sheets versus the certified payroll.

Q Okay.
A For Rainer and Clements.
Q Rick Clement; right?
A Yes.
Q And I think you made the comment yesterday on direct that Rick Clement didn't even sign in or on a few occasions signed into the project sign-in sheet. Do you recall that testimony from yesterday?

A Yes.
Q Okay. Now, if we look, and you put this together; JD Reporting, Inc.

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right? So we can rely on this as being an accurate representation of what the documents actually say; correct?

A Well, I hope so, but --
Q Okay.
A But you might find an error.
Q No, I get that. I'm not saying -- I'm not using it for -- I just want to be able to rely on this. If we look at the column that says Rick Clement's hours from certified payroll, to get those eight hours or to get that column filled, you were looking at the certified payroll record that we've introduced into evidence as I think it's Exhibit 50, somewhere in there?

A Yes.
Q Is that right?
A I think so.
Q Okay. So the column that's immediately left to that, to the left of the certified payroll is the sign-in sheet; correct? That column represents whether or not he signed in or not?

A Yes.
Q Okay. And so I assume, because as I look at this, there's an $X$ under Prietzel almost every single time. I assume that if he signed in there would have been an $X$ next to his name; correct?

A Yes.

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Q Okay. So we have instances here where, like if you look at the very first January 23rd through the 27 th where it's clear that Rick Clement is on the job. He's billing the job under the certified payroll, but he didn't happen to sign the ticket or the sign-in sheet; correct?

A Correct.
Q All right. So are you questioning whether he was there at that time, or maybe he just failed to sign the sign-in sheet?

A To be honest with you, this is not meant for that.
Q Okay.
A We were just correlating. What we do on every job, even the school that we're building now, Wes sits in there. He takes the certified payroll, the sign-in sheets, he does the exact same thing, and then if guys aren't signing in -- because labor claims are pain in the butt --

Q I understand.
A -- in Nevada, and so, you know, that's where we're picking pepper out of fly shit kind of thing. We're -- sorry. THE COURT: I haven't heard that in a long time. MR. JEFFERIES: Move to strike the witness. THE COURT: Denied.

THE WITNESS: So anyway we're just trying to figure out, okay, here's a certified payroll, and Wes puts these columns on there. We do this with all of our subs on the other JD Reporting, Inc.

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project as well. So.
BY $\operatorname{MR}$. DOMINA:
Q Okay. But if Rick Clement's name showed up on a sign-in sheet for that first, you know, the first week there, January 23rd, all the way through the 27th, you would've put an $X$ in this box; correct? You would have -- you would have accurately captured the information that the sign-in sheet shows? To the best of your ability.

A Yeah, we try to.
Q I'm not trying to lock you into that.
A I'll try to help you here if I could.
Q Sure. And I know I need help.
A We were more concerned about when they sign in and there's no hours.

Q Okay.
A And that didn't occur here.
Q Okay.
A So that's but one of the exercises for this.
Q Got it. Yesterday it seemed to be used for the position that he wasn't -- he was never on the job. He didn't even sign in, but a few times, and that's not true; right? He did -- he didn't sign in, but he was still on the job based on his payroll records? Would you agree with that?

A Yeah. There could be question whether he was there an hour, two hours, three hours or not at all or who knows.

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Q Okay. All right. And that's based on the fact that he didn't sign in every single time when he was on the job?

A Well, and, you know, to that effect, we had a security guard there after about three months. So, you know, with a gate. So --

Q Okay.
A But we didn't have those -- we don't have those records. So --

Q Oh, I see. Okay. So, okay. So let's look at JX4. Mr. Pelan, did you -- I don't know if I got your testimony on this. Did you ever go out to the job site yourself?

A Yes.
Q Okay. How many times approximately?
A Oh.
Q Sorry?
A Probably a hundred.
Q Hundred times. Okay. Marc Yocum, he was your project superintendent; correct?

A Yes.
Q Was he out at the job?
A He was.
Q Okay. Constantly? More or less than you?
A Every day.
Q Every day. Okay. What about Brian Bohn who was your on-site project manager? Was he on the job a lot?

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A He would be -- he wasn't there all the time.
Q Okay.
A What I mean by that is in the beginning we had another project manager, and then at the end we had another project manager.

Q Well, the times that he was hired or he was assigned to this job, would he have been on the job every day?

A He should have been, yes.
Q Should have been. Okay. So if you go to Exhibit 4, this is the sign-in sheet; right? In fact, I think it's going to be easiest for you to grab the binder.

A Okay.
Q And you know what, I don't want to belabor the point. Would it surprise you to learn that if you go through Exhibit 4, all of the sign-in sheets, that your name, Joe Pelan, Marc Yocum and Brian Bohn never show up as being signed into the job?

A It would not surprise me.
Q It wouldn't surprise you. And why is that?
A The guards would just wave us on.
Q Okay. And I think there was testimony that Kurk Williams, Helix's project manager, even though he testified he went to the job regularly, I think there was testimony from you that he didn't sign, never once did he sign this sign-in sheet. Do you remember that?

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A Yes.
Q Okay. So the fact that Kurk Williams didn't sign the sign-in sheet every time he showed up doesn't really mean a whole lot, does it?

A The subs are supposed to, but --
Q It's possible --
A It's possible.
Q It's possible he showed up, and he just didn't sign in?

A Very. Very.
Q It's possible he had a relationship with the security guards that may have waved him in, just like they did you?

A Well, unfortunately we had a good-looking one out there for a while, and we couldn't get the guys -- they stopped all the time. So we had to get rid of her.

Q Okay. All right. Okay. The other thing I want to look at now is DX202. This is another summary that you put together; correct?

A Yes.
Q And this is to show labor costs in relation to certified payroll records; right?

A Correct.
Q Okay. Now, I think there was some discussion about this in regards to Mr. Prietzel, whether or not he was a superintendent, and in addition why his rate might have been

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different at varying times on the project, and so, specifically, I remember you testifying that in 2012 you were shown entries where Mr. Prietzel, his rate was at \$49 an hour, and the comment was made well, you're claiming that he's a superintendent in 2013, yet he was in 2012 being paid at times $\$ 49$ an hour. Do you remember that? That testimony?

A I thought we were talking about $\$ 60.81$, but maybe I'm mistaken.

Q Well, that's the -- that's if you add in the fringe benefits; right?

A Okay.
Q Okay. Well, let's just say a difference -- there were two different rates that you would see with Prietzel; correct?

A That's correct.
Q Okay. So let's look at Exhibit 202, and I want to specifically go to page -- let's go to page 201.

Sorry. This is not -- what on earth happened here? Exhibit 202.
(Pause in the proceedings.)
MR. DOMINA: Court's indulgence for a second, please. THE COURT: Sure.

MR. DOMINA: Okay. I apologize to the Court as well as to the witness. I was looking at DX202. The document I want to be looking at is DX201.

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THE COURT: Okay.
BY MR. DOMINA:
Q And let's go to page 2. Okay. So let's go down to the very last entry on page 2 there. Do you see where it says Rai Prietzel, Nathan Dawber [phonetic], Jeffrey Satterfield?

A Yes.
Q Okay. This is a little bit -- I apologize. MR. DOMINA: Let's ignore that, Chris. Go to page 3. Page 3 starting at the block that starts June 17th, 2012. BY MR. DOMINA:

Q All right. Do you see there Rai Prietzel's name?
A I do.
Q Okay. This is 2012 still; right?
A Yes.
Q And the testimony was that Clement, Rick Clement was the project superintendent during 2012. Is that your understanding?

A Well, that was Helix's comment.
Q Okay. The testimony was --
A That I repeated, yes.
Q Okay. Do you see Rick Clement on that week of June 17th, the week ending, do you see Rick Clement at all in that entry?

A No.
Q Okay. And so do you know whether or not the weeks JD Reporting, Inc.

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when Rick Clement wasn't there as the superintendent that Rai Prietzel became the superintendent for that week, and his pay was adjusted accordingly?

A I do not know.
Q Okay. So the fact that he's getting the $\$ 49$ an hour or the $\$ 60$ an hour in 2012 on weeks when Rick Clement may not have been there doesn't -- doesn't have a whole lot of significance to you, does it?

A Well, not only -- my only observation?
Q Yeah. Sure.
A Was that during 2012, when Rick Clement wasn't there, there were times where he was paid the $\$ 2200$ a week instead of the 24, and then obviously Mr. Clement, as Bob Johnson explained had \$1.35 added to his paycheck for fringes or something that Rainer Prietzel never achieved. So at all times, as we, just reviewing the documents, that Mr. Clements was always paid $\$ 1.35$ more, even higher than the highest rate that Rainer Prietzel was paid.

Q Okay. And that's not that uncommon based on experience and skill set and other things that a company may look at within their employee -- at their employee; correct?

A Right.
Q All your superintendents aren't paid the same rate, are they?

A No.

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Q Okay. All right. Let's look at -- I want to look at Exhibit 3, Chris -- excuse me, 51, 51, page 3, and it's going to bleed on to page 4, but let's start with page 3. Do you recognize this to be a -- what Helix submitted as its claim at the end of August of 2013 -- '14 -- '13? Excuse me.

A '13.
Q Yeah.
A Yes.
Q You recognize. Okay. And then the page after that, page 4 -- is it coming up?

Okay. Yeah. Page 4 is the last two months; right, September and October of their claim?

A Yes.
Q Okay.
MR. DOMINA: So, Chris, keep that one handy in your head because we're going to go back to it. BY MR. DOMINA:

Q I want to now turn to some daily reports that identifies some key information, page --

MR. DOMINA: Let's go to Exhibit 6, page 3, Chris, July 31st, 2013.

BY $\operatorname{MR}$. DOMINA:
Q Do you remember when Mr. Prietzel was on the stand. He was taken through a lot of these daily reports.

A Yes.

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Q Okay. And in particular, I'm going to show you three that are key to the claim that Helix is submitting by way of its extended overhead. This is a daily report dated July 31st, 2013, and again, it's one of those that is not super clear, but the last sentence that's written there in the description on that table, it says, Conex Number 4452 picked up from job site or off job site. Do you see that?

A Yes.
Q Do you understand or did you have an understanding that Helix had a Conex box out on the project up until July 31st, 2013?

A I wouldn't dispute that.
Q You wouldn't dispute it?
A No. Because that would be the last thing for most subs to remove.

Q In your -- are you allowing -- in your analysis of Helix's claim, are you acknowledging that that should be something included in their claim? Or paid for?

A I don't know about that. I do believe we were looking for it in the job cost.

Q Okay. So --
A That's --
Q So the analysis that we're going to look at a little later, the demonstrative exhibit, that is just if it wasn't in the job cost, you're not -- you didn't put it in the

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calculation?
A No, that's --
Q It's not whether or not you give it merit or not?
A That's correct.
Q Okay. Well, let's just, for fun, let's look at -- so that's the Conex box, and it's off the job we know based on this daily report, July 31st, and if we go back to -- which means it shouldn't be billed in August; right? It should not show up as a billing in August, September or October? If it's off July 31st?

A Sure.
Q So if we go back to page 3 of Exhibit 51, you can see that Helix, while it did bill for that Conex box in its claim, it did not in August, and then if you go over to September and October, there's no charge there as well.

MR. DOMINA: Chris, you can go to page 4.
BY MR. DOMINA:
Q So it appears that Helix's property accounted for the removal of the Conex box from its claim; correct?

A Yes.
Q All right. Let's go to Exhibit 6, page 26. This is a daily report dated September 3rd, 2013. And the sentence right above the last one that says, Site trailer picked up, moved to shop, can you read that?

A Wow.

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Q Page 626. It's not easy to read, but it does say, and then there was testimony yesterday on it. Site trailer picked up, moved to shop.

A Yeah. I can see that.
Q Okay.
THE COURT: What's the date of that, Mr. Domina? MR. DOMINA: The date is September 3rd, 2013. THE COURT: Thank you.

BY MR. DOMINA:
Q And if we go to the claim now, back to the claim, which would be JX51, page 3, we see that the trailer remains on there through August. The charge for the trailer is on there through August. Do you see that?

A Yes.
Q And then if we go to the next page, which takes into account September and October, the trailer no longer appears on the charge to APCO; correct?

A Correct.
Q So it appears that Helix again is accurately reporting the time frame when the trailer was on the site and when it was not; correct?

A Yes.
Q All right. Let's go to Exhibit 6, page 54. This is another daily report dated October 10th, 2013, and if we look at the last sentence there in that same JD Reporting, Inc.

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little description, it says, Received golf cart and returned site truck Number 66 to the shop.

So it appears, and we heard testimony yesterday from Mr. Prietzel that on October 10th, 2013, he let the truck go back, and he was running around in a shop -- or in a golf cart because there were some minor things still to take care of. You agree with that?

A Yes.
Q Okay. And then if we go to the job cost report again, so this is October. If we go to JX51, page 3, the truck that is being charged is charged the entire time, January through August --

MR. DOMINA: And then the next page, Chris, 51 through, okay, 4.

BY MR. DOMINA:
Q -- you'll see the truck was still charged in September, but in October you guys actually got 10 free days; right? They didn't bill those 10 days in October, did they, for the truck? But they could have. It was there. It was there until October 10th, and they could have included it, but they didn't; right?

A Okay.
Q Okay. That appears to be accurate reporting to you, at least on those items that we've looked at?

A Well, you'd represented this was a job cost, but it JD Reporting, Inc.
doesn't reflect that in the job cost I don't --
Q No. No. No. This is the claim, not the job cost. What I'm showing you is the claim, the breakdown of their claim, the charges.

A But you said that term in your narrative to me. So --

Q Oh, I did. Then I did that inadvertently, but the entire time I've called this a job cost? I don't think so.

A Well, just when you referred back to it.
Q Okay. And we know that this is the daily breakdown of the charges that they're seeking in their claim to APCO?

A True.
Q Okay. And those items that we just looked at, those three items, the fuel truck, the site trailer and the Conex boxes, they don't appear in Helix's job cost report, do they?

A I didn't see them.
Q Okay. And so -- but there's no question that they were there because we have evidence of it, and we know that they were on the site, and Helix should be paid for those items; would you agree with that?

A No.
Q Okay. But you're not refuting that they don't -they didn't exist on the project up through the times that we saw on the daily report?

A I'm not refuting that.

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Q Okay. I think we're down to one last question here or exhibit anyway. I want to take you to the demonstrative Exhibit 6.

MR. DOMINA: And, Chris, you won't have that.
BY MR. DOMINA:
Q So this will just be something that you'll have to have in front. I don't know if it's in front of you now.

A D6?
Q Well, that D6 doesn't look like my D6.
THE COURT: My D6 looks like this.
MR. DOMINA: Oh, you know why, because there's a D6, and it's D5. I'm sorry.

Do you have a D5 in front of you?
THE COURT: D5 looks like this.
MR. DOMINA: That's the one -- that's the one I'm looking at.

THE WITNESS: I don't have that one.
THE COURT: Those they would love to hand you the actual one.

Here you go, sir. Please don't write on it.
THE WITNESS: Okay.
BY MR. DOMINA:
Q Okay. And, Mr. Pelan, I want to take you through the --

Now, you created this as a demonstrative exhibit

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only; correct?
A Yes.
Q And if we look at the last column on the bottom chart, it says actual total cost from Helix's job cost report. Do you see that?

A Correct.
Q So you went through the job cost report, and if you found items that were coded correctly or coded in there, you would have tried to capture that on this spreadsheet and then identify the total cost reflected in the job cost report; is that -- was that your purpose?

A Yes.
Q Okay. So let's, first of all, let's go to -- and we already talked about the site truck and the site trailer and the Conex. Those appear on the column to the left, which shows what was billed, but they don't appear on the column to the right because they weren't in the job cost report; correct?

A That's correct.
Q All right. The one I want to look at right now is the superintendent. You've got \$57,400 billed as being billed by Helix for a job site superintendent, but then there's no total -- there's no column, there's no carryover into the other column for the cost. Why did you not include the superintendent in that column?

A Because there's virtually no difference in pay for JD Reporting, Inc.

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him doing his duties and completing the contract work. Some of the things that he described yesterday were normal duties of anyone that would be out there, not just a superintendent. Case in point would be he said he had -- he had to call numerous inspections by the City of North Las Vegas. Well, Dwight Bodine [phonetic] was on the project every day, and Dwight Bodine was up everybody's rear end daily. You didn't have to call for inspection. That kind of thing. So I get that and, you know, Nevada Energy, we took a lot of that work away from Helix, and our guys handled it. So he had a few instances where he had to deal with Nevada Energy. I'll give him that.

Paperwork that Helix requires, that's not required by our contract. So if he has to do two hours of paperwork for Helix, that's -- it shouldn't be on us.

Q Okay.
A So that -- that's -- and we saw that, you know, I mentioned that $\$ 1.35$; he never did achieve that. And then again in 2013, while he was there by himself, he was paid the lower rate and the higher rate and the lower rate and the higher rate. So we didn't understand that either.

Q But you understand it now having heard him testify that he was the designated project superintendent for Helix after Rick Clement left sometime in late January of 2013; correct?

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A I heard him say that.
Q Okay. So the only reason why APCO has not allocated that money, the 57,400 to the right side of the column is not because it's not reflected in the job cost report but because APCO doesn't believe that Mr. Prietzel was the job superintendent on the project; is that a correct statement?

A That is correct.
Q Okay. And the job -- and then going to the project manager time. It shows Helix billed 53,300, but APCO apparently found only $\$ 23,923$ in the job cost report allocated to the project manager. Is that a correct statement?

A That's correct.
Q Okay. So -- and if Mr. Williams had worked four hours a day on the project approximately on average and did not capture all of his time in the job cost report, that number to the right would not accurately reflect the direct costs that Helix incurred on the project because of the nine-month extended duration, would it?

A I didn't understand that.
Q Okay. I'll rephrase it. If Mr. Williams was not able to capture, did not capture all of his time that he spent on the project in the job cost report, the Number 23,923 would not necessarily accurately reflect the amount of time that he spent and the direct cost that Helix incurred on the project, would it?

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A Well, it's hard to determine without seeing his timecards obviously. He testified that he averaged it. So he didn't even look at any documents, obviously. So I don't know the right answer to your question.

Q Okay. Fair enough.
MR. DOMINA: Your Honor, I don't have any further questions.

THE COURT: Redirect?
MR. JEFFERIES: Yes, Your Honor.
(Pause in the proceedings.)
MR. JEFFERIES: Chris, could you pull up Exhibit 22 please.

## REDIRECT EXAMINATION

BY MR. JEFFERIES:
Q Mr. Pelan, you've talked about various levels of discussion of CORs hours with various city people, and did anybody at the city ever deny any COR by citing Exhibit 22? The October 2 letter?

A No.
Q Okay. And, in fact, if you go to the last page of the exhibit, this actually just shows compensation of 560,000 . It does not even effectuate the additional time that you were given in the letter, does it?

A It does not.
Q Okay. Has Helix ever supplied any backup or support JD Reporting, Inc.

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to you that would indicate that Helix's costs actually increased because of the delay?

A No.
Q Would you look at Exhibit 15.
MR. JEFFERIES: Page 3 if you would, Chris.
BY MR. JEFFERIES:
Q For the record, this is your submission of TIA Number 2.

MR. JEFFERIES: Page 3 would be the --
UNIDENTIFIED SPEAKER: 15?
MR. JEFFERIES: Yes.
UNIDENTIFIED SPEAKER: 3?
MR. JEFFERIES: It's the change order request 39.1. Maybe it's the page above that.

Okay. Go to the next page. There. Thank you.
If you could blow up the part --
BY MR. JEFFERIES:
Q This is your change order request 39.1 to the city; correct?

A Yes.
Q Okay. And this is where you're pricing out the 1,090,000. Did you mark up these APCO delay costs?

A No.
Q Okay. So there was prior questioning why you didn't mark up the Helix delay costs as somehow being an aberration.

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You didn't do it for yours either at the COR stage; correct?
A That's correct.
Q Okay. The TIAs are forward-looking projections of delay. Is that a fair statement?

A Yes.
Q Okay. To the extent those delays were impacting the schedule, was APCO supplying the subcontractors with updated schedules?

A All the time.
Q In your cross-examination, you were -- you talked about Graybar, and what I'd like for you to do is look at Exhibit 10. Now, this one, for your sanity and mine, I'd like to do this on a hard copy. I would, for the Court's benefit, I will have Chris put it on the screen.

Can you go to page 1 of Exhibit 10.
Thank you. Tell me what Exhibit 10 is.
A That's the light fixture package for the project that Graybar supplied.

Q Okay. And did APCO pay the 2.2 million reflected in this document?

A We did.
Q Okay. And this was the result of your discussions with Mr. Fuchs to take the materials out of their pricing?

A Yes.
Q Okay. And if you would go to page 2 of Exhibit 10, JD Reporting, Inc.

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this is actually a purchase order. It's from Graybar to Helix. Do you see that?

A Yes.
Q Okay. Was it Helix that had the business relationship with Graybar?

A They did.
Q Okay. And then, sir, you mentioned that the city referenced some scope, electrical delays. Would you go to the last page of Exhibit 10.

A All right.
Q And tell me what this is.
A This is an invoice from Graybar, that obviously the invoices went from Graybar to Kurk Williams first for him to approve because Helix was the ordering firm, and then the square box in the middle is where I initialed it so that they could get paid.

Q Okay. So Helix was administering the purchase of the materials for the project?

A Yes.
MR. JEFFERIES: Okay. And, Chris, if you can blow up that last clause right above Mr. Williams's signature even below the boxes, just that I, Kurk Williams. Could you pull up that paragraph.

UNIDENTIFIED SPEAKER: Right here? Do you want it bigger than that?

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MR. JEFFERIES: Yes, please, just the, I, Kurk, Williams. Okay. Thank you. BY MR. JEFFERIES:

Q At the bottom of the last page of Exhibit 10, Mr. Williams signs off, and I won't read it, but confirming the delivery of $\$ 554,000$ of material on January 30, 2013; is that correct?

A 599,000 , is that what --
Q 599, yes.
A Okay. Yes.
Q Okay. Was that the material -- electrical material issue as far as scheduling that you were referencing in your response to Mr. Domina's questions?

A Yes.
Q I'm not sure the record's clear. In response to Mr. Domina's questions, you were trying to explain what type of backup APCO submitted for its extended time-driven costs. Can you describe for the Court specifically what you provided to the city to support your costs.

A For the employees involved in our claim, we provided their rate of pay. If they had pickup trucks, we provided that information, gas receipts. We provided everything that was being expensed to run the job on a monthly basis, the trailer, the water, the computers, the copying machines that were on lease, all the things that our five people out there needed to JD Reporting, Inc.

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manage the project, and we listed them, and then we gave the receipts and the documentation for each month.

Q To the city?
A To the city.
Q Different topic. Mr. Domina was asking you questions about the conditional release, which is the last page of Exhibit 24, if you'll recall that, the zero claim release?

A Yes.
Q Okay. And from and after Helix's execution of that, Mr. Domina was asking you questions about, you know, how could you be presenting this to the city if that release was effective. Well, my question to you is, when did that release as a conditional release become effective?

A Only upon cashing the check.
Q And although you testified admittedly about what Mr. Barker may have suggested to you, did I understand your answer to be you did not act upon that and convey to Helix that it could -- strike that.

Despite Mr. Barker's and Mr. Smith's direction to you, did you ever accept and communicate to Helix that you were accepting any revisions to the conditional release?

A No.
Q In fact, the releases that were being discussed in October were unconditional releases; correct?

A Yes.

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MR. JEFFERIES: Okay. I've got nothing further.
THE COURT: Anything further, Mr. Domina?
MR. DOMINA: No, Your Honor. Thank you.
THE COURT: Thank you, sir. You can step down.
Have you confirmed that all of the exhibits you want in evidence are in evidence?

MR. JEFFERIES: Yes, Your Honor.
THE COURT: Do you rest?
MR. JEFFERIES: I rest.
THE COURT: Okay. Does the plaintiff have any
additional evidence to present at this time?
MR. DOMINA: No, Your Honor, no evidence.
THE COURT: All right. So the evidence is closed.
Would you like a short break before we do arguments?
MR. DOMINA: We would, please, but at the same time --

THE COURT: It's 11:20. How long are your arguments?
MR. JEFFERIES: I should be done at noon.
MR. DOMINA: Yeah, I can -- I can be done.
MR. JEFFERIES: Between us I think we'll be done by noon.

THE COURT: Okay. Go for it.
You want five minutes? What do you want?
MR. DOMINA: Five minutes maybe.
THE COURT: You can leave everything there. Dulce JD Reporting, Inc.

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will take care of it.
MR. DOMINA: Five minutes.
THE COURT: Five minutes.
MR. DOMINA: That would be great.
MR. JEFFERIES: Yes, Your Honor.
THE COURT: And you guys will be done by noon?
MR. DOMINA: Yes.
THE COURT: Because I have a conference call at noon. MR. JEFFERIES: Yes.

THE CLERK: No, 1:00 o'clock.
THE COURT: No. I have another conference call at noon, which is why the one that Dani said at noon had to be moved because I have a faculty conference call at noon for Friday's presentation.

Five minutes.
See I do other things besides just cases.
(Proceedings recessed at 11:20 a.m., until 11:27 a.m.) CLOSING ARGMMENT FOR THE PLAINIITF

MR. DOMINA: First, Your Honor, I wanted to say thank you to your and your staff for putting up with us for the last three days and accommodating us as much as you have. So thank you.

Your Honor has heard the testimony of six witnesses and received into evidence hundreds of pages of documents over the course of the three days. And when I stood up here Monday

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and gave Helix's opening statement, I told the Court that the Court would hear testimony and evidence supporting Helix's claim, and I believe that Helix has established exactly what I told the Court I would do. So let's do a quick recap of what the witnesses testified to.

Our first witness Kurk Williams, he was Helix's project manager and the one who was instrumental in putting together Helix's claim. Now, he testified admittedly that the job cost report did not accurately reflect all of the time that he spent on the project between January 2013 and October 2013 performing project management duties on the project.

He also testified that when a project starts -- is delayed and starts incurring costs that exceed the budget that that's worrisome to him and that he tries to minimize the impact of his project because that's how he gets graded, and so sometimes he won't enter time into a project even though he absolutely was working on a project. He testified that at a minimum he was spending approximately four hours a day on this project in conjunction with the other project that he had going on.

He testified that Joe Pelan had told him that Helix's claim had been rejected by the City of North Las Vegas because of lack of documentation, and we've seen documents that show that that's exactly what Mr. Pelan was telling Helix and that Mr. Pelan never told Helix that the city had actually rejected

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the claim because APCO failed to submit Helix's claim through the proper channels.

Now, Mr. Williams also testified that he was directly involved in putting the claim together and that he went and verified each and every charge and breakdown and confirmed that they were accurate and that they were a true portrayal of the direct costs that Helix had incurred on the project during the nine-month delay. So that's Mr. Williams.

Now, we have Rai Prietzel, who I think personally was the star of the show. I think he was a very credible witness. He spoke directly. He knew -- Your Honor asked many questions of him, and I believe he was very credible in his responses.

Now, Mr. Prietzel was the project superintendent of Helix during the time of the delay, and he testified that Rick Clement had left in January 2013 and that he became the official superintendent for the project, and we know that because we looked at the payroll certified records, and in 2013 his designation went from a wireman to a foreman, and his pay went from approximately 45 bucks an hour to 49 bucks an hour. So he was being designated as the superintendent.

He testified that he was providing superintendent duties on average between -- or he was supervising, I should say, his three- to four-man crew through at least the beginning of May 2013, and during that time was providing superintendent activities.

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And then he testified when those gentlemen were assigned to another case -- or excuse me, another project, that he was the only employee on the project at the time, but that he was still required to do superintendent activities, and he was contemporaneously performing project work that had not yet been completed but that could not be done in a -- any faster fashion because it hadn't been released.

So it didn't matter how many guys you had on the job. There was still work that needed to be done under the contract, but it was being extended out because it was not released to him at the time, and so he was incurring superintendent costs doing all of the things that he would have to do if there was a crew of 10, and he was also doing some direct costs or some actual contract work.

Now, we have Joe Llamado. Now, to me, Joe Llamado, who was the city project manager at the time of the project is the -- one of the most important witnesses that the Court heard in this case, and the reason being, and I alluded to this during cross-examination, he is a neutral third-party who works for the city, still works for the city and has no dog in the fight. He has no incentive to lie for Helix. He has no incentive to lie for APCO.

He also testified exactly the way he did in the deposition, and he testified exactly the way his -- or in unison with his comments on those rejection notices, and his
testimony was this. He said that the city rejected Helix's claim simply because it was not put through the proper channel. He said that it should have gone in to APCO's claim and not a standalone claim -- claim as it was being submitted.

He also testified that he never told Mr. Pelan that it was being rejected because of backup, lack of backup support, and, in fact, they tried to get him on cross to say that it had no merit, and on redirect I asked him what he meant by no merit, and he said, well, simply the fact that it went through the wrong channels. So they couldn't even force him to vary his story to muddy the water. His testimony was consistent and is important for this Court.

Now, he also testified, the biggest piece of information he testified about was that the city took the position that when APCO signed the October 2nd settlement agreement with the city and the city agreed to pay APCO for its extended general conditions, that it completely resolved any and all further claims regarding the extended general conditions for APCO and any of its subcontractors. He was very clear on that in the depo and on the stand.

So that's an important thing because that barred, effectively barred the opportunity for Helix to submit any type of pass-through claim through the city because APCO had already resolved that claim. There was nothing for the city to review at that point.

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Then we had Victor Fuchs who came in, and he testified that he had many conversations with Joe Pelan during the course of the project and after the project and that he -he wanted to get this resolved. He wanted to work with Joe, but Joe was having financial difficulties and told him that, that he wasn't able to pay the claim.

And so Mr. Fuchs was trying to work with him and do what he could to get this worked out, but Joe would continually ignore his emails, put him off, and finally, Mr. Fuchs testified that Joe had continuously represented, I say Joe, Mr. Pelan had represented to Mr. Fuchs that APCO never got paid for its extended general conditions. And that was a big thing as well because it was misleading, and Victor continued to kind of hold out there thinking that, well, he didn't get paid. I'm going to give him a little bit of latitude, but, in fact, he did get paid. APCO did get paid.

And then he testified about the situation where Mr. Pelan proposed that APCO pay the debt over an extended period of time and proposed that a promissory note be drafted, and, of course, Mr. Fuchs testified that they did in fact draft a promissory note, but it was never signed because Mr. Pelan could not get permission of his -- of the principles of APCO to agree to it.

If you look at all of the emails between Mr. Pelan and Mr. Fuchs, it's very clear that those emails correlate with JD Reporting, Inc.

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the testimony that Mr. Fuchs presented.
Mr. Johnson, Bob Johnson testified. He is the Vice President of Helix. He testified as well that he did not intend to waive Helix's claim when he signed the conditional waiver that was given on October 18th, 2013, and the evidence shows, and they admit that Helix was not even paid its retention until the full year after that event took place.

So during that year, I showed, we saw many correspondence back and forth where Helix clearly established that it was going to maintain its claim for the extended overhead costs and had not waived them. There's no way that APCO could believe that it had been waived at that time based on the fact that they were receiving these notices and forwarding them on to the city for being processed. APCO's own conduct and admissions during that year are completely inconsistent with the position that they're taking today that they believed Helix waived the claim to extended overhead.

Now, Bob Johnson also testified that APCO failed to properly take into consideration some of the job cost report data and didn't account for several direct costs, and some of those were the project engineer, and, in fact, APCO had to revise its analysis during the trial and go and add about $\$ 26,000$ to the ledger that they created, the analysis. It went from 40 to 66 because they had misidentified certain cost codes. And after taking Mr. Johnson's testimony, they realized

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that there was a mistake there.
And then finally Mr. Johnson testified that APCO agreed to accept a modified unconditional waiver and release reserving the disputed claim in exchange for the retention check.

Now, that takes us to one last witness, and that's Mr. Pelan, who is the manager of APCO. Now, he testified that it's APCO's internal policy to keep a subcontractor's claim separate from its own claims because it gets messy, and he said, And APCO doesn't want to be responsible for paying those costs. That's what he said on direct.

Now, it's ironic that he said that because this is messy, and, in fact, the very actions that APCO took by paying or submitting Helix's claim separate from its own claim has created this mess, and more importantly, it's also legally bound his company to be responsible for paying Helix's claim.

Now, Mr. Pelan also testified that if there was a charge that was not in the job cost report, that he didn't include it in his analysis, and he testified that -- he even acknowledges that Rai Prietzel's time is in the job cost report, but he doesn't believe that Rai Prietzel was a superintendent, and therefore, he does not get to be charged the 57,000 that Helix is charging by way of its extended overhead costs.

He also testified about Jim Barker. On

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cross-examination, he testified that, yes, in fact, Jim Barker gave the instruction that he would allow for the change that Mr. Fuchs was proposing to the unconditional waiver and to pay and to exchange the check for that. He goes on to say that he didn't do that. He ignored advice of counsel apparently, but in any event, we have the, you know, we have our testimony, and we think we rebut that strongly.

And finally he testified that he, that APCO was paid its retention on June 10th, 2014, but did not pay Helix its retention on October 29th, 2014, more than four months later.

Now, what that means, all of those facts that we went through, Your Honor, means that this Court, after weighing the evidence, must come to the following legal conclusions:

Number one, by entering into the settlement agreement with the city on October 2nd, 2013, APCO cut off any rights that Helix had to assert a possible pass-through claim to the city, and in doing so, APCO became legally responsible to insure that Helix was paid its entire claim.

Number two, the pay if paid clauses in the subcontract are against public policy.

THE COURT: So let me stop you. Let's go to Exhibit 11, and we have a special portion of Exhibit 11 that is called Helix Electric exhibit to the subcontract between APCO Construction and Helix Electric of Nevada, which is drafted on Helix letterhead and has specific language that apparently was

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recommended by Helix as part of that.
Given that language and the manner by which it was proposed, do you think that the analysis that is typically made in a pay if paid clause is appropriate? And why?

MR. DOMINA: You mean the analysis being that it's void and unenforceable? The supreme --

THE COURT: Well, there are times it is void and unenforceable. This is a specifically negotiated provision by Helix on Helix letterhead.

MR. DOMINA: Okay. So --
THE COURT: So that's why I'm trying to have you give me a little bit more analysis just that we previously had the Supreme Court say you can't do this.

MR. DOMINA: Yeah. Okay. And the analysis is this. It doesn't matter if it said that they agreed to -- Helix agreed to steal 100 light fixtures for APCO. You cannot, parties cannot agree to contract for $a$, or do something that is void and unenforceable. That is against the law. That's a black letter law that you cannot -- the parties cannot stipulate around something. So if the Court has said it is void and unenforceable and the statute -- and they're only interpreting the statute the way that it's written, then the parties --

THE COURT: Well, aren't I supposed to enforce parties' agreements when parties are sophisticated and

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negotiate them?
MR. DOMINA: You can, Your Honor, but there's ample case law that says irrespective of whether --

THE COURT: Okay.
MR. DOMINA: -- one party is the one who brings it that it is void and unenforceable.

The other thing I would argue, there's two parts to this. Number one, they did get paid. So they can't say pay if paid because they got paid for the general conditions, and by doing that, by accepting payment, they then barred the opportunity for them to get paid for Helix's, an additional amount. So the condition precedent that is any pay if paid clause became an illusory clause. It's an illusory. It could never have happened. They took the money that they were owed by the city, and because they did that, they bound their -between the city they locked that in, and therefore pay if paid cannot ever come to fruition, and so they can't rely on it and say well, we didn't get paid. They took an action that barred it. So that's --

THE COURT: All right.
MR. DOMINA: So that's our argument on that, Your Honor. And I'll wrap it up here.

The no damages for delay clause, I know that that's something that they argued previously. It was in their briefing. I didn't hear about it at all in the testimony. So

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I'm just going to just briefly say if there is a no damages for delay clause, and it was talked about, NRS 338.485 clearly says that on public works projects it's void and unenforceable if the delay was either so unreasonable as to amount to an abandonment of the project, which nine months was, or if it's caused by the city's decision to significantly add to the duration of the project.

And that's why I asked Mr. Pelan who made the decision. He said, We did. Because now we fall under the fourth prong of that section and clearly show that no damages for delay is void and unenforceable under this situation.

The other argument that they say is we didn't follow our -- the claim procedure that's in the prime contract and/or the subcontract. That goes again to this concept that they were telling us that the city rejected our claim based on the lack of backup.

So that was a misrepresentation based on what Mr. Pelan -- or what Mr. Llamado was saying from the city. How could we have gone through any appeals process, any appeal that we tried to effectuate would have been a -- a futile effort because it wasn't being appealed under the right assumption. If we had gone and tried to do an appeal as they're saying, the appeal process would have been a hoax because it wasn't being rejected for backup. It was being rejected because they didn't put it into their own claim. So again, they're trying to use

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these contract provisions, the pay if paid, this appeal process as barring us when their actions are what kept us from even taking any course of action under those two clauses. So that's what I would say there.

I think we completely have convinced everyone in the courtroom that there was no waiver of the claim. They cannot point back to that October 13th conditional waiver and argue in good faith that they thought that that was us waiving our claim. Clearly there were so many correspondence afterwards established during that year that if there was a waiver at that time it was rescinded, and so it doesn't matter that the check was cashed on the 29th because the check, they're trying to tie the check to that conditional waiver. Conditional waiver was no longer operative. We had entered into new discussions and made it very clear that it had been rescinded, and it was not binding on us.

And I just think that that is a clear analysis of the facts as we've presented them.

So what we get down to is APCO's failure to pay Helix for its claim constitutes a breach of the subcontract, and at the very least, Your Honor, if not a breach of the actual terms of the subcontract, the way that APCO engaged in its activity by misrepresenting the basis for the rejection by telling Helix that it never got paid for the payments, by cutting off its rights, entering into a subcontract -- or excuse me, a

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settlement agreement with the owner, with the city, those were all bad-faith actions that also constitute a breach of the covenant of good faith and fair dealing and are -- entitle Helix to damages.

And finally, by waiting four months to pay Helix the retention, under the statute NRS 338.550, they have an obligation to now pay interest for those four months of the $\$ 105,000$ retention. It's not much, $\$ 2,000$, but it's certainly something that should be awarded as damages. It's in our findings of fact.

So, Your Honor, we are here asking the Court to enter judgment in Helix's favor against both APCO and Safeco, the insurance company where we've shown we have a perfected claim against the bond in the amount of $\$ 138,151$ and some cents, whatever that is, with the interest that should apply and award of fees, costs at a later date based on future motion practice.

Thank you, Your Honor.
THE COURT: Thank you.
Mr. Jeffries, it is 11:46. Can you do it in 10 minutes or less?

MR. JEFFERIES: Yes, ma'am.
THE COURT: All right.

## CTOSING ARGUMENT FOR THE DEFENDANIS

MR. JEFFERIES: And the reason I can is because of your practice of requiring the findings of fact. So I wish

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everybody would do that. I do this in five states, and that is -- has made I think our jobs collectively easier at this point.

I want to talk about some things that Your Honor did not see. Mr. Williams confirmed he filled out timecards allocating his time. Those timecards were used to go into and confirm costs in the job cost report. You did not see those. I'll represent to the Court they weren't produced to us in discovery.

You heard reference to equipment sheets. I respect Mr. Prietzel's diary entries for some of the items, but we have larger pieces of equipment, and the equipment sheets were not produced to us in the litigation, nor marked as exhibits.

Probably most importantly is you heard repeated analysis to budgets, and Mr. Domina mentioned it in his closing that there was -- and the testimony was there was ongoing budget analyses performed as to where the job stood for Helix profitwise, and you did not see any of that documentation, and nor was it produced to us in discovery. I would request that the Court draw an adverse inference from the failure to produce that information to the extent you feel it appropriate.

I started this trial with noting that there are several legal issues, and I still think that's where we come down. There are very clear contract provisions that control. The subcontract was hotly negotiated, and operative terms were JD Reporting, Inc.

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drafted by Helix, as you have pointed out and noted.
The no damage for delay clause found in 6.5 I would submit to you on the evidence presented that Helix has not met its burden of proving that those conditions were met to render it unenforceable.

Notably, it was not deleted, and that is paragraph 6.5 was not deleted by the Helix addendum. 6.4 was, and you can see from the meticulous cross-referencing to deleting clause that that was left in place.

In a couple of provisions, 6.7 of the subcontract and the Helix addendum, I would submit to you I think everybody very shorthandedly, and I think inappropriately states pay if paid is unenforceable. I've done some significant briefing on that issue for Judge Denton. It is now up on appeal. I would submit to you under the statutes the parties can't agree to payment schedules, and that's how we view what Helix and APCO agreed to was a claim payment schedule. As such, those are enforceable under the statute.

Similarly, there's a very important clause. 7.1 talks about actual costs incurred. We have -- APCO has spent more time presenting Helix's actual costs than Helix did in the trial and ever did as part of this entire project. Helix has tried to gloss over its costs, and I would submit to Your Honor that it has absolutely not met its burden of proof as to what its costs were to support a delay claim.

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Admittedly, through APCO's efforts in reviewing the job cost, the complete job costs that was just produced to us approximately two weeks ago at the Court's order, we have tried to make some sense of it, but we have established what some of the cost components were in total, and this is important. Nobody from Helix has explained to this Court how its actual costs incurred increased because of the delay, and that's very, very important because the case law that we cited in our proposed findings require them to link up the delay and how it caused an increase in their cost of performance, and to this day, nobody has presented the court with that evidence.

As far as the claim process with the city, you did not see a document, you did not hear anybody testify that Helix wanted to appeal, prosecute its claim against the city through APCO as is contemplated by 7.4 of the subcontract. That did not happen.

As far as the release, that despite all the bluster, that's probably one of the cleaner issues.

And I don't say that facetiously because what happened at the very end was APCO communicated to Helix what its intent was with that conditional release, and you heard Mr. Johnson go on and on. There was an agreement this. There was an agreement that, but when I cross-examined him, he confirmed he didn't discuss that with Mr. Pelan or anybody else at APCO.

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He was the one who signed those documents. The fact is Mr. Pelan proposed to Mr. Fuchs let's see if we can work this out, and you know what, Helix cashed the check. They cashed the check knowing full well what APCO's intention was, and that was that that conditional release was going to be triggered and effective. So they knew it.

And under the law they can't reap the benefits of that payment and ignore the burdens of the release. So from our perspective, when you look at the receipt of funds on the 29th, on the 30th, they try and resurrect the release and claim. It's our clear point and position that that was ineffective.

So unless you have questions of me, I think I have met my time.

THE COURT: No. You did good.
Mr. Domina, you have five minutes or less.
MR. DOMINA: I don't have any rebuttal, Your Honor.
THE COURT: Thank you. The matter will stand submitted if we can put it on my chambers calendar for two weeks from Friday for me to hopefully have a decision out.

ATTORNEYS: Thank you, Your Honor.
THE COURT: Thank you again, Counsel, and I really appreciate the thorough findings of fact and conclusions of law that you submitted prior to trial. They help me focus on what I'm thinking about when I'm asking witnesses questions.

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ATTORNEYS: Thank you, Your Honor.
THE COURT: Even though they disagree on several points.

THE CLERK: June 21st for the status check.
THE COURT: Ramsey.
THE MARSHAL: Yes, ma'am.
THE COURT: If you would, I have one book that I've made notes in.

THE MARSHAL: Okay.
THE COURT: I have it. But would you put these others in a box and not let them touch the money source box because although I've done the draft of my decision, it's not out of the office yet.

So all right, guys. See you later.
(Proceedings concluded at 11:55 a.m.)
-oOo-

ATTEST: I do hereby certify that I have truly and correctly transcribed the audio/video proceedings in the above-entitled case.


Dana L. Williams Transcriber

JD Reporting, Inc.

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| MR. DOMINA: [3] | \$1.35 [3] 81/14 81/17 | 12 [4] 25/4 25/9 25/19 25/24 | 27th [2] 74/2 75/5 28 [2] 16/22 26/11 | 7.1 [1] 114/19 |
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