### IN THE SUPREME COURT OF THE STATE OF NEVADA

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY, a Nevada corporation,

Appellant,

VS.

STATE OF NEVADA, DEPARTMENT OF BUSINESS AND INDUSTRY-DIVISION OF INSURANCE, a Nevada administrative agency,

Respondent.

### Supreme Court No. 80218

First Judicial District Electronically Filed Case No. 17 OC 002 May B12 2020 04:37 p.m. Elizabeth A. Brown Clerk of Supreme Court

Appeal from First Judicial District Court, State of Nevada, County of Clark The Honorable James. T. Russell, District Judge

### APPELLANT'S APPENDIX VOLUME I OF XIV (AA000001 – AA000188)

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Subpoena for Appearance at Hearing to Vicki Folster (Cause No. 17.0050)	08/09/17	I	AA000133 – AA000136
Subpoena for Appearance at Hearing to Kim Kuhlman (Cause No. 17.0050)	08/09/17	Ι	AA000137 – AA000140
Subpoena for Appearance at Hearing to Mary Strong (Cause No. 17.0050)	08/09/17	I	AA000145 – AA000148

EXHIBIT DESCRIPTION	DATE	VOL.	PAGE NOS.
Subpoena for Appearance at Hearing to	08/09/17	I	AA000117 -
Geoffrey Hunt (Cause No. 17.0050)			AA000120
Subpoena for Appearance at Hearing to Martin	08/09/17	I	AA000141 -
Reis (Cause No. 17.0050)			AA000144
Subpoena for Appearance at Hearing to the	08/09/17	I	AA000125 –
State of Nevada, Division of Insurance Person			AA000128
Most Knowledgeable as to the Creation of the			
Division's Annual Renewal Application Forms			
(Cause No. 17.0050)	00/00/17	т	A A 000120
Subpoena for Appearance at Hearing to the State of Nevada, Division of Insurance Person	08/09/17	I	AA000129
Most Knowledgeable as to the Date of the			AA000132
Division's Knowledge of the Violations Set			
Forth in the Division's Complaint on File in			
this Cause (Cause No. 17.0050)			
Substitution of Attorney	01/25/19	IX	AA001771 –
(Case No. 17 OC 00269 1B)			AA001773
Substitution of Attorney (Cause No. 17.0050)	01/24/19	IX	AA001768 –
• • • • • • • • • • • • • • • • • • • •			AA001770
Supplement to Division's Opposition to Motion	01/31/18	VIII	AA001504 -
for Stay of Final Administrative Decision			AA001537
Pursuant to NRS 233B.140			
(Case No. 17 OC 00269 1B)	00/40/45	***	
Transcript of Hearing Proceedings	09/12/17	IV-V	AA000583 -
on September 12, 2017 (Cause No. 17.0050)	00/12/17	X / X / T	AA000853
Transcript of Hearing Proceedings	09/13/17	V-VI	AA000854 -
on September 13, 2017 (Cause No. 17.0050)	00/14/17	X / T T	AA001150
Transcript of Hearing Proceedings	09/14/17	VII	AA001151 – AA001270
on September 14, 2017 (Cause No. 17.0050)	00/06/10	137	
Transcript of Hearing Proceedings on	08/06/18	IX	AA001708 -
August 6, 2018 (Case No. 17 OC 00269 1B)	11/07/10	3/111	AA001731
Transcript of Hearing Proceedings on November	11/07/19	XIII	AA002384 –
7, 2019 (Case No. 17 OC 00269 1B)	00/09/17	137	AA002455
Updated Hearing Exhibits and Updated Witness List by Division (Cause No. 17.0050)	09/08/17	IV	AA000518 – AA000521
(Exhibits 41-42 excluded from appendix as			AA000321
irrelevant to this appeal)			
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# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF	) CAUSE NO. 17.0050
HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY	) COMPLAINT AND APPLICATION FOR ORDER TO SHOW CAUSE )
Respondent.	) ) )

The State of Nevada, Department of Business and Industry, Division of Insurance ("Division"), sends greetings to:

## HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY

YOU ARE HEREBY NOTIFIED of the conduct, conditions, or acts which are deemed by the Commissioner of Insurance ("Commissioner") to be in violation of the following provision of Nevada Revised Statutes ("NRS"): NRS 686A.070—falsifying material fact in any book, report, or statement; NRS 690C.325(1)(b)—conducting business in an unsuitable manner; and NRS 686A.310—engaging in unfair practices in settling claims. The Commissioner may refuse to renew or may suspend a provider's certificate of registration pursuant to NRS 690C.325.

NRS 690C.120 Applicability of other provisions.

1. Except as otherwise provided in this chapter, the marketing, issuance, sale, offering for sale, making, proposing to make and administration of service contracts are not subject to the provisions of title 57 of NRS, except, when applicable, the provisions of:

- (a) NRS 679B.020 to 679B.152, inclusive;
- (b) NRS 679B.159 to 679B.300, inclusive;
- (c) NRS 679B.310 to 679B.370, inclusive;
- (d) NRS 679B.600 to 679B.690, inclusive;
- (e) NRS 685B.090 to 685B.190, inclusive;
- (f) NRS 686A.010 to 686A.095, inclusive;
- (g) NRS 686A.160 to 686A.187, inclusive; and
- (h) NRS 686A.260, 686A.270, 686A.280, 686A.300 and 686A.310.

A. Jurisdiction

B. Respondent

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1 I.

renewal application of registration on November 8, 2016.

## C. Allegations of Fact

1. On July 23, 2010, Insurance Commissioner of California, Steve Poizner, issued a cease and desist order to CHW for "acting in a capacity for which a license, registration, or certificate of authority from the Commissioner was required but not possessed." CHW had, through the internet, through toll-free telephone lines, and through other means and devises, solicited the purchase of home protection contracts to persons residing in California. CHW did not possess the proper licensure, registration, or certificate required to conduct such business in California. An entry of default judgment was entered in this case on October 12, 2010, finding CHW "has continued to act in a capacity for which a home protection company license or a certificate of authority is required but is not possessed" thereby issuing CHW a fine of \$3,530,000.00.

1. The Commissioner has exclusive jurisdiction to regulate the business of service

contracts in the state of Nevada pursuant to chapter 690C of the NRS. The

business of service contracts in the state of Nevada.

actions described in this complaint are actions that involve the regulation of the

1. Respondent, Home Warranty Administrator of Nevada, Inc. dba Choice Home

Warranty ("CHW"), had a certificate of registration (ORG ID# 113194) as a

service contract provider in Nevada since November 18, 2010. CHW submitted a

2. President of CHW, Victor Mandalawi, submitted a 2011-2012 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on October 31, 2011. Mr. Mandalawi falsely answered "no" to question 3(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of

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the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided is false because the Insurance Commissioner of California fined CHW \$3,530,000.00 on October 12, 2010, during the time between CHW's initial (last) application and CHW's October 31, 2011, renewal application.

- 3. On July 15, 2011, the Insurance Commissioner of the state of Oklahoma issued an Order in response to an Emergency Cease and Desist Order issued by the Oklahoma Insurance Department on July 29, 2010. The Cease and Desist Order was issued "pursuant to a finding that CHW was unauthorized to engage in the business of offering, providing, servicing, and entering service warranty agreements, service warranty contracts, indemnity agreements or indemnity contracts, and in violation of Oklahoma insurance code." Mr. Mandalawi stipulated on behalf of CHW that CHW "does not hold any license, certificate of authority, or other authorization from the Oklahoma Insurance Department to engage in the business of offering, providing, servicing, and entering service warranty agreements." On December 29, 2011, the Oklahoma Insurance Commissioner fined CHW \$25,000.00.
- 4. President Victor Mandalawi of CHW submitted a 2012-2013 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on October 19, 2012. Mr. Mandalawi falsely answered "no" to question 3(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided was false because the Insurance Commissioner of the state of Oklahoma fined CHW \$25,000.00 on December 29, 2011, during the time between CHW's last application and CHW's renewal application.
- 5. On February 7, 2014, the Insurance Commissioner in the State of Oklahoma

### issued an Order stating:

"CHW had willfully violated a Consent Order dated January 2, 2012, by failing to pay all valid claims and refunds that arise pursuant to service warranty agreements in Oklahoma. IT IS FURTHER ORDERED that Respondent (CHW) has knowingly and willfully violated provisions of the Service Warranty Act; failed to update its address with the Oklahoma consumer and the Insurance Commissioner; and failed to respond to the Oklahoma Insurance Commissioner and, as a result, Respondent is fined in the amount of Ten Thousand Dollars."

This Order was issued in response to a consumer complaint submitted to the Insurance Commissioner in the state of Oklahoma alleging that CHW denied a claim from the consumer without ever investigating circumstances surrounding the claim and ignoring repeated attempts from the consumer to resolve the issue in good faith. The February 7, 2014, Order concluded that CHW violated Oklahoma's deceptive trade acts

"by failing to acknowledge and act promptly upon communication with respect to the claim; by denying Johnson's (aggrieved consumer) claim without conducting reasonable investigation based upon available information; failing to promptly provide a reasonable explanation to Johnson in relation to the facts or applicable law for the denial of the claim."

6. President Victor Mandalawi of CHW, submitted a 2014-2015 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on November 12, 2014. Mr. Mandalawi falsely answered "no" to question 4(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided was false because the Insurance Commissioner of the state of Oklahoma fined CHW \$10,000.00 on February 7, 2014, during the time between CHW's last

application and CHW's renewal application.

- 7. CHW and its officers, directors, employees, et al., agreed to a Final Consent Judgment on May 21, 2015, to resolve a complaint brought by the New Jersey Attorney General's Office and the New Jersey Division of Consumer Affairs alleging violation of New Jersey's Consumer Fraud Act and New Jersey regulations governing general advertising. The Final Consent Judgment was filed by the Superior Court of New Jersey and signed by the Honorable Travis L. Francis on June 9, 2015, and required various injunctive relief, revised business practices; the reporting of additional consumer complaints; the mandatory retaining of a compliance monitor; and a settlement payment of \$779,913.93.
- 8. President Victor Mandalawi of CHW submitted a 2015-2016 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on November 17, 2015. Mr. Mandalawi falsely answered "no" to question 4(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided was false because the New Jersey Attorney General's Office and the New Jersey Division of Consumer Affairs settled the matter with CHW for \$779,913.93 during the time between CHW's last application and CHW's renewal application.
- 9. During the period CHW was registered as a Service Contractor Provider in Nevada, the Nevada Division of Insurance has received more than 80 consumer complaints. The consumer's descriptions detailing the complaints depict incidents where CHW does not communicate with a policyholder after the policyholder has filed a claim, incidents where policyholder claims are denied without communication or investigation, and complaints from service providers who have not been paid from CHW after performing services for them.

10. CHW submitted their 2016-2017 Service Contractor Provider renewal application on November 8, 2016. Subsequently, the Nevada Division of Insurance requested information from CHW inquiring as to how many open contracts and claims CHW had in Nevada. CHW has not responded to the Division's request at the time of this filing.

### D. Violations Alleged

- 1. NRS 686A.070 provides that it is unlawful to knowingly make or cause to be made any false entry of a material fact in any book, report, or statement of any person or knowingly omit to make a true entry of any material fact pertaining to such person's business in any book, report, or statement of such person. Any person who violates, or with like intent, aids or abets any violation of this section is guilty of a gross misdemeanor.
- CHW by and through its president, Victor Mandalawi, engaged in acts that
  constitute the unlawful making of false entry of material fact in each of CHW's
  renewal applications in the years 2011, 2012, 2014, and 2015.
- 3. CHW's complaints regarding failures to communicate with policyholders and inappropriately denying claims violates NRS 686A.310(1)(b)—"failing to acknowledge and act reasonably promptly upon communications with respect to claims arising under insurance policies,"
- 4. The business practices of CHW, as documented by Nevada complaints; the Better Business Bureau, news and media outlets; and the findings of fact of the various Courts' actions described above, constitute a pattern of behavior that CHW is operating in an unsuitable manner. CHW's practices cause injury to the general public with such frequency as to indicate a general business practice. As such, CHW is in violation of NRS 679B.125(2)—conducting business in an unsuitable manner.
- 5. Pursuant to the findings of fact of the various Courts' Orders described above,

CHW also is in violation of NRS 686A.170—engaging in unfair and deceptive trade practices.

 The Commissioner may refuse to renew or may suspend a provider's certificate of registration pursuant to NRS 690C.325.

#### E. Action Required

Based upon the foregoing and pursuant to NRS 690C.325:

- Refuse to renew and revoke, subject to the rights afforded under the law, the certificate of registration for HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY.
- Pursuant to NRS 686A.183(1)(a), fine HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY \$5,000 for each act or violation of NRS 686A.010 to 686A.310.
- 3. Pursuant to NRS 690C.325, discipline and/or refuse to renew and revoke HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY for violating NRS 690C.320(2) and failing to make available to the Commissioner for inspection any accounts, books, and records concerning any service contract issued, sold, or offered for sale by the provider.
- 4. Issue a cease and desist order pursuant to NRS 686A.170.
- Withhold the security deposit, as required by NRS 690C.170(2), to service existing contractual obligations of HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY.
- 6. Order any other action deemed appropriate by the Hearing Officer.

#### II. APPLICATION FOR ORDER TO SHOW CAUSE

Under the authority of Title 57 of the NRS, and other applicable laws and regulations of the State of Nevada, and other general powers and duties of the Commissioner, the Division hereby respectfully requests that an Order to Show Cause be issued requiring Respondent HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME

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WARRANTY to appear and show cause, if any, why the non-renewal of its certificate of registration, and the imposition of fines and a cease and desist, should not be ordered.

At the hearing, the Division may offer written and oral evidence. Respondent also would have the opportunity to offer written and oral evidence.

Pursuant to Nevada Administrative Code (NAC) 679B.311, Respondent may choose to be represented by an attorney in this matter. If Respondent wishes to be represented by an attorney, Respondent shall notify the Division in writing of the name, address, and telephone number of its counsel not later than five (5) days before the hearing.

WHEREFORE, unless Respondent appears at the time and place of the hearing and shows good and just cause why appropriate administrative action should not be taken, the Commissioner may issue an Order against Respondent for the relief requested by the Division.

DATED this 9th day of May 2017.

ADAM PAUL LAXALT Attorney General

By:

RICHARD PAILI YIENJ Deputy Attorney General 100 N. Carson Street Carson City, Nevada 89701 (775) 684-1129

Attorney for the Division of Insurance

1	<u>CERTIFICATE OF SERVICE</u>
2	I hereby certify that I have this date served the following:
3	COMPLAINT AND APPLICATION FOR ORDER TO SHOW CAUSE
4	ORDER TO SHOW CAUSE
5	ORDER APPOINTING HEARING OFFICER
6	APPLICATION FOR SUBPOENA DUCES TECUM
7	SUBPOENA DUCES TECUM
8	in CAUSE NO. 17.0050, by mailing true and correct copies thereof, properly addressed with
9	postage prepaid, certified mail return receipt requested, to:
10	Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty
11	Attn: Victor Mandalawi 90 Washington Valley Road
12	Bedminster, NJ 07921-2118 CERTIFIED MAIL NO. 7016 2140 0000 7181 9786
13	Home Warranty Administrator of Nevada, Inc.
14	dba Choice Home Warranty Attn: Victor Mandalawi
15	1090 King Georges Post Road, Building 10 Edison, NJ 08837
16	CERTIFIED MAIL NO. 7016 2140 0000 7181 9793
17	and, the originals of the foregoing were hand-delivered to:
18	Alexia M. Emmermann, Esq. Hearing Officer
19	Department of Business and Industry Division of Insurance
20   1818 East College Parkway, Suite 103	1818 East College Parkway, Suite 103 Carson City, NV 89706
21	*
22	and, copies of the foregoing were sent via electronic mail to:
23	Richard Yien, Deputy Attorney General Nevada Attorney General's Office
24	E-MAIL: ryien@ag.nv.gov
25	DATED this 12th day of May, 2017.
26	Employee of the State of Nevada
27	Department of Business and Industry Division of Insurance
10	Orlina I





# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

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4 | IN THE MATTER OF

CAUSE NO. 17.0050

5 HOME WARRANTY ADMINISTRATOR
6 OF NEVADA, INC. dba CHOICE HOME
WARRANTY

APPLICATION FOR SUBPOENA DUCES TECUM

Respondent.

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The State of Nevada, Department of Business and Industry, Division of Insurance ("Division"), by and through its counsel, Deputy Attorney General Richard Paili Yien, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative Code ("NAC") 679B.280, hereby applies for the issuance of a subpoena deces tecum to HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY

- ("CHW") in order to provide documents containing the following information:
  Number of open contracts
  - 2. For each open contract, the following information:
    - a. Name
  - b. Address
    - c. City, State and Zip
    - d. Policy purchase Date
  - e. Amount of Contract
  - f. Contract Expiration Date
  - 3. Contracts with losses that have not been closed
- 25 4. Estimated loss reserves for open contracts with claims

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#### **POINTS AND AUTHORITIES**

#### A. REASON FOR REQUEST

The Division filed a Complaint and Application for Order to Show Cause in this matter on May 8, 2017. The Complaint alleges various violations of the NRS. The information identified helps the Division assess the severity of and address the alleged violations. The information therefore is relevant to the instant matter. The Division previously requested similar information on February 1, 2017. CHW never provided the information and has not otherwise responded; hence the need for this subpoena.

#### B. LEGAL SUMMARY

NRS 679B.340(1) provides that "[t]he Commissioner or any individual conducting a hearing . . . by the authority of the Commissioner shall have power to . . . require the production of any books, papers, records, correspondence or other documents which the Commissioner or the individual conducting the hearing, examination or investigation deems relevant to the inquiry." Subpoenas issued pursuant to NRS 679B.340 "have the same force and effect and shall be served in the same manner as if issued from a court of record." NRS 679B.340(2).

This application is properly before the Hearing Officer pursuant to NRS 679B.340 and NAC 679B.280. The Division's case may be prejudiced if the attached subpoenas are not issued.

Therefore, the Division respectfully requests that the Hearing Officer issue the attached subpoenas requiring the documents stated above to be provided to the Nevada Division of Insurance.

DATED this 9<sup>th</sup> day of May 2017.

RICHARD PAILI YIEN

Deputy Attorney General 100 N. Carson Street

Carson City, Nevada 89701

(775) 684-1129

Attorney for the Division of Insurance

1	CERTIFICATE OF SERVICE			
2	I hereby certify that I have this date served the following:			
3	COMPLAINT AND APPLICATION FOR ORDER TO SHOW CAUSE			
4	ORDER TO SHOW CAUSE			
5	ORDER APPOINTING HEARING OFFICER			
6	APPLICATION FOR SUBPOENA DUCES TECUM			
7	SUBPOENA DUCES TECUM			
8	in CAUSE NO. 17.0050, by mailing true and correct copies thereof, properly addressed with			
9	postage prepaid, certified mail return receipt requested, to:			
10	Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty Attn: Victor Mandalawi 90 Washington Valley Road Bedminster, NJ 07921-2118 CERTIFIED MAIL NO. 7016 2140 0000 7181 9786			
11				
12				
13	Home Warranty Administrator of Nevada, Inc.			
14	dba Choice Home Warranty Attn: Victor Mandalawi			
15	1090 King Georges Post Road, Building 10 Edison, NJ 08837			
16	CERTÍFIED MAIL NO. 7016 2140 0000 7181 9793			
17	and, the originals of the foregoing were hand-delivered to:			
18	Alexia M. Emmermann, Esq. Hearing Officer			
19	Department of Business and Industry Division of Insurance			
20	1818 East College Parkway, Suite 103 Carson City, NV 89706			
21				
22	and, copies of the foregoing were sent via electronic mail to:			
23	Richard Yien, Deputy Attorney General Nevada Attorney General's Office			
24	E-MAIL: ryien@ag.nv.gov			
25	DATED this 124h day of May, 2017.			
26	Employee of the State of Nevada			
27	Department of Business and Industry Division of Insurance			
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#### STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF

CAUSE NO. 17.0050

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY

**ORDER TO SHOW CAUSE** 

Respondent.

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The State of Nevada, Department of Business and Industry, Division of Insurance ("Division"), sends greetings to:

Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty Attn: Victor Mandalawi 90 Washington Valley Road Bedminster, NJ 07921-2118

Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty Attn: Victor Mandalawi 1090 King Georges Post Road, Building 10 Edison, NJ 08837

Be advised that pursuant to Title 57 of the Nevada Revised Statutes ("NRS"), and all other applicable laws and regulations, and under the general powers and duties of the Commissioner of Insurance ("Commissioner"), Respondent, Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty, is ordered to appear and show cause, if any, why appropriate disciplinary action should not be taken for the alleged violations of Nevada law set forth in the Complaint and Application for Order to Show Cause filed by the Division.

A hearing will be held before the Commissioner, or her appointed Hearing Officer, on the 28<sup>th</sup> day of June, 2017, at 9:00 a.m., at the office of the Division, 1818 East College Parkway, Suite 103, Carson City, Nevada 89706. The parties may attend the hearing by videoconference at the Division's Las Vegas office located at Nevada State Business Office, 3300 West Sahara Avenue, Suite 275, Las Vegas, Nevada 89102, provided that notification is made, in writing, to the Hearing Officer no later than five (5) business days prior to the date of the scheduled hearing.

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Pursuant to Nevada Revised Statute ("NRS") 233B.121(3), all parties may be represented by counsel at an administrative hearing. Accordingly, Respondent may seek representation by a licensed Nevada attorney, pursuant to Nevada Administrative Code ("NAC") 679B.313, and shall notify the Division of such representation no later than 5 days prior to the date of this hearing, pursuant to NAC 679B.311(2).

Written and oral evidence may be presented by the parties, and all parties will be given an opportunity to be heard. The hearing will be conducted pursuant to Chapter 233B of the NRS, Title 57 of NRS, including NRS 679B.310, et seq., Chapter 679B of the NAC dealing with hearings before the Division, and all other applicable laws and regulations.

DATED this \_\_\_\_\_\_ day of May, 2017.

BARBARA D. RICHARDSON Commissioner of Insurance

1	CERTIFICATE OF SERVICE	
2	I hereby certify that I have this date served the following:	
3	COMPLAINT AND APPLICATION FOR ORDER TO SHOW CAUSE	
4	ORDER TO SHOW CAUSE	
5	ORDER APPOINTING HEARING OFFICER	
6	APPLICATION FOR SUBPOENA DUCES TECUM	
7	SUBPOENA DUCES TECUM	
8	in CAUSE NO. 17.0050, by mailing true and correct copies thereof, properly addressed with	
9	postage prepaid, certified mail return receipt requested, to:	
10	Home Warranty Administrator of Nevada, Inc.	
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12	90 Washington Valley Road Bedminster, NJ 07921-2118	
13	CERTIFIED MAIL NO. 7016 2140 0000 7181 9786	
14	Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty	
15	Attn: Victor Mandalawi 1090 King Georges Post Road, Building 10 Edison, NJ 08837	
16	CERTIFIED MAIL NO. 7016 2140 0000 7181 9793	
17	and, the originals of the foregoing were hand-delivered to:	
18	Alexia M. Emmermann, Esq. Hearing Officer	
19	Department of Business and Industry Division of Insurance	
20	1818 East College Parkway, Suite 103 Carson City, NV 89706	
21	Curson City, 11 v 65700	
22	and, copies of the foregoing were sent via electronic mail to:	
23	Richard Yien, Deputy Attorney General Nevada Attorney General's Office	
24	E-MAIL: ryien@ag.nv.gov	
25	DATED this Aday of May, 2017.	
26	Employee of the State of Nevada	
27	Department of Business and Industry Division of Insurance	
28	DITIOIOII OF INDUCATION	



# STATE OF NEVADA

2	DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE			
3	DIVISION OF INSURANCE    DIVISION OF INSURANCE   Chit of Mevada			
4	)			
5	OF NEVADA, INC. dba CHOICE HOME )			
6	WARRANTY )			
7	Respondent.			
8	)			
9	The State of Nevada, Department of Business and Industry, Division of Insurance			
10	("Division"), sends greetings to:			
11	Home Warranty Administrator of Nevada, Inc.			
12	dba Choice Home Warranty Attn: Victor Mandalawi			
13	90 Washington Valley Road Bedminster, NJ 07921-2118			
14	Home Warranty Administrator of Nevada, Inc.			
15	dba Choice Home Warranty Attn: Victor Mandalawi			
16	1090 King Georges Post Road, Building 10 Edison, NJ 08837			
17	WE COMMAND YOU, pursuant to Nevada Revised Statutes ("NRS") 679B.340 and			
18	Nevada Administrative Code ("NAC") 679B.280, to present to the Division, no later than 5:00			
19	p.m., on June 6, 2017, to the offices of the Division located at 1818 East College Parkway, Suite			
20	103, Carson City, Nevada 89706, for examination by the Division, copies of the following			
21	documents and records:			
22	1. Copies of all open contracts in Nevada, including for each such contract:			
23	a. Name			
24	b. Address			
25	c. City, State and Zip			
26	d. Policy purchase Date			
27	e. Amount of Contract			
	f. Contract Expiration Date			

- 2. Copies of those contracts in Nevada with losses that have not been closed
- Copies of financial statements and accounting records that show estimated loss reserves for open contracts in Nevada with claims

Failure to do so could be deemed a violation of NRS 679B.340, said violation being a misdemeanor, subjecting the violator to such action or sanctions as determined by an appropriate court of law.

If you have any questions regarding this matter, you may contact DEPUTY ATTORNEY GENERAL RICHARD YIEN, at 100 N. Carson Street, Carson City, NV 89701, (775) 684-1129.

SO ORDERED this  $\mu^{\dagger}$  day of May, 2017.

BARBARA D. RICHARDSON Commissioner of Insurance

1	CERTIFICATE OF SERVICE			
2	I hereby certify that I have this date served the following:			
3	COMPLAINT AND APPLICATION FOR ORDER TO SHOW CAUSE			
4	ORDER TO SHOW CAUSE			
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19	Department of Business and Industry Division of Insurance			
20	1818 East College Parkway, Suite 103 Carson City, NV 89706			
21				
22	and, copies of the foregoing were sent via electronic mail to:			
23	Richard Yien, Deputy Attorney General Nevada Attorney General's Office			
24	E-MAIL: ryien@ag.nv.gov			
25	DATED this Aday of May, 2017.			
26	Employee of the State of Nevada			
27	Department of Business and Industry Division of Insurance			







Lori Grifa Member of the New Jersey and New York Bars Igrifa@archerlaw.com 201-498-8510 (Ext. 7510) Direct 201-342-6611 Direct Fax

Archer & Greiner, P.C.
Court Plaza South, West Wing
21 Main Street, Suite 353
Hackensack, NJ 07601-7095
201-342-6000 Main
201-342-6611 Fax
www.archerlaw.com

May 30, 2017

#### By Federal Express

Attn. Alexia M. Emmermann, Esq. Hearing Officer Department of Business and Industry Division of Insurance 1818 East College Parkway, Suite 103 Carson City, NV 89106

Re: In the Matter of Home Warranty Administrator of Nevada Inc., d/b/a Choice

Home Warranty Cause No.: 17.0050

Dear Ms. Emmermann:

This firm represents Home Warranty Administrator of Nevada Inc., d/b/a Choice Home Warranty in the above-captioned matter. As neither I nor any of my colleagues are admitted to practice in the State of Nevada, it will be necessary for our client to identify and retain local counsel.

Accordingly, enclosed please find an original and one copy of Respondent's Petition to Enlarge Time to Respond to Subpoena Duces Tecum, with attached, proposed form of Order and Certificate of Service. As I am not familiar with the your court rules or local practice, I hope that you will indulge any defects as to form.

If there is a filing fee for this Petition, please contact my office upon receipt so I can make arrangements to pay the same.

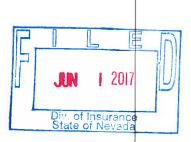
Enclosures

c: Richard Yien, Deputy Attorney General (By electronic mail only, with enclosures)

Haddonfield, NJ | Hackensack, NJ | Princeton, NJ | Philadelphia, PA | Flemington, NJ | Red Bank, NJ | New York, NY | Wilmington, DE

212655007v1

## STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE



IN THE MATTER OF

CAUSE No.: 17.0050

HOME WARRANTY ADMINISTRATOR OF NEVADA INC., d/b/a CHOICE HOME WARRANTY,

Respondent.

PETITION TO ENLARGE TIME TO RESPOND TO SUBPOENA DUCES TECUM

TO: Alexis M. Emmermann, Esq.
Hearing Officer
Department of Business and Industry
Division of Insurance
1818 East College Parkway, Suite 103
Carson City, NV 89106

I, LORI GRIFA, of full age, hereby certify as follows:

I am a duly licensed attorney in New Jersey and an partner at Archer & Greiner, P.C., attorneys for:

Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 90 Washington Valley Road Bedminster, New Jersey 07921-2118

Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 1090 King Georges Post Road, Building 10 Edison, New Jersey 08837

("Respondent") in the above-captioned case. As such, and having reviewed the aforesaid Subpoena *Duces Tecum*, I say:

212654181v1

WHEREAS, counsel is not admitted to practice law in the State of Nevada and cannot appear on behalf of Respondent with regard to the Subpoena *Duces Tecum*, so ordered by Barbara D. Richardson, Commissioner of Insurance, on May 11, 2017;

WHEREAS, it will be necessary for Respondent to identify and retain local counsel;

WHEREAS, this effort has taken some time that could otherwise be dedicated to subpoena compliance;

WHEREAS, Respondent seeks an enlargement of the time to comply with and respond to the May 11, 2017 subpoena, providing responses to and responsive documents by June 16, 2017; and

**WHEREAS**, Deputy Attorney General Richard Yien has indicated telephonically that in light of the aforesaid circumstances, he will not object to Respondent's request.

**WHEREAS,** the aforesaid reasons being reasonable, it is respectfully requested that the instant petition be GRANTED.

I certify that the foregoing statements made by me are true. I am aware that if any of the foregoing statements made by me is willfully false, I am subject to punishment.

Dated: May 30, 2017

By:

LORI GRIFA, ESQ.

ARCHER & GREINER, P.C. 21 Main Street – Suite 353 Hackensack, New Jersey 07601 (201) 342-6000 (201) 498-8510 (direct)

Attorneys for Respondent

Home Warranty Administrator of Nevada,

Inc. d/b/a Choice Home Warranty.

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212654181v1

#### **ORDER**

THIS PETITION having been filed by Respondent Home Warranty Administrator of Nevada, Inc. d/b/a Choice Home Warranty, through its attorneys, Archer & Greiner, P.C., Lori Grifa, Esq. appearing and requesting enlargement of time to respond to Subpoena *Duces Tecum*, issued on Cause No. 17.0050, and the requested enlargement and the reasons proffered therefor being reasonable, and there being no opposition to same;

IT IS on this \_\_\_\_ day of June 2017;

**ORDERED** that the Petition of Respondent to Enlarge Time to Respond to Subpoena

Duces Tecum shall be granted, with Respondent's responses and responsive documents due on

June 16, 2017.

**SO ORDERED** this \_\_\_\_\_ day of June, 2017.

ALEXIA M. EMMERMANN, Esq. Hearing Officer

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#### **CERTIFICATE OF SERVICE**

I hereby certify that I have this date served the following:

- Petition to Enlarge Time to Respond to Subpoena Duces Tecum; and
- Proposed Form of Order

In CAUSE NO. 17.0050, by express mailing an original and one true and correct copy thereof, properly addressed with postage pre-paid to:

Alexis M. Emmermann, Esq. Hearing Officer Department of Business and Industry Division of Insurance 1818 East College Parkway, Suite 103 Carson City, NV 89106

And, copies of the foregoing were sent via electronic mail to:

Richard, Yien, Deputy Attorney General Nevada Attorney General's Office Email: ryien@ag.nv.gov

DATED: this 30<sup>th</sup> Date of May, 2017.

LORI GRIFA, Esq.

ARCHER & GREINER, P.C.
21 Main Street – Suite 353
Hackensack, New Jersey 07601
(201) 342-6000
(201) 498-8510 (direct)
Attorneys for Respondent
Home Warranty Administrator of Nevada,

Inc. d/b/a Choice Home Warranty.

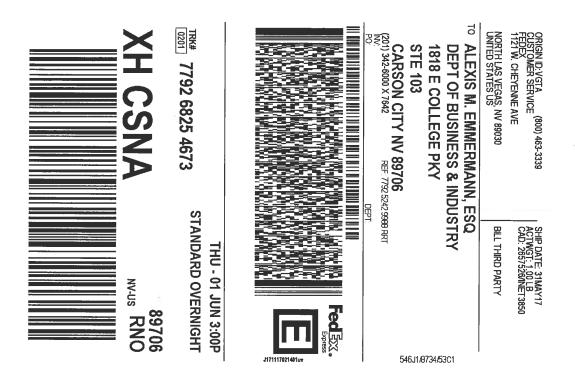


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Use of this system constitutes your agreement to the service conditions in the current FedEx Service Guide, available on fedex.com.FedEx will not be responsible for any claim in excess of \$100 per package, whether the result of loss, damage, delay, non-delivery, misdelivery, or misinformation, unless you declare a higher value, pay an additional charge, document your actual loss and file a timely claim.Limitations found in the current FedEx Service Guide apply. Your right to recover from FedEx for any loss, including intrinsic value of the package, loss of sales, income interest, profit, attorney's fees, costs, and other forms of damage whether direct, incidental consequential, or special is limited to the greater of \$100 or the authorized declared value. Recovery cannot exceed actual documented loss. Maximum for items of extraordinary value is \$1,000, e.g. jewelry, precious metals, negotiable instruments and other items listed in our ServiceGuide. Written claims must be filed within strict time limits, see current FedEx Service Guide.



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Use of this system constitutes your agreement to the service conditions in the current FedEx Service Guide, available on fedex.com.FedEx will not be responsible for any claim in excess of \$100 per package, whether the result of loss, damage, delay, non-delivery,misdelivery,or misinformation, unless you declare a higher value, pay an additional charge, document your actual loss and file a timely claim.Limitations found in the current FedEx Service Guide apply. Your right to recover from FedEx for any loss, including intrinsic value of the package, loss of sales, income interest, profit, attorney's fees, costs, and other forms of damage whether direct, incidental, consequential, or special is limited to the greater of \$100 or the authorized declared value. Recovery cannot exceed actual documented loss. Maximum for items of extraordinary value is \$1,000, e.g. jewelry, precious metals, negotiable instruments and other items listed in our ServiceGuide. Written claims must be filed within strict time limits, see current FedEx Service Guide.

## STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE



DIVISION OF INSURANCE		
IN THE MATTER OF  HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY  Respondent.	CAUSE NO. 17.0050  NOTICE OF NON-OPPOSITION TO RESPONDENT'S REQUEST FOR EXTENSION OF TIME TO COMPLY WITH SUBPOENA DUCES TECUM  O	
by and through its counsel, Deputy Attorney G Notice of Non-Opposition to Respondent's Req	ness and Industry, Division of Insurance ("Division"), eneral RICHARD PAILI YIEN, hereby submits this uest for an additional 10 days to provide documents on May 11, 2017, by the Commissioner of Insurance	
	ADAM PAUL LAXALT	

Attorney General

By:

Deputy Attorney General

Page 1 of 2

#### Lori Grifa, Esq.

#### **CERTIFICATE OF SERVICE**

I hereby certify that I am an employee of the State of Nevada, Office of the Attorney General and that on the 1st day of June, 2017 I served the foregoing NOTICE OF NON-OPPOSITION TO RESPONDENT'S REQUEST FOR EXTENSION OF TIME TO COMPLY WITH SUBPOENA DUCES TECUM addressed as follows:

Archer & Greiner, PC

Hackensack, NJ

Court Plaza South, West Wing 21 Main Street, Suite 353

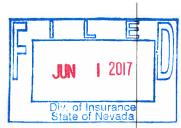
NJ 07601-7095

lgrifa@archerlaw.com

An employee of the Office of the Attorney General

Page 2 of 2

## STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE



IN THE MATTER OF

CAUSE No.: 17.0050

HOME WARRANTY ADMINISTRATOR OF NEVADA INC., d/b/a CHOICE HOME WARRANTY,

Respondent.

PETITION TO ENLARGE TIME TO RESPOND TO SUBPOENA DUCES TECUM

TO: Alexis M. Emmermann, Esq. Hearing Officer Department of Business and Industry Division of Insurance 1818 East College Parkway, Suite 103 Carson City, NV 89106

I, LORI GRIFA, of full age, hereby certify as follows:

I am a duly licensed attorney in New Jersey and an partner at Archer & Greiner, P.C., attorneys for:

Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 90 Washington Valley Road Bedminster, New Jersey 07921-2118

Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 1090 King Georges Post Road, Building 10 Edison, New Jersey 08837

("Respondent") in the above-captioned case. As such, and having reviewed the aforesaid Subpoena *Duces Tecum*, I say:

212654181v1

WHEREAS, counsel is not admitted to practice law in the State of Nevada and cannot appear on behalf of Respondent with regard to the Subpoena *Duces Tecum*, so ordered by Barbara D. Richardson, Commissioner of Insurance, on May 11, 2017;

WHEREAS, it will be necessary for Respondent to identify and retain local counsel;

WHEREAS, this effort has taken some time that could otherwise be dedicated to subpoena compliance;

WHEREAS, Respondent seeks an enlargement of the time to comply with and respond to the May 11, 2017 subpoena, providing responses to and responsive documents by June 16, 2017; and

**WHEREAS**, Deputy Attorney General Richard Yien has indicated telephonically that in light of the aforesaid circumstances, he will not object to Respondent's request.

**WHEREAS**, the aforesaid reasons being reasonable, it is respectfully requested that the instant petition be GRANTED.

I certify that the foregoing statements made by me are true. I am aware that if any of the foregoing statements made by me is willfully false, I am subject to punishment.

Dated: May 30, 2017

v:

LORI GRIFA, ESQ.

ARCHER & GREINER, P.C.

21 Main Street – Suite 353

Hackensack, New Jersey 07601

(201) 342-6000

(201) 498-8510 (direct)

Attorneys for Respondent

Home Warranty Administrator of Nevada,
Inc. d/b/a Choice Home Warranty.

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212654181v1



#### **ORDER**

THIS PETITION having been filed by Respondent Home Warranty Administrator of Nevada, Inc. d/b/a Choice Home Warranty, through its attorneys, Archer & Greiner, P.C., Lori Grifa, Esq. appearing and requesting enlargement of time to respond to Subpoena *Duces Tecum*, issued on Cause No. 17.0050, and the requested enlargement and the reasons proffered therefor being reasonable, and there being no opposition to same;

on this \_\_\_\_\_ day of June 2017;

**ORDERED** that the Petition of Respondent to Enlarge Time to Respond to Subpoena

Duces Tecum shall be granted, with Respondent's responses and responsive documents due on

June 16, 2017.

**SO ORDERED** this 5<sup>th</sup> day of June, 2017.

ALEXIA M. EMMERMANN, Esq.

Hearing Officer

#### 1 **CERTIFICATE OF SERVICE** 2 I hereby certify that I have this date served the PETITION TO ENLARGE TIME TO 3 RESPOND TO SUBPOENA DUCES TECUM and ORDER in CAUSE NO. 17,0050, by 4 electronically delivering a copy thereof to the following: 5 Lori Grifa, Esq. Archer & Greiner, PC 6 Court Plaza South, West Wing 21 Main Street, Suite 353 7 Hackensack, NJ 07601-7095 E-MAIL: lgrifa@archerlaw.com 8 9 and, the originals of the foregoing were hand-delivered to: 10 Alexia M. Emmermann, Esq. Hearing Officer 11 Department of Business and Industry Division of Insurance 12 1818 East College Parkway, Suite 103 Carson City, NV 89706 13 14 and, copies of the foregoing were sent via electronic mail to: 15 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 16 E-MAIL: ryien@ag.nv.gov 17 DATED this 5th day of June, 2017. 18 Employee of the State of Nevada 19 Department of Business and Industry Division of Insurance 20 21 22 23 24 25 26 27



KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 klenhard@bhfs.com

TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tchance@bhfs.com

BROWNSTEIN HYATT FARBER SCHRECK, LLP 100 North City Parkway, Suite 1600

Las Vegas, NV 89106-4614 Telephone: 702.382.2101 Facsimile: 702.382.8135

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Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty

### STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF:

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY

Respondent.

CAUSE NO.: 17.0050

SECOND REQUEST FOR EXTENSION OF TIME TO COMPLY WITH SUBPOENA DUCES TECUM

On May 9, 2017, the Nevada Attorney General, on behalf of the Nevada Division of Insurance (the "Division"), filed a Complaint against Respondent Home Warranty Administrator of Nevada, Inc. d/b/a Choice Home Warranty ("Respondent"), alleging various violations of the Nevada insurance statutes. The Complaint further seeks to revoke Respondent's license to engage in the business of an insurance company within the State of Nevada and to impose monetary fines upon Respondent. An Order to Show Cause as to why the requested relief should not be granted was issued by the Division on May 11, 2017.

Also issuing on May 11, 2017 was a Subpoena *Duces Tecum* ("SDT). The SDT requests numerous and voluminous documents from Respondent, including: (1) copies of all open contracts in Nevada; (2) copies of Nevada contracts with losses that have not been closed; and (3) copies of financial statements and accounting records showing estimated loss reserves for open

<sup>&</sup>lt;sup>1</sup> Violations are alleged under NRS 679B.125(2), 686A.070, 686A.170, and 686A.310(1)(b). 15754527

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Nevada contracts that have claims. The SDT originally contained a return date and production deadline of June 6, 2017.

On June 5, 2017, Respondent petitioned the Division for an enlargement of time to respond to the SDT, through its out-of-state counsel. In that Petition, Respondent noted that it required more time to obtain local Nevada counsel. The Petition was granted by Order of the Hearing Office assigned to this Cause and dated June 5, 2017. Respondent was given until June 16, 2017 to comply with the SDT.

Since the June 5, 2017 Order, Respondent has worked diligently to procure all subpoenaed documents. In fact, Respondent intends to comply with the majority of the provisions of the SDT, specifically Paragraphs 2 and 3. However, Paragraph 1 of the SDT contains several subparts that require Respondent to provide, for all open Nevada contracts: (1) the name of the insured; (2) the address of the insured, with city, state, and zip code; (3) the policy's purchase date; (4) the amount of the contract; and (5) the contract's expiration date. Respondent currently has over 12,000 open Nevada contracts.

Respondent is fully willing to break out and assemble all of the specific information for each of those 12,000 contracts as set forth in Paragraph 1 but in order to do so, requires a second. short extension of time. Respondent is not making the foregoing request to delay or stall this proceeding, as evidenced by Respondent's provision of documents responsive to Paragraphs 2 and 3 of the SDT by the currently set deadline.

Therefore, based upon the foregoing, Respondent respectfully requests a short extension of time to comply with Provision 1 of the SDT, up to 5:00 P.M. PT on June 30, 2017.

DATED this 14th day of June, 2017.

BROWNSTEIN HYATT FARBER SCHRECK, LLP Bv: KIRKB, LENHARD, ESQ., Nevada Bar No. 1437

klenhard@bhfs.com TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tchance@bhfs.com

Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty

15754527

#### ORDER GRANTING RESPONDENT'S SECOND REQUEST FOR EXTENSION OF TIME TO COMPLY WITH SUBPOENA DUCES TECUM

Respondent, Home Warranty Administrator of Nevada, Inc. d/b/a Choice Home Warranty, having filed a Second Request for Extension of Time to Comply with Subpoena Duces Tecum, by and through its attorneys Kirk B. Lenhard, Esq. and Travis F. Chance, Esq., of the law firm Brownstein Hyatt Farber Schreck, LLP, requesting an extension of time to comply with the first Provision of the Subpoena Duces Tecum issued in Cause No. 17.0050, and the requested extension and the reasons proffered therefor being reasonable,

IT IS HEREBY ORDERED that the Second Request for Extension of Time to Comply with Subpoena Duces Tecum is hereby GRANTED. Respondent shall have up to 5:00 P.M. PT on June 30, 2017 to provide the documents listed in Paragraph 1 of the Subpoena Duces Tecum.

DATED June, 2017	
	ALEXIA M. EMMERMAN, ESQ. Hearing Officer

#### **CERTIFICATE OF SERVICE**

I hereby certify that I am an employee of Brownstein Hyatt Farber Schreck, LLP, and that on the 14<sup>th</sup> day of June, 2017, I caused a true and correct copy of the foregoing SECOND REQUEST FOR EXTENSION OF TIME TO COMPLY WITH SUBPOENA *DUCES* 

TECUM to be served, U.S. Mail, postage prepaid, and via electronic mail, to the following:

ALEXIA M. EMMERMANN, ESQ. Hearing Office
Department of Business and Industry Division of Insurance
1818 East College Parkway, Suite 103
Carson City, NV 89706
Email: fcasci@doi.nv.goy

ADAM PAUL LAXALT, ESQ.
ATTORNEY GENERAL
RICHARD YIEN, Deputy Attorney General
Nevada Attorney General's Office
100 North Carson Street
Carson City, NV 89701-4717
Email: rvien@ag.nv.gov

an employee of Brownstein Hyatt Farber Schreck, LLP



STATE OF NEVADA 1 DEPARTMENT OF BUSINESS AND INDUSTRY 2 **DIVISION OF INSURANCE** 3 4 IN THE MATTER OF CAUSE NO. 17.0050 5 **HOME WARRANTY ADMINISTRATOR** ) NOTICE OF NON-OPPOSITION TO OF NEVADA, INC. dba CHOICE HOME RESPONDENT'S SECOND REQUEST 6 FOR EXTENSION OF TIME TO WARRANTY **COMPLY WITH SUBPOENA DUCES** 7 **TECUM** Respondent. 8 9 The State of Nevada, Department of Business and Industry, Division of Insurance 10 ("Division"), by and through its counsel, Deputy Attorney General RICHARD PAILI YIEN, 11 hereby submits this Notice of Non-Opposition to Respondent's Second Request For Extension of 12 Time to Comply with Subpoena Duces Tecum filed on June 14, 2017, by Respondent. 13 DATED this 4th day of June 2017. 14 15 16 RICHARD PAILI YEN Deputy Attorney General 17 100 N. Carson Street 18 Carson City, Nevada 89701 (775) 684-1129 19 Attorney for the Division of Insurance 20

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#### CERTIFICATE OF SERVICE 2 I hereby certify that I have this date served the NOTICE OF NON-OPPOSITION TO 3 RESPONDENT'S SECOND REQUEST FOR EXTENSION OF TIME TO COMPLY 4 WITH SUBPOENA DUCES TECUM in CAUSE NO. 17.0050, by electronically delivering a 5 copy thereof to the following: 6 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 7 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 8 E-MAIL: klenhard@bhfs.com 9 Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP 10 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 11 E-MAIL: tchance@bhfs.com 12 and, the originals of the foregoing were hand-delivered to: 13 Alexia M. Emmermann, Esq. Hearing Officer 14 Department of Business and Industry Division of Insurance 15 1818 East College Parkway, Suite 103 Carson City, NV 89706 16 17 and, copies of the foregoing were sent via electronic mail to: 18 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 19 E-MAIL: ryien@ag.nv.gov DATED this 16<sup>th</sup> day of June, 2017. 20 21 Employee of the State of Nevada 22 Department of Business and Industry Division of Insurance 23 24 25 26 27 28

## STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE DIVISION OF INSURANCE DIVISION OF INSURANCE

JOINT REQUEST TO CONTINUE

CAUSE NO. 17.0050

**HEARING** 

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IN THE MATTER OF

Respondent.

WARRANTY

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME

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JOINT REQUEST TO CONTINUE HEARING

The State of Nevada, Department of Business and Industry, Division of Insurance ("Division"), by and through its counsel, Deputy Attorney General RICHARD PAILI YIEN; and HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY, by and through its counselors LORI GRIFA, ESQ.; KIRK B. LENHARD, ESQ.; and TRAVIS F. CHANCE, ESQ., hereby file a Joint Request to Continue Hearing. The Commissioner of Insurance had scheduled, in the Order to Show Cause issued on May 11, 2017, a hearing on this matter for June 28, 2017. Parties are attempting to resolve the dispute without a hearing.

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Specifically, the Division has agreed to meet with Respondent on June 21, 2017, to discuss settlement. Additionally, an extension of time for Respondent to comply with the Subpoena Duces Tecum Order was granted by this court on May 11, 2017. Respondent has since submitted a Second Request for Extension of Time to which the Division has filed a Non-Opposition. Both parties agree to move forward with rescheduling this hearing and propose the dates of August 1, 2017, and August 3, 2017, as potential hearing dates.

DATED this 19th day of June 2017.

RICHARD PAILI YIEN, ESQ.

Deputy Attorney General

Attorney for the Division of Insurance

Home Warranty

KIRK B. LENHARD, ESO. TRAVIS F. CHANCE, ESQ

Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice

Home Warranty

LORI GRIFA, ESQ.

Attorney for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice

#### Felecia Casci

From: Richard P. Yien <RYien@ag.nv.gov>
Sent: Tuesday, June 20, 2017 8:57 AM

To: Felecia Casci

Cc: 'Grifa, Lori'; Lenhard, Kirk B.; Anne C. Kinsey-Goldy; 'PKay@BHFS.com'

**Subject:** Joint Request to Continue Hearing CHW 17.0050

Attachments: Joint Request to Continue Hearing.pdf

Madame Hearing Officer,

Please find attached a Joint Request to Continue Hearing the parties would like to file on Cause# 17.0050.

Respectfully,

Richard Yien, Deputy Attorney General State of Nevada Office of the Attorney General 100 N. Carson Carson City, Nevada 89701 RYien@ag.nv.gov

Phone: (775) 684-1129 Fax: (775) 684-1156

This e-mail contains the thoughts and opinions of Richard Yien and does not represent official Office of the Attorney General policy. This message and attachments are intended only for the addressee(s) and may contain information that is privileged and confidential. If the reader of the message is not the intended recipient or an authorized representative of the intended recipient, I did not intend to waive and do not waive any privileges or the confidentiality of the messages and attachments, and you are hereby notified that any dissemination of this communication is strictly prohibited. If you receive this communication in error, please notify me immediately by e-mail at <a href="mailto:RYien@ag.nv.gov">RYien@ag.nv.gov</a> and delete the message and attachments from your computer and network. Thank you.

### STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF

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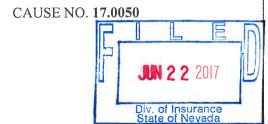
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HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY,

Respondent.



#### ORDER ON MOTION REQUESTING EXTENSION OF TIME AND ORDER ON JOINT REQUEST FOR CONTINUANCE

This matter is before the Nevada Division of Insurance ("Division") on an Order to Show Cause issued by the Commissioner of Insurance ("Commissioner") on May 11, 2017. A hearing is currently scheduled for June 28, 2017, at 9:00 a.m. at the office of the Division in Carson City. On or about May 11, 2017, the Commissioner issued a Subpoena Duces Tecum at the Division's request, with the records responsive to the Subpoena due no later than 5:00 p.m. on June 6, 2017. On or about June 1, 2017, Home Warranty Administrator ("HWA") moved the Hearing Officer through a Petition to Enlarge Time to Respond to Subpoena Duces Tecum to extend the Subpoena due date to June 16, 2017, which was unopposed by the Division. On June 5, 2017, the Hearing Officer granted the motion. On or about June 14, 2017, HWA filed a Second Request for Extension of Time to Comply with Subpoena Duces Tecum and proposed a due date of June 30, 2017. Specifically, HWA requested more time to address certain provisions of the Subpoena for which HWA must review approximately 12,000 open contracts. The Division does not oppose the second extension. On June 16, 2017, HWA notified the Hearing Officer that it produced some records responsive to the Subpoena. On or about June 20, 2017, the Hearing Officer received a Joint Request to Continue Hearing, which explains that the Parties are attempting to resolve the matter without a hearing and proposes two alternate dates to re-schedule the hearing.

In hearings before the Division, a party may request an order of the hearing officer by filing a motion, and the opposing party may file a response to the motion. NAC 679B.415.1–.2. In this matter, HWA produced some records in response to the Subpoena, but requested

additional time to complete its production of records. Due to the volume of records that it must review, and there being no objection to this second request to extend the due date, the Hearing Officer HEREBY GRANTS HWA's request to extend the due date on the Subpoena until June 30, 2017. Moreover, given the extension of time by which HWA must comply with the Subpoena, and based on the Joint Request to Continue Hearing, the Hearing Officer HEREBY CONTINUES the hearing in this matter until August 1, 2017, at 9:00 a.m. at the offices of the Division, 1818 E. College Pkwy., Suite 103, Carson City, Nevada. NAC 679B.211.3(a) (allowing a hearing officer to continue a hearing until a later date upon written request of any party).

DATED this 22 day of June, 2017.

ALEXIAM. EMMERMANN Hearing Officer

#### 1 **CERTIFICATE OF SERVICE** 2 I hereby certify that I have this date served the ORDER ON MOTION 3 REQUESTING EXTENSION OF TIME AND ORDER ON JOINT REQUEST FOR 4 CONTINUANCE and PREHEARING ORDER, in CAUSE NO. 17.0050, via electronic 5 mail and by sending a true and correct copy thereof via Certified Mail, Return Receipt 6 Requested, postage prepaid, to the following: 7 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 8 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 9 CERTIFIED MAIL NO: 7017 0660 0000 0055 9077 E-MAIL: klenhard@bhfs.com 10 Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP 11 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 12 CERTIFIED MAIL NO: 7017 0660 0000 0055 8841 E-MAIL: tchance@bhfs.com 13 and, the originals of the foregoing were hand-delivered to: 14 Alexia M. Emmermann, Esq. 15 Hearing Officer Department of Business and Industry 16 Division of Insurance 1818 East College Parkway, Suite 103 17 Carson City, NV 89706 18 and, copies of the foregoing were sent via electronic mail to: 19 Richard Yien, Deputy Attorney General 20 Nevada Attorney General's Office E-MAIL: ryien@ag.nv.gov 21 DATED this 22<sup>nd</sup> day of June, 2017. 22 23 Employee of the State of Nevada Department of Business and Industry 24 Division of Insurance 25 26 27

## STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF

CAUSE NO. 17.0050

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY,

JUN 2 2 2017

Div. of Insurance State of Nevada

Respondent.

#### PREHEARING ORDER

This matter is before Nevada Division of Insurance ("Division") on an Order to Show Cause issued by the Commissioner of Insurance ("Commissioner") on May 11, 2017. A hearing is currently scheduled for August 1, 2017, at 9:00 a.m. at the office of the Division in Carson City.

To provide general guidance to the Parties involved in this matter, the Parties should familiarize themselves with the Division's hearing procedures. Hearings before the Division are conducted in accordance with the Nevada Administrative Procedure Act, Nevada Revised Statutes ("NRS") sections 233B.121 through 233B.150, the Nevada Insurance Code, NRS sections 679B.310 through 679B.370, and Division regulations, Nevada Administrative Code ("NAC") sections 679B.161 through 679B.480. The Parties are **HEREBY INSTRUCTED** as follows:

1. Representation at the Hearing. A party may be represented by an attorney. See NAC 679B.311. If a party wishes to be represented by an attorney, that party or attorney must file with the hearing officer a notice of representation by counsel no later than five days before the hearing. NAC 679B.311.2. The notice must include the attorney's name, address, and telephone number and should include the attorney's state bar number and e-mail address. Id. Attorneys must comport with all requirements for attorneys appearing as counsel. See generally NAC 679B.161 through 679B.490. The Hearing Officer received Home Warranty Administrators of Nevada, Inc.'s ("HWA's") Notice of Representation on June 5, 2017.

<sup>&</sup>lt;sup>1</sup> Nevada Revised Statutes and Nevada Administrative Code are available online at http://leg.state.nv.us/Law1.cfm.

-1-

- 2. <u>Communications with the Hearing Officer</u>. To protect against ex parte communications, a party may not correspond directly with the hearing officer. In this matter, all communications with the Hearing Officer should be made through the Hearing Officer's assigned Legal Secretary, **Yvonne Renta** (775.687.0706 or yrenta@doi.nv.gov), with proper notice of the communication to the opposing party.
- 3. <u>Filings.</u> All filings in this matter must be addressed to and filed with the Commissioner, to the attention of the undersigned Hearing Officer. Filings are to be made at the office of the Division of Insurance, 1818 East College Parkway, Suite 103, Carson City, Nevada 89706. NAC 679B.241.1. For other filing requirements and deadlines, see regulations for practice before the Division, NAC 679B.161 through 679B.490.
- 4. <u>Motions.</u> Motions must be filed with the Hearing Officer and served on all parties, as provided in NAC sections 679B.241 and 679B.250, respectively, no later than ten days before the hearing. NAC 679B.415.3(b). A response to a motion must be filed with the Hearing Officer and served on all parties, as provided in NAC sections 679B.241 and 679B.250, respectively, no later than seven days after receiving the motion. NAC 679B.415.3(c).
- 5. Evidence. Any documents or exhibits proposed to be used in the hearing must be provided to each party before the hearing. NAC 679B.381.1. Rules of evidence are generally relaxed in hearings before the Division; evidence that is irrelevant, immaterial, or unduly repetitious must be excluded. NRS 233B.123.
- 6. <u>Prehearing Practice.</u> The hearing officer may hold a prehearing conference "for the purpose of formulating or simplifying the issues, obtaining admissions of fact and documents which will avoid unnecessary proof, arranging for exchange of proposed exhibits or prepared expert testimony, limiting the number of witnesses and considering other matters which may permit rapid orderly conduct and disposition of the proceedings or settlements thereof." NAC 679B.260. The hearing officer may request that the parties file prehearing statements.

7. <u>Failure to Appear.</u> "Unless otherwise ordered by the hearing officer for good cause shown, the failure of a party... to attend a prehearing conference shall be deemed a waiver of any objection to any action taken at the conference and any agreements, admissions or stipulations made by the parties at the conference." NAC 679B.270.2.

If a party fails to appear at the hearing, the Hearing Officer is authorized to proceed with the hearing without the party or recess the hearing and, in certain circumstances, dismiss the proceeding. NAC 679B.321.

Based on the foregoing, the Parties are **HEREBY ORDERED**:

- 1. To file prehearing statements **no later than 5:00 p.m. on July 24, 2017**. The prehearing statement should briefly explain the background of the case, the Party's factual allegations, the issues of law, and the Party's position on the issues of law. Unless otherwise requested, prehearing statements should not exceed 10 pages. The prehearing statements are to be provided to the opposing Party when filed as set out above (see ¶ 3 Filings).
- 2. To file all exhibits proposed to be used during the hearing **no later than 5:00 p.m. on July 24, 2017**. The proposed exhibits are to be arranged by exhibit number or letter (e.g., "Exhibit 1" or "Exhibit A"), and each exhibit number or letter should be paginated (e.g., page 1 of 4). The Parties must include an index, or list, of proposed exhibits, as well as a list of the Party's proposed witnesses, if any. The proposed exhibits are to be provided to the opposing Party when filed as set out above (see ¶ 3 Filings).

DATED this 22 day of June, 2017.

Hearing Officer

#### 1 **CERTIFICATE OF SERVICE** 2 I hereby certify that I have this date served the ORDER ON MOTION 3 REQUESTING EXTENSION OF TIME AND ORDER ON JOINT REQUEST FOR 4 CONTINUANCE and PREHEARING ORDER, in CAUSE NO. 17.0050, via electronic 5 mail and by sending a true and correct copy thereof via Certified Mail, Return Receipt 6 Requested, postage prepaid, to the following: 7 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 8 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 9 CERTIFIED MAIL NO: 7017 0660 0000 0055 9077 E-MAIL: klenhard@bhfs.com 10 Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP 11 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 12 CERTIFIED MAIL NO: 7017 0660 0000 0055 8841 E-MAIL: tchance@bhfs.com 13 14 and, the originals of the foregoing were hand-delivered to: Alexia M. Emmermann, Esq. 15 Hearing Officer Department of Business and Industry 16 Division of Insurance 1818 East College Parkway, Suite 103 17 Carson City, NV 89706 18 and, copies of the foregoing were sent via electronic mail to: 19 Richard Yien, Deputy Attorney General 20 Nevada Attorney General's Office E-MAIL: ryien@ag.nv.gov 21 DATED this 22<sup>nd</sup> day of June, 2017. 22 23 Employee of the State of Nevada Department of Business and Industry 24 Division of Insurance 25 26 27

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A. T.	
SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY
Complete items 1, 2, and 3.  Print your name and address on the reverse so that we can return the card to you.  Attach this card to the back of the mailpiece, or on the front if space permits.  Article Addressed to:  KIRK B. LENHARD, ESQ. BROWNSTEIN HYATT FARBER SCHRECK, LLP 100 NORTH CITY PARKWAY, SUITE 1600 LAS VEGAS, NV 89106	A. Signature  X. L. Claudio  B. Received by (Printed Name)  M. Addressee  C. Date of Delivery  A. Signature  Addressee  C. Date of Delivery  A. S. G. 717  D. Is delivery address different from item 1?  If YES, enter delivery address below:  No
9590 9402 1828 6104 1707 34  2. Article Number (Transfer from service label) 7017 0440 0000 0055 9077	3. Service Type  □ Adult Signature Adult Signature Restricted Delivery □ Certified Mail Restricted Delivery □ Collect on Delivery □ Collect on Delivery □ Insured Mail □ Insured Mail Restricted Delivery □ (over \$500) □ Collect on Delivery □ Delivery □ Collect on Delivery □ Signature Confirmation □



SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY
<ul> <li>Complete items 1, 2, and 3.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> <li>1. Article Addressed to:</li> </ul>	A. Signature  X
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9590 9402 1828 6104 1707 10  2. Article Number (Transfer from service label)  7017 0660 0000 0055 884	3. Service Type
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LORI GRIFA, ESQ., NJ Bar No. 011551989 Igrifa@archerlaw.com ARCHER & GREINER, P.C. Court Plaza South, West Wing 21 Main Street, Suite 353 Hackensack, NJ 07601 Telephone: 201.342.6000 Facsimile: 201.342.6611

Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty

#### STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY **DIVISION OF INSURANCE**

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME
WARRANTY

IN THE MATTER OF:

Respondent.

CAUSE NO.: 17.0050

MOTION FOR PRE-HEARING DEPOSITION SUBPOENAS OR, IN THE ALTERNATIVE, APPLICATION FOR HEARING SUBPOENAS AND APPLICATION FOR SUBPOENA DUCES **TECUM** 

Pursuant to NAC 679B.415 and NAC 679B.280, Respondent HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. d/b/a Choice Home Warranty, by and through its attorneys of record Kirk B. Lenhard, Esq. and Travis F. Chance, Esq., of the law firm of Brownstein Hyatt Farber Schreck, LLP, and Lori Grifa, Esq., of the law firm of Archer & Greiner, P.C., hereby moves this tribunal for leave to conduct fourteen pre-hearing depositions, and issuance of subpoenas therefore, or, in the alternative, applies to this Court for fourteen hearing subpoenas, as well as a subpoena duces tecum, as set forth more fully herein (the "Motion").

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This Motion is made and based upon the papers on file herein, the attached Memorandum of Points and Authorities, and any oral arguments of counsel that this tribunal shall choose to consider.

DATED this 14th day of July, 2017.

BROWNSTEWN HYATT FARBER SCHRECK, LLP

KIRK B) LENHARD, ESQ., Nevada Bar No. 1437

klenhard@bhfs.com TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tehance@bhfs.com

LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com

Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty

#### MEMORANDUM OF POINTS AND AUTHORITIES

#### I. INTRODUCTION

Home Warranty Administrator of Nevada, Inc. ("HWAN") has been a registered service contract provider in the State of Nevada since 2010. HWAN is a duly organized legal entity, wholly owned and operated by Victor Mandalawi. HWAN is not the same legal entity as CHW Group or Choice Home Warranty, and it never has been.

On May 9, 2017, the Division of Insurance ("Division"), through the Nevada Attorney General, filed a Complaint and Application for Order to Show Cause against HWAN. The Complaint alleged, *inter alia*,

- That HWAN unlawfully and knowingly made "false entries of a material fact in any book, report, or statement of any person or knowingly omit to make a true entry of any material fact pertaining to such person's business in any book, report, or statement of such person" in violation of NRS 686A.070, in that Victor Mandalawi made false entries of material fact in each of HWAN's renewal applications in the years 2011, 2012, 2014 and 2015;
- That HWAN failed to communicate with policyholders and inappropriately denied claims of consumers by "failing to acknowledge and act reasonably promptly upon communications with respect to claims arising under insurance policies" in violation of NRS 686A.310(1)(b);
- That HWAN conducted business in an unsuitable manner in violation of NRS 679.125(2);
- That HWAN engaged in unfair and deceptive trade practices in violation of NRS 686A.170; and
- That HWAN failed to make available for inspection accounts, books and records concerning any service contract issued, sold or offered pursuant to NRS 690C.320.

Until the Division's May 9, 2017 Complaint, HWAN operated in good standing and had never received a citation or demand from the Division regarding the manner in which it does business. Indeed, its Certificate of Registration was renewed annually without inquiry or incident.<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> HWAN is not Choice Home Warranty. Nevertheless, the Division's Complaint consistently and repeatedly comingles the identity of the two companies in an inappropriate way. We are left to believe this in artful pleading is done by choice, presumably to create a tactical advantage, but there is simply no factual basis for doing so.

<sup>&</sup>lt;sup>2</sup> The Division contends that it did request information on the number of open service contracts through its employee Mary Strong during her review of HWAN's 2016-2017 renewal application, via e-mail. However, HWAN never received this e-mail and, in any event, that request did not specifically relate to HWAN's business practices.

The Division issued an Order to Show Cause on May 11, 2017, setting a hearing in this matter before a Hearing Officer on June 28, 2017. Additionally, the Division issued a Subpoena *Duces Tecum* on May 11, 2017, requesting a voluminous amount of documents from HWAN. After two extensions of time to respond to the subpoena and after disclosing some requested documents, HWAN provided all responsive documents in its possession on June 28, 2017. To date, HWAN has produced in excess of 70,000 pages of documents.

The parties also made a joint request to reset the hearing date, which the Division granted by order filed June 22, 2017. The new hearing date is currently set for August 1, 2017. In preparing for the upcoming hearing, HWAN requires certain testimony of Division officials and documents in the possession of the Division, as such evidence directly relates to and impacts the resolution of the allegations in this proceeding. Therefore, HWAN brings the instant request.

#### II. DISCUSSION

#### A. Legal Standard

NAC 679B.415(1) allows any party to move this tribunal for an order by the hearing officer granting relief. NAC 679B.280(1) allows for either party to make a written request to the hearing officer for a subpoena of witnesses to be presented at the hearing. Any request for a hearing subpoena must be supported by the reasons for which the witness is needed. Additionally, NAC 679B415(2) further provides that a hearing officer "may issue a subpoena *duces tecum* after a written request which specifies as clearly as possible, the books, papers, accounts or other documents desired." Here, there is good cause to allow HWAN to conduct fourteen pre-hearing depositions or, alternatively, for fourteen hearing subpoenas to issue. There is also good cause to issue the subpoena *duces tecum* requested below, as the documents sought are highly relevant to the issues to be resolved at the hearing.

### B. Request for Pre-Hearing Deposition Subpoenas, or, alternatively, Hearing Subpoenas

As is set forth above, one of the main allegations against HWAN is that HWAN made a knowingly false representation on its 2015-2016 renewal application. The Division contends that this conduct violated NRS 686A.070, which prohibits HWAN from "knowingly mak[ing] or

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caus[ing] to be made any false entry of a material fact in any book, report or statement of any person or knowingly omit to make a true entry of any material fact pertaining to such person's business in any book, report or statement of such person." In order to show that it lacked the requisite intent in making the challenged statement, HWAN desires to depose, or alternatively, examine at the hearing of this matter, Division personnel in two areas: (a) annual renewal of certificates of registration; and (b) supervision of company business practices and operations, as follows:

- (a) Annual renewal of certificates of registration between 2011 to 2017 (inclusive): HWAN seeks a pre-hearing deposition, or, alternatively, a subpoena to compel the appearance at the hearing of this matter, of the following individuals:
  - The Division's person most knowledgeable as to the creation of the annual renewal application forms;
  - Derrick Dennis;
  - Dolores Bennett;
  - Martin Reis; and
  - Mary Strong.

Upon information and belief, as well as a reasonable inquiry into HWAN's records, all of the aforesaid individuals had specific interactions with HWAN personnel and have actual knowledge of the issues pertaining the HWAN's annual renewals.

(b) Supervision of Company Business Practices and Operations and Handling of Complaints: HWAN seeks a pre-hearing deposition, or, alternatively, a subpoena to compel the appearance at the hearing of this matter, of the following individuals:

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- The Division's person most knowledgeable as to the Division's notice of alleged violations, citations, and/or fines in other states, as alleged in the Division's Complaint;
- Mary Strong;
- Chloe Stewart;
- Linda Stratton;
- Kim Kuhlman;
- Vincent Capitini;
- Sanja Samardzija;
- Vicki Folster; and
- Geoffrey Hunt
- Geofficy Huil

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Upon information and belief, as well as a reasonable inquiry into HWAN's records, all of the aforesaid individuals had specific interactions with HWAN personnel and have actual knowledge of the issues pertaining the HWAN's business operations and how it handled complaints. Specifically, the foregoing individuals were involved in examining, forwarding, and monitoring complaints made to the Division against HWAN.

The testimony of these witnesses is highly important, as it will directly impact whether the Division can prove any of the allegations set forth above. Alternatively, it will establish the manner in which HWAN does and did business in the State of Nevada and the fair and reasonable manner in which HWAN treats Nevada consumers.

Additionally, the Division also contends that HWAN failed or refused to make available for inspection its accounts, books and records concerning its Nevada business contracts by failing to respond to an email request purportedly sent by Mary Strong on or about February 1, 2017, in violation of NRS 690C.320(2). The Division contends that this request for information went unanswered, see Compl. at 6, § 10, while HWAN contends that the February 1, 2017 e-mail was not received. HWAN further contends that in the absence of any mailed copy or telephonic inquiry, HWAN had no way of knowing of the Division's request and that any failure to answer the request was unintentional.

Due to the importance of this testimony, it is clear that the ability to conduct these prehearing depositions is critical to establishing HWAN's defense in this case and affording HWAN due process. See Dutchess Bus. Servs., Inc. v. Nev. State Bd. of Pharmacy, 124 Nev. 701, 714, 191 P.3d 1159, 1168 (noting that "due process guarantees of fundamental fairness still apply" to administrative proceedings). The role of this testimony in affording HWAN its due process guarantees constitutes good cause to allow HWAN to conduct the pre-hearing depositions. Moreover, it is also critical to establish that HWAN did not intentionally fail to respond to Ms. Strong's e-mail to prevent a finding that HWAN has engaged in bad faith with regard to the Division's requests. Alternatively, even if this tribunal finds there is insufficient good cause to allow the pre-hearing depositions, there is clearly good cause to issue hearing subpoenas to the individuals described above.

#### C. Request for Issuance of Subpoena Duces Tecum

In addition to the foregoing witness subpoenas, HWAN also requires the issuance of a subpoena *duces tecum* for the production of certain documents. Specifically, HWAN requires:

- Any documents and/or communications, written, recorded or electronic, other than
  those protected by the attorney-client privilege, in the possession of the Division
  relating to the decision to file the Complaint and Application for Order to Show
  Cause;
- Any documents and/or communications, written, recorded or electronic, other than
  those protected by the attorney-client privilege, in the possession of the Division
  relating to the allegations in the Complaint and Application for Order to Show
  Cause, including documents related to the underlying investigation and charging
  decisions made in this matter;
- Any documents and/or communications, written, recorded or electronic, other than
  those protected by the attorney-client privilege, in the possession of the Division
  proving service and receipt of the Division's request relating to the allegations in
  the Complaint and Application for Order to Show Cause, including documents
  related to the underlying investigation and charging decisions made in this matter;
- Copies of the HWAN's original application for registration with the Division as well as all annual applications for renewal submitted by HWAN; and
- Any documents and/or communications, written, recorded or electronic, other than
  those protected by the attorney-client privilege, in the possession of the Division
  proving service and receipt of Mary Strong's e-mail dated February 1, 2017
  (attached hereto as Exhibit A), including, but not limited to, any read receipts,
  delivery receipts, or other proof that the e-mail was sent, received, and read.

There is good cause to issue the request for a subpoena *duces tecum* because the documents requested directly relate to the evidence in the possession of the Division that underlies its complaints against HWAN. In that regard, the requested documents are also critical to establishing HWAN's defense prior to the hearing by allowing HWAN to know the evidence against it. *See Dutchess*, *supra*. Therefore, a subpoena *duces tecum* as requested herein should issue.

#### III. CONCLUSION

Based upon the foregoing, there is good cause to allow HWAN to conduct fourteen prehearing depositions in this case and HWAN respectfully requests the instant Motion be granted and that fourteen deposition subpoenas be issued. Alternatively, HWAN requests that fourteen

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subpoenas be issued to the individuals identified above for their presence and testimony at the hearing in this matter. HWAN further requests that a subpoena *duces tecum* be issued for production of the documents identified herein.<sup>3</sup>

To the extent the Division is unable to provide responsive documents or make its employees available for depositions within the time frame provided by the Scheduling Order in this matter, HWAN will consent to an adjournment of the hearing date to accommodate the same.

DATED this 14th day of July, 2017.

BROWNSZEIN HYATT FARBER SCHRECK, LLP

KIRK B. LENHARD, ESQ., Nevada Bar No. 1437

klenhard@bhfs.com TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tehance@bhfs.com

LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com

Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty

<sup>&</sup>lt;sup>3</sup> HWAN will promptly provide draft subpoenas for execution by the hearing officer upon resolution of the instant Motion and after a determination is had as to what types of subpoenas will issue.

#### **CERTIFICATE OF SERVICE**

I hereby certify that I am an employee of Brownstein Hyatt Farber Schreck, LLP, and that on the 14<sup>th</sup> day of July, 2017, I caused a true and correct copy of the foregoing MOTION FOR PRE-HEARING DEPOSITION SUBPOENAS OR, IN THE ALTERNATIVE, APPLICATION FOR HEARING SUBPOENAS AND APPLICATION FOR SUBPOENA DUCES TECUM to be served, U.S. Mail, postage prepaid, and via electronic mail, to the following:

ALEXIA M. EMMERMANN, ESQ. Hearing Office
Department of Business and Industry
Division of Insurance
1818 East College Parkway, Suite 103
Carson City, NV 89706
Email: fcasci@doi.nv.gov

ADAM PAUL LAXALT, ESQ.
ATTORNEY GENERAL
RICHARD YIEN, Deputy Attorney General
Nevada Attorney General's Office
100 North Carson Street
Carson City, NV 89701-4717
Email: ryien@ag.nv.gov

an employee of Brownstein Hyatt Furber Schreck, LLP

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### **EXHIBIT A**

### **EXHIBIT A**

From: Mary Strong

Sent: Wednesday, February 01, 2017 3:24 PM To: 'vmandalawi@homewarrantyadministrators.com'

Cc: Rajat Jain; Timothy Ghan

Subject: State of Nevada Service Contract Provider Application - Renewal

Dear Mr. Mandalawi,

The Division of Insurance is In the process of reviewing the Renewal Application for Home Warranty Administrators of Nevada, Inc. dba Choice Home Warranty.

To expedite our review, the Division is requesting that you provide the number of open service contracts for Home Warranty Administrators of Nevada, Inc. dba Choice Home Warranty.

Please provide the following information in Excel format for each open contract:

Name Address City, State and Zip Policy purchase Date Amount of Contract Contract Expiration Date

Please provide the requested information by February 9, 2017.

Sincerely,

Mary Strong

Management Analyst III
Property & Casualty Section
Nevada Division of Insurance
1818 E. College Pkwy Suite 103
Carson City, NV 89706-7986
(775) 687-0763 direct
(775) 687-0700 main
(775) 687-0787 fax

#### CONFIDENTIALITY STATEMENT:

This e-mail and any attachments are intended only for those to which it is addressed and may contain information which is privileged, confidential and prohibited from disclosure and unauthorized use under applicable law. If you are not the intended recipient of this e-mail, you are hereby notified that any use, dissemination, or copying of this e-mail or the information contained in this e-mail is strictly prohibited by the sender. If you have received this transmission in error, please return the material received to the sender and delete all copies from your system.



# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF	)	CAUSE NO. <b>17.0050</b>
HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY	)	SECOND APPLICATION FOR SUBPOENA DUCES TECUM
Respondent.	) _)	

The State of Nevada, Department of Business and Industry, Division of Insurance ("Division"), by and through its counsel, Deputy Attorney General Richard Paili Yien, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative Code ("NAC") 679B.280, hereby applies for the issuance of a subpoena deces tecum to HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY ("CHW") in order to provide documents containing the following information:

Copies of all bank account statements and documents for the past twelve months for CHW's reserve account as required by NRS 690C.170(2).

#### **POINTS AND AUTHORITIES**

#### A. REASON FOR REQUEST

The Division filed a Complaint and Application for Order to Show Cause in this matter on May 8, 2017. The Complaint alleges various violations of the NRS. The information identified helps the Division assess the severity of and address the alleged violations. The information therefore is relevant to the instant matter. The Division previously requested this information but did not receive the specific bank statements requested.

#### B. LEGAL SUMMARY

NRS 679B.340(1) provides that "[t]he Commissioner or any individual conducting a hearing . . . by the authority of the Commissioner shall have power to . . . require the production of any books, papers, records, correspondence or other documents which the Commissioner or the individual conducting the hearing, examination or investigation deems relevant to the inquiry." Subpoenas issued

pursuant to NRS 679B.340 "have the same force and effect and shall be served in the same manner as if issued from a court of record." NRS 679B.340(2).

This application is properly before the Hearing Officer pursuant to NRS 679B.340 and NAC 679B.280. The Division's case may be prejudiced if the attached subpoena is not issued.

Therefore, the Division respectfully requests that the Hearing Officer issue the attached subpoena requiring the documents stated above to be provided to the Nevada Division of Insurance.

DATED this 19th day of July, 2017.

RICHARD PAILI YIEN-

Deputy Attorney General 100 N. Carson Street

Carson City, Nevada 89701

(775) 684-1129

Attorney for the Division of Insurance

# STATE OF NEVADA

2	DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE	
3		
4	IN THE MATTER OF ) CAUSE NO. 17.0050	
5	HOME WARRANTY ADMINISTRATOR ) SUBPOENA DUCES TECUM	
6	OF NEVADA, INC. dba CHOICE HOME ) WARRANTY	
7	)	
8	Respondent. ))	
9		
10	The State of Nevada, Department of Business and Industry, Division of Insurance ("Division"),	
11	sends greetings to:	
12 13	HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY	
14	WE COMMAND YOU, pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada	
15	Administrative Code ("NAC") 679B.280, to present to the Division, no later than	
16	, to the offices of the Division, for examination by the Division, copies of all	
17	bank account statements and documents for the past twelve months for CHW's reserve account as	
18	required by NRS 690C.170(2).	
19	Failure to do so could be deemed a violation of NRS 679B.340, said violation being a	
20	misdemeanor, subjecting the violator to such action or sanctions as determined by an appropriate	
21	court of law.	
22	SO ORDERED this day of 2017.	
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24	ALEXIA M, EMMERMANN, Esq.	
25	Hearing Officer	
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#### 1 **CERTIFICATE OF SERVICE** 2 I hereby certify that I have this date served the SECOND APPLICATION FOR 3 SUBPOENA DUCES TECUM, in CAUSE NO. 17.0050, via electronic mail and by sending a 4 true and correct copy thereof via Certified Mail, Return Receipt Requested, postage prepaid, to 5 the following: 6 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 7 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 8 CERTIFIED MAIL NO: 7015 1660 0000 1904 1715 E-MAIL: klenhard@bhfs.com 9 Travis F. Chance, Esq. 10 Brownstein Hyatt Farber Schreck, LLP 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 11 CERTIFIED MAIL NO: 7015 1660 0000 1904 1722 E-MAIL: tchance@bhfs.com 12 13 Lori Grifa, Esq. Archer & Greiner, P.C. 14 Court Plaza South, West Wing 21 Main Street, Suite 353 Hackensack, NJ 07601 15 CERTIFIED MAIL NO. 7015 1660 0000 1904 1739 E-MAIL: lgrifa@archerlaw.com 16 17 and, the originals of the foregoing were hand-delivered to: Alexia M. Emmermann, Esq. 18 Hearing Officer Department of Business and Industry 19 Division of Insurance 1818 East College Parkway, Suite 103 20 Carson City, NV 89706 21 22 and, copies of the foregoing were sent via electronic mail to: 23 Richard Yien, Deputy Attorney General Nevada Attorney General's Office E-MAIL: ryien@ag.nv.gov 24 DATED this 19<sup>th</sup> day of July, 2017. 25 26 Employee of the State of Nevada 27 Department of Business and Industry Division of Insurance

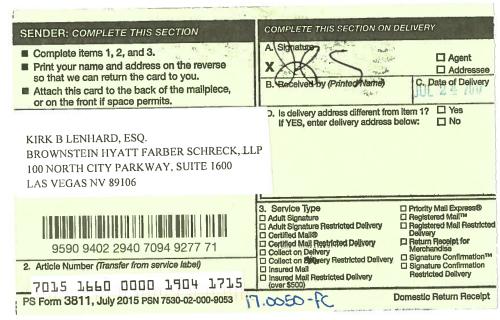


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### STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF

HOME WARRANTY ADMINISTRATOR
OF NEVADA, INC. dba CHOICE HOME
WARRANTY

Respondent.

D CAUSE NO. 17.0050

REQUEST TO CONTINUE
HEARING
D )

#### REQUEST TO CONTINUE HEARING

The State of Nevada, Department of Business and Industry, Division of Insurance ("Division"), by and through its counsel, Deputy Attorney General RICHARD PAILI YIEN file this Request to Continue Hearing. A hearing on this matter is scheduled for August 1, 2017 with Pre-Hearing Statements due on July 24, 2017. The Division and Respondent have both filed pending applications for subpoenas and Repondent has requested pre-hearing depositions. The Division intends on filing a non-opposition to Respondents application for subpoenas duces tecum and needs time to gather documents to comply with the anticipated granting of Respondent's application. Additionally, the Division is responding to a public records request filed by Respondent's counsel, requesting documents related to this matter. As such, the Division submits this Request to Continue Hearing and postpone the July 24, 2017 deadline to submit pre-hearing statements. Respondents have consented to adjournment of the hearing.

DATED this 20th day of June 2017

24 RICHARD PAILI YIEN, ESO

RICHARD PAILI YIEN, ESQ.

Deputy Attorney General

Attorney for the Division of Insurance

<sup>1</sup> "To the extent the Division is unable to provide responsive documents or make its employees available for depositions within the time frame provided by the Scheduling Order in this matter, HWAN will consent to an adjournment of the hearing date to accommodate the same." July 14, 2017 Motion for Pre-Hearing Deposition...

#### 1 **CERTIFICATE OF SERVICE** 2 I hereby certify that I have this date served the REQUEST TO CONTINUE 3 HEARING, in CAUSE NO. 17.0050, via electronic mail and by first class mail to the 4 following: 5 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 6 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 7 E-MAIL: <u>klenhard@bhfs.com</u> 8 Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP 9 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 10 E-MAIL: tchance@bhfs.com Lori Grifa, Esq. 11 Archer & Greiner, P.C. 12 Court Plaza South, West Wing 21 Main Street, Suite 353 13 Hackensack, NJ 07601 E-MAIL: lgrifa@archerlaw.com 14 15 and, the originals of the foregoing were hand-delivered to: 16 Alexia M. Emmermann, Esq. Hearing Officer 17 Department of Business and Industry Division of Insurance 18 1818 East College Parkway, Suite 103 Carson City, NV 89706 19 20 and, copies of the foregoing were sent via electronic mail to: 21 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 22 E-MAIL: ryien@ag.nv.gov DATED this 20<sup>th</sup> day of July, 2017. 23 24 Employee of the State of Nevada 25 Department of Business and Industry Division of Insurance 26 27



# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF

CAUSE NO. 17.0050

HOME WARRANTY ADMINISTRATOR
OF NEVADA, INC. dba CHOICE HOME
WARRANTY

OR IN THE ALTERNATIVE APPLICATION
FOR HEARING SUBPOENAS AND APPLICATION FOR SUBPOENA DUCES TECUM

The State of Nevada, Department of Business and Industry, Division of Insurance ("Division"), by and through its counsel, Deputy Attorney General Richard Paili Yien, and pursuant to Nevada Revised Statutes ("NRS") 233B.121 and Nevada Administrative Code ("NAC") 679B.415, hereby files this LIMITED OPPOSITION TO MOTION FOR PRE-HEARING DEPOSITION SUBPOENAS OR, IN THE ALTERNATIVE, APPLICATION FOR HEARING SUBPOENAS AND APPLICATION FOR SUBPOENA DUCES TECUM.

#### **POINTS AND AUTHORITIES**

## A. LIMITED OPPOSITION TO PRE-HEARING DEPOSTION SUBPEONAS AND APPLICATION FOR HEARING SUBPOENAS

NRS 233B.123(1) requires unduly repetitious evidence be excluded. Respondent has requested the issuance of fourteen subpoenas<sup>1</sup> to obtain information about annual renewal of certificates of registration and the supervision of company business practices and operations and handling of complaints.<sup>2</sup> The Division already intends to call some of the named individuals to testify against Respondents at the hearing currently scheduled for August 1, 2017. Respondents would be able to cross-examine these witnesses and attain the information they seek. Of the fourteen individuals, four are no longer employed by the Division. The Division opposes the issuance of subpoenas for these

<sup>&</sup>lt;sup>1</sup> Respondents request the issuance of subpoenas of the following individuals: 1) The Division's person most knowledgeable as to the creation of the annual renewal application forms, 2) Derick Dennis, 3) Dolores Bennett, 4) Martin Reis, 5) Mary Strong, 6) The Division's person most knowledgeable as to the Division's notice of alleged violations, citations, and/or fines in other states, as alleged in the Division's Complaint, 7) Mary Strong, 8) Chloe Stewart, 9) Linda Stratton, 10) Kim Kuhlman, 11) Vincent Capitini, 12) Sanja Samardzija, 13) Vicki Folster, and 14) Geoffrey Hunt. *Motion for Pre-Hearing Deposition Subpoenas or, in the alternative, Application for Hearing Subpoenas, and Application for Subpoena Duces Tecum, page 5, lines 11-27* <sup>2</sup> Id. at page 5, lines 5-6

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former employees because the Division has no authority to compel those individuals to partake in depositions and/or at the hearing. Those former employees are Dolores Bennett, Vincent Capitini, Martin Reis, and Sanja Samardzija. The testimony, alone, of "The Division's person most knowledgeable as to the creation of the annual renewal application forms," and "The Division's person most knowledgeable as to the Division's notice of alleged violations, citations, and/or fines in other states, as alleged in the Division's Complaint," (collectively "Most Knowledgeable Persons") suffices to provide Respondent with the information they seek. Both Most Knowledgeable Persons will be present at the hearing and available to Respondents for cross-examination and are able to provide testimony about the annual renewal of certificates of registration and information about the supervision of company business practices and operations and handling of complaints (the information Respondent To the extent that Respondents believe they still require, in addition to the Most Knowledgeable Persons, the testimony of the remaining individuals, the Division requests that the hearing officer require Respondents to specify that information about what each individual could potentially provide that the Most Knowledgeable Persons cannot. The Division requests the hearing officer consider whether the information sought by Respondent for each individual is unduly repetitious and to deny subpoenas to those individuals if so.

#### B. NO OPPOSITION TO APPLICATION FOR SUBPOENA DUCES TECUM

The Division intends to provide Respondents all non-privileged documents related to this case and hereby files a notice of non-opposition to Respondent's application for subpoena duces tecum. Respondents have also requested overlapping documents through a public records request. The Division intends to comply with the records request and provide those documents.

DATED this 21st day of July, 2017.

Deputy Attorney General 100 N. Carson Street Carson City, Nevada 89701

(775) 684-1129

Attorney for the Division of Insurance

#### 1 **CERTIFICATE OF SERVICE** 2 I hereby certify that I have this date served the LIMITED OPPOSITION TO 3 MOTION FOR PRE-HEARING **DEPOSITION SUBPOENAS** OR IN 4 ALTERNATIVE APPLICATION FOR HEARING SUBPOENAS AND APPLICATION 5 FOR SUBPOENA DUCES TECUM, in CAUSE NO. 17.0050, via electronic mail and by first 6 class mail to the following: 7 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 8 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 9 E-MAIL: klenhard@bhfs.com 10 Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP 11 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 E-MAIL: tchance@bhfs.com 12 13 Lori Grifa, Esq. Archer & Greiner, P.C. 14 Court Plaza South, West Wing 21 Main Street, Suite 353 Hackensack, NJ 07601 15 E-MAIL: lgrifa@archerlaw.com 16 17 and, the originals of the foregoing were hand-delivered to: Alexia M. Emmermann, Esq. 18 Hearing Officer 19 Department of Business and Industry Division of Insurance 20 1818 East College Parkway, Suite 103 Carson City, NV 89706 21 22 and, copies of the foregoing were sent via electronic mail to: 23 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 24 E-MAIL: ryien@ag.nv.gov DATED this 21st day of July, 2017. 25 26 Employee of the State of Nevada 27 Department of Business and Industry Division of Insurance



#### CERTIFICATE OF SERVICE

I hereby certify that I am an employee of Brownstein Hyatt Farber Schreck, LLP, and that on the 21st day of July, 2017, I caused a true and correct copy of the foregoing **NOTICE OF NO OPPOSITION TO REQUEST TO CONTINUE HEARING** to be served, U.S. Mail, postage prepaid, and via electronic mail, to the following:

ALEXIA M. EMMERMANN, ESQ. Hearing Office
Department of Business and Industry
Division of Insurance
1818 East College Parkway, Suite 103
Carson City, NV 89706
Email: yrenta@doi.nv.gov

ADAM PAUL LAXALT, ESQ. ATTORNEY GENERAL RICHARD YIEN, Deputy Attorney General Nevada Attorney General's Office 100 North Carson Street Carson City, NV 89701-4717 Email: ryien@ag.nv.gov

212864670v1

an employee of Brownstein Hyatt Farber Schreck, LLP



#### STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF	)	CAUSE NO. 17.0050
HOME WARRANTY ADMINISTRATOR	)	SUBPOENA DUCES TECUM
OF NEVADA, INC. dba CHOICE HOME WARRANTY	)	
Respondent.	)	
The State of Nevada Department of Bi	/	see and Industry Division of Insura

ince ("Division"), sends greetings to:

#### HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY

WE COMMAND YOU, pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative Code ("NAC") 679B.280, to present to the Division, no later than , to the offices of the Division, for examination by the Division, copies of all bank account statements and documents for the past twelve months for CHW's reserve account as required by NRS 690C.170(2).

Failure to do so could be deemed a violation of NRS 679B.340, said violation being a misdemeanor, subjecting the violator to such action or sanctions as determined by an appropriate court of law.

SO ORDERED this 26th day of July

Hearing Officer

#### CERTIFICATE OF SERVICE 2 I hereby certify that I have this date served the SUBPOENA DUCES TECUM, in 3 CAUSE NO. 17.0050, via electronic mail and by mailing a true and correct copy thereof, 4 properly addressed with postage prepaid, certified mail return receipt requested, to the 5 following: 6 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 7 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 E-MAIL: klenhard@bhfs.com 8 CERTIFIED MAIL NO. 7017 0660 0000 0056 0240 9 Travis F. Chance, Esq. 10 Brownstein Hyatt Farber Schreck, LLP 100 North City Parkway, Suite 1600 11 Las Vegas, NV 89106 E-MAIL: tchance@bhfs.com CERTIFIED MAIL NO. 7017 0660 0000 0056 1223 12 13 Lori Grifa, Esq. Archer & Greiner, P.C. 14 Court Plaza South, West Wing 21 Main Street, Suite 353 15 Hackensack, NJ 07601 E-MAIL: lgrifa@archerlaw.com 16 CERTIFIED MAIL NO. 7017 0660 0000 0056 1230 17 and, the originals of the foregoing were hand-delivered to: 18 Alexia M. Emmermann, Esq. Hearing Officer 19 Department of Business and Industry Division of Insurance 20 1818 East College Parkway, Suite 103 Carson City, NV 89706 21 and, copies of the foregoing were sent via electronic mail to: 22 Richard Yien, Deputy Attorney General 23 Nevada Attorney General's Office

DATED this 27<sup>th</sup> day of July, 2017.

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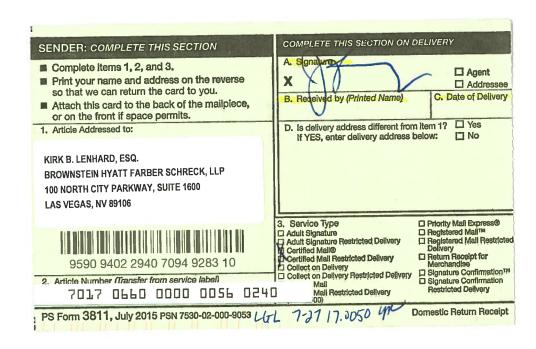
E-MAIL: ryien@ag.nv.gov

Employee of the State of Nevada Department of Business and Industry Division of Insurance











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SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY
<ul> <li>Complete items 1, 2, and 3.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> <li>1. Article Addressed to:</li> <li>LORI GRIFA, ESQ.</li> <li>ARCHER &amp; GREINER, P.C.</li> <li>COURT PLAZA SOUTH, WEST WING</li> <li>21 MAIN STREET, SUITE 353</li> <li>HACKENSACK, NJ 07601</li> </ul>	A. \$\text{gnature} \ \text{ \text{ \text{\tint{\text{\tin\text{\texi{\text{\text{\text{\text{\text{\texi{\text{\text{\text{\text{\texi}\text{\tex{\text{\text{\text{\text{\text{\text{\text{\text{\texi}\tex
9590 9402 2940 7094 9282 97  2. Article Number ( <i>Transfer from service label</i> ) 7017 0660 0000 0056 1230 PS Form 3811, July 2015 PSN 7530-02-000-9053 L/r	3. Service Type  □ Adult Signature Restricted Delivery □ Certified Mail Restricted Delivery □ Collect on Delivery □ Collect on Silvery Restricted Delivery □ Mail Mail Restricted Delivery □ Mail Mail Restricted Delivery □ Signature Confirmation Restricted Delivery □ Signature Confirmation Restricted Delivery □ Domestic Return Receipt

# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY,

Respondent.

CAUSE NO. 17.0050



## **ORDER ON MOTIONS**

This matter is before the Division of Insurance ("Division") on an Order to Show Cause issued by the Commissioner of Insurance ("Commissioner") on May 11, 2017. A hearing is currently scheduled for August 1, 2017, at 9:00 a.m. at the office of the Division in Carson City. On or about July 17, 2017, Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty ("HWAN") filed a Motion for Pre-Hearing Deposition Subpoenas or, in the Alternative, Application for Hearing Subpoenas and Application for Subpoena Duces Tecum ("HWAN Motion"). On or about July 20, 2017, the Division filed a Request to Continue Hearing, to which HWAN filed, on or about July 21, 2017, a Notice of No Opposition to Request to Continue Hearing. On or about July 21, 2017, the Division filed a Limited Opposition to Motion for Pre-Hearing Deposition Subpoenas or in the Alternative Application for Hearing Subpoenas and Application for Subpoena Duces Tecum. For the reasons provided below, the Hearing Officer HEREBY:

- 1. **DENIES** HWAN's request for prehearing depositions subpoenas;
- 2. **GRANTS** HWAN's request for hearing subpoenas:
- 3. GRANTS HWAN's request for the issuance of a subpoena duces tecum; and
- 4. **GRANTS** the unopposed motion to continue this matter and reset filing dates for the prehearing statements and proposed exhibits.

### A. HWAN Motion

In hearings before the Division, a party may request to subpoena witnesses upon application setting forth the reasons why the subpoena is requested. NAC 679B.280.1. In

hearings before the Division of Insurance, a hearing officer's obligation is to "expedite the hearing and all procedures involved therein." NRS 679B.330.1. A hearing officer has the power to subpoena witnesses, compel their attendance, administer oaths, examine any person under oath relative to the subject of the hearing, and require the production of any books, papers, records, correspondence, or other documents that the hearing officer deems relevant to the inquiry. NRS 679B.340.1.

## 1. Request for Pre-Hearing Deposition Subpoenas

Administrative hearings are intended to be expedited processes that do not follow the formalities of civil or criminal trials. <u>Dutchess Business Services, Inc. v. Nevada State Board of Pharmacy</u>, 124 Nev. 701 (2008). As the Court explained,

[g]enerally, there is no state or federal constitutional right in administrative proceedings to prehearing discovery that would require disclosure of intended witnesses. Furthermore, . . . the Nevada Rules of Civil Procedure do not apply to administrative proceedings, and Nevada's Administrative Procedure Act makes no provision for discovery. Thus, the extent to which a party engaged in an administrative hearing before [an agency] is entitled to discovery is determined by the statutes governing the [agency] and its adopted regulations.

<u>Id.</u> at 713. The hearing officer has discretion to grant leave for depositions. NRS 679B.330.3. However, leave for depositions are generally not granted in hearings before the Division due their cost and delay, and because issues can be appropriately explored in witness examinations during hearings. Because HWAN will be able to examine Division personnel at the hearing, the Hearing Officer DENIES HWAN's request for prehearing deposition subpoenas.

#### 2. Request for Hearing Subpoenas

HWAN requests hearing subpoenas be issued for the appearance of both current and former Division employees to be examined during hearing regarding two specific areas: (1) annual renewal of certificates of registration between 2011 and 2017, and (2) supervision of company business practices and operations and handling of complaints. The Division argues that NRS 233B.123.1 requires that unduly repetitious evidence be excluded.

HWAN's Motion indicates that each witness identified had specific interactions with HWAN personnel, and have actual knowledge of the issues pertaining to HWAN's annual 000101

renewals and HWAN's business operations and how it handled complaints. Therefore, HWAN will be permitted to examine these witnesses with the understanding that the Hearing Officer must exclude unduly repetitious evidence.

With regard to subpoenaed witnesses who are former employees of the Division, "[w]itness fees and mileage, if claimed, shall be allowed the same as for testimony in a court of record . . . ." NRS 679B.340.4.

Thus, HWAN's request for hearing subpoenas is GRANTED. Based on the representation in HWAN's Motion, HWAN is expected to provide the draft subpoenas to the Hearing Officer for execution.

# 3. Request for the Issuance of a Subpoena Duces Tecum

HWAN requests the issuance of a subpoena duces tecum records relating to the Complaint and Application for Order to Show Cause, other than records protected by attorney-client privilege, and for records proving service and receipt of Mary Strong's e-mail dated February 1, 2017. The Division does not oppose the issuance of such a subpoena because it intends to provide HWAN with all non-privileged documents related to the case, and because HWAN is expected to also receive these records through a public records request HWAN filed with the Division.

The Hearing Officer GRANTS HWAN's request for the issuance of a subpoena duces tecum except for records that are confidential by statute or otherwise privileged. Based on the representation in HWAN's Motion, HWAN is expected to provide the draft subpoena duces tecum to the Hearing Officer for execution.

# 4. Unopposed Motion to Continue Hearing and Related Pleadings Filing Dates

This matter is currently set for hearing on August 1, 2017, at 9:00 a.m. The Division requests to continue the hearing to give the Division time to gather the records requested in HWAN's Motion, and further requests that the prehearing statement's due date of July 24, 2017, be postponed. HWAN does not oppose the Division's motion. In considering this motion, the Hearing Officer asked her Clerk to contact the Parties to identify available dates and the expected length of the hearing. Accordingly, the Hearing Officer GRANTS the Division's unopposed

motion to continue this matter. This Order serves as notice that the hearing is now scheduled as follows:

September 12-13, 2017 at 9:00 a.m. Division of Insurance 1818 E. College Parkway, Suite 103 Carson City, Nevada 89706

Further, the prehearing statements and proposed hearing exhibits are hereby ORDERED to be filed **no later than 5:00 p.m. on September 6, 2017**. All other provisions related to the prehearing statement and proposed exhibits shall follow the requirements set forth in the Prehearing Order issued on June 22, 2017.

So ORDERED.

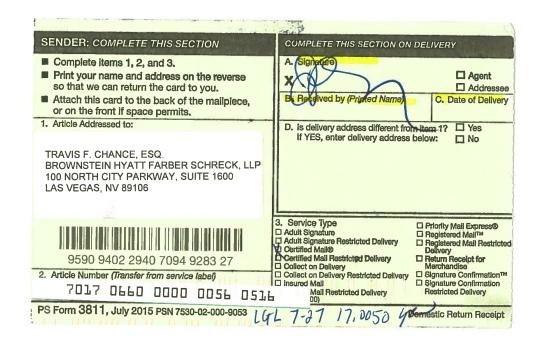
DATED this 27th day of July, 2017.

ALEXIA M. EMMERMANN Hearing Officer

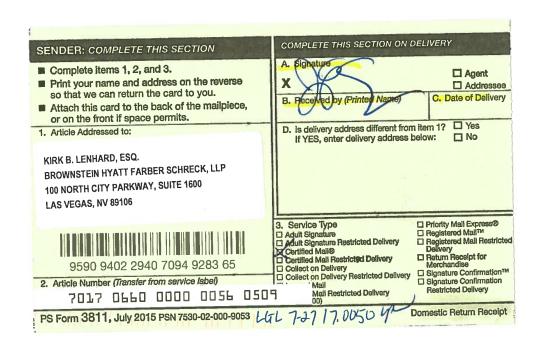
#### 1 **CERTIFICATE OF SERVICE** 2 I hereby certify that I have this date served the ORDER ON MOTIONS, in CAUSE 3 NO. 17.0050, via electronic mail and by mailing a true and correct copy thereof, properly 4 addressed with postage prepaid, certified mail return receipt requested, to the following: 5 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 6 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 E-MAIL: klenhard@bhfs.com 7 CERTIFIED MAIL NO. 7017 0660 0000 0056 0509 8 Travis F. Chance, Esq. 9 Brownstein Hyatt Farber Schreck, LLP 100 North City Parkway, Suite 1600 10 Las Vegas, NV 89106 E-MAIL: tchance@bhfs.com CERTIFIED MAIL NO. 7017 0660 0000 0056 0516 11 12 Lori Grifa, Esq. Archer & Greiner, P.C. 13 Court Plaza South, West Wing 21 Main Street, Suite 353 14 Hackensack, NJ 07601 E-MAIL: <u>lgrifa@archerlaw.com</u> CERTIFIED MAIL NO. 7017 0660 0000 0056 0523 15 and, the originals of the foregoing were hand-delivered to: 16 17 Alexia M. Emmermann, Esq. Hearing Officer 18 Department of Business and Industry Division of Insurance 19 1818 East College Parkway, Suite 103 Carson City, NV 89706 20 and, copies of the foregoing were sent via electronic mail to: 21 Richard Yien, Deputy Attorney General 22 Nevada Attorney General's Office E-MAIL: ryien@ag.nv.gov 23 DATED this 27<sup>th</sup> day of July, 2017. 24 25 Employee of the State of Nevada 26 Department of Business and Industry Division of Insurance 27

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Complete items 1, 2, and 3.  Print your name and address on the reverse so that we can return the card to you.  Attach this card to the back of the mailpiece, or on the front if space permits.  1. Article Addressed to:  LORI GRIFA, ESQ.  ARCHER & GREINER, P.C  COURT PLAZA SOUTH, WEST WING  21 MAIN STREET, SUITE 353  HACKENSACK, NJ 07601	A. Signature  X
9590 9402 2940 7094 9283 34  2. Article Number (Transfer from service label)  7017 0660 0000 0056 0523	3. Service Type  □ Adult Signature □ Adult Signature Restricted Delivery □ Certified Mall Restricted Delivery □ Collect on Delivery □ Collect on Delivery □ Collect on Delivery Restricted Delivery □ Collect on Delivery Restricted Delivery □ Mall Restricted Delivery □ Mall Restricted Delivery □ Mall Restricted Delivery □ Restricted Delivery □ Restricted Delivery □ Restricted Delivery □ Restricted Delivery

## 1 STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY 2 **DIVISION OF INSURANCE** 3 IN THE MATTER OF: CAUSE NO.: 17.0050 HOME WARRANTY ADMINISTRATOR 4 SUBPOENA FOR APPEARANCE AT OF NEVADA, INC. dba CHOICE HOME HEARING WARRANTY 5 6 Respondent. 7 Div. of Insurance State of Nevada 8 THE STATE OF NEVADA sends greetings to: 9 **DOLORES BENNETT** c/o Richard Yien, Deputy Attorney General 10 Office of the Attorney General, State of Nevada 100 N. Carson 11 Carson City, Nevada 89701 Phone: (775) 684-1129 12 13 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 14 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 15 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 16 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 17 at the hearing of this matter. Your testimony will continue until concluded. 18 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 19 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 20 by an appropriate court of law. SO ORDERED this 4th day of August, 2017. 21 22 23 24 Hearing Officer 25 26 27

28

#### 1 **CERTIFICATE OF SERVICE** 2 I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the 3 following: 4 KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 5 klenhard@bhfs.com TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 6 tchance@bhfs.com BROWNSTEIN HYATT FARBER SCHRECK, LLP 7 100 North City Parkway, Suite 1600 Las Vegas, NV 89106-4614 8 CERTIFIED MAIL NO. 7017 0660 0000 0056 1285 9 LORI GRIFA, ESO., NJ Bar No. 011551989 lgrifa@archerlaw.com 10 ARCHER & GREINER, P.C. Court Plaza South, West Wing 11 21 Main Street, Suite 353 Hackensack, NJ 07601 12 CERTIFIED MAIL NO. 7017 0660 0000 0056 1292 13 Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 14 and, the originals of the foregoing were hand-delivered to: 15 Alexia M. Emmermann, Esq. 16 Hearing Officer Department of Business and Industry 17 Division of Insurance 1818 East College Parkway, Suite 103 18 Carson City, Nevada 89706 19 and, copies of the foregoing were sent via electronic mail to: 20 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 21 100 N. Carson Street Carson City, Nevada 89701 22 Email: ryien@ag.nv.gov Attorneys for the Division of Insurance 23 DATED this **1** day of August, 2017. 24 25 26 Employee of the State of Nevada 27 Department of Business and Industry Division of Insurance 28 15867326



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<ul> <li>Complete items 1, 2, and 3.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> </ul>	X  B. Received by (Printed Name)	Agent Addressee C. Date of Delivery
. Article Addressed to:	D. is delivery address different from item 1? Yes ff YES, enter delivery address below:	OIII 11 1
KIRK B LENHARD ESQ TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY SUITE 1600		
LAS VEGAS NV 89106-4614		



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<ul> <li>Complete items 1, 2, and 3.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> <li>1. Article Addressed to:</li> </ul>	A. Signature  X / Oct
LORI GRIFA ESQ ARCHER & GREINER PC COURT PLAZA SOUTH WEST WING 21 MAIN STREET SUITE 353 HACEKNSACK NJ 07601	
9590 9402 2940 7094 9296 38  2. Article Number (Transfer from service label) 7017 0660 0000 0056 125	70)
PS Form 3811, July 2015 PSN 7530-02-000-9053	TITOSO UK 8-7 Domestic Return Receipt
PS Form 3011, day 2010101100000	IN NO. O. I.

# 1 STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY 2 DIVISION OF INSURANCE 3 IN THE MATTER OF: CAUSE NO.: 17.0050 HOME WARRANTY ADMINISTRATOR 4 SUBPOENA FOR APPEARANCE AT OF NEVADA, INC. dba CHOICE HOME **HEARING** 5 WARRANTY Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: Div. of Insurance State of Nevada 9 SANJA SAMARDZIJA c/o Richard Yien, Deputy Attorney General 10 Office of the Attorney General, State of Nevada 100 N. Carson 11 Carson City, Nevada 89701 Phone: (775) 684-1129 12 13 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 14 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 15 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 16 at the hearing of this matter. Your testimony will continue until concluded. 18 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 20 by an appropriate court of law. SO ORDERED this H'day of August, 2017. ALEXIA M. EMMERMANN Hearing Officer

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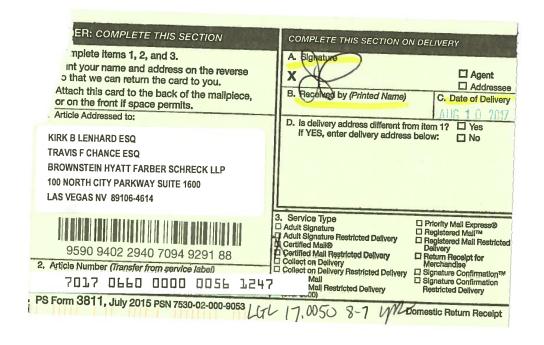
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#### 1 **CERTIFICATE OF SERVICE** 2 I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the 3 following: 4 KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 5 klenhard@bhfs.com TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 6 tchance@bhfs.com BROWNSTEIN HYATT FARBER SCHRECK, LLP 7 100 North City Parkway, Suite 1600 Las Vegas, NV 89106-4614 8 CERTIFIED MAIL NO. 7017 0660 0000 0056 1247 9 LORI GRIFA, ESO., NJ Bar No. 011551989 lgrifa@archerlaw.com 10 ARCHER & GREINER, P.C. Court Plaza South, West Wing 11 21 Main Street, Suite 353 Hackensack, NJ 07601 12 CERTIFIED MAIL NO. 7017 0660 0000 0056 1254 13 Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 14 and, the originals of the foregoing were hand-delivered to: 15 Alexia M. Emmermann, Esq. 16 Hearing Officer Department of Business and Industry 17 Division of Insurance 1818 East College Parkway, Suite 103 18 Carson City, Nevada 89706 19 and, copies of the foregoing were sent via electronic mail to: 20 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 21 100 N. Carson Street Carson City, Nevada 89701 22 Email: ryien@ag.nv.gov Attorneys for the Division of Insurance 23 24 DATED this day of August, 2017. 25 26 Employee of the State of Nevada 27 Department of Business and Industry Division of Insurance 28 15867331







SENDER: COMPLETE THIS SECTION  Complete items 1, 2, and 3. Print your name and address on the reverse so that we can return the card to you. Attach this card to the back of the mailpiece, or on the front if space permits.	A. Signature  X. Desployer Description on DELIVERY  A. Signature  X. Desployer Description  C. Date of Delivery  Doseployer Description  D. Is delivery address different from item 1? Yes  If YES, enter delivery address below: No
LORI GRIFA ESQ ARCHER & GREINER PC COURT PLAZA SOUTH WEST WING 21 MAIN STREET SUITE 353 HACEKNSACK NJ 07601	☐ Priority Mail Express®
9590 9402 2940 7094 9291 71  2. Article Number (Transfer from service label)  7.01.7.01.10.0000000000000000000000000	Adult Signature   Hospitated Mail Restricted Delivery   Registered Mail Restricted Delivery   Certified Mail Restricted Delivery   Collect on Delivery   Return Receipt for Merchandise   Signature Confirmation   Signature Confirmation   Restricted Delivery   Return Receipt for Merchandise   Return Receipt f
PS Form 3811, July 2015 PSN 7530-02-000-9053	Domestic Return Receipt

# 1 STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY 2 DIVISION OF INSURANCE IN THE MATTER OF: 3 CAUSE NO.: 17.0050 HOME WARRANTY ADMINISTRATOR 4 SUBPOENA FOR APPEARANCE AT OF NEVADA, INC. dba CHOICE HOME HEARING 5 WARRANTY 6 Respondent. 7 Div. of Insurance State of Nevada 8 THE STATE OF NEVADA sends greetings to: 9 VINCENT CAPITINI c/o Richard Yien, Deputy Attorney General 10 Office of the Attorney General, State of Nevada 100 N. Carson 11 Carson City, Nevada 89701 Phone: (775) 684-1129 12 13 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 14 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 15 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 16 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 17 at the hearing of this matter. Your testimony will continue until concluded. 18 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 19 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 20 by an appropriate court of law. SO ORDERED this 5 day of August, 2017. ALEXIA M. EMMERMANN Hearing Officer

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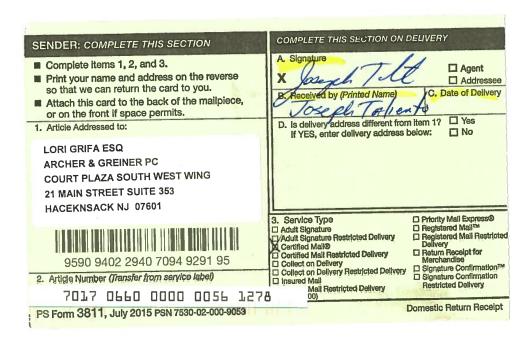
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<ul> <li>SENDER: COMPLETE THIS SECTION</li> <li>Complete items 1, 2, and 3.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> <li>1. Article Addressed to:</li> </ul>	A. Signature  A. Signature  A. Signature  B. Received by (Printed Name)  C. Date of Delivery  AUG 1 0 2017  If YES enter delivery delivery and the signature of
KIRK B LENHARD ESQ TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY SUITE 1600 LAS VEGAS.NV 89106-4614	If YES, enter delivery address below:   No
9590 9402 2940 7094 9292 01	3. Service Type  □ Adult Signature □ Adult Signature Restricted Delivery □ Certified Mail® □ Certified Mail® Restricted Delivery □ Collect on Delivery Restricted Delivery □ Collect on Delivery Restricted Delivery ■ Mail ■ Mail Restricted Delivery ■ Mail ■ Mail Restricted Delivery ■ Signature Confirmation™ ■ Signature Confirmation Restricted Delivery





# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF:

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY

Respondent.

CAUSE NO.: 17.0050

SUBPOENA DUCES TECUM



THE STATE OF NEVADA sends greetings to:

#### THE COMMISSIONER OF

# THE STATE OF NEVADA DIVISION OF INSURANCE (the "Division")

YOU ARE HEREBY COMMANDED, pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative Code ("NAC") 679B.280, to present to Respondent HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. ("HWAN"), c/o Kirk B. Lenhard, Esq., Brownstein Hyatt Farber Schreck, LLP, 100 North City Parkway, Suite 1600, Las Vegas, NV 89102, no later than 29 August, 2017, for examination, inspection, and copying, the following:

- Any documents and/or communications, written, recorded or electronic, other than
  those protected by the attorney-client privilege, in the possession of the Division
  relating to the decision to file the Complaint and Application for Order to Show
  Cause;
- 2. Any documents and/or communications, written, recorded or electronic, other than those protected by the attorney-client privilege, in the possession of the Division relating to the allegations in the Complaint and Application for Order to Show Cause, including documents related to the underlying investigation and charging decisions made in this matter;
- 3. Any documents and/or communications, written, recorded or electronic, other than those protected by the attorney-client privilege, in the possession of the Division

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proving service and receipt of the Division's request relating to the allegations in the Complaint and Application for Order to Show Cause, including documents related to the underlying investigation and charging decisions made in this matter;

- 4. Copies of HWAN's original application for registration with the Division as well as all annual applications for renewal submitted by HWAN;
- 5. Any documents and/or communications, written, recorded or electronic, other than those protected by the attorney-client privilege, in the possession of the Division proving service and receipt of Mary Strong's e-mail dated February 1, 2017, including, but not limited to, any read receipts, delivery receipts, or other proof that the e-mail was sent, received, and read; and
- 6. Any documents and/or communications, written, recorded or electronic, other than those protected by the attorney-client privilege, from the Division to HWAN relating to the amendments of NRS 690C.170 in 2011 and 2013.
- 7. Any documents and/or communications, written, recorded, or electronic, other than those protected by the attorney-client privilege, from the Division to HWAN communicating any allegation of: statutory or regulatory violation, omission or deficiency in any filing or paperwork or information provided or improperly omitted, financial shortfall, impropriety or any operational issue or concern, other than those raised in the instant Cause.

Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said violation being a misdemeanor, subjecting the violator to such action or sanctions as determined by an appropriate court of law.

SO ORDERED this 4 day of August, 2017.

Hearing Officer

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15861700

#### CERTIFICATE OF SERVICE 1 I HEREBY CERTIFY that I have on this date served the SUBPOENA DUCES TECUM 2 via electronic mail, and by mailing a true and correct copy thereof, properly addressed with 3 postage prepaid, certified mail return receipt requested, to the following: 4 5 KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 klenhard@bhfs.com TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 6 tchance@bhfs.com 7 BROWNSTEIN HYATT FARBER SCHRECK, LLP 100 North City Parkway, Suite 1600 Las Vegas, NV 89106-4614 8 CERTIFIED MAIL NO. 7017 0660 0000 0056 1322 9 LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com 10 ARCHER & GREINER, P.C. Court Plaza South, West Wing 11 21 Main Street, Suite 353 12 Hackensack, NJ 07601 CERTIFIED MAIL NO. 7017 0660 0000 0056 1315 13 Attorneys for Respondent Home Warranty Administrator 14 of Nevada, Inc. dba Choice Home Warranty 15 and, the originals of the foregoing were hand-delivered to: Alexia M. Emmermann, Esq. 16 Hearing Officer 17 Department of Business and Industry Division of Insurance 1818 East College Parkway, Suite 103 18 Carson City, Nevada 89706 19 and, copies of the foregoing were sent via electronic mail to: 20 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 21 100 N. Carson Street 22 Carson City, Nevada 89701 Email: ryien@ag.nv.gov Attorneys for the Division of Insurance 23 DATED this 1 day of August, 2017. 24 25 26 Employee of the State of Nevada Department of Business and Industry 27 Division of Insurance 28 15861700



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<ul> <li>Complete items 1, 2, and 3.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> </ul>	A. Signature  X. Agent  Addressee  B. Received by (Printed Name)  C. Date of Delivery  AUG 1 4 2007  August 12 Yes
1. Article Addressed to:  KIRK B LENHARD ESQ  TRAVIS F CHANCE ESQ  BROWNSTEIN HYATT FARBER SCHRECK LLP  100 NORTH CITY PARKWAY STE 1600  LAS VEGAS NV 89106-4614	D. Is delivery address different from item 1? ☐ Yes If YES, enter delivery address below: ☐ No
9590 9402 2940 7094 9296 52  2. Article Number (Transfer from service label) 7017 0660 0000 0056 1326	3. Seryice Type  □ Adult Signature □ Adult Signature Restricted Delivery □ Certified Mail Restricted Delivery □ Collect on Delivery □ Collect on Delivery Restricted Delivery □ Collect on Delivery Restricted Delivery ■ Mail Restricted Delivery ■ Mail Restricted Delivery ■ Mail Restricted Delivery ■ Registered Mail Restricted Delivery ■ Registered Mail Restricted Mail Restricted Mail Restricted Delivery ■ Signature Confirmation Restricted Delivery



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1. Article Addressed to:  LORI GRIFA ESQ  ARCHER & GREINER PC  COURT PLAZA SOUTH, WEST WING  21 MAIN STREET SUITE 353  HACKENSACK NJ 07601	D. Is delivery address different from item 1?
9590 9402 2940 7094 9296 45  2. Article Number (Transfer from service label) 7017 0660 0000 0056 1315	3. Service Type  Adult Signature Adult Signature Certified Mail® Certified Mail® Collect on Delivery Collect on Delivery Mail Mail Mail Restricted Delivery Mail Restricted Delivery Collect on Delivery Restricted Delivery Mail Restricted Delivery Signature Confirmation Signature Confirmation Restricted Delivery Restricted Delivery

## ALIG 9 2017 1 STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY **DIVISION OF INSURANCE** 2 Div. of Insurance State of Nevada IN THE MATTER OF: CAUSE NO.: 17.0050 3 HOME WARRANTY ADMINISTRATOR SUBPOENA FOR APPEARANCE AT 4 OF NEVADA, INC. dba CHOICE HOME HEARING 5 WARRANTY Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: 9 **CHLOE STEWART** c/o Richard Yien, Deputy Attorney General 10 Office of the Attorney General, State of Nevada 100 N. Carson 11 Carson City, Nevada 89701 Phone: (775) 684-1129 12 13 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 14 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 15 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 16 17 at the hearing of this matter. Your testimony will continue until concluded. Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 18 19 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined by an appropriate court of law. 20 SO ORDERED this 4 day of August, 2017. 21 22 23 KIA M. EMMERMANN 24 Hearing Officer 25 26 27 28 15861744

#### CERTIFICATE OF SERVICE 1 I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR 2 APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy 3 thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the 4 following: 5 KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 6 klenhard@bhfs.com 7 TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tchance@bhfs.com 8 BROWNSTEIN HYATT FARBER SCHRECK, LLP 100 North City Parkway, Suite 1600 9 Las Vegas, NV 89106-4614 CERTIFIED MAIL NO. 7017 0660 0000 0056 1322 10 LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com 11 ARCHER & GREINER, P.C. Court Plaza South, West Wing 12 21 Main Street, Suite 353 Hackensack, NJ 07601 13 CERTIFIED MAIL NO. 7017 0660 0000 0056 1315 14 Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 15 and, the originals of the foregoing were hand-delivered to: 16 17 Alexia M. Emmermann, Esq. Hearing Officer Department of Business and Industry 18 Division of Insurance 1818 East College Parkway, Suite 103 19 Carson City, Nevada 89706 20 and, copies of the foregoing were sent via electronic mail to: 21 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 22 100 N. Carson Street Carson City, Nevada 89701 23 Email: ryien@ag.nv.gov Attorneys for the Division of Insurance 24 DATED this 1 day of August, 2017. 25 26 Employee of the State of Nevada 27 Department of Business and Industry Division of Insurance 28 15861744 2



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KIRK B LENHARD ESQ TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY STE 1600 LAS VEGAS NV 89106-4614	If YES, enter delivery address solution
9590 9402 2940 7094 9296 52  2. Article Number (Transfer from service label)	3. Service Type  Adult Signature  Adult Signature Restricted Delivery  Certified Mail®  Certified Mail®  Collect on Delivery  Collect on Mail Restricted Delivery  Mail Restricted Delivery  Mail Restricted Delivery  Signature Confirmation  Signature Confirmation  Restricted Delivery
7017 0660 0000 0056 132 PS Form 3811, July 2015 PSN 7530-02-000-9053 LC	AL 17.0050 UP 8-9 Domestic Return Receipt



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9590 9402 2940 7094 9296 45  2. Article Number (Transfer from service label) 7017 0660 0000 0056 1315	3. Service Type  Adult Signature Adult Signature Certified Mail® Certified Mail® Collect on Delivery Collect on Delivery Mail Mail Mail Restricted Delivery Mail Restricted Delivery Collect on Delivery Restricted Delivery Mail Restricted Delivery Signature Confirmation Signature Confirmation Restricted Delivery Restricted Delivery

## STATE OF NEVADA 1 DEPARTMENT OF BUSINESS AND INDUSTRY 2 **DIVISION OF INSURANCE** Div. of Insurance State of Nevada 3 IN THE MATTER OF: CAUSE NO.: 17.0050 HOME WARRANTY ADMINISTRATOR SUBPOENA FOR APPEARANCE AT 4 OF NEVADA, INC. dba CHOICE HOME **HEARING** WARRANTY 5 Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: 9 DERRICK DENNIS c/o Richard Yien, Deputy Attorney General 10 Office of the Attorney General, State of Nevada 100 N. Carson 11 Carson City, Nevada 89701 Phone: (775) 684-1129 12 13 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 14 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 15 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 16 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 17 at the hearing of this matter. Your testimony will continue until concluded. 18 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 19 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 20 by an appropriate court of law. SO ORDERED this \_\_\_\_\_\_\_day of August, 2017. 21 22 23 alexia m. emmermann 24 Hearing Officer 25 26 27 28 15861743

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KIRK B LENHARD ESQ TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY STE 1600 LAS VEGAS NV 89106-4614	
9590 9402 2940 7094 9296 52  2. Article Number (Transfer from service label)	3. Service Type  Adult Signature Restricted Delivery  Certified Mail® Certified Mail Restricted Delivery Collect on Delivery Collect on Bissery Restricted Delivery Mail Mail Restricted Delivery Mail Restricted Delivery Mail Restricted Delivery
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7017 0660 0000 0056 1326 PS Form 3811, July 2015 PSN 7530-02-000-9053	Mail Restricted Delivery (00)  AL [7, 0050 V/L §-9 Domestic Return Receipt



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Complete items 1, 2, and 3.  Print your name and address on the reverse so that we can return the card to you.  Attach this card to the back of the mailpiece, or on the front if space permits.	A. Signature  Agent  Addres  Active  Active  Active  C. Date of Del
1. Article Addressed to: LORI GRIFA ESQ ARCHER & GREINER PC COURT PLAZA SOUTH, WEST WING 21 MAIN STREET SUITE 353 HACKENSACK NJ 07601	D. Is delivery address different from item 1?  If YES, enter delivery address below:  No
9590 9402 2940 7094 9296 45  2. Article Number (Transfer from service label)	3, Service Type  Adult Signature Adult Signature Restricted Delivery Certified Mail® Certified Mail® Collect on Delivery Mail Mail Restricted Delivery Mail Mail Restricted Delivery

## 1 STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRA **DIVISION OF INSURANCE** 2 Div. of Insurance State of **Ne**vada 3 IN THE MATTER OF: CAUSE NO.: 17.0050 HOME WARRANTY ADMINISTRATOR SUBPOENA FOR APPEARANCE AT 4 OF NEVADA, INC. dba CHOICE HOME HEARING WARRANTY 5 Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: 9 LINDA STRATTON c/o Richard Yien, Deputy Attorney General 10 Office of the Attorney General, State of Nevada 100 N. Carson 11 Carson City, Nevada 89701 Phone: (775) 684-1129 12 13 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 14 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 15 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 16 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 17 at the hearing of this matter. Your testimony will continue until concluded. 18 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 19 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 20 by an appropriate court of law. SO ORDERED this 2th day of August, 2017. 21 22 23 MA M EMMERMANN 24 Hearing Officer 25 26 27 28 15861748

#### CERTIFICATE OF SERVICE 1 I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR 2 APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy 3 thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the 4 following: 5 KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 6 klenhard@bhfs.com 7 TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tchance@bhfs.com BROWNSTEIN HYATT FARBER SCHRECK, LLP 8 100 North City Parkway, Suite 1600 9 Las Vegas, NV 89106-4614 CERTIFIED MAIL NO. 7017 0660 0000 0056 1322 10 LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com 11 ARCHER & GREINER, P.C. Court Plaza South, West Wing 12 21 Main Street, Suite 353 13 Hackensack, NJ 07601 CERTIFIED MAIL NO. 7017 0660 0000 0056 1315 14 Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 15 and, the originals of the foregoing were hand-delivered to: 16 17 Alexia M. Emmermann, Esq. Hearing Officer Department of Business and Industry 18 Division of Insurance 19 1818 East College Parkway, Suite 103 Carson City, Nevada 89706 20 and, copies of the foregoing were sent via electronic mail to: 21 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 22 100 N. Carson Street 23 Carson City, Nevada 89701 Email: ryien@ag.nv.gov Attorneys for the Division of Insurance 24 day of August, 2017. DATED this 7 25 26 Employee of the State of Nevada 27 Department of Business and Industry Division of Insurance 28 15861748 2



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<ul> <li>Complete items 1, 2, and 3.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> <li>1. Article Addressed to:</li> </ul>	A. Signature  X
KIRK B LENHARD ESQ TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY STE 1600 LAS VEGAS NV 89106-4614	
9590 9402 2940 7094 9296 52  2. Article Number (Transfer from service label)	3. Service Type  Adult Signature Restricted Delivery  Certified Mail® Certified Mail Restricted Delivery Collect on Delivery Collect on Bissery Restricted Delivery Mail Mail Restricted Delivery Mail Restricted Delivery Mail Restricted Delivery
7017 0660 0000 0056 1328	Wildli Bartrioted Delivery



SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON D	ELIVERY
Complete items 1, 2, and 3.  Print your name and address on the reverse so that we can return the card to you.  Attach this card to the back of the mailpiece, or on the front if space permits.  Article Addressed to:  LORI GRIFA ESQ  ARCHER & GREINER PC  COURT PLAZA SOUTH, WEST WING  21 MAIN STREET SUITE 353  HACKENSACK NJ 07601	A. Signature  X. Algorithms of the control of the c	Agent Addressee C. Date of Delivery  Item 1? Yes elow: No
9590 9402 2940 7094 9296 45  2. Article Number (Transfer from service label) 7017 0460 0000 0056 131	3, Service Type  Adult Signature Adult Signature Restricted Delivery Certified Mail® Certified Mail Restricted Delivery Collect on Delivery Collect on Delivery Mail Mail Restricted Delivery Mail Restricted Delivery	☐ Priority Mall Express® ☐ Registered Mall™ ☐ Registered Mall Restricte Delivery ☐ Return Receipt for Merchandise ☐ Signature Confirmation™ ☐ Signature Confirmation ☐ Restricted Delivery

### AUG 9 2017 1 STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY **DIVISION OF INSURANCE** 2 Div. of Insurance State of Nevada 3 IN THE MATTER OF: CAUSE NO.: 17.0050 4 HOME WARRANTY ADMINISTRATOR SUBPOENA FOR APPEARANCE AT OF NEVADA, INC. dba CHOICE HOME HEARING 5 WARRANTY Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: 9 THE STATE OF NEVADA, DIVISION OF INSURANCE PERSON MOST KNOWLEDGEABLE AS TO THE CREATION OF THE DIVISION'S ANNUAL 10 RENEWAL APPLICATION FORMS c/o Richard Yien, Deputy Attorney General 11 Office of the Attorney General, State of Nevada 100 N. Carson 12 Carson City, Nevada 89701 Phone: (775) 684-1129 13 14 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 15 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 16 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 17 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 18 at the hearing of this matter. Your testimony will continue until concluded. 19 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 20 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 21 by an appropriate court of law. SO ORDERED this 27day of August, 2017. 22 23 24 ALEXIA M. EMMERMANN 25 Hearing Officer 26 27 28 15861765

#### **CERTIFICATE OF SERVICE** 1 I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR 2 APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy 3 thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the 4 following: 5 KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 6 klenhard@bhfs.com 7 TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tchance@bhfs.com BROWNSTEIN HYATT FARBER SCHRECK, LLP 8 100 North City Parkway, Suite 1600 9 Las Vegas, NV 89106-4614 CERTIFIED MAIL NO. 7017 0660 0000 0056 1322 10 LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com 11 ARCHER & GREINER, P.C. Court Plaza South, West Wing 12 21 Main Street, Suite 353 Hackensack, NJ 07601 13 CERTIFIED MAIL NO. 7017 0660 0000 0056 1315 14 Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 15 and, the originals of the foregoing were hand-delivered to: 16 17 Alexia M. Emmerman, Esq. Hearing Officer Department of Business and Industry 18 Division of Insurance 19 1818 East College Parkway, Suite 103 Carson City, Nevada 89706 20 and, copies of the foregoing were sent via electronic mail to: 21 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 22 100 N. Carson Street 23 Carson City, Nevada 89701 Email: ryien@ag.nv.gov Attorneys for the Division of Insurance 24 25 day of August, 2017. 26 Employee of the State of Nevada 27 Department of Business and Industry Division of Insurance 28 15861765 2



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<ul> <li>Complete items 1, 2, and 3.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> <li>1. Article Addressed to:</li> </ul>	A. Signature  X
KIRK B LENHARD ESQ TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY STE 1600 LAS VEGAS NV 89106-4614	
9590 9402 2940 7094 9296 52  2. Article Number (Transfer from service label)	3. Service Type  Adult Signature Restricted Delivery  Certified Mail® Certified Mail Restricted Delivery Collect on Delivery Collect on Bissery Restricted Delivery Mail Mail Restricted Delivery Mail Restricted Delivery Mail Restricted Delivery
7017 0660 0000 0056 1328	Wildli Bartrioted Delivery



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1. Article Addressed to: LORI GRIFA ESQ ARCHER & GREINER PC COURT PLAZA SOUTH, WEST WING 21 MAIN STREET SUITE 353 HACKENSACK NJ 07601	D. Is delivery address different from item 1?  If YES, enter delivery address below:  No
9590 9402 2940 7094 9296 45  2. Article Number (Transfer from service label)	3, Service Type  Adult Signature Adult Signature Restricted Delivery Certified Mail® Certified Mail® Collect on Delivery Mail Mail Restricted Delivery Mail Mail Restricted Delivery

### 1 STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY **AUG** 9 2017 2 **DIVISION OF INSURANCE** Div. of Insurance 3 IN THE MATTER OF: CAUSE NO.: 17.0050 HOME WARRANTY ADMINISTRATOR SUBPOENA FOR APPEARANCE AT 4 OF NEVADA, INC. dba CHOICE HOME HEARING 5 WARRANTY Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: 9 THE STATE OF NEVADA, DIVISION OF INSURANCE PERSON MOST KNOWLEDGEABLE AS TO THE DATE OF THE DIVISION'S KNOWLEDGE 10 OF THE VIOLATIONS SET FORTH IN THE DIVISION'S COMPLAINT ON FILE IN THIS CAUSE 11 c/o Richard Yien, Deputy Attorney General Office of the Attorney General, State of Nevada 12 100 N. Carson Carson City, Nevada 89701 13 Phone: (775) 684-1129 14 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 15 16 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 17 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 18 at the hearing of this matter. Your testimony will continue until concluded. 19 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 20 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 21 by an appropriate court of law. SO ORDERED this 47 day of August, 2017. 22 23 24 ALEXIAM. EMMERMANN 25 Hearing Officer 26 27 28 15861763

#### **CERTIFICATE OF SERVICE** 1 I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR 2 APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy 3 thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the 4 following: 5 KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 6 klenhard@bhfs.com 7 TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tchance@bhfs.com 8 BROWNSTEIN HYATT FARBER SCHRECK, LLP 100 North City Parkway, Suite 1600 9 Las Vegas, NV 89106-4614 CERTIFIED MAIL NO. 7017 0660 0000 0056 1322 10 LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com 11 ARCHER & GREINER, P.C. 12 Court Plaza South, West Wing 21 Main Street, Suite 353 Hackensack, NJ 07601 13 CERTIFIED MAIL NO. 7017 0660 0000 0056 1315 14 Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 15 and, the originals of the foregoing were hand-delivered to: 16 17 Alexia M. Emmermann, Esq. Hearing Officer Department of Business and Industry 18 Division of Insurance 19 1818 East College Parkway, Suite 103 Carson City, Nevada 89706 20 and, copies of the foregoing were sent via electronic mail to: 21 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 22 100 N. Carson Street 23 Carson City, Nevada 89701 Email: ryien@ag.nv.gov Attorneys for the Division of Insurance 24 DATED this 9th day of August, 2017. 25 26 Employee of the State of Nevada 27 Department of Business and Industry 28 Division of Insurance 15861763 2



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Article Addressed to:  KIRK B LENHARD ESQ	If YES, enter delivery address below:
TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY STE 1600 LAS VEGAS NV 89106-4614	
9590 9402 2940 7094 9296 52	3. Serylce Type  ☐ Adult Signature ☐ Adult Signature Restricted Delivery ☐ Certified Mail Restricted Delivery ☐ Collect on Delivery ☐ Signature Confirmation Type Type Type Type Type Type Type Type
2. Article Number (Transfer from service label) 7017 0660 0000 0056 1327	Signature Confirmation  Mail
7017 0660 0000 0056 1322	Mail Restricted Delivery Restricted De



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1. Article Addressed to:  LORI GRIFA ESQ  ARCHER & GREINER PC  COURT PLAZA SOUTH, WEST WING  21 MAIN STREET SUITE 353  HACKENSACK NJ 07601	D. Is delivery address different from item 1?
9590 9402 2940 7094 9296 45  2. Article Number (Transfer from service label) 7017 0660 0000 0056 1315	3. Service Type  Adult Signature Adult Signature Certified Mail® Certified Mail® Collect on Delivery Collect on Delivery Mail Mail Mail Restricted Delivery Mail Restricted Delivery Collect on Delivery Restricted Delivery Mail Restricted Delivery Signature Confirmation Signature Confirmation Restricted Delivery Restricted Delivery

## STATE OF NEVADA 1 AUG DEPARTMENT OF BUSINESS AND INDUSTRY 2 **DIVISION OF INSURANCE** Div. of Insurance State of Nevada IN THE MATTER OF: CAUSE NO.: 17.0050 3 HOME WARRANTY ADMINISTRATOR SUBPOENA FOR APPEARANCE AT 4 OF NEVADA, INC. dba CHOICE HOME HEARING 5 WARRANTY Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: 9 VICKI FOLSTER c/o Richard Yien, Deputy Attorney General 10 Office of the Attorney General, State of Nevada 100 N. Carson 11 Carson City, Nevada 89701 Phone: (775) 684-1129 12 13 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 14 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 15 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 16 17 at the hearing of this matter. Your testimony will continue until concluded. 18 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 19 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 20 by an appropriate court of law. SO ORDERED this 4 day of August, 2017. 21 22 23 ALEXIAM. EMMERMANN 24 Hearing Officer 25 26 27 28 15861755

#### 1 CERTIFICATE OF SERVICE I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR 2 APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy 3 thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the 4 following: 5 KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 6 klenhard@bhfs.com 7 TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tchance@bhfs.com BROWNSTEIN HYATT FARBER SCHRECK, LLP 8 100 North City Parkway, Suite 1600 9 Las Vegas, NV 89106-4614 CERTIFIED MAIL NO. 7017 0660 0000 0056 1322 10 LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com 11 ARCHER & GREINER, P.C. 12 Court Plaza South, West Wing 21 Main Street, Suite 353 Hackensack, NJ 07601 13 CERTIFIED MAIL NO. 7017 0660 0000 0056 1315 14 Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 15 and, the originals of the foregoing were hand-delivered to: 16 Alexia M. Emmermann, Esq. 17 Hearing Officer Department of Business and Industry 18 Division of Insurance 19 1818 East College Parkway, Suite 103 Carson City, Nevada 89706 20 and, copies of the foregoing were sent via electronic mail to: 21 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 22 100 N. Carson Street 23 Carson City, Nevada 89701 Email: ryien@ag.nv.gov Attorneys for the Division of Insurance 24 DATED this <u>/</u> day of August, 2017. 25 26 Employee of the State of Nevada 27 Department of Business and Industry Division of Insurance 28 15861755 2



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KIRK B LENHARD ESQ TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY STE 1600 LAS VEGAS NV 89106-4614	
9590 9402 2940 7094 9296 52  2. Article Number (Transfer from service label)	3. Service Type  Adult Signature Restricted Delivery  Certified Mail® Certified Mail Restricted Delivery Collect on Delivery Collect on Bissery Restricted Delivery Mail Mail Restricted Delivery Mail Restricted Delivery Mail Restricted Delivery
7017 0660 0000 0056 1328	Wildli Bartrioted Delivery



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Complete items 1, 2, and 3.  Print your name and address on the reverse so that we can return the card to you.  Attach this card to the back of the mailpiece, or on the front if space permits.	A. Signature Agent  Addressee  Received by (Printed Name)  C. Date of Delivery  Oxept Tallento
1. Article Addressed to:  LORI GRIFA ESQ  ARCHER & GREINER PC  COURT PLAZA SOUTH, WEST WING  21 MAIN STREET SUITE 353  HACKENSACK NJ 07601	D. Is delivery address different from item 1? ☐ Yes If YES, enter delivery address below: ☐ No
	3, Service Type ☐ Priority Mall Express® ☐ Registered Mall™ ☐ Registered Mall™ ☐ Registered Mall Restricted Delivery

## STATE OF NEVADA 1 9 2017 DEPARTMENT OF BUSINESS AND INDUSTRY 2 DIVISION OF INSURANCE Div. of Insurance State of Nevada IN THE MATTER OF: 3 CAUSE NO.: 17.0050 HOME WARRANTY ADMINISTRATOR 4 SUBPOENA FOR APPEARANCE AT OF NEVADA, INC. dba CHOICE HOME **HEARING** WARRANTY 5 Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: 9 KIM KUHLMAN c/o Richard Yien, Deputy Attorney General 10 Office of the Attorney General, State of Nevada 100 N. Carson 11 Carson City, Nevada 89701 Phone: (775) 684-1129 12 13 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 14 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 15 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 16 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 17 at the hearing of this matter. Your testimony will continue until concluded. 18 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 19 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 20 by an appropriate court of law. SO ORDERED this day of August, 2017. 21 22 23 ALEXIAM. EMMERMANN 24 Hearing Officer 25 26 27 28 15861749

1	CERTIFICATE OF SERVICE
2	I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR
3	APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy
4	thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the
5	following:
6	KIRK B. LENHARD, ESQ., Nevada Bar No. 1437
7	<u>klenhard@bhfs.com</u> TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800
8	tchance@bhfs.com BROWNSTEIN HYATT FARBER SCHRECK, LLP
9	100 North City Parkway, Suite 1600 Las Vegas, NV 89106-4614
10	CERTIFIED MAIL NO. 7017 0660 0000 0056 1322
11	LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com
	ARCHER & GREINER, P.C.
12	Court Plaza South, West Wing 21 Main Street, Suite 353
13	Hackensack, NJ 07601 CERTIFIED MAIL NO. 7017 0660 0000 0056 1315
14	Attorneys for Respondent Home Warranty Administrator
15	of Nevada, Inc. dba Choice Home Warranty
16	and, the originals of the foregoing were hand-delivered to:
ا 17	Alexia M. Emmerman, Esq. Hearing Officer
18	Department of Business and Industry Division of Insurance
19	1818 East College Parkway, Suite 103 Carson City, Nevada 89706
20	and, copies of the foregoing were sent via electronic mail to:
21	Richard Yien, Deputy Attorney General
22	Nevada Attorney General's Office 100 N. Carson Street
23	Carson City, Nevada 89701 Email: ryien@ag.nv.gov
24	Attorneys for the Division of Insurance
25	DATED this 9th day of August, 2017.
26	monne Reta
27	Employee of the State of Nevada
28	Department of Business and Industry Division of Insurance
_	15861749 2



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KIRK B LENHARD ESQ TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY STE 1600 LAS VEGAS NV 89106-4614	If YES, enter delivery address below: No
9590 9402 2940 7094 9296 52  2. Article Number (Transfer from service label) 7017 0660 0000 0056 1326	3. Service Type  ☐ Adult Signature ☐ Adult Signature Restricted Delivery ☐ Certified Mail Restricted Delivery ☐ Collect on Delivery ☐ Collect on Delivery Restricted Delivery ☐ Collect on Delivery Restricted Delivery ☐ Mail  Mail Restricted Delivery ☐ Signature Confirmation ☐ Signature Confirmation ☐ Restricted Delivery
1031 0000 0000 0000 1111	Mail Hestricted Delivery



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9590 9402 2940 7094 9296 45  2. Article Number (Transfer from service label) 7017 0660 0000 0056 1315	3. Service Type  Adult Signature Adult Signature Certified Mail® Certified Mail® Collect on Delivery Collect on Delivery Mail Mail Mail Restricted Delivery Mail Restricted Delivery Collect on Delivery Restricted Delivery Mail Restricted Delivery Signature Confirmation Signature Confirmation Restricted Delivery Restricted Delivery

## STATE OF NEVADA 1 AUG 9 2017 DEPARTMENT OF BUSINESS AND INDUSTR' 2 **DIVISION OF INSURANCE** Div. of Insurance State of Nevada CAUSE NO.: 17.0050 3 IN THE MATTER OF: HOME WARRANTY ADMINISTRATOR 4 SUBPOENA FOR APPEARANCE AT OF NEVADA, INC. dba CHOICE HOME **HEARING** WARRANTY 5 Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: 9 **MARTIN REIS** 8212 Green Clover Avenue 10 Las Vegas, NV 89149 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 11 12 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 13 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 14 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 15 at the hearing of this matter. Your testimony will continue until concluded. 16 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 17 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 18 by an appropriate court of law. 19 day of August, 2017. SO ORDERED this 20 21 ALÉXIA M. EMMÉRMANN 22 Hearing Officer 23 24 25 26 27 28 15863104

#### 1 **CERTIFICATE OF SERVICE** I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR 2 APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy 3 thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the 4 following: 5 KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 6 klenhard@bhfs.com TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 7 tchance@bhfs.com BROWNSTEIN HYATT FARBER SCHRECK, LLP 8 100 North City Parkway, Suite 1600 9 Las Vegas, NV 89106-4614 CERTIFIED MAIL NO. 7017 0660 0000 0056 1322 10 LORI GRIFA, ESQ., NJ Bar No. 011551989 11 lgrifa@archerlaw.com ARCHER & GREINER, P.C. Court Plaza South, West Wing 12 21 Main Street, Suite 353 13 Hackensack, NJ 07601 CERTIFIED MAIL NO. 7017 0660 0000 0056 1315 14 Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty 15 and, the originals of the foregoing were hand-delivered to: 16 Alexia M. Emmermann, Esq. 17 Hearing Officer Department of Business and Industry 18 Division of Insurance 19 1818 East College Parkway, Suite 103 Carson City, Nevada 89706 20 and, copies of the foregoing were sent via electronic mail to: 21 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 22 100 N. Carson Street Carson City, Nevada 89701 23 Email: ryien@ag.nv.gov Attorneys for the Division of Insurance 24 DATED this day of August, 2017. 25 26 Employee of the State of Nevada 27 Department of Business and Industry 28 Division of Insurance 15863104



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KIRK B LENHARD ESQ TRAVIS F CHANCE ESQ BROWNSTEIN HYATT FARBER SCHRECK LLP 100 NORTH CITY PARKWAY STE 1600 LAS VEGAS NV 89106-4614	
9590 9402 2940 7094 9296 52  2. Article Number (Transfer from service label)	3. Service Type  Adult Signature Restricted Delivery  Certified Mail® Cortified Mail Restricted Delivery Collect on Delivery Mail Mail Restricted Delivery Mail Restricted Delivery Mail Restricted Delivery Mail Restricted Delivery
7017 0660 0000 0056 1326 PS Form 3811, July 2015 PSN 7530-02-000-9053	Mail Restricted Delivery (00)  AL [7, 0050 V/L §-9 Domestic Return Receipt



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1. Article Addressed to: LORI GRIFA ESQ ARCHER & GREINER PC COURT PLAZA SOUTH, WEST WING 21 MAIN STREET SUITE 353 HACKENSACK NJ 07601	D. Is delivery address different from item 1?  If YES, enter delivery address below:  No
9590 9402 2940 7094 9296 45  2. Article Number (Transfer from service label)	3. Service Type

## STATE OF NEVADA 1 DEPARTMENT OF BUSINESS AND INDUSTRY 2 **DIVISION OF INSURANCE** Div. of Insurance State of Nevada IN THE MATTER OF: 3 CAUSE NO.: 17.0050 HOME WARRANTY ADMINISTRATOR SUBPOENA FOR APPEARANCE AT 4 OF NEVADA, INC. dba CHOICE HOME HEARING 5 WARRANTY Respondent. 6 7 8 THE STATE OF NEVADA sends greetings to: 9 **MARY STRONG** c/o Richard Yien, Deputy Attorney General 10 Office of the Attorney General, State of Nevada 100 N. Carson 11 Carson City, Nevada 89701 Phone: (775) 684-1129 12 13 YOU ARE HEREBY COMMANDED that, all and singular, business and excuses set 14 aside, and pursuant to Nevada Revised Statutes ("NRS") 679B.340 and Nevada Administrative 15 Code ("NAC") 679B.280, you appear and testify at the State of Nevada Division of Insurance, 1818 E. College Parkway, Suite 103, Carson City, Nevada 89706, on September 12 and 13, 2017 16 17 at the hearing of this matter. Your testimony will continue until concluded. 18 Failure to comply with this subpoena may be deemed a violation of NRS 679B.340, said 19 violation being a misdemeanor, subjecting the violator to such action or sanctions as determined 20 by an appropriate court of law. SO ORDERED this day of August, 2017. 21 22 23 ALEXIA M. EMMERMANN 24 Hearing Officer 25 26 27 28

15861732

1	CERTIFICATE OF SERVICE
2	I HEREBY CERTIFY that I have on this date served the SUBPOENA FOR
3	APPEARANCE AT HEARING via electronic mail, and by mailing a true and correct copy
4	thereof, properly addressed with postage prepaid, certified mail return receipt requested, to the
5	following:
6	KIRK B. LENHARD, ESQ., Nevada Bar No. 1437
7	<u>klenhard@bhfs.com</u> TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800
8	tchance@bhfs.com BROWNSTEIN HYATT FARBER SCHRECK, LLP
9	100 North City Parkway, Suite 1600 Las Vegas, NV 89106-4614
	CERTIFIED MAIL NO. 7017 0660 0000 0056 1322
10	LORI GRIFA, ESQ., NJ Bar No. 011551989
11	lgrifa@archerlaw.com ARCHER & GREINER, P.C.
12	Court Plaza South, West Wing 21 Main Street, Suite 353
13	Hackensack, NJ 07601 CERTIFIED MAIL NO. 7017 0660 0000 0056 1315
14	Attorneys for Respondent Home Warranty Administrator
15	of Nevada, Inc. dba Choice Home Warranty
16	and, the originals of the foregoing were hand-delivered to:
17	Alexia M. Emmermann, Esq. Hearing Officer
18	Department of Business and Industry Division of Insurance
19	1818 East College Parkway, Suite 103
20	Carson City, Nevada 89706
21	and, copies of the foregoing were sent via electronic mail to:
22	Richard Yien, Deputy Attorney General Nevada Attorney General's Office
23	100 N. Carson Štreet Carson City, Nevada 89701
24	Email: <a href="mailto:ryien@ag.nv.gov">ryien@ag.nv.gov</a> Attorneys for the Division of Insurance
25	DATED this Hay of August, 2017.
	mome Luta
26	Employee of the State of Nevada
27	Department of Business and Industry
28	Division of Insurance 2



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7017 0660 0000 0056 1326 PS Form 3811, July 2015 PSN 7530-02-000-9053	Mail Restricted Delivery (00)  AL [7, 0050 V/L §-9 Domestic Return Receipt



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Complete items 1, 2, and 3.  Print your name and address on the reverse so that we can return the card to you.  Attach this card to the back of the mailpiece, or on the front if space permits.	A. Signature    Agent   Addressee   Addressee     Addressee   C. Date of Delivery
1. Article Addressed to:  LORI GRIFA ESQ  ARCHER & GREINER PC  COURT PLAZA SOUTH, WEST WING  21 MAIN STREET SUITE 353  HACKENSACK NJ 07601	D. Is delivery address different from item 1?
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Lori Grifa Member of the New Jersey and New York Bars Igrifa@archerlaw.com 201-498-8510 Direct

Archer & Greiner, P.C. Court Plaza South, West Wing 21 Main Street, Suite 353 Hackensack, NJ 07601-7095 201-342-6000 Main

www.archerlaw.com

August 16, 2017

## By Electronic Mail Only c/o Yvonne Renta yrenta@doi.nv.gov

Alexia M. Emmermann, Esq. Hearing Officer Department of Business and Industry Division of Insurance 1818 East College Parkway, Suite 103 Carson City, NV 89706



Re: In the Matter of Home Warranty Administrator of Nevada Inc., d/b/a Choice

Home Warranty
Cause No.: 17.0050

Dear Ms. Emmermann:

This firm represents the Respondent in the above captioned Cause, along with Kirk Lenhard, Esq. of the Bronstein Hyatt Farber Schreck, LLP, as local counsel. As the hearing date in this matter is presently set for September 12, 2017, we write on behalf of counsel for all parties to respectfully request that you set a firm date for a pre-hearing conference in this matter for September 8, 2017 at 10:30 am.

The purpose of this conference would be for counsel to meet, discuss and decide matters pertaining to witness order, marking and stipulation of exhibits, settlement and any other topics that would contribute to the orderly presentation of evidence before you.

Respondent's principal, witnesses, and I will travel from New Jersey to participate in this proceeding. In light of the distance and expense associated with air travel and hotel accommodations, it would be most helpful if we could establish a firm date.

Kindly note that counsel for the Respondent and DAG Richard Yien for the Division of Insurance have conferred and agreed upon this date for the proceeding. If you deem it appropriate, I can forward a proposed form of Order for your review and signature.

Haddonfield, NJ | Hackensack, NJ | Princeton, NJ | Philadelphia, PA | Flemington, NJ | Red Bank, NJ | New York, NY | Wilmington, DE

Alexia M. Emmermann, Esq. Hearing Officer August 16, 2017 Page 2

If this date is inappropriate, kindly have Ms. Renta contact me about a different date in advance of September 12.

Respectfully submitted,

LORI GRIE

c. K. Lenhard, Esq.; DAG Richard Yenta (by electronic mail)

213071036v1

#### **Yvonne Renta**

From: Sent: Grifa, Lori <lgrifa@archerlaw.com> Wednesday, August 16, 2017 1:24 PM

To:

Yvonne Renta

Cc:

Lenhard, Kirk B.; Richard P. Yien

Subject:

FW: CHW NV correspondence to A. Emmermann Esq. re: pre hearing conf. [IWOV-

Archer.FID3911319]

**Attachments:** 

CHW Nv correspondence to JHO-c.pdf

Ms. Renta -

On behalf of counsel for the parties in this matter, we would ask that you deliver this to Ms. Emmermann at your earliest convenience.

Thank you.

Lori Grifa

Lori Grifa, Esq.

Archer & Greiner P.C.
Court Plaza South, West Wing
21 Main Street, Suite 353
Hackensack, NJ 07601-7095
Direct Dial: 201-498-8510
Fax: 201-342-6611
Igrifa@archerlaw.com
www.archerlaw.com

#### ARCHER

----Original Message-----

From: Grifa, Lori [mailto:lgrifa@archerlaw.com]
Sent: Wednesday, August 16, 2017 4:21 PM
To: Grifa, Lori <lgrifa@archerlaw.com>
Cc: Grifa, Lori <lgrifa@archerlaw.com>

Subject: CHW Nv correspondence to a. Emmermannm Esq. re: pre hearing conf.

Lori Grifa, Esq.

Court Plaza South, West Wing 21 Main Street, Suite 353 Hackensack, NJ 07601-7095 Direct Dial: 201-498-8510

Fax: 201-342-6611

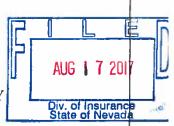
Archer & Greiner, P.C.

## lgrifa@archerlaw.com www.archerlaw.com

### ARCHER

INFORMATION CONTAINED IN THIS E-MAIL TRANSMISSION IS PRIVILEGED AND CONFIDENTIAL. IF YOU ARE NOT THE INTENDED RECIPIENT OF THIS EMAIL, DO NOT READ, DISTRIBUTE OR REPRODUCE THIS TRANSMISSION (INCLUDING ANY ATTACHMENTS). IF YOU HAVE RECEIVED THIS E-MAIL IN ERROR, PLEASE IMMEDIATELY NOTIFY THE SENDER BY TELEPHONE OR EMAIL REPLY.

# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE



CAUSE NO. 17.0050

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY,

Respondent.

IN THE MATTER OF

## ORDER SETTING PREHEARING CONFERENCE

On August 16, 2017, the Parties in this matter requested a prehearing conference be scheduled. "The purpose of this conference would be for counsel to meet, discuss and decide matters pertaining to witness order, marking and stipulation of exhibits, settlement and any other topics that would contribute to the orderly presentation of evidence . . . ." Letter from Lori Grifa on Behalf of Home Warranty Administrator, August 16, 2017.

Under Nevada Administrative Code ("NAC") 679B.260,

The hearing officer may...hold a prehearing conference for the purpose of formulating or simplifying the issues, obtaining admissions of fact and documents which will avoid unnecessary proof, arranging for the exchange of proposed exhibits or prepared expert testimony, limiting the number of witnesses and considering other matters which may permit rapid orderly conduct and disposition of the proceedings or settlements thereof.

NAC 679B.260. Accordingly, a prehearing conference will be held on **September 8, 2017** at 9:30 a.m. at the office of the Division, located at 1818 East College Parkway, Carson City, Nevada 89706. Videoconferencing will be available to the Division's Las Vegas Office located at 3300 W. Sahara Avenue, Suite 275, Las Vegas, NV 89102. The prehearing conference will be moderated by the Hearing Officer and recorded by a court reporter. Matters that do not fall within the above-referenced tenets of NAC 679B.260 shall not be discussed or considered.

So ORDERED.

DATED this 17 day of August, 2017.

ALEXIA M. EMMERMANN

Hearing Officer

1 CERTIFICATE OF SERVICE 2 I hereby certify that I have this date served the ORDER ON JOINT APPLICATION 3 TO CONDUCT DEPOSITION and ORDER SETTING PREHEARING CONFERENCE. 4 in CAUSE NO. 17.0050, via electronic mail and by mailing a true and correct copy thereof, 5 properly addressed with postage prepaid, certified mail return receipt requested, to the 6 following: 7 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 8 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 E-MAIL: klenhard@bhfs.com 9 CERTIFIED MAIL NO. 7016 2140 0000 7181 7706 10 Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP 11 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 12 E-MAIL: tchance@bhfs.com CERTIFIED MAIL NO. 7016 2140 0000 7181 7713 13 14 Lori Grifa, Esq. Archer & Greiner, P.C. 15 Court Plaza South, West Wing 21 Main Street, Suite 353 16 Hackensack, NJ 07601 E-MAIL: lgrifa@archerlaw.com 17 CERTIFIED MAIL NO. 7016 2140 0000 7181 7720 18 and the originals of the foregoing were hand-delivered to: 19 Alexia M. Emmermann, Esq. Hearing Officer Department of Business and Industry 20 Division of Insurance 1818 East College Parkway, Suite 103 21 Carson City, NV 89706 22 23 and copies of the foregoing were sent via electronic mail to: 24 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 25 E-MAIL: ryien@ag.nv.gov 26 DATED this 17 th day of August, 2017. 27 Employee of the State of Nevada 28 Department of Business and Industry

-1- Division of Insurance

# **Betsy Gould**

From: Betsy Gould

Sent: Thursday, August 17, 2017 2:07 PM

**To:** klenhard@bhfs.com; tchance@bhfs.com; lgrifa@archerlaw.com; Richard Paili Yien

(ryien@ag.nv.gov)

**Subject:** 17.0050 Order on Joint App to Conduct Deposition and Order Setting PHC **Attachments:** 28 - Order on Joint Application to Conduct Deposition.pdf; 29 - Order Setting

Prehearing Conference.pdf

Please see attached the Order on Joint Application to Conduct Deposition and the Order Setting Prehearing Conference regarding Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty.

Thank you.

Betsy Gould Legal Secretary Nevada Division of Insurance T: 775-687-0705 bgould@doi.nv.gov http://doi.nv.gov/



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Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP 100 North City Parkway, Suite 1600 Las Vegas, NV 89106	If YES, enter delivery address below:   No
9590 9402 2940 7094 9290 34  2. Article Number (Transfer from service label) 7016 2140 0000 7181 7713	3. Service Type  □ Adult Signature □ Adult Signature Restricted Delivery □ Certified Mail Restricted Delivery □ Collect on Delivery Restricted Delivery □ Collect on Delivery Restricted Delivery □ Insured Mail □ Insured Mail □ Insured Mail □ Insured Mail Restricted Delivery □ Signature Confirmation □ Signature Confirmation Restricted Delivery (over \$500)
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3

IN THE MATTER OF

Respondent.

WARRANTY,

HOME WARRANTY ADMINISTRATOR OF

NEVADA, INC. dba CHOICE HOME

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## ORDER ON JOINT APPLICATION TO CONDUCT DEPOSITION

On August 16, 2017, the Parties in this matter filed a Joint Application to Conduct Deposition to Preserve Hearing Testimony ("Application"). Home Warranty Administrator of Nevada, Inc. ("HWAN") intended to call a witness who is unable to attend the hearing due to a prior commitment. The witness is claimed to have "intimate knowledge of the business and trade practices of HWAN", and her testimony relates to certain allegations in the Complaint filed by the Division. The Division has no objection to HWAN's request so long as the Division has the opportunity to examine the witness as well.

Based on the foregoing, HWAN's request to preserve its witness' testimony by videotaped deposition is GRANTED. The Hearing Officer requests that HWAN provide a transcript of the deposition at the hearing.

This Order makes no ruling or determination as to the admissibility of testimony preserved in deposition, which will be considered, if presented, at the time of the hearing.

So ORDERED.

DATED this 17th day of August, 2017.

ALEXIA M. EMMERMANN

Hearing Officer

#### 1 **CERTIFICATE OF SERVICE** 2 I hereby certify that I have this date served the ORDER ON JOINT APPLICATION 3 TO CONDUCT DEPOSITION and ORDER SETTING PREHEARING CONFERENCE, 4 in CAUSE NO. 17.0050, via electronic mail and by mailing a true and correct copy thereof, 5 properly addressed with postage prepaid, certified mail return receipt requested, to the 6 following: 7 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 8 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 9 E-MAIL: klenhard@bhfs.com CERTIFIED MAIL NO. 7016 2140 0000 7181 7706 10 Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP 11 100 North City Parkway, Suite 1600 12 Las Vegas, NV 89106 E-MAIL: tchance@bhfs.com CERTIFIED MAIL NO. 7016 2140 0000 7181 7713 13 14 Lori Grifa, Esq. Archer & Greiner, P.C. 15 Court Plaza South, West Wing 21 Main Street, Suite 353 Hackensack, NJ 07601 16 E-MAIL: lgrifa@archerlaw.com CERTIFIED MAIL NO. 7016 2140 0000 7181 7720 17 18 and the originals of the foregoing were hand-delivered to: 19 Alexia M. Emmermann, Esq. Hearing Officer Department of Business and Industry 20 Division of Insurance 21 1818 East College Parkway, Suite 103 Carson City, NV 89706 22 and copies of the foregoing were sent via electronic mail to: 23 Richard Yien, Deputy Attorney General 24 Nevada Attorney General's Office 25 E-MAIL: ryien@ag.nv.gov 26 DATED this 17 th day of August, 2017. 27 28 ployee of the State of Nevada Department of Business and Industry

Division of Insurance

# **Betsy Gould**

From: Betsy Gould

Sent: Thursday, August 17, 2017 2:07 PM

**To:** klenhard@bhfs.com; tchance@bhfs.com; lgrifa@archerlaw.com; Richard Paili Yien

(ryien@ag.nv.gov)

**Subject:** 17.0050 Order on Joint App to Conduct Deposition and Order Setting PHC **Attachments:** 28 - Order on Joint Application to Conduct Deposition.pdf; 29 - Order Setting

Prehearing Conference.pdf

Please see attached the Order on Joint Application to Conduct Deposition and the Order Setting Prehearing Conference regarding Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty.

Thank you.

Betsy Gould Legal Secretary Nevada Division of Insurance T: 775-687-0705 bgould@doi.nv.gov http://doi.nv.gov/

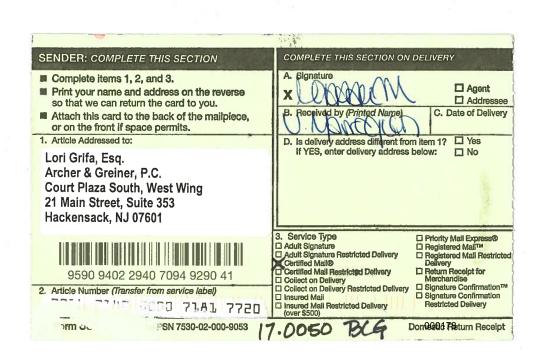


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KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 <a href="mailto:klenhard@bhfs.com">klenhard@bhfs.com</a>
TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 <a href="mailto:tchance@bhfs.com">tchance@bhfs.com</a>
BROWNSTEIN HYATT FARBER SCHRECK, LLP 100 North City Parkway, Suite 1600 <a href="mailto:Las Vegas">Las Vegas</a>, NV 89106-4614 <a href="mailto:Telephone">Telephone</a>: 702.382.2101 <a href="mailto:Facsimile">Facsimile</a>: 702.382.8135



LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com
ARCHER & GREINER, P.C.
21 Main Street, Suite 353
Hackensack, NJ 07601
Telephone: 201.342.6000
Facsimile: 201.342.6611

Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty

# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

IN THE MATTER OF:

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY,

CAUSE NO.: 17.0050

JOINT APPLICATION TO CONDUCT DEPOSITION TO PRESERVE HEARING TESTIMONY

Respondent.

Respondent HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. d/b/a Choice Home Warranty ("HWAN"), by and through its attorneys of record Kirk B. Lenhard, Esq. and Travis F. Chance, Esq., of the law firm of Brownstein Hyatt Farber Schreck, LLP, and Lori Grifa, Esq., of the law firm of Archer & Greiner, P.C., and the State of Nevada, Department of Business and Industry, Division of Insurance (the "Division"), by and through its attorneys of record Adam P. Laxalt, Esq., Attorney General of the State of Nevada, and Richard P. Yien, Esq., Deputy Attorney General (together, the "Applicants"), hereby submit the instant Joint Application to Conduct Deposition to Preserve Hearing Testimony (the "Application"). This Application is made and based upon NRS 679B.330, the pleadings and papers on file herein, the following arguments, and any oral arguments of counsel that this tribunal shall choose to consider.

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NRS 679B.330(3) provides that, relative to the hearing of any Cause before the Division:

"Testimony may be taken orally or by deposition, and any party has the same right to introduce evidence by interrogatories or deposition as the party would have in a district court." (emphasis added)

This statute, by its terms, contemplates that in preparation for the hearing of a Cause before the Division, parties have the right to depose witnesses and to present their testimony at the hearing via deposition.

HWAN intended to call as a witness the Honorable Judge Harriet Derman, J.S.C. (ret.) to testify as to the Division's allegations of statutory violations, particularly of NRS 686A.310(1)(b) "failing to acknowledge and act reasonably promptly upon communications arising under insurance policies" and NRS 679B.125(2) "conducting business in an unsuitable manner." More specifically, Judge Derman has intimate knowledge of the business and trade practices of HWAN and her testimony therefore relates to the allegations in the Complaint that HWAN: "has failed to properly communicate with policyholders," improperly denied claims "without communication or investigation," and failed to pay service providers who have provided service on behalf of the company. See Compl. at 5, ¶ 9; 6, ¶ 3. Judge Derman's testimony is relevant and probative to the Division's allegations against HWAN related to NRS 686A.310(1)(b) and NRS 679B.125(2).

HWAN is unable to produce Judge Derman for live testimony in this Cause on either of the current hearing dates, as she has a pre-paid, booked vacation. Given the nature of Judge Derman's testimony and her unavailability, and in light of the fact that HWAN is entitled to present said evidence via live testimony or deposition pursuant to NRS 679B.330(3), HWAN respectfully requests it be allowed to preserve her testimony via videotaped deposition and to present the same at the hearing of this Cause. The Division has agreed to this request, to the extent that it will be granted the ability to examine Judge Derman as well,

//

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15892006

Therefore, the Applicants request to depose Judge Derman to preserve her hearing testimony on August 29, August 30, or August 31. DATED this 6th day of August, 2017. BROWNSTEIN HYATT FARBER SCHRECK, LLP BY KIRK B. LENHARD, ESQ., Nevada Bar No. 1437 TRAVIS F. CHANCE, ESQ., Nevada Bar No. 13800 tchance@bhfs.com LORI GRIFA, ESQ., NJ Bar No. 011551989 lgrifa@archerlaw.com Attorneys for Respondent Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty ATTORNEY GENERAL OF THE STATE OF NEVADA RICHARD P. YIEN ESQ., Nevada Bar No. 13035 Deputy Attorney General ryien@ag.nv.gov Attorney for the Division of Insurance 

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15892006

213060637v1

#### **CERTIFICATE OF SERVICE**

I hereby certify that I am an employee of Brownstein Hyatt Farber Schreck, LLP, and that on the 16th day of August, 2017, I caused a true and correct copy of the foregoing JOINT

# APPLICATION TO CONDUCT DEPOSITION TO PRESERVE HEARING TESTIMONY

to be served, U.S. Mail, postage prepaid, and via electronic mail, to the following:

ALEXIA M. EMMERMANN, ESQ. Hearing Office Department of Business and Industry Division of Insurance 1818 East College Parkway, Suite 103 Carson City, NV 89706 Email: yrenta@doi.nv.gov

ADAM PAUL LAXALT, ESQ. ATTORNEY GENERAL RICHARD YIEN, Deputy Attorney General Nevada Attorney General's Office 100 North Carson Street Carson City, NV 89701-4717 Email: ryien@ag.nv.gov

> BY: /s/ Paula Kay an employee of Brownstein Hyatt Farber Schreck, LLP



# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY DIVISION OF INSURANCE

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IN THE MATTER OF

CAUSE NO. 17.0050

HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY

AMENDED
COMPLAINT AND APPLICATION
FOR ORDER TO SHOW CAUSE

Respondent.

The State of Nevada, Department of Business and Industry, Division of Insurance ("Division"), sends greetings to:

# HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY

YOU ARE HEREBY NOTIFIED of the conduct, conditions, or acts which are deemed by the Commissioner of Insurance ("Commissioner") to be in violation of the following provision of Nevada Revised Statutes ("NRS"): NRS 686A.070—falsifying material fact in any book, report, or statement; NRS 690C.325(1)(b)—conducting business in an unsuitable manner; and NRS 686A.310—engaging in unfair practices in settling claims. The Commissioner may refuse to renew or may suspend a provider's certificate of registration pursuant to NRS 690C.325.

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<sup>1</sup>NRS 690C.120 Applicability of other provisions.

<sup>1.</sup> Except as otherwise provided in this chapter, the marketing, issuance, sale, offering for sale, making, proposing to make and administration of service contracts are not subject to the provisions of title 57 of NRS, except, when applicable, the provisions of:

<sup>(</sup>a) NRS 679B.020 to 679B.152, inclusive;

<sup>(</sup>b) NRS 679B.159 to 679B.300, inclusive;

<sup>(</sup>c) NRS 679B.310 to 679B.370, inclusive;

<sup>(</sup>d) NRS 679B.600 to 679B.690, inclusive;

<sup>(</sup>e) NRS 685B.090 to 685B.190, inclusive;

<sup>(</sup>f) NRS 686A.010 to 686A.095, inclusive;

<sup>(</sup>g) NRS 686A.160 to 686A.187, inclusive; and

<sup>(</sup>h) NRS 686A.260, 686A.270, 686A.280, 686A.300 and 686A.310.

## 1 I. COMPLAINT

#### A. Jurisdiction

 The Commissioner has exclusive jurisdiction to regulate the business of service contracts in the state of Nevada pursuant to chapter 690C of the NRS. The actions described in this complaint are actions that involve the regulation of the business of service contracts in the state of Nevada.

#### B. Respondent

 Respondent, Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty ("CHW"), had a certificate of registration (ORG ID# 113194) as a service contract provider in Nevada since November 18, 2010. CHW submitted a renewal application of registration on November 8, 2016.

# C. Allegations of Fact

- 1. On July 23, 2010, Insurance Commissioner of California, Steve Poizner, issued a cease and desist order to CHW for "acting in a capacity for which a license, registration, or certificate of authority from the Commissioner was required but not possessed." CHW had, through the internet, through toll-free telephone lines, and through other means and devises, solicited the purchase of home protection contracts to persons residing in California. CHW did not possess the proper licensure, registration, or certificate required to conduct such business in California. An entry of default judgment was entered in this case on October 12, 2010, finding CHW "has continued to act in a capacity for which a home protection company license or a certificate of authority is required but is not possessed" thereby issuing CHW a fine of \$3,530,000.00.
- 2. President of CHW, Victor Mandalawi, signed a 2011-2012 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on October 31, 2011. Mr. Mandalawi falsely answered "no" to question 3(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the

officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided is false because the Insurance Commissioner of California fined CHW \$3,530,000.00 on October 12, 2010, during the time between CHW's initial (last) application and CHW's October 31, 2011, renewal application.

- 3. On July 15, 2011, the Insurance Commissioner of the state of Oklahoma issued an Order in response to an Emergency Cease and Desist Order issued by the Oklahoma Insurance Department on July 29, 2010. The Cease and Desist Order was issued "pursuant to a finding that CHW was unauthorized to engage in the business of offering, providing, servicing, and entering service warranty agreements, service warranty contracts, indemnity agreements or indemnity contracts, and in violation of Oklahoma insurance code." Mr. Mandalawi stipulated on behalf of CHW that CHW "does not hold any license, certificate of authority, or other authorization from the Oklahoma Insurance Department to engage in the business of offering, providing, servicing, and entering service warranty agreements." On December 29, 2011, the Oklahoma Insurance Commissioner fined CHW \$15,000.00.
- 4. President Victor Mandalawi of CHW signed a 2012-2013 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on October 19, 2012. Mr. Mandalawi falsely answered "no" to question 3(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided was false because the Insurance Commissioner of the state of Oklahoma fined CHW \$15,000.00 on December 29, 2011, during the time between CHW's last application and CHW's renewal application.
- 5. On February 7, 2014, the Insurance Commissioner in the State of Oklahoma

#### issued an Order stating:

"CHW had willfully violated a Consent Order dated January 2, 2012, by failing to pay all valid claims and refunds that arise pursuant to service warranty agreements in Oklahoma. IT IS FURTHER ORDERED that Respondent (CHW) has knowingly and willfully violated provisions of the Service Warranty Act; failed to update its address with the Oklahoma consumer and the Insurance Commissioner; and failed to respond to the Oklahoma Insurance Commissioner and, as a result, Respondent is fined in the amount of Ten Thousand Dollars."

This Order was issued in response to a consumer complaint submitted to the Insurance Commissioner in the state of Oklahoma alleging that CHW denied a claim from the consumer without ever investigating circumstances surrounding the claim and ignoring repeated attempts from the consumer to resolve the issue in good faith. The February 7, 2014, Order concluded that CHW violated Oklahoma's deceptive trade acts

"by failing to acknowledge and act promptly upon communication with respect to the claim; by denying Johnson's (aggrieved consumer) claim without conducting reasonable investigation based upon available information; failing to promptly provide a reasonable explanation to Johnson in relation to the facts or applicable law for the denial of the claim."

6. President Victor Mandalawi of CHW, signed a 2014-2015 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on November 12, 2014. Mr. Mandalawi falsely answered "no" to question 4(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided was false because the Insurance Commissioner of the state of Oklahoma fined CHW \$10,000.00 on February 7, 2014, during the time between CHW's last

- application and CHW's renewal application.
- 7. CHW and its officers, directors, employees, et al., agreed to a Final Consent Judgment on May 21, 2015, to resolve a complaint brought by the New Jersey Attorney General's Office and the New Jersey Division of Consumer Affairs alleging violation of New Jersey's Consumer Fraud Act and New Jersey regulations governing general advertising. The Final Consent Judgment was filed by the Superior Court of New Jersey and signed by the Honorable Travis L. Francis on June 9, 2015, and required various injunctive relief, revised business practices; the reporting of additional consumer complaints; the mandatory retaining of a compliance monitor; and a settlement payment of \$779,913.93.
- 8. President Victor Mandalawi of CHW signed a 2015-2016 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on November 17, 2015. Mr. Mandalawi falsely answered "no" to question 4(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided was false because the New Jersey Attorney General's Office and the New Jersey Division of Consumer Affairs settled the matter with CHW for \$779,913.93 during the time between CHW's last application and CHW's renewal application.
- 9. During the period CHW was registered as a Service Contractor Provider in Nevada, the Nevada Division of Insurance has received more than 80 consumer complaints. The consumer's descriptions detailing the complaints depict incidents where CHW does not communicate with a policyholder after the policyholder has filed a claim, incidents where policyholder claims are denied without communication or investigation, and complaints from service providers who have not been paid from CHW after performing services for them.

10. CHW submitted their 2016-2017 Service Contractor Provider renewal application on November 8, 2016. Subsequently, the Nevada Division of Insurance requested information from CHW inquiring as to how many open contracts and claims CHW had in Nevada. CHW has since responded to the Division's request upon a subpoena ordered in these proceedings.

#### D. Violations Alleged

- 1. NRS 686A.070 provides that it is unlawful to knowingly make or cause to be made any false entry of a material fact in any book, report, or statement of any person or knowingly omit to make a true entry of any material fact pertaining to such person's business in any book, report, or statement of such person. Any person who violates, or with like intent, aids or abets any violation of this section is guilty of a gross misdemeanor.
- CHW by and through its president, Victor Mandalawi, engaged in acts that
  constitute the unlawful making of false entry of material fact in each of CHW's
  renewal applications in the years 2011, 2012, 2014, and 2015.
- 3. CHW's complaints regarding failures to communicate with policyholders and inappropriately denying claims violates NRS 686A.310(1)(b)—"failing to acknowledge and act reasonably promptly upon communications with respect to claims arising under insurance policies."
- 4. The business practices of CHW, as documented by Nevada complaints; the Better Business Bureau, news and media outlets; and the findings of fact of the various Courts' actions described above, constitute a pattern of behavior that CHW is operating in an unsuitable manner. CHW's practices cause injury to the general public with such frequency as to indicate a general business practice. As such, CHW is in violation of NRS 679B.125(2)—conducting business in an unsuitable manner.
- 5. Pursuant to the findings of fact of the various Courts' Orders described above,

CHW also is in violation of NRS 686A.170—engaging in unfair and deceptive trade practices.

6. The Commissioner may refuse to renew or may suspend a provider's certificate of registration pursuant to NRS 690C.325.

#### E. Action Required

Based upon the foregoing and pursuant to NRS 690C.325:

- Refuse to renew and revoke, subject to the rights afforded under the law, the certificate of registration for HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY.
- 2. Pursuant to NRS 686A.183(1)(a), fine HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY \$5,000 for each act or violation of NRS 686A.010 to 686A.310.
- 3. Pursuant to NRS 690C.325, discipline and/or refuse to renew and revoke HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY for violating NRS 690C.320(2) and failing to make available to the Commissioner for inspection any accounts, books, and records concerning any service contract issued, sold, or offered for sale by the provider.
- 4. Issue a cease and desist order pursuant to NRS 686A.170.
- Withhold the security deposit, as required by NRS 690C.170(2), to service existing contractual obligations of HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME WARRANTY.
- 6. Order any other action deemed appropriate by the Hearing Officer.

#### II. APPLICATION FOR ORDER TO SHOW CAUSE

Under the authority of Title 57 of the NRS, and other applicable laws and regulations of the State of Nevada, and other general powers and duties of the Commissioner, the Division hereby respectfully requests that an Order to Show Cause be issued requiring Respondent HOME WARRANTY ADMINISTRATOR OF NEVADA, INC. dba CHOICE HOME

WARRANTY to appear and show cause, if any, why the non-renewal of its certificate of registration, and the imposition of fines and a cease and desist, should not be ordered.

At the hearing, the Division may offer written and oral evidence. Respondent also would have the opportunity to offer written and oral evidence.

Pursuant to Nevada Administrative Code (NAC) 679B.311, Respondent may choose to be represented by an attorney in this matter. If Respondent wishes to be represented by an attorney, Respondent shall notify the Division in writing of the name, address, and telephone number of its counsel not later than five (5) days before the hearing.

WHEREFORE, unless Respondent appears at the time and place of the hearing and shows good and just cause why appropriate administrative action should not be taken, the Commissioner may issue an Order against Respondent for the relief requested by the Division.

DATED this 5th day of September 2017.

ADAM PAUL LAXALT Attorney General

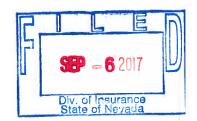
By:

Deputy Attorney General 100 N. Carson Street Carson City, Nevada 89701

(775) 684-1129

Attorney for the Division of Insurance

1	CERTIFICATE OF SERVICE
2	I hereby certify that I have this date served the AMENDED COMPLAINT AND
3	APPLICATION FOR ORDER TO SHOW CAUSE, in CAUSE NO. 17.0050, via electronic
4	mail, to the following:
5	Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP
6	100 North City Parkway, Suite 1600 Las Vegas, NV 89106
7	E-MAIL: klenhard@bhfs.com
8	Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP
9	100 North City Parkway, Suite 1600 Las Vegas, NV 89106
10	E-MAIL: tchance@bhfs.com
11	Lori Grifa, Esq. Archer & Greiner, P.C.
12	Court Plaza South, West Wing 21 Main Street, Suite 353
13	Hackensack, NJ 07601 E-MAIL: lgrifa@archerlaw.com
14	
15	and the originals of the foregoing were hand-delivered to:
16	Alexia M. Emmermann, Esq. Hearing Officer
17	Department of Business and Industry Division of Insurance
18	1818 East College Parkway, Suite 103 Carson City, NV 89706
19	
20	and copies of the foregoing were sent via electronic mail to:
21	Richard Yien, Deputy Attorney General Nevada Attorney General's Office
22	E-MAIL: ryien@ag.nv.gov
23	DATED this 6 <sup>th</sup> day of September, 2017.
24	felicia Cali
25	Employee of the State of Nevada  Department of Business and Industry
26	Division of Insurance
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# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY **DIVISION OF INSURANCE**

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4 IN THE MATTER OF

CAUSE NO. 17.0050

HOME WARRANTY ADMINISTRATOR) OF NEVADA, INC. dba CHOICE HOME) WARRANTY

**DIVISION'S PRE-HEARING STATEMENT** 

Respondent.

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This matter comes before the Hearing Officer on an Order to Show Cause issued by the Commissioner of Insurance on May 11, 2017. The Nevada Division of Insurance ("Division"), by and through its counsel Deputy Attorney General RICHARD PAILI YIEN, hereby submits this Pre-Hearing Statement per the Hearing Officer's Order dated July 27, 2017.

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### DIVISION'S ALLEGATIONS

The Division deems Home Warranty Administrator of Nevada, Inc. dba Choice Home Warranty ("CHW") to be in violation of the following provision of Nevada Revised Statutes NRS 686A.070—falsifying material fact in any book, report, or statement; NRS 690C.325(1)(b)—conducting business in an unsuitable manner; and NRS 686A.310 engaging in unfair practices in settling claims. The Commissioner may refuse to renew or may suspend a provider's certificate of registration pursuant to NRS 690C.325.

#### ISSUES OF LAW - DIVISION'S POSITION ON VIOLATIONS

A. NRS 686A.070 provides that it is unlawful to knowingly make or cause to be made any false entry of a material fact in any book, report, or statement of any person or knowingly omit to make a true entry of any material fact pertaining to such person's business in any book, report, or statement of such person. Any person who violates, or with like intent, aids or abets any violation of this section is guilty of a gross misdemeanor. CHW, by and through its president, Victor Mandalawi, engaged in acts that constitute the unlawful making of false entry of material fact in each of CHW's renewal applications in the years 2011, 2012, 2014, and 2015.

On July 23, 2010, Insurance Commissioner of California, Steve Poizner, issued a cease and desist order to CHW for "acting in a capacity for which a license, registration, or certificate of

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On July 15, 2011, the Insurance Commissioner of the state of Oklahoma issued an Order

in response to an Emergency Cease and Desist Order issued by the Oklahoma Insurance

Department on July 29, 2010. The Cease and Desist Order was issued "pursuant to a finding that

CHW was unauthorized to engage in the business of offering, providing, servicing, and entering

service warranty agreements, service warranty contracts, indemnity agreements or indemnity

contracts, and in violation of Oklahoma insurance code." Mr. Mandalawi stipulated on behalf of CHW that CHW "does not hold any license, certificate of authority, or other authorization from

the Oklahoma Insurance Department to engage in the business of offering, providing, servicing,

and entering service warranty agreements." On December 29, 2011, the Oklahoma Insurance

<sup>&</sup>lt;sup>1</sup> The 2011-2012 Renewal application was signed by Mr. Mandalawi on October 31, 2011, and date-stamped "received" by the Division on November 2, 2011.

Commissioner fined CHW \$15,000.00<sup>2</sup>. President Victor Mandalawi of CHW submitted a 2012-2013 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on October 19, 2012<sup>3</sup>. Mr. Mandalawi falsely answered "no" to question 3(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided was false because the Insurance Commissioner of the state of Oklahoma fined CHW \$15,000 on December 29, 2011, during the time between CHW's last application and CHW's renewal application.

On February 7, 2014<sup>4</sup>, the Insurance Commissioner in the State of Oklahoma issued an Order stating:

"CHW had willfully violated a Consent Order dated January 2, 2012, by failing to pay all valid claims and refunds that arise pursuant to service warranty agreements in Oklahoma. IT IS FURTHER ORDERED that Respondent (CHW) has knowingly and willfully violated provisions of the Service Warranty Act; failed to update its address with the Oklahoma consumer and the Insurance Commissioner; and failed to respond to the Oklahoma Insurance Commissioner and, as a result, Respondent is fined in the amount of Ten Thousand Dollars."

President Victor Mandalawi of CHW signed and submitted a 2014-2015 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on or about November 12, 2014. Mr. Mandalawi falsely answered "no" to question 4(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided was false because the Insurance Commissioner of the state of Oklahoma fined CHW \$10,000.00 on February 7, 2014, during the time between CHW's last application and CHW's renewal application.

<sup>&</sup>lt;sup>2</sup> This Consent Order was signed by Judge Freeman on December 29, 2011, and filed by the Insurance Commissioner of Oklahoma on January 9, 2012. The Consent Order reduced the fine to \$15,000 from \$25,000 in the Conditional Administrative Order and Notice of Right to be Heard filed on July 15, 2011.

<sup>&</sup>lt;sup>3</sup> The renewal application was signed by Mr. Mandalawi on October 19, 2012, and dated stamped "received" by the Division on October 24, 2012.

<sup>&</sup>lt;sup>4</sup> The Order is signed by John D. Doak, Insurance Commissioner, State of Oklahoma on January 7, 2014.

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CHW and its officers, directors, employees, et al., agreed to a Final Consent Judgment on May 21, 2015, to resolve a complaint brought by the New Jersey Attorney General's Office and the New Jersey Division of Consumer Affairs alleging violation of New Jersey's Consumer Fraud Act and New Jersey regulations governing general advertising. The Final Consent Judgment was filed by the Superior Court of New Jersey and signed by the Honorable Travis L. Francis on June 9, 2015, and required various injunctive relief, revised business practices; the reporting of additional consumer complaints; the mandatory retaining of a compliance monitor; and a settlement payment of \$779,913.93. President Victor Mandalawi of CHW submitted a 2015-2016 Service Contractor Provider Renewal Application to the Nevada Division on Insurance on November 17, 2015. Mr. Mandalawi falsely answered "no" to question 4(d), on page 2 of the application, which reads, "Since the last application, has applicant or any of the officers listed in Section 1 ever: (d) been fined by any state governmental agency or authority in any matter regarding service contracts?" The "no" answer provided was false because the New Jersey Attorney General's Office and the New Jersey Division of Consumer Affairs settled the matter with CHW for \$779,913.93 during the time between CHW's last application and CHW's renewal application.

CHW, by and through its president, Victor Mandalawi, engaged in acts that constitute the unlawful making of false entry of material fact in each of CHW's renewal applications in the years 2011, 2012, 2014, and 2015. The above-mentioned renewal applications signed by President Victor Mandalawi, on behalf of CHW, illustrate untrustworthy and dishonest character. The failure to disclose regulatory fines are documentation of falsification of material fact.

A. NRS 686A.310 defines, in pertinent part, unfair practices in settling claims to include the following activities: (a) Misrepresenting to insureds or claimants pertinent facts or insurance policy provisions relating to any coverage at issue. (b) Failing to acknowledge and act reasonably promptly upon communications with respect to claims arising under insurance policies. (c) Failing to adopt and implement reasonable standards for the prompt investigation and processing of claims arising under insurance policies. (g) Attempting to settle a claim by an insured for less than the amount to which a reasonable person would have believed he or she was entitled by reference to written or printed advertising material

accompanying or made part of an application. (n) Failing to provide promptly to an insured a reasonable explanation of the basis in the insurance policy, with respect to the facts of the insured's claim and the applicable law, for the denial of the claim or for an offer to settle or compromise the claim. CHW has a long history of allegations in violation of these unfair practices

As evidenced by reports of the Better Business Bureau, civil litigation, a complaint brought by the Attorney General's Office in New Jersey, and various state regulatory action, CHW has a long history and general business practice of engaging in these unfair practices. Descriptions of these unfair practices also are supported by complaints received from the Nevada Division of Insurance and postings on private consumer protection web sites by Nevada consumers, in the pleadings and orders of the above-mentioned regulatory actions, in civil complaints filed in South Carolina and New Jersey, and from various news and media outlets.

Oklahoma's February 7, 2014, Order and fine for \$10,000, was issued in response to a consumer complaint submitted to the Insurance Commissioner in the state of Oklahoma alleging that CHW denied a claim from the consumer without ever investigating circumstances surrounding the claim and ignoring repeated attempts from the consumer to resolve the issue in good faith. The February 7, 2014, Order concluded that CHW violated Oklahoma's deceptive trade acts "by failing to acknowledge and act promptly upon communication with respect to the claim; by denying Johnson's (aggrieved consumer) claim without conducting reasonable investigation based upon available information; failing to promptly provide a reasonable explanation to Johnson in relation to the facts or applicable law for the denial of the claim." This finding of fact, which must be given full faith credit<sup>5 6</sup>, illustrates CHW's modus operandi and its actions violate sections (b) and (n) of NRS 686A.310. The dishonesty of their business model, associated with selling a service contract and ignoring a claim to a consumer, is the same attitude CHW and Mandalawi exhibit toward the administrative courts. It is supported by the fact that as

<sup>&</sup>lt;sup>5</sup> U.S.C.A. Const. Art. IV § 1 Section 1. Full Faith and Credit shall be given in each State to the public Acts, Records, and judicial Proceedings of every other State.

<sup>&</sup>lt;sup>6</sup> Administrative determination by New York City comptroller of use taxes and business taxes assessed, under New York City Administrative Code, against residents of Massachusetts, who conducted shoe business in New York City, was entitled to full faith and credit and would be enforced in action in Federal District Court sitting in Massachusetts. The City of New York v. Louis Shapiro and William J. Mishel dba Tanners Shoe Company, 129 F. Supp. 149, (1954).

of the February 7, 2014, Oklahoma Order, CHW has failed to "pay all valid claims and refunds that arise pursuant to service warranty agreements in Oklahoma," despite a Consent Order filed January 9, 2012, signed by Mandalawi, agreeing to do so. CHW and Mandalawi have no intent to do so, as evidenced by the necessary 2014 Oklahoma Order.

Substantiating CHW's dishonesty, a Nevada consumer complaint states,

"When CHW was notified of this professional assessment, it disputed the diagnosis and ultimately denied my claim . . . I spoke to a supervisor, Giselle, at CHW and requested a written explanation as to why CHW refused to accept my claim. Giselle stated that it is against their policy to provide a denial explanation in written form." This lack of explanation violates section (n). Similarly, another Nevada consumer complaint alleged that CHW "sent 7 technicians and 4 Nevada A/C companies. All agreed that the A/C compressor and coil need to be replaced. CHW said they had a picture on 8/7/2016 that showed no maintenance on my unit, thus they denied my claims . . . . I asked them to see the picture they said they couldn't send it to me and I should call Vegas Appliance repairs. I did. They had no picture. I faxed my maintenance records to CHW. They said they couldn't read them."

These dishonest actions are violations of sections (a)(b)(c), and (n) and consistent with the findings of fact in the February 7, 2014 Oklahoma Order. This Nevada consumer complaint also illustrates CHW and Mandalawi's "run-around" tactics in adjudicating claims.

CHW's claims processes causes injury to the general public because Nevada consumers needlessly suffer trying to navigate through CHW's illegal claims practices, pay out of pocket, and then are forced to file a complaint with the Division in order for CHW to pay covered claims. In some instances, CHW's business practices can cause grave injury to consumers, especially in places like Las Vegas. As described in another Nevada complaint where a claim for his covered air conditioner was denied,

"I have called a number of times to contact Choice and I was put on hold EVERY single time for extensive periods. At times exceeding 45 minutes, at which point the call failed. At one point I managed to get a supervisor on the phone, his name was David L. I was told that the claim was rejected verbally by Choice because they said I didn't maintain the unit. To which I have sent them proof that I did . . . Even after I provided sufficient proof of maintenance, they still

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denied my claim . . . . This has now become a life or death situation. My significant other, who is disabled, along with our little dog, have been left in the house with temperatures exceeding 100 plus degrees. We live in Las Vegas, where the summer months are exceedingly hot. She became ill with severe heat stroke."

Those Nevada complaints are numerous and verify the same "run-around" claims processing tactics and improper claims rejections that result in injury to the public. Not only are these complaints consistent with the February 7, 2014, Oklahoma Order, they also support allegations made by the New Jersey Attorney General's Office. On July 22, 2014, the New Jersey Division of Consumer Affairs filed a complaint against CHW that they used deceptive tactics to refuse consumers' claims for repair of crucial home systems and appliances. The Attorney General for the State of New Jersey stated,

"CHW induced consumers to buy "comprehensive" coverage for crucial home systems and appliances, and then denied consumers' claims for repair or replacement through the use of various deceptive tactics. As a result, consumers who paid hundreds of dollars for CHW's so-called "home warranties" were forced to pay out-ofpocket for air conditioning, refrigerator, or other repairs that allegedly should have been covered under their "warranties" with CHW. This company's alleged false advertising and flagrant violations of the terms of its residential service contracts affected consumers not just in New Jersey, but in at least 25 other states from CHW advertises that its so-called "home here to Nevada. warranties" provide "comprehensive" coverage and "peace of mind" by protecting consumers against the high costs of unexpected repairs or replacements of home systems and appliances. The company's advertisements promise that, should consumers need service for their covered systems or appliances, CHW will "quickly" respond by dispatching a local technician who is duly licensed and insured. The company's advertisements further promised that consumers will "Never Pay For Covered Home Repairs Again!" In reality, however, CHW and its current and former principals, Victor Mandalawi, Victor Hakim, and David Seruya . . . repeatedly made it difficult if not impossible for consumers to realize the benefits of their so-called "warranties." CHW and its principals often denied claims based on consumers' supposed failure to properly maintain their covered home systems or appliances. The defendants also often denied claims based on supposed pre-existing defects. The company denied claims even when technicians declared that the covered home systems or appliances had been properly maintained, and/or

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had failed for reasons not related to poor maintenance or preexisting problems. As a way of denying claims, the defendants on many occasions demanded that the consumers provide years' worth of records to prove they performed regular maintenance on the covered items. One consumer was told her claim could not be approved unless she could provide 12 years of maintenance records for her air conditioning unit. This denial, in addition to many others made on similar grounds, were issued despite the fact that CHW's residential service contract does not state that the company can demand maintenance records from consumers. Additionally, when consumers requested specific explanations for their denial of claims in writing, CHW on many occasions failed or refused to provide written explanations. CHW also promised consumers that if covered items could not be repaired, the company would replace them. However, when consumers needed to replace covered items, the company often required consumers to accept cash "buy-outs." These "buy-outs" were hundreds of dollars less than the consumers' cost to replace the items. For example, CHW offered one customer a \$180 "buy-out" for a dryer that allegedly would have cost \$600 to repair. When the consumer disputed this, the company offered a \$285 "buy-out."

Again, these allegations are consistent with Nevada and Oklahoma complaints especially with regard to the "run-around" claims processes and eventual denial of claims. CHW claim processes violate NRS 686A.310 (sections a, b, c, and n), and the "buy-out" practice also violates section (g). Per the New Jersey complaint, "The Division of Consumer Affairs has received complaints from a total of 116 consumers, including 18 from New Jersey, 7 from New York, and 5 from Pennsylvania. The balance of complaints were filed by consumers from outside the tri-state area, in states such as Maryland, Texas, and Nevada. The Division also has been provided with 902 complaints that were filed by individuals from various states with the Better Business Bureau."

As most Nevada consumers are unaware of the services the Division offers in resolving disputes, many turn to private consumer advocacy watchdog agencies. One such instance details a Henderson, Nevada resident, who on October 31, 2016, reported CHW taking money out of his bank account after policy expiration and redirecting his call to "customer service," where he was ignored. Another Las Vegas, Nevada CHW client left a comment, "How is this not a scam?", detailing a denied claim from CHW because his microwave was "covered in grease and oil," when it was properly maintained and clean. Such reports, are again, consistent with the Oklahoma

that it causes injury to the general public. Pursuant to the findings of fact of the Oklahoma Order, along with the detailed complaints, CHW is in violation of NRS 686A.310.

B. NRS 690C.325(1)(b) grants authority for the Commissioner to refuse to renew,

findings, the New Jersey allegations, and other Nevada complaints and occur with such frequency

suspend, limit or revoke a provider's certificate of registration if the Commissioner finds after a hearing thereon, or upon waiver of hearing by the provider, that the provider conducted business in an unsuitable manner. CHW, by and through its president, Victor Mandalawi, conducted business in an unsuitable manner by intentionally violating lawful regulations of the Commissioner of Insurance, violating other provisions of the Chapter 690C in the NRS, operating without a license, failing to disclose regulatory action. These acts cause injury to the general public and the Division deems Mr. Mandalawi and CHW to be untrustworthy, dishonest, and unsuitable to conduct business in Nevada.

The Division also has received complaints from service contractors. In one instance, the Nevada complaint stated,

"CHW refuses to pay for outstanding invoicing after services were provided – attempted to correct situation with Dennis the Vendor Relations Rep – got the run around. He had us enter every single invoice into their system again and stated a 30 day release. Dennis then backed tracked on his word and said no payment will be made to us. We are owed \$20,000 and CHW refuses to pay for our services that were rendered. There are multiple companies in Las Vegas NV that are currently filling complaints and we all deserve to be paid . . . ."

Consistent with the New Jersey allegations, and as described:

"CHW also repeatedly failed to deliver on its promises for prompt service. In several cases this was because the company failed to pay its contracted technicians. On at least one occasion, CHW assigned three different technicians to a consumer's claim, and all three technicians told the consumer they would not do so because CHW had failed to pay them for prior services. To date, the Division of Consumer Affairs has received 16 complaints from technicians who stated CHW had not paid outstanding invoices totaling at least \$21,690.92."

By falsifying material fact in renewal applications as described in Section A, engaging in unfair

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practices as described in Section B, and using similar practices to deny payment to service contractors, CHW is unsuitable to conduct business in the State of Nevada. CHW has been found to unlawfully engage in the sale of service contracts in Washington, Oklahoma, and California, without a certificate or license. CHW's certificate in Nevada has not been renewed and they are currently unlawfully engaging in the sale of service contracts in Nevada. Additionally, CHW has not allowed examination of their reserve account pursuant to NRS 690C.170(2)(b), and failed to comply with the Division's request to examine said account. After repeated requests, CHW has failed to provide the Division with the reserve account number and clarify whether the limited information they provided about an account was solely for the use of Nevada Consumers. CHW also initially failed to comply with a request from the Division to provide information about open Nevada accounts forcing the Division to order them through subpoena. The contract CHW uses for Nevada consumers is not the same contract approved by the Division. In addition to all of the above evidence as to CHW's business practices, this constant and ongoing disregard for Nevada and other state regulatory authority makes CHW unsuitable to conduct business in Nevada. During the period CHW was registered as a Service Contractor Provider in Nevada, the Nevada Division of Insurance has received more than 80 consumer complaints, more than any other service contractor business. "Despite these alleged failures to honor the terms of consumers' residential service contracts, CHW paid Mandalawi at least \$2.6 million from January 2011 to September 2013, paid Hakim at least \$3.7 million between December 2010 and September 2013, and paid Seruya at least \$2.1 million between January 2011 and April 2013.7"

DATED this 6th day of September 2017.

ADAM PAUL LAXALT Attorney General

By:

RICHARD PAILI YIEN
Deputy Attorney General
100 N. Carson Street
Carson City, Nevada 89701

(775) 684-1129

<sup>7</sup> New Jersey Attorney General Complaint

#### 1 **CERTIFICATE OF SERVICE** 2 I hereby certify that I have this date served the DIVISION'S PRE-HEARING 3 STATEMENT, in CAUSE NO. 17.0050, via electronic mail, to the following: 4 Kirk B. Lenhard, Esq. Brownstein Hyatt Farber Schreck, LLP 5 100 North City Parkway, Suite 1600 Las Vegas, NV 89106 6 E-MAIL: klenhard@bhfs.com 7 Travis F. Chance, Esq. Brownstein Hyatt Farber Schreck, LLP 100 North City Parkway, Suite 1600 8 Las Vegas, NV 89106 9 E-MAIL: tchance@bhfs.com 10 Lori Grifa, Esq. Archer & Greiner, P.C. 11 Court Plaza South, West Wing 21 Main Street, Suite 353 12 Hackensack, NJ 07601 E-MAIL: lgrifa@archerlaw.com 13 14 and the originals of the foregoing were hand-delivered to: 15 Alexia M. Emmermann, Esq. Hearing Officer 16 Department of Business and Industry Division of Insurance 1818 East College Parkway, Suite 103 17 Carson City, NV 89706 18 and copies of the foregoing were sent via electronic mail to: 19 20 Richard Yien, Deputy Attorney General Nevada Attorney General's Office 21 E-MAIL: ryien@ag.nv.gov DATED this 6<sup>th</sup> day of September, 2017. 22 23 Employee of the State of Nevada 24 Department of Business and Industry Division of Insurance 25 26 27 28

**CERTIFICATE OF SERVICE** 

Pursuant to NRAP 25(1)(b) and 25(1)(d), I, the undersigned, hereby certify

that I electronically filed the foregoing APPELLANT'S APPENDIX (VOLUME

I OF XIV) with the Clerk of Court for the Supreme Court of Nevada by using the

Supreme Court of Nevada's E-filing system on May 12, 2020.

I further certify that all participants in this case are registered with the

Supreme Court of Nevada's E-filing system, and that service has been accomplished

to the following individuals through the Court's E-filing System as indicated below:

Via Electronic Filing System:

Richard P. Yien

Joanna N. Grigoriev

/s/ Joyce Heilich

An Employee of Holland & Hart LLP