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6

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7  
8 SUPREME COURT  
9 STATE OF NEVADA

10 SATICOY BAY LLC SERIES 133  
11 McCLAREN,

No. 78661

12 Appellant,

13 vs.

14  
15 GREEN TREE SERVICING LLC; THE  
BANK OF NEW YORK MELLON  
16 FKA THE BANK OF NEW YORK, AS  
SUCCESSOR TRUSTEE TO  
17 JPMORGAN CHASE BANK, N.A., AS  
TRUSTEE FOR THE CERTIFICATE-  
18 HOLDERS OF CWABS MASTER  
TRUST, REVOLVING HOME  
19 EQUITY LOAN ASSET BACKED  
NOTES, SERIES 2004-T,

20 Respondent.  
21

22 **APPELLANT'S REPLY BRIEF**

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28 McLaren

1 **NRAP 26.1 DISCLOSURE STATEMENT**

2 Counsel for plaintiff/appellant certifies that the following are persons and  
3 entities as described in NRAP 26.1(a), and must be disclosed. These representations  
4 are made in order that the judges of this court may evaluate possible disqualification  
5 or recusal.  
6

7 1. Plaintiff/appellant, Saticoy Bay LLC Series 133 McLaren, is a Nevada  
8 limited-liability company.  
9

10 2. The manager for Saticoy Bay LLC, Series McLaren is Bay Harbor Trust.

11 3. The trustee for Bay Harbor Trust is Iyad Haddad a/k/a Eddie Haddad.  
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1 **SUMMARY OF THE ARGUMENT**

2 NAS's rejection of Miles Bauer's conditional tender did not extinguish the  
3  
4 HOA's superpriority lien.

5  
6 NRS Chapter 116 does not contain any language that permits a lender to  
7 unilaterally override an HOA's "good faith" belief that more was owed.

8  
9 Defendant Green Tree's failure to record notice of its claim that the  
10 superpriority lien had been discharged made that claim void as to plaintiff.

11  
12 The HOA's reason for rejecting the conditional tender is relevant.

13  
14 Defendant Green Tree was not entitled to equitable relief against plaintiff  
15 altering the legal effect of the conclusive foreclosure deed.

16  
17 12 U.S.C. § 4617(j)(3) does not apply to the present case because FHFA did  
18 not appear in or act in the case.

19  
20 Defendant Green Tree did not prove that the "writing" required by NRS  
21 111.205(1) existed on November 22, 2013.

22  
23 Plaintiff has standing to assert the statute of frauds in NRS 111.205(1).

24  
25 Plaintiff is protected as a good faith purchaser from the unrecorded claim that  
26 Fannie Mae owned the deed of trust.

27 ///

1 **ARGUMENT**

2 **1. NAS’s rejection of Miles Bauer’s conditional tender did not**  
3 **extinguish the HOA’s superpriority lien.**

4 At page 13 of its Brief, defendant Green Tree states that “[t]his case is nearly  
5 identical” to Bank of America, N.A. v. SFR Investments Pool 1, LLC, 134 Nev. 604,  
6 427 P.3d 113 (2018), and “the district court correctly applied it here.”  
7  
8

9 Defendant Green Tree, however, does not identify any evidence that proved  
10 it was entitled to equitable relief from NRS 116.31166(1)(a) and the “conclusive”  
11 recital of “default” in the foreclosure deed. See pages 34 to 38 of Appellant’s  
12 Opening Brief.  
13  
14

15 At page 16 of its Brief, defendant Green Tree states that Miles Bauer’s tender  
16 of only \$276.75 “was sufficient to extinguish the superpriority portion of the HOA  
17 lien.”  
18  
19

20 On the other hand, “the law of real property” expressly provides that a tender  
21 made by “one who holds an interest in the real estate subordinate to the mortgage but  
22 is not primarily responsible for performance” can never extinguish a lien, but instead  
23 entitles the person making the payment to receive “an appropriate assignment . . . in  
24 recordable form.” See subsections e, f and g of Restatement (Third) of Prop.:  
25 Mortgages, § 6.4 (1997).  
26  
27  
28

1 At page 15 of its Brief, defendant Green Tree states that “NAS refused delivery  
2 of the check **but did not provide a reason for doing so.**” (emphasis added) Neither  
3 the runner slip for Legal Wings (1 SA 0187) nor the computer screenshot (1 SA 0191)  
4 include any such language. Mr. Jung’s testimony that he did not “hear anything from  
5 NAS regarding the amount of the check” (JA1, pg. 223) does not prove that a reason  
6 was not provided to the unidentified person who delivered the check.  
7  
8  
9

10 At page 16 of its Brief, defendant Green Tree states that “NAS and the HOA’s  
11 rejection of BANA’s check does not negate the legal effect of BANA’s tender.” On  
12 the other hand, as demonstrated at pages 32 to 34 of Appellant’s Opening Brief, the  
13 portion of Bank of America, N.A. v. SFR Investments Pool 1, LLC cited by defendant  
14 Green Tree is contradicted by “the law of real property” that supplements NRS  
15 Chapter 116 pursuant to NRS 116.1108.  
16  
17  
18

19 As discussed at pages 13 and 14 of plaintiff’s 7.27 pre-trial memorandum (JA1,  
20 pgs. 119-120) and pages 25 to 29 of Appellant’s Opening Brief, a tender made by  
21 “one who holds an interest in the real estate subordinate to the mortgage  
22 [superpriority lien] but is not primarily responsible for performance, does not  
23 extinguish the mortgage [superpriority lien], but redeems the interest of the person  
24 performing from the mortgage [superpriority lien] and entitles the person performing  
25  
26  
27  
28

1 to subrogation to the mortgage [superpriority lien] under the principles of § 6.7.”  
2 Restatement (Third) of Prop.: Mortgages, § 6.4 (e) (1997).  
3

4 NRS Chapter 116 does not contain any language that is “inconsistent” with this  
5 established principle of “the law of real property.”  
6

7 **2. NRS Chapter 116 does not contain any language that permits**  
8 **a lender to unilaterally override an HOA’s “good faith” belief**  
9 **that more was owed.**

10 At page 16 of its Brief, defendant Green Tree states that in Bank of America,  
11 N.A. v. SFR Investments Pool 1, LLC, this court held that the conditions imposed by  
12 Miles Bauer on its conditional tender of only \$276.75 were “conditions upon which  
13 BANA had a right to insist.”  
14

15 This court, however, did not address the “good-faith rejection argument”  
16 because “SFR did not present its good-faith rejection argument to the district court.”  
17  
18 427 P.3d at 118.  
19

20 As quoted at pages 17 and 18 of Appellant’s Opening Brief, the Kansas  
21 Supreme Court stated in Smith v. School Dist. No. 64 Marion County, 131 P. 557,  
22 558 (Kan. 1913), that “[w]here it appears that a larger sum than that tendered is  
23  
24 claimed to be due, the offer is not effectual as a tender if coupled with such  
25  
26 conditions that acceptance of it as tendered involves an admission on the part of the  
27  
28

1 person accepting it that no more is due.”

2 This is the exact improper condition imposed by Miles Bauer on its conditional  
3  
4 tender of only \$276.75 made on December 16, 2011. (2 SA0377)

5 As quoted at page 19 of Appellant’s Opening Brief, this court stated in Hardy  
6  
7 Cos., Inc. v. SNMARK, LLC, 126 Nev. 528, 537, 245 P.3d 1149, 1155-56 (2010),  
8  
9 that “the legislature will be presumed not to intend to overturn long-established  
10 principles of law, and the statute will be so construed unless an intention to do so  
11 plainly appears by express declaration or necessary implication.”

12  
13 NRS Chapter 116 does not contain any language that is “inconsistent” with the  
14  
15 long-established principle of the law of real property that prohibited Miles Bauer  
16 from making the demand at page 2 of its letter, dated December 16, 2011. (1 SA0184)

17  
18 At page 17 of its Brief, defendant Green Tree states that Miles Bauer’s initial  
19 letter correctly describes the language in NRS 116.3102(1)(j) through (n).

20  
21 On the other hand, Miles Bauer’s letter is inaccurate because those portions of  
22 the statute do not include any language regarding the priority of those charges in  
23 relationship to a “first security interest” described in NRS 116.3116(2)(b).

24  
25 At the bottom of pages 17 and 18 of its Brief, defendant Green Tree quotes  
26 from Horizons at Seven Hills v. Ikon Holdings, 132 Nev. 362, 373 P.3d 66 (2016),  
27  
28

1 but that opinion was not issued until April 28, 2016. In December of 2011, Advisory  
2 Opinion 2010-01 issued by the CCICCH on December 10, 2010 gave the HOA and  
3  
4 NAS a “good faith” reason to believe that Miles Bauer’s interpretation of the statute  
5  
6 was incorrect.

7           At page 18 of its Brief, defendant Green Tree does not cite any evidence that  
8  
9 proves that “neither the HOA nor NAS mentioned a concern about nuisance  
10 abatement charges.”

11  
12           Arguments made by counsel are not evidence and do not establish the facts of  
13 a case. Nevada Association Services, Inc. v. Eighth Judicial District Court, 130 Nev.  
14  
15 949, 957, 338 P.3d 1250, 1255-56 (2014).

16 **3. Defendant Green Tree’s failure to record notice of its claim that**  
17 **the superpriority lien had been discharged made that claim void**  
18 **as to plaintiff.**

19           The two sentences quoted by defendant Green Tree from Bank of America,  
20  
21 N.A. v. SFR Investments Pool 1, LLC at pages 18 and 19 of its Brief are directly  
22 contradicted by “the law of real property” that supplements NRS Chapter 116.

23  
24           Defendant Green Tree states that “[t]here is no authority to support Saticoy  
25 Bay’s notion that a discharged lien springs back into existence if an HOA sale  
26  
27 purchaser can qualify as a bona fide purchaser.”

1 On the other hand, the superpriority lien does not have to spring “back into  
2 existence” because the law of real property expressly provides that a tender made by  
3 a subordinate lienholder can never “extinguish” a prior lien. Restatement (Third) of  
4 Prop.: Mortgages, § 6.4(f)(1997).  
5

6  
7 At page 20 of its Brief, defendant Green Tree states that plaintiff’s argument  
8 is “underdeveloped (mainly consisting of quotations from the restatement (Third) of  
9 Property: Mortgages), and can be disregarded on that basis alone.” Defendant Green  
10 Tree does not cite any authority, and this argument ignores the cases cited at pages  
11 13 to 16 of plaintiff’s 7.27 pre-trial memorandum (JA1, pgs. 119-122) and at pages  
12 25 to 28 of Appellant’s Opening Brief.  
13  
14

15  
16 In Bank of America, N.A. v. SFR Investments Pool 1, LLC, 427 P.3d at 119,  
17 this court did not address “the law of real property” stated in Sections 6.4 (e), (f) and  
18 (g) of Restatement (Third) of Prop.: Mortgages (1997) and the established body of  
19 case law regarding equitable subrogation.  
20  
21

22  
23 Because the “appropriate assignment of the mortgage [superpriority lien] in  
24 recordable form” described in Section 6.4(f) is a “conveyance” as defined in NRS  
25 111.010(1), the failure to record that “conveyance” prior to the HOA foreclosure deed  
26 makes that unrecorded conveyance void against plaintiff. NRS 111.325.  
27  
28

1 The amendment made to NRS 116.31164(2) in 2015 that requires “a record of  
2 such satisfaction” to be recorded “not later than 5 days before the date of sale” is  
3  
4 “persuasive evidence” that the Nevada Legislature “originally intended” that any  
5  
6 claim of tender be recorded as required by “the law of real property.” Public  
7 Employees’ Benefits Program v. Las Vegas Metropolitan Police Dep’t, 124 Nev. 138,  
8  
9 157, 179 P.3d 542, 554-555 (2008).

10 At page 20 of its Brief, defendant Green Tree cites two unpublished orders  
11  
12 that cannot be cited as precedent. NRAP 36(c)(3). Like Bank of America, N.A. v.  
13 SFR Investments Pool 1, LLC, neither order addresses “the law of real property” and  
14  
15 the long-established distinction between a tender made by “one who holds an interest  
16  
17 in the real estate subordinate to the mortgage but is not primarily responsible for  
18  
19 performance” and a tender made “by a person who is primarily responsible for  
20  
21 payment of the mortgage obligation.”

21 **4. The HOA’s reason for rejecting the conditional tender is relevant.**

22  
23 At page 21 of its Brief, defendant Green Tree again cites Bank of America, N.A.  
24 v. SFR Investments Pool 1, LLC, but as noted above, this court did not address the  
25  
26 “good-faith rejection argument” because “SFR did not present its good-faith rejection  
27  
28 argument to the district court.” 427 P.3d at 118.

1 In footnote 10 at page 21 of its Brief, defendant Green Tree states that “the  
2 Court rejected this argument on the merits rather than on the basis of waiver.” This  
3  
4 court, however, did not address the established body of law quoted at pages 16 to 18  
5  
6 of Appellant’s Opening Brief. Defendant Green Tree also does not cite any  
7  
8 authorities that contradict “the law of real property” that required proof that the  
9  
10 HOA’s rejection of Miles Bauer’s conditional tender was “unjustified” or “refused  
11  
12 without adequate excuse.” Hohn v. Morrison, 870 P.2d 513, 517-518 (Colo. App.  
13  
14 1993).

15 At pages 21 and 22 of its Brief, defendant Green Tree cites four unpublished  
16  
17 orders that cannot be cited as precedent. NRAP 36(c)(3). Like Bank of America,  
18  
19 N.A. v. SFR Investments Pool 1, LLC, none of the orders mention the authorities that  
20  
21 support plaintiff’s good-faith rejection argument.

22 **5. Defendant was not entitled to equitable relief against plaintiff**  
23 **altering the legal effect of the conclusive foreclosure deed.**

24 At page 23 of its Brief, defendant states that the principle applied in Las Vegas  
25  
26 Valley Water District v. Curtis Park Manor Water Users Ass’n, 98 Nev. 275, 278, 646  
27  
28 P.2d 549, 551 (1982), does not apply to a claim for “a declaratory judgment.”  
29  
30 Defendant’s counterclaim, however, necessarily seeks “equitable relief” from the  
31  
32 “conclusive” recital of default in the foreclosure deed. NRS 116.31166(1)(a).

1 In Shadow Wood Homeowners Association, Inc. v. New York Community  
2 Bancorp, Inc., 132 Nev. 49, 59, 366 P.3d 1105, 1112 (2016), this court stated that the  
3  
4 recitals in a conclusive-or presumptive-effect recital statute are “conclusive, *in the*  
5  
6 *absence of grounds for equitable relief.*” (quoting Holland v. Pendleton Mortg. Co.,  
7 61 Cal. App. 2d 570, 143 P.2d 493, 496 (Cal. Ct. App. 1943).”  
8

9 As stated at page 34 of Appellant’s Opening Brief, in Bank of America v. SFR  
10 Investments Pool 1, LLC, this court confirmed that when tender is alleged, the  
11  
12 challenge is to the default. 134 Nev. at 612, 427 P.3d at 121. As discussed at page 36  
13  
14 of Appellant’s Opening Brief, but for invoking the inherent powers of equity, neither  
15  
16 this court, nor any other court, could ever look behind the conclusive recital of  
17  
18 default.

19 At the bottom of page 23 and 24 of its Brief, defendant Green Tree identifies  
20  
21 three “assumptions” that it claims justify equitable relief in the present case. This  
22  
23 court rejected each of these claimed justifications in County of Washoe v. City of  
Reno, 77 Nev. 152, 360 P.2d 602, 604 (1961):

24 In answer to this suggestion, however, it is necessary to say only that our  
25 concern is with the existence of a remedy and not whether it will be  
26 unproductive in this particular case, Hughes v. Newcastle Mutual  
27 Insurance Co., 13 U.C.Q.B. (Ont.) 153, or inconvenient, Gulf Research  
28 & Development Co. v. Harrison, 9 Cir., 185 F.2d 457, or ineffectual,  
United States ex rel. Crawford v. Addison, 22 How. 174, 63 U.S. 174,  
16 L.Ed. 304.

1 Defendant Green Tree also states that the decisions cited by plaintiff fail “to  
2 accurately describe the current state of the law regarding equitable relief.”  
3

4 On the other hand, the opinion in Nevada Management Co. v. Jack, 75 Nev.  
5 232, 235, 338 P.2d 71, 73 (1959), does not contain any language that discusses the  
6 limitation on the availability of equitable relief that was subsequently reaffirmed by  
7 this court in County of Washoe v. City of Reno in 1961 and in Las Vegas Valley  
8 Water District v. Curtis Park Manor Water Users Ass’n in 1982.  
9  
10

11  
12 **6. 12 U.S.C. § 4617(j)(3) does not apply to the present case because**  
13 **FHFA did not appear in or act in the case.**

14 At page 27 of its Brief, defendant Green Tree cites Nationstar Mortgage, LLC  
15 v. SFR Investments Pool 1, LLC, 133 Nev. 247, 396 P.3d 754 (2017), but defendant  
16 does not identify in the record on appeal the “Mortgage Selling and Servicing  
17 Contract” required by Section 201 of the Fannie Mae Single Family 2012 Servicing  
18 Guide (hereinafter “Guide”).  
19  
20

21 Defendant Green Tree cites testimony by Christy Christensen of Ditech  
22 Financial, LLC (JA2, pgs. 281-282), but her testimony was based on computer  
23 records that were not identified or authenticated and a letter sent to the borrower in  
24 October of 2011. (Trial Exhibit 43 at 5 SA 1152-1155)  
25  
26

27  
28 Claudette Carr based her testimony (JA2, pgs. 321-364) on a Loan Detail

1 retrieved from SIR (Trial Exhibit 25), a schedule of mortgages (Trial Exhibit 26), and  
2 four pages from SIR that re-classified the Wight loan on July 1, 2013. (Trial Exhibit  
3  
4 27)

5  
6 As quoted at page 39 of Appellant’s Opening Brief, Section 201 of the Fannie  
7 Mae Single Family 2012 Servicing Guide (hereinafter “Guide”) (See pg. 263 in Trial  
8  
9 Exhibit 25) requires that the parties sign a “Lender Contract” and a “Mortgage  
10 Selling and Servicing Contract.”

11  
12 No witness testified that these required documents existed for the Wight loan.

13  
14 Likewise, no witness demonstrated that he or she had the personal knowledge  
15 required by NRS 50.025(1)(a) to prove that these required documents existed.

16  
17 At page 30 of its Brief, defendant Green Tree cites Daisy Trust v. Wells Fargo  
18 Bank, N.A., 135 Nev. Adv. Op. 30, 445 P.3d 846, 850 (2019), but this court stated  
19  
20 that NRS 51.135's business records exception requires that a qualified witness attest  
21  
22 “that the database entries contained in the printouts were made (1) at or near the time  
23 of the event being recorded, (2) **by a person with knowledge of the event**, and (3)  
24 in the course of the business's regularly conducted activity.” (emphasis added)

25  
26 30B Charles Alan Wright & Jeffrey Bellin, *Federal Practice and Procedure*  
27 § 6863 (2017), states in relevant part:  
28

1 Consequently, the typical witness is someone with an intimate  
2 familiarity with the organization's record keeping. The question of the  
3 sufficiency of the foundation witness' knowledge centers on the witness'  
4 familiarity with the organization's record keeping practices, not any  
5 particular record.

6 Neither Christy Christensen nor Claudette Carr proved either had "intimate  
7 familiarity" with the "record keeping practices" used by the unnamed persons who  
8 made the data entries in the computer database upon which each based her testimony.

9 In the present case, neither Christy Christensen nor Claudette Carr stated that  
10 the Lender Contract and the MSSC required by the Guide must exist before a data  
11 entry is made in the computer database upon which each based her testimony.  
12

13 According to Section 201 of the Guide, a servicing relationship is not created  
14 by having an unidentified person using an unidentified process make a data entry in  
15 a private database on an unidentified date.  
16

17 At page 30 of its Brief, defendant cites JPMorgan Chase Bank, N.A. v.  
18 Guberland LLC-Series 2, No. 73196, 2019 WL 2339537 (Nev. May 31, 2019)  
19 (unpublished disposition), and CitiMortgage, Inc. v. SFR Investments Pool 1, LLC,  
20 No. 70237, 433 P.3d 262 (Table), 2019 WL 289690 (Nev. Jan. 18, 2019)  
21 (unpublished disposition), but neither case may be cited as binding precedent. NRAP  
22 36(c)(2).  
23  
24  
25  
26  
27

28 At page 31 of its Brief, defendant Green Tree states that "Saticoy Bay

1 submitted no evidence to contradict or undermine the reliability or trustworthiness of  
2 Fannie Mae’s business records.” On the other hand, the corporate assignment of deed  
3  
4 of trust by MERS to defendant Green Tree that was recorded on May 28, 2013 (JA1,  
5  
6 pg. 92, ¶6) proves that both the deed of trust and the underlying obligation were  
7 transferred to defendant Green Tree on May 28, 2013. Restatement (Third) of Prop.:  
8  
9 Mortgages, § 5.4 (b) (1997).

10 As quoted at pages 8 and 9 of plaintiff’s 7.27 pretrial memorandum (JA1, pgs.  
11  
12 114-115), NRS 47.240(3) includes a “conclusive” presumption that entitled plaintiff  
13  
14 to rely on the recorded assignment of deed of trust.

15 As quoted at pages 41 and 42 of Appellant’s Opening Brief, in Leyva v.  
16  
17 National Default Servicing Corp., 127 Nev. 470, 255 P.3d 1275, 1279 (2011), this  
18  
19 court stated that “Wells Fargo needed to provide a signed writing from MortgageIT  
20  
21 demonstrating that transfer of interest, and “the statement from Wells Fargo itself is  
22  
23 insufficient proof of assignment.”

24 In the present case, defendant Green Tree failed to produce the “signed  
25  
26 writing” from the Lender, Countrywide Home Loans, Inc., or the Lender’s nominee,  
27  
28 MERS, transferring the deed of trust to Fannie Mae.

At page 4 of its judgment (JA1, pg. 160), the district court concluded that

1 “Fannie Mae has failed in its burden to establish an interest in the loan, and  
2 consequently, the Federal Foreclosure Bar would not apply, to prevent the foreclosure  
3 sale of the subject property.” This finding regarding defendant Green Tree’s failure  
4 of proof is not “manifestly contrary to the evidence.” See Avery v. Gilliam, 97 Nev.  
5 181, 625 P.2d 1166, 1168 (1981).  
6

7  
8 Defendant Green Tree cites Koff v. United States, 3 F.3d 1297 (9th Cir. 1993),  
9 but in that case, the government produced all documents required by 26 U.S.C. §  
10 6203 to the taxpayer. In the present case, defendant Green Tree did not produce  
11 either the “Lender Contract” or the “Mortgage Selling and Servicing Contract”  
12 required by Section 201 of the Guide for the Wight loan.  
13  
14

15  
16 At page 32 of its Brief, defendant Green Tree cites Daisy Trust v. Wells Fargo  
17 Bank, N.A. as authority that “servicers need not produce these documents to establish  
18 the requisite relationship.” The Guide, however, does not state that a servicing  
19 relationship can exist if the “Lender Contract” and the “Mortgage Selling and  
20 Servicing Contract” required by Section 201 of the Guide do not exist.  
21  
22

23  
24 Black’s Law Dictionary (10th ed. 2014) defines the word “probative” to mean  
25 “[t]ending to prove or disprove.”  
26

27 It is impossible for testimony based on computer screenshots to be “probative”  
28

1 of the existence of an unproduced document unless some person testifies that the  
2 “unproduced document” must exist before an unidentified person makes a data entry  
3  
4 in SIR.

5  
6 As quoted at page 48 of Appellant’s Opening Brief, in U-Haul Int’l, Inc. v.  
7 Lumbermens Mut. Cas. Co., 576 F.3d 1040, 1044 (9th Cir. 2009), the court stated that  
8  
9 in order to prove that “the database . . . was compiled in the ordinary course of  
10 business,” a party must prove that “the persons who entered the data had knowledge  
11 of the payment event.”

12  
13 Applying this standard to the present case, defendant Green Tree must prove  
14  
15 that the person who identified defendant Green Tree as a servicer in SIR had  
16 “knowledge of” the servicing relationship. That would necessarily require that the  
17  
18 person had “knowledge of” the MSSC required by Section 201 of the Guide.

19  
20 This required evidence, however, does not exist in the record on appeal.

21  
22 A data entry made by a person who has never seen the MSSC required by  
23 Section 201 of the Guide is not “probative” evidence that the required MSSC exists.

24  
25 At page 34 of its Brief, defendant Green Tree cites portions of the Guide at  
26 ISA 119, 130, but none of these sections mention the Wight loan. These portions of  
27 the Guide are also irrelevant because Section 201 of the Guide states that “[t]he  
28

1 MSSC establishes the basic legal relationship between a lender/servicer and Fannie  
2 Mae.” 1 SA 78.  
3

4 Because no language in the Guide states that the Guide governs a relationship  
5 where no MSSC exists, defendant Green Tree cannot rely on language in the Guide  
6 to prove that “Fannie Mae is at all times the owner of the mortgage note.” *See* 1 SA  
7 0130.  
8  
9

10 In footnote 13 at page 35 of its Brief, defendant Green Tree states that “Saticoy  
11 Bay also failed to object to the admissibility of these documents at trial.” Plaintiff,  
12 however, made a specific objection to admission of pages “297 through the end of the  
13 exhibit” in Exhibit 25 because they are dated 2017, which is years after the sale held  
14 on November 22, 2013. (JA2, pg. 364, l. 21 to pg. 365, l. 17)  
15  
16  
17

18 At page 34 of its Brief, for example, defendant Green Tree cites Section A2-  
19 5.1-02 that was not adopted until December 19, 2017. *See* 1 SA 0119. Defendant  
20 Green Tree also cites Section A2-1-04, which is dated 06/21/2017 and includes a  
21 reference to “F-1-33, Servicing eMortgages (10/19/2016).” *See* 1 SA 130.  
22  
23

24 When defendant Green Tree’s counsel moved to admit pages 297 through 348  
25 of Exhibit 25 (JA2, pg. 375, ll. 21-24), the court responded that “[t]he objection was  
26 that it’s a later edition. It doesn’t apply to the sale in this case.” (JA2, pg. 375, l. 25  
27  
28

1 to pg. 376, l. 2) The court concluded that “I don’t know that this later edition of the  
2 guide is relevant. I’m not going to admit this.” (JA2, pg. 376, ll. 17-20)  
3

4 As a result, plaintiff did not waive its objection to the portions of the 2017  
5 version of the Guide upon which defendant Green Tree bases its argument.  
6

7 At page 35 of its Brief, defendant Green Tree states that “the knowledge of ‘the  
8 individual who entered the data’ is irrelevant to the case,” but a foundational element  
9 of NRS 51.135 is that the data entries be “made at or near the time by, or from  
10 information transmitted by, **a person with knowledge.**” (emphasis added)  
11

12 Because defendant Green Tree claims that the data entry in SIR is “probative”  
13 evidence of the servicing relationship between defendant Green Tree and Fannie Mae,  
14 defendant Green Tree must prove that the unidentified person who made the data  
15 entry had “personal knowledge” of the MSSC that must exist before that relationship  
16 can exist. Such knowledge would be the equivalent of the “knowledge of the  
17 payment event” discussed in U-Haul Int’l, Inc. v. Lumbermens Mut. Cas. Co., 576  
18 F.3d 1040, 1044 (9th Cir. 2009). No such evidence exists in the record on appeal.  
19  
20  
21  
22

23 At page 35 of its Brief, defendant Green Tree cites Thomas v. State, 114 Nev.  
24 1127, 967 P.2d 1111, 1124-1125 (1998), as authority that a “qualified person”  
25 includes “anyone who understands the record-keeping system involved.” In that case,  
26  
27  
28

1 however, this court stated that both Johnson and Edwards “knew that the documents  
2 were kept in the ordinary course of business **and the procedures for completing**  
3 **those writings.**” (emphasis added)  
4

5  
6 At the bottom of page 35 and top of page 36 of its Brief, defendant Green Tree  
7 states that Claudette Carr, a mortgage operations manager with Fannie Mae,  
8  
9 “explained how Fannie Mae’s records of its regularly conducted business activities  
10 are created and maintained,” but defendant Green Tree cites the pages for all of Ms.  
11 Carr’s testimony and not any specific testimony regarding Ms. Carr’s knowledge of  
12 the procedures used to make the data entries in SIR. *See* JA2, pgs. 321-392.  
13  
14

15 In this regard, Ms. Carr testified that “servicers” and not Fannie Mae are  
16 responsible for inputting the information in SIR. (JA2, pg. 337) Ms. Carr also  
17 testified that “[o]n a monthly basis there is a reconciling process, where the servicers  
18 are expected to reconcile their portfolios.” (JA2, pg. 338, ll. 8-10)  
19  
20

21 Ms. Carr did not testify that any person confirms the existence of the MSSC  
22 required by Section 201 of the Guide before an entity is identified in SIR as the  
23 servicer for a particular loan.  
24  
25

26 At page 37 of its Brief, defendant Green Tree states that “[t]he data showing  
27 when Fannie Mae purchased the loan and from whom the loan was purchased are  
28

1 static database entries that do not change over time.” Defendant Green Tree does not  
2 cite any evidence that proves this statement is true.  
3

4 Furthermore, as quoted at pages 41 and 42 of Appellant’s Opening Brief, this  
5 court stated in Leyva v. National Default Servicing Corp., 127 Nev. 470, 255 P.3d  
6 1275, 1279 (2011), that NRS 111.205(1) required that Wells Fargo “provide a signed  
7 writing from MortgageIT demonstrating that transfer of interest” and that “the  
8 statement from Wells Fargo itself is insufficient proof of assignment.”  
9  
10

11  
12 Not only did defendant Green Tree fail to produce the “signed writing”  
13 required by NRS 111.205(1), defendant Green Tree did not prove that any person  
14 confirmed that the “signed writing” existed before an unidentified person using an  
15 unidentified procedure made the database entries upon which defendant Green Tree’s  
16 witnesses based their testimony that Fannie Mae “acquired an ownership interest in  
17 the deed of trust.” *See* page 8 of Respondent’s Answering Brief.  
18  
19  
20

21 At page 8 of Respondent’s Answering Brief, defendant Green Tree also cites  
22 screenshots attached as exhibits to defendant Green Tree’s motion for summary  
23 judgment, filed on July 16, 2018, instead of evidence admitted at trial.  
24  
25

26 An interest in Nevada real property cannot be created by having an  
27 unidentified person using an unidentified procedure make a database entry in a  
28

1 private database. Yet, that is the only testimony that defendant Green Tree used to  
2 prove Fannie Mae’s “ownership” of the Wight deed of trust on November 22, 2013.  
3

4 **7. Defendant Green Tree did not prove that the signed “writing”**  
5 **required by NRS 111.205(1) existed on November 22, 2013.**

6 At page 38 of its Brief, Defendant Green Tree quotes the district court’s  
7 statement that “[t]he Court does not require that Fannie Mae have a recorded interest  
8 in order to establish an interest in the loan.” (JA1, pg. 159)  
9

10  
11 As discussed at pages 42 to 46 of Appellant’s Opening Brief, because any  
12 transfer of an interest in the Wight deed of trust to Fannie Mae would be a  
13 “conveyance” as defined in NRS 111.010(1), Fannie Mae’s failure to record that  
14 conveyance prior to November 22, 2013 as required by NRS 111.315 makes that  
15 conveyance “void” against plaintiff pursuant to NRS 111.325.  
16  
17

18  
19 At pages 38 and 39 of its Brief, defendant Green Tree selectively quotes from  
20 In re Montierth (Montierth v. Deutsche Bank), 131 Nev. 543, 354 P.3d 648, 650-651  
21 (2015), and states that because the security interest in that case “attached *and was*  
22 *perfected* before bankruptcy,” the security interest was “therefore effective ‘against  
23 third parties.’”  
24  
25

26 In its parenthetical description, defendant cites “Restatement § 5.4 cmts. c , e,”  
27  
28 but these comments only discuss the rules that apply when no third party is affected

1 by the unrecorded transfer of ownership.

2           The opinion in Montierth does not discuss the effect of NRS 111.010(1), NRS  
3  
4 111.205, NRS 111.315 and NRS 111.325 on an unrecorded claim by a regulated  
5  
6 entity to hold an interest in a deed of trust recorded in the name of a third party.

7           The opinion in Montierth instead focused only on “the legal effect on a  
8  
9 foreclosure when the promissory note and the deed of trust are split at the time of  
10  
11 foreclosure” and whether “recordation of an assignment of a deed of trust” to the  
12  
13 holder of the note would violate the automatic stay provided by 11 U.S.C. § 362. 354  
14 P.3d at 649.

15           The only parties involved in the Montierth case were the debtors (who signed  
16  
17 the note and deed of trust) and the creditor (to whom the note was transferred). As  
18  
19 quoted at page 45 of Appellant’s Opening Brief, this court stated:

20           "[A]n unrecorded deed is valid immediately between the mortgagor and  
21 the mortgagee." 59 C.J.S. Mortgages § 256 (2009). In Nevada,  
22 "perfection of a deed of trust occurs upon proper execution and  
23 recordation." *In re Madrid*, 725 F.2d 1197, 1200 (9th Cir.1984),  
24 superseded by statute on other grounds, Bankr. Amendments & Fed.  
Judgeship Act of 1984, Pub.L. No. 98-353, 98 Stat. 333, as recognized  
25 in *In re Ehring*, 900 F.2d 184, 187 (9th Cir.1990). Thus, a security  
26 interest attaches to the property as between the mortgagor and  
27 mortgagee upon execution **and as against third parties upon**  
28 **recordation.** (emphasis added)

334 P.3d at 650.

Later in the opinion, this court stated:

1 Because the security interest attached and was perfected before  
2 bankruptcy, **and separation of the note from the deed of trust did not**  
3 **alter the interests of the parties in this instance**, see *Phillips*, 491 B.R.  
4 at 275; *In re Corley*, 447 B.R. 375, 380-81 (Bankr. S.D.Ga. 2011)  
5 (explaining that MERS, as the designated nominee of the note holder,  
6 had a "fully-secured, first priority deed to [the] secure debt"), we  
7 conclude that Deutsche Bank was a secured creditor when the  
8 *Montierth*s filed for bankruptcy. (emphasis added)

9 354 P.3d at 651.

10 In *In re Phillips*, 491 B.R. 255 (Bankr. D. Nev. 2013), there was a recorded  
11 assignment of the deed of trust to Fannie Mae. *Id.* at 274-275.

12 In *In re Corley*, 447 B.R. 375 (Bankr. S.D. Ga. 2011), no third party was  
13 affected by TBW's endorsement of the note in blank and TBW's role as servicer for  
14 Freddie Mac. *Id.* at 378.

15 In the present case, however, defendant Green Tree states that the unwritten  
16 and unrecorded transfer of "ownership" of the Wight loan to Fannie Mae removed  
17 the HOA's ability to foreclose its superpriority lien rights without first obtaining  
18 FHFA's consent. The present case is unlike *Montierth* for that reason alone.

19 As stated by this court in *Montierth*, Fannie Mae's rights against plaintiff can  
20 only exist "upon recordation." 354 P.3d at 650.

21 As quoted at page 44 of Appellant's Opening Brief, comment b to Restatement  
22 (Third) of Prop.: Mortgages, § 5.4, pg. 381 (1997), provides that plaintiff was  
23 "entitled to rely on the record."  
24  
25  
26  
27  
28

1           Because no “writing” was recorded prior to the HOA foreclosure sale stating  
2 that Fannie Mae held an interest in the Wight deed of trust, that unrecorded claim is  
3  
4 void as to plaintiff.

5  
6           At page 39 of its Brief, defendant Green Tree quotes from a portion of the  
7 opinion in Daisy Trust v. Wells Fargo Bank, N.A., 135 Nev. Adv. Op. 30, 445 P.3d  
8  
9 846, 849 (2019), that only focused on the amendment made to NRS 106.210 that  
10 became effective on July 1, 2011. On the other hand, the mandatory language in NRS  
11  
12 111.205(1), NRS 111.315 and NRS 111.325 has existed since 1861, and NRS  
13  
14 111.315 was last amended in 1995.

15           Under Nevada law, it is impossible for Fannie Mae to have held an enforceable  
16  
17 interest in the Property on the date of the HOA foreclosure sale unless the “writing”  
18  
19 by which defendant Green Tree claims that Fannie Mae “acquired ownership” of the  
20  
21 Wight loan was recorded prior to November 22, 2013.

22           Because defendant Green Tree failed to submit admissible evidence proving  
23  
24 that Fannie Mae complied with the mandatory language in NRS 111.205(1), NRS  
25  
26 111.315 and NRS 111.325, the subordinate deed of trust owned by defendant Green  
27  
28 Tree was extinguished when plaintiff purchased the Property at the public auction  
held on November 22, 2013.

1 At page 40 of its Brief, defendant Green Tree stated that “assignment merely  
2 transferred record beneficiary status of the right to *enforce* the deed of trust.” On the  
3 other hand, Restatement (Third) of Prop.: Mortgages, § 5.4(b) (1997) states that “a  
4 transfer of the mortgage also transfers the obligation the mortgage secures unless the  
5 parties to the transfer agree otherwise.”  
6  
7

8  
9 The record on appeal does not contain any admissible evidence proving that  
10 the parties agreed “otherwise” when MERS assigned the Wight deed of trust to  
11 defendant Green Tree on May 28 2013. (JA1, pg. 92, ¶6)  
12

13 At page 40 of its Brief, defendant Bank quotes from CitiMortgage, Inc. v.  
14 Saticoy Bay LLC Series 3084 Bellavista Lane, No. 71606, 448 P.3d 573 (Table), at  
15 \*1, n. 2, 2019 WL 4390765 (Nev. Sept. 12, 2019)(unpublished disposition), that once  
16 an Enterprise acquires a loan, “the assigning entities lack[ ] authority to transfer the  
17 promissory note.”  
18  
19

20 Pursuant to NRAP 36(c)(2), this case “does not establish mandatory  
21 precedent.” The case has no persuasive value because this court stated in Edelstein  
22 v. Bank of New York Mellon, 128 Nev. 505, 519, 286 P.3d 249, 258 (2012), that  
23 “MERS, as an agent for New American Funding **and its successors and assigns**, had  
24 authority to transfer the note on behalf of New American Funding **and its successors**  
25  
26  
27  
28

1 **and assigns.”** (emphasis added)

2 As a result, even if Fannie Mae complied with Nevada law to own the Wight  
3 note, MERS retained the right as agent for Fannie Mae to transfer that interest to  
4 defendant Green Tree.  
5

6  
7 At page 40 of its Brief, defendant Green Tree states that the **conclusive**  
8 presumptions in NRS 47.240(2) and NRS 47.240(3) can be ignored because  
9 paragraph 20 of the deed of trust stated that “[t]he Note or a partial interest in the  
10 Note (together with this Security Instrument) can be sold one or more times without  
11 prior notice to Borrower.” Defendant Green Tree also states that the deed of trust is  
12 “marked” as a “Fannie Mae/Freddie Mac UNIFORM INSTRUMENT.”  
13

14  
15 This language, however, does not excuse Fannie Mae from complying with  
16 NRS 111.205(1), NRS 111.315 and NRS 111.325. Plaintiff was entitled to rely on the  
17 recorded assignment of deed of trust as proof that defendant Green Tree, and not  
18 Fannie Mae, held all beneficial interest in the Wight deed of trust.  
19

20  
21 At page 41 of its Brief, defendant Green Tree states that Fannie Mae would be  
22 “required to undertake the pointless act of re-recording the same deed of trust that had  
23 already been recorded.” NRS 111.205(1), NRS 111.315 and NRS 111.325 instead  
24 require that Fannie Mae record the “signed writing” by which Fannie Mae acquired  
25  
26  
27  
28

1 an interest in the Wight deed of trust.

2 **8. Plaintiff has standing to assert the statute of frauds in NRS 111.205(1).**

3  
4 At page 41 of its Brief, defendant Green Tree quotes from Azevedo v. Minister,  
5  
6 86 Nev. 576, 47 P.2d 661 (1970), but that case involved an oral contract to purchase  
7  
8 may covered by NRS 104.2201 and not an interest in real property covered by NRS  
9  
10 111.205(1).

11  
12 In Harmon v. Tanner Motor Tours of Nevada, Ltd., 79 Nev. 4, 377 P.2d 622,  
13  
14 628 (1963), this court applied NRS 111.220(1) to an “agreement which, by its terms,  
15  
16 is not to be performed within one year from the making thereof” and not to “an estate  
17  
18 or interest in lands” governed by NRS 111.205(1).

19  
20 Neither Easton Business Opportunities, Inc. v. Town Executive Suites-Eastern  
21  
22 Marketplace, LLC, 126 Nev. 119, 230 P.3d 827 (2010), nor In re Circle K Corp., 127  
23  
24 F.3d 904 (9th Cir. 1997), involved an interest in real property.

25  
26 In Wells Fargo Bank, N.A. v. Pine Barrens Street Trust, No. 2:17-cv-1517-  
27  
28 RFB-VCF, 2019 WL 1446951 (D. Nev. Mar. 31, 2019), Judge Boulware cited  
29  
30 Harmon v. Tanner Motor Tours of Nevada, Ltd., without acknowledging the  
31  
32 difference between NRS 111.220(1) and NRS 111.205(1).

33  
34 The other cases cited at page 42 of defendant Green Tree’s Brief relate to NRS

1 104.2201(3)(c), which applies to “a contract for the sale of goods for the price of  
2 \$500 or more” and not to interests in real property.  
3

4 NRS 116.1108 expressly provides that “the law of real property” supplements  
5 the provisions of NRS Chapter 116 “except to the extent inconsistent with this  
6 chapter.” No language in NRS Chapter 116 is inconsistent with the mandatory  
7 language in NRS 111.205(1) that prevents Fannie Mae from holding any interest in  
8 the Property unless there is a signed “writing” that “granted” or “assigned” that  
9 interest to Fannie Mae.  
10  
11

12  
13 Plaintiff is the exact person that NRS 111.205(1), NRS 111.315 and NRS  
14 111.325 are designed to protect. *See SFR Investments Pool 1, LLC v. First Horizon*  
15 *Home Loans*, 134 Nev. 19, 409 P.3d 891, 893 (2018).  
16  
17

18 **9. Plaintiff is protected as a good faith purchaser from the unrecorded**  
19 **claim that Fannie Mae owned the deed of trust assigned to defendant**  
20 **Green Tree.**

21 At page 43 of its Brief, defendant Green Tree states that plaintiff “was on  
22 actual or constructive notice that an Enterprise held an interest in the Deed of Trust  
23 encumbering the Property,” but defendant Green Tree does not identify any evidence  
24 that supports that statement.  
25  
26

27 Defendant Green Tree again cites Daisy Trust v. Wells Fargo Bank, N.A., 135  
28

1 Nev. Adv. Op. 30, 445 P.3d 846, 849 (2019), but as discussed above, that case did not  
2 address the mandatory language in NRS 111.205(1), NRS 111.315 and NRS 111.325  
3  
4 has existed since 1861.

5  
6 Defendant Green Tree quotes from CitiMortgage, Inc. v. TRP Fund VI, LLC,  
7 435 P.3d 1226 (Table), 2019 WL 1245888 (Nev. Mar. 14, 2019)(unpublished  
8  
9 disposition), but the unpublished order does not discuss the mandatory language in  
10 NRS 111.205(1), NRS 111.315 and NRS 111.325 that makes a “potential” interest  
11  
12 void against an innocent purchaser like plaintiff.

13  
14 At page 45 of its Brief, defendant Green Tree states that plaintiff “could have  
15 reached out to FHFA,” but counsel’s statements are not evidence and do not establish  
16  
17 the facts of this case. Nevada Association Services, Inc. v. Eighth Judicial District  
18 Court, 130 Nev. 949, 957, 338 P.3d 1250, 1255-56 (2014). In footnote 16 at page  
19  
20 45, defendant Green Tree cites nonbinding orders that did not exist on November 22,  
21 2013.

22  
23 At page 46 of its Brief, defendant Green Tree states that “[i]f Saticoy Bay were  
24 a bona fide purchaser under Nevada law, the Federal Foreclosure Bar would preempt  
25  
26 those statutes” and that “the Federal Foreclosure Bar protects Fannie Mae’s property  
27  
28 interest regardless of whether Fannie Mae’s name appears in any recorded

1 documents.”

2 On the other hand, 12 U.S.C. § 4617 does not contain any language that creates  
3  
4 a “federal” method of creating an “ownership” interest in a deed of trust without  
5  
6 complying with the recording laws of the State of Nevada. No language in 12 U.S.C.  
7 § 4617(b)(2)(A) states that FHFA succeeds to an interest in real property that is  
8  
9 “void” under Nevada law.

10 **CONCLUSION**

11  
12 Plaintiff respectfully requests that this court reverse the order granting  
13  
14 defendant’s motion for summary judgment.

15 DATED this 2nd day of December, 2019.

16  
17 LAW OFFICES OF  
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24 **CERTIFICATE OF COMPLIANCE**

25  
26 1. I hereby certify that this brief complies with the formatting requirements of  
27 NRAP 32(a)(4), the typeface requirements of NRAP 32(a)(6) because this brief has  
28 been prepared in a proportionally spaced typeface using Word Perfect X6 14 point

1 Times New Roman.

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3 2. I further certify that this brief complies with the page or type-volume  
4 limitations of NRAP 32(a)(7) because, excluding the parts of the brief exempted by  
5 NRAP 32(a)(7) it is proportionately spaced and has a typeface of 14 points and  
6  
7 contains 6,977 words.

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9 3. I hereby certify that I have read this appellate brief, and to the best of my  
10 knowledge, information, and belief, it is not frivolous or interposed for any improper  
11 purpose. I further certify that this brief complies with all applicable Nevada Rules  
12 of Appellate Procedure, in particular NRAP 28(e)(1), which requires every assertion  
13 in the brief regarding matters in the record to be supported by a reference to the page  
14 of the transcript or appendix where the matter relied on is to be found.  
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18 DATED this 2nd day of December, 2019.

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1 **CERTIFICATE OF SERVICE**

2 In accordance with N.R.A.P. 25, I hereby certify that I am an employee of the  
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4 Law Offices of Michael F. Bohn, Esq., Ltd., and that on the 2nd day of December,  
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6 2019, a copy of the foregoing **APPELLANT’S REPLY BRIEF** was served  
7 electronically through the Court’s electronic filing system to the following  
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9 individuals:

10 Ariel E. Stern, Esq.  
11 Natalie L. Winslow, Esq.  
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14 /s/ /Marc Sameroff /  
15 An Employee of the LAW OFFICES OF  
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