	MICHAEL E DOUBLEGO	
1	MICHAEL F. BOHN, ESQ. Nevada Bar No.: 1641	
2	mbohn@bohnlawfirm.com LAW OFFICES OF	
3	MICHAEL F. BOHN, ESQ., LTD.	
4	MICHAEL F. BOHN, ESQ., LTD. 2260 Corporate Circle, Suite 480 Henderson, Nevada 89074 (702) 642-3113 / (702) 642-9766 FAX	Electronically Filed Dec 23 2020 03:52 p.m.
5		Elizabeth A. Brown
6	Attorney for appellant	Clerk of Supreme Court
7		
8	SUPREM	E COURT
	STATE OF	NEVADA
9		_
10	SATICOY BAY LLC SERIES 8149	CASE NO.: 81453
11	PALACE MONACO	
12	Appellant,	
13	VS.	
14	WELLS FARGO BANK, NATIONAL	
15	THE STRUCTURED ADJUSTABLE	
16	RATE MORTGAGE LOAN TRUST, MORTGAGE PASS THROUGH	
17	CERTIFICATES SERIES 2005-11;	
	Respondent	
18		
19	JOINT AI	PPENDIX 3
20	<u> </u>	
21	Michael E Dohn Esa	Agran D. Langastar, Esg
22	Michael F. Bohn, Esq. Law Office of Michael F. Bohn, Esq., Ltd.	Aaron D. Lancaster, Esq. WRIGHT, FINLAY & ZAK, LLP
23	2260 Corporate Circle, Suite 140 Henderson, Nevada 89074	7785 W. Śahara Ave., Ste. 200 Las Vegas, NV 89117
24	(702) 642-3113/ (702) 642-9766 FAX	<b>C</b> .
25	Attorney for Appellant	Attorney for Respondent
26		
27		
28		
		i

#### **INDEX TO APPENDIX 3**

Document	Appendix	Bates Stamp
Wells Fargo Bank, National Association's Motion for Summary Judgment Part 2	3	APP000484
Wells Fargo Bank, National Association's Opposition to Saticoy Bay LLC Series 8149 Palace Monaco's Motion for Summary Judgment	3	APP000620
Monaco Landscape Maintenance Association's Opposition to Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-through Certificates Series 2005-11's Motion for Summary Judgment	3	APP000654
Exhibits 8-10 of Monaco Landscape Maintenance Association's Opposition to Wells Fargo Bank, National Association's Motion for Summary Judgment	3	APP000670

ALPHABETICAL INDEX TO JOINT APPENDIXES

11

Document ALPHABETICAL INDEX TO JOINT APPE	1	D-4 C4
Document	Appendix	Bates Stamp
Affidavit of Service Red Rock	1	APP000189
Affidavit of Service to Monaco Landscape Maintenance Association, Inc.	1	APP000018
Affidavit of Service to Robert Nardizzi	1	APP000016
Affidavit of Service to Wells Fargo Bank, National Association	1	APP000017
Answer to Counterclaim	1	APP000101
Answer to Complaint for Declaratory Relief and Quiet Title	1	APP000009
Complaint for Declaratory Relief and Quiet Title	1	APP000001
Errata to Wells Fargo's Answer to Plaintiff's Complaint, Counter-Claims, Cross-Claims and Third Party Complaint Affidavit of Service Red Rock	1	APP000109
Exhibits 8-10 of Monaco Landscape Maintenance Association's Opposition to Wells Fargo Bank, National Association's Motion for Summary Judgment	3	APP000670
Findings Of Fact, Conclusions Of Law And Order	5	APP001009
Monaco Landscape Maintenance Association's Answer to Wells Fargo's Counterclaims, Cross-Claims, and Third-Party Claims	1	APP000094
Monaco Landscape Maintenance Association's Opposition to Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-through Certificates Series 2005-11's Motion for Summary Judgment	3	APP000654
Notice of Appeal	5	APP001030

1	Notice of Entry of Order		APP001018
2	Notice of Entry of Order	5	APP001040
3	Notice of Entry of Stipulation and Order	1	APP000193
4	Recorders Transcript of hearing 12-17-19	5	APP001050
5	Saticoy Bay LLC Series 8149 Palace Monaco's Reply in Support of Counter-Motion for Leave to Amend Complaint	5	APP001002
6 7	Saticoy Bay LLC Series 8149 Palace Monaco's Motion for Summary Judgment Part 1	1	APP000199
8	Saticoy Bay LLC Series 8149 Palace Monaco's Opposition to Wells Fargo's Motion for Summary Judgment Part 1	4	APP000729
9	Saticoy Bay LLC Series 8149 Palace Monaco's Opposition to Wells Fargo's Motion for Summary Judgment Part 2	4	APP000803
10 11	Saticoy Bay LLC Series 8149 Palace Monaco's Motion for Summary Judgment Part 2	2	APP000236
12	Saticoy Bay LLC Series 8149 Palace Monaco's Reply in Support of Motion for Summary Judgment	5	APP000974
13	Stipulation and Order to Dismiss Claims Between Red Rock Financial Services, LLC and Wells Fargo with Prejudice	1	APP000190
14	Stipulation and Order for NRCP 54(b) Certification	5	APP001032
15 16	Wells Fargo Bank, National Association's Motion for Summary Judgment Part 2	3	APP000484
17	Wells Fargo's Reply to Saticoy Bay's Opposition and In Support of Motion for Summary Judgment	4	APP000908
18	Wells Fargo Bank, National Association's Opposition to Saticoy Bay LLC Series 8149 Palace Monaco's Motion for Summary	3	APP000620
19	Judgment		
20	Wells Fargo's Answer to Plaintiff's Complaint, Counter-Claims, Cross-Claims and Third Party Complaint	1	APP000019
21 22	Wells Fargo Bank, National Association's Motion for Summary Judgment Part 1	2	APP000329

iii

# **EXHIBIT 9**

# **EXHIBIT 9**

1	DISTRICT COURT
	CLARK COUNTY, NEVADA
2	SATICOY BAY LLC SERIES
	8149 PALACE MONACO,
3	Plaintiff,
	vs. No. A-18-770245-C
4	ROBERT NARDIZZI a/k/a ROBERT
	A. NARDIZZI, an individual;
5	MONACO LANDSCAPE MAINTENANCE
	ASSOCIATION, a Nevada domestic
6	non-profit corporation; WELLS
	FARGO BANK, NATIONAL ASSOCIATION,
7	AS TRUSTEE FOR THE STRUCTURED
	ADJUSTABLE RATE MORTGAGE LOAN
8	TRUST, PASSTHROUGH CERTIFICATES
	SERIES 2005-11, a business entity
9	location unknown; DOE individuals
	1 through 10; and ROE business
10	entities 11 through 30,
	Defendants.
11	
	WELLS FARGO BANK, NATIONAL
12	ASSOCIATION, AS TRUSTEE FOR THE
	STRUCTURED ADJUSTABLE RATE
13	MORTGAGE LOAN TRUST, PASSTHROUGH
	CERTIFICATES SERIES 2005-11,
14	Counterclaimant,
	vs.
15	SATICOY BAY LLC SERIES 8149
	PALACE MONACO; MONACO LANDSCAPE
16	MAINTENANCE ASSOCIATION; and
4 -	RED ROCK FINANCIAL SERVICES, LLC,
17	Counter-defendant.
1.0	
18	DEPOSITION OF SARA TREVINO
19	Las Vegas, Nevada
20 21	Monday, September 16, 2019
22	Reported by:
23	BARBARA CLARK CCR No. 953
24	Job No. 3515498
2 <del>4</del> 25	PAGES 1 - 96
ر ک	TUODO T >0
	Page 1

1 DISTRICT COURT	1 APPEARANCES:
2 CLARK COUNTY, NEVADA	
3	2
4 SATICOY BAY LLC SERIES 8149 PALACE MONACO,	3 For Plaintiff:
5 Plaintiff,	4 LIPSON NEILSON
6 vs. No. A-18-770245-C	5 BY: AMANDA A. EBERT
7 ROBERT NARDIZZI a/k/a ROBERT	6 Attorney at Law
A. NARDIZZI, an individual; 8 MONACO LANDSCAPE MAINTENANCE	1
ASSOCIATION, a Nevada domestic	,
9 non-profit corporation; WELLS	8 Las Vegas, Nevada 89144
FARGO BANK, NATIONAL ASSOCIATION,	9 (702) 382-1500
10 AS TRUSTEE FOR THE STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN	10 aebert@lipsonneilson.com
11 TRUST, PASSTHROUGH CERTIFICATES	11
SERIES 2005-11, a business entity	12 For Defendant, Wells Fargo Bank:
12 location unknown; DOE individuals	13 WRIGHT, FINLAY & ZAK, LLP
1 through 10; and ROE business 13 entities 11 through 30,	,
14 Defendants.	14 BY: ROCK K. JUNG
15 NEW CEARGO DANK NATION:	15 Attorney at Law
15 WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE	16 7785 West Sahara Avenue, Suite 200
16 STRUCTURED ADJUSTABLE RATE	17 Las Vegas, Nevada 89117
MORTGAGE LOAN TRUST, PASSTHROUGH	18 (702) 475-7964
17 CERTIFICATES SERIES 2005-11,	19 rjung@wrightlegal.net
18 Counterclaimant, 19 vs.	
20 SATICOY BAY LLC SERIES 8149	20
PALACE MONACO; MONACO LANDSCAPE	21
21 MAINTENANCE ASSOCIATION; and	22
RED ROCK FINANCIAL SERVICES, LLC, 22 Counter-defendant.	23 ///
23/	24 ///
24	25 ///
Page 2	Page 4
1 uge 2	Tuge +
1	1 (Appearances continued)
1 2	1 (Appearances continued) 2
1 2 3	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial:
1 2 3 4 Deposition of SARA TREVINO, taken on behalf	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC
1 2 3	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial:
1 2 3 4 Deposition of SARA TREVINO, taken on behalf	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and 7 ending at 3:51 p.m., on Monday, September 16, 2019,	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210
Deposition of SARA TREVINO, taken on behalf  Las Vegas, Nevada, beginning at 1:38 p.m. and  ending at 3:51 p.m., on Monday, September 16, 2019,  before BARBARA CLARK, Certified Court Reporter No. 953.	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052
Deposition of SARA TREVINO, taken on behalf Deposition of SARA TREVINO, taken on behalf Defendants, at 7785 West Sahara Avenue, Suite 200, Las Vegas, Nevada, beginning at 1:38 p.m. and ending at 3:51 p.m., on Monday, September 16, 2019, before BARBARA CLARK, Certified Court Reporter No. 953.	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040
Deposition of SARA TREVINO, taken on behalf  Las Vegas, Nevada, beginning at 1:38 p.m. and  ending at 3:51 p.m., on Monday, September 16, 2019,  before BARBARA CLARK, Certified Court Reporter No. 953.	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com
Deposition of SARA TREVINO, taken on behalf Deposition of SARA TREVINO, taken on behalf Defendants, at 7785 West Sahara Avenue, Suite 200, Las Vegas, Nevada, beginning at 1:38 p.m. and ending at 3:51 p.m., on Monday, September 16, 2019, before BARBARA CLARK, Certified Court Reporter No. 953.	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and 7 ending at 3:51 p.m., on Monday, September 16, 2019, 8 before BARBARA CLARK, Certified Court Reporter No. 953. 9 10	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and 7 ending at 3:51 p.m., on Monday, September 16, 2019, 8 before BARBARA CLARK, Certified Court Reporter No. 953. 9 10 11	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and 7 ending at 3:51 p.m., on Monday, September 16, 2019, 8 before BARBARA CLARK, Certified Court Reporter No. 953. 9 10 11 12 13	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and 7 ending at 3:51 p.m., on Monday, September 16, 2019, 8 before BARBARA CLARK, Certified Court Reporter No. 953. 9 10 11 12 13 14	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and 7 ending at 3:51 p.m., on Monday, September 16, 2019, 8 before BARBARA CLARK, Certified Court Reporter No. 953. 9 10 11 12 13 14 15	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15
Deposition of SARA TREVINO, taken on behalf  Handle State St	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and 7 ending at 3:51 p.m., on Monday, September 16, 2019, 8 before BARBARA CLARK, Certified Court Reporter No. 953. 9 10 11 12 13 14 15	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17
Deposition of SARA TREVINO, taken on behalf  Handle State St	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and 7 ending at 3:51 p.m., on Monday, September 16, 2019, 8 before BARBARA CLARK, Certified Court Reporter No. 953. 9 10 11 12 13 14 15 16 17 18	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17
1 2 3 4 Deposition of SARA TREVINO, taken on behalf 5 of Defendants, at 7785 West Sahara Avenue, Suite 200, 6 Las Vegas, Nevada, beginning at 1:38 p.m. and 7 ending at 3:51 p.m., on Monday, September 16, 2019, 8 before BARBARA CLARK, Certified Court Reporter No. 953. 9 10 11 12 13 14 15 16 17 18	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17 18
Deposition of SARA TREVINO, taken on behalf of Defendants, at 7785 West Sahara Avenue, Suite 200, Las Vegas, Nevada, beginning at 1:38 p.m. and ending at 3:51 p.m., on Monday, September 16, 2019, before BARBARA CLARK, Certified Court Reporter No. 953.  10 11 12 13 14 15 16 17 18 19 20	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17 18 19 20
Deposition of SARA TREVINO, taken on behalf of Defendants, at 7785 West Sahara Avenue, Suite 200, Las Vegas, Nevada, beginning at 1:38 p.m. and ending at 3:51 p.m., on Monday, September 16, 2019, before BARBARA CLARK, Certified Court Reporter No. 953.  10 11 12 13 14 15 16 17 18 19 20 21	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17 18 19 20 21
Deposition of SARA TREVINO, taken on behalf of Defendants, at 7785 West Sahara Avenue, Suite 200, Las Vegas, Nevada, beginning at 1:38 p.m. and ending at 3:51 p.m., on Monday, September 16, 2019, before BARBARA CLARK, Certified Court Reporter No. 953.  10 11 12 13 14 15 16 17 18 19 20	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17 18 19 20 21
Deposition of SARA TREVINO, taken on behalf of Defendants, at 7785 West Sahara Avenue, Suite 200, Las Vegas, Nevada, beginning at 1:38 p.m. and ending at 3:51 p.m., on Monday, September 16, 2019, before BARBARA CLARK, Certified Court Reporter No. 953.  10 11 12 13 14 15 16 17 18 19 20 21	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17 18 19 20 21
Deposition of SARA TREVINO, taken on behalf of Defendants, at 7785 West Sahara Avenue, Suite 200, Las Vegas, Nevada, beginning at 1:38 p.m. and ending at 3:51 p.m., on Monday, September 16, 2019, before BARBARA CLARK, Certified Court Reporter No. 953.  10 11 12 13 14 15 16 17 18 19 20 21	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17 18 19 20 21
Deposition of SARA TREVINO, taken on behalf of Defendants, at 7785 West Sahara Avenue, Suite 200, Las Vegas, Nevada, beginning at 1:38 p.m. and ending at 3:51 p.m., on Monday, September 16, 2019, before BARBARA CLARK, Certified Court Reporter No. 953.  10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17 18 19 20 21 22 23 /// 24 ///
Deposition of SARA TREVINO, taken on behalf of Defendants, at 7785 West Sahara Avenue, Suite 200, Las Vegas, Nevada, beginning at 1:38 p.m. and ending at 3:51 p.m., on Monday, September 16, 2019, before BARBARA CLARK, Certified Court Reporter No. 953.  10 11 12 13 14 15 16 17 18 19 20 21 22 23	1 (Appearances continued) 2 3 For Defendant, Red Rock Financial: 4 KOCH & SCOW LLC 5 BY: BRODY R. WIGHT 6 Attorney at Law 7 11500 South Eastern Avenue, Suite 210 8 Henderson, Nevada 89052 9 (702) 318-5040 10 bwight@kochscow.com 11 12 13 14 15 16 17 18 19 20 21 22 23 ///

1 Las Vegas, Nevada 2 Monday, September 16, 2019 3 WITNESS 4 SARA TREVINO 5 SARA TREVINO, 6 EXAMINATION PAGE 7 8 BY MR. JUNG 9 10 EXHIBITS 11 NUMBER DESCRIPTION 12 Exhibit 1 Deposition Notice 14 Las Vegas, Nevada 2 Monday, September 16, 2019 3 1:38 p.m. 4 5 SARA TREVINO, 6 having been administered an oath, was examined a 7 testified as follows: 8 9 EXAMINATION 10 BY MR. JUNG: 11 Q Good afternoon. Would you please state and 12 spell your name for the record. 13 A Yes. It's Sara Trevino, T-R-E-V-I-N-O.	
3 WITNESS 4 SARA TREVINO 5 SARA TREVINO, 6 EXAMINATION PAGE 7 8 BY MR. JUNG 9 10 EXHIBITS 11 NUMBER DESCRIPTION 12 Exhibit 1 Deposition Notice 14  3 1:38 p.m. 4  5 SARA TREVINO, 6 having been administered an oath, was examined a 7 testified as follows: 8  9 EXAMINATION 10 BY MR. JUNG: 11 Q Good afternoon. Would you please state and 12 spell your name for the record.	
4 SARA TREVINO 5 SARA TREVINO, 6 EXAMINATION PAGE 7 8 BY MR. JUNG 9 10 EXHIBITS 11 NUMBER DESCRIPTION 12 Exhibit 1 Deposition Notice 14 5 SARA TREVINO, 6 having been administered an oath, was examined a 7 testified as follows: 8 9 EXAMINATION 10 BY MR. JUNG: 11 Q Good afternoon. Would you please state and 12 spell your name for the record.	
5 SARA TREVINO, 6 EXAMINATION PAGE 7 8 BY MR. JUNG 9 10 EXHIBITS 11 NUMBER DESCRIPTION 12 Exhibit 1 Deposition Notice 14 5 SARA TREVINO, 6 having been administered an oath, was examined a 7 testified as follows: 8 9 EXAMINATION 10 BY MR. JUNG: 11 Q Good afternoon. Would you please state and 12 spell your name for the record.	
6 EXAMINATION PAGE PAGE  7 testified as follows: 8 BY MR. JUNG 9 EXAMINATION 10 EXHIBITS 11 NUMBER DESCRIPTION PAGE 12 Exhibit 1 Deposition Notice 14 SARA TREVING, 6 having been administered an oath, was examined a 7 testified as follows: 8 9 EXAMINATION 10 BY MR. JUNG: 11 Q Good afternoon. Would you please state and 12 spell your name for the record.	
PAGE 7 8 BY MR. JUNG 8 9 10 EXHIBITS 11 NUMBER DESCRIPTION PAGE 12 Exhibit 1 Deposition Notice 14 7 testified as follows: 8 9 EXAMINATION 10 BY MR. JUNG: 11 Q Good afternoon. Would you please state and 12 spell your name for the record.	
8 BY MR. JUNG 8 9 EXAMINATION 10 EXHIBITS 11 NUMBER DESCRIPTION PAGE 12 Exhibit 1 Deposition Notice 14 14 15 Spell your name for the record.	i
8 BY MR. JUNG 9 10 EXHIBITS 11 NUMBER DESCRIPTION PAGE 12 Exhibit 1 Deposition Notice 14  9 EXAMINATION 10 BY MR. JUNG: 11 Q Good afternoon. Would you please state and 12 spell your name for the record.	i
9 10 EXHIBITS 11 NUMBER DESCRIPTION PAGE 12 Exhibit 1 Deposition Notice 14  10 BY MR. JUNG: 11 Q Good afternoon. Would you please state and 12 spell your name for the record.	i
10 EXHIBITS 11 NUMBER DESCRIPTION PAGE 12 Exhibit 1 Deposition Notice 14  11 Q Good afternoon. Would you please state and 12 spell your name for the record.	f
11 NUMBER DESCRIPTION PAGE 12 Spell your name for the record.	u
17 Exhibit I Denosition Notice 14	
13 A Yes. It's Sara Trevino, T-R-E-V-I-N-O.	
13 Exhibit 2 Documents Produced in Response	
14 to Suopoena Duces Tecum 35	
15 Exhibit 5 Certificate of Custodian of	
10 Recolus 45	
17 Exmont 4 Deed of Trust 46	or
10 W. H. E	,1
15 Eximite 6 Fronce of Bernary	
	Monaco
22 Exhibit 8 Ten-Day Letter for Homeowners 55 22 Landscape Maintenance Association regarding and 23 Exhibit 9 Trustee Sale Guarantee 56 23 foreclosure sale.	IOA
24 Exhibit 10 Payoff Request from Wells Fargo 57 24 Are you aware of the general circumstances of	of
25 Exhibit 11 Payoff Statement to Wells Fargo 58 25 this lawsuit?	· <b>x</b>
Page 6	Page 8
1 (Exhibits continued) 1 A Yes.	
2 Q And how did you become aware of the gene	ral
3 NUMBER DESCRIPTION PAGE 3 circumstances surrounding the lawsuit?	141
4 Exhibit 12 Letter from Red Rock Financial 4 A Reviewing the subpoena and reviewing the	file
5 Services to IndyMac Bank 60 5 Q Sara, how many times would you estimate y	
6 Exhibit 13 Notice of Foreclosure Sale 63 6 had your deposition taken before?	ou ve
7 Exhibit 14 Trustee Sale Guarantee 65 7 A Probably around 15.	
8 Exhibit 15 Mailings of Notice of Sale 67 8 Q And when was the last time you had your	
9 Exhibit 16 Account detail dated 12/3/2013 69 9 deposition taken?	
10 Exhibit 17 Resident Transaction Report 10 MR. WIGHT: I can't answer.	
11 dated 12/3/2013 75 THE WITNESS: Two or three months ago.	
12 Exhibit 18 Payment Receipt 78 12 BY MR. JUNG:	
13 Exhibit 19 Payment Allocation Report dated  13 Q Do you feel comfortable with me skipping t	he
14 5/30/2013 79 14 admonitions, or would you like me to go through the	
15 Exhibit 20 Payment Agreement 80 15 A I'm comfortable with it you	
16 Exhibit 21 Payment Receipt 82 16 Q With me skipping?	
17 Exhibit 22 Payment Allocation Report dated 17 A With you skipping, yeah.	
18 7/5/2013 83 18 Q Okay. Having said that, I'd still like to get	
19 Exhibit 23 Payment Receipt 84 19 at least two of them on the record.	
20 Exhibit 24 Payment Allocation Report dated 20 The first thing that I'd like to go over with	
21 7/26/2013 85 21 you is the oath you just took is the same oath you	
22 Exhibit 25 Payment Allocation REport dated 22 would take in a court of law, carries the same pena	ltv
23 8/27/2013 86 23 of perjury; do you understand?	<i>J</i>
24 Exhibit 26 Payment Receipt 87 24 A Yes.	
25 Exhibit 27 Foreclosure Deed 92 25 Q If you don't understand any of the questions	
Page 7	Page 9

- 1 I'm asking here today, just let me know and I can
- 2 rephrase it or repeat it, but if you answer my
- 3 question, I will assume that you understood the
- 4 question as asked.
- 5 Does that sound fair?
- 6 A Yes.
- 7 Q Is there any reason why you could not give us
- 8 your best testimony here today; yesterday was the
- 9 weekend, so are you fully able to testify and
- 10 competent?
- 11 A I am fully competent, yes.
- 12 Q Excellent. So I will use a lot of shorthand
- 13 terms and abbreviations to make this deposition go as
- 14 smoothly as possible. So if I say "The property", I'm
- 15 just referring to the subject property, which is
- 16 located at 8149 Palace Monaco, Las Vegas, Nevada,
- 17 89117.
- 18 If I say "The HOA sale", I'm referring to the
- 19 HOA foreclosure sale that took place on December 3,
- 20 2013.
- 21 If I say "The HOA" or "Association", I'm
- 22 referring to Monaco Landscape Maintenance Association,
- 23 which is the HOA that governs the property.
- 24 If I say "Red Rock" or "HOA trustee", I'm
- 25 referring to Red Rock Financial Services, who was the

- 1 A Trustee sale officer.
- 2 Q And who is your current employer?
- 3 A Red Rock Financial Services.
- 4 Q When did you start working at Red Rock?
- 5 A 2011.
- 6 Q Were you employed immediately prior to that?
- 7 A No.
- 8 Q Who was your last employer before Red Rock?
- 9 A I can't remember the name of the company.
- 10 They did telephone sales. It was a telemarketing
- 11 company, but I can't remember the name of the company.
- 12 Q Understood.
- When you started at Red Rock in 2011, what was
- 14 your job title?
- 15 A File clerk.
- 16 Q Do you recall who your supervisor was in 2011?
- 17 A Vanessa McCauley.
- 18 Q Do you have a supervisor currently?
- 19 A Yes. Julia Thompson.
- 20 Q What is Julia's job title at Red Rock
- 21 currently?
- 22 A Supervisor.
- 23 Q Was Julia with Red Rock in 2011 when you began
- 24 working there?
- 25 A Yes.

Page 12

- 1 foreclosing trustee for the HOA sale.
- 2 And if I say "Homeowner", I'm referring to
- 3 Robert Nardizzi, the former homeowner of record.
- 4 Any questions so far?
- 5 A No.
- 6 Q Let's get some background information, Sara.
- 7 Please tell me your highest form of education
- 8 completed.
- 9 A High school.
- 10 Q And was that here in Nevada?
- 11 A Yes
- 12 Q Do you currently have any professional
- 13 licenses?
- 14 A Yes. I do have a collections manager license.
- 15 Q Does that need to be renewed?
- 16 A It is yearly.
- 17 Q And when was the last time you had yours
- 18 renewed?
- 19 A June.
- 20 Q Of this year?
- 21 A Yes.
- 22 Q And I assume you are currently employed; is
- 23 that correct?
- 24 A Correct.
- 25 Q And what is your current job title?

- 1 Q And as a collection -- excuse me, as a trustee
- 2 sale officer, what do your duties entail?
- 3 A My day to day entails payoff demands,
- 4 permission for publication between the association and
- 5 our office, and then I do -- I do set the sales and
- 6 make sure they are conducted properly with our vendors,
- 7 the third-party vendors.
- 8 Q When you say make sure the sales are properly
- 9 conducted with the third-party vendors, can you
- 10 elaborate on that?
- 11 A I just -- I provide them all the sale
- 12 information, both when we set the sale and prior to the
- 13 sale, to ensure that it's published properly, posted
- 14 properly, and then on the day of sale I provide them
- 15 with the instructions for the sale itself.
- 16 Q Does that include a script to read or announce
- 17 at the sale?
- 18 A Only on certain properties.
- 19 Q And what certain properties would qualify for
- 20 having a script to read or announce?
- 21 A If super priority has been paid, we do that
- 22 prior to bidding.
- 23 Q Do you recall if this policy was in place in
- 24 2013?
- 25 A It was not.

Page 13

Yes. Q Do you recall what year this policy became 1 Α 1 2 effective? 2 Q Can you tell me some of the documents that 3 A I believe it was 2015. 3 would be contained in this file that you reviewed? 4 Sara, do you have any formal training in real A Any correspondence sent out to the homeowner 5 estate? 5 from our office, accounting ledgers from the 6 A No. 6 association to ensure that our accounting was properly 7 Do you have any formal training in law? 7 updated, any correspondence we received from the Q 8 8 homeowner, and correspondence between ourselves and the 9 Q So let's take a look now at the exhibit that's 9 HOA, and any research that we had done on the property 10 going to be marked as Exhibit 1. 10 preparing for each collection debt. 11 (Whereupon, Defendants' Exhibit 1 was Q Would the file also include any documentation 12 marked for identification.) 12 or receipts of payment from a homeowner? 13 BY MR. JUNG: 13 A Yes. Q Exhibit 1 I'll represent to you is a true and What about would the file also contain any 15 correct copy of the third amended notice of taking 15 documents or receipt of payments from a non-homeowner 16 deposition of Red Rock Financial Services, LLC, set for 16 regarding a delinquent homeowner's account? A Yes. 17 today, September 16th, at 1:30 p.m. 17 18 As you know, you are appearing today in 18 Have you spoken with anyone in relation to 19 response to a notice of deposition, correct? today's deposition besides your attorney? 20 A Yes. 20 A No. 21 Q And you did state earlier that you've been 21 Q Sara, Monaco HOA is the HOA that governs this 22 deposed several times before, correct? 22 property, correct? 23 23 Q Do you know if the HOA used a management 24 Q Do you recall if any of those depositions 24 25 included properties within the Monaco HOA? 25 company? Page 14 Page 16 1 A I don't believe so, but I'm not sure. A I would assume that they had. Most HOAs do. Q Sara, did you get a chance to review the Q Do you ever recall dealing with an HOA during 3 topics contained in this third amended notice of taking 3 your time at Red Rock that did not use a management 4 deposition? 4 company? 5 We've had one or two that were self-managed. A Yes. Q And are you prepared to testify as to all the Q But neither of them were Monaco to the best of 6 7 topics that are contained therein? 7 your recollection? No, I don't believe so. 9 How were you chosen as the person to testify But as we sit here today, you cannot tell me 10 on behalf of Red Rock? 10 the name of Monaco's management company if they do have A My experience with the collection process and 11 one? 12 the sale process, and the time that I've been at Red 12 A I believe it was First Service Residential at 13 Rock. 13 the time. 14 Q Was it Julia, as in Julia Thompson, that O Does Red Rock have any relationship business 15 specifically assigned you to testify today? 15 or otherwise with First Service Residential as we sit 16 16 here today?

17 Q Is there anyone else at Red Rock that would be

18 also qualified to testify as to topics contained in

19 Exhibit Number 1?

20 A Julia Thompson would have been.

21 Q And what documents have you reviewed for

22 today's deposition?

23 A I reviewed the full file.

24 Q So is it accurate to say Red Rock possesses a

25 file for each property that they took to sale?

Page 15

17 A First Service Residential Nevada is under the

18 same parent company as Red Rock Financial Services.

19 Q What is the name of the parent company?

20 A First Service Residential.

21 Q Are there other states where First Service

22 Residential is present then?

23 A Yes. First Service -- the parent company is a

24 nationwide company. They are in many other states.

25 First Service Residential Nevada is a management

- 1 company that is only in Nevada and they manage Nevada
- 2 associations.
- 3 Q Do you know approximately how many Nevada
- 4 associations that First Service Residential Nevada
- 5 manages currently?
- 6 A I do not.
- 7 Q Would you say it's more or less than 100?
- 8 A I believe it would be more.
- 9 O More than 100?
- 10 A Yes.
- 11 Q Do you know when the HOA referred the
- 12 homeowner's account to collections?
- 13 A I believe it was in 2009.
- 14 O And what's that recollection based on?
- 15 A From review of the file earlier today.
- 16 Q When the HOA first reviews a delinquent HOA
- 17 account to collections or to Red Rock, is it referred
- 18 to Red Rock by the HOA or by the HOA management
- 19 company?
- 20 A It would be by the HOA through the management
- 21 company. We're contracted with the HOA directly, not
- 22 with the management company.
- 23 Q And how does Red Rock become contracted with
- 24 the HOA management company in the first place? Does
- 25 someone call Red Rock up from First Service and say,
  - age 18

- A Yes, but I do not know who it was.
- 2 Q How do you know the answer is yes then?
- 3 A All of our communities have a community
- 4 manager that we direct our contact to.
- 5 Q Are you aware of a specific written contract
- 6 between the HOA and Red Rock concerning Red Rock's
- 7 function as a collection company for HOA trustees for
- 8 this HOA?

1

- 9 A Yes.
- 10 Q Are you aware if that specific contract was
- 11 produced as part of Red Rock's response to the subpoena
- 12 duces tecum that was served on them?
- 13 A I don't know if it was, honestly. The file I
- 14 reviewed earlier, I don't believe it was in there.
- 15 It's held separately from the property, specific
- 16 account information file.
- 17 MR. WIGHT: Off the record.
- 18 (Discussion held off the record.)
- 19 BY MR. JUNG:
- 20 Q So just because there was no copy of the
- 21 written contract between Red Rock and the HOA in the
- 22 foreclosure file that Red Rock produced, does not mean
- 23 there is no actual written contract, correct?
- 24 A Correct.
- 25 Q Can you estimate how many pages the written

Page 20

- $1\,$  "Hey, we'd like to manage an HOA and we want you to be
- 2 our trustee"?
- 3 A The HOAs reach out to us directly. Community
- 4 managers reach out to us directly, and in some cases
- 5 Red Rock would reach out to the associations directly
- 6 and provide a big packet or a contract and information
- 7 about our company and our collection services.
- 8 Q Do you know in this case regarding Monaco HOA,
- 9 who reached out to whom first?
- 10 A I do not know.
- 11 Q Do you know what other information is provided
- 12 to Red Rock by the HOA or to the management company
- 13 when Red Rock is first retained?
- 14 A For the association in whole or for the
- 15 property -- the specific property?
- 16 Q Let's do both, but let's start off with the
- 17 association as a whole.
- 18 A The association as a whole would sign a
- 19 contract with our office and provide a copy of the
- 20 CC&Rs, any management company staff that is over the
- 21 association and then the association board members.
- 22 That's usually all we get at first.
- 23 Q Do you recall if the HOA management company
- 24 had a designated community manager that Red Rock would
- 25 communicate with for this property?
- Page 19

- 1 contract is between Red Rock and HOA?
- 2 A Between two and four, I believe.
- 3 Q And does the written contract give Red Rock
- 4 authorization to record HOA foreclosure notices up to
- 5 and including a notice of sale?
- 6 A Yes.
- O Sara, what is the scope of Red Rock's
- 8 authority in handling the foreclosure process? Does
- 9 the HOA pretty much just rely on Red Rock to handle
- 10 every aspect of the foreclosure process, such as
- 11 mailings, publications, recordings and correspondence
- 12 with interested parties?
- 13 A Yes.
- 14 Q And to your knowledge did that happen in this
- 15 case?
- 16 A Yes
- 17 Q Does Red Rock offer payment plan options to
- 18 homeowners that are delinquent on their HOA accounts?
- 19 A Yes
- 20 Q Is that a matter of course or does the
- 21 homeowner have to specifically request one?
- 22 A It may have been different at the time. I
- 23 know currently it is upon request by the homeowner.
- 24 Q Currently, as in 2019?
- 25 A Yes.

- 1 Q Do you recall if in 2018 that was the policy
- 2 also?
- 3 A Yes.
- 4 O How about 2017?
- 5 A I believe so.
- 6 O 2016?
- 7 A I believe so. As long as I've been working
- 8 with Nevada files it has been. So from approximately
- 9 2014 until current, I believe that is the case.
- 10 Q But 2013, which is the year of the HOA sale,
- 11 you are not sure?
- 12 A I'm not sure if it was offered or if it had to
- 13 be requested.
- 14 Q Does this HOA require Red Rock before mailing
- 15 out the HOA notices to get a title report or a trustee
- 16 sale guarantee?
- 17 A I don't know if this HOA requires it. That is
- 18 normal procedure on every account that we have.
- 19 Q So Red Rock would have done that no matter
- 20 what?
- 21 A Yes, at the notice of default stage of the
- 22 process.
- 23 Q Sara, are you familiar with the CC&Rs for this
- 24 HOA?
- 25 A Not very familiar, no.

- 1 CC&Rs?
- 2 A I couldn't say for sure that this one
- 3 absolutely does. Most of our associations have a
- 4 separate collection policy portion of them.
- 5 Q Sara, once a delinquent or alleged delinquent
- 6 HOA account is turned over to Red Rock to handle, what
- 7 investigation is done by Red Rock to confirm that the
- 8 homeowner is, in fact, delinquent on their HOA account?
- 9 A We go based by what the HOA provides. So they
- 10 would provide us an accounting ledger, and based on the
- 11 accounting ledger if the homeowner is delinquent, we
- 12 would collect the debt provided to us by the
- 13 association.
- 14 Q After Red Rock is retained by the HOA, what's
- 15 the first thing that Red Rock does for a file?
- 16 A Once we receive a delinquent account, the
- 17 account is reviewed, the accounting ledger is reviewed,
- 18 and then we prepare an intent to lien on the property,
- 19 so our initial correspondence letter.
- 20 Q And during the course of collection, would Red
- 21 Rock check either the County Assessor's website or the
- 22 County Recorder's website?
- 23 A Yes, multiple times during the process.
- 24 Q And what would be the purpose of doing so?
- 25 A We check the assessor's site to verify

- 1 Q And when you say "not very familiar", does
- 2 that mean you've never looked at the HOA CC&Rs?
- 3 A I have, but not recently and I couldn't tell
- 4 you what they entail completely for this specific
- 5 association.
- 6 Q As part of your job duties at Red Rock, are
- 7 you tasked with reviewing HOA CC&Rs?
- 8 A The collection policy.
- 9 Q The collection policy portion?
- 10 A Portion of the CC&Rs, yes.
- 11 Q So how do you do that, you just go straight to
- 12 the table of contents and look for the collection
- 13 policy?
- 14 A We usually have the collection policies
- 15 separate in a file for the association where we have
- 16 our contracts and copies of the CC&Rs, and the
- 17 important documents that we have for each association.
- 18 Q Is there someone at Red Rock that's
- 19 responsible for finding and separating that portion of
- 20 the CC&Rs for you to review?
- 21 A If it's not provided to us separately, then
- 22 whoever receives the file to begin with usually
- 23 separates it and sticks it in the file.
- 24 Q So are you aware at least if this HOA has a
- 25 separate delinquent collection policy as part of their

Page 22

- $1\,$  ownership and make sure that the mailing addresses that
- 2 were provided on the deed and to the assessor's site
- 3 are in our account, and we would check the recorder's
- 4 site just to see what is recorded against the property
- 5 and how it might effect us.
- 6 Q When you check the recorder's website, do you
- 7 check -- and when I say "you", I mean Red Rock -- does
- 8 Red Rock check to see if there has been a recorded deed
- 9 of trust?
- 10 A We do see them on there if they're recorded.
- 11 We don't really request copies of them, that's provided
- 12 with our title report, the contract report.
- 13 O Does Red Rock ever do title searches?
- 14 A We have a third-party vendor that pulls the
- 15 title reports for us.
- 16 Q Do you know the name of the third-party
- 17 vendor?
- 18 A North American Title.
- 19 Q Do you know if North American Title was being
- 20 used in 2009?
- 21 A I'm not sure at that time.
- 22 O How about 2013?
- 23 A I'm not sure at that time.
- 24 Q But currently as we sit here today, North
- 25 American Title is the vendor that pulls titles?

Page 25

- A I'm sorry, it was American Lot Book currently.
- 2 North American we have like some of the older accounts,
- 3 so they may have been our vendor at that time. Our
- 4 current vendor is American Lot Book.
- Q Does Red Rock check for bankruptcies?
- A Yes, at certain stages of the process.
- 7 Can you give me some examples or instances of
- 8 the certain stages during the process?
- A I believe that the notice of default stage the
- 10 title company does conduct a bankruptcy search, and
- 11 then when we send out our intent to conduct foreclosure
- 12 sale and permission for publication to the board, at
- 13 that point we do check for bankruptcy and active duty
- 14 military status.
- Q And when you say at the stage of getting
- 16 permission to publish, are you referring to the notice
- 17 of sale?
- A That is the next step in the process. So it
- 19 is the permission to publish from the association to
- 20 prepare and publish notice of sale, yes.
- Q So Red Rock will check for bankruptcy before
- 22 or at the same time they send out the application for
- 23 the HOA to give their permission to publish a notice of
- 24 sale?
- 25 A It's part of the research prior to preparing

- A Yes.
- 2 Q And who are they?
- A Angel Watson prepares liens and notice of
- 4 default. Sometimes Julia Thompson does if she's
- 5 helping out with other portions of the collection
- 6 process. There aren't too many.
- Q Does anyone at the HOA review the prepared HOA
- 8 notices?
- 9 A No.
- 10 Q Does anyone at the HOA's management company
- 11 review the prepared HOA notices?
- 12 Α No.
- 13 How does Red Rock determine what addresses to
- 14 send the notices to?
- A Red Rock uses every known address for the
- 16 homeowner. At the time we receive the account, it
- 17 would be the mailing address that's on file with the
- 18 association along with the property address if they
- 19 differ. We do research the assessor's page and
- 20 recorder's page. If we find another mailing address
- 21 along the assessor's page or the association's
- 22 accounting ledger, they have a different mailing
- 23 address, they have multiple addresses, we use all known
- 24 addresses for the homeowner. And then when we get to
- 25 later stages in the process, we do perform a skip trace

Page 28

- 1 that to send out.
- Q Does the HOA require that Red Rock before they
- 3 mail out the HOA notices, that they get a trustee sale
- 4 guarantee for the property?
- A I don't believe the HOA requires it. It is a
- 6 regular part of the collection process for Red Rock on
- 7 every file.
- Q Sara, does Red Rock draft the notices? I
- 9 mean, the notice of default, the notice of sale, the
- 10 notice of delinquent assessment lien, of course; does
- 11 Red Rock draft them themselves or do they just use a
- 12 template?
- 13 A It's a template.
- 14 Q Do you know if the template is reviewed by
- 15 anyone at Red Rock or outside of Red Rock?
- A Every time it's created on an account, it is
- 17 reviewed for accuracy and there are amounts and
- 18 homeowner names and document recording numbers that we 18 letter, would there have been a phone call to the
- 19 have to check and make sure are on there properly.
- Q Are you one of the people that would review
- 21 HOA notices before they were mailed out and recorded
- 22 for accuracy?
- 23 A If I was the one that prepared it, yes.
- Q Are there other people at Red Rock that would
- 25 have prepared the HOA notices other than yourself?
  - Page 27

- 1 for any possible current addresses in the past six
- 2 months.
- Q Sara, do you know when the homeowner's account
- 4 first became delinquent?
- 5 A I do not know for sure.
- Q But it would have been prior to Red Rock
- 7 receiving this HOA account for this homeowner, correct?
- Do you recall if Red Rock sent any
- 10 correspondence to the homeowner once Red Rock took over
- 11 the HOA account for collection?
- A Yes. 12
- 13 O And that would have been the notice of intent
- 14 to lien?
- 15 A The intent to lien is the initial
- 16 correspondence letter that would have gone out, yes.
- 17 Q In addition to this initial correspondence
- 19 homeowner?
- 20 A Our office does not do outbound calling for
- 21 collection.
- Do you know if there was any response from the
- 23 homeowner to the initial written correspondence from
- 25 A I'm not sure if it was to the initial

1 correspondence, but there was multiple responses from

- 2 the homeowner during the collection process.
- 3 Q Did these responses or multiple responses from
- 4 the homeowner include actual payments to Red Rock?
- 5 A Yes.
- 6 Q Do you know if any other person or entity
- 7 besides the homeowner made any payments, whether they
- 8 be partial or whole payments to Red Rock?
- 9 A I don't believe anybody else made any payments
- 10 to the account. I did see in the file that there was a
- 11 payoff demand requested by one of the lenders.
- 12 Q Are you aware if the homeowner only made one
- 13 payment to Red Rock or made more than one payment to
- 14 Red Rock?
- 15 A They made more than one.
- 16 Q Sara, what was Red Rock's policy or procedure
- 17 between the years 2009 through 2013 for when a bank or
- 18 a lienholder requested a payoff demand to pay the super
- 19 priority amount?
- 20 A There was not specific requests for a super
- 21 priority amount. Payoff demands were provided for the
- 22 full balance. I do believe at that time it was Red
- 23 Rock's belief that we were always junior to the first
- 24 deed of trust holder.
- 25 Q Do you know if that belief is still the same

1 did provide or prepare a full payoff demand?

- 2 A I believe it was in 2015.
- 3 Q Do you know who would have provided the full
- 4 payoff demand back in 2013?
- 5 A I do not know for sure.
- 6 Q Sara, if less than the full amount of the lien
- 7 plus collection fees and costs was tendered, would Red
- 8 Rock accept the payment?
- 9 A Partial payments are accepted as long as there
- 10 is no restrictive endorsement or language included with
- 11 the payment.
- Q Can you repeat that again? What was the
- 13 condition for accepting partial payment? As long as no
- 14 what?
- 15 A Restrictive language or endorsement was
- 16 included on or with the payment.
- 17 Q Earlier you testified that the homeowner made
- 18 more than one payment or partial payment at least to
- 19 Red Rock prior to the HOA sale; is that correct?
- 20 A Yes.
- 21 Q Do you know if there were any restrictive
- 22 language or restrictions that were included in these
- 23 homeowner partial payments?
- 24 A I do not believe so.
- 25 Q So to the best of your recollection, these

Page 32

1 today as we sit here?

- 2 A It is not.
- 3 Q Do you know when that belief changed?
- 4 A I believe it was 2015. May have been '14.
- 5 Q But it was not prior to 2014; is that correct?
- 6 A Correct.
- 7 O Do you know if Red Rock communicated their
- 8 belief that the HOA's lien was junior to the first deed
- 9 of trust to the HOA prior to this HOA sale?
- 10 A I do not know. That was a specific discussion
- 11 between the HOA and Red Rock.
- 12 Q Did Red Rock have a policy where they would
- 13 refuse to provide just a nine-month super priority
- 14 amount?
- 15 A I do not know at that time.
- 16 Q But it is your testimony that Red Rock would
- 17 at least provide the full amount that was due under the
- 18 homeowner's delinquent HOA account if some entity
- 19 requested information?
- 20 A Yes.
- 21 Q Do you recall if you ever personally prepared
- 22 a full payoff demand to send to a requesting party?
- 23 A I have prepared many. Not at that time, but I
- 24 have -- that's part of my job duties now.
- Q Do you recall the earliest year in which you Page 31

- 1 multiple partial payments by the homeowner prior to the
- 3 correct?

Page 30

- 4 A Yes.
- 5 Q Do you know if the HOA was aware of Red Rock's

2 HOA sale would have been accepted by Red Rock; is that

- 6 policy to accept partial payments as long as they did
- 7 not have any restrictive language or restrictions
- 8 included?
- 9 A I believe they would have been aware of it. I
- 10 can't say for sure if they were at that time.
- 11 Q What makes you say that you believe they would
- 12 be aware of it?
- 13 A I would just assume that they would be. They
- 14 are currently aware, so I would assume that they were
- 15 at that time, too, but I can't say for sure.
- 16 Q Do you recall if you ever went to any HOA
- 17 board meetings?
- 18 A I have recently this year, but I had not
- 19 before that.
- 20 Q Do you like them?
- 21 A That one was fun. It was all right.
- MR. WIGHT: You should plead the 5th on this.
- 23 BY MR. JUNG:
- 24 Q Do you know if the HOA provided Red Rock any
- 25 instructions regarding accepting or not accepting

1 partial payments that are made prior to an HOA sale?

- 2 A Not that I'm aware of.
- 3 Q If less than the full amount of the lien, plus
- 4 collection fees and costs was tendered, such as the
- 5 partial payment made by the homeowner, or partial
- 6 payments made by the homeowner, would Red Rock have a
- 7 policy to record anything to show that Red Rock
- 8 received these payments?
- 9 A Not at that time, no.
- 10 Q Would Red Rock have announced at the HOA sale
- 11 that, "Hey, the homeowner made these multiple partial
- 12 payments which we accepted because there were no
- 13 restrictions or restrictive language contained with
- 14 it"?
- 15 A No. That wouldn't be part of the sale.
- 16 Q If less than the full amount of the lien, plus
- 17 collection fees and costs was tendered, Sara, what
- 18 would Red Rock's policy be between 2009 and 2013 as to
- 19 when a super priority payment would be triggered?
- 20 A I don't believe there was any policy at that
- 21 time regarding a super priority payment because it was
- 22 Red Rock's belief that we were junior to the first deed
- 23 of trust holder period.
- Q Okay, Sara, let's take a look at the document
- 25 that will be marked as Exhibit 2.

t

- $1\,$  of records executed by Ms. Thompson, do you have any
- 2 reason to doubt that this is her signature?
- 3 A No.
- 4 Q So it's your belief that this is really
- 5 Julia's signature?
- 6 A Yes.
  - Q Please turn to page 2 of Exhibit 2, Bates
- 8 stamped WFZ252. I'll represent for the record this is
- 9 a copy of the permission for publication of nonjudicial
- 10 foreclosure sale cover sheet regarding this property
- 11 that was received by Red Rock from my firm.
- 12 Do you recognize this?
- 13 A Yes.
- 14 O And why would Red Rock have to send out this
- 15 type of letter to the HOA board?
- 16 A At this step in the process we would be
- 17 requesting their specific permission signed by a board
- 18 member to proceed further with setting a sale on the
- 19 property. It is still current procedure today to do so
- 20 at this step in the process.
- 21 O Would this step have been part of the written
- 22 agreement or contract between the HOA and Red Rock?
- 23 A I don't know if it's specifically noted in
- 24 there, but it is standard procedure on all of our
- 25 collection accounts.

Page 34

Page 36

- 1 MR. WIGHT: I think that's the record for
- 2 going the longest without an exhibit.
- 3 (Whereupon, Defendants' Exhibit 2 was
- 4 marked for identification.)
- 5 BY MR. JUNG:
- 6 Q So Exhibit 2 is a collection of documents that
- 7 my firm received from Red Rock in response to my firm's
- 8 subpoena duces tecum. I believe the documents that Red
- 9 Rock produced was over 500 pages, but of course, not
- 11 excerpts of which my firm has also disclosed as part of
- 12 its supplemental disclosures. So let's just go over

10 all of those are included in Exhibit 2, just certain

- 13 these, Sara.
- Let's take a look at page 1 of Exhibit 2,
- 15 which is Bates stamped WFZ248.
- Do you recognize what this is?
- 17 A Yes.
- 18 Q And for the record, what is it?
- 19 A It's the certificate of custodian of records
- 20 that Julia Thompson signed when she provided the
- 21 documents for this file.
- 22 Q And this is the same Julia Thompson that you
- 23 testified is your direct supervisor currently, correct?
- 24 A Yes
- 25 Q And looking at this certificate of custodian

- Q For the record, the date of this permission
- 2 for publication is dated January 31, 2001; would you
- 3 agree?
- 4 A Yes.
- 5 Q Do you know if the HOA ever gave permission in
- 6 2011 for Red Rock to publish the notice of sale and
- 7 record the notice of sale?
- 8 A I believe so.
- 9 Q If you look at page 3 of Exhibit 2, which is
- 10 Bates stamped WFZ253, would you agree this is a
- 11 continuation of the permission for publication which
- 12 has signature blocks for the HOA board member?
- 13 A Yes.
- 14 Q To your knowledge, did anyone from the HOA
- 15 execute this permission for publication on or around
- 16 2011?
- 17 A I do believe so, or we would not have
- 18 proceeded with setting the sale on the property.
- 19 Q Let's take a look now at page 4 of Exhibit 2,
- 20 which is Bates stamped WFZ258. Specifically I want to
- 21 look at Bates stamp WFZ258 through WFZ261. And once
- 22 again, we're still on Exhibit 2.
- 23 A Okay.
- 24 Q Can you tell me just in summary what these
- 25 pages are?

Page 37

- 1 A The account detail report from our office, so
- 2 it would be the current accounting on the collection
- 3 file, and then the account notes which would just be
- 4 the progress notes of the action that had been taken on
- 5 the account up to the day it was pulled. It looks like
- 6 they were both pulled on January 31, 2011.
- 7 Q Looking at just the account detail portion,
- 8 Sara, would you agree that the account detail lists out
- 9 the HOA assessment amount and the frequency it's
- 10 charged?
- 11 A Yes.
- 12 Q And based on the account detail, would you
- 13 agree that at least in 2009 the assessment was \$114.00?
- 14 A Yes.
- 15 Q And was that monthly, quarterly, or
- 16 semiannually?
- 17 A It appears to be semiannual.
- 18 Q Are you aware if this \$114.00 of semiannual
- 19 HOA assessments in 2009 ever increased?
- 20 A It appears to have increased in January of
- 21 2011.
- 22 Q And what was the new semiannual HOA
- 23 assessment?
- 24 A \$120.00.
- 25 Q Do you know how long the semiannual assessment

- 1 work with her.
- 2 Q So it sounds like Charita is no longer working
- 3 at Red Rock?
- 4 A No.
- 5 Q Do you recall the last year when she was
- 6 working for Red Rock?
- 7 A I do not know for sure.
- B Q Do you know who Deborah Iossa is? That's
- 9 spelled I-O-S-S-A.
- 10 A Not personally, but according to her email
- 11 signature it says she was a community manager with RMI
- 12 Management, which is now First Service Residential.
- 13 Q Do you know what year approximately RMI
- 14 Management became First Service Residential or part of
- 15 First Service Residential?
- 16 A I think it was somewhere around 2013 or 2014,
- 17 but I can't be positive. The company never changed,
- 18 they just changed the name. So I don't remember
- 19 exactly when it was changed.
- 20 Q So First Service Residential was already in
- 21 existence at the time RMI became or merged with First
- 22 Service Residential?
- 23 A They rebranded us.
- 24 Q Or rebranded.
- 25 A Yes.

Page 40

- 1 of \$120.00 stayed in place?
- 2 A I do not know for sure.
- 3 Q Do you know what the current semiannual
- 4 assessment is?
- 5 A I do not.
- 6 Q We're still on Exhibit 2, but now let's turn
- 7 to Bates stamp WFZ276. WFZ276 I'll represent for the
- 8 record is a true and correct copy of an email
- 9 correspondence chain that my firm received from Red
- 10 Rock, and specifically it's an email from Charita to a
- 11 Deborah on Friday October 22, 2010, in response to an
- 12 original email from Charita also that began on
- 13 October 7, 2010, which is found on Bates stamp WFZ277
- 14 and 278.
- Taking a look at these three pages, Sara,
- 16 would you agree that's what we're looking at?
- 17 A Yes.
- 18 Q Do you know who Charita is?
- 19 A She was the trustee sale officer at the time.
- 20 Q Is that the same title you have now?
- 21 A Yes.
- 22 Q Did you ever work at the same time with
- 23 Charita as a trustee sales officer?
- 24 A I was a file clerk when she was still employed
- 25 with our office as the trustee sale officer, but I did

- 1 Q But First Service Residential already had its 2 own separate name as First Service Residential?
- 3 A I believe the parent company, the nationwide
- 4 company did.
- 5 Q Sara, going back to WFZ276 and specifically
- 6 Charita's email at 2:05 p.m. It states as part of the
- 7 first sentence, quote, "If the HOA chooses to move
- 8 forward with the foreclosure and the property reverts
- 9 back to the association, the association is still
- 10 subject to the first mortgage."
- 11 Is this something that Red Rock would advise
- 12 the HOA in their correspondence that the HOA was still
- 13 subject to the first mortgage because the HOA lien was
- 14 junior to the first mortgage?
- 15 A It appears that Charita would advise them at
- 16 the foreclosure stage.
- 17 Q To your knowledge, was there a response to
- 18 Charita's email regarding Charita's statement that the
- 19 association is still subject to the first mortgage even
- 20 if the HOA goes ahead and completes its HOA sale?
- 21 A I do believe there was -- no, I couldn't tell
- 22 you actually. I don't recall if there was a specific
- 23 response to this.
- 24 Q Would you agree that Charita's email on
- 25 October 22, 2010, at approximately 2:05 p.m. regarding
  Page 41

Page 39

11 (Pages 38 - 41)

- 1 the HOA's lien being junior to the first mortgage or
- 2 first deed of trust, is consistent with Red Rock's
- 3 policy back during that timeframe?
- 4 A Yes.
- 5 Q But once again, you testified earlier that
- 6 that policy did change sometime around 2015?
- 7 A Correct. Well, Red Rock's belief regarding
- 8 the first deed of trust.
- 9 Q Do you know what prompted Red Rock to change
- 10 their belief in 2015?
- 11 A The ruling regarding super priority.
- 12 Q Let's take a look now at Bates stamp WFZ407,
- 13 please. And we're still on Exhibit 2, once again.
- 14 I'll represent WFZ407 is a true and correct copy of a
- 15 letter from Red Rock to Saticoy Bay dated December 16,
- 16 2013 regarding the property.
- Do you see this, Sara -- or sorry, actually I
- 18 should ask, do you recognize this letter that I'm
- 19 referring to as WFZ407?
- 20 A Yes.
- 21 Q And can you explain what the purpose of the
- 22 letter was from Red Rock to Saticoy Bay?
- 23 A Yes. So the foreclosure sales are cash only
- 24 sales, certified funds. At the time this property was
- 25 purchased, Saticoy Bay as the purchaser had a specific
  - Page 42

- 1 witnesses present: 33."
- 2 Do you see that number?
- 3 A Yes.
- 4 Q And what does "witnesses" mean in relation to
- 5 the HOA sale?
- 6 A It would be people present that witnessed the
- 7 auction.
- 8 Q And how does Red Rock calculate this number;
- 9 does someone actually just count 1, 2, 3?
- 10 A It would be the vendor conducting the sale,
- 11 and I do believe that's what they do, they count the
- 12 crowd.
- 13 Q Does that mean there were actual sale bids
- 14 from each of the 33 people present?
- 15 A No
- 16 Q When it says, "Said property sold for
- 17 \$17,400.00", do you know if that was the opening bid
- 18 amount?
- 19 A It was not the opening bid, but that was the
- 20 final bid.
- 21 Q And how do you know that was not the opening
- 22 bid?
- 23 A Prior notes in the account. I believe the
- 24 very next page of your document shows at the very top
- 25 the opening bid that day was \$3,536.28.

- 1 amount of cashier's checks, and it was \$2,600
- 2 overpayment from the bidding price, the winning bid for
- 3 the auction, so we did issue them a refund from that
- 4 overpayment.
- 5 Q Are you aware of any one individual that's
- 6 associated with Saticoy Bay during your time as an
- 7 employee of Red Rock?
- 8 A Yes.
- 9 Q And what are their name or names?
- 10 A Eddie and Iyad Haddad.
- 11 Q Do you know if Red Rock had any correspondence
- 12 with Mr. Haddad prior to this HOA sale regarding this
- 13 property?
- 14 A Not regarding this property, no.
- 15 Q Okay. Please turn to Bates stamp WFZ429.
- Do you recognize what this document is?
- 17 A Yes.
- 18 Q And what is it?
- 19 A It would be the sales results that was
- 20 provided to Christie Marling who was also a trustee
- 21 sale officer at the time from our third-party vendor,
- 22 Priority Posting and Publishing, who conducted the
- 23 sale.
- 24 Q And looking at the different notes on this
- 25 page, if you look at the bottom half it says, "No. of Page 43

- 1 Q And is the opening bid based on what the total 2 amount due on the HOA account would have been at the
- 3 time?
- 4 A Yes.
- 5 Q So you would agree that the property sold for
- 6 more than what was due at the time of the HOA sale,
- 7 correct?
- 8 A Yes.
- 9 Q Are you aware if Red Rock has any excess
- 10 proceeds from this particular HOA sale?
- 11 A I believe there was a little over \$13,000 in
- 12 excess proceeds, and the check was provided to our
- 13 attorneys for interpleading with the Court.
- 14 Q As we sit here today, do you know where that
- 15 approximately \$13,000 is?
- 16 A I do not, no.
- 17 Q Okay. Let's move on to Exhibit 3, please.
- 18 (Whereupon, Defendants' Exhibit 3 was
- 19 marked for identification.)
- 20 BY MR. JUNG:
- 21 Q Exhibit 3, for the record, I'll represent is
- 22 another true and correct copy of an executed
- 23 certificate of custodian of records by Ms. Julia
- 24 Thompson regarding the documents Red Rock produced in 25 response to my firm's subpoena duces tecum.

1 1 BY MR. JUNG: Once again, Sara, do you recognize the 2 signature as being Ms. Thompson at the bottom? 2 Q Exhibit 5, for the record, is a true and 3 A Yes. 3 correct copy of the recorded lien for delinquent 4 Q And for the record, this is Bates stamp WFZ248 4 assessments for this property. 5 in regards to Exhibit 3. A Yes. Let's go to Exhibit 4. 6 Q Sara, have you reviewed a copy of this 7 (Whereupon, Defendants' Exhibit 4 was 7 document before? 8 marked for identification.) Yes. 9 BY MR. JUNG: 9 0 Did the HOA provide any information to Red 10 Q Exhibit 4, for the record, is a true and 10 Rock in preparation of this document? 11 correct copy of the recorded deed of trust. A Our office would have requested or verified 12 Sara, do you recognize this document? 12 the account balance with the association prior to 13 A Not this document specifically. I may have 13 preparing the document. 14 seen it earlier in the file, but just glanced over it. Q Would you agree that the total amount listed 15 Q When you say "the file", can you be more 15 that's due as of the preparation of this lien was 16 specific, please? 16 \$606.71? A Yes. A The full file for this account. 17 Q That Red Rock creates and maintains? 18 18 Q Do you know how much of this amount was for 19 A Yes. past due assessments specifically? 20 Q Would a deed of trust be part of the normal 20 A I would not know unless I could look at the 21 file contained in a Red Rock foreclosure file? 21 accounting ledger that was pulled at the time. A Some of the vendors that we use to get title 22 Q Would you agree though that the \$606.71 23 reports would provide copies of the recorded documents 23 included more than just unpaid assessments? 24 included in that title report, so if it had been 24 25 25 provided at that point we would have a copy in the Q And how would you know that? Page 46 Page 48 1 A It says directly underneath, "This amount 1 file; otherwise we don't normally pull a copy. 2 Q Do you recall if you remember who the lender 2 includes assessments, late fees, interest, 3 was? 3 fines/violations, and collection fees and costs." 4 A No. I would have to specifically look at it. Q Does this lien for delinquent assessments 5 Q What about do you recall who the beneficiary 5 comply with the HOA CC&Rs? 6 of this deed of trust was? A I believe it would at the time. 7 7 A I wouldn't recall unless I looked specifically Q Do you know if there were any nuisance 8 at it. 8 abatement or maintenance charges included as part of Prior to recording any HOA notices, does Red 9 the \$606.71? 10 10 Rock review the recorded deed of trust? Α From reviewing the file, I don't believe there A Not usually. Again, if it's provided when we 11 was. 12 receive a trust deed sale guarantee or a title report, 12 Q Do you recall what the HOA semiannual 13 it would be reviewed just for the contact address to 13 assessments would have been at the time this lien for 14 ensure that we have that address in our system. Most 14 delinquent assessments was recorded? 15 of the time that address is provided as part of a 15 A They were \$114.00. 16 ten-day mailing report along with the title report. Q Okay. We will take a look at the document 16 Q Is it accurate to say that Red Rock was aware 17 marked as Exhibit 6 and then we'll take a quick break. 18 that there was a recorded deed of trust at the time of 18 (Whereupon, Defendants' Exhibit 6 was 19 the HOA sale in December 2013? 19 marked for identification.) 20 A Yes. 20 BY MR. JUNG: 21 Q Okay. Let's turn to the document that will be 21 Q Exhibit 6, for the record, is a true and 22 marked as Exhibit 5. 22 correct copy of the notice of default and election to

13 (Pages 46 - 49)

23 sell pursuant to the lien for delinquent assessments or

Sara, do you recognize or have you seen a copy

25

Page 47

24 NOD for short.

23

24

25 ///

(Whereupon, Defendants' Exhibit 5 was

marked for identification.)

1 of this NOD before?

- 2 A Yes.
- 3 Q And where would you have seen a copy of it?
- 4 When I reviewed the file previously.
- 5 Q Looking at this NOD, do you know who prepared

6 it?

- 7 A It appears it was prepared by Marsha Beason.
- Q Do you know who Marsha is? 8
- 9 A I do not.
- 10 Q Do you know if the HOA would have reviewed
- 11 this prepared NOD before it was recorded and mailed?
- 12 A I don't believe so.
- 13 Q Do you know if the HOA management company
- 14 would have reviewed the NOD before it was mailed out
- 15 and recorded?
- A I don't believe so.
- 17 Q And I believe your testimony earlier was that
- 18 these HOA notices, they're based off of templates; is
- 19 that correct?
- 20 A Yes.
- 21 O And that would include this NOD also?
- 22
- 23 O I'll state for the record that the amount
- 24 listed as being due and owing at the time of the NOD is
- 25 \$1,740.42. So 1740.42; would you agree?

- 1 A I don't believe there would have been any.
- 2 Q If there would have been, would it have been
- 3 included as part of the total amount listed in the NOD
- 4 as a future charge but just included?
- A No, it would not have been. The NOD does
- 6 specify that the balance as of July 2 is 1,740, and
- 7 this amount will continue to increase. So any future
- 8 charges would not be included.
- Q Sara, looking at this NOD, do you see the term
- 10 "super priority" anywhere?
- 11 A I do not.
- 12 Q Would you be able to tell me what Red Rock's
- 13 position was regarding what the super priority amount
- 14 was at the time of this NOD?
- A At the time I believe there was no position
- 16 regarding super priority. They believed we were junior
- 17 to the first deed of trust.
- 18 Q Do you know who the NOD was mailed to?
- 19 A It would have been mailed to everybody that
- 20 had a vested interest in the property who appeared on
- 21 the ten-day mailing from our title report, along with
- 22 every address that we had for the homeowner.
- Q And would this NOD be mailed first class or
- 24 certified or next day?
- 25 A It would have been first class, hand

Page 52

- 1 A Yes.
- Q Do you know how much of this amount would be
- 3 strictly for past due HOA assessments?
- A I would not know without looking at an account
- 5 ledger from the date it was prepared.
- Q And just like the earlier lien that was
- 7 recorded, the total amount would also include amounts
- 8 other than HOA assessments, correct?
- A Correct.
- 10 Q Do you know if there were any nuisance
- 11 abatement or maintenance charges that made up the
- 12 \$1,740.42?
- A I don't believe there were any on the file. 13
- Q Do you know if this NOD complies with the HOA 14
- 15 CC&Rs?
- A I believe it would have.
- Q Would you agree that this NOD was signed by 17
- 18 Marsha and dated July 2, 2009?
- 19 A Yes.
- 20 Q Would you agree that the recording date of the
- 21 NOD was five days later on July 7, 2009?
- A Yes.
- Q Do you know if there are any additional fees
- 24 and costs that incurred between the July 2 date and the
- 25 July 7 recording date?

2

1 certified.

Page 50

- MR. JUNG: Let's take a quick break, please.
- 4 Let's go off the record.
- 5 (Recess taken.)

Q Okay.

- 6 BY MR. JUNG:
- O Sara, before we went off the record we were
- 8 discussing the recorded HOA NOD, correct?
- A Yes.
- 10 Q So now I'm going to have you take a look at
- 11 the Exhibit marked as Exhibit 7.
- 12 (Whereupon, Defendants' Exhibit 7 was
- 13 marked for identification.)
- 14 BY MR. JUNG:
- 15 Q Exhibit 7 runs from Bates stamp WFZ340
- 16 through WFZ345.
- 17 Do you recognize these pages that have been
- 18 marked as Exhibit 7?
- 19 A Yes.
- 20 Q For the record, what are they?
- 21 A It's a copy of the certified mailer that was
- 22 printed to mail out the notice of default, so it would
- 23 be a copy of each certified mailer, so it would be one
- 24 for each contact that we had in the account at the
- 25 time.

Page 53

Q And once again, how would Red Rock determine 1 (Whereupon, Defendants' Exhibit 9 was 2 who to mail copies of the recorded NOD to other than 2 marked for identification.) 3 BY MR. JUNG: 3 the homeowner? A It would be any third party with a vested Q Exhibit 9 is Bates stamped WFZ655 through 659. 5 5 interest that appeared on the ten-day mailer from our Sara, same question, do you recognize these 6 pages? 7 Q Do you know if a copy of the NOD was mailed to A Yes. 8 MERS? Q And for the record, what are they? A It does not appear that there was one mailed 9 It appears to be the title report that would 10 to MERS at the time. 10 have been received from North American Title. Q Do you know why not? 11 Q When you say "title report", do you also mean 12 A I would assume that they were not included on 12 a trustee sale guarantee? 13 the ten-day mailer or our title report, so we would not 13 Yes. 14 know to contact them directly. 14 Looking at page 3 of this title report or Q During your time at Red Rock, have you ever 15 trustee sale guarantee, would you agree that the lender 16 is identified and the deed of trust amount is listed? 16 seen copies of an HOA foreclosure notice mailed to MERS 17 A Yes. 17 regarding other properties? 18 A Yes. Q Would you agree that the lender listed as 19 19 IndyMac Bank F.S.B., a Federally Chartered Savings Q Would you say it's common in more than 20 50 percent of the time, or less than 50 percent? 20 Bank? A I think 50 percent would probably be a good 21 A Yes. 22 number there. 22 Would you agree that MERS is listed as the Q Let's turn to the exhibit that will be marked 23 beneficiary? 24 as Exhibit 8. 24 Α Yes. 25 /// 25 Q Do you see any additional beneficiaries Page 54 Page 56 1 (Whereupon, Defendants' Exhibit 8 was 1 listed? 2 marked for identification.) A No. On a different deed of trust there is a 3 different beneficiary. 3 BY MR. JUNG: Q Exhibit 8 is Bates stamped WFZ346 and 347. Q And how do you know it's a different deed of 5 Sara, do you recognize these two pages? 5 trust? A Yes. It would be the ten-day mailer that was A It's listed separately and recorded on a 6 6 7 included with our title report at the time. 7 separate date. Q So this is consistent with Red Rock's policy Q For this separate deed of trust recorded on 9 April 3, 2006, would you agree that the beneficiary 9 in handling a foreclosure? 10 listed is Wells Fargo Bank? 10 A Yes. 11 Q Do you recognize the name Joyce Salomone on 11 A Yes. 12 Bates stamp WFZ347? 12 Q Did you use this trustee sale guarantee as A I do not recognize it. I've never dealt with 13 part of your process or Red Rock's process to determine 14 her personally. I'm assuming she was the contact at 14 who to mail copies of the NOD to? 15 North American Title at the time. A Partially. So we would see who had a vested Q Would you agree this ten-day letter does not 16 interest in the property. The ten-day mailer would 17 include MERS? 17 include the contact addresses that were provided in 18 A Yes. 18 specific relation to those deed of trust, so the deed 19 Q And is it your belief MERS was not included in 19 of trust that shows MERS listed as the beneficiary, had 20 this ten-day letter because MERS was not included in 20 the contact information for the Indy Bank which was

24 25

Page 55

22

21 included in our contacts.

23 marked as Exhibit 10.

21 the ten-day report or title report?

Q Let's look at the document that is going to be

A Correct.

24 marked as Exhibit 9.

25 ///

marked for identification.)
Page 57

Q All right. Let's move on to the document

(Whereupon, Defendants' Exhibit 10 was

#### 1 BY MR. JUNG:

- 2 Q Exhibit 10 is another document that my firm
- 3 received from Red Rock and it's been Bates stamped
- 4 WFZ334 and 335.
- 5 Do you recognize this, Sara?
- 6 A Yes.
- 7 Q And what is it?
- 8 A It's a payoff request.
- 9 Q And it's from Wells Fargo, correct?
- 10 A Correct.
- 11 Q Do you know if Red Rock responded to this
- 12 payoff request that's been marked as Exhibit 10?
- 13 A I believe they did.
- 14 O Let's take a look at Exhibit 11.
- 15 (Whereupon, Defendants' Exhibit 11 was
- 16 marked for identification.)
- 17 BY MR. JUNG:
- 18 Q Exhibit 11 is also additional documents
- 19 received from Red Rock, and it's Bates stamped WFZ330
- 20 through 333. And I'll represent it's a true and
- 21 correct copy of Red Rock's correspondence to Wells
- 22 Fargo in 2009; would you agree with that, Sara?
- 23 A Yes.
- 24 Q Do you recognize the name that is signed and
- 25 printed on WFZ330?

1 when I started and then grew to over 100, and then

- 2 shrank back down. It was a lot more than there are
- 3 now
- 4 Q Going back to the first page of Exhibit 11,
- 5 I'll represent for the record that Justin's letter
- 6 states the current balance is \$1,805.92; would you
- 7 agree?
- 8 A Yes.
- 9 Q Out of that amount, would you tell us what the
- 10 super priority amount was, if anything?
- 11 MR. WIGHT: Objection. Seeks a legal
- 12 conclusion.
- 13 THE WITNESS: At the time we did not calculate
- 14 a super priority balance since it was Red Rock's belief
- 15 that we were junior to the first deed of trust holder.
- 16 BY MR. JUNG:
- 17 Q Let's take a look now at the document marked
- 18 as Exhibit 12, please.
- 19 (Whereupon, Defendants' Exhibit 12 was
- 20 marked for identification.)
- 21 BY MR. JUNG:
- 22 Q Exhibit 12, for the record, I'll represent is
- 23 a true and correct copy of a letter from Red Rock to
- 24 IndyMac Bank that my firm received from Red Rock. It's
- 25 Bates stamped as WFZ326 and 327.

Page 60

- 1 A Yes.
- 2 Q And who is that?
- 3 A Justin Maffett.
- 4 Q Do you know what Justin's title was at the
- 5 time he signed this letter?
- 6 A I do not know what his title was.
- 7 Q Is Justin currently employed with Red Rock?
- 8 A No.
- 9 Q Do you know any of the job duties Justin would
- 10 have been responsible for during his employment at Red
- 11 Rock?
- 12 A I'm assuming he worked in the payoff
- 13 department based on the fact that he was the one that
- 14 prepared this payoff demand, but I did not work there
- 15 at the same time he did.
- 16 Q When you started at Red Rock, was Justin still
- 17 working there?
- 18 A If he was, I did not know. We were a fairly
- 19 large company at that time, so I didn't have a chance
- 20 to meet and know everybody.
- 21 Q This was 2011?
- 22 A Yes, when I started.
- 23 Q How many people worked at Red Rock
- 24 approximately when you first started?
- 25 A Well over 100. It may have been closer to 50

- 1 Sara, looking at this document, do you
- 2 recognize it?
- 3 A Yes.

Page 58

- 4 Q And I'll direct your attention to the name
- 5 signed and printed on WFZ326, Danny Zhang.
- 6 Do you recognize that name?
- 7 A Yes.
- 8 Q Do you know if Danny is still working at Red
- 9 Rock?
- 10 A He is not.
- 11 Q Was he working there when you started?
- 12 A Yes.
- 13 Q Do you know what Danny's job title was at the
- 14 time of this letter?
- 15 A I believe he was an account coordinator.
- 16 Q Is that different from Justin's position?
- 17 A Yes.
- 18 Q Let's take a look at the third to last
- 19 paragraph, or full paragraph. It starts off with the
- 20 first sentence, quote, "The association's lien for
- 21 delinquent assessments is junior only to the senior
- 22 lender/mortgage holder."
- 23 Did I read that correctly?
- 24 A Yes.
- 25 Q And would you agree that that sentence is

Page 61

- 1 consistent with your testimony here today regarding Red
- 2 Rock's position in 2009 up to I believe you said 2015,
- 3 that the HOA's lien was junior to the first deed of
- 4 trust?
- 5 A Yes.
- 6 Q Do you know if this position of Red Rock's
- 7 that's contained in the sentence I just read from
- 8 Mr. Zhang was also communicated to the homeowner before
- 9 the HOA sale?
- 10 A I'm not sure if that specific information is
- 11 in any of the homeowner correspondence.
- 12 Q Based on your recollection and review of the
- 13 file, were there any people at the HOA sale that
- 14 inquired as to Red Rock's position as to the HOA's lien
- 15 position versus the senior lender/mortgage holder's
- 16 position at the HOA sale?
- 17 A There was nothing regarding that specifically
- 18 in the file, so I wouldn't know.
- 19 Q So just to be clear, Sara, is it accurate to
- 20 say that it was Red Rock's understanding that the HOA
- 21 lien and any HOA sale would not extinguish a first deed
- 22 of trust?
- 23 A At the time, yes.
- 24 Q Let's take a look at the document marked as
- 25 Exhibit 13, please.

- 1 of that date.
- 2 Q And how would it have been verified; via email
- 3 or phone call, from something else?
- 4 A Our office has access to pull their accounting
- 5 ledgers from their system for RMI or First Service
- 6 Association. So we would have pulled their current
- 7 accounting ledger the day of to make sure that our
- 8 accounting matched.
- 10 system?
- 11 A I believe it's currently CAM Act, I don't know
- 12 if it was the same at that time.
- 13 Q Based on the lien amount that I just
- 14 mentioned, the \$3,876.82, do you know how much of this
- 15 amount was for past due HOA assessments?
- 16 A Not without looking at an accounting ledger
- 17 from the day it was prepared.
- 18 Q Do you know how much of that amount would be
- 19 the super priority amount?
- 20 A No.
- 21 Q Do you see the term "super priority" anywhere
- 22 in this recorded NOS?
- 23 A No.
- 24 Q Do you know if this NOS complies with the
- 25 HOA's CC&Rs?

Page 64

- 1 (Whereupon, Defendants' Exhibit 13 was
- 2 marked for identification.)
- 3 BY MR. JUNG:
- 4 O Exhibit 13, for the record, is a true and
- 5 correct copy of the recorded notice of foreclosure sale
- 6 recorded against the property or NOS for short.
- 7 Sara, you've seen a copy of this NOS, correct?
- 8 A Yes.
- 9 Q And where have you seen it before?
- 10 A When I reviewed the file previously.
- 11 Q Do you know who prepared this NOS?
- 12 A Christie Marling.
- 13 Q Does Christie still work at Red Rock?
- 14 A No
- 15 Q And you might have testified to this earlier
- 16 before, but I'll just make sure. Do you know if the
- 17 HOA or the HOA management company provided any
- 18 information that's contained in this NOS to Red Rock
- 19 prior to the preparation and recording of the NOS?
- 20 A I don't believe so.
- 21 Q So even the total amount that's listed as due
- 22 and owing of \$3,876.82 as of April 5, 2013, that dollar
- 23 amount would have come from Red Rock's own calculation 23
- 24 A Yes. It would have been verified with the
- 25 association that the association balance was current as Page 63

- 1 A I believe it would have at the time.
- 2 Q Do you know if there were any nuisance
- 3 abatement or maintenance charges that made up the
- 4 \$3,876,82?
- 5 A I don't believe there were any on the account.
- 6 Q Do you know who a copy of this NOS was mailed
- 7 to, if anyone?
- 8 A It would have been mailed to all third parties
- 9 with a vested interest in the property that we received
- 10 contact information for our date downs, which would
- 11 have been an update on the title report, as well as any
- 12 that were already in our account and any addresses we
- 13 had for the homeowner.
- 14 O And how would it be mailed out?
- 15 A The notice of sale would be certified and
- 16 first class.
- 17 Q Let's take a look at the document marked as
- 18 Exhibit 14.
- 19 (Whereupon, Defendants' Exhibit 14 was
- 20 marked for identification.)
- 21 BY MR. JUNG:
- 22 Q Can you tell me what -- strike that, please.
- 23 Do you recognize what Exhibit 14 is?
- 24 A Yes.
  - Q Can you tell me what it is?

Page 65

25

- 1 A It would be what we call a date down or an
- 2 update on the title report for TSG.
- 3 Q What's the purposes of this date down or
- 4 update on title report/TSG?
- 5 A To see if there are any new third-party
- 6 contacts that have a vested interest in the property
- 7 that would need to be noticed properly.
- 8 Q And what was the results of this date down;
- 9 did you find any new third parties that needed to be 10 notified?
- 11 A According to this, there were none.
- 12 Q And if there had been a third party that had
- 13 been identified, how would Red Rock notify them of the
- 14 HOA foreclosure?
- 15 A Their addresses would have been added in the
- 16 contacts and a certified -- or a copy of the recorded
- 17 notice of sale would have been mailed out certified and
- 18 first class.
- 19 Q Based on the previous documents and exhibits
- 20 we reviewed, do you recall seeing MERS being listed as
- 21 a beneficiary of the first deed of trust?
- 22 A They were listed as a beneficiary, yes.
- 23 Q But you do not see MERS anywhere in this date
- 24 down, correct?
- 25 A Correct. They were listed on the previous

- 1 A Yes.
- 2 Q And who is it?
- 3 A Haley Nye.
- 4 Q And is Ms. Nye currently employed by Red Rock?
- 5 A No.
- 6 Q Do you know what her job title was at the time
- 7 of this mailing affidavit that she signed?
- 8 A I'm not sure what her exact title was. She
- 9 was either a file clerk or a mail clerk, but worked in 10 the mailroom.
- 11 Q How do you know she worked in the mailroom?
- 12 A I knew her personally.
- 13 Q So looking at these certificate of mailings,
- 14 can you describe or tell me who the copy of the NOS was
- 15 mailed to?
- 16 A Yes. It looks like it was mailed to the State
- 17 of Nevada Ombudsman. It was mailed to multiple
- 18 different addresses for the homeowner. It was mailed
- 19 to Indy Bank and to Wells Fargo.
- 20 Q Are these all the parties that the recorded
- 21 NOS was mailed to?
- 22 A Yes, it would have been.
- 23 Q Were there any mailings to MERS?
- 24 A No

25 Q Do you know why Red Rock would not have mailed

Page 68

- 1 title report as a beneficiary to a deed of trust with a
- 2 contact information as Indy Bank.
- 3 Q If you recall, Exhibit 13 was a copy of the
- 4 recorded NOS, and the NOS was recorded on April 8,
- 5 2013. Do you know if this date down, a copy of which
- 6 is Exhibit 14, was used to determine who to mail a copy
- 7 of the NOS to?
- 8 A I believe it would have been.
- 9 Q Okay. Let's look at Exhibit 15.
- 10 (Whereupon, Defendants' Exhibit 15 was
- 11 marked for identification.)
- 12 BY MR. JUNG:
- 13 Q Exhibit 15, for the record, is a true and
- 14 correct copy of the mailings of the NOS that my firm
- 15 received from Red Rock, and it's Bates stamped WFZ576
- 16 through 584.
- 17 Sara, looking at Exhibit 15, do you have any
- 18 reason to doubt that this is not what I just said it
- 19 was?
- 20 A No.
- 21 Q So everything seems like it's in place and
- 22 accurate?
- 23 A Yes.
- 24 Q Looking at page 1 of Exhibit 15, Bates stamped
- 25 WFZ576, do you recognize that signature?
- Page 67

- 1 a copy of the NOS to MERS?
- 2 A They were listed on the deed of trust with the
- 3 contact information for Indy Bank, so Indy bank is
- 4 where the notification would have gone to. That was
- 5 the contact information provided by title on the
- 6 ten-day for the deed of trust that listed MERS as a
- 7 beneficiary.
- 8 Q So just to be clear, the NOS was not -- a copy
- 9 of the NOS was not mailed to MERS, but mailed to Indy
- 10 Bank because Indy Bank was listed as the contact info
- 11 for MERS?
- 12 A It was listed on the deed of trust that listed
- 13 MERS as a beneficiary.
- 14 Q Indy Bank's information?
- 15 A Yes, information for Indy Bank.
- 16 Q Okay. Let's move on to Exhibit 16.
  - (Whereupon, Defendants' Exhibit 16 was
- 18 marked for identification.)
- 19 BY MR. JUNG:

17

- 20 Q Exhibit 16, for the record, is a true and
- 21 correct copy of Red Rock's account detail as of
- 22 December 3, 2013. Once again, this is part of the job
- 23 file my firm received from Red Rock themselves. It's
- 24 Bates stamped WFZ435 through 439.
- 25 Sara, would you agree with what I represented

- 1 this exhibit to be?
- 2 A Yes.
- 3 Q Do you know who prepared this account detail
- 4 marked as Exhibit 16?
- A I do not know who specifically prepared this
- 6 one because it was part of a larger chunk of research,
- 7 though I believe it was most likely done by Christi
- 8 Marling or Charita Moore.
- Q What was Charita's last name again?
- A Moore. It's hyphenated and I can't really
- 11 pronounce the other part of it, so she just goes by
- 12 Moore.
- Q And this account detail was prepared prior to
- 14 the HOA sale; is that correct?
- A Correct. It would have been pulled, I'm
- 16 assuming, the date of sale.
- 17 Q And why would Red Rock do that?
- 18 A To ensure they had the most current balance
- 19 for the opening bid at the sale.
- Q And would you agree that there's a handwritten 20
- 21 note on page 1 of Exhibit 16 that states, "Opening bid 21 the homeowner of \$404.00, that balance has now been
- 22 \$3,536.28"?
- 23 A Yes.
- 24 Q Do you recognize that handwriting?
- 25 A It appears to be Christie Marling.
- Page 70

- A Based on my previous review of the account, I
- 2 do believe it was the homeowner.
- 3 Q And earlier at the beginning of this
- 4 deposition you had testified it was your recollection
- 5 that the homeowner had made at least a few partial
- 6 payments to Red Rock, which had been accepted and
- 7 applied by Red Rock; is that correct?
- A Yes. 8
- 9 Q Do you know how Red Rock -- strike that.
- 10 Do you know how the homeowner decided to make
- 11 a payment in the amount of \$404.00 specifically?
- 12 A I do not know why that balance specifically
- 13 was what he paid.
- Q Immediately prior to the \$404.00 partial
- 15 payment from the homeowner, there's an entry
- 16 immediately above, which is dated April 29, 2013, and
- 17 it lists a running balance of \$4,031.46; would you
- 18 agree?
- 19 A Yes.
- Q However, after the Red Rock partial payment by
- 22 reduced to \$3,627.46; would you agree?
- A Yes. And I do actually remember why that
- 24 amount was paid now. The homeowner was asked to submit
- 25 a ten percent down payment to be placed on a payment

- 1 Q How would you know that?
- 2 A I saw a lot of her handwriting when I worked
- 3 with her.
- Q Would you agree as of August 26, 2008, there
- 5 was a zero balance on the homeowner's HOA account?
- A I don't have accounting showing 2008.
- Q Would you agree that at some point prior to
- 8 January 1, 2009, the homeowner's HOA account balance
- 9 was zero?
- A I would assume it could have been, but again,
- 11 I don't have anything showing that for sure.
- Q As of January 1, 2009, there was an assessment
- 13 of \$114.00, correct?
- A Correct.
- 15 Q And that was a semiannual assessment, correct?
- 16
- Q Let's look at Bates stamp WFZ438. We're still 17
- 18 on Red Rock's account detail, but now we're in the year 19 2013.
- 20 Sara, if you go down towards the very bottom
- 21 of WFZ438 for the date May 30, 2013, Red Rock partial
- 22 payment, can you describe what you see in that row?
- A There was a partial payment in the amount of
- 24 \$404.00 made.
- 25 Q And do you know who the \$404.00 came from? Page 71

- 1 plan. So at the time, \$404.00 was approximately ten
- 2 percent of the balance.
- Q So it's your recollection that the homeowner
- 4 would have entered into a payment plan with Red Rock
- 5 then, correct?
- A Yes.
- Q And would you agree that the \$404.00 payment
- 8 was applied by Red Rock to the outstanding balance
- 9 thereby reducing it to \$3,627.46?
- 10 A Yes.
- 11Q Let's turn to Bates stamp WFZ439, please. And
- 12 I'll represent for the record, there are three
- 13 additional rows of Red Rock partial payments, one of
- 14 them is listed on July 26, 2013, for \$168.00; would you
- 15 agree?
- Q Do you believe this \$168.00 received by Red 17
- 18 Rock was also from the homeowner?
- 19
- 20 Q Would you agree that the \$168.00 received by
- 21 Red Rock on or about July 26, 2013, was applied and
- 22 reduced the homeowner's outstanding balance?
- 23 Α Yes.
- 24 Q Looking at August 27, 2013, would you agree
- 25 that another \$168.00 was received by Red Rock?

- 1 A Yes.
- 2 Q Do you believe this was also from the
- 3 homeowner?
- 4 A Yes.
- 5 Q Would you agree that this \$168.00 on or about
- 6 August 27, 2013, was also applied to reduce the
- 7 outstanding balance owed by the homeowner?
- 8 A Yes.
- 9 Q And Sara, I think I skipped a payment. If you
- 10 just go up to July 5, 2013. Do you see an amount of
- 11 \$169.00?
- 12 A Yes.
- 13 Q Would you agree that the \$169.00, like the
- 14 other three payments we discussed, came from the
- 15 homeowner?
- 16 A Yes.
- 17 Q And would you also agree that the \$169.00
- 18 partial payment was also accepted and applied by Red
- 19 Rock to reduce the outstanding balance on the HOA
- 20 account?
- 21 A Yes.
- 22 Q Do you see any other Red Rock partial payments
- 23 noted in this account detail after August 27, 2013?
- 24 A No
- 25 Q Do you know why that is?

- 1 payment was also \$168.00; is it your testimony that
- 2 those four payments would also be reflected in this
- 3 HOA's resident transaction report, but for lesser
- 4 amounts?
- 5 A For some of them, yes. There are others that
- 6 were the full amount of the payment.
- 7 Q Why would some of the payments be for full
- 8 while others would only be partial amounts?
- 9 A The way Red Rock would process payments is
- 10 that a portion would go to Red Rock's fees, hard costs,
- 11 and a portion would go to the association. Some of the
- 12 payments were processed towards the association balance
- 13 only, and then towards Red Rock. So the full payment
- 14 in that case would have been sent to the association.
- 15 Q Would the full payments that were sent to the
- 16 association occur with the earlier payments made by the
- 17 homeowner or the latter payments made by the homeowner,
- 18 because once again, the homeowner made four separate
- 19 partial payments?
- 20 A Right. It appears that the third and fourth
- 21 were sent in full to the association. The first and
- 22 second were processed for Red Rock's fees.
- 23 Q So after the homeowner made the second partial
- 24 payment of \$169.00, Red Rock had by then or after --
- 25 strike that, please.

Page 76

- 1 A The homeowner stopped sending in his payment
- 2 and he breached his payment plan.
- 3 Q And how do you know this?
- 4 A There's a payment plan breach letter.
- 5 Q Let's take a look at Exhibit 17, please.
- 6 (Whereupon, Defendants' Exhibit 17 was
- 7 marked for identification.)
- 8 BY MR. JUNG:
- 9 Q Sara, do you recognize what Exhibit 17 is?
- 10 A Yes.
- 11 Q And what is it?
- 12 A It's the association's accounting ledger.
- 13 Q How does this differ from Red Rock's account
- 14 detail that we just looked at as Exhibit 16?
- 15 A Red Rock's account detail would include Red
- 16 Rock fees. This is only the association's balance, so
- 17 it would not have any of Red Rock's fees, and payments
- 18 made to Red Rock would have been the association's
- 19 portion which would have been sent to them, so payment
- 20 would be a different amount on the associations's
- 21 ledger.
- 22 Q So when we look at the document marked as
- 23 Exhibit 16 and we have seen four different payments;
- 24 the first payment was \$404.00; second payment was
- 25 \$169.00; the third payment was \$168.00; and the fourth
  Page 75

1 After the homeowner made the second partial

2 payment of \$169.00, and Red Rock took its share for the

- 3 hard cost, is it your testimony that there were no
- 4 further hard costs for Red Rock to take a part of for
- 5 the homeowner's third and fourth payment?
- 6 A No. I don't know if there were any, they just
- 7 weren't processed towards any.
- 8 Q So just to be clear, the third and fourth
- 9 partial payment by the homeowner, both of which were
- 10 \$168.00, the full \$168.00 paid by the homeowner was
- 11 forwarded to the HOA?
- 12 A It was processed to HOA fees and then
- 13 disbursed to the HOA.
- 14 Q For that full amount the homeowner originally
- 15 paid Red Rock?
- 16 A Correct.
- 17 Q In any case, Sara, each of the four payments
- 18 received by Red Rock and forwarded to the HOA, they all
- 19 reduced that outstanding balance owed to the HOA; is
- 20 that correct?
- 21 A Correct.
- 22 Q Do you know if the homeowner was given updated
- 23 balance account information so he would be aware of
- 24 what the new outstanding balance was after he made
- 25 these four payments?

- 1 A I don't know specifically if that balance was
- 2 included in the payment plan breach letter.
- 3 Q Do you know if the homeowner responded to Red
- 4 Rock's payment plan breach letter?
- 5 A I don't believe so.
- 6 Q How was the payment plan breach letter
- 7 transmitted to the homeowner?
- 8 A It's mailed out first class.
- 9 Q Let's take a look at the Exhibit marked as
- 10 Exhibit 18.
- 11 (Whereupon, Defendants' Exhibit 18 was
- marked for identification.)
- 13 BY MR. JUNG:
- 14 Q Exhibit 18, for the record, is a copy of the
- 15 cashier's check made payable to Red Rock that my firm
- 16 received from Red Rock as part of Red Rock's
- 17 foreclosure file.
- 18 Do you recognize this document, Sara?
- 19 A Yes.
- 20 Q And would you agree that it's for \$404.00?
- 21 A Yes.
- 22 Q Is this the same \$404.00 that you testified
- 23 was a good faith/ten percent down payment from the
- 24 homeowner?
- 25 A I believe so. Yes.

- 1 Q And for this \$404.00 check that Red Rock
- 2 received as the first of four payments from the
- 3 homeowner, exactly how much did Red Rock keep and how
- 4 much did they forward to the HOA?
- 5 A \$275.00 was processed towards the title report
- 6 charge, which is a hard cost on the account, and
- 7 \$129.00 was processed towards association fees.
- 8 Q So was anything forwarded to the HOA as part
- 9 of this \$404.00 that Red Rock received from the
- 10 homeowner?
- 11 A \$129.00 was.
- 12 Q Let's take a look at Exhibit 20.
- 13 (Whereupon, Defendants' Exhibit 20 was
- 14 marked for identification.)
- 15 BY MR. JUNG:
- 16 Q Exhibit 20 is another letter that was produced
- 17 by Red Rock in response to our subpoena duces tecum,
- 18 and it's Bates stamped WFZ492.
- 19 Do you recognize this document, Sara?
- 20 A Yes.
- 21 Q And what is it, please?
- 22 A It is the payment agreement that was
- 23 established on the account.
- 24 Q Do you know who prepared this payment
- 25 agreement?

Page 80

- 1 Q And looking at this Exhibit 18, if you look
- 2 closely, do you see a little circular stamp on page 1
- 3 of Exhibit 18 Bates stamped WFZ511 that says
- 4 "Received"?
- 5 A Yes.
- 6 Q Do you recognize that stamp as coming from Red
- 7 Rock's office?
- 8 A Yes.
- 9 Q Would that be part of Red Rock's custom and
- 10 practice to stamp any checks they receive?
- 11 A Yes.
- 12 Q Let's turn to Exhibit 19.
- 13 (Whereupon, Defendants' Exhibit 19 was
- marked for identification.)
- 15 BY MR. JUNG:
- 16 Q Can you tell me what Exhibit 19 is if you
- 17 recognize it?
- 18 A It's the payment allocation that shows how
- 19 that \$404.00 was processed on the collection account.
- 20 Q And earlier you just testified that the first
- 21 two partial payments out of the four partial payments22 made by the homeowner, the first two, Red Rock took a
- 23 share of those payments before forwarding the remainder
- 24 to the HOA; is that correct?
- 25 A Correct.

- 1 A I do not.
  - 2 Q Do you know why the notice of sale was
- 3 recorded in 2013, but the notice of default or the NOD
- 4 was recorded in 2009?
- 5 A It took a while to get through the collection
- 6 process.
- 7 Q What were some of the obstacles that caused
- 8 that delay?
- 9 A There was just backup in the process at Red
- 10 Rock at the time, I believe, and then at certain points
- 11 in the process, like we saw earlier, the permission for
- 12 publication, those do go to the association to be
- 13 reviewed. Sometimes they respond immediately,
- 14 sometimes they don't respond for months. There could
- 15 have been a number of things that held up the process.
- 16 Q Would the payment plan with the homeowner be
- 17 one of the things that held up the process?
- 18 A This would put the process on hold while the
- 19 homeowner was making their payments.
- 20 Q Looking at this payment agreement, Sara, I'll
- 21 represent that the amounts listed for payments as part
- 22 of this payment agreement is \$163.38; would you agree?
- 23 A Yes
- Q How come the \$404.00 is not listed as part of
- 25 the amount to be paid?

Page 81

- 1 A It was not part of the payment plan. It was a
- 2 down payment or a good faith payment submitted with the
- 3 payment plan request in order to be put on a payment
- 4 plan.
- 5 Q Would you agree that the homeowner made that 6 good faith payment or down payment?
- 7 A Yes.
- 8 Q Let's look at Exhibit 21.
- 9 (Whereupon, Defendants' Exhibit 21 was
- 10 marked for identification.)
- 11 BY MR. JUNG:
- 12 Q Exhibit 21 I'll represent is a true and
- 13 correct copy of a cashier's check payable to Red Rock
- 14 for a \$169.00; would you agree?
- 15 A Yes.
- 16 Q Looking at Bates stamp WFZ493, do you see that
- 17 stamp "Received"?
- 18 A Yes.
- 19 Q And do you recognize that stamp as being from
- 20 Red Rock?
- 21 A Yes.
- 22 Q I'll represent that this was the second of
- 23 four partial payments made by the homeowner; would you
- 24 agree?
- 25 A Yes.

1 to?

6

- 2 A I believe they went via ACH from our bank,
- 3 directly into their bank.
- 4 Q Okay. Moving on to Exhibit 23.
- 5 (Whereupon, Defendants' Exhibit 23 was
  - marked for identification.)
- 7 BY MR. JUNG:
- Q Exhibit 23 I'll represent once again is
- 9 another true and correct copy of a cashier's check
- 10 received from Red Rock as part of their foreclosure
- 11 file. It shows a cashier's check payable to Red Rock
- 12 for the amount of \$168.00. This time it's dated
- 13 July 22, 2013; would you agree with that?
- 14 A Yes.
- 15 Q And once again, do you see a "Received" stamp
- 16 on WFZ484?
- 17 A Yes.
- 18 Q And this is a stamp that Red Rock would have
- 19 stamped if they indeed received it, correct?
- 20 A Yes.
- 21 O Do you see the handwritten note, "8149 Palace
- 22 Monaco Avenue" on WFZ484?
- 23 A Yes

Page 82

- 24 Q Do you know who would have written that?
- 25 A No. I don't recognize that handwriting as the

- Q Do you recall if this \$169.00, whether or not
- 2 a portion of this \$169.00 was applied to Red Rock's
- 3 hard costs before being forwarded to the HOA?
- 4 A I do believe there was.
- 5 Q Let's take a look at Exhibit 22, please.
- 6 (Whereupon, Defendants' Exhibit 22 was
- 7 marked for identification.)
- 8 BY MR. JUNG:
- 9 Q Exhibit 22 is another true and correct copy of
- 10 a received payment allocation report from Red Rock.
- 11 Sara, once again, I'll represent that it shows
- 12 \$169.00 as processed by Red Rock, but as you just
- 13 noted, not all of that \$169.00 was forwarded to the
- 14 HOA, correct?
- 15 A Correct.
- 16 Q Can you tell me what costs or how much Red
- 17 Rock kept out of that \$169.00 and how much Red Rock
- 18 forwarded to the HOA?
- 19 A \$75.00 was processed toward the title fee for
- 20 the North American Title trustee, and then \$94.00 was
- 21 processed towards the association balance and forwarded
- 22 to the association.
- 23 Q Do you know if Red Rock had a specific contact
- $24\,$  person at the HOA or HOA management company that the
- 25 partial payments from the homeowner would be forwarded Page 83

- 1 person who checked in the payment, so it could have
- 2 been the homeowner.
- 3 Q Would you agree that that is the address of
- 4 the subject property at dispute?
- 5 A Yes.
- 6 Q Let's go to Exhibit 24.
- 7 (Whereupon, Defendants' Exhibit 24 was
- 8 marked for identification.)
- 9 BY MR. JUNG:
- 10 Q Sara, Exhibit 24 is another true and correct
- 11 copy of the payment allocation report, and this time
- 12 it's for the third payment, I believe, for the
- 13 homeowner. This is for \$168.00, a copy of the
- 14 cashier's check we just looked at.
- 15 Looking at this payment allocation report, can
- 16 you tell me how much of the \$168.00 was forwarded to
- 17 the HOA by Red Rock?
- 18 A The full \$168.00 was processed towards
- 19 association fees and then forwarded to the association.
- 20 Q Looking at the allocation detail towards the
- 21 bottom, Bates stamp WFZ478, can you tell me the two
- 22 separate dates and the two separate dollar amounts?
- 23 A Yes. \$114.00 was processed towards the 24 January 1, 2010 semiannual assessment, and the
- 25 remaining \$54.00 was processed towards the January 1, Page 85

- 1 2010 semiannual assessment.
- Q And when you say "remaining", that's because
- 3 the check amount was for \$168.00 by the homeowner,
- 4 correct?
- 5 A Correct.
- 6 O But \$168.00 was greater than the actual
- 7 semiannual assessment that was due January 1, 2010,
- 8 correct?
- 9 A Correct.
- 10 Q So is it Red Rock's policy if they receive
- 11 more than the semiannual assessment that's due, they
- 12 would just forward it to the next semiannual assessment
- 13 charge?
- 14 A The oldest outstanding assessment.
- 15 (Whereupon, Defendants' Exhibit 35 was
- 16 marked for identification.)
- 17 BY MR. JUNG:
- Q Exhibit 25, once again, is another copy of a
- 19 payment allocation report. And Sara, once again, we
- 20 see a payment process of \$168.00 which was the amount
- 21 the homeowner sent to Red Rock. Can you tell me about
- 22 the allocation detail for this Exhibit 25 versus what
- 23 we just saw on Exhibit 24 and how they are different?
- A It would just be the date of the charge that
- 25 it was processed towards. So because a partial payment
- 1 was processed towards the 7/1/2010 assessment, there 1 A Yes.

2 Α Yes.

3

5

6

7

9

11

12

16

17

21

23

0

10 time she signed this?

- 2 still would have been a balance outstanding on that
- 3 assessment, so that was the first thing this payment
- 4 was processed to was the remainder of the 7/1/2010
- 5 semiannual assessment.
- Q And whatever is left out of that initial
- 7 \$168.00 is just applied to the next --
- A Oldest outstanding assessment.
- 9 Which would have been due January 1, 2011?
- 10 Correct.
- 11 And once again, was the full \$168.00 paid by
- 12 the homeowner to Red Rock forwarded to the HOA?
- 13 Yes.
- 14 Let's go on to Exhibit 26.
- 15 (Whereupon, Defendants' Exhibit 26 was
- marked for identification.) 16
- 17 BY MR. JUNG:
- Q Exhibit 26 I'll represent is another true and
- 19 correct copy of a cashier's check that was paid to the
- 20 order of Red Rock. This time it's dated August 23,
- 21 2013, and for another \$168.00.
- 22 Do you recognize this copy that's Bates
- 23 stamped WFZ475?
- 24 A Yes.
- 25 And once again, do you see the same usual Red 25 lien? Page 87

- Q And how would you know the HOA did in fact

1 Rock "Received" stamp on this cashier's check?

And how do you know that?

She was the receptionist.

15 HOA in 2013 before the HOA sale?

A I do not doubt that.

20 partial payments to the HOA?

22 disbursed funds to them, yes.

25 Rock forwarded to them?

It was signed by Stacy Dominguez.

Correct, in the bottom right-hand corner.

Q Looking at the documents that we reviewed

13 today, Sara, do you have any reason to doubt that the

14 homeowner made four separate partial payments to the

18 at here today, do you have any reason to doubt that Red

A We did process it toward HOA fees and then

Q And is it your testimony and belief that the

24 HOA did receive all four separate payments that Red

19 Rock forwarded all, or at least a portion of those four

Q And looking at the documents that we've looked

Do you know what Stacy's job title was at the

And you're looking at WFZ477?

Stacy Dominguez.

Do you know who prepared this payment receipt?

- 3 receive those four separate payments?
- A They were all on the previous HOA accounting
- 5 ledger that we looked at.
- Q Sara, going back to the HOA sale that occurred
- 7 in December, specifically December 3, 2013, do you
- 8 remember who actually cried out the sale?
- A I believe it was Priority Posting &
- 10 Publishing.
- Q Do you know if the HOA provided Red Rock any
- 12 information to forward to Priority Posting before the
- 13 sale?
- 14 Α No.
- 15 Q Did Red Rock inform Priority Posting what to
- 16 cry or announce at the sale?
- A We would have provided the opening bid. I 17
- 18 don't believe there was any other instruction.
- 19 Q Were there any instructions regarding the
- 20 super priority?
- 21 No, not at the time.
- 22 Q Were there any instructions or any language in
- 23 the sale script for Priority Posting to mention the HOA
- 24 sales being conducted pursuant to a super priority

Page 89

A I don't believe so. Q Have you personally had any correspondence or 1 1 2 dealings with Mr. Haddad? Q Would there have been any instructions or 3 verbiage in the opening script that says the HOA sale A With both him and his wife. 4 is not being conducted pursuant to a super priority Do you recall if any of those dealings in the 5 lien? 5 past regarded this property? 6 A I wouldn't know what they specifically said, A Not this specific property. 7 the vendors. Q Let's take a look at the final exhibit, Q But do you know if the vendors are provided an 8 Exhibit 27. (Whereupon, Defendants' Exhibit 27 was 9 actual script to read off? 10 A I don't know. It's not provided by our 10 marked for identification.) 11 office. 11 BY MR. JUNG: 12 Q Do you know if it's provided at all? 12 Q Exhibit 27, for the record, is a true and 13 A I don't know. 13 correct copy of the recorded foreclosure deed. 14 O Sara, did you attend the HOA sale? 14 Do you recognize this document? 15 15 Q Do you know if the HOA provided any 16 Q Do you know if someone from the HOA attended 16 17 the HOA sale? 17 information to Red Rock in order to assist in the 18 A I don't believe so. 18 recording of this foreclosure deed? 19 19 A I don't believe so. Q Do you know if anyone from Red Rock attended 20 the sale? 20 Q Do you know if Saticoy Bay provided any 21 A I don't believe so. 21 information to Red Rock? Q Do you know if anyone from the HOA management A It would have been their mailing address for 23 company attended? 23 billing. It would have been provided at the auction. 24 A I wouldn't know. Q Let's take a look at WFZ109, which is page 3 25 Q And just to clarify, you said someone from 25 of Exhibit 27. Section 3. Do you see the transfer tax Page 90 Page 92 1 Priority Posting would have announced the sale? 1 value? A Yes. A Correct. 3 Q Do you know if any announcements were made at Q Do you know how this value was determined? 4 the sale that a bank had attempted to tender a super A I believe at the time it was based on the 5 current property value. 5 priority payment before the sale? A I don't believe there would have been. Q And for the record, can you tell me what the 7 Q And once again, do you know if anyone at the 7 listing transfer tax value is? 8 sale for Priority Posting would have announced the A \$701.25. The transfer tax value? 9 homeowner had made partial payments that were accepted 9 10 by Red Rock and the HOA? 10 A Oh, no, I'm sorry. \$1,300 -- \$137,000.37 --A That's private account information. I don't 11 \$137,037.00 Sorry. 12 believe it would have been cried publicly. Q And now let's take a look at the transfer tax 12 Q Do you know if any of the bidders inquired as 13 due, which is directly beneath that. 14 to if any partial payments had been made by the 14 Right. 15 homeowner or anyone else? 15 Do you know how that amount was calculated? A I don't know. A I believe it would have been based on the 17 Q As we discussed earlier, the winning bidder 17 transfer tax value. 18 was Saticoy Bay; do you remember that? Q And the tax that was due that's listed is 19 \$701.25, correct? 19 A Yes. 20 Q And you are familiar with Saticoy Bay, 20 A Correct. 21 correct? 21 Q Do you recall if Red Rock had any

> Page 93 24 (Pages 90 - 93)

22 communications with Saticoy Bay or Mr. Haddad any time

A They had, but not regarding this specific

23 prior to the HOA sale in December of 2013?

Page 91

24

25 account.

22.

25

A Correct.

A Yes.

Q And you did testify that you recall seeing the

24 name Mr. Haddad associated with Saticov Bay, correct?

1 Q And how do you know it did not involve this	1	I, the undersigned, a Certified Shorthand
2 specific account?		Reporter of the State of California, do hereby certify:
3 A There was no notes or anything regarding	3	That the foregoing proceedings were taken
4 contact from Mr. Haddad regarding this account, and if		before me at the time and place herein set forth; that
		any witnesses in the foregoing proceedings, prior to
5 he would have contacted our office regarding this		testifying, were placed under oath; that a verbatim
6 account as he is not the deeded owner, he would not		record of the proceedings was made by me using machine
7 have provided any information or discussion with our		shorthand which was thereafter transcribed under my
8 office.		,
9 Q Is that a policy of Red Rock to not share		direction; further, that the foregoing is an accurate
10 information regarding HOA accounts if someone calls and		transcription thereof.
11 they are not the homeowner themselves?	11	I further certify that I am neither
12 A Correct. Anything that's not already public		financially interested in the action nor a relative or
13 information.		employee of any attorney or any of the parties.
14 Q Thank you.	14	IN WITNESS WHEREOF, I have this date
	15	subscribed my name.
MR. JUNG: I'll pass the witness.	16	Dated: October 2, 2019
MS. EBERT: Nothing from me.	17	
MR. WIGHT: Nothing from me.	18	
18 MR. JUNG: Thank you.	19	
19 (Deposition concluded at 3:51 p.m.)	20	
20	21	7 1 A An In
21	22	Barbara S. Clark BARBARA CLARK
22	22	CCR No. 953
23	23	CCR NO. 933
24	24	
25 Page 94	25	Page 96
Tuge 74		Tage 70
1		
2		
3		
4		
5		
6		
7		
8		
9 I, SARA TREVINO, do hereby declare under		
10 penalty of perjury that I have read the foregoing		
11 transcript; that I have made any corrections as appear		
12 noted, in ink, initialed by me, or attached hereto;		
13 that my testimony as contained herein, as corrected, is		
14 true and correct.		
15 EXECUTED this day of,		
16 2019, at,	L.	
(City) (State)	Ī	
17		
18		
19		
SARA TREVINO		
20		
21		
22		
23		
25 24		
25		
	1	
Page 95		

## [& - 404.00]

&	<b>16</b> 1:20 3:7 7:9 8:2	<b>2008</b> 71:4,6	<b>25</b> 7:22 86:18,22
	42:15 69:16,17,20	<b>2009</b> 18:13 25:20	<b>26</b> 7:24 71:4 73:14
<b>&amp;</b> 4:13 5:4 89:9	70:4,21 75:14,23	30:17 34:18 38:13	73:21 87:14,15,18
1	<b>163.38</b> 81:22	38:19 51:18,21	<b>27</b> 7:25 73:24 74:6
<b>1</b> 1:9,25 2:12 6:12	<b>168.00</b> 73:14,17,20	· ·	74:23 92:8,9,12,25
14:10,11,14 15:19	73:25 74:5 75:25	71:12 81:4	<b>275.00</b> 80:5
35:14 44:9 67:24	76:1 77:10,10	<b>2010</b> 39:11,13	<b>278</b> 39:14
70:21 71:8,12	85:13,16,18 86:3,6	41:25 85:24 86:1	<b>29</b> 72:16
79:2 85:24,25	86:20 87:7,11	86:7	<b>2:05</b> 41:6,25
86:7 87:9	<b>168.00.</b> 84:12	<b>2011</b> 12:5,13,16,23	3
<b>1,300</b> 93:10	87:21	37:6,16 38:6,21	_
<b>1,740</b> 52:6	<b>169.00</b> 74:11,13,17	59:21 87:9	<b>3</b> 6:15 10:19 37:9
<b>1,740.42</b> 51:12	75:25 76:24 77:2	<b>2013</b> 10:20 13:24	44:9 45:17,18,21
<b>1,740.42.</b> 50:25	82:14 83:1,2,12,13	22:10 25:22 30:17	46:5 56:14 57:9
<b>1,805.92</b> 60:6	83:17	32:4 34:18 40:16	69:22 89:7 92:24
<b>10</b> 1:9 2:12 6:24	<b>16th</b> 14:17	42:16 47:19 63:22	92:25
57:23,24 58:2,12	<b>17</b> 7:10 75:5,6,9	67:5 69:22 71:19	<b>3,536.28</b> 70:22
<b>100</b> 18:7,9 59:25	<b>17,400.00</b> 44:17	71:21 72:16 73:14	<b>3,536.28.</b> 44:25
60:1	<b>1740.42</b> 50:25	73:21,24 74:6,10	<b>3,627.46</b> 72:22
<b>11</b> 1:10 2:13 6:25	<b>18</b> 7:12 78:10,11	74:23 81:3 84:13	73:9
58:14,15,18 60:4	78:14 79:1,3	87:21 88:15 89:7	<b>3,876.82</b> 63:22 64:14 65:4
<b>114.00</b> 38:13,18	<b>18-770245</b> 1:3 2:6	93:23	<b>30</b> 1:10 2:13 71:21
71:13 85:23	<b>19</b> 7:13 79:12,13	<b>2014</b> 22:9 31:5	<b>31</b> 37:2 38:6
<b>114.00.</b> 49:15	79:16	40:16	<b>318-5040</b> 5:9
<b>11500</b> 5:7	<b>1:30</b> 14:17	<b>2015</b> 14:3 31:4	<b>327</b> 60:25
<b>12</b> 7:4 60:18,19,22	<b>1:38</b> 3:6 8:3	32:2 42:6,10 62:2	<b>33</b> 44:1,14
<b>12/3/2013</b> 7:9,11	2	<b>2016</b> 22:6	<b>333</b> 58:20
<b>120</b> 4:7	<b>2</b> 6:13 34:25 35:3	<b>2017</b> 22:4	<b>335</b> 58:4
<b>120.00</b> 39:1	35:6,10,14 36:7,7	<b>2018</b> 22:1	<b>347</b> 55:4
<b>120.00.</b> 38:24	37:9,19,22 39:6	<b>2019</b> 1:20 3:7 8:2	<b>35</b> 6:14 86:15
<b>129.00</b> 80:7,11	42:13 44:9 51:18	21:24 95:16 96:16	<b>3515498</b> 1:24
<b>13</b> 7:6 62:25 63:1	51:24 52:6 96:16	<b>21</b> 7:16 82:8,9,12	<b>382-1500</b> 4:9
63:4 67:3	<b>2,600</b> 43:1	<b>210</b> 5:7	<b>3:51</b> 3:7 94:19
<b>13,000</b> 45:11,15	<b>20</b> 7:15 80:12,13	<b>22</b> 7:17 39:11	4
<b>137,000.37</b> 93:10	80:16	41:25 83:5,6,9	
<b>137,037.00</b> 93:11	<b>200</b> 3:5 4:16	84:13	<b>4</b> 6:17 37:19 46:6
<b>14</b> 6:12 7:7 31:4	<b>2001</b> 37:2	<b>23</b> 7:19 84:4,5,8	46:7,10
65:18,19,23 67:6	<b>2005-11</b> 1:8,13	87:20	<b>4,031.46</b> 72:17
<b>14903</b> 96:21	2:11,17	<b>24</b> 7:20 85:6,7,10	<b>404.00</b> 71:24,25
<b>15</b> 7:8 9:7 67:9,10	<b>2006</b> 57:9	86:23	72:11,14,21 73:1,7
67:13,17,24			75:24 78:20,22

APP000510

## [404.00 - allocation]

79:19 80:1,9	<b>7/5/2013</b> 7:18	absolutely 24:3	<b>added</b> 66:15
81:24	<b>701.25</b> 93:19	accept 32:8 33:6	addition 29:17
<b>439</b> 69:24	<b>701.25.</b> 93:8	<b>accepted</b> 32:9 33:2	additional 51:23
<b>45</b> 6:16	<b>701.23.</b> 93.8 <b>702</b> 4:9,18 5:9	34:12 72:6 74:18	56:25 58:18 73:13
<b>46</b> 6:17	<b>75</b> 7:11	91:9	address 28:15,17
<b>47</b> 6:18	<b>75.00</b> 83:19	accepting 32:13	28:18,20,23 47:13
<b>475-7964</b> 4:18	<b>77.85</b> 3:5 4:16	33:25,25	47:14,15 52:22
<b>473-7904</b> 4.18 <b>49</b> 6:19	<b>78</b> 7:12	access 64:4	85:3 92:22
	<b>79</b> 7:14	account 7:9 16:16	addresses 25:1
5		18:12,17 20:16	28:13,23,24 29:1
<b>5</b> 6:18 47:22,23	8	22:18 24:6,8,16,17	57:17 65:12 66:15
48:2 63:22 74:10	<b>8</b> 6:8,22 54:24	25:3 27:16 28:16	68:18
<b>5/30/2013</b> 7:14	55:1,4 67:4		
<b>50</b> 54:20,20,21	<b>8/27/2013</b> 7:23	29:3,7,11 30:10 31:18 38:1,3,5,7,8	<b>adjustable</b> 1:7,12 2:10,16
59:25	<b>80</b> 7:15	38:12 44:23 45:2	administered 8:6
<b>500</b> 35:9	<b>8149</b> 1:2,15 2:4,20	38:12 44:23 45:2 46:17 48:12 51:4	administered 8:6 admonitions 9:14
<b>53</b> 6:21	10:16 84:21		
<b>54.00</b> 85:25	<b>82</b> 7:16	53:24 61:15 65:5 65:12 69:21 70:3	advise 41:11,15
<b>55</b> 6:22	<b>83</b> 7:18		aebert 4:10
<b>56</b> 6:23	<b>84</b> 7:19	70:13 71:5,8,18	affidavit 68:7
<b>57</b> 6:24	<b>85</b> 7:21	72:1 74:20,23	afternoon 8:11
<b>58</b> 6:25	<b>86</b> 7:23	75:13,15 77:23	<b>ago</b> 9:11
<b>584</b> 67:16	<b>87</b> 7:24	79:19 80:6,23	<b>agree</b> 37:3,10 38:8
<b>5th</b> 33:22	<b>89052</b> 5:8	91:11 93:25 94:2	38:13 39:16 41:24
6	<b>89117</b> 4:17 10:17	94:4,6	45:5 48:14,22
<b>6</b> 6:19 49:17,18,21	<b>89144</b> 4:8	accounting 16:5,6	50:25 51:17,20
<b>60</b> 7:5	9	24:10,11,17 28:22	55:16 56:15,18,22
<b>606.71</b> 48:16,22	9 6:23 55:24 56:1	38:2 48:21 64:4,7	57:9 58:22 60:7
49:9	56:4	64:8,9,16 71:6	61:25 69:25 70:20
<b>63</b> 7:6	<b>92</b> 7:25	75:12 89:4	71:4,7 72:18,22
<b>65</b> 7:7	<b>94.00</b> 83:20	accounts 21:18	73:7,15,20,24 74:5
<b>659</b> 56:4	<b>953</b> 1:23 3:8 96:22	26:2 36:25 94:10	74:13,17 78:20
<b>67</b> 7:8	<b>96</b> 1:25	accuracy 27:17,22	81:22 82:5,14,24
<b>69</b> 7:9	<b>9900</b> 4:7	accurate 15:24	84:13 85:3
		47:17 62:19 67:22	<b>agreement</b> 7:15
7	a	96:9	36:22 80:22,25
<b>7</b> 6:20 39:13 51:21	abatement 49:8	ach 84:2 act 64:11	81:20,22 <b>ahead</b> 41:20
51:25 53:11,12,15	51:11 65:3	action 38:4 96:12	
53:18	abbreviations		alleged 24:5
<b>7/1/2010</b> 87:1,4	10:13	active 26:13	<b>allocation</b> 7:13,17
<b>7/26/2013</b> 7:21	<b>able</b> 10:9 52:12	actual 20:23 30:4	7:20,22 79:18
		44:13 86:6 90:9	83:10 85:11,15,20

## [allocation - beason]

86:19,22	70:25 76:20	80:7 81:12 83:21	backup 81:9
amanda 4:5	application 26:22	83:22 85:19,19	balance 30:22
amended 14:15	<b>applied</b> 72:7 73:8	association's	48:12 52:6 60:6
15:3	73:21 74:6,18	28:21 61:20 75:12	60:14 63:25 70:18
<b>american</b> 25:18,19	83:2 87:7	75:16,18	71:5,8 72:12,17,21
25:25 26:1,2,4	approximately	associations 18:2	73:2,8,22 74:7,19
55:15 56:10 83:20	18:3 22:8 40:13	18:4 19:5 24:3	75:16 76:12 77:19
amount 30:19,21	41:25 45:15 59:24	associations's	77:23,24 78:1
31:14,17 32:6	73:1	75:20	83:21 87:2
34:3,16 38:9 43:1	april 57:9 63:22	assume 10:3 11:22	bank 1:6,11 2:9,15
44:18 45:2 48:14	67:4 72:16	17:1 33:13,14	4:12 7:5 30:17
48:18 49:1 50:23	asked 10:4 72:24	54:12 71:10	56:19,20 57:10,20
51:2,7 52:3,7,13	asking 10:1	assuming 55:14	60:24 67:2 68:19
56:16 60:9,10	aspect 21:10	59:12 70:16	69:3,3,10,10,15
63:21,23 64:13,15	assessment 27:10	attached 95:12	84:2,3 91:4
64:18,19 71:23	38:9,13,23,25 39:4	attempted 91:4	bank's 69:14
72:11,24 74:10	71:12,15 85:24	attend 90:14	bankruptcies 26:5
75:20 76:6 77:14	86:1,7,11,12,14	<b>attended</b> 90:16,19	bankruptcy 26:10
81:25 84:12 86:3	87:1,3,5,8	90:23	26:13,21
86:20 93:15	assessments 6:18	attention 61:4	<b>barbara</b> 1:22 3:8
amounts 27:17	38:19 48:4,19,23	attorney 4:6,15	96:22
51:7 76:4,8 81:21	49:2,4,13,14,23	5:6 16:19 96:13	<b>based</b> 18:14 24:9
85:22	51:3,8 61:21	attorneys 45:13	24:10 38:12 45:1
angel 28:3	64:15	<b>auction</b> 43:3 44:7	50:18 59:13 62:12
announce 13:16	assessor's 24:21	92:23	64:13 66:19 72:1
13:20 89:16	24:25 25:2 28:19	august 71:4 73:24	93:4,16
announced 34:10	28:21	74:6,23 87:20	bates 35:15 36:7
91:1,8	assigned 15:15	authority 21:8	37:10,20,21 39:7
announcements	<b>assist</b> 92:17	authorization 21:4	39:13 42:12 43:15
91:3	associated 43:6	avenue 3:5 4:16	46:4 53:15 55:4
answer 9:10 10:2	91:24	5:7 84:22	55:12 56:4 58:3
20:2	association 1:5,6	aware 8:24 9:2	58:19 60:25 67:15
anybody 30:9	1:12,16 2:8,9,15	20:5,10 23:24	67:24 69:24 71:17
<b>appear</b> 54:9 95:11	2:21 8:22 10:21	30:12 33:5,9,12,14	73:11 79:3 80:18
appearances 4:1	10:22 13:4 16:6	34:2 38:18 43:5	82:16 85:21 87:22
5:1	19:14,17,18,21,21	45:9 47:17 77:23	<b>bay</b> 1:2,15 2:4,20
appeared 52:20	23:5,15,17 24:13	b	8:21 42:15,22,25
54:5	26:19 28:18 41:9	back 32:4 41:5,9	43:6 91:18,20,24
appearing 14:18	41:9,19 48:12	42:3 60:2,4 89:6	92:20 93:22
<b>appears</b> 38:17,20	63:25,25 64:6	<b>background</b> 11:6	beason 50:7
41:15 50:7 56:9	76:11,12,14,16,21	vachgivullu 11.0	

## [began - comfortable]

<b>began</b> 12:23 39:12	<b>bidder</b> 91:17	84:11 85:14 87:19	84:9,11 85:14
<b>beginning</b> 3:6 72:3	bidders 91:13	88:1	86:3 87:19 88:1
behalf 3:4 15:10	bidding 13:22	caused 81:7	checked 85:1
belief 30:23,25	43:2	cc&rs 19:20 22:23	checks 43:1 79:10
31:3,8 34:22 36:4	<b>bids</b> 44:13	23:2,7,10,16,20	chooses 41:7
42:7,10 55:19	<b>big</b> 19:6	24:1 49:5 51:15	chosen 15:9
60:14 88:23	billing 92:23	64:25	christi 70:7
<b>believe</b> 14:3 15:1	blocks 37:12	ccr 1:23 96:22	christie 43:20
17:8,12 18:8,13	<b>board</b> 19:21 26:12	certain 13:18,19	63:12,13 70:25
20:14 21:2 22:5,7	33:17 36:15,17	26:6,8 35:10	chunk 70:6
22:9 26:9 27:5	37:12	81:10	circular 79:2
30:9,22 31:4 32:2	<b>book</b> 26:1,4	certificate 6:15	circumstances
32:24 33:9,11	<b>bottom</b> 43:25 46:2	35:19,25 45:23	8:24 9:3
34:20 35:8 37:8	71:20 85:21 88:8	68:13	city 95:16
37:17 41:3,21	breach 75:4 78:2,4	certificates 1:8,13	clarify 90:25
44:11,23 45:11	78:6	2:11,17	clark 1:1,22 2:2
49:6,10 50:12,16	breached 75:2	<b>certified</b> 3:8 42:24	3:8 96:22
50:17 51:13,16	break 49:17 53:3	52:24 53:1,21,23	class 52:23,25
52:1,15 58:13	brody 5:5	65:15 66:16,17	65:16 66:18 78:8
61:15 62:2 63:20	business 1:8,9	96:1	clear 62:19 69:8
64:11 65:1,5 67:8	2:11,12 17:14	<b>certify</b> 96:2,11	77:8
70:7 72:2 73:17	bwight 5:10	chain 39:9	clerk 12:15 39:24
74:2 78:5,25	c	<b>chance</b> 15:2 59:19	68:9,9
81:10 83:4 84:2		<b>change</b> 42:6,9	client 8:21
85:12 89:9,18	c 1:3 2:6	changed 31:3	closely 79:2
90:1,18,21 91:6,12	calculate 44:8	40:17,18,19	closer 59:25
92:19 93:4,16	60:13	<b>charge</b> 52:4 80:6	collect 24:12
believed 52:16	calculated 93:15	86:13,24	collection 13:1
beneath 93:13	calculation 63:23	charged 38:10	15:11 16:10 19:7
beneficiaries	<b>california</b> 96:2 <b>call</b> 8:16 18:25	charges 49:8	20:7 23:8,9,12,14
56:25	29:18 64:3 66:1	51:11 52:8 65:3	23:25 24:4,20
beneficiary 47:5		<b>charita</b> 39:10,12	27:6 28:5 29:11
56:23 57:3,9,19	calling 29:20 calls 94:10	39:18,23 40:2	29:21 30:2 32:7
66:21,22 67:1	cam 64:11	41:15 70:8	34:4,17 35:6
69:7,13	cam 64:11 carries 9:22	<b>charita's</b> 41:6,18	36:25 38:2 49:3
<b>best</b> 10:8 17:6	carries 9:22 case 19:8 21:15	41:18,24 70:9	79:19 81:5
32:25	22:9 76:14 77:17	chartered 56:19	collections 11:14
<b>bid</b> 43:2 44:17,19	cases 19:4	check 24:21,25	18:12,17
44:20,22,25 45:1	cash 42:23	25:3,6,7,8 26:5,13	<b>come</b> 63:23 81:24
70:19,21 89:17	cashier's 43:1	26:21 27:19 45:12	comfortable 9:13
	78:15 82:13 84:9	78:15 80:1 82:13	9:15
	70.13 02.13 04.9		

## [coming - dated]

coming 79:6	<b>contact</b> 20:4 47:13	corner 88:8	<b>counter</b> 1:17 2:22
commenced 8:21	53:24 54:14 55:14	corporation 1:6	counterclaimant
<b>common</b> 54:19	57:17,20 65:10	2:9	1:14 2:18
communicate	67:2 69:3,5,10	<b>correct</b> 11:23,24	<b>county</b> 1:1 2:2
19:25	83:23 94:4	14:15,19,22 16:22	24:21,22
communicated	contacted 94:5	20:23,24 29:7	course 21:20
31:7 62:8	contacts 57:21	31:5,6 32:19 33:3	24:20 27:10 35:9
communications	66:6,16	35:23 39:8 42:7	<b>court</b> 1:1 2:1 3:8
93:22	contain 16:14	42:14 45:7,22	9:22 45:13
communities 20:3	contained 15:3,7	46:11 48:3 49:22	<b>cover</b> 36:10
community 19:3	15:18 16:3 34:13	50:19 51:8,9 53:8	covington 4:7
19:24 20:3 40:11	46:21 62:7 63:18	55:22 58:9,10,21	created 27:16
<b>company</b> 12:9,11	95:13	60:23 63:5,7	creates 46:18
12:11 16:25 17:4	contents 23:12	66:24,25 67:14	<b>cried</b> 89:8 91:12
17:10,18,19,23,24	continuation	69:21 70:14,15	cross 4:7
18:1,19,21,22,24	37:11	71:13,14,15,16	<b>crowd</b> 44:12
19:7,12,20,23 20:7	continue 52:7	72:7 73:5 77:16	<b>cry</b> 89:16
26:10 28:10 40:17	continued 5:1 7:1	77:20,21 79:24,25	<b>current</b> 11:25 12:2
41:3,4 50:13	<b>contract</b> 19:6,19	82:13 83:9,14,15	22:9 26:4 29:1
59:19 63:17 83:24	20:5,10,21,23 21:1	84:9,19 85:10	36:19 38:2 39:3
90:23	21:3 25:12 36:22	86:4,5,8,9 87:10	60:6 63:25 64:6
competent 10:10	contracted 18:21	87:19 88:8 91:2	70:18 93:5
10:11	18:23	91:21,22,24 92:13	<b>currently</b> 11:12,22
completed 11:8	contracts 23:16	93:19,20 94:12	12:18,21 18:5
completely 23:4	coordinator 61:15	95:14	21:23,24 25:24
completes 41:20	<b>copies</b> 23:16 25:11	corrected 95:13	26:1 33:14 35:23
complies 51:14	46:23 54:2,16	corrections 95:11	59:7 64:11 68:4
64:24	57:14	correctly 61:23	custodian 6:15
comply 49:5	<b>copy</b> 14:15 19:19	correspondence	35:19,25 45:23
concerning 20:6	20:20 36:9 39:8	16:4,7,8 21:11	custom 79:9
concluded 94:19	42:14 45:22 46:11	24:19 29:10,16,17	d
conclusion 60:12	46:25 47:1 48:3,6	29:23 30:1 39:9	<b>danny</b> 61:5,8
condition 32:13	49:22,25 50:3	41:12 43:11 58:21	danny's 61:13
<b>conduct</b> 26:10,11	53:21,23 54:7	62:11 92:1	date 37:1 51:5,20
conducted 13:6,9	58:21 60:23 63:5	<b>cost</b> 77:3 80:6	51:24,25 57:7
43:22 89:24 90:4	63:7 65:6 66:16	costs 32:7 34:4,17	64:1 65:10 66:1,3
conducting 44:10	67:3,5,6,14 68:14	49:3 51:24 76:10	66:8,23 67:5
confirm 24:7	69:1,8,21 78:14	77:4 83:3,16	70:16 71:21 86:24
connection 8:20	82:13 83:9 84:9	counsel 8:18	96:14
consistent 42:2	85:11,13 86:18	<b>count</b> 44:9,11	<b>dated</b> 7:9,11,13,17
55:8 62:1	87:19,22 92:13		7:20,22 37:2
			1.20,22 31.2

## [dated - email]

10 17 71 10 70 15	~~ 1 ~~ 1 ~~ 0 1	1100 20 10 77 10	1 11 (0.00 07.00
42:15 51:18 72:16	55:1 56:1 57:24	<b>differ</b> 28:19 75:13	dollar 63:22 85:22
84:12 87:20 96:16	58:15 60:19 63:1	different 21:22	domestic 1:5 2:8
<b>dates</b> 85:22	65:19 67:10 69:17	28:22 43:24 57:2	dominguez 88:4,6
<b>day</b> 6:22 13:3,3,14	75:6 78:11 79:13	57:3,4 61:16	<b>doubt</b> 36:2 67:18
38:5 44:25 47:16	80:13 82:9 83:6	68:18 75:20,23	88:13,16,18
52:21,24 54:5,13	84:5 85:7 86:15	86:23	<b>downs</b> 65:10
55:6,16,20,21	87:15 92:9	<b>direct</b> 20:4 35:23	<b>draft</b> 27:8,11
57:16 64:7,17	<b>delay</b> 81:8	61:4	drive 4:7
69:6 95:15	delinquent 6:18	direction 96:9	<b>duces</b> 6:14 20:12
days 51:21	16:16 18:16 21:18	directly 18:21	35:8 45:25 80:17
dealing 17:2	23:25 24:5,5,8,11	19:3,4,5 49:1	<b>due</b> 31:17 45:2,6
dealings 92:2,4	24:16 27:10 29:4	54:14 84:3 93:13	48:15,19 50:24
<b>dealt</b> 55:13	31:18 48:3 49:4	disbursed 77:13	51:3 63:21 64:15
deborah 39:11	49:14,23 61:21	88:22	86:7,11 87:9
40:8	<b>demand</b> 30:11,18	disclosed 35:11	93:13,18
<b>debt</b> 16:10 24:12	31:22 32:1,4	disclosures 35:12	<b>duties</b> 13:2 23:6
december 10:19	59:14	discussed 74:14	31:24 59:9
42:15 47:19 69:22	demands 13:3	91:17	<b>duty</b> 26:13
89:7,7 93:23	30:21	discussing 53:8	e
decided 72:10	department 59:13	discussion 20:18	
declare 95:9	deposed 14:22	31:10 94:7	e 8:13
<b>deed</b> 6:17 7:25	deposition 1:18	dispute 85:4	earlier 14:21
25:2,8 30:24 31:8	3:4 6:12 8:19 9:6	<b>district</b> 1:1 2:1	18:15 20:14 32:17
34:22 42:2,8	9:9 10:13 14:16	document 27:18	42:5 46:14 50:17
46:11,20 47:6,10	14:19 15:4,22	34:24 43:16 44:24	51:6 63:15 72:3
47:12,18 52:17	16:19 72:4 94:19	46:12,13 47:21	76:16 79:20 81:11
56:16 57:2,4,8,18	depositions 14:24	48:7,10,13 49:16	91:17
57:18 60:15 62:3	describe 68:14	55:23 57:22 58:2	earliest 31:25
62:21 66:21 67:1	71:22	60:17 61:1 62:24	eastern 5:7
69:2,6,12 92:13,18	description 6:11	65:17 75:22 78:18	ebert 4:5 94:16
deeded 94:6	7:3	80:19 92:14	eddie 43:10
<b>default</b> 6:19,20	designated 19:24	documentation	education 11:7
22:21 26:9 27:9	<b>detail</b> 7:9 38:1,7,8	16:11	effect 25:5
28:4 49:22 53:22	38:12 69:21 70:3	documents 6:13	effective 14:2
81:3	70:13 71:18 74:23	15:21 16:2,15	either 24:21 68:9
defendant 1:17	75:14,15 85:20	23:17 35:6,8,21	elaborate 13:10
2:22 4:12 5:3	86:22	45:24 46:23 58:18	election 6:21
defendants 1:10	determine 28:13	66:19 88:12,17	49:22
2:14 3:5 14:11	54:1 57:13 67:6	doe 1:9 2:12	email 39:8,10,12
35:3 45:18 46:7	<b>determined</b> 93:3	doing 24:24	40:10 41:6,18,24
33.3 T3.10 T0.7	determined 73.3	401115 27.27	64:2
47:23 49:18 53:12			0=

## [employed - four]

employed 11:22	7:24,25 14:9,10,11	<b>far</b> 11:4	18:4,16,24,25 19:9
12:6 39:24 59:7	14:14 15:19 34:25	fargo 1:6,11 2:9	19:13,22 24:15
68:4	35:2,3,6,10,14	2:15 4:12 6:24,25	29:4 30:23 31:8
employee 43:7	36:7 37:9,19,22	8:19 57:10 58:9	34:22 40:12,14,15
96:13	39:6 42:13 45:17	58:22 68:19	40:20,21 41:1,2,7
			41:10,13,14,19
employer 12:2,8	45:18,21 46:5,6,7	<b>federally</b> 56:19 <b>fee</b> 83:19	42:1,2,8 52:17,23
employment 59:10	46:10 47:22,23	feel 9:13	1 ' '
endorsement	48:2 49:17,18,21		52:25 59:24 60:4
32:10,15	53:11,11,12,15,18	fees 32:7 34:4,17	60:15 61:20 62:3
ensure 13:13 16:6	54:23,24 55:1,4,24	49:2,3 51:23	62:21 64:5 65:16
47:14 70:18	56:1,4 57:23,24	75:16,17 76:10,22	66:18,21 75:24
entail 13:2 23:4	58:2,12,14,15,18	77:12 80:7 85:19	76:21 78:8 79:20
entails 13:3	60:4,18,19,22	88:21	79:22 80:2 87:3
<b>entered</b> 73:4	62:25 63:1,4	<b>file</b> 9:4 12:15	five 51:21
<b>entities</b> 1:10 2:13	65:18,19,23 67:3,6	15:23,25 16:3,11	follows 8:7
entity 1:8 2:11	67:9,10,13,17,24	16:14 18:15 20:13	foreclosing 11:1
30:6 31:18	69:16,17,20 70:1,4	20:16,22 23:15,22	foreclosure 7:6,25
entry 72:15	70:21 75:5,6,9,14	23:23 24:15 27:7	8:23 10:19 20:22
established 80:23	75:23 78:9,10,11	28:17 30:10 35:21	21:4,8,10 26:11
estate 14:5	78:14 79:1,3,12,13	38:3 39:24 46:14	36:10 41:8,16
<b>estimate</b> 9:5 20:25	79:16 80:12,13,16	46:15,17,21,21	42:23 46:21 54:16
everybody 52:19	82:8,9,12 83:5,6,9	47:1 49:10 50:4	55:9 63:5 66:14
59:20	84:4,5,8 85:6,7,10	51:13 62:13,18	78:17 84:10 92:13
exact 68:8	86:15,18,22,23	63:10 68:9 69:23	92:18
<b>exactly</b> 40:19 80:3	87:14,15,18 92:7,8	78:17 84:11	foregoing 95:10
examination 6:6	92:9,12,25	<b>files</b> 22:8	96:3,5,9
8:9	<b>exhibits</b> 6:10 7:1	<b>final</b> 44:20 92:7	<b>form</b> 11:7
examined 8:6	66:19	<b>financial</b> 1:16 2:21	<b>formal</b> 14:4,7
examples 26:7	existence 40:21	5:3 7:4 10:25 12:3	former 11:3
excellent 10:12	experience 15:11	14:16 17:18	<b>forth</b> 96:4
excerpts 35:11	explain 42:21	financially 96:12	<b>forward</b> 41:8 80:4
excess 45:9,12	extinguish 62:21	<b>find</b> 28:20 66:9	86:12 89:12
excuse 13:1	f	<b>finding</b> 23:19	forwarded 77:11
execute 37:15	<b>f.s.b.</b> 56:19	<b>fines</b> 49:3	77:18 80:8 83:3
executed 36:1	fact 24:8 59:13	finlay 4:13	83:13,18,21,25
45:22 95:15	89:2	<b>firm</b> 35:7,11 36:11	85:16,19 87:12
<b>exhibit</b> 6:12,13,15	fair 10:5	39:9 58:2 60:24	88:19,25
6:17,18,19,20,22	fairly 59:18	67:14 69:23 78:15	forwarding 79:23
6:23,24,25 7:4,6,7	faith 78:23 82:2,6	<b>firm's</b> 35:7 45:25	<b>found</b> 39:13
7:8,9,10,12,13,15	familiar 22:23,25	<b>first</b> 9:20 17:12,15	<b>four</b> 21:2 75:23
7:16,17,19,20,22	23:1 91:20	17:17,20,21,23,25	76:2,18 77:17,25

### [four - include]

		I	
79:21 80:2 82:23	grew 60:1	27:3,5,21,25 28:7	62:11 65:13 68:18
88:14,19,24 89:3	guarantee 6:23	28:7,11 29:7,11	72:2,5,10,15,21,24
<b>fourth</b> 75:25 76:20	7:7 22:16 27:4	31:9,9,11,18 32:19	73:3,18 74:3,7,15
77:5,8	47:12 56:12,15	33:2,5,16,24 34:1	75:1 76:17,17,18
frequency 38:9	57:12	34:10 36:15,22	76:23 77:1,9,10,14
<b>friday</b> 39:11	h	37:5,12,14 38:9,19	77:22 78:3,7,24
<b>full</b> 15:23 30:22	<b>haddad</b> 43:10,12	38:22 41:7,12,12	79:22 80:3,10
31:17,22 32:1,3,6	91:24 92:2 93:22	41:13,20,20 43:12	81:16,19 82:5,23
34:3,16 46:17	94:4	44:5 45:2,6,10	83:25 85:2,13
61:19 76:6,7,13,15	haley 68:3	47:9,19 48:9 49:5	86:3,21 87:12
76:21 77:10,14	half 43:25	49:12 50:10,13,18	88:14 91:9,15
85:18 87:11	hand 52:25 88:8	51:3,8,14 53:8	94:11
<b>fully</b> 10:9,11	handle 21:9 24:6	54:16 62:9,13,16	homeowner's
<b>fun</b> 33:21	handling 21:8	62:20,21 63:17,17	16:16 18:12 29:3
function 20:7	55:9	64:15 66:14 70:14	31:18 71:5,8
<b>funds</b> 42:24 88:22	handwriting	71:5,8 74:19	73:22 77:5
<b>further</b> 36:18 77:4	70:24 71:2 84:25	77:11,12,13,18,19	homeowners 6:22
96:9,11	handwritten	79:24 80:4,8 83:3	21:18
<b>future</b> 52:4,7	70:20 84:21	83:14,18,24,24	honestly 20:13
g	happen 21:14	85:17 87:12 88:15	hyphenated 70:10
general 8:24 9:2	hard 76:10 77:3,4	88:15,20,21,24	i
getting 26:15	80:6 83:3	89:2,4,6,11,23	identification
give 10:7 21:3 26:7	held 20:15,18	90:3,14,16,17,22	14:12 35:4 45:19
26:23	81:15,17	91:10 92:16 93:23	46:8 47:24 49:19
given 77:22	helping 28:5	94:10	53:13 55:2 56:2
glanced 46:14	henderson 5:8	<b>hoa's</b> 28:10 31:8	57:25 58:16 60:20
go 9:14,20 10:13	hereto 95:12	42:1 62:3,14 64:9	63:2 65:20 67:11
23:11 24:9 35:12	hev 19:1 34:11	64:25 76:3	69:18 75:7 78:12
46:6 53:4 71:20	high 11:9	hoas 17:1 19:3	79:14 80:14 82:10
74:10 76:10,11	highest 11:7	<b>hold</b> 81:18	83:7 84:6 85:8
81:12 85:6 87:14	hoa 8:22 10:18,19	<b>holder</b> 30:24	86:16 87:16 92:10
goes 41:20 70:11	10:21,23,24 11:1	34:23 60:15 61:22	<b>identified</b> 56:16
going 14:10 35:2	14:25 16:9,21,21	holder's 62:15	66:13
41:5 53:10 55:23	16:24 17:2 18:11	homeowner 11:2,3	immediately 12:6
60:4 89:6	18:16,16,18,18,20	16:4,8,12,15 21:21	72:14,16 81:13
<b>good</b> 8:11 54:21	18:21,24 19:1,8,12	21:23 24:8,11	<b>important</b> 23:17
78:23 82:2,6	19:23 20:6,7,8,21	27:18 28:16,24	include 13:16
governs 10:23	21:1,4,9,18 22:10	29:7,10,19,23 30:2	16:11 30:4 50:21
16:21	22:14,15,17,24	30:4,7,12 32:17,23	51:7 55:17 57:17
greater 86:6	23:2,7,24 24:6,8,9	33:1 34:5,6,11	75:15
greater 00.0	24:14 26:23 27:2	52:22 54:3 62:8	13.13
	2T.1T 2U.2J 21.2		

### [included - lender]

	I		
included 14:25	instructions 13:15	60:16,21 63:3	71:1,25 72:9,10,12
32:10,16,22 33:8	33:25 89:19,22	65:21 67:12 69:19	74:25 75:3 77:6
35:10 46:24 48:23	90:2	75:8 78:13 79:15	77:22 78:1,3
49:8 52:3,4,8	<b>intent</b> 24:18 26:11	80:15 82:11 83:8	80:24 81:2 83:23
54:12 55:7,19,20	29:13,15	84:7 85:9 86:17	84:24 88:3,5,9
57:21 78:2	<b>interest</b> 49:2 52:20	87:17 92:11 94:15	89:2,11 90:6,8,10
includes 49:2	54:5 57:16 65:9	94:18	90:12,13,16,19,22
including 21:5	66:6	junior 30:23 31:8	90:24 91:3,7,13,16
increase 52:7	interested 21:12	34:22 41:14 42:1	92:16,20 93:3,15
increased 38:19	96:12	52:16 60:15 61:21	94:1
38:20	interpleading	62:3	knowledge 21:14
incurred 51:24	45:13	justin 59:3,7,9,16	37:14 41:17
index 6:1	investigation 24:7	justin's 59:4 60:5	known 28:15,23
individual 1:4 2:7	involve 94:1	61:16	<b>koch</b> 5:4
43:5	iossa 40:8	k	kochscow.com
individuals 1:9	<b>issue</b> 43:3	<b>k</b> 1:4 2:7 4:14	5:10
2:12	<b>iyad</b> 43:10	keep 80:3	l
indy 57:20 67:2	j	<b>kept</b> 83:17	landscape 1:5,15
68:19 69:3,3,9,10	january 37:2 38:6	knew 68:12	2:8,20 8:22 10:22
69:14,15	38:20 71:8,12	know 10:1 14:18	language 32:10,15
<b>indymac</b> 7:5 56:19	85:24,25 86:7	16:24 18:3,11	32:22 33:7 34:13
60:24	87:9	19:8,10,11 20:1,2	89:22
<b>info</b> 69:10	<b>job</b> 1:24 11:25	20:13 21:23 22:17	large 59:19
<b>inform</b> 89:15	12:14,20 23:6	25:16,19 27:14	larger 70:6
information 11:6	31:24 59:9 61:13	29:3,5,22 30:6,25	las 1:19 3:6 4:8,17
13:12 19:6,11	68:6 69:22 88:9	31:3,7,10,15 32:3	8:1 10:16
20:16 31:19 48:9	<b>joyce</b> 55:11	32:5,21 33:5,24	late 49:2
57:20 62:10 63:18	julia 12:19,23	36:23 37:5 38:25	law 4:6,15 5:6
65:10 67:2 69:3,5	15:14,14,20 28:4	39:2,3,18 40:7,8	9:22 14:7
69:14,15 77:23	35:20,22 45:23	40:13 42:9 43:11	lawsuit 8:20,25
89:12 91:11 92:17	julia's 12:20 36:5	44:17,21 45:14	9:3
92:21 94:7,10,13	july 51:18,21,24	48:18,20,25 49:7	ledger 24:10,11,17
<b>initial</b> 24:19 29:15	51:25 52:6 73:14	50:5,8,10,13 51:2	28:22 48:21 51:5
29:17,23,25 87:6	73:21 74:10 84:13	51:4,10,14,23	64:7,16 75:12,21
initialed 95:12	june 11:19	52:18 54:7,11,14	89:5
ink 95:12	jung 4:14 6:8 8:10	57:4 58:11 59:4,6	ledgers 16:5 64:5
inquired 62:14	8:18 9:12 14:13	59:9,18,20 61:8,13	left 87:6
91:13	20:19 33:23 35:5	62:6,18 63:11,16	legal 60:11
instances 26:7	45:20 46:9 48:1	64:11,14,18,24	lender 47:2 56:15
instruction 89:18	49:20 53:3,6,14	65:2,6 67:5 68:6	56:18 61:22 62:15
	55:3 56:3 58:1,17	68:11,25 70:3,5	30.10 01.22 02.13
	33.3 30.3 30.1,17	00.11,23 /0.3,3	

### [lenders - mortgage]

lenders 30:11	long 22:7 32:9,13	mailer 53:21,23	86:16 87:16 92:10
lesser 76:3	33:6 38:25	54:5,13 55:6	marling 43:20
letter 6:22 7:4	longer 40:2	57:16	63:12 70:8,25
24:19 29:16,18	longest 35:2	mailing 22:14 25:1	marsha 50:7,8
36:15 42:15,18,22	look 14:9 23:12	28:17,20,22 47:16	51:18
55:16,20 59:5	34:24 35:14 37:9	52:21 68:7 92:22	matched 64:8
60:5,23 61:14	37:19,21 39:15	mailings 7:8 21:11	matter 8:19 21:20
75:4 78:2,4,6	42:12 43:25 47:4	67:14 68:13,23	22:19
80:16	48:20 49:16 53:10	mailroom 68:10	mccauley 12:17
license 11:14	55:23 58:14 60:17	68:11	mean 20:22 23:2
licenses 11:13	61:18 62:24 65:17	maintains 46:18	25:7 27:9 44:4,13
lien 6:18 24:18	67:9 71:17 75:5	maintenance 1:5	56:11
27:10 29:14,15	75:22 78:9 79:1	1:16 2:8,21 8:22	meet 59:20
31:8 32:6 34:3,16	80:12 82:8 83:5	10:22 49:8 51:11	meetings 33:17
41:13 42:1 48:3	92:7,24 93:12	65:3	member 36:18
48:15 49:4,13,23	looked 23:2 47:7	<b>making</b> 81:19	37:12
51:6 61:20 62:3	75:14 85:14 88:17	manage 18:1 19:1	members 19:21
62:14,21 64:13	89:5	managed 17:5	mention 89:23
89:25 90:5	<b>looking</b> 35:25 38:7	management	mentioned 64:14
lienholder 30:18	39:16 43:24 50:5	16:24 17:3,10,25	merged 40:21
liens 28:3	51:4 52:9 56:14	18:18,20,22,24	mers 54:8,10,16
lipson 4:4	61:1 64:16 67:17	19:12,20,23 28:10	55:17,19,20 56:22
lipsonneilson.com	67:24 68:13 73:24	40:12,14 50:13	57:19 66:20,23
4:10	79:1 81:20 82:16	63:17 83:24 90:22	68:23 69:1,6,9,11
<b>listed</b> 48:14 50:24	85:15,20 88:7,12	manager 11:14	69:13
52:3 56:16,18,22	88:17	19:24 20:4 40:11	military 26:14
57:1,6,10,19 63:21	looks 38:5 68:16	managers 19:4	monaco 1:2,5,15
66:20,22,25 69:2,6	<b>lot</b> 10:12 26:1,4	manages 18:5	1:15 2:4,8,20,20
69:10,12,12 73:14	60:2 71:2	<b>marked</b> 14:10,12	8:21 10:16,22
81:21,24 93:18	m	34:25 35:4 45:19	14:25 16:21 17:6
listing 93:7	machine 96:7	46:8 47:22,24	19:8 84:22
lists 38:8 72:17	maffett 59:3	49:17,19 53:11,13	<b>monaco's</b> 17:10
<b>little</b> 45:11 79:2	mail 6:20 27:3	53:18 54:23 55:2	<b>monday</b> 1:20 3:7
<b>llc</b> 1:2,15,16 2:4,20	53:22 54:2 57:14	55:24 56:2 57:23	8:2
2:21 5:4 14:16	67:6 68:9	57:25 58:12,16	<b>month</b> 31:13
<b>llp</b> 4:13	mailed 27:21	60:17,20 62:24	monthly 38:15
<b>loan</b> 1:7,13 2:10	50:11,14 52:18,19	63:2 65:17,20	months 9:11 29:2
2:16	52:23 54:7,9,16	67:11 69:18 70:4	81:14
located 10:16	65:6,8,14 66:17	75:7,22 78:9,12	<b>moore</b> 70:8,10,12
<b>location</b> 1:9 2:12	68:15,16,17,18,21	79:14 80:14 82:10	mortgage 1:7,13
	68:25 69:9,9 78:8	83:7 84:6 85:8	2:10,16 41:10,13
	30.25 07.7,7 70.0		

### [mortgage - part]

41:14,19 42:1	52:9,14,18,23 53:8	numbers 27:18	original 39:12
· ·	54:2,7 57:14 81:3		
61:22 62:15	/	nye 68:3,4	originally 77:14
move 41:7 45:17	non 1:6 2:9 16:15	0	outbound 29:20
57:22 69:16	nonjudicial 36:9	o 8:13 40:9	outside 27:15
moving 84:4	normal 22:18	oath 8:6 9:21,21	outstanding 73:8
multiple 24:23	46:20	96:6	73:22 74:7,19
28:23 30:1,3 33:1	normally 47:1	objection 60:11	77:19,24 86:14
34:11 68:17	<b>north</b> 25:18,19,24	obstacles 81:7	87:2,8
n	26:2 55:15 56:10	occur 76:16	overpayment 43:2
<b>n</b> 8:13	83:20	occurred 89:6	43:4
name 8:12,18 12:9	<b>nos</b> 63:6,7,11,18	october 39:11,13	<b>owed</b> 74:7 77:19
12:11 17:10,19	63:19 64:22,24	41:25 96:16	owing 50:24 63:22
25:16 40:18 41:2	65:6 67:4,4,7,14	offer 21:17	owner 94:6
43:9 55:11 58:24	68:14,21 69:1,8,9	offered 22:12	ownership 25:1
61:4,6 64:9 70:9	<b>note</b> 70:21 84:21	office 13:5 16:5	p
/	<b>noted</b> 36:23 74:23		
91:24 96:15	83:13 95:12	19:19 29:20 38:1	<b>p.m.</b> 3:6,7 8:3
names 27:18 43:9	notes 38:3,4 43:24	39:25 48:11 64:4	14:17 41:6,25
nardizzi 1:4,4 2:7	44:23 94:3	79:7 90:11 94:5,8	94:19
2:7 11:3	<b>notice</b> 6:12,19,20	officer 12:1 13:2	packet 19:6
<b>national</b> 1:6,11 2:9	7:6,8 14:15,19	39:19,23,25 43:21	page 6:6,11 7:3
2:15	15:3 21:5 22:21	<b>oh</b> 93:10	28:19,20,21 35:14
nationwide 17:24	26:9,16,20,23 27:9	okay 9:18 34:24	36:7 37:9,19
41:3	27:9,10 28:3	37:23 43:15 45:17	43:25 44:24 56:14
<b>need</b> 11:15 66:7	29:13 37:6,7	47:21 49:16 53:2	60:4 67:24 70:21
needed 66:9	49:22 53:22 54:16	67:9 69:16 84:4	79:2 92:24
neilson 4:4	63:5 65:15 66:17	older 26:2	pages 1:25 20:25
<b>neither</b> 17:6 96:11		<b>oldest</b> 86:14 87:8	35:9 37:25 39:15
<b>nevada</b> 1:1,5,19	81:2,3	ombudsman 68:17	53:17 55:5 56:6
2:2,8 3:6 4:8,17	noticed 66:7	once 24:5,16 29:10	<b>paid</b> 13:21 72:13
5:8 8:1 10:16	notices 21:4 22:15	37:21 42:5,13	72:24 77:10,15
11:10 17:17,25	27:3,8,21,25 28:8	46:1 54:1 69:22	81:25 87:11,19
18:1,1,3,4 22:8	28:11,14 47:9	76:18 83:11 84:8	<b>palace</b> 1:2,15 2:4
68:17	50:18	84:15 86:18,19	2:20 10:16 84:21
never 23:2 40:17	notification 69:4	87:11,25 91:7	paragraph 61:19
55:13	notified 66:10	opening 44:17,19	61:19
new 38:22 66:5,9	<b>notify</b> 66:13	44:21,25 45:1	parent 17:18,19
77:24	nuisance 49:7	70:19,21 89:17	17:23 41:3
nine 31:13	51:10 65:2	90:3	part 20:11 23:6,25
nod 49:24 50:1,5	<b>number</b> 6:11 7:3	<b>options</b> 21:17	26:25 27:6 31:24
50:11,14,21,24	15:19 44:2,8	order 82:3 87:20	34:15 35:11 36:21
51:14,17,21 52:3,5	54:22 81:15	92:17	40:14 41:6 46:20
31.14,17,21 32.3,3		94.11	+0.14 41.0 40.20

### [part - priority]

47:15 49:8 52:3	82:2,3,3,6,6 83:10	<b>place</b> 10:19 13:23	<b>posting</b> 43:22 89:9
57:13 69:22 70:6	85:1,11,12,15	18:24 39:1 67:21	89:12,15,23 91:1,8
70:11 77:4 78:16	86:19,20,25 87:3	96:4	practice 79:10
79:9 80:8 81:21	88:3 91:5	<b>placed</b> 72:25 96:6	preparation 48:10
81:24 82:1 84:10	payments 16:15	plaintiff 1:3 2:5	48:15 63:19
<b>partial</b> 30:8 32:9	30:4,7,8,9 32:9,23	4:3	prepare 24:18
32:13,18,23 33:1,6	33:1,6 34:1,6,8,12	<b>plan</b> 21:17 73:1,4	26:20 32:1
34:1,5,5,11 71:21	72:6 73:13 74:14	75:2,4 78:2,4,6	prepared 15:6
71:23 72:5,14,20	74:22 75:17,23	81:16 82:1,3,4	27:23,25 28:7,11
73:13 74:18,22	76:2,7,9,12,15,16	<b>plead</b> 33:22	31:21,23 50:5,7,11
76:8,19,23 77:1,9	76:17,19 77:17,25	<b>please</b> 8:11 11:7	51:5 59:14 63:11
79:21,21 82:23	79:21,21,23 80:2	36:7 42:13 43:15	64:17 70:3,5,13
83:25 86:25 88:14	81:19,21 82:23	45:17 46:16 53:3	80:24 88:3
88:20 91:9,14	83:25 88:14,20,24	60:18 62:25 65:22	prepares 28:3
partially 57:15	89:3 91:9,14	73:11 75:5 76:25	preparing 16:10
particular 45:10	<b>payoff</b> 6:24,25	80:21 83:5	26:25 48:13
parties 21:12 65:8	13:3 30:11,18,21	<b>plus</b> 32:7 34:3,16	<b>present</b> 17:22 44:1
66:9 68:20 96:13	31:22 32:1,4 58:8	<b>point</b> 26:13 46:25	44:6,14
<b>party</b> 13:7,9 25:14	58:12 59:12,14	71:7	pretty 21:9
25:16 31:22 43:21	<b>penalty</b> 9:22 95:10	<b>points</b> 81:10	<b>previous</b> 66:19,25
54:4 66:5,12	<b>people</b> 27:20,24	policies 23:14	72:1 89:4
<b>pass</b> 94:15	44:6,14 59:23	<b>policy</b> 13:23 14:1	previously 50:4
passthrough 1:8	62:13	22:1 23:8,9,13,25	63:10
1:13 2:11,16	<b>percent</b> 54:20,20	24:4 30:16 31:12	price 43:2
<b>pay</b> 30:18	54:21 72:25 73:2	33:6 34:7,18,20	printed 53:22
payable 78:15	78:23	42:3,6 55:8 86:10	58:25 61:5
82:13 84:11	perform 28:25	94:9	<b>prior</b> 12:6 13:12
<b>payment</b> 7:12,13	period 34:23	<b>portion</b> 23:9,10,19	13:22 26:25 29:6
7:15,16,17,19,20	perjury 9:23	24:4 38:7 75:19	31:5,9 32:19 33:1
7:22,24 16:12	95:10	76:10,11 83:2	34:1 43:12 44:23
21:17 30:13,13	permission 13:4	88:19	47:9 48:12 63:19
32:8,11,13,16,18	26:12,16,19,23	portions 28:5	70:13 71:7 72:14
32:18 34:5,19,21	36:9,17 37:1,5,11	<b>position</b> 52:13,15	93:23 96:5
71:22,23 72:11,15	37:15 81:11	61:16 62:2,6,14,15	priority 13:21
72:20,25,25 73:4,7	<b>person</b> 15:9 30:6	62:16	30:19,21 31:13
74:9,18 75:1,2,4	83:24 85:1	positive 40:17	34:19,21 42:11
75:19,24,24,25	personally 31:21	possesses 15:24	43:22 52:10,13,16
76:1,6,13,24 77:2	40:10 55:14 68:12	possible 10:14	60:10,14 64:19,21
77:5,9 78:2,4,6,23	92:1	29:1	89:9,12,15,20,23
79:18 80:22,24	<b>phone</b> 29:18 64:3	posted 13:13	89:24 90:4 91:1,5
81:16,20,22 82:1,2			91:8

### [private - record]

private 91:11	27:4 28:18 36:10	purposes 66:3	receipts 16:12
probably 9:7	36:19 37:18 41:8	pursuant 49:23	receive 24:16
54:21	42:16,24 43:13,14	89:24 90:4	28:16 47:12 79:10
procedure 22:18	44:16 45:5 48:4	put 81:18 82:3	86:10 88:24 89:3
30:16 36:19,24	52:20 57:16 63:6		received 16:7 34:8
proceed 36:18	65:9 66:6 85:4	q	35:7 36:11 39:9
proceeded 37:18	92:5,6 93:5	qualified 15:18	56:10 58:3,19
proceedings 96:3	<b>provide</b> 13:11,14	qualify 13:19	60:24 65:9 67:15
96:5,7	19:6,19 24:10	quarterly 38:15	69:23 73:17,20,25
proceeds 45:10,12	31:13,17 32:1	question 10:3,4	77:18 78:16 79:4
process 45.10,12 process 15:11,12	46:23 48:9	56:5	80:2,9 82:17
21:8,10 22:22	<b>provided</b> 19:11	questions 9:25	83:10 84:10,15,19
24:23 26:6,8,18	23:21 24:12 25:2	11:4	88:1
27:6 28:6,25 30:2	25:11 30:21 32:3	<b>quick</b> 49:17 53:3	receives 23:22
36:16,20 57:13,13	33:24 35:20 43:20	<b>quote</b> 41:7 61:20	
76:9 81:6,9,11,15	45:12 46:25 47:11	r	receiving 29:7 receptionist 88:11
81:17,18 86:20	47:15 57:17 63:17	r 5:5 8:13,15	recess 53:5
88:21	69:5 89:11,17	rate 1:7,12 2:10,16	recognize 35:16
processed 76:12	90:8,10,12 92:16	reach 19:3,4,5	36:12 42:18 43:16
<del>*</del>		reached 19:9	
76:22 77:7,12	92:20,23 94:7	read 13:16,20	46:1,12 49:25
79:19 80:5,7	provides 24:9	61:23 62:7 90:9	53:17 55:5,11,13
83:12,19,21 85:18	public 94:12	95:10	56:5 58:5,24 61:2
85:23,25 86:25	<b>publication</b> 13:4	real 14:4	61:6 65:23 67:25
87:1,4	26:12 36:9 37:2	really 25:11 36:4	70:24 75:9 78:18
<b>produced</b> 6:13	37:11,15 81:12	70:10	79:6,17 80:19
20:11,22 35:9	publications 21:11	reason 10:7 36:2	82:19 84:25 87:22
45:24 80:16	<b>publicly</b> 91:12	67:18 88:13,18	92:14
professional 11:12	<b>publish</b> 26:16,19	rebranded 40:23	recollection 17:7
<b>profit</b> 1:6 2:9	26:20,23 37:6	40:24	18:14 32:25 62:12
progress 38:4	published 13:13	recall 12:16 13:23	72:4 73:3
prompted 42:9	publishing 43:22	14:1,24 17:2	record 8:12 9:19
pronounce 70:11	89:10	19:23 22:1 29:9	11:3 20:17,18
<b>properly</b> 13:6,8,13	pull 47:1 64:4	31:21,25 33:16	21:4 34:7 35:1,18
13:14 16:6 27:19	<b>pulled</b> 38:5,6	40:5 41:22 47:2,5	36:8 37:1,7 39:8
66:7	48:21 64:6 70:15	47:7 49:12 66:20	45:21 46:4,10
<b>properties</b> 13:18	pulls 25:14,25		48:2 49:21 50:23
13:19 14:25 54:17	purchased 42:25	67:3 83:1 91:23 92:4 93:21	53:4,7,20 56:8
<b>property</b> 10:14,15	purchaser 42:25		60:5,22 63:4
10:23 15:25 16:9	purpose 24:24	receipt 7:12,16,19	67:13 69:20 73:12
16:22 19:15,15,25	42:21	7:24 16:15 88:3	78:14 92:12 93:6
20:15 24:18 25:4			96:7

### [recorded - reverts]

	Г	T	T
recorded 25:4,8	46:18,21 47:9,17	41:25 42:7,11,16	84:8 87:18
25:10 27:21 46:11	48:9 52:12 54:1	43:12,14 45:24	represented 69:25
46:23 47:10,18	54:15 55:8 57:13	52:13,16 54:17	request 6:24 21:21
48:3 49:14 50:11	58:3,11,19,21 59:7	62:1,17 89:19	21:23 25:11 58:8
50:15 51:7 53:8	59:10,16,23 60:14	93:24 94:3,4,5,10	58:12 82:3
54:2 57:6,8 63:5,6	60:23,24 61:8	regards 46:5	requested 22:13
64:22 66:16 67:4	62:1,6,14,20 63:13	regular 27:6	30:11,18 31:19
67:4 68:20 81:3,4	63:18,23 66:13	relation 16:18	48:11
92:13	67:15 68:4,25	44:4 57:18	requesting 31:22
recorder's 24:22	69:21,23 70:17	relationship 17:14	36:17
25:3,6 28:20	71:18,21 72:6,7,9	relative 96:12	requests 30:20
recording 27:18	72:20 73:4,8,13,17	<b>rely</b> 21:9	require 22:14 27:2
47:9 51:20,25	73:21,25 74:18,22	remainder 79:23	requires 22:17
63:19 92:18	75:13,15,15,17,18	87:4	27:5
recordings 21:11	76:9,10,13,22,24	remaining 85:25	research 16:9
records 6:16 35:19	77:2,4,15,18 78:3	86:2	26:25 28:19 70:6
36:1 45:23	78:15,16,16 79:6,9	remember 12:9,11	<b>resident</b> 7:10 76:3
<b>red</b> 1:16 2:21 5:3	79:22 80:1,3,9,17	40:18 47:2 72:23	residential 17:12
7:4 10:24,25 12:3	81:9 82:13,20	89:8 91:18	17:15,17,20,22,25
12:4,8,13,20,23	83:2,10,12,16,17	renewed 11:15,18	18:4 40:12,14,15
14:16 15:10,12,17	83:23 84:10,11,18	repeat 10:2 32:12	40:20,22 41:1,2
15:24 17:3,14,18	85:17 86:10,21	rephrase 10:2	<b>respond</b> 81:13,14
18:17,18,23,25	87:12,20,25 88:18	report 7:10,13,17	responded 58:11
19:5,12,13,24 20:6	88:24 89:11,15	7:20,22 22:15	78:3
20:6,11,21,22 21:1	90:19 91:10 92:17	25:12,12 38:1	response 6:13
21:3,7,9,17 22:14	92:21 93:21 94:9	46:24 47:12,16,16	14:19 20:11 29:22
22:19 23:6,18	<b>reduce</b> 74:6,19	52:21 54:6,13	35:7 39:11 41:17
24:6,7,14,15,20	reduced 72:22	55:7,21,21 56:9,11	41:23 45:25 80:17
25:7,8,13 26:5,21	73:22 77:19	56:14 65:11 66:2	<b>responses</b> 30:1,3,3
27:2,6,8,11,15,15	reducing 73:9	66:4 67:1 76:3	responsible 23:19
27:24 28:13,15	<b>referred</b> 18:11,17	80:5 83:10 85:11	59:10
29:6,9,10,24 30:4	<b>referring</b> 10:15,18	85:15 86:19	restrictions 32:22
30:8,13,14,16,22	10:22,25 11:2	reported 1:21	33:7 34:13
31:7,11,12,16 32:7	26:16 42:19	reporter 3:8 96:2	restrictive 32:10
32:19 33:2,5,24	reflected 76:2	reports 25:15	32:15,21 33:7
34:6,7,10,18,22	refund 43:3	46:23	34:13
35:7,8 36:11,14,22	refuse 31:13	represent 14:14	results 43:19 66:8
37:6 39:9 40:3,6	regarded 92:5	36:8 39:7 42:14	retained 19:13
41:11 42:2,7,9,15	regarding 8:22	45:21 58:20 60:5	24:14
42:22 43:7,11	16:16 19:8 33:25	60:22 73:12 81:21	reverts 41:8
44:8 45:9,24	34:21 36:10 41:18	82:12,22 83:11	

### [review - seen]

	T	I	T
review 15:2 18:15	41:11 42:9,15,22	S	74:9 75:9 77:17
23:20 27:20 28:7	43:7,11 44:8 45:9	s 8:15 40:9,9	78:18 80:19 81:20
28:11 47:10 62:12	45:24 46:18,21	sahara 3:5 4:16	83:11 85:10 86:19
72:1	47:10,17 48:10	sale 6:23 7:6,7,8	88:13 89:6 90:14
<b>reviewed</b> 15:21,23	54:1,15 58:3,11,19	8:23 10:18,19	95:9,19
16:3 20:14 24:17	59:7,11,16,23	11:1 12:1 13:2,11	saticoy 1:2,15 2:4
24:17 27:14,17	60:23,24 61:9	13:12,13,14,15,17	2:20 8:21 42:15
47:13 48:6 50:4	63:13,18 66:13	15:12,25 21:5	42:22,25 43:6
50:10,14 63:10	67:15 68:4,25	22:10,16 26:12,17	91:18,20,24 92:20
66:20 81:13 88:12	69:23 70:17 71:21	26:20,24 27:3,9	93:22
reviewing 9:4,4	72:6,7,9,20 73:4,8	31:9 32:19 33:2	savings 56:19
23:7 49:10	73:13,18,21,25	34:1,10,15 36:10	saw 71:2 81:11
reviews 18:16	74:19,22 75:16,18	36:18 37:6,7,18	86:23
<b>right</b> 33:21 57:22	76:9,13,24 77:2,4	39:19,25 41:20	says 40:11 43:25
76:20 88:8 93:14	77:15,18 78:15,16	43:12,21,23 44:5	44:16 49:1 79:3
<b>rjung</b> 4:19	79:22 80:1,3,9,17	44:10,13 45:6,10	90:3
<b>rmi</b> 40:11,13,21	81:10 82:13,20	47:12,19 56:12,15	school 11:9
64:5	83:10,12,17,17,23	57:12 62:9,13,16	<b>scope</b> 21:7
<b>robert</b> 1:4,4 2:7,7	84:10,11,18 85:17	62:21 63:5 65:15	scow 5:4
11:3	86:21 87:12,20	66:17 70:14,16,19	<b>script</b> 13:16,20
rock 1:16 2:21	88:1,19,25 89:11	81:2 88:15 89:6,8	89:23 90:3,9
4:14 5:3 7:4 8:18	89:15 90:19 91:10	89:13,16,23 90:3	<b>search</b> 26:10
10:24,25 12:3,4,8	92:17,21 93:21	90:14,17,20 91:1,4	searches 25:13
12:13,20,23 14:16	94:9	91:5,8 93:23	<b>second</b> 75:24
15:10,13,17,24	rock's 20:6,11	sales 12:10 13:5,8	76:22,23 77:1
17:3,14,18 18:17	21:7 30:16,23	39:23 42:23,24	82:22
18:18,23,25 19:5	33:5 34:18,22	43:19 89:24	section 92:25
19:12,13,24 20:6	42:2,7 52:12 55:8	salomone 55:11	see 25:4,8,10
20:21,22 21:1,3,9	57:13 58:21 60:14	sara 1:18 3:4 6:4	30:10 42:17 44:2
21:17 22:14,19	62:2,6,14,20 63:23	8:5,13,14,16,18	52:9 56:25 57:15
23:6,18 24:6,7,14	69:21 71:18 75:13	9:5 11:6 14:4 15:2	64:21 66:5,23
24:15,21 25:7,8,13	75:15,17 76:10,22	16:21 21:7 22:23	71:22 74:10,22
26:5,21 27:2,6,8	78:4,16 79:7,9	24:5 27:8 29:3	79:2 82:16 84:15
27:11,15,15,24	83:2 86:10	30:16 32:6 34:17	84:21 86:20 87:25
28:13,15 29:6,9,10	<b>roe</b> 1:9 2:12	34:24 35:13 38:8	92:25
29:24 30:4,8,13,14	<b>row</b> 71:22	39:15 41:5 42:17	seeing 66:20 91:23
31:7,11,12,16 32:8	rows 73:13	46:1,12 48:6	seeks 60:11
32:19 33:2,24	<b>ruling</b> 42:11	49:25 52:9 53:7	seen 46:14 49:25
34:6,7,10 35:7,9	running 72:17	55:5 56:5 58:5,22	50:3 54:16 63:7,9
36:11,14,22 37:6	runs 53:15	61:1 62:19 63:7	75:23
39:10 40:3,6		67:17 69:25 71:20	
		37.20	

### [self - sure]

<b>self</b> 17:5	setting 36:18	specifically 15:15	statement 6:25
sell 6:21 49:23	37:18	21:21 36:23 37:20	41:18
semiannual 38:17	share 77:2 79:23	39:10 41:5 46:13	states 17:21,24
38:18,22,25 39:3	94:9	47:4,7 48:19	41:6 60:6 70:21
49:12 71:15 85:24	<b>sheet</b> 36:10	62:17 70:5 72:11	status 26:14
86:1,7,11,12 87:5	<b>short</b> 49:24 63:6	72:12 78:1 89:7	stayed 39:1
semiannually	shorthand 10:12	90:6	step 26:18 36:16
38:16	96:1,8	specify 52:6	36:20,21
send 26:11,22 27:1	show 34:7	spell 8:12,14	sticks 23:23
28:14 31:22 36:14	<b>showing</b> 71:6,11	spelled 40:9	stopped 75:1
sending 75:1	shows 44:24 57:19	spoken 16:18	straight 23:11
senior 61:21 62:15	79:18 83:11 84:11	stacy 88:4,6	strictly 51:3
sent 16:4 29:9	shrank 60:2	stacy's 88:9	strike 65:22 72:9
75:19 76:14,15,21	sign 19:18	staff 19:20	76:25
86:21	signature 36:2,5	stage 22:21 26:9	structured 1:7,12
sentence 41:7	37:12 40:11 46:2	26:15 41:16	2:10,16
61:20,25 62:7	67:25 96:21	stages 26:6,8	subject 10:15
separate 23:15,25	<b>signed</b> 35:20 36:17	28:25	41:10,13,19 85:4
24:4 41:2 57:7,8	51:17 58:24 59:5	stamp 37:21 39:7	submit 72:24
76:18 85:22,22	61:5 68:7 88:6,10	39:13 42:12 43:15	submitted 82:2
88:14,24 89:3	sit 17:9,15 25:24	46:4 53:15 55:12	<b>subpoena</b> 6:14 9:4
separately 20:15	31:1 45:14	71:17 73:11 79:2	20:11 35:8 45:25
23:21 57:6	site 24:25 25:2,4	79:6,10 82:16,17	80:17
separates 23:23	six 29:1	82:19 84:15,18	subscribed 96:15
separating 23:19	skip 28:25	85:21 88:1	<b>suite</b> 3:5 4:7,16
september 1:20	skipped 74:9	stamped 35:15	5:7
3:7 8:2 14:17	<b>skipping</b> 9:13,16	36:8 37:10,20	summary 37:24
series 1:2,8,13,15	9:17	55:4 56:4 58:3,19	super 13:21 30:18
2:4,11,17,20	smoothly 10:14	60:25 67:15,24	30:20 31:13 34:19
served 20:12	<b>sold</b> 44:16 45:5	69:24 79:3 80:18	34:21 42:11 52:10
service 17:12,15	<b>sorry</b> 26:1 42:17	84:19 87:23	52:13,16 60:10,14
17:17,20,21,23,25	93:10,11	standard 36:24	64:19,21 89:20,24
18:4,25 40:12,14	<b>sound</b> 10:5	<b>start</b> 12:4 19:16	90:4 91:4
40:15,20,22 41:1,2	sounds 40:2	started 12:13	supervisor 12:16
64:5	south 5:7	59:16,22,24 60:1	12:18,22 35:23
<b>services</b> 1:16 2:21	<b>specific</b> 19:15 20:5	61:11	supplemental
7:5 10:25 12:3	20:10,15 23:4	<b>starts</b> 61:19	35:12
14:16 17:18 19:7	30:20 31:10 36:17	<b>state</b> 8:11 14:21	sure 13:6,8 15:1
set 13:5,12 14:16	41:22 42:25 46:16	50:23 68:16 95:16	22:11,12 24:2
96:4	57:18 62:10 83:23	96:2	25:1,21,23 27:19
	92:6 93:24 94:2		29:5,25 32:5

### [sure - turn]

33:10,15 39:2	tender 91:4	40:21 42:24 43:6	trace 28:25
40:7 62:10 63:16	tender 31:4	43:21 45:3,6	training 14:4,7
64:7 68:8 71:11	34:4,17	47:15,18 48:21	transaction 7:10
surrounding 9:3	term 52:9 64:21	49:6,13 50:24	76:3
system 47:14 64:5	terms 10:13	52:14,15 53:25	transcribed 96:8
64:10	<b>testified</b> 8:7 32:17	54:10,15,20 55:7	transcript 95:11
	35:23 42:5 63:15	55:15 59:5,15,19	transcription
t	72:4 78:22 79:20	60:13 61:14 62:23	96:10
t 8:13	testify 10:9 15:6,9	64:12 65:1 68:6	transfer 92:25
table 23:12	15:15,18 91:23	73:1 81:10 84:12	93:7,9,12,17
take 9:22 14:9	testifying 96:6	85:11 87:20 88:10	transmitted 78:7
34:24 35:14 37:19	testimony 10:8	89:21 93:4,22	trevino 1:18 3:4
42:12 49:16,17	31:16 50:17 62:1	96:4	6:4 8:5,13 95:9,19
53:3,10 58:14	76:1 77:3 88:23	timeframe 42:3	triggered 34:19
60:17 61:18 62:24	95:13	times 9:5 14:22	true 14:14 39:8
65:17 75:5 77:4	thank 94:14,18	24:23	42:14 45:22 46:10
78:9 80:12 83:5	thereof 96:10	title 11:25 12:14	48:2 49:21 58:20
92:7,24 93:12	thing 9:20 24:15	12:20 22:15 25:12	60:23 63:4 67:13
taken 3:4 8:20 9:6	87:3	25:13,15,18,19,25	69:20 82:12 83:9
9:9 38:4 53:5 96:3	things 81:15,17	26:10 39:20 46:22	84:9 85:10 87:18
tasked 23:7	think 35:1 40:16	46:24 47:12,16	92:12 95:14
tax 92:25 93:7,9	54:21 74:9	52:21 54:6,13	trust 1:8,13 2:11
93:12,17,18	third 13:7,9 14:15	55:7,15,21 56:9,10	2:16 6:17 25:9
<b>tecum</b> 6:14 20:12	15:3 25:14,16	56:11,14 59:4,6	30:24 31:9 34:23
35:8 45:25 80:17	43:21 54:4 61:18	61:13 65:11 66:2	42:2,8 46:11,20
telemarketing	65:8 66:5,9,12	66:4 67:1 68:6,8	47:6,10,12,18
12:10	75:25 76:20 77:5	69:5 80:5 83:19	52:17 56:16 57:2
telephone 12:10	77:8 85:12	83:20 88:9	57:5,8,18,19 60:15
<b>tell</b> 11:7 16:2 17:9	thompson 12:19	titles 25:25	62:4,22 66:21
23:3 37:24 41:21	15:14,20 28:4	today 10:1,8 14:17	67:1 69:2,6,12
52:12 60:9 65:22	35:20,22 36:1	14:18 15:15 17:9	trustee 1:7,12 2:10
65:25 68:14 79:16	45:24 46:2	17:16 18:15 25:24	2:15 6:23 7:7
83:16 85:16,21	three 9:11 39:15	31:1 36:19 45:14	10:24 11:1 12:1
86:21 93:6	73:12 74:14	62:1 88:13,18	13:1 19:2 22:15
template 27:12,13	time 9:8 11:17	today's 15:22	27:3 39:19,23,25
27:14	15:12 17:3,13	16:19	43:20 56:12,15
templates 50:18	21:22 25:21,23	top 44:24	57:12 83:20
ten 6:22 47:16	26:3,22 27:16	topics 15:3,7,18	trustees 20:7
52:21 54:5,13	28:16 30:22 31:15	total 45:1 48:14	tsg 66:2,4
55:6,16,20,21	31:23 33:10,15	51:7 52:3 63:21	turn 36:7 39:6
57:16 69:6 72:25	34:9,21 39:19,22	31.7 32.3 03.21	43:15 47:21 54:23
73:1 78:23	J¬.,∠1 JJ.1J,∠∠		TJ.1J T1.41 JT.43

### [turn - zhang]

turned 24:6 two 9:11,19 17:5 21:2 55:5 79:21 79:22 85:21,22 type 36:15  u underneath 49:1 understand 9:23 9:25 understanding 62:20 understood 10:3 12:12 unknown 1:9 2:12 unpaid 48:23 update 65:11 66:2 66:4 updated 16:7 77:22 use 10:12 17:3 27:11 28:23 46:22 57:12 use 10:12 17:3 27:11 28:23 46:22 57:12 uses 28:15 usually 19:22 23:14,22 47:11 v v v v 8:13 value 93:1,3,5,7,9 93:17 vegas 1:19 3:6 4:8 4:17 8:1 10:16 vransssa 12:17 vegas 1:19 3:6 4:8 vrant 19:1 37:20 vertid 48:21 vertid 48:21 vertid 48:11 vertid 48:11 vertid 48:12 vertid 48:12 vertid 48:12 vertid 48:14 vrand 71:17,21 vertid 48:13 vright 4:13 vright 4:19 vright 4:13 vright 4:1	73:11 79:12	verbatim 96:6	wfz347 55:12	
two         9:11,19 17:5         verified         48:11         42:19         year         11:20 14:1				
21:2 55:5 79:21				_ v
verify 24:25   versus 62:15 86:22   versus 49:3   versus	*			, v
type         36:15         versus         62:15 86:22 vested         52:20 54:4 foilations         77:17 65:9 66:6 violations         49:3 vested         75:15 65:9 66:6 violations         49:3 vested         75:15 65:9 66:6 violations         49:3 vested         73:11 wfz478         88:23 wfz478         88:23 wfz478         88:21 wfz478         88:18 wfz493         82:16 wfz478         88:18 wfz493         82:16 wfz478         88:18 wfz493         82:16 wfz576         67:15,25 wfz55         56:4 whereof         96:14 wife         92:3 wfz565         56:4 whereof         96:14 wife         92:3 wfz16         90:11 yfz17         90:13 yfz17         90:14 wfz276         90:14 wfz276         90:14 wfz276 <th< th=""><th></th><th></th><th></th><th></th></th<>				
u         vested         52:20 54:4 57:15 65:9 66:6 violations         49:3 vs 1:3,14 2:6,19         wfz478         87:23 wfz477         years 30:17 yesterday 10:8           understand         9:23 9:25 understanding 62:20 watson 28:3 way 76:9 we've 17:5 88:17 unknown 1:9 2:12 unpaid 48:23 wy 76:9 we'ls 1:6,11 2:9,15 d6:4         we've 17:5 88:17 website 24:21,22 25:6 weekend 10:9 wells 1:6,11 2:9,15 d6:14 wife 92:3 wight 5:5 9:10 20:17 33:22 35:1 d0:11 94:17 winning 43:2 y1:17 witness 6:3 9:11 d0:13 94:15 96:14 witnessed 44:6 witnessed 44:1 y96:5 work 39:22 40:1 59:14 63:13 wroked 59:12,23 68:9,11 71:2 working 12:4,24 22:7 40:2,6 59:17 doi:19.17 to:20.25 26:3,4 wfz330 58:19,25 wfz345 53:16 wfz340 53:15 written 20:5,21,23         witnessed 44:13 yeight 4:13 wrightlegal.net 4:19 written 20:5,21,23           understanding 62:20 understanding 62:20 watson 28:3 way 76:9 we've 17:5 88:17 wfz455 53:16 with 42:2 with 4	,			· ·
Underneath				1 -
undersigned   96:1   understand   9:23   yes   1:3,14   2:6,19   watson   28:3   way   76:9   weve   17:5   88:17   website   24:21,22   25:6   weekend   10:9   wells   1:6,11   2:9,15   4:12   6:24,25   8:19   27:11   28:23   46:22   25:14   22   23:14,22   47:11   vanessa   12:17   vegas   12:14,17   vegas   12:15   vegas   12:16   vegas   12:17   vegas   12:17   vegas   12:17   vegas   12:14,17   vegas   12:14,17   vegas   12:14,17   vegas   12:15   vegas   12:1				•
winderstand   yes   yes   1:3,14   2:6,19   wfz48   85:21   wfz48   84:16,22   wfz492   80:18   wfz492   wfz493   82:16   wfz495   80:18   w	underneath 49:1			yesterday 10:8
w   wit	U			Z
want   19:1 37:20   watson   28:3   way   76:9   we've   17:5 88:17   website   24:21,22   25:6   weekend   10:9   wells   1:6,11 2:9,15   4:12 6:24,25 8:19   57:12   use   10:12 17:3   27:11 28:23 46:22   57:12   uses   28:15   usual   87:25   usually   19:22   23:14,22 47:11   vezas   1:19 3:6 4:8   4:17 8:1 10:16   vendor   25:14,17   25:25 26:3,4   43:21 44:10   watson   28:3   watson   28:3   watson   28:3   watson   28:3   way   76:9   we've   17:5 88:17   wete   17:5 88:17   wete   17:5 88:17   wete   17:5 88:17   weekend   10:9   wells   1:6,11 2:9,15   4:12 6:24,25 8:19   57:10 58:9,21   60:11 94:17   winning   43:2   91:17   winning   43:2   91:17   winness   6:3 9:11   60:13 94:15 96:14   witnessed   44:6   witne	understand 9:23			zak 4·13
want   19:1 37:20   watson   28:3   way   76:9   we've   17:5 88:17   website   24:21,22   25:6   weekend   10:9   wells   1:6,11   2:9,15   4:12 6:24,25 8:19   57:10 58:9,21   68:19   west   33:16 53:7   23:14,22 47:11   vanessa   12:17   vegas   1:19   3:6 4:8   4:17   8:1   10:16   vendor   25:14,17   25:25   26:3,4   43:21   44:10   way   76:9   wetf   28:3   watoon   28:3   way   76:9   we've   17:5   88:17   wfc252   36:8   wfc253   37:10   wfc253   37:20   wfc253   37:20   wfc254   37:21   wfc261   37:21   wfc26	9:25	W	· ·	
watson   28:3   way   76:9   we've   17:5   88:17   website   24:21,22   25:6   weekend   10:9   welkend   10:9   welkend   16:7   4:12 6:24,25   8:19   57:10   58:9,21   west   33:16   53:7   27:11   28:23   46:22   57:12   west   35:15   4:16   weize   23:14,22   47:11   vanessa   12:17   vegas   1:19   3:6   4:8   4:17   8:1   10:16   vendor   25:14,17   25:25   26:3,4   4:21   44:10   43:21   44:10   way   76:9   wefz   76:9   wefz   42:1,22   wfc253   88:19   25:6   whereof   96:14   wife   92:3   wight   5:5   9:10   20:17   33:22   35:1   60:11   94:17   winning   43:2   91:17   winning   43:2   91:17   witnesse   6:3   9:11   60:13   94:15   96:14   witnessed   44:6   witnesses   44:1,4   96:5   work   39:22   40:1   59:14   63:13   worked   59:12,23   68:9,11   71:2   working   12:4,24   22:7   40:2,6   59:17   61:8,11   wright   4:13   wright   4:13   wright   4:13   wright   4:13   wright   4:19   written   20:5,21,23   written   20	understanding	want 19:1 37:20		
Understood   10:3   12:12   we've   17:5 88:17   website   24:21,22   25:6   weekend   10:9   wells   1:6,11 2:9,15   4:12 6:24,25 8:19   57:10 58:9,21   68:19   went   33:16 53:7   37:12   wse   28:15   west   35:5 4:16   wse   23:14,22 47:11   wfz252   36:8   wfz253   37:10   wfz258   37:20,21   wfz261   37:21   wfz276   39:7,7   41:5   wfz330   58:19,25   wfz334   58:4   43:21 44:10   wfz345   53:16   weits   24:21,22   wfz421,22   25:6   whereof   96:14   wife   92:3   wight   5:5 9:10   20:17 33:22 35:1   60:11 94:17   winning   43:2   91:17   winning   43:2   91:17   witnesse   6:3 9:11   60:13 94:15 96:14   witnessed   44:6	62:20	watson 28:3		Zitang 01.3 02.0
website         24:21,22         wfz655         56:4         whereof         96:14         96:14         wife         92:3         whereof         96:14         wife         92:3         wight         55:59:10         20:17 33:22 35:1         60:11 94:17         winght         55:59:10         20:17 33:22 35:1         60:11 94:17         winght         55:59:10         20:17 33:22 35:1         60:11 94:17         winght         55:59:10         20:17 33:22 35:1         60:11 94:17         winning         43:2         91:17         winesse         6:3 9:11         60:13 94:15 96:14         witnessed         44:6         witnessed         44:6         witnesses         44:14         96:5         work         39:22 40:1         59:14 63:13         worked         59:12,23         68:911 71:2         worked         59:12,23         68:911 71:2         worked         59:12,23         68:911 71:2         worked         59:17         61:8,11         worked         59:17         61:8,11	understood 10:3	<b>way</b> 76:9		
unknown 1:9 2:12 upaid 48:23 update 65:11 66:2 66:4 weekend 10:9 wells 1:6,11 2:9,15 4:12 6:24,25 8:19 57:10 58:9,21 68:19 27:11 28:23 46:22 57:12 weet 38:15 west 3:5 4:16 usual 87:25 wfz248 35:15 46:4 wfz252 36:8 vfz253 37:10 value 93:1,3,5,7,9 93:17 vanessa 12:17 vegas 1:19 3:6 4:8 4:17 8:1 10:16 vendor 25:14,17 25:25 26:3,4 43:21 44:10 wfx245 53:16 wweekend 10:9 weekend 10:9 weekend 10:9 weekend 10:9 weekend 10:9 weekend 10:9 wife 92:3 wight 5:5 9:10 20:17 33:22 35:1 60:11 94:17 winning 43:2 91:17 w	12:12	we've 17:5 88:17	/	
unpaid       48:23       25:6       weekend       10:9       wife       92:3         66:4       updated       16:7       4:12 6:24,25 8:19       57:10 58:9,21       60:11 94:17         77:22       57:10 58:9,21       68:19       went       33:16 53:7       winning       43:2         27:11 28:23 46:22       west       35:16 53:7       winning       43:2         57:12       west       35:4:16       winning       43:2         usual 87:25       west       35:4:16       witnesse       66:3 9:11         60:13 94:15 96:14       witnessed       44:6       witnesses       46:3 9:11         60:13 94:15 96:14       witnesses       46:3 9:11       60:13 94:15 96:14       witnesses       46:3 9:15         wfz248       35:15 46:4       wfz252       36:8       witnesses       44:1,4       96:5         ws       wfz253       37:20       wfz261       37:21       worked       59:14 63:13         value       93:17       vizero       39:7,7       41:5       wrizero       68:9,11 71:2         verial       4:12       60:25 61:5       wrizero       68:9,11 71:2       working       12:4,24         22:7 40:2,6 59:17       61:8,11 <td< th=""><th><b>unknown</b> 1:9 2:12</th><th>website 24:21,22</th><th></th><th></th></td<>	<b>unknown</b> 1:9 2:12	website 24:21,22		
update       65:11 66:2       weekend       10:9         updated       16:7       wells       1:6,11 2:9,15       wight       5:5 9:10         77:22       use       10:12 17:3       4:12 6:24,25 8:19       57:10 58:9,21       60:11 94:17       winning       43:2         uses       10:12 17:3       uses       10:10 58:9,21       winning       43:2         usual       87:25       west       3:5 4:16       witnesse       66:3 9:11       60:13 94:15 96:14       witnesse       66:3 9:11       60:13 94:15 96:14       witnesses       66:3 9:11       60:13 94:15 96:14       witnessed       44:6       witnesses       44:1,4       96:5       work       39:22 40:1       59:14 63:13       worked       59:14 63:13       worked       59:12,23       68:9,11 71:2       68:9,11 71:2       69:14 witnesses       44:1,4       96:5       work       39:22 40:1       59:14 63:13       worked       59:14 63:13       worked       59:12,23       68:9,11 71:2       68:9,11 71:2       68:9,11 71:2       68:9,11 71:2       68:9,11 71:2       68:91       70:14:5       69:5       70:14 63:13       70:14 63:13       70:14 63:13       70:14 63:13       70:14 63:13       70:14 63:13       70:14 63:13       70:14 61:8,11       70:14 61:8,11       70:14 61:8,11	unpaid 48:23	25:6		
wells       1:0,11 2:9,15         4:12 6:24,25 8:19       20:17 33:22 35:1         77:22       57:10 58:9,21         use 10:12 17:3       68:19         27:11 28:23 46:22       went 33:16 53:7         57:12       west 3:5 4:16         usual 87:25       west 3:5 4:16         usually 19:22       wfz248 35:15 46:4         23:14,22 47:11       wfz252 36:8         wfz253 37:10       wfz258 37:20,21         wfz258 37:20,21       wfz261 37:21         wfz261 37:21       wfz276 39:7,7         41:5       wfz277 39:13         wreas 1:19 3:6 4:8       4:17 8:1 10:16         vendor 25:14,17       25:25 26:3,4         43:21 44:10       wfz345 53:16             20:17 33:22 35:1         60:11 94:17         winning 43:2         91:17         witnesse 6:3 9:11         60:13 94:15 96:14         witnesses 44:1,4         96:5         work 39:22 40:1         59:14 63:13         worked 59:12,23         68:9,11 71:2         working 12:4,24         22:7 40:2,6 59:17         61:8,11         wright 4:13         wrightlegal.net	<b>update</b> 65:11 66:2	weekend 10:9		
### ### ### ### ### ### ### ### ### ##	66:4	wells 1:6,11 2:9,15	-	
Simple   S	updated 16:7	4:12 6:24,25 8:19		
10.12 17.5	77:22	57:10 58:9,21		
West   33:16   53:7	use 10:12 17:3	68:19		
uses     28:15       usual     87:25       usually     19:22       23:14,22 47:11     wfz248       v     wfz252       36:8     wfz253       v     wfz253       37:10     wfz258       37:20,21     wfz261       37:21     worked       59:14 63:13       worked     59:12,23       68:9,11 71:2     working       12:4,24     22:7 40:2,6 59:17       60:13 94:15 96:14       witnesses     44:1,4       96:5     work       39:22 40:1     59:14 63:13       worked     59:12,23       68:9,11 71:2     working       12:4,24     22:7 40:2,6 59:17       61:8,11     wrightlegal.net       4:19     4:19       written     20:5,21,23	27:11 28:23 46:22	went 33:16 53:7		
uses       28:15       west       3:5 4:16       witnessed       44:6         usually       19:22       wfz248       35:15 46:4       witnesses       44:1,4         23:14,22 47:11       wfz252       36:8       work       39:22 40:1         v       8:13       wfz253       37:20,21       wfz261       37:21       worked       59:14 63:13         value       93:17       wfz276       39:7,7       41:5       working       12:4,24         vegas       1:19 3:6 4:8       wfz326       60:25 61:5       wfz330       58:19,25         vendor       25:25 26:3,4       wfz340       53:15         43:21 44:10       wfz345       53:16	57:12	84:2		
usually       19:22       wfz248       35:15 46:4       witnesses       44:1,4         23:14,22 47:11       wfz252       36:8       work       39:22 40:1         v       8:13       wfz253       37:10       work       39:22 40:1         value       93:1,3,5,7,9       wfz261       37:21       worked       59:14 63:13         vanessa       12:17       wfz276       39:7,7       41:5       working       12:4,24         vendor       25:14,17       wfz330       58:19,25       wright 4:13       wrightlegal.net         veright       4:19       written       20:5,21,23	uses 28:15	west 3:5 4:16		
usually       19:22         23:14,22 47:11       wfz252       36:8         v       8:13       wfz253       37:20,21       work       39:22 40:1         v       8:13       wfz258       37:20,21       worked       59:14 63:13         value       93:17       wfz276       39:7,7       working       12:4,24         veass       1:19 3:6 4:8       wfz326       60:25 61:5       wfz330       58:19,25         vendor       25:14,17       wfz334       58:4       wfz340       53:15         vextra 44:10       wfz345       53:16       written       20:5,21,23	<b>usual</b> 87:25	<b>wfz109</b> 92:24		
v       wfz252       36:8       work       39:22 40:1         v       8:13       wfz258       37:20,21       worked       59:14 63:13         value       93:17       wfz276       39:7,7       worked       59:12,23         vanessa       12:17       wfz276       39:7,7       working       12:4,24         vegas       1:19 3:6 4:8       wfz326       60:25 61:5       wfz330       58:19,25       wright 4:13         vendor       25:25 26:3,4       wfz340       53:15       wrightlegal.net       4:19         very 345       53:16       written       20:5,21,23	usually 19:22	wfz248 35:15 46:4	· · · · · · · · · · · · · · · · · · ·	
v 8:13 value 93:1,3,5,7,9 93:17 vanessa 12:17 vegas 1:19 3:6 4:8 4:17 8:1 10:16 vendor 25:14,17 25:25 26:3,4 43:21 44:10  wiz258 37:10 wfz261 37:21 wfz276 39:7,7 41:5 wfz277 39:13 wfz326 60:25 61:5 wfz330 58:19,25 wfz334 58:4 wfz345 53:16  59:14 63:13 worked 59:12,23 68:9,11 71:2 working 12:4,24 22:7 40:2,6 59:17 61:8,11 wright 4:13 wrightlegal.net 4:19 written 20:5,21,23	23:14,22 47:11	<b>wfz252</b> 36:8		
v       8:13       wiz258       37:20,21       worked       59:12,23         value       93:17       wfz276       39:7,7       working       12:4,24         vanessa       12:17       wfz277       39:13       working       12:4,24         vegas       1:19       3:6       4:8       wfz326       60:25       61:5         vendor       25:14,17       wfz330       58:19,25       wright 4:13       wrightlegal.net         veright       43:21       44:19       written       20:5,21,23	v	<b>wfz253</b> 37:10		
value       93:1,3,5,7,9       wfz261       37:21       w6z276       39:7,7         vanessa       12:17       wfz277       39:13       working       12:4,24         vegas       1:19 3:6 4:8       wfz326       60:25 61:5       wright       4:13         vendor       25:14,17       wfz334       58:4       wrightlegal.net       4:19         43:21 44:10       wfz345       53:16       written       20:5,21,23	v 8·13	<b>wfz258</b> 37:20,21		
93:17 vanessa 12:17 vegas 1:19 3:6 4:8 4:17 8:1 10:16 vendor 25:14,17 25:25 26:3,4 43:21 44:10  wiz276 39:7,7 41:5 wfz277 39:13 wfz326 60:25 61:5 wfz330 58:19,25 wfz334 58:4 wfz340 53:15 wfz345 53:16  wiz345 53:16  working 12:4,24 22:7 40:2,6 59:17 61:8,11 wright 4:13 wrightlegal.net 4:19 written 20:5,21,23		<b>wfz261</b> 37:21	·	
vanessa       12:17         vegas       1:19 3:6 4:8         4:17 8:1 10:16       wfz326       60:25 61:5         vendor       25:14,17         25:25 26:3,4       wfz340       53:15         43:21 44:10       wfz345       53:16             41:5       wfz36 59:17       61:8,11       wright 4:13       wrightlegal.net       4:19       written       20:5,21,23		<b>wfz276</b> 39:7,7	·	
vegas       1:19 3:6 4:8       wfz277       39:13       61:8,11         4:17 8:1 10:16       wfz326       60:25 61:5       wright 4:13         vendor       25:14,17       wfz334       58:4       wrightlegal.net         43:21 44:10       yfz345       53:16       written       20:5,21,23		41:5	_	
4:17 8:1 10:16 vendor 25:14,17 25:25 26:3,4 43:21 44:10  wfz326 60:25 61:5 wfz330 58:19,25 wfz334 58:4 wfz340 53:15 wfz345 53:16  wright 4:13 wrightlegal.net 4:19 written 20:5,21,23		<b>wfz277</b> 39:13		
vendor       25:14,17         25:25 26:3,4       wfz334       58:19,25         43:21 44:10       wfz345       53:15         wfz345       53:16       written       20:5,21,23		<b>wfz326</b> 60:25 61:5	· · · · · · · · · · · · · · · · · · ·	
25:25 26:3,4 43:21 44:10 wfz344 58:4 wfz345 53:16 written 20:5,21,23		<b>wfz330</b> 58:19,25		
43:21 44:10 wfz340 53:15 written 20:5,21,23	·	<b>wfz334</b> 58:4		
wf7345 53:16   Wilter 20:3;21;25	,	<b>wfz340</b> 53:15		
vendors 13:6,7,9   w12343   33.10   20:25 21:3 29:23		<b>wfz345</b> 53:16	· '	
wfz346 55:4		wfz346 55:4		
46:22 90:7,8 WIZ540 35.4 36:21 84:24	40:22 90:7,8		36:21 84:24	

# **EXHIBIT 10**

# **EXHIBIT 10**

Order No.: 45010-09-17233 Customer Ref.: R30907

Guarantee No.: 45010-09-17233-01

#### TRUSTEE'S SALE GUARANTEE

SUBJECT TO THE EXCLUSIONS FROM COVERAGE, THE LIMITS OF LIABILITY AND OTHER PROVISIONS OF THE CONDITIONS AND STIPULATIONS HERETO ANNEXED AND MADE A PART OF THIS GUARANTEE.

North American Title Insurance Company
A CORPORATION, HEREIN CALLED THE COMPANY,

#### **GUARANTEES**

AS SHOWN IN ITEM 1 OF SCHEDULE A, HEREIN CALLED THE ASSURED, AGAINST LOSS NOT EXCEEDING THE LIABILITY AMOUNT STATED ABOVE WHICH THE ASSURED SHALL SUSTAIN BY REASON OF ANY INCORRECTNESS IN THE ASSURANCE WHICH THE COMPANY HEREBY GIVES THAT, ACCORDING TO THE PUBLIC RECORDS, ON THE DATE STATED BELOW,

- 1. The title to the herein described estate or interest was vested in the vestee named, subject to the matters shown as Exceptions herein, which Exceptions are not necessarily shown in the order of their priority:
- 2. The names and addresses of persons who have recorded requests, as provided by Chapter 107.090 of the NEVADA REVISED STATUTES, for a copy of notice of default and for a copy of notice of sale are as shown herein; and
- 3. The names and addresses of additional persons who, as provided by (Nevada Revised Statutes, Chapter 107.090 and 107.080 Subsection 3) are entitled to receive a copy of notice of default and a copy of notice of sale are as shown herein;
- 4. Nevada Revised Statutes, Chapter 107.095, requires that notice be given to any Guarantor, surety or obligor other than the trustor at the address of each such grantor, surety or other obligor if known otherwise to the address of the trust property.
- 5. The herein described land is located in the city of judicial district stated herein and, if designated, the newspaper or newspapers listed herein qualify for publication of notice pursuant to Chapter 21.130 of the NEVADA REVISED STATUTES.

**North American Title Company** 

- King D

KEITH BASTIEN/SAM

CLTA GUARANTEE FORM 6282

#### NORTH AMERICAN TITLE COMPANY 3571 E. Sunset Rd. Las Vegas, NV 89120 (702)458-9333

#### TRUSTEE'S SALE GUARANTEE

#### **SCHEDULE A**

Liability Amount:

\$ 30,000.00

**Effective Date:** 

July 7, 2009

at 07:30 AM

Order No.:

45010-09-17233

Premium:

\$ 350.00

**Customer Ref.:** 

R30907

**Guarantee No.:** 45010-09-17233-01

1. Name of assured:

MONACO LANDSCAPE MAINTENANCE ASSOCIATION, INC. BY:

RED ROCK FINANCIAL SERVICES:

2. The estate or interest in the land described herein is:

**FEE** 

3. Title to said estate or interest at the date hereof is vested in:

ROBERT NARDIZZI, A SINGLE MAN

4. The land referred to in this report is located in Clark County, NV and is described as:

LEGAL DESCRIPTION ATTACHED HERETO AS EXHIBIT "A" AND MADE A PART HEREOF.

North American Title Insurance Company

BY: North American Title Company, a Nevada Corporation, its Agent

J. \_\_\_\_\_

Authorized Signature

Order No.: 45010-09-17233

Guarantee No.: 45010-09-17233-01

#### **EXHIBIT "A"**

LOT TWO HUNDRED THIRTY (23) IN BLOCK "J" OF MONACO NO. 12, AS SHOWN BY MAP THEREOF ON FILE IN BOOK 89 OF PLATS, PAGE 81, IN THE OFFICE OF THE COUNTY RECORDER OF CLARK COUNTY, NEVADA.

#### SCHEDULE B

### (All recording data refers to records in the office of the County Recorder in the County in which the land is situated.)

1. Taxes for the fiscal year 2008 to 2009 have been paid in full in the amount of \$2,277.30.

APN: 163-09-817-050

- 2. Any supplemental taxes, which may become a lien on the subject property by reason of increased valuations due to land use or improvement, NRS 361-260, or otherwise.
- 3. The herein described property lies within the boundaries of the Clark County Sanitation District and is subject to any and all assessments and obligations thereof.
- 4. Water rights, claims or title to water, whether or not shown by the public records.
- 5. Mineral rights, reservations, easements and exclusions as contained in the Patent conveying said land.
- 6. Dedications and easements as shown on the recorded map referred to herein, on file in Book 89 of Plats, Page 81, of official records.
- 7. Covenants, Conditions, Restrictions, Association Lien Rights, Reservations and Easements, if any, affecting title, which may appear in the public record, including those shown on any recorded plat or survey, but deleting any Covenant, Condition or Restriction indicating a preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status, or national origin, to the extent such Covenants, Conditions or Restrictions violate Title 42, Section 3604(c), of the United States Codes.

The right to levy certain charges or assessments against said land which shall become a lien if not paid as set forth in the above described Declaration of Restrictions and is conferred upon Monaco Landscape Maintenance Association Inc., including any unpaid delinquent assessment as provided therein.

8. A Deed of Trust to secure an indebtedness in the amount shown below and any other obligations secured thereby:

Amount: \$185,700.00 Dated: 03/07/05

Trustor: Robert Nardizzi, A Married Man, As HIs Sole And Separate Property

Trustee: Ticor Title Insurance Co

Beneficiary: Mortgage Electronic Registration Systems, Inc.

Lender: IndyMac Bank, F.S.B., A Federally Chartered Savings Bank

Recorded: 03/15/05 Book No: 20050315 Document No. 4331

Loan No.	
LOG!!!!!	
MIN No.:	

#### **SCHEDULE B**

(Continued)

9. A Deed of Trust to secure an indebtedness in the amount shown below and any other obligations secured thereby:

Amount: \$100,000.00 Dated: April 3, 2006

Trustor: Robert V. Nardizzi Who Acquired Title As Robert Nardizzi, A Married Man As His Sole And

Separate Property And Kelly A. Nardizzi A Non Vested Spouse

Trustee: American Securities Company Of Nevada

Beneficiary: Wells Fargo Bank, N.A.

Recorded: May 15, 2006 Book No: 20060515 Document No. 60

Loan No: 0650-650-1264431-1998

10. Notice of Assessment

By: Monaco Landscape Maintenance Association Inc.

Amount Claimed: \$606.71 Recorded: 05/20/09 Book: 20090520 Document No.: 2871

A Notice of Default of an Assessment Lien recorded pursuant to the Declaration of Covenants, Conditions and Restrictions in:

Exception No.: 10

Executed by: Monaco Landscape Maintenance Association Inc. By Red Rock Financial Services

Recorded: 07/07/09 Book No. 20090707 Document No. 1621

- 11. NOTE: The latest tax bill from the Clark County Treasurer purports the situs address of said property to be: 8149 Palace Monaco Avenue, Las Vegas, NV 89117-2569 and the parcel number to be: 163-09-817-050.
- 12. Any bankruptcy proceedings that is not disclosed by a filing where a transfer of such real property may be recorded to perfect such transfer pursuant to 11USC Section 549 (C) of the Bankruptcy Reform Act of 1978 as amended.

END OF SCHEDULE B

Order No.: 45010-09-17233

Guarantee No.: 45010-09-17233-01

#### SCHEDULE C

#### INFORMATION FOR TRUSTEE

1. Trustee must observe the requirements of Section 107.080 of the Nevada Revised Statutes as to the notices to be sent to the trustors, or to their successors in interest. Names and address of trustors or their successor in interest are:

ROBERT NARDIZZI 8149 PALACE MONACO AVE. LAS VEGAS, NV 89117-2569

- The names and addresses of persons who have recorded requests, as provided by Section 107.090 of the Nevada Revised Statutes, for a copy of notice of default and for a copy of notice of sale are: NONE
- 3. The names of persons and addresses disclosed by the records examined, other than those to whom notice is required by Section 107.090 of the Nevada Revised Statutes to be directed, who might be interested in receiving a copy of notice of sale are:

INDYMAC BANK, F.S.B. 155 NORTH LAKE AVE. PASADENA, CA 91101 MIN 100055401209419094

WELLS FARGO BANK, N.A. P.O. BOX 31557 BILLINGS, MT 59107 LN

- 4. City in which said land is located: LAS VEGAS
  If not City, Judicial District in which said land is located: 8TH
- Legal Publication may be made in: CLARK COUNTY LEGAL NEWS, published once a week on Friday, THE LAS VEGAS REVIEW JOURNAL, published daily, and NEVADA LEGAL NEWS, published five days per week.
- 6. Attention is called to Soldier's and Sailor's Civil Relief Act of 1940 and amendments thereto which contain inhibitions against the sale of land under a deed of trust if the owner is entitled to the benefits of said Act.
- 7. Attention is called to the Federal Tax Lien Act of 1966 which, among other things, provides for the giving of written notice of sale in a specified manner to the Secretary of Treasury or of a Federal Tax Lien in a non-judicial forfeiture, and establishes with respect to such lien a right in the United States to Redeem the property within a period of 120 days from the date of any such forfeiture.

# **EXHIBIT 11**

# **EXHIBIT 11**



September 17, 2009

INDYMAC BANK, F.S.B. Attn: Mortgage Division 155 NORTH LAKE AVE.

PASADENA, CA 91101 MIN 100055401209419094

R30907

Re: 8149 Palace Monaco Avenue, Las Vegas, NV 89117

Monaco Landscape Maintenance Association, Inc. / R30907

To Whom It May Concern:

## Red Rock Financial Services is a debt collector and is attempting to collect a debt. Any information obtained will be used for that purpose.

Red Rock Financial Services is sending this notice as a courtesy. The above referenced homeowner is currently delinquent in paying their Homeowners Association assessments. Nevada Revised Statutes allow Homeowners Associations to engage in the non-judicial foreclosure process for nonpayment of Homeowner Association assessments.

On behalf of the above mentioned Association, Red Rock Financial Services has recorded the Lien for Delinquent Assessments on 5/20/2009 and the Notice of Default and Election to Sell Pursuant to the Lien For Delinquent Assessments on 7/7/2009. According to Nevada Revised Statutes, the Notice of Default and Election to Sell must be recorded on the property for 90 days and notification must be sent to all parties listed on the Trustee Sale Guarantee via certified mail before the Association can exercise its rights to enforce the Notice of Default and Election to Sell.

Currently, Red Rock Financial Services is approximately 60 days into the mandatory 90-day waiting period. Please consider this your final notice before the Association exercises its right to continue with the non-judicial foreclosure process by recording the Notice of Sale. The Notice of Sale will be sent via first class and certified mail to those listed on the Trustee Sale Guarantee and other parties who have a vested interest in the property.

The Association's Lien for Delinquent Assessments is Junior only to the Senior Lender/Mortgage Holder. This Lien may affect your position. To reinstate the above account, you must contact Red Rock Financial Services to obtain "up to date" payoff figures. Payment must be made payable to Red Rock Financial Services.

At this time, it is possible that we have been unable to reach the borrower. Please contact the borrower at any known addresses and have them contact our office immediately, as the above property is in default and may be subject to a foreclosure sale. It is possible that the borrower is unaware of this debt. Your office may have been provided a more current mailing address.

Thank you for your assistance in this matter. Please contact the office of Red Rock Financial Services with any questions you may have at 702-932-6887.

Sincerely,

Danny Zhang

Red Rock Financial Services

cc: Monaco Landscape Maintenance Association, Inc.



September 17, 2009

WELLS FARGO BANK, N.A. Attn: Mortgage Division P.O. BOX 31557 BILLINGS, MT 59107 LN #200606773000742

R30907

Re:

8149 Palace Monaco Avenue, Las Vegas, NV 89117

Monaco Landscape Maintenance Association, Inc. / R30907

To Whom It May Concern:

## Red Rock Financial Services is a debt collector and is attempting to collect a debt. Any information obtained will be used for that purpose.

Red Rock Financial Services is sending this notice as a courtesy. The above referenced homeowner is currently delinquent in paying their Homeowners Association assessments. Nevada Revised Statutes allow Homeowners Associations to engage in the non-judicial foreclosure process for nonpayment of Homeowner Association assessments.

On behalf of the above mentioned Association, Red Rock Financial Services has recorded the Lien for Delinquent Assessments on 5/20/2009 and the Notice of Default and Election to Sell Pursuant to the Lien For Delinquent Assessments on 7/7/2009. According to Nevada Revised Statutes, the Notice of Default and Election to Sell must be recorded on the property for 90 days and notification must be sent to all parties listed on the Trustee Sale Guarantee via certified mail before the Association can exercise its rights to enforce the Notice of Default and Election to Sell.

Currently, Red Rock Financial Services is approximately 60 days into the mandatory 90-day waiting period. Please consider this your final notice before the Association exercises its right to continue with the non-judicial foreclosure process by recording the Notice of Sale. The Notice of Sale will be sent via first class and certified mail to those listed on the Trustee Sale Guarantee and other parties who have a vested interest in the property.

The Association's Lien for Delinquent Assessments is Junior only to the Senior Lender/Mortgage Holder. This Lien may affect your position. To reinstate the above account, you must contact Red Rock Financial Services to obtain "up to date" payoff figures. Payment must be made payable to Red Rock Financial Services.

At this time, it is possible that we have been unable to reach the borrower. Please contact the borrower at any known addresses and have them contact our office immediately, as the above property is in default and may be subject to a foreclosure sale. It is possible that the borrower is unaware of this debt. Your office may have been provided a more current mailing address.

Thank you for your assistance in this matter. Please contact the office of Red Rock Financial Services with any questions you may have at 702-932-6887.

Sincerely,

Danny Zhang

Red Rock Financial Services

cc: Monaco Landscape Maintenance Association, Inc.

# **EXHIBIT 12**

# **EXHIBIT 12**

eterson en

#### Deborah lossa

From:

Charita Ann D. Pangelinan-Moore

Sent:

Friday, October 22, 2010 2:05 PM

To:

Deborah lossa

Subject:

RE: MONA - 8149 Palace Monaco Ave (Robert Nardizzi)

Importance: High

Attachments: image001.png; oledata.mso

As you could see the property is about \$150,000.00 upside downs. Here is a breakdown of what is

currently due

Association - \$520.63 RRFS collection - \$1,797.00

Total amount due as of today is \$2,317.63.

If the HOA chooses to move forward with the foreclosure and the property reverts back to the Association , the Association is still subject to the 1st mortgage (the HOA's lien wipes the 2<sup>nd</sup> mortgage and any junior liens except the 1st mortgage, government liens or IRS tax liens), they are also responsible for the collections costs of \$1,797.00 (as of today, will increase if sale is prepared), Real Property Transfer Taxes of \$455.00 (needs to be paid in order to record the foreclosure deed), property taxes and will responsible for evictions. If the property is purchased by a 3<sup>rd</sup> party bidder they will be responsible for the entire amount owed.

If the property is foreclosed on by the Lender the HOA is entitled to 9 months super priority of assessments, late fees and interest prior to the foreclosure sale.

So as you can see by the HOA foreclosing they would have to pay out more money then what is owed to them verses receiving some money if the lender forecloses.

If you would need more information our office could have a representative attend a board meeting to be able to answer any questions or concerns the Board may have as well as have a better understanding of the foreclosure process, or a conference call could be set up. 492 /25/

Thank you,

### **Charita Pangelinan-Moore**

**Trustee Sale Officer Red Rock Financial Services** 

o. 702.932.6887 | f. 702.940.7095 | www.RRFS.com

Red Rock Financial Services is a debt collector and is attempting to collect a debt. Any information obtained will be used for that purpose.

CONFIDENTIALITY NOTICE: This e-mail message, including any attachments, may contain information that is confidential and/or proprietary. If you are not an intended recipient, please be advised that any review, use, reproduction or distribution of this message is prohibited. If you have received this message in error, please notify the sender immediately by return e-mail and delete/destroy the message and any copies thereof.

Click to follow Red Rock on LinkedIn!



From: Deborah Iossa

**Sent:** Friday, October 22, 2010 1:25 PM **To:** Charita Ann D. Pangelinan-Moore

Subject: RE: MONA - 8149 Palace Monaco Ave (Robert Nardizzi)

Hello Charita

Attached find the signed document for 8149 Palace Monaco Ave.

In looking at the actual first and second mortgage figures and the current comparable property values please provide the board with Red Rock's professional opinion on the best/recommended course of action on this property.

Would Red Rock suggest signing the notice to sale or monitor with the figures noted on the letter of October 7<sup>th</sup>.

I look forward to your response.

#### Deborah Iossa, CMCA®

Community Manager RMI Management, LLC

o. 702.932.6771 | f. 702.932.6774 | www.rmillc.com

Click to follow RMI!



**From:** Charita Ann D. Pangelinan-Moore **Sent:** Thursday, October 07, 2010 2:03 PM

To: Deborah Iossa

Subject: MONA - 8149 Palace Monaco Ave (Robert Nardizzi)

Importance: High

Dear Community Manager,

In an effort to assist the Board of Directors in making the decision of whether or not to proceed forward with foreclosure, Red Rock Financial Services has streamlined our process.

Attached you will find a form outlining pertinent information to assist the Board of Directors in making this decision. This form includes the following information:

- 1) A brief outline of the two (2) possible outcomes of foreclosure. This will assist in making certain the Board is making an informed decision and understands the Associations' responsibility.
- 2) Comparable Property Values obtained from the Multiple Listing Service. This will provide an estimate of property value as compared to recent sales in the immediate neighborhood.
- 3) Mortgage information obtained from the Title Report. This provides the Board with an estimate of outstanding mortgages that may survive the association foreclosure.

Please present the attached form containing the above mentioned information to the Board of Directors for consideration. The Board will need to mark "Yes" (The Association would like to proceed with foreclosure), or "No" (the Association does not want to proceed at this time) and sign the form. Once the form has been

completed and returned, our office will proceed in the direction selected by the Board.

Please contact me with any questions you may have at 702-215-8130

Sincerely,

#### **Charita Pangelinan-Moore**

Trustee Sale Officer
Red Rock Financial Services

o. 702.932.6887 | f. 702.940.7095 | www.RRFS.com



Click to follow Red Rock on LinkedIn!



Red Rock Financial Services is a debt collector and is attempting to collect a debt. Any information obtained will be used for that purpose.

**CONFIDENTIALITY NOTICE:** This e-mail message, including any attachments, may contain information that is confidential and/or proprietary. If you are not an intended recipient, please be advised that any review, use, reproduction or distribution of this message is prohibited. If you have received this message in error, please notify the sender immediately by return e-mail and delete/destroy the message and any copies thereof.

# **EXHIBIT 13**

# **EXHIBIT 13**

Assessor Parcel Number: 163-09-817-050

File Number: R 30907

Property Address: 8149 Palace Monaco Avenue

Las Vegas, NV 89117

Inst #: 201304080002068

Fees: \$18.00 N/C Fee: \$0.00 04/08/2013 01:19:36 PM Receipt #: 1566007

Requestor:

NORTH AMERICAN TITLE SUNSET Recorded By: GILKS Pgs: 2

DEBBIE CONWAY

CLARK COUNTY RECORDER

#### Accommodation

#### **NOTICE OF FORECLOSURE SALE**

UNDER THE LIEN FOR DELINQUENT ASSESSMENTS

Red Rock Financial Services is a debt collector and is attempting to collect a debt. Any information obtained will be used for that purpose.

WARNING! A SALE OF YOUR PROPERTY IS IMMINENT! UNLESS YOU PAY THE AMOUNT SPECIFIED IN THIS NOTICE BEFORE THE SALE DATE, YOU COULD LOSE YOUR HOME, EVEN IF THE AMOUNT IS IN DISPUTE. YOU MUST ACT BEFORE THE SALE DATE. IF YOU HAVE ANY QUESTIONS, PLEASE CALL RED ROCK FINANCIAL SERVICES AT (702) 932-6887 or (702) 215-8130. IF YOU ASSISTANCE, **PLEASE** CALL NEED FORECLOSURE SECTION OF THE OMBUDSMAN'S OFFICE, NEVADA REAL ESTATE DIVISION AT (877) 829-9907 **IMMEDIATELY**.

Red Rock Financial Services officially assigned as agent by the Monaco Landscape Maintenance Association, Inc under the Lien for Delinquent Assessments. YOU ARE IN DEFAULT UNDER THE LIEN FOR DELINQUENT ASSESSMENTS, recorded on 05/20/2009 in Book Number 20090520 as Instrument Number 0002871 reflecting ROBERT NARDIZZI as the owner(s) of record on said lien. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT PUBLIC SALE. If you need an explanation of the nature of the proceedings against you, you should contact an attorney.

The Notice of Default and Election to Sell Pursuant to the Lien for Delinquent Assessments was recorded on 07/07/2009 in Book Number 20090707 as Instrument Number 0002871 of the Official Records in the Office of the Recorder.

NOTICE IS HEREBY GIVEN: That on <u>05/02/2013</u>, at <u>10:00 a.m.</u> at the front entrance of the Nevada Legal News located at 930 South Fourth Street, Las Vegas, Nevada 89101, that the property commonly known as 8149 Palace Monaco Avenue, Las Vegas, NV 89117, and land legally described as MONACO #12 PLAT BOOK 89 PAGE 81 LOT 230 BLOCK J of the Official Records in the Office of the County Recorder of Clark County, Nevada, will sell at public auction to the highest bidder, for

Page 1 of 2

Document: LN SLE 2013.0408.2068

CLARK,NV

Assessor Parcel Number: 163-09-817-050

File Number: R 30907

Property Address: 8149 Palace Monaco Avenue

Las Vegas, NV 89117

cash payable at the time of sale in lawful money of the United States, by cash, a cashier's check drawn by a state or national bank, a cashier's check drawn by a state or federal credit union, state or federal savings and loan association or savings association authorized to do business in the State of Nevada, in the amount of \$3,876.82 as of 04/05/2013, which includes the total amount of the unpaid balance and reasonably estimated costs, expenses and advances at the time of the initial publication of this notice. Any subsequent Association assessments, late fees interest, expenses or advancements, if any, of the Association or its Agent, under the terms of the Lien for Delinquent Assessments shall continue to accrue until the date of the sale. The property heretofore described is being sold "as is".

The sale will be made without covenant or warranty, expressed or implied regarding, but not limited to, title or possession, encumbrances, obligations to satisfy any secured or unsecured liens or against all right, title and interest of the owner, without equity or right of redemption to satisfy the indebtedness secured by said Lien, with interest thereon, as provided in the Declaration of Covenants, Conditions and Restrictions, recorded on 11/13/1998, in Book Number 981113, as Instrument Number 02435 of the Official Records in the Office of the Recorder and any subsequent amendments or updates that may have been recorded.

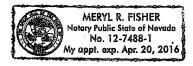
Dated April 5, 2013		
Prepared By Christie Ma Landscape Maintenance	rling, Red Rock Financial Services, on behalf of Mo Association, Inc	nac
STATE OF NEVADA COUNTY OF CLARK	)	

On April 5, 2013, before me, personally appeared Christie Marling, personally known to me (or proved to me on the basis of satisfactory evidence) to be the person whose name is subscribed to the within instrument and acknowledged to me that they executed the same in their authorized capacity, and that by their signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.

WITNESS my hand and official seal.

Reinstatément Information: (702) 215-8130 or Sale Information: (714) 573-1965

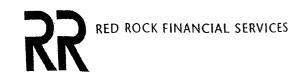
When Recorded Mail To: Red Rock Financial Services 4775 W. Teco Avenue, Suite 140 Las Vegas, Nevada 89118 (702) 215-8130 or (702) 932-6887



CLARK,NV

## **EXHIBIT 14**

# **EXHIBIT 14**



File Number: R30907			MAILING AFFIDAVI
STATE OF NEVADA	)	Ss.	
COUNTY OF CLARK	)	55.	

The declarant, whose signature appears below, and who is an employee of Red Rock Financial Services, states that he/she is now and at all times herein mentioned was, a citizen of the United States and over the age of eighteen (18) years, on the date as set forth below, he/she personally mailed the Notice, of which the annexed is a true copy, upon the addressee attached hereto, by depositing in the United States Mail in the County set forth above, an envelope, certified and first class with postage prepaid thereon, containing a copy of such Notice, addressed to the attached named person(s) at the address herein attached stated.

I declare under the penalty of perjury that the foregoing is true and correct.

Dated: 4913
Signature Hally Me

שמוש שוד פווכ מודר פחחר U.S. PAT. NO. 5,501,393 THE WALZ TO: **CERTIFIED MAILER™** ROBERT NARDIZZI 8149 PALACE MONACO AVE. ROBERT NARDIZZI Label #1 LAS VEGAS,, NV 89117-2569 8149 PALACE MONACO AVE. LAS VEGAS,, NV 89117-2569 R30907 SENDER: **REFERENCE:** R30907 ROBERT NARDIZZI Label #2 8149 PALACE MONACO AVE. PS Form 3800, January 2005 LAS VEGAS,, NV 89117-2569 Postage RETURN R30907 RECEIPT Certified Fee SERVICE Return Receipt Fee Restricted Delivery Total Postage & Fees ROBERT NARDIZZI USPS\* POSTMARK OR DATE Label #3 8149 PALACE MONACO AVE. **Receipt for** LAS VEGAS,, NV 89117-2569 Mailed on 4/9/13 by R30907 Certified Mail™Red **Rock Financial Services** See Firm Book No Insurance Coverage Provided Do Not Use for International Mail FOLD AND TEAR THIS WAY---- OPTIONAL Label #5 Label #6 2062 PLACE STICKER AT TOP OF ENVELOPE TO THE RIGHT OF RETURN ADDRESS. FOLD AT DOTTED LINE Certified Article Number SENDERS RECORD ROBERT NARDIZZI 7196 9008 9111 8992 8149 PALACE MONACO AVE. LAS VEGAS,, NV 89117-2569 Charge Amount: 2105 SELV TITE WOOD 9112 Charge To: FOLD AND TEAR THIS WAY 2. Article Number COMPLETE THIS SECTION ON DELIVERY Thank you for using Return Receipt Service A. Received by (Please Print Clearly) B. Date of Delivery C. Signature Agent Addres 7196 9008 9111 8992 2062 Yes D. Is delivery address different from item 1? If YES, enter delivery address below 3. Service Type CERTIFIED MAILTM 4. Restricted Delivery? (Extra Fee) Yes 1. Article Addressed to:

Thank you for using Return Receipt Service **DETACH ALONG PERFORATION** RETURN RECEIPT REQUESTED USPS MAIL CARRIER

ROBERT NARDIZZI 8149 PALACE MONACO AVE. LAS VEGAS,, NV 89117-2569

R30907 Monaco Landscape Maintenance Association, Inc

APP000547

PS Form 3811, January 2005

Domestic Return Receipt

WFZ000577

**1718 JONG JYYY 9115 5022** U.S. PAT. NO. 5,501,393 THE WALZ TO: **CERTIFIED MAILERTM** Robert Nardizzi 7418 Parnell Avenue Robert Nardizzi Label #1 Las Vegas,, NV 89147 7418 Parnell Avenue Las Vegas,, NV 89147 R30907 ALONG THIS LINE SENDER: **REFERENCE:** R30907 Robert Nardizzi Label #2 7418 Parnell Avenue PS Form 3800, January 2005 Las Vegas,, NV 89147 RETURN Postage R30907 RECEIPT Certified Fee SERVICE Return Receipt Fee Restricted Delivery Total Postage & Fees Robert Nardizzi **USPS** POSTMARK OR DATE Label #3 7418 Parnell Avenue **Receipt for** Las Vegas,, NV 89147 Mailed on 4/9/13 by R30907 Certified Mail™Red **Rock Financial Services** See Firm Book No Insurance Coverage Provided Do Not Use for International Mail FOLD AND TEAR THIS WAY----- OPTIONAL Label #5 2022 **Certified Article Number** SENDERS RECORD Robert Nardizzi 8992 7418 Parnell Avenue Las Vegas,, NV 89147 R30907 9111 Charge Amount: 7196 9008 9111 8992 2055 71.96 Charge To: FOLD AND TEAR THIS WAY -2. Article Number COMPLETE THIS SECTION ON DELIVERY Thank you for using Return Receipt Service A. Received by (Please Print Clearly) B. Date of Delivery Thank you for using Return Receipt Service C. Signature **DETACH ALONG PERFORATION** RETURN RECEIPT REQUESTED Agent Address 7196 9008 9111 8992 2055 Yes No USPS MAIL CARRIER Is delivery address different from item 1? YES, enter delivery address below: 3. Service Type CERTIFIED MAILTM Yes 4. Restricted Delivery? (Extra Fee) 1. Article Addressed to: Robert Nardizzi 7418 Parnell Avenue Las Vegas,, NV 89147 R30907 Monaco Landscape Maintenance Association, Inc

Domestic Return Receipt

PS Form 3811, January 2005

WFZ000578

APP000548

THE WALZ **CERTIFIED MAILERTM** WELLS FARGO BANK, N.A. Label #1 LN #200606773000742 P.O. BOX 31557 BILLINGS,, MT 59107 R30907

Label #2

Label #3

2048

8992

9006

7196

SENDERS RECORD

U.S. PAT. NO. 5,501,393

TO:

WELLS FARGO BANK, N.A. LN #200606773000742 P.O. BOX 31557 BILLINGS,, MT 59107

**SENDER:** 

**ALONG THIS** 

TEAR

**REFERENCE:** 

R30907

PS Form 3800, January 2005 RETURN Postage RECEIPT **Certified Fee** SERVICE Return Receipt Fee Restricted Delivery Total Postage & Fees

**1176 TUUS TIII 8772 2048** 

USPS\* Receipt for Certified Mail™Red

No Insurance Coverage Provided

POSTMARK OR DATE

Mailed on 4/9/13 by **Rock Financial Services** See Firm Book

Do Not Use for International Mail

Label #5

WELLS FARGO BANK, N.A. LN #200606773000742 P.O. BOX 31557 BILLINGS,, MT 59107 R30907

WELLS FARGO BANK, N.A.

WELLS FARGO BANK, N.A.

LN #200606773000742

BILLINGS,, MT 59107

P.O. BOX 31557

LN #200606773000742

BILLINGS,, MT 59107

P.O. BOX 31557

R30907

R30907

FOLD AND TEAR THIS WAY- OPTIONAL

Charge Amount:

Charge To:



7196 9008 9111 8992 2048

COMPLETE THIS SECTION ON DELIVERY

FOLD AND TEAR THIS WAY

**DETACH ALONG PERFORATION USPS\* MAIL CARRIER** 

2. Article Number



7196 9008 9111 8992 2048

3. Service Type CERTIFIED MAIL™

4. Restricted Delivery? (Extra Fee)

WELLS FARGO BANK, N.A. LN #200606773000742 P.O. BOX 31557

R30907 Monaco Landscape Maintenance Association, Inc

APP000549

PS Form 3811, January 2005

Domestic Return Receipt

Thank you for using Return WF**Z**000579

RETURN RECEIPT REQUESTED

Thank you for using Return Receipt Service

1. Article Addressed to:

Yes

C. Signature

D. Is delivery address different from item 1? If YES, enter delivery address below:

A. Received by (Please Print Clearly)

B. Date of Delivery

Agent Addres

Receipt Service

*(*111 200 1111 2011 2011 U.S. PAT. NO. 5,501,393 THE WALZ TO: **CERTIFIED MAILERTM** INDYMAC BANK, F.S.B. INDYMAC BANK, F.S.B. MIN 100055401209419094 Label #1 155 NORTH LAKE AVE. MIN 100055401209419094 155 NORTH LAKE AVE. PASADENA,, CA 91101 PASADENA,, CA 91101 R30907 ALONG THIS LINE SENDER: **REFERENCE:** INDYMAC BANK, F.S.B. R30907 MIN 100055401209419094 TEAR / Label #2 155 NORTH LAKE AVE. PS Form 3800, January 2005 PASADENA,, CA 91101 RETURN Postage R30907 RECEIPT Certified Fee SERVICE Return Receipt Fee Restricted Delivery Total Postage & Fees INDYMAC BANK, F.S.B. POSTMARK OR DATE **USPS** MIN 100055401209419094 Label #3 155 NORTH LAKE AVE. Receipt for PASADENA,, CA 91101 failed on 4/9/13 by Certified Mail™Red R30907 **Rock Financial Services** See Firm Book No Insurance Coverage Provided Do Not Use for International Mail FOLD AND TEAR THIS WAY---- OPTIONAL Label #5 2031 **Certified Article Number** INDYMAC BANK, F.S.B. SENDERS RECORD MIN 100055401209419094 155 NORTH LAKE AVE. PASADENA,, CA 91101 R30907 Charge Amount: 7196 9008 9111 8992 2031 71,96 Charge To: FOLD AND TEAR THIS WAY 2. Article Number COMPLETE THIS SECTION ON DELIVERY Thank you for using Return Receipt Service A. Received by (Please Print Clearly) B. Date of Delivery Thank you for using Return Receipt Service C. Signature **DETACH ALONG PERFORATION** RETURN RECEIPT REQUESTED Agent Address 7196 9008 9111 8992 2031 **USPS**• MAIL CARRIER D. Is delivery address different from item 1? ☐ Yes ☐ No If YES, enter delivery address below: 3. Service Type CERTIFIED MAIL™ 4. Restricted Delivery? (Extra Fee) Yes 1. Article Addressed to: INDYMAC BANK, F.S.B. MIN 100055401209419094 155 NORTH LAKE AVE. PASADENA,, CA 91101 R30907 Monaco Landscape Maintenance Association, Inc

PS Form 3811, January 2005

Domestic Return Receipt

WFZ000580

APP000550

ישטש שורס ענער מטטר פרעץ U.S. PAT. NO. 5,501,393 WALZ TO: **CERTIFIED MAILER™** Robert Nardizzi 8149 Palace Monaco Ave Robert Nardizzi Label #1 Las Vegas,, NV 89117 8149 Palace Monaco Ave Las Vegas,, NV 89117 SENDER: **REFERENCE:** R30907 Robert Nardizzi Label #2 TEAR / 8149 Palace Monaco Ave PS Form 3800, January 2005 Las Vegas,, NV 89117 Postage RETURN R30907 RECEIPT Certified Fee SERVICE Return Receipt Fee Restricted Delivery **Total Postage & Fees** Robert Nardizzi USPS\* POSTMARK OR DATE 8149 Palace Monaco Ave Label #3 **Receipt for** Las Vegas,, NV 89117 1ailed on 4/9/13 by Certified Mail™Red **Rock Financial Services** See Firm Book No Insurance Coverage Provided Do Not Use for International Mail FOLD AND TEAR THIS WAY- OPTIONAL Label #6 **Certified Article Number** SENDERS RECORD Robert Nardizzi 8149 Palace Monaco Ave Las Vegas,, NV 89117 R30907 9008 Charge Amount: 7196 9008 9111 8992 2024 71.96 Charge To: FOLD AND TEAR THIS WAY 2. Article Number COMPLETE THIS SECTION ON DELIVERY Thank you for using Return Receipt Service A. Received by (Please Print Clearly) Thank you for using Return Receipt Service C. Signature **DETACH ALONG PERFORATION** RETURN RECEIPT REQUESTED Agent Address 7196 9008 9111 8992 2024 **USPS**• MAIL CARRIER D. Is delivery address different from item 1? Yes If YES, enter delivery address below: 3. Service Type CERTIFIED MAIL™ 4. Restricted Delivery? (Extra Fee) Yes 1. Article Addressed to: Robert Nardizzi 8149 Palace Monaco Ave Las Vegas,, NV 89117

PS Form 3811, January 2005

R30907 Monaco Landscape Maintenance Association, Inc

Domestic Return Receipt

WFZ000581

APP000551

USPS MAIL CARRIER
DETACH ALONG PERFORATION RETURN RECEIPT REQUESTED

7196 9008 9111 8992 2017

3. Service Type CERTIFIED MAIL™

Yes 4. Restricted Delivery? (Extra Fee)

1. Article Addressed to:

Robert Nardizzi 7418 Parnell Avenue Las Vegas,, NV 89147-5145 R30907 Monaco Landscape Maintenance Association, Inc

APP000552

Agent Addres

Yes No

PS Form 3811, January 2005

**Domestic Return Receipt** 

C. Signature

Is delivery address different from item 1? If YES, enter delivery address below:

WFZ000582

Thank you for using Return

שחחם אידי פטחר כחחח U.S. PAT. NO. 5,501,393 THE WALZ TO: CERTIFIED **MAILERTM** Robert Nardizzi 902 Central Avenue Robert Nardizzi Label #1 Ship Bottom., NI 08008-6327 902 Central Avenue Ship Bottom,, NJ 08008-6327 **TEAR ALONG THIS LINE** SENDER: REFERENCE: R30907 Robert Nardizzi Label #2 902 Central Avenue PS Form 3800, January 2005 Ship Bottom,, NJ 08008-6327 RETURN Postage R30907 RECEIPT Certified Fee SERVICE Return Receipt Fee Restricted Delivery Total Postage & Fees Robert Nardizzi POSTMARK OR DATE USPS\* Label #3 902 Central Avenue Receipt for Ship Bottom,, NJ 08008-6327 Mailed on 4/9/13 by R30907 Certified Mail™Red **Rock Financial Services** See Firm Book No Insurance Coverage Provided Do Not Use for International Mail FOLD AND TEAR THIS WAY- OPTIONAL Label #5 Lebel #6 9111 6992 2000 Certified Article Number SENDERS RECORD Robert Nardizzi 902 Central Avenue Ship Bottom,, NJ 08008-6327 R30907 Charge Amount: 0005 SPP8 111P 800P 3116 Charge FOLD AND TEAR THIS WAY COMPLETE THIS SECTION ON DELIVERY 2. Article Number Thank you for using Return Receipt Service A. Received by (Please Print Clearly) Thank you for using Return Receipt Service C. Signature DETACH ALONG PERFORATION RETURN RECEIPT REQUESTED Agent Addres 7196 9008 9111 8992 2000 Yes **USPS\* MAIL CARRIER** Is delivery address different from item 1? If YES, enter delivery address below: 3. Service Type CERTIFIED MAILTM 4. Restricted Delivery? (Extra Fee) Yes 1. Article Addressed to: Robert Nardizzi 902 Central Avenue Ship Bottom,, NJ 08008-6327 R30907 Monaco Landscape Maintenance Association, Inc

PS Form 3811, January 2005

Domestic Return Receipt

WFZ000583

APP000553

R30907

R30907

Attention: Lindsay Waite

Las Vegas,, NV 89104-4137

Attention: Lindsay Waite

Attention: Lindsay Waite

2501 East Sahara Avenue, Suite 202 Las Vegas,, NV 89104-4137

2501 East Sahara Avenue, Suite 202

2501 East Sahara Avenue, Suite 202 Las Vegas,, NV 89104-4137

**MAILERTM** 

Label #1

Label #2

Label #3

4992 1997

ENDERS 9006

Thank you for using Return Receipt Service

**Certified Article Number** 

U.S. PAT. NO. 5,501,393

מרכע שרכם

TO:

State of Nevada Ombudsman for Common-Interest Communities Attention: Lindsay Waite 2501 East Sahara Avenue, Suite 202 Las Vegas,, NV 89104-4137

SENDER:

ALONG THIS LINE

REFERENCE:

R30907

PS Form 3800, January 2005 RETURN Postage RECEIPT Certified Fee SERVICE Return Receipt Fee Restricted Delivery Total Postage & Fees

USPS\* Receipt for Certified Mail™Red

No Insurance Coverage Provided

POSTMARK OR DATE

Mailed on 4/9/13 by **Rock Financial Services** See Firm Book

Do Not Use for International Mail

FOLD AND TEAR THIS WAY---- OPTIONAL

R30907

State of Nevada Ombudsman for Common-Interest Communities Attention: Lindsay Waite 2501 East Sahara Avenue, Suite 202 Las Vegas,, NV 89104-4137 R30907

State of Nevada Ombudsman for Common-Interest Communities

State of Nevada Ombudsman for Common-Interest Communities

State of Nevada Ombudsman for Common-Interest Communities

Charge Amount:

Charge To:

i shel #6



7196 9008 9111 8992 1997

COMPLETE THIS SECTION ON DELIVERY

A. Received by (Please Print Clearly)

D. Is delivery address different from item 1? If YES, enter delivery address below:

C. Signature

**FOLD AND TEAR THIS WAY** 

RETURN RECEIPT REQUESTED **DETACH ALONG PERFORATION USPS• MAIL CARRIER** 

2. Article Number



7196 9008 9111 8992 1997

3. Service Type CERTIFIED MAIL™

4. Restricted Delivery? (Extra Fee) Yes

1. Article Addressed to:

State of Nevada Ombudsman for Common-Interest Communities Attention: Lindsay Waite 2501 East Sahara Avenue, Suite 202

Las Vegas,, NV 89104-4137

R30907 Monaco Landscape Maintenance Association, Inc

APP000554

Domestic Return Receipt

WFZ000584

Thank you for using

Receipt Service

Return

Agent Addresse

Yes No

PS Form 3811, January 2005

# **EXHIBIT 15**

# **EXHIBIT 15**

PAY TO THE ORDER OF Operator I.D.: reno1240 LAS VEGAS, NV 89128 \*\*\*Four hundred four dollars and no cents\*\*\* FOR INQUIRIES CALL (480) 394-3122 7530 W LAKE MEAD BLVD WELLS FARGO BANK, N.A. Office AU # \*\*\*RED ROCK FINANCIAL SERVICES\*\*\* \*\*\*RE: 8149 PALACE MONACO AVE LV, NV 89117\*\*\* CASHIER'S CHECK Richard Kerry 30907 N \*\*\$404.00\*\* 0650900618 VOID IF OVER US \$ 404.00 May 23, 2013

DUIGH BORM WRITE / STAMP SOLER<sup>®</sup> THE 1190 CHARLEM INSTRUCTOR OF HER CALL

true failes may becaulify undidens given officers (or florer); exceed inclusive many feedes Decline Coupe Core diameter

Annual open used then we find a factor to be a set of the position of the posi

Company of the second of the december of the second of the

WFZ000512



#### PAYMENT ALLOCATION REPORT

RRFS Account:

30907

Mgmt Account:

MONA0001104501

Information as of: May 30, 2013

**Account Information** 

Company:

**RMI Management** 

Association:

Monaco Landscape Maintenance Association, Inc Property Address: 8149 Palace Monaco Avenue, Las Vegas NV 89117

Owners:

ROBERT NARDIZZI; Robert Nardizzi; WELLS FARGO BANK, N.A.; INDYMAC BANK,

F.S.B.;Robert Nardizzi;Robert Nardizzi;Robert Nardizzi;State of Nevada Ombudsman

for Common-Interest Communities

**Payment Summary** 

**Payment Processed** 

\$404.00

**Allocation Categories** 

Association

Title - No amer # 17233

(\$129.00)

(\$275.00)

**Total Allocations** 

(\$404.00)

**Payment Detail** 

Date:

Description:

Code:

Amount:

Check:

Memo:

05/30/2013

Red Rock Partial Payment

PPRR

404.00

CC

Partial Payment

0650900618

#### **Association Allocation Detail**

Assessmo	ent	Total	il: (\$129.00)
Date:	Description:	Code:	Amount:
01/01/200	9 Assessment	MAHOA	-114.00
07/01/200	9 Assessment	MAHOA	-15.00

### **Title Allocation Detail**

Title	en e	Total:	(\$275.00)
Date:	Description:	Code:	Amount:
07/02/2009	Trustee Sale Guarantee	TSG	-275.00

# **EXHIBIT 16**

# **EXHIBIT 16**

11-24 1210(8) CASHIER'S CHECK

SERIAL #: 0650900641

ACCOUNT#: 4861-511947

Purchaser: Purchaser Account: Operator I.D.:

ROBERT V NARDIZZI

2043123344

reno1240

\*\*\*RED ROCK FINANCIAL SERVICES\*\*\* PAY TO THE ORDER OF

June 21, 2013

\*\*\*One hundred sixty-nine dollars and no cents\*\*\*

\*\*\$169.00\*\*

WELLS FARGO BANK, N.A. 7530 W LAKE MEAD BLVD LAS VEGAS, NV 89128 FOR INQUIRIES CALL (480) 394-3122 NOTICE TO PURCHASER-IF THIS INSTRUMENT IS LOST, STOLEN OR DESTROYED, YOU MAY REQUEST CANCELLATION AND REISSUANCE. AS A CONDITION TO CANCELLATION AND REISSUANCE, WELLS FARGO & COMPANY MAY IMPOSE A FEE AND REQUIRE AN INDEMNITY AGREEMENT AND BOND.

VOID IF OVER US \$ 169.00 NON-NEGOTIABLE

### **Purchaser Copy**

FB004

MM203 12580338

0006509 Office AU #

11-24 1210(8)

CASHIER'S CHECK

0650900641

11 2 1 2013

Operator I.D.: reno1240

PAY TO THE ORDER OF

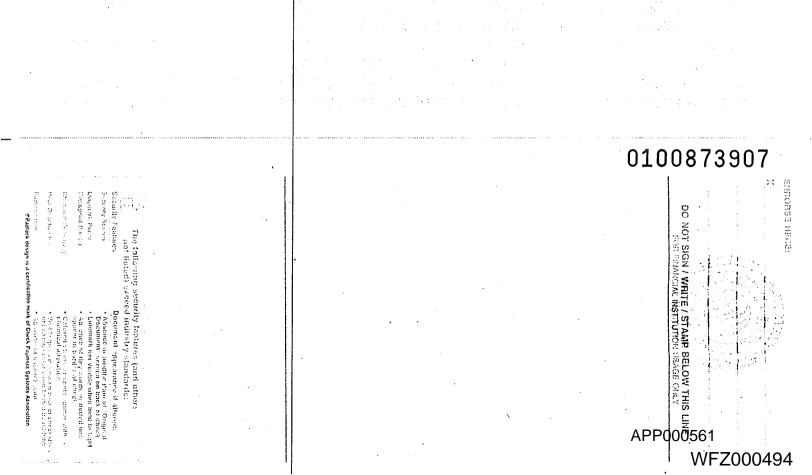
\*\*\*RED ROCK FINANCIAL SERVICES\*\*\*

June 21, 2013

\*\*\*One hundred sixty-nine dollars and no cents\*\*\*

\*\*\$169.00\*\*

WELLS FARGO BANK, N.A. 7530 W LAKE MEAD BLVD LAS VEGAS, NV 89128 FOR INQUIRIES CALL (480) 394-3122 VOID IF OVER US \$ 169.00 CONTROLLER



RED ROCK FINANCIAL SERVICES 4775 W. Teco Avenue, Suite 140 Las Vegas, NV 89118  RECEIVED FROM RODERT DOTAL SERVICES  ATT SWATTERS  ATT SWATTER
THE SUM OF DOLLARS \$ 169.00  FOR R 30907 8149 Palace Monaco Ave We are a debt collector and attempting to collect a debt.
AMOUNT OF ACCOUNT  AMOUNT PAID
WFZ000495



### PAYMENT ALLOCATION REPORT

RRFS Account:

30907

Mgmt Account:

MONA0001104501

Information as of: July 05, 2013

**Account Information** 

Company:

FirstService Residential Nevada, LLC

Association:

Monaco Landscape Maintenance Association, Inc Property Address: 8149 Palace Monaco Avenue, Las Vegas NV 89117

Owners:

ROBERT NARDIZZI; Robert Nardizzi; WELLS FARGO BANK, N.A.; INDYMAC BANK,

F.S.B.;Robert Nardizzi;Robert Nardizzi;Robert Nardizzi;State of Nevada Ombudsman

for Common-Interest Communities

**Payment Summary** 

**Payment Processed** 

\$169.00

**Allocation Categories** 

Association

Title - NORTH AMERICAN - 45010-09-17233

(\$94.00)

(\$75.00)

**Total Allocations** 

(\$169.00)

**Payment Detail** 

Date:

Description:

Code:

Check: Amount:

Memo:

07/05/2013

Red Rock Partial Payment

**PPRR** 

169.00

CC

Partial Payment

0650900641

Total:

Total:

Association Allocation Detail

Assessment

Date:

Description:

Code:

(\$94.00) Amount:

07/01/2009

Assessment

MAHOA

-94.00

**Title Allocation Detail** 

Title Date:

Description:

Code:

(\$75.00) Amount:

07/02/2009

Trustee Sale Guarantee

TSG

-75.00

# **EXHIBIT 17**

# **EXHIBIT 17**

PAY TO THE ORDER OF Operator I.D.: u279464 FOR INQUIRIES CALL (480) 394-3122 LAS VEGAS, NV 89128 WELLS FARGO BANK, N.A. \*\*\*One hundred sixty-eight dollars and no cents\*\*\* Office AU # 7530 W LAKE MEAD BLVD \*\*\*RED ROCK FINANCIAL SERVICES\*\*\* 8149 Palace Munaco Ave 1 CASHIER'S CHECK LIUDES SEE BACK Richard Kerry \*\*\$168.00\*\* 0650900660 July 22, 2013 VOID IF OVER US \$ 168.00

11.0000000 11.0000549124989 29.944511

30967 20

×

инпореж чирт.

DO NOT SIGN / WRITE / STAMP BELOW THIS LINE TOTAL FINALICIAL INSTITUTION USAGE ONLY

The lottowing ensurity fortures (and others

territi Joes

reprint Bouter

annas ar modification of "Original original" sorna on hock of speck

memory not verble when note to light

Attornum of time words as Betted on a representation of chees.

d viales of the speed with the slope state

APP000566 a heated by all being light made of Check Persons

WFZ000485

7.0000000000	
RED ROCK FINANCIAL SERVICES 4775 W. Teco Avenue, Suite 140 Las Vegas, NV 89118  RECEIVED FROM	ARES 20757
THE SUM OF PAIACE MONACO	DOLLARS \$ 108.00
AMOUNT OF ACCOUNT  AMOUNT PAID	We are a debt collector and attempting to collect a debt.  Any information obtained will be used for that purpose.  BY  APP000567
230907	WFZ000486



#### PAYMENT ALLOCATION REPORT

RRFS Account:

30907

Mgmt Account:

MONA0001104501

Information as of: July 26, 2013

**Account Information** 

Company:

FirstService Residential Nevada, LLC

Association:

Monaco Landscape Maintenance Association, Inc. Property Address: 8149 Palace Monaco Avenue, Las Vegas NV 89117

Owners:

ROBERT NARDIZZI; Robert Nardizzi; WELLS FARGO BANK, N.A.; INDYMAC BANK, F.S.B.; Robert Nardizzi; Robert Nardizzi; Robert Nardizzi; State of Nevada Ombudsman

for Common-Interest Communities

**Payment Summary** 

**Payment Processed** 

\$168.00

Allocation Categories

Association **Total Allocations**  (\$168.00)

(\$168.00)

**Payment Detail** 

Date:

Description:

Code:

Amount:

Check:

CC

Memo:

07/26/2013 Red Rock Partial Payment

**PPRR** 

168.00

Partial Payment

0650900660

#### **Association Allocation Detail**

Assessmen	t in the second of the second	Tot	al: (\$168.00)
Date:	Description:	Code:	Amount:
01/01/2010	Semi-Annual Assessment	SA	-114.00
07/01/2010	Semi-Annual Assessment	SA	-54.00

# **EXHIBIT 18**

# **EXHIBIT 18**

PRINTED ON LINEMARK PAPER - HOLD TO LIGHT TO VIEW. FOR ADDITIONAL SECURITY FEATURES SEE BACK

CASHIER'S CHECK

0650900705

August 23, 2013

Office AU #

Operator I.D.: reno0128

PAY TO THE ORDER OF

FOR INQUIRIES CALL (480) 394-3122

11065090070511 12121000248114861 51194711

30901

LAS VEGAS, NV 89128

7530 W LAKE MEAD BLVD

WELLS FARGO BANK, N.A.

\*\*\*One hundred sixty-eight dollars and no cents\*\*\* \*\*\*RE: 8149 PALACE MONACO AVE\*\*\*

\*\*\*RED ROCK FINANCIAL SERVICES\*\*\*

\*\*\$168.00\*\*

VOID IF OVER US \$ 168.00

Richard Kerry CONTROLLER

X

ENDORSE HERE:

DO NOT SIGN / WRITE / STAMP BELOW THIS LINE FOR PINANGAE INSTITUTION USAGE ONLY

The following occurity featured (and others not fisted) exceed industry standards:

Examiny Flaguetics

Scault a Streen

Linear at Traper

Micros uni dander

Chest 100 ft. hetrog

Heat Foundation

Deciment appearance if alterest

 Absorbed to modification of "Osiginal Doctors of Sergen on back of clock > Linemers not uself to when held to light

Linement has stuffly when held to hig Am entered buy words in cetted fine topear in Berder of Street

Defensed ateim or apoth appear with the mixed after alien

to room

APP-00057/17 in the field by in

CPadlock design is a certification mark of Check Payment Systems Association

WFZ000476

1	C# . 01150900705
	RED ROCK FINANCIAL SERVICES 4775 W. Teco Avenue, Suite 140 Las Vegas, NV 89118  RECEIVED FROM RODEY + NAVAIZZI  RECEIVE FROM RODEY + NAVAIZZI  RECEIVE FROM RO
	THE SUM OF DOLLARS \$ DOLLARS
	FOR SIAM PAIACE WOMACD AVE.  We are a debt collector and attempting to collect a debt.
	AMOUNT OF ACCOUNT \$ Any information obtained will be used for that purpose.
	AMOUNT PAID Thank You!
	BALANCE DUE
L	WFZ000477



### PAYMENT ALLOCATION REPORT

RRFS Account:

30907

Mgmt Account:

MONA0001104501

Information as of: August 27, 2013

**Account Information** 

Company:

FirstService Residential Nevada, LLC

Association:

Monaco Landscape Maintenance Association, Inc Property Address: 8149 Palace Monaco Avenue, Las Vegas NV 89117

Owners:

ROBERT NARDIZZI; Robert Nardizzi; WELLS FARGO BANK, N.A.; INDYMAC BANK,

F.S.B.;Robert Nardizzi;Robert Nardizzi;Robert Nardizzi;State of Nevada Ombudsman

for Common-Interest Communities

**Payment Summary** 

**Payment Processed** 

\$168.00

Allocation Categories

Association

(\$168.00)

**Total Allocations** 

(\$168.00)

Payment Detail

Date:

Description:

Code:

Amount: Check: Memo:

08/27/2013 Red Rock Partial Payment

**PPRR** 168.00 CC

Partial payment

0650900705

#### **Association Allocation Detail**

Assessmen		Total	: (\$168.00)
Date:	Description:	Code:	Amount:
07/01/2010	Semi-Annual Assessment	SA	-60.00
01/01/2011	Semi-Annual Assessment	SA	-108.00

### **EXHIBIT 19**

# **EXHIBIT 19**

Mail and Return Tax statement to: Saticoy Bay LLC Series 8149 Palace Monaco 900 S. Las Vegas Blvd, #810 Las Vegas, NV 89101

APN # 163-09-817-050

Inst #: 201312270002296
Fees: \$18.00 N/C Fee: \$0.00
RPTT: \$701.25 Ex: #
12/27/2013 01:52:32 PM
Receipt #: 1884823
Requestor:
RESOURCES GROUP
Recorded By: MSH Pgs: 3
DEBBIE CONWAY
CLARK COUNTY RECORDER

#### FORECLOSURE DEED

The undersigned declares:

Red Rock Financial Services, herein called agent for (Monaco Landscape Maintenance Association, Inc), was the duly appointed agent under that certain Lien for Delinquent Assessments, recorded 05/20/2009 as instrument number 0002871 Book 20090520, in Clark County. The previous owner as reflected on said lien is ROBERT NARDIZZI. Red Rock Financial Services as agent for Monaco Landscape Maintenance Association, Inc does hereby grant and convey, but without warranty expressed or implied to: Saticoy Bay LLC Series 8149 Palace Monaco (herein called grantée), pursuant to NRS 116.31162, 116.31163 and 116.31164, all its right, title and interest in and to that certain property legally described as: MONACO #12 PLAT BOOK 89 PAGE 81 LOT 230 BLOCK J which is commonly known as 8149 Palace Monaco Avenue Las Vegas, NV 89117.

#### AGENT STATES THAT:

This conveyance is made pursuant to the powers conferred upon agent by Nevada Revised Statutes, the Monaco Landscape Maintenance Association, Inc governing documents (CC&R's) and that certain Lien for Delinquent Assessments, described herein. Default occurred as set forth in a Notice of Default and Election to Sell, recorded on 07/07/2009 as instrument number 0001621 Book 20090707 which was recorded in the office of the recorder of said county. Red Rock Financial Services has complied with all requirements of law including, but not limited to, the elapsing of 90 days, mailing of copies of Lien for Delinquent Assessments and Notice of Default and the posting and publication of the Notice of Sale. Said property was sold by said agent, on behalf of Monaco Landscape Maintenance Association, Inc at public auction on 12/3/2013, at the place indicated on the Notice of Sale. Grantee being the highest bidder at such sale became the purchaser of said property and paid therefore to said agent the amount bid \$17,400.00 in lawful money of the United States, or by satisfaction, pro tanto, of the obligations then secured by the Lien for Delinquent Assessment.

Dated: December 6, 2013

By: Kimberlee Sibley, employee of Red Rock Financial Services, agent for Monaco

Landscape Maintenance Association, Inc

Document: DED 2013.1227.2296

STATE OF NEVADA COUNTY OF CLARK

On December 6, 2013, before me, personally appeared Kimberlee Sibley, personally known to me (or proved to me on the basis of satisfactory evidence) to be the person whose name is subscribed to the within instrument and acknowledged to me that they executed the same in their authorized capacity, and that by their signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.

WITNESS my hand and official seal.

When Recorded Mail To:

Saticoy Bay LLC Series 8149 Palace Monaco

900 S. Las Vegas Blvd, #810

Las Vegas, NV 89101

ANNA ROMERO
Notary Public State of Nevada
No. 12-7487-1
My appt. exp. Apr. 20 2016

### STATE OF NEVADA DECLARATION OF VALUE

a) 103-0	9-817-050	<u>5</u>				
b)						
c)		_				
d)						**
2. Type of Pro a) c) e) g) i)	operty: Vacant Land Condo/Twnhse Apt. Bldg. Agricultural Other	b) (7) d) (1) f) (1)	Single Fam Res. 2-4 Plex Comm'l/Ind'l Mobile Home		DERS OPTIONAL	USE ONLY
Deed in Lie Transfer Ta	ue/Sales Price of eu of Foreclosure ex Value: rty Transfer Tax D	Only (value o		17, 40 137,00	1. od 37. od 25	
	on Claimed: fer Tax Exemption, n Reason for Exem		.090, Section:			
5. Partial Inte	erest: Percentag	e being tra	nsferred:	100 %		
and NRS 375.1 belief, and can l provided herein	d declares and ack 10, that the informa be supported by do . Furthermore, the due, may result in	tion provided cumentation i disallowance	is correct to the f called upon to of any claimed	e best of their i substantiate t exemption, or	information and the information other determin	l nation
Pursuant to N	RS 375.030, the I	Buver and S	eller shall he	iointly and	severally liah	le for any
additional am		Juyor and o	/ `	jointly and	severally has	io for any
Signature	11	no long	Subley	Canaci	AV AGENT	
-	TYUIL	erser	XIXXXX	Capaci Capaci	ty AGENT	<del>-,</del>
Signature				Capaci	.ту	
CELLED (OI	DANTOR MICO	DALATION	DUVER	(ODANTEI	- INCODIA	TON
	RANTOR) INFO	RWATION	BUTER		E) INFORMA	ATION
Print Name:	Red Rock Financial Se	ervices	Print No	(REQUIRED)	LLC Series 8149 F	Palace Monaco
Address:	4775 West Teco Ave #		<del>-</del>	: 900 S Las Vega		-alace Monaco
City:	Las Vegas	140	City:	Las Vegas	3 BIVU #010	
State:	NV Zip:	89118	State:		ip: 89101	
Juico.		30110	_ Quale.		ip. 00101	
COMPANY	PERSON REQU	IESTING I	DECOBDING	2		
	OT THE SELLER OR BU		CLOCKDING	2 .		
Print Name:	SATOY BAYL	IC SERIE	5 8149	Escrow#		
Address:			CACO MONA			
City: ムノ		#810	State:	MJ Zij	o: 8910	/
			_		<u>v / / v</u>	<u> </u>

(AS A PUBLIC RECORD THIS FORM MAY BE RECORDED)

Document: DED 2013.1227.2296

CLARK,NV

# **EXHIBIT 20**

# **EXHIBIT 20**

#### **ELECTRONICALLY SERVED** 3/11/2019 3:20 PM WRIGHT, FINLAY & ZAK, LLP 1 Natalie C. Lehman, Esq. Nevada Bar No. 12995 2 7785 W. Sahara Ave., Suite 200 Las Vegas, NV 89117 3 (702) 475-7964; Fax: (702) 946-1345 4 nlehman@wrightlegal.net Attorneys for Defendant Wells Fargo Bank, National Association, as Trustee for the Structured 5 Adjustable Rate Mortgage Loan Trust, Pass-Through Certificates Series 2005-11 6 7 DISTRICT COURT 8 **CLARK COUNTY, NEVADA** 9 SATICOY BAY LLC SERIES 8149 PALACE Case No.: A-18-770245-C 10 MONACO, Dept. No.: XXVIII 11 Plaintiff, 12 WELLS FARGO'S DISCLOSURE OF **EXPERT WITNESS** VS. 13 ROBERT NARDIZZI a/k/a ROBERT A. 14 NARDIZZI, an individual; MONACO 15 LANDSCAPE MAINTENANCE ASSOCIATION, a Nevada domestic non-profit 16 corporation; WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE 17 FOR THE STRUCTURED ADJUSTABLE 18 RATE MORTGAGE LOAN TRUST, PASS-THROUGH CERTIFICATES SERIES 2005-19 11, a business entity location unknown; DOE 20 individuals 1 through 10; and ROE business entities 11 through 30, 21 Defendants. 22 23 WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE 24 STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN TRUST, PASS-25 THROUGH CERTIFICATES SERIES 2005-26 11, 27 Counterclaimant, 28 VS. Page 1 of 3 APP000579

Case Number: A-18-770245-C

SATICOY BAY LLC SERIES 8149 PALACE MONACO; MONACO LANDSCAPE 2 MAINTENANCE ASSOCIATION; and RED 3 ROCK FINANCIAL SERVICES, LLC, 4 Counterdefendants. 5 6 Defendant/Counterclaimant, Wells Fargo Bank, National Association, as Trustee for the 7 Structured Adjustable Rate Mortgage Loan Trust, Mortgage Pass-Through Certificates Series 8 2005-11 (hereinafter "Wells Fargo"), by and through its attorneys of record, Natalie C. Lehman, 9 Esq., of the law firm of Wright, Finlay & Zak, LLP, hereby designates the following expert 10 witness pursuant to NRCP 16.1 (a)(2)(A)(C)(i): 11 12 R. Scott Dugan, SRA R. Scott Dugan Appraisal Company, Inc. 13 8930 West Tropicana Avenue, Suite 1 Las Vegas, NV 89147 14 702-876-2000 15 appraisals@rsdugan.com 16 R. Scott Dugan will provide opinions consistent with the report regarding his appraisal of 17 the real property located at 8149 Palace Monaco Avenue, Las Vegas, Nevada 89117, attached 18 hereto as WFZ000888-WFZ000912. The data or other information considered by him in 19 forming the opinions and any exhibits to be used as a summary of or support for his opinions are 20 contained therein. Mr. Dugan's curriculum vitae is attached hereto as WFZ000913-21 WFZ000916. Mr. Dugan's Record of Testimony is attached hereto as WFZ000917-22 WFZ000918. Mr. Dugan's fee schedule is attached hereto as WFZ000919. Mr. Dugan charged 23 \$750.00 for his work on this matter; the invoice is attached hereto as **WFZ000920**. Mr. 24 25 26 27 28

Page 2 of 3

1	Dugan has authored no publications within the preceding 10 years.
2	DATED this 11 <sup>th</sup> day of March, 2019.
3	WRIGHT, FINLAY & ZAK, LLP
4	/s/ Natalie C. Lehman, Esq.
5	Natalie C. Lehman, Esq. Nevada Bar No. 12995
6	7785 W. Sahara Avenue, Suite 200
7	Las Vegas, Nevada 89117 Attorneys for Defendant Wells Fargo Bank,
8	National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-
9	Through Certificates Series 2005-11
10	
11	<u>CERTIFICATE OF SERVICE</u>
12	Pursuant to NRCP 5(b), I certify that I am an employee of WRIGHT, FINLAY & ZAK,
13	LLP, and that on this 11 <sup>th</sup> day of March, 2019, I did cause a true copy of <b>WELLS FARGO'S</b>
14	DISCLOSURE OF EXPERT WITNESS to be e-served through the Eighth Judicial District
15	EFP system pursuant to NEFCR 9.
	Michael F. Bohn mbohn@bohnlawfirm.com
16	E-Service Bohnlawfirm office@bohnlawfirm.com
17	Douglas Cohen dcohen@wrslawyers.com Gregory Kerr gkerr@wrslawyers.com
18	Teresa McCracken tmccracken@wrslawyers.com
19	Nina Miller nmiller@wrslawyers.com Christie Rehfeld crehfeld@wrslawyers.com
20	J. William Egert bebert@ipsonneilson.com
21	Julie Funaijfunai@lipsonneilson.comDebra Marquezdmarquez@lipsonneilson.com
22	Susana Nutt snutt@lipsonneilson.com
23	
24	/s/ Lisa Cox An Employee of WRIGHT, FINLAY & ZAK, LLP
25	
26	
27	
28	
	D 2 C2
	Page 3 of 3

APP000581

### **APPRAISAL OF REAL PROPERTY**



### **LOCATED AT**

8149 Palace Monaco Avenue Las Vegas, NV 89117 Monaco #12 Plat Book 89 Page 81 Lot 230 Block J

#### **FOR**

Wright Finlay & Zak 7785 W Sahara Avenue, Ste 200 Las Vegas, NV 89117

#### **AS OF**

December 03, 2013

### BY

R. Scott Dugan, SRA
R. Scott Dugan Appraisal Company, Inc.
8930 West Tropicana Avenue, Suite 1
Las Vegas, NV 89147
702-876-2000
appraisals@rsdugan.com

R. Scott Dugan Appraisal Company, Inc. 8930 West Tropicana Avenue, Suite 1 Las Vegas, NV 89147 702-876-2000

January 25, 2019

Wright Finlay & Zak 7785 W Sahara Avenue, Ste 200 Las Vegas, NV 89117

Re: Property: 8149 Palace Monaco Avenue

Las Vegas, NV 89117

Borrower: N/A

File No.: 8149 Palace Monaco Av

Opinion of Value: \$ 185,000

Effective Date: December 03, 2013

As requested, we have prepared an analysis and valuation of the referenced property. The purpose of this assignment was to develop a value opinion based upon the assignment conditions and guidelines stated within the attached report. Our analysis of the subject property was based upon the property (as defined within the report) and the economic, physical, governmental and social forces affecting the subject property as of the effective date of this assignment.

The analysis and the report were developed and prepared within the stated Scope of Work and our Clarification of Scope of Work along with our comprehension of applicable Uniform Standards of Professional Appraisal Practice and specific assignment conditions provided by the client and intended user.

The findings and conclusions are intended for the exclusive use of the stated client and for the specific intended use identified within the report. The reader (or anyone electing to rely upon this report), should review this report in its entirety to gain a full awareness of the subject property, its market environment and to account for identified issues in their business decisions regarding the subject property.

The opinion assumes the date/time of value to be prior to the HOA lien transfer on the same date and assumes the property to be in average condition and professionally marketed under normal terms.

Use and reliance on this report by the client or any third party indicates the client or third party has read the report, comprehends the basis and guidelines employed in the analysis and conclusions stated within and has accepted same as being suitable for their decisions regarding the subject property.

The value opinion reported is as of the stated effective date and is contingent upon the Certification and Limiting Conditions attached. The Assumptions and Limiting Conditions along with the Clarification of Scope of Work provide specifics as to the development of the appraisal along with exceptions that may have been necessary to complete a credible report.

Thank you for the opportunity to service your appraisal needs.

Sincerely,

R. Scott Dugan, SRA

R. Scott Dugan Appraisal Company, Inc. License or Certification #: A.0000166-CG

State: NV Expires: 05/31/2019

appraisals@rsdugan.com

Client	Wright Finlay & Zak		File No.	8149 Palace Monaco Av
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			

### **TABLE OF CONTENTS**

Cover Page	1
Letter of Transmittal	2
GP Residential	3
Additional Comparables 4-6	6
Explanatory Comments	7
Market Area Overview	8
Key Housing Indicators - Market Conditions	9
Case Shiller - Market Conditions	10
Redfin - Las Vegas Market Overview - Market Conditions	11
Assessor's Page - Page 1	12
Assessor's Page - Page 2	13
Location Map	14
Plat Map	15
Building Sketch	16
Subject Photos	17
Comparable Photos 1-3	18
Comparable Photos 4-6	19
Clarification of Scope of Work	20
GP Residential Certifications Addendum	23

### **RESIDENTIAL APPRAISAL REPORT**

ä	ESIDENTIAL APPRA					8149 Palace Monaco Av
	Property Address: 8149 Palace Monace			as Vegas	State: NV	Zip Code: 89117
Ę	County: Clark	Legal Description	on: Monaco #1	2 Plat Book 89 Page		
回	T Vac 2040 DE Tayon: ¢ NI/A	Cassiel Assessment	· fr 5	Assessor's Parcel #:		
SUBJECT	Tax Year: 2013 R.E. Taxes: \$ N/A	Special Assessment		Borrower (if applicable		Manufactured Housing
S	Current Owner of Record: Robert Nardi		_	ıpant: 🔀 Owner 📗	Tenant Vacant	Manufactured Housing
			Other (describe)	ap Reference: 52-F4	HOA: \$ 20	per year               per month us Tract:     29.51
	Market Area Name: Monaco - West La The purpose of this appraisal is to develop an o	J	llue (as defined), or	•		us maci. ∠9.51
	This report reflects the following value (if not C			spection Date is the Effect		pective Prospective
Ę	Approaches developed for this appraisal:					Comments and Scope of Work)
ШN	Property Rights Appraised: Fee Simple			her (describe)	ACII (SEE DECUITORIALION I	Comments and Scope of Work)
<b>ASSIGNMENT</b>	Intended Use: Provide a Retrospective				sourc of the subject n	reports. For definitions
5	refer to the attached Explanatory Co					
185	Intended User(s) (by name or type): Wrigh					Certinications Audendum.
7	Client: Wright Finlay & Zak				e 200, Las Vegas, N\	/ 89117
	Appraiser: R. Scott Dugan, SRA				Suite 1, Las Vegas, IN	
	Location: Urban Subu		Predominant	One-Unit Housing	Present Land Use	Change in Land Use
	Built up:		Occupancy	PRICE AGE		Not Likely
Z	Growth rate: Rapid Stable		✓ Owner	\$(000) (yrs)	2-4 Unit 0 %	
E	Property values: Increasing Stable		Tenant	120 Low 0	Multi-Unit 15 %	
DESCRIPTION	Demand/supply: Shortage In Ba	-	<ul><li>✓ Vacant (0-5%)</li></ul>	550+ High 24	Comm'l 15 %	
S	Marketing time:  Under 3 Mos.  3-6 M		Vacant (>5%)	225 Pred 13	Vacant 5 %	
ES	Market Area Boundaries, Description, and Mark					nue - N, Buffalo Road - E,
	Cimarron Road - W, and Desert Inn					
AREA	Valley. There are a variety of resider					
Ą	thoroughfares. Major office/retail/me					
ĮŲ,	Spring Valley Hospital, etc. 7 to 10 m					
꽃	good freeway and major street acce					
MARKET	in this report.	Jos. Wartot Conducting	now oldere p	00 11 1110 00 3	torior to manust same	don commone and assess
	Dimensions: 43 x 100 x 44 x 95			Site Area: .	10 Acre (4,356 Sq Ft	)
	Zoning Classification: R-2					sidential (8 Units Per Acre)
		Zoning	Compliance: 🖂		conforming (grandfathered)	Illegal No zoning
	Are CC&Rs applicable? ⊠ Yes ☐ No ☐		ocuments been revie		- 1	
	Highest & Best Use as improved: 🔀 Prese	ent use, or Other use (e	explain) The high	hest and best use is	limited to single-fami	ly residential via zoning,
	master plan and CC&R's.					
		amily Residential		se as appraised in this rep		
z	Summary of Highest & Best Use: The su	ubject is zoned residentia	al and limited to	residential uses by	zoning and CC&R's.	with no other uses
-						
	permitted. There is sufficient demand	d and therefore the curr	rent use is the F			
RIPTIO		-		lighest & Best Use.		
SCRIPTION	Utilities Public Other Provider/Des	scription Off-site Improve	vements Type	Highest & Best Use. Public Privi	ate Topography <u>Built</u>	Up Pad
DESCRIPTION	Utilities Public Other Provider/Des Electricity \( \sum \) \( \subset \) NV Energy	scription Off-site Improve	vements Type sphalt	Highest & Best Use.  Public Privi	ate Topography <u>Built</u> Size <u>Typi</u>	Up Pad cal for Area
TE DESCRIPTION	Utilities Public Other Provider/Des Electricity	scription Off-site Improve Street As Curb/Gutter Cc	vements Type sphalt oncrete	Highest & Best Use.  Public Privi	ate Topography <u>Built</u> Size <u>Typi</u> Shape <u>Rec</u>	Up Pad cal for Area tangular
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity	scription Off-site Improve Street As Curb/Gutter Cc Sidewalk Cc	rements Type sphalt oncrete oncrete	Highest & Best Use.  Public Privice.    Second Control of Control	ate Topography <u>Built</u> ] Size <u>Typi</u> ] Shape <u>Rect</u> ] Drainage <u>Appe</u>	Up Pad cal for Area tangular ears Adequate
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity	scription    Off-site Improve	vements Type sphalt oncrete oncrete lectric	Highest & Best Use.  Public Privi	ate Topography <u>Built</u> ] Size <u>Typi</u> ] Shape <u>Rect</u> ] Drainage <u>Appe</u>	Up Pad cal for Area tangular
SITE DESCRIPTIO	Utilities Public Other Provider/Des Electricity	Scription  Street Curb/Gutter Sidewalk Street Lights As As As Curb/Gutter As	vements Type sphalt oncrete oncrete lectric one	Highest & Best Use.  Public Privical Section of the Privilege S	ate Topography Built  Size Typi  Shape Reci Drainage Appr View Resi	Up Pad cal for Area tangular ears Adequate
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity	scription  Street Curb/Gutter Sidewalk Street Lights Light As Cuty Curb/Gutter Co Sidewalk Co Street Lights Co Curb Curb Curb Curb Curb Curb Curb Curb	vements Type sphalt oncrete oncrete lectric one Substitute Type Indexpressions In	righest & Best Use.  Public Privical Pr	ate Topography Built Typi Size Typi Shape Rect Drainage Appor View Resi	Up Pad cal for Area tangular ears Adequate
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity	Scription Street As Curb/Gutter Cc Sidewalk Cc ty Street Lights Ele ty Alley Nc orner Lot Cul de Sac No FEMA Flood Zone	vements Type sphalt oncrete oncrete lectric one Sunderground Ut X FEM	Public Privice Privile	ate Topography Built Size Typi Shape Rect Drainage Appor View Rest  Deb	Up Pad cal for Area tangular ears Adequate idential
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity NV Energy Gas SW Gas Water Clark Counts Storm Sewer Clark Counts Other site elements: Inside Lot Co FEMA Spec'l Flood Hazard Area Yes Site Comments: The subject's rear pro-	Scription  Street As Curb/Gutter Cc Sidewalk Cc Street Lights Ele ty Alley No omer Lot Cul de Sac No FEMA Flood Zone Operty line backs to Des	vements Type sphalt oncrete oncrete lectric one  Underground Ut X FEM sert Inn Road, a	Public Privice Privile	ate Topography Built Size Typi Shape Rect Drainage Appe View Rest  De) FEM raffic. This may or may	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity NV Energy Gas SW Gas Water Clark County Storm Sewer Clark County Other site elements: Inside Lot Co FEMA Spec'l Flood Hazard Area Yes Site Comments: The subject's rear prodesirable location by some potential	Scription  Street As Curb/Gutter Cc Sidewalk Cc Street Lights Ele ty Alley No orner Lot Cul de Sac No FEMA Flood Zone operty line backs to Des	vements Type sphalt oncrete oncrete lectric one  Underground Ut X FEN sert Inn Road, a	Public Privice Privile	ate Topography Built Size Typi Shape Rect Drainage Appe View Resi  De)  15F FEM raffic. This may or may appraiser was unable	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity NV Energy Gas SW Gas Water Clark County Storm Sewer Clark County Other site elements: Inside Lot Co FEMA Spec'l Flood Hazard Area Yes Site Comments: The subject's rear prodesirable location by some potential adjustment for this comparison (not	Scription Street As Curb/Gutter Cc Sidewalk Cc Street Lights Ele ty Alley No orner Lot Cul de Sac No FEMA Flood Zone operty line backs to Des buyers. Due of the limit negative). Also, in close	vements Type sphalt oncrete oncrete lectric one  Very Underground Ut X FEN sert Inn Road, a ted data in this r e proximity is a	Public Privice Privi	ate Topography Built Size Typi Shape Rect Drainage Appe View Resi  15F FEM raffic. This may or may appraiser was unable which depending on the	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity	Scription Street As Curb/Gutter Cc Sidewalk Cc Street Lights Ele ty Alley No orner Lot Cul de Sac No FEMA Flood Zone operty line backs to Des buyers. Due of the limit negative). Also, in close	vements Type sphalt oncrete oncrete lectric one  Very Underground Ut X FEN sert Inn Road, a ted data in this r e proximity is a	Public Privice Privilen Priv	ate Topography Built Size Typi Shape Rect Drainage Appe View Resi  15F FEM raffic. This may or may appraiser was unable which depending on the	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity	Scription Street As Curb/Gutter Cc Sidewalk Cc Sidewal	vements Type sphalt oncrete oncrete lectric one Vements Type sert Inn Road, and a seed data in this reproximity is a less used in this a foundat	Public Privalent & Best Use.  Public Privalent & Common Privalent & Co	ate Topography Built  Size Typi  Shape Reci  Drainage Appe  View Resi  De)  15F FEM  raffic. This may or may appraiser was unable which depending on the located and impacted.	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity S SW Gas Water SLLVWD Sanitary Sewer Clark County Storm Sewer Clark County Other site elements: Inside Lot Co FEMA Spec'l Flood Hazard Area Yes Site Comments: The subject's rear prodesirable location by some potential adjustment for this comparison (not cause particulate dust to be carried i  General Description Ext # of Units One Acc.Unit Forest	Scription Street As Curb/Gutter Cc Sidewalk Cc Sidewal	vements Type sphalt oncrete oncrete lectric one Vements Type section Vements Type V	Public Privalent & Best Use.  Public Privalent & Concrete Public Privalent & Concrete Privale	ate Topography Built  Size Typi  Shape Reci  Drainage Appe  View Resi  De)  FEF FEM  raffic. This may or may appraiser was unable which depending on the located and impacted Basement None  None  Krea Sq. Ft.  Finished	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Heating Yes
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity S SW Gas Water SLLVWD Sanitary Sewer Clark Count: Storm Sewer Clark Count:	Scription Street Street Sidewalk Street Lights Sidewalk Street Lights Street Street Lights Street St	rements Type sphalt oncrete oncrete lectric one Very Underground Ut Very Underground U	Public Privales Public Privales Privale	ate Topography Built  Size Typi  Shape Reci  Drainage Appr  View Resi  Dee)  15F FEM  raffic. This may or m	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  I Heating Yes Type FWA Fuel Gas
SITE DESCRIPTION	Utilities Public Other Provider/Des Electricity Subscription  Gas Subscription  Swar Clark Country Storm Sewer Clark Country Storm Sewer Clark Country Storm Sewer Subscription  Other site elements: Inside Lot Country Storm Sewer Subscription  Site Comments: The subject's rear prodesirable location by some potential adjustment for this comparison (not accuse particulate dust to be carried in General Description  # of Units One Acc.Unit Found Stories Two  Type Det. Att. Subscription Ext  # of Stories Two  Design (Style) Ranch/2-Story Guident Swar Swar Swar Swar Swar Swar Swar Swar	Scription  Street  Curb/Gutter  Sidewalk  Coty  Street Lights Ele  Alley  No orner Lot  No FEMA Flood Zone  operty line backs to Des  buyers. Due of the limite  negative). Also, in close in the air. All comparable  terior Description  undation  cterior Walls  of Surface  Tile  Utters & Dwnspts.	rements Type sphalt oncrete oncrete lectric one  Underground Ut X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemel Sump Pi	Public Privales Public Privales Privales Public Privales	ate Topography Built  Typi  Size Typi  Shape Rect  Drainage Appr  View Resi  Dee)  15F FEM  raffic. This may or ma	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  By Heating Yes Type FWA Fuel Gas  Cooling Yes
	Utilities Public Other Provider/Des Electricity Subscription  Gas Subscription  Swar Cantrology  Swar Cantrology  Swar Cantrology  Swar Cantrology  Swar Cantrology  Clark Countrology  Swar Countrology  Modesign Subscription  For Countrology  Swar Countrology  External Proposed Clark Countrology  Note of Clark Countrology  Swar Countrology  Note of Clark Countrology  Clark	Scription  Street Street Sidewalk Street Lights Ele ty Alley No orner Lot One FEMA Flood Zone operty line backs to Des buyers. Due of the limite negative). Also, in close in the air. All comparable terior Description oundation cterior Walls of Surface Tile utters & Dwnspts. Insulated	rements Type sphalt oncrete oncrete lectric one  Underground Ut X FEN sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemel Sump Pi Dampne	Public Prival Pr	ate Topography Built    Size Typi   Shape Rect   Drainage Approved Resi   View Resi   Stape Rect   Provided Resi   View Resi	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  By Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes
	Utilities Public Other Provider/Des Electricity Subscription  Gas Sw Gas Water Clark Country Storm Sewer Clark Country Storm Sewer Subscription  The subject's rear prodesirable location by some potential adjustment for this comparison (not cause particulate dust to be carried i general Description  # of Units One Acc.Unit Found Acc.Unit Found Stories Two Type Det. Att. Design (Style) Ranch/2-Story  Existing Proposed Und.Cons. Will Actual Age (Yrs.)  NV Energy SW Gas Nv Energy S	Scription  Street  Curb/Gutter  Sidewalk  Coty  Street Lights Ele  Alley  No orner Lot  No FEMA Flood Zone  operty line backs to Des  buyers. Due of the limite  negative). Also, in close in the air. All comparable  terior Description  undation  cterior Walls  of Surface  Tile  Utters & Dwnspts.	rements Type sphalt oncrete oncrete lectric one  Underground Ut X FEN sert Inn Road, a ted data in this r e proximity is a les used in this a foundat Grawl Sp Basemer Sump Pr Dampne Settleme	Public Prival Pr	ate Topography Built  Typi  Size Typi  Shape Rect  Drainage Appr  View Resi  Dee)  15F FEM  raffic. This may or ma	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  By Heating Yes Type FWA Fuel Gas  Cooling Yes
	Utilities Public Other Provider/Des Electricity Subscription  Gas Sw Gas Sw Gas Water Sanitary Sewer Clark Country Storm Sewer Clark Country Storm Sewer Subscription Street Elements: Inside Lot Country Street E	Scription  Street Street Sidewalk Street Lights Ele ty Alley No orner Lot Operty line backs to Des buyers. Due of the limite negative). Also, in close in the air. All comparable terior Description oundation terior Walls of Surface optities & Dwnspts. Insulated orm/Screens Office Improve Street Lights Ele Alley No orner Lot Cul de Sac Cul d	rements Type sphalt oncrete oncrete lectric one  Underground Ut X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat s Slab Crawl Sp Basemer Sump Po Dampne Settleme Infestatio	Public Prival Pr	ate Topography Built    Size Typi   Shape Rect   Drainage Approved Resi   View Resi   Stape Rect   Provided Resi   View Resi	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None
	Utilities Public Other Provider/Des Electricity S SW Gas Water SLLVWD Sanitary Sewer Clark County Storm Sewer Clark County Other site elements: Inside Lot Conty Gesirable location by some potential adjustment for this comparison (not cause particulate dust to be carried in # of Units One Acc.Unit # of Stories Two Type Det. Att. Ro Design (Style) Ranch/2-Story Gu Existing Proposed Und.Cons. Win Actual Age (Yrs.) 13  Interior Description	Scription Street Street Curb/Gutter Sidewalk Street Lights Sidewalk Street Lights Street Street Lights Street Stre	rements Type sphalt oncrete oncrete lectric one  Underground Ut X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemer Sump Pr Dampne Settleme Infestatic None Amenities	Public Privalent Service Property Concrete Property None Privalent	ate Topography Built  Size Typi  Shape Reci  Drainage Appe  View Resi  Dee)  SF FEM  raffic. This may or may appraiser was unable which depending on to located and impacted Basement None Area Sq. Ft.  % Finished Ceiling  Walls  Floor  Outside Entry	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  None
	Utilities Public Other Provider/Des Electricity S SW Gas Water SLLVWD Sanitary Sewer Clark County Storm Sewer Clark County Other site elements: Inside Lot County Other site e	Scription Street Curb/Gutter Sidewalk Street Lights Ele Sidewalk Street Lights Ele S	rements Type sphalt oncrete oncrete lectric one  Underground Ut X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemel Sump Pr I Dampne Settleme Infestatic None Amenities Fireplace(s) #	Public Privales Priva	ate Topography Built    Size Typi   Shape Rect   Drainage Approved Resi   View Resi   Stape Rect   Provided Resi   View Resi	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.)
	Utilities Public Other Provider/Des Electricity Subscription  Sw Gas Water Subscription  Storm Sewer Subscription  For Stories Two Type Subscription  # of Units One Stories Two Type Subscription  # of Stories Two Type Subscription  # of Units One Stories Two Type Subscription  # of Stories Two Type Subscription	scription Street Street Curb/Gutter Sidewalk Street Lights Ele Lights Alley Ormer Lot One Cul de Sac No FEMA Flood Zone Operty line backs to Des Duyers. Due of the limite negative). Also, in close in the air. All comparable terior Description undation Concrete Stucco Tile utters & Dwnspts. None indow Type Insulated None  Appliances Refrigerator Range/Oven  Stairs Range/Oven  Street Lights As Curb/Gutter Co Stucco Tile Insulated None  Attic Stairs Range/Oven  Stairs  Attic Drop Stair	rements Type sphalt concrete concrete lectric cone Sunderground Ut X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemer Sump Pr Dampne Settleme Infestatic None Patio Ye Patio Ye	Public Privales Priva	ate Topography Built  Size Typi  Shape Reci  Drainage Appe  View Resi  Dee)  SF FEM  raffic. This may or may appraiser was unable which depending on to located and impacted Basement None Area Sq. Ft.  % Finished Ceiling  Walls  Floor  Outside Entry	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  I Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach.
	Utilities Public Other Provider/Des Electricity SW SW Gas Water SW Clark Country Storm Sewer Clark Country Storm Sewer Switch Clark Country Clark Country Clark Country Storm Sewer Switch Clark Country Storm Sewer Switch Clark Country Storm Sewer Switch Clark Country Switch Swit	Scription  Street Street Sidewalk Street Lights Sidewalk Street Lights Street S	rements Type sphalt oncrete oncrete lectric one  Underground Ut X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemel Sump Poundat Settleme Infestation None Patio Petio Deck Nc	Public Privales Priva	ate Topography Built  Size Typi  Shape Reci  Drainage Appe  View Resi  Dee)  SF FEM  raffic. This may or may appraiser was unable which depending on the located and impacted Basement None Area Sq. Ft.  % Finished Ceiling  Walls Floor Outside Entry	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  I Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach.
	Utilities Public Other Provider/Des Electricity Subscription  Electricity Subscription  Water Subscription  For Sewer Subscription  # of Units One Stories Two Type Det. Acc. Unit # of Stories Two Type Subscription  Actual Age (Yrs.) 13  Effective Age (Yrs.) 13  Interior Description Fundable Age (Yrs.) 13  Interior Description  Fundable Interior Interio	Scription  Street As Curb/Gutter Cc Sidewalk Co Sidewalk Cc Sidewalk Co Sidewa	rements Type sphalt concrete concrete lectric cone lectric sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemel Sump Poundat Settleme Infestation None Amenities Patio Ye Porch Ye	Public Privales Priva	ate Topography Built  Size Typi  Shape Reci  Drainage Appe  View Resi  Dee)  SF FEM  raffic. This may or may appraiser was unable which depending on the located and impacted Basement None Area Sq. Ft.  % Finished Ceiling  Walls Floor Outside Entry	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  B Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2
THE IMPROVEMENTS	Utilities Public Other Provider/Des Electricity	Scription  Street Street Sidewalk Street Lights Sidewalk Street Lights Street Street Lights Street S	rements Type sphalt concrete concrete lectric cone  Underground Ut X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemel Sump Poundat Settleme Infestation None Amenities Fireplace(s) 7 Patio Ye Deck No	Public Privales Priva	ate Topography Built  Size Typi  Shape Reci  Drainage Appe  View Resi  Dee)  SF FEM  raffic. This may or may appraiser was unable which depending on the located and impacted Basement None Area Sq. Ft.  % Finished Ceiling  Walls Floor Outside Entry	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  B. Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2 Carport
THE IMPROVEMENTS	Utilities Public Other Provider/Des Electricity	scription  Street As Curb/Gutter Cc Sidewalk Co Sidewalk Cc Sidewalk Co Sidewalk Sidewa	rements Type sphalt concrete concrete lectric cone     Underground Ut     X FEN sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemel Sump Po Dampne Settleme Infestatic None Amenities Fireplace(s) 7 Patio Ye Porch Ye Fence Ye Pool No	Public Privales Priva	ate Topography Built  Size Typi  Shape Reci  Drainage Appe  View Resi  Dee)  SF FEM  raffic. This may or may appraiser was unable which depending on the located and impacted Basement None Area Sq. Ft.  % Finished Ceiling  Walls Floor Outside Entry	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2 Carport Driveway 2
THE IMPROVEMENTS	Utilities Public Other Provider/Des Electricity	Scription  Street As Curb/Gutter Cc Sidewalk Co Sidewalk Co Sidewalk Co Sidewalk Co Sidewalk Co Sidewalk Sidewalk Co Sidewalk	rements Type sphalt concrete concrete lectric cone  Underground Ut X FEN sert Inn Road, a ted data in this r e proximity is a les used in this a Foundat Slab Crawl Sp Basemel Sump Pi Dampne Settleme Infestatio None Amenities Fireplace(s) 7 Patio Ye Deck Nc Porch Ye Pool Nc Spa Nc	Public Privales Priva	ate Topography Built    Size Typi   Shape Reci   Drainage Approverse Approver	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Wheating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2 Carport Driveway 2 Surface Concrete
THE IMPROVEMENTS	Utilities Public Other Provider/Des Electricity Subscription Sewer Subscription Sewer Site Comments: Site Comments: The subject's rear prodesirable location by some potential adjustment for this comparison (not cause particulate dust to be carried in general Description adjustment for this comparison (not cause particulate dust to be carried in general Description and some state of Stories Two Stories S	Scription  Street As Curb/Gutter Cc Sidewalk Co Sidewa	rements Type sphalt concrete concrete lectric cone  Underground Ut X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a les used in this a Foundat Slab Crawl Sp Basemel Sump Pi Dampne Settleme Infestatio None Amenities Fireplace(s) 7 Patio Ye Porch Ye Porch Ye Pool No Spa No Babedrooms	Public Privales Priva	ate Topography Built    Size Typic   Shape Recci   Drainage Approview Resi   View Resi   SF FEM raffic. This may or may appraiser was unable which depending on the located and impacted Basement None Area Sq. Ft. % Finished Ceiling Walls   Floor Outside Entry	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2 Carport Driveway 2
THE IMPROVEMENTS	Utilities Public Other Provider/Des Electricity Subscription Sewer Subscription Sewer Site Comments: Site Comments: The subject's rear prodesirable location by some potential adjustment for this comparison (not cause particulate dust to be carried in general Description adjustment for this comparison (not cause particulate dust to be carried in general Description and some state of Stories Two Stories S	Scription  Street As Curb/Gutter Cc Sidewalk Co Sidewalk Co Sidewalk Co Sidewalk Co Sidewalk Co Sidewalk Sidewalk Co Sidewalk	rements Type sphalt concrete concrete lectric cone  Underground Ut X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a les used in this a Foundat Slab Crawl Sp Basemel Sump Pi Dampne Settleme Infestatio None Amenities Fireplace(s) 7 Patio Ye Porch Ye Porch Ye Pool No Spa No Babedrooms	Public Privales Priva	ate Topography Built    Size Typic   Shape Recci   Drainage Approview Resi   View Resi   SF FEM raffic. This may or may appraiser was unable which depending on the located and impacted Basement None Area Sq. Ft. % Finished Ceiling Walls   Floor Outside Entry	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Wheating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2 Carport Driveway 2 Surface Concrete
THE IMPROVEMENTS	Utilities Public Other Provider/Des Electricity	Scription  Street As Curb/Gutter Cc Sidewalk Co Sidewa	rements Type sphalt concrete concrete lectric cone  Underground Ut X FEN sert Inn Road, a ted data in this r e proximity is a les used in this a les used in this a Crawl Sp Basemer Sump Pr Dampne Settleme Infestatio None Amenities Fireplace(s) 7 Patio Ye Porch Ye Pool No Spa No Bedrooms Indestand	Public Privales Priva	ate Topography Built  Size Typi  Shape Rect  Drainage Approview Resi  Step Taffic. This may or may appraiser was unable which depending on the control of th	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition. Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2 Carport Driveway 2 Surface Concrete of Gross Living Area Above Grade
	Utilities Public Other Provider/Des Electricity	scription  Street  Curb/Gutter  Sidewalk  Street Lights Ele  Alley  No  Off-site Improve  Sidewalk  Co  Colorete  Stauco  Tile  Off-site Improve  Sidewalk  Co  Concrete  Stucco  Tile  Stucco  Tile  Off-site Improve  Insulated  None  Insulated  None  Insulated  None  Appliances  Refrigerator  Refrigerator  Range/Oven  Disposal  Dishwasher  Dishwasher  Doorway  Fan/Hood  Microwave  Washer/Dryer  Finished  5 Rooms  3 ssumed to have standar	rements Type sphalt concrete concrete lectric cone     Underground Ut     X FEM sert Inn Road, a ted data in this r e proximity is a les used in this a foundat slab     Crawl Sp     Basemer Sump Pr Dampne Settleme Infestation None Amenities Fireplace(s) a r Patio Ye     Deck No     Porch Ye     Fence Ye     Pool No     Spa No     B Bedrooms rd features and	Public Privalent Services Provided Privalent P	ate Topography Built  Size Typi Shape Reci Drainage Appr View Resi  Dee)  SF FEM raffic. This may or may appraiser was unable which depending on the located and impacted Basement None Area Sq. Ft. % Finished Ceiling Walls Floor Outside Entry  distove(s) #	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BitIn 2 Carport Driveway 2 Surface Concrete of Gross Living Area Above Grade
THE IMPROVEMENTS	Utilities Public Other Provider/Des Electricity	Scription  Street Street Sidewalk Street Lights Sidewalk Steret Sidewalk Steret Sidewalk Sidewalk Steret Sidewalk Steret Sidewalk Steret Stains Stairs Scuttle Doorway Fan/Hood Microwave Masher/Dryer Stairs Scuttle Doorway Fan/Hood Microwave Masher/Dryer Stairs Scuttle Doorway Floor Heated Finished Stard Floor Heated Floor Heated Floor Heated Floor Floor Heated Floor Floor Heated Floor	rements Type sphalt concrete concrete lectric cone lectric sert Inn Road, a ted data in this r e proximity is a les used in this a les used in thi	Public Privales Priva	ate Topography Built  Size Typi  Shape Reci Drainage Appr View Resi  Del)  ISF FEM raffic. This may or may appraiser was unable which depending on the located and impacted Basement None Area Sq. Ft.  Finished Ceiling Walls Floor Outside Entry  1,595 Square Feet abmarket.  Cal date of inspection wokes the following E	Up Pad cal for Area tangular ears Adequate idential  IA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  IA Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2 Carport Driveway 2 Surface Concrete of Gross Living Area Above Grade  The subject exterior was in extraordinary Assumptions
THE IMPROVEMENTS	Utilities Public Other Provider/Des Electricity	scription  Street Street Sidewalk Street Lights Sidewalk Stell Stains Stairs Stairs Stairs Shone Stairs Shone Stairs Stairs Shone Stairs Scuttle Doorway Fan/Hood Microwave Masher/Dryer Stairs Scuttle Doorway Fan/Hood Microwave Microwave Masher/Dryer Stairs Scuttle Stairs Stairs Scuttle Stairs Sta	rements Type sphalt concrete concrete lectric cone lectric sert Inn Road, a ted data in this r e proximity is a les used in this a les used in thi	Public Privales Priva	ate Topography Built  Size Typi  Shape Reci  Drainage Appr  View Resi  Dee)  ISF FEM  raffic. This may or may appraiser was unable which depending on the located and impacted Basement None Area Sq. Ft.  % Finished Ceiling  Walls Floor Outside Entry  distove(s) #  1,595 Square Feet abmarket.  cal date of inspection wokes the following Evas at minimum average.	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2 Carport Driveway 2 Surface Concrete of Gross Living Area Above Grade  the subject exterior was in extraordinary Assumptions age 2) no obsolescence
THE IMPROVEMENTS	Utilities Public Other Provider/Des Electricity	Scription  Street Street Sidewalk Street Lights Ele Sidewalk Stoco Some Stare	rements Type sphalt concrete concrete lectric cone lectric sert Inn Road, a ted data in this r e proximity is a les used in this a les used in this a report. Patio Porch Petic Pool Porch Petic Pool Refer temal obsolescence t per client requiport: 1) the concrete sphalt Infestatio Refer temal obsolescence t per client requiport: 1) the concrete on bath fixtue report. Refer temal obsolescence treport. Refer temal obsolescence	Public Privales Priva	ate Topography Built  Size Typi  Shape Reci Drainage Appr View Resi  Dee)  ISF FEM raffic. This may or may appraiser was unable which depending on the located and impacted Basement Area Sq. Ft. % Finished Ceiling Walls Floor Outside Entry  dstove(s) #  1,595 Square Feet abmarket.  cal date of inspection works the following Eras at minimum averagine or more of these	Up Pad cal for Area tangular ears Adequate idential  MA Map Date 11/16/2011 ay not be considered a less e to isolate and quantify an the weather/wind can d by this condition.  Heating Yes Type FWA Fuel Gas  Cooling Yes Central Yes Other None  Car Storage None Garage # of cars ( 4 Tot.) Attach. Detach. BltIn 2 Carport Driveway 2 Surface Concrete of Gross Living Area Above Grade  the subject exterior was in extraordinary Assumptions age 2) no obsolescence are found to be false, it

APP000585

### **RESIDENTIAL APPRAISAL REPORT**

<u>KESIDEN HA</u>								le No.: 8149 Palace l	Monaco Av	
My research  did				bject property for t	the three yea	rs prior to the	e effective date of t	his appraisal.		
		County Public Records  Analysis of sale/transfer history and/or any current agreement of sale/listing:  No reported sales or transfers.								
1st Prior Subject Sale/Transfer			/sis of sale/transfer history	y and/or any curre	nt agreement	of sale/listin	g: <u>No repor</u>	ted sales or transfer	<u>s.</u>	
Date:			<u> </u>							
Price: Source(s): 2nd Prior Subject Sale/Transfer										
Date:										
Price:										
Source(s):										
SALES COMPARISON AI	PPROACH TO VALU	JE (if o	developed) Th	e Sales Compariso	n Approach	was not dev	eloped for this app	raisal.		
FEATURE	SUBJECT		COMPARABLE	SALE # 1	COI	MPARABLE S	SALE # 2	COMPARABLE S	ALE # 3	
Address 8149 Palace	Monaco Avenue	9	7920 Teal Harbor A	Avenue	8437 Bar	ossa Cou	rt	8239 Crown Peak A	Avenue	
Las Vegas, N	NV 89117		Las Vegas, NV 891	17		ıs, NV 891	117	Las Vegas, NV 891	17	
Proximity to Subject	•		0.36 miles NW		0.28 mile			0.29 miles E		
Sale Price	<b>\$</b>	/og #	\$	200,000		\$ /ag #	195,000		223,500	
Sale Price/GLA Data Source(s)	· ·	/sq.ft.	\$ 124.84 /sq.ft. MLS-Public Record	lo / DOM 139		.26 /sq.ft.	ls / DOM 26	\$ 139.51 /sq.ft.  MLS-Public Records		
Verification Source(s)	Public Records		20131125:2969	IS / DOIN 136	2013112		IS / DOINI 20	20131119:1856	S / DOW /	
VALUE ADJUSTMENTS	DESCRIPTION		DESCRIPTION	+(-) \$ Adjust.		RIPTION	+(-) \$ Adjust.	DESCRIPTION	+(-) \$ Adjust.	
Sales or Financing			Traditional	(7	Traditiona		(/	Traditional	1	
Concessions			FHA \$0		FHA \$2,5	500		CONV \$0		
Date of Sale/Time			11/25/2013		11/21/20	13		11/19/2013		
Rights Appraised	Fee Simple		Fee Simple		Fee Simp			Fee Simple		
Location	Monaco/Spring		Monaco/Spring V		Monaco/S			Monaco/Spring V		
Site	4,356 SF/Interi	or	4,356 SF/Interior		3,920 SF		-	4,792 SF/Interior	<del>                                     </del>	
View Design (Style)	Residential		Residential	40.000	Residenti			Residential	44 475	
Quality of Construction	Ranch/2-Story Stucco		Ranch/1-Story Stucco	-10,000	Ranch/2- Stucco	Siury		Ranch/1-Story Stucco	-11,175	
Age	13		12		12			12	<del> </del>	
Condition	Average		Average-Good	-5.000	Good/Prt	Renov	-11.950	Very Good	-16,000	
Above Grade		ths	Total Bdrms Baths	, , , , , ,	Total Bdrm		,	Total Bdrms Baths		
Room Count	5 3 2	.5	6 2 2		5 3	2.5		6 3 2		
Gross Living Area	1,595	sq.ft.	1,602 sq.ft.			1,595 sq.ft.		1,602 sq.ft.		
Basement & Finished	None		None		None			None		
Rooms Below Grade	None		None		None			None		
Functional Utility	Average		Average		Average			Average		
Heating/Cooling Energy Efficient Items	Central Standard		Central Standard		Central Standard			Central Standard		
Garage/Carport	2 Car Garage		2 Car Garage		2 Car Ga			2 Car Garage	<del> </del>	
Porch/Patio/Deck	L/S, Patio		L/S,Patio		L/S,Patio			L/S,Encl/Patio	-10,000	
Contract Date	None		10/31/2013		10/10/20			10/18/2013		
Rent/GRM	N/A		N/A		N/A			1695/131.85		
<u> </u>										
<u> </u>										
Net Adjustment (Total)			 	-15,000	□ <b>+</b>	⊠ - \$	-11,950		-37,17 <u>5</u>	
Adjusted Sale Price			Net 7.5 %	-13,000	Net	6.1 %	-11,930	Net 16.6 %	-37,173	
of Comparables			Gross 7.5 % \$	185,000		6.1 % \$	183,050		186,325	
Summary of Sales Compa	rison Approach	The			area (GL		•	quare feet, with all lo		
various phases of the	e subject projec	t and	two of these plan m	atches to the	subject. D	ue to a lac	ck of recent or	dated transactions for	or	
comparables similar										
adjustments for this	difference and c	ther	variations, the prope	erties as select	ed are co	nsidered a	ppropriate for	comparison and use	in this	
assignment.										
The comparables re	quired adjustme	nts (	rounded unless othe	erwise stated)	for variation	ns in the f	following: cond	ition of average-goog	d to verv	
good/part renovated										
condition and the pa										
square foot; enclose										
taken in this analysis										
most cases a consis									e to sale #2	
as no market reaction	on was evidence	d for	the concession. No	special financi	ng or othe	r consider	ations were no	ited.		
Minor value features	i e firenteses	oto	and or external acc	ditions looking	adiustras	nt europart	may have not	heen noted in the a	rid If	
present, minor value										
reconciliation and fin			The state of the s		51 011	· it of	o oubju			
	•				_					
In consideration of the										
Approach to Value.										
improvements. The								•		
comparables for bet										
areas of the compar subject property, thu										
with the subject's cer									oorioidoidi I,	
		<del>-</del>								
1 10 1 111 1 1 1 1	• • •									
Indicated Value by Sale	s Comparison Ap	proac	<b>h\$</b> 185,000							

### **RESIDENTIAL APPRAISAL REPORT**

K	ESIDENTIAL APPRAISAL REPORT	File No.: 8149 Palace Monaco Av
	COST APPROACH TO VALUE (if developed)	
	Provide adequate information for replication of the following cost figures and calculations.	' ''
-		contimenting ofto value):
	Support for the opinion of site value (summary of comparable land sales or other methods for	r estimating site value): Not developed.
┰┆	ESTIMATED REPRODUCTION OR REPLACEMENT COST NEW	OPINION OF SITE VALUE=\$
ਹ	Source of cost data:	DWELLING
δİ	Quality rating from cost service: Effective date of cost data:	Sq.Ft. @ \$ =\$
ğ	Comments on Cost Approach (gross living area calculations, depreciation, etc.):	Ca Et - @ \$\$
ᆸ		
COST APPROACH	The Cost Approach is not applicable due to building design and inability	Sq.Ft. @ \$ =\$
S	to construct a single unit. The subject improvements and site were	Sq.Ft. @ \$ =\$
Ö	constructed with some degree of "economy of scale" (multiple units -	=\$
٥	single developer) as a small tract subdivision. The cost approach is	Garage/Carport Sq.Ft. @ \$ =\$
	based upon the theory of a buyer being able to "build a substitute	Total Estimate of Cost-New =\$
	property" as opposed to buying the subject property. In this case, a	Less Physical Functional External
	buyer would not have this option for several reasons: 1) economy of	Depreciation =\$( )
	scale and 2) the inability to purchase a small finished building site in the	Depreciated Cost of Improvements ==\$
	same general location as the subject. These and other conditions render	"As-is" Value of Site Improvements =\$
	the cost approach unreliable.	=\$
	The cost approach unreliable.	=\$
+	Entire start Democratic Programming Life (if we write all).	
		INDICATED VALUE BY COST APPROACH =\$
핑	INCOME APPROACH TO VALUE (if developed)  The Income Approach was not determined by the Income Approach was not det	eveloped for this appraisal.
Ä	Estimated Monthly Market Rent \$ 1,050 X Gross Rent Multiplier	N/A = \$ N/A Indicated Value by Income Approach
20		ich homes in the project are renting monthly from \$1,025 to \$1,300.
٥	· · · · · · · · · · · · · · · · · · ·	
APPROA	Given the assumed average condition of the subject, a monthly rent estin	
INCOME /	reasonable. Due to insufficient and inconsistent GRM data, the income approximation of the control of the contr	
⋛	subject rented for \$1,050 monthly just prior to the effective date of value	in this assignment.
ၓ		
<b>Z</b>		
	PROJECT INFORMATION FOR PUDs (if applicable)	nned Unit Development.
	Legal Name of Project: Monaco	
_[	Describe common elements and recreational facilities: Perimeter fencing and enfor	cement of CC&R's.
PUD		
		if day, along d\ \Phi \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
	, , , , , , , , , , , , , , , , , , , ,	if developed) \$ N/A Income Approach (if developed) \$ N/A
	Final Reconciliation  The cost and income approaches were not developed for	or the reasons stated. The value opinion was based on the sales
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each	or the reasons stated. The value opinion was based on the sales  i) marketing and exposure period. The potential range of value was
	Final Reconciliation  The cost and income approaches were not developed for	or the reasons stated. The value opinion was based on the sales  i) marketing and exposure period. The potential range of value was
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was  onsidered reasonable in support of the final opinion of value. The
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was  considered reasonable in support of the final opinion of value. The  er on the same date and assumes the property to be in average
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made Time in contract the completion per plans and specific	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The er on the same date and assumes the property to be in average  ations on the basis of a Hypothetical Condition that the improvements have been
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made Time in contract the completion per plans and specific	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was  considered reasonable in support of the final opinion of value. The  er on the same date and assumes the property to be in average
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made Time in contract the completion per plans and specific	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The er on the same date and assumes the property to be in average  ations on the basis of a Hypothetical Condition that the improvements have been letical Condition that the repairs or alterations have been completed,   subject to
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The cost and income approaches were not developed for completion as 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The cost and income approaches were not developed for comparison approach. The cost and income approaches were not developed for comparison approach.	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The er on the same date and assumes the property to be in average  ations on the basis of a Hypothetical Condition that the improvements have been tetical Condition that the repairs or alterations have been completed,   subject to ion or deficiency does not require alteration or repair:  This is a retrospective
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to completion per plans and specific completed, Subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditions are provided in the conditions are not developed for comparison and the conditions are not developed for comparison and the conditions are not developed for comparison approaches were not developed for comparison approaches were not developed for comparison approaches were not developed for comparison and the conditions are not subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditions are not subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditions are not subject to the following repairs or alterations are not subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditions are not subject to the following repairs or alterations are not subject to the following repairs or alterations or the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditions are not subject to the following repairs or alterations are not subject to the following repairs or alterations are not subject to the following repairs or alterations are not subject to the following repairs or alteration are not subject to the following repairs or alteration are not subject to the following repairs or	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The er on the same date and assumes the property to be in average  ations on the basis of a Hypothetical Condition that the improvements have been tetical Condition that the repairs or alterations have been completed,   subject to ion or deficiency does not require alteration or repair:  This is a retrospective
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditional value opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.	or the reasons stated. The value opinion was based on the sales  i) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The er on the same date and assumes the property to be in average  ations on the basis of a Hypothetical Condition that the improvements have been tetical Condition that the repairs or alterations have been completed,  subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the
	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "as is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditional value opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption and the straordinary Assumption that the conditions.	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The er on the same date and assumes the property to be in average  ations on the basis of a Hypothetical Condition that the improvements have been entical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.
RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditional value opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption the degree of inspection of the subject property, as indicated below,	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The er on the same date and assumes the property to be in average  ations on the basis of a Hypothetical Condition that the improvements have been tetical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions,
RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditional value opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditions and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spof this report is: \$185,000 as of:	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The err on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject thember 03, 2013  This is a retrospective defined Scope of Work, Statement of Assumptions and Limiting Conditions, the period of the real property that is the subject that is the subjec
RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditional value opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other specific conditions and conditions).	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The err on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject thember 03, 2013  This is a retrospective defined Scope of Work, Statement of Assumptions and Limiting Conditions, the period of the real property that is the subject that is the subjec
RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivature opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivation of the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spof this report is: \$ 185,000 , as of: Decount of the original property is to original property is and conditions and or subject to order spof this report is: \$ 185,000 , as of: Decount of the original property is and conditions and or value is subject to Hypothetical Conditions and or subject to order spof this report is: \$ 185,000 , as of: Decount or the subject to Hypothetical Conditions and or subject to order spof this report is: \$ 185,000 , as of: Decount or the subject to Hypothetical Conditions and or subject Hypothetical Conditions and or subject Hypothetical Conditions and or subject Hypothetical Conditions an	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average attions on the basis of a Hypothetical Condition that the improvements have been detical Condition that the repairs or alterations have been completed, subject to gion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda.
rs RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "as is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditions assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the condition and the following repairs or alterations on the basis of a Hypothetical Conditions and the following repairs or	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been retical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair. This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. Hor Extraordinary Assumptions included in this report. See attached addenda.
rs RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "'as is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditions on the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spof this report is: \$ 185,000 , as of: Decount of the subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where the property understood without reference to the information contained in the complete reported to the complete reported to the complete reported to the complete reported to the information contained in the complete reported to the complete reported to the information contained in the complete reported to the complete reported to the complete reported to the information contained in the complete reported to the complete reported to the information contained in the complete reported to the complete reported to the complete reported to the information contained in the complete reported to the	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been retical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair. This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. Hor Extraordinary Assumptions included in this report. See attached addenda.
rs RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The "as is", Subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Ass Based on the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spof this report is: \$ 185,000 , as of: Deco If indicated above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where property understood without reference to the information contained in the complete rep Attached Exhibits:	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been retical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, becified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda.  nich are considered an integral part of the report. This appraisal report may not be ort.
rs RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivative opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumeted assed on the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spof this report is: \$ 185,000 , as of: Decomposition of the subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where property understood without reference to the information contained in the complete report extraordinated Exhibits:  Letter of Transmittal Sketch Addendum Plat and or First and or Firs	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been retical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. In Inch are considered an integral part of the report. This appraisal report may not be ort.  See P-Res CertsAddenda
rs RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivative opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivative opinion of the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other sport this report is: \$ 185,000 , as of: Decompleted to the property understood without reference to the information contained in the complete report understood without reference to the information contained in the complete report Extraordinary Assumptions  Extraordinary Assumptions  Market Conditions/Graph(s)  Assessor's Pages, including exhibits of the property understood without reference to the information contained in the complete report Extraordinary Assumptions	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been retical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, specified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. In this report. See attached addenda.  In this report. See attached addenda.  GP-Res CertsAddenda   GP-Res CertsAddenda
RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 co opinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spof this report is: \$ 185,000 , as of: Decount in the complete copy of this report contains 24 pages, including exhibits who properly understood without reference to the information contained in the complete report attached Exhibits:  Letter of Transmittal Sketch Addendum Plat and or F Extraordinary Assumptions Market Conditions/Graph(s) Assessor's P Extraordinary Assumptions Market Conditions/Graph(s) Assessor's P Additional Sales	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The ear on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, secified value type), as defined herein, of the real property that is the subject tember 03, 2013  which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  GP-Res CertsAddenda  GP-Res CertsAddenda
rs RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000 , as of: Decoil indicated above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits whe properly understood without reference to the information contained in the complete reportationed Extraordinary Assumptions Market Conditions/Graph(s) Assessor's Performance in Market Conditions/Graph(s) Assessor's Performance in Market Conditions/Graph(s) Clarification of Client Contact: Wright Finlay & Zak	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been retical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, specified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. In the reconsidered an integral part of the report. See attached addenda.  This is a retrospective extraordinary Assumptions and Limiting Conditions, specified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. In this report. See attached addenda.  This is a retrospective extraordinary Assumptions included in this report. This appraisal report may not be ort.
ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditional value opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditions and Appraiser's Certifications, my (our) Opinion of the Market Value (or other sport this report is: \$ 185,000 , as of: Decompleted above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 4 pages, including exhibits who properly understood without reference to the information contained in the complete report extraordinary Assumptions Market Conditions/Graph(s) Assessor's Pages Additional Sales Map, Photo, Sketch Addenda Clarification of Client Contact: Wright Finlay & Zak	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The err on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject ember 03, 2013  which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  Isod Maps  GP-Res CertsAddenda  GGP-Res CertsAddenda
ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 compinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made The subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivature opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivation of the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other sport this report is: \$ 185,000 , as of: Decompleted above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where property understood without reference to the information contained in the complete report attached Exhibits:  Extraordinary Assumptions Market Conditions/Graph(s) Assessor's Particular Contact: Wright Finlay & Zak  Client Contact: Wright Finlay & Zak  E-Mail: Irobbins@wrightlegal.net  Final Address: 7	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average attentions on the basis of a Hypothetical Condition that the improvements have been detical Condition that the repairs or alterations have been completed, subject to do not deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  The defined Scope of Work, Statement of Assumptions and Limiting Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Assumptions and Limiting Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Assumptions and Limiting Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Conditions, as the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the report of the real property that is the subject to the report of th
ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "ias is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000 , as of: Decoil indicated above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where properly understood without reference to the information contained in the complete report extraordinary Assumptions Market Conditions/Graph(s) Assessor's Performance in the complete report is: Sector Addendum Market Conditions Market Conditions Clarification of Client Contact: Wright Finlay & Zak  Client Contact: Wright Finlay & Zak  Client E-Mail: Irobbins@wrightlegal.net  Address: 7  APPRAISER	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The ser on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  Ilood Maps GP-Res CertsAddenda Ges(s) GP-Res CertsAddenda GP-Res
ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "ias is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000 , as of: Decoil indicated above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where properly understood without reference to the information contained in the complete report extraordinary Assumptions Market Conditions/Graph(s) Assessor's Performance in the complete report is: Sector Addendum Market Conditions Market Conditions Clarification of Client Contact: Wright Finlay & Zak  Client Contact: Wright Finlay & Zak  Client E-Mail: Irobbins@wrightlegal.net  Address: 7  APPRAISER	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average attentions on the basis of a Hypothetical Condition that the improvements have been detical Condition that the repairs or alterations have been completed, subject to do not deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  The defined Scope of Work, Statement of Assumptions and Limiting Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Assumptions and Limiting Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Assumptions and Limiting Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Conditions, decified value type), as defined herein, of the real property that is the subject tember 03, 2013  This is a retrospective extraordinary Conditions, as the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the real property that is the subject to the report of the report of the real property that is the subject to the report of th
ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "ias is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000 , as of: Decoil indicated above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where properly understood without reference to the information contained in the complete report extraordinary Assumptions Market Conditions/Graph(s) Assessor's Performance in the complete report is: Sector Addendum Market Conditions Market Conditions Clarification of Client Contact: Wright Finlay & Zak  Client Contact: Wright Finlay & Zak  Client E-Mail: Irobbins@wrightlegal.net  Address: 7  APPRAISER	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The ser on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  Ilood Maps GP-Res CertsAddenda Gege(s) GP-Res CertsAddenda GP-Res CertsAdd
ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "ias is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000 , as of: Decoil indicated above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where properly understood without reference to the information contained in the complete report extraordinary Assumptions Market Conditions/Graph(s) Assessor's Performance in the complete report is: Sector Addendum Market Conditions Market Conditions Clarification of Client Contact: Wright Finlay & Zak  Client Contact: Wright Finlay & Zak  Client E-Mail: Irobbins@wrightlegal.net  Address: 7  APPRAISER	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The ser on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  Ilood Maps GP-Res CertsAddenda Ges(s) GP-Res CertsAddenda GP-Res
ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "ias is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000 , as of: Decoil indicated above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where properly understood without reference to the information contained in the complete report extraordinary Assumptions Market Conditions/Graph(s) Assessor's Performance in the complete report is: Sector Addendum Market Conditions Market Conditions Clarification of Client Contact: Wright Finlay & Zak  Client Contact: Wright Finlay & Zak  Client E-Mail: Irobbins@wrightlegal.net  Address: 7  APPRAISER	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The ser on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  Ilood Maps GP-Res CertsAddenda Ges(s) GP-Res CertsAddenda GP-Res
ATTACHMENTS RECONCILIATION	Final ReconciliationThe cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made \( \) "as is", \( \) subject to completion per plans and specific completed, \( \) subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption for the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average attemptions on the basis of a Hypothetical Condition that the improvements have been detical Condition that the repairs or alterations have been completed, subject to solid or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, decified value type), as defined herein, of the real property that is the subject ember 03, 2013, which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. This are considered an integral part of the report. This appraisal report may not be ont.  Ilood Maps GP-Res CertsAddenda GP-Res CertsAd
ATTACHMENTS RECONCILIATION	Final Reconciliation   The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made   "as is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spof this report is: \$ 185,000 , as of: Decount in the complete copy of this report contains 24 pages, including exhibits with properly understood without reference to the information contained in the complete repositional Sales    Letter of Transmittal Sketch Addendum Plat and or F Extraordinary Assumptions Market Conditions/Graph(s) Assessor's P Additional Sales    Map, Photo, Sketch Addenda    Client Contact: Wright Finlay & Zak    Client Contact: Wright Finlay & Zak    Client Contact: Wright Finlay & Zak    Client Contact: Address: 7  APPRAISER	or the reasons stated. The value opinion was based on the sales  a) marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The ser on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject tember 03, 2013 , which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  Ilood Maps GP-Res CertsAddenda Gege(s) GP-Res CertsAddenda GP-Res CertsAdd
ATTACHMENTS RECONCILIATION	Final ReconciliationThe cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made \( \) "as is", \( \) subject to completion per plans and specific completed, \( \) subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumed Appraiser's Certifications, my (our) Opinion of the Market Value (or other sport this report is: \$ 185,000 , as of: Decomposed of this report is: \$ 185,0	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been detical Condition that the repairs or alterations have been completed, subject to do not deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, decified value type), as defined herein, of the real property that is the subject ember 03, 2013  I/or Extraordinary Assumptions included in this report. See attached addenda. Inich are considered an integral part of the report. This appraisal report may not be ort.  Ilond Maps  GP-Res CertsAddenda  Gege(s)  Grow  Wright Finlay & Zak  Trass W Sahara Avenue, Ste 200, Las Vegas, NV 89117  SUPERVISORY APPRAISER (if required)  Or CO-APPRAISER (if applicable)
GNATURES ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "as is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Ass Based on the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other sp of this report is: \$ 185,000 , as of: Decourse of this report is: \$ 185,000 , as of: Decourse of this report is: \$ 185,000 , as of: Decourse of this report on the subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits where the property understood without reference to the information contained in the complete report in Transmittal Market Conditions/Graph(s) Assessor's Padditional Sales Map, Photo, Sketch Addendum Client Contact: Wright Finlay & Zak Client Contact: Wright Finlay & Zak Client Contact: Wright Finlay & Zak Client Contact: Respectively. Scott Dugan, SRA Client Contact: Respectively. Scott Dugan, SRA Company: Respectively. Scott Dugan Appraisal Company, Inc.	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The period on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been detical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the defined Scope of Work, Statement of Assumptions and Limiting Conditions, weidfied value type), as defined herein, of the real property that is the subject ember 03, 2013 , which is the effective date of this appraisal. Nor Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.    Source   Sour
GNATURES ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "as is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption is also subject to other Hypothetical Conditions and/or Extraordinary Assumptions is \$ 185,000 , as of: Decount of this report is: \$ 185,000 , as of: Decount o	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The period on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been detical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair:  This is a retrospective extraordinary assumption(s) elsewhere within this report along with the defined Scope of Work, Statement of Assumptions and Limiting Conditions, weidfied value type), as defined herein, of the real property that is the subject ember 03, 2013 , which is the effective date of this appraisal. Nor Extraordinary Assumptions included in this report. See attached addenda. Inch are considered an integral part of the report. This appraisal report may not be ort.    Name: Wright Finlay & Zak   Cak
SIGNATURES ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made "as is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditional value opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditional Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000 , as of: Decount of this report is: \$ 185,000 , as of: Decount of the subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits with properly understood without reference to the information contained in the complete report is Extraordinary Assumptions  Additional Sales  Market Conditions/Graph(s)  Assessor's Additional Sales  Appraiser Name: R. Scott Dugan, SRA  Company: R. Scott Dugan Appraisal Company, Inc.  Phone: 702-876-2000  Fax: 702-253-1888	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The err on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been etical Condition that the repairs or alterations have been completed, subject to ion or deficiency does not require alteration or repair. This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, decified value type), as defined herein, of the real property that is the subject ember 03, 2013 , which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  Idea of Maps GP-Res CertsAddenda age(s)
SIGNATURES ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made \( \subset \text{ 'as is''}, \) subject to completion per plans and specific completed, \( \subset \text{ subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  \( \subseteq \text{ This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  \( \subseteq \text{ This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption for the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot finicated above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains \( \subseteq \text{ 24 pages, including exhibits with properly understood without reference to the information contained in the complete report subject of transmittal \( \subseteq \text{ Sketch Addendum} \) \( \subseteq \text{ Plat and or Feat Additional Sales} \) \( \subseteq \text{ Additional Sales} \) \( \subseteq \text{ Map, Photo, Sketch Addenda} \) \( \subseteq \text{ Client Contact: Wright Finlay & Zak } \) \( \subseteq \text{ Client Contact: Wright Finlay & Zak } \) \( \subseteq \text{ Address: 702-253-1888} \) \( \subseteq \text{ F-Mail: appraisals@rsdugan.com} \) \( \subseteq \text{ Address: 702-253-1888} \) \( \subseteq \text{ F-Mail: appraisals@rsdugan.com} \)	or the reasons stated. The value opinion was based on the sales marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The perion the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been tetical Condition that the repairs or alterations have been completed, subject to bion or deficiency does not require alteration or repair: This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject ember 03, 2013 , which is the effective date of this appraisal ly or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.    South
SIGNATURES ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made \( \subset \text{ is is''}, \) subject to completion per plans and specific completed, \( \subset  subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  \( \subseteq \text{ This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  \( \subseteq \text{ This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The perion the same date and assumes the property to be in average attions on the basis of a Hypothetical Condition that the improvements have been tetical Condition that the repairs or alterations have been completed, subject to be in or deficiency does not require alteration or repair. This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  In defined Scope of Work, Statement of Assumptions and Limiting Conditions, pecified value type), as defined herein, of the real property that is the subject ember 03, 2013, which is the effective date of this appraisal hydro Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  In dood Maps GP-Res CertsAddenda GP-Res CertsA
SIGNATURES ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made \( ''as is'', \) subject to completion per plans and specific completed, \( \) subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Ass Based on the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other sp of this report is: \$ 185,000 , as of: Decent indicated above, this Opinion of Value is subject to Hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits who properly understood without reference to the information contained in the complete report Attached Exhibits:  Letter of Transmittal Sketch Addendum Plat and or F Extraordinary Assumptions Market Conditions/Graph(s) Assessor's P APPRAISER  Appraiser Name: R: Scott Dugan Appraisal Company, Inc.  Felmail: Irobbins@wrightlegal.net Address: 7  APPRAISER  Appraiser Name: R: Scott Dugan Appraisal Company, Inc.  Felmail: appraisals@rsdugan.com  Eating Agnuary 25, 2019  License or Certification #: A.0000166-CG State: NV Lession Report (Signature): January 25, 2019  License or Certification #: A.0000166-CG State: NV Lession Report (Signation): SRA	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been deficial Condition that the repairs or alterations have been completed, subject to did on or deficiency does not require alteration or repair. This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, recified value type), as defined herein, of the real property that is the subject ember 03, 2013 , which is the effective date of this appraisal. Nor Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.    Indeed Maps
SIGNATURES ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made \( \) "as is", \( \) subject to completion per plans and specific completed, \( \) subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumption and Appraiser's Certifications, my (our) Opinion of the Market Value (or other spot this report is: \$ 185,000 , as of: Decordinate of the subject to hypothetical Conditions and A true and complete copy of this report contains 24 pages, including exhibits with properly understood without reference to the information contained in the complete report attached Exhibits:  Letter of Transmittal Sketch Addendum Plat and or Festivations (Sketch Addendum Richard Scheibs Addendum Richard Scheibs Richard Richard Scheibs Richard Richard Richard Scheibs Richard Rich	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been completed. Subject to ion or deficiency does not require alteration or repair. This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, recified value type), as defined herein, of the real property that is the subject ember 03, 2013 , which is the effective date of this appraisal. Nor Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.    Nord Maps
SIGNATURES ATTACHMENTS RECONCILIATION	Final Reconciliation The cost and income approaches were not developed for comparison approach. The value opinion considers a 30 to 90 day (each from about \$183,000 to \$186,000, with a central tendency of \$185,000 copinion assumes the date/time of value to be prior to the HOA lien transfer condition and professionally marketed under normal terms.  This appraisal is made  "as is", subject to completion per plans and specific completed, subject to the following repairs or alterations on the basis of a Hypoth the following required inspection based on the Extraordinary Assumption that the conditivalue opinion based upon a drive-by inspection and subject to the stated specific assignment conditions.  This report is also subject to other Hypothetical Conditions and/or Extraordinary Ass Based on the degree of inspection of the subject property, as indicated below, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other sp of this report is: \$ 185,000 , as of: Decordinated property understood without reference to the information contained in the complete report younderstood without reference to the information contained in the complete report is: Sketch Addendum Market Conditions and Client Contact: Wright Finlay & Zak	or the reasons stated. The value opinion was based on the sales of marketing and exposure period. The potential range of value was considered reasonable in support of the final opinion of value. The per on the same date and assumes the property to be in average ations on the basis of a Hypothetical Condition that the improvements have been detical Condition that the repairs or alterations have been completed, subject to did on or deficiency does not require alteration or repair. This is a retrospective extraordinary assumption(s) elsewhere within this report along with the sumptions as specified in the attached addenda.  defined Scope of Work, Statement of Assumptions and Limiting Conditions, recified value type), as defined herein, of the real property that is the subject ember 03, 2013 , which is the effective date of this appraisal. I/or Extraordinary Assumptions included in this report. See attached addenda. Thich are considered an integral part of the report. This appraisal report may not be ort.  Idea of Maps GP-Res CertsAddenda GP-Res CertsAdd

**ADDITIONAL COMPARABLE SALES** 

<u>ADDITIONAL</u>	<u>. COMPARA</u>					ile No.: 8149 Palace N	Monaco Av
FEATURE	SUBJECT	COMPARABL		COMPARABL		COMPARABLE S	ALE #6
Address 8149 Palace		8318 Sterling Har		8172 Palace Mor		7890 Teal Harbor A	
Las Vegas, N	NV 89117	Las Vegas, NV 89	9117	Las Vegas, NV 8	9117	Las Vegas, NV 891	17
Proximity to Subject		0.40 miles NW		0.38 miles NW	1.	0.40 miles NW	
Sale Price	\$		\$ 222,500		\$ 205,000		219,000
Sale Price/GLA	\$ /sq.ft.			\$ 128.53 /sq.ft.	•	\$ 122.14 /sq.ft.	
Data Source(s)	MLS-Pub Records		ds / DOM 46	MLS-Public Reco	rds / DOM 43	MLS-Public Records	s / DOM 7
Verification Source(s)	Public Records	20131115:2714		20131009:3131	1 () <b>A</b> A II I	20130802:2391	() <b>A</b> A P   1
VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-) \$ Adjust.	DESCRIPTION	+(-) \$ Adjust.	DESCRIPTION	+(-) \$ Adjust.
Sales or Financing		Traditional		Traditional		Traditional	
Concessions		CONV \$0		CASH \$0		CASH \$0	
Date of Sale/Time	- 0	11/15/2013		10/09/2013		08/02/2013	
Rights Appraised	Fee Simple	Fee Simple		Fee Simple		Fee Simple	
Location	Monaco/Spring V	Monaco/Spring V		Monaco/Spring V		Monaco/Spring V	
Site	4,356 SF/Interior	4,792 SF/CDS		3,920 SF/CDS		4,792 SF/Interior	
View	Residential	Residential		Residential		Residential	
Design (Style)	Ranch/2-Story	Ranch/1-Story	-11,125	Ranch/2-Story		Ranch/1-Story	-10,950
Quality of Construction	Stucco	Stucco		Stucco		Stucco	
Age	13	12		13		14	
Condition	Average	Good	-8,950	Very Gd/Prt Rend		Average-Good	-4,500
Above Grade	Total Bdrms Baths	Total Bdrms Baths		Total Bdrms Baths		Total Bdrms Baths	
Room Count	5 3 2.5	6 3 2	4	5 3 2.5	4	6 2 2	
Gross Living Area	1,595 sq.ft.	1,793 sq.	ft13,900		.IL.	1,793 sq.ft.	-13,900
Basement & Finished	None	None		None		None	
Rooms Below Grade	None	None		None	-	None	
Functional Utility	Average	Average		Average	+	Average	
Heating/Cooling	Central	Central		Central	-	Central	
Energy Efficient Items	Standard	Standard		Standard		Standard	
Garage/Carport	2 Car Garage	2 Car Garage		2 Car Garage		2 Car Garage	
Porch/Patio/Deck	L/S, Patio	L/S,C/Patio	-5,000	L/S Front		L/S,C/Patio	-5,000
Contract Date	None	10/10/2013		09/25/2013		07/11/2013	
Rent/GRM	N/A	N/A		1150/178.26		N/A	
ਨ							
Net Adjustment (Total)							
Net Adjustment (Total)			\$ -38,975		\$ -19,925		-34,350
Adjusted Sale Price		Net 17.5 %		Net 9.7 %		Net 15.7 %	
of Comparables		Gross 17.5 %	\$ 183,525	Gross 9.7 %	\$ 185,075	Gross 15.7 % \$	184,650
Summary of Sales Compa	rison Approach <u>Ref</u>	er to main page o	of the Summar	y of Sales Compa	arison Approac	h.	
<u></u>							
<b>A</b>							
Summary of Sales Compa							
ၓ							
SALES ————————————————————————————————————							
To large							

File No. 9140 Dologo Mongoo Av

#### **Explanatory Comments**

		Explanatory Committee		THE INU.	0149 Pa	alace Monaco Av
Client	Wright Finlay & Zak					
Property Address	8149 Palace Monaco Avenue					
City	Las Vegas	County Clark	State N	IV .	Zip Code	89117
Owner	Robert Nardizzi					

# **EXTRAORDINARY ASSUMPTION:**

USPAP provides the following definition for "extraordinary assumption":

Defined as an assignment-specific assumption, as of the effective date regarding uncertain information used in an analysis, which, if found to be false, could alter the appraiser's opinions or conclusions.

Comment: Uncertain information might include physical, legal, or economic characteristics of the subject property; or conditions external to the property, such as market conditions or trends; or the integrity of data used in an analysis.

This report was completed without an interior inspection of the subject. External sources including, but not limited to, information from a drive-by street inspection, appraiser's files, county records, and or multiple listing service data were relied upon for information used to describe the improvements and or condition of the subject.

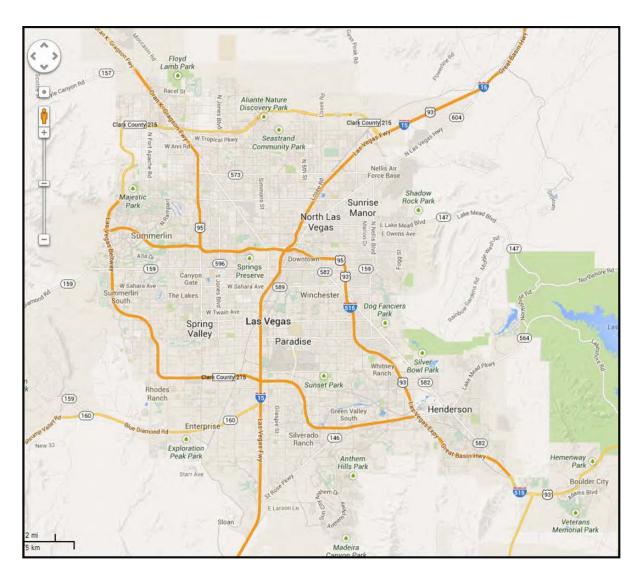
As indicated on page 1 of this report, if the assumptions invoked are found to be false, it could alter the value opinion and or other conclusions in this report. As such, the appraiser reserves the right to amend the value opinion and or conclusions based on new or revised information.

Retrospective Value: is generally defined as "A value opinion effective as of a specified historical date. The term does not define a type of value. Instead, it identifies a value opinion as being effective at some specific prior date. Value as of a historical date is frequently sought in connection with property tax appeals, damage models, lease renegotiation, deficiency judgments, estate tax, and condemnation. Inclusion of the type of value with this term is appropriate, e.g., "retrospective market Source: Appraisal Institute, The Dictionary of Real Estate Appraisal, 6th ed. (Chicago: Appraisal Institute, 2015).

The final value within this appraisal assignment represents a "Retrospective" Market Value opinion as of the date of the HOA sale, December 3, 2013, the effective date of this report. The physical exterior inspection of the subject property was performed on January 15, 2019.

#### **Market Area Overview**

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			



General Area Description: The economy revolves around the Las Vegas Strip and Downtown Casino center along with key employment centers such as Nellis AFB, McCarran International Airport, numerous satellite retail, office and industrial districts that employ and service a base of 2-million people. The valley covers over 600+ square miles and includes parts of unincorporated Clark County, the cities of Las Vegas, North Las Vegas and Henderson. The unincorporated county areas within the valley have "Las Vegas" addresses and access to public services, making them transparent local to residents.

The valley is compact and can be crossed from any location in less than 1 hour. Buyer preferences are less dependent on location and more a function of personal choice, neighborhood attributes and housing types. The valley is divided into seven market areas (NW, NC, NE, SW, SC, SE and Henderson), each of which is further defined by political jurisdictions along with any number of master-planned communities a buyer would consider as a neighborhood, with emphasis on lifestyle, amenities and name recognition.

Key Factors influencing Housing Market Trends in the area: People buy or sell based on affordability, investment potential or relocation. From 2004-2007, the market was influenced by speculation. From 2007 through 2012, the market declined severely, influenced by REOs, short sales and investor activity. The market over-corrected from the peak to the bottom, creating an imbalance between "market value" and "economic value." Investors recognized the "economic imbalance" (the spread between the monthly payment vs. the monthly market rent for the same property) and used "all cash sales" to dominate the market for several years.

While investors remain active in the market, recently we are seeing "end users" (owner occupants) take a greater participation in the market. End users also include second homebuyers and long-term investors that purchase homes for rental and cash flow. Unlike investors that buy and flip homes over short periods, end users are more sensitive to shifts in financing.

As interest rates move up from their historically low levels, pricing (and therefore values) will adjust as the market attempts to sort itself out and find balance. Until normal market level balances are reached (relationship between rents and mortgage payments or economic value reaches sale price), it is likely the market will experience some fluctuation between similar units at the neighborhood level.

# **Key Housing Indicators - Market Conditions**

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			

The key indicators below show the relationships between employment, housing prices, affordability and movement in the market. Effective housing demand is a combination of supply, price and monthly payment.

	2008	2009	2010	2011	2012	2013 - YTD
Job Growth - Annual	-15,700	-85,400	-23,300	-4,600	15,400	27,400
SFR Median Sale Price	\$222,500	\$140,000	\$135,347	\$124,750	\$132,393	\$172,500
Interest Rate %	6.03	5.01	4.75	3.88	3.94	4.16
PI with 80% LTV - No MI	\$1,071	\$602	\$565	\$470	\$502	\$669
PI with 95% LTV - No MI	\$1,398	\$794	\$744	\$628	\$671	\$795
3 BR Metro Avg Apt Rent	\$1,105	\$1,014	\$977	\$964	\$934	\$950
Metro SFR Median Rent	\$1,250	\$1,195	\$1,113	\$1,115	\$1,095	\$1,100
GLVAR MLS SF	R Annual Act	ivity - 2013 is	YTD though	October		
Listings Total Year - YTD	61,038	57,016	56,643	55,174	40,271	38,788
Listings W/O Offer Yr End - YTD		8,405	12,417	8,831	3,688	7,072
Sales	24,924	38,127	34,434	38,153	36,609	28,161
List to Sale Ratio	41%	67%	61%	69%	91%	73%
Med List Price (Annual & YTD)	\$189,500	\$149,900	\$135,000	\$128,500	\$145,000	\$185,300
Med Sale Price (Annual)	\$222,500	\$140,000	\$135,347	\$124,750	\$132,393	\$172,500
Average DOM	68	61	64	72	69	52
Case Shiller Jan 2000 = 100	131.4	104.38	99.2	90.48	102.19	Aug 124.09

Recent Trends: There are many reports covering the Las Vegas MSA (Metropolitan Statistical Area) that simply compare period to period and not "apples to apples." Dynamics affecting this type of data are:

2010: The market was dominated by sales of REOs, "all cash" to investors and liquidated at price points significantly below economic value (affordability), often 35%+/- or more below value. Physical condition ranged from average to poor.

2011: There was a shift from a market dominated by REOs to one dominated by short sales. Many short sales were in better condition and unlike 2010; lenders took an active participation in negotiations, increasing prices closer to economic value.

2012: Short sales remained dominant and investors (due to a lack of REO inventory) shifted to short sales. Legislation made it difficult for lenders to foreclose and REO inventory was limited.

2013: Observers indicate lenders are holding REO inventory (from 40,000 to 60,000 units), in effect, creating a temporary shortage. The effect of the shortage has been to increase demand and current prices. Upward shifts in mortgage rates may have a negative effect on demand from end users and could cause some cancelations in the new and resale housing market

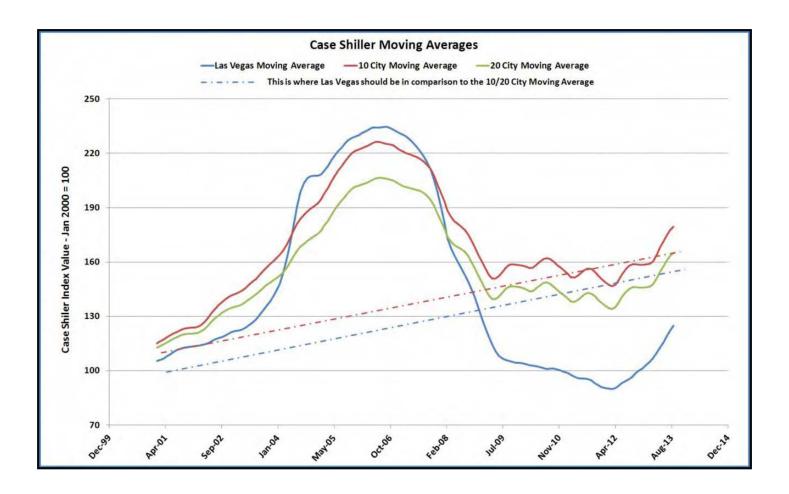
Observations and Conclusions: Statistical analysis and year over year or period-to-period comparison are not reliable as the data reflects multiple sales of the same property (but in different condition), in the same year and or subsequent year and often, a disproportionate mix of highly dissimilar sales (condition). This will give the appearance of "appreciation", when in essence you are comparing "apples to oranges." In years past, or normal years, the sales volume reflects sales of a single property to end users as opposed to sale resale of the same property.

Economic correction of prices requires a significant increase in employment. You cannot have a sustained recovery without improvement in employment. Investors are now buying and renting more units. Rentals are up 20% over 2011 and 34% over 2010. Employment is improving, but lagging behind other areas. The market has corrected to some degree, however, stabilized prices are not a reflection of a "price point market correction," but rather depend on an "economic correction in the market" or the ability of end users (long-term occupants) to buy.

#### **Case Shiller - Market Conditions**

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			

The Case Shiller Index compares Las Vegas to the 10 City and 20 City Averages. Historically, Las Vegas was below the 10 and 20 City Averages, however, during 2004-2007, Las Vegas exceeded these averages and the market correction began. By 2009, the Las Vegas market over-corrected as shown below and is now attempting to correct back to market norms.



As shown above, Las Vegas still is well below the 10 City and 20 City averages. Effectively, the housing market in Las Vegas remains well below where it should be if the housing market did not spin out of control in the mid 2000's. What we are seeing (current market conditions), is the market's attempt to correct. The two trend lines (red for the composites and blue for Las Vegas) illustrate the normal relationship between Las Vegas and the 10 and 20 City Composites.

The gap between the current Las Vegas market average and the blue Las vegas trend line show the over-correction in the Las Vegas housing prices (based on buyer affordability) and the market's or recognition of over-correction during 2012 (based upon median income and housing affordability). This is what investors recognized and why investors made significant purchases of REO and short-sale properties in the Las Vegas market over the past several years.

Investors dominated Las Vegas and other housing markets over the past several years because they realized what the rest of the market did not, housing in Las Vegas "economically under-valued." The combination of supply, purchasing power (interest rates) and utility (in many cases the condition of the property), made buying a home far more affordable than renting a home or an apartment. An investor could by an "unoccupiable REO" for \$100,000, invest an additional \$25,000 in to it for repairs and sell it for \$150,000, all within 90 days and make a \$25,000 profit. Annualized, the \$25,000 becomes \$100,000 or an 80% annual return. This is why the majority of sales in many markets have been "all cash."

With historic low interest rates, even smaller profit margins, and holding onto and renting homes vs. fixing and flipping homes, makes economic sense to many investors. While single-family rentals are not averaging much more than Class A apartments, they are more attractive to renters (yards, features, size, garages, privacy, etc.), and the resale market value for housing is rising.

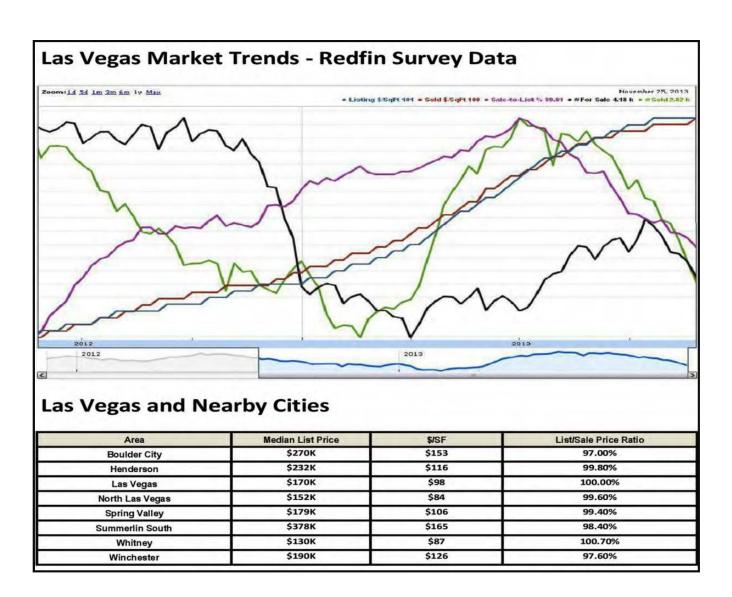
Market conditions is an adjustment for market changes over time, supply and demand conditions and other factors (short or long-term) affecting the market, including financing, affordability, etc. The increase or decrease in property values is the cause, and time is the measurement of the adjustment. During a market correction, there can be short-term spikes in market prices requiring a "market conditions" adjustment.

The Las Vegas housing market correction from 2006-2013, the excessive supply of homes (REO's and short sales) combined with unprecedented low interest rates, combined to create a buyer's market, essentially, conditions whereby buying a house is more affordable than renting one. The interest rates are so low, that an extra 10% increase in price is marginal in terms of additional monthly payment. We cannot project the sustainability of a market shift, only evidence an imbalance, to support a market conditions adjustment at this point.

#### **Redfin - Las Vegas Market Overview - Market Conditions**

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			

The chart below from Redfin contrasts listing and sale activity in the Las Vegas Valley over the past 12 months.

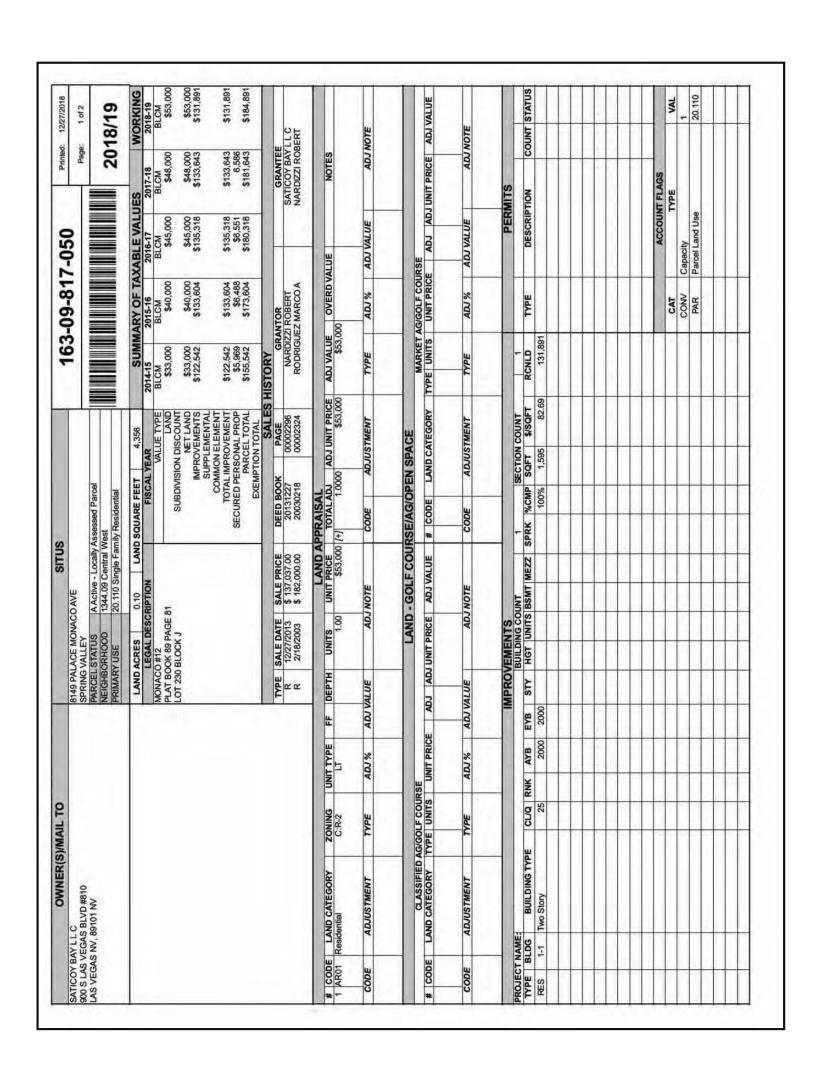


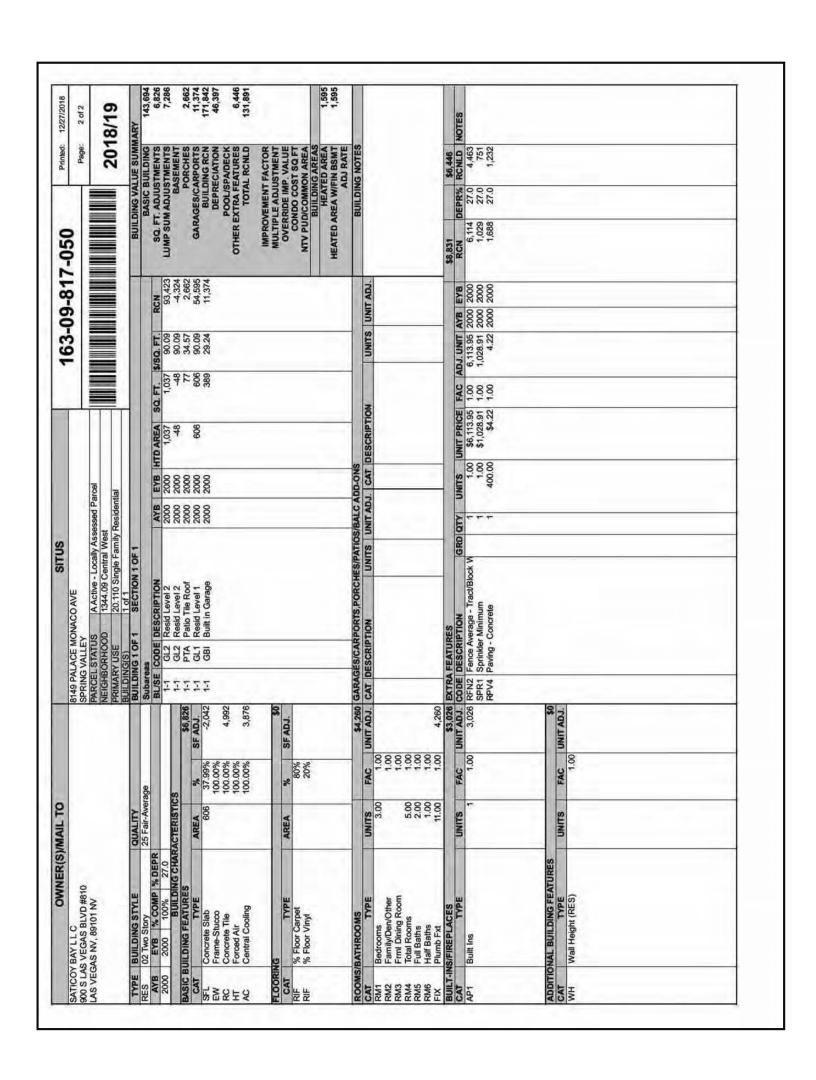
Measuring and Reporting Market Conditions: The appraiser's assignment is to identify the risk and place it into context of the market. It is the client's responsibility to measure and underwrite that risk. When reviewing the Las Vegas, NV market data, several things are clear. 1) Demand exceeds supply with demand bolstered by investors; 2) Purchasing power is greater than normal due to historically low interest rates; 3) Single family housing provides greater utility than apartments; and 4) Future supply is being held off the market.

This combination of factors acting in the market is creating a housing shortage and driving prices upwards, closing the gap between where we should have been and where we have been over the past few years. This is evident via multiple offers over list prices on many homes and shown in the Case-Shiller Index. The market is not in balance, therefore, this combination of influences (rates, investors, supply, demand) creates conditions that affect the market value criteria upon which this value opinion is based.

The intended user or anyone relying upon the value opinion should consider these factors and take steps to understand and mitigate the risk associated with unknown future market conditions, the speculative activities and influence of investors in the marketplace along with "shadow inventory" (REOs held by lenders). The key factors that influence value are supply and demand, interest rates and jobs. There is a difference between market value and investment value. Investors are active in this market area and effect current market trends and "prices". Value influences could easily shift and market prices (and eventually values) will shift as well.

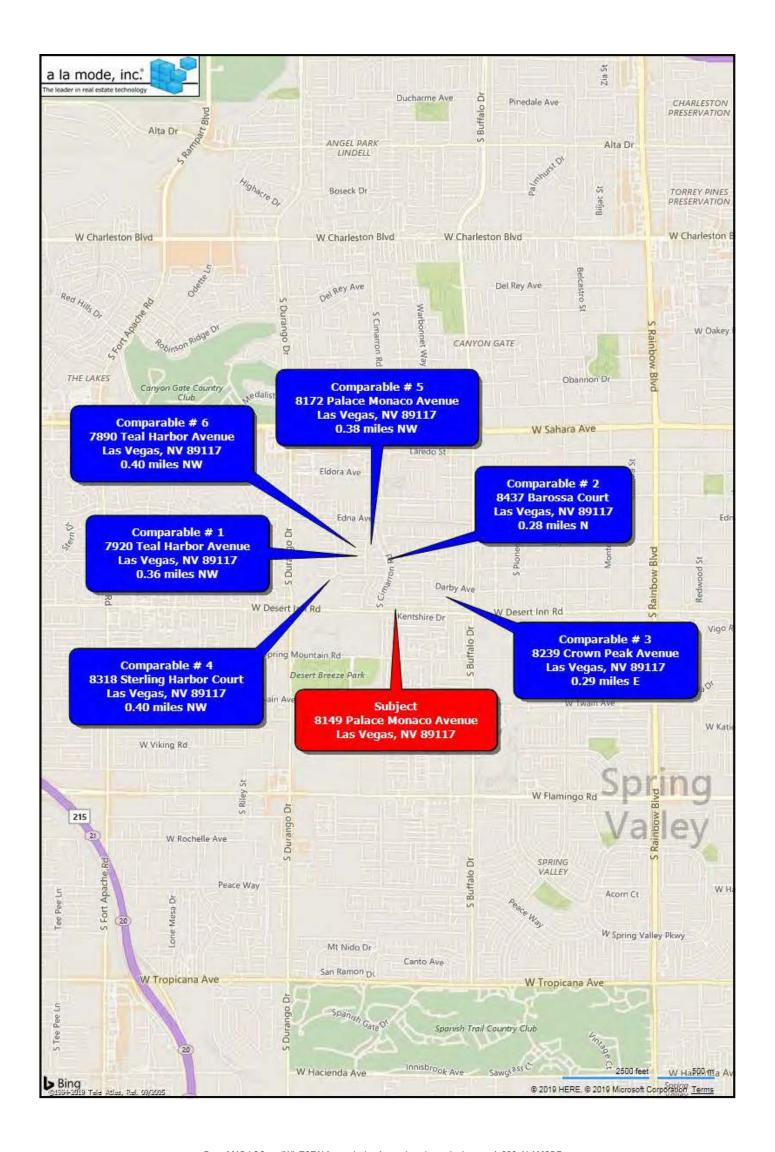
Market movement and motivation: During a correction, sales may not reflect the actions of the "collective market" (as required by the definition of "market value"). Until equilibrium is reached, the market is not acting collectively, therefore, over the short-term, market value (most probable price), is tied to the individual market segment and the subject property's position in that segment. Reliability of statistical housing trends is affected by short-term shifts in supply and demand, investor activity and lender liquidations. This translates to sales data that is less reliable than it would be under balanced market conditions.





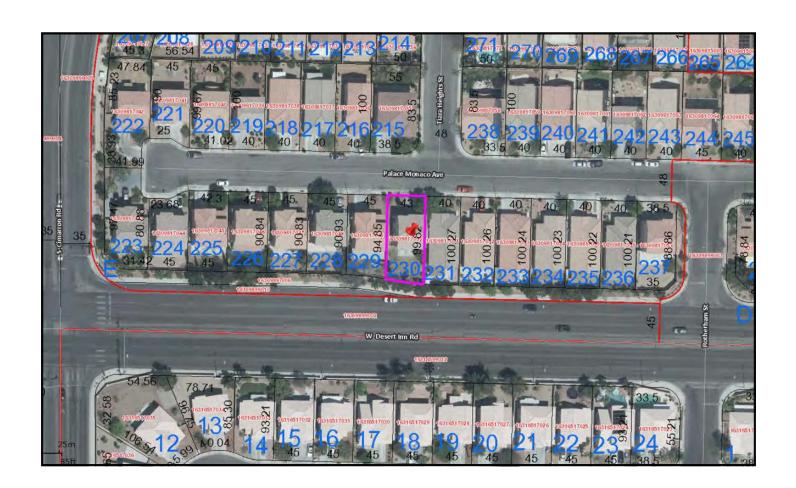
#### **Location Map**

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			

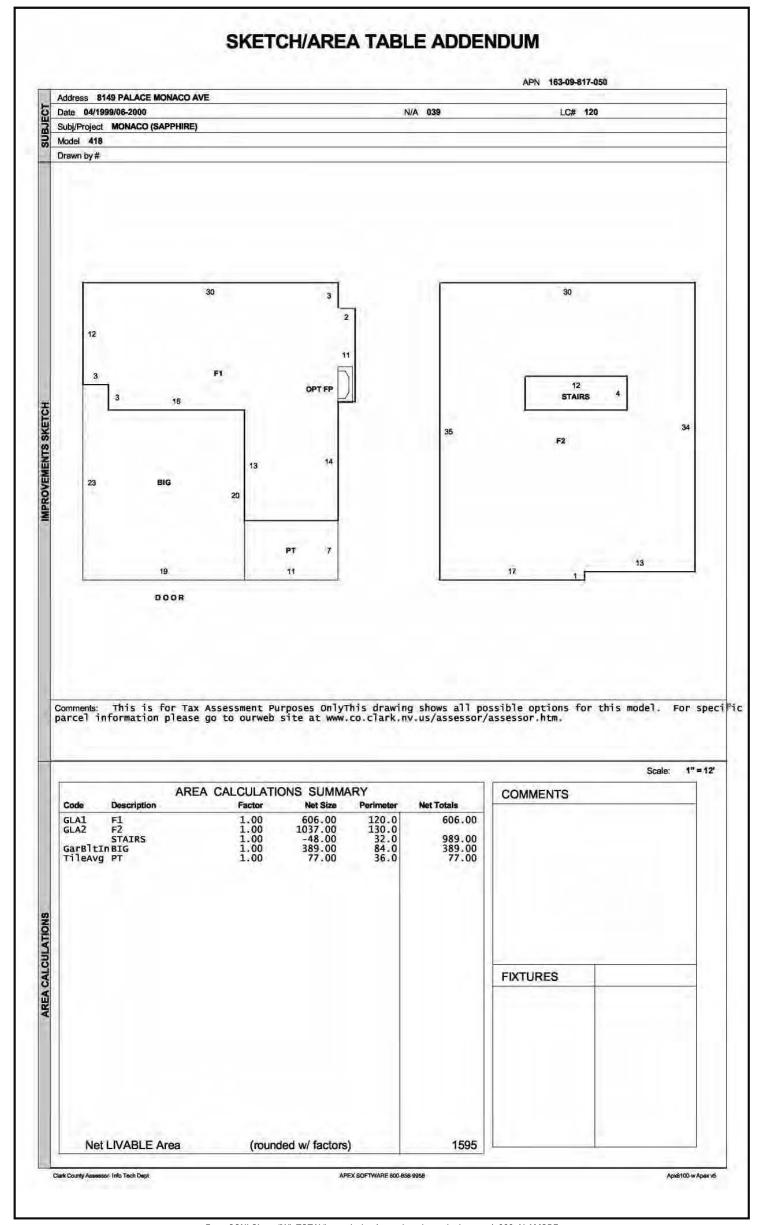


# **Plat Map**

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			



# **Building Sketch**



# **Subject Photo Page**

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi	·		



# **Subject Front**

8149 Palace Monaco Avenue

Sales Price

Gross Living Area 1,595
Total Rooms 5
Total Bedrooms 3
Total Bathrooms 2.5

Location Monaco/Spring V
View Residential
Site 4,356 SF/Interior

Quality Stucco Age 13



# **Subject Street**



**Abuts Access Road** 

# **Comparable Photo Page**

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi	·		



# Comparable 1

7920 Teal Harbor Avenue Prox. to Subject 0.36 miles NW Sales Price 200,000 Gross Living Area 1,602 Total Rooms 6 **Total Bedrooms** 2 **Total Bathrooms** 

Monaco/Spring V Location Residential View Site 4,356 SF/Interior Stucco

Quality Age 12



# Comparable 2

8437 Barossa Court

0.28 miles N Prox. to Subject Sales Price 195,000 Gross Living Area 1,595 Total Rooms 5 Total Bedrooms **Total Bathrooms** 2.5

Location Monaco/Spring V View Residential 3,920 SF/Interior Site Quality Stucco

12 Age



# Comparable 3

8239 Crown Peak Avenue Prox. to Subject 0.29 miles E Sales Price 223,500 Gross Living Area 1,602 Total Rooms 6 Total Bedrooms 3

Monaco/Spring V Location Residential View Site 4,792 SF/Interior

Quality Stucco Age 12

**Total Bathrooms** 

# **Comparable Photo Page**

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			·



# Comparable 4

8318 Sterling Harbor Court
Prox. to Subject 0.40 miles NW
Sales Price 222,500
Gross Living Area 1,793
Total Rooms 6
Total Bedrooms 3
Total Bathrooms 2

Location Monaco/Spring V
View Residential
Site 4,792 SF/CDS
Quality Stucco
Age 12



# Comparable 5

8172 Palace Monaco Avenue
Prox. to Subject 0.38 miles NW
Sales Price 205,000
Gross Living Area 1,595
Total Rooms 5
Total Bedrooms 3
Total Bathrooms 2.5

Location Monaco/Spring V
View Residential
Site 3,920 SF/CDS
Quality Stucco
Age 13



# Comparable 6

7890 Teal Harbor Avenue
Prox. to Subject 0.40 miles NW
Sales Price 219,000
Gross Living Area 1,793
Total Rooms 6
Total Bedrooms 2
Total Bathrooms 2

Location Monaco/Spring V
View Residential
Site 4,792 SF/Interior

Quality Stucco Age 14

#### **Clarification of Scope of Work**

File No. 8149 Palace Monaco Av

		-		
Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue	<u> </u>		·
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			

#### CLARIFICATION OF SCOPE OF WORK

(Rev. 02/05/2018)

This following, explanatory comments are not a modification of the assumptions, limiting conditions or certifications in the appraisal report, but a "clarification" of the appraiser's actions with respect to generally accepted appraisal practice and the requirements of this assignment. The intent is to clarify and document what the appraiser did and or did not do in order to develop the value opinion.

Limitations of the Assignment: The appraisal process is technical and therefore requires the intended user or anyone relying on the conclusions, to have a general understanding of the appraisal process to comprehend the limits of the applicability of the value opinion to the appraisal problem. Real estate is an "imperfect market" and one that can be affected by many factors. Therefore, supplemental reporting requirements and the realities of the market, including the reliability of the data sources, inability to verify key information and the reliance on information sources as being factual and accurate, can affect the conclusions within the report. Those relying on the report and its conclusions must understand and factor these limitations into their decisions regarding the subject property.

The "single point of value" (SPV) is based on the definition of value (stated within the report) which has criteria that may or may not be consistent in the marketplace. Value definitions often assume "knowledgeable buyers and sellers" or "no special motivations," when these and other criteria cannot be verified. For most assignments, guidelines require the selection and reporting of a SPV, taken from a range of value indicators that may vary high or low from the SPV due to factors that cannot be quantified or qualified within the constraints of the data, market conditions and time limits imposed in the development of the report and associated scope of work.

The SPV conclusion is a "benchmark" in time, provided at the request of the client and or intended user of this report and for the purpose stated. Anyone relying upon the conclusions should read the report in its entirety, to comprehend and accept the assignment conditions as suitable and reliable for their purpose.

This report was prepared to the intended user's requirements and only for their stated purpose. The analysis and conclusions are unique to that purpose and should not be relied upon for another purpose or use, even though they may seem similar. Decisions related to this property should only be made after properly considering all factors including information not within the report, but known or available to the reader and comprehending the process and guidelines that shape the appraisal process.

SCOPE OF WORK (SOW): Is "the type and extent of research and analysis in an assignment." This is specific to each appraisal given the appraisal problem and assignment conditions. The SOW is generally similar for most assignments, however, the property type or assignment conditions may require deviations from normal procedures. With some assignments, it is not possible to complete an interior inspection of the subject property. Likewise, with a retrospective date of value, the subject property and comparables may appear different than they were as of the effective value date.

For these and other reasons, this "clarification of scope of work" (COSOW) is intended as a guide to general tasks and analysis performed by the appraiser. These statements are a guide for comparison purposes (as part of the valuation process) and do not represent a detailed analysis of the physical or operational condition of these items. This report is not a home inspection. Any statement is advisory based only upon casual observation. The reader or intended user should not rely on this report to disclose hidden conditions and defects.

Complete Visual Inspection Includes: A visual inspection of only the readily accessible areas of the property and only those components that were clearly visible from the ground or floor level. List amenities, view readily observable interior and exterior areas, note quality of materials/workmanship and observe the general condition of improvements. Determine the building areas of the improvements; assess layout and utility of the property. Note the conformity to the market area. Perform a limited check and or observation of mechanical and electrical systems. Photograph interior/exterior, view site, observe and photograph each comparable from the street.

Complete Visual Inspection Does/Did <u>NOT</u> Include: Observation of spaces or areas not readily accessible to the typical visitor; building code compliance beyond obvious and apparent issues; testing or inspection of the well or septic system; mold and radon assessments; moving furniture or personal property; roof condition report beyond observation from the ground level.

Property Identification: Identification of the subject property was provided by the client, either by address and or by legal description. The appraiser has relied upon the client's property identification and assumes no liability for its accuracy. It is the client's responsibility to ascertain the property identified in the report is appropriate for their use.

No Interior Inspection: Some assignment conditions preclude inspection of the interior and or improvements on the site. Drive-by, review assignments, proposed construction and other assignment factors may affect the ability to view the improvements from the interior and at times, the exterior. In these cases, the appraiser has disclosed the "non-inspection" and used various sources of information to determine the property characteristics and condition as of the effective date of value. When applicable, these assignment conditions are stated in the report.

#### **Clarification of Scope of Work**

File No. 8149 Palace Monaco Av

Client	Wright Finlay & Zak			
Property Address	8149 Palace Monaco Avenue			
City	Las Vegas	County Clark	State NV	Zip Code 89117
Owner	Robert Nardizzi			

Inspect The Neighborhood: Observations were limited to driving through a representative number of streets in the area, reviewing maps and other data and observing comparables from the street to determine factors that may influence the value of the subject property. "Neighborhood" boundaries are not exact and are defined by the influence of physical, social, economic and governmental characteristics (the same criteria used to define census tracts). Over time, small areas merge and once distinct boundaries become less defined. Comparable data was selected based upon the area proximate to the subject that a buyer would consider directly competitive.

Repairs or Deterioration: Deficiency and livability are subjective terms. The value considers repair items that (in his/her opinion), affect <u>safety</u>, <u>adequacy</u>, <u>and marketability</u> of the property. Physical deterioration has not been itemized, but considered in the approaches to value.

Construction Defects: Construction defect issues (even when widely publicized) are not consistently reported in the MLS data. State law requires disclosure by the seller to a buyer of known defects and or prior issues. The definition of value assumes "informed buyer" and disclosure to the buyer is mandated by law. The analysis and conclusions presume the prices reported in the market data reflect the buyer's knowledge of prior or current defect related issues (if any).

Satisfactory Completion: The work will be completed as specified and consistent with the quality and workmanship associated with the quality classification identified and physical characteristics outlined within the report.

Cost Approach: Is applicable when the improvements are new or relatively new and when sufficient building sites are available to provide a buyer with a "construction alternative" to purchasing the subject. In areas where similar sites are not available and or in cases where the economy of scale from multi-unit construction is not available to a potential buyer, reliability of the cost approach is limited. Applicability of the cost approach in this assignment is specifically addressed in that section of the appraisal report.

If the cost approach was used it represents the "replacement cost estimate." If used, its inclusion was based on one of the following: request by the client; age requirement under FHA/HUD guidelines; or deemed appropriate for use by the appraiser for "valuation purposes." Regardless of the condition or reason for its use, it should not be relied upon for insurance purposes. The definition of "market value" used within this report is not consistent with the definition of "insurable value."

Income Approach: Is applicable when investors regularly acquire properties that are similarly desirable to the subject for the express purpose of the income they provide. While rentals may exist in any area, their presence alone is not proof of a viable rental and investor marketplace. Use or exclusion of the income approach is specifically addressed in that section of the appraisal report.

Gross Living Area (GLA): The Greater Las Vegas Association of Realtors ® MLS auto-populates the GLA from Clark County Assessor (CCAO) records. Assessors in Nevada are granted (by statute), leeway in determination of the GLA via several commonly employed methods to measure properties and typically rounds measurements to the nearest foot. Therefore, it is common to have variances between the "as measured" GLA by the appraiser and the "as reported" GLA from the CCAO. The GLVAR MLS handles more than 90% of the transactions in this area. Buyers and sellers rely on the MLS and therefore, the GLAs therein are the de-facto standard used by the market as a decision making factor. The appraiser deems the CCAO reported GLA as being reasonable and reliable for comparison purposes, regardless of any other standard used by builders, architects, agents, etc. The appraiser has considered these facts in the analysis and reconciled in the value opinion, only differences in GLA that would be "market recognized" and contribute to greater utility or function in the subject or comparable and greater value by the buying and selling public.

Extent of Data Research-Comparable Data: The appraiser used reasonably available information from city/county records, assessor's records, multiple listing service (MLS) data and visual observation to identify the relevant characteristics of the subject property. Comparables used were considered relevant to the analysis of subject property and applicable to the appraisal problem. The data was adjusted to the subject to reflect the market's reaction (if any and in terms of value contribution) to differences. Photographs taken by the appraiser are originals and un-altered, unless physical access was unavailable. In some cases, MLS photographs may be used to illustrate property conditions, views, etc.

Public and Private Data: The appraiser has access to public records and data available on the internet, the Multiple Listing Service, various cost estimating services, flood data, maps and other property related information, along with private information and knowledge of the market that is pertinent and relevant for this assignment.

Adverse Factors: Based upon the standards of the party observing the property, a range of factors internal or external to the property may be "adverse" by their viewpoint. The appraiser noted factors that may affect the marketability and livability to potential buyers, based upon knowledge of the market and as evidenced by sales of properties with similar or comparable conditions. These items are noted in the report and the valuation approaches that were applied to the analysis. Some buyers in the market may consider factors such as drug labs, registered sex offenders, criminal activity, interim rehabilitation facilities, halfway houses or similar uses as "adverse". No attempt was made to investigate or discover such activities, unless such

#### **Clarification of Scope of Work**

File No. 8149 Palace Monaco Av

			1 110 1	io. O 1 10 1 alabe ivieriae	<i>7</i> 0 <i>7</i>
Client	Wright Finlay & Zak				
Property Address	8149 Palace Monaco Avenue				
City	Las Vegas	County Clark	State NV	Zip Code 89117	
Owner	Robert Nardizzi				

factors were readily apparent and obviously affecting the subject property as evidenced by market data. If the intended user or a reader has concerns in these areas, it is recommended that they secure this information from a reliable source.

Easements: Major power transmission and distribution lines, railroad and other services related easements, including utility easements, limited common areas and conditions that grant others the right to access the subject property and or travel adjacent to the private areas of the subject property. The term adverse applies to individual perspective. It may or may not be negative, dependent upon the individual. One perspective may hold easements to be unappealing visually or disruptive. From another, such easements and corridors provide open space and ensure greater privacy (due to the size of the easement) from neighboring properties. Unless the easement affects the utility or use of the site or improvements, any impact was only considered from the perspective of marketability. In cases where the site abuts a major power transmission easement, the towers are generally centered within the right of-way and engineered to collapse within the easement. The effect or impact is inconsistent (as measured in the market) and therefore unless compelling evidence was found in comparable data, no adjustment was made, only the presence stated.

Valuation Methodology: The data presented in the report is considered to be the most relevant to the valuation of the subject property (and its market segment) based on its current occupancy and market environment. In areas influenced by foreclosure, short-sale and REO activity, and motivated (or impacted) by factors that cannot be qualified or quantified, the transactional characteristics of those sales may not fully meet the definition of market value criteria and therefore may be misleading. Verifications and drive-by inspections frequently reveal inconsistencies between the MLS and public records. Through this process, the appraiser can present the rationale supporting the final value opinion within the reconciliation and the reader can comprehend the logic and its application to the valuation process.

The Value Opinion: The value opinion may not be valid in another time-period. It is important for anyone relying on the report to comprehend the dynamic nature of real estate and the validity of the single value point or value range reported. The reported value is a benchmark or reference in time (as of a specific date) and subject to change (sometimes rapidly), based upon many factors including market conditions, interest rates, supply and demand. Therefore, anyone relying on the reported conclusions should first comprehend and accept the assignment conditions, assumptions, limiting conditions and other factors stated within the report as being suitable and reliable for their purpose and intended use.

Specific Reporting Guidelines: Market participants have unique appraisal reporting guidelines. The COSOW is supplemental to the forms stated scope of work, providing an overview of the appraiser's actions with respect to general appraisal practice and the stated requirements of the assignment. The intent is to clarify what the appraiser did and or did not do in order to develop the value opinion. Guidelines require the borrower receive a copy of the appraisal report, however, the borrower is not an intended user. The appraisal process and specific reporting requirements are highly technical and in most cases, beyond the comprehension of most readers. Anyone choosing to rely upon the appraisal should read the report in its entirety and if needed, consult with professionals that can assist them with understanding the basis of this report and the required reporting requirements, prior to making any decisions based upon the conclusions and or observations stated within.

Use of Electronic Appraisal Delivery Services: If the client directed that the appraiser transmit the content of this report via Appraisal Port or a similar delivery portal service, pursuant to user agreements, these services disclaim any warranty that the service provided will be error free and that these services may be subject to transmission errors. Accordingly, the client should make its own determination as to the accuracy and reliability of any such service they employ. The appraiser makes no representations and specifically disclaims any warranty regarding the accuracy or portrayal of content transmitted via Appraisal Port or any similar service or their reliability. The appraiser uses such technology at the specific direction and sole risk of the client. At its request, the client may obtain a true copy of the original report directly from the appraiser via email (PDF), mail or other means.

**Assumptions, Limiting Conditions & Scope of Work** 

1000	impuono, Emmang conan		Coope of tro	File No.: c	149 Palace Monaco AV
Propert	y Address: 8149 Palace Monaco Avenue		City: Las Vegas	State: NV	Zip Code: 89117
Client:	Wright Finlay & Zak	Address:	7785 W Sahara Avenue,	Ste 200, Las Vegas, NV	89117
Annrais	er R Scott Dugan SRA	Address:	8930 West Tronicana Ave	enue Suite 1 Las Venas	NV 89147

#### STATEMENT OF ASSUMPTIONS & LIMITING CONDITIONS

- The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it. The appraiser assumes that the title is good and marketable and, therefore, will not render any opinions about the title. The property is appraised on the basis of it being under responsible ownership.
- The appraiser may have provided a sketch in the appraisal report to show approximate dimensions of the improvements, and any such sketch is included only to assist the reader of the report in visualizing the property and understanding the appraiser's determination of its size. Unless otherwise indicated, a Land Survey was not performed.
- If so indicated, the appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in the appraisal report whether the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand.
- If the cost approach is included in this appraisal, the appraiser has estimated the value of the land in the cost approach at its highest and best use, and the improvements at their contributory value. These separate valuations of the land and improvements must not be used in conjunction with any other appraisal and are invalid if they are so used. Unless otherwise specifically indicated, the cost approach value is not an insurance value, and should not be used as such.
- The appraiser has noted in the appraisal report any adverse conditions (including, but not limited to, needed repairs, depreciation, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property, or that he or she became aware of during the normal research involved in performing the appraisal. Unless otherwise stated in the appraisal report, the appraiser has no knowledge of any hidden or unapparent conditions of the property, or adverse environmental conditions (including, but not limited to, the presence of hazardous wastes, toxic substances, etc.) that would make the property more or less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied, regarding the condition of the property. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, the appraisal report must not be considered as an environmental assessment of the property.
- The appraiser obtained the information, estimates, and opinions that were expressed in the appraisal report from sources that he or she considers to be reliable and believes them to be true and correct. The appraiser does not assume responsibility for the accuracy of such items that were furnished by other parties.
- The appraiser will not disclose the contents of the appraisal report except as provided for in the Uniform Standards of Professional Appraisal Practice, and any applicable federal, state or local laws.
- If this appraisal is indicated as subject to satisfactory completion, repairs, or alterations, the appraiser has based his or her appraisal report and valuation conclusion on the assumption that completion of the improvements will be performed in a workmanlike manner.
- An appraiser's client is the party (or parties) who engage an appraiser in a specific assignment. Any other party acquiring this report from the client does not become a party to the appraiser-client relationship. Any persons receiving this appraisal report because of disclosure requirements applicable to the appraiser's client do not become intended users of this report unless specifically identified by the client at the time of the assignment.
- The appraiser's written consent and approval must be obtained before this appraisal report can be conveyed by anyone to the public, through advertising, public relations, news, sales, or by means of any other media, or by its inclusion in a private or public database.
- An appraisal of real property is not a 'home inspection' and should not be construed as such. As part of the valuation process, the appraiser performs a non-invasive visual inventory that is not intended to reveal defects or detrimental conditions that are not readily apparent. The presence of such conditions or defects could adversely affect the appraiser's opinion of value. Clients with concerns about such potential negative factors are encouraged to engage the appropriate type of expert to investigate.

The Scope of Work is the type and extent of research and analyses performed in an appraisal assignment that is required to produce credible assignment results, given the nature of the appraisal problem, the specific requirements of the intended user(s) and the intended use of the appraisal report. Reliance upon this report, regardless of how acquired, by any party or for any use, other than those specified in this report by the Appraiser, is prohibited. The Opinion of Value that is the conclusion of this report is credible only within the context of the Scope of Work, Effective Date, the Date of Report, the Intended User(s), the Intended Use, the stated Assumptions and Limiting Conditions, any Hypothetical Conditions and/or Extraordinary Assumptions, and the Type of Value, as defined herein. The appraiser, appraisal firm, and related parties assume no obligation, liability, or accountability, and will not be responsible for any unauthorized use of this report or its conclusions.

Additional Comments (Scope of Work, Extraordinary Assumptions, Hypothetical Conditions, etc.):

Important – Please Read – The client should review this report in its entirety to gain a full awareness of the subject property, its market environment and to account for identified issues in their business decisions. This appraisal report includes comments, observations, exhibits, maps, explanatory comments, and addenda that are necessary for the reader to comprehend the relevant characteristics of the subject property. The Expanded Comments and Clarification of Scope of Work provides specifics as to the development of the appraisal along with exceptions that may have been necessary to complete a credible report.

#### **INTENDED USE/USER:**

The intended user of this appraisal report is the lender/client. No additional intended users are identified by the appraiser. This report contains sufficient information to enable the client to understand the report. Any other party receiving a copy of this report for any reason is not an intended user; nor does it result in an appraiser-client relationship. Use of this report by any other party(ies) is not intended by the appraiser.

#### SCOPE OF WORK:

In the normal course of business, the appraiser attempted to obtain an adequate amount of information regarding the subject and comparable properties. Some of the required standardized responses, especially those in which the appraiser has not had the opportunity to verify personally or measure, could mistakenly imply greater precision and reliability in the data than is factually correct or typical in the normal course of business. Consequently, this information should be considered an estimate unless otherwise noted by the appraiser.

Examples include condition and quality ratings, as well as comparable sales and listing data. Not every element of the subject property was viewable, and comparable property data was generally obtained from third-party sources (real estate agents, buyers, sellers, public records, and the Greater Las Vegas Board of Realtors Multiple Listing Service).



Certifications

•	Ci tilloutions			FIIE NO.:	8149 Palace Monaco AV
	Property Address: 8149 Palace Monaco Avenue		City: Las Vegas	State: NV	Zip Code: 89117
	Client: Wright Finlay & Zak	Address:	7785 W Sahara Avenue, Ste 200, La	s Vegas, N	V 89117
	Appraiser: R. Scott Dugan, SRA	Address:	8930 West Tropicana Avenue, Suite	1, Las Vega	as, NV 89147
			•		

#### APPRAISER'S CERTIFICATION

#### I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The credibility of this report, for the stated use by the stated user(s), of the reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice that were in effect at the time this report was prepared.
- I did not base, either partially or completely, my analysis and/or the opinion of value in the appraisal report on the race, color, religion, sex, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property, or of the present owners or occupants of the properties in the vicinity of the subject property.
- Unless otherwise indicated, I have made a personal inspection of the property that is the subject of this report.
- Unless otherwise indicated, no one provided significant real property appraisal assistance to the person(s) signing this certification.

#### **Additional Certifications:**

<u>Supplemental Certification:</u> In compliance with the Ethics Rule of USPAP, I hereby certify that I have not performed any services with regard to the subject property within the 3-year period immediately preceding the engagement of this assignment.

Supplemental Certification: The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives. The reported analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute. As of the date of this report, I, R. Scott Dugan, SRA, Certified General Appraiser, have completed the continuing education program for Designated members of the Appraisal Institute.

Definition of Market Value: (X) Market Value () Other Value

Source of Definition: FDIC Interagency Appraisal and Evaluation Guidelines (December 2, 2010) Appendix D

As defined in the Agencies' appraisal regulations, the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. Buyer and seller are typically motivated;
- 2. Both parties are well informed or well advised, and acting in what they consider their best interest;
- 3. A reasonable time is allowed for exposure in the open market;
- 4. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.
- \*The definition of market value above is the most widely cited by federally regulated lending institutions, HUD and VA. Absent a specific definition from the client, this definition was used in the assignment.

	Client Contact: Wright Finlay & Zak Clien	nt Name: Wright Finlay & Zak
	E-Mail: Irobbins@wrightlegal.net Address:	7785 W Sahara Avenue, Ste 200, Las Vegas, NV 89117
	APPRAISER	SUPERVISORY APPRAISER (if required)
		or CO-APPRAISER (if applicable)
NATURES	Appraiser Name: R: Scott Dugan, SRA	Supervisory or Co-Appraiser Name:
GN	Company: R. Scott Dugan Appraisal Company, Inc.	Company:
	Phone: <u>702-876-2000</u> Fax: <u>702-253-1888</u>	Phone: Fax:
	E-Mail: appraisals@rsdugan.com	E-Mail:
	Date Report Signed: January 25, 2019	Date Report Signed:
	License or Certification #: A.0000166-CG State: NV	License or Certification #: State:
	Designation: SRA	Designation:
	Expiration Date of License or Certification: 05/31/2019	Expiration Date of License or Certification:
	Inspection of Subject:	Inspection of Subject:
	Date of Inspection: January 15, 2019	Date of Inspection:
	Convright© 2007 by a la mode inc. This form may be	e reproduced upmodified without written permission, however, a la mode, inc. must be acknowledged and credited

# R. Scott Dugan, SRA







#### **GENERAL APPRAISAL EXPERIENCE:**

- Independent Real Estate Appraiser September 1976 to Present
- Senior Real Estate Appraiser First Western Savings Association, Las Vegas, NV 10/74 to 09/76
- Independent Real Estate Appraiser 1969 to 1974

#### **SPECIALIZED VALUATION EXPERIENCE:**

Qualified Expert Witness: Real Estate and Appraisal Matters- District, Bankruptcy and Federal Courts

Forensic Review Expert: Appraisal reviews for litigation. Clients include major banks, attorneys and the FDIC.

#### **TYPES OF PROPERTIES:**

Residential, Condominium, Planned Unit Developments, Small Residential Income, Existing, Proposed and Vacant Land, Commercial and Income units.

#### LICENSING:

Licensed in the State of Nevada, Certified General Appraiser-License #A.0000166-CG

#### PROFESSIONAL DESIGNATION:

SRA Member - Appraisal Institute - 1989 to Present

#### **EDUCATION:**

Bachelor of Science in Business Administration - Finance, University of Nevada High School Diploma - General Studies, Ed W. Clark High School, Las Vegas, NV

#### **REALTOR ASSOCIATIONS:**

Appraiser Member - National Association of Realtors - 1992 to Present Appraiser Member - Greater Las Vegas Association of Realtors - 1992 to Present

#### **MEMBERSHIPS:**

Member of the Nevada Appraisal Advisory Review Committee (AARC) - 2017 Employee Relocation Council, Appraiser Member - 1990 to 2013 Member of the Clark County Board of Equalization - 1994 to present (Current: Chairman of the Board) Relocation Appraisers & Consultants Member - 1995 to Present

#### **REFERENCES:**

#### Cheryl Moss, SVP - Chief Appraiser

Bank of Nevada 2700 W. Sahara Avenue Las Vegas, NV 89102 702-252-6366

#### Terry Jones, VP

First Security Bank 10501 W. Gowan Road, Ste.170 Las Vegas, NV 89129 702-853-0950

#### Dan Schwartz, VP

City National Bank 555 S. Flower St, 10<sup>th</sup> Floor Los Angeles, CA 90071 213-673-9283

#### Timothy R. Morse - MAI, SRPA

Timothy R. Morse & Associates 801 S. Rancho Drive, Ste. B-1 Las Vegas, NV 89106 702-386-0068 X21

#### Glenn Anderson, MAI, SRPA

Glenn Anderson 1601 S. Rainbow Boulevard, Ste. 230 Las Vegas, NV 89146 702-307-0888

#### Sandy Boatwright, Branch Manager

1 Mortgage 2855 St. Rose Parkway, Ste. 110 Henderson, NV 89052 702-575-6413

# Jim Goodrich, MAI, SRA, CCIM

Goodrich Realty Consulting, LLC 2570 Eldorado Pkwy, Ste. 110 McKinney, TX 75070 972-529-2828

#### Rick Piette, Owner

Premier Mortgage Lending Group 8689 W. Sahara Ave, Ste. 100 Las Vegas, NV 89117 702-485-6600

#### **OFFICES HELD:**

- Nevada Commission of Appraisers Real Estate Division Educational Committee 1994-1996
- Member of the Regional Ethics and Counseling Panel Appraisal Institute 1994-1996
- State Chair Nevada, State Government Relations Subcommittee Appraisal Institute 1994-1995
- Chapter Admissions Chair, Las Vegas Chapter Appraisal Institute 1994
- Chapter Representative, Las Vegas Chapter Appraisal Institute 1993-1995
- Vice Chair Nevada, State Government Relations Subcommittee Appraisal Institute 1993
- Member of Region VII Nominating Committee Appraisal Institute 1992-1995
- President, Las Vegas chapter Appraisal Institute 1992
- First Vice President, Las Vegas Chapter Appraisal Institute 1990 1991

#### CONTINUING EDUCATION: GENERAL, LITIGATION, APPRAISAL INSTITUTE, ERC, and SREA:

- A.I. High Performance Homes The Value Proposition November 2019
- A.I. Las Vegas Market Symposium 2018 November 2018
- A.I. 2018-2019 7-Hour National USPAP Update Course January 2018
- A.I. Las Vegas Market Symposium 2017 November 2017
- A.I Litigation Appraising: Specialized Topics and Applications July 2017
- How to Support and Prove Your Adjustments March 2017
- Residential Property Inspection for Appraisers January 2017
- 2016-2017 National USPAP Update January 2016
- A.I. Business Practices & Ethics Course September 2015
- A.I. Las Vegas Market Symposium 2014 November 2014
- Unraveling the Mystery of Fannie Mae Appraisal Guidelines June 2014
- Litigation Assignments for Residential Appraisers: Expert Work on Atypical Cases June 2014
- Liability Issues for Appraisers Performing Litigation and Other Non-Lending Work May 2014
- 2014 National USPAP Update Course January 2014
- Las Vegas Market Symposium 2013 November 2013
- Do's and Don'ts of Litigation Support October 2013
- Appraising the Appraisal: Appraisal Review-Residential April 2013
- A. I. Uniform Appraisal Dataset Aftereffects: Efficiency vs. Obligation February 2013
- Complex Litigation Appraisal Case Studies January 2013
- Seller Concessions in Market Value Appraisals November 2012
- National USPAP Update Course May 2012
- Valuation of Basements March 2012
- Accurately Analyzing and Reporting Market Rebounds and Declines December 2011
- Las Vegas Market Symposium 2011 October 2011
- The Uniform Appraisal Dataset from FNMA and FMAC –July 2011
- Tools, Techniques & Opportunities for Residential Appraising November 2010
- Business Practice and Ethics September 2010
- Appraisal Curriculum Overview Residential September 2010
- Nevada Commission of Appraisers Hearing June 2010
- Inspecting the Residential Green or High-Performance House January 2010
- ENERGY STAR and the Appraisal Process January 2010
- 2009 National USPAP Update Course January 2010
- A.I. Committee CE Credit Chapter Level December 2009
- Residential Design: The Making of a Good House November 2009
- The New Residential Market Conditions Form Seminar –March 2009
- REO Appraisal Appraisal of Residential Property Foreclosure October 2008
- National USPAP Update Course Las Vegas, NV March 2008
- Dealing with Client Pressure, Appraiser Identity Theft and Appraisal Report Tampering March 2008
- Inside & Outside the Boxes, Developing & Communicating the URAR October 2007
- Housing Market Analysis September 2007
- Making Sense of the Changing Landscape of Value Las Vegas, NV July 2007
- The Real Estate Economy: What's in Store for 2008? Las Vegas, NV July 2007
- Real Estate Investing & Development A Valuation Perspective July 2007
- Litigation Skills for the Appraiser: An Overview October 2006
- National USPAP Update Course June 2006
- The Professional's Guide to the Uniform Residential Appraisal Report Seminar July 2005
- Re-appraising, Re-addressing, and Re-assigning What to do and why Seminar June 2005
- Market Analysis and the Site to Do Business Seminar June 2005
- Secrets of a Successful Litigation Seminar June 2005
- Mortgage Fraud & the Appraiser's Role Seminar June 2005
- Uniform Standards of Professional Appraisal Practice Update Course February 2005
- Course 705 Litigation Appraising October 2004
- Avoiding Liability as a Residential Appraiser October 2004
- AVM, VFR and Power Tools for Appraisers -September 2004
- Course 400 National USPAP Update November 2003
- Residential Sales Comparison Approach October 2003
- Appraisal Review (Residential) February 2003

- Nevada Real Estate Appraisal Statutes October 2002
- National USPAP Update Course June 2002
- Standard of Professional Practice Part A and Part B Course 410 and 420 September 2001
- Appraisal Procedures Course 120 November 2000
- Standards of Professional Practice Part A Course 410 October 1999
- Standards of Professional Practice Part B Course 420 October 1999
- Attacking & Defending an Appraisal in Litigation September 1999
- FHA and the Appraisal Process July 1999
- Reporting Sales Comparison Grid Adjustments for Residential Properties March 1999
- Valuation of Detrimental Conditions in Real Estate September 1998
- Standards of Professional Practice Part C Course 430 May 1998
- Incorporating Energy Efficiency into Residential Appraisals December 1998
- Residential Design and Functional Utility Seminar September 1997
- Alternative Residential Reporting Forms Seminar July 1996
- Evaluation Guidelines Workshop July/August 1994
- Understanding Limited Appraisals and Appraisal Reporting Options July/August 1994
- Appraisal Review Residential properties July/August 1994
- Fair Lending and the Appraiser July 1994
- Evaluation Guidelines Workshop July 1993
- Environmental Checklists, ASTM Property Screen Standard & the Valuation Process July 1993
- Current Standards of Professional Appraisal Practice Issues-July 1993
- Americans With Disabilities Act (ADA)- July 1993
- The New Uniform Residential Appraisal Report- September 1993
- Intern Appraiser and the Law -February 1993
- Appraisal Reporting of Complex Residential Properties December 1992
- Accrued Depreciation Seminar September 1992
- Appraising from Blueprints September 1992
- Appraising the Tough Ones -July 1992
- Employee or Independent Contractor- The Impact of an IRS Audit on an Appraiser-July 1992
- Landfills and Their Effect Upon Value- August 1991
- Subdivision Analysis- August 1991
- Real Estate Law for Real Estate Appraisers- August 1991
- Technical Inspection of Real Estate August 1991
- Relocation Appraisal Seminar- August 1991
- Practical Approach: The New Small Residential Income Property Guidelines July 1990
- Extraction of Market Data on Residential Properties- August 1990
- Residential Appraisal Report from the User's Perspective- August 1990
- Legislative Update Panel-August 1990
- Relocation Appraising in the 90's PHH Home Equity September 1990
- Nevada Real Estate Appraisal Statute October 1990
- Professional Practice and Real Estate Appraisal Law- October 1990
- Exam Preparation Seminar for Appraiser General Certification October 1990

#### **ERC NATIONAL RELOCATION CONFERENCE:**

- ERC RAC Trac Conference May 2007
- National Relocation Appraisal Forum May 1996

#### PHH REAL ESTATE NETWORK:

- Regional Seminar "Hearts, Smarts & Courage" September 1996
- "Force of Excellence" November 1995
- Western Appraiser Regional Seminar "Leaders in Change" -September 1994

#### **CLIENTS: Banks and Mortgage Companies:**

- AAA Mortgage
- Allegiance Relocation Services
- AMC Links
- Appraisal Logistics
- Appraisals2U
- Axia Home Loans
- Bank New York Mellon
- Bank of Las Vegas
- Bank of Nevada
- Bank of New York
- Boulder Dam Credit Union

- Broad Street Nationwide Valuations
- Capital One Bank
- Chase Bank
- Citibank
- Citicorp Mortgage, Inc.
- City National Bank
- Clark County Public Guardians Office
- Coester Appraisal Management Co.
- Deutsche Bank
- ENG Lending
- Sirva Relocation

- Federal National Mortgage Association
- First Republic Bank
- First Security Bank of Nevada
- Guarantee Bank
- Guaranteed Rate
- Home Base Mortgage
- HomeBridge Financial Services, Inc.
- Imortgage
- Irwin Union Bank and Trust Company
- J.P. Morgan
- Kinecta Federal Credit Union
- Leader One Financial
- Lender X
- Meadows Bank
- Mutual of Omaha Bank
- Nationstar Mortgage
- Nevada Guardian Services
- Northern Trust Bank
- Premier Mortgage Lending Group

#### Attorneys / Others:

- Abrams, Jennifer
- Akerman LLP
- Alverson, Taylor, Mortenson-Judd Balmer
- Americana Nevada Company
- Anderson, McPharlin & Conners
- Ballard Spahr LLP
- Barney, Anthony
- Barranco & Kircher
- Black & Lobello
- Bourassa Law Group
- Boyce & Gianni
- Bradley Arant Boult Cummings
- Bremer Whyte Brown & O'Meara
- Brooks Hubley
- Cooper Castle
- Delanoy, Schuetz & Mcgaha
- Dickerson Law Group
- Drizin, Lee A
- Ecker Law Group
- Fennemore Craig
- Fine, Fran (Broker)
- Gerrard Cox Larsen
- Goodrich, Jim (Valuation Consulting)
- Hansen, Randon

- Prudential Relocation
- Real Valuation Services
- Reichert Workforce Mobility
- Rels Valuation Wells Fargo Bank
- REO Management Services
- RMS & Associates
- Royal Business Bank
- RPM Mortgage
- Settlement One
- SIRVA Relocation
- Solution Star
- South Pacific Financial
- Stars Valuations Services
- The Home Lending Group
- Trimavin Appraisal Management Co.
- United States Appraisals
- US Bank
- Veteran's Administration
- Wells Fargo Bank
- Holland & Hart LLP
- Hoskin, Hughes and Pifer
- Jensen, Rob (Broker)
- Jolley Urga Wirth Woodbury & Standish
- Kainen Law Group
- Kelleher & Kelleher
- Kerr, Preston Sterling
- Kolesar & Leatham
- Leavitt, Andrew
- Lee & Russell
- Lee, Hernandez, Kelsey, & Brooks
- Love, Tom (Broker)
- Mazur Brooks
- Menninger, Carol
- Miller & Wright Rawlings, Olsen, Cannon, Gormley & Desruisseaux
- Mullin Hoard Brown
- Shapiro, Florence (Broker)
- Shea & Carlyon
- Wilson Elser Moskowitz Edleman & Diker
- Wolfe & Wyman
- Wright Finlay & Zak
- Woodbury & Standish

(Rev. February 12, 2019)

#### ATTORNEY WORKLOAD REPORT Current as of 9/27/2018

ATTORNET WORKLOAD REPORT	Current as or 4/2/12010			
Subject Address	Name	Purpose	Attorney or Client	Court Date Case No.
FDIC Reviews	FDIC vs LSI Appraisal LLC	Deposition	K&L Gates LLP	1/8/2014 SACV11-706 DOC(Anx)
8 Rue Mediterra Drive	RBM Constuction vs Rosenaur	Deposition	Bremer, Whyte, Brown & O'meara	1/15/2014 09-A595366
2621 Dandelion Street	Puckett vs Bank of Nevada	Court Testimony	Michael Marcellette	2/13/2014 A-13-677331-C
3180 Darby Gardens Court	Everflow	Court Testimony	Lionel, Sawyer & Collins	3/4/2014 A-11-652597-B
4381 W Flamingo Rd #39301	Royal Business Bank vs Lin	Court Testimony	Compton Law	3/26/2014 A-14-694431
7229 Mira Vista Street	Anthony Savino	Court Testimony	McDonald Law Offices	6/12/2014 A-13-674390-C
1147 Evening Canyon Ave	Ana Thompson	Court Testimony	Brooks Hubley LLP	9/26/2014 A-13-17461
4381 W Flamingo Rd #18321	Palms Place vs Lue Garlick	Deficiency Hearing	Brownstein Hyatt Farber Schreck	11/4/2014 A-14-697506-B
6583 Mermaid Cr.	McGee vs. Citi Mortgage	Deposition	Wolfe & Wyman	11/24/2014 2:12-CV-02025JCMPAL
3048 Palatine Terrace Ave	Jayna Shreck	Deficiency Hearing	Mazur & Brooks	12/18/2014 A-13-687732-C
590 Lairmont Place	Rosenberg vs. Bank of America	Deposition	Kemp Jones	3/17/2015 A-13-689113-C
7616 Lillywood Ave	Bank of NV vs. Dryden	Court Testimony	Mazur & Brooks	3/24/2015 A-14-710293-C
6024 Rabbit Track St	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	6/1/2015 A-14-698511-C
1354 Manorwood St	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	6/1/2015 A-14-694435-C
10365 Morning Sorrow	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	6/2/2015 A-14-696561-C
8014 Brighton Summit	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	6/16/2015 A-14-698568-C
1521 Hollow Tree Dr	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	7/2/2015 A-14-698102-C
7912 Dappled Light	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	7/2/2015 A-13-684630-C
10125 Somerdale Ct	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	8/17/2015 A-13-686512-C
4962 Perrone Avenue	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	8/17/2015 A-13-680704-C
7400 Brittlethorne Ave	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	8/17/2015 2:14-cv-02080-RFB-GWF
4525 Dean Martin Dr #3008	Bofa c/o Bradley Arant Cummings	Deposition	Accurity Valuation	8/17/2015 A-14-701585-C
32 Benevolo Dr	Morabito vs. Pardee Homes	Deposistion	Koeller, Nebecker, Carlson & Hauck	9/2/2015 A-13-688285
55 Pheasant Ridge Dr	Veronica Chew v PV Hazell	Court Testimony	Kelleher & Kelleher	10/19/2015 D-14-506515
8175 Arville Street #380	City National vs. Steven Graner	Court Testimony	HDW Attorneys at Law	3/22/2016 A-15-725190-C
9172 W Viking Rd	Gary L Stevens vs. Sharen Stevens	Court Testimony	Kelleher & Kelleher	3/23/2016 D-14-504559-D
145 E Harmon Ave #3619 & #3621	Banc of California v. Melbrod	Court Testimony	LeClairRyan	3/30/2016 A-15-719718-C
6222 Heather Creek Place	SFR v. Green Tree, et al	Court Testimony	Akerman LLP	5/16/2016 A-14-695002-C
6250 W Flamingo Road #15	Poshbaby LLC v. Elsinore III LLC	Court Testimony	Snell & Wilmer LLP	5/17/2016 A-14-699435-C
6809 Cobre Azul Ave #201	RJRN, LLC v. Nationstar Mortgage, LLC, BoA	Deposition	Akerman LLP	7/26/2016 A-14-706671-C
4962 Perrone Avenue	SFR Investments v. Ditech Financial	Court Testimony	Snell & Wilmer LLP	7/28/2016 A-13-680704-C
3952 Stormy Weather Lane	Southern Capital Preservation v. GSAA Home Equity Trs.	Court Testimonty	Akerman LLP	9/29/2016 A-14-698864-C
7604 Brisa Del Mar Avenue	Christiana Trust v. SFR investments	Deposition	Akerman LLP	2/1/2017 2:16-cv-01226-JCM-GWF
1450 San Juan Hills Drive #203	Kenneth Renfroe v. Bank of New York Mellon, et al	Court Testimony	Akerman LLP	2/14/2017 A-14-699490-C
1637 Bent Arrow Drive	Saticoy Bay LLC Series 1637 Bent Arrow v. Bank of New York Mellon	Court Testimony	Wright, Finlay & Zak	2/22/2017 A-14-704418-C
821 Peachy Canyon Circle #204	Platinum Realty & Holdings v. Nationstar et al. Heather Dowers	Court Testimony	Akerman LLP	2/28/2017 A-14-693956-C
5246 Ferrell Street	LN Management LLC v. Carmen and Jesus Calleros, BoFA	Court Testimony	Akerman LLP	3/27/2017 A-13-691319-C
200 Canyon Drive	Josephine Carol Diamant vs. Zafrir Yahalom Diamant	Court Testimony	Abrams & Mayo	4/7/2017 D-15-521839-D
6024 Rabbit Track Street	SFR Investments Pool Vs. Bank of America	Court Testimony	Akerman LLP	5/5/2017 A-14-698511-C
3673 Belvedere Park Lane	SFR v. Nationstar (David Vik)	Court Testimony	Akerman LLP	6/21/2017 A-13-676349-C
5308 La Quinta Hills Street	Paradise Harbor Place Trust v. Ditech Financial	Court Testimony	Brooks Hubley LLP	8/15/2017 A-13-680189-C
840 Cline Cellars Avenue	SFR v. Nationstar	Deposition	Wright, Finlay & Zak	8/21/2017 A-15-718988-C
1365 Via Savona Drive	Gabriel v.Wells Fargo Bank	Court Testimony	Gerrard & Cox	10/2/2017 A-15-718965-C
6643 Lilac Sky Avenue	SFR v. Ancheta	Court Testimony	Akerman LLP	10/3/2017 A-13-674889-C

256 Serenity Ridge	Bank of America v. Saticoy	Court Testimony	Wright, Finlay & Zak	10/20/2017 A-15-718657-C
193 Oella Ridge Court	Oella Ridge Trust v. Silver State Schools Credit Union	Court Testimony	Kolesar & Leatham	11/9/2017 A-12-673389-C
5330 E Charleston Blvd #52	Lopez v. US Bank National Association	Court Testimony	Wright, Finlay & Zak	11/9/2017 A-14-702574-C
3428 Lacebark Pine St	Bank of New York Mellon v. SFR Investments Pool 1 LLC	Court Testimony	Akerman LLP	11/27/2017 A-15-727274-C
336 River Glider Avenue	River Glider Ave Trust v. Durcan	Court Testimony	Akerman LLP	11/30/2017 A-13-680532-C
1931 Davina Street	LaFrance v. Cline	Court Testimony	Kainen Law Group	12/1/2017 D-14-499144-D
30 Strada Di Villaggio Street #534	LN Management LLC v. Federal National Mortgage	Deposition	Wright, Finlay & Zak	12/6/2017 A-13-682355-C
5512 Meridian Rain Street	Johnny Watts v. Nationstar Mortgage	Deposition	Wright, Finlay & Zak	12/6/2017 A-14-699086-C
2634 Cimarron Cove Court	Nationstar Mortgage v. SFR Investments Pool 1, LLC	Deposition	Wright, Finlay & Zak	12/6/2017 A-16-734861-C
3059 Red Arrow Drive	Irina Ansell v. Doug Ansell	Court Testimony	Willick Law Group	12/13/2017 D-15-521960-D
2827 Nikki Terrace	Irina Ansell v. Doug Ansell	Court Testimony	Willick Law Group	12/13/2017 D-15-521960-D
669 Dragon Peak Drive	Irina Ansell v. Doug Ansell	Court Testimony	Willick Law Group	12/13/2017 D-15-521960-D
2240 Village Walk Drive #2213	Irina Ansell v. Doug Ansell	Court Testimony	Willick Law Group	12/13/2017 D-15-521960-D
2220 Village Walk Drive #3213	Irina Ansell v. Doug Ansell	Court Testimony	Willick Law Group	12/13/2017 D-15-521960-D
10125 Somerdale Court	Alessi & Koenig, LLC v. Bank of New York Mellon	Court Testimony	Akerman LLP	12/19/2017 A-13-686512-C
1533 Moss View Court	Javalina Options Ltd. v. Pennymac Corp.	Court Testimony	Akerman LLP	1/10/2018 A-15-723977-C
86 Magical Mystery Lane	KE Aloha Holdings LLC v. Lum Lung	Deposition	Wright, Finlay & Zak	1/16/2018 A-14-694370-C
6041 Shining Light Avenue	Bank of New York Mellon vs. Madeline De Vera	Court Testimony	Akerman LLP	3/13/2018 A-13-682897-C
4575 Dean Martin Drive #1500	Christiana Trust v. SFR investments	Court Testimony	Wright, Finlay & Zak	3/20/2018 A-15-726031-C
6120 Matisse Avenue	HSBC Bank vs. Daisy Trust	Deposition	Gordon Rees Scully Mansukhani, LLP	3/23/2018 A-13-681941-C
2651 San Lago Court	RJRN Holdings vs. James Peterson	Deposition	Wright, Finlay & Zak	5/15/2018 A-14-699643-C
8346 Hunter Brook Street	SFR Investments vs. Deutsche Bank	Deposition	Wright, Finlay & Zak	5/15/2018 A-13-683597-C
2812 Whisper Lane	US Bank National Association v. SFR Investments	Deposition	Wright, Finlay & Zak	5/15/2018 2:16-cv-00576-GMN-NJK
2811 Sodorno Lane	Nevada Association Services v. Gabriel Magallanes	Deposition	Gordon Rees Scully Mansukhani, LLP	5/22/2018 A-14-696888-C
5061 River Glen Drive #69	Gifford W Cochran Revocable Living Trust v. US Bank National Association	Court Testimony	Wright, Finlay & Zak	6/13/2018 A-13-689486-C
3950 Edgemoor Way	Deutsche Bank National Trust Company v. SFR Investments Pool 1, LLC	Court Testimony	Akerman LLP	6/18/2018 A-15-728840-C
2288 Surrey Meadows Ave	Las Vegas Rental and Repair LLC Series 66 v. Darlene Castello	Court Testimony	Wright, Finlay & Zak	9/27/2018 A-15-728753-C

Expert Disclosure Requirements

R. Scott Dugan, SRA

R. Scott Dugan Appraisal Co, Inc.

Nevada Certified General Appraiser A.0000166-CG

702-876-2000

# **Compensation for Assignment and Court Testimony:**

R. Scott Dugan, SRA, charged a total of \$750 to prepare an appraisal report for the subject matter of this assignment.

R. Scott Dugan, SRA, is charging \$500 per hour for non-testimony and testimony time. Non-testimony time is billed for supplemental work and research, consultation, meetings, field inspections, travel time, analysis, deposition, and court preparation.

# **Publications:**

None

# **Summary of Recent Testimony in Court and Depositions:**

Court Testimony: See attached sheet.

Deposition Testimony: See attached sheet.



\*\*\*\*\*\*\*\* INVOICE \*\*\*\*\*\*\*

File Number: 8149PalaceMonaco 01/25/2019

ATTN: Lindsay

Wright Finlay & Zak Attorney at Law 7785 W. Sahara Avenue, Ste 200 Las Vegas, NV 89117

Borrower : Nardizzi Reference/Case # : A3

FOR THE PROPERTY LOCATED AT:

8149 Palace Monaco Avenue Las Vegas, NV 89117

GPAR Exterior (L)	\$ \$ \$ \$	750.00
Invoice Total Deposit Deposit	\$ (\$ (\$	750.00
Amount Due	\$	750.00

Terms: Due and Payable Upon Receipt - Now accepting Visa, MC & Amex

Please Make Check Payable To:

R. SCOTT DUGAN APPRAISAL CO., INC. 8930 W. TROPICANA AVENUE, SUITE 1 LAS VEGAS, NV 89147-8129

Fed. I.D. #: 88-0222300

REFERENCING THE FILE NUMBER, BORROWER OR CASE NUMBER NOTED ABOVE WILL HELP US TO PROPERLY CREDIT YOUR ACCOUNT

# **EXHIBIT 21**

# **EXHIBIT 21**



#### **RECORDING COVER PAGE**

(Must be typed or printed clearly in BLACK ink only and avoid printing in the 1" margins of document)

APN#	163-09-817-050
(11 digit	Assessor's Parcel Number may be obtained at:
http://red	rock.co.clark.nv.us/assrrealprop/ownr.aspx)

Inst #: 20170126-0002373

Fees: \$20.00 N/C Fee: \$0.00

01/26/2017 11:20:34 AM Receipt #: 2993698

Requestor:

NATIONWIDE LEGAL

Recorded By: MAYSM Pgs: 4

**DEBBIE CONWAY** 

**CLARK COUNTY RECORDER** 

# TITLE OF DOCUMENT (DO NOT Abbreviate)

Corporate Assignment of Deed of Trust
Document Title on cover page must appear EXACTLY as the first page of the document to be recorded.
RECORDING REQUESTED BY:
Wright, Finlay & Zak, LLP on behalf of Ocwen Loan Servicing, LLC
RETURN TO: Name Ocwen Loan Servicing, LLC
Address 240 Technology Drive
City/State/Zip_ Idaho Falls, Id 83401
MAIL TAX STATEMENT TO: (Applicable to documents transferring real property)
Name
Address
City/State/Zin

This page provides additional information required by NRS 111.312 Sections 1-2.

An additional recording fee of \$1.00 will apply.

To print this document properly, do not use page scaling.

Using this cover page does not exclude the document from assessing a noncompliance fee.

P:\Common\Forms & Notices\Cover Page Template Feb2014

Assessor's/Tax ID No. 16309817050

Recording Requested By:
OCWEN LOAN SERVICING, LLC

When Recorded Return To: OCWEN LOAN SERVICING, LLC 240 TECHNOLOGY DRIVE IDAHO FALLS, ID 83401



# CORPORATE ASSIGNMENT OF DEED OF TRUST

Clark, Nevada

SELLER'S SERVICING #:7190662309 "NARDIZZI"

SELLER'S LENDER ID#: DP 25315 OLD SERVICING #: 1005375017

MIN #: 100055401209419094 SIS #: 1-888-679-6377

THE UNDERSIGNED DOES HEREBY AFFIRM THAT THIS DOCUMENT SUBMITTED FOR RECORDING DOES NOT CONTAIN PERSONAL INFORMATION ABOUT ANY PERSON.

Date of Assignment: December 30th, 2016

Assignor: MORTGAGE ELECTRONIC REGISTRATION SYSTEMS, INC. ("MERS"), SOLELY AS NOMINEE FOR INDYMAC BANK, FSB, A FEDERALLY CHARTERED SAVINGS BANK, its successors and/or assigns at PO BOX 2026 FLINT MI 48501, 1901 E VOORHEES ST, STE C, DANVILLE, IL 61834

Assignee: WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN TRUST, MORTGAGE PASS-THROUGH CERTIFICATES SERIES 2005-11 at C/O OCWEN LOAN SERVICING, LLC., 1661 WORTHINGTON ROAD, STE 100, WEST PALM BEACH, FL 33409

Executed By: ROBERT NARDIZZI, A MARRIED MAN, AS HIS SOLE AND SEPARATE PROPERTY To: MORTGAGE ELECTRONIC REGISTRATION SYSTEMS, INC. ("MERS"), SOLELY AS NOMINEE FOR INDYMAC BANK, F.S.B. A FEDERALLY CHARTERED SAVINGS BANK, ITS SUCCESSORS AND/OR ASSIGNS Date of Deed of Trust: 03/07/2005 Recorded: 03/15/2005 in Book: 20050315 as Instrument No.: 0004331 In the County of Clark, State of Nevada.

Assessor's/Tax ID No. 16309817050

Property Address: 8149 PALACE MONACO AVENUE, LAS VEGAS, NV 89117

Legal: NA

\*RRM\*RR2GMAC\*12/30/2016 11:08:50 AM\* GMAC40GMACA000000000000005062539\* NVCLARK\* 7190662309 NVCLARK\_TRUST\_ASSIGN\_ASSN \* RP\*RP1GMAC\*

#### CORPORATE ASSIGNMENT OF DEED OF TRUST Page 2 of 3

THE PURPOSE OF THIS CORRECTIVE ASSIGNMENT OF DEED OF TRUST IS TO CORRECT THE ASSIGNEE ON THE ASSIGNMENT RECORDED ON 02/24/2014, IN BOOK NUMBER 20140224, AS INSTRUMENT NUMBER 0000507.

KNOW ALL MEN BY THESE PRESENTS, that for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the said Assignor hereby assigns unto the above-named Assignee, the said Deed of Trust having an original principal sum of \$185,700.00 with interest, secured thereby, and the full benefit of all the powers and of all the covenants and provisos therein contained, and the said Assignor hereby grants and conveys unto the said Assignee, the Assignor's interest under the Deed of Trust.

TO HAVE AND TO HOLD the said Deed of Trust, and the said property unto the said Assignee forever, subject to the terms contained in said Deed of Trust. IN WITNESS WHEREOF, the assignor has executed these presents the day and year first above written:

MORTGAGE ELECTRONIC REGISTRATION SYSTEMS, INC. ("MERS"), SOLELY AS NOMINEE FOR INDYMAC BANK, FSB, A FEDERALLY CHARTERED SAVINGS BANK, its successors and/or assigns

On <u>JAN 0 5 2017</u>

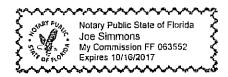
RENE A PONZIO Assistant Secretary

CORPORATE ASSIGNMENT OF DEED OF TRUST Page 3 of 3

STATE OF FLORIDA COUNTY OF PALM BEACH

WITNESS my hand and official seal,

Notary Expires: [0/10/ 201]



(This area for notarial seal)

Mail Tax Statements To: ROBERT NARDIZZI, 8149 PALACE MONACO AVENUE, LAS VEGAS, NV 89117

Electronically Filed 11/18/2019 11:13 AM Steven D. Grierson CLERK OF THE COURT

**OMSJ** 

8

9

10

11

12

13

19

21

22

WRIGHT, FINLAY & ZAK, LLP

2 | R. Samuel Ehlers, Esq.

Nevada Bar No. 9313

3 Aaron D. Lancaster, Esq.

Nevada Bar No. 10115

4 7785 W. Sahara Ave., Suite 200

5 | Las Vegas, NV 89117

(702) 475-7964 - Fax (702) 946-1345

6 alancaster@wrightlegal.net

Attorneys for Defendant Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-Through Certificates Series 2005-11

DISTRICT COURT CLARK COUNTY, NEVADA

SATICOY BAY LLC SERIES 8149 PALACE MONACO.

Plaintiff,

VS.

14 ROBERT NARDIZZI a/k/a ROBERT A. NARDIZZI, an individual; MONACO

15 | LANDSCAPE MAINTENANCE

ASSOCIATION, a Nevada domestic non-profit

16 corporation; WELLS FARGO BANK,

17 NATIONAL ASSOCIATION, AS TRUSTEE

FOR THE STRUCTURED ADJUSTABLE

18 RATE MORTGAGE LOAN TRUST,

| PASSTHROUGH CERTIFICATES SERIES

2005-11, a business entity location unknown; DOE individuals 1 through 10; and ROE

20 business entities 11 through 30,

Defendants.

WELLS FARGO BANK, NATIONAL

ASSOCIATION, AS TRUSTEE FOR THE

23 STRUCTURED ADJUSTABLE RATE

24 MORTGAGE LOAN TRUST,

VS.

PASSTHROUGH CERTIFICATES SERIES

25 | 2005-11,

Counterclaimant,

27

28

26

SATICOY BAY LLC SERIES 8149 PALACE MONACO; MONACO LANDSCAPE Case No.: A-18-770245-C Dept. No.: XXVIII

WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN TRUST, PASS-THROUGH CERTIFICATES SERIES 2005-11'S OPPOSITION TO SATICOY BAY LLC SERIES 8149 PALACE MONACO'S MOTION FOR SUMMARY JUDGMENT

Page 1 of 28

APP000620

# 

MAINTENANCE ASSOCIATION; and RED ROCK FINANCIAL SERVICES, LLC,

#### Counter-defendant.

# WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN TRUST, PASS-THROUGH CERTIFICATES SERIES 2005-11'S OPPOSITION TO SATICOY BAY LLC SERIES 8149 PALACE MONACO'S MOTION FOR SUMMARY JUDGMENT

COMES NOW, Defendant/Counterclaimant, Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-Through Certificates Series 2005-11 ("Wells Fargo Trust"), by and through its attorneys of record, R. Samuel Ehlers, Esq. and Aaron D. Lancaster, Esq., of the law firm of Wright, Finlay & Zak, LLP, and hereby files its Opposition to Saticoy Bay LLC Series 8149 Palace Monaco's Motion for Summary Judgment (the "Opposition") and Monaco Landscape Maintenance Association's Joinder to Saticoy Bay LLC Series 8149 Palace Monaco.

This Opposition is made and based upon the attached Memorandum of Points and Authorities, all judicially noticeable facts, all pleadings and papers on file herein, and on any oral or documentary evidence that may be submitted at a hearing on this matter.

DATED this 18<sup>th</sup> day of November, 2019.

#### WRIGHT, FINLAY & ZAK, LLP

/s/ Aaron D. Lancaster

Aaron D. Lancaster, Esq. Nevada Bar No. 10115

7785 W. Sahara Avenue, Suite 200

Las Vegas, NV 89117

Attorney for Defendant Wells Fargo Bank, National Association, as Trustee for the Structured

Adjustable Rate Mortgage Loan Trust, Pass-

Through Certificates Series 2005-11

#### MEMORANDUM OF POINTS AND AUTHORITIES

#### I. <u>INTRODUCTION</u>

Saticoy Bay's Motion for Summary Judgment, regarding this quiet title action involving the claimed rights and interests in real property located at 8149 Palace Monaco Avenue, Las Vegas, NV, 89117, APN 163-09-817-050 (the "Property"), should be denied for any of the following reasons:

**First**, the Nevada Supreme Court in *Saticoy Bay LLC Series 4500 Pacific Sun v. Lakeview Loan Servicing, LLC*, 441 P.3d 81 (Nev. 2019) ("*Pacific Sun*") recently held that a limited purpose association is not governed by NRS Chapter 116 but governed by the terms of the CC&Rs. Therefore, the mortgage protection provisions in the CC&Rs are enforceable such that the homeowners association waived its right to foreclose on the superpriority portion of its lien and the foreclosure sale did not extinguish the first position Deed of Trust. The Court concluded that the buyer at the foreclosure sale "took title to the property subject to the first deed of trust." *Id*.

**Second**, the record owner at the time of the HOA Sale had made partial payments in the amount of almost eight times the superpriority amount to the HOA that satisfied the superpriority lien, and that amount was applied to the oldest outstanding assessments.<sup>1</sup> The superpriority portion of the HOA lien was discharged before the HOA Sale, meaning Saticoy Bay could only have acquired a subordinate interest.

Third, under NRS 107.080 (2011), the HOA sale is void to the extent it purports to extinguish the first position deed of trust if: (1) the HOA, or its agent, failed to provide the notices required by NRS Chapter 116 to a subordinate lienholder, (2) a subordinate lienholder did not receive timely notice by alternative means, and (3) the subordinate lienholder suffered prejudice. *U.S. Bank, Nat'l Ass'n ND v. Res. Grp., LLC*, 135 Nev. Ad. Op. 26, 444 P.3d 442, 448 (2019). There is no evidence that MERS, Plaintiff's predecessor in interest and beneficiary of the Deed of Trust at the time of the HOA sale, had actual knowledge of the HOA sale, as the HOA failed to mail the Notice of Default and Notice of Sale to MERS despite being fully aware

-

<sup>&</sup>lt;sup>1</sup> See Exhibits 14-17 to the WF MSJ; see also HOA Trustee Deposition, 86:10-14.

of MERS's interest in the Property. MERS was prejudiced by not being mailed the Notice of Default and Notice of Sale, and being prevented from protecting its interest in the Property prior to the HOA sale.

**Fourth**, the HOA sold the Property for approximately 10% of its fair market value. When combined with existing evidence of fraud, oppression and unfairness in the foreclosure process, the inadequate purchase price of the Property requires that the results of the HOA Sale be set aside as a matter of Nevada law.

## II. STATEMENT OF UNDISPUTED FACTS

Wells Fargo Trust incorporates the Statement of Undisputed Facts set forth in its Motion for Summary Judgment filed with the Court on October 28, 2019 ("WF MSJ"). Wells Fargo Trust herein addresses the following factual contentions made by Saticoy Bay:

- 1. The real property located at 8149 Palace Monaco Avenue, Las Vegas, NV ("Property") was located in the MONACO LANDSCAPE MAINTENANCE ASSOCIATION, INC. homeowners association and governed by the Declaration of Covenants, Conditions, Restrictions and Easements for Monoco ("CC&Rs").<sup>2</sup>
  - 2. In the last paragraph of the Preamble section of the CC&Rs states:

To the extent the Project is deemed to be a common-interest community under Chapter 116 of the Nevada Revised Statutes ("NRS"), the Project shall be deemed to be a limited expense planned community under the NRS Sections 116.110368 and 116.1203(1)(b) and subject only to the minimum Sections of Chapter 116 required by Section 116.1203(1)(b) unless otherwise expressly stated in this Declaration. Emphasis added.

3. Article 8.2 of the CC&Rs states:

It is the express intention of Declaration that the Project be, at all times, a limited expense liability planned community in accordance with NRS Sections 116.1203(1)(b), 116.4101(g), and that this Declaration and the Project not be subject to any Sections of NRS Chapter 116 except those Sections expressly required by Sections 116.1203(b)(b) and 116.1203(2), unless otherwise expressly stated in this Declaration. Emphasis added.

<sup>&</sup>lt;sup>2</sup> A true and correct copy of the CC&Rs recorded in the Clark County Recorder's Office as Book and Instrument Number 980923.01097 is attached to WF MSJ as Exhibit 1. All other recordings stated hereafter are recorded in the same manner.

<sup>8</sup> See HOA Trustee's Mailing Affidavit of Notice of Default, HOA Trustee Business Records,

<sup>7</sup> The Notice of Default is attached to WF MSJ as Exhibit 7.

WFZ000340-45), attached to WF MSJ as Exhibit 8.

28

<sup>12</sup> *Id.* at 30:16-24, 61-18-62:1-5.

28

<sup>23</sup> See Exhibits 15-18.

<sup>24</sup> See HOA Trustee Deposition, 86:10-14, Exhibit 9.

<sup>25</sup> The Foreclosure Deed is attached to WF MSJ as Exhibit 19.

Saticoy Bay filed a Complaint for Declaratory Relief and Quiet Title, on February 27, 2018. Saticoy Bay cannot assert that Wells Fargo Trust's quiet title claims have a three-year statute of limitations, while simultaneously requesting to grant its claims for quiet title. Assuming *arguendo* that such a thing could occur, it would make no sense as Wells Fargo Trust would still be able to bring all defenses in defense of Saticoy Bay's Quiet Title action.

Also, there is undisputed evidence that the HOA is a limited purpose homeowners association and not governed by NRS Chapter 116, the foreclosure notices were not properly mailed to the beneficiary of the Deed of Trust and that the homeowner paid the superpriority lien amount to the HOA Trustee prior to the HOA sale.

28

17

18

19

20

21

22

23

24

25

26

<sup>27</sup> 

<sup>&</sup>lt;sup>26</sup> See Plaintiff's Designation of Expert Witness, R. Scott Dugan, SRA, attached to WF MSJ as Exhibit 20 and incorporated by this reference herein.

<sup>&</sup>lt;sup>27</sup> A true and correct copy of the Assignment is attached to WF MSJ as Exhibit 21.

11 12

13 14

15

16

17

18 19

20 21

22

23

24 25

26

27

28

# <sup>28</sup> Nevada's Supreme Court has described deeds of trust as "encumbering ... title." *Philip v*. EMC Mortg. Corp., 381 P.3d 650, 2012 WL 6588891 (Nev. 2012) (unpublished).

### WELLS FARGO TRUST'S CLAIMS ARE NOT GOVERNED BY THE THREE-В. YEAR LIMITATION PERIOD IN NRS 11.190(3).

1. The Five-Year Statute of Limitations in NRS 11.070 Applies to Wells Fargo Trust's Quiet Title Claims.

Wells Fargo Trust's quiet title claims are subject to the five-year statutes of limitations provided under NRS 11.070 or NRS 11.080. See JPMorgan Chase Bank, N.A. v. SFR Investments Pool 1, LLC, No. 2:16-cv-02005-JCM-VCF, 2017 WL 3317813, at \*2 (D. Nev. Aug. 2, 2017); Nationstar Mortg. LLC v. Amber Hills II Homeowners Ass'n, No. 2:15-cv-01433-APG-CWH, 2016 WL 1298108, at \*3-4 (D. Nev. Mar. 31, 2016)). The five-year period of NRS 11.070 applies to claims or defenses "founded upon the title to real property," where "the person prosecuting the action or making the defense, or under whose title the action is prosecuted or the defense is made, or the ancestor, predecessor, or grantor of such person, was seized or possessed of the premises in question." NRS 11.070 (emphases added). Accordingly, the statute does not specify that the claimant—here, Wells Fargo Trust—itself have a claim to title or to have been in possession of the property. Rather, all that is required is that (1) title to the property is foundational to the claim and (2) the claimant or one of several other entities specifically including the claimant's "grantor"—had possession within the last five years.

Here, Wells Fargo Trust's claim readily satisfies each of the two statutory requirements. First, the claim is "founded upon ... title." The claim, after all, is denominated quiet title. And that sensibly reflects the substance of the dispute, which is whether the HOA conveyed clear title to Saticoy Bay, or whether the Deed of Trust continued to encumber title.<sup>28</sup> Thus, courts routinely apply NRS 11.070 to guiet-title claims brought by lienholders seeking to confirm the validity of their security interest, as Wells Fargo Trust does here. As a matter of law and logic, a claim whose legal "purpose" is to "quiet title to ... [p]roperty" is necessarily "founded upon ... title" to the property. Had Nevada's legislature intended to limit NRS 11.070 narrowly to claims of title rather than to apply more broadly to any claim founded upon title, it could easily have done so, but it did not. In enacting the broader language, the legislature encompassed

4 5

6

8

10 11

12 13

14

15 16

17

18 19

20 21

22 23

24

25

26 27

28

within NRS 11.070's scope all claims to determine the validity of deed of trust encumbrances on title.

Second, Wells Fargo Trust's "grantor" is the former homeowner/borrower—a person who was unquestionably "seized or possessed of the premises" at the time of the HOA Sale. A "grantor" in Nevada law includes a borrower who has executed a deed of trust to provide another party with a security interest in the property. See NRS 107.410 ("Borrower' means a natural person who is a mortgagor or grantor of a deed of trust under a residential mortgage loan.") (emphasis added); Rose v. First Fed. Sav. & Loan Ass'n of Nevada, 777 P.2d 1318, 1319 (Nev. 1989) (grantor of deed of trust is party obligated to pay the loan). There is no dispute that here, the borrower on the note and grantor of the deed of trust which Wells Fargo Trust owns and for which Wells Fargo Trust is record beneficiary—had possession of the Property up until the HOA Sale on December 3, 2013, less than five years before the Complaint and Counterclaim were filed. Because NRS 11.070 applies where either a quiet title plaintiff itself, "or the ... grantor of such person, was seized or possessed of the premises in question," whether Wells Fargo Trust was "seized or possessed of the premises," is irrelevant. NRS 11.070 (emphasis added)).

Moreover, the Nevada Supreme Court's sole citation to NRS 11.070 in the last 40 years confirms that the statute covers claims where the claimant has a property interest other than title. In that case, Bentley v. State, the court considered the claims of intervenors whose dispute concerned water rights, not title. See No. 64773, 2016 WL 3856572 (Nev. 2016) (unpublished order of affirmance). The parties against whom the intervenors asserted their claims, the Bentleys, had built a structure diverting a greater share of the contested water to their property than they had drawn before. Id. at \*10. The Nevada Supreme Court calculated the timeliness of the intervenors' claims based on the date that the Bentleys seized that larger amount of the water flow; it did not consider when the *intervenors* had possession to any of the claimed flow of water. Id. Thus, not only did the Nevada Supreme Court apply NRS 11.070 to claims involving property interests that were *not* title to real property, but it also calculated the limitations period based on when the target of the claim, not the claimant, had acquired

possession of that property interest.

Nevada's lower courts have similarly followed this plain reading of NRS 11.070, and have applied it to claims involving disputes over whether a lien continued to encumber a property, the same issue in dispute here. For example, in *Raymer v. U.S. Bank National Association*, a Nevada state district court cited NRS 11.070 in holding that a claim concerning the continuing validity of a lien was untimely filed after five years. No. 16-A-739731-C, 2016 WL 10651933, at \*2 (Nev. Dist. Ct. Dec. 28, 2016).

# 2. Wells Fargo Trust's Quiet Title Claim Would Also Be Subject to the Five-Year Period Provided Under NRS 11.080, Not The Four-Year Catchall Limitation Period In NRS 11.220.

Saticoy Bay argues that Wells Fargo Trust's claims are time-barred pursuant to a three-year statute of limitations in NRS 11.190(3). NRS 11.190(3) provides, "actions other than those for the recovery of real property, unless further limited by specific statute, may only be commenced as follows: Within 3 years: (a) An action upon a liability created by statute, other than a penalty or forfeiture." Wells Fargo Trust's first claim for relief of quiet title/declaratory relief is subject to a 5-year statute of limitation pursuant to NRS 11.070 or 11.080. "In *Kerr v. Church*, 74 Nev. 264, 329 P.2d 277 (1958), clear dictum advises that the applicable statute of limitation to a quiet title action is NRS 11.080." *Lanigir v. Arden*, 82 Nev. 28, 409 P.2d 891, 895 n.3 (1966). That statute specifies a 5-year limitation period.

In *Gray Eagle*, the Nevada Supreme Court considered the statute of limitations applicable to a quiet title action resulting from a homeowners association non-judicial foreclosure sale. *Saticoy Bay LLC Series 2021 Gray Eagle Way v. JPMorgan Chase Bank, N.A.*, 388 P.3d 226, 232 (Nev. 2017) ("*Gray Eagle*") Specifically, the court held that a complaint for quiet title is governed by NRS 11.080 which provides for a five-year statute of limitations beginning from the time the "plaintiff or the plaintiff's ancestor, predecessor or grantor was seized or possessed of the premises in question." 388 P.3d at 232. Since the party seeking quiet title, Saticoy Bay, did not acquire its interest in the Property until it purchased the property at the foreclosure sale, the statute of limitations could not have began to run prior to the date of the foreclosure sale. *Id.*; *see also Scott v. Mortg. Elec. Registration Sys.*, No. 13-

2.5

15129, 605 Fed. Appx. 598, 2015 WL 657874 (9th Cir. Feb. 17, 2015) (unpub) (the statute of limitations for quiet title claims in Nevada is five years).

Similarly, this matter concerns the non-judicial foreclosure of the HOA's lien. The HOA Sale occurred on December 3, 2013. As such, pursuant to NRS 11.080, Wells Fargo Trust had at least five (5) years from the date of the HOA Sale to bring an action for quiet title against the third-party purchaser, Saticoy Bay, arising out of the HOA Sale. Therefore, the Counterclaim filed on October 18, 2013, was timely.

# 3. The Statute of Limitations did not begin to run until September 18, 2014.

In its Motion, Saticoy Bay asserts that Wells Fargo Trust's claims are untimely because the HOA Sale occurred on December 3, 2013. In Nevada, the statute of limitations does not begin to run until "the **discovery** by the aggrieved party of the facts constituting [tort]...." *Siragusa v. Brown*, 114 Nev. 1384, 1391, 971 P.2d 801, 806 (1998) (emphasis added). Furthermore, the Nevada Supreme Court has held, on multiple occasions, that imputing knowledge of the tort is something that must be decided by "the trier of fact." *Id.; See also, Oak Grove Inv. v. Bell & Gossett Co.*, 99 Nev. 616, 623, 668 P.2d 1075, 1079 (1983); *Millspaugh v. Millspaugh*, 96 Nev. 446, 449, 611 P.2d 201, 202 (1980) (stating that time of discovery is a question for the fact-finder where "the facts are susceptible to opposing inferences").

In Nevada, the Supreme Court decision in *SFR*, began to clarify the landscape of HOA foreclosure laws for the first time. The *SFR* decision, issued September 18, 2014, displaced over 20 years of practice with respect to the relationship of first deeds of trust to HOA assessment liens. Prior to the entry of that decision, the overwhelming majority of state and federal court decisions showed the question of whether foreclosure of an association lien extinguished a first deed of trust had not been answered. Prior to *SFR*, many Nevada courts ruled that foreclosure sales pursuant to NRS 116.3116, *et seq.* did not eliminate a first deed of trust and NRS 116.3116(2) merely created payment priority liens.

Therefore, prior to the entry of the SFR decision, Wells Fargo Trust was under the justified impression that the tortious actions of the HOA and HOA Trustee did not affect the

priority of its first position deed of trust. Therefore, this Court should calculate the statute of limitations period for Wells Fargo Trust's claims to begin on September 18, 2014, making the claims timely.

### 4. The Statute of Limitation was Tolled Pending the NRED Claim.

In its Motion, Saticoy Bay argues that Wells Fargo Trust's claims are barred by the three-year statute of limitation. Saticoy Bay ignores, however, that the statute limitation was tolled. On December 29, 2015, Wells Fargo Trust's predecessor submitted an Alternative Dispute Resolution Claim to the State of Nevada Department of Business and Industry, Real Estate Division, Common-Interest Communities and Condominium Hotels Program ("NRED") pursuant to NRS 38.310.<sup>29</sup> The Alternative Dispute Resolution Claim was unsuccessfully resolved on June 12, 2017.<sup>30</sup> Pursuant to NRS 38.350, the statute of limitation was tolled from December 29, 2015 through June 12, 2017. Because of the tolling, the statute of limitation is calculated as follows:

- Number of days from 12/29/13 (recordation of Foreclosure Deed Upon Sale) to
   2/27/2018 (filing of Saticoy Bay's Complaint): 1,520 Days or 4 Years, 60 Days
- Number of days from 12/29/15 (filing of Alternative Dispute Resolution Claim)
   to 6/12/2017 (day NRED closed the matter): 530 Days or 1 Year, 165 Days

Based on the tolling, Saticoy Bay filed its Complaint and claims 990 days (1,520 – 530 = 990) after the recording of the Foreclosure Deed Upon Sale, within the three-year statute of limitation argued by Saticoy Bay. Therefore, even if the three-year statute of limitations applied – which is does not – Wells Fargo Trust's claims are not time barred.

# C. THE DEED RECITALS ARE NOT CONCLUSIVE EVIDENCE THE SALE WAS PROPERLY CONDUCTED, ESPECIALLY GIVEN EVIDENCE OF A DEFECTIVE SALE.

Saticoy Bay argues that Wells Fargo Trust's claims should be dismissed based on the mistaken belief that NRS 116.3116 establishes that the recitals contained in the Foreclosure

<sup>&</sup>lt;sup>29</sup> A copy of the filed-stamped Alternative Dispute Resolution Claim Form is attached hereto as **Exhibit 23**.

<sup>&</sup>lt;sup>30</sup> A copy of the letter closing the NRED is attached hereto as **Exhibit 24**.

12 13

11

14 15

1617

18

19

21

20

2223

24

2526

27

28

Deed are conclusive of the matters stated therein. That is to say, as Saticoy Bay suggests, that even if the HOA sale was not properly conducted as alleged, the HOA was a limited purpose homeowners association and exempt from NRS Chapter 116, the superpriority lien was satisfied prior to the HOA Sale, and the HOA failed to provide foreclosure notices to all interested parties, all of which occurred, this Court should dismiss Wells Fargo Trust's claims. In *Shadow Wood Homeowners Ass'n v. N.Y. Cmty. Bancorp. Inc.*, 132 Nev. Adv. Rep. 5, 366 P.3d 1105, 1114-16 (2016) ("*Shadow Wood*"), the Nevada Supreme Court rejected the argument that the recitals in a foreclosure deed are conclusive. After extensively examining the basis and history of NRS 116.31166, the *Shadow Wood* Court concluded,

[W]hile it is possible to read a conclusive recital statute like NRS 116.31166 as conclusively establishing a default justifying foreclosure when, in fact, no default occurred, such a reading would be "breathtakingly broad" and "is probably legislatively unintended [internal citations omitted]....History and basic rules of statutory interpretation confirm our view that courts retain the power to grant equitable relief from a defective foreclosure sale when appropriate despite NRS 116.31166...The long-standing and broad inherent power of a court to sit in equity and quiet title, including setting aside a foreclosure sale if the circumstances support such action, the fact that the recitals made conclusive by operations of NRS 116.31166 implicate compliance only with the statutory prerequisites to foreclosure, and the foreign precedent cited under which equitable relief may still be available in the face of the conclusive recitals, at least in cases involving fraud, lead us to the conclusion that the Legislature, through NRS 116.31166's enactment, did not eliminate the equitable authority of the courts to consider quiet title actions when an HOA's foreclosure deed contains **conclusive recitals**. 366 P.3d at 1110-12 (*emphasis added*).

Saticoy Bay's position is directly contrary to the Supreme Court's decision in *Shadow Wood* holding that the deed recitals *do not* eliminate the beneficiary's right to contest the sale and are not conclusive proof the required foreclosure notices were provided. Under *Shadow Wood* the deed recitals are **not conclusive** of the matters recited in the deed. Based on the above, Saticoy Bay's Motion should be denied.

# D. THE HOA IS A LIMITED-PURPOSE ASSOCIATION EXEMPT FROM NRS CHAPTER 116.

In Saticoy Bay LLC Series 4500 Pacific Sun v. Lakeview Loan Servicing, LLC, 441 P.3d 81 (Nev. 2019) ("Pacific Sun"), the Nevada Supreme Court reviewed the CC&Rs for a

homeowners association and held that it, "was a limited purpose association under NRS 116.1201(2) and (6). The district court therefore also correctly concluded that [the homeowners association]'s foreclosure sale did not extinguish respondent's deed of trust and that [buyer] took title to the property subject to the first deed of trust." *Id.* (emphasis added). The Court further noted, "the district court determined that the mortgage protection provision in the CC&Rs was enforceable such that the homeowners association waived its right to foreclose on the superpriority portion of its lien." *Id.* at FN5.

In this matter, Monaco is a limited purpose association pursuant to NRS § 116.1201(2) and (6) and is not governed by NRS Chapter 116. NRS § 116.3116 does not apply to Monaco by the express language of Nevada law and the CC&Rs. Specifically, NRS § 116.1201(2) states in pertinent part:

### This chapter does not apply to:

- (a) A limited-purpose association, except that a limited-purpose association:
  - (1) Shall pay the fees required pursuant to NRS 116.31155, except that if the limited-purpose association is created for a rural agricultural residential common-interest community, the limited-purpose association is not required to pay the fee unless the association intends to use the services of the Ombudsman;
  - (2) Shall register with the Ombudsman pursuant to NRS 116.31158;
  - (3) Shall comply with the provisions of:
    - (I) NRS 116.31038;
    - (II) NRS 116.31083 and 116.31152, unless the limited-purpose association is created for a rural agricultural residential commoninterest community; and
    - (III) NRS 116.31073, if the limited-purpose association is created for maintaining the landscape of the common elements of the common-interest community; and
    - (IV) NRS 116.31075, if the limited-purpose association is created for a rural agricultural residential common-interest community;

- (4) Shall comply with the provisions of NRS 116.4101 to 116.412, inclusive, as required by the regulations adopted by the Commission pursuant to paragraph (b) of subsection 5; and
- (5) Shall not enforce any restrictions concerning the use of units by the units' owners, unless the limited-purpose association is created for a rural agricultural residential common-interest community.

Compare this to the express language of Monaco's CC&Rs, which states:

To the extent the Project is deemed to be a common-interest community under Chapter 116 of the Nevada Revised Statutes ("NRS"), the Project shall be deemed to be a limited expense planned community under the NRS Sections 116.110368 and 116.1203(1)(b) and subject only to the minimum Sections of Chapter 116 required by Section 116.1203(1)(b) unless otherwise expressly stated in this Declaration <sup>31</sup>

It is the express intention of Declaration that the Project be, at all times, a limited expense liability planned community in accordance with NRS Sections 116.1203(1)(b), 116.4101(g), and that this Declaration and the Project not be subject to any Sections of NRS Chapter 116 except those Sections expressly required by Sections 116.1203(b)(b) and 116.1203(2), unless otherwise expressly stated in this Declaration. 32 Emphasis added.

Monaco is governed by the terms of the CC&Rs and not Chapter 116 by the express language of the statute and CC&Rs. Under the CC&Rs, which are not trumped by NRS Chapter 116, the Deed of Trust had priority over the assessments and was protected in the event of the foreclosure via the following mortgage protection clause:

- 8.4 Priority of Lien. The lien of any of the Assessments, including default interest, costs, expenses and attorneys' fees as provided for herein, shall be subordinate to the lien of any First Mortgage Recorded prior to Recordation of a Notice of Default.
- 15.1 Mortgagee Protection. Notwithstanding any other provision of this Declaration, no amendment or violation of this Declaration shall operate to defeat or render invalid the rights of the Beneficiary under any Deed of Trust or the Mortgagee under any Mortgage upon any of the Property made in good faith and for value . . .

Emphasis added. Therefore, Saticoy Bay took title to the Property subject to the Deed of Trust.

-

<sup>&</sup>lt;sup>31</sup> See the last paragraph of the Preamble Section of the CC&Rs, Exhibit 1.

<sup>&</sup>lt;sup>32</sup> See Articles 8.2 of the CC&Rs, Exhibit 1.

of the HOA's lien.

4

1.

12

1516

17 18

19 20

21 22

23

2425

2627

28

The Nevada Supreme Court clarified in Saticov Bay LLC Series 2141 Golden Hill v. JPMorgan Chase Bank, N.A. ("Golden Hill")<sup>33</sup> that the superpriority lien was comprised of the assessment for common expenses due as of the filing of the Notice of Lien, up to a maximum of 9 months. citing NRS 116.3116(2)(2012) ("describing the superpriority component of an HOA's lien as 'the assessments for common expenses . . . which would have become due in the absence of acceleration during the 9 months immediately preceding institution of an action to enforce the lien' (emphasis in Golden Hill)): Saticoy Bay LLC Series 2021 Gray Eagle Way v. JPMorgan Chase Bank, N.A., 133 Nev. Adv. Op. 3, 388 P.3d 226, 231 (2017) ("recognizing under the pre-2015 version of NRS 116.3116 that serving a notice of delinquent assessments constitutes institution of an action to enforce the lien"); cf. Property Plus Invs., LLC v. Mortgage Elec. Registration Sys., Inc., 133 Nev. Adv. Op. 62, 401 P.3d 728, 731-32 (2017) ("observing that an HOA must restart the foreclosure process in order to enforce a second superpriority lien"). At the time of the Notice of Lien was recorded, May 20, 2009, the superpriority lien was \$114<sup>34</sup> for the Property. As evidenced by Exhibits 15-18 (HOA Trustee Business Records), Nardizzi made partial payments on May 30, 2013 of \$404.00, which the HOA allocated \$114.00 to the January 1, 2009 semi-annual assessment and \$15.00 to the July 1, 2009 semi-annual assessment<sup>35</sup> (the only assessment that was due at the time the HOA recorded the Notice of Lien was the January 1, 2009 assessment in the amount of \$114.00); June 21, 2013 of \$169.00, which the HOA

The partial payments made by Nardizzi satisfied the superpriority portion

This Court should deny Saticoy Bay's Motion for Summary Judgment because

Nardizzi's partial payments were sufficient to satisfy the superpriority lien, which was \$114.

allocated \$94.00 to the July 1, 2009 semi-annual assessment; <sup>36</sup> July 22, 2013 of \$168.00, which

the HOA allocated \$114.00 to the January 1, 2010 semi-annual assessment and \$54.00 to the

<sup>&</sup>lt;sup>33</sup> A copy of the Golden Hill decision is attached to WF MSJ as Exhibit 22.

<sup>&</sup>lt;sup>34</sup> See Notice of Lien, Exhibit 5; and HOA Trustee Accounting Ledger, Exhibit 6.

<sup>&</sup>lt;sup>35</sup> See HOA Trustee Business Records (WFZ0511-12, WFZ000487), Exhibit 15.

<sup>&</sup>lt;sup>36</sup> See HOA Trustee Business Records (WFZ0493-9, WFZ000478), Exhibit 16.

July 1, 2010 semi-annual assessment;<sup>37</sup> and August 23, 2013 of \$168.00, which the HOA allocated \$60.00 to the July 1, 2010 semi-annual assessment and \$108.00 to the January 1, 2011 semi-annual assessment<sup>38</sup>, totaling \$909, almost eight times the superpriority lien amount.

There is no dispute that those payments were applied to the oldest outstanding assessments, and therefore, the Deed of Trust was protected from foreclosure. The HOA Trustee's Business Records and testimony clearly show that the Borrower's payments were allocated to the oldest outstanding assessments first.<sup>39</sup>

The HOA never re-started the process with another Notice of Lien to establish a new superpriority lien before the HOA Sale, so only one superpriority lien existed in the amount of \$114. See Bank of Am., N.A. v. SFR Investments Pool 1, LLC, 134 Nev. Adv. Op. 72, 427 P.3d 113, 117 (2018).

Nardizzi made payments after the Notice of Lien that were more than sufficient to cover the superpriority portion of the HOA's lien, and those payments were applied to the oldest outstanding assessments. Therefore, the superpriority lien was satisfied and extinguished prior to the HOA Sale. As a result, the HOA only proceeded to sale on its sub-priority portion of the lien and the Deed of Trust was not extinguished by the HOA Sale as a matter of law.

# 2. Nevada Supreme Court case law makes clear that a tender satisfies the superpriority component of the HOA's lien.

The Nevada Supreme Court in *Golden Hill* held that "[t]he record contains undisputed evidence that the former homeowner made payments sufficient to satisfy the superpriority component of the HOA's lien and that the HOA applied those payments to the superpriority component of the former homeowner's outstanding balance." The Court continued "[t]hus, the district court correctly determined that that at the time of the foreclosure sale, there was no superpriority component of the HOA's lien that could have extinguished respondent's deed of trust." *Id.* Here, the fact pattern mirrors that of *Golden Hill*.

Additionally, any potential argument about subsequent monthly unpaid assessments

<sup>&</sup>lt;sup>37</sup> See HOA Trustee Business Records (WFZ0484-86, WFZ000478), Exhibit 17.

<sup>&</sup>lt;sup>38</sup> See HOA Trustee Business Records, (WFZ0475-77, WFZ000473), Exhibit 18.

<sup>&</sup>lt;sup>39</sup> See HOA Trustee Deposition, 86:10-14, Exhibit 9.

prior to the HOA Sale is unsupported. In *Golden Hill* the court made clear: "[a]lthough appellant correctly points out that there were new unpaid monthly assessments at the time of the sale, these new unpaid monthly assessments could not have comprised a new superpriority lien **absent a new notice of delinquent assessments**." *Id.* at 1-2, citing *Property Plus Invs.*, *LLC*, 401 P.3d at 731-32. (Emphasis Added). Similarly, in this instant matter, the HOA did not issue a new Notice of Lien after Borrower satisfied the superpriority portion of the assessment lien.

Finally, any argument by Saticoy Bay that it was a bona fide purchaser does not establish that the senior lien is extinguished under *Golden Hill*. The Nevada Supreme Court, when addressing the issue of "bona fide" purchaser, held that "[a]lthough appellant argues it was a bona fide purchaser, appellant has not explained how its putative BFP status could have revived the already-satisfied superpriority component of the HOA's lien." *Id.* at fn 1. Accordingly, due to the foregoing, Plaintiff continues to maintain a senior lien on the Property.

# F. THE SALE IS VOID AS THE HOA, OR ITS AGENT, FAILED TO PROVIDE THE REQUISITE NOTICES TO MERS, MERS DID NOT RECEIVE NOTICE BY ALTERNATIVE MEANS, AND MERS WAS PREJUDICED.

The Nevada Supreme Court held that under NRS 107.080 (2011), the sale is void to the extent it purports to extinguish the first position deed of trust if: (1) the HOA, or its agent, failed to provide the notices required by NRS Chapter 116 to a subordinate lienholder, (2) a subordinate lienholder did not receive timely notice by alternative means, and (3) the subordinate lienholder suffered prejudice. *U.S. Bank, Nat'l Ass'n ND v. Res. Grp., LLC*, 135 Nev. Ad. Op. 26, 444 P.3d 442, 448 (2019) ("*Resources Group*"). It is clearly established that the HOA and the HOA Trustee failed to provide the requisite Notice of Default and Notice of Sale to MERS despite the HOA Trustee being fully aware of MER's interest in the Property and Deed of Trust. MERS was prejudiced by not being informed of the HOA sale.

# 1. HOA failed to provide foreclosure notices pursuant to NRS Chapter 116.

The Nevada Supreme Court has held that NRS 116.31168(1) incorporates NRS 107.090. NRS 116.31168(1) requires notice to subordinate interest holders.

NRS 116.31168 incorporates the notice requirements of NRS 107.090(3)(b) and (4), which mandate that notice of default and notice of sale go to "[e]ach . . . person with an interest whose interest or claimed interest is subordinate" to the lien being foreclosed, with or without a request therefor. Taken together, these statutes require an HOA seeking to foreclose a superpriority lien to send the holder of a recorded first deed of trust notices of default and of sale, even though the deed of trust holder has not formally requested them.

Resources Group, 444 P.3d at 445 (citing SFR Invs. Pool 1, LLC v. Bank of New York Mellon, 134 Nev., Adv. Op. 58, 422 P.3d 1248 (2018). Additionally, NRS 116.311635 (2013) provided, "[t]he association or other person conducting the sale shall also, after expiration of the 90 days and before selling the unit: (b) [m]ail, on or before the date of first publication or posting, a copy of the notice by certified or registered mail, return receipt requested, to: (2) [t]he holder of a recorded security interest . . . ."

"The Nevada Legislature has written NRS Chapter 116 to allow non-judicial foreclosure of HOA liens, subject to the special notice requirements and protections handcrafted by the Legislature in NRS 116.31162 through NRS 116.31168." *Id.* at 417 (emphasis added). Further, the HOA may only foreclose upon compliance with the statutory notice and timing rules including proper mailing of the recorded notices. *Shadow Wood*, 366 P.3d at 1116 (emphasis added). *See also Shadow Canyon*, 405 P.3d 641; *SFR Invs. Pool 1, LLC v. Bank of New York Mellon*, 422 P.3d at 1251-52 (observing that NRS 116.31168 incorporates NRS 107.090, which requires that notices be sent to a deed of trust beneficiary). "To give statutorily compliant notice, [HOA Trustee] needed to send the notice of default to [MERS] at the address specified for it in its publicly recorded deed of trust." *Resources Group*, 444 P.3d at 446.

In this matter, HOA Trust failed to give statutorily compliant notices to MERS, which is confirmed by the HOA Trustee. MERS: (1) was the beneficiary identified in the Deed of Trust, which is a recorded security interest encumbering the Property; (2) the Deed of Trust was recorded before the recordation of the Notice of Lien, Notice of Default and Notice of Sale; and (3) HOA Trustee obtained a trustee guarantee report, that identified MERS's interest in the Property.

...

### 2. MERS did not receive the Notice of Sale by alternative means.

The HOA failed to fulfill its duty to mail by certified mail the Notice of Default and Notice of Sale to MERS as required by NRS 116.3116, rendering the HOA sale ineffective to displace the Deed of Trust. Through discovery copies of the certificate of mailing slips for the Notice of Default and Notice of Sale<sup>40</sup> were produced, corroborating the HOA Trustee's testimony that the HOA Trustee did not mail the foreclosure notices to MERS. Red Rock's NRCP 30(b)(6) witness, testified:

- Q. Do you know if a copy of the NOD was mailed to MERS?
- A. It does not appear that there was one mailed to MERS at the time.
- Q. Do you know why not?
- A. I would assume that they were not included on the ten-day mailer or our title report, so we would not know to contact them directly.
- Q. During your time at Red Rock, have you ever seen copies of an HOA foreclosure notice mailed to MERS regarding other properties?
- A. Yes.
- Q. Would you say it's common in more than 50 percent of the time, or less than 50 percent?
- A. I think 50 percent would probably be a good number there. 41

..

- Q. So looking at these certificate of mailings, can you describe or tell me who the copy of the NOS was mailed to?
- A. Yes. It looks like it was mailed to the State of Nevada Ombudsman. It was mailed to multiple different addresses for the homeowner. It was mailed to Indy Bank and to Wells Fargo.
- Q. Are these all the parties that the recorded NOS was mailed to?
- A. Yes, it would have been.

4(

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

<sup>&</sup>lt;sup>40</sup> See Exhibits 8 and 14.

<sup>&</sup>lt;sup>41</sup> HOA Trustee Deposition, 54:7-22, Exhibit 9.

Q. Were there aby mailings to MERS?

A. No. 42

The sale violates NRS Chapter 116.3116, *et seq*. because MERS never received the Notice of Default or the Notice of Sale either from the HOA or any alternative means. Clearly, the Deed of Trust cannot be extinguished from the Property as its holder never received a copy of the operative foreclosure notices, or had actual notice of the sale by any means.

### 3. MERS was prejudiced by not receiving the foreclosure notices.

The HOA failed to mail the Notice of Default and Notice of Sale to MERS and performed the HOA sale prior to the execution of the Assignment to Plaintiff. As MERS was not provided the Notice of Default and Notice of Sale it was deprived of all of the requisite information contained in the foreclosure notices, including, but not limited to: (1) the existence of the HOA lien; (2) the sale date; (3) that the HOA was proceeding with the HOA Sale; (4) description of the deficiency in payment; and (5) the name and address of the person authorized by the association to enforce the lien by sale.

# G. HOA SALE WAS VOID BECAUSE THE PURCHASE PRICE WAS LESS THAN 10% OF THE FAIR MARKET VALUE OF THE PROPERTY AND THERE IS EVIDENCE OF FRAUD, OPPRESSION, OR UNFAIRNESS.

Nevada Supreme Court's decision in *Shadow Wood Homeowners Ass'n v. New York Cmty. Bancorp. Inc.*, 366 P.3d 1105, 1107, 132 Nev. Adv. Rep. 5 (2016) ("*Shadow Wood*") compels examination of the issue of inadequate price, accompanied with fraud, oppression, and unfairness, as grounds to set aside the HOA Sale. 132 Nev. Adv. Op. 5, 366 P.3d 1105. The Nevada Supreme Court provided additional clarity in *Nationstar Mortgage, LLC v. Saticoy Bay LLC Series 2227 Shadow Canyon*, 133 Nev. Adv. Op. 91, 405 P.3d 641 (Nov. 22, 2017) ("*Shadow Canyon*"), holding "mere inadequacy of price is not in itself sufficient to set aside the foreclosure sale, but it should be considered together with any alleged irregularities in the sale process to determine whether the sale was affected by fraud, unfairness, or oppression." *Id. at* 

<sup>&</sup>lt;sup>42</sup> HOA Trustee Deposition, 68:13-24, Exhibit 9.

387 P.2d at 995.)

<sup>43</sup> See Plaintiff's Expert Report of Scott Dugan, Exhibit 20.
 <sup>44</sup> See HOA Trustee Business Records, WFZ000326-27, Exhibit 11.

648. The Court further explained "[t]hat does not mean, however, that sales price is wholly irrelevant, in this respect, we adhere to the observation in *Golden* that where the inadequacy of the price is great, a court may grant relief based on *slight* evidence of fraud, unfairness, or oppression." *Id.* (emphasis added). The relationship is hydraulic: 'where the inadequacy is palpable and great, very slight additional evidence of unfairness or irregularity is sufficient to authorize the granting of the relief sought." *Resources Group*, 444 P.3d at 448 (quoting *Golden*,

Therefore, a property's fair market value and price disparity are relevant issues in the case at bar. The fair market value of the Property at the time of the HOA Sale was \$185,000<sup>43</sup> and the winning bid at the HOA Sale was \$17,400, less than 10% of the Property's value. This evidence is uncontroverted and, thus, the first prong of the analysis under *Shadow Wood* and *Shadow Canyon* is established. Due to the wide disparity between the fair market value and foreclosure sales price, the evidence of unfairness, fraud, or oppression need only be ever-so-slight in order for the HOA Sale to be declared invalid. In this case, Plaintiff has set forth clear evidence to support this second prong.

**First**, there is fraud, oppression and unfairness associated with the foreclosure sale because the HOA put the public on constructive notice in its CC&Rs—including Buyer, and other prospective bidders—that the HOA's foreclosure would not disturb the first Deed of Trust. Further, the HOA Trustee Letters explicitly stated that "[t]he Association's Lien for Delinquent Assessments is Junior only to the Senior Lender/Mortgage Holder."

Shadow Canyon provided specific examples of what does qualify as "unfairness", noting in footnote 11 an example of such unfairness being "an HOA's representation that the foreclosure sale will not extinguish the first deed of trust" see ZYZZX2 v. Dizon, 2016 LEXIS 39467 at \*5", Shadow Canyon, 405 P.3d at 648, fn 11. Here, the Mortgage Protection Clause is similar to the example illustrated by the Shadow Canyon court in citing to the ZYZZX2 case. Specifically, in ZYZZX2, the District Court held that:

19

20

2122

2324

25

26

27

28

In this case, the homeowner's association represented to both the general public as well as Wells Fargo that the association's foreclosure would not extinguish the first deed of trust. . . . The association sent a letter to Wells Fargo and other interested parties stating that its foreclosure would not affect the senior lender/mortgage holder's lien. . . . Wells Fargo, consequently, had no notice from the association that its interest was at risk and that it should pay off the HOA loan.

Furthermore, the association's Declaration of Covenants, Conditions, Restrictions, Reservations and Easements for Monaco (the "Monaco Declaration") were publically available and expressly incorporated into the foreclosure deed. (Doc. #52, Exh. 4). The Monaco Declaration contains a mortgage protection clause, which provides, in relevant part, that the association's lien is subordinate to any first security interest recorded prior to the association's notice of default. (Id.). Plaintiff claims that because the law in question establishing the senior rights of a super-priority lien has "been on the books since 1991," it is now entitled to the property free and clear of Wells Fargo's interest, contrary to the manner in which the property was advertised prior to the sale. However, it is precisely because NRS 116.3116 has been "on the books since 1991" that the association's statements concerning the title it would convey render the sale "unfair." Plaintiff cannot have it both ways; if the HOA has always had a superpriority lien pursuant to NRS 116.3116, then [\*14] it affirmatively misrepresented the title to Wells Fargo and the public. The association's notice to Wells Fargo and the information it conveyed to potential buyers was legally inaccurate and resulted in an unreasonably low sale price. Wells Fargo had no opportunity to cure Dizon's delinquency. Higher bidders were dissuaded from offering a commercially reasonable price based on the assertions that they would take title subject to the mortgage loan. This defect in sale, coupled with a disproportionately low price, demonstrates that the foreclosure was unfair and commercially unreasonable. Plaintiff therefore fails to establish its claim to quiet title under the two part test laid out in Shadow Wood and Long. Shadow Wood, 132 Nev. Adv. Op. at \*6; Long v. Towne, 639 P.2d at 530.

ZYZZX2, 2016 LEXIS 39467, at \*13-14. (Emphasis Added.)

Pursuant to *Shadow Canyon* and *ZYZZX2*, the HOA's sale unreasonably low sales price combined with the existence of the CC&R's Mortgage Protection Clause and HOA Trustee Letters advising the Lender that the HOA Sale would not affect the Deed of Trust satisfies the "price + fraud, oppression or unfairness standard," rendering the HOA Sale invalid—or, at a minimum, that it was valid, but did not extinguish the Deed of Trust.

**Second**, the Borrower paid an amount equal to almost eight times the superpriority amount to the HOA Trustee before the HOA Sale, and that amount was applied to the oldest

outstanding assessments.<sup>45</sup> The superpriority portion of the HOA lien was discharged before the HOA Sale, meaning Saticoy Bay could only have acquired a subordinate interest.

**Third**, neither Monaco nor the HOA Trustee mailed the Notice of Default or Notice of Sale to MERS, despite the fact that it was the beneficiary of record under the Deed of Trust.

NRS 116.31168 incorporates the notice requirements of NRS 107.090(3)(b) and (4), which mandate that notice of default and notice of sale go to "[e]ach . . . person with an interest whose interest or claimed interest is subordinate" to the lien being foreclosed, with or without a request therefor. Taken together, these statutes <u>require an HOA seeking to foreclose a superpriority lien to send the holder of a recorded first deed of trust notices of default and of sale</u>, even though the deed of trust holder has not formally requested them.

Resources Group, 444 P.3d at 445 (emphasis added) (quoting SFR Invs. Pool 1, LLC v. U.S. Bank, N.A., 334 P.3d at 411.

Saticoy Bay Shadow Canyon "[w]hile not an exhaustive list, irregularities that may rise to the level of fraud, unfairness, or oppression include an HOA's failure to mail a deed of trust beneficiary the statutorily required notices, see SFR Invs. Pool 1, LLC v. U.S. Bank, N.A., 130 Nev., Adv. Op. 75, 334 P.3d 408, 418 (2014).

In this matter, the Deed of Trust clearly stated that the beneficial interest was held by MERS. Yet Monaco failed to provide MERS with any foreclosure notice in violation of Nevada law.

Consequently the HOA Sale did not comply with the statute and was defective, and, therefore, the sale did not extinguish the First Deed of Trust.

Prior to the recordation of the Notice of Default and Notice of Sale, Monaco had actual knowledge, based upon its receipt of the Deed of Trust, that MERS was the beneficiary under the Deed of Trust. Monaco had an obligation to provide MERS a copy of the Notice of Default and Notice of Sale and an opportunity to satisfy the lien. Through discovery, Plaintiff obtained copies of the certificate of mailing slips for the Notice of Default and Notice of Sale, which support the fact that neither Monaco nor the HOA Trustee mailed these notice to MERS.<sup>46</sup>

<sup>&</sup>lt;sup>45</sup> See Exhibits 15-18; see also HOA Trustee Deposition, 86:10-14, Exhibit 9. <sup>46</sup> See Exhibits 8 and 14

1	As set forth by this Court in the Order, the sale violates NRS Chapter 116.3116, et seq		
2	because MERS never received the Notice of Default and Notice of Sale.		
3	VI. <u>CONCLUSION</u>		
4	For the reasons stated above, Plaintiff's Motion for Summary Judgment should be		
5	granted.		
6	DATED this 18 <sup>th</sup> day of November, 2019.		
7	WRIGHT, FINLAY & ZAK, LLP		
8	/a/ A arrow D. L arrogator		
9	/s/ Aaron D. Lancaster R. Samuel Ehlers, Esq.		
10	Nevada Bar No. 9313 Aaron D. Lancaster, Esq.		
11	Nevada Bar No. 10115		
12	7785 W. Sahara Ave., Suite 200 Las Vegas, Nevada 89117		
13	Attorney for Defendant/Counterclaimant, Wells		
14	Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan		
15	Trust, Pass-Through Certificates Series 2005-11		
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			

### **CERTIFICATE OF SERVICE** 2 Pursuant to NRCP 5(b), I certify that I am an employee of WRIGHT, FINLAY & ZAK, LLP, and that on this 18<sup>th</sup> day of November, 2019, I did cause a true copy of the foregoing 3 WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE 4 5 STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN TRUST, PASS-THROUGH CERTIFICATES SERIES 2005-11'S OPPOSITION TO SATICOY BAY LLC SERIES 6 7 8149 PALACE MONACO'S MOTION FOR SUMMARY JUDGMENT to be e-filed and e-8 served through the Eighth Judicial District EFP system pursuant to NEFCR 9 as follows: 9 Michael F. Bohn mbohn@bohnlawfirm.com 10 E-Service Bohnlawfirm office@bohnlawfirm.com Douglas Cohen dcohen@wrslawyers.com 11 gkerr@wrslawyers.com Gregory Kerr 12 Teresa McCracken tmccracken@wrslawyers.com Nina Miller nmiller@wrslawyers.com 13 Christie Rehfeld crehfeld@wrslawyers.com J. William Egert bebert@ipsonneilson.com 14 Julie Funai ifunai@lipsonneilson.com 15 Debra Marquez dmarquez@lipsonneilson.com Susana Nutt snutt@lipsonneilson.com 16 17 /s/ Tonya Sessions An Employee of Wright, Finlay & Zak, LLP 18 19 20 21 22 23 24 25 26 27 28

# **EXHIBIT 23**

# **EXHIBIT 23**

### STATE OF NEVADA

# DEPARTMENT OF BUSINESS AND INDUSTRY - REAL ESTATE DIVISION OFFICE OF THE OMBUDSMAN FOR COMMON-INTEREST COMMUNITIES AND CONDOMINIUM HOTELS

2501 East Sahara Avenue, Suite 202 \* Las Vegas, NV 89104-4137 (702) 486-4480 \* Toll free: (877) 829-9907 \* Fax: (702) 486-4520 E-mail: <u>CICOmbudsman@red.state.nv.us</u> <a href="http://www.red.state.nv.us">http://www.red.state.nv.us</a>

# ALTERNATIVE DISPUTE RESOLUTION (ADR) CLAIM FORM

Please review the ADR Overview, Form #523, prior to completing this form.

		,		0	
a referee hearing or arbit (name, address, phone nun	ration decisions are public rec ration resulting in a decision nper) redacted from the decisi	ı can request, in writin	ned on the Division's well g, to the Division to ho	bsite. Parties that p we their identifying	articipated in g information
Date: 12/29/	te: 12/29/201> Signature of Claimant			_	
Claimant*: AURO	RA COMMERCIAL C	ORP			sos.gov/sosentitysearch/)
If Claimant is rep	resented by an atto	rnev: Thomas	N Beckom, Es	sq.; McCarth	y &Holthus LLP
	9510 West Sahar	Please provide th	е наше от тве гам гиш ана п	ie name of the attorney	
	Street		City	State	Zip Code
Contact Phone: 7	702-685-0329 Fax:	866-399-5961	E-Mail: tbecko	m@mccarth	yholthus.com
*Atta	ch Additional Claima	nt Form (#520A)	if there is more	than one Clai	mant.
*If individual, provide ful	TICOY BAY LLC	MPLETE Association name a	s it appears on Secretary of St		
<b>Contact Address:</b>	376 E WARM SPRING Street	S RD., SUITE 140	LAS VEG		
	Street		City	State	Zip Code
Contact Phone: _	Fax:		E-Mail:		
*Attach	n Additional Claiman	t Form (#520B) i	f there is more tl	nan one Respo	ondent.
	PLEASE SELEC	MEDIATION REFEREE Ist agree, otherwise t	ON PROGRAM*		n. Claims involving
(Initial)	ve read and agree to Referee Program is sel				
		For office use	only:		
Claimant:	9542 Claim numb	wa. God	ondent: Date received:	RECEIVE	D, JAN 1 3 2016

Following is a listing of the mediators and referees for the Alternative Dispute Resolution program. Before making your selection, resumes or curriculum vitae of the mediators and referees and their location availability can be viewed on the Division's website at <a href="https://www.red.state.nv.us/cic.htm">www.red.state.nv.us/cic.htm</a>.

 If the parties do not agree on the selected mediator or referee, the Division will assign.

### MEDIATOR LISTING

### REFEREE LISTING

520

# Southern Nevada

Ira David, Esq.
Christopher R. McCullough, Esq.
Hank Melton
Dee Newell, JD
Janet Trost, Esq.
Ileana Drobkin
Barbara Fenster
Paul H. Lamboley, Esq.
Michael G. Chapman, Esq.
Angela Dows, Esq.
Thomas D. Harper, Esq.

Ira David, Esq.
Janet Trost, Esq.
Christopher R. McCullough, Esq.
Angela H. Dows, Esq.
Paul H. Lamboley, Esq.
Kurt Bonds, Esq.
Thomas D. Harper, Esq.

# Northern Nevada

Sarah V. Carrasco, Esq. Michael G. Chapman, Esq. Angela Dows, Esq. Jill Greiner, Esq Paul H. Lamboley, Esq. Michael Matuska, Esq. Angela H. Dows, Esq. Paul H. Lamboley, Esq. Kurt Bonds, Esq.

Please note your mediator or referee selection below.		
Dee Newell, JD	■ Mediator	☐ Referee

# STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY

### REAL ESTATE DIVISION

# OFFICE OF THE OMBUDSMAN FOR OWNERS IN COMMON-INTEREST COMMUNITIES AND CONDOMINIUM HOTELS

1179 Fairview Drive, Suite E \* Carson City, NV 89701-5453 \* (775) 687-4280 2501 East Sahara Avenue, Suite 202 \* Las Vegas, NV 89104-4137 (702) 486-4480 \* Toll free: (877) 829-9907

E-mail: CICOmbudsman@red.state.nv.us

http://www.red.state.nv.us

# ALTERNATIVE DISPUTE RESOLUTION (ADR) ADDITIONAL CLAIMANT FORM

This form should only be used in conjunction with Form #520 - ADR Claim Form

	12/29/15	Signature of Claima	nt (if Homeowner, must be ow	ner of record)		
	(https://esos.ste	te.nv.us/SOSServices/AnonymousAccess	/CorpSearch/CorpSearch.aspx)			
ed on	behalf of the Association, provide the Association	on's Entity Number as it appears on the	Secretary of State's website.			
4	Claimant: MONACO LANDSCAPE MAINTENANCE ASSOCIATION, INC. #C22200-1998					
	If individual provide full name. If Association, pro	ovide COMPLETE Association name and I	Entity Number as it appears on the	Secretary of State's	website.	
4	Contact Address: 8290 ARVILLE STREET		Las Vegas	NV	89139	
	Street		City	State	Zip Cod	
-	Contact Phone:	Fax:	E-Mail:			
2.4.5						
11: 10:08-	Claimant: SATICOY BAY LLC Se	ries 8194 Palace Monaco	# E00777			
	If individual provide full name. If Association, pro	ovide COMPLETE Association name and I	Entity Number as it appears on the	Secretary of State's	website.	
4	Contact Address: 376 E WARM	SPRINGS RD., SUITE 140	LAS VEGAS	NV	8911	
	Street		City	State	Zip Cod	
4	Contact Phone:	Fax:	E-Mail:			
4	Claimant: RED ROCK FINANCIA	L SERVICES, LLC	# E04845			
4	If individual provide full name. If Association, pr	ovide COMPLETE Association name and I				
4	Claimant: RED ROCK FINANCIA If individual provide full name. If Association, pr  Contact Address: 2215-B RENA	ovide COMPLETE Association name and I	Entity Number as it appears on the	Secretary of State's	8911	
4	If individual provide full name. If Association, pr	ovide COMPLETE Association name and I	Entity Number as it appears on the	Secretary of State's		
* * *	If individual provide full name. If Association, proceedings and the Contact Address: 2215-B RENA Street	ovide COMPLETE Association name and l	Entity Number as it appears on the  LAS VEGAS  City	NV State	8911	
4 4	If individual provide full name. If Association, pr Contact Address: 2215-B RENA	ovide COMPLETE Association name and l	Entity Number as it appears on the  LAS VEGAS  City	NV State	8911	
* * *	If individual provide full name. If Association, proceedings and the Contact Address: 2215-B RENA Street	ovide COMPLETE Association name and l	Entity Number as it appears on the  LAS VEGAS  City	NV State	8911	
* * *	If individual provide full name. If Association, pr  Contact Address: 2215-B RENA  Street  Contact Phone:  Claimant:	ISSANCE DR.  Fax:	Entity Number as it appears on the  LAS VEGAS  City  E-Mail:	Secretary of State's  NV  State	8911 Zip Cod	
* * * *	If individual provide full name. If Association, pr  Contact Address: 2215-B RENA  Street  Contact Phone:	ISSANCE DR.  Fax:	Entity Number as it appears on the  LAS VEGAS  City  E-Mail:	Secretary of State's  NV  State	8911 Zip Cod	
* * * *	If individual provide full name. If Association, pr  Contact Address: 2215-B RENA  Street  Contact Phone:  Claimant:	ISSANCE DR.  Fax:	Entity Number as it appears on the  LAS VEGAS  City  E-Mail:  #  Entity Number as it appears on the	NV State  Secretary of State's	8911 Zip Cod	
* * * *	If individual provide full name. If Association, pr  Contact Address: 2215-B RENA Street  Contact Phone:  Claimant:  If individual provide full name. If Association, pr	ISSANCE DR.  Fax:	Entity Number as it appears on the  LAS VEGAS  City  E-Mail:	Secretary of State's  NV  State	8911 Zip Cod s website.	
中十 中 市 市	If individual provide full name. If Association, pr  Contact Address: 2215-B RENA Street  Contact Phone:  Claimant: If individual provide full name. If Association, pr  Contact Address:	Fax:  Ovide COMPLETE Association name and leading to the second s	Entity Number as it appears on the  LAS VEGAS  City  E-Mail:  #  Entity Number as it appears on the	NV State  Secretary of State's	8911 Zip Cod	

# **EXHIBIT 24**

# **EXHIBIT 24**

# Arbitration and Mediation Solutions, Inc.

5546 Camino Al Norte Ste. 2-449 North Las Vegas, NV 89031

# MEDIATION RESULT

Mediator: Dee Newell, J. D.	Mediation Date(s): 12 June 2017
-	onaco Landscaping Assoc., *Saticoy Bay LLC & condents 'refused to participate' in the Mediation 16-838
Cl Petitioner: Aurora Commercial Corp	Cl Counsel: Lindsay D. Robbins, Esq.
Resp: Monaco Landscape Maint	Resp Counsel: Julie Funai, Esq.
Starting Time:	Ending Time: 2'\Day \tag{\text{Line Funar, Esq.}}
ų.	<u>Dutcome</u>
The Charge/Dispute has been resolve	d. Agreement is attached.
The Parties have reached an impasse	and the charge/dispute is not resolved.
	for further mediation.
The terms of the Agreement reached are as for	ollows:
Attachment Yes No X	
	or will be held harmless for any claim arising
from the mediation process.	
Charging Party(signature)	Date
Charging Party's Representative	Date
Respondent(signature)	Date
Respondent's Representative	Date
Mediator Del Palue	(signature)  Date (2) /2, / / APP000653

Electronically Filed
11/18/2019 5:05 PM
Steven D. Grierson
CLERK OF THE COURT

### DISTRICT COURT

## **CLARK COUNTY NEVADA**

SATICOY BAY LLC SERIES 8149 PALACE MONACO,

Plaintiff,

VS.

10

11

12

13

14

15

17

18

19

20

21

22

23

24

25

26

27

28

ROBERT NARDIZZI a/k/a ROBERT A. NARDIZZI, an individual; MONACO LANDSCAPE MAINTENANCE ASSOCIATION, a Nevada Domestic non-profit corporation; WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN TRUST, PASS-THROUGH CERTIFICATES SERIES 2005-11, a business entity location unknown; DOE individuals 1 through 10; and ROE business entities 11 through 30,

Defendants.

WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN TRUST, PASS-THROUGH CERTIFICATES SERIES 2005-11, CASE NO.: A-18-770245-C

DEPT NO.: 28

DEFENDANT 1 COUNTER-**DEFENDANT MONACO LANDSCAPE** MAINTENANCE ASSOCIATION'S OPPOSITION TO WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE STRUCTURED **ADJUSTABLE** RATE MORTGAGE TRUST, LOAN PASS-THROUGH 2005-11'S CERTIFICATES SERIES MOTION FOR SUMMARY JUDGMENT

# 3900 Covington Cross Drive, Suite 120, Las Vegas, Nevada 89144 Facsimile: (702) 382-1512 LIPSON NEILSON, P.C. Telephone: (702) 382-1500

1

2

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

VS.

Counterclaimant, SATICOY BAY LLC SERIES 8149 PALACE MONACO; MONACO LANDSCAPE MAINTENANCE ASSOCIATION; and RED

ROCK FINANCIAL SERVICES, LLC

# DEFENDANT/COUNTER-DEFENDANT MONACO LANDSCAPE MAINTENANCE ASSOCIATION'S OPPOSITION TO WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN TRUST, PASS-THROUGH CERTIFICATES SERIES 2005-11'S MOTION FOR **SUMMARY JUDGMENT**

COMES NOW, Defendant / Counter-Defendant Monaco Landscape Maintenance Association ("Monaco" or "HOA"), by and through its counsel of record at the law firm of LIPSON NEILSON P.C., and submits this Opposition to Defendant/Counterclaimant, Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-Through Certificates Series 2005-11's ("Wells Fargo") Motion for Summary Judgment ("Motion")

DATED this 18<sup>th</sup> day of November, 2019.

LIPSON NEILSON P.C.

/s/ Janeen V. Isaacson

By: \_

J. William Ebert, Esq. Nevada Bar No. 2697 Janeen V. Isaacson, Esq. Nevada Bar No. 6429 9900 Covington Cross Dr., Suite 120 Las Vegas, Nevada 89144 (702) 382-1500 - Telephone (702) 382-1512 - Facsimile bebert@lipsonneilson.com iisaacson@lipsonneilson.com **Attorneys** for Monaco Landscape Maintenance Association

Page 2 of 16

# 3900 Covington Cross Drive, Suite 120, Las Vegas, Nevada 89144 Telephone: (702) 382-1500 Facsimile: (702) 382-1512

# MEMORANDUM OF POINTS AND AUTHORITIES

### **INTRODUCTION**

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

On or around December 3, 2013, Monaco, through Red Rock Financial Services, LLC, Inc. ("Red Rock"), conducted a non-judicial foreclosure on the real property located at 8149 Palace Monaco Ave., Las Vegas, Nevada 89117 ("Property"). The sale was conducted pursuant to the provisions of Monaco's CC&Rs, as well as its rights under NRS 116. The Property sold to Plaintiffs for \$17,400.

Wells Fargo's Motion for Summary Judgment does not provide analysis for each cause of action pled or provide a legal and factual analysis of how each of the twelve alleged claims has been proven. Instead the Motion makes four assertions which presumably are intended to support all twelve claims. Specifically, Wells Fargo contends (1) that Monaco's Declaration of Covenants, Conditions, Restrictions and Easements for Monaco ("CC&Rs") provisions with respect to assessments is not governed by NRS 116 thereby enforcing the mortgage protection clause; (2) that the owner's partial payments to the HOA made under a repayment agreement should be allocated in a manner not contemplated by the repayment agreement, (3) that providing notice to Indy Mac and Wells Fargo under the second note was insufficient notice under NRS 116 and (4) that inadequate purchase price combined with the other alleged wrongdoing require the sale to be set aside under Nevada law. These arguments are flawed and circular and do not provide a basis under which the Court should set aside the sale or find any wrongdoing on the part of the HOA which would entitle Wells Fargo to damages.

### II. STATEMENT OF RELEVANT MATERIAL FACTS

On or around March 7, 2005, Robert Nardizzi ("Borrower") obtained a loan to purchase the Property. See Counterclaim ¶¶ 28. The loan was secured by a deed of trust. *Id.* ¶ 29. The Deed of Trust executed by Nardizzi identified IndyMac Bank, F.S.B ("IndyMac"), as the Lender, Mortgage Electronic Registration Systems, Inc. ("MERS") as the beneficiary of record. Id. On or around February 12, MERS assigned the recorded

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

beneficial interest in the Deed of Trust to Aurora Commercial Corp. as Successor Entity to Aurora Bank, F.S.B. F/k/a Lehman Brothers Bank, F.S.B. ("Aurora"). Id. ¶ 30. On January 26, 2017, an Assignment of the Deed of Trust was recorded, whereby Aurora Commercial Corp. assigned the Nardizzi Deed of Trust and Note to Wells Fargo. Id. ¶ 31.

On or around May 20, 2009, the HOA, through Red Rock, recorded a notice of delinquent assessment lien. Id. ¶ 32; see also Notice of Delinquent Assessment Lien, attached hereto as Exhibit 1.

On or around July 7, 2009, Monaco, through Red Rock, recorded a notice of default and election to sell. Id. ¶ 33; see also Notice of Default and Election to Sell, attached hereto as **Exhibit 2**. Copies of the notice were sent to various parties by certified mail, including IndyMac and Wells Fargo, N.A. with respect to the second deed of trust. See Mailing Records, attached collectively hereto as **Exhibit 3.** 

On or around April 8, 2013, Monaco, through Red Rock, recorded a notice of foreclosure sale. Id. ¶ 35; see also Notice of Foreclosure Sale, attached hereto as Exhibit 4. Copies of the notice were sent to various parties via certified mail, including Indy Bank and Wells Fargo, N.A., the holder of the second deed of trust. See Mailing Records, attached hereto as **Exhibit 5**.

On or around December 27, 2013, Monaco, through Red Rock, recorded a foreclosure deed upon sale. Id. ¶ 36; see also Foreclosure Deed, attached hereto as **Exhibit 6.** According to the Foreclosure Deed, Plaintiffs purchased the Property for \$17,400. *Id*.

Prior to the foreclosure proceedings, on May 31, 2013, the Borrower entered a Payment Agreement in which he agreed to pay all outstanding assessments, fees, costs and other amounts owed through May 31, 2015 for a 10% payment of \$404 and the remaining \$3,921.12 in a twenty-four month payment plan. See Payment Plan, attached hereto as **Exhibit 8** and deposition transcript of HOA witness Corey Clapper dated September 24, 2019, pages 67-69. At the time the payment plan was entered, the Borrower owed outstanding assessments of \$1,176 and as well as fees and costs owed

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

pursuant to the HOA's Collection of Assessments Policy applicable as to all owners in the HOA. See Monaco Landscape Maintenance Association Collection of Assessments Policy attached hereto as Exhibit 9.

### III. STATEMENT OF UNDISPUTED MATERIAL FACTS

The following facts are undisputed:

- On or around February 3, 2003, Borrower obtained a loan to purchase the Property. See Counterclaim ¶¶ 28, 29.
  - 2. The loan was secured by a deed of trust. *Id*.
  - 3. At that time, the deed of trust was held by Indy Bank. Id.
- 4. On or around February 24, 2014, MERS recorded the assignment of the beneficial interest in the Deed of Trust to Aurora. Id. ¶ 30.
- 5. On January 26, 2017, an Assignment of the Deed of Trust was recorded, whereby Aurora assigned the Deed of Trust and Note to Wells Fargo. Id. ¶ 31.
- 6. On or around May 20, 2009, Monaco, through Red Rock, recorded a notice of delinquent assessment lien. Id. ¶ 32; Ex. 1.
- 7. On or around July 7, 2009, Monaco, through Red Rock, recorded a notice of default and election to sell. Id. ¶ 33; Ex. 2.
- 8. On or around April 8, 2013, Monaco, through Red Rock, recorded a notice of foreclosure sale. Id. ¶ 35; Ex. 4.
- 9. On or about May 31, 2013, the Borrower entered a Payment Agreement in which he agreed to pay the full amount of all outstanding assessments and collections costs due to the Association to obtain a postponement of the foreclosure sale. See Ex. 8.
- 10. A non-judicial foreclosure sale occurred on December 3, 2013. Id. ¶ 36; Ex. 6.
- 11. On or around December 27, 2013, Monaco, through Red Rock, recorded a foreclosure deed upon sale. *Id.* ¶ 36; Ex. 6.
- According to the Foreclosure Deed, Plaintiffs purchased the Property for 12. \$17,400. Id.

1

2

3

4

39.

Monaco's CC&R's were enacted after the creation of NRS 116 in 1991. Id. ¶ 13.

- 14. The Property is governed by the CC&R's. See CC&R's recorded in Clark County Recorder's Office as Book and Instrument Number 980923.01097 attached hereto as Exhibit 7.
  - 15. Article 3 of the CC&R's contains a series of use restrictions and limitations.
- 16. Article 6.1.6 of the CC&R's pertaining to the powers and function of the Association provides the following:

Legal and Accounting Services. The power, but not the duty, if deemed Appropriate by the Board or required by a governmental agency, to retain And pay for legal and/or accounting services as may be necessary or Proper in the operation of the Association, or in performing any of the Express duties or rights of the Association as set forth in this Article 6; ...Such approval of the Voting Power of the Association shall not be Necessary if the judicial proceedings are initiated (i) to collect any unpaid Assessments levied pursuant to the Declaration, (ii) to enforce the Governing Documents, (iii) to proceed with a counterclaim, or (iv) to Protect the health, safety and welfare of the Members...

Emphasis added.

17. Article 6.1.7 states:

Necessary and Incidental Power. The power, but the duty, to perform any and all lawful acts incidental to and in furtherance of the Association's exercise of its express powers set forth in Sections 6.1.1 to 6.1.6 above which the Association deems necessary and proper.

18. Article 8.9.1 states:

If any installment of any Assessment hereunder is not paid on or before its due date, the Association may further declare all of the unpaid balance of the entire Assessment levied against such Owner and such Owner's Lot or Tract to be immediately due and payable without further demand, and may enforce the collection of the full Assessment for such fiscal year and all charges and interest thereon in any manner authorized by law and this Declaration, including, without limitation, an action at law against the Owner personally obligated to pay the same, or an action to file and foreclose the lien against the Owner's property interest securing the same in accordance with NRS Sections 116.31162 to 116.11368, inclusive.

Emphasis Added.

111

28

# 9900 Covington Cross Drive, Suite 120, Las Vegas, Nevada 89144 Telephone: (702) 382-1500 Facsimile: (702) 382-1512 LIPSON NEILSON, P.C.

# **RESPONSE TO WELLS FARGO'S STATEMENT OF FACTS**

Wells Fargo, in its Motion for Summary Judgment, contains many conclusory statements that represent their version of "undisputed" facts.

10. The superpriority portion of the HOA's	Objection. Calls for a legal conclusion.
lien as of the execution of the Notice of Lien	
was \$114.00	
11. HOA never recorded a subsequent	The HOA concedes that one Notice of Lien
Notice of Lien against the Property after the	was filed on May 20, 2009, but disputes the
initial Notice to Lien to re-establish a new	remaining statement as containing an
superpriority lien.	improper and erroneous legal conclusion.
13. Neither the HOA nor the HOA Trustee	The HOA concedes it notified Indy Bank of
mailed a copy of the Notice of Default to	the Foreclosure Sale and did not send a
MERS, despite MERS being identified as	separate Notice to MERS, but objects to the
the beneficiary in the Deed of Trust.	remaining statement as containing and
	improper legal conclusion.
16. From 2009 through 2015	Objection. This is improper testimony that
	calls for a legal conclusion.
17. On September 17, 2009	Objection. This calls for a legal conclusion.
21. Nardizzi entered into a Payment	The HOA acknowledges the existence of the
agreement	Payment Agreement but refutes Wells
	Fargo's application of the allocations in light
	of the Borrower's material breach of the
	agreement.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

23. The HOA trust allocated	The HOA acknowledges the existence of the
	Payment Agreement but refutes Wells
	Fargo's application of the allocations in light
	of the Borrower's material breach of the
	agreement.
24. Nardizzi's payments satisfied the	Deny. The payments made by the Borrower
superpriority component (\$114.00) of the	did not satisfy the superpriority portion of the
HOA's lien prior to the HOA Sale date of	lien as argued below.
December 3, 2013	
26. At the time of the HOA's sale	Deny, as evidenced by the actual sale price
	at auction of \$17,400.

### **LEGAL ARGUMENT**

Α. The Facts of this Case are Distinguishable from the Nevada Supreme Court's Opinion in Pacific Sun v. Lakeview Loan Servicing, LLC and the Mortgage Protection Clause in the CC&R's is Unenforceable Under NRS 116.

Wells Fargo has argued that they are an intended beneficiary under the CC&R's and that the HOA had a duty to protect their deed of trust over any assessments owed. This argument is flawed for two reasons. First, it completely ignores the fact that the CC&R's provide authority to the HOA to collect assessments through a non-judicial foreclosure. However, more importantly, the provisions of NRS 116 trump any provisions of the CC&R's. In SFR Investments Pool 1 v. U.S. Bank, the Nevada Supreme Court specifically held that NRS 116.1104 renders mortgage protection clauses "void and unenforceable." See SFR Investments Pool 1 v. U.S. Bank, 334 P.3d 408, 418-419 (Nev. 2014) (quoting Boulder Oaks Cmty. Ass'n v. B&J Andrews Enters.,LLC, 125 Nev. 397, 407, 215 P.3d 27, 34 (2009). The Court stated that since NRS 116.1104 cannot be

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

altered by agreement, mortgage protection clauses are necessarily in conflict with NRS 116.3116(2), which creates the super-priority lien, and are necessarily meaningless. Id.

In this case, both sets of CC&R's were created after 1991. As a result, Wells Fargo could not reasonably rely on the Mortgage Protection Clause in the CC&R's to protect its Deed of Trust. Wells Fargo's claims for Breach of Contract, Tortious Interference with Contract, Misrepresentation and Breach of Covenant of Good Faith and Fair Dealing are all based on the unreasonable reliance on a provision that was rendered null and void by NRS 116. The HOA had no duty to protect Wells Fargo's Deed of Trust over and above their own statutory rights to collect assessments as afforded under NRS 116 and the CC&R's. Furthermore, NRS 116 statutorily provided superior priority to the HOA's rights affording them the legal right to conduct the non-judicial foreclosure sale.

Wells Fargo argues that these arguments fail because Monaco is a limited HOA and is subject to the decision of the Nevada Supreme Court in Saticoy Bay LLC Series 4500 Pacific Sun v. Lakeview Loan Servicing, LLC, 441 P.3d 81 (Nev. 2019) ("Pacific Sun"). In Pacific Sun, the Court found that the Diamond Ranch HOA satisfied all three criteria of NAC 116.090 and was therefore to be considered a limited purpose association under NRS 116.1201(2) and (6). As a result, the Court concluded that mortgage protection clause in the HOA's CC&R's was not superseded by NRS 116 and the foreclosure sale did not extinguish the bank's deed of trust.

### NAC 116.090 provides that:

- 1. An association is a limited-purpose association pursuant to subparagraph (1) of paragraph (a) of subsection 6 of NRS 116.1201 if:
- (a) The association has been created for the sole purpose of maintaining the common elements consisting of landscaping, public lighting or security walls, or trails, parks and open space;
- (b) The declaration states that the association has been created as a landscape maintenance association; and

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

- (c) The declaration expressly prohibits:
  - The association, and not a unit's owner, from enforcing a use (1) restriction against a unit's owner;
  - (2) The association from adopting any rules or regulations concerning the enforcement of a use restriction against a unit's owner; and
  - The imposition of a fine or any other penalty against a unit's owner for (3)a violation of a use restriction.

Monaco acknowledges that it meets criteria (a) and (b) of NAC 116.090. However, that is where the similarities end. In Pacific Sun, the Diamond Ranch HOA's CC&R's contained language specifically prohibiting the board from enforcing any use restrictions. *Id.* To the contrary, in this case, Section 6.1.6 of Monaco's CC&R's specifically authorize the Association to initiate judicial proceedings as necessary to enforce the Governing Documents without the membership. See Exhibit 7 and Undisputed Statement of Fact #15. Under Section 6.1.7, the CC&R's go one step further and authorize to perform any lawful acts in furtherance of its express powers under the CC&R's. See Exhibit 7 and Undisputed Statement of Fact #16. These authorization provisions would include enforcing the use provisions contained in Section 3 of the CC&R's. See Exhibit 7 and Undisputed Statement of Fact #14.

Additionally, in *Pacific Sun*, the Court found that the Diamond Ranch HOA's CC&R's did not require them to be subject to NRS 116, but instead merely stated that foreclosure proceedings should occur in a similar manner. Saticoy Bay LLC Series 4500 Pacific Sun v. Lakeview Loan Servicing, LLC, 441 P.3d 81 (Nev. 2019). In this case, although we agree that Monaco's CC&R's limit the applicability of NRS 116, the preamble still states that NRS 116 is only limited "...unless otherwise expressly stated in this Declaration." See Exhibit 7 and Wells Fargo's Undisputed Statement of Fact #2. In this case, under Section 8.9.1, the CC&R's required foreclosure actions to proceed "in accordance with NRS Sections 116.31162, inclusive." See Exhibit 7 and Undisputed Statement of Fact #17. Since the CC&R's were written in a manner subjecting the HOA to NRS 116 statutory authority with

respect to foreclosure proceedings, the statute provides superior priority to Monaco's rights affording them the legal right to conduct the foreclosure sale and rendering the mortgage protection clause null and void.

B. The Owner's Partial Payments Pursuant to an Agreement to Pay All

B. The Owner's Partial Payments Pursuant to an Agreement to Pay All Assessments, Fees, Costs and Collections Fees with the HOA Did Not Satisfy the Superpriority Portion of the Lien.

Wells Fargo argues that the Borrower satisfied the superpriority lien amount through partial payments made prior to the foreclosure sale. This is not legally or factually accurate. First, NRS 116 sets forth a means and mechanism of how a bank can satisfy a superpriority lien. NRS 116 does not provide for a borrower to satisfy the amount for a bank.

Second, even if the statute allowed for such satisfaction, the Borrower in this case did not satisfy the superpriority lien amount. The Borrowers payments were made under a Payment Agreement entered by and between the Borrower and the HOA in which the Borrower agreed to make <u>full payment</u> of all sums due through a 10% payment of \$404 and the remaining \$3,921.12 to be paid over a period of 24 months. See Ex. 8. The Payment Agreement contained the following clause:

The Association has agreed to establish a 24 month Payment Agreement
ONLY with a waiver of late fees and interest. Failure to remit payments as
Specified above may result in the immediate continuation of the Association's
Foreclosure Sale at no further consideration or notification to you. The
Association's Foreclosure Sale has been postponed until December 3, 2013.
Failure to remit payments on time may result in the FULL balance being due
And payable.

As set forth by this clause and the remaining terms of the Payment Agreement, the payments were accepted and allocated based on the condition precedent that ALL twenty-four payments would be made. The Borrower only made a portion of his payments under the agreement through August 23, 2013 and failed to make the remaining payments. See Wells Fargo's Motion for Summary Judgment, page 13-14.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

Under Nevada law, to show a breach of contract a party must show "(1) the existence of a valid contract, (2) a breach by the defendant, and (3) damages as a result of the breach." Rivera v. Reri & Sons Farms, Inc., 735 F.3d 892, 899 (9th Cir.2013). Here the Borrower and the HOA had an enforceable agreement in which Borrower agreed to make all 24 payments in exchange for the HOA to waive its rights to foreclosure under its existing filed lien and foreclosure notices. The Borrower agreed that if all payments were not made, the HOA could foreclosure under the existing lien necessarily preserving the lien itself and the accompanying superpriority lien. The contract was breached when the Borrower only made three payments under the agreement, causing damages to the HOA in failing to receive the outstanding funds owed. As pursuant to the Payment Agreement, when the Borrower failed to made further payments, the HOA proceeded with the sale. The parties agreed in clear unmistakable terms that the HOA was maintaining its full rights under the lien to foreclose absent full payment of all funds owed which necessarily included protection of the superpriority portion of the lien.

Here the Bank is attempting to stand in the shoes of the Borrower and is making an argument that the HOA was somehow bound to perform under the Payment Agreement despite the clear breach of the Borrower. A breach of contract claim may only be raised by the recipient of the promise, and third-party beneficiaries are only entitled to seek remuneration if it can be clearly discerned that the contracting parties intended to benefit the third party when the agreement was formed – incidental beneficiaries lack the right to claim relief. Wyatt v. Bowers, 103 Nev. 593, 595-96, 747 P.2d 881 (1987) (citing Lipshie v. Tracy Investment Co., 93 Nev. 370, 566 P.2d 819 (1977). Here, the Bank is not named in the agreement and the bank has not presented sufficient proof that they were an intended beneficiary under the agreement. They have no right to attempt to enforce the HOA's good faith allocations which were conditioned on full payment by the Borrower.

3900 Covington Cross Drive, Suite 120, Las Vegas, Nevada 89144 Facsimile: (702) 382-1512 Telephone: (702) 382-1500 1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

The HOA was within its statutory and contractual rights to proceed with the foreclosure sale under NRS 116. The Bank is not entitled to the benefit or allocation of any funds paid to satisfy the superpriority lien, which its predecessor failed to do for more than four years.

#### C. Monaco Satisfied the Requirements of NRS 116 by Notifying the Owner of the Loan with Respect to the Assessment Lien, Intent to Foreclosure and Impending Sale.

Wells Fargo argues that the foreclosure sale was invalid because the HOA's agent failed to send notices to MERS. This is an incorrect statement of the law. There is no dispute that the HOA's agent sent direct notice of the lien and the Notices of Sale to the owner of the first Deed of Trust, Indy Bank and the owner of the second mortgage, Wells Fargo Bank. This notification was sufficient to meet the requirements of the pre-2015 version of NRS 116.

#### D. Monaco Conducted the Foreclosure Sale in a Commercially Reasonable Manner.

Wells Fargo's Second Cause of Action against Monaco is that the "foreclosure sale was not commercially reasonable" because the amount of the loan and the alleged fair market value far exceeded the sale price. See Counterclaim ¶¶ 60-63, 129. However, the Nevada Supreme Court has long held that "inadequate price is not enough to set aside [a] sale; there must also be a showing of fraud, unfairness, or oppression." Shadow Wood HOA v. N.Y. Cmty. Bancorp., 366 P.3d 1105, 1112 (Nev. 2016, citing Long v. Towne, 98) Nev. 11, 13, 639 P.2d 528, 530 (1982). Although the Counterclaim alleges fraud, unfairness or oppression, the Counterclaim alleges no specific facts to support this baseless legal conclusion. Id. at 64-65.

The court recently reaffirmed this holding, finding not only that the commercial reasonableness standard is inapplicable in an HOA foreclosure sale, but also that its citation to the Restatement in Shadow Wood "cannot reasonably be construed as an implicit adoption of a rule that requires invalidating any foreclosure sale with a purchase price less than 20 percent of a property's fair market value." Nationstar Mortgage, LLC v.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

Saticoy Bay LLC Series 2227 Shadow Canyon, 405 P.3d 641, 647 (2017). A party must show that "the sale was affected by fraud, unfairness, or oppression." *Id.* at 649. None the evidence in this case meets that threshold. Monaco and its agent complied with the notice and recording requirements of NRS 116 as they existed at the time of the sale. Wells Fargo has not argued (or presented evidence to support a finding) that Indy Bank attempted to pay the superpriority portion of the lien, or that it lacked knowledge of the foreclosure proceedings. The mere fact that Monaco did not sell the Property for the alleged fair market value of \$152,000 is insufficient to sustain a claim of commercial unreasonableness under Shadow Canyon.

The bank's arguments supporting fraud and oppression are merely circular arguments pertaining to the mortgage protection clause, the owner's payments under the Payment Agreement and the non-notification of MERS. As addressed in detail above, these arguments fail and do not support a claim of fraud or oppression by the HOA.

#### E. Wells Fargo's Claims are Barred under the Statute of Limitations.

Monaco incorporates and references all statute of limitations arguments raised in its Motion for Partial Summary Judgment filed on August 30, 2019 and all claims raised by Saticoy Bay in its Motion for Summary Judgment filed on October 28, 2019.

111 111

111

21

22 23

24

25

26

27

28

# LIPSON NEILSON, P.C. 9900 Covington Cross Drive, Suite 120, Las Vegas, Nevada 89144 Telephone: (702) 382-1500 Facsimile: (702) 382-1512

### VI. <u>CONCLUSION</u>

Based on the foregoing, Monaco respectfully requests this Court deny Wells Fargo's Motion for Summary Judgment.

Dated this 18th day of November, 2019.

LIPSON NEILSON, P.C.

/s/Janeen Isaacson

By:

J. William Ebert, Esq.
Nevada Bar No. 2697
Janeen V. Isaacson, Esq.
Nevada Bar No. 6429
9900 Covington Cross Dr., Suite 120
Las Vegas, Nevada 89144
(702) 382-1500 – Telephone
(702) 382-1512 – Facsimile
bebert@lipsonneilson.com
jisaacson@lipsonneilson.com
Attorneys for Monaco Landscape
Maintenance Association

# LIPSON NEILSON, P.C. 9900 Covington Cross Drive, Suite 120, Las Vegas, Nevada 89144 Telephone: (702) 382-1500 Facsimile: (702) 382-1512

### **CERTIFICATE OF SERVICE**

I hereby certify that on the 18<sup>th</sup> day of November, 2019, service of the foregoing DEFENDANT / COUNTER-DEFENDANT MONACO LANDSCAPE MAINTENANCE ASSOCIATION'S OPPOSITION TO WELLS FARGO BANK, NATIONAL ASSOCIATION, AS TRUSTEE FOR THE STRUCTURED ADJUSTABLE RATE MORTGAGE LOAN TRUST, PASS-THROUGH CERTIFICATES SERIES 2005-11'S MOTION FOR SUMMARY JUDGMENT was made pursuant to FRCP 5(b) and electronically transmitted to the Clerk's Office using the CM/ECF system for filing and transmittal to all interested parties.

Natalie C. Lehman, Esq.
Nevada Bar No. 12995
WRIGHT FINLAY & ZAK, LLP
7785 W. Sahara Ave., Suite 200
Las Vegas, Nevada 89117
(702) 475-7964 – Telephone
nlehman@wrightlegal.net
Attorneys for Wells Fargo Bank, National
Association, as Trustee for the Structured
Adjustable Rate Mortgage Loan Trust, PassThrough Certificates Series 2005-11.

Michael F. Bohn, Esq.
Nevada Bar No. 1641
MICHAEL F. BOHN, ESQ., LTD.
2260 Corporate Circle, Suite 480
Henderson, Nevada 89074
(702) 642-3113 – Telephone
(702) 642-9766 – Facsimile
mbohn@bohnlawfirm.com
Attorneys for Saticoy Bay LLC Series 8149
Palace Monaco

/s/ Renee M. Rittenhouse

An Employee of LIPSON NEILSON, P.C.

Electronically Filed 11/18/2019 5:25 PM Steven D. Grierson CLERK OF THE COURT

EXHIBIT "8"

EXHIBIT "8"

APP000670



May 31, 2013

ROBERT NARDIZZI 8149 PALACE MONACO AVE. LAS VEGAS, NV 89117-2569

8149 Palace Monaco Avenue, Las Vegas, NV 89117 Monaco Landscape Maintenance Association, Inc / R30907

Dear ROBERT NARDIZZI,

Red Rock Financial Services is a debt collector and is attempting to collect a debt. Any information obtained will be used for that purpose.

#### **Payment Agreement**

Your written request for a Payment Agreement has been approved and executed for the assessment debt owed to Monaco Landscape Maintenance Association, Inc (Association). A onetime fee of \$30.00 has been added to your account balance for the execution of this Agreement.

The following is the schedule of dates and payments to be made to Red Rock Financial Services (Red Rock). Personal Checks are not accepted. Please make payments with cashier's checks or money orders, and made payable to Red Rock. Please ensure the account number is listed on any payments remitted to our office. The Association and/or Red Rock may assess increases in regular assessments, special assessments and/or additional charges to the above account while on this payment agreement. These charges will be calculated and collected at the time the final balance is due. To make the final payment, you must contact Red Rock for the final balance.

Date	Amount	Date	Amount	Date	Amount	Date	Amount
6/21/13	\$163.38	12/21/13	\$163.38	6/21/14	\$163.38	12/21/14	\$163.38
7/21/13	\$163.38	1/21/14	\$163.38	7/21/14	\$163.38	1/21/15	\$163.38
8/21/13	\$163.38	2/21/14	\$163.38	8/21/14	\$163.38	2/21/15	\$163.38
9/21/13	\$163.38	3/21/14	\$163.38	9/21/14	\$163.38	3/21/15	\$163.38
10/21/13	\$163.38	4/21/14	\$163.38	10/21/14	\$163.38	4/21/15	\$163.38
11/21/13	\$163.38	5/21/14	\$163.38	11/21/14	\$163.38	5/21/15	Balance

Please note that this Payment Agreement includes the current balance owed plus future assessments through the end of the Payment Agreement. Upon completion of this Agreement, your account will be current with the Association and Red Rock. Do not send a separate payment to the Association or the managing agent until the completion of this Payment Agreement.

The Association has agreed to establish a 24 month Payment Agreement ONLY with a waiver of late fees and interest. Failure to remit payments as specified above may result in the immediate continuation of the Association's Foreclosure Sale at no further consideration or notification to you. The Association's Foreclosure Sale has been postponed until December 03, 2013. Failure to remit payments on time may result in the FULL balance being due and payable.

Payments must be received by the date and for the full amount as specified above. A late fee of \$25.00 will be charged to your account if payment is not received by the due date.

Additional information regarding this account can be obtained at www.rrfs.com. Please contact the office of Red Rock Financial Services at 702-932-6887 with any questions.

Regards,

Red Rock Financial Services

fax 702.341.7733 | 4775 W. Teco Avenue, Suite 140, Las Vegas, Nevada 89118 | www.rrfs.com 702.932.6887

## EXHIBIT "9"

# EXHIBIT "9"

WHEREAS, the Declaration of Covenants, Conditions and Restrictions for Monaco Landscape Maintenance Association contains the covenant for assessments,

WHEREAS, there is a need to bring this procedure for the collection of assessments to view by the community in one document for ease of reference, and

WHEREAS, it is the intent of the Board of Directors to comply with and implement the procedures for the collection of assessments,

NOW, THEREFORE BE IT RESOLVED that the Board of Directors has adopted the following policy.

- 1. Assessments and Due Dates: Regular assessments shall be levied annually in Semi-Annual installments and are payable on the first day of each month corresponding to the installment period. Special assessments shall be due and payable on the due date specified by the Board of Directors in the notice imposing the assessment or in the ballot presenting the special assessment to the members for approval. Regular and special assessments in whole or in part shall be delinquent if not paid within 30 days after they become due. It is the responsibility of the unit's owner to pay all assessments, fees, or fines in a timely manner. The Association has the right to collect all assessments, fees, or fines and will do so in the manner outlined in this collection policy.
- 2. <u>Late Fees & Interest:</u> When an installment payment of a regular assessment or a special assessment in whole or in part becomes delinquent, the owner's account with the Association shall be charged with a late payment of \$10.00 per month. Any assessment for common expenses or installment thereof that is 60 days or more past due is subject to interest at a rate equal to the prime rate at the largest bank in Nevada as ascertained by the Commissioner of Financial Institutions on January 1 or July 1, as the case may be, immediately preceding the date the assessment becomes past due, plus 2 percent. The rate must be adjusted accordingly on each January 1 and July 1 thereafter until the balance is satisfied.
- Assignment of Account for Collections: If the owner's assessment account remains delinquent for more than 60 days in whole or in part, the Association shall assign the account to a Collection Agency for further action. The Association may pursue one or more of these alternatives: (1) non-judicial foreclosure proceedings, (2) court action, or (3) judicial foreclosure.
- 4. All Recoverable Costs: As provided by law, any costs and fees incurred in processing and collecting delinquent amounts, including, without limitation, late and interest charges, management or collection company administrative costs, charges of preparing and mailing notice, intent and/or demand letters, recording costs, legal expenses, costs associated with small claims court actions and the like shall be an additional charge against the owner and the owner's lot and shall be subject to collection action pursuant to this Policy.
- 5. Notice of Intent to Lien: If an account remains unpaid for 60 days after it becomes delinquent, in whole or in part of, the Collection Agency shall send an "Intent to Lien Letter" to the unit's owner(s) in accordance with Nevada Revised Statues. The Collection Agency shall notify the unit's owner(s) by certified and first class mail that a lien will be recorded against the unit's owner(s) lot unless the entire balance of the account is paid within 30 days from the date of the letter. The Collection Agency may require that the payment be made in certified funds.

Vall /19/2010

Page 1 of 2 RRFS 7/1/2009

- Recording of the Lien: A Notice of Delinquent Assessment Lien shall be recorded in the County Recorder's Office if within the given timeframe, the owner fails to pay the entire balance of the account, which may include but not limited to, the following: delinquent assessments, interest, late fees, management administrative fees, attorney's fees and collection fees and costs.
- 7. Foreclosure: The Association has the option to proceed with foreclosure whether judicially or nonjudicially. Once the Notice of Delinquent Assessment Lien is recorded and mailed, pursuant to Nevada Revised Statues, and goes unpaid for no less than 30 days after the mailing of the Lien for Delinquent Assessments.
- Payment Agreements and Allocations: Requests for Payment Agreements must be submitted by the unit's owner(s) in writing. The Board may from time to time allow the Collection Agency to enter into Payment Agreements of limited term and conditions on behalf of the Association. The Board will determine acceptable terms and conditions and notify the Collection Agency in writing. Any requests for terms other than those pre-approved by the Board require the approval of the Board prior to the execution of the agreement. The Agreement allows the owner to make scheduled partial payments on the entire balance owing, in addition to the current assessments. Failure to meet any terms of the written agreement shall give the Association and/or its Collection Agency the right to immediately continue the collection process without further notice to the owner bringing all amounts due and payable. All payments received shall be allocated to the Association in accordance with current law.
- 9. Recovery of Legal and Collection Fees and Costs: If a lawsuit or a foreclosure proceeding is initialized by the Association to recover assessments, the Association is entitled, by law, to not only recovery of the amounts in default, late charges and interest, but additionally all collection fees and costs including title company, posting and publishing company charges, and legal and attorney's fees.
- Write-Offs: The Executive Board must approve all write-offs of debt.
- Updates and Reports: The Association will receive timely updates and reports as necessary.
- 12. Effective Date of this Policy. This policy was duly adopted by the action of the Board of Directors on Cobuncy 10, 2010 and shall be effective as of the same date.

13.	Policy Adoption: This resolut	ion of the Boa	rd of Directors for	monaco	LMA
	has been duly adopted at the	JANUARY	19,	, 20 <u>\0</u> mee	eting.

President - Mondco Landscape Maintenance Association

Secretary - Monaco Landscape Maintenance Asso

Page 2 of 2 RRFS 7/1/2009

WHEREAS, the Declaration of Covenants, Conditions and Restrictions ("CC&Rs") for Monaco Landscape Maintenance Association ("Association") contains the covenant for assessments,

WHEREAS, there is a need to bring this procedure for the collection of assessments to view by the community in one document for ease of reference, and

WHEREAS, it is the intent of the Board of Directors to comply with and implement the procedures for the collection of assessments,

WHEREAS, the Association has a statutory lien against the properties located within the Association for assessments and other charges under NRS 116.3116,

NOW, THEREFORE BE IT RESOLVED that the Board of Directors has adopted the following policy.

- 1. Assessments and Due Dates: Regular assessments shall be levied annually in Semi Annual installments and are payable on the first day of each month ("Due Date") corresponding to the installment period. Special assessments shall be due and payable on the Due Date specified by the Board of Directors in the notice imposing the assessment or in the ballot presenting the special assessment to the members for approval. Regular and special assessments in whole or in part shall be subject to a late fee if not paid within 60 days after the Due Date. It is the responsibility of the unit's owner to pay all assessments, fees, or fines in a timely manner. The Association has the right to collect all assessments, fees, or fines and will do so in the manner outlined in this collection policy.
- 2. Late Fees & Interest: When an installment payment of a regular assessment or a special assessment in whole or in part becomes late, the owner's account with the Association shall be charged with a late payment per month of Ten Dollars (\$10.00) beginning at 60 days past the Due Date. Any assessment for common expenses or installment thereof that is 60 days or more past due is subject to interest at a rate equal to the prime rate at the largest bank in Nevada as ascertained by the Commissioner of Financial Institutions on January 1 or July 1, as the case may be, immediately preceding the date the assessment becomes past due, plus 2 percent. The rate must be adjusted accordingly on each January 1 and July 1 thereafter until the balance is satisfied.
- 3. <u>Disclosure and Payment Plan:</u> In addition to all other remedies available to the Association, if any installment of an Assessment or portion thereof, is not received by the Association within 60 days after the obligation becomes past due, then the Association shall transmit a letter to the Owner ("Disclosure and Payment Plan") that includes:

(a) A schedule of the fees that may be charged if the Owner fails to pay the past due obligation;

(b) A proposed repayment plan; and

(c) A notice of the right to contest the past due obligation at a hearing before the Board and the procedures for requesting such a hearing.

Unless otherwise determined by the Board after the hearing referenced in subparagraph (c), above, all repayment plans shall be: (i) signed by the Owner and returned to the Association within 30 days of the date of the Disclosure and Payment plan, (ii) be completed in 3 months, and (iii) require the Owner to stay current on all future accruing Assessments.

If an Owner wants to request a hearing to contest the past due obligation, then, within 30 days of the date of the Disclosure and Payment Plan, the Association must receive a written request for the hearing. The written request must be sent to and received by the Association's community manager

28

within the time period provided. Failure to appear at a requested hearing shall give the Association the right to immediately assign the unit owner to Collection.

4. Assignment to Collection/Notice of Intent to Lien: If within 30 days of the date of the Disclosure and Payment Plan, the Owner has not: (a) signed and returned the Disclosure Payment Plan, or (b) submitted a written request for a hearing as set forth in Paragraph 3, then the Association or its agent shall transmit a letter to the Owner notifying him or her of the delinquency and requesting payment thereof (the "Notice of Intent"). The Notice of Intent shall be mailed by certified mail, return receipt requested to the address of the Lot and, if different, to a mailing address specified by the Owner, and shall include, at a minimum, the following.

(a) the fact that the installment is delinquent;

 (b) the amount of the delinquency, including any charges associated with the delinquency including, but not limited to, interest, late fees, attorneys' fees or other Collection Costs;

(c) the action that is required to be taken by the Owner to cure the default;

(d) the date, not less than 30 days from the date the Notice of Intent is mailed to the Owner, by which such default may be cured;

In addition, the Notice of Intent may include the following:

(e) that, subject to the owner's right to request a hearing, the Owner's and the Owner's family, tenants and guests right to use the recreational facilities, including, but not limited to, the gym, pools and spas is suspended during the time that Owner is delinquent in the payment of assessments;

(f) that the failure to cure to the default on or before the date specified in the Notice of Intent may result in acceleration of the balance of the installment of the Assessments for

the then current fiscal year; and

(g) what action the Owner may take to cure the default after acceleration.

If the Owner fails or refuses to pay the balance due and owing to the Association as set forth in the Notice of Intent, then not less than 30 days after the Notice of Intent is mailed to the Owner, then the Association may record a notice of lien against the Unit owned by the Owner (the "Notice of Lien"). The Notice of Lien must specify:

(a) the amount of Assessments and other sums due which may include but not limited to, the following: delinquent assessments, interest, late fees, management administrative fees, attorney's fees and collection fees and costs;

(b) a description of the Unit upon which the lien is imposed;

(c) the name of the record owner of the Unit;

(d) the fact that the installment is delinquent;

(e) the action required to cure the default;

- (f) the date, not less than 30 days from the date the notice is mailed to the Owner, by which such default must be cured; and
- 5. All Recoverable Costs: As provided by law, any costs and fees incurred in processing and collecting delinquent amounts, including, without limitation, late and interest charges, management or collection company administrative costs, charges of preparing and mailing notice, intent and/or demand letters, recording costs, legal expenses, costs associated with small claims court actions and the like shall be an additional charge against the owner and the owner's lot and shall be subject to collection action pursuant to this Policy.
- 6. <u>Foreclosure:</u> The Association has the option to proceed with foreclosure whether judicially or non-judicially. Once the Notice of Delinquent Assessment Lien is recorded and mailed, pursuant to Nevada Revised Statutes, and goes unpaid for no less than 30 days after the mailing of the Lien for Delinquent Assessments.

1616448.1

- 7. Payment Agreements and Allocations: Initial payment plans will be for a period of 3 months. The Board may from time to time allow the Collection Agency to enter into Payment Agreements of limited term and conditions on behalf of the Association. The Board will determine acceptable terms and conditions and notify the Collection Agency in writing. Any requests for terms other than those pre-approved by the Board require the approval of the Board prior to the execution of the agreement. The Agreement allows the owner to make scheduled partial payments on the entire balance owing, in addition to the current assessments. Failure to meet any terms of the written agreement shall give the Association and/or its Collection Agency the right to immediately continue the collection process without further notice to the owner bringing all amounts due and payable.
- 8. Recovery of Legal and Collection Fees and Costs: If a lawsuit or a foreclosure proceeding is initialized by the Association to recover assessments, the Association is entitled, by law, to not only recovery of the amounts in default, late charges and interest, but additionally all collection fees and costs including title company, posting and publishing company charges, and legal and attorney's fees in accordance with NAC 116.470.
- 9. Write-Offs: The Executive Board must approve all write-offs of debt.
- 10. Updates and Reports: The Association will receive timely updates and reports as necessary.
- 11. Effective Date of this Policy. This policy was duly adopted by the action of the Board of Directors on May 17, 20 14, and shall be effective as of the same date.

12. Policy Adoption: This resolution of the Board of Directors for Manaco (m4) has been duly adopted at the hor. 15 20 19 meeting.

Presiden – Monaco Landscape Maintenance Association

Attested By:
Secretary - Monaco Landscape Maintenance Association

### SCHEDULE OF COLLECTION FEES AND COSTS (NAC 116.470(1)-(6))

- 1. Except as otherwise provided in subsection 5, to cover the costs of collecting any past due obligation of a unit's owner, an association or a person acting on behalf of an association to collect a past due obligation of a unit's owner may not charge the unit's owner fees in connection with a notice of delinquent assessment pursuant to paragraph (a) of subsection 1 of NRS 116.31162, which exceed a total of \$1,950, plus the costs and fees described in subsections 3 and 4.
- 2. An association or a person acting on behalf of an association to collect a past due obligation of a unit's owner may not charge the unit's owner fees in connection with a notice of delinquent assessment pursuant to paragraph (a) of subsection 1 of NRS 116.31162 which exceed the following amounts:

(a)	Demand or intent to lien letter\$150
(b)	Notice of delinquent assessment lien\$325
(c)	Intent to notice of default letter
(d)	Notice of default\$400
(e)	Intent to notice of sale letter
(f)	Notice of sale\$275
(g)	Intent to conduct foreclosure sale
(h)	Conduct foreclosure sale\$125
(i)	Prepare and record transfer deed\$125
(j)	Payment plan agreement - One-time set-up fee
(k)	Payment plan breach letter\$25
(I)	Release of notice of delinquent assessment lien
(m)	Notice of rescission fee \$30
(n)	Bankruptcy package preparation and monitoring\$100
(o)	Mailing fee per piece for demand or intent to lien letter, notice of delinquent assessment lien,\$2
(p)	Insufficient funds fee
(q)	Escrow payoff demand fee\$150
(r)	Substitution of agent document fee \$25
(s)	Postponement fee
(t)	Foreclosure fee\$150

3. If, in connection with an activity described in subsection 2, any costs are charged to an association or a person acting on behalf of an association to collect a past due obligation by a person who is not an officer, director, agent or affiliate of the community manager of the association or of an agent of the association, including, without limitation, the cost of a trustee's sale guarantee and other title costs, recording costs, posting and publishing 1616448.1

- costs, sale costs, mailing costs, express delivery costs and skip trace fees, the association or person acting on behalf of an association may recover from the unit's owner the actual costs incurred without any increase or markup.
- 4. If an association or a person acting on behalf of an association is attempting to collect a past due obligation from a unit's owner, the association or person acting on behalf of an —association may recover from the unit's owner:
  - (a) Reasonable management company fees which may not exceed a total of \$200; and
  - (b) Reasonable attorney's fees and actual costs, without any increase or markup, incurred by the association for any legal services which do not include an activity described in subsection 2.
- 5. If an association or a person acting on behalf of an association to collect a past due obligation of a unit's owner is engaging in the activities set forth in NRS 116.31162 to 116.31168, inclusive, with respect to more than 25 units owned by the same unit's owner, the association or person acting on behalf of an association may not charge the unit's owner fees to cover the costs of collecting a past due obligation which exceed a total of \$1,950 multiplied by the number of units for which such activities are occurring, as reduced by an amount set forth in a resolution adopted by the executive board, plus the costs and fees described in subsections 3 and 4.
- 6. For a one-time period of 15 business days immediately following a request for a payoff amount from the unit's owner or his or her agent, no fee to cover the cost of collecting a past due obligation may be charged to the unit's owner, except for the fee described in paragraph (q) of subsection 2 and any other fee to cover any cost of collecting a past due obligation which is imposed because of an action required by statute to be taken within that 15-day period.

WHEREAS, the Declaration of Covenants, Conditions and Restrictions ("CC&Rs") for Monaco Landscape Maintenance Association ("Association") contains the covenant for assessments,

WHEREAS, there is a need to bring this procedure for the collection of assessments to view by the community in one document for ease of reference, and

WHEREAS, it is the intent of the Board of Directors to comply with and implement the procedures for the collection of assessments,

WHEREAS, the Association has a statutory lien against the properties located within the Association for assessments and other charges under NRS 116.3116,

NOW, THEREFORE BE IT RESOLVED that the Board of Directors has adopted the following policy.

- 1. Assessments and Due Dates: Regular assessments shall be levied annually in Semi Annual installments and are payable on the first day of each month ("Due Date") corresponding to the installment period. Special assessments shall be due and payable on the Due Date specified by the Board of Directors in the notice imposing the assessment or in the ballot presenting the special assessment to the members for approval. Regular and special assessments in whole or in part shall be subject to a late fee if not paid within 60 days after the Due Date. It is the responsibility of the unit's owner to pay all assessments, fees, or fines in a timely manner. The Association has the right to collect all assessments, fees, or fines and will do so in the manner outlined in this collection policy.
- 2. <u>Late Fees & Interest:</u> When an installment payment of a regular assessment or a special assessment in whole or in part becomes late, the owner's account with the Association shall be charged with a late payment per month of Ten Dollars (\$10.00) beginning at 60 days past the Due Date. Any assessment for common expenses or installment thereof that is 60 days or more past due is subject to interest at a rate equal to the prime rate at the largest bank in Nevada as ascertained by the Commissioner of Financial Institutions on January 1 or July 1, as the case may be, immediately preceding the date the assessment becomes past due, plus 2 percent. The rate must be adjusted accordingly on each January 1 and July 1 thereafter until the balance is satisfied.
- 3. <u>Disclosure and Payment Plan:</u> In addition to all other remedies available to the Association, if any installment of an Assessment or portion thereof, is not received by the Association within 60 days after the obligation becomes past due, then the Association shall transmit a letter to the Owner ("Disclosure and Payment Plan") that includes:
  - (a) A schedule of the fees that may be charged if the Owner fails to pay the past due obligation;
  - (b) A proposed repayment plan; and
  - (c) A notice of the right to contest the past due obligation at a hearing before the Board and the procedures for requesting such a hearing.

A Disclosure and Payment Plan Processing Fee of \$50.00 will be added to the Owner's account. This fee may change without notice. Unless otherwise determined by the Board after the hearing referenced in subparagraph (c), above, all repayment plans shall be: (i) signed by the Owner and returned to the Association within 30 days of the date of the Disclosure and Payment plan, (ii) be completed in 3 months, and (iii) require the Owner to stay current on all future accruing Assessments.

If an Owner wants to request a hearing to contest the past due obligation, then, within 30 days of the date of the Disclosure and Payment Plan, the Association must receive a written request for the hearing. The written request must be sent to and received by the Association's community manager

within the time period provided. Failure to appear at a requested hearing shall give the Association the right to immediately assign the unit owner to Collection.

Assignment to Collection/Notice of Intent to Lien/Lien: If within 30 days of the date of the Disclosure and Payment Plan, the Owner has not: (a) signed and returned the Disclosure Payment Plan, or (b) submitted a written request for a hearing as set forth in Paragraph 3, the Association may turn the account over to the Association's designated Collection Agent. At the time that an account is delivered to the Association's designated Collection Agent, the Association shall add a Collections Account Setup Fee of \$200.00 to the Owner's account. The Association or its agent shall transmit a letter to the Owner notifying him or her of the delinquency and requesting payment thereof (the "Notice of Intent"). The Notice of Intent shall be mailed by certified mail, return receipt requested to the address of the Lot and, if different, to a mailing address specified by the Owner, and shall include, at a minimum, the following.

(a) the fact that the installment is delinquent;

(b) the amount of the delinquency, including any charges associated with the delinquency including, but not limited to, interest, late fees, attorneys' fees or other Collection Costs;

(c) the action that is required to be taken by the Owner to cure the default;

(d) the date, not less than 30 days from the date the Notice of Intent is mailed to the Owner, by which such default may be cured;

In addition, the Notice of Intent may include the following:

(e) that, subject to the owner's right to request a hearing, the Owner's and the Owner's family, tenants and guests right to use the recreational facilities, including, but not limited to, the gym, pools and spas is suspended during the time that Owner is delinquent in the payment of assessments;

(f) that the failure to cure to the default on or before the date specified in the Notice of Intent may result in acceleration of the balance of the installment of the Assessments for

the then current fiscal year; and

(g) what action the Owner may take to cure the default after acceleration.

If the Owner fails or refuses to pay the balance due and owing to the Association as set forth in the Notice of Intent, then not less than 30 days after the Notice of Intent is mailed to the Owner, then the Association may record a notice of lien against the Unit owned by the Owner (the "Notice of Lien"). The Notice of Lien must specify:

- (a) the amount of Assessments and other sums due which may include but not limited to, the following: delinquent assessments, interest, late fees, management administrative fees, attorney's fees and collection fees and costs;
- (b) a description of the Unit upon which the lien is imposed;
- (c) the name of the record owner of the Unit;
- (d) the fact that the installment is delinquent;
- (e) the action required to cure the default;
- (f) the date, not less than 30 days from the date the notice is mailed to the Owner, by which such default must be cured; and
- 5. All Recoverable Costs: As provided by law, any costs and fees incurred in processing and collecting delinquent amounts, including, without limitation, late and interest charges, management or collection company administrative costs, charges of preparing and mailing notice, intent and/or demand letters, recording costs, legal expenses, costs associated with small claims court actions and the like shall be an additional charge against the owner and the owner's lot and shall be subject to collection action pursuant to this Policy.

- Foreclosure: The Association has the option to proceed with foreclosure whether judicially or nonjudicially. Once the Notice of Delinquent Assessment Lien is recorded and mailed, pursuant to Nevada Revised Statutes, and goes unpaid for no less than 30 days after the mailing of the Lien for Delinquent Assessments.
- 7. Payment Agreements and Allocations: Initial payment plans will be for a period of 3 months. The Board may from time to time allow the Collection Agency to enter into Payment Agreements of limited term and conditions on behalf of the Association. The Board will determine acceptable terms and conditions and notify the Collection Agency in writing. Any requests for terms other than those preapproved by the Board require the approval of the Board prior to the execution of the agreement. The Agreement allows the owner to make scheduled partial payments on the entire balance owing, in addition to the current assessments. Failure to meet any terms of the written agreement shall give the Association and/or its Collection Agency the right to immediately continue the collection process without further notice to the owner bringing all amounts due and payable.
- 8. Recovery of Legal and Collection Fees and Costs: If a lawsuit or a foreclosure proceeding is initialized by the Association to recover assessments, the Association is entitled, by law, to not only recovery of the amounts in default, late charges and interest, but additionally all collection fees and costs including title company, posting and publishing company charges, and legal and attorney's fees in accordance with NAC 116.470.
- 9. Write-Offs: The Executive Board must approve all write-offs of debt.
- 10. Updates and Reports: The Association will receive timely updates and reports as necessary.
- 11. Compliance with Servicemember Relief Acts: Notwithstanding anything to the contrary herein, the Association shall abide by the requirements of the Nevada Servicemembers Civil Relief Act (the "NSCRA") and the federal Servicemembers Civil Relief Act. As such, unless permitted by court order, the Association shall not initiate the foreclosure of a lien by sale if the unit's owner, or his or her successor in interest, is a servicemember or a dependent of a servicemember during any period that the servicemember is on active duty or deployment or for a period of one year immediately following the end of such active duty or deployment. Furthermore, prior to taking any collection action, including sending out the 60-day letter discussed in paragraph 3 above, the Association shall: (i) inform each unit's owner or successor in interest that if the person is a servicemember or a dependent of a servicemember, he or she may be entitled to certain protections under the NSCRA, (ii) give the person an opportunity to provide any information required to enable the Association to verify whether the person is entitled to protections under the NSCRA, and (iii) verify using the information provided, or, if no information is provided, make a Good Faith effort (as defined in the NSCRA) to verify, whether the person is entitled to the protections of the NSCRA.

12. Effective Date of th	is Policy. This policy was duly adopted by the action of the Board of Directors on
, 20	, and shall be effective as of the same date.
13. Policy Adoption:	This resolution of the Board of Directors for
has been duly adop	oted at the $30,20$ meeting.
By: Differ	Sterkel Dillor
President - Monaço La	ruscape Maintenance Association
Attested By:	
Secretary - Monaco La	ndscape Maintenance Association
1616448.1	

### SCHEDULE OF COLLECTION FEES AND COSTS (NAC 116.470(1)-(6))

- 1. Except as otherwise provided in subsection 5, to cover the costs of collecting any past due obligation of a unit's owner, an association or a person acting on behalf of an association to collect a past due obligation of a unit's owner may not charge the unit's owner fees in connection with a notice of delinquent assessment pursuant to paragraph (a) of subsection 1 of NRS 116.31162, which exceed a total of \$1,950, plus the costs and fees described in subsections 3 and 4.
- 2. An association or a person acting on behalf of an association to collect a past due obligation of a unit's owner may not charge the unit's owner fees in connection with a notice of delinquent assessment pursuant to paragraph (a) of subsection 1 of NRS 116.31162 which exceed the following amounts:

(a)	Demand or intent to lien letter	¢14
	0	ΦI
(b)	Notice of delinquent assessment lien	\$32
(c)	Intent to notice of default letter	\$90
(d)	Notice of default	\$40
(e)	Intent to notice of sale letter	\$90
(f)	Notice of sale5	\$27
(g)	Intent to conduct foreclosure sale	\$25
(h)	Conduct foreclosure sale	\$12
(i)	Prepare and record transfer deed5	\$12
(j)	Payment plan agreement - One-time set-up fee	\$30
(k)	Payment plan breach letter	\$25
(I)	Release of notice of delinquent assessment lien	
(m)	Notice of rescission fee	\$30
(n)	Bankruptcy package preparation and monitoring	\$10

(o)	Mailing fee per piece for demand or intent to lien letter, notice of delinquent assessment lien, \$2	
(p)	Insufficient funds fee	\$20
(q)	Escrow payoff demand fee	\$15
(r)	Substitution of agent document fee	\$25
(s)	Postponement fee	\$75
(t)	Foreclosure fee	016
	0	213

- 3. If, in connection with an activity described in subsection 2, any costs are charged to an association or a person acting on behalf of an association to collect a past due obligation by a person who is not an officer, director, agent or affiliate of the community manager of the association or of an agent of the association, including, without limitation, the cost of a trustee's sale guarantee and other title costs, recording costs, posting and publishing costs, sale costs, mailing costs, express delivery costs and skip trace fees, the association or person acting on behalf of an association may recover from the unit's owner the actual costs incurred without any increase or markup.
- 4. If an association or a person acting on behalf of an association is attempting to collect a past due obligation from a unit's owner, the association or person acting on behalf of an association may recover from the unit's owner:
  - (a) Reasonable management company fees which may not exceed a total of \$200; and
  - (b) Reasonable attorney's fees and actual costs, without any increase or markup, incurred by the association for any legal services which do not include an activity described in subsection 2.
- 5. If an association or a person acting on behalf of an association to collect a past due obligation of a unit's owner is engaging in the activities set forth in NRS 116.31162 to 116.31168, inclusive, with respect to more than 25 units owned by the same unit's owner, the association or person acting on behalf of an association may not charge the unit's owner fees to cover the costs of collecting a past due obligation which exceed a total of \$1,950 multiplied by the number of units for which such activities are occurring, as reduced by an amount set forth in a resolution adopted by the executive board, plus the costs and fees described in subsections 3 and 4.
- 6. For a one-time period of 15 business days immediately following a request for a payoff amount from the unit's owner or his or her agent, no fee to cover the cost of collecting a past due obligation may be charged to the unit's owner, except for the fee described in paragraph (q) of subsection 2 and any other fee to cover any cost of collecting a past due obligation which is imposed because of an action required by statute to be taken within that 15-day period.

## EXHIBIT "10"

## EXHIBIT "10"

	PRETURBATIVAS DESIGNATURA DELLA PROMOCIO DELLA PROM
1	DISTRICT COURT
2	CLARK COUNTY, NEVADA
3	
4	SATICOY BAY LLC SERIES 8149
	PALACE MONACO,
5	Plaintiff, Case No. A-18-770245-C
	Dept. No. XXVIII
6	vs.
7	ROBERT NARDIZZI a/k/a ROBERT A.
	NARDIZZI, an individual; MONACO
8	LANDSCAPE MAINTENANCE ASSOCIATION,
	a Nevada domestic non-profit
9	corporation; WELLS FARGO BANK,
	NATIONAL ASSOCIATION, AS TRUSTEE
10	FOR THE STRUCTURED ADJUSTABLE RATE
	MORTGAGE LOAN TRUST, PASSTHROUGH
11	CERTIFICATES SERIES 2005-11, a
	business entity location unknown;
12	DOE individuals 1 through 10; and
	ROE business entities 11 through 30,
13	Defendants.
14	
15	AND OTHER RELATED MATTERS.
	/
16	
17	DEPOSITION OF COREY CLAPPER, 30(b)(6) DESIGNEE FOR
18	MONACO LANDSCAPE MAINTENANCE ASSOCIATION
19	Las Vegas, Nevada
20	Tuesday, September 24, 2019
21	
22	Reported by:
23	MARCIA LEONARD
	CCR No. 204
24	Job No. 3527700
25	PAGES 1 - 89
outer refer	service and services are services and services are services and services and services and services are services are services are services and services are services are services and services are services are services are services and services are servic
	Page 1

1 DISTRICT COURT 2 CLARK COUNTY, NEVADA 3	1 APPEARANCES: 2 3 For Defendant/Counterclaimant:
4 SATICOY BAY LLC SERIES 8149 PALACE MONACO,	4 WRIGHT, FINLAY & ZAK, LLP
5	BY: ROCK K. JUNG, ESQ.
Plaintiff, Case No. A-18-770245-C	5 7785 West Sahara Avenue
6 Dept. No. XXVIII vs.	Suite 200 6 Las Vegas, Nevada 89117
7	(702) 475-7964
ROBERT NARDIZZI a/k/a ROBERT A.  8 NARDIZZI, an individual; MONACO	7 rjung@wrightlegal.net
LANDSCAPE MAINTENANCE ASSOCIATION,	8
9 a Nevada domestic non-profit	9 For Defendant, Monaco Landscape Maintenance Association
corporation; WELLS FARGO BANK,  10 NATIONAL ASSOCIATION, AS TRUSTEE	10 LIPSON NEILSON, P.C. BY: JANEEN V. ISAACSON, ESQ.
FOR THE STRUCTURED ADJUSTABLE RATE	11 9900 Covington Cross Drive
11 MORTGAGE LOAN TRUST, PASSTHROUGH	Suite 120
CERTIFICATES SERIES 2005-11, a 12 business entity location unknown;	12 Las Vegas, Nevada 89144
DOE individuals 1 through 10; and	(702) 382-1500
13 ROE business entities 11 through 30, 14 Defendants.	13 jisaacson@lipsonneilson.com
14 Defendants.	14 15
15	16
AND OTHER RELATED MATTERS.  16/	17
17	18
18	19
19 20	20 21
21	22
22	23
23 24	24
25	25
Page 2	Page 4
1 Deposition of COREY CLAPPER, 30(b)(6) designee	1 INDEX
2 for Monaco Landscape Maintenance Association, taken on	2 WITNESS EXAMINATION
3 behalf of Defendant/Counterclaimant, Wells Fargo Bank,	3 COREY CLAPPER
4 National Association, as Trustee for the Structured	4
5 Adjustable Rate Mortgage Loan Trust, Pass-Through	5 BY MR. JUNG 7
6 Certificates Series 2005-11, at the Law Offices of	6 BY MS. ISAACSON 79
7 Wright, Finlay & Zak, LLP, 7785 West Sahara Avenue,	7 BY MR. JUNG 86
8 Suite 200, Las Vegas, Nevada, beginning at 2:05 p.m. and	8
9 ending at 4:12 p.m. on Tuesday, September 24, 2019,	9
10 before MARCIA LEONARD, Certified Court Reporter No. 204.	10 NUMBER DESCRIPTION REFERRED TO
11	11 Exhibit 1 Second Amended Notice of Taking
12	12 Deposition 15
13	13 Exhibit 2 CC&Rs 17
14	14 Exhibit 3 First Deed of Trust 34
15	15 Exhibit 4 Lien for Delinquent Assessments 35
	16 Exhibit 5 Notice of Default and Election to
16	17 Sell 37
17	
18	18 Exhibit 6 Affidavits of Mailing 39
19	19 Exhibit 7 Payoff Request from Wells Fargo 41
20	20 Exhibit 8 Payoff Response from Red Rock
21	21 to Wells Fargo 41
22	22 Exhibit 9 Letter from Red Rock to IndyMac
23	23 Bank 44
24	24 Exhibit 10 Notice of Foreclosure Sale 46
25	25 Exhibit 11 Red Rock Account Details 50
Page 3	Page 5

1 NUMBER DESCRIPTION REFERRED TO	1 the admonitions or would you like me to go through them
2 Exhibit 12 Resident Transaction Report 57	2 just so everyone's on the same page?
3 Exhibit 13 Correspondence re Payment Plan 64	3 A. Reminders never hurt.
4 Exhibit 14 Payment Allocation Report dated	4 Q. Absolutely not.
5 5/30/2013 65	5 So the first reminder I would like to point out
6 Exhibit 15 Payment Agreement 67	6 is the oath you just took is the same oath you would take
7 Exhibit 16 Cashier's Checks 68	7 in a court of law. It carries the same penalty of
an appetrational amounts. See a factor of a factor state and a factor state and a factor of the fact	8 perjury.
8 Exhibit 17 Payment Allocation Report dated	9 Do you understand that?
9 7/5/2013 69	10 A. Yes.
10 Exhibit 18 Cashier's Checks 71	
11 Exhibit 19 Payment Allocation Report dated	11 Q. Since we have a court reporter here today
12 7/26/2013 71	12 typing everything up, a few things to keep in mind. One
13 Exhibit 20 Payment Allocation Report dated	13 is that she can only take one person speaking at a time.
14 8/27/2013 73	14 So please let me finish asking my question before you
15 Exhibit 21 Cashier's Checks 73	15 answer, and I'll do my best to make sure you're done
16 Exhibit 22 Foreclosure Deed 74	16 answering before I proceed with the next question.
17 Exhibit 23 HOA Documents 79	17 Does that sound fair?
18 Exhibit 24 HOA Collection of Assessments Policy 83	18 A. Yes.
19	Q. Also, we cannot or the court reporter cannot
20	20 take down any audible noises or gestures, physical
21	21 gestures, so please refrain from giving any utterances,
22	22 like uh-huh, huh-huh, or shaking your head yes or no.
23	23 Only strictly audio responses. Okay?
24	24 A. Okay.
25 Page 6	25 Q. If you don't understand what I'm asking at any Page 8
1 LAS VEGAS, NEVADA, TUESDAY, SEPTEMBER 24, 2019	1 time, just ask me for clarification so I can either
2 2:05 P.M.	2 repeat the question or I could rephrase it. But if you
3 ****	3 do answer it, I'm going to assume you answered because
4	4 you understood the question.
5 Whereupon,	5 Does that sound fair?
6 COREY CLAPPER,	6 A. Yes.
7 having been first duly sworn, did testify as follows:	7 Q. If at any point you need a break, just let me
8	8 know, but there is a limitation on that. If I already
9 EXAMINATION	
	9 asked a question, I'm going to ask you to answer the
10 BY MR. JUNG:	
10 BY MR. JUNG: 11 Q. Good afternoon. My name is Rock Jung. I'm an	9 asked a question, I'm going to ask you to answer the
11 Q. Good afternoon. My name is Rock Jung. I'm an	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break.
11 Q. Good afternoon. My name is Rock Jung. I'm an 12 attorney for the defendant/counterclaimant in this	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair?
	<ul> <li>9 asked a question, I'm going to ask you to answer the</li> <li>10 question first and then ask for the break.</li> <li>11 Does that sound fair?</li> <li>12 A. Yes.</li> </ul>
Q. Good afternoon. My name is Rock Jung. I'm an attorney for the defendant/counterclaimant in this matter, which is Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition.
Q. Good afternoon. My name is Rock Jung. I'm an attorney for the defendant/counterclaimant in this matter, which is Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition.
Q. Good afternoon. My name is Rock Jung. I'm an attorney for the defendant/counterclaimant in this matter, which is Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-Through Certificates Series 2005-11.	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition. 15 You can even make changes to your testimony if you woul
11 Q. Good afternoon. My name is Rock Jung. I'm an 12 attorney for the defendant/counterclaimant in this 13 matter, which is Wells Fargo Bank, National Association, 14 as Trustee for the Structured Adjustable Rate Mortgage 15 Loan Trust, Pass-Through Certificates Series 2005-11. 16 Would you please state and spell your name for 17 the record.	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition. 15 You can even make changes to your testimony if you woul 16 like. But here's the deal, if you make any substantive
11 Q. Good afternoon. My name is Rock Jung. I'm an 12 attorney for the defendant/counterclaimant in this 13 matter, which is Wells Fargo Bank, National Association, 14 as Trustee for the Structured Adjustable Rate Mortgage 15 Loan Trust, Pass-Through Certificates Series 2005-11. 16 Would you please state and spell your name for 17 the record.	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition. 15 You can even make changes to your testimony if you woul 16 like. But here's the deal, if you make any substantive 17 changes, then I could comment on that at trial.
Q. Good afternoon. My name is Rock Jung. I'm an attorney for the defendant/counterclaimant in this matter, which is Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-Through Certificates Series 2005-11. Would you please state and spell your name for the record.  A. My name is Corey Clapper. That's C-O-R-E-Y. C-L-A-P-P-E-R.	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition. 15 You can even make changes to your testimony if you woul 16 like. But here's the deal, if you make any substantive 17 changes, then I could comment on that at trial. 18 Do you understand? 19 A. Yes.
11 Q. Good afternoon. My name is Rock Jung. I'm an 12 attorney for the defendant/counterclaimant in this 13 matter, which is Wells Fargo Bank, National Association, 14 as Trustee for the Structured Adjustable Rate Mortgage 15 Loan Trust, Pass-Through Certificates Series 2005-11. 16 Would you please state and spell your name for 17 the record. 18 A. My name is Corey Clapper. That's C-O-R-E-Y. 19 C-L-A-P-P-E-R. 20 Q. May I call you Corey?	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition. 15 You can even make changes to your testimony if you woul 16 like. But here's the deal, if you make any substantive 17 changes, then I could comment on that at trial. 18 Do you understand? 19 A. Yes. 20 Q. Is there any reason why you cannot proceed with
11 Q. Good afternoon. My name is Rock Jung. I'm an 12 attorney for the defendant/counterclaimant in this 13 matter, which is Wells Fargo Bank, National Association, 14 as Trustee for the Structured Adjustable Rate Mortgage 15 Loan Trust, Pass-Through Certificates Series 2005-11. 16 Would you please state and spell your name for 17 the record. 18 A. My name is Corey Clapper. That's C-O-R-E-Y. 19 C-L-A-P-P-E-R. 20 Q. May I call you Corey? 21 A. Yes.	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition. 15 You can even make changes to your testimony if you woul 16 like. But here's the deal, if you make any substantive 17 changes, then I could comment on that at trial. 18 Do you understand? 19 A. Yes.
Q. Good afternoon. My name is Rock Jung. I'm an tatternoon atternoon. My name is Rock Jung. I'm an tatternoon atternoon atternoon atternoon atternoon atternoon atternoon atternoon atternoon. A. Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-Through Certificates Series 2005-11. Would you please state and spell your name for the record. A. My name is Corey Clapper. That's C-O-R-E-Y. C-L-A-P-E-R. Q. May I call you Corey? A. Yes. Q. Corey, how many times would you estimate you've	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition. 15 You can even make changes to your testimony if you woul 16 like. But here's the deal, if you make any substantive 17 changes, then I could comment on that at trial. 18 Do you understand? 19 A. Yes. 20 Q. Is there any reason why you cannot proceed with 21 your deposition today? 22 A. No.
Q. Good afternoon. My name is Rock Jung. I'm an tattorney for the defendant/counterclaimant in this matter, which is Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-Through Certificates Series 2005-11. Would you please state and spell your name for the record. A. My name is Corey Clapper. That's C-O-R-E-Y. C-L-A-P-E-R. Q. May I call you Corey? A. Yes. Q. Corey, how many times would you estimate you've had your deposition taken?	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition. 15 You can even make changes to your testimony if you would like. But here's the deal, if you make any substantive 17 changes, then I could comment on that at trial. 18 Do you understand? 19 A. Yes. 20 Q. Is there any reason why you cannot proceed with 21 your deposition today? 22 A. No. 23 Q. Is there any reason why you wouldn't be able to
Q. Good afternoon. My name is Rock Jung. I'm an tattorney for the defendant/counterclaimant in this matter, which is Wells Fargo Bank, National Association, as Trustee for the Structured Adjustable Rate Mortgage Loan Trust, Pass-Through Certificates Series 2005-11. Would you please state and spell your name for the record. A. My name is Corey Clapper. That's C-O-R-E-Y. C-L-A-P-P-E-R. Q. May I call you Corey? A. Yes. Q. Corey, how many times would you estimate you've	9 asked a question, I'm going to ask you to answer the 10 question first and then ask for the break. 11 Does that sound fair? 12 A. Yes. 13 Q. After this deposition, you're going to have an 14 opportunity to review the transcript of your deposition. 15 You can even make changes to your testimony if you would like. But here's the deal, if you make any substantive 17 changes, then I could comment on that at trial. 18 Do you understand? 19 A. Yes. 20 Q. Is there any reason why you cannot proceed with 21 your deposition today? 22 A. No.

- Q. So you don't feel sick or woozy or ... 2 A. No. 3 Q. Everything's all good? 4 A. Yes. Q. From time to time, your counsel might lodge an 6 objection. I'd still like you to go ahead and answer the 7 question, unless your client (sic) specifically instructs 8 you not to. Does that sound fair? 10 A. Yes. Q. Or I should say do you understand? 11 12 A. Yes, am I supposed to answer that or not? So, 13 yes, thank you for clarifying. Q. Corey, I'm going to use a lot of shorthand 15 terms just to make the deposition go more smoothly. So 16 if I say Saticoy or the buyer, I'm referring to the 17 plaintiff, slash, counterdefendant in this case, which is 18 Saticoy Bay Series 8149 Palace Monaco, who is the purchaser at the subject HOA sale. 20 If I say the property, I'm referring to the
- 21 subject property of this lawsuit and deposition, which is 22 8149 Palace Monaco, Las Vegas, Nevada 89117. 23 If I say the HOA sale, I'm referring to the 24 subject HOA sale that took place on December 3, 2013. 25 If I say the HOA or Monaco or Association, I'm Page 10

If I say HOA trustee, I'm referring to Red Rock

And if I say Robert Nardizzi, or homeowner, I'm

How are we doing, Corey, any questions so far?

4 Financial Services, the foreclosing trustee for the sale,

7 referring to the former title owner of record for the

Q. What is your highest form of education

A. High school with some community college.

Q. Did you go to high school here in Nevada?

A. I graduated from, from Las Vegas Adult

Q. Do you currently have any professional

A. I do hold a supervising community manager

Q. Do you have to renew that license on a yearly

Q. When was the last time you renewed your

2 Association.

11

13

14

15

17

21

23

24

12 completed?

16 Education.

18 licenses?

20 certificate.

25 license?

22 basis or any other basis?

A. Every two years.

5 or I might also say Red Rock.

A. I understand.

8 property who was Robert Nardizzi.

A. November of '18. 2 Q. Corey, are you currently employed? 3 A. Yes. 4 Q. You sound happy. That's good. 5 Who is your current employer? A. FirstService Residential. No space between 6 7 First or Service. Q. And how long have you been employed by 9 FirstService Residential? 10 A. Ten years this November. Q. What is your current job title at FirstService 11 12 Residential? 13 A. I'm a portfolio community manager. Q. Are those two separate titles portfolio versus 14 15 community manager, or are they one in the same? A. It's a differential. Really, I'm just a 17 community manager, but portfolio means I manage more than 18 one HOA. 19 Q. How many HOAs do you currently manage? 20 21 Q. And do any of these nine HOAs include Monaco 22 HOA? A. Yes. 23

Q. And how long have you been managing Monaco?

A. Probably nine. Almost eight to nine years now.

Q. So that would put the year you first started 1 referring to the subject HOA Monaco Landscape Maintenance 1 2 managing Monaco around 2011? A. Give or take, I believe so, yes. Q. So you were the manager of this HOA at the time 5 of the HOA sale on December 3, 2013? 7 Q. Corey, can you describe some of your job duties 8 as a portfolio manager, slash, community manager?

24

25

A. Myself and my company manage the day-to-day 10 operations of an HOA. Homeowner phone calls. 11 Correspondence. Accounting. 12 We discuss, you know, landscape or maintenance 13 needs with their contracted vendors. I guess I would say 14 I'm kind of the liaison between the board of directors 15 and any of their service vendors. Q. Now, do any of the HOA vendors currently 16 17 include Red Rock Financial Services? 18 A. Red Rock is still one of their collection

19 companies, yes. 20 Q. Are there other collection companies? 21 A. Yes. 22 O. Such as?

A. They have accounts with both Red Rock, as well 23 24 as Angius & Terry, and now NAS or Nevada Association

25 Services.

Page 11

4 (Pages 10 - 13)

Page 13

O. Do you recall what year Red Rock became one of 1 Deposition of Monaco Landscape Maintenance Association 2 Have you reviewed the documents contained --2 the vendors of this HOA? A. It was prior to my management. I think the, I 3 strike that, please. 4 would have to refer to the collection policy or not, 4 Have you reviewed a copy of Exhibit 1 prior to 5 excuse me, not policy, but contract for that exact date. 5 this deposition? Q. But you feel comfortable stating that Red Rock A. Yes. 6 7 was a vendor of this HOA prior to 2011? 7 Q. You stated earlier that your best estimate was 8 that you have been deposed approximately ten times in the A. Yes. Q. Do you have any formal training in real estate? 9 past. Does that still stand? 9 A. Yes. 10 A. No. 11 Q. Did any of those past depositions concern 11 Q. What about in law? 12 12 Monaco HOA or this property? A. No. Q. Did you receive any training when you first 13 A. Yes. 13 MS. ISAACSON: I'll just object to form as to 14 14 started working at FirstService Residential as it 15 this property. 15 pertains to being a community manager? A. I'm required to take continuing education 16 Do you mean the Association or this particular 16 17 classes as part of my certificate renewal with the Real 17 residence? 18 BY MR. JUNG: 18 Estate Division. I guess, I could stand corrected and 19 say three of those credits do have to be in a law Q. For the record, when I say property, I'm 20 referring to the specific residence, which is located at 20 accredited class, but no formal law training. 21 8149 Palace Monaco, Las Vegas, Nevada 89117. 21 Q. Was there anyone specific at FirstService 22 Residential that trained you for the duties as a A. I need to correct my answer. Then I have not 23 been deposed on 8419 Palace Monaco. 23 community manager when you first started managing HOAs 24 Q. Understood. 24 there in 2011? 25 When you were testifying as to what you have 25 A. I held my certificate for five years prior to Page 14 Page 16 1 been deposed about in the past, you're just talking about 1 my employment. So I wasn't a, I was hired, and aside 2 Monaco HOA in general? 2 from being taught how to take a call or log a call 3 response or something like that with, you know, system A. Correct. Q. Is it your testimony that you're the most 4 training, I wasn't training on my job duties, no. 5 qualified person to discuss the topics that are listed in Q. Where did you work immediately prior to 6 FirstService Residential? 6 Exhibit A, Exhibit 1? 7 A. I have been requested by the board to represent A. I worked for Associa Nevada South, formerly 8 them, yes. 8 Benchmark Association Services. Q. Can you repeat that again, both entities? Q. Are you doing so happily? A. Associa Nevada South, and they were formerly 10 A. Yes. Q. So going to the document marked as Exhibit 2. 11 11 Benchmark Association Services. 12 I'll represent Exhibit 2 is a true and correct copy of 12 THE COURT REPORTER: And how do you spell the 13 first name, Associa? 13 Monaco's CC&Rs, which my firm has previously produced 14 during the course of discovery. THE WITNESS: A-S-S-O-C-I-A. 15 Corey, take a look at Exhibit 2. Have you seen 15 BY MR. JUNG: 16 a copy or read a copy of the HOA's CC&Rs prior to today? 16 Q. Which entity name were they at the time of your 17 A. I can't tell you that I've read cover to cover 17 employment? 18 this document, but I've certainly had to reference A. I worked for them under both names. 18 19 portions of it at different times. Q. Today you're appearing in response to a notice 20 of a deposition. Are you aware of that? Q. What's an example of a time where you would 21 have to reference a portion of the CC&Rs? 21 A. A portion of the CC&Rs, when it would come to 22 O. Let's take a look at the exhibit that's been 23 use restrictions. You know, what might be allowable to 23 marked as Exhibit 1. 24 be maintained or lack of maintenance standards, owner's For the record, I'll represent it's a true and 24

Page 15

25 correct copy of a Second Amended Notice of Taking

25 responsibilities, Association responsibilities.

- 1 Q. Let's switch gears for a second and go back to
- 2 Exhibit 1. Corey, were there any topics that you did not
- 3 feel you were knowledgeable in discussing today? I know
- 4 you mentioned the HOA board was the entity that selected
- 5 you to testify today.
- 6 MS. ISAACSON: I'm just going to object to form
- 7 in the extent that the question's limited to her
- 8 representation of the Association and its knowledge.
- 9 You can answer.
- 10 THE WITNESS: I might have you repeat the
- 11 question.
- 12 BY MR. JUNG:
- O. Sure.
- 14 Are there any topics that you see listed in
- 15 Exhibit 1 that you believe you are not qualified to
- 16 testify about?
- 17 MS. ISAACSON: Same objections.
- 18 THE WITNESS: Yeah. I think that I would be
- 19 best suited for anything related to the Association. But
- 20 outside of that, any actions or duties that were
- 21 performed by a service vendor or a collection company, I
- 22 would not. I would defer to that agreement or those
- 23 policies.
- 24 BY MR. JUNG:
- Q. Do you believe there is anyone else at the HOA, Page 18

- 1 the HOA board at the time of the HOA sale?
- 2 A. Yes.
- 3 Q. And you are confident that Lynn's current
- 4 position is president of the HOA board?
- 5 A. As of today. That's always subject to change.
- 6 Q. Corey, is it accurate to say that the HOA uses
- 7 a management company?
- 8 A. Yes.
- 9 Q. And the management company that they use would
- 10 be FirstService Residential?
- 11 A. Yes.
- 12 Q. And do you know in what year FirstService
- 13 Residential first became the management company for the
- 14 HOA?
- 15 A. I don't, I don't know that without reviewing.
- 16 It's been quite sometime. At least 15 years.
- 17 Q. So it was at least prior to 2011?
- 18 A. Yes.
- 19 Q. Do you know or can you describe the process for
- 20 how the HOA identifies homeowners that have not paid
- 21 their HOA assessments so they're not current?
- 22 A. That would be by virtue of a collection policy.
- 23 We would, we would process accounts in compliance with
- 24 that. So I would have to, to give you a specific, I
- 25 would want to review that policy.

Page 20

- 1 whether it be the HOA board or someone else, that's
- 2 qualified to testify about these topics?
- 3 A. Again, they've appointed me as their
- 4 representative. Boards' members have changed since that
- 5 sale, and I would say no. I don't think there is anyone
- 6 else that would be able to provide you the information.
- 7 Q. You mentioned that the HOA board members have
- 8 changed since the HOA sale versus the HOA board today.
- 9 Is that for every single member, or is there at least one
- 10 or more members that are still the same?
- 11 A. There is actual, there is a member, possibly
- 12 two, at least one member that is still a member of the
- 13 board.
- 14 Q. And who is that?
- 15 A. Actually, the president Lynn Henkel-Dillo.
- 16 Q. Spell that for the record.
- 17 A. L-Y-N-N. Second or last name Henkel,
- 18 H-E-N-K-E-L, hyphen D-I-L-L-O.
- 19 Q. And was Lynn's position at the time of the HOA
- 20 sale also president?
- 21 A. No.
- 22 Q. Do you recall what it was at the time of the
- 23 HOA sale?
- 24 A. I do not.
- Q. But you are confident that Lynn was a member of Page 1

- Q. Is there a database that the HOA management
- 2 company or FirstService Residential uses to track
- 3 payments or lack of payments by homeowners within the
- 4 HOA?
- 5 A. Yes.
- 6 Q. And how often do they check that database?
- 7 A. We provide monthly financial statements to the
- 8 board.
- 9 Q. Do you know when the HOA referred this account
- 10 to collections?
- 11 A. Not without referring. I would have to look at
- 12 my notes.
- 13 Q. Let me step back for a second. I wanted to ask
- 14 you this.
- 15 Did you do anything in preparation for today's
- 16 deposition?
- 17 A. I reviewed the documents that we submitted from
- 18 FirstService and any documents that were provided by Red
- 19 Rock Financial Services.
- 20 Q. Does FirstService Residential --
- 21 MS. ISAACSON: That's --
- 22 BY MR. JUNG:
- 23 Q. Does FirstService Residential have a custom and
- 24 practice of keeping individual files for each property
- 25 owner that's delinquent within an HOA?

A. Can you restate your question? A. Delinquent assessments. 2 Q. To your knowledge, were there any charges for 2 Q. Does FirstService Residential have any company 3 policy where they keep individual files for homeowners 3 nuisance abatement or maintenance costs against the 4 that are delinquent on HOA assessments? Each homeowner has their own account number 6 where their payments are posted, if I'm understanding 7 your question correctly. Files are separate. We do keep 8 separate property-related files as well. 8 Q. Do you know from your review of the notes when 10 the HOA referred this HOA account over to Red Rock? 10 A. Not without, not without reviewing the 12 documents from Red Rock. Not off the top of my head, but 12 13 13 I did see that in the file. 14 Q. What did you see in the file specifically? A. That there was a date that the account was 15 16 turned over to Red Rock for delinquent assessments. Q. So let's go back to Exhibit 2 that we had 17 18 started on. And, once again, for the record Exhibit 2 is 19 a true and correct copy of Monaco CC&Rs. 20 You testified that even though you may not have 21 21 read it from cover to cover that you have referred to 22 portions of the CC&Rs during your course of employment at 22 23 FirstService Residential, correct? 24 A. Yes. 25 25 Q. And is it fair to say the CC&Rs are something Page 22 1 you regularly rely on in the performance of your job 2 duties? A. Yes. 3 Q. Are you familiar with the property and, once 5 again, the property's just that specific address that's 6 the subject of the litigation. 7 more. 7 MS. ISAACSON: Object to form. 8 8 Go ahead. THE WITNESS: No. No more than just with this 10 case and in preparation. 11 BY MR. JUNG: Q. Have you heard of the name Robert Nardizzi 12 13 prior to today's deposition? A. Not that I can recall. Q. Do you recall ever having any communications 15 16 with Mr. Nardizzi? 17 A. No. Q. Does this property ring a bell in regards to it 18 19 being delinquent in assessments where you had to talk 20 about this property at an HOA board meeting, for example? 21

24

4 homeowner of this property? A. I don't recall seeing any of those in the file, 6 but without reviewing the account ledger, I couldn't be Q. Does the CC&Rs give the HOA authority to seek payment of assessments from homeowners? MS. ISAACSON: Objection. Calls for legal 11 conclusions. Go ahead. THE WITNESS: I'm sure there is a portion of 14 this document that does discuss collection assessments or 15 homeowners required to pay their assessments. 16 BY MR. JUNG: Q. Does the HOA have any knowledge concerning the manner or terms of the actual HOA sale or the time and place of the HOA sale? MS. ISAACSON: Object to form. Go ahead. THE WITNESS: I believe that they rely on their 23 collection agreement to ensure that they're doing things 24 pursuant to the law. Page 24 1 BY MR. JUNG: Q. Corey, do you know the specifics of what 3 happened at this HOA sale for this property? A. No, not specifics. There was, there was an 5 email in the file that talked about the sale's, the 6 sale's outcome and what was collected. But, no, nothing Q. Are you aware whether or not Red Rock was the 9 entity that conducted the actual HOA sale or not? A. I think they provide that to a third party. I 11 can't recall the name of the company that files the -- or 12 that, for lack of better words, pushes the sale; is that 13 correct? Q. You could be talking about publishing or maybe 15 you're thinking about crying or announcing the sale? A. Yeah. I guess the posting, the auction date. 17 I think that's to be, it's supposed to be public 18 knowledge. And, I'm sorry, my loss of words. Red Rock's 19 the trustee. They hire -- they do their advertising, is 20 that the word? That's the best word I can come up with A. I mean, the minutes reflect that I had brought 21 of the Notice of Sale. 22 Did anyone from the HOA personally attend the 22 documents to the board's attention that were requested by 23 HOA sale for this property? 23 Red Rock. A. Not that I'm aware of. 24 Q. For the record, can you state why the HOA was 25 Q. As far as you're aware, would Red Rock or the 25 attempting to foreclose on the property? Page 23 Page 25

- 1 HOA have been the one to determine the time, place, and
- 2 method of the HOA sale?
- 3 A. The Association would have, again, left that
- 4 with Red Rock under their collection agreement to have
- 5 them facilitate.
- 6 Q. Pursuant to the collection agreement that the
- 7 HOA entered into with Red Rock, did Red Rock have
- 8 authorization to conduct the foreclosure process up to
- 9 and including the completion of the HOA sale?
- 10 MS. ISAACSON: Object to form.
- 11 Go ahead.
- 12 THE WITNESS: Could you ask your question
- 13 again?
- 14 BY MR. JUNG:
- O. Sure.
- 16 There is a collection agreement entered into
- 17 between the HOA and Red Rock, correct?
- 18 A. Yes.
- 19 Q. And does that collection agreement allow Red
- 20 Rock to have authorization to act on the HOA's behalf to
- 21 conduct a foreclosure against the property, including the
- 22 recording of the HOA notices up to and including the
- 23 completion of the HOA sale?
- 24 MS. ISAACSON: Object to form only to the
- 25 extent it calls for a legal conclusion.

- 1 of the collection policy that I can recall. It seemed
- 2 like it was pretty procedural.
- 3 Q. One after another?
- 4 A. Yeah. It looked to me like it was delinquent
- 5 enough for the policy to have been sent to Red Rock.
- Q. Would this delinquent account have been
- 7 discussed at a board meeting prior to bringing Red Rock
- 8 aboard?
- 9 A. No. That's, again, pursuant to the policy.
- 10 The policy's already been established and adopted by the
- 11 membership or, excuse me, the board. Copies of the
- 12 policy are sent out to the membership annually in their
- 13 budget mailers, so there is no reason to get prior auth
- 14 in doing so. If it's delinquent, it goes directly to the
- 15 collections.
- 16 Q. Do you know if Red Rock offers payment plans to
- 17 allow delinquent homeowners to pay back the delinquent
- 18 assessments?
- 19 A. Yes.
- Q. And how do you know that?
- 21 A. I, this account itself, there was a note there
- 22 that the owner was offered a payment plan. Not just by
- 23 Red Rock, but then extended payment plans by the board.
- 24 But I think it's my understanding that
- 25 generally Red Rock is given some authority, again, under

Page 28

- Go ahead.
- 2 THE WITNESS: To a certain point, they allow
- 3 Red Rock to, to prepare the collection notices. Well,
- 4 all collection notices obviously are completed by them.
- 5 But the approval of the foreclosure, which I think was
- 6 your first question, that does, they do seek approval of
- 7 the board prior to authorizing the foreclosure
- 8 publication.
- 9 BY MR. JUNG:
- Q. And when you say foreclosure publication,
- 11 you're talking about the Notice of Foreclosure Sale?
- 12 A. Yes.
- 13 Q. Do you know when the homeowner first became
- 14 delinquent on this account, like a specific month and
- 15 year?
- 16 A. Not without referring to the, to the notes in
- 17 the ledger.
- 18 Q. How much time elapsed between the homeowner
- 19 first becoming delinquent on his assessments to when Red
- 20 Rock was brought aboard to be the collection agent?
- 21 A. I don't think that there was much of a delay
- 22 between the, you know, per the collection policy at the
- 23 time the homeowner is delinquent and eligible for
- 24 collection and the, I don't believe there was any delay,
- 25 you know, in placing that account in collections outside Page 27

- 1 that, I believe, it's even written in the agreement, that
- 2 they have some authority to offer payment plans to
- 3 owners.
- 4 Q. Are you aware if the homeowner, Mr. Nardizzi,
- 5 attempted to make any payments on his delinquent HOA
- 6 account?
- 7 A. It did appear to me that some of the documents
- 8 did look like Red Rock had offered him a payment plan and
- 9 he even went as far as accepting one.
- 10 Q. Did you see any proof or documentation to show
- 11 that Mr. Nardizzi then, therefore, actually made some
- 12 payments on a payment plan?
- 13 A. Yes. There was an executed document, that
- 14 payment plan agreement, as well as a deposit payment for
- 15 that. And I think, I do recall a couple of subsequent
- 16 monthly payments after that, too.
- 17 Q. By Mr. Nardizzi?
- 18 A. Yes.
- 19 Q. Or someone else?
- 20 A. By Mr. Nardizzi.
- 21 Q. Have you heard the term super priority before?
- 22 A. Yes.
- 23 Q. Can you tell me what your understanding of that
- 24 term is?
- 25 A. Super priority is a pre-lien for lack of a

- 1 better word, established by, you know, the mortgage
- 2 carrier at the time that the, that they have the right of
- 3 first mortgage subsequent to any other lienholders.
- Q. Has your understanding of the super priority
- 5 lien or super priority amount changed over the years?
- A. Yes.
- 7 Q. Do you recall what it was back in 2013?
- 8 MS. ISAACSON: I'm just going to put a standing
- 9 objection, if I can, to the extent that any of this is
- 10 calling for a legal conclusion.
- 11 MR. JUNG: Understood.
- 12 THE WITNESS: Yeah. I think it was, at this
- 13 time with this sale and others, it was a generalized that
- 14 the HOA was actually subject to the first. And I should
- 15 clarify that if they foreclose, that they would be wiping
- 16 the mortgage, that the third buyer would be wiping the
- 17 mortgage and that they would be responsible.
- 18 BY MR. JUNG:
- Q. Are you aware if the HOA had a policy or
- 20 procedure between 2010 through the HOA sale regarding
- 21 what they would do if a bank or a lienholder requested a
- 22 super priority payoff demand?
- 23 A. I think that we would have relied on Red Rock 24 to advise.
- 25 Q. Was the HOA aware that Red Rock had sent

- 1 instructions on what to do if Red Rock received a partial
- 2 payment from the homeowner or anybody else regarding
- 3 delinquent HOA accounts?
- A. Not the foreclosure sale. Prior to, again the
- 5 payment plan that I mentioned earlier was outlined by the
- 6 board that, you know, if this went to foreclosure, they
- 7 would offer -- how do I say that?
- If, if the owner established a payment plan, I
- 9 think it was like 10 percent down and so many months, I
- 10 think 24, that, you know, they would hold off on
- 11 proceeding with the foreclosure. And, again, it appeared
- 12 by documents that Mr. Nardizzi did actually engage in
- 13 that agreement.
- Q. And when you say engaged, just to be clear, he
- 15 also appeared to have made actual payments on the
- 16 agreement?
- 17 A. Yes.
- 18 O. And was the HOA board aware of those payments
- 19 that were received from Red Rock from Mr. Nardizzi under
- 20 the payment plan?
- 21 A. The board meets on a quarterly basis, and the
- 22 board of directors are in executive session. At that
- 23 time, we do provide the board with, you know, a running
- 24 copy of the delinquency report, any status updates from
- 25 their collection company at that time. So the documents,

Page 32

- 1 correspondence during that timeframe, 2010 through the
- 2 HOA sale, stating that they believed it was the bank's
- 3 First Deed of Trust was superior to the HOA's lien?
- MS. ISAACSON: Object to form.
- 5 THE WITNESS: I did review a document as from
- 6 the prior manager that where Red Rock did state that they
- 7 would be subject to those conditions as just outlined.
- 8 BY MR. JUNG:
- Q. And just to be clear, subject to the condition,
- 10 meaning Red Rock acknowledged in written correspondence 10 didn't necessarily pay the full balance off, but payments
- 11 that the HOA lien was inferior to the bank's First Deed
- 12 of Trust lien, correct?
- 13 MS. ISAACSON: Same objection.
- 14 THE WITNESS: No, I think I actually read that
- 15 the other way. If we could refer to it, I could be more
- 16 clear.
- 17 BY MR. JUNG:
- 18 Q. Okay. We'll go ahead and take a look at that
- 19 in the near future with one of the exhibits, but let me
- 20 move on to the next question, Corey.
- 21 Are you aware if the HOA ever discussed with
- 22 Red Rock any of Red Rock's written correspondences to
- 23 banks during this timeframe, 2010 through the HOA sale?
- 24 A. I'm not aware. I'm not sure.
- 25 Q. Are you aware if the HOA gave Red Rock any Page 31

- 1 if there were any, they would have been provided to the
- 2 board. I can't speak as to whether they reviewed them.
- Q. So it is accurate to say the HOA and Red Rock
- 4 would accept partial payments prior to an HOA sale from
- 5 the homeowner?
- A. I think I would like you to re-ask your 6
- 7 question.
- Q. Is it fair to say that the HOA and/or Red Rock 9 would accept partial payments, meaning payments that
- 11 nonetheless towards the delinquent HOA balance, that Red
- 12 Rock or the HOA would accept those payments?
- 13 MS. ISAACSON: Object to form.
- 14 Go ahead.
- 15 THE WITNESS: I have a hard time answering this
- 16 question. I still just, I apologize for feeling like
- 17 it's being asked in a way that's confusing. And the
- 18 reason I say that is, again, they agreed to a payment
- plan. They offered the owner a payment plan.
- 20 So if we're talking about at the time of sale,
- 21 we wouldn't have known any different unless Red Rock
- 22 advised. So, again, I apologize. I'm having a hard time
- 23 answering your question.
- 24 BY MR. JUNG:
- 25 Q. Based on your earlier testimony, you do recall

- 1 seeing documentation showing that there were past
- 2 payments made by the homeowner to Red Rock, correct?
- 3 A. Yes.
- 4 Q. Okay. Let's take a look now at the exhibit
- 5 that's marked Exhibit 3. Exhibit 3 for the record is a
- 6 true and correct copy of the First Deed of Trust, and
- 7 it's already been disclosed as part of my client's
- 8 disclosures.
- 9 Have you ever seen a copy of this recorded Deed 10 of Trust?
- 11 A. I don't know if I actually am familiar with
- 12 this document.
- 13 Q. As part of your job duties, do you regularly
- 14 review recorded documents?
- 15 A. Not Deeds of Trust. They are submitted to our
- 16 re-sale department, you know, upon owner sale or
- 17 transaction.
- 18 Q. Looking at page one of Exhibit 3, Bates stamped
- 19 WFZ 79, would you agree that the borrower's listed as
- 20 Robert Nardizzi?
- 21 MS. ISAACSON: I'm going to object to this line
- 22 of questioning, and I'll put one on the record for all of
- 23 the questions as to Exhibit 3, that the document speaks
- 24 for itself. It calls for a legal conclusion or an expert
- 25 opinion.

- 1 for Delinquent Assessments recorded on May 20, 2009, by
- 2 Red Rock against the property.
- 3 Corey, have you seen a copy of this document
- 4 before?
- 5 A. I believe I reviewed this in my documents, yes.
- 6 Q. Would the HOA or FirstService Residential have
- 7 provided any information to Red Rock in the preparation
- 8 of this document?
- 9 A. We would have done one of two things, either a
- 10 account ledger or Red Rock being a subsidiary of RMI.
- 11 FirstService may have had the opportunity to pull their
- 12 own ledger from our, from our, our accounting department.
- 13 Q. Would you agree that the total amount listed is
- 14 \$606.71?
- 15 MS. ISAACSON: I'm going to object to the
- 16 extent that, same objections I have to Exhibit 3 to
- 17 Exhibit 4.
- 18 THE WITNESS: It states that the amount owing
- 19 as of the date of preparation of this lien is \$606.71.
- 20 BY MR. JUNG:
- 21 Q. Do you know how much out of that amount was for
- 22 assessments?
- 23 A. Not by looking at this, no.
- Q. This lien for delinquent assessments doesn't
- 25 state the number of assessment amounts that it's due for,

- THE WITNESS: Can you repeat your question,
- 2 Rock?
- 3 BY MR. JUNG:
- 4 Q. Sure.
- 5 Looking at page one of Exhibit 3, would you
- 6 agree that the borrower listed is Robert Nardizzi, the
- 7 same person that we've identified as the homeowner of
- 8 this property?
- 9 A. It says that, yes.
- 10 Q. Would you also agree that the lender is listed
- 11 as IndyMac Bank.
- 12 A. Yes.
- 13 Q. And if you would just please turn to page three
- 14 of Exhibit 3, Bates stamped WFZ 81. Would you agree that
- 15 the property address listed is 8149 Palace Monaco Avenue?
- 16 MS. ISAACSON: I apologize then, I'm going to
- 17 add one more thing. It lacks personal knowledge pursuant
- 18 to her prior testimony.
- 19 MR. JUNG: Understood.
- 20 THE WITNESS: It does say midway, legal
- 21 description attached hereto part of, which currently had
- 22 the address of 8179 Palace Monaco Avenue.
- 23 BY MR. JUNG:
- 24 Q. Let's move on to Exhibit 4. Exhibit 4 for the
- 25 record is a true and correct copy of the recorded Lien
  Page 35

1 correct?

Page 34

- A. No. It's just states that it includes
- 3 assessments, late fees, interest, fines, violations, and
- 4 collection fees and costs.
- 5 Q. To your knowledge, does this lien for
- 6 delinquent assessments comply with the HOA's CC&Rs?
- A. I do not know.
- 8 Q. Are you aware if a copy of this recorded Lien
- 9 for Delinquent Assessments was mailed out to anyone?
- 10 A. There, I would assume so. That would be a
- 11 question for Red Rock Financial Services.
- 12 Q. Okay. Let's take a look at Exhibit Number 5.
- 13 Exhibit 5 for the record is a true and correct copy of
- 14 the recorded Notice of Default and Election to Sell
- 15 pursuant to the Lien for Delinquent Assessments recorded
- 16 July 7, 2009, against the property. For short, I'll just
- 17 refer to it as the NOD.
- 18 Corey, have you seen a copy of this NOD before
- 19 today's deposition?
- 20 A. I think there might have been more than one of
- 21 these in that file with different dates.
- 22 Q. So it does look familiar?
- 23 A. Familiar.
- Q. Did the HOA or FirstService Residential provide
- 25 any of the information contained in this NOD to Red Rock

.

- 1 to assist in the preparation of the NOD?2 A. No.
- 3 Q. I'll represent that this NOD states \$1,740.42
- 4 is due as of July 2, 2009. Do you know out of that
- 5 amount, how much is strictly due for assessments?
- 6 A. Sorry. The amount's just not jumping out at me 7 on this one.
- 8 Q. Sure.
- 9 If you look right above the signature block you
- 10 should see it there, above the second, the earlier
- 11 signature block.
- 12 A. No, the paragraph above just talks about, you
- 13 know, its fees, interest, association charges, et cetera.
- 14 Q. But it doesn't specifically break down how much
- 15 is due in assessments, correct?
- 16 A. No.
- 17 Q. Looking at this NOD, do you see any nuisance,
- 18 abatement, or maintenance charges?
- 19 MS. ISAACSON: I'm going to interpose the same
- 20 objections to Exhibit 5 as Exhibits 3 and 4.
- 21 THE WITNESS: No, there is no breakdown.
- 22 BY MR. JUNG:
- 23 Q. Are you aware if this NOD was mailed out to
- 24 anyone?
- 25 A. No. We would have relied on Red Rock Financial

- A. Looks to be from Red Rock, affidavit showing
- 2 who they mailed the copy of the Notice of Defaults to
- 3 including IndyMac Bank, Wells Fargo Bank, Robert Nardizzi
- 4 at 8149 Palace Monaco.
- 5 Q. Do you see anywhere in these mailing receipts
- 6 whether or not a copy of the NOD was mailed to MERS?
- 7 MS. ISAACSON: I'm going to pose the same
- 8 objections as I did to Exhibit 3 to Exhibit 6.
- 9 THE WITNESS: I can't, I can't answer that
- 10 without having seen the document.
- 11 MR. JUNG: Excuse me. Can we go off the
- 12 record?
- 13 (Recess.)
- 14 MR. JUNG: Madam Court Reporter, can you repeat
- 15 my last question, please.
- 16 (Record read.)
- 17 BY MR. JUNG:
- 18 Q. And then, Corey, what was your answer?
- 19 MS. ISAACSON: And one clarification, you're
- 20 asking within the boundaries of Exhibit 6 that you have
- 21 handed to her?
- 22 MR. JUNG: Correct. Yes.
- 23 THE WITNESS: No, I agree. I can't -- there is
- 24 nothing here that shows anything was sent to MERS in this
- 25 package.

Page 40

- 1 to provide that information.
- Q. So does the HOA not review the notice --
- 3 foreclosure notice documents before they're recorded and
- 4 mailed by Red Rock?
- 5 A. The Notice of Default is a portion outlined in
- 6 their collection policy, and we would, again, by virtue
- 7 of our collection agreement allow Red Rock to take
- 8 action, as necessary, assuming they do so under9 Collection Acts, policy acts as the expert in
- 10 collections.
- 11 Q. Corey, do you see the term super priority
- 12 anywhere in this NOD?
- 13 A. I should put my glasses on. I do not.
- 14 Q. Let's take a look at Exhibit Number 6 then.
- 15 Exhibit 6 for the record are true and accurate copies of
- 16 mailing affidavits that my client had previously
- 17 disclosed. Just take a few moments to go through them.
- 18 Have you ever seen a copy of the documents
- 19 contained in Exhibit 6 prior to today's deposition?
- 20 A. I believe I've seen something like this in the
- 21 review of documents prior to today.
- 22 Q. So you do recognize it to some extent?
- 23 A. Uh-huh. Yes.
- 24 Q. And for the record, can you give us your best
- 25 description of what Exhibit 6 is?

- 1 BY MR. JUNG:
- 2 Q. Do you know why or why not?
- 3 A. No.
- 4 O. Let's move on to Exhibit Number 7.
- 5 Exhibit 7 for the record is a true and correct
- 6 copy of a payoff request from Wells Fargo that my client7 previously produced.
- 8 I'll represent for the record that page two of
- 9 Exhibit 7, Bates stamped WFZ 335, is a fax from Wells
- 10 Fargo to Red Rock Financial Services dated August 6,
- 11 2009.
- 12 Corey, have you ever seen a copy of Exhibit 7
- 13 prior to today's deposition?
- 14 A. Just in review of the documents prior to today.
- 15 Q. Are you aware if this correspondence from Wells
- 16 Fargo to Red Rock is regarding the First Deed of Trust?
- 17 MS. ISAACSON: I'm going to object. I'll pose
- 18 the same objections that I did to Exhibit 3 to Exhibit 7.
- 19 THE WITNESS: If I was to, I don't think it
- 20 does.
- 21 BY MR. JUNG:
- Q. Okay. Let's take a look now at the next
- 23 exhibit, which is Exhibit 8. And for the record,
- 24 Exhibit 8 is a true and correct copy of a payoff
- 25 statement from Red Rock to Wells Fargo, which my client Page 41

1 previously produced. 2 3 5 of what Exhibit 8 is? 10 and owing? 11 14 question again for me? 15 BY MR. JUNG: Q. Sure. 16 17 21 Fargo, correct?

Do you recognize this document?

A. I recognize it from my review.

Q. And for the record, what's your understanding

A. It's Red Rock's statement of what is

7 collectively owed and payable.

Q. Do you see the term super priority anywhere in

9 this correspondence from Red Rock regarding what's due

MS. ISAACSON: At this time, I'll pose the same

12 objections as I posed to Exhibit 3 to Exhibit 8.

THE WITNESS: Can I request you to re-ask that

Looking at the correspondence from Red Rock, a

18 copy of which is classified or characterized as

19 Exhibit 8, you mention that you do see a balance or a

20 dollar amount that's being asked from Red Rock to Wells

22 A. Yes.

23 Q. Do you see anywhere the term super priority in

24 this same correspondence from Red Rock to Wells Fargo?

25 A. I do not see the word priority. 1 statement to Wells Fargo?"

2 A. No.

Q. Let's move on to Exhibit 9. Exhibit 9 is a 3

4 true and correct copy of a letter from Red Rock to

5 IndyMac dated September 17, 2009, and previously

6 disclosed by my client.

Do you recognize this document?

8 A. It looks familiar.

9 Q. How so?

10 A. Per my review of the documents before today.

11 Q. Do you agree that this letter is addressed to

12 IndyMac Bank, the same ledger that was identified in the

13 earlier Deed of Trust that we looked at?

MS. ISAACSON: I'm just going to pose the same 14

15 objections that I did to Exhibit 3 to Exhibit 9.

THE WITNESS: It does state in the right-hand 16

17 corner addressed to IndyMac Bank.

18 BY MR. JUNG:

19 Q. Let's look at the fourth paragraph of this

20 letter. I know earlier we had talked about

21 correspondences from Red Rock where they stated their

22 position, and you had mentioned it would help refresh

23 your memory if you actually saw a copy of such

24 correspondence where Red Rock stated what their position

25 was.

Page 42

Page 44

O. Out of the dollar amount that's listed in this

2 correspondence from Red Rock, which is \$1,805.92, do you

3 see any breakdown of what portion that amount is strictly

4 for assessments?

Not on the letter of 330 Bates stamp.

Q. Would the HOA or FirstService Residential have 7 received a copy of this correspondence from Red Rock to

8 Wells Fargo at the same time it was sent to Wells Fargo?

A. Not typically.

10 Q. When you say not typically, are there

11 situations where it would have?

A. I really can't, I really can't think of any

13 time. You know, the only thing I can think of would have

14 been in a -- in those Red Rock reports, status reports

15 that I mentioned earlier.

There could have been a note that, you know,

17 generally when they receive them like this, they say

18 payoff demand requested. It's just like a very vague

19 statement that you might see.

20 Q. So just the general description but not

21 necessarily the actual correspondence itself?

22 A. Correct.

Q. Do you recall as the community manager if you

24 ever inquired further with Red Rock, like, "What is that

25 little note I saw saying correspondence or payoff

If we look at the fourth paragraph, it states

2 for the record, quote, "The Association's Lien for

3 Delinquent Assessments is junior only to the senior

4 lender," slash, "mortgage holder."

5 Do you see that sentence, Corey?

6 A. Yes.

Q. Was it the HOA's understanding that the HOA

8 lien would not extinguish a First Deed of Trust at an HOA

9 sale?

10 MS. ISAACSON: Objection. Calls for a legal

11 conclusion.

12 THE WITNESS: Yeah, and I don't know at the

13 time without looking when that opinion or that email

14 response was given back to the board when they had

15 inquired.

16 BY MR. JUNG:

Q. When they had inquired what?

A. At one time when the prior manager, again based

19 upon the documents I reviewed, I remembered an email

20 where the board had reviewed the original request for

21 publication. Upon signing it and Debby Iolasa (phonetic)

22 sending it out to Red Rock Financial Services, she posed

23 the question, "Could you give us a recommendation as to

24 if we should move forward with this based upon the

25 assessments that were owed?" Although it had already

- 1 been signed.
- Q. Let's move on to Exhibit Number 10. Exhibit 10
- 3 I'll represent is a true and correct copy of the recorded
- 4 notice of foreclosure sale or NOS for short. It was
- 5 recorded on April 8, 2013, by Red Rock against the
- 6 property.
- 7 Have you seen a copy of this NOS before?
- 8 A. I have to be honest, this one doesn't, I don't
- 9 remember paying particularly that much attention to this
- 10 one.
- 11 Q. But based on your earlier testimony, pursuant
- 12 to the collection agreement, Red Rock would have had to
- 13 have first obtained authorization from the HOA board
- 14 before they recorded this NOS, correct?
- 15 A. Yes.
- 16 Q. If you notice the NOS was recorded in 2013, but
- 17 the earlier NOD was recorded in 2009. Are you aware of
- 18 that?
- 19 A. Yes, but there was some others, updated
- 20 versions of that publication that was also signed that I
- 21 reviewed in the file also.
- 22 Q. And when you say other publications?
- 23 A. Publication requests.
- 24 Q. Regarding an NOS, correct? A Notice of
- 25 Foreclosure Sale, to publish a Notice of Foreclosure Page 46

- 1 I should have mentioned, if I didn't already, at the
- 2 beginning was --
- 3 THE WITNESS: Sorry.
- 4 BY MR. JUNG:
- 5 Q. We're entitled or my client's entitled to your
- 6 best estimate, which is different from a guess. So I
- 7 don't want you to have to guess just for the sake of
- 8 answering my question.
- 9 So based on that clarification, would you still
- 10 be able to answer or you would be guessing at that point?
- 11 A. I would be guessing. I couldn't tell you from
- 12 looking at this who prepared it.
- 13 Q. Corey, would the HOA have reviewed this NOS
- 14 before it was recorded?
- 15 A. No.
- 16 Q. Would FirstService Residential have reviewed
- 17 this NOS before it was recorded?
- 18 A. No, not that I'm aware of. I personally did
- 19 not.
- 20 Q. And if anyone would have at FirstService
- 21 Residential, it would have been the assigned community
- 22 manager, correct?
- 23 A. Documents or any questions regarding an account
- 24 would come to the community manager, yes.
- Q. Turn to page two of Exhibit 10, please. And if

Page 48

- 1 Sale?
- A. Maybe I'm not as familiar with the words that
- 3 you're using. But if I could, in my explanation, when
- 4 Red Rock would state that, you know, they've done their
- 5 duties pursuant to the Collection Act or the collection
- 6 policy, the Collection Act and the agreement, they would
- 7 request authorization to publish foreclosure sale. And
- 8 there were quite a few times where those requests were
- 9 made.
- 10 Q. Corey, are you aware if the HOA or FirstService
- 11 Residential provided Red Rock any information for Red
- 12 Rock to complete and record this NOS?
- 13 A. There were minutes that reflected that, yes.
- 14 And they were closer to the 2013 date.
- 15 Q. Do you know who prepared this NOS?
- 16 A. I mean, it says Red Rock Financial Services,
- 17 the debt collector, in an attempt to collect the debt.
- 18 So I would assume that Red Rock Financial prepared it.
- 19 But, actually, with that being said, it could
- 20 have also been their third party who publishes the sale.
- 21 So, no, I don't actually know exactly who did it.
- 22 MS. ISAACSON: Corey, I think we can all agree
- 23 that I don't think Counsel wants you to assume. Am I
- 24 right?
- 25 MR. JUNG: Correct. And just one of the things Page 47

- 1 you look at the first full paragraph, I'll represent for
- 2 the record the total amount that's listed as being due as
- 3 of April 5, 2013, is \$3,876.82. Would you agree?
- 4 A. It does state that amount.
- 5 Q. And out of that amount, do you know how much is
- 6 specifically based on unpaid HOA assessments?
- 7 A. No.
- 8 Q. Do you see the term super priority anywhere in
- 9 this NOS?
- 10 MS. ISAACSON: Pose the same objections to
- 11 Exhibit 10 as I did to Exhibit 3.
- 12 THE WITNESS: I do not see priority stated.
- 13 BY MR. JUNG:
- 14 Q. And just for the record, you're referring to
- 15 super priority when you say priority, correct?
- 16 A. Maybe I didn't hear your question.
- 17 Q. So I'll repeat it. My question was do you see
- 18 the term super priority anywhere in this NOS?
- 19 A. No, I did not.
- 20 Q. Corey, are you aware if there were any nuisance
- 21 abatement or maintenance charges that were part of this
- 22 \$3,876.82 listed?
- 23 A. I'm not aware.
- Q. Do you know who a copy of this NOS was mailed
- 25 to, Corey?

- A. Not by, not by this exhibit.
- Q. Would Red Rock have provided the HOA or
- 3 FirstService Residential a copy of everyone that they
- 4 mailed a copy of the NOS to?
- A. Would you say that again?
- 6 Sure.
- Would Red Rock have given the HOA a list of
- 8 entities that Red Rock mailed a copy of the recorded NOS
- 9 to?
- A. No. We would have assumed -- we would have 10
- 11 expected them as our collection company to mail it to the
- 12 proper people.
- Q. Let's take a look now at Exhibit 11.
- 14 Exhibit 11 is a true and correct copy of Red Rock
- 15 Financial Service's account details that was produced by
- 16 my client previously. And it concerns the account for
- 17 Mr. Nardizzi at Monaco HOA for the property.
- 18 Have you seen a copy of this Exhibit 11 before?
- 19 A. I'm familiar with a document like this.
- Q. So you do recognize the document in general? 20
- 21 A. Yes.
- 22 Q. Do you know who prepared it?
- 23 A. Red Rock Financial Services.
- Q. And this would have been prepared prior to the 24
- 25 actual HOA sale, correct?

- Oh, no. I'm sorry. Biannual first of January,
- 2 first of July. Twice a year.
- 3 Q. Understood.
- Twice a year or once every six months; does 4
- 5 that sound fair?
- A. Yes. 6
- 7 Q. Based on your review of exhibit, excuse me,
- 8 based on your review of Exhibit 11, does it appear that
- 9 during the year 2009 through the year 2013 the HOA was
- 10 still having a biannual or semiannual assessment?
- A. There is an assessment billed on January 1 of
- 12 2009 for \$114, and there is an assessment billed on
- 13 July 1, 2009, for \$114, yes.
- Q. And consistent with your testimony of there
- 15 being assessments twice a year or once every six months
- 16 there was, however, a change in assessment amounts. And

Q. Let's take a look at Bates stamp WFZ 438. And

2 we're still on Exhibit 11 for the record. But now, we're

Corey, do you see the date May 30th or

Q. And there is a row with the description Red

8 Rock partial payment, and then in parentheses is \$404 and

- 17 based on Exhibit 11, it appears there was a change from
- 18 \$114 semiannually to \$120 by 2011.
- 19 Would you agree?
- 20 A. Yes.
- 21 Q. Do you know what the current semiannual
- 22 assessment is?
- 23 A. Yes, it's \$140.
- 24 Q. That's for the year 2019?
- 25 A. Yes.

3 on WFZ 438.

5 5/30/2013.

A. Yes.

A. Yes.

Page 50

Page 52

- MS. ISAACSON: I am posing the same objections
- 2 to Exhibit 11 with respect to lack of personal knowledge.
- THE WITNESS: I really can't. I really don't 3
- 4 know.
- 5 BY MR. JUNG:
- Q. But have you ever seen, not necessarily this
- 7 specific account detail, but other account details from
- 8 Red Rock that look familiar to this account detail?
- A. Yes.
- 10 Q. Corey, do you know how often homeowners have to
- 11 make assessments for this HOA?
- 12 A. They are on what we call biannual assessment,
- 13 twice a year.
- 14 MS. ISAACSON: I'm just going to object as to
- 15 form as to timeframe.
- 16 BY MR. JUNG:
- Q. For the years 2011 through the current year? 17
- A. I do believe they were still two months.
- 19 Excuse me, every two years as long as I've been the
- 20 community manager. And from my recollection of this
- 21 account, it was the same. The amounts have changed, but
- 22 it was still biannual assessments.
- Q. And just for the record, I thought I heard you
- 24 say biannual. But I thought I also heard you say every
- 25 two years?

10

11

- 12 Q. Can you tell me what that is, if you know?
- 13 A. By a review of the documents, it looks like the
- 14 down payment of his first payment plan.

9 the description is partial payment.

Do you see that row?

- Q. And when you say his, you're referring to the 15
- 16 homeowner?
- 17 Robert Nardizzi.
- Q. And this is the payment plan that you testified
- 19 to earlier with Red Rock, the payment plan between Red
- 20 Rock and the homeowner, correct?
- A. Yes. 21
- Q. And based on this partial payment of \$404, do
- 23 you see a corresponding reduction in the outstanding
- 24 balance that was due?
- 25 A. It does reduce once the entry is placed, yes.

Page 53

- 1 It goes from \$4,031.46 to \$3,627.46.
- 2 Q. So Mr. Nardizzi did get credit for that \$404
- 3 payment, correct?
- 4 A. It was posted to the Red Rock account that way.
- 5 Q. And is this information then forwarded to the
- 6 HOA or FirstService Residential?
- A. Not that, not in a way of like, "Hey,
- 8 Mr. Nardizzi, you made a payment." It's more of a, like
- 9 I said, back to that regular status update that the board
- 10 would be provided at a board meeting. They would see
- 11 that the owner, they generally make a note owner accepted
- 12 payment plan.
- 13 Q. So I just want to make sure I understand you
- 14 correctly. So the HOA board wouldn't per se be notified
- 15 specifically just for that one event, "Hey, HOA board,
- 16 Mr. Nardizzi made a \$404 payment," correct?
- 17 A. Correct.
- 18 Q. But they would be notified of that payment by
- 19 Mr. Nardizzi in the overall general update that they
- 20 receive anyway?
- 21 A. In the written, yeah, written statement.
- 22 Q. In a written statement?
- 23 A. Yes.
- 24 Q. And that written statement or update is
- 25 provided to the HOA board how often?

- 1 Exhibit 3.
- 2 THE WITNESS: Well, I believe you said that
- 3 there was three payments applied in the amounts of \$169,
- 4 \$168, \$168.
- 5 BY MR. JUNG:
- Q. Correct. So I just want to get your
- 7 confirmation that that's what you also see on this page.
- 8 A. Yes.
- 9 Q. And just like we saw in the previous page, is
- 10 it your understanding, just based on your review of this
- 11 document, that those three additional payments of \$169,
- 12 \$168, and another \$168 were applied which resulted in a
- 13 reduction of the amount that was owed?
- 14 MS. ISAACSON: Same objections.
  - THE WITNESS: By what it states here, it was
- 16 reduced so it would have been applied.
- 17 BY MR. JUNG:

15

Page 54

- 18 Q. Now, looking at these four partial payments
- 19 that Mr. Nardizzi made, which are shown in this Red Rock
- 20 account detail, are you aware if the HOA received any or
- 21 all of those partial payments from Red Rock after Red
- 22 Rock received it from Mr. Nardizzi?
- 23 A. I, I can't comment without seeing the account
- 24 ledger from FirstService.
- 25 Q. Based on your experience with working with Red

Page 56

- A. I'd like to just correct, when I say statement,
- 2 it's more like a account status update report is probably
- 3 the word that they use. And they review that, or those
- 4 documents, in their monthly, at a minimum in their
- 5 quarterly meetings.
- 6 O. So at least once every quarter the HOA board
- 7 would be advised of these updates?
- 8 A. They would be provided.
- 9 Q. Or provided an update. It's still presumably
- 10 up to the HOA to read them?
- 11 A. That's correct.
- 12 Q. So let's turn to Bates stamp WFZ 439, the very
- 13 next page. We're still on Exhibit 11, Red Rock Financial
- 14 Services account detail.
- 15 Corey, I'll represent for the record on this
- 16 page WFZ 439 there are three additional entries with the
- 17 same description Red Rock partial payments, and then for
- 18 July 5, 2013, there is \$169 listed for July 26, 2013.
- 19 There is a \$168 payment listed. And then for August 27,
- 20 2013, there is a \$168 payment listed.
- 21 Do you see those three additional entries?
- 22 A. Yes
- 23 Q. Do you dispute anything that I just said
- 24 describing what I see on WFZ 439?
- 25 MS. ISAACSON: Same objections as posed to Page 55

- 1 Rock, when Red Rock does receive a payment from a
- 2 homeowner under a payment plan, for example, was it Red
- 3 Rock's custom and practice to forward all or a portion of
- 4 that received payment to the HOA or FirstService?
- 5 A. I was advised --
- 6 MS. ISAACSON: I'm going to object to form,
- 7 speculation.
- 8 THE WITNESS: I was advised, now whether it
- 9 ever made sense to me, was that the payoff, that there
- 10 was, that the Red Rock account and their fees and the
- 11 Association's assessments, that any payments they tried
- 12 to apply accordingly, so at the end everyone was at zero
- 13 balance. So in that, in that equation that was used
- 14 would be a question for Red Rock.
- 15 BY MR. JUNG:
- 16 Q. Okay. Let's move on to Exhibit 12. Exhibit 12
- 17 for the record is a true and correct copy of the Resident
- 18 Transaction Report from Monaco Landscape Maintenance
- 19 Association from January 1, 2001, through December 3,
- 20 2013. And this has been previously produced by my
- 21 client.
- 22 Corey, do you recognize this document marked as
- 23 Exhibit 12?
- 24 A. It looks like an account ledger generated by
- 25 FirstService software.

- Q. And you would know this based on your many
- 2 years of working at FirstService, correct?
- 3 A. Yeah. The form is consistent with what we
- 4 provide.
- Q. Do you know if you provided any information
- 6 that assisted in the creation of this Resident
- 7 Transaction Report?
- 8 A. No.
- 9 Q. Do you know where the information that's
- 10 contained in this Resident Transaction Report is gathered
- 11 from?
- 12 A. FirstService accounting has an accounting
- 13 department that takes care of applying payments and
- 14 keeping the ledger.
- 15 Q. And would this Resident Transaction Report have
- 16 been prepared before the actual HOA sale?
- 17 A. I wouldn't know by looking at this who it was
- 18 provided to, when it was. I mean, other than that it, I
- 19 mean the dates run through December 3rd, but the last
- 20 entry is September 2013. So it's not, I'm not quite sure
- 20 chay is September 2015. Bo it's not, 1 in not quite sure
- 21 of the date in the left-hand corner, whose date that is
- 22 exactly. If that's from our system or not, I'm really
- 23 not sure.
- Q. Looking at page one of Exhibit 12. Take a look
- 25 at the date August 26, 2008. Would you agree that for Page 58

- 1 as June 27, 2013, and it appears to be in the amount of 2 \$129.
- 3 Do you see that for June 27, 2013?
- 4 A. I do see a payment applied to the account of
- 5 \$129 on June 27th.
- 6 Q. And when you say payment applied of \$129 on
- 7 June 27th, just to be clear, that means the \$129 would
- 8 have been applied to the outstanding balance, thereby
- 9 reducing the total amount owed by \$129?
- 10 A. The total amount owed to the Association for
- 11 assessments.
- 12 Q. Would have been reduced by \$129?
- 13 A. Yes.
- 14 Q. And then also do you see on July 19, 2013,
- 15 another collection payment part entry, but this time it's
- 16 for \$94.
- 17 Do you agree that's the description?
- 18 A. Yes.
- 19 Q. Based on your review, would you agree that an
- 20 additional \$94 was applied to the account or it reduced
- 21 the amount owed by \$94?
- 22 A. Just the July 19, 2013, credit?
- 23 Q. But the \$94 was applied and credited to the
- 24 homeowner's HOA account?
- 25 A. Yes. It appears so as the assessments

Page 60

- 1 that date the balance is listed as zero dollars?
- A. It does say zero.
- 3 Q. What is a lockbox payment? That's the
- 4 description next to August 26, 2008.
- 5 A. My understanding of the lockbox is a term used
- 6 by the bank where the moneys are, when we issue
- 7 statements that this Association uses, statements to
- 8 bill, you know, to send notice of assessments due.
- 9 And at the bottom of it, of course, there is a 10 coupon that they attach with their check. The bank, the
- 11 address where to send that payment is generally a P.O.
- 12 Box for the bank, and the account number at the bottom of
- 13 that, just like a routing number on your own personal
- 14 checks, the bank lockbox reads and applies that payment.
- So that would tell me that that was a payment freeeived through the, you know, either whether he used
- 15 de .....
- 17 the coupon or not, it was sent to the bank and it was
- 18 applied via the lockbox for the Association.
- Q. Corey, on page two of Exhibit 12 Bates stamped
- 20 WFZ 449. I'm going to direct your attention to four
- 21 separate entries. Each of the four separate entries are
- 22 described as a collection payment part.
- 23 Would you agree?
- 24 A. Yes.
- Q. And the first collection payment part is listed

- outstanding reduced.
  - Q. And then if we look at that third entry dated
- 3 August 5, 2013, also noted as collection payment part.
- 4 Would you agree the amount is \$168?
- 5 A. Yes.
- 6 Q. Would you agree that \$168 was applied to the
- 7 outstanding balance, reducing it by \$168?
- 8 A. Yes.
- 9 O. And then same question for the fourth entry
- 10 described as collection payment part, but for
- 11 September 5, 2013.
- 12 Do you also see a \$168 credit?
- 13 A. Yes.
- 14 Q. And this \$168 credit was applied, reducing the
- 15 balance by \$168?
- 16 A. Yes
- 17 Q. Now, would you agree that these four amounts
- 18 listed on this Resident Transaction Report, they're
- 19 different from the amounts paid by Mr. Nardizzi to Red
- 20 Rock in some instances, and you can refer back to
- 21 Exhibit 11 if you need to, WFZ 438 and 439.
- 22 A. Yes. The May 30th partial payment of \$404,
- 23 that's shown on the Red Rock Financial Service's ledgers.
- 24 That amount is not shown on the Exhibit 12, Bates stamped

Page 61

25 449.

- 1 Q. Would you agree that the \$404 payment shown on
- 2 the Red Rock account detail Bates stamped WFZ 438 is the
- 3 corresponding \$129 credit shown on WFZ 449 of the HOA's
- 4 transaction report?
- 5 A. I'm sorry. You have to repeat that one because
- 6 I was lost.
- Q. Sure.
- 8 I need to sparse my words. If we look at
- 9 WFZ 449, we see the first credit of \$129 on June 27,
- 10 2013?
- 11 A. Ninety-four dollars, yes.
- 12 Q. \$129?
- 13 A. Okay.
- 14 Q. For the entry dated June 27, 2013?
- 15 A. Yes.
- 16 Q. So you just stated that you do not see a \$404
- 17 corresponding dollar amount on the HOA's Resident
- 18 Transaction Report that we saw in Red Rock's account
- 19 detail, correct?
- 20 A. Yes.
- 21 Q. But would you agree or disagree that instead of
- 22 a \$404, it appears that the HOA received \$129 on June 27,
- 23 2013, that they credited, which appears to have come from
- 24 the original \$404 to Red Rock?
- 25 A. I'm trying not to assume. So, again, as the

Page 62

- 1 Do you see that?
- 2 A. Yes.
- 3 Q. Based on your review of these documents, do you
- 4 believe that \$94 credit on WFZ 449 came from Red Rock's
- 5 partial payment listed of \$169 on July 5, 2013?
- 6 A. I would say it's fair to say, yes.
- Q. And then if we looked at WFZ 449 of Exhibit 12,
- 8 we saw that third credit on Monaco's transaction report
- 9 of \$168 on August 5, 2013.
- 10 Going back to WFZ 439, is it fair to say that
- 11 \$168 was forwarded by Red Rock due to the Red Rock
- 12 payment they received of also \$168?
- 13 A. Yes.
- 14 Q. And then the final payment that we see credited
- 15 on WFZ 449 for another \$168 on September 5, 2013, do you
- 16 believe that \$168 came from or was forwarded by Red Rock
- 17 due to the Red Rock payment received on August 27, 2013,
- 18 for \$168?
- 19 A. Yes.
- 20 Q. Let's move to Exhibit 13, please.
- 21 Corey, do you recognize the documents that make
- 22 up Exhibit 13?
- 23 A. Yes, I did see this in review of files.
- Q. Can you tell me what it is?
- 25 A. There was other correspondence with it in the

Page 64

- 1 description says collection payment, that does -- that in
- 2 my daily work, I would, that would tell me that that was
- 3 a payment that was received by collections and applied to
- 4 the account of \$129 on June 27, 2013.
- 5 But did I not answer the question?
- 6 Q. Do you know if that \$129 payment on June 27,
- 7 2013, would have come from someone other than Red Rock?
- 8 A. Not by looking at this, but --
- 9 Q. So it appears it would have come from Red Rock,
- 10 correct?
- 11 A. Yes. By the description stating collections.
- 12 Q. And also the general timeframe, would you agree
- 13 is relatively close. We have the Red Rock --
- 14 A. Considering that \$404 from my review was a
- 15 cashier's check or a certified check or something like
- 16 that, it would have had to go through, I think they have
- 17 to go through a certain period of time before they can be
- 18 cashed or posted. So it would seem right.
- 19 Q. And then going back between Exhibit 11 and 12,
- 20 on Exhibit 11 WFZ 439, Corey, we saw a Red Rock partial
- 21 payment listed as \$169 on July 5, 2013.
- 22 Do you recall that on WFZ 439?
- 23 A. Yes, I see that.
- Q. And then if we switch over to WFZ 449 of
- 25 Exhibit 12, on July 19th we see a \$94 credit.

- 1 same file, but it was the down payment of Mr. Nardizzi's2 payment plan with Red Rock.
- 3 Q. And that was for \$404, correct?
- 4 A. Yes.
- 5 Q. And that's something we've been discussing,
- 6 correct?
- 7 A. Yes.
- 8 Q. Real quick, Corey, on WFZ 511 of Exhibit 13,
- 9 can you tell me what that little circular stamp says?
- 10 A. It says received May 28th and RRFS.
- 11 Q. And do you believe that RRFS is from Red Rock
- 12 Financial Services?
- 13 A. Yes, that's their acronym.
- 14 Q. Let's move on to Exhibit 14.
- 15 Do you recognize what Exhibit 14 is?
- 16 A. This was also part of the check document that I
- 17 reviewed.
- 18 Q. And would you agree that Exhibit 14, which I'll
- 19 represent for the record is a true and correct copy of a
- 20 Payment Allocation Report from Red Rock, that this report
- 21 references the \$404 payment received from Mr. Nardizzi by
- 22 Red Rock?
- 23 A. Yes, it does reference the \$404 payment on
- 24 May 30, 2013.
- 25 Q. And further down, do you see where it states

Page 65

Association allocation detail and it states \$129? 2 A. Yes. 3 Q. And then underneath the \$129, do you see where 4 it states January 1, 2009, assessment for \$114? A. Yes. Q. And then do you see where it states July 1, 7 2009, assessment, but for \$15. A. Yes. Q. Can you explain why the July 1st -- I'm sorry. 10 Let me back up. January 1, 2009, \$114, that was the 11 semiannual assessment at the time, correct? 12 A. \$114 was the semiannual assessment in January 13 of 2009. 14 Q. So based on our review of this allocation 15 report, would you agree that the \$129 received from the 16 HOA from Red Rock, out of that \$129, 114 was applied to 17 the semiannual assessment for January 1, 2009? 18 MS. ISAACSON: I'm going to interpose my 19 objections now. I'm going to add the same objections 20 that I did to Exhibit 14 to Exhibit 3, which are lack of 21 personal knowledge, calls for legal conclusion, 22 potentially calls for expert opinion as to how the funds 23 were allocated. 24 Go ahead. 25 THE WITNESS: Yeah, considering this is a Red Page 66 1 Rock Financial Services' document, and they are the ones 2 posting the payment, I wouldn't be able to talk much 3 about this document other than what's listed. 4 BY MR. JUNG: Q. But you do recall that the annual -- strike 6 that, please. You do recall that the semiannual assessment in 8 2009 was \$114? A. From our earlier review of the ledger, yes. 10 Q. Moving on to Exhibit Number 15. Corey, do you recognize what Exhibit 15 is? 11 12 A. It's titled by Red Rock Financial Services as a 13 payment agreement between and written to Robert Nardizzi 14 regarding 8149 Palace Monaco Avenue. 15 Q. Have you seen similar payment agreements such 16 as this one that we're looking at now? 17 A. Actually, this was not one that I was as 18 familiar but happy to see in this review. Q. You were the community manager for the HOA at 20 the time this payment agreement was dated, which is 21 May 31, 2013; is that correct?

Q. Do you recall if you received a copy of this

22

23

25

A. Yes.

A. No.

Q. So Red Rock would have had authorization to 2 contact the homeowner strictly on their own? A. No. This payment agreement was in a set of 4 minutes, was actually part of a motion of the board to 5 issue Mr. Nardizzi a 10 percent down payment and 24-month 6 payment plan. Q. So this correspondence from Red Rock to the 8 homeowner was a result of the HOA authorizing the payment 9 plan in the first place? A. Giving them the authority to go outside of 11 their collections agreement. As I said earlier, they're 12 allowed to do standard payment plans, but this was 13 outside of that. Yes, this was approved by the board. Q. Did the board or FirstService Residential 15 assist Red Rock in preparing this letter? 16 A. No. Q. Let's take a look at Exhibit 16. Exhibit 16 18 for the record I'll represent are true and correct copies of cashier's check that my firm has previously disclosed. 20 Do you recognize these documents that make up 21 Exhibit 16? 22 A. I believe they were part of the documents that 23 I reviewed, yes. There was some payments in this amount 24 that I saw. Q. And if you look at page three of Exhibit 16 Page 68 1 Bates stamped WFZ 495, do you recognize what this is? A. It says that it, it would look to be a receipt 3 from Red Rock Financial Services to Mr. Nardizzi for 4 \$169. 5 Q. Received from Mr. Nardizzi, correct? 6 MS. ISAACSON: I'm going to pose the same 7 objections to Exhibit 16 as to Exhibit 3. 8 Go ahead. 9 THE WITNESS: Can you repeat that question? 10 BY MR. JUNG: 11 Q. Sure. 12 I just want to clarify for the record that it 13 was, appears to be a receipt of documents or a receipt of 14 check from Red Rock Financial Services due to Red Rock 15 Financial Services receiving something from Mr. Nardizzi? A. Well, it references the check number on Bates 17 stamp 493. 18 Q. And that was the check for \$169 to Red Rock? 19 A. Yes. Or I stand corrected. That was 169 paid. 20 Q. Let's look at Exhibit 17. 21 Do you recognize Exhibit 17? 22 A. Not particularly. It looks familiar to the 23 other Payment Allocation Report we reviewed earlier. 24 payment agreement letter as the HOA's community manager 224 Q. I'll represent that Exhibit 17 is, in fact,

25 another Payment Allocation Report, but this time it's

Page 67

- 1 dated July 5, 2013, whereas the previous one we looked 2 at was May 30, 2013.
- 3 Corey, do you see where it states \$169 was
- 4 processed?
- 5 MS. ISAACSON: I'll go ahead and pose the same
- 6 objections to Exhibit 17 as I did to Exhibit 3.
- 7 Go ahead.
- 8 THE WITNESS: And you're going to have to ask
- 9 your question again.
- 10 MS. ISAACSON: Sorry.
- 11 BY MR. JUNG:
- 12 Q. Do you see where it states payment processed
- 13 \$169 towards the middle?
- 14 A. Yes.
- 15 Q. And do you see under the section payment
- 16 detail, it's listed as Red Rock partial payment, the date
- 17 July 5, 2013, and the amount of \$169?
- 18 A. Yes.
- 19 Q. And would you agree that this Payment
- 20 Allocation Report references the HOA and the property
- 21 address 8149 Palace Monaco Avenue, with the owner being
- 22 Robert Nardizzi?
- 23 A. It's listed in account information.
- Q. Do you know if FirstService Residential or the
- 25 HOA received a copy of this Payment Allocation Report?
  - Page 70

- 1 MS. ISAACSON: Go ahead. So lack of personal
- 2 knowledge, potentially calls for a legal conclusion.
- 3 Go ahead.
- 4 BY MR. JUNG:
- 5 Q. Corey, do you recognize Exhibit 19?
- A. No.
- 7 Q. I'll represent for the record it's a separate
- 8 Payment Allocation Report from Red Rock Financial
- 9 Services, but this time dated July 26, 2013.
- 10 Do you recall now having looked at two previous
- 11 Payment Allocation Reports from Red Rock?
- 12 A. Yes, it is similar, yes.
  - Q. But they were all different dates, correct?
- 14 A. Correct, yes.
- 15 Q. And then if you look under the heading payment
- 16 summary, do you see the amount of the payment that was
- 17 processed as being \$168?
- 18 A. Yes.

13

- 19 Q. And did you see the description July 26, 2013,
- 20 as Red Rock partial payment?
- 21 A. Yes.
- Q. Looking at the Association allocation detail,
- 23 do you see where it states \$168 in parentheses?
- 24 A. Yes.
- 25 Q. And based on your review of this Payment

Page 72

- 1 A. No, I do not.
  - Q. Let's look at Exhibit 18. Exhibit 18 I'll
- 3 represent for the record are true and correct copies of
- 4 cashier's checks received from Red Rock as part of their
- 5 disclosures or job file, which my client has previously
- 6 produced.
- 7 Have you seen copies of Exhibit 18 before?
- 8 A. I saw payments like these in the homeowner's
- 9 files, yes, upon review.
- 10 Q. And would you agree that it's a copy of a
- 11 cashier's check payable to Red Rock for \$168?
- 12 A. It says cashier's check, Red Rock Financial
- 13 Services, \$168.
- 14 Q. And the subject property address appears to be
- 15 handwritten on the cashier's check, correct?
- 16 A. Correct.
- 17 Q. And the dollar amount \$168 is an amount that we
- 18 previously looked at as one of the four payment amounts,
- 19 payments made by the homeowner, correct?
- 20 A. Yes.
- 21 Q. Okay. Let's look at Exhibit 19.
- 22 MS. ISAACSON: I should just go ahead and pose
- 23 the same objections to Exhibit 3 as to Exhibit 19, so I
- 24 don't interfere with your questions.
- 25 MR. JUNG: Yes.

- 1 Allocation Report, do you believe Red Rock credited the
- 2 outstanding balance by reducing it accordingly with the
- 3 \$168 payment?
- A. I don't think I can answer that without
- 5 reviewing the ledger.
- Q. Let's take a look now at Exhibit 20.
- 7 Exhibit 20 I'll represent for the record is a different
- 8 Payment Allocation Report from Red Rock. This time it's
- 9 dated August 27, 2013.
- 10 Corey, would you agree that you've already seen
- 11 three different versions of this Payment Allocation
- 12 Report?
- 13 A. Yes.
- 14 MS. ISAACSON: Same objections.
- 15 BY MR. JUNG:
- 16 Q. Would you agree that this Payment Allocation
- 17 Report has the date August 27, 2013?
- 18 A. Yes.
- 19 Q. Would you agree that the payment processed is
- 20 listed as \$168?
- 21 A. Yes.
- 22 Q. Let's take a look at Exhibit 21.
- 23 Corey, once again, do you recognize the
- 24 documents that make up Exhibit 21?
- 25 A. They look similar to those that I reviewed in

Page 73

1 the Red Rock files before today.

- 2 Q. And for the record Exhibit 21 is another copy
- 3 of a separate cashier's check, this time dated August 23,
- 4 2013, would you agree?
- A. Yes.
- 6 Q. The amount is listed as \$168, would you agree?
- 7 A. Yes
- 8 Q. And would you agree there is a stamp on WFZ 475
- 9 that says received August 23, 2013, with Red Rock's
- 10 acronym RRFS?
- 11 A. Yes.
- 12 Q. Would Red Rock as a matter of course have
- 13 communicated that they received the \$168 as part of their
- 14 monthly accounting report?
- 15 A. The status reports?
- 16 Q. Yes.
- 17 A. Not generally the amount as much as it would
- 18 have just said partial payment received.
- 19 Q. All right. Let's take a look at Exhibit 22.
- 20 Exhibit 22 for the record I'll represent is a true and
- 21 correct copy of the recorded Foreclosure Deed recorded
- 22 December 27, 2013.
- 23 Corey, have you seen a copy of this recorded
- 24 Foreclosure Deed?
- 25 A. Yes.

- 1 A. I think there was an email, yes, in the
- 2 documents.
- 3 Q. Was there an email directed to you?
- 4 A. Just as community manager for Monaco.
- 5 Q. Do you recall who sent the email to you?
- 6 A. I don't recall without reviewing the document,
- 7 but I do recall seeing something that stated what the
- 8 results of the sale were.
- Q. And was this email someone from Red Rock or
- 10 somewhere else?
- 11 A. Red Rock.
- 12 Q. Do you know if the HOA provided any information
- 13 to Red Rock in the preparation of this Foreclosure Deed?
- 14 A. The HOA?
- 15 Q. Yes. Or FirstService Residential on behalf of
- 16 the HOA?
- 17 A. Maybe I'll have you ask that question again.
- 18 Q. Do you know if FirstService Residential or the
- 19 HOA provided any information to Red Rock to assist in the
- 20 preparation of this Foreclosure Deed?
- 21 A. Am I allowed to ask questions? What kind of
- 22 information?

Page 74

- 23 Q. Any type of information that would be used to
- 24 assist in this Foreclosure Deed.
- 25 A. I know when they --

Page 76

- Q. And when did you last see a copy of this
- 2 Foreclosure Deed?
- 3 A. On Friday preparing for this deposition.
- 4 Q. Do you recall seeing it any time prior to
- 5 Friday?
- 6 A. No.
- 7 Q. As your job duty -- as one of your job duties
- 8 as the community manager, do you have to review any
- 9 Foreclosure Deeds that resulted from HOA foreclosure
- 10 sales within HOAs you manage?
- 11 A. This would have been something that would go to
- 12 our re-sale department for updating new owner records,
- 13 et cetera.
- 14 Q. But as a matter of course, you wouldn't be on
- 15 the lookout for Foreclosure Deeds for properties that you
- 16 managed?
- 17 A. No.
- 18 Q. Would you be made aware by someone within
- 19 FirstService, "Hey, Corey, a Foreclosure Deed recorded
- 20 within one of the HOAs you manage"?
- 21 A. No. But for clarifying, I mean, Red Rock would
- 22 provide a notice to myself, like I mentioned earlier, of
- 23 the sale outcome.
- 24 Q. Do you recall being informed of the sale
- 25 outcome back in 2013?

- MS. ISAACSON: Object to form.
- 2 Go ahead.
- 3 THE WITNESS: You know, when they request
- 4 publication, there is, you know, sign offs, so that would
- 5 be, I think that would be the only information.
- 6 When you say information, I'm saying they
- 7 approved Red Rock proceeding with the sale, but anything
- 8 related to the property itself, any homeowner
- 9 information, I don't recall them providing anything, no.
- 10 BY MR. JUNG:
- 11 Q. Let's take a look at page three of Exhibit 22.
- 12 A. Which page again?
- 13 Q. Page three. So it's Bates stamped WFZ 109.
- 14 A. Yes.
- 15 Q. So are you on the page that says State of
- 16 Nevada Declaration of Value?
- 17 A. Yes.
- 18 Q. Corey, looking at Section 3, which is entitled
- 19 total value, slash, sales price of property, do you know
- 20 how the transfer tax value was determined?
- 21 A. No
- 22 Q. Do you know how the transfer tax due was
- 23 determined?
- 24 A. No.
- Q. Do you know if the HOA provided Red Rock with

1 any information that would allow Red Rock to calculate 2 Section 3 total value, slash, sales price of property? Q. Do you know if the HOA provided any information 5 to the buyer at the sale, which was Saticoy Bay, if they 6 provided Saticoy Bay information on how to calculate the 7 Section 3 total value, slash, sales price of property? Q. Do you know if the HOA board had any 10 communications with Saticoy Bay before the HOA sale? 11 Q. Do you know if the board had any communications 12 13 with Saticoy Bay after the HOA sale regarding the HOA 14 sale itself? 15 A. No. Q. Do you know if the HOA accounts for this 16 17 property is current as of today? 18 A. I do not know. Q. Do you recall having any communications in 2019 19 20 with Saticoy Bay regarding this property? 21 A. I think there was an email upon their ownership 22 just letting us know who to contact. I think a general 23 email from a representative at Saticoy. I would have to 24 review that document to know the name, but I do recall 25 something that says, you know, here's my contact Page 78 1 information. Q. But that was near the time of the HOA sale? 3 A. It was after the sale. An ownership had 4 changed. Q. When you say after, how soon after if you 6 remember? A. I don't recall. Q. But has the HOA or FirstService had any 9 correspondence with Saticoy Bay in the year 2019 10 regarding this property? A. I would have to review more recent 12 correspondence. 13 MS. ISAACSON: Object to form. 14 Go ahead. 15 MR. JUNG: Thank you. I will pass the witness. 16 MS. ISAACSON: I wish I could tell you I don't 17 have any questions, but I do. I'm sorry. 18 19 **EXAMINATION** 20 BY MS. ISAACSON: 21 Q. Could I have this document marked as the next 22 exhibit, which I think would be 21? 23 MR. JUNG: Twenty-three.

(Deposition Exhibit 23 marked for

24

25 identification.)

MS. ISAACSON: I'm just going to let counsel 2 look at this for a moment before I start asking any 3 questions. 4 MR. JUNG: Okay. 5 BY MS. ISAACSON: Q. For the record, what I have just marked as 7 Exhibit 23 is MON 110 through MON 111, which are part of 8 the documents produced by Monaco Landscape Maintenance 9 Association in this case. 10 And, Corey, for the purposes of my questions, 11 is it okay for me to refer to them as the HOA? 12 A. Yes. Q. Okay. I'm going to show you what's been marked 13 14 as Exhibit 23 and ask you to tell me what it is, if you A. It is a collection policy for Monaco Landscape 16 17 Maintenance Association, states the policy was adopted on 18 January 19, 2010. Q. Okay. Now, at several points during your 20 deposition, your answers included phrasing as I would 21 need to look at the collection policy. 22 Is this, in fact, one of the documents you were 23 referring to when you made those statements? 24 A. Yes. Q. And when I say one of the documents, the Page 80 1 collection policy can change over the years, correct? A. Yes. 3 Q. And it would be fair to say there has been 4 different versions of the collection policy? 5 A. Yes. Q. Okay. And this version would have been 7 effective in the beginning of 2010, correct? A. Yes. Q. Okay. I want to go back to the repayment plan 10 that was discussed during the questioning from counsel 11 for Wells Fargo. 12 Do you remember that? 13 14 Was it the Association's custom and practice if 15 it could be done to work with a homeowner to try to allow 16 them to avoid a foreclosure? 17 A. Yes. Q. Okay. In fact, would you say that would have 18 19 been preferable? 20 A. Yes. 21 Q. Okay. Why is that? A. Again, the, the, these are volunteer members of 23 an HOA board. These people, Mr. Nardizzi was neighbors,

21 (Pages 78 - 81)

Page 79

24 you know, in a sense of the representatives of the board.

25 And they, you know, the last thing, when you think of

- 1 foreclosing, I mean, again, under their thought, you know
- 2 that you're taking someone's home away, they wouldn't
- 3 want to do that to anyone.
- 4 And by the fact that this account was
- 5 transferred to Red Rock in 2009, if my memory serves me
- 6 correctly, and wasn't foreclosed until 2013 that, and
- 7 there was many requests in between that time period where
- 8 the board elected not to move forward with foreclosure.
- 9 It was during the market crash many of
- 10 management companies and boards would say, you know,
- 11 "Just wait until the mortgage carrier forecloses so that
- 12 you can get your, you know, you can get paid at that
- 13 time."
- 14 But ultimately when they didn't, they were out
- 15 thousands of dollars and have a zero base budget that
- 16 expenses still have to be paid.
- 17 Q. Going back to Exhibit 23, is it your
- 18 recollection that there was a substantially similar
- 19 collections policy in place prior to this specific
- 20 document?
- 21 MR. JUNG: I'm going to object. Foundation.
- 22 THE WITNESS: You know, I didn't see one past
- 23 this date, but --
- 24 BY MS. ISAACSON:
- 25 Q. I'm talking prior to.

- 1 Do you recognize this document?
- 2 A. It's another collection policy for Monaco
- 3 Landscaping Association adopted April 15, 2014.
- 4 MR. JUNG: I'm sorry, Counsel. Can I see a
- 5 copy of that briefly? Thank you.
- 6 BY MS. ISAACSON:
- Q. Does Exhibit 24 refresh your recollection of
- 8 the next time the collections assessment policy was
- 9 updated?
- 10 A. I think that that's probably the next one, yes.
- 11 Q. Okay. So it would be fair to say between
- 12 January of 2010 and May 17th of 2014, Exhibit 23 would
- 13 have constituted the collections policy, correct?
- 14 A. I'm not following that last part.
  - Q. This would have represented the collections
- 16 policy in place for the pursuit of liens or assessments
- 17 that were overdue, correct?
- 18 A. Yes.

15

Page 82

- 19 Q. And this is provided to homeowners, correct?
- 20 A. Yes.
- 21 Q. When a policy is updated, homeowners are
- 22 provided copies?
- 23 A. Yes.
- 24 Q. Okay. So Mr. Nardizzi would have received at
- 25 some point a copy of Exhibit 23?

Page 84

- 1 A. Right. Right. No, I'm sorry. That's what I
- 2 meant. I don't recall seeing that in this, in these
- 3 documents, and I wasn't the community manager at that
- 4 time
- 5 Q. Well, then I'm going to focus my questions for
- 6 the timeframe this collections policy was in place 7 starting in 2010.
- 8 That was before the agreement for repayment was
- 9 entered with the borrower, correct?
- 10 A. Can you say that again?
- 11 Q. That this is the collections policy that was in
- 12 place at the time there was a repayment agreement entered
- 13 with the borrower for this particular property, correct?
- 14 A. Borrower is Mr. Nardizzi?
- 15 Q. Yes.
- 16 A. I don't know if I can answer that because, as I
- 17 said, policies do change.
- 18 Q. Okay. If I told you that the agreement was
- 19 prior to the sale. Well, let's do this. I'm going to
- 20 enter as the next exhibit in order, I'm going to ask to
- 21 enter proposed Exhibit 24. Let's have that marked.
- 22 (Deposition Exhibit 24 marked for
- 23 identification.)
- 24 BY MS. ISAACSON:
- 25 O. I'm going to show you proposed Exhibit 24.

- 1 A. Yes.
- 2 Q. All right. And he would have had that in his
- 3 possession at the time the HOA through the agent Red Rock
- 4 entered into the repayment plan?
- 5 A. It's also sent out annually.
- 6 Q. And why do you do that?
- 7 A. To keep members aware of their responsibility
- 8 and the rights of the Association to collect and what
- 9 happens if they don't.
- 10 Q. Okay. So given that Mr. Nardizzi had the
- 11 collections policy, and based on the HOA's custom and
- 12 practice, when that agreement for the repayment plan was
- 13 entered, is there any question in your mind that it was
- 14 the understanding of all concerned that he was agreeing
- 15 to repay everything owed?
- 16 A. There is an email from him that says he wanted
- 17 to make good.
- 18 Q. Not just the assessments, not just the
- 19 interest, not just the late fees, it's everything?
- 20 A. I think so, yes.
- 21 Q. Okay. Let's go to Exhibit 12 again, if you
- 22 can. So if you can go to the last page of Exhibit 12.
- 23 After all the payments that were discussed
- 24 during this deposition, after all the amounts applied,
  25 there was still a balance owed to the HOA, was there not?

Page 85

1	A. Yes.	1	
2	Q. And what was the balance owed?	2	
3	A. To the HOA, outside of this, this won't reflect	3	
4	collection costs, the HOA alone \$717.	4	I, COREY CLAPPER, do hereby declare under
5	Q. And I think you indicated that at the time of		penalty of perjury that I have read the foregoing
	foreclosure, the assessments were \$120 semiannually, and		transcript; that I have made any corrections as appear
			noted, in ink, initialed by me, or attached hereto; that
8	A. On that same Exhibit 12, the assessment does	1337	my testimony as contained herein, as corrected, is true
	appear to be \$120. It would have been that way for 2012	(7)	and correct.
	7.7	10	EXECUTED this day of,
	and then '13 as well, it was still, so it would have run	11	2019, at,
	120 to the end of the year.		City State
12	Q. So that's roughly about three years' worth of	12	
13	assessments that were still outstanding?	13	
14	MR. JUNG: Objection. Form.	14	COREY CLAPPER
15	THE WITNESS: If my math was good, I would	10	COREY CLAPPER
16	probably say yes.	15	
17	MS. ISAACSON: Okay. I have no further	16	
18	questions. Thank you.	17	
19		18 19	
20	FURTHER EXAMINATION	20	
21	BY MR. JUNG:	21	
22	Q. Corey, earlier we looked at not only Payment	22	
	Allocation Reports, but we also looked at let me back	23	
	up.	24	
25	Earlier we looked at the Payment Allocation	25	
	Page 86		Page 88
1	Reports, and from your recollection, do you recall that	1	I, the undersigned, a Certified Court Reporter
	those Payment Allocation Reports were generated or	2	of the State of Nevada, do hereby certify:
	created by Red Rock?	3	That the foregoing proceedings were taken
1	A. Yes.	4	before me at the time and place herein set forth; that
5	Q. But in addition to the Payment Allocation	5	any witnesses in the foregoing proceedings, prior to
		6	testifying, were placed under oath; that a verbatim
	which was Exhibit 12.	7	record of the proceedings was made by me using machine
1.2		8	shorthand which was thereafter transcribed under my
8	Do you recall looking at Exhibit 12, the	9	direction; further, that the foregoing is an accurate
	Resident Transaction Report?	10	transcription thereof.
10	A. Yes.	11	I further certify that I am neither financially
11	Q. The Resident Transaction Report was created by	12	interested in the action nor a relative or employee of
12	the HOA or FirstService Residential; is that correct?	13	any attorney or any of the parties.
13	A. Yes.	14	IN WITNESS WHEREOF, I have this date subscribed
14	Q. And it was your testimony based on WFZ 449 that	15	my name.
15	there were entries, four separate entries to be exact,	16	1000#14800007551
16	that showed four different payments, one for \$129, a	17	Dated: October 10, 2019
17	second payment for \$94, and a third and fourth payment	18	THE STATE OF THE S
18	both for \$168 that was credited and applied to	19	
	Mr. Nardizzi's HOA account; is that correct?	20	
20	A. Yes.	21	
21	MR. JUNG: I have no further questions.	22	
22	(The deposition was concluded at 4:12 p.m.)	23	Mucia O Lamel
23	Anna arkanana iima annanana ma iira kamiy	23	MARCIA LEONARD
24		24	CCR No. 204
25		25	SSAS IM. AV.
Sec.	Page 87	20	Page 89
		_	

&	<b>14982</b> 89:23	66:4,7,10,13,17	74:22
87058	<b>15</b> 5:12 6:6 20:16	67:8 82:5	27th 60:5,7
<b>&amp;</b> 3:7 4:4 13:24	66:7 67:10,11	<b>2010</b> 30:20 31:1,23	28th 65:10
1	84:3	80:18 81:7 83:7	<b>2:05</b> 3:8 7:2
1 1:12,25 2:12	<b>16</b> 6:7 68:17,17,21	84:12	3
5:11 15:23 16:4	68:25 69:7	<b>2011</b> 13:2 14:7,24	3 5:14 10:24 13:5
17:6 18:2,15	<b>168</b> 55:19,20 56:4	20:17 51:17 52:18	34:5,5,18,23 35:5
52:11,13 57:19	56:4,12,12 61:4,6	2012 86:9	35:14 36:16 38:20
66:4,6,10,17	61:7,12,14,15 64:9	<b>2013</b> 10:24 13:5	40:8 41:18 42:12
<b>1,740.42</b> 38:3	64:11,12,15,16,18	30:7 46:5,16	44:15 49:11 56:1
<b>1,805.92</b> 43:2	71:11,13,17 72:17	47:14 49:3 52:9	57:19 66:20 69:7
<b>10</b> 1:12 2:12 5:24	72:23 73:3,20	55:18,18,20 57:20	70:6 71:23 77:18
32:9 46:2,2 48:25	74:6,13 87:18	58:20 60:1,3,14,22	78:2,7
49:11 68:5 89:17	<b>169</b> 55:18 56:3,11	61:3,11 62:10,14	<b>3,627.46.</b> 54:1
<b>109</b> 77:13	63:21 64:5 69:4	62:23 63:4,7,21	<b>3,876.82</b> 49:22
<b>11</b> 1:12 2:13 5:25	69:18,19 70:3,13	64:5,9,15,17 65:24	<b>3,876.82.</b> 49:3
50:13,14,18 51:2	70:17	67:21 70:1,2,17	<b>30</b> 1:12,17 2:13
52:8,17 53:2	17 5:13 6:8 44:5	72:9,19 73:9,17	3:1 65:24 70:2
55:13 61:21 63:19	69:20,21,24 70:6	74:4,9,22 75:25	30th 53:4 61:22
63:20	17th 84:12	82:6 86:7	31 67:21
<b>110</b> 80:7	<b>18</b> 6:10 12:1 71:2	<b>2014</b> 84:3,12	<b>330</b> 43:5
111 80:7	71:2,7	<b>2019</b> 1:20 3:9 7:1	<b>335</b> 41:9
<b>114</b> 52:12,13,18	<b>18-770245</b> 1:5 2:5	52:24 78:19 79:9	<b>34</b> 5:14
66:4,10,12,16 67:8	<b>19</b> 6:11 60:14,22	88:11 89:17	35 5:15
<b>12</b> 6:2 57:16,16,23	71:21,23 72:5	<b>204</b> 1:23 3:10	<b>3527700</b> 1:24
58:24 59:19 61:24	80:18	89:24	37 5:17
63:19,25 64:7	<b>19th</b> 63:25	21 6:15 73:22,24	<b>382-1500</b> 4:12
85:21,22 86:8	1st 66:9	74:2 79:22	<b>39</b> 5:18
87:7,8	2	22 6:16 74:19,20	3rd 58:19
<b>120</b> 4:11 52:18	2 5:13 17:11,12,15	77:11	4
86:6,9,11	22:17,18 38:4	<b>23</b> 6:17 74:3,9	
129 60:2,5,6,7,9,12	20 6:13 36:1 73:6	79:24 80:7,14	4 5:15 35:24,24
62:3,9,12,22 63:4	73:7	82:17 84:12,25	36:17 38:20
63:6 66:1,3,15,16	200 3:8 4:5	<b>24</b> 1:20 3:9 6:18	<b>4,031.46</b> 54:1
87:16	<b>2001</b> 57:19	7:1 32:10 68:5	<b>404</b> 53:8,22 54:2
13 6:3 64:20,22	2005-11 1:11 2:11	83:21,22,25 84:7	54:16 61:22 62:1
65:8 86:10	3:6 7:15	<b>26</b> 55:18 58:25	62:16,22,24 63:14
14 6:4 65:14,15,18	2008 58:25 59:4	59:4 72:9,19	65:3,21,23
66:20	2009 36:1 37:16	27 55:19 60:1,3	41 5:19,21
140 52:23	38:4 41:11 44:5	62:9,14,22 63:4,6	438 53:1,3 61:21
	46:17 52:9,12,13	64:17 73:9,17	62:2
	CARRIED OF STATES OF A STATE OF STATES		

## [439 - allocation]

439 55:12,16,24	71 6:10,12	29:6 36:10 48:23	adult 11:15
61:21 63:20,22	717 86:4	50:15,16 51:7,7,8	advertising 25:19
64:10	73 6:14,15	51:21 54:4 55:2	advise 30:24
44 5:23	74 6:16	55:14 56:20,23	advised 33:22 55:7
449 59:20 61:25	<b>7785</b> 3:7 4:5	57:10,24 59:12	57:5,8
62:3,9 63:24 64:4	<b>79</b> 5:6 6:17 34:19	60:4,20,24 62:2,18	affidavit 40:1
64:7,15 87:14	8	63:4 70:23 82:4	affidavits 5:18
46 5:24	THE WEST AND SO AVAILABLE	87:19	39:16
<b>475</b> 74:8	8 5:20 41:23,24	accounting 13:11	afternoon 7:11
<b>475-7964</b> 4:6	42:5,12,19 46:5	36:12 58:12,12	agent 27:20 85:3
493 69:17	8/27/2013 6:14	74:14	agree 34:19 35:6
<b>495</b> 69:1	81 35:14	accounts 13:23	35:10,14 36:13
<b>4:12</b> 3:9 87:22	<b>8149</b> 1:4 2:4 10:18	20:23 32:3 78:16	40:23 44:11 47:22
Market State Commission (Commission)	10:22 16:21 35:15	accredited 14:20	49:3 52:19 58:25
5	40:4 67:14 70:21	accurate 20:6 33:3	59:23 60:17,19
5 5:16 37:12,13	8179 35:22	39:15 89:9	61:4,6,17 62:1,21
38:20 49:3 55:18	83 6:18	acknowledged	63:12 65:18 66:15
61:3,11 63:21	<b>8419</b> 16:23	31:10	70:19 71:10 73:10
64:5,9,15 70:1,17	86 5:7	acronym 65:13	73:16,19 74:4,6,8
<b>5/30/2013</b> 6:5 53:5	89 1:25	74:10	agreed 33:18
50 5:25	<b>89117</b> 4:6 10:22	act 26:20 47:5,6	agreeing 85:14
511 65:8	16:21	action 39:8 89:12	agreement 6:6
57 6:2	<b>89144</b> 4:12	actions 18:20	18:22 24:23 26:4
6	9	acts 39:9,9	26:6,16,19 29:1,14
6 1:17 3:1 5:18	9 5:22 44:3,3,15	actual 19:11 24:18	32:13,16 39:7
39:14,15,19,25	94 60:16,20,21,23	25:9 32:15 43:21	46:12 47:6 67:13
40:8,20 41:10	63:25 64:4 87:17	50:25 58:16	67:20,24 68:3,11
<b>606.71</b> 36:14	9900 4:11	add 35:17 66:19	83:8,12,18 85:12
<b>606.71</b> 36:19		( - 1.734 ( ), ( ), ( ), ( ), ( ), ( ), ( ), ( )	[[[[[[[] [[] [[] [[] [[] [[] [[] [[] [[
	a	addition 87:5 additional 55:16	<b>agreements</b> 67:15 <b>ahead</b> 10:6 23:8
64 6:3	abatement 24:3		
<b>65</b> 6:5	38:18 49:21	55:21 56:11 60:20	24:12,21 26:11
67 6:6	able 9:23 19:6	address 23:5	27:1 31:18 33:14
68 6:7	48:10 67:2	35:15,22 59:11	66:24 69:8 70:5,7
69 6:9	aboard 27:20 28:8	70:21 71:14	71:22 72:1,3 77:2
7	absolutely 8:4	addressed 44:11	79:14
<b>7</b> 5:5,19 37:16	accept 33:4,9,12	44:17	allocated 66:23
41:4,5,9,12,18	accepted 54:11	adjustable 1:10	allocation 6:4,8,11
	accepting 29:9	2:10 3:5 7:14	6:13 65:20 66:1
<b>7/26/2013</b> 6:12	10 A	admonitions 8:1	66:14 69:23,25
	account 5:25 21:9		1557 B. T. B. L. & B. L. B. L. B. L. B. L. B. L. B. L. B. B. L. B.
<b>7/26/2013</b> 6:12 <b>7/5/2013</b> 6:9 <b>702</b> 4:6,12	account 5:25 21:9 22:5,10,15 24:6	adopted 28:10 80:17 84:3	70:20,25 72:8,11 72:22 73:1,8,11,16

## [allocation - bank]

86:23,25 87:2,5	appear 29:7 52:8	45:25 49:6 51:11	august 41:10
allow 26:19 27:2	86:9 88:6	51:22 52:15 57:11	55:19 58:25 59:4
28:17 39:7 78:1	appearances 4:1	59:8 60:11,25	61:3 64:9,17 73:9
81:15	appeared 32:11,15	84:16 85:18 86:6	73:17 74:3,9
allowable 17:23	appearing 15:19	86:13	auth 28:13
allowed 68:12	appears 52:17	assigned 48:21	authority 24:8
76:21	60:1,25 62:22,23	assist 38:1 68:15	28:25 29:2 68:10
amended 5:11	63:9 69:13 71:14	76:19,24	authorization 26:8
15:25	applied 56:3,12,16	assisted 58:6	26:20 46:13 47:7
amount 30:5	59:18 60:4,6,8,20	associa 15:7,10,13	68:1
36:13,18,21 38:5	60:23 61:6,14	association 1:8,9	authorizing 27:7
42:20 43:1,3 49:2	63:3 66:16 85:24	1:18 2:8,10 3:2,4	68:8
49:4,5 56:13 60:1	87:18	4:9 7:13 10:25	avenue 3:7 4:5
60:9,10,21 61:4,24	applies 59:14	11:2 13:24 15:8	35:15,22 67:14
62:17 68:23 70:17	apply 57:12	15:11 16:1,16	70:21
71:17,17 72:16	applying 58:13	17:25 18:8,19	avoid 81:16
74:6,17	appointed 19:3	26:3 38:13 57:19	aware 15:20 25:8
amount's 38:6	approval 27:5,6	59:7,18 60:10	25:24,25 29:4
amounts 36:25	approved 68:13	66:1 72:22 80:9	30:19,25 31:21,24
51:21 52:16 56:3	77:7	80:17 84:3 85:8	31:25 32:18 37:8
61:17,19 71:18	approximately	association's 45:2	38:23 41:15 46:17
85:24	16:8	57:11 81:14	47:10 48:18 49:20
angius 13:24	april 46:5 49:3	assume 9:3 37:10	49:23 56:20 75:18
announcing 25:15	84:3	47:18,23 62:25	85:7
annual 67:5	aside 15:1	assumed 50:10	b
annually 28:12	asked 9:9 33:17	assuming 39:8	<b>b</b> 1:17 3:1
85:5	42:20	attach 59:10	back 18:1 21:13
answer 8:15 9:3,9	asking 8:14,25	attached 35:21	22:17 28:17 30:7
10:6,12 16:22	40:20 80:2	88:7	45:14 54:9 61:20
18:9 40:9,18	assessment 36:25	attempt 47:17	63:19 64:10 66:10
48:10 63:5 73:4	51:12 52:10,11,12	attempted 29:5	75:25 81:9 82:17
83:16	52:16,22 66:4,7,11	attempting 23:25	86:23
answered 9:3	66:12,17 67:7	attend 25:22	balance 33:10,11
answering 8:16	84:8 86:8	attention 23:22	42:19 53:24 57:13
33:15,23 48:8	assessments 5:15	46:9 59:20	59:1 60:8 61:7,15
answers 80:20	6:18 20:21 22:4	attorney 7:12	73:2 85:25 86:2
anybody 32:2	22:16 23:19 24:1	89:13	bank 1:9 2:9 3:3
anyway 54:20	24:9,14,15 27:19	auction 25:16	5:23 7:13 30:21
apologize 33:16,22	28:18 36:1,22,24	audible 8:20	35:11 40:3,3
35:16	37:3,6,9,15 38:5	audio 8:23	44:12,17 59:6,10
	38:15 43:4 45:3		59:12,14,17
			37.12,17,17

# [bank's - collections]

1 - 11 - 21 - 21	L:II 50.0	calling 30:10	71:11,12,15 74:3
bank's 31:2,11	bill 59:8	calls 13:10 24:10	checks 6:7,10,15
banks 31:23	billed 52:11,12	8 54 9	59:14 71:4
base 82:15	block 38:9,11	26:25 34:24 45:10	
based 33:25 45:18	board 13:14 17:7	66:21,22 72:2	circular 65:9
45:24 46:11 48:9	18:4 19:1,7,8,13	care 58:13	city 88:11
49:6 52:7,8,17	20:1,4 21:8 23:20	carrier 30:2 82:11	clapper 1:17 3:1
53:22 56:10,25	27:7 28:7,11,23	carries 8:7	5:3 7:6,18 88:4,14
58:1 60:19 64:3	32:6,18,21,22,23	case 1:5 2:5 10:17	clarification 9:1
66:14 72:25 85:11	33:2 45:14,20	23:10 80:9	40:19 48:9
87:14	46:13 54:9,10,14	cashed 63:18	clarify 30:15
basis 11:22,22	54:15,25 55:6	cashier's 6:7,10,15	69:12
32:21	68:4,13,14 78:9,12	63:15 68:19 71:4	clarifying 10:13
bates 34:18 35:14	81:23,24 82:8	71:11,12,15 74:3	75:21
41:9 43:5 53:1	board's 23:22	cc&rs 5:13 17:13	clark 1:2 2:2
55:12 59:19 61:24	boards 19:4 82:10	17:16,21,22 22:19	class 14:20
62:2 69:1,16	borrower 35:6	22:22,25 24:8	classes 14:17
77:13	83:9,13,14	37:6	classified 42:18
bay 1:4 2:4 10:18	borrower's 34:19	ccr 1:23 89:24	clear 31:9,16
78:5,6,10,13,20	bottom 59:9,12	certain 24:7 27:2	32:14 60:7
79:9	boundaries 40:20	63:17	client 10:7 39:16
becoming 27:19	box 59:12	certainly 17:18	41:6,25 44:6
beginning 3:8 48:2	break 9:7,10 38:14	certificate 11:20	50:16 57:21 71:5
81:7	breakdown 38:21	14:17,25	client's 34:7 48:5
behalf 3:3 26:20	43:3	certificates 1:11	close 63:13
76:15	briefly 84:5	2:11 3:6 7:15	closer 47:14
believe 13:3 18:15	bringing 28:7	certified 3:10	collect 47:17 85:8
18:25 24:22 27:24	brought 23:21	63:15 89:1	collected 25:6
29:1 36:5 39:20	27:20	certify 89:2,11	collection 6:18
51:18 56:2 64:4	budget 28:13	cetera 38:13 75:13	13:18,20 14:4
64:16 65:11 68:22	82:15	change 20:5 52:16	(7)
73:1	business 1:11,12	52:17 81:1 83:17	24:23 26:4,6,16,19
believed 31:2	2:12,13	changed 19:4,8	27:3,4,20,22,24
bell 23:18	buyer 10:16 30:16	30:5 51:21 79:4	28:1 32:25 37:4
benchmark 15:8	78:5	changes 9:15,17	39:6,7,9 46:12
15:11	c	characterized	47:5,5,6 50:11
best 8:15 9:24 16:7	SERVICE DESCRIPTION OF PROPERTY AND ADDRESS.	42:18	59:22,25 60:15
18:19 25:20 39:24	c 1:5 2:5 7:18,19	charges 24:2	61:3,10 63:1
48:6	15:14	38:13,18 49:21	80:16,21 81:1,4
better 25:12 30:1	calculate 78:1,6	check 21:6 59:10	84:2 86:4
biannual 51:12,22	call 7:20 15:2,2	63:15,15 65:16	collections 21:10
51:24 52:1,10	51:12	68:19 69:14,16,18	27:25 28:15 39:10
51.2 1 52.1,10			

## [collections - credit]

63:3,11 68:11	concluded 87:22	84:5,25	corrected 14:18
82:19 83:6,11	conclusion 26:25	corey 1:17 3:1 5:3	69:19 88:8
84:8,13,15 85:11	30:10 34:24 45:11	7:6,18,20,22 10:14	corrections 88:6
collectively 42:7	66:21 72:2	11:9 12:2 13:7	correctly 22:7
collector 47:17	conclusions 24:11	17:15 18:2 20:6	54:14 82:6
college 11:13	condition 31:9	25:2 31:20 36:3	correspondence
come 17:22 25:20	conditions 31:7	37:18 39:11 40:18	6:3 13:11 31:1,10
48:24 62:23 63:7	conduct 26:8,21	41:12 45:5 47:10	41:15 42:9,17,24
63:9	conducted 25:9	47:22 48:13 49:20	43:2,7,21,25 44:24
comfortable 7:25	confident 19:25	49:25 51:10 53:4	64:25 68:7 79:9
14:6	20:3	55:15 57:22 59:19	79:12
comment 9:17	confirmation 56:7	63:20 64:21 65:8	correspondences
56:23	confusing 33:17	67:11 70:3 72:5	31:22 44:21
communicated	considering 63:14	73:10,23 74:23	corresponding
74:13	66:25	75:19 77:18 80:10	53:23 62:3,17
communications	consistent 52:14	86:22 88:4,14	costs 24:3 37:4
23:15 78:10,12,19	58:3	corner 44:17	86:4
community 11:13	constituted 84:13	58:21	counsel 10:5 47:23
11:19 12:13,15,17	contact 68:2 78:22	corporation 1:9	80:1 81:10 84:4
13:8 14:15,23	78:25	2:9	counterclaimant
43:23 48:21,24	contained 16:2	correct 15:25	3:3 4:3 7:12
51:20 67:19,24	37:25 39:19 58:10	16:22 17:3,12	counterdefendant
75:8 76:4 83:3	88:8	22:19,23 25:13	10:17
companies 13:19	continuing 14:16	26:17 31:12 34:2	county 1:2 2:2
13:20 82:10	contract 14:5	34:6 35:25 37:1	couple 29:15
company 13:9	contracted 13:13	37:13 38:15 40:22	coupon 59:10,17
18:21 20:7,9,13	copies 28:11 39:15	41:5,24 42:21	course 17:14
21:2 22:2 25:11	68:18 71:3,7	43:22 44:4 46:3	22:22 59:9 74:12
32:25 50:11	84:22	46:14,24 47:25	75:14
complete 47:12	copy 15:25 16:4	48:22 49:15 50:14	court 1:1 2:1 3:10
completed 11:12	17:12,16,16 22:19	50:25 53:20 54:3	8:7,11,19 15:12
27:4	32:24 34:6,9	54:16,17 55:1,11	40:14 89:1
completion 26:9	35:25 36:3 37:8	56:6 57:17 58:2	cover 17:17,17
26:23	37:13,18 39:18	62:19 63:10 65:3	22:21,21
compliance 20:23	40:2,6 41:6,12,24	65:6,19 66:11	covington 4:11
comply 37:6	42:18 43:7 44:4	67:21 68:18 69:5	crash 82:9
concern 16:11	44:23 46:3,7	71:3,15,16,19	<b>created</b> 87:3,11
concerned 85:14	49:24 50:3,4,8,14	72:13,14 74:21	creation 58:6
concerning 24:17	50:18 57:17 65:19	81:1,7 83:9,13	credit 54:2 60:22
concerns 50:16	67:23 70:25 71:10	84:13,17,19 87:12 87:19 88:9	61:12,14 62:3,9 63:25 64:4,8

# [credited - duties]

credited 60:23	41:16 44:13 45:8	describe 13:7	discussing 18:3
62:23 64:14 73:1	74:21,24 75:2,19	20:19	65:5
87:18	76:13,20,24	described 59:22	dispute 55:23
credits 14:19	deeds 34:15 75:9	61:10	district 1:1 2:1
cross 4:11	75:15	describing 55:24	division 14:18
crying 25:15	default 5:16 37:14	description 5:10	document 17:11
current 12:5,11	39:5	6:1 35:21 39:25	17:18 24:14 29:13
20:3,21 51:17	defaults 40:2	43:20 53:7,9	31:5 34:12,23
52:21 78:17	defendant 3:3 4:3	55:17 59:4 60:17	36:3,8 40:10 42:2
currently 11:17	4:9 7:12	63:1,11 72:19	44:7 50:19,20
12:2,19 13:16	defendants 1:13	designee 1:17 3:1	56:11 57:22 65:16
	2:14	detail 51:7,8 55:14	67:1,3 76:6 78:24
35:21 custom 21:23 57:3	defer 18:22	56:20 62:2,19	79:21 82:20 84:1
		66:1 70:16 72:22	
81:14 85:11	delay 27:21,24	details 5:25 50:15	documentation 29:10 34:1
d	delinquency 32:24		
<b>d</b> 19:18	delinquent 5:15	51:7 <b>determine</b> 26:1	documents 6:17
daily 63:2	21:25 22:4,16		16:2 21:17,18
database 21:1,6	23:19 24:1 27:14	determined 77:20	22:12 23:22 29:7
date 14:5 22:15	27:19,23 28:4,6,14	77:23	32:12,25 34:14
25:16 36:19 47:14	28:17,17 29:5	different 17:19	36:5 39:3,18,21
53:4 58:21,21,25	32:3 33:11 36:1	33:21 37:21 48:6	41:14 44:10 45:19
59:1 70:16 73:17	36:24 37:6,9,15	61:19 72:13 73:7	48:23 53:13 55:4
82:23 89:14	45:3	73:11 81:4 87:16	64:3,21 68:20,22
dated 6:4,8,11,13	demand 30:22	differential 12:16	69:13 73:24 76:2
41:10 44:5 61:2	43:18	dillo 19:15	80:8,22,25 83:3
62:14 67:20 70:1	department 34:16	direct 59:20	doe 1:12 2:12
72:9 73:9 74:3	36:12 58:13 75:12	directed 76:3	doing 11:9 17:9
89:17	<b>deposed</b> 16:8,23	direction 89:9	24:23 28:14
dates 37:21 58:19	17:1	directly 28:14	dollar 42:20 43:1
72:13	deposit 29:14	directors 13:14	62:17 71:17
day 13:9,9 88:10	deposition 1:17	32:22	dollars 59:1 62:11
deal 9:16	3:1 5:12 7:23 9:13	disagree 62:21	82:15
debby 45:21	9:14,21 10:15,21	disclosed 34:7	domestic 1:8 2:9
debt 47:17,17	15:20 16:1,5	39:17 44:6 68:19	drive 4:11
december 10:24	21:16 23:13 37:19	disclosures 34:8	due 36:25 38:4,5
13:5 57:19 58:19	39:19 41:13 75:3	71:5	38:15 42:9 49:2
74:22 86:7	79:24 80:20 83:22	discovery 17:14	53:24 59:8 64:11
declaration 77:16	85:24 87:22	discuss 13:12 17:5	64:17 69:14 77:22
declaration //.16	depositions 16:11	24:14	<b>duly</b> 7:7
declare 88:4 deed 5:14 6:16	dept 1:5 2:6	discussed 28:7	duties 13:7 14:22
	POLICE PROGRAMMENT	31:21 81:10 85:23	15:4 18:20 23:2
31:3,11 34:6,9			

## [duties - firm]

34:13 47:5 75:7	entries 55:16,21	41:4,5,9,12,18,18	fair 7:24 8:17 9:5
duty 75:7	59:21,21 87:15,15	41:23,23,24 42:5	9:11 10:9 22:25
198	entry 53:25 58:20	42:12,12,19 44:3,3	33:8 52:5 64:6,10
e	60:15 61:2,9	44:15,15 46:2,2	81:3 84:11
e 7:18,19 19:18,18	62:14	48:25 49:11,11	familiar 23:4
earlier 16:7 32:5	equation 57:13	50:1,13,14,18 51:2	34:11 37:22,23
33:25 38:10 43:15	esq 4:4,10	52:7,8,17 53:2	44:8 47:2 50:19
44:13,20 46:11,17	established 28:10	55:13 56:1 57:16	51:8 67:18 69:22
53:19 67:9 68:11	30:1 32:8	57:16,23 58:24	far 11:9 25:25
69:23 75:22 86:22	estate 14:9,18	59:19 61:21,24	29:9
86:25	estimate 7:22 16:7	63:19,20,25 64:7	fargo 1:9 2:9 3:3
education 11:11	48:6	64:20,22 65:8,14	5:19,21 7:13 40:3
11:16 14:16	et 38:13 75:13	65:15,18 66:20,20	41:6,10,16,25
effective 81:7	event 54:15	67:10,11 68:17,17	42:21,24 43:8,8
eight 12:25	everyone's 8:2	68:21,25 69:7,7,20	44:1 81:11
either 9:1 36:9	everything's 10:3	69:21,24 70:6,6	fax 41:9
59:16	exact 14:5 87:15	71:2,2,7,21,23,23	feel 10:1 14:6 18:3
elapsed 27:18	exactly 47:21	72:5 73:6,7,22,24	feeling 33:16
elected 82:8	58:22	74:2,19,20 77:11	fees 37:3,4 38:13
election 5:16	examination 5:2	79:22,24 80:7,14	57:10 85:19
37:14	7:9 79:19 86:20	82:17 83:20,21,22	file 22:13,14 24:5
eligible 27:23	example 17:20	83:25 84:7,12,25	25:5 37:21 46:21
email 25:5 45:13	23:20 57:2	85:21,22 86:8	65:1 71:5
45:19 76:1,3,5,9	excuse 14:5 28:11	87:7,8	files 21:24 22:3,7,8
78:21,23 85:16	40:11 51:19 52:7	exhibits 31:19	25:11 64:23 71:9
employed 12:2,8	executed 29:13	38:20	74:1
employee 89:12	88:10	expected 50:11	final 64:14
employer 12:5	executive 32:22	expenses 82:16	financial 11:4
employment 15:1	exhibit 5:11,13,14	experience 56:25	13:17 21:7,19
15:17 22:22	5:15,16,18,19,20	expert 34:24 39:9	37:11 38:25 41:10
engage 32:12	5:22,24,25 6:2,3,4	66:22	45:22 47:16,18
engaged 32:14	6:6,7,8,10,11,13	explain 66:9	50:15,23 55:13
ensure 24:23	6:15,16,17,18	explanation 47:3	61:23 65:12 67:1
enter 83:20,21	15:22,23 16:4	extended 28:23	67:12 69:3,14,15
entered 26:7,16	17:6,6,11,12,15	extent 18:7 26:25	71:12 72:8
83:9,12 85:4,13	18:2,15 22:17,18	30:9 36:16 39:22	financially 89:11
entities 1:12 2:13	34:4,5,5,18,23	extinguish 45:8	fines 37:3
15:9 50:8	35:5,14,24,24	f	finish 8:14
entitled 48:5,5	36:16,17 37:12,13	facilitate 26:5	<b>finlay</b> 3:7 4:4
77:18	38:20 39:14,15,19	fact 69:24 80:22	firm 17:13 68:19
entity 1:11 2:12	39:25 40:8,8,20	81:18 82:4	- 213 TOTO 1 - 24
15:16 18:4 25:9	WATER CONTROL OF THE PROPERTY	01.10 02.4	

# [first - hoa]

first 5:14 7:7 8:5	foregoing 88:5	gestures 8:20,21	happened 25:3
9:10 12:7 13:1	89:3,5,9	give 9:24 13:3	happens 85:9
14:13,23 15:13	form 11:11 16:14	20:24 24:8 39:24	happily 17:9
20:13 27:6,13,19	18:6 23:7 24:20	45:23	happy 12:4 67:18
30:3,14 31:3,11	26:10,24 31:4	given 28:25 45:14	hard 33:15,22
34:6 41:16 45:8	33:13 51:15 57:6	50:7 85:10	head 8:22 22:12
46:13 49:1 52:1,2	58:3 77:1 79:13	giving 8:21 68:10	heading 72:15
53:14 59:25 62:9	86:14	glasses 39:13	hear 49:16
68:9	formal 14:9,20	go 8:1 10:6,15	heard 23:12 29:21
firstservice 12:6,9	former 11:7	11:14 18:1 22:17	51:23,24
12:11 14:14,21	<b>formerly</b> 15:7,10	23:8 24:12,21	held 14:25
15:6 20:10,12	forth 89:4	26:11 27:1 31:18	help 44:22
21:2,18,20,23 22:2	forward 45:24	33:14 39:17 40:11	henkel 19:15,17
22:23 36:6,11	57:3 82:8	63:16,17 66:24	hereto 35:21 88:7
37:24 43:6 47:10	forwarded 54:5	68:10 69:8 70:5,7	hey 54:7,15 75:19
48:16,20 50:3	64:11,16	71:22 72:1,3	high 11:13,14
54:6 56:24 57:4	foundation 82:21	75:11 77:2 79:14	highest 11:11
57:25 58:2,12	four 56:18 59:20	81:9 85:21,22	hire 25:19
68:14 70:24 75:19	59:21 61:17 62:11	goes 28:14 54:1	hired 15:1
76:15,18 79:8	71:18 87:15,16	going 9:3,9,13	hoa 6:17,18 10:19
87:12	fourth 44:19 45:1	10:14 17:11 18:6	10:23,24,25 11:1,3
five 14:25	61:9 87:17	30:8 34:21 35:16	12:18,22 13:4,5,10
focus 83:5	friday 75:3,5	36:15 38:19 40:7	13:16 14:2,7
following 84:14	full 33:10 49:1	41:17 44:14 51:14	16:12 17:2 18:4
follows 7:7	<b>funds</b> 66:22	57:6 59:20 63:19	18:25 19:1,7,8,8
foreclose 23:25	further 43:24	64:10 66:18,19	19:19,23 20:1,1,4
30:15	65:25 86:17,20	69:6 70:8 80:1,13	20:6,14,20,21 21:1
foreclosed 82:6	87:21 89:9,11	82:17,21 83:5,19	21:4,9,25 22:4,10
forecloses 82:11	<b>future</b> 31:19	83:20,25	22:10 23:20,24
foreclosing 11:4	g	good 7:11 10:3	24:8,17,18,19 25:3
82:1	gathered 58:10	12:4 85:17 86:15	25:9,22,23 26:1,2
foreclosure 5:24	gears 18:1	graduated 11:15	26:7,9,17,22,23
6:16 26:8,21 27:5	general 17:2 43:20	guess 13:13 14:18	29:5 30:14,19,20
27:7,10,11 32:4,6	50:20 54:19 63:12	25:16 48:6,7	30:25 31:2,11,21
32:11 39:3 46:4	78:22	guessing 48:10,11	31:23,25 32:3,18
46:25,25 47:7	generalized 30:13	h	33:3,4,8,11,12
74:21,24 75:2,9,9	generally 28:25	h 19:18	36:6 37:24 39:2
75:15,19 76:13,20	43:17 54:11 59:11	hand 44:16 58:21	43:6 45:7,8 46:13
76:24 81:16 82:8	74:17	handed 40:21	47:10 48:13 49:6
86:6	generated 57:24	handwritten	50:2,7,17,25 51:11
	87:2	71:15	52:9 54:6,14,15,25
	J1.2		

# [hoa - know]

55:6,10 56:20	identified 35:7	iolasa 45:21	30:18 31:8,17
57:4 58:16 60:24	44:12	<b>isaacson</b> 4:10 5:6	33:24 35:3,19,23
62:22 66:16 67:19	identifies 20:20	16:14 18:6,17	36:20 38:22 40:11
68:8 70:20,25	immediately 15:5	21:21 23:7 24:10	40:14,17,22 41:1
75:9 76:12,14,16	include 12:21	24:20 26:10,24	41:21 42:15 44:18
76:19 77:25 78:4	13:17	30:8 31:4,13	45:16 47:25 48:4
78:9,10,13,13,16	included 80:20	33:13 34:21 35:16	49:13 51:5,16
79:2,8 80:11	includes 37:2	36:15 38:19 40:7	56:5,17 57:15
81:23 85:3,25	including 26:9,21	40:19 41:17 42:11	67:4 69:10 70:11
86:3,4 87:12,19	26:22 40:3	44:14 45:10 47:22	71:25 72:4 73:15
hoa's 17:16 26:20	index 5:1	49:10 51:1,14	77:10 79:15,23
31:3 37:6 45:7	indicated 86:5	55:25 56:14 57:6	80:4 82:21 84:4
62:3,17 67:24	individual 1:7 2:8	66:18 69:6 70:5	86:14,21 87:21
85:11	21:24 22:3	70:10 71:22 72:1	junior 45:3
hoas 12:19,21	individuals 1:12	73:14 77:1 79:13	k
14:23 75:10,20	2:12	79:16,20 80:1,5	k 1:7 2:7 4:4 19:18
hold 11:19 32:10	indymac 5:22	82:24 83:24 84:6	keep 8:12 22:3,7
holder 45:4	35:11 40:3 44:5	86:17	85:7
home 82:2	44:12,17	issue 59:6 68:5	keeping 21:24
homeowner 11:6	inferior 31:11	j	58:14
13:10 22:5 24:4	information 19:6	janeen 4:10	kind 13:14 76:21
27:13,18,23 29:4	36:7 37:25 39:1	january 52:1,11	know 9:8 13:12
32:2 33:5 34:2	47:11 54:5 58:5,9	57:19 66:4,10,12	15:3 17:23 18:3
35:7 53:16,20	70:23 76:12,19,22	66:17 80:18 84:12	20:12,15,19 21:9
57:2 68:2,8 71:19	76:23 77:5,6,9	jisaacson 4:13	22:9 25:2 27:13
77:8 81:15	78:1,4,6 79:1	job 1:24 12:11	27:22,25.28:16,20
homeowner's	informed 75:24	13:7 15:4 23:1	30:1 32:6,10,23
60:24 71:8	initialed 88:7	34:13 71:5 75:7,7	34:11,16 36:21
homeowners	ink 88:7	july 37:16 38:4	37:7 38:4,13 41:2
20:20 21:3 22:3	inquired 43:24	52:2,13 55:18,18	43:13,16 44:20
24:9,15 28:17	45:15,17	60:14,22 63:21,25	45:12 47:4,15,21
51:10 84:19,21	instances 61:20	64:5 66:6,9 70:1	49:5,24 50:22
honest 46:8	instructions 32:1	70:17 72:9,19	51:4,10 52:21
huh 8:22,22,22	instructs 10:7	jumping 38:6	53:12 58:1,5,9,17
39:23	<b>interest</b> 37:3 38:13	june 60:1,3,5,7	59:8,16 63:6
hurt 8:3	85:19	62:9,14,22 63:4,6	70:24 76:12,18,25
hyphen 19:18	interested 89:12	jung 4:4 5:5,7 7:10	77:3,4,19,22,25
i	interfere 71:24	7:11 15:15 16:18	78:4,9,12,16,18,22
identification	interpose 38:19	18:12,24 21:22	78:24,25 80:15
79:25 83:23	66:18	23:11 24:16 25:1	81:24,25 82:1,10
19.43 03.43	00 00 00 00 00 00 00 00 00 00 00 00 00	26:14 27:9 30:11	82:12,22 83:16
		20.14 27.9 30.11	02.12,22 03.10

## [knowledge - meetings]

10.0	1.44: 70.00	24.4 27.12 22	17:24 24:3 38:18
knowledge 18:8	letting 78:22	34:4 37:12,22 38:9 39:14 41:22	49:21 57:18 80:8
24:2,17 25:18	liaison 13:14		
35:17 37:5 51:2	license 11:21,25	44:19 45:1 49:1	80:17
66:21 72:2	licenses 11:18	50:13 51:8 53:1	manage 12:17,19
knowledgeable	lien 5:15 29:25	58:24 61:2 62:8	13:9 75:10,20
18:3	30:5 31:3,11,12	68:17,25 69:2,20	managed 75:16
known 33:21	35:25 36:19,24	71:2,21 72:15	management 14:3
1	37:5,8,15 45:2,8	73:6,22,25 74:19	20:7,9,13 21:1
1 7:19 19:17,18,18	lienholder 30:21	77:11 80:2,21	82:10
19:18	lienholders 30:3	looked 28:4 44:13	manager 11:19
lack 17:24 21:3	liens 84:16	64:7 70:1 71:18	12:13,15,17 13:4,8
25:12 29:25 51:2	limitation 9:8	72:10 86:22,23,25	13:8 14:15,23
66:20 72:1	limited 18:7	87:6	31:6 43:23 45:18
lacks 35:17	line 34:21	looking 34:18 35:5	5
landscape 1:8,18	lipson 4:10	36:23 38:17 42:17	67:19,24 75:8
2:8 3:2 4:9 11:1	lipsonneilson.com	45:13 48:12 56:18	76:4 83:3
13:12 16:1 57:18	4:13	58:17,24 63:8	managing 12:24
80:8,16	list 50:7	67:16 72:22 77:18	13:2 14:23
landscaping 84:3	listed 17:5 18:14	87:8	manner 24:18
las 1:19 3:8 4:6,12	34:19 35:6,10,15	lookout 75:15	marcia 1:23 3:10
7:1 10:22 11:15	36:13 43:1 49:2	looks 40:1 44:8	89:23
16:21	49:22 55:18,19,20	53:13 57:24 69:22	marked 15:23
late 37:3 85:19	59:1,25 61:18	loss 25:18	17:11 34:5 57:22
	63:21 64:5 67:3	lost 62:6	79:21,24 80:6,13
law 3:6 8:7 14:11	70:16,23 73:20	lot 10:14	83:21,22
14:19,20 24:24	74:6	lynn 19:15,25	market 82:9
lawsuit 10:21	litigation 23:6	lynn's 19:19 20:3	math 86:15
ledger 24:6 27:17	little 43:25 65:9	m	matter 7:13 74:12
36:10,12 44:12	llc 1:4 2:4		75:14
56:24 57:24 58:14	<b>Ilp</b> 3:7 4:4	machine 89:7	matters 1:15 2:15
67:9 73:5	loan 1:10 2:11 3:5	madam 40:14	mean 16:16 23:21
ledgers 61:23	7:15	mail 50:11	47:16 58:18,19
left 26:3 58:21	located 16:20	mailed 37:9 38:23	75:21 82:1
legal 24:10 26:25	location 1:11 2:12	39:4 40:2,6 49:24	meaning 31:10
30:10 34:24 35:20	lockbox 59:3,5,14	50:4,8	33:9
45:10 66:21 72:2	59:18	mailers 28:13	means 12:17 60:7
lender 35:10 45:4	lodge 10:5	mailing 5:18 39:16	meant 83:2
leonard 1:23 3:10	log 15:2	40:5	meeting 23:20
89:23	long 12:8,24 51:19	maintained 17:24	28:7 54:10
letter 5:22 43:5	look 15:22 17:15	maintenance 1:8	meetings 55:5
44.4 11 20 67.24	100K 10.22 17.10	1:18 2:8 3:2 4:9	
44:4,11,20 67:24 68:15	21:11 29:8 31:18	11:1 13:12 16:1	The last County of America and Market 1

#### [meets - once]

meets 32:21	mortgage 1:10	neighbors 81:23	39:14 41:4 46:2
member 19:9,11	2:11 3:5 7:14 30:1	neilson 4:10	59:12,13 67:10
19:12,12,25	30:3,16,17 45:4	neither 89:11	69:16
members 19:4,7	82:11	nevada 1:2,8,19	0
19:10 81:22 85:7	motion 68:4	2:2,9 3:8 4:6,12	o 7:18 15:14 19:18
membership	move 31:20 35:24	7:1 10:22 11:14	oath 8:6,6 89:6
28:11,12	41:4 44:3 45:24	13:24 15:7,10	object 16:14 18:6
memory 44:23	46:2 57:16 64:20	16:21 77:16 89:2	23:7 24:20 26:10
82:5	65:14 82:8	never 8:3	26:24 31:4 33:13
mention 42:19	moving 67:10	new 75:12	[
mentioned 18:4	n	nine 12:20,21,25	34:21 36:15 41:17
19:7 32:5 43:15	10000 - 00000 - 000 00 00000	12:25	51:14 57:6 77:1
44:22 48:1 75:22	n 19:17,17,18	ninety 62:11	79:13 82:21
mers 40:6,24	name 7:11,16,18	nod 37:17,18,25	objection 10:6
method 26:2	15:13,16 19:17	38:1,3,17,23 39:12	24:10 30:9 31:13
middle 70:13	23:12 25:11 78:24	40:6 46:17	45:10 86:14
midway 35:20	89:15	noises 8:20	objections 18:17
mind 8:12 85:13	names 15:18	non 1:8 2:9	36:16 38:20 40:8
minimum 55:4	nardizzi 1:7,7 2:7	nos 46:4,7,14,16	41:18 42:12 44:15
minutes 23:21	2:8 11:6,8 23:12	46:24 47:12,15	49:10 51:1 55:25
47:13 68:4	23:16 29:4,11,17	48:13,17 49:9,18	56:14 66:19,19
moment 80:2	29:20 32:12,19	49:24 50:4,8	69:7 70:6 71:23
	34:20 35:6 40:3	note 28:21 43:16	73:14
moments 39:17	50:17 53:17 54:2	[ ] [ [ [ [ [ [ [ [ [ [ [ [ [ [ [ [ [ [	obtained 46:13
mon 80:7,7	54:8,16,19 56:19	43:25 54:11	obviously 27:4
monaco 1:4,7,18	56:22 61:19 65:21	noted 61:3 88:7	october 89:17
2:4,8 3:2 4:9	67:13 68:5 69:3,5	notes 21:12 22:9	offer 29:2 32:7
10:18,22,25 11:1	69:15 70:22 81:23	27:16	offered 28:22 29:8
12:21,24 13:2	83:14 84:24 85:10	notice 5:11,16,24	33:19
16:1,12,21,23 17:2	nardizzi's 65:1	15:19,25 25:21	offers 28:16
22:19 35:15,22	87:19	27:11 37:14 39:2	offices 3:6
40:4 50:17 57:18	nas 13:24	39:3,5 40:2 46:4	offs 77:4
67:14 70:21 76:4	national 1:9 2:10	46:16,24,25 59:8	oh 52:1
80:8,16 84:2	3:4 7:13	75:22	okay 8:23,24
monaco's 17:13	near 31:19 79:2	notices 26:22 27:3	31:18 34:4 37:12
64:8	necessarily 33:10	27:4	41:22 57:16 62:13
moneys 59:6	43:21 51:6	<b>notified</b> 54:14,18	71:21 80:4,11,13
month 27:14 68:5	HER STEERING AND ADVINCTION OF THE STATE OF	november 12:1,10	80:19 81:6,9,18,2
monthly 21:7	necessary 39:8	nuisance 24:3	
29:16 55:4 74:14	need 9:7 16:22	38:17 49:20	83:18 84:11,24
months 32:9 51:18	61:21 62:8 80:21	number 5:10 6:1	85:10,21 86:17
52:4,15	needs 13:13	22:5 36:25 37:12	once 22:18 23:4
			52:4,15 53:25

## [once - points]

55 ( 50 00	10.05	11 40.7	22.0 69.5
55:6 73:23	package 40:25	payable 42:7	percent 32:9 68:5
ones 67:1	page 8:2 34:18	71:11	performance 23:1
operations 13:10	35:5,13 41:8	paying 46:9	performed 18:21
opinion 34:25	48:25 55:13,16	payment 6:3,4,6,8	period 63:17 82:7
45:13 66:22	56:7,9 58:24	6:11,13 24:9	perjury 8:8 88:5
opportunity 9:14	59:19 68:25 77:11	28:16,22,23 29:2,8	person 8:13 17:5
36:11	77:12,13,15 85:22	29:12,14,14 32:2,5	35:7
order 83:20	pages 1:25	32:8,20 33:18,19	personal 35:17
original 45:20	paid 20:20 61:19	53:8,9,14,14,18,19	51:2 59:13 66:21
62:24	69:19 82:12,16	53:22 54:3,8,12,16	72:1
outcome 25:6	palace 1:4 2:4	54:18 55:19,20	personally 25:22
75:23,25	10:18,22 16:21,23	57:1,2,4 59:3,11	48:18
<b>outlined</b> 31:7 32:5	35:15,22 40:4	59:14,15,22,25	pertains 14:15
39:5	67:14 70:21	60:4,6,15 61:3,10	<b>phone</b> 13:10
outside 18:20	paragraph 38:12	61:22 62:1 63:1,3	phonetic 45:21
27:25 68:10,13	44:19 45:1 49:1	63:6,21 64:5,12,14	phrasing 80:20
86:3	parentheses 53:8	64:17 65:1,2,20,21	physical 8:20
outstanding 53:23	72:23	65:23 67:2,13,15	place 10:24 24:19
60:8 61:1,7 73:2	part 14:17 34:7,13	67:20,24 68:3,5,6	26:1 68:9 82:19
86:13	35:21 49:21 59:22	68:8,12 69:23,25	83:6,12 84:16
overall 54:19	59:25 60:15 61:3	70:12,15,16,19,25	89:4
overdue 84:17	61:10 65:16 68:4	71:18 72:8,11,15	placed 53:25 89:6
owed 42:7 45:25	68:22 71:4 74:13	72:16,20,25 73:3,8	placing 27:25
56:13 60:9,10,21	80:7 84:14	73:11,16,19 74:18	plaintiff 1:5 2:5
85:15,25 86:2	partial 32:1 33:4,9	86:22,25 87:2,5,17	10:17
owing 36:18 42:10	53:8,9,22 55:17	87:17	plan 6:3 28:22
owner 11:7 21:25	56:18,21 61:22	payments 21:3,3	29:8,12,14 32:5,8
28:22 32:8 33:19	63:20 64:5 70:16	22:6 29:5,12,16	32:20 33:19,19
34:16 54:11,11	72:20 74:18	32:15,18 33:4,9,9	53:14,18,19 54:12
70:21 75:12	particular 16:16	33:10,12 34:2	57:2 65:2 68:6,9
owner's 17:24	83:13	55:17 56:3,11,18	81:9 85:4,12
owners 29:3	particularly 46:9	56:21 57:11 58:13	plans 28:16,23
ownership 78:21	69:22	68:23 71:8,19	29:2 68:12
79:3	parties 89:13	85:23 87:16	please 7:16 8:14
	party 25:10 47:20	payoff 5:19,20	8:21 16:3 35:13
p	pass 3:5 7:15	30:22 41:6,24	40:15 48:25 64:20
<b>p</b> 7:19,19	79:15	43:18,25 57:9	67:6
<b>p.c.</b> 4:10	passthrough 1:10	penalty 8:7 88:5	point 8:5 9:7 27:2
<b>p.m.</b> 3:8,9 7:2	2:11	people 50:12	48:10 84:25
87:22	pay 24:15 28:17	81:23	points 80:19
<b>p.o.</b> 59:11	33:10	01.20	Position Colly

## [policies - quote]

policies 18:23	prepare 27:3	processed 70:4,12	pull 36:11
83:17	prepared 47:15,18	72:17 73:19	purchaser 10:19
policy 6:18 14:4,5	48:12 50:22,24	produced 17:13	purposes 80:10
20:22,25 22:3	58:16	41:7 42:1 50:15	pursuant 24:24
27:22 28:1,5,9,12	preparing 68:15	57:20 71:6 80:8	26:6 28:9 35:17
30:19 39:6,9 47:6	75:3	professional 11:17	37:15 46:11 47:5
80:16,17,21 81:1,4	president 19:15,20	profit 1:8 2:9	pursuit 84:16
82:19 83:6,11	20:4	proof 29:10	pushes 25:12
84:2,8,13,16,21	presumably 55:9	proper 50:12	put 13:1 30:8
85:11	pretty 28:2	properties 75:15	34:22 39:13
policy's 28:10	previous 56:9 70:1	property 10:20,21	
portfolio 12:13,14	72:10	11:8 16:12,15,19	q
12:17 13:8	previously 17:13	21:24 22:8 23:4	qualified 17:5
portion 17:21,22	39:16 41:7 42:1	23:18,20,25 24:4	18:15 19:2
24:13 39:5 43:3	44:5 50:16 57:20	25:3,23 26:21	quarter 55:6
57:3	68:19 71:5,18	35:8,15 36:2	quarterly 32:21
	price 77:19 78:2,7	37:16 46:6 50:17	55:5
portions 17:19 22:22	prior 14:3,7,25	70:20 71:14 77:8	question 8:14,16
	15:5 16:4 17:16	77:19 78:2,7,17,20	9:2,4,9,10 10:7
pose 40:7 41:17	9545 0.040 P/ 75 T	79:10 83:13	18:11 22:1,7
42:11 44:14 49:10	20:17 23:13 27:7	22 22 22	26:12 27:6 31:20
69:6 70:5 71:22	28:7,13 31:6 32:4	property's 23:5	33:7,16,23 35:1
posed 42:12 45:22	33:4 35:18 39:19	proposed 83:21,25	37:11 40:15 42:14
55:25	39:21 41:13,14	provide 19:6 21:7	45:23 48:8 49:16
posing 51:1	45:18 50:24 75:4	25:10 32:23 37:24	49:17 57:14 61:9
position 19:19	82:19,25 83:19	39:1 58:4 75:22	63:5 69:9 70:9
20:4 44:22,24	89:5	provided 21:18	76:17 85:13
possession 85:3	priority 29:21,25	33:1 36:7 47:11	question's 18:7
possibly 19:11	30:4,5,22 39:11	50:2 54:10,25	questioning 34:22
posted 22:6 54:4	42:8,23,25 49:8,12	55:8,9 58:5,18	81:10
63:18	49:15,15,18	76:12,19 77:25	questions 11:9
posting 25:16 67:2	probably 12:25	78:4,6 84:19,22	34:23 48:23 71:24
potentially 66:22	55:2 84:10 86:16	providing 77:9	76:21 79:17 80:3
72:2	procedural 28:2	public 25:17	80:10 83:5 86:18
practice 21:24	procedure 30:20	publication 27:8	87:21
57:3 81:14 85:12	proceed 8:16 9:20	27:10 45:21 46:20	quick 65:8
pre 29:25	proceeding 32:11	46:23 77:4	quite 20:16 47:8
preferable 81:19	77:7	publications 46:22	58:20
preparation 21:15	proceedings 89:3	publish 46:25 47:7	quote 45:2
23:10 36:7,19	89:5,7	publishes 47:20	100 (100 (100 (100 (100 (100 (100 (100
38:1 76:13,20	process 20:19,23 26:8	publishing 25:14	

# [r - report]

	60.01.70.5.70.00	42.14.24.44.4.21	woffloor 22,21,96,2
r	69:21 72:5 73:23	43:14,24 44:4,21	reflect 23:21 86:3
r 7:18,19	84:1	44:24 45:22 46:5	reflected 47:13
rate 1:10 2:10 3:5	recollection 51:20	46:12 47:4,11,11	refrain 8:21
7:14	82:18 84:7 87:1	47:16,18 50:2,7,8	refresh 44:22 84:7
read 17:16,17	recommendation	50:14,23 51:8	regarding 30:20
22:21 31:14 40:16	45:23	53:7,19,19 54:4	32:2 41:16 42:9
55:10 88:5	record 7:17 11:7	55:13,17 56:19,21	46:24 48:23 67:14
reads 59:14	15:24 16:19 19:16	56:21,25 57:1,2,10	78:13,20 79:10
real 14:9,17 65:8	22:18 23:24 34:5	57:14 61:19,23	regards 23:18
really 12:16 43:12	34:22 35:25 37:13	62:2,18,24 63:7,9	regular 54:9
43:12 51:3,3	39:15,24 40:12,16	63:13,20 64:4,11	regularly 23:1
58:22	41:5,8,23 42:4	64:11,16,17 65:2	34:13
reason 9:20,23	45:2 47:12 49:2	65:11,20,22 66:16	related 1:15 2:15
28:13 33:18	49:14 51:23 53:2	66:25 67:12 68:1	18:19 22:8 77:8
recall 14:1 19:22	55:15 57:17 65:19	68:7,15 69:3,14,14	relative 89:12
23:14,15 24:5	68:18 69:12 71:3	69:18 70:16 71:4	relatively 63:13
25:11 28:1 29:15	72:7 73:7 74:2,20	71:11,12 72:8,11	relied 30:23 38:25
30:7 33:25 43:23	80:6 89:7	72:20 73:1,8 74:1	rely 23:1 24:22
63:22 67:5,7,23	recorded 34:9,14	74:9,12 75:21	remember 46:9
72:10 75:4,24	35:25 36:1 37:8	76:9,11,13,19 77:7	79:6 81:12
76:5,6,7 77:9	37:14,15 39:3	77:25 78:1 82:5	remembered
78:19,24 79:7	46:3,5,14,16,17	85:3 87:3	45:19
83:2 87:1,8	48:14,17 50:8	reduce 53:25	reminder 8:5
receipt 69:2,13,13	74:21,21,23 75:19	reduced 56:16	reminders 8:3
receipts 40:5	recording 26:22	60:12,20 61:1	renew 11:21
receive 14:13	records 75:12	reducing 60:9	renewal 14:17
43:17 54:20 57:1	red 5:20,22,25	61:7,14 73:2	renewed 11:24
received 32:1,19	11:3,5 13:17,18,23	reduction 53:23	repay 85:15
43:7 56:20,22	14:1,6 21:18	56:13	repayment 81:9
57:4 59:16 62:22	22:10,12,16 23:23	refer 14:4 31:15	83:8,12 85:4,12
63:3 64:12,17	25:8,18,25 26:4,7	37:17 61:20 80:11	repeat 9:2 15:9
65:10,21 66:15	26:7,17,19 27:3,19	reference 17:18,21	18:10 35:1 40:14
67:23 69:5 70:25	28:5,7,16,23,25	65:23	49:17 62:5 69:9
71:4 74:9,13,18	29:8 30:23,25	references 65:21	rephrase 9:2
84:24	31:6,10,22,22,25	69:16 70:20	report 6:2,4,8,11
receiving 69:15	32:1,19 33:3,8,11	referred 5:10 6:1	6:13 32:24 55:2
recess 40:13	33:21 34:2 36:2,7	21:9 22:10,21	57:18 58:7,10,15
recognize 39:22	36:10 37:11,25	referring 10:16,20	61:18 62:4,18
42:2,3 44:7 50:20	38:25 39:4,7 40:1	10:23 11:1,3,7	64:8 65:20,20
57:22 64:21 65:15	41:10,16,25 42:6,9	16:20 21:11 27:16	66:15 69:23,25
67:11 68:20 69:1	42:17,20,24 43:2,7	49:14 53:15 80:23	70:20,25 72:8

# [report - saying]

73:1,8,12,17 74:14	50:3 54:6 68:14	rjung 4:7	85:3 87:3
87:6,9,11	70:24 76:15,18	rmi 36:10	rock's 25:18 31:22
reported 1:22	87:12	robert 1:7,7 2:7,7	42:6 57:3 62:18
reporter 3:10 8:11	respect 51:2	11:6,8 23:12	64:4 74:9
8:19 15:12 40:14	response 5:20 15:3	34:20 35:6 40:3	roe 1:12 2:13
89:1	15:19 45:14	53:17 67:13 70:22	roughly 86:12
reports 43:14,14	responses 8:23	rock 4:4 5:20,22	routing 59:13
72:11 74:15 86:23	responsibilities	5:25 7:11 11:3,5	row 53:7,10
87:1,2,6	17:25,25	13:17,18,23 14:1,6	rrfs 65:10,11
represent 15:24	responsibility	21:19 22:10,12,16	74:10
17:7,12 38:3 41:8	85:7	23:23 25:8,25	run 58:19 86:10
46:3 49:1 55:15	responsible 30:17	26:4,7,7,17,20	running 32:23
65:19 68:18 69:24	restate 22:1	27:3,20 28:5,7,16	7700
71:3 72:7 73:7	restrictions 17:23	28:23,25 29:8	S
71:3 72:7 73:7	result 68:8	30:23,25 31:6,10	s 15:14,14
i 1977 F	resulted 56:12	31:22,25 32:1,19	sahara 3:7 4:5
representation 18:8	75:9	33:3,8,12,21 34:2	sake 48:7
35555	results 76:8	35:3,8,12,21 34:2	sale 5:24 10:19,23
representative	review 9:14 20:25	37:11,25 38:25	10:24 11:4 13:5
19:4 78:23		5	19:5,8,20,23 20:1
representatives	22:9 31:5 34:14	39:4,7 40:1 41:10	24:18,19 25:3,9,12
81:24	39:2,21 41:14	41:16,25 42:9,17	25:15,21,23 26:2,9
represented 84:15	42:3 44:10 52:7,8 53:13 55:3 56:10	42:20,24 43:2,7,14 43:24 44:4,21,24	26:23 27:11 30:13
request 5:19 41:6	5 5 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1	(2) (3)	30:20 31:2,23
42:13 45:20 47:7	60:19 63:14 64:3	45:22 46:5,12	32:4 33:4,20
77:3	64:23 66:14 67:9	47:4,11,12,16,18	34:16,16 45:9
requested 17:7 23:22 30:21 43:18	67:18 71:9 72:25 75:8 78:24 79:11	50:2,7,8,14,23 51:8 53:8,19,20	46:4,25 47:1,7,20
[TANGET (F. 1917도) - 아카시기 (F. 1			50:25 58:16 75:12
requests 46:23 47:8 82:7	reviewed 16:2,4 21:17 33:2 36:5	54:4 55:13,17 56:19,21,22 57:1,1	75:23,24 76:8
	[		77:7 78:5,10,13,14
required 14:16	45:19,20 46:21	57:10,14 61:20,23	79:2,3 83:19
24:15	48:13,16 65:17	62:2,24 63:7,9,13	sale's 25:5,6
residence 16:17,20	68:23 69:23 73:25	63:20 64:11,11,16 64:17 65:2,11,20	sales 75:10 77:19
resident 6:2 57:17	reviewing 20:15	65:22 66:16 67:1	78:2,7
58:6,10,15 61:18	22:11 24:6 73:5		saticoy 1:4 2:4
62:17 87:6,9,11	76:6	67:12 68:1,7,15	10:16,18 78:5,6,10
residential 12:6,9	right 30:2 38:9	69:3,14,14,18	78:13,20,23 79:9
12:12 14:14,22	44:16 47:24 63:18	70:16 71:4,11,12	saw 43:25 44:23
15:6 20:10,13	74:19 83:1,1 85:2	72:8,11,20 73:1,8	56:9 62:18 63:20
21:2,20,23 22:2,23	rights 85:8	74:1,12 75:21	64:8 68:24 71:8
36:6 37:24 43:6	ring 23:18	76:9,11,13,19 77:7	saying 43:25 77:6
47:11 48:16,21		77:25 78:1 82:5	The state of the s

#### [says - status]

says 35:9 47:16	semiannually	showing 34:1 40:1	specifics 25:2,4
63:1 65:9,10 69:2	52:18 86:6	shown 56:19 61:23	speculation 57:7
71:12 74:9 77:15	send 59:8,11	61:24 62:1,3	spell 7:16 15:12
78:25 85:16	sending 45:22	shows 40:24	19:16
school 11:13,14	senior 45:3	sic 10:7	stamp 43:5 53:1
se 54:14	sense 57:9 81:24	sick 10:1	55:12 65:9 69:17
second 5:11 15:25	sent 28:5,12 30:25	sign 77:4	74:8
18:1 19:17 21:13	40:24 43:8 59:17	signature 38:9,11	stamped 34:18
38:10 87:17	76:5 85:5	89:23	35:14 41:9 59:19
section 70:15	sentence 45:5	signed 46:1,20	61:24 62:2 69:1
77:18 78:2,7	separate 12:14	signing 45:21	77:13
see 18:14 22:13,14	22:7,8 59:21,21	similar 67:15	stand 14:18 16:9
29:10 38:10,17	72:7 74:3 87:15	72:12 73:25 82:18	69:19
39:11 40:5 42:8	september 1:20	single 19:9	standard 68:12
42:19,23,25 43:3	3:9 7:1 44:5 58:20	situations 43:11	standards 17:24
43:19 45:5 49:8	61:11 64:15	six 52:4,15	standing 30:8
49:12,17 53:4,10	series 1:4,11 2:4	skipping 7:25	start 80:2
53:23 54:10 55:21	2:11 3:6 7:15	slash 10:17 13:8	started 13:1 14:14
55:24 56:7 60:3,4	10:18	45:4 77:19 78:2,7	14:23 22:18
60:14 61:12 62:9	serves 82:5	smoothly 10:15	starting 83:7
62:16 63:23,25	service 12:7 13:15	software 57:25	state 7:16 23:24
64:1,14,23 65:25	18:21	someone's 82:2	31:6 36:25 44:16
66:3,6 67:18 70:3	service's 50:15	soon 79:5	47:4 49:4 77:15
70:12,15 72:16,19	61:23	sorry 25:18 38:6	88:11 89:2
72:23 75:1 82:22	services 11:4	48:3 52:1 62:5	stated 16:7 44:21
84:4	13:17,25 15:8,11	66:9 70:10 79:17	44:24 49:12 62:16
seeing 24:5 34:1	21:19 37:11 41:10	83:1 84:4	76:7
56:23 75:4 76:7	45:22 47:16 50:23	sound 8:17 9:5,11	statement 41:25
83:2	55:14 65:12 67:1	10:9 12:4 52:5	42:6 43:19 44:1
seek 24:8 27:6	67:12 69:3,14,15	south 15:7,10	54:21,22,24 55:1
seen 17:15 34:9	71:13 72:9	space 12:6	statements 21:7
36:3 37:18 39:18	session 32:22	sparse 62:8	59:7,7 80:23
39:20 40:10 41:12	set 68:3 89:4	speak 33:2	states 36:18 37:2
46:7 50:18 51:6	shaking 8:22	speaking 8:13	38:3 45:1 56:15
67:15 71:7 73:10	short 37:16 46:4	speaks 34:23	65:25 66:1,4,6
74:23	shorthand 10:14	specific 14:21	70:3,12 72:23
selected 18:4	89:8	16:20 20:24 23:5	80:17
sell 5:17 37:14	show 29:10 80:13	27:14 51:7 82:19	stating 14:6 31:2
semiannual 52:10	83:25	specifically 10:7	63:11
52:21 66:11,12,17	showed 87:16	22:14 38:14 49:6	status 32:24 43:14
67:7		54:15	54:9 55:2 74:15

# [step - true]

step 21:13	34:4 37:12 39:7	things 8:12 24:23	times 7:22 16:8
strictly 8:23 38:5	39:14,17 41:22	36:9 47:25	17:19 47:8
43:3 68:2	50:13 53:1 58:24	think 14:3 18:18	title 11:7 12:11
strike 16:3 67:5	68:17 73:6,22	19:5 25:10,17	titled 67:12
structured 1:10	74:19 77:11	27:5,21 28:24	titles 12:14
2:10 3:4 7:14	taken 3:2 7:23	29:15 30:12,23	today 8:11 9:21,24
subject 10:19,21	89:3	31:14 32:9,10	15:19 17:16 18:3
10:24 11:1 20:5	takes 58:13	33:6 37:20 41:19	18:5 19:8 20:5
23:6 30:14 31:7,9	talk 23:19 67:2	43:12,13 47:22,23	39:21 41:14 44:10
71:14	talked 25:5 44:20	63:16 73:4 76:1	74:1 78:17
submitted 21:17	talking 17:1 25:14	77:5 78:21,22	today's 21:15
34:15	27:11 33:20 82:25	79:22 81:25 84:10	23:13 37:19 39:19
subscribed 89:14	talks 38:12	85:20 86:5	41:13
			told 83:18
subsequent 29:15	taught 15:2	thinking 25:15	
30:3	tax 77:20,22	third 25:10 30:16	top 22:12
subsidiary 36:10	tell 17:17 29:23	47:20 61:2 64:8	topics 17:5 18:2,14
substantially	48:11 53:12 59:15	87:17	19:2
82:18	63:2 64:24 65:9	thought 51:23,24	total 36:13 49:2
substantive 9:16	79:16 80:14	82:1	60:9,10 77:19
suite 3:8 4:5,11	ten 7:24 12:10	thousands 82:15	78:2,7
suited 18:19	16:8	three 14:19 35:13	track 21:2
summary 72:16	term 29:21,24	55:16,21 56:3,11	trained 14:22
super 29:21,25	39:11 42:8,23	68:25 73:11 77:11	training 14:9,13
30:4,5,22 39:11	49:8,18 59:5	77:13 79:23 86:12	14:20 15:4,4
42:8,23 49:8,15,18	terms 10:15 24:18	time 8:13 9:1 10:5	transaction 6:2
superior 31:3	terry 13:24	10:5 11:24 13:4	34:17 57:18 58:7
supervising 11:19	testified 22:20	15:16 17:20 19:19	58:10,15 61:18
supposed 10:12	53:18	19:22 20:1 24:18	62:4,18 64:8 87:6
25:17	testify 7:7 18:5,16	26:1 27:18,23	87:9,11
sure 8:15 18:13	19:2	30:2,13 32:23,25	transcribed 89:8
24:13 26:15 31:24	testifying 16:25	33:15,20,22 42:11	transcript 9:14
35:4 38:8 42:16	89:6	43:8,13 45:13,18	88:6
50:6 54:13 58:20	testimony 9:15,24	60:15 63:17 66:11	transcription
58:23 62:7 69:11	17:4 33:25 35:18	67:20 69:25 72:9	89:10
switch 18:1 63:24	46:11 52:14 87:14	73:8 74:3 75:4	transfer 77:20,22
sworn 7:7	88:8	79:2 82:7,13 83:4	transferred 82:5
system 15:3 58:22	thank 10:13 79:15	83:12 84:8 85:3	trial 9:17
t	84:5 86:18	86:5 89:4	tried 57:11
take 8:6,13,20	thereof 89:10	timeframe 31:1,23	true 15:24 17:12
13:3 14:16 15:2	thing 35:17 43:13	51:15 63:12 83:6	22:19 34:6 35:25
15:22 17:15 31:18	81:25		37:13 39:15 41:5

## [true - zero]

41:24 44:4 46:3	understood 9:4	w	86:15 89:14
50:14 57:17 65:19	16:24 30:11 35:19	wait 82:11	witnesses 89:5
68:18 71:3 74:20	52:3	want 20:25 48:7	woozy 10:1
88:8	unknown 1:11	54:13 56:6 69:12	word 25:20,20
trust 1:10 2:11 3:5	2:12	81:9 82:3	30:1 42:25 55:3
5:14 7:15 31:3,12	unpaid 49:6	wanted 21:13	words 25:12,18
34:6,10,15 41:16	update 54:9,19,24	85:16	47:2 62:8
44:13 45:8	55:2,9	wants 47:23	work 15:5 63:2
trustee 1:9 2:10	updated 46:19	way 31:15 33:17	81:15
3:4 7:14 11:3,4	84:9,21	54:4,7 86:9	worked 15:7,18
25:19	updates 32:24	we've 35:7 65:5	working 14:14
try 81:15	55:7	wells 1:9 2:9 3:3	56:25 58:2
trying 62:25	updating 75:12	5:19,21 7:13 40:3	worth 86:12
tuesday 1:20 3:9	use 10:14 17:23	41:6,9,15,25 42:20	wright 3:7 4:4
7:1	20:9 55:3	42:24 43:8,8 44:1	wrightlegal.net
turn 35:13 48:25	uses 20:6 21:2	81:11	4:7
55:12	59:7	went 29:9 32:6	written 29:1 31:10
turned 22:16	utterances 8:21	west 3:7 4:5	31:22 54:21,21,22
twenty 79:23	v	wfz 34:19 35:14	54:24 67:13
twice 51:13 52:2,4	v 4:10	41:9 53:1,3 55:12	X
52:15	vague 43:18	55:16,24 59:20	xxviii 1:5 2:6
two 11:23 12:14	value 77:16,19,20	61:21 62:2,3,9	
19:12 36:9 41:8	78:2,7	63:20,22,24 64:4,7	y
48:25 51:18,19,25	vegas 1:19 3:8 4:6	64:10,15 65:8	y 7:18 19:17
59:19 72:10	4:12 7:1 10:22	69:1 74:8 77:13	yeah 18:18 25:16
type 76:23	11:15 16:21	87:14	28:4 30:12 45:12
typically 43:9,10	vendor 14:7 18:21	whereof 89:14	54:21 58:3 66:25
typing 8:12	vendor 14.7 18.21 vendors 13:13,15	wiping 30:15,16	year 13:1 14:1
u	13:16 14:2	wish 79:16	20:12 27:15 51:13
uh 8:22 39:23	verbatim 89:6	witness 5:2 15:14	51:17 52:2,4,9,9
ultimately 82:14	version 81:6	18:10,18 23:9	52:15,24 79:9
underneath 66:3	versions 46:20	24:13,22 26:12	86:11
undersigned 89:1	73:11 81:4	27:2 30:12 31:5	yearly 11:21
understand 8:9,25	versus 12:14 19:8	31:14 33:15 35:1	years 11:23 12:10
9:18 10:11 11:10	violations 37:3	35:20 36:18 38:21	12:25 14:25 20:16
54:13	virtue 20:22 39:6	40:9,23 41:19	30:5 51:17,19,25
understanding	volunteer 81:22	42:13 44:16 45:12	58:2 81:1 86:12
22:6 28:24 29:23	vs 1:6 2:6	48:3 49:12 51:3	z
30:4 42:4 45:7	75 1.0 2.0	56:2,15 57:8	zak 3:7 4:4
56:10 59:5 85:14		66:25 69:9 70:8	zero 57:12 59:1,2
20.10 27.2 03.14		77:3 79:15 82:22	82:15

Nevada Rules of Civil Procedure

Part V. Depositions and Discovery

Rule 30

(e) Review by Witness; Changes; Signing. If requested by the deponent or a party before completion of the deposition, the deponent shall have 30 days after being notified by the officer that the transcript or recording is available in which to review the transcript or recording and, if there are changes in form or substance, to sign a statement reciting such changes and the reasons given by the deponent for making them. The officer shall indicate in the certificate prescribed by subdivision (f)(1) whether any review was requested and, if so, shall append any changes made by the deponent during the period allowed.

DISCLAIMER: THE FOREGOING CIVIL PROCEDURE RULES

ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY.

THE ABOVE RULES ARE CURRENT AS OF APRIL 1,

2019. PLEASE REFER TO THE APPLICABLE STATE RULES

OF CIVIL PROCEDURE FOR UP-TO-DATE INFORMATION.

# VERITEXT LEGAL SOLUTIONS COMPANY CERTIFICATE AND DISCLOSURE STATEMENT

Veritext Legal Solutions represents that the foregoing transcript is a true, correct and complete transcript of the colloquies, questions and answers as submitted by the court reporter. Veritext Legal Solutions further represents that the attached exhibits, if any, are true, correct and complete documents as submitted by the court reporter and/or attorneys in relation to this deposition and that the documents were processed in accordance with our litigation support and production standards.

Veritext Legal Solutions is committed to maintaining the confidentiality of client and witness information, in accordance with the regulations promulgated under the Health Insurance Portability and Accountability Act (HIPAA), as amended with respect to protected health information and the Gramm-Leach-Bliley Act, as amended, with respect to Personally Identifiable Information (PII). Physical transcripts and exhibits are managed under strict facility and personnel access controls. Electronic files of documents are stored in encrypted form and are transmitted in an encrypted fashion to authenticated parties who are permitted to access the material. Our data is hosted in a Tier 4 SSAE 16 certified facility.

Veritext Legal Solutions complies with all federal and State regulations with respect to the provision of court reporting services, and maintains its neutrality and independence regardless of relationship or the financial outcome of any litigation. Veritext requires adherence to the foregoing professional and ethical standards from all of its subcontractors in their independent contractor agreements.

Inquiries about Veritext Legal Solutions' confidentiality and security policies and practices should be directed to Veritext's Client Services Associates indicated on the cover of this document or at www.veritext.com.