

**IN THE SUPREME COURT OF THE STATE OF NEVADA**

COMMISSIONER OF INSURANCE  
FOR THE STATE OF NEVADA AS  
RECEIVER OF LEWIS AND CLARK  
LTC RISK RETENTION GROUP, INC.,

Petitioner,

vs.

THE EIGHTH JUDICIAL DISTRICT  
COURT OF THE STATE OF  
NEVADA, IN AND FOR THE  
COUNTY OF CLARK; AND THE  
HONORABLE NANCY L. ALLF,  
DISTRICT JUDGE

Respondents,

and

ROBERT CHUR, STEVE FOGG,  
MARK GARBER, CAROL HARTER,  
ROBERT HURLBUT, BARBARA  
LUMPKIN, JEFF MARSHALL, ERIC  
STICKELS, UNI-TER  
UNDERWRITING MANAGEMENT  
CORP. UNI-TER CLAIMS SERVICES  
CORP., and U.S. RE CORPORATION,  
DOES 1-50, inclusive; and ROES 51-  
100, inclusive,

Real Parties in Interest.

Electronically Filed  
Feb 18 2021 10:30 p.m.  
Elizabeth A. Brown  
Clerk of Supreme Court  
Supreme Court Case No. 81857

**UNI-TER UNDERWRITING MANAGEMENT CORP.,  
UNI-TER CLAIMS SERVICES CORP., AND U.S. RE  
CORPORATION'S RESPONSE APPENDIX**

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Corp., and U.S. RE Corporation*

### **INDEX OF APPENDIX – CHRONOLOGICAL**

<b>Date</b>	<b>Document Description</b>	<b>Label</b>
5/15/2019	Order Directing Answer	CDRA00001- CDRA00002 <sup>1</sup>
6/10/2020	Second Supplemental Brief to the Motion for Clarification	CDRA00003- CDRA00011
7/2/2020	[Proposed] Fourth Amended Complaint	CDRA00012- CDRA00130

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<b>Date</b>	<b>Document Description</b>	<b>Label</b>
5/15/2019	Order Directing Answer	CDRA00001- CDRA00002
7/2/2020	[Proposed] Fourth Amended Complaint	CDRA00012- CDRA00130
6/10/2020	Second Supplemental Brief to the Motion for Clarification	CDRA00003- CDRA00011

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<sup>1</sup> Corporate Defendants’ Response Appendix (“CDRA”) consists of the referenced documents CDRA00001-00130.

Dated this 18th day of February, 2021.

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## **CERTIFICATE OF SERVICE**

I hereby certify that I am an employee of McDonald Carano LLP, and on the 18<sup>th</sup> day of February, 2021, a true and correct copy of the foregoing **UNI-TER UNDERWRITING MANAGEMENT CORP., UNI-TER CLAIMS SERVICES CORP., AND U.S. RE CORPORATION'S RESPONSE APPENDIX** on the following parties in the manner of service indicated below:

### **Via Electronic Service through E-Flex System.**

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### **Via US Mail:**

The Honorable Nancy Allf  
District Court, Dept. 28  
Regional Justice Center  
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/s/ Jelena Jovanovic

An Employee of McDonald Carano LLP

IN THE SUPREME COURT OF THE STATE OF NEVADA

ROBERT CHUR; STEVE FOGG; MARK  
GARBER; CAROL HARTER; ROBERT  
HURLBUT; BARBARA LUMPKIN; JEFF  
MARSHALL; AND ERIC STICKELS,  
Petitioners,

vs.

THE EIGHTH JUDICIAL DISTRICT  
COURT OF THE STATE OF NEVADA, IN  
AND FOR THE COUNTY OF CLARK;  
AND THE HONORABLE NANCY L.  
ALLF, DISTRICT JUDGE,

Respondents,

and

UNI-TER UNDERWRITING  
MANAGEMENT CORP.; UNI-TER  
CLAIMS SERVICES CORP.; U.S. RE  
CORPORATION; AND COMMISSIONER  
OF INSURANCE FOR THE STATE OF  
NEVADA AS RECEIVER OF LEWIS AND  
CLARK LTC RICK RETENTION GROUP,  
INC.,

Real Parties in Interest.

No. 78301

FILED

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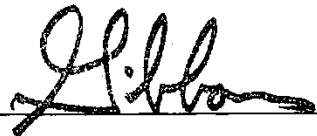
ELIZABETH S. JONES  
CLERK OF SUPREME COURT  
BY  DEPUTY CLERK

*ORDER DIRECTING ANSWER*

This original petition for a writ of mandamus challenges a district court order denying a motion for judgment on the pleadings in a business matter. Having reviewed the petition, it appears that an answer may assist this court in resolving this matter. Therefore, real party in interest Commissioner of Insurance for the State of Nevada, on behalf of respondents, shall have 28 days from the date of this order to file and serve

an answer, including authorities, against issuance of the requested writ.<sup>1</sup> Petitioners shall have 14 days from service of the answer to file and serve any reply.

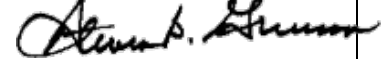
It is so ORDERED.

 C.J.

cc: Hon. Nancy L. Alf, District Judge  
Lipson Neilson P.C.  
Holland & Hart LLP/Las Vegas  
Fennemore Craig, P.C./Las Vegas  
Nelson Mullins Broad and Cassel  
McDonald Carano LLP/Las Vegas  
Eighth District Court Clerk

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<sup>1</sup>Although listed as real parties in interest, it does not appear that Uni-Ter Underwriting Management Corp., Unit-Ter Claims Services Corp., or U.S. Re Corporation have an interest in the resolution of this writ petition. If any of those entities believe they do have an interest in the resolution of this writ petition, those entities shall notify the clerk of this court within 5 days of the entry of this order. If any of those entities fail to notify the clerk within 5 days, the clerk shall remove that entity from the caption of this case.



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**DISTRICT COURT**  
**CLARK COUNTY, NEVADA**

\*\*\*

COMMISSIONER OF INSURANCE FOR  
THE STATE OF NEVADA AS RECEIVER  
OF LEWIS AND CLARK LTC RISK  
RETENTION GROUP, INC.,

Plaintiff,

vs.

ROBERT CHUR, STEVE FOGG, MARK  
GARBER, CAROL HARTER, ROBERT  
HURLBUT, BARBARA LUMPKIN, JEFF  
MARSHALL, ERIC STICKELS, UNI-TER  
UNDERWRITING MANAGEMENT CORP.,  
UNI-TER CLAIMS SERVICES CORP., and  
U.S. RE CORPORATION,; DOES 1-50,  
inclusive; and ROES 51-100, inclusive;

Defendants.

Case No.: A-14-711535-C

Dept. No.: XXVII

**SECOND SUPPLEMENTAL BRIEF TO  
THE MOTION FOR CLARIFICATION**

Plaintiff Commissioner of Insurance for the State of Nevada as Receiver of Lewis and  
Clark LTC Risk Retention Group, Inc. ("Plaintiff" or "Commissioner") hereby submits this  
Second Supplemental Brief to its Motion for Clarification on Order Shortening Time (the "Second



1 Supplement”), and concurrent request that the Court permit the filing and consideration of said  
2 Second Supplement. In light of Administrative Order 20-17 (“Administrative Order” or “AO 20-  
3 17”) entered jointly by Chief Judge Bell and Chief Justice Pickering on June 1, 2020, Plaintiff  
4 submits that the filing of this Supplement is warranted.

5 DATED this 10<sup>th</sup> day of June, 2020.

6 HUTCHISON & STEFFEN

7 By /s/Brenoch Wirthlin  
8 BRENOCH R. WIRTHLIN, ESQ.  
9 STUART J. TAYLOR, ESQ.  
Attorneys for Plaintiff

10 **MEMORANDUM OF POINTS AND AUTHORITIES**

11 **I. REQUEST FOR PERMISSION TO FILE THE INSTANT SUPPLEMENT**

12 As the Court is aware, the hearing on the Plaintiff’s Motion for Clarification (“Motion”)  
13 was set for April 10, 2020 (“Hearing”). At that time the Court continued the hearing to May 15,  
14 2020. On May 13, 2020, Plaintiff filed its first supplement to the Motion (“First Supplement”)  
15 based upon, among other things, the issuance of multiple administrative court orders since the  
16 Hearing date.

17 Subsequently, since the First Supplement was filed, AO 20-17 was entered jointly by Chief  
18 Judge Bell and Chief Justice Pickering on June 1, 2020, and impacts this case.

19 Pursuant to EDCR 2.20, the moving party may file supplemental briefings to its motion so  
20 long as it complies with 1) the time requirements of EDCR 2.20’s subsections (a), (b), or (d); or  
21 2) by order of the court. EDCR 2.20(i). Here, the instant Second Supplement could not have been  
22 filed prior to the original deadlines related to the Motion. The Hearing on the Motion was April  
23 10, 2020, and AO 20-17 was issued on June 1, 2020. Therefore, the instant Second Supplement  
24 could not have been submitted prior to the Hearing on the Motion and the First Supplement could  
25 not have addressed AO 20-17. The substance of this Second Supplement relates to AO 20-17, and  
26 therefore Plaintiff respectfully submits that good cause exists for the filing of this Second  
27 Supplement, and Plaintiff respectfully requests this Court permit the same.

1 **II. EVENTS SUBSEQUENT TO THE PRIOR HEARING ON THE MOTION WHICH**  
2 **PROMPTED THE FILING OF THIS SECOND SUPPLEMENT AND WARRANT**  
3 **CONSIDERATION IN RULING ON THE MOTION**

4 As the Court is aware, on March 14, 2019, the Director Defendants' Motion for Stay was  
5 heard and granted by this Court (the "Stay"). Based on the Court's scheduling order in effect at  
6 that time ("Scheduling Order"), prior to entry of the Stay in this matter there was one (1) judicial  
7 day left for Plaintiff to disclose initial experts and for the parties to seek leave to amend its  
8 pleadings. *See* Order Regarding Plaintiff's Motion for Extension of Discovery Deadlines. This  
9 Court made clear that it would not grant any extension to discovery deadlines. *See* Stipulation and  
10 Order to Extend Discovery (Third Request), on file herein.

11 On April 6, 2020, the Commissioner moved for an order from this Court clarifying its prior  
12 orders regarding the Stay and the Court's Minute Order issued on March 24, 2020 (*i.e.* the Motion)  
13 in order to clarify the exact triggering event lifting the Stay relative to resolution of the Writ  
14 Petition filed by the Director Defendants. At the Hearing on the Motion on April 10, 2020, this  
15 Court continued any determination until the next Status Check set for May 15, 2020. However,  
16 because a ruling on Plaintiff's Petition for Rehearing had not been handed down by the Nevada  
17 Supreme Court, on May 13, 2020, the parties agreed to continue the May 15, 2020, status hearing.  
18 In addition, the parties stipulated at that time that the Stay shall remain in full force and effect until  
19 the next Status Check. Following a review of the Stipulation and Order ("SAO") submitted by the  
20 parties, the Court ordered that both the hearing on the Motion and the next Status Check to be held  
21 on June 18, 2020. *See* **Exhibit 1**.

22 Subsequent to the parties entering into the SAO, on May 22, 2020, the Nevada Supreme  
23 Court denied the Petition for Rehearing. Consequently, Plaintiff will request at the June 18, 2020  
24 status hearing that the Stay be lifted in this matter without delay. As stated more fully below, AO  
25 20-17 provides new information materially relevant to this Court's determination of the Motion.  
26 Thus, the instant Second Supplement is warranted as the Motion seeks clarification regarding the  
27 specific triggering event that lifts the Stay in order to allow all parties to properly ascertain when  
28 the Court's prior discovery schedule will begin to run. However, AO 20-17 is also materially  
related to any ruling on the Motion and Plaintiff respectfully requests it be taken into consideration

1 in ruling on the Motion.

2 In addition, the circumstances under which the parties must complete discovery in this  
3 matter should also be considered by the Court. The remaining discovery Plaintiff needs to conduct  
4 is limited and very manageable. In addition, once the Stay is lifted Plaintiff will be submitted  
5 multiple dispositive motions intended to resolve several issues before the Court and streamline the  
6 issues for discovery and trial.

7 However, with only three and one half (3 ½) months remaining until the close of discovery  
8 under the current Scheduling Order, timelines in this matter are extremely tight. *See* Scheduling  
9 Order, **Exhibit 2**. This combined with possible impediments related to the COVID-19 pandemic  
10 make the need for issuance of a trial date and a new scheduling order necessary for the parties to  
11 be aware of exact deadlines to better enable them to complete discovery in the short time remaining  
12 under the Scheduling Order.

13 **III. AO 20-17 HAS LIMITED APPLICATION TO THE INSTANT MATTER DUE TO**  
14 **THE EXISTING TIME CONSTRAINTS**

15 **A. The Court should consider the “Consequences of Delay in the Proceedings and the**  
16 **Constraints Placed on Attorneys to Prepare for Trial”**

17 On June 1, 2020, the Eight Judicial District Court issued AO 20-17, which superseded AO  
18 20-01 through 20-13 and 20-16, and was entered jointly by the Chief Judge of the Eight Judicial  
19 District Court and the Chief Justice of the Nevada Supreme Court. AO 20-17 has limited  
20 application to the instant matter given the short amount of time remaining in this case. Under the  
21 current Scheduling Order, Plaintiff must complete discovery in just over three and one half (3 ½)  
22 months, and trial must commence within approximately nine (9) months. Therefore, the time  
23 constraints placed on Plaintiff are significant and leave no time for continuances or extensions of  
24 time to respond to discovery. It should be noted that the instant situation was contemplated in AO  
25 20-17, a copy of which is attached as **Exhibit 3** hereto, and which provides that any constraints on  
26 attorneys preparing for trial must be considered when reviewing a request for a continuance:

27 The continuance of any trial or evidentiary hearing will be considered on a case-  
28 by-by case basis. Attorneys may have difficulty obtaining witnesses or being  
prepared for evidentiary proceedings in the period immediately following the  
duration of the administrative orders relating to COVID-19. Continuances should

1 be granted to allow time for preparation or to obtain witnesses. Judges will need to  
2 examine the merits of any application for a continuance, balancing the  
3 consequences of a delay in the proceedings and the constraints placed on attorneys  
and litigants to prepare for a trial or evidentiary hearing.

4 See Exhibit 3 hereto, at p. 10. The emphasis that AO 20-17 places on protecting the needs of  
5 litigants with short time constraints was further explained in the Court's discussion of prioritizing  
6 trials with short timeline concerns:

7 The District Court will prioritize trials, beginning with criminal cases involving  
8 interstate compact issue and criminal cases in which the defendant has invoked  
9 speedy trial rights. After those cases, the priority will be civil cases with  
10 preferential trial settings; older in-custody criminal cases; and older civil trial cases,  
particularly those with NRCP 41(e) timeline concerns.

11 *Id.* at p. 16.

12 It is clear that most of the COVID-19 accommodations under AO 20-17 related to  
13 discovery timelines and trial dates are directed to litigants that have time to spare. Plaintiff  
14 respectfully requests that the Court consider in lifting the Stay that discovery that has to be  
15 completed in three and one half (3 ½) months. While this time frame is very manageable for the  
16 discovery remaining, given such a short timeline for the parties to complete discovery in this  
17 matter, discovery should proceed in this matter without delay.

18 **B. The Parties have just over 3 ½ Months to Complete Discovery**

19 In addition to the discovery to be conducted by the Defendants, Plaintiff will be proceeding  
20 with the following:

21 **Motion to Amend.** Given the recent decision by the Nevada Supreme Court (in Chur),  
22 Plaintiff will be filing a Motion to Amend its Complaint, consistent with the Chur decision. As a  
23 result of the Nevada Supreme Court disavowing *Shoen*, Plaintiff is asserting allegations to support  
24 its Complaint and claims previously asserted therein with respect to the Director Defendants. This  
25 will likely result in additional motion practice and require targeted discovery.

26 **Written Discovery.** Upon lifting of the Stay, Plaintiff will serve interrogatories, requests  
27 for admission, and requests for production on all defendants.

28 **Depositions and Subpoenas.** Plaintiff will be seeking leave to conduct numerous out-of-

1 state depositions of key witnesses throughout the United States. Plaintiff will need to take  
2 depositions in Georgia, Florida, New York, Massachusetts, and Oregon. Those depositions  
3 include but are not limited to: all remaining Director defendants, U.S. RE's CEO (Tal Piccione)  
4 and former employees of Uni-Ter and US Re, including Sanford Elsass, Donna Dalton, Jonna  
5 Miller and Christine McCarthy, as well as additional time to depose Uni-Ter and US RE's PMKs.  
6 Additional time to depose the PMK witnesses is required in part due to their errata to their  
7 deposition testimonies, which will be further addressed in a separate motion. Further, in deposing  
8 third-party witnesses, Plaintiff will need to serve foreign deposition subpoenas in several states,  
9 including New York, which is the epicenter of COVID-19 outbreak in the U.S.

10 **Experts.** Plaintiff's Expert Disclosures are due one (1) day after the Stay is lifted.  
11 Defendants' Initial Expert Disclosures are due 30 days thereafter, with all parties' rebuttal expert  
12 disclosures being due 30 days after that. After Expert Disclosures and Reports have been  
13 produced, the parties will need to take the depositions of all experts.

14 **Dispositive Motions.** Given the new standard imposed upon this case by the Supreme  
15 Court of Nevada, as well as the substantial factual evidence already obtained, Plaintiff anticipates  
16 filing multiple dispositive motions upon lifting of the Stay to resolve several issues before the  
17 Court, and to narrow the issues remaining for discovery and trial.

18 **Time remaining under the Scheduling Order.** Once the Stay is lifted, the following days  
19 are remaining under the current discovery timeline:

- 20 • **Discovery Cut-Off: 109 days remaining**
- 21 • **Last Day to Amend or Add Parties: 1 day remaining**
- 22 • **Plaintiff's Initial Expert Disclosures: 1 day remaining**
- 23 • **Defendants' Initial Expert Disclosures: 32 days remaining**
- 24 • **Rebuttal Experts Disclosures: 61 days remaining**
- 25 • **File Dispositive Motions: 144 days remaining**

26 While the amount of discovery remaining is manageable, given the short timeframes any  
27 delay in the discovery process is likely to prevent the parties from gathering information needed  
28 to be aware of all data pertinent to this case. For this reason, discovery should proceed without

1 delay.

2 **C. The Tolling of Discovery ends on July 1, 2020**

3 Under the prior administrative orders which were superseded by AO 20-17, discovery  
4 deadlines were tolled through the end of August 29, 2020. AO 20-17 pulls those tolling deadlines  
5 back 60 days and ends the tolling of discovery deadlines on July 1, 2020:

6 **The tolling of discovery deadlines will end on July 1, 2020.** This includes  
7 deposition by written questions, interrogatories, production of documents, entering  
8 onto land for inspection purposes and requests for admissions. The Court  
9 acknowledges that discovery may still be impeded by COVID-19 related issues and  
10 it may be difficult to obtain certain items such as medical records. Judges are  
11 encouraged to grant requests to continue discovery under these circumstances.  
(Emphasis added)

12 See Exhibit 3 at p. 11.

13 Plaintiff seeks to resume discovery and bring this case to trial as quickly as possible,  
14 particularly given the limited time that will remain under the Scheduling Order and NRCP 41(e)  
15 once the Stay is lifted. Accordingly, pursuant to AO 20-17, Plaintiff respectfully requests the Stay  
16 be lifted July 1, 2020, the earliest possible time under AO 20-17. Plaintiff requests that it be  
17 permitted to resume discovery in full at that time. Plaintiff would also respectfully request that  
18 the Court confirm for all parties that any discovery tolling provisions in prior administrative orders  
19 – including without limitation permitting parties to not respond to discovery requests within the  
20 normal 30 day period, or extensions of other discovery deadlines – are no longer in effect. This  
21 would require, without limitation, all parties to respond to discovery requests within 30 days of  
22 service, and Defendants to make their initial expert disclosures within 30 days of Plaintiff's initial  
23 expert disclosures.

24 **IV. AO 20-17 CONTINUES TO TOLL NRCP 41(e) UNLESS LIFTED BY THIS**  
25 **COURT.**

26 As the Court is certainly aware, on June 2, 2020, the Supreme Court of Nevada filed its  
27 petition in the matter captioned “In the Matter of the Amendment of Rule 41(e) of the Nevada  
28 Rules of Civil Procedure” (“41(e) Petition”). The stated purpose of the 41(e) Petition is “to  
alleviate potential harm resulting from delays created by the prioritization of criminal cases over  
civil cases due to the COVID-19 pandemic. Specifically, the committee recommends removing

1 the mandatory dismissal provision of NRCP 41(e)....” See generally, 41(e) Petition , attached as  
2 **Exhibit 4.**

3 Notwithstanding the above, Plaintiff requests that this Court lift the Stay as soon as possible  
4 and set a firm jury trial date within the next 8 (eight) months so that this matter can be brought to  
5 trial well within the time period provided under NRCP 41(e). This Court has previously found  
6 that due to the Stay put in place by this Court based upon the Director Defendants’ Writ Petition,  
7 the NRCP 41(e) requirement to bring this case to trial within 5 years has been tolled. While this  
8 Court will be rendering a decision on lifting of the Stay, AO 20-17 provides a stay of “trial in civil  
9 cases for purposes of tolling NRCP 41(e) except where a District Court Judge makes findings to  
10 lift the stay in a specific case to allow the case to be tried.”

11 DATED this 10<sup>th</sup> day of June, 2020.

12 HUTCHISON & STEFFEN

13 By /s/Brenoch Wirthlin

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**CERTIFICATE OF SERVICE**

Pursuant to NRCP 5(b), I certify that on this 10<sup>th</sup> day of June, 2020, I caused the document entitled **SECOND SUPPLEMENTAL BRIEF TO THE MOTION FOR CLARIFICATION** to be served on the following by Electronic Service to:

**ALL PARTIES ON THE E-SERVICE LIST**

/s/Danielle Kelley  
An Employee of Hutchison & Steffen, PLLC



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20 *Attorneys for Plaintiff Commissioner of Insurance*  
21 *for the State of Nevada*

22 **DISTRICT COURT OF NEVADA**  
23 **CLARK COUNTY, NEVADA**

24 COMMISSIONER OF INSURANCE FOR  
25 THE STATE OF NEVADA AS RECEIVER  
26 OF LEWIS AND CLARK LTC RISK  
27 RETENTION GROUP, INC.,

28 Plaintiff,

vs.

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GARBER, CAROL HARTER, ROBERT  
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MARSHALL, ERIC STICKELS, UNI-TER  
UNDERWRITING MANAGEMENT CORP.,  
UNI-TER CLAIMS SERVICES CORP., U.S.  
RE CORPORATION, CATALDO  
PICCIONE, aka TAL PICCIONE; DOES 1-  
50, inclusive; and ROES 51-100, inclusive;

Defendants.

Case No.: A-14-711535-C

Dept No.: XXVII

**FOURTH AMENDED COMPLAINT**

**[Request for Exemption to be Filed]**  
**[Damages in Excess of \$50,000]**

Plaintiff, the Court-appointed receiver ("Plaintiff") of Lewis & Clark LTC Risk Retention Group, Inc. ("L&C" or the "Company"), files the Fourth Amended Complaint and hereby

1 complains and alleges as follows:

2 **PARTIES, JURISDICTION AND VENUE**

3 1. L&C was a Nevada domiciled risk retention group formed in 2003. Between 2004  
4 and February 28, 2013, L&C provided general and professional liability coverage to long term  
5 care facilities and home health providers.

6 2. The Nevada Division of Insurance (“DOI”) filed a Receivership Action related to  
7 L&C in November, 2012, commencing case number A-12-672047-B in the Eighth Judicial  
8 District Court of Nevada, in and for the County of Clark (“Receivership Action”). In the  
9 Receivership Action, the court entered an Order of Liquidation (“Liquidation Order”) on  
10 February 28, 2013. A copy of the Liquidation Order is attached hereto as **Exhibit 1**. In the  
11 Liquidation Order, Plaintiff was appointed as the Receiver (“Receiver”) of L&C. *Id.* The express  
12 powers granted to Receiver in the Order include the power to “[p]rosecute any action which may  
13 exist on behalf of the policyholders, members or shareholders of L&C against any officer of L&C  
14 or any other person[.]” *See* Liquidation Order, Exhibit 1, at ¶6(g).

15 3. Defendant Robert Chur (“Chur”) was a director of L&C at all relevant times  
16 including as of the time the Receivership Action was filed.

17 4. Chur at all relevant times resided in Williamsville, New York.

18 5. Chur was also President of ElderWood Senior Care at relevant times.

19 6. Defendant Steve Fogg (“Fogg”) was a director of L&C at all relevant times  
20 including as of the time the Receivership Action was filed.

21 7. Fogg at all relevant times resided in Oregon.

22 8. Fogg was also Chief Financial Officer of Marquis Companies at relevant times.

23 9. Defendant Mark Garber (“Garber”) was a director of L&C at all relevant times  
24 including as of the time the Receivership Action was filed.

25 10. Garber at all relevant times resided in Oregon.

26 11. Garber was also Chief Financial Officer of Pinnacle Healthcare, Inc. (“Pinnacle”)  
27 at relevant times.  
28

1           12. Defendant Carol Harter (“Harter”) was a director of L&C at all relevant times  
2 including as of the time the Receivership Action was filed.

3           13. Harter resides in Las Vegas, Nevada.

4           14. Harter was also a professor at University of Nevada, Las Vegas at relevant times.

5           15. Defendant Robert Hurlbut (“Hurlbut”) was a director of L&C at all relevant times  
6 including as of the time the Receivership Action was filed.

7           16. Hurlbut at all relevant times resided in New York.

8           17. Defendant Barbara Lumpkin (“Lumpkin”) was a director of L&C at all relevant  
9 times including as of the time the Receivership Action was filed.

10          18. Lumpkin at all relevant times resided in Florida.

11          19. Lumpkin was also the Associate Executive Director of the Florida Nurses  
12 Association at relevant times.

13          20. Defendant Jeff Marshall (“Marshall”) was the President and CEO of L&C at all  
14 relevant times including as of the time the Receivership Action was filed.

15          21. Marshall at all relevant times resided in Washington.

16          22. Marshall was also President and CEO of Eagle Healthcare, Inc. (“Eagle  
17 Healthcare”) at relevant times.

18          23. Defendant Eric Stickels (“Stickels”) was the Secretary and Treasurer of L&C at all  
19 relevant times including as of the time the Receivership Action was filed.

20          24. Stickels at all relevant times resided in New York.

21          25. Stickels was also Chief Financial Officer of Oneida Savings Bank (“Oneida”) at  
22 relevant times.

23          26. U.S. RE Corporation (“U.S. RE”) is a New York corporation and is an  
24 international financial services firm with interests in reinsurance brokerage, investment banking,  
25 and program business, as well as holdings in the insurance industry.

26          27. Defendant Uni-Ter Underwriting Management Corporation (“Uni-Ter UMC”) is a  
27 Georgia corporation and is a wholly owned subsidiary of U.S. RE Corporation.

1           28.     Uni-Ter Claims Services Corp. (“Uni-Ter CS” and collectively with Uni-Ter  
2 UMC referred to herein as “Uni-Ter” or the “Uni-Ter Defendants”) is a Georgia corporation and  
3 is a wholly owned subsidiary of Uni-Ter UMC.

4           29.     Defendant Catalado Piccione aka Tal Piccione (“Piccione”) was the Chairman,  
5 President, Chief Executive Officer, and a Director of U.S. RE at all relevant times including as of  
6 the time the Receivership Action was filed.

7           30.     Piccione was Chairman and a Director of Uni-Ter at all relevant times including  
8 as of the time the Receivership Action was filed.

9           31.     Piccione was the President, Chairman and a Director of U.S. RE Consulting  
10 Agency Services, Inc., (“U.S. RE Consulting”) at all relevant times including as of the time the  
11 Receivership Action was filed.

12          32.     U.S. RE Consulting was a “sister company” to L&C’s managing general agent,  
13 Uni-Ter, and U.S. RE Consulting entered into a business relationship with Uni-Ter and L&C to  
14 work as a broker for L&C’s medical liability insurance product for nurses.

15          33.     U.S. RE Consulting was a Nevada corporation, a holder of a Nevada insurance  
16 brokerage license, and a wholly owned subsidiary of U.S. RE Companies, Inc. (“U.S. RE  
17 Companies”) based in New York.

18          34.     Piccione was a founder, Chairman, President, Chief Executive Officer, a Director,  
19 and the largest shareholder of U.S. RE Companies at all relevant times including as of the time  
20 the Receivership Action was filed.

21          35.     Piccione was the largest shareholder of U.S. RE Companies, and as a result had  
22 the largest ownership interest in U.S. RE, Uni-Ter, and U.S. RE Consulting, due to the fact that  
23 U.S. RE, Uni-Ter, and U.S. RE Consulting were direct or indirect wholly owned subsidiaries of  
24 U.S. RE Companies.

25          36.     In addition to Piccione’s business dealings in Nevada through his U.S. RE  
26 Companies’ wholly owned subsidiaries, Piccione also had direct communications with  
27 representatives at the Nevada DOI, including several telephone calls and correspondences with  
28

1 Nevada DOI Deputy Director Michael Lynch, regarding L&C and its deteriorating financial  
2 condition prior to the filing of the Receivership Action.

3 37. Piccione at all relevant times resided in New York.

4 38. Defendants DOE INDIVIDUALS 1 through 50 and ROE COMPANIES 51  
5 through 100 are individuals or business entities currently unknown to Plaintiff who claim some  
6 right, title, interest or lien in the subject matter of this action. When the names of said DOE  
7 INDIVIDUALS and ROE COMPANIES have been ascertained, Plaintiff will request leave to  
8 substitute their true names and capacities and join them in this action.

### 9 **GENERAL ALLEGATIONS**

#### 10 **A. Introduction**

11 39. L&C was a Nevada corporation formed in or around 2003. L&C was organized as  
12 a risk retention group to write Professional and General Liability coverage for long-term care  
13 facilities in the Pacific Northwest.

14 40. L&C expanded its area of operation over the years and, at the time of Receivership  
15 Action in 2012, wrote coverage for long term care facilities in 46 states, although New York,  
16 California, Oregon, and Washington accounted for a majority of the premiums.

17 41. The individual defendants include the directors and officers of L&C at the relevant  
18 times who, among other things, breached their fiduciary duties in performing their duties as  
19 directors and officers of L&C which resulted the Receivership Action being filed.

20 42. Defendants Uni-Ter UMC and Uni-Ter CS were retained as a manager of L&C.  
21 Defendant U.S. RE was retained to provide reinsurance to L&C.

22 43. The Defendants who were directors and officers of L&C (collectively referred to  
23 herein as the "Board", "Directors" or "Director Defendants," which terms include said defendants  
24 from the time they became members of L&C's Board of Directors) knew at the time it retained  
25 Uni-Ter and its affiliates that they had only recently been formed and had limited operating  
26 history. Further, the Board understood that the Board members had not previously organized an  
27 insurance company. Thus, the Board placed undue reliance on Uni-Ter as its manager without  
28 properly informing itself of the information provided by Uni-Ter and its affiliates. Further, the

1 Board continued to rely on information and recommendations from Uni-Ter despite clear  
2 indications that the information was incomplete and inaccurate and the recommendations were ill  
3 advised, but the Board breached its fiduciary duties in failing to verify or correct the  
4 misinformation provided by Uni-Ter, U.S. RE and others, and to take proper corrective action.

5 **B. Acquisitions and Growth of L&C**

6 44. During calendar year 2005, L&C acquired Henry Hudson LTC Risk Retention  
7 Group, Inc. ("Henry Hudson") which wrote exclusively in New York. L&C assumed all  
8 outstanding liabilities of Henry Hudson.

9 45. L&C acquired Sophia Palmer Nurses Risk Retention Group ("Sophia Palmer") in  
10 2009. Sophia Palmer wrote general and professional liability policies to nurses mostly in Florida.  
11 L&C assumed all outstanding liabilities of Sophia Palmer.

12 46. By the time it was placed in receivership, L&C had issued approximately 25,254  
13 shares of common stock. Its directors and officers held approximately 11,720 shares. The largest  
14 shareholders were Pinnacle with approximately 3663 shares and Eagle Healthcare with  
15 approximately 4041 shares.

16 47. L&C was managed by Uni-Ter UMC at all times. Uni-Ter UMC also did other  
17 work including private offering work on behalf of L&C such as sending out the offering  
18 memoranda and offering documents on behalf of the company.

19 **C. Agreements with the Uni-Ter Entities and Brokers**

20 48. The Uni-Ter entities hold themselves out as a leading provider of liability  
21 insurance to the healthcare industry.

22 49. Uni-Ter UMC has created at least five Risk Retention Groups which include L&C,  
23 Ponce de Leon LTC RRG, Inc., and J.M. Woodworth RRG, Inc.

24 50. As a Managing General Underwriter, Uni-Ter's services to L&C included  
25 administration, underwriting, risk management, claims, and regulatory compliance.

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1           **(1) Management Agreements**

2           51. Immediately upon formation of L&C by Uni-Ter UMC, L&C entered into  
3 management agreements with Uni-Ter UMC. In 2011, Uni-Ter entered into a new management  
4 agreement with Uni-Ter UMC and Uni-Ter CS.

5                   a.       2004 Management Agreement

6           52. L&C and Uni-Ter UMC entered into a Management Agreement dated January 1,  
7 2004 (“2004 Management Agreement”) for a period of seven years. A copy of the 2004  
8 Management Agreement is attached hereto as **Exhibit 2**.

9           53. In the agreement, L&C appointed Uni-Ter UMC as its exclusive underwriting,  
10 administrative, accounting, risk management, and claims manager for the lines of business and  
11 territories set forth in Exhibit A to that agreement.

12           54. The 2004 Management Agreement states that Uni-Ter UMC would “serve L&C in  
13 a fiduciary capacity for all legal duties.” *Id.*

14           55. Uni-Ter UMC’s duties under the 2004 Management Agreement expressly included  
15 the following: (i) Soliciting of risks and class of risks that meet L&C’s underwriting and pricing  
16 standards, appointing qualified brokers and agents to sell the insurance, (ii) binding of risks, (iii)  
17 issuance, renewal, and cancellation of policies, (iv) collection of premiums, (v) handling of  
18 claims, (vi) keeping accurate records and having audits done, (vii) maintaining electronic files,  
19 (viii) providing the usual and customary services to insureds, (ix) ensuring compliance with state  
20 and federal regulations, (x) determining and setting appropriate premium rates, (xi) compiling and  
21 providing the needed statistical reports to L&C, (xii) holding all of L&C’s assets in investment  
22 custodian accounts as a fiduciary, (xiii) determining and obtaining appropriate reinsurance  
23 authorized by L&C, (xiv) safeguarding and maintaining L&C property, and (xv) accounting to  
24 L&C for certain financial and insurance information on a monthly basis (including operating  
25 statement, balance sheet, policies written for the month, claims incurred for the month, AR  
26 summary, and summary of all claims, reserves, and losses). *Id.*, at Article III.

27           56. Uni-Ter’s duties also specifically included “[t]o arrange for or perform risk  
28 management services for the benefit of the insureds of L&C. Such risk management shall have

1 the primary goal of reducing the frequency of medical incidents that give rise to policy claims.  
2 Specific risk management duties are set forth in Exhibit C.” *Id.* Art. III(R).

3 57. Uni-Ter’s duties also included filing quarterly and annual financial statements with  
4 the Nevada DOI and other states requiring the same. *Id.* Art. III(H)(2).

5 58. The 2004 Management Agreement also included Exhibit B entitled Claims  
6 Management Authority which stated that Uni-Ter UMC “shall handle all aspects of claim  
7 processing . . . for all claims and allocated loss adjustment expenses subject to this Agreement.”  
8 The Exhibit then lists specific claims handling duties of Uni-Ter including monthly reporting of  
9 new claims, open reserves, paid claims, and ending reserve balance for both indemnity and  
10 expense activity. *Id.*, at Exhibit B.

11 59. Regarding compensation, Uni-Ter was paid in three components.

12 (i) A management fee of 22% of gross written premiums net of cancellations  
13 and non renewals up to \$5 million, 20% between \$5 million and \$15  
14 million, and 17.5% above \$15 million. Management fees were to be paid  
15 monthly.

16 (ii) Claims handling fees of \$250 per file setup for each claim or investigation,  
17 \$95 per hour for claim adjuster/nurse professional time, and actual travel  
18 expenses.

19 (iii) A profit sharing bonus on a sliding scale as a percent of earned premiums  
20 based on loss ratio for each calendar year. The profit sharing bonus was to  
21 be paid no later than March 1 of the year following the fifth year after the  
22 year at issue.

23 *See id.*

24 60. The 2004 Management Agreement included amendments that modified these  
25 payment terms. *Id.*

26 61. The Second Amendment to the 2004 Management Agreement states that for all  
27 services under the 2004 Management Agreement other than claims handling, the management fee  
28 will be 12% of annual gross written premiums net of cancellations and non-renewals plus the



1 amount of agency commissions (at rates approved by L&C) payable to retail and wholesale  
2 agents appointed by Uni-Ter. *Id.*

3 62. Various amendments raised the hourly rate for claim adjuster/professional time.  
4 *Id.*

5 63. The Fifth Amendment to the 2004 Management Agreement modified the profit  
6 sharing bonus provision to be paid on March 1 of the year following the fourth year after the year  
7 at issue. *Id.*

8 64. In or around 2009 L&C, at Uni-Ter's direction, accepted multiple multi-site LTC  
9 operators ("Multi-site Operators") as policyholders. As noted above, in or around 2009 L&C also  
10 accepted Sophia Palmer.

11 65. At the time L&C accepted Sophia Palmer, Lumpkin – a director of L&C – also  
12 chaired the board of Sophia Palmer.

13 66. The DOI reprimanded the Board for failing to submit a Conflict of Interest  
14 Statement as the officers and directors of L&C were required to do pursuant to NAC 694C.

15 67. The Board accepted Uni-Ter's direction to obtain the Multi-site Operators,  
16 including Sophia Palmer, without adequate information. In fact, the Board breached its fiduciary  
17 duties in determining to accept the Multi-site Operators, including Sophia Palmer.

18 68. Had the Board complied with its fiduciary duties in informing itself based upon  
19 the information available to it regarding the Multi-site Operators, it would have discovered that in  
20 fact the recommendation by Uni-Ter was ill advised.

21 69. L&C's acceptance of the Multi-site Operators constituted a significant divergence  
22 from the established business model of L&C as the Multi-site Operators were large, multi-facility  
23 operators and had historical loss records outside L&C's typical underwriting range. Further, one  
24 of the contracts at issue contained an unprecedented provision that limited the claims exposure of  
25 L&C on an aggregate level rather than on a claim-specific level.

26 70. Following L&C's acquisition in 2009 of the Sophia Palmer nurse/nurse  
27 practitioner book of business in Florida, the Seventh Amendment stated that the existing profit  
28 sharing terms were applicable to L&C's long term care facility/home health care book of

1 business, but that regarding L&C's nurse/nurse practitioner book of business produced by agents,  
2 the profit sharing bonus (called "commissions") were to be paid at a rate of 37.5% of the annual  
3 gross written premiums net of cancellations and non-renewals. For nurse/nurse practitioner  
4 business produced by Uni-Ter UMC, the commission rate was to be 30.0%.

5 71. The Eighth Amendment to the 2004 Management Agreement stated that  
6 management fees were to be paid to Uni-Ter UMC on a continuing basis as premiums are  
7 collected or adjusted (as opposed to monthly previously). *Id.*

8 72. Uni-Ter received at least \$1,500,000 in management fees in 2010.

9 b. 2011 Management Agreement

10 73. At the expiration of the 2004 Management Agreement, L&C and Uni-Ter UMC  
11 (and Uni-Ter's subsidiary Uni-Ter CS) entered into a similar Management Agreement on January  
12 1, 2011 ("2011 Management Agreement") for a period of five years. A copy of the 2011  
13 Management Agreement is attached hereto as **Exhibit 3**.

14 74. The 2011 Management Agreement was in place when the Order of Liquidation  
15 was entered.

16 75. The 2011 Management Agreement states that Uni-Ter UMC and Uni-Ter CS as  
17 Manager would "serve L&C in a fiduciary capacity for all legal duties." *Id.* It sets forth similar  
18 duties for Uni-Ter as under the 2004 agreement. The management fee and claims handling fees  
19 portion of the compensation are the same as the amended compensation under the 2004  
20 agreement.

21 76. The 2011 Management Agreements included the following revisions to the 2004  
22 Management Agreement:

- 23 (i) The accounting reporting to L&C is to be done on a quarterly basis instead  
24 of monthly. Art. III(H).
- 25 (ii) Exhibit A was revised regarding the territory to include all of the U.S.  
26 except for Hawaii and Alaska and excluding long term care and home  
27 healthcare in Florida.
- 28 (iii) The limitations of Uni-Ter's authority in Article III(Y) are revised to delete

1 the limitations set forth in items 2, 6, and 9 of the 2004 agreement. Uni-  
2 Ter's new allowed duties (i.e., no longer a limitation) included that it had  
3 full authority to settle claims on L&C's behalf or commit L&C to pay  
4 claims.

- 5 (iv) The profit sharing bonus provision was revised to apply from 2007 forward  
6 with 2006 being the last year under the 2004 Management Agreement. For  
7 2007 onward, the profit sharing bonus was to be 20% of L&C's Profit as  
8 defined to be pre-tax net income as adjusted for the applicable year's loss  
9 ratio, ALAE ratio, and reinsurance payables and receivables through  
10 December 31 of the fourth year following the applicable year.

11 *Id.*

12 77. The First Amendment to the 2011 Management Agreement revised the  
13 management fee for calendar year 2011 to be at a rate of 10% instead of 12% and stated that  
14 continuation of the 2% differential for subsequent periods is subject to mutual agreement of the  
15 parties. A handwritten notation on the amendment states that "This was revised on February 7<sup>th</sup>,  
16 2011." *Id.*

17 78. The Second Amendment is dated November 15, 2011 in conjunction with  
18 additional capital contributions at that time. It states that for so long as any amounts are unpaid  
19 on the surplus debentures of L&C issued in 2011 and 2012, the profit sharing bonus payable to  
20 Uni-Ter UMC shall accrue but not be paid. *Id.*

21 79. The Third Amendment done on December 31, 2011 states that no profit sharing  
22 bonus would accrue or be paid regarding the 2008 calendar year. *Id.*

23 80. Despite the changes to Uni-Ter's management responsibilities, and despite the dire  
24 financial circumstances of L&C during 2011, Uni-Ter received not less than \$1,000,000.00 in  
25 management fees in 2011.

26 81. Milliman, Inc. ("Milliman"), an actuarial firm, provided Rate and Loss Reserve  
27 analysis to Uni-Ter ("Milliman Reports"). Milliman was engaged by Uni-Ter, and not L&C, in  
28

1 the work that it did. Milliman did premium rate and professional liability and general liability  
2 rate analysis for Uni-Ter. Milliman also did loss reserve analysis for Uni-Ter.

3 (2) U.S. RE Agreement

4 82. In a Broker of Record Letter Agreement between L&C and U.S. RE (“U.S. RE  
5 Agreement”), L&C appointed U.S. RE as its exclusive reinsurance intermediary/broker for a  
6 period of seven years and granted U.S. RE full and complete authority to negotiate the placement  
7 of reinsurance on all classes of insurance with unspecified limits of coverage as requested by any  
8 underwriter of L&C, *i.e.*, Uni-Ter (“U.S. RE Agreement”). A copy of the U.S. RE Agreement is  
9 attached hereto as **Exhibit 4**.

10 83. The U.S. RE Agreement states that U.S. RE will handle all funds collected for  
11 L&C in a fiduciary capacity. *Id.*

12 84. In each of the eleven (11) ceded reinsurance agreements between L&C and its  
13 reinsurers, U.S. RE is listed as the reinsurance intermediary in each agreement via an  
14 intermediary clause in the reinsurance agreements.

15 85. U.S. RE was not merely hired as some uninvolved third party broker of  
16 reinsurance, although acting as a third party broker of reinsurance was included with U.S. RE’s  
17 duties.

18 86. Uni-Ter Underwriting Management Corporation (“Uni-Ter Underwriting”) and  
19 Uni-Ter Claims Services Corporation (“Uni-Ter Claims”) were retained as the managers of L&C.

20 87. Both Uni-Ter Underwriting and Uni-Ter Claims are direct or indirect subsidiaries  
21 of U.S. RE.

22 88. U.S. RE was itself engaged as L&C’s “exclusive reinsurance intermediary/broker”  
23 and as L&C’s agent, including being granted “full and complete authority to negotiate the  
24 placement of reinsurance or retrocessions on all classes of insurance with unspecified limits of  
25 coverage as specifically requested by any underwriter of [L&C].” *Id.*

26 89. The U.S. RE Agreement further recognizes U.S. RE’s agency with L&C by stating  
27 that U.S. RE “will exercise its best efforts in the discharge of its duties **on behalf of the**  
28 **Company.**” *Id.* (emphasis added).

1           90.     The Supreme Court of Nevada has held that “[a]n agency relationship is formed  
2 when one who hires another retains a contractual right to control the other's manner of  
3 performance.” *Grand Hotel Gift Shop v. Granite State Ins. Co.*, 108 Nev. 811, 815, 839 P.2d  
4 599, 602 (1992) (citation omitted).

5           91.     U.S. RE acted as the agent of L&C, as the U.S. RE Agreement expressly states not  
6 only that U.S. RE will act “on behalf of” L&C, but also that L&C has the right to control U.S.  
7 RE’s manner of performance as U.S. RE promises to “comply with written standards established  
8 by [L&C] for the cession or retrocession of all insured risks.” *Id.*

9           92.     Further, Nevada law makes clear that “[a]n agent, such as respondent in these  
10 circumstances, owes to the principal the highest duty of fidelity, loyalty and honesty in the  
11 performance of the duties by the agent on behalf of the principal.” *LeMon v. Landers*, 81 Nev.  
12 329, 332, 402 P.2d 648, 649 (1965) (holding that the agent breached her fiduciary obligations)  
13 (emphasis added); *see also Chem. Bank v. Sec. Pac. Nat. Bank*, 20 F.3d 375, 377 (9th Cir. 1994)  
14 (“The very meaning of being an agent is assuming fiduciary duties to one's principal.”) (*citing*  
15 *Restatement (Second) of Agency* § 1(1)).

16           93.     Additionally, as noted above, U.S. RE was engaged not only as L&C’s exclusive  
17 broker, but also as its consultant. Many courts have recognized that insurance brokers are agents  
18 of, and therefore owe fiduciary duties to, their insureds. *See Capitol Indem. Corp. v. Stewart*  
19 *Smith Intermediaries, Inc.*, 229 Ill. App. 3d 119, 124-25, 593 N.E.2d 872, 876 (1992) (“An  
20 agency relationship is a fiduciary one; insurance brokers employed for a single transaction or  
21 series of transactions are agents...”).

22           94.     The Nevada Supreme Court has recognized that insurance brokers may assume  
23 additional duties – including through representations by the broker upon which the insured relies  
24 – thereby creating a special relationship between the broker and the insured. *Flaherty v. Kelly*,  
25 2013 WL 7155078, at \*2 (Nev. Dec. 18, 2013).

26           95.     U.S. RE assumed such duties including “substantial and essential efforts expended  
27 by U.S. RE and its affiliates in the organization and licensing of [L&C]” and serving as a  
28 consultant to U.S. RE. *See* U.S. RE Agreement.

1           96. Further, as recognized in the U.S. RE Agreement, U.S. RE's agency relationship  
2 with Plaintiff extended to additional actions and bases with U.S. RE, including but not limited to  
3 the "substantial and essential efforts expended by U.S. RE and its affiliates in the organization  
4 and licensing of [L&C]" and to state that U.S. RE will "serve as the exclusive intermediary in  
5 connection with the placement of all of [L&C's] reinsurance." *Id.*

6           97. The U.S. RE Agreement further recognizes U.S. RE's agency with L&C by stating  
7 that U.S. RE "will exercise its best efforts in the discharge of its duties on behalf of the  
8 Company." *Id.* (emphasis added). The U.S. RE Agreement also states that "[a]ll funds collected  
9 for [L&C]'s account will be handled by U.S. RE in a fiduciary capacity in a bank which is a  
10 qualified United States financial institution." *Id.*

11           98. Thus, U.S. RE was the agent of Plaintiff in multiple aspects, including but not  
12 limited to, those set forth above.

13           99. Further, U.S. RE did more than merely act as some disinterested third party  
14 reinsurance broker. In fact, U.S. RE was directly involved in the activities of L&C in its capacity  
15 as agent of L&C.

16           100. Moreover, U.S. RE was actively involved in management related activities,  
17 including presenting financial and other pertinent information to L&C's Board.

18           101. U.S. RE intentionally failed to obtain reinsurance through syndicates as required  
19 under the U.S. RE Agreement. No facts were found that reinsurance failed to pay as required. To  
20 the contrary, the reinsurance policies seemed not to be invoked because deductible amounts were  
21 not reached, especially in the early years of 2004 to 2008.

22           102. Nevertheless, U.S. RE intentionally represented to L&C that it would act in L&C's  
23 best interests, creating additional duties toward L&C other than merely finding and securing  
24 reinsurance, including but not limited to, fiduciary duties, as set forth herein.

25           103. In violation of such duties, U.S. RE intentionally did not find appropriate  
26 reinsurance because the deductible rates were consistently too high. This is shown by the fact  
27 that reinsurance did not come into play at all in the early years. Indeed, the Board approved  
28 commutation of the 2007 treaty only 10 days into 2008.

1 (3) Reinsurance Contracts

2 104. U.S. RE, acting as L&C's intermediary broker, procured the following general  
3 reinsurance treaties. Certain terms of such treaties are noted below the treaty name.

4 (i) April 1, 2004 to December 31, 2004 Treaty (Commuted).

5 (ii) January 1, 2005-December 31, 2006 Treaty.

- 6 - Applicable to \$750,000 excess of \$250,000 per claim
- 7 - Aggregate limit is lesser of \$3,500,000 or 225% of ceded premium.
- 8 - Ceded premium is 25% of gross net written premium income (GNWPI)

9 (iii) January 1, 2007-December 31, 2007 Treaty (Commuted in early 2008)

- 10 - Applicable to \$750,000 excess of \$250,000 per claim
- 11 - Deductible is 22% of GNWPI.
- 12 - Aggregate limit is 300% of ceded premium.
- 13 - Ceded premium is 20% of GNWPI.

14 (iv) July 1, 2005-December 31, 2006 Treaty.

- 15 - Applicable to \$1,000,000 excess of \$1,000,000 per claim
- 16 - Aggregate limit is \$3,000,000 or 300% of ceded premium.
- 17 - Ceded premium is 100% of gross premiums for policies with limits greater than \$1,000,000 per claim.

18 (v) January 1, 2008-March 31, 2009 Treaty.

- 19 - Applicable to \$650,000 excess of \$350,000 per claim
- 20 - Deductible is greater of 13% of GNWPI or \$1,274,000.
- 21 - Aggregate limit is 300% of ceded premium.
- 22 - Ceded premium is 17.08% of GNWPI for all policies subject to a minimum of \$1,575,000.

23 (vi) April 1, 2009-March 31, 2010 Treaty.

- 24 - Applicable to \$650,000 excess of \$350,000 per claim
- 25 - Deductible is greater of 11% of GNWPI or \$1,100,000.
- 26 - Aggregate limit is 300% of ceded premium.
- 27 - Ceded premium is 17.93% of GNWPI for all policies subject to a minimum of \$1,613,700.

28 (vii) April 1, 2010-May 31, 2011 Treaty.

- Applicable to \$650,000 excess of \$350,000 per claim
- Deductible is greater of 11% of GNWPI or \$1,220,000.
- Aggregate limit is 300% of ceded premium.
- Ceded premium is 17.00% of GNWPI for all policies subject to a minimum of \$1,890,000.

(viii) December 1, 2009-May 31, 2011 Treaty.

- L&C cedes 75% of losses in reinsured layer and retains 25%
- Applicable to \$1,000,000 excess of \$1,000,000 per claim
- Aggregate limit is greater of \$3,000,000 or 300% of ceded premium.
- Ceded premium is 100% of net excess premiums (gross premiums less 20%) for policies with limits greater than \$1,000,000 per claim

(ix) June 1, 2011-May 31, 2012 Treaty.

- Applicable to \$650,000 excess of \$350,000 per claim
- Deductible is greater of 18.5% of GNWPI or \$1,300,000.
- Aggregate limit is 300% of ceded premium.
- Ceded premium is 17.00% of GNWPI for all policies subject to a minimum of \$1,190,000.

(x) June 1, 2011-May 31, 2012 Treaty.

- L&C cedes 75% of losses in reinsured layer and retains 25%
- Applicable to \$1,000,000 excess of \$1,000,000 per claim
- Aggregate limit is \$1,500,000
- Ceded premium is 100% of net excess premiums (gross premiums less 20%) for policies with limits greater than \$1,000,000 per claim

(xi) June 1, 2012-May 31, 2013 Treaty.

- Applicable to \$650,000 excess of \$350,00 per claim
- Aggregate limit is 300% of ceded premium.

**D. Financial Disaster in 2010 and 2011.**

105. On or around September 8, 2010, the DOI sent a letter to Marshall, President of L&C and a member of the Board (“September 2010 Letter”) advising the Board of the dangerous financial position of L&C. A copy of the “September 2010 Letter is attached hereto as **Exhibit 5**.

106. In the September 2010 Letter, captioned “Lewis & Clark Deteriorating Financial Condition”, the DOI states in part the following:

Dear President Marshall:

The [DOI]’s review of the June 30, 2010 financial statement of [L&C] revealed a deteriorating financial condition which the company’s management must address. The following are items that must be considered:

- Increase in reserves has increased liabilities \$3.1 million above the 12/31/10 pro-forma accounts and has resulted in a liquidity ration ... of 116.0%.
- Due to underwriting and operating losses, \$1.1 million and \$792.7 thousand, respectively, policyholder surplus has declined by 11.6% from December 31, 2009.



- Underwriting losses are the result of increasing loss and loss administration expense coupled with high other underwriting/administrative expenses (which exceed 12/31/10 pro-forma amounts by \$744 thousand), all of which result in a combined ratio of 131.1%.
- Risk Based Capital (RBC) ratio of 210.5% is hardly adequate....

*Id.*

107. The September 2010 Letter ended with an admonition from the DOI that “[b]ecause of the company’s capital decline revealed by the June 30, 2010 financial statement, management should commence preparing a corrective action plan and an implementation schedule addressing a means to enhance earnings and surplus, reduce expenses, and improve liquidity.” *Id.*

108. Despite the DOI’s recommendations regarding L&C’s deteriorating financial condition and need for an effective corrective action plan, the Board intentionally and knowingly failed to fulfill their fiduciary duties to correct the substantial problems L&C was facing, and the alarming financial problems of L&C outlined by the DOI in its September 2010 Letter were not corrected, and in fact were dramatically worsened, by the Board’s actions.

109. In the first three (3) quarters of 2011, L&C experienced a net loss of not less than \$3,100,000.

110. A principal reason for these losses was that the Multi-Site Operators had passed on significant losses to L&C in the two policy years from 2009-2011, as well as increases in claims for other insureds.

111. On or about September 1, 2011, Sanford Elsass and Donna Dalton sent a memorandum to the Board purporting to outline the events causing financial difficulties. Included in that memorandum was a representation that Uni-Ter would hire a consultant to perform a “complete analysis” of the claims process of Uni-Ter Claims Services Corporation.

112. The consultant hired by Uni-Ter was Praxis Claims Consulting (“Praxis”).

1           113. At this time the Board knew that reliance on information presented to it by, or at  
2 the direction of, Uni-Ter and U.S. RE could not be relied on, in part because the decision to  
3 accept the Multi-Site Operators was financially devastating to L&C.

4           114. Despite this knowledge of the Board regarding the wholly inadequate and  
5 inaccurate information provided by Uni-Ter, the Board's breaches of their fiduciary duties is  
6 manifest in the fact that, the Board failed to verify whether Praxis was provided accurate  
7 information in preparing its reviewing the claims process.

8           115. In fact Uni-Ter did not provide Praxis with accurate information and, in fact,  
9 limited the scope of Praxis's initial engagement to a review of claims-related processes and of a  
10 small sample size of only nine (9) specific claims reserves. Praxis's review, which was grossly  
11 inadequate due to Uni-Ter's failure to provide adequate and accurate information to Praxis,  
12 resulted in a report dated September 15, 2011 ("September 2011 Praxis Report"). A copy of the  
13 September 2011 Praxis Report is attached hereto as **Exhibit 6**.

14           116. Because Uni-Ter failed to provide accurate and complete information to Praxis,  
15 the September 2011 Praxis Report was substantially inaccurate and incomplete.

16           117. The Board later learned that, in fact, Uni-Ter had not provided Praxis with  
17 accurate information and that Uni-Ter had limited the scope of Praxis's engagement to a review  
18 of claims-related processes and of a small sample size of only nine (9) specific claims reserves.  
19 This is information which the Board could have known before the 2011 Praxis Report was issued.

20           118. Further, on or around September 23, 2011, the DOI sent another letter to Marshall  
21 regarding the now disastrous financial condition of L&C ("September 2011 Letter"). A copy of  
22 the September 2011 Letter is attached hereto as **Exhibit 7**.

23           119. In the September 2011 Letter, the DOI identified several massive financial  
24 problems with L&C which the Board had, taken improper or no action to correct, including the  
25 following:

- 26           • Of particular concern is the Combined ratio which has increased  
27 since prior year-end from 99.4% to 153.9% - a 54.8% increase post-  
28 merger.

- A major concern is Risk Based Capital (“RBC”) – 208.8%. This RBC calculation results from year-end 2010 financial statement. The RBC is now well below that level considering the reserve (Liability) increases and net loss reducing policyholder surplus by 40.3% for only one-half (Six Months) of a year of operating activity.
- ...
- Net underwriting loss has deteriorated to \$3.1 million
- Net loss = \$1.8 million

*Id.*

120. The September 2011 Letter further noted the following regarding the second quarter of 2011:

Since prior year-end, **policyholder surplus has declined by 40.3%**. Company is experiencing adverse claims Development and is becoming extremely leveraged. **Total Liabilities have increased by 26.5%** ... Net Loss is \$1.8 million, **a result of \$3.1 million net underwriting loss for six months and \$1.7 million underwriting loss for just the second quarter**. Unassigned Funds have deteriorated further to a negative (\$1.4 million). Since prior year-to-date, net premiums earned have improved nominally by 5.8% while net losses incurred has increased by 117.6% **causing a net loss ratio of 114.4% and resulting in a 153.9% combined ratio**. Company is highly leveraged. Cash and invested assets **only represent 59.2% of total assets** resulting in a **148.7% liquidity ratio** coupled with gross premiums written representing 571.6% of policyholder surplus and net premiums written representing 499.9% of policyholder surplus ...

*Id.* (emphasis added).

121. The September 2011 Letter noted that the DOI had sent “a prior letter advis[ing] the Board of Directors of deteriorating financial condition and admonish[ing] the Board and management to consider a correction plan.” The letter required that “[t]he Board and management must now prepare a short-term (3 month) action plan and based on this action plan how they forecast their 12/31/2011 statement to appear.” *Id.*

122. The Board failed to comply with its fiduciary duties in addressing the September 2011 Letter, and failed to correct the staggering financial problems L&C was facing.

123. Subsequently, in late November 2011, Uni-Ter conducted what purported to be a full-scale internal review of all claims reserves, and later engaged Uni-Ter to conduct a full review as well.

1           124.    The outcome of the internal review by Uni-Ter, as well as the negative review by  
2 Praxis, showed that Uni-Ter had incorrectly understated the sampled claims in the September  
3 2011 Praxis Report by a net of not less than \$1,200,000.

4           125.    Uni-Ter and/or U.S. RE informed the Board on a conference call that, in fact, an  
5 increase of at least \$5,000,000.00 to L&C's claims reserves was necessary. This significantly  
6 increased the net loss of Lewis & Clark on a full 2011 year basis and further decreased L&C's  
7 capital to an unacceptable level for operational, regulatory, and rating purposes.

8           126.    The Board, through its breaches of its fiduciary duties, ignored or improperly  
9 responded to the multiple red flags – including communications from the DOI – regarding  
10 L&C's financial position, Uni-Ter's management and the representations of Uni-Ter and U.S.  
11 RE, which proximately caused and contributed to the damages suffered by Plaintiff.

12           **E.    L&C Board Meeting Minutes**

13           127.    The Board met generally once per quarter starting in late 2004 and continuing to  
14 September 2012 related to L&C. Minutes of said meetings were kept by L&C ("Minutes").

15           128.    Because Uni-Ter UMC was managing all of the business aspects of L&C's  
16 business, Mr. Sanford Elsass ("Elsass"), President of Uni-Ter UMC and an officer of U.S. RE at  
17 all relevant times, attended all of the L&C Board meetings in person except for the last two.  
18 Elsass and other Uni-Ter employees gave most of the reports about the company to the Board  
19 members.

20           129.    Many of the approvals and actions of the Board were done at the recommendation  
21 of Mr. Elsass.

22           130.    The Board had knowledge concerning Mr. Elsass and his recommendations that  
23 caused reliance on the reports and recommendations of Mr. Elsass and Uni-Ter UMC to be  
24 unwarranted.

25           131.    Despite this knowledge, the Board failed to exercise even a slight degree of  
26 diligence or care with respect to accepting the information and recommendations provided by Mr.  
27 Elsass and Uni-Ter UMC and failed to verify whether this information was accurate and whether  
28

1 the recommendations should be adopted.

2 132. The Minutes also do not mention the monthly reports that Uni-Ter UMC was  
3 supposed to provide to L&C in the 2004 Management Agreement or the quarterly reports that  
4 Uni-Ter UMC was supposed to provide to L&C in the 2011 Management Agreement. The  
5 Minutes do reference annual and quarterly financial results and there are discussions of the claims  
6 and underwriting activities for each quarter, but no mention of the reports required by the 2004  
7 and 2011 Management Agreements.

8 133. Item 13 in the March 9, 2005 Minutes states that the Board requested that Uni-Ter  
9 provide financial information to the Board monthly. Uni-Ter already had the obligation to  
10 provide the information listed in the 2004 Management Agreement to the Board monthly.

11 134. Item 10 from the August 12, 2005 Minutes, attached hereto as **Exhibit 8**, which  
12 state that the Board is unhappy with the work of Uni-Ter. The Minutes state that the Board was  
13 concerned regarding the lack of completion by Uni-Ter regarding marketing plans presented at  
14 the March 2005 meeting, including non-receipt of periodic marketing reports, lack of contract  
15 with state associations and potential new agents, and generally, a lack of production of new  
16 business during 2005.

17 135. Despite these clear indications that Uni-Ter was failing to provide complete and  
18 accurate information, the Board remained indifferent to its legal duty to act on an informed basis  
19 by ensuring the information and recommendations provided by Uni-Ter and Mr. Elsass were  
20 complete and accurate.

21 136. One of the resolutions in L&C's first set of Minutes of December 22, 2003,  
22 approves the engagement between L&C and U.S. RE to engage U.S. RE as the exclusive  
23 reinsurance broker and consultant for L&C. The resolution states that confirmation was received  
24 from Elsass as an officer of U.S. RE that U.S. RE would use its best efforts to obtain competitive  
25 rates and terms.

26 137. Uni-Ter undertook the fiduciary duty of determining and establishing the  
27 appropriate loss reserves for the company. Item 3 in the September 14, 2005 Minutes, attached  
28 hereto as **Exhibit 9**, states that Elsass reported on establishing the appropriate loss reserves for

1 the company.

2 138. The Board's Audit Committee ("Audit Committee") was established at the  
3 February 10, 2006 meeting of the Board. the relevant Minutes contain no discussion of why this  
4 was not done previously or why it was needed at that juncture.

5 139. The Audit Committee generally reviewed and approved L&C's financial audits.  
6 there are no entries stating that the Audit Committee performed any auditing functions other than  
7 review of financial audits.

8 140. The May 30, 2006 Minutes, attached hereto as **Exhibit 10**, state that L&C's D&O  
9 insurance was renewed, but that L&C's E&O insurance was not renewed.

10 141. L&C subsequently obtained E&O insurance.

11 142. Item 3 of the October 20, 2006 Minutes, attached hereto as **Exhibit 11**, states that  
12 the Board directed Donna Dalton of Uni-Ter and L&C's counsel to comment to the Nevada DOI  
13 regarding issues including loss reserves and Risk Retention Act requirements.

14 143. Item 9 of the March 23, 2007 Minutes, attached hereto as **Exhibit 12**, references  
15 the Nevada DOI triennial examination report for 2003 to 2005, but does not state any findings  
16 related to the report or what corrective actions, if any, the Board would take.

17 144. The October 12, 2007 Minutes, attached hereto as **Exhibit 13**, reference an  
18 incurred but not reported ("IBNR") reduction of \$934,000 but do not explain it or why the  
19 reduction occurred. The October 12, 2007 Minutes also state that L&C was beginning to offer  
20 occurrence policies subject to required regulatory filings, but do not discuss the required  
21 regulatory filings.

22 145. The January 10, 2008 Minutes, attached hereto as **Exhibit 14**, state that there will  
23 be commutation of the 2007 reinsurance with Imagine RE, and note the change that Uni-Ter will  
24 begin a retail policy sales agency to improve on the disappointing efforts by the "current agency  
25 network." The entry notes that Uni-Ter will be paid commissions on L&C's retail policy  
26 business at 10% of gross written premiums rather than 15% of gross written premiums. The  
27 Minutes do not say which contract Uni-Ter would provide such services under. The 2004  
28 Management Agreement required solicitation services by Uni-Ter. This same item mentions that

1 Uni-Ter requested an advancement of half of L&C's 2008 annual budget for Uni-Ter for "this  
2 effort" with such advancement repayable from commissions earned by Uni-Ter.

3 146. Item 13 in the April 24, 2008 Minutes, attached hereto as **Exhibit 15**, references  
4 insolvency gap coverage of \$1 million. Then, item 11 of the December 2, 2009 Minutes, attached  
5 hereto as **Exhibit 16**, notes a renewal of insolvency gap coverage in the amount of \$2 million.

6 147. Item 4 in the December 10, 2008 Minutes, attached hereto as **Exhibit 17**, notes  
7 that, based on a request from the Nevada DOI, the Board ratified clarification amendments to the  
8 Oneida surplus notes.

9 148. Item 6 of the December 2, 2009 Minutes, attached hereto as **Exhibit 17**, notes a  
10 report on the current triennial examination by the Nevada DOI but does not state any more  
11 regarding said examination.

12 149. Item 5 of the May 21, 2010 Minutes, attached hereto as **Exhibit 18**, references the  
13 Board's review of results of the Nevada DOI triennial examination and approval of responses to  
14 the DOI. The Minutes do not explain or discuss the responses or any corrective actions that the  
15 Board may take. Those Minutes also approved the 2009 annual audited statements and report  
16 prepared by Johnson Lambert & Co. as well as the 2009 Milliman Report and calculation of  
17 "Profit Sharing bonuses."

18 150. The November 2010 Minutes, attached hereto as **Exhibit 19**, contain discussion of  
19 renewal of L&C's Management Agreement with Uni-Ter subject to noted revisions including a  
20 requirement of clarification of significant claims notice to the Board with settlement authority  
21 remaining with Uni-Ter.

22 151. The May 4-5, 2011 Minutes, attached hereto as **Exhibit 20**, approved the 2010  
23 annual audited statements and report prepared by L&C's auditors, Johnson Lambert & Co.

24 152. The September 21, 2011 Minutes, attached hereto as **Exhibit 21**, contain in Item 7  
25 a statement that the Board reviewed and approved a new underwriting philosophy. The Minutes  
26 do not say what the new underwriting philosophy was. However, a document dated 8/31/11 and  
27 entitled "Long Term Care Underwriting Philosophy & Strategic Direction" was part of the  
28

1 directors' package for that meeting. The document lists specific requirements related to  
2 consideration of long term care facilities for coverage.

3 153. On October 5, 2011 the Board held a special meeting and approved capital  
4 contributions by shareholders Oneida, Eagle Healthcare, Pinnacle, Marquis, Elderwood, Rohm,  
5 and Uni-Ter in exchange for surplus notes. The action of the Board in lieu of a special meeting,  
6 attached hereto as **Exhibit 22** ("Action"), also noted that depending on the fourth quarter, the  
7 same parties other than Oneida would commit to an additional amount of \$550,000 in the fourth  
8 quarter of 2011 and first quarter of 2012 as the stated proportions (with Uni-Ter having 20/55 or  
9 4/11 responsibility). The Minutes also noted approval of the new underwriting philosophy.

10 154. The minutes of the October 5, 2011 action by the Board demonstrate that the  
11 Board was well aware it was not receiving accurate and complete information from Uni-Ter as  
12 the Board requested "more frequent financial reporting to the Board **as discussed at the last**  
13 **meeting**, preferably monthly." (Emphasis added). the Board failed to exercise even slight  
14 diligence or scant care and failed to ensure that Uni-Ter did, in fact, provide more complete and  
15 accurate reporting of L&C's financial status.

16 155. Even with the bad financial news in early October, 2011, the Board was indifferent  
17 to its legal obligations and did not meet again until December 20, 2011, over two and a half  
18 months later. At that meeting, as reflected in the Minutes attached hereto as **Exhibit 23**, Uni-Ter  
19 reported that claims reserves may have increased by \$5 million from the November 2011 figures,  
20 *i.e., in one month*.

21 156. In or around the latter part of 2011, William Fishlinger ("Fishlinger") was retained  
22 to provide claims review for L&C. Item 3 in the December 28, 2011 Minutes, attached hereto as  
23 **Exhibit 24**, states that the Board was advised regarding the schedule for Fishlinger's claims  
24 review commencing in the first full week of January 2012. Item 4 of those Minutes states that  
25 Uni-Ter's pro forma December 31, 2011 financials indicate that L&C is neither impaired nor  
26 insolvent and pending receipt of the Fishlinger review, Uni-Ter should process the current  
27 renewals. The Minutes also note that the Board's claims committee should have a conference call  
28



1 with Fishlinger about his work and conclusions before the work is done to finalize his written  
2 report.

3 157. The Board failed to exercise the slightest degree of diligence and care regarding  
4 this information and took no action whatsoever to verify whether the information provided by  
5 Uni-Ter suggesting that L&C was “neither impaired nor insolvent” was accurate, despite  
6 numerous indications that information provided by Uni-Ter was inaccurate and incomplete.

7 158. At the January 16, 2012 meeting, the Minutes for which are attached hereto as  
8 **Exhibit 25**, the Board was told that capital and surplus was \$1,979,730 as of December 31, 2011.  
9 Thus, L&C’s surplus dropped over \$2.5 million in one year.

10 159. The Minutes do not reflect any discussion of how that relates to the approximate  
11 \$5 million additional loss reserves noted at the December 20, 2011 meeting.

12 160. L&C’s Nevada counsel was instructed to contact Nevada DOI regarding the  
13 “current inquiry.” The Minutes do not say what the current inquiry was.

14 161. The January 26, 2012 Minutes state in Item 2 that L&C’s Nevada counsel reported  
15 on her conversations with the Nevada DOI. *See Exhibit 26*. The Minutes do not include the  
16 substance of those discussions. Item 3 states that the Board deferred approval of commutation of  
17 reinsurance for years 2005, 2006, 2008, and 2009 pending receipt from Uni-Ter of a report  
18 regarding outstanding claims for such periods. Item 5 states that the Board met in executive  
19 session to discuss issues involving potential additional capital.

20 162. Further, the minutes for the January 26, 2012 meeting stated that “Mr. Elsass  
21 presented a report on current claims activity in California and New York and discussions with the  
22 Corporation’s actuaries and auditors.” *Id.* the Board intentionally and knowingly failed to fulfill  
23 their fiduciary duties regarding this information took no action to verify that Mr. Elsass’s report  
24 was accurate, despite clear indications that information provided by Mr. Elsass was incomplete  
25 and inaccurate.

26 163. At the February 2, 2012 meeting, the Minutes for which are attached hereto as  
27 **Exhibit 27**, the Board approved \$480,000 additional capital contributions in exchange for  
28 subordinated surplus notes on the same terms used in the fall of 2011. Elsass reported to the

1 Board “regarding recent favorable claims activity.” The Minutes do not say what the alleged  
2 favorable claims activity was. the Board failed to exercise the slightest degree of diligence and  
3 care regarding this information and did not verify whether the report by Elsass regarding alleged  
4 “favorable claims activity” was accurate or complete.

5 164. Notwithstanding the dire financial issues, the Board continued to breach its  
6 fiduciary duties, including without limitation by not meeting again until April 30, 2012, almost  
7 three (3) months later. At the April 30, 2012 meeting, the Minutes for which are attached hereto  
8 as **Exhibit 28**, Item 1 provides that L&C’s submissions to the Nevada DOI were approved, but do  
9 not explain what the submissions were.

10 165. There is no mention in the April 30, 2012 Minutes of the Milliman Report from  
11 April 12, 2012 stating that, as of the end of 2011, the company’s loss reserves were \$1.4 million  
12 under what they need to be when using the mid-range number.

13 166. Item 5 of the May 14, 2012 Minutes, attached hereto as **Exhibit 29**, state that a  
14 Nevada DOI examination was scheduled, but do not explain this matter further.

15 167. The Board did not meet for another two and a half (2 ½) months regarding the  
16 financial conditions of L&C. The Board met telephonically on June 6, 2012, the Minutes for  
17 which are attached hereto as **Exhibit 30**, but the only business noted was the approval of  
18 reinsurance. There is no entry regarding a discussion of the financial status of L&C.

19 168. In fact, despite the clear indications that Uni-Ter and U.S. RE were providing  
20 inaccurate and/or incomplete information to L&C, the minutes of the June 6, 2012 Board meeting  
21 state that the Board approved the renewal of L&C’s reinsurance “[f]ollowing a presentation by  
22 USRE [sic]”. *Id.* There is no indication whatsoever regarding any measures taken by the Board  
23 to verify the information provided by Uni-Ter and/or U.S. RE.

24 169. At the July 25, 2012 meeting, the Minutes for which are attached hereto as **Exhibit**  
25 **31**, Uni-Ter and U.S. RE presented a report of second quarter financial results in which a  
26 significant increase in loss reserves was reported. The Board then discussed possible courses of  
27 action. The Board requested that Uni-Ter contact Fishlinger to conduct an independent roll  
28 forward of its last claims reserve review preferably by August 7, 2012. The Board also resolved

1 that the preliminary second quarter results not be filed until the Fishlinger review is done and that  
2 the results should be approved by the Board before filing. Finally, the Minutes noted that no new  
3 business should be written by L&C and no capital raised until further notice, but that renewals  
4 may be processed until notice otherwise.

5 170. The August 15, 2012 was the last meeting Elsass and Uni-Ter or U.S. RE attended.  
6 At that meeting, the Board discussed the filing with the Nevada DOI of financial information with  
7 notice of further deterioration of L&C's finances.

8 171. At the August 22, 2012 meeting, Minutes for which are attached hereto as **Exhibit**  
9 **32**, L&C's counsel reported on recent discussions with Uni-Ter and U.S. RE. Uni-Ter personnel  
10 were not present at the meeting.

11 172. The Board held a telephonic meeting on September 24, 2012, the Minutes for  
12 which are attached hereto as **Exhibit 33**. The Board's failure to inform itself of the basic  
13 financial condition of the Company, as required by its fiduciary duties, was made clear as the  
14 Board tacitly acknowledged it was not aware whether the Company was financially solvent at that  
15 time, resolving that "a request be made to the Nevada Division [sic] of Insurance that the  
16 Corporation be placed in rehabilitation, in view of the fact that the Corporation **is or may be**  
17 insolvent." *Id.* (emphasis added).

18 **F. Information Available to the Officers and Directors**

19 173. Substantial financial information regarding L&C was available to the Board of  
20 which the Board intentionally and knowingly failed to fulfill their fiduciary duties to properly  
21 inform themselves and understand.

22 174. Among this available information was the Annual Statement of L&C for the year  
23 ending December 31, 2006, attached hereto as **Exhibit 34**, which was submitted to the Nevada  
24 DOI contains L&C's financial statement for 2006. The Notes to Financial Statements (pages 14-  
25 14.3) include the reinsurance in place (note 23) as well as the change of incurred losses and LAE  
26 (note 25). The Quarterly Statement for L&C for the first quarter of 2007, attached hereto as  
27 **Exhibit 35**, has similar notes.

175. Sophia Palmer 2007 board Minutes were very similar to L&C board Minutes. Uni-Ter was the underwriter for Sophia Palmer as well.

176. L&C's Internal Unaudited Financial Statements as of December 31, 2007, attached hereto as **Exhibit 36**, states that unpaid losses and loss expenses were \$578,000 in 2004, \$1,142,000 in 2005, \$2,636,000 in 2006, and \$3,013,000 in 2007. This is a growth of over 500% in only four (4) years.

177. Uni-Ter's management fees grew from nothing in 2004, to \$120,000 in 2005, to \$126,000 in 2006, to \$760,000 in 2007. Between 2005 and 2007, this is a growth of 633% in three years.

178. The information provided to the directors of L&C for the April 2008 and May 2010 Board meetings included the following financial information for L&C across the years of 2004 to 2009:

Policy Year	Written Premium	Earned Premium	Paid Losses	Reserves	Totals Incurred	Loss Ratio
2004	\$1,344,358	\$1,344,358	\$223,232	\$---	\$208,232	15.49%
2005	\$3,124,474	\$3,124,474	\$745,466	\$80,720	\$782,438	24.23%
2006	\$5,821,739	\$5,821,739	\$1,311,965	\$477,775	\$1,751,740	30.64%
2007	\$5,958,904	\$4,184,641	\$1,555,249	\$1,621,520	\$3,111,769	52.38%
2008	\$8,340,000	\$5,203,834	\$1,211,943	\$3,941,000	\$1,687,006	34.77%
2009	\$10,705,229	\$7,792,504	\$1,545,000	\$6,255,488	\$3,947,463	50.66% with Sophia Palmer being 80.96%

179. The Board wholly failed to exercise even slight diligence in informing itself of the reasons behind the dangerous financial status of the company or in taking timely, corrective action.

180. Further, L&C's Summary Balance Sheet as of December 31, 2008, attached hereto as **Exhibit 37**, states that while unpaid losses and loss expenses grew from \$3,013,000 to \$3,941,000 between 2007 and 2008, Uni-Ter's management fees went from \$760,312 in 2007 to \$1,372,915 in 2008.

1           181. L&C's Internal Unaudited Financial Statements as of December 31, 2009, attached  
2 hereto as **Exhibit 38**, state that unpaid losses and loss expenses jumped to \$6,255,488 in 2009  
3 from \$3,941,000 in 2008. Uni-Ter's management fees jumped to \$1,717,482 for 2009 from  
4 \$1,372,915 in 2008.

5           182. The 2009 Milliman Report, which supports the corresponding Statement of  
6 Actuarial Opinion attached hereto as **Exhibit 39**, states that the existing risk factors, "coupled  
7 with the variability that is inherent in any estimate of unpaid loss and loss adjustment expense  
8 obligations, could result in material adverse deviation from the carried net reserve amounts." The  
9 Milliman Report concludes that L&C's actual net outstanding losses and loss adjustment expense  
10 ("LAE") exceed L&C's reserves for unpaid losses (\$5,021,810) and unpaid LAE (\$1,233,678) by  
11 an amount of more than 5% of L&C's statutory surplus shown on the annual statement, which  
12 was \$4,031,349. The Milliman Report also states that this materiality standard was selected  
13 based on the fact that his opinion was prepared for regulatory review. Further, the corresponding  
14 Statement of Actuarial Opinion provides that it is reliant on "data and related information  
15 prepared by [L&C]" and that "[t]here are a variety of risk factors that expose [L&C's] reserves to  
16 significant variability." *Id.*

17           183. The information provided to the directors of L&C for the May 2010 Board  
18 meeting state that Sophia Palmer merged with L&C as of December 3, 2009, and that the written  
19 premiums were \$8,340,000 for 2008 and \$10,705,000 for 2009.

20           184. In or around October 2010, Elsass, Larry Shatoff at U.S. RE, Donna Dalton, John  
21 Klaus at Uni-Ter, Curtis Sitterson at Stearns Weaver, and Jim Murphy at the accounting firm  
22 Johnson Lambert & Co., through email correspondence, made the decision to record the twenty-  
23 five percent (25%) refund payment, in the amount of \$569,600, from the commutation of the  
24 January 1, 2008 to April 1, 2009 reinsurance treaty.

25           185. Mr. Shatoff stated in said email correspondence that the April 1, 2004 to  
26 December 31, 2004 treaty was commuted, the January 1, 2007 to December 31, 2007 treaty was  
27 commuted, and the January 1, 2005 to December 31, 2006 treaty was "swing rated" and had been  
28 adjusted to the minimum premium. Regarding the January 1, 2008 to April 1, 2009 reinsurance

1 treaty, Mr. Shatoff said that it covers all claims reported on occurrence policies up to April 1,  
2 2012. Mr. Shatoff further stated that L&C was subject to a 13% aggregate deductible for an  
3 amount of \$1,690,673, and that L&C had paid reinsurance premiums of \$2,278,400, which at a  
4 25% refund rate would result in a refund of \$569,600 if no claims were paid by the reinsurers.  
5 Further, Mr. Shatoff's communications state that there had been no losses reported under that  
6 treaty. Mr. Shatoff noted that L&C could commute at any time before January 1, 2013 to obtain  
7 the "profit commission" - how he referred to the 25% refund.

8 186. Mr. Shatoff encouraged L&C to commute that treaty to ensure that seventy-five  
9 percent (75%) of premiums paid could be confirmed as received by the reinsurers with  
10 confirmation that no claims or losses would be paid by them.

11 187. Elsass directed that the refund for the commutation of the January 1, 2008 to April  
12 1, 2009 reinsurance treaty be recorded at that time in the third quarter of 2010.

13 188. Mr. Shatoff noted that it would be too soon to record any "profit commission" on  
14 the April 1, 2009 to April 1, 2010 treaty because the premium for those policies would not be  
15 fully earned until April 1, 2011.

16 189. The Milliman Report stated that L&C reserves were \$600,000 - \$628,000 above  
17 the Medium Estimate, but about \$650,000 below the High Estimate. That report also noted that  
18 L&C started to write occurrence policies in the fourth quarter of 2008.

19 190. More than half of the policies written by Sophia Palmer were occurrence policies.

20 191. The Milliman Report stated that the loss development for occurrence policies is  
21 relatively immature at the current evaluation and that caused uncertainty in the loss estimates.

22 192. Further, the 2010 Milliman Report opined that the existing risk factors "coupled  
23 with the variability that is inherent in any estimate of unpaid loss and loss adjustment expense  
24 obligations, could result in material adverse deviation from the carried net reserve amounts." He  
25 concluded that based on the calculation shown in Exhibit B that shows that L&C's actual net  
26 outstanding losses and LAE exceed L&C's reserves for unpaid losses (\$7,353,289) and unpaid  
27 LAE (\$1,798,188) by an amount of more than five percent (5%) of L&C's statutory surplus  
28 shown on the annual statement, which was \$4,579,710. The 2010 Milliman Report states that this

1 materiality standard was selected based on the fact that his opinion was prepared for regulatory  
2 review.

3 193. The financial information provided to the Board for the September 2011 Board  
4 Meeting included a report from Brian Stiefel, President of Praxis, which was the September 2011  
5 Praxis Report. The Praxis Report provides that Uni-Ter has adopted a new reserve philosophy, is  
6 revising its litigation management guidelines to reflect a more aggressive approach to the  
7 litigation process, and that standardizing the claims documentation, evaluation, and reporting  
8 process is recommended. The Praxis Report does not evaluate the level of L&C's loss reserves.  
9 See **Exhibit 6** hereto.

10 194. The information provided to the directors for the September 2011 Board meeting  
11 also contains a power point presentation from Milliman which shows that L&C steadily decreased  
12 its reinsurance deductible across the years 2008 to 2011, demonstrating that L&C's reinsurance  
13 deductible was set too high, especially in years 2009 and 2010.

14 195. In or around December 19, 2011, Milliman provided a preliminary draft of certain  
15 schedules to its actuarial reports ("2011 Milliman Schedules"). The Schedules provide that as of  
16 November 30, 2011, L&C's Incurred Loss & ALAE for years 2004 through November 2011 was  
17 \$17,858,866. That same exhibit states that Paid Loss & ALAE for those same dates was a total of  
18 \$11,208,076. The exhibit states that L&C's Paid Loss & ALAE was \$2,230,000.00 for 2009 and  
19 \$2,440,000.00 for 2010 but only \$198,711.00 for 2011 through November.

20 196. L&C's Annual Statement for the year ending December 31, 2011 ("2011 Annual  
21 Statement"), attached as **Exhibit 40**, stated a drastic increase in incurred losses and LAE and a  
22 significant drop in shareholder's surplus. Pursuant to that statement, reserves for losses and LAE  
23 increased from a total of \$9,181,477 at the end of 2010 to \$14,026,020 at the end of 2011, almost  
24 a \$5 million increase. Note 24 to L&C's 2011 Financial Statements (which is presented below)  
25 stated that unpaid losses and LAE increased from \$9,153,000 at the beginning of 2011 to  
26 \$14,843,000 at the end of 2011, a \$5,700,000 increase. Meanwhile, the company's policyholder's  
27 surplus amount decreased from \$4,579,710 at the end of 2010 to \$3,625,317 at the  
28 end of 2011.

197. Note 24 to L&C's 2011 Financial Statements stated as follows:

Balance-January 1, 2011	<b>\$9,153,000</b>
Incurred related to:	
Current year	<b>7,418,000</b>
2010	3,039,000
2009	2,284,000
2008	747,000
2007	162,000
2006	375,000
2005	(359,000)
2004	(1,000)
Total Incurred:	13,665,000
Paid related to:	
Current year	<b>1,878,000</b>
2010	3,571,000
2009	1,545,000
2008	222,000
2007	630,000
2006	131,000
2005	(1,000)
2004	(1,000)
Total Paid:	7,975,000
Balance-December 31, 2011 (emphasis added)	<b>\$ 14,843,000</b>

*Id.*

198. Notwithstanding this information, the Board represented in Note 14 at page 14.2 that "[T]he Company's management is not aware of any ongoing litigation which would, individually or collectively, result in judgments for amounts, after considering the established loss reserves, that would be material to the Company's financial condition or results of operations."

*Id.*

199. On February 2, 2012, Milliman provided a preliminary draft of certain schedules to its actuarial reports ("2012 Milliman Schedules"). Exhibit 1 Page 2 states that, as of December 30, 2011, L&C's Discounted Net Loss & LAE Reserve (after Ceded Loss and LAE Reserve) was Low Estimate of \$13,019,000, Central Estimate of \$14,973,000, and High Estimate of \$18,635,000. Exhibit 3 of that document shows that Incurred Loss and ALAE had grown substantially from 2005 (\$373,816) to 2010 (\$9,068,552) while showing estimated reserves only



1 growing to \$4,048,241. It also shows that for 2011, Ultimate Loss & ALAE was \$7,620,000 and  
2 Incurred Loss & ALAE was \$5,744,385, but estimate reserves was only \$5,938,479, which is  
3 over \$1.6 million less than the Ultimate Loss & ALAE.

4 200. The 2011 Milliman Report, attached hereto as **Exhibit 41**, in the section entitled  
5 “Risk of Material Adverse Deviation”, provides that “[t]he Company’s carried reserves are within  
6 a reasonable range, however other points within the reasonable range would cause surplus to be  
7 below zero. Therefore I believe that there are significant risks and uncertainties that could result  
8 in material adverse deviation in the loss and loss adjustment expense reserves, possibly by  
9 amounts exceeding surplus.” The report again provides that the current risk factors, “coupled  
10 with the variability that is inherent in any estimate of unpaid loss and loss adjustment expense  
11 obligations, could result in material adverse deviation from the carried net reserve amounts.” The  
12 report concluded that based on the calculation shown in Exhibit B that shows that L&C’s actual  
13 net outstanding losses and LAE exceed L&C’s reserves for unpaid losses (\$11,766,924) and  
14 unpaid LAE (\$2,259,096) by an amount of more than five percent (5%) of L&C’s statutory  
15 surplus shown on the annual statement, which was \$3,625,316. The report states that this  
16 materiality standard was selected based on the fact that his opinion was prepared for regulatory  
17 review.

18 201. Further, in the Notes to Financial Statements for Years Ended December 31, 2011  
19 and 2010 (“2011 Notes”), the management of L&C stated Uni-Ter “believes that its aggregate  
20 provision for losses and loss adjustment expenses is reasonable and adequate to meet the ultimate  
21 net cost of covered losses...”. the Board failed to exercise even the slightest degree of care with  
22 respect to this information it was receiving concerning Uni-Ter’s opinions and failed to take any  
23 action to verify that this information was complete or accurate.

24 202. The 2011 Notes also provide that “[a]t December 31, 2011 and 2010, management  
25 determined that no premium deficiency reserve was required.” the Board failed to exercise even  
26 the slightest degree of care with respect to this information it was receiving concerning Uni-Ter’s  
27 opinions and failed to take any action to verify that this information was complete or accurate.

28 203. Further, the 2011 Notes state that was a party to various lawsuits “in the normal

1 course of business” but that “[t]he Company’s management does not believe that any ongoing  
2 litigation would, individually or collectively, result in judgments for amounts, after considering  
3 the established loss reserves and reinsurance, that would be material to the Company’s financial  
4 condition or results of operations.” the Board failed to exercise even the slightest degree of care  
5 with respect to this information it was receiving concerning Uni-Ter’s opinions and failed to take  
6 any action to verify that this information was complete or accurate.

7 204. L&C’s “NAIC Property and Casualty Financial Ratio Results for 2011”, attached  
8 hereto as **Exhibit 42**, painted a very bleak picture of the L&C. It has a date stamp of 2/23/2012.  
9 It states that Direct Premiums Written in 2011 totaled \$10,224,774. It states that Net Premiums  
10 Written for 2011 were \$8,997,524 which was a 25% drop from Net Premiums Written in 2010 of  
11 \$11,946,738. It states that Losses and LAE incurred for 2011 totaled \$12,759,779 when Losses  
12 and LAE incurred for 2010 totaled \$8,183,816, about \$4.6 million less. It states that surplus for  
13 2011 was \$3,625,316 when the surplus for 2010 was \$4,579,709, almost a million drop. Finally,  
14 it states that L&C’s estimated current reserve deficiency was -\$752,997.5.

15 205. A spreadsheet entitled “Inforce (sic) Policies as of 2.23.2012” lists such policies.  
16 It states at the bottom that the total premium amount for such in force policies was \$6,825,864.

17 206. A spreadsheet document dated February 2012 and entitled “L&C Loss Ratio  
18 Report” shows a substantial reduction of loss payments for 2011. The document states that the  
19 information is through 02/29/2012, but says that earned premium for 2011 dropped to \$5,209,362  
20 from \$12,798,406 in 2010 and \$11,776,406 in 2009. It also shows that earned premium was only  
21 \$240,573 through February which, extrapolated through December, would be only \$1,443,438.  
22 Meanwhile, total incurred losses for 2011 were only \$1,573,965 even though total incurred losses  
23 were almost \$9.5 million in 2010 and almost \$8 million in 2009.

24 207. The loss ratios shown for 2006 through 2010 were 78.92%, 65.33%, 67.83%, and  
25 73.59%, respectively. The loss ratio chart in the April 2008 Board meeting directors’ package  
26 states that the 2006 loss ratio was only 25.25% and the 2007 loss ratio was stated to be only  
27 22.41%. The loss ratio for 2011 was only 30.21%. Paid losses in all of 2011 were only \$264,000  
28

1 even though those were almost \$5 million in 2010, \$5.4 million in 2009, and over \$3.5 million in  
2 2008.

3 208. L&C's Summary Balance Sheet as of February 29, 2012, attached hereto as  
4 **Exhibit 43**, states that unpaid losses and loss expenses were \$14,026,019 at the end of 2011 and  
5 grew to \$14,607,812 as of the end of February 2012. Uni-Ter's management fees for 2011 were  
6 only \$87,617.

7 209. L&C's Comparative Summary Balance Sheet dated through March 2012, attached  
8 as **Exhibit 44**, shows the growth of L&C's losses and Uni-Ter's fees. Unpaid losses and LAE  
9 was \$3,624,000 as of March 2008, \$4,325,000 as of March 2009, \$7,313,000 as of March 2010,  
10 \$9,953,000 as of March 2011, and \$12,381,985 as of March 2012. Uni-Ter's management fees  
11 were \$728,000 as of March 2008, \$1,329,000 as of March 2009, \$1,607,000 as of March 2010,  
12 \$830,000 as of March 2011, and \$104,000 as of March 2012.

13 210. The 2012 Milliman Report states that L&C reserves of \$16,333,000 were  
14 \$1,367,000 below the Central Estimate of what L&C's loss reserves should be. The report states  
15 that L&C's reserves were over \$7 million below the High Estimate of what L&C's reserves  
16 should be. There is no mention of the report in the Board Minutes. The report states as follows:

17 The ultimate loss and ALAE estimates have increased significantly since  
18 the prior report as of December 31, 2010. *Through report/accident/tail effective*  
19 *year 2010, the selected ultimate loss and ALAE estimates have increased by \$9.2*  
20 *million. Claims-made nursing home paid and incurred losses have been higher*  
*than expected during the past year due to significantly inadequate case reserves*  
*at December 31, 2010 and exceptionally high loss ratios that were generated by*  
*three insureds that were non-renewed during 2011. . . .* (emphasis added)

21 Finally, the report states in Table 3 on page 12 that the continuing Ultimate Loss & ALAE as of  
22 the report at end of 2010 was \$13,863,000 but the Ultimate Loss & ALAE as of the report at the  
23 end of 2011 was \$19,229,000 for a \$5.5 million increase.

24 211. In the D&O policy application submitted by Uni-Ter on behalf of L&C on or  
25 about May 23, 2012, attached as **Exhibit 45**, Uni-Ter stated in the supplement that "[t]o improve  
26 the financial stability of [L&C], UUMC has reviewed the entire book of business and intends to  
27 only renew accounts that have maintained a favorable historical loss ratio. This may result in a  
28 35-40% reduction in its premium volume." The underwriting philosophy change completed in

late 2011, while stating limitations for loss ratios in soft and hard market facilities, does not state that the policy would apply to renewals and also does not discuss the loss of such a large premium amount. This reduction would apply to the \$6,825,864 total premiums of inforce policies as of February 2012. With no new policies, that would result in total premiums for 2012 in the range of \$4,095,518 to \$4,436,800.

212. The following chart shows relevant information from L&C's Audited Financial Statements for the periods indicated:

	2009	2010	2011	March 2012	June 2012
<b>Losses and LAE</b>	\$6,255,488 (this was \$3,941,000 for 2008)	\$9,161,477	<b>\$14,026,020</b>	\$12,381,985	\$11,594,038
<b>Premiums earned</b>	\$10,864,100 with \$4,149,333 being new for that year.	\$12,514,066	<b>\$11,498,294</b>	<b>\$1,957,716 (compared to \$2,776,612 for March 2011)</b>	\$3,753,489 (compared to \$6,720,334 for June 2011)
<b>Ceded reinsurance premiums payable</b>	\$1,969,682	\$2,050,400	\$750,084	\$26,523	\$624,029
<b>Amount recoverable from reinsurance</b>		\$2,819,800	\$3,039,002	\$3,039,002 with \$1.553M from AR and \$1.087 from other amounts receivable	\$1,530,415
<b>Management fees payable</b>	\$1,717,482	\$1,084,400	\$87,617	\$104,690	\$63,164
<b>Total liabilities</b>	\$13,887,255	\$15,625,439	\$21,840,572	\$19,777,205	\$16,397,861
<b>Cash and invested assets</b>		\$13,942,322	\$13,514,557	\$13,064,932	\$9,525,379
<b>Shareholders' equity, i.e., surplus</b>	\$4,031,351	<b>\$4,579,710</b>	<b>\$3,625,317</b>	\$3,713,503 (versus \$3,760,925 for March 2011)	\$1,675,694 (versus \$2,732,826 for June 2011)

213. As of July 31, 2012, L&C's Gross Losses and LAE was \$14,786,000. As of the end of September 2012, losses and LAE totaled \$13,609,401 and surplus was negative \$1,490,085. Cash and invested assets had dropped to \$6.6 million.

214. Beginning in the 3<sup>rd</sup> quarter of 2011, adverse development on claims incurred during 2009 began to appear in the financial operations of L&C. As a result, Uni-Ter (captive manager) began to get more involved in claims and reserves. In a unilateral decision, Uni-Ter brought in Praxis Claims Consulting to assist with improving the reserve setting process. the engagement involved reviewing various open claims files. The owner of Praxis, Brian Stiefel took a lead role in setting reserves for L&C with Uni-Ter. As a result of this engagement, a strengthening of reserves was recommended and booked in the amount of approximately \$2.2 million.

215. Due to the strengthening entry, and the resulting downturn in the financial condition of L&C, additional capital of \$2,220,000 was raised in the form of surplus notes.

216. In the October 5, 2011 Action by Unanimous Consent of the Board of Directors (“Action”) surplus note contributions were agreed to be paid by November 15, 2011:

○ Oneida Bank	\$750,000
○ Eagle Healthcare	\$220,000
○ Pinnacle Healthcare	\$220,000
○ Marquis Companies	\$220,000
○ Elderwood Senior Care	\$220,000
○ Rohm Services	\$220,000
○ Uni-Ter	\$300,000

217. The Action indicated that an additional \$550,000 in capital could be raised in additional surplus notes, “depending upon the requirements of the business in the fourth quarter, 2011, as approved by the Board”. The following commitments were funded in the form of Surplus Notes on February 7, 2012:

○ Eagle Healthcare	\$70,000
○ Pinnacle Healthcare	\$70,000
○ Marquis Companies	\$70,000
○ Elderwood Senior Care	\$70,000
○ Rohm Services	\$70,000
○ Uni-Ter	\$200,000

218. With the exception of Oneida Bank, where L&C’s investments are held in custody, and Uni-Ter, the captive manager, all other Surplus Note holders were facilities insured by L&C and whose management is a representative on the Board of Directors of L&C.

1           219.   Stickels is the President of Oneida Bank.

2           220.   Prior to the second commitment coming due in the first quarter of 2012, the Board  
3 determined that they wanted a second review to confirm the conclusion of the reserve  
4 strengthening in late 2011. Fishlinger was hired to conduct an independent analysis of the same  
5 claims reviewed by Praxis.

6           221.   Using the low end of the ranges of reserves established by Praxis, Fishlinger  
7 concluded a low end of strengthening could be approximately a million dollars less than  
8 determined by Praxis. Although the Board had requested that Fishlinger conduct its review  
9 independently, ultimately it used the work of Praxis in coming to a similar conclusion on the  
10 reserve strengthening needed. Based on these two reviews, the additional capitalization of  
11 \$480,000 was determined to be adequate by the Board.

12          222.   At the end of the second quarter of 2012, the Board assumed that the reserving  
13 methodology established under Praxis had continued to be deployed. The Board determined that  
14 a follow up review was necessary. Praxis completed their review in July of 2012, involving  
15 review of the same estimated 150 claims reviewed at year end 2011. Praxis recommended  
16 stepping up of reserves in the cases previously reviewed and indicated that trouble getting case  
17 reserve information from attorneys had been one cause of the continued adverse development of  
18 these claims. Praxis concluded an additional \$2 million in strengthening was required at July  
19 2012.

20          223.   Fishlinger was also brought in for a second review, which ultimately concluded  
21 some differences on the low and high end of the ranges for these cases, but ultimately  
22 recommended similar cumulative reserve strengthening. An additional party also reviewed the  
23 case reserves, the London Based reinsurance broker ("London Broker") for U.S. RE, the  
24 reinsurance broker for L&C. The Board and Uni-Ter thought that they would have a vested  
25 interest in picking accurate reserves because of the reinsurance that the London broker had placed  
26 for L&C with various reinsurers. the London Broker determined that it would be comfortable in  
27 the low end of the ranges for many of the cases.

224. Milliman, L&C's opining actuary, booked its estimate of reserves at 6/30 and 12/31 of each year, based on its own analysis. During its June 30, 2012 analysis, Milliman determined that L&C would most likely need to increase premium rates by 12-20% on its current book of business to remain a viable entity. this does not include capital needed to raise the current level to minimum requirements. Milliman also estimated that \$6,000,000 - \$6,500,000 million in capital would need to be raised in order to result in \$3.6 million of unimpaired capital.

**G. The Board's Breaches of Their Fiduciary Duties Involving Intentional Misconduct and Knowing Violations of the Law.**

**1. Legal and Contractual Obligations of the Board.**

225. The former members of the Board, with the exception of Barbara Lumpkin who is deceased, all held positions on the Board by 2006: Jeff Marshall and Mark Garber held positions on the Board throughout the life of L&C from 2003 through 2012; both Robert Hurlbut and Eric Stickels took positions on the Board beginning in 2005 and remained on the Board through 2012. In 2006, Robert Chur, Steve Fogg, and Carol Harter joined the Board and served through 2012. Finally, Barbara Lumpkin joined the Board in May of 2009.

226. As used herein, the terms "Board", "Director Defendants", "Directors", refers to each member's tenure on the Board, and includes only the times said individuals served as a director.

227. Further, Marshall, Garber and Stickels were officers of L&C throughout their tenure on the Board.

228. The Board's responsibilities included, without limitation, reviewing and approving quarterly financial information of the Company, ultimate authority to direct the operations of L&C, approve defense counsel, binding of all reinsurance treaties including endorsements and commutations, and to comply with all relevant obligations under the Management Agreements and applicable law, including NRS 681A.120 with which the Board knowingly failed to comply.

229. As part of their responsibilities, the Board had access to all financial information of the Company at all relevant times.

1           230. In addition, upon their entry on the Board, the Board members were aware of all  
2 formation documents of L&C, and were familiar with the contents thereof.

3           231. The Articles of Incorporation of L&C (“Articles”) provide that “the corporation  
4 shall not carry on any business or exercise any power in any state, territory, or country which  
5 under the laws thereof the corporation may not lawfully carry on or exercise.”

6           232. In addition, the Bylaws of L&C (“Bylaws”) make clear that “[t]he business and  
7 affairs of the corporation shall be managed by the Board of Directors of the corporation.”

8           233. Under Nevada law, the power to carry out the purposes and objects of the  
9 corporate charter are vested fully in the board of directors. NRS 78.120(1), states that “[s]ubject  
10 only to such limitations as may be provided by this chapter, or the articles of incorporation of the  
11 corporation, the board of directors has full control over the affairs of the corporation.”

12           234. Under Nevada law, this creates non-delegable fiduciary duties for the board of a  
13 company to, without limitation, act in good faith, on an informed basis, with a view to the  
14 interests of the company.

15           235. At all relevant times, all defendants, including the Director Defendants, knew of  
16 these requirements under the Articles, Bylaws, and Nevada law.

17           236. All defendants, including the Director Defendants, knew of these requirements  
18 under the Management Agreements at all relevant times.

19           237. The Articles of L&C provide that the nature of the business of L&C is to “engage  
20 in every aspect of casualty insurance business and risk management business as it relates to long  
21 term care facilities, to the extent permitted and in accordance with the Captive Laws of the State  
22 of Nevada and The Federal Risk Retention Act of 1986, as amended from time to time.”

23           238. In addition to Nevada law and the formative documents of the Company, the  
24 Management Agreements set forth multiple requirements by which the Board, as well as Uni-Ter  
25 and U.S. RE, were required to abide.

26           239. Many of the requirements under the Management Agreements were violated by the  
27 Board and Uni-Ter, constituting a breach of fiduciary duty by both the Board and Uni-Ter  
28 involving intentional and knowing misconduct.



1           240. For example, the Management Agreements provided that Uni-Ter shall “perform  
2 the investigation, settlement and payment of each and all claims, and to collect deductibles due  
3 and salvage or subrogation.” The amount of the deductible was set at \$5,000.00.

4           241. The Board knew that Uni-Ter was not properly collecting deductibles on all claims  
5 that were reported and settled on behalf of L&C, and yet failed to require Uni-Ter to adhere to its  
6 legal obligations, which personally benefitted many Board members who knew that their  
7 respective facilities had claims for which no deductible were paid. As a result, the Board engaged  
8 in intentional and knowing misconduct by deliberately allowing Uni-Ter to not collect  
9 deductibles as required under the Management Agreements.

10          242. The 2004 Management Agreement provided that Uni-Ter “will identify defense  
11 counsel by state, and will review the qualifications with L&C and obtain the approval of L&C  
12 before engaging defense counsel and such review shall be on periodic basis.”

13          243. The Board knew that Uni-Ter was not properly obtaining the approval of the  
14 Board before engaging defense counsel, including without limitation as set forth herein. Despite  
15 this, the Board did not require that Uni-Ter to obtain approval by the Board before retaining  
16 defense counsel. As a result, the Board engaged in intentional and knowing misconduct by  
17 deliberately failing to perform its crucial role concerning the important duty of approving defense  
18 counsel as provided in the 2004 Management Agreement.

19          244. The 2004 Management Agreement provided that Uni-Ter “shall prepare and  
20 forward to L&C on a monthly basis, within twenty (20) calendar days of the end of each calendar  
21 month, a complete set of financial statements prepared in accordance with Generally Accepted  
22 Accounting Principles (GAAP) basis to include: a. Operating Statement, b. Balance Sheet, c.  
23 Policies written for the month, d. Claims incurred for the month, e. Accounts receivable  
24 summary, f. Summary report of all claims, reserves and losses.”

25          245. The Board knew that from 2004 through 2010, Uni-Ter failed to provide proper  
26 monthly reporting as required, and yet the Board did not require Uni-Ter comply with the  
27 reporting requirements of the 2004 Management Agreement. As a result, the Board engaged in  
28 intentional and knowing misconduct by failing to require Uni-Ter provide all monthly reports

1 from Uni-Ter so that the Board could perform its critical obligation of reviewing monthly  
2 financial statements to promote and protect the interests of L&C.

3 246. The Management Agreements provided that Uni-Ter shall “comply fully with,  
4 timely and promptly with all manuals, rules, guidelines, instructions and directions issued in  
5 writing by L&C relating to business covered by this Agreement as well as to comply with all state  
6 and federal rules, regulations, and statutes including those relating to privacy & confidentiality for  
7 all L&C business covered hereby.”

8 247. The Board knew that Uni-Ter was not fully complying with state and federal  
9 rules, regulations, and statutes as more fully described herein, but failed to insist that Uni-Ter  
10 comply with its crucial legal duties. The deliberate failure of the Board to require that Uni-Ter  
11 comply with state and federal rules, regulations, and statutes that it knew were being violated by  
12 Uni-Ter constitutes intentional and knowing misconduct by the Board.

13 248. All defendants, including the Director Defendants, knew of these requirements  
14 under the Management Agreements at all relevant times.

15 249. In addition, the U.S. RE Agreement acknowledged that U.S. RE would “comply  
16 with applicable State Insurance Laws” and with “the provisions of the State Insurance Codes,  
17 Rules and Regulations governing reinsurance intermediaries/brokers.”

18 250. The Board knew that U.S. RE was not fully complying with applicable state  
19 insurance law, as well as the provision of state insurance codes, rules and regulations governing  
20 reinsurance intermediaries/brokers, but failed to insist that Uni-Ter comply with its crucial legal  
21 duties. The deliberate failure of the Board to require that U.S. RE comply with state and federal  
22 rules, regulations, and statutes that it knew were being violated by U.S. RE constitutes intentional  
23 and knowing misconduct by the Board.

24 **2. Red Flags proving the Board knew reliance on Uni-Ter or U.S. RE was**  
25 **unwarranted.**

26 **a. Conflicts of interest**  
27  
28

1           251. From the inception of L&C, and through its existence, the Board knew of  
2 numerous facts and circumstances which caused reliance by the Board on Uni-Ter or U.S. RE to  
3 be unwarranted. Some of these facts and circumstances, without limitation, are set forth herein.  
4 Collectively, these facts and circumstances, as well as others brought forth in discovery or  
5 otherwise, shall be referred to herein as “Red Flags.”

6           252. As an example, in an offering memorandum prepared in 2003 (“2003 Offering  
7 Memorandum”) and which the Board members reviewed, stated specifically that there were  
8 “various conflicts of interest” arising out of the Company’s relationship with Uni-Ter and U.S.  
9 RE which made reliance on Uni-Ter or U.S. RE unwarranted (“Conflicts of Interest”). This  
10 include without limitation, the following from a section of the 2003 Offering Memorandum  
11 entitled “Conflicts of Interest”:

12           **Uni-Ter and U.S. RE as Affiliates**

13           Although the Company is relying on Uni-Ter for administrative and underwriting  
14 services, U.S. RE, the parent of Uni-Ter, will be engaged by the Company as  
15 reinsurance broker and consultant for a seven year period (with an additional seven  
16 year renewal option). U.S. RE also owns a minority beneficial interest in a  
17 wholesale agency that may produce insurance business for the Company on a  
18 nonexclusive basis. **Given the interlocking directorates, management, and**  
19 **ownership of each of these related entities, there will be on-going conflicts of**  
**interests between the management of these entities. For example, the**  
**interlocking management creates risk that Uni-Ter will not review the**  
**activities of its affiliates providing services to the Company as diligently as it**  
**might review the activities of an independent third party.**

20           253. The 2003 Offering Memorandum spelled out that the minimum statutory  
21 capitalization required in Nevada was \$500,000, “and such further capitalization as may be  
22 required by the DOI.”

23           254. The 2003 Offering Memorandum noted that with organizational expenses of  
24 \$250,000, the minimum capitalization under Nevada law was \$750,000.

25           255. In addition, the 2003 Offering Memorandum specifically stated that if L&C  
26 experienced substantial adverse claims and its surplus was depleted below the required minimum  
27 surplus amounts, L&C would lose its ability to continue writing insurance.  
28

1           256. The 2003 Offering Memorandum also noted that [t]he Company’s insurance  
2 business will be administered by Uni-Ter pursuant to the Management Agreement, subject to the  
3 control and supervision of the Board of the Directors.” In addition, the memorandum noted that  
4 “[u]ltimate responsibility for management of the Company will be vested in the Board of  
5 Directors.”

6           257. The 2003 Offering Memorandum acknowledged that “[s]pecific underwriting  
7 rules” were “subject to Nevada DOI approval.” .

8           258. The 2003 Offering Memorandum also noted that L&C would be “subject to  
9 regulation by the Nevada DOI under Nevada’s insurance statutes and regulations” and that  
10 “[s]uch statutes, among other things, ... prescribe solvency standards that must be met and  
11 maintained and require the Company to maintain reserves for losses, loss adjustment expenses  
12 and unearned premium.”

13           259. The 2003 Offering Memorandum also stated that the Company would “rely on the  
14 management of Uni-Ter for administrative and underwriting consulting services” but that “Uni-  
15 Ter was only recently formed and has limited operating history...”

16           260. A subsequent offering memorandum prepared in or around 2008 (“2008 Offering  
17 Memorandum”) also contained the same information regarding conflicts of interest inherent in the  
18 structure of Uni-Ter and U.S. RE.

19           261. The Board reviewed the 2003 Offering Memorandum and 2008 Offering  
20 Memorandum and knew of the pertinent information contained therein at all relevant times  
21 herein.

22                   **b. Lack of qualifications of Uni-Ter and U.S. RE**

23           262. The Board knew that the President and Chief Executive Officer of Uni-Ter,  
24 Sanford Elsass (“Elsass”), lacked education, training, and experience running an insurance  
25 company, particularly with regard to managing claims and setting reserves, and that his prior  
26 experience in the insurance industry was in the area of insurance sales, marketing, brokering, and  
27 investment banking.

1           263. The Board was also aware that the Chief Financial Officer of Uni-Ter, Donna  
2 Dalton (“Dalton”), lacked education, training, and experience running an insurance company,  
3 particularly with regard to managing claims and setting reserves, and that her prior experience in  
4 the insurance industry was as an accounting manager.

5           264. As a result, at all relevant times the Board had knowledge concerning the matters  
6 set forth herein, including without limitation that Elsass or Dalton could not competently manage  
7 an insurance company, particularly with regard to managing claims and setting reserves, which  
8 made any reliance by the Board upon Uni-Ter with regard to information, opinions, reports,  
9 books of account or statements, including financial statements and other financial data that was  
10 prepared by, or at the request of, Uni-Ter and provided to the Board, unwarranted.

11           265. In addition, the Board could not reasonably rely, and knew reliance was  
12 unwarranted, with respect to U.S. RE as it was not properly licensed, and the Board knew this at  
13 all relevant times.

14           266. The Board could not reasonably rely, and knew reliance was unwarranted, with  
15 respect to Uni-Ter as it had reason to suspect Uni-Ter of mismanagement and/or wrongdoing at  
16 all relevant times herein.

17           267. The Board could not reasonably rely, and knew reliance was unwarranted, with  
18 respect to Curtis Sitterson at any time herein, as he was not properly licensed to practice law in  
19 Nevada, and the Board knew this at all relevant times herein.

20           268. Further, the Director Defendants could not reasonably rely, and knew reliance was  
21 unwarranted, with respect to each of the other Director Defendants themselves, because they  
22 lacked the experience, knowledge, training and education to run an insurance company, obtain  
23 reinsurance, or otherwise operate L&C.

24           **c. Knowledge of inaccurate or incomplete financial information**

25           269. Further, at all relevant times, the Board had knowledge concerning the matters in  
26 question set forth herein, including without limitation that the information, opinions, reports,  
27 books of account or statements, including financial statements or other financial data, provided to  
28 the Board by other directors, officers or employees of the Company, or, without limitation,

1 counsel, public accountants, financial advisors, valuation advisors, investments bankers,  
2 actuaries, auditors, attorneys, or other persons, was based upon financial and/or other information  
3 provided to said persons by Uni-Ter or U.S. RE, and that therefore reliance on said information  
4 was unwarranted.

5 270. This includes, without limitation, Milliman, Johnson Lambert, Praxis, and  
6 Fishlinger.

7 271. Specifically, and without limitation, the reports and additional documentation  
8 provided to the Board by its accountants, auditors, and others noted that it was prepared in  
9 reliance on data and other information provided by Uni-Ter and/or U.S. RE, which information  
10 had not been verified, and that therefore if the underlying data or information provided by Uni-  
11 Ter was inaccurate or incomplete, the results prepared by the accountants, auditors, and others  
12 would likewise be inaccurate or incomplete.

13 **d. Failure to comply with obligations under the Management Agreements**

14 272. Further, the Board was well aware that Uni-Ter was otherwise failing to fulfill its  
15 obligations to the Company. For example, and without limitation, at the March 9, 2005 L&C  
16 Board of Directors Meeting, the Board was presented with a marketing and advertising plan,  
17 which was approved by the Board subject to specific action items and timelines.

18 273. Uni-Ter failed to follow through on the plan, including neglecting to provide  
19 periodic marketing reports as promised, as well as not contacting state associations on which  
20 L&C had spent substantial sums for membership, among other things.

21 274. The Board knew of Uni-Ter's failures under the Management Agreements, and as  
22 a result, the Board's reliance upon Uni-Ter with regard to information, opinions, reports, books of  
23 account or statements, including financial statements and other financial data that was prepared  
24 by Uni-Ter, or prepared by others based upon information provided by Uni-Ter, was  
25 unwarranted.

26 **e. Henry Hudson Merger**

27 275. Further, the first merger involving L&C between Henry Hudson and L&C and  
28 took place on April 4, 2005 ("Henry Hudson Merger"). At the time, the Board was told by Uni-

1 Ter that the merger with Henry Hudson would financially benefit L&C, yet by the end of 2006,  
2 L&C had sustained a net loss of approximately \$494,544 as a result of the merger.

3 276. The Board later learned that Henry Hudson's primary insured, HCFA, had been in  
4 financial and legal trouble at the time of the merger, and that it was sued by the State of New  
5 York right after the merger for Medicaid fraud in 2006, and ultimately went bankrupt.

6 277. As a result of this and other information the Board learned following the Henry  
7 Hudson merger, the Board knew that Uni-Ter offered advice with self-interested motives at the  
8 expense of L&C, and therefore the Board's reliance upon Uni-Ter with regard to information,  
9 opinions, reports, books of account or statements, including financial statements and other  
10 financial data that was prepared by Uni-Ter and provided to the Board, or prepared by others with  
11 information provided by Uni-Ter, was thereafter unwarranted.

12 **f. Uni-Ter fires L&C's auditors**

13 278. On May 29, 2007, Marcum & Kliegman sent a letter to the Board informing them  
14 of "material weaknesses in the Company's system of internal control over financial reporting."  
15 The May 29, 2007 letter was hidden from the Board by Uni-Ter; however, Uni-Ter knew it would  
16 not be able to hide this information from the Board should it appear in Marcum and Kleigman's  
17 year-end financial report.

18 279. On December 4, 2007, Uni-Ter replaced Marcum & Kliegman with Johnson &  
19 Lambert to prepare L&C's 2007 year-end financial statements. Uni-Ter did not consult with the  
20 Board prior to making the decision, and the Board only learned of the change months after it had  
21 happened. Despite this, Uni-Ter told the Nevada Department of Insurance in a December 17,  
22 2007 letter that "the Board of Directors of Lewis & Clark LTC Risk Retention Group, Inc., (the  
23 Company) has dismissed the auditor, Marcum & Kliegman LLP, effective December 4, 2007."

24 280. The Board learned shortly thereafter that Uni-Ter had terminated L&C's auditor  
25 without approval from the Board.

26 281. The very fact that Uni-Ter dismissed L&C's auditor without Board approval was  
27 was clear evidence that reliance on Uni-Ter was unwarranted. As a result, the Board's reliance  
28 upon Uni-Ter with regard to information, opinions, reports, books of account or statements,

1 including financial statements and other financial data that was prepared by Uni-Ter, or prepared  
2 by others based upon information provided by Uni-Ter, was unwarranted.

3 **g. Merger with Sophia Palmer to the Detriment of L&C**

4 282. In 2009, Uni-Ter recommended to the Board that L&C would benefit from a  
5 merger with Sophia Palmer.

6 283. Uni-Ter had its own interests in mind when suggesting the merger. First, Sophia  
7 Palmer was impaired and insolvent at the time and could not pay off a note to another RRG that  
8 Uni-Ter managed. Second, Sophia Palmer's management agreement with Uni-Ter provided that  
9 Uni-Ter would not receive a profit sharing bonus until the \$650,000 note was paid off.

10 284. The Board knew of this because, without limitation, Carol Harter served as a  
11 Director of both Sophia Palmer and L&C.

12 285. During the merger with Sophia Palmer or very shortly thereafter, the Board  
13 learned about the self-dealing of Uni-Ter in recommending the Board merge with Sophia Palmer.

14 286. As a result of Uni-Ter recommending that L&C merge with an impaired and/or  
15 insolvent insurance company, the Board knew that Uni-Ter offered self-interested advice at the  
16 expense of L&C, and therefore the Board's reliance upon Uni-Ter with regard to information,  
17 opinions, reports, books of account or statements, including financial statements and other  
18 financial data that was prepared by Uni-Ter, or prepared by others based upon information  
19 provided by Uni-Ter, was unwarranted.

20 **h. Uni-Ter and U.S. RE conspire to unlawfully bind reinsurance for L&C**  
21 **in violation of the Management Agreement and Nevada law, and the**  
22 **Board knowingly fails to act**

23 287. The 2004 Management Agreement provided that Uni-Ter had no authority to  
24 "[b]ind reinsurance on behalf of L&C or commit L&C to participate in insurance or reinsurance  
25 syndicates." Beginning in 2004 and continuing each year through 2012, the Board knew that  
26 Uni-Ter committed and/or bound L&C to participate in reinsurance syndicates in violation of the  
27 2004 Management Agreement and Nevada law.  
28



1           288. By allowing Uni-Ter to bind and commit L&C to reinsurance contracts from 2004  
2 through 2012, the Board engaged in intentional and knowing misconduct by deliberately failing  
3 to perform its crucial role and its important duty of binding and committing L&C to reinsurance  
4 agreements as provided in the Management Agreements.

5                   **i. Uni-Ter commits additional violations of the Management Agreements**  
6                   **of which the Board knew, and the Board fails to act.**

7           289. The 2004 Management Agreement provided that Uni-Ter had no authority to “pay  
8 or commit to pay a claim over a specified amount, net of reinsurance, which exceeds one (1)  
9 percent of the L&C’s policyholder’s surplus as of December 31 of the last completed calendar  
10 year.” In 2010, the Board knew that Uni-Ter committed and/or paid claims that exceeded 1% of  
11 surplus from the prior year. As a result, the Board engaged in intentional and knowing  
12 misconduct by deliberately failing to perform its crucial role concerning the important duty of  
13 directly managing the payment of large claims that exceeded 1% of L&C’s surplus as required by  
14 the 2004 Management Agreement.

15           290. The 2004 Management Agreement and the 2011 Management Agreement  
16 provided that Uni-Ter shall “perform the investigation, settlement and payment of each and all  
17 claims, and to collect deductibles due and salvage or subrogation.” The amount of the deductible  
18 was set at \$5,000.00.

19           291. The Board knew that Uni-Ter was not properly collecting deductibles on all claims  
20 that were reported and settled on behalf of L&C, which personally benefitted many Board  
21 members who knew that their respective facilities had claims for which no deductible were paid.  
22 As a result, the Board engaged in intentional and knowing misconduct by intentionally allowing  
23 Uni-Ter to not collect deductibles as required under the Management Agreements.

24           292. The 2004 Management Agreements provided that Uni-Ter “will identify defense  
25 counsel by state, and will review the qualifications with L&C and obtain the approval of L&C  
26 before engaging defense counsel and such review shall be on periodic basis.” The Board knew  
27 that Uni-Ter was not properly obtaining the approval of the Board before engaging defense  
28

1 counsel, and despite this the Board did not require that Uni-Ter to obtain approval by the Board  
2 before retaining defense counsel. As a result, the Board engaged in intentional and knowing  
3 misconduct by deliberately failing to perform its crucial role concerning the important duty of  
4 approving defense counsel as provided in the 2004 Management Agreement.

5 **j. Uni-Ter fails to provide monthly financial documents as required, and**  
6 **the Board knowingly fails to act.**

7 293. The 2004 Management Agreement provided that Uni-Ter “shall prepare and  
8 forward to L&C on a monthly basis, within twenty (20) calendar days of the end of each calendar  
9 month, a complete set of financial statements prepared in accordance with Generally Accepted  
10 Accounting Principles (GAAP) basis to include: a. Operating Statement, b. Balance Sheet, c.  
11 Policies written for the month, d. Claims incurred for the month, e. Accounts receivable  
12 summary, f. Summary report of all claims, reserves and losses.” The Board knew that from 2004  
13 through 2010, Uni-Ter failed to provide proper monthly reporting as required, and yet the Board  
14 failed to act to ensure they received the required monthly financial statements. As a result, the  
15 Board engaged in intentional and knowing misconduct from 2004 through 2010 by deliberately  
16 failing to require Uni-Ter provide all monthly reports from Uni-Ter so that the Board could  
17 perform its important duty of reviewing monthly financial statements to promote and protect the  
18 interests of L&C in the 2004 Management Agreement.

19 **3. Reinsurance.**

20 **a. Defendants knowingly violate Nevada law regarding reinsurance**

21 294. Beginning in December 2003, the Board knew of Nevada insurance laws,  
22 including without limitation that a reinsurance broker must be licensed pursuant to Nevada law.

23 295. Each Board member was aware of these legal requirements upon joining the Board  
24 through review of the formation documents of the Company, and because the information was  
25 conveyed to Board members as they joined the Board.  
26  
27  
28

1           296. The Board’s knowledge of these legal requirements is evidenced by their demand  
2 in 2003 that U.S. RE must comply with state insurance codes, rules and regulations governing  
3 reinsurance intermediaries/brokers as set forth in the U.S. RE Agreement.

4           297. On or around December 22, 2003, the Company entered into the U.S. RE  
5 Agreement.

6           298. Pursuant to the terms of the U.S. RE Agreement, U.S. RE was to act as the  
7 Company’s “exclusive reinsurance intermediary/broker”. This agreement created a fiduciary  
8 relationship between U.S. RE and the Company.

9           299. The U.S. RE Agreement acknowledged that U.S. RE would “comply with  
10 applicable State Insurance Laws” and with “the provisions of the State Insurance Codes, Rules  
11 and Regulations governing reinsurance intermediaries/brokers ...,” confirming the Board’s  
12 knowledge of such laws, rules and regulations.

13           300. Nevada Revised Statute (“NRS”) 681A.480 provides in relevant part that “[a]n  
14 insurer shall not engage the services of any person to act as a broker for reinsurance on its behalf  
15 unless the person is licensed pursuant to NRS 681A.430.” Nev. Rev. Stat. Ann. § 681A.480  
16 (West).

17           301. Further, NRS 681A.430 provides in relevant part that “[t]he Commissioner may  
18 issue a license to act as an intermediary to any person who has complied with the requirements of  
19 NRS 681A.250 to 681A.580, inclusive, and who submits a written application for a license to act  
20 as an intermediary, the appropriate fee set forth in NRS 680B.010 and, in addition to any other  
21 fee or charge, all applicable fees required pursuant to NRS 680C.110.” See NRS 681A.430  
22 (West).

23           302. As authorized by these sections, Nevada Administrative Code (“NAC”) section  
24 694C.300 provides as follows:

25           A person shall not act as a manager, a broker or an agent in this State for a captive  
26 insurer without authorization of the Commissioner. An application for  
27 authorization to act as a manager, a broker or an agent must be made to the  
28 Commissioner on a form prescribed by the Commissioner.

1 *See Nev. Admin. Code 694C.300.*

2 303. At no time did U.S. RE obtain a license as required by NRS 681A.480 or NAC  
3 694C.300 to act as a reinsurance broker for L&C in Nevada.

4 304. At all relevant times, the Director Defendants, and each of them, knew that at no  
5 time did U.S. RE obtain a license as required by NRS 681A.480 or NAC 694C.300 to act as a  
6 reinsurance broker for L&C in Nevada.

7 305. Despite having no license to act as a reinsurance broker in Nevada for L&C, U.S.  
8 RE brokered reinsurance for L&C in each year from 2004 to 2012 as follows (collectively the  
9 “Reinsurance Treaties”):

- 10 a. 2004 – Treaty No. 0399-01-2004 (“2004 Treaty”).
- 11 b. 2005 - 2006 – Treaty No. 0399-01-2005 (“2005-2006 Treaty”). The  
12 2005-2006 Treaty was signed by Sanford Elsass (“Elsass”) on behalf of  
13 Uni-Ter as managing general agent of L&C.
- 14 c. 2007 – Treaty No. 0399-01-2007 (“2007 Treaty”). The 2007 Treaty was  
15 signed by Elsass on behalf of Uni-Ter as managing general agent of  
16 L&C.
- 17 d. 2008 – Treaty No. 0399-01-2008 (“2008 Treaty”). The 2008 Treaty was  
18 signed by Elsass on behalf of Uni-Ter as managing general agent of  
19 L&C.
- 20 e. 2009 – Treaty No. 0399-02-2009 (“2009 Treaty”). The 2009 Treaty was  
21 signed by Elsass on behalf of Uni-Ter as managing general agent of  
22 L&C.
- 23 f. 2010 – Treaty No. 0399-01-2010 (“2010 Treaty”). The 2010 Treaty was  
24 signed by Elsass on behalf of Uni-Ter as managing general agent of  
25 L&C.
- 26 g. 2011 – Treaty No. 0399-02-2011 (“2011 Treaty”). The 2011 Treaty was  
27 signed by Elsass on behalf of Uni-Ter as managing general agent of  
28 L&C.
- h. 2012 – Treaty No. 0399-01-2012 (“2012 Treaty”). The 2012 Treaty was  
signed by Elsass on behalf of Uni-Ter as managing general agent of  
L&C.

306. The inappropriateness of the reinsurance program that was recommended to L&C  
by U.S. RE was first pointed out the DOI in its December 31, 2005 examination report of L&C,

1 in which the Board was notified that “[b]ased upon the low loss experience, it is not reasonable to  
2 assume that any loss will penetrate the loss retention amount and result in a recoverable balance;  
3 therefore, we recommend the removal of this recoverable.” Despite this recommendation from  
4 the DOI, the Board continued to purchase reinsurance with such a high retention amount that  
5 between 2005 and 2011, no losses were paid by reinsurers for any of L&C’s claims.

6 307. Further, the Director Defendants could not reasonably believe they were informed  
7 about reinsurance to the extent they reasonably believed appropriate, and could not reasonably  
8 believe the Reinsurance Treaties were in the best interests of L&C, as the Director Defendants  
9 lacked sufficient knowledge to know whether the Reinsurance Treaties were appropriate.

10 308. NAC 683A.530 provides in relevant part:

11 A managing general agent shall not:

12 ...

13 7. Bind reinsurance or retrocessions on behalf of the insurer.  
14

15 *See Nev. Admin. Code 683A.530(7).*

16 309. Despite the legal prohibition against a managing general agent binding reinsurance  
17 on behalf of an insurer, with the exception of the 2004 Treaty, each of the other Reinsurance  
18 Treaties was signed by Elsass on behalf of Uni-Ter as managing general agent of L&C.

19 310. In addition, Elsass was an employee and agent of U.S. RE Companies, Inc., the  
20 parent company of both U.S. RE and Uni-Ter, and was otherwise affiliated with U.S. RE.

21 **b. In 2009, the DOI discovers the Defendants’ knowing violations of the**  
22 **law with respect to reinsurance, and emphasizes said violations to all**  
23 **Defendants.**

24 311. While the Board knew beginning in 2004 that U.S. RE was operating without the  
25 required license in brokering the Reinsurance Treaties, the Nevada DOI discovered the unlawful  
26 activity engaged in by the Defendants, including the Board, as a result of its investigation during  
27 the DOI’s 2008 Triennial Examination (“2008 Exam”) of L&C.  
28

1           312. As part of the 2008 Exam, on November 19, 2009, DOI examiner Bob Burch  
2 (“Burch”) requested a copy of U.S. RE’s Nevada reinsurance broker license.

3           313. In fact, in an internal email that same day, Larry Shatoff of U.S. RE admitted that  
4 “U.S. RE does not have a license.”

5           314. On December 1, 2009, Burch made very clear that U.S. RE was, in fact, required  
6 to have a Nevada license to broker reinsurance for a Nevada entity such as L&C:

7           I have forwarded this to the NVDOI for their review. I understand Connie’s  
8 [Akridge] position, **however for purposes of the company entering into and/or**  
9 **approving or ratifying, or failing to act to prevent, any agreements including**  
10 **reinsurance agreements, Nevada being the domiciliary state, is the only state**  
11 **where these agreements are considered to be entered into and also for purposes**  
12 **of any disputes must be disputed in accordance with Nevada law. A reinsurance**  
13 **intermediary effecting a reinsurance agreement in Nevada would have to be**  
14 **licensed in Nevada.**

15           315. In fact, at all relevant times the Board members were well aware they had  
16 unlawfully been employing an unlicensed reinsurance broker. This knowledge – and Burch’s  
17 confirmation of all Defendants’ violations of Nevada law in this regard – was emphasized to the  
18 Board on December 2, 2009 at the Board meeting at which Dalton “reported on the current  
19 triennial examination by the Nevada Department of Insurance.”

20           316. Realizing that the DOI had caught U.S. RE, Uni-Ter, and the Board in ongoing  
21 and very serious violations of Nevada law, U.S. RE submitted an application to obtain a license in  
22 Nevada to become a nonresident reinsurance intermediary/broker (“Broker Application”).

23           317. On December 30, 2009, the DOI emailed Joseph Fedor of U.S. RE stating that it  
24 had received U.S. RE’s Broker Application. The DOI attached instructions and requirements for  
25 processing the Broker Application. In addition, the DOI stated that it had “received a list of  
26 officers and directors” for L&C and directed that U.S. RE needed to provide “an affidavit for  
27 each individual on the list.”

28           318. The Broker Application was never approved by the DOI.

          c.     **In 2010, the DOI again reiterates to all defendants, including the**  
                  **Director Defendants, that they are engaged in knowing violations of**  
                  **the law with respect to reinsurance.**

1           319. On or around April 8, 2010, the DOI sent a letter via certified mail to the Board  
2 (“April 2010 Letter”) enclosing the report of the 2008 Exam (“2008 Exam Report”).

3           320. The April 2010 Letter and 2008 Exam Report were both received, and reviewed,  
4 by all Director Defendants at or near the time it was sent.

5           321. The April 2010 Letter made clear that the Board was required to review and  
6 respond to the 2008 Exam Report.

7           322. The 2008 Exam Report found that the Board was in violation of Nevada law in  
8 several respects. With respect to U.S. RE’s failure to become properly licensed as a reinsurance  
9 broker for L&C, the 2008 Exam Report found as follows:

10           1. Pursuant to NAC 694C.300, “A person shall not act as a manager, a broker  
11 or an agent in this State for a captive insurer without authorization of the  
12 Commissioner.” The Nevada Division of Insurance (“Division”) requires all  
13 reinsurance intermediaries negotiating and/or placing reinsurance of behalf of a  
14 company, to be licensed as such in Nevada. It is recommended the Company  
require U.S. RE to become licensed in Nevada prior to it negotiating and/or  
placing reinsurance on its behalf.

15           323. In response, on April 26, 2010, the Board confirmed that it had received and  
16 reviewed the 2008 Exam Report and knew of the violations all Defendants, including the Board,  
17 had committed.

18           324. The Board further acknowledged the violations of law committed by all  
19 Defendants, including the intentional and knowing misconduct and knowing violations of the law  
20 committed by the Board, by noting that it had “requested that U.S. RE become licensed as a  
21 reinsurance intermediary in Nevada and they [U.S. RE] have filed the application to do so.”

22           325. At the Board meeting on May 21, 2010, the entire Board confirmed that it  
23 “reviewed the results of the Nevada triennial examination and approved the responses thereto.”

24           326. On December 29, 2010, the DOI sent the final Order and Report of Examination  
25 regarding the 2008 Exam (“2008 Exam Order”) to Jeff Marshall, President of the Board, via  
26 certified mail.

1           327. The 2008 Exam Order made clear that pursuant to NRS 679B.280, the attached  
2 2008 Exam Report and L&C's response were "adopted and filed as an official public record of  
3 the Division."

4           328. The 2008 Exam Order included the finding that U.S. RE was still not licensed as a  
5 reinsurance broker as required under Nevada law.

6           329. In fact, despite the communications from the DOI to Uni-Ter, U.S. RE and L&C's  
7 Board beginning in November, 2009, confirming U.S. RE must have a broker license in Nevada,  
8 and despite the 2008 Exam Report making it clear and unequivocal to the Board that it was  
9 required under Nevada law to require U.S. RE to become licensed in Nevada "prior" to U.S. RE  
10 negotiating and/or placing reinsurance on its behalf, the Board failed to require U.S. RE to  
11 become licensed as a reinsurance broker.

12           330. At all relevant times the Board knew this, and its utilization of an unlicensed  
13 reinsurance broker, were violations of law, including Nevada law, and that such conduct was  
14 wrongful.

15           331. At no time did U.S. RE obtain a license to act as a reinsurance broker/intermediary  
16 for L&C in Nevada as required by Nevada law.

17                   **d. In 2012, the DOI yet again reiterates to all defendants, including the**  
18                   **Director Defendants, that they are engaged in knowing violations of**  
19                   **the law with respect to reinsurance.**

20           332. As part of the Financial Examination of L&C as of December 31, 2011 ("2011  
21 Exam"), on July 13, 2012, the investigator for the DOI, Carolyn Maynard ("Maynard" or "DOI  
22 Examiner") requested that she be provided U.S. RE's broker license with the state of Nevada.

23           333. Maynard also raised the issue that Uni-Ter, through Elsass, had executed several  
24 of the Treaties on behalf of L&C in violation of Nevada law and that this appeared "to be a real  
25 conflict."

26           334. In fact, even in his communications with the Board, Elsass's email signature block  
27 noted that he was president of "U.S. RE Agencies, Inc." a wholly owned subsidiary of U.S. RE,  
28 and the parent company of Uni-Ter.



1 335. Moreover, the Board knew that Elsass wore multiple conflicting hats, including on  
2 behalf of Uni-Ter, directing the operations of both Uni-Ter UMC and Uni-Ter CS, and he had  
3 even attended a Board meeting “as an officer of U.S. RE,” thereby creating conflicts of interest  
4 with respect to Elsass’s, Uni-Ter’s and U.S. RE’s duties and obligations.

5 336. In a memorandum dated September 17, 2012 (“September 17, 2012 Memo”), the  
6 DOI Examiner found as follows:

7  
8 During each year under examination, the reinsurance contracts were executed by  
9 Sandy Elsass, President & CEO of the management company, Uni-Ter  
10 Management Corporation (Uni-Ter), on behalf of and binding Lewis & Clark on  
11 ceded reinsurance.

12 **This practice is in violation of the Nevada Administrative Code (NAC)**  
13 **683A.530(7)**, which states that a managing general agent (MGA) shall not bind  
14 reinsurance or retrocessions on behalf of the insurer.

15 ...

16 **The NV DOI has issued no specific exception to NAC 683A.530(7).**

17 337. U.S. RE had never been licensed as a reinsurance broker for L&C, and could  
18 therefore not produce a license at the request of the DOI Examiner.

19 338. In response, in a memorandum dated September 25, 2012 (“September 25, 2012  
20 Memo”), the DOI Examiner found that with respect to L&C, U.S. RE “**has no license or specific**  
21 **authority to do business in the State of Nevada.**” The DOI Examiner further found:

22 **This is an unresolved compliance issue from the prior 2008 examination**  
23 **management letter.** At that time the Company assured the NVDOI that the  
24 reinsurance broker was in the process of procuring a license to do business in  
25 Nevada. **As of our 2011 examination, no license or specific authorization was**  
26 **obtained by the reinsurance broker USRE from the State of Nevada.**

27 339. The DOI Examiner concluded that the Company was in violation of Nevada law  
28 “by contracting with an unlicensed reinsurance broker.”

29 e. **Defendants’ violations of Nevada law and intentional and knowing**  
30 **misconduct with respect to reinsurance caused substantial harm to the**  
31 **Company.**

1           340. The Defendants' multiple and knowing violations of Nevada law with respect to  
2 reinsurance were substantial factors in its demise. In fact, U.S. RE itself pointed out that L&C  
3 had sustained massive losses due to the extremely unfavorable Reinsurance Treaties brokered by  
4 U.S. RE.

5           341. In an email dated May 9, 2011, John Klaus of U.S. RE, boasted to the reinsurers  
6 for whom it had illegally brokered various treaties on behalf of L&C, that the treaties it had  
7 brokered had resulted in a net gain to L&C's reinsurers – and a net loss to L&C – of over  
8 \$8,000,000:

9  
10           3. Since Lewis and Clark's inception, there have been 2 losses that exceeded  
11 their current \$350,000 retention. However, because of the aggregate  
12 deductible component, no losses have been paid by reinsurers. (page 38  
provides an "as if" exhibit displaying treaty experience for 2004-2010  
using current terms.).

13           4. **Based on current valuations, reinsurers total positive balance for all**  
14 **treaties is over \$8,000,000** (pages 33 & 34).

15           342. U.S. RE's point to the reinsurers was clear: U.S. RE was brokering deals that were  
16 detrimental to L&C to the benefit of reinsurers, and of course, to the benefit of U.S. RE who  
17 obtained a commission on the unlawfully brokered transactions.

18                   **f. Rebuttal of the business judgment rule, and breach of fiduciary duties**  
19                   **by the Board involving intentional and knowing misconduct and**  
20                   **knowing violations of the law regarding reinsurance.**

21           343. U.S. RE's violations of Nevada law, including without limitation its brokering of  
22 the Reinsurance Treaties while failing to obtain a license to broker reinsurance in Nevada on  
23 behalf of L&C, constitute breaches of its fiduciary duties to the Company.

24           344. Uni-Ter's violations of Nevada, including without limitation its binding of  
25 reinsurance on behalf of L&C, constitute breaches of its fiduciary duties to the Company.

26           345. The Director Defendants' acts, ratification, or failures to act, including without  
27 limitation its decisions to obtain, or failure to refuse, reinsurance through the services of an  
28 unlicensed broker, and to permit Uni-Ter to unlawfully bind reinsurance on its behalf, all in

1 violation of Nevada law of which the Director Defendants knew, constitute breaches of the  
2 Director Defendants' fiduciary duties to the Company.

3 346. These breaches were not protected by the business judgment rule in Nevada  
4 ("BJR"), and involved intentional and knowing misconduct and/or knowing violations of the law  
5 by the Board, including without limitation as set forth herein.

6 347. In intentionally and knowingly entering into and/or approving or ratifying, or  
7 failing to act to prevent, the 2004 Treaty on behalf of the Company, Marshall and Garber failed to  
8 act honestly and in good faith, on an informed basis, and with a view to the interests of the  
9 Company as required by Nevada law, including without limitation, NRS 78.138(3).

10 348. Marshall and Garber failed to act honestly and in good faith, on an informed basis,  
11 and with a view to the interests of the Company by, without limitation, intentionally and  
12 knowingly entering into and/or approving or ratifying, or failing to act to prevent, the 2004 Treaty  
13 without ensuring that U.S. RE had obtained the appropriate license to broker reinsurance,  
14 continuing to engage the services of an unlicensed reinsurance broker/intermediary while  
15 knowing that doing so was a violation of Nevada law and/or intentional and knowing misconduct,  
16 permitting Uni-Ter to bind reinsurance on behalf of the Company while knowing that doing so  
17 was a violation of the Management Agreements and Nevada law and constituted an intentional  
18 and intentional and knowing violation of the law and/or intentional and knowing misconduct,  
19 failing to be informed about the 2004 Treaty to the extent they reasonably believed appropriate,  
20 and not reasonably believing their decision with respect to the 2004 Treaty was in the best interest  
21 of the Company.

22 349. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
23 to act to prevent, the 2004 Treaty, Marshall and Garber relied on Uni-Ter and U.S. RE, among  
24 others, including without limitation information, opinions, reports, or books of account or  
25 statements, including financial statements or other financial data provided by Uni-Ter and/or U.S.  
26 RE and others, or prepared based on information provided by Uni-Ter and/or U.S. RE, despite  
27 having knowledge concerning the matter in question that caused reliance thereon, including  
28 without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

1           350.    Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
2 Ter and U.S. RE, and the lack of expertise of Uni-Ter or U.S. RE, as well as the Red Flags  
3 occurring prior thereto. Thus, the actions and/or inaction by Marshall and Garber regarding the  
4 2004 Treaty are not protected by the BJR, and the BJR is rebutted with respect thereto. The 2004  
5 Treaty constitutes a breach of Marshall's and Garber's fiduciary duties which involved intentional  
6 and knowing misconduct and knowing violations of the law by Marshall and Garber, who knew  
7 such conduct was wrongful.

8           351.    In intentionally and knowingly entering into and/or approving or ratifying, or  
9 failing to act to prevent, the 2005-2006 Treaty, Marshall, Garber, Hurlbut, and Stickels failed to  
10 act honestly and in good faith, on an informed basis, and with a view to the interests of the  
11 Company as required by applicable law, including without limitation NRS 78.138(3).

12           352.    In knowingly and intentionally entering into, ratifying and/or approving, or failing  
13 to act to prevent, the 2005-2006 Treaty, Marshall, Garber, Hurlbut, and Stickels failed to act  
14 honestly and in good faith, on an informed basis, and with a view to the interests of the Company  
15 by, without limitation, intentionally and knowingly entering into and/or approving or ratifying, or  
16 failing to act to prevent, the 2005-2006 Treaty without ensuring that U.S. RE had obtained the  
17 required license in Nevada, continuing to engage the services of an unlicensed reinsurance  
18 broker/intermediary while knowing that doing so was a violation of Nevada law and/or  
19 intentional and knowing misconduct, permitting Uni-Ter to bind reinsurance on behalf of the  
20 Company while knowing that doing so was a violation of the Management Agreements and  
21 Nevada law and constituted an intentional and intentional and knowing violation of the law  
22 and/or intentional and knowing misconduct, failing to be informed about the 2005-2006 Treaty to  
23 the extent they reasonably believed appropriate, and not reasonably believing their decision with  
24 respect to the 2005-2006 Treaty was in the best interest of the Company.

25           353.    In knowingly and intentionally entering into, ratifying and/or approving, or failing  
26 to act to prevent, the 2005-2006 Treaty, Marshall, Garber, Hurlbut, and Stickels relied on Uni-Ter  
27 and U.S. RE, among others, including without limitation information, opinions, reports, or books  
28 of account or statements, including financial statements or other financial data provided by Uni-

1 Ter and/or U.S. RE and others, or prepared based on information provided by Uni-Ter and/or  
2 U.S. RE, despite having knowledge concerning the matter in question that caused reliance  
3 thereon, including without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

4 354. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
5 Ter and U.S. RE, the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all relevant  
6 monthly financial reports to the Board, as well as the Board's knowledge they had failed to  
7 review all such reports, and the Red Flags occurring prior to the acts or failures to act at issue.  
8 Thus, the actions and/or inaction by Marshall, Garber, Hurlbut, and Stickels regarding the 2005-  
9 2006 Treaty are not protected by the BJR, and the BJR is rebutted with respect thereto. The  
10 2005-2006 Treaty constitutes a breach of Marshall's, Garber's, Hurlbut's, and Stickels' fiduciary  
11 duties which involved intentional and knowing misconduct and knowing violations of the law,  
12 which Marshall, Garber, Hurlbut and Stickels knew was wrongful at all relevant times.

13 355. In intentionally and knowingly entering into and/or approving or ratifying, or  
14 failing to act to prevent, the 2007 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur and Fogg  
15 failed to act honestly and in good faith, on an informed basis, and with a view to the interests of  
16 the Company as required by applicable law, including without limitation NRS 78.138(3).

17 356. Marshall, Garber, Hurlbut, and Stickels, Chur and Fogg failed to act honestly and  
18 in good faith, on an informed basis, and with a view to the interests of the Company by, without  
19 limitation, intentionally and knowingly entering into and/or approving or ratifying, or failing to  
20 act to prevent, the 2007 Treaty without ensuring that U.S. RE had obtained the required license in  
21 Nevada, continuing to engage the services of an unlicensed reinsurance broker/intermediary while  
22 knowing that doing so was a violation of Nevada law and/or intentional and knowing misconduct,  
23 permitting Uni-Ter to bind reinsurance on behalf of the Company while knowing that doing so  
24 was a violation of the Management Agreements and Nevada law and constituted an intentional  
25 and intentional and knowing violation of the law and/or intentional and knowing misconduct,  
26 failing to be informed about the 2007 Treaty to the extent they reasonably believed appropriate,  
27 and not reasonably believing their decision with respect to the 2007 Treaty was in the best interest  
28 of the Company.

1           357. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
2 to act to prevent, the 2007 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur and Fogg relied  
3 on Uni-Ter and U.S. RE, among others, including without limitation information, opinions,  
4 reports, or books of account or statements, including financial statements or other financial data  
5 provided by Uni-Ter and/or U.S. RE and others, or prepared based on information provided by  
6 Uni-Ter and/or U.S. RE, despite having knowledge concerning the matter in question that caused  
7 reliance thereon, including without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

8           358. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
9 Ter and U.S. RE, the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all relevant  
10 monthly financial reports to the Board, as well as the Board's knowledge they had failed to  
11 review all such reports, and the Red Flags occurring prior to the acts or failures to act at issue.  
12 Thus, the actions and/or inaction by Marshall, Garber, Hurlbut, and Stickels, Chur and Fogg  
13 regarding the 2007 Treaty are not protected by the BJR, and the BJR is rebutted with respect  
14 thereto. The 2007 Treaty constitutes a breach of Marshall's, Garber's, Hurlbut's, Stickels',  
15 Chur's and Fogg's fiduciary duties involving intentional and knowing misconduct and knowing  
16 violations of the law by said defendants, which Marshall, Garber, Hurlbut, Stickels, Chur and  
17 Fogg knew was wrongful at all relevant times.

18           359. In intentionally and knowingly entering into and/or approving or ratifying, or  
19 failing to act to prevent, the 2008 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg and  
20 Harter failed to act honestly and in good faith, on an informed basis, and with a view to the  
21 interests of the Company as required by applicable law, including without limitation NRS  
22 78.138(3).

23           360. Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg and Harter failed to act  
24 honestly and in good faith, on an informed basis, and with a view to the interests of the Company  
25 by, without limitation, intentionally and knowingly entering into and/or approving or ratifying, or  
26 failing to act to prevent, the 2008 Treaty without ensuring that U.S. RE had obtained the required  
27 license in Nevada, continuing to engage the services of an unlicensed reinsurance  
28 broker/intermediary while knowing that doing so was a violation of Nevada law and/or

1 intentional and knowing misconduct, permitting Uni-Ter to bind reinsurance on behalf of the  
2 Company while knowing that doing so was a violation of the Management Agreements and  
3 Nevada law and constituted an intentional and intentional and knowing violation of the law  
4 and/or intentional and knowing misconduct, failing to be informed about the 2008 Treaty to the  
5 extent they reasonably believed appropriate, and not reasonably believing their decision with  
6 respect to the 2008 Treaty was in the best interest of the Company.

7 361. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
8 to act to prevent, the 2008 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg and Harter  
9 relied on Uni-Ter and U.S. RE, among others, including without limitation information, opinions,  
10 reports, or books of account or statements, including financial statements or other financial data  
11 provided by Uni-Ter and/or U.S. RE and others, or prepared based on information provided by  
12 Uni-Ter and/or U.S. RE, despite having knowledge concerning the matter in question that caused  
13 reliance thereon, including without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

14 362. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
15 Ter and U.S. RE, the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all relevant  
16 monthly financial reports to the Board, as well as the Board's knowledge they had failed to  
17 review all such reports, and the Red Flags occurring prior to the acts or failures to act at issue.  
18 Thus, the actions and/or inaction by Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg and  
19 Harter regarding the 2008 Treaty are not protected by the BJR, and the BJR is rebutted with  
20 respect thereto. The 2008 Treaty constitutes a breach of Marshall's, Garber's, Hurlbut's,  
21 Stickels', Chur's and Fogg's fiduciary duties involving intentional and knowing misconduct and  
22 knowing violations of the law by said defendants, which Marshall, Garber, Hurlbut, Stickels,  
23 Chur, Fogg and Harter knew was wrongful at all relevant times.

24 363. In intentionally and knowingly entering into and/or approving or ratifying, or  
25 failing to act to prevent, the 2009 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg,  
26 Harter and Lumpkin failed to act honestly and in good faith, on an informed basis, and with a  
27 view to the interests of the Company as required by applicable law, including without limitation  
28 NRS 78.138(3).

1           364. Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg, Harter and Lumpkin failed to  
2 act honestly and in good faith, on an informed basis, and with a view to the interests of the  
3 Company by, without limitation, intentionally and knowingly entering into and/or approving or  
4 ratifying, or failing to act to prevent, the 2009 Treaty without ensuring that U.S. RE had obtained  
5 the required license in Nevada, continuing to engage the services of an unlicensed reinsurance  
6 broker/intermediary while knowing that doing so was a violation of Nevada law and/or  
7 intentional and knowing misconduct, permitting Uni-Ter to bind reinsurance on behalf of the  
8 Company while knowing that doing so was a violation of the Management Agreements and  
9 Nevada law and constituted an intentional and intentional and knowing violation of the law  
10 and/or intentional and knowing misconduct, failing to be informed about the 2009 Treaty to the  
11 extent they reasonably believed appropriate, and not reasonably believing their decision with  
12 respect to the 2009 Treaty was in the best interest of the Company.

13           365. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
14 to act to prevent, the 2009 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg, Harter  
15 and Lumpkin relied on Uni-Ter and U.S. RE, among others, including without limitation  
16 information, opinions, reports, or books of account or statements, including financial statements  
17 or other financial data provided by Uni-Ter and/or U.S. RE and others, or prepared based on  
18 information provided by Uni-Ter and/or U.S. RE, despite having knowledge concerning the  
19 matter in question that caused reliance thereon, including without limitation, Uni-Ter and/or U.S.  
20 RE, to be unwarranted.

21           366. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
22 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
23 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
24 to review all such reports, and the Red Flags occurring prior to the acts or failures to act at issue.  
25 Thus, the actions and/or inaction by Marshall, Garber, Hurlbut, Stickels, Chur, Fogg, Harter and  
26 Lumpkin regarding the 2009 Treaty are not protected by the BJR, and the BJR is rebutted with  
27 respect thereto. The 2009 Treaty constitutes a breach of Marshall's, Garber's, Hurlbut's,  
28 Stickels', Chur's, Fogg's, Harter's and Lumpkin's fiduciary duties involving intentional and



1 knowing misconduct and knowing violations of the law by said defendants, which Marshall,  
2 Garber, Hurlbut, Stickels, Chur, Fogg, Harter and Lumpkin knew was wrongful at all relevant  
3 times.

4 367. In intentionally and knowingly entering into and/or approving or ratifying, or  
5 failing to act to prevent, the 2010 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg,  
6 Harter and Lumpkin failed to act honestly and in good faith, on an informed basis, and with a  
7 view to the interests of the Company as required by applicable law, including without limitation  
8 NRS 78.138(3).

9 368. Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg, Harter and Lumpkin failed to  
10 act honestly and in good faith, on an informed basis, and with a view to the interests of the  
11 Company by, without limitation, intentionally and knowingly entering into and/or approving or  
12 ratifying, or failing to act to prevent, the 2010 Treaty without ensuring that U.S. RE had obtained  
13 the required license in Nevada, continuing to engage the services of an unlicensed reinsurance  
14 broker/intermediary while knowing that doing so was a violation of Nevada law and/or  
15 intentional and knowing misconduct, permitting Uni-Ter to bind reinsurance on behalf of the  
16 Company while knowing that doing so was a violation of the Management Agreements and  
17 Nevada law and constituted an intentional and intentional and knowing violation of the law  
18 and/or intentional and knowing misconduct, failing to be informed about the 2010 Treaty to the  
19 extent they reasonably believed appropriate, and not reasonably believing their decision with  
20 respect to the 2010 Treaty was in the best interest of the Company.

21 369. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
22 to act to prevent, the 2010 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg, Harter  
23 and Lumpkin relied on Uni-Ter and U.S. RE, among others, including without limitation  
24 information, opinions, reports, or books of account or statements, including financial statements  
25 or other financial data provided by Uni-Ter and/or U.S. RE and others, or prepared based on  
26 information provided by Uni-Ter and/or U.S. RE, despite having knowledge concerning the  
27 matter in question that caused reliance thereon, including without limitation, Uni-Ter and/or U.S.  
28 RE, to be unwarranted.

1           370. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
2 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
3 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
4 to review all such reports, and the Red Flags occurring prior to the acts or failures to act at issue.  
5 Thus, the actions and/or inaction by Marshall, Garber, Hurlbut, Stickels, Chur, Fogg, Harter and  
6 Lumpkin regarding the 2010 Treaty are not protected by the BJR, and the BJR is rebutted with  
7 respect thereto. The 2010 Treaty constitutes a breach of Marshall's, Garber's, Hurlbut's,  
8 Stickels', Chur's, Fogg's, Harter's and Lumpkin's fiduciary duties involving intentional and  
9 knowing misconduct and knowing violations of the law by said defendants, which Marshall,  
10 Garber, Hurlbut, Stickels, Chur, Fogg, Harter and Lumpkin knew was wrongful at all relevant  
11 times.

12           371. In intentionally and knowingly entering into and/or approving or ratifying, or  
13 failing to act to prevent, the 2011 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg,  
14 Harter and Lumpkin failed to act honestly and in good faith, on an informed basis, and with a  
15 view to the interests of the Company as required by applicable law, including without limitation  
16 NRS 78.138(3).

17           372. Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg, Harter and Lumpkin failed to  
18 act honestly and in good faith, on an informed basis, and with a view to the interests of the  
19 Company by, without limitation, intentionally and knowingly entering into and/or approving or  
20 ratifying, or failing to act to prevent, the 2011 Treaty without ensuring that U.S. RE had obtained  
21 the required license in Nevada, continuing to engage the services of an unlicensed reinsurance  
22 broker/intermediary while knowing that doing so was a violation of Nevada law and/or  
23 intentional and knowing misconduct, permitting Uni-Ter to bind reinsurance on behalf of the  
24 Company while knowing that doing so was a violation of the Management Agreements and  
25 Nevada law and constituted an intentional and intentional and knowing violation of the law  
26 and/or intentional and knowing misconduct, failing to be informed about the 2011 Treaty to the  
27 extent they reasonably believed appropriate, and not reasonably believing their decision with  
28 respect to the 2011 Treaty was in the best interest of the Company.

1           373. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
2 to act to prevent, the 2011 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg, Harter  
3 and Lumpkin relied on Uni-Ter and U.S. RE, among others, including without limitation  
4 information, opinions, reports, or books of account or statements, including financial statements  
5 or other financial data provided by Uni-Ter and/or U.S. RE and others, or prepared based on  
6 information provided by Uni-Ter and/or U.S. RE, despite having knowledge concerning the  
7 matter in question that caused reliance thereon, including without limitation, Uni-Ter and/or U.S.  
8 RE, to be unwarranted.

9           374. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
10 Ter and U.S. RE, the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all relevant  
11 monthly financial reports to the Board, as well as the Board's knowledge they had failed to  
12 review all such reports, and the Red Flags occurring prior to the acts or failures to act at issue.  
13 Thus, the actions and/or inaction by Marshall, Garber, Hurlbut, Stickels, Chur, Fogg, Harter and  
14 Lumpkin regarding the 2011 Treaty are not protected by the BJR, and the BJR is rebutted with  
15 respect thereto. The 2011 Treaty constitutes a breach of Marshall's, Garber's, Hurlbut's,  
16 Stickels', Chur's, Fogg's, Harter's and Lumpkin's fiduciary duties involving intentional and  
17 knowing misconduct and knowing violations of the law by said defendants, which Marshall,  
18 Garber, Hurlbut, Stickels, Chur, Fogg, Harter and Lumpkin knew was wrongful at all relevant  
19 times.

20           375. In intentionally and knowingly entering into and/or approving or ratifying, or  
21 failing to act to prevent, the 2012 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg,  
22 Harter and Lumpkin failed to act honestly and in good faith, on an informed basis, and with a  
23 view to the interests of the Company as required by applicable law, including without limitation  
24 NRS 78.138(3).

25           376. Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg, Harter and Lumpkin failed to  
26 act honestly and in good faith, on an informed basis, and with a view to the interests of the  
27 Company by, without limitation, intentionally and knowingly entering into and/or approving or  
28 ratifying, or failing to act to prevent, the 2012 Treaty without ensuring that U.S. RE had obtained

1 the required license in Nevada, continuing to engage the services of an unlicensed reinsurance  
2 broker/intermediary while knowing that doing so was a violation of Nevada law and/or  
3 intentional and knowing misconduct, permitting Uni-Ter to bind reinsurance on behalf of the  
4 Company while knowing that doing so was a violation of the Management Agreements and  
5 Nevada law and constituted an intentional and intentional and knowing violation of the law  
6 and/or intentional and knowing misconduct, failing to be informed about the 2012 Treaty to the  
7 extent they reasonably believed appropriate, and not reasonably believing their decision with  
8 respect to the 2012 Treaty was in the best interest of the Company.

9 377. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
10 to act to prevent, the 2012 Treaty, Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg, Harter  
11 and Lumpkin relied on Uni-Ter and U.S. RE, among others, including without limitation  
12 information, opinions, reports, or books of account or statements, including financial statements  
13 or other financial data provided by Uni-Ter and/or U.S. RE and others, or prepared based on  
14 information provided by Uni-Ter and/or U.S. RE, despite having knowledge concerning the  
15 matter in question that caused reliance thereon, including without limitation, Uni-Ter and/or U.S.  
16 RE, to be unwarranted.

17 378. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
18 Ter and U.S. RE, the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all relevant  
19 monthly financial reports to the Board, as well as the Board's knowledge they had failed to  
20 review all such reports, and the Red Flags occurring prior to the acts or failures to act at issue.  
21 Thus, the actions and/or inaction by Marshall, Garber, Hurlbut, Stickels, Chur, Fogg, Harter and  
22 Lumpkin regarding the 2012 Treaty are not protected by the BJR, and the BJR is rebutted with  
23 respect thereto. The 2012 Treaty constitutes a breach of Marshall's, Garber's, Hurlbut's,  
24 Stickels', Chur's, Fogg's, Harter's and Lumpkin's fiduciary duties involving intentional and  
25 knowing misconduct and knowing violations of the law by said defendants, which Marshall,  
26 Garber, Hurlbut, Stickels, Chur, Fogg, Harter and Lumpkin knew was wrongful at all relevant  
27 times.

1           379. In renewing the agreement with U.S. RE, Marshall, Garber, Hurlbut, and Stickels,  
2 Chur, Fogg, Harter and Lumpkin failed to act honestly and in good faith, on an informed basis,  
3 and with a view to the interests of the Company as required by applicable law, including without  
4 limitation NRS 78.138(3).

5           380. Marshall, Garber, Hurlbut, and Stickels, Chur, Fogg, Harter and Lumpkin failed to  
6 act honestly and in good faith, on an informed basis, and with a view to the interests of the  
7 Company by, without limitation, renewing the agreement with U.S. RE without ensuring that  
8 U.S. RE had obtained the required license in Nevada, continuing to engage the services of an  
9 unlicensed reinsurance broker/intermediary while knowing that doing so was a violation of  
10 Nevada law and/or intentional and knowing misconduct, permitting Uni-Ter to bind reinsurance  
11 on behalf of the Company while knowing that doing so was a violation of the Management  
12 Agreements and Nevada law and constituted an intentional and intentional and knowing violation  
13 of the law and/or intentional and knowing misconduct, failing to be informed about the renewal  
14 of the agreement with U.S. RE to the extent they reasonably believed appropriate, and not  
15 reasonably believing their decision with respect to the renewal of the Agreement with U.S. RE  
16 was in the best interest of the Company.

17           381. In renewing the agreement with U.S. RE, Marshall, Garber, Hurlbut, and Stickels,  
18 Chur, Fogg, Harter and Lumpkin relied on Uni-Ter and U.S. RE, among others, including without  
19 limitation information, opinions, reports, or books of account or statements, including financial  
20 statements or other financial data provided by Uni-Ter and/or U.S. RE and others, or prepared  
21 based on information provided by Uni-Ter and/or U.S. RE, despite having knowledge concerning  
22 the matter in question that caused reliance thereon, including without limitation, Uni-Ter and/or  
23 U.S. RE, to be unwarranted.

24           382. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
25 Ter and U.S. RE, the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all relevant  
26 monthly financial reports to the Board, as well as the Board's knowledge they had failed to  
27 review all such reports, and the Red Flags occurring prior to the acts or failures to act at issue.  
28 Thus, the actions and/or inaction by Marshall, Garber, Hurlbut, Stickels, Chur, Fogg, Harter and

1 Lumpkin regarding renewing the agreement with U.S. RE are not protected by the BJR, and the  
2 BJR is rebutted with respect thereto. Renewal of the agreement with U.S. RE constitutes a breach  
3 of Marshall's, Garber's, Hurlbut's, Stickels', Chur's, Fogg's, Harter's and Lumpkin's fiduciary  
4 duties involving intentional and knowing misconduct and knowing violations of the law by said  
5 defendants, which Marshall, Garber, Hurlbut, Stickels, Chur, Fogg, Harter and Lumpkin knew  
6 was wrongful at all relevant times.

7 **4. Failure to Amend Business Plans as Required by Nevada Law and**  
8 **unlawful Underwriting of Country Villa**

9 **a. The Board is aware of applicable Nevada law at all relevant**  
10 **times.**

11 383. NRS 694C.240 provides as follows:  
12

13 A captive insurer shall include its business plan with its application for the  
14 issuance and renewal of a license. If the captive insurer makes any changes to the  
15 business plan, the captive insurer shall, as soon as practicable, file a copy of the  
updated business plan with the Commissioner.

16 Nev. Rev. Stat. Ann. § 694C.240 (West).

17 384. In addition, NRS 694C.230 provides for annual renewal of a captive insurer.

18 385. At all relevant times, the Board, as well as Uni-Ter and U.S. RE, knew of these  
19 requirements.

20 386. At all relevant times, the Board, as well as Uni-Ter and U.S. RE, knew that  
21 without approval from the DOI for any changes to its business model and plan, such changes  
22 were in violation of Nevada law, including without limitation the above statutes.

23 387. L&C submitted its business plan in 2003 as part of its captive insurance  
24 application to the Nevada Department of Insurance for issuance of a license as a Nevada captive  
25 insurer ("2003 Business Plan"). The 2003 Business Plan limited L&C to providing maximum  
26 policy limits of \$500,000 per claim and \$1,000,000 aggregate without reinsurance, or \$1,000,000  
27 per claim and \$3,000,000 aggregates should L&C maintain reinsurance.  
28

1           388. Section 7 of the 2003 Business Plan, entitled Underwriting Guidelines  
2 (“Underwriting Guidelines”) again stated that L&C would limit its risk by maintaining a  
3 maximum policy limit of \$500,000 per claim, and added the additional limitation that “[a]ll  
4 policies issued by L&C will have a terms no greater than 12 months” and that “[i]nsureds that  
5 manage, own or control more than (15) locations are unique because of their higher propensity for  
6 loss.”

7           389. L&C also provided reinsurers with underwriting guidelines which deemed “any  
8 submission that could be considered a chain (preference is for those accounts that have fewer than  
9 15 locations)” as an unacceptable risk, and that “any submission that had a claim (paid or  
10 reserved) larger than \$250,000 in the last 5 years” as an unacceptable risk.

11           390. In 2007, when all Director Defendants except Lumpkin were members of the  
12 Board, the Board was advised of the requirements to file business plans in accordance with NRS  
13 694C.240. Lumpkin was also aware of this requirement upon her membership on the Board

14           391. Specifically, on March 14, 2007, following the examination of L&C performed by  
15 the Nevada DOI for the years of December 31, 2003 to December 31, 2005, the Board’s  
16 knowledge of, and knowledge of the wrongfulness of, its wrongful and unlawful actions was  
17 confirmed by the DOI pertaining to NRS 694C.240, and the Board was ordered to provide an  
18 amended business plan to the Commissioner.

19           392. The Board’s continued intentional and knowing violations of Nevada law were  
20 again confirmed to the Board in 2010 by the DOI, including without limitation of NRS 694C.240  
21 violations by the Board for its failure to submit amended business plans on an annual basis. On  
22 April 26, 2010, the Board specifically acknowledged such violations.

23                   **b. The Board approves Country Villa in violation of Nevada law.**

24           393. Further, the Board’s violations of its legal obligation to update its business plan  
25 and obtain DOI approval of any changes in its business plan included its decision in 2009 to  
26 substantially change its business without informing the DOI through an updated business plan.

1           394. In or around July, 2009, L&C accepted two California-based multi-site long-term  
2 care operatives, referred to as Country Villa Health Services, Inc. (“Country Villa”) and Braswell  
3 Family Senior Care (“Braswell” and collectively the “California Insureds”).

4           395. This was a divergence from the established business model of L&C, and violated  
5 L&C’s underwriting guidelines, including without limitation because it was the first time L&C  
6 chose to insure a large multi-facility operator, with Country Villa operating in excess of the 15  
7 facility limitation.

8           396. In addition, Country Villa had historical loss records that were outside of L&C’s  
9 typical underwriting range and violated L&C’s underwriting guidelines.

10          397. Moreover, the agreement with Country Villa contained an aggregate policy limit  
11 of \$5,000,000 on five of Country Villa’s facilities which exceeded the maximum aggregate policy  
12 limit of \$3,000,000 as contained in L&C’s business plan.

13          398. In addition, the 2004 Management Agreement required that the Board approve all  
14 defense counsel for all claims. Throught the agreement with Country Villa the Board violated  
15 this requirement and gave Country Villa exclusive authority to appoint defense counsel in  
16 violation of the Board’s obligations under the 2004 Management Agreement. Despite knowledge  
17 of this requirement, and that the Board’s intentional and knowing decision regarding the  
18 underwriting of Country Villa was wrongful and a violation of the Board’s obligations to L&C,  
19 the Board approved underwriting Country Villa.

20          399. This decision was not protected by the BJR, and was a breach of the Board’s  
21 fidudiciary duties involving intentional and knowing misconduct and knowing violations of the  
22 law by the Board.

23          400. Further, under the 2004 Management Agreement, the Board was required to  
24 review the monthly financial documents of L&C on a monthly basis, but had failed to comply  
25 with this requirement beginning no later than, despite knowledge that such conduct was wrongful.

26          401. Despite knowledge of these violations and acts of misconduct, the Board approved  
27 the underwriting of Country Villa in 2009, and its renewal in 2010, which involved intentional  
28



1 misconduct by the Board, including without limitation its breach of the applicable underwriting  
2 guidelines.

3 402. Further, the Board failed to file an updated business plan to inform the DOI  
4 regarding the changes to its business model and plan as required by Nevada law.

5 403. In addition, the 2004 Management Agreement required that the Board approve all  
6 defense counsel for all claims. Through the agreement with Country Villa the Board violated this  
7 requirement and gave Country Villa exclusive authority to appoint defense counsel in violation of  
8 the Board's obligations under the 2004 Management Agreement.

9 404. Despite knowledge of this requirement, and that the Board's decision to allow the  
10 underwriting of Country Villa was wrongful and a violation of the Board's obligations to L&C,  
11 the Board allowed, and/or failed to act to prevent the underwriting of Country Villa. Despite  
12 knowledge of these violations and acts of misconduct, the Board allowed the underwriting of  
13 Country Villa in 2009, and its renewal in 2010.

14 405. The Board failed to ensure the filing of an updated business plan to inform the  
15 DOI regarding the changes to its business model and plan the Country Villa entailed as required  
16 by Nevada law.

17 406. The Board's intent was clear: it knew Country Villa was a divergence from the  
18 established business model of L&C, and it knew it was an extreme risk. The Board did not want  
19 to inform the DOI for fear the DOI would prohibit the underwriting of Country Villa, denying the  
20 Board its "get rich quick" scheme that the high premiums of the Country Villa account  
21 represented. The Board was aware of the applicable laws concerning updating its business plans  
22 and obtaining the approval of the DOI, and wrongfully violated those laws.

23 **c. Rebuttal of the BJR and breach of fiduciary duties by the**  
24 **Board involving intentional and knowing misconduct and**  
25 **knowing violations of the law with respect to Country Villa and**  
**its failure to update its business plans.**

26 407. In intentionally and knowingly entering into and/or approving or ratifying, or  
27 failing to act to prevent, or otherwise reject the underwriting of Country Villa, all Director  
28

1 Defendants failed to act honestly and in good faith, on an informed basis, and with a view to the  
2 interests of the Company as required by applicable law, including without limitation NRS  
3 78.138(3).

4 408. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
5 to act to prevent, or otherwise reject the underwriting of Country Villa, all Director Defendants  
6 failed to act honestly and in good faith, on an informed basis, and with a view to the interests of  
7 the Company by, without limitation, failing to obtain proper approval from the DOI regarding the  
8 change to the Company's business plan that Country Villa represented in violation of Nevada  
9 law, failing to adhere to the Underwriting Guidelines, failing to retain the right to choose defense  
10 counsel as required by the 2004 Management Agreement, failing to be informed about Country  
11 Villa to the extent they reasonably believed appropriate, and not reasonably believing the decision  
12 to underwrite Country Villa was in the best interests of the Company.

13 409. The Board was not properly informed about CV to the extent they reasonably  
14 believed appropriate, and did not reasonably believe the decision to underwrite CV was in the  
15 best interests of the Company.

16 410. The fact that the Board was not properly informed about Country Villa to the  
17 extent they reasonably believed appropriate, and did not reasonably believe the decision to  
18 underwrite Country Villa was in the best interests of the Company is evidenced by, without  
19 limitation, the testimony of director defendant Hurlbut, who testified that the Board was not  
20 "fully briefed" on the issue of insuring Country Villa, and in fact did not even have a say in the  
21 decision to insure Country Villa:

22  
23 Q: And were you fully briefed on Country Villa?

24 A: No. It was a done deal. We were told they're coming in. Sandy  
25 brought them in.

26 ...  
27 Q: If Mr. Marshall, Dr. Harter, or others said extensive presentations  
were made to the board, the board considered it, chose to assume the risk or fully  
briefed, they would be wrong?

28 [Objections]

1 A: **It was a done deal.**

2 ...

3 Q: You do not recall anybody from UniTer specifically making a  
4 presentation to the board in Sonoma, California, to discuss whether or not to bring  
Country Villa on, fully vetting the number of units it had, its underwriting of that  
units and the risk?

5 A: There was discussion. **What I'm trying to tell you, Counselor, is**  
6 **the fact that it was a done deal. We were told that this is going to happen; it**  
7 **doesn't really matter.**

8 ...

9 Q: Could you have undone it?

10 A: I don't think so.

11 See Deposition of Robert Hurlbut, at p.32 lines 4-7, 15-18, 23; p.33 lines 2-10, 23-24.

12 411.

13 412.

14 413.

15 414. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
16 to act to prevent, or otherwise reject the underwriting of Country Villa, all Director Defendants  
17 relied on Uni-Ter and U.S. RE, among others, including without limitation information, opinions,  
18 reports, or books of account or statements, including financial statements or other financial data  
19 provided by Uni-Ter and/or U.S. RE and others, or prepared based on information provided by  
20 Uni-Ter and/or U.S. RE, despite having knowledge concerning the matter in question that caused  
21 reliance thereon, including without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

22 415. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
23 Ter and U.S. RE, the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all relevant  
24 monthly financial reports to the Board, as well as the Board's knowledge they had failed to  
25 review all such reports, and the Red Flags occurring prior to the official conduct at issue. Thus,  
26 the actions and/or inaction by all Director Defendants regarding Country Villa are not protected  
27 by the BJR, and the BJR is rebutted with respect thereto. The decision and/or approval of the  
28 underwriting of Country Villa by the Board constitutes a breach of the Director Defendants'

1 fiduciary duties involving intentional and knowing misconduct and knowing violations of the law  
2 by said defendants, which the Director Defendants knew was wrongful at all relevant times.

3                   **5.     Insolvency of L&C.**

4  
5                   **a.     The Board is aware of applicable Nevada law at all relevant**  
6                   **times.**

7           416.    NRS 695E.200 provides in relevant part:

8           A risk retention group shall not:

9           ...

10          3. Transact insurance or otherwise operate while financially impaired or in a  
11          hazardous financial condition;

12          ...

13          Nev. Rev. Stat. Ann. § 695E.200 (West).

14          417.    The term “hazardous financial condition” is defined as follows:

15                “Hazardous financial condition” means that, based on its present or reasonably  
16                anticipated financial condition, a risk retention group, although not yet financially  
17                impaired or insolvent, is unlikely to be able to:

18                   1. Meet obligations to policyholders with respect to known claims and  
19                   reasonably anticipated claims; or

20                   2. Pay other obligations in the normal course of business.

21          Nev. Rev. Stat. Ann. § 695E.050 (West).

22          418.    At all relevant times the Board knew of the meaning of the term “hazardous  
23          financial condition,” including without limitation having reviewed and executed or approved  
24          documents containing this information, including without limitation, offering memoranda,  
25          regulatory documents, and statutes and other applicable laws. documents containing this  
26          information.

27          419.    At all relevant times the Board knew of the prohibitions against operating L&C in  
28          a hazardous financial condition and/or financially impaired, including without limitation having

1 reviewed and executed or approved documents containing this information, including without  
2 limitation, offering memoranda, regulatory documents, and statutes and other applicable laws.  
3 documents containing this information.

4 420. At all relevant times the Board knew that the minimum statutory capitalization  
5 required in Nevada was \$500,000, and such further capitalization as may be required by the DOI,  
6 including without limitation having reviewed and approved documents containing this  
7 information, including without limitation, offering memoranda, regulatory documents, and  
8 statutes and other applicable laws.

9 421. At all relevant times the Board knew that Florida law required that L&C have a  
10 minimum positive surplus of \$1,500,000 to operate.

11 422. At all relevant times the Board knew that operating L&C without the minimum  
12 capital requirements was a violation of law, and was wrongful.

13 423. Further, as Harter acknowledged in her deposition, the Board knew it was  
14 responsible for approving the Company's financial statements:

15 Q. And who was in charge of setting the reserves?

16 A. In my view, it's staff with the approval of the board. And the board  
approved the financial statements, so we're all involved in that.

17 See Deposition of Carol Harter at 92: 9-12.

18 **b. The Board continues operating L&C in a hazardous financial**  
19 **condition, knowingly violating Nevada law.**

20 424. In or around mid-year, 2010, the Board, having access to all financial information  
21 of the Company, approved the June 30, 2010 financial statement of the Company ("2010 2Q  
22 Financials").

23 425. The 2010 2Q Financials was submitted under oath that it was a "full and true  
24 statement of all the assets and liabilities and of the condition and affairs of the said reporting  
25 entity as of the reporting period stated above."

26 426. The 2010 2Q Financials demonstrated unequivocally that the Company was, at  
27 best, operating while in hazardous financial condition within the meaning of NRS 695E.200. The  
28

1 Board knew of this fact at all relevant times herein, including upon review of the 2010 2Q  
2 Financials.

3 427. The 2010 2Q Financials were submitted to the DOI. The 2010 2Q Financials so  
4 clearly demonstrated the Company was, at a minimum, in a hazardous financial condition,  
5 impaired and/or insolvent, that very shortly after its receipt by the DOI, on or around September  
6 8, 2010, the DOI sent a letter to Marshall, President of L&C and a member of the Board (*i.e.*, the  
7 September 2010 Letter) advising the Board of the dangerous financial position of L&C.

8 428. As noted above, in the September 2010 Letter, captioned “Lewis & Clark  
9 Deteriorating Financial Condition,” the DOI sets for the hazardous financial condition in which  
10 the Company was operating, based upon the 2010 2Q Financials.

11 429. The September 2010 Letter ended with an admonition from the DOI that  
12 “[b]ecause of the company’s capital decline revealed by the June 30, 2010 financial statement,  
13 management should commence preparing a corrective action plan and an implementation  
14 schedule addressing a means to enhance earnings and surplus, reduce expenses, and improve  
15 liquidity.”

16 430. Despite having access to all financial and other information upon which the June  
17 2010 Financial Statement was based, and knowing that continued operation of the Company in  
18 such a condition was wrongful, intentional and knowing misconduct, and a violation of law,  
19 including Nevada law, the Board intentionally and knowingly failed to fulfill their fiduciary  
20 duties to correct the substantial problems L&C was facing and instead continued operating L&C  
21 in violation of Nevada law including by, without limitation, transacting insurance, renewing  
22 accounts and obtaining new business.

23 **c. L&C’s financial condition continues to deteriorate.**

24 431. Further, Lewis & Clark experienced a net loss during the three quarters ending  
25 September 30, 2011, of \$3.1 million.

26 432. In or around mid-year, 2011, the Board (having access to all financial information)  
27 approved the June 30, 2011 financial statement of the Company (“2011 2Q Financials”).  
28

1           433. The 2011 2Q Financials were submitted to the DOI. The 2011 2Q Financials so  
2 clearly demonstrated the Company was, at a minimum, in a hazardous financial condition,  
3 impaired and/or insolvent, that very shortly after its receipt by the DOI, on or around September  
4 8, 2011, the DOI sent a letter to Marshall, President of L&C and a member of the Board (*i.e.* the  
5 September 2011 Letter) advising the Board of the now extremely dire position of L&C.

6           434. The September 2011 Letter referenced the September 2010 Letter, noting that the  
7 September 2010 Letter had been sent previously to the Board regarding the hazardous financial  
8 condition, impairment and/or insolvency of the Company at that time.

9           435. Further, in the September 2011 Letter, the DOI identified several massive financial  
10 problems with L&C which the Board had, taken improper or no action to correct.

11           436. The September 2011 Letter noted that the DOI had sent “a prior letter advis[ing]  
12 the Board of Directors of deteriorating financial condition and admonish[ing] the Board and  
13 management to consider a correction plan.” The letter also required that “[t]he Board and  
14 management must now prepare a short-term (3 month) action plan and based on this action plan  
15 how they forecast their 12/31/2011 statement to appear.”

16                   **d.       Knowing violation of the law by the Board in continued operation of**  
17                   **L&C.**

18           437. The Board held a meeting on September 21, 2011 (“September 2011 Meeting”).

19           438. All directors were present at the September 2011 Meeting, with Fogg attending by  
20 telephone.

21           439. Elsass, Dalton and Jonna Miller (“Miller”) attended the September 2011 Meeting  
22 in person.

23           440. The packages Uni-Ter prepared for, and delivered to, each Lewis & Clark Board  
24 Member for the September 2011 Meeting (“September 2011 Board Package”), included a report  
25 from the consultant, the Praxis Claims Consulting (“Praxis”), dated September 15, 2011.

26           441. William Donnelly, Reinsurance Claims Manager of U.S. RE, had arranged the  
27 September 15, 2011 audit. Mr. Donnelly was on-site and took part in the meetings during the first  
28

1 day of Praxis' site visit to Uni-Ter on or about September 8, 2011, and Mr. Donnelly supplied the  
2 documents Praxis reviewed before the site visit to Praxis by e-mail.

3 442. At the September 2011 Meeting, Brian Stiefel ("Stiefel"), CPCU of Praxis  
4 presented the September 15, 2011 report ("September 2011 Praxis Report") to the Lewis & Clark  
5 Board of Directors.

6 443. At that time, Elsass of Uni-Ter, emphasized to the Board the dire financial  
7 situation of the Company as set forth in the 2011 2Q Financials, and emphasized to the Board in  
8 the September 2011 Letter from the DOI.

9 444. Uni-Ter requested that all entities with representatives on the Lewis & Clark  
10 Board of Directors, make additional investments in Lewis & Clark (the "Required  
11 Contributions"), totaling approximately \$2.2M, in order to try to meet the minimum financial  
12 requirements to be in compliance with Nevada law and to maintain a legally acceptable premium-  
13 to-equity ratio.

14 445. The Board knew that even more money was needed to meet reserve requirements,  
15 and that the Required Contributions would not be sufficient.

16 446. The Director Defendants knew that at the time, L&C was, at best, continuing to  
17 operate in a hazardous financial condition, and that continued operation of L&C was intentional  
18 misconduct and a knowing violation of the law.

19 447. Moreover, the fact that the Required Contributions were required from several of  
20 the Director Defendants confirmed to the entire Board that Uni-Ter had been improperly stating  
21 reserves, resulting in inadequate reserves.

22 448. In fact, this was not the first time that Uni-Ter, including Uni-Ter CS, had taken  
23 steps to suppress claims reserves below appropriate levels. In April 2010, Christine McCarthy  
24 assumed the role of Vice President-Claims for Uni-Ter. She immediately overhauled Uni-Ter's  
25 claims handling, reserve setting, and litigation management policies, resulting in increases in  
26 claims reserves from \$6.3 million at the end of 2009, to \$8.0 million at June 30, 2010, to \$9.2  
27 million at the end of 2010.



1           449. In May 2011, Uni-Ter terminated Ms. McCarthy for, among other reasons, her  
2 unwillingness to suppress reserves.

3           450. Notwithstanding Ms. McCarthy's termination, and the fact that her policies were  
4 put in place during 2010, Uni-Ter represented to Praxis that Ms. McCarthy's policies were newly  
5 instituted corrective measures in August of 2011, which is a representation recounted in the  
6 September 15, 2011 Praxis report.

7           451. Further, Uni-Ter used an accounting software program, known as Pyramid,  
8 throughout the existence of L&C which was obsolete, no longer had developer support, and was  
9 considered to be "extremely outdated" by Uni-Ter's IT Director. This was known to both the  
10 President of Uni-Ter and U.S. RE, whom respectively referred to Pyramid as the "inept system"  
11 and a "patchwork quilt." In addition, Uni-Ter senior management reported to a third-party IT  
12 auditor that Pyramid was "only approximately 50% accurate/complete; therefore the data has to  
13 be compared to documents outside of Pyramid to reconcile the data to approximately 90%  
14 accuracy/completeness." Despite the fact that both Uni-Ter and U.S. RE knew that Pyramid  
15 provided inaccurate data, and that at least 10% of the data being provided to L&C was not  
16 accurate, both U.S. RE and Uni-Ter nevertheless allowed this data to be provided to L&C,  
17 thereby negligently misrepresenting the accuracy of the data to the Board, and breaching their  
18 fiduciary duties to L&C.

19                   **f. Continued deterioration of L&C despite the Required Contributions.**

20           452. Despite having made the Required Contributions, immediately after making the  
21 Required Contributions, or even before all the Required Contributions were actually made, the  
22 Director Defendants received the Company's third quarter 2011 financial statement ("2011 3Q  
23 Financials").

24           453. The 2011 3Q Financials showed further financial deterioration of L&C, despite the  
25 addition of the Required Contributions.

26           454. After receipt of the Company's 2011 3Q Financials, the DOI emailed the  
27 Company stating the following:  
28

1 Attached are questions and concerns regarding the above. **Despite the addition of**  
2 **\$2.15 million in capital, capital still declined 20% in the 3rd Quarter and**  
3 **losses continue to increase.**

4 Please respond in writing within 10 business days to the first paragraph of the  
5 attached September 23, 2011 letter which was sent as a result of the Qtr 2 2011  
6 Financial Statement.

7 455. The Board knew of this additional capital decline demonstrated by the 2011 3Q  
8 Financials as it approved the Company's 2011 3Q Financials.

9 456. The Board knew it was a violation of law, including without limitation Nevada  
10 law, to continue operating L&C due to its financial condition, and that such conduct was  
11 wrongful.

12 457. Further, notwithstanding the reduced scope of the September 2011 Praxis Report  
13 and its report to the Board of Directors, Uni-Ter, at U.S. RE's direction, conducted an internal  
14 full-scale review of all claims reserves and subsequently engaged Praxis to also conduct a full-  
15 scale review. The internal review was initiated based on Uni-Ter's and U.S. RE's concerns about  
16 the adequacy of claims reserves raised in the September 15, 2011 Praxis report.

17 458. U.S. RE required Uni-Ter to retain Praxis to complete its full claims review in or  
18 around November, 2011 ("Full Praxis Review") because U.S. RE had doubts about the adequacy  
19 of Lewis & Clark's reserves based on the significantly adverse findings of the internal review.

20 459. The Full Praxis Review showed that, in fact, an additional increase of at least, and  
21 possibly in excess of, \$5,000,000 of claims reserves was necessary for the Company to have the  
22 minimum reserves required to meet obligations to policyholders with respect to known claims and  
23 reasonably anticipated claims, or to pay other obligations in the normal course of business.

24 460. On December 20, 2011, the Board met telephonically. At that meeting, Uni-Ter  
25 and U.S. RE confirmed to the Board that an addition of at least, and possibly in excess of,  
26 \$5,000,000 was necessary to the Company's claims reserves to even have a chance of meeting the  
27 minimum regulatory and legal requirements for operating L&C, based on the Full Praxis Review.  
28

1           461. In fact, Uni-Ter also submitted to the Board the preliminary draft of the actuarial  
2 analysis prepared by Richard Lord (“Lord”) of Milliman, the Company’s actuary (“Milliman  
3 December 2011 Report”).

4           462. Lord noted that the audit of L&C had increased claim case reserves by  
5 approximately \$5,000,000 and the reserves estimate had increased by that amount as well.

6           463. In the email to the Board dated December 21, 2011, in which it sent the Milliman  
7 December 2011 Report, Uni-Ter pointed out to the Board that “[t]he amount of the increase in  
8 reserves is \$5,214,000.”

9           464. This change significantly increased the net loss of Lewis & Clark on a full 2011  
10 year basis and further decreased Lewis & Clark's capital to an unacceptable and unlawful level  
11 for operational, regulatory, and rating purposes, in violation of, inter alia, NRS 695E.200.

12           465. At all relevant times herein, the Board knew that L&C’s capital was at an  
13 unacceptable and unlawful level for operational, regulatory, and rating purposes in violation of  
14 law, including Nevada law, and that continuing to operate L&C in such a condition was wrongful.

15           466. On or around October 5, 2011, the Board approved and agreed to make the  
16 Required Contributions on or before November 15, 2011.

17           467. At the time of their additional Required Contributions in October/November 2011,  
18 however, the Board had access to all financial information related to the Company and knew  
19 about the significant reserve concerns raised in September 2011 to Uni-Ter and U.S. RE by  
20 Praxis.

21           468. Further, the Board unreasonably relied upon Uni-Ter’s assertion that the  
22 September 2011 Praxis Report represented a complete review of the claims process, which the  
23 Board easily could have done, and eventually did discover was inaccurate.

24           469. The Board had no basis to rely on Uni-Ter's and U.S. RE's representations at the  
25 September Board Meeting.

26           470. In fact, the Board knew it had received inaccurate financial information and other  
27 representations from Uni-Ter on multiple occasion.  
28

1           471. The Board knew at the September Board Meeting that claims reserves were in fact,  
2 inadequate, because they were required to provide nearly two million (\$2,000,000) out of their  
3 own pocket or from their entities.

4           472. The Board also knew that Uni-Ter was contributing an additional \$300,000 due to  
5 the inadequate reserves and other serious financial problems L&C was experiencing.

6           473. Further, in or around November, 2011, Uni-Ter prepared and issued an Offering  
7 Memorandum dated November 2011 (the "2011 Offering Memorandum") seeking equity  
8 investments in Lewis & Clark. Uni-Ter issued this offering memorandum to long-term care  
9 facilities, home health care businesses, and individuals engaged in nursing or allied health care  
10 practice in an attempt to sell securities to additional insured parties.

11           474. The 2011 Offering Memorandum failed to disclose material adverse information,  
12 specifically the existence of the review by the Praxis Group.

13           475. The 2011 Offering Memorandum failed to disclose that the Company was  
14 insolvent.

15           476. The Memorandum further stated that:

16                   It is expected that the net proceeds generated from this Offering of the  
17                   Company's Shares will provide additional funds for the Company to  
18                   continue operations and to comply with all applicable capitalization  
                    requirements under the laws of Nevada.

19 In this sentence, the Offering Memorandum was careful not to state that Lewis & Clark's capital  
20 was sufficient or that Lewis & Clark was solvent, because the Board, Uni-Ter and U.S. RE knew  
21 the Company was impaired or insolvent.

22                   **e. Continued deterioration of L&C's financial status, and the Board's**  
23                   **decision to continue operating in violation of law.**

24           477. The financial situation regarding L&C clearly demonstrated the Company was in  
25 such a hazardous financial condition, on December 21, 2011, Uni-Ter put its own professional  
26 liability insurers on notice, stating that the surplus of L&C was potentially "exhausted", and that  
27 the "Board of L&C is being kept informed" and a further telephonic conference with the Board  
28 was set for December 23, 2011.

1           478. The continued inaccurate representations by Uni-Ter and U.S. RE regarding the  
2 financial condition of the Company were further confirmed to the Board since the Board knew,  
3 no later than December 20, 2011, that the Company had a negative surplus in excess of  
4 \$5,000,000 from the November 2011 figures based on the Full Praxis Review, despite \$2,000,000  
5 having been infused into the Company only a few weeks before.

6           479. On December 23, 2011, the Board had a conference call that became very heated  
7 regarding the financial condition of the Company ("December 23 Conference Call"). During that  
8 conference call, the Board expressed anger at the dire financial situation of the Company. Dalton,  
9 who was on the conference call at the time, stated that Marshall had "lost his cool" and said he  
10 "feels like his house has been ransacked and he wants a f\*\*\*ing answer as to how this happened  
11 since September."

12           480. The Board recognized formally what it had known all along, which was that it  
13 could not trust or rely on Uni-Ter or U.S. RE. As an acknowledgement of this fact, the meeting  
14 minutes for the December 23, 2011 Board meeting reflect that the Board resolved that "all actions  
15 which Uni-Ter or U.S. RE, directly or indirectly, wish to take or recommend on behalf of the  
16 Corporation which are outside the ordinary course of business, or inconsistent with the  
17 Corporation's historic day to day business practices, should receive prior approval from the  
18 Board."

19           481. In an email dated December 23, 2011, Marshall, with copies to the other Board  
20 members as well as to Sitterson and Akridge, emailed Uni-Ter regarding the severe financial  
21 problems of L&C "that could jeopardize the very existence of Lewis & Clark," questioning  
22 L&C's "solvency."

23           482. At that time the Board also set the next Board telephonic meeting for December  
24 28, 2011.

25           483. On December 28, 2011, the Board, with Uni-Ter and U.S. RE, conducted a  
26 telephonic conference call ("December 28 Meeting").

27           484. As part of the December 28 Meeting, Piccione confirms to the board that the  
28 Company was very likely insolvent:

1 For whatever it's worth, we are concerned fundamentally that notwithstanding the  
2 fact that you have a monthly calibration of premiums, the effect is that by putting  
3 those policies into force it's not just a question of responsibility to return the  
4 unearned premiums, but if you have a loss that takes place during that period  
5 during the effect of that cancelation, you run the potential that you've got an  
6 insurance company that's potentially insolvent to pay that claim.

7 485. Piccione further advised the Board that due to the fact that L&C wrote insurance in  
8 Florida, continued operation meant L&C was going to "run the risk of a criminal felony."

9 486. Sitterson stated that if Piccione thought that "there is a risk of criminal penalties  
10 you should have your counsel submit a report to the board that tells them that."

11 487. Immediately after the call was over, Piccione stated that he needed to "call right  
12 now Carlton Fields [Uni-Ter's attorneys], tell them they need to get a letter done right now to that  
13 board."

14 488. The motive for the Board to continue operating while insolvent – despite their  
15 knowledge that such action was in violation of many laws, including Nevada's and Florida laws,  
16 and included civil and criminal penalties – was clear: the Board wanted to maintain the façade  
17 that it was a healthy company to avoid intervention by the DOI, and to attempt to deceive another  
18 company, namely Health Cap, into taking over L&C.

19 489. During the December 28 Meeting, Elsass put it this way, and the Board agreed:

20 I think we want to keep Health Cap interested. **Whatever we need to do to keep**  
21 **that going, I think we need to keep it going.**

22 490. Sitterson confirmed that Health Cap was the only entity even considering taking  
23 over L&C, stating that "[t]he only option that's on the table is Health Cap."

24 491. Further, later on December 28, 2011, Sitterson forwarded to the Board multiple  
25 emails from Uni-Ter representatives in which Uni-Ter stated that it believed that it "must  
26 respectfully point out that we [Uni-Ter] are not as yet confident of the ultimate level of reserves  
27 as at 31 December 2011 ... nor whether the finalized level of reserves will correlate to L&C  
28 having a positive surplus as at 31 December 2011..."

1           492. Despite this clear warning from even Uni-Ter that, based on L&C's then present or  
2 reasonably anticipated financial condition, L&C was unlikely to be able to meet obligations to  
3 policyholders with respect to known claims and reasonably anticipated claims, or to pay other  
4 obligations in the normal course of business, the Board directed Uni-Ter to "process the current  
5 renewals."

6           493. Each of the Director Defendants knew unequivocally that this decision was  
7 wrongful and a direct, knowing violation of both Nevada and Florida law.

8           494. Uni-Ter acknowledged receipt of the instructions and stated it would proceed  
9 accordingly. However, knowing that the Board's instruction was unlawful, Uni-Ter stated that  
10 there was "an important issue" with respect to this instruction," that it had "sought the advice of  
11 counsel regarding the issue of processing renewals," and informed the Board as follows:

12  
13           According to legal counsel, a managing general agent such as Uni-Ter has no  
14 common law liability to brokers, agents or policyholders as a result of the  
15 insolvency of the insurer. However, it is the general rule in most states that an  
16 insurance broker has a duty not to place insurance with an insurer which the broker  
17 knows or reasonably should have known to be insolvent, and this duty applies to  
18 renewal policies as well.

19           495. Further, Uni-Ter noted that in the previous day's Board meeting, "concern was  
20 expressed by us over issues having to do with Florida Statutes dealing with potential liability  
21 (beyond civil), as a result of L&C becoming impaired or insolvent." Accordingly, Uni-Ter sent  
22 the Board a letter from Uni-Ter's attorneys, Carlton Fields, and quoted the letter in the email, "to  
23 better assure" that the Board members received it. The letter stated in relevant part as follows:

24           You have asked us to provide you with information concerning potential liability  
25 under Florida law for Lewis & Clark LTC Risk Retention Group, Inc. ("L&C") as  
26 a result of L&C becoming impaired or insolvent. Under Fla. Stat. Ann. §  
27 626.9541(1)(w), the following is defined as an "unfair method[] of competition and  
28 unfair or deceptive act[] or practice[]" that is prohibited by Fla. Stat. Ann.  
§626.9541:

(w) Soliciting or accepting new or renewal insurance risks by  
insolvent or impaired insurer prohibited; penalty-

1. Whether or not delinquency proceedings as to the insurer  
have been or are to be initiated, but while such insolvency or impairment exists, no

1 director or officer of an insurer, except with the written permission of the office,  
2 shall authorize or permit the insurer to solicit or accept new or renewal insurance  
3 risks in this state after such director or officer knew, or reasonably should have  
4 known, that the insurer was insolvent or impaired. "Impaired" includes  
5 impairment of capital or surplus, as defined in s. 631.011(12) and (13).

6 2. Any such director or officer, upon conviction of a  
7 violation of this paragraph, is guilty of a felony of the third degree, punishable as  
8 provided in s. 775.082, s. 775.083, or s. 775.084.

9 It is our understanding that this applies to risk retention groups domiciled in other  
10 states but doing business in Fla. See § 627.944(5), and of course imposes potential  
11 criminal liability for the individual officers and directors of the insolvent or  
12 impaired insurer.

13 496. And, in fact, as the Director Defendants knew, the statutes cited by Carlton Fields  
14 make clear that Florida law required a positive surplus of \$1,500,000.00. See Fla. Stat. Ann. §  
15 624.408 (West) ("an insurer in this state must at all times maintain surplus as to policyholders at  
16 least the greater of: (a) Except as provided in paragraphs (e), (f), and (g), \$1.5 million).

17 497. Knowing that continued operation of the Company was in violation of multiple  
18 laws, including at least one states laws that carried criminal penalties, Uni-Ter demanded the  
19 Board confirm on December 29, 2011, that the Director Defendants wanted to continue operating  
20 L&C, including processing renewals.

21 498. Despite this clear statement of law, and the knowledge the Board had that L&C  
22 was over \$5,000,000 below the amount necessary to even cover the minimum statutory reserves,  
23 the Board continued to operate L&C, including ordering Uni-Ter to renew policies coming due  
24 for renewal January, 2012, in direct, knowing violation of multiple laws.

25 499. In fact, despite the Board's knowledge that L&C was at least \$5,200,000 below  
26 where it needed be to meet minimum statutory requirements, that the 3Q 2011 Financial  
27 Statement showed an additional 20% capital decrease (even including the \$2.2 million Required  
28 Contributions), in order to provide false cover for its decision to keep operating while in violation  
of multiple states' laws, the Board minutes for the December 28, 2011, meeting stated the  
following:



1 Having been advised that Uni-Ter's pro forma for December 31, 2011 financials  
2 for the Corporation indicate that the Corporation is neither impaired nor insolvent  
3 and pending receipt of the Fishlinger review, Uni-Ter should process the current  
4 renewals, with level monthly premium payment offered to the facilities.

5 500. Noticeably absent from this decision by the Director Defendants ("December 2011  
6 Resolution") is any statement by the Director Defendants that L&C is not in a hazardous financial  
7 condition. the reason for this glaring omission is that the Director Defendants knew, and had  
8 known for over a year, that the Director Defendants had been operating L&C in a hazardous  
9 financial condition, knowing it to be wrongful and in violation of law, including without  
10 limitation, Nevada law.

11 501. The December 2011 Resolution to continue operating in reliance on the pro forma  
12 for December 31, 2011 financials received from Uni-Ter (the "December 2011 Pro Forma"), was  
13 made in reliance on information provided by Uni-Ter despite the Director Defendants' knowledge  
14 concerning the matter in question that caused reliance thereon to be unwarranted.

15 502. Specifically, among other things, reliance by the Board on the December 2011 Pro  
16 Forma was unwarranted because Uni-Ter itself told the Director Defendants not to rely on the  
17 December 2011 Pro Forma.

18 503. Dalton sent the Director Defendants an email on December 30, 2011, stating that  
19 Uni-Ter wanted to "make sure that everyone understands that decisions should not be made based  
20 on whatever you received [*i.e* the December 2011 Pro forma] as it was an internal working copy."

21 504. The Director Defendants knew the statements contained in the December 2011  
22 Resolution were inaccurate, and that the December 2011 Pro Forma was unreliable.

23 505. Further, the Board's internal communications reveal that the Board was well aware  
24 it could not rely on the December 2011 Pro Forma.

25 506. In fact, on December 29, 2011, Stickels emailed the Board stating that "[t]he  
26 proforma [*i.e.* the December 2011 Pro Forma] doesn't indicate insolvency but may meet the  
27 impaired capital test."  
28

1           507. This statement by Stickels was an admission that, at a minimum, the Company  
2 was operating in a hazardous financial condition in violation of law, including without limitation  
3 Nevada law, and that the Director Defendants knew it, and knew it was wrongful.

4           508. In truth, even Uni-Ter itself had advised the Board multiple times that it was  
5 concerned there was no positive surplus in L&C, and was so concerned about the negative  
6 financial condition of the Board it asked its attorneys to advise the Board that processing renewals  
7 could even subject the Board to criminal – not just civil – penalties.

8           509. And, in fact, the Board acknowledged outside the presence of Uni-Ter that it knew  
9 it could not rely on anything Uni-Ter provided to it, including the December 2011 Pro Forma,  
10 knowing Uni-Ter to have misrepresented the financial status of L&C on numerous occasions.

11           510. In an email from Lumpkin to the Board dated December 30, 2011, Lumpkin stated  
12 that with respect to information received from Uni-Ter, “[a]t this point it is difficult to have any  
13 confidence in the data/info we get.”

14           511. In an email dated December 30, 2011, Marshall stated that L&C “should not work  
15 with a mgmt. [sic] entity that reflects incompetence in its principal duties.”

16           512. In response to this, Marshall further confirmed what the Board all knew – that the  
17 Board could not rely on Uni-Ter’s data. In an email to the Board on December 30, 2011,  
18 Marshall stated as follows:

19           Confused by Donna’s [Dalton] caution to not pay too much attention to internal  
20 documents – is Uni-Ter’s financial data reliable or not? (rhetorical question, do not  
21 respond!).

22           513. Yet, despite even Uni-Ter itself telling the Director Defendants not to rely on the  
23 December 2011 Pro Forma, despite the Director Defendant acknowledging in internal emails that  
24 they knew they could not rely on the information provided by Uni-Ter, the Board issued the  
25 December 2011 Resolution to create the false narrative that it was justified in relying on  
26 information it knew to be unreliable from Uni-Ter in order to continue operating L&C in its  
27 extremely hazardous financial condition, impairment and/or insolvency, to the detriment of the  
28 Company, as well as others, and in breach of the Director Defendants’ fiduciary duties.

1           514. Further, in a letter from Sitterson on behalf of the Board to Uni-Ter dated  
2 December 30, 2011, Sitterson emphasized the continued dire financial situation of L&C, and the  
3 unreliability of Uni-Ter's information. In the letter, Sitterson noted that "[t]his is a time of crisis  
4 for Lewis & Clark" and that the Board had just been "convinced by Uni-Ter to invest  
5 approximately \$2.0 million two months ago, only to be told now that the claims information upon  
6 which they relied was fundamentally inaccurate."

7           515. In a response dated the same day, Uni-Ter's lawyers made clear that Uni-Ter was  
8 assuming "that the Board has made an independent judgment based upon not only information  
9 from Uni-Ter, but information from all other sources including appropriate laws, regulations and  
10 accounting rules and conventions in order to make the representation that the Board has reached  
11 the conclusions that L&C neither is, or is likely to be "insolvent or impaired."

12           516. Communication between the Board and Uni-Ter had broken down so severely that  
13 Sitterson informed the Board he could not even communicate directly with anyone at Uni-Ter  
14 "without permission from their counsel."

15           517. The Board knew that L&C had been operating while impaired, insolvent, or in a  
16 hazardous financial condition for a substantial amount of time, even from mid-year 2010, and the  
17 information provided at the December 2011 Board Meeting confirmed this knowledge to the  
18 Board.

19           518. The Board knew, beginning in mid-year 2010, that further operations of Lewis &  
20 Clark were in violation of numerous laws, including NRS 695E.200.

21           519. Despite this knowledge, in December, 2011, the Board reaffirmed the decision to  
22 continue operating in violation of Nevada and Florida law, knowing that such continued  
23 operations were a violation of multiple laws, including without limitation, Nevada and Florida  
24 law.

25           520. The Board made said decision to continue operating through improper reliance on  
26 information provided by Uni-Ter and/or U.S. RE, including without limitation financial  
27 statements and other financial data, prepared or presented by Uni-Ter and/or U.S. RE, or by  
28 others based on information provided by Uni-Ter and/or U.S. RE, despite knowledge concerning

1 the matter in question that caused the Board's reliance on Uni-Ter and U.S. RE to be  
2 unwarranted.

3 521. Despite its knowledge that the Company was, at a minimum, in a hazardous  
4 financial condition, and possibly impaired or insolvent, beginning no later than August, 2010, the  
5 Board continued to operate the Company in violation of Nevada law until September, 2012.

6 **f. Rebuttal of the Business Judgment Rule and Breach of**  
7 **Fiduciary Duties by the Board involving Intentional**  
8 **Misconduct and Knowing Violations of the Law.**

9 522. In deciding to continue operating L&C, or failing to act to cease its operation, after  
10 review of the 2010 2Q Financials, all Director Defendants failed to act honestly and in good faith,  
11 on an informed basis, and with a view to the interests of the Company as required by applicable  
12 law, including without limitation NRS 78.138(3).

13 523. In determining to continue operating L&C, or failing to act to cease its operation,  
14 after review of the 2010 2Q Financials, all Director Defendants failed to act honestly and in good  
15 faith, on an informed basis, and with a view to the interests of the Company by, without  
16 limitation, continuing to operate L&C, or failing to act to cease its operation, while knowing it  
17 was in a hazardous financial condition, impaired and/or insolvent, knowingly violating Nevada  
18 law, failing to be informed about the exact nature of the Company's financial condition to the  
19 extent they reasonably believed appropriate, not reasonably believing that continuing to operate  
20 the Company, or failing to act to cease its operation, while it was impaired, insolvent, and/or in a  
21 hazardous financial condition was in the best interests of the Company.

22 524. In deciding to continue operating L&C, or failing to act to cease its operation, after  
23 review of the 2010 2Q Financials, all Director Defendants relied on Uni-Ter and U.S. RE, among  
24 others, including without limitation information, opinions, reports, or books of account or  
25 statements, including financial statements or other financial data provided by Uni-Ter and/or U.S.  
26 RE and others, or prepared by others with information provided by Uni-Ter and/or U.S. RE,  
27 despite having knowledge concerning the matter in question that caused reliance thereon,  
28 including without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

1           525. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
2 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
3 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
4 to review all such reports, and the Red Flags occurring prior to the official conduct at issue.  
5 Thus, the actions and/or inaction by all Director Defendants regarding the decision to continue  
6 operating L&C, or failure to act to cease its operation, after review of the 2010 2Q Financials are  
7 not protected by the BJR, and the BJR is rebutted with respect thereto. Such official conduct  
8 constitutes a breach of all Director Defendants' fiduciary duties involving intentional and  
9 knowing misconduct and knowing violations of the law by said defendants, which all Director  
10 Defendants knew was wrongful at all relevant times.

11           526. In deciding to continue operating L&C, or failing to act to cease its operation, after  
12 review of the 2011 1Q Financials, all Director Defendants failed to act honestly and in good faith,  
13 on an informed basis, and with a view to the interests of the Company as required by applicable  
14 law, including without limitation NRS 78.138(3).

15           527. In deciding to continue operating L&C, or failing to act to cease its operation, after  
16 review of the 2011 1Q Financials, all Director Defendants failed to act honestly and in good faith,  
17 on an informed basis, and with a view to the interests of the Company by, without limitation,  
18 continuing to operate L&C, or failing to act to cease its operation, while knowing it was in a  
19 hazardous financial condition, impaired and/or insolvent, knowingly violating Nevada law, failing  
20 to be informed about the exact nature of the Company's financial condition to the extent they  
21 reasonably believed appropriate, not reasonably believing that continuing to operate the  
22 Company, or failing to act to cease its operation, while it was impaired, insolvent, and/or in a  
23 hazardous financial condition was in the best interests of the Company.

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25 review of the 2011 1Q Financials, all Director Defendants relied on Uni-Ter and U.S. RE, among  
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27 statements, including financial statements or other financial data provided by Uni-Ter and/or U.S.  
28 RE and others, or prepared based on information provided by Uni-Ter and/or U.S. RE, despite

1 having knowledge concerning the matter in question that caused reliance thereon, including  
2 without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

3 529. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
4 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
5 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
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11 knowing misconduct and knowing violations of the law by said defendants, which all Director  
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14 review of the 2011 2Q Financials, all Director Defendants failed to act honestly and in good faith,  
15 on an informed basis, and with a view to the interests of the Company as required by applicable  
16 law, including without limitation NRS 78.138(3).

17 531. In deciding to continue operating L&C, or failing to act to cease its operation, after  
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3 having knowledge concerning the matter in question that caused reliance thereon, including  
4 without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

5 533. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
6 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
7 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
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13 knowing misconduct and knowing violations of the law by said defendants, which all Director  
14 Defendants knew was wrongful at all relevant times.

15 534. In deciding to continue operating L&C, or failing to act to cease its operation, after  
16 review of the 2011 3Q Financials, all Director Defendants failed to act honestly and in good faith,  
17 on an informed basis, and with a view to the interests of the Company as required by applicable  
18 law, including without limitation NRS 78.138(3).

19 535. In deciding to continue operating L&C, or failing to act to cease its operation, after  
20 review of the 2011 3Q Financials, all Director Defendants failed to act honestly and in good faith,  
21 on an informed basis, and with a view to the interests of the Company by, without limitation,  
22 continuing to operate L&C, or failing to act to cease its operation, while knowing it was in a  
23 hazardous financial condition, impaired and/or insolvent, knowingly violating Nevada law, failing  
24 to be informed about the exact nature of the Company's financial condition to the extent they  
25 reasonably believed appropriate, not reasonably believing that continuing to operate the  
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27 hazardous financial condition was in the best interests of the Company.

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5 RE and others, or prepared based on information provided by Uni-Ter and/or U.S. RE, despite  
6 having knowledge concerning the matter in question that caused reliance thereon, including  
7 without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

8           537. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
9 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
10 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
11 to review all such reports, and the Red Flags occurring prior to the official conduct at issue.  
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13 operating L&C, or failure to act to cease its operation, after review of the 2011 3Q Financials are  
14 not protected by the BJR, and the BJR is rebutted with respect thereto. Such official conduct  
15 constitutes a breach of all Director Defendants' fiduciary duties involving intentional and  
16 knowing misconduct and knowing violations of the law by said defendants, which all Director  
17 Defendants knew was wrongful at all relevant times.

18           538. In deciding to continue operating L&C, or failing to act to cease its operation, after  
19 the December 28, 2011 Board Meeting, all Director Defendants failed to act honestly and in good  
20 faith, on an informed basis, and with a view to the interests of the Company as required by  
21 applicable law, including without limitation NRS 78.138(3).

22           539. In deciding to continue operating L&C, or failing to act to cease its operation, after  
23 the December 28, 2011 Board Meeting, all Director Defendants failed to act honestly and in good  
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25 limitation, continuing to operate L&C, or failing to act to cease its operation, while knowing it  
26 was in a hazardous financial condition, impaired and/or insolvent, knowingly violating Nevada  
27 law, failing to be informed about the exact nature of the Company's financial condition to the  
28 extent they reasonably believed appropriate, not reasonably believing that continuing to operate



1 the Company, or failing to act to cease its operation, while it was impaired, insolvent, and/or in a  
2 hazardous financial condition was in the best interests of the Company.

3 540. In deciding to continue operating L&C, or failing to act to cease its operation, after  
4 the December 28, 2011 Board Meeting, all Director Defendants relied on Uni-Ter and U.S. RE,  
5 among others, including without limitation information, opinions, reports, or books of account or  
6 statements, including financial statements or other financial data provided by Uni-Ter and/or U.S.  
7 RE and others, including without limitation the December 2011 Pro Forma, despite having  
8 knowledge concerning the matter in question that caused reliance thereon, including without  
9 limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

10 541. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
11 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
12 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
13 to review all such reports, and the Red Flags occurring prior to the official conduct at issue.  
14 Thus, the actions and/or inaction by all Director Defendants regarding the decision to continue  
15 operating L&C after the December 28, 2011 Board Meeting are not protected by the BJR, and the  
16 BJR is rebutted with respect thereto. Such official conduct constitutes a breach of all Director  
17 Defendants' fiduciary duties involving intentional and knowing misconduct and knowing  
18 violations of the law by said defendants, which all Director Defendants knew was wrongful at all  
19 relevant times.

20 542. In deciding to continue operating L&C, or failing to act to cease its operation, after  
21 review of the 2011 4Q Financials, all Director Defendants failed to act honestly and in good faith,  
22 on an informed basis, and with a view to the interests of the Company as required by applicable  
23 law, including without limitation NRS 78.138(3).

24 543. In deciding to continue operating L&C, or failing to act to cease its operation, after  
25 review of the 2011 4Q Financials, all Director Defendants failed to act honestly and in good faith,  
26 on an informed basis, and with a view to the interests of the Company by, without limitation,  
27 continuing to operate L&C, or failing to act to cease its operation, while knowing it was in a  
28 hazardous financial condition, impaired and/or insolvent, knowingly violating Nevada law, failing

1 to be informed about the exact nature of the Company's financial condition to the extent they  
2 reasonably believed appropriate, not reasonably believing that continuing to operate the  
3 Company, or failing to act to cease its operation, while it was impaired, insolvent, and/or in a  
4 hazardous financial condition was in the best interests of the Company.

5 544. In deciding to continue operating L&C, or failing to act to cease its operation, after  
6 review of the 2011 4Q Financials, all Director Defendants relied on Uni-Ter and U.S. RE, among  
7 others, including without limitation information, opinions, reports, or books of account or  
8 statements, including financial statements or other financial data provided by Uni-Ter and/or U.S.  
9 RE and others, or prepared based on information provided by Uni-Ter and/or U.S. RE, despite  
10 having knowledge concerning the matter in question that caused reliance thereon, including  
11 without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

12 545. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
13 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
14 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
15 to review all such reports, and the Red Flags occurring prior to the official conduct at issue.  
16 Thus, the actions and/or inaction by all Director Defendants regarding the decision to continue  
17 operating L&C, or failure to act to cease its operation, after review of the 2011 4Q Financials are  
18 not protected by the BJR, and the BJR is rebutted with respect thereto. Such official conduct  
19 constitutes a breach of all Director Defendants' fiduciary duties involving intentional and  
20 knowing misconduct and knowing violations of the law by said defendants, which all Director  
21 Defendants knew was wrongful at all relevant times.

22 546. In deciding to continue operating L&C, or failing to act to cease its operation, after  
23 review of the 2012 1Q Financials, all Director Defendants failed to act honestly and in good faith,  
24 on an informed basis, and with a view to the interests of the Company as required by applicable  
25 law, including without limitation NRS 78.138(3).

26 547. In deciding to continue operating L&C, or failing to act to cease its operation, after  
27 review of the 2012 1Q Financials, all Director Defendants failed to act honestly and in good faith,  
28 on an informed basis, and with a view to the interests of the Company by, without limitation,

1 continuing to operate L&C, or failing to act to cease its operation, while knowing it was in a  
2 hazardous financial condition, impaired and/or insolvent, knowingly violating Nevada law, failing  
3 to be informed about the exact nature of the Company's financial condition to the extent they  
4 reasonably believed appropriate, not reasonably believing that continuing to operate the  
5 Company, or failing to act to cease its operation, while it was impaired, insolvent, and/or in a  
6 hazardous financial condition was in the best interests of the Company.

7 548. In knowingly and intentionally entering into, ratifying and/or approving, or failing  
8 to act to prevent, or otherwise reject the underwriting of Country Villa, all Director Defendants  
9 relied on Uni-Ter and U.S. RE, among others, including without limitation information, opinions,  
10 reports, or books of account or statements, including financial statements or other financial data  
11 provided by Uni-Ter and/or U.S. RE and others, or prepared based on information provided by  
12 Uni-Ter and/or U.S. RE, despite having knowledge concerning the matter in question that caused  
13 reliance thereon, including without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

14 549. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
15 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
16 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
17 to review all such reports, and the Red Flags occurring prior to the official conduct at issue.  
18 Thus, the actions and/or inaction by all Director Defendants regarding the decision to continue  
19 operating L&C, or failure to act to cease its operation, after review of the 2012 1Q Financials are  
20 not protected by the BJR, and the BJR is rebutted with respect thereto. Such official conduct  
21 constitutes a breach of all Director Defendants' fiduciary duties involving intentional and  
22 knowing misconduct and knowing violations of the law by said defendants, which all Director  
23 Defendants knew was wrongful at all relevant times.

24 550. In deciding to continue operating L&C, or failing to act to cease its operation, after  
25 review of the 2012 2Q Financials, all Director Defendants failed to act honestly and in good faith,  
26 on an informed basis, and with a view to the interests of the Company as required by applicable  
27 law, including without limitation NRS 78.138(3).

1           551. In deciding to continue operating L&C, or failing to act to cease its operation, after  
2 review of the 2012 2Q Financials, all Director Defendants failed to act honestly and in good faith,  
3 on an informed basis, and with a view to the interests of the Company by, without limitation,  
4 continuing to operate L&C, or failing to act to cease its operation, while knowing it was in a  
5 hazardous financial condition, impaired and/or insolvent, knowingly violating Nevada law, failing  
6 to be informed about the exact nature of the Company's financial condition to the extent they  
7 reasonably believed appropriate, not reasonably believing that continuing to operate the  
8 Company, or failing to act to cease its operation, while it was impaired, insolvent, and/or in a  
9 hazardous financial condition was in the best interests of the Company.

10           552. In deciding to continue operating L&C, or failing to act to cease its operation, after  
11 review of the 2012 2Q Financials, all Director Defendants relied on Uni-Ter and U.S. RE, among  
12 others, including without limitation information, opinions, reports, or books of account or  
13 statements, including financial statements or other financial data provided by Uni-Ter and/or U.S.  
14 RE and others, or prepared based on information provided by Uni-Ter and/or U.S. RE, despite  
15 having knowledge concerning the matter in question that caused reliance thereon, including  
16 without limitation, Uni-Ter and/or U.S. RE, to be unwarranted.

17           553. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
18 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
19 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
20 to review all such reports, and the Red Flags occurring prior to the official conduct at issue.  
21 Thus, the actions and/or inaction by all Director Defendants regarding the decision to continue  
22 operating L&C, or failure to act to cease its operation, after review of the 2012 2Q Financials are  
23 not protected by the BJR, and the BJR is rebutted with respect thereto. Such official conduct  
24 constitutes a breach of all Director Defendants' fiduciary duties involving intentional and  
25 knowing misconduct and knowing violations of the law by said defendants, which all Director  
26 Defendants knew was wrongful at all relevant times.

27           554. In deciding to renew the management agreement with Uni-Ter, all Director  
28 Defendants failed to act honestly and in good faith, on an informed basis, and with a view to the

1 interests of the Company as required by applicable law, including without limitation NRS  
2 78.138(3).

3 555. In determining to renew the management agreement with Uni-Ter, all Director  
4 Defendants failed to act honestly and in good faith, on an informed basis, and with a view to the  
5 interests of the Company by, without limitation, continuing to operate L&C, or failing to act to  
6 cease its operation, while knowing it was in a hazardous financial condition, impaired and/or  
7 insolvent, knowingly violating Nevada law, failing to be informed about the exact nature of the  
8 Company's financial condition to the extent they reasonably believed appropriate, not reasonably  
9 believing the decision to renew the management agreement with Uni-Ter was in the best interests  
10 of the Company.

11 556. in determining to renew the management agreement with Uni-Ter, all Director  
12 Defendants relied on Uni-Ter and U.S. RE, among others, including without limitation  
13 information, opinions, reports, or books of account or statements, including financial statements  
14 or other financial data provided by Uni-Ter and/or U.S. RE and others, or prepared based on  
15 information provided by Uni-Ter and/or U.S. RE, despite having knowledge concerning the  
16 matter in question that caused reliance thereon, including without limitation, Uni-Ter and/or U.S.  
17 RE, to be unwarranted.

18 557. Such knowledge included, without limitation, the Conflicts of Interest among Uni-  
19 Ter and U.S. RE, and the lack of expertise of Uni-Ter and U.S. RE, the failure to provide all  
20 relevant monthly financial reports to the Board, as well as the Board's knowledge they had failed  
21 to review all such reports, and the Red Flags occurring prior to the official conduct at issue.  
22 Thus, the actions and/or inaction by all Director Defendants regarding the decision to in  
23 determining to renew the management agreement with Uni-Ter are not protected by the BJR, and  
24 the BJR is rebutted with respect thereto. Such official conduct constitutes a breach of all Director  
25 Defendants' fiduciary duties involving intentional and knowing misconduct, including without  
26 limitation the violations of the Management Agreements set forth herein, and potentially others,  
27 and knowing violations of the law by said defendants, including without limitation knowing  
28 violation of the statutes set forth herein, and potentially others, which all Director Defendants

1 knew was wrongful and constituted intentional misconduct and/or knowing violation of the law at  
2 all relevant times.

3 558. As a proximate result of the Defendants' breaches of fiduciary duties, Plaintiff  
4 sustained damages which could have been prevented had the Defendants performed their  
5 fiduciary duties as required.

6 559. The Defendants' acts and failures to act, as set forth herein, were a substantial  
7 factor in L&C's damages which were reasonably foreseeable to another in Defendants' position  
8 under similar circumstances.

9 **H. Piccione's Aiding and Abetting Defendants' breaches of their fiduciary duties.**

10 **1. U.S. RE.**

11 560. By virtue of his position as Chairman, President, Chief Executive Officer, and  
12 founder of U.S. RE, Piccione had the power, control, and authority to set policy, make  
13 employment decisions, decide all matters of business, and to oversee and manage the affairs of  
14 U.S. RE.

15 561. By virtue of his position at U.S. RE, Piccione had detailed knowledge of the  
16 affairs of U.S. RE in regard to its relationship with L&C.

17 562. L&C was incorporated and organized at the direction of Piccione.

18 563. The U.S. RE Agreement made U.S. RE the exclusive reinsurance broker for L&C  
19 for seven (7) years, and was entered into at the direction of Piccione.

20 564. Employees under the direction and control of Piccione were responsible for initial  
21 licensing and license renewal at U.S. RE, and as a result had knowledge that U.S. RE was not a  
22 licensed insurance intermediary in Nevada.

23 565. Piccione knew that U.S. RE was never licensed as a reinsurance broker for L&C.

24 566. On or around July of 2011, U.S. RE employee Bill Joseph provided Piccione with  
25 a comprehensive list of all licenses held by U.S. Re, including insurance intermediary licenses,  
26 which showed that U.S. RE did not hold a reinsurance intermediary license in Nevada.  
27  
28

1           567. Despite Piccione's knowledge that U.S. RE needed and did not have a Nevada  
2 reinsurance intermediary license to act as a reinsurance broker for L&C, Piccione knowingly  
3 participated in the breach of U.S. RE's fiduciary duties to L&C by acting as L&C's reinsurance  
4 broker each year from 2004 to 2012.

5           568. Piccione actively participated in recommending and negotiating reinsurance  
6 programs for L&C, including without limitation in 2012, and did so knowing that U.S. RE did not  
7 hold a Nevada license as a reinsurance intermediary in breach of its fiduciary duty to L&C.

8           569. Piccione knew that U.S. RE provided L&C improper advice on reinsurance in  
9 breach of its fiduciary duty to L&C, including but not limited to recommending to L&C  
10 reinsurance programs that had inappropriate excess of loss and retention levels.

11           570. Piccione knowingly participated in said breach of U.S. RE's fiduciary duties to  
12 L&C, including but not limited to failing to notify L&C or its Board, or taking other corrective  
13 action.

14           571. Piccione knew that U.S. RE failed to advise the Board that L&C had options  
15 outside of buying reinsurance that would have been more appropriate for L&C, and that such  
16 failure by U.S. RE constituted a breach of U.S. RE's fiduciary duties to L&C.

17           572. Piccione knowingly participated in said breach of U.S. RE's fiduciary duties to  
18 L&C, including but not limited to failing to notify L&C or its Board, or taking other corrective  
19 action.

20           **2. Uni-Ter.**

21           573. As a founder, a Director, and the Chairman of Uni-Ter, Piccione had detailed  
22 knowledge of the affairs of Uni-Ter in regard to its relationship with L&C.

23           574. By virtue of his position at Uni-Ter, Piccione had the power, control and authority  
24 over Uni-Ter to set policy, provide directives to employees, and to oversee and manage the affairs  
25 of the business.

26           575. Piccione was deeply involved in the day to day affairs of Uni-Ter, was frequently  
27 consulted and made decisions on behalf of Uni-Ter, closely monitored and had knowledge of the  
28

1 daily operations of Uni-Ter, and was known by the employees of Uni-Ter as the individual who  
2 had the final say on all matters related to Uni-Ter.

3 576. L&C was incorporated and organized at the direction of Piccione for the purpose  
4 of providing a captive source of management fees to Uni-Ter, to benefit Piccione personally,  
5 because Uni-Ter was an indirect wholly owned subsidiary of U.S. RE Companies, of which  
6 Piccione was the largest shareholder.

7 577. Piccione created L&C with the intention that L&C would be managed by Uni-Ter,  
8 and caused that Uni-Ter enter into the 2004 Management Agreement with L&C, despite that fact  
9 that Piccione knew he had no background or experience in running an insurance company and  
10 had no reasonable belief that he could do so competently.

11 578. Piccione caused that the Board of L&C would be composed of individuals that  
12 had no education, training, or experience running an insurance company, and that Uni-Ter would  
13 be headed by individuals that had no education, training, or experience running an insurance  
14 company.

15 579. Piccione put Elsass in charge of running Uni-Ter, who Piccione knew had a  
16 background in sales, brokering and investment banking, but had never run or managed an  
17 insurance company, and had no experience in handling claims or setting reserves.

18 580. Piccione caused that compensation for Elsass to include incentives to increase the  
19 amount of premiums underwritten by Uni-Ter on behalf of L&C, and to increase the net profits of  
20 Uni-Ter, but failed to include any incentives to Elsass to provide for the financial strength and  
21 stability of L&C, thereby placing undue emphasis and focus on L&C's rapid growth at the  
22 expense of L&C's solvency and ability to pay claims.

23 581. In or around 2011, Piccione became aware that Elsass had been suppressing  
24 L&C's claims reserves in breach of Uni-Ter's fiduciary duty to L&C, but did not notify the Board  
25 or take appropriate corrective action.

26 582. In or around 2010 or 2011, Piccione became aware that L&C was in a hazardous  
27 financial condition, but did not notify the Board or take appropriate corrective action in time to  
28 avert the events leading up to the Receivership Action.



583. Piccione knew that U.S. RE was not licensed in Nevada as an insurance intermediary, and that Uni-Ter was advising L&C to use U.S. RE as its exclusive reinsurance broker in breach of its fiduciary duty to L&C, but did not inform the Board of this fact or take appropriate corrective action.

584. Piccione became aware no later than May 2012 that there was an employee “whistle blower” at Uni-Ter that had likely “kept detailed records of all e-mails and conversations specific to the issues of reserves being suppressed.” Despite this, Piccione intentionally failed to disclose this information to the Board, or take other corrective action, which purposely aided and abetted Uni-Ter’s breach of fiduciary duties and negligent misrepresentations to L&C as more fully detailed herein.

## CLAIMS

585. The allegations set forth above are incorporated into the claims set forth herein as is fully set forth for each claim.

### FIRST CLAIM FOR RELIEF

**(Breach of Fiduciary Duties – Robert Chur)**

586. Plaintiff repeats and realleges all allegations contained herein, including without limitation Paragraphs 1 through 585, as though fully set forth herein.

587. As a director of L&C, a fiduciary relationship existed between Plaintiff and Chur at the time of the acts or inaction alleged herein.

588. As such, Chur owed fiduciary duties to Plaintiff, including without limitation the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good faith.

589. Chur breached one or more of those duties, as set forth herein.

590. Such breaches were not protected by the business judgment rule, and/or the business judgment rule was rebutted with respect thereto, as set forth herein.

591. Such breaches involved intentional and knowing misconduct and/or knowing violations of the law by said defendant, which said defendant knew was wrongful at all relevant times, as set forth herein.

592. As a proximate result, Plaintiff has been damaged in an amount in excess of \$15,000, the exact amount to be proven at trial in this matter.

593. Plaintiff has retained the undersigned law firm to represent the Receiver in this matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

## SECOND CLAIM FOR RELIEF

**(Breach of Fiduciary Duties – Steve Fogg)**

594. Plaintiff repeats and realleges all allegations contained herein, including without limitation Paragraphs 1 through 593, as though fully set forth herein.

595. As a director of L&C, a fiduciary relationship existed between Plaintiff and Fogg at the time of the acts or inaction alleged herein.

596. As such, Fogg owed fiduciary duties to Plaintiff, including without limitation the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good faith.

597. Fogg breached one or more of those duties, as set forth herein.

598. Such breaches were not protected by the business judgment rule, and/or the business judgment rule was rebutted with respect thereto, as set forth herein.

599. Such breaches involved intentional and knowing misconduct and/or knowing violations of the law by said defendant, which said defendant knew was wrongful at all relevant times, as set forth herein.

600. As a proximate result, Plaintiff has been damaged in an amount in excess of \$15,000, the exact amount to be proven at trial in this matter.

601. Plaintiff has retained the undersigned law firm to represent the Receiver in this matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

### THIRD CLAIM FOR RELIEF

**(Breach of Fiduciary Duties – Mark Garber)**

602. Plaintiff repeats and realleges all allegations contained herein, including without limitation Paragraphs 1 through 601, as though fully set forth herein.

603. As a director of L&C, a fiduciary relationship existed between Plaintiff and Garber at the time of the acts or inaction alleged herein.

604. As such, Garber owed fiduciary duties to Plaintiff, including without limitation the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good faith.

605. Garber breached one or more of those duties, as set forth herein.

606. Such breaches were not protected by the business judgment rule, and/or the business judgment rule was rebutted with respect thereto, as set forth herein.

607. Such breaches involved intentional and knowing misconduct and/or knowing violations of the law by said defendant, which said defendant knew was wrongful at all relevant times, as set forth herein.

608. As a proximate result, Plaintiff has been damaged in an amount in excess of \$15,000, the exact amount to be proven at trial in this matter.

609. Plaintiff has retained the undersigned law firm to represent the Receiver in this matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

#### FOURTH CLAIM FOR RELIEF

**(Breach of Fiduciary Duties – Carol Harter)**

610. Plaintiff repeats and realleges all allegations contained herein, including without limitation Paragraphs 1 through 609, as though fully set forth herein.

611. As a director of L&C, a fiduciary relationship existed between Plaintiff and Harter at the time of the acts or inaction alleged herein.

612. As such, Harter owed fiduciary duties to Plaintiff, including without limitation the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good faith.

613. Harter breached one or more of those duties, as set forth herein.

614. Such breaches were not protected by the business judgment rule, and/or the business judgment rule was rebutted with respect thereto, as set forth herein.

615. Such breaches involved intentional and knowing misconduct and/or knowing violations of the law by said defendant, which said defendant knew was wrongful at all relevant times, as set forth herein.

616. As a proximate result, Plaintiff has been damaged in an amount in excess of \$15,000, the exact amount to be proven at trial in this matter.

617. Plaintiff has retained the undersigned law firm to represent the Receiver in this matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

## FIFTH CLAIM FOR RELIEF

**(Breach of Fiduciary Duties – Robert Hurlbut)**

618. Plaintiff repeats and realleges all allegations contained herein, including without limitation Paragraphs 1 through 617, as though fully set forth herein.

619. As a director of L&C, a fiduciary relationship existed between Plaintiff and Hurlbut at the time of the acts or inaction alleged herein.

620. As such, Hurlbut owed fiduciary duties to Plaintiff, including without limitation the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good faith.

621. Hurlbut breached one or more of those duties, as set forth herein.

622. Such breaches were not protected by the business judgment rule, and/or the business judgment rule was rebutted with respect thereto, as set forth herein.

623. Such breaches involved intentional and knowing misconduct and/or knowing violations of the law by said defendant, which said defendant knew was wrongful at all relevant times, as set forth herein.

624. As a proximate result, Plaintiff has been damaged in an amount in excess of \$15,000, the exact amount to be proven at trial in this matter.

625. Plaintiff has retained the undersigned law firm to represent the Receiver in this matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

626. WHEREFORE, Plaintiff prayse for relief and judgment as set forth herein.

1                                   **SIXTH CLAIM FOR RELIEF**

2                                   **(Breach of Fiduciary Duties – Jeff Marshall)**

3               627. Plaintiff repeats and realleges all allegations contained herein, including without  
4 limitation Paragraphs 1 through 626, as though fully set forth herein.

5               628. As a director of L&C, a fiduciary relationship existed between Plaintiff and  
6 Marshall at the time of the acts or inaction alleged herein.

7               629. As such, Marshall owed fiduciary duties to Plaintiff, including without limitation  
8 the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good faith.

9               630. Marshall breached one or more of those duties, as set forth herein.

10              631. Such breaches were not protected by the business judgment rule, and/or the  
11 business judgment rule was rebutted with respect thereto, as set forth herein.

12              632. Such breaches involved intentional and knowing misconduct and/or knowing  
13 violations of the law by said defendant, which said defendant knew was wrongful at all relevant  
14 times, as set forth herein.

15              633. As a proximate result, Plaintiff has been damaged in an amount in excess of  
16 \$15,000, the exact amount to be proven at trial in this matter.

17              634. Plaintiff has retained the undersigned law firm to represent the Receiver in this  
18 matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to  
19 recover herein.

20              635. WHEREFORE, Plaintiff prayse for relief and judgment as set forth herein.

21                                   **SEVENTH CLAIM FOR RELIEF**

22                                   **(Breach of Fiduciary Duties – Eric Stickels)**

23              636. Plaintiff repeats and realleges all allegations contained herein, including without  
24 limitation Paragraphs 1 through 635, as though fully set forth herein.

25              637. As a director of L&C, a fiduciary relationship existed between Plaintiff and  
26 Stickels at the time of the acts or inaction alleged herein.

27              638. As such, Stickels owed fiduciary duties to Plaintiff, including without limitation  
28 the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good faith.

639. Stickels breached one or more of those duties, as set forth herein.

640. Such breaches were not protected by the business judgment rule, and/or the business judgment rule was rebutted with respect thereto, as set forth herein.

641. Such breaches involved intentional and knowing misconduct and/or knowing violations of the law by said defendant, which said defendant knew was wrongful at all relevant times, as set forth herein.

642. As a proximate result, Plaintiff has been damaged in an amount in excess of \$15,000, the exact amount to be proven at trial in this matter.

643. Plaintiff has retained the undersigned law firm to represent the Receiver in this matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

644. WHEREFORE, Plaintiff prayse for relief and judgment as set forth herein.

## EIGHTH CLAIM FOR RELIEF

**(Breach of Fiduciary Duties – Barbara Lumpkin)**

645. Plaintiff repeats and realleges all allegations contained herein, including without limitation Paragraphs 1 through 644, as though fully set forth herein.

646. As a director of L&C, a fiduciary relationship existed between Plaintiff and Lumpkin at the time of the acts or inaction alleged herein.

647. As such, Lumpkin owed fiduciary duties to Plaintiff, including without limitation the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good faith.

648. Lumpkin breached one or more of those duties, as set forth herein.

649. Such breaches were not protected by the business judgment rule, and/or the business judgment rule was rebutted with respect thereto, as set forth herein.

650. Such breaches involved intentional and knowing misconduct and/or knowing violations of the law by said defendant, which said defendant knew was wrongful at all relevant times, as set forth herein.

651. As a proximate result, Plaintiff has been damaged in an amount in excess of \$15,000, the exact amount to be proven at trial in this matter.

1           652. Plaintiff has retained the undersigned law firm to represent the Receiver in this  
2 matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to  
3 recover herein.

4           653. WHEREFORE, Plaintiff prayse for relief and judgment as set forth herein.

5                                   **NINTH CLAIM FOR RELIEF**

6                           **(Deepening of the Insolvency of L&C Caused by all Defendants)**

7           654. Plaintiff repeats and realleges all allegations contained herein, including without  
8 limitation Paragraphs 1 through 653, as though fully set forth herein.

9           655. Defendants' actions and/or failures to act severely and unlawfully prolonged the  
10 life of L&C, led to its initial insolvency and, also increased its insolvency.

11          656. As a proximate result, Plaintiff has been damaged in an amount in excess of  
12 \$15,000, the exact amount to be proven at trial in this matter.

13          657. Plaintiff has retained the undersigned law firm to represent the Receiver in this  
14 matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to  
15 recover herein.

16          658. WHEREFORE, Plaintiff prayse for relief and judgment as set forth herein.

17                                   **TENTH CLAIM FOR RELIEF**

18                           **(Negligent Misrepresentation by Uni-Ter UMC)**

19          659. Plaintiff repeats and realleges all allegations contained herein, including without  
20 limitation Paragraphs 1 through 658, as though fully set forth herein.

21          660. Uni-Ter UMC, through its employees, negligently misrepresented the specific  
22 financial conditions of L&C including the level of losses and LAE.

23          661. Uni-Ter had participated in the creation of L&C and grown it rapidly for its own  
24 financial benefit, as well as that of U.S. RE, who benefitted from the placement of reinsurance  
25 and from management fees earned by its subsidiary. Uni-Ter had intimate familiarity with the  
26 financial information of L&C.

27          662. However, instead of presenting all relevant financial information to the Board,  
28 Uni-Ter appears to have selectively provided information such that the Board was not informed

1 of the actual financial condition of L&C at certain times. Even after a number of reports showed  
2 substantial growth of L&C's losses in late 2011, Mr. Elsass even represented to the Board in early  
3 2012 that claims losses were not as bad as previously reported in late December.

4 663. Uni-Ter and Milliman told the Board that the large losses that started appearing in  
5 the 3<sup>rd</sup> quarter of 2010 were primarily because of three insureds who had been non-renewed in  
6 2011, thus giving the impression that this would resolve the large losses issue. These  
7 representations are representative of how the Board was kept in the dark regarding the actual  
8 financial condition of L&C.

9 664. L&C justifiably relied on the information presented to it by Uni-Ter, as set forth  
10 herein.

11 665. As a proximate result, Plaintiff has suffered damages in excess of \$15,000, the  
12 exact amount to be proven at trial herein.

13 666. Plaintiff has retained the undersigned law firm to represent her in this matter, and  
14 is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

15 667. WHEREFORE, Plaintiff prayse for relief and judgment as set forth herein.

16 **ELEVENTH CLAIM FOR RELIEF**

17 **(Breach of Fiduciary Duty by Uni-Ter UMC)**

18 668. Plaintiff repeats and realleges all allegations contained herein, including without  
19 limitation Paragraphs 1 through 667, as though fully set forth herein.

20 669. A fiduciary relationship between L&C and Uni-Ter UMC pursuant to which Uni-  
21 Ter UMC owed fiduciary duties to L&C because, without limitation, such a fiduciary relationship  
22 was set forth in the 2004 Management Agreement and the 2011 Management Agreement, as well  
23 as because L&C had the right to expect trust and confidence in the integrity and fidelity of Uni-  
24 Ter UMC.

25 670. As a result, Uni-Ter UMC owed fiduciary duties to L&C, including without  
26 limitation the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good  
27 faith.



1           671. Uni-Ter UMC breached one or more of those duties, including without limitation  
2 as set forth herein.

3           672. As a proximate result, Plaintiff has been damaged in an amount in excess of  
4 \$15,000, the exact amount to be proven at trial in this matter.

5           673. Plaintiff has retained the undersigned law firm to represent the Receiver in this  
6 matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to  
7 recover herein.

8           674. WHEREFORE, Plaintiff prayse for relief and judgment as set forth herein.

9                           **TWELFTH CLAIM FOR RELIEF**

10                          **(Breach of Fiduciary Duty by Uni-Ter CS)**

11           675. Plaintiff repeats and realleges all allegations contained herein, including without  
12 limitation Paragraphs 1 through 674, as though fully set forth herein.

13           676. A fiduciary relationship between L&C and Uni-Ter CS pursuant to which Uni-Ter  
14 CS owed fiduciary duties to L&C because, without limitation, such a fiduciary relationship was  
15 set forth in the 2011 Management Agreement, as well as because L&C had the right to expect  
16 trust and confidence in the integrity and fidelity of Uni-Ter CS.

17           677. As a result, Uni-Ter CS owed fiduciary duties to L&C, including without  
18 limitation the duties of care, honesty, loyalty, confidentiality, full disclosure, fairness, and good  
19 faith.

20           678. Uni-Ter CS breached one or more of those duties, as set forth herein, including  
21 without limitation by suppressing reserves and failing to correct the problem.

22           679. As a proximate result, Plaintiff has been damaged in an amount in excess of  
23 \$15,000, the exact amount to be proven at trial in this matter.

24           680. Plaintiff has retained the undersigned law firm to represent the Receiver in this  
25 matter, and is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to  
26 recover herein.

27           681. WHEREFORE, Plaintiff prayse for relief and judgment as set forth herein.

28                          **THIRTEENTH CLAIM FOR RELIEF**

**(Breach of Fiduciary Duty Against U.S. RE)**

682. Plaintiff repeats and realleges all allegations contained herein, including without limitation Paragraphs 1 through 681, as though fully set forth herein.

683. L&C engaged U.S. RE as its agent and exclusive broker and consultant to find and secure appropriate reinsurance. The U.S. RE Agreement appointed U.S. RE as L&C's exclusive reinsurance intermediary/broker and granted U.S. RE full and complete authority to negotiate the placement of reinsurance on all classes of insurance with unspecified limits of coverage as requested by the underwriter of L&C (i.e., Uni-Ter).

684. U.S. RE was itself engaged as L&C's "exclusive reinsurance intermediary/broker" and as L&C's agent, including being granted "full and complete authority to negotiate the placement of reinsurance or retrocessions on all classes of insurance with unspecified limits of coverage as specifically requested by any underwriter of [L&C]." *See* Exhibit 4, the U.S. RE Agreement.

685. The U.S. RE Agreement further recognizes U.S. RE's agency with L&C by stating that U.S. RE "will exercise its best efforts in the discharge of its duties **on behalf of the Company.**" *Id.* (emphasis added).

686. The Supreme Court of Nevada has held that "[a]n agency relationship is formed when one who hires another retains a contractual right to control the other's manner of performance." *Grand Hotel Gift Shop v. Granite State Ins. Co.*, 108 Nev. 811, 815, 839 P.2d 599, 602 (1992) (citation omitted).

687. U.S. RE acted as the agent of L&C, as the U.S. RE Agreement expressly states not only that U.S. RE will act "on behalf of" L&C, but also that L&C has the right to control U.S. RE's manner of performance as U.S. RE promises to "comply with written standards established by [L&C] for the cession or retrocession of all insured risks." *See* Exhibit 4.

688. Further, Nevada law makes clear that "[a]n agent, such as respondent in these circumstances, owes to the principal the highest duty of fidelity, loyalty and honesty in the performance of the duties by the agent on behalf of the principal." *LeMon v. Landers*, 81 Nev. 329, 332, 402 P.2d 648, 649 (1965) (holding that the agent breached her fiduciary obligations)

1 (emphasis added); *see also Chem. Bank v. Sec. Pac. Nat. Bank*, 20 F.3d 375, 377 (9th Cir. 1994)  
2 (“The very meaning of being an agent is assuming fiduciary duties to one's principal.”) (*citing*  
3 *Restatement (Second) of Agency* § 1(1)).

4 689. Thus, as the agent of L&C, U.S. RE owed L&C fiduciary duties under Nevada  
5 law, as set forth herein. These fiduciary duties included without limitation the duties of care,  
6 honesty, loyalty, confidentiality, full disclosure, fairness, and good faith.

7 690. U.S. RE breached these fiduciary duties through intentional acts, including without  
8 limitation, as set forth herein.

9 691. No facts were found that reinsurance failed to pay as required. To the contrary, the  
10 reinsurance policies seemed not to be invoked because deductible amounts were not reached,  
11 especially in the early years of 2004 to 2008.

12 692. Nevertheless, U.S. RE intentionally represented to L&C that it would act in L&C's  
13 best interests, creating additional duties toward L&C other than merely finding and securing  
14 reinsurance, including but not limited to, fiduciary duties, as set forth herein.

15 693. In violation of such duties, U.S. RE intentionally failed to find appropriate  
16 reinsurance because the deductible rates were consistently too high. This is shown by the fact  
17 that reinsurance did not come into play at all in the early years.

18 694. As a proximate result, Plaintiff has been damaged in an amount in excess of  
19 \$15,000, the exact amount to be proven at trial in this matter.

20 695. Plaintiff has retained the undersigned law firm to represent her in this matter, and  
21 is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

22 696. WHEREFORE, Plaintiff prays for relief and judgment as set forth herein.

23 **FOURTEENTH CLAIM FOR RELIEF**

24 **(Aiding and Abetting Breach of Fiduciary Duty by Uni-Ter UMC)**

25 697. Plaintiff repeats and realleges all allegations contained herein, including without  
26 limitation Paragraphs 1 through 696, as though fully set forth herein.

27 698. Defendant Uni-Ter UMC owed fiduciary duties to Plaintiff, as set forth herein.

28 699. Defendant Uni-Ter UMC breached its fiduciary duties to Plaintiff, as set forth

1 herein.

2 700. Defendant Uni-Ter UMC substantially assisted or encouraged Uni-Ter CS's and  
3 U.S. RE's conduct in breaching their fiduciary duties to Plaintiff, as set forth herein.

4 701. As a proximate result, Plaintiff has been damaged in an amount in excess of  
5 \$15,000, the exact amount to be proven at trial in this matter.

6 702. Plaintiff has retained the undersigned law firm to represent her in this matter, and  
7 is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

8 703. WHEREFORE, Plaintiff prays for relief and judgment as set forth herein.

9 **FIFTEENTH CLAIM FOR RELIEF**

10 **(Aiding and Abetting Breach of Fiduciary Duty by Uni-Ter CS)**

11 704. Plaintiff repeats and realleges all allegations contained herein, including without  
12 limitation Paragraphs 1 through 703, as though fully set forth herein.

13 705. Defendant Uni-Ter CS owed fiduciary duties to Plaintiff, as set forth herein.

14 706. Defendant Uni-Ter CS breached its fiduciary duties to Plaintiff, as set forth herein.

15 707. Defendant Uni-Ter CS substantially assisted or encouraged Uni-Ter UMC's and  
16 U.S. RE's conduct in breaching their fiduciary duties to Plaintiff, as set forth herein.

17 708. As a proximate result, Plaintiff has been damaged in an amount in excess of  
18 \$15,000, the exact amount to be proven at trial in this matter.

19 709. Plaintiff has retained the undersigned law firm to represent her in this matter, and  
20 is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

21 710. WHEREFORE, Plaintiff prays for relief and judgment as set forth herein.

22 **SIXTEENTH CLAIM FOR RELIEF**

23 **(Aiding and Abetting Breach of Fiduciary Duty by U.S. RE)**

24 711. Plaintiff repeats and realleges all allegations contained herein, including without  
25 limitation Paragraphs 1 through 710, as though fully set forth herein.

26 712. Defendant U.S. RE owed fiduciary duties to Plaintiff, as set forth herein.

27 713. Defendant U.S. RE breached its fiduciary duties to Plaintiff, as set forth herein.

28 714. Defendant substantially assisted or encouraged Uni-Ter UMC's and Uni-Ter CS's

1 conduct in breaching their fiduciary duties to Plaintiff, as set forth herein.

2 715. As a proximate result, Plaintiff has been damaged in an amount in excess of  
3 \$15,000, the exact amount to be proven at trial in this matter.

4 716. Plaintiff has retained the undersigned law firm to represent her in this matter, and  
5 is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

6 717. WHEREFORE, Plaintiff prays for relief and judgment as set forth herein.

7 **SEVENTEENTH CLAIM FOR RELIEF**

8 **(Aiding and Abetting U.S. RE's Breach of Fiduciary Duty Against Piccione)**

9 718. Plaintiff repeats and realleges all allegations contained herein, including without  
10 limitation Paragraphs 1 through 717, as though fully set forth herein.

11 719. As a result of the relationship that existed between U.S. RE and L&C, U.S. RE  
12 owed a fiduciary duty to L&C at all time relevant herein.

13 720. As a result of the fiduciary relationship that existed between U.S. RE and L&C,  
14 U.S. RE breached its fiduciary duty to L&C as more fully described herein.

15 721. Piccione knew of U.S. RE's fiduciary obligations to L&C, knew of U.S. RE's  
16 breaches of fiduciary duties to L&C, and substantially assisted or encouraged in U.S. RE's breach  
17 of fiduciary duty to L&C by aiding and abetting U.S. RE's breaches. These actions include,  
18 without limitation, aiding and abetting U.S. RE acting as L&C's reinsurance broker without  
19 having a Nevada reinsurance intermediary license, with respect to recommending inappropriate  
20 reinsurance programs to L&C, and with respect to failing to advise L&C that there may options  
21 outside of buying reinsurance that may have been more appropriate for L&C.

22 722. As a proximate result, Plaintiff has been damaged in an amount in excess of  
23 \$15,000, the exact amount to be proven at trial in this matter.

24 723. Plaintiff has retained the undersigned law firm to represent her in this matter, and  
25 is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

26 724. WHEREFORE, Plaintiff prayse for relief and judgment as set forth herein.

27 ///

28 ///

1 **EIGHTEENTH CLAIM FOR RELIEF**

2 **(Aiding and Abetting Uni-Ter's Breach of Fiduciary Duty Against Piccione)**

3 725. Plaintiff repeats and realleges all allegations contained herein, including without  
4 limitation Paragraphs 1 through 724, as though fully set forth herein.

5 726. L&C engaged Uni-Ter to act as its managing general agent pursuant to the terms  
6 of the 2004 Managing Agreement and later the 2011 Management Agreement.

7 727. As a result of the relationship that existed between Uni-Ter and L&C, Uni-Ter  
8 owed a fiduciary duty to L&C at all time relevant herein.

9 728. As a result of the fiduciary relationship that existed between Uni-Ter and L&C,  
10 Uni-Ter breached its fiduciary duty to L&C as more fully described herein.

11 729. Piccione knew of Uni-Ter's fiduciary obligations to L&C, knew of Uni-Ter's  
12 breaches of fiduciary duties to L&C, and substantially assisted or encouraged in Uni-Ter's breach  
13 of fiduciary duty to L&C by aiding and abetting Uni-Ter's breaches. These actions include,  
14 without limitation, not informing the Board and taking appropriate actions when Uni-Ter  
15 suppressed L&C's reserves, when Uni-Ter failed to provide material, timely or accurate  
16 information to the Board, when L&C was in a hazardous financial position, and by  
17 recommending that L&C use U.S. RE as its reinsurance broker knowing that needed but did not  
18 have a Nevada reinsurance intermediary license.

19 730. As a proximate result, Plaintiff has been damaged in an amount in excess of  
20 \$15,000, the exact amount to be proven at trial in this matter.

21 731. Plaintiff has retained the undersigned law firm to represent her in this matter, and  
22 is obligated to pay it a reasonable attorney's fee and costs, which it is entitled to recover herein.

23 WHEREFORE, Plaintiff prays for relief and judgment as follows:

24 A. For actual damages, including without limitation general, compensatory and  
25 special damages, sustained by Plaintiff in an amount in excess of \$15,000 in an amount to be  
26 more specifically established at trial in accordance with proof;

27 B. For reasonable attorney's fees pursuant to statute or as special damages, or as  
28 provided in the agreement between the parties;

- 1 C. For pre-judgment and post-judgment interest; and  
2 D. For such other and further relief at law or in equity as the Court may deem just and  
3 proper.

4 DATED: July 2, 2020.

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