IN THE SUPREME COURT OF THE STATE OF NEVADA

NEVADA COLLECTORS ASSOCIATION, a Nevada non-profit corporation,

Appellant,

v.

SANDY O'LAUGHLIN, in her official capacity as Commissioner of the State of Nevada Department of Business and Industry and Financial Institution Division; STATE OF NEVADA DEPARTMENT OF **BUSINESS AND INDUSTRY** FINANCIAL INSTITUTIONS DIVISION: JUSTICE COURT OF LAS VEGAS TOWNSHIP; DOE DEFENDANTS 1 through 20; and **ROE ENTITY DEFENDANTS 1** through 20,

Respondents.

Supreme Court Case No.: 81930

District Court Case No.: A-19-805334-C

Electronically Filed Sep 23 2021 02:05 p.m. Elizabeth A. Brown

Clerk of Supreme Court

Appeal from Eighth Judicial District Court, State of Nevada, County of Clark The Honorable Nancy L. Allf, District Judge

JOINT APPENDIX – VOLUME II

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JOINT APPENDIX – VOLUME II

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DATED this 23rd day of September, 2021.

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CERTIFICATE OF SERVICE

Pursuant to Nevada Rule of Appellate Procedure 25(b), I certify that I am an employee of BROWNSTEIN HYATT FARBER SCHRECK, LLP, and that the foregoing **JOINT APPENDIX** – **VOLUME II** was served by submitting electronically for filing and/or service with Supreme Court of Nevada's EFlex Filing system and serving all parties with an email address on record, as indicated below, pursuant to Rule 8 of the N.E.F.C.R. on the 23rd day of September, 2021, to the addresses shown below:

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3

An employee of Brownstein Hyatt Farber Schreck, LLP



UNITED STATES CONSUMER LAW

ATTORNEY FEE SURVEY REPORT

2015-2016



Ronald L. Burdge, Esq.

United States Consumer Law Attorney Fee Survey Report 2015-2016

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Acknowledgments

This work is dedicated to the private and public practice members of the Consumer Law bar and the Judicial officers who decide Consumer Law cases across the United States and its territories, all of whom tirelessly dedicate their careers to helping people find Justice every day in our legal system. Without their support and participation, the research for this publication would not have been possible.

A special thanks is extended to Ira Rheingold, Willard Ogburn, and Jon Sheldon for their constant encouragement of this project since the survey began in 1999. I am also indebted to Edward Boltz for his advice and assistance over the past year. The support, suggestions and comments from countless others over the years have contributed greatly to the result before you.

I am especially grateful to the members of the National Association of Consumer Advocates and the National Association of Consumer Bankruptcy Attorneys and the many friends and supporters of the National Consumer Law Center, and to the Consumer Law bar who participated in the research that formed the foundation of this Survey Report. They are the men and women who tirelessly work in the field of Consumer Law to further the cause of Justice.

Finally, no words could adequately express my thanks to my wife, who guided, supported and encouraged me every day for the decades throughout this work. I could not do what I do, and I would accomplish nothing without her.

Ronald L. Burdge, Esq. March 13, 2018





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1. Introduction

This Survey Report publishes the results of the United States Consumer Law Attorney Fee Survey for 2015-2016. It is the only Consumer Law survey whose methodologies have been supported by the National Association of Legal Fee Analysis, a non-profit professional association for the legal fee analysis field.

This Survey Report continues to be the only national survey of Consumer Law practitioners in the United States and has been used in more than 35 jurisdictions, including state and federal courts, the U.S. Court of Federal Claims, the U.S. Department of Justice, the U.S. Department of Labor, and the American Arbitration Association to determine reasonable attorney fee rates, resulting in more than \$7.9 million in awards across the United States.

Attorneys in every state and the U.S. Territories took part in the national survey and the results this year continue the trend of being the most comprehensive since our continuous research work began in 1999.

The findings cited in this Survey Report are based on a survey employing an online, email, and telephone survey representing about 4,500 members of the National Association of Consumer Advocates and the National Association of Consumer Bankruptcy Attorneys and other known attorneys practicing in the field of Consumer Law identified through Avvo.com, Lawyers.com, and court filings around the country. There were 721 participants in this survey, establishing an approximate 16.0% participation rate. This participation rate was robust. An internet search for similar state bar association surveys located 13 surveys with an average participation rate of 12.4%.

Because the survey was conducted in 2015 and 2016, the hourly rates and other data reported represent 2015 and 2016 values. The reader may find some minor adjustment necessary or desirable for application outside of 2015 and 2016.

A Google search of the term "Economics of Law Practice Survey," a common title for many bar association surveys, resulted in survey reports with participation rates that could be compared to state attorney totals as follows: Alabama (7.3%), Arizona (16.0%), Florida (1.7%), Iowa (16%), Michigan (11.6%), Mississippi (9.7%), Missouri (9.5%), Nebraska (12.2%), New Hampshire (20.4%), New Mexico (15.1%), Ohio (7.8%), Oklahoma (11.3%), Texas (12.5%).

Goals of Survey Report

The primary goals of this research project have been and continue to be to:

- provide timely, relevant and accurate data and information to inform and guide practical, management, and planning decisions by Consumer Law attorneys, including private practitioners, non-private practitioners, the judiciary and government workers
- better understand the demographics of Consumer Law attorneys and their practice
- monitor and document general and key trends in the legal profession, based on previous and present survey research and analysis
- understand how attorney compensation (e.g., hourly rate) is impacted by various variable factors (e.g., years in practice, niche area of practice, experience level, geographic location, and more)
- collect thorough and accurate information on the economic realities associated with the career field to share with the bar, present and potential future attorneys, and the bench
- create a point of reference for future economic surveys of Consumer Law practitioners

What's New

A number of beneficial changes in format and content are introduced with this edition of the Survey Report.

This What's New section is itself new and intended to provide a central point where changes that appear in the new edition of the Survey Report may be highlighted, explained and contrasted with the last edition. Because of the substantial changes occurring with this edition, this section is presently longer than it is likely to be in future editions of the Survey Report.

This Introduction section contains far greater introductory detail to the areas covered so that the reader can make better and more accurate use of the Survey Report.

The Summary Profile of the Typical U.S. Consumer Law Attorney, section 2, has

been expanded to include visual graphic illustrations of key data and to add national data charts.

These visual graphics make for easier recognition of data while the national charts now provide a national data perspective on the data using generally the same format for presentation of the survey results. Thus, it will be easier for the reader to compare the data from any state or greater metropolitan area with the national data in order to understand where their area stands with respect to the same national data numbers.

For the first time, this Survey Report covers every state, greater metropolitan area, and most non-metropolitan areas in the United States and includes the District of Columbia. The two most heavily populated Territories, Puerto Rico and the U.S. Virgin Islands, are also included in this Survey Report.

Since this survey began in 1999, more localized data reporting has become generally preferred by the Bar. To better serve this continuing shift in focus, the Survey Report has expanded from twelve multi-state regions and 29 individual state Survey Reports, to provide individualized data for each of 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands. Continuing the trend of providing greater localized data, the survey has expanded its coverage from 46 greater metropolitan areas to 98 greater metropolitan areas, which comprise 64% of the U.S. population.

This change provides the reader with a quick and easy analysis of their particular relevant data on a highly localized approach. It is expected that the resulting analyses will be of greater use to the reader, the profession, the Bar, and the Courts.

Consumer Law is recognized as a specialized field of law by courts² as well as often recognized as a specialized field by universities, law schools and the profession itself. As the field has matured, niche specialty areas have developed within the broader field of Consumer Law. Some practitioners and a few courts have expressed a desire to better understand data from within these niche specialty areas.

² As said by the Ohio 9th District Court of Appeals, "[c]onsumer law is a specialty area that is not common among many legal practitioners." *Crow v. Fred Martin Motor Co.*, 2003-Ohio-1293 (Summit App. No. 21128).

To that end, now included in each state and greater metropolitan area is a table of Median Rate for Practice Areas for each of Consumer Law's six niche areas, such as Bankruptcy Law, Class Action Law, and others that are further explained below. Providing the median hourly rate for each of these more specific niche areas in the field of Consumer Law may give the reader a starting point upon which to draw inferences from other state and greater metropolitan data for any given niche area within the overall field of Consumer Law. The State Summary Tables that appear in section 3 list the 25% Median point, the Median point, and the 95% Median points of hourly rates for each state. For the Metropolitan Area Tables in section 4, the tables list only the Median point for each niche area. The 25% and 95% points can be determined in the manner of calculation described below.

As discussed below, there are specific factors that will commonly have a larger impact on an hourly rate than other, less common factors. These larger impact factors more readily cause an hourly rate to vary. To more accurately label these factors which can vary the hourly rate by their application, they have been renamed as Variables. Thus, what was termed as Years Practicing Consumer Law in prior versions of this survey is now termed more accurately as an Experience Variable.

The experience level of an advocate is a primary variable in determining a reasonable hourly rate. The hourly rate data as gauged by years in practice has been expanded from nine to eleven age brackets. The prior ceiling bracket of 31+ years has been increased to 41+. These two additional brackets allow greater analysis of the experience variable of senior attorneys that fall in the 31-35 and 36-40 years in practice bracket.

To better understand the "years in practice" variable and its localized impact on a professional's hourly rate, each greater metropolitan area in this Survey Report is now followed by an Experience Variable table as well as a table of Median Rate for Practice Areas.

The Experience Variable table takes the years in practice of legal practitioners and breaks it down into eleven brackets, generally in five year increments and capped by the elder bracket of 41+ years in practice. The average attorney hourly rate for each bracket is then provided.

The ten states with the largest survey participation provided detailed data that allowed their Survey Reports to include additional data tables, including a Specialty

Variable table, Small Firm Size Variable table, and Large Firm Size Variable table.

The Specialty Variable table focuses on the percentage of practice time that is consumed by the practitioner on Consumer Law matters in brackets of ten percentage points from 50% to 100%. The average attorney hourly rate for each bracket is then provided.

The Small Firm Size Variable table and the Large Firm Size Variable table each take the Experience Variable tables and separate them by law firm size and then examine and report the average attorney hourly rates for each years in practice bracket therein. This allows further contrasting of data between both large and small firm members by their levels of experience.

The Table of Authorities has been added and provides a convenient alphabetical listing of cases and authorities cited in this Survey Report, updated to March 13, 2018.

Survey Report Sections Explained

After this introductory section, the results of this Survey Report are reported in two major data sections. At the beginning of each Section is an explanatory table of the Section's structure and content.

Section 2 of this Survey Report contains the Summary Profile of the Typical U.S. Consumer Law Attorney, a collective approach to the entire survey results which yields a general picture of key aspects of the typical U.S. Consumer Law practitioner in the United States and its territories. It is based on the survey results as a whole and may serve as a benchmark for both larger and local comparisons by the reader.

Section 3 begins the State Summary Tables analyses for each state in the United States, the District of Columbia, Puerto Rico and the U.S. Virgin Islands and includes a table of the Median Rate for Practice Areas for each, reporting the 25% Median, the Median, and the 95% Median hourly rate brackets, as further explained below. This section provides the Survey's analytical approach to each state or area's survey results, which yields a more detailed summary picture of key aspects of the typical U.S. Consumer Law practitioner in each survey state or area.

Section 4 contains data for the greater metropolitan area tables for 98 greater

metropolitan areas in the United States. Once again, these selections were made based chiefly on the basis of their larger population count. For each greater metropolitan area, this section contains a similar averages and median summary table as was included in Section 3 and also adds the Median Rate for Practice Areas table and Experience Variable Table (i.e., years in practice) to each greater metropolitan area analysis. This approach allows for far more localized data reported than ever before in our Survey Report. Although the greater metropolitan Median Rate for Practice Areas tables only list the Median point and not the 25% and 95% Median points that are listed in the state Median Rate for Practice Areas tables, there is a simple and statistically reliable way to calculate those greater metropolitan points if the reader desires to do so in any situation.

Since the Median Rate for Practice Areas provided in Section 3 give the 25% and 95% Median points and the table in Section 4 does not do so, the greater metropolitan area 25% and 95% points can be calculated based on the percentage difference away from the Median point. For example, in the state Median Rate for Practice Areas table for Alabama, the Credit Rights fields for 25%, Median, and 95% list hourly rates of \$300, \$350, and \$700 respectively. In the Birmingham, Alabama greater metropolitan Mediate Rate for Practice Areas table, the Credit Rights field only lists the Median at an hourly rate of \$338. Referring to the greater metropolitan table field for Credit Rights shows the Median hourly rate to be \$338. The state table field for the Median is \$350. The greater metropolitan table field is 96.57% of the state table field number. Applying that percentage to the 25% and the 95% Median points will result in a close approximation of the Birmingham 25% and 95% Median points, e.g. \$290 and \$676 respectively.

Section 5 explains Survey Techniques in general and those used in gathering the data reported herein.

Section 6 provides a brief discussion of cases employing the use of prior editions of this Survey Report along with a listing of citations to cases which have used or cited the Survey Report since its inception.

Section 7 discusses various cases that have dealt with the actual use of survey data in court proceedings such as fee hearings, with citations.

Section 8 provides biographical information about the Survey Report Editor.

Section 9 provides contact information for the reader's recommendations for

future survey data gathering or other suggestion.

Appendix 1 provides the actual survey questions and possible answers for each.

Niche Areas in the Field of Consumer Law Defined

Consumer Law is recognized as a specialized area of law dealing with issues arising from transactions involving one or more persons acting as individuals or as a family. Consumer Law as a field of law typically includes niche areas, e.g. bankruptcy, credit discrimination, consumer banking, warranty law, unfair and deceptive acts and practices, and more narrow topics of consumer law such as consumer protection rights enabled by specific statutes such as the Fair Credit Reporting Act, the Uniform Consumer Sales Practices Act, state and federal lemon laws, and many others.

While Consumer Law is a field of law, for greater analysis of the niche areas within Consumer Law the following categorization has been made for purposes of this Survey Report and the Median Rate for Practice Areas tables:

- 1. Bankruptcy
- 2. Class Action
- 3. Credit Rights (FCRA, FDCPA, ECOA, TILA, Credit Discrimination, Credit Reporting, Debt Defense, etc)
- 4. Mortgage (Foreclosure Defense, RESPA, HOLA, Real Estate, Housing Rights, etc.
- 5. Vehicles (Autofraud, Lemon Law, Warranty Law, UDAP, Repossession Law, etc.)
- 6. TCPA
- 7. Other

Geographic Areas Defined

Survey participant data has been analyzed and compiled for this Survey Report for all 50 states and the geographic areas of the District of Columbia, Puerto Rico and U.S. Virgin Islands.

This national Survey Report also takes a localized view of the survey data and

includes 98 greater metropolitan areas, providing a more detailed, specific and slightly different analysis of the survey data for the reader's review and further analysis.

Generally, a metropolitan statistical area contains a core urban area of 50,000 or more population and includes the adjacent counties or municipalities that have a high degree of social and economic integration, as measured by commuting to work, with the urban core. However, a greater metropolitan area in this Survey Report is not defined the same as in the U.S. Census. The key difference is that in the Census definition of a metropolitan statistical area (MSA), the MSA may cross state or other governmental borders. In this Survey Report, data responses were confined to state or territorial political boundaries, e.g. in this Survey Report the Chicago greater metropolitan area does not include the northwest Indiana area where Gary, Hammond and other Indiana cities are located which are socio-economically connected to Chicago, Illinois.

In response to requests for even more detailed data, this year's survey added a new question which obtained from each survey participant the specific niche areas of Consumer Law in which the participant regularly practiced. It also added a new question which obtained local geographic location data from each survey participant, e.g., if the respondent regularly practiced in the north, south, east, west, or central area of their particular state or territory.

The responsive data enables an even more narrow and localized analysis to be generated and which provides median-based hourly rate numbers for these niche areas of Consumer Law within the wider field of Consumer Law itself, with a greater focus on geographic locality.

The Average and the Median: What it Means to You

To help practitioners understand and interpret the data in this Survey Report, a brief explanation of common data terminology in this Survey Report may be useful.

The tables in this Survey Report use some terms whose meaning, while understood by statisticians, may not be clear to attorneys and Judges. The data is presented in measures of central tendency (mean and median) and dispersion or spread (percentiles).

The mean (sometimes called the arithmetic average) is calculated by adding the

values of all responses, then dividing by the number of responses.

For example, five responses are reported, 3, 4, 6, 8 and 12. The average is calculated by adding their values (3 + 4 + 6 + 8 + 12 = 33), then dividing by the number of responses (5). Thus, the average is 33 / 5 = 6.6.

The median has a different meaning. It is the middle value of a series of values, which is initially rank-ordered from low to high. By definition, half the numbers are greater and half are less than the median. Both mean and median values are used throughout this Survey Report to denote the measure of central tendency, e.g., as a pointer for the central area of survey results without regard to the average.

Statisticians variously agree that using the median as a statistic reduces the effect of extreme outlier numbers (extremely high or low values, such as 12 in the above example) while the average does not do so because it takes all numbers into account.

As an example of how using a median affects the above numbers, the same five responses are reported, 3, 4, 6, 8 and 12. The median is the middle number of the order of distribution, 6. Note, however, that the average of this same distribution of numbers is 6.6. Depending on the set of numbers under analysis, the mean (i.e., the average) may be incrementally higher or lower than the actual median of that set of numbers.

The median literally is the value in the middle. It represents the mid way point in a sequence of numbers. It is determined by lining up the values in the set of data (for example, in this fee survey that would be all of the individual fee rate responses logged in the survey) from the smallest to the largest. The one in the dead-center position is the median number.

The median is not the average of the numbers because you don't add anything in the list, but you merely determine the center of the list. Some statisticians say that using the mean (instead of the average) gives less weight to the individual numbers that are on the outer limits of the survey responses and thus it is more likely to direct the survey to the real center of the responses.

The median result of a set of numbers may be higher or lower than the average of that same set of numbers. Because the median number is commonly not the same as the average number, being either slightly above or below it, we are including both the average and the median results for key data points in the survey.

The dispersion of data around the median, which is at the 50^{th} percentile point, is reported in three increments in several places throughout the Survey Report:

- ♦ 25th percentile (what statisticians call the lower quartile); one-fourth of the number values are less and three-fourth of the values are more than this value
- ♦ 75th percentile (the upper quartile); three-fourths of the number values are less and one-fourth are more than this value
- 95th percentile; ninety-five percent of the number values are less and only five percent are more than this value.

Interpreting the Findings: Primary and Minor Variable Factors

An hourly rate may commonly be impacted by several factors, including years of practice, firm size, practice location, and degree of practice concentration. These four variables are known to have a significant impact on an hourly rate and in this survey are identified as the primary variables.

Depending on the specific situation, there are other variable factors that historically are often of less impact than the primary variables, such as advertising, personal client relationships, and other remote factors. These minor variables may apply in any given instance but almost always to a lesser variable degree than the primary variables. Most often these minor variables are highly individual to the practitioner at hand.

Thus, the information presented here on the factors that are primary variables will be indicative of a particular attorney's reasonable hourly rate but there may be times when a further, more detailed analysis of minor variable factors may be useful to further modify the result of the primary variable factors in a specific situation. Such further analysis is not possible in this Survey Report but would require an individual inquiry and even then the impact of such individualistic minor variables is doubtful.

A Summary Profile of the Typical U.S. Consumer Law Attorney is presented at the outset of this Survey Report in Section 2, in order to provide a summary profile of the average U.S. Consumer Law attorney and their practice. It may be viewed as the average of all survey responses nationwide. Charts appear here which are employed in the state and greater metropolitan sections, enabling a local versus national comparison of data.

The Experience Variable Tables now appear only in the Metropolitan Area Tables and present an analysis of the impact that years in practice in Consumer Law has on the average attorney hourly rate. Each greater metropolitan area has its own table of survey results with the levels of experience, e.g., years in practice, being divided into 11 time frames with less than one year and more than 41 years bracketing the outer limits at each end. One might think that longevity of practice would dictate an increasingly higher hourly rate and these tables report survey results that test that assumption and, in some cases, variations are observed. Economic trends outside of this survey may test that assumption even further but are not considered in this survey.

The State and Metropolitan Summary Tables in Sections 3 and 4 are presented to give an overview of the practice of Consumer Law lawyers for each listed state, area or greater metropolitan area. Note the use of both average and median results in these sections, with the median used to reduce the effect of extremely high or low values in some data. These tables also show the difference in survey results when comparing the average hourly rates and the median hourly rates, a factor considered by some statisticians to arrive at what they consider to be more neutral or accurate survey results.

Data Gathering Methodology

To help practitioners understand and interpret the data in this Survey Report, a brief explanation of the data gathering methodology may help.

In designing the United States Consumer Law Attorney Fee Survey, the author considered all procedure, question and design factors enumerated and discussed in three primary sources: *Evaluating Survey Questions: An Inventory of Methods* prepared by the Subcommittee on Questionnaire Evaluation Methods of the Statistical and Science Policy Office in the U.S. Office of Management and Budget (January 2016), and *Evaluating Survey Questions* by Doctor Chase H. Harrison of Harvard University's Program on Survey Research, and *Methods for Testing and Evaluating Survey Questions* by Stanley Presser et al, Public Opinion Quarterly Vol. 68, Issue 1 (March 2004).

Survey results are based on the results of a survey that was fielded during 2015 and 2016 and consisting of twelve key data questions. The survey was administered via email, ordinary mail, facsimile and telephonic data gathering and invitations to an internet-based online questionnaire. The survey was closed when data compilation began in early 2017.

In compiling this Survey Report, a valuable contribution was made by members of the National Association of Consumer Advocates and the National Association of Consumer Bankruptcy Attorneys and Consumer Law attorneys across the United States and its territories who were invited to participate during 2015 and 2016.

The entire active membership of the National Association of Consumer Advocates and the National Association of Consumer Bankruptcy Attorneys, along with other known Consumer Law practitioners from around the United States and its territories were surveyed.

Invitations to participate were also randomly sent to attorneys disclosed through internet search engine results conducted on a national level as well as randomly selected physical telephone book specialty listings where available. Invitations to participate were also randomly sent to attorneys identified through court filings in various jurisdictions and bar association directories.

As with prior surveys, an on-line survey service, along with email and telephone, was utilized to gather and tabulate the results with safeguards in place to limit data input to one participant per survey. Additional direct telephone survey input was also utilized.

Our similar studies have been undertaken annually since 1999. The objective of these studies has been to determine the demographics of Consumer Law private practitioners, including attorney hourly billing rate, firm size, years in practice, concentration of practice, primary and secondary practice area prevalence, paralegal billing rates and other data of use to the profession.

The collected information has been condensed into this national reference to provide useful data and benchmarks to assist Consumer Law attorneys as they manage their practice and Courts as they seek to determine applicable reasonable hourly rates in cases before them.

The data is reported in various tables below, allowing the reader to consider the data from several viewpoints of selected factors or criteria. Nevertheless there may be situations where a practitioner desires a data analysis and report specific to their practice. If a more detailed analysis of data for any geographic or practice-specific situation is necessary, it can be performed upon request directed to the editor of this work.

Data Analysis Methodology

The data analysis relies on descriptive statistics, including averages, medians, and percentiles. The average, also known as the mean, is calculated by adding all of the respondents' numerical answers for a particular item and dividing by the total number of respondents. The median, also known as the midpoint, is the point at which half of the responses are above and half are below that number.

The percentiles, e.g., 25th, 75th, and 95th, represent the point in the range of responses at which 25%, 75%, 95% of the responses occur for a specific question. For example, the 95th percentile hourly rate amount is the hourly rate amount at which 95% of the reported hourly rate amounts were below and 5% of the hourly rate amounts were above.

Items may not sum up to 100% due to rounding. Data is indicated as a dash mark (e.g., " - ") if no data or if insufficient data was reported.

Data is presented for all of the United States and the geopolitical areas of the District of Columbia, Puerto Rico and the U.S. Virgin Islands. Some survey data quantities allowed for greater analysis reporting than other geographic areas because not all reported at high levels of data responses. In almost all table fields, survey participation yielded sufficient data for reliable analysis without inference. In the State Summary Tables, the minimum state participation level was 5 survey participants for analyses to be performed. In the Metropolitan Summary Tables, the minimum greater metropolitan participation level was 3 survey participants for analyses to be performed. In a Median Rate for Practice Areas table, if one field had no survey participant then the remaining six other practice area fields in that table would be considered and the median result entered in the field that had insufficient participation.

This was a r0bust survey, e.g., there are more than 4,153 fields of data calculation

in this Survey Report but only three data fields lacked sufficient input from survey participants when the survey was closed, which represents 0.0007224 of all data presented. The results for these three data fields were imputed using a variation of the scientifically accepted standard Maximum Likelihood Estimation (MLE) method statistical approach, which estimates the parameters of a statistical model given observations by finding the parameter values that maximize the likelihood of making the observations given the parameters. This approach assumes a uniform prior distribution of the parameters, which was verified to exist by examination of the presented data in this survey. The common variation of MLE employed here used multiple but related fields as sources of data for imputation, invoking multiple fields of related known data to arrive at imputed data for the three missing fields. Data fields used for imputation purposes were limited to geographically contiguous data fields because of the established multi-state regional data relationships observed over our years of previous survey data analyses. Simply put, data movement has always been more relational within a region than when contrasted between regions.

In performing calculations of state data for any field in any table, several rules applied for the imputation of missing or insufficient data.

First, if the current survey state data was insufficient then using the prior survey result the editor looked first for a field with data in the prior survey that was contiguous to the data deficient field in the current survey. Next, the editor determined the percentage change from one data field to the next data field in the prior survey and then applied that percentage change to the current survey to calculate the percentage change that would occur from the same known contiguous field to the data deficient field in the current survey. Finally, if there was none then the editor would use the average of all contiguous states' data in the deficient field to determine the entry for the insufficient data field.

In the greater metropolitan Median Rate for Practice Areas table, if any data field was insufficient then the state data for that field is used. In performing calculations for the greater metropolitan Experience Variable Table, if greater metropolitan data was insufficient then the current survey uses the state data result for that field where data is insufficient. In performing the greater metropolitan calculations for any field, if greater metropolitan data is insufficient then the current survey uses the state data result for that field.

Peer Review of Methodologies and Survey Analyses

The National Association of Legal Fee Analysis (NALFA) has reviewed this United States Consumer Law Attorney Fee Survey Report prior to publication and has announced its support of methodology used in the data collection and analyses performed. See Appendix 3.

NALFA is a 501(c)(6) non-profit professional association for the legal fee analysis field, providing services on attorney fee and legal billing matters. Courts and clients turn to NALFA for expertise when attorney fees and expenses are at issue in large complex cases. NALFA members include fully qualified attorney fee experts, special fee masters, bankruptcy fee examiners, fee dispute mediators and legal bill auditors and NALFA members follow Best Practices in legal fee analysis. For more information, visit www.thenalfa.org.

Separately, the Survey Report data was independently peer reviewed for accuracy in its data gathering, analyses and reporting by practitioners of Consumer Law, including those with data analysis experience.

Error Rate

Before this publication, a hand selected review was conducted of selected data received during this survey and compared with the data reported in the previous survey. The results indicate an error rate of less than one percentage point at the 95% confidence level in the present Survey Report, a number substantially lower than the published error rate of similar types of surveys.

Section 508 Compliance

The United States Consumer Law Attorney Fee Survey is the only survey of its type that is Section 508 Certified. This means that the survey program on which this survey runs meets all current U.S. Federal Section 508 certification guidelines.

Section 508 is a Federal law that outlines the requirements to make online information and services accessible to users with disabilities. All Federal agencies are required to use 508 certified software and technologies when available.

The Voluntary Product Accessibility Template was used in the design of the survey. VPAT's purpose is to assist Federal contracting officials and others in making preliminary assessments regarding the availability of commercial "Electronic and Information Technology" products and services with features that support accessibility. The VPAT was developed by the Information Technology Industry Council (ITI) in partnership with the U.S. General Services Administration (GSA).

Use of the VPAT means that this survey is built on programming that includes a text element for every non-text element of the survey web page, web pages are designed so that all information displayed with color is also available without color, all parts of the survey are readable without having to open another window, and other techniques to enable disabled persons to fully participate in every aspect of the Fee Survey.

The editor deems it important that the survey reach the broadest range of potential respondents possible in order to provide the reader with the most accurate results. By including survey feedback from the disabled demographic, the survey ensures a more representative population is able to participate so that all demographics may be included in the survey results.

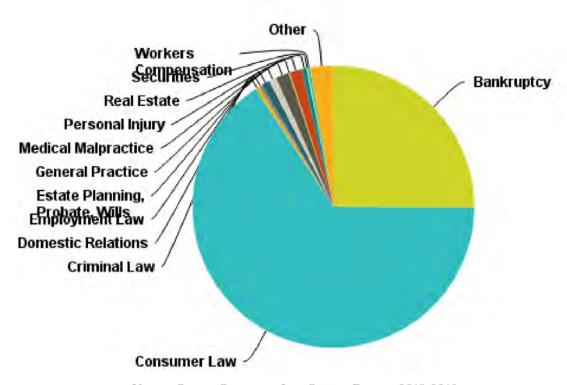
2. Summary Profile of the Typical U.S. Consumer Law Attorney

National Summary Profile Data

This section graphically illustrates and contrasts key data derived from the survey when viewed only from a national approach. Emphasis here is on the average Consumer Law attorney in the United States without regard for any specific survey factor or geographic location. More specific data results appear in the next section below.

While the vast bulk of survey participants predominantly practiced Consumer Law, nearly a quarter of participants primarily practiced Bankruptcy Law. A wide variety of other areas of primary practice were noticed, supplemented in part by Consumer Law work.

Q1 Below is a list of practice areas. Please select the practice area that represents the largest percentage of your practice time.

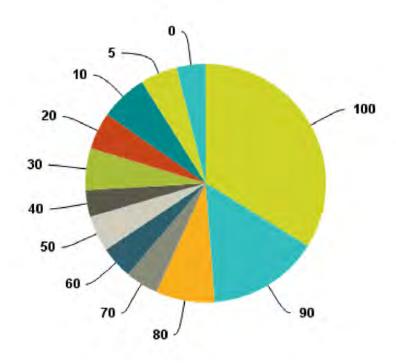


The average Consumer Law attorney continues to supplement their work in this field primarily with Bankruptcy work by an average of 24.8% which is up significantly from the 14.5% in the last Survey Report.

Nevertheless, when Bankruptcy Law is taken out of the analysis, it is clear that about two-thirds of all Consumer Law attorneys supplement their Consumer Law work with varying degrees of other legal work in other areas of practice.

The percentage of actual practice time expended solely on non-Bankruptcy Law Consumer Law matters by the average practitioner is holding consistent, with 49.2% of all respondents reporting their practice to consist of 90-100% Consumer Law issues, a figure still far below that reported four years ago when 82.7% was the level reporting their practice to fall in the 90-100% range for Consumer Law issues. An analysis of the possible impact of this degree of focus is contained in the state-specific Specialty Variable Tables that appear in Section 3 of this Survey Report.

Q2 What percentage of your practice time is devoted to Consumer Law, not including Bankruptcy Law?

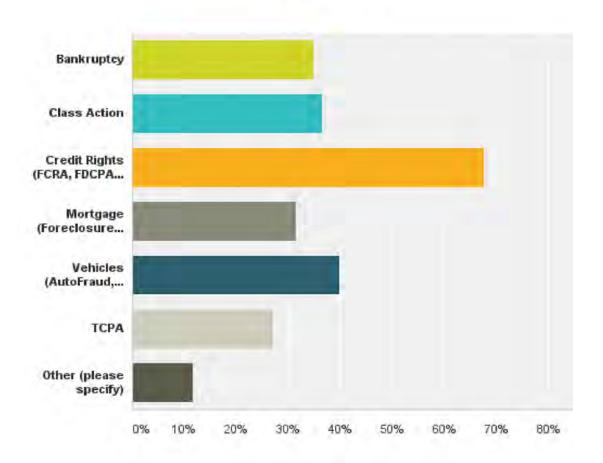


UNITED STATES CONSUMER LAW SURVEY REPORT 2015-2016

In the field of Consumer Law there are a number of primary niche areas that, for the first time, have been quantified with survey data. Those who have practiced Consumer Law for a number of years have undoubtedly noticed the growth of these niche areas.

The content of these niche areas is explained elsewhere in this Survey Report but the breakdown by niche area shows a larger-than-normal interest in one niche area of practice. Notable in the Survey Report data is the difference in median hourly rates for the different niche areas in the field of Consumer Law that can be observed in the tables appearing in Sections 3 and 4 of this Survey Report.

Q3 What specific areas of Consumer Law practice do you regularly handle? Check all that apply



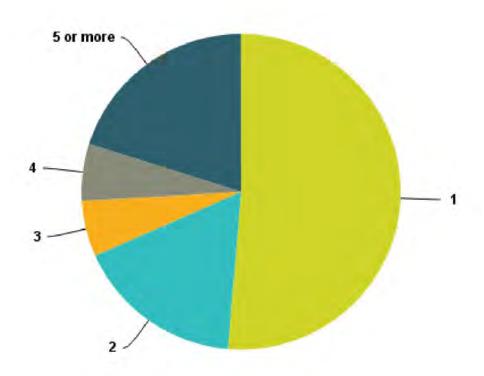
United States Consumer Law Survey Report 2015-2016

While certain economies of scale may be achievable in a larger practice with five or more attorneys, Consumer Law is a field that has historically been dominated by small firm practitioners of four or fewer. This long-term trend continues to be so.

Surprisingly, sole practitioners dominate the area of Consumer Law by a wide margin. Just over half of all survey participants reported being solo practitioners. When two and three and four member firms are added, small firms who primarily practice Consumer Law make up just over 80% of all Consumer Law firms.

In such a circumstance, law office economics are often more important to the practitioner than they may be to large law firms who may count on a larger client base for support. Consumer Law has always meant dealing with a different kind of clientele than typical large firm practices, often involving a one-time attorney-client relationship necessitated by a single legal problem.

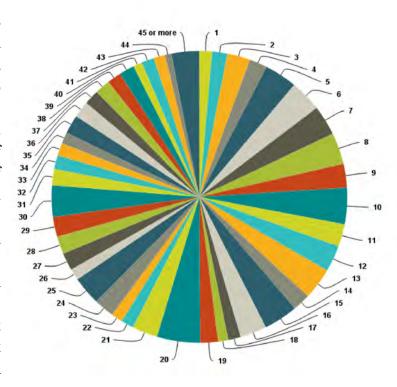
Q4 How many attorneys are in your law firm?



The experience level of the average Consumer Law attorney continues to ebb upwards. The typical Consumer Law attorney has been practicing law for 20.4 years, the third year of consecutive increases.

The last two Survey Reports have indicated a slowing growth practitioners in this area of law and this Survey Report continues that trend. 11.3% of all Consumer Law attorneys report that they have been in practice 5 years or less, a significant drop from 16.3% in the last Survey Report, indicating the third year of a continuing slow growth of practitioners in this area of law. 28.35% have been in practice 10 years or less. Another 26.7% have been in practice between 10 and 20 years. Only 3.1% have been in practice 45 or more years, about double from the last survey, an indication that senior attorneys in this area of the law have a greater





tendency to remain in this area of law.

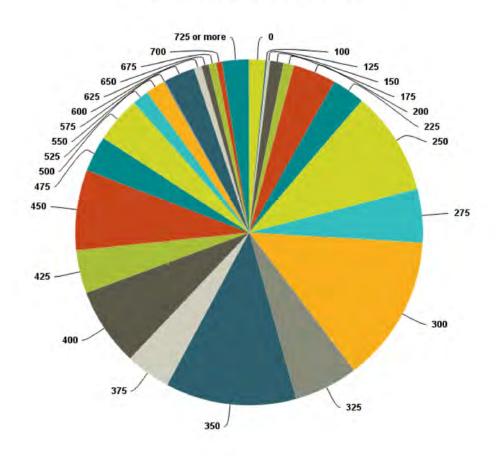
More-experienced attorneys (those with 35 or more years of practice) make up 17.6% of survey respondents.

The state with the largest percentage of senior attorneys is California, where 17.5% of all attorneys have been in practice for 40 or more years, followed by Ohio with 11.1%. The largest percentage of most-senior attorneys, those with 45 or more years of practice, practice in either California or New Hampshire, which are tied at 22.7% each. Only eight states have no one in practice more than 35 years.

Disregarding all other factors, including geographical location, the average hourly rate for the typical Consumer Law attorney in the United States is \$366, a slight increase from the last Survey Report of \$361. The median attorney hourly rate is \$350 nationally which is the same result in the last Survey Report.

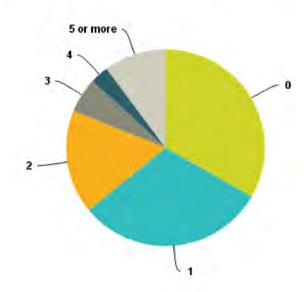
The median 25% Attorney hourly rate (the point at which 25% of all survey participants reported an hourly rate lower than this number) is \$275, the same as in the last Survey Report. The median 75% Attorney hourly rate is \$450 an increase from the last Survey Report which was \$425 at the 75% median point. The median 95% Attorney hourly rate is \$625, a slight decrease from the last survey, which was \$650.

Q6 What is your (attorney) standard billable hourly rate? If your rate differs in different jurisdictions, then you should complete this survey for one jurisdiction and then submit a new survey response for each additional jurisdiction where you practice.

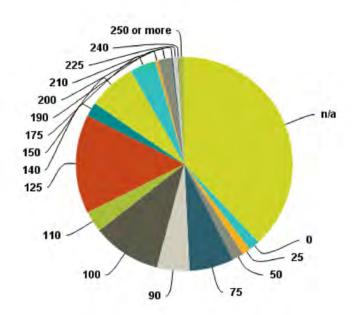


Since about half of all Consumer Law firms are solo attorneys, and 80% of all Consumer Law firms have four or fewer attorneys, one might expect to see in this group a tendency to take advantage of the profit and cost-effectiveness of paralegal support. Instead, about a third of Consumer Law attorneys choose to work with no paralegal support. Still, from an overall viewpoint the average Consumer Law attorney employs one paralegal. The number is 1.45, to be precise.

Q7 How many full or part time paralegal or law clerk or legal assistants do you employ?



Q8 What is your average paralegal or law clerk or legal assistant standard billable hourly rate?



The average paralegal hourly billable rate nationally averages \$84, a substantial decrease below the last Survey Report of \$116 and far below four years ago when it was \$96.

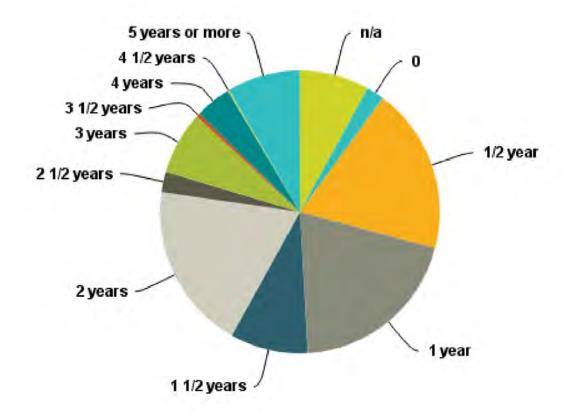
The current median paralegal hourly rate is \$90, substantially down from the last Survey Report number of \$125.

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The average attorney raised their hourly rate 19.9 months ago. 41.1% of all Consumer Law attorneys raised their hourly rates during the last 12 months. At 50.1%, more than half of all Consumer Law attorneys raised their hourly rate within the last 18 months. In spite of that, fully 20.4% have not raised their hourly rate in the last 3 or more years and 8.5% have not raised their hourly rate for 5 or more years.

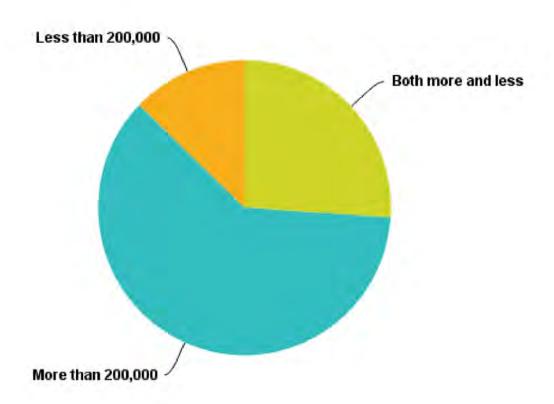
Of all brackets in the years in practice table, which is now more properly termed as the Experience Variable Table, in the 41 to 45 years or more bracket, more than three quarters of the total have not raised their hourly rate for at least two or more years and 26.4% of that bracket range have not raised their hourly rate for at least four or more years. That fact is obvious looking at almost any Experience Variable Table in this Survey Report and is historically observable in at least the last three Survey Reports.

Q9 How long ago did you change your billable hourly rate?



There is evidence of a slight shift in representation toward a more rural client base. 61.4% of all Consumer Law attorneys report that they practice law in a greater metropolitan area of 200,000 persons or more, down very slightly from the last Survey Report of 63.2%. Only 12.5% reported their practice to be in a non-metropolitan, rural area, almost identical to the last Survey Report. 26.1% reported their regular practice to involve both types of population densities, up slightly from the last Survey Report of 24.4%. The practice of Consumer Law continues to be primarily a greater metropolitan practice.

Q12 Do you regularly practice in a metropolitan area of more than 200,000 persons or less than 200,000 persons?



Conclusions

From a historical perspective, several observations can be made when the survey data is viewed over the last decade.

Small law firms of four or fewer attorneys have consistently dominated the area of Consumer Law and still continue to do so, although on a slightly decreasing scale.

Large Consumer Law firms tend to charge higher hourly rates than small firms in most instances.

The number of paralegals employed by the average Consumer Law firm has previously been tied to the economy but for the last two Survey Reports it has been trending toward Consumer Law attorneys operating in a solo practice with no paralegal support, regardless of the profit or cost-effectiveness of the support a paralegal often provides to a firm. This may be the result of younger attorneys' lack of experience with working alongside a paralegal.

The average number of years in practice for Consumer Law attorneys continues to increase during the last decade, indicating that Consumer Law remains of interest to those who practice in this area of law as they age in their career, but also indicating that attorneys who are new to the bar are less likely to focus on the field of Consumer Law for their future.

Attorneys who have been in practice the longest tend to hold their hourly rates level the longest. At the same time, younger attorneys are entering the field of Consumer Law but not on the scale that existed before the recession of 2008-2009.

The quantity rise in less-senior attorneys has been mirrored in the stronger tendency of Consumer Law attorneys to raise their hourly rates more often than prior Survey Reports demonstrated, at least until the years in practice arrives at the last three brackets of 31 years or longer. At that point, the hourly rates tend to reach a plateau and increases are incrementally smaller when they occur.

Consumer Law and Bankruptcy Law continue to be two areas of law where practitioners frequently concentrate on one while supplementing their work with the other.

National Summary Profile Table

Explanations for the tables below appear throughout this Survey Report and should be consulted for a better understanding of the tables below. All tables in this section are national in scope.

	National Survey Result	
Firm Size (Average)	2.3	
Median Years in Practice	20.0	
Concentration of Practice in Consumer Law (Average)	73.8	
Primary Practice Area	Consumer Law	
Secondary Practice Area	Bankruptcy	
Average Number of Paralegals in Firm	1.5	
Median Number of Paralegals in Firm	1.0	
Last Time Rate Change Occurred (months) (Average)	19.9	
Average Paralegal Rate for All Paralegals	84	
Median Paralegal Rate for All Paralegals	90	
Average Attorney Rate for All Attorneys	350	
Median Attorney Rate for All Attorneys	365	
25% Median Attorney Rate for All Attorneys	265	
Median Attorney Rate for All Attorneys	365	
75% Median Attorney Rate for All Attorneys	455	
95% Median Attorney Rate for All Attorneys	630	
Median Metropolitan Attorney Rate	350	
Median Non-Metropolitan Attorney Rate	275	

National Median Rates for Practice Areas Table

	National Survey Median	
Attorneys Handling Bankruptcy Cases	300	
Attorneys Handling Class Action Cases	425	
Attorneys Handling Credit Rights Cases	350	
Attorneys Handling Mortgage Cases	350	
Attorneys Handling Vehicle Cases	350	
Attorneys Handling TCPA Cases	375	
Attorneys Handling Other Cases	350	

National Experience Variable Table

Years Practicing Consumer Law	National Attorney Hourly Rate Average
<1	250
1-3	241
3-5	270
6-10	320
11-15	348
16-20	416
21-25	395
26-30	418
31-35	373
36-40	412
41+	397

National Specialty Variable Table

Percentage of Consumer Law Practice	National Attorney Hourly Rate Average		
100	407		
90	401		
80	370		
70	390		
60	338		
50	361		

National Small Firm Size Variable Table

Years in Practice	National Attorney Hourly Rate Average			
<1	293			
1-3	260			
3-5	275			
6-10	313			
11-15	333			
16-20	404			
21-25	386			
26-30	400			
31-35	354			
36-40	373			
41+	394			

National Large Firm Size Variable Table

Years in Practice	National Attorney Hourly Rate Average
<1	275
1-3	233
3-5	279
6-10	340
11-15	407
16-20	455
21-25	437
26-30	556
31-35	457
36-40	539
41+	463

3. State Summary Tables

Explanation of Tables

Firm Size	The average number of attorneys in a law firm.		
Median Years in Practice	The median number of years that all attorneys in this state have been in practice.		
Concentration of Practice in Consumer Law	The percentage of practice time expended in Consumer Law matters.		
Primary Practice Area	The area comprising the largest percentage of the practice.		
Secondary Practice Area	The largest practice area outside of Consumer Law.		
Median Number of Paralegals in Firm	The median number resulting from all survey responses in this state.		
Last Time Rate Change Occurred (months)	The median number, expressed in months.		
Median Paralegal Rate for All Paralegals	Expressed in dollars.		
Average Attorney Rate for All Attorneys	Expressed in dollars. Note that this is not the median.		
25% Median Attorney Rate for All Attorneys	25% of all survey responses are below this number, expressed in dollars.		
Median Attorney Rate for All Attorneys	Half of all survey responses are above this number and half below, expressed in dollars.		
75% Median Attorney Rate for All Attorneys	75% of all survey responses are below this number, expressed in dollars.		
95% Median Attorney Rate for All Attorneys	5% of all survey responses are above this number, expressed in dollars.		

Median Metropolitan Attorney Rate	Half of all survey responses in metropolitan areas of the state are above this number and half are below
Median Non-Metropolitan Attorney Rate	Half of all survey responses in non- metropolitan areas of the state are above this number and half are below
Median Attorney Rate in Northern Area of State	Half of all survey responses in this area of the state are above this number and half are below
Median Attorney Rate in Southern Area of State	Half of all survey responses in this area of the state are above this number and half are below
Median Attorney Rate in Eastern Area of State	Half of all survey responses in this area of the state are above this number and half are below
Median Attorney Rate in Western Area of State	Half of all survey responses in this area of the state are above this number and half are below
Median Attorney Rate in Central Area of State	Half of all survey responses in this area of the state are above this number and half are below

Median Rates for Practice Areas in Consumer Law

Median Rate for Attorneys Handling	For all attorneys handling this specific	
Bankruptcy Cases	niche area of Consumer Law, the 25%	
	Median, Median and 95% Median points	
	are provided	
Median Rate for Attorneys Handling	For all attorneys handling this specific	
Class Action Case	niche area of Consumer Law, the 25%	
	Median, Median and 95% Median points	
	are provided	

Median Rate for Attorneys Handling	For all attorneys handling this specific	
Credit Rights Cases	niche area of Consumer Law, the 25%	
	Median, Median and 95% Median points	
	are provided	
Median Rate for Attorneys Handling	For all attorneys handling this specific	
Mortgage Cases	niche area of Consumer Law, the 25%	
	Median, Median and 95% Median points	
	are provided	
Median Rate for Attorneys Handling	For all attorneys handling this specific	
Vehicle Cases	niche area of Consumer Law, the 25%	
	Median, Median and 95% Median points	
	are provided	
Median Rate for Attorneys Handling	For all attorneys handling this specific	
TCPA Cases	niche area of Consumer Law, the 25%	
	Median, Median and 95% Median points	
	are provided	
Median Rate for Attorneys Handling	For all attorneys handling a niche area of	
Other Cases	Consumer Law not defined in the	
	preceding six areas, the 25% Median,	
	Median and 95% Median points are	
	provided	

Alabama

	This Survey
Firm Size	2.47
Median Years in Practice	22.2
Concentration of Practice in Consumer Law	98.7
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.13
Last Time Rate Change Occurred (months)	16.1
Median Paralegal Rate for All Paralegals	76
Average Attorney Rate for All Attorneys	397
25% Median Attorney Rate for All Attorneys	308
Median Attorney Rate for All Attorneys	350
75% Median Attorney Rate for All Attorneys	400
95% Median Attorney Rate for All Attorneys	625
Median Metropolitan Attorney Rate	325
Median Non-Metropolitan Attorney Rate	325
Median Attorney Rate in Northern Area of State	325
Median Attorney Rate in Southern Area of State	325
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	300
Median Attorney Rate in Central Area of State	300

Median Rates for Practice Areas

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	300	350	375
Attorneys Handling Class Action Cases	300	325	700
Attorneys Handling Credit Rights Cases	300	350	700
Attorneys Handling Mortgage Cases	300	363	700
Attorneys Handling Vehicle Cases	300	363	700
Attorneys Handling TCPA Cases	300	350	700
Attorneys Handling Other Cases	300	350	700

Alaska

	This Survey
Firm Size	1.4
Median Years in Practice	19.7
Concentration of Practice in Consumer Law	71.4
Primary Practice Area	Consumer Law
Secondary Practice Area	General Practice
Number of Paralegals in Firm	1.1
Last Time Rate Change Occurred (months)	8.6
Median Paralegal Rate for All Paralegals	75
Average Attorney Rate for All Attorneys	329
25% Median Attorney Rate for All Attorneys	225
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	450
95% Median Attorney Rate for All Attorneys	500
Median Metropolitan Attorney Rate	325
Median Non-Metropolitan Attorney Rate	338
Median Attorney Rate in Northern Area of State	325
Median Attorney Rate in Southern Area of State	338
Median Attorney Rate in Eastern Area of State	350
Median Attorney Rate in Western Area of State	350
Median Attorney Rate in Central Area of State	338

Median Rates for Practice Areas

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	300	300	450
Attorneys Handling Class Action Cases	325	363	400
Attorneys Handling Credit Rights Cases	325	338	500
Attorneys Handling Mortgage Cases	100	218	325
Attorneys Handling Vehicle Cases	325	363	400
Attorneys Handling TCPA Cases	100	300	500
Attorneys Handling Other Cases	100	250	400

Arizona

	This Survey
Firm Size	2.0
Median Years in Practice	26.0
Concentration of Practice in Consumer Law	92.8
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.2
Last Time Rate Change Occurred (months)	21.0
Median Paralegal Rate for All Paralegals	125
Average Attorney Rate for All Attorneys	432
25% Median Attorney Rate for All Attorneys	363
Median Attorney Rate for All Attorneys	425
75% Median Attorney Rate for All Attorneys	483
95% Median Attorney Rate for All Attorneys	700
Median Metropolitan Attorney Rate	425
Median Non-Metropolitan Attorney Rate	425
Median Attorney Rate in Northern Area of State	463
Median Attorney Rate in Southern Area of State	438
Median Attorney Rate in Eastern Area of State	463
Median Attorney Rate in Western Area of State	450
Median Attorney Rate in Central Area of State	438

Median Rates for Practice Areas

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	300	475
Attorneys Handling Class Action Cases	400	425	700
Attorneys Handling Credit Rights Cases	375	433	700
Attorneys Handling Mortgage Cases	350	425	700
Attorneys Handling Vehicle Cases	375	400	700
Attorneys Handling TCPA Cases	400	450	700
Attorneys Handling Other Cases	250	500	700

Arkansas

	This Survey
Firm Size	2.5
Median Years in Practice	18.5
Concentration of Practice in Consumer Law	62.5
Primary Practice Area	Consumer Law
Secondary Practice Area	General Practice
Number of Paralegals in Firm	.75
Last Time Rate Change Occurred (months)	19.5
Median Paralegal Rate for All Paralegals	25
Average Attorney Rate for All Attorneys	269
25% Median Attorney Rate for All Attorneys	175
Median Attorney Rate for All Attorneys	225
75% Median Attorney Rate for All Attorneys	250
95% Median Attorney Rate for All Attorneys	450
Median Metropolitan Attorney Rate	200
Median Non-Metropolitan Attorney Rate	213
Median Attorney Rate in Northern Area of State	200
Median Attorney Rate in Southern Area of State	350
Median Attorney Rate in Eastern Area of State	313
Median Attorney Rate in Western Area of State	250
Median Attorney Rate in Central Area of State	350

Median Rates for Practice Areas

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	160	200	380
Attorneys Handling Class Action Cases	200	250	450
Attorneys Handling Credit Rights Cases	175	225	450
Attorneys Handling Mortgage Cases	200	250	450
Attorneys Handling Vehicle Cases	140	175	315
Attorneys Handling TCPA Cases	360	450	725
Attorneys Handling Other Cases	325	330	475

California

	This Survey
Firm Size	2.3
Median Years in Practice	18.0
Concentration of Practice in Consumer Law	83.2
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Median Number of Paralegals in Firm	1.0
Last Time Rate Change Occurred (months)	19.0
Median Paralegal Rate for All Paralegals	75
Average Attorney Rate for All Attorneys	465
25% Median Attorney Rate for All Attorneys	325
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	600
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	450
Median Non-Metropolitan Attorney Rate	350
Median Attorney Rate in Northern Area of State	475
Median Attorney Rate in Southern Area of State	450
Median Attorney Rate in Eastern Area of State	475
Median Attorney Rate in Western Area of State	475
Median Attorney Rate in Central Area of State	463

Median Rates for Practice Areas

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	300	350	625
Attorneys Handling Class Action Cases	450	513	725
Attorneys Handling Credit Rights Cases	350	450	725
Attorneys Handling Mortgage Cases	350	438	700
Attorneys Handling Vehicle Cases	400	463	700
Attorneys Handling TCPA Cases	400	450	700
Attorneys Handling Other Cases	350	425	725

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	300
1-3	225
3-5	273
6-10	389
11-15	443
16-20	501
21-25	513
26-30	511
31-35	513
36-40	534
41+	625

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate
100	496
90	519
80	414
70	520
60	510
50	458

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	300
1-3	300
3-5	283
6-10	380
11-15	450
16-20	554
21-25	550
26-30	585
31-35	538
36-40	600
41+	625

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	300
1-3	275
3-5	300
6-10	391
11-15	454
16-20	537
21-25	550
26-30	613
31-35	582
36-40	625
41+	625

Colorado

	This Survey
Firm Size	2.1
Median Years in Practice	17.5
Concentration of Practice in Consumer Law	96.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.2
Last Time Rate Change Occurred (months)	20.4
Median Paralegal Rate for All Paralegals	105
Average Attorney Rate for All Attorneys	395
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	400
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	550
Median Metropolitan Attorney Rate	400
Median Non-Metropolitan Attorney Rate	375
Median Attorney Rate in Northern Area of State	425
Median Attorney Rate in Southern Area of State	400
Median Attorney Rate in Eastern Area of State	400
Median Attorney Rate in Western Area of State	350
Median Attorney Rate in Central Area of State	400

Median Rates for Practice Areas

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	280	300	400
Attorneys Handling Class Action Cases	300	350	500
Attorneys Handling Credit Rights Cases	300	375	550
Attorneys Handling Mortgage Cases	250	300	500
Attorneys Handling Vehicle Cases	275	300	400
Attorneys Handling TCPA Cases	300	450	550
Attorneys Handling Other Cases	-	-	-

Connecticut

	This Survey
Firm Size	2.2
Median Years in Practice	24.1
Concentration of Practice in Consumer Law	73.8
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.57
Last Time Rate Change Occurred (months)	30.0
Median Paralegal Rate for All Paralegals	110
Average Attorney Rate for All Attorneys	438
25% Median Attorney Rate for All Attorneys	350
Median Attorney Rate for All Attorneys	400
75% Median Attorney Rate for All Attorneys	625
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	388
Median Non-Metropolitan Attorney Rate	400
Median Attorney Rate in Northern Area of State	450
Median Attorney Rate in Southern Area of State	450
Median Attorney Rate in Eastern Area of State	400
Median Attorney Rate in Western Area of State	388
Median Attorney Rate in Central Area of State	425

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	300	350	450
Attorneys Handling Class Action Cases	400	625	725
Attorneys Handling Credit Rights Cases	375	400	725
Attorneys Handling Mortgage Cases	300	363	725
Attorneys Handling Vehicle Cases	300	388	400
Attorneys Handling TCPA Cases	375	400	725
Attorneys Handling Other Cases	300	375	625

Delaware

	This Survey
Firm Size	3.0
Median Years in Practice	36.0
Concentration of Practice in Consumer Law	70.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.5
Last Time Rate Change Occurred (months)	15.0
Median Paralegal Rate for All Paralegals	133
Average Attorney Rate for All Attorneys	613
25% Median Attorney Rate for All Attorneys	562
Median Attorney Rate for All Attorneys	613
75% Median Attorney Rate for All Attorneys	660
95% Median Attorney Rate for All Attorneys	700
Median Metropolitan Attorney Rate	500
Median Non-Metropolitan Attorney Rate	500
Median Attorney Rate in Northern Area of State	613
Median Attorney Rate in Southern Area of State	725
Median Attorney Rate in Eastern Area of State	725
Median Attorney Rate in Western Area of State	725
Median Attorney Rate in Central Area of State	725

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	275	340	400
Attorneys Handling Class Action Cases	500	613	725
Attorneys Handling Credit Rights Cases	300	508	625
Attorneys Handling Mortgage Cases	590	725	725
Attorneys Handling Vehicle Cases	352	500	580
Attorneys Handling TCPA Cases	300	508	625
Attorneys Handling Other Cases	352	500	580

District of Columbia

	This Survey
Firm Size	3.2
Median Years in Practice	30.1
Concentration of Practice in Consumer Law	87.9
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.57
Last Time Rate Change Occurred (months)	16.7
Median Paralegal Rate for All Paralegals	140
Average Attorney Rate for All Attorneys	580
25% Median Attorney Rate for All Attorneys	475
Median Attorney Rate for All Attorneys	700
75% Median Attorney Rate for All Attorneys	710
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	700
Median Non-Metropolitan Attorney Rate	613
Median Attorney Rate in Northern Area of DC	650
Median Attorney Rate in Southern Area of DC	700
Median Attorney Rate in Eastern Area of DC	687
Median Attorney Rate in Western Area of DC	725
Median Attorney Rate in Central Area of DC	675

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	375	500
Attorneys Handling Class Action Cases	675	700	725
Attorneys Handling Credit Rights Cases	383	563	725
Attorneys Handling Mortgage Cases	325	450	725
Attorneys Handling Vehicle Cases	325	450	550
Attorneys Handling TCPA Cases	325	450	600
Attorneys Handling Other Cases	250	488	725

Florida

	This Survey
Firm Size	2.8
Median Years in Practice	17.0
Concentration of Practice in Consumer Law	98.4
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.9
Last Time Rate Change Occurred (months)	19.0
Median Paralegal Rate for All Paralegals	100
Average Attorney Rate for All Attorneys	416
25% Median Attorney Rate for All Attorneys	325
Median Attorney Rate for All Attorneys	400
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	700
Median Metropolitan Attorney Rate	425
Median Non-Metropolitan Attorney Rate	450
Median Attorney Rate in Northern Area of State	425
Median Attorney Rate in Southern Area of State	400
Median Attorney Rate in Eastern Area of State	388
Median Attorney Rate in Western Area of State	388
Median Attorney Rate in Central Area of State	375

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	275	325	475
Attorneys Handling Class Action Cases	360	475	725
Attorneys Handling Credit Rights Cases	338	413	650
Attorneys Handling Mortgage Cases	310	450	700
Attorneys Handling Vehicle Cases	325	375	700
Attorneys Handling TCPA Cases	325	400	700
Attorneys Handling Other Cases	350	388	500

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	350
1-3	338
3-5	300
6-10	357
11-15	411
16-20	525
21-25	515
26-30	486
31-35	519
36-40	700
41+	500

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate
100	422
90	413
80	416
70	325
60	658
50	-

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	350
1-3	350
3-5	308
6-10	381
11-15	389
16-20	450
21-25	538
26-30	463
31-35	542
36-40	_
41+	500

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	-
1-3	275
3-5	283
6-10	325
11-15	488
16-20	600
21-25	500
26-30	533
31-35	450
36-40	700
41+	-

Georgia

	This Survey
Firm Size	2.1
Median Years in Practice	18.4
Concentration of Practice in Consumer Law	88.4
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	2.7
Last Time Rate Change Occurred (months)	18.3
Median Paralegal Rate for All Paralegals	90
Average Attorney Rate for All Attorneys	331
25% Median Attorney Rate for All Attorneys	275
Median Attorney Rate for All Attorneys	300
75% Median Attorney Rate for All Attorneys	400
95% Median Attorney Rate for All Attorneys	650
Median Metropolitan Attorney Rate	338
Median Non-Metropolitan Attorney Rate	275
Median Attorney Rate in Northern Area of State	313
Median Attorney Rate in Southern Area of State	300
Median Attorney Rate in Eastern Area of State	325
Median Attorney Rate in Western Area of State	325
Median Attorney Rate in Central Area of State	325

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	300	350	450
Attorneys Handling Class Action Cases	300	350	675
Attorneys Handling Credit Rights Cases	288	313	675
Attorneys Handling Mortgage Cases	200	325	675
Attorneys Handling Vehicle Cases	300	350	475
Attorneys Handling TCPA Cases	300	375	500
Attorneys Handling Other Cases	275	300	675

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	450
1-3	325
3-5	316
6-10	308
11-15	475
16-20	413
21-25	350
26-30	375
31-35	294
36-40	396
41+	500

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate
100	363
90	400
80	358
70	350
60	281
50	350

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	450
1-3	450
3-5	300
6-10	308
11-15	350
16-20	350
21-25	350
26-30	375
31-35	294
36-40	396
41+	500

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	200
1-3	200
3-5	245
6-10	350
11-15	538
16-20	450
21-25	500
26-30	540
31-35	575
36-40	575
41+	625

Hawaii

	This Survey
Firm Size	1.3
Median Years in Practice	21.1
Concentration of Practice in Consumer Law	57.1
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	2.1
Last Time Rate Change Occurred (months)	27.4
Median Paralegal Rate for All Paralegals	100
Average Attorney Rate for All Attorneys	357
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	350
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	550
Median Metropolitan Attorney Rate	350
Median Non-Metropolitan Attorney Rate	300
Median Attorney Rate in Northern Area of State	300
Median Attorney Rate in Southern Area of State	300
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	325
Median Attorney Rate in Central Area of State	325

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	300	350
Attorneys Handling Class Action Cases	350	450	550
Attorneys Handling Credit Rights Cases	300	350	550
Attorneys Handling Mortgage Cases	300	350	550
Attorneys Handling Vehicle Cases	250	300	350
Attorneys Handling TCPA Cases	350	450	550
Attorneys Handling Other Cases	300	350	550

Idaho

	This Survey
Firm Size	1.0
Median Years in Practice	10.0
Concentration of Practice in Consumer Law	86.7
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	.7
Last Time Rate Change Occurred (months)	20.0
Median Paralegal Rate for All Paralegals	90
Average Attorney Rate for All Attorneys	250
25% Median Attorney Rate for All Attorneys	175
Median Attorney Rate for All Attorneys	200
75% Median Attorney Rate for All Attorneys	325
95% Median Attorney Rate for All Attorneys	375
Median Metropolitan Attorney Rate	275
Median Non-Metropolitan Attorney Rate	200
Median Attorney Rate in Northern Area of State	375
Median Attorney Rate in Southern Area of State	375
Median Attorney Rate in Eastern Area of State	288
Median Attorney Rate in Western Area of State	275
Median Attorney Rate in Central Area of State	375

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	175	200	275
Attorneys Handling Class Action Cases	240	375	515
Attorneys Handling Credit Rights Cases	175	275	375
Attorneys Handling Mortgage Cases	175	200	275
Attorneys Handling Vehicle Cases	175	275	375
Attorneys Handling TCPA Cases	240	375	515
Attorneys Handling Other Cases	275	391	725

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	150
1-3	175
3-5	175
6-10	375
11-15	268
16-20	275
21-25	313
26-30	325
31-35	200
36-40	375
41+	325

Illinois

	This Survey
Firm Size	3.5
Median Years in Practice	15.0
Concentration of Practice in Consumer Law	95.1
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	2.5
Last Time Rate Change Occurred (months)	12.4
Median Paralegal Rate for All Paralegals	125
Average Attorney Rate for All Attorneys	448
25% Median Attorney Rate for All Attorneys	325
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	575
95% Median Attorney Rate for All Attorneys	700
Median Metropolitan Attorney Rate	450
Median Non-Metropolitan Attorney Rate	288
Median Attorney Rate in Northern Area of State	450
Median Attorney Rate in Southern Area of State	500
Median Attorney Rate in Eastern Area of State	450
Median Attorney Rate in Western Area of State	475
Median Attorney Rate in Central Area of State	450

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	275	388	650
Attorneys Handling Class Action Cases	450	500	713
Attorneys Handling Credit Rights Cases	350	463	713
Attorneys Handling Mortgage Cases	425	500	700
Attorneys Handling Vehicle Cases	313	450	700
Attorneys Handling TCPA Cases	450	500	700
Attorneys Handling Other Cases	300	450	600

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	250
1-3	300
3-5	308
6-10	454
11-15	500
16-20	536
21-25	505
26-30	563
31-35	600
36-40	575
41+	600

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate		
100	452		
90	550		
80	475		
70	410		
60	375		
50	375		

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	275
1-3	315
3-5	325
6-10	725
11-15	525
16-20	675
21-25	463
26-30	563
31-35	600
36-40	450
41+	500

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	250
1-3	263
3-5	275
6-10	400
11-15	492
16-20	513
21-25	533
26-30	565
31-35	600
36-40	700
41+	750

Indiana

	This Survey
Firm Size	2.6
Median Years in Practice	27.0
Concentration of Practice in Consumer Law	98.3
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	2.4
Last Time Rate Change Occurred (months)	17.5
Median Paralegal Rate for All Paralegals	125
Average Attorney Rate for All Attorneys	426
25% Median Attorney Rate for All Attorneys	350
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	540
95% Median Attorney Rate for All Attorneys	675
Median Metropolitan Attorney Rate	450
Median Non-Metropolitan Attorney Rate	350
Median Attorney Rate in Northern Area of State	450
Median Attorney Rate in Southern Area of State	488
Median Attorney Rate in Easter Area of State	450
Median Attorney Rate in Western Area of State	450
Median Attorney Rate in Central Area of State	450

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	175	213	450
Attorneys Handling Class Action Cases	350	463	700
Attorneys Handling Credit Rights Cases	335	450	675
Attorneys Handling Mortgage Cases	310	350	700
Attorneys Handling Vehicle Cases	325	450	700
Attorneys Handling TCPA Cases	400	450	700
Attorneys Handling Other Cases	525	563	600

Iowa

	This Survey
Firm Size	2.1
Median Years in Practice	25.0
Concentration of Practice in Consumer Law	57.1
Primary Practice Area	Bankruptcy
Secondary Practice Area	Consumer Law
Number of Paralegals in Firm	2.1
Last Time Rate Change Occurred (months)	16.6
Median Paralegal Rate for All Paralegals	125
Average Attorney Rate for All Attorneys	339
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	275
75% Median Attorney Rate for All Attorneys	475
95% Median Attorney Rate for All Attorneys	500
Median Metropolitan Attorney Rate	363
Median Non-Metropolitan Attorney Rate	275
Median Attorney Rate in Northern Area of State	375
Median Attorney Rate in Southern Area of State	325
Median Attorney Rate in Eastern Area of State	263
Median Attorney Rate in Western Area of State	275
Median Attorney Rate in Central Area of State	263

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	220	250	275
Attorneys Handling Class Action Cases	250	475	500
Attorneys Handling Credit Rights Cases	310	425	500
Attorneys Handling Mortgage Cases	300	400	500
Attorneys Handling Vehicle Cases	300	400	450
Attorneys Handling TCPA Cases	325	425	500
Attorneys Handling Other Cases	325	400	500

Kansas

	This Survey
Firm Size	2.9
Median Years in Practice	5.0
Concentration of Practice in Consumer Law	94.5
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.2
Last Time Rate Change Occurred (months)	9.3
Median Paralegal Rate for All Paralegals	140
Average Attorney Rate for All Attorneys	377
25% Median Attorney Rate for All Attorneys	275
Median Attorney Rate for All Attorneys	350
75% Median Attorney Rate for All Attorneys	425
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	350
Median Non-Metropolitan Attorney Rate	350
Median Attorney Rate in Northern Area of State	425
Median Attorney Rate in Southern Area of State	500
Median Attorney Rate in Eastern Area of State	350
Median Attorney Rate in Western Area of State	350
Median Attorney Rate in Central Area of State	500

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	200	250	350
Attorneys Handling Class Action Cases	300	350	725
Attorneys Handling Credit Rights Cases	300	350	725
Attorneys Handling Mortgage Cases	300	350	650
Attorneys Handling Vehicle Cases	200	313	350
Attorneys Handling TCPA Cases	325	350	500
Attorneys Handling Other Cases	300	350	650

Kentucky

	This Survey
Firm Size	1.7
Median Years in Practice	25.9
Concentration of Practice in Consumer Law	88.8
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.3
Last Time Rate Change Occurred (months)	25.5
Median Paralegal Rate for All Paralegals	90
Average Attorney Rate for All Attorneys	316
25% Median Attorney Rate for All Attorneys	200
Median Attorney Rate for All Attorneys	300
75% Median Attorney Rate for All Attorneys	450
95% Median Attorney Rate for All Attorneys	600
Median Metropolitan Attorney Rate	300
Median Non-Metropolitan Attorney Rate	200
Median Attorney Rate in Northern Area of State	475
Median Attorney Rate in Southern Area of State	300
Median Attorney Rate in Eastern Area of State	325
Median Attorney Rate in Western Area of State	300
Median Attorney Rate in Central Area of State	350

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	200	213	250
Attorneys Handling Class Action Cases	300	325	600
Attorneys Handling Credit Rights Cases	200	300	350
Attorneys Handling Mortgage Cases	200	213	250
Attorneys Handling Vehicle Cases	200	300	350
Attorneys Handling TCPA Cases	175	200	320
Attorneys Handling Other Cases	450	600	725

Louisiana

	This Survey
Firm Size	2.5
Median Years in Practice	24.0
Concentration of Practice in Consumer Law	55.0
Primary Practice Area	Bankruptcy
Secondary Practice Area	Consumer Law
Number of Paralegals in Firm	1.75
Last Time Rate Change Occurred (months)	16.5
Median Paralegal Rate for All Paralegals	110
Average Attorney Rate for All Attorneys	406
25% Median Attorney Rate for All Attorneys	325
Median Attorney Rate for All Attorneys	400
75% Median Attorney Rate for All Attorneys	425
95% Median Attorney Rate for All Attorneys	500
Median Metropolitan Attorney Rate	400
Median Non-Metropolitan Attorney Rate	325
Median Attorney Rate in Northern Area of State	400
Median Attorney Rate in Southern Area of State	400
Median Attorney Rate in Eastern Area of State	450
Median Attorney Rate in Western Area of State	413
Median Attorney Rate in Central Area of State	500

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	325	400	440
Attorneys Handling Class Action Cases	325	400	440
Attorneys Handling Credit Rights Cases	400	425	500
Attorneys Handling Mortgage Cases	350	400	500
Attorneys Handling Vehicle Cases	225	348	700
Attorneys Handling TCPA Cases	400	425	500
Attorneys Handling Other Cases	275	325	425

Maine

	This Survey
Firm Size	1.2
Median Years in Practice	45.0
Concentration of Practice in Consumer Law	70.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Other
Number of Paralegals in Firm	1.6
Last Time Rate Change Occurred (months)	34.8
Median Paralegal Rate for All Paralegals	110
Average Attorney Rate for All Attorneys	450
25% Median Attorney Rate for All Attorneys	375
Median Attorney Rate for All Attorneys	400
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	600
Median Metropolitan Attorney Rate	400
Median Non-Metropolitan Attorney Rate	425
Median Attorney Rate in Northern Area of State	550
Median Attorney Rate in Southern Area of State	400
Median Attorney Rate in Eastern Area of State	500
Median Attorney Rate in Western Area of State	600
Median Attorney Rate in Central Area of State	600

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	200	250	290
Attorneys Handling Class Action Cases	350	500	600
Attorneys Handling Credit Rights Cases	275	350	600
Attorneys Handling Mortgage Cases	350	400	425
Attorneys Handling Vehicle Cases	275	350	550
Attorneys Handling TCPA Cases	400	550	700
Attorneys Handling Other Cases	375	600	700

Maryland

	This Survey
Firm Size	2.3
Median Years in Practice	21.9
Concentration of Practice in Consumer Law	71.3
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.7
Last Time Rate Change Occurred (months)	16.4
Median Paralegal Rate for All Paralegals	100
Average Attorney Rate for All Attorneys	425
25% Median Attorney Rate for All Attorneys	275
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	550
95% Median Attorney Rate for All Attorneys	675
Median Metropolitan Attorney Rate	450
Median Non-Metropolitan Attorney Rate	417
Median Attorney Rate in Northern Area of State	325
Median Attorney Rate in Southern Area of State	475
Median Attorney Rate in Eastern Area of State	475
Median Attorney Rate in Western Area of State	475
Median Attorney Rate in Central Area of State	450

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	275	325	500
Attorneys Handling Class Action Cases	338	463	675
Attorneys Handling Credit Rights Cases	300	459	675
Attorneys Handling Mortgage Cases	313	450	675
Attorneys Handling Vehicle Cases	225	325	550
Attorneys Handling TCPA Cases	320	475	600
Attorneys Handling Other Cases	250	350	450

Massachusetts

	This Survey
Firm Size	2.4
Median Years in Practice	27.5
Concentration of Practice in Consumer Law	73.1
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.4
Last Time Rate Change Occurred (months)	18.2
Median Paralegal Rate for All Paralegals	100
Average Attorney Rate for All Attorneys	443
25% Median Attorney Rate for All Attorneys	325
Median Attorney Rate for All Attorneys	375
75% Median Attorney Rate for All Attorneys	600
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	375
Median Non-Metropolitan Attorney Rate	350
Median Attorney Rate in Northern Area of State	500
Median Attorney Rate in Southern Area of State	600
Median Attorney Rate in Eastern Area of State	388
Median Attorney Rate in Western Area of State	550
Median Attorney Rate in Central Area of State	500

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	350	375
Attorneys Handling Class Action Cases	390	600	725
Attorneys Handling Credit Rights Cases	325	388	700
Attorneys Handling Mortgage Cases	300	475	725
Attorneys Handling Vehicle Cases	275	325	700
Attorneys Handling TCPA Cases	400	500	700
Attorneys Handling Other Cases	350	400	600

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	200
1-3	213
3-5	238
6-10	275
11-15	538
16-20	350
21-25	363
26-30	575
31-35	600
36-40	446
41+	450

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate
100	423
90	525
80	500
70	700
60	725
50	375

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	250
1-3	275
3-5	300
6-10	258
11-15	300
16-20	350
21-25	363
26-30	433
31-35	600
36-40	338
41+	450

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	225
1-3	225
3-5	225
6-10	300
11-15	538
16-20	600
21-25	600
26-30	717
31-35	625
36-40	663
41+	600

Michigan

	This Survey
Firm Size	2.4
Median Years in Practice	20.0
Concentration of Practice in Consumer Law	80.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.4
Last Time Rate Change Occurred (months)	20.4
Median Paralegal Rate for All Paralegals	75
Average Attorney Rate for All Attorneys	346
25% Median Attorney Rate for All Attorneys	275
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	400
95% Median Attorney Rate for All Attorneys	675
Median Metropolitan Attorney Rate	313
Median Non-Metropolitan Attorney Rate	375
Median Attorney Rate in Northern Area of State	375
Median Attorney Rate in Southern Area of State	350
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	350
Median Attorney Rate in Central Area of State	375

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	225	263	350
Attorneys Handling Class Action Cases	250	350	700
Attorneys Handling Credit Rights Cases	275	350	675
Attorneys Handling Mortgage Cases	300	333	700
Attorneys Handling Vehicle Cases	240	350	675
Attorneys Handling TCPA Cases	300	350	675
Attorneys Handling Other Cases	200	225	350

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	200
1-3	231
3-5	263
6-10	306
11-15	390
16-20	319
21-25	413
26-30	420
31-35	383
36-40	419
41+	263

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate
100	372
90	396
80	300
70	250
60	325
50	300

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	250
1-3	263
3-5	238
6-10	306
11-15	375
16-20	350
21-25	425
26-30	400
31-35	383
36-40	325
41+	300

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	200
1-3	200
3-5	275
6-10	300
11-15	513
16-20	450
21-25	400
26-30	475
31-35	525
36-40	700
41+	550

Minnesota

	This Survey
Firm Size	2.5
Median Years in Practice	11.0
Concentration of Practice in Consumer Law	88.6
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.5
Last Time Rate Change Occurred (months)	11.6
Median Paralegal Rate for All Paralegals	82
Average Attorney Rate for All Attorneys	370
25% Median Attorney Rate for All Attorneys	275
Median Attorney Rate for All Attorneys	350
75% Median Attorney Rate for All Attorneys	450
95% Median Attorney Rate for All Attorneys	675
Median Metropolitan Attorney Rate	375
Median Non-Metropolitan Attorney Rate	200
Median Attorney Rate in Northern Area of State	350
Median Attorney Rate in Southern Area of State	350
Median Attorney Rate in Eastern Area of State	350
Median Attorney Rate in Western Area of State	350
Median Attorney Rate in Central Area of State	362

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	200	250	350
Attorneys Handling Class Action Cases	450	563	675
Attorneys Handling Credit Rights Cases	310	360	675
Attorneys Handling Mortgage Cases	375	450	675
Attorneys Handling Vehicle Cases	325	359	450
Attorneys Handling TCPA Cases	325	363	550
Attorneys Handling Other Cases	300	379	675

Mississippi

	This Survey
Firm Size	2.0
Median Years in Practice	20.6
Concentration of Practice in Consumer Law	76.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	.8
Last Time Rate Change Occurred (months)	27.6
Median Paralegal Rate for All Paralegals	100
Average Attorney Rate for All Attorneys	340
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	350
95% Median Attorney Rate for All Attorneys	475
Median Metropolitan Attorney Rate	325
Median Non-Metropolitan Attorney Rate	250
Median Attorney Rate in Northern Area of State	288
Median Attorney Rate in Southern Area of State	338
Median Attorney Rate in Eastern Area of State	325
Median Attorney Rate in Western Area of State	325
Median Attorney Rate in Central Area of State	325

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	270	350	445
Attorneys Handling Class Action Cases	300	325	475
Attorneys Handling Credit Rights Cases	288	338	475
Attorneys Handling Mortgage Cases	313	350	445
Attorneys Handling Vehicle Cases	300	388	475
Attorneys Handling TCPA Cases	250	288	325
Attorneys Handling Other Cases	363	475	538

Missouri

	This Survey
Firm Size	3.0
Median Years in Practice	12.0
Concentration of Practice in Consumer Law	96.8
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.7
Last Time Rate Change Occurred (months)	17.0
Median Paralegal Rate for All Paralegals	125
Average Attorney Rate for All Attorneys	367
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	350
75% Median Attorney Rate for All Attorneys	450
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	350
Median Non-Metropolitan Attorney Rate	150
Median Attorney Rate in Northern Area of State	400
Median Attorney Rate in Southern Area of State	450
Median Attorney Rate in Eastern Area of State	350
Median Attorney Rate in Western Area of State	350
Median Attorney Rate in Central Area of State	350

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	175	200	350
Attorneys Handling Class Action Cases	300	350	725
Attorneys Handling Credit Rights Cases	300	350	725
Attorneys Handling Mortgage Cases	150	350	425
Attorneys Handling Vehicle Cases	300	350	450
Attorneys Handling TCPA Cases	338	350	550
Attorneys Handling Other Cases	300	325	350

Montana

	This Survey
Firm Size	2.3
Median Years in Practice	31.0
Concentration of Practice in Consumer Law	76.7
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.0
Last Time Rate Change Occurred (months)	24.0
Median Paralegal Rate for All Paralegals	100
Average Attorney Rate for All Attorneys	350
25% Median Attorney Rate for All Attorneys	225
Median Attorney Rate for All Attorneys	300
75% Median Attorney Rate for All Attorneys	470
95% Median Attorney Rate for All Attorneys	500
Median Metropolitan Attorney Rate	500
Median Non-Metropolitan Attorney Rate	275
Median Attorney Rate in Northern Area of State	210
Median Attorney Rate in Southern Area of State	500
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	250
Median Attorney Rate in Central Area of State	315

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	225	250	388
Attorneys Handling Class Action Cases	300	400	500
Attorneys Handling Credit Rights Cases	250	300	500
Attorneys Handling Mortgage Cases	250	275	300
Attorneys Handling Vehicle Cases	200	255	375
Attorneys Handling TCPA Cases	250	300	500
Attorneys Handling Other Cases	250	263	290

Nebraska

	This Survey
Firm Size	1.7
Median Years in Practice	22.5
Concentration of Practice in Consumer Law	75.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	.5
Last Time Rate Change Occurred (months)	9.0
Median Paralegal Rate for All Paralegals	90
Average Attorney Rate for All Attorneys	367
25% Median Attorney Rate for All Attorneys	275
Median Attorney Rate for All Attorneys	338
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	550
Median Metropolitan Attorney Rate	338
Median Non-Metropolitan Attorney Rate	-
Median Attorney Rate in Northern Area of State	450
Median Attorney Rate in Southern Area of State	450
Median Attorney Rate in Eastern Area of State	325
Median Attorney Rate in Western Area of State	450
Median Attorney Rate in Central Area of State	400

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	275	500
Attorneys Handling Class Action Cases	250	333	450
Attorneys Handling Credit Rights Cases	275	333	500
Attorneys Handling Mortgage Cases	250	275	500
Attorneys Handling Vehicle Cases	275	333	500
Attorneys Handling TCPA Cases	450	500	550
Attorneys Handling Other Cases	275	333	500

Nevada

	This Survey
Firm Size	2.4
Median Years in Practice	30.0
Concentration of Practice in Consumer Law	97.1
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.3
Last Time Rate Change Occurred (months)	22.0
Median Paralegal Rate for All Paralegals	130
Average Attorney Rate for All Attorneys	457
25% Median Attorney Rate for All Attorneys	350
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	600
95% Median Attorney Rate for All Attorneys	700
Median Metropolitan Attorney Rate	450
Median Non-Metropolitan Attorney Rate	450
Median Attorney Rate in Northern Area of State	425
Median Attorney Rate in Southern Area of State	450
Median Attorney Rate in Eastern Area of State	450
Median Attorney Rate in Western Area of State	450
Median Attorney Rate in Central Area of State	450

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	310	450	700
Attorneys Handling Class Action Cases	310	450	700
Attorneys Handling Credit Rights Cases	350	450	700
Attorneys Handling Mortgage Cases	310	450	700
Attorneys Handling Vehicle Cases	410	450	700
Attorneys Handling TCPA Cases	450	500	700
Attorneys Handling Other Cases	375	450	700

New Hampshire

	This Survey
Firm Size	1.7
Median Years in Practice	36.3
Concentration of Practice in Consumer Law	61.3
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.6
Last Time Rate Change Occurred (months)	27
Median Paralegal Rate for All Paralegals	105
Average Attorney Rate for All Attorneys	388
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	350
75% Median Attorney Rate for All Attorneys	525
95% Median Attorney Rate for All Attorneys	600
Median Metropolitan Attorney Rate	550
Median Non-Metropolitan Attorney Rate	350
Median Attorney Rate in Northern Area of State	500
Median Attorney Rate in Southern Area of State	250
Median Attorney Rate in Eastern Area of State	425
Median Attorney Rate in Western Area of State	550
Median Attorney Rate in Central Area of State	425

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	213	250	313
Attorneys Handling Class Action Cases	350	500	600
Attorneys Handling Credit Rights Cases	275	350	600
Attorneys Handling Mortgage Cases	250	350	600
Attorneys Handling Vehicle Cases	263	350	600
Attorneys Handling TCPA Cases	500	550	600
Attorneys Handling Other Cases	250	350	525

New Jersey

	This Survey
Firm Size	2.9
Median Years in Practice	20.0
Concentration of Practice in Consumer Law	84.9
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy Employment Law
Number of Paralegals in Firm	1.9
Last Time Rate Change Occurred (months)	10.8
Median Paralegal Rate for All Paralegals	150
Average Attorney Rate for All Attorneys	497
25% Median Attorney Rate for All Attorneys	325
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	675
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	463
Median Non-Metropolitan Attorney Rate	425
Median Attorney Rate in Northern Area of State	425
Median Attorney Rate in Southern Area of State	650
Median Attorney Rate in Eastern Area of State	450
Median Attorney Rate in Western Area of State	713
Median Attorney Rate in Central Area of State	675

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	320	350	550
Attorneys Handling Class Action Cases	438	650	725
Attorneys Handling Credit Rights Cases	310	375	700
Attorneys Handling Mortgage Cases	400	675	725
Attorneys Handling Vehicle Cases	350	375	700
Attorneys Handling TCPA Cases	300	425	700
Attorneys Handling Other Cases	300	625	700

New Mexico

	This Survey
Firm Size	2.0
Median Years in Practice	35.0
Concentration of Practice in Consumer Law	86.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.0
Last Time Rate Change Occurred (months)	31.2
Median Paralegal Rate for All Paralegals	90
Average Attorney Rate for All Attorneys	310
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	365
95% Median Attorney Rate for All Attorneys	400
Median Metropolitan Attorney Rate	325
Median Non-Metropolitan Attorney Rate	400
Median Attorney Rate in Northern Area of State	288
Median Attorney Rate in Southern Area of State	325
Median Attorney Rate in Eastern Area of State	325
Median Attorney Rate in Western Area of State	325
Median Attorney Rate in Central Area of State	250

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	190	250	313
Attorneys Handling Class Action Cases	250	325	350
Attorneys Handling Credit Rights Cases	250	325	400
Attorneys Handling Mortgage Cases	220	250	283
Attorneys Handling Vehicle Cases	250	325	400
Attorneys Handling TCPA Cases	238	250	283
Attorneys Handling Other Cases	238	250	283

New York

	This Survey
Firm Size	2.7
Median Years in Practice	20.0
Concentration of Practice in Consumer Law	72.3
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.8
Last Time Rate Change Occurred (months)	16.2
Median Paralegal Rate for All Paralegals	75
Average Attorney Rate for All Attorneys	450
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	425
75% Median Attorney Rate for All Attorneys	600
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	463
Median Non-Metropolitan Attorney Rate	350
Median Attorney Rate in Northern Area of State	500
Median Attorney Rate in Southern Area of State	500
Median Attorney Rate in Eastern Area of State	425
Median Attorney Rate in Western Area of State	475
Median Attorney Rate in Central Area of State	688

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	288	350	550
Attorneys Handling Class Action Cases	400	513	725
Attorneys Handling Credit Rights Cases	300	400	725
Attorneys Handling Mortgage Cases	350	450	725
Attorneys Handling Vehicle Cases	350	400	700
Attorneys Handling TCPA Cases	325	413	700
Attorneys Handling Other Cases	500	575	725

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	225
1-3	300
3-5	233
6-10	350
11-15	373
16-20	488
21-25	575
26-30	725
31-35	490
36-40	629
41+	458

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate
100	407
90	529
80	467
70	454
60	725
50	543

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	250
1-3	300
3-5	250
6-10	355
11-15	335
16-20	488
21-25	550
26-30	500
31-35	490
36-40	638
41+	458

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	175
1-3	200
3-5	200
6-10	325
11-15	450
16-20	500
21-25	625
26-30	725
31-35	650
36-40	625
41+	-

North Carolina

	This Survey
Firm Size	2.1
Median Years in Practice	15.0
Concentration of Practice in Consumer Law	41.5
Primary Practice Area	Bankruptcy
Secondary Practice Area	Consumer Law
Number of Paralegals in Firm	1.9
Last Time Rate Change Occurred (months)	20.6
Median Paralegal Rate for All Paralegals	88
Average Attorney Rate for All Attorneys	295
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	275
75% Median Attorney Rate for All Attorneys	325
95% Median Attorney Rate for All Attorneys	500
Median Metropolitan Attorney Rate	300
Median Non-Metropolitan Attorney Rate	250
Median Attorney Rate in Northern Area of State	225
Median Attorney Rate in Southern Area of State	300
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	250
Median Attorney Rate in Central Area of State	250

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	250	525
Attorneys Handling Class Action Cases	300	325	675
Attorneys Handling Credit Rights Cases	250	300	675
Attorneys Handling Mortgage Cases	250	300	675
Attorneys Handling Vehicle Cases	250	300	350
Attorneys Handling TCPA Cases	250	325	375
Attorneys Handling Other Cases	250	275	350

North Dakota

	This Survey
Firm Size	2.0
Median Years in Practice	12.0
Concentration of Practice in Consumer Law	70.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	.3
Last Time Rate Change Occurred (months)	8.0
Median Paralegal Rate for All Paralegals	80
Average Attorney Rate for All Attorneys	383
25% Median Attorney Rate for All Attorneys	200
Median Attorney Rate for All Attorneys	390
75% Median Attorney Rate for All Attorneys	450
95% Median Attorney Rate for All Attorneys	500
Median Metropolitan Attorney Rate	375
Median Non-Metropolitan Attorney Rate	200
Median Attorney Rate in Northern Area of State	375
Median Attorney Rate in Southern Area of State	375
Median Attorney Rate in Eastern Area of State	375
Median Attorney Rate in Western Area of State	375
Median Attorney Rate in Central Area of State	475

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	175	200	283
Attorneys Handling Class Action Cases	200	450	500
Attorneys Handling Credit Rights Cases	200	450	500
Attorneys Handling Mortgage Cases	200	450	500
Attorneys Handling Vehicle Cases	200	450	500
Attorneys Handling TCPA Cases	450	475	500
Attorneys Handling Other Cases	200	450	500

Ohio

	This Survey
Firm Size	2.6
Median Years in Practice	22.0
Concentration of Practice in Consumer Law	84.4
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	2.5
Last Time Rate Change Occurred (months)	18.4
Median Paralegal Rate for All Paralegals	125
Average Attorney Rate for All Attorneys	353
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	370
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	625
Median Metropolitan Attorney Rate	400
Median Non-Metropolitan Attorney Rate	263
Median Attorney Rate in Northern Area of State	400
Median Attorney Rate in Southern Area of State	300
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	350
Median Attorney Rate in Central Area of State	325

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	275	300	325
Attorneys Handling Class Action Cases	350	475	650
Attorneys Handling Credit Rights Cases	300	350	650
Attorneys Handling Mortgage Cases	275	300	650
Attorneys Handling Vehicle Cases	250	325	500
Attorneys Handling TCPA Cases	363	475	525
Attorneys Handling Other Cases	250	350	500

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	175
1-3	250
3-5	288
6-10	300
11-15	442
16-20	444
21-25	363
26-30	300
31-35	275
36-40	467
41+	361

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate
100	368
90	410
80	500
70	500
60	325
50	350

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	175
1-3	250
3-5	250
6-10	250
11-15	350
16-20	417
21-25	306
26-30	300
31-35	275
36-40	460
41+	375

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	250
1-3	275
3-5	375
6-10	325
11-15	488
16-20	525
21-25	475
26-30	525
31-35	525
36-40	500
41+	275

Oklahoma

	This Survey
Firm Size	1.8
Median Years in Practice	15.6
Concentration of Practice in Consumer Law	65.5
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.8
Last Time Rate Change Occurred (months)	18.0
Median Paralegal Rate for All Paralegals	90
Average Attorney Rate for All Attorneys	271
25% Median Attorney Rate for All Attorneys	225
Median Attorney Rate for All Attorneys	300
75% Median Attorney Rate for All Attorneys	350
95% Median Attorney Rate for All Attorneys	500
Median Metropolitan Attorney Rate	325
Median Non-Metropolitan Attorney Rate	250
Median Attorney Rate in Northern Area of State	300
Median Attorney Rate in Southern Area of State	300
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	250
Median Attorney Rate in Central Area of State	250

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	175	250	300
Attorneys Handling Class Action Cases	275	300	438
Attorneys Handling Credit Rights Cases	275	300	500
Attorneys Handling Mortgage Cases	175	300	500
Attorneys Handling Vehicle Cases	300	400	500
Attorneys Handling TCPA Cases	275	300	500
Attorneys Handling Other Cases	225	300	350

Oregon

	This Survey
Firm Size	2.8
Median Years in Practice	14.0
Concentration of Practice in Consumer Law	97.4
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.2
Last Time Rate Change Occurred (months)	17.6
Median Paralegal Rate for All Paralegals	150
Average Attorney Rate for All Attorneys	443
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	388
75% Median Attorney Rate for All Attorneys	550
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	400
Median Non-Metropolitan Attorney Rate	350
Median Attorney Rate in Northern Area of State	400
Median Attorney Rate in Southern Area of State	375
Median Attorney Rate in Eastern Area of State	375
Median Attorney Rate in Western Area of State	375
Median Attorney Rate in Central Area of State	525

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	325	375
Attorneys Handling Class Action Cases	375	400	725
Attorneys Handling Credit Rights Cases	275	375	675
Attorneys Handling Mortgage Cases	250	400	675
Attorneys Handling Vehicle Cases	275	300	400
Attorneys Handling TCPA Cases	350	375	400
Attorneys Handling Other Cases	300	400	725

Pennsylvania

	This Survey
Firm Size	2.6
Median Years in Practice	19.0
Concentration of Practice in Consumer Law	88.5
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	2.1
Last Time Rate Change Occurred (months)	16.9
Median Paralegal Rate for All Paralegals	125
Average Attorney Rate for All Attorneys	415
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	375
75% Median Attorney Rate for All Attorneys	525
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	388
Median Non-Metropolitan Attorney Rate	200
Median Attorney Rate in Northern Area of State	388
Median Attorney Rate in Southern Area of State	450
Median Attorney Rate in Eastern Area of State	375
Median Attorney Rate in Western Area of State	425
Median Attorney Rate in Central Area of State	450

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	225	300	400
Attorneys Handling Class Action Cases	375	475	725
Attorneys Handling Credit Rights Cases	325	375	700
Attorneys Handling Mortgage Cases	300	388	725
Attorneys Handling Vehicle Cases	300	400	700
Attorneys Handling TCPA Cases	275	388	700
Attorneys Handling Other Cases	400	475	600

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	200
1-3	200
3-5	300
6-10	364
11-15	414
16-20	435
21-25	450
26-30	458
31-35	556
36-40	345
41+	425

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate
100	408
90	478
80	525
70	478
60	488
50	338

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	200
1-3	200
3-5	275
6-10	300
11-15	355
16-20	394
21-25	450
26-30	325
31-35	556
36-40	257
41+	425

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	225
1-3	250
3-5	350
6-10	525
11-15	488
16-20	600
21-25	625
26-30	725
31-35	700
36-40	700
41+	550

Puerto Rico

	This Survey
Firm Size	1.7
Median Years in Practice	24.5
Concentration of Practice in Consumer Law	46.7
Primary Practice Area	Bankruptcy
Secondary Practice Area	Consumer Law
Number of Paralegals in Firm	1.1
Last Time Rate Change Occurred (months)	27.5
Median Paralegal Rate for All Paralegals	75
Average Attorney Rate for All Attorneys	223
25% Median Attorney Rate for All Attorneys	150
Median Attorney Rate for All Attorneys	200
75% Median Attorney Rate for All Attorneys	225
95% Median Attorney Rate for All Attorneys	275
Median Metropolitan Attorney Rate	225
Median Non-Metropolitan Attorney Rate	163
Median Attorney Rate in Northern Area of State	213
Median Attorney Rate in Southern Area of State	200
Median Attorney Rate in Eastern Area of State	225
Median Attorney Rate in Western Area of State	200
Median Attorney Rate in Central Area of State	213

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	175	200	275
Attorneys Handling Class Action Cases	200	250	325
Attorneys Handling Credit Rights Cases	200	213	225
Attorneys Handling Mortgage Cases	200	225	275
Attorneys Handling Vehicle Cases	200	225	225
Attorneys Handling TCPA Cases	200	225	275
Attorneys Handling Other Cases	200	213	225

Rhode Island

	This Survey
Firm Size	1.8
Median Years in Practice	42.5
Concentration of Practice in Consumer Law	53.3
Primary Practice Area	Consumer Law
Secondary Practice Area	Other
Number of Paralegals in Firm	2.3
Last Time Rate Change Occurred (months)	25.0
Median Paralegal Rate for All Paralegals	138
Average Attorney Rate for All Attorneys	500
25% Median Attorney Rate for All Attorneys	350
Median Attorney Rate for All Attorneys	500
75% Median Attorney Rate for All Attorneys	600
95% Median Attorney Rate for All Attorneys	700
Median Metropolitan Attorney Rate	425
Median Non-Metropolitan Attorney Rate	425
Median Attorney Rate in Northern Area of State	500
Median Attorney Rate in Southern Area of State	550
Median Attorney Rate in Eastern Area of State	500
Median Attorney Rate in Western Area of State	550
Median Attorney Rate in Central Area of State	550

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	225	350	400
Attorneys Handling Class Action Cases	350	550	700
Attorneys Handling Credit Rights Cases	500	600	700
Attorneys Handling Mortgage Cases	350	525	700
Attorneys Handling Vehicle Cases	350	700	725
Attorneys Handling TCPA Cases	500	600	700
Attorneys Handling Other Cases	500	600	700

South Carolina

	This Survey
Firm Size	1.2
Median Years in Practice	29.0
Concentration of Practice in Consumer Law	67.8
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.1
Last Time Rate Change Occurred (months)	29.5
Median Paralegal Rate for All Paralegals	110
Average Attorney Rate for All Attorneys	315
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	375
95% Median Attorney Rate for All Attorneys	400
Median Metropolitan Attorney Rate	325
Median Non-Metropolitan Attorney Rate	325
Median Attorney Rate in Northern Area of State	400
Median Attorney Rate in Southern Area of State	325
Median Attorney Rate in Eastern Area of State	350
Median Attorney Rate in Western Area of State	363
Median Attorney Rate in Central Area of State	338

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	275	375
Attorneys Handling Class Action Cases	283	300	400
Attorneys Handling Credit Rights Cases	275	325	375
Attorneys Handling Mortgage Cases	275	325	400
Attorneys Handling Vehicle Cases	225	375	400
Attorneys Handling TCPA Cases	325	350	400
Attorneys Handling Other Cases	275	300	400

South Dakota

	This Survey
Firm Size	1.0
Median Years in Practice	42.0
Concentration of Practice in Consumer Law	56.7
Primary Practice Area	Consumer Law
Secondary Practice Area	Criminal Law
Number of Paralegals in Firm	.7
Last Time Rate Change Occurred (months)	30.0
Median Paralegal Rate for All Paralegals	93
Average Attorney Rate for All Attorneys	333
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	300
75% Median Attorney Rate for All Attorneys	400
95% Median Attorney Rate for All Attorneys	500
Median Metropolitan Attorney Rate	500
Median Non-Metropolitan Attorney Rate	300
Median Attorney Rate in Northern Area of State	500
Median Attorney Rate in Southern Area of State	500
Median Attorney Rate in Eastern Area of State	350
Median Attorney Rate in Western Area of State	400
Median Attorney Rate in Central Area of State	500

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	200	225	400
Attorneys Handling Class Action Cases	225	300	400
Attorneys Handling Credit Rights Cases	225	333	500
Attorneys Handling Mortgage Cases	200	225	400
Attorneys Handling Vehicle Cases	200	225	400
Attorneys Handling TCPA Cases	300	400	500
Attorneys Handling Other Cases	200	225	400

Tennessee

	This Survey
Firm Size	1.7
Median Years in Practice	21.0
Concentration of Practice in Consumer Law	65.4
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.3
Last Time Rate Change Occurred (months)	23.1
Median Paralegal Rate for All Paralegals	105
Average Attorney Rate for All Attorneys	366
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	300
75% Median Attorney Rate for All Attorneys	400
95% Median Attorney Rate for All Attorneys	675
Median Metropolitan Attorney Rate	288
Median Non-Metropolitan Attorney Rate	300
Median Attorney Rate in Northern Area of State	275
Median Attorney Rate in Southern Area of State	300
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	250
Median Attorney Rate in Central Area of State	475

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	250	300
Attorneys Handling Class Action Cases	300	475	650
Attorneys Handling Credit Rights Cases	250	288	575
Attorneys Handling Mortgage Cases	250	600	675
Attorneys Handling Vehicle Cases	300	388	475
Attorneys Handling TCPA Cases	275	300	575
Attorneys Handling Other Cases	300	475	650

Texas

	This Survey
Firm Size	2.6
Median Years in Practice	14.5
Concentration of Practice in Consumer Law	88.2
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.9
Last Time Rate Change Occurred (months)	17.0
Median Paralegal Rate for All Paralegals	125
Average Attorney Rate for All Attorneys	385
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	350
75% Median Attorney Rate for All Attorneys	450
95% Median Attorney Rate for All Attorneys	725
Median Metropolitan Attorney Rate	350
Median Non-Metropolitan Attorney Rate	250
Median Attorney Rate in Northern Area of State	400
Median Attorney Rate in Southern Area of State	350
Median Attorney Rate in Eastern Area of State	375
Median Attorney Rate in Western Area of State	375
Median Attorney Rate in Central Area of State	375

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	350	400
Attorneys Handling Class Action Cases	375	400	700
Attorneys Handling Credit Rights Cases	300	375	675
Attorneys Handling Mortgage Cases	275	350	675
Attorneys Handling Vehicle Cases	250	375	550
Attorneys Handling TCPA Cases	325	400	700
Attorneys Handling Other Cases	325	350	725

Experience Variable Table

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	150
1-3	150
3-5	292
6-10	292
11-15	439
16-20	350
21-25	410
26-30	275
31-35	438
36-40	522
41+	475

Specialty Variable Table

Percentage of Consumer Law Practice	Average Attorney Hourly Rate
100	446
90	394
80	325
70	333
60	275
50	-

Small Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	150
1-3	150
3-5	350
6-10	300
11-15	390
16-20	350
21-25	410
26-30	300
31-35	475
36-40	258
41+	475

Large Firm Size Variable Table

Years in Practice	Average Attorney Hourly Rate
<1	175
1-3	250
3-5	263
6-10	200
11-15	563
16-20	575
21-25	575
26-30	463
31-35	400
36-40	719
41+	700

Utah

	This Survey
Firm Size	2.7
Median Years in Practice	23.5
Concentration of Practice in Consumer Law	77.5
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.3
Last Time Rate Change Occurred (months)	36.0
Median Paralegal Rate for All Paralegals	90
Average Attorney Rate for All Attorneys	294
25% Median Attorney Rate for All Attorneys	275
Median Attorney Rate for All Attorneys	288
75% Median Attorney Rate for All Attorneys	300
95% Median Attorney Rate for All Attorneys	325
Median Metropolitan Attorney Rate	275
Median Non-Metropolitan Attorney Rate	325
Median Attorney Rate in Northern Area of State	288
Median Attorney Rate in Southern Area of State	-
Median Attorney Rate in Eastern Area of State	-
Median Attorney Rate in Western Area of State	300
Median Attorney Rate in Central Area of State	300

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	275	363
Attorneys Handling Class Action Cases	275	288	300
Attorneys Handling Credit Rights Cases	275	288	325
Attorneys Handling Mortgage Cases	275	300	350
Attorneys Handling Vehicle Cases	250	275	363
Attorneys Handling TCPA Cases	275	300	325
Attorneys Handling Other Cases	275	325	350

Vermont

	This Survey
Firm Size	1.5
Median Years in Practice	24.0
Concentration of Practice in Consumer Law	50.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Personal Injury, General Practice
Number of Paralegals in Firm	2.0
Last Time Rate Change Occurred (months)	20.0
Median Paralegal Rate for All Paralegals	90
Average Attorney Rate for All Attorneys	292
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	288
75% Median Attorney Rate for All Attorneys	338
95% Median Attorney Rate for All Attorneys	375
Median Metropolitan Attorney Rate	300
Median Non-Metropolitan Attorney Rate	275
Median Attorney Rate in Northern Area of State	288
Median Attorney Rate in Southern Area of State	300
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	288
Median Attorney Rate in Central Area of State	300

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	200	275	300
Attorneys Handling Class Action Cases	200	275	300
Attorneys Handling Credit Rights Cases	200	275	300
Attorneys Handling Mortgage Cases	225	288	375
Attorneys Handling Vehicle Cases	250	275	300
Attorneys Handling TCPA Cases	200	250	275
Attorneys Handling Other Cases	213	275	300

Virgin Islands U.S.

	This Survey
Firm Size	1.0
Median Years in Practice	24.5
Concentration of Practice in Consumer Law	38.5
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	.5
Last Time Rate Change Occurred (months)	15.0
Median Paralegal Rate for All Paralegals	0
Average Attorney Rate for All Attorneys	350
25% Median Attorney Rate for All Attorneys	325
Median Attorney Rate for All Attorneys	350
75% Median Attorney Rate for All Attorneys	562
95% Median Attorney Rate for All Attorneys	640
Median Metropolitan Attorney Rate	350
Median Non-Metropolitan Attorney Rate	350
Median Attorney Rate in Northern Area of State	350
Median Attorney Rate in Southern Area of State	350
Median Attorney Rate in Eastern Area of State	350
Median Attorney Rate in Western Area of State	350
Median Attorney Rate in Central Area of State	350

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	325	350	640
Attorneys Handling Class Action Cases	325	350	640
Attorneys Handling Credit Rights Cases	325	350	640
Attorneys Handling Mortgage Cases	325	350	640
Attorneys Handling Vehicle Cases	-	-	-
Attorneys Handling TCPA Cases	-	-	-
Attorneys Handling Other Cases	325	175	350

Virginia

	This Survey
Firm Size	3.2
Median Years in Practice	18.0
Concentration of Practice in Consumer Law	76.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.6
Last Time Rate Change Occurred (months)	19.6
Median Paralegal Rate for All Paralegals	111
Average Attorney Rate for All Attorneys	358
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	400
75% Median Attorney Rate for All Attorneys	425
95% Median Attorney Rate for All Attorneys	675
Median Metropolitan Attorney Rate	413
Median Non-Metropolitan Attorney Rate	212
Median Attorney Rate in Northern Area of State	350
Median Attorney Rate in Southern Area of State	413
Median Attorney Rate in Eastern Area of State	388
Median Attorney Rate in Western Area of State	363
Median Attorney Rate in Central Area of State	300

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	350	425
Attorneys Handling Class Action Cases	425	488	675
Attorneys Handling Credit Rights Cases	300	400	438
Attorneys Handling Mortgage Cases	275	425	675
Attorneys Handling Vehicle Cases	250	300	450
Attorneys Handling TCPA Cases	275	400	675
Attorneys Handling Other Cases	275	325	475

Washington

	This Survey
Firm Size	2.3
Median Years in Practice	13.0
Concentration of Practice in Consumer Law	83.6
Primary Practice Area	Consumer Law
Secondary Practice Area	General Practice Bankruptcy
Number of Paralegals in Firm	1.8
Last Time Rate Change Occurred (months)	21.4
Median Paralegal Rate for All Paralegals	77
Average Attorney Rate for All Attorneys	374
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	450
95% Median Attorney Rate for All Attorneys	700
Median Metropolitan Attorney Rate	300
Median Non-Metropolitan Attorney Rate	350
Median Attorney Rate in Northern Area of State	363
Median Attorney Rate in Southern Area of State	363
Median Attorney Rate in Eastern Area of State	338
Median Attorney Rate in Western Area of State	325
Median Attorney Rate in Central Area of State	375

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	300	375
Attorneys Handling Class Action Cases	325	475	675
Attorneys Handling Credit Rights Cases	300	325	700
Attorneys Handling Mortgage Cases	200	488	700
Attorneys Handling Vehicle Cases	200	350	700
Attorneys Handling TCPA Cases	300	350	700
Attorneys Handling Other Cases	250	275	300

West Virginia

	This Survey
Firm Size	2.0
Median Years in Practice	22.5
Concentration of Practice in Consumer Law	74.3
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.6
Last Time Rate Change Occurred (months)	17.5
Median Paralegal Rate for All Paralegals	100
Average Attorney Rate for All Attorneys	302
25% Median Attorney Rate for All Attorneys	250
Median Attorney Rate for All Attorneys	300
75% Median Attorney Rate for All Attorneys	350
95% Median Attorney Rate for All Attorneys	450
Median Metropolitan Attorney Rate	350
Median Non-Metropolitan Attorney Rate	250
Median Attorney Rate in Northern Area of State	300
Median Attorney Rate in Southern Area of State	300
Median Attorney Rate in Eastern Area of State	300
Median Attorney Rate in Western Area of State	300
Median Attorney Rate in Central Area of State	300

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	300	350
Attorneys Handling Class Action Cases	300	400	450
Attorneys Handling Credit Rights Cases	250	300	425
Attorneys Handling Mortgage Cases	300	338	450
Attorneys Handling Vehicle Cases	275	300	375
Attorneys Handling TCPA Cases	250	300	350
Attorneys Handling Other Cases	175	288	350

Wisconsin

	This Survey
Firm Size	2.2
Median Years in Practice	17.5
Concentration of Practice in Consumer Law	97.5
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Number of Paralegals in Firm	1.5
Last Time Rate Change Occurred (months)	12.1
Median Paralegal Rate for All Paralegals	125
Average Attorney Rate for All Attorneys	404
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	375
75% Median Attorney Rate for All Attorneys	475
95% Median Attorney Rate for All Attorneys	700
Median Metropolitan Attorney Rate	375
Median Non-Metropolitan Attorney Rate	425
Median Attorney Rate in Northern Area of State	450
Median Attorney Rate in Southern Area of State	425
Median Attorney Rate in Eastern Area of State	425
Median Attorney Rate in Western Area of State	425
Median Attorney Rate in Central Area of State	425

Median Rates for Practice Areas

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	250	275	375
Attorneys Handling Class Action Cases	450	675	700
Attorneys Handling Credit Rights Cases	300	375	700
Attorneys Handling Mortgage Cases	250	300	700
Attorneys Handling Vehicle Cases	250	388	600
Attorneys Handling TCPA Cases	350	425	550
Attorneys Handling Other Cases	300	425	425

Wyoming

	This Survey
Firm Size	1.75
Median Years in Practice	24.5
Concentration of Practice in Consumer Law	30.5
Primary Practice Area	Bankruptcy
Secondary Practice Area	Consumer Law
Number of Paralegals in Firm	2.0
Last Time Rate Change Occurred (months)	48.0
Median Paralegal Rate for All Paralegals	50
Average Attorney Rate for All Attorneys	238
25% Median Attorney Rate for All Attorneys	150
Median Attorney Rate for All Attorneys	212
75% Median Attorney Rate for All Attorneys	275
95% Median Attorney Rate for All Attorneys	375
Median Metropolitan Attorney Rate	213
Median Non-Metropolitan Attorney Rate	263
Median Attorney Rate in Northern Area of State	275
Median Attorney Rate in Southern Area of State	275
Median Attorney Rate in Eastern Area of State	213
Median Attorney Rate in Western Area of State	275
Median Attorney Rate in Central Area of State	275

Median Rates for Practice Areas

	25% Median	Median	95% Median
Attorneys Handling Bankruptcy Cases	150	213	375
Attorneys Handling Class Action Cases	300	313	500
Attorneys Handling Credit Rights Cases	150	275	375
Attorneys Handling Mortgage Cases	150	150	150
Attorneys Handling Vehicle Cases	150	275	375
Attorneys Handling TCPA Cases	150	213	375
Attorneys Handling Other Cases	150	275	375

4. Metropolitan Area Tables

Explanation of Table

Firm Size	The typical firm size in this city area.
Median Years in Practice	The median number of years that all attorneys in this city area have been in practice.
Concentration of Practice in Consumer Law	The largest percentage group, expressed as a percentage in the midpoint of all percentile ranges (90-100% is represented as 95% in the table).
Primary Practice Area	The area of law comprising the largest percentage of the practice work.
Secondary Practice Area	The largest practice area outside of the primary practice area; more than one may be listed.
Median Number of Paralegals in Firm	The median number resulting from all survey responses.
Last Time Rate Change Occurred (months)	The median number, expressed in months.
Average Paralegal Rate for All Paralegals	Expressed in dollars.
Average Attorney Rate for All Attorneys	Expressed in dollars. Note that this is not the "median."
25% Median Attorney Rate for All Attorneys	25% of all survey responses are below this number, expressed in dollars.
Median Attorney Rate for All Attorneys	Half of all survey responses are above this number and half below, expressed in dollars.
75% Median Attorney Rate for All Attorneys	75% of all survey responses are below this number, expressed in dollars.
95% Median Attorney Rate for All Attorneys	5% of all survey responses are above this number, expressed in dollars.

Median Rates for Practice Areas in Consumer Law

Median Rate for Attorneys Handling	For all attorneys handling this specific
Bankruptcy Cases	niche area of Consumer Law, half of all
	survey responses are above this number
	and half are below
Median Rate for Attorneys Handling	For all attorneys handling this specific
Class Action Case	niche area of Consumer Law, half of all
	survey responses are above this number
	and half are below
Median Rate for Attorneys Handling	For all attorneys handling this specific
Credit Rights Cases	niche area of Consumer Law, half of all
	survey responses are above this number
	and half are below
Median Rate for Attorneys Handling	For all attorneys handling this specific
Mortgage Cases	niche area of Consumer Law, half of all
	survey responses are above this number
	and half are below
Median Rate for Attorneys Handling	For all attorneys handling this specific
Vehicle Cases	niche area of Consumer Law, half of all
	survey responses are above this number
	and half are below
Median Rate for Attorneys Handling	For all attorneys handling this specific
TCPA Cases	niche area of Consumer Law, half of all
	survey responses are above this number
	and half are below
Median Rate for Attorneys Handling	For all attorneys handling a niche area of
Other Cases	Consumer Law not defined in the
	preceding six areas, half of all survey
	responses are above this number and half
	are below

Metropolitan areas listed in this section appear alphabetically by state and not merely by the name of the city since the name may appear in more than one state. Thus, metropolitan areas in Alabama lead the list and metropolitan areas in Wisconsin are at the end of the list.

Following each Metropolitan Area Summaries Table is the Median Rates for Practice Areas table, as explained in the chart above. After that there appears the Experience Variable Table which provides attorney hourly rates by years in practice for that Metropolitan Area. Combined, these tables are intended to provide the reader with a quick and easy snapshot of the data as viewed in the narrow metropolitan approach to the data. The Experience Variable Table also may provide a view of the average hourly rates for an attorney as measured simply by years in practice, but all three metropolitan tables should also be considered in making such a determination.

Of course, the years in practice of an attorney is often deemed related to the experience level of an attorney and is also one of the traditional ways of determining the reasonableness of a particular attorney's hourly rate.

The years in practice alone may not be a sufficient basis, by itself, to consider a particular hourly rate to be reasonable in a particular case. Other factors also relate to the determination of a reasonable hourly rate in a particular case.

In this section of the Survey Report, the only data included is from attorneys who indicated they practiced in the metropolitan area. Non-metropolitan area data was excluded. However, where the survey participant indicated they practiced in both metropolitan and non-metropolitan areas at the same hourly rate, their data was included in the metropolitan reporting below.

A non-metropolitan data report by years in practice can be made available upon request. However, case law indicates that the hourly rate for the jurisdiction at hand often applies to an attorney's hourly rate when practicing in that jurisdiction, rather than the hourly rate for their office location.

Alabama, Birmingham

Firm Size	2.0
Median Years in Practice	12.0
Concentration of Practice in Consumer Law	91.7
Primary Practice Area	Consumer Law
Secondary Practice Area	General Practice
Last Time Rate Change Occurred (months)	15.4
Median Number of Paralegals in Firm	.9
Average Paralegal Rate for All Paralegals	142
Average Attorney Rate for All Attorneys	408
25% Median Attorney Rate for All Attorneys	313
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	525
95% Median Attorney Rate for All Attorneys	700

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	363
Attorneys Handling Class Action Cases	325
Attorneys Handling Credit Rights Cases	338
Attorneys Handling Mortgage Cases	350
Attorneys Handling Vehicle Cases	538
Attorneys Handling TCPA Cases	325
Attorneys Handling Other Cases	500

Experience Variable Table
United States Consumer Law Survey Report 2015-2016

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	175
1-3	200
3-5	250
6-10	325
11-15	313
16-20	350
21-25	450
26-30	450
31-35	500
36-40	700
41+	500

Alabama, Huntsville

Firm Size	2.4
Median Years in Practice	20.0
Concentration of Practice in Consumer Law	85.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	18.5
Median Number of Paralegals in Firm	0
Average Paralegal Rate for All Paralegals	75
Average Attorney Rate for All Attorneys	398
25% Median Attorney Rate for All Attorneys	325
Median Attorney Rate for All Attorneys	350
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	700

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	363
Attorneys Handling Class Action Cases	325
Attorneys Handling Credit Rights Cases	350
Attorneys Handling Mortgage Cases	350
Attorneys Handling Vehicle Cases	375
Attorneys Handling TCPA Cases	350
Attorneys Handling Other Cases	350

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	175
1-3	200
3-5	275
6-10	325
11-15	313
16-20	375
21-25	450
26-30	350
31-35	375
36-40	700
41+	500

Alabama, Mobile

Firm Size	1.7
Median Years in Practice	12.0
Concentration of Practice in Consumer Law	92.4
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	11.2
Median Number of Paralegals in Firm	0
Average Paralegal Rate for All Paralegals	130
Average Attorney Rate for All Attorneys	393
25% Median Attorney Rate for All Attorneys	300
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	550
95% Median Attorney Rate for All Attorneys	700

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	363
Attorneys Handling Class Action Cases	325
Attorneys Handling Credit Rights Cases	338
Attorneys Handling Mortgage Cases	350
Attorneys Handling Vehicle Cases	538
Attorneys Handling TCPA Cases	325
Attorneys Handling Other Cases	338

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	175
1-3	200
3-5	250
6-10	325
11-15	313
16-20	375
21-25	350
26-30	350
31-35	375
36-40	700
41+	500

Alabama, Montgomery

Firm Size	2.0
Median Years in Practice	12.0
Concentration of Practice in Consumer Law	93.3
Primary Practice Area	Consumer Law
Secondary Practice Area	General Practice
Last Time Rate Change Occurred (months)	15.4
Median Number of Paralegals in Firm	.9
Average Paralegal Rate for All Paralegals	110
Average Attorney Rate for All Attorneys	408
25% Median Attorney Rate for All Attorneys	313
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	525
95% Median Attorney Rate for All Attorneys	700

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	363
Attorneys Handling Class Action Cases	325
Attorneys Handling Credit Rights Cases	338
Attorneys Handling Mortgage Cases	350
Attorneys Handling Vehicle Cases	538
Attorneys Handling TCPA Cases	325
Attorneys Handling Other Cases	500

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	175
1-3	200
3-5	250
6-10	325
11-15	313
16-20	350
21-25	450
26-30	450
31-35	500
36-40	700
41+	500

Alaska, Anchorage

Firm Size	1.5
Median Years in Practice	19.5
Concentration of Practice in Consumer Law	88.3
Primary Practice Area	Consumer Law
Secondary Practice Area	General Practice
Last Time Rate Change Occurred (months)	8.0
Median Number of Paralegals in Firm	1.3
Average Paralegal Rate for All Paralegals	117
Average Attorney Rate for All Attorneys	367
25% Median Attorney Rate for All Attorneys	313
Median Attorney Rate for All Attorneys	338
75% Median Attorney Rate for All Attorneys	450
95% Median Attorney Rate for All Attorneys	500

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	300
Attorneys Handling Class Action Cases	363
Attorneys Handling Credit Rights Cases	350
Attorneys Handling Mortgage Cases	325
Attorneys Handling Vehicle Cases	363
Attorneys Handling TCPA Cases	500
Attorneys Handling Other Cases	400

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	200
1-3	213
3-5	213
6-10	325
11-15	350
16-20	375
21-25	400
26-30	400
31-35	450
36-40	300
41+	500

Arizona, Flagstaff

Firm Size	1.75
Median Years in Practice	26.5
Concentration of Practice in Consumer Law	85.8
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	19.0
Median Number of Paralegals in Firm	1.25
Average Paralegal Rate for All Paralegals	73
Average Attorney Rate for All Attorneys	438
25% Median Attorney Rate for All Attorneys	350
Median Attorney Rate for All Attorneys	425
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	700

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	300
Attorneys Handling Class Action Cases	450
Attorneys Handling Credit Rights Cases	450
Attorneys Handling Mortgage Cases	700
Attorneys Handling Vehicle Cases	413
Attorneys Handling TCPA Cases	450
Attorneys Handling Other Cases	438

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	190
1-3	220
3-5	265
6-10	275
11-15	450
16-20	475
21-25	550
26-30	428
31-35	565
36-40	588
41+	450

Arizona, Phoenix

Firm Size	1.8
Median Years in Practice	26.5
Concentration of Practice in Consumer Law	92.6
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	19.0
Median Number of Paralegals in Firm	1.0
Average Paralegal Rate for All Paralegals	103
Average Attorney Rate for All Attorneys	438
25% Median Attorney Rate for All Attorneys	350
Median Attorney Rate for All Attorneys	438
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	700

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	300
Attorneys Handling Class Action Cases	450
Attorneys Handling Credit Rights Cases	450
Attorneys Handling Mortgage Cases	700
Attorneys Handling Vehicle Cases	413
Attorneys Handling TCPA Cases	450
Attorneys Handling Other Cases	438

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	190
1-3	220
3-5	265
6-10	275
11-15	450
16-20	475
21-25	550
26-30	428
31-35	565
36-40	588
41+	450

Arizona, Tucson

Firm Size	3.0
Median Years in Practice	21.0
Concentration of Practice in Consumer Law	100.0
Primary Practice Area	Consumer Law
Secondary Practice Area	General Practice
Last Time Rate Change Occurred (months)	20.0
Median Number of Paralegals in Firm	1.7
Average Paralegal Rate for All Paralegals	95
Average Attorney Rate for All Attorneys	483
25% Median Attorney Rate for All Attorneys	400
Median Attorney Rate for All Attorneys	438
75% Median Attorney Rate for All Attorneys	600
95% Median Attorney Rate for All Attorneys	700

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	438
Attorneys Handling Class Action Cases	425
Attorneys Handling Credit Rights Cases	438
Attorneys Handling Mortgage Cases	425
Attorneys Handling Vehicle Cases	550
Attorneys Handling TCPA Cases	475
Attorneys Handling Other Cases	438

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	200
1-3	240
3-5	288
6-10	325
11-15	450
16-20	425
21-25	450
26-30	435
31-35	459
36-40	700
41+	500

Arizona, Yuma

Firm Size	2.25
Median Years in Practice	32.0
Concentration of Practice in Consumer Law	87.8
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	20.5
Median Number of Paralegals in Firm	1.3
Average Paralegal Rate for All Paralegals	120
Average Attorney Rate for All Attorneys	458
25% Median Attorney Rate for All Attorneys	400
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	500
95% Median Attorney Rate for All Attorneys	700

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	475
Attorneys Handling Class Action Cases	425
Attorneys Handling Credit Rights Cases	450
Attorneys Handling Mortgage Cases	425
Attorneys Handling Vehicle Cases	400
Attorneys Handling TCPA Cases	475
Attorneys Handling Other Cases	500

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	190
1-3	220
3-5	265
6-10	350
11-15	450
16-20	425
21-25	375
26-30	400
31-35	470
36-40	588
41+	475

California, Fresno

Firm Size	2.8
Median Years in Practice	18.0
Concentration of Practice in Consumer Law	83.9
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	14.0
Median Number of Paralegals in Firm	1.0
Average Paralegal Rate for All Paralegals	103
Average Attorney Rate for All Attorneys	475
25% Median Attorney Rate for All Attorneys	350
Median Attorney Rate for All Attorneys	475
75% Median Attorney Rate for All Attorneys	575
95% Median Attorney Rate for All Attorneys	725

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	338
Attorneys Handling Class Action Cases	488
Attorneys Handling Credit Rights Cases	450
Attorneys Handling Mortgage Cases	563
Attorneys Handling Vehicle Cases	475
Attorneys Handling TCPA Cases	513
Attorneys Handling Other Cases	513

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	244
1-3	300
3-5	300
6-10	400
11-15	463
16-20	500
21-25	550
26-30	550
31-35	550
36-40	700
41+	500

California, Los Angeles - Long Beach - Anaheim

Firm Size	2.5
Median Years in Practice	16.5
Concentration of Practice in Consumer Law	80.1
Primary Practice Area	Consumer Law
Secondary Practice Area	General Practice
Last Time Rate Change Occurred (months)	14.4
Median Number of Paralegals in Firm	2.0
Average Paralegal Rate for All Paralegals	94
Average Attorney Rate for All Attorneys	464
25% Median Attorney Rate for All Attorneys	325
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	600
95% Median Attorney Rate for All Attorneys	725

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	350
Attorneys Handling Class Action Cases	500
Attorneys Handling Credit Rights Cases	450
Attorneys Handling Mortgage Cases	400
Attorneys Handling Vehicle Cases	475
Attorneys Handling TCPA Cases	450
Attorneys Handling Other Cases	400

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	300
1-3	258
3-5	267
6-10	386
11-15	425
16-20	496
21-25	534
26-30	560
31-35	619
36-40	645
41+	450

California, Sacramento

Firm Size	2.3
Median Years in Practice	19.0
Concentration of Practice in Consumer Law	83.2
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	19.4
Median Number of Paralegals in Firm	1.0
Average Paralegal Rate for All Paralegals	96
Average Attorney Rate for All Attorneys	481
25% Median Attorney Rate for All Attorneys	350
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	550
95% Median Attorney Rate for All Attorneys	725

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	350
Attorneys Handling Class Action Cases	513
Attorneys Handling Credit Rights Cases	450
Attorneys Handling Mortgage Cases	450
Attorneys Handling Vehicle Cases	475
Attorneys Handling TCPA Cases	500
Attorneys Handling Other Cases	475

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	-
1-3	275
3-5	300
6-10	410
11-15	499
16-20	524
21-25	514
26-30	502
31-35	453
36-40	550
41+	463

California, San Diego

Firm Size	2.0
Median Years in Practice	16.0
Concentration of Practice in Consumer Law	82.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	12.5
Median Number of Paralegals in Firm	1.0
Average Paralegal Rate for All Paralegals	100
Average Attorney Rate for All Attorneys	371
25% Median Attorney Rate for All Attorneys	257
Median Attorney Rate for All Attorneys	360
75% Median Attorney Rate for All Attorneys	474
95% Median Attorney Rate for All Attorneys	595

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	377
Attorneys Handling Class Action Cases	425
Attorneys Handling Credit Rights Cases	375
Attorneys Handling Mortgage Cases	316
Attorneys Handling Vehicle Cases	375
Attorneys Handling TCPA Cases	355
Attorneys Handling Other Cases	315

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	265
1-3	250
3-5	250
6-10	340
11-15	400
16-20	442
21-25	475
26-30	495
31-35	553
36-40	575
41+	440

California, San Francisco

Firm Size	2.78
Median Years in Practice	17.0
Concentration of Practice in Consumer Law	93.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	13.6
Median Number of Paralegals in Firm	1.0
Average Paralegal Rate for All Paralegals	96
Average Attorney Rate for All Attorneys	461
25% Median Attorney Rate for All Attorneys	350
Median Attorney Rate for All Attorneys	450
75% Median Attorney Rate for All Attorneys	575
95% Median Attorney Rate for All Attorneys	725

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	350
Attorneys Handling Class Action Cases	488
Attorneys Handling Credit Rights Cases	425
Attorneys Handling Mortgage Cases	525
Attorneys Handling Vehicle Cases	450
Attorneys Handling TCPA Cases	500
Attorneys Handling Other Cases	325

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	300
1-3	250
3-5	293
6-10	396
11-15	495
16-20	520
21-25	525
26-30	564
31-35	494
36-40	644
41+	500

California, San Jose - Santa Clara

Firm Size	2.8
Median Years in Practice	12.0
Concentration of Practice in Consumer Law	85.0
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	11.5
Median Number of Paralegals in Firm	2.0
Average Paralegal Rate for All Paralegals	110
Average Attorney Rate for All Attorneys	550
25% Median Attorney Rate for All Attorneys	400
Median Attorney Rate for All Attorneys	510
75% Median Attorney Rate for All Attorneys	670
95% Median Attorney Rate for All Attorneys	725

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	375
Attorneys Handling Class Action Cases	586
Attorneys Handling Credit Rights Cases	500
Attorneys Handling Mortgage Cases	630
Attorneys Handling Vehicle Cases	525
Attorneys Handling TCPA Cases	600
Attorneys Handling Other Cases	400

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	300
1-3	250
3-5	293
6-10	396
11-15	495
16-20	520
21-25	525
26-30	564
31-35	494
36-40	644
41+	500

California, Riverside - San Bernardino

Firm Size	2.0
Median Years in Practice	17.4
Concentration of Practice in Consumer Law	74.0
Primary Practice Area	Consumer Law
Secondary Practice Area	General Practice
Last Time Rate Change Occurred (months)	16.0
Median Number of Paralegals in Firm	1.0
Average Paralegal Rate for All Paralegals	98
Average Attorney Rate for All Attorneys	440
25% Median Attorney Rate for All Attorneys	310
Median Attorney Rate for All Attorneys	425
75% Median Attorney Rate for All Attorneys	550
95% Median Attorney Rate for All Attorneys	650

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	325
Attorneys Handling Class Action Cases	475
Attorneys Handling Credit Rights Cases	425
Attorneys Handling Mortgage Cases	375
Attorneys Handling Vehicle Cases	450
Attorneys Handling TCPA Cases	425
Attorneys Handling Other Cases	375

Years Practicing Consumer Law	Average Attorney Hourly Rate
<1	290
1-3	240
3-5	250
6-10	360
11-15	400
16-20	445
21-25	500
26-30	528
31-35	580
36-40	605
41+	420

Colorado, Colorado Springs

Firm Size	1.8
Median Years in Practice	16.0
Concentration of Practice in Consumer Law	84.5
Primary Practice Area	Consumer Law
Secondary Practice Area	Bankruptcy
Last Time Rate Change Occurred (months)	23.5
Median Number of Paralegals in Firm	1.0
Average Paralegal Rate for All Paralegals	94
Average Attorney Rate for All Attorneys	364
25% Median Attorney Rate for All Attorneys	270
Median Attorney Rate for All Attorneys	325
75% Median Attorney Rate for All Attorneys	465
95% Median Attorney Rate for All Attorneys	550

Median Rate for Practice Areas

	Median
Attorneys Handling Bankruptcy Cases	300
Attorneys Handling Class Action Cases	313
Attorneys Handling Credit Rights Cases	300
Attorneys Handling Mortgage Cases	275
Attorneys Handling Vehicle Cases	300
Attorneys Handling TCPA Cases	388
Attorneys Handling Other Cases	300