No		
	IN THE COURT OF APPEAL	
	OF THE STATE OF NEVADA	
	APPELLATE DISTRICT, DIVISIO	Elizabeth A. Brown NClerk of Supreme Court
-	,	•

PETSMART, INC.

Petitioners,

vs.

DISTRICT COURT FOR THE STATE OF NEVADA, COUNTY OF CLARK

Respondent,

JAMES TODD and RAPHAELA TODD

Real Parties in Interest.

District Court for the State of Nevada,
County of Clark, Case No. A-19-788762-C
The Honorable Timothy D. Williams (702) 671-4406

EXHIBITS IN SUPPORT OF PETITION FOR PEREMPTORY WRIT OF MANDATE IN THE FIRST INSTANCE, OR AN ALTERNATIVE WRIT OR OTHER APPROPRIATE RELIEF (VOLUME 4 of 5, EXHIBIT 10-continued)

Michael L. Amaro, Esq. (Cal Bar No. 109514) (Pro Hoc Vice)

AMARO | BALDWIN LLP

180 E. Ocean Blvd., Suite 850, Long Beach, CA 90802

Telephone: (562) 912-4157 - Facsimile: (562) 912-7919

Lane S. Kay, Esq. (Bar No. 5031)

LAW OFFICES OF LANE S. KAY

819 S. 6th Street, Las Vegas, NV 89101

Telephone: 702-384-1504

Attorneys for Petitioner, PETSMART, INC.

CHRONOLOGICAL INDEX OF EXHIBITS

APPENDIX OF EXHIBITS, VOLUMES 1 to 5

Exhibit	Description of Documents	Volume/Page No(s).
1.	PLAINTIFFS' FIRST AMENDED COMPLAINT	Volume 1 5-16
2.	ANSWER TO PLAINTIFFS' FIRST AMENDED COMPLAINT	Volume 1 17-27
3.	DEPOSITION OF DIANA ENGLAND	Volume 1 28-31
4.	A HOME 4 SPOT ANIMAL RESCUE AGREEMENT	Volume 1 32-37 Volume 1 38-56
5.	PLAINTIFFS' RESPONSE TO DEFENDANT PETS MART, INC.'S FIRST SET OF INTERROGATORIES	
6.	DEPOSITION OF CHRISTINA DETISCH	Volume 1 57-70
7.	DEPOSITION OF RAPHAELA TODD	Volume 1 71-84
8.	DEPOSITION OF LINDSAY DEL CHIARO	Volume 1 85-92
9.	NOTICE OF MOTION AND MOTION FOR SUMMARY JUDGMENT, OR IN THE ALTERNATIVE, SUMMARY ADJUDICATION OF ISSUES, BY DEFENDANT, PETSMART, INC.; MEMORANDUM OF POINTS AND AUTHORITIES; DECLARATION OF MICHAEL L. AMARO AND EXHIBITS	Volume 2 97-224

10.	PLAINTIFFS' OPPOSITION TO DEFENDANT PETSMART'S SECOND MOTION FOR SUMMARY JUDGMENT OR, IN THE ALTERNATIVE, SUMMARY ADJUDICATION ON ISSUES	Volume 3 229-282 and Volume 4 287-335
11.	REPLY IN SUPPORT OF MOTION AND MOTION FOR SUMMARY JUDGMENT, OR IN THE ALTERNATIVE, SUMMARY ADJUDICATION OF ISSUES, BY DEFENDANT, PETSMART, INC.	Volume 5 340-348
12.	ORDER DENYING DEFENDANT PETSMART, INC.'S MOTION FOR SUMMARY JUDGMENT, OR IN THE ALTERNATIVE, SUMMARY ADJUDICATION OF ISSUES, WITHOUT PREJUDICE	Volume 5 349-362
13.	REPORTER'S TRANSCRIPT OF HEARING ON MOTION FOR SUMMARY JUDGMENT	Volume 5 363-406
14.	COURT DOCKET REPORT	Volume 5 407-434

EXHIBIT "10" CONTINUED

- 1 A Well, basically that was the end of the
- 2 conversation, you know, once I told him, you know, this
- 3 other couple adopted him. And so with that, we hung up.
- 4 And I -- on the drive home -- because Dewey is
- 5 quite a ways from where we live, so I had a drive. I
- 6 started thinking, "Well, let me stop at another adoption
- 7 day," because it was a weekend, "and let me see what
- 8 else" -- "maybe I'll find another dog."
- 9 So I had Minnie with me. So I figured, "I
- 10 have her with me. Let me see what I can find
- 11 elsewhere." So I stopped at two other places, another
- 12 Petco, another PetSmart, to get the locations. I didn't
- 13 see anything there. So then I went to the one that I
- 14 wound up adopting Chip from.
- 2 So on the drive home from Dewey's, how many
- 16 different pet stores did you go by?
- 17 A It was two, but I couldn't tell you which
- 18 ones. I Google-mapped it to find out the nearest Petco,
- 19 the nearest PetSmart. I love PetSmart, so I always go
- 20 to them. Or I used to anyway.
- 21 Q Okay. So on the drive home, you went to one
- 22 PetSmart and one Petco?
- 23 A I can't remember if it was two PetSmarts, one
- 24 Petco, but it was those stores, because they always have
- 25 the adoption days on the weekends.

- 1 And Minnie was wagging her little stump, and he was
- 2 wagging his tail. And he kept nuzzling my leg.
- 3 Q So the dogs that were there with A Home 4
- 4 Spot, were they inside the store or, like, on the back,
- 5 like a little receiving dock area?
- 6 A I guess -- I don't know where the receiving
- 7 dock would be, but it was -- you had to go through
- 8 PetSmart to get to it. It was, like, in the back of the
- 9 store.
- 10 Q Right. Was it inside the building or outside
- 11 the building?
- 12 A Inside the building.
- 13 Q Toward the back of the PetSmart store?
- 14 A Yes.
- 15 Q And then you said somebody was holding the --
- 16 Chip, the dog, by the leash?
- 17 A Yes.
- 18 Q Did that -- what did that person look like?
- 19 A I couldn't tell you. It was female. I don't
- 20 know if that was Christina. I think Christina came and
- 21 helped after. I don't think -- I think that was
- 22 somebody other than Christina.
- Q Okay. Yeah, we took Christina Detisch's
- 24 deposition, and then she told us that the first person
- 25 you interacted with at A Home 4 Spot was a young lady by

- 1 investigation after your husband's incident and you
- 2 ultimately made contact with Ms. Musolf --
- 3 A Right.
- 5 information that Ms. Musolf provided to you?
- A I was shocked, because this was nothing like
- 7 what I was told when I adopted this dog. Nobody was
- 8 teasing him. It wasn't a little nip. It was totally
- 9 different from what I was told.
- 10 And, you know, I adopted this dog, you know,
- 11 feeling warm and fuzzy, because I was in a PetSmart, and
- 12 I love going to PetSmart. I even got -- they give you
- 13 this free adoption starter kit at PetSmart with all
- 14 kinds of cool coupons. And I'm thinking, "Oh, this is
- 15 going to be a great addition to my family."
- I'm sorry I'm rambling. I'm sorry. Let me
- 17 just stop.
- 18 Q That's okay.
- When you were adopting this dog, you knew that
- 20 the dog was being adopted through A Home 4 Spot and not
- 21 PetSmart; correct?
- 22 A Yeah, as far as I knew. But I also understood
- 23 that, you know, PetSmart -- I thought they were
- 24 together. I thought -- because I know PetSmart does
- 25 charity things all the time, which is one of the reasons

- 1 occasions on Sunday where the dog was growling, showing
- 2 his teeth, and making those kind of aggressive behavior.
- Were you aware of that at all that day?
- 4 A I had no knowledge of any of this happening
- 5 until after Jim got attacked. Guy didn't say a word to
- 6 me until after.
- 7 Q And then at any point in time, did your
- 8 husband say anything to you before he was bit, like,
- 9 "Hey, this dog's been showing aggressive tendencies.
- 10 He's growled at your brother four times"? Anything like
- 11 that before the incident?
- 12 A No, no.
- 13 Q All right. So at the time that your husband's
- 14 incident occurred, he had mentioned you were watching a
- 15 movie on your laptop with headphones on.
- Is that your recollection of what happened?
- 17 A Yes.
- 18 Q What do you remember about the incident? Can
- 19 you kind of share that with me?
- 20 A I was sitting on the couch with my laptop,
- 21 watching a movie. And out of one corner of my vision, I
- 22 can see the dog laying on the floor. And Jim was
- 23 sitting on the lounge chair next to me. And Jim got up
- 24 at one point to go to the kitchen. And the dog I saw
- get up, and I thought the dog laid down, but apparently

- 1 the dog followed Jim into the kitchen.
- 2 Jim then finished what he was doing. He came
- 3 back into the living room, but by then, the dog had laid
- 4 down in front of the chair that Jim had been sitting in.
- 5 And, again, I'm watching a movie. So, focused on the
- 6 movie, but I can kind of see.
- 7 Then at one point the dog started to growl at
- 8 Jim, and I didn't hear it initially. So Jim,
- 9 apparently, was calling my name to get the dog's
- 10 attention. So I took my earbuds out because I realized
- 11 Jim was trying to get my attention. And as I took my
- 12 earbuds out, I can hear the dog growling.
- So I opened my mouth to call the dog's name,
- 14 and the dog just jumped up and grabbed Jim on the right
- 15 forearm. And Jim -- Jim just wedged himself between the
- lounge chair and the dog, because the dog was trying to
- 17 tackle him. The dog had my husband's forearm in his
- 18 mouth, and he kept going like this (demonstrating). And
- 19 he kept trying to get my husband on the ground, but my
- 20 husband wedged the La-Z-Boy between him and the dog.
- 21 Q Were you able to pull the dog off of your
- 22 husband?
- 23 A Just a minute.
- 24 Q Take your time.
- 25 A It -- it seemed like it happened in slow

- 1 motion. That's the best way I can describe it to you.
- 2 I got up, and I initially I went to pull the dog off by
- 3 his collar, but I was afraid that if I did that,
- 4 whatever injuries Jim had would be worse. So I stuck my
- 5 fingers in the dog's mouth, and I pried his jaws open.
- 6 And I got some puncture wounds on my finger, but that
- 7 was nothing compared to what happened to Jim.
- 8 So I managed to pry his jaws open, and I
- 9 yelled at Jim to get out of the house, because the dog
- 10 was still trying to go after him. And so Jim ran
- 11 through the kitchen, out into the backyard.
- 12 And I managed to get the dog into the garage.
- 13 I don't know how I did it, because the dog was
- 14 struggling, fierce. And then I was stuck in the garage
- 15 with the dog for a while, because the dog kept trying to
- 16 force himself back in.
- 17 Q So were you in the garage with the dog?
- 18 A Yeah. The dog wouldn't let me back in,
- 19 because he kept trying to go back in the house after
- 20 Jim.
- 21 Q All right. But you were able to pull the dog
- 22 into the garage?
- 23 A Yeah.
- 24 Q And then you closed the door, but you were in
- 25 it there with the dog?



- 1 A Yeah. And I couldn't get back in the house,
- 2 because I wanted to see how Jim was, because I could
- 3 hear Jim screaming and crying and yelling at my brother
- 4 to call 911. And I couldn't get back in to see if he
- 5 was okay.
- 7 door leading into the house?
- 8 A Every time I pushed the door to try to get
- 9 back into the house, the dog kept pushing alongside of
- 10 me to try to get in. And so my brother, Guy, was
- 11 nervous, and he passed a big butcher knife through the
- 12 crack of the door.
- Q And then what happened next?
- 14 A Well, I didn't -- luckily, I didn't have to
- 15 use the butcher knife, but I just basically was trapped
- 16 in the garage. And Jim kept calling out. He was
- 17 outside. The paramedics had come at this point. And my
- 18 husband kept calling, through the vent outside, to get
- 19 out of the garage. And I kept telling him, "I can't."
- 20 Q How long would you say you were in the garage
- 21 for that time period?
- 22 A It was forever.
- Q When the paramedics arrived, were you still in
- 24 the garage?
- 25 A Yeah. I managed to trick the dog. I

- 1 remembered that I had some dog treats in the garage. So
- 2 I got a dog treat, and I threw it to the other side of
- 3 the garage. And that's how I got into the house.
- 4 Q And then once you got into the house, what
- 5 happened next with the dog? Did someone come get the
- 6 dog, or what happened?
- 7 A Well, I went out with my husband, who was
- 8 being attended to paramedics. They tried to treat me
- 9 for my wound, but I -- it didn't matter. But anyway, my
- 10 brother was the one who called, I guess, Animal Control
- 11 or -- I think he did. Anyway, Animal Control eventually
- 12 came and took the dog away.
- 13 Q Was that on the same Sunday, or was it a
- 14 different day?
- 15 A No, no. It was the same night.
- 16 Q So the dog stayed in the garage until Animal
- 17 Control came?
- 18 A Yes.
- 19 Q Ultimately did you receive any medical
- 20 treatment from the paramedics?
- 21 A No. I refused treatment. I just had some
- 22 puncture wounds. It was nothing compared to my
- 23 husband's injuries. I was concerned about him.
- Q And then did you self-treat -- you know, did
- you put some Band-Aids or something on?

- 1 open the email because, like, "Oh, here's the shot
- 2 records." So I just saved it so I can share it with my
- 3 veterinarian when I was to take Chip for his
- 4 examination.
- 5 Q Okay. You were given a packet of information;
- 6 is that correct?
- 7 A It was PetSmart coupons and, like,
- 8 advertisements and stuff like that.
- 9 Q Right. That was the adoption -- like, a goody
- 10 bag you were given; right?
- 11 A That's -- yeah. But there was nothing about
- 12 the dog.
- Q Right. And that goody bag, though, you didn't
- 14 get until after the adoption was complete; is that
- 15 correct?
- 16 A Actually, no. They gave me the coupons and
- 17 advertisements with the contract at the time I adopted.
- 18 Q Okay. But was there also a packet of
- 19 information you were given, a folder?
- 20 A No.
- 21 Q And you didn't leave a folder in the cart at
- PetSmart when you left that day?
- 23 A No.
- Q Okay.
- 25 A A folder?

- 1 forgive me, do I take back a file and I drop it into the
- 2 chat box? Is that how I -- sorry. All right.
- 3 So for the next exhibit in order, I'm going to
- 4 drop the -- my copy of the adoption agreement that I
- 5 referred to. I'm going to try. Sorry. I'm going to --
- 6 okay.
- 7 So for the court reporter, here is the next --
- 8 is the adoption agreement I referred to. And then here
- 9 is the PetSmart adoption release form for the next
- 10 exhibit in order that I referred to.
- 11 Okay. That's all I have. Thanks.

12

- 13 EXAMINATION
- 14 Q BY MR. ASKEROTH: I have just one question
- 15 just to clarify something that you stated with
- 16 Mr. Kenyon.
- He showed you an adoption release form from
- 18 PetSmart Charities. Do you recall an employee from
- 19 PetSmart reviewing that document with you at any time
- when you were there at PetSmart?
- 21 A I don't know. I don't think so. It was
- 22 largely Christina doing everything.
- Q Okay. So you don't have a recollection of
- 24 having any discussions with anyone from PetSmart at the
- 25 time that you were reviewing the documents?

- 1 A No, I don't.
- MR. ASKEROTH: Okay. No other questions.
- MR. AMARO: Okay. So Jay is still sharing his
- 4 screen. Mr. Kenyon shared a screen. So what's up there
- 5 now is the A Home 4 Spot Animal Rescue for Mrs. Todd.
- 6 It's the same document as Exhibit 4, but a better copy.
- 7 So we're marking this as Exhibit 9, a better copy.
- 8 (Exhibit 9 subsequently marked.)
- 9 MR. AMARO: And then Exhibit 10 is the
- 10 adoption release, which was also made part of Exhibit 4.
- 11 So we're attaching that separately -- and it's a better
- 12 copy -- as Exhibit 10.
- 13 (Exhibit 10 subsequently marked.)
- MR. AMARO: So, Jay, if you see on the bottom
- 15 of your screen, "unshare screen."
- MR. KENYON: Thank you.
- MR. AMARO: There you go. We're good to go
- 18 there.
- MR. KENYON: Who knows what could have popped
- 20 up?
- MR. AMARO: Yeah, we could've, like, saw all
- 22 your secret notes.
- I don't have any further questions. Anybody
- 24 else?
- MR. ASKEROTH: No questions from us.

EXHIBIT 7

Exhibit "C" **EXHIBIT** 1/13/18 Chup ADOPTION RELEASE FORM STORE NO. LILL DATE SCANNED STORE INITIALS GROUP NO. Adopter - Please Complete: By completing this form, you agree to our Check box Veri Sign me up for Pet Perks membership Privacy Policy, which can be found at patament com and patament herities org. You just need to provide your phone number on this form to enjoy exclusive in store benefits & if Give us your e-mail address to receive exclusive offers for your new pet. you provide your email address you will receive esclusive online benefits as a FetPerics m Log on to perpetus com for personalized deal alerta. Address IN Adopters Phone # Please read-carefully and sign below. Adoption Program Important: Please read the information on the reverse side regarding Common Thank you for choosing to adopt a pet, PatSmart and PatSmart Charities Foline and Canine Diseases. supports the adoption process by donating in-store space for use by qualified, pre-approved animal welfare organizations. These organizations are not Your Pot's Current Health and Follow-Up Health Care It's imparative that you make an appointment for your new pet with a valerinarian affiliated with PetSmart or PetSmart Charitles in any way. We cannot, and do . 33 foun as possible. The vaterinarian can check your pat's health and give you not, guarantee the health of any of the pets available for adoption, valuable information regarding warning signs of illness. With any new pet, it's Your Pet's History possible they may have been exposed to diseases that may not show symptoms for saveral weeks, Some of these diseases may be transmittable to other pets The animals available for adoption through the Adoption Program often come from a shelter environment and little is known about their past. Each participating in your household and even to people, Veterinary fees incurred fruch as animal wallare organization is concerned about the health of the animals in its disconnection, vaccines and/or medicational are the responsibility of the par care. These organizations exercise due caution to prevent disease transmission: ARMYO Because health care procedures can vary by agency, please request detailed Information regarding the health care administered to animals in the adoption Privacy Policy organization's care. For details about how we use your information (including with respect to our use ol service providers located inside and outside of Canada), see our privacy policy Any questions regarding your pet's health should be directed to the at patement com or contact our Privacy Officer at the contact Information below, adoption group. In addition, we strongly encourage a quarantine period Unless you opt-out, we may: (1) send you information and special offers by mail for newly adopted pats. During this period, your new pet should be or e-mail regarding products or services that may be of interest to your and/or housed separately from other pats in the home. This will let the pat (2) share your personal information with third-parties so they may contact you by adapt to the new environment and allow monitoring for any possible signs of mall and e-mail for their own marketing purposes. To opt-out call 888-839-9638 disease or aggression. : or email CustomerCare@patamart.com. I hereby release PetSmart, Inc., PetSmart Charities, Inc., the adoption agency, and their agents of any liabilities related to the adoption of this pat from the adoption program. Adoption Agency -Adoptions Year Pet Was Born Pet's Age Puppy (<1 Year) Kitten (<1 Year) Other Cat

Agency - Yellow

Customer - Blue

Store - Pink

SSG - Top

14.HARDGIJA34

EXHIBIT 8

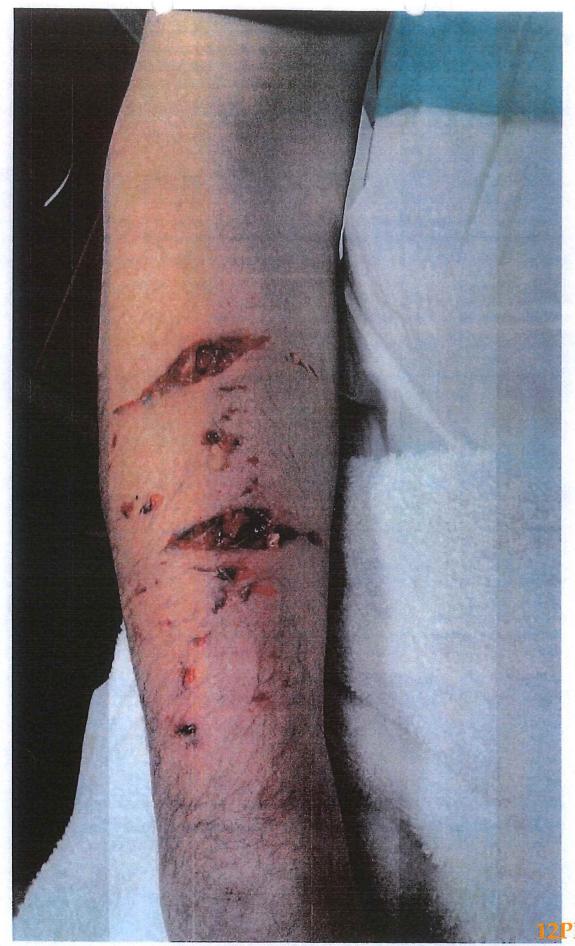


Exhibit 8: Injury Photos

WRIT 303



Exhibit 8: Injury Photos

WRIT 304



WRIT 305 33PPI003



WRIT 306 33PPI004



WRIT 307 33PPI005



WRIT 308 33PPI006



WRIT 309 33PPI007



WRIT 310 33PPI008



WRIT 311 33PPI009



WRIT 312 33PPI010

- 1 650,000 animals were adopted. That includes dogs, cats, and
- 2 small mammals.
- 3 Q. What -- can you estimate what percentage of those
- 4 animals were dogs?
- 5 A. We know -- larger percentage is cats. I don't
- 6 know offhand the exact percentage.
- 7 Q. A majority of the animals are cats. Would you
- 8 agree with that?
- 9 A. Correct.
- 10 Q. And then in second place would be dogs?
- 11 A. Yes.
- 12 Q. All right. So the lawsuit that is involved in
- 13 this case is involving a dog bite incident, a dog named Chip
- 14 that was adopted from A Home 4 Spot at an adoption charity
- 15 event on January 13, 2018.
- What do -- what, if anything, do you know about
- 17 the dog bite incident involving Chip?
- 18 MR. AMARO: And let me just object to the question
- 19 as invading the attorney-client communication. Share with
- 20 him any information you obtained from a source, other than
- 21 through the legal team, if there is anything else.
- 22 THE WITNESS: It's very limited. We knew that
- 23 there was an adoption that took place at Petsmart. And
- 24 after the animal was adopted, there was an attack, that -- a
- 25 dog bite that took place in a person's home.

- 1 Q. (By Mr. Askeroth) And when did Petsmart become
- 2 aware of the dog bite incident?
- 3 A. I believe it was early 2019.
- 4 Q. And do you know how Petsmart became aware of the
- 5 incident?
- 6 A. I -- no, I don't.
- 7 Q. After the incident, did Petsmart take any action
- 8 against A Home 4 Spot, like suspension or anything else,
- 9 after it became aware of the dog bite incident?
- 10 A. Yes, upon learning of the incident, our customer
- 11 service specialist, Gail Devroy, put the organization, A
- 12 Home 4 Spot, on suspension while it investigated to see if
- 13 there had been any additional claims or any other issues
- 14 that we needed to be aware of that would have violated any
- 15 policies or procedures as a part of our adoption partner
- 16 agreement.
- 17 She also contacted the Department of Agriculture,
- 18 which is very common in these investigations, to review if
- 19 there had been any claims or anything of the like over the
- 20 last five years. And in that, she found nothing.
- 21 So after that review, it was deemed appropriate to
- 22 lift the suspension for A Home 4 Spot and allow them to
- 23 resume adoption in store.
- Q. And as part of the investigation, did Petsmart
- 25 attempt to discover if Chip had been adopted prior to this

- complaints. Correct?
- 2 A. Correct.

1

- 3 Q. Number 3 discusses policies and procedures for
- 4 vetting potential adoption charities. Other than what
- 5 you've discussed with us already today, are there any
- 6 additional policies and procedures that Petsmart does in
- 7 regards to vetting adoption charities and qualifying them
- 8 for participation in the adoption program?
- 9 A. No, as stated, it's a very reasonable procedure to
- 10 look into the companies through a Google search. We
- 11 validate their 501(c)(3) number, liability insurance, and
- 12 have a site visit with the -- for the organization.
- Q. And who performs the Google search?
- 14 A. One of our, what's called, associate relationship
- 15 managers in Petsmart Charities.
- Q. All right. And take me through the steps. What
- 17 do they look for?
- 18 A. On average, they look for if there's been any
- 19 complaints about the organization as it relates to the
- 20 behavior of animals, if there's been any lawsuits, if
- 21 there's been any bad behavior or egregious behavior by a
- 22 board of directors or by staff of the organization.
- Q. And to your knowledge, policies and procedures
- 24 regarding qualifying potential adoption charities to
- 25 participate in this program, were they followed in the -- in

- 1 the case of A Home 4 Spot?
- 2 A. To my knowledge, yes.
- 3 Q. Is there a policy or procedure with Petsmart in
- 4 regards to following up with charities after the initial
- 5 application to confirm that they are still in compliance
- 6 with the requirements to qualify for the program?
- 7 A. On occasion, we will ask the organization to fill
- 8 out a new contract, like we did in 2013 when we switched
- 9 over, but -- and there's an ongoing relationship between the
- 10 associate relationship managers and the organizations, but
- 11 there's not an additional review process at this time.
- 12 Q. Did Petsmart -- other than the 2013 agreement that
- 13 was re-signed by A Home 4 Spot, did, to your knowledge,
- 14 Petsmart follow up with A Home 4 Spot to make sure that they
- 15 were still in compliance with the requirements to be part of
- 16 the program?
- 17 A. When?
- 18 Q. After the 2013 re-signing of the agreement?
- 19 A. Yes, I believe so, if there had been sort of
- 20 casual conversations with the organization, but there's not
- 21 a formal process with a new agreement or anything like that.
- Q. Topic No. 4 addresses the adoption release form.
- 23 And I can -- I think I'm still sharing my screen. Right?
- 24 Yeah.
- 25 A. Yes.

- 1 form that happens between -- there's the organization's own
- 2 adoption form that they do. So they essentially have to
- 3 fill out two forms. There's the adoption application that
- 4 the organization has that is their own policies and
- 5 procedures, their own binding agreement between them and the
- 6 pet parent, and then there's this form releasing Petsmart
- 7 and Petsmart Charities from anything.
- If this form doesn't get filled out, it doesn't
- 9 get, quote, unquote, counted by Petsmart or Petsmart
- 10 Charities.
- 11 Q. Okay. So if the form is not completed, the
- 12 adopter would still be able to take the pet home. However,
- 13 the charity -- the adoption wouldn't get counted for
- 14 purposes of any rewards program with the charity?
- 15 A. Correct.
- 16 Q. Is there a policy and procedure with Petsmart
- 17 regarding whether a Petsmart employee is required to review
- 18 this form with the adopter?
- 19 A. This form should be filled out between the pet
- 20 parent and the adopter. So the associates should not be
- 21 filling out anything here.
- Q. What is -- I think I saw somewhere on this form
- 23 Pet Perks. Oh, yeah. Here it is. This box up here. Check
- 24 box yes. Sign me up for Pet Perks membership. You just
- 25 need to provide your phone number on this form to enjoy

- 1 exclusive in store benefits. And if you provide your e-mail
- 2 address, you will receive exclusive online benefits as a Pet
- 3 Perks member. Log on to PetPerks.com for personized deal
- 4 alerts. What is a Pet Perks membership?
- 5 A. It's Petsmart's old loyalty program. And so the
- 6 adopter has an opportunity to check the box to join the
- 7 loyalty program. It allows Petsmart to take the
- 8 information.
- 9 Q. Okay. And what does Petsmart do with that
- 10 information?
- 11 A. I honestly don't know.
- 12 Q. You talked about a rewards program. If there's a
- 13 successful adoption through the Petsmart charity, an
- 14 adoption release form is completed, does the charity receive
- 15 anything as a result of that successful adoption from --
- 16 A. Yes, from Petsmart Charities. They receive --
- 17 they receive a reward. So a monetary reward for doing the
- 18 adoption.
- 19 Q. And at the time of this adoption in January of
- 20 2018, do you know what the monetary reward would be for an
- 21 adoption of a dog?
- 22 A. In January of '18, I believe it was -- we were
- 23 still on the \$10 per adoption. And we're about to
- 24 transition over to a near -- a new teared reward system
- 25 where they weren't -- where they aren't rewarded for every

- 1 single adoption, but, instead, meet thresholds. And when
- 2 you meet a threshold of a certain number of adoptions, you
- 3 get a larger cash reward.
- Q. Are the adoption -- are they allowed to claim the
- 5 reward more than once for the same dog? Like, for example,
- 6 if the charity adopts a dog through Petsmart and then it's
- 7 returned and then they adopt it again through Petsmart, are
- 8 they permitted to claim an award for adopting the same dog
- 9 more than once?
- 10 A. I -- so, theoretically, yes. If the animal is
- 11 returned to the organization, the organization has, again,
- 12 ownership of the animal, they are then allowed to adopt the
- 13 animal again and transfer that ownership.
- 14 However, if it's an adoption that takes place at
- one store and then someone says that the same animal got
- 16 adopted at another store at the same time, then, no, that's
- 17 fraudulent, but if what this is showing is the transfer of
- 18 ownership from the organization to the adopter -- and so if
- 19 the organization does have ownership of the animal and they
- 20 are then transferring that ownership to the pet parent, then
- 21 it is valid.
- Q. All right. And where is adoption day events --
- 23 where do they generally take place in regards to the
- 24 property?
- 25 A. It varies by store. So some stores, if they have

- 1 the real estate out front and the weather permitting -- so
- 2 not here in Arizona at this time frame, but they are able to
- 3 do adoptions in parking lots or adoptions on the sidewalk.
- 4 They do big tent events for small -- small
- 5 gatherings. They can also do adoptions inside the store.
- 6 Sometimes they happen in the drive aisle. We also have cat
- 7 centers that are inside the store. So it varies depending
- 8 on the store.
- 9 Q. And does -- these adoption days, does that
- 10 generally increase foot traffic at the store?
- 11 A. Generally there is an increase in traffic.
- 12 Q. There is or is not?
- 13 A. There is, yes.
- Q. And in paragraph 1 of the Petsmart adoption
- 15 release form, under Adoption Program, it states, Thank you
- 16 for choosing to adopt a pet. Petsmart, Petsmart Charities
- 17 supports the adoption process by donating in-store space for
- 18 use by qualified pre-approved animal welfare organizations.
- 19 What does Petsmart mean by the term "qualified,
- 20 pre-approved animal welfare organizations"?
- 21 A. It's the process that I've explained before about
- 22 onboarding the organization. And so they are approved
- 23 organizations once they've gone through the vetting process
- 24 and signed an agreement with Petsmart Charities.
- 25 Q. And you stated -- I think you briefly addressed

Page 47 All right. Why don't they just say spayed or 1 Q. 2 neutered? 3 Α. Your quess is as good as mine. Okay. Q. All right. That clarifies that. 5 Topic No. 5 addresses the specific steps taken by 6 Petsmart to qualify and pre-approve A Home 4 Spot to perform 7 adoptions on -- through the program. You've covered those 8 Is there anything else, in addition to what you've 9 already stated that Petsmart did to qualify and pre-approve 10 Home 4 Spot? 11 Α. No. 12 Q. In -- in qualifying and pre-approving A Home 4 13 Spot, to your knowledge, is there anything that came to Petsmart's attention that it was concerned about that might 14 prevent A Home 4 Spot for qualifying to be in the adoption 15 16 program? 17 Α. No. 18 MR. ASKEROTH: Been about an hour. Everyone okay? 19 Need to take a break? Anybody? 20 Court Reporter, I'm looking at you. 21 MS. REPORTER: (Shakes head.) 22 MR. ASKEROTH: No, okay. 23 Q. (By Mr. Askeroth) All right. So the next 24 document I'd like to review with you -- we'll mark this as 25 Exhibit -- actually, you know, for -- let me just go up

- 1 A. Yes.
- Q. All right. And this -- this one is signed on
- 3 June 14, 2013. According to your knowledge, there's no
- 4 other adoption or agreement to participate in the
- 5 Petsmart/Petsmart Charities adoption program, other than the
- 6 2013 agreement and the 2011 agreement. Correct?
- 7 A. That is correct.
- 8 Q. Okay. In paragraph 2, about, let's see -- one,
- 9 two, three -- four lines down, it states, Having a presence
- in a Petsmart store also means that you, your employees, and
- 11 volunteers, as well as the adoptable pets you display may be
- 12 viewed by the public as representatives of Petsmart, even
- 13 though you are not.
- Why is that in the agreement?
- 15 A. Because as outlined before, these organizations
- 16 are independent contractors with Petsmart Charities and
- 17 Petsmart. Petsmart Charities does not take dictate how they
- 18 run their business or how they run their adoption program,
- 19 what they charge, how they vet their animals.
- Q. Do you agree that, based on this statement and
- 21 based on your understanding of the adoption process -- is it
- 22 reasonable for store patrons to view agency partners as
- 23 employees of Petsmart?
- MR. AMARO: Objection. Overbroad as phrased. It
- 25 also calls for a legal conclusion as to the term

- 1 "employees." It calls for speculation in the mind of
- 2 individuals that come into the stores, but go ahead and
- 3 answer if you can without guessing.
- THE WITNESS: Some could, yes, assume that those
- 5 in the store are employees.
- 6 Q. (By Mr. Askeroth) And this agreement talks about
- 7 safety of the individuals participating in the adoption
- 8 process, agency partners, employees store patrons. You
- 9 agree in this -- in the store setting, safety of all these
- 10 individuals is extremely important. Correct?
- 11 A. Correct. The health and safety of both the people
- 12 and the animals.
- Q. And under Pets, about four bullets down -- trying
- 14 to zoom -- maybe I can -- that out a little bit -- it says,
- 15 Agency partner will isolate an animal at -- animal at the
- 16 first sign of illness or aggression and remove it from the
- 17 Petsmart store immediately. Pets showing signs of
- 18 aggression may not be brought back to the store for future
- 19 placement.
- Is that Petsmart's policy regarding pets that show
- 21 signs of aggression? Not being able to be brought back to
- 22 the store for future placement, is that Petsmart's policy?
- A. Yes, as stated there. Yes.
- Q. Now, does this policy only pertain to animals that
- 25 show signs of illness or aggression at the Petsmart location

Page 54

Civil Procedure, is still a non-expert, lay witness. And

- 2 it's improper to ask that type of question. I will,
- 3 however, allow it, subject to the objections.
- 4 THE WITNESS: From my perspective, I do not
- 5 believe it is a violation, as what this is outlining is
- 6 aggression in the store. If there was no aggression shown
- 7 in store, it's not in violation.
- 8 Q. (By Mr. Askeroth) Is there a document that
- 9 Petsmart keeps in its records after a dog is adopted through
- 10 the adoption process? So after a successful adoption takes
- 11 place, does Petsmart keep a record of that adoption.
- 12 A. Yes, that is the adoption release form.
- 13 Q. Okay. And does -- after an adoption takes place,
- 14 does Petsmart cross-reference that adoption release form to
- 15 see if the dog had been previously adopted through a
- 16 Petsmart adoption day event?
- 17 A. No.
- 18 Q. Under page 2, Customer Service heading, it states
- 19 that, Agency partner will disclose all known issues about an
- 20 animal to an adopter. Is it Petsmart's understanding and
- 21 requirement that an agency partner disclose behavioral or
- 22 prior aggressive issues to an adoption -- or an adopter.
- 23 A. Yes, it is our understanding.
- Q. I will pull up another document here, Exhibit 4.
- 25 And this is --

- 1 Q. All right. Under Documentation Required, 3, it
- 2 states that -- Does your organization have insurance? In
- 3 parentheses, highly recommended. And then below, in
- 4 parentheses, Please provide a copy of your policy. And in
- 5 this situation, the box is checked yes. Is that correct?
- A. Yes.
- 7 Q. All right. If an organization does not have
- 8 insurance, does that preclude them from participating in the
- 9 program?
- 10 A. No, it does not. There's typically a
- 11 conversation, and they are still held accountable to exact
- 12 same agreements.
- Q. Okay. And if an organization does have insurance,
- 14 are they required to provide a copy of the policy to
- 15 Petsmart?
- 16 A. Yes, as it asks, at the point of application, to
- 17 please provide a copy.
- 18 Q. Is that a policy reviewed by Petsmart?
- 19 A. I do believe that the reviewer does look at it.
- 20 Q. And who performs that review?
- 21 A. At this time, it would have been the person who
- 22 was reviewing the application.
- Q. And who is that person? Like --
- A. Well, this was done in 2011, so I don't know. I
- 25 don't know who the person was.

- 1 suspension.
- 2 Q. And that communication was in the form of an
- 3 e-mail?
- A. Yes.
- 5 Q. And other than that communication between Gail and
- 6 A Home 4 Spot, are you aware of any other documentation
- 7 relating to that complaint?
- 8 A. No, I am not.
- Q. And you referenced the adoption partner manual
- 10 previously as part of the pre-qualification process.
- 11 What -- just briefly, what is the adoption partner manual?
- 12 A. It is a manual that outlines how adoptions can
- 13 take place in Petsmart stores and what we ask of our
- 14 partners to ensure, overall, the health and safety of both
- 15 the pets and the people while in Petsmart stores.
- 16 Q. And so it's a -- would you agree it's a set of
- 17 guidelines to instruct the partner on how to properly
- 18 perform an adoption at a Petsmart location?
- 19 MR. AMARO: Overbroad as phrased. Go ahead.
- THE WITNESS: We do not -- we do not tell them how
- 21 they must run their adoption, but there are other things
- 22 there, such as policies and procedures, around cleaning the
- 23 area and some of the pieces that you had already brought up
- 24 in the contract. But we do not get into the operative
- 25 details on how they run their adoptions or their business in

- 1 the store.
- 2 Q. Does the manual provide to the agency instruction
- 3 or guidance on customer service training?
- A. Recommended customer service is included, yes.
- 5 Q. And why does Petsmart include recommended customer
- 6 service guidelines in the manual?
- 7 A. Because we recognize that they are in the Petsmart
- 8 store and want to make sure that the health and safety of
- 9 the animals is being taken care of and that they have what
- 10 they need in order to process those adoptions and that the
- 11 customers remain safe, healthy, and, knowledge- --
- 12 knowledgeable as well of what's going on.
- 13 Q. The charity adoption program that's referenced in
- 14 the adoption partner manual, is that the -- what we've
- 15 already discussed, the monetary award for a successful
- 16 adoption?
- 17 A. Yes.
- 18 Q. Okay. Do you agree that the manual provides
- 19 guidance regarding appropriate dress for the agency
- 20 employees?
- 21 A. It does. Reasonable guidance for appropriate
- 22 dress, yes.
- Q. For example, they're not permitted to wear shorts
- 24 on the property. Correct?
- 25 A. Correct.

- 1 Q. What is the adoptable pet log?
- 2 A. I believe it is a log that is kept by the
- 3 organization, as well as reviewed by a Petsmart store leader
- 4 to see who is on site and who -- which animals are on site
- 5 and which animals are adopted.
- 6 Q. Okay. What's the purpose of the log?
- 7 A. I believe exactly that, to monitor who is there
- 8 and who is adopted.
- 9 Q. And are there policies and procedures involving
- 10 this log of adoptable pets?
- 11 A. I believe so, but I'm not fully familiar with
- 12 them.
- Q. What is a Petsmart adoption ambassador?
- 14 A. That is a Petsmart associate who is on staff of
- 15 Petsmart in the store to help the adoption partner with
- 16 anything they may need but also works with customers to
- 17 direct them to the area or help them with anything that they
- 18 may need during or after the adoption.
- 19 Q. And is it accurate that the manual states that
- 20 pets that have bitten or scratched a customer associate or
- 21 adoption partner personnel may not be brought back to any
- 22 Petsmart store for adoption?
- 23 A. Correct.
- Q. I saw, in some of the documents, reference to
- 25 Michelle Herr. Who is she?

TXHIRIT 10

oppersmart Charities

A HOME 4 SPOT ANIMAL RESCUE

8258525

Organization Name

Agreement to Participate in the PetSmart/PetSmart Charities Adoption Program

The purpose of PelSmart Charities Adoption Program is to assist local animal welfare organizations to find homes for homeless pels and to help end euthanasia as a means of pet population control. Through our working together, we can achieve these goals by educating the public about responsible pet ownership, providing a superior adoption experience, and matching the right pet with the right family.

PetSmart Charities has permission to use certain space within PetSmart stores and place certain animal organizations, we call Agency Partners, in that space. Being located in a PetSmart store increases the Agency Partner's visibility providing a great advantage for the Agency Partners. Along with the benefits come certain responsibilities. Having a presence in a PetSmart store also means that you, your employees and volunteers as well as the adoptable pets you display may be viewed by the public as representatives of PetSmart even though you are not. In addition, the safety of your organization's employees and volunteers, PetSmart associates and customers and the pets are of the utmost importance. Therefore, the Agency Partner agrees to adhere to the following:

Pets

- · Agency Partner shall be fully responsible for all its animals and for properly caring for them at all times.
- Agency must maintain control of its animals in the Adoption Center at all times. Pets that are displayed outside
 the Adoption Center must be confined either in a crate or an exercise pen, or on a lead with one handler to every
 dog.
- Agency Pariner will offer only healthy animals for adoption in the PetSmart Charities Adoption Center or designated adoption areas.
- Agency Partner will isolate an animal at the first sign of illness or aggression and remove it from the PetSmart store immediately. Pets showing signs of aggression may not be brought back to the store for future placement.
- All animals must be vaccinated in accordance with PetSmart protocol and applicable state and local laws prior to being transported to PetSmart and placed in the Adoption Center. Vaccination of <u>any</u> animals in or on PetSmart premises is strictly prohibited. Dispensing medications or veterinary advice to PetSmart customers and/or adopters while on PetSmart premises is prohibited.
- Agency Partner must require that all animals be spayed or neutered. If the animal is not spayed or neutered prior to adoption, the Agency Partner must have a program in place to ensure adopter compliance.
- Agency Parlners may not accept surrendered pets from the public or abandoned pets while on PetSmart premises.

The Adoption Process

- Subject to this Agreement, the Agency Partner will use its own shelter adoption policies and procedures when
 offering animals for adoption at the PetSmart Charities Adoption Center. The Agency Partner will explain the
 process that an adopter must follow to finalize an adoption.
- Agency Partner will make the final decision in the placement of a pet. If an adoption is denied, the Agency
 Partner will explain why it was denied and offer alternatives. Professional handling of non-match or denied
 adoptions is expected at all times.
- Agency Pariner will require a signed PetSmart Adoption Release form with every adoption.
- · Adoption results will be communicated to the PetSmart store director.

DE

August 2005

PetSmart, Inc. Confidential

1

PETS0001

WRIT 331

 Agency Partner will adhere to the Adoption Center schedule as agreed upon by the Agency Partner and PetSmart and will promptly notify PetSmart management at least 24 hours in advance of any changes.

Customer Service

- Agency Partner will avoid discriminatory practices, or the perception of discrimination, by utilizing standardized
 fees for adoption, ensuring equal opportunity and fair treatment to all potential adopters and by not discriminating
 based on the basis of age, gender, race, ethnicity, national origin, religion, disability or sexual orientation.
- Agency Partner will disclose all known issues about an animal to an adopter.
- Agency Partner will communicate to potential adopters any of its requirements that may be conditional to an
 adoption.
- Subject to this agreement, the Agency Partner will use its own shelter adoption policies and procedures when
 offering animals for adoption. Agency Partner will explain the process that an adopter must follow to finalize an
 adoption.
- Agency Partner will make the final decision in the placement of a pet. If an adoption is denied, the Agency Partner
 will explain why it was denied and offer alternatives. Professional handling of non-match or denied adoptions is
 expected at all times.
- Agency Partners will work to resolve any adoption-related issues that may arise with PetSmart customers, including working with the Store Manager,
- Agency Partners will keep all information provided on an adoption application as private and confidential.
 PetSmart may require access in the event of a customer issue concerning the pet.

Agency Pariner volunteers and/or employees

- Agency Partners are fully responsible for all actions and omissions of their employees and/or volunteers at all times.
- Agency partner volunteers must be at least 14 years old; volunteers under the age of 18 must be accompanied by
 and supervised by an adult at all times. All representatives must maintain a clean, neat and professional
 appearance at all times, and conduct themselves in a professional and courteous manner.
- Agency partner representatives' family members and/or personal pets may not be present at the Adoption Center during an Agency Partner representative's shift.
- All questions, comments and concerns shall first be directed to the PetSmart Store Manager.

Agency Partner activities while in the PetSmart store

- Agency Partners may not sell products, competitive services (for example, grooming, pet training and veterinary
 services) or conduct fundraising activities while in a PetSmart store. Agency Partners shall not unnecessarily
 interfere with or impede the conduct of business of PetSmart Charities or any tenant or occupant of the location at
 any time. Agency Partner may not directly solicit donations from PetSmart customers while they are present at
 the Adoption Center. Agency Partner is welcome to collect donations from the public while the Agency Partner is
 performing adoptions at the Adoption Center if they provide their own collection canister that is located where
 adoptions are being performed.
- Agency Partner representatives shall not disparage PetSmart, PetSmart Charities or any PetSmart products, services, Banfield the Pet Hospital, associates or the activities or reputations of any other organizations perticipating in the Adoptions Program.
- PetSmart provides supplies for the Adoption Center (dog food, cat food, litter, etc). However, no Agency Parlner
 employee or volunteer is permitted to remove any product, supplies, or equipment from the sales floor for use in
 the Center or any other reason. The Agency Parlner, their employees or volunteers, must contact a PetSmart
 manager for replenishment of supplies or equipment.
- The Adoption Center must be maintained in a clean and orderly fashion and precautions taken to discourage the spread of communicable diseases. The Agency Partner is responsible for ensuring that the Adoption Center is clean prior to departure.

Other Agreements and	Understandings

DE

August 2005

PetSmart, Inc. Confidential

2

DocuSign Envelope ID: 4969BCA7-17A7-45BE-9F80-418E6AB8555A

Nothing within this Agreement shall be construed to create a legal partnership, joint venture, landlord-tenant or employeeemployer relationship between PetSmart or an adoption agency or volunteers. The Agency Partner is an Independent entity responsible for itself, its employees, volunteers, subcontractors, representative, agents and animals at all times.

Agency Partner will secure and maintain all permits, certifications and/or licenses required by law to conduct it activities under this Agreement.

Agency Partner including its employees, agents, representatives, assigns, successors and subcontractors shall defend, indemnify and hold harmless for, from and against the PetSmart and PetSmart Charities, including their respective employees, agents, representatives, assigns, successors and subcontractors for, from and against all costs, claims, losses, liabilities, property damage, bodily injury or death, intellectual property infringement (including reasonable fees of attorneys) ("Claim"), incident to or arising out of the Agency Partner's: (i) breach of this Agreement; (ii) negligent act(s) or omission(s); (iii) violation of Applicable Law; and/or (iv) employees, subcontractors or agents filing of an employment and/or worker compensation claim.

Agency Pertner will not use any trademarks or names, service marks, logos or other commercial or product designations of PetSmart or PetSmart Charitles without PetSmart's express prior written consent. In particular, Agency Partner shall not identify or make reference to PetSmart in any advertising or other promotional modality regardless of its form without explicit prior written consent from PetSmart.

Agency Partner understands that attaining our mutual goal of finding homes for homeless pets may mean that there might be more than one Agency Partner operating in the same PelSmart store,

Agency Pertner understands that an Agency Partner may terminate its participation in the PetSmart Charities Adoption Program for any reason at any time, PetSmart also reserves the right to terminate the Agency Partner from the Adoption Program for any reason at any time.

Agency understands that the final step in the Adoption program approval process is a satisfactory shelter or foster home visit, conducted by a member of PetSmart store management.

The Agency Partner's signature below indicates that the Agency Partner has read, understands, agrees to and will abide by the above terms and that the person signing on behalf of the Agency Partner is authorized to bind and sign for the Agency Partner and agree to this Agreement on its behalf.

Tille: president

Name (print):	Date: 6/14/2013	

Signature:

Exhibit 11: Petsmart's Adoption Partner Manual is Considered Confidential and will be emailed to the Court for an in-camera review.