## IN THE SUPREME COURT OF THE STATE OF NEVADA

FIRST STREET FOR BOOMERS & BEYOND, INC.; AITHR DEALER, INC.;

Petitioner,

v.

THE EIGHTH JUDICIAL DISTRICT COURT, IN AND FOR THE COUNTY OF CLARK, STATE OF NEVADA, AND THE HONORABLE CRYSTAL ELLER, DISTRICT JUDGE,

Respondents,

And

ROBERT ANSARA, as Special Administrator of the Estate of SHERRY LYNN CUNNISON, Deceased: ROBERT ANSARA, as Special Administrator of the Estate of MICHAEL SMITH, Deceased heir to the Estate of SHERRY LYNN CUNNISON, Deceased; and DEBORAH TAMANTINI individually, and heir to the Estate of SHERRY LYNN CUNNISON, Deceased; HALE BENTON, Individually; HOMECLICK, LLC; JACUZZI INC., doing business as JACUZZI LUXURY BATH; **BESTWAY BUILDING &** REMODELING, INC.; WILLIAM BUDD, Individually and as BUDDS PLUMBING; DOES 1 through 20; ROE CORPORATIONS 1 through 20: DOE EMPLOYEES 1 through 20; DOE

CASE NO.

Electronically Filed
Aug 17 2021 01:34 p.m.
Elizabeth A. Brown
District Court of Supreme Court
A-16-731244-C
Dept. No. XIX

MANUFACTURERS 1 through 20; DOE 20 INSTALLERS 1 through 20; DOE CONTRACTORS 1 through 20; and DOE 21 SUBCONTRACTORS 1 through 20, inclusive,

Real Parties in Interest.

From the Eighth Judicial District Court The Honorable Crystal Eller District Judge

\_\_\_\_\_

### APPENDIX VOLUME 5 TO PETITION FOR WRIT OF MANDAMUS

\_\_\_\_\_

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Amended Complaint		

DATED this 16th day of August, 2021.

THORNDAL ARMSTRONG DELK BALKENBUSH & EISINGER

PHILIP GOODHART, ESQ. (#5332)

MEGHAN M. GOODWIN, ESQ. (#11974)

1100 East Bridger Avenue

Las Vegas, Nevada 89101 Attorneys for Petitioners firstSTREET For

Boomers & Beyond, Inc. and AITHR Dealer, Inc.

## CERTIFICATE OF SERVICE

I, the undersigned, declare under penalty of perjury, that I am over the age of eighteen (18) years, and I am not a party to, nor interested in, this action. On August 16, 2021, I caused to be served a true and correct copy of the foregoing APPENDIX VOLUME 5 TO PETITION FOR WRIT OF MANDAMUS upon the following by the method indicated:

\* **BY U.S. MAIL:** by placing the document(s) listed above in a sealed envelope with postage thereon fully prepaid, in the United States mail at Las Vegas, Nevada addressed as set forth below:

Honorable Crystal Eller Eighth Judicial District Court, Dept. XIX Regional Justice Center 200 Lewis Avenue Las Vegas, NV 89155

\* **BY ELECTRONIC SUBMISSION**: submitted to the above-entitled Court for electronic filing and service upon the Court's Service List for the above-referenced case.

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An Employee of Thorndal Armstrong Delk Balkenbush & Eisinger

MR. CLOWARD: I think so.

MR. COOLS: Can I just clarify something in regards to something like 43?

All documents relating to complaints made to you about your walk-in tubs from

January 1, 2012 to the present.

DISCOVERY COMMISSIONER: I don't have 43 on my list.

MR. COOLS: Okay. It's in the 24 through 25 and then 41 through 43.

DISCOVERY COMMISSIONER: Okay, got it.

MR. COOLS: My question is obviously, you know, that could also pertain to internal communications via email about that. Are you requiring us to also do an ESI search and privilege log for all privileged communications about those claims as well?

DISCOVERY COMMISSIONER: Ordinary course of business is what I'm talking about.

MR. COOLS: Okay.

DISCOVERY COMMISSIONER: Okay? To the extent that the complaint gets passed on to the lawyer and the lawyer is making opinions about it, I would say you need to do a privilege log.

MR. COOLS: That's just extremely costly and burdensome to have to go through and do --

DISCOVERY COMMISSIONER: Okay, but we're limiting it to the time frame, and this one is January 1st of 2012 and it deals with wrongful death or bodily injury. So it wouldn't involve any of the warranties, it wouldn't involve anything where there's no injury. How many claims could you possibly have?

MR. COOLS: I'm just saying even doing the search based off of the ten

or eleven claims, subsequent claims that have been produced, having to go through and find all the custodians that may have touched that claim do a search, have counsel review for privilege, those are just very burdensome and costly endeavors. If that's part of your ruling, I understand.

DISCOVERY COMMISSIONER: Well, I don't want this to be overly burdensome and costly for the defendant, but you cannot hide behind a privilege not to produce documents that were in the ordinary course of business. And when you say something like that, it worries me.

MR. COOLS: I don't know that -- frankly, Your Honor, I don't know that any exist. I'm just saying I'm sure there's emails about it. So, you know, if a claim came in and it's escalated or whatever --

DISCOVERY COMMISSIONER: Well, then I think you just need to identify --

MR. COOLS: I mean, these aren't about our claim, so we're getting into a granular level on these other claims that --

DISCOVERY COMMISSIONER: All documents related to complaints made to you about your walk-in tubs from January 1st, 2012 to the present. The complaints have to be about wrongful death or bodily injury. So any warranty claims, any non-injury claims are not part of this production. Documents that are produced or prepared in the ordinary course of business have to be produced. If some point the claim goes to the legal department, you just need to identify the fact that any other documents are part of the legal -- it went to legal and are covered by work product privilege or whatever it is. I mean, I don't know how many we're talking about. I don't expect you to do this for every warranty claim.

MR. COOLS: I guess is it possible to -- you know, since we've already given, for instance, the subsequent incident claims, is it possible to have plaintiff identify which ones they're arguing are substantially similar, which is the criteria for any admissibility of subsequent claims, and then have us drill down on those particular claims versus, you know any claims? And I use that one as an example, but, you know, even like Request No. 24, which would involve prior and subsequent.

DISCOVERY COMMISSIONER: I don't know the answer because I don't know the scope of the information we're dealing with. So what I think you need to do is a little bit of research and tell me exactly what we're dealing with. In terms of the other information on the eleven claims, Mr. Cloward, take a look, find out which claims you want information on. I wouldn't ask for information on all eleven because I don't think that's really that exciting. All of them are not that exciting for you. But I think you can, you know, pare down what you need.

MR. CLOWARD: Okay.

MR. COOLS: Thank you, Your Honor.

DISCOVERY COMMISSIONER: All right. I really can't do any more today.

MR. CLOWARD: Thank you, Judge.

DISCOVERY COMMISSIONER: So the motion to compel -- or the motion for a protective order, I'm sorry, is granted in part and denied in part within the parameters discussed. If you start -- defense counsel, if you start looking at things and it's going to be overly burdensome or difficult, then have a conference call with me with plaintiff's counsel and we'll figure out a plan.

MR. COOLS: And can we also, if we're unable to -- hopefully we can come to agreement regarding which computers are searched and so forth, but if we're not,

can we have a call with you?

DISCOVERY COMMISSIONER: Have a conference call with me.

MR. COOLS: Okay.

DISCOVERY COMMISSIONER: And I do want you to both get bids. I want to keep the cost of it down and make it reasonable. So I think we need to see what we're dealing with. And it could be, defense counsel, that you can have your company run a search. I just don't know. Again, you know, is this call center separate and apart? What about the 9-1-1 call center, did you search the complaints or the calls that came in on that? I know it was enacted after this incident, but did you search for whether or not complaints or calls came in on that?

MR. COOLS: I'm not familiar with that product, so I don't know.

DISCOVERY COMMISSIONER: So, plaintiff's counsel said that was a product that was implemented by your company, but you're not familiar with it?

MR. COOLS: No.

DISCOVERY COMMISSIONER: Then you'll need to follow up with your company to see what that was and if there are any claims that came in, how can you search for those.

Plaintiff's counsel, I need you to prepare my Report and Recommendation, please, and run it by defense counsel --

MR. CLOWARD: You got it.

DISCOVERY COMMISSIONER: -- to approve as to form and content, and I need it in ten days.

MR. CLOWARD: You got it. I'm going to request a copy of the transcript.

DISCOVERY COMMISSIONER: That's fine. Thank you very much.

1	MR. CLOWARD: Thank you, Judge.
2	MR. COOLS: Thank you, Your Honor.
3	(PROCEEDINGS CONCLUDED 10:49 A.M.)
4	* * * * *
5	
6	ATTEST: I do hereby certify that I have truly and correctly transcribed the audio/video proceedings in the above-entitled case to the best of my ability.
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8	Liz Sarcia
9	Liz Garcia, Transcriber LGM Transcription Service
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# EXHIBIT 17

## ELECTRONICALLY SERVED 8/23/2019 4:32 PM

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	Defendants, FIRSTSTREET FOR	
13	BOOMERS AND BEYOND, INC., AITHR DEALER, INC., and HALE BENTON	
14	THITTIN DETECT, INC., and ITTLE DENTON	
15	DISTRIC	T COURT
16	CLARK COUN	ITY, NEVADA
17	ROBERT ANSARA, as Special Administrator of	
''	the Estate of SHERRY LYNN CUNNISON,	CASE NO. A-16-731244-C
18	Deceased; MICHAEL SMITH individually, and	DEPT. NO. 2
19	heir to the Estate of SHERRY LYNN	
	CUNNISON, Deceased; and DEBORAH	DEEENDANT EIDSTSTDEET EAD
20	TAMANTINI individually, and heir to the Estate of SHERRY LYNN CUNNISON, Deceased,	DEFENDANT, FIRSTSTREET FOR BOOMERS AND BEYOND, INC.'S
21	of STERRY ETTIV CONTINUOUS, Deceased,	RESPONSE TO PLAINTIFF
22	Plaintiffs,	ROBERT ANSARA'S FIFTH SET OF
		REQUESTS FOR PRODUCTION OF
23	vs.	<u>DOCUMENTS</u>
24	FIRST STREET FOR BOOMERS & BEYOND.	
ر	INC.; AITHR DEALER, INC.; HALE	
25	BENTON, Individually; HOMECLICK, LLC;	
26	JACUZZI INC., doing business as JACUZZI	
27	LUXURY BATH; BESTWAY BUILDING & REMODELING, INC.; WILLIAM BUDD,	
	Individually and as BUDDS PLUMBING; DOES	
28	1 through 20; ROE CORPORATIONS 1	

	through 20; DOE EMPLOYEES 1 through 20;
1	DOE MANUFACTURERS 1 through 20; DOE
2	20 INSTALLERS 1 through 20; DOE CONTRACTORS 1 through 20; and DOE 21
3	SUBCONTRACTORS 1 through 20, inclusive,
4	Defendants.
5	
6	HOMECLICK, LLC,
7	Cross-Plaintiff,
8	vs.
9	
10	FIRST STREET FOR BOOMERS & BEYOND, INC.; AITHR DEALER, INC.; HOMECLICK,
11	LLC; JACUZZI LUXURY BATH, doing business as JACUZZI INC.; BESTWAY
12	BUILDING & REMODELING, INC.;
13	WILLIAM BUDD, individually, and as BUDDS PLUMBING,
14	Cross-Defendants.
15	
16	HOMECLICK, LLC, a New Jersey limited
17	liability company,
18	Third-Party Plaintiff,
19	vs.
20	CHICAGO FAUCETS, an unknown entity,
21	Third-Party Defendant.
22	
23	BESTWAY BUILDING & REMODELING,
24	INC.,
25	Cross-Claimant,
26	vs.
27	FIRST STREET FOR BOOMERS & BEYOND,
28	INC.; AITHER DEALER, INC.; HALE

1	BENTON, individually; HOMECLICK, LLC; JACUZZI LUXURY BATH, dba JACUZZI
2	INC.; WILLIAM BUDD, individually and as
3	BUDD'S PLUMBING; ROES I through X,
4	Cross-Defendants.
5	WILLIAM BUDD, individually and as BUDDS
6	PLUMBING,
7	Cross-Claimants,
8	vs.
9	
10	FIRST STREET FOR BOOMERS & BEYOND, INC.; AITHR DEALER, INC.; HALE
11	BENTON, individually; HOMECLICK, LLC; JACUZZI INC., doing business as JACUZZI
12	LUXURY BATH; BESTWAY BUILDING &
13	REMODELING, INC.; DOES 1 through 20; ROE CORPORATIONS 1 through 20; DOE
14	EMPLOYEES 1 through 20; DOE MANUFACTURERS 1 through 20; DOE 20
15	INSTALLERS, 1 through 20; DOE
16	CONTRACTORS 1 through 20; and DOE 21 SUBCONTRACTORS 1 through 20, inclusive,
17	Cross-Defendants.
18	
19	FIRSTSTREET FOR BOOMERS & BEYOND,
20	INC.; and AITHR DEALER, INC.,
21	Cross-Claimants,
22	v.
23	HOMECLICK, LLC; CHICAGO FAUCETS;
24	and WILLIAM BUDD, individually and as BUDD'S PLUMBING,
25	·
26	Cross-Defendants.
27	

# DEFENDANT, FIRSTSTREET FOR BOOMERS AND BEYOND, INC.'S RESPONSE TO PLAINTIFF ROBERT ANSARA'S FIFTH SET OF REQUESTS FOR PRODUCTION OF DOCUMENTS

TO: ROBERT ANSARA, Plaintiff; and

TO: RICHARD HARRIS LAW FIRM, attorneys for Plaintiff:

COMES NOW Defendant, FIRSTSTREET FOR BOOMERS AND BEYOND, INC., by and through its attorneys, the law firm of THORNDAL ARMSTRONG DELK BALKENBUSH & EISINGER, and hereby responds to Plaintiff's Fifth Set of Requests for Production of Documents as follows:

#### **REQUEST NO.:**

95. Defendant firstSTREET's NRCP 30(b)(6) witness, Dave Modena, testified at his deposition that he was aware of customer complaints or concerns regarding the slipperiness of certain Jacuzzi walk-in tubs. See generally, Deposition of Dave Modena – Vol. I, pp.40-59, December 11, 2018. Mr. Modena testified that there were e-mails exchanged between Jacuzzi and AITHR/firstSTREET relating to customer complaints regarding the slipperiness of the tub. See Deposition of Dave Modena – Vol. I, 47:1-51:1, December 11, 2018. Please produce all communications between You and AITHR, Jacuzzi, or any dealer relating to customer complaints or concerns about the slipperiness of any Jacuzzi walk-in tubs. This request seeks information relating to the slipperiness of the walk-in tub surface, whether the floor or the seat.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

96. Defendant firstSTREET's NRCP NRCP 30(b)(6) witness, Dave Modena, testified at his deposition that he was aware of customer complaints or concerns regarding the slipperiness of certain Jacuzzi walk-in tubs. See generally, Deposition of Dave Modena – Vol. I, pp.40-59, December 11, 2018. Mr. Modena testified that there were e-mails exchanged between Jacuzzi and AITHR/firstSTREET relating to customer complaints regarding the slipperiness of the tub. See Deposition of Dave Modena – Vol. I, 47:1-51:1, December 11, 2018. Please produce all Documents relating to customer complaints or concerns made to You, directly or indirectly,

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PA0678

regarding the slipperiness of any Jacuzzi walk-in tubs from 2008 to present. This request seeks such communications regardless of the method communication (e.g., direct communications from the user, or indirect communications from some customer service management company, marketing company, dealer, salesperson, or any other source.). This request seeks information relating to the slipperiness of the walk-in tub surface, whether the floor or the seat.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

97. Please produce all communications between You and AITHR, Jacuzzi, or **any** dealer relating to the decision to provide, sell, or otherwise making available the product referred to as "Kahuna Grip" by Dave Modena during his December 11, 208 deposition.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

98. Please produce all communications between You and a customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi walk-in tub relating to the decision to provide, sell, or otherwise making available the product referred to as "Kahuna Grip" by Dave Modena during his December 11, 2018 deposition.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

99. Produce all communications between You and Jacuzzi, AITHR, or any dealer pertaining to the decision to provide, sell, or otherwise making available any products other than Kahuna Grip which were intended to decrease the likelihood of physical injury or bodily harm arising from the use of a Jacuzzi walk-in tub.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1

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100. Please produce all communications You have received, directly or indirectly, from a customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi walk-in tub regarding the slipperiness of the tub's **seat** and Your responses thereto. This request seeks such information regardless of the method You became aware of the communication (e.g., directly from the user, indirectly from some customer service management company, from a marketing company, a dealer, a salesperson, or any other source).

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

101. Please produce all documents <u>relating to</u> communications You have received, directly or indirectly, from a customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi walk-in tub regarding the slipperiness of the tub's <u>seat</u> and Your responses thereto. This request seeks such information regardless of the method You became aware of the communication (e.g., directly from the user, indirectly from a customer service management company, from a marketing company, a dealer, a salesperson, or any other source).

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

102. Please produce all Documents You created in the ordinary course of business which arose out of You becoming aware of any customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) concern or complaint regarding the slipperiness of a Jacuzzi Walk-In tub's **seat**.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

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103. Please produce all documents pertaining to a customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) slipping off of the seat (or allegedly slipping off of the seat) of a Jacuzzi walk-in tub from 2008 to present.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

104. Please produce all communications You have received, directly or indirectly, from a customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi walk-in tub regarding the slipperiness of the tub's **floor** and Your responses thereto. This request seeks such information regardless of the method You became aware of the communication (e.g., directly from the user, indirectly from some customer service management company, from a marketing company, a dealer, a salesperson, or any other source).

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

105. Please produce all documents <u>relating to</u> communications You have received, directly or indirectly, from a customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi walk-in tub regarding the slipperiness of the tub's <u>floor</u> and Your responses thereto. This request seeks such information regardless of the method You became aware of the communication (e.g., directly from the user, indirectly from some customer service management company, from a marketing company, a dealer, a salesperson, or any other source).

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

-7- PA0681

106. Please produce all Documents You created in the ordinary course of business which arose out of You becoming aware of any customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) concern or complaint regarding the slipperiness of a Jacuzzi Walk-In tub's **floor**.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

107. Please produce all documents pertaining to a customer or end-user slipping on the floor (or allegedly slipping on the floor) of a Jacuzzi walk-in tub from 2008 to present.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

108. Please produce all communications You received, directly or indirectly, from a customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi walk-in tub regarding concerns or complaint relating to any actual or potential issues pertaining the ingress and egress of the tub; and Your responses thereto. This request seeks such information regardless of the method You became aware of the communication (e.g., directly from the user, indirectly from some customer service management company, from a marketing company, a dealer, a salesperson, or any other source).

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

109. Please produce all documents <u>relating to</u> communications You have received, directly or indirectly, from a customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi walk-in tub regarding concerns or complaints about any actual or potential risks pertaining to ingress or egress issues of the tub and Your responses thereto. This request seeks such information regardless of the method You became aware of the communication (e.g., directly from the user, indirectly

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PA0682

from a customer service management company, from a marketing company, a dealer, a salesperson, 1 or any other source). 2 **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been 3 able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 4 Early Case Conference Production and all Supplements thereto. 5 Please produce all Documents You created in the ordinary course of business which 6 arose out of You becoming aware of any customer or end-user concern or complaint about any 7 actual or potential risks pertaining to ingress or egress issues of the tub. 8 **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been 9 able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 10 11 Early Case Conference Production and all Supplements thereto. 12 111. Please produce all documents pertaining to a customer or end-use of a Jacuzzi walk-13 in tub getting stuck (or allegedly getting stuck) in a Jacuzzi walk-in tub from 2008 to present. 14 **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 15 Early Case Conference Production and all Supplements thereto. 16 112. Please produce all communications You have received, directly or indirectly, from a 17 customer or end-user (or family member, friend, counsel, agent, representative, or any other person 18 19 acting on behalf of a customer or end-user) of a Jacuzzi walk-in tub regarding the placement of the tubs grab-bars and Your responses thereto. This request seeks such information regardless of the 20 method You became aware of the communication (e.g., directly from the user, indirectly from 21 some customer service management company, from a marketing company, a dealer, a salesperson, 22 or any other source). 23 **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been 24 able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 25 Early Case Conference Production and all Supplements thereto. 26

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113. Please produce all documents relating to communications You have received, 2 directly or indirectly, from a customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi walk-in 3 4 tub regarding the placement of the tub's grab-bars and Your responses thereto. This request seeks such information regardless of the method You became aware of the communication (e.g., directly 5 from the user, indirectly from a customer service management company, from a marketing 6 7 company, a dealer, a salesperson, or any other source). RESPONSE: All documents responsive to this request that Defendant firstSTREET has been 8 able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 9 Early Case Conference Production and all Supplements thereto. 10 114. Please produce all Documents You created in the ordinary course of business which 11 arose out of You becoming aware of any customer or end-user concern or complaint regarding the 12 placement of a Jacuzzi Walk-In tub's grab-bars. 13 RESPONSE: All documents responsive to this request that Defendant firstSTREET has been 14 able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 15

Early Case Conference Production and all Supplements thereto.

115. Please produce all documents pertaining to a customer or end-user of a Jacuzzi walk-in tub being unable to reach a grab bar (or allegedly being unable to reach a grab bar) in a Jacuzzi walk-in tub from 2008 to present.

RESPONSE: All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

116. Any documents You made in the ordinary course of business in response to, or which arose out of, any customer or end-user contending or alleging that a Jacuzzi Walk-In tub was defective (or somehow did not meet the user's expectations) due to the slipperiness of the tub surface (whether the floor or seat).

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**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

117. Any documents You made in the ordinary course of business in response to, or which arose out of, any customer or end-user contending or alleging that a Jacuzzi Walk-In tub was defective (or somehow did not meet the user's expectations) in any way the customer or end user's ability to ingress or egress in or out of the tub.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

118. Any documents You made in the ordinary course of business in response to, or which arose out of, any customer or end-user contending or alleging that a Jacuzzi Walk-In tub presented an unexpected a risk of bodily injury or physical harm.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

119. Produce all communications You received, directly or indirectly, from any customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi Walk-In bathtub in which the customer or end-user contends, alleges, or states a concern that a Jacuzzi Walk-In tub was presented any type of risk of bodily injury or physical harm.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

120. Produce all communications You received, directly or indirectly, from any customer or end-user (or family member, friend, counsel, agent, representative, or any other person acting on behalf of a customer or end-user) of a Jacuzzi Walk-In bathtub in which the customer or end-user contends that a Jacuzzi walk-in tub did not meet the user's expectations due to concerns regarding

a risk of bodily injury or physical harm.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

- 121. Please produce all communications between You and Audrey Martinez of Jacuzzi, Inc. regarding any complaint, allegation, or concern from a customer or user (or family member, friend, representative, or agent communicating on behalf of a customer or end-user) of a Jacuzzi Walk-In bathtub that a Jacuzzi Walk-In bathtub presented any actual or possible risk that did cause, or could cause, bodily injury or physical harm.
- **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.
- 122. Please produce all communications between You and Jacuzzi, Inc. regarding any complaint, allegation, or concern from a customer or user (or family member, friend, representative, or agent communicating on behalf of a customer or end-user) of a Jacuzzi Walk-In bathtub that a Jacuzzi Walk-In bathtub presented any actual or possible risk that did cause, or could cause, bodily injury or physical harm.
- **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.
- 123. Please produce all communications between You and AITHR or any other dealer regarding any complaint, allegation, or concern from a customer or user (or family member, friend, representative, or agent communicating on behalf of a customer or end-user) of a Jacuzzi Walk-In bathtub that a Jacuzzi Walk-In bathtub presented any actual or possible risk that did cause, or could cause, bodily injury or physical harm.
- **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

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 124. Please produce all Documents, informational brochures, pamphlets, marketing materials, guides, instructions, manuals, warnings, or any other similar document which was given to any customer or end-user regarding the 9-1-1 system – regardless of whether such 9-1-1 system is a Jacuzzi product.

**RESPONSE:** Defendant firstSTREET did not advertise or promote the use of a 9-1-1 system as part of the sale of the Jacuzzi Walk-In-Tub. Rather, the 9-1-1 system was a "gift" or "bonus" to customers that purchased the Jacuzzi Walk-In-Tub during a certain time period (July 2014 through October 2015) and was reflected in various print ads wherein the potential customer was told "Ask how you can get a *FREE* \$200 gift. Attached as Exhibit A is a sample print ad with the \$200 gift, which during the relevant time period would have been the 9-1-1 system. All documents responsive to this request will be produced.

125. Please produce any communications between You and any dealer relating to any dealer's sales methods, procedures, or policies related to the marketing and sales of Jacuzzi Walk-In tubs to customers or end-users.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

126. Please produce any communications between You and any dealer relating to any dealer's sales methods pertaining to the marketing and sales of Jacuzzi Walk-In tubs to customers or end-users.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.

127. Please produce any communications between You and any dealer relating to any dealer's sales methods pertaining the marketing and sales of Jacuzzi Walk-In tubs to customers or end-users.

**RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced.

128. Please produce any communications between You and Jacuzzi or any dealer relating 1 2 to any dealer or dealer sales representative's in-home sales methods, policies, or procedures. 3 **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 4 5 Early Case Conference Production and all Supplements thereto. 6 Please produce any Documents in Your possession or control relating to dealer or 7 dealer sales representative in-home sales methods, policies or procedures. 8 RESPONSE: All documents responsive to this request that Defendant firstSTREET has been 9 able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 10 Early Case Conference Production and all Supplements thereto. 130. 11 Please produce all documents in Your possession relating to representing any 12 bonus, deferred compensation or incentive compensation plans, programs, perks or agreements 13 between any dealer and any sales-representatives. RESPONSE: There was no bonus, deferred compensation or incentive compensation plans, 14 programs, perks or agreements between Defendant firstSTREET and any dealer and any sales-15 16 representatives, and therefore, there are no documents responsive to this request. 17 131. Please produce all documents in Your possession relating to any sales incentive 18 plans, contests or commission plans, including individual goals, payout targets, achieved goals and payouts for dealer sales representatives. 19 20 21 22 / / / 23 24 25 26 27

-14-

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1	RESPONSE: There was no sales incentive plans, contests or commission plans, including
2	individual goals, payout targets, achieved goals and payouts between Defendant firstSTREET and
3	any dealer sales representatives., and, therefore, there are no documents responsive to this request.
4	DATED this 23 <sup>rd</sup> day of August, 2019.
5	THORNDAL ARMSTRONG DELK
6	BALKENBUSH EISINGER
7	Pluce
8	PHILIP GOODHART, ESQ.
9	Nevada Bar No. 5332 MICHAEL C. HETEY, ESQ.
10	Nevada Bar No. 5668 MEGHAN M. GOODWIN, ESQ.
11	Nevada Bar No. 11974
12	1100 East Bridger Avenue Las Vegas, Nevada 89101
13	Attorneys for Defendants/Cross-Defendants, FIRSTSTREET FOR BOOMERS AND BEYOND,
14	INC., AITHR DEALER, INC., and HALE
15	BENTON
16	
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## **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that on the 23<sup>rd</sup> day of August, 2019, service of the above and foregoing DEFENDANT, FIRSTSTREET FOR BOOMERS AND BEYOND, INC.'S RESPONSE TO PLAINTIFF ROBERT ANSARA'S FIFTH SET OF REQUESTS FOR PRODUCTION OF DOCUMENTS was made upon each of the parties via electronic service through the Eighth Judicial District Court's Odyssey E-File and Serve system.

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Benjamin P. Cloward, Esq. Richard Harris Law Firm 801 South Fourth Street Las Vegas, Nevada 89101 Attorneys for Plaintiffs

11 Vaughn A. Crawford, Esq.

Morgan Petrelli, Esq. Snell & Wilmer LLP

3883 Howard Hughes Pkwy., Ste. 1100

Las Vegas, Nevada 89169 Attorneys for Defendant,

JACUZZI INC. dba JACUZZI

LUXURY BATH

Charles Allen Law Firm, P.C. 3575 Piedmont Road, NE Building 15, Suite L-130 Atlanta, Georgia 30305 Attorneys for Plaintiffs

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Las Vegas, Nevada 89118
Attorneys for Defendant,
JACUZZI INC. dba JACUZZI
LUXURY BATH

An employee of THORNDAL ARMSTRONG DELK BALKENBUSH & EISINGER

20

21

22

2324

25

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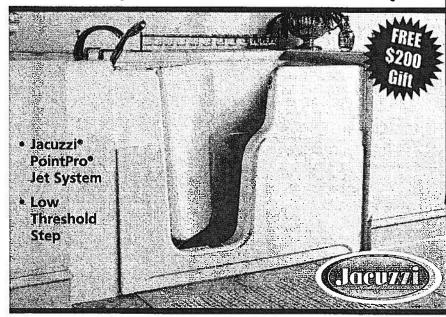
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# EXHIBIT A

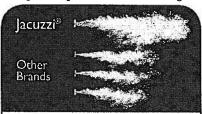
# **Enjoy A Bath Again...** Safely and Affordably



The Jacuzzi® Walk-In tub is luxurious. feature-packed and affordable

There is nothing like the simple pleasure of taking a warm bath. The cares of the day seem to fade away, along with the aches and pains of everyday life. Unfortunately for many aging Americans with mobility issues, slipping into a bath can result in slipping onto the floor. The fear of falling has made the simple act of bathing and its therapeutic benefits a thing of the past until now. Jacuzzi®, the company that perfected hydrotherapy, has created a walk-in tub that offers more than just safe bathing, peace-of-mind and independence, it can actually help you feel better.

Unlike traditional bathtubs, this Walk-In Tub features a leak-proof door that allows you to simply step into the tub rather than stepping precariously over the side. It features a state-of-the-art acrylic surface, a raised seat, and the controls are within easy reach. No other Walk-In Tub features the patented Jacuzzi® PointPro® jet system. These high-volume, low-pressure pumps feature a perfectly balanced water to air ratio to massage thoroughly yet gently. Some swirl, some spiral, some deliver large volumes of water and others target specific pressure points. They are all arranged in precise locations designed



SEE THE JACUZZI® DIFFERENCE Laboratory tests clearly show how Jacuzzi® jets outperform other manufacturers' jet systems, producing a deeper and wider plume of revitalizing bubbles. You get the best technology for an affordable price!

to deliver a therapeutic massage, yet they are fully adjustable so that your bathing experience can be completely unique.

Why spend another day wishing you could enjoy the luxury and pain-relieving benefits of a safe, comfortable bath? Call now and you'll get an unsurpassed limited lifetime warranty. Knowledgeable product experts are standing by to help you learn more about this product. Call Today!

## What To Look For in a Walk-In Tub:

Five major considerations to help make an informed decision before buying a Walk-In Tub:

- Quality A walk-in tub is a major investment. You want to find a quality tub that will last for decades. Look for one that's 100% leak-proof, mold-resistant, full metal frame construction and one that's American made.
- → Warranty Ask for a lifetime "no leak guarantee." The best tubs offer a lifetime warranty on both the tub and the operating system.
- Pain Relieving Therapy Find a tub that has both water and air jet therapy to soak away your aches and pains preferably with a perfectly balanced water to air mix. This tub is the first to offer a specialized foot massage experience. Its unique spinning motion provides optimal therapy to feet and legs. Best of all, you get it at no additional charge.
- Comfort Insist on ergonomic design, easy-to-reach controls.
- Tendorsements Only consider tubs that are ETL or UL listed. Also look for a tub tested to IAPMO standards and that's **USPC** Certified.

## Jacuzzi® Walk-In Tub

Call Toll Free NOW Ask how you can get a FREE \$200 gift

1-800-000-0000

Call now Toll-Free and mention your special promotion code xxxx.

Third-party financing available with approved credit. Aging in the Home Remodelers Inc. is neither a broker nor a lender. Not available in Hawaii and Alaska © 2014 Aging In the Home Remodelers Inc.



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A T T O R N E Y S

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# EXHIBIT 18

# **ROBERT ANSARA**

VS

# FIRST STREET FOR BOOMERS & BEYOND

Case No. A-16-731244-C



# **NOREEN ROUILLARD**

July 19, 2019

### ADVANCED REPORTING SOLUTIONS

801-746-5080 | office@advancedrep.com | advancedrep.com SALT LAKE | 159 West Broadway, Broadway Lofts, Suite 100 | Salt Lake City, Utah 84101 PROVO | 3507 North University Avenue, Suite 350-D | Provo, Utah 84604 ST. GEORGE | 20 North Main Street, Suite 301 | St. George, Utah 84770



#### Noreen Rouillard July 19, 2019

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1
                  IN THE DISTRICT COURT IN AND FOR
                   CLARK COUNTY, STATE OF NEVADA
 2
                               -00000-
 3
     ROBERT ANSARA, as Special
     Administrator of the
 4
     Estate of SHERRY LYNN
     CUNNISON, Deceased;
                                     Case No. A-16-731244-C
 5
     MICHAEL SMITH, individually,)
                                     Dept No. II
     and heir to the Estate of
 6
     SHERRY LYNN CUNNISON,
 7
     Deceased; and DEBORAH
     TAMANTINI, individually,
     and heir to the Estate of
 8
     SHERRY LYNN CUNNISON,
 9
     Deceased,
                   Plaintiffs,
10
     v.
     FIRST STREET FOR BOOMERS &
11
     BEYOND, INC.; AITHR DEALER,
12
     INC.; HALE BENTON,
     individually; HOMECLICK,
13
     LLC; JACUZZI INC., doing
     business as JACUZZI LUXURY
     BATH; BESTWAY BUILDING AND
14
     REMODELING, INC.; WILLIAM
15
     BUDD, individually and as
     BUDDS PLUMBING; et al.,
16
                   Defendants.
17
18
19
               Video Deposition of NOREEN ROUILLARD
20
                       Taken on July 19, 2019
                            At 10:04 a.m.
21
                At RICHARDS BRANDT MILLER & NELSON
                       299 South Main Street
22
                             Suite 1500
                     Salt Lake City, Utah 84110
23
24
25
     Reported by: Deirdre Rand, RPR, CSR, CCR
```

1	APPEARANCES
2	
3	For the Plaintiffs:
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7	
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12	png@thorndal.com  Attorney for FirstStreet, AITHR,
13	and Hale Benson
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17	Attorney for Jacuzzi
18	For the Witness:
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21	801-531-2000 russell-fericks@rbmn.com
22	
23	The Videographer:
24	STEPHANIE LARGIN
25	-00000-

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1	PROCEEDINGS				
2	NOREEN ROUILLARD,				
3	called as a witness, and having been first duly sworn to				
4	tell the truth, the whole truth, and nothing but the				
5	truth, testified as follows:				
6	(Before commencing, Exhibits No. 1 through 5 were				
7	marked for identification.)				
8	EXAMINATION				
9	BY MR. CLOWARD:				
L O	Q. How are you today, Ms. Rouillard?				
L1	A. I'm fine. Thank you.				
.2	Q. Okay. Well, I'm going to be as fast as I				
L3	possibly can to get own your way. Okay?				
<b>L</b> 4	A. Good idea.				
L5	Q. All right.				
L6	Have you had your deposition taken before?				
L7	A. No.				
_8	Q. Okay. So it's just kind of an				
L9	answer-question, question-answer session. The nice				
20	reporter to my right, she's typing down all of my				
21	questions along with your answers.				
22	A. Okay.				
23	Q. And if there are any objections that are made,				
24	she'll also type down those objections.				
25	A. Okay.				

```
1
               Do you know what he did in the piping or was
 2
     it just like a clog or --
 3
           Α.
               I think it was a cloq of some kind --
               Okay.
 4
           0.
               -- that had gotten stuck in there.
 5
                      And your understanding was that the tub
 6
           Q.
               Okay.
     wasn't draining because of that clog that the handyman
 7
     fixed?
 8
 9
           Α.
               Yes.
10
               Yes?
                     That's a yes?
           0.
11
           Α.
               Yes.
               MS. LLEWELLYN: Okay. I don't have any other
12
13
     questions for you.
14
               THE WITNESS: Okay.
               MS. LLEWELLYN:
15
                                Thank you very much for coming
16
     out today.
               THE WITNESS: You're welcome.
17
18
                         FURTHER EXAMINATION
     BY MR. CLOWARD:
19
20
               Just a couple follow-up questions just really
           0.
21
     quick. Can you tell us a little bit about the pad with
     bubbles? What does that look like? I don't think I've
22
23
     seen one of those.
24
           Α.
               Well, I don't know. It's about this big.
25
     (Witness gestures.)
```

1	Q. Okay.
2	A. And it's a clear color plastic. And there are
3	like bubbles all the way across the whole thing.
4	Q. Are there
5	A. So that you put down on the tub and then you
6	step on it and walk so there's nothing to slip on.
7	Q. Oh, okay. And was that something that came
8	installed in the tub or is that something that you and
9	your husband had to put in the tub?
10	A. I honestly do not remember. I'm sorry. I got
11	it right away because I didn't want to step in it and
12	slide.
13	Q. Okay. You were concerned about potentially
14	sliding without that?
15	A. Yes.
16	Q. Okay. Do you feel like that bubbles insert
17	helps to prevent that?
18	A. Yes. That's what I bought I guess I did go
19	out and buy it the next day. I could have done
20	something. It's been so long ago, I really don't
21	can't give you an honest answer, but I got it somewhere
22	and I like it and I use it every time I'm in the tub.
23	Q. Okay. Fair to say you bought that because you
24	were worried about slipping?

A.

Yes.

1	Q. Okay.				
2	And did you use the tub first without that and				
3	then you realized that it was too slippery and that's				
4	what caused you to go out and buy that?				
5	A. I don't remember. And I should have changed				
6	that. I don't remember that I bought it, whether that				
7	it came with the tub, but I had it in the first couple				
8	of days.				
9	Q. Okay.				
10	My understanding is that				
11	MR. CLOWARD: Mr. Fericks, did you pick				
12	Ms. Rouillard up today?				
13	MR. FERICKS: I did.				
14	BY MR. CLOWARD:				
15	Q. Would it be okay if your attorney and he				
16	would have to agree as well to just take a photograph				
17	of that? Would that be okay?				
18	A. Photograph of what?				
19	Q. Of the insert, the bubble thing.				
20	A. Yeah.				
21	Q. Would that be okay with you?				
22	A. If he's willing to do it, yeah.				
23	Q. Okay. I sincerely appreciate that from both				
24	of you. Thank you.				
25	MR. FERICKS: Do you have a text or a number I				

1	could send that to?					
2	MR. CLOWARD: Yes. Area code 801-913-5668.					
3	MR. FERICKS: All right.					
4	And Philip?					
5	MR. CLOWARD: Ben. Oh, sorry.					
6	MR. GOODHART: Actually, I think it would be					
7	probably easier on you if you just text it to Ben. And					
8	we've done this before, and I know Ben will text it to					
9	us immediately. I don't have a problem with that.					
10	MR. FERICKS: All right.					
11	MR. GOODHART: In fact, I was going to					
12	recommend that maybe we try to get a picture of the mat					
13	as well.					
14	MR. CLOWARD: Great.					
15	MR. GOODHART: Thank you for asking that.					
16	MR. FERICKS: So that's a cell that's a					
17	cell phone number.					
18	MR. CLOWARD: Correct, that's my cell.					
19	MR. FERICKS: All right. Brittany, same					
20	thing? Do you want it directly or					
21	MS. LLEWELLYN: No, I can just receive it from					
22	Ben as well.					
23	MR. FERICKS: All right.					
24	MS. LLEWELLYN: Thank you.					
25	MR. GOODHART: We trust Ben. He's a good guy.					

1	Like I said before, he's the smart one in the group.			
2	THE WITNESS: And I forgot to say I have			
3	another one of those in the shower. In the other			
4	bathroom. So I'm used to having them. So I don't think			
5	that there was anything spectacular when I got it, it			
6	was just common sense.			
7	BY MR. CLOWARD:			
8	Q. Okay.			
9	A. I didn't want to fall.			
10	Q. Yeah.			
11	Okay. Well, thank you again. I appreciate			
12	it. I know this is not fun coming and being deposed.			
13	We appreciate your time. Thank you very much,			
14	sincerely.			
15	A. You're welcome. I hope I can be a help.			
16	MR. GOODHART: You have. Thank you very much.			
17	We appreciate it.			
18	(Deposition concluded at 10:34 a.m.)			
19				
20				
21				
22				
23				
24				
25				

1	Case: ROBERT ANSARA as Special Administrator of the Estate of SHERRY LYNN CUNNISON, Deceased, et al. vs. FIRST STREET FOR BOOMERS & BEYOND, INC., et al.					
3	Case No. A-16-731244-C Reported by: Deirdre Rand, RPR, CSR, CCR Date taken: July 19, 2019					
4	_					
5	WITNESS CERTIFICATE					
6	I, NOREEN ROUILLARD, HEREBY DECLARE:					
7	That I am the witness in the foregoing transcript; that I have read the transcript and know the contents thereof; that with these corrections, I have noted this transcript truly and accurately reflects my testimony.					
9	PAGE-LINE CHANGE-CORRECTION REASON					
-0						
.1						
_2						
_3						
_4						
.5	No corrections were made.					
_6	I, NOREEN ROUILLARD, deponent herein, do hereby					
. 7	certify and declare under penalty of perjury the within and foregoing transcription to be true and correct.					
	and foregoing cranscription to be true and correct.					
_8						
_9	NOREEN ROUILLARD, Deponent					
20	SUBSCRIBED AND SWORN to at, this day of, 20					
21	,,,,,,					
22						
23	NOTARY PUBLIC					
24						
25						
- 0						



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### EXHIBIT 19

From: Martinez, Audrey </O=JACUZZI ORGANIZATION/OU=EXCHANGE ADMINISTRATIVE

GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=AUDREY MARTINEZ66B76F91>

To: Davis, Joseph N.
Sent: 9/24/2014 5:51:12 PM
Subject: Non Skid Options

Attachments: 5229 Non Skid Options 92014.pptx

Buonasera Joey. Here are the non-skid options we discussed the other day. I wanted to get your approval before sending. Thank you.

### **Audrey Martinez**

Marketing Manager- Aging In Place Bathing



### www.jacuzzi.com

13925 City Center Drive, Suite 200/ Chino Hills, CA 91709 909.247.2582 (o) 909.762.3203 (c)

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JACUZZI006667 REV JACUZZI006767 From: Martinez, Audrey </O=JACUZZI ORGANIZATION/OU=EXCHANGE ADMINISTRATIVE

GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=AUDREY MARTINEZ66B76F91>

To: Baehr, Rich; Bachmeyer, Kurt; Torres, Ray

**Sent:** 6/27/2013 5:20:22 PM

Subject: RE: Emailing: Test various Non Skid Patterns for compliance to ASTM F-462 , 5229 slip

resistance

You guys are very funny:)

**Audrey Martinez** 

Marketing Manager- Aging In Place Bathing

www.jacuzzi.com

13925 City Center Drive, Suite 200 / Chino Hills, CA 91709

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-----Original Message-----

From: Baehr, Rich

Sent: Thursday, June 27, 2013 9:43 AM

To: Bachmeyer, Kurt; Torres, Ray; Martinez, Audrey

Subject: RE: Emailing: Test various Non Skid Patterns for compliance to ASTM F-462, 5229 slip resistance

My 2 cents

A while back when we had units from Brazil they had a rougher bottom on the units. We had several complaints from mostly older people that it hurt their feet, to the point that we started toning down the non skid

Below is a possible solution

http://www.slipxsolutions.com/tub-tattoos-clownfish

----Original Message-----From: Bachmeyer, Kurt

Sent: Thursday, June 27, 2013 11:34 AM To: Torres, Ray; Martinez, Audrey

Cc: Demeritt, William; Peetz, Chris; Baehr, Rich; Davis, Joseph N.

Subject: RE: Emailing: Test various Non Skid Patterns for compliance to ASTM F-462, 5229 slip resistance

I'm not sure we are done here; we're compliant which is great but are we meeting the needs and safety requirements of this particular demographic? Seems to me if we want to be the leader in this category we would want to eliminate slippage of any kind now and in the future. My two cents.

Kurt Bachmeyer

Director of Customer Service

www.jacuzzi.com

14525 Monte Vista Avenue / Chino, CA 91710

909.247.2187 (o) 909.606.4270 (f)

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----Original Message-----

From: Torres, Ray

Sent: Thursday, June 27, 2013 8:24 AM

To: Martinez, Audrey

Cc: Bachmeyer, Kurt; Demeritt, William; Peetz, Chris; Baehr, Rich; Davis, Joseph N.

Subject: Emailing: Test various Non Skid Patterns for compliance to ASTM F-462, 5229 slip resistance

JACUZZI006669

REV JACUZZI006769

### Audrey,

Here are the two test reports, one is our generic test on a shower pan which is the worst case sheet draw in thickness coefficient of friction .05.(.04 is the passing standard). This is the pattern we use as a master on all jacuzzi bottoms today. The second report is a deep draw on the 5229 walk in tub, the coefficient of friction is .10 double that of the pan which is exactly what we thought it would be. In fact I have never seen a .10 average in all my years. That is darn good!

Anyways, when you send out the reports only send page one which is the conclusion page. Do not send out the actual data as it sometimes with slick lawyers, (not picking on bill) could challenge results.

Anyways great news on the bottom. Where do I charge my fees? Thanks ray

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JACUZZI006670 REV JACUZZI006770 From: Norm Murdock <norm.murdock@aihremodelers.com>

To: Martinez, Audrey; 'DAVE MODENA'

**Sent:** 7/10/2013 11:10:29 AM

Subject: Discussion Topics for Tonight/Tomorrow

Sorry, should have sent these sooner! Some of these may be a follow-up from Bob & Joey's visit to VA...

### General business:

- Higher quality, higher flow faucet Norm/Todd to test this week
- Foot spinner launch?
- Anti-scald valve improvement
- Dual drain for rapid draining of tub
- Greater slip resistance needed for our senior users
- Update on current tub problems color matching, poor skit panel fitting
- Tub-to-shower conference prototype...everything on schedule? Pricing update?
- Jacuzzi WF financing
- Large bariatric tub & small shower tub needed...can/will Jacuzzi develop these for us? Timeline?
- Jacuzzi wall system
- "Next generation" WIT with instant fill/drain
- Other Jacuzzi products that we could offer our customers comfort height toilets, etc
- Warranty issues/customer service follow-through & communications with our customers
- Installer certifications as authorized service agents

### Conference:

- Jacuzzi Presentation who, what, time allotment, etc
- "Wish list" of features/options I would like to include in the tub you will be shipping to conference:
  - o New End Panel
  - o New Adjustable Anti Scald
  - o New easy-to-adjust feet
  - o Heated Seat (conceptual)
  - o New & improved 3/4" high flow faucet
  - o New Door bumper (on door edge)
  - o New & improved pneumatic push buttons (easier to push/less "sticking")
  - o New spinning foot massaging jets
  - o 2nd grab bar on tub shelf next to seat
  - o New & improved skirt panel
  - o New & improved door with easier to operate door closing mechanism
  - o Dual drain/fast drain (conceptual)
  - o New & improved slip resistant bottom (more aggressive texture, ASTM certification on our tub)
  - o New "Bio-lock" anti-bacterial resistance
- Also, assuming we are moving forward with the large & small tub options, it would be great to show some initial concepts/designs of what these may look like as "teasers" for our group.
- Please also ship in a Jacuzzi comfort height toilet.

Norm Murdock, CAPS, CSA

Vice President

firstSTREET
Phone: 303-222-3207

Cell: 602-403-6267

 ${\bf Email:} \ \underline{norm.murdock@firststreetonline.com}$ 

Website: www.firststreetinc.com, www.firststreetonline.com

JACUZZI006671

REV JACUZZI006771



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## PETITIONERS' APPENDIX TAB 7



18

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Steven D. Grierson CLERK OF THE COURT 1 RIS BENJAMIN P. CLOWARD, ESQ. 2 Nevada Bar No. 11087 RICHARD HARRIS LAW FIRM 3 801 South Fourth Street 4 Las Vegas, Nevada 89101 Phone: (702) 444-4444 5 Fax: (702) 444-4455 E-Mail: Benjamin@RichardHarrisLaw.com 6 Attorneys for Plaintiffs 7 **DISTRICT COURT** 8 **CLARK COUNTY, NEVADA** 9 ROBERT ANSARA, as Special Adminstrator CASE NO.: A-16-731244-C 10 of the Estate of SHERRY LYNN CUNNISON, DEPT NO.: II Deceased; MICHAEL SMITH, individually, 11 and heir to the Estate of SHERRY LYNN 12 CUNNISON, Deceased; and DEBORAH TAMANTINI, Individually; and heir to the 13 Estate of SHERRY LYNN CUNNISON, **PLAINTIFFS' REPLY IN SUPPORT** OF PLAINTIFFS' RENEWED Deceased. 14 **MOTION TO STRIKE** 15 Plaintiff, **DEFENDANTS FIRST STREET FOR BOOMERS & BEYOND, INC. and** 16 AITHR DEALER, INC.'S ANSWERS VS.

SUBCONTRACTORS 1 through 20, inclusive,

Defendants.

AND ALL RELATED MATTERS

FIRST STREET FOR BOOMERS & BEYOND, INC.; AITHR DEALER, INC.;

HOMECLICK, LLC; JACUZZI INC., doing business as JACUZZI LUXURY BATH;

BESTWAY BUILDING & REMODELING, INC.; WILLIAM BUDD, Individually and as

BUDDS PLUMBING; DOES 1 through 20;

ROE CORPORATIONS 1 through 20; DOE

MANUFACTURERS 1 through 20; DOE 20

CONTRACTORS 1 through 20; and DOE 21

HALE BENTON, Individually;

EMPLOYEES 1 through 20; DOE

INSTALLERS 1 through 20; DOE

Electronically Filed 11/13/2020 2:27 PM

Plaintiffs, by and through their attorney of record, Benjamin P. Cloward, Esq. of the Richard Harris Law Firm, hereby submits Plaintiffs' Reply In Support of Plaintiffs' Renewed Motion to Strike Defendants *first* STREET for Boomers & Beyond, Inc. and AITHR Dealer, Inc.'s Answers. This Reply is made and based on the papers and pleadings on file herein, the Affidavit of Benjamin P. Cloward, Esq., the following Memorandum of Points and Authorities and the oral argument of counsel at the hearing on Plaintiffs' underlying motion.

DATED THIS 12th day of November, 2020.

### RICHARD HARRIS LAW FIRM

/s/ Benjamin P. Cloward
BENJAMIN P. CLOWARD, ESQ.
Nevada Bar No. 11087
801 South Fourth Street
Las Vegas, NV 89101
Attorneys for Plaintiffs

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# RICHARD HARRIS LAWFIRM

### **MEMORANDUM OF POINTS AND AUTHORITIES**

### I. <u>INTRODUCTION</u>

While zealous advocacy is admired, it "must be limited if it obstructs the search for truth because the lawyer's paramount obligation is the court's ascertainment of the truth and not the client's interest in a favorable outcome . . ."

Parties and their lawyers are not supposed to hide the truth from their adversary. As uncomfortable as it is to state, someone is not being truthful – whether that is *first*STREET or its attorneys remains to be seen. Rather than acknowledge certain facts that may be unfavorable to its conduct during the discovery process, *first*STREET doubles-down and flatly misrepresents several issues in order to shift the focus away from how it has behaved throughout this process.

Going one step further, *first*STREET takes a page from Jacuzzi's playbook and attempts to cast doubt by advancing a dangerous and completely false conspiracy theory, again in a desperate attempt to discredit Sherry and her lawyers. The "win at all cost" approach is dangerous and undermines the integrity of the judicial system because it creates serious doubt about the judicial system.

In wrongful death cases a lawyer *by definition* cannot talk to his deceased client. Instead, the lawyer must rely on oftentimes second-hand hearsay accounts from family members, friends, emergency responders or healthcare providers to piece together how the decedent lost their life. In this case, Sherry's lawyers were told by her family members early-on that there was a problem with the drain. This is why the complaint was drafted the way it was drafted. Those reports were based on "what people had heard."

Later on, during the litigation, when the first responders were deposed, it was discovered that Sherry told Bradley Van Pamel that she slipped off of the seat into the footwell of the tub. Based on this newly discovered information the complaint was amended to set forth these additional details.

<sup>&</sup>lt;sup>1</sup> <u>See</u>, Peter J. Henning, Lawyers, <u>Truth, and Honesty in Representing Clients</u>, 20 Notre Dame J.L. Ethics & Pub. Pol'y 209 (2006).

Since that change, Jacuzzi and the *first*STREET Defendants<sup>2</sup> have ridiculed Plaintiffs to sow doubt and discredit Plaintiffs for "allegations [that] have materially changed." What the affidavits of Nick Fawkes and Annie Dubek (non-party former employees of *first*STREET) prove is that **both** issues were true. Sherry did have a drain problem (first call)<sup>3</sup> and she did slip off the seat and become wedged (second health-check call resulting in her ultimate death)<sup>4</sup>.

### A. Fawkes Allegations

### 1. Telephone Recordings and LP Notes

Rather than admit it knew about the first call where Sherry complained about the drain (which was plead in the original complaint), *first*STREET tries in the instant opposition to distance itself from two former employees (who have nothing to gain and everything to lose from coming forth) who have sworn in affidavits that Sherry Cunnison called first to report a problem with the drain. Interestingly enough the Lead Perfection notes *do in fact*<sup>5</sup> reveal some sort of issue with the drain (paying close attention to the Allstate Adjuster comment) – yet *first*STREET in a condescending footnote advance a conspiracy that Sherry never was stuck once before and that somehow someone *other than* AITHR and *first*STREET communicated with Mr. Fawkes about preserving the phone call that was in fact preserved.

Problematic for *first*STREET is that Mr. Fawkes is the person who took the video.<sup>6</sup> Also troublesome is that Mr. Fawkes was an employee of AITHR/*first*STREET at the time the video was obtained, *not* an employee of Plaintiff or any other party. *first*STREET goes to great lengths to explain how the voicemail might have been missed when it searched for documents.

<sup>&</sup>lt;sup>2</sup> The *first*STREET Defendants refers to both *first*STREET For Boomers & Beyond, Inc. ("*first*STREET") and AITHR Dealers, Inc.'s ("AITHR"). For simplicity they will collectively be referred to as "the *first*STREET Defendants."

<sup>&</sup>lt;sup>3</sup> The Lead Perfection notes that were produced do in fact prove there was an issue with the drain. For instance the entry made by Annette Doubek (Annie Doubek) on January 29, 2014 indicated, "Ms. Cunnison called and said she could not turn the drain opener to turn, I am sending her a lever overnight . . ." and "[w]e received a call from Ashley Smith who is the claims adjuster for All State. She stated the customer was in the tub and the drain malfunctioned and she couldn't get out and passed away in the tub." See, Ex. 25 (Lead Perfection Notes FIRST000360; FIRST000357).

<sup>&</sup>lt;sup>4</sup> <u>See</u> Ex. 26, Bradley Van Pamel Dep. 16:4-12, Nov. 20, 2017, who testified that, "She said that she went to go turn the water off and to drain the tub out and she slipped off the seat and wedged herself between the seat and like the side of the tub."

<sup>&</sup>lt;sup>5</sup> See, FN 2, supra.

<sup>&</sup>lt;sup>6</sup> See Ex. 42 Declaration of Benjamin Cloward.

firstSTREET argues that the voicemail may not have been saved in its systems based on the assertion that the voicemail was on Ms. Doubek's cell phone. This is just a red-herring to distract the Court from the simple fact that firstSTREET was in possession of the voicemail. Whether the voicemail was from Ms. Doubek's cell phone does not matter. If the voicemail was only left on Ms. Doubek's cell phone, then that might explain why it was not saved into firstSTREET's systems. But it does not explain why firstSTREET did not turn the voicemail over to Plaintiffs. The fact remains that Annie Doubek and Nick Fawkes – employees of AITHR – were in possession of the voicemail from Sherry that was not produced. The fact that Plaintiffs discovered the voicemail through their own investigation illustrates just how unfair firstSTREET's discovery strategy has been. But even more problematic is that Mr. Fawkes will testify that he provided the recording to Dave Modena via a thumb-drive at or around the time it was obtained.

Further, *first*STREET claims defiantly that "once an entry is made into LP notes it cannot be altered, changed, revised or deleted." Plain and simple this is not true. Mr. Modena has already shown the Court that he has no problem bending the truth, just like when he testified that he was only aware of **three** safety incidents involving the Jacuzzi tub. 10

Mr. Fawkes is now the President of a different renovation company and still uses Lead Perfection for his current company. After reading Dave Modena's affidavit, the undersigned contacted Mr. Fawkes to determine if it was true that the Lead Perfection notes could not be modified. Mr. Fawkes explained to the undersigned how a note can be changed, modified or even deleted and even demonstrated over the phone how easy it was to do that. Either firstSTREET is intentionally trying to deceive or it is simply being careless with the facts. It is worth noting that firstSTREET also misrepresented the affidavit of Nick Fawkes by claiming that

<sup>7</sup> See, Id.

<sup>8</sup> See, firstSTREET Opp'n. at 11: 4-5

<sup>&</sup>lt;sup>9</sup> See, Ex. 42 Declaration of Benjamin Cloward.

<sup>26 | 10</sup> See, Dave Modena Depo at 32:20-25 ("Q. Okay. So why don't you tell me all of the incidents that you're aware of at any point, safety incidents. A. Those would be it. Q. **Just those three**? A. That I would be aware of.")

<sup>&</sup>lt;sup>11</sup> See, Ex. 42 Declaration of Benjamin Cloward.

<sup>&</sup>lt;sup>12</sup> See, Ex. 42 Declaration of Benjamin Cloward.

<sup>&</sup>lt;sup>13</sup> See, Ex. 42 Declaration of Benjamin Cloward.

he "coached Annie Doubek to *revise* an LP log entry."<sup>14</sup> Nothing in Mr. Fawkes' affidavit mentions that he coached her to *revise* the LP log entry, rather, he simply coached her about not putting so much detail in the LP log entries. <sup>15</sup> Further, *first*STREET tries to insinuate that maybe Plaintiffs were the ones who got Nick Fawkes to record Sherry's voicemail. That idea is preposterous and prior to speaking with Mr. Fawkes in mid-June of this year, neither the undersigned nor anyone at his direction or on his behalf had ever spoken with him. <sup>16</sup>

### 2. Five9 and RingCentral Allegations

firstSTREET completely misses the boat with respect to these two issues. It admits that, "[s]ince notes for all calls were made and recorded in the LP notes, there was no need to offload these recordings." While it may be true that the Five9 calls were not saved (contrary to Nick Fawkes' affidavit), not a single document from the LP note system has been produced in this litigation (other than Sherry's file). Clearly if people are calling firstSTREET and it is creating notes regarding these calls, there should be relevant information in those notes that should have been produced in this case – but nothing has been produced.

Similarly, with respect to RingCentral, *first*STREET tries to explain away any non-production by claiming that "[t]he "auto-recording" feature provided by RingCentral... was not made available to *first*STREET and AITHR until late August 2015." Where the heck are the recordings from 2015 to present!?! That's five years of discoverable information that *first*STREET wants to just sweep under the rug! The exhibit that *first*STREET produced shows unequivocally that on August 27, 2015 at 2:32 p.m., "[a]n administrator of your RingCentral phone system has *turned on automatic* call recording on your extension and your calls are now being recorded." 18

Further, the exchange between Larry Rathbone and Dave Modena shows that recording was in fact available <u>before</u> that date, but it had to be turned on manually by the specific user by

<sup>&</sup>lt;sup>26</sup> | <sup>14</sup> See, *first*STREET Opp'n.at 11:7-8 (emphasis added).

<sup>&</sup>lt;sup>15</sup> See, Ex. 21, Affidavit of Nick Fawkes, Sept. 22, 2020.

<sup>&</sup>lt;sup>16</sup> See, Ex. 42 Declaration of Benjamin Cloward.

<sup>&</sup>lt;sup>17</sup> See, firstSTREET Opp'n. at 12:6-7.

<sup>&</sup>lt;sup>18</sup> See, Defs. Opp'n. at Exhibit C (emphasis added).

pushing \*, 9. More specifically, Mr. Rathbone's email to Mr. Modena stated, "Ring Central rolled out a new automation feature. The recording feature that *was in place* required a \*, 9 to record. The new feature will do it automatically so production people don't have to manually launch it . .." Finally, documents produced by Jacuzzi reveal that RingCentral was unequivocally used by *first*STREET *before* August 27, 2015 to record voice messages. The following summary of email exchanges is insightful:

FROM:	то:	DATE:	DATE: DISCUSSION:	
Ashley D.	Todd Stout	July 3, 2014	"Hey – this is that Shannon lady I	
			told you about calling about the man	
			who has been injured in his tub."	
Todd Stout	Stacy Hackney	July 3, 2014	4 " <u>Voicemail</u> from a Shannon"	
	(corporate			
	counsel)			
	Dave Modena			
	(Rule 30(b)(6)			
	designee); and			
	Nick Fawkes			
Dave Modena	Simona	July 7, 2014	"Please listen"	
	Robertson			
Simona R.	Dave Modena	July 9, 2014	"Here you go Norm see the address	
	Norm Murdock		below with a more detailed laundry	
			list of complaintsThe floor,	
			seats and walls of the tub are too	
			slippery, Mr. Kinzer slips off the	
			seat when in the tub and slips on	
			the floor when getting out"20	

<sup>&</sup>lt;sup>19</sup> See, Defs. Opp'n. at Exhibit C (emphasis added).

<sup>&</sup>lt;sup>20</sup> See, Ex. 27, JACUZZI005341 – JACUZZI005345 (emphasis added).

This email exchange originated from a voicemail that was left on the RingCentral system with Ashley Davidson.<sup>21</sup>

From: RingCentral [mailto:notify@ringcentral.com]
Sent: Thursday, July 03, 2014 12:00 PM
To: Ashley Davidson

Subject: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM



So, despite RingCentral being used manually by users to record phone calls by simply pushing \*,9, not a single recording has been produced in this case. Further, despite RingCentral being used to gather voicemails, not a single recording has been produced.

Instead of offering an explanation as to why no recordings have been produced when they were obviously kept in the regular business practices, *first*STREET tries to skirt the issue by glossing over this topic and only devoted **two paragraphs** of its Opposition to this very important topic.<sup>22</sup> Another glaring issue is that we only know about these documents because they were produced by Jacuzzi after Mr. Lee Roberts became involved. *first*STREET has never produced these emails despite the fact that they originated from within *first*STREET's system!

### 3. firstSTREET NRCP 30(b)(6) Deposition

Page 12, line 21 through page 14 line 22 of *first*STREET's Opposition is a cut and paste job from the January 28, 2019 Opposition that *first*STREET filed. In the January 2019 Opposition *first*STREET misrepresented the facts and was corrected by Plaintiffs' Reply. Yet despite being corrected for misrepresenting facts, *first*STREET *again* attempts to perpetuate a flat-out lie! As it did in January of 2019, it now claims that Plaintiffs' deposition notice was limited to only *prior* incidents. This is false. A lie. Untrue. A fabrication. Fictitious. Made up.

The identical argument *first*STREET falsely set forth in January 2019 is set forth again in its current Opposition and is cut and pasted here for ease of reading:<sup>23</sup>

<sup>&</sup>lt;sup>21</sup> See, Ex. 27, JACUZZI005345.

<sup>&</sup>lt;sup>22</sup> See, generally, Def. Opp'n at 11-12.

<sup>&</sup>lt;sup>23</sup> See, Def. Opp'n. at 12-13.

Prior to the NRCP 30(b)(6) deposition of firstSTREET and AITHR, Plaintiffs' counsel submitted a list of topics on which examination is sought. There Plaintiffs listed 53 different topic areas. One of the topic "areas" is entitled "OTHER SIMILAR INCIDENTS TESTIMONY", and covers topic numbers 48, 50, 51 and 52. Under each of these topic areas Plaintiffs limited the area of inquiry to "prior incidents involving slips and falls while using or while exiting or entering any Jacuzzi products including not only the fall itself, but also the inability of an end user to remove themselves after having had fallen inside the tub."

What *first*STREET completely misrepresents is that topics 51 and 52 contain no limitation as to time. Specifically, the topics (as cut and pasted now from Plaintiffs' notice) are set forth as<sup>24</sup>:

51. Testimony regarding First Street's actions related to any customer complaint, lawsuits, warranty claims or incident reports wherein it was alleged that a Jacuzzi Walk In tub was not properly designed contributing to injury of the user.

NOTE: Plaintiff seeks to obtain any information related to a claim made by an end user that a Jacuzzi product was unsafe.

52. Testimony and documents regarding any lawsuits filed against First Street during the use of a Jacuzzi Walk in tub allegedly causing injury or death, including the county and state in which the action was brought or is pending, including the names of each party, the name of each party's attorney with their address and telephone number, the disposition of each lawsuit and the date and place of the occurrence complained of in each lawsuit, as well as a copy of each such complaint.

NOTE: Plaintiff seeks to obtain any information related to a claim made by an end user that a Jacuzzi product was unsafe.

The Court can easily compare the two and see for itself that there is no time limitation to Topic 51 & 52, yet *first*STREET does not care about the truth and flatly misrepresents what took place in order to justify Dave Modena's improper testimony. Further the "NOTE" portion of topic 51 clearly and unambiguously set forth that Plaintiff "seeks to obtain any information related to a claim made by an end user that a Jacuzzi product was unsafe."<sup>25</sup>

<sup>&</sup>lt;sup>24</sup> See, Ex. 28, Pls' Rule 30(b)(6) Dep. Notice, at 12.

<sup>&</sup>lt;sup>25</sup> See id., at 11 (emphasis in original).

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What is also very upsetting is that not one single time during the deposition was an objection made that the questioning was outside the scope of the deposition notice. Not one single objection! Yet now, that all the evidence is laid out on the table and it is abundantly clear that Dave Modena was not truthful, firstSTREET comes to court and wants to reinvent time and history to explain away his clearly untruthful and carefully crafted testimony.

What is most egregious is that this is exactly what Jacuzzi did to try and explain-away William Demeritt's untruthful deposition testimony. Jacuzzi raised this **identical** line of argument in response to Plaintiffs Motion to Strike back in 2018 and the arguments were rejected by Commissioner Bulla. All of that briefing and arguments were well-before the deposition of Dave Modena and firstSTREET had a front row seat and knew dang well that Plaintiffs were contending that the Rule 30(b)(6) notice (same notice for both Jacuzzi and firstSTREET) was sufficient to cover both prior and subsequent incidents.

The following timeline is helpful for the Court to understand how disingenuous firstSTREET is being in advancing this prior versus subsequent incident argument.

- On May 24, 2018 Plaintiffs take the deposition of William Demeritt the Jacuzzi Rule 30(b)(6) designee to talk about other similar incidents. (firstSTREET's Counsel was physically present at the deposition)
  - o At the deposition, Mr. Demeritt only claimed to know about **two** incidents, the Cunnison incident and the Smith incident (which Sherry's lawyers are also prosecuting).
  - At the deposition, Mr. Demeritt was cross-examined about two other incidents that Plaintiffs had found independently, Leonard Baize and Ruth Curnutte.
- On June 22, 2018 Plaintiffs filed a Motion to Strike Jacuzzi's Answer arguing that William Demeritt was untruthful regarding other similar incidents (Baize and Curnutte) during the deposition. (firstSTREET's Counsel was served with this pleading).
- On July 12, 2018 Jacuzzi filed an Opposition and improperly and untruthfully

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argued that Plaintiffs' Notice only sought Prior Incidents and offered that as a justification for William Demeritt's blatant misrepresentation of other incident testimony. Basically, Jacuzzi incorrectly argued that Demeritt was not prepared to discuss subsequent incidents because they were not relevant and because Plaintiffs' notice only sought Prior incidents. (firstSTREET's Counsel was served with this pleading).

- On June 26, 2018 *first*STREET was served with the identical Rule 30(b)(6) deposition notice that was served upon Jacuzzi.
- On July 20, 2018 Discovery Commissioner Bulla heard the arguments of counsel and ordered Jacuzzi to produce all incidents both prior and subsequent and continued the hearing.
- On December 11, 2018 the deposition of Dave Modena, firstSTREET Rule 30(b)(6) designee was taken

The foregoing timeline documents that the flimsy argument regarding the prior versus subsequent incidents was rejected well-before Dave Modena's deposition commenced. Therefore, firstSTREET's position is highly disingenuous and outright false. firstSTREET knew dang well that Plaintiffs were seeking all incidents, and this is why not a single objection was made during the deposition that Plaintiffs questions were outside the scope.

What is worse is that during the deposition it was absolutely apparent that Mr. Goodhart knew full-well what was being asked. Specifically, when Dave Modena pretended as though he couldn't remember any other incidents other than the ONE single incident (Cunnison) that he could remember, he suggested that "in-house counsel (Stacy Hackney) would probably be probably could answer that better than myself."26

Plaintiffs then requested that Ms. Hackney be sworn in as a witness so that the information could be obtained. Immediately, Mr. Goodhart interjected and said, "[o]r I can – we can take a break and I can re-educate my witness on certain things."<sup>27</sup>

<sup>&</sup>lt;sup>26</sup> See, Ex. 29, Modena Dep. 27-28, Dec. 11, 2018.

<sup>&</sup>lt;sup>27</sup> See, **Ex. 29**, Modena Dep. at 28:5-6.

witness and said, "just so I'm clear on your question, you're asking him even up through to today -- . . . . - about any type of claims of any injuries that have taken place -- . . . - in a Jacuzzi product?" Clearly and unequivocally, Mr. Goodhart the attorney responsible for preparing the witness understood what was being asked. After Mr. Goodhart, Ms. Hackney and Mr. Modena stopped the deposition, went outside and discussed the clear and unambiguous question that was being asked, they came back into the room and Mr. Modena conveniently could now only remember TWO additional incidents, 1) Baize (which Plaintiff discovered and had previously disclosed months earlier in the Jacuzzi depositions and multiple motions – all well before the Modena deposition); and 2) Smith (which Plaintiffs' attorneys were prosecuting and had been disclosed well before the Modena deposition). In total, Modena could only remember three incidents in total! That is preposterous! As Plaintiffs set forth in their motion, there were many, many, many incidents and complaints that firstSTREET was made aware of.

Then Mr. Goodhart summarized *his* understanding of what was being requested of the

Next, *first*STREET keeps referring to Plaintiffs' Original motion as some sort of proof that the instant motion should be summarily denied, i.e. "hey Judge you already denied this once, so it should automatically be denied again."

Plaintiffs however want to refresh the Court's memory regarding several important aspects and why this type of argument should be soundly rejected. The first motion that Plaintiffs filed seeking to strike *first*STREET's answer was primarily based on the non-disclosure of the "Chopper documents." None of the document dump that took place in the summer and end of 2019 **had even taken place**. Therefore, none of the Guild documents had been disclosed. None of the emails contained in this motion and in the motion to strike Jacuzzi's answer (which was ultimately granted) had been disclosed. Finally, close to 95% of the other similar incident evidence had not yet been disclosed by any party at the time of Plaintiffs' first motion to strike *first*STREET's answer.

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<sup>28</sup> See, **Ex. 29**, Modena Depo at 28:18-24.

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Yet, even before thousands of damning documents had yet to be disclosed, this Court appeared quite concerned with the actions of the parties. Specifically, this Court set forth the following in a minute order: "The Court requests the parties to identify, by filed brief (no more than two (2) pages); (1) What discovery has been conducted in this case since February 4, 2019; (2) The names of any relevant customers of Jacuzzi/First Street that have died; (3) What additional discovery Plaintiff would need to conduct if the Court were not to strike Defendants Answers; and (4) any new developments that the Court should know about. Please provide this by Thursday March 8, 2019. At this time the Court believes that an Evidentiary Hearing is necessary to determine whether, and the extent to which, sanctions might be assessed against Jacuzzi and/or First Street for failure to timely disclose the Chopper incident. The Court will elaborate on this more in the upcoming sanctions Order."<sup>29</sup>

As a result of that minute order, the Pullen death was disclosed by Jacuzzi and all of Plaintiffs efforts shifted to Jacuzzi. It was around that same time that Mr. Lee Roberts got involved as Counsel for Jacuzzi and despite Jacuzzi (through Snell Wilmer) telling the Nevada Supreme Court in a Writ petition that all documents had already been turned over – thousands of pages of documents containing nearly 200 similar incidents/complaints were finally disclosed. Unfortunately, Lee Roberts does not represent *first*STREET and cannot produce their documents too. There can be no question that firstSTREET is sitting on thousands of relevant documents, simply unwilling to turn them over because there's been "no order directing them to do so."

### В. **Guild Surveys**

### Striking the Answer for Failure to Disclose Pursuant to NRCP 16.1 is 1. Allowable Pursuant to NRCP 16.1(e)(3)

First off – Plaintiffs admit they were wrong with respect to the dates of the Guild Survey and apologize to this Court for that misstatement. After a closer examination, Defendants are correct that the Guild Survey document does contain surveys from 2016 and 2017. Plaintiffs were mistaken. The document was produced and named, "FirstStreet & AITHR's Guild Survey Report

<sup>&</sup>lt;sup>29</sup> See, **Ex. 30**, Minute Order, Mar. 4, 2019.

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2015."<sup>30</sup> Plaintiffs incorrectly assumed that it only contained surveys for 2015 based on the name of the document. Notwithstanding the foregoing, firstSTREET's claim that it had no affirmative obligation to turn these documents over and that "Plaintiff can cite to no Nevada case authority supporting this argument," must be rejected.<sup>31</sup>

Perhaps firstSTREET was mistaken and overlooked the authority set forth in Plaintiff's motion. NRCP 16.1(e)(3) unequivocally establishes that a Court has authority pursuant to that rule to sanction a party, including striking the answer. The authority is very clear. In fact, ironically, Mr. Goodhart's partner Craig Delk is who "wrote the chapter" on Civil Discovery in the Nevada Civil Practice Manual and wrote extensively on this rule. Borrowing from that Chapter, Mr. Delk sets out that, "NRCP 16.1(a)(1) provides that, at each case conference . . . the attorneys **must exchange**: ... (2) [a] copy of ... all documents ... that are in the possession, custody, or control of the party otherwise discoverable under NRCP 26(b)."32

Mr. Delk warns practitioners that "[t]he parties have an affirmative duty to disclose this basic information without formal discovery requests and without the associated expense. The scope of this duty requires the disclosure of information that is 'relevant to the subject matter,' a standard *more liberal* than its federal counterpart ('relevant to the claim or defense of any party") . . . practitioners are cautioned to advise their clients of the broad obligations at the outset of litigation."33

Further, Mr. Delk explains that while "NRCP 16.1 no longer expressly provides for a continuing duty to supplement, this requirement is now specifically set forth in NRCP 26(e)."34 Mr. Delk even cautions practitioners that when an attorney who fails to comply with any provision of NRCP 16.1, "NRCP 16.1(e)(3) requires that the court impose appropriate sanctions, which may include any sanction available under NRCP 37(b)(2) . . . [which] include one or more of the

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<sup>24</sup> 

<sup>25</sup> <sup>30</sup> See, Ex. 43, firstSTREET Guild Survey Report FIRST006865 (excel spreadsheet provided to Court via thumbdrive). 26

<sup>&</sup>lt;sup>31</sup> See, Opp'n. At 15: 17-18.

<sup>&</sup>lt;sup>32</sup> See, Vol. 1 Nevada Civil Practice Manual, § 16.02 [3] (Matthew Bender).

<sup>&</sup>lt;sup>33</sup> See, Vol. 1 Nevada Civil Practice Manual, § 16.02 [3] (Matthew Bender) (emphasis added).

<sup>&</sup>lt;sup>34</sup> See, Vol. 1 Nevada Civil Practice Manual, § 16.02 [3] (Matthew Bender); citing, Smith v. Ford Motor Co., 626 F.2d 784 (10th Cir. 1980) (emphasis added).

following: **striking pleadings**; staying proceedings; **dismissing the action**; **rendering a judgment by default**; taking designated facts as established for the action; refusing to allow a party to support or oppose designated claims or defenses or introduce certain matters in evidence; and requiring the payment of reasonable expenses (including attorney's fees) caused by the failure."<sup>35</sup>

firstSTREET's entire argument is that it cannot be sanctioned because it has not failed to obey a discovery order – this point was addressed by Mr. Goodhart's partner Mr. Delk in the following sentence, "[t]here is an important distinction between the imposition of sanctions under NRCP 37(b)(2) and under NRCP 16.1(e)(3). Under NRCP 37(b)(2), sanctions can only be imposed for failing to obey a court order to provide or permit discovery. However, under NRCP 16.1(e)(3), sanctions can be imposed upon motion or the court's own initiative for failure to reasonably comply with any provision of NRCP 16.1 without the prior entry of a court order compelling the discovery in question."<sup>36</sup>

The Nevada Supreme Court in an unpublished, but *en banc* decision addressed the duties of NRCP 16.1(e)(3) and upheld a district court's decision to prohibit the use of evidence where there had been a failure to produce that evidence pursuant to NRCP 16.1 and NRCP 26. There, similar to *first*STREET, the Defendant ETT failed to turn over a voicemail. The Court prohibited it along with other evidence from being used at trial. The Court held the following:

Pursuant to NRCP 16.1(b)(1), ETT was required to produce every document contemplated "to be used in support of the allegations or denials of the pleading filed by that party, including rebuttal and impeachment documents." Therefore, NRCP 16.1(b)(1) is broad and not limited to the production of documents intended to be used at trial. Accordingly, ETT's argument is without merit.

The audiotape also falls within the scope of NRCP 16.1(b)(3). Pursuant to NRCP 16.1(b)(3), ETT was required to "produce all tangible things" within the scope of Rule 26(b). The audiotape is a tangible thing that falls within the scope of NRCP 26(b) because it was relevant to the underlying action and related to ETT's defense.

See. Vol. 1 Nevada Civil Practice Manual. § 16.02 [3] (Matthew Bender) (emphas

<sup>&</sup>lt;sup>35</sup> <u>See</u>, Vol. 1 Nevada Civil Practice Manual, § 16.02 [3] (Matthew Bender) (emphasis added) (<u>citing</u>, NRCP 37(f)). <sup>36</sup> <u>See</u>, Vol. 1 Nevada Civil Practice Manual, § 16.02 [3] (Matthew Bender) (emphasis added).

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Further, Delegado served request for production no. 8 on ETT, which in our determination, required ETT to produce the audiotape. Because ETT did not comply with NRCP 16.1(b)(1) and (3), the district court acted within its discretion by excluding Foster's deposition and the audiotape pursuant to NRCP 16.1(e)(3)(B) which permits the district court to "prohibit [] the use of any witness, document or tangible thing which should have been disclosed, [or] produced."<sup>37</sup>

In addition to <u>ETT v. Delgado</u>, other Nevada Supreme Court cases have also upheld the sanctioning arm of NRCP 16.1. Specifically, <u>Capanna v. Orth</u><sup>38</sup>, reviewed the specific issue of when supplementation is considered timely and when it is not and that harm to a party for non-disclosure is a factor to consider. Further in <u>Pizarro-Ortega v. Cervantes-Lopez</u>, the Supreme Court specifically expressly stated the following:

We clarify that when a party has failed to abide by NRCP 16.1's disclosure requirements, NRCP 37(c)(1) provides the appropriate analytical framework for district courts to employ in determining the consequence of that failure. Under NRCP 37(c)(1), a party is prohibited from "us[ing] as evidence at trial ... any witness or information not so disclosed" unless the party can show there was "substantial justification" for the failure to disclose or "unless such failure is harmless." See also NRCP 16.1(e)(3)(B) (providing for discretionary exclusion of evidence under similar circumstances if an attorney "fails to \*\*788 reasonably comply with any provision of [NRCP 16.1]")<sup>40</sup>.

Further in <u>Edy v. McManus Auctions</u>, the Nevada Appellate Court specifically indicated that striking a pleading or parts thereof is allowed by NRCP 16.1(e)(3) via NRCP 37(c)(1). The following was set forth:

A party must disclose "[a] computation of any category of damages" it seeks to recover, NRCP 16.1(a)(1)(C). A court may sanction a party for failure to disclose damages. NRCP 16.1(e)(3); NRCP 37(c)(1). Permissible sanctions include "[a]n order striking out

<sup>&</sup>lt;sup>37</sup> ETT, Inc. v. Delgado, 126 Nev. 709 (Nev. 2010).

<sup>&</sup>lt;sup>38</sup> 134 Nev. Adv. Op. 108, 432 P.3d 726 (Nev. 2018).

<sup>&</sup>lt;sup>39</sup> 134 Nev. 888, 895 (Nev. 2018) ("the district court carefully considered the timeliness of Orth's disclosures and found that Orth satisfied his duty to supplement the disclosures 'at appropriate intervals."") (internal quotation and citation omitted).

<sup>&</sup>lt;sup>40</sup> Pizarro-Ortega v. Cervantes-Lopez, 133 Nev. 261 (Nev. 2017) (emphasis added).

pleadings or parts thereof ... or dismissing the action or proceeding or any part thereof. ..." NRCP 37(b)(2)(C); see NRCP 37(c)(1); NRCP 16.1(e)(3)(A).

Finally, in one of the seminal sanction cases in Nevada law, the Court in <u>Bahena v.</u> <u>Goodyear Tire & Rubber Co.</u>, expressly stated, "Under NRCP 37(b)(2), a district court has discretion to sanction a party for its failure to comply with a discovery order, **which includes document production under NRCP 16.1**. We will set aside a sanction order only upon an abuse of that discretion."<sup>42</sup>

The entire basis of *first*STREET's argument that without a court order or a specific discovery request (a party has no obligation to turn over relevant documents voluntarily), is exactly the bad faith approach to litigation that NRCP 16.1 and NRCP 26 is meant to prevent. *first*STREET's conduct is **exactly** what should be deterred via NRCP 16.1(e)(3). This Court is well within its discretion to strike *first*STREET's Answer for failing to disclose the Guild Survey's pursuant to the affirmative disclosure obligations that are imposed upon parties pursuant to NRCP 16.1 **and** the supplementation obligations imposed pursuant to NRCP 26.

### 2. Striking the Answer for Incomplete and Evasive Discovery Responses

The narrative created by *first*STREET as to why and when these documents were produced is misleading. Reading just *first*STREET's Opposition the reader may be under the impression that Plaintiffs never sent any discovery requests that would have required *first*STREET to respond with the documents at issue.

However, a review of the discovery shows that well before Dave Modena's deposition, in 2018, Plaintiffs requested the following:

38. Please produce any and all documents produced by any other claimant who claimed injury or death in any and all tubs designed, manufactured, distributed, marketed or sold by Jacuzzi.

**RESPONSE**: Objection. This Request is vague, ambiguous, and overbroad as to time, product type, and subject matter. This Responding

Edy v. McManus Auctions, No. 70737, 2017 WL 4996831, at \*1 (Nev. App. Oct. 31, 2017) (emphasis added).
 Bahena v. Goodyear Tire & Rubber Co., 126 Nev. 243 (Nev. 2010).

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Defendant is aware of the claim by Leonard Baize, previously produced in this litigation by other parties, and the claim made by Mack Smith, attached hereto as Exhibit A.<sup>43</sup>

Clearly the Guild Survey and other relevant documents should have been produced in response to the foregoing discovery request. It is anticipated that *first*STREET will make the same type of disingenuous "what is a claim" argument that Vaughn Crawford tried to advance. Any argument along those lines should be rejected. If firstSTREET tries to argue that the survey results did not give notice of injury, that is false. They did. Further, if it is argued that no one was asking for anything to be done like, "remuneration, or removal of the tub," that is also false. They did.

For instance, the Guild Survey for Nancy & Bill Greenwood stated, "they have slipped and fell in the tub. They can't open the door to the tub. They are afraid to go back in there now."44 Another survey for Doyle & Joanne Phipps indicated that "my husband got in just fine and then we couldn't get him out. I had to have my nephew to come out him out (sic). It took us 2 hours to get him out."<sup>45</sup>

Another person, William Schanel told them, "[w]e paid high for the thing for my stroke, and I only used once, the 1st time I tried to use by myself, I fell. I slipped and fell. I couldn't even walk for 1 ½ months. It was so slippery."<sup>46</sup>

Lucas Cantu told them, "my wife fell twice in the tub because it is too slippery. She is afraid to get in there. They need to address this problem."<sup>47</sup>

Donna Addario told them, "I am talking to a lawyer about the tub itself, it doesn't have any traction on the bottom, because both my husband and I have fallen down in the tub."48

Further, in an interrogatory, Plaintiffs requested:

Please state whether Defendant FIRST STREET has ever 11. received notice, either verbal or written, from or on behalf of any

<sup>&</sup>lt;sup>43</sup> See, Ex. 37, Def. firstSTREET's Resp. to Pl. Ansara's Req. for Prod. Docs., No. 1, dated Sept. 14, 2018.

See, Ex. 38, Guild Survey, at line 2483

<sup>&</sup>lt;sup>45</sup> See, Ex. 38, Guild Survey at line 973.

<sup>&</sup>lt;sup>46</sup> See, Ex. 38, Guild Survey at line 1505.

<sup>&</sup>lt;sup>47</sup> See, Ex. 38, Guild Survey at line 1748.

<sup>&</sup>lt;sup>48</sup> See, Ex. 38, Guild Survey at line 3197.



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person claiming injury or damage from his use of a Jacuzzi Walk-In-Tub which is the subject of the litigation.

If so, please state:

- The date of each such notice (a)
- The name and last known address of each person (b) giving such notice; and
- The substance of the allegations of such notice. (c)

**ANSWER**: Objection. This Interrogatory is overbroad with respect to timeframe, subject matter, and the term "damage." Answering Defendant has received notice of the following incidents:

- 1. Leonard Baize, served June 28, 2018. Mr. Baize alleged he was sold a tub too small for him after being advised by the sales representative that he would fit.
- 2. Mack Smith, received notice of claim January 2017. The claimants allege Mr. Smith drowned in the tub. This Answering Defendant is not aware of any further facts or the current status of this claim.<sup>49</sup>
- 3. Dave Modena Should Have Been Adequately Prepared Pursuant to Topic 51 of Plaintiffs Rule 30(b)(6) Notice to Discuss Guild Survey **Entries and the Other Incident Evidence**

The Guild Survey entries clearly evidence that firstSTREET was receiving complaints from customers about the design of the tub. Customers were complaining that the floor and seat surfaces of the tub were too slippery and that once someone had fallen it was difficult to get back out. These things are would be crucial for Plaintiffs to use to prove its case against both defendants. Customers actually indicated that it was a manufacturing defect that needed to be fixed. Topic 5150 of Plaintiffs' Rule 30(b)(6) Notice is directly on point and Plaintiffs are significantly prejudiced by *first*STREET's failure to 1) produce the documents before Modena's deposition so that Plaintiffs could intelligently and adequately prepare and use the documents in

NOTE: Plaintiff seeks to obtain any information related to a claim made by an end user that a Jacuzzi product was unsafe.

<sup>&</sup>lt;sup>49</sup> See, Ex. 9 to Pls' Mot., Def. *first*STREET's Resp. to Pl. Ansara's Interrogs., No. 11. <sup>50</sup> See, **Ex. 28**, Topic 51 States:

Testimony regarding First Street's actions related to any customer complaint, lawsuits, warranty claims or incident reports wherein it was alleged that a Jacuzzi Walk In tub was not properly designed contributing to injury of the user.

the deposition to question Modena and 2) to at a minimum raise the issues during the deposition so that Plaintiffs could question Modena about them.

As this Court is aware, a party cannot compel an out of state witness to attend trial. Therefore, Plaintiffs need to make sure that any Rule 30(b)(6) depositions that are taken cover all of the requisite topics and materials so that when trial comes, the Plaintiffs are prepared. If there is an issue of evidence that has not been met, the Plaintiffs cannot subpoena the out-of-state witness and compel them to attend trial so that the Plaintiffs can ask questions of the witness to meet the burden of proof on the contested issue. All of that needs to be done *prior* to trial. *first*STREET did not turn over these documents until well after the deposition of Dave Modena and until the deadlines were closed. These actions significantly prejudiced Plaintiffs by depriving them of meaningfully deposing the Rule 30(b)(6) in preparation for trial. The significant majority of important documents were produced *after* the depositions had already taken place. That is like a Plaintiff in a car crash case who sat silently regarding a significant medical history and only disclosed the relevant details after discovery had closed, Plaintiff had been deposed and trial was upon the parties. That would never be allowed. *first*STREET's actions are no different and should not be allowed either.

### C. firstSTREET's "Front Row" Seat

Plaintiffs sincerely do not understand the position being taken by *first*STREET which cherry-picks statements made by Commissioner Bulla from just one hearing while ignoring the remainder of the briefing and hearings in this case. Even if only the cherry-picked segment of the hearing *first*STREET selected is considered, at a very minimum, *first*STREET was on notice of the importance of providing all injury claims as early as *September 19, 2018*. Yet despite that, *first*STREET failed to identify those documents, failed to produce those documents, failed to prepare David Modena to discuss those documents and failed to supplement either NRCP 16.1 or its Interrogatory and Request for Production Responses as required under the rules when the party "learns that in some material respect the information disclosed is incomplete or incorrect and if the additional or corrective information has not otherwise been made known to the other parties

during the discovery process or in writing."51

At a bare minimum firstSTREET should have supplemented its discovery requests and 16.1 disclosures to produce all of the documentation evidencing a complaint about an injury. But going one step further, as firstSTREET has pointed out, Plaintiffs filed a previous motion to strike and was subject of a minute order this Court entered on March 4, 2019 where this court ordered an evidentiary hearing "on the issue of sanctions for March 28, 2019," and further ordered that "Plaintiff is permitted to take a further deposition of the corporate representatives and First Street, regarding Chopper, marketing and advertising, and the First Street dealers that existed between 2008 and the date of the incident . . . Plaintiff is entitled to take the depositions of the First Streets Dealers. The parties are directed to again cooperate in good faith to conduct the forensic review previously ordered by the Discovery Commissioner- if it still has not been complete — and, of course, the scope shall be all incidents involving a Jacuzzi walk-in tub with inward opening doors, for the time period of January 1, 2008, through the date of filing of the complaint, where a person slipped and fell, whether or not there was an injury, whether or not there was any warranty claim, and whether or not there was a lawsuit."

Despite having a front-row seat <u>and</u> being in the fight, *first*STREET chose to sit idly by and do nothing while Jacuzzi and Plaintiffs slugged it out knowing full well what the allegations being made by Plaintiffs were and knowing full well what the relevant discovery was.

#### D. Alert 911 Non-Disclosure

firstSTREET does not even acknowledge that it lied about this aspect of the case. Instead it shifts to the dangerous conspiracy theory insinuations without even acknowledging that it (through counsel) flatly lied to Plaintiffs. Unequivocally. Plainly. It lied. Where is the candor to opposing counsel? Where is the candor to the court? What is happening in our profession and world where instead of coming forth and saying, "you know we made a mistake," you instead double-down and hope you can confuse the issue by making baseless insinuations about your

<sup>51</sup> <u>See</u>, NRCP 26(e)(1).

<sup>&</sup>lt;sup>52</sup> See, Ex. 30 Minute Order, Mar. 4, 2019 (emphasis added).

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opponent? firstSTREET lied. Plain and simple. Instead of owning up to that, it tries to shift focus and blame Plaintiffs for "creat[ing] out of thin air a conspiracy/non-disclosure theory!"53

What world are we living in? A system that allows this type of behavior is broken. A system that allows this cannot be trusted. When a system cannot be trusted, all hope is lost. Alarmingly we are seeing more and more that despite clear facts, this "fake news" approach is being propagated throughout society. It cannot be allowed to bleed into the legal system – the last bastion of truth.

Why is this important? Ruth Curnutte complained to the Consumer Product Safety Commission (CPSC) via a formal complaint about the Jacuzzi walk-in tub and complained that it was a death trap. She mentioned that she was given an Alert 911 and was instructed to use it in conjunction with her use of the tub. In her words she nearly drowned and the product (Alert 911) would have "been useless" because she was thrust under the water. Plaintiffs' ability to conduct discovery regarding this matter should not hinge on firstSTREET's characterization of this being only a "free gift," that was simply a "marketing tool." If it existed – Plaintiffs should have been able to get straight-forward answers about it and make their own assessment of the item. Instead, firstSTREET lied when asked about it. And then when confronted, firstSTREET tries to play it off as Plaintiffs "concoct[ing] an unfounded and unsubstantiated theory!"54

Again, to make this as simple as possible, because of Ms. Curnutte's Consumer Product Safety Commission formal complaint, on multiple occasions Plaintiffs asked counsel for firstSTREET whether firstSTREET or AITHR were involved with this product. Never once did firstSTREET ever say that this was just a marketing tool, instead it outright denied having any involvement whatsoever! In fact, in order to throw Plaintiffs off the scent, firstSTREET even suggested that she was confused or that it was one of the installers independent of firstSTREET and AITHR. Specifically, the day before Ms. Curnutte's deposition the undersigned texted Mr. Goodhart asking the following:

. . .

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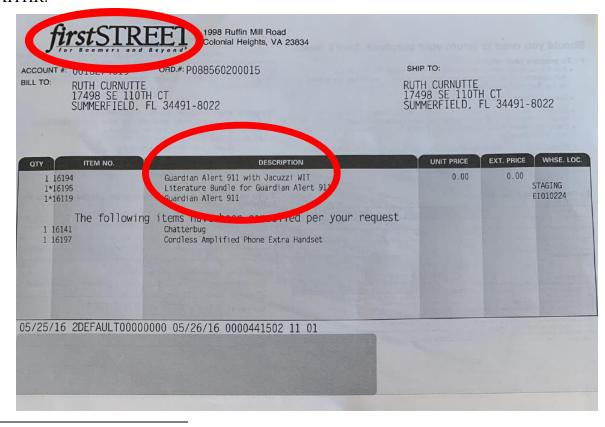
 <sup>53</sup> See, Def. Opp'n. at 17:4.
 54 See, Def. Opp'n. at 17:5-6.

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1	Mr. Cloward	"Hey I'm prepping for this drop (sic) tomorrow. Did you ever find
2		out from firstSTREET who was proving (sic) the 911 Alert that
3		Curnutte mentioned? Was that a Jacuzzi product? FS product? Or something that was independent of both?" <sup>55</sup>
4	Mr. Goodhart	"No on (sic) at FirstSTREET promoted that with WIT customers
٦		It might have been the installer? Or she could have just thought of
5		that." <sup>56</sup>
_	Mr. Cloward	"Are you sure? <sup>57</sup>
6	Mr. Goodhart	"Yes. That is what Dave told me. But he can only speak about

**Mr. Goodhart** -- "Yes. That is what Dave told me. **But he can only speak about AITHR**. The independent dealers may have done some other things that was not a part of the FirstSTREET program." <sup>58</sup>

So, through counsel *first*STREET and AITHR denied having any involvement and suggested that it was one of the independent dealers or that she [Ms. Curnutte] was confused. The next day, on the record, it was fleshed out that it absolutely came from *first*STREET and AITHR.<sup>59</sup>



<sup>&</sup>lt;sup>55</sup> See, Ex. 42 Declaration of Benjamin Cloward.

<sup>&</sup>lt;sup>56</sup> <u>See</u>, <u>Id.</u>; <u>see</u> <u>also</u>, **Ex. 6**.

<sup>27 57 &</sup>lt;u>Id.</u>

<sup>&</sup>lt;sup>58</sup> Id

<sup>&</sup>lt;sup>59</sup> <u>See</u>, Ex. 7, Ruth Curnutte Dep.

Yet no apology followed. No, "hey we're really sorry, we made a mistake." Instead, Defendants pivot and try and shift focus and blame Plaintiffs for diligently pursuing every angle of the case and accuse Plaintiffs of "concocting unfounded and unsubstantiated theor[ies]" about the case!

Then, *first*STREET even goes one step further and appears to lie on top of the lies being advanced in the moving papers. Keeping in mind, Dave Modena apparently first told Phil Goodhart that neither *first*STREET nor AITHR had anything to do with the Guardian Alert 911 product, but then after Plaintiffs stumbled into the original paperwork that was sent with the product to Ms. Curnutte which proved unequivocally that the product did in fact come from these Defendants, they instead shift the focus and claim it was just a marketing ploy and was only used from July 2014 and October 2015.

A closer look however at the Guild Survey documents belies that argument. There are entries in **November** 2015 which indicate that the Guardian Alert was still being used. <sup>60</sup> An entry for **December** 2015 the user indicated that, "I would like to return the life alert that was sent, I do not need it." Another entry in **January of 2016** indicated that, "[t]hey sent me some kind of Guardian machine in the mail and I don't really understand it." Also in **January of 2016** another person said, "I also never did get my free gift of a year subscription to an alert system." In **March of 2016**, an individual stated, "[t]he salesperson said we would get a LifeAlert Guardian. We have not heard from him about it and we would like to receive the LifeAlert." Then in **May of 2016** a customer indicated, "I was supposed to get a Home Alert for around my neck, but I have yet to receive it."

The May 2016 entry creates suspicion of *first*STREET's statement that this was only a "marketing tool," when people apparently are told to wear the product around their neck when using the walk-in tub. This is not the only entry that corroborates the importance of the Guardian

<sup>&</sup>lt;sup>60</sup> See, Ex. 38, Guild Survey at line 1556 ("They sent a guardian button at not (sic) charge!").

<sup>26 61</sup> See, Ex. 38, Guild Survey at line 1555.

<sup>&</sup>lt;sup>62</sup> See, Ex. 38, Guild Survey at line 1660.

<sup>&</sup>lt;sup>63</sup> See, Ex. 38, Guild Survey at line 1777.

<sup>&</sup>lt;sup>64</sup> See, Ex. 38, Guild Survey at line 2045.

<sup>&</sup>lt;sup>65</sup> See, Ex. 38, Guild Survey at line 2569.

LifeAlert when using the product. An entry from August of 2015 really highlights how important the product was as explained by the salesman. The customer indicated the following:

This is our second Jacuzzi, but we didn't want the Home Alert part of the deal. We aren't old, and we don't need that product. When the salesman came out to sell us the tub, we told him we wanted the tub, and it was a done deal. He insisted, however, that we go through the whole presentation. We are in our 60's, and he was telling us about how we might fall. That may happen one day, but it isn't why we bought the tub. We purchased the tub because it fits in the space and we were planning ahead. Even so, he insisted on going through everything. Then we received a follow up call for another service, and that badgered me as well.<sup>66</sup>

This customer seems to have been told about the importance of using the Alert system when using the tub in case they fell. The customer was only in their 60's and apparently was frustrated with the detail the salesman insisted with which to deliver the presentation, because of the fall risk. Yet *first*STREET now comes to court and argues this was just a marketing tool.

When Ms. Curnutte was deposed, she said, after the tub was installed, "I had to wait three months for the 911 emergency button to be delivered. And I was not supposed to use the Jacuzzi without the button because of the problem of possibly dangerous circumstances using the bathtub."

She further testified that:

And the first time I used it I had it filled, and when I turned it on, the jets, I was thrushed [sic] against the bottom -- the footwell is much lower than the seat, and I was thrushed against the wall and I ended up on my knees, and I was submerged -- my head was underwater. And I frantically tried to get ahold of something to get out of the water. It was the scariest moment because I didn't know whether I can save myself because I live alone. And it was the most horrifying experience I had with a Jacuzzi. <sup>68</sup>

. . .

<sup>27 66</sup> See, **Ex. 38**, Guild Survey at line 803.

 <sup>67 &</sup>lt;u>See</u>, **Ex. 7**, Curnutte Dep. at 9: 21-25.
 68 See, **Ex. 7**, Curnutte Dep. at 10:1-10.

Next during her deposition, the Alert 911 was discussed but prior to that being discussed, the undersigned again gave *first*STREET and AITHR the opportunity to admit having involvement with the product. Counsel stated:

Mr. CLOWARD: Hold on one moment. This is a Question for the attorneys in the case.

Counsel, we have pending discovery on this issue. It's my understanding that the claim is going to be that neither First Street nor Jacuzzi had anything to do with this.

MS. LLEWELLYN: I can't answer that right now.

MR. CLOWARD: Okay.

MR. GOODHART: It's my understanding, Ben, that First Street did not have any direct contact with Mr. Curnutte [sic], so they're not aware of any attempts by anybody to sell a 911 alert, badge, or whatever you want to call it, to her.

MR. CLOWARD: Okay.

MR. GOODHART: And AITHR, I believe, did not do any business in Florida, according to Fairbanks.

That was the independent dealer in Florida.<sup>69</sup>

The colloquy with counsel was before Ms. Curnutte was asked to discuss the Alert 911 product itself. Next, she was asked to describe some of the documents that she had provided stating on line 6 with the following: "So I'm going to show you some documents that are your documents that I want to attach, we'll attach as Exhibit 4. And is this the – I guess the label, or the documentation that came with the 911 alert? A: Yes it is. Okay. So mark that as Exhibit 4." Ms. Curnutte was then asked, "and who is the company that is listed that that document – that that came from? A: Well, it says here, First Street."

The document was then handed to Mr. Goodhart with a request for counsel to "talk to his client and find out what's going on with that."<sup>71</sup> Incredulously, after being handed the smoking gun, Mr. Goodhart midstream starts to reinvent time and history by saying, "well, Ben, I never said that First Street did not sell it to her. My comment was neither First Street nor AITHR were

<sup>27 69</sup> See, Ex. 7, Curnutte Dep. at 13:1-16.

See, Ex. 7, Curnutte Dep. at 14:17-19 (emphasis added).
 See, Ex. 7, Curnutte Dep. at 14: 20-22.

<sup>76</sup> <u>Id.</u>

Mr. Cloward --

directly involved in the actual sale, that would have been Gordon Fairbanks, who was the independent dealer in Florida at the time."<sup>72</sup>

This is a prime example of the gamesmanship that Plaintiffs have had to deal with the *entire course of litigation!* There has been zero candor to opposing counsel, instead it has been "win at all costs" from the start and "we'll only tell the truth if you catch us in the act."

Compare what Mr. Goodhart said during the deposition "I never said that First Street did not sell it to her," with what Mr. Goodhart said in his text message the day before the deposition:

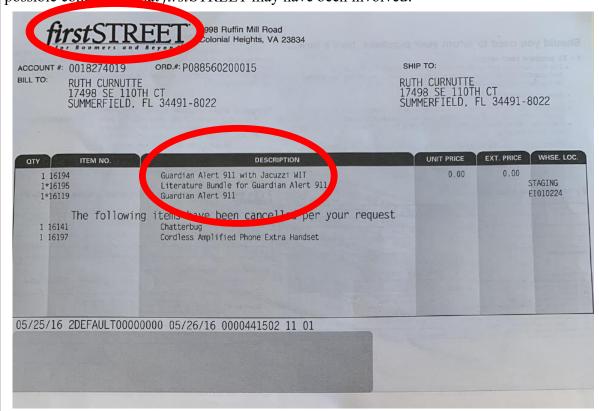
	out from firstSTREET who was proving (sic) the 911 Alert that
	Curnutte mentioned? Was that a Jacuzzi product? FS product? On
	something that was independent of both?",73
Mr. Goodhart	"No on (sic) at FirstSTREET promoted that with WIT customers
	It might have been the installer? Or she could have just thought of
	that." <sup>74</sup>
Mr. Cloward	"Are you sure? <sup>75</sup>
Mr. Goodhart	"Yes. That is what Dave told me. But he can only speak about
	AITHR. The independent dealers may have done some other
	things that was not a part of the FirstSTREET program." <sup>76</sup>

"Hey I'm prepping for this drop (sic) tomorrow. Did you ever find

He tried to suggest that no one at either *first*STREET or AITHR had anything to do with it. He also tried to make it sound like Ms. Curnutte was just confused ("Or she could have just thought of that."). Finally, he tried to suggest that maybe it was one of the "independent dealers" that was not part of the *first*STREET program.

<sup>&</sup>lt;sup>72</sup> See, Ex. 7, Curnutte Dep. at 14:23-15:3.
<sup>73</sup> See, Ex. 42 Declaration of Benjamin Cloward.
<sup>74</sup> See, Id.; see also, Ex. 6.
<sup>75</sup> Id.

Only when this document was handed to him in the middle of the deposition was there a possible concession that *first*STREET may have been involved!



This is not how litigation should be conducted. Instead, all of this information should have been provided regardless of whether *first*STREET felt it was important or just simply a sales tool. Plaintiffs should have been able to question the Rule 30(b)(6) about these issues and formulate their own thoughts about the importance of this product. Instead, Plaintiffs have been deprived of that opportunity.

#### E. Bathmat Non-Disclosure

Are we in the twilight zone?? Literally, is this the twilight zone?? firstSTREET says, "Plaintiffs cite word for word Ms. Rouillard's testimony that the mats she had come with the tub to mislead this Court." Then firstSTREET says, Plaintiff "failed, however, to cite Ms. Rouillard's follow up response she provided to counsel at the end of her deposition, when she stated, "I got it [bathmat] right away because I didn't want to step in it and slide." firstSTREET

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<sup>&</sup>lt;sup>77</sup> <u>See</u>, Def. Opp'n. at 18: 11-12.

<sup>&</sup>lt;sup>78</sup> See, Def. Opp'n. at 18: 13-15.

did go out and buy it the next day.""<sup>79</sup>

firstSTREET cites the foregoing to 1) make Plaintiffs look like they're lying to the

firstSTREET cites the foregoing to 1) make Plaintiffs look like they're lying to the Court; and 2) to prove that Ms. Rouillard actually bought the mat and Plaintiffs were misrepresenting that fact.

then says, "[s]he then clarified this even further and testified, 'That's what I bought – I guess I

Hmm.... There is a saying – something that involves a Kettle and a Pot.... Again, Plaintiffs sincerely ask if we are in the Twilight zone......

Painfully, Plaintiffs must take the Court through this one more time to show who is lying and who is being truthful. *first*STREET unfortunately only cited **half** of her answer and omitted the rest, apparently hoping that the Court would not read the deposition for itself. For the Court's ease of getting this matter right, the full question and answer is set forth here:

Q: Okay. You were concerned about potentially sliding without that?

A: Yes. That's what I bought – I guess I did go out and buy it the next day. I could have done something. It's been so long ago, I really don't – <u>can't give you an honest answer</u>, but I got it somewhere and I like it and I use it every time I'm in the tub."

Q: Okay.

And did you use the tub first without that and then you realized that it was too slippery and that's what caused you to go out and buy that?

A: I don't remember. And I should have changed that. I don't remember that I bought it, whether that it came with the tub, but I had it in the first couple of days."80

She clearly was not sure whether she went out and bought it or whether it came with the tub. But *first*STREET cherry-picks her answer and leaves off the part where she says she "can't give you an honest answer," and also omits the part where she corrects herself and says, "I should have changed that. I <u>don't remember that I bought it, whether that it came with the tub, but I had it in the first couple of days."<sup>81</sup></u>

<sup>27</sup> See, Def. Opp'n. at 18:15-16.

<sup>80</sup> See, Ex. 10, Rouillard Dep. at 30:13-31:8 (emphasis added).
81 See, Ex. 10, Rouillard Dep. at 30: 20-22; 31:5-8 (emphasis added).

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Compare Defendants' recitation of what Ms. Rouillard said with Plaintiffs in their original motion which stated:

> Upon questioning by firstSTREET's lawyer she was asked if that was "something you bought for yourself or was that something that was delivered with the tub?"82 She responded that "[i]t came with the tub."83

> Upon further questioning by the undersigned, she could not remember whether the tub came installed with the slip mat/pad or whether her husband had to install it, nor could she remember whether it was purchased directly from firstSTREET or whether it was purchased somewhere else.84

The second paragraph is pretty darn clear that she was confused about the bathmat and that's what was represented by Plaintiffs. This Honorable Court can compare what Plaintiffs set forth and what Defendants set forth and make the conclusion of who is trying to mislead the Court.

Next in Alice in Wonderland fashion, Defendants start talking about who was copied on this email or that email to again try and prove that somehow Plaintiffs were misrepresenting things to the Court. Defendants' assertion boiled down to its essence is basically this: the emails have Jacuzzi folks copied and not firstSTREET so that means that firstSTREET was not involved. Well that will be proven false below, but first, Defendants miss the point entirely. What Plaintiffs were conveying was simply this (which was set forth in the motion): the slipperiness aspect of the tub has been a HUGE part of Plaintiffs' efforts and firstSTREET failed to produce documents regarding this issue until way too late (after Plaintiffs stumbled upon the information) which has prejudiced Plaintiffs.

Stepping back and looking at this from the 30,000-foot view, the entire fight with Jacuzzi

<sup>&</sup>lt;sup>82</sup> Id.

<sup>83</sup> Id. (emphasis added).

<sup>84</sup> See, Pl. Mot. at 7:16-19 (citing Ex. 10, Rouillard Dep. at 30:7-12, 30:18-22, 31:5-8.)

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started when 20 search terms were provided to Jacuzzi in February of 2018 and Jacuzzi claimed no results were retrieved. The first two terms on the list were: 1. Fall, and 2. Slip. 85 This fight has been extensively briefed with firstSTREET receiving service of all pleadings and being in attendance at all of the hearings. All of the discussion by Commissioner Bulla was heard by firstSTREET. All of the arguments by both Jacuzzi and Plaintiffs were heard as well. It's not like this was one isolated hearing for goodness sake. In fact, the prior motion to strike *first*STREET's answer involved similar issues! Yet, it continued to sit by and do nothing until Plaintiffs stumbled upon the bathmat at Ms. Rouillard's deposition and lo and behold it's discovered that custom bathmats were offered and used! In addition to that other non-skid options were also used and offered. Again, this is not something that should have been discovered by having Plaintiffs stumble upon it and it's not something that should have been discovered in year 4 of the litigation.

Plaintiffs should have had the information produced so that they could have questioned the Rule 30(b)(6) designee about this including all of the discussion leading up to the decision to implement these various products. Clearly the companies would not just randomly start offering these products if they were not necessary. The entire thrust of Plaintiffs Motion was to prove that numerous "non skid options" were being used by Jacuzzi and firstSTREET in conjunction with the walk-in tubs.

firstSTREET's Alice in Wonderland insinuations that because the emails that Plaintiffs referenced did not originate within firstSTREET or did not have firstSTREET employees in the cc line, that it was not involved is flatly false.

As promised, to address why this attempt fails miserably the court first and foremost should look at the initial email that Plaintiffs referenced from firstSTREET Vice President Norm Murdock, which listed "[g]reater slip resistance needed for our senior users" as a topic of discussion to be had between *first*STREET and Jacuzzi. 86 Second, here are just a few of the emails that firstSTREET was on which clearly document it was "in the thick of things" and involved with these non-skid options.

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<sup>85</sup> See, Ex. 40, Email between JDC and BPC, Feb. 2018.
86 See, Ex. 16 of Pls. Motion; Ex. 19 of Defs. Opp'n. (emphasis added).



• Email from *first*STREET Vice President Norm Murdock to Audrey Martinez on March 18, 2014:

"Can you please confirm that the use of this product [Liquiguard Solid Step Cote] on Jacuzzi tubs will not void your lifetime warranty? We just need that confirmation in order to use this product."<sup>87</sup>

• Newsletter from Jacuzzi, *AITHR* and Easy Climber:

"We are pleased to announce that *Aging in the Home Remodelers* & Jacuzzi have <u>both</u> tested & approved the use of an optional non-skid coating designed to improve the slip resistance of the floors in our walk-in bathtubs. . . . [t]he product is SolidStepCote 04 . . . *Aging in the Home Remodelers* has negotiated a 20% discount off of the published internet process for our dealers." 88

• Email from Norm Murdock to Jacuzzi on July 9, 2014

"If we schedule service for this customer, we would like to have the agent also apply the slip resistant coating . . . we will supply the product. 20 minute application. We will pay for this." 89

There can be no question that *first*STREET was heavily involved with these non-slip or non-skid products, yet its' discovery regarding same has been woefully deficient. Plaintiffs have asked firstSTREET specifically to produce such documentation. Plaintiffs requested<sup>90</sup>:

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133. Please produce all documents reflecting items, including bathmats or other accessories or product modifications like Kahuna grip, LX07000, Cajun grip, etc., that you sold or provided or are aware were sold, provided, offered or marketed to customers using any/all Jacuzzi walk-in tub products.

RESPONSE: All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.
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In the request, Plaintiffs requested products that were sold by *first*STREET <u>and</u> products that *first*STREET was "aware were sold, provided, offered or marketed to customers using any/all

<sup>&</sup>lt;sup>87</sup> See, Ex. 31, JACUZZI005640 (email from within firstSTREET to Jacuzzi).

<sup>88</sup> See, Ex. 32, JACUZZI005669-JACUZZI005670 (newsletter bulletin from Jacuzzi, *AITHR* & Easy Climber – produced *only* by Jacuzzi). It should be noted that the email chain begins with Simona Robertson and is sent to *Dave Modena*! Yet it was never produced by *first*STREET.

<sup>&</sup>lt;sup>89</sup> Ex. 33, JACUZZI005513-JACUZZI005514 (produced *only* by Jacuzzi).

<sup>90</sup> See, Ex. 34, firstSTREET's Resp. to Pl. Ansara's Req. for Prod. Docs., No.6.

Jacuzzi walk-in tub products." firstSTREET's responses were less than 30 days before the evidentiary hearing involving Jacuzzi was scheduled to commence! Despite having a co-Defendant under the threat of having its answer struck for failing to disclose information, firstSTREET couldn't be bothered to even respond to the discovery request in good faith and did not produce a single new document. Instead, it simply referred to the NRCP 16.1 Disclosure and Supplements Thereto. The problem with that is that those documents contained nothing with respect to SolidStepCote or any bathmats whatsoever. The request specifically asked for products that firstSTREET "you sold or provided or are aware were sold, provided, offered or marketed to customers..."

So *first*STREET can say all that it wants that it hasn't produced important documents pursuant to NRCP 16.1 because it didn't have to – but what does it say with respect to discovery requests directly on point? Apparently *first*STREET believes that the way discovery works is that unless and until Plaintiffs obtain an order compelling production, it can sit back and not disclose any responsive documents.

#### F. Plaintiffs' Table on Pages 11 and 12 of the Motion

firstSTREET devotes two paragraphs to probably the most damning part of Plaintiffs' motion and basically takes the position that it can't comment because all of the documents referenced by Plaintiffs are documents produced by Jacuzzi. THAT'S THE ENTIRE POINT!

The documents referenced by Plaintiffs were produced by Jacuzzi but are firstSTREET documents! How is it that Jacuzzi can locate and produce these documents, but firstSTREET cannot?

<sup>91</sup> See, Id.

<sup>&</sup>lt;sup>92</sup> See, Ex. 35, *first*STREET NRCP 16.1 Disclosures (Initial through 7<sup>th</sup>)(submitted to Court via thumb-drive).
<sup>93</sup> See, Ex. 34, *first*STREET's Resp. to Pl. Ansara's Req. for Prod. Docs. No. (emphasis added).

Further, *first*STREET argues that Plaintiffs failed to reference "supporting documentation" in the table it produced. Apparently *first*STREET over-looked the column of the table that contained the Bates-stamped pages that serve as the supporting documentation.<sup>94</sup>

to Norm Murdock and Monique Trujillo of AITHR/firstSTRE ET	him to hurt his back Is willing to get a lawyer if the tub is not taken out and he is refunded"	Raidt	2013	Jacuzzi005715; Jacuzzi005716
Email from AITHR employee Ashley Davidson to Norm Murdock the Vice President of firstSTREET	"she slipped in her tub and hit her arm on the grab bar ."	Mrs. Borroz	Sept. 2013	Jacuzzi005315; Jacuzzi005438
"referred to AIHR, we do not support product."	"she slipped when trying to get out and <u>almost</u> <u>drowned."</u> "She called in previously with the same problem."	Alice Roehl	Nov. 2017	Jacuzzi005838; Rev. Jacuzzi005938
Email copying firstSTREET employee, Simona Robertson	"he says the bottom of the tub is extremely slippery, he has slipped, and also a friend has slipped [w]e get this complaint a lot, we have two customers right now that have injured themselves seriously and are threatening law suits"	Mr. Flashberger	Dec. 2013	Jacuzzi005327; Jacuzzi005328

*first*STREET has received all of the same disclosures that Plaintiffs have received in this matter. Notwithstanding the underlying documents are produced here again. 95

firstSTREET's arguments are without merit. For goodness sake one of the most significant emails produced by Jacuzzi was from firstSTREET/AITHR employee Nick Fawkes telling Jacuzzi about the slipperiness complaint and that "we actually hear this complaint more and more often and the numbers are increasing installations. I would highly recommend that we consider putting something a little bit more abrasive not only on the floor but also on the seats as we have had customers call concerned that they slip off the seat . . . "96"

#### II. <u>LEGAL ARGUMENT</u>

Plaintiffs incorporate and restate the arguments outlined in their Motion and fully express them here. Unfortunately, Plaintiffs have had their hands full litigating the discovery abuses with

<sup>94</sup> See, Pls.' Mot. at 12. (cut and pasted here with highlights for the Court's ease of viewing).

<sup>&</sup>lt;sup>95</sup>See, Ex. 36, Jacuzzi005652; Jacuzzi005621; Jacuzzi005623; Jacuzzi005719; Jacuzzi005720; Jacuzzi006856; Jacuzzi006857; Jacuzzi005465; Jacuzzi005466; Jacuzzi005367; Jacuzzi005715; Jacuzzi005716; Jacuzzi005315; Jacuzzi005438; Jacuzzi005838; Rev. Jacuzzi005938; Jacuzzi005327; Jacuzzi005328.

<sup>&</sup>lt;sup>96</sup> <u>See</u>, Pls. Mot. at 13 (citing <u>See</u>, **Ex. 16**, Email from Nick Fawkes to Regina Reyes re: Arnouville, Manuel – Serial #BDFDK9, dated Dec. 21, 2012 (emphasis added).

Jacuzzi and have been unable to advance the same issues with *first*STREET with the same advocacy until now. Plaintiffs had hoped that *first*STREET would act in good faith and not be required to have motions filed and orders compelling discovery entered prior to disclosing relevant documents. But what is evident from *first*STREET's position is that unless and until this Court orders it to participate in discovery in good faith, it simply will not be doing so.

#### A. Fairness Dictates Striking the Answer

The attitude of *first*STREET clearly shows that it is flatly ignoring the requirements of NRCP 16.1 and unless and until there is an order compelling specific discovery, it will not volunteer any information.

#### 1. Young Factors Support Plaintiffs Request<sup>97</sup>

#### (a) Degree of Willfulness

How can *first*STREET sincerely come to court and argue that it has clean hands and has participated in good faith? As has been shown on numerous occasions, *first*STREET has flatly lied to Plaintiffs. Plain and simple, it has lied about very important issues. How is that any different than fabricating evidence? There is no difference. In one instance, the party is saying something does not exist, in the latter, the party is creating something that is false. Both are lies. Both are untrue. Both thwart the purpose of trial which is the ascertainment of truth. *first*STREET has lied through counsel (by misrepresenting things to counsel) and has lied at deposition to claim that only **three** safety incidents exist. This is no different than the fabrication of evidence that took place in <u>Young</u>.

firstSTREET knew as early as September 19, 2018 that the Alert 911 was an issue that was important in the case. Despite that, it never offered any information on the product, instead it lied. The text exchange between the undersigned and Phil Goodhart is crystal clear that Dave Modena lied about this issue. Period. What is sad is that it would appear as though Mr. Goodhart knew the truth because the next day during the deposition, when he was handed the document listing firstSTREET as the company that provided the product – the story changed midstream.

<sup>97</sup> Young v. Johnny Ribeiro Bldg., Inc., 106 Nev. 88, 787 P.2d 777 (1990).

This midstream change indicates that Mr. Goodhart was holding back information. There is no difference between what Bill Young did and what these Defendants have done.

Regarding the 200,000 emails, no privilege log or anything else has been produced that would support withholding of those documents. Instead, Defendants appear to have cherry-picked what they want produced in this matter.

#### (b) Plaintiff has been Significantly Prejudiced

Plaintiffs are shocked by *first*STREET's claim that Plaintiffs simply sat around and "elected to wait until December 11, 2018 to take the deposition of *first*STREET and AITHR's NRCP 30(b)(6) witness." Plaintiffs realize what a significant burden it is on this Court to sift through volumes of materials but this is an important issue. Plaintiffs respectfully request the Court to review a Motion that was sent down to be filed back on October 24, 2018 but was returned by the Discovery Commissioner for clarification. In that Motion, Plaintiffs set forth the issues with respect to the advertising and marketing emails and evidence that *first*STREET flatly refused to turn over. In a lengthy affidavit, the undersigned set forth all of the efforts taken to obtain the information prior to that time. *first*STREET's delay not only caused a delay in Plaintiffs ability to take the deposition of *first*STREET's 30(b)(6) deposition, but it also seriously prejudiced Plaintiffs continued deposition of Jacuzzi's Rule 30(b)(6) designee because Plaintiffs did not have the documents available at that time to use during his deposition.

Therefore, for *first*STREET to try and claim that Plaintiffs were sitting around doing nothing is <u>extremely offensive</u>. Had *first*STREET acted with a shred of decency and produced the documents required via NRCP 16.1 the delays would not have occurred and Plaintiffs would have been able to use the relevant documents during Jacuzzi's Rule 30(b)(6) deposition too but were deprived of that opportunity because of *first*STREET's failures. This is only with *one issue though* – the marketing and advertising issue. As with be set forth below, Plaintiffs did not receive

<sup>98</sup> <u>See</u>, Def. Opp'n. at 24.

<sup>&</sup>lt;sup>99</sup> <u>See</u>, Ex. 39, Pls' Mot. to Compel Def. *first*STREET to Prod. Docs. on OST (returned as moot). <sup>100</sup> <u>Id.</u>

the vast majority of documents regarding other incidents until August of 2019, after the close of discovery.

Plaintiffs have been appreciably prejudiced because they have not had all of the information to use with their experts, cross-examine the Defense experts, use during the Rule 30(b)(6) witnesses, or use during other important depositions. It is quite unfair for *first*STREET to claim that Plaintiffs "waited around" to take the Rule 30(b)(6) depositions of *first*STREET and AITHR. Unfortunately, as Plaintiffs more fully documented in the Motion, the discovery responses of Jacuzzi and *first*STREET largely mirrored one another and the parties were only disclosing incidents that Plaintiffs already knew about through their own discovery efforts. Had *first*STREET acted in good faith, it would have turned over the documents at the beginning of the case and that would have mooted all of the discovery motions and the massive waste of judicial resources addressing the issues.

Unfortunately, as the documents disclosed after discovery reveal, the depositions that Plaintiffs *did take* were a complete waste of time because Plaintiffs did not have the relevant documents to use during Mr. Modena's first or second depositions. Further, all of the Plaintiffs efforts in deposing Jacuzzi's Rule 30(b)(6) witnesses (four different depositions) were also wasted because the documents were not produced until well after the depositions.

Equally as important, Plaintiffs have wasted considerable time and thousands upon thousands of dollars flying around the country taking depositions of other incident witnesses, who while important, may not have been as important as other witnesses who were not disclosed until after discovery had closed. This all could have been avoided had *first*STREET simply done the right thing and produced the documents to begin with rather than acting in concert with Jacuzzi to sand-bag or actually purposefully misdirect Plaintiffs at every turn.

For the Court's edification an exhaustive timeline has been prepared by Plaintiffs recounting the start-stop-start-stop manner by which Plaintiffs have had to conduct the discovery since late 2018.<sup>101</sup> Because of Defendants' conduct, discovery has been disconjointed,

<sup>&</sup>lt;sup>101</sup> See, Ex. 41, Timeline for Reply.

difficult and confusing to say the least. For instance, in early 2019, there was a brief stay of
discovery while the Court heard Plaintiffs Motions to Strike. After the Court lifted the stay, it
extended discovery on April 2, 2019 to August 2, 2019. The parties informally agreed to allow
depositions to continue for a couple weeks after that in preparation of the evidentiary hearing.
During that four-and-a-half-month period, Plaintiffs feverishly flew all over the country to take
depositions and complete important discovery. The following discovery was conducted or
attempted:

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- 4/2/19: Plaintiffs served 13<sup>th</sup> NRCP 16.1 Supplement 1.
- 4/8/19: Plaintiffs served 14<sup>th</sup> NRCP 16.1 Supplement 2.
- 4/9/19: Plaintiffs served 15<sup>th</sup> NRCP 16.1 Supplement 3.
- 5/21/19: Continued Depo of 30(b)(6) of Jacuzzi (Audrey Martinez 4. (individually and as 30(b)(6) designee), Mark Allen) (noticed for 6/12/19 in Costa Mesa, CA; rescheduled)
- 5/22/19: Depo of 30(b)(6) of AITHR (noticed for 7/16/19 in 5. Richmond, VA; rescheduled)
- 5/22/19: Depo of 30(b)(6) of firstSTREET (Dave Modena) (noticed 6. for 7/17/19 in Richmond, VA; rescheduled)
- 7. 5/22/19: Depo of Mark Gordon (President/CEO of firstSTREET) (noticed for 7/18/19 in Richmond, VA; rescheduled)
- 6/13/19: Depo of 30(b)(6) of AITHR (re-noticed for 7/11/19 in 8. Richmond, VA; rescheduled)
- 6/13/19: Depo of 30(b)(6) of firstSTREET (Dave Modena) (re-9. noticed for 7/10/19 in Richmond, VA; rescheduled)
- 6/13/19: Continued Depo of 30(b)(6) of Jacuzzi (Advertising & Marketing) (noticed for 6/28/19 in Costa Mesa, CA; rescheduled) 6/21/19: Jacuzzi objected to depo
- 6/13/19: Continued Depo of 30(b)(6) of Jacuzzi (ESI Forensic, Information Technology) (noticed for 6/28/19 in Costa Mesa, CA; rescheduled)
  - 6/21/19: Jacuzzi objected to depo
- 6/14/19: Audrey Martinez (re-noticed for 7/9/19 in Costa Mesa, CA; rescheduled)
- 13. 6/20/19: Audrey Martinez (re-noticed for 7/16/19 in Costa Mesa, CA; taken)
- 6/25/19: Depo of 30(b)(6) of AITHR (re-noticed for 7/12/19 in 14. Richmond, VA; not taken)
- 6/25/19: Depo of 30(b)(6) of firstSTREET (Dave Modena) (renoticed for 7/11/19 in Richmond, VA; taken)
- 6/25/19: Depo of Mark Gordon (President/CEO of firstSTREET) 16. (re-noticed for 9/23/19 in Richmond, VA; not taken)





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- 6/27/19: Continued Depo of 30(b)(6) of Jacuzzi (Advertising & Marketing: Designee: Michael Dominguez) (re-noticed for 7/15/19 in Costa Mesa, CA; taken)
- 18. 6/27/19: Continued Depo of 30(b)(6) of Jacuzzi (ESI Forensic, Information Technology) (re-noticed for 7/15/19 in Costa Mesa, CA; rescheduled)
- 7/2/19: Depo of Barbara Morrison (noticed for 7/22/19 in Seattle, 19. WA; rescheduled)
- 7/2/19: Depo of George Robinson (noticed for 7/31/19 in Panama 20. City, FL; not taken (deceased))
- 21. 7/2/19: Depo of Michael Kanarek (noticed for 8/1/19 in Miami, FL; not taken (possibly deceased))
- 7/2/19: Depo of Nancy Jones (noticed for 8/2/19 in Tucson, AZ; 22. rescheduled)
- 7/2/19: Depo of Noreen Rouillard (noticed for 7/19/19 in Salt Lake City, UT; rescheduled)
- 24. 7/2/19: Depo of Patricia Herman (noticed for 7/29/19 in Apopka, FL; rescheduled)
- 7/2/19: Depo of Robert Pullen (noticed for 7/25/19 in Detroit, MI; 25. rescheduled)
- 7/2/19: Depo of Ruth Curnutte (noticed for 7/29/19 in Ocala, FL; 26. rescheduled)
- 27. 7/2/19: Depo of Sandy Haywood (noticed for 7/24/19 in Gardnerville, NV; rescheduled)
- 7/2/19: Depo of Shirli Billings (noticed for 7/30/19 in Jacksonville, 28. FL; rescheduled)
- 7/2/19: Depo of 30(b)(6) of Atlas Home Improvement (noticed for 29. 7/25/19 in Ann Arbor, MI; rescheduled)
- 7/2/19: Depo of 30(b)(6) of Community Builders (noticed for 30. 7/23/19 in Tulsa, OK; rescheduled)
- 7/2/19: Depo of 30(b)(6) of Fairbanks Construction (noticed for 7/29/19 in Ocala, FL; rescheduled)
- 32. 7/2/19: Depo of 30(b)(6) of Hausner Construction (noticed for 7/17/19 in Santa Ana, CA; rescheduled)
- 7/2/19: Depo of 30(b)(6) of Home Safety Baths (noticed for 7/28/19 in San Jose, CA; not taken (out of business))
- 7/2/19: Depo of 30(b)(6) of Ohio Build & Remodel (noticed for 34. 7/26/19 in Columbus, OH; rescheduled)
- 35. 7/3/19: Depo of Nancy Jones (re-noticed for 8/2/19 in Tucson, AZ; rescheduled)
- 7/3/19: Depo of Robert Pullen (re-noticed for 7/25/19 in Detroit, 36. MI; rescheduled)
- 37. 7/3/19: Depo of Robert Pullen (re-noticed for 7/25/19 in Woodhaven, MI: rescheduled)
- 38. Depo of Shirli Billings (re-noticed for 7/30/19 in Jacksonville, FL; rescheduled)

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- 39. 7/3/19: Depo of 30(b)(6) of Fairbanks Construction (re-noticed for 7/29/19 in Ocala, FL; rescheduled)
- 40. 7/3/19: Depo of 30(b)(6) of Ohio Build & Remodel (re-noticed for 7/26/19 in Columbus, OH; not taken)
- 41. 7/3/19: Plaintiff Ansara's RFA Set #2 to firstSTREET
- 42. 7/3/19: Plaintiff Ansara's RFPD Set #5 to firstSTREET
- 43. 7/3/19: Plaintiff Ansara's ROGS Set #3 to firstSTREET
- 44. 7/3/19: Plaintiff Ansara's RFPD Set #3 to AITHR
- 45. 7/3/19: Plaintiff Ansara's ROGS Set #2 to AITHR
- 46. 7/3/19: Plaintiff Tamantini's ROGS Set #1 to AITHR
- 47. 7/3/19: Plaintiff Ansara's RFA Set #2 to Jacuzzi
- 48. 7/3/19: Plaintiff Ansara's RFPD Set #6 to Jacuzzi
- 49. 7/3/19: Plaintiff Ansara's RFPD Set #7 to Jacuzzi
- 50. 7/3/19: Plaintiff Ansara's ROGS Set #4 to Jacuzzi
- 51. 7/9/19: Depo of Barbara Morrison (re-noticed for 7/22/19 in Seattle, WA; rescheduled)
- 52. 7/9/19: Depo of Mark Sutterluety (noticed for 7/26/19 in Akron, OH; rescheduled)
- 53. 7/12/19: Continued Depo of 30(b)(6) of Jacuzzi (ESI Forensic, Information Technology: Designee: Mark Allen) (noticed for 7/30/19 in Las Vegas, NV; rescheduled)
- 54. 7/12/19: Depo of Barbara Morrison (re-noticed for 8/6/19 in Seattle, WA; rescheduled)
- 55. 7/15/19: Depo of 30(b)(6) of Atlas Home Improvement (re-noticed for 7/25/19 in Ann Arbor, MI; rescheduled)
- 56. 7/16/19: Depo of 30(b)(6) of Hausner Construction (re-noticed for 7/17/19 in Santa Ana, CA; rescheduled)
- 57. 7/19/19: Depo of Noreen Rouillard (in Salt Lake City, UT; taken)
- 58. 7/20/19: Plaintiffs served 16<sup>th</sup> NRCP 16.1 Supplement
- 59. 7/22/19: Depo of Simona Robertson (*first*STREET employee) (noticed for 8/16/19 in Richmond, VA; rescheduled)
- 60. 7/22/19: Depo of Barbara Morrison (re-noticed for 8/15/19 in Seattle, WA; not taken)
- 61. 7/23/19: Depo of 30(b)(6) of Atlas Home Improvement (re-noticed for 7/25/19 in **Ann Arbor, MI; non-appearance**)
- 62. 7/23/19: Depo of 30(b)(6) of Community Builders (re-noticed for 8/5/19 in Tulsa, OK; **non-appearance**)
- 63. 7/23/19: Depo of 30(b)(6) of Fairbanks Construction (re-noticed for 8/7/19 in Ocala, FL; non-appearance)
- 64. 7/23/19: Depo of Gordon Fairbanks (noticed for 8/7/19 in Ocala, FL; non-appearance)
- 65. 7/23/19: Depo of Sandy Haywood (noticed for TBD; not taken)
- 66. 7/24/19: Depo of Angelena Yvette Jefferson (noticed for 8/8/19 in Panama City, FL; rescheduled)
- 67. 7/24/19: Depo of Mark Sutterluety (re-noticed for 7/26/19 in **Akron, OH; taken**)

1	68. 7/24/19: Depo of Nancy Jones (re-noticed for 8/2/19 in <u>Tucson</u>
2	AZ; taken) 69. 7/24/19: Depo of Patricia Herman (re-noticed for 8/9/19 in
3	Apopka, FL; taken) 70. 7/24/19: Depo of Teresa Gooding (noticed for 8/8/19 in Panama
4	City, FL; rescheduled)
	71. 7/25/19: Depo of Robert Pullen (in <b>Woodhaven, MI; taken</b> )
5	72. 7/25/19: Depo of Tracy Pullen (in Woodhaven, MI; not taken)
6	7/26/19 - IMPORTANTLY - this was the Jacuzzi document dum
7	the Friday before the Monday depositions of Nuanes, Rojas, Lope
8	and Bachmeyer, where Jacuzzi produced JACUZZI005190—572 which contained emails regarding slipperiness and custome
	complaints regarding same.
9	72 7/20/10 Days of Dalaced Dayson Name (Learning and Learning)
10	73. 7/29/19: Depo of Deborah Deeann Nuanes (Jacuzzi employee (noticed in Costa Mesa, CA; taken)
11	74. 7/29/19: Depo of Eda Rojas (Jacuzzi employee)(in Costa Mesa
12	CA; taken) 75. 7/29/19: Depo of Kurt Bachmeyer (Jacuzzi employee)(in Cost
13	Mesa, CA; taken)
14	76. 7/29/19: Depo of Mayra Lopez (Jacuzzi employee)(in <b>Costa Mesa</b>
	CA; taken) 77. 7/25/19: Depo of Angelena Yvette Jefferson (re-noticed for 8/8/19)
15	in Panama City, FL; rescheduled)
16	78. 7/25/19: Depo of Ruth Curnutte (re-noticed for 8/7/19 in Ocala FL; taken)
17	79. 7/25/19: Depo of Teresa Gooding (re-noticed for 8/8/19 in Panam
18	City, FL; rescheduled)
19	80. 7/27/19: Depo of Kevin James Lewis (Fairbanks employee (noticed for 8/7/19 in Ocala, FL; not taken)
	81. 7/27/19: Depo of Raymond Charles Torres (Jacuzzi employee
20	(noticed for 8/12/19 in Santa Ana, CA; rescheduled)
21	82. 7/27/19: Depo of Shirli Billings (re-noticed for 8/6/19 in Pont Vedra, FL; rescheduled)
22	83. 7/27/19: Depo of Shirli Billings (re-noticed for 8/6/19 (time change
23	in <u>Ponte Vedra, FL; taken</u> ) 84. 7/27/19: Depo of 30(b)(6) of Hausner Construction (re-noticed fo
	84. 7/27/19: Depo of 30(b)(6) of Hausner Construction (re-noticed fo 8/12/19 in Santa Ana, CA; rescheduled)
24	85. 7/28/19: Plaintiff Ansara's RFA Set #3 to <i>first</i> STREET
25	86. 7/28/19: Plaintiff Ansara's RFPD Set #6 to firstSTREET
26	87. 7/28/19: Plaintiff Ansara's RFA Set #2 to AITHR
۷٥	88. 7/28/19: Plaintiff Ansara's RFPD Set #4 to AITHR
27	89. 7/28/19: Plaintiff Ansara's RFA Set #3 to Jacuzzi

90. 7/28/19: Plaintiff Ansara's RFPD Set #8 to Jacuzzi



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- 91. 7/29/19: Depo of Ashley Davidson (noticed for 8/13/19 in Denver, CO; rescheduled)
- 92. 7/30/19: Continued Depo of 30(b)(6) of Jacuzzi (ESI Forensic, Information Technology: Designee: Mark Allen) (in <u>Las Vegas, NV; taken</u>)
  - a. 7/29/19: Jacuzzi objected to depo
- 93. 7/31/19: Depo of Alisha Williams (noticed for 8/8/19 in Panama City, FL; not taken)
- 94. 7/31/19: Depo of Angelena Yvette Jefferson (noticed for 8/9/19 in **Panama City, FL; taken**)
- 95. 7/31/19: Depo of Norm Murdock (noticed for 8/13/19 in Denver, CO; rescheduled)
- 96. 7/31/19: Depo of Regina Reyes (Jacuzzi employee) (noticed for 8/12/19 in Costa Mesa, CA; rescheduled)
- 97. 7/31/19: Depo of Regina Reyes (Jacuzzi employee) (re-noticed for 8/12/19 in Santa Ana, CA; rescheduled)
- 98. 7/31/19: Depo of Robert Doucette (noticed for 8/15/19 in Connersville, IN; rescheduled)
- 99. 7/31/19: Depo of Sara Niland (noticed for 8/7/19 in Summerfield, FL; not taken)
- 100. 8/1/19: Depo of Alisha Williams (re-noticed for 8/8/19 in Pensacola, FL; not taken)
- 101. 8/1/19: Depo of Audrey Martinez (re-noticed for 8/12/19 in Santa Ana, CA; not taken)
- 102. 8/1/19: Depo of Sarah Johnson (*first*STREET employee) (noticed for 8/13/19 in Denver, CO; rescheduled)

# 8/2/19 — Discovery closed pursuant to the SAO, but per informal agreement, the parties agreed that discovery could remain open until 8/29/19 to complete pending issues.

- 103. 8/7/19: Depo of Andrea L. Nuessle (fka Andrea Dorman) (noticed for 9/13/19 in San Rafael, CA; not taken)
- 104. 8/7/19: Depo of Ashley Davidson (noticed for TBD in Denver, CO; not taken)
- 105. 8/7/19: Depo of Audrey Martinez (re-noticed for TBD in Santa Ana, CA; not taken)
- 106. 8/7/19: Depo of Lawrence Prell (re-noticed for 9/13/19 in San Rafael, CA; not taken)
- 107. 8/7/19: Depo of Norm Murdock (re-noticed for TBD in Denver, CO; not taken)
- 108. 8/7/19: Depo of Raymond Charles Torres (Jacuzzi employee) (renoticed for TBD in Santa Ana, CA; not taken)
- 109. 8/7/19: Depo of Regina Reyes (Jacuzzi employee) (re-noticed for TBD in Santa Ana, CA; not taken)



1	noticed for TBD in Denver, CO; not taken)
2	111. 8/7/19: Depo of Teresa Gooding (re-noticed for 8/8/19 in Panama
3	City, FL; taken) 112. 8/8/19: Depo of Nele Frierson (noticed for 9/13/19 in San Rafael,
4	CA; not taken)
	113. 8/10/19: Depo of 30(b)(6) of Hausner Construction (re-noticed for
5	TBD in Santa Ana, CA; not taken) 114. 8/14/19: Depo of Robert Doucette (re-noticed for TBD in
6	Connersville, IN; not taken)
7	115. 8/14/19: Depo of Sandy Badu ( <i>first</i> STREET employee) (re-noticed
8	for TBD in Richmond, VA; not taken) 116. 8/14/19: Depo of Simona Robertson ( <i>first</i> STREET employee) (re-
9	noticed for TBD in Richmond, VA; not taken)
10	As the Court can see, Plaintiffs were taking depositions from Florida to California
11	Including non-appearances, over 20 depositions were actually taken with many others attempted
12	Then, on August 2, 2019, discovery closed, and the focus shifted on the upcoming evidentiary
13	hearing.
14	After discovery formally closed, Jacuzzi made the following disclosures:
15	August 12, 2019 – 19 <sup>th</sup> Supplement;
16	August 19, 2019 – 20 <sup>th</sup> Supplement;
17	August 21, 2019 – 21st Supplement;
18	August 23, 2019 – 21st Supplement;
19	August 27, 2019 – 22 <sup>nd</sup> Supplement.
20	Also, after discovery formally closed, on August 21, 2019, firstSTREET made its 7 <sup>th</sup>
21	Supplement where in response to Plaintiffs discovery requests, for the first time, it disclosed the
22	customer service surveys and Guild Survey documents which contained very important
23	information about incidents/complaints that firstSTREET was aware of.
24	Contained within these disclosures were the names of many people who experienced
25	problems with their Jacuzzi walk-in tubs.
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110. 8/7/19: Depo of Sarah Johnson (firstSTREET employee) (re-

Plaintiffs have been unable to take any depositions since August of 2019 because discovery has been closed. This has drastically impaired Plaintiffs ability to prepare for trial and is a serious, real and tangible prejudice to Plaintiffs.

With respect to *first*STREET's claim that there is no prejudice because "Plaintiffs have already secured a victory" against Jacuzzi – what happens if Jacuzzi files bankruptcy and Plaintiffs have no judgment against *first*STREET? The judgment Plaintiffs would have obtained against Jacuzzi would be worthless. This argument by *first*STREET is without merit.

#### (c) firstSTREET & AITHR's Actions Are Despicable and Must be Punished and the Punishment Must be Commensurate with the Conduct of the Defendants

As mentioned above, the actions of *first*STREET & AITHR are just the same as Bill Young's actions in the <u>Young</u> case where Mr. Young fabricated evidence. Here the Defendants have attempted at every juncture to thwart Plaintiffs' legitimate discovery attempts by minimizing, misdirecting and flatly misrepresenting the truth. The conduct is abhorrent. One of the seminal reasons given by Courts throughout the United States to assess a sanction is to prevent others from engaging in the bad behavior. Well – here, despite the fact that Jacuzzi has been under the threat of significant sanctions from very early on – that has provided no deterrent to *first*STREET and it is clear that it will simply not understand the importance of participating in discovery in good faith without the assessment of a significant sanction including, among other things, striking the answer as to liability.

## (d) Plaintiffs' Ability to Have a Trial on the Merits Has Been Destroyed by firstSTREET & AITHR

Plaintiffs agree that Nevada has a strong policy for favoring adjudication on the merits. What *first*STREET fails to appreciate is that <u>it</u> destroyed the ability for Plaintiffs to have that trial because it waited until the 11<sup>th</sup> hour to disclose relevant information and now Plaintiffs have no ability to cure that prejudice.



#### (e) It Remains to be Seen Whether This Factor Applies

Plaintiffs respectfully request a very short (1 day) evidentiary hearing to assess whether this factor implicates outside counsel. Plaintiffs believe the evidentiary hearing could be accomplished in a fraction of the time that it took for the Jacuzzi hearing. Plaintiffs believe the existing documents could be used, whereas, as the Court recalls, many documents were still being produced during the evidentiary hearing for Jacuzzi.

## (f) The Fact that *first*STREET and AITHR do not Even Acknowledge They Have Done Anything Wrong is Precisely Why Sanctions Are Necessary

Sadly, *first*STREET does not even recognize its misdeeds in this case. Dave Modena lied about the Alert 911 and apparently directed Counsel to perpetuate that lie. Then he misrepresented the Lead Perfection capabilities in his affidavit attached to Defendants' Opposition. The other issues were apparently so damning that *first*STREET did not even attempt to address them in its Opposition. Specifically, with respect to the Rule 30(b)(6) segment of Plaintiffs' Motion, *first*STREET simply cut and pasted the identical arguments it made in January 2019, failing entirely to address the entire year of 2019 and all of the documents disclosed during that year. Further, it attempted to perpetuate misstatements or lies that were set forth in the January 2019 Opposition despite Plaintiff specifically calling those out in Plaintiffs Reply filed on February 1, 2019.

firstSTREET failed to address in any meaningful way the Table of other incidents that Plaintiffs set forth on Pages 11 and 12 of their motion. This was one of the most important parts of Plaintiffs' motion – yet firstSTREET devoted just two short paragraphs to this argument, failing to acknowledge or attempt to explain its misdeeds. Further, firstSTREET fails to acknowledge why it has not turned over any Lead Perfection notes from before 2015 when those calls were allegedly entered into the Lead Perfection System. Nor has it acknowledged why it has turned over zero RingCentral recordings despite the fact that the documents produced by Jacuzzi evidence that those recordings did at one point exist. Nor has it acknowledged why despite RingCentral being changed to "automatically record" calls in August 2015, it has failed to turn over a single call after that date.

firstSTREET's argument regarding discovery disputes must be rejected. Had Plaintiffs not engaged in exhaustive discovery disputes against Jacuzzi – with Jacuzzi losing, and being ordered to produce the relevant information – firstSTREET, might have a thread of an argument, but in light of the hundreds upon hundreds of pages of briefing on this matter on identical issues – where Jacuzzi time and time again lost – firstSTREET cannot sit back and claim that it had a valid argument to withhold the documents or that Plaintiffs should have been required to have filed the same motions against it as well. That is the essence of the argument – firstSTREET believes that a party apparently is not required to affirmatively disclose anything until a motion to compel is filed and an order is entered. Again – these issues were raised by Jacuzzi and rejected over and over again by the Discovery Commissioner. firstSTREET cannot be serious. Otherwise, what is the purpose of Rule 16.1? If firstSTREET's position is accepted, it will render NRCP 16.1 and NRCP 26(f) meaningless. Why does NRCP 16.1(e)(3) even exist if not for this exact situation? firstSTREET must be sanctioned for its bad faith conduct.

#### III. <u>CONCLUSION</u>

firstSTREET has failed to address material and essential aspects of Plaintiffs' Motion and can offer no justification for its' repeated discovery failures. For instance to recap some of the major issues:

- 1) *first*STREET acknowledges that calls from the Five9 system were entered into LP note systems, yet has produced no LP notes (other than for Sherry's case).
- 2) firstSTREET acknowledges that RingCentral "auto recording" was made available in late August 2015, meaning every single call was automatically recorded. Yet it has produced NO recordings whatsoever from after August 2015.
- 3) Evidence shows that before August 2015, *first*STREET was utilizing the RingCentral system for both voice messages *and* when users manually started a recording. Yet it has produced NO recordings whatsoever from before August 2015.
- 4) *first*STREET failed to address why the names of important other incidents set forth in Jacuzzi's disclosures were not also disclosed in *first*STREET's disclosures;

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5) firstSTREET failed to address the misstatements made by Dave Modena in his deposition and instead tried to perpetuate inaccuracies set forth in its Opposition filed in January of 2019 by claiming that Plaintiffs Notice only addressed *prior* incidents, completely misrepresenting the fact that Topics 51 & 52 were <u>not</u> limited in time. It also failed to explain why after numerous motions on this identical issue well-before Dave Modena's deposition, where Jacuzzi lost, how its' position was somehow meritorious. firstSTREET failed to object before or during the deposition to the scope of the questions or topics and is bound by the answers – which completely misrepresent and distort the truth, i.e. claiming to only remember <u>three</u> incidents, when the documents show there were significant issues.

DATED THIS 13th day of November, 2020.

#### RICHARD HARRIS LAW FIRM

/s/ Benjamin P. Cloward
BENJAMIN P. CLOWARD, ESQ.
Nevada Bar No. 11087
801 South Fourth Street
Las Vegas, Nevada 89101
Attorney for Plaintiffs

# RICHARD HARRIS

28

#### CERTIFICATE OF SERVICE

1		<u>CERTIFICATE OF</u>	SERVICE
2		rursuant to NEFCR 9, NRCP 5(b), LR IC 4-1	
3		n day of <u>November</u> , 2020, I caused to I FIFFS' REPLY IN SUPPORT OF PLA	
4		E DEFENDANT JACUZZI, INC. d/b/a J EPEATED, CONTINUOUS AND BLATA	
5		ENING TIME as follows:	
6		U.S. Mail: By depositing a true and correct with postage pre-paid and addressed as listed	
7 8		Hand Delivery: I caused said document(below;	s) to be delivered to the address(es) list
9		ociow,	
10		Electronic Mail: I caused said document(s Adobe Acrobat PDF of the document to the	
11		Electronic Service: I caused said documen	t to be delivered by electronic means upon
12		all eligible electronic recipients via the Uni or Clark County District Court E-Filing sys	
13	Meghan	M. Goodwin, Esq.	Vaughn A. Crawford, Esq.
14	•	oodhart, Esq. Il Armstrong Delk Balkenbush & Eisinger	Joshua D. Cools, Esq. Snell & Wilmer LLP
15	1100 Ea	st Bridger Ave.	3883 Howard Hughes Pkwy.,
16		as, NV 89101-5315 ne: 702-366-0622	Suite 1100 Las Vegas, NV 89159
17	•	2-366-0327	Telephone: 702-784-5200
1,	E-mail:	MMG@thorndal.com	Fax: 702-784-5252
18	E-mail: <u>Mail to</u> :	png@thorndal.com	E-mail: jcools@swlaw.com
19	P.O. Bo	x 2070	D. Lee Roberts, Esq.
20	_	as, NV 89125-2070 ys for Defendants/Cross-Defendants	Brittany M. Llewellyn, Esq. Weinberg, Wheeler, Hudgins, Gunn &
21		REET for Boomers and Beyond, Inc. and	Dial, LLC
	-	Dealer, Inc. and Defendant, Hale Benton	6385 S. Rainbow Blvd., Suite 400 Las Vegas, Nevada 89118
22			Fax: 702.938.3864
23			E-mail: <u>lroberts@wwhgd.com</u> E-mail: <u>bllewellyn@wwhgd.com</u>
24			, ,
25			Attorneys for Defendant/Cross- Defendant, Jacuzzi, Inc. dba Jacuzzi
26			Luxury Bath
27		/s/ Nicole M. Gi	riffin

/s/ Nicole M. Griffin
An employee of RICHARD HARRIS LAW FIRM

# EXHIBIT 7

# EXHIBIT 7

## DISTRICT COURT CLARK COUNTY, NEVADA

CASE NO.: A-16-731244-C DEPT NO: II

ROBERT ANSARA, as Special Administrator of the Estate of SHERRY LYNN CUNNISON, Deceased; MICHAEL SMITH, individually, and heir to the Estate of SHERRY LYNN CUNNISON, Deceased; and DEBORAH TAMANTINI, Individually; and heir to the Estate of SHERRY LYNN CUNNISON, Deceased,

Plaintiffs,

VS.

FIRST STREET FOR BOOMERS & BEYOND, INC.; AITHR DEALER, INC.; HALE BENTON, Individually; HOMECLICK, LLC; JACUZZI INC., doing business as JACUZZI LUXURY BATH; BESTWAY BUILDING & REMODELING, INC.; WILLIAM BUDD, Individually and as BUDDS PLUMBING; DOES 1 through 20; ROE CORPORATIONS 1 through 20; DOE EMPLOYEES 1 through 20; DOE MANUFACTURERS 1 through 20; DOE 20 INSTALLERS 1 through 20; DOE CONTRACTORS 1 through 20; and DOE 21 SUBCONTRACTORS 1 through 20,

Defendants.

VIDEO DEPOSITION OF: RUTH R. CURNETTE

TAKEN BY: PLAINTIFFS

DATE: WEDNESDAY, AUGUST 7, 2019

TIME: 9:05 A.M. - 12:13 P.M.

LOCATION: 17498 SE 110th COURT

SUMMERFIELD, FLORIDA 34491-8022

REPORTED BY: Courtney L. Wear, RMR, CRR

Stenographic Court Reporter Notary Public, State of Florida

OWEN & ASSOCIATES COURT REPORTERS P.O. BOX 157, OCALA, FLORIDA 34478 352.624.2258 owenassocs@aol.com

#### APPEARANCES:

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RICHARD HARRIS LAW FIRM 801 South Fourth Street Las Vegas, Nevada 89101

> E-mail: benjamin@RichardHarrisLaw.com E-mail: catherine@RichardHarrisLaw.com APPEARING ON BEHALF OF PLAINTIFFS

PHILIP GOODHART, Esquire

THORNDAL ARMSTRONG DELK BALKENBUSH & EISINGER 1100 East Bridger Avenue Las Vegas, Nevada 89215

E-mail: png@thorndal.com
APPEARING ON BEHALF OF DEFENDANTS FIRST STREET
FOR BOOMERS & BEYOND, INC., AITHR DEALER, INC.,

BRITTANY M. LLEWELLYN, Esquire

and HALE BENTON

WEINBERG WHEELER HUDGINS GUNN & DIAL 6385 South Rainbow Boulevard, Suite 400 Las Vegas, Nevada 89118

E-mail: bllewellyn@wwhgd.com
APPEARING ON BEHALF OF DEFENDANT JACUZZI, INC.

#### ALSO PRESENT:

Greg Waugh, Videographer Sara Niland, Caregiver

## $\underline{\text{I} \quad \text{N} \quad \text{D} \quad \text{E} \quad \text{X}}$

EXAMINATION OF RUTH R. CURNETTE	<u>PAGE</u>
Direct Examination by Mr. Cloward	65 80 90
CERTIFICATE OF REPORTER	
EXHIBITS	
PLAINTIFFS' EXHIBITS	PAGE
No. 1	11 12 14 16 er.) 17 e
(Photocopy of Two Checks.)  No. 11	24 s . )
No. 13	27 unsel.)

#### EXHIBITS CONTINUED

<u>PLA</u>	INTIFFS' EXHIBITS	<u>PAGE</u>
No.	15	28
No.	<pre>(Two Jacuzzi Pamphlets/Brochures.) 16(Jacuzzi FAST FILL/FAST DRAIN BROCHURE.)</pre>	30
No.		34
No.	Ms. Curnutte that Installer Explained Docur	nent.) .46
	18 (Your Jacuzzi Walk In Tub Pamphlet/Brochu Folder with Documents.)	
No.	(Notice of Right to Cancel Document/Fairbank Construction CRC #050304 Document.)	38 ks
No.	20	41 Change
No.	21	42 ranty
No.	Registration Card.) 22	43
No.	Department with Certified Mail Receipt.) 23	44
No	(9/1/16 Ruth Curnutte Letter to US Consumer Product Safety Commission.) 24	15
No.	24	
	(Jacuzzi - Safety. Comfort. Independence. Advertisement.)	. 0
No.	26	
No.	27	47 eral.)
No.	28	49
No.	General Counsel.)  29	51
No.	Number, Several Entities.) 30	52 and
	Professional Regulation with Certified Mai Receipt.)	l

#### EXHIBITS CONTINUED

PLAIN	NTIFFS' EXHIBITS	<u>PAGE</u>
No. 3	31	ion
No. 3		
No. 3	33	.56 5/17
No. 3	34	.57 524
No. 3		. 58
No. 3	(6/23/16 DBFK Letter to Ms. Curnutte.)  6	.60 ness ps on es on
No. 3	37	. 60
No. 3	38	.61 gn
No. 3	·	
No. 4	40	. 98

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#### PROCEEDINGS

THE VIDEOGRAPHER: All right. This is tape number one to the videotaped deposition of Ruth Curnutte taken in the matter of Robert Ansara and others, versus First Street For Boomers & Beyond Inc., and others.

Deposition is being held at 17498 Southeast 110th Court in Summerfield, Florida on August 7th, 2019. The time's approximately 9:05 p.m. -- or a.m.

My name is Greg Waugh, I'm the videographer.

Court Reporter is Courtney Wear.

So, Counsel, please introduce yourself for the record, beginning with the plaintiff.

MR. CLOWARD: Benjamin Cloward for the Cunnison family.

MR. GOODHART: Philip Goodhart for First Street, AITHR and Hale Benton.

MS. LLEWELLYN: Brittany Llewellyn for Jacuzzi, Inc.

THE VIDEOGRAPHER: Madam Court Reporter will now swear in the witness and we'll proceed.

THE REPORTER: Ma'am, can you raise your right hand.

Do you swear the testimony you're about to

deposition subpoena notice as an exhibit to the record. And we'll attach that as Exhibit 1.

(Plaintiffs' Exhibit No. 1 marked for identification.)

MR. CLOWARD: Where do you want me to put these?

THE REPORTER: On the side upside down.

BY MR. CLOWARD:

- Q. Then I'm going to show you, I guess, the reason how we came across your name was a letter that you apparently wrote. And I want you to just take a look -- here's a computerized version -- see if you recognize that document.
  - A. Oh, yes, I do. Yes, I do. I --
  - Q. And what is that?
- A. I complained about the Jacuzzi, which was delivered, was not the one I originally had in mind, but they delivered it anyway because I assume it was sitting in their warehouse. And I had problems the first time I had used it. Well, it was delivered -- it was installed in April. And I had to wait three months for the 911 emergency button to be delivered. And I was not supposed to use the Jacuzzi without the button because of problem of possibly dangerous circumstances using the bathtub.

And the first time I used it I had it filled, and when I turned it on, the jets, I was thrushed [sic] against the bottom -- the footwell is much lower than the seat, and I was thrushed against the wall and I ended up on my knees, and I was submerged -- my head was underwater. And I frantically tried to get ahold of something to get out of the water. It was the scariest moment because I didn't know whether I can save myself because I live alone. And it was the most horrifying experience I had with a Jacuzzi.

I did not intend to have such a huge Jacuzzi. I was just released from the hospital a week ago at that time with pneumonia, and I thought it would help me. But this was the only time I used it, and ever since the three past years it is just sitting there like a big monster. And it's something I complained about it, but I did not get any results, even though I notified all entities I could find in the book to notify for help. But the end result was nothing -- nobody could do anything for me. And the final -- the final checkup for safety was done by the installer -- by the owner of the Jacuzzi, which is located in Ocala. Not even the State or the other entities came to my aid to clarify what could be done that I could use the Jacuzzi.

I could not -- as I said in that -- in that

Counsel, we have pending discovery on this issue. It's my understanding that the claim is going to be that neither First Street nor Jacuzzi had anything to do with this.

MS. LLEWELLYN: I can't answer that right now.

MR. CLOWARD: Okay.

MR. GOODHART: It's my understanding, Ben, that First Street did not have any direct contact with Mr. Curnutte [sic], so they're not aware of any attempts by anybody to sell a 911 alert, badge, or whatever you want to call it, to her.

MR. CLOWARD: Okay.

MR. GOODHART: And AITHR, I believe, did not do any business in Florida, according to Fairbanks. That was the independent dealer in Florida.

MR. CLOWARD: Okay. So I would just ask that you have them re-look into that, because that's -- I don't believe that's accurate. So we'll go over that right now.

#### BY MR. CLOWARD:

- Q. So Ms. Curnutte, who was it that provided this to you?
- A. It came from California. It was sent to me by mail. It took them -- after of the installation it

1 took them three months after I sent letters of reminders 2 that I cannot use the bathtub, the walk-in tub without 3 that unit because of safety reasons. Q. 4 Okay. So it was sent from California. 5 Okay. So I'm going to show you some 6 0. 7 documents that are your documents that I want to attach, 8 we'll attach as Exhibit 4. 9 And is this the -- I guess the label, or the documentation that came with the 911 alert? 10 Yes, it is. 11 Α. 12 MR. CLOWARD: Okay. So mark that as 13 Exhibit 4. (Plaintiffs' Exhibit No. 4 marked for 14 15 identification.) BY MR. CLOWARD: 16 17 And who is the company that is listed that Q. 18 that document -- that that came from? 19 Α. Well, it says here, First Street. MR. CLOWARD: Mark that as Exhibit 4 and I'll 20 21 hand that to counsel so he can talk to his client 22 and find out what's going on with that. MR. GOODHART: Well, Ben, I never said that 23 24 First Street did not sell it to her. My comment 25 was neither First Street nor AITHR were directly

1	CERTIFICATE OF OATH
2	
3	STATE OF FLORIDA}
4	COUNTY OF MARION}
5	I, COURTNEY L. WEAR, Registered Merit
6	Reporter, Certified Realtime Reporter, a Notary Public
7	for the State of Florida, and Court Reporter, certify
8	that the witness, RUTH R. CURNETTE, personally appeared
9	before me this day of 8-7-2019 and was duly sworn.
LO	WITNESS my hand and official seal this day
11	of 8-12-2019.
L2	
L3	Identification: FL Driver's License
L4	
L5	
L6	
L7	<u>/s/ Courtney L. Wear</u> COURTNEY L. WEAR
L8	Notary Public-State of Florida Comm No: GG 260936
L9	Comm No. 33 230333
20	Comm. Expires: December 12, 2022
21	
22	
23	
24	
25	

# EXHIBIT 25

### EXHIBIT 25

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	Batch						Ja				<i>[</i> ]		Ģ		Ja	
	Paid	Sheet Sinvoice ZZNew	Notes	Dave,	We received a call from Ashley Smith who is the claims adjuster for All State.	She stated the customer was in the tub and the drain mailunctioned and she couldn't get out and passed away in the tub.	She said the customers attorneys and our attorneys are working on this, but she said the customers she needs information from us.	She would like a copy of all the paperwork.	Do you know about this, and what would you like me to do? Thank you!	Ashley Smith - 866-234-0284	Ashley Smith from Allstate called in regarding the tub- customer got stuck in it and passed away- Allstate would like at the paperwork from the job. Asked Tracey for help- she is emailing corporate.	Hello Haley,	The phone number for customer Sherry Cunnison in Las Vegas, NV, is (702) 435-5790. No alternate phone number was listed. Sorry, that's all the contact info we were given.	Thank you, Rose Johnson	The electrician and USA Services has been trying to contact Sherry Cunnison since her tub install date to schedule the final inspection. The last we heard from a family member was that she has been in the hospital, that was over a month ago and we have not been able to reach her. We need to get our electrician reimbursed because the permit has already been pulled. Let me	
	Complete/Paid	Job Cost Sheet	Pare Post	900 Sales Sa			Dierkens, Tracey		OOM A mile State of the State o		Davidson, Ashley		Johnson, Rose		Johnson, Rose	New
\$22	6 Status: Complete		Updated On	· · · · · · · · · · · · · · · · · · ·		***************************************	4/11/2014 12:10;21 PM				4/11/2014 12:01:33 PM		3/7/2014 9:32:09 AM		3/6/2014 3:57:36 PM	चन नवा व्यक्त स्थापने से <del>हैं।</del>
:	s   Service		Entered				Dienkens, Tracey				Davidson, Ashley		Johnson, Rose		Johnson, Rose	MINE -
*	Cunison, Sherry		Entered On			enema da Secunda da Sela de Se	4/11/2014 12:09:06 PM				4/11/2014 12:00:41 PM		3/7/2014 9:32:06 AM		3/6/2014 3:57:29 PM	

			Ģ	<b>P</b>	Ça			7					Ģ		
Mates	Ms Cunnison called again, she does not have any water pressure in her kitchen sink. LM for Joe to call me, hoping he can go over and check it out for her. Joe is going to call her	Ms. Cunnison called and said she could not the drain opener to turn, I am sending her a lever overnight, I will call her tomorrow to make sure it works for her. tub serial #BDHVDW	Called Mrs. and confirmed electrician completed all work on 1/27/2014.	satisfaction call - looks good, not happy with holes where the shower was, screw holes filled with putty / caulking. Rest of it looks good. Will get shower curtain, will look nice. She will call me after she uses the tub.	Joe called - job is complete, customer signed and paid balance. Joe thinks we will be hearing from her til the end of time.	customer called to confirm balance due and she is a nervous wreck, thinks they are tearing her house apart and will not leave a professional job, I assured her that Joe will take good care of her home and leave a nice finished product. she will call again.	Joe called, said that Ms Cunnison could barely get in and out of the tub, but she is going ahead with the installation, Joe thinks it could be a troublesome customer, I would agree from past communications with her.	arrival call - not there yet - texted Joe for ETA will let Mrs know. Joe says about 8:30, notified customer	confirmation call arrival between 8-10. Worried about everything, her tile floor, leaks, etc gave her my number again so she can call with questions.	sent revised pics and measure to Joe.	need LH white tub - we got down to Vegas without the revised pics and docs, for the changed bathroom. I will investigate to find out how this happened, checked with Joe to see if he has a LH White, told Mrs we will try to get it by end of month.	We have the permit, all the wires are ran but since it's a shower we need to be there same day as install for final inspecion. We'll have our tech there on 1/13 Jamin Pollack	confirmation call for Monday 1/13. LM - annuity paperwork was not correct, will be 7-10 days from yesterday for her to get her money. She assures me balance due will be paid prior to month end. We are going ahead with the install on 1/13.	FYI, the garage has a shear wall that goes to the roof and no attic access to fish wires in garage. Customer refused conduit so we are cutting and trimming out	
Updated By		Daubek, Annette	Johnson, Rose	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Stout, Sebastian <u>New</u>	
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Entered By		Doubek, Annette	Johnson, Rose	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Doubek, Annette	Daubek, Annette	Doubek, Annette	Stout, Sebastian	re*
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## EXHIBIT 26

### EXHIBIT 26

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1
                        DISTRICT COURT
 2
                     CLARK COUNTY, NEVADA
 3
    ROBERT ANSARA, as Special ) Case No. A-16-731244-C
     Administrator of the
 4
     Estate of SHERRY LYNN
 5
     CUNNISON, Deceased; et
     al.,
 6
                Plaintiffs,
 7
    vs.
 8
     FIRST STREET FOR BOOMERS
     & BEYOND, INC.; et al.,
10
                Defendants.
11
     (Complete caption on page 2)
12
13
14
15
16
              DEPOSITION OF BRADLEY S. VAN PAMEL
17
              Taken on Monday, November 20, 2017
18
                By a Certified Court Reporter
19
                         At 2:06 p.m.
20
            At 6980 South Cimarron Road, Suite 210
21
                      Las Vegas, Nevada
22
23
24
    Reported by: William C. LaBorde, CCR 673, RPR, CRR
25
     Job No. 24843
```

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1
                        DISTRICT COURT
                     CLARK COUNTY, NEVADA
 3
    ROBERT ANSARA, as Special ) Case No. A-16-731244-C
    Administrator of the
 4
    Estate of SHERRY LYNN
 5
    CUNNISON, Deceased;
    MICHAEL SMITH
    individually, and heir
    to the Estate of SHERRY
 7
    LYNN CUNNISON, Deceased;
    and DEBORAH TAMANTINI
     individually, and heir
 8
    to the Estate of SHERRY
    LYNN CUNNISON, Deceased,
10
                Plaintiffs,
11
    VS.
12
    FIRST STREET FOR BOOMERS
     & BEYOND, INC.; AITHR
13
    DEALER, INC.; HALE
    BENTON, Individually,
    HOMECLICK, LLC; JACUZZI
14
    LUXURY BATH, doing
15
    business as JACUZZI INC;
    BESTWAY BUILDING &
16
    REMODELING, INC.; WILLIAM
    BUDD, Individually and as
17
    BUDDS PLUMBING; DOES 1
    through 20; ROE
18
    CORPORATIONS 1 through
     20; DOE EMPLOYEES 1
    through 20; DOE
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    MANUFACTURERS 1 through
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     20; DOE 20 INSTALLERS 1
    through 20; DOE
21
    CONTRACTORS 1 through 20;
     and DOE 21 SUBCONTRACTORS
     1 through 20, inclusive,
22
23
                Defendants.
24
25
```

```
1
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 2.
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 3
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            Richard Harris Law Firm
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            Las Vegas, Nevada 89101
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 7
     AITHR Dealer, Inc.:
 8
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            Thorndal, Armstrong, Delk,
              Balkenbush & Eisinger
 9
            1100 East Bridger Avenue
            Las Vegas, Nevada 89101
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19
20
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            Ropers Majeski Kohn & Bentley
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23
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1
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            Kolesar & Leatham, Chtd.
 4
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 5
            Suite 400
            Las Vegas, Nevada 89145
 6
 7
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 8
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            Lipson, Neilson, Cole, Seltzer & Garin, P.C.
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 9
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10
            Las Vegas, Nevada 89144
11
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Dradic	y S. Van Pamer Robert Ansara, et al. v. First Street for Boothers & Beyond, Inc.,	ct ai.
1	I N D E X	
2	WITNESS PAGE	
3	BRADLEY S. VAN PAMEL	
4	Examination by:	
5	Mr. Cloward 6	
6	Ms. Goodwin 22	
7	Ms. Layton 32	
8	Ms. LaBounty 35	
9	Mr. Cloward 36	
10		
11		
12		
13	EXHIBITS	
14	NUMBER DESCRIPTION MARKED	
15	(No exhibits were marked.)	
16		
17		
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	, , ,
1	PROCEEDINGS
2	(Counsel stipulated to waive
3	the reporter requirements
4	under Rule 30(b)(4).)
5	(Witness sworn.)
6	BRADLEY S. VAN PAMEL,
7	having been first duly sworn, was
8	examined and testified as follows:
9	EXAMINATION
10	BY MR. CLOWARD:
11	Q. Officer, how you doing today?
12	A. Good.
13	Q. Good. So my name is Ben Cloward. I
14	represent the family in this matter.
15	You're probably wondering why you're
16	here. My understanding is you responded to an event
17	several years ago. We want to just discuss that
18	with you. Is that fair?
19	A. Yeah.
20	Q. Okay. Have you ever had your deposition
21	taken before?
22	A. Yes, I have.
23	Q. On how many occasions?
24	A. Two.
25	Q. Okay. Since it's just limited to those
1	

- 1 O. Yeah.
- A. -- how long she had been there or what
- 3 | circumstances were.
- So she -- her basic story was, "I was --
- 5 | I took a bath." The tub that she was in, she was
- 6 | sitting in like a seat. She said that she went to
- 7 | go turn the water off and to drain the tub out and
- 8 she slipped off the seat and wedged herself between
- 9 the seat and like the side of the tub.
- 10 Q. Okay. And she was able to vocalize all
- 11 of that?
- 12 A. Yes.
- Q. Okay. Now, this is kind of a -- kind of
- 14 a strange question to ask, but it's an important
- 15 | issue in the case: My understanding is from other
- 16 testimony that there was some human feces in the
- 17 tub?
- 18 A. The smell was like nothing that you could
- 19 | imagine.
- 20 Q. It was pretty bad?
- 21 A. Yes.
- 22 O. Okay.
- A. It smelled like death. If you've been
- 24 around people that have passed away, it smelled like
- 25 that.

William C. LaBorde, CCR 673, RPR,

25

# EXHIBIT 27

# EXHIBIT 27

Norm Murdock <norm.murdock@aihremodelers.com> From: Sent:

Wednesday, July 09, 2014 8:50 AM

Reyes, Regina

Bachmeyer, Kurt; Martinez, Audrey

FW: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

High Importance:

Subject:

Ç: C:

Regina-

See below. We have an issue with this Beldon customer. Can you please check the service history & see if there is a way the jets can be serviced without removing the tub?

Can we have another agent or RSM pay a visit to this customer?

If we schedule service for this customer, we would like to have the agent also apply the slip resistant coating...we will supply the product. 20 minute application. We will pay for this.

Happy to discuss by phone if you wish.

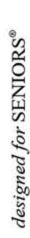
Thanks,

Norm Murdock, CAPS, CSA Vice President

firstSTRE Phone: 303-222-3207

Cell: 602-403-6267

Website: www.firststreetinc.com, www.firststreetonline.com Email: norm.murdock@firststreetonline.com





JACUZZI005342

From: SIMONA ROBERTSON [mailto:SIMONA.ROBERTSON@firstSTREETonline.com]

**Sent:** Wednesday, July 09, 2014 8:03 AM

To: Norm Murdock; DAVE MODENA

**Subject:** RE: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

Here you go Norm see the address below along with a more detailed laundry list of complaints. Shannon is ready to speak with someone to schedule an appointment...Thanks

The floor, seats and walls of the tub are too slippery, Mr. Kinzer slips off the seat when in the tub and slips on floor when getting out

The grab bar is slippery; Mr. Kinzer's hands slip when grabbing the bar

The water temperature fluctuates when the tub is filling and when the shower is on but it doesn't fluctuate when using the other tubs in the home.

The shower doesn't stay on

The jets are not working- a technician from Betz repair came out twice (2/16/14 & 2/19/14) and stated that the tub would have to be removed to access the jets for

The door knocks his knees when closing the door and it's hard for him to get into the tub

Fairplay, MD 21733 16758 Speilman Rd 301 582 0442 Paul Kinzer

Simona Reid-Robertson phone 804-451-2309 fax 804-524-9889

firstSTREET for Boomers and Beyond

From: Norm Murdock [mailto:norm.murdock@aihremodelers.com] **Sent:** Wednesday, July 09, 2014 9:54 AM

**Subject:** RE: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM To: DAVE MODENA; SIMONA ROBERTSON

USimona – do you have the customer address so we can schedule service?
88 Norm Murdock, CAPS, CSA



Phone: 303-222-3207 Cell: 602-403-6267 Email: norm.murdock@firststreetonline.com

Website: www.firststreetinc.com, www.firststreetonline.com

# designed for SENIORS®



From: DAVE MODENA [mailto:DAVE.MODENA@firstSTREETonline.com]

**Sent:** Wednesday, July 09, 2014 6:13 AM

To: SIMONA ROBERTŠON; Norm Murdock

Cc: Todd Stout

**Subject:** RE: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

.... Otherwise let us know what our other options are and do we need to get Beldon back in the mix in some fashion i.e. we may need to bill them for any costs Norm.... Can we help them with both the slippery floor issue with the application that we now have and also get Jacuzzi to get the jets working as well we incur (I would also think that Jacuzzi would have to bear some of the costs if fixing a defective jet requires pulling out the tub).... Thanks

Dave Modena

President - Aging In The Home Remodelers

804-451-2314

Sr. V.P. firstSTREET for Boomers & Beyond

www.firststreetonline.com

From: SIMONA ROBERTSON

Sent: Tuesday, July 08, 2014 1:21 PM

To: DAVE MODENA

Cc: 'Todd Stout'

**Subject:** RE: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

This was a Beldon install from Nov. He apparently has fallen while exiting the tub as his main complaint is that the floor is too slippery.

Other areas of concern are the grab bar is too slippery, shower head does not stay on, water temp fluctuates, and one of the jets Someone did come out to service the inoperable jet but was unable to fix as they were told the tub needed to be pulled out for Very Strategy of Control of Contr

access..

# JACUZZI005344

At this point Mr. Kinser wants to have the tub removed. I know this is not an option but, I'm sure we can have a Jacuzzi rep address and fix everything with the exception of the water temp issue???

Simona Reid-Robertson phone 804-451-2309

fax 804-524-9889

firstSTREET for Boomers and Beyond

From: DAVE MODENA

Sent: Monday, July 07, 2014 12:00 PM

To: SIMONA ROBERTSON

**Subject:** FW: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

Importance: High

Please listen … Paul Kinser is apparently the tub owner … can you determine whose customer this is?

Dave Modena

President - Aging In The Home Remodelers

804-451-2314

Sr. V.P. firstSTREET for Boomers & Beyond

www.firststreetonline.com

From: Todd Stout [mailto:todd.stout@aihremodelers.com]

Sent: Thursday, July 03, 2014 2:48 PM

To: STACY HACKNEY; DAVE MODENA

Cc: Nick Fawkes

**Subject:** FW: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

**Importance: High** 

Voice mail from a Shannon 301-988—0570 calling about a Mr. Paul Kinzer(sic) the area code is Maryland but I have no info in LP... I don't think it one of AITHR installs..

Todd

Hom: Ashley Davidson [mailto:ashley.davidson@aihremodelers.com]

From: Ashley Davidson [mailto:ashley.davidson@aihremodelers.com]

To: Todd Stout

**Subject:** FW: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

Hey-this is that Shannon lady I told you about calling about the man who has been injured in his tub.

Best Regards,

Ashley Davidson

**Production Manager** 

Aging In The Home Remodelers

Office: 720.504.0126

Extension: 3197

Direct: 720.477.1719

Toll Free: 1.888.926.8095 Fax: 720.477.1719 Email: Ashley.davidson@aihremodelers.com

Mailing: 1460 W Canal Ct STE 102

Littleton, CO. 80120

From: RingCentral [mailto:notify@ringcentral.com] Sent: Thursday, July 03, 2014 12:00 PM

To: Ashley Davidson

**Subject:** New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

# EXHIBIT 28

## EXHIBIT 28

### ELECTRONICALLY SERVED 6/25/2019 12:32 PM

1	ANTD	
2	BENJAMIN P. CLOWARD, ESQ.	
	Nevada Bar No. 11087	
3	RICHARD HARRIS LAW FIRM 801 South Fourth Street	
4	Las Vegas, Nevada 89101	
5	Phone: (702) 444-4444	
3	Fax: (702) 444-4455	
6	E-Mail: Benjamin@RichardHarrisLaw.com	
7	Attorneys for Plaintiffs	
,	DISTRICT COURT	
8	DISTRICT COURT	
9	CLARK COUNTY, NEV	ADA
10		
11	ROBERT ANSARA, as Special Administrator of the	
11	Estate of SHERRY LYNN CUNNISON, Deceased;	
12	ROBERT ANSARA, as Special Administrator of the	
13	Estate of MICHAEL SMITH, Deceased heir to the	
	Estate of SHERRY LYNN CUNNISON, Deceased; and DEBORAH TAMANTINI individually, and heir to the	CAS
14	Estate of SHERRY LYNN CUNNISON, Deceased,	DEF
15		
16	Plaintiffs,	
10		8TH
17	VS.	TAI
18	FIRST STREET FOR BOOMERS & BEYOND, INC.;	DEI OF
10	AITHR DEALER, INC.; HALE BENTON, Individually,	BO
19	HOMECLICK, LLC; JACUZZI INC., doing business as	
20	JACUZZI LUXURY BATH; BESTWAY BUILDING &	Date
	REMODELING, INC.; WILLIAM BUDD, Individually	7/11
21	and as BUDDS PLUMBING; DOES 1 through 20; ROE CORPORATIONS 1 through 20; DOE EMPLOYEES 1	æ.
22	through 20; DOE MANUFACTURERS 1 through 20;	Tim 9:00
23	DOE 20 INSTALLERS I through 20; DOE	7:00
23	CONTRACTORS 1 through 20; and DOE 21	
24	SUBCONTRACTORS 1 through 20, inclusive,	
25	Defendants.	
	Defendants.	
26		
27	AND ALL RELATED MATTERS	
28		

CASE NO.: A-16-731244-C

DEPT NO.: II

8TH AMENDED NOTICE TO TAKE VIDEOTAPED DEPOSITION(S) OF 30(b)(6) OF FIRST STREET FOR BOOMERS & BEYOND, INC.

Date of Deposition: 7/11/19

Time of Deposition: 9:00 a.m. EST / 6:00 a.m. PST

RICHARD HARRIS LAW FIRM

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# RICHARD HARRIS LAW FIRM

### TO: ALL INTERESTED PARTIES AND THEIR COUNSEL OF RECORD:

PLEASE TAKE NOTICE that on **July 11, 2019, at 9:00 a.m. EST** (6:00 a.m. PST)(*previously scheduled for July 10, 2019*), Plaintiffs will take the <u>videotaped</u> deposition of Defendant, **FIRST STREET FOR BOOMERS & BEYOND, INC.'s** (hereinafter known as "Defendant" or "First Street") **designated NRCP 30(b)(6) witness(es)** at **Regus – Sun Trust Center Downtown**, 919 E. Main St., Suite 1000, Richmond, Virginia 23219, pursuant to Rules 26 and 30(b)(6) of the Rules of Civil Procedure, upon oral examination, before a Notary Public, or before some other officer authorized by law to administer oaths.

Oral examination will continue from day to day until completed. You are invited to attend and cross-examine.

### **SUBJECTS TO BE COVERED – See Exhibit A, attached hereto.**

DATED THIS 25th day of June, 2019.

### RICHARD HARRIS LAW FIRM

/s/ Benjamin P. Cloward
BENJAMIN P. CLOWARD, ESQ.
Nevada Bar No. 11087
801 South Fourth Street
Las Vegas, Nevada 89101
Attorney for Plaintiffs

# RICHARD HARRIS 12 14 15 16 17 18

### **CERTIFICATE OF SERVICE**

2	Pursuant to NRCP 5(b), the amendment to EDCR 7.26, and Administrative Order 14-2, I											
3	hereby certify that on this 25th day of June, 2019,	I caused to be served a true copy of the										
4	foregoing 8TH AMENDED NOTICE TO TAKE VIDEOTAPED DEPOSITION(S) OF											
5	30(b)(6) OF FIRST STREET FOR BOOMERS & BEYOND, INC. as follows:											
6												
7	U.S. Mail—By depositing a true copy the											
8	prepaid and addressed as listed below; and/or											
9	Facsimile—By facsimile transmission pursuant to EDCR 7.26 to the facsimile											
10	number(s) shown below; and/or											
11	Hand Delivery—By hand-delivery to the addresses listed below; and/or											
12	Electronic Service — in accordance with Administrative Order 14-2 and Rule 9 of the Nevada Electronic Filing and Conversion Rules (N.E.F.C.R.).											
13												
14	Meghan M. Goodwin, Esq.	Vaughn A. Crawford, Esq.										
15	Philip Goodhart, Esq. Thorndal Armstrong Delk Balkenbush & Eisinger	Morgan Petrelli, Esq. Snell & Wilmer, LLP										
16	1100 East Bridger Ave. Las Vegas, NV 89101-5315	3883 Howard Hughes Pkwy., Suite 1100										
17	Telephone: 702-366-0622 Fax: 702-366-0327	Las Vegas, NV 89159 Telephone: 702-784-5200										
18	E-mail: MMG@thorndal.com E-mail: png@thorndal.com	Fax: 702-784-5252 E-mail: vcrawford@swlaw.com										
19	Mail to: P.O. Box 2070	E-mail: mpetrelli@swlaw.com										
20	Las Vegas, NV 89125-2070 Attorneys for Defendants/Cross-Defendants firstSTREET for	D. Lee Roberts, Esq. Brittany M. Llewellyn, Esq.										
21	Boomers and Beyond, Inc. and AITHR Dealer, Inc. and Defendant, Hale Benton	Weinberg, Wheeler, Hudgins, Gunn & Dial, LLC										
22	6385 S. Rainbow Blvd., Suite 400 Las Vegas, Nevada 89118											
23		Fax: 702.938.3864 E-mail: <u>lroberts@wwhgd.com</u>										
24		E-mail: <u>bllewellyn@wwhgd.com</u>										
25		Attorneys for Defendant/Cross-Defendant, Jacuzzi, Inc. dba Jacuzzi Luxury Bath										
26	/s/ Catherine Bar	nhill										
27	An employee of the Ric											
28												

# RICHARD HARRIS LAWFIRM

#### EXHIBIT A

- 1. Items on which examination is sought. PLEASE TAKE NOTICE that the video-taped oral deposition of Defendant(s) will be taken through the person or persons designated by Defendant(s) to testify concerning matters shown on the attached list of items on which examination is sought. You are notified that the party giving this notice wishes to examine the witness or witnesses so designated by Defendant(s) on the matters shown on the attached list of items on which examination is sought.
- 2. Items to be brought to the deposition. You are further notified that the person or persons designated by Defendant(s) are to bring with them the items in the attached list of items to be brought to the deposition.
- 3. Time and place. The deposition will be taken at place, time, and date listed in the amended notice.
- 4. Your designation of persons. Pursuant to NRCP 30(b)(6) Defendant(s) is/are hereby notified to designate the person or persons to testify on behalf of the deponent organization. Defendant(s) is/are further notified that the witness or witnesses so designated by them must be prepared to testify to matters known or reasonably available to Defendant(s). The designation should be served on the undersigned deposing attorney on a reasonable date before the date of the deposition. If Defendant'(s)' organization so desires, Defendant(s) may designate the separate matters on which each person designated by Defendant(s) will testify. To expedite the questioning of witnesses by their separate subject matters, the designation:
  - (A) should be by name and job title or other description and specify the separate matters on which each will testify; and
  - (B) should be served on the undersigned deposing attorney on a reasonable date before the date of the deposition.
- Defendant(s), not individuals, being deposed. Pursuant to the provision of NRCP 30(b)(6) the rules of civil procedure, is/are on notice that it is Defendant(s) being deposed, not individual officers, employees or agents of Defendant(s). Therefore, Defendant(s) has/have a duty to prepare their designated witness or witnesses to testify on not only the information personally known by their designated witness, but also on all the information known by Defendant(s) through its officers, employees, and agents. The designated witness should be able to answer with reasonable particularity, everything Defendant(s) knows/know on the Matters on Which Examination is sought, unlimited by how little the designed witness or other individual officer, employees, and agents personally know.
- 6. Duty mandated by rules. Pursuant to NRCP 30(b)(6) Defendant(s) is/are on notice that Defendant(s) must search for, and inform itself, of all matters known or reasonably

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available, and who in Defendant'(s)' organization has the information. If no one single person has the information requested, Defendant(s) must produce at the deposition the number of witnesses needed to testify on all the matters requested in the list of items on which examination is sought.

#### LIST OF TOPICS ON WHICH EXAMINATION IS SOUGHT

NOTICE: in this list, "premises' means the area where the incident took place, and "incident" means the incident occurring on or about February 27, 2014, that is the subject of this litigation.

### **EXAMINATION WILL BE SOUGHT ON THE FOLLOWING SUBJECTS**

1. Defendant'(s)' understanding of the incident and injury in this case, and events involved therewith on that date.

NOTE: Plaintiff is not seeking to obtain scientific or medical opinions, rather is simply trying to learn of Defendant'(s)' understanding of basic facts pursuant to: *United States EEOC v. Caesars Entm't, Inc*, 237 F.R.D. 428 (D. Nev. 2006); *Taylor v. Shaw*, 2007 U.S. Dist. LEXIS 16305 (D. Nev. Mar. 5, 2007); *Great Am. Ins. Co. of N.Y. v. Vegas Constr. Co.*, 251 F.R.D. 534 (D. Nev. 2008).

2. Who are the witnesses known to Defendant(s), to the incident, injury, and events involved, and what they know, as currently known by Defendant(s).

NOTE: This seeks witnesses that are known to Defendant and were discovered even after the Complaint was filed. This is not simply confined to witnesses that may have observed the Plaintiff's use of the subject tub, but also witnesses who may have knowledge about any aspect of this incident.

- 3. Incident reports of the incident.
- 4. On the date of the incident and to the date of the deposition: who was the person in charge of safety of persons purchasing Jacuzzi products, what he/she did and learned on the day of the injury, and facts that he/she has subsequently learned regarding the incident and injury of Plaintiff.
- 5. The incident as further defined as the Plaintiff slipping off of the seat and falling into the bottom of the Jacuzzi walk in tub and being unable to get out of the tub afterwards and its causes, including Defendant'(s)' position on what caused the incident, and the facts supporting that position.

NOTE: Plaintiff is not seeking to obtain scientific or medical opinions, rather is simply trying to learn of Defendant'(s)' understanding of basic facts pursuant to: *United States EEOC v. Caesars Entm't, Inc*, 237 F.R.D. 428 (D. Nev. 2006); *Taylor v. Shaw*, 2007 U.S. Dist. LEXIS 16305 (D.

Nev. Mar. 5, 2007); Great Am. Ins. Co. of N.Y. v. Vegas Constr. Co., 251 F.R.D. 534 (D. Nev. 2008).

6. Defendant'(s)' position on what Plaintiff did carelessly or wrongfully that contributed to cause the injuries that Plaintiff received, and the facts supporting that position, as set forth in Defendant'(s)' Answer and any Amendments thereto.

NOTE: Plaintiff is not seeking to obtain scientific or medical opinions, rather is simply trying to learn of Defendant'(s)' understanding of basic facts pursuant to: *United States EEOC v. Caesars Entm't, Inc*, 237 F.R.D. 428 (D. Nev. 2006); *Taylor v. Shaw*, 2007 U.S. Dist. LEXIS 16305 (D. Nev. Mar. 5, 2007); *Great Am. Ins. Co. of N.Y. v. Vegas Constr. Co.*, 251 F.R.D. 534 (D. Nev. 2008).

7. Defendant'(s)' position on what any person or entity other than Defendant(s) or Plaintiff did carelessly or wrongfully that contributed to cause the injuries that Plaintiff received, and the facts supporting that position.

NOTE: Plaintiff seeks to know the factual basis for each alleged affirmative defense. Even if a fact is conveyed to a corporation by the attorney that does not automatically protect the document pursuant to attorney-client or other privileges. To the contrary, Plaintiff asserts she is entitled to know the facts that are conveyed even by the attorneys retained by Jacuzzi.

NOTE: Plaintiff is not seeking to obtain scientific or medical opinions, rather is simply trying to learn of Defendant'(s)' understanding of basic facts pursuant to: *United States EEOC v. Caesars Entm't, Inc*, 237 F.R.D. 428 (D. Nev. 2006); *Taylor v. Shaw*, 2007 U.S. Dist. LEXIS 16305 (D. Nev. Mar. 5, 2007); *Great Am. Ins. Co. of N.Y. v. Vegas Constr. Co.*, 251 F.R.D. 534 (D. Nev. 2008).

- 8. Instructions and warnings known by Defendants that are either given or supposed to be given to end users like Plaintiff at any time regarding the proper and safe use of the Jacuzzi walk in tub model at issue in this case.
- 9. Conversations and statements known by Defendants that are given or supposed to be given to end users like Plaintiff regarding the proper and safe use of the Jacuzzi walk in tub model at issue in this case.
- 10. Defendant(s) system, rules and regulations for the reporting of incidents or collection of data regarding incidents involving any Jacuzzi products whether they be the walk in models or not, and the identity of all other incidents involving slips and falls while using or while exiting or entering any Jacuzzi products.
- 11. All inspections, not invoking attorney work-product, in the area at issue and reasonable proximity thereto (defined as *any inspection of the bathroom where the Jacuzzi tub at*

*issue was installed*) after the incident and to the date of this deposition, of the premises, equipment, or processes involved in the incident.

NOTE: This includes inspections conducted after suit was filed or before suit was filed of either the bathroom or of the Jacuzzi tub itself.

12. Factual information and sources of such facts, and information supporting Defendant'(s)' affirmative defenses as set forth and reflected in Defendant'(s)' Answer and amendments thereto.

NOTE: Plaintiff is not seeking to obtain scientific or medical opinions, rather is simply trying to learn of Defendant'(s)' understanding of basic facts pursuant to: *United States EEOC v. Caesars Entm't, Inc*, 237 F.R.D. 428 (D. Nev. 2006); *Taylor v. Shaw*, 2007 U.S. Dist. LEXIS 16305 (D. Nev. Mar. 5, 2007); *Great Am. Ins. Co. of N.Y. v. Vegas Constr. Co.*, 251 F.R.D. 534 (D. Nev. 2008). The case authority cited above imposes an obligation upon the deponent to be prepared to discuss the topics identified in the instant notice and discussion of facts, even if conveyed by a party's legal counsel, is an appropriate topic of discussion.

### GENERAL TESTIMONY

- 13. The authenticity, existence and completeness of all documents produced in response to Plaintiff's discovery requests in this case.
- 14. Any and all document/record retention policies regarding preservation of incidents involving the personal injury or death of an end user of any of Jacuzzi's products whether they be the walk in model or not.
- 15. The name, address (home and work) and phone numbers (home and work) for all custodians of the documents produced in response to Plaintiff's discovery requests in this case.
- 16. Defendant's responses to Plaintiff's interrogatories in this case.
- 17. The factual basis for all denials to the allegations raised in Plaintiff's Complaint.
- 18. All insurance agreements (including self-insurance fund or risk pool fund) that exist under the terms of which the person or company issuing the same may be called upon to satisfy all or part of any judgment against you which may be entered in favor of the Plaintiff in this action.
- 19. The nature of all responsive documents, communications, or things that have been withheld, in response to discovery in this case and this Notice, on the grounds of privilege or protection, including:
  - (a) A description of any documents;

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(b)	The author of any documents and his or her address (home and work) and phone
	number (home and work);

- The identity of the custodian of any documents and things and his or her address (c) (home and work) and phone number (home and work);
- (d) The date the document was created and the person(s) to whom the document or copies were transmitted; and,
- (e) A summary of the contents of each document, communication or thing.

NOTE: Unless and until Defendant produces a privilege log, Plaintiff will seek to obtain testimony regarding these topics and sub-topics.

### SALES AND MARKETING TESTIMONY GENERAL

- 20. Testimony regarding the policies and procedures used by First Street to advertise and sell Jacuzzi walk in tubs.
- 21. First Street's, sales department, generally, concerning the advertising, marketing, sale and post-sale matters concerning the identification of the consumers that would likely use Jacuzzi's walk in tubs.
- 22. First Street's, sales department, generally, concerning the advertising, marketing, sale and post-sale matters concerning the subject Jacuzzi design of walk in tubs.
- 23. Identification of all persons known to Defendant who trained, directed or supervised to advise end users of the safety of Jacuzzi tubs.
- 24. Identification of all persons known to Defendant who trained, directed or supervised individuals to design the walk in tubs models manufactured by Jacuzzi including any discussion, training or planning regarding the potential that an end user could become unable to remove themselves from a tub after falling inside the tub while either entering, using or exiting the tub.
- 25. Discussion of how independent contractors such as Hale Benton were paid.
- 26. Discussion of how call center employees or contractors were paid.
- 27. Discussion of bonus or incentive pay for any and all individuals employed directly by or otherwise involved in the sales of walk-in tubs.
  - 28. The number of Walk-In Tubs sold over the last ten (10) years including:
    - a. Model

b. Style

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- c. Manufacturer
- d. Distributor
- e. Price, both sales and purchase

NOTE: This topic is intended to identify those individuals who were involved in the design of the walk in tubs.

### SALE AND MARKETING WITH END USER TESTIMONY

- 29. Any and/or all conversations with Sherry Lynn Cunnison, concerning the purchase of the subject Jacuzzi, any subsequent use and maintenance on the subject Jacuzzi.
- 30. Any and/or all Sales and Marketing materials concerning the purpose and use of Jacuzzi walk in tubs.
  - a. Any policies and procedures of Defendant with regard to training or education of consumers as to the safe use walk in tubs.
  - b. The existence and location of plaintiff's discovery request.

### <u>COMMUNICATION BETWEEN FIRST STREET AND JACUZZI AND INSTALLERS TESTIMONY</u>

- 31. Communications between defendants concerning the elements and/or components manufactured or designed by Jacuzzi, included but not limited to, the design, changes, testing, manufacturing of said elements and components of the Jacuzzi walk-in tub.
- 32. What, if any, resources were available to First Street, to notify, research, or otherwise learn and/or disclose information to/from Jacuzzi; Bestway Building and Remodeling; William Budd; and/ or Budds Plumbing; regarding the subject Jacuzzi walk in tub and specifically with regard to the potential that an end user could become unable to remove themselves from a tub after falling inside the tub while either entering, using or exiting the tub.
- 33. Identification of all of Defendant's officers, directors, employees or other personnel who at any time prior to the purchase of Plaintiff Cunnison's tub had any communication with Jacuzzi; Bestway Building and Remodeling; William Budd; and/ or Budds Plumbing, regarding the safety of the user of Jacuzzi walk in tubs.
- NOTE: Plaintiff is attempting to ascertain whether certain information is provided to the distributors, installers, salesforce, marketing companies or any other company involved in the chain of distribution and whether any materials are intended by Defendant to be produced to the end user by any other entity other than Defendant itself.
- 34. All contracts, agreements and/or other documents entered into and/or exchanged between Jacuzzi, Inc., First Street for Boomers & Beyond, Inc.; Bestway Building and



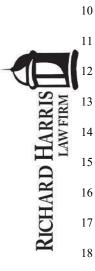
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Remodeling; William Budd; and/ or Budds Plumbing, including the expectations of Jacuzzi of the other defendants and Jacuzzi's understanding of the other defendants' expectations of Jacuzzi.

- 35. Any policies and procedures of Defendant with regard to training or supervising temporary employees or contractor as to *education of the end user of the* safety *features or proper use* of the tub.
- 36. Any policies and procedures of Defendant with regard to training or supervising temporary employees or contractor as to the safe installation of Jacuzzi walk in tubs to ensure that the tubs are properly installed.
- 37. Defendant's communications with Jacuzzi, Inc, or any other entity relating to and/or concerning the subject Jacuzzi design of walk in tubs with regard to the potential that an end user could become unable to remove themselves from a tub after falling inside the tub while either entering, using or exiting the tub.

### **DESIGN OF TUB**

- 38. Defendant First Street's policies, procedures and practices, concerning designs, modifications, alterations, for the subject Jacuzzi design of walk in tubs.
- 39. Identification of all of Defendant's officers, directors, employees or other personnel who participated or had any role in the planning of designs, modifications, alterations, for the subject Jacuzzi design of walk in tubs.
- 40. Identification of all of Defendant's officers, directors, employees or other personnel who participated or had any role the planning of designs, modifications, alterations, for the subject Jacuzzi design of walk in tubs.
- 41. Identification of all files and documents relating to the facts and circumstances of the safety of Jacuzzi walk in tub users.
- 42. Identification of all persons known to Defendant who trained, directed or supervised individuals to design walk in tubs with regard to the potential that an end user could become unable to remove themselves from a tub after falling inside the tub while either entering, using or exiting the tub.
- 43. The engineering and design of the Jacuzzi walk-in tub and its elements.
- All systems designs *and* technical specifications *Defendants had in effect* for the design testing and manufacturing *of* the walk-in Jacuzzi tub *at issue or similar models*.
  - 42. The organizational structure of any and all departments and individuals involved in design testing and manufacture of the Jacuzzi walk-in tubs. Any design failure models



**Defendant had in effect and any** analysis for the Jacuzzi walk-in tub and components manufactured and/or designed by Jacuzzi.

- 43. Any design work orders, billed work orders, test work orders, engineer change request, engineering change orders related to the design and manufacture of the Jacuzzi walk-in tub.
- 44. Any and all cost benefit and/or value analysis regarding the design of the Jacuzzi walking tub and components.
- 45. The identification, location and contact information of persons with the most knowledge concerning the design, manufacture and/or changes to the design and manufacturing of the components of the Jacuzzi walk-in tub.
- 46. The identification, location and contact information of persons with the most knowledge concerning the retrofit recall, service and/or otherwise fix regarding any alleged defect in the design of the Jacuzzi walk-in tub.
- 47. The cost of retrofitting, recalling, servicing or otherwise fixing the alleged defect design of the Jacuzzi walk-in tub and the components manufactured by Jacuzzi.

NOTE: TOPICS 35-47 request among other things a witness knowledgeable to discuss the design of an inward door entrance as opposed to an outward door entrance; design of the seat pan and angulation of the seat pan; design of the seat height; design of the control reach for the end user; design of the placement of the grab bars; design of the drain location and operation; design of the standing surface including the slip resistance of the surface; design of the width of the tub; and design of the overall tub dimensions.

### OTHER SIMILAR INCIDENTS TESTIMONY

- 48. Any and all product investigations by First Street regarding damages or injuries resulting from Jacuzzi walk-in tubs including the elements and components manufactured by Jacuzzi.
- NOTE: Plaintiff seeks to obtain information regarding prior incidents involving slips and falls while using or while exiting or entering any Jacuzzi products including not only the fall itself but also the inability of an end user to remove themselves after having had fallen inside the tub.
- 49. First Street's financial net worth, assets, debts and financial status including subsidiaries, partners and/or affiliations.

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50. Testimony identifying all lawsuits, claims, dealer bulletins, complaints, incident reports or other documents where someone has alleged that a Jacuzzi Walk In tub was not properly designed contributing to injury of the user.

**NOTE:** Plaintiff seeks to obtain information regarding prior incidents involving slips and falls while using or while exiting or entering any Jacuzzi products including not only the fall itself but also the inability of an end user to remove themselves after having had fallen inside the tub.

51. Testimony regarding First Street's actions related to any customer complaint, lawsuits, warranty claims or incident reports wherein it was alleged that a Jacuzzi Walk In tub was not properly designed contributing to injury of the user.

NOTE: Plaintiff seeks to obtain any information related to a claim made by an end user that a Jacuzzi product was unsafe.

52. Testimony and documents regarding any lawsuits filed against First Street during the use of a Jacuzzi Walk in tub allegedly causing injury or death, including the county and state in which the action was brought or is pending, including the names of each party, the name of each party's attorney with their address and telephone number, the disposition of each lawsuit and the date and place of the occurrence complained of in each lawsuit, as well as a copy of each such complaint.

**NOTE:** Plaintiff seeks to obtain any information related to a claim made by an end user that a Jacuzzi product was unsafe.

53. Testimony regarding the procedures used by First Street to collect, receive, record, respond, and store customer complaints, lawsuits, and incident reports.

# EXHIBIT 29

## EXHIBIT 29

1	CLARK COUNTY, NEVADA	
2		
3	ROBERT ANSARA, as Special Administrator of the Estate of	
4	SHERRY LYNN CUNNISON, Deceased; MICHAEL SMITH individually, and heir	
5	to the Estate of SHERRY LYNN CUNNISON, Deceased; and DEBORAH TAMANTINI	
	individually, and heir to the	
6	Estate of SHERRY LYNN CUNNISON, Deceased,	
7	Plaintiffs,	
8	vs. CASE NO. A-16-731244-C DEPT. NO.	
	FIRST STREET FOR BOOMERS &	
9	BEYOND, INC.; AITHR DEALER, INC.; HALE BENTON, Individually, HOMECLICK,	
10	LLC.; JACUZZI LUXURY BATH, d/b/a JACUZZI, INC.; BESTWAY BUILDING &	
11	REMODELING, INC.; WILLIAM BUDD,	
12	Individually and as BUDDS PLUMBING; DOES 1 through 20; ROE CORPORATIONS	
1.2	1 through 20; DOE EMPLOYEES 1 through 20; DOE MANUFACTURERS 1 through 20; DOE 20 INSTALLERS 1 through 20; DOE CONTRACTORS 1 through 20; and DOE 21	
13		
14		
15	SUBCONTRACTORS 1 through 20, inclusive,	
16	Defendants.	
10		
17	* * * * * * * * * * * * * * * * * * * *	
18	VIDEOTAPED DEPOSITION OF DAVID MODENA	
19	* * * * * * * * * * * * * * * * * * * *	
20		
21	December 11, 2018	
	, , , , , , , , , , , , , , , , , , , ,	
22		
23	Richmond, Virginia	
24	Job No. 508962	
25	Reported By: Angela N. Sidener, CCR, RPR	

1	Page 2 Videotaped deposition of DAVID MODENA, Rule	
2	30(b)(6) Designee for Defendants FIRST STREET FOR BOOMERS	
3	AND BEYOND, INC. and AITHR DEALER, INC., taken by and before	
4	Angela N. Sidener, CCR, RPR, and Notary Public in and for	
5	the Commonwealth of Virginia at large, pursuant to Rules 26	
6	and 30(b)(6) of the Rules of Civil Procedure, and by Notice	
7	to Take Deposition; commencing at 10:31 a.m., December 11,	
8	2018, at Regus, 919 East Main Street, Suite 1000, Richmond,	
9	Virginia 23219.	
10		
11	Appearances:	
12	RICHARD HARRIS LAW FIRM By: BENJAMIN P. CLOWARD, ESQ.	
13	801 South Fourth Street Las Vegas, Nevada 89101	
14	Counsel for Plaintiffs	
15	THORNDAL ARMSTRONG  By: PHILIP GOODHART, ESQ.	
16	1100 East Bridger Avenue Las Vegas, Nevada 89101-5315	
17	Counsel for Defendants First Street for Boomers and Beyond, Inc.	
18	and AITHR Dealer, Inc.	
19	STACY LANDIS HACKNEY, ESQ. In-House Counsel for First Street for Boomers	
20	and Beyond, Inc. and AITHR Dealer, Inc.	
21	SNELL & WILMER, LLP By: JOSHUA D. COOLS, ESQ.	
22	3883 Howard Hughes Parkway, Suite 1100 Las Vegas, Nevada 89159	
23	Attorney for Defendant Jacuzzi Brands, LLC	
24	Also Present:	
25	Laura Cooney, Videographer	

#### DAVID MODENA - 12/11/2018

1			Page 3
2		I N D E X	
3			
4		DEPONENT	
5		DAVID MODENA	
6	Examinat:		Page
7	Direct	Mr. Cloward	4
8	DIFECT	m. Cloward	
9			
10		EXHIBITS RETAINED BY PLAINTIFFS' COUNS	EL
11	No.	Description	Page
12	1	Binder of Documents Produced by First Street for Boomers and Beyond	65
13			
14	2	Electronic PDF File of Original Contents in Leave-Behind Folder	113
15			
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#### DAVID MODENA - 12/11/2018

1	Page 4 THE VIDEOGRAPHER: This is the beginning of		
2	disc number 1 in the videotaped deposition of David Modena.		
3	We are on the record on December 11, 2018, at 10:31 a.m.		
4	Counsel have agreed to waive the usual videographer's		
5	introduction.		
6	Would you please introduce yourselves,		
7	starting with Plaintiff's Counsel, and the court reporter		
8	will please swear in the witness.		
9	MR. CLOWARD: My name is Ben Cloward, and I		
10	represent the plaintiff.		
11	MR. GOODHART: This is Philip Goodhart, and I		
12	represent First Street and AITHR Dealers.		
13	MS. HACKNEY: Stacy Hackney, counsel for		
14	AITHR Dealer and First Street.		
15	MR. COOLS: Joshua Cools, counsel for		
16	Jacuzzi, Inc.		
17	DAVID MODENA,		
18	having been duly sworn, testified as follows:		
19	DIRECT EXAMINATION		
20	BY MR. CLOWARD:		
21	Q Good to go. How are you today, sir?		
22	A Very good. Thanks.		
23	Q What what do you prefer to be called?		
24	A Just call me Dave.		
25	Q Okay.		

Page 27 To this level, for sure. But I -- I feel like 1 Α 2 there must have been a couple, but, as honest I can be, I 3 just don't recall incidents like this. I -- concerns -- you 4 know, people addressing maybe other concerns about their tub or something like that, you'd get into those, but an actual 5 injury? I don't -- I -- I feel like there must have been 6 one or two. I just -- I couldn't tell you who they were and 7 when they were, if it was before that point in time. 8 9 Were you informed of, say, for instance, when a lawsuit is filed? 10 11 Normally. Normally, I would have -- I would have 12 I would -- normally it would have come in. It would 13 always go into our in-house legal counsel. That's where it went first. And then typically our in-house counsel would 14 approach me with making sure we had all the information in 15 16 our files and turned over to the right people, so, normally, 17 yes. Okay. And is this the only -- the only case that 18 0 First Street is aware of? 19 20 I can't answer that, because, again, legal -- our Α 21 in-house counsel would probably be -- probably could answer 22 that better than myself. I'm just not able to tell you that there were two or three more that I can think of like this. 23 24 Okay. Well, I'm entitled to have the most -- I 0 25 guess, the information.

1	Page 28 A Sure.
2	MR. CLOWARD: If you're relying on your
3	memory, maybe what we could do is take a break and have
4	Ms. Hackney testify. Is that is that okay?
5	MR. GOODHART: Or I can we can take a
6	break and I can re-educate my witness on certain things.
7	MR. CLOWARD: I mean, that's if that's
8	what's what's necessary.
9	MR. GOODHART: Yeah. That's fine with me.
10	MR. CLOWARD: It's a topic in the
11	MR. GOODHART: I understand. I just have not
12	been objecting and have not been trying to coach the witness
13	in any way, shape, or form. But you know as well as I do,
14	you know, sometimes memories fade and things like that, but
15	I can certainly have a discussion with Mr. Modena and
16	Ms. Hackney, and we can clear this up for you.
17	MR. CLOWARD: Yeah.
18	MR. GOODHART: And just so I'm clear on your
19	question, you're asking him even up through to today
20	MR. CLOWARD: Yeah.
21	MR. GOODHART: about any type of claims of
22	any injuries that have taken place
23	MR. CLOWARD: Yeah.
24	MR. GOODHART: in a Jacuzzi product?
25	MR. CLOWARD: Correct.

	Page 32
1	Q Okay. And did you
2	A in my mind.
3	Q Did you review notes in the system, as well,
4	regarding the Smith case?
5	A Yes. But there, again, in our system, because
6	most of this, once it gets turned over once Denver sort
7	of turns it over, there's not much in there, as well.
8	Q Okay. You knew there was a death, though, right?
9	A Yes.
10	Q You were informed
11	A Yes.
12	Q of that?
13	A Yes. Yes.
14	Q Is there a reason why you didn't remember that
15	five minutes ago?
16	A Well, again, I was thinking about up to that
17	point. I thought that's how I'd answered it. I thought we
18	were just trying to up to that point, what we were aware
19	of.
20	Q Okay. So why don't you tell me all of the
21	incidents that you're aware of at any point, safety
22	incidents.
23	A Those would be it.
24	Q Just those three?
25	A That I would be aware of.
21 22 23 24	<pre>incidents that you're aware of at any point, safety incidents.  A Those would be it. Q Just those three?</pre>

#### DAVID MODENA - 12/11/2018

1	Page 115	
1	COMMONWEALTH OF VIRGINIA AT LARGE, to wit:	
2	I, Angela N. Sidener, CCR, RPR, and Notary	
3	Public in and for the Commonwealth of Virginia at large, and	
4	whose commission expires November 30, 2022, do certify that	
5	the aforementioned appeared before me, was sworn by me, and	
6	was thereupon examined by counsel; and that the foregoing is	
7	a true, correct, and full transcript of the testimony	
8	adduced.	
9	I further certify that I am neither related	
10	to nor associated with any counsel or party to this	
11	proceeding, nor otherwise interested in the event thereof.	
12	Given under my hand and notary seal at	
13	Richmond, Virginia, this 14th day of December, 2018.	
14		
15	5 Anoth N. Sidonon	
16		
17	Angela N. Sidener, CCR, RPR	
18	Notary Registration No. 7378859	
19		
20		
21		
22		
23		
24		
25		

Skip to Main Content Logout My Account Search Menu New District Civil/Criminal Search Refine Search Close

R. GISTER OF ACTIONS CASE No. A-16-731244-C

Robert Ansara, Plaintiff(s) vs. First Street for Boomers & Beyond Inc, Defendant(s)

Case Type: Product Liability
Date Filed: 02/03/2016
Location: Department 2
Cross-Reference Case Number: A731244

PARTY INFORMATION

 $\omega$ 

**Lead Attorneys** 

Location : District Court Civil/Criminal Help

Defendant Aithr Dealter Inc

**Christopher John Curtis** 

Retained 7023660622(W)

Defendant Benton, Hale

Philip Goodhart Retained 7023660622(W)

Defendant First Street for Boomers & Beyond Inc

Christopher John Curtis Retained 7023660622(W) Defendant Homeclick LLC

Michael E Stoberski Retained 7023844012(W)

Defendant Jacuzzi Inc Doing Business As Jacuzzi

**Luxury Bath** 

Vaughn A. Crawford Retained 7027845200(W)

Plaintiff Ansara, Robert Now Known As Robert

Ansara Personal Rep of the Estate of

Michael Smith

Benjamin P. Cloward Retained 702-385-1400(W)

Plaintiff Estate of Sherry Lynn Cunnison Benjamin P. Cloward

Retained 702-385-1400(W)

Plaintiff Tamantini, Deborah Benjamin P. Cloward

Retained 702-385-1400(W)

Trust Estate of Sherry Lynn Cunnison

**Benjamin P. Cloward** *Retained* 702-385-1400(W)

EVENTS ORDERS OF THE COURT

03/04/2019 Minute Order (10:00 AM) (Judicial Officer Scotti, Richard F.)

#### Minutes

03/04/2019 10:00 AM

Order RE: Pending Motions The Court sets down an Evidentiary Hearing on the issue of sanctions for March 28, 2019, 10:30 AM (3 hours). The Court hereby lifts any Stay that existed in this case. The parties should proceed with any further discovery until and unless the Court Orders otherwise. In the upcoming sanctions order the Court is inclined to impose some monetary sanctions, at the very least, and reallocate the fees and costs related to discovery. A tentative new Discovery Deadline is March 21. The Court shortens Notice for any further Depositions that either side needs to take to one week. Protective orders, if really necessary, may be sought on one day notice and heard by telephone conference. Plaintiff is permitted to take a further deposition of the corporate representatives of Jacuzzi and First Street, regarding Chopper, marketing and advertising, and the First Street dealers that existed between 2008 and the date of the incident. Plaintiff is entitled to locate and depose Chopper if that has not been done already. Plaintiff is entitled to take the depositions of the First Streets Dealers. The parties are directed to again cooperate in good faith to conduct the forensic review previously ordered by the Discovery Commissioner-if it still has not been complete-and, of course, the scope shall be all incidents involving a Jacuzzi walk-in tub with inward opening doors, for the time period of January 1, 2008, through the date of filing of the complaint, where a person slipped and fell, whether or not there was an injury, whether or not there was any warranty claim, and whether or not there was a lawsuit. This case is still set to be tried on the Court's April 22 five-week stack. The Court will entertain a Stipulation to continue if the parties collectively want a continuance. The Court requests the parties to identify, by filed brief (no more than two (2) pages); (1) What discovery has been conducted in this case since February 4, 2019; (2) The names of any relevant customers of Jacuzzi/First Street that have died; (3) What additional discovery Plaintiff would need to conduct if the Court were not to strike Defendants Answers; and (4) any new developments that the Court should know about. Please provide this by Thursday March 8, 2019. At this time the Court believes that an Evidentiary Hearing is necessary to determine whether, and the extent to which, sanctions might be assessed against Jacuzzi and/or First Street for failure to timely

3/12/2019 https://www.clarkcountycourts.us/Anonymous/CaseDetail.aspx?CaseID=11658121&HearingID=198562118&SingleViewMode=Minutes

> disclose the Chopper incident. The Court will elaborate on this more in the upcoming sanctions Order. CLERK'S NOTE: This Minute Order has been electronically served to all registered parties for Odyssey File & Serve. /lg

Return to Register of Actions

Unless there is something in this product that may influence the integrity of the acrylic shell and or structure I see no reason why this would void the warranty to the consumer. That said – I know nothing about this product or its chemical composition – Ray and Don may be able to assist us with that part of the answer.

Adding a few others so once we make a stance or recommendation we are all aware of the decision.

# Kurt Bachmeyer

Director of Customer Service



www.jacuzzi.com

91710 14525 Monte Vista Avenue / Chino, CA

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From: Martinez, Audrey

Sent: Tuesday, March 18, 2014 4:50 PM

To: Bachmeyer, Kurt; Torres, Ray

**Subject:** FW: Slippery floors W.I.T.

FS has a couple of tubs in the field that people want removed because the customers claim they are too slippery to use. We proposed Liquiguard Solid Step Cote- an after market anti slip coating that Emmett Luder uses on tubs for the elderly. Will this void their warranty??

# **Audrey Martinez**

Marketing Manager- Aging In Place Bathing



www.jacuzzi.com

3925 City Center Drive, Suite 200/ Chino Hills, CA 91709

909.247.2582 (o) 909.762.3203 (c)

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**From:** Norm Murdock [mailto:norm.murdock@aihremodelers.com] ປັ P From: Norm Murdock <u>[mailto:norm.murd</u> & Sent: Tuesday, March 18, 2014 3:08 PM & To: Martinez, Audrey

Subject: RE: Slippery floors W.I.T.

**Thanks!** 

product.

Norm Murdock, CAPS, CSA

Vice President

Phone: 303-222-3207

Cell: 602-403-6267

Email: norm.murdock@firststreetonline.com

Website: www.firststreetinc.com, www.firststreetonline.com

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From: Martinez, Audrey [mailto:audrey.martinez@jacuzzi.com]

Sent: Wednesday, October 16, 2013 12:59 PM

To: Torres, Ray; Steve Buckley

Cc: Norm Murdock

Subject: RE: Slippery floors W.I.T.

We have a dealer who uses this product regularly with great results:

Liquidguard - Solid Step Cote

Liquidguard Technologies (800) 790-9299

Let me know if you need any additional information.

**Audrey Martinez** 

Marketing Manager- Aging In Place Bathing



U www.jacuzzi.com B 13925 City Center Drive, Suite 200/ Chino Hills, CA 91709 B 909.247.2582 (o) 909.762.3203 (c)

Thanks, Stephanie From: SIMONA ROBERTSON [mailto:SIMONA.ROBERTSON@firstSTREETonline.com]

**Sent:** Thursday, April 03, 2014 9:55 PM

Cc: DAVE MODENA

Subject: 114th Issue Newsletter

Hello All,

Please find attached our latest edition Newsletter!

Best,

Simona Reid-Robertson phone 804-451-2309 fax 804-524-9889 firstSTREET for Boomers and Beyond This email and any attachments are confidential and may be legally privileged. If you are not the intended recipient, please notify the author by replying to this email message, and then delete all copies of the email on your system. If you are not the intended recipient, you must not disclose, distribute, copy, print, or use this email in any manner. Email messages and attachments may contain viruses, we make no assurances about the absence of viruses. We accept no liability and suggest that you carry out your own virus checks.







#### Newsletter

#### **April, 3 2014**

#### **New WIT Resources!**

We are pleased to announce that Aging in the Home Remodelers & Jacuzzi have both tested & approved the use of an optional non-skid coating designed to improve the slip resistance of the floors in our walk-in bathtubs. This is not intended to be offered as a part of the normal installation but a customer request basis or as a means for resolution to any potential new or existing slip like issues/concerns.

The product is SolidStepCote 04 manufactured by Liquiguard Technologies, Inc. It is an entirely nontoxic, green, water-based solution that dries clear and creates an invisible anti-skid finish. This eco-friendly product contains extremely low VOC's, and has no fumes or odors. It can be easily applied using a ¼ " nap 3" paint roller. The result is a nonskid surface equivalent to 50-grit sandpaper. Additionally, use of this coating on Jacuzzi walk-in tubs will not void the warranty. This product is available for you to order direct from the manufacturer & apply to tubs in your shop or in the field for those customers requiring or desiring additional slip resistance. Aging in the Home Remodelers has negotiated a 20% discount off of the published internet prices for our dealers. Below is the contact person to place orders. Just mention that you are a Jacuzzi/Aging in the Home Remodelers dealer to receive the 20% discount.



- For more information, please visit <a href="http://www.liquiguard.com/non-slip-coatings/solid-step-cote/solidstep-cote-04.html">http://www.liquiguard.com/non-slip-coatings/solid-step-cote/solidstep-cote-04.html</a>
- An optional primer, Unibond 110, is also available: <a href="http://www.liquiguard.com/surface-primers/unibond-111/unibond110-quart-32-oz.html">http://www.liquiguard.com/surface-primers/unibond-111/unibond110-quart-32-oz.html</a>

#### **Rehash Spec Update**

Jacuzzi has corrected an error on the re-hash (i.e. "product 2" whirlpool) walk-in tub specification sheet included in the product shipment which incorrectly specified that one 20 amp circuit was required. Below is the updated specification:

TECHNICAL SPECIFICATIONS		
	COMBINATION	WHIRLPOOL
Electrical Specifications	Device Power Requirements	Device Power Requirements
Blower	120V, 5A, 60Hz, 500W Motor, 600W Heater	N/A
Pump/Motor (Ozone)	120V, 7A, 60Hz / (120V, 0.25A, 60Hz)	120V, 7A, 60Hz / (120V, 0.25A 60Hz)
Heater	120V, 12.5A, 60Hz, 1.5kW	120V, 12.5A., 60Hz, 1.5kW
Light	120V, 1.6A, 60Hz	N/A
GFCI-Protected Circuits	Two Dedicated 120V, 20A, 60Hz	Two Dedicated 120V, 20A, 60Hz

#### EC Installation Video

The complete Easy Climber Deluxe (Xclusive) installation video is now available! You can find it in the "Easy Climber Docs" Drop Box folder under the subfolder "Install docs/Installation Videos".



<sup>\*</sup>Complete application instructions provided in a separate attachment\*

Wednesday, July 09, 2014 12:29 PM Reyes, Regina From: Sent:

Norm Murdock' ë ;;

Subject:

RE: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM Bachmeyer, Kurt; Martinez, Audrey

Norm, we are working on this one. We collected some info, but we need to confirm what the problem is since we have conflicting reports of what is outstanding.

I'll get back to you.

# Regina Reyes

Customer Service Manager



www.jacuzzi.com

14525 Monte Vista Avenue / Chino, CA 91710

909.247.2170 (o) Office Hours 8 a.m. to 5:00 p.m. PT

909.247.2551 (f)

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From: Norm Murdock [mailto:norm.murdock@aihremodelers.com]

**Sent:** Wednesday, July 09, 2014 8:50 AM

To: Reyes, Regina

Cc: Bachmeyer, Kurt; Martinez, Audrey

**Subject:** FW: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

**Importance: High** 

Regina-

See below. We have an issue with this Beldon customer. Can you please check the service history & see if there is a way the jets can be serviced without A removing the tub?

Output

O

If we schedule service for this customer, we would like to have the agent also apply the slip resistant coating...we will supply the product. 20 minute application. We will pay for this.

Happy to discuss by phone if you wish.

Thanks,

Website: www.firststreetinc.com, www.firststreetonline.com Email: norm.murdock@firststreetonline.com Phone: 303-222-3207 Norm Murdock, CAPS, CSA Cell: 602-403-6267 /ice President

designed for SENIORS®



From: SIMONA ROBERTSON [mailto:SIMONA.ROBERTSON@firstSTREETonline.com]

**Sent:** Wednesday, July 09, 2014 8:03 AM

To: Norm Murdock; DAVE MODENA

**Subject:** RE: New Voice Message from (301) 988-0570 on 07/03/2014 at 11:59 AM

Here you go Norm see the address below along with a more detailed laundry list of complaints. Shannon is ready to speak with someone to schedule an appointment...Thanks

- The floor, seats and walls of the tub are too slippery, Mr. Kinzer slips off the seat when in the tub and slips on floor when getting out
  - The grab bar is slippery; Mr. Kinzer's hands slip when grabbing the bar
- -The water temperature fluctuates when the tub is filling and when the shower is on but it doesn't fluctuate when using the other tubs in the home.
  - The shower doesn't stay on
- The jets are not working- a technician from Betz repair came out twice (2/16/14 & 2/19/14) and stated that the tub would have to be removed to access the jets for
- -The door knocks his knees when closing the door and it's hard for him to get into the tub

OVE Shannon 301 988 0570

#### ELECTRONICALLY SERVED 8/23/2019 4:32 PM

1	RSPN	
•	PHILIP GOODHART, ESQ.	
2	Nevada Bar No. 5332 MICHAEL C. HETEY, ESQ.	
3	Nevada Bar No. 5668	
4	MEGHAN M. GOODWIN, ESQ. Nevada Bar No. 11974	
	THORNDAL ARMSTRONG DELK	
5	BALKENBUSH & EISINGER Mailing Address: PO Box 2070	
6	Las Vegas, Nevada 89125-2070	
7	1100 East Bridger Avenue Las Vegas, NV 89101-5315	
	Mail To:	
8	P.O. Box 2070 Las Vegas, NV 89125-2070	
9	Tel.: (702) 366-0622	
10	Fax: (702) 366-0327 png@thorndal.com	
11	mch@thorndal.com	
11	mmg@thorndal.com	
12	Attorneys for Defendants/Cross-	
13	Defendants, FIRSTSTREET FOR BOOMERS AND BEYOND, INC.,	
14	AITHR DEALER, INC., and HALE BENTON	
	DISTRIC	COURT
15	CLARK COUN	PTS/ NIPS/ATSA
16	CLARK COUN	III, NEVADA
17	ROBERT ANSARA, as Special Administrator of	
18	the Estate of SHERRY LYNN CUNNISON,	CASE NO. A-16-731244-C DEPT. NO. 2
.	Deceased; MICHAEL SMITH individually, and heir to the Estate of SHERRY LYNN	BL1 1.110. 2
19	CUNNISON, Deceased; and DEBORAH	
20	TAMANTINI individually, and heir to the Estate	DEFENDANT, FIRSTSTREET FOR
21	of SHERRY LYNN CUNNISON, Deceased,	BOOMERS AND BEYOND, INC.'S RESPONSE TO PLAINTIFF
22	Plaintiffs,	ROBERT ANSARA'S SIXTH SET OF
		REQUESTS FOR PRODUCTION OF
23	vs.	<u>DOCUMENTS</u>
24	FIRST STREET FOR BOOMERS & BEYOND,	
25	INC.; AITHR DEALER, INC.; HALE	
	BENTON, Individually; HOMECLICK, LLC; JACUZZI INC., doing business as JACUZZI	
26	LUXURY BATH; BESTWAY BUILDING &	
27	REMODELING, INC.; WILLIAM BUDD,	
28	Individually and as BUDDS PLUMBING; DOES 1 through 20; ROE CORPORATIONS 1	
Ì	I through 20, NOL COM OMITTOTO	

1	through 20; DOE EMPLOYEES 1 through 20; DOE MANUFACTURERS 1 through 20; DOE		
2	20 INSTALLERS 1 through 20; DOE CONTRACTORS 1 through 20; and DOE 21		
3			
4	Defendants.  HOMECLICK, LLC,		
5			
6			
7			
8	Cross-Plaintiff,		
9	vs.		
	FIRST STREET FOR BOOMERS & BEYOND,		
10	INC.; AITHR DEALER, INC.; HOMECLICK, LLC; JACUZZI LUXURY BATH, doing		
11	business as JACUZZI INC.; BESTWAY		
12	BUILDING & REMODELING, INC.; WILLIAM BUDD, individually, and as BUDDS		
13	PLUMBING,		
14	Cross-Defendants.		
15			
16	HOMECLICK, LLC, a New Jersey limited		
17	liability company,		
18	Third-Party Plaintiff,		
19	vs.		
20	CHICAGO FAUCETS, an unknown entity,		
21	Third-Party Defendant.		
22	Tillid-Party Detendant.		
23	BESTWAY BUILDING & REMODELING,		
24	INC.,		
25	Cross-Claimant,		
26	vs.		
27	FIRST STREET FOR BOOMERS & BEYOND,		
28	INC.; AITHER DEALER, INC.; HALE		

1	BENTON, individually; HOMECLICK, LLC;	
ļ	JACUZZI LUXURY BATH, dba JACUZZI INC.; WILLIAM BUDD, individually and as	
2	BUDD'S PLUMBING; ROES I through X,	
3		
4	Cross-Defendants.	
5	WILLIAM BUDD, individually and as BUDDS	
6	PLUMBING,	
7	Cross Claimants	
	Cross-Claimants,	
8		
9	FIRST STREET FOR BOOMERS & BEYOND, INC.; AITHR DEALER, INC.; HALE	
11	BENTON, individually; HOMECLICK, LLC; JACUZZI INC., doing business as JACUZZI LUXURY BATH; BESTWAY BUILDING &	
12	REMODELING, INC.; DOES 1 through 20;	
13	ROE CORPORATIONS 1 through 20; DOE	
13	EMPLOYEES 1 through 20; DOE MANUFACTURERS 1 through 20; DOE 20	
14	INSTALLERS, 1 through 20; DOE	
15	CONTRACTORS 1 through 20; and DOE 21	
16	SUBCONTRACTORS 1 through 20, inclusive,	
	Cross-Defendants.	
17		
18		
19	FIRSTSTREET FOR BOOMERS & BEYOND, INC.; and AITHR DEALER, INC.,	
20	Cross-Claimants,	
21	ŕ	•
22	v.	
	HOMECLICK, LLC; CHICAGO FAUCETS;	
23	and WILLIAM BUDD, individually and as	
24	BUDD'S PLUMBING,	
25	Cross-Defendants.	
26		
27	DEFENDANT, FIRSTSTREET FOR BOO	MERS AND BEYOND. INC.'S RESPONSE
	TO PLAINTIFF ROBERT ANSARA	S SIXTH SET OF REQUESTS FOR
28	PRODUCTION C	F DOCUMENTS

TO: ROBERT ANSARA, Plaintiff; and

TO: RICHARD HARRIS LAW FIRM, attorneys for Plaintiff:

COMES NOW Defendant, FIRSTSTREET FOR BOOMERS AND BEYOND, INC., by and through its attorneys, the law firm of THORNDAL ARMSTRONG DELK BALKENBUSH & EISINGER, and hereby responds to Plaintiff's Sixth Set of Requests for Production of Documents as follows:

#### **REQUEST NO.:**

- 132. Please produce all documents reflecting that you provided, offered, or sold, bathmats to customers of any and all Jacuzzi walk-in tub produced from January 1, 2008 to present. **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.
- 133. Please produce all documents reflecting items, including bathmats or other accessories or product modifications like Kahuna grip, LX07000, Cajun grip, etc., that you sold or provided or are aware were sold, provided, offered or marketed to customers using any/all Jacuzzi walk-in tub products.
- **RESPONSE:** All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto.
- 134. Please produce all customer satisfaction surveys (front and back) left with customers to fill out from January 1, 2008 to present, regardless of content of survey.
- RESPONSE: Defendant firstSTREET did not begin selling Jacuzzi Walk-In Bathtubs until after the firstSTREET / Jacuzzi Manufacturing Agreement was executed. As such, AITHR does not have any customer survey's that pre-date this agreement. All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto. Please note that sometime in early 2015, firstSTREET began to utilize the services of an "online" Customer Survey organization called "Guild Quality". A copy of a sample "Guild Quality"

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survey is attached as Exhibit A to this Request for Production. However, an excel spreadsheet was attached as part of Defendants Seventh Supplemental Early Case Conference Production which contains all the information contained in a Guild Quality Survey in electronic format.

135. Please produce all customer satisfaction cards (front and back) left with customers to fill out from January 1, 2008 to present, regardless of content of survey.

RESPONSE: Defendant firstSTREET did not begin selling Jacuzzi Walk-In Bathtubs until after the firstSTREET / Jacuzzi Manufacturing Agreement was executed. As such, AITHR does not have any customer survey's that pre-date this agreement. All documents responsive to this request that Defendant firstSTREET has been able to locate have previously been produced as part of Defendant firstSTREET's NRCP 16.1 Early Case Conference Production and all Supplements thereto. Please note that sometime in early 2015, firstSTREET began to utilize the services of an "online" Customer Survey organization called "Guild Quality". A copy of a sample "Guild Quality" survey is attached as Exhibit A to this Request for Production. However, an excel spreadsheet was attached as part of Defendants Seventh Supplemental Early Case Conference Production which contains all the information contained in a Guild Quality Survey in electronic format.

DATED this 23<sup>rd</sup> day of August, 2019.

THORNDAL ARMSTRONG DELK BALKENBUSH & FUNGER

PHILIP GOODHART, ESQ.

Nevada Bar No. 5332

MICHAEL C. HETEY, ESQ.

Nevada Bar No. 5668

MEGHAN M. GOODWIN, ESQ.

Nevada Bar No. 11974

1100 East Bridger Avenue

Las Vegas, Nevada 89101

Attorneys for Defendants/Cross-Defendants, FIRSTSTREET FOR BOOMERS AND BEYOND,

INC., AITHR DEALER, INC., and HALE

BENTON

#### **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that on the 23<sup>rd</sup> day of August, 2019, service of the above and foregoing DEFENDANT, FIRSTSTREET FOR BOOMERS AND BEYOND, INC.'S RESPONSE TO PLAINTIFF ROBERT ANSARA'S SIXTH SET OF REQUESTS FOR PRODUCTION OF DOCUMENTS was made upon each of the parties via electronic service through the Eighth Judicial District Court's Odyssey E-File and Serve system.

Benjamin P. Cloward, Esq. Richard Harris Law Firm 801 South Fourth Street Las Vegas, Nevada 89101

Attorneys for Plaintiffs

Vaughn A. Crawford, Esq. Morgan Petrelli, Esq. Snell & Wilmer LLP

3883 Howard Hughes Pkwy., Ste. 1100

Las Vegas, Nevada 89169

Attorneys for Defendant, JACUZZI INC. dba JACUZZI

LUXURY BATH

Graham R. Scofield, Esq. Allen & Scofield Injury Lawyers LLC 3575 Piedmont Road, NE Building 15, Suite L-130 Atlanta, Georgia 30305 Attorneys for Plaintiffs

D. Lee Roberts, Jr., Esq.
Brittany M. Llewellyn, Esq.
Christopher T. Byrd, Esq.
Weinberg, Wheeler, Hudgins,
Gunn & Dial, LLC
6385 South Rainbow Blvd., Suite 400
Las Vegas, Nevada 89118
Attorneys for Defendant,
JACUZZI INC. dba JACUZZI
LUXURY BATH

An employee of THORNDAL ARMSTRONG DELK BALKENBUSH & EISINGER

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firstSTREET Disclosures
(Initial through 7th Supplement)
Submitted to Court via thumb-drive

Sent: Monday, September 23, 2013 8:01 AM

To: Norm Murdock

Subject: FW: Five9 Voicemail Alert

Hey Norm, good morning,

bottom of the tub so it is not so slippery.. do you have any suggestions? I had already suggested to her to go to Wal-Mart or bath and body and get one there but Mrs. Borroz called in and left a message for me.. She slipped in her tub and hit her arm on the grab bar... She is requesting we send her a matt to put in the she is saying they are all too big..

Best Regards,

**Ashley Davidson** 

**Customer Care Coordinator** 

Aging In The Home Remodelers

Office: 303.222.3200

Direct: 303.222.3197

Email: Ashley.davidson@aihremodelers.com

1460 W Canal Ct STE 102

Littleton, CO. 80120

-----Original Message-----

From: Five9 VCC Notification [mailto:voicemail-noreply@five9.com]

Sent: Saturday, September 21, 2013 10:02 AM

To: Ashley Davidson

Subject: Five9 Voicemail Alert

Dear Ashley Davidson,

You have received a new voicemail from 5202264643 at Sat Sep 21 09:02:01 PDT

2013

VCC Email Robot

This email and any attachments are confidential and may be legally privileged. If you are not the intended recipient, please notify the author by replying to this semail and any attachments of the email on your system. If you are not the intended recipient, you must not disclose, distribute, copy, print, or see this email in any manner. Email messages and attachments may contain viruses. Although we take precautions to check for viruses, we make no assurances about the absence of viruses. We accept no liability and suggest that you carry out your own virus checks.

JACUZZI005327

Reyes, Regina From:

Monday, December 30, 2013 10:13 AM Martinez, Audrey; Bachmeyer, Kurt Sent: ü ö

Davis, Megan

FW: Flashberger repair SN #BDF8WQ

Attachments:

**Subject:** 

Gail's pictures 049.jpg; Gail's pictures 050.jpg; Gail's pictures 051.jpg; Gail's pictures 052.jpg

Unit mfg 4/23/13 – original issue door color mismatch.

Serviced last week, customer accepts color but not fit. See attached photos.

There is another email trail going around that Megan is going to be adding you to the distribution list. We have a big issue and we are only pointing finger per say, but due to the circumstances involved with time line and slip injuries this needs to be settled so I'm keeping you in the loop.

## Regina Reyes

Customer Service Manager



www.jacuzzi.com

14525 Monte Vista Avenue / Chino, CA 91710

909.247.2170 (o) Office Hours 8 a.m. to 5:00 p.m. PT

909.247.2551 (f)

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From: Andrea [mailto:andrea@homesafetybaths.com]

**Sent:** Friday, December 27, 2013 1:24 PM

To: Nuanes, Deborah S C: 2019 1.21 1.21 1.21 S To: Nuanes, Deborah S C: Reyes, Regina; Martinez, Audrey; SIMONA ROBERTSON S Subject: Flashberger repair SN #BDF8WQ

Hi Deborah,

Innderstand that Tom went out and replaced the door on this tub after several attempts. I called the customer yesterday and was informed that they were still seriously and are threatening law suits. We have sent out bath mats to put in the tub to three other customers because they slipped and were afraid to use the purchase one and after they saw the tub and new of his problems, changed their minds. So besides the \$4,895 he still owes us we have lost potential sales. We would like to know what is going to be done about this situation and what can be done for this customer. Asking him to wait for 30 days is not acceptable since ob was installed in May and we are still not any closer to being resolved. He said he had no issues with the installation or with Tom Gregory who was trying to tub wall. Thinks there should be some kind of bumper there to prevent this. The door still is not an exact match but he has given up on that issue, but he does called and said no matter how long he waits it is not going to change how the door fits) He doesn't. like the way the water runs down the shower wand, and all and all he said he wishes he never would have bought the tub, He thought he was getting the Cadillac of tubs, instead he got a very poorly designed mess. His tub. Furthermore, Mr. Flashberger expressed his concern that the door hits the opposite side of the tub when you open it, is concerned about damage to the want it to fit properly. Evidently someone from there called him and told him to use it for 30 days and see if it got better, (he was not impressed with whoever slippery, he has slipped, and also a friend has slipped in using it. We get this complaint a lot, we have two customers right now that have injured themselves concerned with the integrity of the fiberglass where the hinge screws have been taken out and put back in. Also he says the bottom of the tub is extremely not satisfied with the tub. Evidently they have sent you pictures of the way the door fits and gasket is showing (door doesn't cover the gasket?) Mr., Is also do the repair. Only with Jacuzzi's attempt to fix a flawed product. He also stated that when he contracted with us he had several friends that wanted to he has already waited 8 months!

Andrea Dorman Home Safety Baths

dnuanes <deborah.nuanes@jacuzzi.com> From: Sent:

Tuesday, April 09, 2013 3:33 PM

Bachmeyer, Kurt; monique.trujillo@aihremodelers.com

Reyes, Regina; norm.murdock@firststreetonline.com

Subject:

ë ë

FWD: Hot Spot Pools to service door leak. Agent called homeowner and he indicated he did not want tub and he slipped and fell.

The following incident has been forwarded to you by:

Deborah Nuanes(deborah.nuanes@jacuzzi.com)

Sender's Comment

Hello Everyone,

I just wanted to update you on this incident that I'm forwarding this over to Kurk Bachmayer. Please address all questions and updates to him.

Thank you,

Deborah Nuanes

Consumer Relations, Aging in Place

Contact Information

First Name: Donald

Type: Consumer

Last Name: Raidt

Title:

**Primary Phone:** 785-218-5414 DLR/Agent #:

DLR/Agent Name:

Lowes Store #:

Region/Territory:

ShipTo Account Name: RENOVATIVE SOL - LEAVENWORTH Ship To Acct Sequence:

Reference #130405-000181

Ashley Davidson Customer Care Coordinator Aging In The Home Remodelers

Office: 303.222.3200

Direct: 303.222.3197 Email: Ashley.davidson@aihremodelers.com

1460 W Canal Ct STE 102

Littleton, CO. 80120

----Original Message-----

From: Five9 VCC Notification [mailto:voicemail-noreply@five9.com]

Sent: Saturday, September 21, 2013 10:02 AM

To: Ashley Davidson

Subject: Five9 Voicemail Alert

Dear Ashley Davidson,

You have received a new voicemail from 5202264643 at Sat Sep 21 09:02:01 PDT

013

**VCC Email Robot** 

use this email in any manner. Email messages and attachments may contain viruses. Although we take precautions to check for viruses, we make no assurances This email and any attachments are confidential and may be legally privileged. If you are not the intended recipient, please notify the author by replying to this email message, and then delete all copies of the email on your system. If you are not the intended recipient, you must not disclose, distribute, copy, print, or about the absence of viruses. We accept no liability and suggest that you carry out your own virus checks.

Reyes, Regina From: Sent:

Wednesday, March 06, 2013 4:54 PM Monique Trujillo; First Street Support Todd Stout; Norm Murdock; Davis, Megan; Bachmeyer, Kurt

RE: Fuchs, Fred Serial # BDFN3C - URGENT!!!

Subject:

ë ü HI Monique, we can send a finish agent out to inspect the tub. If the tub requires a resurface we will resurface it, however if it does not yet the customer's position is that it is slippery we cannot make changes to the surface. We would instead recommend that the customer use non skid bath mats.

We'll let you know what happens after the inspection. Thank you.

## Regina Reyes

Customer Service Manager



www.iacuzzi.com

14525 Monte Vista Avenue / Chino, CA 91710

909.247.2170 (o) Office Hours 8 a.m. to 5:00 p.m. PT

909.247.2551 (f)

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From: Monique Trujillo [mailto:monique.trujillo@aihremodelers.com]

**Sent:** Wednesday, March 06, 2013 3:58 PM

To: First Street Support

Cc: Todd Stout; Norm Murdock; Reyes, Regina; Davis, Megan

Subject: Fuchs, Fred Serial # BDFN3C - URGENT!!!

Importance: High

U Jacuzzi Team,

Decause he says the because he says he has almost fallen 3 times since having his new walk-in tub installed. He says that the floor of the pecustomer has called in and is very upset because he says he tab. He said he is no grip or no-slip feeling to the tub. He said he is no longer able to use the tub until this problem is fixed.

→ tub is too slippery. He says there is no grip or no-slip feeling to the tub. He said he is no longer able to use the tub until this problem is fixed.

This is a very serious safety concern and I really need someone to contact him ASAP to get a technician out to his home before he falls.

Fred Fuchs

239 4th AVe North

South Saint Paul, MN 55075

651-451-3609

Serial # BDFN3C

Thank you,

Monique Trujillo

Production Manager

AITHR Dealer Inc. 1460 W. Canal Ct., Suite 102

Littleton, CO 80120

Office Phone: 303-222-3200 Direct Phone: 303-222-3205

Email: Monique.Trujillo@AIHRemodelers.com \*\*\* PLEASE NOTE NEW EMAIL ADDRESS\*\*\*
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Torres, Ray From:

Martinez, Audrey; Bachmeyer, Kurt Monday, June 24, 2013 3:56 PM Sent: ë

RE: Service issues on 5230/5229

**Subject:** 

no worries, I have the pan in the lab and it is less aggressive than the tub side by side you can see it. ill spend the 3k but how we going to get this money back?also, one is a dwo issue not jacuzzi, the second is an old person who got stuck, no slip involved.?

## **Raymond Torres**

Sr. Director of Engineering - Jacuzzi Luxury Bath

909.643.2829 (f) 14525 Monte Vista Avenue / Chino, CA 91710 909.247.2158 (o) 909.217.4799 (c) www.jacuzzi.com

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From: Martinez, Audrey

**Sent:** Monday, June 24, 2013 3:48 PM

To: Torres, Ray

Subject: RE: Service issues on 5230/5229

I'm guessing it's Anthony who is raising the slip issue. He's got lawyers for lawyers. I think we'd better drop the \$3k and add to the certification.

## **Audrey Martinez**

Marketing Manager- Aging In Place Bathing



13925 City Center Drive, Suite 200 / Chino Hills, CA 91709 909.247.2582 (o) 909.762.3203 (c)



www.jacuzzi.com

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From: Reyes, Regina

**Sent:** Friday, June 21, 2013 2:21 PM

To: Bachmeyer, Kurt

Subject: Service issues on 5230/5229

Kurt, here are the tubs we talked about:

BDD3W3 5230 mfg 10/15/12; customer I Stoldt; installed 9/18/12 installer Keith Cottett – customer reported that unit would not drain; she got stuck in tub and had

to crawl out of door; installer addressing to find out why tub would not drain. BDF78X 5229 mfg 4/17/13; customer D Greenwell; instlled 4/17/13 installer American Home Design – customer reported tub didn't work during conversation he mentioned he slipped in tub, got stuck in footwell had to call fire dept to get out. Field tech later found no mfg defect, customer wasn't operating the tub properly. BDD537 mfg 10/29/12; customer C Lashinsky; installed 12/29/12 installer Anthony Home improvement – customer called to request we replace her door under warranty. Partner slipped in tub, they had to remove the door to get her out.

## Regina Reyes

**Customer Service Manager** 



www.jacuzzi.com

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JACUZZI005623

Norm Murdock <norm.murdock@aihremodelers.com> From: Sent:

Martinez, Audrey; Torres, Ray; Bachmeyer, Kurt; Davis, Joseph N. Thursday, May 08, 2014 10:29 AM

RE: Survey results

Subject:

ö

I will have the Q1 surveys sent to you...

I think the other major issue that we see frequently in the surveys are complaints that the seat & floor are too slippery...

Norm Murdock, CAPS, CSA

/ice President

Flore 303-222-3207 Cell: 602-403-6267 Email: norm.murdock@firststreetonline.com

Website: www.firststreetinc.com, www.firststreetonline.com

# designed for SENIORS®



From: Martinez, Audrey [mailto:audrey.martinez@jacuzzi.com]

**Sent:** Wednesday, May 07, 2014 9:56 AM

To: Norm Murdock; Torres, Ray; Bachmeyer, Kurt; joey.davis@jacuzzi.com

**Subject:** RE: Survey results

Thanks for sharing Norm. Yes, we'd like to see approval well over 80%

While it's definitely a plaguing issue, I don't know that we've had enough skirt fit issue to make these numbers drop this significantly. Can you share any more detail of the comments on the surveys so we can review and identify areas we need to address? Simona used to scan copies and send to us but I haven't seen anything in quite a while.

U Audrey Martinez S Marketing Manager- Aging In Place Bathing S Marketing Manager- Aging In Place Bathing





Case: 00182053

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Contact Name				Case Owner	Deborah Nuanes		
Account Name				Asset			
Brand				Warranty			
Demo/Red Tag				Serial # (Text)			
Demonted rag				Part Number			
				Part Number (Text)			
Additional Information							
Status C	Closed			Туре			
Case Reason				Case Origin	Legacy RightNow		
Case Sub-Reason				Priority	Medium		
	or ES incide	nt is close	d customer is refusing to have us a	esolve any issues he may have with his product. H/O refuse			
· · · · · · · · · · · · · · · · · · ·	ei i o ilicide	iii is ciose	a. customer is relusing to have us r	esoive any issues he may have with his product. The refuse	d agent to service tub.		
Description							
Resolution Information							
Category				Product			
Product Issue				Product Component			
Other Product Issue				Other Reason			
				Other Reason			
Case Resolution							
System Information							
-	lilton Caldero	on, 4/5/201	13 9:26 PM	Last Modified By	Deborah Nuanes, 12/17/2013 5:51 PM		
•	Default			Entitlement Name			
Accepted Date/Time				Case Record Type	Legacy		
Accepted Date/Time				Case Record Type	Legacy		
Case Comments							
4/17/2013 6:39 PM	4	4/17/2013	8 6:34 PM				
User Regina Reyes			Regina Reyes				
Public		Public					
Subject line:Homeowner not allo to service. Does not want tub. H			FYI below_\_\text{\phi}_Norm Murdock, CA www.firststreetinc.com, www.firs	APSVice PresidentPhone: 303-222-3207Cell: 602-403-626	37Email: norm.murdock@firststreetonline.comWebsite: From: Nick Fawkes		
Comment Pools to service door leak. Ager	nt called		[mailto:nick.fawkes@aihremode	lers.com] Sent: Wednesday, April 17, 2013 12:09 PMTo: '	Monique Trujillo'Cc: Todd Stout;		
homeowner and he indicated he want tub and he slipped and fell					refusing to have us resolve any issues he may have with his product eve when he is ready to do so Tub will still have all applicable		
		Comment	warranties and at this point, the	file is closed.Nick Fawkes,General ManagerfirstSTREET			
4/9/2013 10:31 PM			Jacuzzinick.fawkes@aihremodel Monique Trujillo [mailto:monique	lers.com303.953.7080_ e.trujillo@aihremodelers.com] Sent: Wednesday, April 1	7, 2013 11:35 AMTo: Nick FawkesCc: Travis Peterson;		
User Regina Reyes			Chris.Dhooghe@yahoo.comSub	ject: Raidt, Donald Nick, I know that you and I have both	spoke with Mr. Raidt last week and we are at a standstill because he		
Public	h				him today to see if I could get him to allow Jacuzzi to come out and him know that he won_��t get a refund if we take out the tub or only		
Door has a huge leak out of the of the doorcoordinated service	bottom e with		partial? Thank you, Monique Trujillo Midwest Production Manager, AIHR				
HOT SPOT POOLS, claim#0070174.** cust not allowing us to set svc.		4/9/2013 10:28 PM					
cust not allowing us to set svc.			User Regina Reyes				
4/8/2013 5:02 PM		Public	The state of the s				
User Regina Reyes		Commont			to Kurk Bachmayer. Please address all questions and updates to		
Public		Comment	him.Thank you, Deborah Nuanes	Consumer Relations, Aging in Place			
Hello Monique Our service prov contacted Donald Raidt to set u		4/8/2013 5:02 PM					
and he notified them he did not	want to		User Regina Reyes				
set service because he no longe the tub. He told them he slipped	and fell	Public					
causing him to hurt his back. I comment to follow up and he told me he d			Larry from Hot Spot said he tried to call the customer to set up service Per agent he is stating he slipped and fell and in doing so he hurt his backl called				
want the unit due to the leaks ar	nd is `	Comment	will notify his dealer	didn't want to have service done on the unit He said h	e does not want it serviced he wants it out of his house. Let him know I		
willing to get a lawyer if the tub taken out and he is refunded. He							
mentioned his injures to me but did		4/5/2013					
insist that he was not keeping the tub.Thank you, Megan			Regina Reyes				
		Public	From: Monique Truillo Imailto:n	nonique.trujillo@aihremodelers.com] Sent: Thursday, Ap	oril 04, 2013 2:46 PMTo: First Street SupportCo:		
4/5/2013 9:26 PM			Gary.Yingst@aihremodelers.com	Subject: Raidt, Donald Serial # BDF0Y7Jacuzzi Team,C	ustomers tub was just installed. It did not leak at time of installation.		
User Regina Reyes Public	(		Jacuzzi Tech to the customers h	ome ASAP. Donald Raidt10105 Mohawk LnLeawood, KS	said it flooded the bathroom and adjoining room. Please send a 66206Installed 3/30/13785-218-5414Serial # BDF0Y7Thank		
From: Calderon, Hilton On Beha	If Of First				ton, CO 80120303-222-3200 - Office303-222-3205 - Direct		
Street SupportSent: Friday, Apri	il 05, 2013						
2:26 PMTo: Monique Trujillo; Fir SupportCc:	st Street						
Gary.Yingst@aihremodelers.com	nSubject:						
RE: Raidt, Donald Serial # BDF0Y7Monique, The service w	ill be						
done by HOT SPOT POOLS (816-781-8884) under claim# 007	70474						
charge parts order# 100733 Ship	philig on						
Monday via UP1. I called Mr. Rai left him a voice message that hi							
be service by HOT SPOT POOLS	S as soon						
as parts arrive to their shop. HO POOLS (Amy) will call customer							
thing Monday morning to sched							
service. Regards, Hilton CalderonTechnical Services Cor	nsultant						
Attachments							
Claim#0070174.rtf Size 8KB							
Ownership Jared Baker							
View <u>View file</u>							
Last Modified 6/9/2014 7:22 PM							

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Case: 00192130

Contact Name		Cas	se Owner	Martin Guevara	
Account Name			Asset		
Brand		•	Warranty		
Demo/Red Tag		Seria	al # (Text)		
		Part	t Number		
		Part Numb	ber (Text)		
			, ,		
Additional Inform	ation				
Status	Closed		Туре		
Case Reason		Cas	Case Origin Legacy RightNow		
Case Sub-Reason			Priority Medium		
Subject	Melanie Borgia talk to Irene and every	thing taken care	e of. cust s	ays drain is not opening and will not drain	
	the water- she had to crawl out- Referr	red to installer		•	
Description					
Resolution Inform	nation				
Category		Product			
Product Issue		Product Co	Product Component		
Other Product Issue		Othe	r Reason		
Case Resolution					
System Information	on				
Created By	Martin Guevara, 6/20/2013 2:39 PM	Last Mo	dified By	Jared Baker, 6/7/2014 4:01 PM	
<b>Business Hours</b>	Default	Entitleme	ent Name		
Accepted Date/Time		Case Rec	ord Type	Legacy	
Case Comments		0/04/0040	0.00 DM		
5/5/2014 5:38 PM		6/21/2013 3			
User Regina Rey	/es	Public	Regina Rey	/es	
Comment how did thi	is one get resovled?		 rom: Mela	nie Borgia	
Common now and an	o one got roseriou.	[1	mailto:me	lanieborgia@gmail.com] Sent: Friday,	
6/20/2013 11:33 PM			June 21, 2013 6:10 AMTo: SIMONA ROBERTSONCc: Steve Borgia; Kim Hogan;		
User Regina Rey	N	Nuanes, DeborahSubject: Re: FW: Irene Stoldt -			
Public				3W3Just spoke to Irene and she said erything taken care of. On Fri, Jun 21,	
Comment LVM for Ire	ne Stoldt to return my call.	2	013 at 8:5	9 AM, Melanie Borgia	
6/20/2013 2:39 PM				orgia@gmail.com> wrote:Hi Simona: I be let you know that Irene was installed	
0/40/40 IO 4.33 F IVI			- <del>-</del>	•	

### User Regina Reyes

Public

Customer called and said unit is not draining. She is 84 yrs old and had to crawl out. I contacted Keith her installer at 716 870 8759 from the previous notes in RNT and left him a

Comment message to contact customer and arrange service. She says she left a message for someone here as well and waiting on call back. She needs this fixed ASAP so she can take a bath

in November of 2012. I spoke to her in May re: a blower issue that she had with the direction of Deborah Nuanes. I will call her and give you an update, I did not hear from her since. So I am not sure who she called. I will give you an update as soon as I talk to her.On Thu, Jun 20, 2013 at 9:29 **PM, SIMONA ROBERTSON** <SIMONA.ROBERTSON@firststreetonline.com> wrote:Good Evening, Please see below where customer Irene Stoldt has contacted Jacuzzi with a complaint. Please contact her tomorrow morning and provide an update once you have done so. Thanks, Simona Reid-Robertsonphone 804-451-2309

### 6/20/2013 7:47 PM

User Regina Reyes Public From: Nuanes, Deborah Sent: Thursday, June 20, 2013 12:33 PMTo: 'simona.robertson@firststreetonline.com'Cc: Martinez, Audrey; Reyes, ReginaSubject: Irene Stoldt - serial BDD3W3Importance: HighHi Simona, I received a voice mail today from Irene Stoldt. She was not happy at all. She is a 84 year old lady. She went to take a bath and when she was done she could not drain her tub. She was stuck, she had to climb out. Then she had to get Comment a pail/bucker to drain the water out of her tub. I need you to send your installer back out to address this issue. Please confirm that homeowner will be contacted as soon as possible. She need this fixed ASAP so she can take a bath. She did mention that she called 3 other people and no one has called her back. Irene Stoldt10750 Jones RoadClarence, NY 14031Phone: 716-759-8604Serial/Part: BDD3W3/NQ81958Model: 5230 C LH SLN HTR SKT ALMThank you,

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Name Alice Roehl Related To 00501568

Task 🗸

Due Date 12/6/2017

Assigned To Martin Guevara

Last Modified Date/Time 12/6/2017 3:28 PM

Additional To: air80@sbcglobal.net

CC: BCC:

Attachment: Kahuna Grip installations instructions.pdf

Subject: Kahuna Grip [ ref:\_00DG0kX3r.\_5000f1FsoiB:ref ]

Body:

Here is more info on the Kahuna Grip that should assist you. Let me know if you have any more

problems.

Martin Guevara Customer Service

### Comments

www.jacuzzi.com

14525 Monte Vista Avenue / Chino, CA 91710

800-288-4002(o) 909.247-2551 (f) Office Hours 8am -5pm CT

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### inbound

Name Alice Roehl

Related To 00504136

Task 🗸

Due Date

Assigned To Christopher Alvarado
Last Modified Date/Time 11/27/2017 11:52 AM

Comments referred to AIHR, we do not support product

### Cases

### 00501568

Contact Name Alice Roehl

Subject Walk in bath - slippery bottom

Priority Medium

Date Opened 11/13/2017

Status Closed

Owner Martin Guevara

Jacuzzi tub has slippery bottom even though its supposed to be non-skid

Description she slipped when trying to get out and almost drowned

she called Hausner Construction and they suggested Kahuna Grip

### 00504136

Contact Name Alice Roehl

Subject Walk in bath - slippery bottom

Priority Medium

Date Opened 11/21/2017

Status Closed



Close WindowPrint This PageExpand All | Collapse All

Case: 00192130

Contact Name		C	ase Owner	Martin Guevara	
Account Name			Asset		
Brand			Warranty		
Demo/Red Tag		Se	rial # (Text)		
		P	art Number		
		Part Nu	mber (Text)		
Additional Inform	ation				
Status	Closed		Туре		
Case Reason		C	Case Origin	Legacy RightNow	
Case Sub-Reason			Priority	Medium	
Subject	Melanie Borgia talk to Irene and everything taken care of. cust says drain is not opening and will not drain the water- she had to crawl out- Referred to installer				
Description					
Resolution Inform	nation				
Category			Product		
Product Issue	Product Component				
Other Product Issue		Otl	ner Reason		
Case Resolution					
System Information	on				
Created By	Martin Guevara, 6/20/2013 2:39 PM	Last N	lodified By	Jared Baker, 6/7/2014 4:01 PM	
<b>Business Hours</b>	Default	Entitle	ment Name		
Accepted Date/Time		Case R	ecord Type	Legacy	
Case Comments					
5/5/2014 5:38 PM		6/21/2013	3 3:03 PM		
User Regina Rey	/es	User	Regina Reg	yes	
Public		Public			
Comment how did thi	s one get resovled?			anie Borgia Ianieborgia@gmail.com] Sent: Friday,	
6/20/2013 11:33 PM		<u> </u>	June 21, 2013 6:10 AMTo: SIMONA ROBERTSONCc: Steve Borgia; Kim Hogan; Nuanes, DeborahSubject: Re: FW: Irene Stoldt -		
User Regina Rey					
Public		Comment		3W3Just spoke to Irene and she said	
Comment LVM for Ire	bomment LVM for Irene Stoldt to return my call.			rything taken care of. On Fri, Jun 21, AM, Melanie Borgia rgia@gmail.com> wrote:Hi Simona: I	
6/20/2013 2:39 PM		just want to let you know that Irene was installed			

1 of 2 7/24/2019, 3:14 PM

# Public Customer called and said unit is not draining. She is 84 yrs old and had to crawl out. I contacted Keith her installer at 716 870 8759 from the previous notes in RNT and left him a message to contact customer and arrange service. She says she left a message for someone here as well and waiting on call back. She needs this fixed ASAP so she can take a hath

in November of 2012. I spoke to her in May re: a blower issue that she had with the direction of Deborah Nuanes. I will call her and give you an update, I did not hear from her since. So I am not sure who she called. I will give you an update as soon as I talk to her.On Thu, Jun 20, 2013 at 9:29 PM, SIMONA ROBERTSON SIMONA.ROBERTSON of irststreetonline.com wrote:Good Evening, Please see below where customer Irene Stoldt has contacted Jacuzzi with a complaint. Please contact her tomorrow morning and provide an update once you have done so. Thanks, Simona Reid-Robertsonphone

### 6/20/2013 7:47 PM

804-451-2309

User Regina Reyes

Public
From: Nuanes, Deborah Sent: Thursday, June 20, 2013 12:33 PMTo:
'simona.robertson@firststreetonline.com'Cc:
Martinez, Audrey; Reyes, ReginaSubject: Irene

Simona.robertson@firststreetonline.com\*Cc:
Martinez, Audrey; Reyes, ReginaSubject: Irene
Stoldt - serial BDD3W3Importance: HighHi
Simona,I received a voice mail today from Irene
Stoldt. She was not happy at all. She is a 84 year
old lady. She went to take a bath and when she
was done she could not drain her tub. She was
stuck, she had to climb out. Then she had to get
a pail/bucker to drain the water out of her tub. I
need you to send your installer back out to
address this issue. Please confirm that
homeowner will be contacted as soon as

address this issue. Please confirm that homeowner will be contacted as soon as possible. She need this fixed ASAP so she can take a bath. She did mention that she called 3 other people and no one has called her back. Irene Stoldt10750 Jones RoadClarence, NY 14031Phone: 716-759-8604Serial/Part: BDD3W3/NQ81958Model: 5230 C LH SLN HTR SKT ALMThank you,

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2 of 2

## EXHIBIT 37

### EXHIBIT 37

### ELECTRONICALLY SERVED 9/14/2018 5:24 PM

1	RSPN	
2	MEGHAN M. GOODWIN, ESQ. Nevada Bar No. 11974	
3	THORNDAL ARMSTRONG DELK BALKENBUSH & EISINGER	
4	Mailing Address: PO Box 2070	
3353	Las Vegas, Nevada 89125-2070 1100 East Bridger Avenue	
5	Las Vegas, NV 89101-5315 Mail To:	
6	P.O. Box 2070 Las Vegas, NV 89125-2070	
7	Tel.: (702) 366-0622 Fax: (702) 366-0327	
8	mmg@thorndal.com	
9	Attorneys for Defendants/Cross-	
10	Defendants, FIRSTSTREET FOR BOOMERS AND BEYOND, INC.,	
11	and AITHR DEALER, INC.	
12	DISTRIC	T COURT
13	CLARK COUN	TY, NEVADA
1101710	POREDT ANS AD A or Special Administrator of	
14	ROBERT ANSARA, as Special Administrator of the Estate of SHERRY LYNN CUNNISON,	CASE NO. A-16-731244-C
15	Deceased; MICHAEL SMITH individually, and heir to the Estate of SHERRY LYNN	DEPT. NO. 2
16	CUNNISON, Deceased; and DEBORAH	
17	TAMANTINI individually, and heir to the Estate of SHERRY LYNN CUNNISON, Deceased,	DEFENDANT, FIRSTSTREET FOR BOOMERS AND BEYOND, INC.'S
18		RESPONSE TO PLAINTIFF, ROBERT
19	Plaintiffs,	ANSARA'S FIRST SET OF REQUEST FOR PRODUCTION OF
20	vs.	DOCUMENTS
21	FIRST STREET FOR BOOMERS & BEYOND,	
22	INC.; AITHR DEALER, INC.; HALE	
23	BENTON, Individually; HOMECLICK, LLC; JACUZZI INC., doing business as JACUZZI	
	LUXURY BATH; BESTWAY BUILDING &	
24	REMODELING, INC.; WILLIAM BUDD, Individually and as BUDDS PLUMBING; DOES	
25	1 through 20; ROE CORPORATIONS 1	
26	through 20; DOE EMPLOYEES 1 through 20; DOE MANUFACTURERS 1 through 20; DOE	
27	20 INSTALLERS 1 through 20; DOE	
28	CONTRACTORS 1 through 20; and DOE 21 SUBCONTRACTORS 1 through 20, inclusive,	

-1- PA0854

1	Defendants.			
2				
3	HOMECLICK, LLC,			
4	Cross-Plaintiff,			
5	VS.			
6	- CALLETT			
7	FIRST STREET FOR BOOMERS & BEYOND, INC.; AITHR DEALER, INC.; HOMECLICK,			
8	LLC; JACUZZI LUXURY BATH, doing business as JACUZZI INC.; BESTWAY			
9	BUILDING & REMODELING, INC.; WILLIAM BUDD, individually, and as BUDDS			
10	PLUMBING,			
11	Cross-Defendants.			
12				
13	HOMECLICK, LLC, a New Jersey limited			
14	liability company,			
15	Third-Party Plaintiff,			
16	vs.			
17	CHICAGO FAUCETS, an unknown entity,			
18	Third-Party Defendant.			
19				
20	BESTWAY BUILDING & REMODELING,			
21	INC.,			
22	Cross-Claimant,			
23	vs.			
24	FIRST STREET FOR BOOMERS & BEYOND,			
25	INC.; AITHER DEALER, INC.; HALE			
26	BENTON, individually; HOMECLICK, LLC; JACUZZI LUXURY BATH, dba JACUZZI INC.; WILLIAM BUDD, individually and as BUDD'S PLUMBING; ROES I through X,			
27				
28				

-2- PA0855

100	Cross-Defendants.	
) <del>.</del>		
$\ _{WI}$	ILLIAM BUDD, individually and as BUDDS	
PL	UMBING,	
	Cross-Claimants,	
Vs.		
20/20/20/2		
IN	RST STREET FOR BOOMERS & BEYOND, C.; AITHR DEALER, INC.; HALE	
0.1	ENTON, individually; HOMECLICK, LLC; CUZZI INC., doing business as JACUZZI	
LU	JXURY BATH; BESTWAY BUILDING & EMODELING, INC.; DOES 1 through 20;	
RC	DE CORPORATIONS 1 through 20; DOE	
	MPLOYEES 1 through 20; DOE ANUFACTURERS 1 through 20; DOE 20	
IN	STALLERS, 1 through 20; DOE	
	ONTRACTORS 1 through 20; and DOE 21	
	BCONTRACTORS 1 through 20, inclusive,	
	Cross-Defendants.	
11	RSTSTREET FOR BOOMERS & BEYOND,	
	C.; and AITHR DEALER, INC.,	
	Cross-Claimants,	
v.		
11	DMECLICK, LLC; CHICAGO FAUCETS; d WILLIAM BUDD, individually and as	
	JDD'S PLUMBING,	
	Cross-Defendants.	
	DEFENDANT, FIRSTSTREET FOR BOOD	MERS AND REVOND INC 'S DESD
200	O PLAINTIFF, ROBERT ANSARA'S FIRS	A SW MARKE BAYE AND OR UNITED BY THE BERTHAN STREET, AND THE BAYE AND AN ARREST AND THE TRANSPORTER.
	OF DOCU	<u>JMENTS</u>
TC	: ROBERT ANSARA, Plaintiff; and	
TC	D: RICHARD HARRIS LAW FIRM, attorne	ys for Plaintiff:

COMES NOW Defendant, FIRSTSTREET FOR BOOMERS AND BEYOND, INC., by and through its attorneys, the law firm of THORNDAL ARMSTRONG DELK BALKENBUSH & EISINGER, and hereby responds to Plaintiff's First Set of Request for Production of Documents as follows:

### **REQUEST NO.:**

1. All documents identified in your answers to Interrogatories.

**RESPONSE:** This Responding Defendant is not in possession of any documents responsive to this request, other than those already produced in this Responding Defendant's NRCP 16.1 Initial Document Production and Witness List, and all supplements thereto.

2. Any contracts between this Defendant and any other party regarding indemnification agreement or contracts.

**RESPONSE:** Please see this Responding Defendant's NRCP 16.1 Initial Document Production and Witness List, and all supplements thereto, specifically, Exhibits "D" and "E," Bates numbered FIRST000005 – FIRST0000023.

3. Copies of any treatises, standards in the industry, legal authority, rule, case, statute or code that will be relied upon in the defense of this case.

**RESPONSE:** Objection. This Response calls for expert opinion and legal conclusions, and seeks to invade attorney-client privilege and/or attorney work product doctrine. Discovery is ongoing and this Response will be supplemented following expert disclosure deadlines pursuant to the scheduling order.

4. Any and all reports made as a result of any inspections, examination or investigation by any person acting on behalf of any party as a result of the occurrence complained of in Plaintiffs' Complaint.

RESPONSE: Objection. This Request is vague, ambiguous, and overbroad with respect to

timeframe, subject matter, and the term "reports." This responding Defendant is not in possession of any documents responsive to this Request.

 Any and all documents relating to any cause or circumstance this Defendant contends may have contributed to the occurrence.

**RESPONSE:** Objection. This Request is premature, as discovery is ongoing and this Request calls for a legal conclusion, as well as invades attorney-client privilege and/or attorney work product. Please see Plaintiff's medical records produced to date.

6. Any and all documents, manuals, policies, memoranda letters or the like setting forth proper standards, policies and/or procedures, concerning the use of the subject Jacuzzi Walk-In-Tub at issue. (These should be documents that were effective on the date of loss of February 27, 2014.)

**RESPONSE:** Objection. This Request is vague, ambiguous, and overbroad with respect to the phrase "concerning the use of the subject Jacuzzi Walk-In Tub." This Responding Defendant is not in possession of documents responsive to this Request other than those previously produced in the course of litigation.

7. All written, recorded and/or signed statement of any person including Plaintiff, any Defendant, witness, investigators or any agents, representative or employee of the parties, concerning this matter of this action.

**RESPONSE:** Objection. This Request is vague, ambiguous, and overbroad with respect to timeframe. This responding Defendant is not in possession of any documents responsive to this Request other than those documents previously produced in litigation, specifically Exhibits "C," "D," "E," "J," "K," and "L."

8. Any documents concerning the purchase, invoice, sales receipt or delivery of the subject Jacuzzi Walk-In-Tub at issue.

RESPONSE: This Responding Defendant is not in possession of documents responsive to this request other than the documents previously produced in this Responding Defendant's NRCP 16.1 Initial Document Production and Witness List, and all supplements thereto, specifically, Exhibits "A," "B," "C," "K," and "L."

9. Any literature, service manual, written instructions, or operator's manual or handbook regarding the subject Jacuzzi Walk-In-Tub at issue.

**RESPONSE:** Objection. This Request is vague, ambiguous and overbroad with respect to subject matter and the term "literature." This Responding Defendant is not in possession of documents responsive to this request other than those documents previously produced in litigation, as these documents are provided by Jacuzzi in the walk-in tub packaging.

10. Any engineering literature, drawings, diagrams, schematics or models of the subject Jacuzzi Walk-In-Tub at issue.

**RESPONSE:** This Responding Defendant is not in possession of documents responsive to this request other than those documents previously produced in litigation.

11. Any written warnings posted on the subject Jacuzzi Walk-In-Tub at issue.

**RESPONSE:** This Responding Defendant is not in possession of documents responsive to this request other than the documents previously produced in litigation, as these documents are provided by Jacuzzi in the walk-in tub packaging.

12. Any and all documents that relate to the design of the subject Jacuzzi Walk-In-Tub involved in the occurrence complained of in the Plaintiffs' Complaint.

**RESPONSE:** This Responding Defendant is not in possession of documents responsive to this request other than those documents already produced in litigation, as this Responding Defendant did not design the subject Jacuzzi Walk-In Tub.

13. Any and all documents that relate to the production of the subject Jacuzzi Walk-In-

Tub involved in the occurrence complained of in Plaintiffs' Complaint.

**RESPONSE:** Objection. The term "production" is vague and ambiguous. This Responding Defendant is not in possession of documents responsive to this request other than those documents previously produced in litigation, as this Responding Defendant did not design the subject Jacuzzi Walk-In Tub.

14. All documents which afforded liability insurance or self-insured status for the incident which is the subject matter of the Plaintiffs' Complaint.

**RESPONSE:** Please see this Responding Defendant's NRCP 16.1 Initial Document Production and Witness List and all supplements thereto, specifically Exhibits "G" and "I."

15. Any and all documents that relate to the production of the subject Jacuzzi Walk-In-Tub involved in the occurrence complained of in Plaintiffs' Complaint.

RESPONSE: Please see the response to Request No. 13, as this Request is duplicative.

16. Any and all documents that relate to the schematics of the subject Jacuzzi Walk-In-Tub involved in the occurrence complained of in Plaintiffs' Complaint.

**RESPONSE:** Objection. The term "schematics" is vague and ambiguous. This Responding Defendant is not in possession of documents responsive to this request other than those documents previously produced in litigation, as this Responding Defendant did not design the subject Jacuzzi Walk-In Tub.

17. Any documents prepared during the regular course or business as a result of the incident complained of in the Plaintiffs' Complaint.

**RESPONSE:** Objection. This Request is vague, ambiguous and overbroad with respect to the phrase "in the regular course of business." Please see this Responding Defendant's NRCP 16.1 Initial Document Production and Witness List and all supplements thereto, specifically Exhibit "L."

18. Any and all documentary evidence regarding failures and malfunctions of the Jacuzzi

Walk-In-Tub. This may be in the form of direct complaints from customers to the manufacturer, or indirect reports such as warranty claims through dealers. It may also be derived from developmental testing, investigations by government agencies, and product liability lawsuits.

RESPONSE: Objection. This Request seeks expert opinion and calls for a legal conclusion. Further, this Request is vague, ambiguous, and overbroad as to time, subject matter, and the term "failures and malfunctions." This Responding Defendant is not in possession of evidence documenting any definitive "failure or malfunction."

19. Any and all documents and communications containing the name, home and business address and qualifications of all persons who have been retained or specially employed by Defendant(s) in *anticipation* of litigation or *preparation* for trial and who are *not* expected to be called as witnesses at trial or as to whom no such decision has yet been made, and attach any documents or communications received from said person(s). If there are no documents or communications, then the name of said person(s) as well as their home and business addresses should be provided.

**RESPONSE:** Objection. This Request seeks to invade attorney-client privilege and/or attorney work product, as the time for expert disclosures has not yet passed.

20. The entire claims and investigation file or files including but not limited to daily activity sheets, diary sheets, and status sheets of any insurance adjuster and/or risk employee/manager, internal memoranda regarding this claim created, sent and/or received by any insurance adjuster or other adjuster, risk employee/manager and/or by the Defendant(s) or an agent/employee of the Defendant(s), communications to and from all insurance carriers, parties, Defendant(s), or potential parties, request(s) for investigation, and/or reports/findings of investigators, both in-house and/or independent and/or all insurance policies of the Defendant(s), excluding references to mental impressions, conclusions, or opinions representing the value or merit of the claim or defense or respecting strategy or tactics and privileged communications from

counsel.

RESPONSE: Objection. This Request seeks information protected by the attorney-client privilege, and work product doctrine. Further, blanket requests for investigation files, or adjuster's reports and adjuster's files, are not proper Requests for Production under NRCP Rules 34 and 26, respectively, nor under any Nevada case opinions, including Ballard v. Eighth Judicial District Court et al., 106 Nev. 83, 787 P.2d 406 (1990). It is further objected on grounds that it is overly broad and burdensome and the information sought is neither relevant nor calculated to lead to the discovery of admissible evidence at the time of arbitration or trial. The portions of the pre-litigation claims file that are discoverable have been previously produced via this Responding Defendant's NRCP 16.1 Initial Document Production and Witness List and all supplements thereto, specifically Exhibits "A" through "L."

21. All statements and communications of any and all witnesses including any and all statements of Plaintiff(s) and Defendant(s), including taped recordings, whether transcribed or not, as well as all written statements.

**RESPONSE:** Objection. This Request seeks to invade attorney client privilege and attorney work product. This Responding Defendant is not in possession of any documents responsive to this request, other than those documents previously produced in litigation.

22. The name, home and business address of the insurance carrier investigators employed by the Defendant(s) or its insurance carrier to investigate this claim, treatment of the Plaintiff(s), witnesses, or any other aspect of the incidents that form the basis of Plaintiff(s) Complaint. Also, attach any documents, records or communications of or prepared by the investigator acquired as a result of their investigation(s), including but not limited to telephone calls, correspondence, facsimiles, e-mail, billing, inspections or observations, interviews, statements and/or findings.

-9-

**RESPONSE:** This Responding Defendant is not in possession of any documents responsive to this request.

23. The name, home and business address, background and qualifications of any and all persons in the employ of Defendant(s), who in anticipation and/or preparation of litigation, is expected to be called to trial.

**RESPONSE:** Objection. This Request is premature, seeks to invade attorney-client privilege, and attorney work product. Please see this Responding Defendant's NRCP 16.1 Initial Document Production and Witness List and all Supplements thereto, specifically the list of witnesses. Please also see this Responding Defendant's Answer to Interrogatory No. 2.

24. Any and all documents and communications containing the name and home and business addresses of all individuals contacted as *potential* witnesses.

**RESPONSE:** Objection. This Request is premature, seeks to invade attorney-client privilege, and attorney work product. Please see this Responding Defendant's NRCP 16.1 Initial Document Production and Witness List and all Supplements thereto, specifically the list of witnesses. Please also see this Responding Defendant's Answer to Interrogatory No. 2.

25. Any and all documents and communication substantiating any defense to Plaintiffs' Complaint.

**RESPONSE:** Objection. This Request is premature, seeks to invade attorney-client privilege, and attorney work product. Please see this Responding Defendant's NRCP 16.1 Initial Document Production and Witness List and all Supplements thereto, specifically Exhibits "A through L." Please also see medical records for Sherry Cunnison produced throughout the course of litigation.

26. Any all [sic] videotapes, photographs, notes, memorandums, technical data, and internal documents of any and all testing conducted by this Defendant's research and design experts on the same model as the subject Jacuzzi Walk-In-Tub.

**RESPONSE:** Objection. This Request is vague and ambiguous with respect to time and subject matter. This Responding Defendant did not design the subject tub, and is not in possession of any documents responsive to this request.

27. Any sales material provided to elderly folks (over the age of 55) concerning the safety features of the Jacuzzi Walk-In-Tub. (These should be documents that were used prior to the date of loss of February 27, 2014.)

**RESPONSE:** Objection. This Request is vague and ambiguous with respect to the term "safety features." Please see Exhibit B attached hereto, in addition to any sales materials produced through the course of litigation.

28. Any sales material provided to elderly folks (over the age of 55) concerning the ease of use features of the Jacuzzi Walk-In-Tub. (These should be documents that were used prior to the date of loss of February 27, 2014.)

**RESPONSE:** Objection. This Request is vague and ambiguous with respect to the term "ease of use." Please see Exhibit B attached hereto, in addition to any sales materials produced through the course of litigation.

29. Any sales material provided to overweight folks concerning the safety features of the Jacuzzi Walk-In-Tub. (These should be documents that were used prior to the date of loss of February 27, 2014.)

**RESPONSE:** Objection. This Request is vague and ambiguous with respect to the term "overweight folks." This Responding Defendant is not in possession of documents responsive to this request.

30. Any sales material provided to overweight folks (over the age of 55) concerning the ease of use features of the Jacuzzi Walk-In-Tub. (These should be documents that were used prior to the date of loss of February 27, 2014.)

**RESPONSE:** Objection. This Request is vague and ambiguous with respect to the term "overweight folks." This Responding Defendant is not in possession of documents responsive to this request.

31. Any sales material provided to folks with mobility issues regarding the safety features of the Jacuzzi Walk-In-Tub. (These should be documents that were used prior to the date of loss of February 27, 2014.)

**RESPONSE:** Objection. This Request is vague and ambiguous with respect to the term "folks with mobility issues" and "safety features." This Responding Defendant is not in possession of documents responsive to this request.

32. Any sales material provided to folks with mobility issues regarding the ease of use features of the Jacuzzi Walk-In-Tub. (These should be documents that were used prior to the date of loss of February 27, 2014.)

**RESPONSE:** Objection. This Request is vague and ambiguous with respect to the term "folks with mobility issues." Please see Exhibit B attached hereto, in addition to any sales materials produced through the course of litigation.

33. Please produce all documents pertaining to the design and function of the door.

**RESPONSE:** This Responding Defendant is not in possession of any documents responsive to this request other than those produced during the course of litigation as this Responding Defendant did not design the door.

34. Please produce all documentation, emails, memorandums, technical data, and internal documents of any and all discussion, communication or otherwise pertaining to safety considerations regarding the inward opening door versus an outward opening door.

**RESPONSE:** This Responding Defendant is not in possession of any documents responsive to this request other than those produced during the course of litigation as this Responding Defendant

did not design the door.

35. Please produce all scientific research validating or supporting the safety claims made by Jacuzzi regarding the increased safety of the tub at issue.

**RESPONSE:** This Responding Defendant is not in possession of any documents responsive to this request other than those produced during the course of litigation as this Responding Defendant did not design the subject tub.

36. Please produce all scientific research validating or supporting the ease of use claims made by Jacuzzi regarding the tub at issue.

**RESPONSE:** This Responding Defendant is not in possession of any documents responsive to this request other than those produced during the course of litigation as this Responding Defendant did not design the subject tub.

37. Please produce all technical, architectural, and design documents pertaining to the inward opening door of the tub at issue.

**RESPONSE:** This Responding Defendant is not in possession of any documents responsive to this request other than those produced during the course of litigation as this Responding Defendant did not design the door.

- 38. Please produce any and all documents produced by any other claimant who claimed injury or death in any and all tubs designed, manufactured, distributed, marketed or sold by Jacuzzi.

  RESPONSE: Objection. This Request is vague, ambiguous, and overbroad as to time, product type, and subject matter. This Responding Defendant is aware of the claim by Leonard Baize, previously produced in this litigation by other parties, and the claim made by Mack Smith, attached hereto as Exhibit A.
- 39. Please produce any and all documentation in support of the safety statistics pertaining to falls; that are used in any marketing materials (whether those materials be written, oral,

video or otherwise) that are distributed by Jacuzzi.

**RESPONSE:** Objection. This request is vague, ambiguous and unintelligible, and is directed at Jacuzzi. This Responding Defendant seeks clarification as to the information sought by Plaintiff to adequately respond.

40. Please produce any documentation in support of the claim by Jacuzzi that "bathing, for seniors is one of the most common causes of injury."

**RESPONSE:** Objection. This request is vague, ambiguous and unintelligible, and is directed at Jacuzzi. This Responding Defendant seeks clarification as to the information sought by Plaintiff to adequately respond.

41. Please produce any documentation in support of the claim by Jacuzzi that "for many, [bathing] can create anxiety rather than be an enjoyable experience."

**RESPONSE:** Objection. This request is vague, ambiguous and unintelligible, and is directed at Jacuzzi. This Responding Defendant seeks clarification as to the information sought by Plaintiff to adequately respond.

42. Please produce any research in support of the claim by Jacuzzi that "for many, [bathing] can create anxiety rather than be an enjoyable experience."

**RESPONSE:** Objection. This request is vague, ambiguous and unintelligible, and is directed at Jacuzzi. This Responding Defendant seeks clarification as to the information sought by Plaintiff to adequately respond.

43. For YouTube Marketing video: <a href="https://www.youtube.com/watch?v=kTsrCTwOrAk">https://www.youtube.com/watch?v=kTsrCTwOrAk</a>
Please produce the building codes, association criteria and product safety and performance standards that Jacuzzi claims to exceed as mentioned in the video.

**RESPONSE:** This Responding Defendant did not create the YouTube Marketing video therefore is not in possession of documents responsive to this Request.

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44. For all individual inspections that were performed during the construction period of Sherry Cunnison's bathtub, please produce the written documentation pertaining to each inspection that was performed.

**RESPONSE:** This Responding Defendant did not construct the subject tub, therefore is not in possession of any documents responsive to this Request, other than those documents already produced in the course of litigation.

45. For YouTube Marketing video: <a href="https://www.youtube.com/watch?v=kTsrCTwOrAk">https://www.youtube.com/watch?v=kTsrCTwOrAk</a>
Please produce the documentation supporting Jacuzzi's claim that its tubs provide therapeutic benefit and pain relief for ailments such as: muscle cramps, diabetes, circulatory disease, arthritis, osteoarthritis, & back pain.

**RESPONSE:** This Responding Defendant did not create the YouTube Marketing video therefore is not in possession of documents responsive to this Request.

**RESPONSE:** This Responding Defendant is not in possession of documents responsive to this Request other than any documents produced by any other party to this litigation, as this Request is directed at Jacuzzi.

Please produce any documentation provided by Mark J. Sontag, M.D. to Jacuzzi.

47. Please produce the qualification of Mark J. Sontag, M.D.

**RESPONSE:** Objection. This Request is vague, overbroad and unintelligible in the information sought from this Responding Defendant. This Responding Defendant is not in possession of documents pertaining to Mark J. Sontag, M.D.

- 48. Please produce the contract between Jacuzzi and Mark J. Sontag, M.D.
- **RESPONSE:** This Responding Defendant is not in possession of documents responsive to this request other than those previously produced in litigation, as it is directed at Jacuzzi.
  - 49. Please produce all documentation regarding the dangers associated with bathing

Jacuzzi had in its possession on or prior to February 27, 2014.

**RESPONSE:** Objection. This Request is vague and ambiguous with respect to the term "dangers associated with bathing." This Responding Defendant is not in possession of documents responsive to this request other than those previously produced in litigation, as it is directed at Jacuzzi.

50. Please produce documents identified as Exhibit A-1 ("Product One") of the Manufacturing Agreement between FIRST STREET and Jacuzzi, Inc. produced as JACUZZI001588 – JACUZZI001606.

**RESPONSE:** This Responding Defendant is not in possession of the documents responsive to this request, and will supplement this response should additional information become available.

51. Please produce documents identified as Exhibit A-2 ("Product Two") of the Manufacturing Agreement between FIRST STREET and Jacuzzi, Inc. produced as JACUZZI001588 – JACUZZI001606.

**RESPONSE:** This Responding Defendant is not in possession of the documents responsive to this request and will supplement this response should additional information become available.

52. Please produce documents identified as Exhibit B through Exhibit D-3 of the Manufacturing Agreement between FIRST STREET and Jacuzzi, Inc. produced as JACUZZI001588 – JACUZZI001606.

**RESPONSE:** This Responding Defendant is not in possession of the documents responsive to this request and will supplement this response should additional information become available.

53. Please produce all marketing or advertising materials ever created or developed by Defendant FIRST STREET, Jacuzzi, Inc., or any other third party on behalf of Defendant in relation to subject Jacuzzi Walk-In-Tub.

**RESPONSE:** Objection. This Request is vague, ambiguous, overbroad and unduly burdensome with respect to subject matter, time frame, and medium. Please see Exhibit B attached hereto, in

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addition to the documents previously produced in the course of litigation pertaining to the sale of Ms. Cunnison's Jacuzzi tub.

54. Please produce all documents which support statement made by any medical professional in support of the subject Jacuzzi Walk-In-Tub, regardless of its use in marketing or advertising materials for Defendant FIRST STREET or Jacuzzi, Inc.

**RESPONSE:** Objection. This Request is vague, ambiguous, overbroad and unintelligible with respect to the information sought through this Request. This Responding Defendant seeks clarification of the information sought in order to properly respond to this Request.

55. Please produce all documents which support the phrase DESIGNED FOR SENIORS WALK-IN TUB in the Manufacturing Agreement between FIRST STREET and Jacuzzi, Inc. produced as JACUZZI001588 – JACUZZI001606.

**RESPONSE:** Objection. This Request is vague, ambiguous, and unintelligible with respect to the information sought through this Request. This Responding Defendant seeks clarification of the information sought in order to properly respond to this Request.

DATED this 14th day of September, 2018.

THORNDAL ARMSTRONG DELK BALKENBUSH & EISINGER

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INC., and AITHR DEALER, INC.