# IN THE SUPREME COURT OF THE STATE OF NEVADA

Nos. 83598, 84971, and 85358

Electronically Filed
IN RE PARAMETRIC SOUND CORPORATION. Elizabeth A. Brown
SHAREHOLDERS' LITIGATION. Clerk of Supreme Court

PAMTP, LLC,

Appellant,

v.

KENNETH F. POTASHNER; VTB HOLDINGS, INC.; STRIPES GROUP, LLC; SG VTB HOLDINGS, LLC; JUERGEN STARK; and KENNETH FOX,

Respondents.

Consolidated Appeals from Final Judgment and Fees and Costs Awards Eighth Judicial District Court Case No. A-13-686890-B

## APPELLANT'S APPENDIX – VOLUME 15 OF 24

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# INDEX TO JOINT APPENDIX

# (Chronological)

<u>Date</u>	Document Description	<u>Vol.</u>	Pages
3/7/18	Amended Class Action and Derivative Complaint	1	AA 0001- AA 0078
3/27/18	Order Denying Defendants' Motions to Dismiss the Amended Class Action and Derivative Complaint	1	AA 0079- AA 0090
11/15/19	Stipulation of Settlement	1	AA 0091- AA 0174
5/19/20	Final Judgment and Order of Dismissal With Prejudice	1	AA 0175- AA 0203
5/20/20	PAMTP LLC's Complaint	2	AA 0204- AA 0270
8/20/20	Order Denying Defendants' Motions to Dismiss Plaintiff's Complaint	2	AA 0271- AA 0280
9/3/20	Director Defendants' Answer to Complaint	2	AA 0281- AA 0317
9/3/20	Answer to Plaintiff PAMTP LLC's Complaint	2	AA 0318- AA 0360
5/18/21	Order Granting Plaintiff's Motion Against Defendants Kenneth Potashner, Juergen Stark, and VTB Holdings, inc. Setting Evidentiary Hearing Re Spoilation Sanctions	2	AA 0361- AA 0368
6/23/21	Transcript of Evidentiary Hearing re: Spoliation Sanctions (6/18/21)	3-4	AA 0369- AA 0696
7/15/21	Findings of Fact, Conclusions of Law and Order Imposing Spoliation Sanctions	5	AA 0697- AA 0707
8/3/21	Order Denying Motion for Summary Judgment of Specially Appearing Defendants Stripes Group, LLC, SG VTB Holdings. LLC Juergen Stark, Kenneth Fox	5	AA 0708- AA 0725

<u>Date</u>	Document Description	<u>Vol.</u>	Pages
8/3/21	Order Denying Defendants' Motion in Limine to Exclude Plaintiff's Damages	5	AA 0726- AA 0742
8/3/21	Order Denying the Director Defendants' Motion for Summary Judgment	5	AA 0743- AA 0760
8/3/21	Order Denying Defendants' Motion in Limine to Exclude All Reference, Evidence, and Testimony Regarding Post Merger Conduct	5	AA 0761- AA 0778
8/3/21	Order Denying Defendants' Motion in Limine to Exclude the Opinions, Testimony, and Reports of J.T. Atkins	5	AA 0779- AA 0795
8/3/21	Order Denying Defendants' Motion in Limine to Exclude Evidence Related to Alleged Fraud by the Non- Director Defendants	5	AA 0796- AA 0813
8/3/21	Order Denying Motion for Summary Judgment of Defendant VTB Holdings, Inc. and Specially Appearing Defendants Stripes Group, LLC SG VTB Holdings, LLC Juergen Stark, and Kenneth Fox	5	AA 0814- AA 0831
8/3/21	Order Granting in Part Defendants' Motion in Limine to Exclude Evidence and Testimony Related to Irrelevant or Undisclosed Measures of Damages	5	AA 0832- AA 0838
8/23/21	Order Granting Certain Director Defendants' Motion for Determination of Good Faith Settlement	5	AA 0839- AA 0844
8/24/21	Plaintiff PAMTP LLC's Memorandum of Law Regarding NRS 78.200 and NRS 78.211	5	AA 0845- AA 0850
8/24/21	Defendants' Motion for Judgment on Partial Findings Pursuant to NRCP 52(c) Regarding Lack of Control or Expropriation	5	AA 0851- AA 0865
8/24/21	Defendants' Motion for Judgment on Standing Pursuant to NRCP 52(c)	5	AA 0866- AA 0876

Date	<b>Document Description</b>	Vol.	Pages
8/24/21	Defendants' Motion for Judgment for Lack of Evidence on <i>Gentile</i> Damages Pursuant to NRCP 52(c)	5	AA 0877- AA 0886
8/24/21	Specially Appearing Defendants Juergen Stark's and Kenneth Fox's Motion for Judgment Under the Statute of Limitations Pursuant to NRCP 52(c)	5	AA 0887- AA 0896
8/25/21	Non-Director Defendants' Trial Brief Re: Section 14(A)	5	AA 0897- AA 0904
8/25/21	Opposition to Plaintiff PAMTP LLC's Memorandum of Law Regarding NRS 78.200 and NRS 78.211	5	AA 0905- AA 0914
8/26/21	Transcript of Proceedings Bench Trial – Day 1 (8/16/21)	6-7	AA 0915- AA 1231
	Trial Exhibit 244	7-8	AA 1232- AA 1573
	Trial Exhibit 376	9	AA 1574- AA 1575
8/26/21	Transcript of Proceedings (8/17/21) Bench Trial – Day 2, Vol. 1	9	AA 1576- AA 1719
8/26/21	Transcript of Proceedings (8/17/21) Bench Trial – Day 2, Vol. 2	10	AA 1720- AA 1888
8/26/21	Transcript of Proceedings (8/18/21) Bench Trial – Day 3, Vol. 1	11	AA 1889- AA 2018
	Trial Exhibit 5	11	AA 2019- AA 2022
	Trial Exhibit 6	11	AA 2023- AA 2029
	Trial Exhibit 26	11	AA 2030
	Trial Exhibit 38	11	AA 2031
	Trial Exhibit 95	11	AA 2032

Date	Document Description	Vol.	Pages
	Trial Exhibit 106	11	AA 2033
	Trial Exhibit 108	11	AA 2034- AA 2037
	Trial Exhibit 109	11	AA 2038- AA 2041
	Trial Exhibit 111	11	AA 2042- AA 2043
	Trial Exhibit 137	11	AA 2044- AA 2047
	Trial Exhibit 142	11	AA 2048
	Trial Exhibit 152	11	AA 2049- AA 2050
	Trial Exhibit 194	11	AA 2051- AA 2092
	Trial Exhibit 277	11	AA 2093- AA 2095
	Trial Exhibit 296	11	AA 2096- AA 2097
8/26/21	Transcript of Proceedings (8/18/21) Bench Trial – Day 3, Vol. 2	12	AA 2098- AA 2238
	Trial Exhibit 78	12	AA 2239- AA 2240
	Trial Exhibit 82	12	AA 2241- AA 2243
	Trial Exhibit 83	12	AA 2244
	Trial Exhibit 87	12	AA 2245- AA 2246
	Trial Exhibit 88	12	AA 2247- AA 2248
	Trial Exhibit 89	12	AA 2249
	Trial Exhibit 90	12	AA 2250-

Date	Document Description	Vol.	Pages
			AA 2251
	Trial Exhibit 94	12	AA 2252
	Trial Exhibit 98	12	AA 2253-
			AA 2254
	Trial Exhibit 99	12	AA 2255-
			AA 2256
	Trial Exhibit 113	12	AA 2257-
	m : 1 D 1 11 : 100	10	AA 2260
	Trial Exhibit 132	12	AA 2261
	Trial Exhibit 171	12	AA 2262
	Trial Exhibit 293	12	AA 2263-
			AA 2264
	Trial Exhibit 346	12	AA 2265-
			AA 2267
8/26/21	Transcript of Proceedings (8/19/21)	13	AA 2268-
	Bench Trial – Day 4, Vol. 1		AA 2387
	Trial Exhibit 775	13	AA 2388
	Trial Exhibit 776	13	AA 2389-
			AA 2390
	Trial Exhibit 781	13	AA 2391-
			AA 2394
	Trial Exhibit 785	13	AA 2395-
			AA 2411
	Trial Exhibit 789	13	AA 2412-
	m : 1 F 1:1:: 001	1.0	AA 2413
	Trial Exhibit 821	13	AA 2414
	Trial Exhibit 837	13	AA 2415-
			AA 2416

Date	Document Description	Vol.	Pages
8/26/21	Transcript of Proceedings (8/19/21) Bench Trial – Day 4, Vol. 2	14	AA 2417- AA 2597
	Trial Exhibit 265	14	AA 2598- AA 2599
	Trial Exhibit 345	14	AA 2600- AA 2602
8/26/21	Transcript of Proceedings (8/20/21) Bench Trial – Day 5	15	AA 2603- AA 2800
	Trial Exhibit 17	15	AA 2801- AA 2803
	Trial Exhibit 58	15	AA 2804- AA 2805
	Trial Exhibit 60	15	AA 2806- AA 2807
	Trial Exhibit 116	15	AA 2808
	Trial Exhibit 120	15	AA 2809- AA 2816
	Trial Exhibit 305	15	AA 2817
	Trial Exhibit 1052	16	AA 2818- AA 2862
8/26/21	Transcript of Proceedings (8/23/21) Bench Trial – Day 6, Vol. 1	16	AA 2863- AA 2984
	Trial Exhibit 84	16	AA 2985- AA 3045
	Trial Exhibit 110	17	AA 3046
	Trial Exhibit 143	17	AA 3047- AA 3048
	Trial Exhibit 160	17	AA 3049
	Trial Exhibit 166	17	AA 3050- AA 3058

Date	<b>Document Description</b>	Vol.	Pages
	Trial Exhibit 170	17	AA 3059- AA 3060
	Trial Exhibit 172	17	AA 3061- AA 3064
	Trial Exhibit 267	17	AA 3065- AA 3069
	Trial Exhibit 271	17	AA 3070
	Trial Exhibit 330	17	AA 3071- AA 3073
	Trial Exhibit 338	17	AA 3074- AA 3076
	Trial Exhibit 339	17	AA 3077- AA 3084
	Trial Exhibit 364	17	AA 3085- AA 3087
	Trial Exhibit 425	17	AA 3088- AA 3106
8/26/21	Transcript of Proceedings (8/23/21) Bench Trial – Day 6, Vol. 2	17	AA 3107- AA 3282
8/26/21	Transcript of Proceedings (8/24/21) Bench Trial – Day 7, Vol. 1	18	AA 3283- AA 3410
	Trial Exhibit 428	18	AA 3411- AA 3415
	Trial Exhibit 464	18	AA 3416- AA 3422
	Trial Exhibit 909	18	AA 3423- AA 3433
8/26/21	Transcript of Proceedings (8/24/21) Bench Trial – Day 7, Vol. 2	19	AA 3434- AA 3579
	Trial Exhibit 413	19	AA 3580- AA 3600

Date	Document Description	<u>Vol.</u>	Pages
8/26/21	Transcript of Proceedings (8/25/21) Bench Trial – Day 8	20	AA 3601- AA 3703
9/2/21	Notice of Submission of Proposed Order Granting Defendants' Motion for Judgment Pursuant to NRCP 52(c), Findings of Fact and Conclusions of Law, and Judgment Thereon	20	AA 3704- AA 3735
9/3/21	Notice of Submission of Plaintiff's Objections to Defendants' Proposed Order Granting Defendants' Motion for Judgment Pursuant to NRCP 52(c), Findings of Fact and Conclusions of Law, and Judgment Thereon	20	AA 3736- AA 3771
9/3/21	Order Granting Motion for Judgment Pursuant to NRCP 52(c)	20	AA 3772- AA 3795
9/8/21	Notice of Entry of Order Granting Defendants Motion for Judgment Pursuant to NRCP 52(c), Findings of Fact and Conclusions of Law, and Judgment Thereon	20	AA 3796- AA 3822
9/22/21	Non-Director Defendants' Memorandum of Costs	20	AA 3823- AA 3831
9/22/21	Defendant Kenneth Potashner's Verified Memorandum of Costs	21	AA 3832- AA 3872
9/29/21	Defendants' Motion for Attorneys' Fees	21	AA 3873- AA 3901
9/30/21	Plaintiff PAMTP LLC's Notice of Appeal	21	AA 3902- AA 3929
10/7/21	Motion to Retax Defendant Kenneth Potashner's Verified Memorandum of Costs	21	AA 3930- AA 3945
10/7/21	Motion to Retax Non-Director Defendants' Memorandum of Costs	21	AA 3946- AA 3964
10/13/21	Plaintiff PAMTP LLC's Opposition to Motion for Attorneys' Fees	21	AA 3965- AA 4046

Date	Document Description	<u>Vol.</u>	Pages
10/21/21	Non-Director Defendants' Opposition to Plaintiff's Motion to Retax Costs	21	AA 4047- AA 4069
10/21/21	Opposition to Plaintiff's Motion to Retax Defendant Kenneth Potashner's Verified Memorandum of Costs	22	AA 4070- AA 4131
10/28/21	Reply in Support of Defendants' Motion for Attorneys' Fees	22	AA 4132- AA 4159
11/9/21	PAMTP, LLC's Reply in Support of Motion to Retax Non-Director Defendants' Memorandum of Costs	22	AA 4160- AA 4170
11/9/21	PAMTP, LLC's Reply in Support of Motion to Retax Defendant Kenneth Potashner's Verified Memorandum of Costs	22	AA 4171- AA 4178
12/16/21	Plaintiff PAMTP LLC's Supplemental Brief in Opposition to Motion for Attorneys' Fees	22	AA 4179- AA 4189
12/16/21	Supplemental Brief in Support of Defendants' Motion for Attorneys' Fees	22	AA 4190- AA 4204
12/22/21	Transcript of Hearing re: Defendants' Motion for Attorneys' Fees (12/2/21)	23	AA 4205- AA 4311
1/13/22	Transcript of Hearing re: Plaintiff's Motions to Retax (11/16/21)	23	AA 4312- AA 4369
6/7/22	Order Denying Defendants' Motion for Attorneys' Fees	23	AA 4370- AA 4386
6/15/22	Notice of Entry of Order Denying Defendants' Motion for Attorneys' Fees	23	AA 4387- AA 4407
6/30/22	Notice of Appeal	23	AA 4408- AA 4414
8/29/22	Order re: PAMTP LLC'S Motions to Re-Tax Costs	23	AA 4415- AA 4439
9/2/22	Notice of Entry of Order re: PAMTP, LLC's Motions to Re-Tax Costs	24	AA 4440- AA 4466
9/14/22	Plaintiff PAMTP LLC's Case Appeal Statement	24	AA 4467- AA 4526

<u>Date</u>	Document Description	<u>Vol.</u>	Pages
9/16/22	Amended Judgment	24	AA 4527- AA 4536
10/19/22	Order Granting Plaintiff's Motion to Stay Execution of Amended Judgment on Order Shortening Time	24	AA 4537- AA 4547
12/12/22	Order Granting Defendants' Motion to Amend Judgment	24	AA 4548- AA 4562
12/18/22	Second Amended Judgment	24	AA 4563- AA 4571

# INDEX TO JOINT APPENDIX

# (Alphabetical)

Date	Document Description	Vol.	Pages
3/7/18	Amended Class Action and Derivative Complaint	1	AA 0001- AA 0078
9/16/22	Amended Judgment	24	AA 4527- AA 4536
9/3/20	Answer to Plaintiff PAMTP LLC's Complaint	2	AA 0318- AA 0360
9/22/21	Defendant Kenneth Potashner's Verified Memorandum of Costs	21	AA 3832- AA 3872
9/29/21	Defendants' Motion for Attorneys' Fees	21	AA 3873- AA 3901
8/24/21	Defendants' Motion for Judgment for Lack of Evidence on <i>Gentile</i> Damages Pursuant to NRCP 52(c)	5	AA 0877- AA 0886
8/24/21	Defendants' Motion for Judgment on Partial Findings Pursuant to NRCP 52(c) Regarding Lack of Control or Expropriation	5	AA 0851- AA 0865
8/24/21	Defendants' Motion for Judgment on Standing Pursuant to NRCP 52(c)	5	AA 0866- AA 0876
9/3/20	Director Defendants' Answer to Complaint	2	AA 0281- AA 0317
5/19/20	Final Judgment and Order of Dismissal With Prejudice	1	AA 0175- AA 0203
7/15/21	Findings of Fact, Conclusions of Law and Order Imposing Spoliation Sanctions	5	AA 0697- AA 0707
10/7/21	Motion to Retax Defendant Kenneth Potashner's Verified Memorandum of Costs	21	AA 3930- AA 3945
10/7/21	Motion to Retax Non-Director Defendants' Memorandum of Costs	21	AA 3946- AA 3964

Date	<b>Document Description</b>	<u>Vol.</u>	Pages
9/22/21	Non-Director Defendants' Memorandum of Costs	20	AA 3823- AA 3831
10/21/21	Non-Director Defendants' Opposition to Plaintiff's Motion to Retax Costs	21	AA 4047- AA 4069
8/25/21	Non-Director Defendants' Trial Brief Re: Section 14(A)	5	AA 0897- AA 0904
6/30/22	Notice of Appeal	23	AA 4408- AA 4414
6/15/22	Notice of Entry of Order Denying Defendants' Motion for Attorneys' Fees	23	AA 4387- AA 4407
9/8/21	Notice of Entry of Order Granting Defendants Motion for Judgment Pursuant to NRCP 52(c), Findings of Fact and Conclusions of Law, and Judgment Thereon	20	AA 3796- AA 3822
9/2/22	Notice of Entry of Order re: PAMTP, LLC's Motions to Re-Tax Costs	24	AA 4440- AA 4466
9/3/21	Notice of Submission of Plaintiff's Objections to Defendants' Proposed Order Granting Defendants' Motion for Judgment Pursuant to NRCP 52(c), Findings of Fact and Conclusions of Law, and Judgment Thereon	20	AA 3736- AA 3771
9/2/21	Notice of Submission of Proposed Order Granting Defendants' Motion for Judgment Pursuant to NRCP 52(c), Findings of Fact and Conclusions of Law, and Judgment Thereon	20	AA 3704- AA 3735
8/25/21	Opposition to Plaintiff PAMTP LLC's Memorandum of Law Regarding NRS 78.200 and NRS 78.211	5	AA 0905- AA 0914
10/21/21	Opposition to Plaintiff's Motion to Retax Defendant Kenneth Potashner's Verified Memorandum of Costs	22	AA 4070- AA 4131
6/7/22	Order Denying Defendants' Motion for Attorneys' Fees	23	AA 4370- AA 4386

<u>Date</u>	Document Description	<u>Vol.</u>	Pages
8/20/20	Order Denying Defendants' Motions to Dismiss Plaintiff's Complaint	2	AA 0271- AA 0280
3/27/18	Order Denying Defendants' Motions to Dismiss the Amended Class Action and Derivative Complaint	1	AA 0079- AA 0090
8/3/21	Order Denying Defendants' Motion in Limine to Exclude All Reference, Evidence, and Testimony Regarding Post Merger Conduct	5	AA 0761- AA 0778
8/3/21	Order Denying Defendants' Motion in Limine to Exclude Evidence Related to Alleged Fraud by the Non- Director Defendants	5	AA 0796- AA 0813
8/3/21	Order Denying Defendants' Motion in Limine to Exclude Plaintiff's Damages	5	AA 0726- AA 0742
8/3/21	Order Denying Defendants' Motion in Limine to Exclude the Opinions, Testimony, and Reports of J.T. Atkins	5	AA 0779- AA 0795
8/3/21	Order Denying Motion for Summary Judgment of Defendant VTB Holdings, Inc. and Specially Appearing Defendants Stripes Group, LLC SG VTB Holdings, LLC Juergen Stark, and Kenneth Fox	5	AA 0814- AA 0831
8/3/21	Order Denying Motion for Summary Judgment of Specially Appearing Defendants Stripes Group, LLC, SG VTB Holdings. LLC Juergen Stark, Kenneth Fox	5	AA 0708- AA 0725
8/3/21	Order Denying the Director Defendants' Motion for Summary Judgment	5	AA 0743- AA 0760
8/23/21	Order Granting Certain Director Defendants' Motion for Determination of Good Faith Settlement	5	AA 0839- AA 0844

Date	Document Description	Vol.	Pages
12/12/22	Order Granting Defendants' Motion to Amend Judgment	24	AA 4548- AA 4562
8/3/21	Order Granting in Part Defendants' Motion in Limine to Exclude Evidence and Testimony Related to Irrelevant or Undisclosed Measures of Damages	5	AA 0832- AA 0838
9/3/21	Order Granting Motion for Judgment Pursuant to NRCP 52(c)	20	AA 3772- AA 3795
5/18/21	Order Granting Plaintiff's Motion Against Defendants Kenneth Potashner, Juergen Stark, and VTB Holdings, inc. Setting Evidentiary Hearing Re Spoilation Sanctions	2	AA 0361- AA 0368
10/19/22	Order Granting Plaintiff's Motion to Stay Execution of Amended Judgment on Order Shortening Time	24	AA 4537- AA 4547
8/29/22	Order re: PAMTP LLC'S Motions to Re-Tax Costs	23	AA 4415- AA 4439
5/20/20	PAMTP LLC's Complaint	2	AA 0204- AA 0270
11/9/21	PAMTP, LLC's Reply in Support of Motion to Retax Defendant Kenneth Potashner's Verified Memorandum of Costs	22	AA 4171- AA 4178
11/9/21	PAMTP, LLC's Reply in Support of Motion to Retax Non-Director Defendants' Memorandum of Costs	22	AA 4160- AA 4170
9/14/22	Plaintiff PAMTP LLC's Case Appeal Statement	24	AA 4467- AA 4526
8/24/21	Plaintiff PAMTP LLC's Memorandum of Law Regarding NRS 78.200 and NRS 78.211	5	AA 0845- AA 0850
9/30/21	Plaintiff PAMTP LLC's Notice of Appeal	21	AA 3902- AA 3929
10/13/21	Plaintiff PAMTP LLC's Opposition to Motion for Attorneys' Fees	21	AA 3965- AA 4046

Date	<b>Document Description</b>	<u>Vol.</u>	Pages
12/16/21	Plaintiff PAMTP LLC's Supplemental Brief in Opposition to Motion for Attorneys' Fees	22	AA 4179- AA 4189
10/28/21	Reply in Support of Defendants' Motion for Attorneys' Fees	22	AA 4132- AA 4159
12/18/22	Second Amended Judgment	24	AA 4563- AA 4571
8/24/21	Specially Appearing Defendants Juergen Stark's and Kenneth Fox's Motion for Judgment Under the Statute of Limitations Pursuant to NRCP 52(c)	5	AA 0887- AA 0896
11/15/19	Stipulation of Settlement	1	AA 0091- AA 0174
12/16/21	Supplemental Brief in Support of Defendants' Motion for Attorneys' Fees	22	AA 4190- AA 4204
6/23/21	Transcript of Evidentiary Hearing re: Spoliation Sanctions (6/18/21)	3-4	AA 0369- AA 0696
12/22/21	Transcript of Hearing re: Defendants' Motion for Attorneys' Fees (12/2/21)	23	AA 4205- AA 4311
1/13/22	Transcript of Hearing re: Plaintiff's Motions to Retax (11/16/21)	23	AA 4312- AA 4369
8/26/21	Transcript of Proceedings Bench Trial – Day 1 (8/16/21)	6-7	AA 0915- AA 1231
8/26/21	Transcript of Proceedings (8/17/21) Bench Trial – Day 2, Vol. 1	9	AA 1576- AA 1719
8/26/21	Transcript of Proceedings (8/17/21) Bench Trial – Day 2, Vol. 2	10	AA 1720- AA 1888
8/26/21	Transcript of Proceedings (8/18/21) Bench Trial – Day 3, Vol. 1	11	AA 1889- AA 2018
8/26/21	Transcript of Proceedings (8/18/21) Bench Trial – Day 3, Vol. 2	12	AA 2098- AA 2238

Date	Document Description	Vol.	Pages
8/26/21	Transcript of Proceedings (8/19/21) Bench Trial – Day 4, Vol. 1	13	AA 2268- AA 2387
8/26/21	Transcript of Proceedings (8/19/21) Bench Trial – Day 4, Vol. 2	14	AA 2417- AA 2597
8/26/21	Transcript of Proceedings (8/20/21) Bench Trial – Day 5	15	AA 2603- AA 2800
8/26/21	Transcript of Proceedings (8/23/21) Bench Trial – Day 6, Vol. 1	16	AA 2863- AA 2984
8/26/21	Transcript of Proceedings (8/23/21) Bench Trial – Day 6, Vol. 2	17	AA 3107- AA 3282
8/26/21	Transcript of Proceedings (8/24/21) Bench Trial – Day 7, Vol. 1	18	AA 3283- AA 3410
8/26/21	Transcript of Proceedings (8/24/21) Bench Trial – Day 7, Vol. 2	19	AA 3434- AA 3579
8/26/21	Transcript of Proceedings (8/25/21) Bench Trial – Day 8	20	AA 3601- AA 3703
	Trial Exhibit 5	11	AA 2019- AA 2022
	Trial Exhibit 6	11	AA 2023- AA 2029
	Trial Exhibit 17	15	AA 2801- AA 2803
	Trial Exhibit 26	11	AA 2030
	Trial Exhibit 38	11	AA 2031
	Trial Exhibit 58	15	AA 2804- AA 2805
	Trial Exhibit 60	15	AA 2806- AA 2807
	Trial Exhibit 78	12	AA 2239- AA 2240

<u>Date</u>	<b>Document Description</b>	<u>Vol.</u>	Pages
	Trial Exhibit 82	12	AA 2241-
			AA 2243
	Trial Exhibit 83	12	AA 2244
	Trial Exhibit 84	16	AA 2985-
			AA 3045
	Trial Exhibit 87	12	AA 2245-
			AA 2246
	Trial Exhibit 88	12	AA 2247-
			AA 2248
	Trial Exhibit 89	12	AA 2249
	Trial Exhibit 90	12	AA 2250-
			AA 2251
	Trial Exhibit 94	12	AA 2252
	Trial Exhibit 95	11	AA 2032
	Trial Exhibit 98	12	AA 2253-
			AA 2254
	Trial Exhibit 99	12	AA 2255-
			AA 2256
	Trial Exhibit 106	11	AA 2033
	Trial Exhibit 108	11	AA 2034-
			AA 2037
	Trial Exhibit 109	11	AA 2038-
			AA 2041
	Trial Exhibit 110	17	AA 3046
	Trial Exhibit 111	11	AA 2042-
			AA 2043
	Trial Exhibit 113	12	AA 2257-
			AA 2260
	Trial Exhibit 116	15	AA 2808

<u>Date</u>	<b>Document Description</b>	Vol.	Pages
	Trial Exhibit 120	15	AA 2809- AA 2816
	Trial Exhibit 132	12	AA 2261
	Trial Exhibit 137	11	AA 2044- AA 2047
	Trial Exhibit 142	11	AA 2048
	Trial Exhibit 143	17	AA 3047- AA 3048
	Trial Exhibit 152	11	AA 2049- AA 2050
	Trial Exhibit 160	17	AA 3049
	Trial Exhibit 166	17	AA 3050- AA 3058
	Trial Exhibit 170	17	AA 3059- AA 3060
	Trial Exhibit 171	12	AA 2262
	Trial Exhibit 172	17	AA 3061- AA 3064
	Trial Exhibit 194	11	AA 2051- AA 2092
	Trial Exhibit 244	7-8	AA 1232- AA 1573
	Trial Exhibit 265	14	AA 2598- AA 2599
	Trial Exhibit 267	17	AA 3065- AA 3069
	Trial Exhibit 271	17	AA 3070
	Trial Exhibit 277	11	AA 2093- AA 2095
	Trial Exhibit 293	12	AA 2263- AA 2264

Date	<b>Document Description</b>	<u>Vol.</u>	Pages
	Trial Exhibit 296	11	AA 2096-
			AA 2097
	Trial Exhibit 305	15	AA 2817
	Trial Exhibit 330	17	AA 3071- AA 3073
	Trial Exhibit 338	17	AA 3074-
			AA 3076
	Trial Exhibit 339	17	AA 3077-
			AA 3084
	Trial Exhibit 345	14	AA 2600-
			AA 2602
	Trial Exhibit 346	12	AA 2265-
			AA 2267
	Trial Exhibit 364	17	AA 3085-
			AA 3087
	Trial Exhibit 376	9	AA 1574-
			AA 1575
	Trial Exhibit 413	19	AA 3580- AA 3600
	Trial Exhibit 425	17	AA 3088-
			AA 3106
	Trial Exhibit 428	18	AA 3411-
			AA 3415
	Trial Exhibit 464	18	AA 3416-
			AA 3422
	Trial Exhibit 775	13	AA 2388
	Trial Exhibit 776	13	AA 2389-
			AA 2390
	Trial Exhibit 781	13	AA 2391-
			AA 2394
	Trial Exhibit 785	13	AA 2395-
			AA 2411

<u>Date</u>	Document Description	<u>Vol.</u>	Pages
	Trial Exhibit 789	13	AA 2412-
			AA 2413
	Trial Exhibit 821	13	AA 2414
	Trial Exhibit 837	13	AA 2415-
			AA 2416
	Trial Exhibit 909	18	AA 3423-
			AA 3433
	Trial Exhibit 1052	16	AA 2818-
			AA 2862

# **AFFIRMATION**

Pursuant to NRS 239B.030, the undersigned does hereby affirm that the preceding document does not contain the social security number of any person.

Respectfully submitted this 12th day of January, 2023.

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# CERTIFICATE OF SERVICE

I hereby certify that I am an employee of McDonald Carano LLP, and on January 12, 2023, a true and correct copy of the foregoing was efiled and e-served on all registered parties to the Supreme Court's electronic filing system.

/s/ CaraMia Gerard
An Employee of McDonald Carano LLP

Electronically Filed 8/26/2021 11:31 AM Steven D. Grierson CLERK OF THE COURT

TRAN

# DISTRICT COURT CLARK COUNTY, NEVADA \* \* \* \* \*

IN RE PARAMETRIC SOUND CORPORATION SHAREHOLDERS' LITIGATION	) ) CASE NO. A-13-686890-E ) DEPT NO. XI )
This Document Relates to:	) ) ) )
ALL ACTIONS	) TRANSCRIPT OF ) PROCEEDINGS )

BEFORE THE HONORABLE ELIZABETH GONZALEZ, DISTRICT COURT JUDGE FRIDAY, AUGUST 20, 2021

#### BENCH TRIAL - DAY 5

# APPEARANCES:

FOR PAMPT LLC: GEORGE F. OGILVIE, III, ESQ. ADAM M. APTON, ESQ.

FOR KENNETH POTASHNER,

NORRIS, PUTTERMAN,

KAPLAN, & WOLFE:

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ROBERT J. CASSITY, ESQ.

JOHN P. STIGI, III, ESQ.

ALEJANDRO E. MORENO, ESQ.

FOR VTB HOLDINGS, STRIPES

GROUP, SG VTB HOLDINGS,

KENNETH FOX & JUERGEN STARK:

DAVID A. KOTLER, ESQ.

JOSHUA D. N. HESS, ESQ.

BRIAN RAPHEL, ESQ.

RYAN MOORE, ESQ.

RECORDED BY: JILL HAWKINS, COURT RECORDER TRANSCRIBED BY: JD REPORTING, INC.

## INDEX

## WITNESSES

# WITNESSES FOR THE PLAINTIFF:

Cross-Examination by Mr. Raphel

ROBERT KAPLAN	
Direct Examination by Mr. Apton	16

Cross-Examination by Mr. Peek 55

Redirect Examination by Mr. Apton 93

# SETH PUTTERMAN

Direct Examination by Mr. Apton	105
Cross-Examination by Mr. Cassity	141
Redirect Examination by Mr. Apton	162

## EXHIBITS

## PLAINTIFF'S EXHIBITS ADMITTED:

1	9
5	9
9	9
16	11
17	9
58	9
60	9
67–68	9
68	11
113	9

JD Reporting, Inc.

90

A-13-686890-B   In Re Parametric   BT Day05   2021-08-20
113
116
119–120
121–124
122–123
125
177
240
259–260
259
276
276
278
281 9
282
282
284
286
286
288
288–289
293
302
302
305–306
JD Reporting, Inc.

A-13-686890-B   In Re Parametric   BT Day05   2021-08-	2 0
305-306	11
352	11
439	11
305-306 352 439 696 DEFENSE EXHIBITS ADMITTED: 1052 507 513 516 520 521 522 524 529 535 536 539 539 542 545-547 561 582 588 599 599 603 JD Reporting, Inc.	14
1052	13
507	14
513	14
516	14
520	13
521	14
522	13
524	14
529	14
535	13
536	14
539	13
539	14
542	13
545-547	14
561	14
582	14
588	14
599	13
599	14
603	13
JD Reporting, Inc.	

A-13-686890-B   In Re Parametric   BT Day05	2021-08-20
607	13
610-611	14
615	13
634	14
636	14
641	13
641	14
641	14
647	13
649	14
655-657	14
662	14
665	13
665	14
673	14
676	13
676	14
678	14
681	14
684	14
686–687	14
690	14
713	13
720	14
724	13
JD Reporting, Inc.	
5	

A-13-686890-B   In Re Parametric   BT Day05   2021-0	
A-13-686890-B   In Re Parametric   BT Day05   2021-0	) 8 – 2 0
731–732	13
743	13
747	13
752	13
731-732 743 747 752 754 754 756-757 823 829 853 863 911 931	13
754	14
756–757	13
823	14
829	13
853	13
863	13
911	13
931	13
931	14

1	LAS VEGAS, CLARK COUNTY, NEVADA, AUGUST 20, 2021, 8:59 A.M.
2	* * * *
3	THE COURT: All right. Now, who's my first witness
4	of the day?
5	MR. APTON: We're going to be calling Robert Kaplan,
6	Your Honor.
7	(Colloquy off the record.)
8	THE COURT: All right. Mr. Kaplan, is he
9	THE COURT RECORDER: He's not there yet.
10	THE COURT: Mr. Kaplan is not there. Could somebody
11	call him and ask him. Maybe one of the people who
12	MR. PEEK: I think he'll be there. I'm pretty sure.
13	THE COURT: It's time, Steve. It's not
14	MR. PEEK: I asked him to link him up earlier before
15	he came back out.
16	MR. APTON: Your Honor, in the meantime, we
17	stipulated to some exhibits. Can we
18	THE COURT: What exhibits have you stipulated to
19	today?
20	MR. APTON: And correct me if I'm wrong, you guys.
21	But we have Plaintiff's Exhibit
22	MR. PEEK: Wait. Wait. Before we start.
23	Go ahead.
24	MR. APTON: Some of these might already be in
25	evidence. So I'm reading off the disclosure list.

	A-13-686890-B   In Re Parametric   BT Day05   2021-08-20
1	MR. PEEK: I do.
2	MR. APTON: Hold on. Hold on.
3	THE COURT: Mr. Peek
4	MR. PEEK: So I want to make sure that
5	MR. APTON: Hold on.
6	(Pause in the proceedings.)
7	MR. HESS: While we're waiting, we have not received
8	a disclosure today with respect to Monday. I just wanted to
9	confirm that it's still the assignors and perhaps Mr. Norris
10	and the plaintiffs.
11	MR. APTON: Yeah, the one that I served yesterday.
12	MR. HESS: Okay. So other than Mr. Norris being
13	potentially moved to Monday, that's it. Okay. I just wanted
14	to confirm.
15	(Colloquy off the record.)
16	MR. PEEK: I am ready for Norris.
17	THE COURT: Let's go on Norris's exhibits.
18	MR. APTON: Okay. 16 well, there is overlap. So
19	I'll read them:
20	16, 68, 113, 116, 122, 123, 177, 240, 259, 282 coma
21	284, 286, 288, 289, 293, 305, 306, 352, and 439.
22	THE COURT: Are those accurate?
23	MR. PEEK: Yes, Your Honor, he has read that
24	accurately, and now I guess we would do
25	THE COURT: They'll be admitted.

	A-13-686890-B   In Re Parametric   BT Day05   2021-08-20
1	686, 687, 696.
2	That's it, Your Honor.
3	THE COURT: Is that accurate, Mr. Apton?
4	MR. APTON: Yes. Mr. Peek is
5	THE COURT: Those will be admitted.
6	(Defense Exhibit Number(s) 507, 521, 524, 529, 536, 539, 545,
7	546, 547, 561, 582, 588, 599, 610, 611, 634, 636, 641, 649,
8	655, 656, 657, 662, 665, 673, 676, 678, 681, 686, 687, 696
9	admitted.)
10	THE COURT: Were there any others?
11	MR. PEEK: Yes, Your Honor, for Mr
12	THE COURT: Since I'm still soloing for the witness.
13	MR. PEEK: For Mr. Norris, 513, 516, 641, 684, 690,
14	720, 754, 823, 931.
15	That's it, Your Honor.
16	THE COURT: And is that accurate, Mr. Apton?
17	MR. APTON: Yes, it is, Your Honor.
18	THE COURT: Those will be admitted.
19	(Defense Exhibit Number(s) 513, 516, 641, 684, 690, 720, 754,
20	823, 931 admitted.)
21	THE COURT: Any more housekeeping matters we can deal
22	with while I wait for a witness?
23	MR. PEEK: Let me just step out, Your Honor, and just
24	see.
25	THE COURT: You can.

Q Good morning, Mr. Kaplan. I'm Adam Apton. I represent the plaintiff in this lawsuit. If you can't hear me, just let me know. Okay?

A Yes, sir.

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Q My first question for you is in your opinion would you consider Potashner, Ken Potashner, to be a trustworthy individual?

MR. PEEK: Objection, Your Honor.

THE COURT: Sustained.

He can't answer that question, Counsel. It's not appropriate for a witness to give you that testimony.

MR. APTON: Your Honor, NRS 50.085 allows evidence of character and conduct of a witness.

THE COURT: Uh-huh.

MR. APTON: The (indiscernible) evidence is the trust --

THE COURT: The witness cannot tell me whether he is credible, lying or trustworthy.

BY MR. APTON:

Q All right. Mr. Kaplan, we'll move on.

If you have -- do you have a binder of exhibits in front of you?

A Yes, sir, I do.

Q Okay. If we can go to Exhibit 121, please.

1 A Okay.

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- Q And if you could go to the third page on that exhibit.
  - A I also have them on my screen. May I put them up on my screen?
- 6 THE COURT: You may, sir.
- 7 THE WITNESS: Okay. Let me just move this out of the 8 way.
- 9 (Pause in the proceedings.)
- THE WITNESS: Will you give me that number again, please, sir.
- 12 MR. APTON: Sure. 121.
- 13 THE WITNESS: 121.
- 121. It looks to be like an e-mail sent from Elwood

  Norris to Putterman.
- 16 BY MR. APTON:

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- Q Mr. Kaplan, did Mr. Potashner ever ask you to resign from the board of Parametric?
- 19 A Yes, sir, he did.
- 20 And when was that?
  - A Oh, on a number of occasions. I don't have the exact dates, but I know that I responded indicating that I would not resign. He had a number of attempts by him to get me to resign. One he requested it in an e-mail, and since I refused, and then he requested or he tried to get an age limit for the

board of directors, and that didn't work. And then he offered me a consulting job if I would resign, which I felt that he was trying to buy me off. So I refused that as well, and I stayed on the board.

2.0

Q And so I appreciate that he tried to get you off the board a number of times, but can you walk us through the circumstances or the events that precipitated each of those instances?

A Well, I didn't agree with him in many situations regarding what he was trying to propose to the board. And I was more a thorn in his side because I was asking a lot of questions regarding his decisions and also his proposals to the board. He wrote me an e-mail saying that he had difficulty trying to run a company when he didn't have the support of the entire board and that he didn't think that I should continue on.

Q And if you can go into a bit more detail, because I'm trying to find out what it was that you were objecting to that led to these instances.

A I objected to payment of his bonus for the year 2012. I objected to his having options on a company called HHI, which was a wholly-owned subsidiary. I objected to him hiring a couple of his friends to come into the company. There's a number of instances to which I objected --

Q So on the bonus for 2012, did he receive that bonus?

1 onto the board.

2.0

Q Now, in terms of Mr. Todd, what were the circumstances around his hiring?

A Well, Mr. Potashner initially wanted Mr. Todd to come in senior management, and we didn't want the whole team when we first hired Mr. Potashner, and then we also found out that Mr. Todd was having — there was an investigation by the SEC regarding his behavior in the previous firm. I believe it was called SONICblue, and so we felt that at that time it was not appropriate until that matter was cleared up and cleared up satisfactorily. So we did not allow him to bring Mr. Todd on.

And then when Mr. Potashner became the executive — the managing director of company, the executive director, he was in a position to hire whom we wanted to in the company, and he did, first of all brought on Mr. Todd as a consultant and then brought on Mr. Todd as a full-time if we after he told us that the SEC situation was cleared up.

Q So would you agree that Mr. Potashner lied to you about Mr. Todd's legal situation?

MR. PEEK: Objection, Your Honor.

THE COURT: You can't ask him if he lied. You can ask him if he believes it was different information, but you can't use the word lie.

BY MR. APTON:

Q Mr. Kaplan, do you think -- is it your opinion that

- 1 Mr. Potashner misrepresented the circumstances around
- 2 Mr. Todd's legal troubles with the SEC --
- 3 MR. PEEK: Objection, Your Honor.
- 4 BY MR. APTON:
- - THE COURT: Counsel, you've got to rephrase your question.
- 8 BY MR. APTON:
- 9 Q Mr. Kaplan, was Mr. Potashner honest with you?
- THE COURT: Counsel, you've got to rephrase your
- 11 question.

7

- 12 BY MR. APTON:
- Q Mr. Kaplan, how would you describe Mr. Potashner's conduct surrounding Mr. Todd's hiring?
- A Well, when we found out that he had been hired as a consultant, we asked about the SEC investigation that we
- 17 thought was still ongoing, and we were told by Mr. Potashner
- 18 that it had all been settled amicably, and it was cleared up.
- 19 And that's all we were told, and so with that information,
- 20 well, all right, we could have Mr. Todd as a consultant to the
- 21 firm, which we did, although that was not voted on by the
- 22 board. That was a unilateral decision by Mr. Potashner.
- Q And did you come to find out that the issues had not been cleared up?
- 25 MR. PEEK: Objection. Foundation, Your Honor.

1 THE COURT: Overruled.

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THE WITNESS: I did not find out until my deposition, which was about, well, a year ago almost now. I did not realize the extent to which the SEC had clamped down on Mr. Todd because we believed at the time --

MR. PEEK: Objection, Your Honor. Relevance.

THE COURT: Overruled.

You can answer.

THE WITNESS: We believed at the time that what Mr. Potashner had told us was the truth.

Q And at your deposition, did you come to find out that Mr. Todd had received a judgment in connection with his SEC matter?

MR. PEEK: Objection, Your Honor. Foundation.

THE WITNESS: Yes, I did find --

MR. PEEK: -- and --

17 THE COURT: Overruled.

18 You can answer.

MR. PEEK: Your Honor, we need to see the judgment.

THE COURT: Not necessarily.

MR. PEEK: Best evidence would be --

THE COURT: Not necessarily. Not necessarily,

Mr. Peek.

The witness can answer.

THE WITNESS: Yes, I did find out at the deposition

that there was a judgment handed down by the SEC in federal court.

BY MR. APTON:

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Q And, Mr. Kaplan, the exhibit marked as 250 in your binder, is that that judgment?

A I need to get back to this. Just pull up 215, please.

Q 2-5-0. 2-5-0.

MR. PEEK: Your Honor, before he even answers, let me address that. The Proposed Exhibit 250 is not a certified copy of any judgment, and a better -- best evidence would require it to be a certified copy of any judgment.

THE COURT: I understand your position, Mr. Peek.

I'm going to have the witness identify it. The witness may not be able to identify it and lay the foundation. Merely because he saw in his deposition does not make it an admissible document, but he can certainly look at it.

THE WITNESS: I do have it in front of me, Your Honor.

THE COURT: Thank you, sir.

You can continue.

BY MR. APTON:

Q And, Mr. Kaplan, is this the judgment relating to Mr. John Todd that we were discussing a few moments ago?

A Yes, it is.

JD Reporting, Inc.

THE COURT: Yeah.

25

MR. APTON: Your Honor, I believe I now recall that a certification is only necessary if I were to be impeaching a witness with it, but this is not impeaching a witness. It relates to --

THE COURT: Well, but you want to admit it, Counsel.

You can ask the witness about it and how it impacted him and whether he thought somebody should have told him about it, but you don't necessarily need the document to ask those questions.

I do need a certified copy. I'm probably hypersensitive about it because, as Mr. Peek mentioned, there have been occasions, more than one, where my signature has been inappropriately applied to documents and used for nefarious purposes. So...

MR. APTON: Understood.

## BY MR. APTON:

2.0

Q Mr. Kaplan, this is dated April 9th, 2012.

Mr. Todd had been working at the company how long after this judgment? When did -- strike that.

When did Mr. Todd joined the company?

- A I'm sorry. I don't have that date in mind.
- Q Okay. All right. Mr. Kaplan, if we can go to -well, one more question. Is it your understanding, Mr. Kaplan,
  that because of this judgment in front of you Mr. Todd was
  unable to serve as a director or an officer of any public

1 | company?

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MR. PEEK: Objection, Your Honor. That now gets him into reading from the document that's not into evidence.

THE COURT: Overruled. The witness can read from any document whether it's in evidence or not. He just can't read it to me.

MR. PEEK: And again, Your Honor, this is something he didn't learn until 2019.

THE COURT: I'm aware of that, Mr. Peek, which is why I am trying real hard to navigate this issue. He learned about it in his depo. That doesn't make it an admissible document.

THE WITNESS: Am I to answer that, Your Honor?

THE COURT: You may.

THE WITNESS: Yes. From my reading of this document, it indicates that Mr. Todd was not to be I think for 10 years a director or officer of a publicly traded company.

BY MR. APTON:

- Q Would it have been reasonable for Mr. Potashner to have disclosed this to his codirectors given that he was executive chairman?
  - A I certainly do.
- Q But he didn't, did he?
- A No, he did not.
- 24 Q Let's move on, Mr. Kaplan.
  - If we can go to Exhibit 259.

- 1
- 259. Α
- 2 3
- As you're pulling it up, I'll tell you that you're referring to the machinations and duality that Ken is trying to pull on us to his own benefit.
- 4 5
- Yes, sir. I have it up.
- 6
- And to what are you referring in that e-mail, if you Q know?
- 7

- Uh --Α
- 9
- Well, let me rephrase the question, Mr. Kaplan. Q
- 10
- Are you referring to Mr. Potashner's efforts to
- 11
- Α I believe that this is the case, yes.

benefit from HHI through the course of the merger?

- 12 13
- And how is he trying to do that exactly?
- 14
- Well, he was trying to piece himself into options on Α

HHI over and above what -- HHI was a wholly-owned subsidiary of

trying to get a piece of it for himself through options and for

- 15
- Parametrics, and I felt that his responsibility was to the 16
- 17 shareholders of Parametrics, but in the meantime, he was also
- 18
- 19 John Todd.
- 20
- And were his actions with respect to HHI for the

benefit of all Parametric shareholders or just himself and

- 21
- 22 Mr. Todd?

Q

- 23
- Just for himself and Mr. Todd it was my impression. Α
- 24
- 60 -- 260? Α
- 25

JD Reporting, Inc.

If we can move to Exhibit 60, Mr. Kaplan.

1 Q No, 60, sir.

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- A 60. Okay. 60. "Requested Merger Documents"?
- Q 60. And as -- I'll do what I did last time. As you're pulling it up, you say in the e-mail that, We have been left in the dark and have been -- and have had misrepresentations presented to us.
  - A That's correct. I have it up. Yes, sir.
  - Q Are you referring to Ken Potashner negotiating the merger and not disclosing certain information to you?
    - A Yes, I am.
      - Q And anything in particular that you can think of?
  - A Well, we had not seen the merger agreement that he was negotiating himself with Turtle Beach, and I believe that at this time he was still insisting upon keeping his options in HHI.
  - Q And what about financial information from your company as well as VTB Holdings? Did he share that with you?
  - A I don't know what he kept from Turtle Beach, but I do know that Mr. Barnes, to whom I directed this e-mail, had been exchanging information with -- to Turtle Beach regarding our financial situation.
  - Q So are you saying, if possible, Mr. Potashner had certain information about VTB Holdings and did not share it with you?
    - MR. PEEK: Objection.

JD Reporting, Inc.

emphasis -- excuse me, did not put the emphasis into the

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licensing agreements that he was doing beforehand. His time was now divided, I think, between the licensing and the merger discussions.

- Q And given Parametric's business at the time, licensing was an important part of that; correct?
  - A That's correct.
- Q You and Mr. Norris had impressive IP, and the strategy was to license that IP to generate revenue while having a capital-light business model; correct?
  - A That's correct.
- Q And so the absence of licensing agreements would severely hurt Parametric's business; correct?
- MR. PEEK: Objection, Your Honor. Leading. This witness is --
  - THE COURT: Overruled.
- 16 MR. PEEK: -- no longer a party.
- 17 THE COURT: He's an adverse witness, Mr. Peek.
- 18 You can answer, sir.
  - THE WITNESS: Okay. Would you please repeat the question.
- 21 BY MR. APTON:

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- Q I'm trying to find out, the absence of licensing agreements, given Parametric's business model, would have had a detrimental effect on Parametric's valuation; correct?
- 25 A Yes.

Q And now on the last line of the e-mail, you are -order second-to-last line, you say, We have been far too
passive in the past. It is good to have a strong leader, but
not a dictator. You're referring to Potashner as the dictator;
correct?

A Correct.

Q And if you can, what are some specific events that led you to refer to him as a dictator in addition to what you previously mentioned?

A I think his management style was one of authoritative activity. I think that many times he came to the board meaning with items that I can't recall any specific one, but it was basically a fait accompli.

I'm sorry. I'm not able to draw a specific example at this time. It was about 10 years ago.

Q I understand. You said a "fait accompli." That means it was a done deal, no discussion; correct?

A Right.

Q And you said "authoritative." I think you also, in some of your -- perhaps in your deposition testimony referred to it as bullying. Do you remember that?

A Yes, I do.

Q And you would still agree with that characterization today; correct?

A Yes, I do.

- Q If we could go to Exhibit 113, Mr. Kaplan.
- A Okay.

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- Q And I'll refer you to the second page of that exhibit. You have an e-mail beginning, "Gentlemen, on July 22nd, 2013."
  - A Yes, I have it in front of me.
  - Q So there's a few portions of the e-mail that I want to you refer you to.
- Initially you say, "Let's admit we were talked into and made a big error a few months ago."
- 11 You're referring to the HHI options then; correct?
- 12 A This is -- I'm sorry. I don't see where that is in 13 the e-mail.
  - Q Oh, okay. Let's -- all right. In the bottom right-hand corner of the page --
- 16 A Yes.
- 17 Q -- you should see 113-002.
- 18 A I do, yes. Oh, wait. Okay.
- 19 Q And at the top of the page, it says, "On Monday, 20 July 22, 2013, at 8 --
  - A I have that, sir. Yes, I have that.
  - Q And I'm -- I'd like to ask you a question or two about the e-mail directly underneath that starting with "Gentlemen," and, Ending with, "the appropriate action would be."

- A Okay. May I just read that for a moment, please?
- 2 Q Absolutely.
  - A Yes, sir. I've gone through it.

## BY MR. APTON:

- Q And so the email refers to a big error and being talked into granting the HHI options. Did Mr. Potashner make certain statements to you when discussing the HHI options initially that you later found out to be incorrect or untrue?
  - A Yes, sir, he did. Not jut to me, but to the board.
  - Q And --
  - A Members of the board.
- Q Sorry. Go ahead if you can elaborate.
  - A Those statements were basically that Turtle Beach, through their CEO, Juergen Stark, was not interested in HHI and therefore it would not be part of the merger and that it would still be part of Parametric, and that's when he explained that he would want the options in HHI and run the company. But that turned out not to be true because we found out that Turtle Beach was very much interested in HHI in fact, insisted that those options be canceled, or there would be no deal.
  - Q And the email -- you also indicate that "Ken is totally conflicted, ignored his fiduciary responsibility to our shareholders, and has been negotiating constantly for his own self interest."
    - Do you see that?

1 A Yes, sir.

- Q Now, you sent this email to Mr. Potashner; correct?
- A I did. Well, I believe I did.
- Q Yeah. On the -- I guess page 1 of this exhibit is his response --
  - A Yes, I did.
  - Q Sorry, go ahead.
  - A I did send it to Mr. Potashner.
- Q Now, this is one instance in which you're -- I'll say calling him out on his fiduciary duties. Were there other instances as well?

A I believe so. An example would be his insistence on being paid part of his bonus. To me, a bonus is an incentive to reach the finish line regarding the targets that we had set. Mr. Potashner didn't come close to that. I think it was about 18 or 20 percent that he reached for the year, and he insisted that he be paid whatever that figure was, 18 to 20 percent of the bonus amount.

And that's when I said this is ridiculous. And that's when he accused me of calling him a crook in the later email. It's all part of the chain. I didn't call him a crook. All I said is that, I'm very much against the issuance of your bonus because you never reached the target that we had set, and he was part of setting that target.

Q Now, are you referring to a 2012 bonus or 2013 bonus?

- A I'm referring to the bonus in -- for 2012, as an example where he and I had disagreements.
- Q I'm sorry. Because the same thing happened in 2013; correct?
- A No, 2013 didn't become an issue because the bonuses were accelerated when the merger had been voted on and approved.
- Q Because Mr. Potashner had a change and control provision in his employment contract; right?
  - A That's correct.
- Q So notwithstanding the fact that the performance targets were not going to have been met in 2013, he still got his bonus; correct?
  - A That's correct.
  - Q If we could go to 306, Mr. Kaplan.
- A All right. Yes, sir, I have that up.
  - Q Now, you had mentioned before Mr. Wolfe and you said Mr. Wolfe and Mr. Potashner had worked together at SONICblue, I believe. Do you recall that?
- A Yes.

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- Q And in this email on 306, you indicate that, "I don't trust Andy Wolfe to represent us well with VTB about HHI."
- 23 Why did you say that?
- A Because I felt that there were basically two camps in the board of directors. There was Ken Potashner and Andy

Wolfe, and then there was — on the other side there was Woody Norris, Seth Putterman, Jimmy Honore and myself. And I felt that Andy was too close in a personal relationship with Ken Potashner to really do the job that I thought had to be done and be very tough with Ken Potashner.

Q What type of personal relationship did they have?

A Well, I don't know the extent of the personal relationship. I know that they were friends. I know they had worked together in a previous company. I know that Andy was suggested by Ken Potashner to be on the board, and I felt that Andy really was representing Ken or Ken's side in many situations.

Q And earlier in the email, a few lines above, you ask, "Are we going to pass a resolution at tomorrow's BOD" -- board of director meeting -- to get rid of John? Then when do we do the job on Ken?"

Do you see that?

A Yes, sir.

Q Was there any point in time prior to the merger when you came to pass a resolution in connection with John's termination -- or Ken's, for that matter?

A We -- I'm sorry, you asked if there's any point when we passed a resolution confirming --

Q Well, my question is did you pass a resolution to get rid of John?

1 A No.

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Q And did you ever pass a resolution to get rid of Ken Potashner?

A No.

Q What would have happened had you proposed a resolution to get rid of John?

A John had threatened us with a lawsuit.

MR. PEEK: Objection. Speculation, Your Honor.

THE COURT: Overruled. You can answer.

with -- or -- John had threatened us with a lawsuit regarding his termination and it was when we were getting close to the end of the negotiations with Turtle Beach, and my feeling was that lawsuits would have fouled up or at least drawn out any negotiations we had with Turtle Beach and that we should go ahead with -- the priority for the sake of the shareholders, in my mind, was let's get this merger done. So we did not pass a resolution to get rid of John; John Todd.

BY MR. APTON:

Q Now, you hesitated initially when you said John threatened you with a lawsuit. Was it John or Ken that threatened you that John would bring a lawsuit?

A That's why I corrected myself and it was really Ken who told us that John was planning a lawsuit. And that was confirmed, at least we thought it was a confirmation, when John

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presented us with some legal bills that he expected us to pay because he consulted an attorney regarding his rights for the options and his employment.

Q Now, what would have happened had you proposed a resolution to get rid of Ken Potashner?

MR. PEEK: Objection. Speculation, Your Honor.

THE COURT: Overruled.

THE WITNESS: That would have been a major explosion, in my mind. And he, I felt, would have done his best to screw up the merger, which would not have been in the best interest of our shareholders. He took a very strong position, and I'm sure that if we — and he did have a termination clause that was, I think, a year's salary or nine months salary. I forget the exact details, but it was a very strong termination clause, for cause or without cause. So that would have cost us a lot of money and a lot of time if he did go ahead with lawsuits, and I felt very certain that he would, so...

And I also felt one of the side benefits, not the primary benefit but a side benefit of this merger was that we would be rid of Ken Potashner, and Woody would have done it in a more amicable way because he was going to go on the board of Turtle Beach, and he'd be part of their team. So I was kicking the can down the road regarding our problem and kicking it over to the merger partners in a sense.

## BY MR. APTON:

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- Q So between the two options, proceeding with the merger, notwithstanding Ken Potashner, was in your opinion in the better interest of the shareholders?
  - A Yes, sir, it was.
  - Q If we can move to Exhibit 286, please.
  - A 286. I have it up, sir.
- Q Now, this email refers generally to what you were just discussing. You talked about the HHI options being issued, quote, "because of false statements to the BOD," board of directors.

We already discussed that; correct?

- 13 A Yes.
  - Q And then you also reference Ken Potashner using J.T., John Todd, as a surrogate for getting as much as he can --
- 16 A Yes.
  - Q -- for his own HHI position. How did that unfold?
    - A How did him getting the options unfold?
  - Q No. I'm sorry. How did Ken use John Todd as a surrogate for getting as much as he can for his own HHI position?
  - A Well, my feeling was that John, although he never faced the board when being hired or negotiation for these options, was really a lieutenant for Ken Potashner. And Ken would negotiate his options and obviously as the chairman or

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the CEO of HHI, he should get at least as much as some And so it was a parallel that whatever John employee. Potashner (sic) could get, Ken would get as well.

And later in the email you use the term "blackmail," 0 which I believe we just spoke about when discussing the two options that you were confronted with. Is that accurate?

Now, when you say two options, you're not confusing these with the options of the company, but the options over the merger or firing Ken?

Q Right.

Okay. Yes, that's correct. Yes.

So let me ask you, just to be clear. When you use the term "blackmail," what are you describing?

Α Well, I guess I wasn't using the term in a technical I was using the term that we were being held up for making decisions that Ken wanted to have made; that is, his options, his bonus, et cetera. And under the threat of a lawsuit, which would have delayed or canceled the merger, we decided that this would be the easier way out, to go ahead with the merger and just let the current situation, the tensions just take care of themselves through the merger.

When you say held up, you mean held up as in like a robbery at quipoint; correct?

Α No. The delay in time.

Oh, delay in time. If we could go to Exhibit 124, Q

Q And so you're suggesting a \$50,000 bonus at this point in time. This is July 28th, 2013. Correct?

A That is correct, sir.

Q And you reason it because Ken Potashner has been very generous, quote, "for his people." And then you also refer to the fact that the compensation would be important, given that you had been legally exposed to a lot of the decisions he forces upon us.

First, who are his people, again? Are you referring to Mr. Wolfe and John Todd?

A Yes, I am.

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Q And the legal exposure --

A Oh, excuse me. Excuse me, sir. I didn't include Mr. Wolfe in that. I was referring to the other person, who you mentioned earlier.

Q Sassan?

A I'm sorry. Sassan. Yes. Those were the people that I was referring to there.

Q And in terms of the legal exposure, to what are you

1 referring?

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A Well, as a member of the board of directors, we certainly have a fiduciary responsibility to the shareholders, which we were trying to uphold, and by allowing Ken what I thought were extravagant compensation packages, we were -- we would not be doing our best regarding the fiduciary situation, and that was the legal exposure I'm referring to.

- Q Now, in the email you refer to Ken Potashner's options. Do you see that?
  - A Yes.
- Q Now, you were on the audit committee and the compensation committee of the board; correct?
  - A That's correct.
- Q And in that capacity, what sort of additional responsibilities did you have?

A Well, I certainly had the responsibility of overseeing the auditors, relating to the auditors, overseeing the chief financial officer and reviewing the statements, the financial statements of the company and the audit committee and the compensation committee. I felt that I was responsible for having any reasonable compensation package associated with the degree of effort and contribution of each of the executives.

- Q Now, you mentioned the chief financial officer. That's Mr. Barnes; correct?
  - A Yes, that's correct.

- Q And did Mr. Barnes ever prepare materials for you to review as a member of the audit and compensation committees?
  - A Yes, he did.
  - Q What sort of materials?
- A Well, the financial statements I reviewed before they went to the auditors and the adjustments that were made. And then when the auditors came back with their suggested corrected not corrected, but adjusted statements, I reviewed those as well. And then when they went out in the proxy statement, I reviewed those. And I reviewed the budget projections that Mr. Barnes was making and presenting to the public.
- Q I've seen white papers. Did Mr. Barnes ever prepare white papers for your review?
- A I'm not sure that I understand what you mean by a white paper?
- Q If you could look at Exhibit 340, perhaps it would refresh your recollection.
  - A 340. Let me pull that up. Yes, I have it up, sir.
- Q Would this have been similar to one of the white papers you may have seen on the audit committee or the compensation committee?
  - A Yes.
- Q Does this appear to be a white paper that was generated by Mr. Barnes while he was CFO at the company?

1 A It does appear that way, yes.

MR. APTON: Your Honor, I'd move to admit Exhibit 340.

MR. PEEK: Your Honor, he hasn't identified something he's seen before today. He just said it looks similar to what I've seen before.

THE COURT: Can you lay some additional foundation?

BY MR. APTON:

Q Now, Mr. Kaplan, in connection with Parametric's year-end financials, there would have been a sufficient amount of work to do, based on your role on the audit committee; correct?

A Yes.

Q Okay. And would one of those items have been -- especially for year-end 2013, given the merger, would you have had to have considered exit packages for executives?

A Yes.

Q Now, given that this is dated as of September 30, 2013, do you believe you've seen this before, Exhibit 340?

A I don't recall specifically seeing it, but I have a feeling I probably have.

MR. APTON: Your Honor, move to admit 340.

MR. PEEK: I don't think he's yet identified it, Your Honor, as something he's seen before today.

THE COURT: He needs to identify the specific

1 document, counsel.

BY MR. APTON:

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- Q Mr. Kaplan, we talked earlier about Mr. Potashner's change in control position, or change in control provision in his employment contract. That also related to stock options he had; correct?
  - A That's correct.
- Q And the stock options he had at the time had performance targets; right?
  - A That's correct.
- Q And I believe we said earlier that the performance targets for 2013 had not been met; correct?
  - A That's correct.
- Q In fact, Mr. Barnes -- strike that. In fact, it was actually very unlikely that they were going to have been met early in the year; correct?
- 17 A That's correct.
  - Q And so by consummating the merger, he was able realize the benefit of those options, at least in terms of vesting; correct?
    - A Yes, that's correct.
  - Q And are you aware what the strike price of those options were?
  - A I think they were in the neighborhood, very close to ten dollar, nine dollars and something.

- Q And so, had the stock price been twenty dollars a share post merger, those options would have been quite valuable; correct?

  A Yes, they would have been.

  Q Let's move on to Exhibit 67, Mr. Kaplan.
  - A Okay.
  - Q And you're referring to the \$50,000 payment in this email and you referenced it as a starting point; correct?
    - A I'm not quite there, sir.
    - Q Oh, my apologies.
    - A 67, you said. Okay, I have it up now, yes.
- 12 Q You referenced \$50,000 as a starting point. Yes?
- 13 A Yes.

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- Q And then towards the bottom you say that "Ken has granted himself rather large bonuses."
  - Was board approval necessary for Ken's grant of bonuses?
  - A It should have been, but I know that it never came before the board.
  - Q And in your opinion, given everything that you went through with Mr. Potashner, why was it that you wanted more than \$50,000?
    - A Why is it that I wanted more?
- 24 Q Yes.
- 25 A I don't think I wanted more. My suggestion to the

board or discussions was that we each, the independent directors, get a \$50,000 bonus. And the reason for that is I put in a tremendous amount of time regarding this merger.

When the company first started out, I was invited on the board, and it was \$1,000 a month. It was a very small company struggling to get going, and that was fine. I was glad to put in the work. But as it got bigger and got a lot of funding, the stocks became worth something and the merger came up, I was putting in many, many hours, and I didn't think that \$1,000 a month was compensated. I was working far below the minimum wage on this deal. And everybody else was getting bonuses.

I felt that the independent directors should also get a bonus.

Q Understood. And at the end of the email, or at the bottom of the page, I should say, there's an email from Mr. Putterman. It starts, "Bob!"

Do you see that?

A Yes, sir.

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- Q And now Mr. Putterman references something about raising the 5 to 15 million. Was that a requirement that came from VTB Holdings in order to close on the merger?
- A I'm not seeing where that is. Mr. Putterman raised that issue?
  - Q So on the bottom of the first page --

1 A Okay.

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- 2 Q -- the lower right-hand corner.
  - A Page 1?
    - Q Uh-huh.
      - A Yes. 67- --
      - Q Yes. 67---
    - A 001.
    - Q Correct. The bottom two lines of the page say, "Can the bonus be made contingent on successfully raising the 5-15M, million that we seek prior to closing, but that we need in any event?"
- 12 A Yes, I see that.
  - Q Was that 5 to 15 million cash requirement imposed upon you from VTB?
  - A Initially they wanted us to raise additional capital. Turtle Beach, that was part of the early negotiation agreements. I think that we had to raise at least 5 million dollars. That didn't eventually happen because they were able to raise money independent of that. So I'm not sure that I understand your question. Can it be made contingent on successfully raising the money? Sure, it could be.
  - Q My question, Mr. Kaplan, is actually whether Mr. Potashner ever told you why VTB was asking you to raise that money initially?
    - MR. HESS: Objection.

1 THE COURT: Overruled.

THE WITNESS: The answer that I believe we got was that Turtle Beach had paid them -- previous to any of the merger discussions, paid themselves a very generous dividend of \$10 million. And their major lender said, Before we will approve the merger going through, you've got to replenish that money in some way. And so they went out and they raised \$10 million. And hence we were able to go ahead with the merger.

## BY MR. APTON:

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- Q Are you referring to PNC Bank?
- A I believe that's the bank, yes.
  - Q And so PNC Bank -- well, strike that.

    Okay. Mr. Kaplan, if we could go to Exhibit 123.
  - A Okay. Yes, I have it.
  - Q Now, this is August of 2013 and you write,

"Actually, his bonus is tied to company performance, sales, licenses, et cetera, but since he has been spending all his time on the merger and not on getting us licenses for the technology, he has negotiated that he get paid his bonus anyway if the deal goes through."

Now, you're referring to Mr. Potashner there?

- A Yes, sir.
- Q And you're also referring to the fact that his change

- in control provision would allow him to get paid upon consummation of the merger; correct?
  - A That is correct.
  - Q If we could go to Exhibit 122, Mr. Kaplan.
  - A 122. Yes, I have it.
- Q Now, earlier today you mentioned Ken appointing himself to the board of the post merger company. Do you recall that?
  - A Yes.

- Q Now, down below on the first page, Mr. Putterman is providing you with notes from a board of director meeting held on Thursday -- what is that, the 24th of October, 2013. Do you see those notes?
  - A The 27th of October? You said the 24th.
- Q Right. So the notes are dated 10/27 and he's referring to a board meeting that happened on the Thursday prior, so I think it's October 24th he's referring to, if that makes sense.
- A I'm sorry, sir, I don't have any reference to October 24th in the redacted copy that I'm looking at.
  - Q So the notes start off, "Sunday, 10/27/13."
- 22 A Yes.
  - Q And Mr. Putterman writes, "Here's what happened on the phone call BOD" -- board of director -- "meeting on Thursday, 9:00 a.m."

- A All right. I see that's how you got to the 24th. I have that, yes.
  - Q Okay. And Mr. Putterman's notes say.

"Ken brought up and apologized for having issued a prior press release saying that he had been chosen by the PAMT Board to be on the VTB Board; whereas, in fact, such item had never been voted on by the PAMT Board."

And in your email above that you say, "I confirm your recollection of the discussion and agree with your synopsis in your notes."

Do you still agree with that today?

A Yes.

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- Q And is that just another instance of Ken Potashner doing as he pleased?
- A Yes, it is.
- Q If we could please go to Exhibit 282, Mr. Kaplan.
- 18 A 282. Yes, sir, I have it.
  - Q Mr. Putterman is emailing you and in his email he says, "Woody." He's referring to Elwood Norris; correct?
    - A On 282?
  - Q Yes. 282.
  - A Oh, yes. "Woody just called me." Yes, okay.
  - Q "Woody just called me and said that we need to give in on all matters or Ken will not do his best for the merger."

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- Α Yes.
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- What happened after that? Q
- Α After that I believe we agreed to the bonus, which was -- the change in control was legitimate. I believe we agreed to the options and we -- when I say we, myself not included, agreed to have him be a representative on the board
- of directors of Turtle Beach. Mr. Kaplan, there came a point in time during the
- opinion; correct?
  - Α Yes.
- Now, had the information that that fairness opinion

merger negotiations when you were presented with a fairness

- 13 incorporated been incorrect, would you have still voted to
- 14 support the merger?
  - If I knew at the time that the information in the
- 16 fairness opinion was not correct?
  - Yes.
  - I would have certainly wanted it to be corrected Α before I would consider voting either way.
  - If the -- now, the proxy statement came out several months after the fairness opinion. Yes?
    - Α Yes.
  - If the proxy statement -- strike that. If you knew
- at the time that the proxy statement contained false information, would you have let it go out to shareholders?

It's a hypothetical, but I'd say if I knew that it 1 2 had false information, I certainly would not have let it go to 3 the shareholders. MR. APTON: Thank you, Mr. Kaplan. I have no 4 5 I reserve for redirect. questions right now. 6 THE COURT: Thank you. 7 MR. APTON: Thank you. 8 THE WITNESS: Thank you. 9 THE COURT: Can you wipe down, please. 10 MR. APTON: Yes. 11 THE COURT: Sir, because of our COVID protocols, the 12 lawyers have to wipe down the lectern before they change. In a 13 moment, Mr. Peek is going to come up and ask you some 14 questions. Okay? 15 THE WITNESS: Thank you, Your Honor. 16 THE COURT: If you need a break, you just let me know 17 and we'll take a short break if you need one. 18 THE WITNESS: Okay. May I take a short break at this 19 point, and I'll be right back? 20 THE COURT: We can. Absolutely. 21 THE WITNESS: Thank you. (Proceedings recessed at 10:17 a.m., until 10:24 a.m.) 22 23 THE COURT: Okay. Sir, are you ready? 24 MR. PEEK: Are you ready?

JD Reporting, Inc.

I am.

MR. KAPLAN:

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THE COURT: Mr. Kaplan, Mr. Peek's going to ask you some questions now.

THE WITNESS: Fine. Thank you.

### CROSS-EXAMINATION

# BY MR. PEEK:

Q Mr. Kaplan, would you tell the Court a little bit about yourself? First of all, where you went to school, college particularly, and the things you did after school. And I know that's a long history, but I know you can shorten it.

A Well, I went to the University of British Columbia for undergraduate. I went to the Harvard Business School for an MBA. And then I went to Michigan for a Ph.D. in business economics. After that, I went into teaching and I was a professor for 17 years.

# Q Where?

A Well, at the University of Iowa and then at the University of Vermont. I retired from the University of Vermont and then I went to work for an investment banking firm.

### Pardon me?

Q I hadn't asked a question. I've been waiting for you to finish your history of employment.

A And the investment banking firm. And then I -- then that firm stubbed its toe, and I decided that was a -- another colleague of mine from the company. The firm was Drexel Burnham Lambert. I was an economist there. And I went into

venture capital. I call it "adventure" capital because we did primary angel financing, small businesses. And this is how I got to know Mr. Barnes and Mr. Elwood. I had worked with them on a couple of their deals.

And then in 1991, basically, I went into what I was looking forward to as full mode retirement, but that didn't work, and my children accused me of not failing in too many things in life, but I sure failed in retirement.

And so here I am. I'm still doing a little bit of consulting work. I'm still doing a lot of investments in the market and doing -- playing golf and enjoying some skiing in Sun Valley, Idaho.

- Q And I assume when you taught, you taught business at Vermont?
  - A That's correct. Yes.
  - Q And business -- so business has been your life work?
- A It has. In my studies and in work. Yes.
- 18 Q You've served on other boards, have you not?
- 19 A Yes, sir. I have.
- 20 Q How many other -- on how many other boards have you served?
- 22 A Five boards.

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- Q Yes. Boards of director.
- 24 A I says -- what? I'm sorry. Say that again, please.
  - Q On how many other boards of directors have you

JD Reporting, Inc.

And by the way, I understand from Mr. Stigi that you

are a former Rugby player for Canada?

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- 1 A Yes, sir.
- 2 Q I hope you still don't do Rugby, do you?
- 3 A Not at my age.
  - Q And how old are you Mr. Kaplan?
  - A I'm 84.

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- Q So, Mr. Kaplan, I think that you talked about Jim Barnes. Who was or who is Jim -- who was Jim Barnes during the time that you were on the board of directors of Parametric?
- A Jim Barnes was the Chief Financial Officer, the Secretary of the company and Treasurer.
- Q And how long had you known Mr. Barnes, if at all, before you went on the board?
- A I've known Mr. Barnes and Mr. Elwood from the mid-1980s.
- Q You say Mr. Elwood. Are you saying Mr. Norris, or Woody, Woody Norris?
- 17 A Yes.
- Q Okay. So I guess for almost 40 years you've known

  Jim Barnes; correct?
  - A That's correct, sir.
    - Q And tell me what you know about Mr. Barnes, his background, his capabilities and the like?
    - A Well, Mr. Barnes is a CPA. He was in practice with two of the larger, at that time, the big six firms. And then he went into a regional firm as a partner. And I met him when

he was with a regional firm called McDonald & Company in Phoenix, Arizona. I found him to be very, very competent, a serious individual. We became good friends. She shared a lot of activities together. Our wives were friends. And we've continued the friendship.

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Q So I guess it would be fair to say you trusted Mr. Barnes and his capabilities as a Chief Financial Officer of Parametric?

A I certainly did, and I had a great deal of admiration for his abilities and his integrity.

Q And as a director, an independent director, what were -- what did you understand to be your duties and responsibilities?

A Well, I was to -- as an independent director, I was responsible for overseeing the -- the decisions made by the corporation, at least on the -- on a -- on a larger scale, not the micro decisions. I didn't want to be a micro manager. But we oversaw, or we were supposed to have overseen the major decisions, to set direction for the company, to set bonuses and compensation, and to make sure that the company was -- was being run in a proper manner. And by a proper manner, legally, and ethically, and for the sake of the -- the shareholders. I had the fiduciary responsibility to the shareholders. I was elected by the shareholders to represent them to oversee the running of the company.

- Q Well, you were asked questions about the proxy statement. Do you recall those, from Mr. Apton?
  - A Yes, sir.

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- Q Do you know who was involved in the drafting of the proxy statement?
- A For the most part, I believe it was a combination of our legal counsel, the auditors, and Mr. Barnes.
- Q So three people, Mr. Barnes, your auditors, and legal counsel; is that correct?
  - A Yes. That's my best understanding of it.
- Q And I think the financial information that was placed within the proxy statement was that prepared by -- by Mr. Barnes and the auditors?
  - A It would have been, yes.
- Q You know how to read a financial statement, I would take it, Mr. Kaplan? That may be a silly question, but I'm going to have to ask. You know to read a financial statement?
  - A I consider myself being able to.
- Q You can read a balance sheet and understand it?
- 20 A Yes.
  - Q And you can read income, profit and loss statements as well?
  - A Yes, I can.
- Q You know what a general ledger is?
- 25 A Yes, I do.

- Q And these are all the things that Mr. Barnes did for the -- with the company; correct?

  A Yes. That's correct.
  - Q Did Mr. Barnes have a staff or was he kind of a solo guy at Parametric?
  - A He was a solo. He -- he did not have a staff. We kept the company very lean. It was just a fairly embryonic company.
  - Q So he was a hands-on CFO when it came to balance sheets, income and expense statements, things of that nature?
    - A He was. Yes.
  - Q And as you've said, you found him to be very competent in his abilities as CFO, based on your long history of -- knowledge of him, his CPA background and the like?
    - A Yes. That's correct.
  - Q And did Mr. Barnes from time to time prepare projections about the -- about Parametric?
- A Yes, he did.
  - Q Did you review those from time to time?
- 20 A I did.

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- 21 Q And you understand and appreciate projections, do you 22 not?
  - A Yes, I do.
  - Q And you understand that projections aren't always accurate because they are just that, they are projections?

1 A That's correct. Yes.

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- Q They are at least somebody's best understanding at the time of what may take place with the operation of the company?
  - A Absolutely correct.
- Q You've talked a lot here about Mr. Potashner, but I want to talk more about Bob Kaplan, and not Mr. Potashner.

You consider yourself very independent?

- A Yes, I do.
- Q You consider yourself to be somebody who makes up his own mind?
- A Yes, I do.
  - Q Somebody who, after review of all the information presented to him by Jim Barnes, makes up his -- acts independently?
    - A Yes.
  - Q And similarly, with respect to, and from advice of counsel, you also listen to advice of counsel in making your decision as well; correct?
- A Oh, yes. I do.
  - Q And you don't consider yourself to be under control of anybody on the Parametric board of directors. Would that be correct, too?
- A No, I -- I was not under the control of anyone.
  - Q And from time to time, I think you said you opposed

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And he had an expertise in the marketing and in -- in the sound

industry to the -- his position with Sony.

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As the board -- as time went by, Jim was -- I think that he wasn't that active as a board member, although he attended the meetings and he was always a part of it. But Jim, I think, used to look to me (indiscernible) regarding what our decisions were, and then he would digest that and come back with his own opinion.

- Q So you considered Mr. Honore also to be independent?
- 8 A Oh, yes. Yes.

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- Q Did you also consider him to not be under the control of Mr. Potashner?
  - A I don't believe he was.
- Q And do you, with respect to his actions, do you -- did you find them to be exercised in good faith and independently, in the best interests of the shareholders?
  - A Yes, I do.
- Q And let's talk a little bit about Elwood Norris. He was the founder of the HyperSound technology; correct?
  - A That's correct.
    - Q And you know him also to be independent?
- 20 A Yes. Very much so.
  - Q When you say very much so, give me a little bit more about what you mean by that.
  - A Well, at one point, Mr. Potashner threatened the board, and he was going to call a meeting of the shareholders and have us all kicked off because he felt he controlled

1 40 percent of the -- of the proxies, or of the shareholders.

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And -- and that's when Mr. Norris said, you do that, and I am resigning from the company. And obviously, he was a the very key figure regarding the technology and he was the President of the company. So at that point --

- Q So every time Mr. Potashner would push the board of directors, these four -- at least these four independent members would push back?
  - A I'm sorry. I didn't hear all of your words.
- Q So every time that Mr. Potashner would push on the board, the -- I take it these four members that you've described would always push back?
- A Not always. Sometimes we agreed with the decision. But if we didn't agree, we certainly would push back.
- Q So I guess you would say this was a very robust board?
- A It was -- yes. That's a good term. I wouldn't have used that, but a good way to describe it.
- Q One where nobody was fearful of expressing their own opinions about the actions of the company?
  - MR. APTON: Objection, leading.
- THE COURT: Can you rephrase --
- THE WITNESS: No, we were not.
- 24 THE COURT: -- your question, please.
- 25 THE WITNESS: I'm sorry, Your Honor. I didn't hear

Putterman, Honore, yourself, and Norris, were under the control of Mr. Potashner?

- A No, not at all.
- Q And in fact, it was the exact opposite, would you say?
- A We were all acting independently. We were not under his control. I know definitely, I was not, and the impression I have of the other directors is, is that they were not.
- Q Now, you say that -- that you didn't agree with all the management decisions. Would that be a fair statement?
  - A Yes.

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- Q Were there times when you and other members of the board who were acting independently, perhaps agreed with management decisions that you did not agree with?
  - A Yes.
- Q For example, you opposed Mr. Potashner's options in HHI when they were first granted in the -- early 2013, correct?
- 18 A That is correct.
  - Q And the other -- the other members of the board outvoted you; is that right?
  - A Yes.
- 22 Q And they granted --
- 23 A Yes.
- Q -- Mr. Potashner options, did they not?
- 25 A Yes, they did.

Now, on the competition committee, I would imagine that you would've had something to do with the approval of Mr. Potashner's employment agreement; would that be a fair statement?

A Actually, I didn't. I -- that was pretty much decided, and I wasn't a part of it.

Q Was it decided by the board or by Mr. Norris?

A I think it was a combination of Mr. Norris and Mr. Barnes. I was opposed to hiring him in the beginning, and I let that be known. Therefore, I wasn't included in the negotiations with his contract. I thought it was excessive, and I thought for a small company as we were, with no revenues, it was -- it was out of line.

And then our investment bankers, who were responsible for raising the money, the 5 -- the \$5 million that they did, had their reputation on the line, and went to their clients to raise the money, and they were in support of Mr. Potashner.

So they talked me into acquiescing because they felt that this was -- and their -- this is their words; I'm paraphrasing them, but they said that this is the man who can take us well beyond the next level.

They said, if we get somebody else who will just take us to the \$100 million range, we've then got to get somebody else who is capable of going to the 200 million, and to the 300 million. But Mr. Potashner, they felt, was the person who

could take us to at least the \$300 million level, and they convinced me that he would be the right person. So, since they had their reputation and their clients' money on the line, I went along with it.

Q So I think we've -- you've talked a little bit about the fairness opinion. Do you remember the fairness opinion with respect to -- well, before I go to the fairness opinion, you've talked about a dispute with Mr. Potashner about the HHI options. Do you recall that testimony you gave earlier today?

- A Yes, sir.
- Q And that dispute was resolved, was it not?
- 12 A Yes, it was.

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- Q And in that resolution of that dispute, Mr. Potashner gave up his options; is that correct?
  - A That's -- that is correct.
- Q And that was at the direction of the board of directors making its good faith, independent judgment, correct?

MR. APTON: Objection, Your Honor, leading.

THE WITNESS: That's correct.

THE COURT: Can you rephrase your question, please? You offered the answer. You got to ask it who, what, when, where, why, how.

MR. PEEK: I'm a rookie, Your Honor.

THE COURT: Yeah, I know. You're out of practice is what it is.

MR. PEEK: I haven't been here for a while.

THE COURT: It's really -- yeah.

MR. PEEK: Mr. --

THE COURT: Direct exam's hard.

# BY MR. PEEK:

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- Q Again, that colloquy was I need to ask my question better. So were there board actions taken with respect to the HHI options granted to Mr. Potashner?
  - A Yes, there was.
  - Q And when did that occur?
- A Specifically, I don't know, but I think it was sometime in the fall of 2013.
- Q Did you understand whether the mergers were -- excuse me, whether the options were something that were perhaps a negotiating point with Turtle Beach on the merger?

MR. APTON: Objection, leading, Your Honor.

THE COURT: Overruled.

THE WITNESS: The options certainly were a negotiating point. And we were told by Mr. Potashner that Turtle Beach was not interested in HHI, and that's part of the reason why the options got granted because we wanted to keep it as an independent company then. But then it turned out that that wasn't really the case. We found out that Turtle Beach was very much interested in HHI, and there would be no deal unless we had cleaned up the ownership of HHI. By that, I mean

canceling the options to both Mr. Todd and Mr. Potashner.

BY MR. PEEK:

- Q And as a result of that condition of Turtle Beach, what did you do?
  - A We canceled the options.

- Q And were you canceling the -- why were you canceling the options with respect to the merger?
- A Because Turtle Beach, their CEO Juergen Stark, indicated unless those options are gone, there's no deal.
- Q And what did the no deal or deal have to do with the decision to cancel options?
- A Well, the decision wasn't -- he was not interested in -- he was very interested in HHI as a wholly owned subsidiary, not as a partially owned subsidiary, and he said that they're very interested in HHI. I know that he was enamored with the technology. He tried it on his father in a nursing home, and his father said, I've never heard television as clear as I'm hearing it now, and that's -- he reported that back to us. So he was very much interested in the technology and said, we want that company, and we don't want just part of it.
- Q And were you also interested in that the merger go forward?
  - A That's right.
  - Q And in order to have the merger go forward, it needed

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didn't know any of the personnel with the firm until we -- they

bankers, they acted as consultants, and that's about it. I

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made their presentations to us. So basically, I just knew them in name.

- Q Did Houlihan Lokey play a role in the merger with Turtle Beach?
  - A Yes, they did.

- Q And what was their role?
- A They gave us -- initially, they were -- they gave us evaluations, they gave us fairness opinions, they did an analysis, they tried to find a -- merger partners for us. I'm trying to think of other things, but in the general sense, they were our investment banker -- banking advisors.
- Q And they were somebody upon whom you were relying to provide you information about merger partners?
  - A It was somebody, yes.
- Q I'm going to have you take a look at what has been introduced in evidence here as Exhibit 754.
- A 754. Okay. Yes, sir. I have it. It's their presentation to the board of directors.
- Q Correct. So do you -- do you recognize this as a presentation to the board of directors by Craig-Hallum?
  - A Yes. That's correct.
- Q And did -- when did that presentation occur, if you can recall?
- A Late summer of '13, 2013.
- Q So if you'll look on the front page there, you'll see

the date August 2nd, 2013. Does that refresh your recollection as to whether or not --

A Yes, it was --

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- Q -- it was on or about August 2nd that the presentation occurred?
  - A That's correct. Yes, that's --
- Q So now that your recollection is refreshed, did it occur on or about August 2nd, 2013?
  - A I would say, yes.
- Q Okay. So what was the purpose, as you understood it, of having Craig-Hallum provide the board with their presentation on or about August 2nd, 2013?
- A Houlihan Lokey, which were our investment advisors, our investment bankers, had previously served Turtle Beach in that capacity, and it was suggested that we get another investment banker to work with us because there's a possible conflict, and that's how we went out and hired Craig-Hallum.
- Q Well, aside from the why, what was the purpose? Why did you need Craig-Hallum?
- A Well, we wanted to make sure that what we were doing made good financial sense to the investing community and to our shareholders, and we wanted an outside opinion, and we got the outside opinion from them.
- Q And so, this Exhibit 754, is that the opinion that Craig-Hallum gave to the board on or about August 2nd with

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A-13-686890-B | In Re Parametric | BT Day05 | 2021-08-20
     respect to a merger with Turtle Beach?
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          Α
               Yes, it is.
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               So there are some financials contained there. Do you
 4
     see those? I'm now looking at Proposed Merger Summary -
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     Exchange Summary. Do you see that on page 7 of the
     presentation?
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 7
          Α
               Page 7. Let me get that. I have page 7. Yes.
 8
               Yeah. And so there, the topic there is, Proposed
          Q
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    Merger Summary?
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          Α
               Yes.
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               MR. PEEK: Would you bring that up?
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               THE COURT: We can't bring it up. Mr. Peek, we
13
     can't. We've got to look --
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               MR. PEEK: No, no, you can -- I just want to make
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     sure the Court had it.
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               THE COURT: I have it.
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               MR. PEEK: Oh, okay. Sorry.
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               THE COURT: The clerk has them all.
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               MR. PEEK: Brian's got it done.
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               THE COURT: Keep going.
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               MR. PEEK: Brian's following me, in other words.
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     Okay.
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               THE COURT: No, keep going. The Clerk has it.
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               MR. PEEK:
                          Okay.
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BY MR. PEEK:

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Q So looking on page 7, what do you understand this summary to be where it says, Exchange Summary?

A Well, it basically is analyzing, in this case, what the two companies would be worth in a merger, and what would the -- be the combined companies' worth, and then what's the percentage of each company in the combined valuation.

- Q What --
- A And they came up with 80.9 and 19.1.
- Q Thank you. What do you understand the role that Mr. Barnes played in providing financial information to Craig-Hallum?
- A I believe that he gave them the information from Parametrics, and that he said --
- Q Do you believe he was being accurate when he made the presentations to Craig-Hallum or provided information?
- A I believe that they were accurate to his best of the knowledge at the time.
  - Q Now, turn to the next page, page 8.
- 20 A Yes.
  - Q Oh, by the way, just so that we can get clear, I just want to make sure, do you understand that Beam here refers to Parametric? Do you see the --
- 24 A Yes, sir, I do.
  - Q Okay.

1 A Yes.

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Q So now, on the next page, there's a -- it falls under the heading, Qualitative Factors. Do you see that?

A Yes.

Q Now, do you see there, there's a statement beginning, "Prior to engaging." Do you see that?

A Yes.

Q And do you understand that, as stated here, that,

"Prior to engaging Houlihan Lokey, the company had executed NDAs and held technology licensing discussions with 31 companies, including Bose Corporation, Ingram Micro, LG Electronics, Motorola Mobility, Roland and Texas Instruments, among others, but the discussions had not resulted in any license deals to date."

You saw that?

A Yeah, I saw that. Yes.

Q You understood that to be correct?

A Yes, I do.

Q And then it also goes on and says,

"Houlihan Lokey subsequently contacted and held discussions with parties with regard to potential interest in acquiring Beam, including Amazon, Apple, DEI Holdings, Dolby

Laboratories, Google, Harman -- Harman

International Industries, Logitech, Microsoft,

Razer USA, Samsung Electronics, Sony

Corporation, Turtle Beach, Vizio, and VOXX

International."

Did you understand that that was, in fact, what Houlihan Lokey had done prior to this presentation by Craig-Hallum?

A I understand that to be the case. I have no idea the extent of their discussions, but I understand that they had contacted all of these firms.

Q Well, you understood that they were doing so in order to see if any of these companies were interested in licensing deals; correct?

A That's right.

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Q And when Craig-Hallum told you,

"With the exception of VTB, none of the parties contacted by Houlihan Lokey, nor any previously contacted by the company, expressed any current interest in pursuing a potential transaction with the company."

Did you understand that to be an accurate statement by Houlihan Lokey?

- A Yes, I do.
- Q And then we see in the next page, there's what's

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called a Beam Due Diligence Overview, and it goes on for, oh, gosh, I think two pages. Do you see that? Pages 10 and 11.

- It goes on beyond that, I think, to 13 or -- yes.
- Well, it's not only VTB due diligence, but also, the 0 VT -- excuse me, the Beam Due Diligence, but also, the VTB Due Diligence Overview?
  - Α That's correct, yes.
- Did all of that due diligence provided to you by Q Craig-Hallum when they made their presentation on August 2nd help inform you as to whether or not this was a -- the transaction with Turtle Beach was in the best interest of the shareholders?
  - Α Yes, it was.
- Did you have an understanding that Craig-Hallum, when Q they were making their presentation to you, was doing so in good faith and independent?
  - I certainly thought so, yes. Α
- Now, with respect to Parametric in or about August 2nd, 2013, did it actually have a commercial -- a product that had been commercialized by Parametric?
  - By commercialized, you mean we had actual sales?
  - Right. Q
- No, it was not commercialized. It was still in the Α beta testing stage. It was still being further developed.
  - I think I've heard the term it was a nascent company. 0

- A Yes, that's a good -- the company was.
- Q Yeah.

- A I was speaking specifically of the product.
- Q Now, even though Craig-Hallum was making a presentation, did you make your own determination independent of Craig-Hallum's presentation on or about August 2nd with respect to approval of the merger?
  - A Yes, I did.
  - Q And what did you do, Mr. Kaplan?
- A Well, I took it in two different avenues. One was a qualitative analysis on how good a fit it might be and what Turtle Beach could contribute to Parametrics regarding management, regarding marketing, regarding R&D, regarding production, regarding finances, et cetera.

And then I also did a quantitative analysis and figured out, well, is this a fair ratio? They came up with 80.1 and 19 point -- excuse me, 19.1 and 80.9, and I did -- I calculated my own figures and came up with a ratio of 17.4 is what Parametric was worth relative to Turtle Beach. And so, if they were offering to our shareholders -- excuse me. I got to get rid of this.

- Q You're probably getting the same Amber Alert.
- 23 A It's an Amber Alert I'm getting on the phone. I just 24 turned it off. I'm sorry --
  - Q It's all right.

A -- for the interruption.

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THE COURT: It's okay, don't worry.

THE WITNESS: And my analysis indicated that

Parametric was worth 17.4 percent of the combined company, and here, they were offering us 19.1. I felt -- I felt that, yes,

this is a good deal for Parametric shareholders, and I certainly went along with the merger.

BY MR. PEEK:

Q Did you at this board meeting provide this information that you have done, I guess, of your own analysis to your other board members?

A No, I did not make it to the board members, but I did make it on a private basis to some other members of the board. For example, to Seth Putterman, I explained my analysis, and to Woody, and also to Jim Barnes, and felt that, from my perspective, from my analysis, that Parametric was getting quite a fair deal for its shareholders.

Q Did you then believe, based upon your analysis, and your discussions with others, and the presentation you heard, that this was a -- in the best interest of the shareholders?

A Yes, I did.

Q And you were also advised, not only by Houlihan Lokey and Craig-Hallum, but you were also advised by lawyers; correct?

A That we -- that I was advised by lawyers?

1 You also had lawyers who were advising the board; 2 correct? 3 That's correct, yes. Α So you had Jim Barnes, your CFO, Houlihan Lokey, an 4 5 independent financial advisor, Craig-Hallum, and all -- and 6 lawyers, all advising you with respect to the merger. 7 Would that be a fair statement? 8 Yes, that's fair. Α And when you voted in favor of the merger, were you 9 Q 10 exercising your good faith and independence? 11 MR. APTON: Objection, leading, Your Honor. 12 THE WITNESS: Absolutely. 13 THE COURT: Can you rephrase. 14 BY MR. PEEK: 15 Tell me what -- tell me, what was the basis --Q The basis for my feeling on the --16 Α 17 I think you've already established that you were Q 18 independent? 19 Α Yes. 20 MR. APTON: Objection. 21 THE WITNESS: And I had --22 THE COURT: Overruled. 23 THE WITNESS: And on the basis of my --24 BY MR. PEEK:

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Were you exercising independence when you voted on

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A Yes, I was. And on the basis of my independence, in my independent analysis, other than Craig-Hallum and other people, I felt it would be a good deal for our shareholders.

Q Did you vote in favor of the merger because you were under the control of Ken Potashner?

MR. APTON: Objection.

THE WITNESS: Absolutely not.

MR. APTON: Leading.

THE COURT: Overruled.

### BY MR. PEEK:

- Q Did you rely on Ken Potashner at the time you -- information he provided you when you voted in favor of the merger?
  - A No, I did not.
- Q Let me have you take a look for a moment at Exhibit 244. It's a rather lengthy document, but I'm going to have you take a look anyway.
  - A Just -- 244, that's a plaintiff's document; right?
  - Q That's the plaintiff's document, yes. So it's a --
  - A Okay.
- 22 Q -- has a PX in front of it.
- 23 A Yes. It's a message, a PDF of the SEC Acceptance 24 Confirmation.
- 25 Q Yes.

- A Okay. I have that up, sir.
  - Q Now, there are -- look at --
- 3 A It's --

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- Q It's at --
  - A Julio Dominguez? Is that correct?
- 6 Q It's PX --
- 7 A It's from a Julio Dominguez.
  - Q -- page 24-11. Do you see --
  - A 24-11?
- 10 Q Or, actually, it's actually page 2 of the merger, but 11 at the bottom of it would be 244-011.
- 12 A Dash 011. Okay. 06, 7, 08, 011. Yes, I have that.
- 13 Q And here, there's a -- this has a bold heading,
- "Reasons for the Merger and Recommendations of the Parametric
  Board."
- 16 Do you see that?
- 17 A Yes. Yes.
- 18 Q And take a moment to review some of those reasons,
  19 then I'm going to ask you some questions about it.
- 20 A Okay. Okay. That continues onto the next page;
  21 right?
- 22 Q Yes.
- 23 A Okay. All right. Yes. I've done that.
- Q And were the reasons here many of the same reasons
  that you had when you voted in favor of the merger on or about

1 August 2nd?

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A Some of them, yes. There's some overlap. Some of them, I didn't include, such as the termination agreement, the payment of a million dollars, et cetera. And then it says, the opinion of Craig-Hallum, et cetera. I — I really didn't take that into consideration either although I knew that they were in favor of the merger.

- Q And you didn't take --
- A But this --
- Q -- Craig-Hallum in consideration because you did your own analysis; would that be fair?
  - A That's correct.
- Q Okay. Did you object to any of these reasons for the merger going into the proxy statement prepared by counsel, and Jim Barnes, and the auditors?
  - A No, I did not.
- Q Now, let me have you take a look if you would, and this would be -- the bottom of the page 244-056 is where it starts.
  - A 056? Okay. I'm just scrolling to that page.
- Q Yeah. I want you actually to scroll through that page and the following. It may take a moment because it's rather lengthy.
  - A 056? That's --
  - Q It goes all the way up to at least page 58.

- 1 A Oh, to 058?
- 2 Q No, actually, 05 -- sorry. 05 -- 068.
- 3 A Oh, 205-8.

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- Q No, actually, 05 -- sorry -- 05-068. So it's about pages.
  - A This is background to the merger.
  - Q It's a background of the merger. It's a recitation of the various activities that took place leading up to the merger.
- 10 A Okay. Yes. I actually have gone through this, but I
  11 -- I -- unless you really want me to remember the specific
  12 dates --
  - Q No, I'm not asking you to remember specific dates.
  - A -- I can't (indiscernible).
  - Q I'm not asking you is this a fair representation of everything that the company did leading up to its decision to vote in favor of a merger with Turtle Beach?
- 18 A Yes, it is.
  - Q And there were, as listed here, many meetings of the boards of -- of the board of directors with Houlihan Lokey, or with Turtle Beach. Do you see that?
    - A Yes.
  - Q And did you meet from time to time with Houlihan Lokey prior to August 2nd, 2013?
- 25 A Yes.

Okay. And did Houlihan -- and was Houlihan Lokey 1 2 providing you with its assessment of a merger with Turtle 3 Beach? 4 Yes, they were. 5 Did you understand they were also negotiating 6 directly with representatives of Turtle Beach? 7 Α Yes. 8 Did you also understand that they were getting Q 9 information from Turtle Beach's accountant, McGladrey? 10 Α I'm sure they were. But I -- I was not privy to any 11 of that. 12 Q Okay. 13 MR. PEEK: If I may have a moment, Your Honor. 14 THE COURT: You may.

(Pause in the proceedings.)

BY MR. PEEK:

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Q Mr. Kaplan, to your understanding, at the time that the merger was approved on or about August 2nd, did Mr. Potashner hold any vested shares of stock in Parametric?

A I believe that he sold them before that date. He sold 250,000 shares, I believe. No, 25,000 shares at approximately \$10 each. The shares that he had options on, he exercised the options, and then sold the shares in the marketplace.

Q So but as of the merger, did he, to your knowledge,

- 1 have any shares at all in Parametric?
- 2 A He did not own any shares at all, no.
- 3 | O Who --

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- A He never did.
- Q -- amongst the members of the board of directors owned shares of stock?
- A I know I definitely did. I initially put in \$50,000 seed money for the company. Jim Barnes, well, he wasn't on the board. Woody Norris, did. And I'm not sure about Seth Putterman. But I know those the two of us certainly owned shares.
- Q And Mr. Norris actually owned a significant block of -- of shares, did he not?
- A He did, yes. He had a lot of founder shares, and technology -- shares that he got for forwarding the technology into the company.
- Q So would it be fair to say that Mr. Potashner was not a controlling shareholder of Parametric on or about August 2nd?
  - A No, he was not.
- Q And if anybody who had a large block of shares, that would have been Mr. Norris, who you say exercised his own independent judgment; is that right?
  - A That's correct.
- MR. PEEK: That's all I have. Thank you very much,

  Mr. Kaplan.

THE COURT: Can you wipe down, please?

MR. PEEK: I will, Your Honor.

THE COURT: Thank you.

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MR. PEEK: As soon as I get my stuff off of here.

THE COURT: Sir, I have a question.

THE WITNESS: Yes, Your Honor.

THE COURT: You mentioned that your calculations were that 17 percent was the appropriate ratio between the two entities.

THE WITNESS: That's correct.

THE COURT: Can you give me a little more information about how you came up with that calculation?

THE WITNESS: Yes. What I did is I took the -- the average of the share price for the five days after the announcement of the merger, which worked out to approximately \$14 and change. And I multiplied that by 68 -- 6.8 million shares that were outstanding, and came to a figure, I think it was something like \$89 million, for the value -- the capitalized value of the company.

And then because Turtle Beach was a private company, I could not get any public valuation, so what I did is I analyzed their financial statements and cash flow, which is really considered the measure in most private equity evaluations. I took their EBITDA, which is the representative cash flow. And at that time, shares on NASDAQ were giving

valuation of about 10 times EBITDA to companies for the value of their stock.

And that came out to about -- well, the EBITDA that I used, I averaged, I didn't use -- I used the 2013, I believe it was, and then -- no, 2012, which was \$40 million. 2013, I had heard that the -- their business was not doing as well as they had projected in the budget, and they had projected 56.5, approximately, million dollars of EBITDA.

I didn't use that figure. What I did is I projected, because their business was slowing down, I used the \$40 million for those two years, basically, just averaged it. And I said, that's as close as I can come as a fair approximation, gave that valuation of 10 times, which was \$400 million. Added the two numbers together, the \$89 million and the \$400 million, and what percentage of the \$489 million does million represent?

Well, it's 17.4. And these are approximate figures. Give me the liberty of one decimal point. And felt that the 17.4, in my judgment, the best value I could come up — the best relative value I could come up with of the combined companies.

THE COURT: Thank you, sir.

Did you want to inquire?

THE WITNESS: Thank you.

CROSS-EXAMINATION

24 BY MR. RAPHEL:

Q Hello, Mr. Kaplan. Just briefly, my name is Brian

Raphel. I represent Turtle Beach, Stripes, as well as Mr. Stark and Mr. Fox in this action.

Can you hear me okay?

- A Yes. I do, sir.
- Q Great. If at any point you can't hear me, please just let me know.

I just have a few questions for you, Mr. Kaplan. First off, are you familiar with a company called Epsilon?

A Yes.

- Q And did -- sorry, did Parametric have some sort of business relationship with Epsilon?
- A Yes, they did. It never consummated, but they did have an agreement regarding a licensing agreement with Epsilon.
  - Q And what happened to that licensing agreement?
- A It basically evaporated. My impression was that it there wasn't any substance to it from the beginning. Epsilon was supposed to pay \$1 million purchase of technology, plus a 15 percent royalty. Both the figures were way out of line, in my mind, but that wasn't my business. If they were willing to pay it, fine. Anyway, they never came around to paying it and the deal fell apart.
- Q And I believe you've referred to this deal as smoke and mirrors before; do you recall that?
  - A Yes, I do.
    - Q And what do you mean by smoke and mirrors?

A It wasn't real. It was something that -- that really didn't make economic sense, and I felt would never really go ahead. And it was presented so that it was an illusion of -- of the real deal.

Q What about a company called SIIG Optic (phonetic)?

Are you familiar with them?

A Sig? Yes, that's -- that's a Chinese company, I believe. And --

- Q And --
- A Pardon me?
- Q I didn't mean to interrupt you. Please continue.
- A That's S-I-I-G you're referring to?
- 13 Q Yes.

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A Yeah. I believe that was a Chinese company that Ken Potashner said that he had negotiated or was negotiating a deal with, and that fell apart because we had less than a half a million dollars in sales and they were a multi-billion dollar outfit. So they really weren't interested in us.

Q Okay. Thank you. And then switching topics just for a moment, there was some discussion about Mr. Barnes.

Mr. Kaplan, did you ever have any reason to believe that Mr. Barnes was withholding information from you?

- A No, I did not.
- Q Okay. Thank you.
- 25 MR. RAPHEL: No further questions.

	A-13-686890-B   In Re Parametric   BT Day05   2021-08-20
1	THE COURT: Thank you for wiping down.
2	MR. PEEK: For a rookie he's doing a good job, Your
3	Honor.
4	MR. RAPHEL: I've learned from watching.
5	THE COURT: All right. Mr. Apton.
6	Thank you again, Counsel. That was very well done.
7	I didn't have to even remind you.
8	MR. RAPHEL: Thank you.
9	THE WITNESS: You're getting them well trained, Your
10	Honor.
11	THE COURT: Well, we've got two more weeks. We'll
12	see how long it lasts.
13	MR. RAPHEL: Okay.
14	REDIRECT EXAMINATION
15	BY MR. APTON:
16	Q Hi Mr. Kaplan, again. How are you?
17	A Oh, I'm well. Thank you.
18	Q Mr. Peek asked you earlier, who was involved in
19	drafting the proxy statement and you said or he said Barnes,
20	the legal team and the auditors, and you said, yes.
21	Presumably, there were people from VTB who were
22	involved in drafting as well; correct?
23	MR. HESS: Objection.
24	THE COURT: Overruled. You can answer.
25	THE WITNESS: I don't know specifically. I you

THE WITNESS: 083. I have it in front of me now, sir.

## BY MR. APTON:

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- Q There's a list of the projections. I believe on page 83 is projections for VTB holdings, including revenue, EBITDA for 2014, or '13, '14, '15 and '16; correct?
  - A For Turtle Beach Holdings. Yes.
- Q So now those projections came from VTB Holdings; correct?
- A Yes. Yes, they would have. Yes. Yes. That's where
  I said --
- Q I --
  - A -- when they have the adjusted EBITDA, I said I used the 40 million. Their next year was 56.7 million, which I didn't use, because I know that their business was deteriorating a bit. So I used the 40 million as the --
- 17 Q Were you --
  - A -- my -- as my best guess for what would happen in the next year.
  - Q Were you aware that their business had already deteriorated by this date, or the date of the proxy statement?
    - A Yes, I was. I believe I was.
  - Q Did you account for that in the calculation that you performed, that you explained to Judge Gonzalez?
  - A Yes. That's what I just said. I did not use their

- projection of 56.7 million for EBITDA. I used -- well, I used \$16.7 million less.
  - Q You said 16.7?

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- A Yes. I used 40 million, and not 56.7 million.
- Q Well, I'm sorry. What about for 2013? Do you see in 2013 they were projected 40.6 million EBITDA?
- A 40 point -- 40.6. That's correct. That's what I used.
- Q Now, if -- if that number was not 40.6, but rather let's say 20 million, would that have affected your calculation?
- A Yes, it would have. But I had no idea that it was going to be 20 million.
  - Q What if it was 13 million?
    - A I'm sorry. Say that again?
- Q If the number was not 40.6, but actually 13 million, I assume that would have affected our calculation as well; correct?
  - A It would -- it would have if I had that information, but I didn't at the time.
  - Q If you needed to, could you quickly run your calculation again, just subbing in that 13 million number, or would it take too much time?
- A Well, no, then it -- then the valuation -- the relative valuations, if I use the same valuation for

Parametrics, which was 89 million, and 10 times 13 million is 130 million, you add them both together and that's -- well, I don't have a pencil here, but let me -- I can do that. 219, divide that by 89, that comes out to 40 percent. But I don't think that's relevant, because I had none of that information in front of me --

- Q Exactly. You didn't, did you?
- A -- to use.
  - Q And I'm -- I'm sorry. You said 40 percent?
- 10 A Yes.

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Q So the -- if we were to adopt your calculation, the exchange rate should have been 60/40; is that your testimony?

A No, that's not my testimony. My testimony in the hypothetical that their -- their EBITDA was -- was 13 million, which I -- I have difficulty going back to the time when I was doing those calculations, believing that it would have dropped that much.

And if I use -- plug in those figures, then yes, it's a 40 percent. But that's not what I'm saying.

Q Well --

A I'm saying, just from the calculations, 40 percent works out. You know, figures don't lie. But liars do figure.

Q Well, I'm just speaking hypothetically. So, because I understand you did not have that number when you did this calculation. So I'm not faulting you.

- A You can give me any number. I can punch the numbers, but that doesn't really tell me what I thought the fair valuation was.
- Q Why did you have trouble believing that the number would drop down to 13? You just mentioned that.
  - A I said I had no idea that it would drop down to 13.
- O Oh.

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- A I said --
- Q Well --
- A -- in fact, I had trouble believing that it would have dropped that much.
- 12 Q Right. And why is that?
  - A Well, I didn't think that their business had deteriorated to that extent. I knew that business was soft because of the delay of the Xbox and the Sony games. But I mean, that much of a deterioration in EBITDA, I could not have imagined it.
  - Q It would suggest that there was more going on than just the console transition; you would agree?
  - A Well, I can't agree because I didn't know that figure.
  - Q Fair enough. If I can move on, you -- Mr. Peek asked you about Mr. Potashner's employment agreement and whether the board --
- 25 A Yes.

- Q -- approved it. You said --
- 2 A Yes.

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- Q -- well, I don't remember what you said. I think you said that the board did not, and you -- you thought that Mr. Barnes had. Is that right?
- A No. I said that I did not agree with the employment agreement, but the board did, and the investment bankers did. I was not in favor of hiring Mr. Potashner in the first place.
- Q Would you agree that Mr. Potashner negotiated his own employment agreement?
- A Of course. He negotiated with us. When I say us, with the board, for the employment agreement.
  - Q But would you agree that he set the terms?
  - A The terms were by mutual agreement.
- Q Mr. Kaplan, with respect to Houlihan Lokey, you had testified earlier that they were Parametric's investment bankers; correct?
- A That's correct.
  - Q Are you aware of how that came to be?
  - A No. I know that they were introduced to us, but I don't know why they were introduced to us. I think it was at the suggestion of Turtle Beach, but I'm not sure.
  - Q Would it surprise you if I told you that Houlihan Lokey was referred to Parametric by Ken Potashner's personal wealth manager?

- 1 A Yes, I'd be surprised. I wasn't aware of that.
  - Q Would you have wanted to know that during this process?

A I'm not sure I really needed to know that, because I think they did a very credible job, and they were -- they were -- my impression is they were working for us, us being Parametrics, and the board of Parametric.

- Q Now, Mr. Peek asked you about the fairness opinion, some specific portions about it. He asked you that -- I guess to confirm that Houlihan Lokey had reached out to other potential acquirers; do you recall that?
- A Yes, I do.

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- Q Are you aware that Mr. Potashner put boundaries in place to prevent other acquirers from making offers?
  - A No, I was not aware of that.
- Q Are you aware that Motorola wanted to buy Parametric's IP?
- A I know that they were interested. I don't know the extent to which they wanted to buy it. I know that they were interested in it.
- Q Are you aware that Mr. Potashner told Motorola to speak to Juergen Stark instead of dealing with them directly?
- A No, I'm not aware of that.
- Q Are you aware that --
- A I do know that --

-- Mr. Potashner told Juergen Stark --

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MR. PEEK: Were you finished, Mr. Kaplan?

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THE COURT: Had you finished your answer, sir?

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THE WITNESS: No, I was just going to add that I do

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know that Juergen Stark had previously worked for Motorola in a senior capacity, senior executive capacity. So that might be

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because he knew the firm, that could have been why Ken

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THE COURT: Okay. Keep going.

Potashner suggested they speak to Juergen Stark.

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BY MR. APTON:

Potashner?

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All right. Are you aware that Mr. Potashner told Juergen Stark he was slow-playing licensing discussions?

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Well, I saw that in an -- in an e-mail later when the Α

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chain of e-mails was circulated, when -- when the lawsuit

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arose. But I wasn't aware of it at the time.

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Mr. Kaplan, this question might be redundant, but if you had the opportunity to, would you do any business with Ken

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MR. PEEK: Objection, Your Honor.

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THE COURT: Overruled. You can answer.

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I would not do business with Ken THE WITNESS:

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Potashner. And I think I expressed in an e-mail that I wrote

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when I was under consideration as an independent board member,

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going to Turtle Beach, I wrote an e-mail that said that I

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JD Reporting, Inc.

withdraw my name, because I wasn't willing to serve on any --

	A-13-686890-B   In Re Parametric   BT Day05   2021-08-20
1	on another board with Ken Potashner. That's that's in the
2	record.
3	Q Mr. Kaplan, thank you for your time today.
4	A Thank you, sir.
5	THE COURT: Anybody else have any additional
6	follow-up?
7	MR. PEEK: No questions, Your Honor.
8	MR. HESS: No questions, Your Honor.
9	THE COURT: Thank you, sir. We appreciate your time.
10	Have a very nice afternoon. Okay.
11	THE WITNESS: Thank you, Your Honor. It's been a
12	pleasure being in your courtroom, and I appreciate all that's
13	happened.
14	THE COURT: Have a nice day.
15	THE WITNESS: Thank you.
16	THE COURT: It is 11:34. So rather than start the
17	next witness, we'll wait until 1:00 o'clock.
18	What is the plan with the next witness, same length?
19	MR. PEEK: Probably less, Your Honor. But I'll rely
20	on Mr. Apton.
21	THE COURT: Is it Mr. Putterman?
22	MR. APTON: For Mr. Putterman, yeah. Probably.
23	THE COURT: Is it Mr. Putterman?
24	MR. APTON: Yeah. It's Putterman.
25	THE COURT: Okay. Have we heard further from
	JD Reporting, Inc.

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A-13-686890-B | In Re Parametric | BT Day05 | 2021-08-20
     one of the lawyers who hasn't gotten back yet. As soon as he's
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     here, we'll get started. Okay?
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               THE WITNESS: Thank you very much.
                       (Pause in the proceedings.)
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               THE CLERK:
                           So, Mr. Putterman, it's my understanding
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     that you have agreed to be sworn over our video line; is that
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     correct?
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               THE WITNESS: That is correct, Your Honor.
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               THE COURT: If you would raise your right hand,
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     please.
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                             SETH PUTTERMAN
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      [having been called as a witness and being first duly sworn,
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                          testified as follows:1
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               THE CLERK: Please state your name for the record.
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               THE WITNESS: Seth Putterman.
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               THE COURT: Mr. Putterman, the attorneys in the
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     courtroom and I are all wearing masks. So it may at sometimes
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     be difficult to hear us. If for some reason you can't
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     understand us, let us know, and we will repeat ourselves.
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     Okay?
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               THE WITNESS: Understood.
                                          Thank you.
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               THE COURT: All right. Counsel, you may proceed.
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               MR. APTON: Thank you, Your Honor.
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## DIRECT EXAMINATION

BY MR. APTON:

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- Q Mr. Putterman, my name is Adam Apton. I represent the plaintiff in this case. Can you hear me okay?
  - A I can hear you so far. Thank you.
- Q Good. And I can hear you as well. If you can't hear me, just let me know. All right?
  - A Yes.
    - Q You were on the board of Parametric, yes?
- 10 A Yes.
  - Q And at what point do you recall Parametric starting to consider merging with Turtle Beach?
- 13 A That would be about March of 2013.
- 14 Q Had Parametric spoken to anyone else about merging
  15 prior to that point?
  - A There were ongoing discussions of opportunities for licensing and perhaps mergers continuously.
- 18 Q Licensing was an important part of Parametric's 19 business; correct?
  - A That was the hope. We were hoping to find the profitable licensing partner.
  - Q In terms of the business model for Parametric though,
    Parametric had a very strong IP; correct?
- 24 A Yes.
- 25 Q And so the way it was going to generate revenue was

- 1 to license that IP out to licensing partners; is that correct?
  - A That was an opportunity we were looking into.
  - Q And what steps had the company been taking at that time to try to find licensing partners?
  - A The CEO of the company and -- would try to make connections and find licensing partners. That was his main responsibility.
    - Q And to whom are you referring when you say CEO?
    - A I'm referring to Ken Potashner.

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- Q How did you come to meet Ken Potashner?
- A He was brought to the attention of the company around 2000 and -- 2012 by Woody Norris.
  - Q And do you recall having any first impression of Mr. Potashner?
  - A Yes, definitely. He was an extremely well spoken, intelligent person who projected conviction about his enthusiasm for the product.
  - Q And how would you describe your relationship with him at that point?
    - A Businesslike, Yeah.
  - Q But the relationship soured after that point; correct?
    - A At some point after that it soured; correct.
  - Q So can you elaborate on that. What I'd like to know is how and why and when.

A So Mr. -- you know Descartes said, I think, therefore I am. And I came to realize over time that Mr. Potashner said to himself I take, therefore I am. And he became a taker, and he also wouldn't hesitate to make allegations or threats from time to time in order to try to get more for himself.

Q Now, I had seen a number of e-mails in this case, and I've seen correspondence between him and Bob Kaplan of -- would you consider Bob Kaplan a friend of yours?

A Yes.

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Q So dealing with Ken Potashner it must have been difficult having him take from you and Bob Kaplan during the merger negotiations. Is that a fair statement?

MR. CASSITY: Objection. Foundation.

THE COURT: Overruled.

THE WITNESS: Excuse me. Am I to try to answer that?

THE COURT: Yes, please.

THE WITNESS: Okay. Thank you.

It feels like there are a lot of assumptions in that question to me. So I'm going to try to break it down.

Mr. Potashner was trying to get more for himself in different ways. And we, the board of directors regarded it as our duty to determine when what he was trying to take took, you know, from the shareholders unfairly. And we were there to protect the shareholders. It wasn't him taking from me and Bob Kaplan. It was to protect the shareholders is how we took

1 actions in this matter.

BY MR. APTON:

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- Q I understand. Now, there's obviously an issue related to HHI. Are you familiar with that acronym?
  - A Yes.
- Q So can you describe whether or how HHI was an issue of contention between you and Mr. Potashner.

A Yes. I need to back up a little bit first and say that one of the great opportunities for this invention of Woody Norris is that it could help people who were hard of hearing to hear without having to put in hearing aids. One of the biggest complaints in old folks' homes is I can't hear the television. And this was a means of directing sound to people so they could hear, even people who were hard of hearing. And so early on I personally became very enthusiastic that this was a key opportunity for the company.

And so I -- and then Mr. Potashner on his own and perhaps buying into my enthusiasm wanted to pursue this direction and wanted to form a subsidiary of Parametric Sound called HHI. That would take over this health aspect of the company as compared to a consumer aspect of the company, which was the usual Parametric Sound, HHS -- HSS speakers.

And what happened was that a paper company was formed. The structure of a paper company was formed, but in order to protect the shareholders, this paper company had to

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develop value before, on behalf of the shareholders, we would put assets into that company, assets being the IP, the valuable IP is Parametric Sound. And this became the source of the dispute.

At that point, the shareholders and myself who was involved — the shareholders, I mean the board of directors on behalf of the shareholders and myself who were involved were against putting assets in there and diluting what the shareholders owned into the subsidiary until some value was demonstrated. And this led to some severe disputes with Ken Potashner. And I should say that the Board of Directors took control of the situation, and the Board of Directors prevented assets from going into HHI.

And furthermore, when the merger became a core opportunity for the company, as I can explain, and the merging partner, Turtle Beach said, look, we want that HHI to go away, there were again strong disputes again with Mr. Potashner. And the board of directors forced that this -- even this paper company, which never had any value because it never had any IP put into it, it was always just an empty paper company, even that was ended. There were numerous difficult discussions. Ken Potashner was negotiating maybe we can have a high level FDA license, which won't interfere with the commercial license, and he was just told by the board of directors no, no, no. We want this merger to take place because Turtle Beach is our best

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Is he referring to your support in developing the subsidiary?

Α I think this letter is that, as I mentioned, I was very enthusiastic to develop and bring this to market. Initially, when we were talking about the subsidiary in the discussion phase, I was considering the possibility that I would join the subsidiary. As I thought more about it, I felt this wasn't fair to the shareholders of Parametric Sound, and I could do more for them by helping to control the subsidiary from the board of directors than to join it.

A little voice inside of me said, you know, maybe you're entering a conflict of interest here, and so I then backed out and did not join in any way the HHI projected subsidiary, which as I said, never had any value.

- Well, so did Mr. Potashner ever give you anything in exchange for your support for the HHI subsidiary?
- Α No.
- You had a consulting agreement with Parametric; did Q you not?
  - I had a consulting agreement with Parametric Sound. Α
- And what were the terms of payment for that consulting agreement?
- I received a \$3,000 a month to be generally available Α and to carry on research.
  - In particular, there were two issues that were of a

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scientific nature that fall into my area of expertise. I am a physics professor at UCLA, and my specialty is sound. And, of course, Woody Norris's invention is related to sound. And there were two issues I can mention here. One was that Woody Norris was using ultrasound, which is sound at frequencies above hearing, so that you wouldn't hear it, in order to create through nonlinear effects sound that you can hear.

But there is a problem. When the ultrasound is strong enough to do that, the ultrasound can create what we call subharmonics, which means lower frequencies. So if you had 40 kilohertz of ultrasound, you could get a subharmonic at 20 kilohertz or even a second subharmonic at 10 kilohertz, which then would be heard as a squeak. And we needed to understand the science behind this so that we could develop next generations of the product. And so I worked on that issue in return for the consulting fee.

And then it came to pass that -- or it became important that we understand there was lots of controversy about the -- whether ultrasound at the levels being used were safe. And I consulted and organized the existing literature to become an expert on the safety or shall we say the health issues of the ultrasound. And this became an issue of discussion during the merger with Turtle Beach.

Q This consulting agreement ultimately caused you to resign from Parametric's board; correct?

A I would say I did resign from Parametric's board in November 2013, and it was not the consulting agreement. It was the valuation of the stock options, which I had received. The consulting agreement did not put me over the limit of the official limit that independent directors should be receiving. My understanding is that what put me over was the valuation of the stock options.

- Q When did you receive stock options?
- A I don't know the dates. I was receiving stock options from time to time.
- Q If you could look at document 278, I believe that's your resignation.
  - A Yes. Thank you. Yes. Thank you. Yeah.
- Q So this is in November of 2013, and you referred to --
  - A This is --
- 17 Q I'm sorry.

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- A No, no. I'm sorry. Please continue.
- Q The last line -- oh, I'm sorry, the last line of the e-mail on top says, "Ken, thanks also for telling me that you've authorized Jim to send me the payment of 10,000 for consulting services rendered early October."?
  - THE COURT: It's not admitted.
- Was there an objection to it? You may have just missed it, or we missed it when the recitation of numbers were

BY MR. APTON:

Q So, Mr. Putterman, this e-mail references the \$10,000 payment for consulting services that Ken authorized upon your resignation; correct?

A There was -- I don't think that was authorized upon my resignation. There were consulting services that I was rendering, and I -- my memory is that at some point the company had put a hold on the payments because of financial considerations, and I kept consulting. And then at some point prior to the resignation, which is acknowledged in this letter, I was sent those fees.

I don't think I -- I propose that this is not connected for payment for the resignation.

Now, the first paragraph points out that the resignation was due to the valuation of the stock options. And furthermore, it points out I disagreed with the valuation of the stock options. But this was ex post facto. I didn't know that this mistake had happened.

1 Q Understood.

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- 2 If we can, Dr. Putterman, I'd like to go to Tab 16.
  - A I'm sorry. I didn't hear where you wanted me to go.
    - Q 16, 1-6.
  - A 16. Document 16. Okay. Sorry. That's not -- I have to -- this will take a moment to pull out.
  - MR. CASSITY: I don't believe this was disclosed for this witness.
- 9 THE COURT: Hold on a second.
- 10 THE WITNESS: Maybe this wasn't disclosed.
- 11 THE COURT: We'll find out in just a second, sir.
- 12 Is it on your list, Counsel?
- 13 MR. APTON: I have to check, Your Honor.
- 14 THE COURT: Okay.
- 15 MR. APTON: If the witness has it though, then 16 presumably it was disclosed.
- 17 UNIDENTIFIED SPEAKER: No, he has all the exhibits, 18 Your Honor.
- 19 THE COURT: We'll see.
- 20 (Pause in the proceedings.)
- 21 THE WITNESS: Your Honor, I was able to find document 22 16, but it wasn't in my disclosure list.
- THE COURT: Okay. So hold on a second, sir. We'll wait and see if it's in anybody's disclosure list before we go to it.

- It's not in defendants', Your Honor. 1 MR. MOORE:
- 2 MR. APTON: You know what, Your Honor, it's in
- 3 Mr. Norris' disclosure list. I would ask permission to use it given that he's a recipient on the e-mail. 4
- 5 THE COURT: Denied. It's why we did the protocol. 6 Okay.
- 7 BY MR. APTON:

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- Dr. Putterman, at what point in time did a license Q get put into place between the company and HHI?
- 10 Α A license, never.
  - There was never any sort of agreement between HHI and parametrically?
    - Α For a license, no. To set up a shell company, which would handle a possible license in the future, yes, but the license was never granted by the board of directors.
      - If we could go to Exhibit 288, please.
  - Yes. I have Exhibit 288. Should I take a moment to Α read it?
    - Yes, please. Q
- 2.0 Thank you. Please. Α Okay. Yes.
- So in this e-mail, I believe you're communicating with Mr. Norris, and you debate whether it's worth giving up 23 all the control if Parametric stock will be \$30 after the 24 merger. Is that a fair read?
- 25 It's a fair read. I had -- that's a fair read. Α

Q So what control were you discussing giving up -- or I should rephrase.

Are you talking about giving up control about negotiating the merger?

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A No. I was referring to giving up control over -over the company -- over the company to -- this is after the
merger discussion started, and that the board of directors
would be giving up control over to Turtle Beach.

And I loved Woody's product, and the thought crossed my mind of my enthusiasm for the product, and I was going about my enthusiasm as to how valuable it was. And this reasoning — this wasn't reasoning. You know, this was a thought crossing my mind.

I wanted Woody's assurance. I wanted to hear his opinion because Woody was a key person that I got advice from, and I was raising here how much enthusiasm I had for his product, asking him to say so what do you think we should -- I was saying what do you think we should do?

And the key issue, which was my learning experience here is that there's a big difference between having a great idea for a product and bringing it to market, and implementation. And Woody had this genius invention and however it hadn't gone anywhere. And eventually what came to pass is I realized the value of marketing. And that's why I then became totally enthusiastic for the merger. Because

Turtle Beach could bring it to market.

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Across the street from UCLA was a store Best Buy, and when I heard about Turtle Beach and this and that, I said let me go over to Best Buy and see what they have at the store.

What's their Turtle Beach display. And I went into the store, and I had a eureka moment. And there in front of me was this display 10 feet high of Turtle Beach products right there at the entry to the store. And this is a major store for appliances and for audio files. And I realized then that my hopes for the price of Parametric Sound were wishful thinking compared to the capability to bring something to market. And this was a big influence in me in how I move forward. And so this letter was at the earlier stage where I'm trying out my ideas and thoughts to see what other people who I respect say.

Q Now, so you indicate in your e-mail that
Mr. Potashner thought that the value of Parametric's stock
would be \$30 after the merger. Did he explain why?

A I'm sure there were discussions on that. I can't remember the precise thing.

Q Sure. Had the stock gone to \$30, what would that have done to the value of the options you held?

A I guess if it went to \$30, I think I would have made in the -- you know, a couple of hundred thousand dollars or something like that. I would have to try to backtrack that, but it would certainly be very nice.

- Q If we could go to Exhibit 5 Mr.-- Dr. Putterman. Excuse me.
  - A It's okay. Don't worry. You can call me mister.

    Yes. This is minutes of a meeting. Yes. Please.
  - Q Do you recall at this meeting Mr. Potashner, and I'm referring to the bottom of page 1, top of page 2, Mr. Potashner telling the board that he had made, quote, Good progress regarding the HHI stock option issues and that there were no outstanding issues?
  - A I do remember -- I do remember those comments roughly in this time frame. Yes.
  - Q But those comments were not true in this time frame; correct? If you look at page --
    - A Correct.

- Q -- 3, I think it features what you had to say about that.
- A He was -- I would say I disagreed with his statements. Absolutely.
  - Q But his --
- A The point is that Turtle Beach wanted him out of HHI, and they wanted HHI out of the company, and they wanted a clean slate when the merger happened. And --
- Q It was more than that because at the top of page -MR. CASSITY: Well, Your Honor, is he finished with
  his answer?

1 MR. APTON: Oh. I --

BY MR. APTON:

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- Q Were you done, Dr. Putterman?
- 4 A Yes. Thank you, please. Yeah.

THE COURT: Okay. Keep going.

## BY MR. APTON:

Q At the top of page 3, the board minutes reflect that Mr. Potashner was going to become the CEO of HHI along with his options. And then you indicate later on that there was no agreement, notwithstanding suggestions to the contrary and reports from Mr. Potashner or even in your agreement with Turtle Beach. Correct?

A Yes. I -- the issue with HHI is that HHI was -- in the process of being done away with, and I can't put the precise timing, but it was clear that somewhere between here and August it had to be done away with because August was the vote on the merger, early August.

Q My point is, is it's apparent based on the minutes that Mr. Potashner told you one thing when you said something else was true. Did he ever do that in other instances?

A The answer is yes. I'm not prepared to give you a list, but the answer is, of course, yes.

- Q Do you remember the topics which that occurred to?
- A I would have to -- when I think about that, there's so much noise goes through my head because with Ken there was

this smart person who chose to surround himself with noise that he created. And I just feel a resistance going into all that noise. I — there certainly were other instances. I just don't know how to approach that question. I would really want to, like, think about it for 10 minutes and see what comes out of all of the noise.

Q We -- if you want to think about it, you can, Dr. Putterman.

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Let me venture a guess. Is John Todd part of that noise?

A John Todd is certainly -- was certainly a problem, yes, and that was a problem brought on by Ken Potashner.

Q What about payment of bonuses in 2012 for Ken Potashner?

A So I don't remember. I know he received bonuses, and we voted on these bonuses, but I don't remember the details of the bonuses.

Q What about in 2013, compensation in 2013?

A There was compensation. He received compensation, which I regarded as contractual for the, shall we say, closing of the merger.

Q So not because he satisfied performance targets though; correct?

A There was debate as to how much he satisfied the performance criteria. And the board discussed it. These

Α Correct.

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So how was it that you and Andrew Wolfe were appointed to that?

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- A Somebody's got to do the work.

well spoken. And so Andy is on the board.

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Q And so who took over the negotiation, you or Mr. Wolfe?

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A I started it, and then -- but I was in touch with Andy at all times, and Andy was in touch with me. I wish to say here that Andy Wolfe was brought onto the board of directors as a past associate of Ken Potashner. Ken Potashner

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very much wanted to have Andy Wolfe on the board of directors,

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and we were impressed with Andy and his competence and being

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You would have been concerned that perhaps Andy would have not been as forceful as he needed to be with Ken, but my experience is that Andy was someone I could always approach, and I could always work with him to deal with some difficult

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problems with Ken Potashner.

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I have complaints about Ken Potashner, but I don't have complaints about Andy Wolfe.

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Q Well, Mr. Potashner actually encouraged you to seek
Andy Wolfe's guidance on this issue, yes?

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A I think he did, yeah. I think he would have initially approved, but then he -- Andy did his job.

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Q Do you have any knowledge as to whether Potashner was instructing Andy on how to advance the negotiations?

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A I think Potashner was trying to influence both of us how to advance the negotiations. The point is that the dye was

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cast, and the board of directors wasn't in favor of -- by board of directors, I generally mean especially Woody Norris, myself and Bob Kaplan -- were strongly in favor for making this merger happen. And the dye was cast, and it was clear that Turtle Beach wanted HHI away with, and that's what happened.

Q So after the board told Mr. Potashner not to discuss HHI, he continued to do so though; correct?

A Yes. I've been informed of that during the -- I did not know of that at that time. I've been informed of that during the litigation.

Q Can you please turn to Tab 17, Dr. Putterman. And let me know if this --

A That's the -I'm sorry, sir?

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Q I was going to ask you to look at this e-mail in Number 17, and perhaps it might refresh your recollection as to whether you knew about Mr. Potashner discussing HHI.

But in the middle of the page, there's an e-mail from Juergen Stark to you and Jim Barnes?

- A Uh-huh. Yes. Yes, I see that.
- Q And who is Juergen Stark?
- A Juergen is the CEO of Turtle Beach.
- Q And as of July 3rd, he's alerting you that Potashner is still discussing HHI with him; correct?
  - A That's right. And I -- that's correct.

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- Q So the fact that Mr. Stark is telling you means that Mr. Stark is aware Potashner should not be discussing HHI; correct?
  - A Yeah. Yeah, that's correct.
- Q Did you or any of the other directors take steps thereafter to stop Mr. Potashner from discussing HHI with Mr. Stark?
- A I believe we did, and I believe even after we took further steps that I heard that there were further discussions.
- Q And so did there come a point in time when you and your other directors took some sort of formal action to remove Ken Potashner from the board?
  - A No, we did not.
- Q Did you hire counsel to try and remind him of his fiduciary duties?
- A I don't remember that. We did have a corporate counsel, and I don't remember if there was such a discussion.
- Q Did you take any formal action to try to stop

  Potashner from continuing to discuss HHI despite his conflict

  of interest?
- A Well, the actions we took were to tell him not to do it. And the main action we took was to eliminate HHI, and he was -- we just forced that to come to an end, and that would be the end of it.
  - O The dissolution of HHI and the cancellation of the

options, that was, in fact, because Juergen Stark insisted upon

2 it; correct?

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A Correct.

Q So had he not done so, it would be possible that Ken Potashner might still actually have his HHI options, yes?

A Let me -- that feels a bit hypothetical to me. Let me please ask you to rephrase that.

The HHI -- if the merger with Turtle Beach had never happened, then the HHI, as an empty paper company might still exist today without any value because it would have no patents or licensing inside it.

Q So my question was actually a bit more narrow, and the point I was trying to make was it was actually Juergen Stark who insisted and canceled the options, not the board necessarily. Is that fair?

A I would say that Juergen Stark, as part of the negotiations for the merger, said the merger was off unless Parametric Sound cleaned up the situation with HHI, which meant to eliminate it. And then this was — this was indeed eliminated by Parametric Sound on its own.

Q At the insistence of Mr. Stark; agreed?

A It was -- it was at the insistence of the -- at the conditions of Mr. Stark and at the insistence of the board of directors which wanted independently to have this merger.

Q If we could turn to Tab 67, Dr. Putterman.

- A That's from Robert -- Kaplan, Robert.
- Q Yes. And in this --
- A Yes.

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- Q Excuse me. On the second page, there's an e-mail from Bob where he is suggesting language for a proposed resolution?
  - A Uh-huh.
  - Q For a \$50,000 payment to the independent directors.

    Do you see that?
  - A Yes.
  - Q And in response?
- 12 A Uh-huh.
- 13 Q You say,

"I am uncomfortable that if the deals fall through the board of directors still gets a bonus. Can the bonus be made contingent on successfully raising the 5 to 15 million that we seek prior to closing, but that we need in any event?"

- A Yes, this is correct.
- O Go ahead.
  - A No, please. I'm waiting for your question.
- Q Did you have any understanding as to why Bob thought it would be a \$50,000 payment would be deserving -- deserved?
  - A Yes. We were working almost every day in connection

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with the merger. There were lots of issues. There was a lot or of work during the go shop period, and it took a lot of time, and Bob Kaplan especially did tremendous work analyzing financials independently. He and Jim Barnes were the key people I relied on in determining the financial aspects of the merger, and they were up on everything. So I think a \$50,000 bonus could have been reasonable.

Q And Bob, in his later e-mail, he says, "I used 50,000 as a starting point."

So like were you and Bob interested in a greater payment?

A Well, as you can see from -- I think he was interested perhaps in justifying a bigger payment. There was an issue of how our payment would be consistent with what Jim Barnes received because Jim Barnes was the Number 1 hero in the company, well after Woody Norris. And Jim Barnes, you know, we'd have to boost Jim's Barnes in order to justify a bonus for us if we wanted to be consistent. So I think these were some of the issues that were being discussed.

In the end, certainly with Bob Kaplan and myself, nothing happened regarding the bonus because I — it just felt uncomfortable to me to take it. It just didn't feel that very fair to the shareholders in this case, at least where it was going to us. So I just raised the issue of how we would feel comfortable about it. And then it just went away. There was

Q Do you have any understanding as to whether Ken Potashner thought a special committee should have been formed to evaluate this \$50,000 payment?

A I don't remember that. I don't remember that. I would think that would have been the right way to do it would be to have a special compensation committee to look into that.

Q There was no special committee for the HHI options granted to Potashner, was there?

A Right. There were separate committees. I don't remember what -- I mean, HHI was formed on paper and had no value. I don't remember what the different committees did.

Q Okay. But was a special committee formed to evaluate strictly that issue? Specifically whether Ken Potashner should get options in HHI?

A I believe so.

O There was?

A Well, I -- I say I don't have a clear memory of it.

As you say it, I think there was a group of people, but I should back off on that. I don't have a clear memory.

Q Okay. Because I have never seen anything to that effect. So if there was, I'd be interested in hearing about it.

A Well, you know, when a group of people sit around a table, I call it a committee, and we did bring in someone to

give us an official evaluation of what the value would be under certain circumstances of HHI for the purpose of having the options, and I call that a committee meeting. But it wasn't a special committee, as you would call it.

- Q Did Mr. Potashner ever share with you what he thought the value of HHI was?
  - A I can't remember.

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- Q Does 1 billion with a B sound correct?
- A I wouldn't be surprised if he gave numbers in that category.

Again, I feel it's very important to say that there's a huge difference between net present value and actually executing and bringing something to market.

Q The e-mail in Exhibit 67, at the very bottom you reference a 5- to 15 million that needed to be raised. Was that a capital requirement being imposed by VTB for Turtle Beach?

A So my understanding is that in order to close the merger there was a capital requirement with a lower bound to 5 million, and this was an important part of the activities in order to effect the merger.

- Q Are you aware of the origination of that capital requirement?
  - A I don't remember it.
  - Q Was it because of the VTB or Turtle Beach had paid a

UNIDENTIFIED SPEAKER: Objection.

THE WITNESS: I don't -- I don't know that. I relied on Bob Kaplan and Jim Barnes for their opinions on that to look into those financial issues.

BY MR. APTON:

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- Q All right. Can we please go to Number 122, Dr. Putterman.
- A Thank you. Yes.
  - Q At the bottom of the e-mail you have notes from a board meeting that I believe occurred on October 24th; is that right?
  - A Well, let me -- yes. You're referring to the sentence which begins, "Ken brought up and apologized for having issued a prior press release saying that he has been chosen."

Right.

- Q For this --
- A Correct. So there you go. Yeah.
- Q So Mr. Potashner appointed himself without permission to the board of the new company; correct?
  - A He announced that he was on the board, yes.
- 24 Q And you, understandably, said, hey, hold on. Can we 25 talk about this. Can we put a revote -- or a vote on it; is

that right?

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- A Yeah. Yes.
- Q And what did Ken say in response? Do you remember?
- A Well, you know -- Uh-huh.

Am I okay to answer?

Q Yes.

THE COURT: Yes.

MR. APTON: Sorry, Your Honor.

THE WITNESS: Thank you.

You're asking for like a consecutive — the discussions with Ken aren't consecutive with one thing to the next. There's just lots of noise, and I can dig into the noise and tell you his, you know, his responses that he would threaten to sue us. He might have at this time said to me, if you don't do what I want here I'll never work with you again in the future. It was very childish. It's like kids in the playground saying if you don't do this I'm not going to be your friend anymore. And there was all this type of noise coming from Ken, and he wanted it very much, and would make these sort of childish bullying threats all the time. And that happened. BY MR. APTON:

Q Understood.

So given that this involved though a merger with two large companies, the stakes were higher than the scenario you described on the playground. You had two companies --

A Oh, no. Well, I mean, that he would never work with me again in my career, that's not such high-stakes.

THE COURT: Thank you. We needed that laugh, sir. We appreciate that.

Physics professor and comedian.

## BY MR. APTON:

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Q Okay. Dr. Putterman, let's go to 282, please. So where I was going with it was that he insisted, and based on your e-mail to Bob Kaplan, you suggested that you, quote, give in on all matters, or Ken will not do his best for the merger. What precipitated that, and what happened afterwards?

A I think as the CEO of Parametric Sound he had the capability to, you know, make problems with the merger. He certainly had the capability to interfere with the vote among the shareholders, and so that was -- that was -- you know, that's not a nice situation.

I can't -- what we did basically was to ignore this noise and say what do we need to do as a board of directors to get the merger, and let's ignore this noise. We need to bring the product to market, and what we're going to do is just to -- like we were two thirds of the Senate and two thirds of the House together, we were just going to run it without a majority vote on the board and make the merger happen, do away with HHI and take the necessary step to raise the funds, organize the go shop. I mean, that -- you're seeing responses here to an

So Mr. Kaplan described the scenario as if you went

So I would like to respond to that. There's more to

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unpleasant atmosphere, but we had a clear way of acting.

forward with the merger you could push Ken off to the new

company and just be done with it. Is that a fair assessment?

it, but there's certainly some truth in what you're saying.

board of directors of Turtle Beach, and there was a -- I

shareholders, it's thought of as good optics to have the

the new company so he can carry forward the integrated

that for two reasons. One is continuity. For the

Ken did receive a majority, but not a unanimous vote to be the

person -- a person who would represent Parametric Sound on the

didn't -- I was happy to -- not happy to. I went along with

continuity that the CEO is going to be in the front lines of

knowledge of where we were and where we were going or want to

There was another key point which made this

compromise feel acceptable to me, and none of these were easy.

They took a lot of thinking and lots of discussions on all

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these matters.

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period where (video interference) to, and we were (video

It was I heard from Jim Barnes that Turtle Beach knew

interference) pushing him over there. I didn't see -- am I

all about Ken and knew what he was up to. And as soon as he

was on the board of directors, they would organize a transition

So putting that together -- and there were many

JD Reporting, Inc.

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discussions about this -- I felt it was a smooth thing to do in purpose of the merger.

I understand. So in August of 2013, there was a board meeting, and Craig-Hallum presented. And you guys had a vote on whether the deal should go forward. Do you remember that?

I actually do remember it. Craig-Hallum I Yes. think put on a slide show for us.

Uh-huh. And in making your decision whether to go 0 forward with the merger, did you rely on the numbers in the Craig-Hallum presentation?

So I relied in part on those numbers. I relied in part on Bob Kaplan coming up independently with his own estimate which was consistent. I relied especially on my personal investigation at Best Buy to see the incredible ability of this company to get to market, and I relied on the fact that Juergen Stark was a former director at Motorola.

If the numbers in the Craiq-Hallum opinion had been different, specifically if the value of VTB or Turtle Beach had been significantly less, would you have still gone forward with the merger?

Well, if it had been significantly less, then something would have shown up with Jim Barnes and/or Bob Kaplan, and this would have raise an alarm. As it was, Bob Kaplan came up with 17 percent versus 19 percent. So even

though it's probably within a range of error of course, but things looked okay to me.

I don't know how to hypothetically say if this changes and that changes, what would I do.

- Q The proxy came out in December of 2013. Do you remember that?
  - A Correct.

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- Q And the numbers in the proxy reflected the numbers that were in the Craig-Hallum presentation; right?
- A I don't know. I didn't check the proxy against the Craig-Hallum presentation. I more relied on Bob Kaplan and Jim Barnes to give me their opinions on the proxy.
- Q Do you have any understanding or did you have any understanding that Turtle Beach had deteriorated between the fairness opinion and the proxy statement?
  - A No.
- Q Would you have expected Ken Potashner to be aware of that if it occurred?
  - MR. MOORE: Objection. Speculation, Your Honor.
- 20 THE COURT: Overruled.
  - THE WITNESS: That's a -- I feel uncomfortable. I don't know what I say. If he knew that that had happened, I would expect him to tell us.
- 24 BY MR. APTON:
  - Q Knowing Ken Potashner, are you surprised that he did

JD Reporting, Inc.

If you could go to Tab 5.

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- This is again minutes of a meeting? 1
- 2 Correct. And the first paragraph, I asked you about Q 3 a license agreement between HHI and Parametric, and you said that there was none. Does this -- the last sentence in that 4 5 first paragraph refresh your recollection as to whether there 6 was one, specifically implemented in May of 2013.

UNIDENTIFIED SPEAKER: I'm sorry. Where are we looking?

THE WITNESS: Where are you?

MR. APTON: Page 5-4.

THE WITNESS: 5?

BY MR. APTON:

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- Do you see the top paragraph on page 4 in Exhibit 5?
- 14 Okay. Let me read from the read through the top Α 15 paragraph. "The potential amount of the license agreement --16 of the potential amendment."
  - Yeah. Yeah. Everything looks potential to me. There were discussions of all kinds of things.
  - Q But Dr. --
- I guess I -- I maintain there was no IP license put 21 into HHI.
  - The last sentence reads -- well, actually it's all one sentence. I'll have to read it, Dr. Putterman. Okay. This is important:
    - "With respect to a potential amendment of

the license agreement to HHI, e.g., to make a nonexclusive, Mr. Hendrick (phonetic) next reviewed the chronology of the HHI stock option grants noting that the options for the two directors were granted in February 2013, and the options for Misters Potashner and Todd were granted in March of '13. In each case, prior to the time the company and HHI had entered into a license agreement (which was 10 implemented in May 2013)." 11 So there was, in fact, a license agreement between 12 HHI and the company; correct? 13 Α

I guess that that's what this says. That's not my

- Perhaps if you go back one more page to page 3.
- Α Uh-huh.

It was --

memory.

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And the fourth bullet point, Q

> "The CEO of merger partner" --That's Turtle Beach.

-- "questioned the structure of HHI noting that the company financed and developed the technology exclusively licensed to HHI and that HHI has no product."

So that's your notes from the conversation you had with Juergen Stark; correct?

1 A Yeah.

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- Q All right. So you have no reason to doubt the validity of what's in the board minutes, do you?
- A No. No.
  - MR. APTON: Okay. Thank you, Dr. Putterman.
- 6 THE COURT: Could you wipe down, please.
- 7 MR. APTON: Yes, Your Honor.
- 8 THE COURT: Mr. Cassity, as soon as I get
- 9 disinfected, I'll let you start.
- 10 MR. CASSITY: Thank you, Your Honor.
- 11 THE COURT: Give us just a minute, sir. We have to
- 12 wipe down to comply with our COVID protocols here.
- 13 THE WITNESS: Thank you.
- 14 THE COURT: All right. Mr. Cassity, you're up.
- MR. CASSITY: Thank you, Your Honor.
- 16 CROSS-EXAMINATION
- 17 BY MR. CASSITY:
- 18 Q Good afternoon, Dr. Putterman.
- 19 A Huh?
- 20 Q Can you hear me okay?
- 21 A Yes. Thank you.
- Q I want to back up a little bit, Dr. Putterman. Can you tell us a little bit about your educational background, please.
- 25 A Yes. I was born and raised in the Brooklyn public

- school system and I got my Bachelor's Degree from Cal Tech and I earned a PhD from the Rockefeller Institute in New York, and now I'm a Professor of Physics at UCLA.
  - Q And how long have you been at UCLA?
  - A I'm sorry?
    - Q How long have you been a professor at UCLA?
- A For 50 years.
  - Q For 50 years?
  - A Yes.

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- 10 Q All right. And do you hold any positions with the 11 Acoustical Society of America?
- A Yeah. I'm a fellow of the Acoustical Society of America.
  - Q Okay. And what about the American Physical Society?
- 15 A I'm a fellow of the American Physical Society.
- 16 Q And you --
- 17 A If I could add?
- 18 Q Yes.
  - A More important, I'm the president of a charitable foundation to advance the frontiers of physics.
- 21 Q Thank you.
  - A It's called the Julian Schwinger Foundation.
- Q And you've also served as the Director of the Julian Schwinger Foundation; is that also correct?
  - A Yeah, I'm the president.

Q Okay. How were you introduced to Parametric?

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A That's an interesting story. I teach undergraduate acoustics at UCLA and one semester while I was teaching undergraduate acoustics there was an article in the New York Times magazine about the unusual use of sound waves by Elwood Norris. And so I read this article to show it to my class and because I was showing them how, you know, the topics that I'm teaching them as undergraduates at UCLA are in the news.

And so I discussed it and pointed out some mistake that was in the article regarding the applications of acoustics, and lo and behold one of the people, one of the students in the class was a producer who was re-training as a physicist. And she called up Woody and said, My professor spoke about your work. And he said, There's a mistake in the New York Times. And Woody says, I have to talk to the class. I have to set them straight.

And so this student comes to me and says, you know, he wants to talk to the class. And I said, oh, that's great; we'll bring him up; this will be a great day for the students. So Woody Norris came up to UCLA to give a lecture on his products and acoustics and his life, to give a motivational lecture to my class, and it was probably the greatest day of their undergraduate years and led to us, Woody and me, becoming great friends. And eventually I got involved with his inventions and joined his company.

- Q Okay. And you joined Parametric as a -- did you join as a director?
- A No. I joined initially just for fun and then as a consultant, but I pretty soon after that became a director.
- Q Okay. And do you recall when that was that you became a director?
- A Yes.

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- Q When was that?
  - A I'm sorry? When?
- Q When did you become a director of Parametric?
- 11 A So we met in 2011. This would be sometime, I think,
  12 in 2012, early 2012.
  - Q Does May 2011 ring a bell as to when you joined as a director?
  - A Oh, that's when I was a director? Okay. It was I thought somewhere around or just before that was when I started being involved more with his company. But I would say May 2011 could be right, yeah.
  - Q And you've mentioned with Mr. Apton that you also served as a consultant for Parametric; is that correct?
    - A Yes.
  - Q Okay. And can you tell us generally what you did as a consultant for Parametric?
  - A I evaluated the physical properties of the intense ultrasound fields he was dealing with and determined what

frequencies to operate at and determined how the device was working and what the impediments were to building a better device. I was generally on call for all the many issues that come up in trying to implement the ultrasonic systems.

- Q Okay. And did you have a consulting agreement with Parametric?
- A No. There's a director's disclosure, but I never had a consulting agreement. I never had a written agreement with Parametric.
- Q Okay. But you were compensated for your consulting services, I believe you testified?
  - A Yeah. So I was at their will.
- Q Okay. And did you receive compensation as a board member?
  - A Yes.

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- Q Did you receive any additional compensation for your participation in the Turtle Beach merger negotiations and agreement?
- A I don't recall what compensation. There might have been some compensation there. I don't recall what it was, but not the \$50,000 that was brought up.
- Q But you can't tell us here today any compensation that you received as a director, other than your director fees, for participating in the merger negotiations?
  - A Well, I did receive stock options.

- Q So you received stock options as a director?
  - A I believe so, yes. I believe we received some stock options as a director.
  - Q Okay. Did you receive any undisclosed financial or other interests in Parametric with respect to your work for Parametric? Was there anything that was undisclosed --
    - A No. No.
      - Q -- to shareholders or to Turtle Beach?
- A No.

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- 10 Q Okay. And you spoke in your direct examination about 11 HHI. Do you recall that?
- 12 A Yes.
  - Q And can you tell us why HHI was formed in the first place?
    - A HHI was formed because there was an interest in having an opportunity to have a subsidiary which would be separate for purpose of developing a health product.
  - Q And at some point the board determined to grant Mr. Potashner some options in HHI; is that correct?
- 20 A Yes.
  - Q And I'd like you to turn to Exhibit 522.
- 22 A What number did you want? 522?
- 23 0 522.
- A One second. Yes. Independent Directors Audit
  Committee.

Q And I'm going to direct your attention to the middle of the first page under "Purpose." And the second paragraph down says, "The firm of Pearl Meyer & Partners was engaged to review the equity compensation of Mr. Potashner --

A Yes.

Q -- in relation to consideration of granting Mr.

Potashner an option grant of 5 percent of HHI, pursuant to the HHI 2013 Stock Option Plan."

Do you see that?

A Yeah.

Q So did Parametric engage this consultant to advice it with respect to the HHI options?

A I don't know if -- I know that these discussions took place, but I don't have a clear -- I don't have a clear memory of this particular company.

Q Okay. Does reading these board minutes refresh your recollection as to whether that actually occurred?

A Yeah, definitely.

Q Okay. And if I could direct your attention to page 3 of the document. Do you recall you testified in response to Mr. Apton's question that there was no special committee that was formed? Do you recall that?

A Yeah.

Q Do you recall who approved the HHI options grant to Mr. Potashner?

- A I would guess that would have to be approved by the board of directors.
  - Q Okay. And if you read the top sentence of page 3, it says, "After further discussion it was unanimously resolved by the independent directors that they approve the following option grant to Mr. Potashner."
  - A Okay. "That they recommend that the board of directors ratifies." Yeah. Yeah.
  - Q Yeah. So do you recall who recommended the -- does that refresh your recollection as to who recommended the award of the HHI options?
  - A I mean, according to the minutes, the board of directors -- well, it was recommended by this independent directors and audit committee and then it went over to the board of directors.
- Q Okay. So it was recommended by the independent directors and then ratified by the full board; is that correct?
  - A Yes.

- Q Okay. And there were conditions as well to those stock options; is that right?
  - A That was the key. Yeah.
- Q Okay. And those conditions are set out in the paragraph 2 below, the chart; is that right?
  - A Yes. Yeah. And those conditions were never met.
    - Q And that was going to be the next question. So the

conditions for the vesting of the stock options, did they ever -- did any of those conditions ever get satisfied?

A No.

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- Q Okay.
- A I'm sorry, I was looking at my documents.
- Q No problem. You testified with Mr. Apton that the HHI options became a topic of discussion during the merger negotiations. Do you recall that?
  - A Yes.
- Q And you were appointed, along with Mr. Wolfe, as individuals who would negotiate with Turtle Beach with respect to those options; is that right?
  - A Yes.
- Q Did you have discussions with Juergen Stark in that regard?
  - A I -- the answer is yes. Yeah.
- Q Okay. And you had -- that was discussed in a number of board meetings; is that correct?
  - A Yes.
- Q And it was an issue that lasted a number of board meetings?
  - A Oh, yes.
- Q And I think you talked with Mr. Apton about some of the points that were discussed. Did Juergen Stark ever have authority to dictate to the Board of Directors how it would

1 resolve the issue of the HHI options?

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A Well, you used the word dictate. I would say we're in negotiations with Turtle Beach and Juergen Stark had his conditions and one of the conditions was that he wanted the HHI to be cleaned up and not even exist on paper. And so he -- we had to deal with that condition. It wasn't dictated in the sense that you must do this and you must merge. It was a condition which, you know, we could have refused the condition and it would be end of the merger.

- Q And that was something -- the board considered his condition, but who ultimately made the decision with respect to the HHI options?
  - A It was the Board of Directors.
- Q And ultimately did Mr. Potashner support the cancellation of the HHI options?
- A The merger went through and I think this was a key part of making it happen.
- Q And during the course of those discussions, did you confront Mr. Potashner directly on the issue of the HHI options?
  - A This happened.
- Q Now, while this HHI option issue was being addressed, did that hold up the rest of the merger negotiations that had been ongoing?
  - A It was all done in parallel.

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toward a merger, notwithstanding the fact that the HHI option issue was going forward?

Okay. So the board was proceeding with -- you know,

- (No audible response).
- Did you believe that the HHI options were worth a billion dollars or that the company, HHI, was worth a billion dollars at any time in this process?
- So, early on, as I said, I've had my own epiphanies Α in this. I had my own learning experience being on the Board of Directors and being in the front lines of a merger and acquisition. And initially I thought there was a billion dollars, very, very early on, because I evaluated the difficulty in hearing of a community, a huge community of people living in old folks' homes. And I thought if we sell each one of these \$1,000 for a speaker for their TV and so on and so forth, you'd have a billion dollar company.

And then my learning shifted, that there's a lot more in making money than rolling numbers on a page. In my learning, I came to learn that bringing a product to market is really the big deal. And so I would say maybe I thought it was a billion somewhere in 2012, and worth very, very little or much less when we -- as ourselves without the merger.

Thank you. And you had discussions with Mr. Potashner early on about the possibility of you joining the HHI board. Do you recall that discussion?

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- That was at the very, very initial stages. Yeah. Α
- Okay. And Mr. Potashner raised that as an issue, Q that he wanted you to join the HHI board?
  - He wanted me to join the HHI board, yes. Α
- Okay. And did you comply with Mr. Potashner's wishes to resign from the Parametric board and join the HHI board?
  - Α I did not comply.
- And I just want to go back. You talked about your Q consulting arrangement. Did the consulting agreement or arrangement that you had with the company, did that predate any of the merger discussions with Turtle Beach?
  - Α Yes.
- Okay. And you spoke earlier in your testimony about Mr. Potashner perhaps having a desire to take something from the shareholders. Could you explain what you meant by that, what it was that he was -- you felt that he might be willing to take from shareholders?
- Well, if he could set up a subsidiary in which he had options and the subsidiary had value -- which I maintain the subsidiary had zero value -- and then he could take some of that value, you would be shifting value from what the shareholders controlled to whatever percentage of the subsidiary he was taking. And this is why we put conditions on giving the subsidiary any value and the conditions -- you know, if those conditions were met, then we might be able to revisit

the possibility that he had already added value to the subsidiary, which then would be justified for the shareholders above the subsidiary.

- Q All right. So when you were talking about taking something away from shareholders, you were referring to wanting an interest in HHI; is that right?
  - A For instance, yes.
- Q Okay. You're not referring to him wanting to take away something from shareholders in connection with the merger?
- A No.

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- Q Okay.
- 12 A No.
  - Q And you're not referring to taking anything away from any other shareholders; is that right?
    - A What do you mean by any other shareholders?
    - Q Not looking to take anything away from any minority shareholders for himself?
- 18 A No.
  - Q That wasn't what you were referring to in your comment about taking something away?
    - A Yeah.
  - Q Is that right?
- 23 A That's right.
- Q Okay. And again, the HHI issue was resolved by the termination of those options; is that right?

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The HHI issue was resolved by just reducing it to zero.

Okay. Now, you talked about your consulting fees that you received. Did you approve the merger transaction in this case, the merger with Turtle Beach?

I voted for the merger with Turtle Beach.

Okay. Did you vote in favor of the merger because of consulting fees that you had earned in connection with the company?

Α No. I'd like to add a point there. After the merger went through, I organized a clinical study at UCLA to look at -- try to figure out how these Parametric Sound Speakers are good for people who are hard of hearing. And during -- and the clinical study was approved. We could have run a clinical study at UCLA in my lab. Plus having some financial problems and they said we can't pay any more for your consulting fees or the doctors' fees or anything like that. I tried to get everyone to continue on with the clinical study without payment because I felt the science was so compelling and valuable. And so there are things to me much more -- much more important than the consulting fee.

Thank you. Now, I want to turn, direct your -excuse me. I want to turn your attention to the board meeting that occurred in August of 2013 where the board voted on the merger. And I think you recalled -- you know, the discussion

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independent business judgment when you approved the merger?

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- 2 Q You wanted this merger to happen?
  - A I very much wanted the merger to happen.
  - Q Did you believe at the time that the merger was in the best interest of the company?
    - A Yes.
    - Q And in the best interest of the shareholders?
- 8 A Yes.
  - Q Was your decision to approve the merger influenced in any way by your own personal financial interest?
    - A No.
  - Q Was your decision influenced in any way by Kenneth Potashner?
  - A No.
  - Q Did you rely on anything Mr. Potashner said to you about the merger when you voted to approve it?
  - A No, I did not. Don't forget, early on he brought the merger to the table back in March somewhere, earlier in the year, and certainly he brought a legitimate merger to the table. But when it came time to vote on the merger, I was not counting or relying on his information.
  - Q Okay. Would you have voted in favor of the merger regardless of whether Mr. Potashner wanted it to happen?
  - A Correct.
    - Q So you reached your decision to vote independently of

Mr. Potashner?

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- A Yes.
- Q Did the board receive legal advice from attorneys in connection with the merger?
- A Definitely. There was a corporate -- corporate counsel was on the phone for regular board of directors meetings that we had almost daily.
- Q And did you receive advice from financial advisors to help you as a board member evaluate the merits of the merger?
  - A Yes.
- Q And who -- what firms did you receive financial advice from?
  - A Frank at Craig-Hallum.
    - Q Craig-Hallum. What about Houlihan Lokey?
- A Houlihan Lokey was involved. I don't remember relying on their analysis. They were more involved in the go-shop issue.
- Q And were they present in board meetings throughout 2013 as the board was considering the merger?
- A They were present at a number of board meetings. I certainly don't remember Houlihan Lokey saying, you know, watch out for this or watch out for that or there's a problem here. There were no warnings that I remember.
- Q Okay. Now, prior to Parametric, did you have any business relationship with Mr. Potashner?

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interaction?

A Well, it was unpleasant. Mr. Potashner thought that Bob Kaplan was too independent and it created a nasty situation, and he then verbally criticized Mr. Kaplan and tried to get him to resign and tried to get him voted off the board. And the board of directors said -- we voted against -- we didn't -- you know, we resisted, prevented that situation from happening.

- Q Okay. So you disagreed with Mr. Potashner's position to have Mr. Kaplan removed?
  - A We completely disagreed and we stood our ground, yes.
- Q Okay. You talked about what you described as childish bullying threats. Did you capitulate to those demands that Mr. Potashner made when he was acting childish and bullying?
  - A No.

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- Q Did you approve the merger transaction for the purpose of no longer doing business with Mr. Potashner?
- A Well, that wasn't the reason to approve it, but that might be viewed as a benefit.
- Q But that was not the reason or even a primary consideration that you had in approving the merger; is that right?
  - A Yeah.
- Q And counsel talked with you briefly about the proxy that was issued in December of 2012 -- or 2013. When did you

1 leave the board?

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A I left the board somewhere close to November 20th of 2013. And I believe the proxy was issued in December of 2013.

- Q All right. So you were not on the board of directors at the time the proxy was issued; is that correct?
  - A That's correct.
- Q Okay. And you recall a discussion with counsel about the possibility of a bonus, a \$50,000 bonus for independent directors?
  - A Uh-huh. Yeah.
  - Q How was that issue resolved?
- A Well, it sort of -- it sort of evaporated. It didn't -- you know, it just -- I said, what are we going to do? Is there something we can do for this that's a little extra? And then it went nowhere and there was no push back. It just sort of evaporated.
- Q Would a \$50,000 bonus have changed your mind with respect to the merits of the merger?
- A No. I've got to say something here. I was once approached by 60 Minutes to be the expert scientist on a segment they were doing on some discovery technological discovery in Israel, that if it was true would be worth a trillion dollars, relating to nuclear fusion. And I was actually negotiating with the producer, Hornblower, that, you know, I would get a fee, perhaps, of about \$50,000 to be the

1 MR. APTON: Yeah. Your Honor, a few questions.

THE COURT: Just a minute, sir. We have a couple more questions.

THE WITNESS: Okay. Thank you. I'm here, Your Honor.

THE COURT: Mr. Apton, you're up.

# REDIRECT EXAMINATION

# BY MR. APTON:

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Q Dr. Putterman, just a few more questions. So we were discussing the license agreement between HHI and the company when we last spoke. Do you recall that?

A Yes. I recall that.

 ${\tt Q}$  And assuming that the license was put into place in May of 2013 --

A Uh-huh.

Q -- why would that have been done if merger negotiations had started two months prior in March?

A Well, those were merger discussions. I don't know how to place the timeframe of the developments at HHI into the time frame of how serious the merger had become. There was a lot -- as I said before, there was a lot moving on in parallel.

Q And Ken Potashner was in some role involved in the placement of that license at that point in time; correct?

A He would be involved in anything dealing with HHI.

Q Would you be surprised if it was intentional on Ken

Potashner's part to put that license in place while negotiation -- while negotiating this merger?

- A I mean, I can see various strategies, especially from the perspective of what can he get for himself.
- Q I think in your deposition you described him as a smart bully; is that right?
- A His style is -- he's a smart person and his style is to try to be a bully.
  - Q Mr. -- Dr. Putterman, can we go to Tab 119, please?
  - A One second. Yes. This is July 2nd.
- Q If you could go to page 2. So this is an e-mail chain and I want to start at the beginning. And the beginning is --
- A Okay.
- Q -- the first e-mail. You're familiar, I believe.
- 16 A Yeah.

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- Q And it starts off with Ken Potashner telling you some sort of story about some lawsuit, whose involved in it, SonicBlue.
  - A Uh-huh. Yeah.
- Q He also notes that he would not like to ever have to go through that again.
  - A Right. That's a clear attempt at a threat.
- Q And right above that, you then say, "Ken, I plan to discuss Scenario 1 with Juergen. I think you said to do it,

1 agree?

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A He's definitely -- Ken Potashner had much greater trust and hope for Andy's behavior than me. He regarded me as too independent. And he regarded Andy as someone he might be able to influence more strongly. And this is -- this is what he's saying here. Furthermore, Andy did have more experience than me. I was -- I was a deal neophyte. That's in a sense correct. And I was (indiscernible) if I could reiterate there, that Andy, when push came to shove, was independent and from my experience, acted with integrity.

Q Well, Bob Kaplan would not have agreed with that, would he?

MR. MOORE: Objection, Your Honor.

THE COURT: Overruled.

If you know.

THE WITNESS: Okay.

17 BY MR. APTON:

Q Do you recall a conversation in which Bob Kaplan told Andy he was soft pedaling the HHI issue?

A No, I don't. I don't recall that discussion. You know, to -- I don't recall that discussion. Yeah.

Q Okay. You mentioned the study with the -- Woody's device at your lab.

A Yes.

Q And I think you said it got cut off because of

- 1 | funding. Was that in 2014?
- 2 A Yes.

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- Q When exactly was that in 2014?
- A Oh.
  - Q Name the month. That's fine.
  - A Yeah. I -- it took me months to get the -three months, six months. Gee, I would have though the goal
    for the study, the approval by the Institutional Review Board
    for the study must have been somewhere like the summer of 2014.
- Q And it was cut off for funding reasons?
- 11 A It was cut off for funding reasons. I mean, so I was 12 told.
- 13 Q By whom?
  - A I believe it came from Juergen. Juergen Stark.
- Q Did he share with you the source of the funding problems at Turtle Beach?
- 17 A No.
  - Q Are you aware that after the merger they dissolved HHI entirely?
    - A As you say it, that brings back a memory. I don't remember the details on that. They -- they -- my understanding is their plan was that HHI and all -- everything under control of Turtle Beach.
  - Q Now, you just earlier, with the other lawyer, you were testifying that -- or testifying that you would not have

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1	relied on Ken Potashner at the time of the merger. Do you
2	remember that?
3	A Yes.
4	Q And why was that?
5	A Because his signal to noise ratio had gotten very
6	low. And there was he looks out for himself, he it he
7	was he was doing his I'd
8	Q Shtick?
9	A I can't I mean, it's all the things I've been
10	talking about.
11	Q I'm going to bring you into the noise for a little
12	bit; okay? I need you to go to Tab 302.
13	A Okay. Yeah. Is it the handwritten notes that you're
14	asking about?
15	MR. APTON: Bob?
16	MR. CASSITY: Yeah. No objection. We stipulated,
17	Your Honor.
18	MR. APTON: Oh. Great.
19	THE COURT: It'll be admitted.
20	(Plaintiff's Exhibit Number(s) 302 admitted.)
21	THE COURT: Thank you.
22	BY MR. APTON:
23	Q So, Dr. Putterman, I just want to go through a few of
24	them with you; okay?
25	On page 1, you have notes from a phone call that took
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place on June 29th, 2013.

A Yeah.

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Q "Ken said that unless Turtle Beach respected the HHI subsidiary and is part of HHI, he would walk away from the deal. I reminded him that he is wearing two hats, and then said, I would recommend to the board that they nix the deal."

Is this an instance -- or can you describe what was going on in this particular conversation?

A Well, this is a -- my contemporaneous notes on discussion with Ken that I felt I should make because it dealt with our concern that he was, you know, recklessly pushing ahead with a conflict of interest. And -- or at least it felt that way to me. And so -- and he was making a threat and I wanted to document the threat, that he would -- unless he could get something, he was going to do something which I thought would hurt the shareholders of the company.

O Is --

A I felt it was in tremendous value to the shareholders to have this merger happen. And Ken was threatening to hurt the shareholders unless he got his way.

Q Page 3 are some additional notes. In the middle of the page, these appear to be from June 26th, so three days prior. "E-mail," I think that's John Hentrich, "which is when we learned that HHI is a key item."

Is this referring to the e-mail that the board

1 received from Juergen's lawyers?

A Well, it's a June 26th e-mail, which is when we learned that HHI is a key factor. I would just take that at face value. HHI is a key item relating to the merger. I don't know what more to make of that. We knew that.

- Q Underneath that, it says, "Ken is not" -- or, "Ken not representing shareholders."
  - A Right.
  - Q Can you help me read the next few words?
- A Maybe, "Ken lost representations," and I don't know what I was saying there, but I read at the bottom, "Woody is independent." I'm sorry, I don't -- I can't read you those words. But Ken's not -- but it's very clear, "Ken is not representing the best interests of the shareholders, but Woody is perfectly independent."
- Q And on page 4, I think you emphasized Woody's independence; right?
  - A Yes, sir. You bet.
- Q And on page 5, let's see, this is -- I don't know what date this is. Can you tell what date this is?
  - A No. No.
- Q But it seems to say, you're nervous about financing three weeks out, a dozen discussions, HHI, rights of minority owners, went through HHI extensively.
  - Can you read the bit at the bottom about Juergen?

- A Yeah. "Juergen didn't understand licensing side of HHI, how to calculate the royalties," but I don't know the date. Yeah.
  - Q Okay. And if you could go to page 8.
  - A Uh-huh.
  - Q You write, "Ken says that no conflict of interest" --
- 7 A Yeah.

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- Q I can't read there -- it's kind of tricky.
- A Because he wants -- because he expects -- or, "because HHI will be extremely valuable."
- Q So he says there's no conflict of interest because HHI is going to be valuable?
- A Because he thought it was extremely valuable, yeah. I mean, he has no conflict of interest because -- because it's all -- it's all for -- for him. And so -- correct. And of course Juergen said it's a showstopper. I mean, this is -- I mean, the bottom line is nothing ever happened with the HHI, it -- it became a (indiscernible) that we created, and then we had to take apart. And there was lots of arguing about it, but it never -- it never went anywhere.
- Q If you could just go to one more page, the -- page 9.
- 22 A Yeah.
  - Q At the top, you say, "Ken wants to run HHI."
- 24 A Yeah.
  - Q And underneath, you say, "I said that Ken has a

massive conflict of interest and that" --

A Yeah.

Q -- "he needs to be dealt with." So, I understand what you just said, that nothing ever came of HHI. But you would agree that it certainly influenced his conduct during these merger negotiations, yes?

A You know, that's -- let me -- let me look through the noise again. As you say it, I'm tempted -- I was initially tempted to agree. But when I look through the noise with this, there's a chance that he realized that the company had to have this merger anyhow. And he was -- he looks at an activity as an opportunity to take something for himself. But if he couldn't get something for himself, it wasn't, you know, that the activity might still go ahead.

And so it's not -- it's what you put first and second, and all the activity going on was a chance for him to try to take more and demand more. But I don't know. I still think, under it all, he wanted the merger to happen and that's why we were able to pull this off, and to do away with HHI completely, and keep Bob Kaplan on the board, and keep Andy Wolfe on the audit committee.

MR. APTON: Thank you, Dr. Putterman.

THE WITNESS: Thank you.

THE COURT: Anyone have any additional questions for Dr. Putterman?

MR. APTON: I'm sorry?

plaintiffs have used 690 this week.

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A-13-686890-B | In Re Parametric | BT Day05 | 2021-08-20
                           690. Defendants, 912. Is that close to
 1
               THE COURT:
 2
     what you got, Mr. Ogilvie?
 3
               MR. OGILVIE: Yes. Yes, Your Honor.
 4
               THE COURT: All right.
 5
               MR. STIGI:
                          Yes.
                                 Thank you.
 6
               THE COURT: I guess we'll see you on Monday. If you
 7
     reach any other stipulations, let me know, and we'll put them
 8
     on the record first thing in the morning. Get me the order,
 9
     Mr. Cassity, on the good faith settlement.
10
               MR. CASSITY: Yes, Your Honor.
11
               THE COURT: And you all have a lovely weekend.
12
     safe. For those of you traveling, travel safely.
13
               UNIDENTIFIED SPEAKER: Thank you, Your Honor.
14
               MR. STIGI: You, too.
15
               MR. APTON: Thank you, Your Honor.
16
           (Proceedings recessed for the evening at 3:01 p.m.)
17
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19
20
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25
                           JD Reporting, Inc.
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173

## CERTIFICATION

I DO HEREBY CERTIFY THAT I HAVE TRULY AND CORRECTLY TRANSCRIBED THE AUDIO/VIDEO PROCEEDINGS IN THE ABOVE-ENTITLED CASE TO THE BEST OF MY ABILITY.

# **AFFIRMATION**

I AFFIRM THAT THIS TRANSCRIPT DOES NOT CONTAIN THE SOCIAL SECURITY OR TAX IDENTIFICATION NUMBER OF ANY PERSON OR ENTITY.

DANA L. WILLIAMS LAS VEGAS, NEVADA 89183

DANA L. WILLIAMS, TRANSCRIBER

08/20/2021

DATE

23/21 24/9 25/1 25/16 25/19 25/23 27/2 27/7 BY MR. APTON: [42] 29/25 31/13 31/16 38/8 16/13 17/1 17/20 18/16 39/6 45/4 45/23 54/24 21/24 22/4 22/8 22/12 69/23 70/1 70/3 75/11 24/3 24/22 25/3 26/16 75/14 75/17 75/19 27/17 30/6 31/21 34/4 75/21 75/24 87/13 38/19 40/1 45/8 46/2 88/24 89/2 89/4 93/2 50/10 93/15 94/3 95/3 94/23 94/25 101/2 101/10 105/2 108/2 101/19 102/7 102/19 110/20 114/8 116/7 103/2 103/6 103/10 120/2 120/6 131/7 103/17 103/20 103/22 132/21 133/6 137/24 MR. RAPHEL: [4] 138/8 138/23 139/12 92/25 93/4 93/8 93/13 162/8 165/17 167/22 MR. STIGI: [5] 172/12 BY MR. CASSITY: [1] 172/19 172/22 173/5 141/17 173/14 BY MR. PEEK: [11] THE CLERK: [3] 15/23 55/5 66/4 66/17 70/5 104/5 104/14 71/2 76/1 81/8 82/14 THE COURT 82/24 83/11 87/16 **RECORDER:** [1] 7/9 BY MR. RAPHEL: [1] THE COURT: [188] THE WITNESS: [72] MR. APTON: [66] 7/5 15/5 15/11 15/16 15/19 7/16 7/20 7/24 8/2 8/4 15/24 16/3 16/6 16/10 8/6 8/8 8/11 8/22 9/10 18/7 18/10 18/13 23/2 9/24 10/2 10/5 10/11 23/9 23/15 23/25 24/18 10/18 11/9 12/2 12/6 27/12 27/14 30/4 31/19 12/11 12/15 12/19 13/9 38/10 39/8 50/2 54/8 13/12 14/4 14/17 17/13 54/15 54/18 54/21 55/3 17/16 18/12 25/14 26/1 65/23 65/25 69/19 26/15 45/2 45/22 54/4 70/18 81/3 82/12 82/21 54/7 54/10 65/21 69/18 82/23 83/8 89/6 89/10 70/16 82/11 82/20 83/7 89/13 90/22 93/9 93/25 83/9 94/24 102/22 95/1 101/4 101/21 102/24 103/12 104/23 102/11 102/15 104/3 115/13 115/15 116/2 104/8 104/15 104/21 120/1 132/8 138/18 107/15 107/17 110/17 138/21 139/10 141/5 115/10 115/21 131/4 141/7 161/18 162/1 132/9 135/5 135/8 167/15 167/18 171/22 135/10 137/21 138/4 172/25 173/15 139/9 139/11 141/13 MR. CASSITY: [10] 161/21 162/4 165/16 107/13 114/2 115/7 171/23 172/6 119/24 141/10 141/15 UNIDENTIFIED 161/11 167/16 172/1 **SPEAKER: [11]** 9/12 173/10 15/4 30/1 115/17 131/3 MR. HESS: [6] 9/17 138/3 138/5 138/20 10/7 10/12 49/25 93/23 139/7 172/2 173/13 MR. KAPLAN: [1] 54/25 **\$1 [1]** 91/17 MR. MOORE: [5] 116/1 **\$1,000 [3]** 48/5 48/10 137/19 161/14 161/16 151/15 165/13 **\$10 [3]** 50/5 50/8 87/22 MR. OGILVIE: [1] **\$10 million [2]** 50/5 173/3 50/8 MR. PEEK: [87] 7/12 **\$10,000 [1]** 114/9 7/14 7/22 8/5 8/7 8/10 **\$100 [1]** 68/23 8/12 8/15 8/17 8/25 9/5 **\$14 [1]** 89/16 9/15 9/22 10/1 10/4 **\$16.7 [1]** 96/2 10/16 10/23 11/4 11/7 **\$3,000 [1]** 111/23 11/13 11/17 11/19 **\$30 [4]** 116/23 118/17 11/22 12/4 12/8 12/12

118/20 118/22

**\$489 [1]** 90/15

**\$5 [1]** 68/15

**\$40 [2]** 90/5 90/10

**\$300 [1]** 69/1

12/17 13/3 13/15 13/18

14/13 14/23 15/1 15/10

17/9 21/20 22/3 22/25

23/6 23/14 23/16 23/19

13/20 13/23 14/11

129/4 145/21 160/8 160/17 160/25 **\$89 [2]** 89/18 90/14 **13 [3]** 73/24 95/6 140/7 **16.7 [1]** 96/3 '**14 [1]** 95/6 **'15 [1]** 95/6 '**16 [1]** 95/6 001 [1] 49/7 **002 [1]** 33/17 **011 [3]** 84/11 84/12 84/12 **05 [3]** 86/2 86/2 86/4 **05-068** [1] 86/4 **056 [3]** 85/18 85/20 85/24 **058 [1]** 86/1 **06 [1]** 84/12 **068 [2]** 86/2 86/4 **08 [1]** 84/12 **08/20/2021 [1]** 174/18 **083 [1]** 95/1 1 billion [1] 130/8 **1-6 [1]** 115/4 **10 [8]** 27/15 32/15 79/2 121/5 **10 feet [1]** 118/7 10,000 [1] 113/21 **10/27 [1]** 51/15 **10/27/13 [1]** 51/21 **1052 [2]** 11/25 13/2 **1054 [2]** 13/10 13/16 10:17 [1] 54/22 10:24 [1] 54/22 **11 [3]** 79/2 84/8 84/9 **113 [6]** 8/7 8/8 9/7 10/20 11/1 33/1 **113-002 [1]** 33/17 **116 [2]** 10/20 11/1 **119 [3]** 9/10 9/19 163/9 **11:34 [1]** 102/16 **11:35** [1] 103/23 **120 [2]** 9/10 9/19 **121** [5] 8/8 17/25 18/12 18/13 18/14 **121-124 [1]** 9/8 **122** [6] 8/8 10/20 11/1 51/4 51/5 131/8 **123 [4]** 8/8 10/20 11/1 50/14 **124 [3]** 8/8 9/8 41/25 **125 [2]** 9/10 9/19 **12:57 [1]** 103/23 **13 [9]** 51/21 79/3 96/14 96/16 96/22 97/1 97/14 98/5 98/6 **130 [1]** 97/2 **133 [1]** 8/15 **\$400 [2]** 90/13 90/14 **15 [3]** 48/21 49/13 91/18

**\$50,000 [14]** 42/7 47/7

47/12 47/22 48/2 88/7

127/8 127/24 128/6

**15 million [2]** 127/17 130/15 **151 [1]** 172/16 **15M** [1] 49/9 15th [1] 57/22 **16 [8]** 10/18 10/20 11/1 115/2 115/4 115/5 115/5 115/22 **17 [7]** 9/10 9/19 55/14 89/8 110/18 124/11 124/16 17 percent [1] 136/25 **17.4 [4]** 80/18 81/4 90/16 90/17 **177 [2]** 10/20 11/1 **18 [2]** 35/16 35/17 **19 [1]** 80/17 19 percent [1] 136/25 **19.1 [3]** 76/9 80/17 81/5 **1980s [1]** 58/14 **1991 [1]** 56/5 1:00 [1] 102/17 2-5-0 [2] 24/8 24/8 **20 [6]** 1/12 7/1 35/16 35/17 96/10 96/13 **20 kilohertz [1]** 112/12 **200 [1]** 68/24 **2000 [1]** 106/12 **2010 [1]** 57/19 90/1 90/13 97/1 112/12 | **2011 [4]** 57/20 144/11 144/13 144/17 **2012 [13]** 19/20 19/25 25/8 26/17 35/25 36/1 90/5 106/12 121/13 144/12 144/12 151/21 159/25 **2013 [44]** 33/5 33/20 35/25 36/3 36/5 36/12 42/8 45/15 45/19 46/12 50/16 51/12 66/9 67/17 70/12 73/24 74/1 74/8 74/12 79/19 86/24 90/4 90/5 96/5 96/6 105/13 110/18 113/2 113/14 121/18 121/18 136/3 137/5 139/6 140/5 140/10 147/8 154/24 157/19 159/25 160/3 160/3 162/14 168/1 2014 [5] 57/22 95/6 166/1 166/3 166/9 2019 [1] 27/8 **2021 [3]** 1/12 7/1 174/18 **205-8 [1]** 86/3 20th [1] 160/2 **215 [1]** 24/6 **219 [1]** 97/3 **22 [1]** 33/20 **22nd [1]** 33/5 **24-11 [2]** 84/8 84/9 **240 [2]** 10/20 11/2 **244 [3]** 83/17 83/19 **50 [2]** 142/7 142/8 94/19 **50,000 [1]** 128/8 **244-011 [1]** 84/11

**244-056 [1]** 85/18 **244-83** [1] 94/23 **24th [6]** 51/12 51/14 51/17 51/20 52/1 131/12 **25,000 [1]** 87/21 **250 [3]** 8/13 24/4 24/10 **250,000 [1]** 87/21 **259 [5]** 8/8 10/20 11/2 27/25 28/1 **259-260 [1]** 9/8 **260 [3]** 8/8 9/8 28/25 26th [2] 168/22 169/2 **27 [1]** 51/15 **276 [6]** 8/9 8/9 8/10 9/8 9/10 9/19 **278 [3]** 8/15 113/11 114/4 27th [1] 51/14 **281** [**5**] 9/10 9/19 110/12 110/13 110/18 **282 [9]** 8/11 9/8 10/20 11/2 52/17 52/18 52/21 52/22 133/7 **284 [2]** 10/21 11/2 **286 [6]** 8/11 9/8 10/21 11/2 40/6 40/7 **288 [6]** 9/10 9/20 10/21 11/2 116/16 116/17 **289 [2]** 10/21 11/2 28th [1] 42/8 293 [2] 10/21 11/2 29th [1] 168/1 2nd [13] 74/1 74/4 74/8 74/12 74/25 79/9 79/19 80/6 85/1 86/24 87/18 88/18 163/10 **30 [1]** 45/18 **300 [1]** 68/24 **302 [4]** 9/10 9/20 167/12 167/20 **305 [3]** 8/11 10/21 11/2 **305-306 [1]** 9/8 **306 [6]** 8/11 9/8 10/21 11/2 36/15 36/21 **31 [1]** 77/11 **340 [6]** 8/13 44/17 44/19 45/3 45/19 45/22 **352 [2]** 10/21 11/2 **3:01 [1]** 173/16 3rd [1] 124/23 **40 [10]** 58/18 95/14 95/16 96/4 96/7 97/4 97/9 97/12 97/19 97/21 40 kilohertz [1] 112/11

40 percent [1] 65/1 **40.6 [4]** 96/6 96/7 96/9 96/16 **439 [2]** 10/21 11/2 **5 million [1]** 130/20 **5-15M** [1] 49/9

AA 2777

1 _	1			
5	<b>690 [4]</b> 14/13 14/19	88/18 89/12 90/1 90/3	action [5] 33/24 91/2	55/13 62/13 89/14
3				
<b>50.085 [1]</b> 17/13	T 172/24 173/1	92/5 92/20 96/5 98/23	125/11 125/18 125/22	103/8 106/21 106/23
	<b>696 [2]</b> 14/1 14/8	100/8 100/9 105/13	actions [8] 1/8 28/20	116/23 117/6 118/17
<b>507 [2]</b> 13/23 14/6				
<b>513 [2]</b> 14/13 14/19	7	105/14 106/16 111/5	63/1 64/12 65/20 70/7	122/7 124/6 125/8
	1	111/7 112/19 117/3	108/1 125/21	128/16 144/4 148/4
<b>516 [2]</b> 14/13 14/19	<b>713 [2]</b> 11/23 13/1	117/3 117/10 118/3	active [2] 64/2 66/10	154/10 166/18
<b>520 [2]</b> 11/22 12/25			active [2] 64/2 66/19	
	<b>720 [2]</b> 14/14 14/19	119/15 120/24 121/5	activities [3] 59/4 86/8	afternoon [5] 102/10
<b>521 [2]</b> 13/23 14/6				
<b>522 [5]</b> 11/22 12/25	<b>724 [2]</b> 11/23 13/1	121/7 121/13 121/18	130/20	103/6 103/25 141/18
	<b>731 [2]</b> 11/23 13/1	122/17 123/16 123/17	activity [4] 32/11	172/4
146/21 146/22 146/23	<b>732 [2]</b> 11/23 13/1			
<b>524 [2]</b> 13/23 14/6		124/17 128/25 129/22	171/11 171/14 171/16	afterwards [1] 133/11
	<b>743 [2]</b> 11/24 13/1	131/25 134/22 135/9	acts [1] 62/14	again [21] 13/18 18/10
<b>529 [2]</b> 13/23 14/6	<b>747 [2]</b> 11/24 13/1			
<b>535 [2]</b> 11/22 12/25		135/21 136/1 139/2	actual [1] 79/21	27/7 42/15 56/24 70/6
	<b>752 [2]</b> 11/24 13/2	141/23 142/14 143/5	actually [24] 46/15	93/6 93/16 94/18 96/15
<b>536 [2]</b> 13/24 14/6	<b>754 [7]</b> 11/24 13/2			
<b>539 [4]</b> 11/22 12/25		143/14 146/10 149/23	49/22 50/17 57/22 68/5	96/22 109/17 109/17
	14/14 14/19 73/16	151/24 152/8 152/13	79/19 84/10 84/10	130/11 132/15 133/2
13/24 14/6	73/17 74/24			139/1 153/24 163/22
<b>542 [2]</b> 11/22 12/25		153/4 153/20 154/3	85/21 86/2 86/4 86/10	
	<b>756 [2]</b> 11/24 13/2	155/1 155/18 156/16	88/12 96/16 103/5	171/8 172/5
<b> 545 [2]</b> 13/24 14/6	<b>757 [2]</b> 11/24 13/2			
<b>546 [2]</b> 13/24 14/7		157/14 158/24 159/11	123/18 126/5 126/12	against [5] 35/22 109/8
	<b>760 [6]</b> 11/24 12/3 12/9	159/24 160/7 160/25	126/13 130/12 136/7	122/17 137/10 159/5
<b>547 [2]</b> 13/24 14/7	12/9 12/22 12/24			
<b>56.5 [1]</b> 90/7	1213 12122 12124	163/18 164/8 167/10	139/22 147/17 160/24	age [2] 18/25 58/3
		167/14 169/22 169/25	<b>ADAM [4]</b> 1/16 17/2	ago [4] 23/3 24/24
<b>56.7 [3]</b> 95/14 96/1	8			
96/4		170/19	105/3 138/20	32/15 33/10
	<b>80.1 [1]</b> 80/17	above [7] 28/15 37/13	add [5] 8/19 97/2 101/4	agree [18] 9/15 19/9
<b>561 [2]</b> 13/24 14/7	<b>80.9 [2]</b> 76/9 80/17			
<b>58 [5]</b> 8/6 9/7 30/7		52/9 112/6 153/3	142/17 154/10	21/18 32/23 52/10
	<b>823 [2]</b> 14/14 14/20	163/24 174/4	added [5] 12/2 12/5	52/12 65/14 67/9 67/14
30/10 85/25	<b>829 [2]</b> 11/24 13/2			
<b>582 [2]</b> 13/24 14/7		ABOVE-ENTITLED [1]	12/18 90/13 153/1	98/19 98/20 99/6 99/9
	<b>83 [5]</b> 94/15 94/21	174/4	addition [1] 32/8	99/13 155/9 165/1
<b>584 [2]</b> 13/9 13/15	94/22 94/23 95/5			
<b>588 [2]</b> 13/24 14/7		absence [2] 31/11	additional [7] 43/14	171/5 171/9
	<b>84 [1]</b> 58/5	31/22	45/7 49/15 102/5	agreed [10] 13/7 15/14
<b>599 [4]</b> 11/23 12/25	<b>853 [2]</b> 11/24 13/2			
13/24 14/7		<b>Absolutely [9]</b> 13/22	145/16 168/21 171/24	53/3 53/5 53/6 65/13
13/24 14/7	<b>863 [2]</b> 11/24 13/2	34/2 54/20 62/5 63/18	address [1] 24/10	67/13 104/6 126/21
<u></u>	<b>89 [2]</b> 97/1 97/4			
6		82/12 83/8 119/18	addressed [1] 150/22	165/11
0.0.141 00/40	- <b>89183 [1]</b> 174/12	158/11	adjusted [2] 44/8 95/13	agreement [31] 29/12
<b>6.8 [1]</b> 89/16	8:59 A.M [1] 7/1			
<b>60 [9]</b> 8/6 9/7 28/24	0.00 A.W [1] 771	accelerated [1] 36/6	adjustments [1] 44/6	68/3 85/3 91/13 91/13
		acceptable [2] 12/10	administrative [1]	91/14 98/23 99/7 99/10
28/25 29/1 29/2 29/2	9	134/18		
29/3 160/20	044 503 44/04 40/0		114/6	99/12 99/14 111/18
	<b>911 [2]</b> 11/24 13/2	<b>Acceptance [1]</b> 83/23	admiration [1] 59/9	111/20 111/22 112/24
<b>60/40 [1]</b> 97/12	<b>912 [1]</b> 173/1			
<b>603 [2]</b> 11/23 12/25		accommodate [1]	admissible [2] 24/16	113/2 113/4 116/11
	<b>931 [4]</b> 11/24 13/2	103/16	27/11	120/10 120/11 139/3
<b>607 [2]</b> 11/23 13/1	14/14 14/20			139/15 140/1 140/9
<b>610 [2]</b> 13/24 14/7		accompli [2] 32/13	admit [5] 25/14 26/5	
<b>611 [2]</b> 13/24 14/7	<b>9:00 [2]</b> 51/25 172/11	32/16	33/9 45/2 45/22	140/11 145/5 145/8
	<b>9th [1]</b> 26/17	accordance [1] 158/6	admitted [19] 2/15 4/4	145/8 145/18 152/9
<b>615 [2]</b> 11/23 13/1				
<b>634 [2]</b> 13/24 14/7	A	according [1] 148/12	9/6 9/8 9/18 9/20 10/25	162/10
034 [2] 13/24 14/7	<b>A</b>	account [1] 95/23	l	
· · · · · · · · · · · · ·			I 11/3 12/23 13/2 14/5	20100monts [7] 30/18
<b>636 [2]</b> 13/25 14/7	a m [5] 7/1 51/25 54/22		11/3 12/23 13/2 14/5	agreements [7] 30/18
	a.m [5] 7/1 51/25 54/22	accountant [1] 87/9	11/3 12/23 13/2 14/5 14/9 14/18 14/20	agreements [7] 30/18 31/1 31/11 31/23 49/17
<b>641 [6]</b> 11/23 13/1	54/22 103/23	accountant [1] 87/9	14/9 14/18 14/20	31/1 31/11 31/23 49/17
	54/22 103/23	accountant [1] 87/9 accurate [12] 9/11 9/16	14/9 14/18 14/20 113/23 114/3 114/4	31/1 31/11 31/23 49/17 158/5 158/15
<b>641 [6]</b> 11/23 13/1 13/25 14/7 14/13 14/19	54/22 103/23 abilities [2] 59/10	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19
<b>641</b> [6] 11/23 13/1 13/25 14/7 14/13 14/19 <b>647</b> [2] 11/23 13/1	54/22 103/23 abilities [2] 59/10 61/13	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7	54/22 103/23 abilities [2] 59/10 61/13	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11	31/1 31/11 31/23 49/17 158/5 158/15 <b>ahead [12]</b> 7/23 15/19 34/12 35/7 38/16 39/16
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11	31/1 31/11 31/23 49/17 158/5 158/15 <b>ahead [12]</b> 7/23 15/19 34/12 35/7 38/16 39/16
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1]	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1]	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advisor [1] 82/5	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8
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641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisors [3] 73/11 74/13 157/8 affected [2] 96/10	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 678 [2] 13/25 14/8 68 [5] 8/6 9/7 10/20	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16 64/22 65/20 66/22 69/5	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 678 [2] 13/25 14/8 68 [5] 8/6 9/7 10/20 11/1 89/16	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 678 [2] 13/25 14/8 68 [5] 8/6 9/7 10/20	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16 64/22 65/20 66/22 69/5 69/8 69/8 72/14 72/16	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2 act [1] 57/6	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisor [1] 82/5 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17 AFFIRM [1] 174/9	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6 67/9 75/18 78/11 79/8
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/8 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 68 [5] 8/6 9/7 10/20 11/1 89/16 681 [2] 13/25 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16 64/22 65/20 66/22 69/5 69/8 69/8 72/14 72/16 72/21 72/22 72/24	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2 act [1] 57/6 acted [2] 72/24 165/10	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17 AFFIRM [1] 174/9 AFFIRMATION [1]	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6 67/9 75/18 78/11 79/8 80/25 82/5 82/6 84/23
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/8 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 681 [2] 13/25 14/8 681 [2] 13/25 14/8 684 [2] 14/13 14/19	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16 64/22 65/20 66/22 69/5 69/8 69/8 72/14 72/16 72/21 72/22 72/24 73/13 74/4 74/8 74/12	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2 act [1] 57/6 acted [2] 72/24 165/10	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisor [1] 82/5 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17 AFFIRM [1] 174/9	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6 67/9 75/18 78/11 79/8 80/25 82/5 82/6 84/23
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 681 [2] 13/25 14/8 681 [2] 13/25 14/8 684 [2] 14/13 14/19 686 [2] 14/1 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16 64/22 65/20 66/22 69/5 69/8 69/8 72/14 72/16 72/21 72/22 72/24 73/13 74/4 74/8 74/12	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2 act [1] 57/6 acted [2] 72/24 165/10 acting [6] 63/6 66/10	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17 AFFIRM [1] 174/9 AFFIRMATION [1] 174/7	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6 67/9 75/18 78/11 79/8 80/25 82/5 82/6 84/23 85/25 88/1 88/2 88/24
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 688 [5] 8/6 9/7 10/20 11/1 89/16 681 [2] 13/25 14/8 684 [2] 14/13 14/19 686 [2] 14/1 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16 64/22 65/20 66/22 69/5 69/8 69/8 72/14 72/16 72/21 72/22 72/24 73/13 74/4 74/8 74/12 74/25 79/18 80/6 84/19	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2 act [1] 57/6 acted [2] 72/24 165/10 acting [6] 63/6 66/10 67/6 67/13 134/1	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisor [1] 82/5 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17 AFFIRM [1] 174/9 AFFIRMATION [1] 174/7 after [23] 21/16 26/19	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6 67/9 75/18 78/11 79/8 80/25 82/5 82/6 84/23 85/25 88/1 88/2 88/24 93/5 101/11 102/12
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 688 [5] 8/6 9/7 10/20 11/1 89/16 681 [2] 13/25 14/8 684 [2] 14/13 14/19	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16 64/22 65/20 66/22 69/5 69/8 69/8 72/14 72/16 72/21 72/22 72/24 73/13 74/4 74/8 74/12	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2 act [1] 57/6 acted [2] 72/24 165/10 acting [6] 63/6 66/10	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisor [1] 82/5 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17 AFFIRM [1] 174/9 AFFIRMATION [1] 174/7 after [23] 21/16 26/19	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6 67/9 75/18 78/11 79/8 80/25 82/5 82/6 84/23 85/25 88/1 88/2 88/24 93/5 101/11 102/12
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/7 655 [2] 13/25 14/8 656 [2] 13/25 14/8 657 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 688 [5] 8/6 9/7 10/20 11/1 89/16 681 [2] 13/25 14/8 684 [2] 14/13 14/19 686 [2] 14/1 14/8	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16 64/22 65/20 66/22 69/5 69/8 69/8 72/14 72/16 72/21 72/22 72/24 73/13 74/4 74/8 74/12 74/25 79/18 80/6 84/19	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2 act [1] 57/6 acted [2] 72/24 165/10 acting [6] 63/6 66/10 67/6 67/13 134/1	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17 AFFIRM [1] 174/9 AFFIRMATION [1] 174/7 after [23] 21/16 26/19 53/2 53/3 53/21 55/8	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6 67/9 75/18 78/11 79/8 80/25 82/5 82/6 84/23 85/25 88/1 88/2 88/24 93/5 101/11 102/12 104/17 104/22 105/7
641 [6] 11/23 13/1 13/25 14/7 14/13 14/19 647 [2] 11/23 13/1 649 [2] 13/25 14/8 655 [2] 13/25 14/8 656 [2] 13/25 14/8 667 [2] 13/25 14/8 662 [2] 13/25 14/8 665 [4] 11/23 13/1 13/25 14/8 67 [7] 8/6 47/5 47/11 49/5 49/6 126/25 130/14 67-68 [1] 9/7 673 [2] 13/25 14/8 676 [4] 11/23 13/1 13/25 14/8 678 [2] 13/25 14/8 678 [2] 13/25 14/8 681 [2] 13/25 14/8 684 [2] 14/13 14/19 686 [2] 14/13 14/19	54/22 103/23 abilities [2] 59/10 61/13 ability [3] 136/16 155/16 174/5 able [10] 24/15 32/14 46/18 49/18 50/8 60/18 115/21 152/25 165/5 171/19 about [121] 8/23 21/19 22/16 23/3 25/22 26/6 26/7 26/11 27/10 29/16 29/23 32/15 33/23 35/15 36/22 40/9 41/5 46/3 48/20 55/7 57/22 58/6 58/21 60/1 61/17 61/17 62/6 62/7 63/14 63/19 63/20 64/16 64/22 65/20 66/22 69/5 69/8 69/8 72/14 72/16 72/21 72/22 72/24 73/13 74/4 74/8 74/12 74/25 79/18 80/6 84/19	accountant [1] 87/9 accurate [12] 9/11 9/16 10/22 12/1 14/3 14/16 15/15 41/6 61/25 76/15 76/17 78/22 accurately [1] 10/24 accused [2] 35/20 56/7 acknowledged [1] 114/17 Acoustical [2] 142/11 142/12 acoustics [4] 143/3 143/4 143/11 143/21 acquiescing [1] 68/18 acquirers [2] 100/11 100/14 acquiring [1] 77/24 acquisition [1] 151/11 acronym [1] 108/4 Across [1] 118/2 act [1] 57/6 acted [2] 72/24 165/10 acting [6] 63/6 66/10 67/6 67/13 134/1	14/9 14/18 14/20 113/23 114/3 114/4 167/19 167/20 adopt [1] 97/11 advance [3] 123/23 123/25 142/20 advantage [1] 164/22 adventure [1] 56/1 adverse [1] 31/17 advice [7] 62/17 62/18 117/15 147/11 157/3 157/8 157/12 advised [3] 81/22 81/23 81/25 advising [2] 82/1 82/6 advisors [3] 73/11 74/13 157/8 affected [2] 96/10 96/17 AFFIRM [1] 174/9 AFFIRMATION [1] 174/7 after [23] 21/16 26/19 53/2 53/3 53/21 55/8	31/1 31/11 31/23 49/17 158/5 158/15 ahead [12] 7/23 15/19 34/12 35/7 38/16 39/16 41/19 50/8 92/3 127/21 168/12 171/14 aids [1] 108/11 alarm [1] 136/24 ALEJANDRO [1] 1/19 Alert [2] 80/22 80/23 alerting [1] 124/23 all [84] 1/8 7/3 7/8 12/22 15/1 15/19 16/3 16/11 16/21 17/21 21/15 22/18 22/19 22/20 26/22 28/21 30/8 33/14 35/21 35/22 36/16 50/19 52/1 52/25 55/7 58/11 61/1 62/13 64/25 65/9 67/3 67/6 67/9 75/18 78/11 79/8 80/25 82/5 82/6 84/23 85/25 88/1 88/2 88/24 93/5 101/11 102/12

128/3 Α **Andrew [1]** 122/24 all... [34] 115/17 Andy [29] 20/20 20/22 116/23 121/2 121/6 20/23 20/24 36/22 122/17 123/5 131/8 36/25 37/3 37/9 37/11 132/18 132/20 133/10 123/5 123/5 123/6 134/19 134/22 135/9 123/8 123/9 123/10 135/21 138/16 139/18 123/11 123/13 123/17 139/22 141/2 141/14 123/19 123/21 123/23 142/10 145/3 150/25 164/19 164/20 164/25 153/4 160/4 166/22 165/4 165/6 165/9 167/9 170/15 170/15 165/19 171/20 171/16 171/18 172/8 **Andy's [2]** 164/22 172/18 173/4 173/11 165/3 allegations [1] 107/4 angel [1] 56/2 allow [2] 21/11 51/1 announced [1] 131/23 allowing [1] 43/4 announcement [1] **allows [1]** 17/13 89/15 almost [4] 23/3 58/18 another [5] 52/14 127/25 157/7 55/23 74/15 102/1 along [5] 69/4 81/7 134/17 120/8 134/10 149/10 answer [22] 17/11 23/8 already [8] 7/24 11/14 23/18 23/24 27/12 30/3 11/16 13/21 40/12 31/18 38/9 50/2 69/21 82/17 95/20 153/1 93/24 101/3 101/20 also [39] 8/23 18/4 107/15 119/25 120/21 19/12 21/6 28/17 32/19 120/22 132/5 135/6 34/21 39/18 40/14 138/7 138/9 149/16 42/11 46/5 48/13 50/25 answers [2] 24/9 62/18 63/10 63/13 64/7 155/21 64/9 64/19 71/22 77/21 any [78] 8/20 14/10 79/4 79/5 80/15 81/15 14/21 16/4 20/3 24/11 81/22 81/23 82/1 87/5 24/12 26/25 27/4 32/12 87/8 94/4 107/4 110/9 37/19 37/22 38/14 113/20 142/23 142/24 43/21 49/10 50/3 51/19 144/19 163/21 164/18 63/14 66/24 72/25 although [5] 22/21 77/15 78/13 78/18 40/22 64/2 85/6 164/21 78/20 85/13 87/10 always [7] 61/24 64/3 87/19 88/1 88/2 89/21 65/12 65/13 109/20 91/5 91/16 92/21 98/1 123/13 123/14 101/17 101/25 102/5 am [18] 8/5 10/16 106/13 109/19 109/19 16/17 27/10 27/12 111/13 111/14 116/11 29/10 30/4 42/17 54/25 122/10 122/16 123/22 56/9 65/3 107/2 107/3 125/5 125/18 126/10 107/15 112/1 127/14 127/19 127/23 129/2 132/5 134/25 137/13 137/13 142/10 **Amazon [2]** 30/19 145/16 145/22 146/4 77/25 149/2 151/7 152/10 Amber [2] 80/22 80/23 152/24 153/14 153/15 amendment [2] 139/16 153/16 154/16 156/10 139/25 156/12 157/24 158/5 **America [3]** 63/23 158/9 158/15 158/15 142/11 142/13 161/17 161/25 171/24 American [2] 142/14 173/7 174/10 142/15 anybody [6] 62/22 amicable [1] 39/21 66/22 88/20 102/5 amicably [1] 22/18 103/21 172/17 among [2] 77/14 anybody's [1] 115/24 133/14 anyhow [1] 171/11 amongst [1] 88/5 **anymore** [1] 132/18 **amount [4]** 35/18 anyone [3] 62/24 45/10 48/3 139/15 105/14 171/24 analysis [12] 73/9 anything [11] 29/11 80/11 80/15 81/3 81/10 111/15 129/21 146/6 81/14 81/16 81/18 83/3 153/13 153/16 154/17 85/11 155/12 157/16 156/15 161/7 162/24 analyzed [1] 89/22 172/8 **analyzing [2]** 76/4 anyway [3] 50/22

83/18 91/20 anywhere [2] 117/23 170/20 apart [3] 91/21 92/16 170/19 apologies [1] 47/10 apologize [1] 103/2 apologized [2] 52/4 131/15 apology [1] 11/13 apparent [1] 120/18 appear [3] 44/24 45/1 168/22 APPEARANCES [1] 1/14 **Apple [1]** 77/25 appliances [1] 118/9 applications [1] 143/10 applied [1] 26/13 appointed [5] 57/17 122/21 122/25 131/21 149/10 appointing [1] 51/6 appreciate [5] 19/5 61/21 102/9 102/12 133/4 approach [2] 121/4 123/13 approached [1] 160/20 appropriate [4] 17/12 21/10 33/24 89/8 approval [4] 47/16 68/2 80/7 166/8 approve [8] 50/6 148/5 154/4 156/9 156/16 158/13 159/16 159/18 approved [9] 36/7 72/3 87/18 99/1 123/21 147/24 148/1 154/14 155/25 approving [3] 155/5 155/6 159/21 approximate [1] 90/16 approximately [3] 87/22 89/15 90/8 approximation [1] 90/12 **April [2]** 25/8 26/17 **April 9 [1]** 25/8 **APTON [19]** 1/16 2/5 2/8 2/10 2/12 13/20 14/3 14/16 16/11 17/2 60/2 93/5 102/20 105/3 144/19 149/6 149/23 161/23 162/6 Apton's [1] 147/21 are [75] 8/4 8/12 8/17 8/19 8/21 10/22 11/6 11/15 11/16 12/1 12/8 20/9 25/20 28/6 28/10 29/8 29/22 30/17 30/18 32/1 32/7 35/25 37/14 41/13 42/15 42/15 42/25 46/22 50/11 51/15 54/23 54/24 57/25 58/4 58/15 61/1 61/25 61/25 62/2 71/9 75/3 84/2 90/16 91/8

92/6 93/16 99/19 100/13 100/16 100/21 100/24 101/11 103/9 104/17 106/8 107/18 108/4 110/2 117/3 130/22 135/22 137/25 139/7 139/9 143/8 148/22 154/12 154/13 154/20 160/13 164/13 166/18 168/21 172/14 172/17 area [1] 112/1 aren't [2] 61/24 132/11 **arguing [1]** 170/19 **Arizona [1]** 59/2 arose [1] 101/15 around [7] 21/3 22/1 63/21 91/20 106/11 129/24 144/16 arrangement [2] 152/9 152/10 article [3] 143/4 143/6 143/10 as [186] aside [2] 66/18 74/18 ask [20] 7/11 18/17 21/21 21/22 26/6 26/8 33/22 37/13 41/12 54/13 55/1 60/17 66/5 69/21 70/6 84/19 116/3 124/15 126/7 155/21 asked [10] 7/14 22/16 37/22 55/20 60/1 93/18 98/22 100/8 100/9 139/2 asking [7] 19/11 49/23 86/13 86/15 117/17 132/10 167/14 asks [1] 164/18 aspect [2] 108/20 108/21 aspects [1] 128/5 **assessment** [2] 87/2 134/4 assets [4] 109/2 109/2 109/8 109/13 **assignors** [1] 10/9 associate [1] 123/7 associated [1] 43/21 assume [3] 56/13 96/17 164/9 assuming [1] 162/13 assumptions [1] 107/18 assurance [1] 117/14 assures [1] 164/17 at [145] 9/1 9/23 21/9 23/5 23/9 23/11 23/25 24/17 26/18 29/14 31/4 32/15 33/19 33/20 36/18 37/14 38/14 38/25 41/1 41/23 42/7 44/17 44/25 46/8 46/19 48/15 48/15 49/17 51/20 53/15 53/24 54/18 54/22 55/16 55/16 56/13 58/3 58/11 58/24 59/16 61/5 62/2 62/2 64/23 65/5 65/7

66/19 67/3 69/1 69/16 73/15 75/4 76/18 81/9 83/12 83/16 84/2 84/4 84/11 85/25 87/17 87/21 88/1 88/2 89/25 91/5 94/11 96/20 99/21 101/15 103/4 103/11 103/23 104/17 105/11 106/3 106/19 106/23 109/5 110/5 112/2 112/5 112/11 112/12 112/19 113/11 114/14 114/16 116/8 118/4 118/7 118/13 119/5 119/13 119/23 120/7 123/5 124/9 124/15 126/21 126/22 126/22 126/23 128/23 130/14 131/11 132/14 136/15 136/17 142/3 142/4 142/6 143/3 143/8 145/1 145/12 146/18 149/5 151/7 152/1 154/11 154/12 154/15 155/9 155/15 156/4 157/13 157/20 158/21 160/5 162/19 162/23 163/12 163/23 165/23 166/16 167/1 168/12 169/3 169/11 169/25 170/23 171/11 172/11 173/16 **atmosphere** [1] 134/1 attempt [1] 163/23 attempts [1] 18/23 attended [1] 64/3 attention [5] 30/9 106/11 147/1 147/19 154/23 attorney [1] 39/2 attorneys [2] 104/16 157/3 audible [2] 15/8 151/4 audio [2] 118/9 174/4 **AUDIO/VIDEO [1]** 174/4 audit [9] 43/11 43/19 44/2 44/21 45/11 57/11 146/24 148/14 171/21 auditors [9] 43/17 43/17 44/6 44/7 60/7 60/8 60/13 85/15 93/20 AUGUST [20] 1/12 7/1 50/16 74/1 74/4 74/8 74/12 74/25 79/9 79/18 80/6 85/1 86/24 87/18 88/18 120/16 120/16 120/17 136/3 154/24 **AUGUST 20 [1]** 7/1 authoritative [2] 32/10 32/19 authority [1] 149/25 **authorized [3]** 113/21 114/10 114/12 automatic [1] 16/5 available [3] 103/6 103/10 111/23 avenues [1] 80/10 average [1] 89/14 AA 2779

# averaged [2] 90/4 90/11 award [1] 148/10 aware [17] 27/9 46/22 95/20 99/19 100/1 100/13 100/15 100/16 100/21 100/23 100/24 101/11 101/15 125/2 130/22 137/17 166/18 away [13] 109/16 120/14 120/16 124/5 128/25 133/23 153/5 153/9 153/13 153/16 153/20 168/4 171/19 Bachelor's [1] 142/1 back [19] 7/15 24/6 44/7 54/19 64/5 65/8 65/12 65/14 71/19 97/15 104/1 108/8 129/20 140/15 141/22 152/8 156/18 160/15 166/20 backed [1] 111/13 background [6] 58/22 61/14 63/22 86/6 86/7 141/23 backtrack [1] 118/24 bad [1] 66/5 balance [2] 60/19 61/9 bank [3] 50/11 50/12 50/13 bankers [5] 68/14

banker [2] 73/11 74/16 72/24 74/14 99/7 99/17 banking [3] 55/18 55/22 73/11 bar [2] 122/17 122/19 Barnes [46] 29/19 43/24 44/1 44/11 44/13 44/25 46/14 56/3 58/7 58/7 58/9 58/11 58/13 58/19 58/21 58/23 59/7 60/7 60/8 60/13 61/1 61/4 61/16 62/14 68/9 76/11 81/15 82/4 85/15 88/8 92/20 92/22 93/19 99/5 124/19 128/4 128/15 128/15 128/16 128/17 131/5 134/21 135/19 136/23 137/12 155/13 based [5] 45/11 61/13 81/18 120/18 133/8 basically [9] 32/13 34/13 36/24 56/5 73/1 76/4 90/11 91/15 133/17 basis [5] 81/13 82/15 82/16 82/23 83/2 be [158] 7/5 7/12 7/24

8/13 9/6 9/18 10/25

15/7 15/14 16/8 17/7

18/14 20/22 20/25

23/21 24/12 24/15

11/14 13/20 14/5 14/18

30/5 33/25 34/8 34/15 34/16 34/18 34/20 34/20 35/12 35/17 37/4 37/5 37/10 39/20 39/22 41/12 41/19 42/12 43/6 44/24 49/9 49/20 49/21 52/6 53/6 53/18 54/19 57/11 57/12 59/2 59/6 59/12 59/17 60/16 61/12 62/10 62/21 62/22 63/7 63/13 64/7 64/9 64/13 64/19 66/12 67/10 68/3 68/10 69/2 70/24 76/3 76/5 76/6 77/19 78/9 78/22 80/11 82/7 83/4 84/11 85/11 85/18 88/17 94/10 96/13 99/19 100/1 101/6 101/16 103/10 103/15 104/6 104/18 105/13 110/18 111/23 112/13 113/5 114/3 116/23 117/8 118/17 118/25 120/16 122/9 123/12 125/2 125/23 126/4 127/16 127/24 127/24 128/14 128/18 129/7 129/22 130/1 130/9 130/15 132/17 134/4 134/7 134/13 135/18 135/22 137/17 143/19 144/11 144/18 146/16 148/1 148/25 150/5 150/9 152/16 152/21 152/25 153/2 159/19 160/20 160/22 160/25 162/24 162/25 163/8 165/4 167/19 168/22 170/10 170/12 171/3 172/11 173/11 Beach [69] 29/13 29/18 29/20 34/13 34/19 38/13 38/15 39/22 49/16 50/3 53/7 70/15 70/20 70/23 71/3 71/8 73/4 74/14 75/1 78/4 79/11 80/12 80/19 86/17 86/21 87/3 87/6 89/20 91/1 95/7 99/22 101/24 105/12 109/16 109/25 112/23 117/8 118/1 118/3 118/5 118/7 119/20 120/12 122/18 122/21 124/5 124/22 126/8 130/17 130/25 134/9 134/21 135/13 135/20 135/20 136/19 137/14 140/19 145/17 146/8 149/11 150/3 152/11 154/5 154/6 155/15 166/16 166/23 168/3 Beach's [1] 87/9 Beam [4] 76/22 77/24 79/1 79/5 bear [2] 16/9 30/20 became [14] 21/12

48/8 59/3 107/3 108/15

25/16 26/2 27/15 30/4

109/3 109/14 112/17 112/22 117/25 144/4 144/6 149/7 170/18 because [77] 8/23 11/20 13/3 13/19 19/11 19/17 23/5 24/15 26/11 26/24 30/10 34/18 35/23 36/3 36/5 36/8 36/24 39/2 39/21 40/10 42/10 49/18 54/11 56/1 61/25 64/25 68/18 70/21 71/8 74/16 83/5 85/10 85/22 89/20 90/10 92/16 95/15 97/5 97/23 98/15 98/20 100/4 101/7 101/25 103/10 103/18 109/19 109/25 114/15 117/15 117/25 119/23 120/16 120/25 121/22 126/1 126/10 128/15 128/21 129/21 130/25 138/17 143/7 146/15 151/12 154/7 154/19 165/25 167/5 168/10 170/9 170/9 170/10 170/11 170/13 170/14 170/14 become [5] 36/5 112/21 120/8 144/10 162/20 becoming [1] 143/23 been [66] 8/20 13/7 15/21 22/15 22/18 22/24 26/12 26/12 26/18 27/18 29/4 29/5 29/19 30/16 32/2 34/23 36/6 36/12 39/8 39/10 42/10 42/13 44/20 45/10 45/14 46/12 46/15 47/1 47/2 47/4 47/18 50/19 52/6 52/8 53/13 55/20 56/16 60/14 70/1 73/15 79/20 88/21 97/12 101/7 102/11 104/12 106/3 107/10 123/11 123/12 124/8 124/9 128/7 129/3 129/6 131/16 136/18 136/20 136/22 142/4 142/6 145/20 150/24 162/16 166/9 167/9 before [30] 1/11 7/14 7/22 9/2 13/19 24/9 36/17 44/5 45/5 45/6 45/19 45/24 47/19 50/5 53/19 54/12 58/12 69/7 72/3 72/10 72/13 72/14 87/20 91/23 109/1 115/24 122/4 144/16 158/2 162/21 beforehand [1] 31/1 beginning [6] 33/4 68/9 77/5 91/16 163/12 163/12 begins [1] 131/15 behalf [2] 109/1 109/7

behavior [2] 21/8

165/3

behind [1] 112/14 behold [1] 143/11 being [26] 10/12 15/21 34/5 35/13 40/9 40/23 41/15 59/21 60/18 66/18 76/15 79/24 100/6 102/12 104/12 109/2 112/19 120/14 123/9 128/19 130/16 135/12 144/17 150/22 151/9 151/10 belief [1] 161/9 believe [47] 20/13 20/13 21/8 26/1 28/12 29/13 35/3 35/12 36/19 41/5 45/19 46/11 50/2 50/12 53/3 53/4 60/6 64/11 76/13 76/15 76/17 81/18 87/20 87/21 90/4 91/22 92/8 92/14 92/21 95/4 95/22 113/11 115/7 116/21 125/8 125/8 129/16 131/12 145/11 146/2 146/2 151/5 155/24 156/4 160/3 163/15 166/14 believed [2] 23/5 23/9 believes [1] 21/22 believing [3] 97/16 98/4 98/10 **bell [1]** 144/13 below [3] 48/10 51/10 148/23 **BENCH [1]** 1/13 benefit [7] 28/4 28/11 28/21 39/19 39/19 46/19 159/19 benefits [1] 39/18 Benitez [1] 25/11 best [25] 23/21 24/11 39/9 39/10 43/6 52/25 60/10 62/2 64/14 76/17 79/11 81/20 90/18 90/18 95/18 109/25 118/2 118/4 133/10 136/15 156/5 156/7 169/14 172/9 174/5 bet [1] 169/18 beta [1] 79/24 better [9] 16/1 16/22 16/23 16/24 24/11 40/4 66/6 70/7 145/2 between [14] 31/2 40/2 89/8 107/7 108/7 116/9 116/11 117/20 120/15 130/12 137/14 139/3 140/11 162/10 beyond [2] 68/21 79/3 big [6] 33/10 34/5 58/24 117/20 118/12 151/20 bigger [2] 48/7 128/13 biggest [1] 108/11 billion [7] 92/17 130/8 151/6 151/6 151/11 151/16 151/21 **bills [1]** 39/1 binder [3] 17/22 24/5

**bit [15]** 16/19 19/17 55/6 56/9 64/16 64/21 69/5 95/16 108/8 126/6 126/12 141/22 141/23 167/12 169/25 blackmail [2] 41/4 41/13 block [2] 88/12 88/20 board [159] 18/18 19/1 19/4 19/6 19/10 19/13 19/15 20/23 20/25 21/1 22/22 32/11 34/9 34/11 36/25 37/10 37/14 39/21 40/10 40/23 43/2 43/12 47/16 47/19 48/1 48/5 51/7 51/11 51/16 51/24 52/6 52/7 52/8 53/6 57/3 57/8 57/9 57/12 57/17 58/8 58/12 62/22 63/4 63/21 64/1 64/2 64/24 65/6 65/11 65/16 66/9 66/10 66/25 67/13 67/19 68/7 69/16 70/7 72/3 72/15 73/18 73/20 74/11 74/25 81/9 81/11 81/12 81/13 82/1 84/15 86/20 88/5 88/9 98/24 99/4 99/7 99/12 100/7 101/23 102/1 105/9 107/21 109/6 109/11 109/12 109/18 109/24 111/10 112/25 113/1 116/15 117/7 119/7 120/7 121/25 122/7 123/6 123/8 123/10 124/1 124/1 124/6 125/12 126/14 126/23 127/15 131/12 131/22 131/23 133/18 133/23 134/9 134/23 135/12 135/18 135/22 136/4 141/3 145/13 146/18 147/16 148/2 148/7 148/12 148/15 148/17 149/18 149/20 149/25 150/10 150/13 151/1 151/9 151/25 152/3 152/4 152/6 152/6 154/23 154/24 155/17 157/3 157/6 157/9 157/18 157/19 157/20 158/10 158/19 158/22 159/4 159/5 160/1 160/2 160/4 166/8 168/6 168/25 171/20 boards [6] 56/18 56/20 56/22 56/23 56/25 86/20 **Bob [26]** 15/10 48/17 62/7 107/7 107/8 107/11 107/24 124/3 127/5 127/23 128/3 128/8 128/10 128/20 131/5 133/9 136/13 136/23 136/24 137/11 155/13 159/2 165/11

165/18 167/15 171/20

AA 2780

110/7

В **BOD [3]** 37/14 40/10 51/24 **bold [1]** 84/13 bonus [29] 19/20 19/25 19/25 20/3 20/4 35/13 35/13 35/18 35/23 35/25 35/25 36/1 36/13 41/17 42/7 48/2 48/14 49/9 50/17 50/22 53/3 127/16 127/16 128/7 128/17 128/21 160/8 160/8 160/17 bonuses [9] 36/5 47/15 47/17 48/12 59/19 121/13 121/15 121/16 121/17 books [1] 131/2 boost [1] 128/17 born [1] 141/25 Bose [1] 77/12 both [4] 71/1 91/18 97/2 123/24 bottom [14] 30/12 33/14 47/14 48/16 48/25 49/8 84/11 85/18 119/6 130/14 131/11 169/11 169/25 170/17 bound [1] 130/19 boundaries [1] 100/13 break [4] 54/16 54/17 54/18 107/19 BRIAN [2] 1/22 90/25 Brian's [2] 75/19 75/21 briefly [2] 90/25 159/24 **brilliant** [1] 164/21 bring [13] 21/11 38/22 75/11 75/12 110/1 111/4 118/1 118/11 129/25 133/19 143/19 155/16 167/11 bringing [3] 117/21 130/13 151/19 brings [1] 166/20 **British [1]** 55/10 **Brooklyn [1]** 141/25 brought [12] 20/25 21/15 21/16 52/4 106/11 121/12 123/6 131/15 145/21 155/14 156/17 156/19 budget [2] 44/10 90/7 building [1] 145/2 bullet [1] 140/17 bully [2] 163/6 163/8 bullying [4] 32/21 132/20 159/12 159/14 Burnham [1] 55/25 business [27] 30/15 30/16 30/23 31/4 31/9 51/24 56/1 64/24 31/12 31/23 55/11 55/12 56/13 56/16 56/16 90/6 90/10 91/11 91/19 95/15 95/20 98/13 98/14 101/17 101/21 105/19 105/22 155/25 157/25 159/17 businesses [1] 56/2 143/13

Businesslike [1] 106/20 but [134] 7/21 8/10 12/19 16/8 16/17 18/22 19/6 20/3 20/16 21/22 24/17 26/3 26/5 26/8 27/22 28/17 29/18 32/3 32/12 34/9 34/17 39/14 39/19 41/8 44/8 45/20 47/18 48/7 49/10 50/18 54/1 55/9 56/6 56/8 59/17 60/16 62/6 63/20 64/3 65/14 65/18 66/13 68/20 68/25 70/11 70/22 72/23 73/10 77/14 78/10 79/4 79/5 81/12 81/23 83/17 84/10 85/9 86/10 87/10 87/25 88/10 91/12 91/19 94/6 96/9 96/12 96/16 96/20 97/3 97/4 97/19 97/22 98/2 98/15 99/7 99/13 99/20 99/22 101/15 101/16 102/19 106/21 108/24 110/4 112/8 114/24 115/22 116/14 118/25 119/12 119/19 120/15 120/22 121/16 123/4 123/12 123/16 123/21 124/18 127/18 129/13 129/19 130/3 134/1 134/6 134/7 135/22 137/1 139/19 144/4 144/17 145/7 145/10 145/20 145/22 147/14 150/11 156/20 159/18 159/20 164/1 169/11 169/13 169/13 169/14 169/22 170/2 170/19 171/4 171/9 171/12 171/17 172/10 172/20 buy [6] 19/3 100/16 100/19 118/2 118/4 136/15 **buying [1]** 108/18 Cal [1] 142/1 calculate [1] 170/2 calculated [2] 80/18 161/4 calculation [7] 89/12 95/23 96/11 96/17 96/22 97/11 97/25 calculations [3] 89/7 97/16 97/21 calculator [1] 172/23 California [1] 25/6

112/4 112/7 112/9 115/2 119/3 121/7 124/11 127/16 128/12 131/8 131/24 131/25 132/12 134/14 138/7 138/9 141/20 141/22 144/22 146/13 160/14 161/13 163/3 163/4 163/9 168/7 169/9 169/20 169/25 172/20 can't [26] 16/4 17/3 17/11 20/14 21/21 21/23 27/5 32/12 75/12 75/13 86/14 91/5 98/20 104/18 105/6 108/12 118/18 120/14 130/7 133/17 138/2 145/22 154/16 167/9 169/12 170/8 Canada [1] 57/25 cancel [1] 71/11 canceled [4] 34/20 41/18 71/5 126/14 canceling [3] 71/1 71/6 71/6 cancellation [3] 72/1 call [14] 7/11 35/21 125/25 150/15 candidate [1] 20/25 110/11 112/10 119/3 cannot [1] 17/18 129/25 130/3 130/4 capabilities [2] 58/22 145/3 164/18 167/25 59/7 called [14] 15/21 19/21 capability [3] 118/11 21/9 52/23 52/24 59/1 133/13 133/14 72/4 79/1 91/8 92/5 capable [1] 68/24 104/12 108/20 142/22 capacity [4] 43/14 74/15 101/6 101/6

calling [3] 7/5 35/10

came [32] 7/15 30/23

48/8 48/21 53/8 53/20

61/9 63/21 76/9 80/16

80/18 89/12 89/17 90/3

91/20 95/8 99/19 107/2

112/17 117/23 136/25

137/5 143/20 151/19

156/20 165/9 166/14

camera [1] 16/5

camps [1] 36/24

can [99] 7/17 13/18

14/21 14/25 15/9 16/1

16/6 16/14 16/15 16/16

16/19 17/25 19/6 19/17

21/21 23/8 23/18 23/24

24/17 24/21 26/6 26/22

27/4 27/25 28/24 29/11

30/3 31/18 32/7 34/12

38/9 39/23 40/6 40/15

40/20 45/7 49/8 49/20

54/9 54/20 55/9 60/19

75/14 76/21 82/13 89/1

89/11 90/12 91/3 93/24

97/3 98/1 98/1 98/22

101/20 103/8 105/4

105/5 105/6 106/24

108/6 109/15 109/22

60/21 60/23 65/22

68/20 69/20 73/23

35/20

171/4

capital [7] 31/9 49/15 56/1 56/1 130/16 130/19 130/22 32/11 37/20 44/7 47/18 capital-light [1] 31/9 capitalized [1] 89/19 capitulate [1] 159/12 care [1] 41/21 career [1] 133/2 carry [2] 111/24 134/14 case [13] 1/5 25/23 28/12 70/23 72/7 76/4 78/9 105/4 107/6 128/23 140/7 154/5 174/4 cases [3] 122/2 122/2 172/10 cash [3] 49/13 89/22 89/25 **CASSITY [6]** 1/18 2/11 103/4 141/8 141/14 173/9 cast [2] 124/1 124/4 category [1] 130/10 cause [2] 39/15 39/15 caused [1] 112/24 cease [1] 122/10 CEO [10] 34/14 41/1 71/8 106/5 106/8 120/8 124/22 133/12 134/13 140/18 certain [7] 29/9 29/23 34/7 39/17 130/2 158/17 158/19 certainly [26] 16/17 20/24 24/17 27/21 30/24 43/3 43/16 53/18 54/2 57/5 59/9 65/14 70/18 79/17 81/7 88/10 118/25 121/3 121/11 121/11 128/20 133/14 134/6 156/19 157/21 171/5 certification [2] 26/2 173/20 certified [4] 24/10 24/12 25/16 26/10 **CERTIFY [1]** 174/3 cetera [5] 41/17 50/18 80/14 85/4 85/5 **CFO [4]** 44/25 61/9 61/13 82/4 chain [4] 35/21 101/14 163/12 164/13 **chairman [2]** 27/20 40/25 **chance [2]** 171/10 171/16 change [7] 36/8 46/4 46/4 50/25 53/4 54/12 89/16 **changed** [1] 160/17 **changes [3]** 137/4 137/4 164/5 **character** [1] 17/14 characterization [1] 32/23 charitable [1] 142/19 **chart [1]** 148/23 check [3] 103/11

cheerful [1] 172/4 chief [4] 43/18 43/23 58/9 59/7 **childish [4]** 132/16 132/20 159/12 159/13 children [1] 56/7 Chinese [3] 30/20 92/7 92/14 chose [1] 121/1 chosen [2] 52/6 131/17 **chronology** [1] 140/3 circulated [1] 101/14 circumstances [4] 19/7 21/3 22/1 130/2 clamped [1] 23/4 **CLARK [2]** 1/2 7/1 class [5] 143/6 143/12 143/15 143/18 143/22 clause [2] 39/12 39/14 clean [1] 119/21 cleaned [3] 70/25 126/18 150/5 clear [12] 41/12 71/18 76/21 120/15 124/4 129/18 129/20 134/1 147/14 147/14 163/23 169/13 cleared [5] 21/10 21/10 21/17 22/18 22/24 clerk [4] 15/18 25/5 75/18 75/23 clients [1] 68/16 clients' [1] 69/3 clinical [4] 154/11 154/14 154/14 154/18 clip [1] 135/23 **close [10]** 35/15 37/3 38/12 46/24 48/22 90/12 130/18 135/20 160/2 173/1 closer [2] 16/1 16/19 closer maybe [1] 16/19 closes [1] 164/16 **closing [3]** 49/10 121/20 127/18 codirectors [1] 27/19 colleague [1] 55/24 college [1] 55/8 colloquy [4] 7/7 10/15 70/6 172/7 Columbia [1] 55/10 coma [1] 10/20 combination [2] 60/6 68/8 combined [4] 76/6 76/7 81/4 90/19 come [15] 16/19 19/23 21/4 22/23 23/11 35/15 54/13 64/5 90/12 90/18 90/19 106/10 125/10 125/23 145/4 comedian [1] 133/5 comes [3] 97/4 121/5 143/17 comfortable [1] 128/25 coming [3] 132/18

135/1 136/13 AA 2781

115/13 137/10

	1		1	
C	145/20 145/22 147/4	consultant [7] 21/15	49/2	165/8 168/14 170/4
	competence [1] 123/9	22/16 22/20 144/4	corporate [3] 125/16	170/21
comment [1] 153/20	competent [2] 59/2	144/20 144/23 147/11	157/5 157/5	couldn't [2] 138/10
commentator [1] 161/1	61/13			171/13
comments [2] 119/10		consultants [1] 72/24	corporation [4] 1/5	_
119/12	competition [1] 68/1	consulted [2] 39/2	59/16 77/12 78/4	counsel [21] 12/17
commercial [2] 79/19	complaints [3] 108/12	112/20	correct [142] 7/20 15/7	17/11 22/6 22/10 26/5
	123/16 123/17	consulting [22] 19/2	15/16 25/6 25/7 25/8	46/1 60/7 60/9 62/18
109/23	completely [2] 159/10	56/10 111/18 111/20	25/9 25/12 25/13 29/7	62/18 85/14 93/6
commercialized [3]				
79/20 79/21 79/23	171/20	111/22 112/16 112/24	31/5 31/6 31/9 31/10	104/22 115/12 125/14
committee [21] 43/11	comply [3] 141/12	113/2 113/4 113/22	31/12 31/24 32/5 32/6	125/17 138/20 155/1
	152/5 152/7	114/10 114/13 114/16	32/17 32/24 33/11 35/2	157/6 159/24 160/7
43/12 43/19 43/20	components [1]	145/5 145/8 145/10	36/4 36/10 36/13 36/14	counterpart [1] 94/11
44/21 44/22 45/11	135/13	152/9 152/9 154/3	40/12 41/11 41/23 42/8	counting [1] 156/21
57/11 57/15 68/1 129/3				
129/7 129/8 129/13	compromise [1]	154/8 154/16 154/21	42/9 43/12 43/13 43/24	
129/25 130/3 130/4	134/18	consumer [1] 108/21	43/25 45/12 46/6 46/7	couple [5] 19/23 56/4
	concern [1] 168/11	consummated [1]	46/10 46/12 46/13	118/23 161/19 162/2
146/25 147/21 148/14	concerned [1] 123/11	91/12	46/16 46/17 46/20	course [9] 28/11 99/11
171/21			46/21 47/3 47/8 49/8	112/3 120/22 137/1
committees [3] 44/2	condition [5] 71/3	consummating [1]		
129/10 129/12	150/6 150/8 150/8	46/18	51/2 51/3 52/20 53/10	150/18 155/20 164/17
	150/11	consummation [1]	53/16 56/15 57/7 57/13	170/16
communicating [1]	conditions [11] 126/23		57/14 57/23 58/19	court [9] 1/2 1/11 1/24
116/21	148/19 148/22 148/24	contact [1] 135/20	58/20 60/9 61/2 61/3	12/17 24/2 25/5 25/17
communications [2]				
122/10 122/17	149/1 149/2 150/4	contacted [4] 77/22	61/15 62/1 62/5 62/19	55/6 75/15
community [3] 74/21	150/4 152/23 152/24	78/11 78/18 78/19	62/23 63/4 63/8 63/9	<b>courtroom [2]</b> 102/12
151/13 151/13	152/25	<b>CONTAIN [1]</b> 174/9	64/17 64/18 67/17	104/17
	conduct [3] 17/14	contained [2] 53/24	67/18 69/14 69/15	COVID [2] 54/11
companies [7] 76/5	22/14 171/5	75/3	69/17 69/19 73/19	141/12
77/11 78/13 90/1 90/19				
132/24 132/25	confirm [4] 10/9 10/14	contemporaneous [1]	73/21 74/6 77/19 78/14	CPA [2] 58/23 61/14
companies' [1] 76/6	52/9 100/10	168/9	79/7 81/24 82/2 82/3	Craig [33] 12/18 72/5
	confirmation [2] 38/25	contention [1] 108/7	84/5 85/12 88/23 89/10	72/7 73/20 74/11 74/17
company [92] 19/14	83/24	contingent [3] 49/9	93/22 94/12 95/6 95/9	74/19 74/25 76/11
19/21 19/23 21/13	confirmed [1] 38/25	49/20 127/16	96/7 96/18 99/17 99/18	76/16 78/7 78/16 79/9
21/14 26/18 26/20 27/1				
27/16 29/17 34/17 37/9	confirming [1] 37/23	continue [5] 19/15	104/7 104/8 105/19	79/14 80/4 80/6 81/23
41/8 43/19 44/25 48/4	conflict [9] 74/17	24/21 92/11 113/18	105/23 106/1 106/22	82/5 83/3 85/5 85/10
	111/12 125/19 164/16	154/18	106/23 112/25 114/11	136/4 136/7 136/11
48/6 50/17 51/7 55/24	168/12 170/6 170/11	continued [2] 59/5	119/13 119/14 120/12	136/18 137/9 137/11
58/10 59/1 59/19 59/20	170/14 171/1	124/7	121/23 122/22 122/23	155/1 155/4 155/7
59/25 61/2 61/7 61/8				
62/4 65/3 65/5 65/20	conflicted [1] 34/22	continues [1] 84/20	124/7 124/24 124/25	155/10 157/13 157/14
68/12 70/22 71/20 72/4	confront [1] 150/19	<b>continuing [1]</b> 125/19	125/3 125/4 126/2	Craig-Hallum [30]
	confronted [1] 41/6	continuity [2] 134/11	126/3 127/20 130/8	12/18 72/5 72/7 73/20
76/7 77/10 78/19 78/21	confusing [1] 41/7	134/13	131/20 131/22 137/7	74/11 74/17 74/19
79/25 80/1 81/4 86/16	connected [1] 114/20	continuously [2] 57/21		74/25 76/16 78/16 79/9
88/8 88/16 89/19 89/20				
91/8 92/5 92/7 92/14	connection [8] 23/12	105/17	142/24 144/20 146/19	79/14 80/4 81/23 82/5
106/3 106/5 106/11	37/20 45/9 127/25	contract [3] 36/9 46/5	148/17 149/18 156/24	83/3 85/5 85/10 136/4
108/16 108/21 108/21	153/9 154/8 157/4	68/11	158/14 160/5 160/6	136/7 136/11 136/18
	161/9	<b>contractual</b> [1] 121/20	162/23 165/8 170/15	137/9 137/11 155/1
108/23 108/24 108/25	connections [1] 106/6	contrary [1] 120/10	corrected [4] 38/23	155/4 155/7 155/10
109/2 109/15 109/19	consecutive [2] 132/10		44/8 44/8 53/18	157/13 157/14
109/20 114/14 116/9				
116/13 117/6 117/6	132/11	contribution [1] 43/22	CORRECTLY [1] 174/3	
119/21 126/9 128/16	consented [1] 15/7	control [22] 36/8 46/4	correspondence [2]	80/6
	consider [12] 17/7	46/4 51/1 53/4 62/21	12/15 107/7	create [2] 112/6 112/9
131/22 134/4 134/14	20/20 53/19 60/18 62/8	62/24 63/17 64/9 67/1	cost [1] 39/15	created [3] 121/2 159/2
135/18 136/16 140/8	62/10 62/21 63/10	67/7 83/6 109/12 111/9	• •	170/18
140/12 140/21 143/25				
144/17 147/15 151/6	63/13 64/9 105/12	116/23 117/1 117/3	13/17 18/2 22/20 30/4	credentials [1] 20/24
151/16 152/10 154/9	107/8	117/5 117/8 135/23	30/5 30/7 33/1 36/15	credible [2] 17/19
	consideration [5] 85/6	158/9 166/22	41/3 41/25 44/17 49/21	100/5
156/5 162/10 168/16	85/10 101/23 147/6	controlled [2] 64/25	50/14 51/4 52/17 69/1	criteria [1] 121/25
171/10	159/21	152/22	80/12 89/21 90/18	criticized [1] 159/3
compared [2] 108/21				
118/11	considerations [1]	controlling [1] 88/18	90/19 94/15 94/16	crook [2] 35/20 35/21
compelling [1] 154/19	114/16	controversy [1] 112/18		Cross [6] 2/6 2/7 2/11
	considered [6] 45/16	conversation [3]	108/10 108/13 111/9	55/4 90/23 141/16
compensated [3]	57/8 64/7 89/23 150/10	140/24 165/18 168/8	112/11 112/14 113/11	Cross-Examination [6]
48/10 145/10 161/8	155/5	conviction [1] 106/16	116/16 118/1 119/1	2/6 2/7 2/11 55/4 90/23
compensation [20]				
42/12 43/5 43/12 43/20	considering [3] 111/6	convinced [1] 69/2	123/13 123/14 126/25	141/16
43/21 44/2 44/22 57/15	155/5 157/19	copy [6] 24/10 24/12	128/7 134/3 135/6	crossed [1] 117/9
	consistent [3] 128/14	25/16 26/10 51/20	138/25 141/6 142/17	crossing [1] 117/12
59/20 121/18 121/19	128/18 136/14	110/10	144/18 147/19 150/8	CTO [1] 155/15
121/19 122/2 129/7	console [1] 98/19	core [1] 109/14	152/15 152/18 152/20	current [2] 41/20 78/20
145/13 145/16 145/19	constantly [1] 34/23	corner [3] 25/4 33/15	154/14 155/8 163/11	cut [3] 165/25 166/10
	001131411111111111111111111111111111111	20/116/ [J] 20/4 33/13		
			-	AA 2782
i	İ	İ	İ	i

С	98/15	130/12	discussed [6] 40/12	124/7 125/21 127/9
cut [1] 166/11	delayed [1] 41/18	different [5] 21/22	121/25 128/19 143/9	129/2 129/6 132/3
cutting [1] 25/20	demand [1] 171/17	80/10 107/21 129/12	149/17 149/24	132/15 132/17 133/10
	demands [1] 159/12	136/19	discussing [11] 24/24	133/18 133/18 133/20
<u>D</u>	demonstrated [1] 109/10	difficult [4] 104/18 107/11 109/21 123/14	34/7 40/9 41/5 42/4 117/1 124/17 124/24	133/23 136/1 136/5 136/7 137/4 137/5
daily [1] 157/7	<b>Denied [1]</b> 116/5	difficulty [3] 19/13	125/2 125/6 162/10	137/13 139/13 141/3
<b>DANA [2]</b> 174/12 174/16	depo [1] 27/11	97/15 151/13	discussion [18] 32/17	142/10 144/5 146/11
dark [1] 29/5	deposition [7] 23/2	dig [1] 132/12	52/10 92/20 110/24	147/9 147/20 147/22
Dash [1] 84/12	23/11 23/25 24/16	digest [1] 64/5	111/6 112/23 117/7	147/24 148/9 149/8
date [10] 26/21 74/1	32/20 110/10 163/5	<b>diligence [5]</b> 79/1 79/4 79/5 79/6 79/8	122/7 125/17 148/4	150/7 151/25 153/15
77/16 87/20 95/21	<b>DEPT [1]</b> 1/6 <b>Descartes [1]</b> 107/1	diluting [1] 109/8	149/7 151/25 154/25 155/18 160/7 165/20	155/1 155/12 155/24 156/1 158/24 160/13
95/21 169/20 169/20	describe [6] 22/13	dinner [1] 20/23	165/21 168/10	160/14 161/5 162/11
170/3 174/19 dated [4] 26/17 45/18	65/18 66/8 106/18	direct [10] 2/5 2/10	discussions [26] 31/3	163/25 165/18 167/1
51/15 110/18	108/6 168/7	16/12 30/9 70/4 105/1	48/1 50/4 77/11 77/15	168/15 171/19 172/8
dates [4] 18/22 86/12	described [5] 65/12	146/10 147/1 147/19	77/23 78/10 81/19	172/20 174/3
86/13 113/9	132/25 134/2 159/11   163/5	154/22 directed [2] 29/19	101/12 105/16 109/21 118/18 122/1 125/9	doctors' [1] 154/17 document [19] 1/7
DAVID [1] 1/21	describing [1] 41/13	122/9	132/11 134/19 136/1	24/17 25/21 26/8 27/3
day [6] 1/13 7/4 102/14 127/25 143/19 143/22	deserved [1] 127/24	directing [1] 108/13	139/18 147/13 149/14	27/5 27/11 27/14 46/1
days [2] 89/14 168/22	deserving [1] 127/24	direction [3] 59/19	150/18 151/23 152/11	83/17 83/19 83/20
deal [27] 13/4 14/21	desire [1] 152/14	69/16 108/19	162/18 164/2 169/23	110/11 110/18 113/11
32/17 34/20 48/11	despite [1] 125/19 detail [1] 19/17	directly [4] 33/23 87/6 100/22 150/19	disinfected [1] 141/9 display [2] 118/5 118/7	115/5 115/21 147/20 168/14
50/22 59/9 70/24 71/9	details [3] 39/14	director [23] 21/13	dispute [4] 69/8 69/11	documents [4] 26/13
71/10 71/10 81/6 81/17 83/4 91/21 91/22 92/4	121/16 166/21	21/13 26/25 27/16	69/13 109/4	29/2 110/7 149/5
92/15 123/14 136/5	deteriorated [3] 95/21	37/15 51/11 51/24	disputes [2] 109/10	does [13] 24/16 44/24
150/6 151/20 164/16	98/14 137/14	56/23 59/11 59/11	109/17	45/1 74/1 90/15 130/8
164/22 165/7 168/5	deteriorating [1] 95/16 deterioration [1] 98/16	59/14 136/17 142/23 144/2 144/4 144/6	dissolution [1] 125/25 dissolved [1] 166/18	139/4 144/13 147/16 148/9 164/7 172/17
168/6	determination [1] 80/5	144/10 144/14 144/15	DISTRICT [5] 1/2 1/11	174/9
dealing [4] 100/22 107/10 144/25 162/24	determine [1] 107/22	145/23 145/23 146/1	25/5 25/5 25/11	doesn't [5] 13/3 27/11
deals [5] 56/4 77/16	determined [4] 122/8	146/3	divide [1] 97/4	98/2 161/7 164/9
78/14 127/14 164/21	144/25 145/1 146/18	director's [1] 145/7	divided [1] 31/2	doing [16] 31/1 43/6
dealt [2] 168/10 171/3	determining [1] 128/5 detrimental [1] 31/24	directors [61] 19/1 36/25 40/11 42/5 43/2	dividend [2] 50/4 131/1 do [167] 8/25 9/22 9/22	
debate [2] 116/22	develop [3] 109/1	48/2 48/13 53/7 56/25	10/1 10/24 11/4 13/6	93/2 97/16 159/17
121/24 <b>December [3]</b> 137/5	111/4 112/14	57/17 58/8 62/22 65/7	15/10 17/22 17/24	160/21 164/5 167/7
159/25 160/3	developed [2] 79/24	66/25 67/8 69/17 73/18	21/25 24/18 26/10	Dolby [1] 77/25
decided [4] 41/19	140/21   developing [2] 111/1	73/20 86/20 88/5 107/21 109/6 109/11	27/21 28/13 29/3 29/18 32/21 32/22 32/25	<b>dollar [3]</b> 46/25 92/17 151/16
55/23 68/6 68/7	146/17	109/12 109/18 109/24	33/18 34/25 36/19 37/4	dollars [11] 46/25 47/1
<b>Deciding [1]</b> 94/8 <b>decimal [1]</b> 90/17	developments [1]	111/10 113/5 116/15	37/15 37/15 37/17 42/5	49/18 85/4 90/8 92/17
decision [12] 22/22	162/19	117/7 123/7 123/8	43/9 45/11 45/19 48/18	118/23 151/6 151/7
62/19 65/13 71/11	device [3] 145/1 145/3	124/1 124/2 125/5	51/7 51/12 52/12 52/25	151/12 160/23
71/12 86/16 136/9	165/23   dialogue [1] 164/19	125/11 126/24 127/8 127/15 133/18 134/9	57/4 57/6 58/2 58/2 60/2 60/4 60/25 61/21	<b>Dominguez [2]</b> 84/5 84/7
150/11 156/9 156/12 156/25 158/13	dictate [2] 149/25	134/23 135/13 135/18	61/23 62/9 62/12 62/20	don't [75] 9/24 12/20
decisions [9] 19/12	150/2	140/5 146/24 148/2	63/12 64/12 64/12	18/21 26/8 26/21 29/18
41/16 42/13 59/15	dictated [1] 150/6	148/5 148/8 148/13	64/15 65/2 66/11 68/2	33/12 36/21 37/7 45/20
59/17 59/19 64/5 67/10	dictator [3] 32/4 32/4 32/8	148/14 148/15 148/17 149/25 150/13 151/10	69/6 69/9 71/4 71/10 72/7 72/18 72/21 73/19	45/23 47/25 51/19 58/2 62/21 64/11 66/23
67/14	did [223]	157/6 158/16 159/5	73/19 75/3 75/5 76/2	70/11 71/20 81/2 93/25
defendant [2] 72/8 72/12	didn't [51] 9/3 9/5 9/12	160/4 160/9	76/10 76/15 76/22	97/3 97/4 97/22 99/3
defendants [2] 172/17	12/3 15/11 19/1 19/9	disagreed [4] 114/23	76/23 76/24 77/3 77/5	99/21 100/18 103/18
173/1	19/14 19/15 21/5 27/8 27/22 35/15 35/21 36/5	119/17 159/8 159/10 disagreements [1]	77/6 77/8 77/20 78/24 79/2 80/9 84/8 84/16	113/9 114/12 114/19 115/7 119/3 121/4
defendants' [2] 11/5	42/19 48/9 49/18 56/6	36/2	86/21 91/4 91/23 91/24	121/15 121/16 123/16
116/1 defense [5] 4/4 12/25	59/17 65/9 65/14 65/25	disclosed [4] 27/19	91/25 94/1 96/5 97/3	125/16 125/17 129/5
13/7 14/6 14/19	67/9 68/5 72/23 72/25	115/7 115/10 115/16	97/22 100/11 100/12	129/5 129/10 129/12
defer [1] 164/25	85/3 85/5 85/8 90/4 90/9 92/2 92/11 93/7	disclosing [1] 29/9 disclosure [6] 7/25	100/25 101/4 101/17 101/21 105/11 106/13	129/18 129/20 130/24 131/4 131/4 132/15
definitely [6] 67/7 88/7	95/15 96/20 97/7 98/13	10/8 115/22 115/24	110/3 110/4 110/7	132/17 135/11 137/3
106/15 147/18 157/5 165/2	98/20 114/24 115/3	116/3 145/7	111/9 112/9 114/6	137/10 137/22 145/19
degree [2] 43/22 142/1	122/2 128/22 134/10	discovery [2] 160/21	117/17 117/18 117/18	145/20 147/13 147/14
<b>DEI [1]</b> 77/25	134/25 137/10 159/6   160/13 161/5 170/1	160/22 discuss [3] 124/6	119/5 119/10 119/10 120/20 120/23 122/14	147/14 156/17 157/15 157/21 162/18 164/3
delay [3] 41/24 41/25	difference [2] 117/20	125/19 163/25	120/20 120/23 122/14	164/9 165/20 165/20
				AA 2783

D	101/13 101/22 101/24
don't [8] 165/21	113/20 114/9 116/4
166/20 169/4 169/10	116/21 118/15 124/15
169/12 169/19 170/2	124/18 127/4 128/8
171/17	130/14 131/11 133/9 163/11 163/15 164/4
done [18] 32/17 37/4	164/10 164/13 168/23
38/17 39/9 39/20 75/19	168/25 169/2
78/7 81/10 84/23 93/6	e-mails [2] 101/14
118/21 120/3 120/14	107/6
120/16 126/4 134/4	<b>e.g [1]</b> 140/1
150/25 162/16 doubt [1] 141/2	each [8] 19/7 43/22
doubt [1] 141/2 down [18] 11/17 23/4	48/1 66/10 76/7 87/22
24/1 39/23 51/10 54/9	140/7 151/15
54/12 89/1 90/10 93/1	earlier [14] 7/14 16/18
98/5 98/6 107/19	37/13 42/21 46/3 46/11
138/22 141/6 141/12	51/6 69/9 93/18 99/16
147/3 161/13	118/13 152/13 156/18
dozen [1] 169/23	166/24
<b>Dr [9]</b> 139/19 141/18	<b>early [12]</b> 46/16 49/16 57/19 67/17 108/14
141/22 162/9 163/9	113/22 120/17 144/12
167/23 171/22 171/25	151/8 151/12 151/24
172/3	156/17
<b>Dr. [15]</b> 110/8 115/2	earned [2] 142/2 154/8
116/8 119/1 120/3	easier [1] 41/19
121/8 124/11 126/25	easy [1] 134/18
131/9 133/7 138/9	EBITDA [10] 89/24
138/18 138/24 139/23 141/5	90/1 90/3 90/8 95/6
Dr. Putterman [15]	95/13 96/1 96/6 97/14
110/8 115/2 116/8	98/16
119/1 120/3 121/8	economic [1] 92/2
124/11 126/25 131/9	<b>economics [1]</b> 55/13 <b>economist [1]</b> 55/25
133/7 138/9 138/18	
138/24 139/23 141/5	educational [1] 141/23
drafting [5] 60/4 93/19	effect [3] 31/24 129/22 130/21
93/22 94/5 94/6	effects [1] 112/7
draw [1] 32/14	effort [1] 43/22
drawn [1] 38/14	efforts [1] 28/10
Drexel [1] 55/24	either [3] 53/19 57/19
drop [2] 98/5 98/6	85/6
dropped [2] 97/16 98/11	elaborate [2] 34/12
duality [1] 28/3	106/24
due [6] 79/1 79/4 79/5	elected [1] 59/24
79/5 79/8 114/22	electronic [1] 110/9
duly [2] 15/21 104/12	<b>Electronics [2]</b> 77/13
duplicates [1] 11/15	78/3
duplicative [2] 11/14	eliminate [2] 125/22 126/19
13/21	eliminated [1] 126/20
during [14] 53/8 58/7	ELIZABETH [1] 1/11
100/2 107/11 112/23	else [8] 48/11 68/22
124/8 124/10 128/2	68/24 102/5 103/21
149/7 150/18 154/13	105/14 120/20 172/8
155/10 155/18 171/5 duties [4] 35/10 57/3	Elwood [7] 18/14
59/12 125/15	52/20 56/3 58/13 58/15
duty [2] 107/22 138/17	64/16 143/5
dye [2] 123/25 124/4	email [15] 34/5 34/21
dysfunctional [5]	35/2 35/21 36/21 37/13
66/13 66/15 66/16	40/8 41/4 42/4 43/8
66/18 66/19	47/8 48/15 48/16 52/9
E	52/19 emailing [1] 52/19
	embryonic [1] 61/7
e-mail [37] 12/15 12/18	emphasis [2] 30/25
18/14 18/24 19/13 28/6 29/4 29/19 30/10 32/1	30/25
	emphasized [1] 169/16
33/4 33/7 33/13 33/23	employee [1] /1/2

**employee [1]** 41/2

**employment** [9] 36/9 39/3 46/5 55/21 68/3 98/23 99/6 99/10 99/12 **events [2]** 19/7 32/7 empty [2] 109/20 126/9 eventually [3] 49/18 enamored [1] 71/16 encouraged [1] 123/18 ever [17] 18/17 38/2 encouraging [1] 164/25 end [8] 38/13 45/10 45/15 48/15 125/23 125/24 128/20 150/9 ended [1] 109/21 **Ending [1]** 33/24 engage [1] 147/11 engaged [1] 147/3 engaging [2] 77/6 77/9 enjoying [1] 56/11 enough [2] 98/22 112/9 **enter [2]** 158/5 158/15 entered [1] 140/9 entering [1] 111/12 Entertainment [1] 63/23 67/4 enthusiasm [5] 106/17 108/18 117/10 117/11 117/16 enthusiastic [3] 108/15 111/4 117/25 **entire [1]** 19/15 entirely [1] 166/19 entities [1] 89/9 **ENTITLED [1]** 174/4 **ENTITY [1]** 174/10 11/23 entry [1] 118/8 epiphanies [1] 151/8 **Epsilon [5]** 30/19 91/8 91/11 91/13 91/17 equity [2] 89/23 147/4 **error [3]** 33/10 34/5 137/1 **especially [5]** 45/15 124/2 128/3 136/14 163/3 **ESQ [11]** 1/15 1/16 1/17 1/18 1/18 1/19 1/20 1/21 1/21 1/22 established [1] 82/17 **estimate** [1] 136/14 et [5] 41/17 50/18 80/14 85/4 85/5 ethically [1] 59/22 eureka [1] 118/6 evaluate [3] 129/4 129/13 157/9 evaluated [2] 144/24 151/12 **evaluation** [1] 130/1 37/13 evaluations [2] 73/8 89/24 evaporated [3] 91/15 160/12 160/16 even [12] 24/9 80/4 93/7 108/14 109/18 109/20 112/12 120/11 125/8 136/25 150/5 159/20 evening [2] 172/4 73/16 74/24 83/17

173/16 event [2] 49/11 127/19 117/23 143/24 44/1 44/13 49/23 92/21 111/15 120/20 130/5 149/2 149/2 149/24 158/5 158/15 163/21 170/17 171/4 every [3] 65/6 65/10 127/25 everybody [1] 48/11 everyone [1] 154/18 **everything [6]** 13/13 47/20 86/16 128/6 139/17 166/22 evidence [8] 7/25 17/13 17/16 23/21 24/11 27/3 27/5 73/16 ex [1] 114/24 exact [3] 18/21 39/14 exactly [3] 28/13 97/7 166/3 exaggerated [1] 66/13 exam's [1] 70/4 examination [15] 2/5 2/6 2/7 2/8 2/10 2/11 2/12 16/12 55/4 90/23 93/14 105/1 141/16 146/10 162/7 **example [5]** 32/14 35/12 36/2 67/16 81/14 **except [1]** 13/13 exception [2] 12/22 78/17 **exceptions** [1] 122/16 excessive [1] 68/11 exchange [6] 75/5 76/3 exposure [3] 42/18 97/12 111/16 155/9 158/24 **exchanging** [1] 29/20 **exclusively [1]** 140/22 **excuse [15]** 11/5 30/25 42/19 42/19 66/25 70/13 79/5 80/17 80/20 107/15 119/2 127/4 138/21 154/23 164/15 **executed** [1] 77/10 executing [1] 130/13 **executive [4]** 21/12 21/13 27/20 101/6 **executives** [2] 43/22 45/16 exercise [1] 158/9 **exercised [4]** 64/13 87/23 88/21 155/24 **exercising** [3] 63/13 82/10 82/25 exhibit [38] 7/21 9/7 9/19 11/1 12/25 14/6 14/19 17/25 18/3 24/4 24/10 27/25 28/24 30/7 33/1 33/4 35/4 40/6 41/25 44/17 45/3 45/19 47/5 50/14 51/4 52/17

94/19 114/4 116/16 116/17 119/1 130/14 139/13 146/21 167/20 Exhibit 113 [1] 33/1 Exhibit 121 [1] 17/25 Exhibit 244 [1] 83/17 Exhibit 259 [1] 27/25 Exhibit 288 [2] 116/16 116/17 Exhibit 340 [1] 45/3 Exhibit 5 [1] 139/13 Exhibit 5 Mr [1] 119/1 Exhibit 58 [1] 30/7 Exhibit 60 [1] 28/24 Exhibit 67 [1] 130/14 exhibits [11] 2/15 4/4 7/17 7/18 8/12 8/18 10/17 11/5 13/7 17/22 115/17 exist [2] 126/10 150/5 existing [1] 112/20 exit [1] 45/16 expect [1] 137/23 **expected** [3] 39/1 137/17 138/15 expects [1] 170/9 expense [1] 61/10 **experience** [5] 117/19 123/13 151/9 165/6 165/10 expert [2] 112/21 160/20 **expertise** [2] 63/24 112/1 **explain [3]** 109/15 118/17 152/15 **explained [3]** 34/16 81/14 95/24 **explosion [1]** 39/8 **exposed [1]** 42/13 42/25 43/7 **expressed [2]** 78/19 101/22 **expressing [3]** 65/19 66/19 66/22 **extensively [1]** 169/24 extent [5] 23/4 37/7 78/10 98/14 100/19 extra [1] 160/14 extravagant [1] 43/5 **extremely [3]** 106/15 170/10 170/13 face [1] 169/4 faced [1] 40/23 fact [17] 34/19 36/11 42/12 46/14 46/14 50/25 52/7 57/11 67/4

78/6 98/10 125/1 126/1 136/17 140/11 151/2 155/14 facto [1] 114/24 factor [1] 169/3 Factors [1] 77/3 failed [1] 56/8 failing [1] 56/7 fair [23] 59/6 67/10 AA 2784

_		f [40] 04/04 00/7	fallows [0] 45/00	404/44	74/00 74/05 00/0 04/45
F		<b>few [10]</b> 24/24 33/7 33/10 37/13 91/7	<b>follows [2]</b> 15/22 104/13	161/14 <b>furthermore [3]</b> 109/14	71/22 71/25 92/2 94/15 109/16 115/2 115/3
	68/3 80/16	161/18 162/1 162/9	fonts [1] 11/21	114/23 165/6	115/24 116/16 118/4
	7 82/8 85/11	167/23 169/9	fool [1] 161/3	fusion [1] 160/23	119/1 127/21 128/2
	17 90/12 94/4	fiduciary [6] 34/22	force [1] 103/14	future [2] 116/14	131/8 131/20 133/7
98/2 98/2		35/10 43/3 43/6 59/23	forced [2] 109/18	132/16	133/24 134/16 136/5
	8/24 116/25	125/15	125/23		136/9 138/25 140/15
134/4 155	26/15 128/23	fields [1] 144/25	forceful [1] 123/12	G	152/8 157/17 161/7
	30/10 61/7		forces [1] 42/14	games [1] 98/15	163/9 163/11 163/22
fairness [			forged [1] 25/24	gave [10] 69/9 69/14	164/4 164/12 167/12
_	16 53/21 69/6	98/21 135/23 154/12	forget [2] 39/13 156/17	72/14 73/7 73/7 73/8	167/23 170/4 170/21
	72/4 72/14	161/3	form [2] 66/24 108/19	74/25 76/13 90/12 130/9	171/14
73/8 100/8	8 137/15	figured [1] 80/16	formal [2] 125/11	Gee [1] 166/7	go-shop [1] 157/17
155/4 155		<b>figures [5]</b> 80/18 90/16 91/18 97/18 97/22	formed [8] 108/24	general [2] 60/24 73/10	goal [1] 166/7
fait [2] 32		filed [1] 25/8	108/24 129/3 129/11	generally [6] 40/8	79/1 79/3 85/25 94/11
faith [7] 6		files [1] 118/9	129/13 146/13 146/15	72/21 111/23 124/2	120/25
64/13 69/		financed [1] 140/21	147/22	144/22 145/3	going [59] 7/5 8/1 8/3
82/10 173 <b>fall [3]</b> 70		finances [1] 80/14	former [2] 57/25	generate [2] 31/8	12/24 15/25 24/14
127/15	712 112/1	financial [25] 29/16	136/17	105/25	30/16 36/12 37/14
falls [1] 7	7/2	29/21 43/18 43/19	forth [1] 151/16	generated [1] 44/25	39/21 46/15 48/6 50/6
	40/10 53/24	43/23 44/5 58/9 59/7	forward [10] 56/6	generations [1] 112/15	
54/2		60/11 60/15 60/17	71/23 71/25 118/12	generous [2] 42/11 50/4	66/2 68/24 73/15 75/20
-	<b>i]</b> 91/8 92/6	74/21 76/11 82/5 89/22 114/15 128/5 131/6	134/3 134/14 136/5 136/10 136/20 151/3	genius [1] 117/22	75/23 83/17 84/19 85/14 96/13 97/15
108/4 163		146/4 154/15 155/11	forwarding [1] 88/15	Gentlemen [2] 33/4	98/18 101/4 101/9
	/14 32/2 48/10	155/12 156/10 157/8	fouled [1] 38/14	33/24	101/24 105/25 107/19
105/5	74/40 74/47	157/11	found [7] 21/6 22/15	<b>GEORGE [1]</b> 1/15	109/13 117/10 120/5
faulting [1	71/16 71/17	financials [3] 45/10	34/8 34/18 59/2 61/12	get [49] 18/23 18/25	120/8 121/2 124/15
	82/9 83/5	75/3 128/4	70/23	19/5 24/6 28/18 30/15	128/24 132/17 133/8
	25 85/7 86/17	financing [2] 56/2	foundation [9] 22/25	37/15 37/24 38/2 38/6	133/20 133/22 134/13
	1 124/3 154/7	169/22	23/14 24/15 45/7	38/17 38/18 39/5 41/1	134/15 135/17 135/22
156/22		find [14] 19/18 22/23	107/13 138/5 142/20 142/22 142/24	41/3 41/3 48/2 48/6 48/13 50/21 51/1 68/22	135/23 147/1 148/25
FBI [1] 25		23/2 23/11 23/15 23/25 31/22 64/13 73/9	founder [2] 64/17	68/23 74/15 75/7 76/21	151/3 160/13 161/2 167/11 168/8 168/15
FDA [1] 1		105/20 106/4 106/6	88/14	80/21 89/4 89/21 104/2	170/12 171/16
fearful [1]		115/11 115/21	four [5] 8/17 8/21 65/7	107/5 107/20 110/6	golf [1] 56/11
features [	<b>1]</b> 119/15 <b>[2]</b> 110/18	fine [5] 48/6 55/3 91/20		112/11 116/9 129/15	gone [9] 15/1 30/14
		103/13 166/5	fourth [1] 140/17	133/19 136/16 141/8	34/3 71/9 86/10 117/23
February	<b>17 [1]</b> 110/18	finish [2] 35/14 55/21 finished [3] 101/2	FOX [2] 1/21 91/2	149/2 154/17 159/4	118/20 122/1 136/20
February	2013 [1]		frame [3] 119/11	159/4 160/25 163/4	GONZALEZ [2] 1/11
140/5		101/3 119/24	119/12 162/20	166/6 168/15 171/13 173/8	95/24
federal [1]		firing [1] 41/9 firm [13] 21/8 22/21	Frank [1] 157/13 frequencies [3] 112/5	gets [2] 27/2 127/15	<b>good [27]</b> 15/3 17/2 32/3 59/3 63/7 63/14
	2/16 154/21	55/18 55/22 55/23	112/10 145/1	getting [11] 38/12	64/13 65/17 65/18
160/25	517 4514 A	55/24 58/25 59/1 72/17	FRIDAY [1] 1/12	40/15 40/18 40/20	69/17 74/21 79/16 80/1
feed [2] 1	21/2 128/22	72/18 72/25 101/7	friend [2] 107/8 132/18	48/11 50/20 80/22	80/11 81/6 82/10 83/4
	30/11 134/18	147/3	friends [7] 19/23 20/9	80/23 81/16 87/8 93/9	93/2 103/25 105/6
137/21	00/11/10-1/10	firms [3] 58/24 78/11	20/21 37/8 59/3 59/4	give [17] 17/12 18/10	119/7 134/12 135/15
	38/13 40/22	157/11	143/24	52/24 64/21 89/11	141/18 154/13 172/12
45/21 82/	_ 16	first [24] 7/3 15/21 17/6 21/6 21/15 42/15 48/4	friendship [1] 59/5 front [15] 9/24 17/23	90/16 94/16 98/1 111/15 120/21 130/1	173/9 <b>Google [1]</b> 78/1
	107/18 126/6	48/25 51/10 55/7 67/17	24/18 26/24 33/6 73/25	133/9 137/12 141/11	GORDON [1] 1/20
	14/18 145/23	91/8 99/8 104/12	83/22 94/15 95/1 97/6	143/20 143/21 172/13	gosh [1] 79/2
	1/8 154/16	106/13 108/8 114/21	110/7 110/9 118/6	given [9] 27/19 31/4	got [28] 22/6 22/10
154/17	18/7	139/2 139/5 146/13	134/13 151/10	31/23 42/12 45/15	36/12 48/7 48/7 50/2
<b>feet [1]</b> 17 <b>fell [2]</b> 91		147/2 163/15 171/15	frontiers [1] 142/20	45/18 47/20 116/4	50/6 52/1 56/3 68/23
fellow [2]		173/8	full [7] 21/16 56/6	132/23	69/21 70/21 74/22
142/15		fit [1] 80/11	122/3 122/7 122/17	<b>giving [7]</b> 89/25 116/22 117/1 117/3 117/5	
felt [28] 1	9/2 21/9	<b>five [3]</b> 56/22 57/2 89/14	122/19 148/17	117/8 152/24	88/15 93/11 117/15
	24 37/2 37/10	flow [2] 89/22 89/25	full-time [1] 21/16 fun [1] 144/3	glad [1] 48/6	123/1 135/10 142/1 143/24 155/21 160/19
	7 39/18 43/20	folders [1] 110/9	funding [6] 48/8	go [61] 7/23 9/3 10/17	165/25 168/20 173/2
48/13 64/2		folks' [2] 108/12	110/23 166/1 166/10	15/19 17/25 18/2 19/17	gotten [2] 104/1 167/5
	5 81/5 81/15 7 92/2 111/7	151/14	166/11 166/15	26/22 27/25 30/7 33/1	grant [5] 47/16 146/18
	86/1 152/16	follow [2] 102/6 110/24		34/12 35/7 36/15 38/15	147/7 147/24 148/6
	88/10 168/12	follow-up [1] 102/6	further [9] 79/24 92/25	39/16 39/21 41/19	granted [9] 47/15
168/18		following [3] 75/21	102/25 125/9 125/9	41/25 50/8 50/14 51/4	67/17 67/22 70/8 70/21
		85/22 148/5	138/19 148/4 161/12	52/17 53/25 54/2 69/7	116/15 129/9 140/5
				4	AA 2785

## G granted... [1] 140/7 granting [2] 34/6 147/6 grants [1] 140/4 great [8] 59/9 91/5 108/9 117/20 143/18 143/19 143/24 167/18 greater [2] 128/10 165/2 greatest [1] 143/22 ground [1] 159/10 group [4] 1/21 9/9 129/19 129/24 guess [15] 10/24 35/4 41/14 58/18 59/6 65/15 81/10 95/18 100/9 118/22 121/9 139/20

140/13 148/1 173/6

guidance [1] 123/19

gunpoint [1] 41/23

guys [3] 7/20 136/4

guy [1] 61/5

172/18

### н

had [160] 12/4 12/20 18/23 19/13 20/23 20/24 22/15 22/18 22/23 23/4 23/10 23/12 25/22 25/23 26/18 29/5 29/12 29/19 29/22 30/22 31/7 31/23 35/14 35/23 36/2 36/6 36/8 36/17 36/18 37/4 37/8 38/5 38/7 38/10 38/11 38/15 39/4 42/13 43/16 45/16 46/6 46/8 46/8 46/12 47/1 49/17 50/3 52/6 52/7 53/12 54/2 56/3 58/11 59/9 59/23 63/24 68/2 68/16 69/3 70/25 72/9 72/13 74/14 75/15 77/10 77/15 78/7 78/10 79/20 79/21 82/1 82/4 82/21 84/25 87/22 88/14 88/20 90/5 90/7 90/7 92/15 92/16 95/20 96/12 96/19 97/5 98/6 98/10 98/13 99/5 99/15 100/10 101/3 101/5 101/17 105/14 105/23 106/3 107/6 108/25 109/19 109/19 111/14 111/18 111/20 112/11 113/3 114/6 114/15 114/25 116/25 117/16 117/22 118/6 118/20 119/7 119/15 120/16 126/4 126/8 129/11 130/25 132/25 133/12 133/14 134/1 135/13 136/4 136/18 136/19 136/22 137/14 137/22 138/9 140/8 140/24 145/7 145/8 149/17 150/3 150/6 150/23 151/8 151/9 151/23 152/10 152/18 152/19

162/17 162/20 165/2 167/5 170/19 171/10 hadn't [2] 55/20 117/23 half [1] 92/16 Hallum [32] 12/18 72/5 72/7 73/20 74/11 74/17 74/19 74/25 76/12 76/16 78/8 78/16 79/9 79/14 80/4 81/23 82/5 83/3 85/5 85/10 136/4 136/7 136/11 136/18 137/9 137/11 155/1 155/4 155/7 155/10 157/13 157/14 Hallum's [1] 80/6 hand [5] 15/17 25/4 33/15 49/2 104/9 handed [1] 24/1 handle [1] 116/14 hands [1] 61/9 hands-on [1] 61/9 **handwritten** [1] 167/13 handy [1] 172/19 happen [10] 49/18 95/18 124/4 133/23 150/17 156/2 156/3 156/23 168/19 171/18 happened [20] 36/3 38/5 39/4 51/16 51/23 53/2 91/14 102/13 108/23 114/25 119/22 124/5 126/9 128/21 132/20 133/11 135/11 137/22 150/21 170/17 happening [1] 159/7 **happy [2]** 134/10 134/10 hard [5] 27/10 70/4 108/10 108/14 154/13 Harman [2] 78/1 78/1 **Harvard [1]** 55/11 has [27] 10/23 11/20 25/16 26/12 30/14 30/16 34/23 42/10 47/14 50/19 50/21 56/16 56/17 57/12 73/15 75/18 75/23 83/22 84/13 103/16 115/15 115/17 131/16 140/23 164/20 170/14 170/25 hasn't [2] 45/4 104/1 hats [1] 168/5 have [239] haven't [2] 63/19 70/1 having [17] 15/21 19/21 21/7 31/9 43/21 52/4 74/11 104/12 106/13 107/11 108/11 117/20 130/2 131/16 146/16 152/14 154/15 **HAWKINS [1]** 1/24 he [268] he'd [1] 39/22 he'll [1] 7/12 he's [20] 7/9 12/13 31/17 45/5 45/23 45/24

152/20 153/1 154/8

157/7 158/12 159/21

51/15 51/17 52/20 93/2 104/1 116/4 124/23 135/21 135/22 163/7 164/8 164/23 165/2 165/6 head [1] 120/25 | heading [2] 77/3 84/13 **health [3]** 108/20 112/21 146/17 hear [26] 9/3 15/9 15/11 16/1 16/4 16/6 16/14 17/3 65/9 65/25 91/3 91/5 104/18 105/4 105/5 105/6 105/6 108/11 108/12 108/14 112/6 112/7 115/3 117/14 138/10 141/20 heard [11] 63/19 71/17 79/25 81/19 90/6 102/25 112/13 118/3 125/9 134/21 135/19 hearing [9] 71/18 108/10 108/11 108/14 112/6 129/22 151/13 154/13 155/1 held [7] 41/15 41/22 41/22 51/11 77/10 77/23 118/21 Hello [1] 90/25 help [5] 16/20 79/10 108/10 157/9 169/9 helping [2] 111/9 172/3 hence [1] 50/8 Hendrick [1] 140/2 Hentrich [1] 168/23 **Her [1]** 15/12 here [30] 56/9 62/6 70/1 73/16 76/22 77/8 81/5 84/13 84/24 86/19 89/4 97/3 103/15 104/2 111/12 112/4 117/16 117/20 120/15 123/6 132/15 133/25 138/10 141/12 145/22 157/22 160/19 161/21 162/4 165/6 Here's [1] 51/23 **HEREBY [1]** 174/3 hero [1] 128/15 hesitate [1] 107/4 hesitated [1] 38/20 **HESS [2]** 1/21 9/16 hey [1] 131/24 HHI [121] 19/21 20/5 28/11 28/15 28/15 28/20 29/15 33/11 34/6 34/7 34/14 34/17 34/19 36/22 40/9 40/17 40/20 41/1 67/17 69/8 70/8 70/20 70/24 70/25 71/13 71/15 108/4 108/6 108/20 109/13 109/16 110/21 111/13 111/16 116/9 116/11 119/8 119/20 119/21 120/8 120/13 120/13 122/12 122/17 122/21 124/5 124/7 124/17

125/19 125/22 125/25 126/5 126/8 126/9 126/18 129/8 129/11 129/15 130/2 130/6 133/23 139/3 139/21 140/1 140/3 140/8 140/12 140/20 140/22 140/23 146/11 146/13 146/15 146/19 147/7 147/8 147/12 147/24 148/11 149/7 150/1 150/4 150/12 150/15 150/19 150/22 151/2 151/5 151/6 151/25 152/3 152/4 152/6 153/6 153/24 154/1 162/10 162/19 162/24 164/2 164/8 165/19 166/19 166/22 168/3 168/4 168/24 169/3 169/4 169/23 169/24 170/2 170/10 170/12 170/17 170/23 171/4 171/19 HHS [1] 108/22 **Hi [1]** 93/16 high [3] 109/22 118/7 133/2 high-stakes [1] 133/2 higher [1] 132/24 him [54] 7/11 7/11 7/14 7/14 18/23 19/9 19/22 20/25 21/11 21/21 21/22 26/7 26/7 27/2 32/8 35/10 35/20 35/21 40/18 51/1 53/6 58/25 59/2 61/12 61/14 62/14 63/13 64/9 64/19 68/9 103/9 103/15 106/18 107/7 107/11 107/24 117/17 119/20 123/14 124/24 125/14 125/21 134/25 135/23 137/23 143/19 153/8 159/4 159/4 163/5 164/20 168/5 170/15 171/16 himself [18] 28/14 28/18 28/21 28/23 29/13 47/15 51/7 107/3 107/5 107/20 110/6 121/1 131/21 153/17 163/4 167/6 171/12 171/13 hire [2] 21/14 125/14 hired [5] 21/6 22/5 22/15 40/23 74/17 hiring [6] 19/22 20/9 21/3 22/14 68/9 99/8 his [107] 19/11 19/12 19/12 19/20 19/21 19/23 20/13 20/14 20/16 20/20 21/3 21/8 23/12 24/16 27/11 27/19 28/4 28/16 28/20 29/14 31/1 32/10 34/22 34/23 35/5 35/10 35/12 35/13 36/9 36/13 38/12 39/2 39/3 39/9 40/17

124/24 125/2 125/6

41/17 42/11 42/15 46/5 50/17 50/19 50/22 50/25 52/19 52/25 58/21 58/22 59/7 59/10 59/10 61/13 61/14 62/10 62/14 63/13 63/22 63/25 64/6 64/12 67/7 68/11 69/14 71/16 71/17 76/17 88/21 94/10 94/11 99/9 106/6 106/16 108/17 117/14 117/16 119/17 119/19 119/25 120/8 123/9 123/21 125/14 125/19 126/5 128/8 132/13 132/13 133/10 135/23 136/13 143/20 143/21 143/24 143/25 144/17 150/3 150/10 156/21 158/7 163/7 163/7 167/5 167/7 168/20 171/5 history [3] 55/9 55/21 61/13 hold [12] 10/2 10/2 10/5 12/13 87/19 114/15 115/9 115/23 131/24 142/10 150/23 172/13 holdings [9] 1/20 1/21 29/17 29/23 48/22 77/25 95/5 95/7 95/8 home [1] 71/17 homes [2] 108/12 151/14 honest [1] 22/9 Honor [101] 7/6 7/16 8/13 8/22 9/13 9/17 10/23 11/11 11/13 11/19 12/11 12/16 13/4 13/18 14/2 14/11 14/15 14/17 14/23 15/12 15/16 17/9 17/13 21/20 22/3 22/25 23/6 23/14 23/19 24/9 24/19 25/1 25/14 25/16 25/23 26/1 27/2 27/7 27/12 30/1 31/13 38/8 39/6 45/2 45/4 45/22 45/24 54/15 65/25 69/18 69/23 70/16 82/11 87/13 89/2 89/6 93/3 93/10 101/19 102/7 102/8 102/11 102/19 103/2 103/7 103/11 103/12 103/20 104/8 104/23 110/17 114/2 115/13 115/18 115/21 116/1 116/2 119/24 132/8 137/19 141/7 141/10 141/15 161/11 161/12 161/14 161/16 161/18 161/22 162/1 162/5 165/13 167/17 172/1 172/2 172/6 172/12 173/3 173/10 173/13 173/15 HONORABLE [2] 1/11 25/11 AA 2786

40/20 40/25 41/16

Н
Honore [7] 37/2 63/19
63/20 63/20 63/21 64/7
67/1
<b>hope [5]</b> 58/2 105/20 138/4 138/12 165/3
hopefully [1] 164/20
hopes [1] 118/10
hoping [1] 105/20
Hornblower [1] 160/24 hot [1] 122/1
Houlihan [21] 72/18
72/21 73/3 74/13 77/9
77/22 78/7 78/18 78/23 81/22 82/4 86/20 86/23
87/1 87/1 99/15 99/23
100/10 157/14 157/15
157/21
hours [1] 48/9
House [1] 133/22 housekeeping [1]
14/21
how [53] 22/13 26/6
26/18 28/13 40/17
40/18 40/19 52/1 56/2 56/20 56/20 56/25 58/4
58/11 60/15 66/8 66/9
69/22 74/17 80/11
89/12 93/12 93/16
99/19 106/10 106/18 106/25 107/25 108/6
117/11 117/16 118/12
121/4 121/24 122/24
123/23 123/25 128/14
128/24 135/23 137/3 142/4 142/6 143/1
143/7 145/1 149/25
154/12 158/10 160/11
162/19 162/20 170/2 however [1] 117/23
HSS [1] 108/22
huge [2] 130/12 151/13 huh [14] 17/15 49/4
huh [14] 17/15 49/4
122/13 124/20 127/7 127/12 132/4 136/9
140/16 141/19 160/10
162/15 163/20 170/5
hundred [2] 118/23
164/21 hurt [4] 31/12 161/3
168/16 168/19
hypersensitive [1]
26/11
HyperSound [1] 64/17 hypothetical [3] 54/1
97/14 126/6
hypothetically [2]
97/23 137/3
I
l'd [11] 33/22 45/2 54/1
66/13 100/1 106/24
115/2 129/22 146/21
154/10 167/7   <b>'   [14]</b> 10/19 12/17
12/4 20/2 20/2 20/0

13/4 28/2 29/3 30/9 33/3 35/9 42/3 54/19 102/19 132/15 139/23

141/9 l'm [100] 7/12 7/20 7/25 8/9 12/16 14/12 17/2 19/17 24/14 26/10 26/21 27/9 31/22 32/14 32/14 33/12 33/22 35/22 36/1 36/3 37/22 39/11 40/19 42/23 43/7 44/15 47/9 48/23 49/19 51/19 51/20 56/9 56/10 56/24 58/5 60/16 65/9 65/25 68/19 69/23 71/18 73/9 73/15 75/4 80/23 80/24 83/17 84/19 85/20 86/13 86/15 87/10 88/9 93/17 96/5 96/15 97/9 97/9 97/19 97/21 97/23 97/25 99/22 100/4 100/23 103/14 103/15 106/9 107/19 110/14 110/14 113/17 113/18 113/19 115/3 118/13 118/18 119/5 120/21 124/14 127/22 132/17 135/5 139/7 142/3 142/5 142/12 142/15 142/19 142/25 143/7 144/9 147/1 149/5 161/21 162/4 167/11 169/12 171/8 172/25 l've [19] 13/21 25/22 34/3 44/13 45/6 55/20 58/13 71/17 79/25 84/23 93/4 103/3 107/7 124/8 124/9 151/8 160/19 161/4 167/9 **Idaho [1]** 56/12 idea [5] 30/17 78/9 96/12 98/6 117/21 ideas [1] 118/14 **IDENTIFICATION** [1] 174/10 identified [2] 45/4 45/23 identify [3] 24/14 24/15 91/15 100/6 106/13 45/25 identity [2] 161/6 161/7 if [125] 7/20 12/20 15/17 16/4 16/19 17/3 17/22 17/25 18/2 19/2 19/17 21/16 21/21 21/22 26/2 26/22 27/25 28/6 28/24 29/22 30/7 32/7 33/1 34/12 36/15 37/22 39/12 39/16 40/6 41/25 44/17 50/14 50/22 51/4 51/17 52/17 53/15 53/20 53/23 53/23 54/1 54/16 54/17 58/11 65/14 68/22 73/22 73/25 78/13 80/19 85/17 87/13 88/20 91/5 91/19 94/14 94/15 96/9 96/9 96/14 96/16 96/19 96/21 96/25 97/11 97/18 98/22 99/23 101/16 104/9 104/18 105/6

112/10 113/11 115/2 115/15 115/24 116/16 116/23 118/22 119/1 119/13 121/7 124/12 125/17 126/8 126/25 127/14 128/18 129/22 130/9 132/14 132/17 134/2 135/6 136/18 136/19 136/22 137/3 137/18 137/22 138/25 140/15 142/17 147/13 147/19 148/3 151/14 152/18 152/25 160/22 162/16 162/25 163/11 164/1 164/4 164/15 164/20 165/8 165/15 170/4 170/21 171/12 172/19 173/6 ignore [2] 133/17 133/19 ignored [1] 34/22 **III [2]** 1/15 1/18 illusion [1] 92/3 imagine [1] 68/1 imagined [1] 98/17 immediately [1] 122/10 impacted [1] 26/6 impeaching [2] 26/2 26/3 impediments [1] 145/2 implement [1] 145/4 implementation [1] 117/22 implemented [2] 139/6 140/10 important [10] 31/5 42/12 105/18 112/18 130/11 130/20 139/24 142/19 154/20 155/8 imposed [2] 49/13 130/16 impressed [3] 123/9 155/15 155/15 **impression [8]** 28/23 30/22 30/24 66/24 67/7 impressive [1] 31/7 in [423] inappropriately [1] 26/13 **INC [1]** 1/25 incentive [1] 35/13 include [2] 42/19 85/3 included [2] 53/6 68/10 including [3] 77/12 77/25 95/5 income [2] 60/21 61/10 insistence [4] 35/12 incorporated [1] 53/13 **incorrect [2]** 34/8 53/13 incredible [1] 136/15 indeed [1] 126/19 independence [5] 82/10 82/25 83/2 161/7 169/17 independent [44] 42/5 48/1 48/13 49/19 57/6

62/8 63/3 63/7 63/11 64/7 64/19 65/7 69/17 70/22 72/7 72/9 72/11 72/12 79/16 80/5 82/5 82/18 83/3 88/22 101/23 113/5 127/8 146/24 148/5 148/13 148/16 155/12 155/13 155/25 159/2 160/8 165/4 165/9 169/12 169/15 independently [9] 62/15 63/14 64/14 67/6 67/13 126/24 128/4 136/13 156/25 indicate [4] 34/21 36/21 118/15 120/9 indicated [2] 71/9 81/3 indicates [1] 27/15 indicating [2] 18/22 25/8 indiscernible [6] 16/21 17/16 64/4 86/14 165/8 170/18 individual [3] 17/8 59/3 66/10 individuals [2] 122/11 149/11 Industries [1] 78/2 industry [1] 63/25 influence [4] 118/12 123/24 158/12 165/5 influenced [3] 156/9 156/12 171/5 **inform [1]** 79/10 **information [26]** 21/22 22/19 29/9 29/16 29/20 29/23 53/12 53/15 53/25 54/2 60/11 62/13 73/13 76/11 76/13 76/16 81/10 83/13 87/9 89/11 92/22 94/8 94/9 96/19 97/5 156/21 informed [2] 124/8 124/9 Ingram [1] 77/12 initial [1] 152/1 initially [13] 21/4 33/9 34/8 38/20 49/15 49/24 73/7 88/7 111/5 123/21 144/3 151/11 171/8 inquire [1] 90/21 inside [2] 111/11 126/11 insisted [5] 34/19 35/16 126/1 126/14 133/8 126/21 126/22 126/23 insisting [1] 29/14 instance [4] 35/9 52/14 153/7 168/7 instances [6] 19/8 19/19 19/24 35/11 120/20 121/3 instead [1] 100/22 Institute [1] 142/2 Institutional [1] 166/8 57/9 57/12 59/11 59/14 | instructing [1] 123/23

**Instruments** [1] 77/14 integrated [1] 134/14 integrity [2] 59/10 165/10 **intelligent [1]** 106/16 intend [1] 110/24 intense [1] 144/24 intentional [1] 162/25 **interaction [1]** 158/25 interest [20] 34/24 39/10 40/4 77/24 78/20 79/11 81/20 111/12 125/20 146/15 153/6 156/5 156/7 156/10 164/16 168/12 170/6 170/11 170/14 171/1 interested [16] 34/14 34/19 70/20 70/24 71/12 71/13 71/15 71/19 71/22 78/13 92/18 100/18 100/20 128/10 128/13 129/22 interesting [1] 143/2 interests [3] 64/14 146/5 169/14 interfere [3] 103/18 109/23 133/14 interference [2] 134/24 134/25 International [2] 78/2 78/5 interrupt [1] 92/11 interruption [1] 81/1 intimate [1] 135/16 into [37] 19/17 19/23 27/3 27/3 28/14 30/25 33/9 34/6 55/13 55/25 56/5 58/25 68/18 85/6 85/14 88/16 94/8 106/2 108/18 109/2 109/9 109/13 109/20 112/1 116/9 118/5 121/2 129/7 131/6 132/12 139/21 140/9 158/5 158/15 162/13 162/19 167/11 introduced [4] 73/16 99/20 99/21 143/1 **invention [3]** 108/9 112/3 117/22 inventions [1] 143/25 investigation [3] 21/7 22/16 136/15 investing [1] 74/21 investment [10] 55/18 55/22 68/14 72/23 73/11 74/13 74/14 74/16 99/7 99/16 investments [1] 56/10 invited [1] 48/4 involved [17] 60/4 93/18 93/22 94/1 94/5 94/6 94/7 109/6 109/7 132/23 143/24 144/17 157/15 157/16 162/22 162/24 163/18 involvement [2] 94/2 110/25 involves [1] 164/16 4A 2787

lowa [1] 55/16 IP [9] 31/7 31/8 100/17 105/23 106/1 109/2 109/3 109/19 139/20 is [232] Israel [1] 160/22 issuance [1] 35/22 issue [28] 27/10 36/5 48/24 108/3 108/6 112/15 112/22 117/19 120/13 122/21 123/19 128/14 128/24 129/14 135/10 135/11 135/12 149/20 150/1 150/19 150/22 151/3 152/2 153/24 154/1 157/17 160/11 165/19 issued [6] 40/10 52/5 131/16 159/25 160/3 160/5 issues [11] 22/23 25/20 111/25 112/4 112/22 119/8 119/9 128/1 128/19 131/6 145/3 it [397] It'll [1] 167/19 it's [71] 7/13 7/13 9/3 9/5 10/9 12/12 12/18 15/6 15/13 17/11 27/5 30/10 30/24 35/21 51/17 54/1 70/2 72/22 73/17 79/4 80/23 80/25 81/2 83/17 83/20 83/23 84/3 84/4 84/6 84/7 84/10 85/22 86/4 86/7 86/7 90/16 97/18 102/11 102/24 103/4 104/5 110/15 113/23 115/24 116/1 116/2 116/5 116/22 116/25 119/3 120/18 130/11 132/16 134/12 137/1 139/22 142/22 161/5 164/10 164/10 164/11 164/11 167/9 169/2 169/13 170/8 170/14 170/15 170/16 171/15 171/15 item [3] 52/7 168/24 169/4 items [2] 32/12 45/14 its [7] 55/23 69/17 81/17 86/16 87/2 126/20 131/1

**J.T [1]** 40/14 January [1] 57/22 **JD [1]** 1/25 JILL [1] 1/24 Jim [28] 58/6 58/7 58/7 58/9 58/19 62/14 63/19 63/20 63/20 63/21 64/1 64/3 81/15 82/4 85/15 88/8 113/21 124/19 128/4 128/14 128/15

128/16 131/5 134/21 135/19 136/23 137/11 155/13 Jim's [1] 128/17 Jimmy [1] 37/2

**job [6]** 19/2 37/4 37/16 93/2 100/5 123/21 **JOHN [25]** 1/18 20/11 24/24 28/19 37/15 37/25 38/6 38/7 38/10 38/11 38/18 38/18 38/20 38/21 38/22 38/24 38/25 40/15 40/19 40/22 41/2 42/16 121/9 121/11 168/23

John's [1] 37/20 join [7] 111/7 111/10 111/13 144/1 152/3 152/4 152/6

joined [6] 26/20 143/25 144/1 144/3 144/13 158/2

joining [1] 151/24 JOSHUA [1] 1/21 JUDGE [5] 1/11 9/3 9/5 25/11 95/24

Judges' [1] 25/21 judgment [14] 23/12 23/19 24/1 24/5 24/11 24/12 24/23 26/19 26/24 63/14 69/17 88/22 90/18 155/25 JUERGEN [26] 1/21 34/14 71/8 100/22

101/1 101/5 101/8 101/12 124/19 124/21 124/22 126/1 126/13 126/16 136/17 140/25 149/14 149/24 150/3 163/25 164/18 166/14 166/14 169/25 170/1 170/16

Juergen's [1] 169/1 Julian [2] 142/22

142/23 Julio [2] 84/5 84/7 **July [5]** 33/4 33/20 42/8 124/23 163/10 July 22 [1] 33/20

**June [3]** 168/1 168/22 169/2

just [84] 9/2 10/8 10/13 11/9 12/16 12/18 14/23 14/23 17/4 18/7 24/6 27/5 28/21 28/23 34/1 40/9 41/5 41/12 41/20 41/21 45/5 52/14 52/23 52/24 54/16 61/7 61/25 68/22 71/20 73/1 75/14 76/21 76/21 80/23 83/19 85/20 90/11 90/25 91/6 91/7 92/19 95/25 96/22 97/21 97/23 98/5 98/19 101/4 103/15 105/7 109/20 109/24 113/24 115/11 121/2 121/3 125/23 128/21 128/22 128/24 128/25 132/12 133/20

133/22 134/4 138/24 141/11 144/3 144/16 152/8 154/1 160/13 160/15 161/11 161/18 161/19 162/2 162/9 164/11 166/24 167/23 169/3 170/21 171/4 justified [1] 153/2 justify [1] 128/17 justifying [1] 128/13 jut [1] 34/9

**KAPLAN [76]** 1/18 7/5 7/8 7/10 11/22 13/16 15/13 15/20 15/24 16/14 17/2 17/21 18/17 21/25 22/9 22/13 24/4 24/23 26/17 26/22 26/23 27/24 28/9 28/24 30/7 33/1 36/15 45/9 46/3 47/5 49/22 50/14 51/4 52/17 53/8 54/4 55/1 55/6 58/4 58/6 60/16 62/7 80/9 87/17 88/25 90/25 91/7 92/21 93/16 99/15 101/2 101/16 102/3 107/7 107/8 107/11 107/25 124/3 127/1 128/3 128/20 131/5 133/9 134/2 136/13 136/24 136/25 137/11 155/14 158/22 159/2 159/3 159/9 165/11 165/18 171/20 keep [9] 8/3 70/21 75/20 75/23 101/9 120/5 135/23 171/20

171/20

keeping [2] 11/18

29/14 Ken [92] 17/7 28/3 29/8 34/21 36/25 37/3 37/5 37/10 37/11 37/16 38/2 38/21 38/23 39/5 39/20 40/3 40/14 40/19 40/24 40/24 41/3 41/9 41/16 42/10 43/4 43/8 47/14 51/6 52/4 52/14 52/25 83/6 83/12 92/14 94/4 99/24 101/7 101/17 101/21 102/1 106/9 106/10 107/10 109/10 109/22 110/2 110/19 113/20 114/10 120/25 121/12 121/13 123/7 123/7 123/12 123/15 123/16 125/12 126/4 129/2 129/14 131/15 132/3 132/11 132/19 133/10 134/3 134/7 134/22 135/12 135/21 137/17 137/25 162/22 162/25 163/17 163/24 164/10 164/11 164/17 165/2 167/1 168/3 168/10 168/19 169/6 169/6 169/10 169/13

170/6 170/23 170/25 Ken's [4] 37/11 37/21 47/16 169/13 **KENNETH [3]** 1/17 1/21 156/12 kept [3] 29/18 61/7 114/16 key [11] 65/4 108/15 117/15 117/19 128/4 134/17 148/21 150/16 168/24 169/3 169/4 kicked [1] 64/25 kicking [2] 39/22 39/23 kids [1] 132/16 kilohertz [3] 112/11 112/12 112/12 kind [2] 61/4 170/8 kinds [1] 139/18 knew [16] 53/15 53/23 54/1 72/16 72/22 72/23 73/1 85/6 98/14 101/7 124/17 134/21 134/22 135/9 137/22 169/5 know [108] 11/15 12/20 13/19 16/5 17/4 18/22 28/7 29/18 29/19 37/7 37/8 37/8 37/9 47/18 54/16 55/9 55/9 56/3 58/21 60/4 60/15 60/17 60/24 64/19 66/23 67/7 69/24 70/11 71/15 72/7 72/16 72/18 72/21 72/23 72/25 88/7 88/10 91/6 93/25 95/15 97/22 98/20 99/20 99/21 100/2 100/4 100/18 100/18 100/19 100/25 101/5 104/19 105/7 106/24 107/1 107/23 111/11 113/9 114/24 116/2 117/12 118/23 121/4 121/15 124/9 124/12 128/16 129/24 131/4 132/4

132/13 133/13 133/15 135/11 135/20 135/21 135/21 137/3 137/10 137/22 143/7 143/17 147/13 147/13 150/8 151/1 152/24 154/25 155/17 157/21 158/2 159/6 160/13 160/25 161/6 162/18 164/9 165/15 165/21 168/11 169/5 169/10 169/19 170/2 171/7 171/13 171/17 173/7

> Knowing [1] 137/25 knowledge [8] 61/14 76/18 87/25 123/22 134/15 135/16 135/17 172/9

known [7] 58/11 58/13 58/18 68/10 72/9 72/13 72/14

knows [2] 25/17 135/21 **KOTLER [1]** 1/21 lab [2] 154/15 165/23

Laboratories [1] 78/1 Lambert [1] 55/25 language [1] 127/5 large [3] 47/15 88/20 132/24

larger [2] 58/24 59/16 **LAS [2]** 7/1 174/12 last [13] 20/14 25/10 29/3 32/1 32/2 103/12 113/19 113/19 122/3 135/6 139/4 139/22 162/11

lasted [1] 149/20 lasts [1] 93/12 late [2] 57/19 73/24 later [9] 13/5 20/7 34/8 35/20 41/4 63/22 101/13 120/9 128/8 laugh [1] 133/3

lawsuit [9] 17/3 38/7 38/11 38/21 38/22 38/24 41/18 101/14 163/18

lawsuits [3] 38/14 39/16 164/6

lawyer [1] 166/24 lawyers [8] 16/7 54/12 81/23 81/25 82/1 82/6 104/1 169/1

lay [2] 24/15 45/7 leader [1] 32/3 leading [8] 31/13 65/21 69/18 70/16 82/11 83/9 86/8 86/16

lean [1] 61/7 learn [2] 27/8 151/19 learned [4] 27/10 93/4 168/24 169/3

learning [4] 117/19 151/9 151/17 151/19 least [14] 38/14 38/25 41/1 46/19 49/17 59/16 62/2 65/7 66/19 69/1 85/25 128/23 155/10

168/12 leave [1] 160/1 lectern [1] 54/12 lecture [2] 143/20 143/22

led [4] 19/19 32/8 109/10 143/23 ledger [1] 60/24 left [2] 29/5 160/2 legal [10] 21/19 22/2 39/1 42/18 42/25 43/7 60/7 60/8 93/20 157/3

legally [2] 42/13 59/21 legitimate [2] 53/4 156/19

lender [1] 50/5 length [1] 102/18 lengthy [2] 83/17 85/23 less [6] 92/16 96/2 102/19 136/20 136/22 151/22

let [34] 11/9 14/23 16/5

AA 2788

L	115/12 115/22 115/24	127/16 134/17 150/11	matter [4] 21/10 23/13
let [31] 16/21 17/4	116/3 120/22	159/13	37/21 108/1
18/7 24/9 28/9 41/12	listed [1] 86/19	magazine [1] 143/5	matters [5] 14/21
41/20 44/19 53/25 54/2	listen [1] 62/18	mail [37] 12/15 12/18	52/25 122/1 133/10
54/16 68/10 75/7 83/16	literature [1] 112/20	18/14 18/24 19/13 28/6	134/20
85/17 91/6 97/3 104/19	litigation [2] 1/5 124/10	29/4 29/19 30/10 32/1 33/4 33/7 33/13 33/23	<b>may [24]</b> 11/14 13/20 18/4 18/6 24/14 27/13
105/7 118/3 121/9	little [18] 16/1 16/19	101/13 101/22 101/24	34/1 44/21 54/18 60/16
124/12 126/6 126/6	16/23 55/6 56/9 63/22	113/20 114/9 116/4	62/3 85/22 87/13 87/14
131/14 139/14 141/9	64/16 64/21 66/12 69/5	116/21 118/15 124/15	103/6 103/10 104/17
171/7 171/7 172/13	89/11 108/8 111/11	124/18 127/4 128/8	104/22 113/24 139/6
173/7	141/22 141/23 151/21	130/14 131/11 133/9	140/10 144/13 144/17
let's [12] 10/17 27/24	160/14 167/11	163/11 163/15 164/4	162/14
33/9 33/14 38/17 47/5	living [1] 151/14	164/10 164/13 168/23	May 2013 [1] 140/10
64/16 96/10 133/7	LLC [1] 1/15	168/25 169/2	maybe [10] 7/11 16/1
133/19 164/12 169/19	<b>lo [1]</b> 143/11	mails [2] 101/14 107/6	16/19 103/8 109/22
letter [3] 111/3 114/17 118/13	Logitech [1] 78/2	main [2] 106/6 125/22	111/11 115/10 135/14
level [3] 68/21 69/1	<b>Lokey [20]</b> 72/19 72/21	maintain [2] 139/20	151/20 169/10
109/22	73/3 74/13 77/9 77/22	152/19	<b>MBA [1]</b> 55/12
levels [1] 112/19	78/7 78/18 78/23 81/22	major [4] 39/8 50/5	McDonald [1] 59/1
LG [1] 77/12	82/4 86/20 86/24 87/1	59/18 118/8	McDonald's [1] 30/20
liars [1] 97/22	99/15 99/24 100/10	majority [2] 133/22	McGladrey [1] 87/9
liberty [1] 90/17	157/14 157/15 157/21	134/7	me [122] 7/20 9/24
license [21] 31/8 77/15	long [10] 26/18 30/10	make [23] 10/4 24/16	11/5 11/9 14/23 15/9
106/1 109/23 109/23	30/15 55/9 58/11 61/13	27/11 34/6 59/20 74/20	15/12 16/14 16/21 17/3
116/8 116/10 116/13	93/12 142/4 142/6	75/14 76/22 80/5 81/12	17/4 17/18 18/7 18/10
116/14 116/15 139/3	172/10	81/13 92/2 103/15	18/23 19/2 19/3 19/13
139/15 139/20 140/1	longer [2] 31/16	106/5 107/4 126/13	20/17 24/9 24/18 27/6
140/9 140/11 162/10	159/17 look [20] 24/17 44/17	132/19 133/13 133/23 140/1 161/3 168/10	28/9 30/25 33/6 34/9 35/13 35/20 41/12
162/13 162/23 163/1	64/4 73/15 73/25 75/13	169/5	42/19 42/19 44/19
164/5	83/16 83/18 84/2 85/17	makes [3] 51/18 62/10	52/23 52/24 54/16
licensed [1] 140/22	109/16 113/11 119/13	62/14	55/19 56/7 58/21 64/4
licenses [2] 50/18	124/15 129/7 131/5	making [12] 41/16	64/21 66/8 66/25 68/18
50/20	154/11 161/3 171/7	44/11 62/18 69/17	69/2 70/14 75/7 75/21
licensing [19] 30/18	171/9	79/15 80/4 100/14	79/5 80/17 80/20 82/15
31/1 31/2 31/5 31/11	looked [1] 137/2	124/3 136/9 150/17	82/15 83/16 85/17
31/22 77/11 78/13	looking [11] 12/14	151/18 168/13	86/11 89/11 90/16 91/3
91/13 91/14 101/12 105/17 105/18 105/21	12/16 51/20 56/6 75/4	man [1] 68/20	91/5 91/6 92/10 94/16
106/1 106/4 106/6	76/2 103/4 106/2 139/8	management [5] 21/5	95/1 97/3 97/6 98/1
126/11 170/1	149/5 153/16	32/10 67/10 67/14	98/2 105/4 105/7 105/7
lie [2] 21/23 97/22	looks [5] 18/14 45/5	80/13	107/15 107/19 107/24
lied [2] 21/18 21/21	139/17 167/6 171/11	manager [2] 59/17	110/10 110/11 111/11
lieutenant [1] 40/24	loss [1] 60/21	99/25	113/4 113/6 113/20
life [3] 56/8 56/16	lost [2] 135/3 169/10	managing [1] 21/13	113/21 115/3 118/4
143/21	lot [18] 12/15 19/11	mandate [1] 122/16	118/6 118/12 119/2
light [1] 31/9	39/15 39/16 42/13 48/7	manner [2] 59/21	119/3 121/9 123/5
like [23] 18/14 33/22	56/10 59/3 62/6 63/19 88/14 107/18 128/1	59/21	124/12 126/6 126/6 126/7 127/4 128/22
41/22 58/22 61/14	128/2 134/19 151/17	many [15] 11/15 19/9 25/20 32/11 37/11 48/9	131/14 132/14 133/2
89/18 106/24 107/18	162/21 162/21	48/9 56/7 56/20 56/20	134/18 135/13 137/2
110/11 115/2 118/24	lots [5] 112/18 128/1	56/25 84/24 86/19	137/12 138/21 139/14
121/5 128/10 132/10	132/12 134/19 170/19	135/25 145/3	139/17 141/20 143/17
132/16 133/21 134/5	louder [1] 16/17	March [4] 105/13 140/7	
146/21 154/10 154/17	loved [1] 117/9	156/18 162/17	154/23 164/15 165/3
161/3 163/21 166/9	lovely [3] 11/8 172/4	March of [1] 105/13	165/3 165/7 166/6
limit [3] 18/25 113/4 113/5	173/11	marked [1] 24/4	168/13 169/9 171/7
line [13] 32/1 32/2	low [1] 167/6	market [11] 56/11	171/7 172/13 173/7
35/14 68/13 68/16 69/3	lower [3] 49/2 112/10	110/1 111/4 117/21	173/8
91/19 104/6 110/21	130/19	118/1 118/11 130/13	mean [22] 41/22 44/15
113/19 113/19 122/20	lunch [2] 103/8 103/11	133/20 136/16 151/19	64/22 70/25 79/21
170/17	lying [1] 17/19	155/16	91/25 92/11 98/16
lines [4] 37/13 49/8	М	marketing [3] 63/24	109/6 124/2 129/11
134/13 151/10	machinations [1] 28/3	80/13 117/24	133/1 133/25 148/12
link [1] 7/14	made [17] 33/10 41/16	marketplace [1] 87/24 masks [1] 104/17	153/15 161/6 163/3   166/11 167/9 170/14
list [16] 7/25 8/19 9/11	44/6 49/9 49/20 59/15	masks [1] 104/17 massive [1] 171/1	170/16 170/17
9/24 11/8 11/10 12/3	73/1 74/21 76/15 79/9	materials [2] 44/1 44/4	meaning [1] 32/11
12/21 13/4 13/6 95/4	114/1 118/22 119/7	math [1] 172/22	means [4] 32/17

**meant [2]** 126/18 152/15 22/1 133/10 meantime [2] 7/16 28/17 11/14 13/20 measure [1] 89/23 6 24/14 27/13 medically [1] 103/16 21 54/18 60/16 meet [2] 86/23 106/10 22 87/13 87/14 meeting [14] 37/15 03/10 104/17 51/11 51/16 51/24 13/24 139/6 64/24 81/9 119/4 119/5 44/13 144/17 130/3 131/12 136/4 139/1 154/23 155/19 **3 [1]** 140/10 meetings [8] 64/3 66/9 **10]** 7/11 16/1 86/19 149/18 149/21 03/8 109/22 157/7 157/18 157/20 15/10 135/14 member [13] 20/23 43/2 44/2 57/4 57/9 57/12 63/3 64/2 101/23 **ild [1]** 59/1 145/14 157/9 158/10 ld's [1] 30/20 158/19 members [12] 34/11 **ey [1]** 87/9 7/20 9/24 65/8 65/11 66/10 66/25 9 14/23 15/9 67/12 67/19 81/11 6/14 16/21 17/3 81/12 81/13 88/5 18 18/7 18/10 155/17 9/2 19/3 19/13 memory [6] 114/14 4/9 24/18 27/6 129/18 129/20 140/14 25 33/6 34/9 147/14 166/20 mention [1] 112/4 mentioned [12] 26/11 32/9 36/17 42/21 43/23 6/7 58/21 64/4 51/6 89/7 98/5 111/3 6/8 66/25 68/18 144/19 164/19 165/22 14 75/7 75/21 Merely [1] 24/15 17 80/20 82/15 merge [1] 150/7 merger [149] 28/11 9/11 90/16 91/3 29/2 29/9 29/12 31/2 6 92/10 94/16 34/15 36/6 37/19 38/17 /3 97/6 98/1 39/10 39/19 39/24 40/3 5/4 105/7 105/7 41/9 41/18 41/20 41/21 107/19 107/24 45/15 46/18 47/2 48/3 10/11 111/11 48/8 48/22 50/4 50/6 50/9 50/20 51/2 51/7 3/6 113/20 15/3 118/4 52/25 53/9 53/14 57/21 18/12 119/2 63/6 63/14 66/9 70/15 71/7 71/22 71/25 72/3 126/6 126/6 73/3 73/9 73/13 75/1 27/4 128/22 75/4 75/9 76/5 80/7 32/14 133/2 81/7 82/6 82/9 83/1 35/13 137/2 83/5 83/14 84/10 84/14 38/21 139/14 84/25 85/7 85/14 86/6 41/20 143/17 86/7 86/9 86/17 87/2 52/4 154/20 87/18 87/25 89/15 164/15 165/3 107/12 109/14 109/25 110/3 110/4 110/5 169/9 171/7 112/23 116/24 117/4 72/13 173/7 117/7 117/25 118/17 119/22 120/17 121/21 **2]** 41/22 44/15 124/3 126/8 126/17 126/17 126/24 128/1 128/6 130/19 130/21 24/2 129/11 132/23 133/10 133/13 33/25 148/12 133/19 133/23 134/3 61/6 163/3 136/2 136/10 136/21 167/9 170/14 140/18 145/17 145/24 149/7 150/9 150/16 150/23 151/2 151/10 **[1]** 32/11 151/22 152/11 153/9 AA 2789

108/13 112/10 125/1

M merger... [36] 154/4 154/5 154/6 154/7 154/10 154/25 155/6 155/25 156/2 156/3 156/4 156/9 156/16 156/18 156/19 156/20 156/22 157/4 157/9 157/19 158/13 159/16 159/21 160/18 161/9 162/16 162/18 162/20 163/2 166/18 167/1 168/19 169/4 171/6 171/11 171/18 mergers [2] 70/13 105/17 merging [3] 105/12 105/14 109/15 merits [2] 157/9 160/18 message [1] 83/23 met [7] 36/12 46/12 46/15 58/25 144/11 148/24 152/25 Meyer [1] 147/3 Michigan [1] 55/12 micro [3] 59/17 59/17 77/12 microphone [1] 16/2 **Microsoft** [1] 78/2 mid [1] 58/13 middle [3] 124/18 147/1 168/21 might [18] 7/24 8/25 66/12 80/11 101/6 101/16 124/16 126/5 126/9 132/14 135/22 138/11 145/19 152/16 152/25 159/19 165/4 171/14 million [45] 48/21 49/10 49/13 49/17 50/5 50/8 68/15 68/23 68/24 68/25 69/1 85/4 89/16 89/18 90/5 90/8 90/10 90/13 90/14 90/14 90/15 90/15 91/17 92/17 95/14 95/14 95/16 96/1 96/2 96/4 96/4 96/6 96/10 96/13 96/14 96/16 96/22 97/1 97/1 97/2 97/14 127/17 130/15 130/20 161/5 mind [8] 26/21 38/17 39/9 62/11 91/19 117/10 117/13 160/17 mine [1] 55/24 minimum [1] 48/11 minority [2] 153/16 169/23 minute [6] 12/11 135/4 141/11 161/19 162/2 172/13 minutes [11] 119/4 120/7 120/18 121/5 122/3 122/6 139/1 141/3 147/16 148/12 160/20 mirrors [2] 91/23 91/25

misrepresentations [1] 29/6 misrepresented [1] 22/1 missed [2] 113/25 113/25 mistake [3] 114/25 143/9 143/14 mister [1] 119/3 Misters [1] 140/6 **Mobility [1]** 77/13 mode [1] 56/6 model [3] 31/9 31/23 105/22 moment [11] 34/1 54/13 83/16 84/18 85/22 87/13 92/20 115/6 116/17 118/6 161/11 moments [1] 24/24 **Monday [5]** 10/8 10/13 33/19 103/13 173/6 money [13] 39/16 49/19 49/21 49/24 50/7 68/15 68/17 69/3 88/8 131/1 151/18 172/14 172/14 month [4] 48/5 48/10 111/23 166/5 months [7] 33/10 39/13 53/21 162/17 166/6 166/7 166/7 MOORE [1] 1/22 more [42] 8/22 14/21 19/11 19/17 26/12 26/23 39/21 47/21 47/23 47/25 62/7 64/21 89/11 93/11 98/18 107/5 107/20 111/7 111/9 119/23 126/12 131/1 134/5 137/11 140/15 142/19 144/17 151/17 154/16 154/20 154/20 157/16 161/20 162/3 162/9 164/4 165/5 165/6 169/5 170/21 171/17 171/17 **MORENO [1]** 1/19 morning [3] 15/3 17/2 173/8 most [2] 60/6 89/23 Motion [1] 172/9 motivational [1] 143/21 Motorola [5] 77/13 100/16 100/21 101/5 move [12] 16/1 17/21 18/7 25/14 27/24 28/24 40/6 45/2 45/22 47/5 98/22 118/12 moved [1] 10/13 moving [2] 162/21 164/13 Mr [150] 2/5 2/6 2/7 2/8 2/10 2/11 2/12 14/11 34/6 35/2 35/8 35/15 36/8 36/15 36/17 36/18 36/18 42/16 43/24 44/1

44/11 44/13 44/25 45/9 46/3 46/3 46/14 47/5 47/21 49/22 52/3 54/13 55/1 55/1 55/6 56/3 56/3 57/24 58/4 58/6 58/11 58/13 58/13 58/15 58/15 58/21 58/23 59/6 60/2 60/7 60/8 60/16 62/6 62/7 63/1 63/16 63/17 64/7 64/10 64/23 65/2 65/6 65/10 66/2 67/2 67/16 67/24 68/7 68/8 68/17 68/25 69/8 69/13 70/3 70/8 70/19 71/1 71/1 75/12 76/10 80/9 87/17 87/18 88/12 88/17 88/21 88/25 90/25 91/2 91/7 92/20 92/21 92/22 93/5 93/16 93/18 98/22 98/23 99/8 99/9 99/15 100/8 100/13 100/21 101/1 101/2 101/11 101/16 102/3 102/20 102/21 102/22 102/23 103/12 103/13 107/1 119/1 144/19 147/4 147/6 147/21 147/25 148/6 149/6 149/10 149/23 150/14 150/19 152/2 152/5 152/14 156/15 156/23 157/1 157/25 158/2 158/9 158/21 158/22 159/1 159/3 159/8 159/9 159/13 159/17 161/23 162/6 163/9 173/2 173/9 **Mr. [144]** 7/8 7/10 9/16 10/3 10/9 10/12 11/12 11/22 12/5 12/13 13/13 13/16 13/20 13/23 14/3 14/4 14/13 14/16 15/13 16/11 16/14 17/2 17/21 18/17 18/17 20/22 20/23 21/2 21/4 21/4 21/6 21/7 21/11 21/12 21/15 21/16 21/18 21/19 21/25 22/1 22/2 22/9 22/9 22/13 22/13 22/14 22/17 22/20 22/22 23/5 23/10 23/12 23/23 24/4 24/13 24/23 24/24 26/11 26/17 26/18 26/20 26/22 26/23 26/24 27/9 27/15 27/18 27/24 28/9 28/10 28/22 28/23 28/24 29/19 29/22 30/7 30/22 31/7 31/17 33/1 42/20 48/17 48/20 48/23 49/23 50/14 50/23 51/4 51/10 51/23 52/17 52/19 53/8 54/4 60/13 61/1 61/4 61/16 68/3 68/9 91/2 99/5 103/1 103/4 104/5 104/16 105/3 106/14 107/2 107/20 108/7 108/17

109/17 111/15 114/9 116/3 116/22 118/16 119/5 119/6 120/8 120/11 120/19 122/8 122/20 123/3 123/18 124/6 124/17 125/1 125/2 125/6 125/7 126/21 126/23 130/5 131/21 134/2 140/2 141/8 141/14 146/19 151/24 158/6 Mr. Apton [4] 13/20 14/3 14/16 16/11 Mr. Barnes [7] 29/19 60/13 61/1 61/4 61/16 68/9 99/5 Mr. Cassity [3] 103/4 141/8 141/14 Mr. Hendrick [1] 140/2 Mr. Hess [1] 9/16 Mr. John [1] 24/24 Mr. Kaplan [28] 7/8 7/10 11/22 13/16 15/13 16/14 17/2 17/21 18/17 21/25 22/9 22/13 24/4 24/23 26/17 26/22 26/23 27/24 28/9 28/24 30/7 33/1 50/14 51/4 52/17 53/8 54/4 134/2 Mr. Norris [6] 10/9 10/12 14/13 31/7 103/1 116/22 Mr. Norris' [1] 116/3 Mr. Ogilvie [1] 12/5 Mr. Peek [10] 10/3 11/12 12/13 13/13 14/4 23/23 24/13 26/11 27/9 31/17 Mr. Potashner [40] 18/17 20/22 20/23 21/4 21/6 21/12 21/18 22/1 22/9 22/17 22/22 23/10 27/18 29/22 30/22 49/23 50/23 106/14 107/2 107/20 108/7 108/17 109/17 111/15 118/16 119/5 119/6 120/8 120/11 120/19 122/8 123/18 124/6 124/17 125/6 130/5 131/21 146/19 151/24 158/6 Mr. Potashner's [3] 22/13 28/10 68/3 Mr. Putterman [11] 13/23 48/17 48/20 48/23 51/10 51/23 52/19 104/5 104/16 105/3 114/9 Mr. Stark [6] 91/2 125/1 125/2 125/7 126/21 126/23

Mr. Todd [15] 21/2

26/18 26/20 26/24

27/15 28/22 28/23

22/2 22/14

Mr. Todd's [3] 21/19

21/4 21/7 21/11 21/15

Mr. Wolfe [3] 42/20 122/20 123/3 much [28] 34/19 35/22 40/15 40/20 41/1 64/20 64/21 68/5 70/24 71/19 72/16 72/23 88/24 96/23 97/17 98/11 98/16 104/3 117/16 120/25 121/24 123/8 132/19 151/22 154/20 154/20 156/3 165/2 multi [1] 92/17 multi-billion [1] 92/17 **multiplied** [1] 89/16 must [4] 107/10 150/7 150/7 166/9 mute [1] 15/10 mutual [1] 99/14 my [97] 7/3 12/3 15/6 15/13 15/17 17/6 18/4 18/5 23/2 26/12 27/14 28/23 30/24 37/24 38/13 38/17 39/9 40/22 47/10 47/25 49/22 56/7 56/17 58/3 60/10 66/5 70/6 80/18 81/3 81/14 81/15 81/16 82/16 82/23 83/2 83/3 89/4 90/18 90/25 91/15 91/19 91/19 95/18 95/18 97/13 97/13 100/6 101/25 104/5 105/3 108/18 110/10 112/1 112/2 113/6 114/13 114/14 115/22 117/10 117/10 117/11 117/13 117/19 118/9 118/13 120/18 120/25 123/12 126/12 130/18 133/2 136/14 140/13 142/1 143/6 143/13 143/22 149/5 151/8 151/9 151/17 151/18 154/15 155/12 155/13 161/2 161/4 161/6 161/6 161/6 161/7 165/9 166/21 168/9 172/9 172/10 174/5 myself [8] 37/2 38/23 53/5 60/18 109/5 109/7 124/2 128/20 Ν

name [11] 15/23 20/13 20/14 72/16 72/18 73/2 90/25 101/25 104/14 105/3 166/5 narrow [1] 126/12 nascent [1] 79/25 NASDAQ [2] 57/12 89/25 nasty [1] 159/2 nature [2] 61/10 112/1 **navigate [1]** 27/10 21/16 22/20 23/5 23/12 **NDAs [1]** 77/10 necessarily [6] 12/20

> 126/15 necessary [3] 26/2 AA 2790

23/20 23/22 23/22 26/8

Ν 36/5 38/1 38/4 40/19 41/24 54/4 62/24 65/23 necessary... [2] 47/16 67/3 68/12 70/24 71/9 133/24 71/10 72/12 75/14 need [20] 9/2 12/11 75/14 75/23 78/9 79/23 23/19 24/6 26/8 26/10 81/12 83/15 85/16 86/2 30/15 49/10 52/24 86/4 86/13 87/21 88/2 54/16 54/17 66/5 70/6 88/19 90/5 92/23 92/25 74/19 108/8 127/18 96/12 96/24 97/13 98/6 133/18 133/19 167/12 99/6 99/20 100/15 172/17 100/23 101/4 102/7 needed [8] 71/25 96/21 102/8 109/24 109/24 100/4 112/13 123/12 109/24 111/17 113/18 130/15 131/1 133/3 113/18 114/2 115/17 needs [3] 45/25 103/16 116/13 117/5 119/8 171/3 120/9 125/13 126/10 nefarious [1] 26/13 127/22 129/1 129/8 negotiate [4] 40/25 129/11 133/1 137/16 122/9 122/21 149/11 138/19 139/20 140/23 negotiated [5] 50/21 141/2 141/4 141/4 92/15 99/9 99/11 144/3 145/7 146/7 164/21 146/7 146/9 147/21 negotiating [11] 29/8 149/3 149/6 151/4 29/13 34/23 70/15 153/10 153/12 153/18 70/19 87/5 92/15 154/10 156/11 156/14 109/22 117/4 160/24 156/17 157/23 158/1 163/2 158/4 158/8 158/12 negotiation [4] 40/23 158/18 158/20 159/15 49/16 123/2 163/2 159/17 160/15 160/19 negotiations [15] 161/11 161/14 161/16 38/13 38/15 53/9 68/11 164/4 165/20 166/17 107/12 123/23 123/25 167/16 169/21 169/21 126/17 145/17 145/24 170/6 170/11 170/14 149/8 150/3 150/23 172/1 172/2 172/9 162/17 171/6 **nobody [1]** 65/19 neighborhood [1] noise [14] 120/25 46/24 121/1 121/3 121/6 neophyte [2] 164/22 121/10 132/12 132/12 165/7 132/18 133/18 133/19 nervous [1] 169/22 167/5 167/11 171/8 net [1] 130/12 171/9 network [1] 135/11 none [5] 78/17 97/5 **NEVADA [3]** 1/2 7/1 134/18 139/4 161/15 nonexclusive [1] 140/2 never [25] 20/3 35/23 nonlinear [1] 112/7 40/22 47/18 52/8 71/17 **nor [1]** 78/18 88/4 91/12 91/20 92/2 **NORRIS [32]** 1/18 9/22 109/19 109/19 111/14 10/9 10/12 10/16 13/4 116/10 116/11 116/15 13/7 14/13 18/15 31/7 126/8 129/21 132/15 37/2 52/20 58/15 58/16 133/1 145/7 145/8 64/16 65/2 67/1 68/7 148/24 170/20 170/20 68/8 88/9 88/12 88/21 new [7] 131/22 134/3 103/1 103/13 106/12 134/14 135/18 142/2 108/10 112/5 116/22 143/4 143/15 124/2 128/16 143/6 news [1] 143/8 143/20 next [15] 9/9 68/21 Norris' [1] 116/3 76/19 77/2 78/25 84/20 Norris's [2] 10/17 95/14 95/19 102/17 112/3 102/18 112/15 132/12 not [179] 140/2 148/25 169/9 notes [15] 51/11 51/13 nice [4] 102/10 102/14 51/15 51/21 52/3 52/11 118/25 133/16 131/11 140/24 163/21 **night** [1] 103/12 164/5 167/13 167/25 nine [2] 39/13 46/25 168/9 168/21 172/22 nix [1] 168/6 nothing [3] 128/21 no [121] 1/5 1/6 9/3 170/17 171/4 12/2 15/8 15/11 27/23 **notice [1]** 135/10 29/1 31/16 32/17 34/20 noting [2] 140/4

140/21 notwithstanding [4] 36/11 40/3 120/10 151/2 **November [3]** 113/2 113/14 160/2 November 2013 [1] 113/2 now [64] 7/3 9/25 10/24 11/4 21/2 23/3 26/1 27/2 31/2 32/1 35/2 35/9 35/25 36/17 38/20 39/4 40/8 41/7 42/3 43/8 43/11 43/23 45/9 45/18 47/11 48/20 50/16 50/23 51/6 51/10 53/12 53/20 54/5 55/2 67/9 68/1 71/18 72/3 74/7 75/4 76/19 77/2 77/5 79/18 80/4 84/2 85/17 94/14 95/1 95/8 96/9 100/8 107/6 108/3 114/21 118/15 122/3 142/3 150/22 154/3 154/22 157/24 164/15 166/24 nowhere [1] 160/15 NRS [1] 17/13 NRS 50.085 [1] 17/13 nuclear [1] 160/23 number [28] 9/7 9/19 11/1 12/25 14/6 14/19 18/10 18/21 18/23 19/6 19/24 96/9 96/16 96/22 97/24 98/1 98/4 107/6 114/4 124/16 128/15 131/8 146/22 149/17 149/20 157/20 167/20 174/10 Number 1 [1] 128/15 Number 122 [1] 131/8 Number 17 [1] 124/16 numbers [13] 11/12 90/14 94/18 94/18 98/1 113/25 130/9 136/10 136/12 136/18 137/8 137/8 151/18 numerous [1] 109/21 nursing [1] 71/17 o'clock [2] 102/17 172/11 object [1] 85/13 objected [7] 8/21 12/20 13/9 19/20 19/21 19/22 19/24 objecting [1] 19/18 objection [32] 8/13 9/3 17/9 21/20 22/3 22/25 23/6 23/14 25/1 25/18 27/2 29/25 31/13 38/8 39/6 49/25 65/21 69/18

70/16 82/11 82/20 83/7

93/23 101/19 107/13

113/24 114/2 131/3

167/16

137/19 138/3 165/13

obligations [1] 57/3

occasions [2] 18/21 26/12 occur [4] 70/10 73/22 74/8 164/5 occurred [6] 74/5 120/23 131/12 137/18 147/17 154/24 October [6] 51/12 51/14 51/17 51/20 113/22 131/12 October 24th [1] 51/20 off [21] 7/7 7/25 10/15 19/3 19/5 51/21 64/25 80/24 89/4 91/8 110/14 126/17 129/20 134/3 159/4 163/17 165/25 166/10 166/11 171/19 172/7 offered [2] 19/1 69/21 offering [2] 80/20 81/5 offers [1] 100/14 officer [6] 26/25 27/16 43/18 43/23 58/9 59/7 officers [1] 158/16 official [2] 113/5 130/1 **OGILVIE [3]** 1/15 12/5 173/2 oh [29] 18/21 20/22 33/14 33/18 41/25 42/19 47/10 52/23 62/20 64/8 66/7 72/11 75/17 76/21 79/1 86/1 86/3 93/17 98/7 113/19 120/1 133/1 138/21 143/18 144/15 149/22 164/10 166/4 167/18 okay [149] 8/2 8/14 8/16 9/4 9/5 9/9 9/14 9/16 10/12 10/13 10/18 11/11 12/5 13/11 17/4 17/25 18/1 18/7 26/22 29/2 31/19 33/2 33/14 33/18 34/1 41/11 42/2 45/14 47/6 47/11 49/1 50/14 50/15 52/3 52/23 54/14 54/18 54/23 57/21 58/18 66/7 66/18 72/18 73/17 74/10 75/17 75/22 75/24 76/25 81/2 83/21 84/1 84/12 84/20 84/20 84/23 85/13 85/20 86/10 87/1 87/12 91/3 92/19 92/24 93/13 94/20 94/25 101/9 102/10 102/25 103/4 103/17 104/2 104/20 105/4 107/17 110/15 110/16 110/17 115/5 115/14 115/23 116/6 116/20 119/3 120/5 129/13 129/21 132/5 133/7 135/5 135/5 137/2 138/22 139/14 139/23 141/5 141/20 142/14 143/1 144/1 144/5 144/15 144/22

obviously [3] 40/25

65/3 108/3

145/5 145/10 145/13 146/4 146/10 147/16 147/19 148/3 148/7 148/16 148/19 148/22 149/4 149/17 151/1 152/2 152/5 152/13 153/8 153/11 153/24 154/3 154/7 155/4 155/17 155/24 156/22 157/24 158/21 159/8 159/11 160/7 161/11 161/21 162/4 163/14 164/24 165/16 165/22 167/12 167/13 167/24 170/4 172/16 172/18 **old [3]** 58/4 108/12 151/14 on [230] once [1] 160/19 one [46] 7/11 10/11 12/2 12/3 12/11 18/24 20/16 20/20 26/12 26/23 32/10 32/12 35/9 39/18 44/20 45/14 54/17 57/12 64/23 65/19 80/10 90/17 104/1 108/9 108/11 112/4 120/19 122/8 132/11 134/11 135/15 138/24 139/6 139/23 140/15 143/3 143/11 143/11 146/24 150/4 151/15 163/10 164/4 170/21 172/9 172/10 ones [1] 8/18 ongoing [3] 22/17 105/16 150/24 only [5] 13/9 26/2 72/16 79/4 81/22 onto [4] 21/1 63/21 84/20 123/6 operate [1] 145/1 operation [1] 62/3 opinion [27] 17/6 21/25 40/3 47/20 53/10 53/12 53/16 53/21 64/6 69/6 69/6 69/7 72/4 72/14 74/22 74/23 74/24 85/5 100/8 117/15 136/18 137/15 155/1 155/4 155/7 155/11 155/18 opinion would [1] 17/6 opinions [4] 65/20 73/8 131/5 137/12 opportunities [2] 105/16 108/9 **opportunity** [7] 101/17 106/2 108/16 109/15 110/1 146/16 171/12 opposed [3] 62/25 67/16 68/9 opposite [1] 67/4 Optic [1] 92/5 optics [2] 134/12 135/15 option [7] 119/8 140/4 147/7 147/8 148/6 150/22 151/2 AA 2791

0 12/21 13/3 35/10 37/1 42/20 56/18 56/20 options [79] 19/21 56/20 56/25 66/24 67/8 20/5 28/14 28/18 29/14 67/12 67/19 67/19 72/9 33/11 34/6 34/7 34/17 73/10 75/21 81/11 34/20 39/3 40/2 40/9 81/13 83/3 83/3 100/10 40/18 40/24 40/25 41/6 100/14 118/14 120/20 41/7 41/8 41/8 41/17 121/3 125/5 125/11 43/9 46/5 46/8 46/19 145/23 146/5 153/14 46/23 47/2 53/5 67/16 153/15 158/16 166/24 67/24 69/9 69/14 70/8 173/7 70/14 70/18 70/21 71/1 others [6] 12/8 13/17 71/5 71/7 71/9 71/11 14/10 66/23 77/14 72/1 87/22 87/23 103/9 81/19 113/3 113/7 113/8 otherwise [1] 164/1 113/10 114/22 114/24 our [28] 15/7 15/14 118/21 120/9 126/1 29/20 34/22 39/11 126/5 126/14 129/8 39/23 43/6 54/11 59/4 129/15 130/3 140/4 60/7 64/4 68/14 73/11 140/6 145/25 146/1 74/13 74/14 74/21 146/3 146/19 147/12 80/20 83/4 96/17 104/6 147/24 148/11 148/20 107/22 109/25 110/24 149/1 149/7 149/12 128/14 141/12 159/10 150/1 150/12 150/15 168/11 172/22 150/20 151/5 152/19 ourselves [2] 104/19 153/25 151/22 or [105] 11/4 12/19 out [58] 7/15 11/17 17/19 18/25 19/7 26/25 13/20 14/23 18/7 19/18 27/5 27/16 28/21 33/22 21/6 22/15 22/23 23/2 34/8 34/20 35/16 35/25 23/11 23/25 31/22 34/8 37/11 37/21 38/11 34/18 34/18 35/10 38/14 38/21 39/13 38/14 41/19 44/9 48/4 39/15 40/23 40/25 41/9 50/7 53/20 53/25 68/13 41/18 44/21 46/4 48/1 69/24 70/22 70/23 48/15 52/25 57/19 74/17 80/16 89/15 90/3 57/22 58/7 58/15 59/18 91/18 94/9 97/4 97/22 61/4 65/1 68/7 71/10 100/10 106/1 111/13 72/14 74/2 74/4 74/8 114/21 114/23 115/6 74/12 74/25 76/16 79/3 115/11 118/13 119/20 79/10 79/18 80/6 84/10 119/21 121/5 135/23 84/25 86/20 87/18 137/5 143/9 148/22 88/18 92/15 93/19 95/6 154/12 157/22 157/22 95/21 96/22 107/4 161/3 161/5 167/6 108/6 112/12 112/17 169/23 112/21 113/25 117/1 outfit [1] 92/18 118/23 120/11 122/16 outside [2] 74/22 74/23 123/2 125/5 126/11 outstanding [2] 89/17 128/2 130/25 131/25 119/9 133/10 134/15 136/19 outvoted [1] 67/20 136/23 137/13 144/16 over [22] 15/7 15/14 146/4 146/8 151/6 28/15 39/23 41/8 104/6 151/21 152/9 154/16 107/2 108/20 113/4 154/17 155/6 156/21 113/6 117/5 117/6 157/22 157/22 158/16 117/6 117/8 118/4 158/19 159/20 159/25 122/1 123/2 134/25 166/25 168/7 168/12 148/14 158/10 158/12 169/6 170/9 172/17 161/5 174/10 174/10 overlap [2] 10/18 85/2 order [13] 32/2 48/22 Overruled [19] 23/1 57/11 71/25 78/12 23/7 23/17 25/2 27/4 107/5 108/25 110/5 30/2 31/15 38/9 39/7 112/6 128/17 130/18 50/1 70/17 82/22 83/10 130/21 173/8 93/24 101/20 107/14 organize [2] 133/24 137/20 138/6 165/14 134/23 oversaw [1] 59/18 organized [2] 112/20 oversee [1] 59/24 154/11 overseeing [4] 43/17 origination [1] 130/22

43/17 59/15 94/7

other [37] 10/12 12/8

own [23] 28/4 34/23 40/17 40/20 62/11 64/6 65/19 80/5 80/18 81/10 85/11 88/2 88/21 99/9 108/17 126/20 136/13 151/8 151/9 155/12 155/24 156/10 172/18 owned [8] 19/22 28/15 71/13 71/14 88/6 88/10 88/12 109/9 owners [1] 169/24 ownership [1] 70/25 p.m [1] 173/16 package [1] 43/21 **packages [2]** 43/5 45/16 page [59] 18/2 25/10 30/9 33/3 33/15 33/19 35/4 48/16 48/25 49/3 49/8 51/10 73/25 75/5 75/7 75/7 76/2 76/19 76/19 77/2 78/25 84/8 84/10 84/20 85/18 85/20 85/22 85/25 94/15 94/18 94/21 94/22 95/5 119/6 119/6 119/13 119/23 120/7 122/3 124/18 127/4 139/10 139/13 140/15 140/15 147/2 147/19 148/3 151/18 163/11 164/15 167/25 168/21 168/22 169/16 169/19 170/4 170/21 170/21 page 1 [1] 119/6 page 2 [1] 119/6 page 3 [2] 120/7 140/15 page 4 in [1] 139/13 page 4 of [1] 122/3 Page 5-4 [1] 139/10 page 83 [1] 95/5 page of [1] 30/9 pages [3] 79/2 79/2 86/5 paid [8] 35/13 35/17 50/3 50/4 50/21 51/1 122/2 130/25 **PAMPT [1]** 1/15 **PAMT [2]** 52/6 52/8 paper [11] 44/16 44/24 108/23 108/24 108/25 109/18 109/20 110/10 126/9 129/11 150/5 papers [3] 44/13 44/14 paragraph [9] 30/12 114/21 122/4 139/2 139/5 139/13 139/15 147/2 148/23 162/21 PARAMETRIC [59] 1/4 18/18 28/21 34/16 57/8 57/18 58/8 59/8 61/5 overseen [1] 59/18 61/17 62/22 76/23

79/18 79/20 80/19 81/4 Overview [2] 79/1 79/6 81/6 81/16 84/14 87/19 88/1 88/18 91/10 99/24 100/7 105/9 105/11 105/14 105/22 105/23 108/19 108/22 109/3 111/8 111/18 111/20 116/23 118/10 126/18 126/20 133/12 134/8 135/17 139/3 143/1 144/1 144/10 144/20 144/23 145/6 145/9 146/5 146/6 147/11 152/6 154/12 157/24 158/3 158/16 Parametric's [11] 31/4 31/12 31/23 31/24 45/9 99/16 100/17 105/18 112/25 113/1 118/16 parametrically [1] 116/12 Parametrics [6] 28/16 28/17 76/14 80/12 97/1 100/7 paraphrasing [1] 68/20 Pardon [3] 20/17 55/19 92/10 part [24] 31/5 34/15 34/16 35/13 35/21 35/24 39/22 49/16 60/6 64/3 68/6 70/20 71/20 94/7 94/10 105/18 121/9 126/16 130/20 136/12 136/13 150/17 163/1 168/4 partially [1] 71/14 participating [1] 145/24 participation [1] 145/17 particular [4] 29/11 111/25 147/15 168/8 particularly [1] 55/8 parties [2] 77/23 78/18 partner [4] 58/25 105/21 109/16 140/18 partners [7] 39/24 73/9 73/13 106/1 106/4 106/6 147/3 party [1] 31/16 pass [7] 37/14 37/20 37/24 38/2 38/17 112/17 117/24 passed [1] 37/23 passive [1] 32/3 past [2] 32/3 123/7 pasting [1] 25/21 patents [1] 126/10 Pause [10] 9/21 10/6 13/8 15/2 18/9 87/15 103/24 104/4 115/20 172/15 pay [4] 39/1 91/17 parallel [3] 41/2 150/25 91/20 154/16 paying [1] 91/21 payment [16] 19/20 42/4 47/7 85/4 111/21 113/21 114/10 114/20 121/13 127/8 127/24

128/11 128/13 128/14 129/4 154/18 payments [1] 114/15 **PDF** [1] 83/23 Pearl [1] 147/3 pedaling [1] 165/19 **PEEK [18]** 1/17 2/6 10/3 11/12 12/13 13/13 14/4 23/23 24/13 26/11 27/9 31/17 54/13 75/12 93/18 98/22 100/8 103/12 Peek's [2] 55/1 66/2 pencil [1] 97/3 people [18] 7/11 42/11 42/15 42/23 60/8 83/4 93/21 108/10 108/13 108/14 118/14 128/5 129/19 129/24 143/11 151/14 154/13 155/21 per [2] 110/24 155/9 percent [13] 35/16 35/17 65/1 81/4 89/8 91/18 97/4 97/9 97/19 97/21 136/25 136/25 147/7 percentage [3] 76/7 90/15 152/22 perfectly [1] 169/15 performance [6] 36/11 46/9 46/11 50/18 121/22 121/25 performed [1] 95/24 perhaps [14] 10/9 13/3 32/20 44/17 67/13 70/14 105/17 108/18 123/11 124/16 128/13 140/15 152/14 160/25 period [2] 128/2 134/24 **permission** [2] 116/3 131/21 person [10] 42/20 68/25 69/2 106/16 117/15 121/1 134/8 134/8 163/7 174/10 personal [6] 37/3 37/6 37/7 99/24 136/15 156/10 personally [2] 30/14 108/15 **personnel** [1] 72/25 perspective [3] 81/16 155/11 163/4 Ph.D [1] 55/12 **phase [1]** 111/6 **PhD** [1] 142/2 **Phoenix [1]** 59/2 phone [4] 51/24 80/23 157/6 167/25 phonetic [2] 92/5 140/2 physical [3] 142/14 142/15 144/24 physicist [1] 143/13 physics [4] 112/2 133/5 142/3 142/20 **pick [1]** 16/7 piece [2] 28/14 28/18 AA 2792

Ρ 30/5 74/16 116/14 126/4 place [13] 57/22 62/3 post [3] 47/2 51/7 86/8 99/8 100/14 114/24 109/25 116/9 146/14 Potash [1] 66/25 147/14 162/13 162/19 POTASHNER [150] 163/1 168/1 1/17 17/7 17/7 18/17 placed [1] 60/11 20/22 20/23 21/4 21/6 placement [1] 162/23 21/12 21/18 22/1 22/9 **plaintiff [3]** 2/3 17/3 22/17 22/22 23/10 105/4 27/18 29/8 29/22 30/22 plaintiff's [9] 2/15 7/21 32/4 34/6 35/2 35/8 9/7 9/19 11/1 83/19 35/15 36/8 36/18 36/25 83/20 114/4 167/20 37/4 37/5 37/10 38/3 plaintiffs [3] 10/10 39/5 39/20 40/3 40/14 172/16 172/24 40/24 41/3 42/10 47/21 plaintiffs' [1] 11/4 49/23 50/23 52/14 62/6 plan [4] 102/18 147/8 62/7 63/1 63/17 64/10 163/24 166/22 64/23 65/6 65/10 67/2 planning [1] 38/24 67/24 68/17 68/25 69/8 **play [1]** 73/3 69/14 70/8 70/19 71/1 played [1] 76/11 83/6 83/12 87/19 88/17 player [1] 57/25 92/15 94/5 99/8 99/9 playground [2] 132/17 100/13 100/21 101/1 132/25 101/8 101/11 101/18 playing [2] 56/11 101/22 102/1 106/9 101/12 106/10 106/14 107/2 please [41] 15/23 16/9 107/10 107/20 108/7 17/25 18/11 24/7 31/19 108/17 109/11 109/17 34/1 40/6 42/1 52/17 109/22 110/2 110/19 54/9 56/24 65/24 69/20 111/15 118/16 119/5 89/1 91/5 92/11 94/18 119/6 120/8 120/11 104/10 104/14 107/16 120/19 121/12 121/14 110/12 110/12 113/18 122/8 122/17 123/7 116/16 116/19 116/20 123/7 123/15 123/16 119/4 120/4 124/11 123/18 123/22 123/24 126/7 127/22 131/8 124/6 124/17 124/23 133/7 141/6 141/24 125/2 125/6 125/12 161/13 163/9 164/1 125/19 126/5 129/3 164/14 164/22 129/9 129/14 130/5 pleased [1] 52/15 131/21 135/12 137/17 pleasure [1] 102/12 137/25 140/6 146/19 plug [1] 97/18 147/4 147/7 147/25 plus [2] 91/18 154/15 148/6 150/14 150/19 PNC [2] 50/11 50/13 151/24 152/2 152/14 point [36] 37/19 37/22 156/13 156/15 156/23 42/8 47/8 47/12 53/8 157/1 157/25 158/2 54/19 64/23 65/5 70/15 158/6 158/9 158/21 70/19 80/17 90/17 91/5 159/1 159/13 159/17 96/7 105/11 105/15 162/22 163/17 164/17 106/19 106/21 106/23 165/2 167/1 109/5 114/14 114/16 116/8 119/20 120/18 Potashner's [11] 22/13 123/25 125/10 126/13 28/10 43/8 46/3 67/16 128/9 134/17 140/17 68/3 98/23 99/24 152/5 146/18 154/10 158/21 159/8 163/1 162/23 potential [7] 77/24 pointed [2] 13/20 78/20 100/11 139/15 143/9 139/16 139/17 139/25 points [3] 114/21 **potentially [1]** 10/13 114/23 149/24 practice [2] 58/23 portions [2] 33/7 100/9 69/24 position [8] 21/14 precipitated [2] 19/7 24/13 39/11 40/17 133/11 40/21 46/4 63/25 159/8 precise [2] 118/19 positions [1] 142/10 120/15 possibility [4] 111/6 predate [1] 152/10 151/24 153/1 160/8 prematurely [1] 164/6 possible [6] 29/22 30/4 prepare [3] 44/1 44/13

61/16 76/16 115/16 144/4 159/6 50/3 101/5 159/20 89/23 143/22 151/1 160/24

product [14] 79/19 prepared [3] 60/12 80/3 106/17 110/1 112/15 117/9 117/10 85/14 120/21 present [3] 130/12 117/17 117/21 133/20 157/18 157/20 140/23 146/17 151/19 presentation [15] 155/16 73/18 73/20 73/22 74/5 production [1] 80/14 74/12 75/6 78/7 79/9 **products [2]** 118/7 79/15 80/5 80/6 81/19 143/21 136/11 137/9 137/11 professor [6] 55/14 112/2 133/5 142/3 presentations [2] 73/1 142/6 143/13 presented [8] 29/6 profit [1] 60/21 39/1 53/9 62/14 72/13 profitable [1] 105/21 92/3 136/4 155/10 **progress** [1] 119/7 presenting [1] 44/11 projected [6] 90/7 90/7 president [4] 63/23 90/9 96/6 106/16 65/5 142/19 142/25 111/13 press [2] 52/5 131/16 projection [1] 96/1 presumably [2] 93/21 projections [8] 44/11 61/17 61/21 61/24 61/25 95/4 95/5 95/8 presume [4] 94/1 94/1 94/4 94/13 pronounce [1] 20/14 proper [2] 59/21 59/21 pretty [3] 7/12 68/5 properties [1] 144/24 prevent [1] 100/14 proposals [1] 19/12 prevented [2] 109/12 propose [2] 19/10 114/19 **previous [3]** 21/8 37/9 proposed [6] 24/10 38/5 39/4 75/4 75/8 previously [5] 32/9 127/5 63/22 74/14 78/19 protect [3] 107/24 107/25 108/25 price [4] 46/22 47/1 protocol [1] 116/5 89/14 118/10 protocols [2] 54/11 primary [3] 39/19 56/2 141/12 proved [1] 20/24 prior [17] 37/19 49/10 provide [3] 73/13 51/17 52/5 77/6 77/9 74/11 81/9 78/7 86/24 105/15 provided [3] 76/16 114/17 127/18 131/1 79/8 83/13 131/16 140/8 157/24 providing [3] 51/11 162/17 168/23 76/11 87/2 provision [3] 36/9 46/4 priority [1] 38/16 private [3] 81/13 89/20 51/1 proxies [1] 65/1 proxy [20] 44/9 53/20 privy [1] 87/10 **probably [8]** 26/10 53/23 53/24 60/1 60/5 45/21 80/22 94/7 60/12 85/14 93/19 94/5 102/19 102/22 137/1 94/14 95/21 137/5 137/8 137/10 137/12 Potashner it [1] 107/10 problem [6] 39/23 137/15 159/24 160/3 112/8 121/11 121/12 160/5 public [5] 25/14 26/25 149/6 157/22 problems [4] 123/15 44/12 89/21 141/25 133/13 154/15 166/16 publicly [1] 27/16 proceed [1] 104/22 pull [7] 11/9 24/6 28/4 42/3 44/19 115/6 proceeding [2] 40/2 171/19 proceedings [15] 1/8 pulling [3] 28/2 29/4 9/21 10/6 13/8 15/2 110/14 18/9 54/22 87/15 punch [1] 98/1 103/23 103/24 104/4 purchase [1] 91/17 115/20 172/15 173/16 purpose [7] 74/10 74/18 130/2 136/2 process [3] 100/3 146/17 147/2 159/17 120/14 151/7 purposes [1] 26/14 producer [2] 143/12 pursuant [1] 147/7 **pursue [1]** 108/18

135/25 80/11 148/25 171/24 81/17

pursuing [1] 78/20 push [8] 65/6 65/8 65/10 65/12 65/14 134/3 160/15 165/9 pushback [1] 129/1 pushing [3] 103/13 134/25 168/11 put [24] 18/4 30/24 30/25 48/3 48/7 88/7 100/13 108/11 109/2 109/20 113/4 113/6 114/15 116/9 120/14 131/1 131/25 136/8 139/20 152/23 162/13 163/1 171/15 173/7 **PUTTERMAN [55]** 1/18 8/10 8/23 8/25 13/4 13/6 13/23 18/15 37/2 42/4 48/17 48/20 48/23 51/10 51/23 52/19 63/10 63/16 67/1 81/14 88/10 102/21 102/22 102/23 102/24 104/5 104/11 104/15 104/16 105/3 110/8 110/19 114/9 115/2 116/8 119/1 120/3 121/8 124/11 126/25 131/9 133/7 138/9 138/18 138/24 139/23 141/5 141/18 141/22 162/9 163/9 167/23 171/22 171/25 172/3 **Putterman's [1]** 52/3 putting [3] 48/9 109/8 PX [2] 83/22 84/6 qualitative [2] 77/3 quantitative [1] 80/15 question [27] 17/6 17/11 22/7 22/11 26/23 28/9 31/20 33/22 37/24 49/20 49/22 55/20 60/16 65/24 66/3 66/5 69/20 70/6 89/5 101/16 107/19 121/4 126/12

127/22 138/24 147/21 questioned [1] 140/20

questions [22] 19/12 26/9 54/5 54/14 55/2 60/1 84/19 91/7 92/25 102/7 102/8 138/19 155/21 155/22 161/12 161/14 161/18 161/20 162/1 162/3 162/9

quick [2] 114/7 138/24 quickly [1] 96/21 quite [3] 47/2 47/9

quote [4] 40/10 42/11 119/7 133/9

raise [9] 15/17 49/15 AA 2793

R 119/5 144/5 145/19 106/9 111/1 117/5 rendering [1] 114/14 responsibilities [2] 145/20 146/11 147/20 119/6 122/12 131/14 repeat [4] 31/19 104/19 43/15 59/13 raise... [7] 49/17 49/19 147/22 147/24 148/9 153/5 153/8 153/13 135/6 138/9 responsibility [6] 49/23 68/17 104/9 149/8 151/25 155/2 153/19 168/25 rephrase [9] 22/6 28/16 34/22 43/3 43/16 133/24 136/24 158/24 160/7 162/11 22/10 28/9 65/22 66/2 59/23 106/7 refers [3] 34/5 40/8 raised [6] 48/23 50/7 162/12 165/18 165/20 76/22 69/20 82/13 117/2 responsible [3] 43/20 128/24 130/15 141/25 165/21 reflect [1] 120/7 59/15 68/14 126/7 152/2 recalled [1] 154/25 **reflected [1]** 137/8 replenish [1] 50/6 rest [1] 150/23 raising [6] 48/21 49/9 receive [12] 19/25 20/4 result [2] 71/3 164/6 refresh [7] 44/18 74/1 report [1] 12/18 49/21 68/15 117/16 72/4 113/8 134/7 124/16 139/5 147/16 reported [1] 71/18 resulted [1] 77/15 127/17 145/13 145/16 145/25 148/10 164/7 **REPORTING [1]** 1/25 retired [1] 55/17 range [2] 68/23 137/1 146/4 157/3 157/8 refreshed [1] 74/7 reports [1] 120/11 retirement [2] 56/6 **RAPHEL [3]** 1/22 2/7 157/11 refused [3] 18/24 19/3 represent [8] 12/17 56/8 91/1 received [15] 10/7 20/3 150/8 17/3 36/22 59/24 90/15 return [1] 112/16 rate [1] 97/12 20/5 20/7 23/12 111/23 regard [3] 72/22 77/23 91/1 105/3 134/8 revenue [3] 31/8 95/5 rather [5] 47/15 83/17 113/3 121/15 121/19 149/15 representation [1] 105/25 85/23 96/9 102/16 128/15 145/23 146/1 regarded [4] 107/21 86/15 revenues [1] 68/12 ratified [1] 148/17 146/2 154/4 169/1 121/20 165/3 165/4 representations [1] review [7] 44/2 44/14 ratifies [1] 148/8 61/19 62/13 84/18 receivership [1] regarding [21] 19/10 169/10 ratio [5] 80/16 80/18 19/12 21/8 29/20 35/14 representative [2] 53/6 147/4 166/8 172/10 89/8 155/9 167/5 reviewed [5] 44/5 44/8 receiving [2] 113/5 38/11 39/2 39/23 43/6 89/24 Razer [1] 78/3 44/10 44/10 140/3 48/3 64/4 65/4 80/12 representatives [1] 113/9 re [2] 1/4 143/12 recessed [3] 54/22 80/13 80/13 80/13 reviewing [1] 43/18 87/6 re-training [1] 143/12 103/23 173/16 80/14 91/13 119/8 representing [3] 37/11 revisit [1] 152/25 reach [2] 35/14 173/7 recipient [1] 116/4 128/21 143/10 169/7 169/14 revote [1] 131/25 reached [4] 35/16 **RICHARD [1]** 1/20 recitation [2] 86/7 regardless [2] 110/23 reputation [5] 68/16 35/23 100/10 156/25 113/25 156/23 69/3 161/4 161/4 161/6 rid [8] 37/15 37/25 38/2 read [32] 8/18 8/21 recklessly [1] 168/11 regards [1] 164/2 requested [3] 18/24 38/6 38/18 39/5 39/20 10/19 10/23 11/8 13/12 80/21 recognize [1] 73/19 regional [2] 58/25 59/1 18/25 29/2 13/13 13/15 13/15 recollection [9] 44/18 regular [1] 157/6 require [1] 24/11 ridiculous [1] 35/19 13/17 13/21 27/4 27/5 52/10 74/1 74/7 124/16 requirement [5] 48/21 right [80] 7/3 7/8 8/19 reiterate [1] 165/8 34/1 60/15 60/17 60/19 139/5 147/17 148/10 related [3] 46/5 108/4 49/13 130/16 130/19 9/25 12/19 15/17 15/19 60/21 116/18 116/24 164/7 112/3 130/23 16/3 16/11 16/21 17/21 116/25 116/25 139/14 relates [2] 1/7 26/4 **recommend** [2] 148/7 rescinded [1] 20/7 20/6 22/20 25/4 26/22 139/14 139/23 143/6 relating [4] 24/23 research [1] 111/24 30/8 32/18 33/14 33/15 168/6 148/3 169/9 169/11 Recommendations [1] 43/17 160/23 169/4 reserve [2] 54/5 138/19 36/9 36/16 41/10 46/9 169/12 169/25 170/8 resign [8] 18/17 18/23 49/2 51/15 52/1 54/5 84/14 relation [1] 147/6 reading [4] 7/25 27/3 recommended [5] relationship [7] 37/3 18/24 19/2 112/25 54/19 67/20 69/2 71/24 27/14 147/16 20/22 148/9 148/10 37/6 37/8 91/11 106/18 113/1 152/6 159/4 78/15 79/22 80/25 reads [1] 139/22 148/13 148/16 106/21 157/25 resignation [6] 113/12 83/19 84/21 84/23 ready [5] 8/4 10/16 record [8] 7/7 10/15 relative [4] 80/19 90/19 114/11 114/13 114/17 88/22 93/5 98/12 99/5 54/23 54/24 172/11 96/25 110/24 101/11 104/9 104/22 15/23 25/15 102/2 114/20 114/22 real [4] 27/10 92/1 92/4 104/14 172/7 173/8 release [2] 52/5 131/16 **resigning** [1] 65/3 105/7 110/22 118/7 114/6 **RECORDED [1]** 1/24 122/4 124/25 129/6 **Relevance** [1] 23/6 **resistance** [1] 121/2 realize [4] 15/11 23/4 **RECORDER [1]** 1/24 129/10 131/8 131/13 relevant [1] 97/5 resisted [1] 159/6 46/19 107/2 redacted [1] 51/20 relied [9] 128/5 131/4 resolution [10] 37/14 131/18 132/1 137/9 realized [3] 117/24 redirect [8] 2/8 2/12 136/12 136/12 136/14 37/20 37/23 37/24 38/2 138/16 141/2 141/14 118/9 171/10 54/5 93/14 138/19 136/16 137/11 155/13 38/6 38/18 39/5 69/13 142/10 144/18 148/20 really [16] 37/4 37/11 161/17 161/25 162/7 167/1 127/6 148/23 149/12 153/4 38/23 40/24 70/2 70/23 rely [5] 83/12 102/19 reducing [1] 154/1 resolve [1] 150/1 153/6 153/14 153/22 85/5 86/11 89/23 92/1 153/23 153/25 158/9 redundant [1] 101/16 136/10 155/8 156/15 resolved [7] 12/7 12/9 92/2 92/18 98/2 100/4 refer [5] 32/8 33/3 33/8 relying [3] 73/12 69/11 148/4 153/24 159/22 160/4 163/6 121/4 151/20 154/1 160/11 163/23 163/24 169/8 42/11 43/8 156/21 157/16 reason [9] 16/4 42/10 169/17 172/8 173/4 reference [3] 40/14 respect [22] 10/8 28/20 remember [29] 32/21 48/2 70/21 92/21 62/17 63/6 64/12 66/9 right-hand [3] 25/4 51/19 130/15 69/6 86/11 86/13 99/3 104/18 141/2 159/18 69/7 70/7 71/7 75/1 referenced [2] 47/8 118/19 119/10 119/10 33/15 49/2 159/20 120/23 121/15 121/16 79/18 80/7 82/6 94/14 rights [2] 39/2 169/23 47/12 reasonable [3] 27/18 125/16 125/17 129/5 99/15 118/14 139/25 ring [1] 144/13 **references** [2] 48/20 43/21 128/7 114/9 129/5 129/11 129/12 146/5 147/12 149/11 road [2] 11/17 39/23 reasoning [2] 117/11 referred [5] 30/19 130/7 130/24 132/3 150/11 160/18 robbery [1] 41/23 117/12 32/20 91/22 99/24 136/5 136/7 137/6 respected [1] 168/3 **ROBERT [7]** 1/18 7/5 reasons [8] 84/14 15/20 15/24 25/11 113/14 157/15 157/21 157/23 respond [1] 134/5 84/18 84/24 84/24 referring [34] 20/10 164/3 166/21 167/2 responded [1] 18/22 127/1 127/1 85/13 134/11 166/10 28/3 28/6 28/10 29/8 remind [2] 93/7 125/14 responds [1] 164/4 robust [1] 65/15 166/11 32/4 33/11 35/25 36/1 reminded [1] 168/5 response [6] 15/8 35/5 Rockefeller [1] 142/2 recall [32] 25/23 26/1 42/15 42/20 42/24 43/1 remove [1] 125/11 127/11 132/3 147/20 **Roland [1]** 77/13 32/12 36/19 45/20 51/7 43/7 47/7 50/11 50/23 removed [2] 158/22 role [6] 45/11 73/3 73/6 151/4 60/2 69/9 73/23 91/23 50/25 51/16 51/17 76/10 94/10 162/22 159/9 responses [2] 132/13 100/11 105/11 106/13 52/20 92/12 106/8 rendered [1] 113/22 133/25 rolling [1] 151/18 AA 2794

	00/40 00/44 07/5 07/0	400/40 447/0 400/0	444/0 400/00 400/45	04/00 00/5 00/4 00/7
R	66/13 66/14 67/5 67/9 74/9 88/17 88/21 96/10	139/13 147/9 163/3 164/10 169/19 173/6	111/8 128/23 133/15 134/12 135/16 146/8	24/20 28/5 29/1 29/7 30/21 31/18 33/21 34/3
rookie [2] 69/23 93/2	96/15 99/11 106/8	seed [1] 88/8	152/15 152/17 152/22	34/9 35/1 36/16 37/18
roughly [1] 119/10 royalties [1] 170/2	108/8 109/11 112/21	seeing [3] 45/20 48/23	153/2 153/5 153/9	40/5 40/7 42/9 42/19
royalty [1] 91/18	113/1 117/17 118/14	133/25	153/14 153/15 153/17	44/19 47/9 48/19 50/24
Rugby [2] 57/25 58/2	119/15 119/17 121/20	seek [4] 49/10 123/18	156/7 168/16 168/18	51/19 52/18 54/11
rules [1] 57/12	123/6 126/16 127/13 129/18 129/19 130/11	127/18 158/21 seems [1] 169/22	168/20 169/7 169/14 SHAREHOLDERS' [1]	54/23 56/19 57/5 57/10 57/16 58/1 58/20 60/3
run [7] 19/14 34/17	132/3 133/18 137/3	seen [10] 29/12 44/13	1/5	63/5 63/15 69/10 72/2
59/21 96/21 133/22 154/14 170/23	137/22 138/12 138/14	44/21 45/5 45/6 45/19	shares [17] 87/19	72/20 73/17 76/24 84/1
running [5] 30/16	144/17 150/2 151/20	45/24 107/6 107/7	87/21 87/21 87/22	89/5 90/20 91/4 95/2
30/23 59/25 172/17	160/19 163/24 164/1 164/15 166/20 169/22	129/21 segment [1] 160/21	87/23 88/1 88/2 88/6 88/11 88/13 88/14	101/3 102/4 102/9 103/25 110/16 114/6
172/19	170/23 170/25 171/8	self [1] 34/24	88/15 88/20 89/17	115/11 115/23 124/14
RYAN [1] 1/22	saying [14] 19/13	sell [1] 151/14	89/25 158/6 158/17	133/3 141/11 161/19
S	29/22 30/4 52/5 58/15	semester [1] 143/3	<b>she [5]</b> 11/20 59/3 66/5	
S-a-m-e-n [1] 20/13	97/19 97/21 117/18	Senate [1] 133/21	143/13 161/2	sit [1] 129/24 situation [10] 21/17
S-I-I-G [1] 92/12	131/16 132/17 134/6 157/21 165/6 169/11	send [2] 35/8 113/21 senior [3] 21/5 101/6	she's [1] 8/3 sheet [1] 60/19	21/19 29/21 41/20 43/6
safe [2] 112/20 173/12 safely [1] 173/12	says [19] 33/19 52/20	101/6	sheets [1] 61/10	109/12 126/18 133/16
safety [1] 112/21	56/24 76/3 77/21 85/4	sense [8] 39/24 41/15	<b>shell [1]</b> 116/13	159/3 159/6
said [75] 12/5 13/19	110/21 110/23 113/20	51/18 73/10 74/21 92/2	shifted [1] 151/17	situations [2] 19/9
32/16 32/19 35/19	128/8 140/13 143/15 143/17 147/3 148/4	150/7 165/7 sent [3] 18/14 35/2	<b>shifting [1]</b> 152/21 <b>shop [3]</b> 128/2 133/25	37/12 six [2] 58/24 166/7
35/22 36/17 38/20 45/5	161/4 169/6 170/6	114/18	157/17	skiing [1] 56/11
46/11 47/11 50/5 51/14 52/24 61/12 62/25 65/2	170/11	sentence [5] 131/15	short [2] 54/17 54/18	slate [1] 119/22
66/5 68/20 68/22 71/14	scale [1] 59/16	139/4 139/22 139/23	shorten [1] 55/9	slide [1] 136/8
71/17 71/20 72/11	scenario [3] 132/24	148/3 separate [2] 129/10		slow [1] 101/12
76/14 90/11 92/15	134/2 163/25 scene [1] 30/23	146/17	26/7 33/17 38/15 41/1 47/18 48/13 48/16	slow-playing [1] 101/12
93/19 93/19 93/20 94/1 95/11 95/13 95/25 96/3	school [4] 55/7 55/8	<b>September [1]</b> 45/18	97/12 109/11 113/5	slowing [1] 90/10
97/9 98/6 98/8 99/1	55/11 142/1	serious [2] 59/3 162/20		small [3] 48/5 56/2
99/3 99/4 99/6 101/24	Schwinger [2] 142/22	seriously [1] 57/4	117/18 122/8 122/9	68/12
107/1 107/2 109/16	142/24 science [2] 112/14	<b>serve [2]</b> 26/25 101/25 <b>served [8]</b> 10/11 56/18	125/2 129/3 129/14 129/20 136/5 138/12	<b>smart [3]</b> 121/1 163/6 163/7
111/11 111/14 118/3	154/19	56/21 57/1 57/21 74/14	164/5 168/10 172/11	smoke [2] 91/22 91/25
120/19 126/17 131/24 132/14 138/12 138/15	scientific [1] 112/1	142/23 144/20	should've [1] 138/12	smooth [1] 136/1
139/3 143/13 143/14	scientist [1] 160/20	services [4] 113/22	shouldn't [1] 8/20	so [207]
143/18 151/8 154/16	screen [4] 16/8 18/4 18/5 110/14	114/10 114/13 145/11 set [9] 35/14 35/23	<b>shove [1]</b> 165/9 <b>show [4]</b> 136/8 143/6	<b>SOCIAL [1]</b> 174/9 <b>Society [4]</b> 142/11
155/13 156/15 158/12	screw [4] 9/3 9/5 9/12	59/19 59/19 99/13	161/1 172/23	142/12 142/14 142/15
159/5 160/13 161/2 162/21 163/25 165/25	39/9	116/13 143/16 148/22	showing [1] 143/7	soft [2] 98/14 165/19
168/3 168/6 170/16	scroll [1] 85/21	152/18	shown [1] 136/23	sold [3] 87/20 87/21
170/25 171/4	scrolling [1] 85/20 SEC [8] 21/7 21/17	<b>Seth [8]</b> 37/2 42/4 81/14 88/9 104/11	showstopper [1]	87/23 <b>solo [2]</b> 61/4 61/6
sake [2] 38/16 59/22	22/2 22/16 23/4 23/12	104/15 110/19 164/1	Shtick [1] 167/8	soloing [1] 14/12
salary [2] 39/13 39/13 sales [4] 30/18 50/18	24/1 83/23	setting [1] 35/24	shy [1] 66/22	some [55] 7/17 7/24
79/21 92/17	second [14] 12/13 30/9		sic [1] 41/3	8/22 11/6 11/13 11/16
same [13] 9/1 12/12	30/12 32/2 33/3 112/12	settlement [1] 173/9	side [6] 19/11 37/1	32/7 32/20 39/1 41/1
25/1 36/3 57/15 63/21	115/9 115/11 115/23   127/4 146/24 147/2	several [1] 53/20 severe [1] 109/10	37/11 39/18 39/19 170/1	45/7 50/7 54/13 55/2 56/11 63/1 75/3 81/13
72/22 80/22 84/24 94/11 96/25 102/18	163/10 171/16	severely [1] 31/12	Sig [1] 92/7	84/18 84/19 85/2 85/2
164/19	<b>Secondly [1]</b> 135/19	SG [1] 1/21	signal [1] 167/5	85/2 91/10 92/20 94/2
Samsung [2] 30/20	Secretary [1] 58/10	shall [2] 112/21 121/20		100/9 104/18 106/23
78/3	Section [1] 122/4 Section 5 [1] 122/4	<b>share [7]</b> 29/17 29/23 47/2 89/14 130/5 155/9	25/24 26/12 signatures [1] 25/21	109/9 109/10 114/14 114/16 122/2 122/2
Sassan [5] 20/15 20/18	SECURITY [1] 174/10	166/15	significant [1] 88/12	123/14 125/11 128/18
20/19 42/22 42/23 satisfactorily [1] 21/11	see [48] 12/3 14/24	shared [1] 59/3	significantly [2]	134/6 138/10 143/9
satisfied [3] 121/22	23/19 25/4 25/10 33/12	shareholder [1] 88/18	136/20 136/22	145/20 146/2 146/18
121/24 149/2	33/17 34/25 37/17 42/5	shareholders [52]	SIIG [1] 92/5	146/19 149/23 152/20 154/15 158/21 160/21
saw [4] 24/16 77/17	43/9 48/18 49/12 51/13 52/1 73/25 75/4 75/5	28/17 28/21 34/23 38/16 39/11 40/4 43/3	silly [1] 60/16 similar [2] 44/20 45/5	161/3 162/22 163/17
77/18 101/13 say [65] 29/4 30/12	76/23 77/3 77/5 77/6	53/25 54/3 59/22 59/23	similarly [2] 62/17	163/18 168/21
32/2 33/9 35/9 36/23	78/13 78/25 79/2 84/8	59/24 64/14 64/24 65/1	63/10	somebody [9] 7/10
41/7 41/22 47/14 48/16	84/16 86/21 93/12 96/5	74/22 79/12 80/20 81/6 81/17 81/20 83/4	since [5] 14/12 18/24 30/17 50/19 69/2	26/7 62/10 62/13 68/22 68/23 73/12 73/14
49/8 52/3 52/9 53/5	115/19 115/24 118/4   118/14 121/5 122/14	107/23 107/24 107/25	sir [68] 15/3 15/6 15/9	103/8
54/1 56/24 58/15 59/6 64/21 65/15 66/11	124/20 127/9 128/12	108/25 109/1 109/5	15/25 16/15 16/24 17/5	somebody's [3] 62/2
J-1/2 1 00/10 00/11	134/25 135/16 136/15	109/6 109/7 109/9		103/19 123/1
				AA 2795
			<u> </u>	

S	specialty [1] 112/2	126/5 126/9 127/15	122/11 125/17 133/2	152/20 153/8 153/16
someone [4] 123/13	specific [7] 32/7 32/12	136/20 171/14 171/17	sue [1] 132/14	164/22 169/3 170/19
129/25 135/16 165/4	32/14 45/25 86/11	stipulated [5] 7/17	sufficient [2] 16/18	171/12 171/17 172/10
something [30] 12/4	86/13 100/9 specifically [7] 45/20	7/18 8/19 11/6 167/16	45/10 suggest [1] 98/18	172/20 taken [1] 70/7
27/7 45/4 45/24 46/25	70/11 80/3 93/25	stipulations [1] 173/7 stock [23] 46/5 46/8	suggested [5] 37/10	taker [1] 107/3
48/8 48/20 68/2 70/14	129/14 136/19 139/6	47/1 87/19 88/6 90/2	44/7 74/15 101/8 133/9	taking [6] 106/3 107/24
89/18 92/1 110/6	Speculation [3] 38/8	113/3 113/7 113/8	suggesting [3] 42/7	152/23 153/4 153/13
118/11 118/24 120/19 130/13 136/23 150/10	39/6 137/19	113/9 114/22 114/24	110/2 127/5	153/20
152/14 153/5 153/9	<b>spending [1]</b> 50/19	116/23 118/16 118/20	suggestion [2] 47/25	talk [7] 25/22 62/7
153/20 155/5 155/8	spoke [5] 41/5 143/14	119/8 140/3 145/25	99/22	64/16 131/25 143/15
160/14 160/19 168/15	146/10 152/13 162/11 spoken [3] 105/14	146/1 146/2 147/8 148/20 149/1	suggestions [1]	143/18 164/11 talked [14] 33/9 34/6
168/15 171/12 171/13	106/15 123/10	stocks [1] 48/8	summary [5] 75/4 75/5	
sometime [3] 57/19	squeak [1] 112/13	stood [1] 159/10	75/9 76/3 76/3	68/18 69/5 69/8 149/23
70/12 144/11 sometimes [3] 16/8	staff [2] 61/4 61/6	<b>stop [2]</b> 125/6 125/18	summer [2] 73/24	152/8 154/3 159/11
65/13 104/17	stage [2] 79/24 118/13	stopped [1] 30/22	166/9	159/24
somewhere [6] 120/15	stages [1] 152/1	store [5] 118/2 118/4	Sun [1] 56/12	talking [8] 8/23 15/12
144/16 151/21 156/18	stakes [2] 132/24	118/5 118/8 118/8	Sunday [1] 51/21	111/5 117/3 138/10
160/2 166/9	133/2 stamp [1] 25/4	<b>stores [1]</b> 30/20 <b>story [2]</b> 143/2 163/18	support [6] 19/14 53/14 68/17 111/1	153/4 164/8 167/10 target [2] 35/23 35/24
SONICblue [3] 21/9	standard [2] 164/11	straight [1] 143/16	111/16 150/14	targets [5] 35/14 36/12
36/18 163/19	164/11	strategies [1] 163/3	supposed [2] 59/18	46/9 46/12 121/22
<b>Sony [5]</b> 30/20 63/23 63/25 78/3 98/15	<b>STARK [25]</b> 1/21 34/14	strategy [1] 31/8	91/17	taught [2] 56/13 56/13
soon [6] 30/23 89/4	71/8 91/2 100/22 101/1		sure [20] 7/12 10/4	TAX [1] 174/10
104/1 134/22 141/8	101/5 101/8 101/12	strictly [1] 129/14	18/12 39/12 44/15	teach [1] 143/2
144/4	124/19 124/21 125/1 125/2 125/7 126/1	<b>strike [5]</b> 26/19 46/14 46/22 50/13 53/23	49/19 49/21 56/8 59/20 74/20 75/15 76/22	teaching [3] 55/13 143/3 143/8
sorry [41] 8/9 11/11	126/14 126/16 126/21	<b>STRIPES [2]</b> 1/20 91/1		team [3] 21/5 39/22
26/21 32/14 33/12	126/23 136/17 140/25	strong [6] 32/3 39/11	103/15 110/18 118/18	93/20
34/12 35/7 36/3 37/22 40/19 42/23 51/19	149/14 149/24 150/3	39/14 105/23 109/17	118/20	Tech [1] 142/1
56/24 65/9 65/25 75/17	166/14	112/9	surfaced [1] 30/17	technical [1] 41/14
80/24 86/2 86/4 91/10	start [5] 7/22 51/21	strongly [2] 124/3	surprise [1] 99/23	technological [1]
96/5 96/15 97/9 110/14	102/16 141/9 163/12 started [6] 48/4 104/2	165/5 structure [2] 108/24	surprised [4] 100/1 130/9 137/25 162/25	160/21 technology [10] 50/21
113/17 113/18 113/19	117/7 123/4 144/16	140/20	surrogate [2] 40/15	64/17 65/4 71/16 71/19
114/5 114/6 115/3	162/17	struggling [1] 48/6	40/20	77/10 88/15 88/15
115/5 124/14 132/8 135/5 138/24 139/7	starting [5] 33/23 47/8	stubbed [1] 55/23	surround [1] 121/1	91/17 140/22
142/5 144/9 149/5	47/12 105/11 128/9	student [1] 143/17	surrounding [1] 22/14	television [2] 71/17
169/12 172/25	starts [3] 48/17 85/19	students [2] 143/12	sustained [2] 17/10	108/12
sort [10] 43/14 44/4	163/17	143/19	25/18 swear [1] 15/18	tell [19] 17/18 28/2 42/3 55/6 58/21 66/8
91/10 116/11 125/11	state [3] 15/23 104/14 122/6	studies [1] 56/17 study [7] 154/11	switching [1] 92/19	82/15 82/15 98/2
132/19 160/12 160/12	stated [1] 77/8	154/14 154/15 154/18	sworn [5] 15/7 15/14	125/21 132/13 137/23
160/16 163/18 sound [21] 1/4 63/24	statement [20] 44/10	165/22 166/8 166/9	15/21 104/6 104/12	138/1 138/15 141/23
108/13 108/19 108/22		stuff [1] 89/4	synced [1] 164/20	144/22 145/22 146/13
109/3 111/8 111/20			synopsis [1] 52/10	169/20
112/2 112/3 112/5	67/10 68/4 77/5 78/22 82/7 85/14 93/19 94/5	163/7 <b>subbing [1]</b> 96/22	system [1] 142/1 systems [1] 145/4	telling [4] 113/20 119/7 125/1 163/17
112/7 118/10 126/18	95/21 107/12 137/15	subharmonic [2]	<del></del>	tempted [2] 171/8
126/20 130/8 133/12	statements [11] 34/7	112/11 112/12	<u>T</u>	171/9
134/8 135/17 143/5 154/12	34/13 40/10 43/18	subharmonics [1]	<b>Tab [6]</b> 115/2 124/11	ten [1] 46/25
source [3] 109/3	43/19 44/5 44/8 60/21	112/10	126/25 138/25 163/9	tensions [1] 41/20
110/23 166/15	61/10 89/22 119/18	subject [1] 110/21	167/12	term [7] 41/4 41/13
soured [2] 106/21	States [1] 25/11 Stay [1] 172/9	subsequently [1] 77/22	Tab 17 [1] 124/11 Tab 5 [1] 138/25	41/14 41/15 65/17 66/12 79/25
106/23	stayed [2] 19/3 94/9	subsidiary [21] 19/22	Tab 67 [1] 126/25	termination [6] 37/21
Southern [1] 25/5	step [2] 14/23 133/24	28/15 71/14 71/14	table [4] 129/25 155/14	
<b>speak [6]</b> 15/25 16/8 16/16 16/17 100/22	STEPHEN [1] 1/17	108/19 109/9 111/2	156/18 156/20	153/25
101/8	steps [3] 106/3 125/5	111/5 111/7 111/9	take [42] 41/21 54/17	terms [9] 20/9 21/2
speaker [1] 151/15	125/9	111/14 111/16 146/16	54/18 57/3 60/16 62/3	42/25 46/19 99/13
speakers [2] 108/22	<b>Steve [6]</b> 7/13 8/4 8/23 11/9 12/2 13/12	152/18 152/19 152/20 152/23 152/24 153/2	65/11 68/21 68/22 69/1 73/15 83/16 83/18	99/14 105/22 111/21 138/17
154/12	STIGI [2] 1/18 57/24	153/3 168/4	84/18 85/5 85/8 85/17	testified [6] 15/22
speaking [3] 16/18	still [21] 10/9 14/12	substance [1] 91/16	85/22 96/23 107/3	99/16 104/13 145/11
80/3 97/23 <b>special [6]</b> 129/3 129/7	22/17 29/14 32/23	substantial [1] 110/25	107/11 107/22 108/20	147/20 149/6
129/8 129/13 130/4	34/16 36/12 52/12	successfully [3] 49/9	109/25 115/6 116/17	testifying [2] 166/25
147/21	53/13 56/9 56/10 58/2	49/21 127/17	125/5 125/18 128/22	166/25
	79/23 79/24 124/24	such [5] 52/7 85/3	133/24 152/14 152/17	testimony [ <b>7</b> ] 17/12 AA 2796
			1	17. 4130

125/10 125/17 128/1 Т 171/18 166/18 166/21 166/21 thousand [1] 118/23 their [43] 34/14 39/22 128/1 128/13 128/25 168/6 threat [4] 41/17 163/23 testimony... [6] 32/20 168/13 168/14 44/7 50/5 56/4 65/19 129/8 129/9 129/10 They'll [2] 9/18 10/25 69/9 97/12 97/13 97/13 66/19 66/22 68/16 129/17 129/19 129/22 they're [5] 12/20 12/22 threaten [2] 110/5 152/13 130/19 131/20 132/18 68/16 68/19 68/19 69/3 15/1 71/15 161/2 132/14 testing [1] 79/24 134/9 134/17 134/25 thing [8] 12/12 36/3 threatened [6] 38/7 69/3 71/8 73/1 73/6 **Texas [1]** 77/14 73/17 74/11 78/10 79/9 135/3 135/11 135/25 114/6 118/19 120/19 38/10 38/11 38/21 than [15] 10/12 26/12 79/15 89/22 89/24 90/2 136/3 139/4 139/5 132/11 136/1 173/8 38/22 64/23 47/22 83/3 92/16 98/18 90/6 90/10 95/14 95/15 139/18 139/20 140/11 things [9] 55/8 56/8 threatening [1] 168/19 102/16 111/10 119/23 95/20 95/25 97/14 143/4 145/19 145/20 61/1 61/10 73/10 137/2 threats [3] 107/4 132/24 145/23 151/18 97/14 98/13 118/5 146/6 146/15 147/21 139/18 154/20 167/9 132/20 159/12 154/20 165/3 165/7 131/5 137/12 143/23 148/19 151/11 154/10 think [76] 7/12 12/2 three [6] 12/19 60/8 thank [66] 15/5 16/24 145/12 151/15 155/16 154/20 155/18 157/5 15/4 19/15 21/25 27/15 135/14 166/7 168/22 24/20 25/19 38/10 54/4 157/16 166/22 157/23 160/14 160/15 29/11 30/14 31/2 32/10 169/23 54/6 54/7 54/8 54/15 them [31] 10/19 11/15 162/20 162/21 165/8 32/11 32/19 35/15 three months [1] 166/7 54/21 55/3 76/10 88/24 167/6 169/11 170/8 39/13 45/23 46/24 through [24] 19/6 18/4 18/4 50/3 56/3 89/3 90/20 90/22 92/19 59/24 64/13 68/20 170/19 47/25 48/9 49/17 51/17 28/11 28/18 34/3 34/14 92/24 93/1 93/6 93/8 72/10 72/13 72/14 there's [29] 8/22 12/15 57/19 58/6 60/11 62/25 41/21 47/21 50/6 50/22 93/17 102/3 102/4 72/14 72/22 73/1 74/23 19/23 33/7 37/22 48/16 63/16 64/1 64/4 66/23 85/21 86/10 110/24 102/9 102/11 102/15 75/18 76/13 85/2 85/3 71/9 74/16 77/2 77/5 68/8 69/5 70/11 73/10 112/7 120/25 127/15 103/20 103/22 104/3 79/2 79/3 79/25 82/17 135/1 139/14 150/16 87/20 92/6 93/9 97/2 78/25 84/13 85/2 95/4 104/21 104/23 105/5 89/17 97/5 98/13 99/3 154/11 163/22 167/23 108/3 117/20 120/24 100/22 111/9 143/7 107/17 110/13 110/17 143/8 143/16 167/24 124/18 127/4 130/11 99/21 100/5 101/22 169/24 171/7 171/9 113/13 113/13 116/20 173/7 132/12 134/5 134/6 103/6 107/1 111/3 throughout [1] 157/18 120/4 131/10 132/9 themselves [2] 41/21 143/14 145/7 151/17 114/12 114/19 117/17 Thursday [3] 51/12 133/3 135/5 138/18 157/22 170/11 171/10 117/18 118/22 119/15 51/16 51/25 50/4 141/5 141/10 141/13 then [71] 15/18 18/25 thereafter [1] 125/6 120/24 121/5 121/7 tied [1] 50/17 141/15 141/21 142/21 19/1 21/6 21/12 21/16 therefore [4] 34/15 123/20 123/20 123/24 time [73] 7/13 9/1 21/9 151/23 154/22 161/21 21/16 23/5 23/9 29/3 30/19 33/11 37/1 37/15 68/10 107/1 107/3 128/6 128/12 128/18 162/4 167/21 171/22 40/14 42/11 44/7 44/9 129/6 129/19 133/12 these [26] 7/24 11/14 29/14 31/1 31/4 32/15 171/23 172/3 172/4 47/14 55/12 55/16 13/20 19/19 40/23 41/8 136/8 144/11 149/23 37/19 39/16 41/24 172/6 172/12 173/5 55/18 55/22 55/22 56/5 61/1 65/7 65/7 65/11 150/16 154/25 158/12 41/25 42/8 46/8 48/3 173/13 173/15 58/24 64/5 68/14 68/23 78/11 78/13 85/13 163/5 163/25 165/25 50/19 53/8 53/15 53/24 thanks [1] 113/20 70/22 70/22 76/6 77/21 90/16 121/16 121/25 168/23 169/16 171/18 58/8 58/24 61/16 61/16 that [817] 61/19 61/19 62/3 62/25 78/25 80/15 81/18 128/18 132/19 134/18 thinking [3] 118/10 that's [115] 10/13 14/2 84/19 85/4 87/23 89/20 134/20 147/13 147/16 134/19 138/17 62/25 63/21 64/1 65/6 14/15 15/16 16/23 90/5 92/19 94/21 96/24 151/15 154/12 168/22 65/10 76/18 83/12 third [1] 18/2 16/24 22/19 25/7 25/9 96/24 97/18 108/17 thirds [2] 133/21 86/23 86/23 87/17 171/6 25/13 27/3 29/7 31/6 111/12 112/13 112/17 they [112] 8/13 16/7 133/21 89/25 96/20 96/23 31/10 34/16 35/19 114/16 115/15 117/25 16/8 37/6 37/8 37/8 this [190] 97/15 101/15 102/3 35/20 36/10 36/14 118/9 120/9 123/4 44/5 44/9 46/15 46/24 thorn [1] 19/11 102/9 106/4 107/2 38/23 41/11 43/13 47/4 49/15 49/18 50/7 those [52] 8/19 9/6 107/5 107/5 113/10 123/21 126/9 126/19 43/24 43/25 46/7 46/10 128/25 136/22 144/3 50/7 54/12 61/25 61/25 9/16 10/22 12/1 13/12 113/10 116/8 119/11 46/13 46/17 46/21 148/14 148/17 151/17 62/2 66/10 66/19 66/21 13/14 14/5 14/18 19/7 119/12 124/9 125/10 50/12 52/1 55/9 56/15 152/20 152/25 153/2 67/8 67/17 67/22 67/24 20/5 20/7 26/8 34/13 128/3 132/14 132/20 57/7 57/14 57/15 57/23 159/3 160/15 163/24 67/25 68/15 68/17 34/20 42/23 44/9 44/10 138/22 140/8 151/7 58/20 60/10 61/3 61/15 164/5 164/18 168/5 68/18 68/18 68/20 45/14 46/19 46/22 47/2 156/4 156/20 160/5 62/1 63/2 64/18 65/2 170/18 68/22 68/25 69/1 69/2 51/13 60/2 61/19 71/9 162/20 162/23 164/19 65/17 69/15 69/19 there [122] 7/9 7/10 72/11 72/13 72/14 75/4 84/18 88/10 90/11 167/1 172/5 172/14 70/20 71/18 71/24 7/12 8/12 8/17 8/20 72/23 72/24 72/25 73/5 94/18 95/8 97/16 97/18 timeframe [1] 162/19 72/24 73/21 74/6 74/6 times [10] 19/6 32/11 10/18 11/6 12/6 12/8 73/7 73/7 73/7 73/8 114/18 119/10 119/12 74/17 78/15 79/7 80/1 12/19 14/10 15/4 21/7 73/8 73/9 73/10 73/12 131/6 136/12 148/19 67/12 90/1 90/13 97/1 82/3 82/8 83/19 83/20 24/1 25/20 26/11 34/20 76/9 76/17 78/10 78/12 148/22 148/24 149/2 110/5 123/5 143/5 85/12 85/24 88/23 35/10 36/24 36/25 37/1 79/9 79/15 80/16 80/20 149/12 150/18 152/25 143/15 88/24 89/10 90/12 92/7 37/1 37/19 42/24 45/10 81/5 85/6 87/4 87/5 153/25 155/21 159/12 timing [1] 120/15 92/7 92/12 95/10 95/25 47/9 50/23 53/8 55/25 87/8 87/10 90/6 90/7 162/18 169/12 173/12 today [12] 7/19 10/8 96/7 96/7 97/2 97/5 67/12 70/7 70/9 70/24 91/12 91/12 91/19 though [8] 80/4 105/22 32/24 45/5 45/24 51/6 97/13 97/19 99/18 73/25 75/3 75/3 75/8 91/20 92/17 92/18 94/1 115/15 121/23 124/7 52/12 69/9 102/3 102/1 102/1 102/12 75/8 77/5 84/2 86/19 95/10 95/13 96/6 99/16 132/23 137/1 166/7 126/10 145/22 172/16 110/16 113/11 115/5 91/16 92/20 93/21 94/2 99/20 99/21 100/5 thought [27] 16/17 Todd [26] 20/11 21/2 116/25 117/24 124/5 22/17 26/7 37/4 38/25 21/4 21/7 21/11 21/15 98/18 105/16 107/18 100/5 100/5 100/6 124/13 124/25 124/25 21/16 22/20 23/5 23/12 107/23 109/8 109/17 100/18 100/19 100/19 43/5 68/11 68/12 72/11 125/4 127/1 133/2 24/24 26/18 26/20 109/21 110/11 111/25 101/8 108/13 118/4 79/17 98/2 99/4 111/7 133/16 137/21 140/13 112/4 112/8 112/18 119/21 119/21 122/1 117/9 117/12 118/16 26/24 27/15 28/19 140/13 140/19 140/24 113/24 114/12 114/13 128/6 134/19 134/23 127/23 129/3 130/5 28/22 28/23 38/18 143/2 143/18 144/15 116/11 118/6 118/7 135/9 135/21 135/21 134/12 144/16 151/11 40/15 40/19 42/16 71/1 153/23 160/6 160/14 118/18 119/8 120/9 135/22 148/5 148/7 151/14 151/20 159/1 121/9 121/11 140/6 161/6 163/23 165/7 120/25 121/3 121/19 168/15 170/13 Todd's [3] 21/19 22/2 149/1 154/16 157/16 166/5 168/23 171/7 121/24 122/16 125/9 157/18 157/20 160/21 22/14 thoughts [1] 118/14 AA 2797

Т true [5] 34/18 63/2 119/12 120/20 160/22 toe [1] 55/23 **TRULY [1]** 174/3 together [7] 36/18 37/9 trust [3] 17/17 36/22 59/4 90/14 97/2 133/22 165/3 135/25 trusted [1] 59/6 told [21] 21/16 22/17 trustworthy [2] 17/7 22/19 23/10 26/7 38/24 17/19 49/23 70/19 78/16 truth [2] 23/10 134/6 99/23 100/21 101/1 try [15] 57/5 57/6 106/4 101/11 103/12 109/24 106/5 107/5 107/15 120/19 124/6 138/12 107/19 110/5 110/11 161/2 165/18 166/12 118/24 125/14 125/18 tomorrow's [1] 37/14 154/12 163/8 171/17 too [11] 8/24 25/20 trying [21] 16/17 19/3 30/15 32/2 37/3 56/7 19/10 19/14 19/18 62/23 96/23 159/2 27/10 28/3 28/13 28/14 165/4 173/14 28/18 31/22 43/4 73/10 took [19] 39/11 57/22 103/14 103/15 107/20 80/10 86/8 89/13 89/24 107/22 118/13 123/24 107/22 107/25 109/11 126/13 145/4 123/2 125/8 125/11 turn [6] 76/19 124/11 125/21 125/22 128/2 126/25 146/21 154/22 134/19 147/13 166/6 154/23 167/25 turned [3] 34/18 70/22 top [9] 33/19 113/20 80/24 119/6 119/23 120/7 Turtle [70] 29/13 29/18 139/13 139/14 148/3 29/20 34/13 34/18 170/23 38/13 38/15 39/22 topic [3] 75/8 122/11 49/16 50/3 53/7 70/15 149/7 70/20 70/23 71/3 71/8 topics [3] 92/19 120/23 73/4 74/14 75/1 78/4 143/7 79/11 80/12 80/19 total [2] 172/17 172/19 86/17 86/21 87/2 87/6 totally [2] 34/22 117/25 87/9 89/20 91/1 95/7 totals [1] 172/18 99/22 101/24 105/12 touch [2] 123/4 123/5 109/16 109/25 112/23 tough [1] 37/5 117/8 118/1 118/3 toward [1] 151/2 118/5 118/7 119/20 towards [1] 47/14 120/12 122/18 122/21 track [2] 8/3 11/18 124/4 124/22 126/8 traded [1] 27/16 130/16 130/25 134/9 trained [1] 93/9 134/21 135/13 135/20 training [1] 143/12 135/20 136/19 137/14 TRAN [1] 1/1 140/19 145/17 146/8 transaction [4] 78/21 149/11 150/3 152/11 79/11 154/4 159/16 154/5 154/6 155/15 TRANSCRIBED [2] 166/16 166/23 168/3 1/25 174/3 **TV [1]** 151/15 TRANSCRIBER [1] twenty [1] 47/1 174/16 two [30] 8/12 11/21 TRANSCRIPT [2] 1/8 12/19 13/9 33/22 36/24 174/9 40/2 41/5 41/7 49/8 transition [2] 98/19 58/24 76/5 79/2 80/10 134/23 88/10 89/8 90/11 90/14 travel [1] 173/12 93/11 111/25 112/4 traveling [1] 173/12 132/23 132/25 133/21 Treasurer [1] 58/10 133/21 134/11 135/13 treatment [1] 103/19 140/5 162/17 168/5 tremendous [3] 48/3 type [2] 37/6 132/18 128/3 168/18 **TRIAL** [1] 1/13 **tricky [1]** 170/8 **U.S** [1] 25/5 tried [7] 18/25 19/5 **UCLA [10]** 112/2 118/2 71/16 73/9 154/17 142/3 142/4 142/6 159/3 159/4 143/3 143/8 143/20 trillion [1] 160/23 154/11 154/15 trouble [2] 98/4 98/10 Uh [14] 17/15 28/8 49/4 troubles [1] 22/2

122/13 124/20 127/7

163/20 170/5 Uh-huh [13] 17/15 49/4 until [11] 21/10 23/2 122/13 124/20 127/7 127/12 132/4 136/9 140/16 160/10 162/15 163/20 170/5 ultimately [4] 20/2 112/24 150/11 150/14 **ultrasonic** [1] 145/4 ultrasound [7] 112/5 112/8 112/9 112/11 112/19 112/22 144/25 unable [1] 26/25 unanimous [1] 134/7 unanimously [1] 148/4 uncomfortable [3] 127/14 128/22 137/21 under [17] 41/17 57/12 62/21 62/24 63/16 64/9 67/1 67/6 77/2 83/6 101/23 130/1 135/23 147/2 161/8 166/22 171/18 under-compensated **[1]** 161/8 undergraduate [4] 55/11 143/2 143/4 143/23 undergraduates [1] 143/8 underneath [3] 33/23 169/6 170/25 understand [29] 24/13 32/16 44/15 49/20 57/24 59/12 60/19 61/21 61/24 70/13 76/2 76/10 76/22 77/8 78/6 78/9 78/10 78/22 87/5 87/8 97/24 103/14 104/19 108/3 112/14 112/18 136/3 170/1 171/3 understandably [1] 131/24 understanding [16] 8/20 15/6 15/13 26/23 60/10 62/2 79/14 87/17 104/5 113/6 127/23 129/2 130/18 137/13 137/14 166/21 understood [8] 26/15 48/15 74/10 77/19 78/12 104/21 115/1 132/22 undisclosed [2] 146/4 146/6 unfairly [1] 107/23 unfold [2] 40/17 40/18 **Unfortunately [1]** 25/21 unilateral [1] 22/22 United [1] 25/11 University [4] 55/10 55/16 55/17 55/17 unless [7] 70/25 71/9 86/11 126/17 168/3 168/14 168/20

127/12 132/4 136/9

140/16 160/10 162/15

unlikely [1] 46/15 unpleasant [2] 134/1 159/1 27/8 54/22 57/21 72/25 102/17 103/13 103/23 109/9 164/16 untrue [1] 34/8 unusual [1] 143/5 up [85] 7/14 9/3 9/5 9/12 11/9 16/1 16/7 16/11 16/16 16/18 18/4 21/10 21/10 21/17 22/18 22/24 24/6 28/2 28/5 29/4 29/7 36/16 38/14 39/10 40/7 41/15 41/22 41/22 42/3 44/19 44/19 47/11 48/9 52/4 54/13 62/10 62/14 69/14 70/25 75/11 75/12 76/9 80/16 80/18 84/1 85/25 86/8 86/16 89/12 90/18 90/19 102/6 108/8 110/11 110/14 116/13 116/22 117/1 117/3 117/5 117/8 126/18 128/6 131/15 134/22 135/21 136/13 136/23 136/25 141/14 141/22 143/13 143/19 143/20 145/4 145/21 150/5 150/23 152/18 161/23 162/6 164/4 164/12 164/13 164/20 update [1] 103/8 uphold [1] 43/4 upon [9] 29/14 42/14 49/14 51/1 73/12 81/18 114/10 114/12 126/1 upper [1] 25/4 us [61] 16/4 16/5 16/9 19/6 21/16 23/10 28/4 29/6 36/22 38/7 38/10 38/11 38/24 39/1 39/1 39/15 42/14 49/15 50/20 64/25 68/21 68/23 69/1 71/19 73/1 73/7 73/7 73/8 73/9 74/16 81/5 88/10 92/18 99/11 99/11 99/20 99/21 100/6 100/6 103/8 104/18 104/19 104/19 123/24 128/18 128/24 130/1 132/14 135/7 136/8 137/23 138/13 138/15 141/11 141/23 143/23 144/22 145/22 146/13 161/14 172/3 **USA [1]** 78/3 use [14] 21/23 40/19 41/4 41/12 66/12 90/4 90/9 95/15 95/25 96/25 97/8 97/18 116/3 143/5 used [17] 26/13 64/4 65/18 90/4 90/4 90/10 95/13 95/16 96/1 96/1 96/4 96/8 112/19 128/8

138/11 150/2 172/24 using [4] 40/14 41/14 41/15 112/5 usual [1] 108/22 Val [2] 8/1 11/18 validity [1] 141/3 Valley [1] 56/12 valuable [7] 47/3 109/2 117/11 154/19 170/10 170/12 170/13 valuation [12] 31/24 76/7 89/21 90/1 90/13 96/24 96/25 98/3 113/3 113/6 114/22 114/23 valuations [1] 96/25 value [26] 89/18 89/19 90/1 90/18 90/19 109/1 109/9 109/19 111/14 117/24 118/16 118/21 126/10 129/12 130/1 130/6 130/12 136/19 152/19 152/20 152/21 152/21 152/24 153/1 168/18 169/4 various [3] 86/8 110/5 163/3 vastly [1] 161/8 **VEGAS [2]** 7/1 174/12 venture [2] 56/1 121/9 verbally [1] 159/3 Vermont [3] 55/17 55/18 56/14 versus [2] 12/21 136/25 very [55] 34/19 35/22 37/5 39/11 39/14 39/17 42/10 46/15 46/24 48/5 50/4 57/4 59/2 59/2 61/7 61/12 62/8 64/20 64/21 65/4 65/15 70/24 71/13 71/15 71/19 88/24 93/6 100/5 102/10 104/3 105/23 108/15 111/4 118/25 123/8 128/22 130/11 130/14 132/16 132/19 135/19 151/12 151/12 151/21 151/21 152/1 152/1 155/7 155/7 155/15 156/3 167/5 169/13 172/10 172/12 vested [1] 87/19 vesting [2] 46/20 149/1 video [6] 15/7 15/14 104/6 134/24 134/24 174/4 viewed [1] 159/19 views [2] 66/20 66/22 **Vizio [1]** 78/4 voice [1] 111/11 vote [14] 83/5 86/17 120/17 131/25 133/14 133/23 134/7 136/5 154/7 156/20 156/25

158/6 158/16 158/19

voted [16] 22/21 36/6

52/8 53/13 82/9 82/25

4A 2798

## V voted... [10] 83/13 84/25 121/16 154/6 154/24 156/16 156/22 158/10 159/4 159/5 voting [1] 53/19 **VOXX [1]** 78/4 **VT [1]** 79/5 VTB [22] 1/20 1/21 29/17 29/23 30/17 30/23 36/22 48/22 49/14 49/23 52/7 78/17 79/4 79/5 93/21 94/11 94/12 95/5 95/8 130/16 130/25 136/19 wage [1] 48/11 wait [11] 7/22 7/22

7/22 11/9 12/9 13/4 14/22 33/18 102/17 115/24 138/21 waiting [5] 10/7 55/20 103/25 127/22 164/16 walk [2] 19/6 168/4 want [30] 9/22 10/4 21/5 26/5 33/7 34/17 59/17 62/7 71/20 71/20 75/14 76/22 85/21 86/11 90/21 103/18 109/16 109/25 110/2 121/4 121/7 132/15 134/15 141/22 146/22 152/8 154/22 154/23 163/12 167/23 wanted [38] 10/8 10/13 21/4 21/14 41/16 47/21 47/23 47/25 49/15 53/18 70/21 74/20 74/22 100/2 100/16 100/19 108/18 108/19 110/4 115/3 117/14 117/14 119/20 119/21 119/21 123/8 124/5 126/24 128/18 132/19 150/4 152/3 152/4 156/2 156/3 156/23 168/14 171/18 wanting [2] 153/5 153/8 wants [3] 143/18 170/9 170/23 warnings [1] 157/23 was [526] wasn't [26] 41/14 64/2 66/23 68/6 68/10 70/23 71/12 88/8 91/16 91/19 92/1 94/6 100/1 101/15 101/25 107/24 111/8 115/10 115/22 117/12 124/1 130/3 150/6 153/19 159/18 171/13 watch [2] 157/21 157/22 watching [1] 93/4 waves [1] 143/5

way [22] 18/8 39/21

41/19 45/1 50/7 53/19

57/24 65/18 76/21 85/25 91/18 105/25 111/13 129/6 134/1 156/10 156/12 158/17 158/19 161/3 168/13 168/20 ways [1] 107/21 we [231] we'd [1] 128/17 we'll [14] 11/17 17/21 54/17 93/11 102/17 103/11 104/2 115/11 115/19 115/23 143/19 172/19 173/6 173/7 we're [7] 7/5 10/7 12/24 15/4 103/25 133/20 150/2 we've [5] 59/4 68/23 69/5 75/13 93/11 wealth [1] 99/25 wearing [2] 104/17 168/5 week [1] 172/24 weekend [1] 173/11 weeks [2] 93/11 169/23 well [116] 8/10 8/15 8/22 8/25 9/1 9/2 9/22 10/18 12/5 15/1 19/3 19/9 20/5 20/7 21/4 22/15 22/20 23/3 25/17 26/5 26/23 28/9 28/14 29/12 29/17 35/3 35/11 36/22 37/7 37/24 40/22 41/3 41/14 43/2 43/16 44/5 44/9 50/13 55/10 55/16 57/6 58/23 59/14 60/1 60/22 62/19 64/23 66/24 68/21 69/7 71/12 72/13 72/22 74/18 74/20 76/4 78/12 79/4 80/10 80/16 88/8 90/3 90/6 90/16 91/1 93/6 93/9 93/11 93/17 93/22 96/1 96/5 96/17 96/24 97/2 97/20 97/23 98/9 98/13 98/20 99/3 101/13 105/6 106/15 111/15 119/24 123/10 123/18 125/21 128/12 128/16 129/18 129/24 131/14 132/4 133/1 135/3 135/13 136/22 138/18 139/22 145/25 148/13 148/19 150/2 152/18 159/1 159/18 160/12 162/18 164/4 164/24 165/11 168/9 169/2 172/21 went [31] 44/6 44/9 47/20 50/7 55/7 55/10 55/11 55/12 55/13 55/18 55/25 56/5 58/12 58/25 64/1 68/16 69/4 74/17 81/7 94/8 118/5 118/22 128/25 134/2 134/10 148/14 150/16 154/11 160/15 169/24 170/20

were [201] weren't [1] 92/18 what [153] 7/18 13/21 19/10 19/18 21/2 23/9 28/6 28/15 29/3 29/16 29/18 30/16 32/7 32/8 37/6 38/5 39/4 40/8 41/13 42/25 43/4 43/14 44/4 44/15 45/5 46/22 51/12 51/23 53/2 56/5 56/24 58/21 59/11 59/12 60/24 62/3 63/19 64/4 64/22 66/10 66/14 69/21 69/25 71/4 71/10 72/21 73/6 73/15 74/10 74/18 74/20 76/2 76/4 76/5 76/8 76/10 78/6 80/9 80/11 80/19 82/15 82/15 89/13 89/21 90/9 90/15 91/14 91/25 92/5 94/8 94/8 95/18 95/25 96/5 96/7 96/14 97/19 98/2 99/3 102/18 103/9 105/11 106/3 106/24 107/22 108/23 109/8 111/21 112/9 113/6 116/2 116/8 117/1 117/17 117/18 117/23 118/4 118/14 118/20 119/15 121/5 121/13 121/18 124/5 128/14 129/11 129/12 130/1 130/5 132/3 132/15 133/11 133/11 133/17 133/18 133/20 134/6 134/22 135/9 135/11 135/21 137/4 137/22 138/14 140/13 142/14 144/22 144/25 145/2 145/19 145/20 146/22 152/15 152/16 152/21 153/15 153/19 155/14 157/11 157/14 158/24 159/11 160/13 163/4 165/5 168/7 169/5 169/11 169/20 169/20 171/4 171/15 173/2 what's [5] 13/7 76/6 78/25 118/5 141/3 whatever [4] 35/17 41/2 103/16 152/22 when [91] 16/7 18/20 19/14 21/5 21/12 22/5 22/15 26/19 26/20 34/7 34/16 35/19 35/20 36/6 37/15 37/19 37/22 38/12 38/20 38/25 40/23 41/5 41/7 41/12 41/22 44/7 44/9 48/4 53/5 53/9 56/13 57/17 58/25 61/9 64/21 65/2 67/12 67/17 69/21 70/10 73/22 76/15 78/16 79/9 79/14 82/9 82/25 83/13 84/25 95/13 97/15 97/24 99/11 101/13 101/14 101/14 101/23 106/8 106/25 107/22 109/14

111/5 112/8 113/8 113/25 118/3 119/22 120/19 120/24 125/10 129/24 144/5 144/8 144/9 144/10 144/13 144/15 144/16 151/22 153/4 155/25 156/16 156/20 159/13 159/25 162/11 165/9 166/3 168/23 169/2 171/9 where [28] 8/12 25/23 26/12 30/17 30/18 33/12 36/2 48/23 55/7 55/15 65/19 69/22 76/3 85/18 95/10 115/3 118/13 127/5 128/23 133/8 134/15 134/15 134/24 135/22 139/7 139/9 154/24 172/14 whereas [1] 52/7 whether [22] 17/18 26/7 27/5 49/22 70/13 70/14 74/2 79/10 98/23 108/6 112/19 116/22 123/22 124/17 129/2 129/14 136/5 136/9 139/5 147/17 156/23 164/7 which [53] 19/2 19/21 19/24 20/7 22/21 23/3 23/4 27/9 35/9 39/10 41/5 41/18 43/4 53/3 74/13 89/15 89/22 89/24 90/5 90/13 95/14 97/1 97/15 100/19 108/21 109/19 109/23 111/14 112/5 112/10 112/13 113/3 114/17 116/13 117/19 120/23 121/20 126/18 126/24 131/15 134/17 135/17 136/14 140/9 146/16 150/8 152/18 152/19 153/2 165/18 168/15 168/23 169/2 while [10] 9/22 10/7 14/22 31/8 44/25 70/1 143/3 150/22 163/1 163/2 white [5] 44/13 44/14 44/16 44/20 44/24 who [47] 7/11 38/24 42/15 42/20 58/7 58/7 58/7 60/4 62/10 62/13 63/20 67/13 68/14 68/20 68/22 68/24 68/25 69/21 82/1 88/3 88/20 88/21 93/18 93/21 104/1 106/16 108/10 108/14 109/5 109/7 118/14 121/1 123/2 124/21 126/14 134/8 135/19 143/12 147/24 148/9 148/10 149/11 150/11 154/13 157/11 164/9 164/10 who's [2] 7/3 164/9 whole [1] 21/5 wholly [3] 19/22 28/15

71/13 wholly-owned [2] 19/22 28/15 whom [6] 20/9 21/14 29/19 73/12 106/8 166/13 whose [1] 163/18 why [26] 27/9 36/23 38/23 47/21 47/23 49/23 69/22 70/21 71/6 74/18 74/18 98/4 98/12 99/21 101/7 106/25 116/5 117/24 118/17 127/23 146/13 152/23 161/6 162/16 167/4 171/19 wife [2] 161/2 161/4 will [19] 9/6 11/4 14/5 14/18 16/19 18/10 50/5 52/25 66/8 68/22 89/2 104/19 115/6 116/23 133/10 143/19 145/12 164/6 170/10 **WILLIAMS [2]** 174/12 174/16 willing [4] 91/20 101/25 110/4 152/16 wings [1] 135/24 wipe [6] 54/9 54/12 89/1 141/6 141/12 161/13 wiping [1] 93/1 wisdom [1] 164/22 wish [1] 123/5 wishes [2] 152/5 158/7 wishful [1] 118/10 withdraw [1] 101/25 withholding [1] 92/22 within [2] 60/12 137/1 without [7] 39/15 108/11 126/10 131/21 133/22 151/22 154/18 witness [21] 7/3 14/12 14/22 15/21 17/12 17/14 17/18 23/24 24/14 24/14 26/3 26/3 26/6 27/4 31/14 31/17 102/17 102/18 104/12 115/8 115/15 witnesses [2] 2/3 12/8 wives [1] 59/4 **WOLFE [19]** 1/18 20/20 20/22 20/24 20/24 36/17 36/18 36/22 37/1 42/16 42/20 122/20 122/24 123/3 123/6 123/8 123/17 149/10 171/21 Wolfe's [1] 123/19 won't [4] 16/8 109/23 138/22 172/10 wonder [1] 164/15 Woody [23] 37/1 39/20 52/20 52/23 52/24 58/16 58/16 81/15 88/9 106/12 108/9 112/3 112/4 117/15 117/22 124/2 128/16 143/13 143/15 143/20 143/23 AA 2799

	W	168/2 170/1 170/3			
		170/7 170/13 170/22			
	<b>Woody [2]</b> 169/11	170/7 170/13 170/22			
	169/14				
	<b>Woody's [4]</b> 117/9	year [10] 19/20 23/3			
	117/14 165/22 169/16	35/16 45/10 45/15			
	word [3] 21/23 138/11	46/16 95/14 95/19			
	150/2	131/1 156/19			
	words [6] 65/9 68/19	year's [1] 39/13			
	72/9 75/21 169/9	year-end [2] 45/10			
	169/13	45/15			
	work [19] 12/24 19/1	years [8] 27/15 32/15			
	45/11 48/7 55/18 56/7	55/14 58/18 90/11			
	56/10 56/16 56/17	142/7 142/8 143/23			
	74/16 123/1 123/14	yes [309]			
	128/2 128/3 132/15	yesterday [2] 10/11			
	133/1 143/14 146/5	172/22			
	161/8	yet [4] 7/9 45/23 104/1			
		138/22			
	worked [6] 36/18 37/9	York [3] 142/2 143/4			
	56/3 89/15 101/5	143/15			
	112/15	you [828]			
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	works [1] 97/22	73/25			
	worksheet [1] 11/20	you're [35] 8/23 9/23			
	worry [2] 81/2 119/3	15/25 16/11 28/2 28/2			
	worth [11] 48/8 76/5	29/4 32/4 33/11 35/9			
	76/6 80/19 81/4 116/22	41/7 42/4 42/7 47/7			
	151/5 151/6 151/21	50/23 50/25 69/24			
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	worthy [1] 20/25	111/12 116/21 131/14			
	would [197]	132/10 133/25 134/6			
	would've [2] 68/2	141/14 153/8 153/13			
	138/12	161/23 162/6 163/15			
	wouldn't [4] 65/17	164/21 167/13 169/22			
	107/4 112/6 130/9	you've [17] 15/14 22/6			
	write [3] 50/16 138/22	22/10 45/19 50/6 56/18			
	170/6	58/18 61/12 62/6 65/11			
	writes [1] 51/23	69/5 69/8 82/17 91/22			
	written [1] 145/8	113/21 142/23 144/19			
	wrong [2] 7/20 138/11				
	wrote [3] 19/13 101/22	your [220]			
	101/24	yours [1] 107/8			
	<b>Y</b>	yourself [5] 55/7 62/8			
	X	62/10 62/21 67/1			
	<b>Xbox [1]</b> 98/15	Z			
	<b>XI [1]</b> 1/6	zero [2] 152/20 154/2			
	Y	zone [1] 164/19			
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	yeah [70] 8/24 8/25				
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	77/18 80/2 85/21 92/14				
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	153/21 159/23 160/10				
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	166/6 167/13 167/16				AA 2800
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AA 2800

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Thur 7/4/2013 5:43:26 PM
Sent:
Subject:
         Fwd: HHI
Jim.
Given the fact the third part of the following email (5:02am) is from Ken to Juergen I doubt he's not still
negotiating on HHI.
Am I wrong?
Sent from my iPhone
Begin forwarded message:
> From: James Barnes <iparnes@parametricsound.com>
> Date: July 3, 2013, 10:50:57 AM PDT
> To: Elwood Norris <enorris@parametricsound.com>
> Subject: FW: HHI
> From: Juergen Stark <juergen.stark@turtlebeach.com>
> Date: Wednesday, July 3, 2013 8:01 AM
> To: James Barnes <iparnes@parametricsound.com>, Seth Putterman
<puherman@ritva.physics.ucla.edu>
> Subject: Fwd: HHI
> Forwarding to you guys so there is no confusion or miscommunication internally there. Ken and I spoke
last night about HHI and I told him I would given some possible solutions a bit of thought today. I asked a
few framing questions largely focused on how to resolve the Dr's situation in a fair way. There was no
proposal of any sort from me. Nor is it my place to make a proposal. This is something PAMT needs to
resolve. That said, I will try to be helpful with some ideas, particularly on how to make sure Dr. Mehta
and Sara remain on boad, motivated, etc. Also, I will let Ken know that I assume it makes sense for me
to discuss HHI topics with the two of you rather than with Ken given your board's resolution to have HHI
related discussions go through you.
       --- Forwarded message -
> From: Juergen Stark <juergen.stark@turtlebeach.com>
> Date: Wed, Jul 3, 2013 at 7:33 AM
> Subject: Re: HHI
> To: ken potashner <ken.potashner@gmail.com>
> Ken, thanks. Just to be clear, the FDA point was just a question in regard to the audiologists...there
was no specific proposal about limiting the license. I was just trying to understand the potential levers.
> On Wed, Jul 3, 2013 at 5:02 AM, ken potashner <ken.potashner@gmail.com> wrote:
>> Hi Juergen
>> My BOD member Andy Wolfe(who will be my recommendation for the 2ND BOD seat should PAMT go
to 2) gave me some guidance based on internal PAMT BOD discussions prior to my discussion with you
on HHI last night.
```

To:

From:

Jim Barnes[iimbarnes@cox.net]

Elwood Norris

Confidential PAMTNV0033890

>> Your proposal that you are discussing with Ron will entail having PAMT use some of its option pool(at no cost to you) to induce HHI stakeholders to narrow the IP license such that it can participate solely in

the FDA arena ,allowing PAMT sole rights to operate in the consumer personal sound amplification sector. The royalty fees will stay the same. In addition language will be pursued to enable buyout rights or convert rights to PAMT at FMV for PAMT

>>

>> If indeed you are able to gain support for your proposal then I will try to gain support at PAMT using Andy Wolfe as a catalysts. At a personal level I believe it will be supported and avoid scenarios that I believe would put substantial risk and litigation exposures into the PAMT/VTB transaction. I will not discuss this with the HHI stakeholders until you give me your concurrence.

```
>>
>> regards
>> Ken
>
> --
> Juergen Stark
> CEO
> Turtle Beach, Inc.
> juergen.stark@turtlebeach.com
> 100 Summit Lake Drive, Suite 100
> Valhalla, NY 10595
> +1 914-358-8807
> www.turtlebeach.com
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dissemination, distribution or copying of this communication is strictly prohibited. Please advise the
sender by reply email and immediately delete the message and any attachments without copying or
disclosing the contents. Thank you.
>
>
>
>
> Juergen Stark
> CEO
> Turtle Beach, Inc.
> juergen.stark@turtlebeach.com
> 100 Summit Lake Drive, Suite 100
> Valhalla, NY 10595
> +1 914-358-8807
> www.turtlebeach.com
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Confidential PAMTNV0033891

dissemination, distribution or copying of this communication is strictly prohibited. Please advise the

sender by reply email and immediately delete the message and any attachments without copying or disclosing the contents. Thank you.

From: Kaplan Robert <br/>
bobkaplan007@gmail.com>

Subject: options

Date: July 6, 2013 10:16:09 AM MDT

To: Norris Woody <ENorris@parametricsound.com>, Jim Barnes

<jbarnes@parametricsound.com>, James Honore

<jameslhonore@gmail.com>, Seth Putterman

<puherman@ritva.physics.ucla.edu>, Andrew Wolfe

<awolfe@awolfe.org>

Bcc: Kaplan Robert <rmkaplan@cox.net>

## Gentlemen;

I have gone through the "dilution" analysis of Andy, John T, Jim B, and my own. It was an interesting exercise but the conclusion is that none of this matters. Nor does the analysis that Ken has requested from our investment bankers. What really matters is that if we want to get the merger with VTB done - the HHI subsidiary must be owned 100% by PAMT before the merger with no options outstanding for others to buy a piece in the future. That is what Juergen has emphatically indicated and here we are dancing all around the issue. It is clear to me what has to be done, and done before the merger. This is one of our strong points in the saga.

Andy indicates that our dilution in HHI is the result of our merger with VTB. It will also be the result of the exercise of the 16% options (merger or not). VTB does not want to face that dilution when they assume ownership of PAMT and its subsidiary along with the inherent problems associated with partial ownership of a subsidiary.

We have given Ken until Monday to come with on offer to trade back in his options (I presume this will include John T's as well). The Doctors we should deal with separately. There's is a different situation.

As Andy pointed out in his analysis, the best quesstimate of the fair value of the options should be as calculated by the BlackScholes model. This will be difficult to calculate because of the unknowns of many of the variables but we can make some reasonable assumptions to arrive at a value.

That number should be our starting point and then after that it is all negotiation. This is one of our weak points in the saga. However if we are not able to come to a reasonable conclusion, we still have some nuclear options available - and that is our trump card!

The longer this goes on the more difficult it becomes and the messier.

Personally I think this has gone on far too long. We need to get on with the business of running the business. What has been going on since this VTB idea surfaced? Where are our licensing agreements, where are sales (incremental improvement due to David), Epsilon, Amazon, The Chinese, McDonalds, The Bear stores(still in beta mode), Sony, Samsung, etc.?

AND WE HAVE SURE BURNED THROUGH A HELL OF A LOT OF MONEY. The only real forward movement has been the technology! And this is not because of the executive suite - it is because of Woody's love of inventing and that we had the money to support him.

It is time for the BOD to step up and take charge! We have been far too passive in the past.

It is good to have a strong leader but not a dictator.

From: Kaplan Robert <br/>
bobkaplan007@gmail.com>

Subject: Re: Requested merger documents

Date: July 1, 2013 8:28:16 PM MDT

To: James Barnes <jbarnes@parametricsound.com>

Jim, Thanx. I needed this as I feel we have been left in the dark and have had misrepresentations presented to us. Thank goodness you have stepped up to the task. Hope you are doing well. Regards, Bob.

On Jul 1, 2013, at 7:55 PM, James Barnes <a href="mailto:jbarnes@parametricsound.com">jbarnes@parametricsound.com</a> wrote: Gentlemen,

As a result of the request from one director for this information, I am sending to all that do not have the documents. Normally directors would not review merger agreements until the issues list had been narrowed. But each group has their own approach and while not customary it is not abnormal to see this level of detail ath this stage.

This version of the merger agreement is our counsels return of the very first draft. We expect another turn late tonite from VTB indicating substantial changes and hopefully a significant narrowing of open items.

The 6.14.13 issues list was counsel's first list. Many items resolved, not applicable or no longer open but provided to you at your request.

The VTB-issues-v2 document was the higher level issues Ken reviewed with Juergen on June 24th and his annotations re same.

I have also enclosed the 81/19 and 80/20 share issuance computations for your information.

Jim Barnes

<Paris - Merger Agreement - Redline.doc><Project Paris - Issues List re 6.14.13 Merger Agreement Draft.doc><PAMT-VTB-issuesv2.docx><VTBH-PAMTmerger-20.xlsx><VTBH-PAMTmerger-19.xlsx> From: Elwood Norris <elwoodnorris@cox.net>

**Sent:** Friday, July 19, 2013 8:17 AM

To: Kaplan Robert <br/>
bobkaplan007@gmail.com>; John Hentrich

<JHentrich@sheppardmullin.com>; Seth Putterman

<puherman@ritva.physics.ucla.edu>

Subject: FW: TB

Guys,

I sent the following to Ken and Andy this morning.

Woody

From: Elwood Norris < elwoodnorris@cox.net >

Date: Friday, July 19, 2013 8:06 AM

To: ken potashner < ken.potashner@gmail.com >

Cc: Andrew Wolfe <a wolfe@awolfe.org>

Subject: TB

Ken,

It turns out you have been speaking with TB folks without Andy in on the conversation(s). I expressly remember the board having stated that you are NOT authorized to do that as it relates to the subject of HHI. Phone calls, emails, texts, etc. You are major conflicted on that matter.

Please start acting like you are working for PAMT, not yourself!

Woody

```
Thursday, April 11, 2013 9:33 AM
 Sent:
 To:
                                      Elwood Norris <elwoodnorris@cox.net>
Subject:
                                      Re: Brian - Anaheim Meeting
It was bought out by hp?
Sent via BlackBerry by AT&T
----Original Message----
From: Elwood Norris <elwoodnorris@cox.net>
Date: Thu, 11 Apr 2013 08:07:36
To: <puhrman@ritva.physics.ucla.edu>
Subject: Re: Brian - Anaheim Meeting
Seth,
How did HHI go from nothing to a billion between when Ken got his options
and now? I don't get it.
Woody
On 4/10/13 9:02 PM, "puherman@ritva.physics.ucla.edu"
<puherman@ritva.physics.ucla.edu> wrote:
>Woody
>Can we chat about this
>Sent via BlackBerry by AT&T
>----Original Message-----
>From: puherman@ritva.physics.ucla.edu
>Date: Thu, 11 Apr 2013 03:35:42
>To: Ken<ken.potashner@gmail.com>
>Reply-To: puherman@ritva.physics.ucla.edu
>Subject: Re: Brian - Anaheim Meeting
>Ken
>I assume you are quoting your best estimate of what hhi should eventually
>be worth.
>Seth
>Sent via BlackBerry by AT&T
>----Original Message----
```

>From: Ken <ken.potashner@gmail.com> >Date: Wed, 10 Apr 2013 19:35:07

>Subject: Re: Brian - Anaheim Meeting

>To: Seth Putterman<puherman@ritva.physics.ucla.edu>

puherman@ritva.physics.ucla.edu

From:

```
>We can discuss but I am not putting any costs in HHI until it gets
>funded. I also would not consider giving him .75% of HHI which I believe
>to be worth $7.5M. I will do PAMT options only.
>Sent from my iPad
>On Apr 10, 2013, at 7:21 PM, Seth Putterman
><puherman@ritva.physics.ucla.edu> wrote:
>> Thanks ken:
>> What about Brian being 50% parent and 50% HHI. He is quite gung ho for
>>the Health apps.
>> Seth
>>
>> ---- Original Message ----
>> From: "Ken" <ken.potashner@gmail.com>
>> To: "Seth Putterman" <puherman@ritva.physics.ucla.edu>
>> Sent: Tuesday, April 9, 2013 4:13:41 PM
>> Subject: Fwd: Brian - Anaheim Meeting
>> Consistent with your thoughts on the exposure of too much resting on
>>Woody I would plan on Brian working in PAMT not HHI. HHI licenses ip
>>from Pamt we won't be developing ip there.
>> Sent from my iPad
>> Begin forwarded message:
>>
>>
>>
>> From: Brian Kappus < kappus@gmail.com >
>> Date: April 9, 2013, 2:32:16 PM PDT
>> To: ken potashner < ken.potashner@gmail.com >
>> Subject: Re: Brian - Anaheim Meeting
>>
>>
>>
>>
>>
>> Hi Ken --
>>
>> I'm very happy to move forward!
>> I'm very interested in equity of the health company. That, more than
>>salary, will be a huge motivator. I also feel that a small number of
>>options in Parametric is appropriate as I assume I will be spending some
>>of my time working there.
>>
>> To put numbers down, I was hoping for the following:
```

```
>>
>>
>> $125k/yr salary
>> 0.75% equity share in the health company
>> 5,000 option shares of PAMT
>> For the next ~1.5 months I would like to work ~40-60% time or full time
>>if we can work out experimental space at UCLA.
>>
>> Hope to hear from you soon,
>> -Brian
>>
>>
>>
>> On Tue, Apr 9, 2013 at 10:32 AM, ken potashner <
>>ken.potashner@gmail.com > wrote:
>>
>>
>>
>>
>> Hi Brian,
>> i enjoyed meeting you and as I mentioned previously you have a lot of
>>support from our technical experts. I would like to move forward with
>>structuring an offer of employment. Can you provide me what ever
>>information you are comfortable with relative to compensation history
>>and expectations.
>> Also as I mentioned we are exploring a strategic option but I would
>>anticipate that me strengthening our team would be seen as positive for
>>all parties. As we progress i can give you the visibility to what we are
>>looking at and you will be in a position to have all the data to make a
>>good decision.
>>
>> regards
>> Ken
>>
>>
>>
>>
>> On Wed, Apr 3, 2013 at 4:17 PM, Brian Kappus < kappus@gmail.com >
>>wrote:
>>
>>
>> Thank you. I'll be there. See you tomorrow.
```

```
>> -Brian
>>
>>
>>
>> On Wed, Apr 3, 2013 at 3:16 PM, Sassan Chakamian < sassanc@gmail.com >
>>
>>
>>
>>
>>
>> Hi Brian,
>>
>>
>> For tomorrow¹s meeting we have booked a room at Anaheim Hilton. I
>>don¹t know the room number at this time but once I check in tomorrow I
>>will email you the room number.
>>
>> Hilton Anaheim
>> 777 W Convention Way | Anaheim | CA | United States 92802
>> T: 1-714-750-4321 |
>>
>>
>>
>> See you tomorrow at 1:00pm.
>>
>> Sassan
>> 858-344-8595
>>
>>
>>
>>
>>
>>
>>
>>
>> From: Ken [mailto: ken.potashner@gmail.com ]
>> Sent: Wednesday, April 3, 2013 11:05 AM
>> To: Brian Kappus; Sassan
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AA 2812

```
>> Cc: Seth Putterman
>> Subject: Re: Brian
>>
>>
>>
>> Hi Brian,
>>
>> Confirmed for tomorrow. Meeting will be in Anaheim at 1pm and will have
>>Sassan send you the specific location. We are meeting with a Morgan
>>Stanley medical instrumentation analyst as well and it would be
>>beneficial for you to experience that. Plan on being with us for 2
>>hours.
>>
>>
>>
>> Regards
>> Ken
>>
>>
>>
>>
>> Sent from my iPad
>>
>>
>>
>> On Apr 3, 2013, at 9:04 AM, Brian Kappus < kappus@gmail.com > wrote:
>> Hi Ken --
>>
>>
>> I just wanted to confirm our meeting for tomorrow. Do you have a
>>time/place in mind?
>>
>>
>>
>> Thanks,
>>
>> -Brian
>>
>> On Sat, Mar 23, 2013 at 4:59 PM, Brian Kappus < kappus@gmail.com >
>>wrote:
>>
>> Ken --
>>
>>
```

```
>> Sounds great. Apr 4 it is.
>>
>>
>> -B
>>
>>
>> From: ken potashner < ken.potashner@gmail.com >
>> Sent: March 23, 2013 1:12 PM
>>
>>
>> To: Brian Kappus < kappus@gmail.com >
>> Subject: Re: Brian
>>
>>
>> Hi Brian,
>>
>>
>> There is a strong likelihood that I will be in Anaheim on Apr 4 which
>> can be more convenient for you then coming to SD. This schedule should
>> firm up in the next few days. Lets circle the 4th and meet either
>> there or in Sd if it doesnt come to pass
>>
>> On Fri, Mar 22, 2013 at 4:36 PM, Brian Kappus < kappus@gmail.com >
>>wrote:
>>
>>> Hi Ken,
>>
>>> Sounds good! I¹m available Monday through Thursday (Apr 1-4). Which
>>>day
>>
>>> works best for you?
>>
>>
>>> -Brian
>>> From: ken potashner < ken.potashner@gmail.com >
>>> Sent: March 22, 2013 5:09 AM
>>> To: Brian Kappus < kappus@gmail.com >
```

```
>>> Subject: Re: Brian
>>
>>
>>> Hi Brian,
>>
>>> I was simply going to meet you in that I was in LA. Lets target a
>>> visit for you to Poway when you get back. Our financing plans are on
>>> schedule as I mentioned to you.
>>
>>
>>> regards
>>
>>> Ken
>>
>>
>>> On Thu, Mar 21, 2013 at 4:18 PM, Brian Kappus < kappus@gmail.com >
>>>> Hi Ken --
>>>> I am out of town next week but will certainly be available by phone.
>>>> -Brian
>>
>>
>>
>>> On Thu, Mar 21, 2013 at 3:04 PM, Seth Putterman
>>>> < puherman@ritva.physics.ucla.edu > wrote:
>>
>>
>>
>>>> ----- Forwarded Message -----
>>>> From: "ken potashner" < ken.potashner@gmail.com >
>>>> To: "Seth Putterman" < puherman@ritva.physics.ucla.edu >
>>>> Sent: Thursday, March 21, 2013 2:39:44 PM
>>>> Subject: Brian
>>>> Is he around tues afternoon?
>>
>>
```

>> >>

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 PAMTNV0113771

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## Message

From: Kaplan Robert [bobkaplan007@gmail.com]

**Sent**: 8/1/2013 1:46:57 AM

**To**: Woody Norris [ENorris@parametricsound.com]

Subject: JT et al

## Hi Woody:

We just spoke and I am glad the merger is going ahead but I am disappointed that JT accepted the offer.

I still feel we should have fired him a long time ago - right when KP said he would resign if we did. That was our chance and we missed it. I really wanted us to fire the guy and then force KP to make good on his treat.

Regarding the comment by JT that we have treated him badly - I think we have treated him more than nicely. All he knows is what KP has been telling him. JT is just a surrogate for KP. He has been the one coaching JT and has used him to prod and try to intimidate us at his (KP) convenience. I go back even to KP's treat to kick me off the BoD and he said that I insulted JT regarding bonuses to such an extent that he was ready to quit. Too bad he didn't. That was just KP using his puppet to try and intimidate us further.

Boy has this experience cost us a lot of money! We have been sucked dry by these parasites. I look forward to this thing closing and then we can move on. Have a good evening.

Bob.