discussion.

He's not one time come back to me and said:

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Hey, this one on -- on this date is kind of simil@ct 11'2021 11:51 a.m.

Elizabeth A. Brown

really interested in this one. Can you maybe give left of Supreme Court
information? Can we talk about that? Not once.

It's just all been about this -- you know, just swinging for the fences.

Now, the last thing I want to bring up regarding the -- you know, the fact is Mr. Galliher says he has no duty. He had no duty to go to Mr. Goldstein and say: Hey, don't file that with the Court. I've got a motion pending. I know I gave that to you, but don't file it. Okay?

He was so sure that the Discovery Commissioner was not going to grant my motion, that he just started divvying it up.

THE COURT: Well, let's -- let's do this: I want to stay on the, sort of, as much as I can the legal point because clearly there are, you know, concerns here with how and when communications occurred and who said what to whom and who gave what to whom.

But, you know, what Mr. Galliher has pointed out in his objection is that, you know, the very generic rule one that we have here, the Feds have, about, you know, speedy, just, et cetera, resolutions and expensive resolutions and then tying in to case law -- a lot of it is federal -- but tying in

to case law -- and, you know, of course we do look to our 2 federal counterparts for rule interpretations -- but tying it 3 in to, you know, how -- it doesn't really exist that this kind of information can and should be allowed to be redacted. 5 What are we hanging our hat on legally other 6 than just, well, you know, maybe these people shouldn't be 7 bothered? 8 MR. ROYAL: Well, I think that, you know, one of 9 our arguments was that we have -- we have a relationship with 10 our guests. 11 THE COURT: Sure. 12 MR. ROYAL: We have a relationship with our 13 guests, and they come to us and they provide us with certain 14 information -- their contact information, whatever, the dates 15 of birth, and we do have Social Security numbers, and that kind 16 of information is available in these reports. 17 And so, yeah, we don't -- it's our position that 18 it's not necessarily -- we can't just -- we can't just give 19 this information out every time -- not just because 20 Mr. Galliher wants it for his case, but so he can give it to 21 every attorney in town? 22 He can do whatever he wants with this 23 information and publish it anywhere, any way he wants to? 24 THE COURT: Well, I mean, there's other ways to

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fashion this; right?

I mean, I -- if Commissioner Truman had made a decision to say unredacted to them but limited to just them, I think that could be -- have been viewed as a reasonable outcome.

You know, because then they have the opportunity to contact people but it's limited to how they utilize it, but that's not what happened here.

Commissioner Truman said to redact it so they don't have names, they don't have those abilities, they just have number of incidents. And then that got shared.

You know, so I don't know what would have been shared or not shared. And I don't know what would be shared or not shared if I have a disagreement in any way with Commissioner Truman's outcome, but I just think that there's lots of different ways to look at this.

It just -- it strikes me as, you know, you've got a plaintiff who had a circumstance, and I don't understand it to necessarily -- I guess, let me say it this way: What if it wasn't the Venetian? What if it was -- I hate to pick anyplace, you know, a Walgreens, and somebody asked for prior instances in a reasonable time frame and they had three. I'm not thinking Walgreens is going and redacting it all out because they don't want them to have the information and/or potentially it gets shared.

You know, like you said, at the Venetian, they

have a relationship with their client -- with their customers.

And I don't know, some of these maybe we'll call them better customers than others, right, or return guests, visitors, players, whatever.

But, you know, because of the volume of it, you know, perhaps that was a concern or just because of the -- of the nature of what might be done with it, I guess, was a concern, but it just -- I really just want to make this decision based on what I think the prevailing case law tells us and not on some sort of, you know -- I'm not saying this is what Commissioner Truman did, but some sort of knee jerk that, well, this is medical information, so, oop, we can't -- oop, no, we can't do.

Because that's really not a legitimate basis I think to go back -- there may be others, but I don't think that is.

So just kind of giving you the benefit of those thoughts for what they're worth.

MR. ROYAL: I mean, our -- my main point,

Your Honor, is our client -- or our clients are -- our

customers' right to privacy related to this information.

Mr. Galliher just wants to start contacting -we don't know how -- I mean, he's just going to start
contacting everybody. And -- and Mr. Goldstein is going to
start contacting everybody. And Mr. Bochanis is going to start

1 contacting everybody because it's all going to be shared. 2 And who knows who else? 3 So my initial -- my initial motion, 4 Your Honor -- my initial motion was very straightforward. And 5 it was simply that we're going to -- we'll give him the reports 6 unredacted, and he didn't share them with anybody. 7 But then I found out -- then I found out --8 THE COURT: That he shared them. 9 MR. ROYAL: -- that he had shared them. 10 filed the motion and -- you know, and so I -- yeah. 11 say, okay. Okay, fine. You know what, just keep them 12 redacted. 13 I think -- and I think that Commissioner Truman 14 had some -- I think that played into May -- I don't know. 15 can't read her mind. She -- you know, but it certainly -- it's 16 not in the Report and Recommendation. 17 But the fact that he's already sharing this 18 information, while it's an issue before the Court, the fact 19 that he shared it and, you know, while this objection's pending 20 and everything else, I mean, it's still being -- it's out 21 there. 22 It's been filed with other -- in other 23 proceedings. In the Smith -- Venetian versus Smith, or Smith 24 versus Venetian. And it's been filed by Mr. Goldstein.

don't know, it may be filed elsewhere.

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1 But I think that alone, Your Honor, is -- I 2 mean, I understand -- I mean, I -- that alone to me is just --3 I can't understand. If he felt that her ruling was wrong, he 4 should have moved for a stay. He didn't do that. 5 You know, he said it's just a Report and 6 Recommendation, but it's still -- it's still something that he 7 can't just thumb his nose at. 8 And that's what I think has happened here and 9 that's why we filed the counter motion. 10 THE COURT: All right. Any final word, 11 Mr. Galliher? MR. GALLIHER: Yes, Your Honor. 12 13 This -- first of all, the 64 reports we're 14 talking about were all slip and falls on liquid on the marble 15 floors at the Venetian. That's pretty substantially similar. 16 And Mr. Royal may have forgotten, but I actually 17 did a letter to him and requested a conference -- we haven't 18 had it yet -- about the fact that it's my belief that all 64 19 reports are substantially similar and, therefore, the 20 unredacted information should be disclosed in each and every 21 case. 22 However, the bottom line is, and I think the 23 Court's pointed this out in response to Mr. Royal's argument, 24 there is zero case law in this country that supports what the

Commissioner Truman report -- what she recommended in this

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case; zero.

All of the case law in this country encourages those of us who represent plaintiffs against corporations, major corporations, to gather our discovery information and share it with each other for the obvious reason that it makes the litigation far less expensive.

The other thing I think that's important here is there's a complaint about the fact that we don't know the relationship of the people who fell to the Venetian. They may have been people walking through, they may have been people shopping, they may have been gamblers. We don't know any of that.

I don't think any of that matters because, remember, most people have the absolute discretion to talk with us or not talk with us.

If we contact an individual and we say we'd like to know what happened to you at the Venetian, and they say: Go pound sand. Well, okay, end of inquiry.

But there may be people who are anxious to tell their story, who want to weigh in.

And by the way, just so you know, this isn't really novel. I co-counseled in a case before Judge Crockett, Bassu (phonetic) versus Planet Hollywood. The issue had arisen. Judge Crockett ordered redacted reports.

And people have been sent out, interviewed

people. Some people wanted to talk to them, some people don't want to talk to them. But are we the judges ultimate decision at time of trial regarding how much of this information to admit into evidence?

But we're not talking about that now. We're

But we're not talking about that now. We're talking about discovery. We're talking about something which is reasonably calculated to lead to discoverable evidence. And I can't think of anything more reasonably calculated to lead to discoverable evidence than unredacted reports.

And, secondarily, because there's an absolute dearth of case law which supports the Venetian position and all the case law supports our position, we should be allowed to share the information with counsel, who also have a similar interest against the Venetian.

Submitted.

THE COURT: All right. Mr. Royal, did you have something --

MR. ROYAL: I don't want to belabor this.

THE COURT: There's, like, counter motions and things, so I get it. I don't want to close anything --

MR. ROYAL: I don't want to belabor this, and I -- just to make this clear: None of those prior cases were substantially similar because in this case there was no liquid on the floor. Okay? That's -- that's -- it is what it is.

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I mean, if counsel is being honest, he knows

that. But there was nothing on the floor.

So even with -- with -- I mean, what counsel hasn't done is justify, justify, how it is that he could -- even though he disagrees with me, even though he thinks the law is not on my side, whatever, okay, as soon as he knew that we were filing a motion for Protective Order he had zero respect for me, my client, for the Court because he just went out and started sharing it anyway.

That's what I can't just -- I can't understand, and I just don't think that that kind of conduct -- I think -- to me it's egregious. I guarantee you if the roles were reversed and I was the one out there sharing information or whatever it was about his client, he would be going nuts and seeking sanctions against me.

What we see here is very, very blatant conduct on the part of counsel in the way that he conducted himself here. That's all I can say --

THE COURT: All right.

MR. ROYAL: -- in respect to that.

THE COURT: And did you need a response?

MR. GALLIHER: Only -- first of all, in my
45 years of practice I don't think I've ever really gone nuts,
and I wouldn't plan on going nuts in this case as well. That's

just not my way of doing things.

THE COURT: Well, I mean, one of the things

that's being described, and I'm not pressing you on it, and maybe I'm wrong not to press you on it, but what's being indicated here is, at the very same time you know that you haven't had agreement on a Protective Order, at the very same time that you know that they're going to be arguing for this and it very well could be ordered, even though you didn't feel it was likely that Commissioner Truman would do it and you're not, you know, again, the first party I've had come in here thinking that, you know, things would go a certain way.

We had ten-plus years of a particular discovery commissioner. Now we have a new one, at least for now. And possibly go a different way. But that right on the eve of this being decided that you chose to share what you had.

MR. GALLIHER: That's absolutely wrong.

THE COURT: Okay. Tell me what's wrong.

MR. GALLIHER: Absolutely wrong.

Remember, the argument that we were not able to disseminate the information outside this litigation was raised for the first time by the defense in the reply to the Motion for Protective Order before the Discovery Commissioner.

THE COURT: Well, I heard you say that before but I didn't connect that to being sort of the informal discussions that you all had about what may happen or not happen, and that would be shared.

MR. GALLIHER: There was no discussion at all

about not sharing reports until I objected to the fact that we didn't receive unredacted reports.

Then the offer was made: We'll give you unredacted reports so long as you agree to a Protective Order that says you won't share them.

And I said: No. I won't do that. I was upfront from the get-go.

The fact that Mr. Royal filed a motion for Protective Order after we had our conversations -- and by the way, several of them -- didn't affect the fact that, again, as I've represented before -- first of all, I don't know what Mr. Goldstein did.

Mr. Goldstein and I, first of all, never physically met anyway. We communicated by e-mail with my -- my paralegal. We sent the reports in by e-mail. And the bottom line is that he filed his motion one day before some hearing.

I have no control over when he filed his motion or what he based it on.

The bottom line -- in fact, I had no idea that he was going to use the redacted reports in the way that he used them.

But, again, it goes right back to what does case law allow us to do. And it's just very clear. There just are no cases to the contrary, and that is: We are allowed to share information for the reasons that I've outlined to the Court.

1 Otherwise, where are we as Plaintiffs' lawyers 2 representing individual persons against corporations? 3 If we are -- if judge -- if Commissioner 4 Truman's Report and Recommendation were upheld, where would we 5 be? 6 We would have a rule for the Venetian and a 7 different rule for everybody else. Whenever you litigate 8 against the Venetian, well, you're entitled to require prior incident reports, but they can redact them so you can't contact 10 the victims to verify information or present them at trial. 11 And, by the way, because it's the Venetian, you can't share 12 them with any other attorney who has a lawsuit against the 13 Venetian or any other hotel. 14 Well, that's not the law and there are obvious 15 reasons why. 16 So, again, I submit it. .17 MR. ROYAL: Now, I have to --18 THE COURT: And, trust me, I'm not the tennis 19 judge; right? I'm not going to keep doing this and then you always get the last word with the point. But --20 21 MR. ROYAL: But I just want to be --22 THE COURT: You want to clarify because you --23 MR. ROYAL: I want to clarify. 24 THE COURT: -- argued it one way in terms of the 25 communications, what was happening and Mr. Galliher just

clarified it a different way. 2 So go ahead. 3 MR. ROYAL: All I can do, Your Honor, is to ask 4 that -- I've -- I've tried to give the Court as much 5 information as I can. THE COURT: I got a lot of information. MR. ROYAL: And because I want the Court to be 8 informed. 9 Mr. -- Mr. Galliher just said I don't know -- I 10 don't know what Mr. Galliher -- or Goldstein did. 11 Mr. Goldstein, I -- I don't have any 12 declarations or -- or -- from Mr. Galliher about what happened. 13 I do have one from Mr. Goldstein that I provided to the Court 14 that says he met with him on February 7th. 15 He said he met with them or they exchanged --16 I don't know if it was by e-mail. I just know it 17 was February 7th after we filed our motion. 18 And so Mr. Galliher has made representations 19 here that, you know -- he says before I really filed anything 20 or we started really talking about it, he already gave this to 21 Mr. Goldstein. 22 I'm just telling you, Mr. Goldstein -- this is a 23 declaration that he filed with the Court. As an officer of the 24 Court, he got them on February 7th, and he says: I have no 25 control over what he does.

1 Yes, he did. Mr. Galliher had control. 2 control not to -- first of all, he had control not to give it 3 to him; secondly, he had control that said: Hey, hey, hey, 4 don't file anything with the Court. There's something pending 5 right now, and let's just kind of keep it on the down low. I don't know. See what the Court does. 6 7 But instead, because he's so sure of himself of 8 what the Court was going to do, he just said: All right. You know, go ahead Mr. Goldstein, go ahead Mr. Bochanis, here you 10 go. The Court's on our side. 11 And so even if Your Honor -- even if Your Honor 12 does not affirm the Discovery Commissioner Report and 13 Recommendation, we still have the issue of what Mr. Galliher 14 did here with respect to this information, that at least for a 15 period of time was to be protected. And it wasn't protected. He did nothing to protect it. 16 17 In fact, he did everything so that it wasn't 18 protected, everything he could to make sure it wasn't protected 19 regardless of the Court's determination. 20 THE COURT: All right. Thank you. 21 MR. GALLIHER: I'm tired. 22 THE COURT: Submit it. 23 MR. GALLIHER: Submitted. 24 THE COURT: All right. I should share this. I 25 mean, I'm sure counsel knows this, but maybe I shouldn't assume because shockingly I've been in this job ten years, which I didn't even think of until I got my certificate, which I didn't know that they gave you for ten years of service here a couple months ago.

I spent nine years in-house counsel for the Mirage Casino and Hotel. I was not anything to do with personal injury. That was all done at the corporate level. In fact, my colleague, Carolyn Ellsworth, was the one who did that in the day when I was there.

I was the client on occasion for a settlement conference or such, but we didn't have anything to do with any of that. But I do know that we -- we handled subpoena productions. We handled other things.

And I was just -- as I'm reading through this, I couldn't help but think back and think: Would we have refused to give these things out? Would we have asked to have them redacted and would that have been a proper ask? Would we have been likely to receive that?

Now, this goes back a long time, because ten years on this job and another eight years in a different job since I was at the Mirage, so, you know, I'm still in denial of how old I am.

But I really -- I looked at this and I just thought, you know, when all is said and done, to me it's all going to boil back down to what is proper discovery, what is

1 relevant, and what should have been disclosed. And if there 2 should have been some limitations on it, what should those be? 3 And I said it a minute ago, and my mind still stays there, was there, kind of, after reviewing all the 5 paperwork -- which, again, I do want to compliment. 6 very thorough and very detailed. I'm not sure my law clerk 7 would appreciate to have the same set of it with all the time 8 she had to spend on it, but it really let me see and understand 9 everything as best as I could and of course we clarified it 10 further here today -- is, you know, putting myself in the shoes 11 of the Discovery Commissioner and looking at everything fresh, 12 what would I have done? 13 And I really think what I would have said was: 14 The plaintiff gets it. The plaintiff gets all of it. 15 The plaintiff should not be precluded from being 16 able to have it, being able to know who these people are and 17 being able to contact these people.

Now, if things need to be redacted, like,
Social Security Numbers or other things, you know, I suppose
that could be a discussion to the extent that anything ever
were to get filed.

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I don't know that it needs to be redacted from going over to the plaintiff's side, but, you know, obviously we can't have anything that's ever filed that would have a personal identifying information in it, like Social Security

Number, et cetera; but they should have it.

The real question becomes then: Should they be able to disseminate it?

And it's -- you know, I appreciate very much, Mr. Galliher's argument that, look, you know, this is -- this is -- there's nothing that precludes it in the law, and I -- I agree. I don't see anything that precludes it in the law.

I could see where it could potentially be undesirable to one of our larger businesses here in the community. I could see where it potentially could be undesirable. As Mr. Galliher himself pointed out, you could call some of these folks and they could say, you know, pound sand and not want to be bothered.

And perhaps there would be some thought process of, you know, look, you can have it and you can do with it what you need to do with it for your litigation, but what purpose is there to serve to share it around? And then, you know, in these circumstances would we end up with people who are trolling for other clients, you know, and do we now beget something that really, when people say bad things about lawyers, you know, that they say them.

I would have no reason to believe that

Mr. Goldstein or Mr. Bochanis would do that, and those are the

names that come up here today. I've known and respected them

as practitioners for a very long time. So I'm not meaning to

suggest that. But I can see where, you know, somebody sort of weighing the stakes about it.

And I think the easier call for me to be would be to say: The Plaintiff gets everything but they keep it to themselves. But really at the end of the day, I can't find any legal basis to make that ruling.

 ${f I}$  --  ${f I}$  do think that at the end of the day Commissioner Truman made an error here.

I -- I think that it's relevant discovery. I think it is, again, not only relevant, but it's -- it's relevant as stated earlier to the foreseeability, to whether the Venetian was on notice.

I think they are substantially similar enough, liquid, no liquid, the issue is the slip and the fall on the marble and what caused it and the circumstances. I think that that certainly overlaps. I just don't see any legal basis upon which this countersuit had been precluded.

In their full display to the Plaintiff, the only question becomes -- and I have to admit I have some qualms about this because, again, it would be easier to say, but keep it to yourselves and don't share it to the greater world, but I don't have a legal basis to say that, that I can see.

So it would mean me just saying: Well, let me try to protect these people from lawyers doing something that I would not suspect that these lawyers could or would do or let

me just protect these people so they're not annoyed.

And you know what? I'm sorry, that's not how that works.

I mean, this information could all potentially be found one way or another if somebody had contacts with insurance people and had some inside scoop or they'd said people filed litigations if those could be found.

It's all fair game. It just is. I think it's just fair game.

I -- I struggle with the decision in all candor because I do think because of the sheer volume of the amount of people involved here, that it could become something that's problematic. It could be viewed as something that would be something, like, a -- you know, a marketing list that's out there on the loose that somebody could get their hands on and tie into, but I can't just because of that qualm tie it up.

I think that Mr. Galliher is correct on the law on this one. Whether I like it or not and whether it's going to, you know, make me unpopular in my decision making, I think at the end of the day this is information that needs to be provided in its unredacted form.

And, again, I don't see any legal basis for limiting how it is -- how it is held and how it is viewed.

I guess in saying that, though, I would caution

Mr. Galliher that, you know, how you share this information and

who gets ahold of it and who has what information doesn't necessarily protect folks from being upset and coming after and wanting to attack this.

And maybe that is something to keep in mind, even if you are sharing it with people who you trust or believe wouldn't do anything negative with it. But I'm -- I am going to reverse the Discovery Commissioner's Report and Recommendations.

It's not really technically granting the objection. It's just reversing the Discovery Commissioner's Report and Recommendations.

And to the extent that it is now required that there be unredacted incident reports provided, and technically litigation on how Plaintiff and Defendant (inaudible), but it is potentially problematic to the extent that this information could be shared and could contain personal identifying information.

There is -- there is statutory law out there that talks about those who come into possession of large quantities of information that contain personal identifying information and do not handle it carefully and disseminate it or do other things with it, you know, in my mind, I'm equating it to CBS -- sorry, I picked on CBS today. I guess I picked up Walgreens a minute ago -- and they take, you know, client files and they dump them in the trash, and somebody gets ahold of

them. Like, you can't do that under our current statutory scheme, in which, from my recollections in my days doing consumer protection and, you know, we don't want to have the functional equivalent of that happening here.

But beyond that, Mr. Galliher, I am going to ask you to prepare the revised Report and Recommendations with the order that reverses and removes that.

I don't know where we are with how to reconcile these prior incident reports that weren't provided or how to reconcile the providing of, you know, information. But, you know, perhaps because the reverse and remand is going to be the full unredacted incident reports, then maybe these other things are mooted. I don't know.

MR. GALLIHER: Understood.

THE COURT: But you'll prepare the order.

You'll show it to Mr. Royal. And in light of that, not for procedural grounds but on substantive grounds, I am going to deny the three counter motions.

I do have some procedural concern. I think the better course of action is to do it as a response to an objection in this arena, and the current rules do allow for that.

But, again, I'm not denying them on procedural grounds. I'm denying them on substantive grounds, that I don't believe there's any basis to grant the counter Motion to Strike

1 new facts and arguments or any -- these are arguments, as 2 pointed out, came up in the reply, and I think they need to be 3 flushed out. 4 You are in front of a judge. This is the time 5 to do it. No counter motion needed to now clawback what was 6 released or for Rule 37 sanctions. 7 I'm also going to, I think, as moot deny the 8 Plaintiff's Motion to Strike the improper counter motions. because I've now ruled that they're denied substantively. 10 And I don't know, again, procedurally if it 11 wouldn't have been more proper to do it as a response in 12 bringing it for the Discovery Commissioner, but that's not 13 where my concern lies. And I think it is potentially 14 reasonable under the rules to read it as a counter motion could 15 have been permitted. 16 So I'm not going to deny it, that it wasn't an 17 option. But I am going to -- because I've denied them, this is 18 denied as moot. 19 So you will have to address all of those things, Mr. Galliher. All right? 20 21 MR. GALLIHER: Yes, Your Honor. 22 THE COURT: Thank you for your additional time 23 to go over the argument, go over the matters. And maybe I'll 24 live to regret this. I hope I don't. 25 MR. ROYAL: So I'm clear, Your Honor.

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    everything in the counter motion, all those issues, those have
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    been denied; right?
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                    THE COURT:
                                They are denied.
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                    MR. ROYAL:
                                Okay.
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                    THE COURT: Yep. Based on the Court's ruling on
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    what to do with the objection.
 7
                    All right.
                                Thank you.
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                    MR. ROYAL: Thank you, Your Honor.
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                    MR. GALLIHER: Thank you, Your Honor.
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                         (Proceedings concluded.)
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15
    ATTEST:
              Full, true and accurate transcript of proceedings.
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                               /S/Renee Silvaggio
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DISTRICT COURT

## CLARK COUNTY, NEVADA

JOYCE SEKERA, an Individual;

Plaintiff,

VENETIAN CASINO RESORT, LLC, d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company; LAS VEGAS SANDS, LLC d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company; YET UNKNOWN EMPLOYEE; DOES I through X, inclusive,

Defendants.

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CASE NO.: A-18-772761-C DEPT. NO.: 2425

ORDER

Plaintiff Joyce Sekera's Objection to the Discovery Commissioner's Report and Recommendation on Defendant Venetian's Protective Order came before the Court for hearing at 9:00 a.m. on May 14, 2019. Keith E. Galliher, Jr., Esq., and Kathleen H. Gallagher, Esq., of the Galliher Law firm, appeared on behalf of the Plaintiff JOYCE SEKERA. Michael A. Royal, Esq., of Royal & Miles LLP appeared on behalf of Defendants VENETIAN CASINO RESORT, LLC, and LAS VEGAS SANDS, LLC (hereinafter collectively *Venetian*). Also before the Court was Defendant's Countermotion to Strike Facts, Defendants' Countermotion for Order Directing Return of All

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Protected Information, Defendant's Countermotion for Sanctions, and Plaintiffs Motion to Strike Defendant's Countermotions.

The Discovery Commissioner ordered that guest information in Venetian's prior incident reports from November 4, 2013 to November 4, 2016 remain redacted, as produced by Defendants, and that the redacted reports be subject to a protective order pursuant to NRCP 26(c). In her Objection, Plaintiff contended that the Recommendation violates NRCP 1 which states that the Nevada Rules of Civil Procedure "should be construed, administered, and employed by the court and the parties to secure the just, speedy, and inexpensive determination of every action and proceeding." Additionally, Plaintiff contends the Discovery Commissioner's ruling violates the uniform holding across the country that the risk or certainty that a party receiving discovery will share it with others alone does not constitute good cause for a protective order.

Defendants argued that the prior incident reports contain sensitive personal, private information related to prior guests and other non-employees which should be subject to an NRCP 26(c) protective order. Defendants argued that the information includes personal contact data, dates of birth, Social Security numbers, and health related reporting obtained by responding EMTs. Defendants further argued that Plaintiff had already shared the subject information with attorneys handling litigation in other ongoing related matters involving Venetian, regardless of the pending Discovery Commissioner's Report and Recommendation, and expressed concern that unredacted reports produced to Plaintiff would likewise be freely shared in the same manner, further invading the privacy rights of Defendants' guests, which Defendants assert an obligation to protect unless Plaintiff can demonstrate that any prior incident is "substantially similar" in area and circumstances to the subject incident (citing Schlatter v. Eighth Judicial Dist. Court, 93 Nev. 189, 192 (1977); the Health Insurance Portability and Accountability Act of 1996 (HIPAA) (See 42 USCS. § 1320d et seq.; 45 C.F.R. §§160-164; and to various Nevada cases related to invasion of privacy). Defendants also sought to protect the unredacted

information based on Plaintiff's showing of relevancy to the pending action, arguing that Plaintiff is using the discovery process to mine information for distribution to other attorneys in the legal community and the world at large, asserting that the balance of Plaintiff's need for the personal information at issue does not outweigh the right of privacy by those identified individuals.

IT IS HEREBY ORDERED that Plaintiff's Objection is GRANTED, the Discovery Commissioner's Report and Recommendation of April 2, 2019 is REVERSED in its entirety. The Court has determined that there is no legal basis to preclude Plaintiff from knowing the identity of the individuals contained in the incident reports as this information is relevant discovery. There is also no legal basis to preclude Plaintiff from sharing the unredacted incident reports with persons not involved in this litigation. However, the Court strongly cautions Plaintiff to be careful with how she shares and uses this information.

IT IS FURTHER ORDERED that Defendant's Countermotion for Sanctions is DENIED. The Court finds that Plaintiff did not act inappropriately by sharing the redacted reports at issue with other counsel on February 7, 2019 or by failing to advise the Discovery Commissioner at the March 13, 2019 hearing that all of the redacted reports at issue were filed with the Court in their entirety by plaintiff's counsel in the matter of Carol Smith v. Venetian, case no. A-17-753362-C, on March 12, 2019. Plaintiff further did not violate the Protective Order by failing to request a stay of the ruling by the Discovery Commissioner under EDCR 2.34(f) or by failing to request back the information disclosed before the Protective Order was issued by the Discovery Commissioner.

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1	IT IS FURTHER ORDERED Defendant's Countermotion to Strike Facts, Defendant				
2	Countermotion for Order Directing Return of All Protected Information and Plaintiffs Motion to Strik				
3	Defendant's Countermotions are DENIED.				
4	DATED this 30 day of Jul	2019			
5	5,1125 1111 50 51 51	5698()())()			
6	DIS	TRICT COURT JUDGE			
7	Submitted by:	Reviewed by:			
8					
9	ROYAL & MILES LLP	THE GALLIHER LAW FIRM			
10	( // / / / / / / / / / / / / / / / / /	[Reviewed but would not sign]			
11	Michael A. Royal, Esc.	Keith E. Galliher, Jr., Esq.			
12	Newsday Bar No. 4370 Gregory A. Miles, Esq.	Nevada Bar No. 220 1850 E. Sahara Avenue, Suite 107			
13	Nevada Bar No. 4336 1522 W. Warm Springs Road	Las Vegas, NV 89014 Attorneys for Plaintiff			
14	Henderson, NV 89014	11407 noya yor 1 141114y)			
15	Attorneys for Defendants				
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MRCN Michael A. Royal, Esq. Nevada Bar No. 4370 Gregory A. Miles, Esq. Nevada Bar No. 4336 ROYAL & MILES LLP 1522 West Warm Springs Road Henderson Nevada 89014 Tel: (702) 471-6777 6 Fax: (702) 531-6777 Email: mroyal@royalmileslaw.com Attorneys for Defendants VENETIAN CASINO RESORT, LLC and LAS YEGAS SANDS, LLC 9 DISTRICT COURT 10 CLARK COUNTY, NEVADA 11 JOYCE SEKERA, an Individual; 12 Plaintiff, 13 14 15

CASE NO.: A-18-772761-C

DEPT. NO.: XXV

VENETIAN CASINO RESORT, LLC, d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company, LAS VEGAS SANDS, LLC d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company, YET UNKNOWN EMPLOYEE; DOES I

1522 W Warm Springs Road Henderson MV 89014 Fd: (702) 471-6777 9 Fee: (702) 531-6777

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Defendants.

through X, inclusive,

HEARING REQUESTED

DEPARTMENT XXV NOTICE OF HEARING APPROVED BY

MOTION FOR LEAVE TO FILE MOTION FOR RECONSIDERATION ON ORDER REVERSING DISCOVERY COMMISSIONER'S REPORT AND RECOMMENDATION AND MOTION TO STAY ORDER UNTIL HEARING ON RECONSIDERATION OR. ALTERNATIVELY, MOTION TO STAY ALL PROCEEDINGS PENDING APPLICATION FOR WRIT OF MANDAMUS ON ORDER SHORTENING TIME

COMES NOW, Defendants, VENETIAN CASINO RESORT, LLC, and LAS VEGAS SANDS, LLC (collectively referenced herein as Venetian), by and through their counsel, ROYAL & MIILES LLP, and hereby file this MOTION FOR LEAVE TO FILE MOTION FOR RECONSIDERATION ON ORDER REVERSING DISCOVERY COMMISSIONER'S REPORT

1	AND RECOMMENDATION AND MOTION TO STAY ORDER UNTIL HEARING ON				
2	RECONSIDERATION OR, ALTERNATIVELY, MOTION TO STAY ALL PROCEEDINGS				
3	PENDING APPLICATION FOR WRIT OF MANDAMUS ON ORDER SHORTENING TIME.				
4	This Motion is based on the pleadings and papers on file, the memorandum of points and				
5 6	authorities contained herein, the affidavit of counsel, the attached exhibits and any argument permitted				
7	by this Court at the time set for hearing.				
8	DATED this g day of August, 2019.				
9	ROYAL & MILES LLP				
10	By Marah				
11 12	Michael A. Royal, Esq. (SBN: 4370)  (reggry A. Miles, Esq. (SBN: 4336)				
13	1322 W. Warm Springs Rd. Henderson, NV 89014				
14	Attorney for Defendants  VENETIAN CASINO RESORT, LLC and				
15	LAS VEGAS SANDS, LLC				
16	ORDER SHORTENING TIME				
17	IT IS HEREBY ORDERED that the time for hearing on the above-entitled matter be, and the				
18 19	same is scheduled to be heard on the day of August, 2019, at the hour of 100 a.m., in				
20	the Eighth Judicial District Court, Dept XXV, Clark County, Nevada.				
21	DATED this day of August, 2019.				
22	Respectfully submitted by:				
23	ROYALLES LIFE				
24 25	Michael A. Rdyni, Esq.				
26	Nevade Bat No. 43 0 1522 W. Warm Springs Rd.				
27	Henderson, NV 89014 Attorney for Defendants				
28	VENETIAN CASINO RESORT, LLC and				

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STATE OF NEVADA )
388.
COUNTY OF CLARK )

MICHAEL A. ROYAL, ESQ., being first duly sworn, under oath deposes and states:

- I am an attorney duly licensed to practice law in the State of Nevada and I am counsel for Venetian Casino Resort, LLC, and Las Vegas Sands, LLC, in connection with the above-captioned matter. I have personal knowledge of the following facts and if called upon could competently testify to such facts.
- This action arises out of an alleged incident involving a floor located within a common area of the Venetian casino on November 4, 2016, when Plaintiff slipped and fell on a dry marble floor.
- 3. Defendants dispute that there was a foreign substance on the floor causing Plaintiff's fall, which position is supported by the surveillance footage and witnesses at the scene at various relevant times surrounding the subject incident.
- 4. Plaintiff initially requested prior incident reports from November 4, 2013 to November 4, 2016, and Defendants responded by producing sixty-four (64) prior incident reports, redacted to prevent identification of the guests and other non-employees involved.
- Defendants filed a Motion for Protective Order with the Discovery Commissioner on February 1, 2019. The motion was granted during a hearing on March 13, 2019, and the Discovery Commissioner's Report and Recommendation was filed April 2, 2019.
- 6. Plaintiff's counsel distributed the redacted prior incident reports to other counsel involved in other cases against Venetian (unrelated to the subject litigation), including Peter Goldstein, Esq., on or about Pebruary 7, 2019, after the Motion for Protective Order was filed, and Mr. Goldstein filed all sixty-four (64) reports with the court in the matter of Carol Smith v. Venetian Casino Resort,

LLC, case no. A-17-753362-C, on March 12, 2019, the day before the motion for protective order was heard by the Discovery Commissioner and granted.

- Plaintiff filed an Objection to the Discovery Commissioner's Report and Recommendation Dated April 2, 2019 on April 16, 2019.
- 8. Defendants filed a Response to Plaintiff's Objection to the Discovery Commissioner's Report and Recommendation Dated April 2, 2019, Countermotion to Strike Facts and Arguments Not Briefed Before the Discovery Commissioner, Countermotion for Order Directing Plaintiff to Comply With Protective Order by Retrieving All Information Distributed to Persons Outside the Litigation and Countermotion for Appropriate Sanctions Under NRCP 37(b)(2) on April 23, 2019.
- 9. The matter was heard by the District Court on May 14, 2019. The Court ruled in favor of Plaintiff's objection and reversed the Discovery Commissioner, directing Defendants to produce unreduced prior incident reports to Plaintiff' with no restrictions placed upon Plaintiff's ability to distribute the private information of Venetian guests. (See Exhibit A, Order, filed July 31, 2019.)
- 10. At the May 14, 2019 hearing, the court stated that Commissioner Truman was in error. (See Exhibit B, Transcript of Hearing on Objection to Discovery Commissioner's Report, dated May 14, 2019, at 47, In 7-8.) The Court could not identify a legal basis in which to protect the identity of Defendants' guests in prior incident reports or to grant a protective order preventing Plaintiff's counsel from distributing them as they please to persons wholly unaffiliated with the subject litigation. (See id. at 45, in 22-25; 46, in 1-25; 46, in 1-2.) However, the court added the following:

I struggle with the decision in all candor because I do think because of the sheer volume of the amount of people involved here, that it could become something that's problematic. It could be viewed as something that would be something, like, a -- you know, a marketing list that's out there on the loose that somebody could get their hands on and tie into, but I can't just because of that qualm tie it up.

... I would caution Mr. Galliher that, you know, how you share this information who gets ahold of it and who has what information doesn't necessarily protect folks from being upset and coming after and wanting to attack this. . . . but it is potentially problematic to the extent that this information could be shared and could contain

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personal identifying information. There is - there is statutory law out there that talks about those who come into possession of large quantities of information that contain personal identifying information and do not handle it carefully and disseminate it or do other things with it.

(Id. at 48, in 10-16, 24-25; 49, in 1-3, 14-22.)

- Despite the caution given by the Court to Mr. Galliher, the Court's Order does not at all preclude him from freely distributing information obtained in this litigation. In a conversation I had with Mr. Galliher on or about July 31, 2019 regarding this matter, Mr. Galliher advised that he is "mining information."
- 12. Since the May 14, 2019 hearing, I discovered that on March 22, 2018, a motion for protective order was filed by the Defendant in Carol Smith v. Venetian Casino Resort, LLC, case no. A-17-753362-C. I am not defense counsel of record in the Smith litigation and was not aware of that fact. At the May 2, 2018 hearing on Venetian's motion in the Smith matter cited above, Commissioner Bonnie Bulla made the following determination, as provided by the Court Minutes:

Defendant Venetian Casino Resort LLC's Motion for Protective Order is GRANTED: colloguy re: transitory condition of the floor; counsel can have the number of falls in the lobbies, discussion re: how to get information into evidence, but REDACT the names; after reviewing information, if there is a specific fall event that happened in the general area of Plaintiff's fall, have a 2.34 conference with Defense counsel getting back to Commissioner's attention.

(Exhibit C, Discovery Commissioner Hearing Minutes (dated May 2, 2018), Carol Smith v. Venetian Casino Resort, LLC, case no. A-17-753362-C. Emphasis added.)

- 13. The above recommendation by Commissioner Bulla as to the redaction of guest names and Plaintiff's obligation to meet and confer to address the unredaction of names is nearly identical to the recommendation by Commissioner Truman on April 2, 2019. (See Exhibit D, Discovery Commissioner's Report and Recommendation, dated April 2, 2019.)
- I have also learned since the May 14, 2019 hearing that on December 27, 2018, Commissioner Bulla ordered that videos of prior incidents produced by Venetian in the Smith matter,

 supra, were likewise subject to an NRCP 26(c) protective order. (See Exhibit E, Discovery Commissioner Report and Recommendation (dated December 27, 2018), Carol Smith v. Venetian Casino Resort, LLC, case no. A-17-753362-C.) There, Commissioner Bulla recommended as follows:

IT IS FURTHER RECOMMENDED that the video produced pursuant to this order shall be protected by NRCP 26 protections until the District Judge otherwise orders, including but not limited to, that it shall remain confidential and non-public, and shall not be publicly filed, used, or disclosed outside this litigation, and that Parties and experts shall be so advised and consent to such confidentiality and limited use orders, until such time as the District Judge rules on their admissibility pursuant to the Motion In Limine rulings or otherwise.

(See id. at 2, ln 27-28; 3, ln 1-4. Emphasis added. See also Exhibit F, Order (dated March 6, 2019), Carol Smith v. Venetian Casino Resort, LLC, case no. A-17-753362-C (affirming Commissioner Bulla's ruling); Exhibit G, Transcript of Pending Motions (May 7, 2019), Carol Smith v. Venetian Casino Resort, LLC, case no. A-17-753362-C, at 33-42, 55, Judge Jones upholding reductions of prior incident reports recommended by Discovery Commissioner.)

- 15. The above from the Smith matter is presented to the Court to illustrate that Commissioner Truman's recommendation to grant the motion for protective order was consistent with how Commissioner Bulla on the same issue in a presently litigated matter.
- Defendants are concerned that the Court's decision in reversing the DCRR of April 2, 2019 in this matter will not only have an immediate adverse impact in this litigation related to what they deem to be their duty to protect private information of guests and non-employees, but that it has a much longer reach going forward, as Plaintiff's counsel has made it very clear by prior actions and representations made in filing papers in and argument before the Court that he has every intention of shotgun blasting this information at as he deems fit and appropriate to suit the needs of other plaintiff attorneys within the legal community (among likely many others).
- Mr. Galliher is known to have already shared unreducted information in his possession with attorneys representing plaintiff Smith v. Venetian (A-17-753362-C), Cohen v. Venetian

(A-17-761036-C) and Boucher v. Venetian (A-18-773651-C). As noted, Mr. Galliher has acknowledged that he is presently in the process of "mining" information from Venetian,

- 18. Since the May 14, 2019 hearing, Mr. Galliher claims to have amassed information related to hundreds of prior incidents beyond the sixty-four (64) produced by Defendants in this matter, which he claims to have acquired from attorneys in other litigated matters involving Venetian.
- 19. In a May 30, 2019 report prepared by Plaintiff expert Tom Jennings, Mr. Jennings made the following statement: "It should also be noted that Venetian Hotel-Casino has experienced 196 slip and fall events between January 1, 2012 to August 5, 2016 with the majority of those events occurring on the marble flooring within the same approximate area as Plaintiff's slip and fall." (See Exhibit H, Tom Jennings Rebuttal Report, dated May 30, 2019, at 3.)
- 20. During his July 2, 2019 deposition, Mr. Jennings testified that he had reviewed the 196 prior slip and fall events referenced in his May 30, 2019 rebuttal report (which information was not produced to Defendants prior to his deposition or included the entire file he was to produce) and that they were all limited to the Grand Lux rotunda area where Plaintiff fell. Consider the following from Mr. Jennings' deposition:
  - Q. Okay. All right. Let's go to the last page of your May 30th, 2019, report. Look at the last paragraph.
    - A. Yes, sir.
  - Q. It reads, "It should also be noted that the Venetian Hotel Casino has experienced 196 slip-and-fall events between January 1st, 2012, to August 5th, 2016, with the majority of those events occurring on the marble flooring within the same approximate area as plaintiff's slip-and-fall." Did I read that correctly?
    - A. You did.
    - Q. What information are you drawing from?
  - A. I'm drawing from . . When I prepared this report, I was provided by Mr. Galliher's office a spreadsheet, a run sheet of slip-and-fall events within that referenced time period at that same approximate area as Plaintiff's slip-and-fall.
    - Q. Did you bring that with you today?
    - A. I don't believe so, It was sent to me via an e-mail.
    - Q. You make the comment here, "same approximate area."
    - A. Yes, sir.

Larson testified in his October 11, 2019 deposition that PHI in the MO report stands for Protected

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Health Information. (See Exhibit L, Transcript of Joseph Larson Deposition, taken October 11, 2019, at 51, In 1-11.)

- 23. For the past fifty-seven (57) years, the law in Nevada has been that evidence of prior incidents in litigation arising from a temporary transient condition such as a foreign substance on the floor is not admissible to establish notice. (See <u>Bidorado Club. Inc. v. Graff</u>, 78 Nev. 507, 377 P.2d 174 (1962).) Defendants therefore move for leave and move the Court to reconsider the matter of granting a protective order as to any prior incident reports produced in this litigation, thereby affirming the Discovery Commissioner's Report and Recommendation. Alternatively, because this is a critical issue to Venetian and presents an important issue of law, should the Court deny this motion, Defendants move to stay this proceeding to allow Defendants to file a writ of mandamus with the Nevada Supreme Court.
- 24. This is requested for hearing on an order shortening time due to the fact that Plaintiff has filed a motion to compel the production of unredacted reports and this motion for reconsideration therefore cannot be heard in the ordinary course. Time is therefore of the essence for all involved.
- 25. I further declare that the exhibits identified herein below are true and correct copies of documents produced in or otherwise related to this matter.

EXHIBIT	TITLE		
A	Order dated July 31, 2019		
В	Transcript of Hearing on Plaintiff's Objection to DCRR, dated May 14, 2019		
C	Discovery Commissioner Hearing Minutes (dated May 2, 2018), Carol Smith v. Venetian Casino Resort, LLC, case no. A-17-753362-C		
D	Discovery Commissioner Report and Recommendation (April 2, 2019), Joyce Sekera v. Venetian Casino Resort, LLC, case no. A-18-772761-C		
E	Discovery Commissioner Report and Recommendation (December 27, 2018), Carol Smith v. Venetian Casino Resort, LLC, case no. A-17-753362-C		
F	Order (dated March 6, 2019), Carol Smith v. Venetian Casino Resort, LLC, case no. A-17-753362-C		

EXHIBIT	TITLE
G	Transcript of Pending Motions (May 7, 2019), Carol Smith v. Venetian Castno Resort, LLC, case no. A-17-753362-C, pp 33-42, 55
Ħ	Rebuttal Report by Tom Jennings, dated May 30, 2019
I	Transcript of Tom Jennings Deposition, dated July 2, 2019, selected pages
Ĵ	Correspondence of May 31, 2019 from Galliher Law Firm to Tom Jennings
K	Security Incident Report, 1611V0680, VEN 005-09, 017
: L	Transcript of Joseph Larson Deposition, taken October 11, 2019, at 51
M	Findings of Fact, Conclusions of Law and Order Granting Defendants' Motion for Partial Summary Judgment on Mode of Operation Theory of Liability, filed July 23, 2019
N	Privacy Policy, The Venetian Resort Las Vegas (July 7, 2019)
O	Las Vegas Sands Corp. Annual Report 2018
P	Zurich American Insurance Policy, No. GLO 0171169-02 (VEN 1440-1453)

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I.

#### INTRODUCTION

This is a slip/fall incident occurring at the Venetian property on November 4, 2016. Defendants produced sixty-four (64) redacted prior incident reports to Plaintiff on or about January 4, 2019 with the understanding that Defendants would seek protection under NRCP 26(c) regarding the reports. A Motion for Protective Order was filed on February 1, 2019. On or about February 7, 2019, Plaintiff's counsel shared all of the sixty-four (64) prior incident reports at issue with an attorney representing a party against Venetian in a wholly separate action. On March 12, 2019, all sixty-four (64) prior incident reports were filed with the Court by the plaintiff in the case of Smith v. Venetian Casino Resort. Case No. A-17-753362-C, which information was not shared with defense counsel here or with

the Discovery Commissioner at the March 13, 2019 hearing, even after the Court ruled in favor of granting the protective order. Plaintiff thereafter filed an Objection to the Discovery Commissioner's Report and Recommendation without obtaining a stay, as the prior incident reports deemed protected were published in the public domain.

At the May 14, 2019 hearing on Plaintiff's Objection to the DCRR and related matters, the Court reversed the Discovery Commissioner and did not place any restrictions on how Plaintiff would handle/use personal information of guests and non-employees involved in prior incidents obtained Defendants. The Court stated that it could not find any legal basis in which to restrict production of the prior incident reports in any way, and concluded that the Commissioner Truman was in error. Defendants disagree, and present herein to the Court information confirming that Commissioner Truman's ruling was in keeping not only with how Commissioner Bulla ruled in similar matters, but is also consistent with Neyada law.

U.

### NATURE OF MOTION

Defendants move the Court for reconsideration of its July 31, 2019 order to protect the privacy of personal information related to guests identified in prior incident reports. Pursuant to <u>Eldorado Club, Inc.</u>, since the information sought by Plaintiff is deemed inadmissible for the very purpose Plaintiff intends to use it at trial - to establish notice - Defendants maintain that it does not meet the test for relevance and proportionality under NRCP 26(b)(1). Even if the Court concludes that Plaintiff is entitled to the prior incident reports regardless of <u>Eldorado Club, Inc.</u>, issuing a protective order to protect the persons so identified is most appropriate under the new NRCP 26(b)(1) and Nevada case law. Should the Court deny Defendants' motion, Defendants hereby move for a stay of this proceeding so they may file a writ of mandamus with a higher court to address this issue as it is a matter of high

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importance to Defendants not only in this litigation but has a far reaching impact on its handling and distribution of private information of guests and non-employees.

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#### LEGAL ANALYSIS

### Reconsideration of a Court's Ruling is Allowed Under EDCR 2.24

Rule 2.24, Eight District Court Rules, allows a party to seek reconsideration of a Court's ruling upon the filing of a timely motion. EDCR 2.24 provides, in relevant part::

- (a) No motion once heard and disposed of may be renewed in the same cause, nor may the same matters therein embraced be reheard, unless by leave of the court granted upon motion therefor, after notice of such motion to the adverse parties.
- (b) A party seeking reconsideration of a ruling of the court, other than any order which may be addressed by motion pursuant to NRCP 50(b), 52(b), 59 or 60, must file a motion for relief within 10 days after service of written notice of the order or judgment unless time is shortened or enlarged by order. A motion for rehearing or reconsideration must be served, noticed, filed and heard as is any other motion...
- (c) If a motion for rehearing is granted, the court may make a final disposition of the cause without reargument or may reset it for reargument or resubmission or may make such other orders as are deemed appropriate under the circumstances of the particular case.

Defendants file this motion for reconsideration based on the fact that the Discovery Commissioner's Report and Recommendation of April 2, 2019 was not in error, as the District Court recently determined. Defendants are concerned that the Court's general instruction for Plaintiff to handle this private information responsibly is insufficient to protect it from free dissemination by Plaintiff and her counsel. Respectfully, a protective order under NRCP 26(c) must be issued.

## B. Personal, Private Information of Guests Identified in Prior Incident Reports is Entitled to NRCP 26(c) Protection

Plaintiff is demanding (and the Court has most recently ordered that she may have) unfettered access to personal and sensitive information from non-parties to this action, which is not otherwise relevant to any claims or defenses, without fairly setting forth how her desire for this information outweighs the need to protect privacy of uninvolved third parties. Plaintiff has not articulated how the

identity of individuals involved in prior incidents on Defendants' property, with no relation to Plaintiff's case, could be relevant to any issue of Plaintiff's claim.

Although Defendants assert here that Plaintiff slipped and fell on a dry marble floor, it is Plaintiff's claim that she fell due to a wet, temporary transient condition. Individuals involved in prior slip-and-fall incidents would be unable to provide any information regarding the alleged hazard which Plaintiff contends caused her fall here. Reports of prior slip and fall incidents, which occurred on different substances or objects, under different circumstances, in different areas of the property, and on different dates have no relevancy to the issue of whether Defendants had actual or constructive notice of the substance which Plaintiff alleges caused her to fall on the date of her alleged incident. (See, Eldorado Club, Inc., supra; Southern Pac. Co. v. Harris, 80 Nev. 426, 431 (1964).) This is especially true here since the Court held that the mode of operation theory of liability does not apply to these circumstances. (See Exhibit M, Findings of Fact, Conclusions of Law and Order Granting Defendants' Motton for Partial Summary Judgment on Mode of Operation Theory of Liability, filed July 23, 2019.)

In <u>Eldorado Club. Inc.</u>, supra, the Nevada Supreme Court held that evidence of prior incident reports in cases involving a temporary transitory condition are not admissible to show notice by a defendant premises owner like Venetian. (See <u>Eldorado Club. Inc.</u>, at 511, 377 P.2d at 176.) If these

Even where discovery inquiries could reasonably lead to the discovery of admissible evidence, courts must still balance the proponent's interest in discovery of the information against any legitimate interest of the other party. Further, discovery requests should be specifically tailored to result in the production of materials relevant to the claims at issue, rather than broadly drafted in the bopes of uncovering relevant information. (See Schlatter v. Righth Judicial Dist. Court, 93 Nev. 189, 192 (1977) ("[Nevada's] discovery rules provide no basis for [a carte blanche] invasion into a litigant's private affairs merely because redress is sought for personal injury"); Ragge v. MCA/Universal Studios, 165 P.R.D. 601, 605 (C.D. Cal. 1995) (quoting Cook v. Yellow Freight Sys., Inc., 132 P.R.D. 548,551 (B.D. Cal. 1990) ("the initiation of a lawsuit, does not, by itself, grant plaintiffs the right to rummage unnecessarily and unchecked through the private affairs of anyone they choose. A balance must be struck"); Mackelprang v. Fid. Nat'l Title Agency of Nev. Inc., 2007 U.S. Dist. LEXIS 2379, \*7 (D. Nev. Jan. 9, 2007) (discovery based on mere suspicion or speculation is nothing more than the proverbial "fishing expedition").

 reports are not relevant, are not admissible, then it begs the question as to why Plaintiff not only needs them, but likewise needs to contact and interview those persons identified therein as having been involved. Keep in mind that Plaintiff is, in her counsel's own words, "mining" information. When weighing the balance of factors provided in the new version of NRCP 26(b)(1), producing this information in reducted form and limiting the same to this litigation is a fair compromise.

The new version of NRCP 26(b)(1) reads as follows:

Unless otherwise limited by order of the court in accordance with these rules, the scope of discovery is as follows: Parties may obtain discovery regarding any nonprivileged matter that is relevant to any party's claims or defenses and proportional to the needs of the case, considering the importance of the issues at stake in the action, the amount in controversy, the parties' relative access to relevant information, the parties' resources, the importance of the discovery in resolving the issues, and whether the burden or expense of the proposed discovery outweighs its likely benefit. Information within this scope of discovery need not be admissible in evidence to be discoverable. (Emphasis added.)

Thus, Plaintiff must demonstrate that the desired discovery is relevant to her claims here and that it is proportional to the needs of the case with five factors: 1) importance of issues at stake; 2) amount in controversy; 3) parties' relative access to relevant information; 4) parties' resources; the importance of the discovery in resolving contested issues; and 5) the burden of proposed discovery vs. the likely benefit.

Plaintiff claims to have sustained injuries primarily to her neck and back. Her known treatment is approximately \$80,000, to date, thus far all conservative in nature nearly three (3) years post incident. Plaintiff's counsel claims to have knowledge of hundreds of prior incidents beyond the sixty-four (64) produced by Defendants, which she has never produced. The prior incident reports under the circumstances are not admissible under <u>Bidorado Club</u>, <u>Inc.</u> As noted further below, the burden upon Defendants to produce unreducted information of prior incident reports which are not reasonably calculated to be admissible at trial (which guest information Defendants desire to protect) greatly outweighs the need and likely benefit to Plaintiff of obtaining this information.

 The United States District Court for the District of Nevada has dealt with this issue and found in favor of protecting the privacy rights of third parties by redacting personal information.

In Izzo v. Wel-Mart Stores, Inc., 2016 U.S. Dist. LEXIS 12210; 2016 WL 409694, the plaintiff, who slipped and fell on a clear liquid within a Las Vegas Wal-Mart store on May 18, 2013, filed a motion to compel the defendant to produce evidence of prior claims and incidents for the three (3) years preceding the subject incident. The court evaluated the claim under FRCP 26(b)(1) in light of Nevada law as set forth in Eldorado Club. Inc., supra at 511, 377 P.2d at 176 (which held: It is error to receive 'notice evidence' of the type here [prior incident reports] for the purpose of establishing the defendant's duty"). There, the defense had previously produced a list of prior reported slip and falls (as opposed to the actual individual incident reports). The defense argued that the potential value of the information sought by the plaintiff was outweighed by the burden on the defendant to gather the information and its adverse impact on the privacy rights of third parties. The court denied plaintiff's motion to compel, concluding as follows: "In considering the totality of the circumstances, the Court concludes that the value of the material sought is outweighed by Defendant's burden of providing it." (Id. at 4, 2016 U.S. Dist LEXIS at \*11.) This is the very argument Defendants are making here.

In Rowland v. Paris Las Vegas, 2015 U.S. Dist. LEXIS 105513; 2015 WL 4742502, plaintiff sued the defendant for injuries after slipping and falling on a recently polished tile floor. The plaintiff sought to compel the defendant to identify by name (with phone numbers and addresses) any person who had complained that the subject flooring was slippery. The court not only found the request to be overly broad, but also determined that it violated the privacy rights of the persons involved. It explained as follows:

Further, the Court finds that requiring disclosure of the addresses and telephone numbers of prior hotel guests would violate the privacy rights of third parties. "Federal courts ordinarily recognize a constitutionally-based right of privacy that can be raised in response to discovery requests." Zuniga v. Western Apartments, 2014 U.S.

Dist. LEXIS 83135, at \*8 (C.D. Cal. Mar. 25, 2014) (citing A. Farber & Partners, Inc. v. Garber, 234 F.R.D. 186, 191 (C.D. Cal. 2006)). However, this right is not absolute; rather, it is subject to a balancing test. Stallworth v. Brollini, 288 F.R.D. 439, 444 (N.D. Cal. 2012). "When the constitutional right of privacy is involved, 'the party seeking discovery must demonstrate a compelling need for discovery, and that compelling need must be so strong as to outwelgh the privacy right when these two competing interests are carefully balanced." Artis v. Deere & Co., 276 F.R.D. 348, 352 (N.D. Cal. 2011) (quoting Wiegele v. Fedex Ground Package Sys., 2007 U.S. Dist. LEXIS 9444, at \*2 (S.D. Cal. Feb. 8, 2007)). "Compelled discovery within the realm of the right of privacy 'cannot be justified solely on the ground that it may lead to relevant information." Id. Here, Plaintiff has not addressed these privacy concerns, much less demonstrated that her need for the information outweighs the third party privacy interests. Therefore, the Court will not require Defendant to produce addresses or telephone numbers in response to Interrogatory No. 5.

(Id. at \*7. Emphasis added.) What has Plaintiff done to demonstrate a "compelling need for discovery" of the names of prior Venetian guests involved in incidents in light of Eldorado Club, Inc?

She has not presented anything which would allow the Court to carefully consider the balance of interests surrounding the subject guest information.

In Bible v. Rio Props., Inc., 246 F.R.D. 614, 2007 U.S. Dist. LEXIS 80017, the United States District Court for the Central District of California that a guest who fell at the Rio Hotel in Las Vegas on May 27, 2006 was only entitled to reducted prior incident reports produced in discovery to protect guest privacy rights. Like the court in Rowland, supra, the Bible court balanced the right to privacy of those identified on prior incident reports with the need for the plaintiff to have their contact

information. It concluded:

Here, the rights of third parties can be adequately protected by permitting defendant to reduct the events complaints and staffin independent to reduct the events.

to redact the guest's complaints and staff incident reports to protect the guest's name and personal information, such as address, date of birth, telephone number, and the like. With the limitations set forth herein, the Court grants plaintiff's motion to compel, in part, and denies it, in part.

(Id. at 620-21, 2007 U.S. Dis. LEXIS 80017 at \*16-17. Emphasis added.)2

<sup>2</sup>See also <u>Lologo v. Wal-Mart Stores, Inc.</u>, 2016 U.S. Dist, LEXIS 100559; 2016 WL 4084035 (the defense's motion in limine to exclude all evidence of prior slip/fall incidents involving a temporary transitory condition of a foreign substance was granted, based on the Nevada court's ruling in <u>Eldorado Club, Inc.</u>); <u>Caballero v. Bodega Latina Corp.</u>, 2017 U.S. Dist. LEXIS 116869, 2017 WL

Federal courts in other jurisdictions have likewise agreed. In <u>Dowell v Oriffin</u>, 275 F.R.D. 613, 620 (S.D. Cal. 2011), while ordering production of reports arising from other complaints, the court specifically held that "Plaintiff has no need of sensitive personal information that may be found...

Thus, any phone number, address, date of birth, social security number, or credit card number should be reducted." (Id. Emphasis added). The court went further to protect the confidentiality of information so produced by ordering that only the plaintiff, his counsel, and experts have access to the reducted materials, and that any copies be returned to the defendant at the conclusion of the case. (Id.)

This is the protection sought by Defendants here.

Similarly, in <u>Shaw v. Experian Info. Sols... Inc.</u>, 306 F.R.D. 293, 299 (S.D. Cal. 2015), the California federal district court ordered that certain banking records produced by the defendant with the limitation that any *private identifying information* was to be reducted. The *Shaw* court noted that the reduction of private personal information adequately addressed the defendant's concerns for privacy. Again, this is all Defendants are seeking presently.

The above cases support Defendants' position in this case - that protection of sensitive personal information of anyone not a party to this suit should be reducted. Certainly, under <u>Bldorado Club, Inc.</u>, which provides the prior incident reports in circumstances such as those present here are not admissible, it is questionable whether Plaintiff has a right to them at all.

The incident reports at issue in this case contain the sensitive, and private information of individuals who are not parties to this lawsuit, and who are not believed to have any information, facts or circumstances surrounding Plaintiffs's allegations. The only benefit sought by Plaintiff here is her desire to contact hundreds of persons to apparently find someone who knows something about the subject incident or perhaps to have someone wholly unrelated to the incident describe how or why

<sup>3174931 (</sup>plaintiff denied requested prior incident reports under the relevancy requirement of FRCP 26(b)(1), relying on Eldorado Club. Inc., supra).

Plaintiff fell. In addition, Plaintiff plans to share all private guest information with other attorneys her counsel desires, to be filed again and again with the court in various litigated matters. Plaintiff's curiosity and her counsel's desire to "mine" information to share with multiple other attorneys within the local plaintiff's bar is not enough to outweigh the rights of privacy by those guests identified in prior incident reports.

There is a recognized interest in protecting the disclosure of personal client information, as unauthorized disclosure would likely damage the Defendants' guest relationships. (See Gonzales v. Google, Inc., 234 FRD 674, 684 (N.D.CA 2006) (disclosing client information "may have an appreciable impact on the way which [the company] is perceived, and consequently the frequency with which customers use [the company]"). Guests who stay at the Venetian do so with an expectation that their personal information will not be disclosed or disseminated without their consent. There is simply no legitimate discovery interest which outweighs these third-party privacy concerns in light of Eldorado Club, Inc. Moreover, Plaintiff has not demonstrated a compelling need for this information. Furthermore, as discussed further below, it could subject Defendants to liability for privacy violations.

Finally, as set forth in the Declaration above, the ruling by Commissioner Truman is consistent with previous rulings by Commissioner Bulla in similar circumstances, which were adopted by Judge Jones in the Smith litigation. Commissioner Truman's recommendation is consistent with how federal district judges and magistrates handle these kind of discovery requests. Plaintiff's counsel is "mining", which does not meet the criteria of NRCP 26(b)(1). If Plaintiff receives guest contact information, her counsel's mining will surely lead to the privacy invasion of many Venetian guests and, as discussed further below, put Venetian's business interests at risk.

C. <u>Defendants Should Not Be Required to Re-Produce Venetian Incident Reports Without the Existing Reductions of Confidential and Private Information Relating to Defendant's Guests as it Exposes Defendants to Liability</u>

It is Venetian's policy to protect against the dissemination or disclosure of its guests' or visitors' personal, private, and confidential information. Second, mass dissemination of Venetian's guests' private information is the equivalent to a data breach, thereby exposing Venetian to additional third-party claims. Plaintiff has recently requested that Defendants re-produce all of Venetian incident reports involving slips/falls on the marble flooring from May 1999 to the present, without the reductions of Defendant's guests' private, confidential, and protected personal information, which inherently includes medical or health related information. Defendant opposes Plaintiff's request and has filed a motion for protective order that is presently before the Discovery Commissioner. Furthermore, Defendants do not have the guests'/visitors' authority to disseminate their personal, private information to any other party.

Absent a showing by Plaintiff of a substantial need for the personal information pertaining to third-parties that were not involved in the subject incident, Plaintiff should not be provided the same. Because Defendants must seek and obtain a waiver with respect to disclosure of a third-party's personal information, Plaintiff should identify any such need on a case-by-case, or incident-by-incident basis.

As established below, good-cause exists for to support an order providing that Venetian's guests' respective personal, private information contained in Venetian Incident Reports remain reducted.

Venetian's Data Privacy Policy ("Privacy Policy") states in relevant part, as follows: This is the Data Privacy Policy ("Privacy Policy") of Venetian Casino Resort, LLC and its parent, affiliate and subsidiary entities (collectively, the "Company") located in the United States. ... This Privacy Policy applies to activities the Company engages in on its websites and activities that are offline or unrelated to our websites, as applicable. We are providing this notice to explain our information practices and the choices you can make about the way your information is collected and used.

This Privacy Policy sets forth the principles that govern our treatment of personal data. We expect all employees and those with whom we share personal data to adhere to this Privacy Policy.

 The Company is committed to protecting the information that our guests, prospective guests, patrons, employees, and suppliers have entrusted to us.

This Privacy Policy applies to all personal data in any format or medium, relating to all guests, prospective guests, patrons, employees, suppliers and others who do business with the Company.

(See Exhibit N, Privacy Policy, The Venetian Resort Las Vegas (July 7, 2019),

https://www.venetian.com/policy.html at 1. Emphasis added.)

Venetian's Privacy Policy describes to Venetian's guests (and prospective guests) that Venetian collects its guests' personal data or information, stating in relevant part as follows:

We only collect personal data that you provide to us, or that we are authorized to obtain by you or by law. For example, we obtain credit information to evaluate applications for credit, and we obtain background check information for employment applications. The type of personal data we collect from you will depend on how you are interacting with us using our website, products, or services. For example, we may collect different information from you when you make reservations, purchase gift certificates or merchandise, participate in a contest, or contact us with requests, feedback, or suggestions. The information we collect may include your name, title, email address, mailing information, phone number, fax number, credit card information, travel details (flight number and details, points of origin and destination), room preferences, and other information you voluntarily provide.

(Id. at 3.)

Venetian's Privacy Policy includes offering Venetian's guests an opportunity to choose what personal information, if any, is shared with outside entities. Specifically, Venetian's Privacy Policy provides the following:

For all personal data that we have about you, you have the following rights and/or choices that we will accommodate where your requests meet legal and regulatory requirements and do not risk making other data less secure or changing other data:

Opt Out, Object, Withdraw Consent: You can always choose not to disclose certain information to us. Where we rely on your consent to process your personal data, you have the right to withdraw or decline consent at any time. If you have provided us with your email address and you would like to stop receiving marketing emails from us, click on the unsubscribe link at the bottom of any of our email communications. If you do not wish to receive marketing communications from us via direct mail, or if you want to request that we do not share your contact information with our marketing partners, please contact us using the methods in the Contact Us section and include your name, address, and any other specific contact information that you wish to restrict.

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Access, Correct, Update, Restrict Processing, Erase: You may have the right to access. correct, and update your information. You also may request that we restrict processing of your information or crase it. To ensure that all of your personal data is correct and up to date, or to ask that we restrict processing or erase your information, please contact us using the methods in the Contact Us section below.

(Id. at 7.)

Likewise, Defendants identify the importance of its Privacy Policy in their annual disclosures.

Defendant's 2018 Annual Disclosures provide in relevant part as follows:

Our failure to maintain the integrity of our information and information systems, which contain legally protected information about us and others, could happen in a variety of ways, including as a result of unauthorized access, breach of our cybersecurity systems and measures, or other disruption or corruption of our information systems. software or data, or access to information stored outside of our information systems, and could impair our ability to conduct our business operations, delay our ability to recognize revenue, compromise the integrity of our business and services, result in significant data losses and the theft of our IP, damage our reputation, expose us to liability to third parties, regulatory fines and penalties, and require us to incur significant costs to maintain the privacy and security of our information, network and data.

Our business requires the collection and retention of large volumes of data and non-electronic information, including credit card numbers and other legally protected information about people in various information systems we maintain and in those maintained by third parties with whom we contract and may share data. We also maintain important internal company information such as legally protected information about our employees and information relating to our operations. The integrity and protection of that legally protected information about people and company information are important to us. Our collection of such legally protected information about people and company information is subject to extensive regulation by private groups such as the payment card industry as well as domestic and foreign governmental authorities, including gaming authorities. If a cybersecurity or privacy event occurs, we may be unable to satisfy applicable laws and regulations or the expectation of regulators, employees, customers or other impacted individuals.

(See Exhibit O, Las Vegas Sands Corp. Annual Report 2018 at 32.)

Lastly, and perhaps most importantly, mass disclosure of Venetian's guests' personal information subjects Defendants to additional direct liability from those whose personal, private information is disclosed without first granting their respective consent or authority. As noted in Defendants' casualty insurance policy, Defendant is not insured for the following:

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 "Personal and advertising injury" arising out of any access to or disclosure of any person's or organization's confidential or personal information, including patents, trade secrets, processing methods, customer lists, financial information, credit card information, health information or any other type of nonpublic information. This exclusion applies even if damages are claimed for notification costs, credit monitoring expenses, forensic expenses, public relations expenses or any other loss, cost or expense incurred by you or others arising out of any access to or disclosure of any person's or organization's confidential or personal information.

(See Exhibit P, Zurich American Insurance Policy, No. GLO 0171169-02 at VEN 1453. Emphasis added.) Therefore, where Venetian is forced to provide personal information of its guests, which information is then disseminated indiscriminately as will most certainly happen here, Venetian is not only subject to litigation by may not have insurance coverage related to any such action.

Accordingly, in addition to the reasons set forth in <u>Eldorado Club. Inc.</u>, the relevance/proportionality requirements of NRCP 26(b)(1), the prior rulings by Commissioner Bulla and the holdings by federal district courts addressing this same issue, Venetian presents the Court with one more reason to reconsider its decision to reverse the Discovery Commissioner's Report and Recommendation of April 2, 2019.

### D. If Defendants' Motion is Denied, Defendants Move For a Stay of the July 31, 2019 Order to Allow Defendants Time to File a Writ of Mandamus

This is a matter of great importance to Venetian, as any information provided to Plaintiff will be freely distributed resulting in irreparable harm. Therefore, if the Court is inclined to deny this motion, Defendants move for a stay of proceedings to allow it sufficient time to prepare and file a writ of mandamus with the Nevada Supreme Court to have this issue adjudicated. Also, bear in mind that Plaintiff is not limiting disclosure of private information for those involved in the sixty-four (64) prior incidents, but is seeking unredacted information for every and any person identified in any occurrence at Venetian involving a marble floor for the past twenty (20) years.

<sup>&</sup>lt;sup>3</sup>This, of course, includes those persons involved in such incidents within the two year statute of limitations.

A writ of mandamus is available to compel the performance of an act which the law requires as a duty resulting from an office, trust or station, or to control a manifest abuse of discretion. (See Beazer Homes, Nev., Inc. v. Dist. Ct., 120 Nev. 575, 97 P.3d 1132 (2004); NRS 34.160.) Because compliance with the present order to produce unredacted names would be overly burdensome to Defendants and subject Venetian to significant harm, Defendants respectfully move for a stay of proceedings sufficient to allow for the filing of a writ to address this important issue.

IV.

#### CONCLUSION

Based on the foregoing, Defendants hereby move this Honorable Court to reconsider its order directing Defendants to produce unreducted prior incident reports to Plaintiff without any protection or limitation as to how the private information of guests and non-employees is used by Plaintiff and her counsel. Alternatively, if the Court denies this motion for reconsideration, Defendants hereby move for a stay of this proceeding so they can file a writ of mandamus with the higher court to address this issue, which Defendants deem to have far reaching implications well beyond this litigation.

DATED this S day of August, 2019.

ROYAL & MILES LLP

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By

Michael A. Ryval, Esq. (SBN: 4370) Oregry A. Miles, Esq. (SBN 4336)

1522 W. Warm Springs Rd. Henderson, NV 89014

Attorney for Defendants

LAS VEGAS SANDS, LLC, and

VENETIAN CASINO RESORT, LLC

1	CERTIFICATE OF SERVICE					
2	I HEREBY CERTIFY that on the 12 day of August, 2019, and pursuant to NRCP 5(b), I					
3	caused a true and correct copy of the foregoing MOTION FOR LEAVE TO FILE MOTION FOR					
4	RECONSIDERATION ON ORDER REVERSING DISCOVERY COMMISSIONER'S					
5	REPORT AND RECOMMENDATION AND MOTION TO STAY ORDER UNTIL HE ADVAG					
6 7	ON RECONSIDERATION OR, ALTERNATIVELY, MOTION TO STAY ALL					
8	PROCEEDINGS PENDING APPLICATION FOR WRIT OF MANDAMUS ON ORDER					
9	SHORTENING TIME to be served as follows:					
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11	by placing same to be deposited for mailing in the United States Mail, in a sealed envelope upon which first class postage was prepaid in Las Vegas, Nevada; and/or					
12	to be served via facsimile; and/or					
13	pursuant to EDCR 8.05(a) and 8.05(f), to be electronically served through the Eighth					
14	Judicial Court's electronic filing system, with the date and time of the electronic service substituted for the date and place of deposit in the mail; and/or					
15	to be hand delivered;					
16						
17	to the attorneys and/or parties listed below at the address and/or facsimile number indicated below:					
18	Keith E. Galliher, Jr., Esq. THE GALLIHER LAW FIRM					
19	1850 E. Sahara Avenue, Suite 107 Las Vegas, NV 89104					
20	Attorneys for Plaintiff Facsimile: 702-735-0204					
21	E-Service: kgalliher@galliherlawfirm.com					
22	dmoonev@galliberlawfirm.com gramos@galliberlawfirm.com					
23	sray@galliherlawfirm.com					
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25	Holly Innit					
26	An employee of ROYAL & MILES LLP					
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# EXHIBIT "A"

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Steven D. Grierson
CLERK OF THE COURT

ROYAL & MILES LLP 1522 Warm Springs Road Henderson NV 89014 h: (702) 471-6777 ◆ Fax (702) 531-6777

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ORDR Michael A. Royal, Esq. Nevada Bar No. 4370 Gregory A. Miles, Esq. 3 Neveda Bar No. 4336 ROYAL & MILES LLP 1522 West Warm Springs Road Henderson Nevada 89014 Tel: (702) 471-6777 (702) 571-6777 Bmail: mroyal@royalmileslaw.com Attorneys for Defendants VENETIAN CASINO RESORT, LLC and LAS VEGAS SANDS, LLC

#### DISTRICT COURT

#### CLARK COUNTY, NEVADA

JOYCE SEKERA, an Individual;

Plaintiff.

CASE NO.: A-18-772761-C DEPT. NO.: 24-25

VENETIAN CASINO RESORT, LLC, d/b/a
THE VENETIAN LAS VEGAS, a Nevada
Limited Liability Company; LAS VEGAS
SANDS, LLC d/b/a THE VENETIAN LAS
VEGAS, a Nevada Limited Liability Company;
YET UNKNOWN EMPLOYEE; DOES I
through X, inclusive,

Defendants.

ORDER

Plaintiff Joyce Sekera's Objection to the Discovery Commissioner's Report and Recommendation on Defendant Venetian's Protective Order came before the Court for hearing at 9:00 a.m. on May 14, 2019. Keith E. Galliher, Jr., Esq., and Kathleen H. Gallagher, Esq., of the Galliher Law firm, appeared on behalf of the Plaintiff JOYCE SEKERA. Michael A. Royal, Esq., of Royal & Miles LLP appeared on behalf of Defendants VENETIAN CASINORESORT, LLC, and LAS VEGAS SANDS, LLC (hereinafter collectively Venetian). Also before the Court was Defendant's Countermotion to Strike Facts, Defendants' Countermotion for Order Directing Return of All RMaster Case Rolder's 837189 Placeting Monder, and

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Case Number, A-18-772781-C

MAY 2 8 2019

 Protected Information, Defendant's Countermotion for Sanctions, and Plaintiffs Motion to Strike Defendant's Countermotions.

The Discovery Commissioner ordered that guest information in Venetian's prior incident reports from November 4, 2013 to November 4, 2016 remain reducted, as produced by Defendants, and that the reducted reports be subject to a protective order pursuant to NRCP 26(c). In her Objection, Plaintiff contended that the Recommendation violates NRCP I which states that the Nevada Rules of Civil Procedure "should be construed, administered, and employed by the court and the parties to secure the just, speedy, and inexpensive determination of every action and proceeding." Additionally, Plaintiff contends the Discovery Commissioner's ruling violates the uniform holding across the country that the risk or certainty that a party receiving discovery will share it with others alone does not constitute good cause for a protective order.

Defendants argued that the prior incident reports contain sensitive personal, private information related to prior guests and other non-employees which should be subject to an NRCP 26(c) protective order. Defendants argued that the information includes personal contact data, dates of birth, Social Security numbers, and health related reporting obtained by responding EMTs. Defendants further argued that Plaintiff had already shared the subject information with attorneys handling litigation in other ongoing related matters involving Venetian, regardless of the pending Discovery Commissioner's Report and Recommendation, and expressed concern that unredacted reports produced to Plaintiff would likewise be freely shared in the same manner, further invading the privacy rights of Defendants' guests, which Defendants assert an obligation to protect unless Plaintiff can demonstrate that any prior incident is "substantially similar" in area and circumstances to the subject incident (citing Schlatter v. Bighth Judicial Dist. Court. 93 Nev. 189, 192 (1977); the Health Insurance Portability and Accountability Act of 1996 (HIPAA) (See 42 USCS. § 1320d et seq.; 45 C.F.R. §§160-164; and to various Nevada cases related to invasion of privacy). Defendants also sought to protect the unredacted

Information based on Plaintiff's showing of relevancy to the pending action, arguing that Plaintiff is using the discovery process to mine information for distribution to other attorneys in the legal community and the world at large, asserting that the balance of Plaintiff's need for the personal information at issue does not outweigh the right of privacy by those identified individuals.

TT IS HEREBY ORDERED that Plaintiff's Objection is GRANTED, the Discovery Commissioner's Report and Recommendation of April 2, 2019 is REVERSED in its entirety. The Court has determined that there is no legal basis to preclude Plaintiff from knowing the identity of the individuals contained in the incident reports as this information is relevant discovery. There is also no legal basis to preclude Plaintiff from sharing the unreducted incident reports with persons not involved in this litigation. However, the Court strongly cautions Plaintiff to be careful with how she shares and uses this information.

TIS FURTHER ORDERED that Defendant's Countermotion for Sanctions is DENIED. The Court finds that Plaintiff did not act inappropriately by sharing the redacted reports at issue with other counsel on February 7, 2019 or by failing to advise the Discovery Commissioner at the March 13, 2019 hearing that all of the redacted reports at issue were filed with the Court in their entirety by plaintiff's counsel in the matter of Carol Smith v. Venetian, case no. A-17-753362-C, on March 12, 2019. Plaintiff further did not violate the Protective Order by failing to request a stay of the ruling by the Discovery Commissioner under EDCR 2.34(f) or by failing to request back the information disclosed before the Protective Order was issued by the Discovery Commissioner.

1	IT IS FURTHER ORDERED Defendant's Countermotion to Strike Facts, Defendant's				
2	Countermotion for Order Directing Return of All Protected Information and Plaintiffs Motion to Strike				
3	Defendant's Countermotions are DENIED.				
4	DATED this 30 day of	2019			
5	0.0	Xxx(1)())()			
6	DIST	RIGT COURT JUDGE			
7	Submitted by:	Reviewed by:			
8	ROYAL & MILES LLP	THE GALLIHER LAW FIRM			
9	MASHIO	[Reviewed but would not sign]			
10	Milhael A. Royal, Esa	Keith E. Galliher, Jr., Esq.			
11 12	New Bar No. 4370 Gregory A. Miles, Esq.	Nevada Bar No. 220 1850 E. Sahara Avenue, Suite 107			
13	Nevada Bar No. 4336	Las Vegas, NV 89014			
14	1522 W. Warm Springs Road Henderson, NV 89014	Attorneys for Plaintiff			
15	Attorneys for Defendants				
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# EXHIBIT "B"

Renee Silvaggio, CCR 122, ACCUSCRIPTS (702) 477-5191

REPORTED BY: RENEE SILVAGGIO, C.C.R. No. 122

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24 25 relevant, and what should have been disclosed. And if there should have been some limitations on it, what should those be?

And I said it a minute ago, and my mind still stays there, was there, kind of, after reviewing all the paperwork -- which, again, I do want to compliment. It was very thorough and very detailed. I'm not sure my law clerk would appreciate to have the same set of it with all the time she had to spend on it, but it really let me see and understand everything as best as I could and of course we clarified it further here today -- is, you know, putting myself in the shoes of the Discovery Commissioner and looking at everything fresh, what would I have done?

And I really think what I would have said was:
The plaintiff gets it. The plaintiff gets all of it.

The plaintiff should not be precluded from being able to have it, being able to know who these people are and being able to contact these people.

Now, if things need to be redacted, like,
Social Security Numbers or other things, you know, I suppose
that could be a discussion to the extent that anything ever
were to get filed.

I don't know that it needs to be redacted from going over to the plaintiff's side, but, you know, obviously we can't have anything that's ever filed that would have a personal identifying information in it, like Social Security

Number, et cetera; but they should have it.

The real question becomes then: Should they be able to disseminate it?

And it's -- you know, I appreciate very much, Mr. Galliher's argument that, look, you know, this is -- this is -- there's nothing that precludes it in the law, and I -- I agree. I don't see anything that precludes it in the law.

I could see where it could potentially be undesirable to one of our larger businesses here in the community. I could see where it potentially could be undesirable. As Mr. Galliher himself pointed out, you could call some of these folks and they could say, you know, pound sand and not want to be bothered.

And perhaps there would be some thought process of, you know, look, you can have it and you can do with it what you need to do with it for your litigation, but what purpose is there to serve to share it around? And then, you know, in these circumstances would we end up with people who are trolling for other clients, you know, and do we now beget something that really, when people say bad things about lawyers, you know, that they say them.

I would have no reason to believe that

Mr. Goldstein or Mr. Bochanis would do that, and those are the
names that come up here today. I've known and respected them
as practitioners for a very long time. So I'm not meaning to

suggest that. But I can see where, you know, somebody sort of weighing the stakes about it.

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And I think the easier call for me to be would be to say: The Plaintiff gets everything but they keep it to themselves. But really at the end of the day, I can't find any legal basis to make that ruling.

I -- I do think that at the end of the day
Commissioner Truman made an error here.

I -- I think that it's relevant discovery. I think it is, again, not only relevant, but it's -- it's relevant as stated earlier to the foreseeability, to whether the Venetian was on notice.

I think they are substantially similar enough, liquid, no liquid, the issue is the slip and the fall on the marble and what caused it and the circumstances. I think that that certainly overlaps. I just don't see any legal basis upon which this countersuit had been precluded.

In their full display to the Plaintiff, the only question becomes -- and I have to admit I have some qualms about this because, again, it would be easier to say, but keep it to yourselves and don't share it to the greater world, but I don't have a legal basis to say that, that I can see.

So it would mean me just saying: Well, let me try to protect these people from lawyers doing something that I would not suspect that these lawyers could or would do or let

me just protect these people so they're not annoyed.

And you know what? I'm sorry, that's not how that works.

I mean, this information could all potentially be found one way or another if somebody had contacts with insurance people and had some inside scoop or they'd said people filed litigations if those could be found.

It's all fair game. It just is. I think it's just fair game.

I -- I struggle with the decision in all candor because I do think because of the sheer volume of the amount of people involved here, that it could become something that's problematic. It could be viewed as something that would be something, like, a -- you know, a marketing list that's out there on the loose that somebody could get their hands on and tie into, but I can't just because of that qualm tie it up.

I think that Mr. Galliher is correct on the law on this one. Whether I like it or not and whether it's going to, you know, make me unpopular in my decision making, I think at the end of the day this is information that needs to be provided in its unredacted form.

And, again, I don't see any legal basis for limiting how it is -- how it is held and how it is viewed.

I guess in saying that, though, I would caution Mr. Galliher that, you know, how you share this information and

who gets ahold of it and who has what information doesn't necessarily protect folks from being upset and coming after and wanting to attack this.

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And maybe that is something to keep in mind, even if you are sharing it with people who you trust or believe. wouldn't do anything negative with it. But I'm -- I am going to reverse the Discovery Commissioner's Report and Recommendations.

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It's not really technically granting the objection. It's just reversing the Discovery Commissioner's Report and Recommendations.

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And to the extent that it is now required that there be unreducted incident reports provided, and technically litigation on how Plaintiff and Defendant (inaudible), but it is potentially problematic to the extent that this information could be shared and could contain personal identifying information.

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There is -- there is statutory law out there that talks about those who come into possession of large quantities of information that contain personal identifying information and do not handle it carefully and disseminate it or do other things with it, you know, in my mind, I'm equating it to CBS -- sorry, I picked on CBS today. I guess I picked up Walgreens a minute ago -- and they take, you know, client files and they dump them in the trash, and somebody gets ahold of

## EXHIBIT "C"

### REGISTER OF ACTIONS CASE No. A-17-753362-C

Carol Bmith, Plaintiff(s) vs. Venetian Casino Resort LLC, Defendant(s)

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Case Type: Date Filed: Location: Cross-Reference Case Number:

Case Type: Liability
Date Filed: 03/31/2017
Location: Department 10
irence Case

#### PARTY INFORMATION

Lead Attorneys

Defendant Venetian Casino Resort LLC

Michael M. Edwards Retained 702-363-5100(W)

Plaintiff

Smith, Carol

Peter Goldstein Retained 7024746400(W)

#### EVENTS & ORDERS OF THE COURT

05/02/2018 All Pending Motions (9:00 AM) (Judicial Officer Bulla, Bonnie)

#### Mintehos

05/02/2018 9:00 AM

Defendant Venetian Casino Resort LLC's Motion for Protective Order Plaintiff's Notice Of Motion And Motion To Compail Further Responses From Defendant Vanatian Casino Resort, LLC To Pisintiff's Interrogatories, Set One COMMISSIONER RECOMMENDED, Plaintiff's Notice Of Motion And Motion To Compel Further Responses From Defendant Venetian Casino Resort, LLC To Plaintiff's Interrogatories, Set One is GRANTED IN PART within perameters; Defense counsel will supplement interrogatory 4; interrogatory 16 no further supplement; interrogatory 16 is PROTECTED; supplement interrogatory 19; interrogatory 21 is PROTECTED as written; supplement Interrogatory 21 is PRO IEC 120 as winder; supplement interrogatory 18; go back five years of fall history for the lobby at issue; colloquy; go back three years before the incident for other lobbies with the same marble flooring due to fiquid on the floor. COMMISSIONER RECOMMENDED, Defendant Venetian Casino Resort LLC's Motion for Protective Order is GRANTED; colloquy re: transitory condition of the floor, downed can have the number of falls in the lobbles, discussion re: how to get information into ewidence, but REDACT the names; after reviewing information, if there is a specific fall event that happened in the general area of Plaintiff's fall, have a 2.34 conference with Defense counsel and bring back to Commissioner's attention. COMMISSIONER RECOMMENDED, Delense counsel to provide information up to and including 5-23-18 to supplement written discovery and provide additional fall incidents as discussed. Counsel can automit a 2.35 Seculation to move deadlines 45 to 90 days to keep the Trial data. COMMISSIONER RECOMMENDED, file dispositive motions no fater than 11-21-18. Mr. Goldman to prepare the Report and Recommendations for both Motions, and Guzik to approve as to form and content. A proper report must be timely submitted within 20 days of the hearing. Otherwise, counsel will pay a contribution.

Parties Present Return to Register of Actions

# EXHIBIT "D"

Electronically Filed 4/4/2019 11:23 AM Steven D. Grierson CLERK OF THE COURT

Gregory A. Miles, Esq. Nevada Bar No. 4336 ROYAL & MILES LLP 1522 West Warm Springs Road Henderson Nevada 89014 Tel: (702) 471-5777 6 Fax: (702) 531-6777 Email: mroval@rovalmileslaw.com Attorneys for Defendants VENETIAN CASINO RESORT, LLC and LAS VEGAS SANDS, LLC 9 DISTRICT COURT 10 Tel: (702) 471-6777 + Face (702) 531-6777 CLARK COUNTY, NEVADA 11 ROYAL & MILES LLP 1522 W Warm Springs Road Henderson NV 89914 JOYCE SEKERA, an Individual; CASE NO.: A-18-772761-C 12 DEPT. NO.: XXV Plaintiff. 13 14 DISCOVERY COMMISSIONER'S 15 VENETIAN CASINO RESORT, LLC, d/b/a REPORT AND RECOMMENDATION THE VENETIAN LAS VEGAS, a Nevada 16 Limited Liability Company; LAS VEGAS Hearing Date: March 13, 2019, 9:00 am SANDS, LLC d/b/a THE VENETIAN LAS 17 VEGAS, a Nevada Limited Liability Company, YET UNKNOWN EMPLOYEE: DOES I 18 through X, inclusive, 19 Defendants. 20 Appearance: Keith E. Galliher, Jr., Esq., for Plaintiff, JOYCE SEKERA 21 22 Michael A. Royal, Esq., Royal & Miles LLP, for Defendants VENETIAN CASINO RESORT, LLC and LAS VEGAS SANDS, LLC 23 (collectively "Venetian) 24 25

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Michael A. Royal, Esq. Nevada Bar No. 4370

### **FINDINGS**

- 1. Defendant Venetian filed Defendants' Motion for Protective Order on February 1,2019 related to the production of redacted prior incident reports in response to an NRCP 34 request by Plaintiff. Plaintiff filed an Opposition to Defendants' Motion for Protective Order on February 13, 2019, arguing that there is no basis to redact information in prior incident reports (other than Social Security numbers) or otherwise to afford them protection under NRCP 26(c). Defendant filed a Reply to Opposition to Defendants' Motion for Protective Order on March 5, 2019 and an Addendum to Reply to Opposition to Defendants' Motion for Protective Order on March 6, 2019 noting, among other things, that Plaintiff's counsel had already been sharing prior incident reports with other attorneys not involved in the present litigation.
  - A hearing on motion was held on March 13, 2019.
- Venetian counsel argued that prior incident reports have been produced, which represent slip and falls occurring on marble floors in the common areas of the Venetian casino level.
- 4. Plaintiff's counsel argued that after comparing a production by Venetian in the case of Smith v. Venetian, Case No. A-17-753362-C, he discovered four incident reports produced in that case which were not produced by Venetian in this litigation. Defense counsel related that he is unaware of that issue and that he will investigate.

After reviewing the papers and pleadings on file, and consideration of arguments presented by counsel for the parties, the following recommendations are made.

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### RECOMMENDATIONS

IT IS RECOMMENDED that Defendants' Motion for Protective Order is GRANTED IN PART and DENIED IN PART.

IT IS FURTHER RECOMMENDED that the prior incident reports produced by Venetian are to remain in reduced form as originally provided in response to an NRCP 34 request, the Court agreeing that this presents a privacy issue as it pertains to the identity of prior Venetian guests and includes protected HIPPA related information.

IT IS FURTHER RECOMMENDED that all information within the redacted prior incident reports produced by Venetian are to be protected under an NRCP 26(c) order, not to be shared with anyone who is not directly affiliated with the litigation (i.e. counsel, counsel's staff, experts, etc.), and when attached as exhibits to any filings with the Court are to be provided under seal.

IT IS FURTHER RECOMMENDED that if Plaintiff identifies a specific prior incident report she feels is sufficiently related to her fall, with substantially similar facts and circumstances, occurring in the same location, that counsel will have an EDCR 2.34 conference to discuss the request and determine whether the identity of those involved in the specific prior incident should be provided before filling a motion.

IT IS FURTHER RECOMMENDED that Venetian be required to review the alleged discrepancy of four prior incident reports produced in the matter of *Smith v. Venetian. supra*, and provide them in redacted form to the extent they are responsive to the Plaintiff's NRCP 34 request, and to provide all reports deemed responsive to Plaintiff's NRCP 34 request no. 7 related to prior incident reports of the Venetian.

### A-18-772761-C SEKERA V. VENETIAN

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1	IT IS FURTHER RECOMMENDED that	the motion is otherwise denied.
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4		Willeman
. 5		DISCOVERY COMMISSIONER
6	Submitted by:	Reviewed by:
7	Rpyaj & Miles LLP	THE GALLIHER LAW FIRM
8	(1/Ax 1011)	,
9	Michael A. Royal, Esq.	Veith F. Gallibas Is Fax
10	/ Wevadia Bar N.M. 4370	Keith E. Galliher, Jr., Esq. Nevada Bar No. 220
. 11	1522 W. Warm Springs Road Henderson, NV 89014	1850 E. Sahara Avenue, Suite 107 Las Vegas, NV 89014
12	Attorneys for Defendants	Attorney for Plaintiff
13	VENETIAN CASINO RESORT, LLC and LAS VEGAS SANDS, LLC	
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	DATED thisday of	, 2019.
	ay de	DISCOVERY COMMISSIONE
,   3	Submitted by:	Reviewed by:
, 1	Royal & Miles LLP	THE GALLIHER LAW FIRM
		1
	Michael A. Royal, Esq.	Keith E. Galliher, Jr., Esq.
	Nevada Bar No. 4370 1522 W. Warm Springs Road	Nevada Bar No. 220 1850 E. Sahara Avenue, Suite 107
	Henderson, NV 89014 Attorneys for Defendants	Los Vegas, NV 89014 Attorney for Plaintiff
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### 2 3 NOTICE 5 Pursuant to NRCP 16.3(c)(2), you are hereby notified that within fourteen (14) days after being served with a report any party may file and serve written objections to the recommendations. Written authorities may be filed with objections, but are not mandatory. If written authorities are filed, any other party may file and serve responding authorities within seven (7) days after being served with objections. 10 Objection time will expire on A 11 A copy of the foregoing Discovery Commissioner's Report was: 12 Mailed to Plaintiff/Defendant at the following address on the 13 2019: 14 15 16 Electronically filed and served counsel on 2019, Pursuant to 17 N.B.F.C.R. Rule 9. 18 The Commissioner's Report is deemed received three (3) days after mailing or e-serving to a party or the party's attorney, or three (3) days after the clerk of the court deposits a 19 copy of the Report in a folder of a party's lawyer in the Clerk's office. E.D.C.R. 2.34(f). 20 21 22 23 24 25 26

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### EXHIBIT "E"

12/27/2018 5:26 PM Steven D. Grierson CLERK OF THE COURT DCRR Peter Goldstein, Esq. (SBN 6992) PETER GOLDSTEIN LAW CORPORATION 10795 W Twain Ave, Stc. 110 Las Vegas, Nevada 89135 Email: peter@petergoldsteinlaw.com Tel: 702.474.6400 Fax: 888.400.8799 5 Attorney for Plaintiff CAROL SMITH 6 7 DISTRICT COURT 8 CLARK COUNTY, NEVADA 9 Case No.: A-17-753362-C CAROL SMITH, an individual, 10 Dept. No.: X Plaintiff. 11 12 13 VENETIAN CASINO RESORT, LLC; and DOES 1 through 50, inclusive, Defendants. 15 16 DISCOVERY COMMISSIONER'S 17 REPORT AND RECOMMENDATIONS 18 HEARING DATE: October 31, 2018 HEARING TIME: 9:00 a.m. ATTORNEY FOR PLAINTIFF: Peter Goldstein, Esq. 20 ATTORNEY FOR DEFENDANT: 21 Ryan Loosvelt, Esq. MESSNER REEVES 22 23 Plaintiff's Motion to Compel Further Responses From Defendant Venetian Casino Resort, LLC 24 to Plaintiff's Requests for Production of Documents Set 4 ("Motion to Compel") having come on for 25 hearing October 31, 2018, Defendant filed an Opposition, and Plaintiff filed a Reply, Peter Goldstein appearing on behalf of Plaintiff, and Ryan Loosvelt of Messner Reeves LLP appearing on behalf of 26 27 Defendant, the Commissioner, having considered the arguments and briefs of counsel, makes the

[03160821 / 1] Case Number: A-17-753362-C

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following rulings:

Electronically Filed

### **FINDINGS**

Plaintiff's Motion to Compel sought to compel videos from certain incidents prior to the incident that is the subject of this action that occurred on marble floor at the Venetian that Plaintiff identified in Request Nos. 42-70 in Plaintiff's fourth set of requests for production, that correspond to written incident reports the Discovery Commissioner previously recommended be produced. Defendant opposed the Motion to Compel and Plaintiff filed her Reply. The Discovery Commissioner makes the following findings:

There is a difference between a permanent condition and a transitory condition. If it is transitory, the issue is whether or not the employees had reasonable notice of water on the floor to clean it up, so other slip and falls are not relevant to the notice in that case.

Here, Plaintiff is making the argument that the Venetian's marble floor, in and of itself is not a problem, but turns into a fall hazard every time water goes on the flooring, and that it is foreseeable people will bring in water bottles or drinks on the casino floor which will end up on the tile, so the Discovery Commissioner finds the video is discoverable, with certain protections. Whether that rises to the level of admissibility and whether or not the evidence will be allowed or disallowed at trial will be up to the District Court Judge.

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### RECOMMENDATIONS

IT IS HEREBY RECOMMENDED that Plaintiffs' Motion to Compel is Granted subject to Rule 26 protections. Defendant shall produce, as discoverable evidence, the videos requested by Plaintiff in Request for Production Set 4, Request Nos. 42-70, to the extent the videos exist and are available, within 15 days of Notice of Entry of this Report and Recommendation by the District Court Judge as an Order, and the District Judge shall ultimately determine whether the videos are admissible at such later time after or in the process of the Parties' Motion In Limine proceedings or similar proceeding before trial.

IT IS FURTHER RECOMMENDED that the video produced pursuant to this order shall be protected by NRCP 26(c) protections until the District Judge otherwise orders, including, but not

limited to, that it shall remain confidential and non-public, and shall not be publicly filed, used, or disclosed outside this litigation, and that Parties and experts shall be so advised and consent to such confidentiality and limited use orders, until such time as the District Judge rules on their admissibility pursuant to the Motion In Limine rulings or otherwise. Venetian shall not reduct the identities of the patrons or guests or perform any redaction of the videos for discovery purposes at this time, but if the District Judge later allows use of the video, it can determine how to redact facial recognition at that time. DATED this of day of November , 2018. DISCOVERY COMMISSIONER Respectfully Submitted by: PETER GOLDSTEIN LAW CORPORATION Date: 11. 21. 18 PETER GOLDSTEIN, ESQ. [SBN 6992] 10795 W Twain Ave, Ste. 110 Las Vegas, Nevada 89135 Attorney for Plaintiff CAROL SMITH Approved as to form and content: MESSNER REEVES Date: //- 20-/8 RYAN LOOSYELT ESQ. [SBN 8550]

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8945 W. Russell Read, Suite 300 Las Vegas, Novada 89148

VENETIAN CASINO RESORT, LLC

Attorneys for Defendant

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1		NOTICE	1	
2	Pursuant to N	NRCP 16.1 (d) (2), you are hereby notified that you have five (5) da	ys from the	date you
3		s document within which to file a written objection.		
4		issioner's Report is deemed received three (3) days after mailing		
5		r three (3) days after the clerk of the court deposits a copy of the yer in the Clerk's office. E.D.C.R. 2.34 (f).	Report in a	folder of a
6	A copy of the	ne foregoing Discovery Commissioner's Report was:		1,0
7			Acres 6	10
8		Mailed to Plaintiff/Defendant at the following address on the	_caay or	. 20
9		Placed in the folder of counsel in the Clerk's office on thed	ay of,	20
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1		Electronically served counsel on NOV 30, 2018 Pursi	nant to N.E.I	F.C.R. Rule 9.
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CASE NAME: SMITH v. VENETIAN

CASE NUMBER: A-17-753362-C

#### ORDER

The Court, having reviewed the above report and recommendations prepared by the Discovery Commissioner and,

The parties having waived the right to object thereto,

No timely objection having been received in the office of the Discovery Commissioner pursuant to E.D.C.R. 2.34(f),

Having received the objections thereto and the written arguments in support of said objections, and good cause appearing,

AND

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IT IS HEREBY ORDERED the Discovery Commissioner's Report and Recommendations are affirmed and adopted.

IT IS HEREBY ORDERED the Discovery Commissioner's Report and Recommendations are affirmed and adopted as modified in the following manner, (attached hereto)

IT IS HEREBY ORDERED that a hearing on the Discovery Commissioner's Report is set for January 22, 2019, at 9:30 a.m.

DATED this 2) day of Occamber, 2018

DISTRICT JUDGE

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## EXHIBIT "F"

Electronically Filed 3/6/2019 1:10 PM Steven D. Grierson LERK OF THE COURT ORDR Peter Goldstein, Esq. (SBN 6992)
PETER GOLDSTEIN LAW CORPORATION 10785 W Twain Ave, Ste. 230 Las Vegas, Nevada 89135 Email: peter@petergoldsteinlaw.com Tel: 702.474.6400 Fax: 888,400,8799 Attorney for Plaintiff 6 CAROL SMITH 7 DISTRICT COURT CLARK COUNTY, NEVADA 9 Case No.: A-17-753362-C Dept. No.: X CAROL SMITH, an individual, 10 Plaintiff, 11 12 VENETIAN CASINO RESORT, LLC; and 13 DOES 1 through 50, inclusive, 14 Defendants. 15 ORDER 16 Defendant filed an objection to the Discovery Commissioner's Report and Recommendation. 17 A hearing was held on January 22, 2019. Peter Goldstein appeared on behalf of the Plaintiff, and Ryan 18 Loosvelt on behalf of the Defendant. The Court stated that the admissibility of the documents sought by 19 Plaintiff, would be made at the time of trial, and affirmed the Discovery Commissioner's Report and 20 Recommendation. 21 111 22 111 23 111 111 25 111 26 111 27 . 28

IT IS HEREBY ORDERED that the Discovery Commissioner's Report and Recommendation is 2 AFFIRMED, and Plaintiff's Motion to Compel is Granted, Defendant must produce video for incident, 3 reports on other marble floors on the property for which video evidence is maintained and supplement Request for Production of Documents, set four and Defendant must produce all video tapes that pertain to all the incident reports that were produced previously. 5 IT IS SO ORDERED. 9 DATED this 28 day of February 10 11 12 Respectfully Submitted by: 13 PETER-GOLDSTEIN LAW CORPORATION 14 15 PETER GOLDSTEIN, ESQ. [SBN 6992] 10785 W Twain Ave. Ste. 230 16 Las Vegas, Nevada 89135 Attorney for Plaintiff CAROL SMITH 17 18 Approved as to form and content: 19 MESSNER REEVES 20 Date: 21 RYAN LOOSVELT, ESQ. [SBN 8550] 8945 W. Russell Road, Suite 300 22 Las Vegas, Nevada 89148 23 Attorneys for Defendant VENETIAN CASINO RESORT, LLC 24 25

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# EXHIBIT "G"

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DISTE	RICT COURT
CLARK CO	OUNTY, NEVADA
CAROL SMITH,	CASE#: A-17-753362
Plaintiff,	DEPT. XVIII
vs.	
VENETIAN CASINO RESORT LLC	c }
Defendant.  BEFORE THE HONORABLE TIER TUESDA  RECORDER'S TRANSC	
BEFORE THE HONORABLE TIER TUESDA' RECORDER'S TRANSC	RRA JONES, DISTRICT COURT S Y, MAY 7, 2019 RIPT OF PENDING MOTIONS
BEFORE THE HONORABLE TIER TUESDA  RECORDER'S TRANSC  APPEARANCES:	RIPT OF PENDING MOTIONS
BEFORE THE HONORABLE TIER TUESDA'  RECORDER'S TRANSC  APPEARANCES: For the Plaintiff:	PETER GOLDSTEIN, ESQ.
BEFORE THE HONORABLE TIER TUESDA'  RECORDER'S TRANSC  APPEARANCES:	PETER GOLDSTEIN, ESQ.
BEFORE THE HONORABLE TIER TUESDA'  RECORDER'S TRANSC  APPEARANCES: For the Plaintiff:	RIPT OF PENDING MOTIONS
BEFORE THE HONORABLE TIER TUESDA'  RECORDER'S TRANSC  APPEARANCES: For the Plaintiff:	PETER GOLDSTEIN, ESQ.
BEFORE THE HONORABLE TIER TUESDA'  RECORDER'S TRANSC  APPEARANCES: For the Plaintiff:	PETER GOLDSTEIN, ESQ.
BEFORE THE HONORABLE TIER TUESDA'  RECORDER'S TRANSC  APPEARANCES: For the Plaintiff:	PETER GOLDSTEIN, ESQ.
BEFORE THE HONORABLE TIER TUESDA'  RECORDER'S TRANSC  APPEARANCES: For the Plaintiff:	PETER GOLDSTEIN, ESQ.  MICHAEL M. EDWARDS, ESQ. RYAN A. LOOSVELT, ESQ.

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answering any more questions. Your renotice of your motion in limine number one, to admit all similar prior falls on the wet marble tile as evidence to prove notice and knowledge of a dangerous condition.

I've read the motion, the opposition, and the reply. Mr. Goldstein, do you have anything you would like to add?

MR. GOLDSTEIN: Okay. Let me grab that notebook, Your Honor. Oh, the motion in limine addressed in addition to the Smith, the Sekara reports. So, if the Court is not considering the Sekara --

THE COURT: I can't.

MR. GOLDSTEIN: - reports, then we're just talking about the Smith prior reports. Those should be admitted into evidence if they're similarly the result of a fall on a wet marble floor, which we believe, based on the spreadsheet and based on the information that we provided, they are the similar types of falls. They're falls on wet marble floors. The friction coefficient of the marble at the Venetian Hotel, it was built in 1999 or 2000, based on their own expert's testing is .18, which is like ice.

We have the Smith reports that they produced that show multiple people falling. 24 reports in three years is what they produced. So, the reports on Smith, prior falls on wet marble floors, if they are substantially similar, go to notice of a dangerous condition.

So, it's not just a matter of a transient condition of water, it's a permanent condition of a floor that's inherently unsafe because it's foreseeable that water will be spilled, and other substances will be spilled onto these floors.

 Additionally, they failed to utilize all available efforts to make the floor less slippery. They could have used 83 crystallizer, which is a polymer, that provides more grip. I've provided that information to the Court. But the case law is clear that — sorry, Your Honor — that prior similar reports, based on the same dangerous condition are admissible to prove notice and knowledge and to rebut the arguments that the Defendants have made about Plaintiff's comparative negligence.

So, they're very relevant to the notice issue because their whole defense is notice. Their defense is that the video shows the water being spilled six minutes before my client suffers her injury.

There was a security guard stationed in lobby one, whose job was to look at the room keys, make sure people didn't get into that guest room -- guest elevator without a key. But he was about 12 feet away from where the fall occurred. There were two security guards that walked by where the water was and didn't notice it. But their argument is going to be that it's the Plaintiff's fault, that six minutes is not adequate time.

And this would rebut that because it's going to show that there are multiple events of people falling on these marble floors that are wet. And that's the notice. And the Commissioner in her report said to the Defendant, you've got a problem here. It goes from being safe when It's dry to being extremely dangerous when it's wet. That's why you've got all these reports. And I've got all those reports with me.

They're relevant to show notice and knowledge because if their defense is the six-minute gap isn't enough – and by the way, there

is a case, Rios versus Wal-Mart, in which the federal judge was overruled by the Ninth Circuit when he ordered that a two-minute gap between the transient condition in that case and the fall was insufficient notice. And the Ninth Circuit said, no, that's wrong. A two-minute gap can be sufficient notice. But in any event, these reports on the Smith case are relevant to prove that and to rebut that defense, that my client was not comparatively negligent, and they were aware that this is a risk.

So, the case law is clear. And I've cited all the cases on this. The Alt [phonetic] case and even the Supreme Court case say if you've got substantially similar condition — and the Ginnis case in Nevada—that prior falls that are substantially similar are admissible to prove notice. And I think it's very important that I be allowed to prove that. That's why they're relevant to the issue of notice, and to rebut the defense of comparative negligence.

I think my papers laid it out, too, but I'm happy to answer any questions. But I think this is a — an issue that's well decided. There's even cases that discuss subsequent events, subsequent accidents that can be admissible to prove notice. But I'm not asking for that. I'm just asking for the prior reports for the three years to be admitted. And I have no other way to do that because the names and addresses of the persons that fell had been redacted.

So, I can't call these witnesses and have them testify about what happened. So, the reports themselves should be admitted to prove that they know that this floor is inherently dangerous. And I've made I think sufficient arguments in my moving papers to discuss why it's not

 simply a transitory but it's a permanent condition involving an unsafe marble floor. Is there any question about – that the Court wants me to answer about this issue?

THE COURT: No. No. I read everything. Counsel?

MR. LOOSVELT: There was no -- once again, no meet and confer on incidents that are substantially similar. What Mr. Goldstein wants to do is, at the motion in limine stage, summarily produce any fall in the hotel, wherever it happened. Not necessarily Lobby 1, not necessarily under the circumstances that happened to the Plaintiff here.

None of that's been identified or even conferred upon or discussed.

In a lot of these situations, I've never heard elevator banks, about escalators, things like that. It has nothing to do with whether or not Venetian was on actual or constructive notice about a spill by a guest walking through lobby one or a water bottle at all.

So, the other thing is, Mr. Goldstein admits he can't get these in otherwise. Unless Your Honor's going to summarily find them admissible, he can't lay a foundation for them. And that's just not appropriate at the motion in limine stage at all. His motion in limine, actually the first six pages was admission all based on a willful discovery violation. It was duplicative of that motion we just heard, and that was denied.

So, it can't be, you know, admissible on that basis either.

The other aspect he's talking about, without using the magic words, but he's using the case law and things like that, is he wants them admitted under the mode of operation. We -- that was -- that's what he's talking

 about when he's talking about the case law and this, that, and the other.

That was our – that was our first motion in limine. And this has been addressed at length in this case.

I don't want if you want me to go over that now, but I'm happy to do it. But there's a two-step test in this mode of operation for this even to apply. You know, first the facts have to fit the first step, which is,

The owner of a self-service establishment has, as a costsaving measure, chosen to have customers perform tasks traditionally performed by employees.

The facts of the case have to meet that to even get to the second part, which is what he's focused on at all. The facts don't meet that. Here we have a guest walk through the lobby, spilled bottle of water. There's no mode of operation here. The examples of mode of operation include the grocery store examples, The Grape, where we cited a Wal-Mart case where you're pouring flowers out of a flower stand and water drops. That's not what happened here at all. it doesn't fit.

So, the mode of operation doesn't apply, and the reports are admissible under that theory. If it had applied, then the – then it would be – what's the – then he would have to show, the plaintiff satisfies notice if they establish that injury is attributable to a reasonable foreseeable dangerous condition.

Plaintiff's reasonable foreseeable dangerous condition; installation of code compliant marble. That's it. That's what it's all about. Because they have marble, they're liable for any fall, and we

should – we should introduce reports from all over the hotel. It just doesn't meet the mode of operation. They're not admissible under that standard or under the standards he identified.

THE COURT: Mr. Goldstein, your reply?

MR. GOLDSTEIN: Thank you, Your Honor. Yeah, I didn't really argue the mode of operation, but that's – it really means increased risk. But the case is El Dorado Club versus Graff.

identify how to distinguish between permanent hazardous conditions and temporary hazardous conditions whether prior acts then should be admitted.

The court in El Dorado stated that,

The admissibility of evidence of prior acts in this kind of case to show notice or knowledge of the danger causing the accident is generally confined to situations where there are conditions of permanency. The evidence is excluded where it relates to a temporary condition, which might or might not one day exist unless there is a showing that these prior occurrences have continued and persisted.

And that's the key to the argument in this case. It's a continued risk that's persisting and continuing. And I think I made a showing that this was relevant to the issue of notice and knowledge. We did meet and confer on this, by the way, before we filed the motions in limine. And I did a declaration that we met and conferred on that —

THE COURT: All right.

MR. GOLDSTEIN: -- on the admission of the -- of the reports.

And we're just talking about the prior reports on the Smith case. But we did confer. The case law is clear. If it's a similar type of injury, falling on wet marble floors -- and we believe -- they talk about code compliance. There's no factual evidence that there's code compliance here. We have a situation where there are so many things that they could have done, to use SharkGrip and other things to texturize and add a polymer to make it less slippery, that they didn't do.

So, instead of doing something to make it less slippery, they have allowed the aesthetics to be more important than safety. And the *El Dorado* case, the *Ginnis* case, and the *Vacca v. Real Properties* [phonetic] case -- and I want to just read to the Court from the *Vacca* case, if I could briefly. Judge Hunt wrote,

A business owes a duty to its patrons to keep their premises in a reasonably safe condition. Sprague v. Lucky Stores. If dangerous conditions exist on the premises because of the actions of something other than the business or its employees, they're liable if they had actual or constructive notice of the condition but failed to remedy. Whether it's a dangerous condition is a question of fact, but past similar incidents can be relevant to the issue of whether the defendant had constructive notice of a hazardous condition.

And we believe that if they were able to successfully convince the Discovery Commissioner to redact the names and addresses, which essentially said, yeah, you can get them, but we're never going to allow you to use them, because we can't call the

witnesses, our only option for a fair trial to prove notice and knowledge is to get the similar incident reports into evidence for the last three years.

I don't want to conflate mode of operation at this time. I've argued it extensively. But there are five locations and right -- adjacent to lobby one where people can get beverages. I took the deposition of the security guard who -- Michael Creed [phonetic], a former security guard, who said you -- he'd seen guests spill on a quarter size, little bit of water. It's foreseeable that these floors are going to get wet. It always happens everywhere. People are buying beverages and spilling them. They can't make certain that they're going to clean it up immediately.

So, if they're going to be able to argue that notice -- or six minutes is not sufficient notice to make them liable, I better be able to rebut that. And the only way I can do that fairly is to have these prior reports admitted into evidence. I can answer any additional questions. But the cases are clear that the prior reports that are similar -- we're talking -- we're not talking about dissimilar; we're not talking about falls in other -- we're talking about falls on the marble floors. That's all I'm talking about, falls on wet marble floors. That's the issue. They know that's the issue.

There's nothing conflated about that. Not floors on carpet, not floors outside. Falls on wet marble floors. Those should be admissible to prove that the Venetian has notice and knowledge that these floors are dangerous when wet, more so than other types of floors. You can go out in the hall — in the lobby of this courtroom right now and look at the floor, and you can see there's texturing material on it.

Because the state of the art is that you know if it's wet, it's going to be slippery if it's smooth.

Every safety engineer, mechanical engineer knows that.

That's why they do these friction tests. I mean, I believe there's no cases that support their position that prior similar falls on wet marble floors should not be admitted into evidence. Thank you, Your Honor.

THE COURT: Well, I mean, this is the position that we're in, okay, your mode of operation approach is not applicable to this case as well as with the fact that those reports have been redacted. And that's the ruling of the Discovery Commissioner. I've not heard any objections in regards to that. I don't know how any of that would actually be proven up without actually talking to these people to make a determination that the falls were substantially similar or somehow that somehow put the Venetian on notice.

So, based upon the fact that that is the state of the evidence, your motion is going to be denied because mode of operation does not apply here.

MR. GOLDSTEIN: Well, Your Honor, I -- my argument really is notice and knowledge, and I've cited --

THE COURT: Right.

MR. GOLDSTEIN: - the cases.

THE COURT: And without having those actual people saying, this is what happened to me, this is actually my injuries, and the Discovery Commissioner redacted those, and you did not object to any of that, so I'm not here today to rehash what the Discovery

Commissioner said, that's the law of the case.

MR. GOLDSTEIN: Well, Your Honor, the Discovery

Commissioner redacted them saying meet and confer about how to get them admitted into evidence.

THE COURT: Right.

MR. GOLDSTEIN: And I did a motion in limine, and I said, how are we going to get these into evidence? And they're not admitting them into evidence.

THE COURT: Right. And I --

MR. GOLDSTEIN: And that's --

THE COURT: - can't --

MR. GOLDSTEIN: -- to meet and confer.

THE COURT: I'm not going to summarily admit them either.

MR. GOLDSTEIN: Oh, okay. So, it's -- basically all these motions that I do are just an --

THE COURT: Your motion is -

MR. GOLDSTEIN: -- exercise in futility?

THE COURT: -- denied Mr. Goldstein. Can counsel approach?

[Recess at 10:43 a.m., recommencing at 10:54 a.m.]

THE COURT: Motion in limine number 2, to admit all video footage that captured similar prior falls on the white marble. I've read the motion, the opposition and the reply. Mr. Goldstein?

MR. GOLDSTEIN: Well, in this case, I don't need the names and addresses, because the video speaks for itself. I think there's video

anything that's not actual evidence and that there is no proof of is not going to be allowed to be talked about. Excluding undisclosed evidence. Anything that was not previously disclosed is not going to be allowed. That's granted.

MR. EDWARDS: Very good. We stipulate to that one and that will come up later on today. We --

THE COURT: Right.

MR. EDWARDS: - agree.

THE COURT: Right. Exclusion of witnesses. All non-party witnesses. This is the exclusionary rule. That's fine. That's granted. The exclusive of Plaintiff's failure to file motions, that's granted. Okay. We're going to move on to the Defendant's motions. Defendant's motion number 1, to preclude application of the mode of operation approach. I think we've already dealt with this. So basically Defense, number 1, based on all of rulings that have previously been made, that's going to be granted.

Defendant's Number 2, preclude admission --

MR. GOLDSTEIN: Your Honor - I'm sorry. I got lost in the shuffling here. Can I just get myself --

THE COURT: Okay. I just need you to hurry, because I have other people that are waiting.

MR. GOLDSTEIN: I apologize. Let me grab it. I -- I had it mis-tebbed, so I don't want to -- so motion in limine number --

THE COURT: Defendant's 1.

MR. GOLDSTEIN: Okay.

### EXHIBIT "H"

### Jennings Forensic Services, LLC

355 W. Merquite Blvd, #D30 PMB 2-111 Mesquite, NY 89027 Calacter fely@homeil.com 702613-5076 (O) 702203,4192 (C)

May 30, 2019

Ketti E. Galliber, Esq. The Galliber law Firm 1850 West Sahara Avenue, Suite 107 tas Vegas, NV 89104

Re: Sekera v. Venetlan

Dear Mr. Gallher,

Your firm has retained my services as an expert in the above referenced matter. Please accept tris desument as my rebuttal report. To prepare for this report, I have reviewed the defense exert report of Wilson C. Hayes, Ph.D. dated 5/17/2019.

On Pages 7 and 8 of the Hayes report, Mr. Hayes references the ANSI A326,3 Standard, in particular, the portion that addresses, "that there are many factors that affect the possibility of 6 spin accurate on a shall surface", and "the COF shall not be the only factor determining the appropriateness of a hard surface flooring material for a particular application".

While both of those references are accurate, in this particular incident, there was a spilled liquid on the marble floor surface and objective slip resistance testing clearly indicated an unsafe and aliquid substance. That single factor along was the primary causal factor contributing to plaintiff slip and fall.

On Page 13 of the report, Mr. Hages states; "In addition, she was wearing very worn singles that waite well beyond their safe life".

Apparently, Mr. Hayes would like us to consider that as an 'unsafe shoe expert' it is clear that had plaintiff beam wearing 'safe' shoes, the potential for the slip and fall would have been considerably less likely.

Following this line of reasoning, we can draw two specific conclusions; one, that 'unsafe shoes' presents a serious risk for silp and fall events as a sole causal factor. And secondly, if that is indeed the case, than the Venetian Hotel Casino is allowing guests to bring an 'unsafe condition' onto their property!

Continuitie with that line of reasoning, it is certainly likely that many guests entering the property are entering with 'unsafe shoes' and should be restricted from entering the property.

That of course, is a ridiculous expectation as it is virtually impossible to enforce such a prohibition. Keeping all walking surfaces in a safe and slip resistant condition is a far more rationale approach and property owners have a responsibility to do so. Kelth E. Galliher, Esq. Sekera Rebuttal report May 30, 2019 Page Two

On Page 16 of the report, Mr. Hayes makes reference to the Burnfield and Powers study relating to the probability of slips and fails in relation to an established COF.

The Durpfield and Powers study was performed in a laboratory setting with individuals wearing full body hamesses and tethered to an overhead structure to prevent them from falling when they 'slip'. The participants were aware that they would be subjected to various COF levels and that at some point; would indeed slip. The published results of that study clearly indicates that if you are walking in a laboratory on a pre-selected walking surface, with specific footwear, you will slip at a determined COF level.

The overwhelming majority of slips and falls do not occur in laboratories under such controlled conditions - they occur in the real -world arens of a multitude of walking surfaces in varying conditions with a wide-ranging assortment of footweat.

Within the same page, Mr. Heyes states; "With respect to the role of slip resistance in the initiation of Ms. Sekera's fall, as noted above, the BOT-3000E (BOT) is supported by both national and international standards and worldwide. While the English XI. Variable incidence Tilbometer (XI) is no longer supported by such standards, it continues to be used in the Molted States."

Mr. Haves falls to reference exactly which 'national and international standards' he is referencing in relation to the BOT-3000E. It should also be noted that the BOT measures dynamic coefficient diffection and not static coefficient of incition.

Mr. Haves is wrong with his statement regarding the Engilsh XL Tribogreter not being supported by hadonal and international standards.

The English XI. Tribometer was validated by the publication of the American Society for Testing and Mafedals Standard: 'eSTM F2508-11'. Additionally, the English XI. Tribometer is the Instrument of choice for the United Sates Army, Navy and Air Ferce in addition to the National Aeronautics and Space Administration (NASA) along with a multitude of national and international corporations.

On Page 17 of the report, Mr. Hayes states in reference to the 0.50 slip resistance standard; "There are, of course; no "excepted national standards" or requirements for safe and slip resistant walking surfaces".

The 0.56 slip resistance level for a safe and slip resistant walking surface is referenced within the ANSI AT2642-2001 national Standard as well as the Uniderwriters Laboratory (UL) national Standard as well as the Uniderwriters Laboratory (UL) national Standard and the National Standard the 0.50 threshold for a slip resistant walking surface.

Mr. Haves conveniently falls to address the seminal study to determine the appropriate level of COF for a safe and allo resistant walking surface. That study is the 1983 University of Michigan Work Surface.

Kelth E. Galliber, Esg. Sekera Rebuttal report May 30, 20,th Page Three

Friction: Definitions, Laboratory and Field measurements and a Comprehensive Bibliography: by James M. Miller, Don B. Chaffin and Robert D. Andres. Within the conclusions of that extensive study is the following:

"The most common recommended COF by standards organizations and by individual authors is 0.5. This value seems reasonable since it allows a small margin of safety over and above the 0.4 COF which was effect clied as needed for walking."

From all materials reviewed, it is abundantly clear that the primary causal factor for Ms. Sekera's slip and fall event was the spilled liquid onto the marble walking surface which reduced the slip resistance level of the walking surface to a slippery and unsafe walking surface.

It should also be noted that the Venetian Hotel-Casine has experienced 196 slip and fall events between sequency 1, 2012 to August 5, 2016 with the majority of these events occurring on the marble flooring within the same approximate area as plaintiff's slip and fall. This level of activity yould certainly indicate a frequency issue that should have been addressed by the Venetian Hotel-Casino at some point.

Respectfully submitted,

Thomas A. Jennings

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### EXHIBIT "I"

Deposition of:

Thomas A. Jennings

Case:

Joyce Sekera v. Venetian Casino Resort, LLC, d/b/a The Venetian Les Vegas, et al. A-18-772761-C

Date:

07/02/2019



400 South Seventh Street • Suite 400, Box 7 • Las Vegas, NV 89101 702-476-4500 | www.goasisreporting.com | info@oasisreporting.com

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- dynamic coefficient of friction that's been -- they make
  reference to a 2014 --
  - A. Yes. I have seen multiple articles like that, but, again, that presumes that someone is sliding across the floor and then proceeds to slip. No relation to static friction.
  - Q. Okay. All right. Let's go to the last page of your May 30th, 2019, report. Look at the last paragraph.
    - A. Yes, sir.
  - Q. It reads, "It should also be noted that the Venetian Hotel Casino has experienced 196 slip-and-fall events between January 1st, 2012, to August 5th, 2016, with the majority of those events occurring on the marble flooring within the same approximate area as plaintiff's slip-and-fall."

Did I read that correctly?

- A. You did.
- Q. What information are you drawing from?
- A. I'm drawing from -- and this is post-December report. And everything that I base my initial opinions and conclusions are based on the materials sent to me at that time.

When I prepared this report, I was provided by Mr. Galliher's office a spreadsheet, a run sheet of

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- slip-and-fall events within that referenced time period at that same approximate area as Plaintiff's slip-and-fall.
  - Q. Did you bring that with you today?
  - A. I don't believe so. It was sent to me via an e-mail.
    - Q. Okay. If you relied on that, why didn't you make reference to that document, that information at the outset of your report of May 30th, 2019?
    - A. Just seemed the appropriate place to put it was at the end of the report.
  - Q. I mean, this is a rebuttal report.
- 13 A. Yes.

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- Q. And so as a rebuttal report, it is intended to rebut, as you're understanding --
- 16 A. Yes.
- 17 Q. -- opinions provided by Dr. Hayes; correct?
- 18 A. Yes.
- 19 Q. This information of 196 slip-and-fall events
- 20 was not provided in Dr. Hayes' initial report; correct?
- 21 That's not where you got the information?
- 22 A. Correct. That is true.
- 23 Q. This is additional information that you
- 24 received from Mr. Galliher; correct?
- 25 A. Yes, sir.

- Q. You didn't look at the actual reports, you just 2 saw a spreadsheet?
  - A. Correct.

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- Q. Is that a spreadsheet that you can produce? 5 You can produce it, right, after this deposition today?
- 6 A. If it has not auto-erased itself, yes, sir, I can do that.
  - Q. Okay. I'm going to ask you to do that
- 9 A. Okay.
- 10 -- since it's referenced in your report. 0.
- 11 A. Sure.
- 12 0. You make the comment here, "same approximate 13 area. "
- 14 A. Yes, sir.
- 1.5 Q. What are you talking about? What area? Is it 16 the whole property or is it just in the Grand Lux
- 17 rotunda? Where is it?
- 18 Within the Grand Lux area, based on what I 19 reviewed in the details of each recorded incident.
- 20 0. So you're -- I'm sorry. You say, "The details 21 of each recorded incident."
- 22 Tell me what the spreadsheet looks like.
- 23 Well, a spreadsheet is a typical spreadsheet. It starts at a certain date and month, year. It 25

specifies a location. It shows a slip-and-fall and it

- just continues on like that within that same general location. That's how it was arranged as a spreadsheet
  - Q. Okay. So did it identify people by name?
- A. That, I don't recall. I think it was more event oriented, but it could have.
- Q. Would it have included Lobby 1, Lobby 2, Lobby 3, that kind of information?
  - A. Yes, sir, I believe it did.
- Q. Would it have included areas like the Grand Hall, the front desk, the porte-cochère?
- A. No. It was simply addressed to the marble flooring, and as I recall, the vast majority were in the same general areas as Plaintiff's fall. I would have to pull the spreadsheet out to refresh my memory.
- Q. Would you consider the Carol Smith fall to be in the same general area as Plaintiff's fall?
- A. Yes, sir.
  - Q. So in your opinion, at least, based on your testimony, so I understand, when you say "same approximate area," the area where Carol Smith fell would be within this Grand Lux rotunda area?
- 22 A. Yes, sir.
  - Q. Okay. So you're saying, then, as I understand it, you received information from Mr. Galliher that there were 196 slip-and-fall events between January 1st,

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- 2012, and August 5th, 2016, occurring in the vicinity of the Grand Lux rotunda?
  - A. Essentially that's correct, yes, sir.
  - Q. Okay. So I'm clear, do you know where the Grand Hall is, the entryway to the property?
    - A. To the property, yes, sir.
  - Q. So when you enter the property, there's a fountain, there's the front desk --
- A. Yes, sir.

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- Q. -- there's a concierge desk to the right, and then if you go to the left as you enter, there's a huge grand hall with paintings on the ceiling.
- 13 A. There is, sir.
- 14 Q. Right?
- 15 A. Yep.
  - Q. All right. So when you say "same approximate area," if there were slip-and-falls there, they would be separate from the 196 slip-and-falls.
- 19 Would that be right?
- 20 A. I believe that's accurate.
- Q. And if somebody slipped and fell somewhere in
  the front desk area, that would not be part of this
- 24 A. I believe --
- 25 | Q. -- number?

- A. I believe that's accurate, yes, sir.
- Q. And if somebody slipped and fell at the Palazzo on a marble floor, that's not part of the 196?
  - A. That would be correct.
- Q. And if somebody slipped and fell at a convention area on a marble floor, that would not be part of the 196?
- A. As I recall. I'm going back on memory reading line after line. I believe that would be correct.
- Q. Okay. Did you ask Mr. Galliher where he got this information?
- A. No, sir. He said it was just provided to him under discovery and that was it.
  - Q. Okay. Are they numbered 1 through 96?
- A. No. They're by date. I think I testified to that to start with. You have to start out with the date and then work your way out.
- 18 Q. Did you count them?
  - A. Yes, I did.
    - Q. Okay. So this is something you counted?
- 21 A. Yes, sir.
  - Q. All right. And did you see -- did you notice that all of these 196 slip-and-fall events, did they occur due to foreign substances on the floor?
    - A. Mostly that was the case, yes, sir. As I

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- 1 recall, they were all due to liquid contaminants.
- Q. Okay. No trip-and-falls, nobody fainting, no
- drunks, you know, swaying and falling to the floor that
- 4 you can recall?
- 5 A. No, sir.
- 6 Q. And that's something that if you still have it,
- 7 you will produce?
- 8 A. Yes, sir.
- Q. When is the last time that you looked at that?
- 10 A. It would have been about a month ago prior to
- 11 preparing the rebuttal report.
- 12 Q. All right. So you would have received it,
- 13 what, about five to six weeks ago?
- 14 A. That's fair.
- 15 Q. Okay. Why would you think it would be erased?
- 16 A. Well, I have an auto-erase on my computer that
- 17 after a certain period of time, the e-mails are
- 18 discarded.
- 19 0. What's it set for?
- 20 A. Usually 30 days.
- 21 Q. Okay. Is there any other information that
- 22 Mr. Galliher's provided you with that you think may have
- 23 been erased by your auto-erase?
- 24 A. No, sir.
- 25 Q. Is there any other information that you've been

## EXHIBIT "J"

#### Deena Mooney

From:

Deena Mooney

Sent

Friday, May 31, 2019 1:02 PM

To:

Thomas Jennings'

Subject:

RE: Sekera

Attachments:

summary of falls ours and peters and georges in date order.docx

Deena P. Mooney, Paralegal to Keith E. Galliner, Jr., Esq. The Galliher Law Firm 1850 E. Sahara Avenue, Ste. 107 Las Vegas, Nevada 89104 (T) 702-735-0049

(F) 702-735-0204

E-mail: dmoonev@galliherlawfirm.com

From: Thomas Jennings [mailto:calneysafety@hotmall.com]

Sent: Friday, May 31, 2019 11:20 AM

To: Deena Mooney Subject: Re: Sekera

#### Thank you Deenal

From: Deena Mooney <dmooney@galliherfawfirm.com>

Sent: Friday, May 31, 2019 11:18 AM

To: Thomas Jennings Subject: RE: Sekera

Thanks I will have him call you Thursday at 9:30 a.m.

Deena P. Mooney, Paralegal to Keith E. Galliher, Jr., Esq. The Galliher Law Firm. 1850 E. Sahara Avenue, Ste. 107 Las Vegas, Nevada 89104 (T) 702-735-0049 (F) 702-735-0204 E-mail: denooney@galliherlawfirm.com

From: Thomas Jennings [mailto:calnevsafety@hotmail.com]

Sent: Thursday, May 30, 2019 4:12 PM

To: Deena Mooney Subject: Re: Sekera

That will work

SEKERA FALLS

Our reports are in black
Peters reports are in care
Georges Reports are in Green
Yellow highlighted reports are the ones that our office and peters office has

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SECURITY						9.		)WG			1	58				-		e)			- Se				T		rin (	tery .		
COMMENTS	Slipped and fell in 2"	City Inches	PAD cleaning moor.	female was walking	through marble area.	slipped and fell into	maple syrup	Slip and fall in unknown	liquid	Slipped and fell on	water	Slip and fall. Floor was	wet and slippery	Flip and fall on	unknown liquid	Slip and fall unknown	red substance (guest	called in tomato sauce)	Slipped and fell.	Unknown liquid on	ground with glass in the	liquid	Slipped and fell on	unknown liquid	Slipped and fell on wel	spot on marble floor	Large puddle of water in	front of Boardon bakery	Slipped and fell. Smell	
LOCATION	Grand Lux		Main	Entrance	V.			Lobby 1		Grand Lux	Cafe	Main Marble		Lobby 1		Lobby 1			Food court				Lobby 1		Grand Hall		Lobby I	<i>i</i>	Mail valet	
REPORT																														
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puddle of liquid on marbie	Slip and fall in large amount of water	Entering casino from	breezeway entrance.	slipped and fell on a	puddle of liquid on the	marble walkway	Walking down Grand	hallway and slipped in	puddle of fluid	Marble area in front of	Grand Lux Cafe guest	seated on floor with a	puddle of water on the	floor around her	Slipped and fell walking	toward the mall valet	Slipped and fell on	unknown liquid on	marble while walking	through "restaurant	row	Owest was walking to	the venetian lower	between pool enfrance	and Bouchon entrance	when he slipped on	water on the floor	Wet floor signs present	and chains posted but	floor not wet at that	time. Guest stated on	incident form that the	event was her fault	Slipped and fell. 10 feet	away another female
	Food court	Sports har			12:		Venetian	front office		Grand Lux	escalators		*		Mall Yalet		Pipot	restaurant				Venezia	tower 540					Food court		,			-	Food court	
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0-1		14.					15.			16,					17.	2//20	18.	3,116.25				19.						20.						21.	

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sating on floor in same area. Second female stated she slipped and fell on a large wet spill	Event occurred the night before. Incident happened in the Grand hallway near DaVinci exhibit. Wet spot on marble floor	Mid-rise guest elevator lobby, large wet spill noted, presumed to be water.	Slipped and fell on a wet spill on marble	Fell in liquid in front of Pinot Brasserie	Guest stated she was getting into elevator in the low rise elevator lobby and slipped in water and fell	Slip and fall, Large amount of liquid on marble floor with no wet floor sign	Sip and fall on marble floor. Guest said that there was a caution sign and a carpet in the incident area	Slip and fall on clear liquid on marble	Slip and fall puddle of clear liquid	Clin and fall on emeand
15. S.	Grand Hall by be had	Lobby 1 Mi	Venetian Sil			Tao Balcony Sli	I breezway Signatura Signa	Front of high Sil	G.	
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	8-4-12	8-5-12	8-13-12	8-24-12	5-11-12	9-27-12	10-11-12	10-13-12	10-16-12	10.35.13
	22	:i	34,	25.	36.	27.	28	29.	30.	21

									9							143					6				**									
food on the marble floor	Slip and fall on wet spot	Slipped and fell on wet	Slipped on large puddle of clear oily fluid	Fell several times on the	wet floor. The marble	and asphalt floors near	these doors were wer	due to being recently	power washed by the	exterior cleaning team	Supped on a one liquid	AND SAID JOIN	anapoet on inquie are ass	Slipped on figuid on	floor and fell		Slipped and fell near the	fountain	Shpped and fell in	melted ice cream on	marble floor in front of	the Jime ice bar	Sipped and fell in liquid	on floor that appeared to	be beer	Slipped and fell in a	iarge puddle of liquid on	marble floor	Slipped and fell in a	puddle of water on	marble floor	Guests reported that	earlier at 2:30 a.m. that	morning they were
	Grand Hall SI	Labby 1 SI	Grand Si	*		<b>E</b>	£.	3	2.		Loboy 1	Main markly		Casino floor SI			Venetian SI	Front Desk fo	Food court St	Ě	E	th.	Lobby i Si	5	<u> </u>	South service   Si	_		haff	lobby			main lobby ea	C .
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	3:22	10:08	11:11	2:46 a.m.			· ·			4, 4,	10:49	D.21 mm	1	11:43			3:35		6:20				1:58			11:18			2:51 a.m.			3:07 p.m.		
	12-8-12	12-26-12	2-26-13	7413							7-2-5	21 90 0	61-07-6	4.13.13	!		5-11-13		5-15-13				5-16-13		933	5-17-13			5-19-13			5-22-13		
7	32.		34	35.					•	1	ő.	22	'n	35		18	39.		40.				41.			45			43.			44.		0

taking photos of themselves near the fountain in the main lobby when one of them slipped and fell backwards in a puddle of water	Guest exiting elevator lobby slipped and fell on liquid in the marble floor	Slipped and fell on some blue liquid near bottom of esculators d	carlier that evening at approximately 7:30 p.m., she had been walking on the main marble near the front entrance Venetian.  Casino when she slipped and fell on wet area of the marble floor.		
	Elevator Iobby	Rottom of escalators which lead from Grand Canal Shoppes to Casino floor Casino floor	Main marble	Hotel elevator  Orand  ballway	Grand hallway Second floor retail shops
			4		3-13 3:00 p.m. 4-13 12:29 pm.
			47. 6-21-13	48. 6-22-13	50. 6-23-13

Security department	reached out to a guest regarding a tweet she had posted regarding her slipping on water in the yteat half at the venetian. Guested stated she slipped and fell on 6/24/13 and repoted it to front desk. Guest refused because she was in a hurry to get to the afroot.	Slipped and fell on the marble floor. Water on floor	Slipped and fell in puddle of water	Slipped and fell on a puddle of liquid on marble walkway	Slipped and fell on some liquid on the marble floor	Slipped and fell on some water	Slipped and fell on the wet flaor	Slipped and fell in large puddle of water while walking towards the fountain the grand hall
Great hall		Casino and food court	Pir 10 fowardss Grand Lux Cafe	Pit and pit 4	Entrance to Guggenheim Museum	Candy Apple and Brownie stall in front of the Grand Lux Café	North entrance near formtain	Grand hall
8-								
4:0 p.m.		10:49 a.m.	11:28 a.m.	8:15 p.m.	4:34 p.m.	8:10 р.т.	8:05 p.m.	11:15
6-26-13		6-30-13	6-30-13	7-12-13	7-20-13	7-27-13	7-28-13	8-1-15
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Slipped and fell in a	puddle of clear liquid on	the marble floor	Slipped on wet spot on	the marble floor	Slipped and fell on	liquid on the marble	floor	Guest reported that	earlier that same	morrang at	approximately 11:30	a.m. slipped and fell on	some red colored liquid	Guest slipped and fell	on the wet marble floor	in front of Delmonico's	Steakhouse	Slipped on the marble	tile		Guest slipped and fell	on an unknown	substance on the marble	floor	Slipped and fell on a wet	spot on the marble floor	Slipped and fell on clear	liquid on the marble	floor. Pieces of broken	glass in the liquid	(hest slipped and fell	on an unknown liquid	on the marble floor	Shpped and fell on clear	liquid on the marble	lloor	Guested slipped and fell
Lohby 1			Front desk	globe area	Restaurant	row		Grand	Colonnade	•				os	Steakhouse			ian		Entrance	Ages	Theater			Noddle Asia		1	Food Court			Front desk	area		Near poker	moon	+	Main marble
						æ																			199									•			
3:32 p.m.	*		À.	p.m.	3:20			1:03 p.m.						9:22 p.m				8:40 p.m.			730				9:27 p.m.		10:56	p.m.			6:33 p.m.			4:21 p.m.			121 a.m
8-3-13		5 55 6	8-10-13		8-20-13			8-24-13					-20	8-28-13				9-16-13			10-6-13				10-6-13		10-18-13				10-19-13			10-25-13			11-1-13
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		Mary Ros Eve Gizelbach Ryan Meyer J. Lonez renort writer	Devon O'Brien manager Christopher Mosier asst. security manager G, Rescigno report writer David Macmism		Conic Klaver Joe Barrett facilities senior watch L. Sivrais report writer Joe Barrett	Manny Argnello R. Marquez report writer David Boyko	Thomas Harris security officer Gary Reseigno security EMT 7. McFate report writer Detek Santillan facilities	Christopher Daniels Derek Santillan	Karen Sidhoo front desk manager Tim Alvonells security shift manager T. Morgan report writer Sean Pemberton	Connic Kulver
on the main marble area. Guest was noted as being intoxicated	Slipped and fell on the marble floor in the front of Grand Lux Café cartier that morning at approximately 6:00 a.m.	Slip and fall	Slipped in apple cider given out by elves who are employees	Slipped and fell on a wet area on the marbie floor next to the WOW fountain feature	Water on marble	Water on marble	Wet marble	Water on marble	Wet marble	Wet marble
arca	Grand Lux Calé	Orand Luxe Caff	Orand Hall	WOW fountain feature	Lobby 1	Grand Hall LV	Grand Hall	Lobby 1	Lobby 1	Grand Luxe
	b	1311V-5502	1311V-5588	*	1401V-5339	1405V-0423	1405V-0687	1405V-0704	1405V-5900	1406V-66937
	7:54 a.m	527 am.	1:54 p.m.	3:07 p.m.	12:28 g.m.	4:42 p.m.	Comment Selection		9:49 р.ш.	2:10 p.m.
		11-24-13	11-24-13	13-27-13	1-26-14	5-2-14	5-3-14	5-3-14	524.14	6-28-14
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Nicholas Coronado Andres Florentino J. Lopez report writer John Burnett security officer	Brittany Peck front desk manager Sean Pemberton engineer L. Sivras report writer	J. Larson report writer T. Mofate EMT/SO Mertick Anderson Facilities Ene.	Seng Han front desk manager E. Gizelback report writer	Encolo Johnson: Aust. Soc. (Miles. Britainy Peck Front desk Innig. Taylor McFeire, 2MT S. O. G. Rescinto Report wither	Jacob Johnson asst. security mainings Britany Peck from desk manager Tyler McFare EMT security G. Rescigno report writer	Tim Avonellos security shift manager Conie Kluver front desk manager kT. Morgan report writer	Any McCaslin front desk marager Kyle Donaldson Asst. security manager T. Morgan report writer	Allen Backiman facilities L. Sivrais report writer	
	Liquid stated he had fallen yesterday see report 1407V-0807 (missing this report)	Water on floor	Drink on floor Prior to victim slipping group of unknown males with "yard" like drink spilled on floor		Manual India	Fall happened at 6:00 p.m. victim stated there was a gay there said his buddy dropped his bottle of alcohol and left it there	Wetmarble	Liquid Victim Luz Gamino (unredacted)	
	Lobby 1	Grand Luxe	Grand Hall		I Section	Venetian front desk	Lobby 1	Grand Hall	[ A 32
	1407V-1121	1407V-2272	1407V-2142	Solemus.	14077-3057	1407V-4386	1407V-6125	1407V-6151	180
	6:05 р.т.	Z	12:30 8.m.		\$502 sm	7:14 p.m.	5:31 p.m.	455 <i>T</i>	m42742
	7-5-14	7-10-14	7-10-14	FFF14		7-18-14	7-25-14	7-25-14	
	82.	23	25		300	.78	88	. 89	

Chris Medicini S.O.	Thomas Lamber from desk minister Christopher Moster asst. security manager Sem Pemberton engineo. G. Rescigno.	Mary Rosk front desk manager Joseph Plorio security officer Joseph Larson EMT security officer T. McFate report writer Abimael Suarez internal maintenance PAD	Mary Ros front desk manager John Ballesteros facilities team member E. Gizelbach report writer	Mary Ros front desk manager Garry Lee security officer E. Gizelbach report writer	Mary Ros. Devisibles. Moste McAuntry Facilities  Larson, Report Writer 1/7/75	Many Ros from SE institute Monie McAnnity facilities 1. Larson report writer	Nachie Bakan, S.O. G. Ressigno, report Wilking Derek Sunfillen, Facilities	Incob Johnson asse, Security infinger Archie Baton security officer G. Ressigno report writer Derek Santillon facilities	Jacob Johnson asst. security manager
	Mond	Water fluid was spilled by unknown male at 9:48	Tripped over own feet	Tripped over own feet Marc Fesel engineer no defects but a wer floor	Fall Reported need friorating, Fall occurred needs bathroom by Grand Luxe Water	Pall reported need mounting the courted need bedingons by Grand Luxe Weter	large water spill	1222 VANT 1911	Slipped due to water or
		Lobby 1	Гоббу 1	Lobby 1		11 Vacian Tower 121		Lobby 4	Grand Hall
11.110000000000000000000000000000000000	M674-7161	1407V-7375	1408V-0843	1408V-1088			Bau-navey		1409V2807
	100 A	9:55 a.m.	4:31 a.m.	ď		<b>2</b> 4		2-43.pm	3:17 p.m.
		7-30-14	8-4-14	8-5-14	21 86 8		(1) (1) (1)		9-13-14
	8	26	93.					<b>36</b>	86

Tyler Corbely field training officer G. Reseigno report writer	Nicholas Coronado Mary Ros Hinkle Z, Hakim report writer Rosa Estela facilities	George Valley security manager Jonathan Derleth front desk manager John Wells security officer Z. Hakim report writer James Guernick security officer	Nachely frond desk manager Zachary Hakim EMT security E. Gizelbach report writer Rudy Concention facilities engineer	Sang Hen hotel manager Tim Avonellos security shift manager L. Sivrais report writer Derek Sentillan facilities		Nicholas Coronadosis manager Janthen Denut front desk manager Jose Lopez EMT security Z. Hakim report writer Theodore Bash facilities		Tim Alvonellos security shift manager Thomas Lambert front desk manager
drink spill that another guest caused. Tyler Corbely had rapified security serlier about his stand by due to this fluid spill.	3 piles of thees slip and fall	Slip and fall on marble. "I slipped on something spilled on marble" pictures of liquid locks like milk	Tripped over feet	Liquid Ashay Shah minor (not redacted) Jignesh Shah father		Tions.	Pell on fiquid	Water "there appeared to be water all over
	Lobby 1	Grand Hall	Lobby 1	Lobby 1	Venetian Front Office	Marketini Trout office	Venetian Front Office	Lobby 1
	1409V-3261	1409V-6750	1410V-2293	1412V-4685	1301 X-3857	1507.9-3857		1501V-6887
	5:29 a.m.	1:30	2:08 а.п.	5:24 p.m.			11:49 p.m.	2:53 p.m.
_**	9-15-14	9-30-14	10-11-14	12-23-14				1-31-15
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*			Lobby U	1865 Lobby T.	Lobby U	Lobby T. Maria	Lobby II (Feeth
5			Slipped and fell on unknown liquid	Slipped and fell on unknown liquid	Slipped and fell on unknown liquid	Lobby 1 Slipped and fell on unknown liquid	1:37 Lobby 1 Slipped and fell on unknown liquid
Under Completion National Manager Sec. Magnification Designation of L. Dezler Report writer	English Suppled on Striked beverage	English Suppled on Striked beverage	Library Straight on Straight o	Entering County Suppled on	Ellipse ( Crient Supped on Stiffed beverage	1502 Walter Control on Spirite Supplet on	T28-p.m. 1507/West 100/Est st. Criquity Supped on strike boyunge
		Light Severage	1966by 1 Liquid Sulpherwale spilled beverage	1985by 1 Liquid Supperfice	1985by 1 Liquid Supperfice	Spilled beverage	F28.pr.m. [1965by] [14quide/stippedron
ut did nor fall		Slipped but did not fall on liquid		Slipped but did not fall on liquid	Slipped but did not fall on liquid	Slipped but did not fall on liquid	Lobby 1 Slipped but did not fall on liquid
Slip. "I observed a wet Melissa Perry front desk manager sticky spot on marble Bryan Greenfield facilities Root"	Slip. I observed a wet sticky spot on marble floor	l observed a wet spot on marble	Grand Hall Slip. "T observed a wet sticky spot on marble floor."	1561 Grand Hall Slip. "T observed a wet sticky spot on marble from"	Grand Hall Slip. "T observed a wet sticky spot on marble floor."	1561 Grand Hall Slip. "T observed a wet sticky spot on marble from"	1503V-1561 Grand Hall Slip. "T observed a wet sticky spot on marble floor."
Slipped and fell on wet spot	Slipped and fell on wet spot	ed and fell on wet	Grand Hall Slipped and fell on wet spot	Grand Hall Slipped and fell on wet spot	Grand Hall Slipped and fell on wet spot	Grand Hall Slipped and fell on wet spot	8:45 Grand Hall Slipped and fell on wet spot
"appeared to have	"appeared to have ence or grease on	Slip. "appeared to have red sence or grease on	Lobby 1 Slip. "appeared to have red sence or grease on	5040 Lobby 1 Slip. "appeared to have red sence or grease on	Lobby 1 Slip. "appeared to have red sence or grease on	5040 Lobby 1 Slip. "appeared to have red sence or grease on	1503V-5040 Lobby 1 Slip. "appeared to have red sence or grease on
		red sence or grease on marble" previous injury under report #1503V-	red sence or grease on marble" previous injury under report #1503V-	red sence or grease on marble" previous injury under report #1503V-	red sence or grease on marble" previous injury under report #1503V-	red sence or grease on marble" previous injury under report #1503V-	red sence or grease on marble" previous injury under report #1503V-
	00 50	00 80	00 50	S 51	00 50	SS 81	
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wet wet	unknown liquid  Liquid Supped on  Supped but did not fall on liquid Slipped but did not fall on liquid Slipped but did not fall on liquid Slip. "I observed a wet sticky spot on marble floor" all Slipped and fell on wet spot red sence or grease on marble" previous injury under report #1503V- 5119 (we don't have	unknown liquid  Liquide Supped on  Supped but did not fall on liquid Slipped but did not fall on liquid Slipped but did not fall on liquid Slipped and fell on wet sticky spot on marble floor"  Slip, "appeared to have red sence or grease on marble" previous injury under report #1503V- 5119 (we don't have	Lobby 1 Slipped but did not fall on liquid spot on marble floor.  Crand Hall Slip. "I observed a wet sticky spot on marble floor."  Crand Hall Slip. "I observed a wet spot on marble floor."  Crand Hall Slipped and fell on wet spot on marble floor.  Lobby 1 Slip. "appeared to have ned sence or grease on marble."  I obby 1 Slip. "appeared to have ned sence or grease on marble."  I spot marble." previous injury under report #1503V-5119 (we don't have	Lobby 1 Slipped and fell on wet spot Lobby 1 Slipped and fell on marble floor"  Grand Hall Slip. "T observed a wet sticky spot on marble floor"  Grand Hall Slip. "spot and fell on wet spot marble floor"  Slip. "spot or grease on marble red sence or grease on marble red sence or grease on marble floor"  Slip. "spot spot #1503V-5119 (we don't have	Unknown liquid  Light Supped on griffed beverage  Lobby 1 Slipped but did not fall on liquid  Grand Hall Slip. "T observed a wet sticky spot on marble floor."  Grand Hall Slip. "spot on marble floor."  Grand Hall Slipped and fell on wet spot marble floor."  So40 Lobby 1 Slip. "spocared to have red sence or grease on marble." previous injury marble." previous previous injury marble." previous pr	Unknown liquid  1502/CECTOR ENDER CONTROL CONT	1:28 p.m. 1503V-1561 Grand Hall Slipped and fell on wet sport as such a
Unknown inquid  Equipment Stipped on  Esquides Stipped on  Stipped but did not fall on liquid  Stip. "I observed a wet sticky spot on marble floor"  Stipped and fell on wet spot	3 3	3 3	Lobby 1 Grand Hall Lobby 1	[Self Grand Hall Grand Hall Grand Hall	[Selection of the color of the	1503V-1561 Grand Hall 1503V-5040 Lobby 1	1:28 p.m. 1503V-1561 Grand Hall 8:45 a.m. 1503V-5040 Lobby 1
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the marble tile surface to the wood surface	Strategical at the source of t		Slipped and fell on broken bottle of alcohol	Slip. "small puddles of what appeared to be a clear liquid"	Slipped on marble floor in front of fountain		Warerondon	Slipped and fell on wer surface	Sfip	Slipped and fell on spilled coffee	Strategy and
			Grand Mall	Grand Hall	Grand Hall			Lobby 1	Lobby 1	Lobby I	LI HINT
	STAV-5396			1505V-0844		<b>35</b> 057-3319		8	1505V-7253		1505V-7506
			3:25 p.m.	1:08 p.m.			<b>11.8 55 3</b>		7:36 a.m.	_	# XX p. m.
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Thomas Bares No. Michael Perez, No. D. Davilla Report wife Heather Kardmann, S.O. Zathary Hakim, BMT S.O.	Anthony Bersano asst security manager Thomas Lambert front desk manager Zachary Hakim security officer EM I Michael Perez security officer Heather Kaufmanan security officer S. Davla report writer		Topez report writer	Amonio Lopez security offices David Magnuson A. Lopez geport writes		Water Rose front desk managet Chira Resengano Security/EMT John Wallis Security Officer Langua Report writer	Mary Res from desk manight Gary Rescigno security EMT John Wells security officer J. Larson report writes Bryan Greenfield facilities	
	STEWARD TO A STATE OF THE STATE	Slipped and fell on water	Liquid D	Wetter Market We De County of the Spill was mall comprised of droplers of what seemed to be water stretching about a foot and a half in a streight line on the tile"		10.0	My ark infl. small pool of clear liquid on Community Income beauty? In	Slipped and fell on fluid
	10 may 20	Lobby 1	Lobby 1	TORNIA OF	Lobby 1		<b>566</b>	Lobby 1
f i				15067-2824			1506V-7/480	
			f.vat		12:51	Pas		11:38
	3505.5 MT%	\$-30-15		134. 6-12-15	6-12-15		630 IS	6-30-15
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THE PROPERTY OF THE PROPERTY O	SIP WILL HERE	Slipped and fell on water	Slip and fall	Slipped and fell on water	Stip substate Lighter and floor at approximately 7:05	Shipsoffwells, figure of theor at approximately, 7:05	Slipped and fell due to liquid	Slip and fall, Sofia Lovgren victim (unredacted) Swedish passport	Slipped and fell	Slip and fall, Puddle of water on floor	Slip and fall coming out
Cobby 4	6 Venezia Tower 417 Lobby 4	Lobby 4	Grand Hall	Grand Hall		Tower 129 Lobby 1	Midrise elevator near Lobby 3	Main cuttance	Main	Lobby 1	Lobby 1
	93836		1507V-5024		15027-5129	150774-51220		1507V-5392		1508V-0357	
	11173	12:40	1:47 a.m.	1:47	8.18 a.m.		85:138 80:138	5:36 а.ш.	5:36	10:48	10:48
	<b>3</b> 1657	7-5-15	7-19-15	7-19-15	\$163.15	(X2)	7-19-15	7-20-15	7-20-15	8-2-15	8-2-15
	140.	141.	142.	143.		145	146.	147.	148.	149.	150

		Jacob Johnson asst. security manager Jonathan Derleth front desk manager L. Dozier report writer Glea Helman facilities	Meeh Mysen Ass. Sommy Conference of Manager Alian Hill security officer C. Resigno report writer	Moch Johnson asst security manager Brittany Peck from desk manager Allan Hill security officer G Resolgno report writer		Michael Perez security officer Eddie Hoang security manager Mathan Byers facilities Mare Fesel facilities	*	Hellow Manufert front desk manager D. Cabada report write: Name Feed facilities Joseph De Josus scope(FEM)	Thin Alvonellos security shift manager Thomas Lambert Bont desk manager
of the Venetian Gift Shop. Security saw puddle of water	slipped and fell unknown liquid	Slip and fall	Sing audi Sali Urbon contacting surveillance I was advised an indenovin guest Ind dropped a	Stip and fall blying contacting surveillances was advised an unknown guest had dropped a bucket	Slip and fall puddle of water. Several warning signs around area of fall, Unknown guest dropped a bucket in area	Slip and fall on water Susan hammonds (unredacted)	Slipped on some water	Stip and fall cleatifully. Significant pool of water.	Significant pool of
	Grand Hall	Grand Hall		1,0000 1;	Lobby 1	17 Palazzo Tower 141	Hallway by Grand Lebby	2	TOP 1
		150 <b>8</b> V-1866	15087/-1869	68 15 15 16 16		1508V2554		130878-7286	15088-7246
	-	1:30 p.m.		2005 m	2:00	1:40 a.m.	1340		
	8-8-15	8-8-15		\$1.88 8.	8-8-15	8-14-15	8-14-15		4.20-17
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D'Cabadar Borl writer Marc Fesel facilities Joseph De Jesus security officiens MI		f in Abbrellos serimito, infl manager Nachely Martinez from desk manager f. De Jesus report writer Catherine Carlson security of field	Tim Alvonellos security shift mariged Nachely Martinez front desk mariger Joseph De Jesus report writer Catherine Carlson security officed Derek Sarcilian facilities		Matthew Kaufman security manager Thomas Lambert front desk manager D. Cabada report writer Jose Lopez security officer Peter Guaziardo facilities		Thomas Lambert front desk manager Tim Alvonellos security shift manager D. Cabada report writer Shane Navara facilities	Devon O Brief C. R. selsor report Spirits	Jacob Johnson asser Scourice infinitely Devon O'Brien G. Resistano report write:		Scot Johnson William actual transfer
Water	Slipped on clear liquid	Nife and III Meritour	Spilled drink on floor	Slipped and fell while existing the Venetian tower elevator. Spilled drink of floor	Slip and fall red liquid	Slipped and fell on red liquid substance	Slip and fall clear liquid	Slipped on clear fiquid buffit hancomes and buffit	Stap and full. Fell earlied in the day at 13.45— 12:05 "very wet floor"	Guest slipped earlier in day, Liquid on floor	Liquid
	Lobby 1	Lobbyn	[50bby]	Lobby 1	Grand Hall	Grand Hall	Lobby 1	Lobby 1 1 Guest services	Guest ser (1728 podmin	Lobby 1	London 1
		1509V-31992			1509V-3312		1512V-5875	1602V-7230			1605 WH. 181
			m 0 65 9	6236	11:26 p.m.	11:26	3:32 p.m.	3.32			
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	<u>र्</u> यकुष्ट	Slipped on wet spot on floor	Cup of coffee spilled on floor. Fall occurred earlier in the day 11:45 – 12:00	Slipped on coffee spilled on floor		Stykens fatt Pudate gg	Stipped on a puddle of liquid near trash cans by Juice Farm	Slip and fall. Puddle of water	Slipped and fell in puddle of water	Media Wilher between	Supand fall, Walked between wet floor signs	Slip and fall
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Jason Palm guest (unredacted	Slipped on floor	Suppost Ball Occurred op WIN 16 SO TRUK! Was attempting to sup foot traffic when he suppost and fell	Sitp and fall-Cestrated on 4/10/16 SO Relix was attempting to stop foot traffic when he supped and fell	Shipped and fall security guard named Felix was trying to stop foot traffic at time of fall	Stripes Clean Picture of Section cap and liquid on floor	She she from Picture of the solo cup and liquid on floor	Guest slipped and fell on unknown liquid	Liquid	Slip and fall earlier in day approx. 6:49
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### EXHIBIT "K"

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NARRATIVE

On November 4th, 2016 at 12:39pm, I was dispatched to the area outside of the restrooms adjacent to the Grand Lux Cafe for report of a slip and fall incident. I arrived on scene and met with Las Vegas Tours (business located in Grand Canel Shoppes) employee Sekera, Joyce who was seated on the marble flooring. I noted that a Public Areas Department team member was on scene and mopping the flooring in the area. Sekera apologized for falling and did not appear to be in any immediate distress. I did not observe an obvious injuries to threats to life at that time.

Sekera was alert and oriented to person, place, time, and events, had a patent airway, and was breathing adequately. She stated she was walking through the area when she slipped in what she believed was water on the floor. She reported that she fell backwards and put her right hand behind her head to protect it. She landed on the marble flooring and her left elbow struck the base of a pillar next to her. She denied striking her head during the fall and denied losing consciousness prior to, or after, falling. She denied any head pain, neck pain, back pain, weakness, dizziness, or nausea at that time. I noted that she was guarding her left elbow and reported she was only experiencing pain there at that time. She stated she was embarrassed to which I offered to assist her to a more private area. She agreed and was assisted to a standing position. I asked if she felt any new pain, weakness, dizziness, or nausea to which she denied at that time. She agreed to be assessed in the Medical Room and refused wiselchair assistance. She was able to ambulate on her own to the Medical Room and was able to sit without assistance.

Sekera's left elbow was exposed which presented with an abrasion. I did not observe any other injuries or deformities to the area. Palpation of the area showed an increase in tenderness with no obvious signs of instability or crepitation. Distal circulation, motor function, and sensory function were found intact in the left arm. Grip strength was found to be equal bilaterally in the upper extremities. She rated her pain at approximately 7 on a 1-10 severity scale. She had a limited range of motion in the left albow due to increasing pain on movement. She stated that she was starting to feel a tingling sensation in left phalanges it and it (index and middle finger). A SAM splint was formed on the right arm and applied to the left arm. The splint covered the left albow and wrist and was secured using four-inch Kerlix gauze and tape. Distal circulation, motor function, and sensory function were rechecked and found to be intact with no changes. The splinted left arm was placed into a

e designis	DATERNAL.	MERCHANY	chie nimoesi
J. Lamon Öndöttät	11/04/2016 15:20	Michael Deen Diobelica	11/05/(6

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Page I of 2

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Photographs of Sekera's left arm		
Photographs of Sekera's shoes (top and bottom)		***
Photographs of the area of incident		-6.
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CR-1 Largo/02583) Retend by Joseph Largon

Page 2 of 2

APDC (Box. 0)/22/19 Frint Date 1.919/2016



### Acknowledgement of First Aid Assistance & Advice to Seek Medical Care

I for my guardiant have been informed that only an initial Emergency First Aid treatment and evaluation has been rendered to me by a Venetian or Palazzo Emergency Medical Technician (EMT) who is not a medical doctor and that I for my guardiant have been advised that I should seek the advice of a physician as soon as possible.

U Lor my guardian) refuse treatment by a Venetian or Palazzo Emergency Medical Technician (EAST) and have been advised that I should seek the advice of a physician as soon as bossible.

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Phone: (702) 467-5457 Witness:	
Witness: 1	A
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# EXHIBIT "L"

#### 1 DISTRICT COURT 2 CLARK COUNTY, NEVADA 3 COPY JOYCE SEKERA, an Individual, 5 6 Plaintiff, Case No. A-18-772761-C 7 vs. Dept. 25 8 VENETIAN CASINO RESORT, LLC, d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company; LAS VEGAS SANDS, LLC d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company; YET UNKNOWN EMPLOYEE; DOES I through X, inclusive, 12 Defendants. 13 14 15 DEPOSITION OF JOSEPH LARSON 16 Taken at the Galliher Law Firm 1850 East Sahara Avenue, Suite 107 Las Vegas, Nevada 89104 17 18 On Thursday, October 11, 2018 At 2:15 p.m. 19 20 21 22 23 24 Reported By: PAULINE C. MAY 25 CCR 286, RPR

Canyon Court Reporting, Inc. 6655 West Sahara Avenue, Suite B200 Las Vegas, NV 89146 (702) 419-9676

1	Q All right. Look at where it says, under "MO
2	data, " it says "Incident Information." About the
3	fourth line down says "PHI, outside vendor." What is
4	that?
5	A *PRI* is protected health information and
6	then "outside vendor" would be not a Palazzo Venetian
7	team member and not a guest of the hotel. So that
8	would be somebody who is a temp worker or somebody who
9	works in a business on the Venetian Palazzo property
10	that's not officially employed by the Venetian or
11	Palazzo,
12	Q Then you have Surface Conditions: Dry,
13	marble, flat.
14	A Correct.
15	Q Why did you select dry as opposed to wet?
16	A The reason I did that is because that was my
17	assessment of the area, and that was done on an
18	accident scene check which is VEN018.
19	Q Let's go to still in Exhibit 1, VENOG7,
20	This is called a Person Profile. Is this the same
21	kind of form you fill out in other words, where you
22	get on and you click boxes?
23	A Gorrect.
24	Q Just give us based on what you clicked
25	here under "MO information," give us a summary of at

## EXHIBIT "M"

Electronically Filed
7/23/2019 8:35 AM
Steven D. Grierson
CLERK OF THE COURT

ORDR Michael A. Royal, Esq. Nevada Bar No. 4370 Gregory A. Miles, Esq. Nevada Bar No. 4336 ROYAL & MILES LLP 1522 West Warm Springs Road Henderson Nevada 89014 Tel: (702) 471-6777 6 Fax: (702) 531-6777 Email: mroyal@royalmileslaw.com 7 Attorneys for Defendants VENETIAN CASINO RESORT, LLC and LAS VEGAS SANDS, LLC

#### DISTRICT COURT

#### CLARK COUNTY, NEVADA

JOYCE SEKERA, an Individual;

Plaintiff,

VENETIAN CASINO RESORT, LLC, d/b/a
THE VENETIAN LAS VEGAS, a Nevada
Limited Liability Company; LAS VEGAS
SANDS, LLC d/b/a THE VENETIAN LAS
VEGAS, a Nevada Limited Liability Company;
YET UNKNOWN EMPLOYEE; DOES I
through X, inclusive,

Defendants.

\* .

CASE NO.: A-18-772761-C

**DEPT. NO.: 25** 

FINDINGS OF FACT, CONCLUSIONS OF
LAW AND ORDER GRANTING
DEFENDANTS' MOTION FOR PARTIAL
SUMMARY JUDGMENT ON MODE OF
OPERATION THEORY OF LIABILITY

Defendants VENETIAN CASINO RESORT, LLC, and LAS VEGAS SANDS, LLC (collectively Venetian), filed Defendants Motion for Partial Summary Judgment on Mode of Operation Theory of Liability on May 21, 2019. Plaintiff filed an opposition on May 28, 2019. Defendants filed a reply on June 18, 2019. A hearing was held on June 25, 2019, Keith E. Galliher, Jr., Esq., and Kathleen H. Gallagher, Esq., of The Galliher Law Firm, representing Plaintiff JOYCE SEKERA, and Michael A. Royal, Baq., of Royal & Miles LLP, representing Venetian. Upon review of the motion,

R:1Master Case Polder\38371 BPleadings\4Onder (Mode of Operations MSJ).wpd

JUL 1 0 2019

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ROYAL & MILES LLP 1522 W Warm Springs Road Henderson NV 89014 Tel: (702) 471-6777 • Fax: (702) 531-677 9

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9. The Self-Service Mode of Operation theory of negligence under Nevada premises liability law is a narrowly limited exception to the law applied in circumstances where a business owner has chosen a self-service mode of operation for its business requiring its guests/customers to perform tasks traditionally performed by employees; and that the guest, in the performance of that task traditionally performed by the businesses employee, caused a hazard to be present on the owner's premises. (See FGA, Inc. v. Giglio, 128 Nev. 271, 281, 278 P.3d 490, 496 (2012), citing Ciminski v. Finn Corp. 13 Wn. App. 815, 537 P.2d 850, 853 (Wash. Ct. App. 1975).)

- 10. There is no evidence to support a claim that Venetian chose a mode of operation that requires its guests/customers to perform tasks traditionally performed by Venetian employees.
- 11. There is no evidence to support a claim that any guest/customer of Venetian was performing said self-service task traditionally performed by a Venetian employee that caused the hazardous condition of which Plaintiff complains, to be present at the Venetian premises.
- 12. The absence of evidence that the Alleged Condition was the result of a Venetian customer or guest performing a self-service task that was traditionally performed by employees is dispositive to application of the mode of operation approach.
- 13. The mere fact that the Venetian property sells food and beverages to patrons who are then aflowed to move about the premises is not enough to apply the mode of operation theory of liability under Nevada law.

#### ORDER

IT IS HEREBY ORDERED, ADJUDGED AND DECREED that Defendants Motion for Partial Summary Judgment on Mode of Operation Theory of Liability is GRANTED.

R:\Master Case Folder\383718\Pleadings\4Order (Mede of Operations MST); wpo

1	IT IS FURTHER HEREBY ORDER	RED, ADJUDGED AND DECREED that Plaintiff is
2	precluded from having the jury instructed on	the mode of operation theory of liability at trial.
3	DATED this 19 th day of Jul	2019 - 7
4	DALLED WES will be	T20000
5	×	DISTRICT COURT JUDGE
6		
7	Submitted by:	Rigorewood by:
8	ROVALLE MILES LLE	THE GALLISER LAW FIRM
9	Michael A. Royal (Esc.)	Keith E. Galliher, Jr., Hsq.
10	Nevaga Bar No. 4370	Nevada Bar No. 220 1850 B. Sahara Avenue, Suite 107
11	Gregory A. Miles, Esq. Nevada Bar No. 4336	Las Vegas, NV 89014
12	1522 W. Warm Springs Road Henderson, NV 89014	Attorneys for Plaintiff JOICE SEKERA
13	Attorneys for Defendants VENETIAN CASINO RESORT, LLC and	* a
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# EXHIBIT "N"

The Venetian Las Yegas The



Privacy Policy
Last Updated: May 2018

This is the Data Privacy Policy ("Privacy Policy") of Venetian Casino Resort, LLC and its parent, affiliate and subsidiary entitles (collectively, the "Company") located in the United States. In order to provide multiple access points to the services and products we offer, the Company operates many websites, including, but not limited to, www.venetian.com; www.palazza.com; www.palazza.com; www.palazza.com; www.palazza.com; www.palazza.com; www.palazza.com; www.palazza.com; end www.eanda.com. Any one of these websites may ask for and collect your personal data in order to provide you with our products and/or services, enhance your experience, and provide you with other relevant information about our offerings. This Privacy Policy applies to activities the Company angages in on its websites and activities that are offline or unrelated to our websites, as applicable. We are providing this notice to explain our information practices and the choices you can make about the way your information is collected and used.

This Privacy Policy sets forth the principles that govern our treatment of personal data. We expect all employees and those with whom we share personal date to adhere to this Privacy

CHECK RATES

#### The Venetist® Las Vegas | Privacy Policy

The Company is committed to proteoling the Information that our guests, prospective guests, partons, employees, and suppliers have entrusted to us.

Title P every Policy applies to all personal data in any format or medium, relating to all guests, perceptuitive guests, patrons, employees, suppliers and others who de business with the Company.

#### Note to EU and non-EU Residents

The Company respects all individuals' privacy rights under all the laws that apply to it, all over the world. We work to comply with privacy laws, including, but not limited to, any right you may have if you live in or visit the United States, Macao, or Singapore where our properties are located.

The Company voluntarily stee to accommodate privacy requests made by Individuals, Each request is evaluated to determine whether it can be accommodated without violating legal obligations and without creating a risk to the security or integrity of the other information we hold.

Fot residents of the European Union ("EU"), European Economic Area ("EEA") and Switzerland, the Company recognizes the legal privacy protections afforded to individuals located in the EEA, the EU, and Switzerland, with regard to personal data. For more information about this, please read the Notice to Randents of the EU, EEA, and Switzerland provided below.

#### Personal Date We Collect and Use General Information

When you use the internet, your computer may transmit certain highmation to the servers that host the websites you visit. The information may include the type of internet browser you are using, the type of computer operating system you are using, your internet Portal (IP) address, the pages your visited on our websites, and now you arrived at our websites. When you visit our websites, we collect this information, and we use this information to create a better user experience, to identify areas for improvement on our websites, to enhance the security of our systems, and to provide information on our special offers and promotions.

#### Cookies

Mital Are Cooklest. A "cookle" is a small text file that a website can place on your computer by store your preferences. Cookles are not parsonally identifiable by themselves, but they can be linked to personal data you provide to us.

How We Use Capkies. We may use pooldes, including Google Analytics, so that we can improve your online experience, including to detect your browser's capabilities, to track ade we display to your loster login and putchase information of your choice, and to generate statistics on website usage.

#### The Venetland Las Vegas | Privacy Policy

You'r Control of Cookles: Most web browsers allow some control of cookles through your browser settings. You can opt out of cookles and advertising related to the same by visiting the Network Advertising Initiative opt-out page: http://www.networksdvertising.org/chalces.

According to its own policy, Google does not collect any personal data using Google Analytics.

Nevertheless, if you do not want to use the remarketing feature from Google, you can disable it by changing the appropriate settings at http://www.google.com/settings/ade.

You have many choices to manage cookies on your computer. Most browsers allow you to black or delete cookies from your system, and you can set most browsers to prevent cookies from being placed on your devices. If you do this, however, you may have to manually adjust preferences every time you visit our websites and it may not be possible to use the full functionality of the websites. To learn more about your ability to manage cookies, places consults the privacy features in your browser.

#### Personal Data

We only collect personal data that you provide to us, or that we are authorized to obtain by you entry law. For example, we obtain credit information to evaluate applications for credit, and we obtain background check information for employment applications. The type of personal data we collect from you will depend on how you are interacting with as using our website, products, or services. For example, we may collect different information from you when you make reservations, purchase gift certificates or merchandise, participate in a contest, or contact as with requirets, feedback, or suggestions. The information we collect may include your name, life, amail address, mailing information, phone number, fax number, credit card information, travel details (flight number and details, points of origin and destination), room preferences, and other information you voluntarity provide.

When you enroil its our loyelty program, we also may collect your name, title, date of birth, and obtain address.

When you complete a credit application, we also may collect your credit information including your name, mailing address, email address, phone number, date of birth, credit score, Social Security number, employment information, treangled information, including bank account and bank taking information, supporting your aligibility to receive credit, other lines of pashto credit in your name, and other information you provide to us to assist us in making a determination condensing extending credit to you.

When you complete an employment application, we also may collect your name or allesses, current and previous, mailing address information, current and previous, smalling address information, current and previous, smalling address, phone number, date of birth, Social Security number, employment bistory, tradit history, education, training, and skills, including licenses and pertispates, convictions for februles or misdemeanors.

#### The Venetian® Las Veges | Privacy Policy

proof of eligibility to work in the United States, military service, and any other information provided in your employment application form.

#### Information Collected During Your Stay

Check-in information: When you provide your personal data to make your reservation, whether it be through our websites, by phone, or in person at one of our properties, we may use that data to complete your reservation request. We also may need to collect information to comply with local laws, including your passport number, type of entry visa, date and place of birth, and driver's license number. If you choose to provide it, we also may collect additional information from you, including your frequent fiver or travel pertiner program information.

Preferences and Marketing: When you check in, you may be asked whether you wish to receive promotional and other marketing materials, including your interest in participating in contests, promotional offers, or using certain services we can provide to you, such as mambership in our loyalty program. We also may send surveys to you to learn more about your stay and preferences. You may withdraw your consent to receive marketing and promotional materials at any time.

itemized Spending: During your stay, we record your itemized spending related to your reservation. This includes your room rate, other expenses billed to your room, food and beverage preferences, and other special requests. We collect and record this information to keep a record of your expenses and preferences during your stay and provide it to you upon check-out.

Video Surveillance: We use closed sircuit television and other security systems to monitor all gaming areas as required by the applicable local regulatory gaming authorities, as well as other public or sensitive areas of our properties for safety and security. Video surveillance cameras are used to protect us, our guests, and our employees. We monitor our surveillance cameras, and may share surveillance tootage with law enforcement and/or regulatory authorities.

#### Other Sources of Data

When you interact with one of our properties, others may provide your information to us so that we can provide products and services.

Vendors, Suppliers, and Others Doing Business with Us: We have strict rules in place to comply with the laws that apply to us. Before we do business with a third party, we take reasonable steps to make sure that they will prudently protect the information we share with each other, including your personal data they may collect or receive.

Casino Credit: For guests who request casino credit at our properties, we may sollect/check, or hire a third party to collect/check, public records available about you. We must collect this

information to comply with the law, and to protect against financial risk.

Maelings, incentives, Conferences and Exhibitions (MICE): We may collect your data through events you attend with our exhibitor clients at any of our MICE event speces. When you attend an event and provide personal data during the registration process to exhibitors, we may have access to your personal data because we collect certain information from the exhibitors.

Third Parties Authorized By You: When someone else arranges for you to interact with our properties, they may provide us information so that we can provide you with products and/or services during your visit. For example, when your employer or a travel agent arranges for you to stay at one of our properties, they may provide us with the information listed above so that we can provide you with products and services.

#### Legal Gaming Age Policy

Persons under the age of twenty-one (21) are not permitted to gamble at our properties or lotter in casino areas. Our websites are not intended for persons under the age of 21, in accordance with the Children's Online Privacy Protection Act, persons younger than 21 years of age are not allowed to use our websites, accept offers, or win contests, and we do not knowingly collect information from such persons. The Company does not knowingly collect personal information from children under the age of 16. Children are not permitted to use our websites or services, and the Company requests that children under the age of 16 not submit any personal information to it, using its mebsites or any other method. Since information regarding children under the age of 16 is not collected, the Company does not knowingly distribute personal information regarding children under the age of 16.

#### How We May Use Your Information

Your privacy is important to us. We collect and use information we believe is necessary to our business, and to provide you with the products, services, and experiences you expect when you interact with us. When we collect and use your information, we take your privacy and security very seriously.

We collect personal data to deliver superior quality of service. We will use the information you provide to us for the purpose you provided it to us (e.g., to make a reservation and book a suite at one of our properties), which is stated when information is collected. We may also use your information in other ways for our business purposes and to provide you with the products, services, and experiences you request and expect from us, including but not limited to the following purposes:

- fully respond to your questions, requests, or communications
- to provide you with products and services, including but not limited to loyally memberahip and benefits and display of content
- . to check if you qualify for certain offers or services (e.g., casino credit, special events,

#### The Venetiant Las Vegas | Privacy Pelley

promotional offers, etc.) and for payment and billing for products and services

- to develop new products and services
- · to improve and personalize the guest experience for you and others
- to sudit, research and conduct analysis in order to maintain and improve our services and protect our guests and patrons
- for guest reservations and/or requests for information or services
- for marketing and promotions planning and execution, market research and analysis, customer satisfaction and quality assurance surveys.
- · to ensure third parties protect your information
- · to consider your job application
- · to comply with applicable laws and regulations
- · for safety and security, including working with third parties to help protect your information
- · to ensure the technical functioning and security of our network
- to protect the rights or property of the Company, its employees, and its guests and patrons

#### How We Share Information

We may share information about you to the third parties as indicated below:

Promotions: From time to time we may run promotions or marketing efforts, such as contests, sustepstakes, and/or giveaways with third parties. If you choose to participate in any such promotions, then any personal data you provide in order to participate may be shared with fixose third parties and be subject to their privacy policies.

Attitletes: We may share your personal data with our other properties, subsidiaries, and third parties if we need to. If we share your information, we will share only the information that is necessary and we will take reasonable steps to make sure that third parties take prudent steps to protect your information.

Agents: We use others to help us provide some of our products and services (e.g., maintenance, IT support, analysis, audit, payments, marketing, development, credit, reservations, and security). Unless we tell you differently or as described elsewhere in this Privacy Policy, our agents are expected not to have the right to use your information beyond what is needed to assist us.

Legal Requests: We may be required to respond to legal requests for your information, including from law enforcement authorities, regulatory agencies, third party subposenss, or other government officials.

Compliance with Legal Obligations: We may have to disclose certain information to auditors, government authorities, or other authorized individuals in order to comply with laws that apply to us or other legal obligations such as contractual requirements.

Changes in Business Structure/Ownership: We may disclose or transfer your personal data to a

#### The Venetien & Las Vegas | Privacy Policy

third party in the event of any reorganization, merger, sale, joint venture, assignment, transfer, or other disposition of all or any portion of the Company's business, assets, or stock (including any bankruptcy or similar proceedings).

#### Your Choices Regarding Your Information

For all personal data that we have about you, you have the following rights and/or choices that we will accommodate where your requests meet legal and regulatory requirements and do not risk making other data less secure or changing other data:

Opt Out, Object, Withdraw Consent: You can always choose not to disclose certain information to us. Where we rely on your consent to process your personal data, you have the right to withdraw or decline consent at any time. If you have provided us with your email address and you would like to stop receiving marketing emails from us, click on the unsubscribe link at the bottom of any of our email communications. If you do not wish to receive marketing communications from us via direct mail, or if you want to request that we do not share your contact information with our marketing partners, please contact us using the methods in the Contact Us section and include your name, address, and any other specific contact information that you wish to restrict.

Automated Decision-meking: We may use automated decision-making to determine whether job applicants meet the required qualifications. You have the right to have a human involved in this process, to express your point of view, and to contest the decision. You may do so by using the methods in the Contact Us section below.

Access, Correct, Update, Restrict Processing, Erase: You may have the right to access, correct, and update your information. You also may request that we restrict processing of your information or erase it. To ensure that all of your personal data is correct and up to date, or to ask that we restrict processing or erase your information, please contact us using the methods in the Correct Us section below.

Data Portability: If you would like to request that we provide a copy of your information to you, please contact us using the methods in the Contact Us section below.

Responding to Requests: Each request to access, correct, restrict processing, erase, or provide a copy of data will be evaluated to determine whether the requested change meets legal regulatory requirements and does not risk making our other data less secure or changing our other data.

Complaints to Supervisory Authority: If you find yourself in the European Economic Area, European Union, or Switzerland, you have the right to lodge a complaint with a supervisory suthority of the European Union or European Economic Area according to that authority's rules and procedures.

How We Protect Your Personal Data

#### The Venetias@ Las Vegas | Privacy Policy

We strive to take appropriate security measures to help safeguard your personal data from unauthorized access and disclosure. For example, only authorized employees are allowed to access personal data, and they may only access it for permitted business functions. We also use technology to protect your information, including encrypting sensitive personal data that is transferred to or from our systems and using firewalls to help prevent unauthorized persons from accessing information. If you have an online account with us, your account is also protected by a password for your privacy and security, and you must prevent unauthorized access to your account and personal data by selecting and protecting your password appropriately, limiting access to your devices, and by signing off after you have finished accessing your account.

White we cannot guarantee that loss, misuse, or alteration of information will never occur, we use reasonable efforts to prevent it. Please keep in mind that no method of storage or transmission over the internet is completely secure, so your use of our products and services and provision of intermation to us is at your own risk.

Please be aware that our websites may contain links to other sites on the internet that are owned and operated by third parties. The information practices of those websites linked to our websites are not covered by this Privacy Policy. We are not responsible for the privacy policies of websites to which our website links. If you provide any information to such third parties, different rules regarding the collection and use of your personal data may apply. We strongly suggest you review such third party's privacy policies before providing any data to them.

#### Notice to Residents of the EU, EEA, and Switzerland

If you reside or otherwise find yourself in the European Economic Area, European Union, or Switzerland, the Company is committed to respecting your rights as a data subject under the applicable laws of these countries. If you have a privacy concern or questions about how your personal data is used, please contact us using the methods in the Contact Us section below.

Consistent with our values, we observe the following privacy principles when collecting or processing your personal data:

- · Data will be processed fairly and in accordance with applicable law.
- Data will be collected for epecified and legitimate purposes, and will not be processed in ways
  that are incompatible with those purposes.
- Data collection and use will be limited to what is relevant for the specified purposes and will not be excessive. We will limit the amount and type of information gathered to what is necessary for the uses and purposes defined in this Privacy Policy.
- We will only collect and process personal data about you where we have a lawful basis. Lawful
  bases include consent (where you have given consent), contract (where we must process your
  personal data based on a contract we have with you, for example, to deliver requested products
  or services), and legitimate interests (where processing is necessary for the purposes of

- compaling legitimate interests of the Company that are not overridden by your rights).
- Data subjects in the European Union, European Economic Area, and Switzerland will be asked to provide their clear and unambiguous consent for collection, processing, and transfer of their personal data.
- We will keep your personal data as accurate, complete, and up-to-date as necessary, and we
  will take reasonable steps to correct or delete personal data that is inaccurate or incomplete. If
  you think that your information is inaccurate or incomplete, please contact us using the methods
  in the Contact Us section below.
- Date will only be kept where it is necessary for the purposes for which it was collected and processed. Those purposes are defined in this Privacy Policy.
- We are required by law to comply with many regulations that require us to keep information, including your personal data, for varying time periods. We must evaluate any request to change or detets information, including your information, prior to fulfilling such request to make sure that the requested change or deletion meets legal regulatory requirements and does not change our other data or make it less secure.
- Your data will be deleted or amended if we receive a relevant request from you, if we are
  permitted by law to do so, and if making the change does not risk making other data less
  secure or risk changing other data. Please contact us using the methods in the Contact Us
  section below to submit a request.
- We have taken appropriate measures to prevent unauthorized access; loss, use, or damage to
  your personal data.

International Transfers of Personal Data: If you are located outside the United States and you interact with our website or provide your personal data, then your personal data may be transferred to the United States, Macao, or Singapore. If you are located in the European Economic Area, European Union, or Switzerland, please note that the United States, Macao, and Singapore currently are not on the list of countries that the European Commission considers adequate regarding the protection of personal data.

#### Changes to this Privacy Policy

We reserve the right to modify or change this Privacy Policy at any time. When we make a material change to this Privacy Policy, we will inform you by posting a prominent notice on the home page of our website or changing the data on this page noting when the Privacy Policy was last updated.

#### Contact Us

For questions regarding this Privacy Policy or to submit any of the requests mentioned above relating to your personal date, contact us using any of the following options:

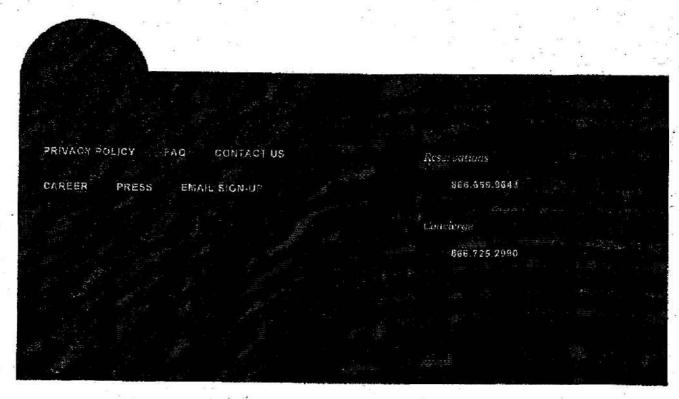
Mail
Privacy Office, Legal Department
Las Veges Sands Corp.

The Vegetian® Las Voges | Privacy Policy

3355 Las Vegas Boulevard South Las Vegas, Nevada 89109

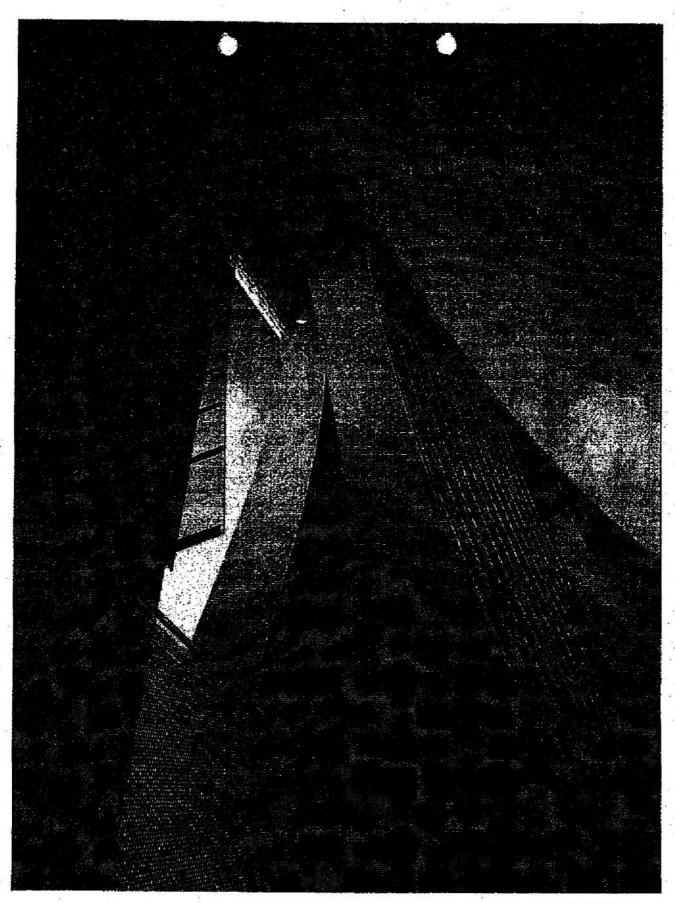
Email

Privacy@Sands.com



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# EXHIBIT "O"





I am pleased to present to you out 2018 Annual Report

Las Vegas Sands had another good year in 2018. The company delivered strong financial and operating results, generating industry-leading adjusted property EBITDA, cash flows and profit. We also contributed meaningfully to leisuse and business tourism appeal, employment, and aupport for local businesses in each of our markets.



The strength of our business model and each flow allowed us en invest in future growth initiatives in each of our markets while also increasing the cerum of capital to shareholders during the year. We returned over \$3.2 billion of capital to shareholders in 2018. We increased our recurring dividend, as we have in each year since we established our recurring dividend in 2012, to \$3.08 per share for the 2019 year. We continue to fortify our industry-leading balance sheet, which remains an impostant competitive advantage as we pursue new development opportunities in new markets, including in Japan.

Macac's development and evolution as Asia's leading sourism destination accelerated during 2018. Market-wide visitation from China reached a second 25.2 million visits, an increase of 14% compared to last year. Growth in MICE (meetings, increasive, convention, and exhibition), retail, and entertainment were all on display in Macao this year, as we continue to contribute to Macao diversification.

The company has invested more than \$13.0 billion to deliver on our promise to help Morao in its diversification and its continued evolution into the world's leading leisure and business tourism destination. Over the next three years, we will increase our total investment to over \$15 billion as we make additional investments of \$2.2 billion to expand the market-bracking scale of our botal room, setail and entertainment offerings on Corai.

In Singapore, Marina Bay Sands again delivered impressive financial and operating performance while continuing to constitute to Singapore's leisure and business tourism appeal. Marina Bay Sands stands as the pre-eminent reference size for new jurisdictions considering the opportunity to harness the economic power and direct contributions to tourism, employment and GDP growth of our unique convention-based faregrated Resort business model.

Our Las Vegas properties enjoyed strong financial performance in 2018, holstened by robust convention and group meeting business.

Importantly the benefits of our convention-based integrated Resort business model extend for beyond our own financial success. The company's properties and service offenings increase the appeal of one host cities and commiss as leisure and business tourism destinations, while helping to diversify their economies, arract outside investment and increase employment. I am proud to highlight the positive impact the company and our more than 50,000 ream members bring to the local communities in which we options.

Thank you for the confidence you have shown in our company. We look forward or sharing with you the ongoing auctess of the company in the years ahead.

Sheldon G. Adelson

Chairman of the Board and Chief Recourse Officer

April 2019

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

		Form 10-1	K .		
ANNUAL REPORT PUR	SUANTT	O SECTION 13 OR 15(d) C	FTHE SECUR	ITES EXCHANGE ACT O	Æ 1934
		For the fineal year ended Dece			
TRANSITION REPORT PU	<b>RSUANT</b> 1	O SECTION 13 OR 15(4) OF	THE SECURITO	ES EXCHANGE ACT OF 1934	C F **
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ITEM 1. - BUSINESS

Our Company

Les Vegas Sands Corp. ("LVSC," or together with its subsidiaries "we" or the "Company") is a Fortune 500 company and the leading global developer of destination properties ("Integrated Resorts") that feature premium accommodations, world-class gaming, entertainment and retail, convention and exhibition facilities, celebrity chef restaurants and other amenities.

We currently own and operate Integrated Resorts in Asia and the United States. We believe our geographic diversity, best-in-class properties and convention-based business model provide us with the best platform in the hospitality and gaming industry to continue generating substantial growth and cash flow while simultaneously pursuing new development opportunities. Our unique convention-based marketing strategy allows us in attract business travelers during the slower mid-week periods while leisure travelers occupy our properties during the weekends. Our convention, trade show and meeting facilities, combined with the on-site amenities offered at our Macao, Singapore and Las Vegas Integrated Resorts, provide flexible and expansive space for conventions, trade shows and other meetings.

We focus on the meas market, which comprises our most profitable gaming segment. We believe the meas market segment will continue to have long-term growth as a result of the introduction of more high-quality gaming facilities and non-gaming amonities into our various markets.

Our properties also cater to VIP and premium players by providing them with luxury amenities and high service levels. The Palzu Club located at our properties is an important part of our VIP gaming marketing arrategy. Our Patzu Clubs are exclusive invitation-only clubs available to our premium players that feature high-end services and amenities, including luxury accommodations, restaurants, founges and private gaming salons. We also offer players club loyalty programs at our properties, which provide access to rewards, privileges and members-only events. Additionally, we believe being in the retail mult business and, specifically, owning some of the largest retail properties in Asia will provide meaningful value for us, particularly as the retail market in Asia continues to grow.

Through our 70.0% ownership of Sands China Ltd. ("SCL"), we own and operate a collection of Integrated Resorts in the Macso Special Administrative Region ("Macso") of the People's Republic of China ("China"). These properties include The Venetian Macso"); Sands Coul Central; The Parisian Macso; The Plaza Macso and Four Seasons Hotel Macso; Cotal Strip (the "Four Seasons Hotel Macso"); and the Sands Macso.

In Singapore, we own and operate the iconic Marina Bay Sands, which has become one of Singapore's major tourist, business and retail destinations since its opening in 2010.

Our properties in the United States include The Venetian Resort Las Vegas, a luxury resort on the Las Vegas Strip, and the Sands Expo and Convention Center (the "Sands Expo Center," and together with The Venetian Resort Las Vegas, the "Las Vegas Operating Properties") in Las Vegas, Nevada and the Sands Casino Resort Bethichem (the "Sands Bethichem") in Bethichem, Pennsylvania.

We are dedicated to being a good corporate citizen, auchored by the core values of serving people, planet and communities. We strive to deliver a positive working environment for our team members workdwide and pledge to promote the advancement of aspiring team members through arrange of educational partnerships, grants and leadership training. We also drive social impact through the Sands Cares charitable giving and community engagement program, and environmental performence through the award-winning Sands ECO360 global sustainability program. Through our Sands ECO360 global sustainability program, we develop and implement environmental practices to protect natural resources, offer our team members a safe and healthy work environment, and enhance the resent experiences of our guests. We are committed to creating and investing in industry-leading policies and procedures to safeguard our patrons, partners, employees and neighbors. Our industry-leading Integrated Resorts provide substantial contributions to our host communities including growth in leighter and business tourism, sustained job creation and ongoing financial opportunities for local small and medium-sized businesses.

LVSC was lacerporated in Nevada in August 2004. Our common stock is traded on the New York Stock Exchange (the "TVSE") under the symbol "LVS." Our principal executive office is located at 3355 Las Vegas Boulevard South,

Las Vegas, Nevada 89109 and our telephone number at that address is (702) 414-1000. Our website address is www.sands.com. The information on our website is not part of this Annual Report on Form 10-K.

Our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, proxy statements and other Securities and Exchange Commission ("SEC") filings, and any amendments to those reports and any other filings we file with or furnish to the SEC under the Securities Exchange Act of 1934 are made available free of charge on our website as soon as reasonably practicable after they are electronically filed with, or furnished to, the SEC and are also available at the SEC's web site address at respect you.

Investors and others should note we announce material financial information using our investor relations website (https://investor.com/), our company website, SBC filings, investor events, news and earnings releases, public conference calls and webcasts. We use these channels to communicate with our investors and the public about our company, our products and services, and other issues.

In addition, we post certain information regarding SCL, a subsidiary of Las Vegas Sands Corp. with ordinary shares listed on The Stock Exchange of Hong Kong Limited, from time to time on our company website and our investor relations website. It is possible the information we post regarding SCL could be deemed to be material information.

The contents of these websites are not intended to be incorporated by reference into this Annual Report on Form 10-K or in any other report or document we file or firmigh with the SEC, and any reference to these websites are intended to be inactive tentual references only.

This Annual Report on Form 10-K contains certain forward-looking statements. See "item 7 — Management's Discussion and Analysis of Financial Condition and Results of Operations — Special Note Regarding Forward-Looking Statements."

Our principal operating and developmental activities occur in three geographic areas: Macao, Singapore and the United States. Management reviews the results of operations for each of its operating sagments, which generally are our integrated Resorts. In Macao, our operating segments are: The Venetian Macao; Sands Cotal Central; The Parisian Macao; The Plaza Macao and Four Seasons Hotel Macao; and Sands Macao. In Singapore, our operating segment is Marina Bay Sands. In the United States, our operating segments are the Las Vegas Operating Properties and Sands Bethlehem. We also have ferry operations and various other operations that are ancillary to our Macao properties (collectively, "Ferry Operations and Other") that we present to reconcile to our consolidated statements of operations and financial condition. In addition to our reportable segments noted above, management also reviews construction and development activities for each of our primary projects currently under development, which include the expansion and rebranding of Sands Cotal Central to The Londoner Macao, the Four Seasons Tower Sultes Macao, the St. Regis Tower Sultes Macao and our Las Vegas condominium project (for which construction currently is suspended) in the United States.

#### Strengths and Strategies

We believe we have a mamber of strengths that differentiate our business from our competitors, including:

Diversified, high quality integrated Resort offerings with substantial non-gaming amenities. Our integrated Resorts feature non-gaming attractions and amenities including world-class entertainment, expansive total offerings and market-leading meetings, incentives, conventions and exhibitions ("MICE") facilities. These attractions and amenities enhance the appeal of our integrated Resorts, contributing to visitation, langth of stay and customer expanditure at our resorts. The broad appeal of our market-leading integrated Resort offerings in our various markets enables us to serve the widest array of customer segments in each market.

Substantial and diversified cash flow from existing operations. We generated \$4.70 billion of cash from operations during the year ended December 31, 2018, primarily from gaming and non-gaming sources, including retail, hotel, food and beverage, entertainment and MICE business.

Market leadership in the growing high-margin mass market gaming segment. We focus on the high-margin mass gaming segment. During the year ended December 31, 2018, we had the highest percentage of gaming win from mass tables and slots of the Masse operators, with approximately 30% market share. Management estimates our mass market table revenues typically generate a gross margin that is approximately four times higher than the gross margin

on our typical VIP table revenues in Macao. During the year eaded December 31, 2018, non-rolling gross gaming revenue contributed to over two-thirds of total gross gaming revenue at Marina Bay Sands.

Established brands with broad regional and international market awareness and appeal. Our brands enjoy broad regional and international market awareness and appeal. The Venetian Macao is the most visited integrated Resort in Macao, and enjoys broad brand awareness both regionally and globally. We estimate that since 2016 The Parisian Macao digital marketing and social media program has reached over 4 billion online impressions, including from platforms within China such as Sina Weibo, Additionally, Marina Bay Sands has become an iconic part of the Singapore skyline and is often featured in movies and other media.

Experienced management team with a proven track record. Mr. Shekion G. Adelson is our founder, chainman and chief executive officer. Mr. Adelson's business career spans more than seven decades and has included creating and developing to maturity utimerous companies. Mr. Adelson created the MICE-based integrated Resort and pioneered its development in the Las Vegas and Singapore markets, as well as in Macro, where he planned and developed the Cotal Strip, Mr. Robert G. Goldstein, our President and Chief Operating Officer, has been an integral part of the Company's executive team from the very outset - even before The Venetian Resort Las Vegas was a concapt. Mr. Goldstein is one of the most respected and knowledgeable hospitality and gaming executives in the industry today, and provides strategic direction to our properties. Mr. Patrick Dumont, our Executive Vice President and Chief Pinancial Officer, has been with the Company for more than eight years and has prior experience in corporate finance and management. He and the management team are focused on increasing our balance sheet strength, preserving the Company's financial flexibility to pursue development opportunities and continuing to execute our return of excess capital to shareholders.

Unique MICE and entertainment facilities. Our market-loading MICE and entertainment facilities contribute to our markets' diversification and appeal to business and leisure travelers while diversifying our cash flows and lacreasing revenues and profit. Our 5.2 million square feet of global MICE space is specifically designed to meet the needs of meeting planners and corporate events and trade show organizers from around the world. Our experience and expertise in this industry continues to drive leisure and business tourism to our markets. The live entertainment program at our properties, specifically in Asia, is a key traffic driver and has established us as the leader in the field of tourism and leisure activities.

Building on our key strengths, we seek to enhance our position as the leading developer and operator of Integrated Resorts and casinos by continuing to implement the following business strategies:

Developing and diversifying our integrated Resort offerings to include a full complement of products and services to cater to different market segments. Our integrated Resorts include MICE space, additional retail, dining and entertainment facilities and a range of botel offerings to cater to different segments of our markets, including branded suites and hotel rooms. We are able to leverage the recognition and the sales, marketing and reservation espablistics of premier hotel brands to attract a wide range of customers in different market agmoust to our properties. We believe our partnerships with renowned hotel management partners, our diverse integrated Resort offerings and the convenience and accessibility of our properties with continue to increase the appeal of our properties to both the business and leisure customer segments.

Leveraging our scale of operations to create and maintain an absolute cost advantage. Management expects to benefit from lower unit costs due to the economies of scale inherent in our operations. Opportunities for lower unit costs include, but are not limited to, lower utility costs; more efficient staffing of hotel and garning operations; and centralized faundry, transportation, marketing and sales, and procurement, in addition, our scale allows us to consolidate certain administrative functions and loverage purchasing on a global scale.

Focusing on the high-margin mass market gaming segment, while continuing to provide inxury amenities and high service levels to our VIP and premium players. Our properties cater not only to VIP and premium players, but also to mass market customers, which comprise our most profitable gaming segment. We believe the mass market segment will continue to be a long-term growing segment as a result of the introduction of more high-quality gaming facilities and non-gaming amenities into our markets.

Edentifying targeted twestment opportunities to drive growth across our portfolio. We plan to continue to invest in the expansion of our facilities and the enhancement of the jeisure and business toutism appeal of our property portfolio.

#### Asia Operations

Macao

The Venetian Macao is the anchor property of our Cotal Strip development and is conveniently located approximately two miles from the Taipa Ferry Terminal on Macao's Taipa Island and six miles from the bridge linking Hong Kong, Macao and Zhuhal. The Venetian Macao includes approximately 374,000 square feet of garning space with approximately 710 table games and 1,540 slot machines. The Venetian Macao features a 39-floor luxury hotel tower with over 2,900 elegantly appointed luxury suites and the Shoppes at Venetian, approximately 943,000 square feet of unique retail shopping with more than 350 stores featuring many international brands and home to more than 50 restaurants and food outlets featuring an international assortment of cuisines. In addition, The Venetian Macao has approximately 1.2 million square feet of convention facilities and meeting room space, an 1,300-seat theater, the 15,000-seat Cotal Arena that hosts world-class entertainment and sporting events and a Paiza Club.

Sands Cotal Central, which features four hotel towers, is located across the street from The Venetian Macao, The Parisian Macao and The Plaza Macao and Four Scasons Hotel Macao, and is our largest Integrated Resort on the Cotai Strip, Sands Cotal Central opened in phases, beginning in April 2012. The property features four hotel towers; the first hotel tower, which opened in April 2012, consisting of approximately 650 five-star rooms and suites under the Conrad brand and approximately 1,200 four-star rooms and sultes under the Holiday Inn brand; the second hotel tower, which opened in September 2012, consisting of approximately 1,800 rooms and suites under the Sheraton brand; the third hotel tower, which opened in January 2013, consisting of approximately 2,100 rooms and sulter under the Sheraton brand; and the fourth hotel tower, which opened in December 2015, consisting of approximately 400 rooms and swites under the St. Regis brand. The Integrated Resort includes approximately 367,000 square feet of gaming space with approximately 430 table games and 1,410 slot machines, approximately 369,000 square feet of meeting space, a 1,701seal theater, approximately 520,000 square feet of retail space with more than 150 stores and home to more than 50 restaurants and food outlets. We previously announced the renovation, expansion and rebranding of Sands Cotai Central into a new destination integrated Resort, The Londoner Macao, by adding extensive themself elements both externelly and internally. The Londoner Macao will feature new attractions and features from London, including some of London's most recognizable landmarks, and expanded retail and food and beverage venues. We will add approximately 370 hazury suites in the St. Regis Tower Strites Macao. Design work is nearing completion and construction is being initiated and will be phased to minimize disruption during the property's peak periods. We expect the additional St. Regis Tower Suites Macao to be completed in 2020 and The Londoner Macao project to be completed in phases throughout 2020

On September 13, 2016, we opened The Parisian Macao, our newest Integrated Resort on the Cotal Strip, which is connected to The Venetian Macao and The Piaza Macao and Four Seasons Hotel Macao, and includes approximately 253,000 square feet of gaming space with approximately 340 table games and 1, 600 stot machines. The Parisian Macao also features approximately 2,500 rooms and suites and the Shoppes at Parisian, approximately 296,000 square feet of unique retail shopping with more than 150 stores featuring many international brands and home to 23 restaurants and food outlets featuring an international assortment of enisines. Other non-gaming amenities at The Parisian Macao belude a smeeting room complex of approximately 63,000 square feet and a 1,200-seat thester. Directly in front of The Parisian Macao, and connected via a covered walkway to the main building, is a half-scale authentic re-creation of the Eiffel Tower containing a viewing platform and restaurant.

The Plaza Macae and Four Seasons Hotel Macao, which is located adjacent to The Venetian Macao, has approximately 105,000 square feet of gaming space with approximately 120 table games and 500 slot machines at its Plaza Casino. The Plaza Macao and Pour Seasons Hotel Macao also has 360 elegantly appointed rooms and suites managed by Four Seasons Hotels, Inc., several food and beverage offeriags, and conference and banquet facilities. The Shoppes at Four Seasons includes approximately 242,000 square feet of retail space and is connected to the Shoppes at Venetian. The Plaza Macao and Four Seasons Hotel Macao also features 19 ultra-exclusive Paiza Manaions, which are individually designed and made available by invitation only. We previously amounted the Four Seasons Tower Suites Macao, which will feature approximately 290 additional pramium quality suites. We have completed the structural work of the tower and have commenced preliminary build out of the suites. We expect the project to be completed in the first quarter of 2020.

The Sands Macao, the first U.S. operated Las Vegas-style casino in Macao, is situated near the Macao-Hong Kong Forry Terminal on a waterfront parcal centrally located between Macao's Gonghei border gate with China and Macao's central business district. The Sands Miscao includes approximately 213,000 square feet of gaming space with approximately 220 table games and 870 slot machines. The Sands Miscao also includes a 289-suite hotel tower, spa facilities, several restaurants and entertainment areas, and a Paiza Club.

We operate the gaming areas within our Macao properties pursuant to a 20-year gaming subconcession that expires in June 2022. See "Regulation and Licensing — Macao Concession and Our Subconcession."

#### Singapore

Marina Bay Sands features approximately 2,600 rooms and suites located in three 55-story hotel towers. Atop the three towers is the Sands SkyPark, an extensive outdoor recreation area with a £50-meter infinity swimming pool and leading restaurant and nightlife brands. The integrated Resort offers approximately £60,000 square feet of gaming space with approximately 625 table games and 2,360 slot machines; The Shoppes at Marina Bay Sands, an enclosed retail, diving and entertainment complex with signature restaurants from world-renowned chefs; an event plaza and promenade; and an artiscience museum. Marina Bay Sands also includes approximately 1.2 million square feet of meeting and convention space and a state-of-the-art theater for top Broadway shows, concerts and gala events.

We operate the gaming area within our Singapore property pursuant to a 30-year casino concession provided under a development agreement entered into in August 2006, See "Regulation and Licensing — Development Agreement with Singapore Tourism Board."

#### Asia Markets

#### Macan

Macao is the largest gaming market in the world and the only market in China to offer legalized casine gaming. According to Macao government statistics issued publicly on a monthly basis by the Gaming Inspection and Coordination Bureau (commonly referred to as the "DICJ"), amount gaming revenues were \$37.7 billion in 2018, a 13.4% increase compared to 2017.

We expect Macao will continue to experience meaningful long-term growth and the approximately 36 million visitors Macao welcomed to 2018 will continue to increase over time. We believe this growth will be driven by a variety of factors, including the movement of Chinese citizens to urban centers in Chine, continued growth of the Chinese outbound tourism market, the increased utilization of existing transportation infrastructure, the increased utilization of existing transportation infrastructure, the increased utilization of existing transportation infrastructure, the increased Hengolin Island. There has been significant investment announced and recently completed by concessionaires and subconcessionaires in new resort development projects on Cotai. These new resorts should help increase the critical mass on Cotai and further drive Macao's transformation into a leading business and leisure tourism hub in Asia.

Table games are the dominant form of gaming in Asia, with Baccarat being the most popular game. We continue to experience Macao market-leading visitation and are focused on driving high-margin mass market gaming, while providing laxory amenities and high service levels to our VIP and premium players. We intend to continue to introduce more modern and popular products that appeal to the Asian marketplace and believe our high-quality gaming product has enabled us to capture a meaningful share of the overall Macao gaming market across all types of players.

#### Proximity to Major Asian Cities

Visitors from Hong Kong, southeast China, Taiwan and other locations in Asia can reach Macac in a relatively abort time, using a variety of transportation methods, and visitors from more distant locations in Asia can take advantage of short travel times by air to Zhuhai. Shenzhen, Guangzhou or Hong Kong (followed by a road, ferry or helicapter trip to Macao). In addition, numerous air carriers fly directly into Macao International Amport from many major cities in Asia.

Macao draws a significant number of customers who are visitors or residents of Hong Kong. One of the major methods of transportation to Macao from Hong Kong is the jetfoil ferry service, including our ferry service. Cotallet, Macao is also accessible from Hong Kong by helicopter. In addition, the bridge linking Hong Kong, Macao and Zhuhai, which opened in 2018, has reduced the travel time between Hong Kong and Macao and the travel time from the Hong Kong International Airport to Macao.

#### Competition in Macao

Gaming in Macao is administered by the government through concessions awarded to three different concessionaires and three subconcessionaires, of which we are one. No additional concessions have been granted by the Macao government since 2002; however, if the Macao government were to allow additional gaming operators in Macao through the grant of additional concessions or subconcessions, we would face additional competition.

Sociedade de Jogos de Macau S.A. ("SJM") holds one of the three concessions and currently operates 20 facilities throughout Macao. Historically, SJM was the only gaming operator in Macao. Many of its gaming facilities are relatively small locations that are offered as amenities in hotels; however, some are large operations, including the Hotel Lisbos and The Orand Lisboz. In Pebruary 2014, SJM announced the development of Grand Lisboa Palace, a 2,000-room resort on Cotal that is scheduled to open in the second half of 2019.

MGM Grand Paradise Limited, a joint venture between MGM Resorts International and Pansy Ho Chlu-King, obtained a subconcession from SIM in April 2005 (which subconcession expires in March 2020), allowing the joint venture to conduct gaming operations in Macao. The MGM Grand Macau opened in December 2007 and is located on the Macao Peninsula adjacent to the Wynn Macau. In Pebruary 2018, MGM Grand Paradise Limited opened MGM Cotai, which includes approximately 1,400 hotel rooms and other non-gaming smenities, and is located behind Sanda Cotal Central.

Wynn Resorts (Macau), S.A. ("Wynn Resorts Macau"), a subsidiary of Wynn Resorts Limited, holds a concession and owns and operates the Wynn Macau and Eurore at Wynn Macau. In August 2016, Wynn Resorts Macau operaed a 1,700-room integrated resort, Wynn Palace, which is located behind the City of Dreams and MGM Cetai.

In 2006, an affiliate of Publishing and Broadcasting Limited ("PBL") purchased the subconcession right under Wynn Resorts Macau's gaming concession, which permitted the PBL affiliate to receive a gaming subconcession from the Macao government. The PBL affiliate, Melco Crown Entertainment Limited ("Melco Crown"), owns and operates Altira and the City of Dreams, an integrated casino resort located adjacent to our Sands Cotai Central, which includes Nuwa, The Countdown Hotel and Grand Hyatt hotels. In October 2015, Melco Crown and its joint venture partners opened Studio City, a 1,600-room casino resort on Cotai. Melco Crown opened its fifth tower at City of Dreams, the 772-room Morpheus Tower, in June 2018.

Galaxy Casino Company Limited ("Galaxy") holds the third concession and has the ability to operate casino properties independent of our subconcession agreement with Galaxy and the Macao government. Galaxy currently operates six casinos in Macao, including StarWorld Hotel and Galaxy Macau, which is located near The Venetian Macao. In May 2015, Galaxy opened the second phase of its Galaxy Macau, which includes approximately 1,250 hotel rooms, as well as additional retail and convention and exhibition facilities.

Our Macac operations also face competition from other gaming and resort destinations, both in Asia and globally.

Singupore

Singapore is regarded as having the most developed financial and transportation infrastructure in the Southeast Asia region. Singapore has established fiself as a destination for both business and leisure visitors, offering convention and exhibition facilities as well as world-class shopping malls and hotel accommodations. In 2006, after a competitive bid process, the Singapore government awarded two concessions to develop and operate two integrated resorts. We were awarded the concession for the Marina Bay site, which is adjacent to Singapore's central business district, and Genting international was awarded the second site, located on Singapore's Sentosa Island.

Based on figures released by the Singapore Tourism Board (the "STB"), Singapore welcomed over 18 million international visitors in 2018, a 6.2% increase compared to 2017. Tourism receipts are estimated to have reached 26.8 billion Singapore dellars ("SGD," approximately \$19.6 billion at exchange rates in effect on December 31, 2018) in 2017 (the latest information publicly available at the time of filing), a 4.3% increase compared to 2016. The Casino Regulatory Authority (the "CRA"), the gaming regulator in Singapore, does not disclose gaming revenue for the market and thus no official figure exists.

We believe Marina Bay Sands is ideally positioned within Singapore to cater to both business and leisure visitors. The Integrated Resert is centrally located within a 20-minute drive from Singapore's Chatigi International Airport and near the Marina Bay Cruise Center, a deep-water cruise ship terminal, and Bay front station, a mass rapid transit station.

Marina Bay Sands is also located near several entertainment attractions, including the Gardens by the Bay botanical gardens and the Singapore Sports Hub, a sports complex featuring the 55,000-seat National Stadium.

Baccarat is the preferred table game in both VIP and mass gaming. Additionally, contributions from slot machines and from mass gaming, including electronic table games offerings, have enhanced the early growth of the market. As Marina Bay Sands and the Singapore market as a whole continue to mature, we expect to broaden our visitor base to continue to capture visitors from around the world.

Proximity to Major Asian Cities

About 100 sirlines operate in Singapore, connecting into some 400 cities in about 100 countries, in 2018, 66 million passengers passed through Singapore's Changi Airport, a 5.5% decrease as compared to 2017. Based on figures released by the STB, the largest source markets for visitors to Singapore for 2018 were China and indonesia. The STB's methodology for reporting visitor arrivals does not recognize Malaysian citizens entering Singapore by land, although this method of visitation is generally thought to be substantial.

Competition in Singapore

Gaming in Singapore is administered by the government through the award of licenses to two operators, of which we are one. Fursuant to the request for proposals to develop an integrated resort at Marina Bay, Singapore (the "Request for Proposal"), the CRA was required to ensure there would not be more than two casino licenses during an initial tenyear exclusive period (the "Exclusivity Period"), which expired on February 23, 2017.

Resorts World Sentosa, which is 100% owned by Gentlag Singapore and located on Sentosa Island, is primarily a family tourist destination connected to Singapore via a 500-meter long vabicular and pedestrian bridge. Apart from the casino, theresort includes six hotels, a Universal Studies theme park, the Marine Life Park, the Maritime Experiential Museum, equations, conventions and exhibitions facilities, restaurants, as well as a Malaysian food street, and retail shops.

Our Singapore operations also face competition from other gaming and resort destinations, both in Asia and globally.

U.S. Operations

Las Vegas

Our Las Vegas Operating Proporties is an Integrated Resort that includes The Venetian Resort Las Vegas and the Sands Expo Center.

The Venetian Resort Las Vegas features three hotel sowers. The Venetian Tower is a 35-story three-winged luxury hotel tower with 3,015 suites rising above the casino. The second tower is an adjoining 1,013-suite, 12-story Venezia Tower. The Palazzo Tower has 3,064 suites situated in a 50-story luxury hotel tower, which features modern European amblence and design, and is directly connected to The Venetian Tower and Sands Expo Center. The Venetian Resort Las Vegas has approximately 225,000 square feet of gaming space and includes approximately 240 table games and 1,870 slot machines. The Venetian Resort Las Vegas features a variety of amenities for its guests, including Paiza Club, several theaters and Canyon Ranch SpaClub.

The Venetian Resort Les Vegus features an enclosed retail, dining and entertainment complex, rateried to as the Grand Canal Shoppes. The portion of the complex located within The Venetian Tower (previously known as "The Grand Canal Shoppes") and the portion located within The Palazzo Tower (previously known as "The Shoppes at The Palazzo") were sold to GOP Limited Partnership ("GGP") in 2004 and 2008, respectively.

Sands Expo Center is one of the largest overall trade show and convention facilities in the United States (as measured by not leasable square factage), with approximately 1.2 million gross square fact of exhibit and meeting space. We also own an approximately 1.1 million-gross-square-fact meeting and conference facility that finks Sands Expo Center to The Venetian Resort Las Vegas. Together, we offer approximately 2.3 million gross square feet of state-of-the-art exhibition and meeting facilities that can be configured to provide small, mid-size or large meeting rooms and/or accommodate large-scale multi-media events or trade shows.

In May 2016, we announced plans to work with Madison Square Garden Company to bring a 400,000-squarefoot venue built specifically for music and entertainment to Las Vegas, In February 2018, Madison Square Garden unveiled its plans for MSG Sphere at The Venetian, an 18,000-seat venue, which, subject to regulatory approvals and entitlements, will be located near, and connected directly to, our Las Vegas Operating Properties and is currently expected to open in 2021.

#### Pennsylvania

We own and operate the Sands Bethlehem, a gaming, hotel, retail and dining complex located on the site of the historic Bethlehem Steel Works in Bethlehem, Pennsylvania. The Sands Bethlehem features approximately 146,000 equare feet of gaming space that includes approximately 190 table games and 3,260 slot machines; a hotel tower with 282 rooms; a 150,000-square-foot retail facility ("The Outlets at Sands Bethlehem"); an arts and cultural center; and a 50,000-square-foot multipurpose event center.

We own 86% of the economic interest in the gaming, hotel and entertainment portion of Sands Bethlehem through our ownership interest in Sands Bethlehem through Cur ownership interest in Sands Bethlehem of Sands Bethlehem through our ownership interest in Sands Bethlehem through our ownership int

On March 8, 2018, the Company entered into a purchase and sale agreement under which PCI Gaming Authority, an unincorporated, chartered instrumentality of the Pearch Band of Creek Indians, will acquire Sands Bethlehem for a total enterprise value of \$1,30 billion. The closing of the transaction is subject to regulatory review and other closing conditions.

#### Las Vegas Market

The Las Vegas hotel/casino industry is highly competitive. Hotels on the Las Vegas Strip compete with other hotels on and off the Las Vegas Strip, including hotels in downtown Las Vegas. In addition, there are large projects in Las Vegas in the development stage or currently suspended and, if opened, may target the same customers as we do. Based on figures released by the Las Vegas Convention and Visitors Authority (the "LVCVA"), Las Vegas welcomed 42 million visitors during 2018, relatively flat compared to 2017.

We also compete with legalized gaming from easinos located on Native American tribal lands, including those located in California. While the competitive impact on our operations in Las Vegas from the continued growth of Native American gaming establishments in California remains uncertain, the proliferation of gaming in California and other areas located in the same region as our Las Vegas Operating Properties could have an adverse effect on our financial condition, results of operations and cash flows. Our Las Vegas Operating Properties also compete, to some extent, with other hotel/casino facilities in Nevada, with hotel/casino and other resort facilities elsewhere in the country and the world, and with Internet gaming and state lotteries.

In addition, certain states have legalized, and others may legalize, easing gaming in specific areas. The continued proliferation of gaming venues could have a significant and adverse effect on our business. In particular, the legalization of casino gaming in or near major metropolitan areas from which we traditionally attract outstoners could have a material adverse effect on our business. The current global trond toward liberalization of gaming restrictions and the resulting proliferation of gaming venues could result in a decrease in the number of visitors to our Las Vegas Operating Properties, which could have an adverse effect on our financial condition, results of operations and each flows. Also, on December 23, 2011, the U.S. Department of Justice (the "DOJ") released an opinion that concluded the Wire Act only related to interstate transmission of wire constitutions regarding wagers on sporting events or information assisting in the placing of wagers on sporting events (the "2011 Opinion"). In concluding as such, the DOJ reversed earlier epinions that the Wire Act was not limited to only sporting events or contests. On January 14, 2019, the DOJ released a Slip Opinion dated November 2, 2018 that reversed the 2011 Opinion.

Las Vegas generally competes with trade show and convention facilities located in and around major U.S. cities. Within Las Vegas, the Sands Expo Center competes with the Las Vegas Convention Center (the "LVCC"), which currently has approximately 3.2 million gross square fact of convention and exhibit facilities, in addition to the LVCC, some of our Las Vegas competitors have convention and conference facilities that compete with our Las Vegas Operating Properties. Essed on figures released by the LVCVA, nearly 7 million convention delogates visited Las Vegas during 2018, a 2.2% decrease compared to 2017.

Competitors of our Las Vegus Operating Properties that can offer a hotel/casino experience that is integrated with substantial trade show and convention, conference and macting facilities, could have an adverse effect on our competitive

advantage in attracting trade show and convention, conference and meeting attendees. Major competitors in Las Vegas continue to implement and evaluate opportunities to expand casino, hotel and convention offerings.

#### Refail Matt Operations

We own and operate retail malls at our Integrated Resorts at The Venetian Macao, Sanda Cotai Central, The Parisian Macao, The Plaza Macao and Four Seasons Hotel Macao, Sanda Macao, Marina Bay Sanda and Sanda Bathlehem: Upon completion of all phases of Sanda Cotai Central's renovation, rebranding and expansion to The Londoner Macao, we will own approximately 3.0 million square feet of gross retail space. As further described in "Agreements Relating to the Malla in Las Vegas" below, the Grand Canal Shoppes were sold to GGP and are not owned or operated by us. Management believes being in the retail mall business and, specifically, owning some of the largest retail properties in Asia will provide meaningful value for us, particularly as the retail market in Asia continues to grow.

Our malls are designed to complement our other unique amenities and service offerings provided by our Integrated Resorts. Our strategy is to seek out desirable tenants that appeal to our customers and provide a wide variety of shopping options. We generate our duali revenue primarily from leases with tenants through base minimum reads, overage rents and relimbursements for common area maintenance ("CAM") and other expenditures. For further information related to the financial performance of our malls, see "Part II — Item ? — Management's Discussion and Analysis of Financial Condition and Results of Operations."

The tables below set forth certain information regarding our mall operations on the Cotal Strip and at Marina Bay Sands as of December 31, 2018. These tables do not reflect subsequent activity in 2019.

Idail Name	Total GLARG	Sefected Significant Tenants
Shoppes at Venetian	813,376	Zara, Victoria's Secret, Uniqio, Piaget, Rolex, H&M, Michael Kora, Bylgari, Chanel Beauté, Luhiemon
Shoppes at Cotai Central	519,681(3)	Marks & Spancer, Kid's Cavern, Zara, Under Azmour, Omega, Nike, Chow Tai Pock, Lady M, Apple
Shoppes at Parisian	295,915	Alexander McQueen, isabel Marant, Lanvin, Maje, Sandro, Zadig & Voltaire, Paul Smith
Shoppes at Four Seasons	241,548	Cartier, Chanel, Louis Yuitton, Hermès, Gucel, Dior, Vessace, Zegna, Berluti, Loro Piana, Saint Laurent Paris
The Shoppes at Marina Bay Sands	606,362(4)	Louis Vuitton, Chanel, Prada, Gucci, Zara, Burbony, Dior, Cartier, Moncler, Hermés, Armani, Dolce & Gabbana

<sup>(1)</sup> Represents Gross Leanable Aren in square feet,

<sup>(2)</sup> Excludes approximately 130,000 square feet of space on the fifth floor currently not on the market for lease.

<sup>(3)</sup> The Shoppes at Cotal Central will feature up to an estimated 600,000 square feet of gross leasable area upon completion of all phases of Sands Cotal Central's renovation, rebranding and expansion to The Londoner Macao.

<sup>(4)</sup> Excludes approximately 153,000 square feet of space operated by the Company.

The following table refracts our tenant representation by category for our mell operations as of December 31, 2018:

Square Feet	% of Square Feet	Repeated by Toning
863,721	38%	Louis Vuition, Dior, Gucci, Versace, Chanel, Fendi, Hermès
422,546	18%	Barobu, Lel Garden, Ce La Vi, North, Café Deco
251,247	11%	Duty Free Americas, The Atrium
164,017	7%	Cosch, Salvatore Ferragamo, Turni, Rimowa, Michael Kors, Stuart Weltzman
192,957	894	Mancheste: United, Adidas, Ferrari, Lutetemon, Under Armour
167,050	7%	Bylgarl, Omega, Cartier, Rolex, Tiffany & Co.
84,281	4%	Sephora, The Body Shep, Sa Sa
46,278	2%	
46,016	2%	Apple, Samsung, Zara Home
39,336	2%	Godiva, Cold Storage Specialty, Hangen Daza, Venchi
15,832	1%	Emporio di Gondola
2,293,281	100%	1
	863,721 422,546 251,247 164,017 192,957 167,050 84,281 46,278 46,016 39,336 13,832	Square Feet         Square Feet           863,721         38%           422,546         18%           251,247         11%           164,017         7%           192,957         8%           167,950         7%           84,281         4%           46,016         2%           39,336         2%           15,832         1%

#### Advertising and Marketing

We advertise in many types of media, including television, internet (including search engines, e-mail, coline advertising and social media), radio, newspapers, magazines and other out-of-home advertising (including hillboards), to promote general market awareness of our properties as unique leisure, business and convention destinations dee to our first-class hotels, casinos, retail stores, restaurants and other amenities. We actively engage in direct marketing as allowed in various geographic regions.

We maintain websites to allow our customers to make room and/or restaurant reservations, purchase show tickets and provide feedback. We also continue to enhance and expand our use of digital marketing and social media to promote our integrated Resorts, events and special offers, cultivate customer relationships and provide information and updates regarding our corporate citizenship offorts, including our sustainability and corporate giving programs.

#### Development Projects

We are constantly evaluating opportunities to improve our product offerings, such as refreshing our meeting and convention facilities, suites and tooms, retail malls, restaurant and nightlife mix and our gaming areas, as well as other revenue generating additions to our integrated Resorts.

#### Macao

We previously unnounced the renevation, expansion and rebranding of the Sanda Cotal Central into a new destination Integrated Resort, The Londoner Macao, by adding extensive thematic elements both externally and internally. The Londoner Macao will feature new attractions and features from London, including some of London's most recognizable landmarks, and expanded retail and food and beverage venues. We will add approximately 370 lanuary suites in the St. Regis Tower Suites Macao. Design work is nearing completion and construction is being initiated and will be phased to minimize disruption during the property's peak periods. We expect the additional St. Regis Tower Suites Macao to be completed in 2020 and The Londoner Macao project to be completed in phases throughout 2020 and 2021.

We also previously announced the Pour Sessons Tower Suites Macso, which will feature approximately 290 additional premium quality suites. We have completed the structural work of the tower and have commenced preliminary build out of the suites. We expect the project to be completed in the first quarter of 2020.

We anticipate the total costs associated with these development projects to be approximately \$2.2 billion. The ultimate costs and completion dates for these projects are subject to change as we finalize our planning and design work and complete the projects. See "Item I A — Risk Factors — Risk Factors — There are significant risks associated with our construction projects, which could have a material adverse effect on our financial condition, results of operations and cash flaws."

#### United States

We began constructing a high-rise residential condominium tower (the "Las Vegas Conde Tower"), located on the Las Vegas Strlp within The Venetian Resort Las Vegas, in 2008, we suapended construction activities for the project due to reduced demand for Las Vegas Strlp condominiums and the overall decline in general economic conditions. We continue to evaluate the highest return opportunity for the project. The impact of the suspension on the estimated overall cost of the project is carreedly not determinable with cartainty. Should management decide to abundon the project, we could record a charge for some portion of the \$129 million in capitalized construction costs (net of depreciation) as of December 31, 2018.

#### Other

We continue to evaluate additional development projects in each of our markets and pursue new development opportunities globally.

#### Regulation and Licensing

#### Macao Concession and Our Subconcession

In June 2002, the Macao government granted one of three concessions to operate casinos in Macao to Galaxy. During December 2002, we entered into a subconsession agreement with Galaxy, which was approved by the Macao government. The subconcession agreement allows us to develop and operate certain casino projects in Macao, including Sanda Macao, The Venetian Macao, The Plaza Macao and Pour Seasons Hotel Macao, Sanda Cotai Central and The Parisian Macao, separately from Galaxy. Under the subconcession agreement, we are obligated to operate casino games of chance or games of other forms in Macao. We were also obligated to develop and open The Venetian Macao and a convention center by December 2007, and we were required to invest, or cause to be invested, at least 4.4 billion patacas (approximately \$548 million at exchange rates in effect at the time of the transaction) in various development projects in Macao by June 2009, which obligations we have fulfilled.

If the Galaxy concession is terminated for any reason, our subconcession will remain in effect. The subconcession may be terminated by agreement between Galaxy and us. Galaxy is not entitled to terminate the subconcession unilaterally; knowever, the Maono government, after consultation with Galaxy, may terminate the subconcession under certain circumstances. Galaxy has developed, and may continue to develop, botel and castro projects separately from us.

According to the Macao gaming regulatory framework, 10.0% of each subconcessionaire's issued share capital must be held by its managing director, who must be appointed by the applicable subconcessionaire and must be a permanent Macao resident. Mr. Antonio Perreira is the appointed managing director of Venetian Macao Limited ("VML") and a permanent Macao resident. Mr. Ferreira holds 10.0% of VML's leaved share capital subject to a usuffract agreement entered into with Venetian Venture Development Intermediate Limited ("VVDIL"), the immediate parent company of VML and a wholly owned subsidiary of SCL. The usuffact provides that VVDIL has the sole and exclusive benefit of the 10.0% of VML's issued share capital hald by Mr. Ferreira. Mr. Perreira has no economic interest in VML and receives no distributions.

We are subject to licensing and control under applicable Macao law and are required to be licensed by the Macao gaming authorities to operate a casine. We must pay periodic and regular fees and taxes, and our gaming libense is not transferable. We must periodically submit detailed financial and operating reports to the Macao gaming authorities and furnish any other information the Macao gaming authorities may require. No person may acquire any rights over the shares or assets of VML, SCL's wholly owned subsidiary, without first obtaining the approval of the Macao gaming

authorities. Similarly, no person may enter into possession of its premises or operate them through a management agreement or any other contract or through step in rights without first obtaining the approval of, and receiving a license from, the Macao gaming authorities. The transfer or creation of encumbrances over ownership of shares representing the share capital of VML or other rights relating to such shares, and any act involving the granting of voting rights or other stockholders' rights to persons other than the original owners, would require the approval of the Macao government and the subsequent report of such acts and transactions to the Macao gaming authorities.

Our subconcession agreement requires, among other things: (i) approval of the Macao government for transfers of shares in VML, or of any rights over or inherent to such shares, including the grant of voting rights or other stockholder's rights to persons other than the original owners, as well as for the creation of any charge, lien or encumbrance on such shares; (ii) approval of the Macao government for transfers of shares, or of any rights over such shares, in any of our direct or indirect stockholders, provided that such shares or rights are directly or indirectly equivalent to an amount that is equal to or higher than 5% of VML's share capital; and (iii) that the Macao government be given notice of the creation of any encumbrance or the grant of voting rights or other stockholder's rights to persons other than the original owners on shares in any of the direct or indirect stockholders in VML, provided that such shares or rights are equivalent to an encount that is equal to or higher than 5% of VML's share capital. The requirements in provisions (ii) and (iii) above will not apply, however, to securities listed as hudable on a stock exchange.

The Macao gaming authorities may lavestigate any individual who has a material relationship to, or material involvement with, us to determine whether our suitability and/or financial capacity is affected by this individual. LVSC and SCL shareholders with 5% or more of the share capital, directors and some of our key employees must apply for and undergo a finding of suitability process and maintain due qualification during the subconcession term, and accept the persistent and long-term inspection and supervision exercised by the Macao government. VML is required to notify the Macao government immediately should VML become aware of any fact that may be material to the appropriate qualification of any shareholder who owns 5% of the share capital, or any officer, director or key employee. Changes in licensed positions must be reported to the Macao gaming authorities, and in addition to their authority to deary an application for a finding of suitability or licensure, the Macao gaming authorities have jurisdiction to disapprove a change in corporate position. If the Macao gaming authorities were to find one of our officers, directors or key employees unsuitable for licensure, we would have to saver all relationships with that person. In addition, the Macao gaming authorities may require us to terminate the employment of any person who refuses to file appropriate applications.

Any person who fails or refuses to apply for a finding of suitability after being ordered to do so by the Macao gaming authorities may be found unsuitable. Any stockholder found unsuitable who holds, directly or indirectly, any beneficial ownership of the common stock of a company incorporated in Macao and registered with the Macao Companies and Moveable Assets Registrar (a "Macao registered corporation") beyond the period of time prescribed by the Macao gaming authorities may lose their rights to the shares. We will be subject to disciplinary action if, after we receive notice that a person is unsuitable to be a stockholder or to have any other relationship with us, we:

- pay that person any dividend or interest upon its shares;
- allow that person to exercise, directly or indirectly, any voting right conferred through shares held by that person;
- · pay remuneration in any form to that person for services rendered or otherwise; or
- fail to pursue all lawful efforts to require that unsultable person to relinquish its shares.

The Macao gaming authorities also have the authority to approve all persons owning or controlling the stock of any corporation holding a gaming lioense.

In addition, the Macao gaming authorities require prior approval for the creation of Rens and exambrances over VML's assets and restrictions on stock in connection with any financing.

The Macar gaming authorities must give their prior approval to changes in control of VML through a merger, consolidation, stock or asset acquisition, management or consulting agreement or any act or conduct by any person whereby he or she obtains control. Entitles seeking to acquire control of a Macao registered corporation must satisfy the Macao gaming authorities concerning a variety of stringent standards prior to assuming control. The Macao gaming authorities may also require controlling stockholders, officers, directors and other persons having a material relationable

or involvement with the entity proposing to acquire control, to be investigated and licensed as part of the approval process of the transaction.

The Macao gaming authorities may consider some management opposition to corporate acquisitions, repurchases of voting securities and corporate defense tactics affecting Macao gaming licensess, and the Macao registered corporations affiliated with such operations, to be injurious to stable and productive corporate gaming.

The Macan gaming authorities also have the power to supervise gaming licensees in order to:

- assure the financial stability of corporate gaming operators and their affiliates;
- preserve the beneficial aspects of conducting business in the corporate form; and
- promote a neutral environment for the orderly governance of corporate affairs.

The subconcession agreement requires the Macao gaming authorities' prior approval of any recapitalization plan proposed by VML's Board of Directors. The Chief Executive of Macao could also require VML to increase its share capital if he desired it necessary.

The Macan government also has the right, after consultation with Galaxy, to unilaterally terminate the subconcession agreement at any time upon the occurrence of specified events of default, including:

- the operation of gaming without permission or operation of business that does not fall within the business scope of the subconcession;
- the suspension of operations of our gaming business in Macao without reasonable grounds for more than sevan consecutive days or more than fourteen non-consecutive days within one calendar year;
- the unauthorized transfer of all or part of our gaming operations in Macao;
- the failure to pay taxes, premiums, levies or other amounts payable to the Macao government;
- the fullure to resume operations following the temporary assumption of operations by the Macao government;
- the repeated opposition to supervision and inspection or the repeated failure to comply with decisions of the Macao government, namely of the Macao gaming authorities;
- the failure to provide or supplement the guarantee deposit or the guarantees specified in the subconcession
  within the prescribed period;
- the bankruptcy or insolvency of VML;
- ficeudulent activity by VML.;
- serious and repeated violation by VML of the applicable rules for carrying out easing games of chance or games of other forms or the operation of casing games of chance or games of other forms;
- the grant to any other person of any managing power over VML; or
- the fulkers by a controlling shareholder in VML to dispose of its interest in VML following notice from the
  gaming authorities of another jurisdiction in which such controlling shareholder is licensed to operate casino
  games of chance to the affect that such controlling shareholder can no longer own shares in VML.

In addition, we must comply with various covenants and other provisions under the subconcession, including obligations to:

- ensure the proper operation and conduct of easing games;
- employ people with appropriate qualifications;
- operate and conduct casino games of chance in a fair and honest manner without the influence of criminal activities:
- safeguard and ensure Macao's interests in tax revenue from the operation of casinos and other gaming areas;
   and

### maintain a specified level of insurance.

The subconcession agreement also allows the Macao government to request various changes in the plans and specifications of our Macao properties and to make various other decisions and determinations that may be binding on us. For example, the Macao government has the right to require that we contribute additional capital to our Macao subsidiaries or that we provide carmin deposits or other guarantees of performance in any amount determined by the Macao government to be necessary. VML is limited in its ability to take additional capital by the need to first obtain the approval of the Macao gasting and governmental authorities before raising certain debt or equity.

If our subconcession is terminated in the event of a default, the casinos and gaming-related equipment would be automatically transferred to the Macao government without compensation to us and we would cease to generate any revenues from these operations. In many of these instances, the subconcession agreement does not provide a specific cure period within which any such events may be cured and, instead, we would rely on consultations and negotiations with the Macao government to give us an opportunity to remedy any such default.

The Sands Macao, The Venetian Macao, The Plaza Macao and Four Seasons Hotal Macao, Sands Cotal Central and The Perisian Macao are being operated under our subconcession agreement. This subconcession excludes the following gaming activities: mutual bets, lotteries, raffles, interactive gaming and games of chance or other gaming, betting or gambling activities on ships or planes. Our subconcession is exclusively governed by Macao law. We are subject to the exclusive jurisdiction of the courts of Macao in case of any dispute or conflict relating to our subconcession.

Our subconcession agreement expires on June 26, 2022. Unless our subconcession is extended, on that date, the cesinos and gaming-related equipment will automatically be transferred to the Macao government without compensation to us and we will cause to generate any revenues from these operations. Beginning on December 26, 2017, the Macao government may redeem our subconcession by giving us at least one-year prior notice and by paying us fair compensation or indemnity.

Under our subconcession, we are obligated to pay to the Macao government an annual premium with a fixed portion and a variable portion based on the number and type of gaming tables employed and gaming machines operated by us. The fixed portion of the premium is equal to 30 million patacas (approximately \$4 million at exchange rates in effect on December 31, 2013). The variable portion is equal to 300,000 patacas per gaming table reserved exclusively for certain kinds of games or players, 150,000 patacas per gaming table not so reserved and 1,000 patacas per electrical or mechanical gaming machine, including stot machines (approximately \$37,195, \$18,598 and \$124, respectively, at exchange rates in effect on December 31, 2018), subject to a minimum of 45 million patacas (approximately \$6 million at exchange tates in effect on December 31, 2018). We also have to pay a special gaming tax of 35% of gross gaming revenues and applicable withholding taxes. We must also contribute 4% of our gross gaming revenue to utilities designated by the Macao government, a portion of which must be used for promotion of tourism in Macao. This percentage may be subject to change in the fitture.

Currently, the gaming tax in Macao is calculated as a percentage of gross gaming revenue; however, unlike Nevada, gross gaming revenue does not include deductions for credit losses. As a result, if we extend credit to our constomers in Macao and are unable to collect on the related receivables from them, we have to pay taxes on our winnings from these customers even though we were unable to collect on the related receivables. If the laws are not changed, our business in Macao may not be able to realize the full banefits of extending credit to our customers.

In August 2018, we received an additional exemption from Macac's corporate income tax on profits generated by the operation of casine games of chance for the period of January 1, 2019 through June 26, 2022, the date our subconcession agreement expires. We entered into an agreement with the Macac government effective through the end of 2018 that provided for an annual payment of 42 million patacas (approximately \$5 million at exchange rates in effect on December 31, 2018) as a substitution for a 12% tax otherwise due from VML shareholders on dividend distributions. In September 2018, we requested an additional agreement with the Macac government through June 26, 2022, to correspond to the expiration of the income tax exemption for gaming operations; however, there is no assurance we will receive the additional agreement.

### Development Agreement with Singapore Tourism Board

On August 23, 2006, our wholly awned subsidiary, Marina Bay Sands Pte. Ltd. ("MBS"), entered into a development agreement, as amended by a supplementary agreement on December 11, 2009 (the "Development

Agreement"), with the STB to design, develop, construct and operate the Marina Bay Sands. The Development Agreement includes a consession for MSS to own and operate a casino within the Integrated Resort, in addition to the casino, the Integrated Resort includes, among other amenicles, a hotel, a retail complex, a convention center and meeting room complex, theaters, restaurable and an arriscience museum. MBS is one of two companies avertied a concession to operate a casino in Singapore. Under the Request for Proposal, the Exclusivity Period provides that only two licenses will be granted the right to operate a casino in Singapore during an initial ten-year period, which expired on Pebruary 25, 2017. In connection with entering into the Development Agreement, MBS entered into a 60-year lesse with the STB for the parcels underlying the project site and entered into an agreement with the Land Transport Authority of Singapore for the provision of necessary infrastructure for rapid bransit systems and road works within and/or outside the project site. During the Exclusivity Period, the Company, which is currently the 100% indirect shareholder of MBS, must continue to be the single largest entity with direct or indirect controlling interest of at least 20% in MBS, unless otherwise approved by the CRA.

The term of the tasino concession provided under the Development Agreement is for 30 years commencing from the date the Development Agreement was entered into, or August 23, 2006. In order to renew the casino concession, MBS must give notice to the STB and other relevant authorities in Singapore at least five years before its expiration in August 2036. The Singapore government may terminate the casino concession prior to its expiration in order to serve the best interests of the public, in which event fair compensation will be paid to MBS.

On April 26, 2010, MBS was issued a casino license for a three-year period, which required payment of a license fee of SOD 38 million (approximately \$27 million at exchange rates in offect at the time of the transaction). On April 19, 2013 and April 19, 2016, MBS was granted a license for a further three-year period expiring on April 25, 2016 and April 25, 2019, respectively, which required payment of SGD 57 million and SGD 56 million, respectively (approximately \$46 million and \$47 million, respectively, at exchange rates in effect at the time of the transaction) as part of the renewal process. The license is renewable upon submitting a renewal application, paying the applicable fee and meeting the renewal requirements as determined by the CRA. We have filled a renewal application and believe we meet the renewal requirements as determined by the CRA; however, no assurance can be given the beense renewal will be granted or for what period of time it will be granted.

The Development Agreement contains, among other things, restrictions limiting the use of the leased land to the development and operation of the project, requirements that MBS obtain prior approval from the STB in order to subdivide the hotel and retail components of the project, and prohibitions on any such subdivision during the Exclusivity Period. The Development Agreement also contains provisions relating to the construction of the project and associated deadlines for substantial completion and opening; the location of the cashe within the project site and casino licensing lasses; insurance requirements, and limitations on MBS ability to assign the lease or sub-lease any portion of the land during the Exclusivity Period. In addition, the Development Agreement contains events of default, including, among other things, the failure of MBS to perform its obligations under the Development Agreement and events of bankouptcy or dissolution.

The Development Agreement required MBS to invest at least SGD 3.85 billion (approximately \$2.42 billion at exchange rates in affect at the time of the transaction) in the Integrated Resort, which was to be allocated in specified amounts among the casine, hotel, fined and beverage outlets, retail areas, meeting, convention and exhibition facilities, key attractions, entertainment venues and public areas. This minimum investment sequirement has been fulfilled.

Employees whose job duties relate to the operations of the casino are required to be ficensed by the relevant authorities in Singapore. MBS also must comply with comprehensive internal control standards or regulations concerning advertising; branch office operations; the location, floor plans and layout of the casino; casino operations including casino-related financial transactions and patron disputes, issuance of credit and collection of debt, relationships with and permitted payments to gambing promoters; security and surveillance; casino access by Singaporeans and non-Singaporeans; compilance functions and the prevention of money laundering; periodic standard and other reports to the CRA; and those relating to social controls including the exclusion of cartain persons from the casino.

There is a goods and services tax of 7% imposed on gross gaming revenue and a casino tax of 15% imposed on the gross gaming revenue from the casino after reduction for the amount of goods and services tax, except in the case of gaming by premium players, in which case a casino tax of 5% is imposed on the gross gaming revenue generated from such players after reduction for the amount of the goods and services tax. The casino tax rates will not be changed for a period of 15 years from March 1, 2007. The casino tax is deductible against the Singapore corporate taxable

income of MBS. The provision for bed debts arising from the extension of credit granted to gaming patrons is not deductible against gross gaming revenue when calculating the easino tax, but is deductible for the purposes of calculating corporate income tax and the goods and services tax (subject to the prevailing law). MBS is permitted to extend easino credit to persons who are not Singapore citizens or permanent residents, but is not permitted to extend easino credit to Singapore citizens or permanent residents except to premium players.

The key constraint imposed on the casino under the Development Agreement is the total size of the gaming area, which must not be more than 15,000 square moters (approximately 161,000 square feet). The following are not counted towards the gaming area: back of bouse facilities, reception, restrooms, food and beverage areas, retail shops, stairs, escalators and lift lobbies leading to the gaming area, sesthetic and decorative displays, performance areas and major aisles. The casino located within Marina Bay Sands may not have more than 2,500 gaming machines, but there is no limit on the number of tables for casino games permitted in the casino.

On January 31, 2013, certain amendments to the Casino Control Act (the "Singapore Act") became effective. Among the changes introduced by these amendments is a revision of the maximum financial penelty that may be imposed on a casino operator by way of disciplinary action on a number of grounds, including contravention of a provision of the Singapore Act or a condition of the casino license. Under the amended provisions, a casino operator may be subject to a financial penalty, for each ground of disciplinary action, of a sum not exceeding 10% of the annual gross gaming revenue (as defined in the Singapore Act) of the casino operator for the financial year immediately preceding the date the financial penalty is imposed.

The amendments to the Singapore Act also included an introduction of an additional factor to be considered by the CRA in determining future applications and/or renewals for a casino license. Applicants are required to be a suitable person to develop, maintain and promote the Integrated Resort as a compelling teorist destination that meets prevailing market demand and industry standards and contributes to the tourism industry in Singapore. The Singapore government has a stabilished an evaluation panel that will assess applicants and report to the CRA on this aspect of the casino licensing requirements. We believe MBS iconic tourist destination in Singapore and the Fer East is well-established at this time.

### State of Nevada

The ownership and operation of casino gaming facilities in the State of Neveda are subject to the Nevada Gaming Control Act and the regulations promulgated fluoreunder (collectively, the "Nevada Act") and various local regulations. Our gaming operations are also subject to the Recusing and regulatory control of the Nevada Gaming Commission (the "Nevada Commission"), the Nevada Gaming Control Board (the "Nevada Board") and the Clark County Liquor and Gaming Licensing Board (the "CCLGLR" and together with the Nevada Commission and the Nevada Board, the "Nevada Gaming Authorities").

The laws, regulations and supervisory procedures of the Nevada Gaming Authorities are based upon declarations of public policy that are concerned with, among other things:

- the prevention of unsavery or unsaltable persons from having a direct or indirect involvement with gaming at any time or in any capacity;
- the establishment and maintenance of responsible accounting practices and procedures;
- the maintenance of effective controls over the financial practices of licensess, including establishing minimum
  procedures for internal fiscal affairs and the safeguarding of essets and revenues, providing reliable recordkeeping and requiring the filing of periodic reports with the Nevada Gaming Authorities;
- the prevention of cheating and fraudulent practices; and
- the establishment of a source of state and local revenues through taugiton and licensing fees.

Any change in such laws, regulations and procedures could have an adverse effect on our Las Vegas operations.

Las Vegas Sanits, LLC ("LVSLLC") is licensed by the Nevada Caming Authorities to operate the resort hotel as set forth in the Nevada Act. The gaming license requires the periodic payment of fees and taxes and is not transferable. LVSLLC is also registered as an intermediary company of Venetian Casino Resort, LLC ("VCR"). VCR is licensed as a manufacturer and distributor of gaming devices and as a key employee of LVSLLC, LVSLLC and VCR are collectively referred to as the "licensed subsidiaries." LVSC is registered with the Nevada Commission as a publicly traded

corporation (the "registered corporation"), As such, we must periodically submit detailed financial and operating reports to the Nevada Gaming Authorities and furnish any other information the Nevada Gaming Authorities may require. No person may become a stockholder of, or receive any percentage of the profits from, the ficensed subshillaries without first obtaining licenses and approvals from the Nevada Gaming Authorities. Additionally, the CCLGLB has taken the position it has the authority to approve all persons owning or controlling the stock of any corporation controlling a gaming thenses. We, and the licensed subsidiaries, possess all state and local government registrations, approvals, permits and licenses required in order for us to engage in gaming activities at The Venetian Resort Las Vegas.

The Nevada Gaming Authorities may investigate any individual who has a material relationship to or material involvement with us or the licensed subsidiaries to determine whether such individual is suitable or should be licensed as a business associate of a gaming licensee. Officers, directors and certain key employees of the licensed subsidiaries must file applications with the Nevada Gaming Authorities and may be required to be licensed by the Nevada Gaming Authorities. Our officers, directors and key employees who are actively and directly involved in the gaming activities of the licensed subsidiaries may be required to be licensed or found suitable by the Nevada Gaming Authorities.

The Nevada Gaming Authorities may deny an application for licensing or a finding of suitability for any cause they deem reasonable. A finding of suitability is comparable to licensing; both require submission of detailed personal and financial information followed by a thorough investigation. The applicant for licensing or a finding of suitability, or the gaming licensee by whom the applicant is employed or for whom the applicant serves, must pay all the opsis of the investigation. Changes in licensed positions must be reported to the Nevada Gaming Authorities, and in addition to their authority to deny an application for a finding of suitability or licensure, the Nevada Gaming Authorities have jurisdiction to disapprove a change in a corporate position.

If the Nevada Gaming Authorities were to find an officer, director or key employee unsuitable for licensing or to have an inappropriate relationship with us or the licensed subsidiaries, we would have to sever all relationships with such person. In addition, the Nevada Commission may require us or the licensed subsidiaries to terminate the employment of any person who refuses to file appropriate applications. Determinations of suitability or questions pertaining to licensing are not subject to judicial review in Nevada.

We, and the licensed subsidiaries, are required to submit periodic detailed financial and operating reports to the Novada Commission. Substantially all of our and our licensed subsidiaries' material loans, leases, sales of securities and similar financing transactions must be reported to or approved by the Novada Commission.

If it were determined we or a licensed subsidiary violated the Nevada Act, the registration and gaming licenses we then hold could be limited, conditioned, suspended or revoked, subject to compliance with certain statutory and regulatory procedures. In addition, we and the persons involved could be subject to substantial fines for each separate violation of the Nevada Act at the discretion of the Nevada Commission, Further, a supervisor could be appointed by the Nevada Commission to operate the casinos, and, under certain circumstances, earnings generated during the supervisor's appointment (except for the reasonable rental value of the casinos) could be forfeited to the State of Nevada. Limitation, conditioning or suspension of any gaming registration or license or the appointment of a supervisor could (and revocation of any gaming license would) have a material adverse effect on our gaming operations.

Any beneficial holder of our voting securities, regardless of the number of shares owned, may be required to file an application, be investigated, and have its suitability as a beneficial holder of our voting securities determined if the Nevada Commission has reason to believe such ownership would otherwise be inconsistent with the declared policies of the State of Nevada. The applicant must pay all costs of investigation incurred by the Nevada Gaming Authorities in conducting any such investigation.

The Nevada Act requires any person who acquires more than 5% of our voting securities to report the acquisition to the Chairman of the Nevada Board. The Nevada Act requires beneficial owners of more than 10% of our voting securities apply to the Nevada Commission for a finding of suitability within thirty days after the Chairman of the Nevada Board mails the written notice requiring such filing. Under certain circumstances, an "leastitutional investor" as defined in the Nevada Act, which acquires more than 10%, but not more than 25%, of our voting securities (subject to certain additional holdings as a result of certain debt restructurings), may apply to the Nevada Commission for a waiver of such finding of suitability if such institutional investor holds the voting securities only for investment purposes. Additionally, an institutional investor that has been granted such a waiver may acquire more than 25% but not more than 25% of our voting securities if such additional evenerable results from a stock re-purchase program and such

institutional investor does not purchase or otherwise acquire any additional voting eccurities that would result in an increase in its ownership percentage.

An institutional investor will be deemed to hold voting securities only for investment purposes if it acquires and holds the voting securities in the ordinary course of business as an institutional investor and not for the purpose of causing, directly or indirectly, the election of a majority of the members of our Board of Directors, any change in our corporate charter, by-laws, management, policies or our operations or any of our gaming affillates, or any other action the Nevada Commission finds to be inconsistent with holding our voting securities only for investment purposes. Activities deemed consistent with holding voting securities only for investment purposes include:

- · voting on all matters voted on by stockhokiers;
- making financial and other inquiries of management of the type normality made by securities analysts for informational purposes and not to cause a change in management, policies or operations; and
- such other activities as the Nevada Commission may determine to be consistent with such investment intent.

If the beneficial holder of voting securities who must be found suitable is a corporation, partnership or trust, it must submit detailed business and financial information including a list of beneficial owners. The applicant is required to pay all costs of investigation.

Any person who fails or refuses to apply for a finding of suitability or a license within thirty days after being ordered to do so by the Nevada Commission or the Chairman of the Nevada Board may be found unsuitable. The same restrictions apply to a record owner if the record owner, after request, falls to identify the beneficial owner. Any stockholder found unsuitable who holds, directly or indirectly, any beneficial ownership of the common stock of a registered corporation beyond such period of time as may be prescribed by the Nevada Commission may be guilty of a criminal offices. We are subject to disciplinary action if, after we receive notice that a person is unsuitable to be a stockholder or to have any other relationship with us or a licensed subsidiary, we, or any of the licensed subsidiaries:

- pay that person any dividend or interest upon any voting securities;
- allow that person to exercise, directly or indirectly, any voting right conferred through securities held by that person;
- pay remuneration in any form to that person for services rendered or otherwise; or
- fail to pursue all lawful efforts to require such unsuitable person to relinquish his or her voting securities including, if necessary, the purchase for cash at fair market value.

Our charter documents include provisions intended to help us comply with these requirements.

The Nevada Commission may, in its discretion, require the holder of any debt security of a registered corporation to file an application, be investigated and be found suitable to own the debt security of such registered corporation. If the Nevada Commission determines a person is unsuitable to own such security, then pursuant to the Nevada Act, the registered corporation can be sanctioned, including the loss of its approvals, if without the prior approval of the Nevada Commission, it:

- pays to the unsuitable person any dividend, interest, or any distribution whatsoever;
- · recognizes any voting right by such unsuitable person in connection with such securities; or
- · pays the unsuitable person remuneration in any form.

We are required to maintain a current stock ledger in Nevada that may be examined by the Nevada Gaming Authorities at any time. If any securities are held in trust by an agent or by a nominee, the record holder may be required to disclose the identity of the beneficial owner to the Nevada Gaming Authorities and we are also required to disclose the identity of the beneficial owner to the Nevada Gaming Authorities. A failure to make such disclosure may be grounds for flading the record holder unsultable. We are also required to render maximum assistance in determining the identity of the beneficial owner.

We cannot make a public effering of any securities without the prior approval of the Nevada Commission if the securities or the proceeds from the offering are intended to be used to construct, acquire or finance gaming facilities

in Nevada, or to retire or extend obligations incurred for such purposes. On November 15, 2018, the Nevada Commission granted us prior approval to make public offerings for a period of three years, subject to certain conditions (the "shelf approval"). The shelf approval, however, may be rescinded for good cause without prior notice upon the issuance of an interlocutory stop order by the Chairman of the Nevada Board. The shelf approval does not constitute a finding, recommendation, or approval by the Nevada Commission or the Nevada Board as to the investment merits of any securities offered under the shelf approval. Any representation to the contrary is unlawful.

Changes in our control through a merger, consolidation, stock or asset acquisition, management or consulting agreement, or any act or conduct by any person whereby he or she obtains control, shall not occur without the prior approval of the Nevada Commission. Builties seeking to acquire control of a registered corporation must satisfy the Nevada Board and the Nevada Commission concerning a variety of stringent standards prior to assuming control of such registered corporation. The Nevada Commission may also require controlling atockholders, officers, directors and other persons having a material relationship or involvement with the entity proposing to acquire control, to be invastigated and licensed as part of the approval process of the transaction.

The Nevada legislature has declared that some corporate acquisitions opposed by management, repurchases of voting securities and corporate defense tactics affecting Nevada gaming licentees, and registered corporations that are affiliated with those operations, may be injurious to stable and productive corporate gaming. The Nevada Commission has established a regulatory scheme to smallorate the potentially adverse effects of these business practices upon Nevada's gaming industry and to further Nevada's policy to:

- assure the financial stability of corporate gaming operators and their affiliates;
- · preserve the beneficial aspects of conducting business in the corporate form; and
- promote a neutral environment for the orderly governance of corporate affilirs.

Approvals are, in certain circumstances, required from the Nevada Commission before we can make exceptional repurchases of voting securities above the current market price thereof and before a corporate acquisition opposed by management; can be consummated.

The Nevada Act also requires prior approval of a plan of recapitalization proposed by the Board of Directors in response to a tender offer made directly to our stockholders for the purposes of acquiring control of the registered corporation.

License fees and taxes, computed in various ways depending upon the type of gaming or activity involved, are psyable to the State of Nevada and to Clark County, Nevada. Depending upon the particular fee or tax involved, these fees and taxes are psyable mouthly, quarterly or annually and are based upon:

- a percentage of the gross revenues received;
- · the number of gaming devices operated; or
- the number of table games operated.

The tax on gross revenues received is generally 6.75% for the State of Nevada and 0.55% for Clark Courty. In addition, an excise tax is paid by us on charges for admission to any facility where certain forms of live entertainment are provided. VCR is also required to pay certain fees and taxes to the State of Nevada as a licensed manufacturer and distributor.

Any person who is licensed, required to be licensed, registered, required to be registered, or under common control with such persons (collectively, "licensees"), and who proposes to become involved in a gaming operation outside of Nevada, is required to deposit with the Nevada Board, and thereafter maintain, a revolving fund in the amount of \$10,000 to pay the expenses of any investigation by the Nevada Board into their participation in such foreign gaming operation. The revolving fund is subject to increase or decrease at the discretion of the Nevada Commission. Thereafter, licensees are also required to comply with certain reporting requirements imposed by the Nevada Act. Licensees are also subject to disciplinary action by the Nevada Commission if they knowingly violate any laws of any foreign jurisdiction pertaining to such foreign gaming operation, fall to conduct such foreign gaming operation in accordance with the standards of honesty and integrity required of Nevada gaming operations, engage in activities harmful to the State of Nevada or its shillty to collect gaming taxes and foes, or employ a person in such foreign operation who has

been denied a license or a finding of anitability in Nevada on the ground of personal unsuitability or who has been found guilty of cheating at gambling.

The sale of alcoholic beverages by the licensed subskilaries on the casino premises and at the Sanda Expo Center is subject to licensing, control and regulation by the applicable local authorities. Our licensed subskilaries have obtained the necessary liquor licenses to self alcoholic beverages. All licenses are revocable and are not transferable. The agencies involved have full power to limit, condition, suspend or revoke any such licenses, and any such disoiplinary action could (and revocation of such licenses would) have a material adverse effect on our operations.

### Commonwealth of Pennsylvanie

Sands Bethworks Gaming is subject to the rules and regulations promulgated by the Pennsylvania Gaming Control Board ("PaGCB") and the Pennsylvania Department of Revenue, the on-site direction of the Pennsylvania State Police and the requirements of other agencies.

On December 20, 2006, we were awarded one of two Category 2 "at large" gaming licenses available in Pennsylvania, which authorizes a licensee to open with up to 3,000 slot machines and to increase to up to 5,000 slot machines upon approval of the PaGCB, which may not take effect earlier than six months after opening.

In July 2007, we paid a \$50 million licensing fee to the Commonwealth of Pennsylvania and, in August 2007, were issued our gaming ticense by the PaGCB. Just prior to the opening of the casino at Sanda Bethlehem, we were required to make a deposit of \$5 million, which was reduced to \$2 million in January 2010 when the law was amended, to cover weekly withdrawals of our share of the cost of regulation and the amount withdrawa must be replenished weekly.

In Pebruary 2010, we submitted a petition to the PaGCB to obtain a table games operation certificate to operate table games at Sanda Bethlehem, based on a revision to the law in 2010 that authorized table games. The petition was approved in April 2010, we paid a \$17 million table game licensing fee in May 2010 and were lasted a table games certificate in June 2010. Table games operations commenced on July 13, 2010.

We must notify the PaGCB if we become aware of any proposed or contemplated change of control including more than 5% of the ownership interests of Sands Bethworks Gaming or of more than 5% of the ownership interests of sands Bethworks Gaming or of more than 5% of the ownership interests of sands Bethworks Gaming, including LVSC. The acquisition by a person or a group of persons acting in concert of more than 20% of the ownership interests of Sands Bethworks Gaming or of sands Bethworks Gaming, with the exception of the ownership interest of a person at the time of the original ticensure when the license fee was paid, would be defined as a change of control under applicable Pennsylvania gaming law and regulations. Upon a change of control, the acquirer of the ownership interests would be required to qualify for licensure and to pay a new license fee of \$50 million or a lesser "change of control" fee as determined by the PaGCB. In December 2007, the PaGCB adopted a \$3 million fee to be assessed on an acquirer in connection with a change in control unless special circumstances dictate otherwise. The PaGCB retains the discretion to eliminate the need for qualification and may reduce the license fee upon a change of control. The PaGCB may provide up to 120 days for any person who is required to apply for a license and who is found not qualified to completely divest the person's ownership interest.

Any person who acquires beneficial ownership of 5% or more of our voting accurities will be required to apply to the PaGCB for licensure, obtain licensure and remain licensed. Licensure requires, among other things, that the applicant establish by clear and convincing evidence the applicant's good character, honesty and integrity. Additionally, any trust that holds 5% or more of our voting securities is required to be licensed by the PaGCB and each individual who is a grantor, trustee or beneficiary of the trust is also required to be licensed by the PaGCB. Under certain chromastances and under the regulations of the PaGCB, an "institutional investor" as defined under the regulations of the PaGCB, which acquires beneficial ownership of 5% or more, but less than 10%, of our voting securities, may not be required to be licensed by the PaGCB provided the institutional investor files an institutional Notice of Ownership Form with the PaGCB Bureau of Licensing and has filed, and remains eligible to file, a statement of beneficial ownership on Schedule 13G with the SEC as a result of this ownership interest. In addition, any beneficial owner of our voting securities, regardless of the number of shares beneficially owned, may be required at the discretion of the PaGCB to file an application for licensure.

In the event a security holder is required to be found qualified and is not found qualified, the security holder may be required by the PACCS to divest of the interest at a price rost exceeding the cost of the interest.

### Employees

We directly employ approximately 51,500 employees worldwide and hire additional temporary employees on an as-needed basis. Our employees are not covered by collective bargaining agreements, except as discussed below with respect to certain Sands Expo Center and Sands Bathlehem employees. We believe we have good relations with our employees and any relevant union.

Certain unions have engaged in confrontational and obstructive tactics at some of our properties, including contacting potential customers, tenants and investors, objecting to various administrative approvals and picketing, and may continue these tactics in the future. Although we believe we will be able to operate despite such factics, no assurance can be given we will be able to do so or the failure to do so would not have a material adverse effect on our financial condition, results of operations and cash flows. Although no assurances can be given, if employees decide to be represented by labor unions, management does not believe such representation would have a material effect on our financial condition, results of operations and cash flows.

Certain culinary personnel are hired from time to thate to provide services for trade shows and conventions at Sands Expo Center and are covered under a collective bargaining agreement between Sands Expo Center and the Local Ioint Executive Board of Las Vegas, for and on behalf of Culinary Workers Union, Local Z26 and Bartenders Union, Local No. 165. This collective bargaining agreement expired in December 2900, but automatically renows on an annual basis. As a result, Sands Expo Center is operating under the terms of the expired bargaining agreement with respect to these employees.

Security officers at Sands Bethlehem voted to be represented by a labor union, the International Union, Security, Police, and Fire Professionals of America. On March 1, 2017, an initial collective bargaining agreement took effect, which includes a no-strike, no-lockout provision. The collective bargaining agreement expires on March 1, 2020.

### Intellectual Property

Our intellectual property ("IP") portfolio currently consists of trademarks, copyrights, patents, domain names, trade secrets and other confidential and proprietary information. We believe the name recognition, brand identification and image we have developed through our intellectual properties attract customers to our facilities, drive customer loyalty and contribute to our success. We register and protect our IP in the jurisdictions in which we operate or significantly advertise, as well as in countries in which we may operate in the future or with to ensure protection of our rights.

### Agreements Relating to the Malls in Las Vegas

### The Grand Canal Shoopes

In May 2004, we completed the sale of The Grand Canal Shoppes and leased to OGP 19 retail and restaurant spaces on the casino level of The Venetian Las Vegas for 39 years with annual rent of one dollar, and GGP assumed our interest as landlord under the various leases associated with these 19 spaces. In addition, we agreed with GGP to:

- continue to be obligated to fulfill certain lease termination and asset purchase agreements;
- lease the portion of the theater space located within The Grand Canal Shoppes from GGP for a period of 25 years, subject to an additional 50 years of extension options, with initial fixed minimum rent of \$3 million per year.
- lease the gondola retail store and the canal space located within The Grand Canal Shoppes from GGP (and by
  amendment the extension of the canal space extended into The Shoppes at The Palazzo) for a period of 25 years,
  subject to an additional 50 years of extension options, with initial fixed minimum rant of \$4 million per year;
  and
- leass certain office space from GGP for a period of 10 years, subject to an additional 65 years of extension options, with initial amoual cent of approximately \$1 million.

The lease payments relating to the theater, the canal space within The Grand Canal Shoppes and the office space from GGP are subject to automatic increases of 5% in the sixth lease year and each subsequent fifth lease year.

### The Shoppes at The Palazzo

We contracted to sell The Shoppes at The Palazzo to GGP pursuant to a purchase and sale agreement dated as of April 12, 2004, as amended (the "Amended Agreement"). Under the Amended Agreement, we also lessed to GGP certain restaurant and retail space on the casino level of The Palazzo Tower for \$9 years with annual rent of one dollar and GGP assumed our interest as tandlord under the various space lesses associated with these spaces. On fune 24, 2011, we reached a settlement with GGP regarding the final purchase price. Under the terms of the settlement, we retained the \$295 million of proceeds previously received and participate in cortain potential future revenues camed by GGP.

### Cooperation Agreement

Our business plan calls for each of The Venetian Resort Las Vegas, Sands Expo Center and the Grand Canal Shoppes, though separately owned, to be integrally related components of one facility (the "LV Integrated Resort"). In establishing the terms for the integrated operation of these components, the Fourth Amended and Restated Reciprocal Basement, Use and Operating Agreement, dated as of February 29, 2008, by and among Interface Group-Nevada, Inc., Grand Canal Shops II, LLC, Phase II Mall Subsidiary, LLC, VCR, and Palazzo Condo Tower, LLC (the "Cooperation Agreement") sets forth agreements regarding, among other things, encroschments, easements, operating standards, maintenance requirements, insurance requirements, casualty and condemnation, joint marketing, and the sharing of some facilities and related costs. Subject to applicable law, the Cooperation Agreement binds all ourrent and future owners of all portions of the LV Integrated Resort and has priority over the lieus securing LVSLLC's series secured credit facility and in some or all respects any lieus that may secure any indebtedness of the owners of any portion of the LV Integrated Resort. Accordingly, subject to applicable law, the obligations is the Cooperation Agreement will "run with the land" if any of the components change hands.

Operating Covanants. The Cooperation Agreement regulates certain aspects of the operation of the LV Integrated Resort. For example, under the Cooperation Agreement, we are obligated to operate The Venetian Resort Las Vegas continuously and to use it exclusively in accordance with standards of first-class Las Vegas Boulevard-style hotels and casinos. We are also obligated to operate and use the Sands Expo Center exclusively in accordance with standards of first-class convention, trade show and exposition centers. The owners of the Grand Canal Shoppes are obligated to operate their property exclusively in accordance with standards of first-class restaurant and retail complexes. For so long as a portion of The Venetian Resort Las Vegas is operated in accordance with a "Venetian" theme, the owner of the Grand Canal Shoppes must operate the section formerly referred to as The Grand Canal Shoppes in accordance with the overall Venetian theme.

Mointenance and Repair. We must maintain The Venetian Resort Las Vegas as well as some common areas and common facilities shared with the Grand Canal Shoppes. The cost of maintenance of all shared common areas and common facilities is to be shared between us and the owners of the Grand Canal Shoppes. We must also maintain, repair and restore Sands Expo Center and certain common areas and common facilities located in Sands Expo Center. The owners of the Grand Canal Shoppes must maintain, repair and restore the Grand Canal Shoppes and certain common areas and common facilities located within.

Insurance. We and the owners of the Grand Canal Shoppes must maintain minimum types and levels of insurance, including property demage, general liability and business interruption insurance. The Cooperation Agreement establishes an insurance treates to assist in the implementation of the insurance requirements.

Parking. The Cooperation Agreement also addresses issues mining to the use of the LV Integrated Resort's parking facilities and casements for access. The Venetian Resort Las Vegas, Sands Expo Center and the Grand Cunal Shoppes may use the parking spaces in the LV Integrated Resort's parking facilities on a "first come, first served" basis. The LV Integrated Resort's parking facilities are owned, maintained and operated by us, with the operating costs proportionately allocated among and/or billed to the owners of the components of the LV Integrated Resort. Bach party to the Cooperation Agreement has granted to the others non-exclusive essements and rights to use the readways and walkways on each other's properties for vehicular and pedestrian access to the packing garages.

Utility Easement. All property owners have also granted each other all appropriate and necessary assement rights to utility lines servicing the LV Integrated Resort.

Consents, Approvals and Disputes. If any current or future party to the Cooperation Agreement has a consent or approval right or has discretion to act or refrain from acting, the consent or approval of such party will only be granted and action will be taken or not taken only if a commercially reasonable owner would do so and such consent, approval, action or inaction would not have a material adverse effect on the property owned by such property owner. The Cooperation Agreement provides for the appointment of an independent expert to resolve some disputes between the parties, as well as for expedited arbitration for other disputes.

Sale of the Grand Canal Shoppes by GGP. We have a right of first offer in connection with any proposed sale of the Grand Canal Shoppes by GGP. We also have the right to receive notice of any default by GGP sent by any lender holding a mortgage on the Grand Canal Shoppes, if any, and the right to care such default subject to our meeting certain net worth tests.

### ITEM IA. - RISK FACTORS

You should carefully consider the risk factors set forth below as well as the other information contained in this Annual Report on Form 10-K in connection with evaluating the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial may also have a material adverse effect on our business, financial condition, results of operations and cash flows. Certain statements in "Risk Factors" are forward-looking statements. See "Rain 7 — Management's Discussion and Analysis of Pinancial Condition and Results of Operations — Special Note Regarding Forward-Looking Statements."

### Risks Related to Our Business

Our business is particularly sansitive to reductions in discretionary consumer and corporate spending as a result of downturns in the economy.

Consumer demand for hotel/casino resorts, trade shows and conventions and for the type of hoory amenities we offer is particularly sensitive to downturns in the accounty and the corresponding impact on discretionary spending. Changes in discretionary consumer spending or corporate spending on conventions and business travel could be driven by many factors, such as: perceived or actual general economic conditions; any weaknesses in the job or housing market, additional credit market disruptions; high energy, fuel and food costs; the increased cost of travel; the potential for bank failures; perceived or actual disposable consumer income and wealth; fears of recession and changes in consumer confidence in the economy; or fears of war and future acts of terrorism. These factors could reduce consumer and corporate demand for the luxury amenities and believe and business activities we offer, thus imposing additional limits on pricing and harming our operations.

Our business is sensitive to the willingness of our customers to travel. Acts of terrorism, regional political events and developments in the conflicts in certain countries could cause severs disruptions in air travel that reduce the number of visitors to our facilities, resulting in a material adverse effect on our business, financial condition, results of operations and each flows:

We see dependent on the willingness of our customers to travel. Only a small amount of our business is and will be generated by local residents. Most of our customers travel to reach our Macao, Singapore, Les Vegas and Pennsylvania properties. Acts of terrorism may severely digrupt domestic and international travel, which would result in a decrease in customer visits to Macao, Singapore, Las Vegas and Pennsylvania, including our properties. Regional political events, including those resulting in travelers perceiving areas as unstable or an unwillingness of governments to grant visas, regional conflicts or an outbreak of hostilities or war could have a similar effect on domestic and international travel. Management cannot predict the extent to which disruptions in air or other forms of travel as a result of any further terrorist acts, regional political events, regional conflicts or outbreak of hostilities or war would have a material adverse effect on our besitess, financial condition, results of operations and cash flows.

We are subject to extensive regulation and the cost of compilance or fathers to comply with such regulations that govern our operations in any jurisdiction where we operate may have a material adverse effect on our business, financial condition, results of operations and cash flows.

We are required to obtain and maintain licenses from various jurisdictions in order to operate certain aspects of our business, and we are subject to extensive background investigations and suitability standards in our gaming business. We also will become subject to regulation in any other jurisdiction where we choose to operate in the future. There can be no assurance we will be able to obtain new licenses or renew any of our existing licenses, or if such licenses are obtained, such licenses will not be conditioned, suspended or revoked; and the loss, denial or non-renewal of any of our licenses could have a material adverse effect on our business, financial condition, results of operations and cash flows.

Our gaming operations and the ownscalip of our securities are subject to extensive regulation by the Nevada Commission, the Nevada Board and the CCLGLB. The Nevada Gaming Authorities have broad authority with respect to licensing and registration of our business emitties and individuals investing in or otherwise involved with ea.

Although we currently are registered with, and LVSLLC and VCR currently hold gaming licenses issued by, the Novada Gaming Authorities, these authorities may, among other things, revoke the gaming license of any corporate entity or the registration of a registered corporation or any entity registered as a holding company of a corporate licenses for violations of gaming regulations.

In addition, the Nevada Carning Anthorities may, under certain circumstances, revoke the Ilcense or finding of suitability of any officer, director, controlling person, stockholder, noteholder or key employee of a licensed or registered entity. If our gaming licenses were revoked for any reason, the Nevada Gaming Arthorities could require the closing of our castnos, which would have a material adverse effect on our business, financial condition, results of operations and cash flows. In addition, compliance costs associated with gaming laws, regulations or floenses are significant. Any change in the laws, regulations or licenses applicable to our business or gaming ficenses could require us to make substantial expenditures or could otherwise have a material adverse effect on our business, financial condition, results of operations and cash flows.

A similar dynamic exists in all jurisdictions where we operate and a regulatory action against one of our operating entities in any gaming jurisdiction could impact our operations in other gaming jurisdictions where we do business.

We are subject to regulations imposed by the Foreign Corrupt Practices Act (the "FCPA"), which generally prohibits U.S. companies and their intermediaries from making improper payments to foreign officials for the purpose of obtaining or retaining business. We entered into a comprehensive civil administrative settlement with the SEC on April 7, 2016, and a non-prosecution agreement with the Department of Justice (the "DOJ") on January 19, 2017, which resulve all inquities related to these government investigations and include ongoing reporting obligations to the DOJ through January 2020. Any violation of the FCPA could have a material adverse effect on our business, financial condition, results of operations and each flows.

We also deal with significant amounts of each in our operations and are subject to various reporting and antimoney laundering regulations. Recently, U.S. governmental authorities have evidenced an increased fixes on the gaming
industry and compliance with anti-money laundering laws and regulations. For instance, we are subject to regulation
under the Currency and Poreign Transactions Reporting Act of 1970, commonly known as the "Bank Secrecy
Act" ("BSA"), which, among other things, requires us to report to the Pinanchal Crimes Enforcement Network
("FinCEN") certain surrency transactions in excess of applicable thresholds and certain suspicious activities where we
know, suspect or have reason to suspect such transactions involve funds from illegal activity or are intended to violate
federal law or regulations or are designed to evade reporting requirements or have no business or lawful purpase. In
addition, under the BSA, we are subject to various other rules and regulations involving reporting, recordkeeping and
retention. Our compliance with the BSA is subject to periodic audits by the U.S. Treasury Department, and we may be
subject to substantial civil and criminal penalties, including fines, if we fall to comply with applicable regulations. We
are also subject to similar regulations in Singapore and Macao, as well as regulations set forth by the gaming authorities
in the areas in which we operate. Any such laws and regulations sould change or could be interpreted differently in the
future, or new laws and regulations could be enacted. Any violation of anti-money laundering laws or regulations, or
any accusations of money laundering or regulatory investigations into possible money laundering activities, by any of

our properties, employees or customers could have a meterial adverse effect on our business, financial condition, results of operations and cash flows.

Because we are currently dependent primarily upon our properties in three markets for all of our each flow, we are subject to greater risks than competitors with most operating properties or that operate in more markets.

We currently do not have material operations other than our Macao, Singapore and Las Vegas properties. As a result, we are primarily dependent upon these properties for all of our cash.

Given our operations are currently conducted primarily at properties in Macao, Singapore and Las Vegas and a large portion of our planned development is in Macao, we will be subject to greater degrees of risk than competitors with more operating properties or that operate in more markets. The risks to which we will have a greater degree of exposure include the following:

- Incal economic and competitive conditions:
- inaccessibility due to inclement weather, road construction or closure of primary access routes;
- decline in air passenger traffic due to higher ticket costs or fears conserning air travel;
- · changes in local and state governmental laws and regulations, including gaming laws and regulations;
- natural or man-made disasters, outbreaks of infectious discesses, terrorist activity or war;
- · changes in the availability of water, and
- · a decline in the number of visitors to Macao, Singapore or Las Vegas.

We depend on the continued services of key managers and employees. If we do not retain our key personnel or attract and retain other highly skilled employees, our business will suffer.

Our ability to maintain our competitive position is dependent to a large degree on the services of our senior management team, including Sholdon G. Adeison, Robert G. Goldstein and Patrick Dumont. The loss of their services or the services of our other senior management personnel could have a material adverse effect on our business.

The interests of our principal stockholder in our business may be different from yours.

Mr. Adelson, his family members and trusts and other entities established for the benefit of Mr. Adelson and/or his family members (Mr. Adelson, Individually our "Principal Stockholder," and the group, collectively our "Principal Stockholder and his family") beneficially own approximately 56% of our outstanding common stock as of December 31, 2018. Accordingly, Mr. Adelson exercises significant influence over our business policies and affairs, including the composition of our Board of Directors and any action requiring the approval of our stockholders, including the adoption of amendments to our articles of incorporation and the approval of a merger or sale of substantially all of our assets. The concentration of ownership may also delay, defer or even prevent a change in control of our company and may make some transactions more difficult or impossible without the support of Mr. Adelson. The interests of Mr. Adelson may differ from your interests.

We are a parent company and our printery source of each is and will be distributions from our subsidiaries.

We are a parent company with limited business operations of our own. Our main asset is the capital stock of our subsidiaries. We conduct most of our business operations through our direct and indirect subsidiaries. Accordingly, our primary sources of cash are dividends and distributions with respect to our ownership interests in our subsidiaries derived from the earnings and each flow generated by our operating properties. Our subsidiaries might not generate sufficient earnings and each flow to pay dividends or distributions in the future. Our subsidiaries' payments to us will be contingent upon their earnings and upon other business considerations. In addition, our Singapore and U.S. subsidiaries' debt instruments and other agreements limiter prohibit certain payments of dividends or other distributions to us. We expect future debt instruments for the financing of future developments may centain similar restrictions.

Our debt instruments, current debt service obligations and substantial indebtedness may restrict our current and future operations, particularly our ability to timely refinance existing indebtedness, finance additional growth, respond to changes or take some actions that may otherwise be in our best interests.

Our current debt service obligations contain, or any future debt service obligations and instruments may contain, a number of restrictive covenants that impose significant operating and financial restrictions on us, including restrictions on our ability to:

- incur additional debt, including providing guarantees or credit support;
- incur lieus securing indebtedness or other obligations;
- dispose of certain assets;
- · make certain acquisitions;
- pay dividends or make distributions and make other restricted payments, such as purchasing equity interests, repurchasing junior indebtedness or making investments in third parties;
- enter into sale and leaseback transactions:
- · engage in any new businessea:
- · issus preferred stock; and
- anter into transactions with our stockholders and our affiliates.

In addition, our Macao, Singapore and U.S. credit agreements contain various financial covenants. See "Item \$
— Financial Statements and Supplementary Data — Notes to Consolidated Financial Statements — Note 9 — Long-Term Debt" for further description of these covenants.

As of December 31, 2018, we had \$11.99 billion of long-term debt outstanding, not of original issue discount, deferred offering costs (excluding those costs related to our revolving facilities) and cumulative fair value adjustments. This indebtedness could have important consequences to us. For example, it could:

- · make it more difficult for us to satisfy our debt service obligations;
- increase our valuerability to general adverse economic and industry conditions:
- impair our ability to obtain additional financing in the future for working capital needs, capital expenditures, development projects, acquisitions or general corporate purposes;
- require us to dedicate a significant portion of our each flow from operations to the payment of principal and interest on our debt, which would reduce the funds available for our operations and revelopment projects;
- limit our flexibility in planning for, or reacting to, changes in the business and the industry in which we operate;
- place us at a competitive disadvantage compared to our competitors that have less debt, and
- subject us to higher interest expense in the event of increases in interest rates.

Subject to applicable laws, including gaming laws, and certain agreed upon exceptions, our U.S. and Singapore debt is secured by liens on substantially all of our assets located in those countries, except for our equity interests in our subsidiaries.

Our ability to timely refinence and replace our indebtedness in the future will depend upon general economic and credit market conditions, approval required by local government regulators, adequate liquidity in the global credit markets, the particular circumstances of the gaming industry and prevalent regulations and our each flow and operations, in each case as evaluated at the time of such potential refinancing or replacement. For example, we have a principal amount of \$98 million in long-term debt maturing during each of the three years ended December 31, 2021 and \$520 million and \$3.68 billion in long-term debt maturing during the years ending December 31, 2022 and 2023, respectively. If we are unable to refinance or generate sufficient assh flow from operations to repay our indebtedness on a timely basis, we might be forced to seek alternate forms of financing, dispose of certain assets or minimize capital expenditures and other investments, or reduce dividend payments. There is no assurance any of these alternatives would be available

to us, if at all, on satisfactory terms, on terms that would not be disadvantageous to us, or on terms that would not require us to breach the terms and conditions of our existing or future debt agreements.

We may strempt to atrange additional fluancing to fund the remainder of our planned, and any future, development projects. If such additional financing is necessary, we cannot assure you we will be able to obtain all the financing required for the construction and opening of these projects on suitable terms, if at all.

The LIBOR colculation method may change and LIBOR is expected to be phased out after 2021.

Some of our credit facilities calculate interest on the outstanding principal balance using LIBOR. On July 27, 2017, the United Kingdom Financial Conduct Authority (the \*FCA") announced it would phase out LIBOR as a benchmark by the end of 2021. In the meantime, actions by the FCA, other regulators or law enforcement agencies may result in changes to the method by which LIBOR is calculated. At this time, it is not possible to predict the effect on our financial condition, results of operations and cash flows of any such changes or any other reforms to LIBOR that may be enacted in the United Kingdom or elsewhere.

Fluctuations in foreign currency exchange rates could have an adverse effect on our financial condition, results of operations and cash flows.

We record transactions in the functional currencies of our reporting entities. Because our consolidated financial statements are presented in U.S. dollars, we translate revenues and exponents, as well as essets and liabilities, into U.S. dollars at exchange rates in effect during or at the end of each reporting period, which subjects us to foreign currency translation risks. The attengthening of the U.S. dollar against the functional currencies of our foreign operations could have an adverse effect on our U.S. dollar financial results.

In certain instances, our entities whose functional currency is the U.S. dollar may enter, and will continue to enter, into transactions that are denominated in a currency other than U.S. dollars. At the date that such transaction is recognized, each asset and fisbility arising from the transaction is measured and recorded in U.S. dollars using the exchange rate in effect at that date. At each balance sheet date, recorded monetary balances denominated in a currency other than U.S. dollars are adjusted to U.S. dollars using the exchange rate at the balance sheet date, with gains or losses recorded in other income (exponse), which subjects us to foreign currency transaction risks.

We are a parent company whose primary source of each is distributions from our subsidiaries (see "We are a parent company and our primary source of each is and will be distributions from our subsidiaries."). Pluctuations in the U.S. dollar/SGD exchange rate, the U.S. dollar/Macao pataca exchange rate and/or the U.S. dollar/HKD exchange rate could have a material adverse effect on the amount of dividends and distributions from our Singapore and Macao operations.

On July 21, 2005, the People's Bank of China announced the reaminbi will no loager be pogged to the U.S. dollar, but will be allowed to float in a band (and, to a limited extent, increase in value) against a basket of foreign currencles. We cannot assure you the Hong Kong dollar will continue to be pogged to the U.S. dollar and the Macao pataca will continue to be pogged to the Hong Kong dollar or the current pag rate for these currencles will remain at the same level. The floating of the reaminbi and possible changes to the pegs of the Macao pataca and/or the Hong Kong dollar may result in severe fluctuations in the exchange rate for these currencies. Any change in such exchange rates could have a material adverse effect on our operations and on our ability to make payments on certain of our debt instruments. We do not currently hedge foreign currency risk related to the Hong Kong dollar, remainbi or pataca; however, we maintain a significant amount of our operating funds in the same currencies in which we have obligations, thereby reducing our exposure to currency fluctuations.

We extend credit to a large portion of our customers and we may not be able to collect gaming receivables from our credit players.

We conduct our gaming activities on a credit and each basis. Any such credit we extend is unaccured. Table games players typically are extended more credit than also players, and high-stakes players typically are extended more credit than players who tend to wager lesser amounts. High-end gaming is more volatile than other forms of gaming, and variances in win-loss results surflutable to high-end gaming may have a significant positive or negative impact on cash flow and earnings in a particular quarter.

During the year ended December 31, 2018, approximately 15.3%, 16.0% and 65.8% of our table games drop at our Macao properties, Marina Bay Sands and our Las Vegas properties, respectively, was from credit-based wagering, while table games play at our Pennsylvania property was primarily conducted on a cash basis. We extend credit to those customers whose level of play and financial resources warrant, in the opinion of management, an extension of credit. These large receivables could have a significant impact on our results of operations if deemed uncollectible.

White gaming debts evidenced by a credit instrument, including what is commonly referred to as a "marker," and judgments on gaming debts are enforceable under the current laws of Nevada, and Nevada judgments on gaming debts are enforceable in all states under the Full Faith and Credit Clause of the U.S. Constitution, other jurisdictions around the world, including jurisdictions our gaming customers may come from, may determine, or have determined, enforcement of gaming debts is against public policy. Although courts of some foreign nations will enforce gaming debts directly and the issues in the U.S. of foreign debtors may be reached to satisfy a judgment, judgments on gaming debts from courts in the U.S. and sisewhere are not binding in the courts of many foreign nations.

In particular, we expect our Macao operations will be able to enforce gaming debts only in a limited number of jurisdictions, including Macao. To the extent our Macao gaming customers and gaming promoters are from other jurisdictions, our Macao operations may not have access to a formulassimich it will be possible to collect all gaming receivables because, among other reasons, courts of many jurisdictions do not enforce gaming debts and our Macao operations may encounter formus that will faituse to enforce such debts. Moreover, under applicable law, our Macao operations remain obligated to pay types on uncollectible winnings from customers.

It is also possible our Singapore operations may not be able to collect gaming debts because, among other reasons, courts of certain jurisdictions do not enforce gaming debts. To the extent our Singapore gaming customers' assets are situated in such jurisdictions, our Singapore operations may not be able to take enforcement action against such assets to facilitate collection of gaming receivables.

Even where gaming debts are enforceable, they may not be collectible. Our inability to collect gaming debts could have a significant adverse effect on our results of operations and each flows.

Win rates for our gaming operations depend on a variety of factors, some beyond our control, and the winnings of our gaming customers could exceed our casino winnings.

The gaming industry is characterized by an element of chance. In addition to the element of chance, win rates are also affected by other factors, including players skill and experience, the mix of games played, the financial resources of players, the spread of table limits, the volume of bets played and the amount of time played. Our gaming profits are mainly derived from the difference between our casino winnings and the casino winnings of our gaming customers. Since there is an inherent element of chance in the gaming industry, we do not have full control ever our winnings of the winnings of our gaming outcomers. If the winnings of our gaming customers exceed our winnings, we may record a loss from our gaming operations, which could have a material adverse effect on our financial condition, results of operations and cash flows.

### We face the risk of frand and cheating.

Our gaming customers may attempt or commit fraud or cheat in order to increase winnings. Acts of fraud or cheating could involve the use of counterfeit chips or other tectics, possibly in collesion with our employees. Internal acts of cheating could also be conducted by employees through collusion with dealers, surveillance staff, floor managers or other casino or gaming area staff. Failure to discover such acts or schemes in a timely manner could result in losses in our gaming operations. In addition, negative publicity related to such schemes could have an adverse effect on our reputation, potentially causing a material adverse effect on our business, financial condition, results of operations and cash flows.

A failure to establish and protect our IP rights could have a moterial adverse effect on our business, financial condition and results of operations.

We endeaver to establish, protect and enforce our IP, including our trademarks, copyrights, petents, domain names, trade secrets and other confidential and proprietary information. There can be no assurance, however, the steps we take to protect our IP will be sufficient. If a third party successfully challenges our trademarks, we could have difficulty maintaining exclusive rights. If a third party claims we have infringed, currently infringe, or could in the future infringe upon its IP rights, we may need to cease use of such IP, defend our rights or take other steps. In addition, if third parties

violate their obligations to us to maintain the confidentiality of our proprietary information or there is a security breach or lapse, or if third parties misappropriate or infringe upon our IP, our business may be affected. Our inability to adequately obtain, maintain or defend our IP rights for any reason could have a material adverse effect on our business, financial condition and results of operations.

Our insurance coverage may not be adequate to cover all possible losses that our properties could suffer. In addition, our insurance costs may increase and we may not be able to obtain the same insurance coverage, or the scope of insurance coverage we deem necessary, in the future.

We have comprehensive property and liability insurance policies for our properties in operation, as well as those in the course of construction, with coverage features and insured limits we believe are customary in their breadth and scope. Market forces beyond our control may nonetheless limit the scope of the insurance coverage we can obtain or our ability to obtain coverage at reasonable rates. Certain types of losses, generally of a catastrophic nature, such as cartisquakes, burricanes and floods, or terrorist acts, or certain liabilities may be uninsurable or too expensive to justify obtaining insurance. As a result, we may not be successful in obtaining insurance without increases in cost or decreases in coverage levels. In addition, in the event of a substantial loss, the insurance coverage we carry may not be sufficient to pay the full market value or replacement cost of our lost investment or in some cases could result in certain losses being totally uninsured. As a result, we could lose some or all of the capital we have invested in a property, as well as the anticipated future revenue from the property, and we could remain obligated for debt or other financial obligations related to the property.

Our dobt instruments and other material agreements require us to maintain a certain minimum level of insurance. Failure to satisfy these requirements could result in an event of default under these debt instruments or material agreements.

Conflicts of interest may arise because cartain of our directors and officers are also directors of SCL.

In November 2009, our subsidiary, SCL, listed its ordinary shares on The Main Bourd of The Stock Exchange of Hong Kong Limited (the "SCL Offering"). We currently own 70.0% of the issued and outstanding ordinary shares of SCL. As a result of SCL having stockholders who are not affiliated with us, we and certain of our officers and directors who also serve as officers and/or directors of SCL may have conflicting fiduciary obligations to our stockholders and to the misority stockholders of SCL. Decisions that could have different implications for us and SCL, including contractual arrangements we have entered into or may in the future enter into with SCL, may give rise to the appearance of a potential conflict of interest.

Changes in tax laws and regulations could impact our financial condition, results of operations and cash flows.

We are subject to taxation and regulation by various government agencies, primarily is Macao, Singapore and the U.S. (federal, state and local levels). From time to time, U.S. federal, state, local and foreign governments make substantive changes to income tax, indirect tax and gaming tax rules and the application of these rules, which could result in higher taxes then would be incurred under existing tax law or interpretation. In particular, government agencies may make changes that could reduce the profits we can effectively realize from our non-U.S. operations. Like agest U.S. companies, our effective income tax rate reflects the fact that income carned and reinvested outside the U.S. is taxed at local rates, which are often lower than U.S. tax rates.

In December 2017, the U.S. enacted the Tax Cuts and Jobs Act (the "Act") also referred to as "U.S. tax reform." The Act made significant changes to U.S. income tax laws including lowering the U.S. corporate tax rate to 21% effective beginning in 2018 and transitioning from a worldwide tax system to a territorial fax system resulting in dividends from our fereign subsidiaries not being subject to U.S. income tax and creating a one-time tax on previously unremitted earnings of foreign subsidiaries. These changes are complex and will continue to require the internal Revenue Service to issue interpretations and implement regulations that may significantly impact how we will apply the Act and impact our results of operations in the period issued.

If changes in tax laws and regulations were to significantly increase the tax rates on gaming revenues or income, or if there are additional significant interpretations and implementing regulations issued related to the Act, these changes could increase our tax expense and liability, and therefore, could have a material adverse effect on our financial condition, results of operations and each flows.

Natural or man-made disasters, an outbreak of highly infectious disease, terrorist activity or war could adversely affect the number of visitors to our facilities and discopt our operations, resulting in a material adverse effect on our business, financial condition, results of operations and cash flows.

So called "Acts of God," such as typhoons and rainstorms, particularly in Macao, and other natural disasters, man-made disasters, outbreaks of highly infectious diseases, terrorist activity or war may result in decreases in travel to and from, and economic activity in, areas in which we operate, and may adversely affect the number of visitors to our properties. Any of these events also may disrupt our ability to staff our business adequately, could generally disrupt our operations and could have a material adverse effect on our business, financial condition, results of operations and cash flows. Although we have insurance coverage with respect to some of these events, we cannot assure you may such coverage will be sufficient to indemnify us fully against all direct and indirect costs, including any loss of business that could result from substantial damage to, or partial or complete destruction of, any of our properties.

Our failure to maintain the integrity of our information and information systems, which contain legally protected information about ux and others, could happen in a variety of ways, including as a result of unauthorized access, breach of our cybers scurity systems and measures, or other disruption or corruption of our information systems, software or data, or access to information stored outside of our information systems, and could impair our ability to conduct our business operations, delay our ability to recognize revenue, compromise the integrity of our business and services, result in significant data luxues and the theft of our IP, damage our reputation, expose us to liability to third parties, regulatory fines and penalties, and require us to incur significant costs to maintain the privacy and security of our information, network and data.

We face global cybersecurity and information security threats, which may range from uncoordinated individual attempts to sophisticated and targeted measures directed at us. Cyber-attacks and information security breaches may include, but are not limited to, attempts to access information, including legally protected information about people including customers and company information, computer malware such as viruses, denial of service, ransomware attacks that encrypt, exhibitate, or otherwise render data unusable or unavailable in an effort to extent money or other consideration as a condition to purportedly returning the data to a usable form, operator errors or misuse; or inadvertent releases of data or documents, and other forms of electronic and non-electronic information security breaches.

Our business requires the collection and retention of large volumes of data and non-electronic information, including credit card numbers and other legally protected information about people in various information systems we maintain and in those maintained by third parties with whom we contract and may share data. We also maintain important internal company information such as legally protected information about our employees and information relating to our operations. The integrity and protection of that legally protected information about people and company information are important to us. Our collection of such legally protected information about people and company information is subject to extensive regulation by private groups such as the payment card industry as well as domestic and foreign governmental authorities, including gaming authorities. If a cybersactivity or privacy event occurs, we may be unable to satisfy applicable laws and regulations or the expectation of regulators, employees, customers or other impacted individuals.

Privacy and cybersecurity laws and regulations are developing and changing frequently, and vary significantly by jurisdiction. Many applicable laws and regulations protecting privacy and addressing cybersecurity have not yet been interpreted by regulators or courts, which causes uncertainty. We may incur significant costs in our efforts to comply with the various applicable privacy and cybersecurity laws and regulations as they emerge and change. Also, privacy and cybersecurity laws and regulations may limit our ability to protect individuals, including customers and employees. For example, these laws and regulations may restrict information sharing in ways that make it more difficult to obtain or share information concerning at risk individuals. Compliance with applicable privacy laws and regulations also may adversely impact our ability to market our products, properties, and services to our guests and patrons. In addition, non-compliance by us, or potentially by third parties with which we share information, with any applicable privacy and cybersecurity law or regulation, including accidental loss, inadvertent disclosure, unauthorized access or dissemination, or breach of security may result in damage to our reputation and could subject us to fines, penalties, required corrective actions, lawsuits, payment of damages, or restrictions on our use or transfer of data. We are subject to different togulator(s) and others' interpretations of our compliance with these new and changing laws and regulations.

In addition, we have experienced a sophisticated criminal cybersecurity attack in the past, including a breach of our information technology systems in which oustomer and company information was compromised and certain

company data may have been destroyed, and we may experience additional cybersecurity attacks in the future, potentially with more frequency or sophistication. We rely on proprietary and commercially available systems, software, tools, and monitoring to provide security for processing, transmission, and storage of customer and employee information, such as payment card and other confidential or proprietary information. We also rely extensively on computer systems to process transactions, maintain information, and manage our businesses. Disruptions in the availability of our computer systems, through cyber-attacks or otherwise, could impact our shiftly to service due customers and adversely affect our sales and the results of operations. For instance, there has been an increase in criminal cybersecurity attacks against companies where customer and company information has been compromised and company data has been destroyed. Our information systems and records, including those we maintain with third-party service providers, as well as the systems of other third parties that share data with us under contractual agreements, may be subject to cyber-attacks and information security breaches. Our third-party information systems service providers and other third parties that share data with us pursuant to contractual agreements face risks relating to cyber-security and privacy similar to ours, and we do not directly control any of such parties' information security or privacy operations. For example, the systems currently used for the transmission and approval of payment card transactions, and the technology utilized in payment cards industry, not us

A significant theft, destruction, loss or fraudulent use of legally protected information about people or company information maintained by us or by a third-party service provider or other third party that shares data with us pursuant to contractual agreement could have an adverse effect on our reputation, cause a material disruption to our operations and management team and result in remediation expenses (including liability for stolen assets or information, repairing system damage and offering incentives to customers or business partners to maintain their relationships after an attack) and regulatory fines, penalties and corrective actions, or lawsuits by regulators, third-party service providers, third parties that shere data with us pursuant to contractual agreements and/or people whose data is or may be impacted. Such theft, destruction, loss or fraudulent use could also result in titigation by shareholders alloging our privacy protections and protections against cyber-attacks were insufficient, our response to an attack was faulty or insufficient care was taken in ensuring we were able to comply with cybersocarity, privacy or data protection regulations, protect information, identify risks and attacks, or respond to and recover from a cyber-attack, or by enstoners and other perties whose information was subject to such attacks. Advances in conspute: software capabilities and encryption technology, new tools, and other developments, including continuously evolving attack methods that may exploit vulnerabilities based on these advances, may increase the risk of a security breach or other intrusion. In addition, we may incur increased cybersecurity and privacy protection costs that may include organizational changes, deploying additional personnel and protection technologies, training employees and engaging third-party experts and consultants. There can be no assurance the insurance the Company has in place relating to cybersecurity and privacy risks will be sufficient in the event of a major cybersecurity or privacy event. Any of these events could have a majorial adverse effect on our business, financial condition, results of operations and cash flows.

Our gaming operations raly heavily on technology services provided by third parties. In the event there is an interruption of these services to us, it may have an adverse effect on our operations and financial condition.

We engage a number of third parties to provide gaming operating systems for the facilities we operate. As a result, we rely on such third parties to provide uninterrupted services to us in order to run our business efficiently and effectively. In the event one of these third parties experiences a disruption in its ability to provide such services to us (whether due to technological difficulties or power problems), this may result in a material disruption at the gaming facilities in which we operate and have a material adverse effect on our business, financial condition, results of operations and each flows.

Any unscheduled interruption in our technology services is likely to result in an immediate, and possibly substantial, loss of revenues due to a shutdown of our gaming operations, ploud computing and gaming systems. Such interruptions may occur as a result of, for example, cetastrophic events or rolling blackouts. Our systems are also vulnerable to damage or interruption from corthquakes, floods, fires, telecommunication failures, terrorist attacks, computer viruses, computer denial-of-service attacks and similar events.

There are significant risks associated with our construction projects, which could have a material adverse effect on our fluoritist condition, results of operations and each flows.

We previously announced the renovation, expansion and rebranding of Sands Cotal Central, the addition of approximately 370 luxury suites in the St. Regis Tower Suites Macao and the development of approximately 290

# EXHIBIT "P"

### Policy Number GLO 0171169-02

### ENDORSEMENT

### ZURICH AMERICAN INSURANCE COMPANY

Named Insured: LAS VEGAS SANDS CORP. Effective Date: 06/01/2016

12:01 A.M., Standard Time

Agent Name: BEECHER CARLSON INSURANCE SERVICES

Agend No. 18176-000

IT IS HEREBY AGREED AND UNDERSTOOD THAT THE FOLLOWING CHANGES HAVE BEEN MADE TO THE POLICY:

EFFECTIVE 06/01/2016 FORMS U-QL-1114-A CW (10/02) BROAD FORM NAMED INSURED IS BEING ADDED TO THE POLICY PER THE ATTACHED.

EFFECTIVE 06/01/2016 THE INSURED MAILING ADDRESS IS BEING REVISED TO SHOW THE FOLLOWING;

3555 LAS VEGAS BOULEVARD SOUTH LAS VEGAS, NV 89109

SFFECTIVE 06/01/2016 FORM# U-GL-1114-A CW (1002) POLLUTION EXCLUSION LIMITED EXCEPTIONS FOR HOSPITALITY INDUSTRY IS BEING ADDED TO THE POLICY PER THE ATTACHED.

EFFECTIVE 06/01/2016 FORM# CO 22 64 (04/11) PESTICIDE OR HERBICIDE APPLICATOR - LIMITED POLLUTION COVERAGE IS BEING ADDED TO THE POLICY PER THE ATTACHED.

ALL OTHER TERMS AND CONDITIONS REMAIN: UNCHANGED.

U-OL-1114-A CW (10/02)

# Policy Number GLO 0171[69-02

### ENDORSEMENT

### **ZURICH AMERICAN INSURANCE COMPANY**

Named Insured: LAS YEGAS SANDS CORP

Effective Date: 96/01/2916 12:01 A.M., Steadard Time

Agent Name: BEECHER CARLSON INSURANCE

Agent No.18176-060

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under the:

Commercial General Liability Coverage Part

It is hereby agreed that SECTION II - WHO IS AN INSURED 1, is amended to include:

Any individual or entity (your client) who requires you to provide primary general liability insurance under written contract for "managed premises". Coverage is provided to your offent only while a written contract is in effect with your effent that requires your management, control of or providing of services to or for the "managed premises".

This insurance does not apply to any claims by a Named Insured against your offent.

Under SECTION V - Definitions II is agreed that the following is added:

"Managed premises" means:

- (1) The location(s) or premises described in the written contract that is owned by your client and for whom you are
- (1) The abouting or premises accurated in the water contract that is control by post and an accuracy performing premises an acceptant acrylices, and
   (2) All operations on those locations or premises a described in paragraph (1) above or elsewhere which are necessary or incidental to the ownership, maintenance or use of those premises or locations, and
   (3) You have signed and accepted a contract to exercise management control over your client's location(s) or premises and you have assumed the duties required by the contract.

All other terms and conditions of this policy remain unchanged.

U-GL-1114-A CW (10/02)

Policy Number GLO 0171169-01

### ENDORSEMBAT

### **ZURICH AMERICAN INSURANCE COMPANY**

Named Insured LAS VEGAS SANDS CORP.

Effective Date: 06/01/2016

12:01 A.M., Standard Time

Agent Nerse BEECHER CARLSON INSURANCE

Agent No. 18176-000

### JOINT VENTURE, PARTMERSHIP AND LIC

PART 3. OF SECTION II - WHO IS AN INSURED IS DELETED AND REPLACED BY THE FOLLOWING:

3. ANY ORGANIZATION YOU NEWLY ACQUIRE OR FORM, AND OVER WHICH YOU MAINTAIN OWNERSHIP OR MAJORITY INTEREST, WILL QUALITY AS A NAMED INSURED IF THERE IS NO OTHER SIMILAR INSURANCE AVAILABLE TO THAT ORGANIZATION. HOWEVER:

A. COVERAGE UNDER THIS PROVISION IS AFFORDED ONLY UNTIL THE 180TH DAY AFTER YOU ACQUIRE OR FORM THE ORGANIZATION OR THE END OF THE POLICY PERIOD, WHICHEVER IS EARLIER;

B. COVERAGE A DOES NOT APPLY TO "BODILY INJURY" OR "PROPERTY DAMAGE" THAT OCCURRED BEFORE YOU ACQUIRED OR FORMED THE ORGANIZATION; AND

C. COVERAGE B DOES NOT APPLY TO "PERSONAL AND ADVERTISING INJURY" ARISING OUT OF AN OFFENSE COMMIT- TED BEFORE YOU ACQUIRED OR FORMED THE ORGANIZATION;

D. IF THE ORGANIZATION IS A JOINT VENTURE, PARTNERSHIP OR LIMITED LIABILITY COMPANY, COVERAGE IS AFFORDED ONLY TO THE EXTENT OF THE PERCENTAGE OF OWNERSHIP INTEREST OF ANY INSURED IN THE ORGANIZATION.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

U-GL-1114A CW (IN 02)



## Innkeepers Legal Liability Coverage Endorsement

POLICY NUMBER	EFF. DATE OF POL	EXP. DATE OF POL.	GFF. DAYE OF END.	PRODUCER	ADD'L MEM	RETURN PREM
GLO 0171189-02	06/01/2015	0G/01/2017	06/04/2016	18175-000		

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under the: Commercial General Liability Coverage Part

### SCHEDULE

### LIMITS OF LIABILITY & SELF-INSURED RETENTION

Per Occurrence Limit:

\$ 1,000,000 .

Per Cuest Limits

\$ 1,000,020

Aggregate:

\$ 1,000,000

Self-Insured Retention Per

Occurrence Limits

\$ 100,000

It is egreed that SECTION I. COVERAGES is amended to include the inflowing additional coverage:

- A. Coverage I. Innkeepers Legal Liability Coverage
  - 1. Insuring Agreement:

We will pay those sums that you become legality obligated to pay as damages because of loss or destruction of, or damage to "covered property" due to an "occurrence" which takes place during the policy period. We have the right and duty to defend any suit brought against you seeking damages that are payable under this increase. We may investigate and settle may claim or suit as we doern expedient. We will not defend any suit after we have paid judgments or settlements equal to the applicable Limit of insurance shown in the Schedule of this endortement.

1. Exclusions

This insurance does not apply to:

2. Acts Committed By The Insured

Loss or destruction of, or damage to property resulting from any dishonest or criminal act committed by the insured, whether acting alone or in collusion with others;

b. Assumed Liability

Liability you assume under any written agreement entered into with a "guest" before the "occurrence" of any loss, destruction or damage.

Page 1 of 3

#### Fire

Destruction of or damage to property resulting from fire.

### d. Food or Licelet

Destruction of, or damage to property resulting from the spilling, upsetting or leaking of any food or liquid.

### e. Gevernmental Action

Loss or destruction of, or damage to property resulting from salzure or destruction of the property by order of governmental authority.

### f. Inberent Vice

Destruction of or demage so property resulting from Insects, animals, west and lear, gradual deterioration or inberent vice.

### g. Laundering or Cleaning

Dustruction of or damage to property while in your care and custody for laundering or cleaning.

Loss or destruction of, or damage to property resulting from nuclear reaction, nuclear radiation or radioactive contamination, or any related act or incident.

### i. Release of Others from Linbilley

Your release of any other person or organization from legal liability.

Loss or destruction of, or damage to property resulting from war, whether or not declared, warlike action, insur-rection, schellion or revolution, or say related act or incident.

- The most we will pay in the aggregate for all damages because of loss or destruction of or damage to "covered prop-arty" in any one "occurrence" is the Per Occurrence Limit of insurance shown in the SCHEDULE, of this endorage. most. All less, destruction or densage involving a single act or event or series of related acts or events whether caused by one of more persons is considered one "occurrence".
- Subject to the applicable limits stated in 1, above, the most we will pay for all damages because of loss or destruction of or damage to property of any one "guest" is the Per Guest Limit of insurance shown in the SCHEDULE of
- 3. The Aggregate Limit shown in the Schedule is the most are will pay for all damages because of loss or destruction of, or damage to Covered Property during the policy period.

### C SELF INSURED RETENTION

- 1. Our obligation to pay damages on your behalf applies only to the amount of damages in excess of the self-insured retention amount shows in the SCHEDULE of this endorsement.
- 2. The self-insured retestion amount applies hereunder to all damages combined arising out of any one "occurrence".
- 3. We may at our sole option either.
  - pay any part or all of the solf-insured retention amount to sattle any claim or "sull" and upon our notifying
    you of this action you shall reimburse us for the applicable self-insured resention amount; or
- atmutaneously upon receipt of notice of any claim or "suit" or at any time thereafter call upon you to pay any part or all of the self-insured retention amount, to be held or applied by as at appropriate.
   CONDITIONS

1. Condition 2. - Duties in the Event of Less, Claim or Suit:

### The following is added:

If you have reason to believe that any loss or destruction of, or damage to "covered property" involves a violation of law, you must notify the appropriate law enforcement authorities.

Page 2ef3

### 2. Condition 4. - Other insurance

For purposes of this insurance only, the following Other Insurance previsions apply:

This insurance does not apply to damages necoverable or recovered under other insurance or todemnity. However, if the limit of the other insurance or indepently is insufficient to cover the entire amount of the damages, this insurance will apply to their part of the damages not recoverable or recovered under the other insurance.

### 3. Non-Cumulation of Links of Insurance

Limits of insurance stated in the SCHRDIRLE of this endorsement do not accumulate from year to year or period to period.

### E. DEFINITIONS

- "Covered property" means any property belonging to your "guests" while the property is in your possession or on your "premises". "Covered property" does not include:
  - a. Samples, Articles for Sale: Samples or articles carried or held for sale or for delivery after sale;
  - b. Vehicles: Any vehicle factoring its equipment and accessories or any property contained to or on the vehicle.
- "Guest" means any person or group of persons temporarily residing in or reating premises from you for a short lette period(s) of 30 days or less. Guest does not include any residential or commercial tenent of yours that is leading or renting property from you on a long term lesse or rental basis."
- "Occurrence" for purposes of this insurance only, means an actor event or series of related acts or events caused by one or more persons, which results in loss or destruction of or demage to "covered property".
- "Premises" means the interior of any building that you own, rent or occupy that is used in the conduct of your business operations.

Policy Number GLO 0171165-02

### ENDORSEMENT

### ZURICH AMERICAN INSURANCE COMPANY

Named Insured: Las Vagas Bands Corp

Effective Date: 06/01/2016 12:0) A.M. Standard Time

Agent Name: BEECHER CARLSON INSURANCE SERV

Agent No. 18176-000

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under any of the following:

COMMERCIAL GENERAL LIABILITY PART

It is agreed that U-GL-1602 - Personal and Advertising injury Definition Amendment - United, is deleted from the policy, effective 05/01/2016:

It is also agreed that the following form is amended as follows, effective 09/01/2018;

- U-GL-1114 Innkeapers Legal Liability Coverage Endorsement → Revised;
- U-GL-1345 General Liability Supplemental Coverage Endorsement, is amended to remove Sections A, and B.;
- U-GL-872 Premium And Reports Agreement Composite Rated Poscies Revised;
- CG 25 04 Designed Location(s) General Aggregate Limit, Schedule, to "All owned and leased locations";
- U-GU-1016 Knowledge by Position or Department, is revised to include Employee Benefits Liability Claims-Made Coverage Form under This endorsement modifies insurance provided under the:" section

U-DL-1114-A CW (10/02)



# Innkeepers Legal Liability Coverage Endorsement

POLICY NUMBER	EFF. DATE OF POL.	EXP. DATE OF POL.	EFF. DATE OF END.	PRODUCER	ADD'L PREM	RETURN PREM
GLO 0171109-02	ABI01/2016	08/01/2017	08/01/2016	16176-060		

### THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under the: Commercial General Liability Coverage Part

### SCHEDULE

### LEWITS OF LIABILITY & SELF-INSURED RETENTION

Per Occurrence Limit:

\$ 1,000,000

Per Guest Limit:

\$ 1,000,000

Aggregate:

\$1,010,900

Self-Insured Retention Per

Occurrence Limit:

2 160,000

it is agreed that SECTION L COVERAGES is emcaded to include the following additional coverage:

- A. Coverage I. Innkoopers Lagal Liability Coverage
  - I. Insuring Agreement:

We will pay these sums that you become legally obligated to pay as damages because of loss or destruction of, or damage to "covered property" due to an "coverence" which takes place during the policy period. We have the right and duty to defend any sait brought against you seeking damages that are payable under this insurance. We may investigate and settle any claim or suit as we deem expedient. We will not defend any suit after we have paid judgments or settlements equal to the applicable Limit of Insurance above in the Schedule of this endorsoment.

2. Exclusions

This insurance does not apply to:

a. Acts Committed By The Insured

Loss or destruction of, or damage to properly resulting from any diahonest or criminal act committed by the insured, whether acting alone or in collusion with others;

b. Assumed Liability

Liability you assume under soy written agreement entered into with a "guest" before the "occurrence" of any loss, destruction or damage.

Page I of

### c. Ple

Destruction of, or damage to property resulting from fire.

### 4. Food or Liquid

Destruction of, or demage to property resulting from the spilling, upsetting or teaking of any food or liquid.

#### e. Governmental Action

Loss or destruction of, or damage to property resulting from seizure or destruction of the property by order of governmental authority.

#### C. Inherent Vice

Destruction of or damage to property resulting from insects, orients, west and tear, gradual deterioration or inlearest vice.

### g. Landering or Cleaning

. Destruction of or damage to property while in your care and certody for laundering or cleaning.

#### h Marian

Loss or destruction of, or damage to properly resulting from nuclear reaction, nuclear radiation or radioactive contamination, or my related set or incident.

### I. Release of Others from Liability

Your release of any other person or organization from legal Rability.

### J. War and Similar Acilans

Loss or destruction of, or demage to property resulting from war, whether or not declared, warlike action, insurrection, rebellion or revolution, or any salated act or incident.

### B. LIMITS OF INSURANCE

- i. The most we will pay in the aggregate for all damaget because of loss or destruction of or damage to "covered property" in any one "occurrence" is the Per Decurrence Limit of Insurance shown in the SCHEDULE of this endorsament. All loss, destruction or damage involving a single act or event or series of related acts or events whether caused by one or more persons is considered one "occurrence".
- Subject to the applicable limits stated in 1, above, the most we will pay for all damages because of loss or destruction of or damage to property of any one "guest" is the Per Quest Limit of Insurance shown in the SCHEDULE of this endorsement.
- The Aggregate Limit shows in the Schedule is the most we will pay for all damages because of loss or destruction
  of, or damage to Covered Property during the policy period.

### C. SELF INSURED RETENTION

- Our obligation to pay damages on your behalf applies only to the amount of damages in excess of the self-insured releation amount shown in the SCHEDULE of this endorswhert.
- 2. The self-instead retration amount applies bereunder to all degrages combined arising out of any one "occurrence".
- 3. We may at our sole option either:
  - a. pay any part or of of the self-insured rescation amount to eatile any claim or "suit" and upon our notifying you of this action you shall reinstruce us for the applicable self-insured retention amount; or
  - b. simultaneously upon receipt of notice of any disin or "swif" or at any time thereafter call upon you to pay any part or all of the self-insured retention amount, to be held or applied by at its appropriate.

### D. CONDITIONS

1. Condition L - Duties in the Event of Loss, Claim or Suit:

The following is added:

If you have reason to believe that any less or destruction of, or demage to "covered property" involves a violation of law, you must notify the appropriate lew enforcement authorities.

### 2. Condition 4. - Other Insurance

For purposes of this insurance only, the following Other Insurance provisions apply:

This insurance does not apply to damages recoverable or recovered under other insurance or indemnity. However, if the limit of the other insurance or indemnity is insufficient to cover the units amount of the damages, this insurance will apply to that part of the damages not recoverable or recovered under the other insurance.

### 1. Non-Cumulation of Limit of Insurance

Limits of insurance stated in the SCHEDULE of this autorscment do not accomulate from year to year or period to period.

### E. DEFINITIONS

- "Covered property" means any property belonging to your "guests" while the property is in your possession or on
  your "premises". "Covered property" does not include:
  - a. Samples, Articles for Sale: Samples or articles carried or held for sale or for delivery after sale;
  - b. Yehioles: Any wehicle including its equipment and accessories or any property contained in or on the vehicle.
- "Ouest" means any person or group of persons temporarily residing in or renting premites from you for a short term
  period(s) of 30 days or loss. Goest does not include any residential or commercial tenant of yours that is leasing or
  renting property from you on a long term lease or rental basis."
- "Occurrence" for purposes of this insurance only, meants an act or event or saries of related acts or events equated by one or more persons, which results in tost or destruction of or damage to "covered property".
- "Premises" money the interior of any building that you own, rent or occupy that is used in the conduct of your basiness operations.

Page 3 of 3

### COMMERCIAL GENERAL LIABILITY COVERAGE PART DECLARATIONS

### Policy Number: GLO 0171169-02 **ZURICH AMERICAN INSURANCE COMPANY.**

Named insured LAS VEGAS SANDS CORP.

Policy Period: Coverage begins 06-01-2016 at 12:01 A.M.; Coverage ends 06-01-2017 at 12:01 A.M.

Producer Name: BEZCHER CARLSON INSURANCE SERV

Producer No. 18176-000

Item 1. Business Description:

Item 2. Limits of Insurance

GENERAL AGGREGATE LIMIT

\$ 2,000,000

PRODUCTS-COMPLETED OPERATIONS AGGREGATE LIMIT

\$ 2,000,000

EACH OCCURRENCE LIMIT

\$ 1,000,000

DAMAGE TO PREMISES

RENTED TO YOU LIMIT

\$ 1,000,000 Any one premises

MEDICAL EXPENSE LIMIT

Any one person

PERSONAL AND ADVERTISING INJURY LIMIT

\$ 1,000,000 Any one person or organization

### Hom 3. Retroactive Date (CG 00 02 ONLY)

This insurance does not apply to "bodily injury", "properly damage" or "personal and advertising injury" offense

which occurs before the Retroactive Date, Fany, shown here:

NONE Fotor Date of "None" If no Patrosofive Date applies)

### Item 4. Form of Business and Location Premises

Form of Business: CORPORATION

Location of All Premises You Own, Rent of Occupy; See Schedule of Locations

Nem 6. Schedule of Forms and Endorsements

Form(s) and Endorsement(s) made a part of this Policy at time of issue: See Schedule of Forms and Endorsements

Hem 6. Premiums

Coverage Part Premium:

Other Premium:

Total Premium:

U-QL-Q-1115-8 CW (9/04)



## Innkeepers Legal Liability Coverage Endorsement

POLICY AUMONR	BIT, DATE OF POLICY	DIP. DATE OF POLICY	EFF. BATE OF ENOT	PRODUCER NO.	ADDYL FRENKEJIA	MINIMAN PREMIUM

### THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under the: Commercial Beneral Liability Coverage Park

### SCHEDULE

### LIMITS OF LIABILITY & DEDUCTIBLE

Per Occurrence Limit: Per Guest Limit: Aggressio:

\$ 1,500,000 1 1,000,000 5 1,000,000

It is agreed that SECTION I. COVERAGES is amended to include the following additional coverage:

- A. Coverage I. Innisespore Legal Liability Goverage
  - 1. Insuring Agreement:

We will pay those sums that you become legally obligated to pay as define as because of loss or destruction of, of demage to "covered properly" due to an "excurrence" which takes place during the policy period. We have the right and duty to defend any sufficient gains lyou seeking damages that are payable under this issurance. We may investigate and settle any claim or cult as we deem expedient. We without defend any suit after we have paid judgments a settlements equal to the applicable Limit of insurance shown in the Schedule of this cederamont.

2. Exclusions

This instrumed does not apply to:

s. Asia Committed by The insured

Loss or destrustion of, or demage to properly resulting from any dishonest or criminal set committed by the assured, whether acting alone or in collusion with eithers.

b. Assumed Liability

Liability your assumes under any written agreement entered into with a "quest" before the "occurrence" of any loss, destruction or demage.

a Fl

Desiraction of, or damage to property seauting from fire.

d. Food or Liquid .

Contraction of, or demage to property resulting from the spitting, appetiting or insiding of any food or figuid.

s. Governmental Action

Loss or destruction of, or damage to properly resulting from salzure or destruction of the property by order of governmental authority.

f. Inherent View

Destruction of or demage to properly resulting from insects, animals, wave used tour, gradual deterioration or inborent vice.

g. Laundering or Cleaning

Destruction of an demage to properly white in your care and custody for laundering or cleaning.

h. Mustası

Loss or desiruction of, or damage to properly requiting from modeer reaction, rescioer radiation or radioactive contamination, or any related act or incident.

U-GL-1114-A CVECTORES Rese 1 of 2 L Rolesse of Others from Liability

Your selease of any other person or organization from legal liability.

i. Was and Blatter Antiques

Loss or destruction of, or damage to properly resulting from west, whether or not declared, westke action, insurrection, rebellion or revolution, or any related act or incident.

### B. LIMITS OF MISURANCE

- 1. The most we will pay in the aggregate for all damages because of loss or destruction of or damage to "covered property" in any one "occurrence" is the Per Occurrence Unit of insurence shown in the SCHEDULE of this endoncement. All loss, destruction or damage knowing a single act or event or series of releted acts or events whether caused by one or more passents is considered one "occurrence".
- Subject to the applicable limits stated in 1, above, he most we will pay for all demages because of topo or destruction
  of or demage to properly of any one "guest" in the Per Quest Limit of insurance shown in the SCHEDULE of this endersament.
- The Aggregate Limit shown in the Schedule is the most we will pay for all damages because of loss or destruction of, or damage to Covered Property desing the policy period.

### C. DEDUCTIBLE

- Our obligation to pay demages on your behalf applies only to the emeuni of damages in excess of the deductible amount shown in the SCHEOULE of integration.
- 2. The deducable amount applies hereunder to all damages combined alleing out of any one "occurrence".
- 3. We may at our solo option either:
  - pay any part of all of the deductible amount to settle any claim or "suit" and upon our notifying you of this action
    you shall reinstance up for the applicable deductible amount; or
  - simultaneously spon receipt of notice of any claim or "sulf" or at enty time thereafter call upon you to pay any part or all of the deductible exhaunt, to be held or applied by us as appropriate.

### D. CONDITIONS

1. Condition 2. - Duties in the Event of Loss, Chim or Suit

The following is added:

If you have reason to believe that any loss or destruction of, or demage to "covered properly" involves a stotalish of law, you must notify be appropriate law enforcement authorities.

2. Condition 4 - Other insurance

For purposes of fals incurance only, the following Other Insurance provisions apply:

This insurance does not apply to damages requireable or recovered under other trautience or indemnity. However, if the limit of the other insurance or indemnity is insufficient to cover the entire amount of the damages, this insurance will apply to that part of the damages not recoverable or recovered under the other insurance.

3. Hon-Cumulation of Limit of Insurance

Limits of instrumes tisted in the SCHEDULE of this endorsement do not accumulate from year to year or period to period.

### E. DEFINITIONS

- "Covered properly means any properly belonging to your "guests" while the property is in your possession or on your "premises". "Covered properly" does not include;
  - Samples, Articles for Saie: Samples or articles carried or held for sale or for delivery after sale;
  - b. Yehicles: Any vehicle including its equipment and accessories or any properly contained in or on the vehicle.
- "Octavence" for purposes of this insurance only, Theorie an act or event or series of related sets or events caused by one or more persons, which results in loss or desiruction of or demage to "covered properly".
- "Premises" means the interior of any building that you own, rent or ecoupy that is used in the conduct of your business operations.

U-01-1100-A CW (1872)

COMMERCIAL GENERAL LIABILITY CO 21 08 08 14

### THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

# EXCLUSION - ACCESS OR DISCLOSURE OF CONFIDENTIAL OR PERSONAL INFORMATION (COVERAGE B ONLY)

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

The following is added to Paragraph 2. Exclusions of Section 1 — Coverage 6 — Personal And Advertising Injury Liability:

### 2. Exclusions

This insurance does not apply to:

Access Or Disclosure Of Confidential Or Personal information

"Personal and advertising injury" arising out of any person's or access to or disclosure of any person's or organization's confidential or personal information, including patents, trade secrets, processing methods, customer lists, financial information, credit card information, health information or any other type of nonpublic information.

This exclusion applies even if damages are claimed for notification costs, credit monitoring expenses, forensic expenses, public retations expenses or any other loss, cost or expense incurred by you or others arising out of any access to or disclosure of any person's or organization's confidential or personal information.

Electronically Filed 7/23/2019 8:35 AM Steven D. Grierson CLERK OF THE COURT

Tel: [702] 471-6777 ◆ Fax: (702] 531-6777

ROYAL & MILES LLF

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ORDR Michael A. Royal, Esq. Nevada Bar No. 4370 Gregory A. Miles, Esq. 3 Nevada Bar No. 4336 ROYAL & MILES LLP 1522 West Warm Springs Road Henderson Nevada 89014 Tel: (702) 471-6777 Fax: (702) 531-6777 Email: mroyal@royalmileslaw.com Attorneys for Defendants VENETIAN CASINO RESORT, LLC and 8 LAS VEGAS SANDS, LLC

### DISTRICT COURT

### CLARK COUNTY, NEVADA

JOYCE SEKERA, an Individual;

Plaintiff,

VENETIAN CASINO RESORT, LLC, d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company; LAS VEGAS SANDS, LLC d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company; YET UNKNOWN EMPLOYEE; DOES I through X, inclusive,

Defendants.

CASE NO.: A-18-772761-C DEPT. NO.: 25

FINDINGS OF FACT, CONCLUSIONS OF LAW AND ORDER GRANTING

DEFENDANTS' MOTION FOR PARTIAL SUMMARY JUDGMENT ON MODE OF OPERATION THEORY OF LIABILITY

Defendants VENETIAN CASINO RESORT, LLC, and LAS VEGAS SANDS, LLC (collectively *Venetian*), filed Defendants Motion for Partial Summary Judgment on Mode of Operation Theory of Liability on May 21, 2019. Plaintiff filed an opposition on May 28, 2019. Defendants filed a reply on June 18, 2019. A hearing was held on June 25, 2019, Keith E. Galliher, Jr., Esq., and Kathleen H. Gallagher, Esq., of The Galliher Law Firm, representing Plaintiff JOYCE SEKERA, and Michael A. Royal, Esq., of Royal & Miles LLP, representing Venetian. Upon review of the motion,

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all responses thereto, the papers and pleadings on file, and argument presented at the hearing, the Court hereby issues the following findings, conclusions of law and order.

### FINDINGS OF FACT

- 1. The Venetian Resort Hotel Casino (Venetian property) is a Las Vegas business which provides hotel accommodations, gaming, entertainment, bars and restaurants to guests.
- The Venetian property does not restrict guests from moving through its premises with food and/or drinks.
- On November 4, 2016, Plaintiff slipped and fell in the Grand Lux rotunda area of the
   Venetian property.
- 4. There are multiple restaurants, shops, bars and other places to purchase food and beverages in the area surrounding the Grand Lux rotunda and throughout the Venetian Property.
- There is no evidence that as a business owner, Venetian chose a mode of operation that requires its customers/guests to perform self-service tasks traditionally performed by Venetian employees.
- 6. There is no evidence that the hazard of which Plaintiff claims to have caused or contributed to the Subject Incident (Alleged Condition) was created by a Venetian customer or guest performing a self-service task traditionally conducted by employees.
- There is no evidence in this action that the Alleged Condition was the result of a
   Venetian customer or guest performing a self-service task traditionally performed by employees.
- There are no genuine issues of material fact which preclude the Court from considering
  the pending motion for partial summary judgment on the mode of operation theory of liability.

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The Self-Service Mode of Operation theory of negligence under Nevada premises liability law is a narrowly limited exception to the law applied in circumstances where a business owner has chosen a self-service mode of operation for its business requiring its guests/customers to perform tasks traditionally performed by employees; and that the guest, in the performance of that task traditionally performed by the businesses employee, caused a hazard to be present on the owner's premises. (See FGA, Inc. v. Giglio, 128 Nev. 271, 281, 278 P.3d 490, 496 (2012), citing Ciminski v. Finn Corp. 13 Wn. App. 815, 537 P.2d 850, 853 (Wash. Ct. App. 1975).)

- There is no evidence to support a claim that Venetian chose a mode of operation that requires its guests/customers to perform tasks traditionally performed by Venetian employees
- 11. There is no evidence to support a claim that any guest/customer of Venetian was performing said self-service task traditionally performed by a Venetian employee that caused the hazardous condition of which Plaintiff complains, to be present at the Venetian premises.
- 12. The absence of evidence that the Alleged Condition was the result of a Venetian customer or guest performing a self-service task that was traditionally performed by employees is dispositive to application of the mode of operation approach.
- 13. The mere fact that the Venetian property sells food and beverages to patrons who are then allowed to move about the premises is not enough to apply the mode of operation theory of liability under Nevada law.

### ORDER

IT IS HEREBY ORDERED, ADJUDGED AND DECREED that Defendants Motion for Partial Summary Judgment on Mode of Operation Theory of Liability is GRANTED.

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1	IT IS FURTHER HEREBY ORDERED, ADJUDGED AND DECREED that Plaintiff is
2	precluded from having the jury instructed on the mode of operation theory of liability at trial.
3	DATED this 19 th day of Jul , 2019
4	0 0000
5	John Jehr
6	DISTRICT COURT JUDGE
.7	Submitted by: Reviewed by:
8	ROYAL S MILES LLP THE GALLINER LAW FIRM
9	11 Agely
10	Michael A. Royal Esq. Keith E. Galliher, Jr., Esq. Nevada Bar No. 4370 Nevada Bar No. 220
11	Gregory A. Miles, Esq. 1850 E. Sahara Avenue, Suite 107
12	Nevada Bar No. 4336 Las Vegas, NV 89014 1522 W. Warm Springs Road Attorneys for Plaintiff
13	Henderson, NV 89014  Attorneys for Defendants  JOYCE SEKERA
14	VENETIAN CASINO RESORT, LLC and LAS VEGAS SANDS, LLC
15	LAS VEGAS SANDS, LEC
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THE GALLIHER LAW FIRM Keith E. Galliher, Jr., Esq. Nevada Bar No. 220 Jeffrey L. Galliher, Esq. 3 Nevada Bar No. 8078 George J. Kunz, Esq. Nevada Bar No. I2245 5 Kathleen H. Gallagher, Esq. Nevada Bar. No. 15043 1850 East Sahara Avenue, Suite 107 Las Vegas, Nevada 89104 Telephone: (702) 735-0049 Facsimile: (702) 735-0204 kgalliher@galliherlawfirm.com jgalliher@galliherlawfirm.com gkunz@lvlawguy.com 10 kgallagher@galliherlawfirm.com Attorneys for Plaintiff 11

## DISTRICT COURT

## CLARK COUNTY, NEVADA

JOYCE SEKERA, an Individual,

1850 E. Sahara Avenue, Suite 107 Las Vegas, Nevada 89104 702-735-0049 Fax: 702-735-0204

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Plaintiff,

CASE NO.: A-18-772761-C

**DEPT. NO.: 25** 

VENETIAN CASINO RESORT, LLC, d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company; LAS VEGAS SANDS, LLC d/b/a THE VENETIAN LAS VEGAS, a Nevada Limited Liability Company; YET UNKNOWN EMPLOYEE; DOES I through X, inclusive,

Defendants.

ORDER GRANTING IN PART AND DENYING IN PART PLAINTIFF'S MOTION TO EXTEND DISCOVERY DEADLINES AND CONTINUE TRIAL (Second Request) ON ORDER SHORTENING TIME

\_\_\_\_

Plaintiff Joyce Sekera's Motion to Extend Discovery Deadlines and Continue Trial (second

request) on Order Shortening Time came before the Court for hearing at 9:00 a.m. on July 30, 2019.

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Keith E. Galliher, Jr., Esq. and Kathleen H. Gallagher, Esq. of the Galliher Law Firm, appeared on behalf of the Plaintiff. Michael A. Royal, Esq., of Royal & Miles, LLP appeared on behalf of Defendants.

Plaintiff argued after recent failure of injection therapy her doctor definitively stated she needed low back surgery. Plaintiff therefore requested the Court reopen expert deadlines to retain a neurosurgeon and life care planner to address the deterioration of her condition. Plaintiff argued these circumstances constituted excusable neglect because the opinions of her doctors were beyond her control.

Additionally, Plaintiff argued the parties have struggled to agree upon numerous discovery issues over the past three months. These disagreements forced numerous motions that delayed the completion of discovery. The parties still need to complete a considerable amount discovery and new disagreements arose between the parties resulting in the need for more motion practice which will further delay the process. Plaintiff therefore argued good cause existed to extend the discovery deadlines 270 days because.

Defendants argued Plaintiff knew about the surgery as early as March 26, 2016 due to an authorization form from Plaintiff's doctor to her worker's compensation insurance and letters from her worker's compensation insurance carrier, Farmers. Thus, Defendants argued there was no excusable neglect because Plaintiff knew of the surgery and/or potential for surgery before the expert deadlines closed on May 17, 2019.

The Court, having considered the papers and the arguments of counsel, and good appearing: IT IS HEREBY ORDERED that Plaintiff's Motion to Extend Discovery Deadlines and Continue Trial is GRANTED IN PART and DENIED IN PART. Plaintiff's request to extend the deadline for Motions to Amend is DENIED. The Motion to Amend deadline will remain as May 17,

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2019. Plaintiff's request to extend initial experts, rebuttal experts, the discovery cut off and due date for dispositive motions is GRANTED. IT IS HEREBY ORDERED The initial expert disclosures deadline is extended from May 17, 2019, to and including January 7, 2020; 2. The rebuttal expert disclosures deadline is extended from June 16, 2019, to and including February 6, 2020; 3. The discovery cutoff is extended from August 15, 2019, to and including April 6. 10 2020; 11 The dispositive motion deadline is extended from September 16, 2019, to and 12 including May 6, 2020. 13 14 IT IS FURTHER ORDERED that trial is continued to the five-week stack starting August 3, 15 2020. 16 17 DISTRICT COURT JUDGE 18 19 Submitted by: Reviewed by: 20 THE GALLIHER LAW FIRM ROYAL & MILES, LLP 21 22 23 24 Keith E. Galliher, Jr., Esq. A. Royal, Esq. Nevada Bar Number 4870 Nevada Bar Number 220 25 1522W. Warm Springs Road 1850 E. Sahara Avenue, Ste. 107 26 Henderson, NV 89014 Las Vegas, Nevada 89104 Attorney for Plaintiff Attorneys for Defendants 27

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                             DISTRICT COURT
                          CLARK COUNTY, NEVADA
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    JOYCE SEKERA.
                 Plaintiff,
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                                             Case No. A-18-772761-C
                                             Dept. No. XXV
        VS.
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    VENETIAN CASINO RESORT, LLC.
11
               Defendant.
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                Before the Honorable KATHLEEN E. DELANEY
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                 Tuesday, September 17, 219, 9:00 A.M.
14
                  Reporter's Transcript of Proceedings
15
              Defendant's Motion for Leave to File Motion
            for Reconsideration on Order Reversing Discovery
16
              Commissioner's Report and Recommendation and
        Motion for Stay Order Until Hearing on Reconsideration
17
        or Alternatively Motion to Stay all Proceedings Pending
      Application for Writ of Mandamus on Order Shortening Time
18
    APPEARANCES:
20
    For the Plaintiff:
                              KEITH E. GALLIHER, JR., ESQ.
                              Attorney at Law
21
    For the Defendant:
                              MICHAEL A. ROYAL, ESQ.
                              Attorney at Law
23
24
    REPORTED BY: RENEE SILVAGGIO, C.C.R. No. 122
25
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1 Las Vegas, Clark County, Nevada 2 Tuesday, September 17, 219, 9:00 A.M. 3 PROCEEDINGS 4 5 THE COURT: Page 10, Sekera versus Venetian 6 Casino. 7 I appreciate your letting the department know, 8 Mr. Galliher, that you would be returning late. Obviously by 9 the time we got to you, it didn't matter, but --10 MR. GALLIHER: Thank you, Your Honor. Keith Galliher on behalf of plaintiff. 11 12 MR. ROYAL: Mike Royal on behalf of defendants, 13 Your Honor. 14 THE COURT: Thank you so much. So a lot of briefing, as usual, in this matter. 15 16 It's always a pleasure though because it's always a pleasure to 17 spend time with your briefs. 18 But I know this is a very serious matter to the 19 Venetian and I know they're very concerned about how this might 20 go. 21 So what is on the calendar today, just for the 22 record, what has been styled as Defendant's Motion For Leave to 23 File Motion for Reconsideration on Order Reversing Discovery Commissioner's Report and Recommendation and Motion to Stay 24 25 Order Until Hearing on Reconsideration or Alternatively Motion

to Stay All Proceedings Pending Application For Writ of Mandamus on Order Shortening Time.

I do see also that the Motion for Protective Order is now scheduled on the 18th. I don't know for some reason -- and then there's also the Plaintiff's Motion to Compel and a few other things. These are all, I think, all of the Discovery Commissioner coming up here in an a couple of days.

But for some reason I thought it already would have been back to the Discovery Commissioner on some of these things, but I understand the request.

Here's my concern, Mr. Royal, I guess as I put it out there for you, is looking at this going up on a writ -- and just so that you know for the record, I have no qualms if any party ever wants to do a writ, you know, I have no problems with that. Any guidance we can ever get from our Appellate Courts, whether it be postjudgement or whether it be prejudgment, is just happy to have guidance.

But when it comes to evidentiary decisions and when it comes to these types of things, my experience is about as fast as the Appellate Court can do it they turn it around and say, no, you know, go to trial, if you lose you appeal and that's your remedies and that's the remedies and I'm really not sure that they would -- that they would consider this on a writ. That's one of the reasons why I'm attempting to maybe

focus on the better course of action to be either staying or -or having whatever decisions are going to be at the District
Court level to be made first.

But I just throw that out there for a thought process, but I'm happy to hear you argue whatever it is that you want to highlight for your briefs this morning.

MR. ROYAL: Thank you, Your Honor. I will try to make this brief.

We -- first of all, with respect to this hearing and the Discovery Commissioner's -- the hearing before the Discovery Commissioner on the Motion to Compel, they would have been heard. They were all continued and that was just an accommodation between counsel.

THE COURT: Okay. Okay. That's what -- I thought they were already on the schedule. Thank you. I thought I was losing my mind. And I didn't have time, I apologize, yesterday. By the time I got everything and had to go into the Odyssey and drill down and see what had happened there. So thank you for that clarification.

MR. ROYAL: Yeah. I do think that timeline is important, and I'm not going to go through the entire timeline but just the fact that we had a hearing on March 14th. The order was submitted -- or rather was filed by the Court on July 31st. And once that occurred, we -- we did file this motion on an OST, and then that kind of fell within the scope

of everything else to get moved.

I know Mr. Galliher's firm had a trial. And so anyway, that's why we're here today on this particular issue.

I think, Your Honor, that the thing that we want to point out is as it relates to the -- the privacy concerns that my client has, once -- once these documents are produced and in unredacted form, they're out there. There's nothing in the present order that prevents plaintiff's counsel from sharing them with anyone and everyone.

Even though the Court has expressed, in the Order, some concerns or at least Your Honor kind of admonished them to be a little careful, I mean, there's no teeth in any --

THE COURT: Well, and it's funny, and I don't mean to interrupt you, but I want to share this point with you. It's funny as I was reading the briefings I'm like, we didn't do that? Because it felt to me like when we talked about it, that I made it clear that this was to be for attorneys to have for -- because I felt they were entitled to this evidence, but not necessarily -- and we know coming in that, yes,

Mr. Galliher has some of the information he has because someone else in plaintiffs' bar has shared with him things, but I thought we had a discussion about, you know, while we maybe numbers or circumstances or things, you know, would somehow be public record or known that anything that was private or

1 personal identifiers, but otherwise would need to be redacted 2 out of litigation, maybe, you know, the attorneys would need to 3 see to have some ability to contact or follow up, but it would 4 not be something that could be circulated to others. 5 We didn't clarify any of that? 6 MR. ROYAL: We did not, and I appreciate the 7 Court bringing that up. 8 That was our primary concern in the first place 9 when we filed our motion before the Discovery Commissioner. 10 Our concern was that this was -- all this information would be 11 for Attorneys Eyes Only. And, of course, the Discovery 12 Commissioner granted that, and she also granted that we would 13 leave the prior Incident Reports in redacted form. 14 When it -- when we were before the Court on 15 May 14th, one of the things that the Court indicated is that --16 is that it couldn't find a -- a legal basis in which to support 17 the Discovery Commissioner's Report and Recommendation, where 18 she ordered the Protective Order and to leave in redacted form. 19 And --20 THE COURT: But it was very heavily redacted. 21 It wasn't just redacted as to personal identifiers, if I recall 22 correctly. 23 Am I not remembering that? 24 MR. ROYAL: It was redacted. It had their name, 25 contact information of these guests who were involved in prior

incidents.

So we can look at them again, Your Honor, but it's my understanding is what -- and I haven't looked at them for, you know, the last two or three weeks, but I can tell you that it's the name, it's their address, it's their phone number, it would be dates of birth and socials, if they're there, that kind of information.

So if that's heavily redacted, because there were, I believe, somewhere in the neighborhood of five to 600 pages of documents, and so that may appear heavily redacted, but that's the information that was redacted and that's what the Discovery Commissioner ordered to remain redacted.

And so they have presently information as relates to all these prior incidents preceding -- for the three years preceding this incident. They have that information.

They have, through their independent means, been able to acquire other information from other -- regarding other incidents for longer periods of time and so forth that, as I understand it, are in redacted form. I don't know necessarily because I don't know everything that they have.

But all I can say is once this information in unredacted form goes to Mr. Galliher's office under the present -- under the present state of affairs, the Order, there's nothing preventing them from providing it to everybody.

That's our biggest concern. We want to protect
the privacy of these individuals.

The information that they need with respect to demonstrating constructive notice and so forth, the arguments they're making, don't require them to have the names and the contact information for all these people, and to contact all these people, not just for themselves, but for several other attorneys who are representing plaintiffs in other cases against the Venetian.

And so these can just go on in perpetuity being shared under the present state of affairs, under what we have, under our present Order. That's our concern.

So when we talk about filing a writ, I mean, maybe the Court doesn't listen to it, but it's a matter of great importance, which I tried to point out more clearly to the Court.

THE COURT: Well, no, I think -- I think you pointed out perfectly clearly. I just haven't agreed with you on what was appropriate for this case up to this point.

But the writ argument that it had, that I think maybe has potential for purchase is to land with them and stay with them and you might look at it, is sort of this idea of is the Court wrong in allowing this information in if it's going to potentially be used for notice?

I mean, I think you are making the assumption

1 that at this stage the Court has already said that there is 2 admissibility and all these arguments available to the counsel. 3 And, you know, from the Court's perspective, 4 what it had done up to this point is said I'm not going to 5 preclude them from having the ability to have access to this information because we have allowed certain things to go 6 forward in the case where I think this is relevant or could lead to relevant discovery, and so that's why. But I think the argument being that if it should 10 be precluded because it would be impermissible to use or 11 something, maybe the Court would look at that and revisit that. 12 If it's just a sheer evidentiary ruling, that's 13 where I have seen the Court very readily say you have a 14 plaintiff's remedy going to trial, go to trial, and if you 15 lose, then appeal, and if you don't, then who cares kind of 16 thing? So I don't know where they're going to go with it. 17 But what is going to happen on Thursday if I 18 make a ruling on this decision here today? Is it going to moot 19 Thursday? 20 MR. ROYAL: I'm sorry. What's Thursday? 21 THE COURT: Isn't that the date that you have 22 your -23 MR. GALLIHER: Wednesday, Wednesday. 24 THE COURT: Oh, it's Wednesday. 25 MR. ROYAL: No, no. Those are actually separate

1 issues. They're not related to this. They're completely 2 separate. 3 THE COURT: Because it still talks about a 4 Motion for Protective Order on the Production of Incident 5 Reports and other things; and then, of course, a compel -- a 6 Motion to Compel, and there's Plaintiff's Motion to Compel. So 7 I knew that there was stuff that wasn't, but is there any 8 impact on what happens Wednesday from what we decide here? 9 MR. ROYAL: No. Well, I will say this: What 10 they're looking for, you know, what we're kind of wrestling. 11 over in front of Discovery Commissioner tomorrow relates to 12 more scope of the information that they're looking for. 13 It doesn't relate to this particular issue 14 before the Court, you know, with respect to the privacy. 15 I'm sure that we will argue. I'm sure that 16 there will be some argument as relates to privacy and so forth 17 that we believe these guests are entitled to. 18 And so I think, Your Honor, it's -- and it's not 19 just based on evidentiary issues. 20 It's based on the fact that once this 21 information, under the present order, once it goes to 22 Mr. Galliher, it will be shared and it will be shared with --23 with -- I can name the attorneys, I don't need to, but 24 they're --25 THE COURT: I think they came up in prior

1 argument. 2 MR. ROYAL: But they're -- but they're, you 3 know, they're sharing, and there's no har- -- unless there's a 4 Court order, there's nothing wrong with that. 5 THE COURT: 6 MR. ROYAL: But that's why we -- we went to the 7 Discovery Commissioner in the first place was to get an order that would keep this information, if it goes to Mr. Galliher, it could meet all the needs that he wants with respect to this 10 trial, but I'm not sure how it benefits anyone, certainly how 11 it benefits the process, to allow him to then share with every 12 other attorney the names, the addresses, the phone numbers and 13 dates of birth and all this other information related to 14 these --15 THE COURT: Let's hear from Mr. Galliher. MR. GALLIHER: Thank you, Your Honor. 16 17 THE COURT: You didn't bring your trusty 18 sidekick. Where is she? 19 She's actually in Department 14. MR. GALLIHER: 20 THE COURT: Okay. 21 MR. GALLIHER: She has another matter that's 22 probably more problematic for her than this one. 23 THE COURT: Okay. 24 MR. GALLIHER: Your Honor, the problem I have 25 with Mr. Royal's position, we thoroughly briefed this issue the first time this Court heard the matter and we supported our position with case law that universally supports the notion that the report should be unredacted and also supports the notion that we are entitled to share with other attorneys.

There is no case law to the contrary. One of the things I may -- I argued before the Court as the judge there was zero case authority supporting the Venetian's position that these reports should be redacted and not be supplied unredacted and zero case authority supporting Venetian's position that we cannot share the information.

The Court understood that, read the briefs, agreed with it.

And here we are back again, and, of course, this is a Motion For Leave For Rehearing, but in realty what's happening is Mr. Royal is rearguing the exact positions that he argued when the Court decided against the Venetian in the last hearing.

The only thing that's been added to the Motion for Reconsideration in this case is reference to NRS 603(a).

We spent a lot of time in our brief showing the Court that the statute does not apply to our situation as to with identity theft, has nothing to do with what we are here for today.

And the other thing that's bothersome is there has been, apart from that new argument, there was another new

argument raised; and, of course, all of these arguments could 2 have been raised in the initial motion that was heard by the 3 Court and wasn't. And, of course, the Nevada authority is very clear on a Motion For a Hearing you cannot reargue matters that 5 6 were considered earlier, and you cannot raise new matters that you could have raised earlier that the Court had decided. 7 So what we're asking here -- I see a trend. We've got a situation --10 THE COURT: I think what we're having here is they don't want to turn over the materials. 11 12 MR. GALLIHER: Of course. 13 THE COURT: And we're -- we're finding 14 arguments, and colorful arguments maybe, to -- to continue to 15 delay that or fine tune that. 16 MR. GALLIHER: As we pointed out, Judge, in our 17 brief, we don't even think they are coverable. 18 But bottom line is that what we're seeing is a 19 motion is filed, heard, decided. Nothing is given to us. We 20 still don't have anything at all that we requested. 21 Then we get a Motion For Leave For 22 Reconsideration to Rehear. Every matter the Court has decided 23 by motion against the Venetian in this case has been the 24 subject of a Motion For Leave to Rehear it.

So what -- where we are now is four, almost five

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months after the initial decision, the initial argument and decision in this case, we still don't have any of the discovery that we requested, and they have come back before the Court rearguing exactly what they argued before when the Court decided against them.

So as we pointed out in our brief, the Court simply deny this motion upon the grounds that the points were -- that Venetian has reargued their points and they waived the additional arguments they have made because they didn't make those arguments in their initial motion practice when all of the information available to make those arguments was available to the Venetian before the motion was filed.

So I think you are absolutely right. You hit the nail on the head. The Venetian just doesn't want to give us the information.

Well, that's nice, but unfortunately we have a -- a punitive damage claim in this case that we're trying to discover. We have also have the issue of comparative negligence by the way, which is exactly where these witnesses that we want to identify go to.

Obviously, Judge, if the case is tried, usual approach from the defense is: Well, Ms. Sekera, why didn't you see the spot on the floor? Why didn't you see the water on the floor?

Well, and then, of course, the jury says: Why

1 didn't she see water before? 2 Well, if you've got 10, 12, 15 people who also 3 didn't see the water on the floor, it kind of deflates the 4 comparative negligence defense, so it's relevant. 5 So the question is: Is the discovery reasonably 6 calculated to lead to discovery evidence? 7 Of course, it is. Does the case authority support our position 9 completely? 10 Yes, it does. 11 There's zero authority for what the Venetian wants to do in this case. 12 13 THE COURT: Mr. Royal, final argument. 14 MR. ROYAL: Well, I disagree that there's . 15 that there's zero authority. 16 I think one of the things that I want to point 17 out to the Court is, you know, we have a new NRCP 26(b)(1), the 18 proportionality and relevancy and so forth. And, Your Honor, 19 that wasn't really addressed in front of the Discovery 20 Commissioner. We didn't really go over at that May 14th 21 hearing. It wasn't really analyzed deep in the briefing. 22 Counsel argued, well, that was May 1st -- or 23 March 1st, you should have brought that up. 24 Your Honor, I just want -- I want to have the 25 Court to have the opportunity to get to the right answer.