IN THE SUPREME COURT OF THE STATE OF NEVADA 1 \*\*\*\*\* 2 Case No.: 6826 Electronically Filed Consolidated with 08 2016 09:19 a.m. 3 SANDS CHINA LTD., A Cayman Islands corporation, 68309 4 Tracie K. Lindeman Petitioner, Clerk of Supreme Court 5 v. CLARK COUNTY DISTRICT ANSWER TO PETITION FOR 6 EHEARING OF EN BANC COURT. THE HONORABLE 7 ELIZABETH GONZALEZ. ORDER DISTRICT JUDGE, DEPT. 11, 8 Respondents, 9 and 10 STEVEN C. JACOBS, 11 Real Party in Interest. 12 13 **INTRODUCTION** I. Petitioner Sands China Ltd. ("Sands China") attempts to distort this Court's general jurisdiction ruling into a favorable ruling on specific jurisdiction. However, neither this Court nor the District Court relied upon a "reverse agency theory" when

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15 16 17 addressing specific jurisdiction over Sands China. Rather, the District Court found 18 - and this Court determined that substantial evidence supported — that Sands 19 China purposefully availed itself of the laws of Nevada by assuming and breaching 20 the Nevada-based Term Sheet and the interrelated Share Option Grant agreement 21 22 that flows from the Term Sheet.

Indeed, Sands China availed itself of jurisdiction through its Chairman and 23 "Special Advisor" when they both undertook those wrongful activities in the State 24 of Nevada, including the tort of defamation in the State. While physically present 25 in Nevada and claiming to be acting for Sands China in Nevada, Sheldon Adelson 26 and Mike Leven, oversaw and directed employees of Las Vegas Sands Corp. 27 ("LVSC") to orchestrate the wrongful termination of Real Party in Interest Steven 28

C. Jacobs ("Jacobs") and to breach the Term Sheet and Share Option Grant by manufacturing false reasons for the termination. All of those wrongful activities, including the tort of defamation, all occurred physically in Nevada by persons claiming to be acting as Sands China's representatives. The District Court found the presence of specific jurisdiction based upon the actions of Sands China's own employees, not the actions of LVSC employees under any supposed "reverse agency theory."

8 In addition to the overwhelming evidence presented at the jurisdictional 9 hearing, the District Court concluded that the adverse inference imposed in its 10 March 6, 2015 Order as a sanction for Sands China's discovery misconduct — 11 which this Court upheld — strengthened the case for exercising personal 12 jurisdiction. Even disregarding all of the evidence of Sands China's nefarious 13 activities in Nevada, the adverse inference by itself defeats Sands China's Petition 14 for Rehearing.

### $15 \parallel II. DISCUSSION$

### A. Sands China Shows No Basis for Rehearing.

"[T]he primary purpose of a petition for rehearing is to inform this court that 17 [it has] overlooked an important argument or fact, or that [it has] misread or 18 misunderstood a statute, case or fact in the record." Stanfill v. State, 99 Nev. 499, 19 501, 665 P.2d 1146 (1983); NRAP 40(c)(2). "The object of the petition is only to 20 show that the petitioner is entitled to a rehearing, not that he is entitled to a different 21 decision on the merits." Gershenhorn v. Walter R. Stutz Enterprises, 72 Nev. 293, 22 313, 306 P.2d 121, 121 (1957) (internal quotations omitted). Matters presented in 23 the briefs and oral argument may not be reargued in the petition for rehearing. 24 NRAP 40(c)(1). Sands China's arguments are not the substance of rehearing, as it 25 does not show that this Court misapprehended any fact or the law related to specific 26 jurisdiction on Jacobs' causes of action. 27

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# **B.** Substantial Evidence and Law Supports this Court's Decision on Specific Jurisdiction.

"A court has specific jurisdiction over a defendant when the defendant has certain minimum contacts with the forum state and an exercise of jurisdiction would not offend traditional notions of fair play and substantial justice." *Catholic Diocese, Green Bay v. John Doe 119*, 131 Nev. Adv. Op. 29, 349 P.3d 518, 520 (2015). As Jacobs' outlined in his Answer to the Writ Petitions, this Court utilizes a three part test to assess specific jurisdiction:

(1) the defendant purposefully avails himself of the privilege of serving the market in the forum *or* of enjoying the protection of the laws of the forum, *or* where the defendant purposefully establishes contacts with the forum state and affirmatively directs conduct toward the forum state, and (2) the cause of action arises from that purposeful contact with the forum or conduct targeting the forum.

15 Arbella Mut. Ins. Co. v. Eighth Judicial Dist. Court ex rel. Cty. of Clark, 122 Nev.
16 509, 513, 134 P.3d 710, 712-13 (2006) (emphasis added).

17 And, specific jurisdiction may be established over a non-resident defendant "by attributing the contacts of the defendant's agent with the forum to the 18 19 defendant." Viega GmbH v. Eighth Jud. Dist. Ct., 130 Nev. Adv. Op. 40, 328 P.3d 20 1152, 1158 (2014) (quotations omitted). "A showing that a defendant purposefully availed himself of the privilege of doing business in a forum state typically consists 21 22 of evidence of the defendant's actions in the forum, such as executing or performing a contract there." Schwarzenegger v. Fred Martin Motor Co., 374 F.3d 23 797, 802 (9th Cir. 2004) (emphasis added). It is also elementary that the 24 commission of a single tort in the forum satisfies minimum contacts and due 25 26 process. Candy H. v. Redemption Ranch, Inc., 563 F. Supp. 505, 512 (M.D. Ala. 27 1983). The United States Supreme Court has held that "the commission of certain 28 'single or occasional acts' in a State may be sufficient to render a corporation

answerable in that State with respect to those acts. . . ." Goodyear Dunlop Tires Operations, S.A. v. Brown, 131 S. Ct. 2846, 2853 (2011).

Contrary to Sands China's mischaracterization, the District Court was not 3 required to employ a purposeful *direction* analysis under *Calder v. Jones*, 465 U.S. 4 783 (1984). (Pet. Rehearing at 7.) Such an examination is used when dealing with 5 "a defendant whose only contact with the forum is the 'purposeful direction' of a 6 foreign acting having effect in the forum state .... " Schwarzenegger, 374 F.3d at 7 803 (quoting Dole Food Co., Inc. v. Watts, 303 F.3d 1104, 1111 (9th Cir. 2002)) 8 (emphasis added); see also id. ("Schwarzenegger does not point to any conduct by 9 Fred Martin in California related to the Advertisement that would be readily 10 susceptible to a purposeful availment analysis . . . Therefore, to the extent that Fred Martin's conduct might justify the exercise of personal jurisdiction in California, 12 that conduct must have been purposefully directed at California.").<sup>1</sup> 13

In this case, the evidence established that Sands China's own executives -14 principally Adelson and Leven — took actions in Nevada with regard to each of 15 Jacobs' causes of action and Jacobs' claims arise from those actions. 16

### 1. Breach of Contract

Sands China exposes its lack of substance when it proclaims that the District 18 Court found specific jurisdiction over Jacobs' breach of contract claim based solely 19 on the acts of LVSC personnel and that there is not "a single fact" to support the 20District Court's determination. (Pet. Rehearing at 9.) Hardly. The District Court 21 made numerous detailed findings, each of which is supported by the law and the 22 actions of Sands China's own employees in Nevada. 23

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<sup>24</sup> It is doubtful that Sands China can properly raise this issue (and many other issues detailed herein) in its Petition for Rehearing as it did not argue that the 25 District Court should have employed the purposeful direction analysis or the Calder "effects" test in any of its briefing. NRAP 40(a)(2) (requiring citation to page of the 26 brief where there is a claim that the Court overlooked, misapplied, or failed to consider controlling authority). Notably, neither Schwarzenegger nor Calder — the 27 two cases cited for this proposition (Pet. Rehearing at 12) — appear in the Table of Authorities or Argument Sections of Sands China's original Petition for Writ of 28 Prohibition or Mandamus or its Reply in support thereof.

In fact, Sands China not only ignores the conduct and wrongdoing of its own 1 executives in Nevada, it also ignores the law. First of all, the mere use of 2 correspondence and telephone calls to forum-based offices during contract 3 negotiations "are classic examples of the sort of contact that can give rise to in 4 personam jurisdiction." Peterson v. Highland Music Inc., 140 F.3d 1313, 1320 (9th 5 Cir. 1998) This Court has held that a party purposefully avails itself of jurisdiction 6 even if it only employs correspondence and telephone calls in and out of the forum 7 to make a contract. See Peccole v. Eighth Judicial Dist. Court In & For Cnty. of 8 Clark, 111 Nev. 968, 971, 899 P.2d 568, 570 (1995); see also Trump v. Eighth 9 Judicial Dist. Court of State of Nev. In & For Cty. of Clark, 109 Nev. 687, 702, 857 10 P.2d 740, 750 (1993)("The negotiations included many telephone calls to Gomes in 11 Nevada, as well as the delivery of many documents, including the offending 12 document, into Nevada."). 13

The District Court found, and the evidence demonstrated, that Leven and 14 Jacobs had discussions about hiring Jacobs to oversee LVSC's Macau operations 15 and negotiated the terms of such arrangement while in Las Vegas. (28PA47333; see 16 16PA4324.) Leven and Jacobs exchanged drafts of what became known as the 17 "Term Sheet" (i.e. Jacobs' employment contract) in and out Nevada, and the 18 negotiations involved numerous correspondence and telephone calls into and out of 19 the forum (28PA47333; see, e.g., 15PA44229; 6SA1363-67; 15PA44266; 206SA1368-70; 15PA44270-71; 6SA1371: 15PA44271-72; 6SA1372-74; 21 15PA44275-76; 15PA44273-74; 6SA1375: 6SA1221-22; 6SA1223-26; 22 19PA45294.) Leven and Adelson eventually approved the terms of the Term Sheet 23 in Nevada. (28PA47334; 15PA44228-29; 6SA1219.)<sup>2</sup> Thus, the Term Sheet is 24 unquestionably a Nevada contract. 25

<sup>&</sup>lt;sup>20</sup> On August 3, 2009, Leven signed the Term Sheet on behalf of LVSC.
<sup>27</sup> (6SA1227-28; 15PA44221-22; 15PA44228.) Later, LVSC filed the Term Sheet with the SEC representing that it constituted Jacobs' "Employment Offer, Terms, and Conditions Agreed on August 3, 2009, by Steve Jacobs and the Company." (6SA1356-57.)

Leven testified, that after Sands China's IPO, "Jacobs' employment pursuant to the Term Sheet was transferred to [Sands China] and assumed by it." (28PA4791; 28PA47337; 15PA44253-54; 15PA44293.)<sup>3</sup> The District Court further recognized, and even Leven acknowledged, that the Term Sheet was with LVSC and then the obligations were somehow later assumed by Sands China. (28PA47291.) Adelson described it:

Q. The Term Sheet was with LVS, and when it was spun off the contract was with SCL?

[overruled objections omitted]

A. Yes.

(19PA45105-06.) Indeed, it was understood by Sands China that "Jacobs was
serving as CEO pursuant to the terms and conditions of the Term Sheet that had
been negotiated and approved in Nevada with the Nevada parent." (28PA4791; *see*6SA1227-28; 15PA44221-22; 15PA44228; 15PA44245; *see also* 5PA44212;
15PA44183-89 (not unusual for LVSC to have an employment agreement with an
executive of a subsidiary).)

As established by the numerous cases cited in Jacobs' Answer to the Petition, this fact alone established a proper basis for the District Court's specific jurisdiction ruling. (Ans. at 41.) And as the District Court further recognized, its jurisdiction over the Nevada-based contract, which Sands China's own executives claim it

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22 LVSC's pre-IPO Nevada contacts related to the Term Sheet can be imputed to Sands China for purposes of personal jurisdiction. A corporate promoter's pre-23 formation contracts made in the forum subject the subsequent entity to jurisdiction. See Rees v. Mosaic Technologies, Inc., 742 F.2d 765, 768-69 (3rd Cir. 1984) 24 (reversing trial court's personal jurisdiction dismissal because the foreign corporation personally availed itself of the privilege of acting in Pennsylvania when 25 its incorporator entered into a contract in the forum that the newly-formed entity later ratified and accepted.). Sands China makes no attempt to address the *Ritter* 26 Disposables, Inc. v. Protner Nuev Tecnicas, S.L., No. 3:11-cv-00201-SWW, 2012 WL 3860598 at \*8 (E.D. Ark. 2012) decision cited on page 42 of Jacobs' Answer to 27 the Petition. It is laughable to suggest that LVSC's actions as the incorporator "did not invoke [Nevada's] laws or protections and were not directed at the forum." (Pet. 28 Rehearing at 9 (italics omitted).)

assumed, extended to its breach of the share option grant because the two 1 agreements were inextricably intertwined and the Nevada Term Sheet controlled the 2 vesting of the options as admitted by Leven. (28PA47294; 16PA44400-01;) Courts 3 recognize that parties are subject to jurisdiction in the forum where intertwined 4 contracts are involved. Where a district court has personal jurisdiction over one 5 contract, jurisdiction exists over intimately related contracts even in cases where 6 separate parties are involved. Valspar Corp. v. Lukken Color Corp., 495 N.W.2d 7 408, 411 (Minn. 1992); see also Manley v. Air Canada, 753 F. Supp. 2d 551, 560 8 (E.D.N.C. 2010) (finding court could consider nature of relationships and contacts 9 developed regarding first contract to support specific jurisdiction in suit over second 10 contract since relationships in second contract grew out of relationships developed 11 in first contract even if the first contract was a separate legal matter).<sup>4</sup> 12

Based upon his performance and the glowing reviews he recieved at the helm 13 of Sands China, Jacobs ultimately was awarded 2.5 million options for Sands China 14 shares pursuant to a Share Option Grant in satisfaction of Section 7 of the Term 15 Sheet. (6SA1266-69; 15PA44128-35; 6SA1409-11.) Leven agreed that the Sands 16 China stock options flowed from Section 7 of the Nevada Term Sheet. 17 (16PA44376; 6SA1228.) Leven also conceded that that the Share Option Grant was 18 inextricably linked to the Nevada-based Term Sheet and that it controlled the 19 accelerated vesting of the Sands China shares to Jacobs: 20

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- Q. Well, let's deal with the 2.5 million shares, Mr. Leven. 2.5 million shares vested immediately under the Term Sheet would vest immediately if Mr. Adelson and his wife lost control of LVSC; correct?
  - [overruled objections omitted]

<sup>&</sup>lt;sup>4</sup> Sands China makes no effort to distinguish *Valspar Corp.* or *Manley*. Instead,
for the first time, it cites two authorities discussing supplemental jurisdiction over
separate claims — not interrelated contracts. (Pet. Rehearing at 11 (citing *Seiferth v. Helicopertos Atunerous, Inc.*, 472 F.3d 266, 275 (9th Cir. 2006) and 5B Charles
Alan Wright & Arthur R. Miller, Federal Practice and Procedure, Civil 3d 1351 at
28 299 n.30 (2004)). Neither authority was cited or discussed in Sands China's

Q. Correct?

A. Yes.

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Q. And just like the 2.5 million shares vested immediately if Mr. Jacobs is fired without cause; correct?

[overruled objections omitted]

The Witness: Yes.

(16PA44400-01; 16PA44376-77 ("So, they were intertwined."); 28PA47294.)

As if that were not enough, the events giving rise to the actual breach of both 8 the Term Sheet and Share Option Grant all occurred in Nevada. As outlined in 9 Jacobs' briefing as well as the District Court's findings, the "exorcism strategy" to 10 terminate Jacobs without real "cause" and to deprive him of what was contractually 11 owed under the Term Sheet and Share Options Grant was hatched, orchestrated, and 12 occurred in Las Vegas. (6SA1412; 16PA44409;16PA44412.) (21PA45693.) 13 (17PA44634-35.) Leven even admitted that the supposed reasons for Jacobs' 14 termination and the drafts of the termination "for cause" letter were prepared in Las 15 Vegas. (7SA1496G; 17PA44650-51; 7SA1453-56; 17PA44651; 17PA44687.) 16

Sands China ignores this mountain of evidence and the litany of District 17 Court conclusions which demonstrate Sands China' purposeful availment. Instead, 18 Sands China points to *one* finding as a basis for reconsideration and baldly 19 proclaims that the District Court's resolution of specific jurisdiction for breach of 20contract rested solely upon Paragraph 145. (Pet. Rehearing at 2.) In contrast to 21 Sands China's mischaracterization, Paragraph 145 simply states that "[t]he acts of 22 employees of LVS, as agent of SCL, related to compensation and termination of 23 Jacobs and SCL's assumption of the of the Nevada negotiated Term Sheet *support* 24 the conclusion that specific jurisdiction is appropriate over the breach of contract 25 claim." (28PA47358 (emphasis added).)<sup>5</sup> In other words, Paragraph 145 augmented 26

 $<sup>\</sup>begin{bmatrix} 5 \\ and \\ meaning \\ of \\ Paragraph \\ 145 \\ is particularly telling and should not go unnoticed. \end{bmatrix}$ 

the hundreds of other factual findings made by the District Court that establish 1 specific jurisdiction.<sup>6</sup> Paragraph 145 was hardly the only basis for the District 2 Court's finding of specific personal jurisdiction.<sup>7</sup> 3

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### 2. Aiding and Abetting/Conspiracy

The District Court did not rely upon "reverse agency" to find specific 5 jurisdiction over Jacobs' aiding and abetting and conspiracy claims. Sands China 6 disregards the overwhelming evidence that Leven and Adelson — in their capacities 7 as Sands China employees — took significant steps to plot and execute Jacobs' 8 wrongful termination while in Nevada. 9

Adelson was the Chairman of Sands China and Leven was a "Special Advisor 10 to the Sands China Board. (18PA44920;15PA44189-90.) Adelson openly testified 11 that any time he and Leven dealt with Sands China business, they were wearing 12 their Sands China "hats" while they were in Nevada. (18PA44957; 18PA44982; 13 14

20PA45517; 20PA45528.) Adelson stated:

SCL hats.

- You keep throwing in "in Las Vegas" to say that the company in A. Macau was run by us in Las Vegas. It was run by - - it was run - to the extent Mike [Leven] and I had any decisions it was - - it was based upon both of us wearing our - -
- Q.

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- (Pet. Rehearing at 2.) The evidence confirmed that Sands China assumed the Term 19 Sheet through its own agents — not "employees of LVS."
- Jacobs acknowledges that this Court determined that a parent cannot act as 20the agent of a subsidiary. (Decision at 4.) However, as Jacobs pointed out in his Answer to the Writ Petition, there is authority holding to the contrary. See, e.g., 21 Schenck v. Walt Disney Co., 742 F. Supp. 838, 842 (S.D.N.Y. 1990); (Ans. at 33-22 34.)

Sands China raises two other arguments for the first time in its Petition for 23 Rehearing. Citing Farmers Insurance Exchange v. Portage La Prairie Mutual Insurance Company, 907 F.2d 911 (9th Cir. 1990) to imply that personal 24 jurisdiction did not exist at the time that Jacobs' breach of claims arose. (Pet. Rehearing at 10.) This case was not cited or mentioned in Sands China's papers and 25 is nonsensical in any event. The formation, performance, and breach of the contracts pre-dated the time that Jacobs' claims arose. The same is true of Sands China's new "but-for" and *Doe v. Unocal Corp.*, 248 F.3d 915 (9th 2001) argument 26 that was not addressed in its pleadings. (Pet. Rehearing at 10.) Jacobs would not 27 have breach of contract claims "but-for" the formation of the Nevada Term Sheet, its performance through the Share Option Grant, and the action taken to breach the 28 contracts in Nevada.

A. - - SCL hats, period.

(21PA45571.) Accordingly, Adelson and Leven were wearing their Sands China "hats" in Nevada when they schemed to terminate Jacobs.

The evidence demonstrated that, after returning to Las Vegas from a company meeting in Singapore, Leven formulated a plan with Adelson to terminate Jacobs. (16PA44404-05.) Leven referred to his plan as the "exorcism strategy." (6SA1412; 16PA44412.) He explained that the decision-making process to terminate Jacobs "was carried out in the chairman's office" in Las Vegas. (16PA44409.) Leven, Adelson, and the other executives were in Las Vegas "putting [their] ducks in a row," *i.e.*, "getting all of the things in place that it would take to terminate Mr. Jacobs." (16PA44414; 6SA1413.) When putting all of the "ducks in a row" in Las Vegas, Leven claims that he was acting for Sands China at Adelson's direction. (16PA44414-15.)

14 Adelson and Leven conscripted LVSC executives including Robert Goldstein, 15 Gayle Hyman (General Counsel), Patrick Dumont (VP of Strategy), Ron Reese 16 (Public Relations), and other advisors in the legal department to carry out the 17 conspiracy. (16PA44405-07; 16PA44410-11; 16PA44436-37; 17PA44626.) 18 Adelson claims that he personally prepared the termination notice in Las Vegas. 19 (7SA1496F; 17PA44633-34; 21PA45697; 21PA45700.) Press releases about Jacobs' 20termination also were crafted in Las Vegas. (16PA44415-1; 6SA1414-15; 6SA1416; 21 16PA44448.) Reese and other LVSC employees in Nevada were acting on behalf of 22 LVSC and assisting Sands China in the termination efforts. (16PA44418; 23 16PA44433; 16PA44440.) Hyman, another LVSC executive, prepared the SEC and 24 Hong Kong Stock Exchange disclosures in Las Vegas. (16PA44437.) Hyman also 25 drafted a letter to Sands China's Board members informing them that Adelson had 26 made the decision to terminate Jacobs. (7SA1448-52; 17PA44621-22.) Earlier drafts 27 of the letter were prepared and circulated in Las Vegas. (7SA1453-56; 17PA44623-28 24.) Jacobs' cause of action arises from Adelson's and Leven's actions in Nevada.

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The conspiratorial actions of Sands China in Nevada subject it to specific 1 jurisdiction. LVSC employees' roles as co-conspirators do not implicate "reverse 2 agency." Any other conclusion would implicitly abrogate the entire concept of 3 conspiracy jurisdiction. See Davis v. Eighth Judicial Dist. of State of Nevada, In & 4 For Cnty. of Clark, 97 Nev. 332, 338-39, 629 P.2d 1209, 1213-14 (1981);<sup>8</sup> Remmes 5 v. Int'l Flavors & Fragrances, Inc., a New York corporation, 389 F. Supp. 2d 1080, 6 1094-95 (N.D. Iowa 2005) (surveying case law and stating "This issue has been 7 previously addressed by a number of federal courts, the majority of which have 8 concluded that jurisdiction based on the conspiracy theory does not violate due 9 process."); Carsanaro v. Bloodhound Technologies, Inc., 65 A.3d 618, 642 (Del. 10 Ch. 2013). 11

### 3. Defamation

Sands China abandons all seriousness by proclaiming that the District Court
was "without any evidence that [Adelson] was acting as the agent of Sands China in
making the [defamatory] statement . . . ." (Pet. Rehearing at 3.)<sup>9</sup> Adelson (wearing
his Sands China hat as explained above) instructed Reese to send the defamatory
statement to the Wall Street Journal. (6SA1426; 16PA44482-83.) Adelson admitted
to making the statement and conceded to making the statement on behalf of Sands
China, LVSC, and himself. (21PA45582-83; 21PA45585.) Adelson testified
O. You meant – you tell me if I'm wrong. Did you just tell us that

Q. You meant – you tell me if I'm wrong. Did you just tell us that "we" means SCL has a substantial list of reasons?

### [overruled objections omitted]

The witness: SCL has a substantial list of reasons [why Jacobs was fired for cause].

(21PA45588.)

- <sup>26</sup> superseded on other grounds by rule as stated in Hansen v. Eighth Judicial
   <sup>8</sup> Superseded on other grounds by rule as stated in Hansen v. Eighth Judicial
   <sup>9</sup> Dist. Court ex rel. Cnty. of Clark, 116 Nev. 650, 6 P.3d 982 (2000).
- Although not addressed in this Court's Decision, Sands China is precluded from asserting a lack of jurisdiction to this claim because it failed to raise it in the Court below. (1SA0172-89); (Ans. at 45.)

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The statement was made to the Wall Street Journal with the expectation that 1 it would be published and widely circulated, including in Nevada. (See 16PA44489; 2 see also 16PA44490-91.) Sands China attempts to run from this testimony by 3 describing it as "inconsistent" but the evidence demonstrates that Adelson made the 4 statement in Nevada in his capacity as Chairman of Sands China as a result of an 5 adverse ruling in this case. Sands China can be liable and subject to jurisdiction 6 based upon the defamatory statements of its Chairman. Unker v. Joseph Markovits, 7 Inc., 643 F. Supp. 1043, 1049 (S.D.N.Y. 1986); Viega GmbH, 130 Nev. Adv. Op. 8 40, 328 P.3d at 1158. 9

Nor did the District Court blur "the distinction between liability for
defamation and specific jurisdiction in Nevada. . . ." (Pet. Rehearing at 3.) The
United States District Court for the District of Columbia has recently rejected a
similar argument. In doing so it stated:

the exercise of jurisdiction does not conflate jurisdiction with liability as defendant maintains. The Court's conclusion that specific jurisdiction exists for the limited purpose of hearing these. . .claims does not necessarily mean that defendant will ultimately be responsible for the [claims]. Rather, specific jurisdiction is proper because defendant is *potentially* liable for the [claims]. In other words, defendant's actions. . .are enough to put defendant in the position of being subjected to litigation *on that issue*.

20 Pension Ben. Guar. Corp. v. Asahi Tec Corp., 839 F. Supp. 2d 118, 127 (D.D.C.

21 || 2012) (emphasis in original).

### 4. Reasonableness

Sands China spends a short paragraph contesting the District Court's
"reasonableness" finding. (Pet. Rehearing at 8.) However, since Jacobs satisfied the
first two prongs of specific jurisdiction, "the forum's exercise of jurisdiction is *presumptively reasonable*. To rebut that presumption, a defendant 'must present a *compelling* case' that the exercise of jurisdiction would, in fact, be unreasonable." *Roth v. Garcia Marquez*, 942 F.2d 617, 625 (9th Cir. 1991) (quotations omitted);

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Trump, 109 Nev. at 702, 857 P.2d at 750. Sands China did not meet this burden. 1 (28PA47362.) 2

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### 5. The Adverse Inference Sanction Defeats Rehearing

After holding an evidentiary hearing related to Sands China's discovery 4 misconduct and disregard of its prior Orders, the District Court imposed several sanctions against Sands China related to the personal jurisdiction hearing. 6 (14PA43828-29.) One such sanction was a rebuttable inference that all improper Macau Data Privacy Act redactions would contradict Sands China's denials of personal jurisdiction and support Jacobs' assertion of personal jurisdiction. (14PA43828.) This Court did not overturn this sanction. (5SA1216-18.) 10

Although the volume of evidence presented at the jurisdictional hearing 11 effectively mooted this sanction as unnecessary, the District Court found that "[i]f 12 [it] were to consider the adverse evidentiary inference imposed by the Court's 13 March 6, 2015 Order, the case for exercising specific jurisdiction is even stronger." 14 (28PA47363.) As a result, if there is a debate about the sufficiency of evidence of 15 specific jurisdiction (there isn't), the adverse inference must tip the scales in Jacobs' 16 favor. 17

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### 6. Public Policy Weighs in Favor of Exercising Jurisdiction

Advocating for a shocking departure from well-settled personal jurisdiction 19 law, Sands China argues that Nevada's courthouses should be closed to out-of-state 20plaintiffs. (Pet. Rehearing at 4.) But Jacobs' contacts with the forum are not 21 determinative. 22

The United States Supreme Court has held that "[i]n judging minimum 23 contacts, a court properly focuses on 'the relationship among the *defendant*, the 24 forum, and the litigation."' Keeton v. Hustler Magazine, Inc., 465 U.S. 770, 775 25 (1984) (quoting Shaffer v. Heitner, 433 U.S. 186, 204 (1977)) (emphasis added). 26 There is no requirement that "a plaintiff. . .have 'minimum contacts' with the forum 27 State before permitting that State to assert personal jurisdiction over a nonresident 28

defendant." Id. at 779. A plaintiff's in-state residency is not a requirement. Id. at 1 780. As long as a defendant has minimum contacts with the State, Nevada's courts 2 should remain open to all plaintiffs who have been harmed and suffered damages 3 here as Jacobs has proven he has suffered. 4

### **CONCLUSION** III.

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This Court did not misapprehend or overlook any law or fact related to the District Court's specific jurisdiction findings. Therefore, Sands China's Petition for Rehearing fails.

DATED this 7th day of January, 2016.

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### **CERTIFICATE OF COMPLIANCE PURSUANT TO RULES 40 AND 40A**

I hereby certify that this brief for rehearing/reconsideration complies with the formatting requirements of NRAP 32(a)(4), the typeface requirements of NRAP 32(a)(5) and the type style requirements of NRAP 32(a)(6) because this brief has been prepared in a proportionally spaced typeface using Office Word 2007 in size 14 font in Times New Roman.

I further certify that this brief complies with the page or type-volume
limitations of NRAP 40 or 40A because it does not exceed 4,667 words.

Finally, I hereby certify that I have read this appellate brief, and to the best of 9 my knowledge, information and belief, it is not frivolous or interposed for any 10 improper purpose. I further certify that this brief complies with all applicable 11 Nevada Rules of Appellate Procedure, in particular NRAP 28(e)(1), which requires 12 that every assertion in this brief regarding matters in the record to be supported by a 13 reference to the page and volume number, if any, of the transcript or appendix where 14 the matter relied on is to be found. I understand that I may be subject to sanctions in 15 the event that the accompanying brief is not in conformity with the requirements of 16 the Nevada Rules of Appellate Procedure 17

DATED this 7th day of January, 2016.

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1	CERTIFICATE OF SERVICE
2	I HEREBY CERTIFY that I am an employee of PISANELLI BICE PLLC and
3	that, on this 7th day of January, 2016, I electronically filed and served a true and
4	correct copy of the above and foregoing ANSWER TO PETITION FOR
5	<b>REHEARING EN BANC ORDER</b> properly addressed to the following:
6	
7	J. Stephen Peek, Esq. J. Randall Jones, Esq.
8	J. Stephen Peek, Esq. Robert J. Cassity, Esq. HOLLAND & HART LLP 2555 Willowed Drive 2nd Electronic Mark M. Jones, Esq. KEMP, JONES & COULTHARD, LLP 2600 University Parkets and Electronic Mark M. Jones, Esq. KEMP, JONES & COULTHARD, LLP 2600 University Parkets and Electronic Mark M. Jones, Esq. KEMP, JONES & COULTHARD, LLP
9	9555 Hillwood Drive, 2nd Floor Las Vegas, NV 89134 3800 Howard Hughes Parkway, 17th Floor
10	Las Vegas, NV 89169
11	Steve Morris, Esq.Daniel R. McNutt, Esq.Rosa Solis-Rainey, Esq.Matthew C. Wolf, Esq.
12	MORRIS LAW GROUP CARBAJAL & MCNUTT, LLP
13	300 South Fourth Street, Suite 900625 South Eighth StreetLas Vegas, NV 89101Las Vegas, NV 89101
14	SERVED VIA HAND-DELIERY ON 1/8/16 The Honorable Elizabeth Gonzalez Eighth Judicial District court, Dept. XI Regional Justice Center
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16	
17	200 Lewis Avenue Las Vegas, Nevada 89155
18	Las Vegas, Nevada 67155
19	
20	/s/ Shannon Thomas An employee of PISANELLI BICE PLLC
21	An employee of PISANELLI BICE PLLC
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